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FolderID:

Folder Title:

South Africa (Continued) [4]

Stack:

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Row:

67

Section:

1

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4

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2

C-South AF

International Panel of Experts (confirmed as of 4/24)

NAME	E-MAIL ADDRESS
Andrew Herxheimer Ctr for Evidence-Based Pharmacotherapy-UK (collaborator)	
Ann Duerr Depo-Provera enhances fx (cdc)	
Christian Fiala	
Dave Scondras Search for the Cure Patents/develop countries	
Etienne de Harven	Pitou.Deharven@wanadoo.fr
Gordon Stewart	g.stewart@gifford.co.uk
Jose M Zuniga Int Assoc of Phys for AIDS Care	
Joseph Sonnabend (nyc doc/S. African)	
Claus Koehnlein	
Luc Montagnier	
Roy Mugerwa Uganda	
Sam Mhlongo	Smmhlong@iafrica.com? informed consent is light years away for Africa
Stepano Bertozzi UNAIDS	
Zena Stein works in S. Africa	
George Perez works in S. Africa	
Helena Gayle	
Souleymane M'Boup Senegal	
William Makgoba S. African Medical Res. Council	
W Prozensky S. African AIDS Vaccine Initiative -MRC	
Eleni Papadopulos-Eleopulos	Vturner@cyllene.uwa.edu.au
Sanger	
Harvey Bialy	h.bialy@natureny.com
Kary Mullis	Karymullis@bigfoot.com
Robert Root-Bernstein	Root-bernstein@nsl.msu.edu
Roberto Giraldo	Rgiraldo@cdjusa.com? everyone texts + for HIV?
Peter Duesberg	Duesberg@uclink4.berkeley.edu
David Rasnick	Rasnick@mindspring.com
Slim Karim works in S. Africa w/ Zena	
Stefano Vella	
Manu Kothari Cancer is unresearchable and untreatable	
Valeri Mizrahi	
Sinonssi	
Robert Gallo	
D.A. Gradkari works in India w/ Tom Quinn	
Praphan Phanuphak Thailand	

Cliff Lane (NIH)



THE U.S. COMMERCIAL SERVICE

15 Chaplin Road (Cnr. Oxford)
JOHANNESBURG, SOUTH AFRICA
Tel #: 011-27-11-442-3571; Fax #: 011-27-11-442-3770

Date: June 4, 1999 **No. of pages including this:**
To: Mr. Eric Henderson
Fax No: 091 202 482-5198
From: Johan van Rensburg
Subject: US COMPANIES IN SOUTH AFRICA

As requested, attached please find a listing of US companies in South Africa.

A more up-to-date and comprehensive listing is also available from the membership database of the American Chamber of Commerce in South Africa.

Ms. Luanne Grant
Executive Director
Amcham

Tel ++27 11 788-0265/6
Fax: ++27 11 880-1632
Email: amcham@vebo.co.za

Please do not hesitate to get in touch with the office should any further information be required.

*Embassy of the United States of America*

DATE: June 7, 1999
TO: Mr. Eric Henderson
FAX NO: (202) 482-6083
FROM: Sow El Hadj
Economic and Commercial Assistant
American Embassy Nouakchott
SUBJECT: American companies list

The following is a list of American companies that do business directly in Mauritania.

1. Mobil Oil
B.P. 509
Nouakchott, Mauritania
Tel: (222) 25-25-82; Fax: (222) 25-23-35
Mr. Taher El Kateb (General Manager)
2. Harris Corporation
B.P. 3611
Nouakchott, Mauritania
Tel: (222) 25-19-46; Fax: (222) 25-54-94
Mr. Chighali Ould Amara (Director)
3. UNISYS
B.P. 5003
Nouakchott, Mauritania
Tel: (222) 25-94-34; Fax: (222) 25-90-25
Mr. Abdallahi El Moctar (General Manager).

Best regards.

736 Jackson Place

Cheryl

US Firms in Burkina Faso

Mr. Daniel Eyoum
Directeur General
Mobil Oil
B.P. 70 Ouagadougou 01
Burkina Faso
Tel:(226) 30.65.44 Fax: 226-31.85.60

Ousmanou Kouotou
Directeur
DHL
B.P. 3095 Ouagadougou
Burkina Faso
Tel:(226) 31.19.47/31.05.90

BHP Minerals Exploration International, Inc.
B.P. 1913 Ouagadougou
Burkina Faso
Tel:(226) 31.61.14, Fax:226-31.61.66

Mr. Charles Zozoua
Coca-cola Burkina Faso, Mali, Niger
B.P. 519 Ouagadougou 01
Burkina Faso
Tel: 226-35.80.38
Fax: 226-35.80.37

REPRESENTATIVES OF U.S. FIRMS IN MALI**May 1999**

Afric Transit Services:	Directeur: M. Djibril B. Taboure Ave. Modibo Keita Tel.: (223) 22-78-92, 22-44-35 Fax: (223) 22-94-50 BP 2917, Bamako	(American Express)
Airborne Express:	Directeur: M. Mamadou Diabate Rue Mohamed V Tel.: (223) 23-02-94 Fax: (223) 23-01-01 BP E99, Bamako	(Airborne Express)
Arabian American Gold Co.:	Representant: M. Fadige Sissoko Tel.: (223) 22-76-16 Fax: (223) 22-76-16 BP 2772, Bamako	(Arabian American Gold Co.)
Basler Turbo Conversions:	Representant: Mr. Paul Bass (mechanic trainer) Mr. Daniel Ray (pilot trainer) c/o U.S. Embassy - Bamako Tel.: (223) 22-54-70 Fax: (223) 22-37-12 BP 34, Bamako	(Basler Turbo Conversions)
Bintta Informatique:	Admin. Dir. Gen. Adjoint: M. Aliou Traore Rue Mohamed V Tel.: (223) 22-00-44, 22-01-01 Fax: (223) 22-22-52 BP 5083, Bamako	(Apple Computers & Lucent Technologies)
Burotic Services:	Directrice: Mme. Camara Kadissatou Diop Ave. Moussa Traore Tel.: (223) 22-01-15, 22-09-76 Fax: (223) 22-24-40 BP E1061, Bamako	(IBM & Xerox)
Garage Chrysler/Jeep:	Director: M. Don Rassekh Tel.: (223) 28-07-72, 23-51-70 Fax: (223) 28-07-72, 23-19-98 BP 2520, Bamako	(Chrysler/Jeep, International Trucks)

Coca-Cola:	Directeur: M. Jean Luc Gibert Tel.: (223) 22-37-93 Fax: (223) 22-04-17 BP 67, Bamako	(Coca-Cola Int'l)
DHL Int'l Mali:	Directrice General: Mme. Annik Gibert Rue No. 146, Quartier de Fleuve Tel.: (223) 22-63-76 Fax: (223) 22-85-35 BP 936, Bamako	(DHL)
FEDEX:	Directeur: M. Xavier Boulliant Tel.: (223) 22-73-30 Fax: (223) 22 76 42 BP 2263, Bamako	(Federal Express)
Gen. Trading Services:	Directeur: M. Feki Samir Quartier de Fleuve Tel.: (223) 23-28-91, 22-28-92 Fax: (223) 23-28-07 BP E 2000, Bamako	(General Motors and Lanier)
GMI:	Directeur General: Moustar Thiam Tel: (223) 24-60-73, 24-95-09 Fax: (223) 24-95-15 BP E3404, Korofina Nord, Rue 161 Porte 62, Bamako	(UNISYS, Oracle, Sun Microsystems)
I & D Sarl	Directeur Commerical: Abdou Samad Dicko (Microsoft & Dell) Tel.: (223) 23 27 76 Fax: (223) 22 41 87 BP E 909, Bamako	
La Malienne de L'Automobile:	Directeur General: M. Souleyman N'Diaye Tel.: (223) 22-67-68 Fax: (223) 22-12-41 BP E3105, Bamako	(Hertz Rent-a-Car)
MAECO:	Directeur Assoc.: M. Amadou Fofana Tel.: (223) 22-43-12, 22-94-51 Fax: (223) 22-73-77 BP 1279, Bamako	(Coopers & Lybrand)
Manutention Africaine:	Directeur: M. Marcel Parat Tel.: (223) 22-59-57 Fax: (223) 22-42-16 BP 143, Bamako	(Caterpillar, John Deere, General Motors, Goodyear)

Mobil Oil Mali: Directeur General: M. Abdelmajid Azzabi (Mobil Oil)
Tel.: (223) 21-25-97/98
Fax: (223) 22-68-82
BP 145, Bamako

Rangoli Representative: Arun Lalwani (Borden Foods)
Tel.: (223) 22-64-24
Fax: (223) 22-64-24
BP E3969, Bamako

Sahel Aviation: Directeur: M. Jerry Krause (Sahel Aviation)
Tel.: (223) 22-98-26
Fax: (223) 22-45-52
BP 3272, Bamako

SOMAPEC: Pres. Dir. Gen.: M. Karamoko Kane (Coleman)
Route de L'Aéroport
Tel.: (223) 22-77-65, 22-45-58
Fax: (223) 22-03-87
BP 821, Bamako

SOMATRA: Directeur: M. Amadou Simaga (Massey Fergusson)
Tel.: (223) 22-99-32, 22-15-79
Fax: (223) 22-15-80
BP 847, Bamako

TAMALI: Pres. Directeur General: M. Jack P. Ward (Ward Enterprises)
Tel.: (223) 22-28-28
Fax: (223) 22-32-22
BP 188, Bamako

WestCap Eng.: Representant: Jackson Diakite (WestCap Engineering)
Tel.: (223) 23-07-11
Bamako

Western Union: Directeur: M. Abdallah Sow (Western Union)
c/o Banque Internationale du Mali - BIM
Tel.: (223) 22-31-43, 22- 51-11
Fax: (223) 22-73- 28
BP 15, Bamako

MEMBERSHIP LIST

COMPANY	ADDRESS	P.O. BOX	PHONE	FAX
AKINTOLA WILLIAMS	IMMEUBLE SOCAR	5249	42 55 59	42 55 69
ABSOLUTE SECURITY ASSISTANCE	AKWA - NEAR LE LYONNAIS	5880	43-29-07	43-29-07
AMITY BANK	BONANJO	2075	43-20-55	43-20-46
BAKER INTEQ	BELOW WOURI BRIDGE	5074	40-42-77	40-33-49
BENEFICIAL LIFE	AVE DE LA REPUBLIQUE	2328	42-84-08	42-77-54
BUSINESS H. CENTER (TRAVEL A.)	HOTEL MERIDIEN	12442	43-27-05	43-27-06
CAM-ELEC	BLD DE LA REPUBLIQUE	489	42-73-25	42-07-60
C.C.E.I.	BONANJO	3582	42-68-00	42-79-02
CIACC S.A.	BONABERI IND. ZONE	3668	39-25-43	39-25-43
COLGATE PALMOLIVE	AVE LE CLERC	1083	42-37-73	42-76-52
DAEWOO	BLOV DE LA REPUBLIQUE	4082		
DAMAC	TIKO	212	35-13-95	35-13-95
DEL MONTE	BONANJO	13275	42-49-34	42-54-82
DHL	BONANJO	3582	42-98-82	42-86-26
ELTA (EXEC. & LEISURE TRAVEL A.)	IMMB. SOCAR	5393	42-21-09	42-56-28
ERNST & YOUNG	17. RUE IVY BONANJO	443	42-13-03	42-13-04
ESSO PIPELINE	SAGA BLDGMBONANO	3738	42-62-12 43-17-20	43-35-82 42-95-96
ETS ENTREPOT	EDE	137	46-47-88	46-47-88
ETS IBEKUTA IBEKU	RUE GALILIENI-AKWA	6693	42-66-97	42-66-97
FAITH PHARMACY	DOUALA	3686	40-44-23	40-44-23
FIDAFRICA (PRICE WATERHOUSE)	IMMEUBLE KADJI	5689	43-24-44	42-86-09
GEACAM	DOUALA	3738	42-53-65	42-71-03
GUINNESS CAMEROON	BASSA IND. ZONE	3014	43-09-14	42-71-82
HILTON HOTEL	BLOV 20 MAI - YAOUNDE	11852	23-36-46	23-59-19
IBM	BONANJO	925		42-19-93
INDUSRIAL FREE ZONE (NOIFZ)	DOUALA	925	43-33-43	43-33-17
INTL. TRADING GROUP	DOUALA			40-04-74
INTL. TRADING COMPANY.	BONANJO	698	42-80-60	43-08-13
INT'L BUSINESS OF AFRICA (IBA)	DOUALA	55	42-96-69	42-64-43
KEM'S SERVICES & BUSINESS	RUE PALMIER	3069	42-28-64	40-64-14
LIFECO	LIMBE	560	33-22-37	33-22-27
LYONGA EPOSI E.M.	DOUALA	2064	42-57-03	42-35-15
METROPOLITAN PLASTICS	DOUALA	1561	43-27-47	42-27-20 42-84-90

MOBIL	DOUALA	4058	43-51-00	42-23-37
NAKIRA-KAM	1028, AVENUE LECLERC	15175	42-74-64	42-97-73
NALCO EXXON	C/O PECTEN	2273	42-66-99	43-27-23
NCHAKO	BONANJO	3487	42-83-44	42-83-44
NGA MARINE SERVICE LTD	IMMB CICAM AVE. AHIOJO	258	42-17-61	43-26-00
PECTEN CAMEROON COMPANY	IMMB. BMBC BONANJO	2273	42-66-99	43-27-23
ROTOMU	YAOUNDE		22-68-76	23-46-22
POLYCLINIC BONANJO	BONANJO	103	42-79-36	42-57-09
QUIGGLE	CDC HOUSE # 7 - BOTA	20	42-18-83	43-17-29
SAGA	OPPOSITE DHL BONANJO	13144	42-63-44	42-98-15
SAMCO	4 ETAGE BONABERI	3668	39-12-55	39-12-55
SATVISION	SOCAR BLDG AKWA	6656	42-56-82	42-56-82
S.E.M.I. & T.P.	YAOUNDE	12423	31-63-45	31-63-97
SGS CAMEROUN	DOUALA	13144	43-09-57	43-09-44
SHELL CAMEROON	DOUALA	3940	42-24-15	42-60-31
SPECTRUM	NEUILLY II AV. DE GAULLE	4883	42-61-34	43-30-48
SOCATAM	ELF BASE DOUALA	3941	40-57-86	40-57-88
STANDARD CHARTERED BANK	AVE DE LA LIBERTE	1784	42-36-12 42-42-95 42-91-53	42-27-89 43-11-95
STRATEGIES	DOUALA	3940	42-24-34	43-15-34
SUMOCA	INDUSTRIAL ZONE BASSA	4181	37-93-72	37-06-84
SWISSAIR	AVE DE LA LIBERTE	1283	42-29-29	42-21-70
TCHOKOKAM GEORGE	DOUALA	2937	42-90-41	42-90-41 42-22-64
TELKA COMMODITIES TRADING	IMM SOCAR 3RD FLOOR	887	42-13-28	42-89-68
TEXACO CAMEROUN	OPPOSITE NDE HOTEL	214	42-30-28	42-83-12
T.S.F.	DOUALA	5889	43-13-29	37-18-12
TIDEWATER MARINE INTL.	C/O SOCOPAO	215	42-92-94	42-49-48
	DOUALA			
RANK ZEROX	NEXT TO AIR FRANCE	838	42-56-26	42-56-57
WACKENHUT CAMEROON	AVE DE GAULLE	1387	43-31-33	43-43-43

Rua Abilio de Macedo 81
Caixa Postal 201
Praia, Cape Verde

Phone: (238) - 61-56-16

Fax: (238) - 61-13-55



**American Embassy
Praia, Cape Verde**

Fax

To: Mr. Eric Henderson, Office of the Dep. Assistant Secretary for Africa

Fax: (202) 482-6083

Pages: 3

From: Economic-Commercial Section - Verónica Carvalho Martins

Date: 06/08/99

Subject: US Companies operating in Cape Verde

☒ **Urgent**

☐ **For Review**

☐ **Please Comment**

☐ **Please Reply**

☐ **Please Recycle**

• **Text:**

Attached please find a list of American companies operating in Cape Verde.

If you need further assistance do not hesitate to contact us.

B. Fauts

06-07-1999 04:27PM FROM AMEMBASSY_PRAIA, CAPEVERDE TO 012024826083 P.02

American Companies Operating in Cape Verde

1. Cape Verdean Enterprises, Inc. (Import and Export)
Victor de Pina, President

P.O.Box 27219

Providence, RI

Tel: (401) 353-3110; Fax: 353-2810

2. Atlantic Shipping Company, Inc. (Operates between Boston & CV)
256 Marginal St., Building # 32

East Boston, MA

Tel: (617) 569-2256

3. Shipbuilding Ventures, Inc. - Skaarup Group
John Stocker, President

66 Field Point Rd

Greenwich, CT 06830

Tel: (203) 622-6800; Fax: 622-7564

Note: December 96 - This American company is involved in two Cape Verdean firms: **Sea Invest** (Skaarup 30%, CV private 19% and GOCV 51%) and **CV National Shipping Line** (Skaarup 40%, CV Private 50% and GOCV 10%).

4. Coca Cola (Bottling Company in CV- Spanish Filiate)
Cavibel, Lda., C.P. 41

Tira Chapéu, Praia

Tel: 62 72 99, José Luis Temprado, Director Geral

5. MAXWELL STAMP, Inc. (Consulting firm for privatization of Utilities)
Mr. Randall Fiertz

1825 I St. NW, Suite 400

Washington DC, 20006-5403

Tel: (202) 293-9300; Fax: (202) 293-9397

6. BOOZ-ALLEN & HAMILTON INC. (privatization of ports)
Ibrahima Diong

8283 Greensboro Drive; McLean, Virginia 22102-3838

Tel: (703) 917-2291; Fax: (703) 902-3332

7. Professional Marketing Overseas Corp. (Philip Morris)

Mr. Ez Mazou, Area Manager

Boulevard du Sud x Rue 12

Point E - B.P.90, Dakar, Sénégal

Tel: (824-55-29/ 824-00-31; Fax: 824-87-78

Working with Fábrica de Tabacos TCV (Mindelo)

**U.S. & Foreign Commercial Service
American Embassy Nairobi**

P.O. Box 30137, Nairobi, KENYA

4TH Floor Barclays Plaza

Telephone: 254-2-249831

Facsimile: 254-2-249830

E-mail: onairobi@africaonline.co.ke

FAX TRANSMISSION**Date:** June 7, 1999**To:** Eric Henderson
DAS Casselle's Office
FAX: (202) 482-6083**From:** Michael Jordan 
Commercial Specialist**Subject:** Lists of American Businesses in Kenya and Ethiopia**Number of pages including this cover sheet:** 37 – Thirty-seven**Comments:**

As per your telephone request, we have attached lists of American companies operating in Kenya and Ethiopia. A copy of the American Business Association membership list will be forwarded to you via e-mail. The list of American businesses in Kenya is dated and we intend to update it by the end of the fiscal year.

Regional Senior Commercial Officer, August Maffry, is drafting a cable for the following posts:

American Embassy Kampala
American Embassy Addis Ababa
American Embassy Asmara
American Embassy Dar Es Salaam
American Embassy Antananarivo
American Embassy Kinshasa
American Embassy Kigali
American Embassy Bujumbura
American Embassy Bangui,
American Embassy Brazzaville
American Embassy Djibouti

You have been listed as a recipient on the cable, and a copy will be forwarded to your office.

Let us know if you need anything else.

AMERICAN FIRMS WITH BRANCH OFFICES IN ETHIOPIA

Addis Resources Development Co.

P.O. Box 4360, Addis Ababa, Ethiopia

Tel: 51-83-85, **Fax:** 51-78-77

Location: 7th floor, Bedilu Bldg. (behind National Theater)

Managing Director: Ato Alemu Shifferaw

Representative: Mr. Bill Boberg (Canyon Res.)

P.O. Box 12463

Tel: 51-99-20, **Fax:** 51-08-10

U.S. Firm represented: Canyon Resources

Activities: Acts as local agent for Canyon Resources, a U.S. firm with gold exploration, development, and mining permits in southern Ethiopia.

AFCOR - Ethiopia

P.O. Box 263, Addis Ababa, Ethiopia

Tel: 55-08-33, 55-11-26, **Fax:** 51-77-88

Location: King George Street (near Sidist Kilo)

General Manager: Ato Abdulwassi Aboubaker

U.S. firms represented: Cummins Engines, Ford Motors

Activities: Agent and dist. of goods and services for Cummins Engines and Ford Motors.

AFCOR - Ethiopia

P.O. Box 3533, Addis Ababa, Ethiopia

Tel: 51-84-44, 55-08-32, **Fax:** 51-77-88

E-mail: afcor.ethiopia@telecom.net.et

Location: Meskel Square (across from stadium)

Customer Eng. & Services Manager: Ato Neway Beyene

U.S. firm represented: IBM Corp.

Activities: Sells and services data processing machines, typewriters, and computers.

Boeing Commercial Airplane Company

P.O. Box 1755, Addis Ababa, Ethiopia

Tel: 61-22-22, ext. 484, or 61-05-66, **Fax:** 61-17-36

Location: Bole Int'l Airport (within Ethiopian Airlines offices)

Customer Support Rep.: Mr. Robert R. Piotrowski

Activities: Technical support for Ethiopian Airlines Boeing Aircraft.

East Africa Bottling P.L.C.

P.O. Box 2815, Addis Ababa, Ethiopia

Tel: 13-46-95, 75-64-14, **Fax:** 75-31-52

Location: Off Jimma Road (behind Awash Winery)

Managing Director: Dr. Ahmed Kelo

Resident Consultant.: Ato Getachew Ayele (Coca-Cola Africa Ltd.)

Tel: 51-52-55, **Fax:** 51-31-58, 51-00-64

U.S. Firm Represented: Coca Cola

Activities: Coordination of production, marketing, and quality control of Coca-Cola products with bottling plants located in Addis Ababa and Dire Dawa.

Equator Limited & Equator Trade Services Ltd.

P.O. Box 1688, Addis Ababa, Ethiopia

Tel: 61-46-58, 18-38-08, **Fax:** 61-47-99, 51-06-55

Location: Waryt Bldg, Asmara Road.

Resident Representative: Mr. Peter Williams

Activities: Serves as local office for Equator Bank and affiliated trading companies. Also represents Bluebird Bus and Harris Communications.

Ethiopia Hunt Oil Company

P.O. Box 5144, Addis Ababa, Ethiopia

Tel: 51-92-16, **Fax:** 51-41-74

Location: Woreda 18 Kebele 27 House # 292

Representative: Ato Mulugeta Demissie

U.S. Firm Represented: Hunt Oil Company

Activities: Oil exploration in Genale River Production Sharing Agreement.

Ethiopian Crown Cork & Can Mfg. Industry

P.O. Box 5501, Addis Ababa, Ethiopia

Tel: 34-04-03, 34-02-44, 34-02-15, **Fax:** 34-02-16

E-mail: ecccma@telecom.net.et

Location: Debre Zeit Road, in Kaliti area

General Manager: Ato Fisseha Berhanu

Activities: Manufacturer of corks and cans. Plant is 25% American owned as a result of a settlement following Derg-era nationalization.

Eveready Batteries Ltd.

P.O. Box 19162, Addis Ababa, Ethiopia

Tel: 61-06-65 / 51-90-75, **Fax:** 51-27-16

Location: Bole road

Sales Manager: Mr. Vijay Makhija

Activities: Liaison Office of Eveready Batteries Ltd.

F.C. Schaffer & Associates, Inc.

P.O. Box 6660, Addis Ababa, Ethiopia

Tel: 51-78-60 **Fax:** 51-04-82

Location: Bole road, in front of Finland Embassy

Project Manager: Mr. Nigel Williams and Mr. Peter Mole

Representatives: Ato Mesfin Gebreyes and Ato Kifle Gebre

Activities: Construction of the Fincha Sugar Factory.

H. Mayler

P.O. Box 41519, Addis Ababa, Ethiopia

Tel: 613147, **Fax:** 613147

Location: Near EEC building (next to W 17 K 19 Office)

Manager: W/t. Meron Haile

U.S. Firm Represented: United Parcel Service

Activities: Serves as local representative for United Parcel Service courier services.

Hilton Addis**P.O. Box** 1164, Addis Ababa, Ethiopia**Tel:** 51-84-00, **Fax:** 51-00-64**Location:** Menelik II Ave. (In front of Min. Of Foreign Affairs)**General Manager:** Mr. Olivier Vetter**Activities:** Management of Addis Ababa Hilton Hotel.

Kennedy & Donkin Power Limited**P.O. Box** 41251, Addis Ababa, Ethiopia**Tel:** 15-90-31, **Fax:** 51-63-15**Location:** within Ethiopian Electric Power Corp. (EEPCO) offices in bungalow across from Mobil Station at Mexico Square**Project Manager:** Mr. David R. Worrall**Activities:** Consultant on several electric transmission, power generation, and hydroelectric siting studies for EELPA.

Louis Berger International, Inc.**P.O. Box** 11880, Addis Ababa, Ethiopia**Tel:** 61-35-32, **Fax:** 61-52-20**Location:** Bole road**Project Manager:** Mr. Michael Niquist**Activities:** Nazareth-Assela-Dodola and Shashemene-Goba Road Upgrading Project

MCI International**P.O. Box** 10989, Addis Ababa, Ethiopia**Tel:** 65-37-44, **Fax:** 65-43-54**Location:** Debre Zeit road (Garade building 3rd floor)**Representative:** Ato Nabel Y. Ahmed**Activities:** Seeks to introduce MCI long-distance telephone service to Ethiopia.

Mobil Oil East Africa Ltd.**P.O. Box** 1365, Addis Ababa, Ethiopia**Tel:** 65-11-25, 65-31-87, **Fax:** 65-10-39**Location:** Debre Zeit Road**Managing Director:** Mr. Michel Gouzerh**Activities:** Marketing of petroleum products.

MOHA Soft Drinks Industry S.C.**P.O. Box** 1270, Addis Ababa, Ethiopia**Tel:** 61-46-55, **Fax:** 61-50-87**Location:** Near Addis Ababa Bole Airport (Higher 17 Kebele 23)**General Manager:** Ato Getachew Birbo**Business & Operations Rep.:** Ato Deribe Senegiorgis Tel: 514836**Activities:** Coordination of production, marketing, and quality control of Pepsi-Cola products with bottling plants in Addis Ababa (2), Dessie and Gondar.

Pathfinder Group International, Inc.**P.O. Box** 26993, Addis Ababa, Ethiopia**Tel:** 60-16-54, **Fax:** 60-07-66**E-mail:** bereket molla@telecom.net.et**Location:** Gerji area**General Manager:** Ato Bereket Selassie**Activities:** Import-Export trading - (Plastic, Medicine and Shoes)

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Pioneer Hi-Bred Seeds, Inc.**P.O. Box** 1134, Addis Ababa, Ethiopia**Tel:** 51-07-25, 15-79-22, 15-53-79, **Fax:** 51-01-55**E-mail:** phieth@telecom.net.et**Location:** off Bole Road (behind Flamingo Restaurant)**Director:** Ato Worede Wolde Mariam**Activities:** Local production and sales of hybrid maize.

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Pratt and Whitney**P.O. Box** 1755, Addis Ababa, Ethiopia**Tel:** 61-15-09 (direct line) or 61-22-22, ext. 485, **Fax:** 61-16-77**Location:** Bole Int'l Airport (within Ethiopian Airlines offices)**Sr. Field Rep.:** Mr. Gunther Kaldschmidt**Activities:** Provides consultancy services for Ethiopia's P & W Aircraft Engines.

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Rio International Corporation (Ethiopia) PLC**P.O. Box** 3298, Addis Ababa, Ethiopia**Tel:** 18-87-61, **Fax:** 51-09-86**E-mail:** zemnegatu@telecom.net.et**Location:** Bole road, behind Equatorial Guinea Senegal Embassy**Chief Executive Officer:** Ato Zemedneh Negatu, CPA**Activities:** Manufacture of personal care products - (under formation)

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Sheladia Associates, Inc.**P.O. Box** 11048, Addis Ababa, Ethiopia**Tel:** 71-31-80, **Fax:** 71-06-27**E-mail:** sheladia@telecom.net.et**Location:** Old Airport area, Minaye building, 1st floor.**Project Manager:** Mr. Daniel J. O'neil**Activities:** Gonder - Humera road project.

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Trans Africa Courier Services**P.O. Box** 41519, Addis Ababa, Ethiopia**Tel:** 613147, **Fax:** 613147**Location:** Bole road, near EU**General Manager:** W/t. Meron Haile**U.S. Firm Represented:** Airborne Express**Activities:** serves as local representative for Airborne Express courier services.

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AMERICAN FIRMS REPRESENTED IN ETHIOPIA

A. A. Bromhead & Co. Chartered Accountants

P.O. Box 709, Addis Ababa, Ethiopia

Tel: 75-38-33, **Fax:** 75-34-33

E-mail: bromhead@telecom.net.et

Location: Jos Hansen Building near Abenet Hotel, area

General Manager: Alan A. Bromhead

U.S. Firm Represented: Coopers & Lybrand

Activities: Auditing, accounting, tax matters, consultancy services

ACPSERIC P.L.C.

P.O. Box 2764, Addis Ababa, Ethiopia

Tel: 51-39-76, 51-39-25, **Fax:** 51-12-98

Location: Higher 15, Kebele 30, House #403/07, Kazanches (Supermarket Bldg.)

General Manager: Ato Moges Admasu

U.S. Firm Represented: Hewlett-Packard

Activities: Support office and sub-distributor for Hewlett-Packard's computers, Printers, and graphics plotters.

Addis Business Solutions P.L.Co.

P.O. Box 13378, Addis Ababa, Ethiopia

Tel: 60-00-16, **Fax:** 60-00-16

Location: Entoto road

General Manager: Ato Amde Araya

U.S. Firms Represented: AT&T, Golden Star Resources, Northrop Grumman
Electronic Sensors, Systems International Co.

Activities: Import and installation of communications equipment.

Adoulis Engineering East African Equipment and Controls Co.

P.O. Box 40510, Addis Ababa, Ethiopia

Tel: 15-74-55, **Fax:** 51-60-39

Location: Messema Bldg. Suite 315

General Manager: Ato Elias Aman

U.S. Firms Represented: Fisher Rothmount, Adoulis Engineering, Spike Technologies,
Inc.)

Activities: Distribute construction materials, pumps, flow process management equipment, generating sets, consultancy services.

Agro-Industrial Inputs International

P.O. Box 247, Addis Ababa, Ethiopia

Tel: 51-52-19, 15-29-39, **Fax:** 51-48-33

Location: Meskel Square area

Managing Director: Ato Ketema Desta

U.S. Firm Represented: DOW Chemicals

Activities: Importer and distributor of agricultural pesticides, veterinary products and fertilizers

Air Express Worldwide P.L.Co.**P.O. Box** 40850, Addis Ababa, Ethiopia**Head Office** **Tel:** 61-51-12, **Fax:** 61-51-15**Operations** **Tel:** 61-49-85 61-35-69, **Fax:** 61-35-91**Location:** TGL Bldg. (off Bole Rd., near old USAID building)**Managing Director:** Ato Fekade Bezabih**Resident Consultant:** Mr. Alasdair W. Packer**U.S. Firm Represented:** DHL Worldwide Express**Activities:** Courier services

Aki Tours**P.O. Box** 90614, Addis Ababa, Ethiopia**Tel:** 65-48-89, 51-67-35, **Fax:** 51-16-99**Location:** Across from Ibex Hotel on Boneyard Road**General Manager:** Mr. Oliver Haddis**U.S. Firm Represented:** Budget Rent-A-Car**Activities:** Tour operator and car rent

Alfarag Trading**P.O. Box** 2373, Addis Ababa, Ethiopia**Tel:** 13-73-26, 75-15-69, 15-76-76, 51-92-14, **Fax:** 51-59-44, 51-92-14**E-mail:** alfarag.trading@telecom.net.et**Location:** Roosevelt St.**President:** Ato Ayderus Farag**U.S. Firms Represented:** Dan River, Wilson Sports, Carson Products, Lee Jeans, Variety Fair, Pro-line, Fruit of the loom, Paper Mate, Parker Pens and Estee Lauder**Activities:** Importer and distributor of consumer goods, ready-made garments, cosmetics and perfumes, sport goods, and foodstuff products.

Allied Glass Factory**P.O. Box** 1792, Addis Ababa, Ethiopia**Tel:** 152694, **Fax:** 518209**E-mail:** ALEPHU@PADIS.GN.APC.ORG**Location:** Around national theater, next to Rank Xerox**Project Managers:** Ato Ephrem Ze-Michael, Wro. Hulemenaye Getahun**U.S. Firm Represented:** Allied International Ltd.**Activities:** Mining and manufacturing of silica glasses (under formation)

Alta Computec P.L.Co.**P.O. Box** 12301, Addis Ababa, Ethiopia**Tel:** 51-28-46, 51-95-46, **Fax:** 51-47-53**Location:** Africa Avenue (Bole road, in front of World Bank)**General Manager:** Ato Abdulkadir Abdella**U.S. Firm Represented:** Dell Computers Corp.**Activities:** Importer and distributor of computers and accessories, electronics, electrical equipment, and communication equipment.

Apex Bottling Co.**P.O. Box** 2293, Addis Ababa, Ethiopia**Tel:** 15-17-58, 51-84-21, 16-34-06, 16-72-17, **Fax:** 51-20-01**Location:** W. 23 K. 12 H. No. 589**Managing Director:** Ato Ermias Amalga**U.S. Firm Represented:** Royal Cola**Activities:** Manufacture of mineral water (Royal Crown)

BACTEC P.L.C.**P.O. Box** 4102, Addis Ababa, Ethiopia**Tel:** 51-67-45, **Fax:** 51-58-55**E-mail:** bactec@padis.gn.apc.org**Location:** Bole road, building next to Caramara Hotel, 4th floor, # 17**General Manager:** Ato Bacry Yusuf**U.S. Firm Represented:** GrainPro, Inc., TDC Energy**Activities:** Consultancy services

BERDYS Trading Compant**P.O. Box:** 10736, Addis Ababa, Ethiopia**Tel:** 154487 **Fax:** 510057**Location:** Higher 18, Kebele 18, House # 178**General Manager:** Ato Seyoum Gebremedhin**U.S. Firm Represented:** Columbia Machines Inc., Canica-Jaques Crusher Mfg. Co., Darby Industries Inc., Tiffany Marble Molds International, Inc., Deep Rock Mfg. Co.**Activities:** Serves as a local representative for the above American firms

Beza International**P.O. Box** 6939, Addis Ababa, Ethiopia**Tel:** 75-63-51, 51-88-54 **Fax:** 51-80-75**E-mail:** beza@telecom.net.et**Location:** Lideta area**CEO:** Ato Mulugeta Kelkay**U.S. Firm Represented:** Schering-Plough Corporation**Activities:** Import of pharmaceuticals, veterinary drugs and equipment, computers, satellite dish, chemicals...

Bull Transportation, Inc.**P.O. Box** 12666, Addis Ababa, Ethiopia**Tel:** 18-27-72, **Fax:** 51-03-64**Location:** Ras Abebe Aregay Avenue (near Mexico Square)**General Manager:** Ato Kahsay Mengistab**U.S. Firms Represented:** Mack trucks, Thermo King Truck refrigeration and heating units, Zeka International**Activities:** Sales and services of Trucks

Caroga Pharma

P.O. Box 12627, Addis Ababa, Ethiopia

Tel: 61-16-91, 16-10-90, 16-51-59, 65-49-44, **Fax:** 65-45-95, 61-16-91

Location: Debre Zeit Road, near Christian Relief Services

General Manager: Ato Abenet Denberu

U.S. Firms Represented: Eli Lilly, Upjohn pharmaceutical products

Activities: Import of pharmaceutical products.

CHEMTEX P.L.Co.

P.O. Box 2403, Addis Ababa, Ethiopia

Tel: 71-29-94, 15-39-33, **Fax:** 51-53-66

Location: Mekanissa area

General Manager: Ato Asmelash Gebre

U.S. Firms Represented: DOW Chemicals, Pfizer pharmaceutical products

Activities: Import of pharmaceutical products and chemicals

DAS Computer Engineering P.L.Co.

P.O. Box 7250, Addis Ababa, Ethiopia

Tel: 51-36-44, **Fax:** 71-21-99

Location: Ras Desta Damtew Ave. (Near Ghandi Hospital)

General Manager: Ato Murad Hussein

U.S. Firm Represented: NCI New Concept, Inc.

Activities: NCI Computer hardware/software sales, training and maintenance, system analysis, computerization and networking, as well as consultancy services.

East African Trading House Ltd.

P.O. Box 6267, Addis Ababa, Ethiopia

Tel: 61-37-68, 61-49-57, **Fax:** 61-49-09, 61-49-70

E-mail: eethiopia.ltd@telecom.net.et

Location: Debre Zeit Road

Managing Director: Ato Buzayyehu Tadele Bizenu

General Manager: Ato Almaw Gari

U.S. Firm Represented:

Activities: Engaged in manufacturing, import-export trade and serves as an agent for U.S. companies.

Equatorial Business Group

P.O. Box 8964, Addis Ababa, Ethiopia

Tel: 61-38-91, **Fax:** 51-79-53

Location: Bole Road

General Manager: Ato Tibebe Argaw

Deputy General Manager: Ato Daniel Seyoum

U.S. Firms Represented: Datron World Communications radios and Onan Generators and Compaq Computer Corp

Activities: Importer and distributor of communications equipment, electronics, computers, and generators.

Equipment Engineering**P.O. Box** 2412, Addis Ababa, Ethiopia**Tel:** 15-88-11, **Fax:** 51-17-52, 51-17-53**Location:** Mexico Square.**General Manager:** Ato Girmay Tekle-Haimanot**U.S. Firms Represented:** Snap-on Tools, Dryco, Driltech, and Ferrex**Activities:** Serves as agent and consultant

Ethio Automotive & General Trading P.L.Co.**P.O. Box** 40293, Addis Ababa, Ethiopia**Tel:** 65-46-44, 16-51-36, **Fax:** 65-41-35**Location:** Mexico Square.**General Manager:** Ato Hailemeleket G. Egziabher**U.S. Firms Represented:** Goodyear tires, Allis Mineral Systems**Activities:** Import of trucks, construction machinery, tyres ...

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Ethio Commerce & Engineering Co. Ltd.**P.O. Box:** 2324, Addis Ababa, Ethiopia**Tel:** 51-35-60 **Fax:** 51-30-75**Location:** Sengatera area**Manager:** Ato Ogbazgi Tekeste**U.S. Firm Represented:** 3M USA**Activities:** Import of electronic materials, 3M traffic control and other products..

Ethio-Trad-Ex P.L.Co.**P.O. Box** 5632, Addis Ababa, Ethiopia**Tel:** 51-41-51, 51-65-54, **Fax:** 51-15-41**Location:** Unity Square (behind Ethiopia Hotel)**Chairman:** Ato Assegid Tessema**U.S. Firm Represented:** Arkel International, Trace Worldwide, Air Methods Corp. Int'l, AAI ACL

Technologies, Crane Eldec Corporation, DM Dome & Margolin, Inc., Raplan Transportation Fabrics,

Monogram Sanitation, Breeze-Eastern

Activities: Importer of aircraft equipment and spare parts, electrical equipment, steel, tobacco, pharmaceutical, wheat and textiles. exporter of coffee, textiles, spices, pulses, civets, and hides and skin

Ethio-Trans Express**P.O. Box** 12705, Addis Ababa, Ethiopia**Tel:** 51-41-54, **Fax:** 51-00-80**Location:** Behind Ras Shell on Churchill Road**Manager:** Ato Hailemeskel Gessesse**U.S. Firm Represented:** Federal Express**Activities:** Courier services

Ethiopia Amalgamated Ltd.**P.O. Box** 2090, Addis Ababa, Ethiopia**Tel:** 65-09-07/8, 65-15-74, 16-21-61, **Fax:** 65-12-64**Location:** Debre Zeit Road**Statutory Director:** Ato Gebreyes Begna**Manager:** Ato Akalu Geleta**U.S. Firm Represented:** Christensen Boyles Corp., Cedarapids, Inc., U.S. Chem Resources, Inc., Schramm, Inc.**Activities:** Import of fertilizers, wheat, trucks, agricultural machinery, customs clearing and forwarding.

Ethiopian Commodities P.L.Co.**P.O. Box** 1113, Addis Ababa, Ethiopia**Tel:** 51-79-06, 51-76-37, 51-41-94, **Fax:** 51-72-22**Location:** Dej. Wolde Mikael St. (across from Hotel D'Afrique)**Manager:** Ato Abdul Razak Sherief**U.S. Firm Represented:** Cargill, Inc.**Activities:** Importer of fertilizer and hybrid seeds; exporter of coffee and beeswax.

Fitsum World Trade P.L.C.**P.O. Box** 7589, Addis Ababa, Ethiopia**Tel:** 51-29-33, 51-28-77, **Fax:** 51-73-44**Location:** Woreda 18, Kebele 27, House # 931**Manager:** Ato Teklu Maru**U.S. Firm Represented:** Cabot Corp.**Activities:** Importer of building materials, agricultural hand tools

Fozia Abubaker Ahmed P.L.C.**P.O. Box:** 22339, Addis Ababa, Ethiopia**Tel:** 756471 **Fax:** 513657**E-mail:** fozia@telecom.net.et**Location:** In front of Grand Anwar Mosque, Mercato area**Genrel Manager:** Fozia A. Ahmed**U.S. Firm Represented:** NCI Computer Engineering**Activities:** Import of hi-tech electronics equipment and computers

General Systems Eng. PLC**P.O. Box** 11165, Addis Ababa, Ethiopia**Tel:** 18-16-26, 18-43-32 **Fax:** 51-00-64**Location:** Yeka road**Managing Director:** Capt. Gizachew Wondirad**Activities:** Import of Aircraft supplies from U.S. manufacturers

GAKY Engineering & Automotive P.L.C.**P.O. Box** 8524, Addis Ababa, Ethiopia**Tel:** 65-40-00, 65-34-07, **Fax:** 65-37-63, 65-37-61**E-mail:** gaky@telecom.net.et**Location:** Around Gofa Gebreal, on the way to EELPA Terminal.**General Manager:** Ato Million W. Maskel**U.S. Firm Represented:** Allied Int'l, Astec Industries, J.I. Case (Tenneco), Marley Pump**Activities:** Import and distribution of Agricultural, Construction and Earth Moving Machines, Asphalt Plants and Asphalt paving & Spreading Machinery, Rock Crushing & Screening plants, Pumps and Generators, Automobiles and Spare parts, Batteries.

Galaxy Express Services P.L.Co.**P.O. Box** 8309, Addis Ababa, Ethiopia**Tel:** 51-03-55, 51-76-46, **Fax:** 51-12-36**Location:** Churchill Road (next to Ras Hotel)**General Manager:** Ato Solomon Gebreab**U.S. Firm Represented:** Avis Rent -A-Car**Activities:** Travel agent, tour operator, car rent

Garane Commercial Enterprise**P.O. Box** 2198, Addis Ababa, Ethiopia**Tel:** 51-16-07, **Fax:** 51-16-07**Location:** Mexico Square, Maichew Building 2nd floor.**General Manager:** Dr. Korfa Garane Ahmed**U.S. Firm Represented:** CalTex Petroleum Products**Activities:** importer and distributor of oils and lubricants.

General Business Development (GBD)**P.O. Box** 1749, Addis Ababa, Ethiopia**Tel:** 16-10-44 **Fax:** 51-39-95**Location:** 150 meters across from Asemu Building**General Manager:** Ato Mohammed A. Kassim**U.S. Firm Represented:** HCI, DeLeuw and Carter international**Activities:** Importer of cars, consumable and general goods.

Gift Trading P.L.C.**P.O. Box** 2522, Addis Ababa, Ethiopia**Tel:** 51-19-24, 51-49-38, **Fax:** 51-76-11**Location:** Higher 21, Kebele 01, House # 26/10**Managing Director:** Ato Gebre Eyesus Igata**Project Manager:** Ato Barsula Sormolo**U.S. Firm Represented:** Atlanta Army-Navy Supply, Christensen Products, Frontline, Gentee International, Militech International, Rothco, The Merit Design Group.**Activities:** Importer of clothing, consumable and general goods.

Hareg Z. Stephanos Agencies**P.O. Box** 22695, Addis Ababa, Ethiopia**Tel:** 181381 **Fax:** 612944**E-Mail:** tsegaye.abreham@telecom.net.et**Location:** Hihger 17, Kebele 20**General Manager:** Wro Hareg Zewdie Stephanos**U.S. Firms Represented:** Cooper Power Systems, Lite Plus, Hickson Corp.**Activities:** Import and distribution of power equipment

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INFOTEC P.L.C.**P.O. Box** 3155, Addis Ababa, Ethiopia**Tel:** 71-19-23, 71-19-65, 71-21-96, **Fax:** 71-25-77**E-mail:** infotec.itg@telecom.net.et**Location:** Roosevelt Street**Managing Director:** Ato Kebour Ghenna**U.S. Firm Represented:** Sun Microsystems, Netcom Solution International, Int'l High-Tech, Compaq computer Corp., Airport Specialties, Inc., and Microsoft Corp.**Activities:** Computers and accessories, consultancy, communications.

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Integrated Engineering P.L.Co.**P.O. Box** 12687, Addis Ababa, Ethiopia**Tel:** 61-02-59, **Fax:** 61-02-59**Location:** Woreda 17, Kebele 20, House # 674 near Rwanda Embassy**General Manager:** Ato Mergaye Azeze**U.S. Firm Represented:** Harza Engineering Co., Kuljion Corp**Activities:** Engineering Consultancy Services, Business Promotion and International Trading.

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ITOCHU Corp.**P.O. Box** 2502, Addis Ababa, Ethiopia**Tel:** 55-05-03, 12-21-16, 12-13-00, 12-22-90, **Fax:** 55-04-87**Location:** Churchill Road (Ayu Yeshashe bldg.)**General Manager:** Y. Tamura**U.S. Firm Represented:** E-One, Inc., Atlantic Fertilizer and Chemical Corp.**Activities:** Import of fertilizers, Wheat and consumable

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Izatco Trading Company**P.O. Box** 5774, Addis Ababa, Ethiopia**Tel:** 65-44-46, 65-16-66, **Fax:** 65-46-68**Location:** Higher 20, Kebele 44, House No. 555 (off Mexico Square)**Managing Director:** Ato Idris Abdul Hamid**U.S. Firm Represented:** Jeep, Chrysler, UNISYS, Sparnoss**Activities:** Sales and services of Jeep and Chrysler vehicles, and represents interests of UNISYS computer company and Sparnoss.

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Limat Enterprise PLC**P.O. Box** 5360, Addis Ababa, Ethiopia**Tel:** 51-22-24, 51-36-38 **Fax:** 51-74-54**Location:** Teklu Desta Building**Managing Director:** Ato Bruke Kebede**Activities:** Export of Spices and Beesax to the US.

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M & M Trans Africa Trading P.L.Co.**P.O. Box** 669, Addis Ababa, Ethiopia**Tel:** 51-04-33, 51-59-73, 51-40-04, 51-04-66, **Fax:** 51-55-06**Location:** Churchill Road (next to Ras Hotel)**Managing Director:** Ato Mekuria Worku**U.S. Firm Represented:** R.J. Reynolds, Kodak Film, Motorola, Inc., Xerox**Activities:** Sales and representation service for R.J. Reynolds tobacco products, Kodak film, Motorola, Inc. for communication equipment and Xerox photocopiers and related office equipment.

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MACSHEB General Import Export Inc.**P.O. Box** 33358, Addis Ababa, Ethiopia**Tel:** 511771, **Fax:** 514703**Location:** CETU Building, 9th floor, # 902**Managing Director:** Ato Gosa Zewdie**U.S. Firm Represented:** Donald B. Rice Tire Co. Inc.**Activities:** Importer and distributor of tires

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MARKGET Int. P.L.Co.**P.O. Box** 40480, Addis Ababa, Ethiopia**Tel:** 55-28-68, 55-27-50 **Fax:** 55-29-99**Location:** Arada Building**Managing Director:** Ato Getachew Kassie**U.S. Firm Represented:** Basler Electronics**Activities:** Importer of stationery accessories and exporter of Ox-gallstone, handicraft, horn tips...

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MEGA Consulting and Trading Company**P.O. Box** 2381, Addis Ababa, Ethiopia**Tel:** 51-48-22, 15-27-27, 51-48-25, **Fax:** 51-59-59**Location:** Ras Abebe Aregay Ave. (Bedilu Bldg.)**Director of Pharmaceutical Products:** Dr. Seyoum Bekele**U.S. Firm Represented:** White Hall Int., Inc. (A.H. Robbins), and Alcon Laboratories**Activities:** Serves as agent for Cyanamid (agricultural chemicals), A.H. Robbins (pharmaceuticals), and Alcon (ophthalmic pharmaceuticals).

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MER International**P.O. Box** 12506, Addis Ababa, Ethiopia**Tel:** 12-27-34, 12-77-07, **Fax:** 51-46-82**E-Mail:** BROUK@UN.ORG**Location:** Infront of Banco Di Roma**General Manager:** Ato Mehereteab Zegeye**U.S. Firm Represented:****Activities:** Import of general consumable goods

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Meucci Aurelio P.L.Co.**P.O. Box 655, Addis Ababa, Ethiopia****Tel:** 11-18-92, 11-55-17, **Fax:** 55-32-66**Location:** Woreda 2, Kebele 09**General Manager:** Mrs. Anna Maria Meucci**U.S. Firm Represented:** *Monroe Shock Absorbers***Activities:** Automobile accessories

MIDROC Ethiopia**P.O. Box 8677, Addis Ababa, Ethiopia****Tel:** 71-12-77, **Fax:** 71-12-19**Location:** Mekanisa area**D/General Manager:** Mr. Alfred Ireland**Manager/Exec. Office:** Wro. Helina Tefera**Activities:** Parent company for Westar, Inc.

MiSGUN Enterprise**P.O. Box 14146, Addis Ababa, Ethiopia****Tel:** 51-15-53, **Fax:** 51-00-57**Location:** CETU Bldg Room No. 904**General Manager:** Ato Abebe Gebrehiwot**U.S. Firm Represented:** Exxon Chemical Corp.**Activities:** Marketing Exxon chemical products in Ethiopia.

Mitchell Cotts**P.O. Box 527, Addis Ababa, Ethiopia****Tel:** 51-71-60, 51-57-95, **Fax:** 51-53-65**Location:** Dej. Wolde Mikael St. (across from Hotel D'Afrique)**Manager:** Ato Beyene Berhe**U.S. Firm Represented:** *Hertz Rent-A-Car***Activities:** Car rent services, import of automobiles, courier services

MKTY Information Technology Services**P.O. Box 3673, Addis Ababa, Ethiopia****Tel:** 51-94-00, 51-46-64, **Fax:** 71-04-96**E-mail:** mkty@telecom.net.et**Location:** next to Peacock Restaurant (10th Floor, new Office Block No. 988)**Managing Director:** Ato Tilahun Deda**U.S. Firm Represented:** *IBM Corp.***Activities:** Import of computers and accessories.

Micro Sun & Solutions**P.O. Box 100074, Addis Ababa, Ethiopia****Tel:** 51-95-11, **Fax:** 71-25-77**E-mail:** mss@telecom.net.et**Location:** Bole road**General Manager:** Ato Bluye Haddis**U.S. Firm Represented:** Sun Microsystems**Activities:** Importer of computers, communications, security systems, consultancy services.

National Motors Corporation (NMC)

P.O. Box 50428, Addis Ababa, Ethiopia

Tel: 51-04-99, 51-23-19, **Fax:** 51-61-44

Location: Mexico Square

Managing Director: Ato Alula Solomon

U.S. Firm Represented: General Motors Corp.

Activities: Sells and services General Motors vehicles.

NCR Ethiopia

P.O. Box 2451, Addis Ababa, Ethiopia

Tel: 15-25-09, 51-28-35, 51-38-65, **Fax:** 51-77-05

E-mail: ncr.ethiopia@telecom.net.et

Location: Meskel Square

General Manager: Ato Ginna Beshah

U.S. Firm Represented: NCR Corporation

Activities: Importer of computers and office equipment.

Nile Investment PLC

P.O. Box 13487, Addis Ababa, Ethiopia

Tel: 61-19-97 **Fax:** 61-19-97

Location: W. 17 K. 19 House # 471

Managing Director: Ato Mebrate Mengistu

Activities: Export Ethiopian products to US

Noble and Trustworthy House P.L.Co.

P.O. Box 8565, Addis Ababa, Ethiopia

Tel: 51-21-12, 51-25-22, 51-29-95, 51-29-96, **Fax:** 51-71-00

Location: off Bole Road

Managing Director: Dr. Besrat G/Egziabher

U.S. Firm Represented: Gillette, Johnson & Johnson

Activities: Importer and distributor of fertilizers, consumable and cosmetics

Orbis Trading and Technical Center

P.O. Box 321, Addis Ababa, Ethiopia

Tel: 51-62-11, 51-14-61, **Fax:** 51-24-21

Location: Higher 21, Kebele 19 (near Ghenet Hotel)

General Manager: Mr. Rolf Gautschi

Activities: Agent and distributor of agricultural machinery and communications equipment for Motorola Inc., John Deere & Co. And Freightliners.

Orbit Techno Commercial Agents & Import

P.O. Box 6486, Addis Ababa, Ethiopia

Tel: 18-27-81, 61-12-66, 51-93-56, 155378 **Fax:** 61-22-90

Location: Bole road

Managing Director: Ato Ayenew Dagnachev

Activities: Represents Baker and Taylor International, Inter-Marketing Group, Inc., and Intamar Logistics, Inc.

Packtra P.L.Co.**P.O. Box:** 5432, Addis Ababa, Ethiopia**Tel:** 51-65-04, 51-97-23, **Fax:** 51-37-88**E-Mail:** packtra@telecom.net.et**Location:** Across from Addis Ababa stadium**General Manager:** Ato Befekadu Tilahun**U.S. Firm Represented:** North American International, Alen Co.**Activities:** Importer of food stuff, personal care products and exporter of spices, fruits and flowers.

Panafric Global P.L.Co.**P.O. Box** 7408, Addis Ababa, Ethiopia**Tel:** 51-62-50, 51-70-92, **Fax:** 51-52-59, 61-27-66**Location:** Churchill Ave. (Tsigie Mariam bldg.)**Managing Director:** Ato Tekeste Berhan Habtu**U.S. Firm Represented:** Air Express International (AEI), BTI Computers, Inc.**Activities:** Logistics and courier services, Computers and accessories

Pan African Consultants P.L.Co.**P.O. Box** 9257, Addis Ababa, Ethiopia**Tel:** 51-43-87, 15-38-30, 15-38-31, **Fax:** 51-00-84, 51-43-87**Location:** Debre Zeit road**General Manager:** Ato Tesfaye Asfaw**U.S. Firm Represented:** Wilbur Smith Associates, Ganet Flemming**Activities:** Represents Wilbur Smith associates, Engineers, Economists, Planners and Garnet Flemming, Engineers, Planners. design and consultancy firms which have been awarded several Ethiopian public works tenders.

Progress Computer Service**P.O. Box** 102056, Addis Ababa, Ethiopia**Tel:** 65-46-65, **Fax:** 65-46-46**Location:** Zefco Bldg., 4th fl., Debre Zeit Rd.**General Manager:** Ato Brook Dominik**U.S. Firm Represented:** Gateway 2000 Computers**Activities:** Importer and distributor of computers and accessories.

Radya International P.L.Co.**P.O. Box** 8944, Addis Ababa, Ethiopia**Tel:** 61-35-72, **Fax:** 614948**Location:** Bole Road, Olympia Traffic Light about 300 Mts. On the way to Meskel Flower Hotel.**Managing Director:** Ato Adiv Abdulwahab**Activities:** Import - Export & Commission Agent.**Sister Co.:** Rift Valley Building P.L.C.**P.O. Box** 23054, Addis Ababa, Ethiopia**Tel:** 61-35-72, 61-49-19, **Fax:** 61-49-48**Location:** Bole Road, Infront of Rwanda Embassy.**Managing Director:** Ato Daniel J. Mesfin**U.S. Firm Represented:** Truss-Tech**Activities:** Construction and real estate business

Rappresentanze P.L.C.**P.O. Box** 41700, Addis Ababa, Ethiopia**Tel:** 61-28-09, **Fax:** 61-28-09**Location:** Gerji area (near Nyala Motors)**General Manager:** Ato Ephrem Abraha**U.S. Firms Represented:** Vaurem Enterprise, Hunt Chemicals Inc., QMI International and General Electric Lighting (GE) Lighting**Activities:** Agency services

Rehobot Pharma - Chemie Ltd.**P.O. Box:** 41042, Addis Ababa, Ethiopia**Tel:** 61-26-13 **Fax:** 51-14-79**Location:** Higher 17, Kebele 24, House # 104/A**General Manager:** Ato Kebede Baissa Chalka**U.S. firms Represented:** MTS Systems Corp.**Activities:** Importer of human and veterinary medicine, medical equipment and supplies, fertilizers, industrial raw materials

Rhone-Poulenc Technical Office**P.O. Box** 40391, Addis Ababa, Ethiopia**Tel:** 65-47-92, 16-36-39, **Fax:** 65-47-92**Location:** off Debre Zeit Road (near CRDA)**Agro-Chemicals Manager:** Ato Kassahun Bekele**U.S. Firms Represented:** Uniroyal, Cyanamid, and Monsanto agricultural chemicals.**Activities:** Agency services

Ries Engineering Share Company**P.O. Box** 1116, Addis Ababa, Ethiopia**Tel:** 65-11-33, 65-02-28, **Fax:** 65-06-67**Location:** Debre Zeit Road**General Manager:** Ato Alemayehu Mengesha**U.S. Firms Represented:** Caterpillar, AGCO-Massey Ferguson, Rome Plow, OPICO, and Vermeer Manufacturing Co.**Activities:** Importer and distributor of agricultural machinery and equipment

Saleh Mohamed Mokbel**P.O. Box** 9078, Addis Ababa, Ethiopia**Tel:** 75-46-53, 75-11-41 **Fax:** 75-38-00, 75-43-33**Location:** Merkato area**CEO:** Ato Saleh Mohamed Mokbel**U.S. Firm Represented:** ET Broune, Beauty Select, Imperial Dax, Zamiko Int., L'Oreal**Activities:** Importer of hair care products, cosmetics, food stuff...

Sheraton Addis**P.O. Box** 6002, Addis Ababa, Ethiopia**Tel:** 17-17-17, **Fax:** 17-27-27**Location:** In front of Police Garage**General Manager:** Mr. Jean-Pierre Manigoff**Activities:** Management of Addis Ababa Sheraton Hotel.

Shinille Potable Water Project**P.O. Box** , Dire Dawa, Ethiopia**Tel:** 05-11-16-68 **Fax:** 05-11-16-68**General Manager:** Ato Wardi I. Osman**U.S. Firm Represented:** IWTC International Water Tech. Corp.**Activities:** Potable water manufacturing plant under construction
*****SOFCAM****P.O. Box** 678, Addis Ababa, Ethiopia**Tel:** 51-41-76, 51-96-36, 71-02-66 **Fax:** 51-74-93**Location:** Bole Road (In front of Finland Embassy)**Consultant:** Ato Tekle Dafla**U.S. Firms Represented:** REV-COM, Maple Gas Resources, and AT&T companies.**Activities:** Serves as sales agent and consultant
*****Star Business Group PLC****P.O. Box** 2598, Addis Ababa, Ethiopia**Tel:** 75-64-41, 75-64-42 **Fax:** 75-64-72**Location:** Merkato area**General Manager:** Ato Worku Megra**E-mail:** sbg@telecom.net.et**Activities:** Export Ethiopian Coffee to US
*****Star Technical Trading****P.O. Box** 4021, Addis Ababa, Ethiopia**Tel:** 65-18-74 **Fax:** 65-47-11, 65-47-09**Location:** Al-Mesh Building off Debre Zeit Road**Manager:** Ato Mulugeta W. Aregay**U.S. Firms Represented:** Conect International, Global Business Assn., Adeemera Enterprises, and Crystal Springs**Activities:** Serves as an Agent for the above American firms.
*****Sugmer Enterprise PLC****P.O. Box** 17224, Addis Ababa, Ethiopia**Tel:** 51-15-22/51-18-83 **Fax:** 51-56-91**Location:** Mexico Square, Maichew Building, #rd floor**Managing Director:** Ato Surafel Beyene**U.S. Firm Represented:** NAPCO Industries**Activities:** Serves as a local agent for NAPCO industries.
*****Sunderji Kalidas & Sons****P.O. Box** 1243, Addis Ababa, Ethiopia**Tel:** 55-19-16, 55-36-90, **Fax:** 55-19-15**Location:** Woreda 2, Kebele 10, House # 565**Manager:** K.K. Ranade**U.S. Firm Represented:** Lanier Worldwide, Inc.**Activities:** Photocopy and Fax sales and services

T.A International**P.O. Box** 5985, Addis Ababa, Ethiopia**Tel:** 11-41-15, 15-63-43 **Fax:** 51-14-79**Location:** Woreda 10, Kebele 22 House # 190**General Manager:** Tebebu Tekleselassie**U.S. Firm Represented:** New Balance**Activities:** Importer of shoes, apparel and consumable

TADAM Trade Organization PLC**P.O. Box** 3424, Addis Ababa, Ethiopia**Tel:** 51-33-80, 15-94-17 **Fax:** 51-50-94**Location:** Woreda 21, Kebele 01, House # 376**Managing Director:** Tadesse Danite**U.S. Firms Represented:** Compas International, Interflora

Tambek International**P.O. Box** 2395, Addis Ababa, Ethiopia**Tel:** 61-52-28, 61-52-29, **Fax:** 61-52-27**Location:** Micky Leland road**General Manager:** Ato Tamrat Bekele**U.S. Firm Represented:** American Bank Note Co., ConAgra International, and Speed Queen Co.**Activities:** Importers, Exporters, Commission Agents, Consultants and Publisher.

TAMRIN P.L.C.**P.O. Box** 2227, Addis Ababa, Ethiopia**Tel:** 12-47-00, 12-93-65, 11-98-18, **Fax:** 55-02-66**Location:** Queen Elizabeth II Street**General Manager:** Ato Tilahun B. Selassie**U.S. Firms Represented:** Racine Industries, and Clarke Industries, Remco Software, Inc., Wahl Cloppers, Inc.**Activities:** Agency services

Tensae International Business Enterprise**P.O. Box** 8285, Addis Ababa, Ethiopia**Tel:** 12-16-17, 55-38-61, **Fax:** 55-31-66**Location:** Piassa area**Director:** Ato Anteneh Kassa**U.S. Firm Represented:** Quantengy**Activities:** Importer and distributor of water related goods, agricultural machinery, generators...

TERO TEK Industries, S.C.**P.O. Box** 101315, Addis Ababa, Ethiopia**Tel:** 53-16-86, **Fax:** 53-16-90**Location:** Bole Road, Sabit Bldg. #165, Suite 11**Founder:** Mr. Roy R. Carver**Consultant:** Ms. Guenet Fresenbet**Activities:** Asphalt Production Plant - (under construction)

Tesfaye Tefera Trading Enterprise**P.O. Box 5588, Addis Ababa, Ethiopia****Tel:** 75-19-97, 75-53-53, **Fax:** 75-12-05**E-mail:** triple t@telecom.net.et**Location:** merkato area, in front of Anwar Mosque.**U.S. Firms Represented:** Chronalloy, Napco, MIC Industries**Activities:** Agency services

Teshome Gabre-Mariam Bokan**P.O. Box 1485, Addis Ababa, Ethiopia****Tel:** 51-84-84, **Fax:** 51-35-00**Location:** off Bole Road (Wollo Sefer)**U.S. Firm Represented:** Pegasus Gold Corp.**Activities:** Counselor at Law

Tewfik Sherif & Co. Ltd.**P.O. Box 5583, Addis Ababa, Ethiopia****Tel:** 61-13-36, 61-40-98, 61-13-04, **Fax:** 65-05-70, 61-41-21**Location:** Bole AMCE Road (Former USAID building)**Director:** Ato Tewfik Sherif**President:** Ato Negib Sherif**General Manager:** Ato Seif Sherif**U.S. Firms Represented:** M & W Pumps, Black & Decker and Stanley Tools**Activities:** Agency services

Trade and Development Services International (TDSI)**P.O. Box 22508, Addis Ababa, Ethiopia****Tel:** 51-01-00, **Fax:** 51-48-00**E-mail:** tdsi@telecom.net.et**Location:** Bole road, opposite to Angola Embassy.**General Manager:** Dr. Shibabaw Yimenu**U.S. Firms Represented:** CMP Int'l, Trans-Sand Int'l**Activities:** Import, company representation, and economic consultancy services.

TransComm Technologies Ethiopia**P.O. Box 5973, Addis Ababa, Ethiopia****Tel:** 71-24-15, **Fax:** 71-24-15**Location:** Jimma road (near Mobil Gas Station)**Managing Director:** Ato Alemayehu Mengesha**Activities:** Represents Parsons Brinckerhoff, a U.S. firm bidding on public works tenders.

Travel Ethiopia**P.O. Box 9438, Addis Ababa, Ethiopia****Tel:** 51-01-68, 15-00-36, 15-00-40, **Fax:** 51-02-00, 55-12-76**Location:** Ghion Hotel compound**General Manager:** Wzo. Samrawit Moges**Activities:** Support office for US Ethiopia Trade & Economic Council.

WAAS International

P.O. Box 100497, Addis Ababa, Ethiopia

Tel: 51-46-32, **Fax:** 51-32-76

Location: Woreda 21, Kebele 01, House # 308

Representative: Ato Wolde Aregay Tessema

U.S. Firm Represented: PADCO

Activity: Housing sector study, World Bank financed.

WESTAR Group, Inc.

P.O. Box 17758, Addis Ababa, Ethiopia

Tel: 51-64-30, **Fax:** 51-72-81

Location: CETU Bldg.

President: Ato Dereje Mekonnen

Activity: Liaison office with U.S. companies for MIDROC Ethiopia

WorldWater Corporation

P.O. Box: 20126, Addis Ababa, Ethiopia

Tel: 16-31-31 **Fax:** 51-00-64

Location: Debro Zeit Road

Representative: Ato Napoleon Amde

Activity: Local office for WorldWater Corp.

U.S. FIRMS, SUBSIDIARIES & AFFILIATES IN KENYA - June, 1998

Prepared by US&FCS, American Embassy, Nairobi Kenya

<u>Local Firm</u>	<u>Local Sr. Executive</u>	<u>U.S. Firm</u>
Abercrombie & Kent P.O. Box 59749 Nairobi Tel: 334955/228700 Fax: 215752	Samuel Mwaura Managing Director	Abercrombie & Kent Intl. 1000 Oak Brook Road Oak Brook, IL 60521
ABS International, Inc. P.O. Box 14821 Nairobi Tel: 449805 Fax: 449699	Dr. Nathaniel Makoni General Manager/COP	ABS Global, Inc. P.O. Box 579 6908 River Road Deforest, WI 53532
Adcrow Supplies Ltd. P.O. Box 44893 Nairobi Tel: 555568 or 558090 Fax: 555434	Jaspal Birdi Managing Director	Pace Products Int'l Inc. P.O. Box 12081 Overland Park, KS 66282
ADAIR Freight P.O. Box 20160 Nairobi Tel: 223088 or 220413 Fax: 228659	Mrs L.A. Thampy Managing Director	Emery Worldwide 640 S.W. 34th Street Fort Lauderdale, FL 33315
Adcom Ltd P.O. Box 30635 Nairobi Tel: 216749 Fax: 218924	David F. Smith Managing Director	Harris Corporation Communication Sector 1025 W. Nasa Blvd Melbourne, FL 32919
Africa Online P.O. Box 63017 Nairobi Tel: 243775 or 250124 Fax: 243762	Ms Amolo Ng'weno Managing Director	International Wireless 1 Kendall Sq Bldg 200 Cambridge, MA 02139
LICO Kenya Ltd P.O. Box 30364 Nairobi Tel: 711242 Fax: 723146	Erwin Brewster Managing Director	American Life Insurance P.O. Box 2226 Wilmington, DE 19899

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Express Kenya Ltd. P.O. Box 40433 Nairobi Tel: 240158 or 240106 Fax: 334825	Mrs Catherine Mwangi General Manager	Federal Express Corp P.O. Box 727 Memphis, TN 38194
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First American Bank of Kenya P.O. Box 30691 Nairobi Tel: 333960 or 215936/7 Fax: 333868	Manlio Blasetti General Manager	First Nat'l Bank of Chicago 1 First National Plaza Chicago, IL 60670

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Johnson's Wax (E.A.) Ltd. P.O. Box 18373 Nairobi Tel: 531254 or 531248 Fax: 542182	John Mburu General Manager	S.C. Johnson & Son, Inc. 1525 Howe Street Racine, WI 53403
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Kenya Fire Appliances Ltd P.O. Box 47804 Nairobi Tel: 559747 or 557064 Fax: 552437	Francis M. Kimari Managing Director	Notifier Div. Of Pittway Corp. 12 Clintonville Rd. Northford, CT 06472-1653
Kenya Oilfield Services Ltd. P.O. Box 58749 Nairobi Tel: 544342 or 554571 Fax: 542775	Peter Lindrom Managing Director	Service & Supply Intn'l 2500 East T.C. Jester Blvd Suite 525 Houston, TX 77008
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Kenya Rent A Car Ltd. P.O. Box 49795 Nairobi Tel: 3 36794 or 334317/8 Fax: 215421	Ashiq Hassan Managing Director	Avis Rent A Car System 900 Old Country Road Garden City, NY 11530
iwi Brands Ltd P.O. Box 41515 Nairobi Tel: 861616 Fax: 861575	Ian T. Plane Managing Director/ CEO	Sara Lee Corp. 70 W Madison St. 3 First National Plaza Chicago, IL 60602

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Marvin Bell
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Dhirendra Mehta
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PARK HYATT JOHANNESBURG

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PARKER PEN PTY LTD (GILLETTE) P O Box 785111 SANDTON 2146 Phone: 011-320-4600 Fax: 011-883-4552	PROUDFOOT SA Mr. R.E. Smith Managing Director Phone: 011-803-5371 Fax: 011-706-8310 P O Box 752, RIVONIA, GAUTENG, SOUTH AFRICA 2128
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From: Lee Barnes

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ACCAD, Michel Managing Director	Citibank Commerce House, 1 Idowu Taylor Street Victoria Island, Lagos	Tel 261-0687 (D/L) 261-2000-9 Fax 262-3960 262-3334
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BUSINESS ROUNDTABLE LIST (as of MAY 1999)		
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LAND, Richard R. Managing Partner (W.A.)	Price Waterhouse Coopers 26 Ajani Olujare Street Alaka Estate, Surulere P.O.Box 2419, Lagos	Tel 580-2140-2 7744152-4 Fax 583-0594
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MABEE, Ron Technical/Mktg. Director	CAMCO Limited Nigeria 18A Thompson Avenue Ikoyi P.O.Box 5009, Lagos	Tel/Fax 269-2100
MANCHESTER, Capt. Richard E. Area Manager (Nigeria)	Tidex Nigeria Ltd. 14, Saka Tinubu Street Victoria Island, Lagos	Tel 261-3045 Fax 262-2084

BUSINESS ROUNDTABLE LIST (as of MAY 1999)		
MARZ, Chris Operations Manager	Dickson Nigeria Limited 25 Ologun Agbaje (off Adeola Odoku Way) Victoria Island, Lagos	Tel 262-1197 Fax 262-1487
MATHEWS Chip	Cooper Cameron corp. Ltd. 18B Thomson Avenue Ikoyi, Lagos	Tel 269-4003 269-2267 Hm 269-4003
McLAUGHLIN, Hugh Deputy General Manager/ Plant Manager	ALSCON Plot 10B, Ligali Ayorinde Str. Victoria Island Annex P.O.Box 51096, Falomo Ikoyi, Lagos P.M.B. 1054 Ikot Abasi Akwa Ibom State, Nigeria	Tel: 261-7041/261-8842 262-0125/262-0090 Tel 085-203-405 (local) 00871-112-0334 Fax 00871-112-0335/2502
MEHMOOD Rashid Franchise Director (WA)	Pepsi Cola Interational c/o Seven-Up Bottling Co. 247 Moshood Abiola Way Ijora P.O.Box 134 Apapa, Lagos	Tel 587-3723 587-5224 Fax 587-1712 090-404-462
MELTON, Robert C. Managing Director	Geotrace Technologies Nig. Ltd. Plot 1438, Sanusi Fafunwa Str. Victoria Island, Lagos	Tel 262-3797 thru 3799 Fax 262-0598
MOORE Randy P General Manager (Welhead Div.)	Star-AP Joint Venture 1438 Sanusi Fafunwa Street Victoria Island	Tel 262-0958 262-3988 Fax 262-1319
MORTENSEN, Marty Jr. Managing Director	Creole Stewart & Stevenson 1A, Mosafejo Close (Off Queen's Drive) Ikoyi, Lagos	Tel/Fax 269-2258
MOSER, Greg Managing Director	Ashland Oil 10, Bishop Aboyade Cole Victoria Island, Lagos	Tel 262-2611, 261-0592 Fax 262-1915/6816

BUSINESS ROUNDTABLE LIST (as of MAY 1999)		
NWALI, Susan Davis	Capital Missions Company	
OTERI, Godwin Managing Director	Johnson Wax Nigeria Ltd. 13-14 Abimbola Street Isolo Industrial Estate P.M.B. 21279, Ikeja, Lagos	Tel 452-4210/4213 Fax 452-2154
PERES, Edward Manager of Operations	ALUSTEEL 4th Floor, 8 Osborne Road Ikoyi, Lagos	Tel/Fax 269-2787 Home Fax 239-566
RACCAH, George Managing Director	Star Oilfield 1438 Sanusi Fafunwa Street Victoria Island, Lagos	Tel 616-398 (D/L) 261-5258, 612-336, 615-248 Fax 261-5274
RHIND, Islay Regional Affairs Manager (W.A.)	Coca-Cola Nig. Ltd. 166, Obafemi Awolowo Way Ikeja, Lagos	Tel/Fax 497-0745 Mobile 090-402-562 Enugu 090-406-749
ROSE, Danny Technical Sales Manager	BJ Services Foreshore Tower 72A Surulere Way Dolphin Estate Ikoyi, Lagos Port Harcourt Office: Plot 470 Trans Amadi Ind. Layout, Box 3506, P.H.	Tel 269-3232-4 Home 261-1873 Tel 084-237-934/331537 335428 Fax 084-237-935
ROSS, Kel Manager	Security, Safety & Environment, Esso Exploration and Prod. Nig. Ltd., Plot PC35 Idowu Taylor Street P.O. Box 73325 Victoria Island, Lagos	Tel 262-2740 thru 2743 262-2748 Mobile 090-803-741 Fax 262-2744

BUSINESS ROUNDTABLE LIST (as of MAY 1999)		
ROSS, David G. Managing Director	American Oilfield Divers Nig., Ltd. 19B Festival Road Victoria Island, Lagos	Tel/Fax 261-2764, 262-0872 Mobile 090-401-453
RUTTER, Hans P. Assistant Managing Director	Texaco Overseas 36 Gerrard Road Ikoyi, Lagos	Tel 269-0923 Fax 2692367
SAHEED, Johnson Managing Director	G.M. Nigeria Limited 17, Creek Road Apapa, Lagos	Tel 587-4803 Fax 587-2525
SCOTT, Steven Managing Director	UNITRAC, Div of UAC Billingsway-Oregun Industrial Estate, Box 21480 Ikeja, Lagos	Tel 490-0940 x291 Home 269-1589
SEAY, Austin Managing Director	Tidex Nigeria Ltd. 14, Saka Tinubu Street Victoria Island, Lagos	Tel 261-3045 Fax 262-2084
SMITH Phil Managing Director	Xerox H.S (Nig) Ltd 12/14 Fatai Atere Way Matori Scheme, Oshodi PMB21314 Ikeja, Lagos	Tel 452-1500/1514 452-1532/1543 Fax 452-1569
ST. ROMAIN David General Manager (Nig)	Mallard Bay Drilling (Nig) Ltd. 72/74 Nkpogu Road Trans Amni Ind Layout P.O.Box 3617 Port Harcourt Lagos Address Flat B 29 Ikoyi Crescent Ikoyi, Lagos	Tel/Fax 084-237-307 Tel/Fax 053-252-680)Warri 053-254-387)Office Tel/Fax 269-4292
SHIEKH, Saleem Deputy Managing Director	Citibank Commerce House I Idowu Taylor Street Victoria Island, Lagos	Tel: 262-1266/261-0687 261-2000-9 Fax: 262-3960 262-3334

BUSINESS ROUNDTABLE LIST (as of MAY 1999)		
SULAIMAN Adedotun Managing Partner	Arthur Andersen/Andersen Consulting 22a Gerrard Road P.O.Box 51204 Ikoyi, Lagos	Tel 296-2636 Fax 269-1908
TADE Robert A. Chairman/Managing Director	Neimeth Int'l Phar. Plc. Churchgate Towers Afribank Street Victoria Island, Lagos	Tel 262-5365 Fax 262-5365
TAPP John Managing Director	BJ Services Foreshore Tower 2A Osbourne Road, 6th Floor c/o Asset Management Ikoyi, Lagos	Tel 269-1240 Home 261-1873 269-3234
TURNER, JAMES P. Managing Director	Rosani Nigeria Limited Plot 6, Badejo Kalesanwo Str Matori Ind. Estate Oshodi, Lagos Abuja Office: Plot 1148 Kwame Nkrumah St. Asokoro, Abuja	Tel 090-406-102/774-0274 Fax 496-6145 Tel 090-405102
TER-VEEN, Arie Managing Director	Cargil Nigeria Ltd Abimbola Hose 24 Abimbola Street Isolo, Lagos	Tel 264-4823/4826 Fax 261-4423/6 264-4838
THEODOULOU, Peter General Manager	Proctor & Gamble Nig. Ltd. All Season Plaza, Amethyst Block, Lateef Jakande Road Ikeja, Lagos	Tel 452-9060/9074 Fax 452-9062
THORNTON Raymond Managing Director	Western Geographical 17 Mekuwen Road P.O.Box 53240, Ikoyi Lagos	Tel 269-3254/1772 Fax 269-2842

BUSINESS ROUNDTABLE LIST (as of MAY 1999)		
TILLERY, J. Kenneth Managing Director	Willbros (Nig.) Ltd. 256, Kofo Abayomi Street Victoria Island, Lagos	Tel 261-4877/4990 Fax 261-5676
VELLASQUEZ, Carlos Managing Director	Colgate-Palmolive (Nig.) Services Ltd. 3B Ligali Ayorinde Crescent 1st Floor, Febac Center Victoria Island, Lagos	Tel 262-3680/262-3797 Fax 262-3680
Mr. Simon Wasserman	Litwin S.D. Nigeria Limited 25C Kayode Abraham Street Victoria Island, Lagos	Fax: 262-0613
WESTALL, Williams H.	KNS Laboratories (Nig.) Ltd. G.P.O. Box 12729 Port Harcourt, Rivers State Owena Towers 15 Milverton Road Ikoyi, Lagos Plot 1, East-West Road Eleme Junction by Oil Mill Market Rumuokwursi, Port Harcourt	Tel 084-238-308 Cellular/Fax 090-500-087
WILSON, Rick	Diamond Products 2 Milverton Road, Flat #1 Ikoyi, Lagos	Tel/Fax 269-4618
ZELLNER, Brad Executive Director	Hyson Nigeria Limited 1684 Sanusi Fafunwa Street 7th Floor, C&C Bldg. Victoria Island, Lagos	Tel 617-736, 262-2072 Fax 261-0604

CS/CU

M. B. NIGERIAN-AMERICAN CHAMBER OF COMMERCE

Membership List

Category "A"

Attn: Michael Staunton
From: Lee Barnes

COMPANY'S NAME	REPRESENTATIVE	TYPE OF BUSINESS	TELEPHONE
1. African International Bank Ltd AIB Plaza, AIB Terrace Off Akin, Adesola Street Victoria Island, Lagos.	Mrs A.O.Csinubi	Banking	Dr 2620282 2620281 2620283-5
2. AIICO Insurance Plc AIICO Plaza Afribank Street Victoria Island P.O. Box 2577, Lagos	Mr Mark E. Hansen	Insurance	2610031 2612472 2614719 Fax. 2617433
3. Allstates Trust Bank Ltd. Plot 1675, Oyin Jolayemi St. Victoria Island, Lagos	Chief E.E.Banigo	Banking	2647031-3 Fax. 2615524
4. ADDAX Ashland Oil Company 10, Bishop Aboyade Cole St. Victoria Island P.O.Box 2629, Lagos	Mr H.R.Benedict	Oil Exploration	2613262 2614277 2613334 Fax. 2616816
5. Beokon Nigeria Limited 52, James Robertson St Surulere, Lagos.	Mr Pertram Orji Okoye	Importation of Cosmetics	2644446 Fax. 2644446

MOST OF THESE FIRMS ARE NOT OR DO NOT REPRESENT U.S. FIRMS

<u>COMPANY'S NAME</u>	<u>REPRESENTATIVE</u>	<u>TYPE OF BUSINESS</u>	<u>TELEPHONE</u>
6. Cakasa Nigeria Co. Ltd 95, Palm Avenue P.O.Box 871 Mushin, Lagos.	Mr Chris A. Alabi	Engineering, Sales & Services	4522955 523225 Fax. 4522887 525913
7. Chartered Bank Limited Dannole Street P. O. Box 73069 Victoria Island, Lagos.	Mr O. Olagundoye	Banking	2616757 2620380-9 Fax. 2615094 2615096
8. Chevron Nigeria Ltd Klm.19, Epe Expressway Lekki-Marcko P.M.B. 2469, Lagos.	Mr G. L. Kirkland	Oil Exploration	2664180 2600600
9. Citizens Inter'l Bank Ltd Plot 130, Ahmadu Bello Way Victoria Island, P.O.Box 53174, Falcono, Lagos.	Dr Larry O.Csa-Affiana	Banking	2622341 2622347 Fax. 2615138
10. Coca-Cola Nigeria Ltd Alpha House 166, Obafemi Awolowo Way Ikeja, Lagos.	Mr Laolu Akinkugbe	Mineral	4970746 4970747 Fax. 090-406749
11. Cornerstone Insurance Co. Ltd 136, Lewis Street Lagos. P.O.Box 75370 Victoria Island	Mr 'Tunji Ogunkanni	Non-Life Insurance	2631832 2636140 Fax. 2633079

modern investments Ltd.

<u>COMPANY'S NAME</u>	<u>REPRESENTATIVE</u>	<u>TYPE OF BUSINESS</u>	<u>TELEPHONE</u>
12. Coscharis Motors Limited 1-7, Coscharis Street Kiri-Kiri Industrial Estate Off Alahun Osumba Street Maza-Maza P.O. Box 71268 Victoria Island, Lagos.	Mr Joseph O. Amah	Manuf. of Automotive Parts/Accessories	885157 885156 Fax. 5872442
13. Dubri Oil Company Nig. Ltd The Octagon ✓ 13A, A. J. Marinko Drive Victoria Island Annexe P.M.B. 12869, Lagos	Dr U.J. Itsueji	Oil Exploration	7740425 Fax. 7740258
14. Ekulo International Ltd 54, James Robertson Street P.O. Box 5825 Surulere, Lagos.	Chief E.C. Okonkwo (Bishop)	Industrialist Gen. Merchandise	801270-9 2644040 Fax. 832977
15. Esso Exploration & Prod. (Nig) Ltd ✓ Plot PC 35, Idowu Taylor St P.O. Box 73325 Victoria, Lagos.	Mr Desmond Carr	Oil Exploration	2622740-3 Fax. 2622744
16. First Bank of Nig. Plc Glass House 35, Marina P. O. Box 5216, Lagos.	Mr A.R.O. Ayeni E.D. (Fin. & Infor. Tech.)	Banking	2665900-9
17. First City Merchant Bank Ltd Primrose Towers 9-10th Floors 17A, Tinubu Street P. O. Box 9117, Lagos.	Otunba M.O. Balogun	Banking	2665944-50

25.	Industrial Bank Limited Industrial Bank House Plot 1637, Adetckunbo Ademola Victoria Island P. O. Box 2822, Lagos.	Mrs Olusola Adeoti	Merchant Banking	2622454-63 2619462 Fax. 2615956 2619024
26.	Industrial & General Insurance Co.Ltd (IGI) Plot 741, Adeola Hopewell St. Victoria Island P.O. Box 52592 Falomo-Ikoyi, Lagos.	Mr Remi Olowude	Insurance	2612384 Fax. 614922
27.	Investment Banking & Trust Co.Ltd Wesley House 21/22, Marina P.M.B. 12557, Lagos.	Mr A.N.A. Peterside	Banking	2600200-9 Fax. 2634146 Fax. 2646736
28.	J. Udeagbala & Sons Ltd 152, Aba/Owerri Road	Mr J.O. Udeagbala	Imp. & Export	082-221014 Fax. 082-222950
29.	Joincrown Limited Plot 249A, Mura Okunola St. Victoria Island, Lagos.	Mr Wale Ajisebutu	Oil & Gas Serv. & Commodities	2621195 Fax. 2621194
30.	Kemmapp (Nigeria) Ltd. 162, Ogunlana Drive F.O.Box 6376, Surulere Lagos.	Mr Jerry Ekpe	Engineering- Marketing- Property- Finance	4525630 Fax. 4523452
31.	Middle Point (Nig) Ltd 5, Ashogbon Street Idumota Lagos.	Mr Joe Obijiaku	Importation of Motor Parts	2662634 2665786 2691659 Fax. 2662634

<u>COMPANY'S NAME</u>	<u>REPRESENTATIVE</u>	<u>TYPE OF BUSINESS</u>	<u>TELEPHONE</u>
33. <i>976</i> Nigeria Inter'l Bank Commercial House - 2nd Floor 1, Idowu Taylor Street Victoria Island P.O. Box 6391, Lagos.	Mr Michel Accad	Banking	2622000-9 Fax. 2618916
39. Nigerian-American Merchant Bank Ltd Boston House 10-12, Macarthy Street P.M.B. 12759, Lagos.	Mr Osaru Isckpan	Banking	2637568 2632363 2631710 2601080-4 2600260-9 Fax. 2631712
40. Neimeth Inter. Pharm. Etc 1, Henry Carr Street P.M.B. 21111 Ikeja.	Mazi San Ohuaburwa	Pharmaceutical	4970532 961561 900370-6 Fax. 4963866
41. Panalpina World Transp. (Nig) Ltd 4, Creek Road P.M.B. 12651, Apapa, Lagos.	Chief (Mrs) A. Wole-Ajibode	Transportation	5877945 090-403548 Fax. 5873279
42. Pinnacle Commercial Bank Ltd 65, Karimu Kotun Street P. O. Box 71216 Victoria Island, Lagos.	Managing Director	Banking	2614333 2621181-5 Fax. 2614548
43. Phillips Oil Co. (Nig) Ltd 19, Bishop Aboyade Cole St. Victoria Island Lagos.	Mr Moses Faiga	Oil Explcation	2615652 2615656 Fax. 2615663 Fax. 2615638

COMPANY'S NAMEREPRESENTATIVETYPE OF BUSINESSTELEPHONE

1. Savannah Bank of Nigeria
Black House
166, Broad Street
Lagos.

Malam M.A. Sheriff

Banking

2635614
2600470-9
2600970-9
Fax. 2637581

2. Sea Petroleum & Gas Co.Ltd
~~Korimu Kotun Street~~
Victoria Island
Lagos.

Mrs Stella Oduah

Petroleum Product

2645211
619763
090-501687
Fax. 619763
Tel:-2614638 ✓

3. Seven-Up Bottling Co.Plc
Up Building
Lagos
P. O. Box 134, Apapa, Lagos

Mr Faysal El-Khalil

Bottling

5872724
5873812
Fax. 5873712

4. Telemobile (Nig) Ltd
24, Wharf Road
Apapa
P.O.Box 50569
Falomo-Ikoyi, Lagos

Alhaji S.O.Babalola

Radio Communications

5874118
5874102
Fax. 5871401

5. Texaco Nigeria Plc
8, Macarthy Street
P. O. Box 166, Lagos.

Mr J.J. Harkness

Oil Mkt.

2634180
2600540-9
Fax. 2630647

6. Texaco Overseas Nig Petr.Co Unltd.
36, Gerrard Road
Ikoyi, Lagos.

Mr S. Gregori

Petroleum

2690930
2690922

7. UAC Nigeria Plc
1-5, Odunlami Street

Mr Bassey U.Ndfokho

Conglomerate

2663010