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# FOIA MARKER

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**Record Group/Collection:** George H.W. Bush Presidential Records  
**Collection/Office of Origin:** Speechwriting, White House Office of  
**Series:** Speech File Draft Files  
**Subseries:** Chron File, 1989-1993

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**OA/ID Number:** 13634  
**Folder ID Number:** 13634-005

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**Folder Title:**  
Jacksonville Rally 8/3/92 [OA 5811]

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Stack:	Row:	Section:	Shelf:	Position:
<b>G</b>	<b>26</b>	<b>18</b>	<b>3</b>	<b>7</b>

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JACKSONVILLE RALLY \ JACKSONVILLE, FLORIDA  
MONDAY, AUGUST 3, 1992 \ 12:30 P.M.

SENATOR MACK, THANK YOU. WHAT A FANTASTIC JOB YOU  
ARE DOING FOR THIS GREAT STATE.

CONGRESSMEN CLIFF STEARNS AND CRAIG JAMES, MINORITY  
LEADER CRENSHAW, STATE TREASURER GALLAGHER,  
COUNCILWOMAN FOWLER -- THANK YOU ALL.

- 2 -

THANK YOU TO THE FLETCHER HIGH SCHOOL CHEERLEADERS  
BEHIND ME -- TO THE FLETCHER MARCHING BAND -- AND I  
UNDERSTAND EVERYONE HERE WAS ENTERTAINED BY A WONDERFUL  
SINGING GROUP: THE AMERIKIDS.

FINALLY, MAYOR AUSTIN: THANK YOU FOR YOUR  
HOSPITALITY HERE TODAY. THANKS EVEN MORE FOR YOUR  
SUPPORT -- AND FOR YOUR OPEN-MINDEDNESS TOWARD THE  
"OTHER SIDE."

- 3 -

THOUGH I HAVE TO WARN YOU, MAYOR, THERE MAY BE A FEW MOMENTS DURING THE NEXT FEW MINUTES THAT YOU MAY WANT TO COVER YOUR EARS FOR WHAT I'M ABOUT TO SAY.

IF YOU'RE LIKE ME, YOU'RE GRABBING EVERY SPARE MOMENT YOU CAN TO KEEP UP WITH THE GAMES IN BARCELONA. MY FAVORITE IS PABLO MORALES, THE SWIMMER WHO MISSED OUT IN '84, DIDN'T MAKE THE TEAM IN '88, THEN CAME BACK THIS YEAR TO TAKE THE GOLD -- // AT THE RIPE OLD AGE OF 27.

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- 4 -

I DON'T KNOW WHY, BUT I KIND OF LIKE A GUY WHO PROVES YOUTH AND INEXPERIENCE ARE NO MATCH FOR MATURITY AND DETERMINATION. //

YOU'VE HEARD PLENTY OF TALK ALREADY THIS YEAR ABOUT CHANGE. BUT THIS ELECTION IS NOT JUST ABOUT CHANGE -- BECAUSE CHANGE HAS A FLIP-SIDE. THAT FLIP-SIDE IS CALLED TRUST. WHEN YOU GET RIGHT DOWN TO IT, THIS ELECTION WILL BE LIKE EVERY OTHER:

- 5 -

WHEN YOU PULL THAT CURTAIN CLOSED AND CAST YOUR VOTE  
NOVEMBER 3RD -- TRUST MATTERS. //

MANY TIMES, IN THE WHITE HOUSE LATE AT NIGHT, THE  
PHONE RINGS. MOST TIMES IT'S AN AIDE DOUBLE-CHECKING  
THE NEXT DAY'S SCHEDULE. BUT SOMETIMES IT'S ANOTHER  
VOICE -- MORE SERIOUS, MORE SOLEMN -- BRINGING NEWS OF  
A COUP IN A POWERFUL COUNTRY, OR WORD OF A BULLY  
THREATENING THE PEACE HALFWAY ROUND THE WORLD. /

---

- 6 -

THE AMERICAN PEOPLE NEED TO KNOW THAT THE MAN WHO  
ANSWERS THAT PHONE HAS THE EXPERIENCE, THE SEASONING  
-- THE GUTS -- TO DO THE RIGHT THING. // YOU WANT A  
LEADER YOU CAN TRUST. I HAVE PROVED I AM THAT MAN. //

NOW, THAT'S TRUST IN THE TRADITIONAL SENSE -- TRUST  
THAT KEEPS AMERICA SAFE AND STRONG. BUT THAT'S JUST  
PART OF THE PICTURE. TRUST MATTERS -- WHEN YOU'RE  
LOOKING TO SOMEONE TO BUILD A STRONG ECONOMY ... A  
BETTER FUTURE.

- 7 -

I STAKE MY CLAIM ON A SIMPLE PHILOSOPHY: TO LEAD A GREAT NATION ... YOU MUST FIRST TRUST THE PEOPLE YOU LEAD.

LOOK AT EVERY BIG ISSUE WE FACE. YOU'LL SEE A CHOICE -- A CHOICE BETWEEN THOSE WHO PUT THEIR FAITH IN EVERYDAY AMERICANS, AND THOSE WHO PUT THEIR FAITH IN GOVERNMENT.

- 8 -

THE OTHER SIDE SEEMS TO BE SAYING "OF THE GOVERNMENT, BY THE GOVERNMENT, FOR THE GOVERNMENT." I STAND WITH THE GREAT SON OF ILLINOIS WHO SPOKE OF GOVERNMENT "OF THE PEOPLE, BY THE PEOPLE, FOR THE PEOPLE." //

I TRUST PARENTS -- NOT THE GOVERNMENT -- TO MAKE THE DECISIONS THAT MATTER IN LIFE. //

- 9 -

I TRUST PARENTS -- NOT THE GOVERNMENT -- TO CHOOSE THEIR CHILDREN'S SCHOOLS: PUBLIC, PRIVATE OR RELIGIOUS. //

I TRUST PARENTS -- NOT THE GOVERNMENT -- TO CHOOSE THEIR CHILDREN'S CHILD CARE. // WHEN THE OTHER SIDE SAYS, "GOVERNMENT KNOWS BEST" -- I SAY: PARENTS KNOW BETTER. PARENTS KNOW BETTER THAN SOME BUREAUCRAT IN WASHINGTON, D.C. //

- 10 -

I TRUST THE PEOPLE -- NOT THE GOVERNMENT -- TO CHOOSE THEIR OWN HEALTH CARE. [[MAYOR FLETCHER -- BE WARNED: HERE IT COMES.]] IF THE OTHER SIDE GETS IN POWER -- WITH THE DEMOCRATS IN CONGRESS -- WITHIN A YEAR -- THE GOVERNMENT WILL RUN HEALTH CARE ... AND YOU'LL BE PAYING ANOTHER PAYROLL TAX. WITH THE GOVERNMENT IN CHARGE, OUR HEALTH CARE SYSTEM WILL COMBINE THE EFFICIENCY OF THE DEPARTMENT OF MOTOR VEHICLES -- WITH THE COMPASSION OF THE KGB. //

- 11 -

AS LONG AS I'M PRESIDENT, I SAY: WE DON'T WANT THE GOVERNMENT PLAYING DOCTOR. LET'S KEEP HEALTH CARE IN THE HANDS OF THE PEOPLE. //

BUT THE NUMBER ONE ISSUE TODAY IS THE ECONOMY -- IT'S JOBS. THE QUESTION IS HOW WE KEEP THE AMERICAN ECONOMY NUMBER ONE IN THE WORLD.

TRUST MATTERS HERE, TOO. I TRUST YOU TO SPEND AND SAVE YOUR MONEY MORE WISELY THAN SOME BUDGET PLANNER IN WASHINGTON.

- 12 -

SIX MONTHS AGO IN MY STATE OF THE UNION, I PROPOSED A COMMON-SENSE, COMPREHENSIVE PLAN TO GET THIS ECONOMY MOVING FASTER -- RIGHT NOW. TAX INCENTIVES -- TO ENCOURAGE BUSINESSES TO HIRE NEW WORKERS. A \$5000 TAX CREDIT -- \$5000 DOLLARS RIGHT OFF THE INCOME TAX YOU OWE -- AS A BREAK FOR YOUNG FAMILIES STRUGGLING TO WORK AND SAVE AND BUY THAT FIRST HOME.

- 13 -

I'M STILL WAITING -- AMERICA'S STILL WAITING -- ALMOST 200 DAYS LATER. MY ECONOMIC RECOVERY PLAN IS BEING HELD HOSTAGE AND THE RANSOM NOTE READS, "WAIT 'TILL AFTER THE ELECTION."

LET ME ASK YOU TO SEND A MESSAGE TO CONGRESS: THE AMERICAN PEOPLE ARE TIRED OF WAITING. THEY WANT JOBS. NO ALIBIS. NO EXCUSES. IT'S TIME FOR ACTION -- NOW.

THIS IS WHAT THIS CAMPAIGN IS ALL ABOUT -- WHO DO YOU TRUST TO CHANGE AMERICA?

- 14 -

THE OTHER SIDE SAYS -- THEY WANT TO "PUT THE PEOPLE FIRST." BUT LOOK AT EVERY CHANGE THEY PROPOSE: IT ISN'T PUTTING PEOPLE FIRST -- IT'S PUTTING GOVERNMENT FIRST.

IT SOUNDS GOOD ... SOUNDS EASY ... BUT WHY HAS ALMOST EVERY NATION IN THE WORLD MOVED AWAY FROM IT?

I STAND FOR A DIFFERENT WAY.

- 15 -

ON EDUCATION: LET OTHERS LISTEN TO THE POLLS --  
LET OTHERS LISTEN TO THE POLS [PAHLS]: I'M GOING TO DO  
WHAT'S RIGHT FOR AMERICA.

ON HEALTH CARE: LET OTHERS LISTEN TO THE POLLS --  
LET OTHERS LISTEN TO THE POLS: I'M GOING TO DO WHAT'S  
RIGHT FOR AMERICA. //

ON NATIONAL DEFENSE: LET OTHERS LISTEN TO THE  
POLLS -- LET OTHERS LISTEN TO THE POLS: I'M GOING TO  
DO WHAT'S RIGHT FOR AMERICA. //

- 16 -

LET ME CLOSE TODAY WITH A FEW WORDS FROM THE HEART.  
// BARBARA AND I ARE BLESSED -- BLESSED TO SERVE AT A  
MOMENT IN HISTORY WHEN SO MANY OF THE OLD FEARS HAVE  
BEEN DRIVEN AWAY ... WHEN SO MANY NEW HOPES STAND  
WITHIN OUR REACH.

- 17 -

THE CHANGES WE'VE WORKED FOR HAVE COME TO PASS:  
THE END OF THE COLD WAR ... THE COLLAPSE OF IMPERIAL  
COMMUNISM ... A NEW BIRTH OF FREEDOM, FROM MANAGUA TO  
MOSCOW. A NEW WORLD OF HOPE FOR OURSELVES -- FOR OUR  
KIDS.

BUT FOR ALL OF FREEDOM'S GREAT GAINS, WE STILL HAVE  
A LITTLE BIT OF UNFINISHED BUSINESS SOUTH OF THIS GREAT  
STATE. LET ME MAKE THIS PREDICTION:

- 18 -

THE DAYS OF A CERTAIN GRAY-BEARDED TYRANT -- YOU KNOW  
WHO I'M TALKING ABOUT -- ARE NUMBERED. IN MY NEXT  
TERM, I LOOK FORWARD TO BEING THE FIRST AMERICAN  
PRESIDENT TO SET FOOT ON THE SOIL OF A FREE AND  
DEMOCRATIC CUBA.

THE WORLD WE LIVE IN IS A SAFER WORLD -- SAFER THAN  
IT WAS A DECADE AGO / A YEAR AGO -- SAFER THAN IT WAS  
TWO MONTHS AGO, WHEN THE KIDS RIGHT HERE WALKED OUT OF  
SCHOOL ... AND INTO SUMMER.

- 19 -

I'M PROUD OF THE PROGRESS WE'VE MADE IN REDUCING SOME OF THE WORLD'S MOST DANGEROUS NUCLEAR WEAPONS. //

THE IMPORTANT THING ISN'T WHAT THAT MEANS FOR PRESIDENTS OR PRIME MINISTERS ... NOT FOR HISTORIANS OR HEADS OF STATE ... BUT WHAT IT MEANS FOR PARENTS, AND FOR OUR KIDS: IT MEANS A FUTURE FREE FROM FEAR. //

WE HAVE DONE SO MUCH THE PAST FOUR YEARS TOGETHER.

NOW THAT WE HAVE CHANGED THE WORLD -- IT'S TIME TO CHANGE AMERICA. //

- 20 -

THANK YOU ALL FOR THIS WARM FLORIDA WELCOME -- AND MAY GOD BLESS THIS GREAT NATION, THE UNITED STATES OF AMERICA.

# # #

THE WHITE HOUSE  
WASHINGTON

August 2, 1992

MEMORANDUM FOR THE PRESIDENT

FROM: STEVE PROVOST  
SUBJECT: JACKSONVILLE, FLORIDA RALLY

I. SUMMARY

On Monday, August 3, at 12:30 p.m., you will address approximately 6,000 people gathered at The Landing, a riverfront site in Jacksonville, Florida. You will be introduced by Senator Connie Mack.

II. DISCUSSION

Your remarks (11 minutes/cards) cover philosophical and substantive differences between you and the "other side" in this campaign. The "sound-bite" of the day is: "if the other side gets in office -- change will be all you will have left in your pocket." (page 3)

Draft 3  
August 1, 1992  
12:15 p.m.  
[JACK.Rev]

PRESIDENTIAL REMARKS: JACKSONVILLE RALLY  
JACKSONVILLE, FLORIDA  
AUGUST 3, 1992  
12:30 P.M.

Senator Mack, thank you. What a fantastic job you are doing for this great state.

Congressmen Cliff Stearns and Craig James, Minority Leader Crenshaw, State Treasurer Gallagher, Councilwoman Fowler -- thank you all.

I know the Americakids kept you entertained while you were waiting. I want to give them a round of applause. I also want to give special thanks to the Fletcher High School Marching Band and the Fletcher High School cheerleaders.

Finally, Mayor Austin thanks for your hospitality in this great city. Thanks even more for your support -- and for your open-mindedness toward the "other side." If I see the Democratic leaders in Washington -- I will tell them you were here -- but I will point out that you wore ear plugs.//

If you're like me, you're grabbing every spare moment you can to keep up with the Games in Barcelona. My favorite events have been swimming -- for three reasons.

First -- Martin Zubero. His backstroke was for Spain -- but I bet his heart was with his hometown of Jacksonville.

Then there's Pablo Morales, the swimmer who missed out in '84, didn't make the team in '88, then came back this year to

take the Gold -- // at the ripe old age of 27. I don't know why, but I kind of like a guy who proves youth and inexperience are no match for maturity and determination. //

The other athlete who inspires me is Summer Sanders -- (how's that for the name of a swimmer!). Summer was trailing halfway through the 200 meter butterfly -- then came on strong to win at the finish. (I think there's a metaphor for something in Summer's performance -- but I can't quite put my finger on it.)//

We've heard a lot of talk about change this year -- the other side has put forth more heat than this Florida sunshine. But don't worry, I'm getting ready to talk back -- and take my case to the American people.

The other side talks about change -- but when you look at their position on the most radical change of the year -- limiting the tenure of members of Congress -- they quietly admit they are against the idea.

That's change alright. Changing their tune!//

The other side talks about change -- but in a certain 7,000 word speech at their convention -- they devote just 141 words to defense and foreign policy. And when they finally get around to it, they propose \$60 billion in cuts beyond what we feel is responsible. They don't mention that these reckless cuts will cost a million jobs across America -- some right here in Jacksonville.

That's change alright. Changing the subject!

The other side talks about change -- but look at their first

two ideas on the economy. They propose a \$150 billion tax increase, half of it paid by small businessmen and farmers -- and then follow it up with a new 7 percent payroll tax -- to pay for a government-run health-care scheme.

That's change all right. Because if the other side gets in office -- change is all you will have left in your pocket!//

I stand for a different way, a different approach.

Congress has a lower rate of turnover than Soviet Politburo used to have. 36 years with one power in party. I'm fighting for term limits ... because the only way to break the deadlock in Washington is by clearing out a little deadwood on Capitol Hill.//

I know that gutting our defense is politically appealing, but I'm not going to let it happen. For the sake of our children, for the sake of our economy -- I will keep America strong.//

I don't believe the way to jump start our economy is by making working people pay more taxes. I trust you to spend your hard earned dollars better than any bureaucrat can.//

You see, this election is not just about change -- because change has a flip-side. That flip-side is called trust. When you get right down to it, this election will be like every other: When you pull that curtain and cast your vote -- trust matters.//

Many times, in the White House late at night, the phone rings. Most times it's an aide double-checking the next day's

schedule. But sometimes it's another voice -- more serious, more solemn -- bringing news of a coup in a powerful country, or word of a bully threatening the peace halfway around the world. /

The American people need to know that the man who answers that phone has the experience, the seasoning -- the guts -- to do the right thing. // You want a leader you can trust. I believe I have proved -- I am that man. //

Now, that's trust in the traditional sense -- trust that keeps America safe and strong. But that's just part of the picture. Trust matters -- when you're looking to someone to build a strong economy ... a better future. I stake my claim on a simple philosophy: To lead a great nation ... you must first trust the people you lead.

Look at every big issue we face. You'll see a choice -- between those who put their faith in everyday Americans -- and those who put their faith in government.

The other side says they want to put people first -- but if you look at their ideas real close -- the people they put first are all on a government payroll.//

They remind me of the cartoon of a bus with two donkeys on board. The traffic sign above says -- "left lane closed -- keep right next four months."

And one donkey is whispering -- don't worry -- "we'll just stay in this lane 'till November."//

I didn't adopt my philosophy for four months -- I adopted my philosophy more than four decades ago -- when I first ran a

business, tried to meet a payroll. I learned then not to put my trust in government -- but to put my trust in people.

I trust parents -- not the government -- to make the decisions that matter in life.//

I trust parents -- not the government -- to choose their children's schools -- public, private or religious. //

I trust parents -- not the government -- to choose their children's child care. // When the other side says, "government knows best" -- I say: Parents know better. Parents know better than some bureaucrat in Washington, D.C. //

And I trust people -- not the government -- to decide where and when you get a doctor's help. We can control costs -- and we can make coverage more available -- without a government takeover of health care.

I think Americans deserve better than a health care system with the efficiency of the motor vehicle department -- and the compassion of the KGB!//

I know my stands aren't popular in all places. But they don't come from the latest poll or a special interest ... they come from principle.

I make you one promise in this campaign. Others can listen to the polls -- others can pay attention to the pols (pahls): I'm going to do what's right for America.

Let me close today with a few words from the heart. // Barbara and I are blessed -- blessed to serve at a moment in history when so many of the old fears have been driven away ...

when so many new hopes stand within our reach.

The changes we've worked for have come to pass: The end of the Cold War ... the collapse of imperial communism ... a new birth of freedom, from Managua to Moscow. A new world of hope for ourselves -- for our kids.

The world we live in is a safer world -- safer than it was a decade ago / a year ago -- safer than it was two months ago, when the kids right here walked out of school ... and into summer.

We have done so much the past four years, now it is time to turn our attention home. When we put our faith in people -- we can do anything.

We have changed the world -- we will change America. We will do not what is easy or politically appealing -- but what is right for us and our children. We will do what's right for America. //

Thank you all for this warm Florida welcome -- and may God bless this the United States of America.

# # #

THE WHITE HOUSE  
WASHINGTON

August 2, 1992

MEMORANDUM FOR THE PRESIDENT

FROM: STEVE PROVOST

SUBJECT: JACKSONVILLE, FLORIDA RALLY

I. SUMMARY

On Monday, August 3, at 12:30 p.m., you will address approximately 6,000 people gathered at The Landing, a riverfront site in Jacksonville, Florida. You will be introduced by Senator Connie Mack.

II. DISCUSSION

Your remarks (11 minutes/cards) cover philosophical and substantive differences between you and the "other side" in this campaign. The "sound-bite" of the day is: "if the other side gets in office -- change will be all you will have left in your pocket." (page 3)

Draft 3  
August 1, 1992  
12:15 p.m.  
[JACK.Rev]

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JACKSONVILLE, FLORIDA  
AUGUST 3, 1992  
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Congressmen Cliff Stearns and Craig James, Minority Leader Crenshaw, State Treasurer Gallagher, Councilwoman Fowler -- thank you all.

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# # #

**WHITE HOUSE STAFFING MEMORANDUM**

DATE: 8/3/92 ACTION/CONCURRENCE/COMMENT DUE BY: \_\_\_\_\_

PRESIDENTIAL REMARKS: JACKSONVILLE RALLY  
JACKSONVILLE, FLORIDA

SUBJECT: \_\_\_\_\_

AUGUST 3, 1992

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	HORNER	<input type="checkbox"/>	<input checked="" type="checkbox"/>
SKINNER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCBRIDE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
SCOWCROFT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MOORE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DARMAN	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PETERSMEYER	<input type="checkbox"/>	<input checked="" type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PORTER	<input type="checkbox"/>	<input checked="" type="checkbox"/>
BROMLEY	<input type="checkbox"/>	<input type="checkbox"/>	PROVOST	<input type="checkbox"/>	<input checked="" type="checkbox"/>
CALIO	<input type="checkbox"/>	<input checked="" type="checkbox"/>	SMITH	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DEMAREST	<input type="checkbox"/>	<input checked="" type="checkbox"/>	YEUTTER	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	KAUFMAN	<input type="checkbox"/>	<input checked="" type="checkbox"/>
GRAY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	_____	<input type="checkbox"/>	<input checked="" type="checkbox"/>
HOLIDAY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	FINDLAY	<input type="checkbox"/>	<input checked="" type="checkbox"/>
			_____		
			BOSKIN	<input type="checkbox"/>	<input checked="" type="checkbox"/>

REMARKS:

The attached has been forwarded to the President.

RESPONSE:

**PHILLIP D. BRADY**  
Assistant to the President  
and Staff Secretary  
Ext. 2702

THE WHITE HOUSE

WASHINGTON

-2 AUG 1 10:30

August 2, 1992

MEMORANDUM FOR THE PRESIDENT

FROM: STEVE PROVOST

SUBJECT: JACKSONVILLE, FLORIDA RALLY

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If you're like me, you're grabbing every spare moment you can to keep up with the Games in Barcelona. My favorite events have been swimming -- for three reasons.

First -- Martin Zubero. His backstroke was for Spain -- but I bet his heart was with his hometown of Jacksonville.

Then there's Pablo Morales, the swimmer who missed out in '84, didn't make the team in '88, then came back this year to

take the Gold -- // at the ripe old age of 27. I don't know why, but I kind of like a guy who proves youth and inexperience are no match for maturity and determination. //

The other athlete who inspires me is Summer Sanders -- (how's that for the name of a swimmer!). Summer was trailing halfway through the 200 meter butterfly -- then came on strong to win at the finish. (I think there's a metaphor for something in Summer's performance -- but I can't quite put my finger on it.)//

We've heard a lot of talk about change this year -- the other side has put forth more heat than this Florida sunshine. But don't worry, I'm getting ready to talk back -- and take my case to the American people.

The other side talks about change -- but when you look at their position on the most radical change of the year -- limiting the tenure of members of Congress -- they quietly admit they are against the idea.

That's change alright. Changing their tune!//

The other side talks about change -- but in a certain 7,000 word speech at their convention -- they devote just 141 words to defense and foreign policy. And when they finally get around to it, they propose \$60 billion in cuts beyond what we feel is responsible. They don't mention that these reckless cuts will cost a million jobs across America -- some right here in Jacksonville.

That's change alright. Changing the subject!

The other side talks about change -- but look at their first

two ideas on the economy. They propose a \$150 billion tax increase, half of it paid by small businessmen and farmers -- and then follow it up with a new 7 percent payroll tax -- to pay for a government-run health-care scheme.

That's change all right. Because if the other side gets in office -- change is all you will have left in your pocket!//

I stand for a different way, a different approach.

Congress has a lower rate of turnover than Soviet Politburo used to have. 36 years with one power in party. I'm fighting for term limits ... because the only way to break the deadlock in Washington is by clearing out a little deadwood on Capitol Hill.//

I know that gutting our defense is politically appealing, but I'm not going to let it happen. For the sake of our children, for the sake of our economy -- I will keep America strong.//

I don't believe the way to jump start our economy is by making working people pay more taxes. I trust you to spend your hard earned dollars better than any bureaucrat can.//

You see, this election is not just about change -- because change has a flip-side. That flip-side is called trust. When you get right down to it, this election will be like every other: When you pull that curtain and cast your vote -- trust matters.//

Many times, in the White House late at night, the phone rings. Most times it's an aide double-checking the next day's

schedule. But sometimes it's another voice -- more serious, more solemn -- bringing news of a coup in a powerful country, or word of a bully threatening the peace halfway around the world. /

The American people need to know that the man who answers that phone has the experience, the seasoning -- the guts -- to do the right thing. // You want a leader you can trust. I believe I have proved -- I am that man. //

Now, that's trust in the traditional sense -- trust that keeps America safe and strong. But that's just part of the picture. Trust matters -- when you're looking to someone to build a strong economy ... a better future. I stake my claim on a simple philosophy: To lead a great nation ... you must first trust the people you lead.

Look at every big issue we face. You'll see a choice -- between those who put their faith in everyday Americans -- and those who put their faith in government.

The other side says they want to put people first -- but if you look at their ideas real close -- the people they put first are all on a government payroll.//

They remind me of the cartoon of a bus with two donkeys on board. The traffic sign above says -- "left lane closed -- keep right next four months."

And one donkey is whispering -- don't worry -- "we'll just stay in this lane 'till November."//

I didn't adopt my philosophy for four months -- I adopted my philosophy more than four decades ago -- when I first ran a

business, tried to meet a payroll. I learned then not to put my trust in government -- but to put my trust in people.

I trust parents -- not the government -- to make the decisions that matter in life.//

I trust parents -- not the government -- to choose their children's schools -- public, private or religious. //

I trust parents -- not the government -- to choose their children's child care. // When the other side says, "government knows best" -- I say: Parents know better. Parents know better than some bureaucrat in Washington, D.C. //

And I trust people -- not the government -- to decide where and when you get a doctor's help. We can control costs -- and we can make coverage more available -- without a government takeover of health care.

I think Americans deserve better than a health care system with the efficiency of the motor vehicle department -- and the compassion of the KGB!//

I know my stands aren't popular in all places. But they don't come from the latest poll or a special interest ... they come from principle.

I make you one promise in this campaign. Others can listen to the polls -- others can pay attention to the pols (pahls): I'm going to do what's right for America.

Let me close today with a few words from the heart. // Barbara and I are blessed -- blessed to serve at a moment in history when so many of the old fears have been driven away ...

when so many new hopes stand within our reach.

The changes we've worked for have come to pass: The end of the Cold War ... the collapse of imperial communism ... a new birth of freedom, from Managua to Moscow. A new world of hope for ourselves -- for our kids.

The world we live in is a safer world -- safer than it was a decade ago / a year ago -- safer than it was two months ago, when the kids right here walked out of school ... and into summer.

We have done so much the past four years, now it is time to turn our attention home. When we put our faith in people -- we can do anything.

We have changed the world -- we will change America. We will do not what is easy or politically appealing -- but what is right for us and our children. We will do what's right for America. //

Thank you all for this warm Florida welcome -- and may God bless this the United States of America.

# # #

THE WHITE HOUSE  
WASHINGTON

July 31, 1992

MEMORANDUM FOR THE PRESIDENT

THROUGH: DAN MC GROARTY *DMG*  
FROM: MICHAEL JOHNS *MJ*  
SUBJECT: JACKSONVILLE, FLORIDA RALLY

I. SUMMARY

On Monday, August 3, at 12:30 p.m., you will address approximately 6,000 people gathered at The Landing, a riverfront site in Jacksonville, Florida. You will be introduced by Senator Connie Mack.

II. DISCUSSION

With the exception of local color, your remarks (10 minutes, on cards) are identical to the Elk Grove picnic rally speech.

Draft  
July 31, 1992  
12:30 p.m.  
[Rally]

PRESIDENTIAL REMARKS: JACKSONVILLE RALLY  
JACKSONVILLE, FLORIDA  
AUGUST 3, 1992  
12:30 P.M.

Senator Mack, thank you. What a fantastic job you are doing for this great state.

Congressmen Cliff Stearns and Craig James, Minority Leader Crenshaw, State Treasurer Gallagher, Councilwoman Fowler -- thank you all.

And Mayor Austin, thank you for your hospitality here today. Thanks even more for your support -- and for your open-mindedness toward the "other side." Though I have to warn you, Mayor, there may be a few moments during the next few minutes that you may want to cover your ears for what I'm about to say.

And thank you to the Fletcher High Marching Band. Great job. And Amerikids, thank you all.

It's great to be back in the Sunshine State. When I think of Jacksonville, I think of all the greatness this city has produced -- Pat Boone, Rita Coolidge, James Weldon Johnson. Great Americans all.

We live at a time of tremendous opportunity. The changes we've worked for have come to pass: The end of the Cold War ... the collapse of imperial communism ... a new birth of freedom, from Managua to Moscow. A new world of hope for ourselves -- for our kids.

Together, you have stood with me through some of this nation's most challenging moments -- I think back to our bid to ensure that the vital Panama Canal was not controlled by a drug-running dictator. With your support, we chased Mr. Noriega and we ran him to ground. Today, Panama is free and Mr. Noriega -- he's anything but.

Let me say this: We still have a little bit of unfinished business south of this great state. Let me make this prediction: The days of a certain gray-bearded tyrant -- you know who I'm talking about -- are numbered. In my next term, I look forward to being the first American President to set foot on the beaches of a free and democratic Cuba.

Something I've thought about many times since I met with Boris Yeltsin at the White House: The world we live in is a safer world -- safer than it was a decade ago / a year ago -- safer than it was two months ago, when kids walked out of school and into summer. I'm proud of the progress we've made in reducing some of the world's most dangerous nuclear weapons. //

Let me tell you what that means: Not for Presidents or Prime Ministers ... not for historians or heads of state ... but for parents, and for our kids: it means a future free from fear. //

Now we face a new challenge. The time has come for the country that's changed the world ... to change America. And let me tell you: America is up to the challenge. //

This election year is about how we change to meet those

challenges. But this election is not just about change -- because change has a flip-side. That flip-side is called trust. When you get right down to it, this election will be like every other: When you pull that curtain closed and cast your vote November 3rd -- trust matters. //

When the phone rings in the middle of the night in the White House ... when a crisis comes half a world away ... trust matters.

And that's the way it should be. //

Now, that's trust in the traditional sense. But that's just part of the picture. I stake my claim on a simple philosophy: To lead a great nation ... you must first trust the people you lead.

Look at every big issue we face. You'll see a choice -- a choice between those who put their faith in everyday Americans, and those who put their faith in government.

The other side seems to be saying "of the government, by the government, for the government." I stand with the great son of Illinois who spoke of government "of the people, by the people, for the people."

I trust parents -- not the government -- to make the decisions that matter in life. //

I trust parents -- not the government -- to choose their children's schools: public, private or religious. //

I trust parents -- not the government -- to choose their children's child care. // When the other side says, "government

knows best" -- I say: Parents know better. Parents know better than some bureaucrat in Washington, D.C. //

But the number one issue today is the economy -- it's jobs. That's what's keeping people up late at night -- worrying about how they're going to pay the bills ... put food on the table ... care for their kids ... and still manage to put away something for their own retirement.

These concerns aren't mere matters of economics. Trust matters here, too. I trust you to spend and save your money more wisely than some budget planner in Washington.

Six months ago in my State of the Union, I proposed a common-sense, comprehensive plan to get this economy moving faster -- right now. Tax incentives -- to encourage businesses to hire new workers. A \$5000 tax credit -- \$5000 dollars right off the income tax you owe -- as a break for young families struggling to scrimp and save and buy that first home.

If Congress had acted -- my economic plan would have created half a million jobs.

Instead, Congress sat on my plan -- and sent me one full of new government spending, and new taxes.

You know the story. I sent it back. //

I'm still waiting -- America's still waiting -- almost 200 days later. My economic recovery plan is being held hostage and the ransom note reads, "wait 'till after the election."

There are some signs Congress may be getting the message. Last Wednesday, the Senate Finance Committee approved a package

including a tax credit for first time homebuyers of \$2500 dollars. It's half a year late ... half as much as I asked for ... half way through the Congress.

People ask what I think? That's not half bad. //

But what I'm going to say to Congress is: The American people are waiting. They want action. Pass a bill that helps us get this economy growing again. //

Let me close today with a few words from the heart. //

Barbara and I are blessed -- blessed to serve at a moment in history when so many of the old fears have been driven away ... when so many new hopes stand within our reach.

Since the day I took the oath of office, I've made it my duty always to work for what's right for America. //

This election is about the big issues. The issues that shape the world -- and the values close to home: I'm talking about jobs, about family and faith -- about neighborhoods free from crime ... about a world free from fear. About trusting a leader who trusts you.

Today, I say to all the good people of this state: together we've made a great beginning. Give me four more years to finish the job. //

Thank you all for this warm welcome -- and may God bless this great nation, the United States of America.

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Together, you have stood with me through some of this

nation's most challenging moments -- I think back to our bid to ensure that the vital Panama Canal was not controlled by a drug-running dictator. With your support, we chased Mr. Noriega and we ran him to ground. Today, Panama is free and Mr. Noriega -- he's anything but.

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July 31, 1992  
12:30 p.m.  
[Rally]

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JACKSONVILLE, FLORIDA  
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# # #

**WHITE HOUSE STAFFING MEMORANDUM**

DATE: 7/30/92 ACTION/CONCURRENCE/COMMENT DUE BY: 1:00PM, FRI., JUL. 31

SUBJECT: PRESIDENTIAL REMARKS: JACKSONVILLE RALLY  
JACKSONVILLE, FLORIDA  
MONDAY, AUGUST 3, 1992 [Rally. Jac]

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	HORNER	<input type="checkbox"/>	<input type="checkbox"/>
SKINNER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCBRIDE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
<b>SCOWCROFT</b> N/C	<input checked="" type="checkbox"/>	<input type="checkbox"/>	X MOORE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>DARMAN</b> N/C	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<b>PETERSMEYER</b> N/C	<input type="checkbox"/>	<input type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BROMLEY	<input type="checkbox"/>	<input type="checkbox"/>	X PROVOST	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CALIO <del>to be held</del> N/C	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<b>SMITH</b> N/C	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	YEUTTER	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	FINDLAY	<input type="checkbox"/>	<input checked="" type="checkbox"/>
N/C GRAY Jeff Holmstead 2894	<input checked="" type="checkbox"/>	<input type="checkbox"/>	KAUFMAN	<input type="checkbox"/>	<input checked="" type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	MCGROARTY	<input type="checkbox"/>	<input checked="" type="checkbox"/>

REMARKS:

Please provide comments on the attached directly to Dan McGroarty, Rm. 122, x2930, with a copy to this office NO LATER THAN 1:00PM, FRIDAY, JULY 31. Thank you.

*called 12:00 CK*

RESPONSE:

*called at 1PM MK*

**PHILLIP D. BRADY**  
 Assistant to the President  
 and Staff Secretary  
 Ext. 2702

Johns/Aarhus  
Draft three  
July 30, 1992

2 JUL 30 P6:30

PRESIDENTIAL REMARKS FOR JACKSONVILLE RALLY  
Monday August 3, 1992  
Jacksonville, Florida, 12:30pm

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And thank you to the Fletcher High Marching Band. Great job. And Amerikids, thank you all.

It's great to be back in the Sunshine State. When I think of Jacksonville, I think of all the greatness this city has produced -- Pat Boone, Rita Coolidge, James Weldon Johnson. Great Americans all.

And then there's the great southern rock band Lynyrd Skynyrd -- another super product of your home town. Maybe they're a little out of my generation, but I always wondered why they sang "Sweet Home Alabama" -- not "Sweet Home Jacksonville?"

Yesterday, I was in Elk Grove, Illinois -- today, in Dalton, Georgia -- talking about what's at stake in this election -- talking to them about trust.

But while I've been talking about trust, my opponent has been bashing away -- telling us what's wrong with America. You know, there's a little joke going around that the Democrats have a new diet. It's a sure fire way to stay thin: You only get to eat dessert when the Democrats say something positive about America.

I've never believed in that approach to politics. Ever since I've been active in public life, I've been guided by this ideal: trust the people. And, as I've followed this ideal, I've never been disappointed. The beauty of America...the greatness of our land...always has been the ingenuity of Americans -- and your achievements right here in Jacksonville are a testament to that ingenuity.

Let me cut to the heart of the matter about the important choice we face this November 3rd. You know, we've really got two options. I believe that a government worthy of the people's trust must trust the people.

This is why I'm leading the charge to allow parents to send their children to the school of their choice -- public, private, or religious.

This is why I'm fighting to give parents greater leeway on where they send their kids for childcare.

And this is why I'm fighting for tax relief for first-time home buyers, why I believe we've got to get government off the back of the people and out of their wallets.

You know about the other option. It's what my opponent and their friends in Congress have to offer. Deep down, they believe that the American people really can't be trusted, that -- if we want to solve problems -- we've got to put our trust not in people and families, but in government and big bureaucracy. Forgive me if I say that I have more faith in you to do the right thing.

I'm sure I don't have to tell you: The other side is working overtime to repackage their old liberal ideas. A new wrapping. A nice bow. Lots of smiles and cameras and slick campaign themes. But what these guys really have to offer you is castor oil -- and it really doesn't matter how pretty the glass is. That's their vision for America. No faith in people. More government. More taxes. They believe in managing failure; we believe in creating success.

And, Jacksonville, let me fill you in on a little secret: Over the next 90 days, I'm going to take my message to the American people. I'm going to fight hard for what's right, the values that you and I share -- support for God and family, a pro-growth economic agenda -- getting the government off our backs, making our streets safe at home, and keeping America strong abroad.

These are the things that made America great, and these are the things that we will not surrender. And here is where I need your help: We cannot let them tear down our accomplishments and preach their negative politics. We can't let them run down our great country and tie us down with their regulations.

Often times, at big political rallies like this, candidates come before the people and they ask for favors. And I guess I'm no exception. Let me be clear: I need your vote this November.

But I also want to take a moment to offer you some thanks - - thanks for your support as we have rebuilt America and reshaped our world.

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down Saddam. Maybe you remember my words: this will not stand. And then, with the help of our brave fighting forces -- including a lot from right here in Jacksonville -- we drove Saddam right out of Kuwait. You supported me, you supported our troops, and America prevailed.

Let me say this: We still have a little bit of unfinished business south of this great state. Let me make this prediction: The days of a certain gray-bearded tyrant -- you know who I'm talking about -- are numbered. In my next term, I look forward to being the first American President to set foot on the beaches of a free and democratic Cuba.

When it comes to America's security in the world, let's not close our eyes to history. If history tells us anything, it tells us this: The next four years will likely bring us new threats; some may be severe. Thanks to American persistence, the Soviet bear is extinct. But many wolves remain. I will do all in my power to keep America safe and the wolves at bay.

As you look at the changes we have achieved together, you need to be a little skeptical about a candidate who now -- looking around for a rallying call -- says 'Hey, how about some change?' Well, let me remind them: we are the change, and -- over the past four years -- we have proven our ability to achieve what many thought was the impossible. Today, as we join together here in Jacksonville, our nation is more secure, our children are safer -- and the world knows one thing for sure: Let the critics say what they will, America is the world's leader.

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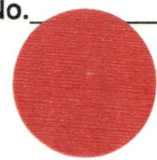
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And above all, we need to reform the Congress: I ask you: join me in my call for term limitations for members of Congress.

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Thank you. God bless you all. And God bless America.



**WHITE HOUSE STAFFING MEMORANDUM**

DATE: 7/30/92 ACTION/CONCURRENCE/COMMENT DUE BY: 1:00PM, FRI., JUL. 31  
 PRESIDENTIAL REMARKS: JACKSONVILLE RALLY  
 JACKSONVILLE, FLORIDA  
 SUBJECT: MONDAY, AUGUST 3, 1992

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	HORNER	<input type="checkbox"/>	<input type="checkbox"/>
SKINNER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCBRIDE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	MOORE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DARMAN 	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input type="checkbox"/>	<input type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BROMLEY	<input type="checkbox"/>	<input type="checkbox"/>	PROVOST	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CALIO	<input checked="" type="checkbox"/>	<input type="checkbox"/>	SMITH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	YEUTTER	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	FINDLAY	<input type="checkbox"/>	<input checked="" type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	KAUFMAN	<input type="checkbox"/>	<input checked="" type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	MCGROARTY	<input type="checkbox"/>	<input checked="" type="checkbox"/>

REMARKS:

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RESPONSE:

*No comments*

JUL 31 PM 4:24

PHILLIP D. BRADY  
 Assistant to the President  
 and Staff Secretary  
 Ext. 2702

Johns/Aarhus  
Draft three  
July 30, 1992

12 JUL 30 P6:30

PRESIDENTIAL REMARKS FOR JACKSONVILLE RALLY  
Monday August 3, 1992  
Jacksonville, Florida, 12:30pm

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And Mayor Austin, thank you for your hospitality here today. Thanks even more for your support -- and for your open-mindedness toward the "other side." Though I have to warn you, Mayor, there may be a few moments during the next few minutes that you may want to cover your ears for what I'm about to say.

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And then there's the great southern rock band Lynyrd Skynyrd -- another super product of your home town. Maybe they're a little out of my generation, but I always wondered why they sang "Sweet Home Alabama" -- not "Sweet Home Jacksonville?"

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But while I've been talking about trust, my opponent has been bashing away -- telling us what's wrong with America. You know, there's a little joke going around that the Democrats have a new diet. It's a sure fire way to stay thin: You only get to eat dessert when the Democrats say something positive about America.

I've never believed in that approach to politics. Ever since I've been active in public life, I've been guided by this ideal: trust the people. And, as I've followed this ideal, I've never been disappointed. The beauty of America...the greatness of our land...always has been the ingenuity of Americans -- and your achievements right here in Jacksonville are a testament to that ingenuity.

Let me cut to the heart of the matter about the important choice we face this November 3rd. You know, we've really got two options. I believe that a government worthy of the people's trust must trust the people.

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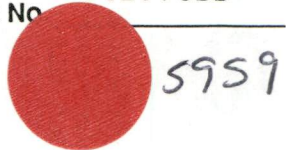
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DATE: JUL 31 7/30/92 P3: 81 ACTION/CONCURRENCE/COMMENT DUE BY: 1:00PM, FRI., JUL. 31

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 JACKSONVILLE, FLORIDA

SUBJECT: MONDAY, AUGUST 3, 1992

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	HORNER	<input type="checkbox"/>	<input type="checkbox"/>
SKINNER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCBRIDE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
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DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input type="checkbox"/>	<input type="checkbox"/>
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FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	FINDLAY	<input type="checkbox"/>	<input checked="" type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	KAUFMAN	<input type="checkbox"/>	<input checked="" type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	MCGROARTY	<input type="checkbox"/>	<input checked="" type="checkbox"/>

REMARKS:

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RESPONSE:

July 31, 1992

TO: DANIEL B. MCGROARTY

The NSC staff concurs in the proposed presidential remarks for the Jacksonville Rally.

  
 Brent Scowcroft

PHILLIP D. BRADY  
 Assistant to the President  
 and Staff Secretary  
 Ext. 2702

cc: Phillip D. Brady

Johns/Aarhus  
Draft three  
July 30, 1992

12 JUL 30 P6:30

PRESIDENTIAL REMARKS FOR JACKSONVILLE RALLY  
Monday August 3, 1992  
Jacksonville, Florida, 12:30pm

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THE WHITE HOUSE

WASHINGTON

EXECUTIVE OFFICE OF THE PRESIDENT

30-Jul-1992 05:21pm

**TO:** Maria L. Kalorides  
**FROM:** Drucillia S. Scaling  
Office of Communications  
**SUBJECT:** Acknowledgement material

Hey guys -- not sure if T's gonna be back before Sunday trip, BUT following are Congressional acknowledgments to date for POTUS trips:

ILLINOIS (picnic)

Congressman Henry Hyde (R-IL)  
Congressman Denny Hastert (R-IL)  
Congressman Phil Crane (R-IL)

GEORGIA (no Members of Congress)

FLORIDA

Senator Connie Mack (R-FL) (introducing the President at the Rally)  
Congressman Cliff Stearns (R-FL) (will represent Jacksonville after redistricting)  
Congressman Craig James (R-FL) (currently represents Jacksonville)

Kirsten will let you know if there are any changes -- I am outta here!!! Start spreadin the news ---- I'm leavin today --- I want to be a part of it -- NEW YORK NEW YORK

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Jacksonville, Florida, 12:30pm

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Press RETURN to continue, GOLD MENU for options or EXIT to cancel

Johns/Aarhus  
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Thank you. God bless you all. And God bless America.

Johns/Aarhus  
Draft three  
July 30, 1992

PRESIDENTIAL REMARKS FOR JACKSONVILLE RALLY  
Monday August 3, 1992  
Jacksonville, Florida, 12:30pm

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Thank you. God bless you all. And God bless America.

THE WHITE HOUSE

WASHINGTON

July 31, 1992

JUL 3 10:09

MEMORANDUM FOR DAN MCGROARTY

FROM: ROGER B. PORTER *rbp*

SUBJECT: Presidential Remarks: Jacksonville Rally

We have reviewed the attached presidential remarks and have noted a few suggested changes on the draft.

If you have any questions or we can be of further assistance, please let us know.

cc: Phillip D. Brady

# WHITE HOUSE STAFFING MEMORANDUM

DATE: 7/30/92 ACTION/CONCURRENCE/COMMENT DUE BY: 1:00PM, FRI., JUL.

SUBJECT: PRESIDENTIAL REMARKS: JACKSONVILLE RALLY  
JACKSONVILLE, FLORIDA *WARREN*  
MONDAY, AUGUST 3, 1992

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	HORNER	<input type="checkbox"/>	<input type="checkbox"/>
SKINNER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCBRIDE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	MOORE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input type="checkbox"/>	<input type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BROMLEY	<input type="checkbox"/>	<input type="checkbox"/>	PROVOST	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CALIO	<input checked="" type="checkbox"/>	<input type="checkbox"/>	SMITH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	YEUTTER	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	FINDLAY	<input type="checkbox"/>	<input checked="" type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	KAUFMAN	<input type="checkbox"/>	<input checked="" type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	MCGROARTY	<input type="checkbox"/>	<input checked="" type="checkbox"/>

REMARKS:

Please provide comments on the attached directly to Dan McGroarty, Rm. 122, x2930, with a copy to this office NO LATER THAN 1:00PM, FRIDAY, JULY 31. Thank you.

RESPONSE:

*See suggested changes*

PHILLIP D. BRADY  
Assistant to the President  
and Staff Secretary  
Ext. 2702

Johns/Aarhus  
Draft three  
July 30, 1992

2 JUL 30 P6:30

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over us. They're going to walk all over carpet made right here in Dalton, Georgia.

This is the year—for 6 months we've been subjected to the darnedest pessimism about our great country that I have ever heard. Every time you turn on that television at night, somebody telling you what's wrong. Well, let me tell you what's right.

They say that America can't compete. I say we can compete and that we'll win. They say, "Pull the blinds and lock the door; the American worker can't hack it anymore." I say the American worker can outthink, outwork, outcompete anyone, anytime, anywhere.

Here's a fact these pessimists better understand: Foreign trade supports the jobs of 153,000 Georgians, more than 7 million Americans. Here's my pledge to you: I will not let anyone endanger a single one of those jobs by going protectionist and closing up trade.

Let the other side criticize and say our country is ridiculed, laughed at around the world. They ought to open their eyes. Let them worry and whine. I am going to fight for these open markets because that means more jobs in this country, right here in Dalton, Georgia, among others, every city and State of our country. Let them run this country down; let them carp on what's wrong with America. I'm going to do what's right. That's what leadership is, and that's what trust is.

I'd like to bring these pessimists down here to this part of Georgia. I'd like to bring them right here to see this town, this industry. They might discover they've got nothing to fear from American workers and that American workers have nothing to fear from competition. This is one work force that can beat the pants off any competition.

That is the lesson of Dalton. That's why I'm here. I want that lesson to reverberate all across our entire country. You didn't fear the future; you shaped it. Your industry didn't retreat from foreign markets; you went out and conquered them. And with leadership that trusts in you, you'll keep beating the pants off the competition.

You and I do not feel that we are the laughingstock of the world. We are the undisputed leader. So let's keep it just exactly that way in the future. Let's keep America number one.

Thank you. And may God bless our great country. Thank you very, very much.

*Note: The President spoke at 8:58 a.m. in the Shaw Industries Distribution Center South. In his remarks, he referred to company officials Robert Shaw, president and chief executive officer, and his wife, Anna Sue, William Lusk, senior vice president and treasurer, Norris Little, senior vice president for operations, and Carl Rollins, vice president; Fred Cooper, State chairman, Bush-Quayle '92; and Alec Poitevint, Georgia Republican Party chairman.*

### Remarks on Arrival in Jacksonville, Florida

August 3, 1992

**The President.** What a great rally. What a fantastic Jacksonville turnout. Thank you all very, very much. This is good for the soul.

**Audience members.** Four more years! Four more years! Four more years!

**The President.** Thank you so very, very much. Senator Mack, Connie, my friend, thank you for that warm introduction. Let me just tell you something that you must know well: When the going got tough in Desert Storm days, you could turn to Connie Mack for success, for trust, for conviction. He was right on the ball all the way. And he is right: If you really want to change America, change control of the United States Congress, and let us get this country moving.

I want to thank the Mayor for that warm introduction. I'll forgive him for being a Democrat; he's a good man, and—[laughter]—I was delighted to have him say those pleasant things. To Mark Little: Mark, you've got a great voice, you ought to go in radio. [Laughter] Thank you. Thank you very much for being here and getting this gang all fired up. When I say fired up, I'm talking literally. I saw you when I came by on Air Force One—a little warm out there. And may I salute Cliff Stearns and Craig James, both great Congressmen. And let me say this: Please elect Kelly Fowler and send her to the United States Congress. You want to change things; there's a good way to do it. And may

y God bless our great  
y, very much.

spoke at 8:58 a.m. in  
Distribution Center  
he referred to com-  
Shaw, president and  
and his wife, Anna  
ior vice president and  
, senior vice president  
arl Rollins, vice presi-  
tate chairman, Bush-  
Poitevint, Georgia Re-  
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I in Jacksonville,

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to have him say those  
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ought to go in radio.  
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ame by on Air Force  
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Craig James, both gre  
et me say this: Please  
d send her to the Unit-  
You want to change  
way to do it. And may

salute minority leaders Crenshaw and Lom-  
ard and our State treasurer Gallagher, and  
so many others that are here with us today.  
And to the kids, the Americakids that kept  
you entertained, my thanks to them, and also  
to the Fletcher High School marching band  
and the Fletcher High School cheerleaders.  
Don't say I didn't mention them. And Mayor,  
thanks once again for your openmindedness,  
and your warm welcome to your city.

If you're like me, you're grabbing every  
spare moment you can to keep up with the  
great Olympic games in Barcelona. My favor-  
ite events have been in the swimming, for  
three reasons. Make that four. First, Martin  
Zubero. His backstroke was for Spain, but  
I bet his heart, with his hometown of Jack-  
sonville. And also, your own Gregg Burgess,  
who took home the silver. We're proud of  
him.

Here's another guy I like, Pablo Morales,  
the guy who missed out. Remember, he  
missed out in '84, he didn't make the team  
in '88, then he came back this year to take  
the gold and at the ripe old age of 27. I don't  
know why, but I kind of like a guy who proves  
that youth and inexperience are no match for  
maturity and determination.

The fourth one was Summer Sanders.  
How's that for the name of a swimmer. Sum-  
mer was trailing halfway through the 200  
meter butterfly, then came on strong to win  
at the finish. Came on strong to win at the  
finish, I like that. We are going to do exactly  
the same thing to these guys coming out of  
this so-called new team.

We've heard a lot of talk about change this  
year; the other side has put forth more heat  
than this Florida sunshine. But don't worry;  
let's see how they can take it. I am going  
to carry it back to them and take my case  
to you, the American people. They've had  
their day—6 months of carping and griping  
and tearing down the United States—and  
that day is over. We're going to take the case  
to the American people.

The other side, they talk about change, but  
when you look at their position on the most  
radical change of all, limiting the tenure of  
Members of Congress, they quietly admit  
they're against the idea. That's change, just  
changing their tune. [Laughter]

The other side talks about change, but in  
a certain 7,000-word speech at a convention  
that I was happy to miss—[laughter]—they  
devoted just 141 words to defense of this  
country and to our foreign policy. Then when  
they finally get around to it, they propose  
\$60 billion in defense cuts beyond which my  
next—national security experts tell me is re-  
sponsible. They do not mention the fact that  
these reckless cuts will cost a million jobs  
across America, some right here in Jackson-  
ville. They dry up Mayport to look like a  
prune, and we are not going to do that. We've  
got to keep our country strong. You talk  
about that change; that's called changing the  
subject.

And the other side talks about change.  
Look at the first two ideas of the economy.  
They propose—and Connie knows this, and  
he's fighting hard against it—they propose  
a \$150-billion tax increase now, half of it paid  
by small businessmen and farmers, and then  
follow it up with a new payroll tax of at least  
7 percent to pay for a Government-run  
health care scheme. That is change, but  
change is all you're going to have left in your  
pocket if you listen to them.

I stand for a change, and here it is, a new  
approach. Congress has a lower rate of turn-  
over than the Soviet Politburo used to have.  
[Laughter] Thirty-six years with one party  
holding the power. I am fighting for term  
limits because the only way to break the  
deadlock in Washington is by clearing out  
a little dead wood on Capitol Hill.

I know when you have up there in some  
of these liberal communities, if you want  
people to do something that's politically ap-  
pealing, yes, they want to gut the defense.  
But I am not going to let that happen. For  
the sake of our children and the economy,  
I am determined to keep the United States  
of America strong.

I don't believe the way to jump-start this  
economy is with a new tax-and-spend  
program. I trust you to spend your hard-earned  
dollars better than any bureaucrat can.

And so this election is not just about  
change. It's about something else, a flip side  
of change, and that is called trust. When you  
get right down to it, this election will be like  
every other. When you pull that curtain