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# FOIA MARKER

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**Record Group/Collection:** George H.W. Bush Presidential Records  
**Collection/Office of Origin:** Speechwriting, White House Office of  
**Series:** Speech File Draft Files  
**Subseries:** Chron File, 1989-1993

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**OA/ID Number:** 13575  
**Folder ID Number:** 13575-006

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**Folder Title:**

Embassy Greeting - London 7/10/91 [OA 6035]

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Stack:	Row:	Section:	Shelf:	Position:
<b>G</b>	<b>26</b>	<b>17</b>	<b>2</b>	<b>4</b>

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Embassy Greeting (London)

NAME OF SPEECH & DATE OF SPEECH

July 16, 1991

NAME OF WRITER :

Martins

NAME OF RESEARCHER:

Van Dine

SPEECH SYNOPSIS:

Patrus opened his speech by commenting on the local culture, such as mentioning local department stores and football teams. Then he continued by commenting to embassy staff for all of their hard work and volunteer efforts. The President referred to the many events which included a raffle and a booth selling American goods. Finally, Patrus thanked the people again for the service

# WHITE HOUSE STAFFING MEMORANDUM

91 JUL 10 P1:41

DATE: 7/10/91 ACTION/CONCURRENCE/COMMENT DUE BY: THURSDAY, 7/11/91 COB

SUBJECT: PROPOSED TALKING POINTS FOR EMBASSY GREETING-LONDON, ENGLAND 7/16/91

	ACTION FYI			ACTION FYI	
VICE PRESIDENT	<input type="checkbox"/>	<input type="checkbox"/>	MCCLURE	<input type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PORTER	<input type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input type="checkbox"/>	<input type="checkbox"/>	ROGICH	<input type="checkbox"/>	<input type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	SMITH	<input type="checkbox"/>	<input type="checkbox"/>
BROMLEY	<input type="checkbox"/>	<input type="checkbox"/>	UNTERMAYER	<input type="checkbox"/>	<input type="checkbox"/>
CARD	<input type="checkbox"/>	<input type="checkbox"/>	<u>PORTER ROSE</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input type="checkbox"/>	<input type="checkbox"/>	<u>SNOW</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
GRAY	<input type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
HOLIDAY	<input type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please forward your comments directly to Tony Snow, Rm. 122, x2930, no later than COB, THURSDAY, JULY 11, with a copy to this office. Thank you.

RESPONSE:

**PHILLIP D. BRADY**  
 Assistant to the President  
 and Staff Secretary  
 Ext. 2702

91 JUL 10 PM 12:21

PROPOSED TALKING POINTS FOR EMBASSY GREETING  
LONDON, ENGLAND  
JULY 16, 1991  
8:35 a.m.

- o [INTRODUCTORY ACKNOWLEDGEMENTS] I'm pleased to see so many people here this morning. ((So tell me, was it as hard for you to get out of bed this morning as it was for me? Getting an iced tea would be easier.))
  
- o As we were flying over here yesterday, Barbara explained to me her interpretation of "Economic Summit." It seems her definition hinges on July being sale time at the local department and clothing stores like Harrod's and Burberry's. And, of course, the conveniently located Selfridges and Marks & Spencer. I guess it wasn't just serendipity that this compound is located so near Oxford Street.
  
- o It is hard to imagine that this Embassy alone had over 17,000 official U.S. government visitors last year. ((And that doesn't include the ones who got lost in Harrod's, never to be heard from again.))
  
- o Speaking of large crowds, how about them Monarchs? They have the largest following -- average attendance of a home game was over 40,000 -- and the WLA's best regular-season record (9-1). However this London team made up for that one

loss to Barcelona by thrashing them -- 21 to 0 -- in the football championship played in America. ((I must say, the WLAF is quickly redefining the term "New World Order."))

- o While the festivities surrounding the Summit seem to be all the rage, I hear that the real talk of the town are the disco parties being thrown by the Marine Security Guard Detachment in the Embassy cafeteria every few weeks to raise funds for their annual Marine Ball in November.
  
- o I would like to take a moment to comment on how proud I was to learn about the Embassy and London volunteers' efforts, which included a booth selling American goods and also a raffle, that raised nearly 13,000 pounds for charity at this year's International Social Services Fair. Each of you are a true example of what I mean when I speak of a "Thousand Points of Light."
  
- o And speaking of light, thank you all for brightening our trip to England. I know Barbara sends her best wishes and gratitude as well. ((I was going to use the expression "you have been a ray of sunshine during our visit", but figured this wasn't a good metaphor to use on an audience that spent 29 of 30 days in June being rained on.)) May God bless you and keep you safe during your stay here in London.

# # #

**TALKING POINTS FOR EMBASSY GREETING \ LONDON, ENGLAND  
TUESDAY, JULY 16, 1991 \ 8:35 A.M.**

- 0 I'M PLEASED TO SEE SO MANY PEOPLE HERE THIS MORNING. ((SO TELL ME, WAS IT AS HARD FOR YOU TO GET OUT OF BED THIS MORNING AS IT WAS FOR ME? GETTING AN ICED TEA WOULD BE EASIER.))**
  
  - 0 IT IS HARD TO IMAGINE THAT THIS EMBASSY ALONE HAD OVER 17,000 OFFICIAL U.S. GOVERNMENT VISITORS LAST YEAR. ((AND THAT DOESN'T INCLUDE THE ONES WHO GOT LOST IN HARROD'S, NEVER TO BE HEARD FROM AGAIN.))**
- 

**- 2 -**

- 0 SPEAKING OF LARGE CROWDS, HOW ABOUT THEM MONARCHS? THEY HAVE THE LARGEST FOLLOWING -- AVERAGE ATTENDANCE OF A HOME GAME WAS OVER 40,000 -- AND THE WLAF'S BEST REGULAR-SEASON RECORD (9-1). HOWEVER THIS LONDON TEAM MADE UP FOR THAT ONE LOSS TO BARCELONA BY THRASHING THEM -- 21 TO 0 -- IN THE FOOTBALL CHAMPIONSHIP PLAYED IN AMERICA. ((I MUST SAY, THE WLAF IS QUICKLY REDEFINING THE TERM "NEW WORLD ORDER."))**

0 WHILE THE FESTIVITIES SURROUNDING THE SUMMIT ARE MAKING BIG NEWS HERE AND AT HOME, I HEAR YOU'VE DEVELOPED A REPUTATION FOR ANOTHER KIND OF FESTIVITY. I'M TALKING ABOUT THE DISCO PARTIES BEING THROWN BY THE MARINE SECURITY GUARD DETACHMENT IN THE EMBASSY CAFETERIA EVERY FEW WEEKS TO RAISE FUNDS FOR THEIR ANNUAL MARINE BALL IN NOVEMBER.

0 THESE SUMMITS DON'T BEGIN WHEN I AND MY COLLEAGUES ARRIVE IN TOWN; AND THEY DON'T END WHEN WE ISSUE OUR COMMUNIQUES. I KNOW THAT MONTHS OF WORK GO INTO THEM. I KNOW THAT THERE'S A LOT OF FOLLOW-UP AS WELL. I JUST WANT YOU TO KNOW HOW MUCH I APPRECIATE ALL OF YOUR EFFORT.

0 I WOULD LIKE TO TAKE A MOMENT TO COMMENT ON HOW PROUD I WAS TO LEARN ABOUT THE EMBASSY AND LONDON VOLUNTEERS' EFFORTS, WHICH INCLUDED A BOOTH SELLING AMERICAN GOODS AND ALSO A RAFFLE, THAT RAISED NEARLY 13,000 POUNDS FOR CHARITY AT THIS YEAR'S INTERNATIONAL SOCIAL SERVICES FAIR. EACH OF YOU ARE A TRUE EXAMPLE OF WHAT I MEAN WHEN I SPEAK OF A "THOUSAND POINTS OF LIGHT."

0 AND SPEAKING OF LIGHT, THANK YOU ALL FOR BRIGHTENING OUR TRIP TO ENGLAND. I KNOW BARBARA SENDS HER BEST WISHES AND GRATITUDE AS WELL. ((I WAS GOING TO USE THE EXPRESSION "YOU HAVE BEEN A RAY OF SUNSHINE DURING OUR VISIT", BUT FIGURED THIS WASN'T A GOOD METAPHOR TO USE ON AN AUDIENCE THAT SPENT 29 OF 30 DAYS IN JUNE BEING RAINED ON.)) MAY GOD BLESS YOU AND KEEP YOU SAFE DURING YOUR STAY HERE IN LONDON.

# # #

Martin\Van Dine  
ENGTP  
Draft Two

PROPOSED TALKING POINTS FOR EMBASSY GREETING  
LONDON, ENGLAND  
JULY 16, 1991  
8:35 a.m.

- o [INTRODUCTORY ACKNOWLEDGEMENTS] I'm pleased to see so many people here this morning. ((So tell me, was it as hard for you to get out of bed this morning as it was for me? Getting an iced tea would be easier.))
- o It is hard to imagine that this Embassy alone had over 17,000 official U.S. government visitors last year. ((And that doesn't include the ones who got lost in Harrod's, never to be heard from again.))
- o Speaking of large crowds, how about them Monarchs? They have the largest following -- average attendance of a home game was over 40,000 -- and the WLAFF's best regular-season record (9-1). However this London team made up for that one loss to Barcelona by thrashing them -- 21 to 0 -- in the football championship played in America. ((I must say, the WLAFF is quickly redefining the term "New World Order."))
- o While the festivities surrounding the Summit <sup>are making big news</sup> ~~seem to be all~~ <sup>here and at home, I hear</sup> ~~the rage, I hear that the real talk of the town are the~~ <sup>you've got your own developed a reputation for another kind of</sup> ~~festivity. I'm taking about the~~ disco parties being thrown by the Marine Security Guard

Detachment in the Embassy cafeteria every few weeks to raise funds for their annual Marine Ball in November.

- o These summits don't begin when I and my colleagues arrive in town; and they don't end when we issue our communiques. I know that months of work go into them. I know that there's a lot of follow-up as well. I just want you to know how much I appreciate all ~~of~~ your effort.
  
- o I would like to take a moment to comment on how proud I was to learn about the Embassy and London volunteers' efforts, which included a booth selling American goods and also a raffle, that raised nearly 13,000 pounds for charity at this year's International Social Services Fair. Each of you are a true example of what I mean when I speak of a "Thousand Points of Light."
  
- o And speaking of light, thank you all for brightening our trip to England. I know Barbara sends her best wishes and gratitude as well. ((I was going to use the expression "you have been a ray of sunshine during our visit", but figured this wasn't a good metaphor to use on an audience that spent 29 of 30 days in June being rained on.)) May God bless you and keep you safe during your stay here in London.

# # #

WHITE HOUSE STAFFING MEMORANDUM

5732

5203

DATE: 7/10/91 ACTION/CONCURRENCE/COMMENT DUE BY: THURSDAY, 7/11/91 COB

SUBJECT: PROPOSED TALKING POINTS FOR EMBASSY GREETING-LONDON, ENGLAND 7/16/91

	ACTION FYI			ACTION FYI	
VICE PRESIDENT	<input type="checkbox"/>	<input type="checkbox"/>	MCCLURE	<input type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PORTER	<input type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input type="checkbox"/>	<input type="checkbox"/>	ROGICH	<input type="checkbox"/>	<input type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	SMITH	<input type="checkbox"/>	<input type="checkbox"/>
BROMLEY	<input type="checkbox"/>	<input type="checkbox"/>	UNTERMAYER	<input type="checkbox"/>	<input type="checkbox"/>
CARD	<input type="checkbox"/>	<input type="checkbox"/>	PORTER ROSE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input type="checkbox"/>	<input type="checkbox"/>	SNOW	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
GRAY	<input type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
HOLIDAY	<input type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please forward your comments directly to Tony Snow, Rm. 122, x2930, no later than COB, THURSDAY, JULY 11, with a copy to this office. Thank you.

**- MASTER -**

RESPONSE:

July 11, 1991

The NSC Staff concurs with the changes indicated.

Brent Scowcroft

PHILLIP D. BRADY  
Assistant to the President  
and Staff Secretary  
Ext. 2702

91 JUL 10 PM12:21

PROPOSED TALKING POINTS FOR EMBASSY GREETING  
LONDON, ENGLAND  
JULY 16, 1991  
8:35 a.m.

o [INTRODUCTORY ACKNOWLEDGEMENTS] I'm pleased to see so many people here this morning. ((So tell me, was it as hard for you to get out of bed this morning as it was for me? Getting an iced tea would be easier.))

*Delete (Gardner) (Yes)*

~~o As we were flying over here yesterday, Barbara explained to me her interpretation of "Economic Summit." It seems her definition hinges on July being sale time at the local department and clothing stores like Harrod's and Burberry's. And, of course, the conveniently located Selfridges and Marks & Spencer. I guess it wasn't just serendipity that this compound is located so near Oxford Street.~~

*Belittles a tad + not too funny -- could use something as a substitute (Porte)*

o It is hard to imagine that this Embassy alone had over 17,000 official U.S. government visitors last year. ((And that doesn't include the ones who got lost in Harrod's, never to be heard from again.))

*(NO)*

~~o Speaking of large crowds, how about them Monarchs? They have the largest following -- average attendance of a home game was over 40,000 -- and the WLA's best regular-season record (9-1). However this London team made up for that one~~

loss to Barcelona by thrashing them -- 21 to 0 -- in the football championship played in America. ((I must say, the WLAF is quickly redefining the term "New World Order."))

*is (Porter)*

- o While the festivities surrounding the Summit seem to be all the rage, I hear that the real talk of the town are the disco parties being thrown by the Marine Security Guard Detachment in the Embassy cafeteria every few weeks to raise funds for their annual Marine Ball in November.

*(No) This may well be happening but for GB to say this, it me, is true: (Porter)*

*Insert -> (Yes - 3<sup>rd</sup> bullet)*

- o ~~I would like to take a moment to comment on how proud I was~~ *(NO)* ~~to learn about~~ the Embassy and London volunteers' efforts, which included a booth selling American goods and also a raffle, that raised nearly 13,000 pounds for charity at this year's International Social Services Fair. Each of you are a true example of what I mean when I speak of a "Thousand Points of Light."

*Good (Porter)*

- o And speaking of light, thank you all for brightening our trip to England. I know Barbara sends her best wishes and gratitude as well. ((I was going to use the expression "you have been a ray of sunshine during our visit", but figured this wasn't a good metaphor to use on an audience that spent 29 of 30 days in June being rained on.)) May God bless you and keep you safe during your stay here in London.

# # #

Insert

No

o A year has gone by since my last Summit here in London. Last July it was the NATO Summit, this July the economic Summit.

No

o I recognize many of you who were here last year -- again, putting in the long hours and days, working hard so we'd be ready.

Yes

o These summits don't begin when I and my colleagues arrive in town; and they don't end when we issue our communique. I know that months of work go into them. I know that there's a lot of follow-up as well. I just want you to know how much I appreciate all of your efforts.

Let me also take a moment to comment on how proud I was to learn about...



Phil: I don't think this  
joke is appropriate

Martin\Van Dine  
ENGT  
Draft One

PROJ *John*  
*agreed*  
*Frank*

BY GREETING

o [INTRODU leased to see so many  
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VICE PRESIDENT	<input type="checkbox"/>	<input type="checkbox"/>	MCCLURE	<input type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input type="checkbox"/>	<input type="checkbox"/>
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BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	SMITH	<input type="checkbox"/>	<input type="checkbox"/>
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GRAY	<input type="checkbox"/>	<input type="checkbox"/>	<del>_____</del>	<input type="checkbox"/>	<input type="checkbox"/>
HOLIDAY	<input type="checkbox"/>	<input type="checkbox"/>	<del>_____</del>	<input type="checkbox"/>	<input type="checkbox"/>

**REMARKS:**

Please forward your comments directly to Tony Snow, Rm. 122, x2930, no later than COB, THURSDAY, JULY 11, with a copy to this office. Thank you.

**RESPONSE:**

Tony,  
a couple of  
thoughts.  
Susan

**PHILLIP D. BRADY**  
Assistant to the President  
and Staff Secretary  
Ext. 2702

91 JUL 10 PM 12:21

PROPOSED TALKING POINTS FOR EMBASSY GREETING  
LONDON, ENGLAND  
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☺  
-sp

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