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**Folder Title:**  
Terry Branstad for Governor, 6/8/90

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<b>G</b>	<b>19</b>	<b>2</b>	<b>7</b>	<b>2</b>

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GRANT

BRANSTAD FOR GOVERNOR FUNDRAISER  
DES MOINES MARRIOTT  
FRIDAY, JUNE 8, 1990  
8:10 A.M.

THANK YOU TERRY. I'M JUST DELIGHTED TO BE BACK  
WITH SO MANY FRIENDS: SEN. CHUCK GRASSLEY \\\ YOUR  
NEXT SENATOR, TOM TAUKE. \\\ \\\ CONGRESSMEN JIM LEACH  
AND JIM LIGHTFOOT. \\\ AND WE'RE GOING TO ELECT A NEW  
CONGRESSMAN IN THE 2ND DISTRICT THIS YEAR: JIM NUSSLE.  
\ \ AND THE STRENGTH'S NOT JUST AT THE TOP OF THE  
REPUBLICAN STATE TICKET WHEN YOU HAVE CANDIDATES LIKE  
BURT DAY, VAREL BAILEY, BEVERLY ANDERSON AND EDWARD  
KELLY. \ \ \

AND THE CANDIDATES ARE BACKED WITH A STRONG PARTY  
STRUCTURE LED BY STATE CHAIRMAN RICH SCHWARM, NATIONAL  
COMMITTEEWOMEN GWEN BOEKE AND OTHERS LIKE MARVIN  
POMERANTZ, CHARLOTTE MOHR, AND MY OLD FRIEND GEORGE  
WITTGRAF. \ \ \ \

[THE LAST TIME I WAS AT THIS PARTICULAR HOTEL WAS  
THE NIGHT BEFORE THE IOWA CAUCUSES. AND TODAY, I'VE  
COME BACK TO THIS GREAT STATE TO LET TERRY IN ON MY OWN  
SECRET FORMULA FOR POLITICAL SUCCESS. \ \ BUT I'M  
CONFIDENT HE'LL WIN IOWA ANYWAY. \ \ \ ]

IT'S GREAT TO BE BACK IN THE HAWKEYE STATE.  
WHENEVER I'M HERE, I TAKE THE ADVICE OF A GREAT IOWAN,  
JOHN WAYNE, WHO ONCE SAID, "TALK LOW, TALK SLOW, AND  
DON'T SAY TOO MUCH." \\\

BUT YOU CAN'T SAY ENOUGH ABOUT WHAT ANOTHER GREAT  
IOWAN, TERRY BRANSTAD, HAS DONE FOR THIS STATE. LOOK  
AT HIS BACKGROUND: FAMILY MAN, ATTORNEY, FARMER.  
SERVED THREE TERMS IN THE IOWA HOUSE OF REPRESENTATIVES  
AND A TERM AS LIEUTENANT GOVERNOR BEFORE BEING ELECTED  
IOWA'S YOUNGEST GOVERNOR EVER.

LOOK AT HIS RECORD: HE'S RUNNING FOR HIS THIRD  
CONSECUTIVE TERM AS GOVERNOR. OVER THE PAST SEVEN  
YEARS, TERRY HAS TURNED THE STATE ECONOMY AROUND  
THROUGH SENSIBLE FISCAL POLICIES AND BY CONTROLLING  
SPENDING. HE PUT EDUCATION AT THE TOP OF HIS AGENDA,  
ENSURING WORLD-CLASS STATUS FOR IOWA'S SCHOOL SYSTEM.  
HE'S ONE OF AMERICA'S LEADING GOVERNORS, ELECTED BY HIS  
PEERS AS CHAIRMAN OF THE NATIONAL GOVERNORS'  
ASSOCIATION. IOWA NEEDS TERRY BRANSTAD'S EXPERIENCE  
AND LEADERSHIP, AND SO DOES AMERICA.\\

TERRY AND I WORKED CLOSELY TOGETHER AT THE EDUCATION SUMMIT IN VIRGINIA LAST SEPTEMBER, WHERE HE PLAYED A KEY ROLE IN HIS POSITION AS HEAD OF THE GOVERNORS. YOU KNOW, EXACTLY 26 YEARS AGO TODAY, FORMER PRESIDENT EISENHOWER ADDRESSED THAT SAME GROUP, SAYING, "OUR BEST PROTECTION AGAINST BIGGER GOVERNMENT IN WASHINGTON IS BETTER GOVERNMENT IN THE STATES." THAT'S STILL TRUE TODAY. AND TERRY BRANSTAD PROVES IT EVERY DAY. \\\

MY LAST VISIT TO THIS GREAT STATE WAS JUST A FEW DAYS AFTER THE MALTA SUMMIT, AT AN APPEARANCE ON BEHALF OF THE NEXT U.S. SENATOR FROM IOWA, TOM TAUKE. \\\

[ WE LAID A SOLID FOUNDATION FOR PROGRESS AT MALTA, AND I SHARED MANY THINGS WITH PRESIDENT GORBACHEV: DIALOGUE, COOPERATION ... AND DRAMAMINE.\\ ]

I TOLD IOWANS THAT NIGHT THAT PRESIDENT GORBACHEV AND I HAD JUST AGREED TO NEW INITIATIVES NURTURING EUROPE'S TIDE TOWARD DEMOCRACY, ACCELERATING ARMS CONTROL AND EXPANDING TRADE. I'D LIKE TO TALK WITH YOU THIS MORNING ABOUT SOME OF THE PROGRESS WE MADE AT THE WASHINGTON SUMMIT, AND WHAT IT MEANS FOR IOWANS -- AND ALL AMERICANS.

THIS HISTORIC SUMMIT HAS FURTHERED THE PROCESS OF PEACE BY WORKING TOWARD A SAFER WORLD AND A STABLE, NEW EUROPE -- ONE IN WHICH EVERY NATION'S SECURITY IS STRENGTHENED AND NO NATION IS THREATENED. IN A SPIRIT OF COOPERATION AND HOPE, PRESIDENT GORBACHEV AND I REACHED A NUMBER OF NEW AGREEMENTS THAT WILL AFFECT THE LIVES OF ALL AMERICANS.

AMONG THEM IS A BILATERAL AGREEMENT TO ELIMINATE, FOR THE FIRST TIME, THE GREAT MAJORITY OF THE CHEMICAL WEAPONS OUR COUNTRIES HAVE STOCKPILED OVER THE YEARS. AT LONG LAST, WE HAVE ALSO SIGNED NEW PROTOCOLS THAT WILL ALLOW 15 YEAR-OLD NUCLEAR TESTING TREATIES TO BE RATIFIED, AS WELL AS A MAJOR NEW AGREEMENT THAT UPDATES AND EXPANDS OUR 1973 AGREEMENT ON THE PEACEFUL USES OF ATOMIC ENERGY. AND WE MADE SUBSTANTIAL PROGRESS ON OUR NEGOTIATIONS GOVERNING REDUCTIONS IN BOTH STRATEGIC ARMS AND CONVENTIONAL FORCES -- ISSUING JOINT STATEMENTS IN BOTH THESE AREAS.

THESE AGREEMENTS, WE HOPE, REPRESENT THE BEGINNING OF THE END OF THE COLD WAR -- AND A NEW RELATIONSHIP OF ENDURING COOPERATION BETWEEN THE SOVIET AND AMERICAN PEOPLES -- COOPERATION FURTHER STRENGTHENED WITH NEW AGREEMENTS ON TRADE AND GRAIN SALES.

AND WHILE OUR TRADE DEAL WITH THE SOVIETS DEPENDS ON THE PASSAGE OF KEY EMIGRATION LAWS WITHIN THE SOVIET UNION, THE TRADE AGREEMENT WE NEGOTIATED IS IN THE BEST INTEREST OF THE UNITED STATES -- BECAUSE AN IMPROVED TRADE RELATIONSHIP BETWEEN OUR TWO COUNTRIES MEANS EXPANDED MARKETS FOR AMERICAN GOODS AND SERVICES -- AND EXPANDED MARKETS FOR IOWA CORN AND SOYBEANS. \\\

IN FACT, THE NEW U.S.-SOVIET GRAIN AGREEMENT SIGNED AT THE SUMMIT CALLS FOR AT LEAST 40 MILLION METRIC TONS OF GRAIN TO BE PURCHASED BY THE SOVIETS OVER THE NEXT FIVE YEARS. \\\ THAT'S NOTHING BUT GOOD NEWS FOR IOWA FARMERS. \\\ OUR TASK IS TO KEEP MOVING FORWARD, AND TO KEEP IOWA PRODUCTIVE AND AMERICA STRONG. \\\

BUT DESPITE ALL OF OUR PROGRESS, WE CANNOT LOSE SIGHT OF THE DIFFERENCES THAT REMAIN BETWEEN OUR TWO COUNTRIES.

LITHUANIA IS ONE DIFFERENCE. I URGED THE SOVIET PRESIDENT TO ESTABLISH A GOOD-FAITH DIALOGUE BETWEEN THE SOVIET LEADERS AND THE BALTIC PEOPLES. AND THE UNITED STATES WILL CONTINUE TO SPEAK OUT ON BEHALF OF PEOPLES RIGHTFULLY YEARNING FOR FREEDOM AND SELF-DETERMINATION.

THE QUESTION OF A UNIFIED GERMANY IS NOT ONE THAT WILL BE SOLVED BY THE UNITED STATES ALONE. NOR IS IT ONE THAT WILL BE SOLVED QUICKLY OR EASILY. IN THE FINAL ANALYSIS, IT'S A QUESTION FOR THE PEOPLE OF GERMANY TO DECIDE. BUT THE UNITED STATES REMAINS COMMITTED TO GERMAN MEMBERSHIP IN NATO, AS PART OF A STABLE EUROPE, WHOLE AND FREE.\

AS ONE WHO HAS STRONGLY SUPPORTED THE EXODUS OF SOVIET JEWS, I AM PLEASED TO SEE THAT AFTER LAST YEAR'S RECORD-SETTING TOTAL EMIGRATION OF 72,000 SOVIET JEWS, THIS YEAR'S EMIGRATION RATE MAY BECOME THE HIGHEST EVER. WE MUST KEEP THE DOOR TO FREEDOM OPEN FOR SOVIET JEWS.

I'VE OFTEN SAID WE WANT PERESTROIKA TO SUCCEED. AS A WORLD LEADER IN AGRICULTURE, FARM TECHNOLOGY AND EDUCATION, IOWA CAN CAN PLAY A SIGNIFICANT ROLE IN MAKING THAT HAPPEN -- IN FACT, YOU ALREADY ARE HELPING PERESTROIKA SUCCEED.

MANY PEOPLE HERE MAY REMEMBER THE FIRST AMERICAN-SOVIET SUMMIT IN THE U.S., BACK IN 1959. AFTER HIS MEETINGS WITH PRESIDENT EISENHOWER, CHAIRMAN KHRUSHCHEV TOURED DES MOINES. HE WAS OBSESSED WITH THE VISION OF PRODUCTIVITY HE HAD SEEN ON AMERICAN FARMS -- AND WITH THE IDEA OF GROWING CORN. YET BECAUSE THE SOVIET SYSTEM WAS NOT A FREE ENTERPRISE SYSTEM, ONE WITH OPEN MARKETS, PRODUCTION INCENTIVES, OR ANY OF THE ECONOMIC FREEDOMS WE ENJOY, ITS EXPERIMENT IN COLLECTIVE FARMING WAS A DISMAL FAILURE.

AS A YOUNG MAN, MIKHAIL GORBACHEV WITNESSED THE STRUGGLE OF RUSSIAN FARMERS, AND WENT ON TO BECOME THE PARTY SECRETARY FOR AGRICULTURE. BY THE TIME PRESIDENT GORBACHEV AND I SAT DOWN AT THE TABLE LAST WEEK, A DELEGATION OF COLLECTIVE FARMERS HAD ALREADY JOURNEYED 5,000 MILES TO THE FIELDS OF IOWA -- TO LEARN FROM OUR SYSTEM, THE MOST EFFICIENT AND BOUNTIFUL IN THE WORLD. HOW AMAZED CHAIRMAN KHRUSHCHEV WOULD HAVE BEEN AT THE INTERACTION BETWEEN AMERICAN FARMERS AND SOVIET FARMERS.

UNDER THE LEADERSHIP OF GOVERNOR BRANSTAD, IOWA IS FORGING A NEW SENSE OF COOPERATION BETWEEN ITS CITIZENS AND THE SOVIET PEOPLE. IN FACT, TWO YEARS AGO, TERRY SIGNED AN AGREEMENT MAKING IOWA A SISTER STATE WITH PRESIDENT GORBACHEV'S NATIVE REGION, THE STAVROPOL DISTRICT. \\\

BUT ANOTHER WAY TO HELP PERESTROIKA SUCCEED IS THROUGH EDUCATION -- LEARNING ABOUT EACH OTHER'S COUNTRIES AND PEOPLES. IN WASHINGTON LAST WEEK, WE AGREED TO INCREASE UNDERGRADUATE EXCHANGES BY 1,000 STUDENTS ON BOTH THE AMERICAN AND SOVIET SIDES. THIS AGREEMENT WILL ALLOW MORE OF OUR YOUNG PEOPLE TO LEARN FIRST-HAND ABOUT EACH OTHER'S CULTURE AND POLITICS.

HERE IN IOWA, LEARNING AND EDUCATION HAVE ALWAYS BEEN A PRIORITY. YOUR INTERNATIONALLY RENOWNED WRITERS WORKSHOP AT THE UNIVERSITY OF IOWA IS LIVING PROOF OF THAT -- WITH A SOVIET WRITER CURRENTLY IN THE INTERNATIONAL WRITING PROGRAM.

YOU'VE GOT A GOVERNOR WHO PUTS EDUCATION AT THE TOP OF HIS LIST. AT THE EDUCATION SUMMIT WITH THE NATION'S GOVERNORS LAST SEPTEMBER, TERRY REALLY MADE A DIFFERENCE. AND HE'S MADE A DIFFERENCE IN IOWA, ENSURING THAT YOUR STATE'S EDUCATION SYSTEM IS ONE OF THE BEST IN THE COUNTRY -- WITH IOWA STUDENTS RANKED FIRST IN A.C.T. SCORES IN AMERICA. AND IOWANS CAN BRAG THEY'VE GOT THE FIFTH HIGHEST PERCENTAGE RATE OF HIGH SCHOOL GRADUATES IN THE COUNTRY. LIKE TERRY, WE'VE MADE EDUCATION ONE OF OUR TOP PRIORITIES AT THE NATIONAL LEVEL. SO WE CAN DO NATIONALLY WHAT YOU'VE DONE LOCALLY.

UNDER TERRY'S LEADERSHIP -- AND AFTER HE PERSONALLY JOURNEYED TO THE SOVIET UNION TWICE FOR THE NEGOTIATIONS -- IOWA STATE UNIVERSITY BECAME THE FIRST INSTITUTION IN THE UNITED STATES TO FORGE A RELATIONSHIP WITH A SOVIET ACADEMIC INSTITUTION -- THE AGRICULTURAL ACADEMY OF SCIENCE. SO FAR, IOWA HAS RECEIVED FIVE SOVIET OFFICIAL DELEGATIONS TO DISCUSS TRADE AND EDUCATION TIES -- IN FACT, A SOVIET TRADE REPRESENTATIVE IS IN THE STATE RIGHT NOW.

I CAME TO YOU TODAY TO TALK ABOUT TERRY BRANSTAD, AND OUR WORK TOGETHER FOR A BETTER AMERICA AND A BETTER WORLD. HIS DEDICATION TO THIS STATE AND NATION IS WHAT DREW TERRY BRANSTAD INTO PUBLIC SERVICE, AND IT'S WHAT KEEPS HIM WORKING SO HARD FOR IOWA'S FUTURE, AND FOR AMERICA'S FUTURE. WE NEED TERRY BRANSTAD TO REMAIN IN THE GOVERNOR'S CHAIR. WE NEED HIS EXPERIENCE, HIS ENERGY AND HIS PROVEN ABILITY.

THIS DECADE IS FAST BECOMING KNOWN AS THE DECADE OF DEMOCRACY -- THE DECADE OF OPPORTUNITY. BUT TO MAKE THOSE GOALS A REALITY, WE WILL NEED LEADERSHIP. TERRY BRANSTAD HAS BEEN PROVIDING THAT LEADERSHIP TO HIS STATE AND NATION FOR NEARLY 20 YEARS. THEY SAY "THE TIME IS RIGHT" FOR IOWA. WELL, "THE TIME IS RIGHT" FOR TERRY BRANSTAD -- TO CONTINUE TO LEAD IOWA FORWARD INTO THE NEW DECADE OF DEMOCRACY AND OPPORTUNITY.

THANK YOU AND GOD BLESS YOU.

# # #

# DOUG GAMBLE

May 29/90

424 - 36th Place  
Manhattan Beach, CA 90266  
(213) 546-6409

TO: STEPHANIE LAUDNER

2 Pages

GOV. BRANSTEAD FUNDRAISER, IOWA (Mary Kate Grant)

IT'S GOOD TO BE BACK IN IOWA. THE LAST TIME I WAS IN THIS PARTICULAR HOTEL WAS THE NIGHT BEFORE THE '88 CAUCUSES. I GET SOME SENSE OF HOW CAPTAIN SMITH MIGHT HAVE FELT IF HE'D BEEN ABLE TO RETURN TO THE "TITANIC."

I'VE COME TO IOWA TO LEND MY POLITICAL SAVVY TO GOVERNOR BRANSTEAD -- BUT I'M CONFIDENT HE'LL WIN ANWAY.

THE LAST TIME I WAS IN IOWA WAS RIGHT AFTER THE MALTA SUMMIT, AND HERE I AM AGAIN RIGHT AFTER ANOTHER SUMMIT. PRESIDENT GORBACHEV SAID TO ME "I GUESS YOU JUST CAN'T STAY AWAY FROM THOSE COMING-OUT PARTIES."

I WAS IN CHICAGO LAST NIGHT, WHERE I MET AN INTERESTING DELEGATION. THEY WERE CUBS FANS WHO WANTED ME TO DECLARE WRIGLEY FIELD A DISASTER AREA. (Cubs in second-last place as of this writing.)

I HOPE YOU DON'T MIND THAT I WON'T BE STAYING TO ~~EAT~~ EAT WITH YOU THIS MORNING. I'VE BEEN A LITTLE LEARY OF BREAKFAST EVER SINCE MY MOTHER TOLD ME YEARS AGO THAT THE EARLY BIRD GETS THE WORM.

MORE...

TO: STEPHANIE LAUDNER - IOWA FUNDRAISER (CONT'D)

I DON'T KNOW HOW MUCH GOVERNOR BRANSTEAD WILL EAT THIS MORNING, BUT I DO KNOW  
EAT  
THAT HE'LL ~~WASTE~~ THE DEMOCRATS FOR BREAKFAST IN NOVEMBER.

AFTER I LEAVE HERE I'LL BE DROPPING BY AN EVENT FOR PORK PRODUCERS. I HAVE  
TO ADMIT I DON'T KNOW A LOT ABOUT HOGS, BUT I'VE BEEN IN POLITICS LONG ENOUGH  
TO HAVE SEEN BIG SPENDERS AT THE TROUGH FOR YEARS.

June 4, 1990

INFORMATION

MEMORANDUM FOR THE PRESIDENT

THROUGH: DAVID DEMAREST

FROM: MARY KATE GRANT *MKG*

SUBJECT: REMARKS FOR GOVERNOR TERRY BRANSTAD FUNDRAISER

I. SUMMARY

Attached are draft remarks for the fundraising breakfast for Governor Terry Branstad, which will be held at the Des Moines Marriott at 8:10 a.m. on Friday June 8, 1990.

II. DISCUSSION

These remarks (12 minutes, teleprompter) focus on recent developments at the Washington Summit, and its effects on Iowans in terms of agriculture, trade and education.

Approximately 500 people will have paid \$150 for the breakfast.

Grant/Simon  
June 4, 1990  
Draft four  
A:BRANSTAD

PRESIDENTIAL REMARKS: BRANSTAD FOR GOVERNOR FUNDRAISER  
DES MOINES MARRIOTT  
FRIDAY, JUNE 8, 1990  
8:10 A.M.

((It's nice to see Senator Chuck Grassley, and the next  
Senator from the great state of Iowa -- Tom Tauke.))

[ Before we begin, I'd like to wish a happy birthday to my  
wife, Barbara.\\ I won't give away her age, but I can tell you  
she now flies on Air Force One with a **senior citizen's discount**.  
\\\ ]

[The last time I was at this particular hotel was the night  
before the Iowa caucuses. And today, I've come to Iowa to lend  
my own brand of political savvy to Terry's campaign. \\ I'm  
confident he'll win Iowa anyway. \\\

It's great to be back in the Hawkeye state. Whenever I'm  
here, I take the advice of a great Iowan, John Wayne, who once  
said, "Talk low, talk slow, and don't say too much." \\\

But you can't say enough about what another great Iowan,  
Terry Branstad has done for his state. Look at his background:  
Family man, attorney, farmer. Served three terms in the Iowa  
House of Representatives and a term as Lieutenant Governor before  
being elected Iowa's youngest Governor ever.

Look at his record: He's running for his third consecutive  
term as Governor. Over the past seven years, Terry has turned  
the state economy around through sensible fiscal policies and by

controlling spending. He put education at the top of his agenda, ensuring world-class status for Iowa's school system. He's grown in stature as one of America's leading Governors, elected by his peers as chairman of the National Governors' Association. Iowa needs Terry Branstad's experience and leadership, and so does America.\\

Terry and I worked closely together at the Education Summit in Virginia last September, where he played a key role in his position as head of the governors. You know, exactly 26 years ago today, former President Eisenhower addressed that same group, saying, "Our best protection against bigger government in Washington is better government in the states." That's still true today. And Terry Branstad proves it every day. \\ \\

My last visit to this great state was just a few days after the Malta Summit, at an appearance on behalf of the next U.S. Senator from Iowa, Tom Tauke. \\

[ President Gorbachev and I laid a solid foundation for progress at Malta, and we shared many things: friendship, cooperation ... and Dramamine.\\ ]

I told Iowans that night that President Gorbachev and I had just agreed to new initiatives nurturing Europe's tide toward democracy, accelerating arms control and expanding trade. I'd like to talk with you this morning about some of the progress we made at the Washington Summit, and what it means for Iowans -- and all Americans.

President Gorbachev and I worked together during those historic days in Washington, to further the process of peace by working toward a safer world and a stable, new Europe -- one in which every nation's security is strengthened and no nation is threatened. In a spirit of cooperation and hope, we reached new agreements that will affect the lives of all Americans.

President Gorbachev and I signed a bilateral agreement to eliminate, for the first time, the great majority of the chemical weapons our countries have stockpiled over the years. At long last, President Gorbachev and I have signed new protocols that will allow 15 year-old nuclear testing treaties to be ratified, as well as a major new agreement that updates and expands our 1973 agreement on the peaceful uses of atomic energy. And we made substantial progress on our negotiations governing reductions in both strategic arms and conventional armed forces. These agreements, we hope, represent the beginning of the end of the Cold War -- and a new relationship of enduring cooperation between the Soviet and American peoples -- cooperation further strengthened with new agreements on trade and grain sales.

President Gorbachev and I signed another agreement to work together to fight the terrible scourge of drugs. Like all Americans, I know Iowans are also concerned about drugs. Because no part of this country is safe from the scourge of illegal drugs. This is not simply an "inner-city" problem or a "border" problem. Drugs are a threat to every citizen in America, and every citizen of the world. Terry and I agree: we've got to deal

with both supply and demand, both here and abroad, if we are to succeed.\\

Iowans have always been interested in the exchange of ideas. Your internationally renowned Writers Workshop at the University of Iowa is living proof of that. In Washington last week, President Gorbachev and I agreed to undergraduate exchanges by 1,000 students on both sides. This agreement will allow our young people to learn first-hand about each other's culture and politics.

Here in Iowa, learning and education have always been a priority, and you've got a governor who puts education at the top of his list.

At the Education Summit with the Nation's Governors last September, Terry really made a difference. And he's made a difference in Iowa, ensuring that your state's education system is one of the best in the country -- with Iowa students ranked first in ACT scores in America. And Iowans can brag they've got the fifth highest percentage rate of high school graduates in the country. Like Terry, we've made education one of our top priorities at the national level. So we can do nationally what you've done locally.

Under Terry's leadership -- and after he personally journeyed to the Soviet Union twice for the negotiations -- Iowa State University became the first institution in the United States to forge a relationship with a Soviet academic institution -- the Agricultural Academy of Science. So far, Iowa has

received five Soviet official delegations to discuss trade and education ties -- in fact, a Soviet trade representative is in the state right now. As a world leader in agriculture, farm technology and education, Iowa can play a significant role helping perestroika succeed.

The improved relations and cooperation we're enjoying with the Soviet Union, through these and many other programs, give us new hope for peace and economic opportunity throughout the world. For in building friendships, we build trust. And from trust, arises peace.

Many people here may remember the first American-Soviet summit, back in 1959, after which Chairman Khrushchev toured Des Moines. He was obsessed with the vision of productivity he had seen on American farms -- and with the idea of growing corn. Yet because the Soviet system was not a free enterprise system, one with open markets, production incentives, or any of the economic freedoms we enjoy, its experiment in collective farming was a dismal failure.

As a young man, Mikhail Gorbachev witnessed the struggle of Russian farmers, and went on to become the Party Secretary for Agriculture. By the time President Gorbachev and I sat down at the table last week, a delegation of collective farmers had already journeyed 5,000 miles to the fields of Iowa -- to learn from our system, the most efficient and bountiful in the world.

But the Soviets have also been our customers. And an improved relationship between our two countries will also mean

expanded markets for American goods and services -- expanded markets for Iowa corn and soybeans. Our task is to keep moving forward, and to keep Iowa productive and America strong.\\

Under the leadership of Governor Branstad, Iowa is forging a new sense of cooperation between its citizens and the Soviet people. In fact, Terry ensured that Iowa established a sister-state relationship with the Soviet Union, when, two years ago, he signed an agreement making Iowa a sister state with President Gorbachev's native region, the Stavropol district. \\

I came to you today to talk about Terry Branstad, and our work together for a better America and a better world. His dedication to this state and nation is what drew Terry Branstad into public service, and it's what keeps him working so hard for Iowa's future, for America's future -- and most of all, for your future. We need Terry Branstad to remain in the Governor's chair. We need his experience, his energy and his proven ability.

This decade is fast becoming known as the decade of democracy -- the decade of opportunity. But to make those goals a reality, we will need leadership. Terry Branstad has been providing that leadership to his State and Nation for nearly 20 years. They say "The Time is Right" for Iowa. Well, "The Time is Right" for Terry Branstad -- to lead Iowa forward into the new decade of democracy and opportunity.

Thank you and God bless you.

# # #

THE WHITE HOUSE  
WASHINGTON

Kim Lamberty  
Office of Soviet Affairs  
US State Dept.  
647-6763

Soviet Jewish Emigration

1979	51,000
1984	896
1989	72,528
1/90 - 4/90	29,174

↓  
current rate  
is highest ever

THE WHITE HOUSE  
WASHINGTON

June 5, 1990

INFORMATION

MEMORANDUM FOR THE PRESIDENT

THROUGH:

CHRISS WINSTON *cw*

FROM:

MARY KATE GRANT *MKG*

SUBJECT:

REVISED REMARKS FOR GOVERNOR BRANSTAD FUNDRAISER

Mr. President, attached are new draft remarks for the fundraising breakfast for Governor Terry Branstad, to be held on Friday, June 8. This version includes the changes you requested.

And if the Jovs  
take the approp  
steps later this  
yr. I will ask Cong  
to ratify our most  
trade agree ment  
one that will give  
US <sup>exporters</sup> access to Sov. markets

Grant/Simon  
June 5, 1990  
Draft seven  
A:BRANSTAD

PRESIDENTIAL REMARKS: BRANSTAD FOR GOVERNOR FUNDRAISER  
DES MOINES MARRIOTT  
FRIDAY, JUNE 8, 1990  
8:10 A.M.

((It's nice to see Senator Chuck Grassley, and the next  
Senator from the great state of Iowa -- Tom Tauke.))

[The last time I was at this particular hotel was the night  
before the Iowa caucuses. And today, I've come back to this  
great state to let Terry in on my own secret formula for  
political success. \\ But I'm confident he'll win Iowa anyway.  
\\ ]

It's great to be back in the Hawkeye state. Whenever I'm  
here, I take the advice of a great Iowan, John Wayne, who once  
said, "Talk low, talk slow, and don't say too much." \\

But you can't say enough about what another great Iowan,  
Terry Branstad, has done for this state. Look at his background:  
Family man, attorney, farmer. Served three terms in the Iowa  
House of Representatives and a term as Lieutenant Governor before  
being elected Iowa's youngest Governor ever.

Look at his record: He's running for his third consecutive  
term as Governor. Over the past seven years, Terry has turned  
the state economy around through sensible fiscal policies and by  
controlling spending. He put education at the top of his agenda,  
ensuring world-class status for Iowa's school system. He's one  
of America's leading Governors, elected by his peers as chairman

of the National Governors' Association. Iowa needs Terry Branstad's experience and leadership, and so does America.\\

Terry and I worked closely together at the Education Summit in Virginia last September, where he played a key role in his position as head of the governors. You know, exactly 26 years ago today, former President Eisenhower addressed that same group, saying, "Our best protection against bigger government in Washington is better government in the states." That's still true today. And Terry Branstad proves it every day. \\

My last visit to this great state was just a few days after the Malta Summit, at an appearance on behalf of the next U.S. Senator from Iowa, Tom Tauke. \\

[ We laid a solid foundation for progress at Malta, and I shared many things with President Gorbachev: dialogue, cooperation ... and Dramamine.\\ ]

I told Iowans that night that President Gorbachev and I had just agreed to new initiatives nurturing Europe's tide toward democracy, accelerating arms control and expanding trade. I'd like to talk with you this morning about some of the progress we made at the Washington Summit, and what it means for Iowans -- and all Americans.

This historic Summit has furthered the process of peace by working toward a safer world and a stable, new Europe -- one in which every nation's security is strengthened and no nation is threatened. In a spirit of cooperation and hope, President

Gorbachev and I reached a number of new agreements that will affect the lives of all Americans.

Among them is a bilateral agreement to eliminate, for the first time, the great majority of the chemical weapons our countries have stockpiled over the years. At long last, we have also signed new protocols that will allow 15 year-old nuclear testing treaties to be ratified, as well as a major new agreement that updates and expands our 1973 agreement on the peaceful uses of atomic energy. And we made substantial progress on our negotiations governing reductions in both strategic arms and conventional forces -- issuing joint statements in both these areas.

These agreements, we hope, represent the beginning of the end of the Cold War -- and a new relationship of enduring cooperation between the Soviet and American peoples -- cooperation further strengthened with new agreements on trade and grain sales.

And while our trade deal with the Soviets depends on the passage of key emigration laws within the Soviet Union, the trade agreement we negotiated is in the best interest of the United States -- because an improved trade relationship between our two countries means expanded markets for American goods and services -- and expanded markets for Iowa corn and soybeans.\\

In fact, the new U.S.-Soviet grain agreement signed at the Summit calls for at least 40 million metric tons of grain to be purchased by the Soviets over the next five years. \\ That's

nothing but good news for Iowa farmers. \\ Our task is to keep moving forward, and to keep Iowa productive and America strong.

\\

But despite all of our progress, we cannot lose sight of the differences that remain between our two countries.

Lithuania is one difference. I urged the Soviet President to establish a good-faith dialogue between the Soviet leaders and the Baltic peoples. And the United States will continue to speak out on behalf of peoples rightfully yearning for freedom and self-determination.

The question of a unified Germany is not one that will be solved by the United States alone. Nor is it one that will be solved quickly or easily. In the final analysis, it's a question for the people of Germany to decide. But the United States remains committed to German membership in NATO, as part of a stable Europe, whole and free.\\

As one who has strongly supported the exodus of Soviet Jews, I am pleased to see that after last year's record-setting total emigration of 72,000 Soviet Jews, this year's emigration rate may become the highest ever. We must keep the door to freedom open for the Soviet Jews.

I've often said we want perestroika to succeed. As a world leader in agriculture, farm technology and education, Iowa can play a significant role in making that happen -- in fact, you already are helping perestroika succeed.

Many people here may remember the first American-Soviet summit in the U.S., back in 1959. After his meetings with President Eisenhower, Chairman Khrushchev toured Des Moines. He was obsessed with the vision of productivity he had seen on American farms -- and with the idea of growing corn. Yet because the Soviet system was not a free enterprise system, one with open markets, production incentives, or any of the economic freedoms we enjoy, its experiment in collective farming was a dismal failure.

As a young man, Mikhail Gorbachev witnessed the struggle of Russian farmers, and went on to become the Party Secretary for Agriculture. By the time President Gorbachev and I sat down at the table last week, a delegation of collective farmers had already journeyed 5,000 miles to the fields of Iowa -- to learn from our system, the most efficient and bountiful in the world. How amazed Chairman Khrushchev would have been at the interaction between American farmers and Soviet farmers.

Under the leadership of Governor Branstad, Iowa is forging a new sense of cooperation between its citizens and the Soviet people. In fact, Terry ensured that Iowa established a sister-state relationship with the Soviet Union, when, two years ago, he signed an agreement making Iowa a sister state with President Gorbachev's native region, the Stavropol district. \\\

But another way to help perestroika succeed is through education -- learning about each other's countries and peoples. In Washington last week, we agreed to increase undergraduate

exchanges by 1,000 students on both the American and Soviet sides. This agreement will allow more of our young people to learn first-hand about each other's culture and politics.

Here in Iowa, learning and education have always been a priority. Your internationally renowned Writers Workshop at the University of Iowa is living proof of that, with a Soviet writer currently in the International Writing Program.

You've got a governor who puts education at the top of his list. At the Education Summit with the Nation's Governors last September, Terry really made a difference. And he's made a difference in Iowa, ensuring that your state's education system is one of the best in the country -- with Iowa students ranked first in ACT scores in America. And Iowans can brag they've got the fifth highest percentage rate of high school graduates in the country. Like Terry, we've made education one of our top priorities at the national level. So we can do nationally what you've done locally.

Under Terry's leadership -- and after he personally journeyed to the Soviet Union twice for the negotiations -- Iowa State University became the first institution in the United States to forge a relationship with a Soviet academic institution -- the Agricultural Academy of Science. So far, Iowa has received five Soviet official delegations to discuss trade and education ties -- in fact, a Soviet trade representative is in the state right now.

I came to you today to talk about Terry Branstad, and our work together for a better America and a better world. His dedication to this state and nation is what drew Terry Branstad into public service, and it's what keeps him working so hard for Iowa's future, and for America's future. We need Terry Branstad to remain in the Governor's chair. We need his experience, his energy and his proven ability.

This decade is fast becoming known as the decade of democracy -- the decade of opportunity. But to make those goals a reality, we will need leadership. Terry Branstad has been providing that leadership to his State and Nation for nearly 20 years. They say "The Time is Right" for Iowa. Well, "The Time is Right" for Terry Branstad -- to continue to lead Iowa forward into the new decade of democracy and opportunity.

Thank you and God bless you.

# # #

Grant/Simon  
June 1, 1990  
Draft three  
A:BRANSTAD

PRESIDENTIAL REMARKS: BRANSTAD FOR GOVERNOR FUNDRAISER  
DES MOINES MARRIOTT  
THURSDAY, JUNE 8, 1990  
8:05 A.M.

((Acknowledgements))

Before we begin, I'd like to wish a happy birthday to my wife, Barbara.\\ I won't give away her age, but I can tell you she now qualifies for a **senior citizen's discount** to fly on Air Force One. \\

((Joke to come))

It's great to be back in the Hawkeye state. Whenever I'm here, I take the advice of a great Iowan, John Wayne, who once said, "Talk low, talk slow, and don't say too much." \\

But it's hard not to when you're talking about another great Iowan, Terry Branstad. Look at his background: Family man, attorney, farmer. Served three terms in the Iowa House of Representatives and a term as Lieutenant Governor before being elected Iowa's youngest Governor ever.

Look at his record: He's running for his third consecutive term as Governor. Over the past seven years, Terry has turned the state economy around through fiscal responsibility and by controlling spending. And he put education and the environment at the top of his agenda, making Iowa's school system world-class. He's made a name for himself as one of America's leading Governors, a national leader elected by his peers as chairman of

the National Governors' Association. Iowa needs Terry Branstad's experience and leadership, and so does America.\\

Terry and I worked closely together at the Education Summit in Virginia last September, where he played a key role in his position as head of the N.G.A. On this day, exactly 26 years ago today, former President Eisenhower addressed that same group, saying, "Our best protection against bigger government in Washington is better government in the states." That's still true today. And Terry Branstad proves it every day. \\

My last visit to this great state was just a few days after the Malta Summit, at an appearance on behalf of the next U.S. Senator from Iowa, Tom Tauke. \\ ((possible joke to come))

I told the crowd that night that President Gorbachev and I had just agreed to new initiatives nurturing Europe's tide toward democracy, accelerating arms control and expanding trade. I'd like to talk with you this morning about some of the progress we made at the Washington Summit, and what it means for Iowans -- and all Americans.

President Gorbachev and I worked together during those historic days in Washington, to further the process of peace by working toward a safer world and a stable, new Europe -- one in which every nation's security is strengthened and no nation is threatened. In a spirit of cooperation and hope, we reached new agreements that will affect the lives of all Americans.

President Gorbachev and I signed a bilateral agreement to eliminate, for the first time, the great majority of the chemical

weapons our countries have stockpiled over the years. At long last, President Gorbachev and I have signed new protocols limiting nuclear testing, as well as a major new agreement that updates and expands our 1973 agreement on the peaceful uses of atomic energy. And we made substantial progress on our negotiations governing reductions in both strategic arms and conventional armed forces. These agreements represent the beginning of the end of the Cold War -- and a new relationship of enduring cooperation between the Soviet and American peoples.

President Gorbachev and I signed another agreement to work together to fight the terrible scourge of drugs. Like all Americans, I know Iowans are also concerned about drugs. Because no part of this country is safe from the scourge of illegal drugs. This is not simply an "inner-city" problem or a "border" problem for the people at the Customs Service to handle. Drugs are a threat to every citizen in America, and every citizen of the world. Terry and I agree: we've got to deal with both supply and demand, both here and abroad, if we are to succeed.\\

Iowans have always been interested in the exchange of people and ideas. Your internationally renowned Writers Workshop at the University of Iowa is living proof of that. In Washington last week, President Gorbachev and I agreed to undergraduate exchanges by 1,000 students on both sides. This agreement will allow our young people to learn first-hand about each other's culture and politics. But here in Iowa, learning and education have always

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The improved relations and cooperation we're enjoying with the Soviet Union, through these and many other programs, give us new hope for peace and economic opportunity throughout the world. For in building friendships, we build trust. And from trust, arises peace.

Most people here my age remember the first American-Soviet summit, back in 1959, after which Chairman Khrushchev toured Des Moines, consumed with the vision of productivity he had seen on American farms -- and obsessed with the idea of growing corn. Yet because the Soviet system was not a free enterprise system, one with open markets, production incentives, or any of the economic freedoms we enjoy, its agricultural experiment in collective farming has been a dismal failure.

As a young man, Mikhail Gorbachev witnessed the struggle of Russian farmers, and went on to become the Soviet Minister of Agriculture. By the time President Gorbachev and I sat down at the table last week, a delegation of collective farmers had journeyed 5,000 miles to the fields of Iowa -- to learn from our system, the most efficient and bountiful in the free world.

But the Soviets have also been our customers. And an improved relationship between our two countries can also mean expanded markets for American goods and services -- expanded markets for America's agricultural products like Iowa corn and soybeans. ((Trade insert to come)) Our task is to keep moving forward, and to keep Iowa productive and America strong.\\

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sister state with President Gorbachev's hometown, the Stavropol district. \\\

I came to you today to talk about Terry Branstad, and our work together for a better America and a better world. His dedication to this state and nation is what drew Terry Branstad into public service, and it's what keeps him working so hard for Iowa's future, for America's future -- and most of all, for your future. We need Terry Branstad to remain in the Governor's chair. We need his experience, his energy and his proven ability.

I hope that this decade will be known as the decade of democracy and opportunity. But to make that goal a reality, we will need leadership. Terry Branstad has been providing that leadership to his State and Nation for nearly 20 years. They say "The Time is Right" for Iowa. Well, "The Time is Right" for Terry Branstad -- to lead Iowa forward into the new decade of democracy and opportunity.

Thank you and God bless you.

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