

Originally Processed With FOIA(s):

FOIA Number:

S

# FOIA MARKER

**This is not a textual record. This is used as an administrative marker by the George Bush Presidential Library Staff.**

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**Record Group/Collection:** George H.W. Bush Presidential Records  
**Collection/Office of Origin:** Speechwriting, White House Office of  
**Series:** Snow, Tony, Files  
**Subseries:** Subject File, 1988-1993

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**OA/ID Number:** 13899  
**Folder ID Number:** 13899-001

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**Folder Title:**  
[Resumes-White House Speech Writing Position]

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Stack:	Row:	Section:	Shelf:	Position:
<b>G</b>	<b>18</b>	<b>29</b>	<b>2</b>	<b>7</b>

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# Withdrawal/Redaction Sheet

## (George Bush Library)

Document No. and Type	Subject/Title of Document	Date	Restriction	Class.
01. Resume	Re: Brian K. Donnelly; contains personal information. (2 pp.)	n.d.	P-6, (b)(6)	

**Collection:**

**Record Group:** Bush Presidential Records  
**Office:** Speechwriting, White House Office of  
**Series:** Snow, Robert Anthony (Tony)  
**Subseries:** Subject File  
**WHORM Cat.:**  
**File Location:** [Resumes - White House Speechwriters]

<b>Date Closed:</b> 12/23/2004	<b>OA/ID Number:</b> 08677
<b>FOIA/SYS Case #:</b>	
<b>Re-review Case #:</b> 2005-0485-S	
<b>P-2/P-5 Review Case #:</b>	

<b>MR Case #:</b>	<b>Appeal Case #:</b>
<b>MR Disposition:</b>	<b>Appeal Disposition:</b>
<b>Disposition Date:</b>	<b>Disposition Date:</b>

### RESTRICTION CODES

<p><b>Presidential Records Act - [44 U.S.C. 2204(a)]</b></p> <p>P-1 National Security Classified Information [(a)(1) of the PRA]  P-2 Relating to the appointment to Federal office [(a)(2) of the PRA]  P-3 Release would violate a Federal statute [(a)(3) of the PRA]  P-4 Release would disclose trade secrets or confidential commercial or financial information [(a)(4) of the PRA]  P-5 Release would disclose confidential advise between the President and his advisors, or between such advisors [(a)(5) of the PRA]  P-6 Release would constitute a clearly unwarranted invasion of personal privacy [(a)(6) of the PRA]</p> <p>C. Closed in accordance with restrictions contained in donor's deed of gift.</p>	<p><b>Freedom of Information Act - [5 U.S.C. 552(b)]</b></p> <p>(b)(1) National security classified information [(b)(1) of the FOIA]  (b)(2) Release would disclose internal personnel rules and practices of an agency [(b)(2) of the FOIA]  (b)(3) Release would violate a Federal statute [(b)(3) of the FOIA]  (b)(4) Release would disclose trade secrets or confidential or financial information [(b)(4) of the FOIA]  (b)(6) Release would constitute a clearly unwarranted invasion of personal privacy [(b)(6) of the FOIA]  (b)(7) Release would disclose information compiled for law enforcement purposes [(b)(7) of the FOIA]  (b)(8) Release would disclose information concerning the regulation of financial institutions [(b)(8) of the FOIA]  (b)(9) Release would disclose geological or geophysical information</p>
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March 8, 1992

**The White House**  
**Office of Communications**  
**Office of Speechwriting**  
Tony Snow  
Deputy Assistant to the President for Communications  
and Director, Speechwriting  
1600 Pennsylvania Ave., NW  
Washington, DC 20500

Dear Mr. Snow:

I am interested in pursuing a career in the federal government utilizing my analytical, organizational and research skills. I believe a career at the Office of Speechwriting would enable me to use these skills most productively. If you have any information that would help me in pursuing a career in the Office of Speechwriting utilizing these skills, I would greatly appreciate your sending it to me.

Thank you for your time and assistance. I eagerly anticipate hearing from you shortly.

Sincerely,



Brian K. Donnelly

Enclosure: Resume

**BRIAN K. DONNELLY**  
358 Pickering Street  
Manchester, NH 03104

**OBJECTIVE:** A position in the federal government utilizing my organizational and research skills.

**COMPUTER EXPERIENCE:**

Machines: Apple Macintosh  
IBM PC AT and PS/2

Operating Systems:  
Macintosh Operating System  
Microsoft DOS

Programs: A variety of application software

**SUMMARY:** Four years' experience as an Underwriter's Assistant in the insurance industry. Detail-oriented, quality-conscious individual committed to accuracy.

**WORK EXPERIENCE:**

1988 - Present **AMERICAN INTERNATIONAL GROUP**  
**NEW HAMPSHIRE INSURANCE GROUP, Bedford, NH**  
**Underwriter's Assistant I**

- o Responsible for rating new business and renewal policies, as well as endorsements, cancellations, and quotes.
- o Created a Combined Agency Directory, resulting in easier access to pertinent information for the underwriters. This contributed to positive producer/client relationships and increased productivity.

1987 - 1988 **AMERICAN INTERNATIONAL GROUP**  
**NEW HAMPSHIRE INSURANCE GROUP, Manchester, NH**  
**Distribution Clerk**

- o Responsible for distributing work to employees and managers of all departments.

1986 - 1987     HITCHCOCK CLINIC, Bedford, NH  
Medical Records Clerk  
o Responsible for the data entry and filing of patients' medical records.

EDUCATION:     Franklin Pierce College, Rindge, NH  
Bachelor of Arts, 1988  
Major: English  
Dean's List, Spring Semester 1987

Choral Union  
Literary Magazine

Ability to speak, read and write French.

# Withdrawal/Redaction Sheet

## (George Bush Library)

Document No. and Type	Subject/Title of Document	Date	Restriction	Class.
02. Resume	Re: Lisa Ann Schreier; contains personal information. (1 pp.)	n.d.	P-6, (b)(6)	

**Collection:**

**Record Group:** Bush Presidential Records  
**Office:** Speechwriting, White House Office of  
**Series:** Snow, Robert Anthony (Tony)  
**Subseries:** Subject File  
**WHORM Cat.:**  
**File Location:** [Resumes - White House Speechwriters]

<b>Date Closed:</b> 12/23/2004 <b>FOIA/SYS Case #:</b> <b>Re-review Case #:</b> 2005-0485-S <b>P-2/P-5 Review Case #:</b>	<b>OA/ID Number:</b> 08677
<b>MR Case #:</b> <b>MR Disposition:</b> <b>Disposition Date:</b>	<b>Appeal Case #:</b> <b>Appeal Disposition:</b> <b>Disposition Date:</b>

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2-21-92

Well, I'll get to the point right away.

I understand that the President needs a full time speech writer. I need a job, and I can write. Enough said.

Thanks for your assistance. You can reach me at (108) 675-7547

*lisa*

Lisa Ann Schreier  
4956 West Hull #5  
Skokie, IL 60077

## **Lisa Ann Schreier**

4956 West Hull #5  
Skokie, IL 60077

### **Career Objective**

To work in the broad arena of Marketing/Advertising offering my past experience, while learning and developing into new areas of expertise.

### **Employment**

August 1988-July 1991

CASS Communications  
Evanston, IL

### **Senior Coordinator Special Programs**

- Implement and maintain programs such as recruitment postering, event sponsorship and free standing advertising display units at colleges, high schools and military installations across the country
- Deal with newspaper and magazine publishers to maximize advertisers' market penetration
- Communicate with sub-contractors as well as sales offices and all corporate levels, including editing of monthly newsletter

August 1986-November 1990

Quick Flix Video  
Arlington Heights, IL

### **Co-Founder/Manager**

- Designed, opened and managed a 3,000 square foot video store
- Responsible for initial and on-going movie and merchandise inventory, as well as personnel functions including training
- Extensive contact with studios, distributors and customers

September 1985-August 1986

Platt Music Corp.  
Des Plaines, IL

### **Advertising Account Coordinator**

- Computerized all facets of multi-million dollar cooperative advertising department dealing with electronic manufacturers and major department stores nationwide
- Implemented media analysis in new markets

September 1983-September 1985

Precision Video/  
Video King

### **Advertising Director/Promotions Coordinator**

- Created and placed weekly ROP ads as well as special inserts
- Handled all aspects of promotions, including grand opening, in-store events and sales contests
- Worked closely with distributors on co-op advertising

Additionally, I have a broad base of customer service and management experience in the banking/savings and loan industry, and am fluent in several computer programs

### **Education**

B.A. (Honors)—Business and Management, Northeastern Illinois University

**Photocopy-Preservation**

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03. Resume	Re: Adam Scott Falkoff; contains personal information. (1 pp.)	n.d.	P-6, (b)(6)	

**Collection:**

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**Office:** Speechwriting, White House Office of  
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**Subseries:** Subject File  
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**File Location:** [Resumes - White House Speechwriters]

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C. Closed in accordance with restrictions contained in donor's deed of gift.

**Freedom of Information Act - [5 U.S.C. 552(b)]**

- (b)(1) National security classified information [(b)(1) of the FOIA]
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February 10, 1992

Dreucie Scaling  
Administrative Officer  
Office of Communications  
Room 122  
Old Executive Office Building  
1600 Pennsylvania Avenue, NW  
Washington, D.C. 20500

Dear Dreucie Scaling:

Thank you for taking the time to speak with me on February 10, 1992. I appreciate the information you provided me with about positions in your office. Although I realize that there are currently no positions I hope that you give my resume consideration if a position becomes available. Please advise me if I can provide you with further information about my professional experience.

I am currently working on Senator D'Amato's re-election campaign and I can be reached at (202) 675-6054. In addition, as of November 25, 1991 I have received political clearance from Presidential Personnel due to my work on the 1988 Bush/Quayle Campaign. Thank you for your time and consideration.

Sincerely,

A handwritten signature in cursive script that reads "Adam S. Falkoff". The signature is written in dark ink and is positioned above the typed name.

Adam S. Falkoff

# ADAM SCOTT FALKOFF

1178 N. Utah Street  
Arlington, VA 22201

## EDUCATION:

Duke University, Durham, NC  
B.A., in Political Science and Art History, 1990

## POLITICAL EXPERIENCE:

January 1992 - present

### Deputy Finance Director of Re-election Campaign

United States Senator Alfonse D'Amato - National Republican Senatorial Committee

- Coordinate fund raisers in Washington D.C. and New York.
- Develop strategies to increase donor base.
- Contact previous donors in order to form a finance committee.

July 1990 - January 1992

### Director of Constituent Relations and White House Liaison

United States Senator Alfonse D'Amato - Washington D.C. Office

- Tracked various legislative actions in order to handle constituent and district office inquiries.
- Corresponded frequently with the Office of Legislative Affairs and the Visitor's Office in The White House.
- Scheduled all Congressional tours for New York State.
- Coordinated mass mailings and conducted state-wide phone polls.

May 1990 - July 1990

### Intern for Legislative Assistant for U.S. Customs, International Drug Trafficking, and Crime

United States Senator Alfonse D'Amato - Washington D.C. Office

- Followed daily legislation through Senate Hearings and the Congressional Record, reporting results directly to the Legislative Aide.
- Met with customs and DEA officials on various occasions to discuss pending legislation.

## LEGAL EXPERIENCE:

May 1988 - August 1988

### Paralegal

Warren E. Stoller, Attorney at Law - New York, NY

- Filed court documents.
- Assisted Mr. Stoller in court.
- Updated pending case files with new information.
- Performed a limited amount of specifically directed legal research.

## SUSAN PETERSON PRODUCTIONS, INC/Media and Presentation Training - December, 1991

- Attended private intensive media training workshop for public speaking and public relations work.

## AWARDS AND ACHIEVEMENTS:

Governor's Citation of Honor for Excellence in Scholastic Achievement • Benjamin S. Chancy Citation of Honor in Music • Silver Medal In Governor's Cup Crew Regatta • Bronze Medal in Head of the Tennessee Regatta • Chosen Participant in Duke University Law School's Mock Trial.

## ACTIVITIES:

1991: Member of Bravo Washington Opera Society • Member of Senate Staff Club • 1989-90: Chairman for Student Attitudes and Behavior Policy on President H. Keith H. Brodie's Task Force on Commencement • Senior Chairperson for Duke University's "Phonathon", Duke's Fundraising Program • 1986-1989: College Republicans - Bush/Quayle Campaign • Duke Crew Team Member: 86-87, 87-88 JV, 88-89 V • Served as Duke University Art Museum Student Docent • Member of the Duke University Sailing Team • Member of the Duke University Skydiving Team.

## SKILLS AND INTERESTS:

Spanish read, spoken • Painting, Piano, Guitar • Sailing, Skiing, Skydiving • Travel and Cooking.

# Withdrawal/Redaction Sheet

## (George Bush Library)

Document No. and Type	Subject/Title of Document	Date	Restriction	Class.
04. Resume	Re: Shawn Christopher Neville; contains personal information. (3 pp.)	n.d.	P-6, (b)(6)	

**Collection:**

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**Office:** Speechwriting, White House Office of  
**Series:** Snow, Robert Anthony (Tony)  
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**File Location:** [Resumes - White House Speechwriters]

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February 18, 1992

Dear Mr. Snow:

This letter is to apply for a position in your office. I have had "schedule C" approval from Presidential Personnel since July. I would be immensely grateful should you be able or at all inclined to share information of openings that may be appropriate to my application.

As my resume outlines, I have worked for the National Republican Senatorial Committee (NRSC) since June 1991. As a research analyst, I have conducted assignments in house, and in the field, that have been politically lucrative and a vital part of an aggressive research program at NRSC. I am sure the skills I have polished and gained here can be brought to service to the White House.

I have held two internships on the Hill--with Congressman Vander Jagt and with *Team 100* member Rich DeVos' Amway Corporation. These were outstanding experiences through an honor's semester with my college that gave me knowledge of the workings of the office of a House Ways and Means member and the interests of a very supportive and successful corporation.

I am a May 1991 graduate of Hope College, a conservative liberal arts school ranked in the top fifty by *National Review* magazine. In addition to good course work, I earned honors in speech and debate, held office in my county Republican party, ran one of the most vigorous and well-funded College Republican organizations in the state, and held a demanding part-time job that financed one hundred percent of my education. These gave me the kind of experiences few students have in their undergraduate years and a rock solid work ethic.

I greatly appreciate any information you could share. You should have an earlier resume on file, with written recommendations, that the enclosed updates.

With thanks for your time and attention,

Sincerely,



Shawn C. Neville

Mr. Tony Snow  
Special Assistant to the President for Communications  
Office of Communications  
The White House  
1600 Pennsylvania Avenue, Northwest  
Washington, DC 20500

**SHAWN CHRISTOPHER NEVILLE**

6216 Edison Drive  
Alexandria, Virginia 22310

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**EMPLOYMENT**

**RESEARCH ANALYST**

June 1991 to Present

**NATIONAL REPUBLICAN SENATORIAL COMMITTEE**

- Responsible for analysis and written presentation of domestic and foreign policy issues as represented in print media for use by Republican incumbents and challengers in 1992 campaigns.
- Collected and distilled oppositions' record, statements, known policies, and published positions.
- Assisted in the development of a data base of strategic research for state campaign use.
- Conducted field research for Pennsylvania special senate election.

**STAFF ASSISTANT (*paid intern*)**

March 1991 to June 1991

**THE OFFICE OF CONGRESSMAN GUY VANDER JAGT**

- Prepared correspondence, including form and personal letters, for the Congressman.
- Researched a corporate tax reform proposal, the National Dividend Act, which the Congressman introduced and advocated through his membership on the Ways and Means Committee.
- Provided summaries of selected committee hearings.
- Worked with the staffs of other Michigan Republican House members to coordinate efforts of mutual interest.

**LOBBYING ASSISTANT (*paid intern*)**

January 1991 to March 1991

**AMWAY CORPORATION, OFFICE OF WASHINGTON AFFAIRS**

- Assisted in the development of Amway's sponsorship of World Expo 1992 in Genoa, Italy. Further assisted Amway Chairman Jay Van Andel in his capacity as Commissioner General of World Expo 1992 through summaries of meetings with the United States Information Agency.
- Researched a tax issue and prepared a sixty page brief relevant to employee classification.
- Researched Federal Elections Commission policies regarding political use of corporate resources, assisted in the development of appropriate policies.

**SUPERVISOR**

**MELJER INCORPORATED**

January 1985 to December 1990

- Financed 100 percent of college education with this employment.
- Supervisor of service department which included 50+ cashiers, cash office, customer service desk, and utility workers for hypermarket with estimated daily sales of \$150,000.
- Held numerous positions with ascending responsibilities from bagger while in high school to supervisor by junior year of college.

**EDUCATION**

B.A., Hope College, Holland, Michigan

May 1991

- Major in Political Science, concentrations in Economics and Communications
- College Republican Chairman; Varsity Speech & Debate; Hope College Symphonic Orchestra

**HONORS**

Washington Honors Semester Student

1991

Highest Honors, Pi Kappa Delta, for speech and debate

1991

Finalist, Lincoln-Douglas Debates, Marquette University

1989

**COMPUTER SKILLS**

Word Perfect 5.1; Microsoft Word II; Framework III; Ventura Publishing; Lotus 1-2-3; dBase IV

SHAWN CHRISTOPHER NEVILLE

POLITICAL ADDENDUM

CHAIRMAN FOR YOUTH  
OTTAWA COUNTY REPUBLICANS 1988-1990

- member campaign and executive committees
- responsible for full-time volunteer staff post-primary to election day.
- generated 300 volunteers for literature drops, phone banks, and canvassing precincts from local colleges and high schools.

CO-CHAIRMAN 1987-1990  
HOPE COLLEGE REPUBLICANS

- re-established defunct organization
- won annual funding from Student Congress
- hosted major speakers
- registered 700 voters in 1988 and 1990
- provided transportation to voting place for campus

CAMPAIGN MANAGER Fall 1989  
LUMSDEN FOR BOARD OF EDUCATION

- designed direct mail
- wrote speeches and organized appearances
- arranged for advertising and endorsements

DEPUTY VOTER REGISTRAR 1990  
OTTAWA COUNTY, MICHIGAN

CAMPAIGN VOLUNTEER 1987-1988  
BUSH FOR PRESIDENT

- Bush-Quayle Chairman at Hope College
- principal organizer of Holland Area Rally for Bush, an event featuring President Ford, having 1,000 people in attendance, and receiving visibility in all West Michigan Media
- arranged task force to assist in air hanger rally to welcome then Senator Quayle at Muskegon airport
- hosted "Bush for President" reception at Hope College with Lorrettee Ruppe, then Director of Peace Corps
- provided transportation for over 100 Hope College students to attend and volunteer at Grand Rapids Bush/Quayle rallies
- spoke at local colleges and high schools to recruit volunteers
- printed local newsletter with events and reprints of favorable articles
- organized campus parties to view Presidential debates

OTHER RACES

Vander Jagt for Congress (1990)	Holland School Mileage (1989)
Engler for Governor (1990)	Lucas for Governor (1986)
Durant for Senate (1989 primary)	Henry for Congress (1986)
Van Wylen for Mayor (1989)	Youth for Reagan (1984)

SPECIAL TRAINING

Telefundraising, Republican National Committee (1991)  
Opposition Research, National Republican Senatorial Committee (1991-1992)  
Campaign Technology, Leadership Institute (1989)  
Campaign Management Program, Hope College (1988)

SHAWN CHRISTOPHER NEVILLE

REFERENCES

*employment:*

The Honorable John C. Gartland  
Director, Washington Affairs  
Amway Corporation  
214 Massachusetts Avenue, NE  
Suite 210  
Washington, D.C. 20002-4958  
(202) 547-5005

The Honorable James M. Sparling  
Chief-of-Staff  
Congressman Guy Vander Jagt  
2409 Rayburn House Office  
Building  
Washington, D.C. 20515  
(202) 235-3511

Mr. Don Todd  
Director of Research  
National Republican Senatorial  
Committee  
The Ronald Reagan Center  
425 Second Street, NE  
Washington, D.C. 20002  
(202) 675-6000

Ms. Becky Dannenberg  
Service Manager  
Meijer Incorporated #47  
746 East Sixteenth Street  
Holland, MI 49423  
(616) 396-3791, ext. 440

*political:*

Dr. Jack Holmes  
Campaign Director  
Ottawa County Republicans  
186 1/2 River Avenue  
Holland, MI 49423  
(616) 396-3791

Mr. Tom DePrez  
Chairman  
Ottawa County Republicans  
186 1/2 River Avenue  
Holland, MI 49423  
(616) 396-3791

Mrs. Bonnie Ten Eyck  
Executive Director  
Ottawa County Republicans  
186 1/2 River Avenue  
Holland, MI 49423  
(616) 396-3791

Mr. Jon Nunn  
Past Executive Director  
Kent County Republicans  
600 Penn Plaza  
126 Ottawa, N.W.  
Grand Rapids, MI 49503  
(616) 459-4500

The Honorable Dick DeVos  
Industry Sector Advisory  
Committee  
2003 Hilsboro Road, S.E.  
Grand Rapids, MI 49501  
(616) 459-4500

*academic:*

Dr. Sandy Alspach  
Professor of Communications  
Hope College  
Holland, MI 49423  
(616) 394-7594

Dr. Robert Elder  
Professor of Political Science  
Hope College  
Holland, MI 49423  
(616) 394-7545

*personal:*

Ms. Paula Delo  
Director of Public Information  
Council of Chief State School  
Officers  
379 Hall of the States  
400 North Capitol, NW  
Washington, D.C. 20001

Dr. Edward Fugimoto  
Director of Government Affairs  
Isuzu Motors of America  
655 15th Street, NW  
Suite 375  
Washington, D.C. 20005

# Withdrawal/Redaction Sheet

## (George Bush Library)

Document No. and Type	Subject/Title of Document	Date	Restriction	Class.
05. Resume	Re: Dominic M. D. Nguyen; contains personal information. (1 pp.)	n.d.	P-6, (b)(6)	

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**Series:** Snow, Robert Anthony (Tony)  
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<b>Disposition Date:</b>	<b>Disposition Date:</b>

### RESTRICTION CODES

<p><b>Presidential Records Act - [44 U.S.C. 2204(a)]</b></p> <p>P-1 National Security Classified Information [(a)(1) of the PRA]  P-2 Relating to the appointment to Federal office [(a)(2) of the PRA]  P-3 Release would violate a Federal statute [(a)(3) of the PRA]  P-4 Release would disclose trade secrets or confidential commercial or financial information [(a)(4) of the PRA]  P-5 Release would disclose confidential advise between the President and his advisors, or between such advisors [(a)(5) of the PRA]  P-6 Release would constitute a clearly unwarranted invasion of personal privacy [(a)(6) of the PRA]</p> <p>C. Closed in accordance with restrictions contained in donor's deed of gift.</p>	<p><b>Freedom of Information Act - [5 U.S.C. 552(b)]</b></p> <p>(b)(1) National security classified information [(b)(1) of the FOIA]  (b)(2) Release would disclose internal personnel rules and practices of an agency [(b)(2) of the FOIA]  (b)(3) Release would violate a Federal statute [(b)(3) of the FOIA]  (b)(4) Release would disclose trade secrets or confidential or financial information [(b)(4) of the FOIA]  (b)(6) Release would constitute a clearly unwarranted invasion of personal privacy [(b)(6) of the FOIA]  (b)(7) Release would disclose information compiled for law enforcement purposes [(b)(7) of the FOIA]  (b)(8) Release would disclose information concerning the regulation of financial institutions [(b)(8) of the FOIA]  (b)(9) Release would disclose geological or geophysical information</p>
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# DOMINIC M. D. NGUYEN

(Pronounced "new-win")

*Tony please  
see  
win  
X*

**Home Address:**  
1201 South Eads, Apt. 1210  
Arlington, Virginia 22202

**Business Address:**  
U.S. Department of Transportation  
Washington, D.C. 20590

## OBJECTIVE

To serve the President of the United States in any capacity that allows me to use my education and skills to promote his agenda and programs for the good of the American people.

## EDUCATION

Northwestern University, Evanston, Illinois  
College of Arts and Sciences, 1987-1991

Bachelor of Arts degree in Political Science.  
Worked and paid own way-through college.

Graduated Phi Beta Kappa (elected junior year) with honors in political science and with distinction.  
Certificates in American government and politics, and international affairs.  
Language proficiency in French, Vietnamese, and Latin. Learning Spanish and Portuguese.

## EMPLOYMENT

U.S. Department of Transportation, Washington, D.C.  
Office of Public Affairs, July 1991-present

Speechwriter for Secretary of Transportation Samuel K. Skinner.

Researched, wrote, edited, and produced speeches, op-eds, messages, articles, memoranda, and letters.  
(Writing samples attached.)

Northwestern University, Evanston, Illinois  
Department of Political Science, 1989-1991

Creator and publisher of departmental newsletter.

Sole writer, editor, and producer of University's foremost departmental newsletter.  
Taught fundamentals of desktop publishing and graphic design.

## HONORS AND AWARDS

Eagle Scout, Boy Scouts of America, 1987.

Bobby Buerger Scholarship, Northwestern University, 1987-1991.

Dean's List, every quarter 1987-1991.

McGovern Award for Outstanding Student in Political Science, Northwestern University, 1991.

Department of Transportation Service Award, 1991.

## AREAS OF PRIMARY INTEREST

Education in America.

Domestic economy and international competitiveness.

Criminal justice in the American judiciary system.

Wildlife preservation and conservation.

*References are available upon request.*

**Photocopy-Preservation**



THE SECRETARY OF TRANSPORTATION  
WASHINGTON, D.C. 20590  
September 19, 1991

MESSAGE FOR THE  
NATIONAL DISABILITY EMPLOYMENT AWARENESS  
MONTH COMMEMORATIVE ISSUE  
SEPTEMBER 1991

The passage of the Americans with Disabilities Act offers testimony to our nation's desire to secure for all Americans, including those with disabilities, the same blessings of liberty promised in the U. S. Constitution. There are those who will say that the dignity of equal rights, the freedom of opportunity, and the crusade to tear down the walls of bigotry amount to nothing but a dream. They are right. It is the American dream.

The American with Disabilities Act, however, does more than make the American dream of equality a reality for 43 million citizens with disabilities who have special transportation needs. Many of these individuals are not able to take advantage of America's opportunities because they do not have access to transportation services. This law breaks down barriers which have kept individuals with disabilities from using transportation services available to other Americans. It extends to them greater freedom to travel. It extends to them greater independence.

For Americans with disabilities, the transportation system can be a key to breaking their isolation and enhancing the quality of their lives. Accessible vehicles and specialized transportation services can all help accommodate citizens with disabilities. Sidewalks and cuts in curbs at corners, automatic electric doors, ramps, and level access platforms at stations and other buildings allow for improved access and mobility. Signs and communications facilities are being installed that provide information in a way that people with vision or hearing impairments can understand more readily. Over 35 percent of public transit buses are now equipped with lifts that can accommodate wheelchairs, and many buses and other public transportation vehicles and facilities have low or level entries. Much more needs to be done, however.

The Department of Transportation has the responsibility for enforcing access and mobility requirements in the transportation sector, and will move aggressively to carry out this strategy, which includes:

- Working with transportation providers and representatives of the disabled to identify transportation facilities where access improvements are necessary. Also, assisting in developing effective designs and implementation schedules to meet those needs.
- Assisting public transportation agencies in preparing plans and standards for providing special services and for acquiring vehicles accessible to disabled passengers. Also, meeting these requirements in a timely and cost-effective manner.
- Developing criteria and review procedures for enforcing conformance with the Americans with Disabilities Act.

While we have made a strong start, our mission is far from accomplished. As long as the doors of opportunity remain closed to even one American, we must continue to find better ways to address the needs of disabled Americans. This spirit should guide us as we pursue all transportation policies -- for our greatest strength lies in our ability to work together and honor the shared values we treasure most.

A handwritten signature in cursive script that reads "Samuel K. Skinner". The signature is written in black ink and is positioned above the printed name.

Samuel K. Skinner



THE SECRETARY OF TRANSPORTATION

WASHINGTON, D.C. 20590

October 18, 1991

MEMORANDUM TO  
ALL NEW DEPARTMENT OF TRANSPORTATION EMPLOYEES

Welcome to the Department of Transportation. Since few professions other than public service provide the same opportunity for devoting skills and energy to the crucial issues facing our nation today, it is no exaggeration to say that in public service, each of you can make a difference.

You arrive at the Department during an exciting time marked by the implementation of the National Transportation Policy. Never has the agenda facing our Department been more demanding, and never have we been more in need of well-educated, talented, and dedicated individuals to help us. In order to deal with the complex problems that face us today, we need people with -- in addition to intelligence and integrity -- a desire to innovate, a willingness to take risks in order to gain improvement, and a deep commitment to teamwork. Unless people are willing to think creatively, take risks, and draw upon the strengths of their fellow employees, we simply cannot meet our promise of safe and efficient transportation to the American people.

In the course of your career at DOT, you may have to make sacrifices and work harder than you have ever worked before. These are challenges based on the conviction that you are contributing significantly to the management and process of American government, that you carry a special trust to advance the common good. Honoring that trust has its own rewards as you will come to realize.

Engraved above the Speaker's chair in the House of Representatives is a quote by Daniel Webster: "Let us develop the resources of our land, build up its institutions, promote all its great interests, and see whether we in our generation may not perform something worthy to be remembered."

I hope that you share these sentiments, and the excitement and challenges that are offered by public service to the Department. You have much to contribute, and we gladly welcome you to our ranks.

A handwritten signature in cursive script, reading "Samuel K. Skinner".

Samuel K. Skinner



THE SECRETARY OF TRANSPORTATION

WASHINGTON, D.C. 20590

November 15, 1991

NATIONAL AMERICAN INDIAN HERITAGE MONTH  
NOVEMBER 1991

In many profound ways, American Indians have shaped and continue to influence the character of our Nation. While they were greatly and often tragically affected by the impact of European conquest and settlement, their enduring and rich heritage gives us cause to celebrate. This month, as we recognize the many achievements and contributions of American Indians, we also accord to them our respect and admiration.

American Indians provided early European settlers with knowledge and skills necessary to ensure their survival and well-being. They also served as guides through the wilderness, and supplied various goods that helped revolutionize tastes and habits in the United States and around the world. Today, art forms, crafts, and cultural objects prized for their mastery, skill, and beauty continue to influence aspects of American artistic and intellectual life.

Crops and medicinal plants first domesticated by American Indians were another major contribution that significantly shaped the economy and society of this country. More than eighty types of plants were introduced by these resourceful people, among them corn and potatoes which have graced many a table and form the economic basis of many agricultural communities across this land.

The American vocabulary would also be much poorer and less colorful without the thousands of American Indian words for our cities, states, lakes, and other geographical sites. From Massachusetts to Chicago to Lake Tahoe, these names serve as constant reminders of our American Indian heritage.

Not all contributions made by the "first Americans" to our society are so visible or so widely celebrated, however. By their perseverance through difficult times in our history, American Indians remind us that Americans of all ethnic groups deserve our respect and understanding. This is not mere romanticism, which sometimes clouds our knowledge of the history of American Indians, but a lesson to be learned from the epic tragedies of the "Trail of Tears" and the early reservation system.

Overall, American Indians have much to teach us about balancing our infinite desire for progress with the finite limits of our natural resources. As this country's first conservationists, they saw themselves as stewards of the environment and believed a state of balance with nature was right and good. It is this spirit that should guide us in preserving the Earth for ourselves and our children.

  
Samuel K. Skinner



## THE SECRETARY OF TRANSPORTATION

WASHINGTON, D.C. 20590

November 20, 1991

### MESSAGE TO THE SEVENTH ACCESS TO THE SKIES CONFERENCE

I am delighted to extend my best wishes to all those gathered in Seattle, Washington, for the Seventh Access to the Skies Conference. While the Americans with Disabilities Act has provided greater opportunities for citizens with disabilities to contribute to the social and economic well-being of our Nation, I was recently reminded that our society has a long way to go in understanding that abilities, not disabilities, determine a person's potential.

Carmen Daniels is a 25 year-old Department of Transportation management intern who is wheelchair assisted. Like most of her DOT colleagues, she has one clear goal: to do the best job she possibly can. While the Department has done much to accommodate her needs, she recently pointed out that "the greatest barriers were not the inaccessible curbs or high ramps, but the barriers in other people's minds."

Her comment, unfortunately, is not unique. Consequently, while we seek to expand accessibility for Americans with disabilities on our transportation systems, let us not forget that people with disabilities share the same talents, intelligence and creativity that others do; they just happen to use a guide dog or a wheelchair or wear a hearing aid. The Access to the Skies Conference and others like it provide excellent opportunities for the dissemination of information and education of the general public. Through participation in these activities, we will move closer to making the American dream of equality of opportunity a reality for Carmen and for 43 million other Americans with disabilities.

The important contributions made by your organizations, and those of other concerned individuals and groups, have helped Carmen and many others overcome the barriers of misunderstanding and discrimination. For example, last year, the National Organization on Disability commissioned a study probing the attitudes and perceptions that nondisabled persons hold toward persons with disabilities. The study revealed that the American people are willing to act immediately to enable more people with disabilities to participate in society. More and more people, therefore, are beginning to realize that citizens with disabilities are just like them, but have special needs.

The Department of Transportation is trying to ensure that the Nation's transportation systems will serve all our citizens, including those with disabilities. Our March 1990 Air Carrier Access Rules and our September 1991 ADA rules mandate improved access and prohibit discrimination against travelers with disabilities. Since the Department is committed to making improvements in accessibility of the Nation's air carrier system, we will strictly enforce these rules and resist any attempt to weaken them. Together, with the help of the Paralyzed Veterans of America, the Paralysis Society of America, the aviation industry and many other organizations, we can make "the sky the limit" for people with disabilities.

A handwritten signature in cursive script that reads "Samuel K. Skinner".

Samuel K. Skinner



THE SECRETARY OF TRANSPORTATION

WASHINGTON, D.C. 20590

October 3, 1991

MESSAGE TO THE PROPELLER CLUB OF THE UNITED STATES

I am delighted to send greetings to all those gathered in Brownsville, Texas, for the 65th Annual Convention of the Propeller Club of the United States and American Merchant Marine and Maritime Industry Conference.

In a long and distinguished tradition, the merchant marine has played important and historical roles as a catalyst for economic growth and as the Nation's "Fourth Arm of Defense." Our country's experiences in the Revolutionary War, the War of 1812, two World Wars, the Korean conflict, Southeast Asia, and recently, the Persian Gulf, have demonstrated repeatedly that the maintenance of a strong and efficient merchant marine continues to be vital to our country's commerce and defense.

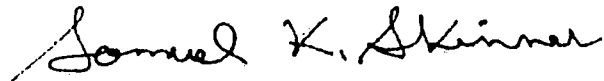
The importance of a merchant marine in America's national defense was first demonstrated by the capture of over 600 British ships by armed American merchant sailors during the Revolutionary War. In a report to Congress in 1793, Thomas Jefferson said of our shipping operations: "As a branch of industry, it is valuable; but as a resource of defense, essential."

Events in the Persian Gulf earlier this year underscore Thomas Jefferson's sentiment. Many merchant mariners served on commercial ships during Operations Desert Shield and Desert Storm while more than 3,000 civilian sailors manned the Ready Reserve Force (RRF) vessels maintained by the Department of Transportation. In addition, RRF ships also transported 20 percent of the waterborne military dry cargo used by our troops. These accomplishments exemplify a legacy of patriotism and service shared by generations of merchant mariners. As General Eisenhower put it in 1944: "When the final victory is ours, no organization will share its credit more deservedly than the merchant marine."

Merchant mariners also deserve credit for America's past economic success and prosperity. They brought goods and people from the East Coast to the West Coast around the Horn and later by way of Panama, making possible the rapid development of this country. Today, as we enter an era in which our ability to compete internationally is critical to our economic vitality and quality of life, we must continue to broaden the base of support for transportation, reinvigorate investment, and tap new sources of idea and capital to meet the opportunities and challenges of this decade and the years beyond.

During this conference, I urge you to explore and discuss new ways to promote cost efficiency in the U. S. fleet, strengthen the fleet's competitive position in the international market, and encourage necessary modernization and expansion. As one of the largest organizations promoting all segments of the American Merchant Marine, your leadership and knowledge will continue to be indispensable to America's progress.

I join you in saluting the proud record of the merchant mariners who have contributed so much to our country from its inception. Once again, my best wishes for a successful meeting.

A handwritten signature in cursive script that reads "Samuel K. Skinner". The signature is written in black ink and is positioned above the printed name.

Samuel K. Skinner

REMARKS PREPARED FOR DELIVERY BY  
SECRETARY OF TRANSPORTATION SAMUEL K. SKINNER  
VETERANS DAY CEREMONY  
NOVEMBER 18, 1991  
WASHINGTON, D.C.

Thank you John for the introduction. It is indeed a real pleasure to be here today to honor our DOT veterans.

On Veterans Day each year, Americans gather between the white crosses of Arlington Cemetery, in front of the black wall of the Vietnam Memorial, and at other monuments and cemeteries across this land, to solemnly honor the valor, courage, and sacrifice of our veterans. In particular, we gather here today to pay tribute to our own DOT veterans who have offered vital support for our missions from bases at home and around the world; men and women who stood ready at a moment's notice to lay down their lives for our country. We especially remember the cause for which they have labored, and are here to ensure that their efforts have not been in vain.

From World War I to Desert Storm, American military personnel have risked their lives, their fortunes, and their sacred honor to keep freedom safe. As we honor our veterans, let us also renew our determination to keep faith with those who have so selflessly served our

nation in giving "the last full measure of devotion" to our country.

Abraham Lincoln reminds us, while honoring those who died fighting under a July Gettysburg sun, that "in a larger sense, we cannot dedicate, we cannot consecrate, we cannot hallow this ground" for the "brave men, living and dead, who struggled here, have consecrated it far above our power to add or detract."

As Americans, we owe a great debt to all our military veterans who have shown us -- in peacetime as well as in times of strife -- that the only thing that exceeds the price of their sacrifice is freedom itself. We must not, and cannot, forget our indebtedness because of that sacrifice; for without it, our nation cannot be sustained or defended.

During two World Wars, and times of conflict since then, America's veterans have not only protected the national security interests of the United States, but have defended human rights on the shores of other countries.

Nearly 5 million American men and women served in Europe during World War I so that the "world could be made safe for democracy." The anniversary of the signing of the Armistice for "The War to End All Wars"

shall always remind us of their heroic efforts and unwavering patriotism.

Only 23 years after the signing of the Armistice, hopes of eternal peace proved short-lived as members of the United States Armed Forces were called up again to the battle-scarred fields of Europe. During the Second World War, American military personnel led the way in defeating Nazi aggression. Other World War II veterans made their stand for freedom in the Pacific and in North Africa. Because of their courage, America went from its greatest naval loss at Pearl Harbor nearly fifty years ago to one of its greatest victories at Midway.

American men and women later returned to East Asia and the Pacific during the Korean and Vietnam Wars. From 1950 to 1955, nearly seven million American soldiers battled in Korea so that a nation could be at peace. Nine years later, nine million more Americans endured a living hell in the jungles, rice paddies, and highlands of Vietnam.

And just months ago, hundreds of thousands of Americans answered the call to duty so that Kuwait could be liberated from tyranny. To them, and to all those who have preceded them in answering the call to serve, we thank you. Few people in this country have a better right to this recognition.

Let me close with the words of President Lincoln, who spoke to a mournful nation as gunshots echoed into silent despair and as the smoke cleared before a war-torn landscape. Even before the final notes of taps faded for those who paid the ultimate price in preserving the Union, this man from Illinois stood up, and in the voice of compassion and care, said:

“With malice toward none; with charity for all; with firmness in the right, as God gives us to see the right, let us strive on to finish the work we are in: to bind up the nation’s wounds; to care for him who shall have borne the battle, and for his widow and his orphan, to do all which may achieve and cherish a just and lasting peace among ourselves, and with all nations.”

Spoken more than a hundred years ago, these words still inspire us. As eternally as the flame of liberty burns, let us accord to all veterans our respect and dignity; without them, even a nation as great as ours would not endure.

It is therefore with great respect that I introduce you to Vice Admiral James Stockdale. His 37 years of service in the Navy exemplifies the best this country has to offer. From his early retirement from military life in 1979, he had the distinction of being the only three star

officer in the history of the Navy, to wear both aviator wings and the Congressional Medal of Honor.

As a civilian, Admiral Stockdale has been both a college professor and president, and is now in his seventh year as a senior research fellow at the Hoover Intitution at Stanford University. He has also written numerous books, among them *In Love and War*, which was adapted for an NBC television movie in early 1987.

These accomplishment, however, do not offer sufficient testimony to the endurance and iron will of a man who was mercilessly tortured after he was shot down and captured on a combat tour over North Vietnam in 1965. Even as he lay on the concrete floor -- legs broken, eyes blindfolded, and hands cuffed -- Admiral Stockdale refused to betray his fellow prisoners.

The courage of one of our greatest veterans inspires us today just as he did nearly thirty years ago. Ladies and gentlemen, may I present to you Admiral Stockdale.

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REMARKS PREPARED FOR DELIVERY BY  
SECRETARY OF TRANSPORTATION SAMUEL K. SKINNER  
AMERICAN AIR MUSEUM FUND RAISER  
WASHINGTON, D.C.  
OCTOBER 15, 1991

Thank you Sir John for the introduction. I am honored and delighted to be here to add my support for the American Air Museum in Britain Campaign. It is also a pleasure to visit again with so many of my friends.

Events earlier this year show that America's destiny and interests are intertwined with those of England. It is not by chance that we have usually found ourselves in the same camp. Through the years, our peoples, who respect individual liberty, have stood together when a totalitarian regime has tried to impose itself upon the world and upon free people. Once again, the strong bonds between our two countries in peace have been renewed in times of war. I would like to pay a grateful tribute to the British people and the British soldiers, to the statesmen and generals who contributed so much to the coalition victory in the Persian Gulf.

On occasions of this kind, we discover what is important and what is lasting as a friendship between the United States and England. We see and hear the fundamental principle upon which international accord is built. While Eastern Europe and the Soviet Union are undergoing turmoil as they endure the birth pangs of

democracy, our minds are often troubled and apprehensive about the future of our world.

If there is any certainty in this uncertain world, it is that each succeeding generation will witness greater cooperation among nations. There is no confusion and no uncertainty here, however. Tonight, a great endeavor comes closer to being realized -- a museum that will stand as a memorial to our cooperation and pay tribute to the thousands of U.S. airmen who served from bases in Britain in World War II.

(DISCUSS INVOLVEMENT IN PROJECT AND MENTION TRIP TO DUXFORD.)

This museum will be a worthy addition to a progressive and dynamic city. It will have one of the finest and most comprehensive collections of U.S. military aircraft outside the United States. But there will be something far more important than the architecture, cement, steel, and glass of an attractive building. This museum will educate and inform all those who pass through its door that military instruments and technology can never replace the will to fight for a just cause, that the sovereignty of freedom and justice has to be upheld not by sentiments or words, but by staunch and valiant deeds of our men and women.

Because when people have come to learn of the courage, heroism, and sacrifice that have made possible their privilege of living in a democracy, they will experience a devotion to the great cause of human freedom which has been the paramount objective of the American and British systems of government.

In 1941, Winston Churchill said, "The destiny of mankind is not decided by material computation. When great causes are on the move in the world, we learn we are spirits, not animals, and that something is going on in space and time, which whether we like it or not spells duty." I believe that we have a clear duty, a duty to preserve these beautiful and awesome aircraft and instruments so that we and generations to come may marvel at the talents of our intrepid pilots and their crew. And just as important, so that we may be inspired to hope and work for the day when we will be allowed to create instruments of peace, and not instruments of war.

Ladies and Gentlemen, thank you for attending the festivities tonight. Events like this show the capacity of our peoples to think anew and act together. Let us hope that we will meet again soon at the dedication of the American Air Museum in Britain.

REMARKS PREPARED FOR DELIVERY BY  
SECRETARY OF TRANSPORTATION SAMUEL K. SKINNER  
WELCOMING CEREMONY FOR ARRIVAL OF VIKING SHIPS  
OCTOBER 9, 1991  
WASHINGTON, D.C.

Thank you Vice President Walter Mondale for your introduction. It is indeed an honor to share the podium with so many distinguished and eminent guests, notably Her Majesty Queen Sonja of Norway and President Vigdis Finnbogadottir (**VIG-DEESE FIN-BO-GOD-DOT-TEAR**) of Iceland. On behalf of the United States government, I would like to welcome Captain Thorseth (**TOR-SET**) and his crew to Washington. I would also like to greet you (and perhaps entertain you) with some greetings in your native languages:

**"Norske Venner velkommen til Washington."  
NOR-SKA VEN-NER VEL-KO-MEN TIL WASHINGTON.  
(Norwegian friends welcome to Washington.)**

**"Kaeru Islencku vinir verid velkommen til Washington."  
KAI-RAW EESE-LEN-SKA VEE-NEAR VER-RID  
VEL-KO-MEN TIL WASHINGTON  
(Icelandic friends welcome to Washington.)**

For years, the people of Scandinavia have occupied a special place in the hearts of all Americans because we are bound by ties to a colorful and rich past in which the Vikings have played a particularly special part. Familiar names in U.S. history and geography were given by Scandinavian settlers. Several of our major cities

contain large populations of Americans of Scandinavian descent who play a prominent role in all facets of our business, cultural, and political life. My hometown, Chicago, has one of the largest populations of Americans of Scandinavian descent. In fact, we even have a football team in Minnesota called the Vikings.

During the past weeks, Americans followed the progress of your Viking ships across the Atlantic Ocean and down the American coastline with a sense of fascination and excitement. Your reenactment of Leif Erikson's discovery of North America pays tribute to the historical ties that have united our countries and adds a unique perspective to understanding the Vikings' arrival on this continent a millennium ago.

It is good to be here today for another reason. Many nations, including our own, are facing challenges of great magnitude. The world is restless with change in its political and economic life.

Occasions such as this, therefore, are good for all of us, not because they provide an escape from national and international problems, but rather because they direct our attention simply and clearly to the creative and adventurous spirit evident in Nordic and American history.

Just as Eric the Red ventured from Scandinavia and discovered Greenland, his son Leif Erikson continued onward and charted a course to the New World that would one day be followed by generations of explorers, traders, and immigrants. The adventures of these early sailors emphasize the fact that we cannot afford to be complacent -- complacent about our peoples, our laws, and not in the least, our land and natural resources.

You may recall a couple years back when Time Magazine named Earth the "planet of the year." And comedian Jay Leno said, "What do you expect? All the judges came from Earth." More seriously though, as President Bush has stressed time and time again: "We don't inherit the Earth from our parents. We borrow it from our children." Let us therefore, renew our commitment to protecting the environment around the world because pollution knows no boundaries and affects us all deeply. This is precisely the challenge that stands before us as we approach the 1992 United Nations Conference on Environment and Development in Rio De Janiero: the search for a balance between man's infinite quest for progress and the finite limits of our natural resources.

In closing, I would like to quote Henrik Ibsen (**HEN-REEK EB-SON**), the great Norwegian playwright and poet, who said, "A community is like a ship. Everyone

ought to be prepared to take the helm." As captain and crews of ships, you perhaps understand the importance of this much more than others do. We all realize fully, however, that it is cooperation in the spirit of adventure and leadership which gives assurance to the people of our nations that difficult problems confronting them will be met courageously and intelligently. In this spirit, we may chart the courses of our countries with the same determination and optimism for the future as the Vikings did one thousand years ago.

Thank you ladies and gentlemen for allowing me this opportunity to have a part in honoring those who have made this achievement possible. It is my hope that in the years to come, contacts between our countries will continue to increase, so that many Americans will continue to visit your countries and be as warmly welcomed there as we are welcoming you today.

# Withdrawal/Redaction Sheet

## (George Bush Library)

Document No. and Type	Subject/Title of Document	Date	Restriction	Class.
06. Resume	Re: Cary Allen Brazeman; contains personal information. (2 pp.)	n.d.	P-6, (b)(6)	

**Collection:**

**Record Group:** Bush Presidential Records  
**Office:** Speechwriting, White House Office of  
**Series:** Snow, Robert Anthony (Tony)  
**Subseries:** Subject File  
**WHORM Cat.:**  
**File Location:** [Resumes - White House Speechwriters]

<b>Date Closed:</b> 12/23/2004	<b>OA/ID Number:</b> 08677
<b>FOIA/SYS Case #:</b>	
<b>Re-review Case #:</b> 2005-0485-S	
<b>P-2/P-5 Review Case #:</b>	

<b>MR Case #:</b>	<b>Appeal Case #:</b>
<b>MR Disposition:</b>	<b>Appeal Disposition:</b>
<b>Disposition Date:</b>	<b>Disposition Date:</b>

### RESTRICTION CODES

**Presidential Records Act - [44 U.S.C. 2204(a)]**

- P-1 National Security Classified Information [(a)(1) of the PRA]
- P-2 Relating to the appointment to Federal office [(a)(2) of the PRA]
- P-3 Release would violate a Federal statute [(a)(3) of the PRA]
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C. Closed in accordance with restrictions contained in donor's deed of gift.

**Freedom of Information Act - [5 U.S.C. 552(b)]**

- (b)(1) National security classified information [(b)(1) of the FOIA]
- (b)(2) Release would disclose internal personnel rules and practices of an agency [(b)(2) of the FOIA]
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2138 California St., N.W.  
Apt. 304  
Washington, DC 20008  
February 20, 1992

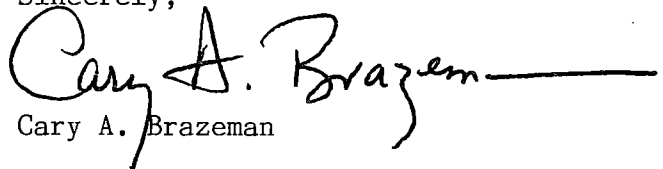
Mr. Robert A. Snow  
Deputy Assistant to the President  
Room 122  
Old Executive Office Building  
17th Street & Pennsylvania Ave., N.W.  
Washington, DC 20500

Dear Mr. Snow:

Mary Kate Grant suggested I send you my resume and speechwriting samples -- given the opening on your staff and my background experience.

I encourage you to review these materials, and I look forward to hearing from you soon.

Sincerely,

  
Cary A. Brazeman

## **CARY ALLEN BRAZEMAN**

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2138 California St., N.W., Apt. 304  
Washington, DC 20008

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### **EXPERIENCE**

#### **National Realty Committee, Washington, DC**

##### *Director of Communications*

Serve as communications counsel for this public affairs/lobbying group representing the leaders of America's commercial real estate industry on national public policy issues affecting capital and credit, taxes, the environment and investments. Advise executive staff and elected membership on the development and communication of important organizational messages to key audiences — the membership, the Washington policymaking community, the press, and the general public. Coordinate editorial and production functions of all organization publications and many member communications and marketing materials. Write and edit speeches, op-ed pieces and Congressional testimony. Serve as media liaison with the national and trade press. Coordinate communications projects with related trade groups.

*Notable Accomplishments:* Drafted historic public policy/press statement issued jointly by the dozen national industry groups; offered effective strategy for communicating evolving organizational identity; initiated proactive, targeted media relations campaign to promote NRC and its views on public policy matters. (1990-present)

#### **National Cooperative Bank, Washington, DC**

##### *Assistant Vice President, Public Relations*

Served as public information officer for this \$400 million national financial services company. Worked proactively with banking and financial press to place NCB sources in the media. Represented NCB at various business development functions and forums. Analyzed and interpreted public opinion, issues and current events for strategic relevance and importance to long-term planning and corporate positioning. Drafted corporate communications such as quarterly earnings releases and marketing section of annual report. Assisted in coordination of departmental budget. Edited company newsletter. Assisted in writing and editing of advertising and direct mail copy.

*Notable Accomplishments:* Designed and initiated national media relations program; established regular schedule of producing necessary corporate communications such as financial press releases; redesigned and reformatted company newsletter for employees; offered timely analysis and suggested courses of action for management on several pertinent issues. (1989-1990)

#### **The Washington Post Company, Washington, DC**

##### *Editor and Assistant Speechwriter*

Served as editor of "The Company Behind the News," the monthly newsletter for managers of this diversified media company that owns *The Washington Post* newspaper, *Newsweek* magazine, television stations and cable systems. Coordinated all elements of production, researched and wrote stories, edited and directed efforts of other contributors, negotiated with story sources and management for approval of story content. Also assisted in speechwriting for Chairman Katharine

## **BRAZEMAN/RESUME/2**

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Graham, then-President Richard D. Simmons, and corporate executives, as well as in preparation of press releases and the annual report.

*Notable Accomplishments:* Served as the impetus for the implementation of desktop publishing, a technology that has saved the company over \$10,000 a year on publication production. (1988-1989)

*Newsday, Washington, DC*

*Reporter/Intern*

Reported to the news editor of the Washington bureau of this Long Island, NY, daily newspaper. Researched and wrote stories on a daily basis, covering Congressional hearings including the Iran-Contra debate. (1987)

## **EDUCATION**

BA, Government and American History, Georgetown University, Washington, DC

Named "Best Writer in the Campus Press"

Northside High School, Atlanta, GA

## **OTHER TRAINING AND ACTIVITIES**

- Presenter, American Society of Association Executives Annual Leadership Conference, Communications Section (1991)
- American Management Association's "Crisis Communications" Seminar (1991)
- American Management Association's Advanced Public Relations Seminar (1989)
- *Advertising Age* magazine's "Workshop on Creativity" (1989)
- American Institute of Banking (1989)
- NBC News Investigative Reporters and Editors Conference (1986)

## **REFERENCES AND WRITING SAMPLES**

Available on Request

Katharine Graham - Inter-State Circ. Managers' Assn. - 10/16/88

Good evening. It's a great pleasure to be here with such a dedicated group of circulation managers. It's also a pleasure to share the stage with someone as caring and committed to this business as Jake Terrell. To all of us at The Post he is an inspiration -- a testament to hard work and outstanding service.

Jake is probably too modest to talk about it, but earlier this year he received the Eugene Meyer Award, The Post's highest honor for distinguished service.

My attachment to circulation goes way back. Years ago, when I was pregnant with my son Don -- now publisher of The Post -- I remember my father looking for a place to put me at the paper that wouldn't cause too much stress or strain. They settled on the complaint desk in circulation, thinking it would be a quiet assignment. How wrong they were. It was my first job during the war, and to call it exciting is an understatement. Even now, whenever someone corners

me about delivery, I still go into my act! Address? Zip code? Daily or Sunday? Some things you never forget.

That job marked the beginning of a long love affair with the circulation department. To me there's nothing more romantic than standing in The Post alley in the early morning hours, watching the distributors' trucks load up.

I didn't always feel this way, however. Back in 1937, I wrote my sister a letter about the nature of the work I might do for my father at The Post. I wanted to report, I said, and not get mixed up in the business side of the paper. "I detest beyond description advertising and circulation," I wrote, "and that is what a newspaper executive spends most of his time worrying about." Needless to say, once at the paper, I quickly changed my mind. Today I love advertising and circulation.

Over the years, my passion for circulation has only increased. With

your help, I've learned some important lessons and come to understand better how much circulation means to our business. Tonight I want to share some of these lessons with you.

First, circulation is the lifeline of our business. There are more than 1,600 daily newspapers in this country, with an average daily circulation of 62.8 million. Imagine the task of delivering almost 63 million newspapers a day without a skilled circulation force!

No one had to tell me how vital circulation was in the old days either. When we trailed the Washington Times-Herald by 180,000, the future looked very bleak. Even after The Post bought the Times-Herald in 1954 -- thus assuring our survival -- circulation remained a critical concern. The production department had not yet hit its stride, and we had to rely on circulation to take up the slack.

It was a struggle, but our circulation department rose to the

challenge time and again. I so appreciated their efforts that I joined them on the loading dock as often as I could, just to let them know how much we relied on them. I recall one of the distributors saying, "Come over here dear," and sweetly calling me "Mother Superior" -- which I took as a compliment. Those guys weren't bad poker players, either.

A second lesson I've learned is that circulation knows the readers. Circulation managers and distributors receive reader reaction in the most direct way, so they have a good sense of what the readers like and don't like. That puts them in a good position to point out what we're doing right and what we're doing wrong.

For example, when The Post's sports section was struggling, our circulation managers were first to call attention to the problem. Men like Harry Gladstein have always filled that role, speaking up for readers. We began to invite circulation managers to the editor's afternoon conference in the newsroom. We still maintain

the practice, informative to both departments. Aware of the hot news stories, circulation can then target copies and boost sales.

I might add that circulation's necessary involvement in all aspects of the paper has demanded better-trained managers. There are more management options in circulation than ever before. And thanks to the leadership of people like Frank Manzon and -----, circulation's new generation is sharp and well-tested.

A third lesson you've taught me is that to succeed, circulation must adapt to changes in the industry and the marketplace that have affected all areas of the business. Today, for example, many of us have expanded areas to serve. In suburban Fairfax County, Virginia, which now has a population of 710,000, one Post distributor used to cover the entire county 40 years ago. He'd log 125 miles a night, delivering several hundred papers. Don once asked him what part of the county he worked. His answer: "all of it." Today, 61 distributors cover that same territory, serving 139,000 daily

subscribers reliably and efficiently.

As Don likes to say, today's outlying area is tomorrow's suburb. He should know, having started out as a trainee riding a truck with a distributor in Prince George's County, Maryland. He, too, will tell you that it is our circulation managers who stay on top of growth -- measuring it, monitoring it and mounting a battle plan to capitalize on it.

Getting the newspaper to people on time also presents a bigger challenge than ever before. The situation has changed dramatically since Mary Bailey, an 88-year old resident of Maryland, started reading The Post in 1910. She recently wrote us saying she believes she is the oldest living subscriber of The Post. In the early part of this century, she used to get the paper a day late, "but no one seemed to mind," she said. Back then, the paper was delivered to upper Montgomery County, where she lives, by train and mail -- the fastest way possible. Getting the news to the farthest reaches of

our market a day late today would put us out of business in a hurry.

Not long ago rush hour started at 6:30. Today, people leave for work even earlier to beat the bumper-to-bumper traffic. To ensure that the paper is read and remains at home -- the basis of any home delivery strategy -- readers must get their newspapers earlier. You've responded, getting delivery trucks on the road as early as 3 or 4 in the morning to satisfy the demand.

Another weightier challenge was brought home to me recently. Just last winter I encountered the wife of Supreme Court Justice Antonin Scalia. She was recovering from a broken arm and explained that her injury was incurred in the line of duty. What duty?, I asked. Helping her son fulfill his delivery route for The Post, she replied.

Since running into Mrs. Scalia, I've decided that maybe we should

start sending all of our carriers to Redskins training camp. That would certainly toughen them up.

Heavier papers are taking their toll, discouraging younger people, especially, from becoming carriers. That's a shame, and I hope it doesn't deter too many of them. After all, delivering newspapers is still a fine way for young people to develop responsibility and character. My good friend Warren Buffett, a former director of The Washington Post Company, was a Post carrier as a student. Warren now is one of the richest men in America. His earnings as a newspaper carrier provided the stake that started him on the path to a multibillion dollar fortune.

Of course when Warren was a Post carrier, competition for the readers' time wasn't quite so intense. Television was in its infancy -- it wasn't the easy-access package of sound bites and visual messages that it is today. In those days we were able to build a competitive edge that television threatens to take away.

And that, in my view, represents our toughest new challenge.

You and I know that the great strength of a newspaper over television is our ability to provide a complete package of news and information. We tell the whole story, filling in the blanks, fleshing out the facts. Your success as circulation managers will depend on selling that point to readers.

In closing, I hope I have conveyed to you tonight a little of the appreciation and affection I feel for circulation managers, the front line troops in the battle to keep newspapers strong and growing. As our lifeline to the readers, circulation has kept its finger on the pulse of the community, alerting us to its changing needs. Together we have come out winners because you know that the one fundamental challenge of circulation will always stay the same: deliver the paper fast and convince the other guy -- the one who's not a subscriber -- that he needs the total package of news and information a newspaper represents. That is a formidable goal, but

for accepting it and fulfilling it with extraordinary skill and  
dedication, I commend you all.

Final

KATHARINE GRAHAM - SHULTZ TOAST - JANUARY 9, 1989

GOOD EVENING. TONIGHT, I'VE BEEN ASKED TO SPEAK OF GEORGE SHULTZ AS A FRIEND, TENNIS PARTNER -- AND ESPECIALLY AS ONE OF THOSE RARE PREEMINENT INDIVIDUALS WHO MOVE BETWEEN PUBLIC AND PRIVATE LIFE, AND ON WHOM THE PROGRESS OF OUR COUNTRY SO GREATLY DEPENDS.

THIS GEORGE SHULTZ IS A MAN OF MANY VIRTUES AND A FEW FLAWS, I'M SURE -- HIS BACKHAND VOLLEY COMES IMMEDIATELY TO MIND. BUT ABOVE ALL HE IS DEFINED BY THREE CHARACTERISTICS.

FIRST, HE IS A MAN OF HIGH PRINCIPLE. THIS IS MOST CLEARLY SEEN OVER THE YEARS THROUGH HIS SOMETIMES UNPOPULAR STANDS. AS DEAN OF THE CHICAGO BUSINESS SCHOOL, HE ENRAGED DEMONSTRATING STUDENTS AND FACULTY BY ALLOWING DOW CHEMICAL TO EXPRESS ITS RIGHT OF FREE SPEECH AND RECRUIT ON CAMPUS.

HE CHALLENGED PRESIDENT NIXON ON THE USE OF WAGE AND PRICE CONTROLS.

HE ALSO REFUSED TO POSE WITH A CHART ON UNEMPLOYMENT SO DEvised THAT A SMALL MONTHLY DIP IN THE JOBLESS RATE LOOKED LIKE A SPECTACULAR DROP. "IT'S A DISHONEST CHART, AND I WON'T DO IT," HE SAID QUIETLY.

HE SAID NO TO PRESIDENT REAGAN'S LIE-DETECTOR TESTS AND ARGUED AGAINST THE IRANIAN ARMS SALE, ALTHOUGH HE WAS NOT ABLE TO PREVENT IT.

MOST RECENTLY, OF COURSE, HE PROVOKED A CERTAIN AND VEHEMENT CONTROVERSY WHEN HE PERSONALLY REFUSED TO ALLOW YASIR ARAFAT INTO THIS COUNTRY TO ADDRESS THE U.N. HE HAS ON THIS AND SOME OTHER OCCASIONS HAD THE AUDACITY EVEN TO TAKE MEASURES OTHER THAN THOSE ADVISED BY WASHINGTON POST EDITORIALS.

I HAVE TO ADMIT, TOO, THAT GEORGE'S HIGH PRINCIPLES HAVE CAUSED A CERTAIN AMOUNT OF PERSONAL FRUSTRATION. DESPITE THE MANY HOURS WE SPENT TOGETHER IN HIS CAR GOING TO AND FROM TENNIS GAMES, HE NEVER ONCE LEAKED ANY INFORMATION TO ME!

THAT BRINGS ME TO A SECOND DEFINING CHARACTERISTIC. GEORGE SHULTZ IS A MAN OF COURAGE -- AND I'M NOT TALKING ABOUT HIS CHOICE OF BROCADED EVENING ATTIRE!

AS SECRETARY OF LABOR, HE CHOSE TO INVESTIGATE THE SHOCKING MURDER OF JOCK YABLONSKI, WHO DARED TO RUN FOR PRESIDENT OF THE UNITED MINE WORKERS AGAINST TONY BOYLE.

AS SECRETARY OF THE TREASURY, HE REFUSED TO COMPLY WITH THE NIXON ADMINISTRATION'S DESIRE TO USE THE IRS TO HARASS ITS ENEMIES.

ON A DIFFERENT LEVEL, DURING WATERGATE GEORGE CONTINUED TO COME TO MY HOUSE FOR DINNER AFTER IT HAD BEEN OFFICIALLY PROSCRIBED -- AND HE EVEN INVITED ME TO PLAY TENNIS ON THE WHITE HOUSE COURT.

MORE IMPORTANT, HE PREVENTED THE FIRING OF MY DAUGHTER-IN-LAW, WHO WAS DISCOVERED BY THE ADMINISTRATION WORKING IN THE BOWELS OF OMB REVIEWING THE DISTRICT'S BUDGET.

FINALLY, GEORGE SHULTZ IS A MAN OF WISDOM. AS SUCH, HE IS AN INTENSE AND EXCELLENT LISTENER. HE IS PASSIONATELY DEVOTED TO THE STUDY OF ISSUES. NATURALLY HE SEES THE INEVITABLE LINKS BETWEEN A SUCCESSFUL FOREIGN POLICY AND A SUCCESSFUL ECONOMIC POLICY. HE HAS CREATED POLICIES THAT ARE FARSIGHTED AND FIRM -- STRATEGIC CONCEPTS CARRIED OUT WITH PRAGMATISM.

AND HIS WISDOM HAS GIVEN HIM A RARE PERSPECTIVE NOT ONLY ON THE PRESENT BUT ALSO ON WHAT LIES AHEAD. HE UNDERSTANDS, AS FEW OTHERS DO, HOW EXPANDING GLOBAL ECONOMIC TIES -- COUPLED WITH INSTANT TRANSMISSION OF INFORMATION -- ARE CHANGING THE NATURE OF OUR WORLD AND EVEN ALTERING THE CONCEPT OF SOVEREIGNTY.

GEORGE ONCE SAID: "YOU CAN'T DO THE IMPOSSIBLE, BUT YOU MUST STRIVE FOR THE VIRTUALLY IMPOSSIBLE." SUCH HIGH STANDARDS WILL BRING SOME DISAPPOINTMENTS. BUT MORE OFTEN THAN NOT, GEORGE'S UNIQUE BLEND OF PRINCIPLE, COURAGE AND WISDOM HAS TURNED THE VIRTUALLY IMPOSSIBLE INTO THE SEEMINGLY INEVITABLE. HE AND OBIE, WHO HAS INSPIRED US WITH HER STAUNCH SPIRIT AND ENDURANCE, AND WHOM WE'VE ALL WATCHED TRUDGING AROUND, AND AROUND, AND AROUND THE WORLD, CLIMBING IN AND OUT OF AIRPLANES -- ARE THE QUINTESSENCE OF PUBLIC SERVICE.

**DRAFT**

**STATEMENT OF STEVEN A. WECHSLER  
PRESIDENT, NATIONAL REALTY COMMITTEE**

**BEFORE THE HOUSE BUDGET COMMITTEE  
TASK FORCE ON URGENT FISCAL ISSUES**

**NOVEMBER 21, 1992**

**MR. CHAIRMAN, MEMBERS OF THE TASK FORCE, GOOD MORNING.**

**MY NAME IS STEVEN A. WECHSLER, AND I'M PRESIDENT OF  
NATIONAL REALTY COMMITTEE. NRC SERVES AS REAL ESTATE'S  
ROUNDTABLE IN WASHINGTON, WHERE IT FOCUSES FULL-TIME ON  
NATIONAL POLICIES AFFECTING CAPITAL AND CREDIT, TAXES, THE  
ENVIRONMENT AND INVESTMENTS. OUR MEMBERS ARE AMERICA'S  
LEADING REAL ESTATE OWNERS, ADVISORS, BUILDERS, INVESTORS,  
LENDERS AND MANAGERS.**

**REAL ESTATE'S ROUNDTABLE APPRECIATES THE OPPORTUNITY  
OFFERED BY THIS HEARING. EVERY DAY OUR LIVES ARE AFFECTED  
IN ONE WAY OR ANOTHER BY REAL ESTATE. NO OTHER RESOURCE OR  
INDUSTRY TOUCHES SO MANY OF US IN SO MANY WAYS. OUR LAND,**

BUILDINGS, AND INFRASTRUCTURE PROVIDE THE SETTING AND  
CONTEXT IN WHICH WE LIVE, WORK, PLAY, COMMUNICATE,  
TRAVEL, ENTERTAIN, AND GROW.

SO PERVASIVE AND FUNDAMENTAL IS REAL ESTATE TO THE WAY WE  
LIVE, THAT WE OFTEN TAKE THIS IMPORTANT NATIONAL RESOURCE  
FOR GRANTED. YET REAL ESTATE -- VALUED AT \$12 TRILLION -  
- IS AMERICA'S GREATEST TANGIBLE CAPITAL ASSET. REAL  
ESTATE GENERATES MORE THAN TWO-THIRDS OF THE TAXES RAISED  
BY LOCAL GOVERNMENTS TO SUPPORT SCHOOLS, HOSPITALS, ROADS,  
AND OTHER ESSENTIAL SERVICES. THE REAL ESTATE INDUSTRY,  
ALTHOUGH MADE UP OF RELATIVELY SMALL BUSINESSES, PRODUCES  
ABOUT \$575 BILLION OF GOODS AND SERVICES THIS YEAR, WHILE  
EMPLOYING MORE THAN EIGHT MILLION PEOPLE. AND REAL  
ESTATE, WHETHER IT BE OUR HOMES, FARMS, PARKS, FACTORIES,  
COMMERCIAL OR PUBLIC BUILDINGS, IS AN ASSET DIRECTLY OR  
INDIRECTLY OWNED BY A CROSS SECTION OF AMERICANS.

WHEN REAL ESTATE SUFFERS, SO DO PEOPLE AND BUSINESSES IN ALL WALKS OF LIFE. AND THAT'S WHAT'S HAPPENING NOW.

REAL ESTATE IS IN TROUBLE . . . AS ARE THE BANKS . . . OTHER FINANCIAL INTERMEDIARIES -- AND THE ECONOMY . . . AND, FROM OUR POINT OF VIEW, WE'VE NOT YET HIT BOTTOM.

TODAY'S ENVIRONMENT HAS SEVERE CONSEQUENCES. BUSINESS FAILURES SOAR. FINANCIAL INSTITUTIONS WEAKEN. QUANTITIES OF THE NATION'S WEALTH DISAPPEAR AS HOME VALUES ERODE. AND STATE AND LOCAL TAX REVENUES -- ALREADY STRAINED FROM FEDERAL CUTBACKS AND THE RECESSION -- DRY UP.

HOW WE ARRIVED AT THIS JUNCTURE IS NO SIMPLE STORY, BUT I'LL TELL IT QUICKLY! THEN I'LL OFFER OUR RECOMMENDATIONS, FIRST, FOR STABILIZING THE REAL ESTATE AND

FINANCIAL SECTORS, AND SECOND, FOR GROWING THE NATIONAL ECONOMY -- AS WE'D ALL LIKE TO SEE HAPPEN.

IN SHORT, A COMBINATION OF BADLY FLAWED NATIONAL POLICIES AND POOR BUSINESS JUDGEMENTS ARE AT THE ROOT OF TODAY'S PROBLEMS.

THE LAST DECADE STARTED WITH SIGNIFICANT INFLATION -- AND RESULTED IN A FALSE BELIEF BY MANY -- INCLUDING NATIONAL POLICY MAKERS -- THAT REAL ESTATE COULD ONLY GO UP IN VALUE -- AND NOT DOWN. ON THE HEELS OF THIS INFLATION CONGRESS ENACTED THE 1981 TAX LAW CONTAINING EXCESSIVE TAX INCENTIVES FOR REAL ESTATE -- SOMETHING VOCIFEROUSLY OPPOSED BY NRC. THEN A FLOOD OF REAL ESTATE FINANCE WAS UNLEASHED BY DEREGULATION OF THE THRIFT INDUSTRY. ALL THIS TOOK PLACE IN THE MIDST OF THE GREATEST DEMAND FOR REAL ESTATE IN DECADES -- FUELED BY THE BABY BOOM GENERATION

COMING ON-LINE; RAPID TECHNOLOGICAL DEVELOPMENTS AND RELATED NEW REQUIREMENTS IN BUILDINGS; OBSOLESCENCE OF OLDER BUILDINGS; AND THE SHIFT FROM A MANUFACTURING TO A MORE SERVICE-ORIENTED ECONOMY. THEN, IN 1986 WE HAD THE INEVITABLE OVERREACTION -- THE 1986 TAX ACT THAT WENT TOO FAR IN THE OTHER DIRECTION AND WHOSE NEGATIVE EFFECTS ARE NOW BEING INCREASINGLY RECOGNIZED; AND, FINALLY, IN THE PAST TWO YEARS WE'VE SEEN BANK REGULATORY POLICIES THAT OVERREACTED TO WEAKENED MARKET CONDITIONS AND QUESTIONABLE LENDING PRACTICES -- PRECIPITATING A LIQUIDITY CRISIS FOR REAL ESTATE OF MAMMOTH PROPORTIONS.

THE NET EFFECT OF ALL THESE DEVELOPMENTS IS A MUCH MORE PRONOUNCED REAL ESTATE DOWNTURN THAN OTHERWISE WOULD HAVE HAPPENED. I SAY "MUCH MORE PRONOUNCED" BECAUSE I DO BELIEVE SOME SORT OF A NATURAL DOWN CYCLE WAS INEVITABLE, AS REAL ESTATE ALWAYS HAS BEEN A CYCLICAL BUSINESS.

BUT TODAY'S "BUST" CYCLE IS A NEAR DEPRESSION, MADE WORSE BY A PERVERSE COMBINATION OF NATIONAL POLICIES THAT ARE CAUSING CAPITAL FLIGHT FROM REAL ESTATE. IN THIS ENVIRONMENT FINANCING FOR EVEN HEALTHY, EXISTING REAL ESTATE ASSETS IS VIRTUALLY NONEXISTENT. VALUES ARE IN A FREEFALL. AND, AS A RESULT, THE MARKETPLACE IS HIGHLY UNSTABLE AND LARGELY DYSFUNCTIONAL.

AND I WANT TO EMPHASIZE THAT OUR MAIN CONCERN IS NOT THE SHORTAGE OF CREDIT OR CAPITAL FOR SPECULATIVE REAL ESTATE DEVELOPMENT. RIGHTFULLY, ITS BACK HAS BEEN BROKEN . . . AND IS UNLIKELY TO RETURN.

ON THE CONTRARY, TODAY'S MAIN PROBLEM IS A SEVERE LIQUIDITY CRISIS FOR EXISTING REAL ESTATE ASSETS AND A RELUCTANCE OF

LENDERS TO REFINANCE EVEN STANDING LOANS ON PERFORMING PROPERTIES.

HOW BIG IS THIS PROBLEM? BASED ON DATA FROM THE FEDERAL RESERVE, OF THE \$400 BILLION IN COMMERCIAL REAL ESTATE MORTGAGES ON BANKS' BOOKS, ABOUT \$200 BILLION IS MATURING OVER THE NEXT 18-24 MONTHS. APPROXIMATELY 80 PERCENT, OR \$160 BILLION OF THESE LOANS, ARE NOT LIKELY TO BE RESOLVED IN A LONG-TERM FASHION -- THAT IS, THEY'RE NOT LIKELY TO FIND PERMANENT FINANCING OR BE ROLLED OVER FOR A SIGNIFICANT PERIOD OF TIME. AND THERE'S NO REPLACEMENT CAPITAL TO TAKE OUT THE BANKS -- THE INSURANCE, THRIFT, PENSION, AND FOREIGN SECTORS ARE ALL TRENDING DOWN. WITH NO DEVELOPED PUBLIC MARKET FOR COMMERCIAL REAL ESTATE DEBT OR EQUITY . . . THE BANKS' HOLDINGS AND THE VALUES FREEFALL BECOME A NATIONAL PROBLEM. .

THIS BODES ILL FOR THE BANKING SYSTEM, WHICH IS LIKELY TO  
END UP OWNING MORE PROPERTY. IT BODES ILL FOR THE FEDERAL  
GOVERNMENT, WHICH IS LIKELY TO END UP IN CONTROL OF MORE  
FAILED BANKS. AND IT BODES ILL FOR TAXPAYERS, WHO WILL  
EVENTUALLY FOOT THE BILL FOR CLEANING UP THE MESS.

CLEARLY, SOMETHING MUST BE DONE TO ASSURE NECESSARY  
LIQUIDITY LEVELS FOR THE NATION'S REAL ESTATE, AND  
BREATHING ROOM FOR THE NATION'S BANKS. WE NEED  
COORDINATED POLICY ACTION AND CONSTRUCTIVE NATIONAL  
LEADERSHIP -- NOT BAND-AIDS OR COSMETIC SURGERY -- AND WE  
NEED IT NOW TO STOP THE HEMORRHAGING.

THE GOAL SHOULD BE AN ORDERLY TRANSITION PERIOD DURING  
WHICH THE ECONOMY, THE BANKING SYSTEM AND REAL ESTATE CAN  
MOVE TO A NEW EQUILIBRIUM -- CHARACTERIZED BY DISCIPLINED

LENDING, SENSIBLE BORROWING, RATIONAL TAX POLICY, AND A  
HEALTHY AND SOUND MARKETPLACE.

TO ACHIEVE A MARKET THAT WORKS FOR REAL ESTATE OWNERS,  
LENDERS AND BORROWERS, WE OFFER SEVERAL RECOMMENDATIONS,  
WHICH ARE OUTLINED IN OUR WHITE PAPER, ADDRESSING THE  
CREDIT CRISIS: NATIONAL POLICY OPTIONS. (HOLD IT UP.)

FIRST, WE NEED TO CULTIVATE ADDITIONAL CAPITAL AND CREDIT  
SOURCES TO FILL THE VOID LEFT BY BANKS, AND TO HELP BANKS  
MORE EFFECTIVELY REDUCE THEIR REAL ESTATE EXPOSURE OVER  
TIME. WE SUGGEST THAT CONGRESS MODIFY A NUMBER OF TAX  
LAWS THAT NOW IMPEDE PRUDENT PENSION CAPITAL INVESTMENT IN  
REAL ESTATE. WE ALSO SUGGEST CHANGES TO FACILITATE A  
STRONGER SECONDARY MARKET FOR COMMERCIAL REAL ESTATE DEBT  
AND EQUITY. .

SECOND, WE NEED REGULATORY BALANCE IN THE LENDING ENVIRONMENT. WE SUGGEST A DELAY IN THE IMPLEMENTATION OF THE BANK CAPITAL STANDARDS ADOPTED IN BASLE, A MODIFICATION OF THE RISK-WEIGHTING FORMULA NOW BEING IMPLEMENTED WHICH RESULTS IN CREDIT ALLOCATION -- NAKEDLY FAVORING LENDING TO THE GOVERNMENT OVER BUSINESS LOANS FOR AMERICAN TAXPAYERS AND A REVISION OF THE INSUBSTANCE FORECLOSURE RULES AS THEY APPLY TO REAL ESTATE LOANS.

THIRD, WE NEED RATIONAL POLICIES THAT TAX REAL ESTATE FAIRLY AND FACILITATE PRUDENT INVESTMENT IN REAL ESTATE ASSETS. WE SUGGEST MODIFYING THE CURRENT PASSIVE LOSS RULES SO THAT REAL ESTATE IS TAXED LIKE ALL OTHER BUSINESSES, AS H.R. 1414 WOULD DO; CUTTING THE CAPITAL GAINS TAX RATE; AND MODIFYING TAX RULES THAT UNFAIRLY PENALIZE REAL ESTATE DEBT RESTRUCTURINGS OR WORKOUTS. IN

PARTICULAR, TWO BILLS INTRODUCED BY REPRESENTATIVE SHAW SHOULD BE ENACTED QUICKLY: H.R. 3651 AND H.R. 3652.

IN CONCLUSION, IT'S OUR VIEW THAT DESPITE TENTATIVE AND WELL-MEANING RECENT STEPS IN THE RIGHT DIRECTION BY THE BUSH ADMINISTRATION, TODAY'S CREDIT CRISIS PERSISTS AND IN SOME AREAS CONTINUES TO WORSEN. WHAT WE BELIEVE IS NEEDED IS IMMEDIATE, CAREFULLY COORDINATED ACTION -- BY THE ADMINISTRATION AND CONGRESS -- AS SET FORTH IN REP. MORAN'S AMENDMENT TO THE BANKING BILL -- TO ADDRESS THE EXISTING PROBLEMS THAT CONFRONT THE ECONOMY AS WELL AS REAL ESTATE AND FINANCIAL SECTORS. ONLY BY STABILIZING MARKETS TODAY WILL WE BE IN A REASONABLE POSITION TO EXPECT GROWTH TOMORROW.

WE WOULD BE HAPPY TO ASSIST YOU, MR. CHAIRMAN, AND OTHER MEMBERS OF THE TASK FORCE, IN IMPLEMENTING INITIATIVES

ALONG THE LINES DISCUSSED TODAY. PLEASE LET US KNOW HOW WE  
CAN HELP.

THANK YOU.

MORTGAGE BANKERS PANEL REMARKS / JAMES J. DIDION  
DALLAS, TX / OCTOBER 22, 1991

GOOD MORNING. I'M JIM DIDION, CHAIRMAN AND CEO OF CB  
COMMERCIAL REAL ESTATE GROUP. I'M HERE TODAY ON BEHALF  
OF NATIONAL REALTY COMMITTEE, WHICH SERVES AS REAL  
ESTATE'S ROUNDTABLE IN WASHINGTON, AND WHICH I SERVE AS  
SENIOR VICE CHAIRMAN.

NRC FOCUSES FULL-TIME ON REAL ESTATE'S NATIONAL POLICY  
AGENDA. OUR MEMBERS ARE AMERICA'S LEADING COMMERCIAL  
OWNERS, ADVISORS, BUILDERS, INVESTORS, LENDERS AND  
MANAGERS.

NOT SURPRISINGLY, TODAY'S NUMBER ONE PRIORITY ON THE NATIONAL POLICY FRONT IS THE CREDIT CRISIS. FOR OVER A YEAR, AS THIS CRISIS EMERGED, NRC COMMUNICATED FREQUENTLY WITH KEY FEDERAL OFFICIALS -- FROM COMPTROLLER CLARKE TO FEDERAL RESERVE CHAIRMAN GREENSPAN TO TREASURY SECRETARY BRADY -- IDENTIFYING REAL ESTATE'S CONCERNS AND CONVEYING RECOMMENDATIONS TO CONSTRUCTIVELY ADDRESS THEM.

RECENT MONTHS HAVE BROUGHT A SHIFT IN WASHINGTON'S THINKING ON SOME KEY POINTS; I'LL DETAIL POLICYMAKERS' RESPONSES IN A MOMENT. FIRST, A STATUS REPORT ON REAL ESTATE MARKET LIQUIDITY.

BY ALL MEASURES, CREDIT AND CAPITAL FOR COMMERCIAL REAL ESTATE REMAINS HARD TO COME BY (AND IN SOME CORNERS IS VIRTUALLY NON-EXISTENT) AS WE ENTER THE FOURTH QUARTER.

THE MOST RECENT FEDERAL RESERVE SURVEY OF SENIOR LENDING OFFICERS SHOWS BANKS CONTINUING TO TIGHTEN THEIR PURSE STRINGS.

THIS HAS HAPPENED AS TOTAL CREDIT GROWTH RATES HAVE ACTUALLY "GONE NEGATIVE," MEANING THAT CREDIT FOR COMMERCIAL REAL ESTATE HASN'T JUST BECOME HARDER TO GET BUT HAS ACTUALLY BEEN REMOVED FROM THE SYSTEM.

I'M NOT COMPLAINING ABOUT A DEARTH OF CREDIT FOR  
SPECULATIVE REAL ESTATE DEVELOPMENT. RIGHTFULLY, THAT'S  
AS DEAD AS COMMUNISM IN THE EASTERN BLOC. NO, WHAT I'M  
COMPLAINING ABOUT IS A SEVERE LIQUIDITY CRISIS FOR EXISTING  
ASSETS AND A RELUCTANCE OF LENDERS EVEN TO REFINANCE  
STANDING LOANS ON PERFORMING PROPERTIES. THAT'S TODAY'S  
MAIN PROBLEM.

THE CONSEQUENCES ARE CLEAR AS NECESSARY TRANSACTIONS  
CANNOT BE COMPLETED, VALUES DECLINE UNCHECKED, STRESS  
MOUNTS ON THE BANKING SYSTEM, UNEMPLOYMENT INCREASES,  
STATE AND LOCAL PROPERTY TAX BASES ERODE, AND THE COSTS  
OF THE S&L BAILOUT INCREASE AS THE RTC HAS A TOUGHER  
TIME DISPOSING OF ITS ASSETS.

WITH THESE CONCERNS IN MIND, NRC EARLIER THIS YEAR  
FASHIONED A PLAN TO HELP FOSTER AN ORDERLY TRANSITION  
PERIOD FOR THE ECONOMY, THE BANKING SYSTEM AND REAL  
ESTATE. WE ENVISION A NEW EQUILIBRIUM -- CHARACTERIZED BY  
DISCIPLINED LENDING, SENSIBLE BORROWING, RATIONAL TAX  
POLICY, LOWER INTEREST RATES, AND A HEALTHY AND SOUND  
MARKETPLACE. NRC'S PLAN STRESSED THE NEED FOR  
COORDINATED, SYSTEMIC AND IMMEDIATE POLICY ACTION.

NOTING THAT SOME \$200 BILLION IN SHORT-TERM REAL ESTATE  
LOANS ARE COMING DUE SOON, NRC SAID THAT ANY  
COORDINATED INITIATIVE MUST HAVE AS ITS GOAL THE RENEWAL  
OF SOUND LOANS TO PROVIDE LIQUIDITY AND BREATHING ROOM  
FOR BORROWERS AND LENDERS ALIKE. IT ALSO SHOULD:

PROVIDE A REASONABLE TIME FRAME FOR BANKS TO REDUCE  
REAL ESTATE LOAN EXPOSURE;

ENCOURAGE PROPERTY APPRAISALS BASED ON LONG-TERM  
EARNINGS CAPACITY RATHER THAN LIQUIDATION VALUES;

REVISE THE CLASSIFICATION STANDARDS FOR PERFORMING REAL  
ESTATE LOANS; AND

PHASE-IN THE NEW BANK CAPITAL STANDARDS.

RECOGNIZING THAT THE INDUSTRY'S STABILITY HAS SUFFERED  
DURING THE PAST DECADE FROM TAX RULES THAT IN 1981  
OVERSTIMULATED INVESTMENT IN REAL ESTATE AND IN 1986  
OVERREACTED TO THOSE EARLIER RULES -- ARTIFICIALLY  
ERODING REAL ESTATE VALUES -- NRC HAS URGED THAT  
RATIONAL TAX POLICIES BE APPLIED TO REAL ESTATE. NAMELY,  
NRC HAS CALLED FOR:

MODIFICATIONS TO THE PASSIVE LOSS TAX RULES, WHICH SINCE  
1986 HAVE MISSTATED THE TRUE ECONOMICS OF OWNING AND  
OPERATING REAL ESTATE;

A REDUCTION IN THE CAPITAL GAINS TAX RATE TO REDUCE U.S.  
CAPITAL COSTS AND PROMOTE INVESTMENT; AND

TAX RULES THAT DO NOT UNNECESSARILY PENALIZE PRUDENT  
REAL ESTATE LOAN RESTRUCTURINGS OR DEBT WORKOUTS.

AT THE SAME TIME, NRC HAS URGED POLICYMAKERS TO RESOLVE ENVIRONMENTAL POLICY INEQUITIES THAT UNNECESSARILY DRIVE UP THE COST OF CAPITAL AND UNDULY BURDEN REAL ESTATE OWNERS AND FINANCIERS. WE'VE FOCUSED OUR EFFORTS ON ENVIRONMENTAL LIABILITY, WETLANDS, ENDANGERED SPECIES AND INDOOR AIR QUALITY.

THANKFULLY, OUR CALLS FOR ACTION HAVE NOT FALLEN ON DEAF EARS. THIS SUMMER BROUGHT POSITIVE POLICY ACTIONS FROM BANK REGULATORS IN WASHINGTON AS THE OCC, THE FEDERAL RESERVE, THE FDIC AND THE OFFICE OF THRIFT SUPERVISION ALL ISSUED HELPFUL GUIDANCE FOR LENDERS AND EXAMINERS. THE REGULATORS' DIRECTIVES ADDRESSED THE NEED FOR PRUDENT LOAN ROLLOVERS, THE NEED FOR BANKS TO REDUCE THEIR REAL ESTATE EXPOSURE OVER TIME, AND THE NEED FOR PROPERTY APPRAISALS BASED ON LONG-TERM EARNINGS CAPACITY RATHER THAN LIQUIDATION VALUES.

MORE RECENTLY, THE WHITE HOUSE HAS GROWN ALERT TO THE NATIONAL IMPLICATIONS OF THE CREDIT CRISIS. PARTICULARLY IN LIGHT OF THE '92 ELECTION, THEY'RE WORRIED THAT ANY NATIONAL ECONOMIC RECOVERY WILL BE IMPEDED.

WHILE REGULATORS' NEW POLICIES REPRESENT A POSITIVE SHIFT IN WASHINGTON'S THINKING, THEIR ULTIMATE EFFECTIVENESS CAN ONLY BE MEASURED BY A CHANGED DIRECTION IN THE MARKETPLACE. HAS THAT HAPPENED YET? NO. SO WE MUST CONTINUE TO PRESS POLICYMAKERS TO EFFECTIVELY REINFORCE THIS GUIDANCE IN THE FIELD AND ENCOURAGE LENDERS TO HEED THESE POLICIES.

ON THE TAX FRONT, LEGISLATION THAT WOULD RESTORE  
FAIRNESS TO THE PASSIVE LOSS RULES HAS GARNERED 300  
COSPONSORS IN THE HOUSE AND 20 IN THE SENATE; PERHAPS  
BECAUSE OF THE CREDIT CRISIS AND ITS CONSEQUENCES MORE  
LAWMAKERS ARE SEEING THE CORRELATION BETWEEN TODAY'S  
UNFAIR RULES AND THE CURRENT PROPERTY VALUES FREEFALL.

BUT PASSIVE LOSS LEGISLATION AS WELL AS A REDUCED CAPITAL  
GAINS RATE ARE BOTH DEPENDENT ON A SIZABLE TAX BILL -- THE  
LIKELIHOOD OF WHICH IS STILL VERY MUCH UP IN THE AIR.

RESULTS HAVE BEEN MORE DEFINITIVE ON THE ENVIRONMENTAL FRONT. A NEW EPA RULE SHOULD GO FAR IN EASING LENDERS' CONCERNS OVER THE LOOMING THREAT OF EXCESSIVE HAZARDOUS WASTE LIABILITY, THUS HELPING TAME THE CREDIT CRISIS. AND ON WETLANDS, A NEW BUSH ADMINISTRATION POLICY DELIVERED A MAJOR VICTORY FOR REAL ESTATE, STRIKING A NEEDED BALANCE BETWEEN THE CONCERNS OF PRIVATE PROPERTY OWNERS AND THE NECESSITY OF PROTECTING TRULY SIGNIFICANT WETLAND AREAS.

WHERE DO WE GO FROM HERE ON THE CREDIT CRISIS? IN PRESSING FOR MORE COORDINATED, SYSTEMIC ACTION, NRC CONTINUES TO PURSUE THE REFORM OF CERTAIN UNSOUND TAX POLICIES THAT IMPEDE PRUDENT PENSION CAPITAL INVESTMENT IN REAL ESTATE. WE'RE ALSO URGING POLICYMAKERS TO EXPLORE THE FEASIBILITY OF AN EXPANDED SECONDARY MARKET FOR COMMERCIAL REAL ESTATE LOANS.

ALTHOUGH PENSION FUNDS ARE A LOGICAL SOURCE OF CAPITAL FOR LONG-TERM REAL ESTATE INVESTMENT, ONLY A SMALL AMOUNT OF PENSION ASSETS ARE INVESTED IN REAL ESTATE. CURRENT TAX AND REGULATORY POLICIES PRESENT UNNECESSARY OBSTACLES IN THIS AREA. WE'RE ENCOURAGING POLICYMAKERS TO:

MODIFY REAL ESTATE INVESTMENT TRUST RULES PREVENTING PENSION FUNDS FROM PLAYING A LARGER ROLE IN PROVIDING CAPITAL THROUGH REITS;

REVISE TODAY'S UNNECESSARILY RIGID DEBT-FINANCED INCOME TAX RULES APPLICABLE TO PENSION FUNDS; AND

RATIONALIZE THE RULES INVOLVING PARTNERSHIPS BETWEEN PENSIONS AND TAXABLE INVESTORS.

SIMILARLY, ALTHOUGH A SMALL SECURITIZATION MARKET NOW EXISTS FOR COMMERCIAL MORTGAGES, THERE ARE A NUMBER OF STEPS THE FEDERAL GOVERNMENT COULD TAKE TO GREATLY ENHANCE THIS MARKET. THESE INCLUDE THE NEED TO:

MODIFY THE RULES ALLOCATING RISK-BASED CAPITAL REQUIREMENTS FOR COMMERCIAL MORTGAGE POOLS AMONG SENIOR AND SUBORDINATED INTEREST HOLDERS;

PERMIT FREELY TRADEABLE SUBORDINATED INTERESTS IN INVESTMENT TRUSTS;

EXTEND BENEFITS ENJOYED BY RESIDENTIAL MORTGAGE SECURITIES UNDER THE LAW TO COMMERCIAL MORTGAGE SECURITIES; AND

PROMOTE GREATER UNIFORMITY OF LOAN AND SECURITIES DOCUMENTATION.

IN SEEKING REGULATORY BALANCE, RATIONAL TAX POLICY,  
INCREASED PRUDENT PENSION INVESTMENT, AND AN ENHANCED  
SECONDARY MARKET FOR COMMERCIAL LOANS, IT'S MY VIEW  
THAT WE'RE THINKING RESPONSIBLY AND WITH AN EYE TOWARD  
THE FUTURE.

WASHINGTON, WE ALL KNOW, WAS PART OF THE PROBLEM IN THE  
FIRST PLACE. LIKewise, WASHINGTON IS, AND WE HOPE WILL  
CONTINUE TO BE, PART OF THE SOLUTION.

WITH CONTINUED HIGH INVOLVEMENT FROM US ALL, I AM  
CONFIDENT ADDITIONAL SOUND PUBLIC POLICIES WILL BE  
FORTHCOMING.

THANK YOU.



**DEPARTMENT OF VETERANS AFFAIRS**  
**DEPUTY ASSISTANT SECRETARY FOR PUBLIC AFFAIRS**  
**WASHINGTON DC 20420**

February 19, 1992

Tony -

Couldn't help but hear the rumblings about White House speechwriting support...I have a fellow on my staff who is really excellent and very interested in the opportunity to work with you.

His name is Bob Putnam and he is Secretary Derwinski's speechwriter.

If you'd like to pursue or discuss this, I'd be happy to arrange it. Thanks!

Sincerely,

Dennis R. Boxx

Enclosure



OFFICE OF PUBLIC AFFAIRS

**DENNIS R. BOXX**  
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**SUGGESTED REMARKS  
FOR PEARL HARBOR DAY, 1991**

**Commemorating 50 years since "A date which will live in infamy"**

**AT CEREMONIES AROUND THE NATION  
DECEMBER 7, 1991**

\*

**TODAY, IN CEREMONIES HELD AROUND OUR NATION AND THE WORLD ...**

**... PEOPLE WILL RECALL AN EVENT THAT IS NOT ONLY OF GREAT IMPORTANCE IN AMERICAN HISTORY ...**

**... BUT WHICH MAY FAIRLY BE CALLED A PIVOTAL MOMENT FOR MODERN CIVILIZATION.**

**WORLD WAR TWO WAS THE GREATEST CATAclysm CIVILIZATION HAS EVER KNOWN. IT WAS FOUGHT, WITH VARYING INTENSITY, ON EVERY CONTINENT OF THE GLOBE.**

**IT TOUCHED -- AND IN MANY CASES SCARRED -- THE LIVES OF ALL THOSE WHO LIVED IN THAT TIME. AND IT HAS CONTINUED TO CAST A SHADOW OVER ALL OF US WHO HAVE LIVED IN THE YEARS THAT FOLLOWED.**

**IT IS NOW ACKNOWLEDGED THAT AMERICA'S ENTRY INTO THE WAR CHANGED THE DIRECTION AND THE OUTCOME OF THE CONFLICT ...**

**... ASSURING VICTORY FOR THE ALLIES AND SETTING UP THE FRAMEWORK FOR THE PEACE THAT FOLLOWED.**

**THE EVENT RESPONSIBLE FOR AMERICA'S INVOLVEMENT TOOK PLACE FIFTY YEARS AGO TODAY. FEW PERSONS WHO WERE ALIVE AT THAT TIME WILL EVER FORGET WHERE THEY WERE, OR WHAT THEY WERE DOING WHEN THEY HEARD THE NEWS.**

**AT SEVEN-FIFTY-FIVE A.M. ON A SUNDAY MORNING, DAWN WAS BREAKING OVER A GROUP OF BEAUTIFUL PACIFIC ISLANDS. SUDDENLY, THE QUIET WAS SHATTERED BY THE ENGINES OF MANY AIRPLANES, FLYING IN WAVES OVER PEARL HARBOR, HAWAII.**

**IT WAS DECEMBER 7, 1941 -- AND A JAPANESE FLEET OF 30 SURFACE SHIPS AND 35 SUBMARINES HAD LAUNCHED A MASSIVE, SURPRISE ATTACK ON THE U.S. FLEET AND INSTALLATIONS ON THE SURROUNDING ISLANDS.**

**AMERICA'S PEACETIME NAVY AND CIVILIAN RESIDENTS ALIKE CAME AWAKE TO THE THUNDER OF BOMBS AND THE ROAR OF MACHINE GUNS, AS NEARLY 200 PLANES IN THE FIRST ATTACK WAVE CAME IN.**

**THE PLANES STRUCK HARD AT THE NAVY'S "BATTLESHIP ROW" -- AND AT HICKAM, WHEELER AND BELLOWS FIELDS.**

**IT WAS APPARENT THAT THE AIRPLANES WERE JAPANESE, BUT THERE WERE MANY OTHER QUESTIONS -- WHERE HAD THE ATTACKERS COME FROM?**

**WOULD THEY BE BACK? WOULD A FULL-SCALE LANDING FOLLOW-UP THE AIR ATTACK?**

**ANSWERS WERE FEW, BUT ONE THING WAS CERTAIN: A PEACE-LOVING COUNTRY WAS SUDDENLY AT WAR THIS DAY. IT WAS TO BE THE FIRST OF ONE THOUSAND, THREE HUNDRED AND FIFTY-ONE DAYS OF WAR.**

**BEFORE EVEN THAT GRIM TRUTH WAS FULLY UNDERSTOOD BY THE SHOCKED SURVIVORS OF THE FIRST ATTACK, A SECOND WAVE OF ENEMY PLANES -- AGAIN NEARLY TWO HUNDRED OF THEM -- ROARED IN TO PRESS THE ATTACK.**

**THIS TIME THE DEFENDERS WERE ALERT, AND THEY FOUGHT BACK WITH EVERYTHING THEY HAD. BUT IT WAS AN UNEVEN FIGHT.**

**OUR CAPABILITY TO COUNTER-ATTACK BY AIR WAS GONE. OVER 300 U.S. PLANES WERE DESTROYED OR DAMAGED, ALMOST ALL OF THEM WHILE STILL ON THE GROUND.**

**OUR LARGE SURFACE SHIPS -- PRIDE OF THE U.S. NAVY -- WERE DECIMATED. FOUR BATTLESHIPS WERE SUNK, THREE MORE HEAVILY DAMAGED, ALONG WITH SEVERAL CRUISERS AND DESTROYERS.**

**WORST OF ALL, THE LOSS OF LIFE WAS APPALLING. IT TOOK DAYS TO LEARN THE GRIM TOTALS, AND THE SHOCK WAVES WERE FELT THROUGHOUT THE NATION.**

**THE DEAD INCLUDED TWO THOUSAND AND EIGHT SAILORS, TWO HUNDRED-EIGHTEEN SOLDIERS, ONE HUNDRED -NINE MARINES, AND SIXTY-EIGHT CIVILIANS. THE WOUNDED TOTALLED OVER A THOUSAND MORE AMERICANS.**

**STILL, IN THE FACE OF THE ONE-SIDED BATTLE, THERE WERE COUNTLESS EXAMPLES OF HEROISM AMONG THE DEFENDERS.**

FOR EXAMPLE, THE CAPTAIN OF THE *U.S.S. ARIZONA* -- FRANKLIN VAN VALKENBURGH -- REFUSED TO LEAVE THE BRIDGE OF HIS DOOMED SHIP. ALTHOUGH IT WAS CLEAR THAT THE SHIP WAS IN DANGER OF BLOWING UP, HE REMAINED TO DIRECT THE FIGHT UNTIL KILLED BY A DIRECT BOMB HIT.

WHEN IT WAS SEEN THAT THE *U.S.S. OKLAHOMA* WAS GOING TO CAPSIZE, SEAMAN JAMES WARD REMAINED IN A TURRET HOLDING A FLASHLIGHT SO THAT THE REST OF HIS CREWMATES COULD FIND THEIR WAY OUT ... THEREBY SACRIFICING HIS OWN LIFE.

THESE MEN AND MORE THAN A DOZEN OTHERS WERE AWARDED THE CONGRESSIONAL MEDAL OF HONOR FOR THEIR COURAGE. THERE WERE HUNDREDS OF OTHER EXAMPLES OF INDIVIDUAL HEROISM.

ONE EXAMPLE OF COLLECTIVE AMERICAN RESOLVE TOOK PLACE AT THE HEIGHT OF THE ATTACK, WHEN THE AIR WAS FILLED WITH SMOKE FROM BURNING SHIPS, AND THE SURFACE OF THE HARBOR ITSELF WAS ON FIRE WITH BURNING FUEL OIL.

SUDDENLY, THE *U.S.S. NEVADA* BURST THROUGH THE THICK SMOKE AND FLAMES, GUNS BLAZING AND ENGINES FULL AHEAD, BREAKING FOR THE CHANNEL AND THE OPEN SEA.

THE OLD BATTLESHIP DIDN'T MAKE IT. THE *NEVADA* RAN AGROUND NEAR THE MOUTH OF THE HARBOR. BUT AS SHE LAY THERE, HER SUPERSTRUCTURE BURNING AND SMOKE POURING FROM DOZENS OF HOLES, HER SURVIVORS CONTINUED TO FIRE THE FEW REMAINING, OPERABLE GUNS.

**THE NEVADA 'S TORN FLAG CONTINUED TO WAVE -- SOMETHING WHICH COULD BE SEEN AS A GESTURE OF DEFIANCE THAT WOULD COME TO SYMBOLIZE THE WAY ALL OF AMERICA WOULD RESPOND.**

**IT WAS EARLY AFTERNOON IN WASHINGTON WHEN THE ATTACK BEGAN. AFTER RECEIVING THE NEWS BY TELEPHONE, PRESIDENT ROOSEVELT HAD HIS SECRETARY TAKE DETAILS ABOUT THE ATTACK BY SHORTHAND, OVER THE PHONE.**

**AS THE SECRETARY TRANSCRIBED HER NOTES ON A TYPEWRITER, THE PRESIDENT AND HIS STAFF WATCHED OVER HER SHOULDER -- SHAKING THEIR HEADS IN DISBELIEF AS THE FULL DIMENSIONS OF THE TERRIBLE DISASTER BECAME CLEAR.**

**PRESIDENT ROOSEVELT PERSONALLY DICTATED THE WAR MESSAGE HE WOULD DELIVER TO CONGRESS THE NEXT DAY. THE BEGINNING LINES OF THAT MESSAGE HAVE BECOME FAMOUS, REFLECTING THE ANGER AND THE RESOLVE OF A PROUD NATION THAT HAS BEEN ATTACKED:**

***"YESTERDAY, DECEMBER 7, 1941 -- A DATE THAT WILL LIVE IN INFAMY -- THE UNITED STATES OF AMERICA WAS SUDDENLY AND DELIBERATELY ATTACKED BY NAVAL AND AIR FORCES OF THE EMPIRE OF JAPAN."***

**PRESIDENT ROOSEVELT'S ENTIRE MESSAGE WAS POWERFUL -- BUT THESE SHORT EXCERPTS CAPTURED THE DRAMA OF THAT TIME AND THE DETERMINATION OF OUR PEOPLE. THE PRESIDENT SAID:**

***"AS COMMANDER-IN-CHIEF OF THE ARMY AND NAVY, I HAVE DIRECTED THAT ALL MEASURES BE TAKEN FOR OUR DEFENSE ...***

***"NO MATTER HOW LONG IT MAY TAKE US TO OVERCOME THIS PREMEDITATED INVASION, THE AMERICAN PEOPLE -- IN THEIR RIGHTEOUS MIGHT -- WILL WIN THROUGH TO ABSOLUTE VICTORY.***

***"WITH CONFIDENCE IN OUR ARMED FORCES -- WITH THE UNBOUNDED DETERMINATION OF OUR PEOPLE -- WE WILL GAIN THE INEVITABLE TRIUMPH -- SO HELP US GOD."***

**HISTORY REFLECTS THAT THE CONGRESS RESPONDED TO THE PRESIDENT'S MESSAGE WITH OVERWHELMING SUPPORT**

**...**

**... AS DID THE ENTIRE NATION.**

**TO SOME PEOPLE WHO WERE NOT ALIVE IN THOSE DAYS, THE POWER AND THE COMPLETENESS OF THAT RESPONSE SEEM HARD TO COMPREHEND.**

**BUT FOR MANY WHO WERE PART OF THAT UNIQUE TIME -- AND ESPECIALLY FOR PERSONS WHO WERE PRESENT AT PEARL HARBOR -- THE RESPONSE WAS EXACTLY WHAT WAS EXPECTED OF AMERICANS.**

**TOGETHER, THEY LAUNCHED THE GREATEST COLLECTIVE HUMAN ENDEAVOR -- MILITARY, INDUSTRIAL AND SOCIAL -- EVER SEEN, TO ACCOMPLISH THEIR GOAL OF PROTECTING OUR AMERICAN WAY OF LIFE.**

**OUR ATTACKERS HAD NOT ENVISIONED THAT AMERICAN DETERMINATION, AND THEY HAD NOT COUNTED ON OUR RESILIENCE. THE MAJORITY OF THE U.S. AIRCRAFT DAMAGED AT PEARL HARBOR WERE SALVAGED. SIX BATTLESHIPS -- INCLUDING SOME WHICH HAD APPEARED TOTALLY WRECKED - - WERE FULLY RESTORED TO ACTION.**

**AND THROUGHOUT OUR NATION, IMAGES BEGAN TO APPEAR REFLECTING THE POWERFUL FEELINGS OF THAT ERA:**

**THERE WERE LONG LINES OF YOUNG MEN WAITING TO ENLIST -- AND, FOR THE FIRST TIME, WOMEN ENTERING THE SERVICE IN SIGNIFICANT NUMBERS.**

**MANY MORE WOMEN BEGAN WORKING IN FACTORIES, DRIVING TRUCKS, AND TAKING OVER OTHER JOBS THAT HAD TRADITIONALLY BEEN FILLED BY MEN.**

**BEFORE LONG, RATIONING BEGAN -- AND AMERICANS GAVE UP OR LIMITED USE OF THINGS THAT WERE NEEDED BY OUR TROOPS. NEW, PRIVATE AUTOMOBILES BECAME A THING OF THE PAST, AS JEEPS, TANKS AND AIRPLANES TOOK THEIR PLACE ON THE ASSEMBLY LINES.**

**BY THE TIME THE UNITED STATES OF AMERICA REACHED ITS FULL INDUSTRIAL AND MILITARY POTENTIAL, IT WAS CLEAR THAT THE EFFORT HAD MADE OUR NATION THE MOST POWERFUL FORCE ON EARTH.**

**ON THIS 50TH ANNIVERSARY OF THAT MOMENTOUS AWAKENING OF AMERICAN SPIRIT AND DETERMINATION ... IT'S FITTING THAT WE SALUTE ALL THOSE WHO WERE INVOLVED IN THAT UNDERTAKING.**

**THIS SALUTE INCLUDES OUR SPECIAL RESPECTS TO THOSE WHO LOST THEIR LIVES ON THAT DECEMBER MORNING FIFTY YEARS AGO, AND ALL WHO SUFFERED PHYSICAL AND EMOTIONAL WOUNDS.**

**WE RECOGNIZE, OF COURSE, THAT OUR DEBT TO THOSE WHO WERE AT PEARL HARBOR, AND WHO SERVED IN ALL THE BATTLES AND CONFLICTS SINCE THEN, WILL NOT BE PAID BY HOLDING RECOGNITION CEREMONIES.**

**IT INVOLVES A CONTINUING PROCESS -- A STEADY DEDICATION TO HELPING ALL THOSE WHO RETURN FROM SERVICE ...**

**... HELPING THEM TO BECOME VALUABLE, VITAL MEMBERS OF OUR SOCIETY, WORKING TO ATTACK NOT ONLY OUR ENEMIES, BUT ALL OF AMERICA'S ILLS.**

**THIS IS A DEBT AMERICA TAKES SERIOUSLY.**

**WE HAVE COMPENSATED OUR VETERANS THROUGH A PROGRAM OF BENEFITS AND SERVICES, INCLUDING DISABILITY PAYMENTS, EDUCATIONAL AID, MEDICAL CARE, INSURANCE AND HOME LOAN ASSISTANCE.**

**AND OUR NATIONAL CEMETERIES PROVIDE A FINAL RESTING PLACE WITH HONOR AND DIGNITY.**

AMERICANS HAVE SHOWN THAT THEY CONSIDER THIS PROGRAM OF VETERANS BENEFITS JUST PAYMENT FOR A TRADITION OF SERVICE AND SACRIFICE THAT EXTENDS BACK TO THE REVOLUTIONARY WAR.

THIS IS THE TRUE COURSE TO HONOR ALL WHO SERVED ...

... TO THANK THEM FOR THE FREEDOMS WE HAVE; THE PROSPERITY THAT MAKES OUR LIVES COMFORTABLE; THE HUMAN DIGNITY THAT MAKES OUR LIVES WORTH LIVING.

NOW, TODAY -- FIFTY YEARS AFTER THE "DATE THAT WILL LIVE IN INFAMY" -- IT'S CLEAR THAT THE UNITED STATES IS SOMETHING SPECIAL.

AS MUCH AS THIS FIFTIETH ANNIVERSARY OF PEARL HARBOR REMINDS US OF AMERICA'S RESILIENCE AND DETERMINATION IN THE FACE OF ADVERSITY ... WE CAN SEE IN IT TODAY, CLEAR PROOF OF OUR NATION'S SENSE OF FAIRNESS AND DECENCY.

WE HAVE NOT ONLY SHOWN THE WORLD THAT WE CAN USE OUR MILITARY AND INDUSTRIAL STRENGTH TO FIGHT AGAINST AGGRESSION, INJUSTICE AND TYRANNY ...

... WE HAVE PROVEN WE WILL USE OUR MATERIAL AND FINANCIAL STRENGTH TO BIND THE WOUNDS OF THE VANQUISHED.

WE HAVE DEMONSTRATED THAT THE AMERICAN WAY OF LIFE MEANS FREEDOM AND JUSTICE -- NOT JUST FOR US, AND NOT JUST FOR THE PRIVILEGED ... BUT FOR ALL.

**THAT IS THE FULL SIGNIFICANCE OF PEARL HARBOR DAY --  
THE COMPLETE STORY TOLD IN THE IMAGE OF A TORN  
BATTLEFLAG ON THE *U.S.S. NEVADA*, DEFIANTLY FLYING  
THROUGH THE SMOKE OF A DECEMBER MORNING.**

**TODAY -- FIFTY YEARS LATER -- WE SALUTE THAT FLAG,  
AND WHAT IT STANDS FOR.**

**REMARKS**  
**EDWARD J. DERWINSKI**  
**SECRETARY OF VETERANS AFFAIRS**

**FOR VETERANS DAY, 1991**  
**"Honoring All Who Served"**

**ARLINGTON NATIONAL CEMETERY**  
**NOVEMBER 11, 1991**

\*

**IT'S A GREAT DAY FOR PATRIOTISM IN AMERICA.**

**IN THE PAST YEAR, TWO COMPELLING EVENTS COMBINED TO MAKE THE AMERICAN FLAG SEEM LIKE IT'S FLYING A BIT HIGHER ...**

**... AND TO MAKE PEOPLE AROUND THE WORLD LOOK AT IT WITH A NEW SENSE OF RESPECT.**

**OUR ARMED FORCES SPEARHEADED AN UNPRECEDENTED VICTORY BY THE UNITED NATIONS OVER FORCES OF AGGRESSION IN THE PERSIAN GULF. AND EVENTS IN EASTERN EUROPE MOVED TO THE POINT WHERE THERE CAN BE NO DOUBT THAT DEMOCRACY HAS WON THE COLD WAR WITH COMMUNISM.**

**SO PATRIOTISM IS ALIVE AND WELL IN AMERICA. AND PATRIOTISM HERE IS UNIQUE.**

**IN OTHER COUNTRIES, IT MIGHT MEAN RESPECT FOR A FORM OF GOVERNMENT, OR PRIDE IN NATIONAL HISTORY OR IN ETHNIC CULTURE.**

**IN AMERICA, PATRIOTISM IS AN ETERNAL LOVE AFFAIR WITH A NOBLE IDEAL -- A BELIEF WHICH OFFERS HOPE, NOT ONLY TO A PRIVILEGED CLASS, BUT TO ALL.**

**THIS IDEAL IS THAT FREE PEOPLE CAN COLLECTIVELY GOVERN THEMSELVES -- IN ORDER AND IN DIGNITY.**

**THE ELEMENTS OF THE IDEAL -- SELF-DETERMINATION, FREEDOM AND JUSTICE -- ARE NOT ABSTRACT CONCEPTS; THEY'RE IN USE IN WORKPLACES, CHURCHES, COURTROOMS AND HOMES AROUND OUR NATION.**

**ON ONE, SPECIAL DAY DURING THE YEAR, WE STOP TO CONSIDER HOW THIS IDEAL CAME TO BE OUR UNIQUE AMERICAN HERITAGE, AND HOW IT HAS BEEN SAFEGUARDED THROUGHOUT OUR HISTORY.**

**TODAY-- NOVEMBER 11TH -- IS THAT DAY -- OUR TIME TO RECOGNIZE THAT FREEDOM IS NOT FREE; IT HAS BEEN WON FOR US THROUGH THE SERVICE AND THE SACRIFICE OF VERY SPECIAL AMERICAN MEN AND WOMEN.**

**ON THIS DAY WE ALSO ACKNOWLEDGE THE GENERATIONS OF AMERICANS WHO HAVE SERVED TO PROTECT OUR SYSTEM OF JUSTICE AND OUR WAY OF LIFE.**

**THE SIGNIFICANCE OF THIS PARTICULAR DATE GOES BACK TO A MORNING IN 1918, WHEN AN EERIE SILENCE CREPT ACROSS EUROPEAN BATTLEFIELDS.**

**IT WAS THE ELEVENTH HOUR, OF THE ELEVENTH DAY OF THE ELEVENTH MONTH -- AND THE HOSTILITIES OF WORLD WAR ONE HAD ENDED.**

**AFTER AMERICA'S DOUGHBOYS FINALLY CAME HOME FROM THAT WAR "TO MAKE THE THE WORLD SAFE FOR DEMOCRACY," , NOVEMBER ELEVENTH WAS OFFICIALLY NAMED ARMISTICE DAY.**

**UNFORTUNATELY, IT WAS NOT "THE WAR TO END ALL WARS," AS SOME HAD HOPED. DEMOCRACY DID NOT REMAIN SAFE; THE JOB OF PROTECTING FREEDOM WAS NOT FINISHED.**

**AT SEVEN-FIFTY ON A SUNDAY MORNING, THE QUIET WAS SHATTERED BY AN UNPROVOKED AIR ATTACK ON THE U.S. PACIFIC FLEET IN PEARL HARBOR.**

**IT WAS DECEMBER 7, 1941 -- THE FIRST OF ONE THOUSAND, THREE HUNDRED AND FIFTY-ONE DAYS OF WAR.**

**NEXT MONTH, IN CEREMONIES HELD AROUND THE COUNTRY, WE WILL RECALL THIS MOMENTOUS EVENT IN OUR HISTORY -- THE 50TH ANNIVERSARY OF AMERICA'S ENTRY INTO THE SECOND WORLD WAR.**

**AMERICA WAS CAUGHT BY SURPRISE AND THE EFFECTS WERE DEVASTATING. BUT OUR ATTACKERS CAME TO WISH THEY HAD NOT DISTURBED THE "SLEEPING GIANT." AMERICANS CAME TOGETHER AS NEVER BEFORE, UNITING IN A POWERFUL DETERMINATION TO OVERCOME OUR ADVERSARIES.**

**IN THE YEARS TO COME, WE WILL BE COMMEMORATING SEVERAL ANNIVERSARIES OF SIGNIFICANT EVENTS DURING THE SECOND WORLD WAR ...**

**... TO HONOR THE VALIANT SERVICE OF ALL THE VETERANS WHO SERVED IN THAT TREMENDOUS CONFLICT.**

**WORLD WAR TWO WAS MARKED BY THE SERVICE OF SIGNIFICANT NUMBERS OF WOMEN IN OUR ARMED FORCES. IT'S APPROPRIATE TO RECOGNIZE ALL WOMEN VETERANS THIS WEEK -- NATIONAL WOMEN VETERANS RECOGNITION WEEK.**

**THE PERSIAN GULF WAR BROUGHT HOME TO US ALL THE IMPORTANT ROLE WOMEN PLAY IN OUR NATIONAL SECURITY. WE GIVE A SPECIAL SALUTE THIS VETERANS DAY TO THE 35,000 WOMEN WHO SERVED IN THE PERSIAN GULF THEATER.**

**A SCANT FIVE YEARS AFTER WORLD WAR TWO ENDED, MILLIONS MORE AMERICAN MEN AND WOMEN ANSWERED THE CALL TO SERVE IN KOREA.**

**AND IN 1954, THE CONGRESS REDESIGNATED NOVEMBER ELEVENTH AS VETERANS DAY, TO HONOR AMERICAN VETERANS WHO FOUGHT IN THESE CONFLICTS, TOO.**

**THE "NEW" VETERANS DAY ALSO WAS DESIGNED TO ENCOMPASS THOSE WHO SERVED IN PREVIOUS YEARS, INCLUDING THE REVOLUTIONARY WAR, WHERE IT ALL BEGAN ...**

**... THE CIVIL WAR -- WHICH DID SO MUCH TO SHAPE AMERICA'S DEFINITIONS OF FREEDOM ...**

**... AND THE SPANISH AMERICAN WAR -- WHICH MARKED OUR NATION'S EMERGENCE AS A WORLD POWER.**

**BUT, IN 1954, WHEN THE FIRST VETERANS DAY WAS HELD, THERE WAS NO WAY OF KNOWING THAT AMERICA'S LONGEST WAR WAS YET TO COME.**

**DURING TEN LONG YEARS OF BITTER CONFLICT IN THE JUNGLES, RICE PADDIES AND HIGHLANDS OF VIETNAM, MILLIONS MORE YOUNG AMERICANS SERVED AND SWEATED AND SACRIFICED.**

**THOUSANDS DIED; ALL EARNED OUR RESPECT AND OUR THANKS FOR WHAT THEY DID.**

**SINCE THEN, MEN AND WOMEN HAVE CONTINUED TO PUT THEMSELVES IN HARM'S WAY TO PROTECT OUR FREEDOM AND OUR WAY OF LIFE.**

**MOST RECENTLY, OF COURSE, THAT SELFLESS SERVICE CAME IN THE DESERTS OF THE MIDDLE EAST, IN THE AIR ABOVE AND THE SEA AROUND THAT CONTESTED TERRITORY ...**

**... AS THOUSANDS OF AMERICAN SOLDIERS, SAILORS, AIRMEN AND MARINES WENT INTO ACTION TO RESTORE ORDER AND TO PROTECT INTERNATIONAL SECURITY.**

**TELEVISION IMAGES OF "HIGH TECH" WEAPONS AND EQUIPMENT -GAVE THE IMPRESSION THIS WAR WAS SOMETHING LIKE A VIDEO GAME. OF COURSE, THE REALITIES WERE DIFFERENT.**

**THE FIGHTING ITSELF WAS OVER RELATIVELY QUICKLY, BUT THE PERFORMANCE OF OUR FORCES REFLECTED LONG AND ARDUOUS TRAINING.**

**THE MEN AND WOMEN WHO TRIUMPHED IN OPERATION "DESERT STORM" ENDURED HARSH TERRAIN AND CLIMATE ...**

**... AND THEY FACED MODERN WEAPONS AT THE FRONT, SCUD MISSILES THAT COULD STRIKE ANYWHERE AT ANYTIME, AND THE CONSTANT THREAT OF CHEMICAL WEAPONS.**

**THROUGH IT ALL, THEY NEVER WAVERED. AND THEIR FELLOW AMERICANS APPRECIATED IT -- HOURS AFTER OUR FORCES WENT INTO ACTION, U.S. FLAGS WERE FLYING IN FRONT OF HOMES ALL OVER THE COUNTRY.**

**WITHIN DAYS, YELLOW RIBBONS APPEARED ON DOORS, TREES AND CAR ANTENNAS.**

**THAT WAS A TIME TO FEEL GOOD IN AMERICA, TO ENJOY AND JOIN IN THIS RECOGNITION.**

**BUT COMPLETE RECOGNITION INVOLVES MORE THAN RIBBONS OR PARADES; IT INVOLVES A PROCESS ...**

**... A PROCESS ENVISIONED BY ABRAHAM LINCOLN, WHEN HE SPOKE OF THE DEBT WE OWED OUR VETERANS.**

**LINCOLN SPOKE OF CARING FOR THOSE WHO HAD "BORNE THE BATTLE."**

**HE REFERRED NOT ONLY TO BINDING IMMEDIATE WOUNDS, BUT TO A TRANQUIL, STEADY DEDICATION TO HELPING ALL THOSE WHO RETURN FROM SERVICE ...**

**... HELPING THEM TO BECOME VALUABLE, VITAL MEMBERS OF OUR SOCIETY, WORKING TO ATTACK ALL AMERICA'S ILLS AND TO ANSWER ALL HER PROBLEMS.**

**THIS IS A DEBT AMERICA TAKES SERIOUSLY.**

**WE HAVE COMPENSATED OUR VETERANS THROUGH A PROGRAM OF BENEFITS AND SERVICES, INCLUDING DISABILITY PAYMENTS, EDUCATIONAL AID, MEDICAL CARE, INSURANCE AND HOME LOAN ASSISTANCE.**

**AND OUR NATIONAL CEMETERIES PROVIDE A FINAL RESTING PLACE WITH HONOR AND DIGNITY.**

**AMERICANS HAVE SHOWN THAT THEY CONSIDER THIS PROGRAM OF VETERANS BENEFITS JUST PAYMENT FOR A TRADITION OF SERVICE AND SACRIFICE THAT EXTENDS BACK TO THE REVOLUTIONARY WAR.**

**THIS IS THE TRUE COURSE TO HONOR ALL WHO SERVED ...**

**... TO THANK THEM FOR THE FREEDOMS WE HAVE; THE PROSPERITY THAT MAKES OUR LIVES COMFORTABLE; THE HUMAN DIGNITY THAT MAKES OUR LIVES WORTH LIVING.**

**THAT'S THE DEEPER SIGNIFICANCE OF VETERANS DAY; A SINCERE "THANK YOU" ...**

**... FROM AN AMERICA SECURE IN THE PEACE, JUSTICE AND FREEDOM THAT HAS BEEN -- AND CONTINUES TO BE -- OUR NATIONAL DREAM.**

**\*\*\*\*\***

**DRAFT REMARKS  
HONORABLE RONALD REAGAN  
PRESIDENT OF THE UNITED STATES**

**VETERANS DAY CEREMONIES**

**ARLINGTON NATIONAL CEMETERY  
NOVEMBER 11, 1988**

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*(NOTE: These remarks were drafted at the request of the White House, written by VA speechwriter Robert Putnam. The President's actual remarks on the occasion differed from this draft, reflecting reworking by White House speechwriters.)*

**TODAY, AS ON VETERANS DAYS PAST, WE PAUSE TO HONOR THOSE WHO HAVE SERVED AND DEFENDED AMERICA AND HER IDEALS.**

**BUT THIS YEAR'S VETERANS DAY OBSERVANCE IS A SPECIAL ONE ...**

**... FOR IT MARKS THE BEGINNING OF A NEW ERA FOR AMERICA'S VETERANS.**

**EVERY YEAR ON THE TRADITIONAL "ELEVENTH DAY OF THE ELEVENTH MONTH," YOU'LL SEE PEOPLE UNFURLING THE FLAG, MAKING SPEECHES AND SINGING THE PRAISES OF OUR VETERANS.**

**AND AT THE END OF THE DAY, THEY TAKE DOWN THE FLAG, FILE THE SPEECHES AND PUT IT ALL AWAY UNTIL NEXT YEAR.**

**THAT'S THE CEREMONIAL SIDE OF VETERANS DAY -- AND I'M ALL FOR THESE CEREMONIES, BECAUSE I THINK RECOGNIZING OUR NATION'S VETERANS ON VETERANS DAY IS A TRULY IMPORTANT NATIONAL GESTURE.**

**AFTER ALL, THIS COUNTRY WAS FOUNDED, AND ITS IDEALS PRESERVED, BY YOUNG MEN AND WOMEN WHO GAVE BACK TO THEIR COUNTRY SOME OF WHAT THIS GREAT NATION HAS GIVEN TO THEM ...**

**... SO THAT ALL OF US -- AND GENERATIONS TO COME -- CAN ENJOY THE LIBERTY AND BOUNTY OF AMERICA.**

**BUT THIS YEAR'S VETERANS DAY IS SPECIAL, BECAUSE WE'VE DONE SOMETHING MORE THAN "WAVE THE FLAG" IN THEIR NAME.**

**A YEAR AGO -- ON THE EVE OF VETERANS DAY, 1987 -- I MET WITH A GROUP OF VETERANS LEADERS FROM ACROSS THE COUNTRY ...**

**... AND TOLD THEM I ENDORSED THE CREATION OF A CABINET LEVEL DEPARTMENT OF VETERANS AFFAIRS.**

**I SAID AT THE TIME THAT THIS WAS A PERSONAL DECISION I'D THOUGHT ABOUT FOR SOME TIME ...**

**... AND THAT I'D CONCLUDED IT WAS ABOUT TIME TO GIVE VETERANS THE RECOGNITION THEY RIGHTLY DESERVE.**

**THE AMERICAN PEOPLE APPARENTLY AGREED WITH ME. AS WE HAVE SEEN, THE PEOPLE, THROUGH THEIR ELECTED REPRESENTATIVES, SPOKE OUT CONVINCINGLY IN SUPPORT OF VETERANS...**

**... PASSING THE BILL TO CREATE A DEPARTMENT OF VETERANS AFFAIRS BY OVERWHELMING MAJORITIES IN BOTH HOUSES.**

**STARTING NEXT MARCH, THE MAN WHO SPEAKS FOR ALL VETERANS WILL SIT AT THE PRESIDENT'S TABLE WITH THE OTHER TOP MEMBERS OF OUR GOVERNMENT ...**

**... AND HIS VOICE WILL BE HEARD. AND THAT'S CRUCIAL IN TODAY'S AMERICA.**

**FOR WHATEVER REASON -- TOO MUCH TIME SINCE THE LAST WAR, TOO MANY AMERICANS WHO HAVE GROWN UP WITHOUT THE FEAR OF WAR, TOO MUCH PROSPERITY -- WHATEVER THE REASON ...**

**... A NUMBER OF PEOPLE IN AMERICA SEEM TO HAVE LOST SIGHT OF WHAT VETERANS HAVE GIVEN TO THIS COUNTRY.**

**IF YOU NEED ONE SINGLE REASON FOR VA ENTERING THE CABINET, I THINK YOU'LL FIND IT RIGHT THERE.**

**TO ENSURE, AS AMERICA GROWS AWAY FROM THOUGHTS OF WAR AND, HOPEFULLY, INTO A FUTURE OF PEACE AND PROSPERITY ...**

**... TO ENSURE THAT THOSE AMERICANS WHO WERE THERE WHEN THEY HAD TO BE ARE NOT FORGOTTEN ...**

**... AND THAT THEIR VOICES WILL BE HEARD AT THE HIGHEST LEVEL SO THAT AMERICA WILL ALWAYS "CARE FOR HIM WHO SHALL HAVE BORN THE BATTLE ..."**

**... AND TO ENSURE THE QUALITY AND CARING THAT EVERY VETERAN DESERVES.**

**IT IS AN IMPORTANT REMINDER OF THE PRICE THAT HAS BEEN PAID FOR OUR FREEDOM ...**

**... TIME AND TIME AGAIN.**

**AND IT SHOULD ALSO SERVE AS A REMINDER THAT BEING PREPARED FOR DEFENSE HAS AS MUCH TO DO WITH HOW YOU TREAT THOSE WHO ALREADY HAVE SERVED ...**

**... AS HOW YOU TREAT THOSE YOU WOULD RECRUIT FOR THE FUTURE ...**

**... FOR IT WOULD BE UNTHINKABLE TO ASK ANY AMERICAN TO PUT FORTH THEIR VERY LIFE'S BLOOD FOR THEIR COUNTRY ...**

**... WITHOUT BEING ABLE TO ASSURE THEM THAT THEIR COUNTRY WILL BE READY TO DO THE SAME FOR THEM.**

**THE ELEVATION OF THE VA TO A CABINET DEPARTMENT IS THE KEYSTONE TO KEEPING THAT COMMITMENT TO ALL GENERATIONS OF AMERICA'S VETERANS.**

**AND BECAUSE THE VALUE OF IT LASTS NOT JUST ONE DAY A YEAR ...**

**... IT MAKES A LONGER LASTING STATEMENT ABOUT KEEPING FAITH WITH THOSE WHO HAVE SERVED.**

**AND THAT FAITH IS IMPORTANT FOR THE FUTURE, AS WELL AS BECAUSE OF THE PAST.**

**IF YOU LOOK AT THE HISTORY OF THE CONFLICTS THAT HAVE THREATENED OUR PEACE AND SECURITY OVER THE YEARS, YOU REALIZE A SOBERING FACT.**

**THE ULTIMATE TEST MAY NOT BE OF THE HIGH TECH WEAPONS SYSTEMS WE HAVE -- THE "B-1'S", THE AWACS, THE EXOCETS AND ALL THE REST OF THE MODERN ARSENAL.**

HISTORY TELLS THAT THE TIDE OF BATTLE HAS  
TURNED -- AND IT PROBABLY ALWAYS WILL TURN -- ON  
THE ABILITY AND THE WILLINGNESS OF A YOUNG  
AMERICAN ...

... TIRED -- HUNGRY -- PROBABLY SCARED AND  
HOMESICK ...

... TO GET UP FROM A FOXHOLE IN A STRANGE  
PLACE, UNDER FIRE, TO GO FORWARD TO GET THE JOB  
DONE.

OUR HISTORY TODAY IS WHAT IT IS BECAUSE THOSE  
YOUNG AMERICANS KEPT FAITH WITH THEIR COUNTRY.

IT'S OBVIOUSLY UP TO US TO KEEP FAITH WITH  
THEM ...

... AND A BIG PART OF THAT TRUST COMES IN THE  
FORM OF THE SIMPLE "THANKS" WE GIVE THEM WITH  
OUR RECOGNITION OF THEIR SERVICE.

AND RECOGNITION OF SERVICE HAS NEVER BEEN  
MORE CERTAIN THAN IT IS NOW ...

... ON THIS MOST SPECIAL OF VETERANS DAYS.

THANK YOU ... GOD BLESS YOU ... GOD BLESS  
AMERICA.

**PREPARED REMARKS  
THE HONORABLE THOMAS K. TURNAGE  
ADMINISTRATOR OF VETERANS AFFAIRS**

**CELEBRATION OF THE CREATION  
OF A DEPARTMENT OF VETERANS AFFAIRS**

**ST. JOHN'S EPISCOPAL CHURCH  
WASHINGTON, D.C.  
OCTOBER 25, 1988**

\*

**CHAPLAIN CLEVELAND, DISTINGUISHED MEMBERS OF THE  
CLERGY ...**

**... MEMBERS OF THE VETERANS ADMINISTRATION FAMILY AND  
HONORED GUESTS ...**

**... IT IS VERY FITTING FOR ALL OF US TO TAKE A FEW MOMENTS  
TO REFLECT ON THE IMPORTANCE AND THE FULL MEANING OF  
PUBLIC LAW 100-527 ...**

**... THE LEGISLATION PRESIDENT REAGAN SIGNED LAST WEEK,  
CREATING THE 14TH CABINET DEPARTMENT OF THE UNITED STATES  
...**

**... THE "DEPARTMENT OF VETERANS AFFAIRS."**

**WHAT IS IMMEDIATELY CLEAR IS THAT THIS LAW DOES MORE  
THAN SIMPLY CHANGE THE NAME OF AN AGENCY.**

**IT REFLECTS, IN FACT, A POWERFUL SIGNAL, UNANIMOUSLY  
PASSED BY THE CONGRESS, STRONGLY SUPPORTED AND PROUDLY  
SIGNED BY THE PRESIDENT ...**

**... DEFINITELY GIVING REPRESENTATION AT THE HIGHEST  
LEVEL OF OUR GOVERNMENT TO THOSE WHO HAVE SUPPORTED  
AND DEFENDED THE VALUES AND THE IDEALS THAT HAVE DEFINED  
AMERICA AS A NATION.**

**FOR THAT, WE CERTAINLY WANT TO TAKE THIS OPPORTUNITY  
TO SAY A SINCERE "THANK YOU" TO ALL THOSE WHO WERE  
INVOLVED IN THIS LEGISLATION.**

**AT THE SAME TIME, REFLECTION BY THOSE OF US IN THE VA FAMILY MIGHT SUGGEST THAT WE USE THIS OPPORTUNITY TO EXPRESS, IN THESE SOLEMN AND HOLY SURROUNDINGS, OUR COMMITMENT TO FULFILL OUR MISSION OF SERVING VETERANS AND AMERICA IN OUR NEW ROLE ...**

**... AS THE "DEPARTMENT OF VETERANS AFFAIRS."**

**CLEARLY, THAT COMMITMENT WILL BE TESTED.**

**TODAY, THERE ARE SIX TIMES AS MANY VETERANS ALIVE AS THERE WERE WHEN THE VA WAS CREATED IN 1930. AND, AS THE VETERAN POPULATION INCREASED, VETERANS PROGRAMS ALSO GREW IN SIZE AND COMPLEXITY.**

**SO, IN ADDITION TO THE FACT THAT ABOUT ONE-THIRD OF OUR POPULATION NOW HAS AN IMMEDIATE FAMILY INVOLVEMENT IN VETERANS AFFAIRS ...**

**... WE'VE SEEN THAT PROGRAMS ADMINISTERED BY THE VA HAVE COME TO HAVE AN EVEN BROADER, NATIONAL IMPACT IN OUR SOCIETY -- IN THE FIELDS OF HEALTH CARE, EDUCATION, HOUSING AND INSURANCE.**

**IN RECENT YEARS, IT HAD BECOME INCREASINGLY CLEAR THAT VETERANS PROGRAMS HAD REACHED A CRITICAL JUNCTURE ...**

**... A POINT AT WHICH THEY COULD BE RESTRAINED ... HELD BACK ... NOT GIVEN THE IMPORTANCE THEY CLEARLY MERITED IN OUR GOVERNMENT AND IN OUR SOCIETY ...**

... OR A POINT AT WHICH A LOGICAL EVOLUTION COULD TAKE PLACE; ALLOWING THESE PROGRAMS TO REACH THE ULTIMATE, TOP LEVEL OF GOVERNMENT ORGANIZATION;

... A PLACE FROM WHICH THEY COULD CONTRIBUTE FULLY TO OUR SOCIETY;

... A PLACE IN THE CABINET OF THE PRESIDENT OF THE UNITED STATES

SO WHEN THIS LEGISLATION WAS SIGNED LAST WEEK, WE WITNESSED A PIVOTAL MOMENT IN THE HISTORY OF VETERANS AFFAIRS.

AND THE EMPLOYEES OF WHAT WE'VE BEEN PROUD TO CALL, SIMPLY -- "THE VA" -- WILL BE MORE THAN WITNESS TO THAT HISTORY: THEY WILL BE PART OF IT ...

... PART OF IT IN THAT THEIR SENSE OF MISSION, THEIR DEDICATION TO EXCELLENCE, THEIR DETERMINATION TO SEE TO IT THAT VETERANS AND THEIR FAMILIES RECEIVE THE BENEFITS TO WHICH THEY ARE ENTITLED ...

... ARE THE VERY THINGS THAT WILL PROVE THE VALUE OF MAKING THE EXPERTISE IN VA PROGRAMS AVAILABLE TO OUR SOCIETY AT LARGE THROUGH CABINET REPRESENTATION.\*\*\*\*\*

TO SOME EXTENT, PUBLIC LAW 100-527 WAS A SYMBOLIC ACTION, TOO.

AND AS WE REFLECT TODAY ON THE NEED FOR THAT SYMBOLISM, WE MIGHT WELL RECALL AN INSCRIPTION ON AN OLD STONE SENTRY BOX IN GIBRALTER. IT GOES LIKE THIS:

**"GOD AND THE SOLDIER ALL MEN ADORE, IN TIME OF TROUBLE AND NO MORE; FOR WHEN WAR IS OVER, AND ALL THINGS RIGHTED, GOD IS NEGLECTED, THE OLD SOLDIER SLIGHTED."**

**CERTAINLY, THERE'S NO WAY TO LEGISLATE THAT A NATION WILL NOT FORGET GOD. THAT'S SOMETHING THAT HAS TO COME FROM WITHIN EACH INDIVIDUAL.**

**AND THIS NEW LEGISLATION DOES NOT, IN ITSELF, GUARANTEE THAT OUR FORMER SOLDIERS ...**

**... AND SAILORS, AIRMEN AND MARINES ...**

**... WON'T BE SLIGHTED. ACHIEVING THAT REQUIRES A CONTINUOUS PROCESS, INVOLVING NOT ONLY GOVERNMENT, BUT ALL OUR CITIZENS.**

**BUT THE NEW LEGISLATION GIVES US SOME ADDED STRUCTURE TO AID IN THAT PROCESS ...**

**... NOT ONLY OPENING THE WAY FOR VETERANS PROGRAMS TO BE MORE BENEFICIAL FOR OUR SOCIETY ...**

**... BUT MAKING THEM MORE VISIBLE, AS A DEMONSTRATION OF THE DEPTH OF FEELING AMERICA CONTINUES TO HAVE FOR THOSE WHO HAVE SERVED IN ITS MILITARY FORCES, AND NOW BEAR THE TITLE, "VETERAN."**

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**I KNOW THE FAMILY OF EMPLOYEES, VOLUNTEERS AND VETERANS ADVOCATES WHO WORKED SO WELL TOGETHER AS THE "VETERANS ADMINISTRATION" ...**

**... WILL BE CHALLENGED AND INSPIRED BY THIS NEW LEGISLATION ...**

**... AND THAT THIS FAMILY WILL ESTABLISH AN EQUALLY IMPRESSIVE RECORD OF ACCOMPLISHMENT BEGINNING MARCH 15, 1989, AS IT OFFICIALLY BECOMES THE "DEPARTMENT OF VETERANS AFFAIRS."**

**MAY GOD BLESS THE DEPARTMENT OF VETERANS AFFAIRS -- THOSE WHO WILL WORK IN IT -- AND THOSE WHOM IT WILL SERVE.**

**GOD BLESS ALL OF YOU.**

**REMARKS  
HONORABLE THOMAS E. HARVEY  
DEPUTY ADMINISTRATOR OF VETERANS AFFAIRS**

**DONALD MUNROE MEMORIAL LECTURE  
33RD ANNUAL MEETING  
AMERICAN PARAPLEGIA SOCIETY**

**LAS VEGAS, NEVADA  
SEPTEMBER 22, 1987**

**\*\***

**PRESIDENT GEORGE ... DIRECTOR PETERS ... DISTINGUISHED MEMBERS OF THE SOCIETY ... LADIES AND GENTLEMEN ...**

**I'M HONORED TO HAVE THE OPPORTUNITY TO DELIVER THE MUNROE MEMORIAL LECTURE.**

**I'D LIKE TO START BY EXPRESSING MY ADMIRATION OF THE AMERICAN PARAPLEGIA SOCIETY FOR THE PROFESSIONALISM YOU BRING TO THIS UNIQUE AREA OF HEALTH CARE THROUGHOUT THE YEAR, AND FOR THE EXCELLENCE OF THIS PARTICULAR MEETING'S DESIGN.**

**WHEN I LOOKED AT THIS WEEK'S PROGRAM, AND SAW THE NAMES OF SO MANY OUTSTANDING CLINICIANS AND SCIENTISTS, I HAVE TO CONFESS I WONDERED HOW A MERE LAYMAN -- AND A LAWYER AT THAT -- COULD REALLY CONTRIBUTE ANYTHING OF SIGNIFICANCE.**

**MY SITUATION HERE IS LIKE THAT OF THE OFTEN-CONVICTED PRISONER WHO CAME BEFORE THE COURT FOR SENTENCING.**

**THE JUDGE SAID, "I FIND YOU GUILTY ON TWENTY-SIX COUNTS AND SENTENCE YOU TO A TOTAL OF 130 YEARS."**

**AT THIS, THE PRISONER BURST INTO TEARS. AND THE JUDGE, TAKING THIS AS A SIGN OF REMORSE, SAID IN A SOFTENED TONE ...**

**"...I DIDN'T MEAN TO BE SO HARSH; YOU DON'T HAVE TO SERVE THE WHOLE 130 YEARS."**

**WITH A BENIGN SMILE, THE JUDGE LEANED TOWARD THE PRISONER, WHOSE FACE SHOWED A NEW-FOUND HOPE. THEN THE JUDGE ADDED:**

**"JUST DO AS MUCH AS YOU CAN."**

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**WELL, I'LL JUST DO AS MUCH AS I CAN ... TO DESCRIBE, IN A FEW WORDS, THE TREMENDOUS IMPORTANCE WE IN THE VETERANS ADMINISTRATION PLACE ON IMPROVING THE LIVES OF THE SPINAL CORD INJURED.**

**IT WOULD BE HARD TO IMAGINE ANY WORK THAT MORE CLOSELY FITS THE FUNDAMENTAL MISSION OF THE VETERANS ADMINISTRATION THAN FINDING WAYS TO RESTORE MAXIMUM FUNCTION, AND TO ASSURE THE HIGHEST QUALITY OF LIFE, FOR AMERICA'S MOST SEVERELY DISABLED VETERANS.**

**UNFORTUNATELY, FOR THOSE WITH SPINAL CORD INJURY, GETTING THERE IS A LOT MORE DIFFICULT THAN SIMPLY STATING THE DIRECTIONS.**

**IF YOU CONSIDER THE COMPLEXITIES OF PARAPLEGIA AND THE MANY DISCIPLINES INVOLVED IN PROVIDING COMPREHENSIVE CARE IN THIS AREA , IT'S PRETTY CLEAR SOME UNIFYING DIRECTION IS IN ORDER.**

**CONSIDER, AS AN ANALOGY, THE CASE OF THE LOCAL DOCTOR CALLED TO A FARM HOME TO TREAT A CHILD.**

**DIRECTIONS WERE PROVIDED TO THE DOCTOR: "JUST TAKE THE LOWER ROAD, TURN LEFT AT THE FIRST CORNER, TRAVEL ABOUT TWO MORE MILES, AND THERE IT IS -- YOU CAN'T MISS IT, I'LL HANG A LANTERN ON THE FRONT PORCH."**

**THE DOCTOR WENT, BUT COULDN'T SEE THE LIGHT. HE TRAVELED BACK AND FORTH ALONG THE HIGHWAY SEVERAL TIMES, THEN WENT BACK TO HIS TELEPHONE.**

**HE CALLED THE SICK CHILD'S FATHER, AND SAID: "I GUESS YOU'LL HAVE TO GIVE ME THOSE DIRECTIONS AGAIN."**

**AND THE MAN ON THE PHONE ANSWERED CHEERFULLY: "OH IT'S YOU, DOC; THE KID GOT BETTER AFTER I CALLED YOU THE FIRST TIME, SO I TOOK DOWN THE LANTERN."**

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**IN THE CASE OF TREATING PARAPLEGIA, IT SEEMS TO ME THAT A LACK OF A UNIFIED APPROACH CAN HAVE THE EFFECT OF "TAKING DOWN THE LANTERN" ...**

**... LEAVING PROGRAM ADMINISTRATORS, PROFESSIONAL STAFF AND -- WORST OF ALL -- PATIENTS IN THE DARK.**

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**FROM MY OWN OBSERVATIONS, AND FROM MY DISCUSSIONS WITH THE CHIEF OF VA'S SPINAL CORD INJURY SERVICE, DOCTOR JOE BINARD, I'VE RECOGNIZED THAT YOU WHO ARE TRYING TO ILLUMINATE THE PATH TO A BALANCED RESPONSE TO THE NEEDS OF THE SPINAL CORD INJURED ARE CONFRONTING NOT ONLY THE CLINICAL AND SCIENTIFIC COMPLEXITIES OF THE DISABILITY, BUT SOME QUESTIONS ABOUT PRIORITIES WITHIN THE MEDICAL PROFESSIONAL WORLD.**

**IN SHORT, I -- AS A LAYMAN -- HAVEN'T BEEN ABLE TO FIND MUCH CONSENSUS AMONG MEDICAL EXPERTS ON THE ISSUE OF HOW TO STRUCTURE A COMPREHENSIVE APPROACH TO THIS DISABILITY.**

**SO WHEN I WAS ASKED TO TALK ABOUT THIS SUBJECT HERE TODAY, I DECIDED I MIGHT AS WELL SPEAK FROM THE VANTAGE POINT OF MY OWN, RATHER SIMPLE UNDERSTANDING OF THIS ISSUE.**

**I'VE THOUGHT BACK TO MY OWN FIRST ENCOUNTERS WITH THIS DISABILITY.**

**I WAS, OF COURSE, EXPOSED TO PERSONS WITH SPINAL CORD INJURIES BEFORE MY MILITARY SERVICE YEARS, BUT IT WASN'T UNTIL I SERVED IN VIETNAM THAT I FULLY BEGAN TO APPRECIATE SOME OF THE UNIQUELY POIGNANT ASPECTS OF THIS INJURY.**

**WHILE LIFE WENT ON PRETTY MUCH UNCHANGED HERE IN THE UNITED STATES, LIFE IN VIETNAM INCLUDED THE BOOBY TRAP, THE LAND MINE, THE SNIPER ROUND -- EACH CAPABLE OF INSTANTLY TRANSFORMING A HEALTHY YOUNG SOLDIER INTO A PARTIALLY LIFELESS FORM.**

**TWENTY YEARS TO REAR, SOCIALLY DEVELOP, PHYSICALLY STRENGTHEN, EDUCATE AND TRAIN A YOUNG MAN ... ONE, TERRIBLE INSTANT TO REDUCE HIM TO IRREVERSABLE PARALYSIS.**

**ON A MORE PERSONAL NOTE, MY OWN FATHER HAS BEEN CONFINED TO A WHEELCHAIR SINCE HAVING SURGERY ON HIS NECK A YEAR AGO.**

**WITH THIS TYPE OF EXPOSURE TO SPINAL CORD INJURY, I'VE TAKEN A RATHER KEEN INTEREST IN PROGRAMS FOR VETERANS WITH THIS DISABILITY.**

**FIRST WITH THE SENATE COMMITTEE, AND SUBSEQUENTLY IN MY PRESENT JOB, I'VE VISITED VA SPINAL CORD INJURY CENTERS, REVIEWED THE RESEARCH, ATTENDED DEMONSTRATIONS OF MOBILITY AIDS, AND MET WITH VA PROGRAM EXPERTS ON PARAPLEGIA ... AS WELL AS THE SPINAL CORD INJURED VETERANS THEY SERVE.**

**WHAT I'VE SEEN HAS GIVEN ME MIXED FEELINGS.**

**I'VE BEEN TREMENDOUSLY IMPRESSED BY THE PROFESSIONALS WORKING IN THIS AREA -- NOTABLY WITHIN THE VA'S TWENTY SPINAL CORD INJURY CENTERS AND IN VA RESEARCH LABS AROUND THE COUNTRY.**

**BUT I'VE FOUND IT DISCONCERTING THAT TREATMENT OF, AND RESEARCH INTO, SPINAL CORD INJURY DOES NOT SEEM TO HAVE GAINED STRONG FOCUS WITHIN THE MEDICAL COMMUNITY.**

**FOR EXAMPLE, MUCH OF THE POPULAR ATTENTION GIVEN TO THE VA'S ACTIVITIES DEALING WITH SPINAL CORD INJURY HAS COME IN THE AREA OF MOBILITY AIDS. TO BE SURE, REHABILITATION ENGINEERING RESEARCH -- WITH ITS DRAMATIC USE OF HIGH TECHNOLOGY -- IS EXCITING.**

**MICRO-PROCESSOR "MIRACLES" IN ROBOTICS, FUNCTIONAL ELECTRICAL STIMULATION, AND COMPUTER CONTROLLED WHEELCHAIRS ARE VISUALLY SPECTACULAR, AND HOLD GREAT PROMISE FOR THE FUTURE. WE'RE PROUD OF THE RESEARCH OUR VA PEOPLE HAVE DONE IN THIS AREA, AND WE'RE COMMITTED TO CONTINUE IT.**

**YET THE PREVALENCE OF PUBLICITY IN THIS AREA MAY, IN FACT, REFLECT A LACK OF PUBLIC UNDERSTANDING OF WHAT THE MOST IMPORTANT ISSUES ARE, AND WHERE THE MOST SIGNIFICANT NEEDS LIE.**

**MY DISCUSSIONS WITH THE TRUE EXPERTS IN PARAPLEGIA -- PEOPLE LIKE DOCTOR BEN MOELLER, WHOM I MET AT THE DEDICATION OF THE NEW VA SPINAL CORD INJURY CENTER AT MEMPHIS, AND DOCTOR BOB HUSSEY, WHO I MET WHILE VISITING THE SPINAL CORD INJURY CENTER AT THE RICHMOND VA MEDICAL CENTER -- HAVE CONVINCED ME THAT PROGRESS IS NEEDED IN AREAS THAT ARE OF MORE IMMEDIATE AND UNIVERSAL SIGNIFICANCE.**

**WE KNOW THE NEEDS OF OUR SPINAL CORD INJURED VETERANS ARE MORE ACCURATELY DIAGNOSED AND MORE EFFECTIVELY TREATED IN OUR 20 SCI CENTERS. BUT NEARLY HALF OUR SPINAL CORD INJURED PATIENTS ARE STILL CARED FOR IN VA MEDICAL FACILITIES THAT ARE WITHOUT THE SPECIALIZED EXPERTISE OF THESE CENTERS.**

**I'M NOT SURE IF THE ANSWER IS MORE CENTERS, OR SPREADING THE EXPERTISE TO OTHER HEALTH CARE FACILITIES, OR BOTH.**

**BUT IT DOES SEEM APPARENT THAT NEW STAFF -- TRAINED IN SPINAL CORD INJURY -- NEED TO BE BROUGHT INTO THE EQUATION, NOT JUST IN VA, BUT THROUGHOUT THE SOCIETY DEALING WITH PARAPLEGIA.**

**WE NEED TO FIND A WAY TO CONVINCING THOSE INVOLVED IN MEDICAL EDUCATION THERE'S A SERIOUS NEED FOR MORE TRAINING FOR PHYSICIANS, NURSE SPECIALISTS AND OTHER ALLIED HEALTH PERSONNEL IN THIS FIELD.**

**IN THIS CONTEXT, I'VE NOTED THAT VA'S OWN SCI CENTERS ARE DIRECTED BY PHYSICIANS FROM VARIOUS SPECIALTIES -- SURGEONS, ORTHOPEDISTS, UROLOGISTS, INTERNISTS AND OTHERS.**

**THESE PHYSICIANS DO A MAGNIFICENT JOB, AS DO THEIR COLLEAGUES IN NURSING AND OTHER SUPPORT ROLES, AND WE'RE EXTREMELY PROUD OF THEM.**

**BUT IN RECOGNITION OF THE UNIQUE BODY OF CLINICAL EXPERIENCE OBVIOUSLY REQUIRED IN DEALING WITH SPINAL CORD INJURY, THERE WOULD SEEM TO BE REAL MERIT TO THE CONCEPT OF DEFINING A DISCRETE PROFESSIONAL SPECIALTY IN THIS AREA, AS I UNDERSTAND HAS HAPPENED IN EUROPE, WITH THE DISTINCTION "PARAPLEGIST."**

**CERTAINLY, THE INVESTMENT OF NOT ONLY PERSONNEL, BUT ALL OTHER MEDICAL RESOURCES IS CLOSELY RELATED TO THE NUMBER OF PERSONS WHO SUFFER A PARTICULAR DISEASE OR DISABILITY.**

**WE KNOW CLINICAL TRIALS OF POTENTIAL NEW TREATMENTS FOR SPINAL CORD INJURY AREN'T VERY APPEALING TO MOST PHARMACEUTICAL AND SUPPLY COMPANIES -- WITH THE RELATIVELY SMALL PATIENT POPULATION OFFERING LITTLE CHANCE OF RECOVERING DEVELOPMENT COSTS.**

**THAT'S WHY THIS IS AN AREA FOR VERY LEGITIMATE SUPPORT UNDER THE ORPHAN DRUG LEGISLATION.**

**IN THAT CONTEXT, I THINK IT'S CRITICAL FOR INTRAMURAL, FEDERAL PROGRAMS -- LIKE THAT OF THE VA -- TO CONTINUE TO IDENTIFY DRUGS AND OTHER TYPES OF ORPHAN DEVICES THAT MAY QUALIFY FOR THIS DISTINCTION.**

**AND IT'S EQUALLY IMPORTANT FOR CONCERNED, AWARE ORGANIZATIONS -- LIKE THE AMERICAN PARAPLEGIA SOCIETY AND THE PARALYZED VETERANS OF AMERICA -- TO CONTINUE TO PRESS FOR THE DEVELOPMENT OF THESE TREATMENTS.**

**I'D LIKE TO MENTION SOMETHING ELSE THAT SEEMS TO ME TO BE A VITAL FACTOR IN AN EFFECTIVE, COMPREHENSIVE APPROACH TO ADVANCING THE QUALITY OF LIFE FOR THOSE WITH SPINAL CORD INJURY.**

**I JUST RETURNED FROM THE SEVENTH NATIONAL VETERANS WHEELCHAIR GAMES IN ANN ARBOR, MICHIGAN.**

**THIS WAS THE LARGEST WHEELCHAIR ATHLETIC EVENT EVER HELD IN THE UNITED STATES, AND -- AS YOU MIGHT IMAGINE -- IT WAS THE SCENE OF MANY POWERFUL HUMAN INTEREST STORIES.**

**THERE WERE 475 WHEELCHAIR-BOUND VETERANS COMPETING AT THE GAMES -- MOST OF THEM PARAPLEGICS ...**

**... BUT THE STORY I HAVE IN MIND INVOLVES SOMEONE WHO IS NOT A VETERAN.**

**AT ONE POINT IN THE GAMES, SOME OF THE PARTICIPANTS NOTICED A BOY IN A WHEELCHAIR WATCHING FROM THE TOP OF A LITTLE RISE NEXT TO THE FIELD.**

**THE BOY MADE NO MOVE TO COME CLOSER; HE JUST SAT WATCHING THE VARIOUS EVENTS THROUGHOUT THE DAY. FINALLY, ONE OF THE PARTICIPANTS, A VIETNAM VETERAN NAMED RUSS MONROE, WHEELED UP THE HILL TO TALK WITH THE YOUNG MAN.**

**GETTING UP THAT HILL WASN'T MUCH OF A CHALLENGE FOR RUSS -- HE'S A POWERFUL YOUNG MAN WHO'D JUST WON HIS SIXTH GOLD MEDAL IN COMPETITION AT THE GAMES.**

**THE BOY WAS JEFF BEVERLY -- A SIXTEEN YEAR OLD FROM A NEARBY COMMUNITY. HE BECAME A PARAPLEGIC IN AN AUTOMOBILE ACCIDENT A FEW MONTHS AGO.**

**JEFF'S SOCIAL WORKER HAD READ ABOUT THE WHEELCHAIR GAMES IN THE NEWSPAPER , AND DECIDED TO BRING HIM THERE TO SEE IF IT COULD BE A MOTIVATING EXPERIENCE FOR THE BOY.**

**I WOULD GUESS THAT'S SOMETHING THIS AUDIENCE CAN IDENTIFY WITH. I'M SURE MANY OF YOU KNOW THE KIND OF CHALLENGE IT IS TO EXPLAIN TO A YOUNGSTER THAT LIFE HAS CHANGED -- FOREVER ... THAT HE'LL NEVER HAVE THE KIND OF LIFE HIS FRIENDS WILL HAVE.**

THOSE WHO HAVE HAD THAT EXPERIENCE KNOW THAT THE PARAPLEGIC MAY HAVE DIFFICULTY ACCEPTING THE PROGNOSIS OF FINALITY FROM THE PHYSICIAN; MAY NOT READILY ACCEPT THE COUNSELING OF OTHERS ON THE NURSING TEAM; MAY RESIST THE ENCOURAGEMENT OF SOCIAL WORKERS THAT THERE IS STILL QUALITY IN LIFE: THAT LIFE IS WORTH LIVING ... AND CAN BE LIVED FULLY.

THE DOUBTS AND THE DESPAIR MANY OF YOU HAVE ENCOUNTERED IN YOUR PATIENTS WERE THERE IN JEFF BEVERLY WHEN HE CAME TO THE WHEELCHAIR GAMES.

BUT THE MEN HE SAW THERE DID NOT REFLECT DOUBTS OR DESPAIR. HE SAW THINGS DONE IN A WHEELCHAIR HE HAD NEVER IMAGINED -- BY MEN OF POWER AND GRACE ... MEN WHO WENT AROUND THE TRACK IN THEIR RACING CHAIRS AT SPEEDS RUNNERS COULD NEVER MATCH.

HE ALSO SAW MEN AND WOMEN -- QUADRIPLLEGICS -- MORE SERIOUSLY DISABLED THAN HIMSELF ... SOME WHO COULD HARDLY MAKE IT AROUND THE TRACK AT ALL. YET THEY PUSHED ON ... TOUGH, DETERMINED, THOROUGHLY PART OF THE COMPETITION; AND THOROUGHLY ENGAGED IN LIFE.

YOUNG JEFF WATCHED FROM THE TOP OF THAT HILL, A WAYS REMOVED FROM THE HEAT OF THE COMPETITION. BUT HE COULD FEEL SOME OF THE FIRE THAT BURNED IN THE COMPETITORS.

WITH A LITTLE COAXING AND A LITTLE KIDDING, RUSS MONROE AND THE OTHER VETERANS GOT THE YOUNGSTER DOWN TO THE TRACK. AND THEN INTO ONE OF THE RACING WHEELCHAIRS. AS YOUNG JEFF TRIED OUT THE LIGHTWEIGHT CHAIR, A SMOLDERING SPARK OF ENTHUSIASM WAS FANNED INTO THE FIRST REAL EXCITEMENT HE'D FELT SINCE HIS INJURY.

FOR RUSS MONROE, THIS WAS ONE OF MANY HIGHPOINTS AT THE GAMES. FOR HIS SPORTSMANSHIP AND HIS HUMAN QUALITIES IN HELPING OTHERS, HE WON A "SPIRIT OF THE GAMES" AWARD TO ADD TO HIS SIX GOLD MEDALS.

BUT YOUNG JEFF BEVERLY WON MORE -- A NEW BELIEF THAT HE COULD FIND, WITHIN HIMSELF, AN ENTHUSIASM THAT COULD ERASE DOUBTS ABOUT HAVING A VITAL LIFE AGAIN.

IF WE CAN FIND A WAY TO HARNESS THAT TREMENDOUS POWER WITHIN THE PATIENTS THEMSELVES -- A WAY TO CHANNEL IT IN A DEPENDABLE FASHION; A WAY TO TRANSPLANT IT IN OTHER PATIENTS -- I THINK WE'LL HAVE A GREAT TOOL TO COMPLIMENT THE PROFESSIONAL TREATMENT OF PARAPLEGIA.

AT THE VA, WE'RE FURTHER EXPLORING THIS FERTILE GROUND OF THE PEER GROUP COUNSELING CONCEPT. THE FIRST MEETINGS BETWEEN OUR SPINAL CORD INJURY EXPERTS AND OUR SOCIAL WORKERS HAVE JUST GOTTEN UNDERWAY ON THIS, AND WE INVITE ALL OF YOU WITH AN INTEREST IN THIS AREA TO SHARE WITH US YOUR IDEAS AND EXPERIENCES.

WORKING TOGETHER ON IDEAS LIKE THIS -- AND IN ALL OUR OTHER PURSUITS -- I BELIEVE WE WILL FIND THAT ILLUSIVE LANTERN GIVING DIRECTIONS, TO LIGHT UP THE LIVES OF PEOPLE LIKE YOUNG JEFF BEVERLY, AND TO ILLUMINATE THE PATH TOWARDS IMPROVING THE LIVES OF ALL THOSE WHO SUFFER PARAPLEGIA.

THANK YOU, AND GOD BLESS YOU.