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Folder Title:
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U.S./AUSTRALIA LEADERS
MELBOURNE, AUSTRALIA
JANUARY 3, 1992

THANK YOU FOR THAT INTRODUCTION PREMIER (JOAN)
KIRNER. DEPUTY PREMIER (JIM) KENNAN AND WIFE, JANET.
GOVERNOR (DAVIS) McCAUGHEY AND WIFE, JEAN.
AMB. SEMBLER AND WIFE, BETTY. SEC. (BOB) MOSBACHER.
AUSTRALIA'S NATIONAL ANTHEM SPEAKS OF A LAND
"ABOUNDING IN NATURE'S GIFTS, OF BEAUTY RICH AND
RARE." // BARBARA AND I FEEL RICHER FOR THE RARE
PRIVILEGE OF BEING WITH YOU TODAY.

((IT IS A PLEASURE TO BE IN THE COUNTRY OF PAUL
HOGAN, JOAN SUTHERLAND, JOHN NEWCOMB, AND OF COURSE
GREG NORMAN. // GREG MAY BE NICKNAMED "THE GREAT WHITE
SHARK" -- BUT WHEN I'M ON THE COURSE I SPEND A LOT MORE
TIME IN THE WATER.)) //

((I AM ALSO GLAD TO VISIT THE NATION WHERE MUCH OF
YOUR BEAUTIFUL LAND IS KNOWN AS "BUSH COUNTRY." //
NOW, IF I CAN JUST GET THAT DESCRIPTION TO APPLY TO ALL
50 STATES BACK HOME.)) //

TEN YEARS AGO THIS MAY, I FIRST VISITED AUSTRALIA TO MARK THE FORTIETH ANNIVERSARY OF THE BATTLE OF THE CORAL SEA. SINCE THEN, WE HAVE TOILED TOGETHER TO ADVANCE WHAT I CALL THE HARD WORK OF FREEDOM. //

I AM HERE TO TALK OF HOW AUSTRALIA AND AMERICA CAN USE THAT WORK TO HELP BUILD A BETTER WORLD. WE WILL BUILD IT THROUGH LIBERTY, AND OPPORTUNITY -- AND THROUGH TRADE THAT IS BOTH FREE AND FAIR. // WE WILL BUILD IT BY USING OUR COMMON CULTURE AND PRINCIPLES TO PROMOTE PROSPERITY AT HOME AND DEMOCRACY ABROAD -- ESPECIALLY THE JOBS AND ECONOMIC GROWTH THAT IS MY HIGHEST PRIORITY. //

THIS MORNING, I VISITED THE AUSTRALIAN WAR MEMORIAL, WHERE OUR ALLIANCE REMINDED ME OF GENERAL PATTON'S WORDS: "WARS MAY BE FOUGHT WITH WEAPONS, BUT THEY ARE WON BY MEN." // THE MEMORIAL STIRS THE MEMORY OF HEROES WHO STOOD WITH OUR TROOPS IN COMBAT -- HEROES WHO FOUGHT TOGETHER TO DEFEND OUR COMMON IDEALS. // OUR TASK NOW IS TO JOIN TOGETHER TO CREATE A WORLD WHERE THE FORCE OF LAW OUTLASTS THE USE OF FORCE. //

THE SUCCESSFUL END OF THE COLD WAR BRINGS THE PROMISE OF A WORLD OF PEACE AND DIGNITY. ITS TRIUMPH IS INEVITABLE -- BUT ONLY IF DEMOCRACIES ARE RESOLUTE. GLOBALLY, AUSTRALIA HAS ENCOURAGED THIS BY SUPPORTING A MORE ENGAGED UNITED NATIONS. REGIONALLY, YOU HELPED SHAPE THE FRAMEWORK FOR THE CAMBODIA PEACE SETTLEMENT AGREED TO BY WARRING FACTIONS -- AND I ASSURE YOU: HERE, TOO, AMERICA IS YOUR PARTNER. WE WILL NOT ABANDON THE SPECIAL RESPONSIBILITY WE HAVE TO HELP FURTHER STABILITY IN THIS REGION. //

((MORE THAN 150 YEARS AGO, PRESIDENT ANDREW JACKSON APPOINTED J.H. WILLIAMS AS THE FIRST AMERICAN CONSUL HERE. ARRIVING FROM BOSTON, WILLIAMS WAS GREETED BY A NEWSPAPER ARTICLE: "WE WELCOME HIS ARRIVAL..." READ THE AUSTRALIAN PAPER, "AS A PLEDGE OF INCREASING INTIMACY BETWEEN THE TWO COUNTRIES, FROM WHICH MUTUAL ADVANTAGES MAY BE EXPECTED TO FLOW."))

IN THE PERSIAN GULF CONFLICT, THOSE ADVANTAGES SERVED THE CAUSE OF PEACE. // YOU WERE QUICK TO CONDEMN THE IRAQI INVASION / TO ENDORSE ECONOMIC SANCTIONS / AND TO SEND SHIPS TO PARTICIPATE IN THE MULTI-NATIONAL COALITION. I THANK YOU ALSO FOR SENDING MEDICAL TEAMS AND HUMANITARIAN RELIEF TO KURDS AND IRAQIS FLEEING SADDAM'S OPPRESSION. // ON IRAQ IT IS MY HOPE THAT THE IRAQI PEOPLE WILL RID THEMSELVES OF THE BRUTAL DICTATOR SADDAM HUSSEIN SO THAT OUR COUNTRIES CAN START OVER WITH IRAQ. WE HAVE NO ARGUMENT WITH THE PEOPLE OF IRAQ OR EVEN WITH THEIR ARMY -- OUR DIFFERENCE IS WITH THE BULLY SADDAM HUSSEIN.

AUSTRALIA HAS STOOD FAST FOR PRINCIPLES OF DECENCY AND PEACE. IN 1984 YOU HELPED CREATE THE "AUSTRALIA GROUP," WHICH TODAY INCLUDES TWENTY-TWO MEMBER NATIONS -- EACH DEDICATED TO PREVENTING THE USE AND SPREAD OF CHEMICAL AND BIOLOGICAL WEAPONS. AUSTRALIA BELIEVES THAT MULTILATERAL SOLUTIONS CAN SOLVE GLOBAL PROBLEMS. SO DO I. // THROUGH TWO WORLD WARS AND OTHER INTERNATIONAL CONFLICTS, AMERICANS HAVE LEARNED THAT THEY CANNOT DIVORCE THEIR DESTINIES FROM THE DESTINIES OF EUROPE AND ASIA.

HISTORY TEACHES THAT PEACE IS INDIVISIBLE:
POLITICAL ISOLATIONISM DOESN'T WORK. // AS A NEW CENTURY BECKONS, WE WILL USE THAT LESSON IN SUPPORT OF PEACE -- AND IN HOPES OF PREVENTING FUTURE WARS. // THE AUSTRALIAN STATESMAN, ALFRED DEAKIN, ONCE SAID, "NEXT TO OUR OWN NATION WE PLACE OUR KINDRED IN AMERICA." HE KNEW THAT WE ARE ALL MEMBERS OF THE WORLD COMMUNITY. // SO WE NEED TO STRENGTHEN OUR ALREADY STEADFAST COMMITMENT TO ASIA AND THE PACIFIC REGION -- INCREASING DEMOCRACY, FREE EXPRESSION, AND, YES, FREE MARKETS. //

IN 1990, THE TWO-WAY TRADE BETWEEN THIS REGION AND THE U.S. TOTALED \$300 BILLION. // I SAY: WE CAN, WE MUST, AND WE WILL EXPAND OUR TIES OF TRADE.

IN AMERICA, ONE-THIRD OF OUR GROWTH BETWEEN 1986 AND 1990 FLOWED FROM MERCHANDISE EXPORTS. TO INCREASE THAT GROWTH -- WHICH MEANS MORE JOBS -- AUSTRALIA AND AMERICA NEED THE COOPERATION THAT MUST BE A CORNERSTONE OF THE POST-COLD WAR WORLD: THAT COOPERATION WILL INCREASE TRADE / OPEN MARKETS / AND ENSURE JOBS. //

ON THE OTHER HAND, ECONOMIC ISOLATIONISM IS A BANKRUPT NOTION. PROTECTIONISM CLOSES MARKETS. / ENSURES POVERTY / AND COSTS JOBS.// AMERICA CANNOT / MUST NOT GO DOWN THAT DEAD END STREET -- AND WE WON'T: NOT AS LONG AS I AM PRESIDENT. //

YOU KNOW THAT AMERICA IS ENDURING TOUGH ECONOMIC TIMES, AND I KNOW THAT AUSTRALIA IS FACING HARD TIMES AS WELL. AMERICAN COMPANIES EXPORTED \$8.5 BILLION IN MERCHANDISE TO AUSTRALIA IN 1990 -- \$200 MILLION MORE THAN IN 1989. AND WE BOTH NEED THE NEW JOBS THAT INCREASED EXPORTS PROVIDE. // COMPETITION HAS COMPELLED AMERICAN COMPANIES TO PRODUCE BETTER GOODS AND SERVICES THAN EVER BEFORE, AND I HAVE FULL CONFIDENCE THAT ON A LEVEL PLAYING FIELD AMERICAN WORKERS CAN COMPETE WITH ANYBODY / ANYWHERE. //

SPEAKING OF SUCCESS IN A FREE AND FAIR TRADE ENVIRONMENT, I HAVE WITH ME A DELEGATION OF AMERICAN BUSINESS LEADERS, INCLUDING SOME THAT DO BUSINESS VERY SUCCESSFULLY IN AUSTRALIA -- HEINZ PRECHTER OF A.S.C., BOB GALVIN OF MOTOROLA, JOE GORMAN OF T.R.W. AND BEVERLY DOLAN OF TEXTRON. THEIR SUCCESS IS A TRIBUTE NOT ONLY TO THEIR COMMITMENT TO QUALITY, BUT ALSO TO THE BASIC OPENNESS AND FAIRNESS OF AUSTRALIA'S MARKETS.

THE BUSINESS DELEGATION IS WITH ME TO HELP OUR EFFORTS TO OPEN MARKETS AND SPUR ECONOMIC GROWTH ALL AROUND THE PACIFIC RIM.

WE ASK NO MORE, AND NO LESS, THAN YOU DO: A PLAYING FIELD WHERE PARTNERS TREAT EACH OTHER FAIRLY. LIKE US, YOU UNDERSTAND THAT FREE TRADE MUST BE FAIR TRADE. // I APPLAUD YOUR POLICIES TO FOSTER GREATER OPENNESS AND COMPETITIVENESS IN THE ECONOMY -- ESPECIALLY ERASING MOST IMPORT QUOTAS, AND CUTTING DOMESTIC SUBSIDIES AND TARIFFS. // I COMMEND YOUR EFFORTS TO STRENGTHEN THE INTERNATIONAL ECONOMIC SYSTEM -- SPURRING A REGIONAL EFFORT TO PROMOTE FREER TRADE BY ERASING TRADE BARRIERS.

NONE OF THIS HAS COME EASILY -- BUT THANKS TO YOU, WE HAVE MADE STEADY PROGRESS. // I AM GRATEFUL THAT SEVERAL YEARS AGO, AUSTRALIA LED THE WAY TO CREATE ASIA-PACIFIC ECONOMIC COOPERATION (APEC), THE PREMIER ECONOMIC FORUM IN THE PACIFIC. SINCE APEC'S FIRST MINISTERIAL MEETING IN CANBERRA TWO YEARS AGO, IT HAS MOBILIZED THE SUPPORT OF ALL FIFTEEN PARTICIPANTS TO PUSH FOR PROGRESS IN THE GATT URUGUAY ROUND. /

LIKE THE UNITED STATES, OTHER APEC MEMBERS WANT TO FIND WAYS TO ACHIEVE SUSTAINABLE GROWTH, INCREASE EMPLOYMENT, AND PRESERVE THE ENVIRONMENT. SO DO WE. WE WANT THE JOBS THAT STEM FROM ECONOMIC COOPERATION AMONG PACIFIC RIM MARKET ECONOMIES, INCLUDING THE UNITED STATES. // JUST AS WE NEED YOUR HELP, I PLEDGE OURS.

IT IS TRUE THAT WITH SO MUCH IN COMMON OUR TWO NATIONS GENERALLY AGREE ON GOALS. IT IS ALSO TRUE THAT OCCASIONALLY WE DIFFER ON MEANS. // ONE DIFFERENCE IS OUR USE OF THE EXPORT ENHANCEMENT PROGRAM (EEP) TO COUNTER THE AGRICULTURAL SUBSIDIES OF THE EUROPEAN COMMUNITY. LET ME BE CLEAR: AUSTRALIA IS NOT THE TARGET OF THE PROGRAM. AS I SAID BEFORE THE PARLIAMENT YESTERDAY, THE E.E.P. HAS ONE AND ONLY ONE OBJECTIVE: TO FORCE THE E.C. TO STOP ITS AVALANCHE OF SUBSIDIZED EXPORTS. THE E.C. SUBSIDIZES TEN TIMES THE EXPORTS AS DO WE IN THE U.S.

I KNOW DISCUSSIONS ON THIS ISSUE ARE DIFFICULT -- AND THAT AUSTRALIA'S POSITION IS BASED ON THE FACT THAT AUSTRALIAN FARMERS ARE ENDURING HARDSHIP. I KNOW, I MET WITH REPRESENTATIVES OF AUSTRALIA'S FARMERS JUST YESTERDAY. I HEARD FIRST HAND THEIR DEEP CONCERNS AND I SHARED WITH THEM THE DEPTH OF SENTIMENT AMONG AMERICA'S FARMERS -- BECAUSE THEY'RE HURTING TOO. I TOLD THEM WE WEREN'T LOOKING FOR SYMPATHY BUT I POINTED OUT THAT OUR WHEAT PRODUCTION DROPPED BY THIRTY PERCENT LAST YEAR. BOTH OF US WANT PROGRESS. BACK IN WASHINGTON, AN AUSTRALIAN DELEGATION RECENTLY VISITED OUR DEPARTMENT OF AGRICULTURE. WE HEARD YOUR PERSPECTIVE ON THE CURRENT WORLD MARKET SITUATION, AND YOUR APPEAL FOR SENSITIVITY TO AUSTRALIAN TRADE. /

AUSTRALIAN OFFICIALS HAVE EXPRESSED INTEREST IN HOLDING FOLLOW-UP TALKS EARLY THIS YEAR. THAT, TOO, IS ENCOURAGING. BOTH OUR GOVERNMENTS ARE WORKING HARD ON THE REAL SOLUTION TO THIS DIFFICULT PROBLEM. WE CAN REGAIN THE MOMENTUM FOR PROGRESS BY USING WHAT'S CALLED THE "DUNKEL DRAFT" AS A BASIS FOR ACHIEVING A SUCCESSFUL CONCLUSION TO THE GATT ROUND OF TRADE TALKS. IT IS ESSENTIAL THAT WE SUCCEED IN THOSE TALKS AND MAKE REAL PROGRESS ON AGRICULTURE.

I HAVE AGREED TO GREATER BILATERAL DIALOGUE ON THIS AND OTHER ECONOMIC ISSUES. LET US SHOW HOW THE "WALTZING MATILDA" CAN MEET THE "TEXAS TWO-STEP." // WE WILL SEEK UNDERSTANDING IN THE FUTURE AS IN THE PAST. // WE CAN BE PROUD OF WORKING TOGETHER OVER THE LAST FIVE DECADES. TOGETHER, LET US BUILD UPON THAT RECORD.

WE MUST EXPAND OUR BILATERAL RELATIONSHIP IN NEW WAYS THAT HELP OUR PEOPLE. // WE BOTH BREATHE THE SAME AIR. SO LAST APRIL, WE AGREED TO PURSUE ENERGY POLICIES THAT WILL INCREASE EXPORTS WHILE PRESERVING OUR ENVIRONMENT. //

WE BOTH BELIEVE IN THE IMPORTANCE OF EDUCATION. SO WE LAUNCHED THE AUSTRALIAN CENTER FOR AMERICAN STUDIES. THIS NEW CENTER WILL EXPAND BILATERAL LINKS BY DEVELOPING PROGRAMS OF VALUE TO BUSINESS, EDUCATION, AND THE UNIVERSITIES. / WE HOPE THIS CENTER WILL CAUSE FUTURE GENERATIONS TO SAY OF AMERICA AND AUSTRALIA, IN THE WORDS OF A GREAT HYMN: "BLEST BE THE TIES THAT BIND." //

THESE TIES ARE ECONOMIC, MILITARY, SOCIAL, CULTURAL. THIS TRIP I'M ON IS ABOUT BROAD PRINCIPLES THAT DRAW OUR TWO NATIONS TOGETHER. IT IS ABOUT THE SECURITY OF THE PACIFIC. IT IS ABOUT OUR GLOBAL PARTNERSHIP. AND IT IS ABOUT OUR PROSPECTS FOR ECONOMIC GROWTH.

OUR RELATIONSHIP RESTS UPON THE SHARED VALUES OF OUR PEOPLE -- LOVE OF FAMILY, FAITH IN GOD, PRIDE IN COUNTRY, DESIRE TO CONQUER THE UNKNOWN. // THE FIRST PICTURES OF NEIL ARMSTRONG'S ADVENTURE ON THE MOON WERE BEAMED FROM AUSTRALIA'S RADIO TELESCOPE AT PARKES TO A WAITING WORLD. LATER, APOLLO XV WAS NAMED "ENDEAVOUR" AFTER CAPTAIN COOK'S SHIP -- IN THE HOPE OF MANY FUTURE ENDEAVORS BETWEEN OUR TWO NATIONS.

THIS NEW YEAR, LET'S LOOK FORWARD TO OUR NEXT CENTURY TOGETHER. LET'S DO THE HARD WORK OF FREEDOM FOR OURSELVES, AND OUR CHILDREN. / LET'S HELP THEM MEET THE CHALLENGES OF THEIR TIME, AS WE HAVE MET OURS: BUILDING THE PEACE / CREATING OPPORTUNITY / INCREASING THE BENEFIT OF GOD'S BOUNTY FOR ALL. THANK YOU VERY MUCH, AND MAY GOD BLESS THE PEOPLE OF THIS GREAT LAND -- AUSTRALIA.

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THE WHITE HOUSE
WASHINGTON

December 20, 1991

11 DEC 20 P4:11

MEMORANDUM FOR TONY SNOW

FROM: ROGER B. PORTER *RBP*

SUBJECT: Presidential Remarks: Business Luncheon

We have reviewed the attached remarks and have noted a few suggested changes on pages four and five of the draft.

Please let us know if you have any questions or if we may help in any other way.

cc: Phillip D. Brady

STEVE

WHITE HOUSE STAFFING MEMORANDUM

DATE: 12/19/91 ACTION/CONCURRENCE/COMMENT DUE BY: FRIDAY, 12/20/91 11:00am

PRESIDENTIAL REMARKS: BUSINESS LUNCHEON

MELBOURNE, AUSTRALIA - JANUARY 3, 1992

SUBJECT: _____

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	HORNER	<input type="checkbox"/>	<input type="checkbox"/>
SKINNER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	ROGICH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
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CARD	<input type="checkbox"/>	<input checked="" type="checkbox"/>	BOSKIN	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	FINDLAY	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	SNOW	<input type="checkbox"/>	<input checked="" type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please forward your comments directly to Tony Snow, Rm. 122, x2930, no later than 11:00 a.m., FRIDAY, DECEMBER 20, with a copy to this office. Thank you.

RESPONSE:

PHILLIP D. BRADY
 Assistant to the President
 and Staff Secretary
 Ext. 2702

31 DEC 18 P6: 47

Smith/Aarhus
Draft Six
December 18, 1991
A:MELBLNCH

PRESIDENTIAL REMARKS: BUSINESS LUNCHEON
MELBOURNE, AUSTRALIA
FRIDAY, JANUARY 3, 1991

Acknowledgements. Thank you for that introduction. Your National Anthem speaks of a land "abound[ing] in Nature's gifts, of beauty rich and rare." // Barbara and I feel richer for the rare privilege of being with you today. //

((It is a pleasure to be in the country of Paul Hogan, Skippy the Bush Kangaroo, and of course Greg Norman. // Greg may be nicknamed "The Great White Shark" -- but when I'm on the course I spend a lot more time in the water.)) //

((If I wasn't sure I was in Australia, it was confirmed today when "Hail to the Chief" was replaced with "Tie Me Kangaroo Down Sport." // Actually, I like the song -- just as I do your beautiful land known as "Bush Country." // Now, if I can just get that description to apply to all 50 States back home.)) //

((I have also enjoyed this luncheon. // Earlier, someone was kidding me about the menu. / He said the good news was that flavoring had been added to the vegemite to make it more appealing to Americans. / He said the bad news was that the flavoring was broccoli.)) //

Ten years ago this May, I first visited Australia to mark the fortieth anniversary of the Battle of the Coral Sea. Last June, Prime Minister Hawke made his fifth visit to Washington,

where we met in the Oval Office. / "What we want," he said, "is not going to fall into our lap. We must work together to get it." //

I am here to talk of that work -- and how, together, Australia and America can help to build a better world. We will build it through liberty, and opportunity -- and through trade that is both free and fair. // We will build it by using our common culture and heritage, language and principles to promote prosperity at home and democracy abroad. //

Yesterday, I visited the Australian War Memorial, where the power of this alliance -- in Lincoln's words -- "crowded upon my mind." // There lie the heroes who stood with America in World Wars I and II, Korea, Viet Nam, and, of course, the Persian Gulf -- heroes who fought together to defend our ideals. // Our task now is to join together to create a world where the force of law outlasts the use of force. //

We term this the New World Order -- a world of peace and human dignity. Its triumph is inevitable -- but only if democracies are resolute. // Globally, you have encouraged this by supporting a more engaged United Nations. Nearby, you helped shape the framework for the Cambodia peace settlement agreed to by warring factions -- and I assure you: Here, too, America is your partner. We will not abandon the search for stability in this region. //

((More than 150 years ago, President Andrew Jackson appointed J.H. Williams as the first American counsel here.

Arriving from Boston, Williams was greeted by an editorial: "We regard his arrival," read the Australian paper, "as a pledge of increasing intimacy between the two countries, from which mutual advantages may be expected to flow.")

One year ago, in the Persian Gulf conflict, those advantages served a cause both right, and true. // You were quick to condemn the Iraqi invasion / to endorse economic sanctions / and to send ships to engage in the multi-national coalition. I thank you for also sending medical teams and humanitarian relief to Kurds and Iraqis fleeing Saddam's oppression. // Australia stood fast so that decency could stand tall. This is no surprise. I remember how, in 1984, you acted with equal dispatch to achieve the common good. What you helped create -- the "Australia Group" -- today has twenty-two members: Each nation dedicated to preventing the use and spread of chemical and biological weapons.

Australia believes that multilateral solutions can solve global problems. So do I. // Fifty years ago, we found that what happened in Europe and Asia could not be divorced from America. Political isolationism doesn't work. // We must now recall that lesson -- but this time in peace, not in war. // The Australian statesman, Alfred Deakin, once said, "Next to our own nation we place our kindred in America." He knew that we are all members of the world community. // So we need to strengthen our already steadfast commitment to Asia and the Pacific region -- increasing democracy, free expression, and, yes, free markets. //

None of this has come easily -- but thanks to you, it's come steadily. // I can sum up this trip's purpose in three words: Jobs, jobs, jobs. So I am grateful ~~that several years ago~~ ^{for} Australia ^{is} ⁱⁿ ^{help} helped create the Asia-Pacific Economic Cooperation (APEC), a key economic forum. Since APEC's first ministerial meeting in Canberra 2 years ago, it has mobilized all fifteen participants to push for progress in the GATT Uruguay Round. / APEC members want to find ways to achieve sustainable growth, increase employment, and preserve the environment. So do we. We want the jobs that stem from economic cooperation among Pacific Rim market economies, including the United States. // Just as we need your help, so I pledge ours.

It is true our two Nations generally agree on goals. It is also true that we sometimes differ on means. // One difference is our use of the Export Enhancement Program (EEP) to counter the agricultural subsidies of the European Community. Let me be clear: I oppose such subsidies. They burden the taxpayer / reduce the benefits of free trade / and make ~~industry~~ ^{products} less competitive. / In the long run, they stifle growth and cost jobs.

I know negotiations on this issue will be difficult. Yet let us show how the "Texas Two-Step" can meet "Waltzing Matilda." // Recently, in an effort to defuse EEP tensions, an Australian delegation visited our Department of Agriculture. We heard your perspective on the current world market situation, and your plea for sensitivity to Australian trade. / Australian officials have expressed interest in holding follow-up talks early this year. I

hope that the long-term gain for Americans and Australians from a successful Uruguay Round will outweigh the short-term pain. //

I have agreed to greater bilateral dialogue on this and other economic issues. We will seek understanding in the future as in the past. // We can be proud of working together over the last five decades. Yet a record is not something to stand upon. A record is something to build upon. //

We must expand our bilateral relationship in ways which benefit our countries. // We both breathe the same air. So last April, we agreed to pursue energy policies which will increase exports while preserving our environment. // We know that education is our most enduring legacy. So yesterday we launched the Australian Center for American Studies. This new center will expand bilateral links by developing programs of value to business, education, and the universities. / We hope this center will cause future generations to say of America and Australia, in the words of a great hymn: "Blest be the ties that bind." //

These ties are economic, military, social, cultural. They rest on shared values -- love of family, faith in God, pride in country, love of the unknown. // The first pictures of Neil Armstrong's adventure on the moon were beamed from Australia's radio telescope at Parkes to a waiting world. Later, in return, Apollo XV was named "Endeavor" after Captain Cook's ship -- in the hope of many future endeavors between our two Nations.

This new year, let's look forward to our next century together. Let's expand the bonds of friendship for ourselves,

and our children. / Let's help them meet the challenges of their
time, as we have met ours: Building the peace / creating
opportunity / increasing the benefit of God's bounty for all.
Thank you very much, and may God bless the people of this great
land -- Australia.

#



WHITE HOUSE STAFFING MEMORANDUM

31 DEC 20 All: 33

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GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
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RESPONSE:

See comments. Thanks.
 EL
 Elizabeth Lutting
 12/20/91

PHILLIP D. BRADY
 Assistant to the President
 and Staff Secretary
 Ext. 2702

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Smith/Aarhus
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#

WHITE HOUSE STAFFING MEMORANDUM



91 DEC 20 AIO: 51

DATE: 12/19/91 ACTION/CONCURRENCE/COMMENT DUE BY: FRIDAY, 12/20/91 11:00 am

PRESIDENTIAL REMARKS: BUSINESS LUNCHEON
MELBOURNE, AUSTRALIA - JANUARY 3, 1992

SUBJECT: _____

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	HORNER	<input type="checkbox"/>	<input type="checkbox"/>
SKINNER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	ROGICH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BROMLEY	<input type="checkbox"/>	<input type="checkbox"/>	SMITH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CARD	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>BOSKIN</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<u>FINDLAY</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>SNOW</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please forward your comments directly to Tony Snow, Rm. 122, x2930, no later than 11:00 a.m., FRIDAY, DECEMBER 20, with a copy to this office. Thank you.

RESPONSE:

Comment pg. 4

PHILLIP D. BRADY
Assistant to the President
and Staff Secretary
Ext. 2702

31 DEC 18 P6: 47

Smith/Aarhus
Draft Six
December 18, 1991
A:MELBLNCH

PRESIDENTIAL REMARKS: BUSINESS LUNCHEON
MELBOURNE, AUSTRALIA
FRIDAY, JANUARY 3, 1991

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I am here to talk of that work -- and how, together, Australia and America can help to build a better world. We will build it through liberty, and opportunity -- and through trade that is both free and fair. // We will build it by using our common culture and heritage, language and principles to promote prosperity at home and democracy abroad. //

Yesterday, I visited the Australian War Memorial, where the power of this alliance -- in Lincoln's words -- "crowded upon my mind." // There lie the heroes who stood with America in World Wars I and II, Korea, Viet Nam, and, of course, the Persian Gulf -- heroes who fought together to defend our ideals. // Our task now is to join together to create a world where the force of law outlasts the use of force. //

We term this the New World Order -- a world of peace and human dignity. Its triumph is inevitable -- but only if democracies are resolute. // Globally, you have encouraged this by supporting a more engaged United Nations. Nearby, you helped shape the framework for the Cambodia peace settlement agreed to by warring factions -- and I assure you: Here, too, America is your partner. We will not abandon the search for stability in this region. //

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WHITE HOUSE STAFFING MEMORANDUM

91 DEC 20 All : 34

DATE: 12/19/91 ACTION/CONCURRENCE/COMMENT DUE BY: FRIDAY, 12/20/91 11:00am

PRESIDENTIAL REMARKS: BUSINESS LUNCHEON
MELBOURNE, AUSTRALIA - JANUARY 3, 1992

SUBJECT: _____

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	HORNER	<input type="checkbox"/>	<input type="checkbox"/>
SKINNER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input type="checkbox"/>	<input type="checkbox"/>
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FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	SNOW	<input type="checkbox"/>	<input checked="" type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
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RESPONSE:

*NEEDS TO WORK IN THE THEMES
OF TRIP — (1) Looking for level playing field with
ALL TRADING PARTNERS
(2) U.S. COMMITTED BEING
"FAIR" "FIRM"
AUSTRALIANS UNDERSTAND THIS*

PHILLIP D. BRADY
Assistant to the President
and Staff Secretary
Ext. 2702

31 DEC 18 P6: 47

Smith/Aarhus
Draft Six
December 18, 1991
A:MELBLNCH

PRESIDENTIAL REMARKS: BUSINESS LUNCHEON
MELBOURNE, AUSTRALIA
FRIDAY, JANUARY 3, 1991

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8/12/91
OK/10

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#

THE WHITE HOUSE

WASHINGTON

31 DEC 19 4:42

December 19, 1991



MEMORANDUM FOR TONY SNOW

FROM: RONALD E. VONLEMBKE ~~FR~~
ASSISTANT COUNSEL TO THE PRESIDENT

SUBJECT: Presidential Remarks: Business Luncheon,
Melbourne, Australia -- January 3, 1992

Pursuant to Phillip Brady's request, Counsel's Office has reviewed the above-referenced matter. We have no objection to the proposed presidential remarks subject to the change on page 1 as indicated on the attached text.

Attachment

cc: Phillip D. Brady

31 DEC 18 P6: 47

Smith/Aarhus
Draft Six
December 18, 1991
A:MELBLNCH

PRESIDENTIAL REMARKS: BUSINESS LUNCHEON
MELBOURNE, AUSTRALIA
FRIDAY, JANUARY 3, 1991

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↑
SUMMER

WHITE HOUSE STAFFING MEMORANDUM



DATE: 12/19/91 ACTION/CONCURRENCE/COMMENT DUE BY: FRIDAY, 12/20/91 11:00 am

PRESIDENTIAL REMARKS: BUSINESS LUNCHEON

MELBOURNE, AUSTRALIA - JANUARY 3, 1992

SUBJECT: _____

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	HORNER	<input type="checkbox"/>	<input type="checkbox"/>
SKINNER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
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HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please forward your comments directly to Tony Snow, Rm. 122, x2930, no later than 11:00 a.m., FRIDAY, DECEMBER 20, with a copy to this office. Thank you.

RESPONSE:

OK BT for SR

91 DEC 19 12:57

PHILLIP D. BRADY
Assistant to the President
and Staff Secretary
Ext. 2702

31 DEC 18 P6: 47

Smith/Aarhus
Draft Six
December 18, 1991
A:MELBLNCH

PRESIDENTIAL REMARKS: BUSINESS LUNCHEON
MELBOURNE, AUSTRALIA
FRIDAY, JANUARY 3, 1991

Acknowledgements. Thank you for that introduction. Your National Anthem speaks of a land "abound[ing] in Nature's gifts, of beauty rich and rare." // Barbara and I feel richer for the rare privilege of being with you today. //

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((I have also enjoyed this luncheon. // Earlier, someone was kidding me about the menu. / He said the good news was that flavoring had been added to the vegemite to make it more appealing to Americans. / He said the bad news was that the flavoring was broccoli.)) //

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where we met in the Oval Office. / "What we want," he said, "is not going to fall into our lap. We must work together to get it." //

I am here to talk of that work -- and how, together, Australia and America can help to build a better world. We will build it through liberty, and opportunity -- and through trade that is both free and fair. // We will build it by using our common culture and heritage, language and principles to promote prosperity at home and democracy abroad. //

Yesterday, I visited the Australian War Memorial, where the power of this alliance -- in Lincoln's words -- "crowded upon my mind." // There lie the heroes who stood with America in World Wars I and II, Korea, Viet Nam, and, of course, the Persian Gulf -- heroes who fought together to defend our ideals. // Our task now is to join together to create a world where the force of law outlasts the use of force. //

We term this the New World Order -- a world of peace and human dignity. Its triumph is inevitable -- but only if democracies are resolute. // Globally, you have encouraged this by supporting a more engaged United Nations. Nearby, you helped shape the framework for the Cambodia peace settlement agreed to by warring factions -- and I assure you: Here, too, America is your partner. We will not abandon the search for stability in this region. //

((More than 150 years ago, President Andrew Jackson appointed J.H. Williams as the first American counsel here.

Arriving from Boston, Williams was greeted by an editorial: "We regard his arrival," read the Australian paper, "as a pledge of increasing intimacy between the two countries, from which mutual advantages may be expected to flow.")

One year ago, in the Persian Gulf conflict, those advantages served a cause both right, and true. // You were quick to condemn the Iraqi invasion / to endorse economic sanctions / and to send ships to engage in the multi-national coalition. I thank you for also sending medical teams and humanitarian relief to Kurds and Iraqis fleeing Saddam's oppression. // Australia stood fast so that decency could stand tall. This is no surprise. I remember how, in 1984, you acted with equal dispatch to achieve the common good. What you helped create -- the "Australia Group" -- today has twenty-two members: Each nation dedicated to preventing the use and spread of chemical and biological weapons.

Australia believes that multilateral solutions can solve global problems. So do I. // Fifty years ago, we found that what happened in Europe and Asia could not be divorced from America. Political isolationism doesn't work. // We must now recall that lesson -- but this time in peace, not in war. // The Australian statesman, Alfred Deakin, once said, "Next to our own nation we place our kindred in America." He knew that we are all members of the world community. // So we need to strengthen our already steadfast commitment to Asia and the Pacific region -- increasing democracy, free expression, and, yes, free markets. //

Already, the two-way trade between this region and the U.S. totals over \$300 billion. // I say: We can, and must, expand it.

((You know, we have to think of free trade like Australia and that other Nation, my native Texas. // They show us how to think big. // For instance, I'm impressed that the flag of Australia is the only one to fly over a whole continent. // ~~I'm even more struck by the fact that Australia has more sheep than people. That's impressive -- but Washington has more lawyers than you have sheep.~~) //

In America, half of our GNP growth between 1985 and 1990 flowed from exports. To increase that growth -- which means more jobs -- we need the cooperation that is a cornerstone of the New World Order: The cooperation that will increase free trade / open markets / and ensure jobs. // On the other hand, we must reject the economic isolationism that's been tried before -- and found wanting: The protectionism that will close markets / ensure poverty / and cost jobs. // We can't go down that dead-end street again, and won't: Not as long as I am President. //

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None of this has come easily -- but thanks to you, it's come steadily. // I can sum up this trip's purpose in three words: Jobs, jobs, jobs. So I am grateful that several years ago, Australia helped create the Asia-Pacific Economic Cooperation (APEC), a key economic forum. Since APEC's first ministerial meeting in Canberra 2 years ago, it has mobilized all fifteen participants to push for progress in the GATT Uruguay Round. / APEC members want to find ways to achieve sustainable growth, increase employment, and preserve the environment. So do we. We want the jobs that stem from economic cooperation among Pacific Rim market economies, including the United States. // Just as we need your help, so I pledge ours.

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#

Smith/Aarhus
Draft Six
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#

Smith/Aarhus
Draft Three
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A:MELBLNCH

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Ten years ago this May, I visited Australia to mark the thirtieth anniversary of the ANZUS Treaty. / I recall marveling at the landscape, and the kindness of your people. Mark Twain said it best: "Australians did not seem to me to differ from Americans, either in dress, carriage, ways, or general appearance." //

((I remember thinking, too, that despite our many similarities Americans have never really developed a taste for vegemite. // In fact, when I asked about today's menu, I was assured -- no vegemite. // Actually, I was worried you might serve broccoli.)) //

Most of all, I thought -- as I do today -- about how, together, Australia and America can build a better world. / We will build it through liberty, and opportunity -- and through trade that is both free and fair. / Our Nations are linked by common culture and heritage, language and ideals. Let us use them to promote prosperity at home and democracy abroad. //

Yesterday, I visited the Australian War Memorial, where the power of this alliance seared my heart, and mind. There lie the graves of heroes who stood with America in World Wars I and II, Korea Viet Nam, and of course, the Persian Gulf. // Just as they fought together -- so we must join together for a world where the force of law outlasts the use of force. //

We term this the New World Order -- a world of peace and human dignity. Its triumph is as inevitable as tomorrow -- and Australia has shown the way. // You have encouraged a larger United Nations role -- and I salute you. / You helped shape the framework for the Cambodia peace settlement agreed to by warring factions -- and I assure you: Here, too, we will remain partners. America will not abandon the search for stability in this region.

One year ago, in the Persian Gulf conflict, you serve the cause of global stability. // You were quick to condemn the Iraqi invasion / to endorse economic sanctions / and to send ships to engage in the multi-national coalition. / I thank you for also sending medical teams and special divers -- and for providing humanitarian relief to Kurds and Iraqis fleeing Saddam's oppression. //

Last year, Australia stood fast so that decency could stand tall -- just as you did, for instance, in 1984, when the "Australia Group" was created. Today, its twenty-two nations are dedicated to preventing the use and spread of chemical and biological weapons. // To global problems, you believe in multilateral solutions. I am here to add: So do I. We know

that the Old Isolationism is really the Old Ignorance. //

There are those who predict that recent events in Europe and Asia will create a more isolationist America. They could not be more wrong. // We've been down that road before -- and, believe me, it's a dead-end. America once tried to isolate itself politically, and ended up fighting two world wars. We tried it economically -- and the result was a world depression. //

The Australian statesman, Alfred Deakin, once said, "Next to our own nation we place our kindred in America." He knew that we are all members of the same world community. // So we intend to strengthen our already steadfast commitment to Asia and the Pacific region. // We want to expand democracy, free expression, freedom of worship, and, yes, free markets. // Some say we can't increase the two-way trade between this region and US which already totals over \$300 billion. // I say: We can, and will. //

You know, someone mentioned to me that the flag of Australia is the only one to fly over a whole continent. // You're like that other Nation, my native Texas. / You do things big. // So it is with trade. / In the United States, nearly half of our GDP growth between 1985 and 1990 flowed from exports. We must reject the protectionism which shrinks markets and throws people out of work. Instead, we need the cooperation which will increase trade and open markets -- securing the prosperity which stems from jobs. //

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