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THE WHITE HOUSE

Office of the Press Secretary
(Melbourne, Australia)

EMBARGOED FOR RELEASE
UNTIL 12:40 P.M. (L)
FRIDAY, JANUARY 3, 1992

TEXT OF REMARKS BY THE PRESIDENT
TO U.S.-AUSTRALIAN COMMUNITY LEADERS

World Congress Centre
Melbourne, Australia

January 3, 1992

Ten years ago this May, I first visited Australia to mark the fortieth anniversary of the Battle of the Coral Sea. Since then, we have toiled together to advance what I call the hard work of freedom.

I am here to talk of how Australia and America can use that work to help build a better world. We will build it through liberty, and opportunity, and through trade that is both free and fair. We will build it by using our common culture and principles to promote prosperity at home and democracy abroad -- especially the jobs and economic growth that is my highest priority.

This morning, I visited the Australian War Memorial, where our alliance reminded me of General Patton's words: "Wars may be fought with weapons, but they are won by men." The memorial stirs the memory of heroes who stood with our troops in combat -- heroes who fought together to defend our common ideals. Our task now is to join together to create a world where the force of law outlasts the use of force.

The successful end of the Cold War brings the promise of a world of peace and dignity. Its triumph is inevitable, but only if democracies are resolute. Globally, Australia has encouraged this by supporting a more engaged United Nations. Regionally, you helped shape the framework for the Cambodia peace settlement agreed to by warring factions, and I assure you: Here, too, America is your partner. We will not abandon the special responsibility we have to help further stability in this region.

In the Persian Gulf conflict, those advantages served the cause of peace. You were quick to condemn the Iraqi invasion to endorse economic sanctions and to send ships to participate in the multi-national coalition. I thank you also for sending medical teams and humanitarian relief to Kurds and Iraqis fleeing Saddam's oppression. On Iraq it is my hope that the Iraqi people will rid themselves of the brutal dictator Saddam Hussein so that are countries can start over with Iraq. We have no argument with the people of Iraq or even with their army, our difference is with the bully Saddam Hussein.

Australia has stood fast for principles of decency and peace. In 1984 you helped create the "Australia Group," which today includes twenty-two member nations, each dedicated to preventing the use and spread of chemical and biological weapons. Australia believes that multilateral solutions can solve global problems. So do I. Through two world wars and other international conflicts, Americans have learned that they cannot divorce their destinies from the destinies of Europe and Asia.

History teaches that peace is indivisible: Political isolationism doesn't work. As a new century beckons, we will use that lesson in support of peace, and in hopes of preventing future wars. The Australian statesman, Alfred Deakin, once said, "Next to our own nation we place our kindred in America." He knew that we are all members of the world community. So we need to strengthen our already steadfast commitment to Asia and the Pacific region, increasing democracy, free expression, and, yes, free markets.

In 1990, the two-way trade between this region and the U.S. totaled \$300 billion. I say: We can, we must, and we will expand our ties of trade.

In America, one-third of our growth between 1986 and 1990 flowed from merchandise exports. To increase that growth -- which means more jobs -- Australia and America need the cooperation that must be a cornerstone of the post-Cold War world: That cooperation will increase trade open markets and ensure jobs.

On the other hand, economic isolationism is a bankrupt notion. Protectionism closes markets ensures poverty and costs jobs. America cannot -- must not go down that dead end street -- and we won't: Not as long as I am President.

You know that America is enduring tough economic times, and I know that Australia is facing hard times as well. American companies exported \$8.5 billion in merchandise to Australia in 1990 -- \$200 million more than in 1989. And we both need the new jobs that increased exports provide. Competition has compelled American companies to produce better goods and services than ever before, and I have full confidence that on a level playing field American workers can compete with anybody anywhere.

Speaking of success in a free and fair trade environment, I have with me a delegation of American business leaders, including some that do business very successfully in Australia. Their success is a tribute not only to their commitment to quality, but also to the basic openness and fairness of Australia's markets.

The business delegation is with me to help our efforts to open markets and spur economic growth all around the Pacific Rim.

We ask no more, and no less, than you do: a playing field where partners treat each other fairly. Like us, you understand that free trade must be fair trade. I applaud your policies to foster greater openness and competitiveness in the economy, especially erasing most import quotas, and cutting domestic subsidies and tariffs. I commend your efforts to strengthen the international economic system -- spurring a regional effort to promote freer trade by erasing trade barriers.

None of this has come easily, but thanks to you, we have made steady progress. I am grateful that several years ago, Australia led the way to create Asia-Pacific Economic Cooperation (APEC), the premier economic forum in the Pacific. Since APEC's first ministerial meeting in Canberra two years ago, it has mobilized the support of all fifteen participants to push for progress in the GATT Uruguay Round.

Like the United States, other APEC members want to find ways to achieve sustainable growth, increase employment, and preserve the environment. So do we. We want the jobs that stem from economic cooperation among Pacific Rim market economies, including the United States. Just as we need your help, I pledge ours.

It is true that with so much in common our two Nations generally agree on goals. It is also true that occasionally we differ on

means. One difference is our use of the Export Enhancement Program (EEP) to counter the agricultural subsidies of the European Community. Let me be clear: Australia is not the target of the program. As I said before the Parliament yesterday, the EEP has one and only one objective: To force the EC to stop its avalanche of subsidized exports. The EC subsidizes ten times the exports as do we in the U.S.

I know discussions on this issue are difficult, and that Australia's position is based on the fact that Australian farmers are enduring hardship. I know, I met with representatives of Australia's farmers just yesterday. I heard first-hand their deep concerns and I shared with them the depth of the sentiment among America's farmers -- because they're hurting, too. I told them we weren't looking for sympathy but I pointed out that our wheat production dropped by thirty percent last year. Both of us want progress. Back in Washington, an Australian delegation recently visited our Department of Agriculture. We heard your perspective on the current world market situation, and your appeal for sensitivity to Australian trade.

Australian officials have expressed interest in holding follow-up talks early this year. That, too, is encouraging. Both our governments are working hard on the real solution to this difficult problem. We can regain the momentum for progress by using what's called the "Dunkel Draft" as a basis for achieving a successful conclusion to the GATT Round of trade talks. It is essential that we succeed in those talks and make real progress on agriculture.

I have agreed to greater bilateral dialogue on this and other economic issues. Let us show how the "Waltzing Matilda" can meet the "Texas Two-Step." We will seek understanding in the future as in the past. We can be proud of working together over the last five decades. Together, let us build upon that record.

We must expand our bilateral relationship in new ways that help our people. We both breathe the same air. So last April, we agreed to pursue energy policies that will increase exports while preserving our environment.

We both believe in the importance of education. So we launched the Australian Center for American Studies. This new center will expand bilateral links by developing programs of value to business, education, and the universities. We hope this center will cause future generations to say of America and Australia, in the words of a great hymn: "Blest be the ties that bind."

These ties are economic, military, social, cultural. This trip I'm on is about broad principles that draw our two nations together. It is about the security of the Pacific. It is about our global partnership. And it is about our prospects for economic growth.

Our relationship rests upon the shared values of our people -- love of family, faith in God, pride in country, desire to conquer the unknown. The first pictures of Neil Armstrong's adventure on the moon were beamed from Australia's radio telescope at Parkes to a waiting world. Later, Apollo XV was named "Endeavour" after Captain Cook's ship -- in the hope of many future endeavors between our two Nations.

This new year, let's look forward to our next century together. Let's do the hard work of freedom for ourselves, and our children. Let's help them meet the challenges of their time, as we have met ours: Building the peace, creating opportunity, increasing the benefit of God's bounty for all.

U.S./AUSTRALIA LEADERS
MELBOURNE, AUSTRALIA
JANUARY 3, 1992

THANK YOU FOR THAT INTRODUCTION. YOUR NATIONAL ANTHEM SPEAKS OF A LAND "ABOUND[ING] IN NATURE'S GIFTS, OF BEAUTY RICH AND RARE." // BARBARA AND I FEEL RICHER FOR THE RARE PRIVILEGE OF BEING WITH YOU TODAY.

((IT IS A PLEASURE TO BE IN THE COUNTRY OF PAUL HOGAN, JOAN SUTHERLAND, JOHN NEWCOMB, AND OF COURSE GREG NORMAN. // GREG MAY BE NICKNAMED "THE GREAT WHITE SHARK" -- BUT WHEN I'M ON THE COURSE I SPEND A LOT MORE TIME IN THE WATER.)) //

((I AM ALSO GLAD TO VISIT THE NATION WHERE MUCH OF YOUR BEAUTIFUL LAND IS KNOWN AS "BUSH COUNTRY." // NOW, IF I CAN JUST GET THAT DESCRIPTION TO APPLY TO ALL 50 STATES BACK HOME.)) //

((I ONLY WISH I COULD STAY FOR THE LUNCHEON. / ON SECOND THOUGHT, MAYBE IT'S BEST THAT I CAN'T. / EARLIER, SOMEONE SAID THERE WAS GOOD NEWS -- NAMELY, THAT FLAVORING HAD BEEN ADDED TO THE VEGEMITE TO MAKE IT MORE APPEALING TO AMERICANS. / HE SAID THE BAD NEWS WAS THAT THE FLAVORING WAS BROCCOLI.)) //

TEN YEARS AGO THIS MAY, I FIRST VISITED AUSTRALIA TO MARK THE FORTIETH ANNIVERSARY OF THE BATTLE OF THE CORAL SEA. SINCE THEN, WE HAVE TOILED TOGETHER TO ADVANCE WHAT I CALL THE HARD WORK OF FREEDOM. //

I AM HERE TO TALK OF HOW AUSTRALIA AND AMERICA CAN USE THAT WORK TO HELP BUILD A BETTER WORLD. WE WILL BUILD IT THROUGH LIBERTY, AND OPPORTUNITY -- AND THROUGH TRADE THAT IS BOTH FREE AND FAIR. // WE WILL BUILD IT BY USING OUR COMMON CULTURE AND PRINCIPLES TO PROMOTE PROSPERITY AT HOME AND DEMOCRACY ABROAD -- ESPECIALLY THE JOBS AND ECONOMIC GROWTH THAT IS MY HIGHEST PRIORITY. //

THIS MORNING, I VISITED THE AUSTRALIAN WAR MEMORIAL, WHERE OUR ALLIANCE REMINDED ME OF GENERAL PATTON'S WORDS: "WARS MAY BE FOUGHT WITH WEAPONS, BUT THEY ARE WON BY MEN." // THE MEMORIAL STIRS THE MEMORY OF HEROES WHO STOOD WITH OUR TROOPS IN COMBAT -- HEROES WHO FOUGHT TOGETHER TO DEFEND OUR COMMON IDEALS. // OUR TASK NOW IS TO JOIN TOGETHER TO CREATE A WORLD WHERE THE FORCE OF LAW OUTLASTS THE USE OF FORCE. //

THE SUCCESSFUL END OF THE COLD WAR BRINGS THE PROMISE OF A WORLD OF PEACE AND DIGNITY. ITS TRIUMPH IS INEVITABLE -- BUT ONLY IF DEMOCRACIES ARE RESOLUTE. GLOBALLY, AUSTRALIA HAS ENCOURAGED THIS BY SUPPORTING A MORE ENGAGED UNITED NATIONS. REGIONALLY, YOU HELPED SHAPE THE FRAMEWORK FOR THE CAMBODIA PEACE SETTLEMENT AGREED TO BY WARRING FACTIONS -- AND I ASSURE YOU: HERE, TOO, AMERICA IS YOUR PARTNER. WE WILL NOT ABANDON THE SPECIAL RESPONSIBILITY WE HAVE TO HELP FURTHER STABILITY IN THIS REGION. //

((MORE THAN 150 YEARS AGO, PRESIDENT ANDREW JACKSON APPOINTED J.H. WILLIAMS AS THE FIRST AMERICAN CONSUL HERE. ARRIVING FROM BOSTON, WILLIAMS WAS GREETED BY A NEWSPAPER ARTICLE: "WE WELCOME HIS ARRIVAL..." READ THE AUSTRALIAN PAPER, "AS A PLEDGE OF INCREASING INTIMACY BETWEEN THE TWO COUNTRIES, FROM WHICH MUTUAL ADVANTAGES MAY BE EXPECTED TO FLOW."))

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SERVED THE CAUSE OF PEACE. // YOU WERE QUICK TO
CONDEMN THE IRAQI INVASION / TO ENDORSE ECONOMIC
SANCTIONS / AND TO SEND SHIPS TO PARTICIPATE IN THE
MULTI-NATIONAL COALITION. I THANK YOU ALSO FOR SENDING
MEDICAL TEAMS AND HUMANITARIAN RELIEF TO KURDS AND
IRAQIS FLEEING SADDAM'S OPPRESSION. // ON IRAQ, IT IS
MY HOPE THAT THE IRAQI PEOPLE WILL RID THEMSELVES OF
THE BRUTAL DICTATOR SADDAM HUSSEIN SO THAT ~~ARE~~ OUR
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ARGUMENT WITH THE PEOPLE OF IRAQ OR EVEN WITH THEIR
ARMY -- OUR DIFFERENCE IS WITH THE BULLY SADDAM
HUSSEIN.

EI

AUSTRALIA HAS STOOD FAST FOR PRINCIPLES OF DECENCY AND PEACE. IN 1984 YOU HELPED CREATE THE "AUSTRALIA GROUP," WHICH TODAY INCLUDES TWENTY-TWO MEMBER NATIONS -- EACH DEDICATED TO PREVENTING THE USE AND SPREAD OF CHEMICAL AND BIOLOGICAL WEAPONS. AUSTRALIA BELIEVES THAT MULTILATERAL SOLUTIONS CAN SOLVE GLOBAL PROBLEMS. SO DO I. // THROUGH TWO WORLD WARS AND OTHER INTERNATIONAL CONFLICTS, AMERICANS HAVE LEARNED THAT THEY CANNOT DIVORCE THEIR DESTINIES FROM THE DESTINIES OF EUROPE AND ASIA.

HISTORY TEACHES THAT PEACE IS INDIVISIBLE:
POLITICAL ISOLATIONISM DOESN'T WORK. // AS A NEW CENTURY BECKONS, WE WILL USE THAT LESSON IN SUPPORT OF PEACE -- AND IN HOPES OF PREVENTING FUTURE WARS. // THE AUSTRALIAN STATESMAN, ALFRED DEAKIN, ONCE SAID, "NEXT TO OUR OWN NATION WE PLACE OUR KINDRED IN AMERICA." HE KNEW THAT WE ARE ALL MEMBERS OF THE WORLD COMMUNITY. // SO WE NEED TO STRENGTHEN OUR ALREADY STEADFAST COMMITMENT TO ASIA AND THE PACIFIC REGION -- INCREASING DEMOCRACY, FREE EXPRESSION, AND, YES, FREE MARKETS. //

IN 1990, THE TWO-WAY TRADE BETWEEN THIS REGION AND THE U.S. TOTALED \$300 BILLION. // I SAY: WE CAN, WE MUST, AND WE WILL EXPAND OUR TIES OF TRADE.

IN AMERICA, ONE-THIRD OF OUR GROWTH BETWEEN 1986 AND 1990 FLOWED FROM MERCHANDISE EXPORTS. TO INCREASE THAT GROWTH -- WHICH MEANS MORE JOBS -- AUSTRALIA AND AMERICA NEED THE COOPERATION THAT MUST BE A CORNERSTONE OF THE POST-COLD WAR WORLD: THAT COOPERATION WILL INCREASE TRADE / OPEN MARKETS / AND ENSURE JOBS. //

ON THE OTHER HAND, ECONOMIC ISOLATIONISM IS A BANKRUPT NOTION. PROTECTIONISM CLOSES MARKETS / ENSURES POVERTY / AND COSTS JOBS.// AMERICA CANNOT / MUST NOT GO DOWN THAT DEAD END STREET -- AND WE WON'T: NOT AS LONG AS I AM PRESIDENT. //

YOU KNOW THAT AMERICA IS ENDURING TOUGH ECONOMIC TIMES, AND I KNOW THAT AUSTRALIA IS FACING HARD TIMES AS WELL. AMERICAN COMPANIES EXPORTED \$8.5 BILLION IN MERCHANDISE TO AUSTRALIA IN 1990 -- \$200 MILLION MORE THAN IN 1989. AND WE BOTH NEED THE NEW JOBS THAT INCREASED EXPORTS PROVIDE. // COMPETITION HAS COMPELLED AMERICAN COMPANIES TO PRODUCE BETTER GOODS AND SERVICES THAN EVER BEFORE, AND I HAVE FULL CONFIDENCE THAT ON A LEVEL PLAYING FIELD AMERICAN WORKERS CAN COMPETE WITH ANYBODY / ANYWHERE. //

> *INSERT HERE*

WE ASK NO MORE, AND NO LESS, THAN YOU DO: A PLAYING FIELD WHERE PARTNERS TREAT EACH OTHER FAIRLY. LIKE US, YOU UNDERSTAND THAT FREE TRADE MUST BE FAIR TRADE. // I APPLAUD YOUR POLICIES TO FOSTER GREATER OPENNESS AND COMPETITIVENESS IN THE ECONOMY -- ESPECIALLY ERASING MOST IMPORT QUOTAS, AND CUTTING DOMESTIC SUBSIDIES AND TARIFFS. // I COMMEND YOUR EFFORTS TO STRENGTHEN THE INTERNATIONAL ECONOMIC SYSTEM -- SPURRING A REGIONAL EFFORT TO PROMOTE FREER TRADE BY ERASING TRADE BARRIERS.

NONE OF THIS HAS COME EASILY -- BUT THANKS TO YOU, WE HAVE MADE STEADY PROGRESS. // I AM GRATEFUL THAT SEVERAL YEARS AGO, AUSTRALIA LED THE WAY TO CREATE ASIA-PACIFIC ECONOMIC COOPERATION (APEC), THE PREMIER ECONOMIC FORUM IN THE PACIFIC. SINCE APEC'S FIRST MINISTERIAL MEETING IN CANBERRA TWO YEARS AGO, IT HAS MOBILIZED THE SUPPORT OF ALL FIFTEEN PARTICIPANTS TO PUSH FOR PROGRESS IN THE GATT URUGUAY ROUND. /

LIKE THE UNITED STATES, OTHER APEC MEMBERS WANT TO FIND WAYS TO ACHIEVE SUSTAINABLE GROWTH, INCREASE EMPLOYMENT, AND PRESERVE THE ENVIRONMENT. SO DO WE. WE WANT THE JOBS THAT STEM FROM ECONOMIC COOPERATION AMONG PACIFIC RIM MARKET ECONOMIES, INCLUDING THE UNITED STATES. // JUST AS WE NEED YOUR HELP, I PLEDGE OURS.

IT IS TRUE THAT WITH SO MUCH IN COMMON OUR TWO NATIONS GENERALLY AGREE ON GOALS. IT IS ALSO TRUE THAT OCCASSIONALLY WE DIFFER ON MEANS. // ONE DIFFERENCE IS OUR USE OF THE EXPORT ENHANCEMENT PROGRAM (EEP) TO COUNTER THE AGRICULTURAL SUBSIDIES OF THE EUROPEAN COMMUNITY. LET ME BE CLEAR: AUSTRALIA IS NOT THE TARGET OF THE PROGRAM. FOR THE LONG-TERM, I DON'T FAVOR SUBSIDY PROGRAMS. THEY BURDEN THE TAXPAYER / REDUCE THE BENEFITS OF FREE TRADE / AND MAKE INDUSTRY LESS COMPETITIVE. IN THE LONG RUN, THEY CAN STIFLE GROWTH AND COST JOBS.

I KNOW DISCUSSIONS ON THIS ISSUE ARE DIFFICULT -- AND THAT AUSTRALIA'S POSITION IS BASED ON THE FACT THAT AUSTRALIAN FARMERS ARE ENDURING HARDSHIP. IN AN EFFORT TO PROMOTE PROGRESS, AN AUSTRALIAN DELEGATION RECENTLY VISITED OUR DEPARTMENT OF AGRICULTURE. WE HEARD YOUR PERSPECTIVE ON THE CURRENT WORLD MARKET SITUATION, AND YOUR APPEAL FOR SENSITIVITY TO AUSTRALIAN TRADE. /

AUSTRALIAN OFFICIALS HAVE EXPRESSED INTEREST IN HOLDING FOLLOW-UP TALKS EARLY THIS YEAR. THAT, TOO, IS ENCOURAGING. I HOPE THAT THE LONG-TERM GAIN FOR AMERICANS AND AUSTRALIANS FROM A SUCCESSFUL URUGUAY ROUND WILL OUTWEIGH THE SHORTER-TERM PAIN. //

I HAVE AGREED TO GREATER BILATERAL DIALOGUE ON THIS AND OTHER ECONOMIC ISSUES. LET US SHOW HOW THE "WALTZING MATILDA" CAN MEET THE "TEXAS TWO-STEP." //

WE WILL SEEK UNDERSTANDING IN THE FUTURE AS IN THE PAST. // WE CAN BE PROUD OF WORKING TOGETHER OVER THE LAST FIVE DECADES. TOGETHER, LET US BUILD UPON THAT RECORD.

WE MUST EXPAND OUR BILATERAL RELATIONSHIP IN NEW WAYS THAT HELP OUR PEOPLE. // WE BOTH BREATHE THE SAME AIR. SO LAST APRIL, WE AGREED TO PURSUE ENERGY POLICIES THAT WILL INCREASE EXPORTS WHILE PRESERVING OUR ENVIRONMENT. //

WE BOTH BELIEVE IN THE IMPORTANCE OF EDUCATION. SO WE WILL BE LAUNCHING THE AUSTRALIAN CENTER FOR AMERICAN STUDIES. THIS NEW CENTER WILL EXPAND BILATERAL LINKS BY DEVELOPING PROGRAMS OF VALUE TO BUSINESS, EDUCATION, AND THE UNIVERSITIES. / WE HOPE THIS CENTER WILL CAUSE FUTURE GENERATIONS TO SAY OF AMERICA AND AUSTRALIA, IN THE WORDS OF A GREAT HYMN: "BLEST BE THE TIES THAT BIND." //

THESE TIES ARE ECONOMIC, MILITARY, SOCIAL, CULTURAL. THIS TRIP I'M ON IS ABOUT BROAD PRINCIPLES THAT DRAW OUR TWO NATIONS TOGETHER. IT IS ABOUT THE SECURITY OF THE PACIFIC. IT IS ABOUT OUR GLOBAL PARTNERSHIP. AND IT IS ABOUT OUR PROSPECTS FOR ECONOMIC GROWTH.

OUR RELATIONSHIP RESTS UPON THE SHARED VALUES OF OUR PEOPLE -- LOVE OF FAMILY, FAITH IN GOD, PRIDE IN COUNTRY, DESIRE TO CONQUER THE UNKNOWN. // THE FIRST PICTURES OF NEIL ARMSTRONG'S ADVENTURE ON THE MOON WERE BEAMED FROM AUSTRALIA'S RADIO TELESCOPE AT PARKES TO A WAITING WORLD. LATER, APOLLO XV WAS NAMED "ENDEAVOUR" AFTER CAPTAIN COOK'S SHIP -- IN THE HOPE OF MANY FUTURE ENDEAVORS BETWEEN OUR TWO NATIONS.

THIS NEW YEAR, LET'S LOOK FORWARD TO OUR NEXT CENTURY TOGETHER. LET'S DO THE HARD ^{WORK} OF FREEDOM FOR OURSELVES, AND OUR CHILDREN. / LET'S HELP THEM MEET THE CHALLENGES OF THEIR TIME, AS WE HAVE MET OURS: BUILDING THE PEACE / CREATING OPPORTUNITY / INCREASING THE BENEFIT OF GOD'S BOUNTY FOR ALL. THANK YOU VERY MUCH, AND MAY GOD BLESS THE PEOPLE OF THIS GREAT LAND -- AUSTRALIA.

#

INSERT
for MELBOURNE

That

~~Do~~ Speaking of success in a free and fair trade environment, I have with me a delegation of American business leaders, including some ~~from firms that~~ do business very successfully in Australia -- Heinz Prechter of ASC, Bob Galvin of Motorola, Joe Gorman of TRW and Beverly Dolan of Textron. Their success is a tribute not only to their commitment to quality, but also to the basic openness and fairness of Australia's markets.

The business delegation is with me to help our efforts to open markets and spur economic growth all around the Pacific Rim.

Christine -

David says we should
put the insert
in

and reorganize the
prompter.

Joe

U.S./AUSTRALIA LEADERS
MELBOURNE, AUSTRALIA
JANUARY 3, 1992

2 hosts earlier this were

*Dick Warburton
(Pres. Am Chamber)*

Brian Lorton (Lot-on)

*(Pres. Bus.
Council of
Australia)*

THANK YOU FOR THAT INTRODUCTION PREMIER (JOAN)
KIRNER. DEPUTY PREMIER (JIM) KENNAN AND WIFE, JANET.
GOVERNOR (DAVIS) McCAUGHEY AND WIFE, JEAN.
AMB. SEMBLER AND WIFE, BETTY. SEC. (BOB) MOSBACHER.
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SPEAKING OF SUCCESS IN A FREE AND FAIR TRADE ENVIRONMENT, I HAVE WITH ME A DELEGATION OF AMERICAN BUSINESS LEADERS, [INCLUDING SOME THAT DO BUSINESS VERY SUCCESSFULLY IN AUSTRALIA] -- [HEINZ PRECHTER OF A.S.C., BOB GALVIN OF MOTOROLA, JOE GORMAN OF T.R.W. AND BEVERLY DOLAN OF TEXTRON.] THEIR SUCCESS IS A TRIBUTE NOT ONLY TO THEIR COMMITMENT TO QUALITY, BUT ALSO TO THE BASIC OPENNESS AND FAIRNESS OF AUSTRALIA'S MARKETS.

THE BUSINESS DELEGATION IS WITH ME TO HELP OUR EFFORTS TO OPEN MARKETS AND SPUR ECONOMIC GROWTH ALL AROUND THE PACIFIC RIM.

WE ASK NO MORE, AND NO LESS, THAN YOU DO: A
PLAYING FIELD WHERE PARTNERS TREAT EACH OTHER FAIRLY.
LIKE US, YOU UNDERSTAND THAT FREE TRADE MUST BE FAIR
TRADE. // I APPLAUD YOUR POLICIES TO FOSTER GREATER
OPENNESS AND COMPETITIVENESS IN THE ECONOMY --
ESPECIALLY ERASING MOST IMPORT QUOTAS, AND CUTTING
DOMESTIC SUBSIDIES AND TARIFFS. // I COMMEND YOUR
EFFORTS TO STRENGTHEN THE INTERNATIONAL ECONOMIC SYSTEM
-- SPURRING A REGIONAL EFFORT TO PROMOTE FREER TRADE BY
ERASING TRADE BARRIERS.

NONE OF THIS HAS COME EASILY -- BUT THANKS TO YOU, WE HAVE MADE STEADY PROGRESS. // I AM GRATEFUL THAT SEVERAL YEARS AGO, AUSTRALIA LED THE WAY TO CREATE ASIA-PACIFIC ECONOMIC COOPERATION (APEC), THE PREMIER ECONOMIC FORUM IN THE PACIFIC. SINCE APEC'S FIRST MINISTERIAL MEETING IN CANBERRA TWO YEARS AGO, IT HAS MOBILIZED THE SUPPORT OF ALL FIFTEEN PARTICIPANTS TO PUSH FOR PROGRESS IN THE GATT URUGUAY ROUND. /

LIKE THE UNITED STATES, OTHER APEC MEMBERS WANT TO FIND WAYS TO ACHIEVE SUSTAINABLE GROWTH, INCREASE EMPLOYMENT, AND PRESERVE THE ENVIRONMENT. SO DO WE. WE WANT THE JOBS THAT STEM FROM ECONOMIC COOPERATION AMONG PACIFIC RIM MARKET ECONOMIES, INCLUDING THE UNITED STATES. // JUST AS WE NEED YOUR HELP, I PLEDGE OURS.

IT IS TRUE THAT WITH SO MUCH IN COMMON OUR TWO NATIONS GENERALLY AGREE ON GOALS. IT IS ALSO TRUE THAT OCCASIONALLY WE DIFFER ON MEANS. // ONE DIFFERENCE IS OUR USE OF THE EXPORT ENHANCEMENT PROGRAM (EEP) TO COUNTER THE AGRICULTURAL SUBSIDIES OF THE EUROPEAN COMMUNITY. LET ME BE CLEAR: AUSTRALIA IS NOT THE TARGET OF THE PROGRAM. AS I SAID BEFORE THE PARLIAMENT YESTERDAY, THE E.E.P. HAS ONE AND ONLY ONE OBJECTIVE: TO FORCE THE E.C. TO STOP ITS AVALANCHE OF SUBSIDIZED EXPORTS. THE E.C. SUBSIDIZES TEN TIMES THE EXPORTS AS DO WE IN THE U.S.

I KNOW DISCUSSIONS ON THIS ISSUE ARE DIFFICULT -- AND THAT AUSTRALIA'S POSITION IS BASED ON THE FACT THAT AUSTRALIAN FARMERS ARE ENDURING HARDSHIP. I KNOW, I MET WITH REPRESENTATIVES OF AUSTRALIA'S FARMERS JUST YESTERDAY. I HEARD FIRST HAND THEIR DEEP CONCERNS AND I SHARED WITH THEM THE DEPTH OF SENTIMENT AMONG AMERICA'S FARMERS -- BECAUSE THEY'RE HURTING TOO. I TOLD THEM WE WEREN'T LOOKING FOR SYMPATHY BUT I POINTED OUT THAT OUR WHEAT PRODUCTION DROPPED BY THIRTY PERCENT LAST YEAR. BOTH OF US WANT PROGRESS. BACK IN WASHINGTON, AN AUSTRALIAN DELEGATION RECENTLY VISITED OUR DEPARTMENT OF AGRICULTURE. WE HEARD YOUR PERSPECTIVE ON THE CURRENT WORLD MARKET SITUATION, AND YOUR APPEAL FOR SENSITIVITY TO AUSTRALIAN TRADE. /

AUSTRALIAN OFFICIALS HAVE EXPRESSED INTEREST IN HOLDING FOLLOW-UP TALKS EARLY THIS YEAR. THAT, TOO, IS ENCOURAGING. BOTH OUR GOVERNMENTS ARE WORKING HARD ON THE REAL SOLUTION TO THIS DIFFICULT PROBLEM. WE CAN REGAIN THE MOMENTUM FOR PROGRESS BY USING WHAT'S CALLED THE "DUNKEL DRAFT" AS A BASIS FOR ACHIEVING A SUCCESSFUL CONCLUSION TO THE GATT ROUND OF TRADE TALKS. IT IS ESSENTIAL THAT WE SUCCEED IN THOSE TALKS AND MAKE REAL PROGRESS ON AGRICULTURE.

I HAVE AGREED TO GREATER BILATERAL DIALOGUE ON THIS AND OTHER ECONOMIC ISSUES. LET US SHOW HOW THE "WALTZING MATILDA" CAN MEET THE "TEXAS TWO-STEP." // WE WILL SEEK UNDERSTANDING IN THE FUTURE AS IN THE PAST. // WE CAN BE PROUD OF WORKING TOGETHER OVER THE LAST FIVE DECADES. TOGETHER, LET US BUILD UPON THAT RECORD.

WE MUST EXPAND OUR BILATERAL RELATIONSHIP IN NEW WAYS THAT HELP OUR PEOPLE. // WE BOTH BREATHE THE SAME AIR. SO LAST APRIL, WE AGREED TO PURSUE ENERGY POLICIES THAT WILL INCREASE EXPORTS WHILE PRESERVING OUR ENVIRONMENT. //

WE BOTH BELIEVE IN THE IMPORTANCE OF EDUCATION. SO WE LAUNCHED THE AUSTRALIAN CENTER FOR AMERICAN STUDIES. THIS NEW CENTER WILL EXPAND BILATERAL LINKS BY DEVELOPING PROGRAMS OF VALUE TO BUSINESS, EDUCATION, AND THE UNIVERSITIES. / WE HOPE THIS CENTER WILL CAUSE FUTURE GENERATIONS TO SAY OF AMERICA AND AUSTRALIA, IN THE WORDS OF A GREAT HYMN: "BLEST BE THE TIES THAT BIND." //

THESE TIES ARE ECONOMIC, MILITARY, SOCIAL, CULTURAL. THIS TRIP I'M ON IS ABOUT BROAD PRINCIPLES THAT DRAW OUR TWO NATIONS TOGETHER. IT IS ABOUT THE SECURITY OF THE PACIFIC. IT IS ABOUT OUR GLOBAL PARTNERSHIP. AND IT IS ABOUT OUR PROSPECTS FOR ECONOMIC GROWTH.

OUR RELATIONSHIP RESTS UPON THE SHARED VALUES OF OUR PEOPLE -- LOVE OF FAMILY, FAITH IN GOD, PRIDE IN COUNTRY, DESIRE TO CONQUER THE UNKNOWN. // THE FIRST PICTURES OF NEIL ARMSTRONG'S ADVENTURE ON THE MOON WERE BEAMED FROM AUSTRALIA'S RADIO TELESCOPE AT PARKES TO A WAITING WORLD. LATER, APOLLO XV WAS NAMED "ENDEAVOUR" AFTER CAPTAIN COOK'S SHIP -- IN THE HOPE OF MANY FUTURE ENDEAVORS BETWEEN OUR TWO NATIONS.

THIS NEW YEAR, LET'S LOOK FORWARD TO OUR NEXT CENTURY TOGETHER. LET'S DO THE HARD WORK OF FREEDOM FOR OURSELVES, AND OUR CHILDREN. / LET'S HELP THEM MEET THE CHALLENGES OF THEIR TIME, AS WE HAVE MET OURS: BUILDING THE PEACE / CREATING OPPORTUNITY / INCREASING THE BENEFIT OF GOD'S BOUNTY FOR ALL. THANK YOU VERY MUCH, AND MAY GOD BLESS THE PEOPLE OF THIS GREAT LAND -- AUSTRALIA.

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Smith/Aarhus
Draft Ten
December 27, 1991
A:MELBLNCH

PRESIDENTIAL REMARKS: U.S./AUSTRALIA LEADERS
MELBOURNE, AUSTRALIA
JANUARY 3, 1992

[Acknowledgements.] Thank you for that introduction. Your National Anthem speaks of a land "abound[ing] in Nature's gifts, of beauty rich and rare." // Barbara and I feel richer for the rare privilege of being with you today.

((It is a pleasure to be in the country of Paul Hogan, Joan Sutherland, and of course Greg Norman. // Greg may be nicknamed "The Great White Shark" -- but when I'm on the course I spend a lot more time in the water.)) //

((I am also glad to visit the Nation where much of your beautiful land is known as "Bush Country." // Now, if I can just get that description to apply to all 50 States back home.)) //

((I only wish I could stay for the luncheon. / On second thought, maybe it's best that I can't. / Earlier, someone said that flavoring had been added to the vegemite to make it more appealing to Americans. / He said the bad news was that the flavoring was broccoli.)) //

Ten years ago this May, I first visited Australia to mark the fortieth anniversary of the Battle of the Coral Sea. Since then, we have toiled together to advance what I call the hard work of freedom. //

I am here to talk of how Australia and America can use that work to help build a better world. We will build it through

liberty, and opportunity -- and through trade that is both free and fair. // We will build it by using our common culture and principles to promote prosperity at home and democracy abroad -- especially the jobs and economic growth that is my highest priority. //

This morning, I visited the Australian War Memorial, where our alliance reminded me of how General Patton said: "Wars may be fought with weapons, but they are won by men." // The memorial stirs the memory of heroes who stood with America in combat -- heroes who fought together to defend our ideals. // Our task now is to join together to create a world where the force of law outlasts the use of force. //

The successful end of the Cold War brings the promise of a world of peace and dignity. Its triumph is inevitable -- but only if democracies are resolute. Globally, you have encouraged this by supporting a more engaged United Nations. Regionally, you helped shape the framework for the Cambodia peace settlement agreed to by warring factions -- and I assure you: Here, too, America is your partner. We will not abandon the special responsibility we have to further stability in this region. //

((More than 150 years ago, President Andrew Jackson appointed J.H. Williams as the first American Consul here. Arriving from Boston, Williams was greeted by a newspaper article: "We welcome his arrival..." read the Australian paper, "as a pledge of increasing intimacy between the two countries, from which mutual advantages may be expected to flow."))

In the Persian Gulf conflict, those advantages served the cause of peace. // You were quick to condemn the Iraqi invasion / to endorse economic sanctions / and to send ships to engage in the multi-national coalition. I thank you also for sending medical teams and humanitarian relief to Kurds and Iraqis fleeing Saddam's oppression. //

Australia has stood fast for principles of decency and peace. In 1984 you helped create the "Australia Group," which today includes twenty-two member nations -- each dedicated to preventing the use and spread of chemical and biological weapons.

Australia believes that multilateral solutions can solve global problems. So do I. // Through two world wars and other international conflicts, Americans have learned that they cannot divorce their destinies from the destinies of Europe and Asia.

History teaches that peace is indivisible: Political isolationism doesn't work. // As a new century beckons, we will use that lesson in support of peace -- and in hopes of preventing future wars. // The Australian statesman, Alfred Deakin, once said, "Next to our own nation we place our kindred in America." He knew that we are all members of the world community. // So we need to strengthen our already steadfast commitment to Asia and the Pacific region -- increasing democracy, free expression, and, yes, free markets. //

In 1990, the two-way trade between this region and the U.S. totaled \$300 billion. // I say: We can, we must, and we will expand our ties of trade.

In America, one-third of our GDP growth between 1986 and 1990 flowed from merchandise exports. To increase that growth -- which means more jobs -- Australia and America need the cooperation that must be a cornerstone of the post-Cold War world: The cooperation that will increase free trade / open markets / and ensure jobs. //

On the other hand, we must reject the economic isolationism that's been tried before -- and found wanting: The protectionism that will close markets / ensure poverty / and cost jobs. // We can't go down that dead-end street again, and won't: Not as long as I am President. //

You know that America is enduring tough economic times, and I know that Australia is facing hard times as well. We both need the jobs that exports provide. // American companies exported \$8.5 billion in merchandise to Australia in 1990 -- \$200 million more than in 1989. That increase supported 4,400 new jobs in the United States. Competition has compelled American companies to produce better goods and services than ever before, and I have full confidence that on a level playing field American workers can compete with anybody / anywhere. //

We ask no more, and no less, than you do: A playing field where partners treat each other justly. Like us, you understand that free trade must be fair trade. // I applaud your policies to foster greater openness and competitiveness in the economy -- especially erasing most import quotas, and cutting domestic subsidies and tariffs. // I commend your efforts to strengthen

the international economic system -- spurring a regional effort to promote freer trade by erasing trade barriers.

None of this has come easily -- but thanks to you, we have made steady progress. // I can sum up the broader purpose of my travel around the Pacific in three words: Jobs, jobs, jobs. I also can sum up the benefits that American prosperity can offer you: jobs, jobs, jobs.

I am grateful that several years ago, Australia led the way to create Asia-Pacific Economic Cooperation (APEC), the premier economic forum in the Pacific. Since APEC's first ministerial meeting in Canberra two years ago, it has mobilized the support of all fifteen participants to push for progress in the GATT Uruguay Round. /

Like the United States, other APEC members want to find ways to achieve sustainable growth, increase employment, and preserve the environment. So do we. We want the jobs that stem from economic cooperation among Pacific Rim market economies, including the United States. // Just as we need your help, I pledge ours.

It is true our two Nations generally agree on goals. Australian leaders have devoted enormous energy to reducing trade-distorting agricultural subsidies. We share this goal. I know that such interrim U.S. trade programs as the Export Enhancement Program concern Australian farmers.

But let me assure you: Australia is not the target of the program. Indeed, in every EEP initiative, we factor in the

interests of non-subsiders like Australia. Farmers and ranchers in the United States and Australia feel pain caused by the predatory trade practices and huge subsidies of the European community.

EEP applies necessary pressure directly on the European Community. Without EEP, the EC would depress prices artificially and attempt to usurp additional markets.

Let me be clear: I don't favor subsidy programs. They burden the taxpayer / reduce the benefits of free trade / and make industry less competitive. In the long run, they stifle growth and cost jobs.

I know discussions on this issue will be difficult -- and that Australia's position is based on the fact that Australian farmers are enduring hardship. Yet let us show how the "Waltzing Matilda" can meet the "Texas Two-Step." // In an effort to promote progress, an Australian delegation recently visited our Department of Agriculture. We heard your perspective on the current world market situation, and your plea for sensitivity to Australian trade. /

Australian officials have expressed interest in holding follow-up talks early this year. That, too, is encouraging. I hope that the long-term gain for Americans and Australians from a successful Uruguay Round will outweigh the shorter-term pain. //

I have agreed to greater bilateral dialogue on this and other economic issues. We will seek understanding in the future

as in the past. // We can be proud of working together over the last five decades. Together, let us build upon that record.

We must expand our bilateral relationship in ways that help our people. // We both breathe the same air. So last April, we agreed to pursue energy policies that will increase exports while preserving our environment. //

We both believe in the importance of education. So we will be launching the Australian Center for American Studies. This new center will expand bilateral links by developing programs of value to business, education, and the universities. / We hope this center will cause future generations to say of America and Australia, in the words of a great hymn: "Blest be the ties that bind." //

These ties are economic, military, social, cultural. They rest on shared values -- love of family, faith in God, pride in country, desire to conquer the unknown. // The first pictures of Neil Armstrong's adventure on the moon were beamed from Australia's radio telescope at Parkes to a waiting world. Later, Apollo XV was named "Endeavour" after Captain Cook's ship -- in the hope of many future endeavors between our two Nations.

This new year, let's look forward to our next century together. Let's do the hard work of freedom for ourselves, and our children. / Let's help them meet the challenges of their time, as we have met ours: Building the peace / creating opportunity / increasing the benefit of God's bounty for all.

Thank you very much, and may God bless the people of this great
land -- Australia.

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THE WHITE HOUSE
WASHINGTON

91 DEC 24 P1:15

December 20, 1991

MEMORANDUM FOR THE PRESIDENT

THROUGH: DAVID DEMAREST
TONY SNOW ^{TS}

FROM: CURT SMITH

SUBJECT: MELBOURNE LUNCHEON ADDRESS

some changes -
CS

On Friday, January 3, you will address an audience of American and Australian businessmen, government officials, community leaders, and educators. Your remarks are 15 minutes in length and focus on the United States/Australia partnership in military, the economy, and trade matters.

Smith/Aarhus
Draft Nine
December 24, 1991
A:MELBLNCH

DD
PRESIDENTIAL REMARKS: U.S./AUSTRALIA LEADERS
MELBOURNE, AUSTRALIA
JANUARY 3, 1992

[Acknowledgements.] Thank you for that introduction. Your National Anthem speaks of a land "abound[ing] in Nature's gifts, of beauty rich and rare." // Barbara and I feel richer for the rare privilege of being with you today.

((It is a pleasure to be in the country of Paul Hogan, Joan Sutherland, ^{John Newcomb} and of course Greg Norman. // Greg may be nicknamed "The Great White Shark" -- but when I'm on the course I spend a lot more time in the water.)) //

((I am also glad to visit the Nation where much of your beautiful land is known as "Bush Country." // Now, if I can just get that description to apply to all 50 States back home.)) //

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((I only wish I could stay for the luncheon. / On second thought, maybe it's best that I can't. / Earlier, someone said ^{that was good news - namely,} that flavoring had been added to the vegemite to make it more appealing to Americans. / He said the bad news was that the flavoring was broccoli.)) //

Ten years ago this May, I first visited Australia to mark the fortieth anniversary of the Battle of the Coral Sea. Since then, we have toiled together to advance what I call the hard work of freedom. //

I am here to talk of how Australia and America can use that work to help build a better world. We will build it through liberty, and opportunity -- and through trade that is both free and fair. // We will build it by using our common culture and principles to promote prosperity at home and democracy abroad -- especially the jobs and economic growth that is my highest priority. //

This morning, I visited the Australian War Memorial, where our alliance reminded me of ~~how~~ General Patton ^{words} said: "Wars may be fought with weapons, but they are won by men." // The memorial stirs the memory of heroes who stood with ~~America~~ ^{our troops} in combat -- heroes who fought together to defend our ^{common} ideals. // Our task now is to join together to create a world where the force of law outlasts the use of force. //

The successful end of the Cold War brings the promise of a world of peace and dignity. Its triumph is inevitable -- but only if democracies are resolute. Globally, ^{Australia} ~~you~~ have encouraged this by supporting a more engaged United Nations. Regionally, you helped shape the framework for the Cambodia peace settlement agreed to by warring factions -- and I assure you: Here, too, America is your partner. We will not abandon the special responsibility we have to ^{help} further stability in this region. //

((More than 150 years ago, President Andrew Jackson appointed J.H. Williams as the first American Consul here. Arriving from Boston, Williams was greeted by a newspaper article: "We welcome his arrival..." read the Australian paper,

"as a pledge of increasing intimacy between the two countries, from which mutual advantages may be expected to flow."))

In the Persian Gulf conflict, those advantages served the cause of peace. // You were quick to condemn the Iraqi invasion / to endorse economic sanctions / and to send ships to ^{participate} engage in the multi-national coalition. I thank you also for sending medical teams and humanitarian relief to Kurds and Iraqis fleeing

Saddam's oppression. // *On Iraq it is my hope that the Iraqi people will rid themselves of this brutal dictator s.t. so that our*
Australia has stood fast for principles of decency and *countries*

peace. In 1984 you helped create the "Australia Group," which today includes twenty-two member nations -- each dedicated to preventing the use and spread of chemical and biological weapons.

can show over with Iraq. We have arguments with the people of Iraq or even with the

Australia believes that multilateral solutions can solve global problems. So do I. // Through two world wars and other international conflicts, Americans have learned that they cannot divorce their destinies from the destinies of Europe and Asia.

only - our differences with the ~~bully~~ Saddam Hussein

History teaches that peace is indivisible: Political isolationism doesn't work. // As a new century beckons, we will use that lesson in support of peace -- and in hopes of preventing future wars. // The Australian statesman, Alfred Deakin, once said, "Next to our own nation we place our kindred in America."

He knew that we are all members of the world community. // So we need to strengthen our already steadfast commitment to Asia and the Pacific region -- increasing democracy, free expression, and, yes, free markets. //

In 1990, the two-way trade between this region and the U.S. totaled \$300 billion. // I say: We can, we must, and we will expand our ties of trade.

In America, one-third of our ~~GDP~~ growth between 1986 and 1990 flowed from merchandise exports. To increase that growth -- which means more jobs -- Australia and America need the cooperation that must be a cornerstone of the post-Cold War world: ~~The~~ cooperation ~~that~~ will increase ~~free~~ trade / open markets / and ensure jobs. //

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check this language with Brent

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None of this has come easily -- but thanks to you, we have made steady progress. // *True, this trip I'm on is about America's* I can sum up the broader purpose of my travel around the Pacific in three words: Jobs, jobs, jobs. I also can sum up the benefits that American prosperity can offer you: jobs, jobs, jobs.

fix to be security of the Pacific - It is about broad principle like glob. partnership but I can sum up etc

I am grateful that several years ago, Australia led the way to create Asia-Pacific Economic Cooperation (APEC), the premier economic forum in the Pacific. Since APEC's first ministerial meeting in Canberra two years ago, it has mobilized the support of all fifteen participants to push for progress in the GATT Uruguay Round. /

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that with so much in common

It is true ^{*occasionally*} our two Nations generally agree on goals. It is also true that ~~we sometimes~~ differ on means. // One difference is our use of the Export Enhancement Program (EEP) to counter the agricultural subsidies of the European Community. Let me be

clear: Australia is not the target of the program. For the long-term, I don't favor subsidy programs. They burden the taxpayer / reduce the benefits of free trade / and make industry less competitive. In the long run, they ^{can} stifle growth and cost jobs.

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THE WHITE HOUSE
WASHINGTON

December 20, 1991

MEMORANDUM FOR THE PRESIDENT

THROUGH: DAVID DEMAREST
 TONY SNOW *TS*

FROM: CURT SMITH

SUBJECT: MELBOURNE LUNCHEON ADDRESS

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On the other hand, we must reject the economic isolationism that's been tried before -- and found wanting: The protectionism that will close markets / ensure poverty / and cost jobs. // We can't go down that dead-end street again, and won't: Not as long as I am President. //

You know that America is enduring tough economic times, and I know that Australia is facing hard times as well. We both need the jobs that exports provide. // American companies exported \$8.5 billion in merchandise to Australia in 1990 -- \$200 million more than in 1989. That increase supported 4,400 new jobs in the United States. Competition has compelled American companies to produce better goods and services than ever before, and I have full confidence that on a level playing field American workers can compete with anybody / anywhere. //

We ask no more, and no less, than you do: A playing field where partners treat each other justly. Like us, you understand that free trade must be fair trade. // I applaud your policies

to foster greater openness and competitiveness in the economy -- especially erasing most import quotas, and cutting domestic subsidies and tariffs. // I commend your efforts to strengthen the international economic system -- spurring a regional effort to promote freer trade by erasing trade barriers.

None of this has come easily -- but thanks to you, we have made steady progress. // I can sum up the broader purpose of my travel around the Pacific in three words: Jobs, jobs, jobs. I also can sum up the benefits that American prosperity can offer you: jobs, jobs, jobs.

I am grateful that several years ago, Australia led the way to create Asia-Pacific Economic Cooperation (APEC), the premier economic forum in the Pacific. Since APEC's first ministerial meeting in Canberra two years ago, it has mobilized the support of all fifteen participants to push for progress in the GATT Uruguay Round. /

Like the United States, other APEC members want to find ways to achieve sustainable growth, increase employment, and preserve the environment. So do we. We want the jobs that stem from economic cooperation among Pacific Rim market economies, including the United States. // Just as we need your help, I pledge ours.

It is true our two Nations generally agree on goals. It is also true that we sometimes differ on means. // One difference is our use of the Export Enhancement Program (EEP) to counter the agricultural subsidies of the European Community. Let me be

clear: Australia is not the target of the program. For the long-term, I don't favor subsidy programs. They burden the taxpayer / reduce the benefits of free trade / and make industry less competitive. In the long run, they stifle growth and cost jobs.

I know discussions on this issue will be difficult -- and that Australia's position is based on the fact that Australian farmers are enduring hardship. Yet let us show how the "Waltzing Matilda" can meet the "Texas Two-Step." // In an effort to promote progress, an Australian delegation recently visited our Department of Agriculture. We heard your perspective on the current world market situation, and your plea for sensitivity to Australian trade. /

Australian officials have expressed interest in holding follow-up talks early this year. That, too, is encouraging. I hope that the long-term gain for Americans and Australians from a successful Uruguay Round will outweigh the shorter-term pain. //

I have agreed to greater bilateral dialogue on this and other economic issues. We will seek understanding in the future as in the past. // We can be proud of working together over the last five decades. Together, let us build upon that record.

We must expand our bilateral relationship in ways that help our people. // We both breathe the same air. So last April, we agreed to pursue energy policies that will increase exports while preserving our environment. //

We both believe in the importance of education. So we will be launching the Australian Center for American Studies. This new center will expand bilateral links by developing programs of value to business, education, and the universities. / We hope this center will cause future generations to say of America and Australia, in the words of a great hymn: "Blest be the ties that bind." //

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This new year, let's look forward to our next century together. Let's do the hard work of freedom for ourselves, and our children. / Let's help them meet the challenges of their time, as we have met ours: Building the peace / creating opportunity / increasing the benefit of God's bounty for all. Thank you very much, and may God bless the people of this great land -- Australia.

#

WHITE HOUSE STAFFING MEMORANDUM

DATE: 12/26/91 ACTION/CONCURRENCE/COMMENT DUE BY: ---

PRESIDENTIAL REMARKS: MELBOURNE LUNCHEON ADDRESS
FRIDAY, JANUARY 3, 1992

SUBJECT: _____

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	HORNER	<input type="checkbox"/>	<input type="checkbox"/>
SKINNER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
SCOWCROFT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PETERSMEYER	<input type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PORTER	<input type="checkbox"/>	<input checked="" type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	ROGICH	<input type="checkbox"/>	<input checked="" type="checkbox"/>
BROMLEY	<input type="checkbox"/>	<input type="checkbox"/>	SMITH	<input type="checkbox"/>	<input checked="" type="checkbox"/>
CARD	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>BOSKIN</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DEMAREST	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>FINDLAY</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>SNOW</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
GRAY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
HOLIDAY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

The attached has been forwarded to the President.

RESPONSE:

PHILLIP D. BRADY
Assistant to the President
and Staff Secretary
Ext. 2702

THE WHITE HOUSE
WASHINGTON

91 DEC 24 P1:16

December 20, 1991

MEMORANDUM FOR THE PRESIDENT

THROUGH: DAVID DEMAREST
 TONY SNOW *TS*

FROM: CURT SMITH

SUBJECT: MELBOURNE LUNCHEON ADDRESS

On Friday, January 3, you will address an audience of American and Australian businessmen, government officials, community leaders, and educators. Your remarks are 15 minutes in length and focus on the United States/Australia partnership in military, the economy, and trade matters.

Smith/Aarhus
Draft Nine
December 24, 1991
A:MELBLNCH

PRESIDENTIAL REMARKS: U.S./AUSTRALIA LEADERS
MELBOURNE, AUSTRALIA
JANUARY 3, 1992

[Acknowledgements.] Thank you for that introduction. Your National Anthem speaks of a land "abound[ing] in Nature's gifts, of beauty rich and rare." // Barbara and I feel richer for the rare privilege of being with you today.

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((I am also glad to visit the Nation where much of your beautiful land is known as "Bush Country." // Now, if I can just get that description to apply to all 50 States back home.)) //

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Ten years ago this May, I first visited Australia to mark the fortieth anniversary of the Battle of the Coral Sea. Since then, we have toiled together to advance what I call the hard work of freedom. //

I am here to talk of how Australia and America can use that work to help build a better world. We will build it through liberty, and opportunity -- and through trade that is both free and fair. // We will build it by using our common culture and principles to promote prosperity at home and democracy abroad -- especially the jobs and economic growth that is my highest priority. //

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THE WHITE HOUSE
WASHINGTON

December 20, 1991

MEMORANDUM FOR THE PRESIDENT

THROUGH: DAVID DEMAREST
 TONY SNOW *TS*

FROM: CURT SMITH

SUBJECT: MELBOURNE LUNCHEON ADDRESS

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Smith/Aarhus
Draft Nine
December 24, 1991
A:MELBLNCH

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MELBOURNE, AUSTRALIA
JANUARY 3, 1992

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Smith/Aarhus
Draft Eight
December 23, 1991
A:MELBLNCH

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MELBOURNE, AUSTRALIA
JANUARY 3, 1992

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Australia believes that multilateral solutions can solve global problems. So do I. // Fifty years ago, we found that what happened in Europe and Asia could not be divorced from America. History teaches that peace is indivisible: Political isolationism doesn't work. // Let us now recall that lesson -- but this time in peace, not in war. // The Australian statesman, Alfred Deakin, once said, "Next to our own nation we place our kindred in America." He knew that we are all members of the world community. // So we need to strengthen our already steadfast commitment to Asia and the Pacific region -- increasing democracy, free expression, and, yes, free markets. // In 1990, the two-way trade between this region and the U.S. totaled \$300 billion. // I say: We can, and must, expand it.

((You know, we have to think of free trade like Australia and that other Nation, my native state of Texas. // They show us how to think big. // For instance, I'm impressed that the flag of Australia is the only one to fly over a whole continent.)) //

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I have agreed to greater bilateral dialogue on this and other economic issues. We will seek understanding in the future as in the past. // We can be proud of working together over the last five decades. Yet a record is not something to stand upon. A record is something to build upon. //

We must expand our bilateral relationship in ways which benefit our countries. // We both breathe the same air. So last April, we agreed to pursue energy policies which will increase exports while preserving our environment. // We know that education is our most enduring legacy. So we will be launching the Australian Center for American Studies. This new center will expand bilateral links by developing programs of value to business, education, and the universities. / We hope this center

will cause future generations to say of America and Australia, in the words of a great hymn: "Blest be the ties that bind." //

These ties are economic, military, social, cultural. They rest on shared values -- love of family, faith in God, pride in country, desire to conquer the unknown. // The first pictures of Neil Armstrong's adventure on the moon were beamed from Australia's radio telescope at Parkes to a waiting world. Later, Apollo XV was named "Endeavour" after Captain Cook's ship -- in the hope of many future endeavors between our two Nations.

This new year, let's look forward to our next century together. Let's do the hard work of freedom for ourselves, and our children. / Let's help them meet the challenges of their time, as we have met ours: Building the peace / creating opportunity / increasing the benefit of God's bounty for all. Thank you very much, and may God bless the people of this great land -- Australia.

#

Smith/Aarhus
Draft Seven
December 20, 1991
A:MELBLNCH

PRESIDENTIAL REMARKS: U.S./AUSTRALIA LEADERS
MELBOURNE, AUSTRALIA
JANUARY 3, 1992

[Acknowledgements.] Thank you for that introduction. Your National Anthem speaks of a land "abound[ing] in Nature's gifts, of beauty rich and rare." // Barbara and I feel richer for the rare privilege of being with you today.

((It is a pleasure to be in the country of Paul Hogan, Joan Sutherland, and of course Greg Norman. // Greg may be nicknamed "The Great White Shark" -- but when I'm on the course I spend a lot more time in the water.)) //

((I am also glad to visit the Nation where much of your beautiful land is known as "Bush Country." // Now, if I can just get that description to apply to all 50 States back home.)) //

((I only wish I could stay for the luncheon. / On second thought, maybe it's best that I can't. / Earlier, someone said that flavoring had been added to the vegemite to make it more appealing to Americans. / He said the bad news was that the flavoring was broccoli.)) //

Ten years ago this May, I first visited Australia to mark the fortieth anniversary of the Battle of the Coral Sea. Since then, we have toiled together to advance what I call the hard work of freedom. //

I am here to talk of how Australia and America can use that work to help build a better world. We will build it through

liberty, and opportunity -- and through trade that is both free and fair. // We will build it by using our common culture and

~~heritage, language and principles to promote prosperity at home and democracy abroad~~ // *-- including the jobs and economic growth that is my highest priority. //*

This morning, I visited the Australian War Memorial, where our alliance reminded me of how General Patton said: "Wars may be fought with weapons, but they are won by men." // The memorial stirs the memory of heroes who stood with America in combat -- heroes who fought together to defend our ideals. // Our task now is to join together to create a world where the force of law outlasts the use of force. //

The successful end of the Cold War brings the promise of a world of peace and dignity. Its triumph is inevitable -- but only if democracies are resolute. Globally, you have encouraged this by supporting a more engaged United Nations. Regionally, you helped shape the framework for the Cambodia peace settlement agreed to by warring factions -- and I assure you: Here, too, America is your partner. We will not abandon the special responsibility we have to further stability in this region. //

((More than 150 years ago, President Andrew Jackson appointed J.H. Williams as the first American Consul here. Arriving from Boston, Williams was greeted by a newspaper article: "We welcome his arrival..." read the Australian paper, "as a pledge of increasing intimacy between the two countries, from which mutual advantages may be expected to flow."))

In the Persian Gulf conflict, those advantages served a cause both right, and true. // You were quick to condemn the Iraqi invasion / to endorse economic sanctions / and to send ships to engage in the multi-national coalition. I thank you also for sending medical teams and humanitarian relief to Kurds and Iraqis fleeing Saddam's oppression. // Australia stood fast so that decency could stand tall. This is no surprise. I remember how, in 1984, you acted with equal dispatch to achieve the common good. What you helped create -- the "Australia Group" -- today has twenty-two member nations: each dedicated to preventing the use and spread of chemical and biological weapons.

Australia believes that multilateral solutions can solve global problems. So do I. // Fifty years ago, we found that what happened in Europe and Asia could not be divorced from America. History teaches that peace is indivisible: Political isolationism doesn't work. // Let us now recall that lesson -- but this time in peace, not in war. // The Australian statesman, Alfred Deakin, once said, "Next to our own nation we place our kindred in America." He knew that we are all members of the world community. // So we need to strengthen our already steadfast commitment to Asia and the Pacific region -- increasing democracy, free expression, and, yes, free markets. // In 1990, the two-way trade between this region and the U.S. totaled \$300 billion. // I say: We can, and must, expand it.

((You know, we have to think of free trade like Australia and that other Nation, my native state of Texas. // They show us

how to think big. // For instance, I'm impressed that the flag of Australia is the only one to fly over a whole continent.)) //

In America, one-third of our GDP growth between 1986 and 1990 flowed from merchandise exports. To increase that growth -- which means more jobs -- Australia and America need the cooperation that must be a cornerstone of the post-Cold War world: The cooperation that will increase free trade / open markets / and ensure jobs. // On the other hand, we must reject the economic isolationism that's been tried before -- and found wanting: The protectionism that will close markets / ensure poverty / and cost jobs. // We can't go down that dead-end street again, and won't: Not as long as I am President. //

In 1990, free trade helped our merchandise exports to Australia total \$8.5 billion -- up nearly \$200 million from 1989. We ask no more, and no less, than you do: A level playing field where partners treat each other justly. Like us, you understand that free trade must be fair trade. I applaud your policies to foster greater openness and competitiveness in the economy -- especially erasing most import quotas, and cutting domestic subsidies and tariffs. // I also commend your efforts to strengthen the international economic system -- spurring a regional effort to promote freer trade by erasing trade barriers. //

None of this has come easily -- but thanks to you, it's come steadily. // I can sum up the broader purpose of my travel around the Pacific in three words: Jobs, jobs, jobs. So, I am grateful that several years ago, Australia led the way to create

Insert
changed paragraphs

Asia-Pacific Economic Cooperation (APEC), the premier economic forum in the Pacific. Since APEC's first ministerial meeting in Canberra two years ago, it has mobilized the support of all fifteen participants to push for progress in the GATT Uruguay Round. / Like the United States, other APEC members want to find ways to achieve sustainable growth, increase employment, and preserve the environment. So do we. We want the jobs that stem from economic cooperation among Pacific Rim market economies, including the United States. // Just as we need your help, I pledge ours.

It is true our two Nations generally agree on goals. It is also true that we sometimes differ on means. // One difference is our use of the Export Enhancement Program (EEP) to counter the agricultural subsidies of the European Community. Let me be clear: Australia is not the target of the program. For the longer-term, I don't favor subsidy programs. They burden the taxpayer / reduce the benefits of free trade / and make industry less competitive. In the long run, they stifle growth and cost jobs.

I know discussions on this issue will be difficult -- and that Australia's position is based on the fact that Australian farmers are enduring hardship. Yet let us show how the "Waltzing Matilda" can meet the "Texas Two-Step." // In an effort to promote progress, an Australian delegation recently visited our Department of Agriculture. We heard your perspective on the current world market situation, and your plea for sensitivity to

Australian trade. / Australian officials have expressed interest in holding follow-up talks early this year. I hope that the long-term gain for Americans and Australians from a successful Uruguay Round will outweigh the shorter-term pain. //

I have agreed to greater bilateral dialogue on this and other economic issues. We will seek understanding in the future as in the past. // We can be proud of working together over the last five decades. Yet a record is not something to stand upon. A record is something to build upon. //

We must expand our bilateral relationship in ways which benefit our countries. // We both breathe the same air. So last April, we agreed to pursue energy policies which will increase exports while preserving our environment. // We know that education is our most enduring legacy. So we will be launching the Australian Center for American Studies. This new center will expand bilateral links by developing programs of value to business, education, and the universities. / We hope this center will cause future generations to say of America and Australia, in the words of a great hymn: "Blest be the ties that bind." //

These ties are economic, military, social, cultural. They rest on shared values -- love of family, faith in God, pride in country, desire to conquer the unknown. // The first pictures of Neil Armstrong's adventure on the moon were beamed from Australia's radio telescope at Parkes to a waiting world. Later, Apollo XV was named "Endeavour" after Captain Cook's ship -- in the hope of many future endeavors between our two Nations.

This new year, let's look forward to our next century together. Let's do the hard work of freedom for ourselves, and our children. / Let's help them meet the challenges of their time, as we have met ours: Building the peace / creating opportunity / increasing the benefit of God's bounty for all. Thank you very much, and may God bless the people of this great land -- Australia.

#

December 21, 1991

Memorandum for: Sam Skinner

From: David Demarest

Subject: Themes for the Asia trip

Here are some early thoughts about themes we can reiterate throughout the Asia trip.

1. In each speech, starting with the departure statement, we should use phrases like, "the reason I'm here is", "the purpose of this trip is", and "I've come to Japan because" to signal key themes to the audience and the press.
2. The overall theme should be encapsulated in his phrase that "My highest priority is jobs and economic growth".
3. The trip should then be seen as a means for achieving that priority goal. "One way to get this economy growing is to open up markets abroad for quality American products and services. More exports means new jobs".
4. Key subthemes include:

Exports are our strong suit during tough times and are well suited to creating new jobs -- 20,000 per billion dollars of manufactured exports.

American goods and services are of higher quality than ever before.

On a level playing field American workers can compete with anybody, anywhere.

We don't want just free trade, we are insisting on fair trade as well.

America has benefitted economically when it has stayed engaged in world markets.

All nations have a shared responsibility to keep the international trading system vibrant and growing.

5. We should also keep expectations under control by using phrases like, "this trip won't solve all our trade problems

overnight", and "this effort won't result in an export boom tomorrow."

6. We should ensure that the presence of the business leaders is highlighted whenever appropriate to show the solidarity of the American government with its private sector leadership.

7. We will highlight foreign policy themes -- engagement, security, Pacific power -- throughout the four countries.

WHITE HOUSE STAFFING MEMORANDUM

DATE: 12/19/91 ACTION/CONCURRENCE/COMMENT DUE BY: FRIDAY, 12/20/91 11:00am

PRESIDENTIAL REMARKS: BUSINESS LUNCHEON
MELBOURNE, AUSTRALIA - JANUARY 3, 1992

SUBJECT: _____

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	HORNER	<input type="checkbox"/>	<input type="checkbox"/>
SKINNER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	ROGICH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BROMLEY	<input type="checkbox"/>	<input type="checkbox"/>	SMITH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CARD	<input type="checkbox"/>	<input checked="" type="checkbox"/>	BOSKIN	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	FINDLAY	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	SNOW	<input type="checkbox"/>	<input checked="" type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please forward your comments directly to Tony Snow, Rm. 122, x2930, no later than 11:00 a.m., FRIDAY, DECEMBER 20, with a copy to this office. Thank you.

RESPONSE:

December 21, 1991

NSC concurs with noted changes

Brent Scowcroft
Brent Scowcroft

cc: Phillip Brady

PHILLIP D. BRADY
Assistant to the President
and Staff Secretary
Ext. 2702

Joan Sutherland is an opera star. Too much stress on pop. culture might appear condescending or offend to Aus.'s self-image.

31 DEC 18 P6:47

Smith/Aarhus
Draft Six
December 18, 1991
A:MELBLNCH

Address to U.S. and Australian Community Leaders
~~BUSINESS LUNCHEON~~
MELBOURNE, AUSTRALIA
FRIDAY, JANUARY 3, 1991

PRESIDENTIAL REMARKS:

Acknowledgements. Thank you for that introduction. Your National Anthem speaks of a land "abound[ing] in Nature's gifts, of beauty rich and rare." // Barbara and I feel richer for the rare privilege of being with you today. //

((It is a pleasure to be in the country of Paul Hogan, Joan Sutherland, Skippy the Bush Kangaroo, and of course Greg Norman. // Greg may be nicknamed "The Great White Shark" -- but when I'm on the course I spend a lot more time in the water.)) //

Condescending

~~((If I wasn't sure I was in Australia, it was confirmed today when "Hail to the Chief" was replaced with "Tie Me Kangaroo Down Sport." // Actually, I like the song -- just as I do your beautiful land known as "Bush Country." // Now, if I can just get that description to apply to all 50 States back home.)) //~~

I am glad to be here in your

Not eating now
Will address them here before lunch begins.

~~((I have also enjoyed this luncheon. // Earlier, someone was kidding me about the menu. / He said the good news was that flavoring had been added to the vegemite to make it more appealing to Americans. / He said the bad news was that the flavoring was broccoli.)) //~~

Ten years ago this May, I first visited Australia to mark the fortieth anniversary of the Battle of the Coral Sea. Last June, Prime Minister Hawke made his fifth visit to Washington,

Since then we have worked hard together to advance the cause of freedom.

~~where we met in the Oval Office. / "What we want," he said, "is not going to fall into our lap. We must work together to get it."~~ //]

I am here to talk of that work -- and how, together, Australia and America can help to build a better world. We will build it through liberty, and opportunity -- and through trade that is both free and fair. // We will build it by using our common culture and heritage, language and principles to promote prosperity at home and democracy abroad. //

Yesterday, I visited the Australian War Memorial, where the power of this alliance -- in Lincoln's words -- "crowded upon my mind." // [There lie the heroes who stood with America in World Wars I and II, Korea, Viet Nam, and, of course, the Persian Gulf] -- heroes who fought together to defend our ideals. // Our task now is to join together to create a world where the force of law outlasts the use of force. //

The successful end of the Cold War brings with it a new promise
~~We term this the New World Order~~ -- a world of peace and human dignity. Its triumph is inevitable -- but only if democracies are resolute. // Globally, you have encouraged this by supporting a more engaged United Nations. ^{es-} Nearby, you helped shape the framework for the Cambodia peace settlement agreed to by warring factions -- and I assure you: Here, too, America is your partner. We will not abandon the search for stability in this region. //

((More than 150 years ago, President Andrew Jackson appointed J.H. Williams as the first American counsel here.

Recommend this be moved to Parliament speech to give it a theme + more weight, tying into security points.

*why Lincoln?
I would
an allusion
to a
WWII
statesman.*

*combat
no casualties
in
Gulf
war*

*(9 hour
fight)*

Special responsibility that has fallen on us

Arriving from Boston, Williams was greeted by an editorial: "We regard his arrival," read the Australian paper, "as a pledge of increasing intimacy between the two countries, from which mutual advantages may be expected to flow.")

One year ago, in the Persian Gulf conflict, those advantages served a cause both right, and true. // You were quick to condemn the Iraqi invasion / to endorse economic sanctions / and to send ships to engage in the multi-national coalition. I thank you for also sending medical teams and humanitarian relief to Kurds and Iraqis fleeing Saddam's oppression. // Australia stood fast so that decency could stand tall. This is no surprise. I remember how, in 1984, you acted with equal dispatch to achieve the common good. What you helped create -- the "Australia Group" -- today has twenty-two members: Each nation dedicated to preventing the use and spread of chemical and biological weapons.

Australia believes that multilateral solutions can solve global problems. So do I. // Fifty years ago, we found that what happened in Europe and Asia could not be divorced from America. ^{History teaches that peace is indivisible.} Political isolationism doesn't work. // We must now recall that lesson -- but this time in peace, not in war. // The Australian statesman, Alfred Deakin, once said, "Next to our own nation we place our kindred in America." He knew that we are all members of the world community. // So we need to strengthen our already steadfast commitment to Asia and the Pacific region -- increasing democracy, free expression, and, yes, free markets. //

Already, the two-way trade between this region and the U.S. totals over \$300 billion. // I say: We can, and must, expand it.

((You know, we have to think of free trade like Australia and that other Nation, my native ^{state of} Texas. // They show us how to think big. // For instance, I'm impressed that the flag of Australia is the only one to fly over a whole continent. // ~~I'm even more struck by the fact that Australia has more sheep than people. That's impressive -- but Washington has more lawyers than you have sheep.)) //]~~

In America, half of our GNP growth between 1985 and 1990 flowed from exports. To increase that growth -- which means more jobs -- we need the cooperation that ^{-- Australia and The US --} ~~is~~ ^{promises to be} a cornerstone of the ~~New World Order~~: The cooperation that will increase free trade / open markets / and ensure jobs. // On the other hand, we must reject the economic isolationism that's been tried before -- and found wanting: The protectionism that will close markets / ensure poverty / and cost jobs. // We can't go down that dead-end street again, and won't: (Not as long as I am President. //)

Two years ago, free trade helped our merchandise exports to Australia total \$8.5 billion -- up \$188 million from 1989. I commend your policies to foster greater openness and competitiveness in the economy. You have eliminated most import quotas, and cut domestic subsidies and tariffs. // I also applaud your efforts to strengthen the international economic system -- spurring a regional effort to promote freer trade by erasing trade barriers.

I think this is inappropriate for this event - Australians are sensitive to any implication that they are less sophisticated than their addressor the economic competitors (e.g. Singapore) (Not to mention the substantial lag of companies in the US)

NGP.

defensive?

None of this has come easily -- but thanks to you, it's come steadily. // ^{the broader purpose of my travel around the Pacific} I can ^{lead the way to} sum up ^{the premier} this trip's purpose in three words: Jobs, jobs, jobs. So I am grateful that several years ago, Australia helped ^{the premier} create the Asia-Pacific Economic Cooperation (APEC), a ^{the Pacific} key economic forum. Since APEC's first ministerial meeting in Canberra 2 years ago, it has mobilized all fifteen participants to push for progress in the GATT Uruguay Round. / APEC members want to find ways to achieve sustainable growth, increase employment, and preserve the environment. So do we. We want the jobs that stem from economic cooperation among Pacific Rim market economies, including the United States. // Just as we need your help, so I pledge ours.

It is true our two Nations ^{could characterize the situation} generally agree on goals. It is also true that we sometimes differ on means. // One difference is our use of the Export Enhancement Program (EEP) to counter the agricultural subsidies of the European Community. Let me be clear: ^{Australia is not the target of the program. For the longer-term} I oppose such subsidies. They burden the taxpayer / reduce the benefits of free trade / and make industry less competitive. / In the long run, they stifle growth and cost jobs.

I know ^{discussions} negotiations on this issue will be difficult. Yet ^{and that Australia's position is based on the fact that Australian farmers are ending 100 year friendship.} let us show how the "Texas Two-Step" can meet "Waltzing Matilda." // Recently, in an effort to ^{promote serious discussions and mutual understanding} defuse EEP tensions, an Australian delegation visited our Department of Agriculture. We heard your perspective on the current world market situation, and your plea for sensitivity to Australian trade. / Australian officials have expressed interest in holding follow-up talks early this year. I

This line got Baker in Kuwait. Not appropriate for Aus.

hope that the long-term gain for Americans and Australians from a successful Uruguay Round will outweigh the short-term pain. //

^{we} I have agreed to greater bilateral dialogue on this and other economic issues. We will seek understanding in the future as in the past. // We can be proud of working together over the last five decades. Yet a record is not something to stand upon. A record is something to build upon. //

We must expand our bilateral relationship in ways which benefit our countries. // We both breathe the same air. So last April, we agreed to pursue energy policies which will increase exports while preserving our environment. // We know that education is our most enduring legacy. So yesterday we launched the Australian Center for American Studies. This new center will expand bilateral links by developing programs of value to business, education, and the universities. / We hope this center will cause future generations to say of America and Australia, in the words of a great hymn: "Blest be the ties that bind." //

These ties are economic, military, social, cultural. They rest on shared values -- love of family, faith in God, pride in country, love of the unknown. // The first pictures of Neil Armstrong's adventure on the moon were beamed from Australia's radio telescope at Parkes to a waiting world. Later, in return, Apollo XV was named "Endeavor" after Captain Cook's ship -- in the hope of many future endeavors between our two Nations.

This new year, let's look forward to our next century together. Let's expand the bonds of friendship for ourselves,

years

Bromides

our orbiter?

?

willingness to conquer

and our children. / Let's help them meet the challenges of their time, as we have met ours: Building the peace / creating opportunity / increasing the benefit of God's bounty for all. Thank you very much, and may God bless the people of this great land -- Australia.

#

WHITE HOUSE STAFFING MEMORANDUM

01 DEC 20 P2: 34

DATE: 12/19/91 ACTION/CONCURRENCE/COMMENT DUE BY: FRIDAY, 12/20/91 11:00am

PRESIDENTIAL REMARKS: BUSINESS LUNCHEON

MELBOURNE, AUSTRALIA - JANUARY 3, 1992

SUBJECT: _____

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	HORNER	<input type="checkbox"/>	<input type="checkbox"/>
SKINNER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	ROGICH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
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GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please forward your comments directly to Tony Snow, Rm. 122, x2930, no later than 11:00 a.m., FRIDAY, DECEMBER 20, with a copy to this office. Thank you.

-MASTER-

RESPONSE:

NSC concurs with noted changes

Brent Scowcroft

cc: Phillip Brady

PHILLIP D. BRADY
Assistant to the President
and Staff Secretary
Ext. 2702

Smith/Aarhus
Draft Six
December 18, 1991
A:MELBLNCH

31 DEC 18 P6:47

PRESIDENTIAL REMARKS: ~~BUSINESS LUNCHEON~~ *Address to U.S. and Australian Community Leaders*
MELBOURNE, AUSTRALIA
FRIDAY, JANUARY 3, 1991

Joan Sutherland is an opera star. Too much stress on pop. culture might mean condensation of person to A.S.'s self-image.

Acknowledgements. Thank you for that introduction. Your National Anthem speaks of a land "abound[ing] in Nature's gifts, of beauty rich and rare." // Barbara and I feel richer for the rare privilege of being with you today. //

yes ((It is a pleasure to be in the country of Paul Hogan, Joan Sutherland, Skippy the Bush Kangaroo, and of course Greg Norman. // Greg may be nicknamed "The Great White Shark" -- but when I'm on the course I spend a lot more time in the water.)) //

condescending
yes ~~((If I wasn't sure I was in Australia, it was confirmed today when "Hail to the Chief" was replaced with "Tie Me Kangaroo Down Sport." // Actually, I like the song -- just as I do your beautiful land known as "Bush Country." // Now, if I can just get that description to apply to all 50 States back home.)) //~~ *I can't lead to be here*

Not eating now
Will address them here before lunch begins
change to concern
~~((I have also enjoyed this luncheon. // Earlier, someone was kidding me about the menu. / He said the good news was that flavoring had been added to the vegemite to make it more appealing to Americans. / He said the bad news was that the flavoring was broccoli.)) //~~

Ten years ago this May, I first visited Australia to mark the fortieth anniversary of the Battle of the Coral Sea. *Prime Minister (Treasury - Counsel)* Last June, ~~Prime Minister Hawke~~ made his fifth visit to Washington. *labored*

NEED TO WORK IN THE THEME OF TRIP

- 1- LOOKING FOR LEVEL PLAYING FIELD W/ ALL TRADING PARTNERS
- 2. US COMMITTED TO REFINING "PARTNERSHIP" - AT 1ST DURING STANDSTILL

Since then, we have worked hard together to advance the cause of freedom (Rogich)

~~where we met in the Oval Office. / "What we want," he said, "is not going to fall into our lap. We must work together to get it."~~ //]

Yes

X

I am here to talk of that work -- and how, ~~together,~~ ^(C.S.) Australia and America can help to build a better world. We will build it through liberty, and opportunity -- and through trade that is both free and fair. // We will build it by using our common culture and heritage, language and principles to promote prosperity at home and democracy abroad. //

Why Lincoln?
I would
an allusion
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WWII
statesman.
Yes

Yesterday, I visited the Australian War Memorial, where the power of this alliance -- in Lincoln's words -- "crowded upon my mind." // [There lie the heroes who stood with America in World Wars I and II, Korea, Viet Nam, and, of course, the Persian Gulf] -- heroes who fought together to defend our ideals. // Our task now is to join together to create a world where the force of law outlasts the use of force. //

combat
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in
Gulf
War!

~~We term this the New World Order --~~ ^{He} ~~a world of peace and~~ ^{brings with it a new promise of}

human dignity. Its triumph is inevitable -- but only if democracies are resolute. // Globally, you have encouraged this by supporting a more engaged United Nations. ^{er-} Nearby, you helped shape the framework for the Cambodia peace settlement agreed to by warring factions -- and I assure you: Here, too, America is your partner. We will not abandon the ^{Special responsibility that has fallen on us} search for stability in this region. //

(9 how
higher

Yes

No

((More than 150 years ago, President Andrew Jackson appointed J.H. Williams as the first American counsel ^{sup (Treasury)} here. Recommend this be used to Parliament speech to give it a theme + more weight, tying into security points.

Arriving from Boston, Williams was greeted by an editorial: "We regard his arrival," read the Australian paper, "as a pledge of increasing intimacy between the two countries, from which mutual advantages may be expected to flow.")

One year ago, in the Persian Gulf conflict, those advantages served a cause both right, and true. // You were quick to condemn the Iraqi invasion / to endorse economic sanctions / and to send ships to engage in the multi-national coalition. I thank you for also sending medical teams and humanitarian relief to Kurds and Iraqis fleeing Saddam's oppression. // Australia stood fast so that decency could stand tall. This is no surprise. I remember how, in 1984, you acted with equal dispatch to achieve the common good. What you helped create -- the "Australia Group" -- today has twenty-two members: Each nation dedicated to preventing the use and spread of chemical and biological weapons.

Australia believes that multilateral solutions can solve global problems. So do I. // Fifty years ago, we found that what happened in Europe and Asia could not be divorced from America. *History teaches that peace is indivisible.* // Political isolationism doesn't work. // We must now recall that lesson -- but this time in peace, not in war. // The Australian statesman, Alfred Deakin, once said, "Next to our own nation we place our kindred in America." He knew that we are all members of the world community. // So we need to strengthen our already steadfast commitment to Asia and the Pacific region -- increasing democracy, free expression, and, yes, free markets. //

Already, the two-way trade between this region and the U.S. totals over \$300 billion. // I say: We can, and must, expand it.

((You know, we have to think of free trade like Australia and that other Nation, my native ^{state of} Texas. // They show us how to think big. // For instance, I'm impressed that the flag of Australia is the only one to fly over a whole continent. // ~~I'm even more struck by the fact that Australia has more sheep than people. That's impressive -- but Washington has more lawyers than you have sheep.)) //]~~

In America, ^{1/3} half of our ~~GDP~~ ^{GDP (DARMAN)} growth between 1985 and 1990

flowed from exports. To increase that growth -- which means more jobs -- we need the cooperation that ^{promises to be} is a cornerstone of the ~~New~~ ^{Post-Cold War} World Order: The cooperation that will increase free trade / open markets / and ensure jobs. // On the other hand, we must reject the economic isolationism that's been tried before -- and found wanting: The protectionism that will close markets / ensure poverty / and cost jobs. // We can't go down that dead-end street again, and won't: (Not as long as I am President. //

yes In 1990 (Commerce) Two years ago, free trade helped our merchandise exports to Australia total \$8.5 billion -- up ^{\$209 (Com.)} \$188 million from 1989. I commend your policies to foster greater openness and competitiveness in the economy. You have eliminated most import quotas, and cut domestic subsidies and tariffs. // I also applaud your efforts to strengthen the international economic system -- spurring a regional effort to promote freer trade by erasing trade barriers. //

Commend
C.S.

Re. Smith's comment about free trade

We ask no more than you do, and no less: A level playing field where parties research one justly. (Like us, you know that free trade must be fair trade. I applaud your understanding, and

yes
I think time is inappropriate for this event - Australians are sensitive to any implications that they are less sophisticated than their addressor
The economic competitors (e.g. Singapore)
Not to mention the substantial gap of languages in the US

UGH.

yes

NO ^{defensive}

None of this has come easily -- but thanks to you, it's come steadily. // ^{the broader purpose of my travel around the Pacific} I can sum up ~~this trip's purpose~~ in three words: Jobs, jobs, jobs. So I am grateful that several years ago, Australia ^{led the way to} helped create the Asia-Pacific Economic Cooperation (APEC), ^{the premier} a key economic forum. ^{the Pacific} Since APEC's first ministerial meeting in Canberra 2 years ago, it has mobilized all fifteen participants to push for progress in the GATT Uruguay Round. / ^{Like the U.S., other (Treasury)} APEC members want to find ways to achieve sustainable growth, increase employment, and preserve the environment. So do we. We want the jobs that stem from economic cooperation among Pacific Rim market economies, including the United States. // Just as we need your help, so I pledge ours.

It is true our two Nations ^{stand shoulder to shoulder} generally agree on goals. It is also true that we sometimes differ on means. // One difference is our use of the Export Enhancement Program (EEP) to counter the agricultural subsidies of the European Community. Let me be clear: ^{Australia is not the target of the program. For the target - term,} I oppose such subsidies. They burden the taxpayer / reduce the benefits of free trade / and make industry less competitive. / In the long run, they stifle growth and cost jobs.

I know ^{discussions} ~~negotiations~~ on this issue will be difficult. Yet ^{and that Australia's position is based on the fact that Australia's farmers are endeavoring to} let us show how the "Texas Two-Step" can meet "Waltzing Matilda." // ^{promote serious discussions and mutual understanding} Recently, in an effort to ~~defuse EEP tensions~~, an Australian delegation visited our Department of Agriculture. We heard your perspective on the current world market situation, and your plea for sensitivity to Australian trade. / Australian officials have expressed interest in holding follow-up talks early this year. I

NO
 This line got Baker in deep over Kuwait. Yes Not appropriate for Ans. yes

yes

yes

fact that Australia's farmers are endeavoring to

hope that the long-term gain for Americans and Australians from a successful Uruguay Round will outweigh the short-term pain. //

no
yes

^{we} have agreed to greater bilateral dialogue on this and other economic issues. We will seek understanding in the future as in the past. // We can be proud of working together over the last five decades. Yet a record is not something to stand upon. A record is something to build upon. //

year

We must expand our bilateral relationship in ways which benefit our countries. // We both breathe the same air. So last April, we agreed to pursue energy policies which will increase exports while preserving our environment. // We know that education is our most enduring legacy. So yesterday we launched the Australian Center for American Studies. This new center will expand bilateral links by developing programs of value to business, education, and the universities. / We hope this center will cause future generations to say of America and Australia, in the words of a great hymn: "Blest be the ties that bind." //

These ties are economic, military, social, cultural. They rest on shared values -- love of family, faith in God, pride in country, ^{willingness to conquer} love of the unknown. // The first pictures of Neil Armstrong's adventure on the moon were beamed from Australia's radio telescope at Parkes to a waiting world. Later, in return, Apollo XV was named "Endeavor" after Captain Cook's ship -- in the hope of many future endeavors between our two Nations.

yes ?

an orbiter?

This new year, let's look forward to our next century together. Let's expand the bonds of friendship for ourselves,

do the hard work or freedom

Bronze

and our children. / Let's help them meet the challenges of their time, as we have met ours: Building the peace / creating opportunity / increasing the benefit of God's bounty for all. Thank you very much, and may God bless the people of this great land -- Australia.

#

**NATIONAL SECURITY COUNCIL
EXECUTIVE SECRETARIAT STAFFING DOCUMENT**

TIME STAMP

SYSTEM LOG NUMBER: 9263

ACTION OFFICER: Kim

DUE: 9:00 am 20 Dec

- | | |
|---|--|
| <input checked="" type="checkbox"/> Prepare Memo For Scowcroft/Howe | <input checked="" type="checkbox"/> Appropriate Action |
| <input checked="" type="checkbox"/> Prepare Memo For Brady | <input checked="" type="checkbox"/> Prepare Memo For Stittmann |
| <input checked="" type="checkbox"/> Prepare Memo <u>Scowcroft</u> | to <u>Snow w/cc Brady</u> |

CONCURRENCES/COMMENTS

PHONE: to action officer at ext. 5796

Concur	FYI	Concur	FYI	Concur	FYI
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Andricos	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Hutchings	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Popadluk
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Barth	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Jones	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Pryce
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Bears	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Kanstolner	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Rademaker
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Burns	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Lampley	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Riedel
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Canas	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Lowenkron	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Rostow
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Carney	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> McNamara	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Stittner
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Chellis	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> McShane	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Tilley
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Davis	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Melby	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Tobey
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Deal	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Menan	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Van Eron
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Dyke	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Morley	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Waguespack
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Fry	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Needles	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Wayne
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Gordon	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> O'Leary	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Whitley
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Gompert	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Paal	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Working
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Haass	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Patterson	<input checked="" type="checkbox"/>	
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Holl	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Pavitt	<input checked="" type="checkbox"/>	
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Hewett	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Pilling	<input checked="" type="checkbox"/>	
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Hull	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Poneman	<input checked="" type="checkbox"/>	

INFORMATION

- | | | |
|---|--|---|
| <input checked="" type="checkbox"/> Stittmann | <input checked="" type="checkbox"/> Hill | <input checked="" type="checkbox"/> Exec Sec Desk |
| <input checked="" type="checkbox"/> Scowcroft (advance) | <input checked="" type="checkbox"/> Howe (advance) | <input checked="" type="checkbox"/> Secretariat |

COMMENTS

Logged By Alw

Return to Secretariat
379 OEGB

WHITE HOUSE STAFFING MEMORANDUM

DATE: 12/19/91 ACTION/CONCURRENCE/COMMENT DUE BY: FRIDAY, 12/20/91 11:00am

PRESIDENTIAL REMARKS: BUSINESS LUNCHEON
MELBOURNE, AUSTRALIA - JANUARY 3, 1992

SUBJECT: _____

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	HORNER	<input type="checkbox"/>	<input type="checkbox"/>
SKINNER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE <i>N/C</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT <i>not leg</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	ROGICH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BROMLEY	<input type="checkbox"/>	<input type="checkbox"/>	SMITH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CARD	<input type="checkbox"/>	<input checked="" type="checkbox"/>	BOSKIN	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	FINDLAY	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	SNOW	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please forward your comments directly to Tony Snow, Rm. 122, x2930, no later than 11:00 a.m., FRIDAY, DECEMBER 20, with a copy to this office. Thank you.

RESPONSE:

PHILLIP D. BRADY
Assistant to the President
and Staff Secretary
Ext. 2702

31 DEC 18 P6:47

Smith/Aarhus
Draft Six
December 18, 1991
A:MELBLNCH

PRESIDENTIAL REMARKS: BUSINESS LUNCHEON
MELBOURNE, AUSTRALIA
FRIDAY, JANUARY 3, 1991

Acknowledgements. Thank you for that introduction. Your National Anthem speaks of a land "abound[ing] in Nature's gifts, of beauty rich and rare." // Barbara and I feel richer for the rare privilege of being with you today. //

((It is a pleasure to be in the country of Paul Hogan, Skippy the Bush Kangaroo, and of course Greg Norman. // Greg may be nicknamed "The Great White Shark" -- but when I'm on the course I spend a lot more time in the water.)) //

((If I wasn't sure I was in Australia, it was confirmed today when "Hail to the Chief" was replaced with "Tie Me Kangaroo Down Sport." // Actually, I like the song -- just as I do your beautiful land known as "Bush Country." // Now, if I can just get that description to apply to all 50 States back home.)) //

((I have also enjoyed this luncheon. // Earlier, someone was kidding me about the menu. / He said the good news was that flavoring had been added to the vegemite to make it more appealing to Americans. / He said the bad news was that the flavoring was broccoli.)) //

Ten years ago this May, I first visited Australia to mark the fortieth anniversary of the Battle of the Coral Sea. Last June, Prime Minister Hawke made his fifth visit to Washington,

where we met in the Oval Office. / "What we want," he said, "is not going to fall into our lap. We must work together to get it." //

I am here to talk of that work -- and how, together, Australia and America can help to build a better world. We will build it through liberty, and opportunity -- and through trade that is both free and fair. // We will build it by using our common culture and heritage, language and principles to promote prosperity at home and democracy abroad. //

Yesterday, I visited the Australian War Memorial, where the power of this alliance -- in Lincoln's words -- "crowded upon my mind." // There lie the heroes who stood with America in World Wars I and II, Korea, Viet Nam, and, of course, the Persian Gulf -- heroes who fought together to defend our ideals. // Our task now is to join together to create a world where the force of law outlasts the use of force. //

We term this the New World Order -- a world of peace and human dignity. Its triumph is inevitable -- but only if democracies are resolute. // Globally, you have encouraged this by supporting a more engaged United Nations. Nearby, you helped shape the framework for the Cambodia peace settlement agreed to by warring factions -- and I assure you: Here, too, America is your partner. We will not abandon the search for stability in this region. //

((More than 150 years ago, President Andrew Jackson appointed J.H. Williams as the first American counsel here.

Arriving from Boston, Williams was greeted by an editorial: "We regard his arrival," read the Australian paper, "as a pledge of increasing intimacy between the two countries, from which mutual advantages may be expected to flow.")

One year ago, in the Persian Gulf conflict, those advantages served a cause both right, and true. // You were quick to condemn the Iraqi invasion / to endorse economic sanctions / and to send ships to engage in the multi-national coalition. I thank you for also sending medical teams and humanitarian relief to Kurds and Iraqis fleeing Saddam's oppression. // Australia stood fast so that decency could stand tall. This is no surprise. I remember how, in 1984, you acted with equal dispatch to achieve the common good. What you helped create -- the "Australia Group" -- today has twenty-two members: Each nation dedicated to preventing the use and spread of chemical and biological weapons.

Australia believes that multilateral solutions can solve global problems. So do I. // Fifty years ago, we found that what happened in Europe and Asia could not be divorced from America. Political isolationism doesn't work. // We must now recall that lesson -- but this time in peace, not in war. // The Australian statesman, Alfred Deakin, once said, "Next to our own nation we place our kindred in America." He knew that we are all members of the world community. // So we need to strengthen our already steadfast commitment to Asia and the Pacific region -- increasing democracy, free expression, and, yes, free markets. //

Already, the two-way trade between this region and the U.S. totals over \$300 billion. // I say: We can, and must, expand it.

((You know, we have to think of free trade like Australia and that other Nation, my native Texas. // They show us how to think big. // For instance, I'm impressed that the flag of Australia is the only one to fly over a whole continent. // I'm even more struck by the fact that Australia has more sheep than people. That's impressive -- but Washington has more lawyers than you have sheep.)) //

In America, half of our GNP growth between 1985 and 1990 flowed from exports. To increase that growth -- which means more jobs -- we need the cooperation that is a cornerstone of the New World Order: The cooperation that will increase free trade / open markets / and ensure jobs. // On the other hand, we must reject the economic isolationism that's been tried before -- and found wanting: The protectionism that will close markets / ensure poverty / and cost jobs. // We can't go down that dead-end street again, and won't: Not as long as I am President. //

Two years ago, free trade helped our merchandise exports to Australia total \$8.5 billion -- up \$188 million from 1989. I commend your policies to foster greater openness and competitiveness in the economy. You have eliminated most import quotas, and cut domestic subsidies and tariffs. // I also applaud your efforts to strengthen the international economic system -- spurring a regional effort to promote freer trade by erasing trade barriers.

None of this has come easily -- but thanks to you, it's come steadily. // I can sum up this trip's purpose in three words: Jobs, jobs, jobs. So I am grateful that several years ago, Australia helped create the Asia-Pacific Economic Cooperation (APEC), a key economic forum. Since APEC's first ministerial meeting in Canberra 2 years ago, it has mobilized all fifteen participants to push for progress in the GATT Uruguay Round. / APEC members want to find ways to achieve sustainable growth, increase employment, and preserve the environment. So do we. We want the jobs that stem from economic cooperation among Pacific Rim market economies, including the United States. // Just as we need your help, so I pledge ours.

It is true our two Nations generally agree on goals. It is also true that we sometimes differ on means. // One difference is our use of the Export Enhancement Program (EEP) to counter the agricultural subsidies of the European Community. Let me be clear: I oppose such subsidies. They burden the taxpayer / reduce the benefits of free trade / and make industry less competitive. / In the long run, they stifle growth and cost jobs.

I know negotiations on this issue will be difficult. Yet let us show how the "Texas Two-Step" can meet "Waltzing Matilda." // Recently, in an effort to defuse EEP tensions, an Australian delegation visited our Department of Agriculture. We heard your perspective on the current world market situation, and your plea for sensitivity to Australian trade. / Australian officials have expressed interest in holding follow-up talks early this year. I

hope that the long-term gain for Americans and Australians from a successful Uruguay Round will outweigh the short-term pain. //

I have agreed to greater bilateral dialogue on this and other economic issues. We will seek understanding in the future as in the past. // We can be proud of working together over the last five decades. Yet a record is not something to stand upon. A record is something to build upon. //

We must expand our bilateral relationship in ways which benefit our countries. // We both breathe the same air. So last April, we agreed to pursue energy policies which will increase exports while preserving our environment. // We know that education is our most enduring legacy. So yesterday we launched the Australian Center for American Studies. This new center will expand bilateral links by developing programs of value to business, education, and the universities. / We hope this center will cause future generations to say of America and Australia, in the words of a great hymn: "Blest be the ties that bind." //

These ties are economic, military, social, cultural. They rest on shared values -- love of family, faith in God, pride in country, love of the unknown. // The first pictures of Neil Armstrong's adventure on the moon were beamed from Australia's radio telescope at Parkes to a waiting world. Later, in return, Apollo XV was named "Endeavor" after Captain Cook's ship -- in the hope of many future endeavors between our two Nations.

This new year, let's look forward to our next century together. Let's expand the bonds of friendship for ourselves,

and our children. / Let's help them meet the challenges of their
time, as we have met ours: Building the peace / creating
opportunity / increasing the benefit of God's bounty for all.
Thank you very much, and may God bless the people of this great
land -- Australia.

#

WHITE HOUSE STAFFING MEMORANDUM

DATE: 12/19/91 ACTION/CONCURRENCE/COMMENT DUE BY: FRIDAY, 12/20/91 11:00am

PRESIDENTIAL REMARKS: BUSINESS LUNCHEON

MELBOURNE, AUSTRALIA - JANUARY 3, 1992

SUBJECT: _____

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	HORNER	<input type="checkbox"/>	<input type="checkbox"/>
SKINNER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	ROGICH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BROMLEY	<input type="checkbox"/>	<input type="checkbox"/>	SMITH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CARD	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>BOSKIN</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<u>FINDLAY</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>SNOW</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please forward your comments directly to Tony Snow, Rm. 122, x2930, no later than 11:00 a.m., FRIDAY, DECEMBER 20, with a copy to this office. Thank you.

RESPONSE:

Cabinet Affairs supplement

PHILLIP D. BRADY
Assistant to the President
and Staff Secretary
Ext. 2702

None of this has come easily -- but thanks to you, it's come steadily. // I can sum up this trip's purpose in three words: Jobs, jobs, jobs. So I am grateful that several years ago, Australia helped create the Asia-Pacific Economic Cooperation (APEC), a key economic forum. Since APEC's first ministerial meeting in Canberra 2 years ago, it has mobilized all fifteen participants to push for progress in the GATT Uruguay Round. / APEC members want to find ways to achieve sustainable growth, increase employment, and preserve the environment. So do we. We want the jobs that stem from economic cooperation among Pacific Rim market economies, including the United States. // Just as we need your help, so I pledge ours.

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competitive. / In the long run, they stifle growth and cost jobs.

EEP applies needed pressure directly on the European

I know negotiations on this issue will be difficult. Yet

Community. I have pledged to take all possible care to

let us show how the "Texas Two-Step" can meet "Waiting Matilda."

// Recently, in an effort to defuse EEP tensions, an Australian

has a significant interest when implementing the program.

delegation visited your Department of Agriculture, He heard your

perspective on the current world market situation, and your plea

for sensitivity to Australian trade. / Australian officials have

expressed interest in holding follow-up talks early this year, &

and we anticipate a mid-February meeting.