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**Record Group/Collection:** George H.W. Bush Presidential Records  
**Collection/Office of Origin:** Speechwriting, White House Office of  
**Series:** Speech File Draft Files  
**Subseries:** Chron File, 1989-1993

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**OA/ID Number:** 13604  
**Folder ID Number:** 13604-003

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**Folder Title:**  
New Hampshire State Legislature 2/12/92 [OA 6097] [2]

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Stack:	Row:	Section:	Shelf:	Position:
<b>G</b>	<b>26</b>	<b>17</b>	<b>6</b>	<b>5</b>

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92 JAN 10 P 3: 36

WHITE HOUSE STAFFING MEMORANDUM

DATE: 2/10/92 ACTION/CONCURRENCE/COMMENT DUE BY: 3:00 p.m. TODAY, 2/10/92

SUBJECT: PRESIDENTIAL REMARKS: NEW HAMPSHIRE STATE LEGISLATURE CONCORD, NH 2/12/92, 2pm

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	HORNER	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
SKINNER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCBRIDE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	MOORE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BROMLEY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	ROGICH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CALIO	<input checked="" type="checkbox"/>	<input type="checkbox"/>	ROLLINS	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	SMITH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	KAUFMAN	<input type="checkbox"/>	<input checked="" type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	FINDLAY	<input type="checkbox"/>	<input checked="" type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	SNOW	<input type="checkbox"/>	<input checked="" type="checkbox"/>
			BOSKIN	<input checked="" type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please forward your remarks directly to Tony Snow, Rm 122, Ext. 2930, NO LATER THAN 3:00 P.M. TODAY, with a copy to this office.

Thank you.

RESPONSE:

See comments. Thanks.  
PK  
Paul Korfonta  
02/10/92

Also Education and  
USIA attachments.

PHILLIP D. BRADY  
Assistant to the President  
and Staff Secretary  
Ext. 2702

02 FEB 10 A10: 06

McGroarty/Bunton  
February 10, 1992  
9:00 am  
[NHleg]

PRESIDENTIAL REMARKS: NEW HAMPSHIRE STATE LEGISLATURE  
CONCORD, NEW HAMPSHIRE  
FEBRUARY 12, 1992  
2:00 P.M.

Mr. President [Ed Dupont, Jr.], Mr. Speaker [Harold Burns],  
Governor Gregg. Ladies and gentlemen of the New Hampshire State  
Legislature: my thanks for that warm welcome.

Several weeks ago in Washington, I spoke in a chamber  
similar to this, to a group about this size.... Now, don't  
worry: that's where the comparison ends.

New Hampshire's legislature is the living legacy of  
Lincoln's words: of, by and for the people. / I look out at  
Senator Gordon Humphrey, come home to serve his state -- at all  
the remarkable men and women who balance the responsibilities of  
work and home with this public trust.

[[What leads you to serve? / It can't be the salary:  
that's not enough to cover the cost of two Celtics tickets come  
playoff time.]] What sustains this state is a tradition as old  
as America itself: A commitment to self-government that  
stretches from Concord to every village and town.

New Hampshire looks to government as a last resort -- not as  
the first answer to each and every problem. It doesn't see  
people's paychecks as potential revenue. Its rule is right:  
limit government -- not freedom.

This body governs itself the way we as citizens want to be  
governed: by the rules of common sense and fair play.

Believe me, we don't see much of either back in Washington. Well, we can do better -- provided we follow your lead.

Up here, you manage to avoid being enlightened by liberal economists. New Hampshire operates on the radical notion that a legislature should spend no more than it takes in. It's time for the federal government to follow your lead. //

New Hampshire legislators guarantee every bill a public hearing -- and every bill a full floor vote. It's time for the Congress to follow your lead.

But I've got my own theory about why New Hampshire works. It's not just because the government here is representative -- it's because the government is Republican. //

12 years ago, this state helped sparked a new American revolution -- a revolution that marked the end of a weary era, and a new birth for freedom. Together, we made America proud. Together, we made America strong. Together, we made America respected in the eyes of all the world.

We fought great battles. We waged the Cold War -- and we won. // We drew a line in the sand -- and helped defend a small nation and a grand ideal. // We stood fast against imperial communism -- and we watched walls the world over come tumbling down. //

We did these things because we had the courage to lead.

And because we led -- America is free / America is safe / and America is at peace.

Yes, dangers remain -- dark corners of the world not yet blessed by freedom. No, our work in the world is not yet over. But the great struggles we've won, the great changes we've seen do more than open new worlds -- they open new opportunities for us at home.

But for us to move forward, for America to lead -- we've got to get our economy moving again. //

Last month, I spoke to the American people -- and spelled out my plan to pull this country out of recession and into recovery. / I know all of you have heard plenty about plans that promise the moon. Let me say to the citizens of New Hampshire: Judge my plan by its first principle: Government is too big -- and it spends too much. //

We put a stop order on all new federal regulation. I've begun a 90-day review, and I've set this goal: Whatever regulation promotes growth goes forward. Whatever stifles growth gets scrapped. //

We've declared war on frivolous lawsuits. If this country rewarded success as easily as we slap on a lawsuit, our economy would be well on its way.

We've worked to control spending. We will eliminate -- cut out altogether -- 246 federal programs. Somebody has got to say no -- and I'm the man to do it. //

I took these actions with the authority I have as President -- and then I challenged Congress to act. I set out a two-part strategy to ensure economic growth: an immediate action plan to

spark recovery -- and a long-term plan to guarantee progress and prosperity into the next American Century. //

The people of New Hampshire have a right to ask: we've been hit hard. What will this plan do for us?

First, my plan will bolster the real estate market. With its ripple effect for the rest of the economy, real estate can lead the way back to recovery.

My plan helps homebuyers. It provides a ~~\$5000-dollar tax credit~~ <sup>of up to \$5000 (Treas)</sup> to first time buyers: \$2500 this year, \$2500 the next.

It lets them draw on their IRA accounts to make that purchase, penalty free. / Think of your neighbors -- of the people who need an extra room, a larger house for a growing family: Think of the couple just starting out, scrimping each month to lay aside the savings for that first down-payment. //

*not first-time home buyers find better example (Treas)*

Now think of this: For the average New Hampshire family buying the average New Hampshire house, my plan means tax breaks worth six months of mortgage payments. //

And what's good for the families who want to buy that first home is good for the people who build them. //

Nationwide, housing economists predict my plan will create a boom in home-building. In New Hampshire alone, my plan will generate 1000 new housing starts -- pump 120 million dollars into the state economy. Best of all, it will put more than 2000 construction workers back on the job. //

My plan will also help the pioneering high-tech firms that call New Hampshire home. / Pass my plan -- and give companies

*no paragraph found snooty. Set concrete numbers that is "average" cost of house. (Treas)*

*Source? anit onfire (Treas)*

an Investment Tax Allowance: help growing firms accelerate investment. Make the R&D tax credit a permanent part of the federal tax code. Pass my plan -- cut the capital gains rate to 15 percent. Who will that help? ~~Any worker with a pension,~~ <sup>pensions don't pay capital gains</sup> every Mom and Pop enterprise -- any senior citizen ready to sell <sup>(Treas)</sup> their home to finance their retirement.

Pass my plan -- and give American companies a competitive edge. Pass my plan -- and get New Hampshire moving again. //

That's my short-term prescription: No games -- no gimmicks. Just a plan that works. //

Look to the long-term, and we've got work to do as well -- steps we can take right now to guarantee progress and prosperity into the next American Century.

We get there by investing in the technologies of tomorrow, expanding R&D. My budget raises <sup>the federal contribution to</sup> R&D to a record-level \$76 <sup>(Treas)</sup> billion. We need to share the results, get the great ideas generated by public funds out into the private sector -- off the drawing board and onto store shelves. Our National Technology Initiative will do just that -- and right now, in Boston, the first regional meeting is underway. //

We get to the future by letting the states do what they do best. Far too often, states have their hands tied by Washington. The federal government passes a mandate -- and then passes the buck. You get stuck raising taxes. No more: We've declared war on unfunded mandates.

We get to the future by strengthening the family. My plan provides an extra \$500 dollar ~~deduction~~ <sup>exemption (Treas)</sup> for every child. And just last week I announced my comprehensive health care reform: reforms that will keep costs down -- and open up access to 30 million uninsured Americans. / And we'll do it through choice - not central control. The last thing the American people want is a system that lets the government play doctor. //

Look at the problems that plague us today: crime, drugs -- the erosion of moral values. Trace each one to its root causes, and you'll see one common factor: the decline of the family. This country must reaffirm a simple truth: When the family comes first, America is first. //

Every parent knows: our children are our future. We must challenge ourselves to revolutionize -- literally re-invent -- America's schools. New Hampshire has joined the America 2000 revolution. Let common-sense be our guide -- and let common-sense begin by letting parents choose which school is best for their child. //

Finally, we meet America's destiny by expanding trade -- opening new markets for American goods. I'm proud of the progress we've made, working to open markets from Asia to Europe to the Americas. Just this week, I signed a new investment accord with the nations of Latin America. Last month, the agreement we reached with Japan will help computer companies right here in New Hampshire. That's a solid record in three years time -- a good start that we'll make even better.

see \* Education inserts →

← paragraph is weak. use language from this sheet to bolster paragraph. sending over 1 page sheet.

But free trade has come under attack. The drumbeat mounts for a new isolationism -- this one, an economic retreat from reality.

The simple truth is, protectionism isn't a prescription for prosperity. Boil away all the tough talk, all the swagger and the patriotic posturing, and protectionism amounts to nothing more than a smokescreen for a country running scared. //

That's not the America I know. The America I know is a country ready to take on the world -- ready to rise to new levels, not run for cover. / We've got to open up new markets to American products -- not lock the doors, pull down the shades and tell the world to go away.

You see: I agree with Ronald Reagan. I believe America is a shining city on a hill -- not a country cowering behind high <sup>reward</sup> <sub>(Treas)</sub> the neighborhood fence. Think of the generations who came to New Hampshire to work and found a welcome. I believe America must always be a safe haven for people seeking freedom -- not a land marked off by a thousand-mile trench and a "No Trespassing" sign. //

Never in this nation's long history has America turned its back on a challenge -- and we won't start now. // A proud America will never be protectionist. //

And make no mistake: No state would be hurt more by economic isolationism than New Hampshire. Right now, New Hampshire businesses reap more than \$1.2 billion dollars a year from exports -- across this state, that's 25,000 jobs tied

(USTR)  
Where did these  
figures come from?  
This data is not  
good.

\* USTR IS  
sending  
page fact  
sheet.  
1% data  
from this  
sheet.

directly to foreign trade. And even in these hard times, your exports increased 70% in the past three years alone. Of all the 50 states, New Hampshire is only one that runs a positive balance of trade.

Is this true?  
Do you want to highlight this?  
(Treas)

USTR we think this is wrong

It's an economic fact of life: If we close our markets, other countries will close theirs. When the walls go up, who gets hurt? New Hampshire first. //

Well, this President won't let that happen. //

We're going to compete -- not cut and run. Let the world know: America is in it to win. ///

I believe the good people of this state -- like citizens all across this country -- are ready to move ahead, to move forward to meet a new American destiny. Everyone sees the time has come for change -- everyone feels the excitement, everyone is impatient to begin. //

Everyone, that is -- except the Congress. //

Two weeks ago, I urged the Congress to work with me -- to do the will of the American people. I laid out the action plan I've outlined here -- and, yes, I set a deadline to help move Congress along the way.

It must sound strange to the people in this chamber -- strange for legislators who meet for only 45 days a year to hear Congress complain that 52 days is just not enough time.

They say: The deadline is arbitrary.

They say: The deadline is too early.

They say: The deadline is unfair. //

I say: The deadline is March 20. ///

I challenge the Congress: Don't bury my plan in some sub-committee / don't declare it D.O.A. / don't resort to parliamentary tricks and Roberts Rules of Order to make my plan vanish without a trace. // So I say to the leaders who control the Congress: Discuss, / debate -- disagree if you want to -- but bring my plan to the floor, and put my plan to a vote.

I ask the people in this chamber, I ask the good people of this state to give me your strong support. Send a message to the Congress. Tell them America wants to meet its future. Tell them the time has come to act. //

Today is a special day for me / for Barbara / for my family. I think back across the years to the lesson I learned long ago - - I look ahead in wonder to what can be: And I know: There is no higher honor than serving this great nation. //

Thank you, New Hampshire, for this warm welcome. And may God bless this land we share, the United States of America.

# # #



UNITED STATES DEPARTMENT OF EDUCATION  
OFFICE OF THE SECRETARY

February 10, 1992

MEMORANDUM FOR PAUL KORFONTA  
ASSOCIATE DIRECTOR

FROM:

*for* LESLYE A. ARSHT *LLA*  
DIRECTOR OF COMMUNICATIONS AND  
COUNSELLOR TO THE SECRETARY

SUBJECT:

Presidential Draft Remarks for the New  
Hampshire State Legislature

I know the speechwriters would rather I edit their text -- which is essentially what I have done. Underlined passages are the ones I've added or changed:

Every parent knows: our children are our future. We must challenge ourselves to transform our schools and our communities. New Hampshire joined the AMERICA 2000 revolution less than two months ago and already 13 communities have accepted our challenge: adopt the six national education goals, devise strategies to meet them, develop a report card to assess progress, and plan for and support a New American School.

Let's let common-sense be our guide -- and let common-sense begin by setting world-class standards and creating a system of voluntary tests, and by letting parents choose which school is best for their child. And by creating a whole new generation of American schools where all children will learn what they need to know to be able to live and compete in the world.

USTR

## NEW HAMPSHIRE EXPORTS

- o New Hampshire's manufacturing exports grew an estimated 79.2 percent from \$1.7 billion in 1986 to \$3.0 billion in 1990.<sup>1</sup>
- o In 1986, exports accounted for 17.6 percent of total manufactured output. New Hampshire ranked as the 6th most dependent state on manufactured exports.
- o In 1986, 26,000 jobs in New Hampshire were dependent on New Hampshire's export of manufactured products.
  - 15,500 of these were manufacturing jobs, accounting for 15.2 percent of New Hampshire's total manufacturing employment. Nation-wide, 12.6 percent of manufactured jobs were export dependent in 1986. New Hampshire ranked 7th nation-wide in terms of the dependency of manufacturing jobs on exports.
  - 10,500 of these jobs related to manufactured exports were in non-manufacturing sectors (including transportation, communication, trade and services).
- o On the basis of 1986 data, and subsequent U.S. export growth, it is estimated (by USTR) that upward to 45,000 jobs in New Hampshire were related to New Hampshire's manufactured exports in 1990.
- o The Department of Agriculture reports no agricultural exports for New Hampshire.
- o No data are available on state exports of services. The United States, however, is estimated to have exported close to \$145 billion in commercial services in 1991. The service sector accounted for 61 percent of New Hampshire's gross state product in 1989.

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<sup>1</sup>The State of New Hampshire reports the value of state exports to be \$1.2 billion in 1990. These data rely on shippers' statements made at the port of departure from the United States. These data are of limited reliability in describing the state of origin of exports. Because of misreporting, these data tend to overstate the value of exports for states with major ports and understate the exports for states shipping exports through third states.

The estimate of \$3 billion dollars for New Hampshire exports is based on the Census Bureau's Survey of U.S. Manufactures, which is more reliable than port data for the state origin of exports. Census data for 1986 was extrapolated to 1990 by increasing each product sector of New Hampshire's exports by the percentage change in the U.S. exports in the same product sector.

# USTR

Since President Bush took office in 1988, our trade policy has been paying off for America's businesses, by opening markets and increasing overseas sales. In fact, over 70% of U.S. economic growth since 1988 has come from expanding exports to international markets, generating an estimated 1.8 million new jobs in export-related industries here at home.

U.S. exports had another banner year in 1991, expanding by almost \$30 billion to nearly \$400 billion. These gains are not confined to a single sector. Exports of U.S. capital goods -- medical equipment, oilfield equipment, telecommunications, computers -- have grown 40% in the last three years; consumer goods exports are up 56% and exports of industrial supplies are up 27%. The trade deficit (exports minus imports) has been cut in half since 1988, and that is without taking account of gains for U.S. service providers (banks, insurers, engineers), a sector in which we certainly run a hefty trade surplus but for which good data are not available.

The bottom line: U.S. goods and services are very competitive in the international marketplace, provided they are given a chance to compete, and increasing our sales abroad increases our prosperity at home.

While we are proud of these results, our work is not done. U.S. goods and services still face many barriers around the world, from prohibitions on providing financial services to collusive corporate business practices to inadequate protection of our copyrighted films and patented pharmaceuticals. And as more U.S. firms discover the international market, more barriers to trade seem to be uncovered too.

Access to foreign markets must be maintained and expanded lest exports -- this vital engine of growth -- sputter or stall. Those who advocate closing the U.S. market to balance our trade are courting isolationism and economic decline, not growth. More than ever, we need the billions of dollars a year of economic stimulus that an open world trading system and access to foreign markets provides.

WHITE HOUSE STAFFING MEMORANDUM

JAN 10 P3:31

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DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
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RESPONSE: See comments p.3

PHILLIP D. BRADY Assistant to the President and Staff Secretary Ext. 2702

02 FEB 10 A10: 06

McGroarty/Bunton  
February 10, 1992  
9:00 am  
[NHleg]

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CONCORD, NEW HAMPSHIRE  
FEBRUARY 12, 1992  
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Mr. President [Ed Dupont, Jr.], Mr. Speaker [Harold Burns],  
Governor Gregg. Ladies and gentlemen of the New Hampshire State  
Legislature: my thanks for that warm welcome.

Several weeks ago in Washington, I spoke in a chamber  
similar to this, to a group about this size.... Now, don't  
worry: that's where the comparison ends.

New Hampshire's legislature is the living legacy of  
Lincoln's words: of, by and for the people. / I look out at  
Senator Gordon Humphrey, come home to serve his state -- at all  
the remarkable men and women who balance the responsibilities of  
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This is a budget proposal -- NOT an executive action.

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/ Scully  
5178

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The simple truth is, protectionism isn't a prescription for prosperity. Boil away all the tough talk, all the swagger and the patriotic posturing, and protectionism amounts to nothing more than a smokescreen for a country running scared. //

That's not the America I know. The America I know is a country ready to take on the world -- ready to rise to new levels, not run for cover. / We've got to open up new markets to American products -- not lock the doors, pull down the shades and tell the world to go away.

You see: I agree with Ronald Reagan. I believe America is a shining city on a hill -- not a country cowering behind high the neighborhood fence. Think of the generations who came to New Hampshire to work and found a welcome. I believe America must always be a safe haven for people seeking freedom -- not a land marked off by a thousand-mile trench and a "No Trespassing" sign. //

Never in this nation's long history has America turned its back on a challenge -- and we won't start now. // A proud America will never be protectionist. //

And make no mistake: No state would be hurt more by economic isolationism than New Hampshire. Right now, New Hampshire businesses reap more than \$1.2 billion dollars a year from exports -- across this state, that's 25,000 jobs tied

Ahmed ✓  
583

directly to foreign trade. And even in these hard times, your exports increased 70% in the past three years alone. Of all the 50 states, New Hampshire is only one that runs a positive balance of trade.

It's an economic fact of life: If we close our markets, other countries will close theirs. When the walls go up, who gets hurt? New Hampshire first. //

Well, this President won't let that happen. //

We're going to compete -- not cut and run. Let the world know: America is in it to win. ///

I believe the good people of this state -- like citizens all across this country -- are ready to move ahead, to move forward to meet a new American destiny. Everyone sees the time has come for change -- everyone feels the excitement, everyone is impatient to begin. //

Everyone, that is -- except the Congress. //

Two weeks ago, I urged the Congress to work with me -- to do the will of the American people. I laid out the action plan I've outlined here -- and, yes, I set a deadline to help move Congress along the way.

It must sound strange to the people in this chamber -- strange for legislators who meet for only 45 days a year to hear Congress complain that 52 days is just not enough time.

They say: The deadline is arbitrary.

They say: The deadline is too early.

They say: The deadline is unfair. //

I say: The deadline is March 20. ///

I challenge the Congress: Don't bury my plan in some sub-committee / don't declare it D.O.A. / don't resort to parliamentary tricks and Roberts Rules of Order to make my plan vanish without a trace. // So I say to the leaders who control the Congress: Discuss, / debate -- disagree if you want to -- but bring my plan to the floor, and put my plan to a vote.

I ask the people in this chamber, I ask the good people of this state to give me your strong support. Send a message to the Congress. Tell them America wants to meet its future. Tell them the time has come to act. //

Today is a special day for me / for Barbara / for my family. I think back across the years to the lesson I learned long ago - - I look ahead in wonder to what can be: And I know: There is no higher honor than serving this great nation. //

Thank you, New Hampshire, for this warm welcome. And may God bless this land we share, the United States of America.

# # #

WHITE HOUSE STAFFING MEMORANDUM

*per Sherrill Rollins*

DATE: 2/10/92 ACTION/CONCURRENCE/COMMENT DUE BY: 3:00 p.m. TODAY, 2/10/92

SUBJECT: PRESIDENTIAL REMARKS: NEW HAMPSHIRE STATE LEGISLATURE  
CONCORD, NH 2/12/92, 2pm

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	HORNER	<input type="checkbox"/>	<input checked="" type="checkbox"/>
SKINNER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCBRIDE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	MOORE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BROMLEY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	ROGICH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CALIO	<input checked="" type="checkbox"/>	<input type="checkbox"/>	ROLLINS <del>XXXXXXXXXXXXXXXXXXXX</del>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	SMITH	<input type="checkbox"/>	<input type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	HALEMAN	<input type="checkbox"/>	<input checked="" type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	FINDLAY	<input type="checkbox"/>	<input checked="" type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	SNOW	<input type="checkbox"/>	<input checked="" type="checkbox"/>
			BOSKIN	<input checked="" type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please forward your remarks directly to Tony Snow, Rm 122, Ext. 2930, NO LATER THAN 3:00 P.M. TODAY, with a copy to this office.

Thank you.

RESPONSE:

*p. 1 could make note of date (Feb. 12) being Lincoln's birthday. p. 7 - remove word "high" in 4th paragraph. p. 2 - why antagonize the Dems in the body (4th paragraph)*

Good Speech

PHILLIP D. BRADY  
 Assistant to the President  
 and Staff Secretary  
 Ext. 2702

*Mary McClure*

McGroarty/Bunton  
February 10, 1992  
9:00 am  
[NHleg]

02 FEB 10 A10: 06

PRESIDENTIAL REMARKS: NEW HAMPSHIRE STATE LEGISLATURE  
CONCORD, NEW HAMPSHIRE  
FEBRUARY 12, 1992  
2:00 P.M.

Mr. President [Ed Dupont, Jr.], Mr. Speaker [Harold Burns],  
Governor Gregg. Ladies and gentlemen of the New Hampshire State  
Legislature: my thanks for that warm welcome.

Several weeks ago in Washington, I spoke in a chamber  
similar to this, to a group about this size.... Now, don't  
worry: that's where the comparison ends.

New Hampshire's legislature is the living legacy of  
*(whose b'day we celebrate today)*  
Lincoln's words: of, by and for the people. / I look out at  
Senator Gordon Humphrey, come home to serve his state -- at all  
the remarkable men and women who balance the responsibilities of  
work and home with this public trust.

[[What leads you to serve? / It can't be the salary:  
that's not enough to cover the cost of two Celtics tickets come  
playoff time.]] What sustains this state is a tradition as old  
as America itself: A commitment to self-government that  
stretches from Concord to every village and town.

New Hampshire looks to government as a last resort -- not as  
the first answer to each and every problem. It doesn't see  
people's paychecks as potential revenue. Its rule is right:  
limit government -- not freedom.

This body governs itself the way we as citizens want to be  
governed: by the rules of common sense and fair play.

Believe me, we don't see much of either back in Washington. Well, we can do better -- provided we follow your lead.

Up here, you manage to avoid being enlightened by liberal economists. New Hampshire operates on the radical notion that a legislature should spend no more than it takes in. It's time for the federal government to follow your lead. //

New Hampshire legislators guarantee every bill a public hearing -- and every bill a full floor vote. It's time for the Congress to follow your lead.

But I've got my own theory about why New Hampshire works. It's not just because the government here is representative -- it's because the government is Republican. //

12 years ago, this state helped sparked a new American revolution -- a revolution that marked the end of a weary era, and a new birth for freedom. Together, we made America proud. Together, we made America strong. Together, we made America respected in the eyes of all the world.

We fought great battles. We waged the Cold War -- and we won. // We drew a line in the sand -- and helped defend a small nation and a grand ideal. // We stood fast against imperial communism -- and we watched walls the world over come tumbling down. //

We did these things because we had the courage to lead.

And because we led -- America is free / America is safe / and America is at peace.

*this is good.*

*do we really agree with this?*

*antagonist - could have at a campaign stop - why not say to legislators?*

Yes, dangers remain -- dark corners of the world not yet blessed by freedom. No, our work in the world is not yet over. But the great struggles we've won, the great changes we've seen do more than open new worlds -- they open new opportunities for us at home.

But for us to move forward, for America to lead -- we've got to get our economy moving again. //

Last month, I spoke to the American people -- and spelled out my plan to pull this country out of recession and into recovery. / I know all of you have heard plenty about plans that promise the moon. Let me say to the citizens of New Hampshire: Judge my plan by its first principle: Government is too big -- and it spends too much. //

We put a stop order on all new federal regulation. I've begun a 90-day review, and I've set this goal: Whatever regulation promotes growth goes forward. Whatever stifles growth gets scrapped. //

We've declared war on frivolous lawsuits. If this country rewarded success as easily as we slap on a lawsuit, our economy would be well on its way.

We've worked to control spending. We will eliminate -- cut out altogether -- 246 federal programs. Somebody has got to say no -- and I'm the man to do it. //

I took these actions with the authority I have as President -- and then I challenged Congress to act. I set out a two-part strategy to ensure economic growth: an immediate action plan to

spark recovery -- and a long-term plan to guarantee progress and prosperity into the next American Century. //

The people of New Hampshire have a right to ask: we've been hit hard. What will this plan do for us?

First, my plan will bolster the real estate market. With its ripple effect for the rest of the economy, real estate can lead the way back to recovery.

My plan helps homebuyers. It provides a \$5000 dollar tax credit to first time buyers: \$2500 this year, \$2500 the next. It lets them draw on their IRA accounts to make that purchase, penalty free. / Think of your neighbors -- of the people who need an extra room, a larger house for a growing family: Think of the couple just starting out, scrimping each month to lay aside the savings for that first down-payment. //

Now think of this: For the average New Hampshire family buying the average New Hampshire house, my plan means tax breaks worth six months of mortgage payments. //

And what's good for the families who want to buy that first home is good for the people who build them. //

Nationwide, housing economists predict my plan will create a boom in home-building. In New Hampshire alone, my plan will generate 1000 new housing starts -- pump 120 million dollars into the state economy. Best of all, it will put more than 2000 construction workers back on the job. //

My plan will also help the pioneering high-tech firms that call New Hampshire home. / Pass my plan -- and give companies

an Investment Tax Allowance: help growing firms accelerate investment. Make the R&D tax credit a permanent part of the federal tax code. Pass my plan -- cut the capital gains rate to 15 percent. Who will that help? Any worker with a pension, every Mom and Pop enterprise -- any senior citizen ready to sell their home to finance their retirement.

Pass my plan -- and give American companies a competitive edge. Pass my plan -- and get New Hampshire moving again. //

That's my short-term prescription: No games -- no gimmicks. Just a plan that works. //

Look to the long-term, and we've got work to do as well -- steps we can take right now to guarantee progress and prosperity into the next American Century.

We get there by investing in the technologies of tomorrow, expanding R&D. My budget raises R&D to a record-level \$76 billion. We need to share the results, get the great ideas generated by public funds out into the private sector -- off the drawing board and onto store shelves. Our National Technology Initiative will do just that -- and right now, in Boston, the first regional meeting is underway. //

We get to the future by letting the states do what they do best. Far too often, states have their hands tied by Washington. The federal government passes a mandate -- and then passes the buck. You get stuck raising taxes. No more: We've declared war on unfunded mandates.

We get to the future by strengthening the family. My plan provides an extra \$500 dollar deduction for every child. And just last week I announced my comprehensive health care reform: reforms that will keep costs down -- and open up access to 30 million uninsured Americans. / And we'll do it through choice - not central control. The last thing the American people want is a system that lets the government play doctor. //

Look at the problems that plague us today: crime, drugs -- the erosion of moral values. Trace each one to its root causes, and you'll see one common factor: the decline of the family. This country must reaffirm a simple truth: When the family comes first, America is first. //

Every parent knows: our children are our future. We must challenge ourselves to revolutionize -- literally re-invent -- America's schools. New Hampshire has joined the America 2000 revolution. Let common-sense be our guide -- and let common-sense begin by letting parents choose which school is best for their child. //

Finally, we meet America's destiny by expanding trade -- opening new markets for American goods. I'm proud of the progress we've made, working to open markets from Asia to Europe to the Americas. Just this week, I signed a new investment accord with the nations of Latin America. Last month, the agreement we reached with Japan will help computer companies right here in New Hampshire. That's a solid record in three years time -- a good start that we'll make even better.

But free trade has come under attack. The drumbeat mounts for a new isolationism -- this one, an economic retreat from reality.

The simple truth is, protectionism isn't a prescription for prosperity. Boil away all the tough talk, all the swagger and the patriotic posturing, and protectionism amounts to nothing more than a smokescreen for a country running scared. //

That's not the America I know. The America I know is a country ready to take on the world -- ready to rise to new levels, not run for cover. / We've got to open up new markets to American products -- not lock the doors, pull down the shades and tell the world to go away.

You see: I agree with Ronald Reagan. I believe America is a shining city on a hill -- not a country cowering behind high the neighborhood fence. Think of the generations who came to New Hampshire to work and found a welcome. I believe America must always be a safe haven for people seeking freedom -- not a land marked off by a thousand-mile trench and a "No Trespassing" sign. //

Never in this nation's long history has America turned its back on a challenge -- and we won't start now. // A proud America will never be protectionist. //

And make no mistake: No state would be hurt more by economic isolationism than New Hampshire. Right now, New Hampshire businesses reap more than \$1.2 billion dollars a year from exports -- across this state, that's 25,000 jobs tied

directly to foreign trade. And even in these hard times, your exports increased 70% in the past three years alone. Of all the 50 states, New Hampshire is only one that runs a positive balance of trade.

It's an economic fact of life: If we close our markets, other countries will close theirs. When the walls go up, who gets hurt? New Hampshire first. //

Well, this President won't let that happen. //

We're going to compete -- not cut and run. Let the world know: America is in it to win. ///

I believe the good people of this state -- like citizens all across this country -- are ready to move ahead, to move forward to meet a new American destiny. Everyone sees the time has come for change -- everyone feels the excitement, everyone is impatient to begin. //

Everyone, that is -- except the Congress. //

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It must sound strange to the people in this chamber -- strange for legislators who meet for only 45 days a year to hear Congress complain that 52 days is just not enough time.

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They say: The deadline is too early.

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I challenge the Congress: Don't bury my plan in some sub-committee / don't declare it D.O.A. / don't resort to parliamentary tricks and Roberts Rules of Order to make my plan vanish without a trace. // So I say to the leaders who control the Congress: Discuss, / debate -- disagree if you want to -- but bring my plan to the floor, and put my plan to a vote.

I ask the people in this chamber, I ask the good people of this state to give me your strong support. Send a message to the Congress. Tell them America wants to meet its future. Tell them the time has come to act. //

Today is a special day for me / for Barbara / for my family. I think back across the years to the lesson I learned long ago - - I look ahead in wonder to what can be: And I know: There is no higher honor than serving this great nation. //

Thank you, New Hampshire, for this warm welcome. And may God bless this land we share, the United States of America.

# # #

**WHITE HOUSE STAFFING MEMORANDUM**

DATE: 2/10/92 ACTION/CONCURRENCE/COMMENT DUE BY: 3:00 p.m. TODAY, 2/10/92

SUBJECT: PRESIDENTIAL REMARKS: NEW HAMPSHIRE STATE LEGISLATURE  
CONCORD, NH 2/12/92, 2pm

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	HORNER	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
SKINNER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCBRIDE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	MOORE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BROMLEY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	ROGICH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CALIO	<input checked="" type="checkbox"/>	<input type="checkbox"/>	ROLLINS	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	SMITH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	KAUFMAN	<input type="checkbox"/>	<input checked="" type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	FINDLAY	<input type="checkbox"/>	<input checked="" type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	SNOW	<input type="checkbox"/>	<input checked="" type="checkbox"/>
			BOSKIN	<input checked="" type="checkbox"/>	<input type="checkbox"/>

**REMARKS:**

Please forward your remarks directly to Tony Snow, Rm 122, Ext. 2930, NO LATER THAN 3:00 P.M. TODAY, with a copy to this office.

Thank you.

**RESPONSE:**

*Please see comments p.1 3 P.6. Thanks.*

**PHILLIP D. BRADY**  
 Assistant to the President  
 and Staff Secretary  
 Ext. 2702

McGroarty/Bunton  
February 10, 1992  
9:00 am  
[NHleg]

02 FEB 10 A10:06

PRESIDENTIAL REMARKS: NEW HAMPSHIRE STATE LEGISLATURE  
CONCORD, NEW HAMPSHIRE  
FEBRUARY 12, 1992  
2:00 P.M.

Mr. President [Ed Dupont, Jr.], Mr. Speaker [Harold Burns],  
Governor Gregg. Ladies and gentlemen of the New Hampshire State  
Legislature: my thanks for that warm welcome.

Several weeks ago in Washington, I spoke in a chamber  
similar to this, to a group about this size.... Now, don't  
worry: that's where the comparison ends.

New Hampshire's legislature is the living legacy of  
Lincoln's words: of, by and for the people. / I look out at  
Senator Gordon Humphrey, ~~come~~<sup>came</sup> home to serve his state -- at all  
the remarkable men and women who balance the responsibilities of  
work and home with this public trust.

[[What leads you to serve? / It can't be the salary:  
that's not enough to cover the cost of two Celtics tickets come  
playoff time.]] What sustains this state is a tradition as old  
as America itself: A commitment to self-government that  
stretches from Concord to every village and town.

New Hampshire looks to government as a last resort -- not as  
the first answer to each and every problem. It doesn't see  
people's paychecks as potential revenue. Its rule is right:  
limit government -- not freedom.

This body governs itself the way we as citizens want to be  
governed: by the rules of common sense and fair play.

Believe me, we don't see much of either back in Washington. Well, we can do better -- provided we follow your lead.

Up here, you manage to avoid being enlightened by liberal economists. New Hampshire operates on the radical notion that a legislature should spend no more than it takes in. It's time for the federal government to follow your lead. //

New Hampshire legislators guarantee every bill a public hearing -- and every bill a full floor vote. It's time for the Congress to follow your lead.

But I've got my own theory about why New Hampshire works. It's not just because the government here is representative -- it's because the government is Republican. //

12 years ago, this state helped sparked a new American revolution -- a revolution that marked the end of a weary era, and a new birth for freedom. Together, we made America proud. Together, we made America strong. Together, we made America respected in the eyes of all the world.

We fought great battles. We waged the Cold War -- and we won. // We drew a line in the sand -- and helped defend a small nation and a grand ideal. // We stood fast against imperial communism -- and we watched walls the world over come tumbling down. //

We did these things because we had the courage to lead.

And because we led -- America is free / America is safe / and America is at peace.

Yes, dangers remain -- dark corners of the world not yet blessed by freedom. No, our work in the world is not yet over. But the great struggles we've won, the great changes we've seen do more than open new worlds -- they open new opportunities for us at home.

But for us to move forward, for America to lead -- we've got to get our economy moving again. //

Last month, I spoke to the American people -- and spelled out my plan to pull this country out of recession and into recovery. / I know all of you have heard plenty about plans that promise the moon. Let me say to the citizens of New Hampshire: Judge my plan by its first principle: Government is too big -- and it spends too much. //

We put a stop order on all new federal regulation. I've begun a 90-day review, and I've set this goal: Whatever regulation promotes growth goes forward. Whatever stifles growth gets scrapped. //

We've declared war on frivolous lawsuits. If this country rewarded success as easily as we slap on a lawsuit, our economy would be well on its way.

We've worked to control spending. We will eliminate -- cut out altogether -- 246 federal programs. Somebody has got to say no -- and I'm the man to do it. //

I took these actions with the authority I have as President -- and then I challenged Congress to act. I set out a two-part strategy to ensure economic growth: an immediate action plan to

spark recovery -- and a long-term plan to guarantee progress and prosperity into the next American Century. //

The people of New Hampshire have a right to ask: we've been hit hard. What will this plan do for us?

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My plan helps homebuyers. It provides a \$5000 dollar tax credit to first time buyers: \$2500 this year, \$2500 the next. It lets them draw on their IRA accounts to make that purchase, penalty free. / Think of your neighbors -- of the people who need an extra room, a larger house for a growing family: Think of the couple just starting out, scrimping each month to lay aside the savings for that first down-payment. //

Now think of this: For the average New Hampshire family buying the average New Hampshire house, my plan means tax breaks worth six months of mortgage payments. //

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My plan will also help the pioneering high-tech firms that call New Hampshire home. / Pass my plan -- and give companies

an Investment Tax Allowance: help growing firms accelerate investment. Make the R&D tax credit a permanent part of the federal tax code. Pass my plan -- cut the capital gains rate to 15 percent. Who will that help? Any worker with a pension, every Mom and Pop enterprise -- any senior citizen ready to sell their home to finance their retirement.

Pass my plan -- and give American companies a competitive edge. Pass my plan -- and get New Hampshire moving again. //

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Look to the long-term, and we've got work to do as well -- steps we can take right now to guarantee progress and prosperity into the next American Century.

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We get to the future by strengthening the family. My plan provides an extra \$500 dollar deduction for every child. And just last week I announced my comprehensive health care reform: reforms that will keep costs down -- and open up access to 30 million uninsured Americans. / And we'll do it through choice -- not central control. The last thing the American people want is a system that lets the government play doctor. //

Look at the problems that plague us today: crime, drugs -- the erosion of moral values. Trace each one to its root causes, and you'll see one common factor: the decline of the family. This country must reaffirm a simple truth: When the family comes first, America is first. ~~N/A~~

Every parent knows: our children are our future. We must challenge ourselves to revolutionize -- literally re-invent -- America's schools. New Hampshire has joined the America 2000 revolution. Let common-sense be our guide -- and let common-sense begin by letting parents choose which school is best for their child. //

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Every Community in America should be characterized by strong families, exceptional care for children, and youth developing good character and values.

But free trade has come under attack. The drumbeat mounts for a new isolationism -- this one, an economic retreat from reality.

The simple truth is, protectionism isn't a prescription for prosperity. Boil away all the tough talk, all the swagger and the patriotic posturing, and protectionism amounts to nothing more than a smokescreen for a country running scared. //

That's not the America I know. The America I know is a country ready to take on the world -- ready to rise to new levels, not run for cover. / We've got to open up new markets to American products -- not lock the doors, pull down the shades and tell the world to go away.

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And make no mistake: No state would be hurt more by economic isolationism than New Hampshire. Right now, New Hampshire businesses reap more than \$1.2 billion dollars a year from exports -- across this state, that's 25,000 jobs tied

directly to foreign trade. And even in these hard times, your exports increased 70% in the past three years alone. Of all the 50 states, New Hampshire is only one that runs a positive balance of trade.

It's an economic fact of life: If we close our markets, other countries will close theirs. When the walls go up, who gets hurt? New Hampshire first. //

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We're going to compete -- not cut and run. Let the world know: America is in it to win. ///

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They say: The deadline is too early.

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Thank you, New Hampshire, for this warm welcome. And may God bless this land we share, the United States of America.

# # #

92 JAN 10 Science  
Technology Policy

3 PM

Steve Olsen

1 change  
Pg 5

McGroarty/Bunton  
February 10, 1992  
9:00 am  
[NHleg]

PRESIDENTIAL REMARKS: NEW HAMPSHIRE STATE LEGISLATURE  
CONCORD, NEW HAMPSHIRE  
FEBRUARY 12, 1992  
2:00 P.M.

Mr. President [Ed Dupont, Jr.], Mr. Speaker [Harold Burns],  
Governor Gregg. Ladies and gentlemen of the New Hampshire State  
Legislature: my thanks for that warm welcome.

Several weeks ago in Washington, I spoke in a chamber  
similar to this, to a group about this size.... Now, don't  
worry: that's where the comparison ends.

New Hampshire's legislature is the living legacy of  
Lincoln's words: of, by and for the people. / I look out at  
Senator Gordon Humphrey, come home to serve his state -- at all  
the remarkable men and women who balance the responsibilities of  
work and home with this public trust.

[[What leads you to serve? / It can't be the salary:  
that's not enough to cover the cost of two Celtics tickets come  
playoff time.]] What sustains this state is a tradition as old  
as America itself: A commitment to self-government that  
stretches from Concord to every village and town.

New Hampshire looks to government as a last resort -- not as  
the first answer to each and every problem. It doesn't see  
people's paychecks as potential revenue. Its rule is right:  
limit government -- not freedom.

This body governs itself the way we as citizens want to be  
governed: by the rules of common sense and fair play.

Believe me, we don't see much of either back in Washington. Well, we can do better -- provided we follow your lead.

Up here, you manage to avoid being enlightened by liberal economists. New Hampshire operates on the radical notion that a legislature should spend no more than it takes in. It's time for the federal government to follow your lead. //

New Hampshire legislators guarantee every bill a public hearing -- and every bill a full floor vote. It's time for the Congress to follow your lead.

But I've got my own theory about why New Hampshire works. It's not just because the government here is representative -- it's because the government is Republican. //

12 years ago, this state helped sparked a new American revolution -- a revolution that marked the end of a weary era, and a new birth for freedom. Together, we made America proud. Together, we made America strong. Together, we made America respected in the eyes of all the world.

We fought great battles. We waged the Cold War -- and we won. // We drew a line in the sand -- and helped defend a small nation and a grand ideal. // We stood fast against imperial communism -- and we watched walls the world over come tumbling down. //

We did these things because we had the courage to lead.

And because we led -- America is free / America is safe / and America is at peace.

Yes, dangers remain -- dark corners of the world not yet blessed by freedom. No, our work in the world is not yet over. But the great struggles we've won, the great changes we've seen do more than open new worlds -- they open new opportunities for us at home.

But for us to move forward, for America to lead -- we've got to get our economy moving again. //

Last month, I spoke to the American people -- and spelled out my plan to pull this country out of recession and into recovery. / I know all of you have heard plenty about plans that promise the moon. Let me say to the citizens of New Hampshire: Judge my plan by its first principle: Government is too big -- and it spends too much. //

We put a stop order on all new federal regulation. I've begun a 90-day review, and I've set this goal: Whatever regulation promotes growth goes forward. Whatever stifles growth gets scrapped. //

We've declared war on frivolous lawsuits. If this country rewarded success as easily as we slap on a lawsuit, our economy would be well on its way.

We've worked to control spending. We will eliminate -- cut out altogether -- 246 federal programs. Somebody has got to say no -- and I'm the man to do it. //

I took these actions with the authority I have as President -- and then I challenged Congress to act. I set out a two-part strategy to ensure economic growth: an immediate action plan to

spark recovery -- and a long-term plan to guarantee progress and prosperity into the next American Century. //

The people of New Hampshire have a right to ask: we've been hit hard. What will this plan do for us?

First, my plan will bolster the real estate market. With its ripple effect for the rest of the economy, real estate can lead the way back to recovery.

My plan helps homebuyers. It provides a \$5000 dollar tax credit to first time buyers: \$2500 this year, \$2500 the next. It lets them draw on their IRA accounts to make that purchase, penalty free. / Think of your neighbors -- of the people who need an extra room, a larger house for a growing family: Think of the couple just starting out, scrimping each month to lay aside the savings for that first down-payment. //

Now think of this: For the average New Hampshire family buying the average New Hampshire house, my plan means tax breaks worth six months of mortgage payments. //

And what's good for the families who want to buy that first home is good for the people who build them. //

Nationwide, housing economists predict my plan will create a boom in home-building. In New Hampshire alone, my plan will generate 1000 new housing starts -- pump 120 million dollars into the state economy. Best of all, it will put more than 2000 construction workers back on the job. //

My plan will also help the pioneering high-tech firms that call New Hampshire home. / Pass my plan -- and give companies

an Investment Tax Allowance: help growing firms accelerate investment. Make the <sup>P&E</sup>~~R&D~~ tax credit a permanent part of the <sup>\*Experimentation</sup> federal tax code. Pass my plan -- cut the capital gains rate to 15 percent. Who will that help? Any worker with a pension, every Mom and Pop enterprise -- any senior citizen ready to sell their home to finance their retirement.

Pass my plan -- and give American companies a competitive edge. Pass my plan -- and get New Hampshire moving again. //

That's my short-term prescription: No games -- no gimmicks. Just a plan that works. //

Look to the long-term, and we've got work to do as well -- steps we can take right now to guarantee progress and prosperity into the next American Century.

We get there by investing in the technologies of tomorrow, expanding R&D. My budget raises R&D to a record-level \$76 billion. We need to share the results, get the great ideas generated by public funds out into the private sector -- off the drawing board and onto store shelves. Our National Technology Initiative will do just that -- and right now, in Boston, the first regional meeting is underway. //

We get to the future by letting the states do what they do best. Far too often, states have their hands tied by Washington. The federal government passes a mandate -- and then passes the buck. You get stuck raising taxes. No more: We've declared war on unfunded mandates.

We get to the future by strengthening the family. My plan provides an extra \$500 dollar deduction for every child. And just last week I announced my comprehensive health care reform: reforms that will keep costs down -- and open up access to 30 million uninsured Americans. / And we'll do it through choice - not central control. The last thing the American people want is a system that lets the government play doctor. //

Look at the problems that plague us today: crime, drugs -- the erosion of moral values. Trace each one to its root causes, and you'll see one common factor: the decline of the family. This country must reaffirm a simple truth: When the family comes first, America is first. //

Every parent knows: our children are our future. We must challenge ourselves to revolutionize -- literally re-invent -- America's schools. New Hampshire has joined the America 2000 revolution. Let common-sense be our guide -- and let common-sense begin by letting parents choose which school is best for their child. //

Finally, we meet America's destiny by expanding trade -- opening new markets for American goods. I'm proud of the progress we've made, working to open markets from Asia to Europe to the Americas. Just this week, I signed a new investment accord with the nations of Latin America. Last month, the agreement we reached with Japan will help computer companies right here in New Hampshire. That's a solid record in three years time -- a good start that we'll make even better.

But free trade has come under attack. The drumbeat mounts for a new isolationism -- this one, an economic retreat from reality.

The simple truth is, protectionism isn't a prescription for prosperity. Boil away all the tough talk, all the swagger and the patriotic posturing, and protectionism amounts to nothing more than a smokescreen for a country running scared. //

That's not the America I know. The America I know is a country ready to take on the world -- ready to rise to new levels, not run for cover. / We've got to open up new markets to American products -- not lock the doors, pull down the shades and tell the world to go away.

You see: I agree with Ronald Reagan. I believe America is a shining city on a hill -- not a country cowering behind high the neighborhood fence. Think of the generations who came to New Hampshire to work and found a welcome. I believe America must always be a safe haven for people seeking freedom -- not a land marked off by a thousand-mile trench and a "No Trespassing" sign. //

Never in this nation's long history has America turned its back on a challenge -- and we won't start now. // A proud America will never be protectionist. //

And make no mistake: No state would be hurt more by economic isolationism than New Hampshire. Right now, New Hampshire businesses reap more than \$1.2 billion dollars a year from exports -- across this state, that's 25,000 jobs tied

directly to foreign trade. And even in these hard times, your exports increased 70% in the past three years alone. Of all the 50 states, New Hampshire is only one that runs a positive balance of trade.

It's an economic fact of life: If we close our markets, other countries will close theirs. When the walls go up, who gets hurt? New Hampshire first. //

Well, this President won't let that happen. //

We're going to compete -- not cut and run. Let the world know: America is in it to win. ///

I believe the good people of this state -- like citizens all across this country -- are ready to move ahead, to move forward to meet a new American destiny. Everyone sees the time has come for change -- everyone feels the excitement, everyone is impatient to begin. //

Everyone, that is -- except the Congress. //

Two weeks ago, I urged the Congress to work with me -- to do the will of the American people. I laid out the action plan I've outlined here -- and, yes, I set a deadline to help move Congress along the way.

It must sound strange to the people in this chamber -- strange for legislators who meet for only 45 days a year to hear Congress complain that 52 days is just not enough time.

They say: The deadline is arbitrary.

They say: The deadline is too early.

They say: The deadline is unfair. //

I say: The deadline is March 20. ///

I challenge the Congress: Don't bury my plan in some sub-committee / don't declare it D.O.A. / don't resort to parliamentary tricks and Roberts Rules of Order to make my plan vanish without a trace. // So I say to the leaders who control the Congress: Discuss, / debate -- disagree if you want to -- but bring my plan to the floor, and put my plan to a vote.

I ask the people in this chamber, I ask the good people of this state to give me your strong support. Send a message to the Congress. Tell them America wants to meet its future. Tell them the time has come to act. //

Today is a special day for me / for Barbara / for my family. I think back across the years to the lesson I learned long ago - - I look ahead in wonder to what can be: And I know: There is no higher honor than serving this great nation. //

Thank you, New Hampshire, for this warm welcome. And may God bless this land we share, the United States of America.

# # #

THE WHITE HOUSE

WASHINGTON

92 JAN 10 P2:10

February 10, 1992

Comments on New Hampshire State Legislature speech:

1. Recognize Exec. Council in acknowledgements.
2. pg. 1, para 5--"A commitment to self-government that stretches from Pittsburg to Pelham and Claremont to Conway"
3. pg. 2, middle of page--Every bill gets to the floor for a vote.
4. pg. 2, middle of page--(not to emphasize that the government is Republican, but to emphasize the people of New Hampshire)
5. pg. 5, middle of page--Strike "no gimmicks"
6. bottom of page 8--"...only 45 session days a year"

# WHITE HOUSE STAFFING MEMORANDUM

DATE: 2/10/92 ACTION/CONCURRENCE/COMMENT DUE BY: 3:00 p.m. TODAY, 2/10/92

SUBJECT: PRESIDENTIAL REMARKS: NEW HAMPSHIRE STATE LEGISLATURE  
CONCORD, NH 2/12/92, 2pm

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	HORNER	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
SKINNER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCBRIDE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	MOORE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BROMLEY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	ROGICH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CALIO	<input checked="" type="checkbox"/>	<input type="checkbox"/>	ROLLINS	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	SMITH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	KAUFMAN	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	FINDLAY	<input type="checkbox"/>	<input checked="" type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	SNOW	<input type="checkbox"/>	<input checked="" type="checkbox"/>
			BOSKIN	<input checked="" type="checkbox"/>	<input type="checkbox"/>

**REMARKS:**

Please forward your remarks directly to Tony Snow, Rm 122, Ext. 2930, NO LATER THAN 3:00 P.M. TODAY, with a copy to this office.

Thank you.

**RESPONSE:**

**PHILLIP D. BRADY**  
Assistant to the President  
and Staff Secretary  
Ext. 2702

McGroarty/Bunton  
February 10, 1992  
9:00 am  
[NHleg]

02 FEB 10 A10:06

PRESIDENTIAL REMARKS: NEW HAMPSHIRE STATE LEGISLATURE  
CONCORD, NEW HAMPSHIRE  
FEBRUARY 12, 1992  
2:00 P.M.

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Senator Gordon Humphrey, come home to serve his state -- at all  
the remarkable men and women who balance the responsibilities of  
work and home with this public trust.

[[What leads you to serve? / It can't be the salary:  
that's not enough to cover the cost of two Celtics tickets come  
playoff time.]] What sustains this state is a tradition as old  
as America itself: A commitment to self-government that  
stretches from Concord to every village and town.

New Hampshire looks to government as a last resort -- not as  
the first answer to each and every problem. It doesn't see  
people's paychecks as potential revenue. Its rule is right:  
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governed: by the rules of common sense and fair play.

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We fought great battles. We waged the Cold War -- and we won. // We drew a line in the sand -- and helped defend a small nation and a grand ideal. // We stood fast against imperial communism -- and we watched walls the world over come tumbling down. //

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an Investment Tax Allowance: help growing firms accelerate investment. Make the R&D tax credit a permanent part of the federal tax code. Pass my plan -- cut the capital gains rate to 15 percent. Who will that help? Any worker with a pension, every Mom and Pop enterprise -- any senior citizen ready to sell their home to finance their retirement.

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Thank you, New Hampshire, for this warm welcome. And may God bless this land we share, the United States of America.

# # #

WHITE HOUSE STAFFING MEMORANDUM

92 JAN 10 P12: 52

DATE: 2/10/92 ACTION/CONCURRENCE/COMMENT DUE BY: 3:00 p.m. TODAY, 2/10/92

SUBJECT: PRESIDENTIAL REMARKS: NEW HAMPSHIRE STATE LEGISLATURE  
 CONCORD, NH 2/12/92, 2pm

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	HORNER	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
SKINNER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCBRIDE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	MOORE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BROMLEY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	ROGICH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CALIO	<input checked="" type="checkbox"/>	<input type="checkbox"/>	ROLLINS	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	SMITH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	KAUFMAN	<input type="checkbox"/>	<input checked="" type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	FINDLAY	<input type="checkbox"/>	<input checked="" type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	SNOW	<input type="checkbox"/>	<input checked="" type="checkbox"/>
			BOSKIN	<input checked="" type="checkbox"/>	<input type="checkbox"/>

REMARKS:

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Thank you.

RESPONSE:

*Good - a few thoughts.*

*BT for SR*

PHILLIP D. BRADY  
 Assistant to the President  
 and Staff Secretary  
 Ext. 2702

McGroarty/Bunton  
February 10, 1992  
9:00 am  
[NHleg]

02 FEB 10 10:06

PRESIDENTIAL REMARKS: NEW HAMPSHIRE STATE LEGISLATURE  
CONCORD, NEW HAMPSHIRE  
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Senator Gordon Humphrey, <sup>who</sup> come home to serve his state -- at all <sup>and</sup>  
the remarkable men and women who balance the responsibilities of  
work and home with this public trust.

[[What leads you to serve? / It can't be the salary:  
that's not enough to cover the cost of two Celtics tickets come  
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Last month, I spoke to the American people -- and spelled out my plan to pull this country out of recession and into recovery. / I know all of you have heard plenty about plans that promise the moon. Let me say to the citizens of New Hampshire: Judge my plan by its first principle: Government is too big -- and it spends too much. //

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We've declared war on frivolous lawsuits. If this country rewarded success as easily as we slap on a lawsuit, our economy would be well on its way.

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First, my plan will bolster the real estate market. With its ripple effect for the rest of the economy, real estate can lead the way back to recovery.

My plan helps homebuyers. It provides a \$5000 dollar tax credit to first time buyers: \$2500 this year, \$2500 the next.

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*step* It lets ~~them~~ draw on their IRA accounts to make that purchase, penalty free. / Think of your neighbors -- of the people who need an extra room, a larger house for a growing family: Think of the couple just starting out, scrimping each month to lay aside the savings for that first down-payment. //

Now think of this: For the average New Hampshire family buying the average New Hampshire house, my plan means tax breaks worth six months of mortgage payments. //

And what's good for the families who want to buy that first home is good for the people who build them. //

Nationwide, housing economists predict my plan will create a boom in home-building. In New Hampshire alone, my plan will generate 1000 new housing starts -- pump 120 million dollars into the state economy. Best of all, it will put more than 2000 construction workers back on the job. //

My plan will also help the pioneering high-tech firms that call New Hampshire home. / Pass my plan -- and give companies

an Investment Tax Allowance: help growing firms accelerate investment. Make the R&D tax credit a permanent part of the federal tax code. Pass my plan -- cut the capital gains rate to 15 percent. Who will that help? Any worker with a pension, every Mom and Pop enterprise -- any senior citizen ready to sell their home to finance their retirement.

Pass my plan -- and give American companies a competitive edge. Pass my plan -- and get New Hampshire moving again. //

That's my short-term prescription: No games -- no gimmicks. Just a plan that works. //

Look to the long-term, and we've got work to do as well -- steps we can take right now to guarantee progress and prosperity into the next American Century.

We get there by investing in the technologies of tomorrow, expanding R&D. My budget raises R&D to a record-level \$76 billion. We need to share the results, get the great ideas generated by public funds out into the private sector -- off the drawing board and onto store shelves. Our National Technology Initiative will do just that -- and right now, in Boston, the first regional meeting is underway. //

We get to the future by letting the states do what they do best. Far too often, states have their hands tied by Washington. The federal government passes a mandate -- and then passes the buck. You get stuck raising taxes. No more: We've declared war on unfunded mandates.

We get to the future by strengthening the family. My plan provides an extra \$500 dollar deduction for every child. And just last week I announced my comprehensive health care reform: reforms that will keep costs down -- and open up access to 30 million uninsured Americans. / And we'll do it through choice - not central control. The last thing the American people want is a system that lets the government play doctor. //

Look at the problems that plague us today: crime, drugs -- the erosion of moral values. Trace each one to its root causes, and you'll see one common factor: the decline of the family. This country must reaffirm a simple truth: When the family comes first, America is first. //

Every parent knows: our children are our future. We must challenge ourselves to revolutionize -- literally re-invent -- America's schools. New Hampshire has joined the America 2000 revolution. Let common-sense be our guide -- and let common-sense begin by letting parents choose which school is best for their child. //

Finally, we meet America's destiny by expanding trade -- opening new markets for American goods. I'm proud of the progress we've made, working to open markets from Asia to Europe to the Americas. Just this week, I signed a new investment accord with the nations of Latin America. Last month, the agreement we reached with Japan will help computer companies right here in New Hampshire. That's a solid record in three years time -- a good start that we'll make even better.

But free trade has come under attack. The drumbeat mounts for a new isolationism -- this one, an economic retreat from reality.

The simple truth is, protectionism isn't a prescription for prosperity. Boil away all the tough talk, all the swagger and the patriotic posturing, and protectionism amounts to nothing more than a smokescreen for a country running scared. //

That's not the America I know. The America I know is a country ready to take on the world -- ready to rise to new levels, not run for cover. / We've got to open up new markets to American products -- not lock the doors, pull down the shades and tell the world to go away.

You see: I agree with Ronald Reagan. I believe America is a shining city on a hill -- not a country cowering behind high the neighborhood fence. Think of the generations who came to New Hampshire to work and found a welcome. I believe America must always be a safe haven for people seeking freedom -- not a land marked off by a thousand-mile trench and a "No Trespassing" sign.  
//

Never in this nation's long history has America turned its back on a challenge -- and we won't start now. // A proud America will never be protectionist. //

And make no mistake: No state would be hurt more by economic isolationism than New Hampshire. Right now, New Hampshire businesses reap more than \$1.2 billion dollars a year from exports -- across this state, that's 25,000 jobs tied

directly to foreign trade. And even in these hard times, your exports increased 70% in the past three years alone. Of all the 50 states, New Hampshire is only one that runs a positive balance of trade.

It's an economic fact of life: If we close our markets, other countries will close theirs. When the walls go up, who gets hurt? New Hampshire first. //

Well, this President won't let that happen. //

We're going to compete -- not cut and run. Let the world know: America is in it to win. ///

I believe the good people of this state -- like citizens all across this country -- are ready to move ahead, to move forward to meet a new American destiny. Everyone sees the time has come for change -- everyone feels the excitement, everyone is impatient to begin. //

Everyone, that is -- except the Congress. //

Two weeks ago, I urged the Congress to work with me -- to do the will of the American people. I laid out the action plan I've outlined here -- and, yes, I set a deadline to help move Congress along the way.

It must sound strange to the people in this chamber -- strange for legislators who meet for only 45 days a year to hear Congress complain that 52 days is just not enough time.

They say: The deadline is arbitrary.

They say: The deadline is too early.

They say: The deadline is unfair. //

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I challenge the Congress: Don't bury my plan in some sub-committee / don't declare it D.O.A. / don't resort to parliamentary tricks and Roberts Rules of Order to make my plan vanish without a trace. // So I say to the leaders who control the Congress: Discuss, / debate -- disagree if you want to -- but bring my plan to the floor, and put my plan to a vote.

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Today is a special day for me / for Barbara / for my family. I think back across the years to the lesson I learned long ago - - I look ahead in wonder to what can be: And I know: There is no higher honor than serving this great nation. //

Thank you, New Hampshire, for this warm welcome. And may God bless this land we share, the United States of America.

# # #

Charm  
Harkin's  
Office x5042  
pg 5

McGroarty/Bunton  
February 10, 1992  
9:00 am  
[NHleg]

PRESIDENTIAL REMARKS: NEW HAMPSHIRE STATE LEGISLATURE  
CONCORD, NEW HAMPSHIRE  
FEBRUARY 12, 1992  
2:00 P.M.

Mr. President [Ed Dupont, Jr.], Mr. Speaker [Harold Burns],  
Governor Gregg. Ladies and gentlemen of the New Hampshire State  
Legislature: my thanks for that warm welcome.

Several weeks ago in Washington, I spoke in a chamber  
similar to this, to a group about this size.... Now, don't  
worry: that's where the comparison ends.

New Hampshire's legislature is the living legacy of  
Lincoln's words: of, by and for the people. / I look out at  
Senator Gordon Humphrey, come home to serve his state -- at all  
the remarkable men and women who balance the responsibilities of  
work and home with this public trust.

[[What leads you to serve? / It can't be the salary:  
that's not enough to cover the cost of two Celtics tickets come  
playoff time.]] What sustains this state is a tradition as old  
as America itself: A commitment to self-government that  
stretches from Concord to every village and town.

New Hampshire looks to government as a last resort -- not as  
the first answer to each and every problem. It doesn't see  
people's paychecks as potential revenue. Its rule is right:  
limit government -- not freedom.

This body governs itself the way we as citizens want to be  
governed: by the rules of common sense and fair play.

Believe me, we don't see much of either back in Washington. Well, we can do better -- provided we follow your lead.

Up here, you manage to avoid being enlightened by liberal economists. New Hampshire operates on the radical notion that a legislature should spend no more than it takes in. It's time for the federal government to follow your lead. //

New Hampshire legislators guarantee every bill a public hearing -- and every bill a full floor vote. It's time for the Congress to follow your lead.

But I've got my own theory about why New Hampshire works. It's not just because the government here is representative -- it's because the government is Republican. //

12 years ago, this state helped sparked a new American revolution -- a revolution that marked the end of a weary era, and a new birth for freedom. Together, we made America proud. Together, we made America strong. Together, we made America respected in the eyes of all the world.

We fought great battles. We waged the Cold War -- and we won. // We drew a line in the sand -- and helped defend a small nation and a grand ideal. // We stood fast against imperial communism -- and we watched walls the world over come tumbling down. //

We did these things because we had the courage to lead.

And because we led -- America is free / America is safe / and America is at peace.

Yes, dangers remain -- dark corners of the world not yet blessed by freedom. No, our work in the world is not yet over. But the great struggles we've won, the great changes we've seen do more than open new worlds -- they open new opportunities for us at home.

But for us to move forward, for America to lead -- we've got to get our economy moving again. //

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Thank you, New Hampshire, for this warm welcome. And may God bless this land we share, the United States of America.

# # #


THE WHITE HOUSE

WASHINGTON

92 JAN 10 P3:00

February 10, 1992

MEMORANDUM FOR TONY SNOW  
DEPUTY ASSISTANT TO THE PRESIDENT FOR  
COMMUNICATIONS AND DIRECTOR OF SPEECHWRITING

FROM:  GREGORY S. WALDEN  
ASSOCIATE COUNSEL TO THE PRESIDENT

SUBJECT: Presidential Remarks: New Hampshire State  
Legislature

Counsel's office has reviewed the above-referenced matter, and requests that the attached changes be made to resolve legal questions.

Thank you for the opportunity to comment on this matter.

**WHITE HOUSE STAFFING MEMORANDUM**

DATE: 2/10/92 ACTION/CONCURRENCE/COMMENT DUE BY: 3:00 p.m. TODAY, 2/10/92

PRESIDENTIAL REMARKS: NEW HAMPSHIRE STATE LEGISLATURE  
 SUBJECT: CONCORD, NH 2/12/92, 2pm

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	HORNER	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
SKINNER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCBRIDE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	MOORE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BROMLEY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	ROGICH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CALIO	<input checked="" type="checkbox"/>	<input type="checkbox"/>	ROLLINS	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	SMITH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	KAUFMAN	<input type="checkbox"/>	<input checked="" type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	FINDLAY	<input type="checkbox"/>	<input checked="" type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	SNOW	<input type="checkbox"/>	<input checked="" type="checkbox"/>
			BOSKIN	<input checked="" type="checkbox"/>	<input type="checkbox"/>

**REMARKS:**

Please forward your remarks directly to Tony Snow, Rm 122, Ext. 2930, NO LATER THAN 3:00 P.M. TODAY, with a copy to this office.

Thank you.

**RESPONSE:**

**PHILLIP D. BRADY**  
 Assistant to the President  
 and Staff Secretary  
 Ext. 2702

McGroarty/Bunton  
February 10, 1992  
9:00 am  
[NHleg]

32 FEB 10 A10:06

PRESIDENTIAL REMARKS: NEW HAMPSHIRE STATE LEGISLATURE  
CONCORD, NEW HAMPSHIRE  
FEBRUARY 12, 1992  
2:00 P.M.

Mr. President [Ed Dupont, Jr.], Mr. Speaker [Harold Burns],  
Governor Gregg. Ladies and gentlemen of the New Hampshire State  
Legislature: my thanks for that warm welcome.

Several weeks ago in Washington, I spoke in a chamber  
similar to this, to a group about this size.... Now, don't  
worry: that's where the comparison ends.

New Hampshire's legislature is the living legacy of  
Lincoln's words: of, by and for the people. / I look out at  
Senator Gordon Humphrey, come home to serve his state -- at all  
the remarkable men and women who balance the responsibilities of  
work and home with this public trust.

[[What leads you to serve? / It can't be the salary:  
that's not enough to cover the cost of two Celtics tickets come  
playoff time.]] What sustains this state is a tradition as old  
as America itself: A commitment to self-government that  
stretches from Concord to every village and town.

New Hampshire looks to government as a last resort -- not as  
the first answer to each and every problem. It doesn't see  
people's paychecks as potential revenue. Its rule is right:  
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governed: by the rules of common sense and fair play.

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New Hampshire legislators guarantee every bill a public hearing -- and every bill a full floor vote. It's time for the Congress to follow your lead.

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We fought great battles. We waged the Cold War -- and we won. // We drew a line in the sand -- and helped defend a small nation and a grand ideal. // We stood fast against imperial communism -- and we watched walls the world over come tumbling down. //

We did these things because we had the courage to lead.

And because we led -- America is free / America is safe / and America is at peace.

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But for us to move forward, for America to lead -- we've got to get our economy moving again. //

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*virtually*

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The people of New Hampshire have a right to ask: we've been hit hard. What will this plan do for us?

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Now think of this: For the average New Hampshire family buying the average New Hampshire house, my plan means tax breaks worth six months of mortgage payments. //

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You see: I agree with Ronald Reagan. I believe America is a shining city on a hill -- not a country cowering behind high the neighborhood fence. Think of the generations who came to New Hampshire to work and found a welcome. I believe America must always be a safe haven for people seeking freedom -- not a land marked off by a thousand-mile trench and a "No Trespassing" sign. //

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And make no mistake: No state would be hurt more by economic isolationism than New Hampshire. Right now, New Hampshire businesses reap more than \$1.2 billion dollars a year from exports -- across this state, that's 25,000 jobs tied

directly to foreign trade. And even in these hard times, your exports increased 70% in the past three years alone. Of all the 50 states, New Hampshire is only one that runs a positive balance of trade.

It's an economic fact of life: If we close our markets, other countries will close theirs. When the walls go up, who gets hurt? New Hampshire first. //

Well, this President won't let that happen. //

We're going to compete -- not cut and run. Let the world know: America is in it to win. ///

I believe the good people of this state -- like citizens all across this country -- are ready to move ahead, to move forward to meet a new American destiny. Everyone sees the time has come for change -- everyone feels the excitement, everyone is impatient to begin. //

Everyone, that is -- except the Congress. //

Two weeks ago, I urged the Congress to work with me -- to do the will of the American people. I laid out the action plan I've outlined here -- and, yes, I set a deadline to help move Congress along the way.

It must sound strange to the people in this chamber -- strange for legislators who meet for only 45 days a year to hear Congress complain that 52 days is just not enough time.

They say: The deadline is arbitrary.

They say: The deadline is too early.

They say: The deadline is unfair. //

I say: The deadline is March 20. ///

I challenge the Congress: Don't bury my plan in some sub-committee / don't declare it D.O.A. / don't resort to parliamentary tricks and Roberts Rules of Order to make my plan vanish without a trace. // So I say to the leaders who control the Congress: Discuss, / debate -- disagree if you want to -- but bring my plan to the floor, and put my plan to a vote.

I ask the people in this chamber, I ask the good people of this state to give me your strong support. Send a message to the Congress. Tell them America wants to meet its future. Tell them the time has come to act. //

Today is a special day for me / for Barbara / for my family. I think back across the years to the lesson I learned long ago - - I look ahead in wonder to what can be: And I know: There is no higher honor than serving this great nation. //

Thank you, New Hampshire, for this warm welcome. And may God bless this land we share, the United States of America.

# # #

THE WHITE HOUSE

WASHINGTON

92 JAN 10 P 6:12

February 10, 1992

MEMORANDUM FOR TONY SNOW

FROM: ROGER B. PORTER *RBP*  
SUBJECT: Presidential Remarks: New Hampshire State  
Legislature

We have reviewed the attached remarks and have noted a few suggested changes on the draft.

Please let us know if you have any questions or if we may help in any other way.

cc: Phillip D. Brady

**WHITE HOUSE STAFFING MEMORANDUM**

DATE: 2/10/92 ACTION/CONCURRENCE/COMMENT DUE BY: 3:00 p.m. TODAY, 2/10/92

SUBJECT: PRESIDENTIAL REMARKS: NEW HAMPSHIRE STATE LEGISLATURE  
CONCORD, NH 2/12/92, 2pm

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	HORNER	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
SKINNER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCBRIDE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	MOORE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BROMLEY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	ROGICH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CALIO	<input checked="" type="checkbox"/>	<input type="checkbox"/>	ROLLINS	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	SMITH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	KAUFMAN	<input type="checkbox"/>	<input checked="" type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	FINDLAY	<input type="checkbox"/>	<input checked="" type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	SNOW	<input type="checkbox"/>	<input checked="" type="checkbox"/>
			BOSKIN	<input checked="" type="checkbox"/>	<input type="checkbox"/>

**REMARKS:**

Please forward your remarks directly to Tony Snow, Rm 122, Ext. 2930, NO LATER THAN 3:00 P.M. TODAY, with a copy to this office.

Thank you.

**RESPONSE:**

**PHILLIP D. BRADY**  
 Assistant to the President  
 and Staff Secretary  
 Ext. 2702

McGroarty/Bunton  
February 10, 1992  
9:00 am  
[NHleg]

02 FEB 10 A10:06

PRESIDENTIAL REMARKS: NEW HAMPSHIRE STATE LEGISLATURE  
CONCORD, NEW HAMPSHIRE  
FEBRUARY 12, 1992  
2:00 P.M.

Mr. President [Ed Dupont, Jr.], Mr. Speaker [Harold Burns],  
Governor Gregg. Ladies and gentlemen of the New Hampshire State  
Legislature: my thanks for that warm welcome.

Several weeks ago in Washington, I spoke in a chamber  
similar to this, to a group about this size.... Now, don't  
worry: that's where the comparison ends.

New Hampshire's legislature is the living legacy of  
Lincoln's words: of, by and for the people. / I look out at  
Senator Gordon Humphrey, come home to serve his state -- at all  
the remarkable men and women who balance the responsibilities of  
work and home with this public trust.

[[What leads you to serve? / It can't be the salary:  
that's not enough to cover the cost of two Celtics tickets come  
playoff time.]] What sustains this <sup>LEGISLATURE</sup> ~~state~~ is a tradition as old  
as America itself: A commitment to self-government that  
stretches from Concord <sup>to</sup> every village and town.

New Hampshire looks to government as a last resort -- not as  
the first <sup>RESPONSE</sup> ~~answer~~ to each and every problem. It doesn't see  
people's paychecks as potential revenue. Its rule is right:  
limit government -- not freedom.

This body governs itself the way we as citizens want to be  
governed: by the rules of common sense and fair play.

Believe me, we don't see much of either back in Washington. Well, we can do better -- provided we follow your lead.

~~Up here, you manage to avoid being enlightened by liberal economists.~~ New Hampshire operates on the radical notion that a legislature should spend no more than it takes in. It's time for the federal government to follow your lead. //

New Hampshire legislators guarantee every bill a public hearing -- and every bill a full floor vote. It's time for the Congress to follow your lead.

But I've got my own theory about why New Hampshire works. It's not just because the government here is representative -- it's because the government is Republican. //

12 years ago, this state helped sparked a new American revolution -- a revolution that marked the end of a weary era, and a new birth for freedom. Together, we made America proud. Together, we made America strong. Together, we made America respected in the eyes of all the world.

We fought great battles. We waged the Cold War -- and we won. // We drew a line in the sand -- and helped defend a small nation and a grand ideal. // We stood fast against imperial communism -- and we watched walls the world over come tumbling down. //

We did these things because we had the courage to lead.

And because we led -- America is free / America is safe / and America is at peace.

TAKEN LITERALLY  
THIS WOULD  
MEAN  
THOUSANDS  
OF THOUSANDS  
OF FLOOD  
VOTES. MANY  
OF WHICH  
WE WANT  
BURNED.

Yes, dangers remain -- dark corners of the world not yet blessed by freedom. No, our work in the world is not yet over. But the great struggles we've won, the great changes we've seen do more than open new worlds -- they open new opportunities for us at home.

But for us to move forward, for America to lead -- we've got to get our economy moving again. //

Last month, I spoke to the American people -- and spelled out my plan to pull this country out of recession and into recovery. / I know all of you have heard plenty about plans that promise the moon. Let me say to the citizens of New Hampshire: Judge my plan by its first principle: Government is too big -- and it spends too much. //

We put a ~~stop order~~ <sup>FREEZE</sup> on ~~all~~ <sup>OF EXISTING FEDERAL REGULATIONS</sup> new federal regulation. I've begun a 90-day review, and I've set this goal: Whatever regulation promotes growth goes forward. Whatever stifles growth gets scrapped. //

We've declared war on frivolous lawsuits. If this country rewarded success as easily as we slap on a lawsuit, our economy would be well on its way.

We've worked to control spending. We will eliminate -- cut out altogether -- 246 federal programs. Somebody has got to say no -- and I'm the man to do it. //

I took these actions with the authority I have as President -- and then I challenged Congress to act. I set out a two-part strategy to ensure economic growth: an immediate action plan to

spark recovery -- and a long-term plan to guarantee progress and prosperity into the next American Century. //

The people of New Hampshire have a right to ask: we've been hit hard. What will this plan do for us?

First, my plan will bolster the real estate market. With its ripple effect for the rest of the economy, real estate can lead the way back to recovery.

My plan helps homebuyers. It provides a \$5000 dollar tax credit to first time buyers: \$2500 this year, \$2500 the next. It lets them draw on their IRA accounts to make that purchase, penalty free. / Think of your neighbors -- of the people who need an extra room, a larger house for a growing family: Think of the couple just starting out, scrimping each month to lay aside the savings for that first down-payment. //

Now think of this: For the average New Hampshire family buying the average New Hampshire house, my plan means tax breaks worth six months of mortgage payments. //

And what's good for the families who want to buy that first home is good for the people who build them. //

Nationwide, housing economists predict my plan will create a boom in home-building. In New Hampshire alone, my plan will generate 1000 new housing starts -- pump 120 million dollars into the state economy. Best of all, it will put more than 2000 construction workers back on the job. //

My plan will also help the pioneering high-tech firms that call New Hampshire home. / Pass my plan -- and give companies

an Investment Tax Allowance: help growing firms accelerate investment. Make the R&D tax credit a permanent part of the federal tax code. Pass my plan -- cut the capital gains rate to 15 percent. Who will that help? Any worker with a pension, every Mom and Pop enterprise -- any senior citizen ready to sell their home to finance their retirement. ]

Pass my plan -- and give American companies a competitive edge. Pass my plan -- and get New Hampshire moving again. //

That's my short-term prescription: No games -- no gimmicks. Just a plan that works. //

Look to the long-term, and we've got work to do as well -- steps we can take right now to guarantee progress and prosperity into the next American Century.

We get there by investing in the technologies of tomorrow, expanding R&D. My budget raises R&D to a record-level \$76 billion. We need to share the results, get the great ideas generated by public funds out into the private sector -- off the drawing board and onto store shelves. Our National Technology Initiative will do just that -- and right now, in Boston, the first regional meeting is underway. //

We get to the future by letting the states do what they do best. Far too often, states have their hands tied by Washington. The federal government passes a mandate -- ~~and then passes the buck.~~ <sup>BUT DOESN'T PASS THE BUCKS NEEDED TO MEET</sup> You get stuck raising taxes. No more: We've declared war on unfunded mandates.

THE MANDATE.

~~I say:~~ The deadline is March 20. ///

I challenge the Congress: Don't bury my plan in some sub-committee / don't declare it D.O.A. / don't resort to parliamentary tricks and Roberts Rules of Order to make my plan vanish without a trace. // So I say to the leaders who control the Congress: Discuss, / debate -- disagree if you want to -- but bring my plan to the floor, and put my plan to a vote.

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Today is a special day for me / for Barbara / for my family. I think back across the years to the lesson I learned long ago - - I look ahead in wonder to what can be: And I know: There is no higher honor than serving this great nation. //

Thank you, New Hampshire, for this warm welcome. And may God bless this land we share, the United States of America.

# # #

# WHITE HOUSE STAFFING MEMORANDUM

02 JAN 10 P6:13

DATE: 2/10/92 ACTION/CONCURRENCE/COMMENT DUE BY: 3:00 p.m. TODAY, 2/10/92

SUBJECT: PRESIDENTIAL REMARKS: NEW HAMPSHIRE STATE LEGISLATURE  
CONCORD, NH 2/12/92, 2pm

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	HORNER	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
SKINNER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCBRIDE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	MOORE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BROMLEY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	ROGICH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CALIO	<input checked="" type="checkbox"/>	<input type="checkbox"/>	ROLLINS	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	SMITH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	KAUFMAN	<input type="checkbox"/>	<input checked="" type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	FINDLAY	<input type="checkbox"/>	<input checked="" type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	SNOW	<input type="checkbox"/>	<input checked="" type="checkbox"/>
			BOSKIN	<input checked="" type="checkbox"/>	<input type="checkbox"/>

REMARKS:

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Thank you.

RESPONSE:

*Pg 2 - "Full Floor Vote" - could be construed that POTUS wants Congress to have Roll Call votes on "every bill" - we often do not want Roll Call votes on legislation - especially when Drop "Full" and the concern is addressed.*

*Pg 3 - 246 programs should be characterized as unnecessary or undesiring (see transcript SORA Spect)*

*Pg 6 - \$ figure for US computer industry - benefit from U.S. Japan Agreement*

PHILLIP D. BRADY  
Assistant to the President  
and Staff Secretary  
Ext. 2702

McGrearty/Bunton  
February 10, 1992  
9:00 am  
[NHleg]

02 FEB 10 A10: 06

PRESIDENTIAL REMARKS: NEW HAMPSHIRE STATE LEGISLATURE  
CONCORD, NEW HAMPSHIRE  
FEBRUARY 12, 1992  
2:00 P.M.

Mr. President [Ed Dupont, Jr.], Mr. Speaker [Harold Burns],  
Governor Gregg. Ladies and gentlemen of the New Hampshire State  
Legislature: my thanks for that warm welcome.

Several weeks ago in Washington, I spoke in a chamber  
similar to this, to a group about this size.... Now, don't  
worry: that's where the comparison ends.

New Hampshire's legislature is the living legacy of  
Lincoln's words: of, by and for the people. / I look out at  
Senator Gordon Humphrey, come home to serve his state -- at all  
the remarkable men and women who balance the responsibilities of  
work and home with this public trust.

[[What leads you to serve? / It can't be the salary:  
that's not enough to cover the cost of two Celtics tickets come  
playoff time.]] What sustains this state is a tradition as old  
as America itself: A commitment to self-government that  
stretches from Concord to every village and town.

New Hampshire looks to government as a last resort -- not as  
the first answer to each and every problem. It doesn't see  
people's paychecks as potential revenue. Its rule is right:  
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This body governs itself the way we as citizens want to be  
governed: by the rules of common sense and fair play.

2

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And because we led -- America is free / America is safe / and America is at peace.

3

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We've worked to control spending. We will eliminate -- cut out altogether -- 246 federal programs. Somebody has got to say no -- and I'm the man to do it. //

I took these actions with the authority I have as President -- and then I challenged Congress to act. I set out a two-part strategy to ensure economic growth: an immediate action plan to

*That Don't Belong Fed. Funding.*

4

spark recovery -- and a long-term plan to guarantee progress and prosperity into the next American Century. //

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5

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We get to the future by letting the states do what they do best. Far too often, states have their hands tied by Washington. The federal government passes a mandate -- and then passes the buck. You get stuck raising taxes. No more: We've declared war on unfunded mandates.

6

We get to the future by strengthening the family. My plan provides an extra \$500 dollar deduction for every child. And just last week I announced my comprehensive health care reform: reforms that will keep costs down -- and open up access to 30 million uninsured Americans. / And we'll do it through choice - - not central control. The last thing the American people want is a system that lets the government play doctor. //

Look at the problems that plague us today: crime, drugs -- the erosion of moral values. Trace each one to its root causes, and you'll see one common factor: the decline of the family. This country must reaffirm a simple truth: When the family comes first, America is first. //

Every parent knows: our children are our future. We must challenge ourselves to revolutionize -- literally re-invent -- America's schools. New Hampshire has joined the America 2000 revolution. Let common-sense be our guide -- and let common-sense begin by letting parents choose which school is best for their child. //

Finally, we meet America's destiny by expanding trade -- opening new markets for American goods. I'm proud of the progress we've made, working to open markets from Asia to Europe to the Americas. Just this week, I signed a new investment accord with the nations of Latin America. Last month, the agreement we reached with Japan will help computer companies right here in New Hampshire. That's a solid record in three years time -- a good start that we'll make even better.

\$ \_\_\_\_\_ for the industry overall - over the  
next \_\_\_\_\_ yrs.

7

But free trade has come under attack. The drumbeat mounts for a new isolationism -- this one, an economic retreat from reality.

The simple truth is, protectionism isn't a prescription for prosperity. Boil away all the tough talk, all the swagger and the patriotic posturing, and protectionism amounts to nothing more than a smokescreen for a country running scared. //

That's not the America I know. The America I know is a country ready to take on the world -- ready to rise to new levels, not run for cover. / We've got to open up new markets to American products -- not lock the doors, pull down the shades and tell the world to go away.

You see: I agree with Ronald Reagan. I believe America is a shining city on a hill -- not a country cowering behind high the neighborhood fence. Think of the generations who came to New Hampshire to work and found a welcome. I believe America must always be a safe haven for people seeking freedom -- not a land marked off by a thousand-mile trench and a "No Trespassing" sign. //

Never in this nation's long history has America turned its back on a challenge -- and we won't start now. // A proud America will never be protectionist. //

And make no mistake: No state would be hurt more by economic isolationism than New Hampshire. Right now, New Hampshire businesses reap more than \$1.2 billion dollars a year from exports -- across this state, that's 25,000 jobs tied

8

✓ directly to foreign trade. And even in these hard times, your exports increased 70% in the past three years alone. Of all the 50 states, New Hampshire is <sup>the</sup> only one that runs a positive balance of trade.

It's an economic fact of life: If we close our markets, other countries will close theirs. When the walls go up, who gets hurt? New Hampshire first. //

Well, this President won't let that happen. //

We're going to compete -- not cut and run. Let the world know: America is in it to win. ///

I believe the good people of this state -- like citizens all across this country -- are ready to move ahead, to move forward to meet a new American destiny. Everyone sees the time has come for change -- everyone feels the excitement, everyone is impatient to begin. //

Everyone, that is -- except the Congress. //

Two weeks ago, I urged the Congress to work with me -- to do the will of the American people. I laid out the action plan I've outlined here -- and, yes, I set a deadline to help move Congress along the way.

It must sound strange to the people in this chamber -- strange for legislators who meet for only 45 days a year to hear Congress complain that 52 days is just not enough time.

They say: The deadline is arbitrary.

They say: The deadline is too early.

They say: The deadline is unfair. //

9

I say: The deadline is March 29. ///

I challenge the Congress: Don't bury my plan in some sub-committee / don't declare it D.O.A. / don't resort to parliamentary tricks and Roberts Rules of Order to make my plan vanish without a trace. // ~~So~~ I say to the leaders who control the Congress: Discuss, / debate -- disagree if you want to -- but bring my plan to the floor, and put my plan to a vote.

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Today is a special day for me / for Barbara / for my family. I think back across the years to the lesson I learned long ago - - I look ahead in wonder to what can be: And I know: There is no higher honor than serving this great nation. //

Thank you, New Hampshire, for this warm welcome. And may God bless this land we share, the United States of America.

# # #