

RESUME

ANDREW J. GUILFORD

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Andrew Guilford is a business trial attorney. He has tried cases involving a wide variety of business issues, particularly relating to real estate, finance, technology, professional liability, and unfair competition. He has successfully defended and prosecuted many high-profile cases. He practices in both state and federal courts, primarily in Orange County.

EDUCATION

*UCLA, A.B. Summa Cum Laude, 1972
UCLA, J.D., 1975, Law Review*

PROFESSIONAL ACTIVITIES

FELLOW, AMERICAN COLLEGE OF TRIAL LAWYERS

STATE BAR OF CALIFORNIA

*1999 - 2000 President
2000 - Chair, State Bar MJP Task Force
1996 - 2000 Board of Governors
1993 - 1995 Commission on the Future of the State Bar
1992 - 1995 Central Dist. Standing Comm. on Discipline
1989 Calendar Coordinating Committee
1986, 1987 Chair, OCBA State Bar Delegation
1983 - date State Bar Conference of Delegates*

ORANGE COUNTY BAR ASSOCIATION

*1991 President
1988 - 1992 Executive Committee
1988 - 1990 Secretary, Treasurer, and President-Elect
1985 - 1988 Board of Directors
1987 - 1995 Chair, Delay Reduction Committee
1992 Chair, Long Range Planning Committee
1992 Chair, Bylaws Committee
1983 Chair, Business Litigation Section
1980 - date Service on many committees, including Minority Issues Committee, Gender Equity Committee, Pro Bono Committee, Ethics Committee, Federal Courts Committee, Arbitration Administrative Committee, Judiciary Committee, Committee on the Administration of Justice, Legislative Committee, Law and Motion Committee, and the Judicial Liaison Committee*

NINTH CIRCUIT JUDICIAL CONFERENCE DELEGATE 1990 - 1992; 1999 -

ASSOCIATION OF BUSINESS TRIAL LAWYERS OF ORANGE COUNTY

*2000-2001 President
1997-2000 Treasurer, Secretary, and Vice-President
1997 Founding Officer*

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OTHER BAR ASSOCIATION MEMBERSHIP

1975 - date Los Angeles County Bar Association
 1975 - date American Bar Association
 1975 - date Association of Business Trial Lawyers
 1986 - date Federal Bar Association
 1989 - 1992 Association of Trial Lawyers of America
 1989 - 1992 Orange County Trial Lawyers Association
 1989 - 1990 Robert A. Banyard Inn of Court
 1993 - 1995 Legion Lex Inn of Court

PROFESSIONAL EMPLOYMENT**SHEPPARD, MULLIN, RICHTER & HAMPTON**

1995 - 1998 Executive Committee
 1980 - date Litigation Associate and Partner in Orange County (serving as
 Managing Partner in 1986, 1989, and 1990)
 1975 - 1980 Litigation Associate in Los Angeles

CALIFORNIA COURT OF APPEAL

1974 Law Clerk for Justice Lester W. Roth

UNIVERSITY OF CALIFORNIA AT LOS ANGELES

1974 Research Assistant for Prof. Jesse Dukeminier

BAR ADMISSIONS

1975 - California Bar
 1976 - United States Court of Appeals (9th Circuit); U.S. District Court (Central District, California)
 1979 - United States Supreme Court
 1981 - U.S. District Court (Southern District, California)
 1990 - U.S. District Court (Northern and Eastern Districts, California)

JUDICIAL HEARING OFFICER

1983 - date Orange County Superior Court, Judge Pro Tempore
 1983 - 1991 Orange County Superior Court, Arbitrator
 1993 - 1995 A.A.A. Large, Complex Case Program
 1993 - date Private Arbitrator on request of parties and judges

OTHER HONORS AND ACTIVITIES

Selected by Daily Journal as one of California's 100 Most Influential Attorneys; Selected by the Judicial Council for the Bernard E. Witkin Amicus Curiae Award for outstanding contributions to the courts of California; Selected to serve on the Supreme Court's Advisory Task Force on Multi-Jurisdictional Practice; Phi Beta Kappa (Officer of Alumni Association); UCLA Law Review (Associate Editor); Fellow, American Bar Foundation; Poverty Law Center Outstanding Service Award; State Bar President's Pro Bono Service Award; Wiley W. Manuel Pro Bono Award; California State Assembly Resolution of Commendation; Public Law Center (board of directors and pro bono volunteer); Constitutional Rights Foundation (board of directors and judge); UCLA Law Alumni Association (board of directors); Baroque Music Festival (board of directors); The National Conference of Christians and Jews (board of directors); U.C. Regents Scholar; Law In A Free Society; Center 500; Sigma Pi (president); Pi Gamma Mu; Episcopal Church (warden, subdeacon, diocesan delegate, clergy examiner).

LECTURES AND PUBLICATIONS

January 2001	<i>Bench Bar Ethics Dialogue (OCBA)</i>
November 2000	<i>Civil Procedure Before Trial (Rutter)</i>
October 2000	<i>Pro Bono and Professionalism (Legal Aid)</i>
October 2000	<i>Paralegals and Professionalism (OCPA)</i>
October 2000	<i>Deans Roundtable on Professionalism (Chapman Law School)</i>
1999-2000	<i>Over 100 speeches as State Bar President on topics including ethics, professionalism, the State Bar, multidisciplinary practice, multijurisdictional practice, and pro bono work.</i>
November 1999	<i>Civil Procedure Before Trial (Rutter Group)</i>
October 1999	<i>Legal Ethics for Corporate Counsel (ACCA)</i>
October 1999	<i>Jury Communications (Legion Lex Inn of Court)</i>
June 1999	<i>Reducing Litigation Costs Through ADR (SMRH)</i>
May 1999	<i>Punitive Damages (OCTLA)</i>
April 1999	<i>Federal Practice (OCBA)</i>
February 1999	<i>Professionalism & Civility (State Bar)</i>
October 1998	<i>Civil Procedure Before Trial (Rutter Group)</i>
July 1998	<i>Professionalism & Civility (State Bar)</i>
June 1998	<i>Closing Argument (Business Lit. Sec.)</i>
May 1998	<i>Top Gun Closing Argument (OCBA)</i>
May 1998	<i>Liability of Executives (UCLA EMBA)</i>
January 1998	<i>Resolving the Complex Case (JAMS/ENDISPUTE)</i>
January 1998	<i>Professionalism & Civility (State Bar)</i>
October 1997	<i>Civil Procedure Before Trial (Rutter Group)</i>
July 1997	<i>Preparing the Competitive Business Case (CEB)</i>
March 1997	<i>Preparing for Trial (Rutter Group)</i>
March 1997	<i>First Amendment, Church and State (CRF-OC)</i>
January 1997	<i>Ethics, Bias, & Substance Abuse Symposium (Simon Greenleaf University)</i>
October 1996	<i>How to Win Big Through Settlement (OCTLA)</i>
October 1996	<i>Civil Procedure Before Trial (Rutter Group)</i>
April 1996	<i>How to Effectively Represent Your Client in Bankruptcy Mediation (O.C. Bankruptcy Forum)</i>
March 1996	<i>Pro Bono Opportunities (Public Law Center)</i>
September 1995	<i>Civil Procedure Before Trial (Rutter Group)</i>
June 1995	<i>Thinking Twice About Arbitration (Bus. & Corporate Section)</i>
May 1995	<i>Advocacy & Diversity (San Diego Bar Assn.)</i>
March 1995	<i>Federal Court Practice (Riverside Inn of Court)</i>
March 1995	<i>A Look Into The Future (State Bar)</i>
February 1995	<i>ADR: Pros and Cons (Comm. Law & Bankruptcy Section)</i>
October 1994	<i>Legal Liability of Executives (Directors' Group)</i>
October 1994	<i>Civil Procedure Before Trial (Rutter Group)</i>
September 1994	<i>Interplay Between Bankruptcy and Non-Bankruptcy Courts (FBA/Bankruptcy Forum)</i>
September 1994	<i>Arbitration: Can It Be Artful Rather Than Arbitrary? (Financial Practice Section)</i>
April 1994	<i>Gender Inequity/Iniquity (OCBA)</i>
February 1994	<i>Gender Bias (OCBA)</i>
November 1993	<i>Jury Selection, Art or Science? (Legion Lex Inn of Court)</i>
October 1993	<i>Civil Procedure Before Trial (Rutter Group)</i>
September 1993	<i>Arbitration Alternatives (HOA/POA)</i>
June 1993	<i>Summary Judgment and Adjudication (Rutter Group)</i>
October 1992	<i>Federal Litigation (Rutter Group)</i>
October 1992	<i>Civil Procedure Before Trial (Rutter Group)</i>
June 1992	<i>ADR-Point and Counterpoint (Business & Corporate Section)</i>

LECTURES AND PUBLICATIONS CONTINUED

April 1992	<i>Law Practice Economics (Law Practice Section)</i>
April 1992	<i>The World Rule on Fee Shifting (9th Circuit)</i>
April 1992	<i>Resolving Commercial Disputes in the 90's (Rutter Group)</i>
October 1991	<i>Civil Procedure Before Trial (Rutter Group)</i>
October 1991	<i>Forensic Accounting (OCBA)</i>
September 1991	<i>Civil Trials Symposium (Rutter Group)</i>
July 1991	<i>Litigation Update (SMR&F)</i>
May 1991	<i>Use of Paralegals (Cal. Paralegals Assn.)</i>
October 1990	<i>Unfair Competition (Rutter Group)</i>
June 1990	<i>Civil Procedure Before Trial (Rutter Group)</i>
February 1990	<i>Competitive Business Practices (CEB)</i>
Winter 1989	<i>Litigation Update</i>
September 1989	<i>Fast Track Rules (State Bar)</i>
June 1989	<i>Civil Procedure Before Trial (Rutter Group)</i>
January 1989	<i>Minorities and the Law (ABA)</i>
September 1988	<i>Delay Reduction Rules: "The Good, the Bad and the Ugly" (State Bar)</i>
September 1988	<i>The Death of Contracts (OCBA Business Lit. Section)</i>
June 1988	<i>Civil Procedure Before Trial (Rutter Group)</i>
June 1988	<i>Alternatives to Litigation (Newspapers)</i>
May 1988	<i>Expedited Trial Program (O.C. Superior Court)</i>
May 1988	<i>Justice for Sale (Business to Business)</i>
January 1988	<i>The Fundamentals of Advocacy/Settlement (Hastings)</i>
October 1987	<i>Contracts - Dead or Alive (Bus. & Corp. Cnsl. Sec.)</i>
June 1987	<i>Civil Procedure Before Trial (Rutter Group)</i>
October 1986	<i>Lender Liability (Bankers' Compliance Group)</i>
April 1986	<i>Civil Procedure Before Trial (Rutter Group)</i>
October 1985	<i>Getting Results in Law & Motion (Rutter Group)</i>
July 1985	<i>Alternative Dispute Resolution (CEB)</i>
April 1985	<i>Civil Practice (Rutter Group)</i>
February 1985	<i>Summary Judgments and Dismissals (Rutter Group)</i>
October 1984	<i>Successful Discovery (Rutter Group)</i>
June 1984	<i>Negotiating Civil Settlements (CEB)</i>
March 1984	<i>Civil Practice (Rutter Group)</i>
August 1983	<i>Civil Litigation (CEB)</i>
July 1983	<i>Unfair Business Practices (Business Lit. Sec.)</i>
May 1983	<i>Multi-Party Litigation (Rutter Group)</i>
October 1982	<i>Leverage of Negotiations: Tactics Fair & Foul (OCBA Business Litigation Section)</i>
September 1982	<i>Civil Litigation (CEB)</i>
September 1981	<i>Civil Litigation (CEB)</i>
September 1980	<i>Civil Litigation (CEB)</i>
September 1979	<i>Civil Litigation (CEB)</i>
May 1979	<i>Partnership Litigation (CEB)</i>
September 1978	<i>Civil Litigation (CEB)</i>
1974 - 1975	<i>Comments and Notes (UCLA Law Review)</i>