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Series: Speech File Draft Files
Subseries: Chron File, 1989-1993

OA/ID Number: 13595
Folder ID Number: 13595-010

Folder Title:
Asia Trip Departure 12/30/91 [OA 6040]

| Stack: | Row: | Section: | Shelf: | Position: |
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**DEPARTURE STATEMENT ASIA TRIP \ ANDREWS AFB
DECEMBER 30, 1991 \ 6:30 A.M.**

TODAY I LEAVE ON A TWELVE-DAY JOURNEY TO A REGION OF CRITICAL IMPORTANCE TO THE INTERESTS OF THIS NATION. I WILL VISIT FOUR ASIAN-PACIFIC NATIONS, HOME TO SOME OF THE WORLD'S MOST DYNAMIC ECONOMIES.

ON MY VISITS TO AUSTRALIA AND SINGAPORE, TO KOREA AND JAPAN, I WILL GET A FIRST-HAND GLIMPSE OF AMERICA'S ECONOMIC FUTURE -- A WORLD IN WHICH WE WILL CONDUCT MORE AND MORE BUSINESS AND TRADE WITH PARTNERS IN ASIA, EUROPE AND LATIN AMERICA. //

- 2 -

IN THIS NEW WORLD, OLD NOTIONS NO LONGER APPLY. THE SHARP LINES THAT ONCE SEPARATED "FOREIGN" AND "DOMESTIC" POLICY HAVE BEEN OVERTAKEN BY A NEW REALITY. / IF WE WANT TO PUT PEOPLE TO WORK HERE AT HOME -- WE'VE GOT TO EXPAND TRADE AND OPEN MARKETS ABROAD. //

THESE NEW ECONOMIC REALITIES HAVE NOT ECLIPSED THE SECURITY CONCERNS THAT CONTINUE TO DEMAND OUR ATTENTION THROUGHOUT EAST ASIA.

I WILL MAKE CLEAR TO EACH COUNTRY I VISIT THAT AMERICA REMAINS COMMITTED TO THE CAUSE OF FREEDOM AND DEMOCRACY; THAT AMERICA WILL REMAIN ENGAGED IN THE PACIFIC AREA -- ECONOMICALLY, POLITICALLY AND MILITARILY. //

AFTER ALL, THE UNITED STATES IS A PACIFIC NATION, AND WE SHOULD CARE ABOUT WHAT OUR ALLIES IN THAT REGION HAVE TO SAY.

OUR ASIAN-PACIFIC FRIENDS WILL PLAY A CRUCIAL ROLE IN HELPING US BUILD A POST-COLD WAR WORLD DEFINED BY PROSPERITY AND TRADE, NOT POVERTY AND ISOLATIONISM.

BUT LET ME MAKE VERY CLEAR THE FOCUS OF THIS TRIP: MY HIGHEST PRIORITY IS JOBS. I WANT US TO BUILD A FOUNDATION FOR SUSTAINED ECONOMIC GROWTH -- AND AN EVER INCREASING SUPPLY OF GOOD JOBS FOR AMERICAN WORKERS.

HERE AT HOME, ALL OF US ARE CONCERNED ABOUT OUR SLUGGISH ECONOMY.

ONE WAY TO GET THIS ECONOMY GROWING AGAIN IS TO OPEN UP MARKETS ABROAD FOR AMERICAN GOODS AND SERVICES. THE GOODS WE MAKE HERE IN AMERICA -- THE SERVICES WE PROVIDE -- ARE SECOND TO NONE. MORE EXPORTS MEAN NEW JOBS. EACH BILLION DOLLARS IN NEW MANUFACTURED EXPORTS SUPPORTS 20,000 NEW AMERICAN JOBS. //

THE MARKETS OF EAST ASIA OFFER GREAT OPPORTUNITY.

LAST YEAR WE CONDUCTED MORE THAN 300 BILLION DOLLARS WORTH OF TWO-WAY TRADE WITH THE NATIONS OF THE PACIFIC RIM -- THAT'S MORE THAN WITH THE NATIONS OF EUROPE. YET WE KNOW THAT FOR MANY INDUSTRIES AND SECTORS OF OUR ECONOMY, THE POTENTIAL OF OUR PACIFIC MARKETS REMAINS LARGELY UNTAPPED.

MY MESSAGE IN EACH COUNTRY I VISIT WILL BE THIS:
FREE TRADE IS A TWO-WAY STREET.

CERTAINLY, AMERICAN COMPANIES OUGHT TO SHOW GREATER COMMITMENT TO THESE MARKETS. AND WHILE NATIONS SUCH AS SINGAPORE HAVE TAKEN GREAT STRIDES TO BUILD A TRADITION OF FREE AND OPEN TRADE, THERE ARE STILL TOO MANY COUNTRIES WHERE MARKETS ARE CLOSED TO QUALITY AMERICAN GOODS AND SERVICES. THERE ARE STILL TOO MANY COUNTRIES WHOSE CONSUMERS WANT BUT CANNOT BUY AMERICAN PRODUCTS.

WE SEEK NO SPECIAL BENEFITS -- NO RULES STACKED IN OUR FAVOR. JUST OPEN MARKETS -- TRADE THAT IS FREE AND FAIR. //

I'LL HAVE HELP DRIVING THAT MESSAGE HOME. EXECUTIVES FROM 21 OF AMERICA'S LEADING COMPANIES AND BUSINESS ORGANIZATIONS WILL TRAVEL WITH ME. SOME OF THEM NOW DO BUSINESS IN ASIA; ALL OF THEM ARE READY TO WORK HARD IN THESE MARKETS -- TO BLAZE A TRAIL OTHER AMERICAN COMPANIES, LARGE AND SMALL, CAN FOLLOW. //

THEY ARE ALSO REALISTIC ABOUT WHAT WE CANNOT EXPECT FROM THIS TRIP. WE CANNOT EXPECT TO ACHIEVE COMPLETE ACCORD. THIS TRIP WON'T SOLVE ALL OF THE TRADE ISSUES THAT NOW CONCERN US -- OR PRODUCE A NEW EXPORT BOOM OVERNIGHT.

BUT WE WILL DO ALL WE CAN TO MAKE PROGRESS -- TO DRIVE DOWN THE BARRIERS ABROAD THAT INHIBIT THE CREATION OF JOBS AND OPPORTUNITY AT HOME.

AMERICA CAN MEET THE CHALLENGES OF THE NEW WORLD TAKING SHAPE AROUND US.

SOME NATIONS FEAR THE FUTURE -- SEE CHAOS IN CHANGE. BUT AMERICA IS A NATION DRAWN FORWARD BY WHAT IS NEW. // I AM CERTAIN, I AM CONFIDENT THAT AMERICA CAN CONTINUE TO LEAD -- AND THAT IN THIS NEW WORLD AMERICANS WILL PROSPER. // THANK YOU, AND MAY GOD BLESS THE UNITED STATES OF AMERICA.

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THE WHITE HOUSE
WASHINGTON

December 26, 1991

MEMORANDUM FOR THE PRESIDENT

THROUGH: DAVID DEMAREST
 TONY SNOW *TS*

FROM: DANIEL MCGROARTY

SUBJECT: DEPARTURE STATEMENT FOR ASIA TRIP

I. SUMMARY

On December 30, at 6:30 a.m., you will deliver a departure statement at Andrews Air Force Base. This statement summarizes the themes for your trip to Australia, Singapore, South Korea and Japan.

II. DISCUSSION

Your remarks (five minutes, on cards) will set the tone for the trip -- and for press coverage of your efforts to improve economic and security relations with our Asian-Pacific allies.

McGroarty/Bunton
December 23, 1991
4:45 pm
[ASIA.DEP]

PRESIDENTIAL REMARKS: DEPARTURE STATEMENT, ASIA TRIP
ANDREWS AFB
DECEMBER 30, 1991
6:30 a.m.

Today I leave on a twelve-day journey to a region of critical importance to the interests of this Nation. I will visit four nations in the Asia-Pacific region, home to some of the world's most dynamic economies.

On my visits to Australia and Singapore, to Korea and Japan, I will visit part of America's economic future -- a future in which we will conduct more and more business and trade with partners in Asia, Europe and Latin America. //

In this new world, old notions no longer apply. The sharp lines that once separated "foreign" and "domestic" policy have been overtaken by a new reality. / If we want to put people to work here at home -- we've got to expand trade and open markets abroad. //

These new economic realities have not eclipsed the security concerns that continue to demand our attention throughout East Asia. I will make clear to each country I visit that America remains committed to the cause of freedom and democracy; that America will remain engaged -- economically, politically and militarily. //

After all, the United States is a Pacific Nation, and we should care about what our allies in that region have to say.

Our Asian-Pacific friends will play a crucial role in helping us build a post-Cold War world characterized by trade and engagement, not poverty and isolationism.

But let me make very clear the focus of this trip: My highest priority is jobs. I want us to build a foundation for sustained economic growth -- and an ever increasing supply of good jobs at good wages for American workers.

Here at home, all of us are concerned about our sluggish economy. One way to get this economy growing again is to open up markets abroad for American goods and services. The goods we make here in America -- the services we provide -- are second to none. More exports mean new jobs. Each billion dollars in new manufactured exports supports 20,000 new American jobs. Each billion dollars in agricultural exports supports 25,000 good new jobs. //

The markets of East Asia offer great opportunity. Last year we conducted more than 300 billion dollars worth of two-way trade with the nations of the Pacific Rim -- more than with the nations of Europe. Yet we know that for many industries and sectors of our economy, the potential of our Pacific markets remains largely untapped.

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I'll have help driving that message home. Executives from {21} of America's leading companies and business organizations will travel with me. Some of them now do business in Asia; all of them are ready to work hard in these markets -- to blaze a trail other American companies, large and small, can follow. //

Let me speak for a moment about what we cannot expect from this trip. We cannot expect to achieve complete accord. This trip won't solve all of the trade issues that now concern us -- or produce an export boom overnight.

But we will do all we can to make progress -- to drive down the barriers abroad that inhibit the creation of jobs and opportunity at home. America can meet the challenges of the new world taking shape around us. Some nations fear the future -- see chaos in change. But America is a nation drawn forward by what is new. // I am certain, I am confident that America can lead -- that Americans will prosper -- in this new world. // Thank you, and may God bless the United States of America.

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SEC
POTUS
comment
p. 1

THE WHITE HOUSE
WASHINGTON

91 DEC 26 P3:35

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WHITE HOUSE STAFFING MEMORANDUM

DATE: 12/26/91 ACTION/CONCURRENCE/COMMENT DUE BY: ---

SUBJECT: DEPARTURE STATEMENT FOR ASIA TRIP

| | ACTION | FYI | | ACTION | FYI |
|----------------|--------------------------|-------------------------------------|-------------|--------------------------|-------------------------------------|
| VICE PRESIDENT | <input type="checkbox"/> | <input checked="" type="checkbox"/> | HORNER | <input type="checkbox"/> | <input type="checkbox"/> |
| SKINNER | <input type="checkbox"/> | <input checked="" type="checkbox"/> | MCCLURE | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| SCOWCROFT | <input type="checkbox"/> | <input checked="" type="checkbox"/> | PETERSMEYER | <input type="checkbox"/> | <input type="checkbox"/> |
| DARMAN | <input type="checkbox"/> | <input checked="" type="checkbox"/> | PORTER | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| BRADY | <input type="checkbox"/> | <input checked="" type="checkbox"/> | ROGICH | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| BROMLEY | <input type="checkbox"/> | <input type="checkbox"/> | SMITH | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| CARD | <input type="checkbox"/> | <input checked="" type="checkbox"/> | BOSKIN | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| DEMAREST | <input type="checkbox"/> | <input checked="" type="checkbox"/> | FINDLAY | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| FITZWATER | <input type="checkbox"/> | <input checked="" type="checkbox"/> | SNOW | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| GRAY | <input type="checkbox"/> | <input checked="" type="checkbox"/> | | <input type="checkbox"/> | <input type="checkbox"/> |
| HOLIDAY | <input type="checkbox"/> | <input checked="" type="checkbox"/> | | <input type="checkbox"/> | <input type="checkbox"/> |

REMARKS:

The attached has been forwarded to the President.

RESPONSE:

PHILLIP D. BRADY
Assistant to the President
and Staff Secretary
Ext. 2702

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31 DEC 26 P3:35

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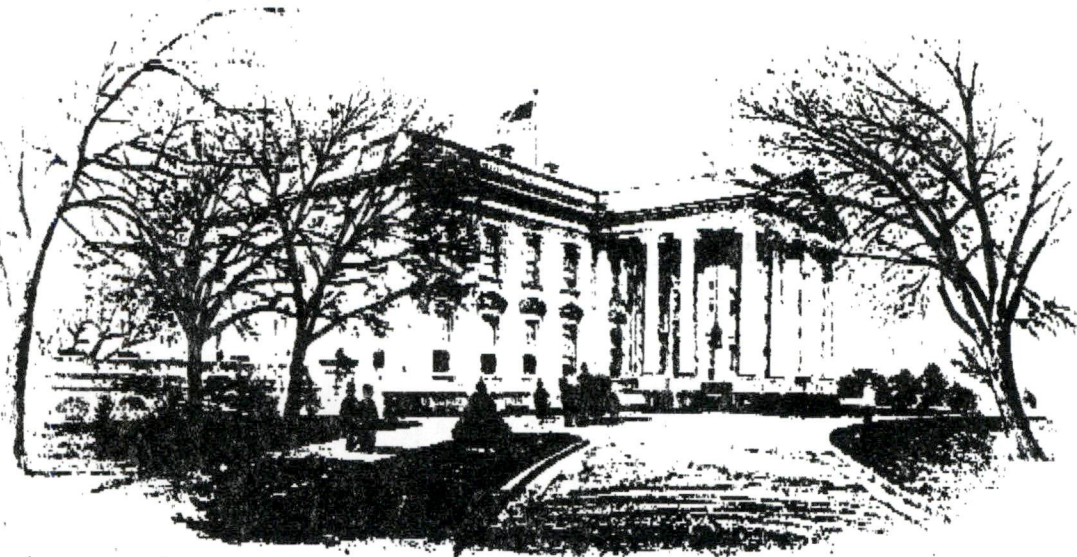
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Executive Office of the President

31 DEC 27 8:54



FACSIMILE TRANSMITTAL SHEET

NUMBER OF PAGES INCLUDING COVER 5

DATE 12/27

TO Dan

FAX NUMBER 6218

OFFICE NUMBER _____

COMMENTS When POTUS comments
Return pls incorporate DD
changes at same time

FROM Sharon / DD

FAX NUMBER 2983

OFFICE NUMBER 7620

TO POTUS
3:35p

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4:45 pm
[ASIA.DEP]

PRESIDENTIAL REMARKS: DEPARTURE STATEMENT, ASIA TRIP
ANDREWS AFB
DECEMBER 30, 1991
6:30 a.m.

✓
Today I leave on a twelve-day journey to a region of critical importance to the interests of this Nation. I will visit four nations ^{Asian-Pacific} ~~in the Asia Pacific region~~, home to some of the world's most dynamic economies.

On my visits to Australia and Singapore, to Korea and Japan, I will visit part of America's economic future -- a future in which we will conduct more and more business and trade with partners in Asia, Europe and Latin America. //

In this new world, old notions no longer apply. The sharp lines that once separated "foreign" and "domestic" policy have been overtaken by a new reality. / If we want to put people to work here at home -- we've got to expand trade and open markets abroad. //

These new economic realities have not eclipsed the security concerns that continue to demand our attention throughout East Asia. I will make clear to each country I visit that America remains committed to the cause of freedom and democracy; that America will remain engaged -- economically, politically and militarily. //

After all, the United States is a Pacific Nation, and we should care about what our allies in that region have to say.

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Our Asian-Pacific friends will play a crucial role in helping us build a post-Cold War world characterized by ^{defined} ~~prosperity and~~ ^{prosperity and} ~~trade and~~ ^{trade} ~~economic growth~~ ^{engagement}, not poverty and isolationism.

But let me make very clear the focus of this trip: My highest priority is jobs. I want us to build a foundation for sustained economic growth -- and an ever increasing supply of good jobs at good wages for American workers.

Here at home, all of us are concerned about our sluggish economy. One way to get this economy growing again is to open up markets abroad for American goods and services. The goods we make here in America -- the services we provide -- are second to none. More exports mean new jobs. ^{for example,} Each billion dollars in new manufactured exports supports 20,000 new American jobs. Each billion dollars in agricultural exports supports 25,000 good new jobs. //

The markets of East Asia offer great opportunity. Last year we conducted more than 300 billion dollars worth of two-way trade with the nations of the Pacific Rim -- ^{that's} more than with the nations of Europe. Yet we know that for many industries and sectors of our economy, the potential of our Pacific markets remains largely untapped.

My message in each country I visit will be this: free trade is a two-way street. Certainly, American companies ought to show greater commitment to these markets. ^{And while nations such as} Singapore also ^{have} taken great strides to build a tradition of free and open trade, ~~But~~ there are still too many countries where markets are closed to

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quality American goods and services. There are still too many countries whose consumers want but cannot buy American products. / We seek no special benefits -- no rules stacked in our favor. Just open markets -- trade that is free and fair. //

I'll have help driving that message home. Executives from {21} of America's leading companies and business organizations will travel with me. Some of them now do business in Asia; all of them are ready to work hard in these markets -- to blaze a trail other American companies, large and small, can follow. // *they are also realistic about what*
~~let us speak for a moment about what~~ we cannot expect from this trip. We cannot expect to achieve complete accord. This trip won't solve all of the trade issues that now concern us -- or produce an ^{new} export boom overnight.

But we will do all we can to make progress -- to drive down the barriers abroad that inhibit the creation of jobs and opportunity at home. America can meet the challenges of the new world taking shape around us. Some nations fear the future -- see chaos in change. But America is a nation drawn forward by what is new. // I am certain, I am confident that America can *continue to*
lead -- ~~and~~ that Americans will prosper -- in this new world. // Thank you, and may God bless the United States of America.

#

Advance

Snow

Document No. 294879ss

WHITE HOUSE STAFFING MEMORANDUM

DATE: 12/24/91 ACTION/CONCURRENCE/COMMENT DUE BY: THURS. 12/26/91 3:00pm

PRESIDENTIAL REMARKS: DEPARTURE STATEMENT, ASIA TRIP

ANDREWS AFB - DECEMBER 30, 1991 6:30 a.m.

SUBJECT: _____

| | ACTION | FYI | | ACTION | FYI |
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| VICE PRESIDENT | <input type="checkbox"/> | <input checked="" type="checkbox"/> | HORNER | <input type="checkbox"/> | <input type="checkbox"/> |
| SKINNER | <input type="checkbox"/> | <input checked="" type="checkbox"/> | MCCLURE | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
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| DARMAN | <input checked="" type="checkbox"/> | <input type="checkbox"/> | PORTER | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| BRADY | <input type="checkbox"/> | <input checked="" type="checkbox"/> | ROGICH | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| BROMLEY | <input type="checkbox"/> | <input type="checkbox"/> | SMITH | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| CARD | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <u>BOSKIN</u> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
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| HOLIDAY | <input checked="" type="checkbox"/> | <input type="checkbox"/> | _____ | <input type="checkbox"/> | <input type="checkbox"/> |

REMARKS:

Please forward your comments directly to Tony Snow, Rm. 122, x2930, no later than 3:00 p.m., THURSDAY, DECEMBER 26, with a copy to this office. Thank you.

RESPONSE:

MASTER

NSC concurs with changes as noted.

Brent Scowcroft

PHILLIP D. BRADY
Assistant to the President
and Staff Secretary
Ext. 2702

CC: Phillip Brady

McGroarty/Bunton
December 23, 1991
4:45 pm
[ASIA.DEP]

91 DEC 24 AM: 58

PRESIDENTIAL REMARKS: DEPARTURE STATEMENT, ASIA TRIP
ANDREWS AFB
DECEMBER 30, 1991
6:30 a.m.

Today I leave on a journey to a region of critical importance to the interests of this Nation. Over the next ten days I will travel to four nations in East Asia^{and the Pacific} -- home to many of the world's most dynamic economies.

On my visits to Australia and Singapore, to Korea and Japan, what I will see is a glimpse of America's economic future. We've entered a new era -- a world in which a growing share of American prosperity will come from markets in Asia, Europe and Latin America. //

In this new world, old notions no longer apply. The sharp lines that once separated "foreign" and "domestic" policy have been overtaken by a new reality. / If we want to help put people to work here at home -- we've got to participate in the dynamism of expanding markets abroad. ~~push to expand trade~~ ^{This means free-er} and ^{more} open markets abroad. //

These new economic realities have not eclipsed the security concerns that continue to demand our attention throughout East

we enter
post-Cold
er era,
not to
sult with our partners in the Asian-Pacific region. Their views are important
us. Our nation is and will remain a Pacific power, and we will work together
with our Pacific partners to shape the future.
Asia. I will make clear to each country I visit that the American commitment to ^{protecting, and} ~~the cause of~~ advancing freedom and democracy remains strong: that America will remain engaged -- economically, politically and militarily. //

But let me make very clear the focus of this trip: My highest priority is ^{sustainable} [jobs and] economic growth that will lead to quality jobs.

Here at home, all of us are concerned about our sluggish economy. One way to get this economy growing again is to open up markets abroad for American goods and services. The goods we make here in America -- the services we provide -- are second to none. More exports mean new jobs. Each billion dollars in new manufactured exports equals 20,000 new American jobs -- good jobs at a good wage. //

The markets of East Asia mean opportunity. ^{Last year,} ~~Right now,~~ two-way trade with the nations of the Pacific Rim ^{exceeded} ~~stands at~~ \$300 billion dollars. Yet we know that for many industries and sectors of our economy, the potential of our Pacific markets remains largely untapped. (CBA)

My message in each country I visit will be this: free trade ^{Not only do American companies have to show greater commitment to these markets.} is a two-way street. There are still too many countries where markets are closed to quality American goods ^{and services}. There are still too many countries whose consumers want but cannot buy American products. / We seek no special benefits --no rules stacked in our favor. Just open markets -- trade that is free and fair. //

I'll have help ^{exploring these opportunities} ~~[driving that message home]~~. Executives from ^{and business organizations} {21} of America's leading companies ^{work hard in these markets} will travel with me. Some of them now do business in Asia; all of them are ready to [expand] - to blaze a trail other American companies, large and small, can follow. //

delete (Porter)
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dwells on what we are
not going to accomplish.
3rd sent. says it all.

[Let me speak for a moment about what we cannot expect from this trip. We cannot expect to achieve complete accord.] This trip won't solve all of the trade issues that now concern us -- or produce an export boom overnight.

But we will do all we can to make progress -- to drive down the barriers abroad that mean more jobs and opportunity at home. America can meet the challenges of the new world taking shape around us. Some nations fear the future -- see chaos in change. But America is a nation drawn forward by what is new. // I am certain, I am confident that America can lead -- that Americans will prosper -- in this new world. // Thank you, and may God bless the United States of America.

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NATIONAL SECURITY COUNCIL

EXECUTIVE SECRETARIAT STAFFING DOCUMENT

SYSTEM LOG NUMBER: 9402

TIME STAMP

ACTION OFFICER: Patterson

DOE 2:00 PM STAFFING DEC 26

Prepare Memo For Scowcroft/Howe

Appropriate Action

Prepare Memo For Brady

Prepare Memo For Sittmann

Prepare Memo Scowcroft

to SNOW

CONCURRENCES/COMMENTS

PHONE* to action officer at ext.

| Concur | FYI | Concur | FYI | Concur | FYI |
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| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| | Andricos | | Hutchings | | Popadluk |
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| | Beers | | Kansteiner | | Rademaker |
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| | Fry | | Needles | | Wayne |
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| | Gordon | | O'Leary | | Whitley |
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| | Gompert | | Paal | | Working |
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| | Haass | | Patterson | | Hilliard |
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INFORMATION

Sittmann

Hill

Exec Sec Desk

Scowcroft (advance)

Howe (advance)

Secretariat

COMMENTS

Logged By MB

Return to Secretariat 379 OEOB

McGroarty/Bunton
December 27, 1991
1:30 pm
[ASIA.DEP]

PRESIDENTIAL REMARKS: DEPARTURE STATEMENT, ASIA TRIP
ANDREWS AFB
DECEMBER 30, 1991
6:30 a.m.

Today I leave on a twelve-day journey to a region of critical importance to the interests of this Nation. I will visit four Asian-Pacific nations, home to some of the world's most dynamic economies.

On my visits to Australia and Singapore, to Korea and Japan, I will ~~visit part~~ ^{see it as a glimpse, first hand a key part} of America's economic future -- a ~~future~~ ^{world} in which we will conduct more and more business and trade with partners in Asia, Europe and Latin America. //

In this new world, old notions no longer apply. The sharp lines that once separated "foreign" and "domestic" policy have been overtaken by a new reality. / If we want to put people to work here at home -- we've got to expand trade and open markets abroad. //

These new economic realities have not eclipsed the security concerns that continue to demand our attention throughout East Asia. I will make clear to each country I visit that America remains committed to the cause of freedom and democracy; that America will remain engaged in the Pacific area -- economically, politically and militarily. //

After all, the United States is a Pacific Nation, and we should care about what our allies in that region have to say.

Our Asian-Pacific friends will play a crucial role in helping us build a post-Cold War world defined by prosperity and trade, not poverty and isolationism.

But let me make very clear the focus of this trip: My highest priority is jobs. I want us to build a foundation for sustained economic growth -- and an ever increasing supply of good jobs for American workers.

Here at home, all of us are concerned about our sluggish economy. One way to get this economy growing again is to open up markets abroad for American goods and services. The goods we make here in America -- the services we provide -- are second to none. More exports mean new jobs. Each billion dollars in new manufactured exports supports 20,000 new American jobs. //

The markets of East Asia offer great opportunity. Last year we conducted more than 300 billion dollars worth of two-way trade with the nations of the Pacific Rim -- that's more than with the nations of Europe. Yet we know that for many industries and sectors of our economy, the potential of our Pacific markets remains largely untapped.

My message in each country I visit will be this: free trade is a two-way street. Certainly, American companies ought to show greater commitment to these markets. And while nations such as Singapore have taken great strides to build a tradition of free and open trade, there are still too many countries where markets are closed to quality American goods and services. There are still too many countries whose consumers want but cannot buy

American products. / We seek no special benefits -- no rules stacked in our favor. Just open markets -- trade that is free and fair. //

I'll have help driving that message home. Executives from 21 of America's leading companies and business organizations will travel with me. Some of them now do business in Asia; all of them are ready to work hard in these markets -- to blaze a trail other American companies, large and small, can follow. //

They are also realistic about what we cannot expect from this trip. We cannot expect to achieve complete accord. This trip won't solve all of the trade issues that now concern us -- or produce a new export boom overnight.

But we will do all we can to make progress -- to drive down the barriers abroad that inhibit the creation of jobs and opportunity at home. America can meet the challenges of the new world taking shape around us.

Some nations fear the future -- see chaos in change. But America is a nation drawn forward by what is new. // I am certain, I am confident that America can continue to lead -- and that in this new world Americans will prosper. // Thank you, and may God bless the United States of America.

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WHITE HOUSE STAFFING MEMORANDUM



DATE: 12/24/91 ACTION/CONCURRENCE/COMMENT DUE BY: THURS. 12/26/91 3:00pm

PRESIDENTIAL REMARKS: DEPARTURE STATEMENT, ASIA TRIP
 SUBJECT: ANDREWS AFB - DECEMBER 30, 1991 6:30 a.m.

| | ACTION | FYI | | ACTION | FYI |
|----------------|-------------------------------------|-------------------------------------|-------------|-------------------------------------|-------------------------------------|
| VICE PRESIDENT | <input type="checkbox"/> | <input checked="" type="checkbox"/> | HORNER | <input type="checkbox"/> | <input type="checkbox"/> |
| SKINNER | <input type="checkbox"/> | <input checked="" type="checkbox"/> | MCCLURE | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| SCOWCROFT | <input checked="" type="checkbox"/> | <input type="checkbox"/> | PETERSMEYER | <input type="checkbox"/> | <input type="checkbox"/> |
| DARMAN | <input checked="" type="checkbox"/> | <input type="checkbox"/> | PORTER | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| BRADY | <input type="checkbox"/> | <input checked="" type="checkbox"/> | ROGICH | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| BROMLEY | <input type="checkbox"/> | <input type="checkbox"/> | SMITH | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| CARD | <input type="checkbox"/> | <input checked="" type="checkbox"/> | BOSKIN | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| DEMAREST | <input checked="" type="checkbox"/> | <input type="checkbox"/> | FINDLAY | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
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| GRAY | <input checked="" type="checkbox"/> | <input type="checkbox"/> | | <input type="checkbox"/> | <input type="checkbox"/> |
| HOLIDAY | <input checked="" type="checkbox"/> | <input type="checkbox"/> | | <input type="checkbox"/> | <input type="checkbox"/> |

REMARKS:


Please forward your comments directly to Tony Snow, Rm. 122, x2930, no later than 3:00 p.m., THURSDAY, DECEMBER 26, with a copy to this office. Thank you.

RESPONSE:

December 26, 1991

NSC concurs with changes as noted.

could be stated:

for 
 Phillip D. Brady

PHILLIP D. BRADY
 Assistant to the President
 and Staff Secretary
 Ext. 2702

CC: Phillip Brady

McGroarty/Bunton
December 23, 1991
4:45 pm
[ASIA.DEP]

01 DEC 24 11:58

PRESIDENTIAL REMARKS: DEPARTURE STATEMENT, ASIA TRIP
ANDREWS AFB
DECEMBER 30, 1991
6:30 a.m.

Today I leave on a journey to a region of critical importance to the interests of this Nation. Over the next ten days I will travel to four nations in East Asia^{and the Pacific} -- home to many of the world's most dynamic economies.

On my visits to Australia and Singapore, to Korea and Japan, what I will see is a glimpse of America's economic future. We've entered a new era -- a world in which a growing share of American prosperity will come from markets in Asia, Europe and Latin

America. // ~~In it, we are the one true superpower, the only truly global actor. But,~~

In this new world, old notions no longer apply. The sharp lines that once separated "foreign" and "domestic" policy have been overtaken by a new reality. ^{Our prosperity, like our security, requires our engagement throughout the world.} If we want to help put people to work here at home -- we've got to ^{participate in the dynamism of expanding markets abroad.} ~~push to expand trade~~ and ^{more} open markets abroad. // ^{This means free-er}

These new economic realities have not eclipsed the security concerns that continue to demand our attention throughout East

Asia. I will make clear to each country I visit that the American commitment to ^{protecting, and} advancing ~~[the cause of]~~ freedom and democracy remains strong: that America will remain engaged ^{in the Pacific} -- economically, politically and militarily. //

^{As we enter the post-Cold War era, I want to consult with our partners in the Asian-Pacific region. Their views are important to us. Our nation is and will remain a Pacific power, and we will work together with our Pacific partners to shape the future.}

REVISED

But let me make very clear the focus of this trip: My highest priority is ^{sustainable} [jobs and] economic growth that will lead to quality jobs.

Here at home, all of us are concerned about our sluggish economy. One way to get this economy growing again is to open up markets abroad for American goods and services. The goods we make here in America -- the services we provide -- are second to none. More exports mean new jobs. Each billion dollars in new manufactured exports equals 20,000 new American jobs -- good jobs at a good wage. //

The markets of East Asia mean opportunity. Right now, two-way trade with the nations of the Pacific Rim stands at \$300 billion dollars. Yet we know that for many industries and sectors of our economy, the potential of our Pacific markets remains largely untapped.

My message in each country I visit will be this: free trade is a two-way street. ^{Not only do American companies have to show greater commitment to these markets.} There are still too many countries where markets are closed to quality American goods^{and services}. There are still too many countries whose consumers want but cannot buy American products. / We seek no special benefits --no rules stacked in our favor. Just open markets -- trade that is free and fair. //

I'll have help ^{exploring these opportunities} [~~driving that message home~~]. Executives from {21} of America's leading companies ^{and business organizations} will travel with me. Some of them now do business in Asia; all of them are ready to ^{work hard in these markets} [expand] - to blaze a trail other American companies, large and small, can follow. //

Let me speak for a moment about what we cannot expect from this trip. We cannot expect to achieve complete accord. This trip won't solve all of the trade issues that now concern us -- or produce an export boom overnight.

But we will do all we can to make progress -- to drive down the barriers abroad that mean more jobs and opportunity at home. America can meet the challenges of the new world taking shape around us. Some nations fear the future -- see chaos in change. But America is a nation drawn forward by what is new. // I am certain, I am confident that America can lead -- that Americans will prosper -- in this new world. // Thank you, and may God bless the United States of America.

#

*advance
copy*

Document No. 294879ss *Snow*

WHITE HOUSE STAFFING MEMORANDUM

DATE: 12/24/91 ACTION/CONCURRENCE/COMMENT DUE BY: THURS. 12/26/91 3:00pm

PRESIDENTIAL REMARKS: DEPARTURE STATEMENT, ASIA TRIP

ANDREWS AFB - DECEMBER 30, 1991 6:30 a.m.

SUBJECT: _____

| | ACTION | FYI | | ACTION | FYI |
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| VICE PRESIDENT | <input type="checkbox"/> | <input checked="" type="checkbox"/> | HORNER | <input type="checkbox"/> | <input type="checkbox"/> |
| SKINNER | <input type="checkbox"/> | <input checked="" type="checkbox"/> | MCCLURE | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
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REMARKS:

Please forward your comments directly to Tony Snow, Rm. 122, x2930, no later than 3:00 p.m., THURSDAY, DECEMBER 26, with a copy to this office. Thank you.

RESPONSE:

NSC concurs with changes as noted.

Brent Scowcroft

CC: Phillip Brady

PHILLIP D. BRADY
Assistant to the President
and Staff Secretary
Ext. 2702

McGroarty/Bunton
December 23, 1991
4:45 pm
[ASIA.DEP]

91 DEC 24 All: 58

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ANDREWS AFB
DECEMBER 30, 1991
6:30 a.m.

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America. // *In it, we are the one true superpower, the only truly global actor. But,*

In this new world, old notions no longer apply. The sharp lines that once separated "foreign" and "domestic" policy have been overtaken by a new reality. *Our prosperity, like our security, requires our engagement throughout the world.* If we want to help put people to work here at home -- we've got to push to expand trade and open markets abroad. // *This means free-er*

These new economic realities have not eclipsed the security concerns that continue to demand our attention throughout East

Asia. I will make clear to each country I visit that the American commitment to ^{protecting, and} advancing, ~~the cause of~~ freedom and

democracy remains strong: that America will remain engaged -- economically, politically and militarily. // *in the Pacific*

we enter a post-Cold War era, and to us, our nation is and will remain a Pacific power, and we will work together with our Pacific partners to shape the future.

But let me make very clear the focus of this trip: My highest priority is ^{sustainable} [jobs and] economic growth that will lead to quality jobs.

Here at home, all of us are concerned about our sluggish economy. One way to get this economy growing again is to open up markets abroad for American goods and services. The goods we make here in America -- the services we provide -- are second to none. More exports mean new jobs. Each billion dollars in new manufactured exports equals 20,000 new American jobs -- good jobs at a good wage. //

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But we will do all we can to make progress -- to drive down the barriers abroad that mean more jobs and opportunity at home. America can meet the challenges of the new world taking shape around us. Some nations fear the future -- see chaos in change. But America is a nation drawn forward by what is new. // I am certain, I am confident that America can lead -- that Americans will prosper -- in this new world. // Thank you, and may God bless the United States of America.

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**NATIONAL SECURITY COUNCIL
EXECUTIVE SECRETARIAT STAFFING DOCUMENT**

TIME STAMP

SYSTEM LOG NUMBER: **7402**

ACTION OFFICER: **Patterson**

DUE: **2:00 PM THURS DEC 26**

- | | |
|---|--|
| <input type="checkbox"/> Prepare Memo For Scowcroft/Howe | <input type="checkbox"/> Appropriate Action |
| <input type="checkbox"/> Prepare Memo For Brady | <input type="checkbox"/> Prepare Memo For Sittmann |
| <input checked="" type="checkbox"/> Prepare Memo Scowcroft | to SNOW |

CONCURRENCES/COMMENTS:

PHONE* to action officer at ext.

| Concur | FYI | | Concur | FYI | | Concur | FYI | |
|--------------------------|--------------------------|----------|-------------------------------------|--------------------------|------------|-------------------------------------|-------------------------------------|-----------------|
| <input type="checkbox"/> | <input type="checkbox"/> | Andricos | <input type="checkbox"/> | <input type="checkbox"/> | Hutchings | <input checked="" type="checkbox"/> | <input type="checkbox"/> | Popadiuk |
| <input type="checkbox"/> | <input type="checkbox"/> | Barth | <input type="checkbox"/> | <input type="checkbox"/> | Jones | <input type="checkbox"/> | <input type="checkbox"/> | Pryce |
| <input type="checkbox"/> | <input type="checkbox"/> | Beers | <input type="checkbox"/> | <input type="checkbox"/> | Kansteiner | <input type="checkbox"/> | <input type="checkbox"/> | Rademaker |
| <input type="checkbox"/> | <input type="checkbox"/> | Burns | <input type="checkbox"/> | <input type="checkbox"/> | Lamplery | <input type="checkbox"/> | <input type="checkbox"/> | Riedel |
| <input type="checkbox"/> | <input type="checkbox"/> | Canas | <input type="checkbox"/> | <input type="checkbox"/> | Lowenkron | <input type="checkbox"/> | <input type="checkbox"/> | Rostow |
| <input type="checkbox"/> | <input type="checkbox"/> | Camey | <input type="checkbox"/> | <input type="checkbox"/> | McNamara | <input type="checkbox"/> | <input type="checkbox"/> | Stettner |
| <input type="checkbox"/> | <input type="checkbox"/> | Chellis | <input type="checkbox"/> | <input type="checkbox"/> | McShane | <input type="checkbox"/> | <input type="checkbox"/> | Tilley |
| <input type="checkbox"/> | <input type="checkbox"/> | Davis | <input type="checkbox"/> | <input type="checkbox"/> | Melby | <input type="checkbox"/> | <input type="checkbox"/> | Tobey |
| <input type="checkbox"/> | <input type="checkbox"/> | Deal | <input type="checkbox"/> | <input type="checkbox"/> | Menan | <input type="checkbox"/> | <input type="checkbox"/> | Van Eron |
| <input type="checkbox"/> | <input type="checkbox"/> | Dyke | <input type="checkbox"/> | <input type="checkbox"/> | Morley | <input type="checkbox"/> | <input type="checkbox"/> | Waguespack |
| <input type="checkbox"/> | <input type="checkbox"/> | Fry | <input type="checkbox"/> | <input type="checkbox"/> | Needles | <input type="checkbox"/> | <input type="checkbox"/> | Wayne |
| <input type="checkbox"/> | <input type="checkbox"/> | Gordon | <input type="checkbox"/> | <input type="checkbox"/> | O'Leary | <input type="checkbox"/> | <input type="checkbox"/> | Whitley |
| <input type="checkbox"/> | <input type="checkbox"/> | Gompert | <input checked="" type="checkbox"/> | <input type="checkbox"/> | Paal | <input type="checkbox"/> | <input type="checkbox"/> | Working |
| <input type="checkbox"/> | <input type="checkbox"/> | Haass | <input type="checkbox"/> | <input type="checkbox"/> | Patterson | <input type="checkbox"/> | <input checked="" type="checkbox"/> | Hilliard |
| <input type="checkbox"/> | <input type="checkbox"/> | Holl | <input type="checkbox"/> | <input type="checkbox"/> | Pavitt | <input type="checkbox"/> | <input type="checkbox"/> | |
| <input type="checkbox"/> | <input type="checkbox"/> | Hewett | <input type="checkbox"/> | <input type="checkbox"/> | Pilling | <input type="checkbox"/> | <input type="checkbox"/> | |
| <input type="checkbox"/> | <input type="checkbox"/> | Hull | <input type="checkbox"/> | <input type="checkbox"/> | Poneman | <input type="checkbox"/> | <input type="checkbox"/> | |

- INFORMATION**
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| <input checked="" type="checkbox"/> Sittmann | <input checked="" type="checkbox"/> Hill | <input checked="" type="checkbox"/> Exec Sec Desk |
| <input checked="" type="checkbox"/> Scowcroft (advance) | <input checked="" type="checkbox"/> Howe (advance) | <input checked="" type="checkbox"/> Secretariat |

COMMENTS

Logged By **MB**

Return to Secretariat
379 OEOb

THE WHITE HOUSE
WASHINGTON

December 26, 1991

MEMORANDUM FOR TONY SNOW

FROM: GENE C. SCHAERR *GCS*
ASSOCIATE COUNSEL TO THE PRESIDENT

SUBJECT: Presidential Remarks: Departure Statement, Asia
Trip - Andrews Air Force Base - December 30, 1991

Counsel's Office has no legal objection to the Presidential remarks referenced above.

Thank you for the opportunity to comment on this matter.

Attachment

cc: Phillip D. Brady
Assistant to the President
and Staff Secretary

WHITE HOUSE STAFFING MEMORANDUM

DATE: 12/24/91 ACTION/CONCURRENCE/COMMENT DUE BY: THURS. 12/26/91 3:00pm

PRESIDENTIAL REMARKS: DEPARTURE STATEMENT, ASIA TRIP

ANDREWS AFB - DECEMBER 30, 1991 6:30 a.m.

SUBJECT: _____

| | ACTION | FYI | | ACTION | FYI |
|----------------|--------|-----|----------------|--------|-----|
| VICE PRESIDENT | — | ✓ | HORNER | — | — |
| SKINNER | — | ✓ | MCCLURE | ✓ | — |
| SCOWCROFT | ✓ | — | PETERSMEYER | — | — |
| DARMAN | ✓ | — | PORTER | ✓ | — |
| BRADY | — | ✓ | ROGICH | ✓ | — |
| BROMLEY | — | — | SMITH | ✓ | — |
| CARD | — | ✓ | <u>BOSKIN</u> | ✓ | — |
| DEMAREST | ✓ | — | <u>FINDLAY</u> | — | ✓ |
| FITZWATER | — | ✓ | <u>SNOW</u> | — | ✓ |
| GRAY | ✓ | — | _____ | — | — |
| HOLIDAY | ✓ | — | _____ | — | — |

REMARKS:

Please forward your comments directly to Tony Snow, Rm. 122, x2930, no later than 3:00 p.m., THURSDAY, DECEMBER 26, with a copy to this office. Thank you.

RESPONSE:

PHILLIP D. BRADY
Assistant to the President
and Staff Secretary
Ext. 2702

McGroarty/Bunton
December 23, 1991
4:45 pm
[ASIA.DEP]

31 DEC 24 11:58

PRESIDENTIAL REMARKS: DEPARTURE STATEMENT, ASIA TRIP
ANDREWS AFB
DECEMBER 30, 1991
6:30 a.m.

Today I leave on a journey to a region of critical importance to the interests of this Nation. Over the next ten days I will travel to four nations in East Asia -- home to many of the world's most dynamic economies.

On my visits to Australia and Singapore, to Korea and Japan, what I will see is a glimpse of America's economic future. We've entered a new era -- a world in which a growing share of American prosperity will come from markets in Asia, Europe and Latin America. //

In this new world, old notions no longer apply. The sharp lines that once separated "foreign" and "domestic" policy have been overtaken by a new reality. / If we want to help put people to work here at home -- we've got to push to expand trade and open markets abroad. //

These new economic realities have not eclipsed the security concerns that continue to demand our attention throughout East Asia. I will make clear to each country I visit that the American commitment to advancing the cause of freedom and democracy remains strong: that America will remain engaged -- economically, politically and militarily. //

But let me make very clear the focus of this trip: My highest priority is jobs and economic growth.

Here at home, all of us are concerned about our sluggish economy. One way to get this economy growing again is to open up markets abroad for American goods and services. The goods we make here in America -- the services we provide -- are second to none. More exports mean new jobs. Each billion dollars in new manufactured exports equals 20,000 new American jobs -- good jobs at a good wage. //

The markets of East Asia mean opportunity. Right now, two-way trade with the nations of the Pacific Rim stands at \$300 billion dollars. Yet we know that for many industries and sectors of our economy, the potential of our Pacific markets remains largely untapped.

My message in each country I visit will be this: free trade is a two-way street. There are still too many countries where markets are closed to quality American goods. There are still too many countries whose consumers want but cannot buy American products. / We seek no special benefits --no rules stacked in our favor. Just open markets -- trade that is free and fair. //

I'll have help driving that message home. Executives from {21} of America's leading companies will travel with me. Some of them now do business in Asia; all of them are ready to expand - - to blaze a trail other American companies, large and small, can follow. //

Let me speak for a moment about what we cannot expect from this trip. We cannot expect to achieve complete accord. This trip won't solve all of the trade issues that now concern us -- or produce an export boom overnight.

But we will do all we can to make progress -- to drive down the barriers abroad that mean more jobs and opportunity at home. America can meet the challenges of the new world taking shape around us. Some nations fear the future -- see chaos in change. But America is a nation drawn forward by what is new. // I am certain, I am confident that America can lead -- that Americans will prosper -- in this new world. // Thank you, and may God bless the United States of America.

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THE WHITE HOUSE
WASHINGTON
December 26, 1991

MEMORANDUM FOR TONY SNOW

FROM: ROGER B. PORTER *RB*
SUBJECT: Presidential Remarks: Departure Statement, Asia
Trip, Andrews AFB - December 30, 1991

The draft departure statement remarks are positive and help provide a useful focus to the trip. My only recommendation is deleting the first two sentences in the first paragraph on page three. It dwells more on what we are not going to accomplish. The point of the paragraph is made in the third sentence, which stands well on its own.

If you have any questions, please let me know.

cc: Phillip D. Brady

WHITE HOUSE STAFFING MEMORANDUM

DATE: 12/24/91 ACTION/CONCURRENCE/COMMENT DUE BY: THURS. 12/26/91 3:00pm

PRESIDENTIAL REMARKS: DEPARTURE STATEMENT, ASIA TRIP

SUBJECT: ANDREWS AFB - DECEMBER 30, 1991 6:30 a.m.

| | ACTION | FYI | | ACTION | FYI |
|----------------|-------------------------------------|-------------------------------------|----------------|-------------------------------------|-------------------------------------|
| VICE PRESIDENT | <input type="checkbox"/> | <input checked="" type="checkbox"/> | HORNER | <input type="checkbox"/> | <input type="checkbox"/> |
| SKINNER | <input type="checkbox"/> | <input checked="" type="checkbox"/> | MCCLURE | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| SCOWCROFT | <input checked="" type="checkbox"/> | <input type="checkbox"/> | PETERSMEYER | <input type="checkbox"/> | <input type="checkbox"/> |
| DARMAN | <input checked="" type="checkbox"/> | <input type="checkbox"/> | PORTER | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| BRADY | <input type="checkbox"/> | <input checked="" type="checkbox"/> | ROGICH | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| BROMLEY | <input type="checkbox"/> | <input type="checkbox"/> | SMITH | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| CARD | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <u>BOSKIN</u> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| DEMAREST | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <u>FINDLAY</u> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| FITZWATER | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <u>SNOW</u> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| GRAY | <input checked="" type="checkbox"/> | <input type="checkbox"/> | | <input type="checkbox"/> | <input type="checkbox"/> |
| HOLIDAY | <input checked="" type="checkbox"/> | <input type="checkbox"/> | | <input type="checkbox"/> | <input type="checkbox"/> |

REMARKS:

Please forward your comments directly to Tony Snow, Rm. 122, x2930, no later than 3:00 p.m., THURSDAY, DECEMBER 26, with a copy to this office. Thank you.

RESPONSE:

PHILLIP D. BRADY
Assistant to the President
and Staff Secretary
Ext. 2702

McGroarty/Bunton
December 23, 1991
4:45 pm
[ASIA.DEP]

91 DEC 24 11:58

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ANDREWS AFB
DECEMBER 30, 1991
6:30 a.m.

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On my visits to Australia and Singapore, to Korea and Japan, what I will see is a glimpse of America's economic future. We've entered a new era -- a world in which a growing share of American prosperity will come from markets in Asia, Europe and Latin America. //

In this new world, old notions no longer apply. The sharp lines that once separated "foreign" and "domestic" policy have been overtaken by a new reality. / If we want to help put people to work here at home -- we've got to push to expand trade and open markets abroad. //

These new economic realities have not eclipsed the security concerns that continue to demand our attention throughout East Asia. I will make clear to each country I visit that the American commitment to advancing the cause of freedom and democracy remains strong: that America will remain engaged -- economically, politically and militarily. //

But let me make very clear the focus of this trip: My highest priority is jobs and economic growth.

Here at home, all of us are concerned about our sluggish economy. One way to get this economy growing again is to open up markets abroad for American goods and services. The goods we make here in America -- the services we provide -- are second to none. More exports mean new jobs. Each billion dollars in new manufactured exports equals 20,000 new American jobs -- good jobs at a good wage. //

The markets of East Asia mean opportunity. Right now, two-way trade with the nations of the Pacific Rim stands at \$300 billion dollars. Yet we know that for many industries and sectors of our economy, the potential of our Pacific markets remains largely untapped.

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I'll have help driving that message home. Executives from {21} of America's leading companies will travel with me. Some of them now do business in Asia; all of them are ready to expand - - to blaze a trail other American companies, large and small, can follow. //

~~[Let me speak for a moment about what we cannot expect from this trip. We cannot expect to achieve complete accord.]~~ This trip won't solve all of the trade issues that now concern us -- or produce an export boom overnight.

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PRESIDENTIAL REMARKS: DEPARTURE STATEMENT, ASIA TRIP
 SUBJECT: ANDREWS AFB - DECEMBER 30, 1991 6:30 a.m.

| | ACTION | FYI | | ACTION | FYI |
|----------------|--------|-----|----------------|--------|-----|
| VICE PRESIDENT | — | ✓ | HORNER | — | — |
| SKINNER | — | ✓ | MCCLURE | ✓ | — |
| SCOWCROFT | ✓ | — | PETERSMEYER | □ | — |
| DARMAN | ✓ | — | PORTER | ✓ | — |
| BRADY | — | ✓ | ROGICH | ✓ | — |
| BROMLEY | — | — | SMITH | ✓ | — |
| CARD | — | ✓ | <u>BOSKIN</u> | ✓ | — |
| DEMAREST | ✓ | — | <u>FINDLAY</u> | □ | ✓ |
| FITZWATER | — | ✓ | <u>SNOW</u> | — | ✓ |
| GRAY | ✓ | — | _____ | — | — |
| HOLIDAY | ✓ | — | _____ | — | — |

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| | ACTION | FYI | | ACTION | FYI |
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| VICE PRESIDENT | <input type="checkbox"/> | <input checked="" type="checkbox"/> | HORNER | <input type="checkbox"/> | <input type="checkbox"/> |
| SKINNER | <input type="checkbox"/> | <input checked="" type="checkbox"/> | MCCLURE | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
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| BRADY | <input type="checkbox"/> | <input checked="" type="checkbox"/> | ROGICH | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| BROMLEY | <input type="checkbox"/> | <input type="checkbox"/> | SMITH | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| CARD | <input type="checkbox"/> | <input checked="" type="checkbox"/> | BOSKIN | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| DEMAREST | <input checked="" type="checkbox"/> | <input type="checkbox"/> | FINDLAY | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
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| GRAY | <input checked="" type="checkbox"/> | <input type="checkbox"/> | | <input type="checkbox"/> | <input type="checkbox"/> |
| HOLIDAY | <input checked="" type="checkbox"/> | <input type="checkbox"/> | | <input type="checkbox"/> | <input type="checkbox"/> |

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RESPONSE:

Copy COMMENTS p. 2

PHILLIP D. BRADY
 Assistant to the President
 and Staff Secretary
 Ext. 2702

McGroarty/Bunton
December 23, 1991
4:45 pm
[ASIA.DEP]

31 DEC 24 11:58

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The markets of East Asia mean opportunity. Right now, two-way trade with the nations of the Pacific Rim stands at \$300 billion dollars. Yet we know that for many industries and sectors of our economy, the potential of our Pacific markets remains largely untapped. *Quote DANAS SPEERUA FACE TO THE THE FOREIGN DOMESTIC*

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✓ WE WILL DEAL FAIRLY AND FIRMLY AS WE SEEK A LEVEL PLAYING FIELD FOR AMERICAN GOODS.

Let me speak for a moment about what we cannot expect from this trip. We cannot expect to achieve complete accord. This trip won't solve all of the trade issues that now concern us -- or produce an export boom overnight.

But we will do all we can to make progress -- to drive down the barriers abroad that mean more jobs and opportunity at home. America can meet the challenges of the new world taking shape around us. Some nations fear the future -- see chaos in change. But America is a nation drawn forward by what is new. // I am certain, I am confident that America can lead -- that Americans will prosper -- in this new world. // Thank you, and may God bless the United States of America.

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ANDREWS AFB - DECEMBER 30, 1991 6:30 a.m.

SUBJECT: _____

| | ACTION | FYI | | ACTION | FYI |
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| VICE PRESIDENT | <input type="checkbox"/> | <input checked="" type="checkbox"/> | HORNER | <input type="checkbox"/> | <input type="checkbox"/> |
| SKINNER | <input type="checkbox"/> | <input checked="" type="checkbox"/> | MCCLURE | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| SCOWCROFT | <input checked="" type="checkbox"/> | <input type="checkbox"/> | PETERSMEYER | <input type="checkbox"/> | <input type="checkbox"/> |
| DARMAN | <input checked="" type="checkbox"/> | <input type="checkbox"/> | PORTER | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
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| CARD | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <u>BOSKIN</u> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| DEMAREST | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <u>FINDLAY</u> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| FITZWATER | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <u>SNOW</u> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| GRAY | <input checked="" type="checkbox"/> | <input type="checkbox"/> | _____ | <input type="checkbox"/> | <input type="checkbox"/> |
| HOLIDAY | <input checked="" type="checkbox"/> | <input type="checkbox"/> | _____ | <input type="checkbox"/> | <input type="checkbox"/> |

REMARKS:

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RESPONSE:

See Comments Attached.

*Thanks,
Elizabeth Luthig*

PHILLIP D. BRADY
Assistant to the President
and Staff Secretary
Ext. 2702

McGroarty/Bunton
December 23, 1991
4:45 pm
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In 1990, exports accounted for 85% of all real growth in the U.S. Economy. That can continue (Commerce)

2

But let me make very clear the focus of this trip: My highest priority is jobs and economic growth.

Here at home, all of us are concerned about our sluggish economy. One way to get this economy growing again is to open up markets abroad for American goods and services. The goods we make here in America -- the services we provide -- are second to none. More exports mean new jobs. Each billion dollars in new manufactured exports equals ^{as many as (Commerce)} 20,000 new American jobs -- good jobs at a good wage. //

The markets of East Asia mean opportunity. Right now, two-way trade with the nations of the Pacific Rim ^{exceeds (Commerce)} ~~stands at~~ \$300 billion dollars. Yet we know that for many industries and sectors of our economy, the potential of our Pacific markets remains largely untapped.

My message in each country I visit will be this: free trade is a two-way street. There are still too many countries where markets are closed to quality American goods. ^{and services (Treasury)} There are still too many countries whose consumers want but cannot buy American products. / We seek no special benefits -- no rules stacked in our favor. Just open markets -- trade that is free and fair. //

I'll have help driving that message home. Executives from {21} of America's leading companies will travel with me. Some of them now do business in Asia; all of them are ready to expand - - to blaze a trail other American companies, large and small, can follow. //

Singapore, by and large, realizes this. Yet, (Commerce)

Let me speak for a moment about what we cannot expect from this trip. We cannot expect to achieve complete accord. This trip won't solve all of the trade issues that now concern us -- or produce an export boom overnight.

But we will do all we can to make progress -- to drive down the barriers abroad that inhibit the creation of mean more jobs and opportunity at home. America can meet the challenges of the new world taking shape around us. Some nations fear the future -- see chaos in change. But America is a nation drawn forward by what is new. // I am certain, I am confident that America can lead -- that Americans will prosper -- in this new world. // Thank you, and may God bless the United States of America.

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WHITE HOUSE STAFFING MEMORANDUM

DATE: 12/24/91 ACTION/CONCURRENCE/COMMENT DUE BY: THURS. 12/26/91 3:00pm

PRESIDENTIAL REMARKS: DEPARTURE STATEMENT, ASIA TRIP

SUBJECT: ANDREWS AFB - DECEMBER 30, 1991 6:30 a.m.

| | ACTION | FYI | | ACTION | FYI |
|----------------|-------------------------------------|-------------------------------------|-------------|-------------------------------------|-------------------------------------|
| VICE PRESIDENT | <input type="checkbox"/> | <input checked="" type="checkbox"/> | HORNER | <input type="checkbox"/> | <input type="checkbox"/> |
| SKINNER | <input type="checkbox"/> | <input checked="" type="checkbox"/> | MCCLURE | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| SCOWCROFT | <input checked="" type="checkbox"/> | <input type="checkbox"/> | PETERSMEYER | <input type="checkbox"/> | <input type="checkbox"/> |
| DARMAN | <input checked="" type="checkbox"/> | <input type="checkbox"/> | PORTER | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| BRADY | <input type="checkbox"/> | <input checked="" type="checkbox"/> | ROGICH | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| BROMLEY | <input type="checkbox"/> | <input type="checkbox"/> | SMITH | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| CARD | <input type="checkbox"/> | <input checked="" type="checkbox"/> | BOSKIN | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| DEMAREST | <input checked="" type="checkbox"/> | <input type="checkbox"/> | FINDLAY | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| FITZWATER | <input type="checkbox"/> | <input checked="" type="checkbox"/> | SNOW | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| GRAY | <input checked="" type="checkbox"/> | <input type="checkbox"/> | | <input type="checkbox"/> | <input type="checkbox"/> |
| HOLIDAY | <input checked="" type="checkbox"/> | <input type="checkbox"/> | | <input type="checkbox"/> | <input type="checkbox"/> |

REMARKS:

Please forward your comments directly to Tony Snow, Rm. 122, x2930, no later than 3:00 p.m., THURSDAY, DECEMBER 26, with a copy to this office. Thank you.

RESPONSE:

Ok

BT for SR

PHILLIP D. BRADY
 Assistant to the President
 and Staff Secretary
 Ext. 2702

McGroarty/Bunton
December 23, 1991
4:45 pm
[ASIA.DEP]

PRESIDENTIAL REMARKS: DEPARTURE STATEMENT, ASIA TRIP
ANDREWS AFB
DECEMBER 30, 1991
6:30 a.m.

Today I leave on a journey to a region of critical importance to the interests of this Nation. Over the next ten days I will travel to four nations in East Asia -- home to many of the world's most dynamic economies.

On my visits to Australia and Singapore, to Korea and Japan, what I will see is a glimpse of America's economic future. We've entered a new era -- a world in which a growing share of American prosperity will come from markets in Asia, Europe and Latin America. //

In this new world, old notions no longer apply. The sharp lines that once separated "foreign" and "domestic" policy have been overtaken by a new reality. / If we want to help put people to work here at home -- we've got to push to expand trade and open markets abroad. //

These new economic realities have not eclipsed the security concerns that continue to demand our attention throughout East Asia. I will make clear to each country I visit that the American commitment to advancing the cause of freedom and democracy remains strong: that America will remain engaged -- economically, politically and militarily. //

But let me make very clear the focus of this trip: My highest priority is jobs and economic growth.

Here at home, all of us are concerned about our sluggish economy. One way to get this economy growing again is to open up markets abroad for American goods and services. The goods we make here in America -- the services we provide -- are second to none. More exports mean new jobs. Each billion dollars in new manufactured exports equals 20,000 new American jobs -- good jobs at a good wage. //

The markets of East Asia mean opportunity. Right now, two-way trade with the nations of the Pacific Rim stands at \$300 billion dollars. Yet we know that for many industries and sectors of our economy, the potential of our Pacific markets remains largely untapped.

My message in each country I visit will be this: free trade is a two-way street. There are still too many countries where markets are closed to quality American goods. There are still too many countries whose consumers want but cannot buy American products. / We seek no special benefits --no rules stacked in our favor. Just open markets -- trade that is free and fair. //

I'll have help driving that message home. Executives from {21} of America's leading companies will travel with me. Some of them now do business in Asia; all of them are ready to expand - - to blaze a trail other American companies, large and small, can follow. //

Let me speak for a moment about what we cannot expect from this trip. We cannot expect to achieve complete accord. This trip won't solve all of the trade issues that now concern us -- or produce an export boom overnight.

But we will do all we can to make progress -- to drive down the barriers abroad that mean more jobs and opportunity at home. America can meet the challenges of the new world taking shape around us. Some nations fear the future -- see chaos in change. But America is a nation drawn forward by what is new. // I am certain, I am confident that America can lead -- that Americans will prosper -- in this new world. // Thank you, and may God bless the United States of America.

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The markets of East Asia mean opportunity. Right now, two-way trade with the nations of the Pacific Rim stands at \$300 billion dollars. Yet we know that for many industries and sectors of our economy, the potential of our Pacific markets remains largely untapped.

My message in each country I visit will be this: free trade is a two-way street. There are still too many countries where markets are closed to quality American goods. There are still too many countries whose consumers want but cannot buy American products. / We seek no special benefits --no rules stacked in our favor. Just open markets -- trade that is free and fair. //

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total = 19,100
manuf. = 18,700
LeS Davis
377-1615

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THE WHITE HOUSE

Office of the Press Secretary

For Immediate Release

December 30, 1991

REMARKS BY THE PRESIDENT
UPON DEPARTURE FOR AUSTRALIA, SINGAPORE, SOUTH KOREA AND JAPAN

Andrews Air Force Base, Maryland

6:35 A.M. EST

THE PRESIDENT: Today I leave on a 12-day journey to a region of critical importance to the interests of this nation. We'll be visiting four Asian Pacific nations, home to some of the world's most dynamic economies. On my visits to Australia and Singapore, to Korea and Japan, I will get a first-hand glimpse of America's economic future -- a world in which we will conduct more and more business and trade with partners in Asia, Europe and Latin America.

In this new world, old notions no longer apply. The sharp lines that once separated foreign and domestic policy have been overtaken by a new reality. If we want to put people to work here at home, we've got to expand trade and to open markets. These new economic realities have not eclipsed the security concerns that continue to demand our attention throughout East Asia. I'll make very clear to each country I visit that America remains committed to the cause of freedom and democracy, that America will remain engaged in the Pacific area economically, politically, and militarily. After all, we are a Pacific nation and we should care about what our allies in that region have to say. Our Asian Pacific friends will play a crucial role in helping us build a post-Cold War world defined by prosperity and trade, not poverty and isolationism.

But let me make very clear the focus of this trip. My highest priority is jobs, and I want us to build a foundation for sustained economic growth, and an ever-increasing supply of good jobs for American workers. Here at home, all of us are concerned about our sluggish economy. One way to get this economy growing again is to open up markets abroad for American goods and services. The goods we make here in America, the services we provide, are second to none. More exports mean new jobs. Each billion dollars in new manufactured exports supports 20,000 new American jobs.

The markets of East Asia offer great opportunity. Last year we conducted more than \$300 billion worth of two-way trade with the nations of the Pacific Rim. That is more than with the nations of Europe. And yet we know that for many industries and sectors of our economy, the potential of our Pacific markets remain largely untapped.

My message in each country I visit will be this: free trade is a two-way street. Certainly American companies ought to show greater commitment to these markets. And while nations such as Singapore have taken great strides to build a tradition of free and open trade, there are still too many countries where markets are closed to quality American goods and services. There are still too many countries whose consumers want but cannot buy American products. We seek no special benefits, no rules stacked in our favor -- just open markets -- trade that is free and fair.

I'll have help driving this message home. Executives from 21 of America's leading companies and business organizations will travel with me. Some of them now do business in Asia; all of

MORE

them are ready to work hard in these markets to blaze a trail other American companies large and small can follow. They are also realistic about what we cannot expect from this trip. We cannot expect to achieve complete accord. This trip won't solve all the trade issues that now concern us or produce a new export boom overnight. But we will do all we can to make progress, to drive down the barriers abroad that inhibit the creation of jobs and opportunity at home. Actions such as that taken yesterday by the Central Bank of Japan to lower the discount rate .5 percent certainly do help.

America can meet the challenges of the new world taking shape around us. Some nations fear the future. They see chaos in change. But America is a nation drawn forward by what is new. I am certain -- I am absolutely confident that America can continue to lead and that in the new world Americans will prosper.

Thank you, and may God bless our great country, and now we'll head off to Australia. Thank you very much.

END

6:39 A.M. EST