

Originally Processed With FOIA(s):
2025-0878-F

FOIA Number:
2025-0878-F

FOIA MARKER

**This is not a textual record. This is used as an
administrative marker by the George Bush Presidential
Library Staff.**

Record Group/Collection: Dan Quayle Vice Presidential Records
Collection/Office of Origin: Deputy Chief of Staff's Office
Series: Porter, Richard W., Files
Subseries: Subject Files

OA/ID Number: 21805
Folder ID Number: 21805-019

Folder Title:
Mass., Boston 2/13/92

Stack:	Row:	Section:	Shelf:	Position:
G	34	6	5	7

Withdrawal/Redaction Sheet (George Bush Library)

Doc. No. / Type	Subject/Title	Date	Restriction	Classification
01. Schedule	Trip of the Vice President to Boston, Massachusetts; redaction. (1 pp.)	02/13/92	(b)(7)(c), (b)(7)(f)	
02. List	Telephone List: Vice President's Visit to Boston, MA; redaction. (1 pp.)	02/11/92	(b)(7)(c), (b)(7)(f)	
03. Schedule	Trip of the Vice President to Boston, Massachusetts; redactions. (6 pp.)	02/13/92	(b)(7)(e), (b)(7)(f)	
04. Biography	Re: Governor William F. Weld; Personally Identifiable Information redacted. (1 pp.)	n.d.	(b)(6)	
05. Biography	Re: Lieutenant Governor Paul Cellucci; Personally Identifiable Information redacted. (1 pp.)	n.d.	(b)(6)	
06. Vitae	Re: Richard H. Clark; Personally Identifiable Information redacted. (1 pp.)	n.d.	(b)(6)	
07. Biography	Re: E. Warren Pierce, III; Personally Identifiable Information redacted. (1 pp.)	n.d.	(b)(6)	
08. Biography	Re: Kevin A. Tedeschi; Personally Identifiable Information redacted. (1 pp.)	n.d.	(b)(6)	

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Collection:

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WHORM Cat.:
File Location: Mass., Boston 2/13/92

Pinksheet Number: RML16269
OA/ID Number: 21805-019
Date Closed: 8/22/2025
FOIA/Sys Case #: 2025-0878-F
Re-review Case #:
P-2/P-5 Review Case #:

Withdrawal/Redaction Sheet (George Bush Library)

Doc. No. / Type	Subject/Title	Date	Restriction	Classification
09. Vitae	Re: Alfred L. Griggs; Personally Identifiable Information redacted. (1 pp.)	n.d.	(b)(6)	

Page 2 of 2

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FOLDER: Vice President's list from the data base

TAB 1: Schedule *need*
TAB 2: Phone List *need*
TAB 3: Private Dinner List/Participants *need*
TAB 4: Background Information *need*
TAB 5: Massachusetts Political Briefing
TAB 6: Highlights/Health Care
TAB 7: Civil Justice Reform Roundtable -- 2/13/92
TAB 8: Industry-Business List for Massachusetts *need*
TAB 9: Previous Travel -- *Data Base* *need*
TAB 10: Press Information/Karl Jackson
TAB 11: The President's Budget *Keep*
TAB 12: State of the union *Keep*
TAB 13: Memo to ABH on Boston Harbor -- 2/13/92
TAB 14: Memo to the Vice President -- Growth Package
TAB 15: SBA Announcement
TAB 16: Energy Announcement

OFFICE OF THE VICE PRESIDENT



SCHEDULE OF THE VICE PRESIDENT

For

BOSTON, MASSACHUSETTS

THURSDAY, FEBRUARY 13, 1992



OFFICE OF THE VICE PRESIDENT
WASHINGTON

TRIP OF THE VICE PRESIDENT

TO

BOSTON, MASSACHUSETTS

THURSDAY, FEBRUARY 13, 1992

EVENTS:

- 1) Travel to Boston, Massachusetts
- 2) Civil Justice Reform Roundtable/Photo Opportunity
- 3) Press Availability
- 4) Radio Interview with Jerry Williams, WRKO Radio
- 5) Radio Interview with Carl Stevens, WBZ Radio
- 6) Television Interview with John Henning, WBZ-TV (NBC)
- 7) Television Interview with Karen Marinella, WLVI-TV
- 8) Television Interview with Lynde McCormick, Christian Science Monitor TV
- 9) Television Interview with Stephanie Hart, NE Cable News
- 10) Dinner with Governor Weld
- 11) Travel to Andrews Air Force Base

DRESS: Business Suit

WEATHER: Low 30's/Chance of Snow

CONTACTS:

Vice Presidential Advance Office - 202/456-7935
THOMAS J. PERNICE
STEPHANIE ZIMLICH

Boston Staff Office - 617/628-0237
Boston Fax - 617/628-0311

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AR Case #:

AR Disposition:

AR Disposition Date:

Appeal Case #:

Appeal Disposition:

Disposition Date:

MR Case #:

MR Disposition:

MR Disposition Date:

RESTRICTION CODES

Freedom of Information Act (FOIA) - [5 U.S.C. 552(b)]

(b)(1) National security classified information
(b)(2) Release would disclose internal personnel rules and practices of an agency
(b)(3) Release would violate a Federal statute
(b)(4) Release would disclose trade secrets or confidential or financial information
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(b)(7) Release would disclose information compiled for law enforcement purposes
(b)(8) Release would disclose information concerning the regulation of financial institutions
(b)(9) Release would disclose geological or geophysical information concerning wells

Deed of Gift Restrictions

C(1) Closed by Executive Order 13526, governing access to national security information
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C(3) Closed in accordance with restrictions contained in donor's deed of gift [formerly listed as only C]
PRM. Removed as a personal record misfile

Presidential Records Act - [44 U.S.C. 2204(a)]

P-2 Relating to the appointment to Federal office [(a)(2) of the PRA]
P-5 Release would disclose confidential advice between the President and his advisors, or between such advisors [(a)(5) of the PRA]

BOSTON

KEITH NAHIGIAN
GAYLYNN HOOLEY
PAUL BURKHART
(b) (7)(C), (b) (7)(F)
RAY HRYNKO
BRAD GOETSCH
STEPHANIE ZIMLICH

ADVANCE

LEAD
PRESS
SITE
USSS
WHCA
MIL. AIDE
TRIP COORDINATOR

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11 February 1992 Final

TELEPHONE LIST
VICE PRESIDENT'S VISIT TO
Boston, MA
13 February 1992

Logan Int'l Airport, Butler Aviation (617) 567-8015 3:05-3:15 PM
7:25-7:35 PM

AF-II (617) 567-6072
VP HOLDING ROOM (617) 567-6364
USSS SECURITY ROOM (617) 567-6920

USSS Field Office, Boston, MA (617) 565-5640

USSS COMMAND POST 7th Floor Duty Room (617) 742-3028

Holiday Inn - Somerville (617) 628-1000

STAFF OFFICE	Rm 816	(617) 628-0237
Admin Fax Line		(617) 628-0311
Press Credentialing		(617) 628-0242
STAFF ADV (Nahigian)	Rm 817	(617) 628-0237
USSS LEAD (b)(7)(C), (b)(7)(F)	Rm 810	(617) 628-0908
USSS ID	Rm 812	(617) 628-0504
WHCA LEAD (Hrynko)	Rm 819	(617) 628-0923

State House Building (617) 436-1022 3:45-7:05 PM

VP HOLDING ROOM (617) 742-8375
SECURITY ROOM (617) 742-4851
SENIOR STAFF HOLDING ROOM (617) 742-5091
STAFF HOLDING ROOM (617) 742-5286

CELLULAR SERVICE: To reach one of the following cellular telephones dial (617-571-7626) then:

VP CHIEF OF STAFF MOTORCADE CAR	(301) 520-4027
VP CHIEF OF STAFF	(301) 520-5891
VP PERSONAL AIDE (Fleener)	(301) 520-3945
VP MIL AIDE (Goetsch)	(301) 520-3944
WHCA LEAD (Hrynko)	(301) 520-4183

SPECIAL INSTRUCTIONS FOR TRIP SITE CELLULAR USERS:

Your telephone has been activated for use in the local cellular network. The local network is a WIRE LINE system. Before using your personal cellular telephone, please insure the internal program is set on SCAN B. A telephone credit card IS NOT required to complete long distance calls.

SPECIAL INSTRUCTIONS:

TO REACH THE WHITE HOUSE DIAL: 1 + (202) 395-2000
TO DIAL LONG DISTANCE DIAL: 1 + AREA CODE + NUMBER

DETAILED SCHEDULE

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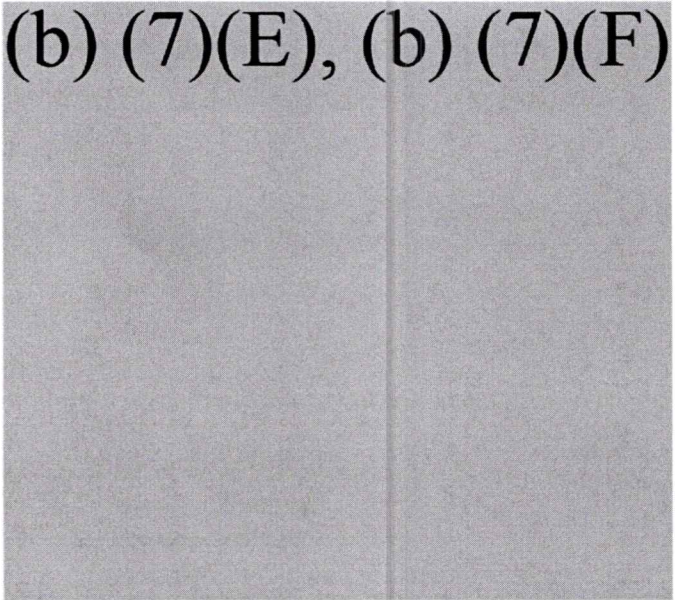
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GUEST AND STAFF INSTRUCTIONS

1:05 p.m. Proceed to motorcade for boarding.

MOTORCADE ASSIGNMENTS

(b) (7)(E), (b) (7)(F)



1:15 p.m.

THE VICE PRESIDENT departs The White House en route Andrews Air Force Base.

Drive Time: 30 mins.

1:45 p.m.

THE VICE PRESIDENT arrives Andrews Air Force Base and proceeds to Air Force Two for boarding.

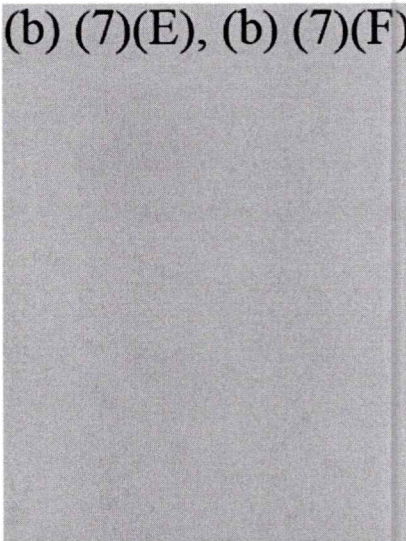
CLOSED PRESS COVERAGE
CLOSED ARRIVAL/DEPARTURE

GUEST AND STAFF INSTRUCTIONS

Proceed to Air Force Two for boarding.

AIR FORCE TWO MANIFEST

(b) (7)(E), (b) (7)(F)



1:55 p.m.

AIR FORCE TWO departs Andrews Air Force Base en route Boston, Massachusetts.

Flight Time: 1 hour, 10 mins.
Time Change: None
Food Service: Lunch

3:05 p.m.

AIR FORCE TWO arrives General Aviation Terminal - Butler Ramp, Logan International Airport, Boston, Massachusetts.

OPEN PRESS COVERAGE
CLOSED ARRIVAL

THE VICE PRESIDENT deplanes and proceeds to motorcade for boarding.

Met by:

The Honorable William F. Weld,
Governor of Massachusetts (R)
Mr. Paul Cellucci, Lieutenant
Governor, State of Massachusetts (R)

2/12/92 7:22 pm

THURSDAY, FEBRUARY 13, 1992

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Points of Light:

Ms. Patricia Warner, Anorexia Bulimia
Care, Inc., 577th Daily Point of
Light

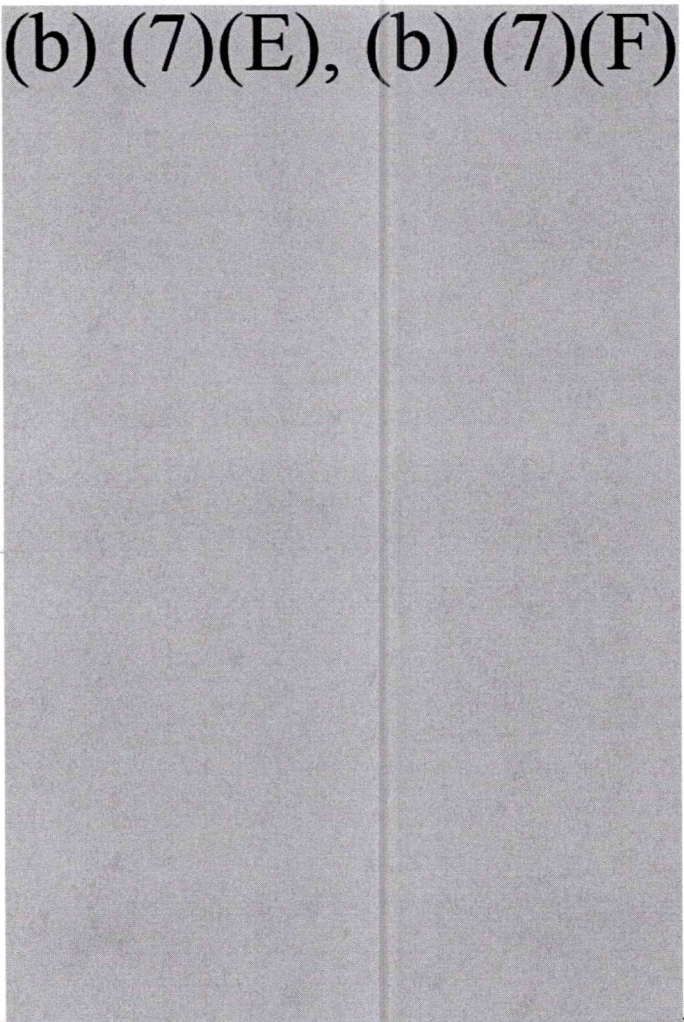
OPEN PRESS COVERAGE

GUEST AND STAFF INSTRUCTIONS

Proceed to motorcade for boarding.

MOTORCADE ASSIGNMENTS

(b) (7)(E), (b) (7)(F)



2/12/92 7:22 pm

3:15 p.m. THE VICE PRESIDENT, accompanied by Governor Weld, departs Logan International Airport en route Massachusetts Statehouse.

Drive Time: 30 mins.

3:45 p.m. THE VICE PRESIDENT, accompanied by Governor Weld, arrives Massachusetts Statehouse and proceeds inside to Room A2.

GUEST AND STAFF INSTRUCTIONS

Guests and Staff will be escorted to Holding Room.

EVENT: CIVIL JUSTICE REFORM ROUNDTABLE
* Press Pool Coverage (Beginning Only)
* 35 Attendees
* Photo Opportunity

3:50 p.m. THE VICE PRESIDENT arrives Room A2 and participates in Photo Opportunity.

4:00 p.m. THE VICE PRESIDENT concludes Photo Opportunity and is seated.

4:05 p.m. THE VICE PRESIDENT begins Roundtable.

4:25 p.m. THE VICE PRESIDENT concludes Roundtable and proceeds to Holding Room.

GUEST AND STAFF INSTRUCTIONS

Guests and Staff should remain in Holding Room.

THE VICE PRESIDENT arrives Holding Room.

4:30 p.m. THE VICE PRESIDENT departs Holding Room and proceeds to Room A1.

EVENT: PRESS AVAILABILITY
* Open Press Coverage

4:35 p.m. THE VICE PRESIDENT arrives Room A1 and begins Press Availability.

4:45 p.m. THE VICE PRESIDENT concludes Press Availability and proceeds to Holding Room.

4:50 p.m. THE VICE PRESIDENT arrives Holding Room.

4:55 p.m. THE VICE PRESIDENT departs Holding Room and proceeds to Room A1.

EVENT: RADIO INTERVIEW WITH JERRY WILLIAMS, WRKO RADIO
* Live Radio Coverage
* 2 Attendees

5:00 p.m. THE VICE PRESIDENT arrives Room A1 and begins Interview.

5:05 p.m. THE VICE PRESIDENT concludes Interview and remains in Room A1.

EVENT: RADIO INTERVIEW WITH CARL STEVENS, WBZ RADIO
* Live Radio Coverage
* 2 Attendees

THE VICE PRESIDENT begins Interview.

5:10 p.m. THE VICE PRESIDENT concludes Interview and remains in Room A1.

EVENT: TELEVISION INTERVIEW WITH JOHN HENNING, WBZ-TV
(NBC)
* Live Television Coverage
* 2 Attendees

THE VICE PRESIDENT begins Interview.

5:15 p.m. THE VICE PRESIDENT concludes Interview and remains
in Room A1.

EVENT: TELEVISION INTERVIEW WITH KAREN MARINELLA, WLVI-TV
* Taped Television Coverage
* 2 Attendees

THE VICE PRESIDENT begins Interview.

5:20 p.m. THE VICE PRESIDENT concludes Interview and remains
in Room A1.

EVENT: TELEVISION INTERVIEW WITH LYNDE MCCORMICK,
CHRISTIAN SCIENCE MONITOR TV
* Taped Television Coverage
* 2 Attendees

THE VICE PRESIDENT begins Interview.

5:25 p.m. THE VICE PRESIDENT concludes Interview and remains
in Room A1.

EVENT: TELEVISION INTERVIEW WITH STEPHANIE HART, NE CABLE
NEWS
* Taped Television Coverage
* 2 Attendees

THE VICE PRESIDENT begins Interview.

5:30 p.m. THE VICE PRESIDENT concludes Interview and
proceeds to Governor Weld's Office.

GUEST AND STAFF INSTRUCTIONS

Guests and Staff will be escorted to Dinner.

EVENT: DINNER WITH GOVERNOR WILLIAM F. WELD
* Official Photographer Only
* 12 Attendees

5:35 p.m. THE VICE PRESIDENT arrives Governor Weld's Office and participates in Dinner.

7:00 p.m. THE VICE PRESIDENT concludes Dinner and proceeds to motorcade for boarding.

GUEST AND STAFF INSTRUCTIONS

Proceed to motorcade for boarding.

MOTORCADE ASSIGNMENTS

Same as on arrival with the exception:

Delete:

(b) (7)(E), (b) (7)(F)

7:05 p.m. THE VICE PRESIDENT departs Massachusetts Statehouse en route Logan International Airport.

Drive Time: 20 mins.

7:25 p.m. THE VICE PRESIDENT arrives General Aviation Terminal-Butler Ramp, Logan International Airport and proceeds to Air Force Two for boarding.

OPEN PRESS COVERAGE
CLOSED DEPARTURE

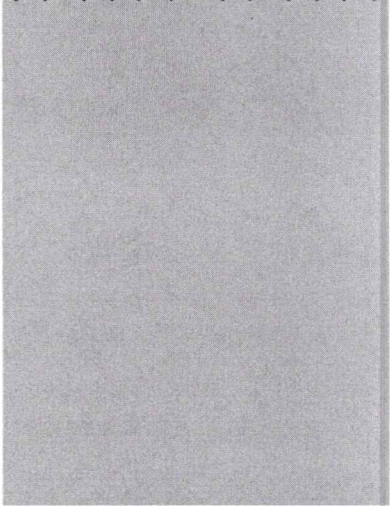
2/12/92 7:22 pm

GUEST AND STAFF INSTRUCTIONS

Proceed to Air Force Two for
boarding.

AIR FORCE TWO MANIFEST

(b) (7)(E), (b) (7)(F)



7:35 p.m.

AIR FORCE TWO departs Boston, Massachusetts en
route Washington, D.C.

Flight Time: 1 hour, 20 mins.
Time Change: None
Food Service: Light Dinner

8:55 p.m.

AIR FORCE TWO arrives Andrews Air Force Base.

THE VICE PRESIDENT deplanes and proceeds to Marine
Two for boarding.

GUEST AND STAFF INSTRUCTIONS

Proceed to Marine Two for
boarding.

2/12/92 7:22 pm

MARINE TWO MANIFEST

(b) (7)(E), (b) (7)(F)

9:05 p.m. MARINE TWO departs Andrews Air Force Base en route Residence.

Flight Time: 10 mins.

9:15 p.m. MARINE TWO arrives Residence.

THE VICE PRESIDENT deplanes and proceeds inside.



OFFICE OF THE VICE PRESIDENT
WASHINGTON

February 12, 1991

MEMORANDUM TO THE VICE PRESIDENT

FROM CECE KREMER 

SUBJECT Boston Contact Listing

Mr. Peter Berlandi

Finance Director, Weld/Cellucci Committee
617/423-4441 (O)

Berlandi is scheduled to attend the private dinner that you will be attending Thursday evening in Boston. As you may recall, Berlandi attended the Governor's Reception at the Residence on February 3, 1992; Berlandi was a guest of Governor Weld. Berlandi was also a member of the Boston Bush-Quayle '92 Dinner Committee. You attended the fundraising dinner in Boston on November 25, 1991 and sent a follow up note to Berlandi on December 10, 1991. On April 11, 1991 Berlandi participated in a roundtable meeting that you had with business and community leaders at International Place in Boston. CeCe Kremer, Jim Pitts and Richard Porter recommend this call.

Ms. Jane Blalock

Owner, Jane Blalock Company, Inc.
617/723-7888 (O)

As you may recall, Blalock accompanied a group of LPGA Representatives for a photo opportunity with you and Mrs. Quayle in your EOB Office on June 25, 1991. Please note, you and Mrs. Quayle are Honorary Chairs for the 1992 LPGA Championships that will be held in Maryland this spring. There is an invitation pending for the 1992 Mazda LPGA Pro-Am and related events to be held. CeCe Kremer and Richard Porter recommend this call.

Mr. Donald Chiofaro

Chairman & CEO, The Chiofaro Company
617/330-8850 (O)

As you may recall, Chiofaro hosted a roundtable meeting that you had with business and community leaders on April 11, 1991 at International Place in Boston. CeCe Kremer and Richard Porter recommend this call.

Mr. Herbert Collins
Chairman, Boston Capitol Partners, Inc.
617/439-0072 (O)
508/283-7174 (H)

Collins was a Co-Chair of the Boston Bush/Quayle '92 dinner which you attended on November 25, 1992. You wrote a personal note to Collins following the event. Please note, Collins is also the Region I National Chairman for the Bush/Quayle '92 Finance Committee. Collins attended Senator Lugar's Republican Majority Fund event at the Residence on February 21, 1989. Jim Pitts recommends this call.

Mrs. Nancy Ellis
National Honorary Chairwoman, Bush/Quayle '92
Finance Committee
617/259-8153 (H)

Ellis is the President's sister. As you may recall, Ellis was the Event Chair of the Boston Bush/Quayle '92 fundraising dinner which you attended on November 25, 1991. You sent a follow up note to Ellis on December 6, 1991. CeCe Kremer and Jim Pitts recommend this call.

Mr. Simon Fireman
CEO, Fireman Group Ltd.
508/587-5400 (O)
617/328-8991 (H)

Fireman was a Co-Chair of the Boston Bush/Quayle '92 dinner. You wrote a follow up note to Fireman on December 10, 1992. Jim Pitts recommends this call.

Mr. Nicholas Gage
Novelist
508/839-9971 (H)
Spouse: Joan

As you may recall Gage attended the dinner in honor of Prime Minister Mitsotakis at the Residence on December 12, 1991. Please note, his wife Joan was unable to attend the dinner. CeCe Kremer recommends this call.

The Honorable William "Bill" Hudnut
Visiting Fellow, Institute of Politics
617/495-1360 (O)

Former Indianapolis Mayor Bill Hudnut is a Visiting Fellow at the Institute of Politics at Harvard University. As you may recall, you filmed a video message which was shown on October 23, 1991 at a farewell dinner honoring Hudnut's term as mayor. CeCe Kremer and Richard Porter recommend this phone call.

Mr. Ron Kaufman

Deputy Assistant to the President for Political Affairs
202/456-2135 (O)

As you may recall, Kaufman accompanied you on your last trip to Boston on November 25, 1991, as well as recent trips to New Hampshire. CeCe Kremer recommends this call.

Mr. Thomas Kershaw

Owner, Hampshire House Corporation
617/227-9600 (O)
617/523-7766 (H)

Kershaw was a Co-Chair of the Boston Bush/Quayle '92 Dinner which you attended on November 25, 1991. You wrote a note as follow up to Kershaw on November 25, 1991. As you may recall, Kershaw attended the dinner in honor of Prime Minister Mitsotakis at the Residence on December 12, 1991. Kershaw also attended the dinner in honor of Team 100 at the White House on October 17, 1991. CeCe Kremer and Jim Pitts recommend this call.

Mr. Peter Senopoulos

President & CEO, NWI, Inc.
617/241-7770 (O)

Senopoulos was the Chairman Emeritus for the Boston Bush/Quayle '92 fundraising dinner which you attended on November 25, 1991. You sent Senopoulos a note as follow up to the Bush/Quayle '92 dinner. As you may recall, you swore in Senopoulos as a member of the American Battle Monuments Commission on January 22, 1990 in Boston. Please note, Senopoulos was unable to attend the dinner in honor of Prime Minister Mitsotakis that you hosted at the Residence on December 12, 1991. CeCe Kremer and Jim Pitts recommend this call.

The Honorable William "Bill" Weld

Governor of Massachusetts (R)
617/727-9173 (O)
617/547-7004 (H)
Spouse: Susan

Weld will be hosting the Civil Justice Reform Roundtable and private dinner in Boston on February 13, 1992. You last saw Weld at the Governor's reception which was held at the Residence on February 3, 1992. As you may recall, Weld was a Co-Chair of the Boston Bush/Quayle '92 fundraising dinner which you attended on November 25, 1991. You sent a personal note as follow up to Weld on November 25, 1991. Please note, Weld is the Massachusetts Bush/Quayle '92 Chairman. CeCe Kremer and Jim Pitts recommend this call.

THE WHITE HOUSE
WASHINGTON

February 12, 1992

MEMORANDUM FOR THE VICE PRESIDENT

THROUGH: RONALD C. KAUFMAN *Rck*
DEPUTY ASSISTANT TO THE PRESIDENT FOR
POLITICAL AFFAIRS

FROM: LYNN LAWSON
ASSOCIATE DIRECTOR
OFFICE OF POLITICAL AFFAIRS

SUBJECT: MASSACHUSETTS POLITICAL BRIEFING

1992 ELECTION OUTLOOK

Presidential Filing Deadline - January 3, 1992
Presidential Primary Date - March 10, 1992

National news stories have reported an interest by Mayor Ray Flynn of Boston in becoming the 1992 Democrat Vice Presidential candidate. Flynn is receiving national attention this year in his position as President of the U.S. Conference of Mayors where he has been a spokesman for the plight of cities.

Several names have surfaced as possible challengers to Senator Kennedy in 1994 - Governor William Weld (although Weld states that he is not interested,) U.S. Attorney Wayne Budd, State Treasurer Joe Malone, Lieutenant Governor Paul Cellucci, State Senator Lucille Hicks and Andy Card.

A record number of Republican candidates plan to seek Congressional offices this year.

Massachusetts Political Briefing
Page Two

1991 CAMPAIGN REVIEW

Boston Mayor Ray Flynn received 75% of the vote in being elected to a third term. He was challenged by Ed Doherty, president of the Boston Teachers Union.

Ballot referendum questions regarding term limits for U.S. Senators and Representatives, state legislators, mayors, city council, and school committee members passed overwhelmingly in the city of Worcester.

A special election was held on June 4 in the First Congressional District to fill the seat that was vacated by the death of Silvio Conte. Democrat **John Olver**, former State Senator, defeated Republican **Steven Pierce** by a margin of 1,970 votes. Turnout was 49.7 percent. This is the first time since 1893 that the First District will be represented by a Democrat. It also makes the Massachusetts's Congressional contingent the largest one-party delegation since 1955, when all of Texas's 22 House members and two Senators were Democrats. While Pierce attempted to keep the campaign focused on the issues of taxes and the economy, the issue of abortion became dominant. The National Abortion Rights League dedicated a great deal of effort in support of Olver. Pierce supported the pro-life position. The President and Mrs. Bush each attended fundraising events on behalf of Steve Pierce.

1990 ELECTION REVIEW

GOVERNOR	William Weld	(R)	52%
	John Silber	(D)	48%
U.S. SENATE	John Kerry	(D)	57%
	Jim Rappaport	(R)	43%
U.S. HOUSE			
4th District:	Barney Frank	(D)	66%
	John Soto	(R)	34%
5th District:	Chester Atkins	(D)	52%
	John MacGovern	(R)	48%
6th District:	Nick Mavroules	(D)	66%
	Edgar Kelley	(R)	34%
8th District:	Joe Kennedy	(D)	76%
	Glen Fiscus	(R)	24%

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10th District: Gerry Studds (D) 52%
Jon L. Bryan (R) 48%

Republicans capitalized on the anti-incumbent sentiment of the voters by capturing the governorship, lieutenant governorship, and state treasurer's office in the 1990 elections. Republicans also captured eight seats in the State Senate thus allowing enough votes to sustain a veto. Democrats control the Senate by 24 to 16 seats. In the State House, Republicans picked up seven seats. Democrats control the House by 122 to 38.

In the Governor's race, former U.S. Attorney **Bill Weld** defeated Boston University President **John Silber**. This is the first time Massachusetts has had a Republican Governor since Frank Sargent served in 1974. Weld spent one million dollars of his own money in the primary. Silber has said that he will challenge Governor Weld again.

Weld's running mate was State Senator **Paul Cellucci**, who was the Massachusetts GBFP Chairman during the 1988 campaign.

Popular Republican **Joe Malone**, who ran for the U.S. Senate in 1988 against Ted Kennedy, was able to win the State Treasurer's seat.

Two Congressional races almost produced Republican winners. In the 5th district, Republican State Representative **John MacGovern** ran a tough race against State Democrat Party Chairman and incumbent Congressman **Chet Atkins**. Atkins, who had been blamed for much of the party's decline in popularity, won this close race against MacGovern. In a year when Bay State voters wanted to vote out incumbent Democrats or "insiders," Atkins was able to survive.

The other close Congressional race was for the 10th Congressional seat. In this race, Democrat **Gerry Studds** defeated Republican **Jon Bryan**. Bryan ran against Studds in 1988 and was defeated. However in this past election cycle, Bryan was able to garner 48 percent of the vote. Bryan has stated that he will seek office again.

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ISSUES

State Treasurer, Joe Malone, last week launched the "Middle Class America Dream Program", which extends potential home ownership to many citizens who might not otherwise qualify for conventional mortgage loans. The Mortgage Credit Certificate Program offers, to the first time home buyers, federally authorized tax credits which can be applied to monthly mortgage payments, thereby reducing the interest rates paid by the home buyers. The public interest in this program has been overwhelming.

Facing a \$850 million state budget deficit and a projected \$1.8 billion shortfall for 1992, the Weld-Cellucci Emergency Plan for Fiscal Recovery was proposed which included a reorganization of state government beginning with the elimination of approximately 6000 positions. The plan also called for spending cuts and the elimination of the state's \$213 million welfare program. Structural reforms to control spending on health care and aid packages, and an increase in revenues from the Massachusetts Transportation Authority and the sale of state assets were also components of the package. Weld has vowed not to raise taxes, saying that cuts would save the state \$801.6 million.

Republican Governor William Weld supported a plan that would reduce the two-parent consent law to one parent; provide abortion coverage under public workers' health insurance plans; repeal the amendment that bars Medicaid funding for abortions; lower the minor's consent requirement from age 18 to 16; and impose stiffer penalties on demonstrators who block clinic access. Republican leaders in the House and Senate opposed the plan.

Senator Kennedy, faced with controversy surrounding the alleged rape charge against his nephew, has not been significantly affected in Massachusetts polls.

Lt. Governor Paul Cellucci was barred by the Catholic Archdiocese of Boston from giving the commencement address at Hudson Catholic High School, Cellucci's alma mater, because of his position favoring abortion rights

REAPPORTIONMENT OUTLOOK

Massachusetts is expected to lose one Congressional seat through reapportionment, giving the state a total of 10 seats. The current plan is in the courts but it is expected that the

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third and fifth Congressional Districts will be combined thus pitting Democratic Congressman Chet Atkins and Democratic Joseph Early against one another. This hopefully will create a good opportunity for the Republican challenger. At the present time there are a number of Republican candidates in the primary race.

The Republican Redistricting Task Force has drawn new state legislative district lines which include an additional district in the State Senate and 5 additional districts in the State House. The matter is now in the hands of a federal court.

PARTY STATUS/ACTIVITY

Leon Lombardi replaced Ray Shamie as GOP State Chairman. Lombardi has been a Bush supporter since 1979. He was a statewide candidate in 1982 and was most recently Chairman of the Fund for Massachusetts' Future.

State party goals under Lombardi include: candidate recruitment; maintaining the state legislative seats won in 1990; and securing additional state legislative seats in 1992.

The State Party held a leadership conference last November to educate and motivate prospective candidates. Over 300 were in attendance including 11 prospective congressional candidates.

Republicans were able to accomplish several gains in the state legislature in the 1990 elections. Most of the victories were the result of strong voter dislike for incumbent Democrats. The party's continued success in 1992 will depend strongly on the ability of Governor Weld in solving the state's fiscal and economic problems.

The Massachusetts Democrat State Party is facing a \$100,000 debt causing much of the staff to be furloughed.

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KEY REPUBLICAN LEADERS

State Chairman:	Leon Lombardi
National Committeeman:	Ron Kaufman
National Committeewoman:	Augusta Hornblower
Bush-Quayle '88 Chairman:	Lt. Governor A. Paul Cellucci

VOTER REGISTRATION

Independent	44.48%
Democrats	41.76%
Republicans	13.75%

1988 PRESIDENTIAL ELECTION RESULTS

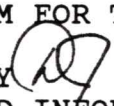
Dukakis/Bentsen	53.3%
Bush/Quayle	45.4%
Other	1.3%



OFFICE OF THE VICE PRESIDENT
WASHINGTON

February 13, 1992

BRIEFING MEMORANDUM FOR THE VICE PRESIDENT

FROM: DAVE JUDAY 
SUBJECT: BACKGROUND INFORMATION ON BOSTON, MA

o Governor Weld is a **pro-choice** Republican and has been active and outspoken on the issue (in that, as the standard bearer for the state Republican party, Weld is pro-choice, and many Democrats in the state -- particularly the Boston area -- are Irish Catholic and pro-life, **abortion** is a doubly interesting issue in Massachusetts). After the House vote that upheld the rule barring federally funded clinics from providing pro-abortion counseling, Governor Weld has pledged that the state will make up the difference in funding to the 74 affected clinics in the state; that difference totals about \$3.1 million. Massachusetts now provides about \$1.7 million per year to clinics across the state. Additionally, Governor Weld supported a plan that would change abortion law to provide consent from only one parent rather than two and lower the minors' parental consent requirement age from 18 to 16; allow for abortion coverage under public workers' health coverage; repeal the amendment that bans Medicaid funding for abortion; and impose stiffer penalties on demonstrators who block clinics. Republican leaders in the legislature oppose the Governor's proposal.

o Massachusetts is under court order to clean-up **Boston Harbor** -- at an estimated total cost of about \$6 billion. Local residents are protesting the accompanying increased sewer rates. The President's FY 93 federal budget proposes \$100 million for Boston Harbor clean-up (that's the same as what was enacted in FY '92, but is a 300% increase over the \$25 million spent in FY 1989).

o Governor Weld created a special task force for **biotechnology**. According to the Massachusetts Biotechnology council, the state now has about 116 companies that fit the definition of biotech. Approximately 13,600 people are employed at biotechnology companies, and that number is projected to increase by almost 500 percent by the end of the decade. The Governor plans to extend to the **telecommunications** and **software** industries a similar approach, including potential incentive packages. The state has 1,200 software companies and more than 100 telecommunications firms. Weld's aims are to meet the special, yet still legitimate, needs of specific industries which Massachusetts has and can depend upon for economic growth.

o Among the environmental advocates throughout New England, there has been concern over the new federal **wetlands** definition. The EPA estimates that 30 to 50 percent of existing wetlands in the New England area would no longer qualify under the new proposed definition.

o Under the **Clean Air Act**, Boston is a non-attainment area for ozone and carbon monoxide.

o On October 24, Secretary Alexander and Governor Weld kicked-off **Massachusetts 2000** -- the 17th state to adopt the President's America 2000 strategy. Weld's FY '93 state budget proposes a \$200 million increase for K-12 -- over five years it is an increase of \$800 million. The increase, though, is tied to reform and Weld gave the Legislature a 90-day challenge to have a reform plan on his desk.

o The city of Boston has initiated a "controlled choice" program to replace court ordered busing in the city. Parents may chose their "top three" schools in priority order, and those rankings are then subject to bureaucratic approval based on racial and ethnic demographics. Students may leave the Boston school district, but the district may not receive new students. The plan is poorly conceived and the benefits of a true "choice" plan are, thus, limited.

o **The defense industry is the largest employer in the Massachusetts.** The President's budget cuts defense spending seven percent in real terms below the FY 1992 level passed by Congress (Pres Budget = \$267 BA). According to a study done by a private group (Council on Economic Priorities in New York) **Massachusetts would be the seventh hardest hit state in terms of reduced defense spending** (the top three, in order, are Missouri, Texas, and Arizona). The study calculates an index counting the number and types of defense contracts in the state, the state's general economy and unemployment, and any proposed base closings.

o Massachusetts ranks 10th of the 50 states in **exports** sales; the state sells to 177 markets -- Canada, the largest market, grew 77% from 1987 to 1990; after Canada comes Japan, Germany, and U.K. in order. Massachusetts exports to Mexico grew 85% from 1987 to 1990. Governor Weld has identified export growth as a priority for Massachusetts, and is looking to Eastern Europe -- in March Massachusetts will become the first state to open a trade office in Berlin.

o The **unemployment** rate for the state of Massachusetts in January was 8.4 percent; the national rate for January was 7.1 percent.

o Governor Weld delivered his State of the State address on January 16, 1992 and unveiled his tax plan; following are the highlights.

The following tax cuts have been enacted:

- * repeal of sales tax on services (enacted March '91)
- * instituted the nation's most generous R&D tax credit (July '91)
- * reduced the individual income tax rate from 6.25 to 5.95 (January '92)

The Governor has proposed the following tax cuts:

- * further reduce individual income tax rates to 5.75% -- with a pledge to reduce it to 5% by the end of his term (a 5.75% rate = \$350 million savings to the taxpayers)
- * phase-down of capital gains tax rate over length of time property is held (top rate = 6%; zero rate if property held for six years or more)
- * tax credit up to a maximum of 90% for businesses that increase employment above 1990 levels
- * 10% tax credit for job-creating businesses that provide child care or job training programs
- * 20% tax credit for businesses that invest in plant and equipment within Massachusetts during 1992
- * review and revise statutory language for taxes on the books so as to benefit new start-up companies

o The Governor proposed an amendment to the state constitution (filed by Senate Republican Leader David Locke and house Republican Leader Peter Forman) to require that any increase in taxes pass each house of the legislature by a two-thirds vote.

The President's Seven-Point Short Term Economic Growth Plan

Massachusetts has a high-tech based economy, the following three proposals in the President's streamlined 7 point growth plan will benefit those job creating industries ...

- o Capital gains rate reduction.
- o Enhance depreciation under Alternative Minimum Tax (AMT) -- provide enhanced depreciation for new equipment investments for the many corporations that pay the AMT.
- o Investment Tax Allowance -- provides additional first year depreciation of 15% for new equipment.

The Real estate market in Massachusetts has been down, in fact housing starts dropped 71 percent over the last five years (drop includes 1986 to 1991 projected according to private sector firm McGraw-Hill); construction employment has dropped in half since 1988 (employment statistic is from Governor's office). The President's plan will help jump-start the real estate market and the jobs that it creates ...

- o First-time homebuyer credit of \$5,000
- o Penalty free withdrawal of IRA for first time homebuyers
- o Restore passive loss rule for real estate developers
- o Allow real estate investment on the part of pension funds

ADMINISTRATION'S WELFARE REFORM EFFORTS

Background

The states administer welfare programs under guidelines from the various federal agencies (HHS - Medicaid and AFDC; USDA - Food Stamps; HUD - housing programs). The states can make changes in their programs up to the point allowed by current federal law -- but any further changes require a change in federal statute.

The President has mentioned in his State of the Union, and in meeting with the nation's Governors, and in New Hampshire that welfare reform will be a top domestic priority. One way to accomplish that is to make it easier for states to initiate changes that make sense and result in better, more efficient welfare programs.

Proposal

The FY '93 budget provides that the Administration will institute a new interagency review process to coordinate and **expedite** state waiver requests.

The Administration will be studying new ways to support welfare changes at the state level on a more permanent basis.

The President's initiative is in keeping with his goal of forwarding "states as laboratories." Broad, inflexible, national program changes implemented without testing could make things worse in both human and budgetary terms.

Waivers already granted

The federal government has granted a number of waivers already, including:

Wisconsin Learnfare -- require children on AFDC that haven't finished school to do so, or to receive a high school equivalency diploma

New Jersey REACH (Realizing Economic ACHievement) -- requires more recipients of assistance to get a job or participate in training programs

Washington FIP (Family Independence Program) -- provides broader financial incentive for those who participate in education, or employment training

Withdrawal/Redaction Sheet

(George Bush Library)

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04. Biography	Re: Governor William F. Weld; Personally Identifiable Information redacted. (1 pp.)	n.d.	(b)(6)	

Collection:

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WHORM Cat.:
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Re-review Case #:	Appeal Disposition:
P-2/P-5 Review Case #:	Disposition Date:
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THE COMMONWEALTH OF MASSACHUSETTS

EXECUTIVE DEPARTMENT

STATE HOUSE • BOSTON 02133

WILLIAM F. WELD
GOVERNOR

ARGEO PAUL CELLUCCI
LIEUTENANT GOVERNOR

William F. Weld Governor of Massachusetts

Bill Weld attended the Middlesex School in Concord, Mass., from 1956 to 1962 before entering Harvard College, where he graduated summa cum laude in 1966. A year later, he received a diploma in economics and political science, with distinction, from Oxford University. Weld graduated cum laude from Harvard Law School in 1970.

After serving as a law clerk with the state's Supreme Judicial Court for one year, Weld worked for 10 years at the Boston law firm of Hill & Barlow. In 1974, he served as associate minority counsel to the U.S. House Judiciary Committee during its Watergate impeachment inquiry. Weld was the 1978 Republican nominee for attorney general.

In 1981, Weld was named U.S. Attorney for Massachusetts by President Ronald Reagan. During Weld's five-year tenure, the office won convictions in 109 of 111 political corruption cases, imposed fines on several banks engaged in money laundering, obtained lengthy prison terms for the leaders of the Boston Mafia, and broke up an arson ring that was responsible for 306 fires in the Greater Boston area. In 1985, Weld's fellow U.S. Attorneys elected him chairman of the Attorney General's Advisory Committee of U.S. Attorneys.

Reagan brought Weld to Washington in 1986, appointing him Assistant Attorney General in charge of the Criminal Division. Emphasizing public corruption, narcotics and white-collar crime cases, Weld oversaw all federal criminal investigations in the nation. He resigned from that post in 1988 and joined the Boston law firm of Hale & Dorr, where he served as a senior partner until his election as Governor of Massachusetts in 1990.

On January 4, 1990, Weld formally announced his candidacy for Governor of the Commonwealth of Massachusetts and was elected on November 6, 1990. He was inaugurated on January 3, 1991.

Weld was born on July 31, 1945 in Smithtown, New York, and is 46 years old. He lives in Cambridge with his wife, Susan Roosevelt, and their five children: David, (b) (6) Ethel, (b) (6) Mary, (b) (6) Quentin, (b) (6) and Frances, (b) (6)

Weld Dismantles Dukakis Legacy, Cuts Budget and Builds Ratings

By Christopher B. Daly
Special to The Washington Post

BOSTON—When William F. Weld took office as the first Republican governor of Massachusetts in 16 years, he faced a hostile Democratic House and Senate, a dead-battery economy and a daunting budget deficit.

Thirteen months later, despite the misery of slashing government programs in a recession, Weld is winning generally high marks for balancing the budget while holding firm on no new taxes. He also is proposing going one step beyond fellow governors by cutting taxes.

Weld is an unlikely success story: An abortion-rights, supply-side libertarian lawyer, never an election winner, becomes governor in one of the nation's Democratic strongholds, then outfoxes lifetime pols in the legislature and changes his state's political climate, all the while maintaining his regular squash game at the Harvard Club.

With a firm majority of voters behind Weld, most questions about him now center on whether he can sustain first-year momentum and cement the left-right coalition that put him in power.

In a recent interview, Weld, 46, said 1991 was better than he expected, thanks to voter demand for change after the political paralysis and economic wreckage that marked the end of liberalism's heyday here.

Weld set out to dismantle the legacy of the Dukakis years, scrapping a universal health care system, slashing spending, cutting back op-

tional Medicaid programs. He even cut a special fund that allowed welfare mothers to buy childrens' clothes, and he proposed restoring the death penalty.

Weld said his biggest achievement was trimming taxes while slashing spending. "You don't have to enjoy" budget cutting, he said. "But I think it's necessary."

Knowing that voters were on his side about taxes, Weld told legislators, in effect, that because the state by law cannot run a deficit, they had to cut spending. The Democrats let Weld do the chopping.

People around Weld say he is so bright that he is not afraid to change his mind and does not mind sharing credit or attention. He also has a working partnership with his lieutenant governor, Paul Cellucci, a former state senator with good friends in the Bush administration.

In his State of the State address last month, Weld challenged legislators to cut taxes further, saying it would create jobs and economic growth. He proposed a modest reduction in the personal income tax, tax credits for business expansion and phasing out the 6 percent tax on capital gains.

Weld declared that government in Massachusetts had "grown beyond the consent of the governed." Scaling it back, he said, would trigger an economic boom and yield plenty of revenue, even at lower tax rates.

In his latest budget plan, Weld proposed to raise spending by 7 percent to \$14 billion but demanded more tax cuts and further cuts in programs serving the neediest. His budget would cut an additional

10,000 people from welfare rolls and trim benefits by 10 percent.

At his budget announcement, Weld, a trust-fund millionaire being criticized for lacking compassion, was asked: "Governor, could you live on \$289 a month?"

Weld squirmed and replied, "I would have difficulty with that."

According to a recent Boston Globe poll, voters like what they see, declaring Weld one of the state's most popular politicians with a 55 percent favorability rating and a 24 percent negative assessment.

Weld had the good fortune to follow Michael S. Dukakis into office, initially enjoying an advantage simply because he was not the former governor and failed presidential nominee who remains a pariah here.

Weld won his first election by a narrow victory over John Silber, the truculent Boston University president, and entered office on a tide of public demand for change, which he appears to have used to full advantage.

"Everybody was so fed up by the end of 1990, after two years of economic free fall, that there was a social consensus," Weld said.

Charley Manning, one of Weld's top political advisers, said Weld "came in like a whirlwind and got pretty much everything he wanted."

Capitalizing on his early budget victories, Weld went to the legislature last fall and won an overhaul of worker's compensation, a police reorganization plan, even a higher speed limit.

"The biggest thing he did was change the philosophical way state government runs," Manning said. "In the past, it was: Here's what we want to do; how do we get the money? Now, with Weld, it's: Here's how much money we have; how do we want to spend it?"

Even critics acknowledge that Weld has proved a surprisingly nimble politician. "The only toes he stepped on," the Globe editorialized, "were those of the poor and of state and municipal workers—groups that were perceived as political wallflowers."

The accomplishments and praise mark a rapid rise for Weld, who carried just two of the state's 351 cities and towns in his only previous campaign, for attorney general in 1978.

A child of privilege, Weld is a graduate of Harvard and Oxford universities and Harvard Law School. Married to a Roosevelt, he and his wife, Susan, a professor of Chinese law at Boston College, have five children.

After he practiced law in Boston in the 1970s, Weld was tapped by the Reagan administration in 1981 as U.S. attorney here. Later, he ran the Criminal Division at the Justice Department until his noisy 1988 resignation after a showdown over ethics with former attorney general Edwin Meese III.

In 1990, Weld lost his party's endorsement for governor to a "pro-life" state legislator and appeared finished. But he spent more than \$1 million of his own money and won the fall primary on a pledge to be "hell on taxes and hell on crime" before edging Silber.

In the process, Weld attracted from the right tax-cutters, gun-lovers and crime hawks and, from the left, three constituencies neglected or demeaned by Silber: environmentalists and supporters of gay rights and abortion rights.

Thomas Kiley, a Democratic political consultant, said that, if Weld can be considered the state's first "baby boom" governor, he can claim to represent boomers who have adopted an outlook that combines fiscal conservatism with social liberalism.

Weld's belief in minimal government leads to his conviction that government should not interfere with homosexuals or women seeking abortions any more than it should interfere with hunters, investors or business executives.

Critics have offered a more cynical interpretation, noting that women favoring abortion rights deserted the Democrats to put Weld over the top against Silber and that many such women have expressed dismay at how Weld's budget cuts affect women and children. To placate those voters, this analysis suggests, Weld turns up the abortion-rights rhetoric whenever polls indicate the need.

Weld's political future, like that of many chief executives, seems inextricably linked to the economy. Weld will say only that he will make a decision late next year. That would be just in time to seek another term or challenge Sen. Edward M. Kennedy (D). The latest Globe poll had the two men in a dead heat.

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WILLIAM F. WELD
GOVERNOR

ARGEO PAUL CELLUCCI
LIEUTENANT GOVERNOR

Paul Cellucci
Lieutenant Governor

Paul Cellucci is a graduate of Hudson Catholic High School, the Boston College School of Management, and Boston College Law School. From 1966 until 1970, Cellucci was a member of the Reserve Officers Training Corps (ROTC), and he served in the U.S. Army Reserves from 1970 until 1978, when he was honorably discharged with the rank of captain.

In 1970, Cellucci was elected to the Hudson Charter Commission. A year later, he won election to the Hudson Board of Selectmen, and he served on that panel until 1976, when he was elected to the first of four terms in the Massachusetts House of Representatives.

In 1984, Cellucci was elected to the Massachusetts Senate from the Middlesex and Worcester District, and in 1989 became the Senate's assistant Republican leader. During his fourteen years in the Legislature, Cellucci was heavily involved in health care issues, campaign finance reform and issues concerning local government.

In 1979, Cellucci became the first elected official in Massachusetts to endorse the presidential candidacy of George Bush. In 1988, Cellucci served as chairman of Bush's Massachusetts campaign. In 1982, he served as campaign chairman for gubernatorial candidate Andrew Card of Holbrook, who is now the President's deputy chief of staff.

From 1973 to 1990, Cellucci practiced law in his hometown of Hudson.

On January 4, 1990, Cellucci formally announced his candidacy for Lieutenant Governor of the Commonwealth of Massachusetts and was elected on November 6, 1990. He was inaugurated on January 3, 1991.

Cellucci is 43 years old. He lives in Hudson with his wife Jan Garnett, and their two children: Kate (b) (6), and Anne (b) (6).

SENATOR DAVID H. LOCKE
ROOM 306, THE STATE HOUSE

10/91
(617) 722-1555

BIOGRAPHICAL SKETCH

Senator David H. Locke, the Minority Leader of the Massachusetts Senate, has a long and distinguished record of public service.

While still in college, Locke was elected Town Meeting Member in his hometown of Wellesley, a post he held for many years. He became actively involved in the affairs of the community, through memberships in organizations including the Republican Town Committee, the Wellesley Kiwanis Club, the Newton-Wellesley Hospital Board of Overseers, the Wellesley Friendly Aid, the Wellesley Red Cross, and the local Community Chest.

Locke was elected to the Wellesley Board of Selectmen, where he also served a term as Chairman of the panel. In 1960, Locke waged a successful campaign for the Massachusetts House, where he served four consecutive terms before he was elected to the State Senate in 1968.

In 1971, Senator Locke was named Assistant Republican Leader, a position he maintained for 18 years until he was elected Minority Leader in January 1989.

Senator Locke was named "Legislator of the Year" by the National Republican Legislators Association in 1990, when he was selected from nearly 3000 nominees nationwide.

In the spring of 1990, Senator Locke founded the "Save Our Senate" (SOS) political action committee, an organization dedicated to helping Republican candidates for the Massachusetts Senate, and ending one-party domination of the state Legislature. These efforts paid dividends in the November 1990 elections when Republican strength in the Senate doubled, from eight to 16 members, the largest gain for the GOP in 75 years.

Senator Locke was Chairman of the Massachusetts Reagan-Bush Campaign in 1980 and 1984. In 1988, he served as the Senior Co-Chairman for the Bush Campaign in Massachusetts.

Locke, a resident of Wellesley, is the father of five children. He graduated from the Wellesley Public Schools, Harvard College (A.B. '51), and Harvard Law School (J.D. '54). He is a veteran of the United States Marine Corps.

Senator Locke is a practicing attorney with the Wellesley firm of Locke, Fullerton and Lundwal. He began his legal career as a Special Assistant District Attorney for Norfolk County in 1956-57.

The Senator is a past President of the Middlesex Club, the oldest Republican Club in the nation, founded in 1867.

STATE SENATOR WILLIAM R. KEATING
111 BAY ROAD, SHARON, MA 02067

William R. Keating, Democrat, is presently serving as the State Senator from Sharon, Massachusetts from the Norfolk/ Bristol district. Senator Keating has been representing this district as the State Senator since 1985. Formally, in the years from 1977 to 1985, he was the State Representative to the Massachusetts House of Representatives.

Since becoming a member of the State Senate, Senator Keating has held a number of official positions. Presently, he is Chairman of Senate Committee on Steering and Policy and Senate Chairman of the Committee on Taxation, Vice Chairman of the Senate Committee on Criminal Justice and the former Chairman of the Senate Committee on Public Safety.

Additionally, Senator Keating is a member of the Senate Committee on Ways and Means, Rules, Ethics, Election Laws and Insurance. While a member of the Massachusetts House of

Representatives, Mr. Keating served on the Committees on Criminal Justice as Vice Chairman, Election Laws as Vice Chairman and on the Committee of Commerce and Labor.

Born in Norwood, Massachusetts, Senator Keating lives in Sharon with his wife, Tevis, and their two children, Kirsten and Patrick. He maintains a membership in a number of state organizations regarding civic and legal concerns. He is currently a member of the Democratic State Committee and is a member of Sharon League of Women Voters, Sharon Democratic Town Committee and a member of many Chambers of Commerce of a number towns in his Senatorial district. Additionally, Senator Keating became a member of the Massachusetts Bar Association upon graduation from Suffolk Law School in 1985. He is a partner in the law firm of Keating and Fishman in Sharon, Massachusetts.

Senator Keating was the first recipient of the John F. Kennedy Library Foundation Dan H. Fenn, Jr. Award for Political Leadership. Furthermore, he was chosen Massachusetts Legislator of the Year (1980) by the Massachusetts Municipal Association and Massachusetts

League of Cities and Towns. In 1988, Senator Keating was named Massachusetts Police Association Legislator of the Year. Also in 1988, Senator Keating was honored with the Massachusetts Veterans' Agents Distinguished Service Award. His legislative accomplishments resulted in him being named by the Massachusetts Amvets as their recipient of the Pilgrim Award for Leading Legislative Achievement in 1983.

Senator Keating continues to author a number of principal laws addressing issues of crime, safety and business. In particular, Senator Keating sponsored laws to increase the penalties of individuals convicted of trafficking and distributing cocaine, of juvenile crime, and of the selling of drugs to school children. Also, he sponsored laws relating to the victims of violent crimes. Senator Keating authored the law allowing the Commonwealth to participate in a multi-million dollar program to provide seed capital for innovative high-tech corporations, a law mandating residential smoke detectors, and a law requiring scoliosis screening. Furthermore, he sponsored a bill which increased penalties and improved collecting procedures for bad checks.

He is a graduate of Suffolk University Law School (1985). Also, Boston College Graduate School with a Masters degree in Business Administration (1982). Additionally, Boston College (1974; B.A. Political Science, Magna Cum Laude).



PETER FORMAN
MINORITY LEADER

The Commonwealth of Massachusetts

*House of Representatives
State House, Boston 02133*

1ST PLYMOUTH DISTRICT
51 WARREN AVENUE
PLYMOUTH, MA 02360
HOME: (508) 746-0344
OFFICE: (617) 722-2100

**Representative Peter Forman
Biographical Information**

Representative Peter Forman was born and educated in Plymouth. He graduated from Colby College in 1980 and immediately ran for the open House seat in Plymouth. At the age of 22, he became the youngest elected Republican to the Legislature in this century.

Over the last 12 years Representative Forman has served on the Committees on Public Service, Federal Financial Assistance, Election Laws, Insurance and Health Care.

In addition to those permanent committees, he has served on the Special Committee on Redistricting (1988) and was House Chairman of a special joint committee to investigate the Pilgrim Nuclear Plant.

In 1989 the Representative was elected by House Republicans to the position of Assistant Minority Whip. In 1991 he was unanimously elected by his Republican colleagues to his current position of House Minority Leader. He is the youngest Massachusetts Floor Leader, of either party, in this century and the fourth youngest Floor Leader in the nation.

The House Minority Leader received in 1991 the prestigious Fenn Award for Political Leadership from the John Fitzgerald Kennedy Library. The Fenn Award is given each year to a young elected official in Massachusetts who has demonstrated outstanding leadership skills in dealing with difficult public policy issues. He was the first Republican to receive the Kennedy Library honor.

Among his political accomplishments, in 1986 Representative Forman was selected by then Vice President George Bush to be Massachusetts Chairman of the Vice President's Political Action Committee. In 1988 he was named cochairman of the Massachusetts Bush for President Campaign.

Representative Forman resides in Plymouth with his wife Dawn and their three children.



U.S. Department of Justice

United States Attorney
District of Massachusetts

1107 J.W. McCormack Post Office Courthouse
Boston, Massachusetts 02108

BIOGRAPHICAL PROFILE

Wayne A. Budd was nominated United States Attorney for the District of Massachusetts by President George Bush on April 17, 1989. He was confirmed and appointed to that position in September of that year. As United States Attorney, Mr. Budd is the highest ranking federal law enforcement official in Massachusetts. He oversees an office of approximately 90 Assistant U.S. Attorneys.

Prior to his appointment, Mr. Budd was engaged in the private practice of law since 1969, most recently as the Senior Partner of Budd, Wiley & Richlin, a Boston firm.

A native of Springfield, Massachusetts, he was a graduate of Cathedral High School in that City and received his A.B. cum laude from Boston College in 1963. He graduated from Wayne State University School of Law in Detroit, Michigan, in 1967.

He served as a member and as a chairman of the Massachusetts Civil Service Commission (1972-1989). Prior to that time, Mr. Budd also served as an Assistant Corporation Counsel for the City of Boston and as an Assistant Attorney General for the Commonwealth of Massachusetts.

When elected to serve as president of the Massachusetts Bar Association in 1979, U.S. Attorney Budd became the first Black person in the Nation's history to lead a state bar association. He is also a past president of the Massachusetts Black Lawyers Association. Mr. Budd served as a lecturer in law for many years at the Boston College Law School and is currently a Trustee of Boston College. He has received several honorary degrees and numerous awards during the course of his career. Most recently, Mr. Budd received the Salmanson Human Relations Award from the Anti-Defamation League of B'nai B'rith for his work in the area of civil rights, the Boston Edison Company's Annual Award for Outstanding Achievement in his profession and a U.S. Attorney Award for Excellence from then Attorney General Dick Thornburgh.

Currently, Mr. Budd is a member and immediate past Vice-Chairman of the U.S. Attorneys Advisory Committee to the Attorney General of the United States. This Committee is comprised of fifteen (15) U.S. Attorneys from around the Nation who review prevalent legal and law enforcement issues and advise Attorney General William Barr on the impact these matters have on the administration of justice throughout the United States.

Mr. Budd is a resident of Saugus, Massachusetts, and is married to the former Jacqueline Simmons of New York. He is the father of three daughters.

Francis X. Bellotti, 69

currently attorney with Mintz, Levin, Cohn, Ferris, Glovsky & Popeo

candidate for Massachusetts Governor (Democratic); 1990

Massachusetts Attorney General, 1975 - 1987

candidate for Massachusetts Governor, 1964

Lt. Governor of Massachusetts, elected 1962

(note that William F. Weld was Republican candidate for Attorney General in 1978)

STEVEN D. PIERCE

Steven D. Pierce is a partner in the Corporate and Business Department of Eckert Seamans Cherin & Mellott. He is a member of the firm's Government Relations Practice.

Mr. Pierce served in the Massachusetts House of Representatives from 1979 to 1991, where he was involved in a wide range of areas including fiscal, budgetary and economic development issues. He was elected Minority Leader in 1987 and led the House Republican Caucus over the next four years. He also served in the cabinet of Governor Weld as Secretary of Communities and Development.

Mr. Pierce has had a long career as a respected and effective political leader in Massachusetts. The addition of Mr. Pierce to the firm's Government Relations Practice enhances its abilities to represent clients at the state and federal level. Attorneys in the Government Relations Practice advise clients on legislative and administrative strategies, draft proposed legislation and regulations, monitor legislative hearings, and guide clients through the bureaucracy of state and federal agencies with respect to such matters as regulatory actions and disputes, procurement contracts and funding agreements.

Mr. Pierce graduated from Union College, where he was elected Phi Beta Kappa and was class co-valedictorian. He received his law degree with honors from Duke University School of Law.

Mr. Pierce is admitted to practice law in Massachusetts and Connecticut. While he is resident in the firm's Boston office, he will also work out of the firm's Washington, D.C. office.

Janis M. Berry
Ropes & Gray
One International Place
Boston, Massachusetts 02110
(617) 951-7569

Janis M. Berry is a partner at Ropes & Gray engaged in litigation practice. Previously, she served for six years as a Federal prosecutor, and was appointed Chief of the U.S. Department of Justice New England Organized Crime Drug Enforcement Task Force. Ms. Berry currently serves on the Governor's Judicial Nominating Council and is a member of the Massachusetts Board of Bar Overseers, the governing Board responsible for the administration of the Disciplinary Rules and Code of Ethics for lawyer conduct. She has also acted as Chair of the United States Magistrate Merit Selection Panel. Ms. Berry is a Trustee and Incorporator of A Hero's Welcome Charitable Trust, Inc.; and is a member of the Board of Trustees of Atlanticare Hospital. A graduate of Boston University School of Law, J.D., cum laude 1974, and Boston University, B.A. magna cum laude 1971, Ms. Berry has lectured extensively and taught trial practice and advocacy and has published articles in this field and in the area of representing corporate entities and officers in criminal investigations. Ms. Berry served as Law Clerk to Chief Justice Edward F. Hennessey of the Massachusetts Supreme Judicial Court.

JOHN H. FLOOD

The Honorable Jack Flood is of counsel with the law firm of Mahoney, Hawkes & Goldings located on Rowes Wharf in Boston. The 30 lawyer firm is a full service law firm with emphasis on business and corporate law, estate planning and administration, tax law, real estate and litigation. Mr. Flood concentrates his practice in areas of business and corporate law, and coordinates the firm's government relations and legislative counselling practice group.

A candidate for Governor in the 1990 election, Mr. Flood served from 1981 through 1990 as a member of the Massachusetts House of Representatives. During the last six years of his legislative term he was Chairman of the Legislative Committee on Taxation. He also served on the Judiciary Committee, the Energy Committee and the Committee on Government Regulations. Mr. Flood also served on Governor Weld's Transition Committee on Fiscal Policy.

A graduate of Northeastern University and Suffolk University Law School, Mr. Flood has practiced law for the past eighteen years and served from 1975 to 1983 as Town Counsel for the Town of Avon, Massachusetts.

Mr. Flood makes regular appearances on Channel 5's public affairs program "5 on 5" offering his insights on issues facing our nation and state.

Walter B. Prince has, since 1981, been a Lecturer of Law at Boston College Law School, from which he received a J.D. in 1974. He served as an Assistant United States Attorney for the District of Massachusetts under two administrations, where he was Chief of the Major Drug Traffickers Prosecution Unit. As a partner in the Boston law firm of Brown & Prince, he concentrated on litigation and general practice. From 1985 to June 1988, Mr. Prince was General Counsel to the Massachusetts Bay Transportation Authority, where he provided legal counsel to the Board of Directors and the General Manager. He managed a staff of twenty-three lawyers and was responsible for the prosecution or defense of all claims and suits by or against the Authority. Mr. Prince and his staff routinely handled international commercial transactions, equipment purchasing and leasing, construction, environmental, personnel, transportation, and real estate development issues. His fields of expertise include transportation, commercial law, and civil litigation. Mr. Prince was formerly president of the Massachusetts Black Lawyers Association, vice president of the National Conference of Black Lawyers, a delegate to the Massachusetts Bar Association, and was appointed by two Governors to serve as a member of the Judicial Nominating Council.

RICHARD J. UNDERWOOD. A member of the Massachusetts and Federal Bars, Richard J. Underwood, has combined a legal career with varied public service and senior corporate responsibility. During his years in local and state government, Richard Underwood served as Deputy Secretary of State, Chairman of the Boston Election Commission, Administrator for Urban Affairs for the Boston Redevelopment Authority, and Assistant Secretary of Transportation. In these and other affiliations with government, he acquired a recognized reputation in public administration. A 1957 graduate of Boston University with a degree in Public Relations, Mr. Underwood was awarded a Masters Degree in Business Administration from Suffolk University in 1960, and a Bachelor of Laws from Suffolk University Law School in 1964. Mr. Underwood is a 1983 recipient of the "Distinguished Alumni Award" from Boston University's School of Public Communications. Holder of numerous industry and regulatory appointments, Richard Underwood is an acknowledged expert in the interaction of the public and private sectors. A former national trade association executive, Mr. Underwood was New England Regional Vice President of the American Insurance Association. Subsequently, he served as Senior Vice President for Government Affairs and Corporate Legal Services for the Commercial Union Insurance Companies. Mr. Underwood is currently a managing partner in the Boston law firm of Finnegan, Underwood, Coombs, Ryan & Tierney.

Withdrawal/Redaction Sheet

(George Bush Library)

Document No. and Type	Subject/Title of Document	Date	Restriction	Class.
06. Vitae	Re: Richard H. Clark; Personally Identifiable Information redacted. (1 pp.)	n.d.	(b)(6)	

Collection:

Record Group: Quayle Vice Presidential Records
Office: Deputy Chief of Staff's Office
Series: Porter, Richard, Files
Subseries: Subject Files
WHORM Cat.:
File Location: Mass., Boston 2/13/92

Date Closed: 8/22/2025	OA/ID Number: 21805-019
FOIA/SYS Case #: 2025-0878-F	Appeal Case #:
Re-review Case #:	Appeal Disposition:
P-2/P-5 Review Case #:	Disposition Date:
AR Case #:	MR Case #:
AR Disposition:	MR Disposition:
AR Disposition Date:	MR Disposition Date:

RESTRICTION CODES

Freedom of Information Act (FOIA) - [5 U.S.C. 552(b)]

(b)(1) National security classified information
(b)(2) Release would disclose internal personnel rules and practices of an agency
(b)(3) Release would violate a Federal statute
(b)(4) Release would disclose trade secrets or confidential or financial information
(b)(6) Release would constitute a clearly unwarranted invasion of personal privacy
(b)(7) Release would disclose information compiled for law enforcement purposes
(b)(8) Release would disclose information concerning the regulation of financial institutions
(b)(9) Release would disclose geological or geophysical information concerning wells

Deed of Gift Restrictions

C(1) Closed by Executive Order 13526, governing access to national security information
C(2) Closed by statute or by the agency which originated the information
C(3) Closed in accordance with restrictions contained in donor's deed of gift [formerly listed as only C]
PRM. Removed as a personal record misfile

Presidential Records Act - [44 U.S.C. 2204(a)]

P-2 Relating to the appointment to Federal office [(a)(2) of the PRA]
P-5 Release would disclose confidential advice between the President and his advisors, or between such advisors [(a)(5) of the PRA]

RICHARD H. CLARK
ATTORNEY-AT-LAW

OFFICE ADDRESS:

111 Main Street
South Lancaster, MA 01561
Telephone: 508-365-7322

Fax #:
(508) 368-1161

HOME ADDRESS:

388 Wilder Road
Bolton, MA 01740
Telephone: 508-779-6561

PERSONAL DATA:

Born: (b) (6)
Melrose, MA
Married: Carole R. Reynolds
July 25, 1965
Children: Richard B. Clark
Brendan C. Clark
Jenifer Nicole Clark

EDUCATIONAL DATA:

Doctor of Jurisprudence
Suffolk University Law School
Graduated May 19, 1972

Admitted to Massachusetts Bar
December 12, 1972

Bachelor of Arts, Atlantic Union
College, So. Lancaster, MA
June 1967

PROFESSIONAL DATA:

Member of the Massachusetts Bar
Association
Member of the Worcester County
Bar Association
Member of the Clinton Bar
Association
Notary Public for the
Commonwealth of Massachusetts

EMPLOYMENT:

Sole proprietor, Attorney-at-Law,
1972-1985
General partner - Clark & Reynolds,
1985 to present.
General Practice of Law specializing
in Real Estate Law, Conveyancing
and Title Abstracting.

Withdrawal/Redaction Sheet

(George Bush Library)

Document No. and Type	Subject/Title of Document	Date	Restriction	Class.
07. Biography	Re: E. Warren Pierce, III; Personally Identifiable Information redacted. (1 pp.)	n.d.	(b)(6)	

Collection:

Record Group: Quayle Vice Presidential Records
Office: Deputy Chief of Staff's Office
Series: Porter, Richard, Files
Subseries: Subject Files
WHORM Cat.:
File Location: Mass., Boston 2/13/92

Date Closed:	8/22/2025	OA/ID Number:	21805-019
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P-2/P-5 Review Case #:		Disposition Date:	
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AR Disposition:		MR Disposition:	
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- P-2 Relating to the appointment to Federal office [(a)(2) of the PRA]
- P-5 Release would disclose confidential advice between the President and his advisors, or between such advisors [(a)(5) of the PRA]

BIOGRAPHICAL DATA

E. WARREN PIERCE, III
121 DUCK HILL ROAD
DUXBURY, MA 02332
(617)934-2509

(Summer Address)
478 Snipatuit Road
Rochester, MA 02770
(508)763-8836

1984-Present

President/Owner
Christie Transfer, Inc.
P.O. Box 97
N. Abington, MA 02351

Treasurer
South Shore Terminals, Inc.
1431 Bedford St.
N. Abington, MA 02351

Previous Employment

1978-1984: U.S. Small Business Administration, Washington, DC
Director of Labor Relations, Special Assistant
1976-1978: ACTION (Peace Corps & VISTA), Washington, DC,
Labor & Employee Relations, Task Force to Director
1976: National Guard Bureau, Army Directorate, The Pentagon,
Special Projects Officer
1972-1975: U. S. Army, active duty, commissioned officer
1975-Present: Major, Mass. Army National Guard, State
Headquarters, Public Affairs Officer

Education

M.A., Business Administration, Central Michigan U., Mt.
Pleasant, 1976
B.A., dual degree, Economics & History, U. of New Hampshire,
Durham, 1972
Graduate, DoD Equal Opportunity Management Institute,
Patrick AFB, FL, 1974

Personal

Born (b) (6), Quincy, MA
Married 1981 to Elizabeth (Beth) Gettys, Rock Hill, SC
Two sons, Warren (b) (6) and Thomas (b) (6)

Memberships/Affiliations

Director, So. Shore Chamber of Commerce, Quincy, MA
Member, The Army & Navy Club, Washington, DC
National Guard Officers Association, Washington, DC
National Marine Historical Society, New York
Soc. of Professionals Assisting Mngt, Washington, DC
Finance Committee, Town of Rochester, MA
Regional School Advisory Committee, Rochester, MA
Republican National Committee, Washington, DC
Massachusetts Republican Party
Plymouth (County) Republican Club

Withdrawal/Redaction Sheet

(George Bush Library)

Document No. and Type	Subject/Title of Document	Date	Restriction	Class.
08. Biography	Re: Kevin A. Tedeschi; Personally Identifiable Information redacted. (1 pp.)	n.d.	(b)(6)	

Collection:

Record Group: Quayle Vice Presidential Records
Office: Deputy Chief of Staff's Office
Series: Porter, Richard, Files
Subseries: Subject Files
WHORM Cat.:
File Location: Mass., Boston 2/13/92

Date Closed:	8/22/2025	OA/ID Number:	21805-019
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- P-2 Relating to the appointment to Federal office [(a)(2) of the PRA]
- P-5 Release would disclose confidential advice between the President and his advisors, or between such advisors [(a)(5) of the PRA]

BIOGRAPHICAL DATA

KEVIN A. TEDESCHI
84 DUCK HILL ROAD
DUXBURY, MA 02332
(617)934-6425

Occupation: Self-employed retailer

Director
Tedeschi Realty Corporation
Rockland, MA 02370

Part Owner
Tedeschi Food Shops
Rockland, MA 02370

Previous Employment

1971-1988: President/Owner, Tedeschi's Liquor Marts, Inc.
Hanover Mall, Rte 53, Hanover, MA 02339

Education

B.S., Business Administration, U of Villanova, PA, 1971
Post Graduate, Malvern Prep, Paoli, PA 1967
Graduate, Thayer Academy, Braintree, MA, 1966

Personal

Born (b) (6) in So. Weymouth, MA.
Single

Membership/Affiliation

Director, Cardinal Cushing School & Training Center,
Hanover, MA
Concerned Citizens for Drug Prevention,
Hanover, MA
St. Colletta of Massachusetts, Quincy, MA
Member, Past Director, So. Shore Chamber of Commerce,
Quincy, MA

Formerly:

Director, So. Shore Business & Industrial PAC, Quincy, MA
Mass. Package Store Association, Springfield, MA
Founder & President, Hanover (MA) Chamber of Commerce
Member, Talking Information Center, Marshfield, MA
Alumni Board, U. of Villanova
Alumni Board, Thayer Academy
Incorporator, Whitman Savings Bank, Whitman, MA

Honorable Peter W. Senopoulos
One Constitution Plaza
Boston, MA 02129

Served in the U.S. Marine Corps, 1961-1967; BSA Bentley College;
1977-Present Chief Operating Officer, Gallagher & Gallagher, P.C.
1981-Present President/CEO NWI, Inc.; Member of the National
Diabetes, Digestive and Kidney Disease Advisory Council, NIH,
HHS; Presidential Appointee White House Conference on Small
Business; Commissioner, American Battle Monuments Commission,
United States of America; Various executive positions with the
Cystic Fibrosis Foundation; Republican National Finance Committee
1987-Present; Massachusetts Finance Chairman, George Bush For
President; Finance Chairman Massachusetts Republican Party, 1988-
Present; Member, President's Commission on White House Fellows
1989-1991; 1988-1989 Presidential Transition, Presidential
Personnel; Chairman Inaugural Ball, Washington, D.C. Convention
Center, 1989; Presidential Advisory Committee, 1988-Present;
Active in numerous civic, professional, fraternal, political, and
military organizations.

Withdrawal/Redaction Sheet

(George Bush Library)

Document No. and Type	Subject/Title of Document	Date	Restriction	Class.
09. Vitae	Re: Alfred L. Griggs; Personally Identifiable Information redacted. (1 pp.)	n.d.	(b)(6)	

Collection:

Record Group: Quayle Vice Presidential Records
Office: Deputy Chief of Staff's Office
Series: Porter, Richard, Files
Subseries: Subject Files
WHORM Cat.:
File Location: Mass., Boston 2/13/92

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Presidential Records Act - [44 U.S.C. 2204(a)]

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P-5 Release would disclose confidential advice between the President and his advisors, or between such advisors [(a)(5) of the PRA]

ALFRED L. GRIGGS

9 BARRETT PLACE
NORTHAMPTON, MA 01060
(413) 584-4311

EXPERIENCE

1982 to Present

COCA-COLA BOTTLING COMPANY OF NORTHAMPTON
President

1970 - 1982

COCA-COLA BOTTLING COMPANY OF NORTHAMPTON
Treasurer

1963 - 1968

U. S. MARINE CORPS
Captain, Pilot
Distinguished Flying Cross

EDUCATION

1970

HARVARD BUSINESS SCHOOL
M. B. A.

1963

UNITED STATES NAVAL ACADEMY
B. S.

1958

PHILLIPS ANDOVER ACADEMY

PROFESSIONAL AND
OTHER ACTIVITIES

Executive Committee, Mid-Atlantic Cannery
Association

Director, Massachusetts Soft Drink
Association

Chairman, National Soft Drink Association

Director, Bank of New England - West
Springfield, Massachusetts

President, Northampton Development
Corporation

Director, University of Massachusetts,
Fine Arts Center

Commissioner, Northampton Redevelopment
Authority

Trustee, Edwards Congregational Church

PERSONAL

Married to Sally

Children: Sarah - Age (b) (6)

Billy - Age (b) (6)

24 Hartwell Avenue

Lexington, MA 02173

Sara Johnson is Director of Regional Forecasting and Managing Economist at DRI/McGraw-Hill, an economic consulting firm based in Lexington, Massachusetts. In this position, she is responsible for economic forecasts and analyses of regions, states, and metropolitan areas of the United States. Ms. Johnson also manages contract research projects for the regional group. Recent examples include a study of the banking industry in New England, impact analyses of state and federal tax proposals, a strategic assessment of the European market, and service area models for electric utilities.

Ms. Johnson joined DRI in 1973 as an economist in the U.S. Economic Service. After completing doctoral course work in economics at Harvard University, she rejoined DRI in 1977 as Director of Long-Term Studies and as Senior Economist for the U.S. Economic Service. Ms. Johnson has served as the company's U.S. specialist in several fields, including international trade, state and local government finance, energy markets, prices and wages, business investment, and labor markets.

Ms. Johnson holds a B.A. degree in Economics and Mathematics from Wellesley College and an M.A. in Economics from Harvard University with concentrations in finance and macroeconomic theory. She served as President of the Boston Association of Business Economists, a regional chapter of the National Association of Business Economists, in 1988-89. In August 1991, Governor William Weld appointed Ms. Johnson to the Governor's Council on Economic Growth and Technology to advise the administration on tax policy and economic development.



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Outside Mass: 1-800-225-4444

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Telephone 617-322-0163
Fax: 617-322-3911

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JOSEPH S. W. PARKER, SR.
NASHUA AVE.
MARBLEHEAD MA. 01945 Tel: 617-631-5466.

OCCUPATION: President and owner of Sterling-Clark-Lurton Corp.
Malden Ma. 02148. Tel: 617-322-0163

Education: Noble & Greenough School Dedham Ma.
Dartmouth College, Hanover N.H.

Organizations: Member & past President Malden Chamber of
Commerce

Member Malden Rotary Club

Member & Past President New England Coatings Assoc.

Member & past Regional Vice President National Paint
& Coatings Assoc. (NPCA), Washington DC

Member Massachusetts Paint Council

Member of the State Affairs Committee of NPCA

Trustee of The Bank For Savings, Malden Ma.

Former Trustee Noble & Greenough School Dedham, Ma.

Former Trustee of The Tower School Marblehead Ma.

VALIS ASSOCIATES
Suite 850
1747 Pennsylvania Avenue, N.W.
Washington, D.C. 20006

FAX COVER SHEET

DATE : FEB 11, 1992
TO : John Howard
COMPANY: OVP 456 7044
FROM : HELEN SANDERS

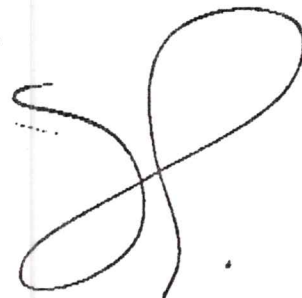
NUMBER OF PAGES (including this cover sheet) 4

If you have any problems with this transmission, please contact
_____ at 202/833-5055.

John -

HERE'S SOME ADDITIONAL INFO ON BOSTON.
Still checking for CCJR MEMBERS.
Will call Beth w/ NAMES.

Call me if you have questions,





American Tort Reform Association

1212 New York Avenue, N.W. • Suite 515 • Washington, D.C. 20005 • (202) 682-11

MEMO

February 11, 1992

TO: Elise Atkins

FR: Diane Swenson, ATRA Vice President

RE: Massachusetts

Massachusetts is not a state where tort reform efforts have been successful. It is one of the nine states which have not enacted a single, generic tort reform bill during the five years in which tort reform has been a state issue. Not only was Former Governor Dukakis a problem, but the liberal Democratic legislature refused to act on the issue. Many people are not sure that Governor Weld can make a difference with that legislature still in place.

I have attached the Massachusetts report from our "1992 State Tort Reform Outlook." It describes the issues currently pending. The workers' compensation battle is consuming the business community's energies. There has not been an organized tort reform coalition in the state since 1986. It existed for two years and disbanded because of the political realities and a strong, well-organized trial bar. The coalition was broadly-based. A copy of a March 1987 membership list is attached for your review.

The high tech companies of Massachusetts are not members of the American Tort Reform Association so we cannot help you with those contacts. However you may want to contact the Massachusetts High Tech Council which is led by Digital Equipment. You also may want to touch base with the Massachusetts Business Roundtable. Alan McDonald, a prominent Democrat, is the leader of that organization.

ATRA does have a strong relationship with the Massachusetts Medical Society and we believe Dean Nicastro, their Counsel who attended the February 4 event, would be helpful if you decide to move forward with an event there. You should know that the Past President of the Massachusetts Medical Society, Dr. Barry M. Manuel, was a strong advocate of no-fault medical malpractice legislation. Many other state societies disagreed strongly with this group's efforts to move away from the fault-based system. The no-fault bills introduced last year did not move. As the "Outlook" notes, the society has been working for a more limited piece of legislation this year, a so called "bad-baby bill." The legislation would provide financial and other assistance for infants with severe neurological impairments born to Massachusetts residents. It would not require proof that the impairment was caused by the negligence of a health care provider. We have more information on this bill if you are interested.

The names and telephone numbers of our contacts are included in the attachment. Please call if you have any questions about this information.

Additionally, four cases dealing with punitive damage awards are working their way through the Maryland Court of Appeals. The coalition will watch for these decisions with great interest.

The MCJC is rallying great support around the state with their impressive package. If you are interested in supporting the coalition's efforts, contact George Manis or Miles Cole at the Maryland Civil Justice Coalition at the numbers listed above.

MASSACHUSETTS

CONVENES JANUARY 1 -- MEETS THROUGHOUT THE YEAR

Mr. Brian Gilmore
Associated Industries of Massachusetts
441 Stuart Street
Boston, Massachusetts 02116
617-262-1180

Dean P. Nicastro
General Counsel
Massachusetts Medical Society
1440 Main Street
Waltham, Massachusetts 02254
617-893-4610

Brian Gilmore of Associated Industries of Massachusetts reports that liability issues are on the back burner for the business community right now. Workers' compensation and court reform are their first priorities. Since Massachusetts has a new governor and legislative elections coming up this fall, there may be a new approach in 1993.

Although similar in nature to general no-fault legislation introduced in 1991, the medical liability legislation proposed by the Massachusetts Medical Society this year is much narrower in its focus. It would establish a pilot program to provide broad assistance only for infants with severe neurological impairments born to Massachusetts residents without requiring proof that the impairment was caused by the negligence of a health care provider. The program would be administered by a public corporation where a board of directors would be appointed by the governor and consist of three medical specialists, an attorney and a parent of an impaired child. It would be the exclusive remedy for all severe neurological impairment claims filed after July 1, 1993.

LIABILITY INSURANCE COALITION OF MASSACHUSETTS

COALITION MEMBERS

Coalition members as of March 23, 1987:

Albert Abraham	Adams Chamber of Commerce
*Dorri Giles	American Consulting Engineers Council of New England
Loretta Dietch	American Rental Association of Massachusetts, Inc.
*Martin A. Burke	Associated Builders and Contractors
*Paul F. Mengher	Associated Industries of Massachusetts
Michael Costello	Cape Ann Chamber of Commerce
Michael J. Frucci	Cape Cod Chamber of Commerce
John S. Frykenberg	Chicopee Chamber of Commerce
Harry B. Coholan	Everett Chamber of Commerce
Brad Durfee	Fall River Chamber of Commerce & Industry
*Brian R. Gilmore	Greater Boston Chamber of Commerce
Karen Koller	Greater Gardner Chamber of Commerce
Dr. Donald L. Ruhl	Greater Haverhill Chamber of Commerce
Laurence R. Smith	Greater Lawrence Chamber of Commerce
Donald Dobson	Marlborough Chamber of Commerce
*John Grosier	Massachusetts Business Roundtable
Peter B. Faora	Massachusetts Hotel-Motel Association
John Eisenbeiser	Massachusetts Package Store Association
*Richard J. Newman	Massachusetts Restaurant Association
*Thomas J. Moccia	Massachusetts Society of Certified Public Accountants, Inc.
John B. Miller	Massachusetts Society of Professional Engineers
Richard Fitzgerald	Massachusetts State Association of Architects
*Michael J. Williamson	Metro South Chamber of Commerce
Michelle Cunha	Metro West Chamber of Commerce
*Linda M. Noonan	National Federation of Independent Business
Scott Weisburgh	New England Pest Control Association, Inc.
Allan L. DesRosiers	Greater Newburyport Chamber of Commerce & Industry
Susan M. Sweeney	The New England Council
Gordon C. Lane	North Central Chamber of Commerce
Robert Bradford	North Shore Chamber of Commerce
Joan Germalley	Salem Chamber of Commerce
Carolyn Boviard VanSant	Smaller Business Association of New England, Incorporated
Robert Gladden	Greater Springfield Chamber of Commerce
George DuComb	Quabong Valley Chamber of Commerce
Kevin J. Costello	South Shore Chamber of Commerce
Theodore L. Manning	Waltham-West Suburban Chamber of Commerce
Hope Tsacoveanes	Watertown Chamber of Commerce
William J. Short	Worcester Area Chamber of Commerce
Jeanne Lukas	Wellesley Chamber of Commerce

VALIS ASSOCIATES
Suite 850
1747 Pennsylvania Avenue, N.W.
Washington, D.C. 20006

FAX COVER SHEET

DATE : Feb 11, 1992
TO : John Howard
COMPANY: OVP - Legal Counsel
FROM : Elise Atkins

NUMBER OF PAGES (including this cover sheet) 2

If you have any problems with this transmission, please contact
_____ at 202/833-5055.

Per your inquiry, we're working on a "one pager",
but in the mean time this is what I've got.

- not much action in the past 5 years
- most work has been done on worker's compensation and court reform
- with the new governor, new legislation may be introduced in 1993
- one area of interest is narrow no-fault legislation pertaining to neurologically impaired infants

I'll send the one pager in
1000 100 1000000

Elise

Additionally, four cases dealing with punitive damage awards are working their way through the Maryland Court of Appeals. The coalition will watch for these decisions with great interest.

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MASSACHUSETTS

CONVENES JANUARY 1 -- MEETS THROUGHOUT THE YEAR

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441 Stuart Street
Boston, Massachusetts 02116
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Dean P. Nicastro
General Counsel
Massachusetts Medical Society Massachusetts
1440 Main Street
Waltham, Massachusetts 02254
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OFFICE OF THE VICE PRESIDENT
WASHINGTON

February 12, 1992

Industry-Business List for the State of Massachusetts

Top Five Industries:

1. High Technology
2. Health Care
3. Education (Higher Learning, Teaching & Research Institutions)
4. Investment (Money Management & Mutual Funds)
5. Insurance

(Source: Office of Business Development)

Top Five Businesses in Boston:

1. Massachusetts General Hospital (10,000 employees)
617/726-2000
Teaching Hospital
Headquarters: Boston, Massachusetts
General Director: J. Robert Buchanan, M.D. (617) 726-2100
2. New England Telephone (8,500 employees)
617/743-9800
Telecommunications & Network Services
Headquarters: Boston, Massachusetts (Subsidiary of the NYNEX Corporation)
CEO: Paul O'Brien
3. Bank of Boston Corporation (7,000 employees)
617/434-2200
Bank Holding Company
Headquarters: Boston, Massachusetts
Chairman & CEO: Ira Stephanian
4. John Hancock Financial Services (5,000 employees)
617/572-6000
Financial Services
Headquarters: Boston, Massachusetts
CEO: E. James Morton

5. Fleet Bank of Boston (4,500 employees)
617/742-4000
Commercial Bank
Headquarters: Providence, Rhode Island (Subsidiary of
Fleet/Norstar Financial Group, Inc.)
CEO: Leo Breitman (617) 573-2661

(Source: Boston Chamber of Commerce)

TRAVELS OF THE VICE PRESIDENT

<u>DATE</u>	<u>CITY</u>	<u>STATE</u>	<u>EVENT</u>
1990/01/22	Boston	Massachusetts	Swear-In P. Senopoulos
		Massachusetts	Visit Mission Hills School
		Massachusetts	TV Inter./Boston Herald Mtg
		Massachusetts	GOP Events/Lunch w/ Police
1990/10/25	Boston	Massachusetts	1990 Campaign Leadership Recp
	Concord	Massachusetts	Salute to Troops
		Massachusetts	FR Recep f/J. MacGovern
1991/02/13	Pittsfield	Massachusetts	Funeral f/Rep. S. Conte
1991/04/11	Boston	Massachusetts	MA GOP High Donor Rdtb
		Massachusetts	Mtg./Business & Comm. Leade
		Massachusetts	MA State GOP Fundr.
		Massachusetts	Adrs. Newspaper Editors Con
		Massachusetts	Red Sox/Cleveland Indians G
1991/11/22	Boston	Massachusetts	MA GOP Fundraiser
			Bush/Quayle 92' Dinner

11 FEB 1992 1

MAILING LABEL..... FAMILIAR NAME SPOUSE FIRST PHONE..... D CONTACT. Contact Info..... CATEGORIES...
 NAME DATE

Drop-a-Dime
 Boston, MA POL

Mr. Sheldon Adelson Sheldon Miriam (617) 449-6600 O 10/17/91 Dinner in Honor of Team 100 at the White House TEAM 100
 The Interface Group, Inc. 12/10/91 VP wrote follow-up note for the Boston B/Q '92 BUS/ECON
 300 First Avenue fundraising dinner. POLITICAL
 Needham, MA 02194 PERSONAL

Mr. Anthony Andrade Tony
 Universal Press of Providence, Rhode I 05/16/91 -The American-Portuguese Leadership Council of ETHNIC/MIN
 Rehoboth, MA the United States PORTUGUESE
 -Czarnecki met with this group in the OEOP who are
 in the process
 of forming a P-A Leadership Council. They had two
 days in DC where
 they met with Administration officials such as
 Adrian Basor, Director
 European and Soviet Affairs, NSC and officials in
 the Dept. of Commerce
 -Bill Perry, ex-NSC official in the Reagan-Bush
 Administration was the
 primary driving force behind the formulation of
 this group

Ms. Nancy Anthony Nancy 12/10/91 VP wrote follow-up note for the Boston B/Q '92 POLITICAL
 47 Audobon Road fundraising dinner. PERSONAL
 Wellesley, MA 02181

Mr. Richard Arrighi (617) 951-9000 O 01/14/92 VP addressed B/Q '92 National Finance Meeting at POLITICAL
 75 State Street JW Marriott. PERSONAL
 Boston, MA 02109

Mr. John Bakos John Pam 12/10/91 VP wrote follow-up note for the Boston B/Q '92 POLITICAL
 265 Franklin Street fundraising dinner. PERSONAL
 Boston, MA 02110

Mr. Peter Berlandi Peter 04/11/91 Roundtable meeting with Business and Community BUS/ECON

11 FEB 1992 2

MAILING LABEL..... FAMILIAR NAME SPOUSE FIRST PHONE..... D CONTACT. Contact Info..... CATEGORIES...
 NAME DATE

One Financial Center
 Boston, MA 02111

12/10/91 Leaders
 02/03/92 International Place, Boston
 Informal discussion
 VP wrote follow-up note for the Boston B/Q '92
 fundraising dinner.
 Attended Governors Reception at the Residence, as
 Governor Weld's guest.

CEO
 POLITICAL
 PERSONAL

Mr. Larry Bird
 Boston Celtics
 c/o Bob Woolf and Associates
 4575 Prudential Tower
 Boston, MA 02199

Larry Dinah (617) 437-1212 O

PERSONAL
 DINNER
 MAIL
 ATHL/SPORT
 HOOSIERS

Mr. Gerald Blakeley, JR.
 Blakeley Maddox Investment Company
 Sixty State Street
 Boston, MA 02109

Gerald Tenley (617) 227-3900 O 10/17/91 Dinner in Honor of Team 100 at the White House
 01/14/92 VP addressed B/Q '92 National Finance Meeting at
 JW Marriott.

BUS/ECON
 POLITICAL
 TEAM 100
 PERSONAL

Ms. Jane Blalock
 Jane Blalock Company, Inc.
 66 Long Wharf
 Boston, MA 02110

Jane (617) 723-7888 O
 (617) 723-8230 F 12/10/91 AFH accepted Honorary Chair for VP/MTQ for 1992
 06/25/91 LPGA Championship (MD)
 VP/MTQ photo op with LPGA Representatives

ATHL/SPORT
 GOLF
 PERSONAL
 DINNER

The Honorable Derek Bok
 Harvard University
 Office of the President
 Massachusetts Hall
 Cambridge, MA 02138

Derek 06/27/91 Meeting with the Executive Committee of the
 Citizens Democracy Corps

BUS/ECON
 ACADEMICS

The Honorable Stephen Breyer
 United States Court of Appeals, First
 John W. McCormack Post Office & Courthouse
 Boston, MA 02109

Stephen (617) 223-9014 O
 (617) 223-4349 F

FED JUDIC

Dr. Stephen Burns
 38 Lisa Lane

Stephen Ann (617) 944-0399 H
 (617) 742-3140 O

PERSONAL
 PHONE

Massachusetts List

11 FEB 1992 3

MAILING LABEL..... FAMILIAR NAME SPOUSE FIRST PHONE..... D CONTACT. Contact Info..... CATEGORIES...
 NAME DATE

Reading, MA 01867

MAIL

Mr. David Canepari
 313 Congress Street
 Boston, MA 02210

David

01/14/92 VP addressed B/Q '92 National Finance Meeting at
 JW Marriott.

POLITICAL
 PERSONAL

Mr. James Carlin
 Carlin Consolidated
 200 West Central Street
 Natick, MA 01760

Jim

(508) 655-9081 O

PERSONAL
 DINNER

The Honorable Argeo Paul Cellucci
 State of Massachusetts
 259 State House
 Boston, MA 02133

Paul

(617) 727-3600 O 11/25/91 VP wrote follow-up note for Boston trip, 11/25/91.
 (508) 562-2823 H
 (617) 727-9723 F

PERSONAL
 POLITICAL
 INTERGOVTL
 LT GOVS

Mr. Jim Chadwick
 84 Mangus Avenue
 Wellesley, MA 02181

Jim

Martie

12/10/91 VP wrote follow-up note for the Boston B/Q '92
 fundraising dinner.

POLITICAL
 PERSONAL

Mr. Neil Chayet
 24 Commonwealth Avenue
 Boston, MA 02116

Neil

12/10/91 VP wrote follow-up note for the Boston B/Q '92
 fundraising dinner.

POLITICAL
 PERSONAL

Mr. Donald Chiofaro
 The Chiofaro Company
 International Place Suite 4600
 Boston, MA 02110

Donald

(617) 330-8850 O

04/11/91 HOSTED roundtable meeting business & community
 leaders
 Informal discussion
 International Place, Boston

BUS/ECON
 CEO
 PERSONAL
 DINNER

Mr. Herbert Collins
 Boston Capitol Partners, Inc.
 313 Congress Street
 Boston, MA 02210

Herb

(617) 439-0072 O 11/25/91 Co-Chair of Boston Bush/Quayle '92 dinner
 (508) 283-7174 H 02/21/89 Attended Lugar's Republican Majority Fund event at
 11/25/91 Residence
 01/14/92 VP wrote follow-up note for Boston trip, 11/25/91.
 01/14/92
 VP addressed B/Q '92 National Finance Meeting at
 JW Marriott.

POLITICAL
 PERSONAL

Massachusetts State List

11 FEB 1992 4

MAILING LABEL..... FAMILIAR NAME SPOUSE FIRST PHONE..... D CONTACT. Contact Info..... CATEGORIES...
NAME DATE

Mr. Peter Cook
737 Webster Street
P.O. Box 10
Marshfield, MA 02050

Peter

POLITICAL
PERSONAL

Mr. James Coull
9 Oak Ridge Road
Littleton, MA 01460

James

POLITICAL
PERSONAL

Mr. Jim Coyle
Robbort Lane
Hyde Park, MA 02136

Jim

12/10/91 VP wrote follow-up note for the Boston B/Q '92
fundraising dinner.

POLITICAL
PERSONAL

Mr. Rudolph DiLuzio
21 Cabot Road
Woburn, MA 01801

Rudy

12/10/91 VP wrote follow-up note for the Boston B/Q '92
fundraising dinner.

POLITICAL
PERSONAL

Mr. Richard Dougherty
40 Robbie Road
Avon, MA 02322

01/14/92 VP addressed B/Q '92 National Finance Meeting at
JW Marriott.

POLITICAL
PERSONAL

Mr. William Egan
Burr, Egan, Deleage and Company
One Post Office Square
Boston, MA 02109

William

04/11/91 Roundtable meeting with Business and Community
leaders
International Place, Boston
Informal discussion

BUS/ECON
CEO

Mrs. Nancy Ellis
PO Box 327
Sandy Pond Road
Lincoln, MA 01773

Nan

(617) 259-8153 H 11/25/91 Ellis was Event Chair for the Boston Bush/Quayle
12/09/91 '92 dinner
VP wrote follow-up note for Boston trip, 11/25/91.

POLITICAL

Dr. Martin Feldstein
National Bureau of Economic
Research
1050 Massachusetts Avenue

Martin

Kathleen

(202) 395-5042 O
(617) 495-5034 H
(617) 868-3905 O

PERSONAL
DINNER
MAIL
BUS/ECON

Massachusetts State List

11 FEB 1992 5

MAILING LABEL..... FAMILIAR NAME SPOUSE FIRST PHONE..... D CONTACT. Contact Info..... CATEGORIES...
NAME DATE

Cambridge, MA 02138

CEO

Mr. Simon Fireman
The Fireman Group, Ltd.
Avon Industrial Park
P.O. Box 239
Avon, MA 02322

Simon

(508) 587-5400 O 11/25/91 A Chairman of the Boston B/Q '92 fundraising
(617) 328-8991 H 12/10/91 dinner.
(617) 328-4080 01/14/92 VP wrote follow-up note for the Boston B/Q '92
fundraising dinner.
VP addressed B/Q '92 National Finance Meeting at
JW Marriott.

POLITICAL
PERSONAL

Mr. Lawrence Fish
New Bank of New England
28 State Street, 36th Floor
Boston, MA 02109

Lawrence

04/11/91 Roundtable meeting with Business and Community
leaders
International Place, Boston
Informal discussion

BUS/ECON
CEO

Mr. Robert Forsberg
Mutron Corporation
646 Summer Street
Brockton, MA 02402

Robert

(508) 580-2200 O
05/06/91 VP Addressed the American Electronics Association
Annual Capital Caucus
Dinner. Forsberg participated in photo op.

BUS/ECON
TA/DC REPS

Mr. Nicholas Gage
37 Nelson St.
North Grafton, MA 01536

Nicholas Joan

(508) 839-9971 H 12/12/91 Attended dinner in honor of Prime Minister
Mitsotakis of Greece. Note:
Wife Joan did not attend dinner.

RES/GUESTS

Ms. Mary Ann Glendon
Harvard Law School
Harvard Law School
Griswald 301
Cambridge, MA 02138

Mary Ann

(617) 495-4769 O 02/15/90 Private dinner at the Residence on "Right to Life"
and related issues.

ACADEMICS
RTL
RES/GUESTS

Ms. Catherine Greene
66 Brighton Street
Belmont, MA 02178

Cathy

12/10/91 VP wrote follow-up note for the Boston B/Q '92
fundraising dinner.

POLITICAL
PERSONAL

Ms. Alice Griffin
Griffin Pension Services, Inc.
205 Willow Street, #1A

(508) 468-7129 O

BUS/ECON

Massachusetts List

11 FEB 1992 6

MAILING LABEL..... FAMILIAR NAME SPOUSE FIRST PHONE..... D CONTACT. Contact Info..... CATEGORIES...
 NAME DATE

South Hamilton, MA

Mr. Robert Haddad (617) 439-7373 0 BUS/ECON
 Price Waterhouse
 160 Federal Street
 Boston, MA 02110

Mr. Joseph Hagan Joe 12/10/91 VP wrote follow-up note for the Boston B/Q '92 POLITICAL
 500 Salsbury Street fundraising dinner. PERSONAL
 Worcester, MA 01609

Mr. William Haynsworth Bill 12/10/91 VP wrote follow-up note for the Boston B/Q '92 POLITICAL
 101 Arch Street 01/14/92 fundraising dinner. PERSONAL
 16th Floor VP addressed B/Q '92 National Finance Meeting at
 Boston, MA 02110 JW Marriott.

Mr. Richard Herring (508) 528-2200 0 BUS/ECON
 Gloucester Company, Inc.
 P.O. Box 428
 Franklin, MA 02038

Mr. Harold Hestnes (617) 742-9100 0 01/14/92 VP addressed B/Q '92 National Finance Meeting at POLITICAL
 60 State Street JW Marriott. PERSONAL
 Boston, MA 02109

Mr. Martin Hoffman Marty (617) 523-6700 0 03/26/91 Address and Photo Op with the Leadership of the JEWS
 Hoffman Apparel International National Jewish ETHNIC/MIN
 160 North Washington Street Coalition. RELIGION
 Boston, MA 02114

The Honorable Augusta Hornblower Augusta (617) 722-2487 0 POLITICAL
 Massachusetts GOP (508) 448-5358 H COMM MEM
 Rocky's Point
 Groton, MA 01450

The Honorable William Hudnut Bill Bev (617) 495-1360 0 09/25/91 VP made a video tape for the Greater Indianapolis PERSONAL
 Institute of Politics Republican Finance HOOSIERS

Massachusetts State List

11 FEB 1992 7

MAILING LABEL..... FAMILIAR NAME SPOUSE FIRST PHONE..... D CONTACT. Contact Info..... CATEGORIES...
 NAME DATE

JFK School of Government
 79 JFK Street
 Cambridge, MA 02138

Committee (GIRFCO) for the dinner they are hosting MAYORS
 in honor of outgoing PHONE
 Mayor Bill Hudnut (to be shown 10/23) MAIL

Ms. Jean Inman
 457 Central Street
 Avon, MA 02322

Jean

12/10/91 VP wrote follow-up note for the Boston B/Q '92
 fundraising dinner. POLITICAL
 PERSONAL

Mr. Thomas Kershaw
 Hampshire House Corporation
 84 Beacon Street
 Boston, MA 02108

Tom

(617) 227-9600 O 05/29/91 Attended Team 100 National Meeting Reception at POLITICAL
 (617) 523-7766 H 10/17/91 the Willard Hotel, where TEAM 100
 11/25/91 the Vice President made brief remarks. BUS/ECON
 12/12/91 Dinner in Honor of Team 100 at the White House. STATE OFF
 01/14/92 VP wrote follow-up note for Boston trip, 11/25/91. INTERGOVTL
 01/14/92 Attended dinner in honor of Prime Minister PERSONAL
 Mitsotakis of Greece.

VP addressed B/Q '92 National Finance Meeting at
 JW Marriott.

Mr. Mitchell Kertzman
 Powersoft Corporation
 70 Blanchard Road
 Burlington, MA 98041

Mitchell

(617) 229-2200 O 05/06/91 Address the American Electronics Association BUS/ECON
 Annual Capital Caucus CEO
 Dinner at the Marriot Crystal Gateway Hotel. TA/DC REPS
 Kertzman had VP photo op.

Ms. Ellen Kolemaine
 84 Beacon Street
 Boston, MA 02108

Ellen

12/10/91 VP wrote follow-up note for the Boston B/Q '92
 fundraising dinner. POLITICAL
 PERSONAL

Mr. Douglas Krupp
 470 Atlantic Avenue
 Boston, MA 02210

(617) 574-8360

05/29/91 -Team 100 National Meeting Reception POLITICAL
 -6:30pm at the Willard Hotel (Ballroom-lower TEAM 100
 level) BUS/ECON
 -Brief remarks PERSONAL

Mr. A.J. Larkin
 100 Wells Avenue
 Newton, MA 02159

A.J.

12/10/91 VP wrote follow-up note for the Boston B/Q '92
 fundraising dinner. POLITICAL
 PERSONAL

Massachusetts State List

11 FEB 1992 8

MAILING LABEL..... FAMILIAR NAME SPOUSE FIRST PHONE..... D CONTACT. Contact Info..... CATEGORIES...
 NAME DATE

Mr. Charles Laubenstein Charles (617) 364-1963 H POLITICAL
 Ward 18 Republican Committee PERSONAL
 5 Myopia Road
 Boston, MA 02136

Mr. Axel Leblois Axel 06/10/91 Jackie Kennedy from Governor Sununu's office wrote COMPETIT
 Bull Information Systems CeCe Kremer on 7/5 BUS/ECON
 Technology park-MS400N requesting that the VP send Leblois a congrats CEO
 Billerica, MA 01821 letter on his new job
 because of the VP's involvement with the
 Competitiveness Council.
 -Jackie's husband works at this company
 -VP sent form letter with info on the
 Competitiveness Council

Ms. Deborah Leighton Debbie 12/10/91 VP wrote follow-up note for the Boston B/Q '92 POLITICAL
 33 Liberty Street fundraising dinner. PERSONAL
 Concord, MA 01742

Mr. George Lewis George (617) 536-0290 O 12/10/91 VP wrote follow-up note for the Boston B/Q '92 POLITICAL
 192 Forest Street (508) 653-4169 H fundraising dinner. PERSONAL
 Sherborn, MA 01770

Ms. Beth Lindstrom (617) 367-1992 O POLITICAL
 Massachusetts GOP COMM MEM
 114 State Street
 5th Floor
 Boston, MA 02109

Ms. Paula Logan Polly 12/10/91 VP wrote follow-up note for the Boston B/Q '92 POLITICAL
 121 Nichols Road fundraising dinner. PERSONAL
 Cohasset, MA 02025

Mr. Leon Lombardi (617) 367-1992 O POLITICAL
 Massachusetts GOP COMM MEM
 114 State Street

Massachusetts State List

11 FEB 1992 9

MAILING LABEL..... FAMILIAR NAME SPOUSE FIRST PHONE..... D CONTACT. Contact Info..... CATEGORIES...
NAME DATE

5th Floor
Boston, MA 02109

The Honorable Joseph Malone
State of Massachusetts
State House
Room 227
Boston, MA 02133

Joe

(617) 367-6900 O 12/09/91 VP wrote follow-up note for Boston visit,
(617) 248-0372 F 11-25-91.

PERSONAL
POLITICAL
INTERGOVTL
ST LEGS

The Honorable Theodore Mann
21 Littlefield Road
Newton, MA 02159

Theodore

(617) 244-9888 H 01/24/92 Attended Republican Mayors Coffee in OEOB Office. POLITICAL
(617) 552-7100 O 01/24/92 Attended coffee with VP in EOB office; VP wrote MAYORS
follow up letter on 1/30/92.

Mr. Thomas McDermott
Ernst & Young
200 Clarendon Street
Boston, MA 02116

Thomas

(617) 266-2000 O
04/11/91 Attended Roundtable that VP had with Business and
Community leaders.

BUS/ECON

New England Mentor Program
Boston, MA

POL

Mr. Christy Mihos
22 Christy's Drive
Boston, MA 02401

Christy

04/11/91 Roundtable meeting with Business and Community
leaders
International Place, Boston
Informal discussion

BUS/ECON
CEO

Mr. Craig Miller
Uno Restaurant Corporation
100 Charles Park Road
West Roxbury, MA 02132

03/12/91 Dropped by meeting of Food Industry CEO's
-Roosevelt Room
-Informal remarks

BUS/ECON
CEO

Mr. Henry Nadig
Krofta Inc.
101 Yokun Inc.
Lenox, MA 01240

(413) 637-0740 O

BUS/ECON

Massachusetts State List

11 FEB 1992 10

MAILING LABEL..... FAMILIAR NAME SPOUSE FIRST PHONE..... D CONTACT. Contact Info..... CATEGORIES...
NAME DATE

Mr. Lawrence Nannis (617) 731-0041 O BUS/ECON
Levine, Ziedman & Daitch
1309 Becon Street
Brookline, MA 02146

Mr. Michael O'Donnell Mike (617) 380-3120 D 03/12/91 Dropped by meeting of Food Industry CEO's and made BUS/ECON
The Ground Round, Inc. (617) 380-3207 F brief remarks. CEO
35 Braintree Office Park
Post Office Box 9078
Braintree, MA 02184

Mr. Arthur Obermayer (617) 244-0180 O BUS/ECON
Moleculon
239 Chestnut Street
West Newton, MA 02165

Mrs. Judith Obermayer BUS/ECON
National Association for the TA/DC REPS
Self-Employed
239 Chestnut Street
West Newton, MA 02165

Mr. Kevin Phelan Kevin BUS/ECON
Meredith and Grew 04/11/91 Roundtable meeting with Business and Community
160 Federal Street leaders
Boston, MA 02110 International Place, Boston
Informal discussion

Mr. Thomas Phillips Thomas BUS/ECON
Raytheon Company 04/11/91 Roundtable meeting with Business and Community
141 Spring Street leaders
Boston, MA 02173 International Place, Boston
Informal discussion

Mr. Eugene Piacentini (617) 438-5119 O POLITICAL
72 Campion Road
North Andover, MA 08145

Massachusetts State List

11 FEB 1992 11

MAILING LABEL..... FAMILIAR NAME SPOUSE FIRST PHONE..... D CONTACT. Contact Info..... CATEGORIES...
 NAME DATE

Mr. Steven Pierce Steve 12/10/91 VP wrote follow-up note for the Boston B/Q '92 POLITICAL
 One International Place fundraising dinner. PERSONAL
 Boston, MA 02180

Mr. Patrick Purcell Patrick 04/11/91 Roundtable meeting with Business and Community BUS/ECON
 The Boston Herald CEO
 One Herald Square MEDIA
 Boston, MA 02106 International Place, Boston PRINT
 Informal discussion

Mr. Steve Roche (617) 642-8735 O POLITICAL
 51 Sawyer Road, Suite 150
 Waltham, MA 02154

The Honorable Peter Senopoulos Peter (617) 241-7770 O 01/22/90 VP swore-in Senopoulos as member of the Am Battle POLITICAL
 NWI, Inc. (617) 241-5361 F 01/10/90 Monuments Commission. RES/GUESTS
 One Constitution Plaza (617) 321-5796 H 11/25/91 Senopoulos requested that VP swear him in on Am CEO
 Boston, MA 02129 12/12/91 Battle Monuments Comm BUS/ECON
 01/14/92 VP wrote follow-up note for Boston trip, 11/25/91. PERSONAL
 Unable to attend dinner in honor of Prime Minister Mitsotakis. DINNER
 VP addressed B/Q '92 National Finance Meeting at
 JW Marriott.

Mr. Paul Serotkin (508) 667-8800 O BUS/ECON
 Pacer Systems
 900 Technology Park Drive
 Billerica, MA 01821

Mr. Lewis Shattuck (617) 729-6694 O BUS/ECON
 6 Dean Road
 Winchester, MA 01890

Ms. Elinor Shea Elinor (617) 545-1930 H 06/25/91 VP met with members of the newly formed RNC POLITICAL
 14 Orchard Road Chairman's Advisory Board on the occasion of their RNC
 Scituate, MA 02066 first meeting in DC in the EOB office

Massachusetts State List

11 FEB 1992 12

MAILING LABEL..... FAMILIAR NAME SPOUSE FIRST PHONE..... D CONTACT. Contact Info..... CATEGORIES...
NAME DATE

Mr. Stanley Shmishkiss 6 Venice Street Danvers, MA 01923	Stanley		09/24/91 VIP Guest at the photo op with the American Cancer Society Division Representatives that the VP and MTQ participated in the Indian Treaty Rm	HEALTH
Mr. Edwin Sidman The Beacon Companies 50 Rowes Wharf Boston, MA 02110	Ed		03/20/91 Courtesy Meeting with Real Estate Industry Trade Association Leadership at EOB	BUS/ECON TA/DC REPS
Mr. Ronald Skates Data General Corporation 4400 Computer Drive Westboro, MA 01580	Ronald	(508) 366-8911	05/07/91 Addressed the Symposium on American Competitiveness @ JW Marriott.	COMPETIT BUS/ECON CEO
Mr. Robert Stone City of Plymouth South Russell Street Plymouth, MA 02360				INTERGOVTL POLITICAL PERSONAL
Mr. James Sullivan Greater Boston Chamber of Commerce 600 Atlantic Avenue, 13th Floor Boston, MA 02210	James		04/11/91 Roundtable meeting with Business and Community leaders International Place, Boston Informal discussion	BUS/ECON CEO
Mr. Alexander Tennant 38 Atlantic Street Lynn, MA 01904	Sandy		12/10/91 VP wrote follow-up note for the Boston B/Q '92 fundraising dinner.	POLITICAL PERSONAL
Mr. Tony Tocco 6A Dunham Road Billerica, MA 01821	Tony	Barbara	12/10/91 VP wrote follow-up note for the Boston B/Q '92 fundraising dinner.	POLITICAL PERSONAL
Mr. Francis Vicino Nine Fall Street	Fran	Diane	12/10/91 VP wrote follow-up note for the Boston B/Q '92 fundraising dinner.	POLITICAL PERSONAL

Massachusetts State List

11 FEB 1992 13

MAILING LABEL..... FAMILIAR NAME SPOUSE FIRST PHONE..... D CONTACT. Contact Info..... CATEGORIES...
 NAME DATE

Wareham, MA 02571

The Honorable William Weld
 State of Massachusetts
 State House
 Boston, MA 02133

Bill

Susan

(617) 727-9173 O 07/29/91 VP sent tyed birthday wish "I am looking forward
 (617) 727-9723 F 11/25/91 to my next sox game--
 (617) 547-7004 H 02/03/92 But you will have to promise me that they will win
 next time I visit."
 Wrote at the bottom: "Marilyn's birthday is 7/29"
 VP wrote follow-up for Boston trip, 11/25/91.
 Attended Governors Reception at the Residence.

POLITICAL
 GOP GOVS
 INTERGOVTL
 GOVS

Mr. Thomas Wheeler
 Massachusetts Mutual Insurance Company
 1295 State Street
 Springfield, MA 01111

(413) 744-3800 O 01/14/92

01/14/92 VP addressed B/Q '92 National Finance Meeting at
 JW Marriott.

POLITICAL
 PERSONAL

Mr. Randolph White
 The Money Tree
 463 Worcester Road #301
 Framingham, MA 01701

Randolph

(508) 626-2244 O

(508) 485-4692 H 03/26/91 -Address and Photo Opportunity with the Leadership
 of the
 National Jewish Coalition
 -Indian Treaty Room
 -10 minutes of remarks

JEWS
 ETHNIC/MIN
 RELIGION

Mrs. Frederick Witherby
 2 Commonwealth Ave.
 Boston, MA 02116

(617) 247-0123 01/14/92 VP addressed B/Q '92 National Finance Meeting at
 JW Marriott.

POLITICAL
 PERSONAL



OFFICE OF THE VICE PRESIDENT

WASHINGTON

February 12, 1992

MEMORANDUM FOR THE VICE PRESIDENT

FROM: KARL D. JACKSON *KDJ*

SUBJECT: Press Information--Boston

Here is an update on local defense issues and Haiti.

DEFENSE ISSUES--Boston, Massachusetts

At the request of a number of Members of Congress, in December the Administration formally notified Congress of its intention to sell 14 Patriot fire units to Saudi Arabia. There was no Congressional opposition to the sale. The 14 Patriot units requested by Saudi Arabia, valued at \$3.3 billion, should be delivered in about 3 years. Last year the Saudis purchased 8 Patriot batteries and these missiles, launchers, and radars should be delivered early in 1993.

Raytheon is a major employer in Andover, Massachusetts, employing about 6,000 people in the production of the Patriot ground support and guidance system. The body of the missile is produced by Martin Marietta in Orlando, Florida.

HAITI SITUATION

Regarding Haiti, the great majority of those Haitians who have been taken to Guantanamo Bay and seek admission to the U.S. are inadmissible under U.S. law. Those Haitians who do not qualify for admission will be returned to Haiti. During the past five years, the U.S. government has given permanent resident status to over 95,000 Haitians; for the current group of Haitian migrants, the INS has approved over 4,200 for entry into the U.S. The Government of Haiti has agreed to accept a total of 2,000 Haitians repatriated per week.

Q: Any comment on the charges that some Haitians were persecuted after their repatriation to Haiti last fall?

A: Our Embassy in Haiti looked closely into reports on four repatriated Haitians and found no corroborating information; in fact, some information was identified that directly contradicts the claims made by these four Haitians.



OFFICE OF THE VICE PRESIDENT
WASHINGTON

February 13, 1992

MEMORANDUM FOR ALLAN B. HUBBARD

FROM: RICHARD W. PORTER *RWP*

RE: Boston Harbor

I have attached the page from the budget that describes the significant commitment of funds we are proposing for the clean up of Boston Harbor. In 1993 we are asking for \$100 million grant - matching the \$100 million we got from Congress for Boston Harbor last year.

cc: Jeff Nesbit

funding for the program will have been appropriated by the end of 1993.

An unacceptably high number of America's largest cities do not yet have adequate secondary sewage treatment, generally considered the minimum acceptable level of treatment necessary to protect human health and the environment. The Administration's proposed funding will expedite achievement of secondary treatment standards while promoting economic growth and employment. Jobs will be created not only by the physical construction of the facilities, but also by providing sufficient water treatment capacity to allow new businesses to enter areas and existing firms to take advantage of opportunities for expansion.

- *State Revolving Funds.*—More than \$2 billion will be devoted to capitalizing State Revolving Funds. This will allow States

to assume full responsibility for providing wastewater treatment infrastructure.

- *Coastal City Grants.*—For the second consecutive year, the budget requests cost-shared grants targeted at specific municipalities. The budget provides \$340 million in grants for secondary or advanced treatment of municipal sewage to six of the cities with the Nation's largest, unmet treatment needs—Boston, New York, Los Angeles, San Diego, Seattle, and Baltimore. These cities are located in coastal areas with significant recreational and ecological resources where expedited construction can have significant impact on coastal water quality.

Superfund.—For the fourth year in a row, the Administration is requesting a substantial increase to clean up hazardous waste sites. The budget requests \$1.75 billion, \$134 million

Table 10-8. STATUS OF WATER QUALITY IN AMERICA'S 25 LARGEST CITIES

(Budget authority; dollar amounts in millions)

City	Status of Sewage Treatment	Administration Proposed Grant for 1993
New York, NY	Not Yet Secondary	70
Los Angeles, CA	Not Yet Secondary	55
Chicago, IL	Secondary	—
Houston, TX	Secondary	—
Philadelphia, PA	Secondary	—
San Diego, CA	Not Yet Secondary	40
Detroit, MI	Secondary	—
Dallas, TX	Secondary	—
Phoenix, AZ	Secondary	—
San Antonio, TX	Secondary	—
San Jose, CA	Secondary	—
Indianapolis, IN	Secondary	—
Baltimore, MD	Not Yet Secondary	40
San Francisco, CA	Secondary Fully Funded	—
Jacksonville, FL	Secondary	—
Columbus, OH	Secondary	—
Milwaukee, WI	Secondary	—
Memphis, TN	Secondary	—
Washington, DC	Secondary	—
Boston, MA	Not Yet Secondary	100
Seattle, WA	Not Yet Secondary	35
El Paso, TX	Secondary	—
Nashville-Davidson, TN	Secondary	—
Cleveland, OH	Secondary	—
New Orleans, LA	Secondary	—
Total		340

SBA News

U.S. Small Business Administration
Washington, DC 20416

Release Date:

February 12, 1992

For more information
contact:

Mike Stamler
(202)205-6919

** MEDIA ADVISORY **

Event: News conference by SBA Administrator Patricia Saiki
Date: Thursday, February 13, 1992
Time: 2:00 p.m.
Location: The Lafayette Hotel
One Avenue de Lafayette, Boston
The Rockport Room
Subject: The New England Lending and Recovery Project

SAIKI TO BRIEF MEDIA ON NEW ENGLAND PROJECT

Administrator Patricia Saiki of the U.S. Small Business Administration (SBA) will make an announcement regarding the New England Lending and Recovery Project on Thursday, February 13, at 2:00 p.m. in the Rockport Room of the Lafayette Hotel, One Avenue de Lafayette, Boston, Mass.

###

Al, Good timing to continue this
controversial project, don't you think?
An hour before the VP lands...

Jeff Nord

SBA Number: 92-10

Release Date: February 13, 1992

For more information
contact: Mike Stamler
202-205-6919

SBA ADMINISTRATOR SAIKI ANNOUNCES EXPANSION OF CREDIT PROJECT TO MASSACHUSETTS, MAINE

BOSTON -- Boosted by the success of its New Hampshire pilot program, U.S. Small Business Administration (SBA) Administrator Patricia Saiki announced today that SBA is ready to bring its lending and recovery program to Massachusetts and Maine.

The New England Lending and Recovery Project, which began with a pilot program in New Hampshire, has thus far identified 855 businesses which can qualify for restructured SBA loan guarantees worth \$118 million. SBA estimates that at least 2,600 jobs in New Hampshire can eventually be saved by SBA guarantees.

"This pilot program has demonstrated in New Hampshire that SBA guarantees are an effective inducement to lenders to extend credit to qualifying business owners who face financial disaster through no fault of their own," said Saiki. "Small business owners now know they have options to keep their business operating."

Based on the New Hampshire statistics and criteria, SBA's initial estimates show approximately 2,400 firms in Massachusetts may be eligible for loan guarantees worth \$398.4 million. Those companies employ up to 12,000 people. Maine may have 435 firms eligible for guarantees worth \$72 million, saving 2,175 jobs.

-- MORE --

The credit crunch, amplified by the collapse of major banks, had a devastating economic impact on all the New England states. New Hampshire had the largest decline in commercial lending, down 43% from the third quarter in 1990 to the third quarter in 1991, according to Federal Deposit Insurance Corporation (FDIC).

In New Hampshire, SBA has been reviewing loans which came under FDIC control during the liquidation process of these failed institutions. SBA loan officers will be in Maine and Massachusetts to identify loans in the FDIC's portfolio which are good credit risks for SBA guarantees.

Administrator Saiki also announced that SBA will establish a central processing center for the project in the Hartford, Conn. area. While the initial review of those loans in the hands of the FDIC and RECOLL Management will be accomplished within each state, the center will allow for cost savings in restructuring and approving small business loans in New England and provide a central location for servicing SBA loans in the future.

SBA expects to expand the project into the remaining New England states by the end of March.

###

SBA - WHITE PAPER

NEW ENGLAND LENDING AND RECOVERY PROJECT

January 31, 1992

What it is

The latest phase of a regional recovery plan begun in May, 1991, the Small Business Administration's (SBA) New England Lending and Recovery Project *addresses credit problems that firms in the region face as a result of the recession and bank failures*. It provides new loans to small businesses and, where possible, restructures existing loans made by banks taken over by the Federal Deposit Insurance Corporation (FDIC).

The objective is to return small businesses to the mainstream of private-sector credit, preserve jobs and bolster local economies. The Project began operating on January 6, 1992, in New Hampshire. It will be expanded to the remaining New England states by the end of March.

How it works

The Project consists of three elements:

- * *SBA-guaranteed loans held by the FDIC:* SBA has arranged to review SBA-guaranteed loans under FDIC control. These loans are transferred to SBA control and serviced by the Agency, bringing flexibility to businesses with changing credit needs.
- * *Other FDIC-held small business loans:* FDIC-controlled loans are being reviewed by SBA to determine whether small business loans not currently guaranteed by the SBA can be restructured by means of an SBA guarantee.
- * *New lending:* SBA has made new capital available to New England firms by introducing one of its non-bank lenders, a **Small Business Lending Company (SBLC)**, to the region. The SBLC's presence provides an alternative source of credit, enhancing competition among lenders, thereby stimulating new lending and boosting business confidence.

January 6 to January 31, 1992 (25 days): Results to date

- * SBA has initially committed to restructure loans worth **\$118 million** to **855 small firms**. Each loan restructured saves both a business and the jobs of its employees.
- * An additional **37 SBA loans** worth **\$9.8 million** have been transferred from the FDIC to the SBA.
- * The SBLC has already issued **180 applications** to firms it considers good candidates for financing.

Op. ed. Article on New England Project

The world of finance and business is a complex mechanism, in which every meaningful action causes an equally significant reaction. In New England, such reactions are endangering the health of the small businesses that form the bedrock of the region's economy.

The danger arises as an unintended side effect of the necessary efforts of the Federal Deposit Insurance Corporation (FDIC) to preserve the solvency of the banks of New England during their worst crisis in 50 years. The unfortunate result of the FDIC's effort is that many business owners have seen their loans called in despite never having missed a payment. For them, the danger of bankruptcy is very real.

The New England Lending and Recovery Project was designed by the U.S. Small Business Administration (SBA) specifically to work with the FDIC, and by using existing government programs and resources, help preserve credit options for small businesses.

The roots of the problem lie in the characteristics of the recession. During recent years, a widespread decline in real estate values has aggravated the crisis in the banking system and pushed many commercial lenders into insolvency. The FDIC has quite properly stepped in to assure the health of the financial

system and protect the deposits of bank customers by saving or restructuring many of these lenders.

In doing so, however, the FDIC has set in motion the law of unintended consequences. Nowhere have these consequences been felt more keenly than in New England, where real estate values in the six Northeastern states have fallen sharply. The number of lenders placed under FDIC control or supervision as a result has reduced its ability to maintain the availability of credit. That credit is vital to financing the revival of the region's economy.

The problems affect businesses seeking new credit and businesses with existing loans. Many small firms that had existing loans from banks that subsequently fell under FDIC control have found their credit pulled -- even in cases where they had made loan payments on time, in full, every month. To the FDIC, the fact that the lowered value of the real estate offered by borrowers as collateral would no longer cover the balance of the loan presented risks that the FDIC viewed as unacceptable. Thus, the loans were classified technically by the FDIC as "non-performing," even though they were current.

Each time a healthy business has its credit pulled, the business is put at risk and the jobs of its employees and its suppliers' employees are placed in jeopardy. For the SBA, the clear challenge was to find a way to preserve the ability of healthy, creditworthy firms to obtain capital, thereby saving and

creating jobs. It was equally clear that we needed to provide firms in the region with a new source of capital in addition to the banks.

This was not something the SBA could do alone. SBA needed help from the FDIC, which willingly offered it. SBA also had to find an alternative source of fresh capital that did not depend on New England banks or the regional deposit base.

After months of negotiations and planning, the result -- which is called the New England Lending and Recovery Project -- is now in place. It addresses the credit problems facing small businesses in the region, returning them to the mainstream of private-sector credit and helping to preserve jobs and bolster local economies.

This is not a case of the government simply throwing money at a problem. In fact, the key to its success is that it does not depend on new federal money, but on the creative application of SBA's existing program of guaranteeing loans made to small businesses by private sector lenders. It is an inexpensive program. The SBA requires an appropriation of five cents for every dollar it guarantees. Thus, \$1 billion in guarantees costs the agency \$50 million.

To provide a fresh source of new credit, SBA brought into the region one of the non-bank lenders -- Small Business Lending

Companies (SBLCs) -- that the agency has licensed to make SBA-guaranteed loans. Unlike commercial banks, SBLCs are non-depository lenders which fund their activities by selling the guaranteed portion of the loans they make on the secondary loan market. This allows them to import capital from regions of the country where it is plentiful into regions like New England where it is scarce. They can therefore provide new capital to small firms without burdening the deposit base of the region's troubled banks, yet provide these same banks with the competitive incentive to resume making small business loans.

The SBA project's second element involves working with the FDIC to help ensure that creditworthy firms are not unintended victims of bank takeovers. Under an unprecedented arrangement with the FDIC, SBA is reviewing small business loans under FDIC control to determine whether the loans can be saved by restructuring them with an SBA guarantee.

SBA's credit criteria are stiff, and its record as a lender and as a guarantor is the envy of many banks. But SBA bases loan decisions on a range of factors -- particularly the borrower's cash flow, business plan and projected ability to repay the loan -- rather than focusing narrowly on the loan's collateral. As a result, many borrowers with "performing non-performing" loans can qualify for an SBA guarantee -- and SBA has no doubt that those whose loans are restructured will perform as well, on average, as our overall portfolio.

Besides reviewing and, where appropriate, restructuring these loans, SBA also will take and service SBA-guaranteed loans made by the banks now controlled by the FDIC. This not only helps the businesses in question -- they can keep their lines of credit -- it also helps the FDIC. SBA has a long record of high-quality loan servicing, a record that helps minimize delinquencies and maximize recovery when loans must be liquidated. By taking responsibility for these loans, SBA helps restore much-needed cash to the FDIC, while minimizing the number of businesses which lose their credit.

Although the project began on a pilot basis in New Hampshire only in early January, it is already having a striking impact. As of Jan. 30, SBA personnel had already tentatively committed to restructure loans worth \$96 million to 579 small businesses (with approximately 2,500 employees) in the state. Another 37 SBA-guaranteed loans will be transferred to the agency by the FDIC. So clear and urgent is the need that SBA plans to expand the pilot project to the remaining New England states by the end of March.

As the SBA gains experience with these new mechanisms, it expects to find that they can be exported to other parts of the country experiencing similar problems. New England is the laboratory in which the SBA will test its assumptions and iron out the kinks.

The project is not a panacea. But by using the tools of government judiciously to help the marketplace overcome temporary difficulties, it can go a long way to restoring that critical, intangible commodity -- confidence. And once confidence is restored -- to the business community, to the banking community and to the public at large -- the economic recovery we are striving for cannot be far behind.

The Boston Globe

2/11/92

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President JOHN I. TAYLOR, 1943-1978 *Editor* L.L. WINSHIP, 1964-1965 *Editor* THOMAS WINSHIP, 1965-1966

Small-business salvation

Successful businesses being driven into failure by a lapse in the banking system may find salvation through a pilot program launched in New Hampshire by the federal Small Business Administration. Early indications of progress in the rescue operation justify exploration of its use elsewhere in the region and the country.

The problem arises primarily from difficulties faced by troubled or failed banks. Sound loans made to small businesses, using their real estate as collateral, have run into trouble because of the general decline in commercial real estate prices.

Banks operating under the scrutiny of federal regulators, or the Federal Deposit Insurance Corporation as holder of loans from failed banks, have terminated loans of businesses, even though all interest payments have been made. Termination of the loans has been explained as necessary because the value of the underlying collateral no longer is adequate to protect the bank or the FDIC should the loan go into actual default.

The consequences of such action are twofold. Liquidation of the property further drives down

real estate values, exacerbating the problems of other borrowers. More troubling, businesses must close, swelling the ranks of the unemployed.

The SBA program, in the form of loan guarantees of up to \$750,000, has rescued more than 180 businesses in New Hampshire that had been identified as being capable of continuing to meet payments, although their real estate collateral was no longer enough to meet the standards of lenders. The SBA is, by experience, in a better position than many lenders, including the FDIC, to judge the business strength of borrowers.

That the program has been launched in New Hampshire may strike some as having political implications, given the impending presidential primary. Whatever the importance of that factor, the program has intrinsic value at a time when many small businesses are in credit straits.

Small businesses constitute the most promising area for creating jobs and prosperity. Although many may not be salvageable, those that can succeed deserve all the help they can get.

Administration Kicks Off Program to Promote Investment in High-Tech Fields

By John Burgess
Washington Post Staff Writer

CAMBRIDGE, Mass., Feb. 12—Senior members of the Bush administration today launched the "National Technology Initiative," a program they said would speed the movement of technology out of the nation's huge federal laboratories and into commercial markets.

"Having won the Cold War, we have an unparalleled opportunity to join with industry in new partnerships for progress," Energy Secretary James Watkins told an audience of close to 100 executives and academics at Massachusetts Institute of Technology.

The initiative does not provide for major new funding or a change in basic philosophy. Rather, its stated goal is to energize existing but often moribund technology transfer pro-

grams and to promote investment by U.S. companies in high-technology fields in general.

The idea is to give U.S. companies new allies in battles with their increasingly nimble foreign competitors. Much attention has focused on the Energy Department, which employs 23,000 scientists and engineers in nuclear bomb and physics labs and spends nearly \$9 billion a year on research.

In New Hampshire, where he was campaigning for next Tuesday's primary election, President Bush predicted that the initiative would "get the great ideas generated by public funds out into the private sector, off the drawing board and onto store shelves."

Administration officials denied that kicking off the technology initiative here, close to New Hampshire, was intended to help Bush in a primary campaign where government aid to the ailing economy has been a major issue.

But they said that the program in general

had been accelerated somewhat by the recession and the needs of an election year. The administration has generally opposed direct government aid to U.S. industries, saying this would distort market forces. But it has backed letting national labs team up with companies as long as the purpose is joint research into "generic" technologies, not development of specific products.

That approach has come under fire from two sides. Murray Weidenbaum, former chief economic adviser to President Reagan and now a professor at Washington University in St. Louis, suggested that the military labs were merely trying to defend their budgets in a time of shrinking spending and that universities would do the job better.

But Robert Cohen, a fellow at the Economic Strategy Institute, a liberal Washington think tank, said the government should not only help in research, but also help guarantee mass

purchases for products that use new technologies. "I don't think that technology transfer can succeed as a piecemeal effort," he said. "It's a positive step but it's too limited."

Industry groups have generally praised the technology initiative, as well as proposals by Bush to increase spending for civilian technology development in the coming fiscal year.

The initiative's centerpiece will be a series of "road shows" by officials from Washington and the labs. In cities around the country, they will conduct day-long seminars like today's to hear executives' views and educate them on how to work with the labs.

Today's group was addressed in turn by Watkins, acting Commerce secretary Rockwell A. Schnabel, acting Transportation secretary James B. Busey IV, and Richard H. Truly, administrator of the National Aeronautics and Space Administration, who is leaving that position in April.

The lobby outside the auditorium resembled a trade show, except that it was federal labs and agencies, not companies, that had set up colorful booths and were advertising their services and work with the corporate world.

Despite such programs as Sandia National Laboratory's venture with Pratt & Whitney on robot grinding equipment, companies complain that heavy paperwork and delays may deter them from such ventures. Federal officials concede that the requirements are heavy but say they have streamlined the process.

Several executives attending today's session suggested that the initiative showed that Washington was getting serious, but they reserved judgment about what difference it would ultimately make. Said Patrick Patent, chief operating officer of Megapulse Inc., a Bedford, Mass., company that makes navigation equipment: "There's a whole lot of bureaucracy between the vision and the actual doing."



Department of Energy
Washington, DC 20585

OFFICE OF PUBLIC AFFAIRS
Mary Joy Jameson, Director

DATE 2-13-92

TO Richard Porter

FAX NUMBER 456 6216

OFFICE NUMBER

COMMENTS per your conversation

FROM ~~XXXX-XXXX~~ Joe Karpinski

FAX NUMBER 586-9987

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NATIONAL TECHNOLOGY INITIATIVE

PURPOSE AND SCOPE OF THE NATIONAL TECHNOLOGY INITIATIVE

- o To promote U.S. industry's use of technology to strengthen the domestic economy and to compete in global markets, federal agencies are joining together with the private sector in the National Technology Initiative (NTI).
- o The Initiative will promote a better understanding of opportunities for industry to commercialize new technology advances. It will highlight the federal government's investment in science and technology, much of which may have commercial potential. The initiative seeks business expansion through:
 - increased application of both federally and privately supported technology,
 - the creation of more high value-added jobs for Americans,
 - and the establishment of new contacts for business cooperation.
- o Conferences will be held during the year in several regions. They will parallel a successful 1991 series to promote exports.
- o In conjunction with these conferences, federal agencies will be accelerating their efforts to make it easier for the private sector to commercialize technology advances.
- o In recent years, government-business ties have improved dramatically to address key barriers to the private sector's commercialization of new technologies. For example:
 - Legislation and Presidential orders have made it easier for firms to join on research and development (R&D).
 - Government and industry are co-funding and cooperating in R&D programs.

- The Bush Administration has advanced a series of regulatory, tax, and legal incentives to help firms develop and apply new technologies.
- o The focus of each NTI conference will be on:
 - Raising industry awareness of government-sponsored programs, services and laboratories,
 - Identifying ways in which government-industry and industry-industry cooperation can help the private sector to commercialize technology, and
 - Providing feedback to federal, state, and local government officials on successes and difficulties in commercializing technology.
- o Each meeting will address: promoting manufacturing excellence, mechanisms for cooperative R&D and long-term investment and financing, and intellectual property. In addition, conferences will target technologies of interest to each region's industry.
- o Senior policy makers from the Departments of Commerce, Energy and Transportation and the National Aeronautics and Space Administration -- as well as experts from business, academia, and other government agencies at all levels -- will provide conference participants with practical advice on making better use of our nation's technological strengths. The conferences will rely heavily on a discussion format.

NATIONAL TECHNOLOGY INITIATIVE

DRAFT

ENCOURAGING PRIVATE SECTOR COMMERCIALIZATION OF FEDERAL RESEARCH

- In the past 10 years, the Federal government has put in place a set of laws and policies that have dramatically improved the private sector's ability to commercialize Federally funded research.
- The Federal Technology Transfer Act (FTTA), the National Competitiveness Technology Transfer Act and Executive Order 12591 enable Federal laboratories (including the Department of Energy's system of government-owned, contractor-operated laboratories) to participate in Cooperative Research and Development Agreements (CRADAs) with the private sector.
- With these authorities, Federal labs can now grant title or licenses for Federal inventions to private sector participants in CRADAs, waive ownership rights to intellectual property in advance under CRADAs and receive royalties as a part of these agreements (at least 15 percent of which go to the Federal employee responsible for the invention).
- As an inducement to private sector participation in CRADAs, the Federal labs are authorized to protect commercially valuable information produced under the CRADAs from public access for up to five years.
- The Department of Energy's contractor-operated laboratories also are able:
 - To license to private companies intellectual property owned by the labs' contractors; and
 - To assert copyright in and license software developed by the contractors.
- The National Aeronautics and Space Administration has similar authorities and a long history of working with industry under the Space Act. Unlike the FTFA, this act:
 - Permits the agency to commit federal funds to cooperative ventures and
 - Provides for greater centralization of authority.

Partners In Progress: A Dialogue

Opportunities for Commercialization of Technologies in the New England Region

Objective: To have a candid dialogue between business, university, and government leaders to identify effective ways to translate new technologies into marketable goods and services.

Site: Massachusetts Institute of Technology

Date: Wednesday, February 12, 1992

Format: A series of "town meeting" style discussions among participants from business, universities, and government, with a particular focus on emerging technological interests of the New England region.

AGENDA

7:45 - 8:45 a.m. Registration and Continental Breakfast - Kresge Auditorium

8:45 - 9:30 a.m. Conference Opening and Introduction of Governor Weld

Charles M. Vest, MIT President

Welcome and Introduction of Cabinet Members by Governor Weld

Rockwell A. Schnabel, Acting Secretary of Commerce

James D. Watkins, Secretary of Energy

James B. Busey, IV, Acting Secretary of Transportation

Richard H. Truly, NASA Administrator

9:30 - 11:00 a.m. Partnerships for Cooperative R&D

Discussion of mechanisms for forming strategic partnerships, such as: consortia, cooperative research and development agreements (CRADAs), patent licensing, etc.

Moderator: J. Michael Davis, DOE Assistant Secretary
for Conservation & Renewal Energy

Panelists: John T. Preston, Director, Technology Licensing Office, MIT
Richard R. John, Director of Volpe National Transportation Systems
Center, Department of Transportation
William M. Haney, President, Molten Metal Technology

Preliminary Agenda

- 11:00 - 11:15 a.m. Break
- 11:15 - 12:30 p.m. Partnerships for Long-term Investment and Financing
Discussion of public, private and institutional sources of investment capital and corporate financing.
 Moderator: John Macomber, Chairman, Export-Import Bank of the U.S.
 Panelists: Edward B. Roberts, Professor, MIT Sloan School of Management
 D. Mark Cunningham, Vice President, Alliance Capital Corporation
 George Hatsopoulos, President & CEO, Thermo Electron
- 12:30 - 2:00 p.m. Luncheon - Sala de Puerto Rico Room, Stratton Student Center, 2nd Floor
 Introduction: Stephen P. Tocco, Secretary of Economic Affairs, Commonwealth of Massachusetts
 Keynote Speaker: James Vincent, CEO, Biogen Inc.
- 2:00 - 3:15 p.m. Partnerships for Manufacturing Excellence - Kresge Auditorium
Discussion of the successful management of change, assimilation of advanced manufacturing tools and techniques, leveraging of federal capabilities by non-federal organizations, and lessons learned.
 Moderator: Robert M. White, Under Secretary of Commerce for Technology Administration
 Panelists: Michael L. Dertouzos, Director, Laboratory for Computer Science, MIT
 Alvin W. Trivelpiece, Director, Oak Ridge National Laboratory
 Robert J. Hermann, Vice President of Science and Technology, United Technologies Corporation
- 3:15 - 3:20 p.m. Plenary Session Wrap-up/Introduction to Workshops
 James D. Watkins, Secretary of Energy
- 3:20 - 3:30 p.m. Break

3:30 - 5:30 p.m. Concurrent Workshop Series - Stratton Student Center

Conference attendees can attend one workshop from each series.

3:30 - 4:30 p.m.

WORKSHOP SERIES 1

Workshop 1a - Environmental Technology Partnerships
Practical examination of commercially attractive environmental research underway at Federal laboratories and funded universities.

Moderator: Erich Bretthauer, Assistant Administrator for Research & Development, Environmental Protection Agency

Panelists: Frank L. Parker, Professor, Vanderbilt University/Clemson University
George W. McKinney, President and CEO, Environmental Quality Corporation
Clyde W. Frank, Deputy Assistant Secretary for Technology Development, Environmental Restoration and Waste Management Program, U.S. Department of Energy

Workshop 1b - Partnerships for Biotechnology
Practical examination of commercially attractive biotechnology research underway at Federal laboratories and funded universities.

Moderator: Bernadine Healy, Director, National Institutes of Health

Panelists: Richard Douglas, VP of Scientific Development, Genzyme Corporation
Timothy B. Anderson, President of Ferwal Division, Baxter Health Care Products
John D. Harding, Life Technologies, Inc.

Workshop 1c - Partnering for Manufacturing Excellence
Practical examination of the issues related to successfully managing change, modifying culture, and measuring success against a business strategy designed to leverage federal research and development and increase utilization of advanced manufacturing capabilities.

Moderator: John G. Mannix, Assistant Administrator for Commercial Programs, NASA

Panelists: Daniel Roos, Professor and Director of Center for Technology Policy & Industrial Development, MIT
John W. Lyons, Director, National Institute of Standards and Technology
Philip W. Cheney, Vice President of Engineering, Raytheon Corp.

4:30 - 5:30 p.m.

WORKSHOP SERIES 2

Workshop 2a - **Federal Technology Transfer Programs**

Practical examination of the factors for successfully implementing legislative orders and executive directives pertaining to established public-private partnerships for the transfer of technology from federal laboratories.

Moderator: Deborah L. Wince-Smith, Assistant Secretary of Commerce for Technology Policy

Panelists: Cherri J. Langenfeld, Director of Technology Utilization, Department of Energy
Frank Penaranda, Director of Technology Utilization Division, Office of Commercial Programs, NASA
Reid G. Adler, Director, Office of Technology Transfer, National Institutes of Health
Gary Grann, Senior Technology Advisor, Hanscom Air Force Base

Workshop 2b - **Protecting Intellectual Property Rights and Technical Data in Technology Commercialization Partnerships**

Practical examination of federal patent policy, licensing procedures, copyright of software and other works, maskworks, proprietary data and trade secret protection, CRADA generated information, and other tools for effective commercialization.

Moderator: Lita Nelsen, Associate Director of Technology Licensing, MIT

Panelists: James P. Dunn, Executive Vice President for Center for Technology Commercialization, NASA Northeast Regional Technology Transfer Center
Jacob N. Erlich, Chief Patent Advisor, Hanscom Patent Prosecution Office, Hanscom Air Force Base
Gerald E. Lester, Senior Licensing Attorney, Digital Equipment Corporation

Workshop 2c - **Financing of Partnerships for Technology Commercialization**

Practical examination of SBA support for small businesses, State Economic Development Programs, SBIR, venture capital, joint ventures and cost-shared development for commercialization of technology.

Moderator: Alison Kutchins, Associate Director, Office of Cabinet Affairs, The White House

Panelists: William Sahlman, Harvard Business School
Richard Burns, Charles River Ventures
John Mucci, Vice President of Research & Marketing, Thinking Machines Corporation

NATIONAL TECHNOLOGY INITIATIVE

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FOR IMMEDIATE RELEASE
January 24, 1992

GOVERNMENT, INDUSTRY TO LAUNCH NATIONAL TECHNOLOGY INITIATIVE ON FEBRUARY 12

Top representatives of four federal agencies will join with industry and academia in a Feb. 12 conference at the Massachusetts Institute of Technology to launch the "National Technology Initiative."

The conference is the first of a series of regional meetings intended to spur U.S. economic competitiveness by promoting a better understanding of the opportunities for industry to commercialize new technology advances. The program will highlight the federal government's investment in advanced technologies, much of which may have commercial potential. It also will stress recent changes in federal policies designed to foster private sector cooperation in commercializing technology.

Secretary of Energy James D. Watkins, Acting Commerce Secretary Rockwell A. Schnabel, Acting Transportation Secretary James B. Busey, and NASA Administrator Richard Truly described the joint initiative as a way to address one of the key challenges facing industry -- the need to translate new technologies into marketplace goods and services.

(MORE)

R-92-014

Encouraging closer cooperation among U.S. companies and better links with federal laboratories is a central element of the initiative.

They said President Bush believes that such cooperation will help to improve the competitiveness of U.S. companies in the global market, leading to increased American jobs and greater economic growth.

The MIT conference and subsequent meetings around the country will provide an opportunity for a discussion among government, industry, and universities and increase awareness of federal science and technology programs that can benefit U.S. firms. In recent years, Congress and the Bush administration have taken steps to better enable the private sector to commercialize federally supported research.

The conference, hosted primarily by the U.S. Departments of Commerce, Energy and Transportation and NASA will offer a forum for government and private sector representatives to discuss their programs -- and share practical techniques for translating government-sponsored research into commercial products and services.

Admiral Watkins, Acting Secretary Schnabel, Acting Secretary Busey, and Admiral Truly, will open the program with remarks at 8:45 a.m., following a welcome by Massachusetts Governor William Weld.

Plenary sessions will focus primarily on financing research and development, contractual and licensing arrangements for government-business research cooperation, and promoting manufacturing excellence.

In addition to those plenary topics, workshops will focus on protection of private ownership of technology in cooperative programs and commercial use of government sponsored environmental and biotechnological research.

Conference registration fee is \$95. Participants may register in advance by contacting Maria Clara Martin, 617/253-0213 (phone) or 617/258-6148 (fax). Approximately 7,000 persons in New England with research and development interests have been notified of the conference.

DOE TECHNOLOGY TRANSFER HIGHLIGHTS

- * In the last year, technology transfer was made an explicit mission of all programs of the U.S. Department of Energy (DOE) and all DOE National Laboratories by Secretary of Energy Notice (SEN).
- * The proposed FY93 budget contains approximately 300 million in funds for technology transfer.
- * Of the total funds, there are technology transfer line item amounts for \$117 million, compared with \$69 million in FY92.
- * Defense Programs (\$91 million), Energy Research (\$15.1 million), and Environmental Restoration and Waste Management (\$15 million) have line item tech transfer programs.
- * Beyond line item programs, significant funds are expended by DOE laboratories for tech transfer through the Offices of Research and Technology Assessment (ORTAs) and by DOE field offices.
- * Of the 31 DOE national laboratories, 21 now have tech transfer programs of sufficient scale to justify a manager devoted to the activity.
- * The newest formal mechanism for achieving tech transfer is the Cooperative Research and Development Agreement (CRADA) authorized for use by all DOE laboratories by the National Competitiveness Technology Transfer Act of 1989 (NCTTA).
- * In FY91, 37 CRADAs were approved. The total number of CRADAs now has reached 85.
- * Additionally in FY91, the technology transfer program resulted in 397 U.S. patent applications, 125 license awards, \$3.2 million in licensing income to DOE labs, and the formation of 15 new companies.
- * Technology from DOE labs available to U.S. industry included 36 winners of the prestigious R&D 100 awards given in FY91 by R&D Magazine.
- * DOE inventors now have won more than 300 of these awards since the competition was begun in 1963, more than any other organization.

- * A major technology transfer achievement in the energy field of 1991 was the signing of a four-year, \$260 million agreement among U.S. automakers and other organizations to develop a new generation of batteries for electric cars. President Bush announced this agreement, the U.S. Advanced Battery Consortium (U.S. ABC).
- * The Office of Conservation and Renewable Energy (CE) signed a CRADA with New Energy Company of Indiana to achieve a 30 percent increase in yields of ethanol from corn. This would significantly enhance the cost effectiveness of ethanol as a motor fuel. The underlying technology was developed by DOE's National Renewable Energy Laboratory (NREL).
- * During 1991, Environmental Management's Office of Technology Development worked with the National Center for Manufacturing Sciences to identify joint projects with its 120 member companies for developing environmentally conscious manufacturing technologies.
- * DOE's Brookhaven National Laboratory transferred its polymer concrete technology to Consolidated Edison Company, which is evaluating it as a solution to deterioration of utility equipment vaults.
- * DOE's Ames Laboratory transferred its powder metallurgy technology to Ames Specialty Metals, Inc., which is using it to develop more powerful magnet components to compete in a market now dominated by foreign competitors.
- * DOE's Lawrence Berkeley Laboratory and Orion Advanced Chemical Technology, Inc., have signed a CRADA to develop a technology that converts methane to paraffinic hydrocarbons without producing by-product carbon dioxide. The technology is a significant step toward the cost-effective conversion of natural gas to gasoline.
- * DOE's Argonne National Laboratory has a CRADA with Baxter Healthcare to investigate new processes for sterilizing blood donations against viral diseases. This exploratory work could lead to reduced risk of AIDS from blood transfusions.
- * DOE changes in its treatment of intellectual property (software copyright) and product liability have facilitated negotiations with a consortium of 12 computer manufacturers to increase collaborative R&D between DOE and the computer industry. This prospective joint venture is known as the Computer Systems Policy Project (CSPP).



OFFICE OF THE VICE PRESIDENT
WASHINGTON

February 12, 1992

CIVIL JUSTICE REFORM ROUNDTABLE

DATE: February 13, 1992
LOCATION: Massachusetts State Capitol
Boston, Massachusetts
TIME: 3:50 p.m.
FROM: John Howard *JH*
Richard Porter *RWP*

I. PURPOSE

Introduce the Civil Justice Reform Model State Amendments and the Model State Punitive Damages Act, demonstrating the Administration's commitment to civil justice reform to a group of Massachusetts businessmen, civic leaders and state legislators.

II. BACKGROUND

This Civil Justice Reform Roundtable is sponsored by Governor Weld. This is your first discussion of the civil justice reform proposals in Massachusetts.

Tort reform efforts have not been successful in Massachusetts. It was one of only nine states that failed to pass any reform legislation in the past five years. In fact, there has not been an organized tort reform coalition in the state since 1986 -- it existed for two years before disbanding in the face of a strong, well organized trial bar and Democratic opposition.

One area of interest in the state has been the creation of no-fault medical malpractice system to replace part of the tort law. The Massachusetts Medical Society is supporting a so-called "bad-baby bill" which would provide financial and other aid for infants born in the state with severe neurological impairments.

We will distribute the Civil Justice Reform Model State Amendments and the Model State Punitive Damages Act to members of the Roundtable. This is the final part of our implementation plan for the CJR Report, following the Executive Order and the federal Access to Justice Act of 1992 you introduced two weeks ago.

The Civil Justice Reform Model State Amendments is a ten part proposal for state legislative action that is very similar to the federal Access to Justice Act of 1992. It includes:

- 1) Pre-Complaint Notice of Claims
- 2) Multi-Door Courthouse
- 3) Core Disclosure and Discovery
- 4) Offer of Settlement
- 5) Pretrial Settlement Conference
- 6) Facilitating Summary Judgement
- 7) Expert Testimony
- 8) The Fairness Rule -- Attorney's Fees to Prevailing Party
- 9) Accuracy in Pleading
- 10) Legislation and Regulation Drafting

The Model State Punitive Damages Act presents a six part proposal for state legislative action, including:

- 1) Pre-Complaint Notice of Claims
- 2) Eliminate Pleading for Specific Amounts of Punitive Damages
- 3) Establish "Clear and Convincing" Standard of Proof
- 4) Bifurcate Trials
- 5) Judicial Determination of Amount of Punitive Damages
- 6) Cap the Amount of Punitive Damages

III. PARTICIPANTS

The Vice President
Governor William Weld
Lt. Governor Paul Cellucci
List of other attendees is attached

IV. EVENT OUTLINE

- 3:50 p.m. Arrive Room A2 and photo opportunity with Roundtable participants.
- 4:00 p.m. Conclude photo opportunity and sit down.
- 4:05 p.m. Governor Weld starts Roundtable and introduces the Vice President. The Vice President makes brief remarks.
- 4:25 p.m. The Vice President concludes Roundtable and proceeds to Holding Room.
- The Vice President arrives Holding Room.

- 4:30 p.m. The Vice President departs Holding Room and proceeds to Room A1 for Press Availability.
- 4:45 p.m. The Vice President concludes Press Availability and returns to Holding Room.

V. PRESS PLAN

Closed Press for Photo-Op
Open Press for Start of Roundtable

VI. ATTACHMENTS

Talking Points
Fact Sheet -- Model State Punitive Damages Act
Fact Sheet -- Civil Justice Reform Model State Amendments
List of Participants
Biographies

VII. FOLLOW-UP ACTION REQUIRED

Thank You Notes
Mail Photographs

**REMARKS OF THE VICE PRESIDENT
ROUNDTABLE MEETING
BOSTON, MASSACHUSETTS
FEBRUARY 13, 1992**

Thank you, Governor Weld, and thank you all very much.

It's great to be here in Boston today to talk about Civil Justice Reform.

The United States is the only remaining superpower.

- o But there are many challenges facing us.**
- o We have to continue working on problems here at home.**

We are still the world leaders in the marketplace.

- o Our economy is more than twice as large as any competitor.**
- o Still, we have some competitive disadvantages.**
- o Some come from trading partners; other from inside.**

Unfortunately, we are also the world leader in lawsuits.

- o Impact on economy, saps ability to compete.**
- o Foreign companies have lower product liability costs.**
- o We also have higher prices for some everyday items.**
- o This is a self-inflicted competitive disadvantage.**

I'm here today to ask for your help with Civil Justice Reform.

- o Impact on the economy, and ability to compete.**
- o We have 70% of the world's lawyers.**
- o System costs an estimated \$300 billion dollars a year.**

The Administration's Civil Justice Reform proposals can help.

- o Remove incentive for frivolous lawsuits.**
- o Restore rationality to punitive damages.**
- o Prevent junk science.**
- o Allow more products/drugs to come to market. Vaccine for AIDS baby not marketed due to liability fears.**

Specific Proposals

- o **ADR - The Multidoor Courthouse**
- o **Discovery Reform**
- o **Expert Evidence - Widely Accepted Theories**
- o **Fairness Rule**
- o **Punitive Damage Reform**

We are committed to Civil Justice Reform.

- o **The President has signed an Executive Order.**
- o **"Access to Justice Act of 1992" sent to Congress**
- o **Amendments to Federal Rules are drafted.**

Civil Justice Reform Model State Amendments and Model State Punitive Damages Act are being released today.

- o **Let's work together for Civil Justice Reform.**

We cannot do it alone. The "litigation explosion" isn't just in Washington. I'm here today to ask for your help with Civil Justice Reform.

- o Impact on state is great, as most cases are brought in state courts.**
- o Work to fight legislation creating unnecessary litigation.**
- o Remove the costs and delays in the system.**
- o Institute policy reforms – product liability and medical malpractice.**

Please work hard to make this happen in Massachusetts.

- o I look forward to working with the Governor and state legislature to help make this happen in Massachusetts.**

February 13, 1992

THE PRESIDENT'S COUNCIL ON COMPETITIVENESS
"AGENDA FOR CIVIL JUSTICE REFORM IN AMERICA"

FACT SHEET

MODEL STATE PUNITIVE DAMAGES ACT

Punitive damages are punishments in the nature of fines awarded in civil cases after the injured party has been fully compensated. While the award of noncompensatory, punitive damages can serve a useful purpose in deterring and punishing extreme or egregious misconduct, the current methods for awarding punitive damages often impose punishment in a random and capricious manner. Unfortunately, the specter of unlimited punitive damages encourages parties to try cases needlessly and frustrates early settlement, thereby delaying justice and impeding the swift award of compensatory damages to injured victims.

This type of inordinate cost and delay in the civil justice system was one subject of an extensive study by the President's Council on Competitiveness, chaired by Vice President Dan Quayle. As a result, the Council developed 50 recommendations for improving the civil justice system. Reported in the "Agenda for Civil Justice Reform in America," the recommendations will make the justice system more fair and accessible for all citizens. Among the Council's recommendations is the reform of unlimited punitive damages.

The current common law approach of unlimited punitive damages leads to indiscriminate awards. If punitive damages are to be an effective deterrent, they must be imposed in a rational and predictable manner. The Council's recommendations for punitive damages reform are now embodied in a Model State Punitive Damages Act. The Model Act establishes reasonable and fair standards that will promote predictability while insuring that punitive damages remain an effective deterrent.

The Model Act presents a six-part proposal for state legislative action for punitive damages reform. Each component has been proven effective in one or more states, but no state has enacted a comprehensive reform package containing all suggested measures. The Model State Punitive Damages Act is a rational and consistent approach to punitive damages that includes:

Pre-Litigation Notice of Claims - In order to provide parties with the opportunity to settle their disputes at the earliest stages, the Model Act requires pre-complaint notice when punitive damages may be requested.

Pleading Punitive Damages - To prevent inclusion of punitive damages merely for publicity and to ensure that punitive damages remain as an issue at trial only if there is sufficient evidence, the Model Act eliminates from the complaint requests for specific dollar amounts.

Standard of Proof - Before an award of punitive damages, the plaintiff must establish, by clear and convincing evidence, that the defendant acted with malice - specific intent to cause serious injury or a flagrant indifference to the potential harm.

Bifurcated Trials - The jury would award punitive damages in a separate proceeding after liability has been determined. This insures that punitive damages are measured decisions, not the product of passion.

Judicial Determination of Amount - After the jury finds that punitive damages are appropriate, the judge draws upon his or her experience with such cases and determines the amount of punitive damages to be awarded.

Ceiling for Punitive Damages - No award of punitive damages would exceed the amount of total compensatory damages awarded to the plaintiff. Capping the amount of punitive damages at one times the actual damages serves as a deterrent while insuring that the injured party is fully compensated for his or her injuries.

The Administration is committed to the fair, efficient and early resolution of disputes. In addition to the Model State Punitive Damages Act, the Administration has made available Civil Justice Reform Model State Amendments for additional reform at the state level. On the Federal level, the Administration has applied the civil justice reform recommendations through Executive Order 12778 and has transmitted to Congress the "Access to Justice Act of 1992." The Administration is also proposing amendments to the Federal Rules of Procedure and Evidence through the Supreme Court's rulemaking process.

February 13, 1992

THE PRESIDENT'S COUNCIL ON COMPETITIVENESS
"AGENDA FOR CIVIL JUSTICE REFORM IN AMERICA"

FACT SHEET

CIVIL JUSTICE REFORM MODEL STATE AMENDMENTS

As part of the Administration's efforts to reform the civil justice system, Vice President Dan Quayle today presented the Civil Justice Reform Model State Amendments. The Amendments, which include both model legislation and model rules of procedure and evidence, would implement the recommendations proposed by the President's Council on Competitiveness Report, "Agenda for Civil Justice Reform in America."

Over the past 30 years, our legal system has become burdened with excessive costs and long delays. Many features of the current legal system no longer serve to expedite justice or to ensure fair results. Instead, overuse and abuse of the legal system impose tremendous costs upon American society. Higher costs mean higher prices for American consumers for everything from household goods to medical treatment. Higher costs also reduce America's ability to compete in the global marketplace.

To address these problems, the Council established a working group, chaired by Solicitor General Kenneth W. Starr. The resulting recommendations provide concrete steps that can be taken to restore our civil justice system as an institution that is fair to all and serves the ends of justice. The Administration's proposals seek to restore fairness to our judicial system and to eliminate the economic burden placed on American society by excessive litigation. None of the reforms impairs any substantive legal rights. Instead, they will help ensure that deserving victims actually receive their compensation earlier and with less expense.

The Problem: An Overburdened System

States reported the filing of 17,321,125 civil cases in 1989. Excessive and expensive civil litigation has overburdened our court system and imposed higher costs on small businesses, professionals, industry, and Government at all levels in the form of excessive legal fees, court costs, and wasted individual time and effort. Every year, our legal system costs Americans, directly and indirectly, an estimated \$300 billion.

While every State has its unique legal system, each can benefit by applying the principles of fair, efficient, and early resolution of disputes.

In order to reduce litigation costs, promote swifter justice, protect individual rights, and restore the integrity of our legal system, among the provisions of the "Access to Justice Act of 1992" are the following reforms:

Multi-Door Courthouse - To give consumers the opportunity to elect an effective alternative to court adjudication, courts would be required to establish multi-door courthouse. Multi-door courthouses foster alternative dispute resolution (ADR) procedures rather than trials to settle disputes. The parties would be free to select from different ADR procedures such as early neutral evaluation, traditional mediation, outcome determinative mediation, mini-trials, summary jury trials, and arbitration.

Core Disclosure and Discovery - Discovery consumes 80 percent of the time and money in litigation; it should be reformed to enable the parties to proceed to the central issues without extraneous, costly, and unproductive practices. The Model proposals will require automatic disclosure of basic or "core information" and mandate that the parties confer as discovery planning conferences. After presumptive numerical limits are met, additional discovery would be governed by market incentives.

Expert Evidence Reform - Unlike ordinary witnesses who may offer only factual testimony, expert witnesses are allowed to testify as to their opinions. Therefore, it is necessary that the expert's opinion testimony be based on "widely accepted" theories instead of "junk science." The Model proposals will require courts to determine that proposed witnesses are legitimate experts in their field. The Model also bans contingency fees paid to experts in return for a successful outcome.

The Fairness Rule - The United States is one of the few countries which does not allow the winning party to recover the costs of litigation. Instead, winners and losers alike pay their own legal fees. The "loser pays" provision would help fund meritorious claims not currently initiated because the costs of pursuing the claim would have exceeded the expected recovery. The legislation would limit the amount the loser must pay to the sum it expended in litigating the suit and specifies that courts should not require the loser to pay if circumstances make payment "unjust."

The Civil Justice Reform Model State Amendments also include other provisions to encourage settlement and reduce costs. This package of state legislation and rules changes, in conjunction with the Administration's proposed "Access to Justice Act of 1992" will greatly reduce the burdens of excessive, needless litigation while protecting and enhancing every American's ability to vindicate legal rights through our legal system.