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Record Group/Collection: George H.W. Bush Presidential Records
Collection/Office of Origin: Speechwriting, White House Office of
Series: Speech File Draft Files
Subseries: Chron File, 1989-1993

OA/ID Number: 13569
Folder ID Number: 13569-001

Folder Title:
Steve Pierce Fundraiser 5/24/91 [OA 6033]

Stack:	Row:	Section:	Shelf:	Position:
G	26	17	1	5

THE WHITE HOUSE
WASHINGTON

91 MAY 21 PM 2:43

May 21, 1991

OK -
CB
5-22

MEMORANDUM FOR THE PRESIDENT
THROUGH: TONY SNOW *TS*
FROM: DAN MCGROARTY *DMG*
SUBJECT: STEVE PIERCE FUNDRAISER

I. SUMMARY

On Friday, May 24, at 1:00 p.m., you will address a fundraiser for Steve Pierce at the Boston World Trade Center. This will directly follow your speech to the National Export Initiative Luncheon at the same location. Steve Pierce will introduce you.

II. DISCUSSION

The remarks laud Steve Pierce's long record of public service. They also reflect your earlier remarks at the National Export Initiative Luncheon, emphasizing the importance of exports to our economic growth.

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Kahxll
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Once again, let me thank all of you for this warm welcome.
Keep working hard, because I need Steve Pierce down on Capitol
Hill. // God bless the United States of America.

#

2

One key to continued growth is free and fair trade. Just a few minutes ago, Bob Mosbacher and I met with leaders of many of the Massachusetts companies at the cutting edge of the export economy. / As I told them, last year, the U.S. exported more than \$573 billion dollars in goods and services. // Last year alone, exports generated 84% of our over-all growth -- a sure sign that future growth lies in freer trade. //

That's why my Administration places such importance on ensuring American companies a fair shot in the global marketplace. We begin by reaching a successful conclusion of the Uruguay Round trade talks -- an agreement that breaks down the barriers that now inhibit trade. // We also want to create a Free Trade Zone uniting the U.S., Canada and Mexico into one single market of 360 million people. And we're working now -- through our Enterprise for the Americas initiative -- to expand trade opportunities between all the nations of this hemisphere, North Central and South. //

{Reprise Fast Track message from Boston Export Luncheon remarks.} //

Steve Pierce understands the tremendous potential for growth represented in these global markets. He knows Massachusetts companies are ready to compete -- and he's ready to help unleash that competitive energy. Let us remain the Party that creates jobs, opportunity and growth here in Massachusetts, and all across America. //

McGroarty/Dooley
May 21, 1991
2:30 pm
[PIERCE]

PRESIDENTIAL REMARKS: STEVE PIERCE FUNDRAISER
BOSTON, MASSACHUSETTS
MAY 24, 1991
1:00 P.M.

Thank you, Steve [Pierce], for those kind words.
[Introductory acknowledgements. Governor Weld, other dignitaries.] It's my pleasure to be here today to show my support for the next Republican ^{Congressman} Representative from Massachusetts -- Steve Pierce. //

Steve can be a Massachusetts maverick in the mold of Sil Conte -- independent. Honest. Effective. / And Steve Pierce is going to make it, because he's come a long way to get where he is today -- he's come {100} miles, down the Mass Pike all the way from Westfield. [[If you don't believe me, just ask Andy Card.]] //

Steve has been a fighter for Western Massachusetts in the State House -- and he'll be a fighter for this state and the nation in the U.S. House of Representatives. //

Steve Pierce has worked hard for the working men and women of Massachusetts: against the reigning tax and spend ideology - - for responsible government. Here in Washington, Steve will help us hold the line on higher taxes -- help us steer a steady path to growth. //

WHITE HOUSE STAFFING MEMORANDUM

91 MAY 22 P 9.35

DATE: 5/22/91 ACTION/CONCURRENCE/COMMENT DUE BY: ---

SUBJECT: PRESIDENTIAL REMARKS: STEVE PIERCE FUNDRAISER

	ACTION FYI			ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PETERSMEYER	<input type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PORTER	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DARMAN	<input type="checkbox"/>	<input checked="" type="checkbox"/>	ROGICH	<input type="checkbox"/>	<input checked="" type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	SMITH	<input type="checkbox"/>	<input checked="" type="checkbox"/>
BROMLEY	<input type="checkbox"/>	<input type="checkbox"/>	UNTERMAYER	<input type="checkbox"/>	<input type="checkbox"/>
CARD	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>ROGERS</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DEMAREST	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>SNOW</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>KAUFMAN</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
GRAY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>CARNEY</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
HOLIDAY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

The attached has been forwarded to the President.

RESPONSE:

PHILLIP D. BRADY
Assistant to the President
and Staff Secretary
Ext. 2702

THE WHITE HOUSE
WASHINGTON

91 MAY 21 PM 2:43

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FROM: DAN MCGROARTY *DMG*
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Steve Pierce has worked hard for the working men and women of Massachusetts: against the reigning tax and spend ideology - - for responsible government. Down in Washington, Steve will help us hold the line on higher taxes -- help us steer a steady path to growth. //

One key to continued growth is free and fair trade. Just a few minutes ago, Bob Mosbacher and I met with leaders of many of the Massachusetts companies at the cutting edge of the export economy. / As I told them, last year, the U.S. exported more than \$673 billion dollars in goods and services. // Last year alone, exports generated 84% of our over-all growth -- a sure sign that future growth lies in freer trade. //

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Keep working hard, because I need Steve Pierce down on Capitol
Hill. // God bless the United States of America.

#

THIS WEEK'S VOTES ON FAST TRACK DEMONSTRATE THE KIND OF COOPERATION WE NEED. LEADERS OF BOTH PARTIES WORKED TOGETHER FOR THE GOOD OF THE COUNTRY, IN A TRULY BIPARTISAN SPIRIT. AS WE HAVE SAID ALL ALONG, THE FAST-TRACK VOTES WILL BE CLOSE. BUT THEY ALSO ARE CRUCIAL. WE NEED YOUR HELP IN MAKING SURE THAT THE SENATE EXTENDS FAST-TRACK, AND ENABLES US TO CONTINUE THE IMPORTANT WORK OF PRESSING FOR FREE AND FAIR TRADE AROUND THE WORLD.

A YES VOTE ON FAST TRACK WILL TELL THE ENTIRE WORLD THAT AMERICA STANDS READY, EAGER AND ABLE TO TAKE ON THE CHALLENGES OF THE 21ST CENTURY.

I WANT TO ACKNOWLEDGE LEADERS FROM BOTH PARTIES WHO LED THE PUSH FOR FAST-TRACK. THE AMERICAN PEOPLE DESERVE THIS KIND OF GIVE-AND-TAKE ON THE ISSUES. THEY DESERVE THIS KIND OF COOPERATION ON ISSUES OF CRUCIAL NATIONAL IMPORTANCE. OUR PROPOSALS FOR REFORM ON EDUCATION, CRIME, TRANSPORTATION AND CIVIL RIGHTS -- TO NAME JUST A FEW -- HAVE BEEN GATHERING DUST. SOME HAVE BEEN IGNORED FOR MORE THAN TWO YEARS. IT'S TIME MEMBERS OF BOTH PARTIES DROPPED THEIR GLOVES AND EXTENDED THEIR HANDS, WORKING TOGETHER TO GRAPPLE WITH THESE IMPORTANT ISSUES.

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B: NOTYET

This week's votes on fast track demonstrate the kind of cooperation we need. Leaders of both parties worked together for the good of the country, in a truly bipartisan spirit. As we have said all along, the fast-track votes will be close. But they also are crucial. We need your help in making sure that the Senate extends fast-track, and enables us to continue the important work of pressing for free and fair trade around the world.

A yes vote on fast track will tell the entire world that America stands ready, eager and able to take on the challenges of the 21st Century.

I want to acknowledge leaders from both parties who led the push for fast-track. The American people deserve this kind of give-and-take on the issues. They deserve this kind of cooperation on issues of crucial national importance. Our proposals for reform on education, crime, transportation and civil rights -- to name just a few -- have been gathering dust. Some have been ignored for more than two years. It's time members of both parties dropped their gloves and extended their hands, working together to grapple with these important issues.

B: YES

I'm happy to say that the Senate has joined the house in extending the fast-track trade procedures. Thanks to this great show of bipartisanship, the administration can move ahead on several very important trade initiatives. These include the Uruguay Round of the GATT talks; the North American Free Trade Agreement and the Enterprise for the Americas Initiative.

We've shown the world that we will meet the challenges of the 21st Century -- and that we'll meet them united in purpose and in effort. Let me stress that the administration will consult closely with Congress in these trade talks. Fast-track provides a tool for dealing in good faith with Congress and with our trading partners. Its passage provides some of our best economic news in months.

B: NOT YET

- 3 -

231/192

A VOTE
THAT
WE
JUST
DNE

TODAY'S DEBATE OVER THE FAST TRACK VOTE IS AN EXAMPLE OF THE KIND OF COOPERATION WE NEED. LEADERS FROM BOTH SIDES OF THE AISLE WORKED TOGETHER FOR THE GOOD OF THE COUNTRY, IN A TRULY BIPARTISAN SPIRIT. AFTER A FULL AND FAIR DEBATE ON THE ISSUES, CONGRESS [WILL EITHER TAKE A STEP BACKWARD -- OR FORWARD --] [HAS TAKEN A MAJOR STEP] TOWARD FREE AND FAIR TRADE IN THE GLOBAL MARKETPLACE. THE FAST TRACK VOTE [WILL BE] [WAS] A TREMENDOUS STATEMENT TO THE WORLD [AS TO WHETHER] [THAT] AMERICA IS READY TO MEET THE CHALLENGES OF THE 21ST CENTURY.

I WANT TO ACKNOWLEDGE THE LEADERS FROM BOTH SIDES OF THE AISLE WHO LED THE BIPARTISAN DEBATE. THE AMERICAN PEOPLE DESERVE THIS KIND OF GIVE-AND-TAKE ON THE ISSUES. AND THEY DESERVE TO HAVE THIS KIND OF COOPERATION EXTENDED TO OTHER PROPOSALS BEFORE CONGRESS. OUR LEGISLATIVE PROPOSALS ON EDUCATION, CRIME, TRANSPORTATION, AND CIVIL RIGHTS -- TO NAME ONLY A FEW -- HAVE BEEN SITTING AND GATHERING DUST, SOME FOR OVER TWO YEARS NOW. IT'S TIME CONGRESS MOVED FORWARD ON THESE VITAL ISSUES, TOO.

**STEVE PIERCE FUNDRAISER \ BOSTON, MASSACHUSETTS
MAY 24, 1991 \ 1:00 P.M.**

**THANK YOU, STEVE [PIERCE], FOR THOSE KIND WORDS.
RON KAUFMAN -- MASSACHUSETTS REPUBLICAN NATIONAL
COMMITTEEMAN AND WHITE HOUSE STAFF MEMBER. GOVERNOR
WELD. LT. GOVERNOR CELLUCCI. JOE MALLONE -- STATE
TREASURER. LEON LOMBARDI -- REPUBLICAN STATE CHAIRMAN.
IT'S MY PLEASURE TO BE HERE TODAY TO SHOW MY SUPPORT
FOR THE NEXT REPUBLICAN CONGRESSMAN FROM
MASSACHUSETTS -- STEVE PIERCE. //**

- 2 -

**AND STEVE PIERCE IS GOING TO MAKE IT, BECAUSE HE'S COME
A LONG WAY TO GET WHERE HE IS TODAY -- HE'S COME {100}
MILES, DOWN THE MASS PIKE ALL THE WAY FROM WESTFIELD.
[[IF YOU DON'T BELIEVE ME, JUST ASK ANDY CARD.]] //**

**STEVE HAS BEEN A FIGHTER FOR WESTERN MASSACHUSETTS
IN THE STATE HOUSE -- AND HE'LL BE A FIGHTER FOR THIS
STATE AND THE NATION IN THE U.S. HOUSE OF
REPRESENTATIVES. //**

STEVE PIERCE HAS WORKED HARD FOR THE WORKING MEN AND WOMEN OF MASSACHUSETTS: AGAINST THE REIGNING TAX AND SPEND IDEOLOGY -- FOR RESPONSIBLE GOVERNMENT. DOWN IN WASHINGTON, STEVE WILL HELP US HOLD THE LINE ON HIGHER TAXES -- HELP US STEER A STEADY PATH TO GROWTH.

ONE KEY TO CONTINUED GROWTH IS FREE AND FAIR TRADE. JUST A FEW MINUTES AGO, BOB MOSBACHER AND I MET WITH LEADERS OF MANY OF THE MASSACHUSETTS COMPANIES AT THE CUTTING EDGE OF THE EXPORT ECONOMY. /

AS I TOLD THEM, LAST YEAR, THE U.S. EXPORTED MORE THAN \$673 BILLION DOLLARS IN GOODS AND SERVICES. // LAST YEAR ALONE, EXPORTS GENERATED 84% OF OUR OVER-ALL GROWTH -- A SURE SIGN THAT FUTURE GROWTH LIES IN FREER TRADE. //

THAT'S WHY MY ADMINISTRATION PLACES SUCH IMPORTANCE ON ENSURING AMERICAN COMPANIES A FAIR SHOT IN THE GLOBAL MARKETPLACE.

WE BEGIN BY REACHING A SUCCESSFUL CONCLUSION OF THE URUGUAY ROUND TRADE TALKS -- AN AGREEMENT THAT BREAKS DOWN THE BARRIERS THAT NOW INHIBIT TRADE. // WE ALSO WANT TO CREATE A FREE TRADE ZONE UNITING THE U.S., CANADA AND MEXICO INTO ONE SINGLE MARKET OF 360 MILLION PEOPLE. AND WE'RE WORKING NOW -- THROUGH OUR ENTERPRISE FOR THE AMERICAS INITIATIVE -- TO EXPAND TRADE OPPORTUNITIES BETWEEN ALL THE NATIONS OF THIS HEMISPHERE, NORTH CENTRAL AND SOUTH. //

I'M HAPPY TO SAY THAT THE SENATE HAS JOINED THE HOUSE IN EXTENDING THE FAST-TRACK TRADE PROCEDURES. THANKS TO THIS GREAT SHOW OF BIPARTISANSHIP, THE ADMINISTRATION CAN MOVE AHEAD ON SEVERAL VERY IMPORTANT TRADE INITIATIVES. THESE INCLUDE THE URUGUAY ROUND OF THE GATT TALKS; THE NORTH AMERICAN FREE TRADE AGREEMENT AND THE ENTERPRISE FOR THE AMERICAS INITIATIVE.

- 7 -

WE'VE SHOWN THE WORLD THAT WE WILL MEET THE CHALLENGES OF THE 21ST CENTURY -- AND THAT WE'LL MEET THEM UNITED IN PURPOSE AND IN EFFORT. LET ME STRESS THAT THE ADMINISTRATION WILL CONSULT CLOSELY WITH CONGRESS IN THESE TRADE TALKS. FAST-TRACK PROVIDES A TOOL FOR DEALING IN GOOD FAITH WITH CONGRESS AND WITH OUR TRADING PARTNERS. ITS PASSAGE PROVIDES SOME OF OUR BEST ECONOMIC NEWS IN MONTHS.

- 8 -

STEVE PIERCE UNDERSTANDS THE TREMENDOUS POTENTIAL FOR GROWTH REPRESENTED IN THESE GLOBAL MARKETS. HE KNOWS MASSACHUSETTS COMPANIES ARE READY TO COMPETE -- AND HE'S READY TO HELP UNLEASH THAT COMPETITIVE ENERGY. LET US REMAIN THE PARTY THAT CREATES JOBS, OPPORTUNITY AND GROWTH HERE IN MASSACHUSETTS, AND ALL ACROSS AMERICA. //

ONCE AGAIN, LET ME THANK ALL OF YOU FOR THIS WARM
WELCOME. KEEP WORKING HARD, BECAUSE I NEED STEVE
PIERCE DOWN ON CAPITOL HILL. // GOD BLESS THE UNITED
STATES OF AMERICA.

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THE WHITE HOUSE
WASHINGTON

May 21, 1991

MEMORANDUM FOR THE PRESIDENT

THROUGH: TONY SNOW *TS*
FROM: DAN MCGROARTY *DMG*
SUBJECT: STEVE PIERCE FUNDRAISER

I. SUMMARY

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II. DISCUSSION

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2:30 pm
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Steve can be a Massachusetts maverick in the mold of Sil Conte -- independent. Honest. Effective. / And Steve Pierce is going to make it, because he's come a long way to get where he is today -- he's come {100} miles, down the Mass Pike all the way from Westfield. [[If you don't believe me, just ask Andy Card.]] //

Steve has been a fighter for Western Massachusetts in the State House -- and he'll be a fighter for this state and the nation in the U.S. House of Representatives. //

Steve Pierce has worked hard for the working men and women of Massachusetts: against the reigning tax and spend ideology - - for responsible government. Down in Washington, Steve will help us hold the line on higher taxes -- help us steer a steady path to growth. //

One key to continued growth is free and fair trade. Just a few minutes ago, Bob Mosbacher and I met with leaders of many of the Massachusetts companies at the cutting edge of the export economy. / As I told them, last year, the U.S. exported more than \$673 billion dollars in goods and services. // Last year alone, exports generated 84% of our over-all growth -- a sure sign that future growth lies in freer trade. //

That's why my Administration places such importance on ensuring American companies a fair shot in the global marketplace. We begin by reaching a successful conclusion of the Uruguay Round trade talks -- an agreement that breaks down the barriers that now inhibit trade. // We also want to create a Free Trade Zone uniting the U.S., Canada and Mexico into one single market of 360 million people. And we're working now -- through our Enterprise for the Americas initiative -- to expand trade opportunities between all the nations of this hemisphere, North, Central and South. //

{Reprise Fast Track message from Boston Export Luncheon remarks.} //

Steve Pierce understands the tremendous potential for growth represented in these global markets. He knows Massachusetts companies are ready to compete -- and he's ready to help unleash that competitive energy. Let us remain the Party that creates jobs, opportunity and growth here in Massachusetts, and all across America. //

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WHITE HOUSE STAFFING MEMORANDUM

51 MAY 20 11:00

DATE: 5/20/91

ACTION/CONCURRENCE/COMMENT DUE BY: TUESDAY 5/21/91 NOON

SUBJECT: PRESIDENTIAL REMARKS: STEVE PIERCE FUNDRAISER

	ACTION FYI			ACTION FYI	
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE <i>n/c</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input type="checkbox"/>	<input type="checkbox"/>
<i>Rostow 6538</i> SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DARMAN <i>n/c</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	ROGICH <i>n/c</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	SMITH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
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CARD	<input type="checkbox"/>	<input checked="" type="checkbox"/>	ROGERS	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	SNOW	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
GRAY <i>n/c</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
HOLIDAY <i>n/c</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please forward your comments directly to Tony Snow, Rm. 122, x2930, no later than NOON, TUESDAY, MAY 21, with a copy to this office. Thank you.

RESPONSE:

MASTER

PHILLIP D. BRADY
Assistant to the President
and Staff Secretary
Ext. 2702

91 MAY 20 AM 11:53

McGroarty/Dooley
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11:30 am
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Steve Pierce understands the tremendous potential for growth represented in these global markets. He knows Massachusetts companies are ready to compete -- and he's ready to help unleash that competitive energy. ~~So let our opponents create class - conflict and play the politics of envy. //~~ ^{Let us} ~~We're going to~~ FOSTER'S
OFFICE
USTR remain the party that creates jobs, opportunity and growth here in Massachusetts, and all across America. //

Once again, let me thank all of you for this warm welcome. Keep working hard, because I need Steve Pierce down on Capitol Hill. // God bless the United States of America.

91 MAY 21 P 0104 WHITE HOUSE STAFFING MEMORANDUM

DATE: 5/20/91

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SUBJECT: PRESIDENTIAL REMARKS: STEVE PIERCE FUNDRAISER

	ACTION FYI			ACTION FYI	
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	ROGICH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	SMITH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
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CARD	<input type="checkbox"/>	<input checked="" type="checkbox"/>	ROGERS	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	SNOW	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>

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RESPONSE:

May 21, 1991

MEMORANDUM FOR TONY SNOW

The NSC staff concurs with the draft presidential remarks.

B. Scowcroft
Brent Scowcroft

PHILLIP D. BRADY
Assistant to the President
and Staff Secretary
Ext. 2702

cc: Phillip D. Brady

91 MAY 20 AM 11:53

McGroarty/Dooley
May 20, 1991
11:30 am
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Steve Pierce has worked hard for the working men and women of Massachusetts: against the reigning tax and spend ideology -- for responsible government. Down in Washington, Steve will help us hold the line on higher taxes -- help us steer a steady path to growth. //

The key to continued growth is free trade. Just a few minutes ago, Bob Mosbacher and I met with leaders of many of the Massachusetts companies at the cutting edge of the export

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{Reprise Fast Track message from Boston Export Luncheon remarks.} //

Steve Pierce understands the tremendous potential for growth represented in these global markets. He knows Massachusetts companies are ready to compete -- and he's ready to help unleash that competitive energy. So let our opponents create class conflict and play the politics of envy. // We're going to remain the party that creates jobs, opportunity and growth here in Massachusetts, and all across America. //

Once again, let me thank all of you for this warm welcome. Keep working hard, because I need Steve Pierce down on Capitol Hill. // God bless the United States of America.

THE WHITE HOUSE

WASHINGTON

May 21, 1991

MEMORANDUM FOR TONY SNOW

FROM: ROGER B. PORTER *RBP*
SUBJECT: Presidential Remarks: Steve Pierce Fundraiser

We have reviewed the attached set of presidential remarks from a policy standpoint, and have one suggestion which we feel will improve the draft. We recommend deleting the third sentence of the next to last paragraph, which reads "So let our opponents create class conflict and play the politics of envy."

Please let us know if you have any questions or if we may help in any other way.

cc: Phillip D. Brady

WHITE HOUSE STAFFING MEMORANDUM

DATE: 5/20/91

ACTION/CONCURRENCE/COMMENT DUE BY: TUESDAY 5/21/91 NOON

SUBJECT: PRESIDENTIAL REMARKS: STEVE PIERCE FUNDRAISER

	ACTION FYI			ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	ROGICH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	SMITH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BROMLEY	<input type="checkbox"/>	<input type="checkbox"/>	UNTERMEYER	<input type="checkbox"/>	<input type="checkbox"/>
CARD	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>ROGERS</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<u>SNOW</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please forward your comments directly to Tony Snow, Rm. 122, x2930, no later than NOON, TUESDAY, MAY 21, with a copy to this office. Thank you.

RESPONSE:

PHILLIP D. BRADY
Assistant to the President
and Staff Secretary
Ext. 2702

91 MAY 20 AM 11:53

McGroarty/Dooley
May 20, 1991
11:30 am
[PIERCE]

PRESIDENTIAL REMARKS: STEVE PIERCE FUNDRAISER
BOSTON, MASSACHUSETTS
MAY 24, 1991
?:?? P.M.

Thank you, ----, for those kind words. [Introductory acknowledgements. Governor Weld, other dignitaries.] It's my pleasure to be here today to show my support for the next Republican Representative from Massachusetts -- Steve Pierce. //

Steve can be a Massachusetts maverick in the mold of Sil Conte -- independent. Honest. Effective. / And Steve Pierce is going to make it, because he's come a long way to get where he is today -- he's come {100} miles, down I-90 all the way from Westfield. [[If you don't believe me, just ask Andy Card.]] //

Steve has been a **fighter for Western Massachusetts in the State House** -- and he'll be a fighter for this state and the nation in the U.S. House of Representatives. //

Steve Pierce has worked hard for the working men and women of Massachusetts: against the reigning **tax and spend ideology** -- for responsible government. Down in Washington, Steve will help us hold the line on higher taxes -- help us steer a steady path to growth. //

^{one of}
^ The key^s to continued growth is free trade. Just a few minutes ago, Bob Mosbacher and I met with leaders of many of the Massachusetts companies at the cutting edge of the export

economy. / As I told them, last year, the U.S. exported more than \$673 billion dollars in goods and services. // Last year alone, exports generated 84% of our over-all growth -- a sure sign that future growth lies in freer trade. //

That's why my Administration places such importance on ensuring American companies a fair shot in the global marketplace. We begin by reaching a successful conclusion of the Uruguay Round trade talks -- an agreement that breaks down the barriers that now inhibit trade. // We also want to create a Free Trade Zone uniting the U.S., Canada and Mexico into one single market of 360 million people. And we're working now -- through our Enterprise for the Americas initiative -- to expand trade opportunities between all the nations of this hemisphere, North Central and South. //

{Reprise Fast Track message from Boston Export Luncheon remarks.} //

Steve Pierce understands the tremendous potential for growth represented in these global markets. He knows Massachusetts companies are ready to compete -- and he's ready to help unleash that competitive energy. ~~{ So let our opponents create class conflict and play the politics of envy }~~ // We're going to remain the party that creates jobs, opportunity and growth here in Massachusetts, and all across America. //

Once again, let me thank all of you for this warm welcome. Keep working hard, because I need Steve Pierce down on Capitol Hill. // God bless the United States of America.

THE WHITE HOUSE
WASHINGTON

May 21, 1991

MEMORANDUM FOR THE PRESIDENT

THROUGH: TONY SNOW *TS*
FROM: DAN MCGROARTY *DMG*
SUBJECT: STEVE PIERCE FUNDRAISER

I. SUMMARY

On Friday, May 24, at 1:00 p.m., you will address a fundraiser for Steve Pierce at the Boston World Trade Center. This will directly follow your speech to the National Export Initiative Luncheon at the same location. Steve Pierce will introduce you.

II. DISCUSSION

The remarks laud Steve Pierce's long record of public service. They also reflect your earlier remarks at the National Export Initiative Luncheon, emphasizing the importance of exports to our economic growth.

#

McGroarty/Dooley
May 21, 1991
2:30 pm
[PIERCE]

PRESIDENTIAL REMARKS: STEVE PIERCE FUNDRAISER
BOSTON, MASSACHUSETTS
MAY 24, 1991
1:00 P.M.

Thank you, Steve [Pierce], for those kind words.
[Introductory acknowledgements. Governor Weld, other dignitaries.] It's my pleasure to be here today to show my support for the next Republican Representative from Massachusetts -- Steve Pierce. //

Steve can be a Massachusetts maverick in the mold of Sil Conte -- independent. Honest. Effective. / And Steve Pierce is going to make it, because he's come a long way to get where he is today -- he's come {100} miles, down the Mass Pike all the way from Westfield. [[If you don't believe me, just ask Andy Card.]] //

Steve has been a fighter for Western Massachusetts in the State House -- and he'll be a fighter for this state and the nation in the U.S. House of Representatives. //

Steve Pierce has worked hard for the working men and women of Massachusetts: against the reigning tax and spend ideology - - for responsible government. Down in Washington, Steve will help us hold the line on higher taxes -- help us steer a steady path to growth. //

One key to continued growth is free and fair trade. Just a few minutes ago, Bob Mosbacher and I met with leaders of many of the Massachusetts companies at the cutting edge of the export economy. / As I told them, last year, the U.S. exported more than \$673 billion dollars in goods and services. // Last year alone, exports generated 84% of our over-all growth -- a sure sign that future growth lies in freer trade. //

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Keep working hard, because I need Steve Pierce down on Capitol
Hill. // God bless the United States of America.

#

91 MAY 20 AM 11:53

McGroarty/Dooley
May 20, 1991
11:30 am
[PIERCE]

X
PRESIDENTIAL REMARKS: STEVE PIERCE FUNDRAISER
BOSTON, MASSACHUSETTS
MAY 24, 1991
~~?:?? P.M.~~ 1:00 PM

Steve
Thank you, ----, for those kind words. [Introductory
acknowledgements. Governor Weld, other dignitaries.] It's my
pleasure to be here today to show my support for the next
Republican Representative from Massachusetts -- Steve Pierce. //

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is today -- he's come {100} miles, down ~~I-90~~ ^{the Mass Pike} all the way from
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WHITE HOUSE STAFFING MEMORANDUM

DATE: 5/20/91

ACTION/CONCURRENCE/COMMENT DUE BY: TUESDAY 5/21/91 NOON

SUBJECT: PRESIDENTIAL REMARKS: STEVE PIERCE FUNDRAISER

	ACTION FYI			ACTION FYI	
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	ROGICH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	SMITH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BROMLEY	<input type="checkbox"/>	<input type="checkbox"/>	UNTERMEYER	<input type="checkbox"/>	<input type="checkbox"/>
CARD	<input type="checkbox"/>	<input checked="" type="checkbox"/>	ROGERS	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	SNOW	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please forward your comments directly to Tony Snow, Rm. 122, x2930, no later than NOON, TUESDAY, MAY 21, with a copy to this office. Thank you.

RESPONSE:

~~NO COMMENTS. THANKS.~~

HOLLY WILLIAMSON
5-21-91

*One late comment from USTR.
Mrs. Holly Williamson*

PHILLIP D. BRADY
Assistant to the President
and Staff Secretary
Ext. 2702

91 MAY 20 AM 11:53

McGroarty/Dooley
May 20, 1991
11:30 am
[PIERCE]

PRESIDENTIAL REMARKS: STEVE PIERCE FUNDRAISER
BOSTON, MASSACHUSETTS
MAY 24, 1991
?:?? P.M.

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We'd like to see this language

{Reprise Fast Track message from Boston Export Luncheon remarks.} //

Steve Pierce understands the tremendous potential for growth represented in these global markets. He knows Massachusetts companies are ready to compete -- and he's ready to help unleash that competitive energy. ~~So let our opponents create class conflict and play the politics of envy. // We're going to~~ *let us*

✓ USIA has strong objections against this sentence. For the same reasons mentioned earlier. When bringing in "race" to the Fast Track issue.

remain the party that creates jobs, opportunity and growth here in Massachusetts, and all across America. //

Once again, let me thank all of you for this warm welcome. Keep working hard, because I need Steve Pierce down on Capitol Hill. // God bless the United States of America.


THE WHITE HOUSE

WASHINGTON

01 MAY 21 10:19

May 21, 1991

MEMORANDUM FOR ROBERT ANTHONY SNOW
DEPUTY ASSISTANT TO THE PRESIDENT FOR
COMMUNICATIONS AND DIRECTOR OF SPEECHWRITING

FROM:  GREGORY S. WALDEN
ASSOCIATE COUNSEL TO THE PRESIDENT

SUBJECT: Presidential Remarks: Steve Pierce Fundraiser

The Counsel's Office has no legal objection to, or comment on the above-subject.

cc: Phillip D. Brady

THE WHITE HOUSE
WASHINGTON

91 MAY 21 A 7: 52

May 20, 1991

NOTE FOR TONY SNOW:

Is fast track really a feature of
Pierce's campaign? If not, shouldn't
we highlight some other issues (crime?
environment?) which may be important
for Pierce's election?

Thanks.



John S. Gardner

91 MAY 20 AM 11:53

McGroarty/Dooley
May 20, 1991
11:30 am
[PIERCE]

PRESIDENTIAL REMARKS: STEVE PIERCE FUNDRAISER
BOSTON, MASSACHUSETTS
MAY 24, 1991
?:?? P.M.

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WHITE HOUSE STAFFING MEMORANDUM

01 MAY 21 10:07

DATE: 5/20/91 ACTION/CONCURRENCE/COMMENT DUE BY: TUESDAY 5/21/91 NOON

SUBJECT: PRESIDENTIAL REMARKS: STEVE PIERCE FUNDRAISER

	ACTION FYI			ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input type="checkbox"/>	PETERSMEYER	<input type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	ROGICH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BRADY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	SMITH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BROMLEY	<input type="checkbox"/>	<input type="checkbox"/>	UNTERMAYER	<input type="checkbox"/>	<input type="checkbox"/>
CARD	<input type="checkbox"/>	<input checked="" type="checkbox"/>	ROGERS	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	SNOW	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please forward your comments directly to Tony Snow, Rm. 122, x2930, no later than NOON, TUESDAY, MAY 21, with a copy to this office. Thank you.

RESPONSE:

OK. S.P.

PHILLIP D. BRADY
Assistant to the President
and Staff Secretary
Ext. 2702

WHITE HOUSE STAFFING MEMORANDUM

DATE: 5/20/91 ACTION/CONCURRENCE/COMMENT DUE BY: TUESDAY 5/21/91 NOON

SUBJECT: PRESIDENTIAL REMARKS: STEVE PIERCE FUNDRAISER

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VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
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REMARKS:

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RESPONSE: *No comment*

PHILLIP D. BRADY
Assistant to the President
and Staff Secretary
Ext. 2702

91 MAY 20 AM 11:53

McGroarty/Dooley
May 20, 1991
11:30 am
[PIERCE]

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