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THE WHITE HOUSE

Office of the Press Secretary  
(Manchester, New Hampshire)

For Immediate Release

February 12, 1992

REMARKS BY THE PRESIDENT  
TO STATE LEGISLATURE

State House  
Concord, New Hampshire

2:10 P.M. EST

THE PRESIDENT: Mr. Speaker, thank you, sir, and Ellie. I'm just delighted to be with you. And Mr. President, Ed Dupont and Andrea; and Mr. Chief Justice; members of the Executive Council; and of course, my special friend, Governor Gregg. I am just delighted to be back here. And I want to single out three visitors that have been introduced here just a minute ago: Senator Rudman, Governor Sununu, and Congressman Zeliff. I'm just delighted that they're back here with us today. (Applause.) And my respects to a former United States senator who has gone straight -- one of your own, Gordon Humphrey, back here now. (Applause.)

And ladies and gentlemen of the New Hampshire State Legislature. First, my thanks for that warm welcome back. I decided to come here today because I figured it's been a while since the people of New Hampshire have heard a political speech. (Laughter.) New Hampshire's legislature is really the living legacy of Lincoln's words, "of, by and for the people." I look out at all the remarkable men and women who balance the responsibilities of work and home with this public trust.

What leads you to serve? It can't be the salary. (Laughter.) That's not enough to cover two tickets to the Celtics games. (Laughter.) But what sustains this state is a tradition as old as America itself: a commitment to self-government that stretches from Pittsburgh to Pelham, from Claremont to Conway, to every corner of this state.

New Hampshire looks to government as a last resort -- not as the first answer to each and every problem. It doesn't see people's paychecks as potential revenue. Its rule is right: limit government -- not freedom. (Applause.)

This body governs itself the way we as citizens want to be governed: by the rules of common sense and fair play. Up here, you manage to avoid being enlightened by liberal economists. New Hampshire lawmakers operate on the radical notion that a legislature should spend no more than it takes in. New Hampshire lawmakers guarantee every bill a public hearing -- and every bill a vote. It's time for the United States Congress to follow your lead. (Applause.)

Twelve years ago, under the national leadership of my friend and yours, my supporter, President Ronald Reagan, this state helped spark a new American revolution -- a revolution that marked the end of a weary era, and a new birth for freedom. Together, we made America proud. Together, we made America strong. Together, we made America respected in the eyes of all the world.

We fought great battles. We stood fast against imperial communism -- and we watched walls the world over come tumbling down.

MORE

For 45 years, we fought in the trenches of the Cold War -- and we won.

And let me tip my hat to every man and woman who ever served -- and to the American taxpayer -- because communism didn't just fall. It was pushed.

Finally, just one year ago, we drew a line in the sand -- and helped defend a small nation and a grand ideal. We said international law would be upheld -- and aggression would not stand. And with our coalition partners, we kicked Saddam Hussein out of Kuwait. (Applause.)

One thing more about Desert Storm. There are those who didn't support us then and there are those who second-guess us now. Not New Hampshire. As Commander-in-Chief, let me thank this legislature for its resolution in support of Desert Storm. Half a world away, to the men and women who carried the battle -- your support gave them the strength to succeed, knowing that the people were behind them. In those difficult days, when our troops laid it on the line, New Hampshire did not hesitate.

We did these things because we had the courage to lead. And because we led America is free, America is safe, America is at peace. (Applause.)

Yes, dangers remain -- dark corners of the world not yet blessed by freedom. No, our work in the world is not yet over. But the great struggles we've won, the great changes we've seen do more than open new worlds -- they open new opportunities for us at home. And this we know: If we can change the world, we can change America. (Applause.) But for us to move forward -- for us to lead the world -- we've got to get America's economy moving again.

Last month, I spoke to the American people and spelled out my plan to pull this country out of recession and into recovery. I know all of you have heard plenty about plans that promise the moon. But let me say to the citizens of New Hampshire, judge my plan by its first principle: Government is too big -- and it spends too much. (Applause.)

We put a stop order on new federal regulation. We've begun a 90-day review -- 90 days to take a hard look at regulations that hurt more than they help. The day of overregulation is just that -- over.

We declared war on frivolous lawsuits. If this country rewarded success as easily as we slap on a lawsuit, our economy would be well on its way.

We've worked to control spending. I've called on Congress to eliminate -- cut out altogether -- 246 federal programs. (Applause.) One thing would make it a little easier -- give me the tools and I will finish the job -- give me that line-item veto and watch what can be done. (Applause.)

I took action with the authority that I have as President -- and then I challenged the Congress to act. I set out a two-plan part to ensure economic growth: an immediate action plan to spark recovery -- and then a long-term plan for the future.

The people of New Hampshire have a right to ask: We've been hit hard. Too many of us have lost our jobs -- even lost our homes. What will this plan do for us? Fair question.

First, my plan will bolster the real estate market. In New Hampshire and across the country, real estate will lead the way to economic recovery.

MORE

My plan helps New Hampshire homebuyers. It provides a \$5,000 dollar tax credit to first-time buyers: \$2,500 this year, \$2,500 next. And it lets them draw on their IRA accounts to make that purchase penalty-free. For the average New Hampshire family buying the average New Hampshire house my plan means tax breaks worth six months of mortgage payments. For families all over this state -- that's an American Dream come true.

And what's good for the families who want to buy that first-time home is good for the people who build them. Nationwide, experts in the housing industry predict that my plan will create a boom in home-building. In this state alone, the plan will generate 1,000 new housing starts and pump \$120 million into the state economy. (Applause.) And that then, best of all, will put more than 2,000 New Hampshire construction workers back on the job.

My plan will also help the pioneering high-tech firms that call New Hampshire home. Pass this plan and give companies an investment tax allowance, helping growing firms accelerate investment. Make the R&E tax -- that credit a permanent part of the federal tax code. Pass my plan and get investment flowing again: cut the capital gains rate to 15 percent. That is what is needed. (Applause.) Pass my plan and give American companies a competitive edge. No games -- no gimmicks. Just a plan that works. Pass my plan and get New Hampshire moving again.

Now, that's a summary of my short-term part of it -- the short-term action plan. For the long term, we've got work to do as well -- steps we can take right now to guarantee progress and prosperity into the next American Century. We get there by investing in the technologies of tomorrow -- you're good at that here in New Hampshire. Tomorrow, with federal support of R&D at record levels, it will help. We need to share the results, get the great ideas generated by public funds out into the private sector -- off the drawing board and onto store shelves. Our national technology initiative will do just that -- and right now, at M.I.T., the first regional meeting is underway.

We get to the future by letting the states do what they do best. Far too often, states have their hands tied by Washington. Congress passes a mandate -- and they pass you the buck. You get stuck raising taxes. (Applause.)

New Hampshire's Constitution, I'm told, prevents this body from burdening communities with unfunded mandates. Well, if it's good enough for New Hampshire, why not for the rest of the country? (Applause.)

Look at the problems that plague us today: crime, drugs, the erosion of moral values. Trace each one to its root -- its root causes, and you'll see one common factor: the decline of the American family. This country must reaffirm a simple truth: when the family comes first, America is first. (Applause.)

We get to the future by strengthening the family. Look at our approach, for example, to child care. Our opponents backed a scheme that would have created a brave new child care bureaucracy. We preserved choice -- and we put parents first. My plan puts the family first, this new one -- and provides an extra \$500 exemption for every child. And just last week I announced a comprehensive health care reform: reforms that will keep costs down and open up access to affordable health care for all Americans, providing new coverage to almost 30 million uninsured Americans. (Applause.) And we'll do it through choice -- not through central control.

We've got -- and I think every American would admit this, or claim it -- we've the best quality health care in the world

MORE

-- the best. And the last thing the American people want is a system that puts the government between you and your doctor. And we're not going to do that. (Applause.)

Every parent knows our children are our future. That's why our health plan focuses on the children -- increasing support for immunization, the early prevention that gives each kid a healthy start. And that's why we're funding Head Start at an all-time high -- and it's the reason we're asking more of our schools. We must challenge ourselves to revolutionize -- to literally reinvent American education.

New Hampshire has joined the nonpartisan America 2000 revolution. Governor, we're grateful to you for your leadership. And let common sense be our guide -- and let common sense begin by letting parents choose which school is best for their child. (Applause.)

Finally, we meet America's destiny by expanding trade -- opening new markets for American goods. I'm proud of the progress we've made, working to open markets from Asia to Europe to the Americas. Just this week, I signed a new investment accord just yesterday with the nations of Latin America. Last month, the agreement we reached with Japan will help computer companies right here in this state -- help them get into that government owned -- the government computer market in Japan. That's a solid record in three years time -- a good start that we'll make even better.

But free trade has come under attack these days. The drumbeat mounts for some new isolationism -- this one, an economic retreat from reality. (Applause.) The simple truth is, protectionism isn't a prescription for prosperity. Boil away all the tough talk, all the swagger and all the the patriotic posturing, and protectionism amounts to nothing more than a smoke screen for a country that's running scared, and that's not the America you and I know. (Applause.)

The America we know is a country ready to take on the world -- and ready to rise to new levels, not run for cover. Our national symbol isn't the ostrich -- it's the eagle -- and that's the way it should be. (Applause.)

Never in this nation's long history has America turned its back on a challenge, and we are not going to start now.

A proud America will never be protectionist. It will never be protectionist. (Applause.) Bring it close to home -- make no mistake about it: No state would be hurt more by economic isolationism than New Hampshire. Right now, New Hampshire businesses reap more than \$1.2 billion a year from exports. Across this state, that's 35,000 jobs tied directly to foreign trade. And even in these hard times, New Hampshire's manufacturing exports increased 80 percent in the past five years alone.

It's an economic fact of life: If we close our markets, other countries will close theirs. And when the walls go up, who gets hurt? That's an easy one: You do. You get hurt. And I cannot, and I will not, let that happen to New Hampshire or to any of the rest of the states in this country. We are not going to have protectionism. (Applause.)

We're going to compete, not cut and run. And let the world know, we're in this to win.

Two weeks ago, I urged the Congress to work with me, to do the will of the American people. I laid out the action plan I've sketched, that I've outlined here, and, yes, I set a deadline to help move the Congress along the way. Today, back in Washington -- maybe

at this very minute -- the House Ways and Means Committee is at work; they started work this morning. And I challenge them once again to pass this short-term action plan -- seven specific actions to stimulate -- immediately stimulate the economy. They say they are taking up my plan, but they are not.

So I'll say again: Don't relabel my plan. Don't change it. Don't use it as a way to raise tax rates. Just pass this plan and give the American people a chance to see whether it's going to work, as I'm confident it will. (Applause.) And, look, later on -- get this passed -- later on we can all debate it, put it out there in the political arena, add to it, detract from it. We can all have a big, strong debate.

It must sound strange to the people in this chamber -- strange for you legislators who meet for only 45 days a year to hear Congress complain that 52 days isn't enough time to get this done. They say the deadline is arbitrary. They say the deadline is too early. They say the deadline is unfair.

And I say: The deadline is March 20 and we're going to hold their feet to the fire. (Applause.) By March 20th, I want to be able to report to the American people that the liberation of America's economy has begun. (Applause.) I ask the people in this chamber, I ask the good people of New Hampshire to give me your strong support and send a message to the Congress. Tell them the time has come to act.

Today is a special day for me, for Barbara, for my family as well. I think back across the years to the lesson I learned long ago -- and I look ahead in wonder to what can be. And I know there is no higher honor than serving this great nation.

I want to thank you. I want to thank you, New Hampshire for this warm welcome. And may God bless this land we share. We have much to be grateful for in these troubled times, and I want to be your leader for four more years. Thank you very much, and may God bless the United States of America. Thank you. (Applause.)

END

2:32 P.M. EST

NEW HAMPSHIRE STATE LEGISLATURE  
FEBRUARY 12, 1992  
2:00 P.M.

MR. PRESIDENT [ED DUPONT, JR.], MR. SPEAKER [HAROLD  
BURNS], MEMBERS OF THE EXECUTIVE COUNCIL, GOVERNOR  
GREGG. LADIES AND GENTLEMEN OF THE NEW HAMPSHIRE STATE  
LEGISLATURE: MY THANKS FOR THAT WARM WELCOME.

[[I DECIDED TO COME HERE TODAY BECAUSE I FIGURED  
IT'S BEEN AWHILE SINCE THE PEOPLE OF NEW HAMPSHIRE HAVE  
HEARD A POLITICAL SPEECH.]]

[[SEVERAL WEEKS AGO IN WASHINGTON, I SPOKE IN A  
CHAMBER SIMILAR TO THIS, TO A GROUP ABOUT THIS SIZE....  
NOW, DON'T WORRY: THAT'S WHERE THE COMPARISON ENDS.]]

NEW HAMPSHIRE'S LEGISLATURE IS THE LIVING LEGACY OF LINCOLN'S WORDS: OF, BY AND FOR THE PEOPLE. / I LOOK OUT AT ALL THE REMARKABLE MEN AND WOMEN WHO BALANCE THE RESPONSIBILITIES OF WORK AND HOME WITH THIS PUBLIC TRUST -- [[I SEE SENATOR GORDON HUMPHREY: MAYBE HE GOT IT RIGHT: SERVE CLOSE TO THE PEOPLE.]]

[[WHAT LEADS YOU TO SERVE? / IT CAN'T BE THE SALARY: THAT'S NOT ENOUGH TO COVER THE COST OF TWO CELTICS TICKETS COME PLAYOFF TIME.]] WHAT SUSTAINS THIS STATE IS A TRADITION AS OLD AS AMERICA ITSELF: A COMMITMENT TO SELF-GOVERNMENT THAT STRETCHES FROM PITTSBURG TO PELHAM, FROM CLAREMONT TO CONWAY TO EVERY CORNER OF THIS STATE.

NEW HAMPSHIRE LOOKS TO GOVERNMENT AS A LAST RESORT -- NOT AS THE FIRST ANSWER TO EACH AND EVERY PROBLEM. IT DOESN'T SEE PEOPLE'S PAYCHECKS AS POTENTIAL REVENUE. ITS RULE IS RIGHT: LIMIT GOVERNMENT -- NOT FREEDOM.

**THIS BODY GOVERNS ITSELF THE WAY WE AS CITIZENS  
WANT TO BE GOVERNED: BY THE RULES OF COMMON SENSE AND  
FAIR PLAY.**

**UP HERE, YOU MANAGE TO AVOID BEING ENLIGHTENED BY  
LIBERAL ECONOMISTS. NEW HAMPSHIRE LAWMAKERS OPERATES  
ON THE RADICAL NOTION THAT A LEGISLATURE SHOULD SPEND  
NO MORE THAN IT TAKES IN. NEW HAMPSHIRE LAWMAKERS  
GUARANTEE EVERY BILL A PUBLIC HEARING -- AND EVERY BILL  
A VOTE. // IT'S TIME FOR THE CONGRESS TO FOLLOW YOUR  
LEAD. //**

**THIS STATE HELPED SPARK A NEW AMERICAN REVOLUTION  
-- A REVOLUTION THAT MARKED THE END OF A WEARY ERA, AND  
A NEW BIRTH FOR FREEDOM. TOGETHER, WE MADE AMERICA  
PROUD. TOGETHER, WE MADE AMERICA STRONG. TOGETHER, WE  
MADE AMERICA RESPECTED IN THE EYES OF ALL THE WORLD.**

WE FOUGHT GREAT BATTLES. // WE STOOD FAST AGAINST  
IMPERIAL COMMUNISM -- AND WE WATCHED WALLS THE WORLD  
OVER COME TUMBLING DOWN. // FOR 45 YEARS, WE FOUGHT  
IN THE TRENCHES OF THE COLD WAR -- AND WE WON. //

AND LET ME TIP MY HAT TO EVERY MAN AND WOMAN WHO  
EVER SERVED -- AND TO THE AMERICAN TAXPAYER -- BECAUSE  
COMMUNISM DIDN'T JUST FALL. IT WAS PUSHED. //

FINALLY, JUST ONE YEAR AGO, WE DREW A LINE IN THE  
SAND -- AND HELPED DEFEND A SMALL NATION AND A GRAND  
IDEAL. WE SAID: INTERNATIONAL LAW WOULD BE UPHELD --  
AND AGGRESSION WOULD NOT STAND. // AND WITH OUR  
COALITION PARTNERS -- WE KICKED SADDAM HUSSEIN OUT OF  
KUWAIT. //

[[ ONE THING MORE ABOUT DESERT STORM. THERE ARE THOSE WHO DIDN'T SUPPORT US THEN -- THERE ARE THOSE WHO SECOND-GUESS US NOW. // NOT NEW HAMPSHIRE. AS COMMANDER-IN-CHIEF, LET ME THANK THIS LEGISLATURE FOR ITS RESOLUTION IN SUPPORT OF DESERT STORM. HALF A WORLD AWAY, TO THE MEN AND WOMEN WHO CARRIED THE BATTLE -- YOUR SUPPORT GAVE THEM THE STRENGTH TO SUCCEED. IN THOSE DIFFICULT DAYS -- WHEN OUR TROOPS LAID IT ON THE LINE -- NEW HAMPSHIRE DID NOT HESITATE. // ]]

WE DID THESE THINGS BECAUSE WE HAD THE COURAGE TO LEAD. AND BECAUSE WE LED -- AMERICA IS FREE / AMERICA IS SAFE / AMERICA IS AT PEACE.

YES, DANGERS REMAIN -- DARK CORNERS OF THE WORLD NOT YET BLESSED BY FREEDOM. NO, OUR WORK IN THE WORLD IS NOT YET OVER. BUT THE GREAT STRUGGLES WE'VE WON, THE GREAT CHANGES WE'VE SEEN DO MORE THAN OPEN NEW WORLDS -- THEY OPEN NEW OPPORTUNITIES FOR US AT HOME. AND THIS WE KNOW: IF WE CAN CHANGE THE WORLD -- WE CAN CHANGE AMERICA. //

BUT FOR US TO MOVE FORWARD -- FOR US TO LEAD THE  
WORLD -- WE'VE GOT TO GET AMERICA'S ECONOMY MOVING  
AGAIN. //

LAST MONTH, I SPOKE TO THE AMERICAN PEOPLE -- AND  
SPELLED OUT MY PLAN TO PULL THIS COUNTRY OUT OF  
RECESSION AND INTO RECOVERY. / I KNOW ALL OF YOU HAVE  
HEARD PLENTY ABOUT PLANS THAT PROMISE THE MOON. LET ME  
SAY TO THE CITIZENS OF NEW HAMPSHIRE: JUDGE MY PLAN BY  
ITS FIRST PRINCIPLE: GOVERNMENT IS TOO BIG -- AND IT  
SPENDS TOO MUCH. //

WE PUT A "STOP ORDER" ON NEW FEDERAL REGULATION.  
I'VE BEGUN A 90-DAY REVIEW -- 90 DAYS TO TAKE A HARD  
LOOK AT REGULATIONS THAT HURT MORE THAN THEY HELP. THE  
DAY OF OVER-REGULATION IS JUST THAT: OVER. //

WE'VE DECLARED WAR ON FRIVOLOUS LAWSUITS. IF THIS  
COUNTRY REWARDED SUCCESS AS EASILY AS WE SLAP ON A  
LAWSUIT, OUR ECONOMY WOULD BE WELL ON ITS WAY. //

WE'VE WORKED TO CONTROL SPENDING. I'VE CALLED ON CONGRESS TO ELIMINATE -- CUT OUT ALTOGETHER -- 246 FEDERAL PROGRAMS. ONE THING WOULD MAKE IT EASIER: GIVE ME THE TOOLS -- AND I WILL FINISH THE JOB. GIVE ME THE LINE ITEM VETO. //

I TOOK ACTION WITH THE AUTHORITY I HAVE AS PRESIDENT -- AND THEN I CHALLENGED CONGRESS TO ACT. I SET OUT A TWO-PART PLAN TO ENSURE ECONOMIC GROWTH: AN IMMEDIATE ACTION PLAN TO SPARK RECOVERY -- AND A LONG-TERM PLAN FOR THE FUTURE. //

THE PEOPLE OF NEW HAMPSHIRE HAVE A RIGHT TO ASK: WE'VE BEEN HIT HARD. TOO MANY OF US HAVE LOST OUR JOBS -- EVEN LOST OUR HOMES. WHAT WILL THIS PLAN DO FOR US? / FAIR QUESTION.

FIRST, MY PLAN WILL BOLSTER THE REAL ESTATE MARKET. IN NEW HAMPSHIRE AND ACROSS THE COUNTRY, REAL ESTATE WILL LEAD THE WAY TO ECONOMIC RECOVERY.

MY PLAN HELPS NEW HAMPSHIRE HOMEBUYERS. IT PROVIDES A \$5000 DOLLAR TAX CREDIT TO FIRST TIME BUYERS: \$2500 THIS YEAR, \$2500 THE NEXT. IT LETS THEM DRAW ON THEIR IRA ACCOUNTS TO MAKE THAT PURCHASE, PENALTY FREE. / FOR THE AVERAGE NEW HAMPSHIRE FAMILY BUYING THE AVERAGE NEW HAMPSHIRE HOUSE, MY PLAN MEANS TAX BREAKS WORTH SIX MONTHS OF MORTGAGE PAYMENTS. // FOR FAMILIES ALL OVER THIS STATE -- THAT'S AN AMERICAN DREAM COME TRUE. //

AND WHAT'S GOOD FOR THE FAMILIES WHO WANT TO BUY THAT FIRST HOME IS GOOD FOR THE PEOPLE WHO BUILD THEM. //

NATIONWIDE, EXPERTS IN THE HOUSING INDUSTRY PREDICT MY PLAN WILL CREATE A BOOM IN HOME-BUILDING. IN THIS STATE ALONE, MY PLAN WILL GENERATE 1000 NEW HOUSING STARTS -- PUMP 120 MILLION DOLLARS INTO THE STATE ECONOMY. BEST OF ALL, IT WILL PUT MORE THAN 2000 NEW HAMPSHIRE CONSTRUCTION WORKERS BACK ON THE JOB. //

MY PLAN WILL ALSO HELP THE PIONEERING HIGH-TECH  
FIRMS THAT CALL NEW HAMPSHIRE HOME. / PASS MY PLAN  
-- AND GIVE COMPANIES AN INVESTMENT TAX ALLOWANCE:  
HELP GROWING FIRMS ACCELERATE INVESTMENT. MAKE THE R&E  
TAX CREDIT A PERMANENT PART OF THE FEDERAL TAX CODE.  
PASS MY PLAN -- GET INVESTMENT FLOWING AGAIN: CUT THE  
CAPITAL GAINS RATE TO 15 PERCENT. //

PASS MY PLAN -- AND GIVE AMERICAN COMPANIES A  
COMPETITIVE EDGE. NO GAMES -- NO GIMMICKS. JUST A  
PLAN THAT WORKS. PASS MY PLAN -- AND GET NEW HAMPSHIRE  
MOVING AGAIN. //

THAT'S MY SHORT-TERM ACTION PLAN. FOR THE LONG-TERM, WE'VE GOT WORK TO DO AS WELL -- STEPS WE CAN TAKE RIGHT NOW TO GUARANTEE PROGRESS AND PROSPERITY INTO THE NEXT AMERICAN CENTURY.

WE GET THERE BY INVESTING IN THE TECHNOLOGIES OF TOMORROW, WITH FEDERAL SUPPORT OF R&D AT RECORD LEVELS. WE NEED TO SHARE THE RESULTS, GET THE GREAT IDEAS GENERATED BY PUBLIC FUNDS OUT INTO THE PRIVATE SECTOR -- OFF THE DRAWING BOARD AND ONTO STORE SHELVES. OUR NATIONAL TECHNOLOGY INITIATIVE WILL DO JUST THAT -- AND RIGHT NOW, AT M.I.T., THE FIRST REGIONAL MEETING IS UNDERWAY. //

WE GET TO THE FUTURE BY LETTING THE STATES DO WHAT THEY DO BEST. FAR TOO OFTEN, STATES HAVE THEIR HANDS TIED BY WASHINGTON. THE FEDERAL GOVERNMENT PASSES A MANDATE -- AND THEY PASS YOU THE BUCK. YOU GET STUCK RAISING TAXES. NEW HAMPSHIRE'S CONSTITUTION PREVENTS THIS BODY FROM BURDENING COMMUNITIES WITH UNFUNDED MANDATES. IF IT'S GOOD ENOUGH FOR NEW HAMPSHIRE -- WHY NOT THE REST OF THE COUNTRY? //

LOOK AT THE PROBLEMS THAT PLAGUE US TODAY: CRIME,  
DRUGS --THE EROSION OF MORAL VALUES. TRACE EACH ONE TO  
ITS ROOT CAUSES, AND YOU'LL SEE ONE COMMON FACTOR: THE  
DECLINE OF THE FAMILY. THIS COUNTRY MUST REAFFIRM A  
SIMPLE TRUTH: WHEN THE FAMILY COMES FIRST, AMERICA IS  
FIRST. //

WE GET TO THE FUTURE BY STRENGTHENING THE FAMILY.  
LOOK AT OUR APPROACH TO CHILD CARE: OUR OPPONENTS  
BACKED A SCHEME THAT WOULD HAVE CREATED A BRAVE NEW  
CHILD CARE BUREAUCRACY. WE PRESERVED CHOICE -- AND PUT  
PARENTS FIRST. MY PLAN PUTS THE FAMILY FIRST --  
PROVIDES AN EXTRA \$500 DOLLAR EXEMPTION FOR EVERY  
CHILD. AND JUST LAST WEEK I ANNOUNCED MY COMPREHENSIVE  
HEALTH CARE REFORM: REFORMS THAT WILL KEEP COSTS DOWN  
-- AND OPEN UP ACCESS TO AFFORDABLE HEALTH CARE FOR ALL  
AMERICANS: PROVIDING NEW COVERAGE TO ALMOST 30 MILLION  
UNINSURED AMERICANS. / AND WE'LL DO IT THROUGH CHOICE  
-- NOT CENTRAL CONTROL. WE'VE GOT THE BEST QUALITY  
HEALTH CARE IN THE WORLD. THE LAST THING THE AMERICAN  
PEOPLE WANT IS A SYSTEM THAT PUTS THE GOVERNMENT  
BETWEEN YOU AND YOUR DOCTOR. //

EVERY PARENT KNOWS: OUR CHILDREN ARE OUR FUTURE. THAT'S WHY OUR HEALTH PLAN FOCUSES ON CHILDREN -- INCREASING SUPPORT FOR IMMUNIZATION, THE EARLY PREVENTION THAT GIVES EACH KID A HEALTHY START. THAT'S WHY WE BACK HEAD START -- AND IT'S THE REASON WE'RE ASKING MORE OF OUR SCHOOLS. WE MUST CHALLENGE OURSELVES TO REVOLUTIONIZE -- LITERALLY RE-INVENT -- AMERICAN EDUCATION. NEW HAMPSHIRE HAS JOINED THE AMERICA 2000 REVOLUTION. LET COMMON-SENSE BE OUR GUIDE -- AND LET COMMON-SENSE BEGIN BY LETTING PARENTS CHOOSE WHICH SCHOOL IS BEST FOR THEIR CHILD. //

FINALLY, WE MEET AMERICA'S DESTINY BY EXPANDING TRADE -- OPENING NEW MARKETS FOR AMERICAN GOODS. I'M PROUD OF THE PROGRESS WE'VE MADE, WORKING TO OPEN MARKETS FROM ASIA TO EUROPE TO THE AMERICAS. JUST THIS WEEK, I SIGNED A NEW INVESTMENT ACCORD WITH THE NATIONS OF LATIN AMERICA. LAST MONTH, THE AGREEMENT WE REACHED WITH JAPAN WILL HELP COMPUTER COMPANIES RIGHT HERE IN NEW HAMPSHIRE. THAT'S A SOLID RECORD IN THREE YEARS TIME -- A GOOD START THAT WE'LL MAKE EVEN BETTER.

BUT FREE TRADE HAS COME UNDER ATTACK. THE DRUMBEAT MOUNTS FOR A NEW ISOLATIONISM -- THIS ONE, AN ECONOMIC RETREAT FROM REALITY.

THE SIMPLE TRUTH IS, PROTECTIONISM ISN'T A PRESCRIPTION FOR PROSPERITY. BOIL AWAY ALL THE TOUGH TALK, ALL THE SWAGGER AND THE PATRIOTIC POSTURING, AND PROTECTIONISM AMOUNTS TO NOTHING MORE THAN A SMOKESCREEN FOR A COUNTRY RUNNING SCARED. //

THAT'S NOT THE AMERICA I KNOW. THE AMERICA I KNOW IS A COUNTRY READY TO TAKE ON THE WORLD -- READY TO RISE TO NEW LEVELS, NOT RUN FOR COVER. OUR NATIONAL SYMBOL ISN'T THE OSTRICH -- IT'S THE EAGLE. //

NEVER IN THIS NATION'S LONG HISTORY HAS AMERICA TURNED ITS BACK ON A CHALLENGE -- AND WE WON'T START NOW. //

A PROUD AMERICA WILL NEVER BE PROTECTIONIST. //

AND MAKE NO MISTAKE: NO STATE WOULD BE HURT MORE BY ECONOMIC ISOLATIONISM THAN NEW HAMPSHIRE. RIGHT NOW, NEW HAMPSHIRE BUSINESSES REAP MORE THAN \$1.2 BILLION DOLLARS A YEAR FROM EXPORTS -- ACROSS THIS STATE, THAT'S 35,000 JOBS TIED DIRECTLY TO FOREIGN TRADE. / AND EVEN IN THESE HARD TIMES, NEW HAMPSHIRE'S MANUFACTURING EXPORTS INCREASED 80% IN THE PAST FIVE YEARS ALONE. //

IT'S AN ECONOMIC FACT OF LIFE: IF WE CLOSE OUR MARKETS -- OTHER COUNTRIES WILL CLOSE THEIRS. WHEN THE WALLS GO UP, WHO GETS HURT? / THAT'S EASY: YOU DO. // I CANNOT -- AND WILL NOT -- LET THAT HAPPEN. //

WE'RE GOING TO COMPETE -- NOT CUT AND RUN. LET THE WORLD KNOW: AMERICA IS IN IT TO WIN. ///

I KNOW THE PEOPLE OF NEW HAMPSHIRE. YOU'RE READY FOR CHANGE -- READY TO CHART A NEW COURSE NOT JUST FOR NEW HAMPSHIRE, BUT FOR THIS NATION.

TWO WEEKS AGO, I URGED THE CONGRESS TO WORK WITH ME -- TO DO THE WILL OF THE AMERICAN PEOPLE. I LAID OUT THE ACTION PLAN I'VE OUTLINED HERE -- AND, YES, I SET A DEADLINE TO HELP MOVE CONGRESS ALONG THE WAY.

[I TODAY, BACK IN WASHINGTON, THE HOUSE WAYS AND MEANS COMMITTEE STARTS TO WORK. BUT THE LEADERS WHO CONTROL THE COMMITTEE DON'T INTEND TO CONSIDER OUR ACTION PLAN -- OR EVEN THE COMPREHENSIVE GROWTH PACKAGE WE SENT THEM LAST SESSION. WORD IS, THEY'LL PICK AND CHOOSE PARTS OF MY PLAN -- TOSS SOME OUT AND KEEP WHAT PLEASES THEM.

THAT'S LIKE LETTING THE COACH OF THE OPPOSING TEAM PICK MY STARTING LINE-UP.

AND IF THIS IS THEIR WAY TO SNEAK THROUGH A TAX INCREASE -- WELL, THAT'S NOT THE PLAN I HAD IN MIND.

// ]]

IT MUST SOUND STRANGE TO THE PEOPLE IN THIS CHAMBER  
-- STRANGE FOR YOU LEGISLATORS WHO MEET FOR ONLY 45  
DAYS A YEAR TO HEAR CONGRESS COMPLAIN THAT 52 DAYS IS  
JUST NOT ENOUGH TIME.

THEY SAY: THE DEADLINE IS ARBITRARY.

THEY SAY: THE DEADLINE IS TOO EARLY.

THEY SAY: THE DEADLINE IS UNFAIR. //

I SAY: THE DEADLINE IS MARCH 20. ///

BY MARCH 20TH, I WANT TO BE ABLE TO REPORT TO THE  
AMERICAN PEOPLE THAT THE LIBERATION OF AMERICA'S  
ECONOMY HAS BEGUN. //

I ASK THE PEOPLE IN THIS CHAMBER, I ASK THE GOOD PEOPLE OF NEW HAMPSHIRE TO GIVE ME YOUR STRONG SUPPORT. SEND A MESSAGE TO THE CONGRESS. TELL THEM AMERICA WANTS TO LIFT ITSELF UP -- AND MOVE FORWARD TO ITS FUTURE. TELL THEM THE TIME HAS COME TO ACT.

TODAY IS A SPECIAL DAY FOR ME / FOR BARBARA / FOR MY FAMILY. I THINK BACK ACROSS THE YEARS TO THE LESSON I LEARNED LONG AGO -- I LOOK AHEAD IN WONDER TO WHAT CAN BE: AND I KNOW: THERE IS NO HIGHER HONOR THAN SERVING THIS GREAT NATION. //

THANK YOU, NEW HAMPSHIRE, FOR THIS WARM WELCOME. AND MAY GOD BLESS THIS LAND WE SHARE, THE UNITED STATES OF AMERICA.

# # #

NEW HAMPSHIRE STATE LEGISLATURE  
FEBRUARY 12, 1992  
2:00 P.M.

*May I single out four special visitors to this chamber*  
*Senator Rudeman*  
*~~Senator Smith~~*  
*Former Governor Sununu*  
*Congressman Zeliff*

MR. PRESIDENT [ED DUPONT, JR.], ANDREA DUPONT; MR. SPEAKER [HAROLD BURNS] AND ELLIE BURNS; MR. CHIEF JUSTICE; MEMBERS OF THE EXECUTIVE COUNCIL, GOVERNOR GREGG. LADIES AND GENTLEMEN OF THE NEW HAMPSHIRE STATE LEGISLATURE: MY THANKS FOR THAT WARM WELCOME.


*A*


*Gordon Humphrey*

[[I DECIDED TO COME HERE TODAY BECAUSE I FIGURED IT'S BEEN AWHILE SINCE THE PEOPLE OF NEW HAMPSHIRE HAVE HEARD A POLITICAL SPEECH.]]

[[SEVERAL WEEKS AGO IN WASHINGTON, I SPOKE IN A CHAMBER SIMILAR TO THIS, TO A GROUP ABOUT THIS SIZE.... NOW, DON'T WORRY: THAT'S WHERE THE COMPARISON ENDS.]]

NEW HAMPSHIRE'S LEGISLATURE IS THE LIVING LEGACY OF LINCOLN'S WORDS: OF, BY AND FOR THE PEOPLE. / I LOOK OUT AT ALL THE REMARKABLE MEN AND WOMEN WHO BALANCE THE RESPONSIBILITIES OF WORK AND HOME WITH THIS PUBLIC TRUST.

 [[WHAT LEADS YOU TO SERVE? / IT CAN'T BE THE SALARY: THAT'S NOT ENOUGH TO COVER THE COST OF TWO CELTICS TICKETS COME PLAYOFF TIME.]] WHAT SUSTAINS THIS STATE IS A TRADITION AS OLD AS AMERICA ITSELF: A COMMITMENT TO SELF-GOVERNMENT THAT STRETCHES FROM PITTSBURG TO PELHAM, FROM CLAREMONT TO CONWAY TO EVERY CORNER OF THIS STATE.

 NEW HAMPSHIRE LOOKS TO GOVERNMENT AS A LAST RESORT -- NOT AS THE FIRST ANSWER TO EACH AND EVERY PROBLEM. IT DOESN'T SEE PEOPLE'S PAYCHECKS AS POTENTIAL REVENUE. ITS RULE IS RIGHT: LIMIT GOVERNMENT -- NOT FREEDOM.

THIS BODY GOVERNS ITSELF THE WAY WE AS CITIZENS  
WANT TO BE GOVERNED: BY THE RULES OF COMMON SENSE AND  
FAIR PLAY.


UP HERE, YOU MANAGE TO AVOID BEING ENLIGHTENED BY  
LIBERAL ECONOMISTS. NEW HAMPSHIRE LAWMAKERS OPERATE  
ON THE RADICAL NOTION THAT A LEGISLATURE SHOULD SPEND  
NO MORE THAN IT TAKES IN. NEW HAMPSHIRE LAWMAKERS  
GUARANTEE EVERY BILL A PUBLIC HEARING -- AND EVERY BILL  
A VOTE. // IT'S TIME FOR THE CONGRESS TO FOLLOW YOUR  
LEAD. //

*★*  
*Twelve years ago under the national leadership of my friend and supporter President Ronald Reagan,*  
THIS STATE HELPED SPARK A NEW AMERICAN REVOLUTION  
-- A REVOLUTION THAT MARKED THE END OF A WEARY ERA, AND  
A NEW BIRTH FOR FREEDOM. TOGETHER, WE MADE AMERICA  
PROUD. TOGETHER, WE MADE AMERICA STRONG. TOGETHER, WE  
MADE AMERICA RESPECTED IN THE EYES OF ALL THE WORLD.

WE FOUGHT GREAT BATTLES. // WE STOOD FAST AGAINST  
IMPERIAL COMMUNISM -- AND WE WATCHED WALLS THE WORLD  
OVER COME TUMBLING DOWN. // FOR 45 YEARS, WE FOUGHT  
IN THE TRENCHES OF THE COLD WAR -- AND WE WON. //

AND LET ME TIP MY HAT TO EVERY MAN AND WOMAN WHO  
EVER SERVED -- AND TO THE AMERICAN TAXPAYER -- BECAUSE  
COMMUNISM DIDN'T JUST FALL. IT WAS PUSHED. //

FINALLY, JUST ONE YEAR AGO, WE DREW A LINE IN THE  
SAND -- AND HELPED DEFEND A SMALL NATION AND A GRAND  
IDEAL. WE SAID: INTERNATIONAL LAW WOULD BE UPHELD --  
AND AGGRESSION WOULD NOT STAND. // AND WITH OUR  
COALITION PARTNERS -- WE KICKED SADDAM HUSSEIN OUT OF  
KUWAIT. //




ONE THING MORE ABOUT DESERT STORM. THERE ARE THOSE WHO DIDN'T SUPPORT US THEN -- THERE ARE THOSE WHO SECOND-GUESS US NOW. // NOT NEW HAMPSHIRE. AS COMMANDER-IN-CHIEF, LET ME THANK THIS LEGISLATURE FOR ITS RESOLUTION IN SUPPORT OF DESERT STORM. HALF A WORLD AWAY, TO THE MEN AND WOMEN WHO CARRIED THE BATTLE -- YOUR SUPPORT GAVE THEM THE STRENGTH TO SUCCEED. IN THOSE DIFFICULT DAYS -- WHEN OUR TROOPS LAID IT ON THE LINE -- NEW HAMPSHIRE DID NOT HESITATE. //

WE DID THESE THINGS BECAUSE WE HAD THE COURAGE TO LEAD. AND BECAUSE WE LED -- AMERICA IS FREE / AMERICA IS SAFE / AMERICA IS AT PEACE.

YES, DANGERS REMAIN -- DARK CORNERS OF THE WORLD NOT YET BLESSED BY FREEDOM. NO, OUR WORK IN THE WORLD IS NOT YET OVER. BUT THE GREAT STRUGGLES WE'VE WON, THE GREAT CHANGES WE'VE SEEN DO MORE THAN OPEN NEW WORLDS -- THEY OPEN NEW OPPORTUNITIES FOR US AT HOME. AND THIS WE KNOW: IF WE CAN CHANGE THE WORLD -- WE CAN CHANGE AMERICA. //

BUT FOR US TO MOVE FORWARD -- FOR US TO LEAD THE  
WORLD -- WE'VE GOT TO GET AMERICA'S ECONOMY MOVING  
AGAIN. //

LAST MONTH, I SPOKE TO THE AMERICAN PEOPLE -- AND  
SPELLED OUT MY PLAN TO PULL THIS COUNTRY OUT OF  
RECESSION AND INTO RECOVERY. / I KNOW ALL OF YOU HAVE  
HEARD PLENTY ABOUT PLANS THAT PROMISE THE MOON. LET ME  
SAY TO THE CITIZENS OF NEW HAMPSHIRE: JUDGE MY PLAN BY  
ITS FIRST PRINCIPLE: GOVERNMENT IS TOO BIG -- AND IT  
SPENDS TOO MUCH. //



WE PUT A "STOP ORDER" ON NEW FEDERAL REGULATION.  
I'VE BEGUN A 90-DAY REVIEW -- 90 DAYS TO TAKE A HARD  
LOOK AT REGULATIONS THAT HURT MORE THAN THEY HELP. THE  
DAY OF OVER-REGULATION IS JUST THAT: OVER. //

WE'VE DECLARED WAR ON FRIVOLOUS LAWSUITS. IF THIS  
COUNTRY REWARDED SUCCESS AS EASILY AS WE SLAP ON A  
LAWSUIT, OUR ECONOMY WOULD BE WELL ON ITS WAY. //

*A*  
*A*  
WE'VE WORKED TO CONTROL SPENDING. I'VE CALLED ON CONGRESS TO ELIMINATE -- CUT OUT ALTOGETHER -- 246 FEDERAL PROGRAMS. ONE THING WOULD MAKE IT EASIER: GIVE ME THE TOOLS -- AND I WILL FINISH THE JOB. GIVE ME THE LINE ITEM VETO. //

I TOOK ACTION WITH THE AUTHORITY I HAVE AS PRESIDENT -- AND THEN I CHALLENGED CONGRESS TO ACT. I SET OUT A TWO-PART PLAN TO ENSURE ECONOMIC GROWTH: AN IMMEDIATE ACTION PLAN TO SPARK RECOVERY -- AND A LONG-TERM PLAN FOR THE FUTURE. //

THE PEOPLE OF NEW HAMPSHIRE HAVE A RIGHT TO ASK: WE'VE BEEN HIT HARD. TOO MANY OF US HAVE LOST OUR JOBS -- EVEN LOST OUR HOMES. WHAT WILL THIS PLAN DO FOR US? / FAIR QUESTION.

FIRST, MY PLAN WILL BOLSTER THE REAL ESTATE MARKET. IN NEW HAMPSHIRE AND ACROSS THE COUNTRY, REAL ESTATE WILL LEAD THE WAY TO ECONOMIC RECOVERY.

MY PLAN HELPS NEW HAMPSHIRE HOMEBUYERS. IT PROVIDES A \$5000 DOLLAR TAX CREDIT TO FIRST TIME BUYERS: \$2500 THIS YEAR, \$2500 THE NEXT. IT LETS THEM DRAW ON THEIR IRA ACCOUNTS TO MAKE THAT PURCHASE, PENALTY FREE. / FOR THE AVERAGE NEW HAMPSHIRE FAMILY BUYING THE AVERAGE NEW HAMPSHIRE HOUSE, MY PLAN MEANS TAX BREAKS WORTH SIX MONTHS OF MORTGAGE PAYMENTS. // FOR FAMILIES ALL OVER THIS STATE -- THAT'S AN AMERICAN DREAM COME TRUE. //

AND WHAT'S GOOD FOR THE FAMILIES WHO WANT TO BUY THAT FIRST HOME IS GOOD FOR THE PEOPLE WHO BUILD THEM. //

NATIONWIDE, EXPERTS IN THE HOUSING INDUSTRY PREDICT MY PLAN WILL CREATE A BOOM IN HOME-BUILDING. IN THIS STATE ALONE, MY PLAN WILL GENERATE 1000 NEW HOUSING STARTS -- PUMP 120 MILLION DOLLARS INTO THE STATE ECONOMY. BEST OF ALL, IT WILL PUT MORE THAN 2000 NEW HAMPSHIRE CONSTRUCTION WORKERS BACK ON THE JOB. //

MY PLAN WILL ALSO HELP THE PIONEERING HIGH-TECH  
FIRMS THAT CALL NEW HAMPSHIRE HOME. / PASS MY PLAN  
-- AND GIVE COMPANIES AN INVESTMENT TAX ALLOWANCE:  
HELP GROWING FIRMS ACCELERATE INVESTMENT. MAKE THE R&E  
TAX CREDIT A PERMANENT PART OF THE FEDERAL TAX CODE.  
PASS MY PLAN -- GET INVESTMENT FLOWING AGAIN: CUT THE  
CAPITAL GAINS RATE TO 15 PERCENT. //

PASS MY PLAN -- AND GIVE AMERICAN COMPANIES A  
COMPETITIVE EDGE. NO GAMES -- NO GIMMICKS. JUST A  
PLAN THAT WORKS. PASS MY PLAN -- AND GET NEW HAMPSHIRE  
MOVING AGAIN. //

THAT'S A SUMMARY OF MY SHORT-TERM ACTION PLAN. FOR  
THE LONG-TERM, WE'VE GOT WORK TO DO AS WELL -- STEPS  
WE CAN TAKE RIGHT NOW TO GUARANTEE PROGRESS AND  
PROSPERITY INTO THE NEXT AMERICAN CENTURY.

WE GET THERE BY INVESTING IN THE TECHNOLOGIES OF  
*Being good at that level in N.H.*  
TOMORROW, WITH FEDERAL SUPPORT OF R&D AT RECORD LEVELS.  
WE NEED TO SHARE THE RESULTS, GET THE GREAT IDEAS  
GENERATED BY PUBLIC FUNDS OUT INTO THE PRIVATE SECTOR  
-- OFF THE DRAWING BOARD AND ONTO STORE SHELVES. OUR  
NATIONAL TECHNOLOGY INITIATIVE WILL DO JUST THAT -- AND  
RIGHT NOW, AT M.I.T., THE FIRST REGIONAL MEETING IS  
UNDERWAY. //

WE GET TO THE FUTURE BY LETTING THE STATES DO WHAT  
THEY DO BEST. FAR TOO OFTEN, STATES HAVE THEIR HANDS  
TIED BY WASHINGTON. CONGRESS PASSES A MANDATE -- AND  
THEY PASS YOU THE BUCK. YOU GET STUCK RAISING TAXES.

NEW HAMPSHIRE'S CONSTITUTION PREVENTS THIS BODY  
FROM BURDENING COMMUNITIES WITH UNFUNDED MANDATES. IF  
IT'S GOOD ENOUGH FOR NEW HAMPSHIRE -- WHY NOT THE REST  
OF THE COUNTRY? //

LOOK AT THE PROBLEMS THAT PLAGUE US TODAY: CRIME, DRUGS --THE EROSION OF MORAL VALUES. TRACE EACH ONE TO ITS ROOT CAUSES, AND YOU'LL SEE ONE COMMON FACTOR: THE DECLINE OF THE FAMILY. THIS COUNTRY MUST REAFFIRM A SIMPLE TRUTH: WHEN THE FAMILY COMES FIRST, AMERICA IS FIRST. //

WE GET TO THE FUTURE BY STRENGTHENING THE FAMILY. LOOK AT OUR APPROACH TO CHILD CARE: OUR OPPONENTS BACKED A SCHEME THAT WOULD HAVE CREATED A BRAVE NEW CHILD CARE BUREAUCRACY. WE PRESERVED CHOICE -- AND PUT PARENTS FIRST. MY PLAN PUTS THE FAMILY FIRST -- PROVIDES AN EXTRA \$500 DOLLAR EXEMPTION FOR EVERY CHILD. AND JUST LAST WEEK I ANNOUNCED MY COMPREHENSIVE HEALTH CARE REFORM: REFORMS THAT WILL KEEP COSTS DOWN -- AND OPEN UP ACCESS TO AFFORDABLE HEALTH CARE FOR ALL AMERICANS: PROVIDING NEW COVERAGE TO ALMOST 30 MILLION UNINSURED AMERICANS. / AND WE'LL DO IT THROUGH CHOICE -- NOT CENTRAL CONTROL. WE'VE GOT THE BEST QUALITY HEALTH CARE IN THE WORLD. THE LAST THING THE AMERICAN PEOPLE WANT IS A SYSTEM THAT PUTS THE GOVERNMENT BETWEEN YOU AND YOUR DOCTOR. //

EVERY PARENT KNOWS: OUR CHILDREN ARE OUR FUTURE. THAT'S WHY OUR HEALTH PLAN FOCUSES ON CHILDREN --  
INCREASING SUPPORT FOR IMMUNIZATION, THE EARLY PREVENTION THAT GIVES EACH KID A HEALTHY START. THAT'S WHY WE ARE FUNDING HEAD START AT AN ALL-TIME HIGH -- AND IT'S THE REASON WE'RE ASKING MORE OF OUR SCHOOLS. WE MUST CHALLENGE OURSELVES TO REVOLUTIONIZE -- LITERALLY RE-INVENT -- AMERICAN EDUCATION. NEW HAMPSHIRE HAS JOINED THE NON-PARTISAN AMERICA 2000 REVOLUTION. LET COMMON-SENSE BE OUR GUIDE -- AND LET COMMON-SENSE BEGIN BY LETTING PARENTS CHOOSE WHICH SCHOOL IS BEST FOR THEIR CHILD. //

FINALLY, WE MEET AMERICA'S DESTINY BY EXPANDING TRADE -- OPENING NEW MARKETS FOR AMERICAN GOODS. I'M PROUD OF THE PROGRESS WE'VE MADE, WORKING TO OPEN MARKETS FROM ASIA TO EUROPE TO THE AMERICAS. JUST THIS WEEK, I SIGNED A NEW INVESTMENT ACCORD WITH THE NATIONS OF LATIN AMERICA. LAST MONTH, THE AGREEMENT WE REACHED WITH JAPAN WILL HELP COMPUTER COMPANIES RIGHT HERE IN NEW HAMPSHIRE. THAT'S A SOLID RECORD IN THREE YEARS TIME -- A GOOD START THAT WE'LL MAKE EVEN BETTER.

BUT FREE TRADE HAS COME UNDER ATTACK. THE DRUMBEAT MOUNTS FOR A NEW ISOLATIONISM -- THIS ONE, AN ECONOMIC RETREAT FROM REALITY.

THE SIMPLE TRUTH IS, PROTECTIONISM ISN'T A PRESCRIPTION FOR PROSPERITY. BOIL AWAY ALL THE TOUGH TALK, ALL THE SWAGGER AND THE PATRIOTIC POSTURING, AND PROTECTIONISM AMOUNTS TO NOTHING MORE THAN A SMOKESCREEN FOR A COUNTRY RUNNING SCARED. //

THAT'S NOT THE AMERICA YOU AND I KNOW. THE AMERICA WE KNOW IS A COUNTRY READY TO TAKE ON THE WORLD -- READY TO RISE TO NEW LEVELS, NOT RUN FOR COVER. OUR NATIONAL SYMBOL ISN'T THE OSTRICH -- IT'S THE EAGLE.

//

NEVER IN THIS NATION'S LONG HISTORY HAS AMERICA TURNED ITS BACK ON A CHALLENGE -- AND WE WON'T START NOW. //

A PROUD AMERICA WILL NEVER BE PROTECTIONIST. //

AND MAKE NO MISTAKE: NO STATE WOULD BE HURT MORE BY ECONOMIC ISOLATIONISM THAN NEW HAMPSHIRE. RIGHT NOW, NEW HAMPSHIRE BUSINESSES REAP MORE THAN \$1.2 BILLION DOLLARS A YEAR FROM EXPORTS -- ACROSS THIS STATE, THAT'S 35,000 JOBS TIED DIRECTLY TO FOREIGN TRADE. / AND EVEN IN THESE HARD TIMES, NEW HAMPSHIRE'S MANUFACTURING EXPORTS INCREASED 80% IN THE PAST FIVE YEARS ALONE. //

IT'S AN ECONOMIC FACT OF LIFE: IF WE CLOSE OUR MARKETS -- OTHER COUNTRIES WILL CLOSE THEIRS. WHEN THE WALLS GO UP, WHO GETS HURT? / THAT'S EASY: YOU DO.  
// I CANNOT -- AND WILL NOT -- LET THAT HAPPEN. //

WE'RE GOING TO COMPETE -- NOT CUT AND RUN. LET THE WORLD KNOW: AMERICA IS IN IT TO WIN. ///

TWO WEEKS AGO, I URGED THE CONGRESS TO WORK WITH ME -- TO DO THE WILL OF THE AMERICAN PEOPLE. I LAID OUT THE ACTION PLAN I'VE OUTLINED HERE -- AND, YES, I SET A DEADLINE TO HELP MOVE CONGRESS ALONG THE WAY.

TODAY, BACK IN WASHINGTON, THE HOUSE WAYS AND MEANS COMMITTEE STARTS TO WORK. I CHALLENGE THEM ONCE AGAIN TO PASS MY SHORT-TERM ACTION PLAN -- SEVEN SPECIFIC ACTIONS TO STIMULATE THE ECONOMY. THEY SAY THEY ARE TAKING UP MY PLAN -- BUT THEY ARE NOT.

SO I'LL SAY AGAIN: DON'T RE-LABEL MY PLAN. DON'T CHANGE IT. DON'T USE IT AS A WAY TO RAISE TAX RATES. JUST PASS MY PLAN. ///

LATER WE CAN CONSIDER ADDITIONAL STEPS. //


IT MUST SOUND STRANGE TO THE PEOPLE IN THIS CHAMBER  
-- STRANGE FOR YOU LEGISLATORS WHO MEET FOR ONLY 45  
DAYS A YEAR TO HEAR CONGRESS COMPLAIN THAT 52 DAYS IS  
JUST NOT ENOUGH TIME.

THEY SAY: THE DEADLINE IS ARBITRARY.

THEY SAY: THE DEADLINE IS TOO EARLY.

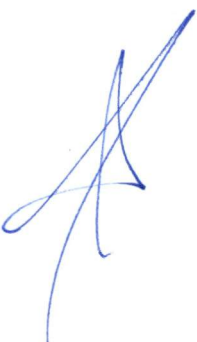
THEY SAY: THE DEADLINE IS UNFAIR. //

 I SAY: THE DEADLINE IS MARCH 20. ///

 BY MARCH 20TH, I WANT TO BE ABLE TO REPORT TO THE  
AMERICAN PEOPLE THAT THE LIBERATION OF AMERICA'S  
ECONOMY HAS BEGUN. //

I ASK THE PEOPLE IN THIS CHAMBER, I ASK THE GOOD PEOPLE OF NEW HAMPSHIRE TO GIVE ME YOUR STRONG SUPPORT. SEND A MESSAGE TO THE CONGRESS. TELL THEM THE TIME HAS COME TO ACT.

TODAY IS A SPECIAL DAY FOR ME / FOR BARBARA / FOR MY FAMILY. I THINK BACK ACROSS THE YEARS TO THE LESSON I LEARNED LONG AGO. / I LOOK AHEAD IN WONDER TO WHAT CAN BE: AND I KNOW: THERE IS NO HIGHER HONOR THAN SERVING THIS GREAT NATION. //



THANK YOU, NEW HAMPSHIRE, FOR THIS WARM WELCOME. AND MAY GOD BLESS THIS LAND WE SHARE, THE UNITED STATES OF AMERICA.

# # #

WHITE HOUSE STAFFING MEMORANDUM

DATE: 02/11/92 <sup>92 JAN 11 A 8:57</sup> ACTION/CONCURRENCE/COMMENT DUE BY: ----

SUBJECT: PRESIDENTIAL REMARKS: NEW HAMPSHIRE STATE LEGISLATURE, 02/12  
(02/10 6:15 p.m. draft)

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	HORNER	<input type="checkbox"/>	<input checked="" type="checkbox"/>
SKINNER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCBRIDE	<input type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MOORE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DARMAN	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PETERSMEYER	<input type="checkbox"/>	<input checked="" type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PORTER	<input type="checkbox"/>	<input checked="" type="checkbox"/>
BROMLEY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	ROGICH	<input type="checkbox"/>	<input checked="" type="checkbox"/>
CALIO	<input type="checkbox"/>	<input checked="" type="checkbox"/>	ROLLINS	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DEMAREST	<input type="checkbox"/>	<input checked="" type="checkbox"/>	SMITH	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	KAUFMAN	<input type="checkbox"/>	<input checked="" type="checkbox"/>
GRAY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<del>SNOW</del>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
HOLIDAY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	FINDLAY	<input type="checkbox"/>	<input checked="" type="checkbox"/>
			BOSKIN		

REMARKS:

The attached has been forwarded to the President.

RESPONSE:

PHILLIP D. BRADY  
 Assistant to the President  
 and Staff Secretary  
 Ext. 2702

THE WHITE HOUSE  
WASHINGTON

92 FEB 10 P6:24

February 10, 1992

MEMORANDUM FOR THE PRESIDENT

THROUGH: DAVE DEMAREST

FROM: DAN MC GROARTY *DMG*

SUBJECT: PROPOSED REMARKS FOR THE NEW HAMPSHIRE STATE  
LEGISLATURE

I. SUMMARY

On Wednesday, February 12, 1992 at 2:00 p.m. you will deliver remarks to the New Hampshire State Legislature in Representatives Hall at the New Hampshire State House in Concord.

II. DISCUSSION

Your remarks (approximately 18 minutes / teleprompter) focus on your economic growth plan as it relates to New Hampshire. They also call on Congress to act before the March 20th deadline.

McGroarty/Bunton  
February 10, 1992  
6:15 pm

PRESIDENTIAL REMARKS: NEW HAMPSHIRE STATE LEGISLATURE  
FEBRUARY 12, 1992  
2:00 P.M.

Mr. President [Ed Dupont, Jr.], Mr. Speaker [Harold Burns], members of the Executive Council, Governor Gregg. Ladies and gentlemen of the New Hampshire State Legislature: my thanks for that warm welcome.

[[I decided to come here today because I figured it's been awhile since the people of New Hampshire have heard a political speech.]]

[[Several weeks ago in Washington, I spoke in a chamber similar to this, to a group about this size.... Now, don't worry: that's where the comparison ends.]]

New Hampshire's legislature is the living legacy of Lincoln's words: of, by and for the people. / I see Senator Gordon Humphrey, come home to serve his state -- at all the remarkable men and women who balance the responsibilities of work and home with this public trust.

[[What leads you to serve? / It can't be the salary: that's not enough to cover the cost of two Celtics tickets come playoff time.]] What sustains this state is a tradition as old as America itself: A commitment to self-government that stretches from Pittsburg to Pelham, from Claremont to Conway to every corner of this state.

New Hampshire looks to government as a last resort -- not as the first answer to each and every problem. It doesn't see

people's paychecks as potential revenue. Its rule is right:  
limit government -- not freedom.

This body governs itself the way we as citizens want to be governed: by the rules of common sense and fair play.

Believe me, we don't see much of either back in Washington. Well, we can do better -- provided we follow your lead.

Up here, you manage to avoid being enlightened by liberal economists. New Hampshire operates on the radical notion that a legislature should spend no more than it takes in. It's time for the federal government to follow your lead. //

New Hampshire legislators guarantee every bill a public hearing -- and every bill a vote. It's time for the Congress to follow your lead. //

12 years ago, this state helped spark a new American revolution -- a revolution that marked the end of a weary era, and a new birth for freedom. Together, we made America proud. Together, we made America strong. Together, we made America respected in the eyes of all the world.

We fought great battles. // We stood fast against imperial communism -- and we watched walls the world over come tumbling down. // For 45 years, we fought in the trenches of the Cold War -- and we won. //

And let me tip my hat to every man and woman who ever served -- and to the American taxpayer -- because communism didn't just fall. It was pushed. //

Finally, just one year ago, we drew a line in the sand -- and helped defend a small nation and a grand ideal. We put Saddam Hussein back in his box -- where he belongs. //

We did these things because we had the courage to lead. //

And because we led -- America is free / America is safe / America is at peace.

Yes, dangers remain -- dark corners of the world not yet blessed by freedom. No, our work in the world is not yet over. But the great struggles we've won, the great changes we've seen do more than open new worlds -- they open new opportunities for us at home.

But for us to move forward -- for us to lead the world -- we've got to get America's economy moving again. //

Last month, I spoke to the American people -- and spelled out my plan to pull this country out of recession and into recovery. / I know all of you have heard plenty about plans that promise the moon. Let me say to the citizens of New Hampshire: Judge my plan by its first principle: Government is too big -- and it spends too much. //

We put a "stop order" on new federal regulation. I've begun a 90-day review -- 90 days to take a hard look at regulations that hurt more than they help. The day of over-regulation is just that: over. //

We've declared war on frivolous lawsuits. If this country rewarded success as easily as we slap on a lawsuit, our economy would be well on its way. //

We've worked to control spending. I've called on Congress to eliminate -- cut out altogether -- 246 federal programs.

Somebody has got to say no -- and I'm the man who will. //

One thing would make it easier. Give me the tools -- and I will finish the job. Give me the line item veto. //

I took action with the authority I have as President -- and then I challenged Congress to act. I set out a two-part strategy to ensure economic growth: an immediate action plan to spark recovery -- and a long-term plan to guarantee progress and prosperity into the next American Century. //

The people of New Hampshire have a right to ask: we've been hit hard. What will this plan do for us? Fair question.

First, my plan will bolster the real estate market. With its ripple effect for the rest of the economy, real estate can lead the way back to recovery.

My plan helps New Hampshire homebuyers. It provides a \$5000 dollar tax credit to first time buyers: \$2500 this year, \$2500 the next. It lets them draw on their IRA accounts to make that purchase, penalty free. / For the average New Hampshire family buying the average New Hampshire house, my plan means tax breaks worth six months of mortgage payments. // For families all over this state -- that's an American Dream come true. //

And what's good for the families who want to buy that first home is good for the people who build them. //

Nationwide, housing economists predict my plan will create a boom in home-building. In this state alone, my plan will

generate 1000 new housing starts -- pump 120 million dollars into the state economy. Best of all, it will put more than 2000 New Hampshire construction workers back on the job. //

My plan will also help the pioneering high-tech firms that call New Hampshire home. / Pass my plan -- and give companies an Investment Tax Allowance: help growing firms accelerate investment. Make the R&E tax credit a permanent part of the federal tax code. Pass my plan -- get investment flowing again: cut the capital gains rate to 15 percent. //

Pass my plan -- and give American companies a competitive edge. Pass my plan -- and get New Hampshire moving again. //

That's my short-term action plan: No games -- no gimmicks. Just a plan that works, for America -- for New Hampshire. //

Look to the long-term, and we've got work to do as well -- steps we can take right now to guarantee progress and prosperity into the next American Century.

We get there by investing in the technologies of tomorrow, with federal support of R&D at record levels. We need to share the results, get the great ideas generated by public funds out into the private sector -- off the drawing board and onto store shelves. Our National Technology Initiative will do just that -- and right now, at M.I.T., the first regional meeting is underway. //

We get to the future by letting the states do what they do best. Far too often, states have their hands tied by Washington. The federal government passes a mandate -- and they pass you the

buck. You get stuck raising taxes. New Hampshire's Constitution prevents this body from burdening communities with unfunded mandates. If it's good enough for New Hampshire -- why not Washington? //

We get to the future by strengthening the family. My plan provides an extra \$500 dollar exemption for every child. And just last week I announced my comprehensive health care reform: reforms that will keep costs down -- and open up access to 30 million uninsured Americans. / And we'll do it through choice - - not central control. The last thing the American people want is a system that lets the government play doctor. //

Look at the problems that plague us today: crime, drugs -- the erosion of moral values. Trace each one to its root causes, and you'll see one common factor: the decline of the family. This country must reaffirm a simple truth: When the family comes first, America is first. //

Every parent knows: our children are our future. We must challenge ourselves to revolutionize -- literally re-invent -- America's schools. New Hampshire has joined the America 2000 revolution. Let common-sense be our guide -- and let common-sense begin by letting parents choose which school is best for their child. //

Finally, we meet America's destiny by expanding trade -- opening new markets for American goods. I'm proud of the progress we've made, working to open markets from Asia to Europe to the Americas. Just this week, I signed a new investment

accord with the nations of Latin America. Last month, the agreement we reached with Japan will help computer companies right here in New Hampshire. That's a solid record in three years time -- a good start that we'll make even better.

But free trade has come under attack. The drumbeat mounts for a new isolationism -- this one, an economic retreat from reality.

The simple truth is, protectionism isn't a prescription for prosperity. Boil away all the tough talk, all the swagger and the patriotic posturing, and protectionism amounts to nothing more than a smokescreen for a country running scared. //

That's not the America I know. The America I know is a country ready to take on the world -- ready to rise to new levels, not run for cover. America isn't the kind of country that locks the doors, pulls down the shades and tells the world to go away. / Well, our national symbol isn't the ostrich -- it's the eagle. //

You see: I agree with Ronald Reagan. America is a shining city on a hill -- not a country fenced in by fear. Think of the generations who came to New Hampshire to work and found a welcome. America must never be a land marked off by a thousand-mile trench and a sign that says "No Trespassing." Let America always be a safe haven for people seeking freedom. //

Never in this nation's long history has America turned its back on a challenge -- and we won't start now. //

A proud America will never be protectionist. //

And make no mistake: No state would be hurt more by economic isolationism than New Hampshire. Right now, New Hampshire businesses reap more than \$3 billion dollars a year from exports -- across this state, that's 45,000 jobs tied directly to foreign trade. / And even in these hard times, New Hampshire's manufacturing exports increased 80% in the past five years alone. //

It's an economic fact of life: If we close our markets, other countries will close theirs. When the walls go up, who gets hurt? New Hampshire first. //

Well, this President won't let that happen. //

We're going to compete -- not cut and run. Let the world know: America is in it to win. ///

I believe the good people of this state -- like citizens all across this country -- are ready to move ahead, to move forward to meet a new American destiny. Everyone sees the time has come for change -- everyone feels the excitement, everyone is impatient to begin. //

Everyone, that is -- except the Congress. //

Two weeks ago, I urged the Congress to work with me -- to do the will of the American people. I laid out the action plan I've outlined here -- and, yes, I set a deadline to help move Congress along the way.

It must sound strange to the people in this chamber -- strange for legislators who meet for only 45 days a year to hear Congress complain that 52 days is just not enough time.

They say: The deadline is arbitrary.

They say: The deadline is too early.

They say: The deadline is unfair. //

I say: The deadline is March 20. ///

By March 20th, I want to be able to report to the American people that the liberation of America's economy has begun. //

I ask the people in this chamber, I ask the good people of this state to give me your strong support. Send a message to the Congress. Tell them America wants to meet its future. Tell them the time has come to act. //

Today is a special day for me / for Barbara / for my family. I think back across the years to the lesson I learned long ago - - I look ahead in wonder to what can be: And I know: There is no higher honor than serving this great nation. //

Thank you, New Hampshire, for this warm welcome. And may God bless this land we share, the United States of America.

# # #

## WHITE HOUSE STAFFING MEMORANDUM

DATE: 2/10/92 ACTION/CONCURRENCE/COMMENT DUE BY: 3:00 p.m. TODAY, 2/10/92

SUBJECT: PRESIDENTIAL REMARKS: NEW HAMPSHIRE STATE LEGISLATURE  
CONCORD, NH 2/12/92, 2pm

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	HORNER	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
SKINNER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCBRIDE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
SCOWCROFT <i>Roskow N/W 6538</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	MOORE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BROMLEY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	ROGICH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CALIO	<input checked="" type="checkbox"/>	<input type="checkbox"/>	ROLLINS <i>W/S</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	SMITH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	KAUFMAN	<input type="checkbox"/>	<input checked="" type="checkbox"/>
GRAY <i>Walden 2674</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	FINDLAY	<input type="checkbox"/>	<input checked="" type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	SNOW	<input type="checkbox"/>	<input checked="" type="checkbox"/>
			BOSKIN	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

**REMARKS:**

Please forward your remarks directly to Tony Snow, Rm 122, Ext. 2930, NO LATER THAN 3:00 P.M. TODAY, with a copy to this office.

Thank you.

**RESPONSE:**

**PHILLIP D. BRADY**  
 Assistant to the President  
 and Staff Secretary  
 Ext. 2702

McGroarty/Bunton  
February 10, 1992  
9:00 am  
[NHleg]

02 FEB 10 A10:06

PRESIDENTIAL REMARKS: NEW HAMPSHIRE STATE LEGISLATURE  
CONCORD, NEW HAMPSHIRE  
FEBRUARY 12, 1992  
2:00 P.M.

Mr. President [Ed Dupont, Jr.], Mr. Speaker [Harold Burns],  
Governor Gregg. Ladies and gentlemen of the New Hampshire State  
Legislature: my thanks for that warm welcome.

Several weeks ago in Washington, I spoke in a chamber  
similar to this, to a group about this size.... Now, don't  
worry: that's where the comparison ends.

New Hampshire's legislature is the living legacy of  
Lincoln's words: of, by and for the people. / I look out at  
Senator Gordon Humphrey, come home to serve his state -- at all  
the remarkable men and women who balance the responsibilities of  
work and home with this public trust.

[[What leads you to serve? / It can't be the salary:  
that's not enough to cover the cost of two Celtics tickets come  
playoff time.]] What sustains this state is a tradition as old  
as America itself: A commitment to self-government that  
stretches from Concord to every village and town.

New Hampshire looks to government as a last resort -- not as  
the first answer to each and every problem. It doesn't see  
people's paychecks as potential revenue. Its rule is right:  
limit government -- not freedom.

This body governs itself the way we as citizens want to be  
governed: by the rules of common sense and fair play.

Believe me, we don't see much of either back in Washington. Well, we can do better -- provided we follow your lead.

Up here, you manage to avoid being enlightened by liberal economists. New Hampshire operates on the radical notion that a legislature should spend no more than it takes in. It's time for the federal government to follow your lead. //

New Hampshire legislators guarantee every bill a public hearing -- and every bill a full floor vote. It's time for the Congress to follow your lead.

But I've got my own theory about why New Hampshire works. It's not just because the government here is representative -- it's because the government is Republican. //

12 years ago, this state helped sparked a new American revolution -- a revolution that marked the end of a weary era, and a new birth for freedom. Together, we made America proud. Together, we made America strong. Together, we made America respected in the eyes of all the world.

We fought great battles. We waged the Cold War -- and we won. // We drew a line in the sand -- and helped defend a small nation and a grand ideal. // We stood fast against imperial communism -- and we watched walls the world over come tumbling down. //

We did these things because we had the courage to lead.

And because we led -- America is free / America is safe / and America is at peace.

Yes, dangers remain -- dark corners of the world not yet blessed by freedom. No, our work in the world is not yet over. But the great struggles we've won, the great changes we've seen do more than open new worlds -- they open new opportunities for us at home.

But for us to move forward, for America to lead -- we've got to get our economy moving again. //

Last month, I spoke to the American people -- and spelled out my plan to pull this country out of recession and into recovery. / I know all of you have heard plenty about plans that promise the moon. Let me say to the citizens of New Hampshire: Judge my plan by its first principle: Government is too big -- and it spends too much. //

We put a stop order on all new federal regulation. I've begun a 90-day review, and I've set this goal: Whatever regulation promotes growth goes forward. Whatever stifles growth gets scrapped. //

We've declared war on frivolous lawsuits. If this country rewarded success as easily as we slap on a lawsuit, our economy would be well on its way.

We've worked to control spending. We will eliminate -- cut out altogether -- 246 federal programs. Somebody has got to say no -- and I'm the man to do it. //

I took these actions with the authority I have as President -- and then I challenged Congress to act. I set out a two-part strategy to ensure economic growth: an immediate action plan to

spark recovery -- and a long-term plan to guarantee progress and prosperity into the next American Century. //

The people of New Hampshire have a right to ask: we've been hit hard. What will this plan do for us?

First, my plan will bolster the real estate market. With its ripple effect for the rest of the economy, real estate can lead the way back to recovery.

My plan helps homebuyers. It provides a \$5000 dollar tax credit to first time buyers: \$2500 this year, \$2500 the next. It lets them draw on their IRA accounts to make that purchase, penalty free. / Think of your neighbors -- of the people who need an extra room, a larger house for a growing family: Think of the couple just starting out, scrimping each month to lay aside the savings for that first down-payment. //

Now think of this: For the average New Hampshire family buying the average New Hampshire house, my plan means tax breaks worth six months of mortgage payments. //

And what's good for the families who want to buy that first home is good for the people who build them. //

Nationwide, housing economists predict my plan will create a boom in home-building. In New Hampshire alone, my plan will generate 1000 new housing starts -- pump 120 million dollars into the state economy. Best of all, it will put more than 2000 construction workers back on the job. //

My plan will also help the pioneering high-tech firms that call New Hampshire home. / Pass my plan -- and give companies

an Investment Tax Allowance: help growing firms accelerate investment. Make the R&D<sup>E</sup> tax credit a permanent part of the federal tax code. Pass my plan -- cut the capital gains rate to 15 percent. Who will that help? Any worker with a pension, every Mom and Pop enterprise -- any senior citizen ready to sell their home to finance their retirement.

Pass my plan -- and give American companies a competitive edge. Pass my plan -- and get New Hampshire moving again. //

That's my short-term prescription: No games -- no gimmicks. Just a plan that works. //

Look to the long-term, and we've got work to do as well -- steps we can take right now to guarantee progress and prosperity into the next American Century.

We get there by investing in the technologies of tomorrow, expanding R&D. My budget raises R&D to a record-level \$76 billion. We need to share the results, get the great ideas generated by public funds out into the private sector -- off the drawing board and onto store shelves. Our National Technology Initiative will do just that -- and right now, in Boston, the first regional meeting is underway. //

We get to the future by letting the states do what they do best. Far too often, states have their hands tied by Washington. The federal government passes a mandate -- and then passes the buck. You get stuck raising taxes. No more: We've declared war on unfunded mandates.

We get to the future by strengthening the family. My plan provides an extra \$500 dollar deduction for every child. And just last week I announced my comprehensive health care reform: reforms that will keep costs down -- and open up access to 30 million uninsured Americans. / And we'll do it through choice - not central control. The last thing the American people want is a system that lets the government play doctor. //

Look at the problems that plague us today: crime, drugs -- the erosion of moral values. Trace each one to its root causes, and you'll see one common factor: the decline of the family. This country must reaffirm a simple truth: When the family comes first, America is first. //

Every parent knows: our children are our future. We must challenge ourselves to revolutionize -- literally re-invent -- America's schools. New Hampshire has joined the America 2000 revolution. Let common-sense be our guide -- and let common-sense begin by letting parents choose which school is best for their child. //

Finally, we meet America's destiny by expanding trade -- opening new markets for American goods. I'm proud of the progress we've made, working to open markets from Asia to Europe to the Americas. Just this week, I signed a new investment accord with the nations of Latin America. Last month, the agreement we reached with Japan will help computer companies right here in New Hampshire. That's a solid record in three years time -- a good start that we'll make even better.

But free trade has come under attack. The drumbeat mounts for a new isolationism -- this one, an economic retreat from reality.

The simple truth is, protectionism isn't a prescription for prosperity. Boil away all the tough talk, all the swagger and the patriotic posturing, and protectionism amounts to nothing more than a smokescreen for a country running scared. //

That's not the America I know. The America I know is a country ready to take on the world -- ready to rise to new levels, not run for cover. / We've got to open up new markets to American products -- not lock the doors, pull down the shades and tell the world to go away.

You see: I agree with Ronald Reagan. I believe America is a shining city on a hill -- not a country cowering behind high the neighborhood fence. Think of the generations who came to New Hampshire to work and found a welcome. I believe America must always be a safe haven for people seeking freedom -- not a land marked off by a thousand-mile trench and a "No Trespassing" sign. //

Never in this nation's long history has America turned its back on a challenge -- and we won't start now. // A proud America will never be protectionist. //

And make no mistake: No state would be hurt more by economic isolationism than New Hampshire. Right now, New Hampshire businesses reap more than \$1.2 billion dollars a year from exports -- across this state, that's 25,000 jobs tied

directly to foreign trade. And even in these hard times, your exports increased 70% in the past three years alone. Of all the 50 states, New Hampshire is only one that runs a positive balance of trade.

It's an economic fact of life: If we close our markets, other countries will close theirs. When the walls go up, who gets hurt? New Hampshire first. //

Well, this President won't let that happen. //

We're going to compete -- not cut and run. Let the world know: America is in it to win. ///

I believe the good people of this state -- like citizens all across this country -- are ready to move ahead, to move forward to meet a new American destiny. Everyone sees the time has come for change -- everyone feels the excitement, everyone is impatient to begin. //

Everyone, that is -- except the Congress. //

Two weeks ago, I urged the Congress to work with me -- to do the will of the American people. I laid out the action plan I've outlined here -- and, yes, I set a deadline to help move Congress along the way.

It must sound strange to the people in this chamber -- strange for legislators who meet for only 45 days a year to hear Congress complain that 52 days is just not enough time.

They say: The deadline is arbitrary.

They say: The deadline is too early.

They say: The deadline is unfair. //

I say: The deadline is March 20. ///

I challenge the Congress: Don't bury my plan in some sub-committee / don't declare it D.O.A. / don't resort to parliamentary tricks and Roberts Rules of Order to make my plan vanish without a trace. // So I say to the leaders who control the Congress: Discuss, / debate -- disagree if you want to -- but bring my plan to the floor, and put my plan to a vote.

I ask the people in this chamber, I ask the good people of this state to give me your strong support. Send a message to the Congress. Tell them America wants to meet its future. Tell them the time has come to act. //

Today is a special day for me / for Barbara / for my family. I think back across the years to the lesson I learned long ago - - I look ahead in wonder to what can be: And I know: There is no higher honor than serving this great nation. //

Thank you, New Hampshire, for this warm welcome. And may God bless this land we share, the United States of America.

# # #

THE WHITE HOUSE  
WASHINGTON

February 10, 1992

MEMORANDUM FOR THE PRESIDENT

THROUGH: DAVE DEMAREST

FROM: DAN MC GROARTY *DMG*

SUBJECT: PROPOSED REMARKS FOR THE NEW HAMPSHIRE STATE  
LEGISLATURE

I. SUMMARY

On Wednesday, February 12, 1992 at 2:00 p.m. you will deliver remarks to the New Hampshire State Legislature in Representatives Hall at the New Hampshire State House in Concord.

II. DISCUSSION

Your remarks (approximately 18 minutes / teleprompter) focus on your economic growth plan as it relates to New Hampshire. They also call on Congress to act before the March 20th deadline.

McGroarty/Bunton  
February 10, 1992  
6:15 pm

PRESIDENTIAL REMARKS: NEW HAMPSHIRE STATE LEGISLATURE  
FEBRUARY 12, 1992  
2:00 P.M.

Mr. President [Ed Dupont, Jr.], Mr. Speaker [Harold Burns], members of the Executive Council, Governor Gregg. Ladies and gentlemen of the New Hampshire State Legislature: my thanks for that warm welcome.

[[I decided to come here today because I figured it's been awhile since the people of New Hampshire have heard a political speech.]]

[[Several weeks ago in Washington, I spoke in a chamber similar to this, to a group about this size.... Now, don't worry: that's where the comparison ends.]]

New Hampshire's legislature is the living legacy of Lincoln's words: of, by and for the people. / I see Senator Gordon Humphrey, come home to serve his state -- at all the remarkable men and women who balance the responsibilities of work and home with this public trust.

[[What leads you to serve? / It can't be the salary: that's not enough to cover the cost of two Celtics tickets come playoff time.]] What sustains this state is a tradition as old as America itself: A commitment to self-government that stretches from Pittsburg to Pelham, from Claremont to Conway to every corner of this state.

New Hampshire looks to government as a last resort -- not as the first answer to each and every problem. It doesn't see

people's paychecks as potential revenue. Its rule is right:  
limit government -- not freedom.

This body governs itself the way we as citizens want to be governed: by the rules of common sense and fair play.

Believe me, we don't see much of either back in Washington. Well, we can do better -- provided we follow your lead.

Up here, you manage to avoid being enlightened by liberal economists. New Hampshire operates on the radical notion that a legislature should spend no more than it takes in. It's time for the federal government to follow your lead. //

New Hampshire legislators guarantee every bill a public hearing -- and every bill a vote. It's time for the Congress to follow your lead. //

12 years ago, this state helped spark a new American revolution -- a revolution that marked the end of a weary era, and a new birth for freedom. Together, we made America proud. Together, we made America strong. Together, we made America respected in the eyes of all the world.

We fought great battles. // We stood fast against imperial communism -- and we watched walls the world over come tumbling down. // For 45 years, we fought in the trenches of the Cold War -- and we won. //

And let me tip my hat to every man and woman who ever served -- and to the American taxpayer -- because communism didn't just fall. It was pushed. //

Finally, just one year ago, we drew a line in the sand -- and helped defend a small nation and a grand ideal. We put Saddam Hussein back in his box -- where he belongs. //

We did these things because we had the courage to lead. //

And because we led -- America is free / America is safe / America is at peace.

Yes, dangers remain -- dark corners of the world not yet blessed by freedom. No, our work in the world is not yet over. But the great struggles we've won, the great changes we've seen do more than open new worlds -- they open new opportunities for us at home.

But for us to move forward -- for us to lead the world -- we've got to get America's economy moving again. //

Last month, I spoke to the American people -- and spelled out my plan to pull this country out of recession and into recovery. / I know all of you have heard plenty about plans that promise the moon. Let me say to the citizens of New Hampshire: Judge my plan by its first principle: Government is too big -- and it spends too much. //

We put a "stop order" on new federal regulation. I've begun a 90-day review -- 90 days to take a hard look at regulations that hurt more than they help. The day of over-regulation is just that: over. //

We've declared war on frivolous lawsuits. If this country rewarded success as easily as we slap on a lawsuit, our economy would be well on its way. //

We've worked to control spending. I've called on Congress to eliminate -- cut out altogether -- 246 federal programs.

Somebody has got to say no -- and I'm the man who will. //

One thing would make it easier. Give me the tools -- and I will finish the job. Give me the line item veto. //

I took action with the authority I have as President -- and then I challenged Congress to act. I set out a two-part strategy to ensure economic growth: an immediate action plan to spark recovery -- and a long-term plan to guarantee progress and prosperity into the next American Century. //

The people of New Hampshire have a right to ask: we've been hit hard. What will this plan do for us? Fair question.

First, my plan will bolster the real estate market. With its ripple effect for the rest of the economy, real estate can lead the way back to recovery.

My plan helps New Hampshire homebuyers. It provides a \$5000 dollar tax credit to first time buyers: \$2500 this year, \$2500 the next. It lets them draw on their IRA accounts to make that purchase, penalty free. / For the average New Hampshire family buying the average New Hampshire house, my plan means tax breaks worth six months of mortgage payments. // For families all over this state -- that's an American Dream come true. //

And what's good for the families who want to buy that first home is good for the people who build them. //

Nationwide, housing economists predict my plan will create a boom in home-building. In this state alone, my plan will

generate 1000 new housing starts -- pump 120 million dollars into the state economy. Best of all, it will put more than 2000 New Hampshire construction workers back on the job. //

My plan will also help the pioneering high-tech firms that call New Hampshire home. / Pass my plan -- and give companies an Investment Tax Allowance: help growing firms accelerate investment. Make the R&E tax credit a permanent part of the federal tax code. Pass my plan -- get investment flowing again: cut the capital gains rate to 15 percent. //

Pass my plan -- and give American companies a competitive edge. Pass my plan -- and get New Hampshire moving again. //

That's my short-term action plan: No games -- no gimmicks. Just a plan that works, for America -- for New Hampshire. //

Look to the long-term, and we've got work to do as well -- steps we can take right now to guarantee progress and prosperity into the next American Century.

We get there by investing in the technologies of tomorrow, with federal support of R&D at record levels. We need to share the results, get the great ideas generated by public funds out into the private sector -- off the drawing board and onto store shelves. Our National Technology Initiative will do just that - and right now, at M.I.T., the first regional meeting is underway. //

We get to the future by letting the states do what they do best. Far too often, states have their hands tied by Washington. The federal government passes a mandate -- and they pass you the

buck. You get stuck raising taxes. New Hampshire's Constitution prevents this body from burdening communities with unfunded mandates. If it's good enough for New Hampshire -- why not Washington? //

We get to the future by strengthening the family. My plan provides an extra \$500 dollar exemption for every child. And just last week I announced my comprehensive health care reform: reforms that will keep costs down -- and open up access to 30 million uninsured Americans. / And we'll do it through choice -- not central control. The last thing the American people want is a system that lets the government play doctor. //

Look at the problems that plague us today: crime, drugs -- the erosion of moral values. Trace each one to its root causes, and you'll see one common factor: the decline of the family. This country must reaffirm a simple truth: When the family comes first, America is first. //

Every parent knows: our children are our future. We must challenge ourselves to revolutionize -- literally re-invent -- America's schools. New Hampshire has joined the America 2000 revolution. Let common-sense be our guide -- and let common-sense begin by letting parents choose which school is best for their child. //

Finally, we meet America's destiny by expanding trade -- opening new markets for American goods. I'm proud of the progress we've made, working to open markets from Asia to Europe to the Americas. Just this week, I signed a new investment

accord with the nations of Latin America. Last month, the agreement we reached with Japan will help computer companies right here in New Hampshire. That's a solid record in three years time -- a good start that we'll make even better.

But free trade has come under attack. The drumbeat mounts for a new isolationism -- this one, an economic retreat from reality.

The simple truth is, protectionism isn't a prescription for prosperity. Boil away all the tough talk, all the swagger and the patriotic posturing, and protectionism amounts to nothing more than a smokescreen for a country running scared. //

That's not the America I know. The America I know is a country ready to take on the world -- ready to rise to new levels, not run for cover. America isn't the kind of country that locks the doors, pulls down the shades and tells the world to go away. / Well, our national symbol isn't the ostrich -- it's the eagle. //

You see: I agree with Ronald Reagan. America is a shining city on a hill -- not a country fenced in by fear. Think of the generations who came to New Hampshire to work and found a welcome. America must never be a land marked off by a thousand-mile trench and a sign that says "No Trespassing." Let America always be a safe haven for people seeking freedom. //

Never in this nation's long history has America turned its back on a challenge -- and we won't start now. //

A proud America will never be protectionist. //

And make no mistake: No state would be hurt more by economic isolationism than New Hampshire. Right now, New Hampshire businesses reap more than \$3 billion dollars a year from exports -- across this state, that's 45,000 jobs tied directly to foreign trade. / And even in these hard times, New Hampshire's manufacturing exports increased 80% in the past five years alone. //

It's an economic fact of life: If we close our markets, other countries will close theirs. When the walls go up, who gets hurt? New Hampshire first. //

Well, this President won't let that happen. //

We're going to compete -- not cut and run. Let the world know: America is in it to win. ///

I believe the good people of this state -- like citizens all across this country -- are ready to move ahead, to move forward to meet a new American destiny. Everyone sees the time has come for change -- everyone feels the excitement, everyone is impatient to begin. //

Everyone, that is -- except the Congress. //

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Thank you, New Hampshire, for this warm welcome. And may God bless this land we share, the United States of America.

# # #

highlight

Econ. Plan

American

THE WHITE HOUSE  
WASHINGTON

February 10, 1992

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FROM: DAN MC GROARTY *DMG*

SUBJECT: PROPOSED REMARKS FOR THE NEW HAMPSHIRE STATE  
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We fought great battles. // We stood fast against imperial communism -- and we watched walls the world over come tumbling down. // For 45 years, we fought in the trenches of the Cold War -- and we won. //

And let me tip my hat to every man and woman who ever served -- and to the American taxpayer -- because communism didn't just fall. It was pushed. //

Finally, just one year ago, we drew a line in the sand -- and helped defend a small nation and a grand ideal. We put Saddam Hussein back in his box -- where he belongs. //

We did these things because we had the courage to lead. //

And because we led -- America is free / America is safe / America is at peace.

Yes, dangers remain -- dark corners of the world not yet blessed by freedom. No, our work in the world is not yet over. But the great struggles we've won, the great changes we've seen do more than open new worlds -- they open new opportunities for us at home.

But for us to move forward -- for us to lead the world -- we've got to get America's economy moving again. //

Last month, I spoke to the American people -- and spelled out my plan to pull this country out of recession and into recovery. / I know all of you have heard plenty about plans that promise the moon. Let me say to the citizens of New Hampshire: Judge my plan by its first principle: Government is too big -- and it spends too much. //

We put a "stop order" on new federal regulation. I've begun a 90-day review -- 90 days to take a hard look at regulations that hurt more than they help. The day of over-regulation is just that: over. //

We've declared war on frivolous lawsuits. If this country rewarded success as easily as we slap on a lawsuit, our economy would be well on its way. //

We've worked to control spending. I've called on Congress to eliminate -- cut out altogether -- 246 federal programs.

Somebody has got to say no -- and I'm the man who will. //

One thing would make it easier. Give me the tools -- and I will finish the job. Give me the line item veto. //

I took action with the authority I have as President -- and then I challenged Congress to act. I set out a two-part strategy to ensure economic growth: an immediate action plan to spark recovery -- and a long-term plan to guarantee progress and prosperity into the next American Century. //

The people of New Hampshire have a right to ask: we've been hit hard. What will this plan do for us? Fair question.

First, my plan will bolster the real estate market. With its ripple effect for the rest of the economy, real estate can lead the way back to recovery.

My plan helps New Hampshire homebuyers. It provides a \$5000 dollar tax credit to first time buyers: \$2500 this year, \$2500 the next. It lets them draw on their IRA accounts to make that purchase, penalty free. / For the average New Hampshire family buying the average New Hampshire house, my plan means tax breaks worth six months of mortgage payments. // For families all over this state -- that's an American Dream come true. //

And what's good for the families who want to buy that first home is good for the people who build them. //

Nationwide, housing economists predict my plan will create a boom in home-building. In this state alone, my plan will

generate 1000 new housing starts -- pump 120 million dollars into the state economy. Best of all, it will put more than 2000 New Hampshire construction workers back on the job. //

My plan will also help the pioneering high-tech firms that call New Hampshire home. / Pass my plan -- and give companies an Investment Tax Allowance: help growing firms accelerate investment. Make the R&E tax credit a permanent part of the federal tax code. Pass my plan -- get investment flowing again: cut the capital gains rate to 15 percent. //

Pass my plan -- and give American companies a competitive edge. Pass my plan -- and get New Hampshire moving again. //

That's my short-term action plan: No games -- no gimmicks. Just a plan that works, for America -- for New Hampshire. //

Look to the long-term, and we've got work to do as well -- steps we can take right now to guarantee progress and prosperity into the next American Century.

We get there by investing in the technologies of tomorrow, with federal support of R&D at record levels. We need to share the results, get the great ideas generated by public funds out into the private sector -- off the drawing board and onto store shelves. Our National Technology Initiative will do just that - - and right now, at M.I.T., the first regional meeting is underway. //

We get to the future by letting the states do what they do best. Far too often, states have their hands tied by Washington. The federal government passes a mandate -- and they pass you the

buck. You get stuck raising taxes. New Hampshire's Constitution prevents this body from burdening communities with unfunded mandates. If it's good enough for New Hampshire -- why not Washington? //

We get to the future by strengthening the family. My plan provides an extra \$500 dollar exemption for every child. And just last week I announced my comprehensive health care reform: reforms that will keep costs down -- and open up access to 30 million uninsured Americans. / And we'll do it through choice - not central control. The last thing the American people want is a system that lets the government play doctor. //

Look at the problems that plague us today: crime, drugs -- the erosion of moral values. Trace each one to its root causes, and you'll see one common factor: the decline of the family. This country must reaffirm a simple truth: When the family comes first, America is first. //

Every parent knows: our children are our future. We must challenge ourselves to revolutionize -- literally re-invent -- America's schools. New Hampshire has joined the America 2000 revolution. Let common-sense be our guide -- and let common-sense begin by letting parents choose which school is best for their child. //

Finally, we meet America's destiny by expanding trade -- opening new markets for American goods. I'm proud of the progress we've made, working to open markets from Asia to Europe to the Americas. Just this week, I signed a new investment

accord with the nations of Latin America. Last month, the agreement we reached with Japan will help computer companies right here in New Hampshire. That's a solid record in three years time -- a good start that we'll make even better.

But free trade has come under attack. The drumbeat mounts for a new isolationism -- this one, an economic retreat from reality.

The simple truth is, protectionism isn't a prescription for prosperity. Boil away all the tough talk, all the swagger and the patriotic posturing, and protectionism amounts to nothing more than a smokescreen for a country running scared. //

That's not the America I know. The America I know is a country ready to take on the world -- ready to rise to new levels, not run for cover. America isn't the kind of country that locks the doors, pulls down the shades and tells the world to go away. / Well, our national symbol isn't the ostrich -- it's the eagle. //

You see: I agree with Ronald Reagan. America is a shining city on a hill -- not a country fenced in by fear. Think of the generations who came to New Hampshire to work and found a welcome. America must never be a land marked off by a thousand-mile trench and a sign that says "No Trespassing." Let America always be a safe haven for people seeking freedom. //

Never in this nation's long history has America turned its back on a challenge -- and we won't start now. //

A proud America will never be protectionist. //

And make no mistake: No state would be hurt more by economic isolationism than New Hampshire. Right now, New Hampshire businesses reap more than \$3 billion dollars a year from exports -- across this state, that's 45,000 jobs tied directly to foreign trade. / And even in these hard times, New Hampshire's manufacturing exports increased 80% in the past five years alone. //

It's an economic fact of life: If we close our markets, other countries will close theirs. When the walls go up, who gets hurt? New Hampshire first. //

Well, this President won't let that happen. //

We're going to compete -- not cut and run. Let the world know: America is in it to win. ///

I believe the good people of this state -- like citizens all across this country -- are ready to move ahead, to move forward to meet a new American destiny. Everyone sees the time has come for change -- everyone feels the excitement, everyone is impatient to begin. //

Everyone, that is -- except the Congress. //

Two weeks ago, I urged the Congress to work with me -- to do the will of the American people. I laid out the action plan I've outlined here -- and, yes, I set a deadline to help move Congress along the way.

It must sound strange to the people in this chamber -- strange for legislators who meet for only 45 days a year to hear Congress complain that 52 days is just not enough time.

They say: The deadline is arbitrary.

They say: The deadline is too early.

They say: The deadline is unfair. //

I say: The deadline is March 20. ///

By March 20th, I want to be able to report to the American people that the liberation of America's economy has begun. //

I ask the people in this chamber, I ask the good people of this state to give me your strong support. Send a message to the Congress. Tell them America wants to meet its future. Tell them the time has come to act. //

Today is a special day for me / for Barbara / for my family. I think back across the years to the lesson I learned long ago - - I look ahead in wonder to what can be: And I know: There is no higher honor than serving this great nation. //

Thank you, New Hampshire, for this warm welcome. And may God bless this land we share, the United States of America.

# # #

February 5, 1992

New Hampshire Legislature

1. Structure

Feb 17.

The three-part structure of the speech should echo the new TV spot and share its thematic structure with the announcement ~~and possibly~~ ~~themes with~~ a follow-on roadblock:

-- Victory in Persian Gulf and Cold War opens up new opportunities here at home. After all, if we can change the world, we can change America.

-- Now, the President is applying the same leadership, <sup>He</sup> has a plan for the nation, and New Hampshire: jobs & growth, spending control, real estate values, plus other agenda items.

-- The President has given the Congress a deadline of March 20. After that, the battle is joined. If the Congress blocks his program, the President will lead a crusade against Congress.

2. Outline for NH Legislature Speech

Local color/praise audience:

New Hampshire is great, and its government is great because it stays close to the people, truly a citizen legislature

Although your legislature is big, it is not unwieldy or paralyzed, because it operates on rules of fair play and common sense:

- ✓ -- every bill gets a vote on the floor
- ✓ -- constitutional amendment for a balanced budget

Another big difference: NH legislature is GOP controlled -- that's why you're a low tax state, not a lot of government

Overview: The new and better world

Cold War and Persian Gulf victories mean peace dividend/defense savings mean we can devote same energy here at home

You've done a great job running your state, but NH is not an island (it's not NH's fault) -- we need all Americans to move up, and we will, inch by inch, etc.

25  
31  
31  
6  
83

400. that's what the comparison ends. part time.

"put every bill to a vote."



not enough  
to get right  
for right

Immigration  
free trade  
diverse heritage  
+ culture  
(opportunity state)  
Live Free or Die

Communitarianism

town meetings  
school district  
demer. 1 rep for every  
2500 people  
Bigger House  
Smaller Senate

Sen. Humphrey -  
you back to Sen.

N.H. Driville Nation  
12:08 24 people

great tradition  
vote for the person...

don't let anyone  
take you up off  
the ball

Lower picks down, NH  
pick a president

Primary:  
15% of 118  
\$13,000  
\$500

oldest sitting Legislature  
Citizen-legislators...

Info on: N.H. SBA program  
American 2000

H+5.(GOF)

elderly 1-2 months  
start + period...

\$100.00

flexibility

let states who struggle with bills  
states/labors solutions proposed  
not cut of line  
2) un-funded mandates -  
government

graduated bills

not to the floor

McGroarty/Bunton  
February 10, 1992  
4:30 pm

PRESIDENTIAL REMARKS: NEW HAMPSHIRE STATE LEGISLATURE  
FEBRUARY 12, 1992  
2:00 P.M.

Mr. President [Ed Dupont, Jr.], Mr. Speaker [Harold Burns], members of the Executive Council, Governor Gregg. Ladies and gentlemen of the New Hampshire State Legislature: my thanks for that warm welcome.

[[I decided to come here today because I figured it's been awhile since the people of New Hampshire have heard a political speech.]]

[[Several weeks ago in Washington, I spoke in a chamber similar to this, to a group about this size.... Now, don't worry: that's where the comparison ends.]]

New Hampshire's legislature is the living legacy of Lincoln's words: of, by and for the people. / I ~~look out at~~<sup>see</sup> Senator Gordon Humphrey, come home to serve his state -- at all the remarkable men and women who balance the responsibilities of work and home with this public trust.

[[What leads you to serve? / It can't be the salary: that's not enough to cover the cost of two Celtics tickets come playoff time.]] What sustains this state is a tradition as old as America itself: A commitment to self-government that stretches from Pittsburg to Pelham, from Claremont to Conway to every corner of this state.

New Hampshire looks to government as a last resort -- not as the first answer to each and every problem. It doesn't see

people's paychecks as potential revenue. Its rule is right:  
limit government -- not freedom.

This body governs itself the way we as citizens want to be governed: by the rules of common sense and fair play.

Believe me, we don't see much of either back in Washington. Well, we can do better -- provided we follow your lead.

Up here, you manage to avoid being enlightened by liberal economists. New Hampshire operates on the radical notion that a legislature should spend no more than it takes in. It's time for the federal government to follow your lead. //

New Hampshire legislators guarantee every bill a public hearing -- and every bill gets to the floor for a vote. It's time for the Congress to follow your lead. //

12 years ago, this state helped spark a new American revolution -- a revolution that marked the end of a weary era, and a new birth for freedom. Together, we made America proud. Together, we made America strong. Together, we made America respected in the eyes of all the world.

We fought great battles. // We stood fast against imperial communism -- and we watched walls the world over come tumbling down. // For 45 years, we fought in the trenches of the Cold War -- and we won. //

And let me tip my hat to every man and woman who ever served -- and to the American taxpayer -- because communism didn't just fall. It was pushed. //

Finally, just one year ago, we drew a line in the sand -- and helped defend a small nation and a grand ideal. We put Saddam Hussein back in his box -- where he belongs. //

We did these things because we had the courage to lead. //

And because we led -- America is free / America is safe / America is at peace.

Yes, dangers remain -- dark corners of the world not yet blessed by freedom. No, our work in the world is not yet over. But the great struggles we've won, the great changes we've seen do more than open new worlds -- they open new opportunities for us at home.

But for us to move forward -- for <sup>US</sup> America to lead the world -- we've got to <sup>the Americans</sup> our economy moving again. //

Last month, I spoke to the American people -- and spelled out my plan to pull this country out of recession and into recovery. / I know all of you have heard plenty about plans that promise the moon. Let me say to the citizens of New Hampshire: Judge my plan by its first principle: Government is too big -- and it spends too much. //

We put a stop order on <sup>new</sup> federal regulation. I've begun a 90-day review, and I've set this goal: Whatever regulation promotes growth goes forward. Whatever stifles growth gets scrapped. //

*Over-rely is over.*

We've declared war on frivolous lawsuits. If this country rewarded success as easily as we slap on a lawsuit, our economy would be well on its way. //

✓ We've worked to control spending. I've called on Congress to eliminate -- cut out altogether -- 246 federal programs.

✓ Somebody has got to say no -- and I'm the man who will. //

One thing would make it easier. Give me the tools -- and I will finish the job. Give me the line item veto. //

I took action with the authority I have as President -- and then I challenged Congress to act. I set out a two-part strategy to ensure economic growth: an immediate action plan to spark recovery -- and a long-term plan to guarantee progress and prosperity into the next American Century. //

The people of New Hampshire have a right to ask: we've been hit hard. What will this plan do for us? Fair question.

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And what's good for the families who want to buy that first home is good for the people who build them. //

Nationwide, housing economists predict my plan will create a boom in home-building. In this state alone, my plan will generate 1000 new housing starts -- pump 120 million dollars into

✓ the state economy. Best of all, it will put more than 2000 New Hampshire construction workers back on the job. //

My plan will also help the pioneering high-tech firms that call New Hampshire home. / Pass my plan -- and give companies an Investment Tax Allowance: help growing firms accelerate investment. Make the R&E tax credit a permanent part of the federal tax code. ↪

✓ Pass my plan -- get investment flowing again: cut the capital gains rate to 15 percent. //

Pass my plan -- and give American companies a competitive edge. ↪

✓ Pass my plan -- and get New Hampshire moving again. //

That's my short-term <sup>action plan</sup> prescription: No games -- no gimmicks. Just a plan that works, for America -- for New Hampshire. //

Look to the long-term, and we've got work to do as well -- steps we can take right now to guarantee progress and prosperity into the next American Century.

We get there by investing in the technologies of tomorrow, with federal support of R&D at record levels. We need to share the results, get the great ideas generated by public funds out into the private sector -- off the drawing board and onto store shelves. Our National Technology Initiative will do just that - - and right now, in Boston, the first regional meeting is underway. //

We get to the future by letting the states do what they do best. Far too often, states have their hands tied by Washington.

The federal government passes a mandate -- and then passes the buck. You get stuck raising taxes. No more: We've declared war on unfunded mandates.

We get to the future by strengthening the family. My plan provides an extra \$500 dollar exemption for every child. And just last week I announced my comprehensive health care reform: reforms that will keep costs down -- and open up access to 30 million uninsured Americans. / And we'll do it through choice - - not central control. The last thing the American people want is a system that lets the government play doctor. //

Look at the problems that plague us today: crime, drugs -- the erosion of moral values. Trace each one to its root causes, and you'll see one common factor: the decline of the family.

This country must reaffirm a simple truth: When the family comes first, America is first. //

Every parent knows: our children are our future. We must challenge ourselves to revolutionize -- literally re-invent -- America's schools. New Hampshire has joined the America 2000 revolution. Let common-sense be our guide -- and let common-sense begin by letting parents choose which school is best for their child. //

Finally, we meet America's destiny by expanding trade -- opening new markets for American goods. I'm proud of the progress we've made, working to open markets from Asia to Europe to the Americas. Just this week, I signed a new investment accord with the nations of Latin America. Last month, the

agreement we reached with Japan will help computer companies right here in New Hampshire. That's a solid record in three years time -- a good start that we'll make even better.

But free trade has come under attack. The drumbeat mounts for a new isolationism -- this one, an economic retreat from reality.

The simple truth is, protectionism isn't a prescription for prosperity. Boil away all the tough talk, all the swagger and the patriotic posturing, and protectionism amounts to nothing more than a smokescreen for a country running scared. //

That's not the America I know. The America I know is a country ready to take on the world -- ready to rise to new levels, not run for cover. America isn't the kind of country that locks the doors, pulls down the shades and tells the world to go away. / Our symbol is the eagle -- not the ostrich. //

You see: I agree with Ronald Reagan. America is a shining city on a hill -- not a country cowering behind the <sup>back-alley</sup> neighborhood fence. Think of the generations who came to New Hampshire to work and found a welcome. America must never be a land marked off by a thousand-mile trench and a sign that says "No Trespassing." Let America always be a safe haven for people seeking freedom. //

Never in this nation's long history has America turned its back on a challenge -- and we won't start now. //

A proud America will never be protectionist. //

And make no mistake: No state would be hurt more by economic isolationism than New Hampshire. Right now, New Hampshire businesses reap more than \$3 billion dollars a year from exports -- across this state, that's 45,000 jobs tied directly to foreign trade. / And even in these hard times, New Hampshire's exports increased {70%} in the past three years alone.

It's an economic fact of life: If we close our markets, other countries will close theirs. When the walls go up, who gets hurt? New Hampshire first. //

Well, this President won't let that happen. //

We're going to compete -- not cut and run. Let the world know: America is in it to win. ///

I believe the good people of this state -- like citizens all across this country -- are ready to move ahead, to move forward to meet a new American destiny. Everyone sees the time has come for change -- everyone feels the excitement, everyone is impatient to begin. //

Everyone, that is -- except the Congress. //

Two weeks ago, I urged the Congress to work with me -- to do the will of the American people. I laid out the action plan I've outlined here -- and, yes, I set a deadline to help move Congress along the way.

It must sound strange to the people in this chamber -- strange for legislators who meet for only 45 days a year to hear Congress complain that 52 days is just not enough time.

They say: The deadline is arbitrary.

They say: The deadline is too early.

They say: The deadline is unfair. //

I say: **The deadline is March 20**. ///

I challenge the Congress: Don't bury my plan in some sub-committee / don't declare it D.O.A. / don't resort to parliamentary tricks and Roberts Rules of Order to make my plan vanish without a trace. // So I say to the leaders who control the Congress: Discuss, / debate -- disagree if you want to -- but bring my plan to the floor, and put my plan to a vote. //

By March 20th, I want to be able to report that the liberation of America's economy has begun. //

I ask the people in this chamber, I ask the good people of this state to give me your strong support. Send a message to the Congress. Tell them America wants to meet its future. Tell them the time has come to act. //

Today is a special day for me / for Barbara / for my family. I think back across the years to the lesson I learned long ago - - I look ahead in wonder to what can be: And I know: There is no higher honor than serving this great nation. //

Thank you, New Hampshire, for this warm welcome. And may God bless this land we share, the United States of America.

# # #

WHITE HOUSE STAFFING MEMORANDUM

92 JAN 10 P5:35

DATE: 2/10/92 ACTION/CONCURRENCE/COMMENT DUE BY: 3:00 p.m. TODAY, 2/10/92

SUBJECT: PRESIDENTIAL REMARKS: NEW HAMPSHIRE STATE LEGISLATURE  
 CONCORD, NH 2/12/92, 2pm

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	HORNER	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
SKINNER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCBRIDE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	MOORE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BROMLEY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	ROGICH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CALIO	<input checked="" type="checkbox"/>	<input type="checkbox"/>	ROLLINS	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	SMITH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	KAUFMAN	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	FINDLAY	<input type="checkbox"/>	<input checked="" type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	SNOW	<input type="checkbox"/>	<input checked="" type="checkbox"/>
			BOSKIN	<input checked="" type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please forward your remarks directly to Tony Snow, Rm 122, Ext. 2930, NO LATER THAN 3:00 P.M. TODAY, with a copy to this office.

Thank you.

RESPONSE:

*more comments / Clarifications*  
*PC/K*

PHILLIP D. BRADY  
 Assistant to the President  
 and Staff Secretary  
 Ext. 2702

McGroarty/Bunton  
February 10, 1992  
9:00 am  
[NHleg]

32 FEB 10 A10:06

PRESIDENTIAL REMARKS: NEW HAMPSHIRE STATE LEGISLATURE  
CONCORD, NEW HAMPSHIRE  
FEBRUARY 12, 1992  
2:00 P.M.

Mr. President [Ed Dupont, Jr.], Mr. Speaker [Harold Burns],  
Governor Gregg. Ladies and gentlemen of the New Hampshire State  
Legislature: my thanks for that warm welcome.

Several weeks ago in Washington, I spoke in a chamber  
similar to this, to a group about this size.... Now, don't  
worry: that's where the comparison ends.

New Hampshire's legislature is the living legacy of  
Lincoln's words: of, by and for the people. / I look out at  
Senator Gordon Humphrey, come home to serve his state -- at all  
the remarkable men and women who balance the responsibilities of  
work and home with this public trust.

[[What leads you to serve? / It can't be the salary:  
that's not enough to cover the cost of two Celtics tickets come  
playoff time.]] What sustains this state is a tradition as old  
as America itself: A commitment to self-government that  
stretches from Concord to every village and town.

New Hampshire looks to government as a last resort -- not as  
the first answer to each and every problem. It doesn't see  
people's paychecks as potential revenue. Its rule is right:  
limit government -- not freedom.

This body governs itself the way we as citizens want to be  
governed: by the rules of common sense and fair play.

Believe me, we don't see much of either back in Washington. Well, we can do better -- provided we follow your lead.

Up here, you manage to avoid being enlightened by liberal economists. New Hampshire operates on the radical notion that a legislature should spend no more than it takes in. It's time for the federal government to follow your lead. //

New Hampshire legislators guarantee every bill a public hearing -- and every bill a full floor vote. It's time for the Congress to follow your lead.

But I've got my own theory about why New Hampshire works. It's not just because the government here is representative --

it's because the government is Republican. *has both feet planted in reality.*

12 years ago, this state helped sparked a new American revolution -- a revolution that marked the end of a weary era, and a new birth for freedom. Together, we made America proud. Together, we made America strong. Together, we made America respected in the eyes of all the world.

We fought great battles. We waged the Cold War -- and we won. // We drew a line in the sand -- and helped defend a small nation and a grand ideal. // We stood fast against imperial communism -- and we watched walls the world over come tumbling down. //

We did these things because we had the courage to lead.

And because we led -- America is free / America is safe / and America is at peace.

Yes, dangers remain -- dark corners of the world not yet blessed by freedom. No, our work in the world is not yet over. But the great struggles we've won, the great changes we've seen do more than open new worlds -- they open new opportunities for us at home.

But for us to move forward, for America to lead -- we've got to get our economy moving again. //

Last month, I spoke to the American people -- and spelled out my plan to pull this country out of recession and into recovery. / I know all of you have heard plenty about plans that promise the moon. Let me say to the citizens of New Hampshire: Judge my plan by its first principle: Government is too big -- and it spends too much. //

We put a stop order on all new federal regulation. I've begun a 90-day review, and I've set this goal: Whatever regulation promotes growth goes forward. Whatever stifles growth gets scrapped. //

We've declared war on frivolous lawsuits. If this country rewarded success as easily as we slap on a lawsuit, our economy would be well on its way.

We've worked to control spending. We will eliminate -- cut out altogether -- 246 federal programs. Somebody has got to say no -- and I'm the man to do it. //

I took these actions with the authority I have as President -- and then I challenged Congress to act. I set out a two-part strategy to ensure economic growth: an immediate action plan to

spark recovery -- and a long-term plan to guarantee progress and prosperity into the next American Century. //

The people of New Hampshire have a right to ask: we've been hit hard. What will this plan do for us?

First, my plan will bolster the real estate market. With its ripple effect for the rest of the economy, real estate can lead the way back to recovery.

My plan helps homebuyers. It provides a \$5000 dollar tax credit to first time buyers: \$2500 this year, \$2500 the next. It lets them draw on their IRA accounts to make that purchase, penalty free. / Think of your neighbors -- of the people who need an extra room, a larger house for a growing family: Think of the couple just starting out, scrimping each month to lay aside the savings for that first down-payment. //

Now think of this: For the average New Hampshire family buying the average New Hampshire house, my plan means tax breaks worth six months of mortgage payments. //

And what's good for the families who want to buy that first home is good for the people who build them. //

Nationwide, housing economists predict my plan will create a boom in home-building. In New Hampshire alone, my plan will generate 1000 new housing starts -- pump 120 million dollars into the state economy. Best of all, it will put more than 2000 construction workers back on the job. //

My plan will also help the pioneering high-tech firms that call New Hampshire home. / Pass my plan -- and give companies

an Investment Tax Allowance: help growing firms accelerate investment. Make the R&D tax credit a permanent part of the federal tax code. Pass my plan -- cut the capital gains rate to 15 percent. Who will that help? Any worker with a pension, every Mom and Pop enterprise -- any senior citizen ready to sell their home to finance their retirement.

Pass my plan -- and give American companies a competitive edge. Pass my plan -- and get New Hampshire moving again. //

That's my short-term prescription: No games -- no gimmicks. Just a plan that works. //

Look to the long-term, and we've got work to do as well -- steps we can take right now to guarantee progress and prosperity into the next American Century.

We get there by investing in the technologies of tomorrow, expanding R&D. My budget raises R&D to a record-level \$76 billion. We need to share the results, get the great ideas generated by public funds out into the private sector -- off the drawing board and onto store shelves. Our National Technology Initiative will do just that -- and right now, in Boston, <sup>at M.I.T.</sup> the first regional meeting is underway. //

We get to the future by letting the states do what they do best. Far too often, states have their hands tied by Washington. The federal government passes a mandate -- and then passes the buck. You get stuck raising taxes. No more: We've declared war on unfunded mandates.

*You STATE CONSTITUTION DOES NOT ALLOW UNFUNDED MANDATES TO BE PASSED ALONG TO YOUR COMMUNITIES. WE ON THE FEDERAL GOVERNMENT SHOULD FOLLOW SUIT.*

We get to the future by strengthening the family. My plan provides an extra \$500 dollar deduction for every child. And just last week I announced my comprehensive health care reform: reforms that will keep costs down -- and open up access to 30 million uninsured Americans. / And we'll do it through choice -- not central control. The last thing the American people want is a system that lets the government play doctor. //

Look at the problems that plague us today: crime, drugs -- the erosion of moral values. Trace each one to its root causes, and you'll see one common factor: the decline of the family. This country must reaffirm a simple truth: When the family comes first, America is first. //

Every parent knows: our children are our future. We must challenge ourselves to revolutionize -- literally re-invent -- America's schools. New Hampshire has joined the America 2000 revolution. Let common-sense be our guide -- and let common-sense begin by letting parents choose which school is best for their child. //

Finally, we meet America's destiny by expanding trade -- opening new markets for American goods. I'm proud of the progress we've made, working to open markets from Asia to Europe to the Americas. Just this week, I signed a new investment accord with the nations of Latin America. Last month, the agreement we reached with Japan will help computer companies right here in New Hampshire. That's a solid record in three years time -- a good start that we'll make even better.

But free trade has come under attack. The drumbeat mounts for a new isolationism -- this one, an economic retreat from reality.

The simple truth is, protectionism isn't a prescription for prosperity. Boil away all the tough talk, all the swagger and the patriotic posturing, and protectionism amounts to nothing more than a smokescreen for a country running scared. //

That's not the America I know. The America I know is a country ready to take on the world -- ready to rise to new levels, not run for cover. / We've got to open up new markets to American products -- not lock the doors, pull down the shades and tell the world to go away.

You see: I agree with Ronald Reagan. I believe America is a shining city on a hill -- not a country cowering behind high the neighborhood fence. Think of the generations who came to New Hampshire to work and found a welcome. I believe America must always be a safe haven for people seeking freedom -- not a land marked off by a thousand-mile trench and a "No Trespassing" sign. //

Never in this nation's long history has America turned its back on a challenge -- and we won't start now. // A proud America will never be protectionist. //

And make no mistake: No state would be hurt more by economic isolationism than New Hampshire. Right now, New Hampshire businesses reap more than \$1.2 billion dollars a year from exports -- across this state, that's ~~25,000~~ jobs tied

35,000

directly to foreign trade. And even in these hard times, your exports increased 70% in the past three years alone. Of all the 50 states, New Hampshire is only one that runs a positive balance of trade.

It's an economic fact of life: If we close our markets, other countries will close theirs. When the walls go up, who gets hurt? New Hampshire first. //

SAYS  
WHO??

Well, this President won't let that happen. //

We're going to compete -- not cut and run. Let the world know: America is in it to win. ///

I believe the good people of this state -- like citizens all across this country -- are ready to move ahead, to move forward to meet a new American destiny. Everyone sees the time has come for change -- everyone feels the excitement, everyone is impatient to begin. //

Everyone, that is -- except the Congress. //

Two weeks ago, I urged the Congress to work with me -- to do the will of the American people. I laid out the action plan I've outlined here -- and, yes, I set a deadline to help move Congress along the way.

It must sound strange to the people in this chamber -- strange for legislators who meet for only 45 days a year to hear Congress complain that 52 days is just not enough time.

They say: The deadline is arbitrary.

They say: The deadline is too early.

They say: The deadline is unfair. //

I say: The deadline is March 20. ///

I challenge the Congress: Don't bury my plan in some sub-committee / don't declare it D.O.A. / don't resort to parliamentary tricks and Roberts Rules of Order to make my plan vanish without a trace. // So I say to the leaders who control the Congress: Discuss, / debate -- disagree if you want to -- but bring my plan to the floor, and put my plan to a vote.

I ask the people in this chamber, I ask the good people of this state to give me your strong support. Send a message to the Congress. Tell them America wants to meet its future. Tell them the time has come to act. //

Today is a special day for me / for Barbara / for my family. I think back across the years to the lesson I learned long ago - - I look ahead in wonder to what can be: And I know: There is no higher honor than serving this great nation. //

Thank you, New Hampshire, for this warm welcome. And may God bless this land we share, the United States of America.

# # #

TO: CHRISTINA MARTIN - NEW HAMPSHIRE (CONT'D)

IF THE PROTECTIONISTS HAVE THEIR WAY, THE QUESTION WE'LL BE ASKING IS "WHO LOST AMERICA?"

ISOLATIONISM HAS NEVER BEEN RIGHT FOR AMERICA, AND IT NEVER WILL BE. OTHERS MAY WANT OUR NATIONAL SYMBOL TO BE THE OSTRICH, BUT I WILL FIGHT TO MAKE SURE IT STAYS THE EAGLE.



I WANT TO BE VERY CLEAR ABOUT ONE THING: WE WERE VICTORIOUS OVER COMMUNISM, NOT JUST BECAUSE IT FELL, BUT BECAUSE IT WAS PUSHED.



PASSAGE OF MY ECONOMIC PROGRAM BY CONGRESS WILL SEND A CLEAR SIGNAL TO THIS STATE: "NEW HAMPSHIRE, START YOUR ENGINES."

*INDIANAPOLIS*  
~~INDIANAPOLIS~~

WITH PASSAGE OF MY ECONOMIC PROGRAM BY MARCH 20TH WE'LL BE ABLE TO SAY "THE LIBERATION OF AMERICA'S ECONOMY HAS BEGUN."



WHAT AN HONOR TO APPEAR BEFORE THIS PARTICULAR FORUM. I'M ALL THE MORE IMPRESSED WITH CITIZENS WHO WORK AS LEGISLATORS, SINCE I'M USED TO A SYSTEM WHERE EVEN SOME LEGISLATORS DON'T WORK AS LEGISLATORS.

COMPARING THE RESULTS OF YOUR "LIMITED GOVERNMENT" APPROACH TO CONGRESS, IS LIKE COMPARING THE SPACE SHUTTLE TO A MODEL T.

THE DEMOCRATS AREN'T DEMAGOGING THE CAPITAL GAINS CUT ISSUE BECAUSE THEY'RE AFRAID IT WON'T WORK -- THEY'RE DOING IT BECAUSE THEY'RE AFRAID IT WILL.

MORE...

DZ Comments

STAFFED 10<sup>12</sup> M  
TURNAROUND 3<sup>00</sup> M<sup>92</sup> JAN 10 call to convey  
a couple of commentsMcGroarty/Bunton  
February 10, 1992  
9:00 am  
[NHleg]PRESIDENTIAL REMARKS: <sup>nb</sup> NEW HAMPSHIRE STATE LEGISLATURE  
CONCORD, NEW HAMPSHIRE  
FEBRUARY 12, 1992  
2:00 P.M.

Mr. President [Ed Dupont, Jr.], Mr. Speaker [Harold Burns],  
Governor Gregg. Ladies and gentlemen of the New Hampshire State  
Legislature: my thanks for that warm welcome.

Several weeks ago in Washington, I spoke in a chamber  
similar to this, to a group about this size.... Now, don't  
worry: that's where the comparison ends.

New Hampshire's legislature is the living legacy of  
Lincoln's words: of, by and for the people. / I look out at  
Senator Gordon Humphrey, come home to serve his state -- at all  
the remarkable men and women who balance the responsibilities of  
work and home with this public trust.

[[What leads you to serve? / It can't be the salary:  
that's not enough to cover the cost of two Celtics tickets come  
playoff time.]] What sustains this state is a tradition as old  
as America itself: A commitment to self-government that  
stretches from Concord to every village and town.

New Hampshire looks to government as a last resort -- not as  
the first answer to each and every problem. It doesn't see  
people's paychecks as potential revenue. Its rule is right:  
limit government -- not freedom.

This body governs itself the way we as citizens want to be  
governed: by the rules of common sense and fair play.

Maybe a few of our Washington types should be required to spend time in N.H.



Believe me, we don't see much of either back in Washington. Well, we can do better -- provided we follow your lead.

Up here, you manage to avoid being enlightened by liberal economists. New Hampshire operates on the radical notion that a legislature should spend no more than it takes in. ~~It's time for~~

~~the federal government to follow your lead.~~ // ~~it spends~~

New Hampshire legislators guarantee every bill a public hearing -- and every bill a full floor vote. It's time for the Congress to follow your lead.

But I've got my own theory about why New Hampshire works. It's not just because the government here is representative -- it's because the government is Republican.

12 years ago, this state helped sparked a new American revolution -- a revolution that marked the end of a weary era, and a new birth for freedom. Together, we made America proud. Together, we made America strong. Together, we made America respected in the eyes of all the world.

We fought great battles. ~~We waged the Cold War~~ -- and we won. // <sup>A year ago</sup> We drew a line in the sand -- and helped defend a small nation and a grand ideal. // We stood fast against imperial communism -- and we watched walls the world over come tumbling down. //

~~We did these things because we had the courage to lead.~~ we put S.H. back in his box -- where he belongs.

And because we led -- America is free / America is safe / and America is at peace.

In Washington to plain the federal government is to try and spend too much.

P.3.

For forty five years we fought in the trenches of the Cold War.

Yes, dangers remain -- dark corners of the world not yet blessed by freedom. No, our work in the world is not yet over. But the great struggles we've won, the great changes we've seen do more than open new worlds -- they open new opportunities for us at home.

But for us to move forward, for ~~America~~<sup>us</sup> to lead ~~--~~<sup>the world</sup> we've got to get ~~our~~<sup>the American</sup> economy moving again. //

Last month, I spoke to the American people -- and spelled out my plan to pull this country out of recession and into recovery. / I know all of you have heard plenty about plans that promise the moon. Let me say to the citizens of New Hampshire: Judge my plan by its first principle: Government is too big -- and it spends too much. //

We put a stop order on all new federal regulation. I've begun a 90-day review, and I've set this goal: Whatever regulation promotes growth goes forward. Whatever stifles growth gets scrapped. //

We've declared war on frivolous lawsuits. If this country rewarded success as easily as we slap on a lawsuit, our economy would be well on its way.

We've worked to control spending. We will eliminate -- cut out altogether -- 246 federal programs. Somebody has got to say no -- and I'm the man to do it. //

I took these actions with the authority I have as President -- and then I challenged Congress to act. I set out a two-part strategy to ensure economic growth: an immediate action plan to

*Who would ~~say~~ can say. But if could be a little easier for me. So I have asked for the same thing 43 yrs ago including N.H. have the line item.*

*(?)*

spark recovery -- and a long-term plan to guarantee progress and prosperity into the next American Century. //

The people of New Hampshire have a right to ask: we've been hit hard. What will this plan do for us? *Fair question.*

First, my plan will bolster the real estate market. With its ripple effect for the rest of the economy, real estate can lead the way back to recovery.

*n.b. then it would do it be the 1st house.*

My plan helps <sup>*New Hampshire*</sup> homebuyers. It provides a \$5000 dollar tax credit to first time buyers: \$2500 this year, \$2500 the next. It lets them draw on their IRA accounts to make that purchase, penalty free. / ~~Think of your neighbors -- of the people who need an extra room, a larger house for a growing family: Think of the couple just starting out, scrimping each month to lay aside the savings for that first down payment.~~ //

*Get point to it ↓*

~~Now think of this:~~ For the average New Hampshire family buying the average New Hampshire house, my plan means tax breaks worth six months of mortgage payments. //

And what's good for the families who want to buy that first home is good for the people who build them. //

Nationwide, housing economists predict my plan will create a boom in home-building. In <sup>*this state*</sup> ~~New Hampshire~~ alone, my plan will generate 1000 new housing starts -- pump 120 million dollars into the state economy. Best of all, it will put more than 2000 *New Hampshire* construction workers back on the job. //

✓

My plan will also help the pioneering high-tech firms that call New Hampshire home. / Pass my plan -- and give companies

5

an Investment Tax Allowance: help growing firms accelerate investment. Make the R&D tax credit a permanent part of the federal tax code. Pass my plan -- <sup>get investment going again</sup> cut the capital gains rate to 15 percent. ~~Who will that help? Any worker with a pension, every Mom and Pop enterprise -- any senior citizen ready to sell their home to finance their retirement.~~

Pass my plan -- and give American companies a competitive edge. Pass my plan -- and get New Hampshire moving again. //

That's my short-term prescription: No games -- no gimmicks. Just a plan that works for America -- and New Hampshire.

Look to the long-term, and we've got work to do as well -- steps we can take right now to guarantee progress and prosperity into the next American Century.

We get there by investing in the technologies of tomorrow, <sup>with federal support of R&D at record levels</sup> ~~expanding R&D. My budget raises R&D to a record level \$76~~

~~billion.~~ We need to share the results, get the great ideas generated by public funds out into the private sector -- off the drawing board and onto store shelves. Our National Technology Initiative will do just that -- and right now, in Boston, the first regional meeting is underway. //

We get to the future by letting the states do what they do best. Far too often, states have their hands tied by Washington. The federal government passes a mandate -- and then passes the buck. You get stuck raising taxes. No more: We've declared war on unfunded mandates.

6

✓ We get to the future by strengthening the family. My plan provides an extra \$500 dollar deduction for every child. And just last week I announced my comprehensive health care reform: reforms that will keep costs down -- and open up access to 30 million uninsured Americans. / And we'll do it through choice - not central control. The last thing the American people want is a system that lets the government play doctor. //

Look at the problems that plague us today: crime, drugs -- the erosion of moral values. Trace each one to its root causes, and you'll see one common factor: the decline of the family. This country must reaffirm a simple truth: When the family comes first, America is first. //

✓ Every parent knows: our children are our future. We must challenge ourselves to revolutionize -- literally re-invent -- America's schools. New Hampshire has joined the America 2000 revolution. Let common-sense be our guide -- and let common-sense begin by letting parents choose which school is best for their child. //

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*Good*

7

But free trade has come under attack. The drumbeat mounts for a new isolationism -- this one, an economic retreat from reality.

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You see: I agree with Ronald Reagan. ~~I believe~~ America is a shining city on a hill -- not a country cowering behind ~~the~~ the neighborhood fence. Think of the generations who came to New Hampshire to work and found a welcome. I believe America must always be a safe haven for people seeking freedom -- not a land marked off by a thousand-mile trench and a "No Trespassing" sign.

//

Never in this nation's long history has America turned its back on a challenge -- and we won't start now. // A proud America will never be protectionist. //

And make no mistake: No state would be hurt more by economic isolationism than New Hampshire. Right now, New Hampshire businesses reap more than \$1.2 billion dollars a year from exports -- across this state, that's 25,000 jobs tied

8

directly to foreign trade. And even in these hard times, your exports increased 70% in the past three years alone. Of all the 50 states, New Hampshire is only one that runs a positive balance of trade.

It's an economic fact of life: If we close our markets, other countries will close theirs. When the walls go up, who gets hurt? New Hampshire first. //

Well, this President won't let that happen. //

We're going to compete -- not cut and run. Let the world know: America is in it to win. ///

I believe the good people of this state -- like citizens all across this country -- are ready to move ahead, to move forward to meet a new American destiny. Everyone sees the time has come for change -- everyone feels the excitement, everyone is impatient to begin. //

Everyone, that is -- except the Congress. //

Two weeks ago, I urged the Congress to work with me -- to do the will of the American people. I laid out the action plan I've outlined here -- and, yes, I set a deadline to help move Congress along the way.

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✓ I ask the people in this chamber, I ask the good people of this state to give me your strong support. Send a message to the Congress. Tell them America wants to meet its future. Tell them the time has come to act. //

Today is a special day for me / for Barbara / for my family. I think back across the years to the lesson I learned long ago - - I look ahead in wonder to what can be: And I know: There is no higher honor than serving this great nation. //

Thank you, New Hampshire, for this warm welcome. And may God bless this land we share, the United States of America.

# # #

Tony/Dan-

Just a few comments.

Thanks JJ.

92 JAN 10 P 3: 50: 06  
92 FEB 10 40: 06 2/10

McGroarty/Bunton  
February 10, 1992  
9:00 am  
[NHleg]

PRESIDENTIAL REMARKS: NEW HAMPSHIRE STATE LEGISLATURE  
CONCORD, NEW HAMPSHIRE  
FEBRUARY 12, 1992  
2:00 P.M.

Mr. President [Ed Dupont, Jr.], Mr. Speaker [Harold Burns],  
Governor Gregg. Ladies and gentlemen of the New Hampshire State  
Legislature: my thanks for that warm welcome.

Several weeks ago in Washington, I spoke in a chamber  
similar to this, to a group about this size.... Now, don't  
worry: that's where the comparison ends.

New Hampshire's legislature is the living legacy of  
Lincoln's words: of, by and for the people. / I look out at  
Senator Gordon Humphrey, come home to serve his state -- at all  
the remarkable men and women who balance the responsibilities of  
work and home with this public trust.

[[What leads you to serve? / It can't be the salary:  
that's not enough to cover the cost of two Celtics tickets come  
playoff time.]] What sustains this state is a tradition as old  
as America itself: A commitment to self-government that  
stretches from Concord to every village and town.

New Hampshire looks to government as a last resort -- not as  
the first answer to each and every problem. It doesn't see  
people's paychecks as potential revenue. Its rule is right:  
limit government -- not freedom.

This body governs itself the way we as citizens want to be  
governed: by the rules of common sense and fair play.

Are we really for this? Hearings on foreign policy / intelligence?  
Floor votes on all the Democrats' bills?

2

Believe me, we don't see much of either back in Washington. Well, we can do better -- provided we follow your lead.

Up here, you manage to avoid being enlightened by liberal economists. New Hampshire operates on the radical notion that a legislature should spend no more than it takes in. It's time for the federal government to follow your lead. //

New Hampshire legislators guarantee every bill a public hearing -- and every bill a full floor vote. It's time for the Congress to follow your lead.

But I've got my own theory about why New Hampshire works. It's not just because the government here is representative -- it's because the government is Republican. //

12 years ago, this state helped sparked a new American revolution -- a revolution that marked the end of a weary era, and a new birth for freedom. Together, we made America proud. Together, we made America strong. Together, we made America respected in the eyes of all the world.

We fought great battles. We waged the Cold War -- and we won. // We drew a line in the sand -- and helped defend a small nation and a grand ideal. // We stood fast against imperial communism -- and we watched walls the world over come tumbling down. //

We did these things because we had the courage to lead.

And because we led -- America is free / America is safe / and America is at peace.

Yes, dangers remain -- dark corners of the world not yet blessed by freedom. No, our work in the world is not yet over. But the great struggles we've won, the great changes we've seen do more than open new worlds -- they open new opportunities for us at home.

But for us to move forward, for America to lead -- we've got to get our economy moving again. //

Last month, I spoke to the American people -- and spelled out my plan to pull this country out of recession and into recovery. / I know all of you have heard plenty about plans that promise the moon. Let me say to the citizens of New Hampshire: Judge my plan by its first principle: Government is too big -- and it spends too much. //

We put a stop order on all new federal regulation. I've begun a 90-day review, and I've set this goal: Whatever regulation promotes growth goes forward. Whatever stifles growth gets scrapped. //

We've declared war on frivolous lawsuits. If this country rewarded success as easily as we slap on a lawsuit, our economy would be well on its way.

We've worked to control spending. We will eliminate -- cut out altogether -- 246 federal programs. Somebody has got to say no -- and I'm the man to do it. //

I took these actions with the authority I have as President -- and then I challenged Congress to act. I set out a two-part strategy to ensure economic growth: an immediate action plan to

*This was rewritten in the speech last week. There are other criteria besides economic growth.*

spark recovery -- and a long-term plan to guarantee progress and prosperity into the next American Century. //

The people of New Hampshire have a right to ask: we've been hit hard. What will this plan do for us?

First, my plan will bolster the real estate market. With its ripple effect for the rest of the economy, real estate can lead the way back to recovery.

My plan helps homebuyers. It provides a \$5000 dollar tax credit to first time buyers: \$2500 this year, \$2500 the next. It lets them draw on their IRA accounts to make that purchase, penalty free. / Think of your neighbors -- of the people who need an extra room, a larger house for a growing family: Think of the couple just starting out, scrimping each month to lay aside the savings for that first down-payment. //

Now think of this: For the average New Hampshire family buying the average New Hampshire house, my plan means tax breaks worth six months of mortgage payments. //

And what's good for the families who want to buy that first home is good for the people who build them. //

Nationwide, housing economists predict my plan will create a boom in home-building. In New Hampshire alone, my plan will generate 1000 new housing starts -- pump 120 million dollars into the state economy. Best of all, it will put more than 2000 construction workers back on the job. //

My plan will also help the pioneering high-tech firms that call New Hampshire home. / Pass my plan -- and give companies

an Investment Tax Allowance: help growing firms accelerate investment. Make the R&D tax credit a permanent part of the federal tax code. Pass my plan -- cut the capital gains rate to 15 percent. Who will that help? Any worker with a pension, every Mom and Pop enterprise -- any senior citizen ready to sell their home to finance their retirement.

Pass my plan -- and give American companies a competitive edge. Pass my plan -- and get New Hampshire moving again. //

That's my short-term prescription: No games -- no gimmicks. Just a plan that works. //

Look to the long-term, and we've got work to do as well -- steps we can take right now to guarantee progress and prosperity into the next American Century.

We get there by investing in the technologies of tomorrow, expanding R&D. My budget raises R&D to a record-level \$76 billion. We need to share the results, get the great ideas generated by public funds out into the private sector -- off the drawing board and onto store shelves. Our National Technology Initiative will do just that -- and right now, in Boston, the first regional meeting is underway. //

We get to the future by letting the states do what they do best. Far too often, states have their hands tied by Washington. The federal government passes a mandate -- and then passes the buck. You get stuck raising taxes. No more: We've declared war on unfunded mandates.

We get to the future by strengthening the family. My plan provides an extra \$500 dollar deduction for every child. And just last week I announced my comprehensive health care reform: reforms that will keep costs down -- and open up access to 30 million uninsured Americans. / And we'll do it through choice - - not central control. The last thing the American people want is a system that lets the government play doctor. //

Look at the problems that plague us today: crime, drugs -- the erosion of moral values. Trace each one to its root causes, and you'll see one common factor: the decline of the family. This country must reaffirm a simple truth: When the family comes first, America is first. //

Every parent knows: our children are our future. We must challenge ourselves to revolutionize -- literally re-invent -- America's schools. New Hampshire has joined the America 2000 revolution. Let common-sense be our guide -- and let common-sense begin by letting parents choose which school is best for their child. //

Finally, we meet America's destiny by expanding trade -- opening new markets for American goods. I'm proud of the progress we've made, working to open markets from Asia to Europe to the Americas. Just this week, I signed a new investment accord with the nations of Latin America. Last month, the agreement we reached with Japan will help computer companies right here in New Hampshire. That's a solid record in three years time -- a good start that we'll make even better.

RR misquoted this for eight years.

"shining" does not appear in John Winthrop's sermon "A Model of Christian Charity."

But free trade has come under attack. The drumbeat mounts for a new isolationism -- this one, an economic retreat from reality.

The simple truth is, protectionism isn't a prescription for prosperity. Boil away all the tough talk, all the swagger and the patriotic posturing, and protectionism amounts to nothing more than a smokescreen for a country running scared. //

That's not the America I know. The America I know is a country ready to take on the world -- ready to rise to new levels, not run for cover. / We've got to open up new markets to American products -- not lock the doors, pull down the shades and tell the world to go away.

You see: I agree with Ronald Reagan. I believe America is a ~~shining~~ city <sup>upon</sup> on a hill -- not a country cowering behind high the neighborhood fence. Think of the generations who came to New Hampshire to work and found a welcome. I believe America must always be a safe haven for people seeking freedom -- not a land marked off by a thousand-mile trench and a "No Trespassing" sign. //

Never in this nation's long history has America turned its back on a challenge -- and we won't start now. // A proud America will never be protectionist. //

And make no mistake: No state would be hurt more by economic isolationism than New Hampshire. Right now, New Hampshire businesses reap more than \$1.2 billion dollars a year from exports -- across this state, that's 25,000 jobs tied

? I doubt this is defensible, either in absolute terms or percentage of trade.

directly to foreign trade. And even in these hard times, your exports increased 70% in the past three years alone. Of all the 50 states, New Hampshire is only one that runs a positive balance of trade.

It's an economic fact of life: If we close our markets, other countries will close theirs. When the walls go up, who gets hurt? New Hampshire first. //

Well, this President won't let that happen. //

We're going to compete -- not cut and run. Let the world know: America is in it to win. ///

I believe the good people of this state -- like citizens all across this country -- are ready to move ahead, to move forward to meet a new American destiny. Everyone sees the time has come for change -- everyone feels the excitement, everyone is impatient to begin. //

Everyone, that is -- except the Congress. //

Two weeks ago, I urged the Congress to work with me -- to do the will of the American people. I laid out the action plan I've outlined here -- and, yes, I set a deadline to help move Congress along the way.

It must sound strange to the people in this chamber -- strange for legislators who meet for only 45 days a year to hear Congress complain that 52 days is just not enough time.

They say: The deadline is arbitrary.

They say: The deadline is too early.

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I challenge the Congress: Don't bury my plan in some sub-committee / don't declare it D.O.A. / don't resort to parliamentary tricks and Roberts Rules of Order to make my plan vanish without a trace. // So I say to the leaders who control the Congress: Discuss, / debate -- disagree if you want to -- but bring my plan to the floor, and put my plan to a vote.

I ask the people in this chamber, I ask the good people of this state to give me your strong support. Send a message to the Congress. Tell them America wants to meet its future. Tell them the time has come to act. //

Today is a special day for me / for Barbara / for my family. I think back across the years to the lesson I learned long ago - - I look ahead in wonder to what can be: And I know: There is no higher honor than serving this great nation. //

Thank you, New Hampshire, for this warm welcome. And may God bless this land we share, the United States of America.

# # #