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FOIA Number:

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# FOIA MARKER

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**Record Group/Collection:** George H.W. Bush Presidential Records  
**Collection/Office of Origin:** Speechwriting, White House Office of  
**Series:** Speech File Draft Files  
**Subseries:** Chron File, 1989-1993

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**OA/ID Number:** 13637  
**Folder ID Number:** 13637-006

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**Folder Title:**  
Findlay Machine & Tool 8/27/92 [OA 5811]

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Stack:	Row:	Section:	Shelf:	Position:
<b>G</b>	<b>26</b>	<b>18</b>	<b>4</b>	<b>3</b>

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I WANT TO GIVE YOU -- THE TAXPAYER -- THE POWER TO TAKE UP TO 10 PERCENT OF YOUR TAX RETURN -- AND EARMARK IT FOR ONE PURPOSE ONLY -- TO REDUCE THE DANGEROUS FEDERAL BUDGET DEFICIT.

IF YOU CAN CHECK-OFF FOR AMERICA, I BELIEVE WE WILL FINALLY GET THE BIG SPENDERS IN CHECK.//

HOW DO WE CREATE JOBS IN AMERICA? WELL, UNLIKE MY OPPONENT, I SPENT HALF MY LIFE IN THE PRIVATE SECTOR -- TRYING TO MEET A PAYROLL. I HAPPEN TO BELIEVE THAT'S A PRETTY GOOD QUALIFICATION TO BE PRESIDENT.

I KNOW THAT TAXES STIFLE GROWTH -- AND STOP JOB CREATION. SO WITH A NEW CONGRESS WE WILL CUT SPENDING, AND THEN WE WILL CUT YOUR TAXES -- ACROSS-THE-BOARD.//

- 7 -

I ALSO WANT TO GET RID OF ALL THOSE CRAZY LAWSUITS. IF YOU FALL OFF A STEP LADDER TODAY, A LAWYER WILL BE THERE TO CATCH YOU -- BEFORE YOU HIT THE GROUND.

MY OPPONENT DOESN'T BELIEVE THIS IS A PROBLEM. EARLIER THIS YEAR, THE HEAD OF THE ARKANSAS TRIAL LAWYERS ASSOCIATION -- A GUY NAMED DAVID H. WILLIAMS -- WROTE A LETTER OF ENDORSEMENT FOR GOVERNOR CLINTON.

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I DON'T WANT TO "DO THE RIGHT THING" FOR THE TRIAL LAWYERS AND THEIR SUPPORTERS IN CONGRESS. I WANT TO "DO THE RIGHT THING" FOR THE AMERICAN PEOPLE. AS A NATION, WE MUST SUE EACH OTHER LESS -- AND CARE FOR EACH OTHER MORE.//

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GOVERNOR CLINTON'S PLAN WOULD LEAD TO A NEW HEALTH CARE TAX ON SMALL BUSINESS. I BELIEVE SMALL BUSINESS NEEDS CAPITAL, NEEDS INCENTIVES AND NEEDS RELIEF FROM REGULATION. WHAT SMALL BUSINESS DOESN'T NEED IS THE EXEDRIN HEADACHE OF GOVERNOR CLINTON'S NEW TAXES.

HERE'S SOME OTHER THINGS I'M FIGHTING FOR. JOB TRAINING TO LEND A HELPING HAND TO WORKERS CAUGHT IN THE TRANSITION OF OUR ECONOMY.//

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I WANT TO REVOLUTIONIZE THE WAY WE TEACH OUR CHILDREN -- GIVING MANY AMERICAN PARENTS A NEW FREEDOM -- THE FREEDOM TO CHOOSE WHERE YOUR KIDS SHOULD GO TO SCHOOL. GREAT PUBLIC SCHOOLS, AND GREAT PRIVATE SCHOOLS LIKE ST. XAVIER'S. AND I WANT TO REFORM OUR WELFARE SYSTEM, TO ENCOURAGE FAMILIES TO STICK TOGETHER, AND FATHERS TO STICK AROUND.

- 12 -

SOME PEOPLE DON'T LIKE IT WHEN I TALK ABOUT FAMILY VALUES. LET ME TELL THEM SOMETHING YOU KNOW HERE IN CINCINNATI. THE FAMILY IS THE FOUNDATION OF AMERICA. ALL OUR OTHER SUCCESSES ARE WORTHLESS, IF WE FAIL IN THE HOME. WE NEED TO STRENGTHEN THE AMERICAN FAMILY -- IF WE ARE GOING MAKE AMERICA STRONGER AND MORE SECURE.//

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WHERE DOES MY OPPONENT STAND ON THE ISSUES? GOOD QUESTION. AS THIS CAMPAIGN GETS UNDERWAY, IT'S GETTING HARDER AND HARDER TO TELL. HE'S BEGINNING TO TURN UP IN MORE PLACES THAN ELVIS PRESLEY.

TAKE THE QUESTION OF WHETHER TO STAND UP TO SADDAM HUSSEIN -- THE MOST IMPORTANT FOREIGN POLICY DECISION OF THE PAST FOUR YEARS.

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TWO DAYS AFTER CONGRESS FOLLOWED MY LEAD, MY OPPONENT SAID THIS, AND I QUOTE DIRECTLY: "I GUESS I WOULD HAVE VOTED WITH THE MAJORITY IF IT WAS A CLOSE VOTE. BUT I AGREE WITH THE ARGUMENTS THE MINORITY MADE."

IN THE OVAL OFFICE, WHEN YOU HAVE TO MAKE LIFE AND DEATH DECISIONS -- YOU CAN'T HAVE IT BOTH WAYS -- NOT WHEN PEOPLE'S LIVES ARE STAKE.//

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YOU HAVE TO EARN THE TRUST OF THE AMERICAN PEOPLE.  
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HOW ABOUT THE ECONOMY? IN HIS ACCEPTANCE SPEECH,  
GOVERNOR CLINTON INSISTS THAT GOVERNMENT TAKES TOO  
MUCH, AND GIVES TOO LITTLE IN RETURN. BUT THEN HE  
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GOVERNOR CLINTON FINALLY FIGURED THIS OUT, SO LAST FRIDAY, HE SANG A DIFFERENT TUNE. HE SAID -- AND I QUOTE -- "I NEVER SAID THAT I DIDN'T THINK THERE WAS MORE THAN ONE WAY TO DO IT, OR THAT WE SHOULDN'T BE FLEXIBLE IN THE WAY WE APPROACH IT." TALK ABOUT BACKPEDALLING? THE BENGALS COULD USE GOVERNOR CLINTON IN THEIR SECONDARY.//

IS THERE A PATTERN GOING ON HERE? WILL GOVERNOR CLINTON SAY ANYTHING TO ANYBODY? AMERICA CAN'T AFFORD DOUBLESPEAK, DOUBLETALK, DOUBLETIME!//

WATCHING MY OPPONENT ON THE CAMPAIGN TRAIL, I'M REMINDED OF THE STORY ABOUT THE FARMER AND A CERTAIN FARM ANIMAL. THE ANIMAL WAS SO SLIPPERY -- THAT IT KEPT SLIPPING OUT OF IT'S PEN. ONE DAY, THE FARMER WENT LOOKING FOR IT, AND FOLLOWED THE ANIMALS TRACKS ALL OVER CREATION.

WHEN THE FARMER RETURNED, HIS WIFE ASKED IF HE KNEW WHERE IT WAS. THE FARMER SAID, "YES MAM, I FOUND HIM. HE'S ON BOTH SIDES OF THE FENCE."

IN THIS CAMPAIGN, YOU'LL FIND ME ONE JUST ONE SIDE -- THE SIDE OF THE AMERICAN FAMILY, THE AMERICAN TAXPAYER.

BUT I NEED SOME HELP. THE GRIDLOCK CONGRESS HAS BEEN RUN BY THE SAME ENTRENCHED, OSSIFIED, CHANGE ALLERGIC LEADERSHIP FOR 38 YEARS.

IT'S TIME TO TAKE A BROOM AND CLEAN HOUSE. YOU CAN START, BY GIVING ME MIKE DEWINE IN THE U.S. SENATE. MIKE IS THE KIND OF SENATOR I NEED IN WASHINGTON. AND WHILE YOU'RE AT IT -- ELECT STEVE GROTE (GROW - DEE) TO THE FIRST DISTRICT SEAT IN WASHINGTON.

SEND MIKE AND STEVE TO WASHINGTON. FIGHTING SIDE-BY-SIDE WITH CONGRESSMAN BILL GRADDISON, JOHN BOEHNER [BAY-NER], AND BOB MCEWEN, WE WILL BREAK THE GRIDLOCK CONGRESS -- AND GET THIS COUNTRY MOVING AGAIN.

WE WILL FIGHT FOR LOWER GOVERNMENT SPENDING AND LOWER TAXES. FIGHT TO CURB THESE CRAZY LAWSUITS. FIGHT FOR YOU -- SO THAT TOGETHER WE CAN BUILD A STRONGER AND MORE SECURE AMERICA.

THANK YOU VERY MUCH FOR LISTENING. GOD BLESS CINCINNATI, AND GOD BLESS THE UNITED STATES OF AMERICA.

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# # #

**WHITE HOUSE STAFFING MEMORANDUM**

DATE: 08/26/92 ACTION/CONCURRENCE/COMMENT DUE BY: ----

SUBJECT: PRESIDENTIAL REMARKS: FINDLAY MACHINE AND TOOL, FINDLAY, OH - 08/27

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MOORE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
BAKER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MULLINS	<input type="checkbox"/>	<input checked="" type="checkbox"/>
SCOWCROFT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PETERSMEYER	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DARMAN	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PORTER	<input type="checkbox"/>	<input checked="" type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PROVOST	<input type="checkbox"/>	<input checked="" type="checkbox"/>
BROMLEY	<input type="checkbox"/>	<input type="checkbox"/>	ROSS	<input type="checkbox"/>	<input checked="" type="checkbox"/>
CALIO	<input type="checkbox"/>	<input checked="" type="checkbox"/>	SMITH	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DEMAREST	<input type="checkbox"/>	<input checked="" type="checkbox"/>	TUTWILER	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	ZOELICK	<input type="checkbox"/>	<input checked="" type="checkbox"/>
GRAY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	KAUFMAN	<input type="checkbox"/>	<input checked="" type="checkbox"/>
HOLIDAY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	BOSKIN	<input type="checkbox"/>	<input checked="" type="checkbox"/>
HORNER	<input type="checkbox"/>	<input type="checkbox"/>	MCGROARTY	<input type="checkbox"/>	<input checked="" type="checkbox"/>
MCBRIDE	<input type="checkbox"/>	<input checked="" type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

The attached has been forwarded to the President.

RESPONSE:

**PHILLIP D. BRADY**  
 Assistant to the President  
 and Staff Secretary  
 Ext. 2702

THE WHITE HOUSE

WASHINGTON

August 26, 1992

02 AUG 26 P8:24

MEMORANDUM FOR THE PRESIDENT

THROUGH: STEVE PROVOST *SP*  
FROM: DAN MCGROARTY *DMcG*  
SUBJECT: FINDLAY MACHINE AND TOOL REMARKS

Tomorrow, at approximately 5:00 p.m. you will deliver remarks (15 mins./teleprompted) to a crowd of 1,500 employees at Findlay Machine and Tool in Findlay, Ohio.

Your remarks play off of the themes of your acceptance speech and stressing the importance of economic preparedness for global competition. They also highlight the Clinton tax agenda - focusing on his "transaction tax" on foreign investment.

Note re. local color: following your acknowledgements, you salute Jim Woodward -- a local barber who inspects all town flags to make sure they're in good shape.

McGroarty/Grossman  
August 26, 1992  
8:00 p.m.

PRESIDENTIAL REMARKS: FINDLAY MACHINE AND TOOL  
FINDLAY, OHIO  
AUGUST 27, 1992  
5:10 P.M.

Thank you [Gov. Voinovich] for those kind words -- and thanks, all of you, for that warm welcome. Mr. Mayor [Kieth Romick]. Home-town Representative Mike Oxley -- [and his colleagues Paul Gillmore and Dave Hobson].

It's great to be here in Findlay -- Flag City, U.S.A. Couldn't count every one of the 319 flags I'm told you've got flying -- but let me assure Jim Woodward, every flag I did see looked great to me. //

I know Findlay takes its patriotism seriously. I heard that a few years back, some rascals came into town with the idea of making a show by burning the flag. Well, they came to the wrong town. Actually, they were lucky -- they got arrested. //

It's a time of great pride for our flag -- and for the freedoms it represents. Now that the Cold War is over, the defining challenge of the 90's is to win the peace -- to win the competition of the new global economy. //

Our goal is simple and straightforward: In the 21st Century, America must be not only a military superpower, but an economic superpower -- an export superpower.

In this election, you'll hear two versions of how to do this: My opponent's answer is to look inward -- to pretend we can protect what we already have. Ours is to look forward -- open new markets, prepare our people to compete, restore the

social fabric, to save and invest -- so that, when it comes to the global competition -- America will win. //

Already, Findlay is rising to the challenge. When I visited here four years ago, this spot where we're standing was a forest. Today, Tall Timbers is a testament to the transforming power of the international economy -- a living, working blueprint for how America can compete, and take the gold medal in the global economic Olympics. // There's a lot at stake for Ohio. Right now 1 in every 7 jobs -- 1 in 7 jobs across this state -- is tied to foreign trade. //

Whether it's toothpaste from Proctor and Gamble -- or the 465 M1A2 tanks built in Lima [LIE-muh] for sale to Saudi Arabia: exports equal paychecks for the people of Ohio.

That's why I want to talk today about a dangerous idea embraced by my opponent -- a new tax he's taken to heart.

No ... I'm not talking about the \$150 billion dollars my opponent wants in new taxes.

No ... I'm not talking about the new payroll tax he wants to carve out of your paychecks to pay for a government take-over of health care.

Or the training tax he wants to chain to our economy ... Or the carbon tax he wants to put on your cars.

I'm talking about a new idea he calls the "transaction tax" -- a tax on foreign companies doing business in the U.S.

Now, maybe you'll say: What's wrong with that -- at least this is one tax Bill Clinton won't make us pay for. //

Well, you should care -- and I'll tell you why. You'll feel the effect up and down these loading docks -- starting with seven companies right here in Tall Timbers. Because these companies may be foreign-owned -- but the jobs are American jobs. Those jobs put a paycheck in your pocket / put the food on your table / put you on track for a better future. //

My opponent's "transaction tax" is really a chain reaction tax -- one that triggers an economic domino effect that ends by costing workers like you your jobs.

Look at FMT: an American-owned company, selling what it makes here in the U.S. But Joe Kirk tells me FMT sells to a number of companies that are American-based but foreign-owned. If my opponent had his way, and your customers get hit by his tax, when they start to cut back -- when they cancel orders -- who gets hurt? You do. //

We need to do better by the American worker. We need a policy that creates jobs -- not a tax machine that spits out pink slips. //

We need what I offer: A coherent plan -- one that sees that in today's world -- foreign policy, domestic policy and economic policy are three sides of a single issue. A strategy that reaches out to the world in a way that makes a difference right here in Findlay -- in your neighborhoods, in your lives. We must build on the fundamentals of lower tax rates, limits on government spending, less red tape and regulation -- and more.

trade, more competition, to generate the growth that means more opportunity ... more jobs.

And I think that in the 90's, government can add to this growth program by building opportunity and hope for individuals, empowering families and communities. This afternoon, let me lay out the cornerstones of my plan -- let me tell you what it takes to play hard and win in this international economy:

It begins with an aggressive strategy to open new markets the world over for American goods. I'm fighting for free and fair trade.... So that "Made in America" is understood in any language from Lima, [LIE-muh], Ohio to Lima, [LEE-muh] Peru and beyond. //

Free trade is key to my plan. But we have to understand: if we're going to promote long-term growth in this country, we have to discipline federal spending and drive down the federal deficit. //

Did you know the federal government is using your money -- to find out whether it's true that elephants really never forget? If that bothers you, I'm sure you'll be crazy about the study you're funding on the mating habits of minks.

These are little things -- but they're part of a larger syndrome. I've put forward a specific plan to do away with over 4000 wasteful federal projects -- to freeze discretionary spending -- and get a handle on mandatory federal programs. So far, Congress has resisted my efforts to cut the budget, so I have a new idea. / Why not give you -- the taxpayer -- the

right to earmark up to 10 percent of your tax return, and have it go for one purpose alone: to reduce the budget deficit?

When I hear some editorialists and economists sneer at my idea to let people dedicate 10 percent of their taxes to the deficit -- then I know we're onto something. My idea has roots in a serious tradition that's been used to discipline government in the past. Remember the referendum / the recall / term limits? It's all part of the great American tradition of bringing government closer to the people. //

So I say: let's give the American people the power to make the choice -- to pay down the deficit, instead of giving Congress more money to burn. I think it's a powerful message to the men and women America sends to Washington to represent not only us, but our children and grandchildren. //

Once we have runaway spending under control, we need to cut taxes -- give businesses incentives to grow. //

That takes a clear commitment to tax relief. You know, we Republicans have sometimes been accused of thinking every day is the Fourth of July -- well, that's a lot better than my opponent. Bill Clinton thinks every day is April 15. It's time to take the bullseye off the back of the American taxpayer. //

Tuesday, I was in Western Michigan, talking to a group of small business leaders. I talked to a guy who runs an asphalt paving company. He said, "Mr. President, government regulations are killing us." He made the point that when a regulation doesn't make sense, it's the worker who pays -- with his job.

I have put a freeze on all new federal regulation -- to give businesses like yours a chance to breathe.

And I'm going to push for our plan to reform health care -- one that makes medical care affordable and secure for all -- without a backdoor government take-over. And I'm going to keep working to put an end to the sky's-the-limit lawsuits that strain our economy and sap our patience. It's time we started caring for each other more -- and suing each other less. //

These are some of the reforms we must make to create a climate in which our businesses can grow -- and create jobs. But the jobs of the future also require workers with better skills and with a lifetime commitment to learning and training.

This week, I unveiled a new plan to train kids from tough backgrounds looking for that first job -- as well as older, experienced workers who have lost their jobs, or are caught in industries that are going through transition. The old philosophy was for government to spend a lot of money on training centers -- an expensive entitlement, run by bureaucrats. My new plan is to provide \$3000 vouchers to workers in certain industries -- vouchers they could use to go out and buy training for themselves. //

Improving our schools also requires a willingness to do things differently. It starts with a clear recognition that America can't be a first-class economy with second class schools. I have a program -- America 2000 -- that will bring a revolution in American education. We've got to bring competition to

education -- give parents, not the government, power to choose their children's schools: public, private or religious. //

Today, let me enlist you -- let me tell you what you can do to help me make this reform agenda a reality. / Come November 3rd, you can send me a Congress I can work with.

And if you say: Give me one good reason you'll get Congress to act --I'll give you 150. That's the number of new faces we'll see next year in the Congress. Now -- I'll be candid. I want every last one of them to be Republican. / But whatever party they come from -- even if they were first elected before you were born -- they'll come back with a new appreciation for what you want: a complete set of instructions from the American people that it's time for Congress to change. //

Ask the candidates who are asking you for your vote: Are you for free and fair trade -- are you for the North American Free Trade Agreement? Are you against the kind of foreign business tax that will cost American jobs? And don't send any candidate to the House or Senate unless you're sure they're going to help me move this economy forward. //

If we get the answers -- the commitment to action -- that we're looking for, when that new Congress comes to town -- I'll be ready. Ready to act ... ready to do the will of the American people. Ready to move on my aggressive agenda for economic growth -- an agenda that builds a more secure America, a stronger America -- at home and abroad. //

Thank you once again for this warm welcome -- for all your support -- and may God bless the United States of America.

# # #

WHITE HOUSE STAFFING MEMORANDUM

DATE: 8/26/92 ACTION/CONCURRENCE/COMMENT DUE BY: TODAY, 8/26 6:30pm

PRESIDENTIAL REMARKS: FINDLAY MACHINE AND TOOL

FINDLAY, OHIO - 8/27/92 - 5:10 p.m.

SUBJECT:

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VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	X MOORE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BAKER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MULLINS <i>N/C</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	X PROVOST	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BROMLEY	<input type="checkbox"/>	<input type="checkbox"/>	ROSS	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CALIO	<input checked="" type="checkbox"/>	<input type="checkbox"/>	SMITH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	TUTWILER	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	X ZOELICK	<input checked="" type="checkbox"/>	<input type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	KAUFMAN	<input type="checkbox"/>	<input checked="" type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	MCGROARTY	<input type="checkbox"/>	<input checked="" type="checkbox"/>
HORNER	<input type="checkbox"/>	<input type="checkbox"/>	BOSKIN <i>By phone DMG</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MCBRIDE	<input type="checkbox"/>	<input checked="" type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please forward your comments directly to Dan McGroarty, Rm. 122, x2930, no later than 6:30 p.m., TODAY, WED. AUGUST 26, with a copy to this office. Thank you.

RESPONSE:

*Called 5:30*

PHILLIP D. BRADY  
 Assistant to the President  
 and Staff Secretary  
 Ext. 2702

McGroarty/Walters  
August 26, 1992  
2:45 p.m.  
[findlay]

02 AUG 26 P3:07

PRESIDENTIAL REMARKS: FINDLAY MACHINE AND TOOL  
FINDLAY, OHIO  
AUGUST 27, 1992  
5:10 P.M.

Thank you all for that warm welcome. It's great to be here  
in Findlay -- Flag City, U.S.A. // [Acknowledgements.]

Now that the Cold War is over, the defining challenge of the  
90's is to win the peace -- to win the competition of the new  
global economy. //

Our goal is simple and straightforward: In the 21st  
Century, America must be not only a military superpower, but an  
economic superpower -- an export superpower.

In this election, you'll hear two versions of how to do  
this: My opponent's answer is to look inward -- to pretend we  
can protect what we already have. Ours is to look forward --  
open new markets, prepare our people to compete, restore the  
social fabric, to save and invest -- so that, when it comes to  
the global competition -- America will win. //

Already, Findlay is rising to the challenge. When I visited  
here four years ago, this spot where we're standing was a forest.  
Today, Tall Timbers is a testament to the transforming power of  
the international economy -- a living, working blueprint for how  
America can compete, and take the gold medal in the global  
economic Olympics. // There's a lot at stake for Ohio. Right  
now 1 in every 7 jobs -- 1 in 7 jobs from Findlay to [Freemont] -  
- is tied to foreign trade. //

Whether it's toothpaste from Proctor and Gamble -- or the 465 M1A2 tanks built in Lima for sale to Saudi Arabia: exports equal paychecks for the people of Ohio.

That's why I want to talk today about a dangerous idea embraced by my opponent -- a new tax he's taken to heart.

No ... I'm not talking about the \$150 billion dollars my opponent wants in new taxes.

No ... I'm not talking about the new payroll tax he wants to carve out of your paychecks to pay for a government take-over of health care.

*that kills sb when we need to be promoting it.*

Or the worker re-training tax he wants to shake out of your wallets ... Or the carbon tax he wants to put on your cars.

I'm talking about a new idea he calls the "transaction tax" -- a tax on foreign countries doing business in the U.S.

Now, maybe you'll say: What's wrong with that -- at least this is one tax Bill Clinton won't make us pay for. //

Well, you should care -- and I'll tell you why. You'll feel the impact up and down these loading docks -- starting with seven companies right here in Tall Timbers. Because these companies may be foreign owned -- but the jobs are American jobs. Those jobs put a paycheck in your pocket / put the food on your table / put you on track for a better future. //

My opponent's "transaction tax" is really a chain reaction tax -- one that triggers an economic domino effect that ends by costing workers like you your jobs.

Look at Findlay -- even here: an American owned company, selling what it makes here in the U.S. But [Joe Kirk] tells me FMT sells to a number of companies that are American-based but foreign-owned. If my opponent had his way, and your customers get hit by his tax, when they start to ~~retrench~~ cut back -- when they cancel orders -- who gets hurt? You do. //

We need to do better by the American worker. We need a policy that creates jobs -- not a tax machine that spits out pink slips. Not a program that takes a shot at the foreign competition, and hits the American worker on the ricochet. //

We need what I offer: A coherent strategy -- one that sees that in today's world -- foreign policy, domestic policy and economic policy are three sides of a single issue. A strategy that reaches out to the world in a way that makes a difference right here in Findlay -- in your neighborhoods, in your lives.

We must build on the fundamentals of lower tax rates, limits on government spending, less red tape and regulation -- and more trade, more competition, to generate the growth that means more opportunity ... more jobs.

And I think that in the 90's, government can add to this growth program by building opportunity and hope for individuals, empowering families and communities. This afternoon, let me lay out the cornerstones -- let me tell you what it takes to play hard and win in this international economy:

It begins with an aggressive strategy to open new markets the world over for American goods. I'm fighting for free and

fair trade.... So that "Made in America" is understood in any language from Lima, [LIE-muh], Ohio to Lima, [LEE-muh] Peru. //

Then we have to understand, that if we're going to promote long-term growth in this country, we have to discipline federal spending and drive down the federal deficit. //

Did you know the federal government is using your money -- to find out whether it's true that elephants really never forget? If that bothers you, I'm sure you'll be crazy about the study you're funding ~~into~~<sup>on</sup> the mating habits of minks.

These are little things -- but they're part of a larger syndrome. I've put forward a specific plan to do away with over 4000 wasteful federal projects -- to freeze discretionary spending -- and get a handle on mandatory federal programs. So far, Congress has resisted my efforts to cut the budget, so I have a new idea. / Why not give you -- the taxpayer -- the right to earmark up to 10 percent of your tax return, and have it go for one purpose alone: to reduce the budget deficit?

Economists and editorial writers call the idea a gimmick -- but the American people seem to think it makes sense. When it comes to spending your money, Congress seems to take the philosophy of that Doritos ad -- crunch all you want, we take more. I say if Congress can't control its appetite for your money, let's just take the bag away. //

Once we have runaway spending under control, we need to cut taxes -- give businesses incentives to grow. //

That takes a clear commitment to tax relief. You know, we Republicans have sometimes been accused of thinking every day is the Fourth of July -- well, that's a lot better than my opponent. He thinks every day is April 15. It's time to take the target off the back of the American taxpayer. //

Ron

bullseye

Tuesday, I was in Western Michigan, talking to a group of small business leaders. I talked to a guy who runs an asphalt paving company. He said, "Mr. President, government regulations are killing us." He made the point that when a regulation doesn't make sense, it's the worker who pays -- with his job.

I propose a freeze on all new federal regulation -- to give businesses like yours a chance to breathe.

And I'm going to push for our plan to reform health care -- one that increases the affordability & security of med care for all; without a backdoor government take-over of health care. And I'm going to keep working to put an end to the sky's-the-limit lawsuits that strain our economy and sap our patience. It's time we started caring for each other more -- and suing each other less. //

Ross  
→

These are some of the reforms we must make to create a climate in which our businesses can grow -- and create jobs. But the jobs of the future require workers with better skills and with a lifetime commitment to learning and training.

This week, I unveiled a new plan to train American workers now caught in industries that are going through transition. The old philosophy was for government to spend a lot of money on training centers -- [which meant government bureaucrats were

displaced workers

who've lost their jobs

10 million  
5.7  
lost jobs

1.2 m. will get assistance, job referrals, etc.

guaranteed employment, but not anyone else. My new plan is to provide \$3000 vouchers to workers in certain industries -- vouchers they could use to go out and buy training for themselves. <sup>They choose</sup> It's a much more efficient use of tax dollars, and <sup>and adapt</sup> it helps workers plan ahead -- against the day that pink slip may arrive in the mail. ]

<sup>improving</sup> Changing our schools also requires a willingness to do things differently. It starts with a clear recognition that America can't be a first-class economy with second class schools. I have a program -- America 2000 -- that will bring a revolution in American education. We've got to bring competition to education -- give parents, not the government, power to choose their children's schools: public, private or religious. //

Today, let me enlist you -- let me tell you what you can do to help me make this reform agenda a reality. / Come November 3rd, you can send me a Congress I can work with.

And if you say: Give me one good reason you'll get Congress to act -- I'll give you 150. That's the number of new faces we'll see next year in the Congress. Now -- I'll be candid. I want every last one of them to be Republican. / But whatever party they come from -- even if they were first elected before you were born -- they'll come back with a new appreciation for what you want: a complete set of instructions from the American people that it's time for Congress to change. //

And when that new Congress comes to town -- I'll be ready. Ready to act ... ready to do the will of the American people.

Ross  
Bosher

to the changes of the new world.

with the uncertainty

Ready to move on my aggressive agenda for economic growth -- an agenda that builds a more secure America, a stronger America -- at home and abroad. //

Thank you once again for this warm welcome -- for all your support -- and may God bless the United States of America.

# # #

6532

WHITE HOUSE STAFFING MEMORANDUM

DATE: 8/26/92 ACTION/CONCURRENCE/COMMENT DUE BY: TODAY, 8/26 6:30pm

PRESIDENTIAL REMARKS: FINDLAY MACHINE AND TOOL  
SUBJECT: FINDLAY, OHIO - 8/27/92 - 5:10 p.m.

Table with columns for names and checkboxes for ACTION and FYI. Includes names like VICE PRESIDENT, BAKER, SCOWCROFT, DARMAN, BRADY, BROMLEY, CALIO, DEMAREST, FITZWATER, GRAY, HOLIDAY, HORNER, MCBRIDE, MOORE, MULLINS, PETERSMEYER, PORTER, PROVOST, ROSS, SMITH, TUTWILER, ZOELICK, KAUFMAN, MCGROARTY, BOSKIN.

REMARKS:

Please forward your comments directly to Dan McGroarty, Rm. 122, x2930, no later than 6:30 p.m., TODAY, WED. AUGUST 26, with a copy to this office. Thank you.

RESPONSE: TO: DAN MCGROARTY August 26, 1992

The NSC staff concurs with the presidential remarks. See comment on page 2.

Brent Scowcroft

cc: Phillip D. Brady

PHILLIP D. BRADY Assistant to the President and Staff Secretary Ext. 2702

McGroarty/Walters  
August 26, 1992  
2:45 p.m.  
[findlay]

02 AUG 26 P3:07

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FINDLAY, OHIO  
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That's why I want to talk today about a dangerous idea embraced by my opponent -- a new tax he's taken to heart.

No ... I'm not talking about the \$150 billion dollars my opponent wants in new taxes. *What kind of taxes?*

No ... I'm not talking about the new payroll tax he wants to carve out of your paychecks to pay for a government take-over of health care.

Or the worker re-training tax he wants to shake out of your wallets ... Or the carbon tax he wants to put on your cars.

I'm talking about a new idea he calls the "transaction tax" -- a tax on foreign countries doing business in the U.S.

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Well, you should care -- and I'll tell you why. You'll feel the impact up and down these loading docks -- starting with seven companies right here in Tall Timbers. Because these companies may be foreign owned -- but the jobs are American jobs. Those jobs put a paycheck in your pocket / put the food on your table / put you on track for a better future. //

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These are little things -- but they're part of a larger syndrome. I've put forward a specific plan to do away with over 4000 wasteful federal projects -- to freeze discretionary spending -- and get a handle on mandatory federal programs. So far, Congress has resisted my efforts to cut the budget, so I have a new idea. / Why not give you -- the taxpayer -- the right to earmark up to 10 percent of your tax return, and have it go for one purpose alone: to reduce the budget deficit?

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Once we have runaway spending under control, we need to cut taxes -- give businesses incentives to grow. //

That takes a clear commitment to tax relief. You know, we Republicans have sometimes been accused of thinking every day is the Fourth of July -- well, that's a lot better than my opponent. He thinks every day is April 15. It's time to take the target off the back of the American taxpayer. //

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I propose a freeze on all new federal regulation -- to give businesses like yours a chance to breathe.

And I'm going to push for our plan to reform health care -- without a backdoor government take-over of health care. And I'm going to keep working to put an end to the sky's-the-limit lawsuits that strain our economy and sap our patience. It's time we started caring for each other more -- and suing each other less. //

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guaranteed employment, but not anyone else. My new plan is to provide \$3000 vouchers to workers in certain industries -- vouchers they could use to go out and buy training for themselves. It's a much more efficient use of tax dollars, and it helps workers plan ahead -- against the day that pink slip may arrive in the mail.

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And when that new Congress comes to town -- I'll be ready. Ready to act ... ready to do the will of the American people.

Ready to move on my aggressive agenda for economic growth -- an agenda that builds a more secure America, a stronger America -- at home and abroad. //

Thank you once again for this warm welcome -- for all your support -- and may God bless the United States of America.

# # #

THE WHITE HOUSE  
WASHINGTON

August 26, 1992

MEMORANDUM FOR DAN MCGROARTY  
SPECIAL ASSISTANT TO THE PRESIDENT  
FOR COMMUNICATION

FROM: *mcsj* ROBERT T. SWANSON  
ASSISTANT COUNSEL TO THE PRESIDENT

SUBJECT: Presidential Remarks: Findlay Machine and Tool

At your request, Counsel's office has reviewed the above-referenced matter. Comments as indicated.

Attachment

cc: Phillip D. Brady

92 AUG 26 PG: 24

**WHITE HOUSE STAFFING MEMORANDUM**

DATE: 8/26/92 ACTION/CONCURRENCE/COMMENT DUE BY: TODAY, 8/26 6:30pm

PRESIDENTIAL REMARKS: FINDLAY MACHINE AND TOOL  
 FINDLAY, OHIO - 8/27/92 - 5:10 p.m.

SUBJECT: \_\_\_\_\_

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MOORE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BAKER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MULLINS	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
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BROMLEY	<input type="checkbox"/>	<input type="checkbox"/>	ROSS	<input checked="" type="checkbox"/>	<input type="checkbox"/>
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FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	ZOELLICK	<input checked="" type="checkbox"/>	<input type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<u>KAUFMAN</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<u>MCGROARTY</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
HORNER	<input type="checkbox"/>	<input type="checkbox"/>	<u>BOSKIN</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MCBRIDE	<input type="checkbox"/>	<input checked="" type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>

**REMARKS:**

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**RESPONSE:**

**PHILLIP D. BRADY**  
 Assistant to the President  
 and Staff Secretary  
 Ext. 2702

McGroarty/Walters  
August 26, 1992  
2:45 p.m.  
[findlay]

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Changing our schools also requires a willingness to do things differently. It starts with a clear recognition that America can't be a first-class economy with second class schools. I have a program -- America 2000 -- that will bring a revolution in American education. We've got to bring competition to education -- give parents, not the government, power to choose their children's schools: public, private or religious. //

Today, let me enlist you -- let me tell you what you can do to help me make this reform agenda a reality. / Come November 3rd, you can send me a Congress I can work with.

And if you say: Give me one good reason you'll get Congress to act -- I'll give you 150. That's the number of new faces we'll see next year in the Congress. Now -- I'll be candid. I want every last one of them to be Republican. / But whatever party they come from -- even if they were first elected before you were born -- they'll come back with a new appreciation for what you want: a complete set of instructions from the American people that it's time for Congress to change. //

And when that new Congress comes to town -- I'll be ready. Ready to act ... ready to do the will of the American people.

Ready to move on my aggressive agenda for economic growth -- an agenda that builds a more secure America, a stronger America -- at home and abroad. //

Thank you once again for this warm welcome -- for all your support -- and may God bless the United States of America.

# # #

RE

OK

Campaign needs to check whether we'll have a problem with machine tool VRA. Admin position

McGroarty/Walters  
August 26, 1992  
2:45 p.m.  
[findlay]

PRESIDENTIAL REMARKS: FINDLAY MACHINE AND TOOL  
FINDLAY, OHIO  
AUGUST 27, 1992  
5:10 P.M.

Thank you all for that warm welcome. It's great to be here in Findlay -- Flag City, U.S.A. // [Acknowledgements.]

Now that the Cold War is over, the defining challenge of the 90's is to win the peace -- to win the competition of the new global economy. //

Our goal is simple and straightforward: In the 21st Century, America must be not only a military superpower, but an economic superpower -- an export superpower.

In this election, you'll hear two versions of how to do this: My opponent's answer is to look inward -- to pretend we can protect what we already have. Ours is to look forward -- open new markets, prepare our people to compete, restore the social fabric, to save and invest -- so that, when it comes to the global competition -- America will win. //

Already, Findlay is rising to the challenge. When I visited here four years ago, this spot where we're standing was a forest. Today, Tall Timbers is a testament to the transforming power of the international economy -- a living, working blueprint for how America can compete, and take the gold medal in the global economic Olympics. //

There's a lot at stake for Ohio. Right now 1 in every 7 jobs -- 1 in 7 jobs from Findlay to [Freemont] - is tied to foreign trade. //

OHIO

Do we use 1 in 7 or 6. Just chk

*Don't give him this*

Whether it's toothpaste from Proctor and Gamble -- or the 465 M1A2 tanks built in Lima for sale to Saudi Arabia: exports equal paychecks for the people of Ohio.

That's why I want to talk today about a dangerous idea embraced by my opponent -- a new tax he's taken to heart.

No ... I'm not talking about the \$150 billion dollars my opponent wants in new taxes.

No ... I'm not talking about the new payroll tax he wants to carve out of your paychecks to pay for a government take-over of health care.

Or the ~~worker re-training~~ tax he wants to *shake out of your* wallets) ... Or the carbon tax he wants to put on your cars.

*chain to our econ  
load down the*

*This idea:  
not wallet*

I'm talking about a new idea he calls the "transaction tax" -- a tax on foreign countries doing business in the U.S.

Now, maybe you'll say: What's wrong with that -- at least this is one tax Bill Clinton won't make us pay for. //

Well, you should care -- and I'll tell you why. You'll feel the impact up and down these loading docks -- starting with seven companies right here in Tall Timbers. Because these companies may be foreign owned -- but the jobs are American jobs. Those jobs put a paycheck in your pocket / put the food on your table / put you on track for a better future. //

My opponent's "transaction tax" is really a chain reaction tax -- one that triggers an economic domino effect that ends by costing workers like you your jobs.

Look at Findlay -- even here: an American owned company, selling what it makes here in the U.S. But [Joe Kirk] tells me FMT sells to a number of companies that are American-based but foreign-owned. If my opponent had his way, and your customers get hit by his tax, when they start to retrench -- when they cancel orders -- who gets hurt? You do. //

We need to do better by the American worker. We need a policy that creates jobs -- not a tax machine that spits out pink slips. Not a program that takes a shot at the foreign competition, and hits the American worker on the ricochet. //

We need what I offer: A coherent strategy -- one that sees that in today's world -- foreign policy, domestic policy and economic policy are three sides of a single issue. A strategy that reaches out to the world in a way that makes a difference right here in Findlay -- in your neighborhoods, in your lives.

We must build on the fundamentals of lower tax rates, limits on government spending, less red tape and regulation -- and more trade, more competition, to generate the growth that means more opportunity ... more jobs.

And I think that in the 90's, government can add to this growth program by building opportunity and hope for individuals, empowering families and communities. This afternoon, let me lay out the cornerstones -- let me tell you what it takes to play hard and win in this international economy:

It begins with an aggressive strategy to open new markets the world over for American goods. I'm fighting for free and

*Not a good line. We do like shots at the competition. (The ricochet idea gets lost)*

*of my plan*

Steve: Make sure this is ptd out.  
Otherwise he may get it wrong  
if he's rushing

fair trade.... So that "Made in America" is understood in any language from Lima, [LIE-muh], Ohio to Lima, [LEE-muh] Peru. //

Then we have to understand, that if we're going to promote long-term growth in this country, we have to discipline federal spending and drive down the federal deficit. //

Did you know the federal government is using your money -- to find out whether it's true that elephants really never forget? If that bothers you, I'm sure you'll be crazy about the study you're funding into the mating habits of minks.

These are little things -- but they're part of a larger syndrome. I've put forward a specific plan to do away with over 4000 wasteful federal projects -- to freeze discretionary spending -- and get a handle on mandatory federal programs. So far, Congress has resisted my efforts to cut the budget, so I have a new idea. / Why not give you -- the taxpayer -- the right to earmark up to 10 percent of your tax return, and have it go for one purpose alone: to reduce the budget deficit?

<sup>Some</sup> Economists and editorial writers call the idea a gimmick -- but the American people seem to think it makes sense. When it comes to spending your money, Congress seems to take the philosophy of that Doritos ad -- crunch all you want, we take more. I say if Congress can't control its appetite for your money, let's just take the bag away. //

Once we have runaway spending under control, we need to cut taxes -- give businesses incentives to grow. //

My worry is that we're setting what trying to make the "gimmick" serious. So we can't use a joke to persuade. I'd prefer we make the serious point: Congress isn't working like it should. So we need special discipline. ~~Let's~~ There is a serious tradition ~~in the~~ behind this line of suggestion (growing out of the

With every gov't closer in touch w. the people  
Progressive Era] It led to other ideas like recall, referendum, & term limits. It focused on the concept of letting the people decide.

That takes a clear commitment to tax relief. You know, we Republicans have sometimes been accused of thinking every day is the Fourth of July -- well, that's a lot better than my opponent. He thinks every day is April 15. It's time to take the target off the back of the American taxpayer. //

Tuesday, I was in Western Michigan, talking to a group of small business leaders. I talked to a guy who runs an asphalt paving company. He said, "Mr. President, government regulations are killing us." He made the point that when a regulation doesn't make sense, it's the worker who pays -- with his job.

I propose a freeze on all new federal regulation -- to give businesses like yours a chance to breathe.

And I'm going to push for our plan to reform health care -- without a backdoor government take-over of health care. And I'm going to keep working to put an end to the sky's-the-limit lawsuits that strain our economy and sap our patience. It's time we started caring for each other more -- and suing each other less. //

These are some of the reforms we must make to create a climate in which our businesses can grow -- and create jobs. But the jobs of the future require workers with better skills and with a lifetime commitment to learning and training.

This week, I unveiled a new plan to train American workers now caught in industries that are going through transition. The old philosophy was for government to spend a lot of money on training centers -- ~~which meant government bureaucrats were~~

*More than Kern: K.1s too*

*an expensive  
attempt --  
run by  
bureaucrats*

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Thank you once again for this warm welcome -- for all your support -- and may God bless the United States of America.

# # #

Ask your Cong., or  
Sen.

If he's for NAFTA -  
we're against

foreign tax  
that costs

American Jobs.

McGroarty/Grossman  
August 26, 1992  
8:00 p.m.

PRESIDENTIAL REMARKS: FINDLAY MACHINE AND TOOL  
FINDLAY, OHIO  
AUGUST 27, 1992  
5:10 P.M.

Thank you [Gov. Voinovich] for those kind words -- and thanks, all of you, for that warm welcome. Mr. Mayor [Kieth Romick]. Home-town Representative Mike Oxley -- [and his colleagues Paul Gillmore and Dave Hobson].

It's great to be here in Findlay -- Flag City, U.S.A. Couldn't count every one of the 319 flags I'm told you've got flying -- but let me assure Jim Woodward, every flag I did see looked great to me. //

I know Findlay takes its patriotism seriously. I heard that a few years back, some rascals came into town with the idea of making a show by burning the flag. Well, they came to the wrong town. Actually, they were lucky -- they got arrested. //

It's a time of great pride for our flag -- and for the freedoms it represents. Now that the Cold War is over, the defining challenge of the 90's is to win the peace -- to win the competition of the new global economy. //

Our goal is simple and straightforward: In the 21st Century, America must be not only a military superpower, but an economic superpower -- an export superpower.

In this election, you'll hear two versions of how to do this: My opponent's answer is to look inward -- to pretend we can protect what we already have. Ours is to look forward -- open new markets, prepare our people to compete, restore the

social fabric, to save and invest -- so that, when it comes to the global competition -- America will win. //

Already, Findlay is rising to the challenge. When I visited here four years ago, this spot where we're standing was a forest. Today, Tall Timbers is a testament to the transforming power of the international economy -- a living, working blueprint for how America can compete, and take the gold medal in the global economic Olympics. // There's a lot at stake for Ohio. Right now 1 in every 7 jobs -- 1 in 7 jobs across this state -- is tied to foreign trade. //

Whether it's toothpaste from Proctor and Gamble -- or the 465 M1A2 tanks built in Lima [LIE-muh] for sale to Saudi Arabia: exports equal paychecks for the people of Ohio.

That's why I want to talk today about a dangerous idea embraced by my opponent -- a new tax he's taken to heart.

No ... I'm not talking about the \$150 billion dollars my opponent wants in new taxes.

No ... I'm not talking about the new payroll tax he wants to carve out of your paychecks to pay for a government take-over of health care.

Or the training tax he wants to chain to our economy ... Or the carbon tax he wants to put on your cars.

I'm talking about a new idea he calls the "transaction tax" -- a tax on foreign companies doing business in the U.S.

Now, maybe you'll say: What's wrong with that -- at least this is one tax Bill Clinton won't make us pay for. //

Public Liason

32 AUG 26 PG: 57

p. 1

last  $\text{\textcircled{A}}$

"was a forest" - may  
have prob. w/ media  
about emission.

p. 2

465 MIA2 - 'just say  
tanks ; specific would  
be hard to say

THE WHITE HOUSE

WASHINGTON

August 26, 1992

MEMORANDUM FOR DAN MCGROARTY

FROM: ROGER B. PORTER *RBP*

SUBJECT: Presidential Remarks: Findlay Machine and Tool

We have reviewed the attached presidential remarks and have noted a few suggested changes on the draft.

If you have any questions or we can be of further assistance, please let us know.

cc: Phillip D. Brady

92 AUG 26 4:37 PM

**WHITE HOUSE STAFFING MEMORANDUM**

DATE: 8/26/92 ACTION/CONCURRENCE/COMMENT DUE BY: TODAY, 8/26 6:30pm

PRESIDENTIAL REMARKS: FINDLAY MACHINE AND TOOL  
 SUBJECT: FINDLAY, OHIO - 8/27/92 - 5:10 p.m.

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MOORE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BAKER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MULLINS	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PROVOST	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BROMLEY	<input type="checkbox"/>	<input type="checkbox"/>	ROSS	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CALIO	<input checked="" type="checkbox"/>	<input type="checkbox"/>	SMITH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	TUTWILER	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	ZOELICK	<input checked="" type="checkbox"/>	<input type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<u>KAUFMAN</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<u>MCGROARTY</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
HORNER	<input type="checkbox"/>	<input type="checkbox"/>	<u>BOSKIN</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MCBRIDE	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>                    </u>	<input type="checkbox"/>	<input type="checkbox"/>

**REMARKS:**

Please forward your comments directly to Dan McGroarty, Rm. 122, x2930, no later than 6:30 p.m., TODAY, WED. AUGUST 26, with a copy to this office. Thank you.

**RESPONSE:**

**PHILLIP D. BRADY**  
 Assistant to the President  
 and Staff Secretary  
 Ext. 2702

McGroarty/Walters  
August 26, 1992  
2:45 p.m.  
[findlay]

2 AUG 26 P3:07

PRESIDENTIAL REMARKS: FINDLAY MACHINE AND TOOL  
FINDLAY, OHIO  
AUGUST 27, 1992  
5:10 P.M.

Thank you all for that warm welcome. It's great to be here  
in Findlay -- Flag City, U.S.A. // [Acknowledgements.]

Now that the Cold War is over, the defining challenge of the  
90's is to win the peace -- <sup>TAKE FULL ADVANTAGE OF THE OPPORTUNITIES PRESENTED BY</sup> ~~to win the competition of~~ the new  
global economy. //

Our goal is simple and straightforward: In the 21st  
Century, America must be not only a military superpower, but an  
economic superpower -- <sup>AND</sup> ~~an~~ export superpower.

In this election, you'll hear two versions of how to <sup>ACCOMPLISH</sup> ~~do~~  
this: My opponent's answer is to look inward -- to ~~pretend we~~  
<sup>can</sup> ~~can~~ protect what we already have. <sup>MINE</sup> ~~ours~~ is to look forward --  
open new markets, prepare our people to compete, restore the  
social fabric, to <sup>PROMOTE</sup> ~~save~~ <sup>ING</sup> and invest <sup>MENT</sup> -- so that, when it comes to  
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America can compete, and take the gold medal in the global  
economic Olympics. // There's a lot at stake for Ohio. Right  
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No ... I'm not talking about the new payroll tax he wants to carve out of your paychecks to pay for a government take-over of <sup>SYSTEM</sup> health care. *OUR*

Or the worker re-training tax he wants to shake out of your wallets ... Or the carbon tax he wants to put on your cars.

I'm talking about a new idea he calls the "transaction tax" -- a tax on foreign countries doing business in the U.S.

Now, maybe you'll say: What's wrong with that -- at least this is one tax Bill Clinton won't make us pay for. //

Well, you should care -- and I'll tell you why. You'll feel the impact up and down these loading docks -- starting with seven companies right here in Tall Timbers. Because these companies may be foreign owned -- but the jobs are American jobs. Those jobs put a paycheck in your pocket / put the food on your table / put you on track for a better future. //

My opponent's "transaction tax" is really a chain reaction tax -- one that triggers an economic domino effect that ends by costing workers like you your jobs.

Look at Findlay -- even here: an American owned company, selling what it makes here in the U.S. But [Joe Kirk] tells me FMT sells to a number of companies that are American-based but foreign-owned. If my opponent had his way, and your customers get hit by his tax, when they start to retrench -- when they cancel orders -- who gets hurt? You do. //

We need to do better by the American worker. We need a policy that creates jobs -- not a tax machine that spits out pink slips. Not a program that takes a shot at the foreign competition, and hits the American worker ~~on the ricochet~~. //

We need what I offer: A coherent strategy -- one that sees that in today's world -- foreign policy, domestic policy and economic policy are three sides of a single issue. A strategy that reaches out to the world in a way that makes a difference right here in Findlay -- in your neighborhoods, in your lives.

We must build on the fundamentals of lower tax rates, limits on government spending, less red tape and regulation -- and more trade, more competition, to generate the growth that means more opportunity <sup>AND</sup> more jobs.

And I think that in the 90's, government can add to this growth program by building opportunity and hope for individuals, empowering families and communities. This afternoon, let me lay out the cornerstones -- let me tell you what it takes to play hard and win in this international economy.

It begins with an aggressive strategy to open new markets the world over for American goods. I'm fighting for free and

fair trade.... So that "Made in America" is understood in any language from Lima, [LIE-muh], Ohio to Lima, [LEE-muh] Peru. //

Then we have to understand, that if we're going to promote long-term growth in this country, we have to discipline federal spending and drive down the federal deficit. //

Did you know the federal government is using your money -- to find out whether it's true that elephants really never forget? If that bothers you, I'm sure you'll be crazy about the study you're funding into the mating habits of minks.

These are little things -- but they're part of a larger syndrome. I've put forward a specific plan to do away with over 4000 wasteful federal projects -- to freeze discretionary spending -- and get a handle on mandatory federal programs. So far, Congress has resisted my efforts to cut the budget, so I have a new idea. / Why not give you -- the taxpayer -- the right to earmark up to 10 percent of your tax return, and have it go for one purpose alone: to reduce the <sup>FEDERAL</sup> budget deficit?

Economists and editorial writers call the idea a gimmick -- but the American people seem to think it makes sense. When it comes to spending your money, Congress seems to take the philosophy of that Doritos ad -- crunch all you want, we take more. I say if Congress can't control its appetite for your money, let's just take the bag away. //

Once we have runaway spending under control, we need to cut taxes -- give businesses incentives to grow. //

That takes a clear commitment to tax relief. You know, we Republicans have sometimes been accused of thinking every day is the Fourth of July -- well, that's a lot better than my opponent. He thinks every day is April 15. It's time to take the target off the back of the American taxpayer. //

Tuesday, I was in Western Michigan, talking to a group of small business leaders. I talked to a guy who runs an asphalt paving company. He said, "Mr. President, government regulations are killing us." He made the point that when a regulation doesn't make sense, it's the worker who pays -- with his job.

I propose a freeze on all new federal regulation -- to give businesses like yours a chance to breathe.

And I'm going to push for our plan to reform health care -- without a backdoor government take-over of health care. And I'm going to keep working to put an end to the sky's-the-limit lawsuits that strain our economy and sap our patience. It's time we started caring for each other more -- and suing each other less. //

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~~guaranteed~~ employment, but not anyone else. My new plan is to provide ~~\$3000~~ <sup>WORTH UP TO \$3000</sup> vouchers <sup>DISPLACED</sup> to ~~workers in certain industries~~ -- vouchers they could use to ~~go out and buy~~ <sup>HELP PAY FOR</sup> training ~~for themselves~~. It's a much more efficient use of tax dollars, and it helps workers plan ahead -- ~~against the day that pink slip may arrive in the mail.~~

Changing our schools also requires a willingness to do things differently. It starts with a clear recognition that America can't be a first-class economy with second class schools. I have a program -- America 2000 -- that will ~~bring~~ <sup>is</sup> a revolution <sup>SCHOOLS</sup> ~~in American education~~. We've got to bring competition to education -- give parents, not the government, power to choose their children's schools: public, private or religious. //

Today, let me enlist you -- let me tell you what you can do to help me make this reform agenda a reality. / Come November 3rd, you can send me a Congress I can work with.

And if you say: Give me one good reason you'll get Congress to act -- I'll give you 150. That's the number of new faces we'll see next year in the Congress. Now -- I'll be candid. I want every last one of them to be Republican. / But whatever party they come from -- even if they were first elected before you were born -- they'll come back with a new appreciation for what you want: a ~~complete set of instructions~~ <sup>MESSAGE -- LOUD AND CLEAR --</sup> from the American people that it's time for Congress to change. //

And when that new Congress comes to town -- I'll be ready. Ready to act ... ready to do the will of the American people.

Ready to move on my aggressive agenda for economic growth -- an agenda that builds a more secure America, a stronger America -- at home and abroad. //

Thank you once again for this warm welcome -- for all your support -- and may God bless the United States of America.

# # #



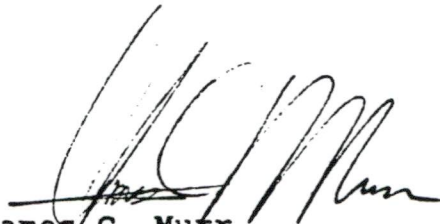
EXECUTIVE OFFICE OF THE PRESIDENT  
OFFICE OF MANAGEMENT AND BUDGET  
WASHINGTON, D.C. 20503

8.26.92

92 AUG 26 P6:40

**NOTICE:**

Enclosed are comments from staff members of the Office of Management and Budget (OMB). Such comments do not necessarily represent the official position of the Director of OMB or of the Office of Management and Budget. If you wish to have the Director's personal comments, please let me know -- and contact me if you have any questions.

  
James C. Mufr  
Associate Director for  
Legislative Reference  
and Administration

WHITE HOUSE STAFFING MEMORANDUM

DATE: 8/26/92 ACTION/CONCURRENCE/COMMENT DUE BY: TODAY, 8/26 6:30pm

PRESIDENTIAL REMARKS: FINDLAY MACHINE AND TOOL  
 SUBJECT: FINDLAY, OHIO - 8/27/92 - 5:10 p.m.

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MOORE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BAKER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MULLINS	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PROVOST	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BROMLEY	<input type="checkbox"/>	<input type="checkbox"/>	ROSS	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CALIO	<input checked="" type="checkbox"/>	<input type="checkbox"/>	SMITH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	TUTWILER	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	ZOELICK	<input checked="" type="checkbox"/>	<input type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<u>KAUFMAN</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<u>MCGROARTY</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
HORNER	<input type="checkbox"/>	<input type="checkbox"/>	<u>BOSKIN</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MCBRIDE	<input type="checkbox"/>	<input checked="" type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please forward your comments directly to Dan McGroarty, Rm. 122, x2930, no later than 6:30 p.m., TODAY, WED. AUGUST 26, with a copy to this office. Thank you.

RESPONSE:

*See comments  
 (R. Brady may respond at a later time)*

PHILLIP D. BRADY  
 Assistant to the President  
 and Staff Secretary  
 Ext. 2702

McGroarty/Walters  
August 26, 1992  
2:45 p.m.  
[findlay]

02 AUG 26 P3:07

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FINDLAY, OHIO  
AUGUST 27, 1992  
5:10 P.M.

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Now that the Cold War is over, the defining challenge of the 90's is to win the peace -- to win the competition of the new global economy. //

Our goal is simple and straightforward: In the 21st Century, America must be not only a military superpower, but an economic superpower -- an export superpower.

In this election, you'll hear two versions of how to do this: My opponent's answer is to look inward -- to pretend we can protect what we already have. Ours is to look forward -- open new markets, prepare our people to compete, restore the social fabric, to save and invest -- so that, when it comes to the global competition -- America will win. //

Already, Findlay is rising to the challenge. When I visited here four years ago, this spot where we're standing was a forest. Today, Tall Timbers is a testament to the transforming power of the international economy -- a living, working blueprint for how America can compete, and take the gold medal in the global economic Olympics. // There's a lot at stake for Ohio. Right now 1 in every 7 jobs -- 1 in 7 jobs from Findlay to [Freemont] - - is tied to foreign trade. //

Whether it's toothpaste from Proctor and Gamble -- or the 465 M1A2 tanks built in Lima for sale to Saudi Arabia: exports equal paychecks for the people of Ohio.

That's why I want to talk today about a dangerous idea embraced by my opponent -- a new tax he's taken to heart.

No ... I'm not talking about the \$150 billion dollars my opponent wants in new taxes.

No ... I'm not talking about the new payroll tax he wants to carve out of your paychecks to pay for a government take-over of health care.

Or the worker re-training tax he wants to shake out of your wallets ... Or the carbon tax he wants to put on your cars.

I'm talking about a new idea he calls the "transaction tax" -- a tax on foreign countries doing business in the U.S. *companies (Damas 3044)*

Now, maybe you'll say: What's wrong with that -- at least this is one tax Bill Clinton won't make us pay for. //

Well, you should care -- and I'll tell you why. You'll feel the impact up and down these loading docks -- starting with seven companies right here in Tall Timbers. Because these companies may be foreign owned -- but the jobs are American jobs. Those jobs put a paycheck in your pocket / put the food on your table / put you on track for a better future. //

My opponent's "transaction tax" is really a chain reaction tax -- one that triggers an economic domino effect that ends by costing workers like you your jobs.

Look at Findlay -- even here: an American owned company, selling what it makes here in the U.S. But [Joe Kirk] tells me FMT sells to a number of companies that are American-based but foreign-owned. If my opponent had his way, and your customers get hit by his tax, when they start to retrench -- when they cancel orders -- who gets hurt? You do. //

We need to do better by the American worker. We need a policy that creates jobs -- not a tax machine that spits out pink slips. Not a program that takes a shot at the foreign competition, and hits the American worker on the ricochet. //

We need what I offer: A coherent strategy -- one that sees that in today's world -- foreign policy, domestic policy and economic policy are three sides of a single issue. A strategy that reaches out to the world in a way that makes a difference right here in Findlay -- in your neighborhoods, in your lives.

We must build on the fundamentals of lower tax rates, limits on government spending, less red tape and regulation -- and more trade, more competition, to generate the growth that means more opportunity ... more jobs.

And I think that in the 90's, government can add to this growth program by building opportunity and hope for individuals, empowering families and communities. This afternoon, let me lay out the cornerstones -- let me tell you what it takes to play hard and win in this international economy:

It begins with an aggressive strategy to open new markets the world over for American goods. I'm fighting for free and

fair trade.... So that "Made in America" is understood in any language from Lima, [LIE-muh], Ohio to Lima, [LEE-muh] Peru. //

Then we have to understand, that if we're going to promote long-term growth in this country, we have to discipline federal spending and drive down the federal deficit. //

Did you know the federal government is using your money -- to find out whether it's true that elephants really never forget? If that bothers you, I'm sure you'll be crazy about the study you're funding into the mating habits of minks.

These are little things -- but they're part of a larger syndrome. I've put forward a specific plan to do away with over 4000 wasteful federal projects -- to freeze <sup>domestic (Damas 5044)</sup> discretionary spending -- and get a handle on mandatory federal programs. So far, Congress has resisted my efforts to cut the budget, so I have a new idea. / Why not give you -- the taxpayer -- the right to earmark up to 10 percent <sup>of what you pay in taxes (Damas 5044)</sup> ~~of your tax return~~, and have it go for one purpose alone: to reduce the budget deficit?

Economists and editorial writers call the idea a gimmick -- but the American people seem to think it makes sense. When it comes to spending your money, Congress seems to take the philosophy of that Doritos ad -- crunch all you want, we take more. I say if Congress can't control its appetite for your money, let's just take the bag away. //

Once we have runaway spending under control, we need to cut taxes -- give businesses incentives to grow. //

That takes a clear commitment to tax relief. You know, we Republicans have sometimes been accused of thinking every day is the Fourth of July -- well, that's a lot better than my opponent. He thinks every day is April 15. It's time to take the target off the back of the American taxpayer. //

Tuesday, I was in Western Michigan, talking to a group of small business leaders. I talked to a guy who runs an asphalt paving company. He said, "Mr. President, government regulations are killing us." He made the point that when a regulation doesn't make sense, it's the worker who pays -- with his job.

I <sup>have</sup> proposed a <sup>monitorium (Damas 5044)</sup> freeze on ~~all~~ new federal regulations -- to give businesses like yours a chance to breathe.

And I'm going to push for our plan to reform health care -- without a backdoor government take-over of health care. And I'm going to keep working to put an end to the sky's-the-limit lawsuits that strain our economy and sap our patience. It's time we started caring for each other more -- and suing each other less. //

These are some of the reforms we must make to create a climate in which our businesses can grow -- and create jobs. But the jobs of the future require workers with better skills and with a lifetime commitment to learning and training.

This week, I unveiled a new plan to train American workers now caught in industries that are going through transition. The old philosophy was for government to spend a lot of money on training ~~centers~~ <sup>programs that (Noun 3844)</sup> -- which meant government bureaucrats ~~were~~ <sup>setup.</sup>

*Nov 28 44*

~~guaranteed employment, but not anyone else.~~ My new plan is to provide \$3000 vouchers to workers in certain industries -- vouchers they could use to go out and buy training for themselves. It's a much more efficient use of tax dollars, and it helps workers plan ahead -- against the day that pink slip may arrive in the mail.

Changing our schools also requires a willingness to do things differently. It starts with a clear recognition that America can't be a first-class economy with second class schools. I have a program -- America 2000 -- that will bring a revolution in American education. We've got to bring competition to education -- give parents, not the government, power to choose their children's schools: public, private or religious. //

Today, let me enlist you -- let me tell you what you can do to help me make this reform agenda a reality. / Come November 3rd, you can send me a Congress I can work with.

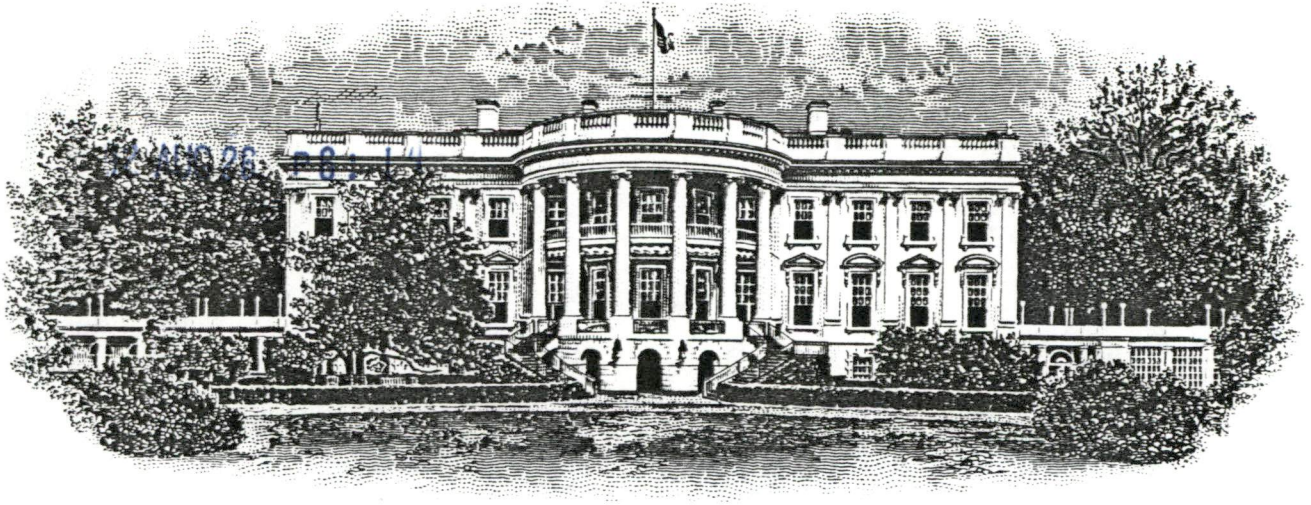
And if you say: Give me one good reason you'll get Congress to act -- I'll give you 150. That's the number of new faces we'll see next year in the Congress. Now -- I'll be candid. I want every last one of them to be Republican. / But whatever party they come from -- even if they were first elected before you were born -- they'll come back with a new appreciation for what you want: a complete set of instructions from the American people that it's time for Congress to change. //

And when that new Congress comes to town -- I'll be ready. Ready to act ... ready to do the will of the American people.

Ready to move on my aggressive agenda for economic growth -- an agenda that builds a more secure America, a stronger America -- at home and abroad. //

Thank you once again for this warm welcome -- for all your support -- and may God bless the United States of America.

# # #



# OFFICE OF PRESIDENTIAL SPEECHWRITING

## FACSIMILE TRANSMITTAL SHEET

Number of Pages (Including Cover) 2  
To BOB ZOELLICK  
Fax Number 1121  
Date AUG 26, 92  
From DAN MCGROARTY  
Office Number \_\_\_\_\_

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COMMENTS

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92 AUG 26 P6:14

THE WHITE HOUSE  
WASHINGTON

92 AUG 26 P6: 14

August 26, 1992

MEMORANDUM FOR ROBERT ZOELLICK

FROM: DAN MCGROARTY *DMG*  
SUBJECT: FINDLAY MACHINE AND TOOL

I spoke to Dave Morrisey over at USTR. He assures me that Findlay Machine and Tool is not covered by a voluntary restraint agreement. (FYI: The company is not a member of the Association of Manufacturing Technology, most of whom do benefit from the machine tool VRA.)

WHITE HOUSE STAFFING MEMORANDUM

92 AUG 26 P5:30

DATE: 8/26/92 ACTION/CONCURRENCE/COMMENT DUE BY: TODAY, 8/26 6:30pm

PRESIDENTIAL REMARKS: FINDLAY MACHINE AND TOOL

SUBJECT: FINDLAY, OHIO - 8/27/92 - 5:10 p.m.

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MOORE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BAKER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MULLINS	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<del>PETERSMEYER</del>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PROVOST	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BROMLEY	<input type="checkbox"/>	<input type="checkbox"/>	ROSS	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CALIO	<input checked="" type="checkbox"/>	<input type="checkbox"/>	SMITH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	TUTWILER	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	ZOELICK	<input checked="" type="checkbox"/>	<input type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<u>KAUFMAN</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<u>MCGROARTY</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
HORNER	<input type="checkbox"/>	<input type="checkbox"/>	<u>BOSKIN</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MCBRIDE	<input type="checkbox"/>	<input checked="" type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please forward your comments directly to Dan McGroarty, Rm. 122, x2930, no later than 6:30 p.m., TODAY, WED. AUGUST 26, with a copy to this office. Thank you.

RESPONSE:

*No comments.  
Thank you.*

PHILLIP D. BRADY  
Assistant to the President  
and Staff Secretary  
Ext. 2702

McGroarty/Walters  
August 26, 1992  
2:45 p.m.  
[findlay]

02 AUG 26 P3:07

PRESIDENTIAL REMARKS: FINDLAY MACHINE AND TOOL  
FINDLAY, OHIO  
AUGUST 27, 1992  
5:10 P.M.

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Ready to move on my aggressive agenda for economic growth -- an agenda that builds a more secure America, a stronger America -- at home and abroad. //

Thank you once again for this warm welcome -- for all your support -- and may God bless the United States of America.

# # #

FINDLAY MACHINE AND TOOL  
FINDLAY, OHIO  
AUGUST 27, 1992  
5:10 P.M.

THANK YOU [LT. GOV. MIKE DEWINE] FOR THOSE KIND  
WORDS -- AND THANKS, ALL OF YOU, FOR THAT WARM WELCOME.  
MR. MAYOR [KIETH ROMICK]. HOME-TOWN REPRESENTATIVE  
MIKE OXLEY -- AND HIS COLLEAGUES PAUL GILLMORE AND DAVE  
HOBSON. LET ME ALSO THANK MY HOST: JOE KIRK AS WELL  
AS THE LOCAL CELEBS PROVIDING THE MUSIC: THE FINDLAY  
HIGH SCHOOL BAND. LAST BUT NOT LEAST, I'M ALSO PLEASED  
THAT TWO MEN WHO SERVED IN CONGRESS WITH ME COULD JOIN  
US TODAY: JACK BETTS AND DEL LATTA.

IT'S GREAT TO BE HERE IN FINDLAY -- FLAG CITY,  
U.S.A. I COULDN'T COUNT EVERY ONE OF THE 319 FLAGS I'M  
TOLD YOU FLY AROUND HERE -- BUT LET ME ASSURE JIM  
WOODWARD, EVERY FLAG I DID SEE LOOKED GREAT TO ME. //

IT'S A TIME OF GREAT PRIDE FOR OUR FLAG -- AND FOR  
THE FREEDOMS IT REPRESENTS. THE COLD WAR IS OVER --  
AND FREEDOM FINISHED FIRST.// NOW, THE DEFINING  
CHALLENGE OF THE 90'S IS TO WIN THE COMPETITION OF THE  
NEW GLOBAL ECONOMY. //

OUR GOAL IS SIMPLE AND STRAIGHTFORWARD: IN THE 21ST CENTURY, AMERICA MUST BE NOT ONLY A MILITARY SUPERPOWER, BUT AN ECONOMIC SUPERPOWER -- AN EXPORT SUPERPOWER.

IN THIS ELECTION, YOU'LL HEAR TWO VERSIONS OF HOW TO DO THIS: MY OPPONENT'S ANSWER IS TO LOOK INWARD -- TO PRETEND WE CAN PROTECT WHAT WE ALREADY HAVE. OURS IS TO LOOK FORWARD -- TO OPEN NEW MARKETS, PREPARE OUR PEOPLE TO COMPETE, RESTORE THE SOCIAL FABRIC, TO SAVE AND INVEST -- SO THAT WE CAN WIN.

ALREADY, FINDLAY IS RISING TO THE CHALLENGE. WHEN I VISITED HERE FOUR YEARS AGO, THIS SPOT WHERE WE'RE STANDING WAS A FOREST. TODAY, TALL TIMBERS IS A TESTAMENT TO THE TRANSFORMING POWER OF THE INTERNATIONAL ECONOMY -- A LIVING, WORKING BLUEPRINT FOR HOW AMERICA CAN COMPETE. YOU'RE SHOWING THE REST OF AMERICA, THAT IN THE NEW GLOBAL ECONOMY -- AMERICA CAN EARN A GOLD MEDAL.//

WHAT DO THE ECONOMIST SAY ABOUT THIS NEW ECONOMY?  
WELL, I REALIZE THAT ECONOMISTS ARE NOT ALWAYS THE  
MOST-ADMIRIED PROFESSION. MY OWN ECONOMIC ADVISORS TELL  
THE STORY ABOUT THE BUSINESS LEADER, WHO TRAVELED TO  
NEW YORK CITY FOR A CONFERENCE.

IN GRAND CENTRAL STATION, HE WAS CONFRONTED BY A  
BUM, IN TATTERED CLOTHES. THE BUM SAID --"HEY, CAN YOU  
GIVE ME TEN BUCKS FOR A CUP OF COFFEE?" THE  
BUSINESSMAN SAID -- "TEN BUCKS! THAT SOUNDS A LITTLE  
STEEP." AND THE BUM REPLIED: "HAVEN'T YOU HEARD, THE  
DOLLAR IS WEAKENING, THE M1 MONEY SUPPLY HAS BEEN  
LOOSENED TOO QUICKLY, AND THAT COULD SET OFF AN  
INFLATIONARY SPIRAL -- DRIVING UP THE COST OF ALL  
CONSUMER GOODS."

THE BUSINESSMAN LOOKED AT THE BUM AND SAID: "YOU'RE  
PRETTY SMART, WHY AREN'T AN ECONOMIST?" AND THE BUM  
GLARED BACK: "BUDDY, I STILL HAVE SOME PRIDE."//  
(SOMEONE IS GOING TO TELL ME THAT THE SHOP NEXT DOOR IS  
THE AMERICAN ECONOMICS ASSOCIATION.//)

NOW, I KNOW THAT ECONOMISTS CAN BE CONFUSING  
SOMETIMES. BUT WHEN IT COMES TO THE VALUE OF FOREIGN  
TRADE, THEY ALL AGREE. FOREIGN TRADE CREATES JOBS.

RIGHT NOW, ONE OUT OF EVERY 7 OHIO MANUFACTURING  
JOBS IS TIED TO FOREIGN TRADE. WHETHER IT'S TOOTH PASTE  
FROM PROCTOR AND GAMBLE -- OR THE M1A2 TANKS BUILT IN  
LIMA [LIE-MUH] FOR SALE TO SAUDI ARABIA: EXPORTS EQUAL  
PAYCHECKS FOR THE PEOPLE OF OHIO.//

THAT'S WHY I WANT TO TALK TODAY ABOUT A DANGEROUS  
IDEA EMBRACED BY MY OPPONENT -- A NEW TAX INCREASE HE'S  
TAKEN TO HEART. I'M NOT TALKING ABOUT THE \$150 BILLION  
DOLLARS MY OPPONENT WANTS IN NEW INCOME TAXES. I'M NOT  
TALKING ABOUT THE NEW PAYROLL TAX HE WILL NEED TO PAY  
FOR A GOVERNMENT TAKE-OVER OF HEALTH CARE. OR THE  
TRAINING TAX HE WANTS TO CHAIN TO OUR ECONOMY. OR THE  
CARBON TAX HE WANTS TO PUT ON YOUR CARS.

I'M TALKING ABOUT A NEW IDEA -- A TAX ON FOREIGN COMPANIES DOING BUSINESS IN THE U.S. // NOW, SOME MIGHT SAY: WHAT'S WRONG WITH THAT -- AT LEAST THIS IS ONE TAX THAT AMERICAN WORKERS WON'T HAVE TO PAY? // WELL, YOU SHOULD CARE -- AND I'LL TELL YOU WHY. YOU'LL FEEL THE EFFECT UP AND DOWN THESE LOADING DOCKS -- STARTING WITH SEVEN COMPANIES RIGHT HERE IN TALL TIMBERS. BECAUSE THESE COMPANIES MAY BE FOREIGN-OWNED -- BUT THE JOBS ARE AMERICAN JOBS. I KNOW OUR ECONOMY IS STRUGGLING TO ACCELERATE RIGHT NOW -- AND I DON'T WANT TO SEE ANYONE TAKE THESE JOBS AWAY FROM YOU. //

LOOK AT FMT: AN AMERICAN-OWNED COMPANY, SELLING WHAT IT MAKES HERE IN THE U.S. BUT JOE KIRK TELLS ME FMT SELLS TO A NUMBER OF COMPANIES THAT ARE AMERICAN-BASED BUT FOREIGN-OWNED. IF MY OPPONENT HAD HIS WAY, AND YOUR CUSTOMERS GET HIT BY HIS TAX, WHEN THEY START TO CUT BACK -- WHEN THEY CANCEL ORDERS -- YOU'LL GET HURT. //

WE NEED TO DO BETTER BY THE AMERICAN WORKER. WE  
NEED A POLICY THAT CREATES JOBS -- NOT A TAX MACHINE  
THAT SPITS OUT PINK SLIPS. //

HERE'S WHAT I HAVE TO OFFER. A COHERENT PLAN --  
ONE THAT SEES THAT IN TODAY'S WORLD -- FOREIGN POLICY,  
DOMESTIC POLICY AND ECONOMIC POLICY ARE THREE SIDES OF  
A SINGLE ISSUE. A STRATEGY THAT REACHES OUT TO THE  
WORLD IN A WAY THAT MAKES A DIFFERENCE RIGHT HERE IN  
INDIAN -- IN YOUR NEIGHBORHOODS, IN YOUR LIVES.  
WE MUST BUILD ON THE FUNDAMENTALS OF LOWER TAX RATES,  
LIMITS ON GOVERNMENT SPENDING, LESS RED TAPE AND  
REGULATION -- AND MORE TRADE, MORE COMPETITION, TO  
GENERATE THE GROWTH THAT MEANS MORE OPPORTUNITY ...  
MORE JOBS.

IT BEGINS WITH AN AGGRESSIVE STRATEGY TO OPEN NEW  
MARKETS -- SO THAT "MADE IN AMERICA" IS UNDERSTOOD IN  
ANY LANGUAGE FROM LIMA, [LIE-MUH], OHIO TO LIMA, [LEE-  
MUH] PERU AND BEYOND. //

SOME WILL SAY THAT THE AMERICAN WORKER ISN'T UP TO IT. I SAY: GIVE OUR WORKERS A LEVEL PLAYING FIELD -- AND THEY'LL OUTPERFORM EVERY ANY WORKER IN THE WORLD - - ANYPLACE, ANYWHERE, ANYTIME.//

I ALSO BELIEVE IN A VERY SIMPLE PHILOSOPHY -- GOVERNMENT IS TOO BIG, AND SPENDS TOO MUCH OF YOUR MONEY.// SO FAR, CONGRESS HAS RESISTED MANY OF MY ATTEMPTS TO CUT THE BUDGET DEFICIT.

SO LAST WEEK I UNVEILED A NEW IDEA. WHY NOT GIVE YOU -- THE TAXPAYER -- THE RIGHT TO EARMARK UP TO 10 PERCENT OF YOUR TAX RETURN, AND HAVE IT GO FOR ONE PURPOSE ALONE: TO REDUCE THE BUDGET DEFICIT? LET'S GET THE DEFICIT DOWN, AND LIFT THE BURDEN OF DEBT FROM OUR CHILDREN'S SHOULDERS.//

ONCE WE HAVE RUNAWAY SPENDING UNDER CONTROL, WE NEED TO CUT TAXES ACROSS THE BOARD -- TO GIVE BUSINESSES INCENTIVES TO GROW AND CREATE NEW JOBS FOR AMERICA. I'VE BEEN ACCUSED OF BEING ON OF THOSE WHO THINKS EVERY DAY IS THE FOURTH OF JULY -- WELL, THAT'S A LOT BETTER THAN MY OPPONENT. HE THINKS EVERY DAY IS APRIL 15. IT'S TIME TO TAKE THE BULLSEYE OFF THE BACK OF THE AMERICAN TAXPAYER. //

AND I HAVE A SPECIAL CONCERN ABOUT SMALL BUSINESS - - THEY CREATE 2/3RDS OF THE NEW JOBS IN OUR ECONOMY. I HAVE A PLAN TO GIVE SMALL BUSINESSES RELIEF -- FROM TAXATION, REGULATION, AND LITIGATION.//

YOU MAY HAVE READ THE STORY, ABOUT THE FELLA UP IN NEW YORK, WHO THREW HIMSELF IN FRONT OF A SUBWAY, THEN SUED FOR DAMAGES. HE WAS AWARDED \$650,000! DOCTORS ARE AFRAID TO PRACTICE MEDICINE, AND SOME MOMS AND DADS WON'T EVEN COACH LITTLE LEAGUE.

MY OPPONENT AND THE TRIAL LAWYERS OF AMERICA EYE EACH OTHER WITH "GOO-GOO EYES," LIKE BORIS AND NATASHA IN THOSE OLD BULLWINKLE CARTOONS. I WANT TO STAND UP TO THE TRIAL BAR, AND REFORM OUR LEGAL SYSTEM. AS A NATION -- WE MUST SUE EACH OTHER LESS, AND CARE FOR EACH OTHER MORE.

I HAVE OTHER PRIORITIES. TO CONTROL HEALTH CARE COSTS, WITHOUT A BACKDOOR GOVERNMENT TAKEOVER. MORE JOB TRAINING, FOR WORKERS CAUGHT IN THE TRANSITION OF OUR ECONOMY. AND I HAVE A PLAN TO CREATE NEW SCHOOLS FOR A NEW CENTURY, WITH NEW IDEAS LIKE USING COMPETITION TO MAKE SCHOOLS MORE ACCOUNTABLE TO YOU -- THE TAXPAYERS AND THE PARENTS.//

IF YOU AGREE WITH THESE IDEAS, THEN I ASK YOU A FAVOR. HELP ME MAKE THIS REFORM AGENDA A REALITY. / COME NOVEMBER 3RD, SEND ME A CONGRESS I CAN WORK WITH.

CONGRESS TODAY HAS BECOME THE GRIDLOCK CONGRESS, THEY SPEND THEIR TIME DEBATING INCREDIBLE ISSUES LIKE VANNA WHITE AND THE WHEEL OF FORTUNE, WHILE NEGLECTING THE BUSINESS OF THE NATION.

NEXT YEAR, AN ESTIMATED 150 NEW MEMBERS OF CONGRESS WILL COME TO WASHINGTON -- A REAL OPPORTUNITY TO BREAK THE GRIDLOCK. AS YOU EVALUATE VARIOUS CANDIDATES, ASK THEM THE TOUGH QUESTIONS. ARE YOU FOR FREE AND FAIR TRADE. ARE YOU AGAINST THE KIND OF FOREIGN BUSINESS TAX THAT WILL COST AMERICAN JOBS? DO YOU WANT TO GET THE DEFICIT DOWN, AND THE ECONOMY MOVING? SEND ME A CONGRESS THAT'LL DO WHAT'S RIGHT FOR AMERICA.//

SINCE THIS IS FLAG CITY, I'LL CLOSE WITH A FLAG STORY. DURING THE GULF WAR, I RECEIVED A LETTER FROM THE MAYOR OF STANTONSBURG, NORTH CAROLINA. HE TOLD ME ABOUT WATCHING TWO GIRLS, ABOUT TEN-YEARS-OLD, WALKING ACROSS THE SCHOOL YARD ONE DAY, PULLING THEIR MOM'S LAUNDRY ON A WAGON.

AS THE GIRLS PASSED THE POLE IN FRONT OF THE TOWN HALL, THEY LOOKED UP AND SAW THE U.S. FLAG FLAPPING IN THE WIND. UNAWARE THAT ANYONE WAS WATCHING, THESE TWO LITTLE GIRLS STOPPED, PLACED THEIR HANDS OVER THEIR HEARTS, AND PLEDGED ALLEGIANCE TO THE FLAG. ONE LITTLE GIRL SAID SIMPLY -- "IT'S IMPORTANT TO DO THIS, YOU KNOW, BECAUSE OF THE WAR AND ALL."

THIS ELECTION, LIKE ALL ELECTIONS, IS ABOUT THAT LITTLE GIRL, AND ALL THE KIDS IN LIMA (LIE-MUH), AND ALL THE KIDS IN AMERICA. IF WE DO WHAT IS RIGHT TODAY, WE CAN TAKE ADVANTAGE OF THE OPPORTUNITY OF OUR GLOBAL VICTORY. WE CAN BUILD A LAND WHERE THEY WILL BE SAFE, AND STRONG AND SECURE, WHERE THEY CAN CLIMB THE FLAGPOLE OF OPPORTUNITY -- AND PUT THEIR HANDS OVER THEIR HEARTS WITH PRIDE -- KNOWING THAT IN THEIR LAND, THE SUN IS ALWAYS JUST PEEKING OVER THE HORIZON.//

THANK YOU ONCE AGAIN FOR THIS WARM WELCOME -- AND MAY GOD BLESS THE UNITED STATES OF AMERICA.

# # #

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# # #

Governor Clinton said he wanted to raise fuel efficiency standards, they're called CAFE standards, for cars to 45 miles per gallon. It sounds like a great idea, but scientists will tell you it is impractical. It will cost lives, and most important, it will throw 30,000 Ohioans out of work.

Governor Clinton finally figured this out. So last Friday he sang a different tune, keeps shifting ground. He said, and I quote, "I never said that I didn't think there was more than one way to do it, or that we shouldn't be flexible in the way we approach it." Now, you talk about back-pedaling. The Bengals could use him in their secondary, for heaven sakes. This is crazy. It is strange.

So I ask the American people, is there a pattern going on here? Will Governor Clinton say anything to anybody? America cannot afford in a President double-speak, double-talk, double-time. Please elect me to keep the integrity and honor of that White House.

I see some of these signs out here. Hey, this is great. I see some of these signs out here; I'm reminded of a story, reminded of a story about the farmer and the certain farm animal. The animal was so slippery that it kept slipping out of its pen. One day the farmer went looking for it, followed the animal's track all over creation. When the farmer returned, his wife asked if he knew where the animal was. The farmer said, "Yes, ma'am, I found him. He's on both sides of the fence." [Laughter]

Now, in this campaign, you're going to find me on just one just side, the side of the American family, the American taxpayer. But it's not just enough electing a President; I need some help. The gridlock Congress has been run by the same entrenched, ossified, change-allergic leadership for 38 years. The one institution that hasn't changed in this country is the Democrat-controlled House of Representatives. And it is time.

**Audience members.** Clean the House! Clean the House! Clean the House!

**The President.** It is time to take a broom and clean the House. You can start right here by giving me Mike DeWine for the U.S. Senate. Change the Senate; get him elected. Do what the people of Ohio want done: Have somebody in Washington that will vote the same way there that he talks in Ohio. Send

Mike DeWine to the Senate. We need to clean the House, so give me Steve Grote to the first district seat right here in Washington; send him up there from the first district.

Sending Mike and Steve to Washington and then fighting side-by-side with Bill Gradison and John Boehner and Bob McEwen, we will break the gridlocked Congress, and we will get this country moving again. We will fight for a balanced budget amendment and a line-item veto and for this tax check-off. If you change the Congress, we can get that job done for the American people. We will fight to lower spending and taxes. We will fight to stop these crazy lawsuits. We will fight for you so that, together, we can build a stronger and a more secure America.

The last point is this: We've been through a lot in the world. These young people here go to sleep at night with a lot less fear of nuclear war. That is something good. That is something wonderful for every family. But make no question about it, when you hear the other side talking about that we're ridiculed abroad, don't believe it. We are the most respected Nation on the face of the Earth, and we're there because we made the tough decisions. We stood up against what was wrong and fought for what was right. Now I ask you to help me and give me 4 more years to continue to lead this country.

May God bless the United States of America. Thank you all very, very much. Thank you.

*Note: The President spoke at 1:42 p.m. in Fountain Square. In his remarks, he referred to George Voinovich, Governor of Ohio; Mike McMurray, Cincinnati disc jockey; and Johnny Bench, former Cincinnati Reds baseball player.*

**Remarks to Findlay Machine and Tool Employees in Findlay, Ohio**  
August 27, 1992

**The President.** Thank you very, very much. Thank you, Mike. If we had more Congressmen like Mike Oxley and had Mike DeWine in the Senate, everybody wouldn't

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be yelling at me, "Clean House!" everywhere I go.

And thanks to all of you especially for that warm welcome. I salute our Lieutenant Governor, Mike DeWine. Thanks to the Mayor, Mayor Keith Romick. And let me also thank our hosts, Joe Kirk—[*applause*—you better clap for Joe Kirk. [*Laughter*] Now, as well as the local celebrities providing the music; band was fantastic, that Findlay High School Band over there. I'm also pleased that two men with whom I served in Congress, who no longer are there—Del Latta is here and Jack Betts, both outstanding Members of the United States Congress.

And as Mike Oxley said, this is a return engagement. It's great to be here in Findlay, Flag City, U.S.A. I couldn't count every one of the 319 flags that I'm told you fly around here, but let me assure Jim Woodward, every flag I did see looked great to me.

It is a time of great pride for our flag and for the freedoms that it represents. And yes, the cold war is over, and freedom finished first. Now, the defining challenge of the nineties is to win the competition of the new global economy. Our goal is simple; it is straightforward: In the 21st century, America must be not only a military superpower but an economic superpower and particularly an export superpower.

In this election, you'll hear two versions of how to do this. My opponent's answer is to look inward, to pretend we can protect what we already have. And ours is to look forward, to open new markets, prepare our people to compete, restore the social fabric, to save and invest so that we can win for everybody in the United States of America.

You know, already Findlay is rising to the challenge. When I was here 4 years ago, this spot where we're standing was a forest. Today, Tall Timbers is a testament to the transforming power of the international economy, a living, working blueprint for how America can compete. And you are showing the rest of our country, you're showing the rest of America, that in the new global economy America can earn a gold medal. And that's exactly what we're doing right here in Findlay today.

What do the economists say about this new economy? Well, I realize that economists are

not always the most admired profession. My own economic advisers tell the story about a business leader who traveled to New York City for a conference. In the Grand Central Station, he was confronted by a bum in tattered clothes. And the bum said, "Hey, can you give me 10 bucks for a cup of coffee?" The businessman said, "Ten bucks! That sounds a little steep." And the bum replied, "Haven't you heard? The dollar is weakening. The M1 money supply has been loosened too quickly, and that could set off an inflationary spiral, driving up the cost of consumer goods." The businessman looked at the guy, and he said, "You're pretty smart. Why aren't you an economist?" And the bum glared back, "Buddy, I still have some pride." [*Laughter*]

Someone will probably tell me that the shop next door is the American Economics Association. But nevertheless, I know that economists can be confusing sometimes. But when it comes to the value of foreign trade, they all agree: Foreign trade creates American jobs. Right now, one out of every seven Ohio manufacturing jobs is tied to foreign trade. Whether it's toothpaste from Procter and Gamble or the M-1A2 tank built in Lima for sale to Saudi Arabia, exports equal paychecks for the people of Ohio.

That's why I want to talk today about a dangerous idea embraced by my opponent, a new tax increase that he's taken to heart. And I'm not talking about the \$150 billion tax increase that he wants in new income taxes. I'm not talking about the new payroll tax that he will need to pay for a Government takeover of health care or the training tax he wants to chain to our economy or the carbon tax he wants to put on your cars. I'm talking about a new idea, a tax on foreign companies doing business in the United States.

Some might say, "What's wrong with that? At least that's one tax that American workers won't have to pay." Well, you should care, and here's why. You'll feel the effect up and down these loading docks, starting with the seven companies right here in Tall Timbers. Because these companies may be foreign owned, but the jobs are American jobs. I know that our economy is struggling right now, and a lot of people are hurting in this

country. The economy's struggling to accelerate right now. And I don't want to see anyone take these jobs away from you, the American worker.

Look at this one, look at FMT, an American-owned company, selling what it makes here in the U.S. But Joe here, Joe Kirk, tells me FMT sells to a number of companies that are American based but foreign owned, sells to those. And if my opponent had his way and your customers get hit by his tax, when they start to cut back, when they cancel orders, you'll get hurt. We need to do better by the American worker. We need a policy that creates jobs, not a tax machine that spits out pink slips.

Now, here's what I have to offer: a coherent plan, one that sees that in today's world foreign policy, domestic policy, and economic policy are three sides of a single issue; a strategy that reaches out to the world in a way that makes a difference right here in Findlay, in your neighborhoods and in your lives. We must build on the fundamentals of lower tax rates, limits on Government spending, less redtape and regulation, and more trade, more competition to generate the growth that means more opportunity and thus more jobs.

It begins with an aggressive strategy to open new markets, so that "Made in America" is understood in any language from Lima, Ohio, to Lima, Peru, and beyond. Some will say that the American worker isn't up to it. And I say: Look, give our workers a level playing field, and they will outperform any other worker in the world, anyplace, anywhere, anytime.

I learned this myself. Thank God I spent some time in the private sector. Half my adult life was in the private sector, and half in public service. But I learned this part in a very personal way 35 years ago when I started and headed a small drilling company, service company, a tiny company. But we sold our services in Japan, in Brunei, in the South Pacific, sold them over in the Middle East, sold them in Venezuela and Trinidad. And I learned something from all that. I learned you don't have to be a big company to export. I learned that our crews, our workers could compete, hold their own with workers, do better than workers anywhere in the

rest of the world. And I learned that when we export, we really help the American economy. That is firsthand experience that a young businessman learned, and as President I feel even more strongly about it. We cannot go to protection and higher taxes. We must go to more exports and more competition.

I also believe in a very simple philosophy: The Government is too big, and it spends too much of your money. So far, this gridlocked Congress has resisted many of my attempts to cut the budget deficit. So last week I unveiled at Houston there a new idea: Why not give you, the taxpayer, the right to earmark up to 10 percent of your tax return and have it go for one purpose alone, to reduce the budget deficit? Let's get the deficit down and lift the burden of debt from the children's shoulders around here. Lift that burden of debt by getting the deficit down.

Once we have runaway spending under control, we need to cut taxes across the board to give businesses incentives to grow and create new jobs for America. I've been accused of being one of those who thinks every day is the Fourth of July. Well, that's a lot better than my opponent. He thinks every day is April 15th. That's going to be the big issue in this campaign. That's going to be the big issue. It's time to take the bull's-eye off the back of the American taxpayer.

I have a small concern about small business, a special concern about that. They create two-thirds of the new jobs in our economy, small businesses. And I have a plan to give small businesses relief from taxation, regulation, and litigation.

You may have read the story, and this is true, about the fellow up in New York who threw himself in front of a subway train and then sued for damages, and he was awarded \$650,000. Doctors are afraid to practice medicine; some moms and dads won't even coach Little League. And my opponent and the trial lawyers of America eye each other with "gogoo eyes" like Boris and Natasha in those old Bullwinkle cartoons. And I want to stand up to the trial bar and reform our legal system. As a Nation, here it is, we ought to sue each other less, and we ought to care for each other more. And we've got to do something about these lawsuits.

learned that when the American economy experiences that a... and as President... out it. We cannot... r taxes. We must... ore competition... mple philosophy... g, and it spends... y. So far, this... isted many of my... t deficit. So last... there a new idea... ayer, the right to... f your tax return... ose alone, to re... t's get the deficit... f debt from the... here. Lift that... he deficit down... spending under... across the board... to grow and cre... ve been accused... hinks every day... hat's a lot better... nks every day is... be the big issue... ng to be the big... ull's-eye off the... r.

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ory, and this is... New York who... bway train and... he was awarded... o practice med... on't even coach... ent and the trial... ther with "goo... tasha in those... I want to stand... our legal sys... ve ought to sue... to care for each... o do something

**Audience members.** Four more years! Four more years! Four more years!

**The President.** Time and again, I have sent proposals up to that gridlocked Congress to do something to put some caps on these lawsuits. And time and again, the gridlocked Congress has said no because they are in the pocket of the trial lawyers association. Give me new Members of Congress, and let us change that for the American people.

I have other priorities, and they're your priorities: To control health care costs, without a backdoor Government takeover. More job training for workers caught in the transition of our economy. And I have a plan, a good one, to create new schools for a new century—we call it America 2000—and with new ideas like using competition to make schools more accountable to you, the taxpayers and the parents. Give the parents a choice as to whether to send this kid to private, public, or religious school.

If you agree with these ideas, then I ask you a favor. Help me make this reform agenda a reality. Come November 3d, send me a Congress I can work with, and give the existing Democratic leadership a pink slip to get on home and go about their business.

Congress today has become a gridlocked Congress, the only institution that has not changed in 38 years. Presidents come and go; Senators come and go. The Senate has changed control. The House of Representatives has not changed control in 38 years, and they spend their time debating, incredibly, issues like Vanna White and the "Wheel of Fortune"—[laughter]—while neglecting the business of the Nation.

Now, next year, there are going to be an estimated 150 new Members of Congress, at least, and they're going to come to Washington. We then have a real opportunity to break the gridlock. As you look at the various candidates, ask them the tough questions: Are you for free and fair trade? Are you against the kind of business tax that will cost American jobs? Do you want to get the deficit down and the economy moving? And send me a Congress that will do what's right for America. I want to see the line-item veto.

I want a balanced budget amendment for this Constitution.

Don't you believe for one minute what the opponents say when they say we are a Nation in decline; we are a Nation not respected around the world. I've been to many places around the world, and if one thing is clear, it is we are the undisputed, respected leader not just of the free world but of other countries that are striving for the freedom and democracy we sometimes take for granted.

Since this is Flag City, let me close with a flag story. During the Gulf war, I received a letter from the Mayor of Stantonsburg, North Carolina. He told me about watching two little girls, about 10 years old, walking across the school yard. One day, they went across. He was watching, and they were pulling their mom's laundry on a wagon. As the girls passed the pole in front of the town hall, they looked up and saw the United States flag flapping in the wind. Unaware that anyone was watching, these two little girls stopped, placed their hands over their hearts, and pledged allegiance to the flag. One little girl said simply, "It's important to do this, you know, because of the war and all."

Well, this election, like all elections, is about that little girl, and all the kids in Findlay, in Lima, and all the kids in America. If we do what is right today, we can take advantage of the opportunity of our global victory. We can build a land where they will be safe and strong and secure, where they can climb the flagpole of opportunity and put their hands over their hearts with pride, knowing that in their land the sun is always just peeking out over the horizon.

I'm delighted to have been back in Findlay. Thank you once again for this warm welcome, and may God bless the United States of America. Thank you very much.

*Note: The President spoke at 5:15 p.m. at Findlay Machine and Tool, Inc., in Tall Timbers Industrial Park. In his remarks, he referred to Joe Kirk, president, Findlay Machine and Tool, Inc., and Jim Woodward, chairman, Adopt a Flag Committee in Findlay, OH. A tape was not available for verification of the content of these remarks.*

FINDLAY MACHINE AND TOOL  
FINDLAY, OHIO  
AUGUST 27, 1992  
5:10 P.M.

THANK YOU [LT. GOV. BOB DEWINE] FOR THOSE KIND  
WORDS -- AND THANKS, ALL OF YOU, FOR THAT WARM WELCOME.  
MR. MAYOR [KIETH ROMICK]. HOME-TOWN REPRESENTATIVE  
MIKE OXLEY -- [AND HIS COLLEAGUES PAUL GILLMORE AND  
DAVE HOBSON].

IT'S GREAT TO BE HERE IN FINDLAY -- FLAG CITY,  
U.S.A. I COULDN'T COUNT EVERY ONE OF THE 319 FLAGS I'M  
TOLD YOU FLY AROUND HERE -- BUT LET ME ASSURE JIM  
WOODWARD, EVERY FLAG I DID SEE LOOKED GREAT TO ME. //

IT'S A TIME OF GREAT PRIDE FOR OUR FLAG -- AND FOR  
THE FREEDOMS IT REPRESENTS. THE COLD WAR IS OVER --  
AND FREEDOM FINISHED FIRST.// NOW, THE DEFINING  
CHALLENGE OF THE 90'S IS TO WIN THE COMPETITION OF THE  
NEW GLOBAL ECONOMY. //

OUR GOAL IS SIMPLE AND STRAIGHTFORWARD: IN THE 21ST CENTURY, AMERICA MUST BE NOT ONLY A MILITARY SUPERPOWER, BUT AN ECONOMIC SUPERPOWER -- AN EXPORT SUPERPOWER.

IN THIS ELECTION, YOU'LL HEAR TWO VERSIONS OF HOW TO DO THIS: MY OPPONENT'S ANSWER IS TO LOOK INWARD -- TO PRETEND WE CAN PROTECT WHAT WE ALREADY HAVE. OURS IS TO LOOK FORWARD -- TO OPEN NEW MARKETS, PREPARE OUR PEOPLE TO COMPETE, RESTORE THE SOCIAL FABRIC, TO SAVE AND INVEST -- SO THAT WE CAN WIN.

ALREADY, FINDLAY IS RISING TO THE CHALLENGE. WHEN I VISITED HERE FOUR YEARS AGO, THIS SPOT WHERE WE'RE STANDING WAS A FOREST. TODAY, TALL TIMBERS IS A TESTAMENT TO THE TRANSFORMING POWER OF THE INTERNATIONAL ECONOMY -- A LIVING, WORKING BLUEPRINT FOR HOW AMERICA CAN COMPETE. YOU'RE SHOWING THE REST OF AMERICA, THAT IN THE NEW GLOBAL ECONOMY -- AMERICA CAN EARN A GOLD MEDAL.//

WHAT DO THE ECONOMIST SAY ABOUT THIS NEW ECONOMY?  
WELL, I REALIZE THAT ECONOMISTS ARE NOT ALWAYS THE  
MOST-ADMIRED PROFESSION. MY OWN ECONOMIC ADVISORS TELL  
THE STORY ABOUT THE BUSINESS LEADER, WHO TRAVELED TO  
NEW YORK CITY FOR A CONFERENCE.

IN GRAND CENTRAL STATION, HE WAS CONFRONTED BY A  
BUM, IN TATTERED CLOTHES. THE BUM SAID --"HEY, CAN YOU  
GIVE ME TEN BUCKS FOR A CUP OF COFFEE?" THE  
BUSINESSMAN SAID -- "TEN BUCKS! THAT SOUNDS A LITTLE  
STEEP." AND THE BUM REPLIED: "HAVEN'T YOU HEARD, THE  
DOLLAR IS WEAKENING, THE M1 MONEY SUPPLY HAS BEEN  
LOOSENED TO QUICKLY, AND THAT COULD SET OFF AN  
INFLATIONARY SPIRAL -- DRIVING UP THE COST OF ALL  
CONSUMER GOODS."

THE BUSINESSMAN LOOKED AT THE BUM AND SAID: "YOU'RE  
PRETTY SMART, WHY AREN'T AN ECONOMIST?" AND THE BUM  
GLARED BACK: "BUDDY, I STILL HAVE SOME PRIDE."//  
(SOMEONE IS GOING TO TELL ME THAT THE SHOP NEXT DOOR IS  
THE AMERICAN ECONOMICS ASSOCIATION.//)

NOW, I KNOW THAT ECONOMISTS CAN BE CONFUSING  
SOMETIME. BUT WHEN IT COMES TO THE VALUE OF FOREIGN  
TRADE, THEY ALL AGREE. FOREIGN TRADE CREATES JOBS.

RIGHT NOW, ONE OUT OF EVERY 1 IN 7 OHIO JOBS IS  
TIED TO FOREIGN TRADE. WHETHER IT'S TOOTHPASTE FROM  
PROCTOR AND GAMBLE -- OR THE M1A2 TANKS BUILT IN LIMA  
[LIE-MUH] FOR SALE TO SAUDI ARABIA: EXPORTS EQUAL  
PAYCHECKS FOR THE PEOPLE OF OHIO.//

THAT'S WHY I WANT TO TALK TODAY ABOUT A DANGEROUS  
IDEA EMBRACED BY MY OPPONENT -- A NEW TAX INCREASE HE'S  
TAKEN TO HEART. I'M NOT TALKING ABOUT THE \$150 BILLION  
DOLLARS MY OPPONENT WANTS IN NEW INCOME TAXES. I'M NOT  
TALKING ABOUT THE NEW PAYROLL TAX HE WILL NEED TO PAY  
FOR A GOVERNMENT TAKE-OVER OF HEALTH CARE. OR THE  
TRAINING TAX HE WANTS TO CHAIN TO OUR ECONOMY. OR THE  
CARBON TAX HE WANTS TO PUT ON YOUR CARS.

I'M TALKING ABOUT A NEW IDEA -- A TAX ON FOREIGN COMPANIES DOING BUSINESS IN THE U.S. // NOW, SOME MIGHT SAY: WHAT'S WRONG WITH THAT -- AT LEAST THIS IS ONE TAX THAT AMERICAN WORKERS WON'T HAVE TO PAY? // WELL, YOU SHOULD CARE -- AND I'LL TELL YOU WHY. YOU'LL FEEL THE EFFECT UP AND DOWN THESE LOADING DOCKS -- STARTING WITH SEVEN COMPANIES RIGHT HERE IN TALL TIMBERS. BECAUSE THESE COMPANIES MAY BE FOREIGN-OWNED -- BUT THE JOBS ARE AMERICAN JOBS. I KNOW OUR ECONOMY IS STRUGGLING TO ACCELERATE RIGHT NOW -- AND I DON'T WANT TO SEE ANYONE TAKE THESE JOBS AWAY FROM YOU. //

LOOK AT FMT: AN AMERICAN-OWNED COMPANY, SELLING WHAT IT MAKES HERE IN THE U.S. BUT JOE KIRK TELLS ME FMT SELLS TO A NUMBER OF COMPANIES THAT ARE AMERICAN-BASED BUT FOREIGN-OWNED. IF MY OPPONENT HAD HIS WAY, AND YOUR CUSTOMERS GET HIT BY HIS TAX, WHEN THEY START TO CUT BACK -- WHEN THEY CANCEL ORDERS -- YOU'LL GET HURT. //

WE NEED TO DO BETTER BY THE AMERICAN WORKER. WE  
NEED A POLICY THAT CREATES JOBS -- NOT A TAX MACHINE  
THAT SPITS OUT PINK SLIPS. //

HERE'S WHAT I HAVE TO OFFER. A COHERENT PLAN --  
ONE THAT SEES THAT IN TODAY'S WORLD -- FOREIGN POLICY,  
DOMESTIC POLICY AND ECONOMIC POLICY ARE THREE SIDES OF  
A SINGLE ISSUE. A STRATEGY THAT REACHES OUT TO THE  
WORLD IN A WAY THAT MAKES A DIFFERENCE RIGHT HERE IN  
INDIAN -- IN YOUR NEIGHBORHOODS, IN YOUR LIVES.  
WE MUST BUILD ON THE FUNDAMENTALS OF LOWER TAX RATES,  
LIMITS ON GOVERNMENT SPENDING, LESS RED TAPE AND  
REGULATION -- AND MORE TRADE, MORE COMPETITION, TO  
GENERATE THE GROWTH THAT MEANS MORE OPPORTUNITY ...  
MORE JOBS.

IT BEGINS WITH AN AGGRESSIVE STRATEGY TO OPEN NEW  
MARKETS -- SO THAT "MADE IN AMERICA" IS UNDERSTOOD IN  
ANY LANGUAGE FROM LIMA, [LIE-MUH], OHIO TO LIMA, [LEE-  
MUH] PERU AND BEYOND. //

SOME WILL SAY THAT THE AMERICAN WORKER ISN'T UP TO IT. I SAY: GIVE OUR WORKERS A LEVEL PLAYING FIELD -- AND THEY'LL OUTPERFORM EVERY OTHER WORKERS IN THE WORLD -- ANYPLACE, ANYWHERE, ANYTIME.//

I ALSO BELIEVE IN A VERY SIMPLE PHILOSOPHY -- GOVERNMENT IS TOO BIG, AND SPENDS TOO MUCH OF YOUR MONEY.// SO FAR, CONGRESS HAS RESISTED MANY OF MY ATTEMPTS TO CUT THE BUDGET DEFICIT.

SO LAST WEEK I UNVEILED A NEW IDEA. WHY NOT GIVE YOU -- THE TAXPAYER -- THE RIGHT TO EARMARK UP TO 10 PERCENT OF YOUR TAX RETURN, AND HAVE IT GO FOR ONE PURPOSE ALONE: TO REDUCE THE BUDGET DEFICIT? LET'S GET THE DEFICIT DOWN, AND LIFT THE BURDEN OF DEBT FROM OUR CHILDREN'S SHOULDERS.//

ONCE WE HAVE RUNAWAY SPENDING UNDER CONTROL, WE NEED TO CUT TAXES ACROSS THE BOARD -- TO GIVE BUSINESSES INCENTIVES TO GROW AND CREATE NEW JOBS FOR AMERICA. I'VE BEEN ACCUSED OF THINKING EVERY DAY IS THE FOURTH OF JULY -- WELL, THAT'S A LOT BETTER THAN MY OPPONENT. HE THINKS EVERY DAY IS APRIL 15. IT'S TIME TO TAKE THE BULLSEYE OFF THE BACK OF THE AMERICAN TAXPAYER. //

AND I HAVE A SPECIAL CONCERN ABOUT SMALL BUSINESS - - THEY CREATE 2/3RDS OF THE NEW JOBS IN OUR ECONOMY. I HAVE A PLAN TO GIVE SMALL BUSINESSES RELIEF -- FROM TAXATION, REGULATION, AND LITIGATION.//

YOU MAY HAVE READ THE STORY, ABOUT THE FELLA UP IN NEW YORK, WHO THREW HIMSELF IN FRONT OF A SUBWAY, THEN SUED FOR DAMAGES. HE WAS AWARDED \$650,000! OR THE PARENTS IN MARYLAND, WHO SUED A HIGH SCHOOL FOOTBALL COACH, BECAUSE THEIR CHILD WAS SLIGHTLY INJURED, AND HADN'T BEEN WARNED THAT FOOTBALL WAS A "ROUGH SPORT."

MY OPPONENT AND THE TRIAL LAWYERS OF AMERICA EYE EACH OTHER WITH "GOO-GOO EYES," LIKE BORIS AND NATASHA IN THOSE OLD BULLWINKLE CARTOONS. I WANT TO STAND UP TO THE TRIAL BAR, AND REFORM OUR LEGAL SYSTEM. AS A NATION -- WE MUST SUE EACH OTHER LESS, AND CARE FOR EACH OTHER MORE.

I HAVE OTHER PRIORITIES. TO CONTROL HEALTH CARE COSTS, WITHOUT A BACKDOOR GOVERNMENT TAKEOVER. MORE JOB TRAINING, FOR WORKERS CAUGHT IN THE TRANSITION OF OUR ECONOMY. AND I HAVE A PLAN TO CREATE NEW SCHOOLS FOR A NEW CENTURY, WITH NEW IDEAS LIKE USING COMPETITION TO MAKE SCHOOLS MORE ACCOUNTABLE TO YOU -- THE TAXPAYERS AND THE PARENTS.//

IF YOU AGREE WITH THESE IDEAS, THAN I ASK YOU A FAVOR. HELP ME MAKE THIS REFORM AGENDA A REALITY. / COME NOVEMBER 3RD, SEND ME A CONGRESS I CAN WORK WITH.

CONGRESS TODAY HAS BECOME THE GRIDLOCK CONGRESS, THEY SPEND THEIR TIME DEBATING INCREDIBLE ISSUES LIKE VANNA WHITE AND THE WHEEL OF FORTUNE, WHILE NEGLECTING THE BUSINESS OF THE NATION.

NEXT YEAR, AT LEAST 150 NEW MEMBERS OF CONGRESS WILL COME TO WASHINGTON -- A REAL OPPORTUNITY TO BREAK THE GRIDLOCK. AS YOU EVALUATE VARIOUS CANDIDATES, ASK THEM THE TOUGH QUESTIONS. ARE YOU FOR FREE AND FAIR TRADE. ARE YOU AGAINST THE KIND OF FOREIGN BUSINESS TAX THAT WILL COST AMERICAN JOBS? DO YOU WANT TO GET THE DEFICIT DOWN, AND THE ECONOMY MOVING? SEND ME A CONGRESS WHO WILL DO WHAT'S RIGHT FOR AMERICA.//

SINCE THIS IS FLAG CITY, I'LL CLOSE WITH A FLAG STORY. DURING THE GULF WAR, I RECEIVED A LETTER FROM THE MAYOR OF STANTONSBURG, NORTH CAROLINA. HE TOLD ME ABOUT WATCHING TWO GIRLS, ABOUT TEN-YEARS-OLD, WALKING ACROSS THE SCHOOL YARD ONE DAY, PULLING THEIR MOM'S LAUNDRY ON A WAGON.

AS THE GIRLS PASSED THE POLE IN FRONT OF THE TOWN HALL, THEY LOOKED UP AND SAW THE U.S. FLAG FLAPPING IN THE WIND. UNAWARE THAT ANYONE WAS WATCHING, THESE TWO LITTLE GIRLS STOPPED, PLACED THEIR HANDS OVER THEIR HEARTS, AND PLEDGED ALLEGIANCE TO THE FLAG. ONE LITTLE GIRL SAID SIMPLY -- "IT'S IMPORTANT TO DO THIS, YOU KNOW, BECAUSE OF THE WAR AND ALL."

THIS ELECTION, LIKE ALL ELECTIONS, IS ABOUT THAT LITTLE GIRL, AND ALL THE KIDS IN LIMA (LIE-MUH), AND ALL THE KIDS IN AMERICA. IF WE DO WHAT IS RIGHT TODAY, WE CAN TAKE ADVANTAGE OF THE OPPORTUNITY OF OUR GLOBAL VICTORY. WE CAN BUILD A LAND WHERE THEY WILL BE SAFE, AND STRONG AND SECURE, WHERE THEY CAN CLIMB THE FLAGPOLE OF OPPORTUNITY -- AND PUT THEIR HANDS OVER THEIR HEARTS WITH PRIDE -- KNOWING THAT IN THEIR LAND, THE SUN IS ALWAYS JUST PEEKING OVER THE HORIZON.//

THANK YOU ONCE AGAIN FOR THIS WARM WELCOME -- AND MAY GOD BLESS THE UNITED STATES OF AMERICA.

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