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THE WHITE HOUSE

Office of the Press Secretary
(Monterrey, Nuevo Leon, Mexico)

For Immediate Release

November 27, 1990

REMARKS BY THE PRESIDENT
AT STATE LUNCHEON

The Governor's Palace
Monterrey, Nuevo Leon, Mexico

1:08 P.M. (L)

THE PRESIDENT: President Salinas, if I may, I want to thank you for your hospitality and friendship, and your counsel, and your commitment to a stronger relationship between our two countries.

For both President Salinas and I, home is no more than 200 miles from our common border. He referred to this. We both grew up in families with a heritage of public service, and we were inaugurated at the same time in history. When we first met in Houston in 1988, neither of us had yet assumed office, but both were fully aware of the challenges facing us in the relations between our nations.

No country is more important to the United States than Mexico is. The United States bears the imprint of your culture. Your nation is our third largest trading partner. Twelve million Americans -- 12 million -- call Mexico their cultural homeland. We've faced many challenges together, whether it's the conflict of Central America or the drug lords in the Andes.

In our Houston meeting and in our many meetings since then, you've always brought Mexico's perspective into positive focus, pointing the way to the kind of communication and cooperation that has benefitted us both so much. And now we're on the verge of negotiating an historic free trade agreement -- the symbol of how far our two countries have come in learning to understand, respect and work with one another. This agreement will unleash powerful energies in both economies. Countless new ventures will emerge. More jobs, higher standards of living and greater productivity will make us both more competitive in the global arena.

As you said in your State of the Union message, "We want to harness the new winds of change that are blowing beyond our borders." And without ignoring risks, you celebrated new freedoms and you saw fresh hope.

Mr. President, as I leave Monterrey, my views are reinforced. I share your views enthusiastically. We're not on an easy path. But I firmly believe we are on the right one. And I sincerely hope that our two nations share the same path of freedom and opportunity for years to come.

And so in the spirit of Houston and Monterrey, I raise my glass to a great leader and a great nation, a man who has raised Mexican-U.S. relations to a new level. To President Carlos Salinas de Gortari, and to Mexico.

God bless you all. And thank you for a wonderful visit.

(A toast is offered.) (Applause.)

END

1:12 P.M. (L)

CABINET
AFFAIRS

Grant\Simon
Nov. 22, 1990
Mexico.Toa
Draft One (AF1)

Presidential Toast: State Luncheon
Governor's Palace
Monterrey, Mexico
Tuesday, November 27, 1990

President Salinas, if I may, I would like to raise my glass to you, in thanks for your friendship, your counsel, and your commitment to a stronger relationship between our two countries.

President Salinas and I both come from hometowns no more than 200 miles from our common border. We both grew up in families with a heritage of public service, and we were inaugurated at the same time in history. When we first met in Houston in 1988, neither of us had yet assumed office, but both were fully aware of the challenges facing us in the relations between our nations.

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In our Houston meeting and in our five meetings since then, you have always brought Mexico's perspective into positive focus, pointing the way to the kind of communication and cooperation that has benefitted us both so much.

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In the spirit of Houston and Monterrey, I raise my glass to the great leader of a great nation: President Carlos Salinas de Gortari.

‡ ‡ ‡

90 OCT 23 A 9.16 **WHITE HOUSE STAFFING MEMORANDUM**

DATE: 11/23/90 ACTION/CONCURRENCE/COMMENT DUE BY: NOON TODAY

SUBJECT: PRESIDENTIAL REMARKS: SIX SPEECHES FOR STATE VISIT TO MEXICO

	ACTION FYI			ACTION FYI	
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input type="checkbox"/>	NEWMAN	<input type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	ROGICH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CARD	<input type="checkbox"/>	<input checked="" type="checkbox"/>	UNTERMAYER	<input type="checkbox"/>	<input type="checkbox"/>
CICCONI	<input type="checkbox"/>	<input checked="" type="checkbox"/>	ROGERS	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	WINSTON	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PINKERTON	<input checked="" type="checkbox"/>	<input type="checkbox"/>
GRAY	<input type="checkbox"/>	<input type="checkbox"/>	BOSKIN	<input checked="" type="checkbox"/>	<input type="checkbox"/>
HAGIN	<input type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please forward any comments directly to Chriss Winston, Rm. 122, x2930, no later than NOON TODAY, Friday, November 23, with a copy to my office. Thank you.

RESPONSE:

James W. Cicconi
 Assistant to the President
 and Deputy to the Chief of Staff
 Ext. 2702

Grant\Simon
Nov. 22, 1990
Mexico.Toa
Draft One (AF1)

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Governor's Palace
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In the spirit of Houston and Monterrey, I raise my glass to the great leader of a great nation: President Carlos Salinas de Gortari.

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WHITE HOUSE STAFFING MEMORANDUMDATE: 11/23/90ACTION/CONCURRENCE/COMMENT DUE BY: NOON TODAYSUBJECT: PRESIDENTIAL REMARKS: SIX SPEECHES FOR STATE VISIT TO MEXICO

	ACTION FYI			ACTION FYI	
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input type="checkbox"/>	NEWMAN	<input type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	ROGICH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CARD	<input type="checkbox"/>	<input checked="" type="checkbox"/>	UNTERMAYER	<input type="checkbox"/>	<input type="checkbox"/>
CICCONI	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>ROGERS</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<u>WINSTON</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>PINKERTON</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
GRAY	<input type="checkbox"/>	<input type="checkbox"/>	<u>BOSKIN</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
HAGIN	<input type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please forward any comments directly to Chriss Winston, Rm. 122, x2930, no later than NOON TODAY, Friday, November 23, with a copy to my office. Thank you.

RESPONSE:

November 23, 1990

TO: CHRIS WINSTON

The NSC staff concurs with annotated changes in text.

Brent Scowcroft
Brent Scowcroft

cc: James W. Cicconi
Assistant to the President
and Deputy to the Chief of Staff
Ext. 2702

Smith/Garmey
November 22, 1990
Draft Two (AFI)
Mex

PRESIDENTIAL REMARKS:

BARBEQUE
AGUALEGUAS, MEXICO
MONDAY, NOVEMBER 26, 1990
1:45 P.M.

President and Mrs. Salinas: Let me say how pleased Barbara and I are to be in you home town of Agualeguas. We are delighted to spend the kind of informal time together we shared at Camp David last year.//

To Mayor Reynaldo Canales Vela, and the people of this wonderful ^{TOWN} village: We are thrilled to join you, and thank you for your hospitality. You have shown anew the kindness for which Mexico is so famous.

((Barbara and I loved the ~~barbecue.~~ That goes double for the rodeo. It's amazing to me how a cowboy can chase down a steer, throw a rope around his neck, wrestle him to the ground, and tie his legs. // I have a tough time just catching a fish.))

I first met President Salinas ^{IN NOVEMBER 1988} ~~last November~~ in Houston -- and was ^{DEEPLY IMPRESSED} moved by how he understood the needs and feelings of the people of Mexico. Since then, we've come to know each other well -- and at no time more than today. //

Being here makes me understand what President Salinas ^{HAS DRAWN FROM HIS ROOTS IN AGUALEGUAS} ~~learned as a boy, growing up half a block away~~ -- things like community and hard work, love of country and of God.// I am told Agualeguas means "Far Waters." President Salinas has traveled

FUN COMMENT

FACT ERROR

He grew up in Mexico City

far to advance peace and prosperity. Yet never has he forgotten the roots and the values of his youth. Mr. President, Barbara and I have enjoyed this special time together -- sharing with you the beauty of your home and the joy of your family and friends. Thank you for a wonderful day.

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(Lange/Cawley)
November 20, 1990
3:30 p.m.
[MEX.DOC]

PRESIDENTIAL REMARKS: GOVERNMENT PALACE
MONTERREY, MEXICO
THURSDAY, NOVEMBER 26, 1990
[6:30 P.M.]

[[President Salinas, Governor Trevino, Major Rizzo, friends
and neighbors.]]

Barbara and I are honored by all you have done. For all of
the work that has gone into preparations for our visit -- muchas
gracias. ^{ESTAMOS} Somos muy agradecidos. ^{OR} ^{Nos SENTIMOS ENTALE FAMILIA.} |||

*Somos " is grammatically
wrong - Take it from
me.*

It is an honor to stand with you, before this magnificent
palace, at such a promising moment in our shared history. For I
believe that our two peoples are now on the eve of an era more
cooperative, and more prosperous, than any we have ever known.

Not far from this plaza, the mountains stretch toward the
sky. In the sunlight, they can seem larger than life. But even
when obscured by darkness, their power is such that their
presence is always felt.

And so it is with our common potential. Our dreams and high
aspirations have always been with us. But those dreams are no
longer larger than life -- they're within our reach.

In this plaza, I stand before Mexico's greatest heroes.

Hidalgo and Morelos, who set this great nation on the road
to independence. Juarez and Escobedo, who defined and defended
the principles of justice and freedom that guide Mexico even to
this day. And above all, the Mexican people themselves -- all of

you here tonight -- who are the lifeblood of this great city, and this great nation.

So I've come to Mexico with a message of respect, admiration, and hope for a brighter future, shared by our two countries. And I'm pleased to be working closely with your dynamic and ^{CREATIVE} visionary President, Carlos Salinas -- the architect of a breathtaking economic transformation, and a great leader. In his inaugural address, he expressed his "certainty that Mexico, because of its history, dimensions, and the quality of its people, deserves to hold a stronger position among the nations of the world." President Salinas -- I agree. |||

In our consultations, President Salinas and I are discussing how we can ^{ADVANCE ENHANCES THE WELL-BEING OF} empower the people of our two nations -- toward a brighter and more prosperous future.

We want to work toward the free and fair trade so vital to creating jobs and enterprise in your economy and our own. We want to look for new progress against the scourge of drugs, so threatening to our youth. We have a precious environment to protect, and future generations to educate.

And there are challenges, too, in the world beyond our borders. ~~The~~ ^{IN} reconstruction of Central America, the restoration of stability in the Persian Gulf region, the successful conclusion of world trade talks -- these are also issues we are discussing together.

What we seek, ultimately, is a world that ~~looks like the~~ ^{REFLECTS} U.S.-Mexico relationship itself -- oriented toward cooperation,

improvement may be a word in English, but I can't think of a good word in Spanish.

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communication, and respectful partnership in seizing the many opportunities ahead.

Looking out at you, and the figures of your great men, it's clear to me that history is on our side. We are joined by our faith in freedom. In the words of a great son of Mexico, Octavio Paz, ^{RECIPIENT OF THE 1990 NOBEL PRIZE FOR LITERATURE,} liberty "is a movement of consciousness that leads us, at certain moments, to utter one of two words: Yes, or No."

Together, let us say yes to liberty. Let us commence a new era for both our nations -- where what stretches between us is not a ^{BARRIER} ~~border~~, but a bridge.

With candor and mutual respect as our guides, let us cross over into a new era of shared progress and prosperity -- for a stronger Mexico, and stronger United States, and a better world.

Thank you for your warm reception. God bless you all.

And viva Mexico!

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Make sure
we get the
right words
from Paz's Spanish
original
for interpretation

*No REMARKS
SCHEDULED TO 130
MADE*

Smith/Garmey
November 22, 1990
Draft Two (AFI)
DEDICATE

PRESIDENTIAL REMARKS: STUDIES DEDICATION
 MONTERREY, MEXICO
 TUESDAY, NOVEMBER 27, 1990

Rector Farias, Rector Rangel, friends and neighbors. I want to thank my good friend, President Salinas, for that kind introduction. It is a delight to be with all of you for this important dedication. \\
\\

As I have often said, education is our most enduring legacy -- vital to everything we are, and can become.

the Mexican-American Studies Institute that we inaugurate today can enrich that legacy -- making an invaluable contribution to bilateral understanding. It will encourage our young leaders and scholars, and link our two Nations --- helping education create a better, more decent world.\\
\\

Education shows how dreams realized can make possible even bigger dreams. Dreams that will keep our Nations competitive, raise our standard of living, and improve our quality of life. Our dreams can presage a new Golden Age of understanding, technology, and prosperity. And this institute provides the peoples of the United States and Mexico with another opportunity for friendship and cooperation.

Education can fulfill the words of Octavio Paz, the beloved Nobel Prize winner for Literature, who writes that for the first time in Mexico's history, you are the contemporaries of all

mankind.\ I applaud this Studies Institute, and pledge America's help in ensuring its success. And let me close with what Franklin Roosevelt said right here in Monterrey -- a message as relevant today as in 1943.\

Nothing is more important, he observed, than " . . . the exchange of those ideas and of those moral values which give life and significance to the tremendous effort of the free peoples of the world." In that spirit, and with love for education and the Mexican people, thank you very much. God bless Mexico.

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Grant\Simon
Nov. 22, 1990
Mexico.Toa
Draft One (AF1)

Presidential Toast: State Luncheon
Governor's Palace
Monterrey, Mexico
Tuesday, November 27, 1990

President Salinas, if I may, I would like to raise my glass
to you, in thanks for your ^{HOSPITALITY, YOUR} friendship, your counsel, and your
commitment to a stronger relationship between our two countries.

President Salinas and I both ^{HAVE A HERITAGE FROM} ~~come from~~ ^{TRACES OUR ANCESTORS TO} ~~hometowns~~ ^{TODAYS} no more
than 200 miles from our common border. We both grew up in
families with a heritage of public service, and we were
inaugurated at the same time in history. When we first met in
Houston in 1988, ^{NEITHER OF US} neither of us had yet assumed office, but both
were fully aware of the challenges facing us in the relations
between our nations.

Few countries are as important to the United States as
Mexico is. Our Southwest bears the imprint of your culture.
Your nation is our third largest trading partner. Twelve million
Americans call Mexico their ^{CULTURAL HOMELAND} ~~madre patria~~. We have faced many
challenges together, whether it is the conflict in Central
America or the druglords in the Andes.

In our Houston meeting and in our ^{MANY} ~~five~~ meetings since then,
you have always brought Mexico's perspective into positive focus,
pointing the way to the kind of communication and cooperation
that has benefitted us both so much.

Now we are on the verge of ^{NEGOTIATING} an historic Free Trade Agreement -- the symbol of how far our two countries have come in learning to understand, ^{RESPECT} ~~trust~~ and work with one another.

This agreement will unleash powerful energies in both economies. Countless new ventures will emerge. More jobs, higher standards of living, and greater productivity will make us both more competitive in the global arena.

As you said in your State of the Union message, "We want to harness the new winds of change that are blowing beyond our borders." Without ignoring risks, you celebrated new freedoms and you saw fresh hope.

Mr. President, I share your views enthusiastically. We are not on an easy path. But I firmly believe we are on the right one. And I sincerely hope that our two nations share the same path of freedom and opportunity for years to come.

In the spirit of Houston and Monterrey, I raise my glass to ^A the great leader ^{AND} of a great nation: ^{TO} President Carlos Salinas de Gortari, ^{AND TO MEXICO.}

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Davis\Blymire
Nov. 22, 1990
Draft Two (AFI)
BUENO

PRESIDENTIAL ADDRESS: CITY THEATER
MONTERREY, MEXICO
TUESDAY, NOVEMBER 27, 1990
10:40 a.m.

((ACKNOWLEDGEMENTS -- President and Cecilia Salinas,
Secretary Solana, [Secretaries Brady and Mosbacher], Ambassadors
Petricioli and Negrofonte.))

Mister President, Barbara and I are touched and deeply
impressed by the wonderful reception we've been given by the
people of your home state, from a ~~village rodeo~~^{CHARROTERIA IN AQUALLEGUAS} to the bustling
crowds of Monterrey.

For our part, it's great to be back, to see Saddle Mountain
again, and to be with the civic leaders of this truly magnificent
city. ///

And it's also a pleasure to again spend time with your
President. From the chambers of the United Nations, to the halls
of the Kremlin, to the palaces of Paris and Prague -- the world
recognizes that Mexico has one the most dynamic and creative
leaders of our generation -- your President -- President Salinas.

Little surprise, then, that one of my first acts as
President-elect was to meet with your President in my hometown of
Houston. Yesterday, President Salinas returned the favor by
sharing with us the simple beauty of his home ~~village~~^{TOWN}. And it
was there, in Aqualleguas, that I saw many similarities in our
backgrounds. Both of us are the sons of senators. Both of us

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were raised to believe in public service. And both of us know that what is true for two people is true for two nations: Friendship makes us stronger. \\

I know that my country is also stronger because of ~~our~~ ^{Mexico's} ~~Mexican~~ ^{CONTRIBUTION TO OUR CULTURE} heritage -- a rich bequest of architecture, language and culture. And in a more personal way, it is a heritage bestowed on the Bush family. My son Jeb has lived in your country; his wife Columba was born in your country; and their union has given Barbara and me two beloved grandchildren. So when I speak of Americans and Mexicans, I can only say: "Somos una familia." We are one family. ///

Of course, we are still distinct societies with very different ^{IDENTITIES} traditions, as we should be. But we have, at long last, discarded hollow fears and worn-out cliches. And as the world watches, we are working together in a spirit of mutual respect. ///

The world is also watching because President Salinas is leading Mexico through an era of exciting, unprecedented reform. Like ^{the} an Aztec eagle, ~~the~~ Mexico of ~~legend~~ is rising again as a 21st-century giant, greater than ever. ~~The Mexican Renaissance has begun.~~

Right from the start, President Salinas, his fellow leaders and the Mexican people have shown unflagging courage, even in the midst of a grave financial crisis, high inflation and a devastating ^{HURRICANE} earthquake. Such courage does not go unrewarded. And that is why Mexico is growing stronger by the day.

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No nation on earth has opened to the world so quickly, restructured its debt ^{MORE} ~~so~~ intelligently, or reformed its national economy ^{MORE} ~~so~~ wisely. These are bold moves. But we live in a time that demands bold action.

The world has not seen such rapid change since the last meeting in Monterrey between a U.S. President and a Mexican President. In 1943, when President Franklin Delano Roosevelt came here to consult with President Avila Camacho, we were allies in a life-or-death struggle against tyranny.

That war ended in 1945. Another struggle, a cold war, came to a peaceful end in 1990. Yet even as the challenges change, the nature of our relationship as colleagues, neighbors and friends endures and grows. This is what we mean by the spirit of Houston and Monterrey.///

And it is in this spirit of friendship that we can work together to confront new challenges: to advance democracy and human rights, to ^{PROVIDE FOR THE ECONOMIC PROSPERITY AND WELL-BEING OF OUR CITIZENS,} ~~meet economic and technological competition~~, to struggle together to protect our youth from drugs, and ^{PROTECT} our common environment from pollution.

As we meet, we are ^{POISED TO CONCLUDE THE NEGOTIATIONS ON} ~~on the eve of major advances in~~ international trade that will bring greater opportunity to our peoples. We must press now for the successful conclusion of the world trade talks known as the Uruguay Round of GATT. The critical moment is at hand. ^{WE MUST NOT LET THE URUGUAY ROUND FAIL.}

As two of the world's largest economies, we must insist that all our trading partners act in a spirit of fairness and

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openness./// We know all too well that trade-distorting subsidies and artificial barriers ~~create winners and losers~~ ^{PUT POINTS ON THE BOARD} before the game even begins. We must insist that trade with the nations of Europe, Asia and elsewhere, at the very least be conducted on a level playing field.///

Certainly, we have seen what trade liberalization can do just between two countries. Since Mexico entered GATT and lowered its tariffs, our two-way trade has boomed; from \$37 billion in 1987, it appears headed for an all-time high of almost \$60 billion in 1990.

The maquiladora industry alone boasts of more than 1,700 plants, all generating foreign exchange for Mexico. The reason? Go to the leading automotive or electronics plants here in Northern Mexico, and you will find standards that are not excelled anywhere in the world. The world demands quality, and U.S. and Mexican workers can provide it.///

But the size and sophistication of U.S.-Mexico trade today only hints at our potential. We can create and share unprecedented prosperity and jobs. That is why we ^{BOTH WANT TO CONCLUDE} ~~must negotiate~~ a Bilateral Free Trade Agreement.///

This agreement will not ^{ONLY} allow us to exploit markets. It will allow us to exploit opportunity. Together, we can allow two economies to work in complementary ways. Together, we can produce goods and services that are world-class competitive.

That's good for the United States and good for Mexico. Good for American workers and good for the workers of Mexico.///

I look forward to the day when we will meet to sign our names to a free trade agreement that will write a new page in North American history.

But while we endorse a common market, we reject the idea of a world divided into isolated trading blocs. The United States and Mexico must set an example for all nations. In my "Enterprise for the Americas" initiative, I sketched out a vision of a hemisphere open to the free movement of ^{TRADE} people, ^{of} goods, ^{SERVICES,} and ideas from ^{ANCHORAGE} Montreal to Montevideo. This is a vision that President Salinas shares, for he knows that Mexico is a critical link in this chain of progress.

Not free immigration

Your great poet and ¹⁹⁹⁰ recent Nobel laureate, Octavio Paz, wrote that: "Mexico has been, and is, a boundary between peoples and civilizations . . . Boundaries, however, are not only disjunctive obstacles, they are also bridges." Let our work together build ^{MORE BRIDGES} ~~the bridge that joins~~ ^{TO LINK} North and South.///

But of course our bilateral cooperation extends far beyond commerce. Our peoples live in peace and freedom but halfway around the world a brutal unprovoked aggression shattered the peaceful desert sky.

Once again, Mexico and the United States stand united in rejecting aggression -- this time, that of the dictator of Iraq. Mexico is opposing this aggression with a strong and respected voice in the United Nations, and by increasing its contribution

MEXICO AND THANK

to the world oil market. And so I am here today to thank your President -- and to salute the Mexican people for your leadership -- your world leadership.///

What could not be done in the past can be done today. The world of global conflict is giving way to a new world order of global cooperation.

[[Next week, when I visit your sister republics in South America, I'll discuss the historic nuclear non-proliferation treaty pioneered by Mexico in 1967. We remain determined:

THE TREATY OF TLATELOLCO NEEDS TO BE BROUGHT INTO FORCE BY ALL OF US IN THIS HEMISPHERE. NON-PROLIFERATION IS AN ISSUE ON WHICH WE NEED A BALANCE OF AMONG FRIENDLY NATIONS. THE LAST THING WE NEED IS A BALANCE OF TERROR IN THE AMERICAS.]] ~~RECOGNIZED WORLD LEADER. WE ARE IN FULL AGREEMENT. THE LAST THING WE NEED IS MORE NUCLEAR WEAPONS.~~

But there is another threat to the peace, one that is more subtle, one that knows no nationality and respects no border -- I'm talking about drugs and the violence they bring. Both president Salinas and I have committed our governments to a decisive victory over drug trafficking. We must not flag or fail. *NOW WILL* We must win this war.///

Like all conflicts, the drug war claims casualties. Each time a hero falls, it doesn't matter if he loses his life on my side or your side of the border. Let no one doubt our resolve. We will not be divided against each other, dissuaded from seeking justice, or frightened into submission.

We know that what affects one of us, affects both of us. This no less true when it comes to our common environment. A few weeks ago, I signed the first comprehensive Clean Air legislation

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in thirteen years -- new laws that will benefit not just my country, but the world. We ^{will} have also worked with you to ~~conduct the~~ ^{work} ~~with~~ investigate air pollution in our large cities. If I may paraphrase your President, the children of Los Angeles and Mexico City deserve blue skies by day and stars to wish upon by night. and they deserve nothing less.///

Your President and I also understand that our two nations have much to share in a greater marketplace -- the marketplace of ideas. That is why we are ^{have created} creating today the U.S.-Mexico Commission for Educational and Cultural Cooperation, a new way to promote a dialogue among our scholars, our artists, our educators. And when our brightest men and women confer, I believe one of the things they will tell us is this: We are facing a new century. So let us begin this new century not simply as neighbors, but as ^{close} friends. Let us begin this new century not as mere partners in trade, but as partners in leadership.///

Standing alone, we are still the nations of Washington and Hidalgo, Lincoln and Juarez, Carl Sandburg and Octavio Paz. But as great as our two nations are when we stand together, we are never taller than when we stand for principle. ?

Once again, thank you for your gracious hospitality. May God bless you all, and the peoples of the United States and Mexico.

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PRESIDENTIAL REMARKS: CASINO MEETING
MONTERREY, MEXICO
TUESDAY, NOVEMBER 27, 1990
11:45 A.M.

Secretary Serra, Secretary Mosbacher, ^{AMBASSADOR} Mrs. Hills, friends.
Thank you, Mr. President, for that kind introduction and for the warm friendship that has grown between our families and our countries.

You know, forty-seven years ago, the last American President to visit Monterrey, Franklin Roosevelt told of his hopes that one day every Mexican and American President would feel at "liberty to visit each other just as neighbors visit each other"-- just as neighbors talk things over and get to know one another." Today, that dream of a special relationship between the United States and Mexico is no longer a dream. It is as real as the spirit and drive, the compassion and courage of this great Mexican President and his people.

Bernal Diaz, a great 16th Century writer, once wrote of Mexico "that never in the world would there be discovered other lands such as these." The Mexico of 1990 lives up to that early vision. Yours is a land of beauty and the boundless energy of a creative people. It is a land of optimism and a land of infinite opportunity.

You are a nation proud of yesterday and hopeful for the future, and it is a future the United States wants to share.

2

It is easy to see why Mexico is so strong-- and why the relationship between our two nations has never been more important or interrelated. Today, more people are crossing the borders joining our countries than ever before - crossing legally and establishing strong social, cultural and economic ties.

Today, our governments are working closely to win the war on drugs -- a war that takes a terrible toll on the lifeblood of both Mexico and the United States. And our efforts are beginning to pay off as we see more illegal drugs seized than ever before.

We also see more and more universities on both sides of the border developing exchange programs as we work to encourage intellectual achievement and better understanding between our peoples. And we have committed ourselves to protect our environment.

But it is difficult to imagine any theme more vital than the one you are discussing this morning -- how the private sector can create and expand the economic resources that sustain our relationship as a whole.

I can tell you that I am convinced that the most important step we can take together as nations and as two peoples with drive and determination is the ^{CONCLUSION} passage of a Free Trade Agreement between the United States and Mexico.

You know that free trade means more jobs and productivity for both Mexicans and Americans. You understand the economic importance of the United States; and America, too, realizes the economic importance of Mexico. Consider that Mexico is now

3

America's third-largest trading partner -- \$52 billion in trade in 1989, and this year's number should be even higher. Since every billion dollars of exports creates roughly 25,000 jobs, more cooperation means more prosperity for more people.

I know there is no blueprint; no one size fits-all approach to progress and reform. Each nation in this region must decide how best to achieve economic growth. But it was President Salinas who said in his recent State of the Union Address, "Mexico doesn't want to be a third world nation. It wants to be a first world nation.

He understands that prosperity in this hemisphere depends on trade not aid. Already, your automotive, electronic, tourism and other industries have shown world-class productive capability and when you grow, we grow. A Mexico that wants to get out and compete has selling power, but it also has buying power. That's good for Mexico and good for America.

Negotiating a Free Trade Agreement won't be easy. We will hear criticism -- just as we did when we negotiated the Free Trade Agreement with Canada. But we should remember what trade liberalization can and already has done.

In 1988, Mexico entered the GATT-- and bilateral trade soared to \$52 billion -- up \$17 billion from the year before. The ^{11/11} bond industry took hold and reached growth rates of 20 percent a year, creating half-a-million jobs. Virtually, everyone favors free trade, but not everyone has the vision to make it a reality. I believe Mexico and the United States do --

different figures are used on p. 5 of the City Theatre Speech.

4

and I ask you not only to help make it happen but to make it succeed.

Both our peoples can then look to a future of peace and prosperity. A proud future for two nations sharing not just common borders -- not just common ideals but a friendship that last generations.

Thank you for your kindness and a truly wonderful visit. Thanks to my good friend President Salinas -- and God bless the great nation of Mexico.

#

WHITE HOUSE STAFFING MEMORANDUM

DATE: 11/23/90 ACTION/CONCURRENCE/COMMENT DUE BY: NOON TODAY

SUBJECT: PRESIDENTIAL REMARKS: SIX SPEECHES FOR STATE VISIT TO MEXICO

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input type="checkbox"/>	NEWMAN	<input type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	ROGICH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CARD	<input type="checkbox"/>	<input checked="" type="checkbox"/>	UNTERMEYER	<input type="checkbox"/>	<input type="checkbox"/>
CICCONI	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>ROGERS</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<u>WINSTON</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>PINKERTON</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
GRAY	<input type="checkbox"/>	<input type="checkbox"/>	<u>BOSKIN</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
HAGIN	<input type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please forward any comments directly to Chriss Winston, Rm. 122, x2930, no later than NOON TODAY, Friday, November 23, with a copy to my office. Thank you.

RESPONSE:

James W. Cicconi
Assistant to the President
and Deputy to the Chief of Staff
Ext. 2702

Smith/Garmey
November 22, 1990
Draft Two (AFI)
Mex

PRESIDENTIAL REMARKS:

BARBEQUE
AGUALEGUAS, MEXICO
MONDAY, NOVEMBER 26, 1990
1:45 P.M.

President and Mrs. Salinas: Let me say how pleased Barbara and I are to be in you home town of Agualeguas. We are delighted to spend the kind of informal time together we shared at Camp David last year.//

To Mayor Reynaldo Canales Vela, and the people of this wonderful village: We are thrilled to join you, and thank you for your hospitality. You have shown anew the kindness for which Mexico is so famous.

((Barbara and I loved the barbecue. That goes double for the rodeo. It's amazing to me how a cowboy can chase down a steer, throw a rope around his neck, wrestle him to the ground, and tie his legs. // I have a tough time just catching a fish.))

I first met President Salinas last November in Houston -- and was moved by how he understood the needs and feelings of the people of Mexico. Since then, we've come to know each other well -- and at no time more than today. //

Being here makes me understand what President Salinas learned as a boy, growing up half a block away -- things like community and hard work, love of country and of God.// I am told Agualeguas means "Far Waters." President Salinas has traveled

far to advance peace and prosperity. Yet never has he forgotten the roots and the values of his youth. Mr. President, Barbara and I have enjoyed this special time together -- sharing with you the beauty of your home and the joy of your family and friends. Thank you for a wonderful day.

* * *

(Lange/Cawley)
November 20, 1990
3:30 p.m.
[MEX.DOC]

PRESIDENTIAL REMARKS: GOVERNMENT PALACE
MONTERREY, MEXICO
Monday, THURSDAY, NOVEMBER 26, 1990
[6:30 P.M.]

[[President Salinas, Governor Trevino, Major Rizzo, friends
and neighbors.]]

Barbara and I are honored by all you have done. For all of
the work that has gone into preparations for our visit -- muchas
gracias. Somos muy agradecidos. \\\

It is an honor to stand with you, before this magnificent
palace, at such a promising moment in our shared history. For I
believe that our two peoples are now on the eve of an era more
cooperative, and more prosperous, than any we have ever known.

Not far from this plaza, the mountains stretch toward the
sky. In the sunlight, they can seem larger than life. But even
when obscured by darkness, their power is such that their
presence is always felt.

And so it is with our common potential. Our dreams and high
aspirations have always been with us. But those dreams are no
longer larger than life -- they're within our reach.

In this plaza, I stand before Mexico's greatest heroes.

Hidalgo and Morelos, who set this great nation on the road
to independence. Juarez and Escobedo, who defined and defended
the principles of justice and freedom that guide Mexico even to
this day. And above all, the Mexican people themselves -- all of

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you here tonight -- who are the lifeblood of this great city, and this great nation.

So I've come to Mexico with a message of respect, admiration, and hope for a brighter future, shared by our two countries. And I'm pleased to be working closely with your dynamic and visionary President, Carlos Salinas -- the architect of a breathtaking economic transformation, and a great leader. In his inaugural address, he expressed his "certainty that Mexico, because of its history, dimensions, and the quality of its people, deserves to hold a stronger position among the nations of the world." **President Salinas -- I agree.** \\\

In our consultations, President Salinas and I are discussing how we can empower the people of our two nations -- toward a brighter and more prosperous future.

We want to work toward the free and ^{OPEN}~~fair~~ trade so vital to creating jobs and enterprise in your economy and our own. We want to look for new progress against the scourge of drugs, so threatening to our youth. We have a precious environment to protect, and future generations to educate.

And there are challenges, too, in the world beyond our borders. The reconstruction of Central America, the restoration of stability in the Persian Gulf region, the successful conclusion of world trade talks -- these are also issues we are discussing together.

What we seek, ultimately, is a world that looks like the U.S.-Mexico relationship itself -- oriented toward cooperation,

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communication, and respectful partnership in seizing the many opportunities ahead.

Looking out at you, and the figures of your great men, it's clear to me that history is on our side. We are joined by our faith in freedom. In the words of a great son of Mexico, Octavio Paz, liberty "is a movement of consciousness that leads us, at certain moments, to utter one of two words: Yes, or No."

Together, let us say yes to liberty. Let us commence a new era for both our nations -- where what stretches between us is not a border, but a bridge.

With candor and mutual respect as our guides, let us cross over into a new era of shared progress and prosperity -- for a stronger Mexico, and stronger United States, and a better world.

Thank you for your warm reception. God bless you all.

And viva Mexico!

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Smith/Garmey
November 22, 1990
Draft Two (AFI)
DEDICATE

PRESIDENTIAL REMARKS: STUDIES DEDICATION
 MONTERREY, MEXICO
 TUESDAY, NOVEMBER 27, 1990

Rector Farias, Rector Rangel, friends and neighbors. I want to thank my good friend, President Salinas, for that kind introduction. It is a delight to be with all of you for this important dedication. \\

As I have often said, education is our most enduring legacy -- vital to everything we are, and can become.

the Mexican-American Studies Institute that we inaugurate today can enrich that legacy -- making an invaluable contribution to bilateral understanding. It will encourage our young leaders and scholars, and link our two Nations --- helping education create a better, more decent world.\\

Education shows how dreams realized can make possible even bigger dreams. Dreams that will keep our Nations competitive, raise our standard of living, and improve our quality of life. Our dreams can presage a new Golden Age of understanding, technology, and prosperity. And this institute provides the peoples of the United States and Mexico with another opportunity for friendship and cooperation.

Education can fulfill the words of Octavio Paz, the beloved Nobel Prize winner for Literature, who writes that for the first time in Mexico's history, you are the contemporaries of all

mankind.\ I applaud this Studies Institute, and pledge America's help in ensuring its success. And let me close with what Franklin Roosevelt said right here in Monterrey -- a message as relevant today as in 1943.\

Nothing is more important, he observed, than " . . . the exchange of those ideas and of those moral values which give life and significance to the tremendous effort of the free peoples of the world." In that spirit, and with love for education and the Mexican people, thank you very much. God bless Mexico.

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Grant\Simon
Nov. 22, 1990
Mexico.Toa
Draft One (AF1)

Presidential Toast: State Luncheon
Governor's Palace
Monterrey, Mexico
Tuesday, November 27, 1990

President Salinas, if I may, I would like to raise my glass to you, in thanks for your friendship, your counsel, and your commitment to a stronger relationship between our two countries.

President Salinas and I both come from hometowns no more than 200 miles from our common border. We both grew up in families with a heritage of public service, and we were inaugurated at the same time in history. When we first met in Houston in 1988, neither of us had yet assumed office, but both were fully aware of the challenges facing us in the relations between our nations.

Few countries are as important to the United States as Mexico is. Our Southwest bears the imprint of your culture. Your nation is our third largest trading partner. Twelve million Americans call Mexico their madre patria. We have faced many challenges together, whether it is the conflict in Central America or the druglords in the Andes.

In our Houston meeting and in our five meetings since then, you have always brought Mexico's perspective into positive focus, pointing the way to the kind of communication and cooperation that has benefitted us both so much.

Now we are on the verge of ^{NEGOTIATING} an historic Free Trade Agreement -- the symbol of how far our two countries have come in learning to understand, trust and work with one another.

This agreement will unleash powerful energies in both economies. Countless new ventures will emerge. More jobs, higher standards of living, and greater productivity will make us both more competitive in the global arena.

As you said in your State of the Union message, "We want to harness the new winds of change that are blowing beyond our borders." Without ignoring risks, you celebrated new freedoms and you saw fresh hope.

Mr. President, I share your views enthusiastically. We are not on an easy path. But I firmly believe we are on the right one. And I sincerely hope that our two nations share the same path of freedom and opportunity for years to come.

In the spirit of Houston and Monterrey, I raise my glass to the great leader of a great nation: President Carlos Salinas de Gortari.

* * *

Davis\Blymire
Nov. 22, 1990
Draft Two (AFI)
BUENO

PRESIDENTIAL ADDRESS: CITY THEATER
MONTERREY, MEXICO
TUESDAY, NOVEMBER 27, 1990
10:40 a.m.

((ACKNOWLEDGEMENTS -- President and Cecilia Salinas,
Secretary Solana, [Secretaries Brady and Mosbacher], Ambassadors
Petricioli and Negroponte.))

Mister President, Barbara and I are touched and deeply
impressed by the wonderful reception we've been given by the
people of your home state, from a village rodeo to the bustling
crowds of Monterrey.

For our part, it's great to be back, to see Saddle Mountain
again, and to be with the civic leaders of this truly magnificent
city. ///

And it's also a pleasure to again spend time with your
President. From the chambers of the United Nations, to the halls
of the Kremlin, to the palaces of Paris and Prague -- the world
recognizes that Mexico has one the most dynamic and creative
leaders of our generation -- your President -- President Salinas.

Little surprise, then, that one of my first acts as
President-elect was to meet with your President in my hometown of
Houston. Yesterday, President Salinas returned the favor by
sharing with us the simple beauty of his home village. And it
was there, in Aqualeguas, that I saw many similarities in our
backgrounds. Both of us are the sons of senators. Both of us

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were raised to believe in public service. And both of us know that what is true for two people is true for two nations: Friendship makes us stronger. \\\

I know that my country is also stronger because of our Mexican heritage -- a rich bequest of architecture, language and culture. And in a more personal way, it is a heritage bestowed on the Bush family. My son Jeb has lived in your country; his wife Columba was born in your country; and their union has given Barbara and me two beloved grandchildren. So when I speak of Americans and Mexicans, I can only say: "Somos una familia." We are one family. ///

Of course, we are still distinct societies with very different traditions, as we should be. But we have, at long last, discarded hollow fears and worn-out cliches. And as the world watches, we are working together in a spirit of mutual respect. ///

The world is also watching because President Salinas is leading Mexico through an era of exciting, unprecedented reform. Like an Aztec eagle, the Mexico of legend is rising again as a 21st-century giant, greater than ever. The Mexican Renaissance has begun.

Right from the start, President Salinas, his fellow leaders and the Mexican people have shown unflagging courage, even in the midst of a grave financial crisis, high inflation and a devastating earthquake. Such courage does not go unrewarded. And that is why Mexico is growing stronger by the day.

No nation on earth has opened to the world so quickly, restructured its debt so intelligently, or reformed its national economy so wisely. These are bold moves. But we live in a time that demands bold action.

The world has not seen such rapid change since the last meeting in Monterrey between a U.S. President and a Mexican President. In 1943, when President Franklin Delano Roosevelt came here to consult with President Avila Camacho, we were allies in a life-or-death struggle against tyranny.

That war ended in 1945. Another struggle, a cold war, came to a peaceful end in 1990. Yet even as the challenges change, the nature of our relationship as colleagues, neighbors and friends endures and grows. This is what we mean by the spirit of Houston and Monterrey.///

And it is in this spirit of friendship that we can work together to confront new challenges: to advance democracy and human rights, to meet economic and technological competition, to struggle together to protect our youth from drugs, and our common environment from pollution.

As we meet, we are on the eve of major advances in international trade that will bring greater opportunity to our peoples. We must press now for the successful conclusion of the world trade talks known as the Uruguay Round of GATT. The critical moment is at hand.

As two of the world's largest economies, we must insist that all our trading partners act in a spirit of fairness and

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openness./// We know all too well that trade-distorting subsidies and artificial barriers create winners and losers before the game even begins. ~~We must insist that trade with the nations of Europe, Asia and elsewhere, at the very least be conducted on a level playing field.///~~ *SUCH BARRIERS AND SUBSIDIES MUST COME DOWN. LIKE THE BERLIN WALL, WHICH FOR DECADES SERVED AS A BARRIER TO POLITICAL FREEDOM; THESE TRADE DISTORTING PRACTICES INHIBIT ECONOMIC FREEDOM. THEY TOO MUST COME DOWN.*

Certainly, we have seen what trade liberalization can do just between two countries. Since Mexico entered GATT and lowered its tariffs, our two-way trade has boomed; from \$37 billion in 1987, it appears headed for an all-time high of almost \$60 billion in 1990.

The maquiladora industry alone boasts of more than 1,700 plants, all generating foreign exchange for Mexico. The reason? Go to the leading automotive or electronics plants here in Northern Mexico, and you will find standards that are not excelled anywhere in the world. The world demands quality, and U.S. and Mexican workers can provide it.///

But the size and sophistication of U.S.-Mexico trade today only hints at our potential. We can create and share unprecedented prosperity and jobs. That is why we ^{ARE} must negotiate ^{ING} a Bilateral Free Trade Agreement.///

This agreement will ~~not~~ allow us to ^{EXPAND} exploit markets. It will allow us to ^{EXPAND} exploit opportunity. Together, we can allow two economies to work in complementary ways. Together, we can produce goods and services that are world-class competitive.

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That's good for the United States and good for Mexico. Good for American workers and good for the workers of Mexico.///

I look forward to the day when we will meet to sign our names to a free trade agreement that will write a new page in North American history.

But while we endorse a common market, we reject the idea of a world divided into isolated trading blocs. The United States and Mexico must set an example for all nations. In my "Enterprise for the Americas" initiative, I sketched out a vision of a hemisphere open to the free movement of people, goods and ideas from Montreal to Montevideo. This is a vision that President Salinas shares, for he knows that Mexico is a critical link in this chain of progress.

Your great poet and recent Nobel laureate, Octavio Paz, wrote that: "Mexico has been, and is, a boundary between peoples and civilizations . . . Boundaries, however, are not only disjunctive obstacles, they are also bridges." Let our work together build the bridge that joins North and South.///

But of course our bilateral cooperation extends far beyond commerce. Our peoples live in peace and freedom but halfway around the world a brutal unprovoked aggression shattered the peaceful desert sky.

Once again, Mexico and the United States stand united in rejecting aggression -- this time, that of the dictator of Iraq. Mexico is opposing this aggression with a strong and respected voice in the United Nations, and by increasing its contribution

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to the world oil market. And so I am here today to thank your President -- and to salute the Mexican people for your leadership -- your world leadership.///

What could not be done in the past can be done today. The world of global conflict is giving way to a new world order of global cooperation.

[[Next week, when I visit your sister republics in South America, I'll discuss the historic nuclear non-proliferation treaty pioneered by Mexico in 1967. We remain determined: ((There is no excuse for introducing weapons of mass destruction among friendly nations. The last thing we need is a balance of terror in the Americas.))]]

But there is another threat to the peace, one that is more subtle, one that knows no nationality and respects no border -- I'm talking about drugs and the violence they bring. Both president Salinas and I have committed our governments to a decisive victory over drug trafficking. We must not flag or fail. We must win this war.///

Like all conflicts, the drug war claims casualties. Each time a hero falls, it doesn't matter if he loses his life on my side or your side of the border. Let no one doubt our resolve. We will not be divided against each other, dissuaded from seeking justice, or frightened into submission.

We know that what affects one of us, affects both of us. This no less true when it comes to our common environment. A few weeks ago, I signed the first comprehensive Clean Air legislation

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in thirteen years -- new ^{LEGISLATION} laws that will benefit not just my country, but the world. We have also worked with you to investigate ^{WAYS TO ADDRESS} air pollution in our large cities. If I may paraphrase your President, the children of Los Angeles and Mexico City deserve blue skies by day and stars to wish upon by night. **and they deserve nothing less.///**

Your President and I also understand that our two nations have much to share in a greater marketplace -- the marketplace of ideas. That is why we are creating today the U.S.-Mexico Commission for Educational and Cultural Cooperation, a new way to promote a dialogue among our scholars, our artists, our educators. And when our brightest men and women confer, I believe one of the things they will tell us is this: We are facing a new century. So let us begin this new century not simply as neighbors, but as friends. Let us begin this new century not as mere partners in trade, but as partners in leadership.///

Standing alone, we are still the nations of Washington and Hidalgo, Lincoln and Juarez, Carl Sandburg and Octavio Paz. But as great as our two nations are when we stand together, we are never taller than when we stand for principle.

Once again, thank you for your gracious hospitality. May God bless you all, and the peoples of the United States and Mexico.

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PRESIDENTIAL REMARKS: CASINO MEETING
MONTERREY, MEXICO
TUESDAY, NOVEMBER 27, 1990
11:45 A.M.

Secretary Serra, Secretary Mosbacher, Mrs. Hills, friends. Thank you, Mr. President, for that kind introduction and for the warm friendship that has grown between our families and our countries.

You know, forty-seven years ago, the last American President to visit Monterrey, Franklin Roosevelt told of his hopes that one day every Mexican and American President would feel at "liberty to visit each other just as neighbors visit each other"-- just as neighbors talk things over and get to know one another." Today, that dream of a special relationship between the United States and Mexico is no longer a dream. It is as real as the spirit and drive, the compassion and courage of this great Mexican President and his people.

Bernal Diaz, a great 16th Century writer, once wrote of Mexico "that never in the world would there be discovered other lands such as these." The Mexico of 1990 lives up to that early vision. Yours is a land of beauty and the boundless energy of a creative people. It is a land of optimism and a land of infinite opportunity.

You are a nation proud of yesterday and hopeful for the future, and it is a future the United States wants to share.

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It is easy to see why Mexico is so strong-- and why the relationship between our two nations has never been more important or interrelated. Today, more people are crossing the borders joining our countries than ever before - crossing legally and establishing strong social, cultural and economic ties.

Today, our governments are working closely to win the war on drugs -- a war that takes a terrible toll on the lifeblood of both Mexico and the United States. And our efforts are beginning to pay off as we see more illegal drugs seized than ever before.

We also see more and more universities on both sides of the border developing exchange programs as we work to encourage intellectual achievement and better understanding between our peoples. And we have committed ourselves to protect our environment.

But it is difficult to imagine any theme more vital than the one you are discussing this morning -- how the private sector can create and expand the economic resources that sustain our relationship as a whole.

I can tell you that I am convinced that the most important step we can take together as nations and as two peoples with drive and determination is the passage of a Free Trade Agreement between the United States and Mexico.

You know that free trade means more jobs and productivity for both Mexicans and Americans. You understand the economic importance of the United States; and America, too, realizes the economic importance of Mexico. Consider that Mexico is now

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America's third-largest trading partner -- \$52 billion in trade in 1989, and this year's number should be even higher. Since every billion dollars of exports creates roughly 25,000 jobs, more cooperation means more prosperity for more people.

I know there is no blueprint; no one size fits-all approach to progress and reform. Each nation in this region must decide how best to achieve economic growth. But it was President Salinas who said in his recent State of the Union Address, "Mexico doesn't want to be a third world nation. It wants to be a first world nation.

He understands that prosperity in this hemisphere depends on trade not aid. Already, your automotive, electronic, tourism and other industries have shown world-class productive capability and when you grow, we grow. A Mexico that wants to get out and compete has selling power, but it also has buying power. That's good for Mexico and good for America.

Negotiating a Free Trade Agreement won't be easy. We will hear criticism -- just as we did when we negotiated the Free Trade Agreement with Canada. But we should remember what trade liberalization can and already has done.

In 1988, Mexico entered the GATT-- and bilateral trade soared to \$52 billion -- up \$17 billion from the year before. The bond industry took hold and reached growth rates of 20 percent a year, creating half-a-million jobs. Virtually, everyone favors free trade, but not everyone has the vision to make it a reality. I believe Mexico and the United States do --

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and I ask you not only to help make it happen but to make it succeed.

Both our peoples can then look to a future of peace and prosperity. A proud future for two nations sharing not just common borders -- not just common ideals but a friendship that last generations.

Thank you for your kindness and a truly wonderful visit. Thanks to my good friend President Salinas -- and God bless the great nation of Mexico.

#

WHITE HOUSE STAFFING MEMORANDUM

DATE: 11/23/90 ACTION/CONCURRENCE/COMMENT DUE BY: NOON TODAY

SUBJECT: PRESIDENTIAL REMARKS: SIX SPEECHES FOR STATE VISIT TO MEXICO

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input type="checkbox"/>	NEWMAN	<input type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
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CICCONI	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>ROGERS</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<u>WINSTON</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>PINKERTON</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
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HAGIN	<input type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please forward any comments directly to Chriss Winston, Rm. 122, x2930, no later than NOON TODAY, Friday, November 23, with a copy to my office. Thank you.

RESPONSE:

See comments. Thanks.

PK

Paul Korfonta (x6630)
11/23/90

James W. Cicconi
Assistant to the President
and Deputy to the Chief of Staff
Ext. 2702

STATE LUNCHEON \ GOVERNOR'S PALACE, MONTERREY
TUESDAY, NOVEMBER 27, 1990 \ 12:45 P. M.

PRESIDENT SALINAS, IF I MAY, I WOULD LIKE TO RAISE MY GLASS TO YOU, IN THANKS FOR YOUR HOSPITALITY AND FRIENDSHIP, YOUR COUNSEL, AND YOUR COMMITMENT TO A STRONGER RELATIONSHIP BETWEEN OUR TWO COUNTRIES.

SECRETARY BRADY, ATTORNEY GENERAL THORNBURGH, SECRETARY MOSBACHER, AMBASSADOR HILLS, AND DEPUTY SECRETARY EAGLEBURGER.

- 2 -

FOR BOTH PRESIDENT SALINAS AND I, HOME IS NO MORE THAN 200 MILES FROM OUR COMMON BORDER. WE BOTH GREW UP IN FAMILIES WITH A HERITAGE OF PUBLIC SERVICE, AND WE WERE INAUGURATED AT THE SAME TIME IN HISTORY. WHEN WE FIRST MET IN HOUSTON IN 1988, NEITHER OF US HAD YET ASSUMED OFFICE, BUT BOTH WERE FULLY AWARE OF THE CHALLENGES FACING US IN THE RELATIONS BETWEEN OUR NATIONS.

- 3 -

FEW COUNTRIES ARE AS IMPORTANT TO THE UNITED STATES AS MEXICO IS. OUR SOUTHWEST BEARS THE IMPRINT OF YOUR CULTURE. YOUR NATION IS OUR THIRD LARGEST TRADING PARTNER. TWELVE MILLION AMERICANS CALL MEXICO THEIR CULTURAL HOMELAND. WE HAVE FACED MANY CHALLENGES TOGETHER, WHETHER IT IS THE CONFLICT IN CENTRAL AMERICA OR THE DRUGLORDS IN THE ANDES.

- 4 -

IN OUR HOUSTON MEETING AND IN OUR MANY MEETINGS SINCE THEN, YOU HAVE ALWAYS BROUGHT MEXICO'S PERSPECTIVE INTO POSITIVE FOCUS, POINTING THE WAY TO THE KIND OF COMMUNICATION AND COOPERATION THAT HAS BENEFITTED US BOTH SO MUCH.

NOW WE ARE ON THE VERGE OF NEGOTIATING AN HISTORIC FREE TRADE AGREEMENT -- THE SYMBOL OF HOW FAR OUR TWO COUNTRIES HAVE COME IN LEARNING TO UNDERSTAND, RESPECT AND WORK WITH ONE ANOTHER.

THIS AGREEMENT WILL UNLEASH POWERFUL ENERGIES IN BOTH ECONOMIES. COUNTLESS NEW VENTURES WILL EMERGE. MORE JOBS, HIGHER STANDARDS OF LIVING, AND GREATER PRODUCTIVITY WILL MAKE US BOTH MORE COMPETITIVE IN THE GLOBAL ARENA.

AS YOU SAID IN YOUR STATE OF THE UNION MESSAGE, "WE WANT TO HARNESS THE NEW WINDS OF CHANGE THAT ARE BLOWING BEYOND OUR BORDERS." WITHOUT IGNORING RISKS, YOU CELEBRATED NEW FREEDOMS AND YOU SAW FRESH HOPE.

MR. PRESIDENT, I SHARE YOUR VIEWS ENTHUSIASTICALLY. WE ARE NOT ON AN EASY PATH. BUT I FIRMLY BELIEVE WE ARE ON THE RIGHT ONE. AND I SINCERELY HOPE THAT OUR TWO NATIONS SHARE THE SAME PATH OF FREEDOM AND OPPORTUNITY FOR YEARS TO COME.

**IN THE SPIRIT OF HOUSTON AND MONTERREY, I RAISE MY
GLASS TO A GREAT LEADER AND A GREAT NATION: A MAN WHO
HAS RAISED MEXICAN -- U.S. RELATIONS TO THEIR BEST
STATE EVER. TO PRESIDENT CARLOS SALINAS DE GORTARI,
AND TO MEXICO.**

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90 OCT 23 A 9:18 **WHITE HOUSE STAFFING MEMORANDUM**

DATE: 11/23/90 ACTION/CONCURRENCE/COMMENT DUE BY: NOON TODAY

SUBJECT: PRESIDENTIAL REMARKS: SIX SPEECHES FOR STATE VISIT TO MEXICO

	ACTION FYI			ACTION FYI	
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input type="checkbox"/>	NEWMAN	<input type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	ROGICH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CARD	<input type="checkbox"/>	<input checked="" type="checkbox"/>	UNTERMAYER	<input type="checkbox"/>	<input type="checkbox"/>
CICCONI	<input type="checkbox"/>	<input checked="" type="checkbox"/>	ROGERS	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	WINSTON	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PINKERTON	<input checked="" type="checkbox"/>	<input type="checkbox"/>
GRAY	<input type="checkbox"/>	<input type="checkbox"/>	BOSKIN	<input checked="" type="checkbox"/>	<input type="checkbox"/>
HAGIN	<input type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please forward any comments directly to Chriss Winston, Rm. 122, x2930, no later than NOON TODAY, Friday, November 23, with a copy to my office. Thank you.

RESPONSE:

James W. Cicconi
Assistant to the President
and Deputy to the Chief of Staff
Ext. 2702

Smith/Garmey
November 22, 1990
Draft Two (AFI)
Mex

PRESIDENTIAL REMARKS:

BARBEQUE
AGUALEGUAS, MEXICO
MONDAY, NOVEMBER 26, 1990
1:45 P.M.

President and Mrs. Salinas: Let me say how pleased Barbara and I are to be in your home town of Agualeguas. We are delighted to spend the kind of informal time together we shared at Camp David last year.//

To Mayor Reynaldo Canales Vela, and the people of this wonderful village: We are thrilled to join you, and thank you for your hospitality. You have shown anew the kindness for which Mexico is so famous.

((Barbara and I loved the barbecue. That goes double for the rodeo. It's amazing to me how a cowboy can chase down a steer, throw a rope around his neck, wrestle him to the ground, and tie his legs. // I have a tough time just catching a fish.))

I first met President Salinas last November in Houston -- and was moved by how he understood the needs and feelings of the people of Mexico. Since then, we've come to know each other well -- and at no time more than today. //

Being here makes me understand what President Salinas learned as a boy, growing up half a block away -- things like community and hard work, love of country and of God.// I am told Agualeguas means "Far Waters." President Salinas has traveled

far to advance peace and prosperity. Yet never has he forgotten the roots and the values of his youth. Mr. President, Barbara and I have enjoyed this special time together -- sharing with you the beauty of your home and the joy of your family and friends. Thank you for a wonderful day.

#

(Lange/Cawley)
November 20, 1990
3:30 p.m.
[MEX.DOC]

PRESIDENTIAL REMARKS: GOVERNMENT PALACE
MONTERREY, MEXICO
THURSDAY, NOVEMBER 26, 1990
[6:30 P.M.]

[[President Salinas, Governor Trevino, Major Rizzo, friends
and neighbors.]]

Barbara and I are honored by all you have done. For all of
the work that has gone into preparations for our visit -- muchas
gracias. Somos muy agradecidos. \\\

It is an honor to stand with you, before this magnificent
palace, at such a promising moment in our shared history. For I
believe that our two peoples are now on the eve of an era more
cooperative, and more prosperous, than any we have ever known.

Not far from this plaza, the mountains stretch toward the
sky. In the sunlight, they can seem larger than life. But even
when obscured by darkness, their power is such that their
presence is always felt.

And so it is with our common potential. Our dreams and high
aspirations have always been with us. But those dreams are no
longer larger than life -- they're within our reach.

In this plaza, I stand before Mexico's greatest heroes.

Hidalgo and Morelos, who set this great nation on the road
to independence. Juarez and Escobedo, who defined and defended
the principles of justice and freedom that guide Mexico even to
this day. And above all, the Mexican people themselves -- all of

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you here tonight -- who are the lifeblood of this great city, and this great nation.

So I've come to Mexico with a message of respect, admiration, and hope for a brighter future, shared by our two countries. And I'm pleased to be working closely with your dynamic and visionary President, Carlos Salinas -- the architect of a breathtaking economic transformation, and a great leader. In his inaugural address, he expressed his "certainty that Mexico, because of its history, dimensions, and the quality of its people, deserves to hold a stronger position among the nations of the world." President Salinas -- I agree. \\\

In our consultations, President Salinas and I are discussing how we can empower the people of our two nations -- toward a brighter and more prosperous future.

We want to work toward the free and fair trade so vital to creating jobs and enterprise in your economy and our own. We want to look for new progress against the scourge of drugs, so threatening to our youth. We have a precious environment to protect, and future generations to educate.

And there are challenges, too, in the world beyond our borders. The reconstruction of Central America, the restoration of stability in the Persian Gulf region, the successful conclusion of world trade talks -- these are also issues we are discussing together.

What we seek, ultimately, is a world that looks like the U.S.-Mexico relationship itself -- oriented toward cooperation,

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communication, and respectful partnership in seizing the many opportunities ahead.

Looking out at you, and the figures of your great men, it's clear to me that history is on our side. We are joined by our faith in freedom. In the words of a great son of Mexico, Octavio Paz, liberty "is a movement of consciousness that leads us, at certain moments, to utter one of two words: Yes, or No."

Together, let us say yes to liberty. Let us commence a new era for both our nations -- where what stretches between us is not a border, but a bridge.

With candor and mutual respect as our guides, let us cross over into a new era of shared progress and prosperity -- for a stronger Mexico, and stronger United States, and a better world.

Thank you for your warm reception. God bless you all.

And viva Mexico!

#

Smith/Garmey
November 22, 1990
Draft Two (AFI)
DEDICATE

PRESIDENTIAL REMARKS: STUDIES DEDICATION
 MONTERREY, MEXICO
 TUESDAY, NOVEMBER 27, 1990

Rector Farias, Rector Rangel, friends and neighbors. I want to thank my good friend, President Salinas, for that kind introduction. It is a delight to be with all of you for this important dedication. \\

As I have often said, education is our most enduring legacy -- vital to everything we are, and can become.

the Mexican-American Studies Institute that we inaugurate today can enrich that legacy -- making an invaluable contribution to bilateral understanding. It will encourage our young leaders and scholars, and link our two Nations --- helping education create a better, more decent world.\\

Education shows how dreams realized can make possible even bigger dreams. Dreams that will keep our Nations competitive, raise our standard of living, and improve our quality of life. Our dreams can presage a new Golden Age of understanding, technology, and prosperity. And this institute provides the peoples of the United States and Mexico with another opportunity for friendship and cooperation.

Education can fulfill the words of Octavio Paz, the beloved Nobel Prize winner for Literature, who writes that for the first time in Mexico's history, you are the contemporaries of all

mankind.\ I applaud this Studies Institute, and pledge America's help in ensuring its success. And let me close with what Franklin Roosevelt said right here in Monterrey -- a message as relevant today as in 1943.\

Nothing is more important, he observed, than " . . . the exchange of those ideas and of those moral values which give life and significance to the tremendous effort of the free peoples of the world." In that spirit, and with love for education and the Mexican people, thank you very much. God bless Mexico.

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Grant\Simon
Nov. 22, 1990
Mexico.Toa
Draft One (AF1)

Presidential Toast: State Luncheon
Governor's Palace
Monterrey, Mexico
Tuesday, November 27, 1990

President Salinas, if I may, I would like to raise my glass to you, in thanks for your friendship, your counsel, and your commitment to a stronger relationship between our two countries.

President Salinas and I both come from hometowns no more than 200 miles from our common border. We both grew up in families with a heritage of public service, and we were inaugurated at the same time in history. When we first met in Houston in 1988, neither of us had yet assumed office, but both were fully aware of the challenges facing us in the relations between our nations.

Few countries are as important to the United States as Mexico is. Our Southwest bears the imprint of your culture. Your nation is our third largest trading partner. Twelve million Americans call Mexico their madre patria. We have faced many challenges together, whether it is the conflict in Central America or the druglords in the Andes.

In our Houston meeting and in our five meetings since then, you have always brought Mexico's perspective into positive focus, pointing the way to the kind of communication and cooperation that has benefitted us both so much.

Now we are on the verge of an historic Free Trade Agreement -- the symbol of how far our two countries have come in learning to understand, trust and work with one another.

This agreement will unleash powerful energies in both economies. Countless new ventures will emerge. More jobs, higher standards of living, and greater productivity will make us both more competitive in the global arena.

As you said in your State of the Union message, "We want to harness the new winds of change that are blowing beyond our borders." Without ignoring risks, you celebrated new freedoms and you saw fresh hope.

Mr. President, I share your views enthusiastically. We are not on an easy path. But I firmly believe we are on the right one. And I sincerely hope that our two nations share the same path of freedom and opportunity for years to come.

In the spirit of Houston and Monterrey, I raise my glass to the great leader of a great nation: President Carlos Salinas de Gortari.

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Davis\Blymire
Nov. 22, 1990
Draft Two (AFI)
BUENO

PRESIDENTIAL ADDRESS: CITY THEATER
 MONTERREY, MEXICO
 TUESDAY, NOVEMBER 27, 1990
 10:40 a.m.

((ACKNOWLEDGEMENTS -- President and Cecilia Salinas,
Secretary Solana, [Secretaries Brady and Mosbacher], Ambassadors
Petricioli and Negroponte.))

Mister President, Barbara and I are touched and deeply
impressed by the wonderful reception we've been given by the
people of your home state, from a village rodeo to the bustling
crowds of Monterrey.

For our part, it's great to be back, to see Saddle Mountain
again, and to be with the civic leaders of this truly magnificent
city. ///

And it's also a pleasure to again spend time with your
President. From the chambers of the United Nations, to the halls
of the Kremlin, to the palaces of Paris and Prague -- the world
recognizes that Mexico has one the most dynamic and creative
leaders of our generation -- your President -- President Salinas.

Little surprise, then, that one of my first acts as
President-elect was to meet with your President in my hometown of
Houston. Yesterday, President Salinas returned the favor by
sharing with us the simple beauty of his home village. And it
was there, in Aqualaguas, that I saw many similarities in our
backgrounds. Both of us are the sons of senators. Both of us

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were raised to believe in public service. And both of us know that what is true for two people is true for two nations: Friendship makes us stronger. \\\

I know that my country is also stronger because of our Mexican heritage -- a rich bequest of architecture, language and culture. And in a more personal way, it is a heritage bestowed on the Bush family. My son Jeb has lived in your country; his wife Columba was born in your country; and their union has given Barbara and me two beloved grandchildren. So when I speak of Americans and Mexicans, I can only say: "Somos una familia." We are one family. ///

Of course, we are still distinct societies with very different traditions, as we should be. But we have, at long last, discarded hollow fears and worn-out cliches. And as the world watches, we are working together in a spirit of mutual respect. ///

The world is also watching because President Salinas is leading Mexico through an era of exciting, unprecedented reform. Like an Aztec eagle, the Mexico of legend is rising again as a 21st-century giant, greater than ever. The Mexican Renaissance has begun.

Right from the start, President Salinas, his fellow leaders and the Mexican people have shown unflagging courage, even in the midst of a grave financial crisis, high inflation and a devastating earthquake. Such courage does not go unrewarded. And that is why Mexico is growing stronger by the day.

No nation on earth has opened to the world so quickly, restructured its debt so intelligently, or reformed its national economy so wisely. These are bold moves. But we live in a time that demands bold action.

The world has not seen such rapid change since the last meeting in Monterrey between a U.S. President and a Mexican President. In 1943, when President Franklin Delano Roosevelt came here to consult with President Avila Camacho, we were allies in a life-or-death struggle against tyranny.

That war ended in 1945. Another struggle, a cold war, came to a peaceful end in 1990. Yet even as the challenges change, the nature of our relationship as colleagues, neighbors and friends endures and grows. This is what we mean by the spirit of **Houston and Monterrey.///**

And it is in this spirit of friendship that we can work together to confront new challenges: to advance democracy and human rights, to meet economic and technological competition, to struggle together to protect our youth from drugs, and our common environment from pollution.

As we meet, we are on the eve of major advances in international trade that will bring greater opportunity to our peoples. We must press now for the successful conclusion of the world trade talks known as the Uruguay Round of GATT. The critical moment is at hand.

As two of the world's largest economies, we must insist that all our trading partners act in a spirit of fairness and

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openness./// We know all too well that trade-distorting subsidies and artificial barriers create winners and losers before the game even begins. We must insist that trade with the nations of Europe, Asia and elsewhere, at the very least be conducted on a level playing field.///

Certainly, we have seen what trade liberalization can do just between two countries. Since Mexico entered GATT and lowered its tariffs, our two-way trade has boomed; from \$37 billion in 1987, it appears headed for an all-time high of almost \$60 billion in 1990.

The maquiladora industry alone boasts of more than 1,700 plants, all generating foreign exchange for Mexico. The reason? Go to the leading automotive or electronics plants here in Northern Mexico, and you will find standards that are not excelled anywhere in the world. The world demands quality, and U.S. and Mexican workers can provide it.///

But the size and sophistication of U.S.-Mexico trade today only hints at our potential. We can create and share unprecedented prosperity and jobs. That is why we must negotiate a **Bilateral Free Trade Agreement**.///

This agreement will not allow us to exploit markets. It will allow us to exploit opportunity. Together, we can allow two economies to work in complementary ways. Together, we can produce goods and services that are world-class competitive.

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That's good for the United States and good for Mexico. Good for American workers and good for the workers of Mexico.///

I look forward to the day when we will meet to sign our names to a free trade agreement that will write a new page in North American history.

But while we endorse a common market, we reject the idea of a world divided into isolated trading blocs. The United States and Mexico must set an example for all nations. In my "Enterprise for the Americas" initiative, I sketched out a vision of a hemisphere open to the free movement of people, goods and ideas from Montreal to Montevideo. This is a vision that President Salinas shares, for he knows that Mexico is a critical link in this chain of progress.

Your great poet and recent Nobel laureate, Octavio Paz, wrote that: "Mexico has been, and is, a boundary between peoples and civilizations . . . Boundaries, however, are not only disjunctive obstacles, they are also bridges." Let our work together build the bridge that joins North and South.///

But of course our bilateral cooperation extends far beyond commerce. Our peoples live in peace and freedom but halfway around the world a brutal unprovoked aggression shattered the peaceful desert sky.

Once again, Mexico and the United States stand united in rejecting aggression -- this time, that of the dictator of Iraq. Mexico is opposing this aggression with a strong and respected voice in the United Nations, and by increasing its contribution.

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to the world oil market. And so I am here today to thank your President -- and to salute the Mexican people for your leadership -- your world leadership.///

What could not be done in the past can be done today. The world of global conflict is giving way to a new world order of global cooperation.

[[Next week, when I visit your sister republics in South America, I'll discuss the historic nuclear non-proliferation treaty pioneered by Mexico in 1967. We remain determined: ((There is no excuse for introducing weapons of mass destruction among friendly nations. The last thing we need is a balance of terror in the Americas.))]]

But there is another threat to the peace, one that is more subtle, one that knows no nationality and respects no border -- I'm talking about drugs and the violence they bring. Both president Salinas and I have committed our governments to a decisive victory over drug trafficking. We must not flag or fail. We must win this war.///

Like all conflicts, the drug war claims casualties. Each time a hero falls, it doesn't matter if he loses his life on my side or your side of the border. Let no one doubt our resolve. We will not be divided against each other, dissuaded from seeking justice, or frightened into submission.

We know that what affects one of us, affects both of us. This no less true when it comes to our common environment. A few weeks ago, I signed the first comprehensive Clean Air legislation

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in thirteen years -- new laws that will benefit not just my country, but the world. We have also worked with you to investigate air pollution in our large cities. If I may paraphrase your President, the children of Los Angeles and Mexico City deserve blue skies by day and stars to wish upon by night. **and they deserve nothing less.///**

Your President and I also understand that our two nations have much to share in a greater marketplace -- the marketplace of ideas. That is why we are creating today the U.S.-Mexico Commission for Educational and Cultural Cooperation, a new way to promote a dialogue among our scholars, our artists, our educators. And when our brightest men and women confer, I believe one of the things they will tell us is this: We are facing a new century. So let us begin this new century not simply as neighbors, but as friends. Let us begin this new century not as mere partners in trade, but as partners in **leadership.///**

Standing alone, we are still the nations of Washington and Hidalgo, Lincoln and Juarez, Carl Sandburg and Octavio Paz. But as great as our two nations are when we stand together, we are never taller than when we stand for principle.

Once again, thank you for your gracious hospitality. May God bless you all, and the peoples of the United States and Mexico.

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PRESIDENTIAL REMARKS: CASINO MEETING
MONTERREY, MEXICO
TUESDAY, NOVEMBER 27, 1990
11:45 A.M.

Secretary Serra, Secretary Mosbacher, Mrs. Hills, friends. Thank you, Mr. President, for that kind introduction and for the warm friendship that has grown between our families and our countries.

You know, forty-seven years ago, the last American President to visit Monterrey, Franklin Roosevelt told of his hopes that one day every Mexican and American President would feel at "liberty to visit each other just as neighbors visit each other"-- just as neighbors talk things over and get to know one another." Today, that dream of a special relationship between the United States and Mexico is no longer a dream. It is as real as the spirit and drive, the compassion and courage of this great Mexican President and his people.

Bernal Diaz, a great 16th Century writer, once wrote of Mexico "that never in the world would there be discovered other lands such as these." The Mexico of 1990 lives up to that early vision. Yours is a land of beauty and the boundless energy of a creative people. It is a land of optimism and a land of infinite opportunity.

You are a nation proud of yesterday and hopeful for the future, and it is a future the United States wants to share.

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It is easy to see why Mexico is so strong-- and why the relationship between our two nations has never been more important or interrelated. Today, more people are crossing the borders joining our countries than ever before - crossing legally and establishing strong social, cultural and economic ties.

Today, our governments are working closely to win the war on drugs -- a war that takes a terrible toll on the lifeblood of both Mexico and the United States. And our efforts are beginning to pay off as we see more illegal drugs seized than ever before.

We also see more and more universities on both sides of the border developing exchange programs as we work to encourage intellectual achievement and better understanding between our peoples. And we have committed ourselves to protect our environment.

But it is difficult to imagine any theme more vital than the one you are discussing this morning -- how the private sector can create and expand the economic resources that sustain our relationship as a whole.

I can tell you that I am convinced that the most important step we can take together as nations and as two peoples with drive and determination is the passage of a Free Trade Agreement between the United States and Mexico.

You know that free trade means more jobs and productivity for both Mexicans and Americans. You understand the economic importance of the United States; and America, too, realizes the economic importance of Mexico. Consider that Mexico is now

America's third-largest trading partner -- \$52 billion in trade in 1989, and this year's number should be even higher. Since every billion dollars of exports creates roughly 25,000 jobs, more cooperation means more prosperity for more people.

I know there is no blueprint; no one size fits-all approach to progress and reform. Each nation in this region must decide how best to achieve economic growth. But it was President Salinas who said in his recent State of the Union Address, "Mexico doesn't want to be a third world nation. It wants to be a first world nation.

He understands that prosperity in this hemisphere depends on trade not aid. Already, your automotive, electronic, tourism and other industries have shown world-class productive capability and when you grow, we grow. A Mexico that wants to get out and compete has selling power, but it also has buying power. That's good for Mexico and good for America.

Negotiating a Free Trade Agreement won't be easy. We will hear criticism -- just as we did when we negotiated the Free Trade Agreement with Canada. But we should remember what trade liberalization can and already has done.

In 1988, Mexico entered the GATT-- and bilateral trade soared to \$52 billion -- up \$17 billion from the year before. The bond industry took hold and reached growth rates of 20 percent a year, creating half-a-million jobs. Virtually, everyone favors free trade, but not everyone has the vision to make it a reality. I believe Mexico and the United States do --

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and I ask you not only to help make it happen but to make it succeed.

Both our peoples can then look to a future of peace and prosperity. A proud future for two nations sharing not just common borders -- not just common ideals but a friendship that last generations.

Thank you for your kindness and a truly wonderful visit. Thanks to my good friend President Salinas -- and God bless the great nation of Mexico.

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Action: KobK
 cc: MJB, JBT
 Document No. _____

WHITE HOUSE STAFFING MEMORANDUM



DATE: 11/23/90 ACTION/CONCURRENCE/COMMENT DUE BY: NOON TODAY

SUBJECT: PRESIDENTIAL REMARKS: SIX SPEECHES FOR STATE VISIT TO MEXICO

	ACTION FYI			ACTION FYI	
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input type="checkbox"/>	NEWMAN	<input type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
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CICCONI	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>ROGERS</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
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HAGIN	<input type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
HOLIDAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please forward any comments directly to Chriss Winston, Rm. 122, x2930, no later than NOON TODAY, Friday, November 23, with a copy to my office. Thank you.

RESPONSE:

Page 6 of Nov 24 speech in Monterey City Theater & Page 3 Casino

James W. Cicconi
 Assistant to the President
 and Deputy to the Chief of Staff
 Ext. 2702

Smith/Garmey
November 22, 1990
Draft Two (AFI)
Mex

PRESIDENTIAL REMARKS:

BARBEQUE
AGUALEGUAS, MEXICO
MONDAY, NOVEMBER 26, 1990
1:45 P.M.

President and Mrs. Salinas: Let me say how pleased Barbara and I are to be in your home town of Agualeguas. We are delighted to spend the kind of informal time together we shared at Camp David last year.//

To Mayor Reynaldo Canales Vela, and the people of this wonderful village: We are thrilled to join you, and thank you for your hospitality. You have shown anew the kindness for which Mexico is so famous.

((Barbara and I loved the barbecue. That goes double for the rodeo. It's amazing to me how a cowboy can chase down a steer, throw a rope around his neck, wrestle him to the ground, and tie his legs. // I have a tough time just catching a fish.))

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Being here makes me understand what President Salinas learned as a boy, growing up half a block away -- things like community and hard work, love of country and of God.// I am told Agualeguas means "Far Waters." President Salinas has traveled

far to advance peace and prosperity. Yet never has he forgotten the roots and the values of his youth. Mr. President, Barbara and I have enjoyed this special time together -- sharing with you the beauty of your home and the joy of your family and friends. Thank you for a wonderful day.

#

(Lange/Cawley)
November 20, 1990
3:30 p.m.
[MEX.DOC]

PRESIDENTIAL REMARKS: GOVERNMENT PALACE
MONTERREY, MEXICO
THURSDAY, NOVEMBER 26, 1990
[6:30 P.M.]

[[President Salinas, Governor Trevino, Major Rizzo, friends
and neighbors.]]

Barbara and I are honored by all you have done. For all of
the work that has gone into preparations for our visit -- muchas
gracias. Somos muy agradecidos. \\\

It is an honor to stand with you, before this magnificent
palace, at such a promising moment in our shared history. For I
believe that our two peoples are now on the eve of an era more
cooperative, and more prosperous, than any we have ever known.

Not far from this plaza, the mountains stretch toward the
sky. In the sunlight, they can seem larger than life. But even
when obscured by darkness, their power is such that their
presence is always felt.

And so it is with our common potential. Our dreams and high
aspirations have always been with us. But those dreams are no
longer larger than life -- they're within our reach.

In this plaza, I stand before Mexico's greatest heroes.

Hidalgo and Morelos, who set this great nation on the road
to independence. Juarez and Escobedo, who defined and defended
the principles of justice and freedom that guide Mexico even to
this day. And above all, the Mexican people themselves -- all of

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you here tonight -- who are the lifeblood of this great city, and this great nation.

So I've come to Mexico with a message of respect, admiration, and hope for a brighter future, shared by our two countries. And I'm pleased to be working closely with your dynamic and visionary President, Carlos Salinas -- the architect of a breathtaking economic transformation, and a great leader. In his inaugural address, he expressed his "certainty that Mexico, because of its history, dimensions, and the quality of its people, deserves to hold a stronger position among the nations of the world." President Salinas -- I agree. \\\

In our consultations, President Salinas and I are discussing how we can empower the people of our two nations -- toward a brighter and more prosperous future.

We want to work toward the free and fair trade so vital to creating jobs and enterprise in your economy and our own. We want to look for new progress against the scourge of drugs, so threatening to our youth. We have a precious environment to protect, and future generations to educate.

And there are challenges, too, in the world beyond our borders. The reconstruction of Central America, the restoration of stability in the Persian Gulf region, the successful conclusion of world trade talks -- these are also issues we are discussing together.

What we seek, ultimately, is a world that looks like the U.S.-Mexico relationship itself -- oriented toward cooperation,

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communication, and respectful partnership in seizing the many opportunities ahead.

Looking out at you, and the figures of your great men, it's clear to me that history is on our side. We are joined by our faith in freedom. In the words of a great son of Mexico, Octavio Paz, liberty "is a movement of consciousness that leads us, at certain moments, to utter one of two words: Yes, or No."

Together, let us say yes to liberty. Let us commence a new era for both our nations -- where what stretches between us is not a border, but a bridge.

With candor and mutual respect as our guides, let us cross over into a new era of shared progress and prosperity -- for a stronger Mexico, and stronger United States, and a better world.

Thank you for your warm reception. God bless you all.

And viva Mexico!

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Smith/Garmey
November 22, 1990
Draft Two (AFI)
DEDICATE

PRESIDENTIAL REMARKS: STUDIES DEDICATION
 MONTERREY, MEXICO
 TUESDAY, NOVEMBER 27, 1990

Rector Farias, Rector Rangel, friends and neighbors. I want to thank my good friend, President Salinas, for that kind introduction. It is a delight to be with all of you for this important dedication. \\
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As I have often said, education is our most enduring legacy -- vital to everything we are, and can become.

the Mexican-American Studies Institute that we inaugurate today can enrich that legacy -- making an invaluable contribution to bilateral understanding. It will encourage our young leaders and scholars, and link our two Nations --- helping education create a better, more decent world.\\

Education shows how dreams realized can make possible even bigger dreams. Dreams that will keep our Nations competitive, raise our standard of living, and improve our quality of life. Our dreams can presage a new Golden Age of understanding, technology, and prosperity. And this institute provides the peoples of the United States and Mexico with another opportunity for friendship and cooperation.

Education can fulfill the words of Octavio Paz, the beloved Nobel Prize winner for Literature, who writes that for the first time in Mexico's history, you are the contemporaries of all

mankind.\ I applaud this Studies Institute, and pledge America's help in ensuring its success. And let me close with what Franklin Roosevelt said right here in Monterrey -- a message as relevant today as in 1943.\

Nothing is more important, he observed, than " . . . the exchange of those ideas and of those moral values which give life and significance to the tremendous effort of the free peoples of the world." In that spirit, and with love for education and the Mexican people, thank you very much. God bless Mexico.

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Grant\Simon
Nov. 22, 1990
Mexico.Toa
Draft One (AF1)

Presidential Toast: State Luncheon
Governor's Palace
Monterrey, Mexico
Tuesday, November 27, 1990

President Salinas, if I may, I would like to raise my glass to you, in thanks for your friendship, your counsel, and your commitment to a stronger relationship between our two countries.

President Salinas and I both come from hometowns no more than 200 miles from our common border. We both grew up in families with a heritage of public service, and we were inaugurated at the same time in history. When we first met in Houston in 1988, neither of us had yet assumed office, but both were fully aware of the challenges facing us in the relations between our nations.

Few countries are as important to the United States as Mexico is. Our Southwest bears the imprint of your culture. Your nation is our third largest trading partner. Twelve million Americans call Mexico their madre patria. We have faced many challenges together, whether it is the conflict in Central America or the druglords in the Andes.

In our Houston meeting and in our five meetings since then, you have always brought Mexico's perspective into positive focus, pointing the way to the kind of communication and cooperation that has benefitted us both so much.

Now we are on the verge of an historic Free Trade Agreement -- the symbol of how far our two countries have come in learning to understand, trust and work with one another.

This agreement will unleash powerful energies in both economies. Countless new ventures will emerge. More jobs, higher standards of living, and greater productivity will make us both more competitive in the global arena.

As you said in your State of the Union message, "We want to harness the new winds of change that are blowing beyond our borders." Without ignoring risks, you celebrated new freedoms and you saw fresh hope.

Mr. President, I share your views enthusiastically. We are not on an easy path. But I firmly believe we are on the right one. And I sincerely hope that our two nations share the same path of freedom and opportunity for years to come.

In the spirit of Houston and Monterrey, I raise my glass to the great leader of a great nation: President Carlos Salinas de Gortari.

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Davis\Blymire
Nov. 22, 1990
Draft Two (AFI)
BUENO

PRESIDENTIAL ADDRESS: CITY THEATER
MONTERREY, MEXICO
TUESDAY, NOVEMBER 27, 1990
10:40 a.m.

((ACKNOWLEDGEMENTS -- President and Cecilia Salinas,
Secretary Solana, [Secretaries Brady and Mosbacher], Ambassadors
Petricioli and Negrofonte.))

Mister President, Barbara and I are touched and deeply
impressed by the wonderful reception we've been given by the
people of your home state, from a village rodeo to the bustling
crowds of Monterrey.

For our part, it's great to be back, to see Saddle Mountain
again, and to be with the civic leaders of this truly magnificent
city. ///

And it's also a pleasure to again spend time with your
President. From the chambers of the United Nations, to the halls
of the Kremlin, to the palaces of Paris and Prague -- the world
recognizes that Mexico has one the most dynamic and creative
leaders of our generation -- your President -- President Salinas.

Little surprise, then, that one of my first acts as
President-elect was to meet with your President in my hometown of
Houston. Yesterday, President Salinas returned the favor by
sharing with us the simple beauty of his home village. And it
was there, in Aqualaguas, that I saw many similarities in our
backgrounds. Both of us are the sons of senators. Both of us

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were raised to believe in public service. And both of us know that what is true for two people is true for two nations: Friendship makes us stronger. \\

I know that my country is also stronger because of our Mexican heritage -- a rich bequest of architecture, language and culture. And in a more personal way, it is a heritage bestowed on the Bush family. My son Jeb has lived in your country; his wife Columba was born in your country; and their union has given Barbara and me two beloved grandchildren. So when I speak of Americans and Mexicans, I can only say: "Somos una familia." We are one family. ///

Of course, we are still distinct societies with very different traditions, as we should be. But we have, at long last, discarded hollow fears and worn-out cliches. And as the world watches, we are working together in a spirit of mutual respect. ///

The world is also watching because President Salinas is leading Mexico through an era of exciting, unprecedented reform. Like an Aztec eagle, the Mexico of legend is rising again as a 21st-century giant, greater than ever. The Mexican Renaissance has begun.

Right from the start, President Salinas, his fellow leaders and the Mexican people have shown unflagging courage, even in the midst of a grave financial crisis, high inflation and a devastating earthquake. Such courage does not go unrewarded. And that is why Mexico is growing stronger by the day.

No nation on earth has opened to the world so quickly, restructured its debt so intelligently, or reformed its national economy so wisely. These are bold moves. But we live in a time that demands bold action.

The world has not seen such rapid change since the last meeting in Monterrey between a U.S. President and a Mexican President. In 1943, when President Franklin Delano Roosevelt came here to consult with President Avila Camacho, we were allies in a life-or-death struggle against tyranny.

That war ended in 1945. Another struggle, a cold war, came to a peaceful end in 1990. Yet even as the challenges change, the nature of our relationship as colleagues, neighbors and friends endures and grows. This is what we mean by the spirit of Houston and Monterrey.///

And it is in this spirit of friendship that we can work together to confront new challenges: to advance democracy and human rights, to meet economic and technological competition, to struggle together to protect our youth from drugs, and our common environment from pollution.

As we meet, we are on the eve of major advances in international trade that will bring greater opportunity to our peoples. We must press now for the successful conclusion of the world trade talks known as the Uruguay Round of GATT. The critical moment is at hand.

As two of the world's largest economies, we must insist that all our trading partners act in a spirit of fairness and

openness./// We know all too well that trade-distorting subsidies and artificial barriers create winners and losers before the game even begins. We must insist that trade with the nations of Europe, Asia and elsewhere, at the very least be conducted on a level playing field.///

Certainly, we have seen what trade liberalization can do just between two countries. Since Mexico entered GATT and lowered its tariffs, our two-way trade has boomed; from \$37 billion in 1987, it appears headed for an all-time high of almost \$60 billion in 1990.

The maquiladora industry alone boasts of more than 1,700 plants, all generating foreign exchange for Mexico. The reason? Go to the leading automotive or electronics plants here in Northern Mexico, and you will find standards that are not excelled anywhere in the world. The world demands quality, and U.S. and Mexican workers can provide it.///

But the size and sophistication of U.S.-Mexico trade today only hints at our potential. We can create and share unprecedented prosperity and jobs. That is why we must negotiate a **Bilateral Free Trade Agreement**.///

This agreement will not allow us to exploit markets. It will allow us to exploit opportunity. Together, we can allow two economies to work in complementary ways. Together, we can produce goods and services that are world-class competitive.

City Theatre

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That's good for the United States and good for Mexico. Good for American workers and good for the workers of Mexico.///

I look forward to the day when we will meet to sign our names to a free trade agreement that will write a new page in North American history.

But while we endorse a common market, we reject the idea of a world divided into isolated trading blocs. The United States and Mexico must set an example for all nations. In my "Enterprise for the Americas" initiative, I sketched out a vision of a hemisphere open to the free movement of people, goods and ideas from Montreal to Montevideo. This is a vision that President Salinas shares, for he knows that Mexico is a critical link in this chain of progress.

Your great poet and recent Nobel laureate, Octavio Paz, wrote that: "Mexico has been, and is, a boundary between peoples and civilizations . . . Boundaries, however, are not only disjunctive obstacles, they are also bridges." Let our work together build the bridge that joins North and South.///

But of course our bilateral cooperation extends far beyond commerce. Our peoples live in peace and freedom but halfway around the world a brutal unprovoked aggression shattered the peaceful desert sky.

Once again, Mexico and the United States stand united in rejecting aggression -- this time, that of the dictator of Iraq. Mexico is opposing this aggression with a strong and respected voice in the United Nations, and by increasing its contribution

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to the world oil market. And so I am here today to thank your President -- and to salute the Mexican people for your leadership -- your world leadership.///

What could not be done in the past can be done today. The world of global conflict is giving way to a new world order of global cooperation.

[[Next week, when I visit your sister republics in South America, I'll discuss the historic nuclear non-proliferation treaty pioneered by Mexico in 1967. We remain determined: ((There is no excuse for introducing weapons of mass destruction among friendly nations. The last thing we need is a balance of terror in the Americas.))]]

But there is another threat to the peace, one that is more subtle, one that knows no nationality and respects no border -- I'm talking about drugs and the violence they bring. Both president Salinas and I have committed our governments to a decisive victory over drug trafficking. We must not flag or fail. We must win this war.///

Like all conflicts, the drug war claims casualties. Each time a hero falls, it doesn't matter if he loses his life on my side or your side of the border. Let no one doubt our resolve. We will not be divided against each other, dissuaded from seeking justice, or frightened into submission.

We know that what affects one of us, affects both of us. This no less true when it comes to our common environment. A few weeks ago, I signed the first comprehensive Clean Air legislation

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in thirteen years -- new laws that will benefit not just my country, but the world. We have also worked with you to investigate air pollution in our large cities. If I may paraphrase your President, the children of Los Angeles and Mexico City deserve blue skies by day and stars to wish upon by night. and they deserve nothing less.///

Your President and I also understand that our two nations have much to share in a greater marketplace -- the marketplace of ideas. That is why we are creating today the U.S.-Mexico Commission for Educational and Cultural Cooperation, a new way to promote a dialogue among our scholars, our artists, our educators. And when our brightest men and women confer, I believe one of the things they will tell us is this: We are facing a new century. So let us begin this new century not simply as neighbors, but as friends. Let us begin this new century not as mere partners in trade, but as partners in leadership.///

Standing alone, we are still the nations of Washington and Hidalgo, Lincoln and Juarez, Carl Sandburg and Octavio Paz. But as great as our two nations are when we stand together, we are never taller than when we stand for principle.

Once again, thank you for your gracious hospitality. May God bless you all, and the peoples of the United States and Mexico.

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PRESIDENTIAL REMARKS: CASINO MEETING
MONTERREY, MEXICO
TUESDAY, NOVEMBER 27, 1990
11:45 A.M.

Secretary Serra, Secretary Mosbacher, Mrs. Hills, friends.
Thank you, Mr. President, for that kind introduction and for the
warm friendship that has grown between our families and our
countries.

You know, forty-seven years ago, the last American President
to visit Monterrey, Franklin Roosevelt told of his hopes that one
day every Mexican and American President would feel at "liberty
to visit each other just as neighbors visit each other"-- just as
neighbors talk things over and get to know one another."
Today, that dream of a special relationship between the United
States and Mexico is no longer a dream. It is as real as the
spirit and drive, the compassion and courage of this great
Mexican President and his people.

Bernal Diaz, a great 16th Century writer, once wrote of
Mexico "that never in the world would there be discovered other
lands such as these." The Mexico of 1990 lives up to that early
vision. Yours is a land of beauty and the boundless energy of a
creative people. It is a land of optimism and a land of infinite
opportunity.

You are a nation proud of yesterday and hopeful for the
future, and it is a future the United States wants to share.

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It is easy to see why Mexico is so strong-- and why the relationship between our two nations has never been more important or interrelated. Today, more people are crossing the borders joining our countries than ever before - crossing legally and establishing strong social, cultural and economic ties.

Today, our governments are working closely to win the war on drugs -- a war that takes a terrible toll on the lifeblood of both Mexico and the United States. And our efforts are beginning to pay off as we see more illegal drugs seized than ever before.

We also see more and more universities on both sides of the border developing exchange programs as we work to encourage intellectual achievement and better understanding between our peoples. And we have committed ourselves to protect our environment.

But it is difficult to imagine any theme more vital than the one you are discussing this morning -- how the private sector can create and expand the economic resources that sustain our relationship as a whole.

I can tell you that I am convinced that the most important step we can take together as nations and as two peoples with drive and determination is the passage of a Free Trade Agreement between the United States and Mexico.

You know that free trade means more jobs and productivity for both Mexicans and Americans. You understand the economic importance of the United States; and America, too, realizes the economic importance of Mexico. Consider that Mexico is now

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America's third-largest trading partner -- \$52 billion in trade in 1989, and this year's number should be even higher. Since every billion dollars of exports creates roughly 25,000 jobs, more cooperation means more prosperity for more people.

I know there is no blueprint; no one size fits-all approach to progress and reform. Each nation in this region must decide how best to achieve economic growth. But it was President Salinas who said in his recent State of the Union Address, "Mexico doesn't want to be a third world nation. It wants to be a first world nation."

He understands that prosperity in this hemisphere depends on trade not aid. Already, your automotive, electronic, tourism and other industries have shown world-class productive capability and when you grow, we grow. A Mexico that wants to get out and compete has selling power, but it also has buying power. That's good for Mexico and good for America.

Negotiating a Free Trade Agreement won't be easy. We will hear criticism -- just as we did when we negotiated the Free Trade Agreement with Canada. But we should remember what trade liberalization can and already has done.

In 1988, Mexico entered the GATT-- and ^{our} bilateral trade ^{with Mexico} soared to \$52 billion -- up \$17 billion from the year before. ^{GATT entry} The bond industry took hold and reached growth rates of 20 percent a year, creating half-a-million jobs. Virtually, everyone favors free trade, but not everyone has the vision to make it a reality. I believe Mexico and the United States do --

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and I ask you not only to help make it happen but to make it succeed.

Both our peoples can then look to a future of peace and prosperity. A proud future for two nations sharing not just common borders -- not just common ideals but a friendship that last generations.

Thank you for your kindness and a truly wonderful visit. Thanks to my good friend President Salinas -- and God bless the great nation of Mexico.

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