FOIA Number: 2012-0741-F

FOIA MARKER

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Collection/Record Group: Clinton Presidential Records

Subgroup/Office of Origin: Public Liaison

Series/Staff Member: Alexis Herman

Subseries:

OA/ID Number: 2952

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Folder Title:
[Invitations]-March 1994 Accepted [3]

Stack:	Row:	Section:	Shelf:	Position:
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Withdrawal/Redaction Sheet
Clinton Library

DOCUMENT NO. AND TYPE	SUBJECT/TITLE	DATE	RESTRICTION
001. list	[Personally Identifiable Information] [partial] (9 pages)	03/00/1994	b(6)

COLLECTION:
Clinton Presidential Records
Public Liaison
Alexis Herman
OA/Box Number: 2952

FOLDER TITLE:
[Invitations]-March 1994 Accepted [3]

2012-0741-F
rs2740

RESTRICTION CODES

Presidential Records Act - [44 U.S.C. 2204(a)]

P1 National Security Classified Information [(a)(1) of the PRA]
P2 Relating to the appointment to Federal office [(a)(2) of the PRA]
P3 Release would violate a Federal statute [(a)(3) of the PRA]
P4 Release would disclose trade secrets or confidential commercial or financial information [(a)(4) of the PRA]
P5 Release would disclose confidential advice between the President and his advisors, or between such advisors [a)(5) of the PRA]
P6 Release would constitute a clearly unwarranted invasion of personal privacy [(a)(6) of the PRA]

C. Closed in accordance with restrictions contained in donor's deed of gift.
PRM. Personal record misfile defined in accordance with 44 U.S.C. 2201(3).
RR. Document will be reviewed upon request.

Freedom of Information Act - [5 U.S.C. 552(b)]

b(1) National security classified information [(b)(1) of the FOIA]
b(2) Release would disclose internal personnel rules and practices of an agency [(b)(2) of the FOIA]
b(3) Release would violate a Federal statute [(b)(3) of the FOIA]
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b(7) Release would disclose information compiled for law enforcement purposes [(b)(7) of the FOIA]
b(8) Release would disclose information concerning the regulation of financial institutions [(b)(8) of the FOIA]
b(9) Release would disclose geological or geophysical information concerning wells [(b)(9) of the FOIA]

Ms. Lillian Abrams
American Federation of
State, County, Municipal
Employees
New Kent, VA
Scott(-3)

Ms. Toni Ardabell, RN
President, District #8
Virginia Nurses Association
Richmond, VA
Bliley

Ms. Carrie Blankfield
Director
Department of Social Work
Falls Church, VA
Wolfe

Ms. Joy Bressler, ACSW, LCSW
Director
Virginia Commonwealth
University
Richmond, VA
Bliley

Mr. Raleigh Campbell
Executive Director
Council of Community
Services
Roanoke, VA
Goodlatte

Mr. Christopher M. Carney
Chief Executive Officer
St. Mary's Hospital of
Richmond, Inc.
Richmond, VA
Bliley

Mr. Kevin P. Conlin
President and Chief
Executive Officer
DePaul Medical Center
Norfolk, VA
Pickett/Scott

Ms. Georgia Curtis
President
Virginia State Council of
Senior Citizens
Blue Ridge, VA
Goodlatte

Ms. Virginia Desimone
President
League of Women Voters,
Virginia Chapter
Arlington, VA
Wolfe

Mr. Ronald Dozoretz, M.D.
Chairman and Chief Executive
Officer
First Hospital Corporation
Norfolk, VA
Pickett

Mr. William F. Giusti
Local 26
International Brotherhood
Electrical Workers
Alexandria, VA
Payne

Mr. Floyd M. Hancock
American Association of
Retired Persons
Piney River, VA
Payne

Ms. Diane Helentjaris, MD
Director Loudon Health
District
American Medical Women's
Association
Leesburg, VA
Wolf

Mr. Russell Hinz
Executive Director
ALA of Northern Virginia
Fairfax, VA
Byrne/Moran

Mr. George E. Hunnicutt, Jr.
Vice President and General
Manager
Pepsi Cola Bottling Company
of Norton
Norton, VA
Boucher

Ms. Joanne Jogenson, RN
Assistant Director
Fairfax County Health
Department
Fairfax, VA
Moran

Mr. David Johnson
Executive Director
Virginia Education
Association
Richmond, VA
Bliley

Ms. Peggy H. Johnson
Johnson Farms
Boykins, VA
Payne

Ms. Jan Johnson, MS, RN
Executive Director
Virginia Nurses Association
Richmond, VA
Bliley

Mr. Rob Jones
President
Virginia Education
Association
Richmond, VA
Bliley

Mr. Keith D. Kellum
Bayside Pharmacy
Virginia Beach, VA
Pickett

Mr. Jon C. King
President
Exclusive Temps of Virginia, Inc.
Norfolk, VA

Mr. Peter Kinzler
Staff Director
Financial Institutions Subcommittee
Washington, D.C.,

Ms. Shirley Kirkwood
International Union Organizer
AFSCME
Richmond, VA
Bliley

Ms. Theresa McKenna
Member
NCSC General
Falls Church, VA
Wolf

Ms. Annette Mills
Falls Church, VA
Wolf/Byrne

Mr. John Wayne Mitchell, M.D.
Manassas, VA
Moran

Mr. Robert Michael Mohler
President
Fairfax City Professional Firefighters and Paramedics
Fairfax, VA

Ms. Lynn Noyes
Director
Family Respite Center
Falls Church, VA
Wolf/Byrne

Ms. Lory Osorio
Executive Director
Stuart Circle Center, Inc.
Richmond, VA
Bliley

Ms. Marilyn Pace-Maxwell
Board Member
Mountain Empire Older
Citizens, Inc.
Big Stone Gap, VA
Boucher

Mr. Kim Pittman
American Federation of
State, County, and Municipal
Employees
Alexandria, VA
Moran

Mr. Dick Pulley
Virginia Education
Association
Richmond, VA
Scott

Mr. Kenneth Reichart
USCW
Landover, MD

Mr. John Roberts
Regional Manager
Peoples Drug Stores
Alexandria, VA
Byrne/Wolf/Moran

Mr. Eugene P. Russo, MD
Reston, VA
Byrne

Mr. Gerald L. Schertz, MD
Oncology & Hematology
Associates of Southwest
Vriginia
Roanoke, VA
Goodlatte

Ms. Margery Leveen Sher
Fried and Sher
Herndon, VA
Wolf

Mr. Peter Sheras, Ph.D.
Federal Advocacy Coordinator
Charlottesville, VA
Bliley

Mr. Harlan Joseph Smith
The Medicine Shoppe
Falls Church, VA
Byrne/Wolf

Mr. Franklin Stewart
American Association of
Retired Persons
Marion, VA
Boucher

Ms. Maria Elana Torano
Chairman and Chief Executive
Officer
Maria Elena Torano
Associates, Inc.
Arlington, VA
Wolf

Mr. George E. Hunnicutt, Jr.
Vice President and General
Manager
Pepsi Cola Bottling Company
of Norton
Norton, VA
Boucher

Ms. Peggy H. Johnson
Johnson Farms
Boykins, VA
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American Association of
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Marion, VA
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Board Member
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Citizens, Inc.
Big Stone Gap, VA
Boucher

Mr. William F. Giusti
Local 26
International Brotherhood
Electrical Workers
Alexandria, VA
Payne

Mr. Floyd M. Hancock
American Association of
Retired Persons
Piney River, VA
Payne

OUTLINE OF PRESENTATION TO STATE OPINION LEADERS

WALTER A. ZELMAN

I. INTRODUCTION

- The crisis in health care
- All health care politics is personal
- Guaranteed insurance for all, or something less
- States and the federal government: sharing responsibility

II. THE CORE ELEMENTS OF THE HEALTH SECURITY ACT

- Guaranteed, private insurance
- Choice of doctor and health insurance plan
- Insurance reform
- Medicare preserved, and enhanced
- Health benefits guaranteed at work

III. HEALTH INSURANCE FROM THE CONSUMERS POINT OF VIEW

- Benefits
- Choosing a plan and doctors
- Paying for the plan

V. THE TOUGHEST DECISIONS: Pros and Cons

- Universal coverage or something less: ethics, efficiency, responsibility
- Benefits: comprehensive or not
- The health alliance: Mandatory v. voluntary; One v. many. The four letter word of insurance: risk.
- How to pay: taxes, individual mandate, benefits guaranteed at work.
- Cost control: guaranteeing affordability

VII. THE CONGRESSIONAL DEBATE

- Key issues to watch: Who pays, insurance reform

WHITE HOUSE OFFICE OF PUBLIC LIAISON
BRIEFING MEMORANDUM

TO: Secretary Federico Pena
Administrator Erskine Bowles
FROM: Amy Zisook, Marilyn DiGiacobbe
THROUGH: Alexis Herman
DATE: March 22, 1994

BRIEFING: Transportation associations on the Health Security Act.

DATE/TIME: Thursday, March 24, 1994
2:30 p.m.

LOCATION: Room 180, OEOB

PARTICIPANTS: Associations that represent the transportation fields. See attached list of attendees. This list was put together by the Department of Transportation.

PURPOSE: To educate small businesses on the President's health reform plan.

The main objectives of the meeting are:

- o To ensure that the associations have a sufficient overview of the plan.
- o To identify the associations concerns and gain input about the concerns and positions of their members.
- o Highlight the benefits of the plan for small business.
- o Ask participating associations for their cooperation in communicating the benefits of the Health Security Act to their members.

AGENDA: Alexis Herman - Welcome and outline objectives of the meeting.

Secretary Pena - Discuss overview of the Health Security Act from a transportation perspective.

Administrator Bowles - Discuss overview of the Health Security Act from a small business perspective.

Questions and Answers - Secretary Pena and Administrator Bowles.

Alexis Herman - Closing.

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b(9) Release would disclose geological or geophysical information concerning wells [(b)(9) of the FOIA]

Mr. W. Michael Cameron
Director of Marine Personnel
Waterman Steamship Co.
P.O. Box 53366
New Orleans, LA 70153
Telephone: 504-593-8222
Fax: 504-529-5745
DOB: (b)(6) [redacted]

Mr. Robert Kurz
Vice President
Keystone Shipping Co.
313 Chestnut Street
Philadelphia, PA 19106
Telephone: 215-928-2800
DOB: [redacted]
SS#: [redacted]

Mr. William Palumbo
President
Atlantic Offshore Fisheries Assoc.
P.O. Box 3609
221 3rd Street
Newport, RI 20840
Telephone: 401-849-3232 - 617-567-2390
Fax: 401-847-9966 - 617-567-2994
SS#: [redacted]
DOB: [redacted]

Vivian Copeland
Director of Communications
Association of Container Reconditioners
8401 Corporate Drive, Suite 425
Landover, MD 20785-2224
301-577-3786
301-577-6476 (Fax)
DOB: [redacted]
SS#: [redacted]

Robert C. Ekstrand
Director of Government Affairs
National Association of Chemical Distributors
1101 Seventeenth Street, N.W., Suite 1200
Washington, DC 20036
202-296-9200
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SS# [redacted]

Jason Dickstein
Aeronautical Repair Station Association
121 N. Henry Street
Alexandria, VA 22314-2903
(703) 739-9543
DOB [redacted]
SS# [redacted]

Barbara O'Hara
American Society of Travel Agents
110 King Street
Alexandria, VA 22314
(703) 739-2782
DOB: [redacted]

Frank L. Jensen, Jr.
President
Helicopter Association International
1619 Duke Street
Alexandria, VA 22314-3406
703-683-4646
DOB [redacted]
SS: [redacted]

Glenn Orthman
Helicopter Association International
DOB [redacted]
SS# [redacted]

Renae Sonnenberg
Helicopter Association International
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SS# [redacted]

James Boillot
Executive Director
National Agricultural Aviation Association
1005 E. Street, SE
Washington, DC 20003
(202) 546-5722

Robert A. Molofsky
Legislative Director
Amalgamated Transit Union
(202) 537-1645
(202) 244-7824 (Fax)

Art M. Luby
Counsel
Transport Workers Union
(202) 898-1707
(202) 362-9276 (Fax)
DOB: (b)(6)

Alfred Lagassee
Executive Vice President
International Taxicab and Livery Association
(301) 946-5700
(301) 046-4641 (Fax)
DOB:
SS#:

Jack R. Gilstrap
Executive Vice President
American Public Transit Association (APTA)
(202 898-4020

Amy Coggin
Executive Vice President
APTA
(202 898-4020
DOB:
SS#:

Laurel Radow
Senior Policy Analyst - Intergovernmental Relations
APTA
(202) 898-4105
DOB:
SS#:

National Association of State EMS Directors
Dan Manz, President Elect
Chief, Emergency Medical Services Div.
Department of Health
P.O. Box 70, 131 Main Street
Burlington, VT 05402
Phone: 802-863-7310
Fax: 802-863-7577
SS# [redacted] (b)(6)
DOB [redacted]

American Trauma Society
Harry Teter, Executive Director
8903 Presidential Parkway, Suite 5112
Upper Marlboro, MD 20772-2656
Phone: 301-420-4189
Fax: 202-293-1640
DOB: [redacted]
SS#: [redacted]

National EMS Alliance
Richard Lazar, President
1947 Camino Vida Roble, Suite 202
Carlsbad, CA 92008
Phone: 503-579-2826
Fax: 503-579-0942
SS# [redacted]
DOB [redacted]

State and Territorial Injury Prevention Directors Association
Ellen Schmidt, President
Maryland Dept. of Health & Mental Hygiene
201 West Preston Street, Room 302
Baltimore, MD 21201
Phone: 410-225-5780
Fax: 410-333-5995
SS# [redacted]
DOB [redacted]

National Association of Governors' Highway Safety Representatives
James Arena, Chair
DOB: [redacted]
SS#: [redacted]
750 First Street, NE, Suite 720
Washington, DC 20002
Phone: 202-789-0942
Fax: 202-789-0946

National Association of Governors' Highway Safety Representatives
Barbara Harsha, Executive Director
750 First Street, NE, Suite 720
Washington, DC 20002
Phone: 202-789-0942
Fax: 202-789-0946
DOB:
SS#: (b)(6)

American Public Health Association
Richard Gilbert
1015 Fifteenth Street, NW
Washington, DC 20005
Phone: 202-789-5651
Fax: 202-789-5681

Association for the Advancement of Automotive Medicine
Timothy A. Hoyt
Associate Vice President of Safety
Nationwide Insurance
Columbus, OH 43216
Phone: 614-249-8113
Fax: 614-249-1628
DOB:
ss#:

National Coalition of Hispanic Health and Human Services Organization (COSSMHO)
Dr. Jane Delgado, President
1501 16th Street, NW
Washington, DC 20036
Phone: 202-387-5000
Fax: 202-265-8027

WELCOA (Wellness Councils of America)
Dr. Harold Kahler
7101 Newport Avenue
Omaha, NE 68152
Phone: 402-572-3590
Fax: 402-572-3594

National Rural Health Association
Millicent Gorham
Government Affairs Director
1320 19th Street, NW, #350
Washington, DC 20036
Phone: 202-232-6200
Fax: 202-232-1133

UPS (United Parcel Service)
Kirsten Envall
316 Pennsylvania Avenue, SE
Washington, DC 20003
Phone: 202-675-4236
Fax: 202-675-4230
DOB: (b)(6)

National Automotive Dealers Association
Ivette Rivera
412 First Street, SE
Washington, DC 20003
Phone: 202-547-5500
Fax: 202-479-0168
SS# [redacted]
DOB [redacted]

General Motors
James D. Johnston
Vice President, Industry-Government Relations
1660 L Street, NW
Washington, DC 20036
Phone: 202-775-5080
Fax: 202-775-5032
DOB: [redacted]

American Automobile Association
Susan Gustafson Pikrallidas
Director, Tourism Affairs
1440 New York Avenue, NW, Suite 200
Washington, DC 20005
Phone: 202-942-2050
Fax: 202-783-4788
DOB: [redacted]
SS#: [redacted]

PHH FleetAmerica
Samuel Wright
Associate Legal Counsel
11333 McCormick Road
Hunt Valley, MD 21031

410-771-2205
410-771-2471
Fax: 410-771-2697

Ford Motor Company
Bill King
Government Relations
Washington, DC
Phone: 202-962-5379

National Private Truck Council
Earl Eisenhart
Vice President for Government Affairs
66 Canal Center Plaza, Suite 600
Alexandria, VA 22314
Phone: 703-683-1300
Fax: 703-683-1217
DOB: (b)(6)

American Trucking Associations
Marcel DuBois
Vice President of Labor and Human Resource Policy
2200 Mill Road
Alexandria, VA 22314
Phone: 703-838-1700
Fax: 703-683-1398
DOB:
SS#:

Robert A. Matthews
President
Railway Progress Institute
700 North Fairfax Street
Alexandria, VA 22314
703-836-2332
DOB:

DOT

Susan Ryan, NHTSA
SS#: [redacted] (b)(6)
DOB: [redacted]

Maria Vegeda, NHTSA
SS#: [redacted]
DOB: [redacted]

Ronda Jackson
SS#: [redacted]
DOB: [redacted]

Steve Palmer
SS#: [redacted]
DOB: [redacted]

Marie Therese Dominguez
SS#: [redacted]
DOB: [redacted]

Ann Bormolini
DOB: [redacted]
SS# [redacted]

Dr. Ricardo Martinez
SS# [redacted]
DOB: [redacted]

Kathie Klass
DOB: [redacted]
SS#: [redacted]

Tim Beltz
SS#: [redacted]
DOB: [redacted]

Peter Halpin
DOB [redacted]

WHITE HOUSE OFFICE OF PUBLIC LIAISON
BRIEFING MEMORANDUM

TO: Administrator Erskine Bowles
FROM: Amy Zisook, Marilyn DiGiacobbe
THROUGH: Alexis Herman
DATE: March 22, 1994

BRIEFING: Assorted associations on the Health Security Act.

DATE/TIME: Thursday, March 24, 1994
4:00 p.m.

LOCATION: Room 180, OEOB

PARTICIPANTS: An assortment of associations, all whose members are primarily small businesses. The associations represented all belong to the Small Business Legislative Council (SBLC). See attached list of attendees.

PURPOSE: To educate small businesses on the President's health reform plan.

The main objectives of the meeting are:

- To ensure that the associations have a sufficient overview of the plan.
- To identify the associations concerns and gain input about the concerns and positions of their members.
- Highlight the benefits of the plan for small business.
- Ask participating associations for their cooperation in communicating the benefits of the Health Security Act to their members.

AGENDA: Amy Zisook - Welcome and outline objectives of the meeting.

Erskine Bowles - Discuss overview of the Health Security Act, concentrating on small business provisions.

Questions and Answers - Erskine Bowles.

Amy Zisook - Closing.

Assorted Associations
March 24, 1994
Room 180
4:00 pm

Penny Bonda
American Society Interior Designers
Assoc. has 33,000 members

Ms. Paula A. Calimafde
Small Business Council of America, Inc.
Bethesda, MD
Assoc. has 700 members

Mr. Benjamin Y. Cooper
Printing Industries of America, Inc.
Alexandria, VA
Assoc. has 13,000 member companies

Mr. John A. Cox, Jr.
National Tooling and Machining Association
Fort Washington, MD
Assoc. has 3,100 individual members and has no position on Health Care Reform Plan

Mr. David Gorin
National Association of RV Parks and Campgrounds
Reston, VA
Assoc. has 2,900 member companies and takes no position on Health Care Reform Plan

Mr. Alan Howe
National Lumber & Building Materials Dealers Association
Washington, DC
Assoc. has 9,000 individual members, and has no position on Health Care Reform Plan

Mr. Frank L. Jensen, Jr.
Helicopter Association International
Alexandria, VA
Assoc. has 1,700 member companies

Dolcye Johnson
Assistant Director Government Relations
International Franchise Association
Washington, DC
Assoc. has 1,000 members, and has real concerns about Health Care Reform Plan

Karen Klunk
Independent Bankers Association
Washington, DC
Assoc. has 350 member companies

Mr. Sheldon I. London
American Floorcovering Association
Washington, DC
Assoc. has 3,200 member companies

Mr. Darryl D. McEwen
Machinery Dealers National Association
Silver Spring, MD
Assoc. has 500 member companies

Benjaman Milk
Deputy Vice-President
International Association of Refrigerated Warehouses
Bethesda, MD
Assoc. has 250 U.S. members and has no position on Health Care Reform

Mr. James P. Norris
Air Conditioning Contracters of America
Washington, DC
Assoc. has 2,700 member companies and the companies have mixed feelings about Health Care Reform

Barbara O'Hara
Director
American Society of Travel Agents, Inc.
Alexandria, VA
Assoc. has 22,000 indiviual members

Mr. Gerard P. Panaro
Retail Bankers of America
Washington, DC

Gretchen Wyatt
American Society Interior Designers
Washington, DC
Assoc. has 33,000 individual members

WHITE HOUSE OFFICE OF PUBLIC LIAISON
BRIEFING MEMORANDUM

TO: Administrator Erskine Bowles
FROM: Amy Zisook, Marilyn DiGiacobbe
THROUGH: Alexis Herman
DATE: March 22, 1994

BRIEFING: Auto and energy industry associations on the Health Security Act.

DATE/TIME: Thursday, March 24, 1994
1:45 p.m.

LOCATION: Roosevelt Room

PARTICIPANTS: Associations that represent auto suppliers and dealers and energy producers. See attached list of attendees.

PURPOSE: To educate small businesses on the President's health reform plan.

The main objectives of the meeting are:

- o To ensure that the associations have a sufficient overview of the plan.
- o To identify the associations concerns and gain input about the concerns and positions of their members.
- o Highlight the benefits of the plan for small business.
- o Ask participating associations for their cooperation in communicating the benefits of the Health Security Act to their members.

AGENDA: Amy Zisook - Welcome and outline objectives of the meeting.

Erskine Bowles - Discuss overview of the Health Security Act, concentrating on small business provisions.

Questions and Answers - Erskine Bowles.

Amy Zisook - Closing.

Auto & Energy Industry Association
Roosevelt Room
March 24, 1994
1:45 pm

Ms. Jan M. Armstrong
Executive Vice-President
Alliance of State Car & Truck Renting & Leasing
Washington, DC
Association has 2,000 members, and has no position on Health Care Reform Plan "wait and see attitude"

Charles H. Fritts
Associate Director Government Relations
American Gas Association
Arlington, VA
Assoc. has 3,000 individual members and 250 company members

Coleman C. O'Brien
American International Automobile Dealers Association
Alexandria, VA
Assoc. has 10,500 dealers as members

Paul R. Fry
Deputy Executive Director
American Public Power Association
Washington, DC
Assoc. has 1,750 members and no position on Health Care Reform Plan

Christopher J. Kersting
Auto International Association
Assoc. has 350 member companies

Richard Turney
Automotive Body Parts Association
Houston, TX
Assoc. has 225 member companies

Mr. Lawrence Hecker
President
Automotive Parts and Accessories Association
Bethesda, MD
Assoc. has 1,200 member companies

Steven T. Nadherny
Manager Government Relations
Electric Generation Association
Washington, DC
Assoc. has 35 member companies that have anywhere between 10 and 2,000 employees, and they have no position on Health Care Reform

Gordan A. Lenz
Administrator
Gasoline & Automotive Service Dealers Association
Tatagogue, NY
Assoc. has 800 member companies

Mr. Stanley M. Schuer
Executive Director
Gasoline & Automotive Service Dealers Association
Brooklyn, NY
Assoc. has 800 member companies

Jennifer M. E. Pierce
Legislative Assistant
Interstate Natural Gas Association
Washington, DC
Assoc. has 36 member companies

Mr. Frank E. McCarthy
Executive Vice President
National Automobile Dealers Association
McLean, VA
Assoc. has 19,100 members, and is opposed to government mandated Health Care that would force employers to bear the cost for employees and their families, mandatory health purchasing cooperatives, and any imposition of any increased pay roll tax on employers to finance Health Care Reform

Lana Keetly
National Rural Electric Cooperative Association
Washington, DC
Assoc. has 1000 rural co-op members in 46 states, On February 3, 1994 Director Anthony C. Williams testified before the House of Representatives committee on Ways and Means, see attached testimony

Mr. Philip P. Friedlander, Jr.
National Tire Dealers and Retreders Association
Washington, DC
Assoc. has 5,000 members, and are opposed to Health Care Reform On February 3, 1994 Exectutive Vice-President testified before House of Representatives committee on Ways and Means, see attached testimony

Cindy Grisso
Independent Petroleum Association of America
Washington, DC
Assoc. has 5,500 member companies

National Rural Electric
Cooperative Association

1800 Massachusetts Avenue, N.W.
Washington, D.C. 20036-1883
Telephone: (202) 857-9500

WRITTEN STATEMENT OF THE NATIONAL RURAL ELECTRIC COOPERATIVE ASSOCIATION

For the Printed Record of the Hearing held
February 3, 1994
by the
Committee on Ways and Means
United States House of Representatives

Introduction

Mr. Chairman, my name is Anthony C. Williams and I am the Director of the Retirement, Safety, and Insurance Department for the National Rural Electric Cooperative Association ("NRECA"). We are pleased to have this opportunity to share our comments regarding the treatment and operation of corporate alliances, as described in the Administration's health reform proposal.

NRECA

NRECA is the national service organization of the approximately 1,000 rural electric service systems operating in 46 states. These systems serve over 25 million farm and rural individuals in 2,600 of our nation's 3,100 counties. Various programs administered by NRECA provide pension and welfare benefits to over 125,000 rural electric employees, dependents, directors, and consumer members in those localities.

NRECA has for many years been deeply interested in health care policy. In this regard, NRECA has sponsored studies such as "Health Care Needs, Resources and Access in Rural America", "The NRECA Survey of Health Coverage in Smaller Firms", "The NRECA Plans and the Minimum Health Benefit", and "Managed Care Plans in Rural America". NRECA is currently updating "Health Care Needs, Resources and Access in Rural America", for distribution in late January or early February of 1994.

Our studies of health care financing and delivery systems in rural areas have given us an appreciation for the complexity of these issues. We recognize that we are still learning about health care reform and the possible means of transforming our current health care system. We also are still learning from NRECA members about their views on these important issues. Accordingly, we anticipate modifying and refining our views as the reform process moves forward.

We applaud President Clinton's commitment to reforming the health care delivery and financing system. The Administration's proposal is a vital first step in addressing the problems that exist in this critical area.

Corporate Alliances - In General

We are testifying here today regarding NRECA's reaction to the idea of corporate alliances as set forth in the Administration's proposal. Before turning to that subject, however, we would like to digress briefly. Perhaps the greatest challenge facing Congress and the Administration with respect to health care reform is how to make reform work in rural areas. Rural areas share the problems encountered by urban areas but in addition face even bigger problems: inadequate resources, infrastructure, and personnel to provide medical care. We urge Congress and the Administration to continue to seek ways of solving these critical problems. In that respect, we pledge our assistance based on our experience in rural areas.

With respect to the issue for today, i.e., corporate alliances, a brief description of the corporate alliance concept is appropriate as an introduction to a discussion of our reaction. Under the Administration's proposal, in general, employers and individuals purchase health coverage from state-certified health plans offered through regional alliances. A regional alliance is an entity established by the state to serve as an intermediary between the health plans, on the one hand, and the employers and individual insureds on the other hand.

There is an exception from this general structure for corporate alliances. Generally, there are three types of entities eligible to be a corporate alliance: a large employer with over 5,000 full-time employees, a multiemployer plan with over 5,000 active participants, or a group of rural electric or telephone cooperatives that provide health coverage to over 5,000 full-time employees. If such an entity elects to be a corporate alliance, the regional alliance system does not apply to the entity's full-time employees. Instead, the corporate alliance becomes responsible for the health coverage of such employees. The corporate alliance may design its own self-insured health plans or contract directly with one or more state-certified health plans. Thus, briefly stated, the corporate alliance system provides an employer with far more control over the design and administration of the health plans provided to its employees than does the regional alliance system.

<u>Should Corporate Alliances Exist?</u>

The fundamental question is whether corporate alliances should exist or whether the regional alliance system should be exclusive. We agree with the Administration that there should be corporate alliances. The basic reason for this belief is simple. An employer has a far greater interest in the health, morale, and productivity of its employees than does a state-certified health plan or a state-established regional alliance. Accordingly, it is only logical that the employer, and not some unrelated third party, would be the most responsive to the needs of the employer's employees in designing and administering a health plan.

More specifically, an employer knows its employees better than any unrelated third party and thus is best-suited to design a plan to meet their needs. An employer's knowledge of its workforce is also important in shaping the most appropriate system of health plan administration. Moreover, an employer's interest in its employees' morale will result in a more responsive administrative system.

In addition, we believe that the nation's health care system should encourage the establishment of wellness programs and other means of improving health. The system should also encourage innovation in all areas including cost-containment and quality of care. The corporate alliance system creates tremendous incentives for such innovations and improvements by putting control of the system in the hands of those who will benefit the most from improvements: the employer and its employees. Putting control in the hands of distant third parties can only slow the rate of improvement in health plans.

We at NRECA want the best health care for our members and their employees, and we want it at an affordable price. It is in our interest to strive for those goals. The state-certified health plans and state-established regional alliances have far less incentive to make the same effort. Accordingly, we strongly support the Administration's proposal to allow us to form our own corporate alliance.

Corporate Alliance Disincentives

Our sense of our ability to exercise the corporate alliance option is, however, tempered by the severe disincentives included in the Administration's proposal. Unequal treatment between regional and corporate alliance status is evident in a variety of provisions. There are six specific areas that we would like to discuss to illustrate our point.

Employer-level caps: In general, under the Administration's proposal, employers are required to pay, on behalf of their employees, 80% of the average premium for health plans within their alliance. However, the Administration's proposal imposes a cap on the amount that employers participating in a regional alliance will be required to pay for health premiums on behalf of their employees. That amount is generally 7.9% of wages paid to employees, adjusted downwards to as low as 3.5% in the case of low-wage employers operating small businesses. Any excess premiums that would otherwise be due are paid for by the government. In sharp contrast, employers operating corporate alliances are subject to no cap whatsoever and receive no comparable government subsidy.

One percent of payroll assessment: The Administration's proposal directs all corporate alliance employers to pay a tax equal to 1% of payroll. By contrast, regional alliance employers are indirectly assessed an amount generally equal to 1.5% of health premiums. There is no apparent policy reason for this more burdensome treatment of corporate alliance employers. The policy underpinnings of this provision are even more uncertain since recent Administration modifications to the provision exempt multiemployer corporate alliances from the operation of the 1% of payroll requirement.

Family premium discounts: The Administration's proposal offers a federal subsidy for payment of the employee share of health premiums to employees with family adjusted incomes of less than $40,000. On the other hand, the proposal directs employers maintaining a corporate alliance for the benefit of its employees to pay for a similar subsidy, however in this case limited to employees earning less than $15,000. We can discern no policy reason for this dissimilar treatment of low wage earners, and for the existence of a federal subsidy only in the case of employees participating in a regional alliance.

Reductions in cost sharing: With respect to individuals who are AFDC and SSI recipients or whose family adjusted income falls below 150% of the applicable poverty level, the Administration's proposal makes available reductions in the amount of deductibles, copayments, and coinsurance that the individuals would otherwise have to pay. These reductions are available only to individuals enrolled in regional alliances. This discriminatory treatment is compounded by the fact the subsidy is provided by the federal government. Similar reductions in cost sharing are not available to corporate alliance employees who would otherwise be eligible for the subsidy.

Involuntary termination of corporate alliance status: There are a number of situations in which an employer will permanently lose its corporate alliance status. For example, such status is lost permanently if it is found to be out of compliance with any requirement imposed by the proposal. Such status is also lost if certain cost containment targets are not attained. With respect to the same "offenses", regional alliances are subject to much less onerous penalties. We respectfully submit that less draconian penalties, like those applicable to regional alliances, should apply to corporate alliances.

In a similar vein, the rules should be clarified so that a rural electric or telephone cooperative that does not initially join a corporate alliance may do so at a later date. The use of permanent, irrevocable elections is inappropriate in the changing world of health care.

Corporate alliance status in single payer states: The Administration's proposal permits states which opt to move to single payer status to elect whether to allow corporate alliances that otherwise comply with federal requirements to continue to exist. We believe that allowing the individual states such authority ignores the valuable role that employers currently play and should be able to play in providing cost effective, well-designed health benefits to their employees. As discussed above, employers are in the best position to evaluate and serve the health insurance needs of their employees.

The unequal and inappropriate treatment of corporate alliances with respect to the six areas discussed above should be remedied. Moreover, as a general matter, all disincentives with respect to corporate alliance status should be eliminated. Employers currently play and will continue to play an important role in the health care system and their operation should not be hindered by unequal treatment accorded corporate alliances.

Tax Status of Health Benefits Trust

Finally, we would like to raise one issue peculiar to rural electric and telephone cooperatives. Under the Administration's proposal, regional alliances would be tax-exempt. Under Internal Revenue Code section 501(c)(9), a health benefits trust established by a large employer or multiemployer plan could also be tax-exempt. We believe that the Administration's proposal should clarify that a health benefits trust established with respect to rural electric or telephone cooperatives could also be tax-exempt under section 501(c)(9). It would be severely unfair for a rural electric or telephone corporate alliance to be the only alliance unable to use a tax-exempt trust to fulfill its duties.

Skimming Concern

The argument offered for certain unfavorable treatment of corporate alliances in the Administration's proposal is the so-called "skimming" concern. This concern is that an employer or group of employers will elect corporate alliance status only if such status will result in lower health care costs. Health care costs will generally be lower only if the employer's employees are, on the average, younger and healthier than individuals in the regional alliance system. Because premium costs within a regional alliance are uniform, i.e., do not vary based on health risk, the employer with healthier employees would fare better on its own as a a corporate alliance. Thus, the concern is that corporate alliances will "skim off" low-risk individuals and leave the high-risk individuals in the regional alliance. This skimming would, in turn, cause regional alliance premiums to be higher than they would otherwise be.

We recognize the legitimacy of this concern. However, we respectfully submit that the proposal's "penalties" on corporate alliances, such as the first four items described above under Corporate Alliance Disincentives, bear no relationship to this concern. No provision in the proposal determines whether any skimming has occurred. No provision imposes a penalty proportionate to any skimming. Instead, the proposal simply provides a long list of penalties on corporate alliances.

As discussed above, we believe strongly that there are good reasons to form a corporate alliance other than skimming, i.e., an employer's desire to design and administer its health plans in such a way as to be most responsive to the employer's employees. For example, in our case, the employees covered by NRECA's plan tend to be older and many encounter on-the-job hazards. In this light, it would be difficult to accuse NRECA of skimming.

Thus, we believe that in many cases a corporate alliance may not be skimming at all. In such cases, the proposal's array of penalties is simply inappropriate. In other cases, the effect of a corporate alliance election may be skimming, though often this result will be incidental to the employer's main objective, which is control over health plan design and administration.

In this light, we propose the following. The penalties on corporate alliances should be eliminated. Instead, there should be a single provision that would address the skimming problem directly. For example, there might be a mandatory reinsurance system in which all health plans participate. In this way, corporate alliance plans might share in the excessive risks absorbed by the regional alliances (and vice versa).

There may well be other more finely tuned means of addressing the skimming problem. We would support a full analysis of all such means. We oppose, however, the Administration's long list of unrelated penalties on corporate alliances. We reiterate our willingness to work with this committee in any way possible to modify the Administration's proposal, to create a level playing field that would permit employers acting as corporate alliances to design and administer health plans that are the best for their employees.

NTDRA

NATIONAL TIRE DEALERS & RETREADERS ASSOCIATION, INC.
Suite 400, 1250 "I" Street, NW, Washington, DC 20005-3989 (202)789-2300 (800)876-8372 FAX (202)682-3999

COMMENTS OF PHILIP P. FRIEDLANDER JR.

EXECUTIVE VICE PRESIDENT

NATIONAL TIRE DEALERS AND RETREADERS ASSOCIATION, INC.

Relating to

Employer Mandates in the Health Security Act

Submitted to the

COMMITTEE ON WAYS AND MEANS

U.S. HOUSE OF REPRESENTATIVES

February 3, 1994

Mr. Chairman, the National Tire Dealers and Retreaders Association, Inc. appreciates the opportunity you have afforded us to submit to the Ways and Means Committee the association's views on health care reform, and specifically the President' proposal to require employers to provide health insurance coverage to their employees. NTDRA is a national non-profit trade association representing nearly 4,500 independent tire dealers and retreaders located in all 50 states who are engaged in the wholesale and retail distribution of automobile and truck tires, the retreading of tires and the sale of related products and automotive aftermarket services. NTDRA's members own and operate an estimated 15,000 retail outlets and account for roughly $12 billion in sales annually.

NTDRA believes the current debate on reforming the nation's health care system is healthy. We commend the administration for helping to focus the nation's attention on many of the problems that currently exist in our health care delivery and health insurance systems. We commend the Ways & Means Committee for holding hearings and for reviewing a variety of health care reform alternatives.

In your consideration of the various proposals before you, we want the committee to understand that NTDRA is unalterably opposed to any health care reform proposal that includes a government mandate requiring employers to pay for all or part of health insurance costs for employees. We believe an employer mandate would cause severe harm to tens of thousands of small businesses, many of their employees, and to the nation's economy as a whole.

The debate in recent years on health care reform has often been as confusing as the health insurance forms most of us are required to fill out at one time or another. For some advocates of reform, the stated goal is universal access to "affordable" health care. For others, the goal is universal access to "affordable" health insurance. Because of these conflicting goals, we see a broad range of often dissimilar health care reform proposals. They range from single payer systems to managed competition, from employer mandates to individual mandates, from universal coverage to health care savings accounts. And all too often the emphasis appears to be on access to "affordable" health care rather than "quality" health care.

The United States may well have the best health care system in the world. However, millions of Americans lack health insurance to cover costly medical emergencies. The reasons are numerous. Some cannot afford it. Some believe they don't need it, and choose to spend their money on other goods or services. Some have previously existing health conditions and cannot get insurance at any price. Some lose their insurance when they change jobs or lose their job. Whatever the reason, tens of millions of Americans lack health insurance.

America's small business owners are familiar with all of these scenarios. Small businesses generally face higher costs for health insurance than do larger businesses due, in part, to higher administrative costs. Small businesses are more likely to experience increased insurance costs when they have high claims experience or employees with previously existing conditions. Small businesses are more likely to see their insurance costs impacted by state benefits mandates than larger firms because, unlike large businesses, most small businesses cannot afford to self insure. Smaller businesses generally have higher rates of employee turnover and higher rates of business failure. Small businesses are more likely than their larger competitors to have their coverage canceled by their insurers.

NTDRA believes that most small business owners want to provide their employees with access to health insurance. Based on rough data that we have collected, it appears that somewhere between 70% and 80% of NTDRA's members offer their employees access to health insurance coverage. Access to health insurance is an important fringe benefit when an employer is seeking to attract quality employees in a competitive job market. Most NTDRA members pay a share of the employees' coverage and many share in the costs of dependent coverage.

NTDRA operates an insurance trust in an effort to provide an important economy of scale service to its members. We, therefore, have frequently reviewed studies over the years as to why a majority of small businesses do not provide their employees with health care insurance. Most studies indicate that cost is the major inhibiting factor. Furthermore, the smaller the business, the less likely it is to provide health insurance to its employees. For the tens of thousands of small business owners who would like to offer their employees health insurance coverage, but who have been unable to do so because of cost, a government mandate will not make a difference. No government mandate will miraculously make these businesses more profitable and able to afford the cost of employee health coverage?

Many NTDRA members, like thousands of other small businesses in our country, operate every day on a thin edge between success and failure. Keeping costs down is one of the primary ways by which small businesses manage to stay in business. For labor intensive sectors of the economy like retailing, managing labor costs becomes paramount. Unfortunately, small business owners have limited means of controlling labor costs because government at all levels has imposed on business the responsibility of financing a growing lists of societal needs. The list of mandated labor costs is significant and growing: Social Security, Medicare, Minimum Wage, Unemployment Insurance, Workers Compensation, and Family and Medical Leave. And now, the President proposes additional mandated labor costs. Present governmental mandates have dramatically added to the cost of labor for most small businesses trying to compete with larger competitors, competitors who enjoy economy of scale advantages when purchasing everything from inventory, to health insurance.

As these government imposed costs on businesses have escalated, we have watched the general decline of numerous independent retail sectors, including independent grocers, independent druggists, hardware stores, mens wear retailers, etc. While Congress has exhibited considerable concern during the last 40 years with preserving the family farm, there has been little interest demonstrated by Congress in preserving independent, family-owned retail or service establishments.

Take for example, Mr. Chairman, a small independent tire retailer in a rural area of the midwest. What is the store owner to do when new labor costs, equaling at least 3.5% of payroll, are imposed by the federal government under the proposed Health Security Act? Remember these are labor costs that the store owner must pay regardless of the financial health of the business. To compensate for these added costs, the business owner may consider raising his or her prices in order to remain profitable. That option however, may not be viable in light of the fact that a Walmart store has recently opened in town. Another choice would be to reduce employee wages. However, that is not a viable option because some workers are already being paid the minimum wage. The third and most likely option for the employer is to reduce labor costs by reducing the size of the business's workforce.

And who will be the typical employees being laid off? They will be men and women presently employed in the retail and service industries. Indeed, virtually all studies have shown that these are the sectors of the economy which will face the greatest added cost under a system of employer mandates. They will be those with the least education, the least training. They will be those least able to find alternative employment. Conservative estimates have placed increased employment resulting from mandated benefits as high as a million and one half workers. In calculating the true costs of the President's program, Congress should not fail to calculate the added unemployment, food stamp and other welfare costs associated with putting

hundreds of thousands of additional workers in the unemployment lines as a result of employer mandates.

Over the last twenty years small business has been responsible for the majority of jobs created in this country. Job creation by large employers and the manufacturing sector have sharply declined. Our current economic recovery over the past two years has proven to be fragile at best. Continuing to impose added financial burdens on small business can only result in an adverse impact on potential economic growth.

Now some will argue that the potential economic impact of the employer mandates under the Health Security Act will be less severe than we anticipate. Why? Because a significant percentage of small employers will be eligible for the proposed federal subsidy intended for employers with fewer than 75 employees and an average wage of $24,000 or less. However, small business owners fully understand that what the government gives, the government can take away. Recently the Congressional Budget Office released figures demonstrating that

President Clinton's Health Security Act would cost the federal government an additional $74 billion over 5 years rather than saving $59 billion as the White House earlier had claimed. No sooner were these figures released than Senator Kennedy, who will have a major voice in crafting health care reform, announced that the program's costs could be reduced by eliminating or scaling back the proposed small business subsidy.

Most small business owners readily recognize that, if the employer mandates proposed under the Health Security Act go into effect, they will lose control over another significant percentage of their labor costs. They realize that the proposed small business subsidies are subject to the whim of Congress. Many tire dealers, when planning for retirement, relied on the belief that Social Security benefits would never be taxed. Unfortunately, they have learned the hard way that it is unwise to rely on the stability of government programs. Few tire dealers would be so foolish as to bet the future of their businesses on the permanence of any proposed small business subsidy under the Health Security Act. Nor would most small business owners be willing to rely on the stability of the proposed payroll caps or premium caps contained in the President's package. Older tire dealers can recall the initial payroll caps contained in the original Social Security Act. Middle aged tire dealers and retreaders are all too familiar with the disparity between the wage base subject to taxation under the original Medicare statute and today's Medicare wage base.

Experience has taught business owners that the costs imposed on business by most government programs only go up and usually exponentially! We can recall the Congressional debates in the mid 1960's when proponents of the proposed Medicare system estimated that, if adopted, Medicare would cost around $10 billion in 1990. In reality, the figure was closer to **$200 billion**.

Imagine, Mr. Chairman, that you drove into an independent tire dealership and asked what the cost would be for a front-end alignment and a brake job. The owner responded that the bill would be approximately $150. Imagine that, when you returned to pick up your car, you were presented with a bill for $3,000. We seriously doubt that you would ever again return to that tire dealership when your car needed service. You might even report the dealer to your state consumer agency for fraud. Perhaps our rather simplistic example will help members of the committee understand why most NTDRA members, and, no doubt, most small business owners, are skeptical when the federal government offers its expertise in developing a comprehensive national health care reform program.

Does Congress have a role to play in improving the nation's health care delivery and health insurance systems ? Of course it does. However, we believe that the greatest measure of improvement is likely to result from greater reliance on strengthening competition and market mechanisms rather than through price controls, employer mandates, and a vastly expanded bureaucracy. We believe Congress could make an important contribution by developing truly equitable means of raising the resources necessary to finance health care or health insurance for the truly needy. And by equitable means we do not mean payroll taxes. Congress, working with the insurance industry and employers, should be able to develop programs to encourage voluntary small business purchasing entities that could help reduce the cost disparity between what large employers and small employers pay for insurance. Congress could demonstrate it is serious about helping to control rising health care costs by demonstrating the political will to tackle the malpractice reform issue. And certainly Congress could take steps to assure both the portability of health insurance coverage when workers change jobs, and a reduction in the incredible administrative costs associated with processing insurance claims.

NTDRA is eager to work with members of Congress to improve our current health care and health insurance delivery systems. We cannot, however, support initiatives that threaten the economic future of small-business owners, the jobs of small-business employees and, perhaps, the nation's economy in general as employer mandates would surely do.

We recognize the difficult task facing the Committee in crafting a health care reform bill. If we can provide any information that might be helpful to the Committee, we hope you will call on us. Again our thanks to the Committee and to you Mr. Chairman for allowing NTDRA to make its views known.

THE WHITE HOUSE

WASHINGTON

March 23, 1994

PHOTO WITH REPRESENTATIVES OF EASTER SEALS

DATE: March 24, 1994
LOCATION: Oval Office
TIME: 2:25 pm
FROM: Danny Wexler

I. PURPOSE

This is a photo op with the Easter Seal Child, Youth and Adult representative.

II. BACKGROUND

Easter Seals is a non-profit, community-based health agency, dedicated to helping people of all ages and disabilities achieve independence. Through a nationwide network of 160 affiliates, Easter Seals serves more than 1 million people each year by providing quality rehabilitation services; camping programs; technological assistance; disability prevention, advocacy and public education programs. In 1994, Easter Seals will celebrate its 75th anniversary.

While they have been reluctant to expressly endorse your health care plan, they have been helpful in efforts to build support for health care reform.

This is an annual event dating back to President Eisenhower.

1994 Child Representative

For the first time the National Easter Seals Society has chosen triplets as its 1994 child representative. They are ten-year-olds Amanda, Brandy and Cristy Jones of Benton, Arkansas. The Jones children were born in 1983, two and one-half months prematurely. At seven month, Amanda was diagnosed with cerebral palsy. Cristy was diagnosed with motor, visual preception and speech delays before her first birthday. Brandy was born with bowed legs. The Easter Seals society has helped all three with occupational and physical thearpy programs. Today, the Jones children attend fifth grade at Angie Grant Elementary School. They will be accompanied by their parents. They will present you with a poster of you and the triplets from when you met them in 1988.

1994 Youth Representative

Colleen Flanagan, 13, a vibrant cheerleadering captain and star camper from Worchester, Massachusetts, is the 1994 Youth Representative. Colleen was born with osteogenesis imperfectas, which makes her bones brittle, easily broken and affects her growth. Colleen attends Cotting School in Lexington and enjoys playing both soccer and basketball, however swimming is her most favorite. Colleen has been active in the Easter Seals swimming programs since age three. She will be accompanied by her mother and father.

1994 Adult Representative

Elizabeth (Betsy) Worstell, a court stenographer for the state of Colorado, is the 1994 adult Representative. When Betsy was 2 1/2 she contracted polio and has recently been experiencing the effect of post-polio syndrome. Easter Seals helped Betsy obtain her first set of leg braces when she was 4. Betsy will be accompanied by her husband David. (They have three children Nicholas, 9, Elizabeth 4, and Gabriel, 2 1/2.)

III. PARTICIPANTS

Amanda Jones, 1994 Child Representative
Brandy Jones, 1994 Child Representative
Cristy Jones, 1994 Child Representative
Dana Jones, Mother
Bruce Jones, Father
Colleen Flanagan, 1994 Youth Representative
Gail Flanagan, Mother
Daniel Flanagan, Father
Elizabeth Worstell, 1994 Adult Representative
David Worstell, Husband

Robert Bradford, Chairman of the Board, Easter Seals Society
Nancy Bradford, Wife
James Williams, Jr., President & CEO, Easter Seal Society
Donald Jackson, Executive Vice President, Easter Seal Society
Sandra Gordon, Senior Vice President, Easter Seal Society

IV. PRESS PLAN

Closed Press

V. SEQUENCE

- The Group will be escorted into the Oval Office.
- You greet the participants.
- The Jones Triplits will present you with a picture you took with them in 1988.
- Colleen Flanagan will present you with the 1994 Easter Seals.

- Elizabeth Worstell will present you with some golf balls and a golf hat.

- Photos taken and and the group departs.

VI. <u>REMARKS</u>

None required.

FOOD MARKETING INSTITUTE

800 CONNECTICUT AVE., N.W.
WASHINGTON, D.C. 20006-2701
TELEPHONE: 202/452-8444
FAX: 202/429-4519

TIMOTHY M. HAMMONDS
FOOD MARKETING INSTITUTE
WASHINGTON, DC

Tim Hammonds is president and CEO of the Food Marketing Institute (FMI). FMI is a non-profit association representing supermarkets from one-store operators to the largest chains, and the wholesalers who serve them.

Formerly, Dr. Hammonds was a senior vice president at the Institute with responsibilities for research, education and industry relations. Before that he was vice president of research for Super Market Institute in Chicago. Earlier, he was a visiting staff economist for the National Association of Food Chains (NAFC) in Washington, D.C.

From 1970 to 1975, he served as tenured faculty member in the Department of Agricultural Economics at Oregon State University (OSU). At OSU, he taught courses in agricultural marketing, managerial economics and advanced statistics. He graduated from Cornell with a BS degree in 1966, MBA in 1967 and Ph.D. in 1970.

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Number of pages (including cover sheet) 3

Date: 3-9-94

Time: 2:00 p.m.

To: Ruby May

From: Jerry Grant

Message
Please deliver immediately upon receipt.

If you have trouble receiving this transmission or you did not receive the specified number of pages shown above, please call the sending party immediately at the phone number listed above.

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Gerald Grant
Senior Vice President

Memorandum

TO: Ruby Moy

FROM: Jerry Grant JG

RE: Meeting with Alexis Herman

DATE: March 9, 1994

The possible dates for a meeting are March ~~17, 18, 25,~~ or April 1, ~~4,~~ 5, 6, 7, 8, 1994.

I will attend with Dr. Hammonds. This is only a courtesy visit and should last 30 minutes.

MARCH 28, 1994

BSB Worldwide 830p

Jockey Club

Backer Spielvogel Bates Worldwide, Inc.
The Chrysler Building
405 Lexington Avenue
New York, NY 10174
USA

Carl Spielvogel
Chairman
Chairman, Executive Committee
212 297 8000
Fax: 212 297 7007

FAX 1-202-456-6218

PAGE 1 OF 2

DATE March 21, 1994

TO: Alexis M. Herman

The White House

FROM: Carl Spielvogel

Dear Alexis:

As you know from the attached invitation, David Levy, the Director of The Corcoran Gallery of Art, will be the host of a cocktail party to mark the publication of Barbaralee's new book, on Monday, March 28th, at his home.

Following that event, I am inviting a few close friends to dinner at The Jockey Club, at the Ritz-Carlton, commencing at 8:30 p.m.

I would be very pleased if you could join us, to honor Barbaralee.

Warm regards.

Sincerely,

Carl

Carl Spielvogel

RSVP (212) 297-8000
Ms. Evelyn Cook

Coffee after

Left word on V/m 3/22/94 615p That AMH will be at Jockey Club after 830p

David C. Levy and Carola Fald
request the pleasure of your company
at a reception honoring Barbaralee Diamonstein-Spielvogel

on the publication of her book

INSIDE THE ART WORLD
Conversations with Barbaralee Diamonstein

Monday, March 28, 1994
Six-thirty in the evening

RSVP (202) 638-6629 — GALLERY OF ART CORCORAN SCHOOL OF ART — 2556 Massachusetts Ave., N.W.

EMPOWERMENT ZONES AND ENTERPRISE COMMUNITIES
BRIEFING TO BUSINESS GROUPS

March 29, 1994 -- 2-3:30 p.m.
Room 450 Old Executive Office Building

I. Welcome -- Alexis Herman, Assistant to the President, Director of Public Liaison

II. Moderator -- Sheryll Cashin, Director, Community Development, National Economic Council

III. Henry Cisneros -- Secretary, Dept. of Housing and Urban Development

IV. Bob J. Nash -- Under Secretary, U.S. Dept. of Agriculture, Office of Small Community and Rural Development

V. Robert Rubin -- Assistant to the President for Economic Policy, National Economic Council

VI. Carl William Struever -- President, Struever Bros. Eccles & Rouse

VII. Q & A -- Maurice Foley, Deputy Tax Legislative Counsel, Department of Treasury and remaining speakers.

AMH
You have to leave
at 3pm. Your
ride will be
here for funeral

March 28, 1994

MEMORANDUM FOR ALEXIS HERMAN (Public Liaison)
ROBERT RUBIN (NEC)
SECRETARY CISNEROS (HUD)
UNDERSECRETARY BOB NASH (USDA)
WILLIAM STREUVER (Streuver Bros., Eccles & Rouse)
MAURICE FOLEY (Treasury)

FROM: SHERYLL CASHIN, NEC

SUBJECT: BRIEFING TO BUSINESS GROUPS ON EMPOWERMENT ZONES ON 3/29/94 AT 2 PM IN ROOM 450 OEOB

Attached is the agenda for the briefing as well as some briefing materials that will be handed out to attendees. Over 100 national business organizations, like the American Bankers Association and the National Association of Manufacturers, have been invited to attend. As of last Friday over 50 organizations had indicated they would be attending. Please call me on 202/456-5369 if you have any questions.

The Briefing will start at 2 p.m. and should proceed as follows:

- o Alexis Herman opens and will introduce Sheryll Cashin, NEC for a brief overview.
- o Alexis Herman introduces Secretary Cisneros (AMH doesn't need to stay, Sheryll Cashin will MC the rest of the program).
- o Secretary Cisneros will speak (5-10 minutes) about the EZ/EC initiative and his views on how the business community can and should play a role in this initiative. (Secretary Cisneros may then take questions if he has to leave early.)
- o Undersecretary Bob Nash will speak (5-10 minutes) on the same subject, emphasizing factors unique to business participation in rural communities.
- o Bob Rubin will speak briefly about the importance the White House is placing on the EZ/EC initiative. (Bob Rubin will be in another meeting and will drop-by around 3:00 pm).
- o Bill Streuver, a Baltimore developer who has won awards for his leadership and involvement in community development, will speak from a businessman's perspective, challenging the business community to get involved in empowerment zones (5-10 minutes).
- o Questions and Answers: Maurice Foley of Treasury will be introduced and available to take questions on the tax

incentives. Any other agency officials present will also be introduced. All speakers and Ms. Cashin will take questions for the remainder of the program.

SUCCESS STORIES FOR BUSINESS INVOLVEMENT IN EMPOWERMENT ZONES AND ENTERPRISE COMMUNITIES

The Empowerment Zones and Enterprise Communities initiative is designed to bring communities, their residents, government and the business sector together around a vision for change and revitalization. Across the country there are inspiring examples of public-private partnerships that have successfully implemented community-based job creation, training and investment strategies. In the following pages you will find success stories that illustrate how the business community and its leaders can play a positive role in an EZ/EC strategy! You will see:

A Public/Private Economic Development Action Strategy. In Lincoln Heights, Ohio -- an historically minority community of 5000 people located in a state enterprise zone -- the Ford Motor Company sponsored the development of an action plan to help improve the city's longterm economic prospects. Working in collaboration with General Electric, local governments and a nonprofit community development corporation, the Ford-sponsored strategy resulted in the hiring of a development coordinator, and development projects that have created 180 new jobs and a 6.25 percent increase in the city's annual tax revenues.

A Company That Has Prospered In a State Enterprise Zone. The T.J. Maxx Company has taken advantage of a state-sponsored enterprise zone in Evansville, Indiana. The company decided to locate its T.J. Maxx Redistribution Center in Evansville in 1986 after the zone was expanded to include a 600,000 square foot building suitable for its operations. Since then, T.J. Maxx has made over $60 million in capital investments in the zone and it employs 110 residents from the zone, which has a population of 6700. At the same time, the Evansville Urban Enterprise Association, the public/private/community governing board for the zone has taken steps to help place residents with zone companies by establishing a job development office as part of its five-year strategic plan.

A Community Reinvestment Consortium of Financial Institutions. The Massachusetts Thrift Fund's Community Reinvestment Access (CRA) Initiative in Boston Massachusetts has set aside $15 million in revolving loan funds targeted exclusively to fund local development and public purpose projects. The Fund allows its 246 members, small thrift institutions, a means for pooling resources to improve their CRA performance by creating an entity with the lending capacity and specialized technical expertise often necessary to finance development projects in underserved communities. The CRA Initiative has the potential to generate more than $60 million in financing for community and economic development.

A Jobs Training and Placement Corporate Partnership. Morris Air, a discount airline in Salt Lake County Utah took the lead in their community in entering a partnership with a Private Industry Council and a local economic development corporation that placed 18 disadvantaged high school students in a worksite training program with the airline. Receiving a 50% reimbursement for each student's wages under the Department of Labor's JTPA program, Morris Air employed the students and trained them for six months in part-time positions. All 18 students were ultimately retained as regular employees and the program now plans to serve 60 more students through expanded work with Morris Air and new ventures with AT&T and Discover.

A Pension Fund's Role in Public/Private Risk Sharing That Created Jobs for Low- and Moderate-Income Persons. The AFL-CIO Building Investment Trust Fund, a labor union pension fund, made construction financing possible for development of a new building in the City of Worcester Massachusetts' Biotechnology Research Park. Under HUD's Section 108 loan guarantee program, the City of Worcester put up Community Development Block Grant funds for collateral, HUD guaranteed 100% of the construction financing and the AFL-CIO Building Investment Trust offered to provide a 10-year note if the project was 50% pre-leased. Two companies leased 60% of the building before construction began, resulting in an expected 160 jobs -- 60% of which are expected to go to low- and moderate- income persons!

A Corporation's Involvement in Minority Business Support, Urban Redevelopment and a Public/Private Job Training and Hiring Initiative. The Vons Companies in Los Angeles California responded to the riots of April 1992 with a $100 million commitment to build stores in neglected urban areas. Vons also appointed a top-level executive to implement the development plan and committed to building relationships with local, minority-owned businesses. The Vons development program also includes a Jobs and Neighbors Initiative, a community-based training and hiring program developed in partnership with the state and several private industry councils. The state is offering assistance in locating and recruiting candidates. The local PIC provides pre-testing services and case management to monitor students individual needs, such as transportation and child care. And the Vons Companies has developed a special training program that will take place in the store neighborhoods and guarantee a job placement.

March 30, 1994
930a

MAR 16 1994

March 10, 1994

The Reverend Jesse L. Jackson
National Rainbow Coalition
Post Office Box 27385
Washington, D.C. 20005

Dear Jesse:

Mack McLarty passed along your letter of February 16 regarding the Voting Rights Act of 1965.

Your comments are moving and eloquent. My Administration is deeply committed to protecting voting rights and vigorously enforcing the Voting Rights Act. As you may know, on February 22, the Justice Department announced that the United States will participate in litigation in North Carolina, Georgia, and Texas to defend minority voting opportunities. Enclosed are the announcements explaining this action. We must continue to ensure that all Americans have an opportunity for full participation in the electoral process and that the promise of the Voting Rights Act is realized.

I appreciate your concern. I have asked Alexis Herman to get in touch with you to discuss further the matters raised in your letter.

Sincerely,

BILL

BC/MCLARTY/PODESTA/ps (Corres. #1366872)

Enclosures

cc w/incoming to Alexis Herman, OPL

Xeroxed copy of personally signed original to NH through John Podesta

CLEAR THRU JOHN PODESTA

PRESIDENT TO SIGN

NATIONAL RAINBOW COALITION

February 16, 1994

The President
The White House
Washington, DC 20500

Dear Mr. President:

I write to you about a very urgent matter -- the Voting Rights Act of 1965. It is under assault! Those who have struggled to secure the right to vote need your immediate assistance.

Legal challenges to the gains in political representation made by African Americans and Hispanic Americans not only put in jeopardy the aspirations of these two groups, but put in jeopardy the very essence and legitimacy of our democracy. The long struggle of the civil rights movement for full participation in democratic decision-making is at risk. Many many people marched, protested, suffered serious injury or even died on the road to passing the Voting Rights Act because they believed in democracy. They truly believed, as Reverend C.T. Vivian said at the door of the Selma Courthouse, we are willing to die for democracy.

Now, after the progress of the last two years in increasing the numbers in Congress of the previously excluded, we see cynical efforts to turn Dr. Martin Luther King, Jr's dream of an integrated legislature working to better all into a nightmare of real political apartheid, where African Americans and Hispanic Americans can vote, but only whites can govern. This issue is not one of special preference for African and Hispanic Americans, but of levelling the playing field so that everyone is fairly represented. It is also not just about increasing officeholders, but of making sure that all constituents are, in fact, represented. Effective political participation is essential to the definition of a democracy.

As Mr. Justice Thurgood Marshall reminded us, if we do not give people appropriate opportunities to channel their dissent through legitimate avenues of political redress, then we leave them little alternative but chaos and civil disorder as a way of gaining attention and redressing their legitimate concerns.

The issue is not -- and, throughout history, never has been -- the shape of a district, but the function of democracy. Those who find a district line unsatisfactory have a duty to suggest a better remedy that achieves the same result of inclusion of people of color in the political process, in political

PO Box 27385 • Washington, DC 20005 • (202) 728-1180 • fax (202) 728-1192

2 Page
The President
The White House
February 16, 1994

participation and power, and in political decision-making -- not their exclusion by whatever rationalization.

So far your administration has provided a civil atmosphere with regard to racial matters and voting, but it has not assumed a leadership role with regard to aggressively protecting the voting rights of all Americans. We are urging you to take a leadership role on this issue. At this very moment, there are four legal challenges directed toward African American congresspersons in district courts and one on appeal. Your Justice Department, too often, has been absent from court deliberations on this subject, and when its lawyers have appeared they have failed to aggressively protect the voting rights -- and their jurisdiction under the Voting Rights Act -- of Americans who have struggled and died for the right to vote, and for its full voting implications and implementation. The Solicitor General has not, in the past, waited to be invited before filing friend of the court briefs on matters of such crucial importance. We also need you, Mr. President, to play a more aggressive role in the court of public opinion on engendering public understanding of the importance or remedies for voting rights exclusion that will give fair representation to African Americans, Hispanic Americans, indeed, to all Americans who have historically been excluded from the political process and power.

Thus, Mr. President, we are asking you to: (1) give a civil rights speech in which you include a clear understanding of the need for the Voting Rights Act to be forcefully and aggressively enforced and defended, including your position on the current challenges; (2) direct your Justice Department to more aggressively pursue such defense through initiating (rather than waiting to be asked) "friend of the court" briefs in court; and (3) immediately convene a meeting of the affected people -- African and Hispanic American congresspersons, civil rights leaders and litigators from those communities -- to get our perspective on this issue.

Thank you very much for your kind attention to this matter.

Sincerely,

Jesse L. Jackson, Sr.

Reverend Jesse L. Jackson

THE WHITE HOUSE

WASHINGTON

March 1, 1994

DROP-BY WITH CENTRAL-EUROPEAN AMERICAN ETHNIC LEADERS

DATE: March 2, 1994
LOCATION: Roosevelt Room
TIME: 1:15 - 1:30 p.m.
FROM: Alexis M. Herman
Samuel R. Berger

I. PURPOSE

To help foster positive public opinion for our foreign policy particularly toward Central and Eastern Europe by briefing leaders of the Polish, Hungarian, Czech and Slovak-American communities on your Europe trip and Prague initiatives.

II. BACKGROUND

This is a follow-up to the very successful Milwaukee meetings held on January 5 and 6 with the Vice President, Sandy Berger and Alexis Herman. This same group of leaders used that occasion, just prior to your European trip, to express concerns about our approach toward CEE, specifically their fear that we were conducting a "Russia first" policy and abandoning them to Moscow's sphere of influence. Sandy Berger spent over three hours with them, going through the logic of the Partnership for Peace. Meeting the next day with the Vice President, the group was much relieved with our position on an evolutionary approach to NATO membership for the Visegrad countries. The group greatly appreciated the time and candor afforded them in Milwaukee.

With Strobe and Sandy, we expect the participants will reiterate their concerns about Russia and urge a stronger U.S. response to what they believe is growing Russian pressure against the Visegrad countries. They may cite domestic Russian developments, the Russian moves in Bosnia and recent foreign policy statements by Kozyrev as evidence of worrying trends in Moscow. The most knowledgeable of the leaders appreciate the logic of the Partnership for Peace's flexibility in dealing with a range of outcomes in Russia. But they may argue that the time for drawing conclusions about Russia and acting on them may be coming soon.

We recommend you make no more than five minutes of remarks, saving the balance of your time for questions. As in Milwaukee, we anticipate a free-flowing discussion. The group does not know that you plan to drop in.

III. PARTICIPANTS

19 Participants (see attached)
Strobe Talbott, Deputy Secretary of State
Daniel Fried, NSC
Alexis Herman
Sandy Berger
Marilyn DiGiacobbe, OPL
Jay Footlik, DNC

IV. PRESS PLAN

Closed to press.

V. SEQUENCE OF EVENTS

The meeting begins at 1:00 p.m. Prior to your arrival, the participants will be briefed by Strobe Talbott and Daniel Fried of the NSC staff. Sandy Berger will speak to the group after your departure. Alexis Herman will welcome the group and serve as the master of ceremonies.

- You enter the Roosevelt Room, greet the participants individually, and take your seat at the table.
- You make brief remarks.
- You engage in brief questions and answers.
- You depart same entrance as entered.
- The meeting will continue until 2:30 p.m.

VI. REMARKS

See attached talking points.

PARTICIPANTS

Rev. Imre Bertalan, Rockville, MD
Reverand Bertalan is Chairman of the Board of the Hungarian American Coalition and past President of the Hungarian Reform Federation of America.

Stanley Blejwas, West Hartford, CT
Mr. Blejwas is a Professor at the University of Connecticut.

Charles Chabron, Brookfield, WI
Mr. Chabron is representing the Slovak League of America.

Edward Dykla, Chicago, IL
Mr. Dykla is the National President of the Polish Roman Catholic Union of America, the oldest Polish-American fraternal in America.

Laszlo Hamos, New York, NY
Mr. Hamos is co-founder and President of the Hungarian Human Rights Foundation. Born in Paris to Hungarian parents, he was raised in New Jersey. Mr. Hamos has written or edited several volumes regarding human rights developments in Eastern Europe.

Edith K. Lauer, Shaker Heights, OH
Ms. Lauer is the founder and President of the Hungarian American Coalition. Born and raised in Budapest, Hungary, she escaped with her family in 1956 and settled in the Washington, D.C. area. Her husband is CEO of Goodrich Rubber Company.

Lawrence W. Leck, Glencoe, IL
Mr. Leck is an attorney and was the National Vice-Chair of United Polonia for Clinton/Gore, as well as serving as the Local Co-Chair for the Chicago Metropolitan area. He is a present board member and former Chairman of the Board for the Polish Welfare Association, a Chicago-based social service agency.

Andrew Ludanyi, Ada, OH
Mr. Ludanyi is a professor at Ohio Northern University. He is Hungarian-American.

Edward J. Moskal, Chicago, IL
Mr. Moskal is President of the Polish National Alliance (PNA), the largest of all Polish American fraternal organizations (over 300,000 members); headquartered in Chicago. He also publishes two (2) Polish American newspapers with combined circulation of over 230,000. Mr. Moskal was part of the delegation that accompanied Vice President Gore to Warsaw last April.

Jan Nowak, Annandale, VA
Mr. Nowak (NO-VAK) is the National Director of the Polish American Congress.

Laszlo Papp, New Canaan, CN
Mr. Papp is President of The American Council of World Federation of Hungarians, an umbrella association of religious and civic organizations. Born in Hungary, he is an architect and a Democratic Town Council member in New Canaan. He left Hungary after the 1956 uprising against Soviet occupation.

Donald Pienkos, Milwaukee, WI
Mr. Pienkos is a professor of Political Science at the University of Wisconsin, Milwaukee specializing in Russian and Eastern European politics and foreign policy. Mr. Pienkos is a member of the Board of Directors of the Polish National Alliance and the National Council of Directors of the Polish American Congress. He has written several publications dealing with the history of Polish-Americans and their efforts on behalf of Poland.

John Pikarski, Chicago, IL
Mr. Pikarski is an attorney and was National President of United Polonia for Clinton/Gore.

Mojmir Povolny, Appleton, WI
Mr. Povolny is Chairman of the Council of Czech and Slovak Solidarity, an organization founded in 1993 to support democratic evolution, political stability and economic growth in the Czech and Slovak Republics. Prior to that, he served as Chairman of the Council of Free Czechoslovakia from 1974 until its transformation into the Council of Czech and Slovak Solidarity. Mr. Povolny was born in Menin, Czechoslovakia in 1921.

Andrew Rajec, Milwaukee, WI
Mr. Rajec is a member of the Slovak League of America. He is an attorney and Vice President/General Counsel for the Mutual Group (U.S.), Inc. Mr. Rajec was a Lieutenant in the U.S. Army from 1964-1966.

Dolores H. Spejewski, Munster, IN
Ms. Spejewski is the National Vice-President of the Polish Roman Catholic Union of America (PRCUA), the oldest Polish American fraternal in America. The PRCUA performs religious, charitable, educational and civic work on behalf of the Polish American community.

Peter S. Ujvagi, Toledo, OH
Mr. Ujvagi is a democratic city councilman of Toledo. He is active in the Hungarian-American Coalition and has been a strong supporter of yours. He has been particularly helpful to OPL's ethnic outreach efforts.

Donald V. Versen, Sr., Des Plaines, IL
Mr. Versen is the President and Chief Operating Officer of Columbia National Bank of Chicago. He was a member of the Chicago area United Polonia for Clinton/Gore.

Talking Points

-- Pleasure and honor to be with you today. I see a lot of friends. Good to see Jan Nowak (Yan NO-vak) -- advisor to many U.S. administrations; worked with Churchill and Eden and led RFE's Polish service for a quarter century.

-- Sorry I missed the Milwaukee meeting; it was extraordinary useful. Your points influenced us before the Prague summit.

-- As I said in Prague, Central Europe matters to the U.S. That is where communism came apart; where the new Europe was launched; where the building of democracy and market economies is the most advanced.

-- Expanding the community of market democracies is a core objective of my Administration; because Central Europe is a pioneer in reform, it is central to the United States.

-- Let me be clear about something else too: the security of Poland, the Czech Republic, Hungary and Slovakia is important to the security of the United States.

-- In that context, let me say something about Russia.

- o Reform in Russia is important to us all. We have an enormous stake in its success. But at best it will not be smooth. We are now in a period where reformers are on the defensive. Nonetheless, it remains clearly in our national interest to support the process of reform and those committed to it.

- o At the same time, we will work with Russia in foreign policy so long as it respects the sovereignty and territorial integrity of its neighbors. We are concerned -- as you are -- about some of the rhetoric emerging from Russia about rights in the so-called "Near Abroad." We do not accept the notion of a Russian sphere of influence.

- o We will continue to encourage withdrawal of its troops from the Baltics, improved relations with Ukraine and elsewhere. We also will continue to make clear our position, as I said in my State of the Union address, that if Russian troops operate in neighboring states, they must do so only when those states agree to their presence and in accordance with international norms.

-- On Partnership for Peace and NATO expansion, I think we struck the right balance for now. I know some of you have concerns, although as we explained our intent, the Partnership has been well-received in Central Europe.

-- I do not want to give up our vision of the best future for integration in Europe: democracy based on market economies, countries cooperating for mutual security.

-- But we must keep our eyes and options open. As I said in Europe, expanding NATO is no longer a question of whether but when and how. But it would be wrong to take decisions now, based on today's fluid trends, that would set them in concrete for decades.

-- We will proceed with our broad agenda to help CEE succeed.

-- The Partnership for Peace is getting underway. Poland, Hungary and Slovakia have joined; the Czech Republic will on March 10. NATO headquarters and SHAPE, our military command in Europe, are planning PFP activities. We want to hold exercises in Central Europe this year. The sight of our military men and women working together will send a powerful signal.

-- In Prague I outlined additional initiatives to support democracy, more trade and investment, greater regional cooperation and deepened military cooperation. We are proceeding to implement all these ideas.

-- I plan to visit Warsaw this summer. This will be the next step in the building of strong ties between the U.S. and Central Europe's leading democracies.

March 2 1994
1-2p
P Lader's Ofc
Go at 1 30 p

GILBERT F. VAZQUEZ

Home Address:

3519 Hunters Dawn
San Antonio, Texas 78230
(210) 493-6626

Business Address:

1500 NationsBank Plaza
300 Convent Street
San Antonio, Texas 78205
(210) 270-0800

EDUCATION

HARVARD LAW SCHOOL J.D. 1978
Cambridge, MA

Honors:
Harvard Civil Rights - Civil Liberties Law Review
Ames Alternative Moot Court Competition - Best Brief

YALE COLLEGE A.B. 1975
New Haven, CT
Political Science Major
Concentration in Urban Public Policy Areas

EXPERIENCE

AKIN, GUMP, STRAUSS, HAUER & FELD, L.L.P.
April 1985 - Present
Partner 1986 - Present
Associate 1985

MATTHEWS & BRANSCOMB
(formerly MATTHEWS, NOWLIN, MACFARLANE & BARRETT)
June 1978 - April 1985
Associate 1978-1983
Partner 1984-1985

TRINITY UNIVERSITY
Urban Studies Department
Sept. 1980 - Jan. 1986
Part-time instructor, 1980-81;
Adjunct Professor, 1981-1986

PROFESSIONAL MEMBERSHIPS

American Bar Association and ABA International Law Section; Law Notes Editor, ABA International Law Newsletter, 1985-1987
State Bar of Texas (licensed November 6, 1978); Governing Council, International Law Section 1985-88
San Antonio Bar Association
National Association of Bond Lawyers
Listed among bond counsel, the Bond Buyer's Municipal Marketplace (The Red Book)
Advisory Board of the Municipal Legal Studies Center, The Southwestern Legal Foundation, 1983-Present
Board of Governors of the Hispanic National Bar Association; President Region IV, 1987-88; National Secretary, 1988-89; National Vice President, 1989-1990

CIVIC ACTIVITIES

Current
Board of Directors, Mexican American Unity Council, 1986-Present, Chairman 1991-present
Board of Directors, Executive Committee Member, San Antonio Zoological Society, 1988-present
Board of Directors, San Antonio Community Development Council, Inc., 1988-present
Board of Contributors, United Way of San Antonio. 1982-1987; Board of Trustees, 1991-present
Chairman, City of San Antonio Charter Review Committee, 1991-present
Appointed Board member by Governor Ann W. Richards, State Pension Review Board, 1991-present Vice Chair 1994-present
Board of Directors, Texas Lyceum Association, Inc., 1992-present
Board of Directors, San Antonio Area Greater Chamber of Commerce, 1992-present
Board of Directors, San Antonio Museum Association, 1994-present

CIVIC ACTIVITIES (Cont'd)

Former
Board of Directors (charter member), San Antonio World Trade Association 1987-1991
Mayor's Target '90 Commission on Goals for San Antonio, Executive Committee Member 1986-1989; Vice Chairman 1987-1989
Board of Directors, Funding Information Center, 1986-1987
Advisory Board, Plaza Bank, N.A., 1986-1987
Board of Directors, Mexican Chamber of Commerce, 1984-1985; Legal Advisor 1987
Board of Directors, Bexar County Legal Aid Association, 1984-1987
Board of Directors, Yale Alumni Club of South Texas, 1980-1988; Secretary 1981-82; President 1982-85
Board of Directors, Camp Fire, Inc., 1980-82
Co-Chairman, Issues Advisory Committee, Mayoral Campaign of Henry G. Cisneros, Spring 1981
Member and Co-Founder, Avenida Guadalupe Association (Community Development Organization), Vice-President 1979-1983; President 1983-1987

POLITICAL
Co-Chairman, Issues Advisory Committee, Mayoral Campaign of Henry G. Cisneros, Spring 1981; Adviser 1983, 1985, 1987
Campaign Treasurer, Judge James D. Baskin, Texas Fourth Court of Civil Appeals, 1981-82
Member, Steering Committee (Charter Member), San Antonio Democratic Forum, 1985-87
Advisor, Walter Martinez for San Antonio City Council Campaign, 1985, 1987
Advisor and Speechwriter, Election Campaign for Texas State Senator Frank Tejeda, 1986
Member, Bexar County (Texas) Steering Committee, Michael Dukakis Campaign for President, 1988
County Chair, Bexar County (Texas), Lawyers for Democratic Victory, 1988
Finance Committee, Dan Morales for Texas Attorney General Campaign, 1990

HONORS

An Outstanding Young Man of America, 1977, 1981, 1982, 1985 (U.S. Jaycees)
Selected as the Outstanding Young San Antonian by the San Antonio Jaycees, 1985
Selected as the Outstanding Young Lawyer by the San Antonio Young Lawyers Association, 1987
Listed in recent editions of Who's Who in American Law and Who's Who Among Emerging Leaders in America
Awarded an "av" rating (1988-present) by the Martindale-Hubbell, Inc. legal directory for lawyers

PERSONAL

Born (b)(6) Raised in San Antonio, Texas. Enjoy reading, sports, music and theater. Traveled extensively in the United States, throughout Europe and in Mexico. Fully fluent in Spanish. Fair knowledge of French.

March 2, 1994

MEMORANDUM TO ALEXIS

FROM: DORIS

RE: FOURTH WORLD CONFERENCE OF WOMEN

Some thoughts:

1. The delegation should have individuals who understand the international community and how it works. Different skills are necessary at the international level. (solciting help, yet firm).

2. The delegations from other countries are headed by very prominent women--major cabinet posts.

Suggestion: HRC to lead delegation.

The head gives a speech (stays at least two days). There should be a strong #2; in fact there could be cochairmen at the #2 level, etc. We could create a structure.

a. The press would be great.

b. Delegation gets attention of the world. It shows the world and the US that women are important and that the administration takes this seriously.

c. The rest of the delegation would be individuals with expertise around a particular theme..... i.e. people like

1) Mary Purcell (Penn)

2) Mary Grief (Iowa)--Went to Nairobi, Vienna, good Repub.

3. Have a theme.

a. Have a expertise in a certain area, so early on people seek you out; then that becomes a chit and people come to you.

b. Make it positive:

Women-owned Business (largest growth in our sector, etc.) We have a great deal of expertise with women who own businesses, also expertise in labor and in international. There could be big business, small etc. a good balance.

Money given as seed money to women works--the international community understands this. It is an intriguing international phenomenom. (State may be a problem).

3. Arvonne: She is thinking about Education and legal education issues---more traditional as in other conferences. Her theme is "Women as Citizen", which brings in rights of women as citizens, states responsibilty to citizens, and responsibilities as a citizen. It is very broad and allows differences. We could still utilize her theme, but suggest a particular emphasis.

We need to consult Arvonne and Karen.

4. Ask Karen for Contact person at each regional meeting--need dates, time, etc. so that we could try to get people at the meetings.

*CONCLUSION: White House is most important since we appoint the delegation.

FOURTH WORLD CONFERENCE ON WOMEN
PLATFORM FOR ACTION

GOALS

- share power equally;
- full access to the means of development;
- overcome poverty;
- promote peace and defend women's human rights;
- inspire a new generation of women and men working together for equality.

STRATEGIC OBJECTIVES

A. political power and decision making;

B. mechanisms to promote the advancement of women - including NGOs;

C. awareness of and commitment to women's human rights;

D. poverty;

E. economics - structures and policies;

F. education and health;

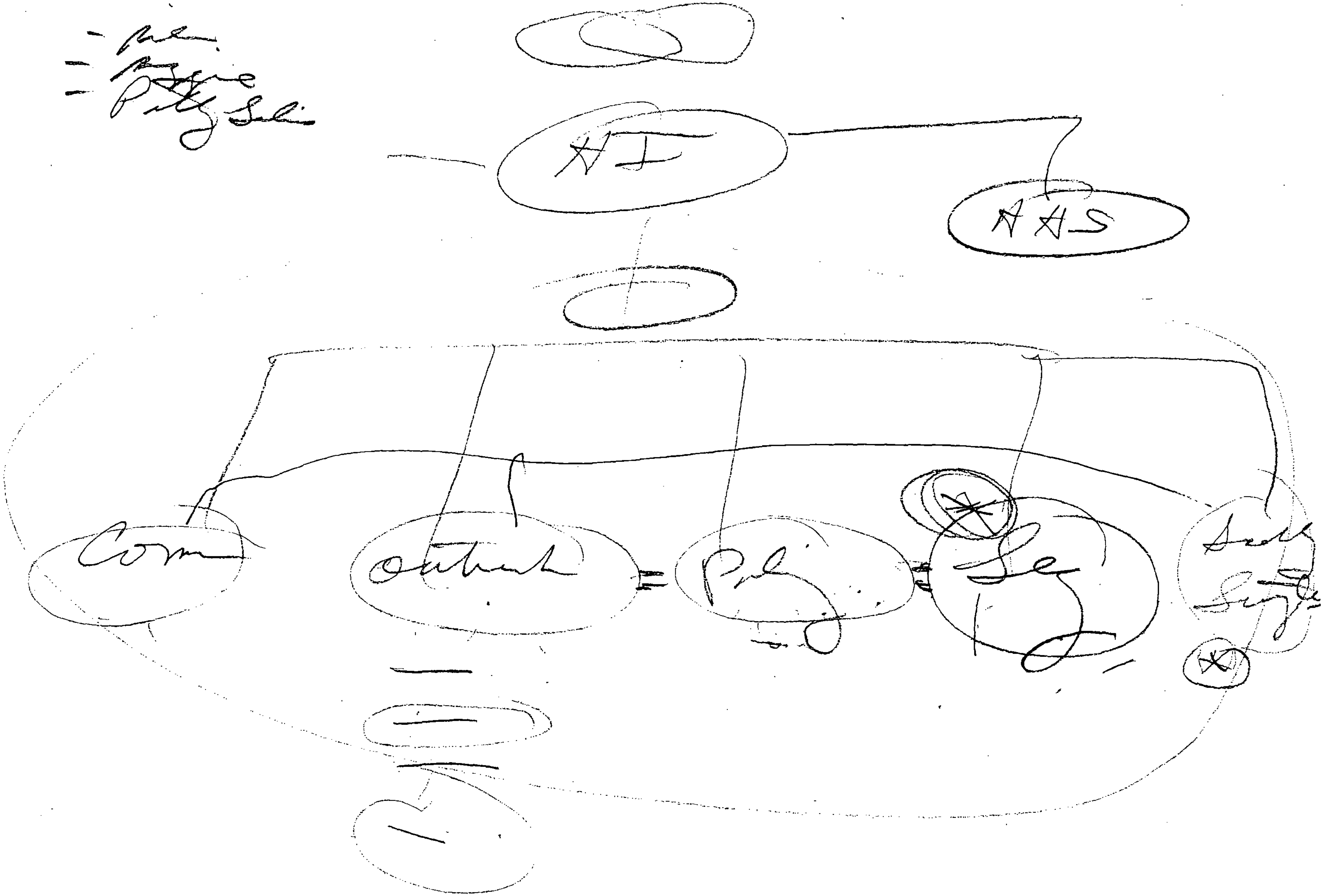
G. violence;

H. armed and other kinds of conflict (women in the military);

I. mass media;

J. environment.

- Problem
- Agenda
- Policy Solution



THE WHITE HOUSE

WASHINGTON

March 1, 1994

CRIME LEADERSHIP BRIEFING WITH GEORGIA, FLORIDA AND NORTH CAROLINA

TO: Alexis Herman
DATE: Wednesday, March 2, 1994
LOCATION: Room 450, Old Executive Office Building
TIME: 9:30 AM - 12:00 noon
FROM: Chris Lin

I. PURPOSE

This is a substantive briefing for approximately 150 leaders from Georgia, Florida and North Carolina about the provisions, benefits and importance of the President's crime initiative. This is the fourth in a series of state leadership briefings. We will hold such briefings once a week through the end of March.

II. BACKGROUND

Crime has been defined by the public as its #1 concern and a problem which they would like the President to take stronger action on. This briefing gives us an opportunity to present the President's stance on crime and violence to the people who fight or are impacted by crime in their local communities on a daily basis; in other words, those who are experiencing these problems on a grassroots level. The participants consist of police chiefs, police officers, religious leaders, school superintendents, teachers, local elected officials and other community leaders. This is the fourth in a series of regional crime briefings. To date, leaders from Connecticut, New York, New Jersey, Massachusetts, Rhode Island, Maryland, Virginia, Pennsylvania, Washington D.C., Illinois, Tennessee and Missouri have received briefings.

PLEASE NOTE: There will be a woman from Florida (Vicki Rios-Martinez) whose son was recently kidnapped and murdered by a convicted sex offender. She has been leading the fight to toughen the penalties around crimes against children and might address this issue directly.

III. PARTICIPANTS

Vice President Gore
Attorney General Reno
Secretary Cisneros
Rick Allen
Alexis Herman

III. PARTICIPANTS (cont'd)

Members of Congress
Rep. Sanford Bishop -- GA
Rep. Buddy Darden -- GA
Rep. Nathan Deal -- GA
Rep. Cynthia McKinney -- GA (will come around 10:00 am)
Rep. Peter Deutsch -- FL (will come during break)
Rep. Karen Thurman -- FL
Rep. Eva Clayton -- NC
Rep. David Price -- NC

IV. PRESS PLAN

Closed. There will be a stakeout following the briefing.

V. SEQUENCE OF EVENTS

- You will enter the holding room of Room 450 of the Old Executive Office Building.

- You will introduce Attorney General Reno. Reno will make remarks and take questions.

- You will introduce Rick Allen. Rick will make remarks and take questions.

- There will be a break.

- You will introduce the Vice President. The Vice President will make remarks and take questions.

- You will be introduce Secretary Cisneros. Cisneros will make remarks and take questions.

PLEASE NOTE: You will need to read out names for the press stakeout immediately following the briefing.

VII. ATTACHMENTS

- Agenda
- Sequence of Events
- List of Participants
- Other Supportive Materials

AGENDA

CRIME LEADERSHIP BRIEFING
OLD EXECUTIVE OFFICE BUILDING
ROOM 450

March 2, 1994

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WELCOME
Alexis Herman
Assistant to the President
Director of Public Liaison

*

REMARKS
Janet Reno
U.S. Attorney General
Department of Justice

*

REMARKS
Rick Allen
Senior Advisor
Corporation for National Service

*

BREAK

***
THE VICE PRESIDENT
***

REMARKS
Henry Cisneros
Secretary
Department of Housing and Urban Development

March 2nd Crime Leadership Briefing
Attendees as of noon, March 1, 1994

Mrs. Bertha Angel
retired
Windsor NC

Mr. Charles Angel
retired
Windsor NC

Mr. Burt Austin
Sheriff
Dare County
Hatteras NC

The Honorable James Avera
Chief of Police
Macon Police Department
Macon GA

Ms. Georgia Ayres
Executive Director
Alternatives to Incarceration
Miami FL

Ms. Frances Baer
President
Brevard Federation of Teachers
Cocoa Beach FL

Ms. Dorothy Baker
President & Chief Executive Officer
Miami-Dade Chamber of Commerce
Miami FL

Sheriff John Baker
Wake County Sheriff
Raleigh NC

Sheriff Jacqueline Barrett
Sheriff
Fulton County
Atlanta GA

Mr. Richard Bedson
Manager
District Juvenile Justice Division
Orlando FL

Mr. David Bell
Bell and Bell Associates
Augusta GA

Sheriff C.W. Bland
Craven County
New Bern NC

Mr. Mike Bridenbock
Court Administrator
Tampa FL

Mr. Ed Brown
Onslow County Sheriff's Department
Jacksonville NC

Mr. Ronald E. Brown
Principal
B. E. Mays High School
Atlanta GA

Mr. Thomas Brown
Dekalb
Decatur GA

Commissioner James Burke
Commissioner
Metro Dade County Commission
Miami FL

Mayor James Bush
Mayor
Town of Davie,Florida
Davie FL

The Reverend Johnny Ray Calhoun
Saint Stephen's A.M.E. Church
Wilmington NC

Ms. Alfreda Capers
Executive Director;Founder
Changed Living Recovery
Decatur GA

Reverend Steve Carlton
Chairman
Project Hope
Lexington VA

Mrs. Deanna Carpenter
President
Health and Human Services, Alachua County
Gainesville FL

The Honorable Luther Cason
Councilman
City of Brooksville
Brooksville FL

Ms. Rachel Champagne
Executive Director
Atlanta Metro Crime Mission
Atlanta GA

Chief Keith Chandler
Chief of Police
Melbourne Police Department
Melbourne FL

Sheriff Scott Chitwood
Dalton GA

Chief Wayland Clifton, Jr.
Chief of Police
City of Gainesville
Gainesville FL

Sheriff Ron Cochran
Sheriff
Broward County
Ft. Lauderdale FL

Ms. Elaine Cohn
Treasurer
STOP
Plantation FL

The Reverend James Coile
Bethel NC

Judge Kristina Cook Connelly
Superior Court
Summerville GA

Mrs. Karen Crapo
Executive Director
Corner Drug Store, Inc.
Gainesville FL

Ms. Diana Cunningham
Executive Director
Palm Beach City Crime Commission
West Palm Beach FL

Mr. F. Malcolm Cunningham, Jr., Esquire
Chairman, Palm Beach City Criminal Justice Commission
Cunningham & Self
West Palm Beach FL

Chief Sylvester Daughtry
Chief of Police
Greensboro Police Department
Greensboro NC

The Honorable Charles Dean
County Sheriff
Citrus County
Inverness FL

Ms. Meredith Deaton
Crime Prevention Officer
Iredell County Sheriff Department
Statesville NC

Chief Kenneth Each
Chief of Police
City of North Miami
North Miami FL

The Honorable Steven Effman
Mayor of Plantation
Plantation FL

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Chief of Police
University of North Carolina
Chapel Hill NC

Ms. Pat Evans
District Attorney
Durham County
Durham NC

Judge William Foster, III
Superior Court
Tallapoosa Circuit
Dallas GA

Judge Elizabeth Glazebrook
Superior Court
Jasper GA

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Chief of Police
Burlington Police Department
Burlington NC

Dr. John Griffen
Superintendent
Cumberland County Schools
Fayetteville NC

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President
Mad Dad's of Greater Ocala
Ocala FL

The Reverend C.S. Hamilton
Tabernacle Baptist Church
Augusta GA

Captain Cecil Hardy
Greenville Police Department
Greenville NC

Commissioner Wilhelmina Harvey
County Commissioner
Mayor Emeritus
Key West FL

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State President
Fraternal Order of Police
Midland GA

Mr. Edward Heath
African American Patrol League
Albany GA

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Mayor of East Point
East Point GA

Chief Bennie Holder
Chief of Police
City of Tampa
Tampa FL

Mr. Walter Holton
U.S. District Attorney
Middle District
Pfafftown NC

The Honorable Randy Howard
Sheriff
Sumter County Sheriff's Department
Americus GA

The Honorable Robert B. Ingram
Mayor
City of Opa Locke
Opa Locke FL

The Honorable Nancy Jenkins
Mayor
City of Greenville
Greenville NC

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Chief of Police
Cobb County Police Department
Marietta GA

The Honorable Robby Johnson
Sheriff
Bibb County Sheriff's Department
Macon GA

The Honorable William Kicklighter
Chief of Police
Albany GA

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Director
Council for Children
Charlotte NC

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Deputy Mayor of Sunrise
Sunrise
Sunrise FL

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State's Attorney
West Palm Beach FL

Judge Russell Lanier
Beulaville NC

Ms. Yolonda Leacratt
Director
Commission on the Status of Women
Greensboro NC

Mr. Steve Lianier
District Attorney
Rome Judicial Circuit
Rome GA

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Mayor
Lauderhill
Lauderhill FL

Chief Washington Long
Former Chief of Police
Albany Police Department
Albany GA

Chief Joseph Lumkin
Chief of Police
Albany GA

Chief Jack Mackie
Chief of Police
Davie FL

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Superintendent
Paulding County School District
Dallas GA

Mr. George Magrill
Executive Director
Youth and Family Alternatives, Inc.
New Port Richey FL

Dr. Donald Martin
Superintendent of Schools
Rowan County
Salisbury NC

Mr. Glenn Maynor
Lumberton NC

Mr. Willie Mays
Richmond County
Augusta GA

Sheriff William McGuirt
Sheriff of Union County
Union County Sheriff's Office
Monroe NC

Sheriff Joseph McQueen, Jr.
Hanover County
Wilmington NC

Mr. Kendrick Meek
Candidate for State House of Representatives
Miami FL

Mr. Harve Mogul
President and Chief Executive Officer
United Way of Dade County
Miami GL

Dr. George Napper
Commissioner
Department of Children and Youth Services
Atlanta GA

Lieutenant John Pace
Lieutenant
Metro Dade Police Department
Miami FL

Dr. Eduardo Padron
Campus President
Miami Dade Community College,
Wolfson Campus
Miami FL

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Director
Community Action and Planning
Tampa FL

Mr. William Patton
Substance Abuse Coordinator
Ocala FL

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Lowndes County Sheriff's Department
Valdosta GA

Sheriff Lindy Pendergrass
Sheriff of Orange County
Hillsborough NC

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Sheriff
Thomasville GA

Sheriff Kenny Pritchett
Morgan County
Madison GA

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Director
Orange Couny Social Services
Hillsborough NC

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Douglas County Board of
Commissioners
Douglasville GA

Ms. Athalie Range
Chairman
Alternative Program, Dade-County
Miami FL

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Chief of Police
Vienna Police Department
Vienna GA

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Terry Mill Elementary School
Atlanta GA

Mrs. Vicki Rios-Martinez
Founder
Free the Children
Cocoa FL

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Mayor
City of Kinston
Kinston NC

Mr. Simon Roe
Chairman
Drug and Crime Task Force
Gastonia NC

Chief Calvin Ross
Chief of Police
City of Miami
Miami FL

Sheriff Richard Roth
Sheriff
Key West
Key West FL

Mr. Clarence Rowe
President
Central Brevard NAACP
Cocoa FL

Mr. Larry Russell
Executive Director
Rocky Mount Housing Authority
Rocky Mount NC

Mr. Patrick Salerno
City Manager
City of Sunrise
Sunrise FL

Mr. Davis Sawyer
Sheriff
Pasquotank County
Elizabeth City NC

Dr. Larry Shaw
Shaw Food Services
Fayetteville NC

Dr. Walter Sickles
Superintendent
Hillsborough County Schools
Tampa FL

Mr. Hubert Smith
Chief of Police
Rome Police Department
Rome GA

Mr. Jessie Smith
President
Smith Insurance Agency
Warsaw NC

Mr. Jerry Spivey
District Attorney
New Hanover County
Wilmington NC

Sheriff Fred Spruill
Chowan County Sheriff's Department
Edenton NC

Ms. Mary Spruill
Edenton NC

Chief John Stacey
Executive Director
Chief of Police Association
Columbus GA

Mr. Rick Stinson
Fraternal Order of Police
Columbus GA

Sheriff Hubert Stone
Robeson County
Lumberton NC

The Honorable John Thurman
Circuit Court Judge
State of Florida
Inverness FL

Sheriff Don Thurmond
Sheriff
Bartow County Sheriff's Department
Cartersville GA

Chief Boyce Tincher
Chief of Police
City of Brooksville
Brooksville FL

Sheriff Donny Turner
Sheriff
Troup County Sheriff's Department
LaGrange GA

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Dr. Thomas S. Upchurch
Superintendent
Carrollton City Schools
Carollton GA

Sheriff Robert Vass
Gainesville GA

Mr. Connor Vick
Assistant Director
Rocky Mount Housing Authority
Rocky Mount NC

Sheriff Tommy Waldrop
Sheriff
Douglas County Sheriff's Department
Douglasville GA

The Reverend Thomas Walker
County Commissioner
Edgecombe County
Rocky Mount NC

The Honorable W.J. Wetherington
Columbus GA

Ms. Athalie Wilkinson
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Alternative Program
Miami FL

The Honorable Edwin Williams
Chief of Police
Americus GA

Mr. Ernest Williams
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Reverend Dr. Joseph Windley
First Baptist Church
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The Honorable Norman R. Wolfinger
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Titusville FL

Chief John Wolford
Chief of Police
Kinston NC

Ms. Nancy Yanez
Chief Deputy Court Administrator
Tampa FL

Chief Thomas Younce
Chief of Police
Wilson NC

Reverend Mike Young
Tampa FL

Major Rueben Young
Major
Savannah GA