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THE WHITE HOUSE

Office of the Press Secretary
(Newark, New Jersey)

For Immediate Release

September 30, 1992

REMARKS BY THE PRESIDENT
AT HEAVY AND GENERAL CONSTRUCTION
LABORERS LOCAL 472 UNION WELCOME

Local 472 Union Headquarters
Newark, New Jersey

6:34 P.M. EDT

THE PRESIDENT: Thank you all.

AUDIENCE: Four more years! Four more years! Four
more years!

THE PRESIDENT: Thank you guys. What a great
welcome. This Richie -- I'm glad to have been running against
Clinton instead of this guy, I'll tell you. (Laughter.)

Richie Tissiere, thanks a lot. And may I salute
also, as Rich did, appropriately in my view, our great Governor
Tom Kean. We miss him, and hope -- (applause.) I'm glad to be
here with my new favorite number, 472. Thank you all very much.
(Applause.)

You know, as Tom said, Richie's a passionate
advocate of the rights of working men and women and creating
jobs. And his reputation extends far beyond the borders of New
Jersey. It's an honor to accept his invitation to join you here
today. And I've just invited him to come and be my guest at the
Oval Office, and we're going to talk over some of the problems
you-guys face -- (applause.)

And now I know the work you do every day is
rewarding, but it can also be back-breaking -- in many cases
here, even dangerous. And I know that last Friday along the
turnpike you were reminded of just how dangerous your work can
sometimes be. And so before I go into a few remarks on the
political situation, let me just say that Barbara and I were
talking about this and that our hearts go out to the friends and
families of the three who were involved in Friday's tragic
accident. True working heroes, and our prayers are with all of
you who call them friends.

Look, this afternoon I came to speak candidly at
what's at stake in our election next month. And, boy, did you
give me a good, warm welcome walking into this place. I'll tell
you, it's good for the soul. And it's been a good day.
(Applause.)

I just came here after being endorsed by most of the
law enforcement people in the state. And I'm proud to have their
endorsement, because I think we would all agree, we'd better
stand with the law enforcement community against the criminal
element and strengthen our neighborhoods. (Applause.) And they
supported me and I'm glad to have their support. (Applause.)

Right this minute, Governor Kean tells me that my
opponent is over at his University. He got out of there fast.
(Laughter.) And so I figured that I'd take my case to the
working people in New Jersey. (Applause.) And I want to say as
long as Governor Clinton is this nearby, I hope he accepts my

MORE

challenge for four head-on-head debates -- (applause.) Let's get it on. Let's get it on, stand up there with him.

And I've got plenty of questions to ask of him and they relate to a lot of things that this crowd here cares about. So, I hope that they agree and sit down and get this format settled. I agreed to do two of the debates his way and ask only that they be done two the way that's been done under the last four presidents and last four challengers. It seems to me that's fair enough. But he's been talking awful brave, sending these chickens around. Let's see him show up for the debates now. (Applause.)

For generations, you know, and Rich touched on this, our nation sacrificed, shed the tears of war so that freedom could triumph around the globe. And as a young man, yes, I was proud to wear a military uniform and serve my country. And that experience shaped my character. And I hope it has made me a better Commander-in-Chief of the Armed Forces of this country. (Applause.)

For those that served in the country, let me put it this way. I do not loathe the military. When Governor Clinton wrote and said loathe the military, I said that's a shame. These people served their country with distinction and honor. We ought to salute them not loathe them. (Applause.)

Rich was telling me that many in this room served and sacrificed for an idea, a simple idea. It's called freedom. And today because of your efforts, backed by the taxpayers, I might say, I can stand before you and say something no other President ever said. The Cold War is over and freedom finished first. And we can all be proud of that as Americans. (Applause.)

Listen to the media and these talking heads and you listen to the opponents, you'd think that world peace doesn't mean anything. But does it matter at home? Of course, it does. Rich, you've got two grandkids -- Richard and Rachel. And today because of America's sacrifice, these two kids and all our kids and grandkids won't have their days ruined by the thoughts of nuclear war. And does that matter? You bet it does. (Applause.) Look at these kids here. (Applause.)

And I am very proud we got rid of those enormously destabilizing missiles when I sat down there in the marvelous White House with Boris Yeltsin. You think it wouldn't matter at all if you listened to the debate on the other side. It is very important to the future of these kids.

But, look, this election isn't about the victories of the past. It's about what we're going to do in the future and our hopes for the future. It's about how we can win a new economic competition. Rich touched on it. We're in a global situation now.

Not one of those European economies would hesitate a minute to trade for the United States in spite of the fact that we've got enormous economic difficulties. So I've put forward an Agenda for the American Renewal. And it's a comprehensive series of steps that we've got to take to realize the global opportunity before us. And my opponent likes to say that we're -- run down our country, say we're less than Germany, a little more than Sri Lanka. And I say we are still the greatest country on the face of the Earth. (Applause.)

And everybody in the world knows that even if he doesn't, if you're looking for the most productive workers in the world, you turn to the United States of America. (Applause.) And so the question is this, even in these tough times how do we build on our strength? How do we keep America number one? How do we sell more abroad? And my opponent has a great tendency to

MORE

try to be all things to all people. And then they go before a business group and say one thing, labor group and then say another. And I am simply not going to do that. (Laughter.)

And let me say straight out that the first part of my agenda is to promote free and fair trade, to open markets to American goods so that we can create more jobs right here in New Jersey. (Applause.) This is a trading state. One out of six jobs already depend on sales abroad. New Jerseyans know that. And the American worker never retreats; we compete and we win. So I'm going to keep on working to open these markets for our products. (Applause.)

Governor Clinton talks about a program of transportation investment. I'd like to point out we have one. It's a darned good one. I am proud that we have a six-year \$150 billion commitment to rebuild these roads and highways. And as we start the jackhammers and get the steamrollers moving, we will create over half a million new jobs, many right here in New Jersey. (Applause.) You deserve the work, and this bill will get the job done. (Applause.) We need new roads and bridges and highways, and we're going to keep on fighting for them.

And when it comes to the economy, my opponent and I have very different views. Beneath all his rhetoric about change, lies a very old policy: bigger government in Washington, bigger bureaucracies, and more taxes on the working men and women of this country. And I am going to stand up and fight him every inch of the way to get the taxes down, not raise them. (Applause.)

You know, for 11 months this guy's been out telling falsehoods about my record -- 11 months. I've just started defining the real record and talking about what he's done to the people of Arkansas. And when he became Governor 12 years ago, yes, Arkansas was one of the poorest states. But today they are stuck on the bottom. And Bill Clinton's policies are the reasons why. And we cannot let him do that to America. (Applause.)

He raised and extended the sales tax; he included a tax on baby formula; he included a tax on vegetables and other groceries; and he raised the gas tax; and he taxed mobile homes and cable TV. You'd better iron it down; you'd better nail it down, or he'll tax it -- whatever it is. (Laughter.) We cannot have that for the United States. (Applause.) We're not coming out of the box, he's already proposed \$150 billion new taxes -- the biggest tax increase in American history. And don't worry, he says, I'll get it all from the rich. He says, that's the top two percent.

But the problem is, to get the money he needs from that new plan -- the \$150 billion that he's promised in new taxes -- he'd have to get his money from every individual with a taxable income over \$36,000 just to start. And then he's made literally more promises. And to pay for them, if he's going to do it the same way he says he's going to do taxing people, he has to tax families over about \$22,000. And that is not "The Lifestyles of the Rich and Famous," that's you, your families, and everybody that's working for a living in this country. And we cannot let it happen. (Applause.)

Hey, listen, don't take my word for it. You don't have to take my word for it. Here's the Pine Bluff Commercial -- that's in his own state. Here's what he says: "If Congress followed the example that Bill Clinton set as Governor of Arkansas, it would pass a program that hit the middle class the hardest." And I don't think the Pine Bluff paper is bluffing. Let's say you work on the turnpike earning about \$22,000 a year in taxable income. You already send \$3,300 to the tax man. And he would have you fork over another \$430 a year to send into the taxes so that Washington can figure it out. We do not need that for the United States of America. (Applause.)

MORE

And so we've got some big differences, and that's one of the reasons I look forward to the debate. You don't need a crystal ball to think what he'd do to the national economy. We've got problems enough already, and they're big ones. And as I say, they're global. But if you want to know what it would be like under him, just look at New Jersey under Jim Florio for openers. (Applause.)

AUDIENCE: Booo --

THE PRESIDENT: Bring back Tom Kean. That's the way I feel about it. (Applause.) No, really. You had a big-spending Governor and a legislator to go along with him, Jim Florio. And look what happened -- almost \$3 billion in new taxes driving away half a million jobs, I'm told, in manufacturing and services.

And here's the worst part: A state that had led the nation -- led the nation under your friend Tom, became a laggard under Jim Florio. And I don't want to see that happen to the United States of America under Governor Clinton. (Applause.)

Florio did the same -- this is an interesting point. Florio pushed through the massive increase in the sales tax, taxes that fell predominately on you and your families, the working people and the elderly. And those are exactly the same people that Governor Clinton is aimed at in Arkansas. And I know he was recently in New Jersey, embracing Governor Florio. And I would suggest that while Bill Clinton has his arm around Florio, he's really after the wallet in your pocket. (Applause.) So let's have him keep his hand off your hard-earned money. (Applause.) They deserve each other. (Applause.)

And I believe we can invest, build our roads and invest in America. But we can, and indeed we must, do it without raising taxes on the working family of this country. And all we've got to do is set priorities. Here's Bill Clinton on the spending: He looked through the entire federal budget. He found one program to cut -- the \$11 billion subsidy for honey bee growers. Believe me, no one's going to get stung by that courageous cut. (Laughter.)

There is much more that can be taken out of it. And I have spelled out 4,000 government programs specifically that I'd eliminate, along with 246 programs. And I've put forth a government plan to control the growth of government spending without touching Social Security and cutting almost \$300 billion over the next five years. We've got to get the government shaped to serve the people, not having the people serve the government. (Applause.)

So, this is the only way we can -- that's the only way we can cut taxes and still make our investment and create jobs for the working men and women. And that's what I have to -- that's the major difference we've got in the campaign. And then buying my opponent's policies would be like going back to used car lot, picking up the lemon you dropped off about 12 years ago -- only this time there would be higher interest, higher taxes and higher inflation thrown in. And we simply cannot let this happen to the families and the working men and women of this country.

You know, Rich referred to this. We have changed the world in the past four years. And we've got to use that same talent to change America. Look, I'm the first to admit -- everybody's human. When I make a mistake, I admit it. And I've made mistakes. But I believed then that I -- putting that aside, that I've been a good President. We've tried -- Barbara and I have tried very hard -- (applause.)

AUDIENCE: Four more years! Four more years! Four more years!

THE PRESIDENT: We have tried very hard to uphold --

AUDIENCE: Four more years! Four more years!

THE PRESIDENT: Come on, you guys. (Laughter.) I've tried very hard to be a good leader. Barbara and I have tried very hard to uphold the principles that make this country strong. People talk about family values; and a lot of the press don't like it and the liberals don't like it. But I know what's important. It is important we find ways to strengthen and honor the American family, not rip it asunder by welfare programs that don't work.

We've got to strengthen the American family and that's what we're trying to do. (Applause.) When she reads to children or we go out and do things with families, we're trying to say let's strengthen the institution that has held this country together for years and years and years -- respect for families, respect for law enforcement, discipline in schools, choice so that parents can choose the schools they want -- private, religious or public. (Applause.) All of those things strengthen the American family. (Applause.)

I am very grateful to you for this wonderful turnout and this enthusiastic response. And let me say this: Let somebody else tear America down. I am proud to have worn the uniform of the United States. I had to make some very tough decisions as President, particularly when you have to send somebody else's son or daughter off to a war. That is a tough decision to make. But we did it, and in the process we redeemed America as the strongest, fairest, most decent nation on the face of the Earth. And now I want to use that same leadership to lift up the families in this country and to give every working man and woman a better shot at the American Dream. (Applause.)

I need your help. And thank you. And may God bless the United States of America. (Applause.)

AUDIENCE: Four more years! Four more years! Four more years!

END

6:51 P.M. EDT

MCI Mail Version V11.1.A

Your INBOX has 1 message

TO: * Roger Ailes / MCI ID: 459-6394
From: Tom Messner / MCI ID: 445-7451

Subject: HOW BUSH WINS NEW JERSEY

He's been in the state three times and he has yet to say the words
that give him the electoral votes:

"Want to know what Clinton will be like as a President?
Just look at what Florio is as a Governor."

If the Republicans are unable to grasp this simple communications'
message, I am going to leave the ad business and take up the political
strategist game in Washington.

Pen Z. & Baker

Clinton & Florio

Perfect
Together.



Tax "Fairness"?

Florio: Florio pushed through a \$1.3 billion increase in **regressive sales taxes** that predominantly fell upon the elderly and working ~~class~~ *people*. *(a monstrous)*

Clinton: Arkansas is one of the **ten worst states** in terms of income fairness to the middle class.¹

Clinton pushed through **huge increases** in regressive sales taxes which hit elderly and working class Arkansans the hardest.

Clinton opposed removing the sales tax on groceries while raising scores of other regressive taxes—including 16 taxes affecting the automobile.

- Increased state gas tax three times.
- Increased state general sales tax twice.
- Increased state diesel tax.
- Imposed sales tax on mobile homes.
- Imposed sales tax on used cars.
- Expanded tax on cable television.

THE WHITE HOUSE

WASHINGTON

September 29, 1992

MEMORANDUM FOR ROBERT ZOELLICK

FROM:

EDE HOLIDAY ~~EAH~~

SUBJECT:

Possible Presidential announcement of grant to New Jersey

The Department of Labor is prepared to announce a \$1.1 million grant under the Job Training Partnership Act to the state of New Jersey. The award is funded by a defense conversion adjustment grant and will aid 300 workers dislocated by the reduction-in-force of the Fort Dix Army Training Center.

The grant has already been approved by the Secretary. Under normal procedures, the grant would be announced within the next 2 days. Please advise whether this is worthy of announcement by the President. Thanks.

*Don't use \$ amt
Just a sentence re Ft Dix*

NOTIFICATION OF AWARD
JOB TRAINING PARTNERSHIP ACT (JTPA)
TITLE III DISLOCATED WORKER PROJECT FUNDED BY
A DEFENSE CONVERSION ADJUSTMENT GRANT

STATE: New Jersey

PROJECT OPERATOR Burlington County Department
Economic Development
AND ADDRESS: 49 Rancocas Road
Mount Holly, New Jersey 08060

LOCAL CONTACT PERSON: Mr. Lewis J. Nagy
Director
TELEPHONE NUMBER: (609) 265-5055

STATE CONTACT PERSON: Ray Martinetti
TELEPHONE NUMBER: (609) 292-8852

FUNDING AMOUNT: \$ 1,150,000

PROJECTED NUMBER OF PARTICIPANTS: 300

TARGET GROUP: Workers dislocated by the reduction-in-force of the
Fort Dix Army Training Center.

DESCRIPTION OF PROJECT: This project will serve approximately
300 of the 688 affected workers providing assessment, job search
assistance, job development and placement, counseling remedial
training, classroom training, on-the-job training (OJT) and
supportive services to approximately 300 of the 688 affected
workers. An on-site center for the workers has been established.

GEOGRAPHIC AREAS COVERED: Burlington County

REMARKS: The Department of Labor provides funds to the State,
which in turn funds the project operation.

TALKING POINTS

New Jersey

(Burlington County)

\$ 1,150,000 grant award

- o This project will serve approximately 300 of the 688 workers to be dislocated by the reduction-in-force at the Fort Dix Army Training Center in Burlington County.
- o This reduction-in-force is a result of base realignment, Department of Defense (DoD) management review decisions, HQDA programmatic budget reductions and HQ TRADOC non-programmatic budget reductions.
- o The project operator is the Burlington County Department of Economic Development which will provide services to the affected workers through an on-site center located on the base.
- o The project will serve approximately 300 of the 688 affected workers providing assessment, job search assistance, job development and placement, counseling remedial training, classroom training, on-the-job training (OJT) and supportive services.
- o The dislocated workers are represented by the American Federation of Government Employees Local 1999, which fully supports this proposal.
- o An outplacement program has been established and many of the affected workers have registered for services. Also, the Army Career & Alumni Program's (ACAP's) Job Assistance Center (known as the "JAC") will assist Army personnel by providing free job assistance and related information.
- o The project operator through its Job Training Office has a special sub-contract with Burlington County College (BCC), which will be located at Fort Dix to develop special training programs for the dislocated workers.

FUNDABLE PROPOSAL

New Jersey
(Burlington
County)

Amount Requested: \$1,730,000
Amount Recommended: \$1,150,000

OPERATOR: Burlington County Department of Economic Development

TARGET GROUP: Workers dislocated by the reduction-in-force at Fort Dix Army Training Center.

SUMMARY: Fort Dix Army Training Center must reduce its full-time, permanent civilian workforce by approximately 413 employees and its temporary workforce by 275 employees by September 30, 1992. This reduction-in-force is a result of base realignment, Department of Defense (DoD) management review decisions, HQDA programmatic budget reductions and HQ TRADOC non-programmatic budget reductions.

This project will serve approximately 300 of the 688 affected workers providing assessment, job search assistance, job development and placement, counseling, remedial training, classroom training, on-the-job training (OJT) and supportive services.

Dislocated workers are represented by the American Federation of Government Employees Local 1999, which fully supports this proposal. An outplacement program has been established and many of the affected workers have registered for services. Also, the Army Career & Alumni Programs' (ACAP's) Job Assistance Center (known as the "JAC") which has been in existence to assist Army personnel, will offer free job assistance and related information. In addition, the Burlington County Private Industry Council will work closely with the project operator to provide employment opportunities through OJT and direct placement assistance. Further, dislocated workers will be registered for work with the Employment Service at Fort Dix and will be offered services including job placement and labor market information.

Finally, the project operator, through its Job Training Office, has a special sub-contract with the Burlington County College (BCC), which will be located at Fort Dix to develop special training programs for the dislocated workers.

Reduced funding is recommended for the following reason. The proposal indicates that 450 of the 688 workers are likely to participate. However, the proposal fails to factor in 53 workers scheduled to retire and 150 workers eligible for assistance from such programs as the Defense Referral System (DORS) and the Priority Placement Program (PPP).

-2-

The award letter to the State will address the concerns noted above, as well as other issues raised in the review process.

The planned cost per participant is \$3,845. The planned cost per placement is \$4,806 based on a planned placement rate of 80 percent.

CONGRESSIONAL INTEREST: None of which we are aware.

THE WHITE HOUSE

WASHINGTON

September 29, 1992

MEMORANDUM FOR ROBERT ZOELLICK

FROM: EDE HOLIDAY 

SUBJECT: Possible Presidential announcement for New Jersey

Attached is another New Jersey grant you may decide is appropriate for Presidential announcement. This grant would fund job search, relocation and/or training expenses for workers laid off due to increased imports of foreign products.

Again, Secretary Martin will announce this unless we notify her that the President will make the announcement.

Thanks for your help.

Attachment

U.S. Department of Labor

Assistant Secretary for
Employment and Training
Washington, D.C. 20210

SEP 28 1992



MEMORANDUM FOR THE SECRETARY

INFORMATION

ATTENTION: OCIA
FROM: ROBERTS T. JONES
SUBJECT: Trade Act Funding Action

Trade Adjustment Assistance (TAA) funds are being allocated to New Jersey in the amount of \$4,800,000.

The TAA program provides weekly trade readjustment allowances (TRA) as well as training, job search allowances, and relocation allowances to eligible workers who have been laid-off as a result of increased imports of foreign products. This funding action is for job search, relocation, and/or training costs.

The funds for New Jersey will provide TAA approved training to workers throughout the State, primarily for workers laid off from Hanovia Incorporated and Marjo Fashions in Newark, Celebrity Fashions in Union City, Automatic Injection in Berkeley Heights, Johnson and Johnson in Milltown, Ronni Fashions in New Brunswick, Unisys Corporation in Branchburg and Flemington, American Cyanamid in Linden, Gandalf Systems in Cherry Hill and East Rutherford, Joshua Meier in North Bergen, and D. and L. Knitting in North Arlington.

Funds are being made available to the State employment security agency through the ETA regional system.

For additional information, please contact Marvin M. Fooks, 523-0820.

help working people get new jobs

**WHITE HOUSE
SITUATION ROOM**

URGENT!

PRECEDENCE: IMMEDIATE
PRIORITY
ROUTINE

RELEASER: _____

DTG: _____

MESSAGE NO. _____ CLASSIFICATION undclassified PAGES 1

FROM Gary Gershowitz 7750 111.5
(NAME) (PHONE NUMBER) (ROOM NO.)

MESSAGE DESCRIPTION _____

TO (AGENCY)	DELIVER TO	DEPT/ROOM NO.	PHONE NUMBER
<u>AFI</u>	<u>Steve Provost</u>	_____	_____
_____	<u>Christha Martin</u>	_____	_____
_____	_____	_____	_____
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_____	_____	_____	_____

REMARKS:

September 30, 1992

MEMORANDUM FOR STEVE PROVOST / CHRISTINA MARTIN

FROM: GARY GERSHOWITZ 
SUBJECT: REVISION -- NEWARK LABORERS' UNION SPEECH

BOTTOM OF PAGE 4: REPLACE "-- proud that we will invest \$151 billion over the next six years --"

WITH: "I am proud that we have a 6 year \$155 billion dollar plan for investment in our surface transportation infrastructure. This year alone, that Transportation Bill will create 600,000 new jobs for American workers."

REPLACE: "This year I'm increasing highway funds 13 percent"

WITH: "I proposed increasing highway funds 13 percent. Congress is cutting out that increase."

WITHIN THE SENTENCE, DELETE: "tried to" (it should be present tense -- Congress is cutting out that increase)

AND DELETE: "but I won't let them."

I'm the one candidate who is saying that this nation must set priorities. Yes we can rebuild our roads, yes we can lower your tax burden -- but we have to set priorities.

Bill Clinton looked through the entire federal budget and found one program to cut -- the \$11 billion subsidy for honey bee growers.

I have spelled out 4,000 government projects I would eliminate -- along with ~~almost~~ ²⁴⁶ 250 programs. I have put forth a plan to control the growth of government spending -- without touching social security.

This is the only way we can cut taxes, and still make our investments -- and get the economy moving again.

Governor Clinton doesn't think this discipline is necessary. When you combine his promise them anything campaign -- with the spending appetite of Congress -- the implications are ominous for the middle-class.

Keep in mind, for all our troubles, our economy is still outperforming the nations of Europe -- and I don't want to see us slip -- by socking it to the middle-class and chasing away jobs with higher taxes.

[Concluding section.]

#

~~Atex~~ Allie. speech in early Aug.
we used 246 & Dan
said we should be
consistent

McG.

Presidential Remarks

New Jersey Rally/Local 472
Newark, NJ
Wednesday, Sept. 30, 1992
NJ (5:00 a.m.)

Thank you for the acknowledgement -- it's great to be in the state of New Jersey.

Today, I've got a new favorite number: 472.

May I say a word about my good friend -- Richie Tissierre -- a national leader -- a man of candor and courage. I'm told that this year Richie was winner of the Peter McGuire Governor's Pride Award for Labor. I can't think of anyone who has done more to uphold the rights of working men and women -- than Richie.

Richie will be the first to tell anyone who will listen, that the work you do every day is hard -- noble -- and even dangerous.

Last week along the Turnpike -- we saw how true that can be. So before I begin, on behalf of both Barbara and myself, let me say that our prayers go out to the families of --, -- and --.

I come before you this afternoon to seek not your applause, but your attention. I want to speak to you with the candor of a friend -- because so much in our lives is at stake in this election.

For generations, our nation sacrificed and shed tears, so that freedom could win around the globe.

As a young man, I was proud to wear a military uniform, and go off to serve my country. I know that many of you also served

-- some in World War II, others in Korea, Vietnam and now Desert Storm.

Along the way, you were sacrificing for an idea -- a simple ideal -- freedom. And today, because of your effort, I can stand before you today and say something no President has ever said before -- the Cold War is over -- and freedom finished first.//

Because of our victory, our kids and grandkids dreams will no longer be ruined by the nightmare of nuclear annihilation. Does that matter? You bet it does.

But this election, is not about the victories of the past -- it is about our hopes for the future.

Richie Tissierre likes to say that you can learn more from the bartenders, beauticians and cab drivers than all the psychologists in the world.

The working people who write me every day say that we didn't send our sons and daughters to fight halfway around the world, to lose the economic competition here at home.

We didn't work to secure peace around the world, to have our elderly in cities locked behind bars on the windows of a prison called home.//

We didn't work to bring freedom and opportunity to the peoples of Eastern Europe -- to have our kids and grandkids grow up in a land where opportunity is limited.//

I hear these concerns. And I am asking for four more years, because I understand them, and more important, I have the ideas to respond to them -- to move America forward.

I have put forth what I call "my Agenda for American Renewal." It is a comprehensive, integrated series of steps America must take -- to realize the global opportunity before us.

As we consider America's many challenges, it is important to keep in mind our many opportunities. Today, we are feeling the impact of a global economic slowdown. But remember, our competitors in Europe would trade places with us in a minute.

My opponent likes to run America down, to say we are a nation in decline. But let's keep in mind a few facts -- like this one. Whether you're talking construction or any other work -- if you're looking for the most productive workers in the world, you don't go to Japan or Germany -- you come right here -- to the United States of America.//

Now, my opponent has a tendency to try to be all things to all people. He will go before business groups and say one thing -- labor groups and say another. I'm not going to do that.

So let me say straight out -- that the first part of my agenda -- is to promote free and fair trade -- to open foreign markets for American goods -- so that we can create new jobs right here at home.

I believe we can't turn our back on the world economy. If we can promote free and fair trade, we can promote more prosperity -- for our kids and grandkids.

But the transition to a global economy is not easy -- and we must be there to help those caught in the transition.

My administration has made a strong commitment to job training and retraining -- I'm proud of our record -- proud of the important new programs we are working with Congress.

(Today, I'm here to announce -- as part of our effort -- that we will release almost \$5 million in retraining funds, to help workers in Northern New Jersey -- who have been impacted by foreign imports. And we will also provide training assistance -- to the soldiers at Ft. Dix -- who are impacted by the cuts in the military budget.

These are good people, salt of the earth, and they deserve and they will get a hand up -- so that they can lend a hand to rebuilding America.//

But as you know better than anyone, all the training in the world won't help -- if they aren't any jobs to go after.

To renew our economy -- we need to pay attention to our infrastructure.

Governor Clinton talks about a national program of transportation investment -- and I'll point out -- we already have one.

I'm proud that we worked together with Congress to pass the Transportation Act -- proud that we will invest \$151 billion over the next six years -- to build roads and bridges and create jobs.

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But here's the truth. To get the money he needs for his plan, the \$150 billion he's promised in new taxes, Governor Clinton would have to get his money from every individual with taxable income over \$36,600. That doesn't sound like the rich to me.

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Listen to the newspaper from his own front yard, The Pine Bluff Commercial. They say: "If Congress followed the example that Bill Clinton set as Governor of Arkansas, it would pass a program that hit the middle-class the hardest."

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What's \$430 bucks? A heck of a lot, when you got bills to pay, and property taxes are rising, and car insurance premiums are going out of sight.

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Just look at what Jim Florio is as a Governor.

Take a look at New Jersey. You had a big-spending Governor and a big-spending legislator -- and look at what happened. Almost \$3 billion in new taxes -- driving away half a million jobs in manufacturing and services. A state that led that nation under Tom Kean -- now lags the nation under Jim Florio.

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Governor Clinton doesn't think this discipline is necessary. When you combine his promise them anything campaign -- with the spending appetite of Congress -- the implications are ominous for the middle-class.

Keep in mind, for all our troubles, our economy is still outperforming the nations of Europe -- and I don't want to see us slip -- by socking it to the middle-class and chasing away jobs with higher taxes.

[Concluding section.]

#

David W. Gadson

11-10-58

MEMORANDUM FOR STEVE PROVOST

FROM: GARY GERSHOWITZ

SUBJECT: INFORMATION TO INCLUDE IN THE LABORERS' UNION SPEECH
NEWARK, NJ

- 1) ADD: "Want to know what Clinton will be like as a President?
Just look at what Florio is as a Governor."
- 2) Presently, in 1992, a person making \$22,000 a year pays \$
\$3,300 in taxes. Under the Clinton plan, that individual
would pay \$430 -- for a total of: \$3,730.
- 3) Roberts T. Jones, Department of Labor, 202-219-6050, said NOT
TO TALK about Trade Adjustment Assistance because the
administration is trying to kill it. -- EDWAA-Title 3, is
what we want to promote. Assistant Secretary Jones provided
the following language that would be appropriate and
accurate:

"The Economic Dislocation and Worker
Adjustment Assistance Act (EDWAA) is part of
a comprehensive approach assisting dislocated
workers. EDWAA emphasizes retraining and re-
employment services, tailored to workers'
individual needs, including long-term job
preparation."

- 4) DO NOT mention the \$1.1 million dollar amount of the Job
Training Partnership Act -- just a sentence about Fort Dix.

Tom Scully
X4844

is ~~the~~ EDWAA
reference
worthwhile
at all?

**WHITE HOUSE
SITUATION ROOM**

PRECEDENCE: IMMEDIATE
PRIORITY
ROUTINE

RELEASER: _____

DTG: _____

MESSAGE NO. _____ CLASSIFICATION unclassified PAGES 9
 FROM Gary Gershowitz 7750 111.5
 (NAME) (PHONE NUMBER) (ROOM NO.)

MESSAGE DESCRIPTION _____

TO (AGENCY)	DELIVER TO	DEPT/ROOM NO.	PHONE NUMBER
<u>AFI</u>	<u>Steve Provost</u>	_____	_____
_____	<u>Christina Martin</u>	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
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_____	_____	_____	_____

REMARKS:

*Faxed out,
10:45 am
— DMG*

September 30, 1992

MEMORANDUM TO BOB ZOELICK

FROM: STEVE PROVOST

SUBJECT: NEW JERSEY

Here's my pathetic and rushed draft on New Jersey. I noted places where I have questions and issues. Please send your edits/answers/comments to us in Wisconsin or call me directly on Air Force One. Sorry for the rushed nature of this, thanks for your help.

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NOTE:

Rec'd by

B. Zoellick

10:45 A.M.

- DMG

Clare -

please put
together a
speech file for
this one.

Thanks
- DMG

Presidential Remarks

New Jersey Rally/Local 472
Newark, NJ
Wednesday, Sept. 30, 1992
NJ (5:00 a.m.)

Thank you for the acknowledgement -- it's great to be in the state of New Jersey.

Today, I've got a new favorite number: 472.

May I say a word about my good friend -- Richie Tissierre -- a national leader -- a man of candor and courage. I'm told that this year Richie was winner of the Peter McGuire Governor's Pride Award for Labor. I can't think of anyone who has done more to uphold the rights of working men and women -- than Richie.

Richie will be the first to tell anyone who will listen, that the work you do every day is hard -- noble -- and even dangerous.

Last week along the Turnpike -- we saw how true that can be. So before I begin, on behalf of both Barbara and myself, let me say that our prayers go out to the families of --, -- and --.

I come before you this afternoon to seek not your applause, but your attention. I want to speak to you with the candor of a friend -- because so much in our lives is at stake in this election.

For generations, our nation sacrificed and shed tears, so that freedom could win around the globe.

As a young man, I was proud to wear a military uniform, and go off to serve my country. I know that many of you also served

-- some in World War II, others in Korea, Vietnam and now Desert Storm.

Along the way, you were sacrificing for an idea -- a simple ideal -- freedom. And today, because of your effort, I can stand before you today and say something no President has ever said before -- the Cold War is over -- and freedom finished first.//

Because of our victory, our kids and grandkids dreams will no longer be ruined by the nightmare of nuclear annihilation. Does that matter? You bet it does.

But this election, is not about the victories of the past - - it is about our hopes for the future.

Richie Tissierre likes to say that you can learn more from the bartenders, beauticians and cab drivers than all the psychologists in the world.

The working people who write me every day say that we didn't send our sons and daughters to fight halfway around the world, to lose the economic competition here at home.

We didn't work to secure peace around the world, to have our elderly in cities locked behind bars on the windows of a prison called home.//

We didn't work to bring freedom and opportunity to the peoples of Eastern Europe -- to have our kids and grandkids grow up in a land where opportunity is limited.//

I hear these concerns. And I am asking for four more years, because I understand them, and more important, I have the ideas to respond to them -- to move America forward.

I have put forth what I call "my Agenda for American Renewal." It is a comprehensive, integrated series of steps America must take -- to realize the global opportunity before us.

As we consider America's many challenges, it is important to keep in mind our many opportunities. Today, we are feeling the impact of a global economic slowdown. But remember, our competitors in Europe would trade places with us in a minute.

My opponent likes to run America down, to say we are a nation in decline. But let's keep in mind a few facts -- like this one. Whether you're talking construction or any other work -- if you're looking for the most productive workers in the world, you don't go to Japan or Germany -- you come right here -- to the United States of America.//

Now, my opponent has a tendency to try to be all things to all people. He will go before business groups and say one thing -- labor groups and say another. I'm not going to do that.

So let me say straight out -- that the first part of my agenda -- is to promote free and fair trade -- to open foreign markets for American goods -- so that we can create new jobs right here at home.

I believe we can't turn our back on the world economy. If we can promote free and fair trade, we can promote more prosperity -- for our kids and grandkids.

But the transition to a global economy is not easy -- and we must be there to help those caught in the transition.

My administration has made a strong commitment to job training and retraining -- I'm proud of our record -- proud of the important new programs we are working with Congress.

(Today, I'm here to announce -- as part of our effort -- that we will release almost \$5 million in retraining funds, to help workers in Northern New Jersey -- who have been impacted by foreign imports. And we will also provide training assistance -- to the soldiers at Ft. Dix -- who are impacted by the cuts in the military budget.

These are good people, salt of the earth, and they deserve and they will get a hand up -- so that they can lend a hand to rebuilding America.//

But as you know better than anyone, all the training in the world won't help -- if they aren't any jobs to go after.

To renew our economy -- we need to pay attention to our infrastructure.

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