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LEVEL 1 - 108 OF 373 STORIES

Copyright 1993 Globe Newspaper Company
The Boston Globe

September 9, 1993, Thursday, City Edition

SECTION: NATIONAL/FOREIGN; Pg. 3

LENGTH: 954 words

HEADLINE: Health saving earmarked for coverage;
Deficit reduction figures lowered

BYLINE: By Peter G. Gosselin and Elizabeth Neuffer, Globe Staff

DATELINE: WASHINGTON

BODY:

President Clinton has decided to use much of the savings the White House has said will flow from the new national health plan to expand the plan's coverage rather than to reduce the huge federal deficit, figures released yesterday show.

Administration budget makers projected last winter that the health proposal would reduce the deficit by more than \$ 100 billion in the year 2000 alone. Now, the administration estimates that the proposal would cut the deficit by only \$ 91 billion between now and the year 2000.

Clinton decided in recent weeks to use the money saved by cutting the government's tab for existing health programs to cover the uninsured and provide new benefits for the elderly without big tax increases. But congressional deficit hawks are likely to object.

The deficit reduction news was among several developments yesterday, as the White House continued a series of closed-door briefings designed to drum up support for the plan. Hillary Rodham Clinton, head of the health care task force, will meet with Democratic and Republican leaders on Capitol Hill today.

Among the developments:

- The White House is considering increasing Medicare premiums by \$ 20 a month for high-income seniors in 1996 to help pay for a new community and home health plan.

- The administration estimates it will hold the increase in costs in the private health sector to a rate of 7.4 percent in 1995 and 3.5 percent in the year 2000, far less than what the increase in those rates was expected to be.

- Doctors will not be allowed to "balance bill," or charge more than the rate approved by local health alliances, according to sources.

- The president has decided not to seek financial limits on damages for pain and suffering that patients may collect in malpractice cases, sources told The Los Angeles Times. But he is proposing to set a 33 percent cap on contingency fees that plaintiffs' attorneys may receive in such cases.

The Boston Globe, September 9, 1993

Yesterday's new details reveal that the administration's health plan, originally cast as offering health overhaul without additional taxes, could contain mixed news for consumers, the nation's medical community and even the economy.

The administration continued to insist that its health plan will have the intended effect on the growing deficit. "With health reform the deficit keeps going down; without it it starts going back up," said Kevin Anderson, a White House spokesman.

But specialists said that using the money originally intended for deficit reduction to fund the health overhaul would come at a cost: The plan will not reduce the deficit as much as administration officials had advertised it would when they presented the federal budget.

The officials had said health overhaul offered the only hope for bringing down the deficit and keeping it down. Without it, they said, the deficit would start climbing again by the end of the 1990s.

The administration's latest numbers do show the deficit coming down as a result of health overhaul. But the numbers are far less than what they originally asserted.

According to White House figures given to Capitol Hill staff recently, after cutting the deficit \$ 11 billion in 1994, and another \$ 8 billion in 1995, the health plan would boost federal overspending by almost \$ 15 billion in 1996 and 1997 and then begin cutting it again in the years from 1998 through 2000. But the grand total of \$ 91 billion is much less than the administration's budget suggested.

"At least through the year 2000, the projected deficit reduction appears to be substantially less than what we were told when we were given the budget," said Stanley E. Collender, budget policy director for the consulting firm of Price Waterhouse.

Other aspects of the plan may offer less than the administration had originally promised.

A few months ago, White House health aide Ira Magaziner said the plan would allow doctors to "balance bill", or charge extra on top of deductibles, copayments, and insurance coverage.

Now, sources said the White House proposal will ban balanced billing by doctors. Instead, health alliances in each state will set the rates doctors can charge, the sources said.

Similarly, while the administration's plan would contain the first national attempt at providing home and community based care for the disabled and elderly, it would not be that generous and it may raise Medicare premiums.

Sources said the Clinton plan would take a major first step toward a national system of home health and community-based care, helping the disabled and elderly with the cost of such services as adult day care or rehabilitation services.

The Boston Globe, September 9, 1993

To qualify, Americans would have to meet a certain level of disability. Seniors living above the poverty line would pay 20 percent of the costs. Seniors below that level would be aided by government subsidies.

Administration documents, sources said, estimate the new home health care plan would cost \$ 28 billion by the year 2000. The plan would be phased in from 1996.

Of that total, the federal government would pay only \$ 19 billion. The remainder would come from an estimated additional \$ 20 per month in Medicare premiums for seniors with annual incomes of more than \$ 125,000.

"It is among the options," said White House health care spokesman Kevin Anderson. "The president had made no decision to call for any changes in Medicare premiums."

Meanwhile, Clinton touted his health plan in a luncheon meeting yesterday with corporate executives including Henri A. Termeer, chairman, president and CEO of Genzyme Corp. of Cambridge. Termeer said after the luncheon that the president had promised that the health plan will not contain drug price controls.

LANGUAGE: ENGLISH

LOAD-DATE-MDC: September 10, 1993

LEVEL 1 - 197 OF 373 STORIES

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June 23, 1993, Wednesday, BC cycle

SECTION: Financial Report. Domestic Money. Bonds Capital Market.

LENGTH: 362 words

HEADLINE: CLINTON HOLDS REGULAR LUNCHEON WITH CEO'S

DATELINE: WASHINGTON, JUNE 23, REUTER

BODY:

President Clinton held a regular luncheon with corporate executives as he tries to build support for his programs among the chieftains of American industry.

"It was a good interchange, he spoke, we spoke, we listened he listened and I came away very encouraged," said Gerald Levin, chairman, president and chief executive officer of Time Warner Inc. <TWX.N>, one of nine corporate chiefs who lunched with Clinton Wednesday.

"He's got a good handle on where he wants to take this country," Levin told reporters after the luncheon.

The executives declined to discuss the details of their luncheon with President Clinton except to say they talked about a wide range of economic issues.

"Everybody seemed to agree that if there is a way to get our fiscal affairs in better order we are all in favor of that," said Dwayne Andreas, Chairman and chief executive of Archer-Daniels-Midland Inc <ADM.N>.

"And if there is a way to improve our foreign trade position we are all in favor of that," he added. "Those things were discussed."

"He knows an awful lot about what makes this economy work, about the problems it has, about the opportunities for improving it," Robert Denham, chairman of Salomon Inc <SB.N>, said of Clinton.

"One reason he is well informed is because of sessions like this," he added.

Clinton's luncheons with small groups of corporate executives have become a regular Wednesday feature at the White House. Usually a handful of company chiefs are brought out after the luncheon to chat briefly with reporters.

Generally, the corporate executives have expressed support for Clinton's efforts to trim the budget deficit, although not all have agreed with the way the president wants to get there.

Also at the Wednesday lunch were Curt Bradbury, chief executive of Worthen Banking Corp <WOR.A>, John Bryson, chief executive of Southern California Edison, and Ron Compton, chairman of Aetna Life Insurance & Casualty Company <AET.N>.

Reuters, June 23, 1993

Also included were Nolanda Hill, chairman of Corridor Broadcasting Co in Washington D.C., Bill Stiritz, chief executive of Ralston-Purina <RAL.N> and Leslie Wexner, chairman of The Limited Inc <LTD.N>.

LANGUAGE: ENGLISH

LEVEL 1 - 182 OF 373 STORIES

Copyright 1993 The Washington Post
The Washington Post

June 30, 1993, Wednesday, Final Edition

SECTION: FINANCIAL; PAGE F1

LENGTH: 1076 words

HEADLINE: Clinton's CEO Lunch Bunch;
Over Meals, the President Seeks Corporate Advice and Consent

SERIES: Occasional

BYLINE: Jerry Knight, Washington Post Staff Writer

BODY:

President Harry S. Truman used to take people "to the woodshed" when he wanted something from them. President Clinton takes them to lunch.

In sessions that resemble small town Rotary Club lunches -- but with Fortune 500 executives rather than Main Street business owners -- the president is bringing corporate leaders to the White House once a week for an unusual exercise in economic policy making.

Tomorrow, Clinton will again gather business leaders around the mahogany table in the Old Family Dining Room to seek support for his efforts to bring down the deficit, improve the nation's trade balance and reform the health care system.

The weekly lunches with nine or 10 executives are a sign that Clinton, despite his rhetoric about taxing the rich, is comfortable around corporate titans, values their advice and is keen on winning their backing.

The goals of the sessions are not only to sell his administration's economic policies to business executives, who by tradition tend to be a Republican constituency, but also to sell himself as a credible steward of the nation's economy. Both efforts are succeeding, say most of those who have been to the White House lunches, which began in late May.

"I was struck by his tremendous grasp of the American economy and the world economy, both in terms of global picture issues and the micro level," said Robert E. Denham, chairman of Salomon Inc. "One of the reasons he is so well informed is he has sessions like this."

Denham, who heads one of the biggest firms on Wall Street, was one of 10 executives who lunched last Wednesday with Clinton, Vice President Gore, economic policy adviser Robert E. Rubin and presidential counselor David R. Gergen.

Like the four previous lunches, last week's was a mix of corporate superstars -- Archer Daniels Midland Co. Chairman Dwayne Andreas, Chairman Leslie Wexner of the Limited Inc. -- and more down-home types such as Curt Bradbury, chairman of Worthen Bank in Little Rock, Ark., and Nolanda Hill, chairman of Corridor Broadcasting Corp., which owns Washington's WFTY-TV, Channel 50.

The Washington Post, June 30, 1993

Tomorrow's guest list is made up of about a dozen chief executives of companies that do business in Asia -- including Harold "Red" Poling of Ford Motor Co., Joseph T. Gorman of TRW Inc. and George M.C. Fisher of Motorola Inc. -- as Clinton prepares for his visit next week to Japan and South Korea.

"I'm very favorably impressed with what the Clinton administration is trying to do," said Andreas, one of several Clinton guests who have given money to Republican candidates.

Describing the guest list as "a table of patriots," Andreas said: "Everyone of us wants to see the president and the government succeed."

White House officials describe the lunches, initiated by White House Chief of Staff Thomas F. "Mack" McLarty, as part of Clinton's effort to continue seeking consensus on economic issues, which began with the three-day economic conference in Little Rock last December.

The president also has made business executives regular guests at a series of private dinners in the family quarters of the White House, reaching out to Corporate America much more aggressively than either President George Bush or President Ronald Reagan ever did.

During the Reagan administration, business leaders complained that their views were not being heard in the White House, but Clinton began courting influential chief executives even before he became president.

After delivering a major campaign speech on the economy to the Detroit Economic Club last August, Clinton met privately with the heads of the Big Three auto companies and has continued to communicate with the auto industry about trade, regulation and health care issues.

General Motors Corp. Chairman John F. Smith Jr., Chrysler Corp. Chairman Robert Eaton and Ford Chairman Poling all have been to the White House for lunch in the last month and auto industry executives say their relations with Washington are better than they have been in years.

"You have a situation where for the first time in a long time government, business and labor are talking about the same things at the same time," said a top Ford executive.

No such dialogue has been opened with consumer groups and the traditional liberal constituencies that candidate Clinton courted last year. "He hasn't invited any of us to the White House," said consumer advocate Ralph Nader.

Clinton's business lunch guests are coming mostly from industrial and manufacturing industries -- companies suffering the most from slow economic growth, facing the toughest challenges from important competition and paying the highest health care bills.

The president is not only pitching his economic policies, but also picking the brains of big business executives, his guests report.

"He was seeking input and he was seeking support for what he is trying to accomplish relative to the budget process," said United Airlines Inc. Chairman Steve Wolf, who attended the first of the lunches.

The Washington Post, June 30, 1993

Some of Clinton's guests have brought messages to the White House. Jack Welch, chairman of General Electric Co., said he urged Clinton to deliver the details of any tax increases as quickly as possible to remove uncertainties that may be causing families and businesses to hold back their spending, retarding economic expansion.

At the May 24 lunch, Clinton was warned that he and Democrats in Congress will have to take the blame if they do not break the "gridlock" in Washington, said Bruce Llewellyn, president of the Philadelphia Coca-Cola Bottling Co.

"As a matter of common sense, the Democrats had better wake up," said Llewellyn, a Democrat who headed the Overseas Private Investment Corp. in the Carter administration.

Most of the table talk, however, has been "polite -- probably too polite," said Roman E. Boruta, chairman of Purolator Products Co. of Tulsa, who attended a White House lunch on June 15.

"Nobody really challenged anything" the president said during the lunch, Boruta said. Since then, Boruta wrote the president telling him: "This business forum isn't the right approach for him to get a feel for business. We didn't reach the state of hard-nosed discussions."

But even Boruta credits Clinton for trying to open communication with business leaders and attack long-term economic problems. "I was impressed from the standpoint that he is a man of conscience and deep down, he feels he's doing the right thing," he said.

GRAPHIC: PHOTO, FORD CEO HAROLD POLING, LEFT, PRESIDENT CLINTON AND UNITED AIRLINES CEO STEVE WOLF AT A LUNCH IN MAY. REUTER; CHART

LANGUAGE: ENGLISH

LOAD-DATE-MDC: October 14, 1993

LEVEL 1 - 165 OF 373 STORIES

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The Plain Dealer

July 2, 1993 Friday, FINAL / ALL

SECTION: NATIONAL; Pg. 6A

LENGTH: 461 words

HEADLINE: TRADE IMBALANCE CRITICAL, TRW CHIEF TELLS CLINTON

BYLINE: PLAIN DEALER BUREAU

DATELINE: WASHINGTON

BODY:

A decade of annual trade imbalances with Japan has created a crisis that threatens the world trading system, Joseph Gorman, the head of Lyndhurst-based TRW Inc., told reporters yesterday after he met with President Clinton. Gorman, TRW's chairman and chief executive officer, was one of five top business executives who briefed Clinton at the White House in preparation for the president's meeting next week with leaders of the world's major economic powers.

The trade imbalances add up to \$642 billion worldwide and \$444 billion with the United States alone, said Harold (Red) Poling, Ford Motor Co. chairman and CEO.

"What we all are urging is that the United States work with Japan to cause it to be more compatible ... with the rest of the trading world," Gorman said.

The alternative, Gorman said, would be for the rest of the world to adopt Japan's protectionist and managed trade policies, which would have disastrous consequences.

Clinton will travel to Tokyo next week for a summit of the Group of Seven countries - the United States, Japan, Germany, Britain, France, Canada and Italy.

Gorman, whose company has steadily increased its trade with Japan, is chairman of the U.S.-Japan Business Council, which will host 70 CEOs from the two countries at a conference in Cleveland July 12-13. Akio Morita, chairman of Sony Corp., will head the Japanese delegation.

Even with Japan's government in turmoil until elections are held later this month, Gorman said it is important that Clinton "establish our requests clearly, plainly and firmly."

The others who briefed Clinton over lunch were Poling; Curtis H. Barnette, chairman and CEO, Bethlehem Steel Corp.; Jean Fugett, chairman and CEO, TLC Beatrice International Holdings Inc.; and Maurice Greenberg, CEO, American International Group.

Gorman, who has met with Clinton several times, described the president's grasp of the issues as "kind of incredible."

The Plain Dealer, July 2, 1993

"He understands the issues extremely well," Gorman said. "He's very well read, well-informed. He listens. He engages on the subject. He knows the details. I can't comment about his negotiating skills - I haven't seen that. But he is very well-informed."

Gorman was one of the executives who accompanied President George Bush on his 1992 trip to Japan and three other countries. The trip was memorable for the wrong reason: The president became ill during a formal dinner.

Bush also was criticized for bringing along the executives, which had the appearance of begging Japan for concessions.

"It was a great idea poorly played out," Gorman said.

Asked whether he had offered Clinton some advice based on what he learned from the trip with Bush, Gorman said, "Yes, but I think beyond that I won't comment."

LANGUAGE: ENGLISH

LOAD-DATE-MDC: July 3, 1993

LEVEL 1 - 160 OF 373 STORIES

Copyright 1993 The Time Inc, Magazine Company
Fortune

July 12, 1993, Domestic Edition

SECTION: NEWS/TRENDS; Pg. 10

LENGTH: 224 words

HEADLINE: IT'S THE CENTER, STUPID

BYLINE: Ann Reilly Dowd

BODY:

Bill Clinton campaigned and won as a New Democrat, launched his presidency as an unapologetic liberal, and is now rushing to the center for political survival.

Gone are civil rights activist Lani Guinier and, for the moment anyway, the BTU tax and labor-backed hikes in the minimum wage. Instead we've got centrist Supreme Court nominee Ruth Bader Ginsburg, more emphasis on spending cuts -- and a string of lunches with such business leaders as Warren Buffett and Lodwick Cook, CEO of Arco. But will the new new Clinton last?

Good chance, say Democratic insiders. Congressman Dave McCurdy, a leader of House moderates, says Clinton finally gets it. "The near defeat of his reconciliation bill in the House was a near-death experience. Now he understands that to succeed he must build a center-out coalition of Democrats and Republicans." That is particularly true of the top issues on Clinton's agenda after reconciliation, including health care reform and NAFTA.

But can Clinton stand the heat from the left? Enraged over his dumping of Guinier, the Congressional Black Caucus won't even meet with him. The gray lobby is mounting a campaign against Medicare cuts and higher taxes on Social Security income. Labor will battle over NAFTA. Just saying no to such old friends will be real proof that Bill the New Democrat is back.

LANGUAGE: ENGLISH

LEVEL 1 - 140 OF 373 STORIES

The Associated Press

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July 28, 1993, Wednesday, PM cycle

SECTION: Washington Dateline

LENGTH: 625 words

HEADLINE: Deficit Talks Hitting Late Problems Over Gas Tax, Spending Cuts

BYLINE: By ALAN FRAM, Associated Press Writer

DATELINE: WASHINGTON

BODY:

President Clinton today chastised opponents of his deficit-reduction package, saying skeptics have failed to produce a "credible alternative."

Speaking to reporters after meeting with 60 business leaders who support the plan, Clinton said he was confident differences in the House and Senate bills would eventually be resolved.

"Whatever the situation is, they're just going to have to make up their minds whether the consequences of voting no - for the country - are graver than the consequences of voting yes," Clinton said. "If that's what the question is, they'll all vote yes."

He repeated his goal of achieving \$ 500 billion in deficit reduction, incentives for business and a fair tax structure.

"No one so far has been able to give a credible alternative. I would say I think right now our plan is still the best on the table," Clinton said.

After eating lunch with the president, the business leaders lauded his program.

"If Congress doesn't pass the president's budget, we can expect very negative reactions from markets," said Felix Rohatyn, senior partner of Lazard Freres, an investment firm.

Mike Walsh, chairman of Tenneco had a simple message for Congress: "Quit fooling around. Pass the president's economic program now ... Our patience is wearing thin."

As House-Senate bargainers searched for a package they could get past both houses and send to Clinton, the key unresolved question was how much the 14.1 cent-a-gallon federal gasoline tax should be increased. Western lawmakers are particularly leery of any big boosts, but others want the increases to pay for tax breaks for business and the poor and for spending programs.

The Associated Press, July 28, 1993

After meeting today with the House Democratic Caucus, White House Budget Director Leon Panetta said an energy tax is essential to produce a \$ 500 billion deficit reduction. He added that the administration does not expect the gas tax to rise by as much as the 9 cents most recently proposed by House negotiators.

Opponents "have yet to tell me how to get to \$ 500 billion without" raising the gas tax, Panetta said.

House Speaker Thomas Foley, D-Wash., predicted negotiators will reach agreement this week. "It's going well as far as I can see," he said.

Liberals were concerned that proposals emerging from the talks to raise spending for social programs were too low.

The proposals were changing by the day. But participants, speaking on condition of anonymity, said the latest proposals would increase the tax credit for low-income workers by \$ 22 billion or less, below the \$ 28 billion Clinton wanted; limit Clinton's proposed \$ 7 billion increase in food stamps to about \$ 3 billion; and hold tax breaks for companies in some deteriorating communities to \$ 3.5 billion. The House had approved \$ 5 billion.

Despite the problems, Senate Majority Leader George Mitchell, D-Maine, predicted, "We are going to be able to pass the (final bill) ... through the House and Senate next week."

And Rep. Bill Richardson, D-N.M., one of the Democrats' chief vote counters in the House, said, "We're hearing a lot of muttering, but that's par for the course right before a negotiation is completed."

The House had last offered a 9-cent increase and the Senate a 4.3-cent rise in the gasoline tax. Some Democratic senators, led by Sen. Max Baucus, D-Mont., were threatening to abandon the plan Tuesday if the final figure exceeded the Senate offer by much.

"You'd begin to lose senators who had supported the bill" if the increase reaches even 6 cents, Baucus predicted.

Shortly before Baucus spoke, Sen. David Boren, D-Okla., said the evolving package "does not do enough to put our economic house in order" and said he might oppose it unless additional spending cuts were included.

LANGUAGE: ENGLISH

LEVEL 1 - 137 OF 373 STORIES

Copyright 1993 Gannett Company, Inc.
USA TODAY

July 29, 1993, Thursday, FINAL EDITION

SECTION: MONEY; Pg. 2B

LENGTH: 420 words

HEADLINE: Business leaders stand by Clinton

BYLINE: Mark Memmott

DATELINE: WASHINGTON

BODY:

A diverse group of 60 top executives stood shoulder-to-shoulder behind President Clinton Wednesday to support his economic plan, even if it isn't perfect.

Their message: "It's time to quit fooling around," Tenneco CEO Michael Walsh said.

He and the other executives said Congress must pass a package that meets the president's goal of slicing \$ 500 billion from what otherwise would be added to the federal debt the next five years.

And Congress should act now even if the program isn't exactly what the business community wants, the executives said. "I would probably differ" with the president "over where and how much to cut spending," said Ronald Hall, CEO of Citgo Petroleum. "But disagreements over details must be set aside."

The alternatives - a plan that cuts less than \$ 500 billion from the deficit or a defeat of Clinton's program - would be worse, the executives said.

"Bringing this plan down would seem to me to be playing Russian roulette with the economy," said Felix Rohatyn, a partner at investment bankers Lazard Freres & Co. That's because investors' confidence would be shaken and interest rates would be pushed higher.

"In light of the frail state of the economy," Rohatyn said, major changes or the plan's defeat could cause a recession.

Clinton called the executives to the White House for lunch and to participate in a news briefing. Some, such as Xerox CEO Paul Allaire, were vocal Clinton supporters during last year's campaign. Many have been wooed by Clinton more recently at small gatherings.

They all concede their support of the president puts them in a minority among business leaders. Surveys before and after the election show most CEOs dislike the taxes in Clinton's economic program.

One supporter, CEO William Farley of Farley Industries (Fruit of the Loom), said Clinton hasn't picked up more support "because a lot of business people feel there aren't enough spending cuts in his program." But, Farley said, "I

USA TODAY, July 29, 1993

feel his plan is a sensible compromise and that it's time to have a vote and move on."

Clinton sounded a similar theme. The executives who back his plan, said the president, "know that we've neglected our problems long enough."

White House aides predict the president will pick up more support from the business community in coming weeks. "As more CEOs come to understand the plan," said Clinton economic adviser Gene Sperling, "they do come on board. . . . Unfortunately, we're playing a bit of catch-up in getting the information out to them."

GRAPHIC: PHOTO, b/w, Tim Dillon, USA TODAY

LANGUAGE: ENGLISH

LEVEL 1 - 133 OF 373 STORIES

Copyright 1993 The Houston Chronicle Publishing Company
The Houston Chronicle

July 29, 1993, Thursday, 2 STAR Edition

SECTION: A; Pg. 1

LENGTH: 1089 words

HEADLINE: "War room" helps Clinton sell his economic program

BYLINE: CRAGG HINES, Houston Chronicle Washington Bureau; Staff

DATELINE: WASHINGTON

BODY:

WASHINGTON -- Rahm Emanuel, a spindly Clinton aide with unruly curls, hurried up a marble hallway in the Old Executive Office Building midmorning Wednesday and thrust a corporate press release into the hands of David Dreyer, a brawnier presidential assistant with an earring.

The headline on the two-page fax gave the key staffers a little piece of what they needed to know: Tenneco Chairman Supports President Clinton's Economic Program.

Mike Walsh, top executive at the Houston-based industrial giant, would be among 68 corporate leaders lunching with Clinton in a few hours and was ready to reaffirm his backing of the plan publicly.

Chalk up another little victory for the administration's effort to sell the five-year program of tax increases and spending cuts to reduce the federal deficit by \$ 500 billion. Another gold star for the presidential lieutenants who have crammed themselves into Room 160 of the gray stone architectural confection next door to the White House.

After months of policy and public relations missteps, the White House has returned to the Clinton campaign's "war room" strategy in a bid to sell the economic plan, a closely fought battle that could determine the fate of the Democratic administration.

The crowded command post is the nerve center of the administration's tightly coordinated effort to convince Congress, the press and public of the wisdom of Clinton's plan.

Virtually every tentacle of the White House operation is represented, from the congressional liaison staff looking to nail down Democratic votes in the House and Senate, to party functionaries ready to contact key supporters of any waverers, to the business liaison personnel who had kept in touch with Walsh since he spoke out early in support.

The Houston Chronicle, July 29, 1993

More than a dozen key aides from all these areas have been assembled in a converted conference room stuffed with scarred work tables weighed down with computers, stacks of papers, muted TV sets and a couple of half-eaten birthday cakes.

"By putting everyone in one room, there's a critical mass that is reached," said Marla Romash, Vice President Al Gore's press secretary and a "war room" denizen.

And decisions from the White House across the driveway can be easily delivered and acted on.

Just outside the "war room" Wednesday, Emanuel quietly gave Dreyer and Paul Begala, a top Clinton political consultant from Houston, the latest word from Chief of Staff Thomas F. "Mack" McLarty, who decided about three weeks ago that the administration needed to return to the "war room" approach for the final days of congressional work on the Clinton budget proposal.

"Mack wants him to speak," Emanuel said. McLarty had decided that Walsh should be added to a program later in the day at which the business executives would stand behind Clinton in the East Room and pump up the economic proposal.

About three hours later, Walsh, his voice strong although he clearly showed the effects of recent cancer treatments, did speak, stepping to the microphone and telling Congress to "quit fooling around."

Fooling around is what even many Clinton supporters thought the White House was doing when the administration was defeated in its fight for a "stimulus" spending package and almost lost the first House and Senate vote on the budget bill.

"The war room was created out of a realization that we needed an all-out assault, that the stakes were enormous, that we couldn't leave any stone unturned, that we hadn't done as good a job as we should have done the last couple of months maintaining support for the plan," said Roger Altman, the Treasury deputy secretary whom McLarty tapped to run the command center.

Lest his temporary hideaway and its machinations get too much attention, Altman is careful to note that the epicenter of the fight remains in the White House.

"The 'war room' is not as nearly as important as the president . . . and the way the president brings the public focus" onto the importance of the economic program, Altman said.

Clinton, of course, figures in many battle plans laid out in the "war room," including a series of press conferences with media from states with congressional delegations targeted by the White House. Wednesday was Texas' day, with Clinton spending almost an hour in the front hall of the White House talking to reporters from Lone Star news outlets.

The Houston Chronicle, July 29, 1993

Without mentioning the "war room," Clinton explained the reason for its existence.

"This is the only issue in my lifetime where the people knew less about it as time went on," Clinton told Texas reporters, bemoaning loss of public support for his plan since announcing it in February. "Rhetoric against the program took over."

Republican criticism of the plan was left wholly or inadequately answered, allowing the bill to be transformed in the public's mind from a deficit-reduction package to a major tax-increase proposal. In the view of most analysts, the measure is both, and that the White House could so lose control of the debate was a sad commentary on the Clinton administration's public relations ability.

That situation is probably why Altman, in ticking off the aims of the "war room," first lists "message -- being sure you have the clearest possible message and that everyone is on it."

To make sure the entire government is on board, the "war room" puts out a daily fax to officials in the administration with the "message of the day."

The highlight of Wednesday's fax was Clinton's meeting with CEOs.

"Message: PASS THE PLAN," the "war room" memo said.

Perhaps not surprisingly, each executive who spoke after the Clinton lunch made exactly that point.

As part of their White House visit, many of the executives were given 4-inch by 6-inch file cards, each with the name of a media outlet to contact on behalf of the president's proposal. One result was that as the business leaders left the White House, many stopped outside the mansion for television interviews.

Having a "message of the day" is a classic technique from the media-conscious Republican administration of Republican Ronald Reagan, and its use in the Clinton White House is likely the result of the arrival of David Gergen, who has been a White House aide in three GOP administrations.

But another aspect of the "war room" work is straight from the Clinton campaign: rapid response -- or never let an allegation go unanswered.

LANGUAGE: ENGLISH

LOAD-DATE-MDC: July 30, 1993

LEVEL 1 - 123 OF 373 STORIES

Copyright 1993 The National Journal, Inc.
The National Journal

August 7, 1993

SECTION: WHITE HOUSE NOTEBOOK; Vol. 25, No. 32; Pg. 1994

LENGTH: 1017 words

HEADLINE: HARDBALL AND SOFT SOAP ON THE BUDGET

BYLINE: BURT SOLOMON

BODY:

Lloyd Bentsen, the polished Treasury Secretary, was characteristically understated, but his message was plain. Over lunch in his private dining room on July 27, he appealed to the economic fears and the patriotic impulses of 10 or so Republican-ish corporate chieftains, most of them board members of the National Association of Manufacturers (NAM), imploring them not to buck the Clinton Administration's politically urgent budget plan. "It was helpful in letting them know, from a person with a lot of influence over their business, [that] enough's enough," a White House official said. "I think it had an impact."

Certainly, it seemed to a day or two later, when the big-business lobby was rethinking its legislative posture. The NAM, which had assailed the Administration when the budget package had included a broad energy tax, chose not to join with some other business groups in fighting the compromise that was about to emerge from a House-Senate conference; the weekly bulletin the NAM circulated to its members on Aug. 2 quibbled with some provisions but was silent about the package as a whole. NAM officials "basically neutralized themselves," the top Washington lobbyist for an influential NAM member said.

No one was surprised that President Clinton knew how to shmooze and to work the news media in pushing his economic plan. What impressed some calloused Washingtonians, though, was that besides the usual soft soap, Clinton and his allies played some hardball. The White House, working closely with the Democratic National Committee (DNC), practiced a political gamesmanship in splitting the ranks of business that was "nastier than we ever played," a onetime Reagan White House tactician said. "It's the first time I've seen the whole [Clinton] enterprise pulled together in a coordinated way."

"It's a different White House than a month ago," a Clinton aide concluded.

The evidence piled higher the day after Bentsen's cajoling luncheon. The rows of chief executive officers who stood behind Clinton for a widely publicized snapshot hadn't, after all, arrived unprompted. The invited CEOs were told, "We want to remember who our friends are," a White House official said. "This is crunch time." Instead of the 30 CEOs that Clinton's aides had expected, 68 showed up.

At first, the White House went easy on business executives who fought the economic plan because it was mindful of having to work with them again soon, in the coming conflagrations over health care reform and North American trade.

The National Journal, August 7, 1993

"But we were getting so bloodied by this attitude, [we'd] had enough," an official explained. "We needed them to shut down . . . [and] worked out a strategy to do it." Three or four strategists from the White House, the Treasury Department and the DNC gathered in the office of Steve Hilton, a deputy White House director of public liaison, to plot a counterattack and divvy up the responsibility.

They reserved their sharpest fangs for Citizens for a Sound Economy (CSE), a conservative organization in Washington that had annoyed the White House and its allies by airing television advertisements that reamed the budget package in places that crucial Members of Congress call home. (See NJ, 7/24/93, p. 1893.)

The assault against CSE was multipronged. Some numbers that Treasury crunched prompted a July 20 article in The Wall Street Journal that undercut CSE's case that Clintonomics would devastate small businesses. (The article was then cited by top officials and put into packets of propaganda given to journalists summoned for White House briefings from targeted states.) A week later, White House officials ambushed a press conference at the National Press Club that CSE had called to publicize a survey of small businesses. Clinton economic adviser Gene Sperling and other members of a White House "truth squad" met reporters at the door and invited them to a news conference that was to follow; most of the reporters went.

The White House also sought to hurt CSE by leaning on the group's contributors to pocket their checkbooks. Administration officials vaguely claimed some success, which was denied by spokesmen for CSE and the alleged defectors.

Standing in the Clinton schemers' way was their uncertainty about who CSE's corporate contributors are. That may have been the reason for perhaps a lower blow, an accusation DNC chairman David C. Wilhelm leveled, spreading the word to selected reporters, that the uncompromisingly conservative group had violated federal lobbying law. DNC lawyers offered an American Bar Association manual suggesting that nonprofit groups that spend even a part of their time lobbying Congress, including by shaking the grass roots, may have to register as lobbyists and disclose their sizable contributors, while CSE's lawyer cited Supreme Court language seeming to limit such burdens to groups that lobby Members face-to-face. The DNC hasn't asked the Justice Department to prosecute CSE, in hopes of "get[ting] them to comply," Joseph E. Sandler, the party's general counsel, said.

The ideologically driven group also took a beating at the other end of Pennsylvania Avenue, where Rep. Bill K. Brewster, D-Okla., grew furious when CSE ran advertisements in his congressional district despite his moves to quash some provisions that businesses feared. In a press release and then in a tongue-lashing behind closed doors, the rising Ways and Means Committee member "put the fear of God in them," his administrative assistant, Patrick J. Raffaniello, said. The hammering from the Administration and Capitol Hill "caused a lot of turmoil," a knowledgeable source said, among the group's mainly youthful staff.

A veteran Washingtonian watching the hardball at close range saw in it the hand of presidential counselor David R. Gergen -- not the Reagan version but "the old Nixonian Gergen" -- and wondered if Clinton and his coterie were perhaps overdoing it. But for a President with his political prospects at

The National Journal, August 7, 1993

stake, the risks of trying too hard seemed to pale beside those of being too nice.

GRAPHIC: Picture, no caption.

LANGUAGE: ENGLISH

LOAD-DATE-MDC: August 18, 1993

LEVEL 1 - 120 OF 373 STORIES

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Jet

August 16, 1993

SECTION: Vol. 84 ; No. 16 ; Pg. 4; ISSN: 0021-5996

LENGTH: 1223 words

HEADLINE: President Clinton wins support of top business execs at White House;
Clinton's deficit reduction plan

BODY:

Sixty-seven top business executives representing leading American corporations were called to the White House recently by President Clinton, who asked for and received their support of his \$ 500 billion deficit reduction economic plan.

Included on the list of 67 chief executives invited to President Clinton's luncheon and participation in a news briefing were nine Black business leaders.

At the news briefing, supportive statements were made by five of the corporate chief executives:

John H. Johnson, Chairman and CEO, Johnson Publishing Co., Chicago; Ronald Hall, CEO, Citgo Petroleum Corp., Tulsa, Okla.; Michael Walsh, Chairman and CEO, Tenneco, Inc., Houston, Tex.; Felix G. Rohatyn, Partner, Lazard Freres & Co., New York City; and Harry W. Buckley, President and CEO, H&R Block Tax Services, Inc., Kansas City, Mo.

Addressing his remarks to President Clinton, JPC Chairman Johnson asserted:

"Your \$ 500 billion deficit reduction proposal makes a strong statement as the largest such reduction in the history of our nation. You ought to be commended for your solid commitment to helping America put its house in order.

"As a businessman operating with success in our great nation for over 50 years, I strongly believe that our country must come together to work on this program. Our combined cooperation is to reduce the federal deficit, and it will ultimately result in an improved quality of life for all of us. Not only will your plan make it easier for businesses to grow, but your new incentives targeted to encourage businesses will help to create jobs because deficit reduction and job creation go hand in hand.

"Members of Congress should vote for this plan without hesitation. As the founder and publisher of Johnson Publishing Company, which reaches over 21 million readers each month through our three magazines - Ebony, JET, and EM - I want you to know that we support your program and we will do all that we can to help appeal to the public and to Congress to do the same."

After noting that those on the platform behind him represented companies of "all sizes and shapes from Main Street to Wall Street," President Clinton addressed his remarks to the news media. He stated with assurance:

Jet, August 16, 1993

"The people on this platform today represent what makes America work—the fact that they have become more involved in this, that they are willing to put their own names on the line. And many of them are Republicans; some are Democrats; some are Independents. They're all united here because they're Americans and they know that we've neglected our problems long enough.

"They're here united in an unwavering desire and commitment to the health of the American economy, over continued political rhetoric, to productivity over politics, to action over gridlock. They are here, just as I am, not because anyone agrees with every last line and jot and tiddle of this economic program as it will doubtless come out of the conference, but because of what it does and because it does far more good than harm; because it brings down the economic deficit by \$ 500 billion; because it has an equal apportionment of cuts and new revenues; because the revenues are fairly apportioned.

"And I was very proud of the speakers because the people who are up here with me are the ones who are really going to pay all the revenues that others are complaining about.

"And they have determined that they will do it to bring the deficit down, to keep interest rates down, to restore the stability and health of the American economy."

The nine Black business executives on the White House luncheon attendees list which follows are:

Ms. Emma C. Chappell, Ed Gardner, Earl Graves, Calvin Grimes, John H. Johnson, Robert Johnson, Delano Lewis, Ms. Ernesta G. Procope and James Wade.

PRESIDENT CLINTON'S WHITE HOUSE LUNCHEON ATTENDEES

Mr. Leonard Abramson, CEO, U.S.

Healthcare, Blue Bell, Pa. Mr. Paul Allaire, Chairman & CEO,

Xerox Corporation, Stamford,

Conn. Mr. Daniel Amos, CEO, AFLAC

Incorporated, Columbus, Ga. Mr. Dwayne Andreas, Chairman &

CEO, Archer Daniels Midland Company,

Decatur, Il. Mr. Rand V. Araskog, Chairman,

ITT Corporation, New York, NY Mr. Norman Augustine, Chairman

and CEO, Martin Marietta

Corporation, Bethesda, Md. Mr. Curtis H. Barnette, Chairman &

CEO, Bethlehem Steel Corporation,

Bethlehem, Pa. Mr. Warren Batts, Chairman, Premark

Jet, August 16, 1993

International, Inc., Deerfield,
Il. Mr. John Belk, Chairman & CEO,
Belk Stores, Charlotte, NC Mr. Edgar Bronfman, Jr., President
and COO, Joseph Seagrams & Sons,
Inc., New York, NY Mr. Tom Bruggere, Chairman and
CEO, Mentor Graphics, Wilson
ville, Ore. Mr. Harry W. Buckley, President &
CEO, H & R Block Tax Services,
Inc., Kansas City, Mo. Mr. M. Anthony Burns, Chairman,
President & CEO, Ryder Systems,
Inc., Miami, Fla. Mr. Robert N. Burt, Chairman,
FMC Corporation, Chicago, Il. Mr. Robert Campbell, Chairman,
President and CEO, Sun Company,
Philadelphia, Pa. Mr. Philip Carroll, Jr., President,
Shell Oil Company, Houston, Tx. Mr. Finn M.W. Caspersen, Chairman
of the Board & CEO, Beneficial
Financial Corporation, Peapack,
NJ Ms. Merle C. Chambers, President,
Axem Resources, Inc, Denver, Co. Ms. Emma C. Chappell, Chairman &
CEO, United Bank of Philadelphia,
Philadelphia, Pa. Mr. Rodney F. Chase, President &
CEO, BP America, Inc., Cleveland,
Oh. Mr. Philip Christopher, Chief Executive
Officer, Audiovox Cellular
Communications, Hauppauge, NY Mr. Lodwick M. Cook, Chairman &
CEO, ARCO, Los Angeles Calif. Mr. Robert E. Denham, Chairman,
Salomon, Inc., New York, NY Mr. William Farley, Chairman

Jet, August 16, 1993

and Chief Executive Officer, Fruit
of the Loom, Chicago, Il. Mr. Malcolm W. Gambill, Chairman
and CEO, Harsco Corp., Camp Hill,
Pa. Mr. Ed Gardner, Chairman of the
Board & CEO, Soft-Sheen
Products, Chicago, Il. Ms. Sue Ling Gin, Chairman &
CEO, Flying Food Fare, Inc.,
Chicago, Il. Mr. Richard Goldstein, President
and CEO, Unilever United States,
Inc., New York, NY Mr. Earl Graves, Publisher, Black
Enterprise, New York, NY Mr. Bill Greehey, Chairman of the
Board and CEO, Valero Energy
Corporation, San Antonio, Tx. Mr. Steve Green, Chairman and
CEO, Samsonite, Washington, DC Mr. Calvin Grimes, President,
Grimes Oil Company, Boston, Mass. Mr. Ronald Hall, CEO, Citgo
Petroleum Coporation, Tulsa, Ok. Ms. Sheryl Handler, CEO, Thinking
Machines Corporation, Cambridge,
Mass. Mr. John W. Hechinger, Sr., CEO,
Hechinger & Company, Landover,
Md. Ms. Dorcas Helfant, Coldwell Banker/Helfant
Realty, Virginia Beach,
Va. Ms. Nolanda Hill, Chairman, President
& CEO, Corridor Broadcasting
Company, Washington, DC Dr. Ray R. Irani, Chairman of the
Board President and CEO, Occidental
Petroleum Corp., Los Angeles,
Calif. Mr. John H. Johnson, Chairman &

Jet, August 16, 1993

CEO, Johnson Publishing Company,
Chicago, Il. Mr. Robert Johnson, President,
Black Entertainment Television,
Washington, DC Mr. Gerald M. Levin, Chairman,
President & CEO, Time Warner
Inc., New York, NY Mr. Delano Lewis, President and
CEO, C&P Telephone, Washington,
DC Ms. Diana T. MacArthur, Chair &
CEO, Dynamac Corporation, Rockville,
Md.

GRAPHIC: Photograph

IAC-NUMBER: IAC 14213826

IAC-CLASS: Magazine

LANGUAGE: ENGLISH

LOAD-DATE-MDC: January 13, 1994

LEVEL 1 - 78 OF 373 STORIES

The Associated Press

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September 29, 1993, Wednesday, PM cycle

SECTION: Business News

LENGTH: 798 words

HEADLINE: Administration Unveils New Trade Strategy

BYLINE: By DAVE SKIDMORE, Associated Press Writer

DATELINE: WASHINGTON

BODY:

President Clinton today unveiled a strategy to help American companies sell more products overseas that includes a relaxation of Cold War restrictions on exporting computers and other high-tech equipment.

As a candidate last year, Clinton promised a new national policy to help U.S. manufacturers compete for business overseas.

Today, before lunching with corporate executives at the White House, he unveiled his National Export Strategy aimed at raising U.S. exports of goods and services from \$ 628 billion a year in 1992 to \$ 1 trillion by the end of the decade, creating 6 million new jobs.

"I don't believe a wealthy country can grow much richer ... without expanding exports," Clinton said at a White House ceremony. "The announcements we make today are designed to create jobs for Americans, to increase income for Americans and create the future economy."

Hours earlier, Commerce Secretary Ronald H. Brown outlined the plan to the Senate Banking Committee, which received it with a mix of praise and skepticism.

"There's no debate up here," said Sen. Christopher Dodd, D-Conn. "People are dying to be helped. You're going to find a very receptive Congress and a complete absence of partisanship."

But Sen. Christopher Bond, R-Mo., recalled other administrations making similar promises, without results.

Past administrations "have been quick to get on the export bandwagon with slogans and slick PR campaigns," Bond said. "I have seen lots of lip service but not nearly enough foot prints."

The strategy seeks to pare the convoluted licensing rules once aimed at stopping the spread of technology to the former Soviet Union and other communist countries but now blamed for unnecessarily crimping sales and job growth at American computer and telecommunications companies.

The Associated Press, September 29, 1993

It also would direct the 19 government entities now encouraging exports to work together. And, starting with fiscal 1995, it would create one multiagency trade-promotion budget out of the \$ 4.3 billion in separate programs scattered throughout the federal government.

Brown said there's concern that not enough assistance is devoted to exports of manufactured goods and that the unified budget would direct aid more rationally. However, he stopped short of saying agricultural goods would lose out.

"This isn't about taking from someone to give to someone else," he told reporters today.

Currently, about 80 percent of export-promotion spending is devoted to agricultural products even though they represent only about 10 percent of the nation's export total.

The strategy, developed over the past six months by the multiagency Trade Promotion Coordinating Committee, also recommends the creation of "one-stop shops" around the country where employees of different agencies - the Commerce Department, the Export-Import Bank and the Small Business Administration - would work together to assist U.S. companies.

As a pilot project, the first four will be opened in Baltimore, Chicago, Los Angeles and Miami.

Also, despite State Department opposition, President Clinton embraced a recommendation that the United States create a program tying U.S. foreign aid to purchases of American products.

The United States has long criticized Japan, France, Germany and other countries for tying roughly \$ 6 billion of their foreign aid to agreements by recipient nations that the aid be used to purchase the products and services of the donor nation.

By creating its own tied-aid program, offering \$ 600 million in long-term, low-interest loans through the Export-Import Bank, the United States would have a bargaining chip to seek the reduction or elimination of competitors' programs.

"To get to an era where there is no tied aid, you need a club to do it," Brown said.

The trade strategy also calls for the creation of an "advocacy network" to make sure top administration officials, including the president, lobby foreign countries when they are considering hiring American companies for major construction projects.

But Brown highlighted the relaxation of export controls as a key element in the strategy.

Currently, computers theoretically capable of 12.5 million or more calculations per second are subject to licensing. That threshold will be raised to 194 million per second immediately, freeing an estimated \$ 24 billion in exports from licensing requirements. After consultation with U.S. allies, the limit will be increased to 500 million, freeing an additional \$ 6 billion in

The Associated Press, September 29, 1993

exports, Brown said.

The administration plans talks with the Japanese next month, which would redefine what constitutes a supercomputer, thus relaxing controls on \$ 5 billion more.

The United States is also seeking allied concurrence in lifting controls on \$ 2 billion in telecommunications exports.

LANGUAGE: ENGLISH

LOAD-DATE-MDC: September 29, 1993

LEVEL 1 - 76 OF 373 STORIES

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THE DALLAS MORNING NEWS

September 30, 1993, Thursday, HOME FINAL EDITION

SECTION: BUSINESS; Pg. 1D

LENGTH: 627 words

HEADLINE: Clinton eases limits on high-tech exports

BYLINE: Robert Dodge, Washington Bureau of The Dallas Morning News

DATELINE: WASHINGTON

BODY:

President Clinton eased Cold War limits on selling computers and other high-technology goods Wednesday as part of a new strategy aimed at boosting American exports.

The president's National Export Strategy, unveiled at a White House lunch with business executives, is intended to help raise U.S. exports to \$ 1 trillion by the year 2000 from \$ 628 billion in 1992, while creating 6 million new jobs over the same time.

In addition to reducing Cold War restrictions on technology exports, the initiative would force about 20 agencies promoting exports to work together and for the first time tie a small part of U.S. foreign aid to the purchase of this country's products.

"I have wanted to have a new export strategy that would deal with a whole range of issues and that would galvanize the energy, the imagination of the American private sector," said Mr. Clinton, who promised a new policy during his presidential campaign last year.

The strategy was developed over the past six months by the multiagency Trade Promotion Coordinating Committee, which suggested Mr. Clinton tie \$ 150 million of U.S. aid to the purchase of this country's products.

Past administrations have raised strong objections to such policies in other countries, and Mr. Clinton said that U.S. companies lose an estimated \$ 400 million to \$ 800 million a year because other nations require that their aid be used for buying their products and services.

A similar U.S. program would counter their practice, he said.

Under the plan, the Export-Import Bank also would offer \$ 600 million in long-term, low-interest loans.

Specifically, the plan will reduce the complicated licensing rules once designed to stop the spread of defense-related technology to the former Soviet Union and other Communist bloc nations, affecting about \$ 35 billion in high-technology products. Critics have said such technology was available from other countries.

THE DALLAS MORNING NEWS, September 30, 1993

The changes would let computer makers sell top-end personal computers and low-end workstations to some former enemies, ultimately affecting 70 percent of all computers.

Michelle Moore, a spokeswoman for Dell Computer in Austin, said the company could expand its existing exports to Poland, Czechoslovakia and Russia. It currently exports desktop computers to those countries from a production plant in Ireland.

Ms. Moore said the White House initiative makes sense because the computer chip brains in today's most advance personal computers are widely available. "It is not a situation where it is an advanced technology that gives a country a competitive edge," she said.

Specifically, the policy would immediately lift licensing requirements on computers capable of up to 194 million calculations per second, up from the current 12.5 million threshold. After consultation with allies, the threshold would be increased to 500 million.

Additionally, the plan would direct about 20 government entities that encourage exports to coordinate their activities with a unified budget of about \$ 4.3 billion.

Starting with four pilot projects, the administration wants to create one-stop offices around the country where the employees of various agencies would work to promote exports.

Separately, a senior administration official reported that the White House was unhappy with the progress of trade negotiations to open Japan to additional U.S. products.

"The economic relationship is not well," said the official, who asked not to be identified, saying tensions on trade issues could hurt U.S.-Japanese political and security relationships. "If the economic side does not get fixed, the others will erode."

The talks since July are supposed to establish specific numerical targets for Japan to meet in importing U.S. goods.

LANGUAGE: ENGLISH

LOAD-DATE-MDC: October 1, 1993

LEVEL 1 - 75 OF 373 STORIES

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Sacramento Bee

September 30, 1993, METRO FINAL

SECTION: MAIN NEWS; Pg. A1

LENGTH: 1414 words

HEADLINE: HIGH-TECH TRADE EASED; STATE LIKELY TO BENEFIT

BYLINE: Leo Rennert, Bee Washington Bureau Chief

DATELINE: WASHINGTON

BODY:

In a move that may create thousands of high-paying jobs in California, President Clinton lifted Cold War-era export controls Wednesday on a wide range of high-performance computers and telecommunications equipment to make U.S. manufacturers more competitive worldwide.

Because California high-tech companies have carved out a leading position in this field, the state's recession-battered economy is expected to be a prime beneficiary of the president's decision.

Clinton said export controls will be greatly reduced or dismantled on \$ 35 billion worth of high-tech products that now account for 600,000 U.S. jobs.

The White House predicted decontrol will open the way for a sharp rise in exports that should boost employment in this sector by at least 20 percent -- about 120,000 jobs -- over the next five years. By some estimates, California's share of new work could be as high as 40,000 jobs.

The Commerce Department noted that California accounts for 40 percent of all applications for export licenses for sophisticated high-tech equipment -- a graphic indication of the state's huge stake in removing barriers to foreign sales.

"This is Clinton's most concrete move yet to help California's economy," said Edward R. McCracken, president of Silicon Graphics in Mountain View, who joined 20 other corporate executives at a White House luncheon with the president.

After visiting McCracken's firm with Vice President Al Gore in February, Clinton ordered a comprehensive review of export restrictions that were meant to deny high-tech products to the Soviet Union during the Cold War.

The White House said there still will be strict controls on advanced supercomputers that could be misused by terrorists or end up in Iraq, Iran, Syria, Libya, North Korea, Vietnam or Cuba.

But entire classes of state-of-the-art equipment readily available from foreign competitors will no longer be subjected to cumbersome and time-consuming licensing requirements.

Sacramento Bee, September 30, 1993

McCracken said his company had more than \$ 1 billion in sales last year -- half of them to foreign customers. Over the next five years, he estimated, his foreign sales should go up by 10 percent to 20 percent as a result of the president's action. McCracken said other Silicon Valley firms may duplicate that increase.

"The Cold War is over," he remarked. "The most damage you can do with these computers is drop them from an airplane on someone's head. This is stuff that was used to make 'Jurassic Park.' "

McCracken said he recently lost a big computer order from a Swiss university that balked at a U.S. requirement to station a 24-hour guard around such equipment.

Andrew Ould, a Hewlett-Packard spokesman in Palo Alto, hailed Clinton's move as a "dramatic sea change in government policy (to) help our industry be more competitive worldwide."

Many of Hewlett-Packard's more powerful computers have bumped up against the export controls, but he said an early reading of the rules indicated that all the firm's computers would now be eligible for export.

Ould said he couldn't immediately tell how lifting the restrictions might affect the company's Roseville facility.

California lawmakers joined in applauding Clinton's move.

"Revising U.S. export controls is critical to California's high-tech industries," said Democratic Sen. Barbara Boxer. "California's exporters of computers, electronics and telecommunications equipment lose millions of dollars in sales annually because of technologically out-of-date limits on high-tech exports."

As a first step, Clinton's action raises export-control thresholds on computers from 12.5 MTOPS (million theoretical operations per second) to 194 MTOPS. In the next few months, after negotiations with Japan and other allies, the administration plans to raise the threshold to 2,000 MTOPS.

That still will leave the most advanced supercomputers -- capable of 2,000 to 20,000 MTOPS -- subject to rigorous licensing controls.

The sweeping relaxation in licensing requirements was the centerpiece of a foreign-sales promotion strategy unveiled by the president to boost exports from \$ 700 billion a year to \$ 1 trillion by the end of the decade, creating 6 million jobs.

The strategy, which ties together activities of 19 different agencies, will create one-stop shops in dozens of cities to provide export-promotion and trade-finance assistance to small and medium-size businesses.

Clinton's plan also envisages a unified federal export promotion budget that may reduce the current heavy tilt in favor of farm products and devote more attention to manufactured goods.

Sacramento Bee, September 30, 1993

High-level federal officials, from the president on down, will be enlisted in direct lobbying of foreign governments to carve out bigger markets for U.S. exporters. U.S. embassies also will be ordered to play a bigger role in this effort. Clinton kicked off this practice recently when he personally lobbied King Fahd of Saudi Arabia to buy more U.S. aircraft.

To counter policies by countries that condition foreign aid on recipient countries buying their products, Clinton said the United States will establish its own tied-aid program with \$ 600 million in low-interest Export-Import Bank loans.

LANGUAGE: ENGLISH

LOAD-DATE-MDC: October 1, 1993

LEVEL 1 - 73 OF 373 STORIES

Copyright 1993 The Time Inc, Magazine Company
Fortune

October 4, 1993, Domestic Edition

SECTION: NEWS/TRENDS; Pg. 13

LENGTH: 354 words

HEADLINE: THE INSIDER

BYLINE: Alison Rogers

BODY:

CHECK YOUR IN-BOX

Some CEOs who attended a July luncheon with President Clinton are steaming because of a letter they later received from House Minority Leader Bob Michel and 90 other House Republicans. The missive said, in part, "we regret that you have chosen to side with the most anti-capitalist, anti-taxpayer Administration in recent memory." Huh? This just for lunching at the White House? The top execs didn't mind that they got the letter so much as the fact it also went out to members of their boards. Among the CEOs targeted by the GOP were Dwayne Andreas of Archer Daniels Midland, Rand Araskog of ITT, Hank Barnette of Bethlehem Steel, Bill Farley of Fruit of the Loom, Sheryl Handler of Thinking Machines, Ray Irani of Occidental Petroleum, Gerald Levin of Time Warner (parent of FORTUNE's publisher), Deryck Maughan of Salomon Brothers, and Michael Walsh of Tenneco.

. . .RECYCLED MEMOS

George Garrick used to be a top executive at Information Resources Inc. of Chicago, and such a good friend of CEO Gian Fulgoni that Fulgoni was in his wedding party. But war broke out when Garrick left to become president of archival Nielsen Marketing Research USA, a unit of Dun & Bradstreet. The companies are bitter competitors in the business of analyzing supermarket scanner data. IRI put together a booklet of Garrick's old memos trashing Nielsen to circulate to customers. IRI admits that, but says they don't know who sent the booklet to several Nielsen executives.

. . .MILLENNIAL MESS

Your computers will go buggy in the year 2000. Most machines use only the last two digits of a year in their calculations (e.g., 93 for 1993) so the 00 will screw up a lot of math, including interest and pension computations. Computerworld estimates this will cost \$50 billion to fix, with each FORTUNE 50 company taking a hit of up to \$100 million.

. . .COFFEE, TEA, OR SWINDLE?

The FBI and Continental Airlines are hunting a con artist behind bogus ads for flight attendants in the New York Times and the Denver Post. Each applicant was asked for a "processing fee," \$25 that quickly took wing.

Fortune, October 4, 1993

GRAPHIC: Picture 1, NO CAPTION descColor illustration., TOM BLOOM; Picture 2, Scanner tricks? descColor: Package being passed over a supermarket scanner., MARIA STENZEL; Picture 3, NO CAPTION descBlack and white: Airplane flight attendant in the 1940s., NO CREDIT

LANGUAGE: ENGLISH

LOAD-DATE-MDC: October 19, 1993

LEVEL 1 - 43 OF 373 STORIES

Copyright 1993 The Dallas Morning News
THE DALLAS MORNING NEWS

November 23, 1993, Tuesday, HOME FINAL EDITION

SECTION: NEWS; Pg. 1A

LENGTH: 1034 words

HEADLINE: American, union agree to arbitration;
White House worked mighty hard' on dispute

BYLINE: Kathy Lewis, Washington Bureau of The Dallas Morning News

DATELINE: WASHINGTON

BODY:

WASHINGTON - President Clinton on Monday interrupted a White House meeting with the president of the Philippines to help end the American Airlines strike.

Around 12:35 p.m. Dallas time, Mr. Clinton slipped out of the Cabinet Room and returned to the Oval Office where he placed two phone calls: one to American Airlines chairman Robert Crandall and another to Denise Hedges, president of the Association of Professional Flight Attendants. His mission: verifying the terms of a deal to end the strike. According to a senior administration official, Ms. Hedges asked the president the status of work rules under the proposed agreement.

"I don't know. Let me ask Bruce," aides quoted the president as saying.

He dispatched Bruce Lindsey, the senior presidential adviser who had been dealing with management and the union for much of the day, to call the airline for an answer. That information was then relayed to the flight attendants' union.

Minutes later, Mr. Clinton walked into the East Room and announced that both parties had agreed to "end the strike and return to the bargaining table immediately." His news conference with Philippine President Fidel Ramos was more than 25 minutes late, but it wasn't just another case of Mr. Clinton's habitual tardiness.

"You don't keep the president of the Philippines waiting for nothing," said White House communications director Mark Gearan.

There may not have been a direct benefit to the Philippine president. But Mr. Clinton was able to reassure thousands of Thanksgiving travelers who had been booked on the airline and possibly ease relations with organized labor that were damaged during the contentious fight over the North American Free Trade Agreement.

Mr. Clinton and his aides insisted that both American Airlines and the flight attendants' union were predisposed to a settlement, but they also outlined a day of intensive White House involvement.

THE DALLAS MORNING NEWS, November 23, 1993

Vice President Al Gore said the administration had been working "mighty hard" on the issue, and he credited a good working relationship between the administration and both parties with contributing to the outcome.

"I think the good relationship helped a lot," he said. "But the president told it like it was when he said the parties themselves deserved the credit for getting it to the point where we could put it over the top for them.

"It's really their achievement. We've been involved for days, but in the proper low-key way to see if there was a way we could help."

Mr. Crandall has been a guest at one of Mr. Clinton's luncheons for business executives at the White House and, according to a White House aide, also attended a news conference Mr. Clinton had on his economic package last February.

Mr. Crandall has been seeking federal help in gaining access to foreign airports. He's also been lobbying the administration, saying that carriers in bankruptcy shouldn't be allowed to launch deep-discount fare wars that have a potentially damaging effect on the industry's profits.

One of American Airlines' Washington lobbyists is former flight attendant Degee Wilhelm, wife of Democratic National Chairman David Wilhelm.

Transportation Secretary Federico Pena urged Mr. Gore on Sunday night to get the White House more involved "to move the process along," a Department of Transportation official told The Associated Press.

Throughout the day, Mr. Lindsey worked the phones between Texas and the White House.

"My opinion is that the parties both wanted to try to resolve this matter and that we simply helped facilitate that," said the senior administration official, who requested anonymity. By early afternoon, he said the discussions had reached a point where "we felt like the president's involvement would be useful, so we pulled him out" of the meeting with Mr. Ramos.

"This was not our agreement; this was their agreement," the official said. "We simply helped facilitate the discussion. We're not involved in any way in terms of settling the strike."

Asked about the White House becoming involved in a labor dispute in which national security was not an issue, the official said: "The parties settled the strike. I think the government always has a role in trying to get the parties to talk to each other."

White House officials said that improving relations with organized labor was not a motivating factor in Mr. Clinton's involvement and they declined to speculate whether his role in the strike settlement might improve relations.

"That's for others to make that judgment," Mr. Gearan said.

Officials said the potential complication over work rules that developed in Mr. Clinton's seal-the-deal phone call involved whether the rules that applied before or after the flight attendants' contract expired would be enforced.

THE DALLAS MORNING NEWS, November 23, 1993

Management, according to the administration official, said the work rules imposed after the contract expired would apply, but work rule changes would be part of the binding arbitration that both parties agreed to. Mr. Clinton said the point of his phone call was "to make sure that we were all singing out of the same hymnal about how the process would work and what rules would apply."

U.S. Rep. Pete Geren, D-Fort Worth, praised the president's intervention. "The war of words was close to getting out of hand," he said. "There was a need for intervention to get both sides to cool down and start over."

He said the president was "using the bully pulpit as the great conciliator." White House officials acknowledged that this kind of presidential involvement in an airline matter is not routine.

"Obviously, it hasn't happened for 30 years. If I'd been aware of that, I may have been a little slower in getting involved," the official quipped.

Mr. Gearan said that Mr. Lindsey was involved in the discussions for the White House because of his work on labor issues. Also, in Seattle last weekend he had been the link among Mr. Clinton, Mr. Pena and Labor Secretary Robert Reich on the issue. And Mr. Gearan quipped that Mr. Lindsey was booked on American Airlines for his trip back home to Little Rock, Ark., for the Thanksgiving holiday.

Staff writer Anne Marie Kilday contributed to this report.

GRAPHIC: PHOTO(S): President Clinton speaks Monday over the phone with American Airlines chairman Robert Crandall. Mr. Clinton delayed a meeting with Philippine President Fidel Ramos to take action to end a flight attendants' strike that began Thursday. (Associated Press)

LANGUAGE: ENGLISH

LOAD-DATE-MDC: November 25, 1993

LEVEL 1 - 24 OF 373 STORIES

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THE DALLAS MORNING NEWS

December 7, 1993, Tuesday, HOME FINAL EDITION

SECTION: NEWS; Pg. 1A

LENGTH: 1421 words

HEADLINE: Exchange of ideas on menu at White House CEO lunches' President
reches out to array of business leaders

BYLINE: Kathy Lewis, Washington Bureau of The Dallas Morning News

DATELINE: WASHINGTON

BODY:

WASHINGTON - When President Clinton telephoned American Airlines chairman Robert Crandall about ending the flight attendants' strike, he was not ringing up a total stranger.

A White House visitor more than once this year, Mr. Crandall has been a guest at one of the small "CEO lunches" the president has hosted for business leaders.

So has Steve Sellers of Dallas. And his Sellers Advertising Co. employs just five people.

"It was impressive as heck," Mr. Sellers said. Over duck and wild rice at the White House, Mr. Clinton discussed his economic package and other issues for an hour and 45 minutes last summer with Mr. Sellers and 13 other small-business owners.

At similar lunches in his first year in the White House, Mr. Clinton has conferred with about 100 CEOs from large and small firms around the country. In a town known for such things, these noon-time sessions in the Old Family Dining Room have become the ultimate power lunch.

For the executives, it's a chance to talk with the president, the vice president and senior White House advisers.

For Mr. Clinton, it's an opportunity to reach out to business leaders as he tries to build support for his policies and presumably for a 1996 re-election bid. It also, White House officials say, gives him a chance to flesh out his own thinking with those doing business in the "real economy" and to hear their concerns.

"He gets a sense of what's on people's minds," said Robert Rubin, who heads Mr. Clinton's National Economic Council.

Open to suggestions

Treasury Secretary Lloyd Bentsen believes the lunches make a difference with executives. "They feel he's open to their comments and their suggestions and that he gives them serious consideration.

THE DALLAS MORNING NEWS, December 7, 1993

And he follows up," Mr. Bentsen said. White House Chief of Staff Thomas F. "Mack" McLarty describes the lunches as an outgrowth to the coalition-building Mr. Clinton did as governor of Arkansas.

"He enjoys this kind of personal discussion," he said. "They are quite candid."

Since the luncheons began in May there have been 10 with eight to 10 guests each. There also have been much larger ones focusing on the economic package and the North American Free Trade Agreement.

Mr. Clinton has fallen far short of his goal of doing weekly CEO lunches, but after a long hiatus this fall, invitations have gone out for another on Tuesday. Guests describe the lunches as frank discussions with lots of give and take.

Only rarely, Mr. Rubin said, has a CEO tried to take advantage of the occasion to promote a private interest. Mr. McLarty said differences of opinion and concerns are sometimes expressed, but not in an adversarial or lecturing manner. Occasionally, there are lighter moments.

At one luncheon, Mr. Clinton surprised Atlantic Richfield chief Lodwick Cook with a birthday cake. An active Bush supporter in 1992, Mr. Cook was among the CEOs who endorsed Mr. Clinton's economic plan in February.

Mr. Clinton usually begins with a topical overview on an issue or administration policy and then opens the lunch up for discussion.

Mr. Sellers said the president gave a 15- to 20-minute "sales pitch" on how his economic plan would be good for small businesses, but spent much of the remaining time listening and responding to what his guests had to say. He heard concerns about the gasoline tax hike, about the lack of available capital and about the perils of lumping together all small businesses - whether they employ one or 500.

"Overall, the atmosphere was of open discussion and honest listening," Mr. Sellers said. "I noticed that several people, including the president, took notes."

Campaign follow-up

The CEO lunches are a follow-up to Mr. Clinton's successful efforts during the campaign to garner more business support than the two previous Democratic presidential candidates. He received endorsements from some CEOs who said they'd always voted Republican. Corporate executives had frequent White House access during the Bush and Reagan years, and Mr. McLarty readily acknowledges the outreach to business is not a new concept. Is it particularly important for a Democratic president to make such an effort? "That's a fair point," Mr. McLarty said.

Democratic presidents, according to one analyst, inevitably feel a pressure to show they are "not anti-business."

David Vogel, who wrote a book on business and politics called *Fluctuating Fortunes*, said the need to do high-profile meetings often occurs, even though

THE DALLAS MORNING NEWS, December 7, 1993

some Democratic presidents, such as Lyndon Johnson, enjoyed considerable business support.

"Republicans feel less of a need to go out of their way to show they are responsive to the concerns of business because everyone feels they are to begin with," said Mr. Vogel, a professor of business and public policy at the University of California at Berkeley. Many of the executives who backed Mr. Clinton in 1992 have been invited to the lunches. But Alexis Herman, assistant to the president of public liaison, said he also wants to talk with "those CEOs he didn't have a relationship with."

Mr. Clinton has held two lunches specifically for small-business owners, a group that has proved to be less supportive of him and his policies. Those were scheduled after some complained he was listening only to the Fortune 500. But White House officials have said one or two small-business executives usually are included in other CEO lunches.

Maintaining support

The lunches are but one sign Mr. Clinton is attentive to maintaining the business support he got in 1992.

Michael Walsh, chairman and chief executive officer of the Houston-based Tenneco Inc., was one of four featured CEO speakers at an East Room event during which 68 executives endorsed the budget reconciliation package. Mr. Walsh, who backed Mr. Clinton in 1992, got a call from the president last January when he learned Mr. Walsh had a brain tumor.

And Tenneco vice president Art House said the president called again from Air Force One in September when Business Week magazine did a cover in September on how Mr. Walsh had been "winning" his medical fight. Mr. Clinton, he said, also "weighed in" this fall in support of a \$ 1.2 billion aircraft carrier Tenneco wants to build.

White House officials believe his outreach to business and the CEO lunches have paid off in terms of support for his policies. But sometimes, they say, it's important merely to clarify something or to establish a rapport that can prove helpful later on.

The day Mr. Clinton called Mr. Crandall and labor representatives to try to end the attendants' strike, Vice President Al Gore credited the Clinton administration's relationship with both sides as helping.

A spokesman for Mr. Crandall, Al Becker, said Mr. Crandall has met with Mr. Clinton on several occasions since his election. But, he said, he did not know what impact that might have had.

In September, Texas Instruments chairman and CEO Jerry Junkins sat at Mr. Clinton's table during a NAFTA luncheon for several dozen executives. Mr. Junkins already was a strong supporter of the trade agreement. The president, he said, convinced those at the table that despite news accounts to the contrary, he was strongly committed to the trade pact.

"He was forthright," Mr. Junkins said.

THE DALLAS MORNING NEWS, December 7, 1993

Feeling better

Even when executives do not agree with Mr. Clinton on an issue, White House officials believe they leave with better feelings toward him.

Ms. Herman said executives often tell her afterward that they come away believing the "president clearly understands the issues from the perspective of a businessman and they find that unusual from a Democratic president."

Another White House official, who requested anonymity, said executives leave feeling that they are getting a hearing.

"Certainly the majority of CEOs are Republican, but they come away with a sense of the president's commitment on the issues, his awareness of their concerns and his depth of knowledge on the issues," the official said.

Mr. Sellers, who voted for Mr. Bush in 1992, is among those who came away from a luncheon believing Mr. Clinton is very articulate, intelligent and concerned. But he added, "Even though he may understand our problems, his solutions to our problems may not be our solutions."

He also is not sure he convinced Mr. Clinton, either. "Being a small-business person and a salesperson, I like to come away with the order and feel like I made a sale. I had a nice interview, but I don't feel like I made a sale," he said.

GRAPHIC: PHOTO(S): 1. Lloyd Bentsen . . . says executives believe the president gives their suggestions "serious consideration. And he follows up." 2. Thomas F. "Mack" McLarty . . . says Mr. Clinton "enjoys this kind of personal discussion. They are quite candid"

LANGUAGE: ENGLISH

LOAD-DATE-MDC: December 9, 1993

LEVEL 1 - 217 OF 373 STORIES

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CNN

Inside Politics

June 16, 1993

Transcript # 354 - 1

TYPE: Show

SECTION: News; Domestic

LENGTH: 451 words

HEADLINE: Clinton Digs Into Reagan's Bag of Tricks to Sell Budget

BYLINE: WOLF BLITZER

HIGHLIGHT:

Capitalizing on recent inflation and interest rate figures, President Clinton is launching an aggressive campaign for his budget package and may hold a Reagan-like East Room news conference tomorrow night.

BODY:

JUDY WOODRUFF, Anchor: The budget clock is ticking for President Clinton. He's using new props to sell his economic plan as the Senate panel moves closer to hammering out a compromise. Mickey Kantor also faces a tough selling job as pitch man for the North American Free Trade Agreement. We will talk to the trade representative about the prospects for the pact. And memories of a legend in Texas politics - the life and legacy of former Gov. John Connally. Those stories are ahead on Inside Politics.

[theme music]

WOODRUFF: Thanks for joining us. Bernard Shaw is off this week.

Staring down a Friday deadline, the Senate Finance Committee is pressing closer today toward a compromise version of the president's deficit reduction plan. Mr. Clinton, in turn, is staring down a make-or-break political moment, so he's giving the campaign for his plan a higher profile. As our Senior White House Correspondent Wolf Blitzer reports, the president apparently is taking cues from his new White House counselor and reaching into Ronald Reagan's playbook.

WOLF BLITZER, Senior White House Correspondent: President Clinton came to a White House luncheon with high-powered business CEOs with a fresh prop in his continuing campaign to sell his economic package.

Pres. BILL CLINTON: This new headline - 'Inflation slows, rates holding,' - that's the direction we want. We want a steady recovery, and we have got to pass this economic plan and do it in the near future.

CNN Transcripts, June 16, 1993

BLITZER: Since taking office, he says 130,000 new construction jobs have been created, the result, he says, of low interest rates. And he warns of dire consequences for any economic recovery if the Senate does not follow the House's lead in passing some version of his plan.

Pres. CLINTON: I think it is terribly important, and I just wanted to emphasize that to impress upon the country the importance of what the United States Senate is grappling with now. They simply have to pass this plan.

BLITZER: The president again stressed the need for some Senate package to emerge so a joint House/Senate conference can then iron out a compromise. The main sticking point remains the form of an energy tax. Mr. Clinton's luncheon guests say they feel good about what they heard.

PAUL ALLAIRE, CEO, Xerox: I think he's taking on tough issues. He's leading the country in difficult areas that need to be resolved, and I think he's doing a good job.

BLITZER: In advance of this week's vote before the Senate Finance Committee, the president knows it's do or die for his economic plan. As a result, he's using a technique that was perfected by former President Ronald Reagan - he's thinking about a news conference for tomorrow night, a news conference in the formal setting of the East Room of the White House. It would be his first in prime time since taking office.

Wolf Blitzer, CNN, reporting live from the White House.

The preceding text has been professionally transcribed. However, although the text has been checked against an audio track, in order to meet rigid distribution and transmission deadlines, it has not yet been proofread against videotape.

LANGUAGE: ENGLISH

LOAD-DATE-MDC: June 17, 1993

LEVEL 1 - 221 OF 373 STORIES

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June 16, 1993, Wednesday, BC cycle

SECTION: Money Report. Market Moving.

LENGTH: 165 words

HEADLINE: US CEOS VOICE SUPPORT FOR CLINTON'S ECONOMIC PLAN

DATELINE: WASHINGTON, JUNE 16, REUTER

BODY:

Corporate executives who lunched with President Clinton said they supported his efforts to reduce the federal budget deficit and urged quick Congressional passage of the economic plan.

"I have been a little disappointed by the way Congress is functioning," Warren Buffett, chairman and chief executive of Berkshire Hathaway Inc. <BRK.N>, told reporters following the luncheon.

"I think maybe it has lost sight of the ultimate goal which is major deficit reduction," he added.

"I think he is on track in getting the \$500 billion (reduction in) the deficit ... which is essential to our economy," said Lodwick Cook, chairman and chief executive of ARCO Chemical <RCM.N>.

Paul Allaire, chairman and chief executive of Xerox Corp <XRX.N>, said he hoped Congress would move quickly to pass the economic plan.

"I would be advocating that we get that passed fairly quickly," he told reporters. "I think we need to get that behind us and to get the economy moving again."

LANGUAGE: ENGLISH

LEVEL 1 - 243 OF 373 STORIES

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June 2, 1993, Wednesday, BC cycle

SECTION: Financial Report. Bonds Capital Market. Domestic Money. Money Report. Energy News.

LENGTH: 461 words

HEADLINE: CLINTON OPTIMISTIC ABOUT U.S. BUDGET DEAL

BYLINE: By Donna Smith

DATELINE: WASHINGTON, JUNE 2, REUTER

BODY:

President Clinton said he is optimistic he can forge an agreement with the Senate on his deficit reduction package despite opposition to his proposed energy tax.

"Congress is out this week and we're going to meet next week and work it out," Clinton told reporters before a meeting with Canadian Prime Minister Brian Mulroney.

Senate opposition to Clinton's proposed tax -- based on heat-measuring British Thermal Units, or BTUs -- had threatened the president's plan to slow the flow of red ink by \$337 billion over the next five years.

The main opponent of his BTU energy tax is Sen. David Boren, D-Okla., who holds a key swing vote on the Senate Finance Committee.

Boren has recently signaled a willingness to compromise on the overall plan, but said he remains opposed to the BTU tax.

In a statement issued Tuesday, Boren said three elements have to be in the package to get his vote.

The first two elements are more spending cuts than tax increases, and control of spending on Medicare and other entitlement programs.

"Third, if there are any energy taxes in the plan, they must not include a BTU tax, or any tax indexed to go up automatically, and it must be rebatable for exports and not fall unfairly on the domestic energy producer," Boren said.

Boren and two more of the 11 Democrats on the Senate Finance Committee oppose the BTU tax.

With only a slight majority over the nine Republicans, each Democratic vote is critical to pass Clinton's \$250 billion tax bill in the committee.

The BTU tax accounts for nearly \$72 billion in the package.

The bulk of Clinton's budget proposal, which calls for a combination of tax increases and spending cuts to reduce the budget deficit, was passed narrowly by the House last week.

Reuters, June 2, 1993

Clinton, who has been traveling around the country to campaign for his package, said in Milwaukee Tuesday that he would accept more spending cuts and fewer tax increases.

The president lunched with corporate executives Wednesday as part of regular meetings with business leaders to help sell the plan.

He told reporters before the luncheon that lowering the deficit is helping reduce interest rates, which in turn are the "biggest job stimulus to the economy."

In recent days, administration officials have made it known they would be willing to compromise on the energy tax by scaling back on its size, prompting Boren this weekend to say he felt it was possible to reach an acceptable agreement.

White House aides have said the administration is committed to the BTU tax, which they view as being more fairly distributed than a straight tax on gasoline.

"I'm not going to get into verbal war of words," Clinton said when asked whether he would sacrifice the so-called BTU tax on energy to pass the budget plan.

LANGUAGE: ENGLISH

LEVEL 1 - 284 OF 373 STORIES

Proprietary to the United Press International 1993

May 19, 1993, Wednesday, BC cycle

SECTION: Washington News

LENGTH: 562 words

HEADLINE: Clinton says economic plan is 'picking up steam'

BYLINE: BY ROBERT SHEPARD

DATELINE: WASHINGTON

BODY:

President Clinton went to Capitol Hill Wednesday to head off a split among fellow Democrats over his deficit reduction package and said after a round of meetings that the program is "picking up steam."

Clinton sought primarily to reassure moderate and conservative House Democrats who want spending caps on Medicare, Medicaid and other entitlement programs to be part of the package. He argued that the caps should be dealt with in the health care reform plan he will submit to Congress next month.

"I want to control health care costs as bad or worse than anybody in the United States," Clinton told reporters following a meeting with House and Senate Democratic leaders. "We should have constraints on health care increases in the context of passage of a health care program. That's the way to do it."

"We are moving forward and I think the program is picking up steam again, because the American people are recognizing that the we have got to get the deficit down," the president said. "I believe we can pass it. I feel very good about it."

Clinton also defended his proposed energy tax, which is part of the deficit reduction package.

When Treasury Secretary Lloyd Bentsen first announced plans for an energy tax that would encourage energy efficiency and environmental responsibility, the financial markets responded well, Clinton said.

"That's when the interest rates started to drop," he said, insisting the tax is an essential part of the deficit reduction plan.

Earlier, Clinton met with the full Democratic House membership, outlining his program and taking questions from members.

Rep. Tim Penny, D-Minn., one of the members urging caps on mandatory spending programs, said later, "We hope we can work something out."

The House is scheduled to vote next week on the deficit reduction bill that includes some \$246 billion in tax hikes, plus \$53 billion in spending cuts.

House Speaker Thomas Foley, D-Wash., said chances for House passage of the measure are "very good indeed. I think the caucus today indicated very strong

Proprietary to the United Press International, May 19, 1993

support, across the spectrum of the party for the president's program.''

When he returned to the White House, Clinton tried to sell his economic program at a luncheon he hosted for business leaders.

'Business leaders who are familiar with what is actually in the program know that there is \$100 billion in entitlement cuts there, know that the energy tax is going to work,' Clinton said during a picture-taking session. 'So I think we've got a real shot at it.'

Asked about a cap on entitlements, Clinton said, 'It has to be done in the right way. This is a good place to discuss this. The United States government has already contributed to the rising cost of health care for employers by squeezing Medicare and Medicaid and forcing those costs off on to private employer.'

'So if we have a cap on health care spending, which I'm not opposed to, it should be done in the right way. It should be done in connection with the health care plan, so that we are helping everybody,' he said.

'If we did it without doing it on the health care, if we did it now, it would run the risk of, two or three years from now, having another big increase in their costs, undermining their ability to hire American workers and to keep America competitive.'

LANGUAGE: ENGLISH

1998-10-10

These are the CEOs I would recommend The White House call prior to February 2, 1994.

- ✓ Paul A. Allaire Xerox Corporation
- ✓ Louis V. Gerstner, Jr. IBM Corporation
- ✓ Norman R. Augustine Martin Marietta Corporation
- Edward A. Brennan Sears, Roebuck and Co.
- Thomas H. Cruikshank Halliburton Company
- Donald V. Fites Caterpillar Inc.
- John A. Georges International Paper Company
- Joseph T. Gorman TRW Inc.
- Charles R. Lee GTE Corporation
- John L. Clendenin BellSouth Corporation
- Frank P. Popoff The Dow Chemical Company
- Jerry E. Dempsey PPG Industries, Inc.
- Frank A. Shrontz The Boeing Company
- Raymond W. Smith Bell Atlantic Corporation
- John W. Snow CSX Corporation
- ✓ George M.C. Fisher Eastman Kodak Company, Inc.
- Edgar S. Woolard, Jr. E.I. Du Pont De Nemours & Co.
- Robert D. Kennedy Union Carbide Corporation
- H. Laurance Fuller Amoco Corporation
- Stephen M. Wolf UAL Corporation (United Airlines)
- Richard de J. Osborne ASARCO Incorporated
- C.J. (Pete) Silas Phillips Petroleum Company

De J. Osborne

XX ASAP XX

Amy Z

+

Marilyn Yager

AMH paid to send you
This important list.

2 pages

235 p

1/21/94

Ruby

Paul A. Allaire	Xerox Corporation
Louis V. Gerstner, Jr.	IBM Corporation
Norman R. Augustine	Martin Marietta Corporation
Edward A. Brennan	Sears, Roebuck and Co.
Thomas H. Cruikshank	Halliburton Company
Donald V. Fites	Caterpillar Inc.
John A. Georges	International Paper Company
Joseph T. Gorman	TRW Inc.
Charles R. Lee	GTE Corporation
John L. Clendenin	BellSouth Corporation
Frank P. Popoff	The Dow Chemical Company
Jerry E. Dempsey	PPG Industries, Inc.
Frank A. Shrontz	The Boeing Company
Raymond W. Smith	Bell Atlantic Corporation
John W. Snow	CSX Corporation
George M.C. Fisher	Eastman Kodak Company, Inc.
Edgar S. Woolard, Jr.	E.I. Du Pont De Nemours & Co.
Robert D. Kennedy	Union Carbide Corporation
H. Laurance Fuller	Amoco Corporation
Stephen M. Wolf	URS Corporation (United Rentals)
Richard de J. Osborne	ASARCO Incorporated
C.J. (Pete) Silas	Phillips Petroleum Company

Clinton Presidential Records Digital Records Marker

This is not a presidential record. This is used as an administrative marker by the William J. Clinton Presidential Library Staff.

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Senior Groups

Divider Title: _____

THE WHITE HOUSE
OFFICE OF MEDIA AFFAIRS

FOR IMMEDIATE RELEASE
FEBRUARY 17, 1994

202-456-7150

PRESIDENT MEETS WITH LEADERS OF SENIORS GROUPS

Today, the President is meeting with the heads of twelve key seniors organizations, all of which are supporting the President's overall approach to health care reform.

This is one part of a series of events during a two-week period that focus on how the Health Security Act benefits older Americans.

Following is some background information on the groups participating:

AFL-CIO Retirees: AFL-CIO Retirees represents approximately three million retired union workers.

American Association of Retired Persons (AARP): AARP has a membership of 33 million over age 50.

Families U.S.A.: Families U.S.A. is a consumers organization that has several programs targeted at older Americans.

Long Term Care Campaign (LTCC): LTCC is a coalition of 137 national organizations which primarily include aging and disability groups, whose combined membership totals more than 60 million.

The National Caucus and Center for the Black Aged, Inc. (NCBA): NCCBA has a membership of 25,000 black, older Americans.

National Council of Senior Citizens (NCSC): NCSC has a membership of five million

The National Council on the Aging (NCOA): NCOA represents 7,500 organizations, practitioners and professionals in area of aging.

National Education Association-Retired (NEA-Retired): NEA-Retired has a membership of 132,000.

National Hispanic Council on Aging (NHCOA): NHCOA has a membership of 550.

Older Women's League (OWL): OWL has a membership of 20,000 mid-life and older women. OWL convened and chairs the Campaign for Women's Health, a coalition of 92 organizations that is very active in the health care debate.

Save Our Security (SOS): Save Our Security is a coalition of over 100 national organizations, representing a combined membership of over sixty million persons, primarily in the seniors and disabilities communities.

United Auto Workers Retired and Older Workers Department (UAW Retirees): UAW Retired Workers has a membership of 500,000 retired workers.

Presidential Brunch with Seniors Organizations

February 17, 1994

10:45 AM

Participants include:

- Horace Deets:** Executive Director, American Association of Retired Persons; Virginia
- Arthur Flemming:** Chair, Save Our Security; Alexandria, Virginia. He is former Secretary of Health, Education and Welfare and former Commissioner of Aging.
- Tim Foley:** Director, United Auto Workers Retired and Older Workers Department; Detroit, Michigan.
- Lou Glasse:** President, Older Women's League; Poughkeepsie, New York.
- Steve McConnell:** Chair, Long Term Care Campaign; Washington, D.C. McConnell is also Senior Vice President for Public Policy for the Alzheimer's Association.
- Morton Mondale:** Director, National Education Association Retired Workers; Washington, D.C.
- Ronald (Ron) Pollack:** Executive Director, Families U.S.A.
- Steve Protulis:** National Coordinator, AFL-CIO COPE Retiree Program; Washington, D.C.
- Samuel Simmons:** President and CEO, National Caucus and Center on Black Aged; Washington, D.C. He has served as President and CEO of NCCBA for twelve years; previously he was Assistant Secretary of HUD.
- Larry Smedley:** Executive Director, National Council of Senior Citizens; Silver Spring, Maryland. He is co-Chair of Leadership Council of Aging Organizations, Treasurer of the Save our Security Coalition, and a member of the Board of the Committee for National Health Insurance.
- Marta Sotomayor:** President and CEO, National Hispanic Council on Aging; Washington, D.C.
PhD
- Daniel Thursz:** President, National Council on the Aging, Inc.; Bethesda, Maryland. Thursz is also Chair of the Leadership Council of Aging Organizations and Honorary Executive Vice President of B'nai B'rith International.

NATIONAL COUNCIL ON AGING ENDORSES
HEALTH SECURITY ACT,
GROUNDWORK FOR LONG-TERM CARE CONTINUUM

WASHINGTON DC, FEB. 17 -- The National Council on the Aging (NCOA), representing more than 7500 practitioners, professionals, and organizations involved in all aspects of aging, endorsed President Clinton's Health Security Act following a December 3 vote by its national board of directors.

Calling the decision a "ringing endorsement," NCOA President Dr. Daniel Thurz said, "This decision by a national organization concerned with the needs of all Americans followed months of intense study and debate on every detail. The President's plan is an historic opportunity to move toward a health care system with universal access and with--at last--the first steps toward a community-based long-term care for American families."

The NCOA Board of Directors--54 distinguished leaders from diverse fields related to aging and representing all regions of the country--by ballot approved this statement:

"The National Council on the Aging, Inc., applauds the Health Security Act. It contains two principles which are at the heart of NCOA's public policy agenda for health care reform: universal access, and home and community-based long-term care. It makes important progress toward our vision of long-term care as an integrated system, and a continuum, of both non-medical and medical services that are need to enable individuals to function at a high level, to support independence and enable them to continue to live in the community."

"We recognize that coming to a national consensus on the implementation of major structural changes will take time, and that flexibility and responsiveness to the needs of diverse communities will be particularly important values throughout this process."

Under the President's health reform plan, older Americans would receive improvements in home care and a new prescription drug benefit under Medicare, as well as federally subsidized insurance for early retirees.

The National Council on the Aging--a private, nonprofit organization headquartered in Washington, D.C.--serves as a national resource for information, training, technical assistance, research, advocacy, and publications on every aspect of aging. NCOA's mission is to promote the dignity, self-determination, well-being, and contribution of older persons--both as individuals and within the context of their families and communities.

###

UAW RETIREES DIRECTOR ENDORSES CLINTON HEALTH CARE PLAN

"The message from today's meeting at the White House is clear. President Clinton's health care problems that we in the UAW have been working to fix for decades," said Tim Foley, director of the UAW Retired and Older Workers Department.

"No generation of Americans wants to pass on its unfinished business to the next," Foley said. "For the sake of our children and our grandchildren, we've got to seize this once in a generation opportunity to make universal health care coverage a reality."

"With all the claims and counter-claims about the various health care plans flying back and forth nowadays," Foley continued, "it's important for older Americans, especially early retirees, to understand what President Clinton's plan means for them."

"The Clinton plan would give early retirees the security of knowing their health care benefits can never be taken away," he stated.

"Given the many employers in recent years who have unilaterally reduced or eliminated early retiree health care benefits, this provision of the President's plan is essential to the financial security and peace of mind of millions of retired workers. That's not all. Providing older workers with the confidence to retire knowing that their health care needs will be met can also play a key role in opening good jobs to younger workers. That's good for our whole economy," Foley added.

Foley also commended provisions of the Clinton plan which would:

- Expand Medicare coverage to include prescription drugs;
- Phase in a new home care benefit
- Make long-term care more affordable; and
- Give states the option of setting up single-payer systems.

"UAW members are justifiably proud of the health care benefits our Union has won at the bargaining table for active and retired workers over the years," Foley noted. "Clearly, however, the time has now come when we can and we should provide health care that can't be taken away to every American.

"While some members of Congress are trying to palm off 'band-aid' fixes, President Clinton has demonstrated the courage to come out fighting for comprehensive health care reform. This is a plan that UAW retirees can and will be proud to fight for," Foley concluded.

NATIONAL HISPANIC COUNCIL ON AGING

The National Hispanic Council on Aging is currently advocating for the enactment of national legislation that will provide a comprehensive reform to the present health care system.

The NHC CoA supports the principles outlined in the Health Security Act currently sponsored by President Bill Clinton.

1. To provide universal health care coverage for all Americans- the NHC CoA supports the establishments of a permanent health security plan for Americans.
2. A comprehensive Benefit Package- The NHC CoA supports the inclusion of a comprehensive benefit package that includes long term care for all, particularly the elderly.
3. Cost Containment- The NHC CoA supports the inclusion of a cost containment that is enforceable, which will reduce the system wide rate of increase in over all health cost as it affects the elderly population.

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FAMILIES USA FOUNDATION

FOR IMMEDIATE RELEASE

Statement by Ron Pollack, Executive Director, Families USA

"We're very enthusiastic in our support for President Clinton's health reform, and especially excited about the long term care aspects of the reform. For the first time in the history of growing long term care crisis, a President of the United States has stepped forward to provide the leadership in helping families cope with the crushing burden of long term care. The President's proposal offers real help to coping with long term care crises."

"Almost every American family eventually faces a long term care crisis, and most Americans want their elderly parents to be cared for at home, rather than in a nursing home. But today, many American families who need long term care at home received no professional home care services, often because they can't afford help. And too many older Americans are forced unnecessarily into nursing homes."

"President Clinton extends a warm hand to families who need help coping with a long term care crisis. Other plans turn a cold shoulder to long term care."

"Seniors groups have long been fighting for better long term care protection, an end to skyrocketing prescription drug costs, controls on rising health prices, and greater security for Medicare beneficiaries. On all of these crucial issues, the president has come down on our side."

"We must work to get Congress to pass the President's proposal-- without watering it down--and pass it as soon as possible."

**Statement of Lane Kirkland, President
American Federation of Labor and Congress
of Industrial Organizations
February 17, 1994**

While the AFL-CIO strongly supports the Health Security Act on behalf of our 13.5 million active members, the concerns of more than three million retired union members have played a critical role in the federation's endorsement of the plan.

Like the vast majority of working union members, union retirees want to see a solution to the health care crisis. They know that this crisis is damaging our society, our economy and millions of working American families. They want to see an end to the soaring costs that threaten to deny their loved ones the health security that they had enjoyed during their working lives.

They also know that this crisis poses a direct threat to their own health security. Employers are constantly trying to lower their costs by reducing or eliminating retiree health benefits for those who have not yet reached the age of 65, when they are old enough to qualify for Medicare. Meanwhile, those who have reached that age have been shocked to find out how much Medicare doesn't cover -- not to mention the more than \$400 annual premium they must pay, along with hefty deductibles and co-payments.

The Health Security Act would alleviate many of the problems older Americans now confront when they attempt to provide for their own health security. The Act would create a new health care program for retired individuals between the ages of 55 and 65, with the national health system covering 80 percent of their average health plan premiums. If the retiree's employer was providing health care coverage, that employer would continue to pick up the remaining 20 percent of the premium.

For those on Medicare, which currently does not provide prescription drug or long term care coverage, the Health Security Act contains provisions to sharply limit the amount older

Americans will have to pay for these critical necessities.

By expanding Medicare and helping employers cover their early retirees, the Health Security Act builds on the strengths of the current system while eliminating its glaring weaknesses. It will give older Americans the peace of mind that their own health care costs will never become a crushing burden to themselves or to their families. In the meantime, they will rest assured that all of their family members have health coverage that can never be taken away.

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STATEMENT OF LOU GLASSE

President, Older Women's League

February 17, 1994

Good Morning. I am Lou Glasse, President of OWL -- the Older Women's League.

OWL commends the President and Hillary Rodham Clinton for their leadership in bringing health care reform to this point. The President's proposal offers substantial benefits to midlife and older women.

OWL not only welcomes the President's inclusion of long-term care services in home and community settings in his proposal but applauds his courage for placing emphasis on long-term care. The importance of long-term care for women, in particular, cannot be underestimated. It is a vital concern for women who both provide the majority of family caregiving and are most likely to require such care as they age.

Women outlive men by an average of seven years, and are the majority of the older population. Sixty percent of those age 65 and over are women. Sixty-eight percent of persons 80 years of age and older are women. Women are more likely to suffer from chronic illness, while being least able to pay for health care.

In addition, three out of every four caregivers to the elderly are women. The average caregiver is a 45 year-old married woman. Thirty-five percent of caregivers to the elderly are over age 65. Many women assume eldercare responsibilities at a time of crisis and may continue to provide the quality care they feel their loved one deserves for years -- with no outside support.

Our nation's health care system can, and must, permit older persons to receive the supportive services they want to enable them to remain in their homes and to age with dignity. At the same time, responsibility for this care for long periods cannot be placed solely on the shoulders of family members. In-home and community services are needed that promote quality care and that protect the caregiver's own health.

OWL serves on the board of the Long Term Care Campaign and is the convenor of the Campaign for Women's Health. The CWH is a national coalition of 92 women's, labor and health care organizations representing over eight million Americans. Through these coalition efforts, OWL has ensured that long-term care is recognized as a women's issue.

The inclusion of home and community-based services in the President's proposal is an important first step toward developing a full continuum of long-term care. We urge the President and Congress to expand coverage to include institutional care, beyond that currently provided to those who are impoverished.

To make this proposal work, we must ensure that state governments have adequate funds to offer a full array of long-term care services.

The coverage of prescription drugs in the President's plan is also an important provision. Older women have an annual median income of only \$8,189 and must frequently forego purchasing prescription drugs that would alleviate their chronic conditions.

We pledge to work with the Administration and Congress to successfully ensure that long-term health care needs are met and that every person in America has access to comprehensive health care. Thank you.

February 15, 1994

The President
The White House
Washington, D.C. 20500

Dear Mr. President:

The National Education Association applauds your effort to reform America's system of health care. NEA's policy on health care reform is based upon principles adopted by its governing body, the NEA Representative Assembly, in July 1993 and holds that while NEA desires a single payer system it will support any comprehensive plan that provides universal coverage, contains costs and assures quality. Your plan includes those essential qualities, and it allows a state to choose the single payer approach.

On behalf of our retiree organization, NEA-Retired, I also wish to emphasize our strong support for your continued work to secure long term health care, prescription drug coverage and the elimination of the practice of balanced billing. While NEA and NEA-Retired will seek to strengthen the long term health care provisions, we are committed to comprehensive health care for our children and grandchildren.

NEA and NEA-Retired pledges to be productive partners with you for the successful achievement of our mutual goals in health care reform.

Sincerely yours,

Keith Geiger, President
National Education Association

Statement of the National Council of Senior Citizens

Regarding the Health Security Act

February 17, 1994

The National Council of Senior Citizens (NCSC), a national membership organization of five million men and women, has worked for a universal national health care system for three decades. NCSC welcomes the immense contribution to the national health reform debate marked by the introduction of President Clinton's Health Security Act.

Based on our experience helping to enact Medicare, NCSC supports a national health program that:

- provides universal coverage, with everyone in the same system;
- guarantees comprehensive benefits to all without regard to age, income, employment status or health condition;
- assures cost controls and consumer protection;
- is based on fair financing and cost sharing; and
- provides the framework for the adoption of a single-payer health system for the nation.

President Clinton's proposal advances these principles. It merits the support of senior citizens and this Council because it defines the health reform debate squarely in the context of universal coverage, cost restraints and comprehensive benefits. It extends key protections such as prescription drug coverage and long-term home and community-based care to all citizens— young and old. It protects early retirees, age 55-64, downsized out of jobs and facing skyrocketing, risk-based private health insurance premiums.

The Clinton Health Security proposal provides a clear framework to the Congress to assure absolute parity for Medicare beneficiaries with Medicaid users and with workers and their families to participate fully in health alliance plans. NCSC is urging the Congress to assure that all Medicare beneficiaries, like Medicaid beneficiaries, be guaranteed the option to leave Medicare and join a health alliance plan with Medicare covering 80 percent of the average-weighted premium for alliance plan services. This key addition to the Health Security Act will assure health service parity for older and disabled citizens now in Medicare with all other Americans. We also trust that the Congress will carefully evaluate the access issues associated with proposed further limits on Medicare cost increases.

NCSC urges the Congress and the American people to move the health reform debate forward toward resolution this year. We urge that the Congress reject fraudulent proposals such as the Cooper-Breaux, Michel and Chafee bills, which would shuffle current inefficiencies, gut Medicare and Medicaid, and leave the nation at the mercy of the insurance industry and market-based inequities.

Instead, the NCSC and its members will continue to urge the Congress to examine fully single-payer options which can be incorporated into the Health Security Act toward greater efficiencies, fairness and wider coverage options for all citizens.

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Statement of

HORACE B. DEETS
Executive Director

February 17, 1994

Along with President Clinton, AARP is fully committed to comprehensive health care reform, including long-term care and prescription-drug coverage. The President and the First Lady have demonstrated true leadership in addressing the health care crisis and bringing it to the forefront of the political agenda.

President Clinton has said he will remain flexible on the details of the final reform package, so long as it provides for his basic principles. AARP agrees that flexibility is important and, for that reason, we have not endorsed any specific plan. But we will continue to work with the President and the Congress to ensure that the final health care reform package includes all the essential ingredients, namely universal coverage, cost containment, and coverage for long-term care and prescription drugs. AARP members deserve -- and will accept -- nothing less from the Congress in 1994.

###

Contact: Dr. Arthur Flemming
(202) 624-9552

Statement from Arthur Flemming, Chair of Save Our Security Coalition, February 17, 1994:

Dr. Arthur Flemming stated that he sees the Health Security Act as "good for seniors." He also stated that he is unequivocally committed to the support of President Clinton's goal of universal coverage of health care benefits. As a former Commissioner of Aging, he welcomes the President's decision to make prescription drugs available to older persons and the disabled and regards this decision as a major improvement in Medicare.

"President Clinton's Health Security Act will guarantee that you can keep your doctor," Dr. Flemming said. "Older Americans will receive all the benefits they do today. In addition, Medicare will be expanded to cover prescription drug benefits, and there will be a new long term care program to cover home and community-based care. "

The Save Our Security Coalition is a coalition of over 100 national organizations, representing a combined membership of over sixty million persons, related to both the aging and disabled and dedicated to maintaining the integrity of social insurance, and all other programs that are a part of the Social Security Act. Arthur Flemming was Secretary of Health, Education and Welfare under Eisenhower.

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Samuel J. Simmons
President and Chief Executive Officer
National Caucus and Center on Black Aged, Inc.
February 17, 1994

The National Caucus and Center on Black Aged (NCBA) is committed to a comprehensive restructuring of America's current system for providing health services to Americans of all ages. Minor modifications or tinkering around the edges of the present system will not ensure that low and moderate-income Blacks, especially elderly Blacks, will receive high quality and affordable health services that they are entitled to receive as American citizens.

NCBA strongly advocates the following minimum standards for a national health care system and program. NCBA will resist with all of its resources any program not meeting these fundamental principles.

1. The health plan must permanently cover all Americans regardless of preexisting health conditions, economic status, or where they live.
2. There must be a full range of benefits for all age group, including preventive care, out-of-hospital prescription drugs, specified clinical mental health services, and in-home services.
3. Employers should pay at least 80 percent of the premiums for all employed persons, and employees should pay balance of the premiums. Persons who receive federal benefits should have a proportionate share of their premiums deducted from their benefits. In hardship cases, the federal government should pay the premiums in full.
4. All existing federal civil rights and anti-discrimination statutes, executive orders, and regulations should be mandated under any health care reform legislation. Civil rights and anti-discrimination provisions should incorporate the "effect" rather than the "intent" standard of discrimination
5. There must be affirmative action requirements to ensure minority involvement and proportionate representation for the National Health Board and all state regional and local alliances. Set aside provision must be included in the plan to ensure participation for minority providers. The plan must also include provision for loan grants and technical assistance to minority and community-based providers. The health care reform plan must also include stipends and grants to increase the current supply of minority professionals.
6. The plan must provide in-home care services to needy individuals regardless of age.

7. If Medicare and Medicaid are folded into a new health care plan, there should be no diminution of provisions currently available under federal health care entitlements.

Currently, the only two proposals that substantially meet our seven-point plan are President Clinton's Health Security Act (H.R. 3600/S.1757) and the McDermott-Wellstone (H.R. 1200/S. 491) legislation. Both the President's plan and the McDermott-Wellstone proposal are highly acceptable. We strongly support the President's pharmaceutical and long-term care provisions. We believe that these measures are urgently needed and respond to high priority needs of elderly Blacks and other older Americans.

NCBA and its affiliate chapters will vigorously work for enactment of the President's proposal. NCBA commends the President and Mrs. Clinton for providing leadership to the nation in seeking to reform our health care system.

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THE WHITE HOUSE
Office of the Press Secretary

For Immediate Release
February 14, 1994

Contact:
Lorrie McHugh
202-456-2566

Health Care and Seniors Events

For the next two weeks, the President, First Lady and members of the Cabinet will be talking about how the Clinton approach to health care reform benefits older Americans. The following is a partial schedule of travel by the President, Cabinet Secretaries and others who have been invited to speak throughout the country on health care. This schedule is subject to change and is not meant to be comprehensive. Reporters wishing to cover these individual events should call the contact name and numbers to confirm the events.

DAYBOOK EDITORS NOTE: Each event has a contact name and number. The White House is the contact only for the President's events.

PRESIDENT CLINTON

2/16/94

PRESIDENTIAL ADDRESS TO NEW JERSEY OLDER AMERICANS

The Gymnasium
Middlesex County College
Edison, New Jersey
Joined by Cong. Pallone and Senator Bradley
1:00 pm

The President will address New Jersey older Americans at an event sponsored by the AARP and the Edison Township Division of Senior Citizens. The First Lady will join the President at this event.

2/17/94

PRESIDENTIAL BRUNCH WITH SENIORS' ORGANIZATIONS

Old Family Dining Room
State Floor -- The White House
11:45am - 12:45pm

The President invites leaders of prominent senior's organizations to brunch at the White House to discuss the seniors' benefits included in the President's Health Care Reform Plan.

February 15, 1994

**Interior Department
Secretary Bruce Babbitt
Contact: Mary Helen Thompson 202-208-6416**

MESA SENIORS CENTER INC.

**247 North McDonald Drive
Mesa, Arizona
602-962-5612**

Joined by Rep. Karen English

10:30am: Tour of facilities and sit-down discussion with seniors.

11:20am: Open Press Availability

February 16, 1994

**Department of Health And Human Services
Assistant Director of the Agency For Health Care Policy and Research, Risa Lavizzo-
Mourey, M.D., M.B.A.**

NEBRASKA ASSOCIATION OF HOME AND COMMUNITY HEALTH AGENCIES

Conference of home health care operators

Ramada Inn Conference Center

141 North 9th

Lincoln, Nebraska

402-475-4011

11:45am - 1:00pm

CORRIGAN SENIOR CENTER

3819 X Street

Omaha Nebraska

2:00pm - 3:15pm

402-731-7210

Speech and Q & A to group of 200 senior citizens

February 17, 1994

Commerce Department
Secretary Ron Brown
Contact: Jim Desler 202-482-4883

WILLIAM F. RYAN COMMUNITY HEALTH CENTER
97th & Columbus Avenue
New York, NY
10:00 am
Tour of facility with Congressman Rangel

KENNEDY SENIOR CENTER
4th Street
Harlem, New York
11am

Secretary Brown and Representative Rangel will tour the Kennedy Senior Center and discuss seniors health care issues.

Labor Department
Secretary Robert Reich
Contact: Anne Lewis 202-219-8213

CLAIRMONT FRIENDSHIP SENIORS CENTER
4425 Banock
San Diego, CA
Joined by Representative Schenk
9:00am - 10:00am
Tour of facilities, sit-down discussion with seniors.

February 18, 1994

Agriculture Department
Secretary Espy
Staff Contact: Steve Kinsella 720-4623

RURAL HEALTH CARE FORUM
Lennox High School
208 West 5th Street
Lennox, SD 57039
605-647-2203
12 pm

Rural Health Care Forum with 1500 participants from SD, ND, IA, NE, and MN. Joined by Sens. Conrad (ND), Pressler (SD), Daschle, Wellstone (MN), Kerry (NE), and Cong. Pomeroy (ND), Cong. Minge (MN)

February 18, 1994

**Department of Treasury
Deputy Secretary Roger Altman
Contact: Ben Nye 622-2735**

**MEADOWOOD AT WORCESTER
3205 Skippack Pike
Worcester, PA 19490
Joined by Rep. Marjorie Margolies Mezvinsky
10:30am - 12:00pm
Health Care discussion with residents retirement community**

**Department of Health And Human Services
Secretary Donna Shalala
Staff Contact: Virginia Cox 202- 690-6610
Event Contact: Liz Weiner 202/225-4540**

**LEHMAN HEALTH FORUM WITH CONGRESSMAN RICHARD LEHMAN
Rex Phevus Veterans Memorial Building
453 Hugh Avenue
Clovis, CA
2:30 pm**

Secretary makes remarks, participates in a round table discussion with 10 health care experts and takes questions from the audience.

**Department of Health And Human Services;
Secretary Donna Shalala
Contact: Avis Lavelle 690-7850**

**Seniors Health Care Forum
Israel Levin Center
Ocean Front Walk & Rose St.
Venice, CA
10-11am**

Sponsored by American Association of Retired Persons, the Alzheimer's Association., Long Term Care Coalition, Los Angeles County Department of Aging, National Health Care Campaign

February 18, 1994

**Veterans Affairs
Secretary Jesse Brown**

**THE HOME OF HENRY AND HELEN STEERMANN
7201 W. Jackson Blvd.
Forest Park, IL
11:30am - 12:30pm**

A visit from Secretary Brown and Congress-persons Cardiss Collins and Luis Guitierrez to the home of a typical senior veteran receiving regular medical services under the VA's Hospital Based Home Care (HBHC)

The group will accompany the Hines VA medical center doctor and nurse team to the home as they administer routine medical services to their patient.

**Department of Health And Human Services
Assistant Secretary For Health, Phil Lee**

**GLIDE MEMORIAL CHURCH
330 Ellis Street (Corner of Taylor and Ellis)
San Francisco, CA 94102
415-771-6300
12pm - 1:30pm
"Clinton Health Security Act -- What Does It Mean To The Elderly"**

***HEALTH CARE TOWN HALL WITH REP NANCY PELOSI*
Cowell Theater at Fort Mason
San Francisco, CA
2:00pm - 4:00pm**

February 20, 1994

**Department of Health And Human Services
Secretary Donna Shalala
Contact: Avis Lavelle 690-7850**

***GLIDE MEMORIAL CHURCH*
330 Ellis Street (Corner of Taylor and Ellis)
San Francisco, CA 94102
11am-- Speech on Seniors health care issues**

February 21, 1994

**Department of Health And Human Services
Assistant Secretary For Health, Phil Lee**

**HEALTH CARE TOWN HALL WITH CONGRESSMAN TED STRICKLAND
Shawnee State University Center
Micklethwarite Room
Portsmouth, Ohio
6:30pm - 8:30pm**

THE WHITE HOUSE

WASHINGTON

February 16, 1994

BRUNCH WITH LEADERS OF SUPPORTIVE SENIORS GROUPS

DATE: Thursday February 17, 1994
LOCATION: Old Family Dining Room
TIME: 10:45 AM
From: Alexis Herman
Mike Lux
Debbie Fine

I. PURPOSE

This brunch is an opportunity for you to underscore your commitment to seniors in the health care debate, as well as the critical need for more active involvement of these organizations on behalf of long-term care and prescription drug coverage. From a message perspective, it will also highlight the support for your plan in the seniors community.

II. BACKGROUND

This is one part of a series of events during a two-week period that focus on how the Health Security Act benefits older Americans. You are meeting with the heads of twelve key seniors organizations, all of which are supporting your overall approach to health care reform, especially the prescription drug and long-term care benefits. All of these groups are working on both national and local levels to achieve health reform. During seniors weeks, they are participating in White House and Cabinet events in targeted districts, as well as organizing their own.

The organizations range in the degree of support from enthusiastic endorsement to generally supportive. They range from single payer groups on the left to AARP, which is generally supportive but has not wanted to appear too close to us because of their own institutional politics.

The issues that are most important to these groups are:

- long-term home and community based care,
- prescription drug coverage,
- preserving Medicare, and
- protection for early retirees.

All of these groups generally agree on the long-term care program and the prescription drug issues, while their involvement and focus on the other two issues vary.

It is important that you let them know how important these issues are to you, but you should also send a blunt message, as you did in your remarks in New Jersey, that they will not be a part of the legislation that passes without stronger support from seniors. The community of aging organizations must do more to educate their membership and to be heard on the Hill to save these provisions.

All of these organizations have been working very hard to defeat the balanced budget amendment, and it is very much on their minds. It is likely to come up in conversation at the brunch.

You should also be aware that a press statement was released this morning announcing that the White House Conference on Aging will be held in May of 1995. This is a long-awaited announcement in the aging community, and it will make the groups attending very happy. (The release is attached.)

Following is some background information on the groups participating:

AFL-CIO Retirees: The AFL-CIO Retirees division represents approximately three million retired union workers. As you know, the AFL-CIO has endorsed the HSA and committed serious resources to health care reform, and to generating support for the HSA in particular.

American Association of Retired Persons (AARP): AARP is obviously the most important group here today, in terms of its size and its power on the Hill. It has a membership of 33 million over age 50. AARP has worked very closely with us from the beginning of the process, and is supportive overall. For a variety of institutional reasons, they have been reluctant to appear too closely aligned with the administration. Although they continue to identify our plan as the strongest, they have avoided using the word 'endorse', and continue to voice concern about the financing and Medicare cuts. Their chief lobbyist, John Rother, is Chair of the Health Care Reform Project, the coalition of supportive groups that Rockefeller got started.

Families U.S.A.: Although Families U.S.A. is more of a consumers organization than a seniors group, they have several programs targeted at older Americans. They are releasing today a comparison of how the various reform proposals affect seniors that is very favorable for our plan. As you know, we have a very strong working relationship with them.

Long Term Care Campaign (LTCC): LTCC is a coalition of 137 national organizations which include aging, disabilities, and other groups, whose combined membership totals more than 60 million. Most of the other groups present today are members. As the name suggests, the group's focus is enacting legislation that gives older Americans and people with disabilities and their families more choices for long-

term care and independent living. LTCC has a very active and effective grassroots network that is working closely with the National Health Care Campaign. They are also members of the Health Care Reform Project. Although they are also supportive of a single payer system, we have had a very good working relationship with them.

The National Caucus and Center for the Black Aged, Inc. (NCCBA): NCCBA has a membership of 25,000 black, older Americans, the majority of whom have incomes less than 200% of the poverty level. Health care reform is one of two areas of primary concern to them; within the health care debate they are most concerned that reform does not result in fewer benefits for current Medicare and Medicaid recipients. They also support a single-payer system.

National Council of Senior Citizens (NCSC): NCSC has a membership of five million, with a strong labor retiree component. Historically, health care has been their primary issue. Although they are generally supportive of the HSA and lobbying on its behalf, they are also supporters of the single payer system. The statement they have prepared for release today is stronger in support of the Health Security Act than their previous statements in that it does not mention the single payer bill at all. They are strong supporters from the campaign.

The National Council on the Aging (NCOA): NCOA represents 7,500 organizations, practitioners and professionals in the area of aging. They enthusiastically endorsed the Health Security Act in December at a press conference with Mrs. Clinton. We have had a positive, constructive relationship with them.

National Education Association-Retired (NEA-Retired): NEA-Retired has a membership of 132,000. They are very supportive and have a strong grassroots network.

National Hispanic Council on Aging (NHCOA): NHCOA has a membership of 550. They have been generally supportive throughout the process.

Older Women's League (OWL): OWL has a membership of 20,000 mid-life and older women. The issue at the top of their agenda is health care reform. OWL convened and chairs the Campaign for Women's Health, a coalition of 92 organizations that is very active in the health care debate.

Save Our Security (SOS): Save Our Security is a coalition of over 100 national organizations, representing a combined membership of over sixty million persons, primarily in the seniors and disabilities communities. Its leadership includes the leaders of almost all of the organizations represented here today. Arthur Flemming, SOS Chair, has been an outspoken and early supporter of you and your efforts to achieve comprehensive reform. Flemming was Secretary of HEW under Eisenhower, and is one of the most revered leaders in the senior community.

United Auto Workers Retired and Older Workers Department (UAW Retirees): UAW Retired Workers has a membership of 500,000 retired workers. They are working actively on a grassroots level to generate support for the HSA. The early retiree provision in the HSA is particularly important to them. They have the largest and most active retiree operation of all of the unions.

It is worthwhile to note that the only key seniors group that is not attending this brunch is National Committee to Preserve Social Security and Medicare (Jimmy Roosevelt's Group). They were invited to attend, but could not because of scheduling reasons. They support the long-term and prescription drug provisions in our bill, but are opposed to the reductions in Medicare.

III. PARTICIPANTS

The President

Shirley Chater

Sara Ehrman, Senior Political Advisor at the DNC

Alexis Herman

Michael Lux

Fernando Torres-Gil, Assistant Secretary for Aging, HHS

Horace Deets: Executive Director, American Association of Retired Persons; Virginia

Arthur Flemming: Chair, Save Our Security; Alexandria, Virginia. He is former Secretary of Health, Education and Welfare and former Commissioner of Aging.

Tim Foley: Director, United Auto Workers Retired and Older Workers Department; Detroit, Michigan.

Lou Glasse: President, Older Women's League; Poughkeepsie, New York.

Stephen (Steve) McConnell: Chair, Long Term Care Campaign; Washington, D.C.
McConnell is also Senior Vice President for Public Policy for the Alzheimer's Association.

Morton Mondale: Director, National Education Association Retired Workers; Washington, D.C.

Ronald (Ron) Pollack: Executive Director, Families U.S.A.

Steve Protulis: National Coordinator, AFL-CIO COPE Retiree Program; Washington, D.C.

Samuel Simmons: President and CEO, National Caucus and Center on Black Aged; Washington, D.C. He has served as President and CEO of NCCBA for twelve years; previously he was Assistant Secretary of HUD.

Lawrence (Larry) Smedley: Executive Director, National Council of Senior Citizens; Silver Spring, Maryland. He is co-Chair of Leadership Council of Aging Organizations, Treasurer of the Save our Security Coalition, and a member of the Board of the Committee for National Health Insurance.

Marta Sotomayor, PhD.: President and CEO, National Hispanic Council on Aging; Washington, D.C.

Daniel Thursz: President, National Council on the Aging, Inc.; Bethesda, Maryland. Thursz is also Chair of the Leadership Council of Aging Organizations and Honorary Executive Vice President of B'nai B'rith International.

IV. PRESS PLAN

There will be a pool-spray at the beginning of the brunch, during which you will make brief remarks. Following the brunch, the participants will proceed to the North Lawn for a stake out with national and senior and health specialty press. Press packets that include statements of support from each of the participating groups will also be released, and sent electronically to a computer seniors internet.

V. SEQUENCE OF EVENTS

- You will join the brunch participants in the State Dining Room.
- You will lead them into the Old Family Dining Room, where you will all be seated.
- A pool spray will enter, and you will make a brief statement.
- The spray will leave, and brunch will be served.

VI. REMARKS

Speech cards to be provided for press statement. Talking points for brunch attached.

Talking Points for Brunch with Supportive Seniors Groups

- There are lots of rumors in the press and on the hill about deals and compromises. We all know there will have to be some changes to this package, but I want you to know I will fight hard to keep prescription drug coverage and long-term care benefits in this bill.
- For us to win, though -- on those provisions and on health reform overall -- we need a much stronger effort from senior citizens groups. Let me be blunt: Congress people are telling me that they are not hearing from your members. We will not pass long-term care, we will not pass the drug benefit, we will not pass universal coverage unless Congress hears from seniors. You have to deliver.
- We cannot afford to have you hold off or keep your distance. This is the fight of the century and I need your help to win it.

White House Conference on Aging

- Today the White House Conference on Aging formally announced that the conference will be held in May of 1995. The first public meeting in preparation for the conference is being held today in Florida. We look forward to having your organizations deeply involved in working with us on the conference.

Mr. Pollack

Mr. Mondale

Ms. Herman

Ms. Chater

Mr. Deets

Dr. Torres-Gil

Mr. Fleming

Dr. Sotomayor

THE PRESIDENT

Ms. Ehrman

Mr. Smedley

Ms. Glasse

Mr. Thursz

Mr. Simmons

Mr. McConnell

Mr. Protulis

Mr. Lux

Mr. Foley

SALE OF...

H.S. 7155

Mr. Pollack

Mr. Mondale

Ms. Herman

Ms. Chater

Mr. Deets

Dr. Torres-Gil

Mr. Fleming

Dr. Sotomayor

THE PRESIDENT

Ms. Ehrman

Mr. Smedley

Ms. Glasse

Mr. Thursz

Mr. Simmons

Mr. McConnell

Mr. Protulis

Mr. Lux

Mr. Foley

MAW

President William Jefferson Clinton
Press Statement for Brunch with Older American Groups
Washington, DC
February 17, 1994

- The people here today are from twelve groups, representing more than 60 million Americans. And we're going to need the help of everyone here to make health reform a reality.
- One of my key tests for health reform is: does it protect older Americans? My proposal does. It preserves and strengthens Medicare. It gives you new prescription drug coverage and options for long term care. And it protects your choice of doctor.
- The other approaches to health reform in the Congress threaten Medicare, taking money from it to pay for other people's health care.
- Congress comes back next week and will take up the balanced budget amendment -- which in my view is a gimmick that will slash Medicare.
- Make no mistake: right now in Congress there are people who want to use your Medicare benefits as a bank account to pay for other things. If the balanced budget amendment passes, or if other health care proposals pass, Medicare will be at risk.
- We've shown that you can reduce the deficit without hurting older Americans. Some out there believe the only way to reduce the deficit and reform health care is to hurt older Americans. I know we can do better.
- I am here today to tell you we will not let this happen. I am here today to talk to these leaders about how we can fight to protect older Americans.
- When others try to balance the budget on the backs of older Americans, when others try to reform health care solely on the backs of older Americans, we must say no. We must protect Medicare, and I want to join with older Americans all across the country in this fight.

From Caren Wilcox

FEB 1 1991

Field Activities to Support the President's Health Security Plan

Primary Goal: To move the Health Security Act through the 5 committees of primary jurisdiction and prepare for passage by the House and Senate.

I. Public Education

In order to have the grassroots force needed to support and encourage committee members to vote for the legislation, the number of individuals who understand and can speak on behalf of the legislation must be increased.

Activities:

- * Surrogate training at the state and local level.
- * National, regional, state, and local educational forums
- * Op-eds
- * Letters to the Editor
- * Materials Distribution

All of these activities should be concentrated in the districts of members who sit on the committees of primary jurisdiction.

II. Recruitment of Volunteers

- * Organizational state contact lists
- * Organizational volunteer and donated staff
- * Petition drive
- * Surrogate spokespeople
- * Media spokespeople

III. Contacts with Members of Congress

- * Calls and letters to Members of Congress supporting the President's plan.
- * Encouraging support and participation in town meetings and field hearings.
- * Small meetings with members of Congress.

In addition to the specific activities listed above, ongoing campaign activities will include responses to opposition activity and participation in other events as they develop.

2/14/94

State

Senate

House

Arkansas

Rep. *Bianche Lambert*

Alabama

Senator Howell Heflin
Senator Richard Shelby

California

Senator Dianne Feinstein

Rep. Anna Eshoo
Rep. Bob Filner
Rep. Dan Hamburg
Rep. Pete Stark
Rep. Henry Waxman
Rep. Maxine Waters

Connecticut

Senator Joseph Lieberman

Rep. Nancy Johnson
Rep. Christopher Shays

Delaware

Senator William Roth

Florida

Rep. Jim Bacchus
Rep. Earl Hutto
Rep. Pete Peterson
Rep. Michael Bilirakis
Rep. Lincoln Diaz-Balart
Rep. Tillie Fowler
Rep. Porter Goss
Rep. Ileana Ros-Lehtinen

Indiana

Rep. Philip Sharp

Kansas

Senator Nancy Kassebaum

Rep. Dan Glickman
Rep. Jim Slattery

Kentucky

Rep. Scotty Baesler

Louisiana

Senator John Breaux
Senator Bennett Johnston

Rep. W.J. Tauzin

Maine

Rep. Olympia Snowe

Maryland

Rep. Connie Morella
Rep. Kweisi Mfume

Michigan

Rep. Bob Carr
Rep. Frederick Upton

Minnesota	Senator Dave Durenberger	
Missouri	Senator Christopher Bond Senator John Danforth	Rep. Harold Volkmer Rep. Ike Skelton
Nebraska	Senator James Exon Senator Robert Kerrey	Rep. Peter Hoagland
New Jersey	Senator Bill Bradley	Rep. Robert Andrews Rep. William Hughes Rep. Frank Pallone Rep. Jim Saxton Rep. Richard Zimmer
New York	Senator Daniel Moynihan Senator Alfonse D'Amato	Rep. Carolyn Maloney Rep. Charles Rangel Rep. Sherwood Boehlert Rep. Hamilton Fish Rep. Benjamin Gilman Rep. Amo Houghton Rep. Peter King Rep. Rick Lazio Rep. David Levy
New Mexico	Senator Jeff Bingaman	Rep. Bill Richardson
Ohio		Rep. Eric Fingerhut Rep. Marcy Kaptur Rep. David Hobson Rep. Louis Stokes Rep. Ted Strickland Rep. Martin Hoke
Oklahoma	Senator David Boren	Rep. Bill Brewster Rep. Glenn English Rep. Dave McCurdy Rep. Mike Synar
Pennsylvania		Rep. Margolies-Mezvinsky Rep. Paul McHale Rep. Jim Greenwood
Rhode Island	Senator John Chafee	Rep. Ronald Machtley
Tennessee	Senator Jim Sasser	Rep. Marilyn Lloyd
Texas		Rep. Michael Andrews Rep. Chet Edwards Rep. Gene Green

Virginia

Senator Charles Robb

Rep. James Moran
Rep. Lewis Payne
Rep. Rick Boucher

Wisconsin

Rep. Steve Gunderson
Rep. Scott Klug
Rep. Thomas Petri
Rep. Gerald Klezcka

**additions in italics*

2/14/94

Committee

Senate Finance

Senator Daniel Moynihan (Chairman)
Senator David Boren
Senator Bill Bradley
Senator John Breaux
Senator John Chafee
Senator John Danforth
Senator Dave Durenberger
Senator William Roth

Senate Labor and Human Resources

Senator Jeff Bingaman
Senator Dave Durenberger
Senator Nancy Kassebaum

House Ways and Means Committee

Rep. Michael Andrews
Rep. Bill Brewster
Rep. Peter Hoagland
Rep. Gerald Klezcka
Rep. Charles Rangel
Rep. Fortney Stark
Rep. Amo Houghton
Rep. Nancy Johnson

House Education and Labor

Rep. Robert Andrews
Rep. Scott Baesler
Rep. Gene Green
Rep. Ted Strickland
Rep. Steve Gunderson
Rep. Thomas Petri

House Energy and Commerce

Rep. Rich Boucher
Rep. Blanche Lambert
Rep. Marjorie Margolies-Mevinsky
Rep. Frank Pallone
Rep. Bill Richardson
Rep. Phil Sharp
Rep. Jim Slattery
Rep. Mike Synar
Rep. W.J. Tauzin
Rep. Henry Waxman
Rep. Michael Bilirakis
Rep. James Greenwood
Rep. Scott Klug
Rep. Fred Upton

**additions in bold*

Clinton Presidential Records Digital Records Marker

This is not a presidential record. This is used as an administrative marker by the William J. Clinton Presidential Library Staff.

This marker identifies the place of a tabbed divider. Given our digitization capabilities, we are sometimes unable to adequately scan such dividers. The title from the original document is indicated below.

Strategy Meeting
3/7

Divider Title: _____

cc Caren Wilcox

THE WHITE HOUSE
WASHINGTON

*Alexis -
This is
Very good. Cared
is a real ASSET
in my opinion!
Wif*

MEMORANDUM FOR HAROLD ICKES

FROM: ALEXIS HERMAN, CAREN WILCOX

SUBJECT: HEALTH CARE BUSINESS PLAN AND REPORT - JUNE/JULY 1994

DATE: JULY 15, 1994

cc: Hillary Rodham Clinton
Leon Panetta
Bob Rubin
Mack McLarty ✓
Greg Lawler

*P.S. Let me know
when I can
help.*

I. STRATEGY

To hold and build support for universal coverage and employer mandates.

To maintain a counter balance to the major opponents to health care reform, from large and small business organizations and individual businesses.

To inspire supportive activity for the President from among businesses which have determined that for economic or principled reasons universal coverage and employer responsibility should be enacted. These businesses include mature heavy manufacturing, companies whose lines of business may be enhanced by reform, some provider companies, and progressive or ethnically diverse businesses.

To coordinate the business community interested in managed care with the managed care providers.

Evaluate whether new companies which were not supportive during the committee process may be more satisfied with leadership bills.

Provide venue for appropriate briefings after introduction of leadership bills.

Identify opportunities for message delivery to the business owners, managers, and particularly to employees.

Utilize White House and other administration resources, as well as political resources to carry out these goals.

*John
Shelby
David Sargent
Marty*

THE WHITE HOUSE
WASHINGTON

3/17/94
*- Summary
Debrief
- Virginia*

WEEKLY HEALTHCARE OUTREACH MEETING

AGENDA

- I. Legislative Update
- II. Coalition Activity/Individual Reports
- III. Upcoming Big Events
- IV. Problems

*- Labor Dept that folks who are
with no own health cover*

*- mail & in the Cap
ATA -*

*- Specialty Pres /
Disabil Community / Myself*

*- 15-20 people from the
Hispan Community
April 7th
mont 29th*

- Auding

HC OPL
STRAT mtg.
3/17
HC Book

THE WHITE HOUSE

WASHINGTON

WEEKLY HEALTHCARE OUTREACH MEETING

AGENDA

- I. Legislative Update
- II. Coalition Activity/Individual Reports
- III. Upcoming Big Events
- IV. Problems

I need to go make a
speech to Business
Execs -

When you have some time
I'd like to talk w/ you
about how I can
be most helpful.

March 1994

Allied Groups Health Care Calendar

MONDAY

TUESDAY

WEDNESDAY

THURSDAY

FRIDAY

	<p>1 Disabled Amer Vets Leg Conf Disabled Amer Vets NEA Lobby Day DC (120-150mbrs) Breast Cancer Coalition Lobby Day (100, DC)</p>	<p>2 Disabled Amer Vets Leg Conf Disabled Amer Vets</p>	<p>3 CA Protest Republicans CDF PC</p>	<p>4</p>
<p>7 Ntl Assn Home Bldrs Leg Cnf Amer Acdmy of Pediatrics Leg Conf-Wash DC APA Lobby Day (300, D.C.)</p>	<p>8 Ntl Assn Home Bldrs Leg Cnf Amer Acdmy of Pediatrics Leg Conf-Wash DC Women's Day NHCC AAP Lobby Day MD MtgCapHill HCRP Medical Splash? APA</p>	<p>9 Ntl Assn Home Bldrs Leg Cnf AAFP Brd Mtg (35) DC AFSCME Lobby Day(150, D.C.) HCRP PC's</p>	<p>10 AAFP Brd Mtg (35) DC</p>	<p>11 AAFP Brd Mtg (35) DC</p>
<p>14 Natl Assoc for Home Care Leg Conf-DC Intrfaith IMPACT Leg Brief-DC 9:00am-12:00pm NACHRI Health Care Mtg</p>	<p>15 Natl Assoc for Home Care Leg Conf-DC Intrfaith IMPACT Leg Brief-DC NAHC: Lobby Day NARD Leg Conf 15-17th</p>	<p>16 Natl Assoc for Home Care Leg Conf-DC ACP Lobby Day DC (60,D.C.) Intrrlgious HC Access Lobby Days</p>	<p>17 Intrrlgious HC Access Lobby Days IUD Leg Cnf 16-17th?</p>	<p>18</p>
<p>21 ARC Ntl Govt Affairs Sem-DC UAW Annual CAP Conf</p>	<p>22 UAW Annual CAP Conf UAW Lobby Day (2000mbrs) DC</p>	<p>23 Ntl Cncl Sr Citizens Leg Conf-DC</p>	<p>24 Ntl Cncl Sr Citizens Leg Conf-DC NCSC Lobby Day</p>	<p>25 Ntl Cncl Sr Citizens Leg Conf-DC</p>
<p>28 Physicians Day NHCC</p>	<p>29</p>	<p>30</p>	<p>31</p>	

April 1994

Allied Groups Health Care Calendar

MONDAY

TUESDAY

WEDNESDAY

THURSDAY

FRIDAY

				1 Natl Cncl on Indpdnt Living (April) Ntl Hispanic Cncl Aging Dinner
4	5 Natl Hlth Cncl Disability Conf	6 NASW Lobby Day (125, D.C.) NASW Leg Conf {hc + welf} (D. C.)	7 NASW Leg Conf {hc + welf} (D. C.)	8 NASW Leg Conf {hc + welf} (D. C.)
11 Alzheimer's Leg Conf-DC	12 Alzheimer's Leg Conf-DC Alzheimer's Lobby Day (400mbrs) DC	13 Alzheimer's Leg Conf-DC	14	15
18 Bldg & Cnstruction Trades Dept Natl Legis Conf-DC	19 Bldg & Cnstruction Trades Dept Natl Legis Conf-DC	20 Bldg & Cnstruction Trades Dept Natl Legis Conf-DC	21 Bldg & Cnstruction Trades Dept Natl Legis Conf-DC	22
25 AAFP Leg Commission-DC	26 AAFP Leg Commission-DC NCOA (80, D.C.) AAFP Lobby Day (35,D.C.)	27 Natl Cncl on Aging Leg Conf-DC 4/27-5/1	28 Natl Cncl on Aging Leg Conf-DC 4/27-5/1 CHA Bd of Trustees Mtg-DC	29 Natl Cncl on Aging Leg Conf-DC 4/27-5/1 CHA Bd of Trustees Mtg-DC

March						
S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

Health Care Events

March 20 - 26, 1994

Sunday
20

Monday
21

POTUS IN FLA W/SRS

Tuesday
22

10:30 AM Small business event w/POTUS
4:00 PM Women's Organizations
Opinion Leaders 1:30

Wednesday
23

10:00 AM Land O Lakes Reps CMA
2:00 PM POTUS w/Providers
4:00 PM African-American Labor

Thursday
24

12:30 PM message briefing for labor
1:00 PM Energy and Transportation Dep roll on the
1:00 PM Opinion Leaders bill had made
2:30 PM Associations
4:00 PM business message briefing

Friday
25

3:30 PM Hispanic Health Care Leadership
Coalition strategy meeting???
Health Care Reform Project message brfing
seniors message briefing????

Saturday
26

THE WHITE HOUSE

WASHINGTON

WEEKLY HEALTHCARE OUTREACH MEETING

AGENDA

- I. Legislative Update
- II. Coalition Activity/Individual Reports
- III. Upcoming Big Events
- IV. Problems

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WASHINGTON

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- I. Legislative Update
- II. Coalition Activity/Individual Reports
- III. Upcoming Big Events
- IV. Problems

NATIONAL HEALTH CARE CAMPAIGN CONTACTS

(3/14/94)

Alabama, Carol Brown, 125 S. Ripley St., Montgomery, AL 36104; (205) 834-9501; (205) 263-6165 fax

Alaska, Greg Wakefield, 717 E. Ship Creek Avenue, Anchorage, AK 99501; (907) 276-3506, (907) 276-4776 fax

Northern California, Joy Alexiou, 2960 North 1st Street, San Jose, CA 95134; (408) 954-8715; (408) 954-1538 fax

Southern California, Richard Rushfield 8440 Santa Monica Blvd., Los Angeles, CA 90069; (213) 848-3621 phone;
(213) 848-3624 fax

Connecticut, Joe Grabarz, 287 Dover Street, Bridgeport, CT 06610-2276; (203) 333-7620 phone

Florida, Catherine Deans, P.O. Box 1758, Tallahassee, FL 32302; (904) 222-3411 phone; (904) 222-0916

Illinois, Liz Sears, 730 N. Franklin, Suite 601, Chicago, IL 60610; (312) 944-7737; (312) 944-8699 fax

Kansas, Rich Lombardi (see Nebraska)

Louisiana, Barry Erwin, 263 Third Street, Ste 102, Baton Rouge, LA 70801; (504) 336-4155; (504) 336-0046 fax

Massachusetts, Joel Watson/Maureen Garde, 45 Bromfield St., 7th Floor, Boston, MA 02108; (617) 426-4760;
(617) 426-0567 fax

Missouri, Denise Zerillo, 2510 Sutton Ave., St. Louis, MO 63143; (314) 645-1156; (314) 645-1564 fax

Nebraska, Rich Lombardi, 1044 H Street, Lincoln, NE 68508; (402) 475-0727; (402) 475-0754 fax

New Jersey, Dan Capriotti, 90 Woodridge Center Drive, 5th Fl, Woodbridge, NJ 07095-0958; (908) 636-4574;
(908) 855-6117 5th Floor fax

New York, Mindy Berman, 303 Hamilton Street, Albany, NY 12210; (518) 463-3556 phone; (518) 463-3760 fax

Patty McQueen, 355 Lexington Ave, 4th Floor, New York City, NY 10017; (212) 687-7570; (212) 687-7538 fax

Ohio, Greg Haas, 37 W. Broad Street, Suite 430, Columbus, OH 43215; (614) 341-6915; (614) 221-0721 fax

Oklahoma, Drew Dugan, call (202) 479-5176

Pennsylvania, Damon Andrews, 510 N. Third Street, Harrisburg, PA 17101; (717) 238-9381; (717) 233-3472 fax

Ed Dougherty, 185 Maiden St., Philadelphia, PA 19127-1405; (215) 979-1993; (215) 979-1994 fax

Rhode Island, Joe Grabarz, 287 Dover Street, Bridgeport, CT 06610-2276; (203) 333-7620 phone

South Dakota, Steve Erpenbach/Kip Scott, P.O. Box 737, Sioux Falls, SD 57101; (605) 335-7337; (605) 335-7401 fax

Tennessee, Matt Little, 221 Cherry Hill Drive, Hendersonville, TN 37075; (615) 264-0706 phone/fax

Texas, Pat Strong, 3400 Montrose, Ste. 301, Houston, TX 77006; (713) 527-8835 phone; (713) 527-9425 fax

Washington, Dee Anderson, P.O. Box 4027, Seattle, WA 98104; (206) 322-6640 phone; (206) 323-6951 fax

Wyoming, Jayne Mockler, P.O. Box 2036, Cheyenne, WY 82003; (307) 637-8940; (307) 637-8947 fax

First Lady Teleconferences 3/19/94

*Status as of 3/16, 1:00 pm

Member	Org. Contact	C or Ku Audio	Site	Location	Room Cap.	Tech Contact	Comment	Charge Up Front?
Shelby/Heflin	Carol Brown 205-834-9501 FAX: 205-263-6165	C or Ku wireless mikes etc	CONFIRMED The Medical Forum	Birmingham, AL	225	Bill Malden 205-458-8506	Call Bill Wednesday am	GRATIS
Strickland	Greg Haas 614-341-6915 FAX: 614-221-0721		CONFIRMED Smith Junior High School	Chillicothe, OH		Steve Campbell 614-773-8032	They want to do two-way vid.	300
Schenk	Katie Buckland 213-848-3621 FAX: 213-656-5059	C only	CONFIRMED Univ. of CA San Diego	La Jolla, CA IRPS Auditorium	200	John Miller 619-534-4330	liability statement needed from Sandler	\$ 672 YES, up front
Lehman	Joy Alexiou 408-954-8715 FAX: 408-954-1538	C or Ku	CONFIRMED Fresno State University	Fresno, CA Alice Peters Audit., Valley Business Center	125 theater style	Randy Mills 209-278-5269	Pat Hart handling arrangements 209-278-2674	650 firm
Moynihan/Houghton	Mindy Berman 518-463-3556 FAX: 518-463-3760 Patty McQueen 212-687-7570 FAX: 212-687-7538	C or Ku need phones	CONFIRMED Jamestown Community College	Jamestown, NY	150	Jim Mattoon 716-665-5226, x229		250
Chafee/Reed	Joe Grabarz 203-333-7620 phone/fax	C or Ku room mikes??	CONFIRMED RI Hospital Auditorium	Providence, RI	175	Mark Jones 401-444-5676	Call Wednesday	400
Lieberman/De Lauro	Joe Grabarz 203-333-7620 phone/fax	C or Ku	CONFIRMED Quinipiac Coll., Hamden, CT	Hamden, CT Buckman Theater	175	Sally Nagy 203-281-8637	Qs about mikes; will get projector for meeting	2-400

Edwards	Pat Strong 713-527-8835 FAX: 713-527-9425		CONFIRMED, Baylor U., 101 Castellaw Bldg.	Waco, TX	160	Paul Wag- enschein 817-755- 1511	Call Paul after 11:00 Thurs am.	120 + phone installlation
L.F. Payne	Keech LaGrande 804-233-6511 phone/fax	C is best Audio OK	CONFIRMED University of Virginia (not in medical center)	Charlottesville, VA	200	Greg Weisiger 804-982- 5254	Don Colley, re costs, 804-982- 5294	\$4/pp attending plus 129
Slattery	Kelly, Jenkins <i>Jennings</i> 913-233-1956 FAX: 913-235-3920	C and Ku	CONFIRMED Stormont Vale Medical Center	Topeka, KS	299	Tom Kilmartin 913-354- 5823		GRATIS
Lambert	Mary Ann Salmon 501-372-5500 FAX: 501-372-0512	C only	CONFIRMED, Lecture Hall Ark. State U.	Jonesboro, AR	281	Phil Pickle 501-972- 2542		300 est.

SITES TUNING IN (we don't pay):

Liz Campbell (ARC)
804-6498481

C or Ku

Will take it down; Roanoke, VA
no cost to us

TECH

Larry Dyer
800-221-0991

Call with coordinates
and tech info. No
questions from this site.

GRATIS

Jane Wittenmeyer
Wis. Co. Devel. Dis.
608-266-0979

U. of Wisconsin Madison, WI

Jean Sutter
608-262-0737

ditto

GRATIS

*Drew Summers
Access Living
312 226-5900*

*State of IL
Bldg.
Chicago, IL*

KEY FOR GROUP ANALYSIS BY CONGRESSIONAL DISTRICT

March 7, 1994

Best on the Ground: Groups that are particularly well organized for grassroots activity

PRO-HSA: Strong constituencies in the district that are generally supportive of the Health Security Act.

Retirees: high concentration of workers for firms with the largest retiree health liabilities since 1991

ANTI-HSA: Strong constituencies in the district that are generally opposed to the Health Security Act.

Insurance: high concentration of insurance workers
Tobacco: high concentration of tobacco workers
Small business: high concentration of small business owners

Allied Staff: Allied organizations that have field staff in the district.

COS: Legislation the Representative is cosponsoring

Clinton: HSA
Michel: Mcl
Cooper: Cpr
McDermott: McD
Arney: Arm
Stearns: Stn
Thomas: Thom

Administration Activity: Activity in the district by the Cabinet, POTUS, FLOTUS or senior White House staff during the previous or upcoming two months

Allied Activity: Activity in the district by allied groups during the previous or upcoming two months

Note: The abbreviation 'pc' that often appears in this category means 'press conference', and 'pf' means 'public forum'.

Demographics:

Listing of any of the following indicates a high concentration:

Mining: mining workers
Comm/utility: communications/utility workers
Educators
Gov workers: government workers
Manufacturing: manufacturing workers
Transportation: transportation workers

Medical: High or low concentration of medical workers

Key Issues: Issues that are important to the Representative

PAC: Contributions from several relevant industries in thousands of dollars

Ins: Contributions from insurance PACs and large donors since 1979

Health: Contributions from health PACs and large donors since 1979

Tob: Contributions from tobacco PACs and large donors since 1991

Ret: Contributions from PACs of Standard and Poor companies with largest retiree health liabilities since 1991

Lab: Contributions from labor PACs since 1991

Vote: Voting record of Representative in terms of Presidential support in 1993, from Congressional Quarterly

Elec: A: Percentage of vote for the Representative in Congressional election
B: Percentage of vote in the district for Clinton in 1992 election

Organizational Abbreviations

AAFP	American Academy of Family Physicians
AAPA	American Association of Physicians Assistants
ACP	American College of Physicians
AFL-CIO	American Federation of Labor- Council of Industrial Organizations
AFSCME	American Federation of State, County and Municipal Employees
AFT	American Federation of Teachers
AHA	American Hospital Association
ALA	American Lung Association
ANA	American Nurses Association
BTD	Building Trades Department
CA	Citizen Action
HCRP	Health Care Reform Project
LWV	League of Women Voters
NARAL	National Abortion Rights Action League
NASW	National Association of Social Workers
NEA	National Education Association
NHCC	National Health Care Campaign
NLC	National Leadership Coalition for Health Care Reform
NMA	National Medical Association
NOW	National Organization for Women
NWPC	National Women's Political Caucus
PF	People First (Justin Dart's disabilities coalition)
PP	Planned Parenthood
RNPA	Registered Nurse Professional Association
SEIU	Service Employees International Union

6	<p>7 SE Assn of Area Agen. Aging Conference, Gatlinburg, TN WHCOA/Blancat *** Hypertension Press Conf. With Dr. Elders (FTG)</p>	<p>8 Rally for Long Term Care, Sacramento, CA *** Hospital Corp of America Distin. Lecture Series, Petersburg, VA/WHCOA/Blan</p>	<p>9 Brown University Keynote, Rhode Island (FTG)</p>	10	<p>11 Kansas Health Reform Public Health Conf., Topeka *** OH Assn for Geron. in Higher Ed, (Blancato)** (AoA)</p>	<p>12 Amer. Medical Directors Assn Conf. WHCOA/Blancato (was asked to substitute for Sen. Feingold) San Diego, CA*** Great. NY Hosp. Assn Annual Mtg, NYC</p>
13	14	<p>15 Peninsula Area Agency on Aging Conf. * Newport News, VA/WHCOA/Blan *** VA Council on Social Wel. State Conf./WHCOA/Blancato, Richmond, VA*** Law and Aging Sem., Howard U, DC Health Care Reform, (AoA)</p>	<p>16 AAHA Conf., Wash, D.C (AoA/BB)*** Okla. Minority OutReach Conf. Ok City, OK</p>	<p>17 NC Assoc. on Aging Conf. Greensboro, North Carolina WHCOA/Blan. * *** Hisp. Women Task Force of NJ Conf. (Health care) New Brunswick, NJ</p>	<p>18 San Jose Mayor's Conference, San Jose, CA (FTG)*** Dis.XI AAA Annl Meeting Topic: Aging Network's Role in Health Care Coverage, Ohio</p>	<p>19 Natl Conf.on Public Policy Wash.DC (AoA/BB)*** Oregon St Univ. Geron. Conference, Corvallis, OR</p>

<p>20 ASA-San Francisco, (FTG) ****ASA - WHCOA/Blancato</p>	<p>21 ASA-San Francisco, CA (FTG, BB) *** San Mateo Comm.on Aging Health Care Reform Conf., San Mateo, CA (AoA/BB)</p>	<p>22</p>	<p>*23AARP Region X Public Radio Panel on Health Care Reform, Spokane, WA (AoA/BB)</p>	<p>24</p>	<p>25 Arlington Co. AAA Providers Council-10am (FTG)</p>	<p>26</p>
<p>*27 MISS Joint Conf. on Aging, Gulfport, MS (AoA/BB)</p>	<p>28</p>	<p>29</p>	<p>30</p>	<p>*31 Town Hall Meeting for Rep. Torres LA, CA (FTG)</p>		

APRIL 1994

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
					1	2
3	4	5	6	7 Oregon Assn of AAA's mtg***Idaho Ann. Conf. of Idaho Nurses Assn. Lewiston, ID	8	9 Alz. Assn Annual Public Policy Forum, Washington DC
10	11 Kansas Conf. on Social Welfare- VideoConf.- D.C., FTG *** Lynchburg College Belle Boone Beard Geron. Ctr WHCOA/Blancat Lynchburg, VA *** SF Festival of Active Living (4000 older adults) opening day SF, CA*** Mid America Congress on Aging, Little Rock, AR	12 The Urban Inst. Welf.Reform Conf., Crystal City,VA	13	14	15 Seniors Town Meeting for Rep. Mann (D- OH)Cinc, Ohio (AoA/BB) *** MO Ass of Senior Ctr Administ.Mtg /Jeff. City	16

<p>17</p>	<p>18</p>	<p>19 KY Assn. for Geron. Conference (Hopkinsville KY)*** So. Geron. Society Anl Meeting, Charlotte, NC</p>	<p>20 Jewish Comm. Ctr of the Palisades, WHCOA/Blan., Tenafly, NJ</p>	<p>21</p>	<p>22 Oregon Conf. on Disab.*** PG County, MD honors senior volunteers</p>	<p>23</p>
<p>24* Nat'l State Omb.Training Conf., San Antonio, TX</p>	<p>25 Pres. Comm on Mental Retard. Forum (HCR/Older Americans - FTG) ***MO Assn.of Senior Ctrs Conf. Jeff City, MO*** *9th Annl Older Worker Conf., Wash,DC</p>	<p>26 Generations United Keynote- D.C. (FTG)*** Wisconsin Aging Network Training, Madison,WI</p>	<p>27 NCOA Opening Keynote- D.C. (FTG)</p>	<p>28 PACE/ ON-LOK's Conf. - DC (FTG) *** SW CT Agency on Aging, Norwalk, CT WHCOA/Blan.</p>	<p>29 NCOA, Washington, DC/WHCOA/ Blancato</p>	<p>30</p>

MAY 1994

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
1	2 Great American Workout for Seniors (White House (FTG) *** NYS Office on Aging, Albany, NY - WHCOA Blancato	3 DC Dept on Aging 30th Annual Senior Day Celebration Armory, DC (possibleFTG)	4 AARP Convention Anaheim, CA (FTG)	5 AARP cont. Anaheim, CA/ *** Health Promotion Conference UC-Berkeley, CA *** DC Dept on Aging Annual Town Mtg	6	7 TownHall Meeting for Rep. Royba-Allard, CA (FTG)
8	9 GA St Office on Aging, Savanna, GA WHCOA/Blan.	10 HHS Older Americans Month Event/Celebration, HHS***Met. Wash. Council of Gvt, DC WHCOA/Blanc	11 Nebraska Governor's Conf.on Aging, N. Platte (FTG)	12 DC Dept on Aging Asian Pacific Isl. Town Meeting DC***Work/Family Directions National Client Meeting, Boston*** * Pension Rights Ctr Roundtable on women's pension issues, WashDC	13 Dade/Monroe Coal. on Aging, Miami, Florida WHCOA/Blan.	14

<p>15</p>	<p>16 NHampshire Seniors Wellness Conf. North Conway, NH</p>	<p>17 Cong Hughes' Senior Intern Luncheon- (FTG) *** Senior Olympics Howard U, Wash D.C.*** WA State Alzheimer's Conf, Ellensburg, WA *** SW AAA Biennial Aging Conf, Jackson, TN*** * AoA Older Americans Month Congress. Reception, RHOB</p>	<p>18 Iowa Gov.'s Conf. on Aging, Cedar Rapids, IA</p>	<p>19 Nat'l Academy of Elder Law Attnys, Seattle, WA</p>	<p>20</p>	<p>21</p>
<p>22</p>	<p>23</p>	<p>24</p>	<p>25 AIDS and Elderly Conf., NYC</p>	<p>26 DC Dept on Aging Public Policy Forum Wash.D.C. (FTG) *** MA Gov's Conf. on Aging, Danvers, MA</p>	<p>* 27AoA's Business and Aging Awards, Wash,DC</p>	<p>28</p>
<p>29</p>	<p>30 HOLIDAY</p>	<p>31</p>				

JUNE 1994

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
			* 1 Natl Assc of Nutr&Aging Services Programs, Indianapolis, IN*** HCFA * Conf. on Diversity, Balt, MD (FTG)	2	3	4
5	6	7	8	9 OPM Conf. on Caregivers, DC (FTG)	10	11
12	13	14	15	16	17	

RECENT MEETINGS

Health Insurance Assn. of America (Bill Gradison and others

"Big Five": Bill Oldaker/: Representative of big five
insurers; Meeting included Kathy Sullivan, Aetna.

U.S. Healthcare: Toby Moffit, Dennis Oakes

Lynn Etheredge: Consultant, Participant in Jackson Hole Group

Blue Cross/Blue Shield Assn: Jeff Richetti, Allisa Fox

Independent Agents: Paul Equale and others

Group Health Assn: Julia Goon, Diana Jost

Scheduled, or in process of being scheduled

Kaiser Permanente: To be conducted by phone

Michael Berman: Health Care Leadership Conference

Professional Insurance Agents: Pat Borowski

PUBLIC LIAISON MARCH 13 - 26

March 1994

<p>March 13 G-7 JOBS CONFERENCE</p>	<p>SUNDAY</p>	<p>March 20</p>
<p>March 14 G-7 JOBS CONFERENCE</p>	<p>MONDAY</p>	<p>March 21 4:00pm Empowerment Zones (Amy) 450</p>
<p>March 15 G-7 JOBS CONFERENCE 11:00am Americans for a New Irish Agenda (MD) 472 11:30am National Association of Realtors/HC (Amy) RR 12:30pm Sandoz Company (MY) 476 1:00pm Veterans Service Reps/Health Care (Bob) 472 3:30pm Council for Private Education (Doris) 450</p>	<p>TUESDAY</p>	<p>March 22 11:00am National Multi-Housing Council (Amy) 450 3:00pm Financial Women International (Amy) 180</p>
<p>March 16 BIN VISIT 9:30am Opinion Leaders/Crime/OH, IN MI (AGJ) 450 11:15am Boy Scouts Report to the Nation/Photo (BC) Oval 2:00pm Women Construction Owners & Execs (Amy) 474 2:00pm Minority Business Council (Ben) 230 3:00pm Joint Consultative Team/Business-Health (MY) RR</p>	<p>WEDNESDAY</p>	<p>March 23 10:00am Land O'Lakes Reps (MY) 180 2:30pm Mid America Committee (Amy) Roosevelt Room</p>
<p>March 17 CBC Mid-Winter Conference (AMH) Orlando, FL African American Newspaper Pub. (Ben) 9:30am Center for the Study of the Presidency (AMH) RR 12:30pm OPL STAFF/Health Care Strategy West Wing</p>	<p>THURSDAY</p>	<p>March 24 9:30am Opinion Leaders/Crime/ND SD NE ID MT UT AZ NV WA 1:00pm Health Care/BSR (MD) Roosevelt Room 3:00pm Health Care/Energy Associations (MD) Roosevelt Rm</p>
<p>March 18 10:30am Insurance Companies/Health Care (MY) RR 11:00am Farm Bureau/Health Care (Amy) 472</p>	<p>FRIDAY</p>	<p>March 25</p>
<p>March 19 Center for the Study of the Presidency (AMH)</p>	<p>SATURDAY</p>	<p>March 26</p>

March 1994

PUBLIC LIAISON

SUNDAY

MONDAY

TUESDAY

WEDNESDAY

THURSDAY

FRIDAY

SATURDAY

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	
		<p>1</p> <p>10:00am Asian Leadership Conference (Doris) 472</p> <p>1:00pm Health Care/Alliances (Mike) 472</p>	<p>2</p> <p>9:30am Opinion Leaders/Crime/GA, FL, NC (AG) 472</p> <p>12:00pm Health Care/Business (MY) 472</p> <p>1:00pm Central/East Europeans/Milwaukee Gap (MD) RR</p> <p>2:00pm Health Care/Small Business COSE (Amy) 324</p>	<p>3</p> <p>9:00am Health Care/Action Americans (Ben) 476</p> <p>10:00am Health Care/Hispans (SAV) 334</p> <p>11:00am Health Care/Strategy (Mike) 472</p> <p>12:00pm Democratic Women's Club Speech (AMH)</p> <p>1:00pm Health Care/Pennsylvania (MD) 180</p>	<p>4</p> <p>KRAVCHUK VISIT</p> <p>9:30am OPL STAFF West Wing</p> <p>2:00pm Health Care/Builders (Mike) 180</p> <p>2:00pm Latin-American Women Delegation (SAV)</p> <p>2:00pm American Studies Program (Flo) 476</p> <p>7:00pm Am Ann Blacks in Energy (AMH) New York City</p>		
<p>6</p>	<p>7</p> <p>9:30am OPL STAFF West Wing</p> <p>11:00am Health Care/Cost Controls (Mike) 180</p> <p>3:00pm Trade Association Health Care Coalition (MY) 476</p> <p>4:00pm Acad American Council (AG) VP Care</p>	<p>8</p> <p>10:45am American Society Ann Essex (BC)</p> <p>2:00pm State Farm Insurance Reps (Amy) 324</p> <p>2:30pm The New England Council (Amy) 474</p>	<p>9</p> <p>9:30am Opinion Leaders/Crime/CA, LA, AR (AG) 430</p> <p>11:20am Greek-Azerbaijans Meeting (BC) RR</p> <p>3:30pm OPL STAFF/Rehabbing Steve's Office</p>	<p>10</p> <p>11:00am Health Care/Mental Health (DF) 180</p> <p>11:00am Speech to SEA Women's Business Group (Doris) DC</p> <p>11:00am Hispanic Health Care (SAV) 211</p> <p>4:30pm SEA Women Business Group (Doris) 450</p> <p>7:00pm United Negro College Fund Dinner (BC) NY</p>	<p>11</p> <p>9:30am OPL STAFF West Wing</p> <p>10:30am Washington Campus/Baltimore CEO's (MY) 472</p> <p>2:00pm Health Care Meeting on Tobacco Tax (DF) 180</p> <p>3:00pm OPL Health Care Strategy Meeting 476</p>	<p>12</p>	
<p>13</p>	<p>14</p>	<p>15</p> <p>11:00am Americans for a New Irish Agenda (MD) 472</p> <p>11:30am National Association of Realtors/HC (Amy) RR</p> <p>12:30pm Student Company (MY) 476</p> <p>1:00pm Veterans Service Reps/Health Care (Bob) 472</p>	<p>16</p> <p>RABIN VISIT</p> <p>9:30am Opinion Leaders/Crime/OH, IN MI (AG) 450</p> <p>11:15am Boy Scouts Report to the Nation/Photo (BC) Oval</p> <p>2:00pm Women Construction Owners & Execs (Amy) 474</p> <p>2:00pm Mizsky Business Council (Ben) 230</p>	<p>17</p> <p>CBC Mid-Winter Conference (AMH) Orlando, FL</p> <p>African American Newspaper Pub. (Ben)</p> <p>9:30am Center for the Study of the Presidency (AMH) RR</p> <p>12:30pm OPL STAFF/Health Care Strategy West Wing</p>	<p>18</p> <p>11:00am Farm Bureau/Health Care (Amy) 472</p> <p>10:30pm Insurance Companies/Health Care (MY) RR</p>	<p>19</p> <p>Center for the Study of the Presidency (AMH)</p>	
<p>G-7 JOBS CONFERENCE</p>							
<p>20</p>	<p>21</p> <p>4:00pm Empowerment Zones (Amy) 450</p>	<p>22</p> <p>11:00am National Multi-Housing Council (Amy) 450</p> <p>3:00pm Financial Women International (Amy) 180</p>	<p>23</p> <p>10:00am Land O'Lakes Reps (MY) 180</p> <p>2:30pm Mid America Committee (Amy) Roosevelt Room</p>	<p>24</p> <p>9:30am Opinion Leaders/Crime/ND SD NE ID MT UT AZ NV WA</p> <p>1:00pm Health Care/BBB (MD) Roosevelt Room</p> <p>3:00pm Health Care/Energy Associations (MD) Roosevelt Room</p>	<p>25</p>	<p>26</p>	
<p>27</p>	<p>28</p> <p>2:30pm AHEPA (MD) 450</p>	<p>29</p> <p>2:00pm Empowerment Zones (Amy) 450</p>	<p>30</p>	<p>31</p> <p>1:00pm Health Care/California (MD) Roosevelt Room</p> <p>3:00pm United German-American Committee (MD) 474</p> <p>3:00pm Health Care/Manufacturers (MD) Roosevelt Room</p>			

PUBLIC LIAISON

March 1994

- 3 3:00pm Health Care/Association-
Engineers (MD) 180
- 5:00pm OPL Health Care Strategy
(180)
- 15 3:30pm Council for Private Education
(Doris) 450
- 16 3:00pm Joint Consultative Team/Business-
Health (MY) RR

April 1994

PUBLIC LIAISON

SUNDAY

MONDAY

TUESDAY

WEDNESDAY

THURSDAY

FRIDAY

SATURDAY

					1	2
3	4 MLK Dinner/AMH Atlanta	5	6	7 1:00pm Health Care/ Oklahoma & Kansas (MD) RR 3:00pm Health Care/ Transport Assns (MD) RR	8	9 9:00am Nurses and Social Workers/ Health Care (DF) 450
10	11	12 American Business Conference *	13	14 Student Body Presidents (Doris) 1:00pm Health Care/Texas (MD) Roosevelt Room 3:00pm Health Care/Business (MD) Roosevelt Room	15 2:00pm National Assn of Plumbing & Heating (MD) 450	16
17	18 Society of American Florists (Amy)* 10:00am Anti-Defamation League (Amy) 450 2:00pm Iowa Bankers (Mike) 474	19 1:00pm Steel Manufacturers Association (Amy) 474 2:00pm National Int Private School Assn (Doris) 450 4:00pm Young President's Organization (Amy) 474	20 Committee of 200 (Amy) 9:00am Delta Sigma Theta (AMH) 450 1:00pm UPS Management Conference (Amy) 474	21 EARTH DAY 1:00pm Health Care/ Michigan & Wisconsin (MD) RR 3:00pm Health Care/ Mining & Other (MD)	22 PAPACONSTANTIN- OU VISIT 9:00am Arkansas Young President's Organization (Amy) 474	23
24	25 2:00pm Sacramento Chamber of Commerce (Doris) 450	26	27	28 1:00pm Health Care/ Arkansas (MD) Roosevelt Room	29 2:00pm Los Angeles Physicians (Amy) 476	30

March 1994

ALLIED GROUPS HEALTH CARE CALENDAR

SUNDAY MONDAY TUESDAY WEDNESDAY THURSDAY FRIDAY SATURDAY

		1 NEA Lobby Day DC (120-150mbrs) <i>Breast Cancer Publication Lobby</i>	2	3 <i>CIA Protest Republicans COP PC</i>	4	5
		Disabled Amer Vets				Ntl Assn Ho...
		Disabled Amer Vets Leg Conf				
6 Amer Psychological Assn Lobby Day Wk 6-12 (50)	7 <i>APA Lobby Day (30 DC)</i>	8 <i>HC AP</i> Women's Day NHCC AAP Lobby Day MD MtgCapHill <i>APA</i>	9 AFSCME Lobby Day <i>(150 DC) FLPP PC's</i>	10	11	12
Amer Acadmy of Pediatrics Leg Conf-Wash DC			AAFP Brd Mtg (35) DC			
Ntl Assn Home Bldrs Leg Cnf						
13	14 9:00am-12:00pm NACHRI Health Care Mtg	15 NAHC: Lobby Day NARD Leg Conf 15-17th	16 <i>AP 4-50</i> ACP Lobby Day DC (60mbrs) <i>DC</i>	17 IUD Leg Cnf 16-17th <i>Lobby Dept</i>	18	19
Intrfaith IMPACT Leg Brief-DC			Intrrligious HC Access Day of ...		ARC Ntl Go...	
Natl Assoc for Home Care Leg Conf-DC						UAW Annua...
20	21	22 UAW Lobby Day (2000mbrs) DC	23	24 NCSC Lobby Day	25	26
ARC Ntl Govt Affairs Sem-DC			Ntl Cncl Sr Citizens Leg Conf-DC			
UAW Annual CAP Conf						
27	28 Physicians Day NHCC	29	30	31		

February

S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
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20	21	22	23	24	25	26
27	28					

April

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10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

April 1994

ALLIED GROUPS HEALTH CARE CALENDAR

SUNDAY MONDAY TUESDAY WEDNESDAY THURSDAY FRIDAY SATURDAY

					1 Natl Cncl on Indpdnt Living(April) Ntl Hispanic Cncl Aging Dinner	2
3	4	5 Natl Hlth Cncl Disability Conf	6 <i>Lobby Day (125 DC)</i> WASW Leg Conf CPIC 6-10			
10	11	12 Alzheimer's Lobby Day (400mbrs) DC	13	14	15	16 Alzheimer's ...
Alzheimer's Leg Conf-DC						
17 NARAL Conv	18	19	20	21	22	23
Bldg & Cnstruction Trades Dept Natl Legis Conf-DC						
24	25	26 <i>COA</i> AAFP Lobby Day (35 DC) <i>Equation's</i>	27	28	29	30
AAFP Leg Commission-DC			CHA Bd of Trustees Mtg-DC			
Natl Cncl on Aging Leg Conf-DC 4/27-5/1 200 DC						

March

S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

May

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1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

May 1994

ALLIED GROUPS HEALTH CARE CALENDAR

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
1 <i>IFT Leg Conf (2000)</i>	2	3	4	5	6	7
			Amer Jewish Cmte			
			AARP Conv			
8	9	10	11	12	13	14
		AFL-CIO Exec Cncl Mtg-DC			NMSS Pub ...	
15	16	17	18	19	20	21
NMSS Pub Policy Conf-DC				Coalition of Union Women (1000- 2000mbrs) DC		
22	23	24	25	26	27	28
29	30	31				

April

S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

June

S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

June 1994

ALLIED GROUPS HEALTH CARE CALENDAR

SUNDAY MONDAY TUESDAY WEDNESDAY THURSDAY FRIDAY SATURDAY

			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24 AMWA Mtg- DC	25
26	27 AMWA Lobby Day	28	29	30 Ntl Black Women's Health Project		

May

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

July

S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

Enforcement of the Fair Housing Act may be obtained administratively through the U.S. Department of Housing and Urban Development, or by civil action commenced within two years of the alleged discriminatory housing practice.

COMMUNITY REINVESTMENT ACT

The Community Reinvestment Act (CRA) was enacted in 1977 to require each federal financial supervisory agency to encourage financial institutions to help meet the credit needs of their delineated communities, including low- and moderate-income neighborhoods within those communities, consistent with safe and sound banking practices. Each of the four supervisory agencies (the Board of Governors of the Federal Reserve System, the Comptroller of the Currency, the Federal Deposit Insurance Corporation, and the Office of Thrift Supervision) has issued regulations to implement the CRA. The CRA regulations of each agency require the board of directors of each institution to adopt, and at least annually review, a CRA statement. The statement must include a map depicting the area served by the institution, a list of all types of loans the institution is prepared to extend within its community, and a copy of its CRA Notice. In addition, an institution must maintain a public file containing its most recent CRA evaluation, any CRA statements in effect for the most recent two-year period, and any written comments received on its CRA performance for the same period.

- Link / Case 11

- Trial Lamps

- Doctor - Provision / Hospital

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Targeted Districts / Cities

Divider Title: _____

INFORMATION RECEIVED 3/22

Energy and Commerce

DISTRICT	PAID MEDIA	MAIL	PAID PHONES	CANVASS	PLANNED UPCOMING ACTIVITIES
Bilirakis (R-FL)		3/21 HCRP direct	3/21 HCRP follow-up		4/4: CHS PC (or 4/24?) Recess: LTCC walk-ins
Boucher (D-VA)	3/23: HCRP ltrs to all news editors re:HIAA	3/21 HCRP wave direct (asking for postcard/calls) #?	3/21 HCRP calls follow-up mail #? 3/22: labor mtg -- calls made 3/25: calls during UMW mtg		Recess: Families USA media blitz
Bryant (D-TX)					3/31: Bryant at Columbia Institute 4/7: Bryant Town Hall Mtgs (Hearne, Madisonville)
Cooper (D-TN)		3/21: HCRP direct AFSCME: (20-30,000 to Af-Am cmtty) CHS	3/21: HCRP follow up calls		Recess: LTCC walk ins
Franks (D-CT)		3/21: HCRP direct	3/21: HCRP follow up calls		
Greenwood (D-PA)		3/21: HCRP direct	3/21: follow up calls		Recess: LTCC walk-ins
Klug (D-WI)	CHS: 3/24	3/21: HCRP direct	3/21: HCRP follow up	CHS CA	3/24: CHS PC for ads
Lambert (D-AR)		3/21: HCRP direct	3/21: HCRP follow up		3/19: NHCC teleconference w/FLOTUS 3/29: CD Seniors Visit w/Lambert Recess: LTCC walk ins 4/6: HCRP signs and/or ?'s at Sen. Nickles at Republican Fundraiser
Lehman (D-CA)	HCRP: ltr to ed bd re: HIAA	3/21: HCRP direct	3/21: HCRP follow up		NHCC teleconference w/FLOTUS 3/25: LWV Ed Fund PF

MMM (D-PA)		AFSCME 3/21: HCRP direct	3/21: HCRP follow up		NHCC teleconference w/FLOTUS 3/25: NLCHCR public meeting w/MMM Recess: LTCC walk ins 4/11: NCOD Town Mtg
Pallone (D-NJ)		3/21: HCRP direct	3/21: HCRP follow up		Recess: LTCC walk ins 3/31: Town Mtg
Schenk (D- CA)	Editorial Bd ltr re: HIAA	SEIU 3/21: HCRP direct	3/21: HCRP follow up		3/30: NCOD Town Mtg
Sharp (IN)		3/21: HCRP direct	3/21: HCRP follow up		
Slattery (KS)		3/21: HCRP direct	3/21: HCRP follow up		3/19: NHCC teleconference w/FLOTUS Recess: LTCC walk ins 4/6: NCOD Town Mtg
Tauzin (D-LA)		3/21: HCRP direct	3/21: HCRP follow up		
Upton (R-MI)	3/24: CHS ads	3/21: HCRP direct	3/21: follow up		4/4: AARP Forum w/Upton
Wyden (D- OR)		3/21: HCRP direct	3/21: HCRP follow-up		

Ways and Means

DISTRICT	PAID MEDIA	PAID MAIL	PAID PHONES	CANVAS	UPCOMING PLANNED ACTIVITIES
Brewster (D-OK)	3/20: HCRP	3/21: HCRP direct	3/21: HCRP follow up		3/30: Columbia Institute Forum chaired by Boren(Magaziner, Chafee, Nickles, Brewster, McCurdy) 4/4: Families USA blitz wk 4/6: HCRP Rally for Reform State Capitol Grounds, Oklahoma City
Hoagland (D-NE)	HCRP	CA doing AFSCME mail CA: 50 handwritten 3/21: HCRP direct	CA doing AFSCME phones 3/21: HCRP follow up		
Houghton (R-NY)		3/21: HCRP direct	3/21: HCRP follow up		Recess: CA tracking

Jacobs (D-IN)		AFSCME 3/21: HCRP direct	3/21: HCRP follow up		4/5: LWV-EF PF
Kennelly (D-CT)		3/21: HCRP direct	3/21: HCRP follow up		
Kleczka (D-WI)	HCRP: Ltr to Ed bds re: HIAA	3/21: HCRP direct	3/21: HCRP follow up		Recess: bus tour w/victims and press
Kopetski (D-OR)		3/21: HCRP direct	3/21: HCRP follow up		
McNulty (D-NY)	HCRP: Ed Bd Ltr Re: HIAA	AFSCME 100,000 handwritten HCRP 3/21: HCRP direct	AFSCME 3/21: HCRP follow up		3/30: LWF-EF PF Recess: LTCC walk ins
Neal (D-MA)		CA 3/21: HCRP direct	3/21: HCRP follow up		Recess: HCRP activities Recess: CA meetings Recess: LTCC walk ins
Payne (D-VA)	HCRP: Ltr to Ed Bds re: HIAA	3/21: HCRP direct	3/21: HCRP follow up		3/19: NHCC teleconf 3/21 AARP mtg
Pickle (D-TX)		CA: 350 handwritten targetting Af- Am/Latino cmtty 3/21: HCRP direct	3/21: HCRP follow up		4/5: Town Hall Mtg 4/5 or 4/7: Altman w/Pickle at U of T
Santorum (R-PA)	3/24: CHS "Give Us What We've Given You" 3/28 wk: talk shows	3/21: HCRP direct	3/21: HCRP follow up	targeted homes of mbrs, staff, donors	3/24: CHS PC for ads 4/4: CA hit week on pledge and campaign contributions

Finance

DISTRICT	PAID MEDIA	MAIL	PAID PHONES	CANVASS	PLANNED UPCOMING ACTIVITIES
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Boren (D-OK)					3/30: Columbia Institute Forum chaired by Boren(Magaziner, Chafee, Nickles, Brewster, McCurdy) 4/4: Families USA blitz wk 4/6: HCRP Rally for Reform State Capitol Grounds, Oklahoma City
Breaux (D-LA)	on-going ltr to ed and radio call-ins				3/25: Columbia Institute Forum
Chafee (R-RI)	CHS HCRP: Ed Bd Ltr re: HIAA	HCRP Postcard Campaign (ongoing)			HCRP sm business recruitment- national pro-reform letter 4/25: HCRP blitz wk

Education and Labor

DISTRICT	PAID MEDIA	MAIL	PAID PHONES	CANVASS	PLANNED UPCOMING ACTIVITIES
Roukema (R-NJ)		3/21: HCRP direct	3/21: HCRP follow up		3/26: Community Roundtables 3/28?: CA rise <u>Unhealthy Dollars</u> rpt w/picket at ofc Recess: LTCC walk ins

GEOGRAPHICAL BUSINESS LIST

HOW TO USE THIS LIST

- 1). This list provides the largest employers in key targeted cities.
- 2). Clinton Health Plan supporters are noted with an *, and we have added other cities where our supporters have a large number of employees. This may be helpful in scheduling business events in these cities.
- 3). Companies who are members of coalitions supporting employer based reform are noted with an #. These are also good locations for scheduling events.
- 4). Study the key cities where we are lacking known business support. Please contact us regarding the companies in these locations with whom you have close relationships.
- 5). This document is not complete - a more complete document will be forwarded to you next.

* Denotes Publicly "Supportive" of the
Administration's Health Plan
Denotes "Supportive" of Employer Based Reform
HIGHLIGHTED CITIES are targeted communities

ALABAMA

LOCATION	COMPANY
HUNTSVILLE	*Chrysler Corporation (2,500) *General Motors (3,400) *McDonnell Douglas (500)
TUSCALOOSA	*General Motors (400)
Birmingham Jasper Tarrant Fairfield Oak Grove	*Drummond Company, Inc. (2,518) *USX Corp. (2,390) *USX Corp. (345)

ARIZONA

LOCATION	COMPANY
MESA	*General Motors (400) *McDonnell Douglas (3,000)
PHOENIX/YUMA	*American Airlines (394)
WITTMAN YUCCA	*Chrysler Corporation (65) *Ford Motor Company (171)
TUCSON	*American Airlines (734)
FLAGSTAFF	Motorola, Inc. (19,598) Bank America Corp. (4,224) #Allied Signal Inc. (2,700) Sears Roebuck and Co. (1,350) TRW Inc. (1300) Digital Equipment Corp. (1,180) Litton Industries, Inc. (1,080) Zell/Chilmark Fund (950) PepsiCo (800) State Farm Insurance Cos (800)

Phoenix	*Loral Corp. (350)
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ARKANSAS

LOCATION	COMPANY
FORT SMITH	*Hiram Walker (228)
Melborne Camden	*McDonnell Douglas (130) *Loral Corp. (750)

CALIFORNIA

LOCATION	COMPANY
HEALDSBURG	*Hiram Walker/Clos du Bois (209)
SAN FRANCISCO	Chevron Corp. (8,150) Pacific Gas & Electric (1,590) Shell Oil Co. (900) Zell/Chilmark Fund (608) Dow Chemical Co. (600) Unocal (590) J.C. Penny Co., Inc. (525) Sears Roebuck and Co. (430) Santa Fe Pacific Corp. (400) Exxon Corp. (360)
SAN FRANCISCO	United Air Lines, Inc. (29,830) Wells Fargo Co. (12,250) Bank America Corp. (11,126) Bechtel Group (6,930) #Pacific Telesis (4,900) McKesson Corp. (3,750) Marriott Corp. (2,900) Chevron Corp. (2,802) AMR Corp. (1,600) *Ford Motor Co. (1,481) *American Airlines (276) Pacific Gas & Electric. (26,200)
ALAMEDA	*American Airlines (276)
SAN MATEO	*American Airlines (644)

HAYWARD (Outside San Francisco)	Dayton Hudson Corp. (8,640) Roadway Services Inc. (1,130) Baxter International (800) Hewlett-Packard Co. (800) Johnson & Johnson (600) Sears Roebuck & Co. (689) J.C. Penney Co., Inc. (519) Pacific Gas & Electric (409) Kellogg Co. (400) Sarah Lee Corp. (400) *American Airlines (305)
PALO ALTO	*Loral Corp. (2,100)
SAN JOSE	*Loral Corp. (1,470) *American Airlines (319)
SANTA CLARA	*Loral Corp. (430)
MODESTO;MERCED	The Proctor & Gamble Co. (700) Phillip Morris Cos, Inc. (700) Olin Corporation (650) #Hershey Foods Corp. (600) Sears Roebuck and Co. (535) PepsiCo (450) Weyerhaeuser Co. (250) GTE Corp. (200)
FRESNO	J.C. Penney Co., Inc. (580) FMC Corp. (400) Certained Corp. (350) PPG Industries (300) #Pacific Telesis (300) CIGNA (300) Dayton Hudson Corp. (250) Equitable Companies (250) Aetna Life & Casualty (200)
BAKERSFIELD	Shell Oil Co. (1,100) Occidental Petroleum Corp. (900) Bechtel Group (730) Dayton Hudson Corp. (650) #Boeing Co. (600) CIGNA (500) Texaco (500) Pacific Gas & Electric (473) J.C. Penney Co., Inc. (450) Halliburton Co. (420)

GOLETA	*General Motors (1,100) *American Airlines (408)
PASEDNA	*Loral Corp. (1,100)
CULVER CITY	*American Airlines (318)
INGLEWOOD/S. CENT. LA	*American Airlines (416)
South Bay/Torrance	*American Airlines (1,110)
LONG BEACH	Rockwell International (8,800) J.C. Penney., Inc. (541) Zell/Chilmark Fund (500) Dayton Hudson Corp. (435) GenCorp Inc. (407) ITT Corp. (400) CSX Corp. (360) GTE Corp. (350) #Atlantic Richfield (200) *McDonnell Douglas (20,000)
Anaheim Huntington Beach	*General Motors (345) *McDonnell Douglas (3,000) *American Airlines (399)
Orange Cnty	*American Airlines (403)
San Diego Suburbs	*American Airlines (433)
SAN DIEGO	*General Motors Corp. (10,289) Caterpillar, In.c (4,300) AMR Corp. (1,872) *Anheuser-Busch Co. (1,700) Eli Lilly & Co. (1,550) ITT Corp. (900) Zell/Chilmark Fund (900) Marriott Corp. (700) #Pacific Telesis (700) Merck & Co, Inc. (600) *McDonnell Douglas (200) *American Airlines (399) NASSCO Holding Inc. (4,000)
N. San Diego	*American Airlines (446)

Glendale	*Loral Corp. (300)
Menlo Park	*Loral Corp. (180)
Milpitas	*Loral Corp. (140)
Rancho Santa Margarita	*Loral Corp. (1,300)
Sunnyvale	*Loral Corp. (1700)
San Diego	*Loral Corp. (650)

COLORADO

LOCATION	COMPANY
Boulder City	*Loral Corp. (500)
Pueblo	*McDonnell Douglas (500)
Colorado Springs	*Ford (200) *Loral Corp. (1,020)
Littleton	*USX Corp. (275)

CONNECTICUT

LOCATION	COMPANY
Hartford	*American Airlines (451)
BRIDGEPORT	#General Electric Co. (4,910) GTE Corp. (4,445) United Technologies Corp. (2,800) Bristol-Myers Squibb Co. (1,500) The Perkin-Elmer Corp. (1,500) Champion Int. Corp. (1,480) Xerox Corp. (1,232) Olin Corp. (750) KMart Corp. (700) Warnaco (700) Pitney Bowles (29,900)
New Britain	*General Motors Corp. (700) *American Airlines (454)
Waterford	*Paramount Comm. (350)

DELAWARE

LOCATION	COMPANY
Newark	*Chrysler Corp. (3,800)
Wilmington	*General Motors Corp. (3,200)

FLORIDA

LOCATION	COMPANY
CLEARWATER	Honeywell Inc. (2,350) Johnson & Johnson (825) GTE Corp. (750) Unisys Corp. (615) Coca-Cola Co. (480) Westinghouse Corp. (325) Sears Roebuck & Co. (317) Weyerhaeuser Co. (275) J.C. Penney Co., Inc. (250) ARA Group (200) Home Shopping Network Inc. (5,082)
St. Petersburg	*USX Corp. (133)
SARASOTA	FPL Corp. (1,254) Dayton Hudson Corp. (1,110) Eaton Corp. (600) Sears Roebuck & Co. (340) GTE Corp. (300) Ashland Oil, Inc. (275) *Loral Corp. (650)
FORT MYERS	Nations Bank (780) #General Electric Co. (670) Gannett Co. (590) Sears Roebuck & Co. (400) J.C. Penney Co., Inc. (430) Sprint Corp. (250) Marriot Corp. (200)
Miami/Dade	*American Airlines (448)
Miami/Dade	*American Airlines (1,082)
Boca Raton	*American Airlines (638)
Dade	*American Airlines (1,303)
Dade County	*American Airlines (1,700)
Ft. Lauderdale	*American Airlines (977)
Broward/Palm Bch	*American Airlines (280)

Titusville Melbourne	*McDonnell Douglas (2,000) *Rite Aid (101)
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GEORGIA

LOCATION	COMPANY
Albany	*General Motors Corp. (440)
Doraville	*General Motors Corp. (3,200)
Hapeville, Atlanta	*Ford Motor Co. (2,687) *Loral Corp. (310)
ALBANY/VALDOSTA Lafayette Macon	Nations Bank (780) #General Electric Co. (670) Gannett Co. (590) Sears Roebuck & Co. (400) J.C. Penney Co., Inc. (430) Sprint Corp. (250) Marriot Corp. (200) *General Motors Corp. (385) *McDonnell Douglas (550)

ILLINOIS

LOCATION	COMPANY
Chicago	*American Airlines (360)
Chicago Heights	*Ford Motor Co. (2,240)
Chicago	*American Airlines (359)
Chicago	*American Airlines (318)
Chicago	*American Airlines (1,112)
NW Chicago	*American Airlines (1,082)
Chicago	*American Airlines (609)
Palatine/Arl. Hghts.	*American Airlines (1,386)
Evanston	*American Airlines (689)

LOCATION	COMPANY
Waukegan	*American Airlines (432)
Chicago	*Ford Motor Co. (2,772) *LTV Steel (259) *Archer Daniels Midland (137)
Naperville	*American Airlines (492)
Aurora	*American Airlines (537)
Rantoul Danville	*Chrysler Corporation (500) *General Motors Corp. (1,100)
Belvidere	*Chrysler Corp. (3,700) *American Airlines (613)
Peoria	*Archer Daniels Midland (162)
Decatur	*Archer Daniels Midland (2,092)
Hillsboro	*Hiram Walker/Hillsboro Glass (228)
Hennepin Steger Bridgeport Robinson	*LTV Steel (725) *Archer Daniels Midland (103) *USX Corp. (172) *USX Corp. (738)

INDIANA

LOCATION	COMPANY
Gary	*Bethlehem Steel Corp. (6,070) *USX Corp. (7,977)
MUNCIE	*General Motors Corp. (17,041) Cooper Industries (2,700) Asea Brown Boveri (1,725) Textron, Inc. (530) Aluminum Co. of America (500) GenCorp Inc. (400) United Technologies Corp. (340) Dana Corp. (320) GTE Corp. (300) The Kroger Co. (250)
New Castle Columbus	*Chrysler Corp. (1,150) Cummins Engine Co. (22,900)

LOCATION	COMPANY
SOUTH BEND	Bristol-Myers Squibb Co. (5,660) *Ford Motor Co. (2,263) #Allied Signal Inc. (2,200) Cooper Industries (1,480) Ameritech Corp. (709) Dayton Hudson Co. (650) Whirlpool Corp. (625) Marriott Co. (620) Aluminum Co. of America (600) Dana Corp. (450)
Fort Wayne	*General Motors Corp. (2,657)
Kokomo	*Chrysler Corp. (19,062)
Bedford	*Ford Motor Company (812) *General Motors Corp. (1,306)
Indianapolis	*Chrysler Corporation (950) *Ford Motor Co. (2,844) *General Motors Corp. (8,624) *USX Corp. (933)
JEFFERSONVILLE Connersville	*Ford Motor Co. (3,335) American Brands, Inc. (1,200) Colgate-Palmolive Co. (1,000) National Intergroup (810) GTE Corp. (750) American Electric Power Co. (621) Dresser Industries (560) CSX Corp. (560) #General Electric Co. (550) Dayton Hudson Corp. (200) Sears Roebuck & Co. (200) Hillenbrand Industries (10,500)
East Chicago	*LTV Steel (3913)

IOWA

LOCATION	COMPANY
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DAVENPORT, CEDAR RAPIDS	Rockwell International (15,501) Aluminum Co. of America (2,900) Phillip Morris Cos., Inc. (2,600) Litton Industries, Inc. (1,260) MCI Communications (1,150) Deere & Co. (950) International Paper Co. (800) The Proctor & Gamble Co. (710) General Mills, Inc. (600) Monsato Co. (500) *Archer Daniels Midland (237) Fisher, Inc. (90)
SIoux CITY	MCI Communications (1,200) American Home Products Corp. (500) Eaton Corp. (400) Union Camp Corp. (400) *General Motors Co. (232) General Electric Co. (215) Sears Roebuck and Co. (200) Witco Corp. (200) Winnebago Industries, Inc. (2,270)
Clinton	*Archer Daniels Midland (430)

KANSAS

LOCATION	COMPANY
TOPEKA	Santa Fe Pacific Corp. (2,700) Goodyear Co. (2,000) Hallmark Cards (1,900) #Southwestern Bell Corp. (1,000) Colgate-Palmolive Co. (650) PepsiCo (580) #Allied Signal Inc. (500) The Quaker Oats Co. (250) Sprint Corp. (200)
Kansas City Olathe	*General Motors Corp. (2,876)

WICHITA	#Boeing Co. (20,400) Raytheon Co. (7,250) Textron, Inc. (2,037) Pepsico (1,650) #Southwestern Bell Corp. (1,438) Emerson Electric Co. (750) #General Electric Co. (700) J.C. Penney Co., Inc. (500) The Kroger Co. (500) Texaco (500) Santa Fe Pacific Corp. (500) Beech Aircraft Corp. (10,700) Learjet Inc. (3,000) Koch Industries Inc. (10,800) Cessna Aircraft Co, Inc. (5,400)
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KENTUCKY

LOCATION	COMPANY
Bowling Green Bardstown	*General Motors Corp. (1,070) *Hiram Walker/Maker's Mark Distiller, Inc. (65)
Louisville	*Ford Motor Co. (5,911)
Ashland	*American Airlines (411)
LEXINGTON/FRANKFORT	GTE Corp. (1,550) Ashland Oil, Inc. (1,368) Texas Instruments (700) Minnesota Mining & Manufact. (520) #General Electric Co. (450) Union Pacific (424) #Allied Signal Inc. (400) Marriott Co. (392) Dresser Industries, Inc. (379) American Brands, Inc (356) Toyota Motor Manufacturing (4,000)

LOUISIANA

LOCATION	COMPANY
Monroe Shreveport	*General Motors Corp. (3,354)

NEW IBERIA Gulf Coast	Shell Oil Co. (2,242) Halliburton Co. (1,257) Chevron Corp. (1,116) Mobil Corp. (900) Dresser Industries, Inc. (600) #E.I. Du Pont de Nemours & CO. (590) *USX Corp. (500) Monsanto Co. (500) Occidental Roebuck & Co. (282) Sears Roebuck & Co. (200)
Lafayette	*USX Corp. (568)
Supreme Ama Garyville	*Archer Daniels Midland/Supreme Sugar Co. (122) *Archer Daniels Midland/Growmark River (108) *USX Corp. (526)

MAINE

LOCATION	COMPANY
AUBURN	Minnesota Mining & Manufact. (2,990) Emerson Electric Co. (1,000) Phillip Morris Cos., Inc. (600) KMart Corp. (400) Certained Corp. (250) BellSouth Corp. (250) Burlington Northern (225) Colgate-Palmolive Co. (200)

MARYLAND

LOCATION	COMPANY
Baltimore, Sparrows Point Seabrook Hanover	*Bethlehem Steel Corp. (6,668) *Loral Corp. (510) *Loral Corp. (310)
Baltimore	*General Motors Corp. (3,300) *Giant Foods (N/A)

BALTIMORE	*General Motors Corp. (3,400) *CSX Corp. (550) #Bell Atlantic (500) Citicorp (300) J.C. Penney CO., Inc. (300) ITT Corp. (290) *Giant Food (N/A)
WHEATON (DC Suburbs)	Bechtel Group (2,730) Marriott Corp. (1,850) #IBM Corp. (1,625) *General Motors Co. (1,200) #General Electric Co. (1,000) Nations Bank (802) Halliburton Co. (650) GTE Corp. (570) AT&T (500) Corning Inc. (500) *Loral Corp. (5,750) *Giant Food (N/A) Martin Marietta Corp. (59,900)

MASSACHUSETTS

LOCATION	COMPANY
SPRINGFIELD	Monsanto Co. (1,000) Sears Roebuck & Co. (700) TYCO Corp. (600) Marriott Corp. (590) McKesson Corp. (400) Digital Equipment Corp. (350) ITT Corp. (202) NYNEX Corp. (200) #Ryder System, Inc. (200)
Lynn/Peabody	*American Airlines (345)
Revere	*American Airlines (339)
Needham Heights Chelmsford Lexington Woburn	*Paramount Comm. (310) *Loral Corp. (250) *Loral Corp. (670) *Loral Corp. (150)

MICHIGAN

LOCATION	COMPANY
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Traverse City	*American Airlines (3110)
Coopersville	*General Motors Corp. (930)
Grand Rapids	*General Motors Corp. (5,575)
Evart	*Chrysler Corp. (800)
Saginaw Flint Bay City	*General Motors Corp. (19,152) *USX Corp. (194)
Adrian	*General Motors Corp. (1,105)
Chelsea Saline Flint, Lansing	*Chrysler Corp. (550) *Ford Motor Co. (2,329) *General Motors Corp. (20,840)
Auburn Hills Flint, Grand Blanc, Pontiac	*Chrysler Corp. (3,500) *General Motors Corp. (64,399)
New Baltimore Romeo, Mount Clemens, Utica	*Chrysler Corp. (200) *Ford Motor Co. (6,525)
Wixom Milford, Livonia Farmington Hills	*Ford Motor Co. (3,735) *General Motors Corp. (7,089) *Hiram Walker (70)
Detroit, Sterling Heights Sterling Heights Warren, Troy	*Chrysler Corp. (13,485) *Ford Motor Co. (4,743) *General Motors Corp. (22,389)
Plymouth, Ypsilanti, Livonia, Wayne	*Ford Motor Co. (15,772) *General Motors Corp. (14,027)
Detroit	*Chrysler Corp. (5,550)
Detroit	*Chrysler Corp. (5,704) *Ford Motor Co. (100) *General Motors Corp. (11,874) *USX Corp. (428)
Trenton Dearborn	*Chrysler Corp. (2,800) *Ford Motor Co. (25,161) *Loral Corp. (310)

ST. JOSEPH Kalamazoo, Three Rivers	Whirlpool Corp. (4,241) American Electric Power Co, (3,220) Zenith Electronics Corp. (2,400) The Upjohn Co. (1,400) Eaton Corp. (1,400) #Allied Signal (1,100) Cooper Industries (900) United Technologies Corp. (525) *Ford Motor Co. (475) *General Motors Corp. (3,150)
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MINNESOTA

LOCATION	COMPANY
St. Paul	*Ford Motor Co. (1,963)
Duluth	*USX Corp. (1,691)
Hoyt Lakes	*LTV Steel (1,455)

MISSISSIPPI

LOCATION	COMPANY
Laurel, Meridian	*General Motors Corp. (790)
Brookhaven, Clinton	*General Motors Corp. (2,059)

MISSOURI

LOCATION	COMPANY
Penton Hazelwood	*Chrysler Corp. (4,900) *Ford Motor Co. (2,607)
Kansas City	*Ford Motor Co. (4,243)
COLUMBIA	GTE Corp. (2,165) American Cyanamid Co. (950) State Farm Insurance Cos. (740) Philip Morris Cos., Inc. (680) Minnesota Mining & Manufact. (560) *General Motors Corp. (4952) Cooper Industries (275) Norfolk Southern Corp. (250) #E.I. Du Pont de Nemours & Co. (230) #Rider System, Inc. (231)

St. Louis	*McDonnell Douglas (35,000)
St. Charles	*McDonnell Douglas (3,000)

NEBRASKA

LOCATION	COMPANY
Lincoln	*Archer Daniels Midland (389)
Sparks	*General Motors Corp. (349)
OMAHA	Union Pacific (30,000) American Express Co. (6,260) AT&T (3,200) Marriott Corp. (1,290) Kellogg Corp. (850) Sears Roebuck & Co. (555) Minnesota Mining & Manufact. (335) Burlington Northern (323) Harris Corp. (300) J.C. Penney Co., Inc. (300) First Data Resources Inc. (6,905) Wats Marketing of America (4,550)

NEW JERSEY

LOCATION	COMPANY
CAMDEN	#General Electric Co. (6,000) Mobil Corp. (1,650) CIGNA (950) J.C. Penney Co., Inc. (530) The Travelers Corp. (460) Sears Roebuck & Co. (450) Manville Corp. (253) #Ryder Systems, Inc. (240)
RIDGEWOOD	#IBM Corp. (2,700) #Eastman Kodak Co. (2,260) #Bell Atlantic (1,227) Ingersoll-Rand Co. (1,210) The Proctor & Gamble Co. (980) Hewlett-Packard (450) Witco Corp. (400) Sears Roebuck & Co. (400) Marriott Corp. (311) Met Life Insurance Co. (250)
Trenton	*General Motors Corp. (2,287)
Linden	*General Motors Corp. (700)

LONG BRANCH, EDISON, NEWSON BRUNSWICK	AT&T (7,000) Johnson & Johnson (5,550) Bristol-Myers Squibb Co. (5,500) The Proctor & Gamble Co. (1,500) *Ford Motor Co. (1,542) MCI Communications (1,175) #E.I. Du Pont de Nemours & Co. (1,000) Union Carbide Corp. (890) Sears Roebuck & Co. (800) Hercules Inc. (750) *General Motors Corp. (410)
Englewood Cliffs Old Tappan Morristown	*Paramount Comm. (1,720) *Paramount Comm. (410) *Paramount Comm. (300)

NEVADA

LOCATION	COMPANY
Las Vegas	*Loral Corp. (620) *American Airlines (289)

NEW MEXICO

LOCATION	COMPANY
SANTA FE	Chevron Corp. (773) J.C. Penney Co., Inc. (600) Unocal (234) Dayton Hudson Corp. (200)

NEW YORK

LOCATION	COMPANY
Babylon	*American Airlines (390)
Wantagh	*American Airlines (595)
Hempstead	*American Airlines (575)
Queens/Suffolk)	*American Airlines (372)
Queens	*American Airlines (810)
Queens/Bronx	*American Airlines (378)
BROOKLYN	

STATEN ISLAND	
New York	*General Motors Corp. (260) *American Airlines (507)
HARLEM	
SOUTH BRONX	
NORTH TARRYTOWN White Plains Westchester	*General Motors Corp. (2,028)
TARRYTOWN, Tockland Cty	
UTICA	
Massena	*General Motors Corp. (354)
Syracuse	*Chrysler Corp (1,900) *General Motors Corp. (1,366)
WILLIAMSVILLE	
Rochester	*General Motors Corp. (8,750)
Lockport, Tonawanda	*General Motors Corp. (11,642)
Buffallo	*Ford Motor Co. (2,463) *General Motors Corp. (2,530) *Bethlehem Steel Corp. (1,016)
COMING, JAMESTOWN, ELMIRA	Corning Inc. (30,700)
New York City West Nyack Rome Owego Syosset Hauppauge Yonkers Bronx	*Paramount Comm. (2,380) *Paramount Comm. (230) *Rite Aid (389) *Loral Corp. (2,900) *Loral Corp. (480) *Loral Corp. (430) *Loral Corp. (1,030) *Loral Corp. (110)

NORTH CAROLINA

LOCATION	COMPANY
DURHAM	*American Airlines (402)
Chapel Hill/Raleigh	*American Airlines (3,583)
FAYETTEVILLE	
CHARLOTTE	
Southport	*Archer Daniels Midland (150)

OHIO

LOCATION	COMPANY
Cincinnati	*American Airlines (317)
Batavia, Sharonville	*Ford Motor Co. (3,619)
Dayton	*Chrysler Corp. (1,300) *General Motors Corp. (>4,504)
Lima Mansfield Findlay	*Ford Motor Co. (2,455) *General Motors Corp. (3,054) *USX Corp. (1,744)
Sandusky, Defiance	*Chrysler Corp. (200) *Ford Motor Co. (1,465) *General Motors Corp. (3,780)
PORTSMOUTH, ATHENS	
SPRINGFIELD	*USX Corp. (527)
Toledo	*Chrysler Corp. (6,000) *Ford Motor Co. (856) *General Motors Corp. (4,496) *USX Corp. (185)
Parma	*General Motors Corp. (4,858)
EUCLID	*General Motors Corp. (611)
Lorain, Avon Lake	*Ford Motor Co. (6,543)
Twinsburg, Akron	*Chrysler Corp. (2,800) *USX Corp. (106) *Loral Corp. (1,340)
Columbus	*General Motors Corp. (2,112) *USX Corp. (196)
Lordstown, Warren	*General Motors Corp. (20,675)
Cleveland	*Ford Motor Co. (7,962) *LTV Steel (6,200)
Independence Warren North Ridgeville Elyria Enon Lima	*LTV Steel (120) *LTV Steel (222) *Invacare/Action Technology (68) *Invacare (1455) *USX Corp. (568) *USX Corp. (114)

OKLAHOMA

LOCATION	COMPANY
Tulsa	*Ford Motor Co. (943) *American Airlines (5,290)
Muskogee	*American Airlines (1,782)
ADA	
OKLAHOMA CITY	*General Motors Corp. (5,449) *USX Corp. (404)

PENNSYLVANIA

LOCATION	COMPANY
WESTERN PA	
BENSALEM	*General Motors Corp. (545)
JOHNSTOWN	*Bethlehem Steel Corp. (519)
LANSDALE	*Ford Motor Co. (2,302)
PITTSBURGH	
Bethlehem	*Bethlehem Steel Corp. (4,781)
Harrisburg	*Bethlehem Steel Corp. (1,469) *Rite Aid (650)
Pittsburgh	*General Motors Corp. (900) *LTV Steel (764) *USX Corp. (6,119)
YORK	
Aliquippa Bristol Shiremanstown Fairless Hills Archbald Horsham	*LTV Steel (570) *Paramount Comm. (520) *Rite Aid (650) *USX Corp. (964) *Loral Corp. (460) *Loral Corp. (350)

RHODE ISLAND

LOCATION	COMPANY
PROVIDENCE	HASBRO Inc. (10,500) Mark Steven Service Merchandisers Inc. (2,100) Cross ATCO Inc. (1,8)

SOUTH CAROLINA

LOCATION	COMPANY
NORTH CENTRAL	Policy Management Systems Corp. (4,403) Sonoco Products Co. Inc. (15,000)
Ridgeway	*Rite Aid (160)

TENNESSEE

LOCATION	COMPANY
NORTH EAST, SOUTH CENTRAL	
Nashville	*Ford Motor Co. (1,643) *American Airlines (1,740)
N. Cn./Nurfressboro)	*American Airlines (1,071)
Spring Hill	*General Motors Corp. (5,877)
MEMPHIS	*Archer Daniels Midland (127) Federal Express Corp (91,550)

TEXAS

LOCATION	COMPANY
TEXARKANA	
N. Dallas	*American Airlines (1,476)
Tyler	*USX Corp. (186) *American Airlines (550)
Dallas	*USX Corp. (130) *American Airlines (485)
Ft. Worth/Arlington	*American Airlines (13,015)
AUSTIN	*American Airlines (455)
Ft. Worth	*American Airlines (2,800)
Wichita Falls	*General Motors Corp. (330)
Waxo	*Chrysler Corp. (113)
ABILENE	*American Airlines (204)
San Antonio	*USX Corp. (142) *American Airlines (522)

LOCATION	COMPANY
Bexar Co.	*American Airlines (335)
El Paso Arlington	*Chrysler Corp. (125) *General Motors Corp. (3,727) *LTV Energy Products (300)
Fort Worth	*General Motors Corp. (589) *American Airlines (2,807)
HOUSTON	
Irving/Denton	*American Airlines (4,938)
Brownsville	*General Motors Corp. (4,599)
HOUSTON	Brown & Root Holdings (52,000)
Houston	*LTV Energy Products (250) *McDonnell Douglas (600) *USX Corp. (1,095) *Loral Corp. (1,420)
Garland	*LTV Energy Products (275)
Iraan	*USX Corp. (175)
Midland	*USX Corp. (413)
Texas City	*USX Corp. (287)
Dallas	*Loral Corp. (2,840)

UTAH

LOCATION	COMPANY
Salt Lake City	*McDonnell Douglas (350)

VIRGINIA

LOCATION	COMPANY
Norfolk	*Ford Motor Co. (1,627) *Loral Corp. (100)
DANVILLE	Braelan Corp (5,000) Dan River Inc. (5,000) Bassett Furniture Ind. (7,460)
Fredericksburg	*General Motors Corp. (350)
Alexandria	*American Airlines (407) *Giant Foods (NA)
BLACKSBURG	

Manassas	*Loral Corp. (2,500) *American Airlines (367) *Giant Foods (NA)
Fairfax	*American Airlines (273) *Giant Foods (NA)
Chantilly	*Loral Corp. (200)

WASHINGTON

LOCATION	COMPANY
SEATTLE	#Boeing Co (159,100) Seattle Times Co (2,700)

WEST VIRGINIA

LOCATION	COMPANY
Martinsburg Charleston	*General Motors Corp. (1,016) *Rite Aid (391)
Gary	*USX Corp. (982)

WISCONSIN

LOCATION	COMPANY
Kenosha Janesville	*Chrysler Corp. (1,150) *General Motors Corp. (5,235)
MADISON	Lands End Inc. (4,700)
EAU CLAIRE La Cross	
OAK CREEK	*General Motors Corp. (3,245)
FOND DU LAC	Kohler Co (13,500)
Beaver Dam	*Chrysler Corp. (350)

WYOMING

LOCATION	COMPANY

Cody

*USX Corp. (269)

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Town Hall Meetings

Divider Title: _____

March 9, 1994

MAR - 9 1994

MEMORANDUM FOR DISTRIBUTION

FROM: John Sutton

The following is a list of Town Hall Meetings and Public Forums. Please note that although the dates for all of the League of Women Voters Education Fund Public Forums have been confirmed, the Congressional Representatives that will be hosting or attending those Forums have not been confirmed as of today.

If you have any additions or questions please contact John Sutton or Debbie Fine at x6-2566.

DISTRIBUTION:

Steve Edelstein
Jason Goldberg
OPL Staff

- 3/94
WA - (Open Event in March)
Rep. Jolene Unsoeld
Health Care Town Meeting
- 3/94
LA - (Open Event in March)
Rep. Cleo Fields
Rep. is hosting Town Hall Meeting
- 3/94
OK - (Open Event- End of March)
Senator David Boren
- 3/94
PA - (Open Event- End of March)
Rep. Lucien Blackwell
- 3/12
VA - Rep. Lewis S. Payne???
League of Women Voters Education Fund Public Forum in Charlottesville
- 3/14
VI - Rep. Delugo
Town HALL Meeting in the Virgin Islands
Walter will attend
- MD - Rep. Roscoe Bartlett
Health Care Forum
- 3/17
CA - Senator Barbara Boxer
Los Angeles County Managed Care Planning Council
Wants LA County to be the site of a national public hearing of the Presidential
Task Force on Health Care Reform
- 3/18
FL - Rep. Sam M. Gibbons???
League of Women Voters Education Fund Public Forum in Temple Terrace
- 3/21
FL - Alachua County Democratic Executive Committee
Sponsor with W.A. Shands Hospital at the University of Florida
Town Hall Meeting in Gainesville for presenting an outline for the Health Plan
followed by questions from the floor
Will present HRC with Eleanor Roosevelt Freedom Fighter Award
- 3/24
VA - Rep. Rick Boucher
Town Meeting at Emory and Henry College

3/25

LA - Rep. Jim McCrey
Columbia Institute in Monroe
Several panel discussions and asking Pat Ford Roegner to be keynote speaker

3/26

NY - Rep. Susan Molinari
Rep is sponsoring a Health Care Forum in Staten Island.
Asked Walter to present the plan

NM - Rep. Bill Richardson???
League of Women Voters Education Fund Public Forum in Albuquerque

CA - Rep. Richard Lehman???
League of Women Voters Education Fund Public Forum in Fresno

3/28

ID - Rep. Larry LaRocco
Rep. is doing a Health Care event on telemedicine
Looking for someone to participate via satellite

WA - Rep. Jay Insley???
League of Women Voters Education Fund Public Forum in Yakima

3/29

CA - Rep. Esteban E. Torres
Town meeting on Health Reform focussing on seniors, employers/ small
business, and employees/ consumers
Wants Torres-Gill, Glen Hutchins, and Richard Veloz

IL - Rep. Dennis Hastert???
League of Women Voters Education Fund Public Forum in Rockford

3/30

OK - Senator David Boren
Rep. is chairing a statewide Health Care Forum where the entire Oklahoma
delegation should be present as well as many Oklahoma constituencies

NY - Rep. Michael McNulty???
League of Women Voters Education Fund Public Forum in Albany

3/31

CA - Rep. Lynn Woolsley
A business and community Health Care Forum in the Northern California
District
Dr. Phil Lee is attending

TX - Rep. Charles Stenholm
Columbia Institute Health Care Reform '94: The Emerging Bi-Partisan
Consensus
Forum co-chaired by Rep's Charles Stenholm, Joe Barton, and John Bryant
Bob Van Hook to attend

WI - Rep. Toby Roth???
League of Women Voters Education Fund Public Forum in Green Bay

IL - Rep. Henry Hyde???
League of Women Voters Education Fund Public Forum in Chicago

4/1

VA - Rep. Robert C. (Bobby) Scott???
League of Women Voters Education Fund Public Forum in Hampton

4/4

TX - Rep. Jim Chapman
Hosting three Town Hall Meetings in his East Texas District

SD - Rep. Tim Johnson???
League of Women Voters Education Fund Public Forum in Sioux Falls

NV - Rep. James Bilbray???
League of Women Voters Education Fund Public Forum in Las Vegas

4/5

GA - Rep. J. Roy Rowland???
League of Women Voters Education Fund Public Forum in Macon

IN - Rep. Dan Burton???
League of Women Voters Education Fund Public Forum in Indianapolis

4/6

CA - Rep. ?????
League of Women Voters Education Fund Public Forum in Orange County

CA - Rep. Robert Matsui???
League of Women Voters Education Fund Public Forum in Sacramneto

NY - Rep. James T. Walsh???
League of Women Voters Education Fund Public Forum in Syracuse

4/7

NY - Rep. ???
League of Women Voters Education Fund Public Forum in New York

WA - Rep. McDermott???
League of Women Voters Education Fund Public Forum in Seattle

4/9

VA - Senator Charles Robb
Northern Neck Health Action Group
Community Forum on National Health Care Reform at the Lancaster Middle School in Kilmarnock. 500 people to attend
Asked Rick Kronick

AL - Rep H.L. (Sonny) Callahan???
League of Women Voters Education Fund Public Forum in Mobile

ME - Rep. Olympia Snowe???
League of Women Voters Education Fund Public Forum in Portland

PA - Rep. Marjorie Margolies-Mezvinsky???
League of Women Voters Education Fund Public Forum in Philadelphia

HI - Rep. Neil Abercrombie???
League of Women Voters Education Fund Public Forum in Honolulu

4/10

NY - Rep. Eliot Engel
Engel is holding a series of Health Care Forums in the Bronx
These meetings will be a panel discussion with health care experts
presenting details of the HSA, the Cooper plan, and the single payer option
Dr. Irwin Redlener is attending

FL - Rep. Douglas (Pete) Peterson???
League of Women Voters Education Fund Public Forum in Tallahassee

4/11

WV - Rep. Robert E. Wise, Jr.???
League of Women Voters Education Fund Public Forum in Charleston

4/16

IN - Rep. John T. Myers

4/18

OH

-

Rep. Tom Sawyer???

League of Women Voters Education Fund Public Forum in Akron

4/25

CT

-

Rep. Rosa L. DeLauro???

League of Women Voters Education Fund Public Forum in North Haven

5/9

SC

-

Rep. Floyd Spence

3/14

NJ - Rep. Herb Klein
Pompton Lakes

CO - *Rep. Patricia Schroeder*
8:30 a.m. *Boettcher Hall, The Denver Performing Arts Complex, Denver, CO*
(*First Lady may attend*)

3/18

CA - Rep. Xavier Becerra
7:30 p.m., Location TBA, Los Angeles, CA

3/19

OH - *Rep. David Mann*
10:00 - 11:30 a.m. *F. Park Municipal Building, 1201 W. Kemper Road,*
Forest Park, OH.

3/21

NJ - Rep. Herb Klein
Paterson, NJ

3/26

NJ - Rep. Herb Klein
Wayne, NJ

3/28

NC - Rep. Eva Clayton
Time and location TBA
Fayetteville, NC

MN - *Rep. James Oberstar*
Cambridge

3/29

NJ - Rep. Herb Klein
Haledon/North Haledon/Prospect Park (Tentative)

OH - *Rep. David Mann*
7:00 - 8:30 p.m. *North College Hill Senior Center, 1586 Goodman Avenue, North*
College Hill, OH

3/30

NJ - Rep. Herb Klein
West Paterson (Tentative)

3/31

NJ - Rep. Herb Klein
Little Falls (Tentative)

OH - *Rep. David Mann*
7:00 - 8:30 p.m. *Silverton Municipal Building Council Chambers, 6960 Plainfield Road,*
Silverton, OH

4/5

NJ - Rep. Herb Klein
Cedar Grove (Tentative)

OH - *Rep. David Mann*
7:00 - 8:30 p.m. *St. Bernard City Hall, 110 Washington Avenue, St. Bernard, OH*

4/7

VA - Rep. Leslie Byrne
7:30 - 9:30 p.m. Woodbridge High School, Woodbridge, VA

4/25

IL - Rep. Jerry Costello
Tentative

4/30

VA - Rep. Leslie Byrne (VA)
9:30 - 11:30 a.m. Location TBA

The following is an update of the Congressional town hall meetings which will be occurring in the near future. Please note that in certain cases full information on meetings could not be obtained. If you have questions on the details of these meetings, please call the Member's district or Washington office. We will continue to provide you with updated information as we receive it.

Town Hall Meeting Update

Additions

3/3

OH - Rep. Ted Strickland
Ironton, Ohio

3/4

CA - Rep. Xavier Becerra
7:30 p.m., Location TBA, Los Angeles, CA

MI - Rep. Barbara Rose Collins
6:00 p.m., Mercy Hospital Cafeteria, 5555 Conner Street, Detroit, MI

IL - Rep. William Lipinski
7:00 p.m. Shepherd High School, Palos Heights, IL

3/5

OH - *Rep. David Mann*
10:00 - 11:30 a.m. Immaculate Community Center, 30 Guido Street, Mt. Adams, OH

3/6

NY - Rep. Jerrold Nadler
Brooklyn Health Care Conference--Along the Shorefront, 2:00 - 4:00 p.m.
Coney Island Hospital, Auditorium, 2601 Ocean Parkway, New York, NY

FL - Rep. Peter Deutsch
Monroe County Town Meeting, 12:00 p.m. Key West High School- J Wing
Auditorium, 2100 Flagler Avenue, Key West, FL
- 3:00 p.m. Marathon High School Cafeteria, 350 Sombrero Beach Rd. (MM 50),
Marathon, FL
- 6:00 p.m. Coral Shores High School Cafeteria, 89901 Old Highway (MM90),
Tavernier, FL

3/7

NY - Rep. Jerrold Nadler
Tribeca/Battery Park City Speakout, 7:00 - 8:30 p.m.
P.S. 234, Corner of Greenwich and Chambers Sts., New York, NY

NJ - Rep. Herb Klein
Bloomfield

OH - *Rep. David Mann*
7:00 - 8:30 p.m. Mt. Healthy City Hall Council Chambers, 7700 Perry Street

3/11

CA - Rep. Xavier Becerra
7:30 p.m., Location TBA, Los Angeles, CA

3/12

IN - Rep. Frank McCloskey
11:00 a.m. Bloomington High School South, Bloomington, IN

3/13

NY - Rep. Jerrold Nadler
Clinton Speakout, 2:00 - 3:30 p.m., Local 802--American Federation of Musicians
322 W. 48th Street, New York, NY

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'95 Budget

Divider Title: _____

THE WHITE HOUSE
WASHINGTON

RUBY

January 25, 1994

JAN 25 1994

INFORMATION

MEMORANDUM FOR ASSISTANTS TO THE PRESIDENT

FROM: ALEXIS HERMAN

**SUBJECT: PUBLIC LIAISON ACTIVITIES RE THE FY 95 BUDGET AND THE
BALANCED BUDGET AMENDMENT**

As a follow-up to our discussion in yesterday's staff meeting, I thought it would be helpful to describe OPL's activities regarding the introduction of the budget and the anticipated vote on the balanced budget amendment in the Senate.

As Leon Panetta has indicated, FY 95 Budget activities are premature until its announcement on February 7. At that time, we will coordinate a series of briefings for constituencies benefited by the budget, as well as those made vulnerable by its provisions. We are working with OMB in anticipation of these briefings.

Our activities regarding the balanced budget amendment are ongoing. We worked closely with George, OMB and the NEC when this was an issue in the House and we are doing the same for the amendment's consideration in the Senate. Last week, we brought veterans organizations and agriculture groups in for briefings which describe how the amendment will hurt their constituents. We will brief seniors and health care provider groups this week. Next week we plan to brief infrastructure groups (transportation, etc.), the defense industry and arts and humanities groups.

We also are working with coalition organizations who have agreed to be helpful. If you have further ideas for outreach regarding the budget or balanced budget amendment, please do not hesitate to contact me.

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Ways & Means Committee

Divider Title: _____
