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PETER F. McCLOSKEY
PRESIDENT



October 15, 1993

The Honorable Lionel S. Johns
Associate Director
Office of Science and
Technology Policy
Old Executive Office Building
Washington, D.C. 20500

Dear Skip,

Thank you for the opportunity to meet with you and your staff yesterday. Your commitment and leadership to forge close working relationships among government, industry, universities and national labs is extremely important.

Further, your involvement particularly with your background in consumer electronics can play a major role in the rapidly evolving consumer electronics market and help us all realize the positive impact that this sector will have on the entire U.S. industrial market. Please feel free to call on Gene Lussier, Simon Carr or myself if EIA can be of any further assistance.

Again, thank you for the opportunity to share my views with you..

Sincerely,

ELECTRONIC INDUSTRIES ASSOCIATION



March 3, 1994

Dear Executive:

Enclosed please find a complimentary copy of the final report from the Electronic Industries Association (EIA) "Ten-Year Forecast Conference of Defense, NASA and Related Markets Electronic Opportunities" held October 12-14, 1993 in San Francisco, CA. We appreciate your contribution to the study which serves as an excellent communication vehicle between government and industry. In addition, thank you for taking time from your schedule to meet with our study group.

To ensure that we continue to meet with the appropriate government official in your office, we ask for your assistance. If there is someone else other than or in addition to yourself with whom we should meet in our future studies, please contact me directly at telephone 202/457-4944, fax 202/457-4910. As always, all discussions in support of this EIA annual study are conducted on a not-for-attribution, unclassified basis. If there is any way in which EIA can be of assistance in the future to communicate government requirements to industry or with any other projects, please do not hesitate to contact me.

Sincerely,

A handwritten signature in cursive script that reads "John D. Geron".

John D. Geron

Director

Planning & Requirements Programs
Government Division

Enclosure



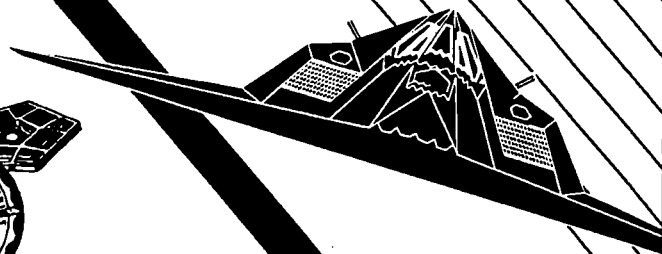
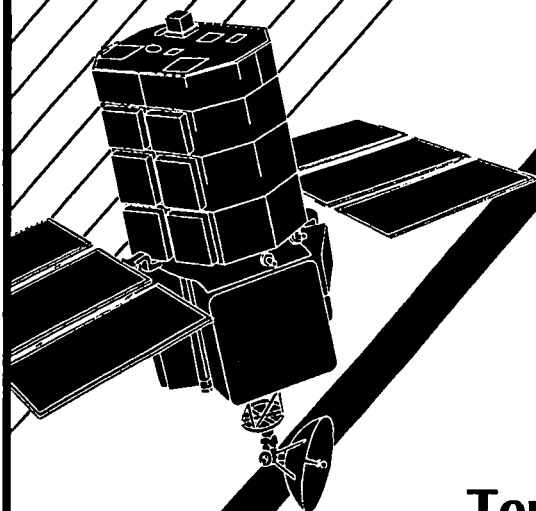
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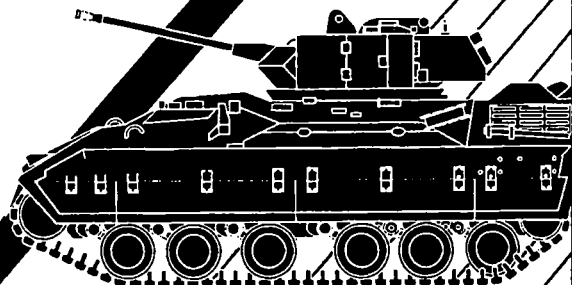
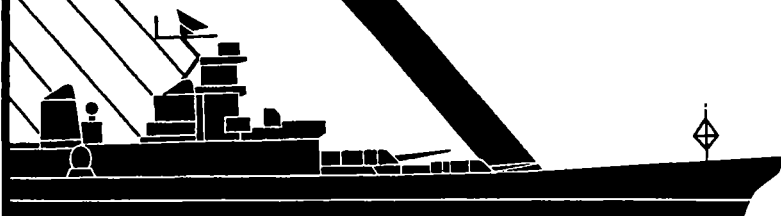
ELECTRONIC INDUSTRIES ASSOCIATION



29th Annual
**Ten-Year Forecast of
Defense, NASA and Related Markets
Electronic Opportunities**
(FYs 1994-2003)

Ten-Year Forecast

*October 12-14, 1993
Burlingame, CA*



"Downsizing and Reinvesting"

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