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# FOIA MARKER

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**Record Group/Collection:** George H.W. Bush Presidential Records  
**Collection/Office of Origin:** Speechwriting, White House Office of  
**Series:** Speech File Draft Files  
**Subseries:** Chron File, 1989-1993

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**OA/ID Number:** 13594  
**Folder ID Number:** 13594-003

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**Folder Title:**  
Illinois Farm Bureau 12/10/91 [OA 6040] [1]

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<b>G</b>	<b>26</b>	<b>17</b>	<b>5</b>	<b>2</b>

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(Duggan/Simon)  
December 9, 1991  
Draft Three  
Farm.TS

PRESIDENTIAL REMARKS: ILLINOIS FARM BUREAU  
CHICAGO, ILLINOIS  
TUESDAY, DECEMBER 10, 1991  
1:25 p.m.

Thank you. Governor Edgar, Secretary Madigan, Congressman Ewing, John White, Enid Schlipf, and ladies and gentlemen of the Illinois Farm Bureau:

I feel I've come to the right place. My top priority is to get this country moving faster and more confidently on the path of economic progress. I've had excellent visits this morning on the trading floors at the Merc and the Board of Trade. And I had the privilege to have John White and Enid Schlipf, leaders of the Illinois Farm Bureau at my side during those sessions and also at lunch. *speaking to farmers let me give you a little history* I feel a real kinship with Illinois farmers. *provided my great-grandfather* You see, my great-grandfather, David Walker, grew up on a farm near Bloomington, Illinois. *my mother and her parents* The values and virtues my mother and her parents taught me owed a lot to him and his upbringing. *over reaching*

Meeting so many Illinois farmers and agribusiness leaders, I've had a chance to talk face to face with men and women who are leading the way. Agriculture is our perennial export leader, and recently exports have been the top factor in our overall economic growth. And here's how important that is: Every billion dollars *here* in agricultural exports means 30,000 new American jobs.

American farmers understand how the world works. You know that taking a stand for peace and stability abroad, supporting emerging democracies, and developing free and fair international *1 billion = 30,000 jobs - check it*

markets will make our national economy stronger. You know what a determined American involvement in global trade represents to the bottom line: It means higher net farm income.

So first, I want to offer enthusiastic thanks for the Farm Bureau's efforts to keep America a leader in world commerce and world security. I know I speak for several hundred thousand young servicemen and women in saying thanks for all your support during Desert Shield and Desert Storm. \\\

The Farm Bureau's leadership is vital to our progress for free and fair trade. You've made a big contribution to getting the North American Free Trade Talks off and running. You've helped launch our Enterprise for the Americas program for trade and investment throughout the Western Hemisphere. I can assure you: because of your foresight, we can look forward to unprecedented prosperity and economic security for hundreds of millions of North and South Americans -- from the Illinois prairies to the Argentine pampas.

Secretary Madigan and Ambassador Carla Hills are working to secure a solid agreement for global trade at the Uruguay round of the GATT negotiations. A successful GATT negotiation will revolutionize world agriculture trade, opening markets and leveling the playing field for American exports. When we achieve this, we'll owe an incalculable debt to the Farm Bureau.

You're quite a contrast to the noisy voices that want to withdraw us into isolationism and protectionism. They say they want to put "America First." You have the common sense to

recognize that America is first -- and we'll remain first only if we stay engaged in world markets and involved in world security.

In Kiev and Moscow and every other capital of the old Soviet empire, everyone now admits that seventy years of sorry economic performance wasn't because of a long streak of bad weather. It was the marriage of socialism and totalitarianism that turned eastern Europe's breadbaskets into basket cases. But here, the challenges are different. We must contend with forces of political expediency -- seeking to push us inward, slash production, toss our free market successes on the trash heap, and hand our agriculture over to a central-planning cadre of American commissars. \ \ ((Oh, well. You remember what Yakov Smirnov says: "What a country!" \ \ ))

*language  
NSC -  
clear*

*No*

American agriculture is productive and competitive because it stands on strong fundamentals -- advancing productivity, embracing new technologies, and moving forward to new frontiers of scientific research, to name just a few.

*Swartz  
2011  
free market*

Rural America is a model of strength on social issues vital to our future. Farm communities face many hardships, but they always involve parents in schools -- and that always produces better students. With programs such as 4-H and Future Farmers of America, rural America takes a leading role in our America 2000 strategy to revolutionize our education. ((I can't tell you how impressed I am at how much most farmers know about computers. I've had enough trouble just finding the "on" switch on mine.))

Anyone who doesn't appreciate the sophistication of the modern farmer doesn't understand the modern farmer.

Last month, by the way, I spoke to 18,000 of our best and brightest kids at the Future Farmers of America convention in Kansas City. And let me tell you: I can't contain my excitement thinking about the day when those young men and women become the leaders of our country.

Another concern I know you share with me is the drug problem. The stakes here involve not just the economy but our deepest social and moral well-being. Wherever I go in this country, I call attention to those who fight the drug war on the front lines. I praise the businessmen and women who keep drugs out of their companies, and the neighborhood youth centers that keep teenagers off the streets. So let me take this opportunity right now to thank hundreds of thousands of Americans who don't get mentioned often enough for their devotion in running the strongest kind of drug-free workplaces. I'm referring to the moms and dads and grandparents who run America's family farms. \\

[Now I know sometimes times are tough for America's farmers. That's why we stand by our commitment to help ease the pain caused by natural disasters. [[I'm proud to have signed/I will sign]] new legislation for drought and disaster relief. Illinois and neighboring states suffered unusually severe droughts this year, and it is only fair that we keep to our tradition of helping when such disasters strike.]

I know the economic downturn is hurting a lot of people in virtually every sector. I've heard from some tough, optimistic people on my visits today, but they didn't sugar-coat their message about the pain and problems the country is going through right now.

You and I know we've got more to do to get the economy on the move. I'm prepared to fight harder than ever for a series of growth initiatives -- and when members of Congress go back to work in January, they'll hear from me in no uncertain terms.

((I'm a little self-conscious about using this bit of Washingtonese here in the heartland. I suspect that when you say "growth initiatives" in Illinois, the ingredients that come to mind are hybrid seed, some good prairie topsoil, and a lot of fertilizer. \ Back in Washington, lack of fertilizer never seems to be a problem. \\ \ ))

My growth initiatives will give Americans the freedom and incentive to get higher yields from their efforts. A top priority is to cut capital gains taxes. I know it is a top priority of the Farm Bureau, too, and I want to express my deep thanks for your outstanding support on this initiative. Our high taxes on capital gains are way out of line with the policies in other successful economies. Germany has no capital gains tax. Japan's effective rate is much, much lower than ours. A capital gains tax cut will free up the capital we need for growth. It will increase the value of land, labor and capital -- all at once -- by reducing our tax on success.

*Japan -  
much  
10%*

*And values helped  
by E. Gore*

Right now, we place entrepreneurs in a lose-lose situation. When they risk money and effort on something that fails, they lose. When they risk money on a winner, we tax their capital gain -- and they lose again. We have to put an end to this lose-lose approach to the economy. A capital gains cut will stimulate investment and create jobs in every sector. Quite frankly, it will restore some fundamental fairness to the way we treat farmers and homeowners.

Capital gains tax relief is only part of our program.

[[While we work to preserve traditional wetlands, we're also making sure to protect the constitutional rights of landowners. Vice President Quayle is doing an outstanding job leading the Competitiveness Council in preventing needless, unreasonable regulations from making life more difficult for farmers and ranchers.]] And thanks to leadership from Illinois's own Sam Skinner, I expect soon to sign a transportation bill that creates new jobs while rebuilding our roads and bridges. I'm working for a research tax credit to help new technologies create more jobs; for new IRAs to help first-time home buyers; and for bank reform to help America compete in the 21st century.

We want our children's future to be worthy of the dreams and sacrifices that built and sustained America as a great nation. Back in 1862, in spite of his preoccupation with a Civil War, our President enlarged his Cabinet to establish the U.S. Department of Agriculture. Abraham Lincoln revered the American farmer. He

believed deeply and stated eloquently that a strong American agriculture was the key to preserving our nation's independence.

A century and a quarter later, the men and women of Illinois agriculture are worthy heirs to Lincoln's vision. You and your organization form a vital force for keeping America strong and free. I'm looking forward to seeing many of you again next month at the American Farm Bureau national convention in Kansas City. I am delighted to be with you today, and I am proud to work with you to help keep our great country growing and thriving.

May God bless you and the United States of America.

# # #

*How about  
farmer's come?  
open on Wed.*

# WHITE HOUSE STAFFING MEMORANDUM

DATE: 12/9/91 ACTION/CONCURRENCE/COMMENT DUE BY: ---

PRESIDENTIAL REMARKS: 1. CHICAGO BOARD OF TRADE  
2. CHICAGO MERCANTILE EXCHANGE 3. ILLINOIS FARM BUREAU

SUBJECT: \_\_\_\_\_

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	HORNER	<input type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input type="checkbox"/>	MCCLURE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
SCOWCROFT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PETERSMEYER	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DARMAN	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PORTER	<input type="checkbox"/>	<input checked="" type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	ROGICH	<input type="checkbox"/>	<input checked="" type="checkbox"/>
BROMLEY	<input type="checkbox"/>	<input type="checkbox"/>	SMITH	<input type="checkbox"/>	<input checked="" type="checkbox"/>
CARD	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>BOSKIN</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DEMAREST	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>MCBRIDE</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>SNOW</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
GRAY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
HOLIDAY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

The attached has been forwarded to the President.

RESPONSE:

PHILLIP D. BRADY  
Assistant to the President  
and Staff Secretary  
Ext. 2702

THE WHITE HOUSE  
WASHINGTON

December 9, 1991

31 DEC 9 P3:18

INFORMATION

MEMORANDUM FOR THE PRESIDENT

THROUGH: DAVID DEMAREST  
FROM: TONY SNOW *TS*  
JOE DUGGAN *JD*  
SUBJECT: REMARKS FOR CHICAGO TRIP

I. SUMMARY

Chicago Board of Trade: On Tuesday, December 10, at 9:25 a.m. you will deliver remarks (2 minutes, on cards) from a pulpit of the trading floor at the CBOT to an audience of 1200 traders, brokers and members of the CBOT. You will be introduced by Chairman Billy O'Connor.

Chicago Mercantile Exchange: On Tuesday, December 10, at 12:00 p.m., you will deliver remarks (8 minutes, on cards) on the upper trading floor of the Merc to an audience of 500 business leaders from the Chicago area and members of the Merc. You will be introduced by Chairman Jack Sandner.

Illinois Farm Bureau: On Tuesday, December 10, at 1:25 pm., you will deliver remarks (12 minutes, on prompter) to approximately 500 leaders of the Illinois Farm Bureau at the Palmer House Hotel. You will be introduced by President John White.

II. DISCUSSION

Your remarks at the CBOT and the Merc laud the two trading centers for their leadership in the futures market and highlights the economic growth initiatives we sent to Congress three years ago.

The Merc speech includes a joke about Chairman Emeritus Leo Melamed. Melamed published a science fiction book in 1987 called The Tenth Planet. The protagonist of the story is Commander Kyro. Melamed is currently working on a sequel entitled Cousins.

Your remarks at the Farm Bureau emphasize economic growth through increased trade and through domestic initiatives such as a capital gains tax cut -- both enthusiastically supported by the Farm Bureau.

(Snow/Nix)  
BOT  
Draft Four  
December 9, 1991

PRESIDENTIAL REMARKS: CHICAGO BOARD OF TRADE  
CHICAGO BOARD OF TRADE  
TUESDAY, DECEMBER 10, 1991  
9:25 A.M.

Billy [O'Connor], thank you for that introduction. Let me also acknowledge Tom Donovan, Gov. Edgar and Mayor Daley. I'll stop there -- I'll get dizzy if I spend too much time surveying the floor from up on this ladder.

You know, I feel right at home when I come to a trading floor. There's just one problem. With all the commotion and hand-waving -- I always feel an overwhelming urge to call on a reporter. \\

I know everyone here is busy, so I'll cut to the chase. I'm in Chicago to talk about trade and agriculture. I'm here to listen to people who will shape our future -- people like you.

Our nation grew great on international trade, and Chicago, the futures capital of the world, pushes America toward new greatness in the 21st Century.

I know many people are hurting, and that the sluggishness of the economy has affected you. We will respond to this challenge with action -- action for the short-term, such as getting our jobs-creating transportation bill up and running; action for the long-term, building a foundation for jobs and prosperity.

I have asked Congress for three years to pass a comprehensive series of growth initiatives, ranging from a

capital gains tax to banking reform; from IRA reforms to a permanent tax credit for research and development. Well, we've waited long enough. Next month, we will act. Count on it.

My Administration understands that human capital counts. That's why we have proposed a revolution in American education and an all-out assault on crime. We'll make progress in those areas, starting in January. Count on it.

We don't have the luxury of waiting. We must prepare for a post-Cold War world -- a world of free and vigorous trade.

I'll meet later this week with Mexican President Carlos Salinas. We'll talk about the negotiations on a North American Free Trade Agreement and discuss how best we can push the process forward.

I'll travel later this month to Asia, and push for more open markets, especially in Korea and Japan.

The world has changed -- and so have its challenges. But together we can build an America that will prosper and grow.

Thanks for taking a few moments to listen. Before I climb down to ring the bell, let me pass on the only inside trading tip I've ever received from anybody: Buy low and sell high. \\

Good luck. Thank you. May God bless you and the United States of America.

# # # #

(Snow/Nix)  
Merc  
Draft Three  
December 9, 1991

PRESIDENTIAL REMARKS: CHICAGO MERCANTILE EXCHANGE AUDITORIUM  
CHICAGO MERCANTILE EXCHANGE  
TUESDAY, DECEMBER 10, 1991  
12:00 P.M.

Thank you, Jack [Sandner]. Bill Brodsky -- you've come from Wall Street to Chicago, where the real action takes place. Leo Melamed [Me-LAH-med], the Babe Ruth of the exchange. It's also nice to see members of Congress -- Cardiss Collins and Dan Rostenkowski. Former Gov. Jim Thompson, greetings. And to all the other officials and dignitaries here, welcome and thanks for your hospitality today.

It's great to be back in Chicago. As you know, I recently brought a new chief of staff to the White House. When John Sununu resigned, I looked to the Windy City for help -- for another sound manager, communicator and consummate politician. While Mike Ditka was busy with other responsibilities -- Sam Skinner makes a great addition to the White House. \\

I'd like to thank all of you for letting me visit the most vigorous trading floor on earth. \\ I have seen the future -- and it uses hand signals. \\ At least for now. \\

I really enjoyed the tour downstairs, but I've also been looking forward to spending a few moments in this room. Here on the upper floor -- the futures market of the future -- we can peek into the next Century. Soon, probably sooner than you

expect, this so-called overflow area will be as packed and busy as the trading pits below.

The Merc has become a bellweather of the future because it never lost the inventive spirit of its founders. You defied the doomsayers when you moved out of your role and pioneered risk-pool management through the Exchange Trust. You established the first financial futures market, the International Monetary Market. You saw an international marketplace and established overseas offices before most exchanges even thought of setting up domestic branches. You created Eurodollar Futures a decade ago - - I know you celebrated its tenth anniversary yesterday, and you should be proud. \\

It's great to be here with Leo Melamed whom, I suppose, you call the father of the Future. Now, you all know of Leo's professional accomplishments, but Leo never left his imagination at the office. [[ As many of you know, he also has written prodigiously. My favorite book was his science fiction thriller, The Tenth Planet. [I hear he has a new sequel, titled Cousins.] I thought The Tenth Planet was about Capitol Hill. But alas, not even Commander Kyro can bring peace to the Beltway. ]] \\

I know Dan Rostenkowski and Cardiss Collins understand your importance. They know an economy does not run just on money. An economy lives and breathes ideas and information. A Leo Melamed can reshape an entire world -- without being noticed in Washington.

Entrepreneurs like the men and women who trade in the pits here, the farmers who work the fields by day and the computers by night, arbitrageurs in London and investors the world over -- these real human beings swap ideas, information, dreams and dares. They fire an economy. Their energy drives our nation forward.

A government that doesn't understand the gritty human fundamentals of business cannot understand how to help an economy grow. Ten years ago, you stood with us as the Reagan-Bush administration took on the old wisdom that government could solve everything, and that business could flourish regardless of what burdens Washington heaped upon it. We slashed taxes, peeled away regulations, restrained spending -- and unleashed the longest peacetime economic expansion in our national history. While others may have sat back to enjoy their new prosperity, you forged ahead.

You have stood with my Administration, as we have worked to create the conditions for a more vibrant economy. I have asked Congress for three years to pass a series of growth initiatives -- job initiatives. Well, the economy has turned sluggish, and people want action. I want action, but it must make things better -- now and in the future. And my administration believes, as you do, that the solution lies in free markets for free people.

We have promoted straightforward measures to invigorate the economy, such as a cut in the capital gains tax, banking reform,

letting first-time homebuyers use IRAs for purchasing homes, a permanent tax credit for research and development, and so on. We've also pushed other initiatives that have great impact on our economy now and in the future -- a revolution in American education, a tough crime package, tort reform, health care reforms, and recently -- a transportation bill that will create jobs and provide much-needed repair for our roads and bridges.

Although both political parties will feel tempted to engage in partisan warfare when Congress reconvenes, I will call upon Democrats and Republicans to lay partisanship aside long enough to pass a strong, clear growth package. Three years ago I warned that we can't take growth for granted, and I asked for growth initiatives. Now, no one takes growth for granted. I won't rest until we in Washington do everything we can to free up the economy, create new jobs and opportunities.

As we look to restore strong, sustained economic growth, and as we look toward a new Century, I can't think of a better place to be than the Merc. Years ago, Carl Sandburg described this city as Hog Butcher for the world. That was the Chicago of another era, another world. Today, Chicago serves as the pork bellies future -- the currencies future -- the future, period -- of an international marketplace. So thanks again. Thanks for this great jacket. Now, go out and help us shape a great American future. \\

With your help we will build the future of our dreams.  
 Thank you, may God bless you and the United States of America.  
 # # # #

(Duggan/Simon)  
December 9, 1991  
Draft Three  
Farm.TS

PRESIDENTIAL REMARKS: ILLINOIS FARM BUREAU  
CHICAGO, ILLINOIS  
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OK  
again

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*can be as low as  
is ~~some~~ 1 percent*

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May God bless you and the United States of America.

# # #

Document No. 291780

Missing:

Scowcroft  
Darman Boskin  
Gray Martinez  
Holiday  
Porter

MEMORANDUM

DATE: December

MENT DUE BY: 10:00 A.M., MON., 12/09

PRES:

RM BUREAU, CHICAGO, ILLINOIS  
10, 1991

SUBJECT: \_\_\_\_\_

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	HORNER	<input type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	ROGICH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BROMLEY	<input type="checkbox"/>	<input type="checkbox"/>	SMITH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CARD	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCBRIDE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	SNOW	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	BOSKIN	<input checked="" type="checkbox"/>	<input type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	MARTINEZ	<input checked="" type="checkbox"/>	<input type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please forward your comments directly to Tony Snow, Rm. 122, x2930, no later than 10:00 A.M., MONDAY, DECEMBER 9, with a copy to this office. Thank you.

RESPONSE:

*Joe see comments DAD*

**-MASTER-**

PHILLIP D. BRADY  
Assistant to the President  
and Staff Secretary

(Duggan/Simon)  
December 6, 1991  
Draft Two  
Farm.TS

31 DEC 6 P6:10

PRESIDENTIAL REMARKS: ILLINOIS FARM BUREAU  
CHICAGO, ILLINOIS  
TUESDAY, DECEMBER 10, 1991

[Acknowledgments]

I feel I've come to the right place. My top priority is to get this country moving faster and more confidently on the path of economic progress. With my visits this morning on the trading floors at the Merc and the Board of Trade -- and now here with the Illinois Farm Bureau -- I've had a chance to talk face to face with men and women who are leading the way. Agriculture is our perennial export leader, and recently exports have been the leading factor in our overall economic growth. And here's how important that is: Every billion dollars in manufactured exports means 20,000 new American jobs. [get appropriate data on farm exports in relation to jobs]

American farmers understand how the world works. <sup>you</sup> ~~They~~ know that taking a stand for peace and stability abroad, supporting emerging democracies, and developing free and fair international markets will make our national economy stronger. <sup>you</sup> ~~They~~ know what <sup>determined</sup> a ~~robust~~ American involvement in global trade represents <sup>to</sup> on the bottom line: It means higher net farm income.

So first, I want to offer enthusiastic thanks for the Farm Bureau's efforts to keep America a leader in world commerce and world security. I know I speak for several hundred thousand

*Small modification  
David Walker*

*(SR)*  
*(SR)*

young servicemen and women in saying thanks for all your support during Desert Shield and Desert Storm. \\\

The Farm Bureau's leadership is vital to our progress for free and fair trade. You ~~ve~~ made a big contribution to <sup>getting</sup> keeping the North American Free Trade Talks <sup>off and running</sup> ~~moving on the fast track~~. You ~~ve~~ helped get our Enterprise for the Americas program off to a great start, promoting trade and investment throughout the Western Hemisphere. I can assure you: because of your foresight, <sup>we can see that promise of</sup> a generation from now hundreds of millions of North and South Americans -- from the Illinois prairies to the Argentine pampas, ~~will enjoy~~ unprecedented prosperity and economic security for

The day is soon approaching when we'll sign that historic new agreement for global trade at the Uruguay round of the GATT negotiations. GATT will revolutionize world agriculture trade, opening markets and leveling the playing field for American exports. When we achieve this, we'll owe an incalculable debt to the Farm Bureau.

*well so do I, but... (SR)*

You're quite a contrast to the noisy voices that want to ~~withdraw us into~~ isolationism and protectionism. They say they want to put "America First." ~~we must (MCC)~~ You have the common sense to recognize that America is first -- and that we'll remain first only if we stay engaged in world markets and involved in world security.

In Kiev and Moscow and every other capital of the old Soviet empire, everyone now admits that seventy years of <sup>sorry economic</sup> socialism ~~performance wasn't~~ because of a long streak of bad weather.

*Better transition (SR)  
good*

It was the ill-conceived marriage of socialism and totalitarianism,

turned eastern Europe's breadbaskets into basket cases. But here, the challenges are different. We must in our own country, you and I have to contend with <sup>the</sup> political forces ~~opponents~~ <sup>pushing</sup> who ~~want~~ us to turn inward, slash production, toss our free market successes on the trash heap, and hand our agriculture over to a cadre of American commissars. <sup>central-planning</sup> \ \ Oh, well. You remember what Yakov Smirnov says: "What a country!" \ \

of expediency

American agriculture is productive and competitive because it stands on strong fundamentals.) Take education for instance.

Farm communities face many hardships, but they always involve parents in schools -- and that always produces better students. With programs such as 4-H and FFA, rural America takes a leading role in our America 2000 strategy to revolutionize our education.

For these fundamental are more like <sup>hard</sup> work, embracing new technology, commitment to increased productivity, new scientific advances in pest control, genetics etc,

((I can't tell you how impressed I am at how much most farmers know about computers. I've had enough trouble just finding the "on" switch on mine.)) Anyone who doesn't appreciate the sophistication of the <sup>agriculture</sup> modern farmer ~~doesn't~~ understand the modern farmer, <sup>rancher or agribusiness person.</sup> (McC)

Last month, by the way, I spoke to 18,000 of our best and brightest kids at the FFA <sup>spell out (OR)</sup> convention in Kansas City. <sup>and I'll return to K.C. in January to address your national convention</sup> And let me tell you: I can't contain my excitement thinking about the day when those young men and women become the leaders of our country.

~~Consider~~ <sup>Another concern I have is the drug problem. Rest assured</sup> problems like drugs, where not just the economy but

our deepest social and moral well-being is at stake. Wherever I go in this country, I call attention to those who fight the drug war on the front lines. I praise the businessmen <sup>who</sup> keep drugs out of their companies. <sup>On the neighborhood youth center keeping teenagers off the streets.</sup> So let me take this opportunity right now to

education drugs are secondary issues - mention them yes but not to the exclusion of economic fundamentals

ok #'s of family farms

thank a couple of million Americans who don't get mentioned often enough for their devotion in running drug-free workplaces. I'm referring to the moms and dads and grandparents who run America's family farms. || -> ON DCA has problem w/this.

In government policy, we have some solid fundamentals to keep our economy strong. I've followed policies and made appointments that helped bring interest rates to their lowest levels in nearly two decades. I know how important interest rates are to the farmers' enterprise. I'll work my hardest to keep those rates down.   
 agricultural (mcc)   
 continue to (SR)

[We stand by our commitment to help ease the pain caused by natural disasters. [[I'm proud to have signed this morning the drought and disaster relief legislation. (Also any other language on the bill) I only regret that Congress did not act several months ago when I asked it urgently to provide these funds.]] Illinois and neighboring states suffered unusually severe droughts this year, and it is only fair that we keep to our tradition of helping when such disasters strike.]

probably not possible (Brady)

~~Now + know sometimes times are tough for America's farmers.~~

We know we've got more to do to get the economy on the move. During the next session of Congress, I'll renew the fight for series of growth initiatives. ((I'm a little self-conscious about using this bit of Washingtonese here in the heartland. I suspect that when you say "growth initiatives" in Illinois, the ingredients that come to mind are hybrid seed, some good prairie topsoil, and a lot of fertilizer. \ Back in Washington, we have

fertilizer never seems to be the problem))

\* And transportation bill (DS)

very bad (SR) 5

~~plenty of fertilizer -- and I'm not talking about the chemical kind. )))~~

? (MCC)

My legislative growth package aims at giving Americans the freedom to get the highest yields from the plow-and-seed types of growth package. A top priority is to cut capital gains taxes. Our high taxes on capital gains are way out of line with the policies in other successful economies. Germany has no capital gains tax. Japan's effective rate is much, much lower than ours. A capital gains tax cut will free up the capital we need for growth. It will increase the value of land, labor and capital - all at once -- by reducing our tax on success.

define (SR)

Right now, we place entrepreneurs in a lose-lose situation. When they risk money and effort on something that fails, they lose. When they risk money on a winner, we tax their capital gain -- and they lose again. We have to put an end to this lose-lose approach to the economy. A capital gains cut will stimulate investment and create jobs in every sector. Quite frankly, it will restore some fundamental fairness to the way we treat farmers and homeowners.

Capital gains tax relief is only part of our program.

Unlikely (MCC)

Thanks to leadership from Illinois's own Sam Skinner, I've just signed a transportation bill that creates new jobs while rebuilding our <sup>roads + bridges</sup> infrastructure. I'm working for a research tax credit to help new technologies create more jobs; for new IRAs to help first-time home buyers; and for bank reform to help

6

Americans and our financial institutions compete in the 21st century.

We want our children's future to be worthy of the dreams and sacrifices that built and sustained America as a great nation. Back in 1862, in spite of his preoccupation with a Civil War, <sup>the</sup> ~~our~~ ~~greatest~~ President enlarged his Cabinet to establish the U.S. Department of Agriculture. Abraham Lincoln revered the American farmer. He believed deeply and stated eloquently that a strong American agriculture was the key to preserving our nation's independence.

A century and a quarter later, Illinois <sup>agriculture is a (mcc)</sup> ~~farmers are~~ worthy heirs to Lincoln's vision. You and your organization form a vital force for keeping America strong and free. I am delighted to be with you and I am proud to work with you to help keep our great country growing and thriving.

May God bless you and the United States of America.

# # #

## WHITE HOUSE STAFFING MEMORANDUM

DATE: December 7, 1991 ACTION/CONCURRENCE/COMMENT DUE BY: 10:00 A.M., MON., 12/09

PRESIDENTIAL REMARKS: ILLINOIS FARM BUREAU, CHICAGO, ILLINOIS  
TUES., DEC. 10, 1991

SUBJECT: \_\_\_\_\_

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	HORNER	<input type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input type="checkbox"/>	MCCLURE <i>ms</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT <i>melby 4885</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	ROGICH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BROMLEY	<input type="checkbox"/>	<input type="checkbox"/>	SMITH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CARD	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCBRIDE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	SNOW	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	BOSKIN	<input checked="" type="checkbox"/>	<input type="checkbox"/>
GRAY <i>Holmslead 5026</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	MARTINEZ - <i>NOTES INSIDE</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please forward your comments directly to Tony Snow, Rm. 122, x2930, no later than 10:00 A.M., MONDAY, DECEMBER 9, with a copy to this office. Thank you.

RESPONSE:

PHILLIP D. BRADY  
 Assistant to the President  
 and Staff Secretary  
 Ext. 2702

(Duggan/Simon)  
December 6, 1991  
Draft Two  
Farm.TS

01 DEC 6 P6:10

PRESIDENTIAL REMARKS: ILLINOIS FARM BUREAU  
CHICAGO, ILLINOIS  
TUESDAY, DECEMBER 10, 1991

[Acknowledgments]

I feel I've come to the right place. My top priority is to get this country moving faster and more confidently on the path of economic progress. With my visits this morning on the trading floors at the Merc and the Board of Trade -- and now here with the Illinois Farm Bureau -- I've had a chance to talk face to face with men and women who are leading the way. Agriculture is our perennial export leader, and recently exports have been the leading factor in our overall economic growth. And here's how important that is: Every billion dollars in manufactured exports means 20,000 new American jobs. [get appropriate data on farm exports in relation to jobs]

American farmers understand how the world works. They know that taking a stand for peace and stability abroad, supporting emerging democracies, and developing free and fair international markets will make our national economy stronger. They know what a robust American involvement in global trade represents on the bottom line: It means higher net farm income.

So first, I want to offer enthusiastic thanks for the Farm Bureau's efforts to keep America a leader in world commerce and world security. I know I speak for several hundred thousand

young servicemen and women in saying thanks for all your support during Desert Shield and Desert Storm. \\  
\\

The Farm Bureau's leadership is vital to our progress for free and fair trade. You've made a big contribution to keeping the North American Free Trade Talks moving on the fast track. You've helped get our Enterprise for the Americas program off to a great start, promoting trade and investment throughout the Western Hemisphere. I can assure you: because of your foresight, a generation from now hundreds of millions of North and South Americans -- from the Illinois prairies to the Argentine pampas -- will enjoy unprecedented prosperity and economic security.

The day is soon approaching when we'll sign that historic new agreement for global trade at the Uruguay round of the GATT negotiations. GATT will revolutionize world agriculture trade, opening markets and leveling the playing field for American exports. When we achieve this, we'll owe an incalculable debt to the Farm Bureau.

You're quite a contrast to the noisy voices that want to withdraw us into isolationism and protectionism. They say they want to put "America First." You have the common sense to recognize that America is first -- and that we'll remain first only if we stay engaged in world markets and involved in world security.

In Kiev and Moscow and every other capital of the old Soviet empire, everyone now admits that seventy years of socialism

turned eastern Europe's breadbaskets into basket cases. But here in our own country, you and I have to contend with political opponents want us to turn inward, slash production, toss our free market successes on the trash heap, and hand our agriculture over to a cadre of American commissars. \\ Oh, well. You remember what Yakov Smirnov says: "What a country!" \\

American agriculture is productive and competitive because it stands on strong fundamentals. Take education for instance. Farm communities face many hardships, but they always involve parents in schools -- and that always produces better students. With programs such as 4-H and FFA, rural America takes a leading role in our America 2000 strategy to revolutionize our education. ((I can't tell you how impressed I am at how much most farmers know about computers. I've had enough trouble just finding the "on" switch on mine.)) Anyone who doesn't appreciate the sophistication of the modern farmer doesn't understand the modern farmer.

Last month, by the way, I spoke to 18,000 of our best and brightest kids at the FFA convention in Kansas City. And let me tell you: I can't contain my excitement thinking about the day when those young men and women become the leaders of our country.

Consider problems like drugs, where not just the economy but our deepest social and moral well-being is at stake. Wherever I go in this country, I call attention to those who fight the drug war on the front lines. I praise the businessmen keep drugs out of their companies. So let me take this opportunity right now to

thank a couple of million Americans who don't get mentioned often enough for their devotion in running drug-free workplaces. I'm referring to the moms and dads and grandparents who run America's family farms. \\

In government policy, we have some solid fundamentals to keep our economy strong. I've followed policies and made appointments that helped bring interest rates to their lowest levels in nearly two decades. I know how important interest rates are to the farmers' enterprise. I'll work my hardest to keep those rates down.

[We stand by our commitment to help ease the pain caused by natural disasters. [[I'm proud to have signed this morning the drought and disaster relief legislation. (Also any other language on the bill) I only regret that Congress did not act several months ago when I asked it urgently to provide these funds.]] Illinois and neighboring states suffered unusually severe droughts this year, and it is only fair that we keep to our tradition of helping when such disasters strike.]

We know we've got more to do to get the economy on the move. During the next session of Congress, I'll renew the fight for series of growth initiatives. ((I'm a little self-conscious about using this bit of Washingtonese here in the heartland. I suspect that when you say "growth initiatives" in Illinois, the ingredients that come to mind are hybrid seed, some good prairie topsoil, and a lot of fertilizer. \ Back in Washington, we have

plenty of fertilizer -- and I'm not talking about the chemical kind. \\ \\ ))

My legislative growth package aims at giving Americans the freedom to get the highest yields from the plow-and-seed types of growth package. A top priority is to cut capital gains taxes. Our high taxes on capital gains are way out of line with the policies in other successful economies. Germany has no capital gains tax. Japan's effective rate is much, much lower than ours. A capital gains tax cut will free up the capital we need for growth. It will increase the value of land, labor and capital - - all at once -- by reducing our tax on success.

Right now, we place entrepreneurs in a lose-lose situation. When they risk money and effort on something that fails, they lose. When they risk money on a winner, we tax their capital gain -- and they lose again. We have to put an end to this lose-lose approach to the economy. A capital gains cut will stimulate investment and create jobs in every sector. Quite frankly, it will restore some fundamental fairness to the way we treat farmers and homeowners.

Capital gains tax relief is only part of our program. Thanks to leadership from Illinois's own Sam Skinner, I've just signed a transportation bill that creates new jobs while rebuilding our infrastructure. I'm working for a research tax credit to help new technologies create more jobs; for new IRAs to help first-time home buyers; and for bank reform to help

Americans and our financial institutions compete in the 21st century.

We want our children's future to be worthy of the dreams and sacrifices that built and sustained America as a great nation. Back in 1862, in spite of his preoccupation with a Civil War, our greatest President enlarged his Cabinet to establish the U.S. Department of Agriculture. Abraham Lincoln revered the American farmer. He believed deeply and stated eloquently that a strong American agriculture was the key to preserving our nation's independence.

A century and a quarter later, Illinois farmers are worthy heirs to Lincoln's vision. You and your organization form a vital force for keeping America strong and free. I am delighted to be with you and I am proud to work with you to help keep our great country growing and thriving.

May God bless you and the United States of America.

# # #


**WHITE HOUSE STAFFING MEMORANDUM**

91 NOV 8 P1:04

DATE: December 7, 1991 ACTION/CONCURRENCE/COMMENT DUE BY: 10:00 A.M., MON., 12/09

PRESIDENTIAL REMARKS: ILLINOIS FARM BUREAU, CHICAGO, ILLINOIS  
 TUES., DEC. 10, 1991

SUBJECT: \_\_\_\_\_


	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	HORNER	<input type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	ROGICH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BROMLEY	<input type="checkbox"/>	<input type="checkbox"/>	SMITH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CARD	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>MCBRIDE</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<u>SNOW</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>BOSKIN</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<u>MARTINEZ</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
HOLIDAY 	<input checked="" type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please forward your comments directly to Tony Snow, Rm. 122, x2930, no later than 10:00 A.M., MONDAY, DECEMBER 9, with a copy to this office. Thank you.

RESPONSE:

Comments from Cabinet Affairs are attached.

Thanks,  
  
 Elizabeth Luttig

PHILLIP D. BRADY  
 Assistant to the President  
 and Staff Secretary  
 Ext. 2702

(Duggan/Simon)  
December 6, 1991  
Draft Two  
Farm.TS

01 DEC 6 P6:10

PRESIDENTIAL REMARKS: ILLINOIS FARM BUREAU  
CHICAGO, ILLINOIS  
TUESDAY, DECEMBER 10, 1991

[Acknowledgments]

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American farmers understand how the world works. They know that taking a stand for peace and stability abroad, supporting emerging democracies, and developing free and fair international markets will make our national economy stronger. They know what a robust American involvement in global trade represents on the bottom line: It means higher net farm income.

So first, I want to offer enthusiastic thanks for the Farm Bureau's efforts to keep America a leader in world commerce and world security. I know I speak for several hundred thousand

young servicemen and women in saying thanks for all your support during Desert Shield and Desert Storm. \ \

The Farm Bureau's leadership is vital to our progress for free and fair trade. You've made a big contribution to keeping the North American Free Trade Talks moving on the fast track. You've helped get our Enterprise for the Americas program off to a great start, promoting trade and investment throughout the Western Hemisphere. I can assure you: because of your foresight, a generation from now hundreds of millions of North and South Americans -- from the Illinois prairies to the Argentine pampas -- will enjoy unprecedented prosperity and economic security.

*can we say this? (OCA)*  
The day is soon approaching when we'll sign that historic new agreement for global trade at the Uruguay round of the GATT negotiations. GATT will revolutionize world agriculture <sup>al (OCA)</sup> trade, opening markets and leveling the playing field for American exports. When we achieve this, we'll owe an incalculable debt to the Farm Bureau.

You're quite a contrast to the noisy voices that want to withdraw us into isolationism and protectionism. They say they want to put "America First." You have the common sense to recognize that America is first -- and that we'll remain first only if we stay engaged in world markets and involved in world security.

*Glorifies them*  
 In Kiev and Moscow and every other capital of the old Soviet empire, everyone now admits that seventy years of socialism

turned eastern Europe's breadbaskets into basket cases. But here in our own country, you and I have to contend with political opponents <sup>who (OCP)</sup> want us to turn inward, slash production, toss our free market successes on the trash heap, and hand our agriculture over to a cadre of American commissars. \\ Oh, well. You remember what Yakov Smirnov says: "What a country!" \\

American agriculture is productive and competitive because it stands on strong fundamentals. Take education for instance. Farm communities face many hardships, but they always involve parents in schools -- and that always produces better students. With programs such as 4-H and FFA, rural America takes a leading role in our America 2000 strategy to revolutionize our education. ((I can't tell you how impressed I am at how much most farmers know about computers. I've had enough trouble just finding the "on" switch on mine.)) Anyone who doesn't appreciate the sophistication of the modern farmer doesn't understand the modern farmer.

Last month, by the way, I spoke to 18,000 of our best and brightest kids at the FFA convention in Kansas City. And let me tell you: I can't contain my excitement thinking about the day when those young men and women become the leaders of our country.

Consider problems like drugs, where not just the economy but our deepest social and moral well-being is at stake. Wherever I go in this country, I call attention to those who fight the drug war on the front lines. I praise the businessmen <sup>who (OCP)</sup> keep drugs out of their companies. So let me take this opportunity right now to

thank a couple of million Americans who don't get mentioned often enough for their devotion in running drug-free workplaces. I'm referring to the moms and dads and grandparents who run America's family farms. \\  
\\

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plenty of fertilizer -- and I'm not talking about the chemical kind. \\ \\ ))

My legislative growth package aims at giving Americans the freedom to get the highest yields from the plow-and-seed types of growth package. A top priority is to cut capital gains taxes.

Our high taxes on capital gains are way out of line with the policies in other successful economies. Germany has no <sup>way less</sup> capital gains tax. <sup>(Treasury)</sup> Japan's effective rate is much, much lower than ours.

A capital gains tax cut will free up the <sup>Financial (Treasury)</sup> capital we need for growth. It will increase the value of land, ~~labor~~ <sup>(Treasury)</sup> and ~~capital~~ <sup>Physical (Treasury)</sup> - all at once -- by reducing our tax on success.

Right now, we place entrepreneurs in a lose-lose situation.

When they risk money and effort on something that fails, they lose. When they risk money on a winner, we tax their capital gain -- and they lose again. We have to put an end to this lose-lose approach to the economy. A capital gains cut will stimulate investment and create jobs in every sector. ~~Quite frankly, it will restore some fundamental fairness to the way we treat farmers and homeowners.~~ <sup>(Treasury)</sup>

Capital gains tax relief is only part of our program.

Thanks to leadership from Illinois's own Sam Skinner, I've just signed a transportation bill that creates new jobs while rebuilding our infrastructure. I'm working for a <sup>permanent (Treasury)</sup> research tax credit to help new technologies create more jobs; for new IRAs to help first-time home buyers; ~~and~~ <sup>(OCD)</sup> for bank reform to help

(For assets held more than 6 months)

Fed bureau has actively supported a capital gains tax cut

Not a good analogy bec. a capital loss can be written off (Treasury)

permanent (Treasury)

(OCD)

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May God bless you and the United States of America.

# # #

1) The 20,000 jobs per \$1 billion in manufactured exports has always been a loose, extrapolated number -- good luck getting a number on agricultural exports. Plus, I wouldn't want to go for that number since we mainly export bulk commodities, that number would likely drop precipitously. Instead, I would reinforce the 20,000 number by pointing out that one-third of our agricultural production moves into export, etc.

2) The Farm Bureau is incredibly nervous right now that the President will strike a bad deal in the Uruguay Round. There has to be reassuring language in here: no deal is better than a bad deal; or something that says he'll fight for a good deal for America's farmers.

3) Add such as alternative products from agricultural production such as ethanol.....

Calif 2.  
My comments are important  
so are USDA's.  
Chay  
Gary

(Duggan/Simon)  
December 9, 1991  
Draft Three  
Farm.TS

PRESIDENTIAL REMARKS: ILLINOIS FARM BUREAU  
CHICAGO, ILLINOIS  
TUESDAY, DECEMBER 10, 1991  
1:25 p.m.

Thank you, John White. Governor Edgar, Secretary Madigan, Congressman Ewing, Enid Schlipf [SHLIF], and ladies and gentlemen of the Illinois Farm Bureau:

I feel I've come to the right place. My top priority is to get this country moving faster and more confidently on the path of economic progress. I've had excellent visits this morning on the trading floors at the Merc and the Board of Trade. And I had the privilege to have John White and Enid Schlipf, leaders of the Illinois Farm Bureau at my side during those sessions and also at lunch. Speaking of farming, let me give you a bit of historical trivia: My great-grandfather, David Walker, grew up on a farm near Bloomington, Illinois.

Meeting so many Illinois farmers and agribusiness leaders, I've had a chance to talk face to face with men and women who are leading the way. Agriculture is a perennial export leader, and recently exports have been the top factor in our overall economic growth. And here's how important that is: Every billion dollars in agricultural exports means 28,000 American jobs.

American farmers understand how the world works. You know that taking a stand for peace and stability abroad, supporting emerging democracies, and developing free and fair international markets will make our national economy stronger. You know what a

determined American involvement in global trade represents to the bottom line: It means higher net farm income.

So first, I want to offer enthusiastic thanks for the Farm Bureau's efforts to keep America a leader in world commerce and world security. I know I speak for several hundred thousand young servicemen and women in saying thanks for all your support during Desert Shield and Desert Storm. \\  
\

The Farm Bureau's leadership is vital to our progress for free and fair trade. You've made a big contribution to getting the North American Free Trade Talks off and running. You've helped launch our Enterprise for the Americas Initiative for trade and investment throughout the Western Hemisphere. I can assure you: Because of your foresight, we can look forward to unprecedented prosperity and economic security for hundreds of millions of North and South Americans -- from the Illinois prairies to the Argentine pampas.

Secretary Madigan and Ambassador Carla Hills are working to secure a solid agreement for global trade at the Uruguay round of the GATT negotiations. A successful GATT negotiation will revolutionize world agriculture trade, opening markets and leveling the playing field for American exports. When we achieve this, we'll owe an incalculable debt to the Farm Bureau.

You're quite a contrast to the noisy voices that want to withdraw us into isolationism and protectionism. They say they want to put "America First." You have the common sense to recognize that America is first -- and we'll remain first only if

we stay engaged in world markets and involved in world security.

\\

American agriculture is productive and competitive because of its strong orientation to free markets. Our agriculture's also owe much to such fundamentals as advancing productivity, embracing new technologies, and moving forward to new frontiers of scientific research.

Rural America is a model of strength on social issues vital to our future. Farm communities face many hardships, but they always involve parents in schools -- and that always produces better students. With programs such as 4-H and Future Farmers of America, rural America takes a leading role in our America 2000 strategy to revolutionize our education. ((I can't tell you how impressed I am at how much most farmers know about computers. I've had enough trouble just finding the "on" switch on mine.))

\\ Anyone who doesn't appreciate the sophistication of the modern farmer doesn't understand the modern farmer. \\

Last month, by the way, I spoke to 18,000 of our best and brightest kids at the Future Farmers of America convention in Kansas City. And let me tell you: I can't contain my excitement thinking about the day when those young men and women become the leaders of our country. \\

Another concern I know you share with me is the drug problem. The stakes here involve not just the economy but our deepest social and moral well-being. Wherever I go in this country, I call attention to those who fight the drug war on the

front lines. I praise the businessmen and women who keep drugs out of their companies, and the neighborhood youth centers that keep teenagers off the streets. So let me take this opportunity right now to thank hundreds of thousands of Americans who don't get mentioned often enough for their devotion in running the strongest kind of drug-free workplaces. I'm referring to the moms and dads and grandparents who run America's family farms. \\

Now I know sometimes times are tough for America's farmers. That's why we stand by our commitment to help ease the pain caused by natural disasters. This week I will sign legislation to provide drought and disaster relief. Many farmers in Illinois and other states suffered unusually severe losses this year and last year. This legislation will provide much-needed assistance for hard-hit farmers. \\

I know the economic downturn is hurting a lot of people in virtually every sector. I've heard from some tough, optimistic people on my visits today, but they didn't sugar-coat their message about the pain and problems the country is going through right now.

You and I know we've got more to do to get the economy on the move. I'm prepared to fight harder than ever for a series of growth initiatives -- and when members of Congress go back to work in January, they'll hear from me in no uncertain terms. My growth initiatives will give Americans the freedom and incentive to get higher yields from their efforts. A top priority is to cut capital gains taxes. I know it is a top

priority of the Farm Bureau, too, and I want to express my deep thanks for your outstanding support on this initiative. \\ Our high taxes on capital gains are way out of line with the policies in other successful economies. Germany has no capital gains tax. Japan's effective rate is much, much lower than ours. A capital gains tax cut will free up the capital we need for growth. It will increase the value of land, labor and capital -- all at once -- by reducing our tax on success.

Right now, we place entrepreneurs in a lose-lose situation. When they risk money and effort on something that fails, they lose. When they risk money on a winner, we tax their capital gain -- and they lose again. \\ We have to put an end to this lose-lose approach to the economy. \\ A capital gains cut will stimulate investment and create jobs in every sector. Quite frankly, it will restore some fundamental fairness to the way we treat farmers and homeowners. \\

Capital gains tax relief is only part of our program. Thanks to leadership from Illinois's own Sam Skinner, I expect soon to sign a transportation bill that creates new jobs while rebuilding our roads and bridges. I'm working for a research tax credit to help new technologies create more jobs; for new IRAs to help first-time home buyers; and for bank reform to help America compete in the 21st century.

We want our children's future to be worthy of the dreams and sacrifices that built and sustained America as a great nation. Back in 1862, in spite of his preoccupation with a Civil War, our

President persuaded Congress to establish a federal Department of Agriculture. Abraham Lincoln revered the American farmer. He believed deeply and stated eloquently that a strong American agriculture was the key to preserving our nation's independence.

A century and a quarter later, the men and women of Illinois agriculture are worthy heirs to Lincoln's vision. You and your organization form a vital force for keeping America strong and free. I'm looking forward to seeing many of you again next month at the American Farm Bureau national convention in Kansas City. I am delighted to be with you today, and I am proud to work with you to help keep our great country growing and thriving.

May God bless you and the United States of America.

# # #

about this economy -- reaching out when I can, giving a kinder and gentler poke now and again when necessary -- to get up with Congress to work with me to get the job done.

I called on Congress to join me in responsible action -- I think history will show this to be an accurate statement -- long before our economy began to struggle. I said back in 1989 -- during the longest peacetime recovery on record -- that America could not rest easy, that we needed to look to the long-term, put in place policies that would sustain growth and would create jobs. And I offered then the first of three economic growth packages. Three sessions of Congress have come and gone, and everyone knows the result: precious little action.

Every one of the economic proposals that I've sent up to Capitol Hill serves the single standard of generating growth -- and that includes, yes, the capital gains tax cut that my opponents have labeled as controversial. My opponents like to treat capital gains as a code word for class warfare -- even at the very same time they're learning to pay lip service to a concept called competitiveness. And I wonder seriously whether they realize the United States is saddled with capital gains tax rates far higher than our key international competitors? Germany -- take a look at Germany: zero percent. No capital gains tax at all on assets held longer than six months. Or Japan. An entrepreneur who sells the company he's built from scratch pays a tax of one percent. And it's time we see and understand that higher costs for capital cripple competitiveness -- and cost American jobs. (Applause.)

When I deliver the next State of the Union message -- when I deliver my State of the Union message in January, I will go to Congress with a new action program, and I'll call on Congress to set aside politics -- I know we're in an election year then -- and focus on the public interest. And I'll challenge them to enact a common-sense set of economic reforms. And if we do our work promptly -- and we can; Congress can act fast when they want to -- we'll still have plenty of time left in 1992 for partisan politics.

In the meantime, there is a great deal we can do in the Executive Branch to foster economic growth without waiting for Congress to act. And we're going to continue doing all we can to drive down barriers to trade, open foreign markets to American goods. We will seek ways to lift the burden of federal regulation without compromising public health or safety. And as I said Monday, we will move quickly to implement the job-intensive transportation bill that has just been passed. And I have ordered federal agencies to review the effectiveness of a full range of programs -- from small business loans to job placement, job training, to the process for getting unemployment checks out to the workers and families waiting for them. None of these actions can substitute for effective Congressional action, but each can help move the economy along.

So let me repeat. We have had a comprehensive economic

Mr  
with V.P. Quinlan's Leadership  
[ We've worked to prevent  
frad. wetlands, but also  
to avoid redaction,  
unnecessary reports  
Don't make like a book  
for James + members. ]

THE WHITE HOUSE  
WASHINGTON

DATE: 12/9

TO: Joe Duggan

FROM: KATHY SHANAHAN  
Associate Director  
Office of Cabinet Liaison  
Room 239, OEOB, x2800

Re: Illinois from Bureau

Attached is info I sent  
to Molly for the  
briefing paper. The  
section on disaster may  
also work for the speech.  
Please call if you have  
questions.

Kathy

THE WHITE HOUSE

WASHINGTON

December 9, 1991

MEMORANDUM FOR MOLLY OSBORNE  
FROM: KATHY SHANAHAN *Kathy*  
SUBJECT: The President's address to Illinois Farm Bureau

Below is the information you requested. Please call if you have questions.

Disaster

The official title of the bill is "An act making dire emergency supplemental appropriations and transfers for relief from the affects of natural disasters and for other urgent needs, and for incremental costs of Operation Desert Shield/Desert Storm for the fiscal year ending September 30, 1992, and for other purposes." It is commonly known as "Dire Emergency Supplemental Appropriations Bill."

The President should not say that the Administration had wanted to give more money in disaster assistance. Suggested language is "Despite the restrictions of last year's budget agreement and the deficit, which are major concerns for us, we have found a way to help those farmers most hurt by weather abnormalities of this year and last."

As I explained, the distributions will be pro-rated, by farmer, based on the request and the total amount authorized. The bill is read to provide assistance for damage/loss caused by weather.

Wetlands

We are working to protect traditional wetlands, but also to avoid unnecessary regulations that make life difficult for farmers and ranchers. The public comment period was extended (to December 15), and we are urging farmers to make their comments so that the final rules will make sense to them.

REMARKS BY THE VICE PRESIDENT  
FARMLAND INDUSTRIES ANNUAL MEETING

HYATT REGENCY CROWN CENTER  
KANSAS CITY, MISSOURI

THURSDAY, DECEMBER 5, 1991  
3:40 P.M.

- o Acknowledgements
- o Harry Cleberg (KLEE-berg)
- o Ken Allen (President)
- o Congratulations to the recipient of this year's Dreyer Award, **Stan Hillius**

It's good to see all my friends at Farmland once again -- I had a great time visiting your research and demonstration farm in Bonner Springs, Kansas back in December of '89.

Naturally I feel right at home with a group like yours -- as I do with any group that has 22,000 Hoosiers.

You know, whenever I'm here in Missouri I think of the man from down the road in Independence: President Harry S. Truman.

Truman, of course, served as Vice President to a popular President.

And his critics were very, very tough on him.

Some called him "unintelligent"; others called him a "roughneck."

One columnist wrote that Truman "gives no evidence of his ability to perform the function of the Commander-in-chief."

I just can't imagine anybody saying such things about a Vice President!

Farmers have as tough a job as you can find anywhere in America.

A farmer is part businessman, part chemist, and

part engineer.

To run a farm or a ranch you've got to be strong and tireless, and you need common sense.

But more than anything else you've got to have patience.

And, my friends, I don't blame you if your patience with Washington, D.C. is running a little thin these days.

o For more than two years, President George Bush has had a growth package on Capitol Hill --

a package that includes a cut in the capital gains tax, to encourage investment in new ideas and new jobs.

The Democratic Congress refused to pass our growth package, and I am absolutely convinced that is why we had the recession of 1991.

A lot of people have been put out of work, a lot of families have been thrown into uncertainty, because of foot-dragging in the Congress of the United States.

o And while American education staggers along, desperately in need of reform,

the President's education package still sits in the House and Senate, waiting for action.

In my opinion these are just symptoms of a larger problem: Washington, D.C. has a built-in bias against reform, and in favor of big government.

Throughout the system, there are those would regulate business to death and smother the free

market with red tape and litigation.

The special interests in Washington love the system.

I call it the iron triangle: the unelected special interests, the Congressional staff, and unelected Federal bureaucracy. Now, I don't mean to suggest that there's never a new idea in Washington.

After all, many in Congress have an idea for a brand-new entitlement program -- A new way to spend your taxes.

Unfortunately, it's not for you; it's for Congress itself.

It's called taxpayer financing of their own elections.

Well, I have a better idea that will break the iron triangle:

instead of taxpayer financing for the Congress of the United States, how about term limitation for the Congress of the United States!

As many of you know, I am the Chairman of the President's Council on Competitiveness.

To make America more competitive, and to revive the entrepreneurial spirit, the Council's goals are simple and straightforward:

to reduce the costs imposed by government, whether through taxes or by regulation;

to restore our education system;

to level the playing field for American exporters;

and to give Americans more control over their lives.

Look at the regulations that come out of



impose unnecessary mandates on farms, cities and towns, and cause higher prices for consumers.

That leads me to another area where the Council is making a difference: the exciting field of biotechnology.

By the year 2000, if we play our cards right, biotechnology should become a 50 billion dollar industry,

with the United States as the world's leader.

The possibilities are truly wondrous -- from safer medicines to a cleaner environment.

In agriculture, new biotechnology can mean faster results, more resilient crops and livestock, and healthier foods.

We simply can't afford to neglect biotechnology.

And the Council is going to make sure the bureaucracy doesn't needlessly hold back this blossoming industry.

We've also been adamant about making real reforms in one of the largest sectors in our economy: our legal system.

America has the very best legal system in the world, but I think you'll agree with me on one thing:

there's a heck of a lot of room for improvement.

That's the message I brought to the American Bar Association a few months ago.

Naturally, the leadership of the ABA had a conniption.

But the American people understand the problems.

They know the system is simply out of control.

Look at the issue of product liability.

It's been estimated that product liability

insurance for American firms costs as much as 15 times more than what some foreign competitors have to pay.

Remember, that's just insurance.

Think of the growing portion of operating costs that used to go to testing labs -- but now go to law firms.

And, closer to home, look at how much extra you pay for farm machinery because of liability concerns.

We've become the most litigious society in the world.

The litigation explosion has meant a loss of jobs.

But it's had other implications, too --

for competitiveness, for quality of life, for access to justice, and for the cost and availability of health care.

I'm told of an experimental vaccine that might reduce the incidence of HIV-positive babies born to mothers with AIDS.

This is a wonderful development; but for fear of legal problems, companies have been reluctant to go forward with testing.

Ladies and gentlemen, I say it's about time Americans had more incentives to create and innovate and build -- not incentives to file lawsuits.

I know every person in this room today is proud, as I am, of a rather remarkable fact:

each American farmer puts food on the table for 128 people around the world.

But we're not a model of efficiency in everything.

After all, we have five percent of the world's population.

But we have 70 percent of the world's lawyers.  
Enough is enough!

You know, I often think back to one of former President Ronald Reagan's descriptions of the Federal government.

Any of you who raise livestock know what he was talking about: at one end, nothing but appetite; at the other end, no sense of responsibility.

Well, we're trying to make sure the government acts more responsibly in a lot of different areas.

A good example of that is our attempts to put some common sense into federal wetlands policy.

\\  
As you may know, we supervised the revision of the manual on America's wetlands.

The Council reviewed the facts, then recommended guidelines.

// It's pretty simple: wetlands should be wet!

Our new guidelines will distinguish between genuine wetlands, which deserve to be protected,

→ and other kinds of land -- like productive farmland -- which do not.

/ And we struck an important balance: keeping the President's pledge of no net loss of actual wetlands,

→ while allowing for perfectly legitimate land use and protecting the constitutional rights of landowners.

/// Now, I freely admit that we upset a few Washington bureaucrats,

who wanted to expand the definition of "wetland" to include millions and millions of acres of dry land.

These bureaucrats claim that science is on their side.

Well, that's the kind of "science" the columnist Warren Brookes calls "Bureaucratic Science" -- a

term best described by its initials. \\\

My friends, I came here today to touch base with one of the most important groups in all of America: those who work the land.

Everything you do here at Farmland helps to fulfill two critical needs --

preserving the great American farming heritage, and building the future of American agriculture.

As always, you are doing your job very, very well.

Let me congratulate you on what you've accomplished.

And let me encourage you on what you're about to undertake . . .

challenges known, and unknown . . .

because, in the words of President George Bush, "what's good for agriculture is good for America."

Thanks again, and enjoy the holidays.

# # #

Document No. 291780

**WHITE HOUSE STAFFING MEMORANDUM**

91 DEC 9 P1:55

DATE: December 7, 1991 ACTION/CONCURRENCE/COMMENT DUE BY: 10:00 A.M., MON., 12/09

PRESIDENTIAL REMARKS: ILLINOIS FARM BUREAU, CHICAGO, ILLINOIS  
TUES., DEC. 10, 1991

SUBJECT: \_\_\_\_\_

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	HORNER	<input type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	ROGICH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BROMLEY	<input type="checkbox"/>	<input type="checkbox"/>	SMITH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CARD	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCBRIDE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	SNOW	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	BOSKIN	<input checked="" type="checkbox"/>	<input type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	MARTINEZ	<input checked="" type="checkbox"/>	<input type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please forward your comments directly to Tony Snow, Rm. 122, x2930, no later than 10:00 A.M., MONDAY, DECEMBER 9, with a copy to this office. Thank you.

RESPONSE:

*See comment*

PHILLIP D. BRADY  
 Assistant to the President  
 and Staff Secretary  
 Ext. 2702

(Duggan/Simon)  
December 6, 1991  
Draft Two  
Farm.TS

31 DEC 6 P6:10

PRESIDENTIAL REMARKS: ILLINOIS FARM BUREAU  
CHICAGO, ILLINOIS  
TUESDAY, DECEMBER 10, 1991

[Acknowledgments]

I feel I've come to the right place. My top priority is to get this country moving faster and more confidently on the path of economic progress. With my visits this morning on the trading floors at the Merc and the Board of Trade -- and now here with the Illinois Farm Bureau -- I've had a chance to talk face to face with men and women who are leading the way. Agriculture is our perennial export leader, and recently exports have been the leading factor in our overall economic growth. And here's how important that is: Every billion dollars in <sup>Farm</sup> manufactured exports means <sup>30,000</sup> ~~20,000~~ new American jobs. [get appropriate data on farm exports in relation to jobs]

American farmers understand how the world works. They know that taking a stand for peace and stability abroad, supporting emerging democracies, and developing free and fair international markets will make our national economy stronger. They know what a robust American involvement in global trade represents on the bottom line: It means higher net farm income.

So first, I want to offer enthusiastic thanks for the Farm Bureau's efforts to keep America a leader in world commerce and world security. I know I speak for several hundred thousand

AL-Samaria  
+ 5873

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young servicemen and women in saying thanks for all your support during Desert Shield and Desert Storm. \ \

The Farm Bureau's leadership is vital to our progress for free and fair trade. You've made a big contribution to keeping the North American Free Trade Talks moving on the fast track. You've helped get our Enterprise for the Americas program off to a great start, promoting trade and investment throughout the Western Hemisphere. I can assure you: because of your foresight, a generation from now hundreds of millions of North and South Americans -- from the Illinois prairies to the Argentine pampas -- will enjoy unprecedented prosperity and economic security.

The day is soon approaching when we'll sign that historic new agreement for global trade at the Uruguay round of the GATT negotiations. GATT will revolutionize world agriculture trade, opening markets and leveling the playing field for American exports. When we achieve this, we'll owe an incalculable debt to the Farm Bureau.

You're quite a contrast to the noisy voices that want to withdraw us into isolationism and protectionism. They say they want to put "America First." You have the common sense to recognize that America is first -- and that we'll remain first only if we stay engaged in world markets and involved in world security.

In Kiev and Moscow and every other capital of the old Soviet empire, everyone now admits that seventy years of socialism

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turned eastern Europe's breadbaskets into basket cases. But here in our own country, you and I have to contend with political opponents <sup>who</sup> want us to turn inward, slash production, toss our free market successes on the trash heap, and hand our agriculture over to a cadre of American commissars. \\ Oh, well. You remember what Yakov Smirnov says: "What a country!" \\

sully  
45178

American agriculture is productive and competitive because it stands on strong fundamentals. Take education for instance. Farm communities face many hardships, but they always involve parents in schools -- and that always produces better students. With programs such as 4-H and FFA, rural America takes a leading role in our America 2000 strategy to revolutionize our education. ((I can't tell you how impressed I am at how much most farmers know about computers. I've had enough trouble just finding the "on" switch on mine.)) Anyone who doesn't appreciate the sophistication of the modern farmer doesn't understand the modern farmer.

Last month, by the way, I spoke to 18,000 of our best and brightest kids at the FFA convention in Kansas City. And let me tell you: I can't contain my excitement thinking about the day when those young men and women become the leaders of our country.

Consider problems like drugs, where not just the economy but our deepest social and moral well-being is at stake. Wherever I go in this country, I call attention to those who fight the drug war on the front lines. I praise the businessmen <sup>who</sup> keep drugs out of their companies. So let me take this opportunity right now to

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thank a couple of million Americans who don't get mentioned often enough for their devotion in running drug-free workplaces. I'm referring to the moms and dads and grandparents who run America's family farms. \ \

In government policy, we have some solid fundamentals to keep our economy strong. I've followed policies and made appointments that helped bring interest rates to their lowest levels in nearly two decades. I know how important interest rates are to the farmers' enterprise. I'll work my hardest to keep those rates down.

[We stand by our commitment to help ease the pain caused by natural disasters. [[I'm proud to have signed this morning the drought and disaster relief legislation. ~~(Also any other language on the bill)~~ I only regret that Congress did not act several months ago when I asked it urgently to provide these funds.]] Illinois and neighboring states suffered unusually severe droughts this year, and it is only fair that we keep to our tradition of helping when such disasters strike.]

*Paragraph  
congruent  
upon bill  
being  
signed in  
a timely  
manner.*

We know we've got more to do to get the economy on the move. During the next session of Congress, I'll renew the fight for a series of growth initiatives. ((I'm a little self-conscious about using this bit of Washingtonese here in the heartland. I suspect that when you say "growth initiatives" in Illinois, the ingredients that come to mind are hybrid seed, some good prairie topsoil, and a lot of fertilizer. \ Back in Washington, we have

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plenty of fertilizer -- and I'm not talking about the chemical kind. (\ \ )

My legislative growth package aims at giving Americans the freedom to get the highest yields from the plow-and-seed types of growth package. A top priority is to cut capital gains taxes. Our high taxes on capital gains are way out of line with the policies in other successful economies. Germany has no capital gains tax. Japan's effective rate is much, much lower than ours. A capital gains tax cut will free up the capital we need for growth. It will increase the value of land, labor and capital - - all at once -- by reducing our tax on success.

Right now, we place entrepreneurs in a lose-lose situation. When they risk money and effort on something that fails, they lose. When they risk money on a winner, we tax their capital gain -- and they lose again. We have to put an end to this lose-lose approach to the economy. A capital gains cut will stimulate investment and create jobs in every sector. Quite frankly, it will restore some fundamental fairness to the way we treat farmers and homeowners.

Capital gains tax relief is only part of our program. Thanks to leadership from Illinois's own Sam Skinner, I've just signed a transportation bill that creates new jobs while rebuilding our infrastructure. I'm working for a research tax credit to help new technologies create more jobs; for new IRAs to help first-time home buyers; and for bank reform to help

6

Americans and our financial institutions compete in the 21st Century.

We want our children's future to be worthy of the dreams and sacrifices that built and sustained America as a great nation. Back in 1862, in spite of his preoccupation with a Civil War, our greatest President enlarged his Cabinet to establish the U.S. Department of Agriculture. Abraham Lincoln revered the American farmer. He believed deeply and stated eloquently that a strong American agriculture was the key to preserving our nation's independence.

A century and a quarter later, Illinois farmers are worthy heirs to Lincoln's vision. You and your organization form a vital force for keeping America strong and free. I am delighted to be with you and I am proud to work with you to help keep our great country growing and thriving.

May God bless you and the United States of America.

# # #

**OFFICE OF CABINET AFFAIRS STAFFING MEMORANDUM**

Date: 12/09

Due By: 10:00 a.m. today, 12/09/09

Subject: Presidential Remarks: Illinois Farm Bureau

From: Elizabeth

	ACTION	CONCUR	FYI		ACTION	CONCUR	FYI
HOLIDAY	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	LEFKOWITZ	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
BLUMENTHAL	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	LUTTIG	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
BUCHHOLZ	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	PORTER	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
CASSE	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	SECHLER	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
FARRAR	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	SHANAHAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
FITZHENRY	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
FURCHTGOTT-ROTH	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
HILL	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
KUTCHINS	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Comments: 10:00 a.m. today.

I will send to Agriculture, USTR, Commerce, Treasury.

*Dec Comments*

# WHITE HOUSE STAFFING MEMORANDUM

DATE: December 7, 1991 ACTION/CONCURRENCE/COMMENT DUE BY: 10:00 A.M., MON., 12/09

PRESIDENTIAL REMARKS: ILLINOIS FARM BUREAU, CHICAGO, ILLINOIS  
TUES., DEC. 10, 1991

SUBJECT: \_\_\_\_\_

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	HORNER	<input type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	ROGICH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BROMLEY	<input type="checkbox"/>	<input type="checkbox"/>	SMITH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
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FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	BOSKIN	<input checked="" type="checkbox"/>	<input type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	MARTINEZ	<input checked="" type="checkbox"/>	<input type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please forward your comments directly to Tony Snow, Rm. 122, x2930, no later than 10:00 A.M., MONDAY, DECEMBER 9, with a copy to this office. Thank you.

RESPONSE:

PHILLIP D. BRADY  
 Assistant to the President  
 and Staff Secretary  
 Ext. 2702

(Duggan/Simon)  
December 6, 1991  
Draft Two  
Farm.TS

31 DEC 6 P6:10

PRESIDENTIAL REMARKS: ILLINOIS FARM BUREAU  
CHICAGO, ILLINOIS  
TUESDAY, DECEMBER 10, 1991

[Acknowledgments]

I feel I've come to the right place. My top priority is to get this country moving faster and more confidently on the path of economic progress. With my visits this morning on the trading floors at the Merc and the Board of Trade -- and now here with the Illinois Farm Bureau -- I've had a chance to talk face to face with men and women who are leading the way. Agriculture is our perennial export leader, and recently exports have been the leading factor in our overall economic growth. And here's how important that is: Every billion dollars in manufactured exports means 20,000 new American jobs. [get appropriate data on farm exports in relation to jobs] — *yes — call if you can't get from Doug.*

American farmers understand how the world works. They know that taking a stand for peace and stability abroad, supporting emerging democracies, and developing free and fair international markets will make our national economy stronger. They know what a robust American involvement in global trade represents on the bottom line: It means higher net farm income.

So first, I want to offer enthusiastic thanks for the Farm Bureau's efforts to keep America a leader in world commerce and world security. I know I speak for several hundred thousand

young servicemen and women in saying thanks for all your support during Desert Shield and Desert Storm. \ \

The Farm Bureau's leadership is vital to our progress for free and fair trade. You've made a big contribution to keeping the North American Free Trade Talks moving on the fast track. You've helped get our Enterprise for the Americas program off to a great start, promoting trade and investment throughout the Western Hemisphere. I can assure you: because of your foresight, a generation from now hundreds of millions of North and South Americans -- from the Illinois prairies to the Argentine pampas -- will enjoy unprecedented prosperity and economic security.

*can we pay this?*  
The day is soon approaching when we'll sign that historic new agreement for global trade at the Uruguay round of the GATT negotiations. GATT will revolutionize world agriculture trade, opening markets and leveling the playing field for American exports. When we achieve this, we'll owe an incalculable debt to the Farm Bureau.

You're quite a contrast to the noisy voices that want to withdraw us into isolationism and protectionism. They say they want to put "America First." You have the common sense to recognize that America is first -- and that we'll remain first only if we stay engaged in world markets and involved in world security.

*blow them*  
 In Kiev and Moscow and every other capital of the old Soviet empire, everyone now admits that seventy years of socialism

turned eastern Europe's breadbaskets into basket cases. But here in our own country, you and I have to contend with political opponents<sup>plus</sup> want us to turn inward, slash production, toss our free market successes on the trash heap, and hand our agriculture over to a cadre of American commissars. \\ Oh, well. You remember what Yakov Smirnov says: "What a country!" \\

American agriculture is productive and competitive because it stands on strong fundamentals. Take education for instance. Farm communities face many hardships, but they always involve parents in schools -- and that always produces better students. With programs such as 4-H and FFA, rural America takes a leading role in our America 2000 strategy to revolutionize our education. ((I can't tell you how impressed I am at how much most farmers know about computers. I've had enough trouble just finding the "on" switch on mine.)) Anyone who doesn't appreciate the sophistication of the modern farmer doesn't understand the modern farmer. ✓

Last month, by the way, I spoke to 18,000 of our best and brightest kids at the FFA convention in Kansas City. And let me tell you: I can't contain my excitement thinking about the day when those young men and women become the leaders of our country.

Consider problems like drugs, where not just the economy but our deepest social and moral well-being is at stake. Wherever I go in this country, I call attention to those who fight the drug war on the front lines. I praise the businessmen<sup>plus</sup> keep drugs out of their companies. So let me take this opportunity right now to

thank a couple of million Americans who don't get mentioned often enough for their devotion in running drug-free workplaces. I'm referring to the moms and dads and grandparents who run America's family farms. \ \

In government policy, we have some solid fundamentals to keep our economy strong. I've followed policies and made appointments that helped bring interest rates to their lowest levels in nearly two decades. I know how important interest rates are to the farmers' enterprise. I'll work my hardest to keep those rates down.

[We stand by our commitment to help ease the pain caused by natural disasters. [[I'm proud to have signed this morning the drought and disaster relief legislation. (Also any other language on the bill) I only regret that Congress did not act several months ago when I asked it urgently to provide these funds.]] Illinois and neighboring states suffered unusually severe droughts this year, and it is only fair that we keep to our tradition of helping when such disasters strike.]

We know we've got more to do to get the economy on the move. During the next session of Congress, I'll renew the fight for series of growth initiatives. ((I'm a little self-conscious about using this bit of Washingtonese here in the heartland. I suspect that when you say "growth initiatives" in Illinois, the ingredients that come to mind are hybrid seed, some good prairie topsoil, and a lot of fertilizer. \ Back in Washington, we have

*at least  
call  
Duggan  
on  
the  
Lupis  
es  
route*

plenty of fertilizer -- and I'm not talking about the chemical kind. \\ \\ ))

My legislative growth package aims at giving Americans the freedom to get the highest yields from the plow-and-seed types of growth package. A top priority is to cut capital gains taxes. Our high taxes on capital gains are way out of line with the policies in other successful economies. Germany has no capital gains tax. Japan's effective rate is much, much lower than ours. A capital gains tax cut will free up the capital we need for growth. It will increase the value of land, labor and capital - all at once -- by reducing our tax on success.

*Farm  
really  
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Right now, we place entrepreneurs in a lose-lose situation. When they risk money and effort on something that fails, they lose. When they risk money on a winner, we tax their capital gain -- and they lose again. We have to put an end to this lose-lose approach to the economy. A capital gains cut will stimulate investment and create jobs in every sector. Quite frankly, it will restore some fundamental fairness to the way we treat farmers and homeowners.

Capital gains tax relief is only part of our program. Thanks to leadership from Illinois's own Sam Skinner, I've just signed a transportation bill that creates new jobs while rebuilding our infrastructure. I'm working for a research tax credit to help new technologies create more jobs; for new IRAs to help first-time home buyers; and for bank reform to help

Americans and our financial institutions compete in the 21st century.

We want our children's future to be worthy of the dreams and sacrifices that built and sustained America as a great nation. Back in 1862, in spite of his preoccupation with a Civil War, our greatest President enlarged his Cabinet to establish the U.S. Department of Agriculture. Abraham Lincoln revered the American farmer. He believed deeply and stated eloquently that a strong American agriculture was the key to preserving our nation's independence.

A century and a quarter later, Illinois farmers are worthy heirs to Lincoln's vision. You and your organization form a vital force for keeping America strong and free. I am delighted to be with you and I am proud to work with you to help keep our great country growing and thriving.

May God bless you and the United States of America.

# # #

## WHITE HOUSE STAFFING MEMORANDUM

DATE: December 7, 1991 ACTION/CONCURRENCE/COMMENT DUE BY: 10:00 A.M., MON., 12/09

PRESIDENTIAL REMARKS: ILLINOIS FARM BUREAU, CHICAGO, ILLINOIS  
TUES., DEC. 10, 1991

SUBJECT: \_\_\_\_\_

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	HORNER	<input type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	ROGICH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BROMLEY	<input type="checkbox"/>	<input type="checkbox"/>	SMITH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CARD	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCBRIDE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	SNOW	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	BOSKIN	<input checked="" type="checkbox"/>	<input type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	MARTINEZ	<input checked="" type="checkbox"/>	<input type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>

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RESPONSE:

*12/9 JND/CP - Please see comment attached!*

PHILLIP D. BRADY  
 Assistant to the President  
 and Staff Secretary  
 Ext. 2702



OFFICE OF NATIONAL DRUG CONTROL POLICY  
EXECUTIVE OFFICE OF THE PRESIDENT  
Washington, D.C. 20500

December 9, 1991

NOTE TO TONY SNOW

FROM: BILL SMITH  
CHIEF OF STAFF, ONDCP

RE: Illinois Farm Bureau Speech

I was asked to comment on the attached draft. While our office would like to see the drug issue mentioned by the President with great frequency, it is quite strange discuss it in the context of family farms. The Administration has never put forth any policy initiatives to create drug-free family farms, nor have we even mentioned the topic.

My reluctant advice is to remove that passage.

(Duggan/Simon)  
December 6, 1991  
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