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Folder Title:
Odetics, Inc. 7/30/92 [OA 5810]

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History has shown again and again that by pushing technology to ever-higher levels of accomplishment, we can achieve immensely practical consequences. To give you just one example, at Argonne Laboratories years ago, scientists were trying to purify liquid hydrogen for use with what was then the world's largest accelerator. They ended up figuring out a way to make artificial kidneys for just \$15 apiece. That resulted from this fundamental science. The same kind of developments will occur right here, on a scale never before imagined. Here, for example, is where a new electronics industry is going to be born.

Some in Congress don't see it this way. They talk a good game about investment. While they proclaim to be "future's friend" they have repeatedly blocked programs I have put forward in education and research. And now, they've set their sights on the super collider.

The House last month voted to shut down this project, the House of Representatives, in spite of the heroic efforts of this scientist, this Congressman with me here today, and this Deputy Secretary of Energy with me here today. Now, the Senate will consider it soon. And no one should be under any illusion: Savings from killing the super collider will not be used to reduce the deficit, as some said.

Some Members of Congress want to use this money to support organized interests whose backing they need in an election year. They will squander the taxpayer's money today rather than invest in our economy with tomorrow in sight. Make no mistake: This is a battle being waged right now in the Congress between the patrons of the past, and the architects of the future. And that is every one of you standing here today.

It may not be popular in all places, but I am determined, election year or not, to do what is right for America. Today I say: I stand with our young people who want the jobs of tomorrow. I stand with our future. And I will fight hard and continue to fight hard for the super collider, and call everybody necessary to get them to do what is right by science and technology.

Five hundred years ago this Monday, a man named Columbus set sail on a journey

that brought him to the shores of this great land. But in many respects, America's voyage is never-ending. Centuries after Columbus set sail, our forebears tread this soil in wagon trains, and two centuries after that, scientists at Johnson Space Center watched as brave Americans set sail for the stars.

Today, new frontiers beckon; new discoveries await; new progress lies before us. Our adventure is not to sail the open ocean but rather to go to the edge of the universe and see the birth of space and of time. Our vessel is not called *Santa Maria*, it is the super collider. But human imagination is still our compass and human ingenuity and yearning for progress our only power. To those who would sacrifice tomorrow for today, I say trust in America's future. Trust in America's incredible capacity for renewal and innovation. Trust in the spirit that is here today, for ours is an eternal voyage to greatness. And each and every one of you is a part of that voyage.

Thank you for listening. May God bless Texas, and God bless the United States of America. Thank you very much.

Note: The President spoke at 10:32 a.m. in the String Test Building. In his remarks, he referred to Jack Martin, chairman of the Texas National Research Commission; Joseph Cipriano, director of the Superconducting Super Collider Project, Department of Energy; and Roy Schwitters, Director, Superconducting Super Collider Laboratory.

Remarks to Odetics, Inc., Associates in Anaheim, California

July 30, 1992

Thank you very much for that wonderfully warm Odetics welcome. Joel, let me tell you why Odetics was selected: its innovation, achievement, and attitude. May I thank your fellow founders, Mr. Gudmundson, Mr. Muensch, Daly, Schulz, and Jim Welch for the hospitality, and all of you most of all for this hospitality.

On board every American space shuttle is Odetics. You're everywhere I'm told, in the

George Bush, 1992

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security camera, in the convenience store, and the corner ATM machine. I've always wondered where all this stuff came from. I think you've done for robotics what the guy at that Olympics ceremony has done for the under fire archery, if you remember that fellow. [Laughter]

As Joel pointed out to me early on, the credit goes to the people behind the technology, the Odetics associates, the workers here who have done such a great job.

Barbara was especially thrilled when she heard I was coming out here. She said, "If everything you tell me about Odetics is true, then maybe you can find someone out there who can teach you how to set the time on our VCR." We need help. I don't know how you all handle it; we just leave ours flashing—[laughter]—12:00, 12:00. That way you're right two times every 24 hours. [Laughter]

I think you all have played a significant part in what I believe is the central triumph of our time, the free world's great victory in the cold war. But as you know, that triumph means changes in the very industry that helped us carry the day. Many defense-related firms are grappling with the new realities, and not all are doing it with the success that you're having right here.

We know we can reduce defense spending, cut it substantially and responsibly. The victory in the cold war makes it mandatory for a President to do just that. And I have proposed a sensible defense build-down, a blueprint that recognizes, post-cold-war realities but still gives this country the muscle that we need to meet whatever danger comes our way.

We also know that we need to help defense firms and defense workers make the adjustment, to help technology-intensive companies like yours compete and win in the economic olympics, where the prizes aren't medals, but they're good jobs and they're bigger paychecks.

I happen to believe that the best defense conversion program is a strong national economy, and that is my first and overriding priority. And this morning there were some economic numbers out showing that—you can probably pick this up from conversations with your neighbors—the American economy is

growing nationally, but not fast enough. Most economists predict the economy's going to get stronger the rest of the year nationally. That's true, I believe. But your friends and neighbors do not want to wait for new jobs to be created; they want them now.

On January 29th, I put forward a specific program to spur the economic economy, would not have increased this deficit, but to spur the economic economy with incentives to encourage businesses to hire new workers and help Americans who want to buy a home. If that plan was in place, it would have created 15,000 jobs a day, over half a million jobs since February. For 183 days, the Congress has dillydallied with this plan while we could be creating new jobs for Americans.

So do me a favor, help me send the United States Congress a message, the one institution that hasn't changed control for 38 years: Don't hold the American economy hostage to politics. Tell them to vote for a recovery program and get this country back to work right now.

A stronger economy is going to help a lot of your associates in related companies who might be looking for work these days. But we also need to help the defense firms and the workers make the adjustment and transfer your technological expertise to other parts of our economy.

That's the idea behind what we call a national technology initiative to help bring new technologies, those that have been developed at taxpayers' expense in our labs, out of the Federal labs and into the marketplace. And that's why we're pioneering a new program to help members of the defense community, civilian and military, find new careers in America's classrooms.

It's why we're doing away with something called, this is technical, but called the recoupment fee. This is a tax charged against military and commercial products sold to customers other than the U.S. Government. These fees hurt American companies, American workers by making it more difficult for them to compete for business here and abroad. I've told the Secretary of Defense to eliminate these fees. If the Government unties the hands of businesses, I know that we can beat the pants off foreign competi-

tion. I think we can help through this transition.

But, you know, as another Californian used to say, "Peace through strength never goes out of style." And we cannot lose sight of the fact that for all the great gains that we've made for freedom and for all the peace of mind we've secured for our children because of the elimination or certainly the reduction, significant reduction of the threat of nuclear war, the world still is a dangerous place.

I think back to the oath that I took on the Capitol steps there when I first became President, to preserve, to protect, and to defend the Constitution of the United States, and of the trust placed in me, the trust I've done my best to repay to keep this Nation safe and secure. I am proud of these accomplishments here and thankful that we've been able to give the order that so many Presidents long to give, for many of our nuclear forces to stand down from alert.

Yet in many ways, I know that our world today is more uncertain, far more unpredictable than the world we left behind. The Soviet bear, that unified international Communist Soviet bear, may be extinct, but there are still plenty of wolves out there in the world, renegade rulers, outlaw regimes, terrorist regimes, Baghdad bullies. I won't allow them to get a finger on the nuclear trigger. This President, will never allow a lone wolf to endanger American security. We owe that to these kids right here today. Yes, the world is a safer place, but we've got to keep it safe.

I've been told about a certain political speech not too many weeks ago. I missed it; I was fishing in Wyoming. [Laughter] It went on about the future of the country, I'm told, for about an hour. Out of all that time, that speech spent about one minute on the national security of this Nation, one minute, 141 words to be exact. If you blinked or had to do something else or even heated up a ham and cheese sandwich in the microwave, you missed the entire part about the national security and world peace.

Well, I guess it's all part of the change thing. But when it comes to national defense, I am worried that the other side is for change. They want to change the subject, and their silence speaks volumes. I don't believe

that foreign policy and national security is a footnote, a loose end we wrap up and then safely forget. The defense budget is more than a piggy bank for folks who want to get busy beating swords into pork barrels. We've got to fight to keep this country sufficiently strong.

So someone has to set the record straight and has to speak up for the muscle—not the waste, not that we can't cut—but has to speak up for the needed muscle that gives meaning to American leadership. Someone has to say, even now that we've won the cold war: America is safe, but just so long as America stays strong.

If we took the course that some recommend, we literally wouldn't know what we're missing until we found it out in the heat of battle. But the truth is that Odetics and other frontline firms around California, you'd feel it first. The other side proposes to cut nearly \$60 billion in defense cuts beyond and below the level we see as the minimum necessary for national security, and we cannot let that happen: almost 4 times more cuts than what we believe is responsible so that I can certify to these young people here that your future is going to be safe.

Cuts of that magnitude would jeopardize America's ability to defend our citizens, our interests, and our ideals. Let me bring it very close to home. Cuts of that magnitude would cost workers in the defense industry as many as one million jobs. So we've got two reasons. The first and most important, we've got to do what my oath committed me to do: guarantee the national security of this country. Then we've got to also think about the American worker and not needlessly push him out of work.

I know that the California economy is struggling these days, and that some of it comes, and I'll accept the blame for this, from what I think are the responsible cuts that we've approved. As the cold war ended, it was appropriate that we make some defense cuts.

But think of the shockwaves that reckless defense cuts would touch off in construction and electronics and aerospace. Think of what those layoffs will do to housing prices. Think of the workers, think of the families, from

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You know, when a ship is decommissioned it's said to be put in mothballs. Well, if we follow that plan, the opposition's plan, the only industry hiring would be the mothball industry. We cannot let that happen to our country.

As long as I am President, I make this pledge: I will not let our economy be wrecked and our security threatened by the politically appealing idea of gutting our national defense. They want to gut the defense, and we cannot let that happen.

So in conclusion let me just say, this year you're going to hear a lot of talk about change. But to me this election, like every other one, is also about trust. Who do you trust to change America? Who do you trust, not to do what's easy or sounds good, might be responding to some poll out there, but to do what is right for you and for your children and for the families of this country and for America?

I make this pledge to you, not to do what is unwise or politically expedient, but I pledge to fulfill the trust that you have placed in me by doing what is right for this country.

I am very, very pleased to be here. Now I will end with the word that I know will get me a nice standing ovation: Odetics! Go for it!

Thank you very much.

Note: The President spoke at 1:53 p.m. at the automated tape library division of Odetics, Inc. In his remarks, he referred to company officials Joel Slutzky, chairman of the board and chief executive officer; Crandall L. Gudmundson, president; Gerry Muensch, vice president of marketing; Kevin C. Daly, vice president and chief technical officer; Gordon Schulz, vice president of mechanical engineering; and James P. Welch, vice president of electrical engineering.

Message to the Senate Transmitting the Protocol to the Ireland-United States Friendship, Commerce, and Navigation Treaty

July 30, 1992

To the Senate of the United States:

With a view to receiving the advice and consent of the Senate to ratification, I transmit herewith the Protocol to the Treaty of Friendship, Commerce and Navigation between the United States of America and Ireland of January 21, 1950, signed at Washington on June 24, 1992. I transmit also, for the information of the Senate, the report of the Department of State with respect to this protocol.

This protocol will establish the legal basis by which the United States may issue investor (E-2) visas to qualified nationals of Ireland. The protocol modifies the U.S.-Ireland friendship, commerce, and navigation (FCN) treaty to allow for entry and sojourn of investors. This is a benefit provided in the large majority of U.S. FCN treaties. It is also a benefit already accorded to U.S. investors in Ireland who are eligible for visas that offer comparable benefits to those that would be accorded nationals of Ireland under E-2 visa status.

As I reaffirmed in my December 1991 policy statement, the United States has long championed the benefits of an open investment climate, both at home and abroad. U.S. policy is to welcome market-driven foreign investment and to permit capital to flow freely to seek its highest return. Ireland also provides an open investment climate. Visas for investors facilitate investment activity and thus directly support our mutual policy objectives of an open investment climate.

I recommend that the Senate consider this protocol as soon as possible and give its advice and consent to ratification of the protocol at an early date.

George Bush

The White House,
July 30, 1992.

ODETICS \ ANAHEIM, CALIFORNIA
JULY 30, 1992 \ 1:30 P.M.

THANK YOU ALL FOR THAT WARM WELCOME. THANK YOU FOR THAT KIND INTRODUCTION JOEL [SLUTZKY]. AND LET ME THANK YOU AND YOUR FELLOW FOUNDERS: CRANDELL GUDMUNDSON, JERRY MUENSCH, KEVIN DALY, GORDON SCHULZ, AND JIM WELCH FOR THE HOSPITALITY YOU'VE EXTENDED TO ME. JOEL [SLUTSKY] TOLD ME ABOUT THE INCREDIBLE WORK YOU DO ... THAT ODETICS IS EVERYWHERE:

- 2 -

ON BOARD EVERY AMERICAN SPACE SHUTTLE ... AS WELL AS IN THE SECURITY CAMERA IN THE CONVENIENCE STORE AND THE CORNER ATM MACHINE.

ODETICS HAS DONE FOR ROBOTICS WHAT THAT GUY AT THE OLYMPIC CEREMONY HAS DONE FOR "UNDER-FIRE" ARCHERY. AND THE CREDIT GOES TO THE PEOPLE BEHIND THE TECHNOLOGY -- ODETICS' ASSOCIATES. LET ME SALUTE YOU FOR THE ENERGY AND ENTERPRISE YOU BRING TO YOUR WORK. //

- 3 -

BARBARA WAS ESPECIALLY EXCITED WHEN SHE HEARD I WAS VISITING TODAY. SHE SAID, "IF EVERYTHING YOU TELL ME ABOUT ODETICS IS TRUE -- THEN MAYBE YOU CAN FIND SOMEONE OUT THERE ... WHO CAN TEACH YOU HOW TO SET THE TIME ON OUR VCR." //

(WE JUST LEAVE OUR CLOCK FLASHING: 12 O'CLOCK, 12 O'CLOCK. BARBARA SAYS THAT WAY, IT'S RIGHT TWICE A DAY.)

- 4 -

COMPANIES LIKE ODETICS HAVE PLAYED A KEY PART IN WHAT I BELIEVE IS THE CENTRAL TRIUMPH OF OUR TIME: THE FREE WORLD'S GREAT VICTORY IN THE COLD WAR. //

BUT AS YOU KNOW, THAT TRIUMPH MEANS CHANGES IN THE VERY INDUSTRIES THAT HELPED US CARRY THE DAY. MANY DEFENSE-RELATED FIRMS ARE GRAPPLING WITH THE NEW REALITIES -- AND NOT ALL ARE DOING IT WITH THE SUCCESS YOU'RE HAVING RIGHT HERE. //

- 5 -

WE KNOW WE CAN REDUCE DEFENSE SPENDING -- CUT IT SUBSTANTIALLY AND RESPONSIBLY. //

I'VE PROPOSED A SENSIBLE DEFENSE BUILD-DOWN, A BLUEPRINT THAT RECOGNIZES POST-COLD WAR REALITIES -- BUT STILL GIVES THIS COUNTRY THE MUSCLE WE NEED TO MEET WHATEVER DANGER COMES OUR WAY.

- 6 -

WE ALSO KNOW WE NEED TO HELP DEFENSE FIRMS AND DEFENSE WORKERS MAKE THE ADJUSTMENT -- TO HELP TECHNOLOGY-INTENSIVE COMPANIES LIKE YOURS COMPETE AND WIN IN THE ECONOMIC OLYMPICS --WHERE THE PRIZES AREN'T MEDALS, BUT GOOD JOBS AND BIGGER PAYCHECKS.

I HAPPEN TO BELIEVE THAT THE BEST DEFENSE CONVERSION PROGRAM IS A STRONG ECONOMY. THAT IS MY FIRST AND OVERRIDING PRIORITY.

- 7 -

THIS MORNING, THERE WERE SOME ECONOMIC NUMBERS OUT OF WASHINGTON, SHOWING WHAT YOU CAN PROBABLY PICK UP FROM CONVERSATIONS WITH YOUR NEIGHBORS. THE AMERICAN ECONOMY IS GROWING TODAY, BUT NOT FAST ENOUGH.

MOST ECONOMISTS PREDICT THE ECONOMY WILL GET STRONGER THE REST OF THE YEAR, AND I AGREE.

BUT YOUR FRIENDS AND NEIGHBORS DON'T WANT TO WAIT FOR NEW JOBS TO BE CREATED, THEY WANT THEM NOW.

- 8 -

ON JANUARY 29TH, I PUT FORWARD A SPECIFIC PROGRAM TO SPUR THE AMERICAN ECONOMY WITH INCENTIVES TO ENCOURAGE BUSINESSES TO HIRE NEW WORKERS AND HELP AMERICANS WHO WANT TO BUY A HOME.

IF MY PLAN WAS IN PLACE, IT WOULD CREATE ALMOST 15,000 NEW JOBS A DAY -- OVER HALF A MILLION JOBS SINCE FEBRUARY.

- 9 -

FOR 183 DAYS, CONGRESS HAS DILLY DALLIED WITH THIS PLAN, WHILE WE COULD BE CREATING NEW JOBS FOR AMERICANS. SO DO ME A FAVOR. HELP ME SEND CONGRESS A MESSAGE. DON'T HOLD THE AMERICAN ECONOMY HOSTAGE TO POLITICS. TELL THEM TO VOTE FOR A RECOVERY PROGRAM, AND PUT AMERICA BACK TO WORK: NOW!//

A STRONGER ECONOMY IS GOING TO HELP A LOT OF YOUR ASSOCIATES IN RELATED COMPANIES, WHO MIGHT BE LOOKING FOR WORK THESE DAYS.

- 10 -

BUT WE ALSO NEED TO HELP DEFENSE FIRMS AND WORKERS MAKE THE ADJUSTMENT, TRANSFER YOUR TECHNOLOGICAL EXPERTISE TO OTHER PARTS OF THE ECONOMY.

THAT'S THE IDEA BEHIND OUR NATIONAL TECHNOLOGY INITIATIVE -- TO HELP BRING NEW TECHNOLOGIES -- TECHNOLOGIES DEVELOPED AT TAXPAYER EXPENSE -- OUT OF FEDERAL LABS AND INTO THE MARKETPLACE. THAT'S WHY WE'RE PIONEERING A NEW PROGRAM TO HELP MEMBERS OF THE DEFENSE COMMUNITY -- CIVILIAN AND MILITARY -- FIND NEW CAREERS IN AMERICA'S CLASSROOMS.

- 11 -

AND IT'S WHY WE'RE DOING AWAY WITH SOMETHING CALLED ... THE RECOUPMENT FEE. THIS IS A TAX CHARGED AGAINST MILITARY AND COMMERCIAL PRODUCTS SOLD TO CUSTOMERS OTHER THAN THE U.S. GOVERNMENT. THESE FEES HURT AMERICAN COMPANIES ... AMERICAN WORKERS, BY MAKING IT MORE DIFFICULT FOR THEM TO COMPETE FOR BUSINESS HERE AND ABROAD. I'VE DIRECTED SECRETARY OF DEFENSE DICK CHENEY TO ELIMINATE THESE FEES. IF GOVERNMENT UNTIES YOUR HANDS, I KNOW YOU CAN BEAT THE PANTS OFF FOREIGN COMPETITION.//

- 12 -

THAT'S WHAT WILL DO TO HELP THE TRANSMISSION. BUT YOU KNOW, AS AN OLD CALIFORNIA FRIEND MIGHT SAY, "PEACE IS STRENGTH" NEVER GOES OUT OF STYLE. WE CAN'T LOSE SIGHT OF THE FACT THAT FOR ALL THE GREAT GAINS WE'VE MADE FOR FREEDOM ... FOR ALL THE PEACE OF MIND WE'VE SECURED FOR OUR CHILDREN ... THE WORLD REMAINS A DANGEROUS PLACE.

I THINK BACK -- TO THE OATH I TOOK ON THE CAPITOL STEPS THREE AND A HALF YEARS AGO, TO PRESERVE, PROTECT AND DEFEND THE CONSTITUTION.

OF THE TRUST PLACED IN ME -- THE TRUST I'VE DONE MY BEST TO REPAY -- TO KEEP THIS NATION SAFE AND SECURE.

I'M PROUD OF OUR ACCOMPLISHMENTS -- THANKFUL THAT I'VE BEEN ABLE TO GIVE THE ORDER SO MANY PRESIDENTS LONGED TO GIVE, FOR MANY OF OUR NUCLEAR FORCES TO "STAND DOWN" FROM ALERT. AND YET IN MANY WAYS, I KNOW THAT OUR WORLD TODAY IS MORE UNCERTAIN -- FAR MORE UNPREDICTABLE -- THAN THE WORLD WE'VE LEFT BEHIND. //

THE SOVIET BEAR MAY BE EXTINCT -- BUT THERE ARE STILL PLENTY OF WOLVES IN THE WORLD. RENEGADE RULERS / OUTLAW REGIMES / BAGHDAD BULLIES. I WON'T ALLOW THEM TO GET A FINGER ON THE NUCLEAR TRIGGER. //

YOU HAVE MY WORD: THIS PRESIDENT WILL NEVER ALLOW A LONE WOLF TO ENDANGER AMERICAN SECURITY. //

WHEN IT COMES TO CLEAR AND PRESENT DANGERS LIKE THE ONES I'M TALKING ABOUT, WE CAN'T AFFORD TO KEEP OUR HEADS IN THE SAND.

- 15 -

I'VE BEEN TOLD ABOUT A CERTAIN POLITICAL SPEECH NOT TOO MANY WEEKS AGO ... IT WENT ON ABOUT THE FUTURE OF THIS COUNTRY FOR ALMOST AN HOUR. OUT OF ALL THAT TIME, IT SPENT ABOUT 1 MINUTE ON THE NATIONAL SECURITY OF THIS NATION -- 1 MINUTE -- 141 WORDS, TO BE EXACT. IF YOU BLINKED -- OR EVEN HEATED UP A HAM AND CHEESE SANDWICH IN THE MICROWAVE -- WELL, YOU MISSED IT.

- 16 -

I GUESS IT'S ALL PART OF "THE CHANGE THING." WHEN IT COMES TO NATIONAL DEFENSE, I'M WORRIED THAT THE OTHER SIDE IS ALL FOR CHANGE, ALRIGHT. THEY WANT TO CHANGE THE SUBJECT.

WELL, THEIR SILENCE SPEAKS VOLUMES.

YOU SEE, I DON'T BELIEVE FOREIGN POLICY IS A FOOTNOTE ... A LOOSE END WE WRAP UP, AND THEN SAFELY FORGET.

AND THE DEFENSE BUDGET IS MORE THAN A PIGGY BANK FOR FOLKS WHO WANT TO GET BUSY BEATING SWORDS ... INTO PORK BARRELS. //

SOMEONE HAS TO SET THE RECORD STRAIGHT. SOMEONE HAS TO SPEAK UP FOR THE MILITARY MUSCLE THAT GIVES MEANING TO AMERICAN LEADERSHIP. SOMEONE HAS TO SAY, EVEN NOW THAT WE'VE WON THE COLD WAR: AMERICA IS SAFE ... SO LONG AS AMERICA STAYS STRONG.

IF WE TOOK THE COURSE THAT SOME RECOMMEND, WE LITERALLY WOULDN'T KNOW WHAT WE WERE MISSING -- UNTIL WE FOUND OUT IN THE HEAT OF BATTLE. BUT THE TRUTH IS, AT ODETICS AND OTHER FRONTLINE FIRMS AROUND CALIFORNIA AND THIS COUNTRY -- YOU'D FEEL IT FIRST. THE OTHER SIDE PROPOSES TO CUT NEARLY \$60 BILLION DOLLARS IN DEFENSE CUTS BEYOND -- BELOW -- THE LEVEL WE SEE AS THE MINIMUM NECESSARY FOR NATIONAL SECURITY. THREE TIMES MORE THAN WHAT WE BELIEVE IS RESPONSIBLE.

CUTS OF THAT MAGNITUDE WOULD JEOPARDIZE AMERICA'S ABILITY TO DEFEND OUR CITIZENS, OUR INTERESTS AND OUR IDEALS. AND LET ME BRING IT CLOSE TO HOME: CUTS OF THAT MAGNITUDE WOULD COST WORKERS IN THE DEFENSE INDUSTRY AS MANY AS ONE MILLION JOBS. //

I KNOW THE CALIFORNIA ECONOMY IS STRUGGLING THESE DAYS, IN PART FROM THE RESPONSIBLE CUTS WE'VE APPROVED. BUT THINK OF THE SHOCK WAVES THAT RECKLESS DEFENSE CUTS WOULD TOUCH OFF IN CONSTRUCTION, ELECTRONICS, AND AEROSPACE?

THINK OF WHAT THOSE LAYOFFS WILL DO TO HOUSING PRICES? THINK OF THE WORKERS -- FROM DIE CUTTERS AND WELDERS TO DESIGN TEAMS AND ENGINEERS -- THROWN OUT OF WORK AND ON WELFARE.

YOU KNOW HOW WHEN A SHIP IS DECOMMISSIONED, IT IS SAID TO BE PUT IN "MOTHBALLS." WELL IF WE FOLLOW THEIR PLAN ... THE ONLY INDUSTRY HIRING WOULD BE THE MOTHBALL INDUSTRY.

- 21 -

AS LONG AS I'M PRESIDENT I MAKE THIS PLEDGE. I WILL NOT LET OUR ECONOMY BE WRECKED AND OUR SECURITY THREATENED BY THE POLITICALLY APPEALING IDEA OF GUTTING OUR NATIONAL DEFENSE. LET THE CHIPS FALL WHERE THEY MAY, I'M GOING TO DO WHAT'S RIGHT FOR AMERICA.//

YOU'LL HEAR A LOT OF TALK ABOUT "CHANGE" THIS YEAR, BUT TO ME THIS ELECTION -- LIKE EVERY OTHER --- WILL ALSO BE ABOUT TRUST. WHO DO YOU TRUST TO CHANGE AMERICA?

- 22 -

WHO DO YOU TRUST, NOT TO DO WHAT'S EASY OR SOUNDS GOOD, BUT WHAT IS RIGHT FOR YOU, YOUR CHILDREN AND FOR AMERICA?

I MAKE THIS PLEDGE, NOT TO DO WHAT IS UNWISE OR POLITICALLY EXPEDIENT. I PLEDGE TO FULFILL THE TRUST YOU'VE PLACED IN ME, BY DOING WHAT IS RIGHT FOR AMERICA.

THANK YOU ONCE AGAIN FOR THIS WARM WELCOME -- MAY GOD BLESS THE UNITED STATES OF AMERICA.

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THE WHITE HOUSE
WASHINGTON

July 29, 1992

MEMORANDUM FOR THE PRESIDENT

FROM: DAN MC GROARTY *DMG*
SUBJECT: PROPOSED REMARKS TO ODETICS

I. SUMMARY

On Thursday July 30 at 1:30 p.m. you will deliver remarks to an audience of 300 associates at Odetics in Anaheim, California.

II. DISCUSSION

Your remarks (approximately 12 minutes / cards), focus on the new realities the defense industry faces now that the Cold War has ended, and highlights your plan for defense conversion to consumer markets.

McGroarty/Bunton
July 29, 1992
2:30 p.m.
[odetics]

PRESIDENTIAL REMARKS: ODETICS
ANAHEIM, CALIFORNIA
JULY 30, 1992
~~11:00 A.M.~~ 1:30 P.M.

Thank you all for that warm welcome. [Acknowledgements.]

Joel [Slutsky] told me about the incredible work you do ... that Odetics is everywhere: On board every American space shuttle ... ~~(high above the battlefield, helping our troops chart the movements of their enemy)~~ ... as well as in the security camera in the convenience store and the corner ATM machine.

Odetics has done for robotics what that guy at the Olympic ceremony has done for "under-fire" archery. And the credit goes to the people behind the technology -- Odetics' associates. Let me salute you for the energy and enterprise you bring to your work. //

Barbara was especially excited when she heard I was visiting today. She said, if everything you tell me about Odetics is true -- then maybe you can find someone out there ... who can teach you how to set the time on our VCR. //

We just leave our clock flashing: 12 o'clock, 12 o'clock. Barbara says that way, it's right twice a day.

Companies like Odetics have played a key part in what I believe is the central triumph of our time: the Free World's great victory in the Cold War. ~~(You may have thought you were building weapons -- but you were really building a safer world for our children.)~~ //

But as you know, that triumph means changes in the very industries that helped us carry the day. Many defense-related firms are grappling with the new realities -- and not all are doing it with the success you're having right here. //

We know we can reduce defense spending -- cut it substantially. I believe there ought to be a payoff for the unsung hero of the Cold War -- the American taxpayer. Between now and 1997, defense spending will drop \$478 billion dollars from the levels we projected before the fall of the Berlin Wall. That breaks down to over \$7,000 in savings for every American family. //

I've proposed a sensible defense build-down, a blueprint that recognizes post-Cold War realities -- but still gives this country the muscle we need to meet whatever danger comes our way.

The world still looks to the United States for leadership. In an uncertain world, America must remain a force for stability.

We also know we need to help defense firms and defense workers make the adjustment -- to help technology-intensive companies like yours compete and win in the economic Olympics -- where the prizes aren't medals, but good jobs and bigger paychecks.

That's the idea behind our National Technology Initiative - - to help bring new technologies -- technologies developed at taxpayer expense -- out of federal labs and into the marketplace.

That's why we're pioneering a new program to help members of the defense establishment -- civilian and military -- find new

careers in America's classrooms. We want to put their discipline and drive, their energy and expertise to use -- teaching our kids.

And it's why on June 19, I announced an important policy change that will help companies with defense-related businesses make the transition to the post-Cold War era. One unnecessary obstacle has been what is called the recoupment fee. The tax charged against military and commercial products sold to customers other than the U.S. Government. These fees hurt American companies ... American workers, by making it more difficult for them to compete for business here and abroad. That's why I've directed Dick Cheney to eliminate these fees, and help American companies compete.

Finally, it's the reason my budget calls for an investment of \$17 billion dollars in applied civilian R&D.

But we can't lose sight of the fact that for all the great gains we've made for freedom ... for all the peace of mind we've secured for our children ... the world remains a dangerous place.

I think back -- to the oath I took on the Capitol steps three and a half years ago, to preserve, protect and defend the Constitution. Of the trust placed in me -- the trust I've done my best to repay -- to keep this nation safe and secure.

I'm proud of our accomplishments -- thankful that I've been able to give the order so many Presidents longed to give, for many of our nuclear forces to "stand down" from alert. And yet

in many ways, I know that our world today is more uncertain -- far more unpredictable -- than the world we've left behind. //

The Soviet bear may be extinct -- but there are still plenty of wolves in the world. Renegade rulers / outlaw regimes / Baghdad bullies. Madmen we can't allow to get a finger on the nuclear trigger. //

You have my word: This President will never allow a lone wolf to endanger American security. //

When it comes to clear and present dangers like the ones I'm talking about, we can't afford to keep our heads in the sand. I've been told about a certain political speech not too many weeks ago ... it went on about the future of this country for almost an hour. Out of all that time, it spent about 1 minute on the national security of this nation -- 1 minute -- 141 words, to be exact. If you blinked -- or even heated up a ham and cheese sandwich in the microwave -- well, you missed it.

I guess it's all part of "the change thing." When it comes to national defense, I'm worried that the other side is all for change, alright. They want to change the subject.

Well, their silence speaks volumes.

You see, I don't believe foreign policy is a footnote ... a loose end we wrap up, and then safely forget. And the defense budget is more than a piggy bank for folks who want to get busy beating swords ... into pork barrels. //

Someone has to set the record straight. Someone has to speak up for the military muscle that gives meaning to American

leadership. Someone has to say, even now that we've won the Cold War: America is safe ... so long as America stays strong.

If we took the course that some recommend, we literally wouldn't know what we were missing -- until we found out in the heat of battle. But the truth is, at Odetics and other frontline firms around California and this country -- you'd feel it first.

The other side proposes to cut more than \$60 billion dollars in defense cuts beyond -- below -- the level we see as the minimum necessary for national security. Cuts of that magnitude would jeopardize America's ability to defend our citizens, our interests and our ideals. And let me bring it close to home: Cuts of that magnitude would cost workers in the defense industry as many as one million jobs. //

If we followed their plan, tough times now would only get worse -- and the only winner would be the mothball industry. //

For the sake of national security -- for the sake of just plain economic common sense -- for the sake of California and this country -- for the sake of the brave men and women in our armed forces, whose equipment must remain the best in the world: we've got to keep America strong -- and we will.

//

I spoke a few moments ago about what we're doing to help firms like yours make a strong post-Cold War conversion. But the best program for defense conversion is a dynamic economy.

Yes, our economy is still growing -- but even today, we saw new evidence that it is not growing fast enough. That's why, 183

days ago in my State of the Union, I proposed a common-sense, comprehensive plan to get this economy moving faster -- right now. My plan includes tax incentives to encourage businesses to hire new workers -- breaks for young families who want to buy that first home, participate in the American Dream. ((Half a million jobs would have been created if the Congress had acted right away.))

You know the story. Congress sat on my plan -- and sent me one full of new government spending, and new taxes.

So I sent their plan back. And I'm still waiting -- almost 200 days later. This economic recovery plan is being held hostage and the ransom note reads, "wait 'till after the election."

It's not the first time Congress has let the people down.

Just a few weeks back, I was in Utah with my good friend Senator Jake Garn -- stepping down after 18 years in the Congress -- and one unforgettable ride aboard the space shuttle. / I asked him the question I know is on many Americans' minds: If we can send one Congressman to space -- why can't we ((Long pause))

Now there's a project for Odetics.

Today I say to the Congress: release the economy, approve this jobs program, and help me put America back to work -- now.

Yes, America will change, just as we have changed the world. The question now is: Who will change America for the better? It won't be people whose only enthusiasm is for government, who

measure progress by programs created and special interests satisfied.

If you want to know who's going to change America -- look around you. Look around. It's going to be the guy who works an extra shift every week so his son can go to the school of his choice. It's going to be the small businesswoman who takes a risk on a new product. The computer hacker working in a lonely garage, the merit scholar from South Central L.A. Maybe it'll be someone like ^{Odette's own} George Westrom, who's gone into classrooms looking for future scientists among today's fourth graders.

There's your answer. The people who are going to change America ... are people like you.

Thank you once again for this warm welcome -- and ~~now, for~~
may God Bless The United States of America.
~~the tough part: I'll take your questions.~~

#

WHITE HOUSE STAFFING MEMORANDUM

DATE: 7/29/92 ACTION/CONCURRENCE/COMMENT DUE BY: ---

PRESIDENTIAL REMARKS: ODETICS
 SUBJECT: ANAHEIM, CALIFORNIA - 7/30/92 - 1:30pm

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	HORNER	<input type="checkbox"/>	<input type="checkbox"/>
SKINNER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCBRIDE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
SCOWCROFT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MOORE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DARMAN	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PETERSMEYER	<input type="checkbox"/>	<input checked="" type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PORTER	<input type="checkbox"/>	<input checked="" type="checkbox"/>
BROMLEY	<input type="checkbox"/>	<input type="checkbox"/>	PROVOST	<input type="checkbox"/>	<input checked="" type="checkbox"/>
CALIO	<input type="checkbox"/>	<input checked="" type="checkbox"/>	SMITH	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DEMAREST	<input type="checkbox"/>	<input checked="" type="checkbox"/>	YEUTTER	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>BOSKIN</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
GRAY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>FINDLAY</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
HOLIDAY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>KAUFMAN</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
			<u>MCGROARTY</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>

REMARKS:

The attached has been forwarded to the President.

RESPONSE:

PHILLIP D. BRADY
 Assistant to the President
 and Staff Secretary
 Ext. 2702

THE WHITE HOUSE
WASHINGTON

2 JUL 29 P3:33

July 29, 1992

MEMORANDUM FOR THE PRESIDENT

FROM: DAN MC GROARTY *DMG*
SUBJECT: PROPOSED REMARKS TO ODETICS

I. SUMMARY

On Thursday July 30 at 1:30 p.m. you will deliver remarks to an audience of 300 associates at Odetics in Anaheim, California.

II. DISCUSSION

Your remarks (approximately 12 minutes / cards), focus on the new realities the defense industry faces now that the Cold War has ended, and highlights your plan for defense conversion to consumer markets.

McGroarty/Bunton
July 29, 1992
2:30 p.m.
[odetics]

PRESIDENTIAL REMARKS: ODETICS
ANAHEIM, CALIFORNIA
JULY 30, 1992
11:00 A.M.

Thank you all for that warm welcome. [Acknowledgements.]

Joel [Slutsky] told me about the incredible work you do ... that Odetics is everywhere: On board every American space shuttle ... high above the battlefield, helping our troops chart the movements of their enemy ... as well as in the security camera in the convenience store and the corner ATM machine.

Odetics has done for robotics what that guy at the Olympic ceremony has done for "under-fire" archery. And the credit goes to the people behind the technology -- Odetics' associates. Let me salute you for the energy and enterprise you bring to your work. //

Barbara was especially excited when she heard I was visiting today. She said, if everything you tell me about Odetics is true -- then maybe you can find someone out there ... who can teach you how to set the time on our VCR. //

We just leave our clock flashing: 12 o'clock, 12 o'clock. Barbara says that way, it's right twice a day.

Companies like Odetics have played a key part in what I believe is the central triumph of our time: the Free World's great victory in the Cold War. You may have thought you were building weapons -- but you were really building a safer world for our children. //

But as you know, that triumph means changes in the very industries that helped us carry the day. Many defense-related firms are grappling with the new realities -- and not all are doing it with the success you're having right here. //

We know we can reduce defense spending -- cut it substantially. I believe there ought to be a payoff for the unsung hero of the Cold War -- the American taxpayer. Between now and 1997, defense spending will drop \$478 billion dollars from the levels we projected before the fall of the Berlin Wall. That breaks down to over \$7,000 in savings for every American family. //

I've proposed a sensible defense build-down, a blueprint that recognizes post-Cold War realities -- but still gives this country the muscle we need to meet whatever danger comes our way.

The world still looks to the United States for leadership. In an uncertain world, America must remain a force for stability.

We also know we need to help defense firms and defense workers make the adjustment -- to help technology-intensive companies like yours compete and win in the economic Olympics -- where the prizes aren't medals, but good jobs and bigger paychecks.

That's the idea behind our National Technology Initiative -- to help bring new technologies -- technologies developed at taxpayer expense -- out of federal labs and into the marketplace.

That's why we're pioneering a new program to help members of the defense establishment -- civilian and military -- find new

careers in America's classrooms. We want to put their discipline and drive, their energy and expertise to use -- teaching our kids.

And it's why on June 19, I announced an important policy change that will help companies with defense-related businesses make the transition to the post-Cold War era. One unnecessary obstacle has been what is called the recoupment fee. The tax charged against military and commercial products sold to customers other than the U.S. Government. These fees hurt American companies ... American workers, by making it more difficult for them to compete for business here and abroad. That's why I've directed Dick Cheney to eliminate these fees, and help American companies compete.

Finally, it's the reason my budget calls for an investment of \$17 billion dollars in applied civilian R&D.

But we can't lose sight of the fact that for all the great gains we've made for freedom ... for all the peace of mind we've secured for our children ... the world remains a dangerous place.

I think back -- to the oath I took on the Capitol steps three and a half years ago, to preserve, protect and defend the Constitution. Of the trust placed in me -- the trust I've done my best to repay -- to keep this nation safe and secure.

I'm proud of our accomplishments -- thankful that I've been able to give the order so many Presidents longed to give, for many of our nuclear forces to "stand down" from alert. And yet

in many ways, I know that our world today is more uncertain -- far more unpredictable -- than the world we've left behind. //

The Soviet bear may be extinct -- but there are still plenty of wolves in the world. Renegade rulers / outlaw regimes / Baghdad bullies. Madmen we can't allow to get a finger on the nuclear trigger. //

You have my word: This President will never allow a lone wolf to endanger American security. //

When it comes to clear and present dangers like the ones I'm talking about, we can't afford to keep our heads in the sand. I've been told about a certain political speech not too many weeks ago ... it went on about the future of this country for almost an hour. Out of all that time, it spent about 1 minute on the national security of this nation -- 1 minute -- 141 words, to be exact. If you blinked -- or even heated up a ham and cheese sandwich in the microwave -- well, you missed it.

I guess it's all part of "the change thing." When it comes to national defense, I'm worried that the other side is all for change, alright. They want to change the subject.

Well, their silence speaks volumes.

You see, I don't believe foreign policy is a footnote ... a loose end we wrap up, and then safely forget. And the defense budget is more than a piggy bank for folks who want to get busy beating swords ... into pork barrels. //

Someone has to set the record straight. Someone has to speak up for the military muscle that gives meaning to American

leadership. Someone has to say, even now that we've won the Cold War: America is safe ... so long as America stays strong.

If we took the course that some recommend, we literally wouldn't know what we were missing -- until we found out in the heat of battle. But the truth is, at Odetics and other frontline firms around California and this country -- you'd feel it first.

The other side proposes to cut more than \$60 billion dollars in defense cuts beyond -- below -- the level we see as the minimum necessary for national security. Cuts of that magnitude would jeopardize America's ability to defend our citizens, our interests and our ideals. And let me bring it close to home: Cuts of that magnitude would cost workers in the defense industry as many as one million jobs. //

If we followed their plan, tough times now would only get worse -- and the only winner would be the mothball industry. //

For the sake of national security -- for the sake of just plain economic common sense -- for the sake of California and this country -- for the sake of the brave men and women in our armed forces, whose equipment must remain the best in the world: we've got to keep America strong -- and we will.

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I spoke a few moments ago about what we're doing to help firms like yours make a strong post-Cold War conversion. But the best program for defense conversion is a dynamic economy.

Yes, our economy is still growing -- but even today, we saw new evidence that it is not growing fast enough. That's why, 183

days ago in my State of the Union, I proposed a common-sense, comprehensive plan to get this economy moving faster -- right now. My plan includes tax incentives to encourage businesses to hire new workers -- breaks for young families who want to buy that first home, participate in the American Dream. ((Half a million jobs would have been created if the Congress had acted right away.))

You know the story. Congress sat on my plan -- and sent me one full of new government spending, and new taxes.

So I sent their plan back. And I'm still waiting -- almost 200 days later. This economic recovery plan is being held hostage and the ransom note reads, "wait 'till after the election."

It's not the first time Congress has let the people down.

Just a few weeks back, I was in Utah with my good friend Senator Jake Garn -- stepping down after 18 years in the Congress -- and one unforgettable ride aboard the space shuttle. / I asked him the question I know is on many Americans' minds: If we can send one Congressman to space -- why can't we ((Long pause))

Now there's a project for Odetics.

Today I say to the Congress: release the economy, approve this jobs program, and help me put America back to work -- now.

Yes, America will change, just as we have changed the world. The question now is: Who will change America for the better? It won't be people whose only enthusiasm is for government, who

measure progress by programs created and special interests satisfied.

If you want to know who's going to change America -- look around you. Look around. It's going to be the guy who works an extra shift every week so his son can go to the school of his choice. It's going to be the small businesswoman who takes a risk on a new product. The computer hacker working in a lonely garage, the merit scholar from South Central L.A. Maybe it'll be someone like George Westrom, who's gone into classrooms looking for future scientists among today's fourth graders.

There's your answer. The people who are going to change America ... are people like you.

Thank you once again for this warm welcome -- and now, for the tough part: I'll take your questions.

#

WHITE HOUSE STAFFING MEMORANDUM

DATE: 7/28/92 ACTION/CONCURRENCE/COMMENT DUE BY: NOON, WED., JULY 29
 PRESIDENTIAL REMARKS: ODETICS
 ANAHEIM, CALIFORNIA
 SUBJECT: JULY 30, 1992
1:30PM

<i>V.P. Space Council</i>		ACTION	FYI	<i>N/C</i>	
✓ VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>		HORNER	<input type="checkbox"/>
SKINNER	<input type="checkbox"/>	<input checked="" type="checkbox"/>		MCBRIDE	<input checked="" type="checkbox"/>
✓ SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>		✗ MOORE	<input checked="" type="checkbox"/>
✓ DARMAN <i>By phone to Dan</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>		PETERSMEYER	<input type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>		PORTER	<input checked="" type="checkbox"/>
✓ BROMLEY <i>N/C</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>		✗ PROVOST	<input checked="" type="checkbox"/>
CALIO	<input checked="" type="checkbox"/>	<input type="checkbox"/>		SMITH <i>N/C</i>	<input checked="" type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>		YEUTTER	<input type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>		FINDLAY	<input checked="" type="checkbox"/>
✓ GRAY <i>N/C</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>		KAUFMAN	<input checked="" type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>		✓ BOSKIN	<input checked="" type="checkbox"/>
				McGROARTY	<input checked="" type="checkbox"/>

REMARKS:

Please provide comments on the attached directly to Dan McGroarty, Rm. 122, x2930, with a copy to this office NO LATER THAN NOON, WEDNESDAY, JULY 29.
 Thank you.

RESPONSE:

*called at 11AM (mc)
 called at 12PM (mc)
 last call at 1PM (mc)*

MASTER

PHILLIP D. BRADY
 Assistant to the President
 and Staff Secretary
 Ext. 2702

McGroarty/Bunton
July 28, 1992
4:30 p.m.
[odetics]

2 JUL 28 P 8:50
PRESIDENTIAL REMARKS: ODETICS
ANAHEIM, CALIFORNIA
JULY 30, 1992

Thank you all for that warm welcome. [Acknowledgements.]

[Joel Slutsky] told me about the work you do ... that Odetics is on board every American space shuttle ... high above the battlefield, helping our troops chart the movements of their enemy ... in the convenience store's security camera and the corner ATM machine.

I know that by the end of every workday Odetics has pushed the state of the art ... a little farther forward. But most of all, I've heard about the people behind the technology -- Odetics' associates. Let me salute you for the energy and enterprise you bring to your work. //

Barbara was especially excited when she heard I was visiting today. She said, if everything you tell me about Odetics is true -- then maybe you can find someone out there ... who can teach you how to set the time on our VCR. //

Every day here at Odetics, you give the future shape and form. You're focused on the breakthrough technologies most Americans only dream about.

That's right: Satellites / space flight. // 24-hour, continuous Olympic coverage -- without pay cable. //

Companies like this one have played a key part in what I believe is the great triumph of our time: the Free World's great

victory in the Cold War. But the fact is, that great triumph means changes in the very industries that helped us carry the day. Many defense-related firms are grappling with the new realities -- and not all are doing it with the success you're having right here. //

We know that we can reduce defense spending -- cut it substantially. Now, there ought to be a payoff for the unsung hero of the Cold War -- I'm talking about the American taxpayer. And there is: Between now and 1997, defense spending will drop \$317 billion dollars from the levels we projected before the fall of the Berlin Wall. That breaks down to ~~about \$xx,000~~ ^{over \$2,000 dollars} savings for every American family. //

I've proposed a sensible defense build-down, a blueprint that recognizes post-Cold War realities -- but still gives this country the muscle we need to meet whatever danger comes our way.

We also know we need to help defense firms and defense workers make the adjustment -- to help technology-intensive companies like yours compete and win in the global marketplace.

That's the idea behind our National Technology Initiative - - to help bring new technologies -- technologies developed at taxpayer expense -- out of federal labs and into the marketplace to help American businesses compete.

That's why we're pioneering a new program to help members of the defense establishment -- civilian and military -- find new careers in America's classrooms, to put their discipline and drive, their energy and expertise to use -- teaching our kids.

The world still looks to the United States for leadership. In an uncertain world, America must remain a force for stability.

Business

✓ And it's why on June 19, I announced an important ^{policy} ~~regulatory~~
 change that will help companies with defense-related businesses
 make the transition to the post-Cold War era. One unnecessary
 obstacle has been what is called the recoupment fee -- or tax, if
 you will -- that the Defense Department charges on military and
 commercial products sold to customers other than the U.S.
 Government. These fees hurt American companies and American
 workers, by making it more difficult for them to compete for
 ✓ business here and abroad. That's why I've directed Dick Cheney
 ✓ ~~to take every action he can~~ to eliminate these fees, and help
 delete American companies compete.

But we can't lose sight of the fact that for all the great
 gains we've made for freedom ... for all the peace of mind we've
 secured for our children ... the world remains a dangerous place.

I think back -- to the oath I took on the Capitol steps, to
 preserve, protect and defend the Constitution. Of the trust
 placed in me -- the trust I've done my best to repay -- to keep
 this nation safe and secure.

I'm proud of our accomplishments -- thankful that I've been
 able to give the order so many Presidents must have longed to
 give, for many of our nuclear forces to "stand down" from alert.
 And yet in many ways, I know that our world today is more
 uncertain -- far more unpredictable -- than the world we've left
 behind. //

The Soviet bear may be extinct -- but there are still plenty of wolves in the world. Renegade rulers / outlaw regimes / madmen we can't allow to get a finger on the nuclear trigger.

And you have my word: This President will never allow a lone wolf to endanger American security. //

When it comes to clear and present dangers like the ones I'm talking about, we can't afford to keep our heads in the sand. I've been told about a certain speech not too many weeks ago ... it went on about the future of this country for almost an hour. Out of all that time, it spent about 1 minute on the national security of this nation -- 1 minute -- 141 words, to be exact. If you blinked -- or took a refrigerator break -- well, then you missed it.

I guess it's all part of "the change thing." When it comes to defense, I'm worried that the other side is all for change, alright -- they want to change the subject.

Well, the silence speaks volumes.

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If we took the course our opponents recommend, I want to say the truly worrisome part would be the fact that we literally wouldn't know what we were missing -- until we found out in the heat of battle. But the truth is, at Odetics and other frontline firms around California and this country -- you'd feel it first.

this isn't even in this any more

they →

Here's one place where the other party is on the record: they supports more than \$60 billion dollars in defense cuts beyond -- below -- the level we see as the minimum necessary for national security. Cuts of that magnitude would jeopardize America's ability to defend our ^{citizens/our} interests ^{our} and ideals. And let me bring it close to home: Cuts of that magnitude would cost workers in the defense industry as many as one million jobs. //

→

If we followed their plan, tough times now would only get worse -- and the only winner would be the mothball industry. //

For the sake of national security -- for the sake of just plain economic common sense -- for the sake of California and this country: we've got to keep America strong -- and we will.

I spoke a few moments ago about what we're doing to help firms like yours make a strong post-Cold War conversion. But the best program for defense conversion is a dynamic economy.

Six months ago in my State of the Union, I proposed a common-sense, comprehensive plan to get this economy moving faster -- right now. My plan includes tax incentives to encourage businesses to hire new workers -- breaks for young families who want to buy that first home, participate in the

for the sake of the

brave men + women

in our armed forces, whose equipment must remain the best in the world.

American Dream. Half a million jobs would have been created if the Congress had acted right away.

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It's not the first time Congress has let the people down.

✓
→
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choice. It's going to be the small businesswoman who takes a risk on a new product. The computer hacker working in a lonely garage, the merit scholar from South Central L.A..

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Thank you once again for this warm welcome -- and now, for the tough part: I'll take your questions.

#

**WHITE HOUSE
SITUATION ROOM**

PRECEDENCE IMMEDIATE
PRIORITY
ROUTINE

RELEASER: _____
DTG: _____

MESSAGE NO.	CLASSIFICATION	PAGES	
_____	<u>UNCLASS</u>	<u>23</u>	
FROM	(Name)	(Phone Number)	(Room No.)
<u>DAN MCGROARTY</u>	<u>2930</u>	<u>122</u>	
MESSAGE DESCRIPTION	<u>READ MEMO ODETS /</u>		
<u>TEXT CHANGES</u>			
LOCATION	DELIVER TO		
<u>AF-1</u>	<u>CHRISTINA MARTIN</u>		
<u>AF-1</u>	<u>STEVE PROVOST</u>		

REMARKS: READ.

THE WHITE HOUSE

WASHINGTON
JULY 30, 1992

MEMORANDUM TO STEVE PROVOST
CHRISTINA MARTIN

FROM: DAN MC GROARTY *DMG*

SUBJECT: ODETICS

30 11:44

PLEASE SEE ATTACHED TWO PAGES FROM ODETICS SPEECH. CHANGES PER JIM CICCONI. I'VE ASSURED HIM THEY WILL BE MADE.

ALSO, FYI RE STATISTIC "ONE MILLION JOBS LOST" UNDER CLINTON PLAN: THIS IS BASED ON ESTIMATE DONE BY MINORITY STAFF, SENATE BUDGET COMMITTEE, USING AN ECONOMETRIC MODEL DEVELOPED BY UNIVERSITY OF NEW MEXICO. (THIS PER JIM CICCONI ALSO)

PLEASE PASS THAT ALONG TO TORIE CLARKE.

THANKS.

*ASAP FAXED
TO The
Plane*

47:

firms are grappling with the new realities -- and not all are doing it with the success you're having right here. //

We know we can reduce defense spending -- ~~cut it~~ *AND DO IT RESPONSIBLY.* ~~substantially. I believe there ought to be a payoff for the~~ ~~unsung here of the Cold War -- the American taxpayer. Between~~ ~~now and 1997, defense spending will drop \$478 billion dollars~~ ~~from the levels we projected before the fall of the Berlin Wall.~~ ~~That breaks down to over \$7,000 in savings for every American~~ ~~family. //~~

(Christina - These changes must BE MADE. DMC6)

→ I've proposed a sensible defense build-down, a blueprint that recognizes post-Cold War realities -- but still gives this country the muscle we need to meet whatever danger comes our way.

The world still looks to the United States for leadership. In an uncertain world, America must remain a force for stability.

We also know we need to help defense firms and defense workers make the adjustment -- to help technology-intensive companies like yours compete and win in the economic Olympics -- where the prizes aren't medals, but good jobs and bigger paychecks.

That's the idea behind our National Technology Initiative - - to help bring new technologies -- technologies developed at taxpayer expense -- out of federal labs and into the marketplace.

That's why we're pioneering a new program to help members of the defense community -- civilian and military -- find new careers in America's classrooms. We want to put their discipline

If we took the course that some recommend, we literally wouldn't know what we were missing -- until we found out in the heat of battle. But the truth is, at Odetics and other frontline firms around California and this country -- you'd feel it first.

→ The other side proposes to cut ^{NEARLY} ~~more than~~ \$60 billion dollars in defense cuts beyond -- below -- the level we see as the minimum necessary for national security. Cuts of that magnitude would jeopardize America's ability to defend our citizens, our interests and our ideals. And let me bring it close to home: Cuts of that magnitude would cost workers in the defense industry as many as one million jobs. //

If we followed their plan, tough times now would only get worse -- and the only winner would be the mothball industry. //

For the sake of national security -- for the sake of just plain economic common sense -- for the sake of California and this country -- for the sake of the brave men and women in our armed forces, whose equipment must remain the best in the world: we've got to keep America strong -- and we will.

//

I spoke a few moments ago about what we're doing to help firms like yours make a strong post-Cold War conversion. But the best program for defense conversion is a dynamic economy.

Yes, our economy is still growing -- but even today, we saw new evidence that it is not growing fast enough. That's why, 183 days ago in my State of the Union, I proposed a common-sense, comprehensive plan to get this economy moving faster -- right

Document No. 34137566

WHITE HOUSE STAFFING MEMORANDUM

6218

DATE: 7/28/92 ACTION/CONCURRENCE/COMMENT DUE BY: NOON, WED., JULY 29

SUBJECT: PRESIDENTIAL REMARKS: ODETICS
ANAHEIM, CALIFORNIA
JULY 30, 1992
1:30PM

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	HORNER	<input type="checkbox"/>	<input type="checkbox"/>
SKINNER	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	MCBRIDE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	MOORE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input type="checkbox"/>	<input type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BROMLEY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PROVOST	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CALIO	<input checked="" type="checkbox"/>	<input type="checkbox"/>	SMITH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	YEUTTER	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	FINDLAY	<input type="checkbox"/>	<input checked="" type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	KAUFMAN	<input type="checkbox"/>	<input checked="" type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	BOSKIN	<input checked="" type="checkbox"/>	<input type="checkbox"/>
			McGROARTY		<input checked="" type="checkbox"/>

REMARKS:

Please provide comments on the attached directly to Dan McGroarty, Rm. 122, x2930, with a copy to this office NO LATER THAN NOON, WEDNESDAY, JULY 29. Thank you.

RESPONSE:

To

McGroarty/Bunton
 July 28, 1992
 4:30 p.m.
 [odetics]

JUL 28 P8:50
 PRESIDENTIAL REMARKS: ODETICS
 ANAHEIM, CALIFORNIA
 JULY 30, 1992

Thank you all for that warm welcome. [Acknowledgements.]

[Joel Slutsky] told me about the work you do ... that Odetics is on board every American space shuttle ... high above the battlefield, helping our troops chart the movements of their enemy ... in the convenience store's security camera and the corner ATM machine.

I know that by the end of every workday Odetics has pushed the state of the art ... a little farther forward. But most of all, I've heard about the people behind the technology -- Odetics' associates. Let me salute you for the energy and enterprise you bring to your work. //

Barbara was especially excited when she heard I was visiting today. She said, if everything you tell me about Odetics is true -- then maybe you can find someone out there ... who can teach you how to set the time on our VCR. //

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That's right: Satellites / space flight. // 24-hour, continuous Olympic coverage -- without pay cable. //

Companies like this one have played a key part in what I believe is the great triumph of our time: the Free World's great

2

victory in the Cold War. But the fact is, that great triumph means changes in the very industries that helped us carry the day. Many defense-related firms are grappling with the new realities -- and not all are doing it with the success you're having right here. //

We know that we can reduce defense spending -- cut it substantially. Now, there ought to be a payoff for the unsung hero of the Cold War -- ~~him talking about~~ the American taxpayer. And there is: Between now and 1997, defense spending will drop \$317 billion dollars from the levels we projected before the fall of the Berlin Wall. That breaks down to about \$xx,000 savings for every American family. //

I've proposed a sensible defense build-down, a blueprint that recognizes post-Cold War realities -- but still gives this country the muscle we need to meet whatever danger comes our way.

We also know we need to help defense firms and defense workers make the adjustment -- to help technology-intensive companies like yours compete and win in the global marketplace.

That's the idea behind our National Technology Initiative -- to help bring new technologies -- technologies developed at taxpayer expense -- out of federal labs and into the marketplace to help American businesses compete.

That's why we're pioneering a new program to help members of the defense ~~establishment~~ ^{community} -- civilian and military -- find new careers in America's classrooms, to put their discipline and drive, their energy and expertise to use -- teaching our kids.

✓
Sounds like

1142
"military - industrial
complex"

3

And it's why on June 19, I announced an important regulatory change that will help companies with defense-related businesses make the transition to the post-Cold War era. One unnecessary obstacle has been what is called the recoupment fee -- or tax, if you will -- that the Defense Department charges on military and commercial products sold to customers other than the U.S. Government. These fees hurt American companies and American workers, by making it more difficult for them to compete for business here and abroad. That's why I've directed Dick Cheney to take every action he can to eliminate these fees, and help American companies compete.

But we can't lose sight of the fact that for all the great gains we've made for freedom ... for all the peace of mind we've secured for our children ... the world remains a dangerous place.

I think back -- to the oath I took on the Capitol steps, to preserve, protect and defend the Constitution. Of the trust placed in me -- the trust I've done my best to repay -- to keep this nation safe and secure.

I'm proud of our accomplishments -- thankful that I've been able to give the order so many Presidents must have longed to give, for many of our nuclear forces to "stand down" from alert. And yet in many ways, I know that our world today is more uncertain -- far more unpredictable -- than the world we've left behind. //

4

The Soviet bear may be extinct -- but there are still plenty of wolves in the world. Renegade rulers / outlaw regimes / madmen we can't allow to get a finger on the nuclear trigger.

And you have my word: This President will never allow a lone wolf to endanger American security. //

When it comes to clear and present dangers like the ones I'm talking about, we can't afford to keep our heads in the sand. I've been told about a certain speech not too many weeks ago ... it went on about the future of this country for almost an hour. Out of all that time, it spent about 1 minute on the national security of this nation -- 1 minute -- 141 words, to be exact. If you blinked -- or took a refrigerator break -- well, then you missed it.

I guess it's all part of "the change thing." When it comes to defense, I'm worried that the other side is all for change, alright -- they want to change the subject.

Well, the silence speaks volumes.

You see, I don't believe foreign policy is a footnote ... a loose end we wrap up, and then safely forget. And the defense budget is more than a piggy bank for folks who want to get busy beating swords ... into pork barrels. //

Some one has to set the record straight. Speak up for the military muscle that gives meaning to American leadership. Someone has to say: America is safe ... so long as America stays strong.

If we took the course our opponents recommend, I want to say the truly worrisome part would be the fact that we literally wouldn't know what we were missing -- until we found out in the heat of battle. But the truth is, at Odetics and other frontline firms around California and this country -- you'd feel it first.

Here's one place where the other party is on the record: he supports more than \$60 billion dollars in defense cuts beyond -- below -- the level we see as the minimum necessary for national security. Cuts of that magnitude would jeopardize America's ability to defend our interests and ideals. And let me bring it close to home: Cuts of that magnitude would cost workers in the defense industry as many as one million jobs. //

pos. to convert will

Ma Kinman

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Six months ago in my State of the Union, I proposed a common-sense, comprehensive plan to get this economy moving faster -- right now. My plan includes tax incentives to encourage businesses to hire new workers -- breaks for young families who want to buy that first home, participate in the

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American Dream. Half a million jobs would have been created if the Congress had acted right away.

You know the story. Congress sat on my plan -- and sent me one full of new government spending, and new taxes.

So I sent their plan back. And I'm still waiting -- almost 200 days later. This economic recovery plan is being held hostage and the ransom note reads, "wait 'till after the election."

It's not the first time Congress has let the people down.

Just a few weeks back, I was in Utah with my good friend Senator Garn -- stepping down after 18 years in the Congress -- and one unforgettable ride aboard the space shuttle. / I asked him the question I know is on many Americans' minds: If we can send ~~one~~ Congressman to space -- why can't we send them all there? //

Now there's a project for Odetics.

Today I say to the Congress: release the economy, approve this jobs program, and help me put America back to work -- now.

Yes, America will change, just as we have changed the world. The question now is: Who will change America for the better? It won't be people whose only enthusiasm is for government, who measure progress by programs created and special interests satisfied.

If you want to know who's going to change America -- look around you. Look around. It's going to be the guy who works an extra shift every week so his son can go to the school of his

7

choice. It's going to be the small businesswoman who takes a risk on a new product. The computer hacker working in a lonely garage, the merit scholar from South Central L.A..

There's your answer. The people who are going to change America ... are people like you.

Thank you once again for this warm welcome -- and now, for the tough part: I'll take your questions.

#



EXECUTIVE OFFICE OF THE PRESIDENT
OFFICE OF MANAGEMENT AND BUDGET
WASHINGTON, D.C. 20503

7.29.92

92 JUL 29 P2:12

NOTICE:

Enclosed are comments from staff members of the Office of Management and Budget (OMB). Such comments do not necessarily represent the official position of the Director of OMB or of the Office of Management and Budget. If you wish to have the Director's personal comments, please let me know -- and contact me if you have any questions.

James C. Murr
Associate Director for
Legislative Reference
and Administration

WHITE HOUSE STAFFING MEMORANDUM

DATE: 7/28/92 ACTION/CONCURRENCE/COMMENT DUE BY: NOON, WED., JULY 29
PRESIDENTIAL REMARKS: ODETICS
SUBJECT: ANAHEIM, CALIFORNIA
JULY 30, 1992
1:30PM

Table with columns for names and checkboxes for ACTION and FYI. Includes names like VICE PRESIDENT, SKINNER, SCOWCROFT, DARMAN, BRADY, BROMLEY, CALIO, DEMAREST, FITZWATER, GRAY, HOLIDAY, HORNER, MCBRIDE, MOORE, PETERSMEYER, PORTER, PROVOST, SMITH, YEUTTER, FINDLAY, KAUFMAN, BOSKIN, and MCGROARTY.

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RESPONSE:

See comments

PHILLIP D. BRADY
Assistant to the President
and Staff Secretary
Ext. 2702

McGroarty/Bunton
July 28, 1992
4:30 p.m.
[odetics]

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Companies like this one have played a key part in what I believe is the great triumph of our time: the Free World's great

defense programs level in 1989

~~Defense Program Level~~
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(Howard)
4657

victory in the Cold War. But the fact is, that great triumph means changes in the very industries that helped us carry the day. Many defense-related firms are grappling with the new realities -- and not all are doing it with the success you're having right here. //

We know that we can reduce defense spending -- cut it substantially. Now, there ought to be a payoff for the unsung hero of the Cold War -- I'm talking about the American taxpayer. And there is: Between now and 1997, defense spending will drop \$478 billion dollars from the ~~the 1989 program in 1989, just~~ levels we projected before the fall

of the Berlin Wall. That breaks down to about \$xx,000 savings for every American family. ~~over the period~~ \$17,000 (Howard 4657)

I've proposed a sensible defense build-down, a blueprint that recognizes post-Cold War realities -- but still gives this country the muscle we need to meet whatever danger comes our way.

We also know we need to help defense firms and defense workers make the adjustment -- to help technology-intensive companies like yours compete and win in the global marketplace.

That's the idea behind our National Technology Initiative - - to help bring new technologies -- technologies developed at taxpayer expense -- out of federal labs and into the marketplace to help American businesses compete.

That's why we're pioneering ~~a~~ ^{efforts (Selfridge 6150)} new program to help members of the defense establishment -- civilian and military -- find new careers in America's classrooms, to put their discipline and drive, their energy and expertise to use -- teaching our kids.

(Howard)
4657

That's why we have proposed ~~over~~ ^{over} \$17 billion ^{incentives} of investment in civilian technology including ^{initiation} in space, energy and environmental ~~clean up~~ cleanup.

And it's why on June 19, I announced an important ~~regulatory~~^{policy} change that will help companies with defense-related businesses make the transition to the post-Cold War era. One unnecessary obstacle has been what is called the recoupment fee -- or tax, if you will -- that the Defense Department charges on military and commercial products sold to customers other than the U.S. Government. These fees hurt American companies and American workers, by making it more difficult for them to compete for business here and abroad. That's why I've directed Dick Cheney to take every action he can to eliminate these ~~fees~~^{barriers to transition}, and help American companies compete.

(5/17/98)

to
peace-time
uses of
technology

But we can't lose sight of the fact that for all the great gains we've made for freedom ... for all the peace of mind we've secured for our children ... the world remains a dangerous place.

I think back -- to the oath I took on the Capitol steps, to preserve, protect and defend the Constitution. Of the trust placed in me -- the trust I've done my best to repay -- to keep this nation safe and secure.

I'm proud of our accomplishments -- thankful that I've been able to give the order so many Presidents must have longed to give, for many of our nuclear forces to "stand down" from alert. And yet in many ways, I know that our world today is more uncertain -- far more unpredictable -- than the world we've left behind. //

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(Howard 4657)
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Here's one place where the other party is on the record: he supports more than \$60 billion dollars in defense cuts beyond -- below -- the level *(we see as the minimum necessary for national security)*. Cuts of that magnitude would jeopardize America's ability to defend our interests and ideals. And let me bring it close to home: Cuts of that magnitude would cost workers in the defense industry as many as one million jobs. //

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OKA

Software developer
~~page~~

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There's your answer. The people who are going to change America ... are people like you.

Thank you once again for this warm welcome -- and now, for the tough part: I'll take your questions.

#

"Computer hacker" connotes "outlaw."

(Mac Rae / McConnell)
4864

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ANAHEIM, CALIFORNIA
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SUBJECT: 1:30PM

	ACTION	FYI		ACTION	FYI
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RESPONSE:

See comments. Thanks.
PK
Paul Korfonta
07/29

Paul Korfonta
8 pgs

PHILLIP D. BRADY
Assistant to the President
and Staff Secretary
Ext. 2702

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(Treasury)
The only thing the other side is interested in is change in your pocket.

5

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I spoke a few moments ago about what we're doing to help firms like yours make a strong post-Cold War conversion. But the best program for defense conversion is a dynamic economy.

Six months ago in my State of the Union, I proposed a common-sense, comprehensive plan to get this economy moving faster -- right now. My plan includes tax incentives to encourage businesses to hire new workers -- breaks for young families who want to buy that first home, participate in the

6

American Dream. Half a million jobs would have been created if the Congress had acted right away.

You know the story. Congress sat on my plan -- and sent me one full of new government spending, and new taxes.

So I sent their plan back. And I'm still waiting -- almost 200 days later. This economic recovery plan is being held hostage and the ransom note reads, "wait 'till after the election."

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Yes, America will change, just as we have changed the world. The question now is: Who will change America for the better? It won't be people whose only enthusiasm is for government, who measure progress by programs created and special interests satisfied.

If you want to know who's going to change America -- look around you. Look around. It's going to be the guy who works an extra shift every week so his son can go to the school of his

7

choice. It's going to be the small businesswoman who takes a risk on a new product. The computer hacker working in a lonely garage, the merit scholar from South Central L.A..

There's your answer. The people who are going to change America ... are people like you.

Thank you once again for this warm welcome -- and now, for the tough part: I'll take your questions.

#

WHITE HOUSE STAFFING MEMORANDUM

5903

NOON, WED., JULY 29

DATE: 7/28/92

ACTION/CONCURRENCE/COMMENT DUE BY:

PRESIDENTIAL REMARKS: ODETICS
 ANAHEIM, CALIFORNIA
 SUBJECT: JULY 30, 1992
 1:30PM

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	HORNER	<input type="checkbox"/>	<input type="checkbox"/>
SKINNER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCBRIDE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	MOORE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input type="checkbox"/>	<input type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BROMLEY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PROVOST	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CALIO	<input checked="" type="checkbox"/>	<input type="checkbox"/>	SMITH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	YEUTTER	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	FINDLAY	<input type="checkbox"/>	<input checked="" type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	KAUFMAN	<input type="checkbox"/>	<input checked="" type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	BOSKIN	<input checked="" type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please provide comments on the attached directly to Dan McGroarty, Rm. 122, x2930, with a copy to this office NO LATER THAN NOON, WEDNESDAY, JULY 29. Thank you.

RESPONSE:

TO: DANIEL B. MCGROARTY

July 29, 1992

The NSC staff has reviewed the above-referenced matter and has no objection, subject to the changes noted on the attached text.

PHILLIP D. BRADY
 Assistant to the President
 and Staff Secretary
 Ext. 2702

*Would like to see next draft
 PD*

[Signature]
 Brent Scowcroft

cc: Phillip D. Brady

McGroarty/Bunton
July 28, 1992
4:30 p.m.
[odetics]

2 JUL 28 P8:50
PRESIDENTIAL REMARKS: ODETICS
ANAHEIM, CALIFORNIA
JULY 30, 1992

Thank you all for that warm welcome. [Acknowledgements.]

[Joel Slutsky] told me about the work you do ... that Odetics is on board every American space shuttle ... high above the battlefield, helping our troops chart the movements of their enemy ... in the convenience store's security camera and the corner ATM machine.

I know that by the end of every workday Odetics has pushed the state of the art ... a little farther forward. But most of all, I've heard about the people behind the technology -- Odetics' associates. Let me salute you for the energy and enterprise you bring to your work. //

Barbara was especially excited when she heard I was visiting today. She said, if everything you tell me about Odetics is true -- then maybe you can find someone out there ... who can teach you how to set the time on our VCR. //

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That's right: Satellites / space flight. // 24-hour, continuous Olympic coverage -- without pay cable. //

Companies like this one have played a key part in what I believe is the great triumph of our time: the Free World's great

*Careful
(not com
Tech issue)*

victory in the Cold War. But the fact is, that great triumph means changes in the very industries that helped us carry the day. Many defense-related firms are grappling with the new realities -- and not all are doing it with the success you're having right here. //

We know that we can reduce defense spending -- cut it substantially. Now, there ought to be a payoff for the unsung hero of the Cold War -- I'm talking about the American taxpayer. And there is: Between now and 1997, defense spending will drop \$317 billion dollars from the levels we projected before the fall of the Berlin Wall. That breaks down to about \$xx,000 savings for every American family. //

I've proposed a sensible defense build-down, a blueprint that recognizes post-Cold War realities -- but still gives this country the muscle we need to meet whatever danger comes our way.

We also know we need to help defense firms and defense workers make the adjustment -- to help technology-intensive companies like yours compete and win in the global marketplace.

That's the idea behind our National Technology Initiative - - to help bring new technologies -- technologies developed at taxpayer expense -- out of federal labs and into the marketplace to help American businesses compete.

That's why we're pioneering a new program to help members of the defense establishment -- civilian and military -- find new careers in America's classrooms, to put their discipline and drive, their energy and expertise to use -- teaching our kids.

*To protect our interests with the deal with an uncertain an evolving world structure
Next looks to the United States as the critical element of stability*

And it's why on June 19, I announced an important regulatory change that will help companies with defense-related businesses make the transition to the post-Cold War era. One unnecessary obstacle has been what is called the recoupment fee -- or tax, if you will -- that the Defense Department charges on military and commercial products sold to customers other than the U.S. Government. These fees hurt American companies and American workers, by making it more difficult for them to compete for business here and abroad. That's why I've directed Dick Cheney to take every action he can to eliminate these fees, and help American companies compete.

But we can't lose sight of the fact that for all the great gains we've made for freedom ... for all the peace of mind we've secured for our children ... the world remains a dangerous place.

I think back -- to the oath I took on the Capitol steps, to preserve, protect and defend the Constitution. Of the trust placed in me -- the trust I've done my best to repay -- to keep this nation safe and secure.

I'm proud of our accomplishments -- thankful that I've been able to give the order so many Presidents must have longed to give, for many of our nuclear forces to "stand down" from alert. And yet in many ways, I know that our world today is more uncertain -- far more unpredictable -- than the world we've left behind. //

The Soviet bear may be extinct -- but there are still plenty of wolves in the world. Renegade rulers / outlaw regimes / madmen we can't allow to get a finger on the nuclear trigger.

And you have my word: This President will never allow a lone wolf to endanger American security. //

When it comes to clear and present dangers like the ones I'm talking about, we can't afford to ^{have} keep our heads in the sand. I've been told about a certain speech not too many weeks ago ... it went on about the future of this country for almost an hour. Out of all that time, it spent about 1 minute on the national security of this nation -- 1 minute -- 141 words, to be exact. If you blinked -- or took a refrigerator break -- well, then you missed it.

The stats of the union had something like 8 lines in it about defense

I guess it's all part of "the change thing." When it comes to defense, I'm worried that the other side is all for change, alright -- they want to change the subject.

Well, the silence speaks volumes.

You see, I don't believe foreign policy is a footnote ... a loose end we wrap up, and then safely forget. And the defense budget is more than a piggy bank for folks who want to get busy beating swords ... into pork barrels. //

Some one has to set the record straight. Speak up for the military muscle that gives meaning to American leadership. Someone has to say: America is safe ... so long as America stays strong.

If we took the course ⁵ *some would* [our opponents] recommend, [I want to say the truly worrisome part would be the fact that] we literally wouldn't know what we were missing -- until we found out in the heat of battle. But the truth is, at Odetics and other frontline firms around California and this country -- you'd feel it first.

Here's one place where the other party is on the record: ^{they} [he] supports more than \$60 billion dollars in defense cuts beyond -- below -- the level we see as the minimum necessary for national security. Cuts of that magnitude would jeopardize America's ability to defend our ^{citizens, our} interests and ^{our} ideals. And let me bring it close to home: Cuts of that magnitude would cost workers in the defense industry as many as one million jobs. //

If we followed their plan, tough times now would only get worse -- and the only winner would be the mothball industry. //

For the sake of national security -- for the sake of just plain economic common sense -- for the sake of California and ^{-- for the sake of the dedicated members of our armed forces.} this country: we've got to keep America strong -- and we will. *end as expected self training must have in protest recorded*

I spoke a few moments ago about what we're doing to help firms like yours make a strong post-Cold War conversion. But the best program for defense conversion is a dynamic economy.

Six months ago in my State of the Union, I proposed a common-sense, comprehensive plan to get this economy moving faster -- right now. My plan includes tax incentives to encourage businesses to hire new workers -- breaks for young families who want to buy that first home, participate in the

American Dream. Half a million jobs would have been created if the Congress had acted right away.

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Yes, America will change, just as we have changed the world.

The question now is: Who will change America for the better? It won't be people whose only enthusiasm is for government, who measure progress by programs created and special interests satisfied.

*needs to include
Poa knows how to
change it, lead
change etc.
& will focus
for forests
to do so.
Pan
employ
people
men
& women
independent
entrepreneurs*

If you want to know who's going to change America -- look around you. Look around. It's going to be the guy who works an extra shift every week so his son can go to the school of his

choice. It's going to be the small businesswoman who takes a risk on a new product. The computer hacker working in a lonely garage, the merit scholar from South Central L.A..

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And it's why on June 19, I announced an important ^{policy} regulatory change that will help companies with defense-related businesses make the transition to the post-Cold War era. One unnecessary obstacle has been what is called the recoupment fee -- or tax, if you will -- that the Defense Department charges on military and commercial products sold to customers other than the U.S. Government. These fees hurt American companies and American workers, by making it more difficult for them to compete for business here and abroad. That's why I've directed Dick Cheney to take every action he can to eliminate these ~~barriers to competition~~ fees, and help American companies compete.

5/24/92

transition to a peacetime use of technology

But we can't lose sight of the fact that for all the great gains we've made for freedom ... for all the peace of mind we've secured for our children ... the world remains a dangerous place.

I think back -- to the oath I took on the Capitol steps, to preserve, protect and defend the Constitution. Of the trust placed in me -- the trust I've done my best to repay -- to keep this nation safe and secure.

I'm proud of our accomplishments -- thankful that I've been able to give the order so many Presidents must have longed to give, for many of our nuclear forces to "stand down" from alert. And yet in many ways, I know that our world today is more uncertain -- far more unpredictable -- than the world we've left behind. //

DATE: July 29, 1992

ICE PRESIDENT
MORANDUM

TO: Dan McGroarty

ANCE/COMMENT DUE BY: _____

FROM: Karl Jackson *JK*
Assistant to the Vice President for
National Security Affairs

Attached on pages 3 and 5 are
comments from the Vice President's
National Security Affairs office
on the President's remarks in
California on July 30.

				ACTION	FYI
				<input type="checkbox"/>	<input type="checkbox"/>
				<input type="checkbox"/>	<input type="checkbox"/>
				<input type="checkbox"/>	<input type="checkbox"/>
				<input type="checkbox"/>	<input type="checkbox"/>
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				<input type="checkbox"/>	<input type="checkbox"/>
GRIBBIN	<input type="checkbox"/>	<input type="checkbox"/>	<i>Dailey</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/> (420)
HOWARD	<input type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
JACKSON	<input type="checkbox"/>	<input checked="" type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
HATHAWAY	<input type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

92 JUL 29

RESPONSE:

Return to: Myrna Dugan
Staff Secretary
Room 267
456-6772

WHITE HOUSE STAFFING MEMORANDUM

DATE: 7/28/92 ACTION/CONCURRENCE/COMMENT DUE BY: NOON, WED., JULY 29
 PRESIDENTIAL REMARKS: ODETICS
 ANAHEIM, CALIFORNIA
 SUBJECT: JULY 30, 1992
 1:30PM

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	HORNER	<input type="checkbox"/>	<input type="checkbox"/>
SKINNER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCBRIDE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	MOORE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input type="checkbox"/>	<input type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BROMLEY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PROVOST	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CALIO	<input checked="" type="checkbox"/>	<input type="checkbox"/>	SMITH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	YEUTTER	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	FINDLAY	<input type="checkbox"/>	<input checked="" type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	KAUFMAN	<input type="checkbox"/>	<input checked="" type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	BOSKIN	<input checked="" type="checkbox"/>	<input type="checkbox"/>
			McGROARTY	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

REMARKS:

Please provide comments on the attached directly to Dan McGroarty, Rm. 122, x2930, with a copy to this office NO LATER THAN NOON, WEDNESDAY, JULY 29.
 Thank you.

RESPONSE:

PHILLIP D. BRADY
 Assistant to the President
 and Staff Secretary
 Ext. 2702

McGroarty/Bunton
July 28, 1992
4:30 p.m.
[odetics]

2 JUL 28 P8:50
PRESIDENTIAL REMARKS: ODETICS
ANAHEIM, CALIFORNIA
JULY 30, 1992

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victory in the Cold War. But the fact is, that great triumph means changes in the very industries that helped us carry the day. Many defense-related firms are grappling with the new realities -- and not all are doing it with the success you're having right here. //

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of more than 1,800 government programs, he has targeted only two for cuts: the Pentagon and a subsidy for honey bees.

If we took the course our opponents recommend, I want to say the truly worrisome part would be the fact that we literally wouldn't know what we were missing -- until we found out in the heat of battle. But the truth is, at Odetics and other frontline firms around California and this country -- you'd feel it first.

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NOON, WED., JULY 29

DATE: 7/28/92 ACTION/CONCURRENCE/COMMENT DUE BY: NOON, WED., JULY 29
PRESIDENTIAL REMARKS: ODETICS
SUBJECT: ANAHEIM, CALIFORNIA
JULY 30, 1992
1:30PM

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	HORNER	<input type="checkbox"/>	<input type="checkbox"/>
SKINNER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCBRIDE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	MOORE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input type="checkbox"/>	<input type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BROMLEY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PROVOST	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CALIO	<input checked="" type="checkbox"/>	<input type="checkbox"/>	SMITH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	YEUTTER	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	FINDLAY	<input type="checkbox"/>	<input checked="" type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	KAUFMAN	<input type="checkbox"/>	<input checked="" type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	BOSKIN	<input checked="" type="checkbox"/>	<input type="checkbox"/>
			McGROARTY	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

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RESPONSE:

*Concur
D. Bromley*

PHILLIP D. BRADY
Assistant to the President
and Staff Secretary
Ext. 2702

McGroarty/Bunton
July 28, 1992
4:30 p.m.
[odetics]

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victory in the Cold War. But the fact is, that great triumph means changes in the very industries that helped us carry the day. Many defense-related firms are grappling with the new realities -- and not all are doing it with the success you're having right here. //

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I've proposed a sensible defense build-down, a blueprint that recognizes post-Cold War realities -- but still gives this country the muscle we need to meet whatever danger comes our way.

We also know we need to help defense firms and defense workers make the adjustment -- to help technology-intensive companies like yours compete and win in the global marketplace.

That's the idea behind our National Technology Initiative -
- to help bring new technologies -- technologies developed at taxpayer expense -- out of federal labs and into the marketplace to help American businesses compete.

That's why we're pioneering a new program to help members of the defense establishment -- civilian and military -- find new careers in America's classrooms, to put their discipline and drive, their energy and expertise to use -- teaching our kids.

And it's why on June 19, I announced an important regulatory change that will help companies with defense-related businesses make the transition to the post-Cold War era. One unnecessary obstacle has been what is called the recoupment fee -- or tax, if you will -- that the Defense Department charges on military and commercial products sold to customers other than the U.S. Government. These fees hurt American companies and American workers, by making it more difficult for them to compete for business here and abroad. That's why I've directed Dick Cheney to take every action he can to eliminate these fees, and help American companies compete.

But we can't lose sight of the fact that for all the great gains we've made for freedom ... for all the peace of mind we've secured for our children ... the world remains a dangerous place.

I think back -- to the oath I took on the Capitol steps, to preserve, protect and defend the Constitution. Of the trust placed in me -- the trust I've done my best to repay -- to keep this nation safe and secure.

I'm proud of our accomplishments -- thankful that I've been able to give the order so many Presidents must have longed to give, for many of our nuclear forces to "stand down" from alert. And yet in many ways, I know that our world today is more uncertain -- far more unpredictable -- than the world we've left behind. //

The Soviet bear may be extinct -- but there are still plenty of wolves in the world. Renegade rulers / outlaw regimes / madmen we can't allow to get a finger on the nuclear trigger.

And you have my word: This President will never allow a lone wolf to endanger American security. //

When it comes to clear and present dangers like the ones I'm talking about, we can't afford to keep our heads in the sand. I've been told about a certain speech not too many weeks ago ... it went on about the future of this country for almost an hour. Out of all that time, it spent about 1 minute on the national security of this nation -- 1 minute -- 141 words, to be exact. If you blinked -- or took a refrigerator break -- well, then you missed it.

I guess it's all part of "the change thing." When it comes to defense, I'm worried that the other side is all for change, alright -- they want to change the subject.

Well, the silence speaks volumes.

You see, I don't believe foreign policy is a footnote ... a loose end we wrap up, and then safely forget. And the defense budget is more than a piggy bank for folks who want to get busy beating swords ... into pork barrels. //

Some one has to set the record straight. Speak up for the military muscle that gives meaning to American leadership. Someone has to say: America is safe ... so long as America stays strong.

If we took the course our opponents recommend, I want to say the truly worrisome part would be the fact that we literally wouldn't know what we were missing -- until we found out in the heat of battle. But the truth is, at Odetics and other frontline firms around California and this country -- you'd feel it first.

Here's one place where the other party is on the record: he supports more than \$60 billion dollars in defense cuts beyond -- below -- the level we see as the minimum necessary for national security. Cuts of that magnitude would jeopardize America's ability to defend our interests and ideals. And let me bring it close to home: Cuts of that magnitude would cost workers in the defense industry as many as one million jobs. //

If we followed their plan, tough times now would only get worse -- and the only winner would be the mothball industry. //

For the sake of national security -- for the sake of just plain economic common sense -- for the sake of California and this country: we've got to keep America strong -- and we will.

I spoke a few moments ago about what we're doing to help firms like yours make a strong post-Cold War conversion. But the best program for defense conversion is a dynamic economy.

Six months ago in my State of the Union, I proposed a common-sense, comprehensive plan to get this economy moving faster -- right now. My plan includes tax incentives to encourage businesses to hire new workers -- breaks for young families who want to buy that first home, participate in the

American Dream. Half a million jobs would have been created if the Congress had acted right away.

You know the story. Congress sat on my plan -- and sent me one full of new government spending, and new taxes.

So I sent their plan back. And I'm still waiting -- almost 200 days later. This economic recovery plan is being held hostage and the ransom note reads, "wait 'till after the election."

It's not the first time Congress has let the people down.

Just a few weeks back, I was in Utah with my good friend Senator Garn -- stepping down after 18 years in the Congress -- and one unforgettable ride aboard the space shuttle. / I asked him the question I know is on many Americans' minds: If we can send one Congressman to space -- why can't we send them all there? //

Now there's a project for Odetics.

Today I say to the Congress: release the economy, approve this jobs program, and help me put America back to work -- now.

Yes, America will change, just as we have changed the world. The question now is: Who will change America for the better? It won't be people whose only enthusiasm is for government, who measure progress by programs created and special interests satisfied.

If you want to know who's going to change America -- look around you. Look around. It's going to be the guy who works an extra shift every week so his son can go to the school of his

choice. It's going to be the small businesswoman who takes a risk on a new product. The computer hacker working in a lonely garage, the merit scholar from South Central L.A..

There's your answer. The people who are going to change America ... are people like you.

Thank you once again for this warm welcome -- and now, for the tough part: I'll take your questions.

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WHITE HOUSE STAFFING REQUEST

Subject

Presidential Remarks: Odetics

Date/Time Received:

RESPONSE DUE: Wed., July 29th

July 29, 7:15 P.M.

11:00 A.M.

Response due to Director's Office Support Group, Room 254, Ext. 3060.
Please respond to every staffing request, even if you have no comment.

Distribution Within OMB

<u>Action</u>	<u>FYI</u>	<u>Action</u>	<u>FYI</u>
<u> </u> Director	<u> X </u>	<u> X </u> Howard, R.	<u> </u>
<u> </u> Deputy Director	<u> </u>	<u> </u> Legis. Affairs	<u> </u>
<u> X </u> Dep. Dir./Mgmt.	<u> </u>	<u> X </u> MacRae, J.	<u> </u>
<u> X </u> Al-Samarrie, A.	<u> </u>	<u> </u> Martin, B.	<u> </u>
<u> </u> Anderson, B.	<u> </u>	<u> </u> Mazur, E.	<u> </u>
<u> X </u> Burman, A.	<u> </u>	<u> </u> Murr, J.	<u> X </u>
<u> </u> Dale, E.	<u> </u>	<u> </u> Rockefeller, N.	<u> X </u>
<u> X </u> Damus, R.	<u> </u>	<u> X </u> Scully, T.	<u> </u>
<u> </u> Gen. Mgmt. Div.	<u> </u>	<u> </u> (Other)	<u> </u>
<u> X </u> Grady, R.	<u> </u>		
<u> X </u> Hale, J.	<u> </u>		

Comments:

5

12 JUL 29 P12:36

OMB

FROM BOB HOWARD TO DAN MCG, BY PHONE:

TOTAL DEFENSE SAVINGS FROM TOPLINE '89: 478 BILLION.

ALSO, ADD FACT THAT WE FUND 17 BILLION IN CIVILIAN APPLIED R&D.

W. Allen
cc: DFB & JDI

WHITE HOUSE STAFFING MEMO

7/28/92

NOON, WED., JULY 29

DATE: _____ ACTION/CONCURRENCE/COMMENT DUE BY: _____

PRESIDENTIAL REMARKS: ODETICS
ANAHEIM, CALIFORNIA

SUBJECT: _____
JULY 30, 1992
1:30PM

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	HORNER	<input type="checkbox"/>	<input type="checkbox"/>
SKINNER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCBRIDE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	MOORE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input type="checkbox"/>	<input type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BROMLEY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PROVOST	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CALIO	<input checked="" type="checkbox"/>	<input type="checkbox"/>	SMITH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	YEUTTER	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	FINDLAY	<input type="checkbox"/>	<input checked="" type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	KAUFMAN	<input type="checkbox"/>	<input checked="" type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	BOGERT	<input checked="" type="checkbox"/>	<input type="checkbox"/>
			McGROARTY		<input checked="" type="checkbox"/>

REMARKS:

Please provide comments on the attached directly to Dan McGroarty, Rm. 122, x2930, with a copy to this office NO LATER THAN NOON, WEDNESDAY, JULY 29.
Thank you.

7750 - research office

RESPONSE:

PHILLIP D. BRADY
Assistant to the President
and Staff Secretary
Ext. 2702

McGroarty/Bunton
July 28, 1992
4:30 p.m.
[odetics]

2:00:20 P8:50
PRESIDENTIAL REMARKS: ODETICS
ANAHEIM, CALIFORNIA
JULY 30, 1992

Thank you all for that warm welcome. [Acknowledgements.]

[Joel Slutsky] told me about the work you do ... that Odetics is on board every American space shuttle ... high above the battlefield, helping our troops chart the movements of their enemy ... in the convenience store's security camera and the corner ATM machine.

I know that by the end of every workday Odetics has pushed the state of the art ... a little farther forward. But most of all, I've heard about the people behind the technology -- Odetics' associates. Let me salute you for the energy and enterprise you bring to your work. //

Barbara was especially excited when she heard I was visiting today. She said, if everything you tell me about Odetics is true -- then maybe you can find someone out there ... who can teach you how to set the time on our VCR. //

Every day here at Odetics, you give the future shape and form. You're focused on the breakthrough technologies most Americans only dream about.

That's right: Satellites / space flight. // 24-hour, continuous Olympic coverage -- without pay cable. //

Companies like this one have played a key part in what I believe is the great triumph of our time: the Free World's great

victory in the Cold War. But the fact is, that great triumph means changes in the very industries that helped us carry the day. Many defense-related firms are grappling with the new realities -- and not all are doing it with the success you're having right here. //

much
GO W/ OWNERS
We know that we can reduce defense spending -- cut it substantially. Now, there ought to be a payoff for the unsung hero of the Cold War -- I'm talking about the American taxpayer.

And there is: Between now and 1997, defense spending will drop \$317 billion dollars from the levels we projected before the fall of the Berlin Wall. That breaks down to about \$xx,000 savings for every American family. //

of families = 66,322,000

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95, 96 97 defense spending projection.

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I think back -- to the oath I took on the Capitol steps, to preserve, protect and defend the Constitution. Of the trust placed in me -- the trust I've done my best to repay -- to keep this nation safe and secure.

I'm proud of our accomplishments -- thankful that I've been able to give the order so many Presidents must have longed to give, for many of our nuclear forces to "stand down" from alert. And yet in many ways, I know that our world today is more uncertain -- far more unpredictable -- than the world we've left behind. //

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An additional

6

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by the end
of
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year

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