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Folder Title:
Fundraising Breakfast for Governor Branstad 6/8/90 [OA 5374]

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WHITE HOUSE STAFFING MEMORANDUM

DATE: 06/01/90 ACTION/CONCURRENCE/COMMENT DUE BY: 5:00 p.m. Monday 06/04

SUBJECT: PRESIDENTIAL REMARKS: BRANSTAD FOR GOVERNOR FUNDRAISER, DES MOINES (06/01 Draft Three)

	ACTION FYI			ACTION FYI	
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input type="checkbox"/>	NEWMAN	<input type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	ROGICH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BATES	<input checked="" type="checkbox"/>	<input type="checkbox"/>	UNTERMAYER	<input type="checkbox"/>	<input type="checkbox"/>
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CICCONI	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>PINKERTON</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<u>WINSTON</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>WRAY</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
GRAY	<input type="checkbox"/>	<input type="checkbox"/>	<u>ANDERSON</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
HAGIN	<input type="checkbox"/>	<input type="checkbox"/>	<u>BENNETT</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
			BOSKIN	<input checked="" type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please provide any comments/recommendations directly to Chriss Winston by 5:00 p.m. on Monday, 06/04, with a copy to my office. Thanks.

RESPONSE:

Our only comment is that once the Trade Insert is complete, the EPC would like to review it. Please contact me. Thanks. Holly Williamson *HW*

James W. Cicconi
Assistant to the President
and Deputy to the Chief of Staff
Ext. 2702

THE WHITE HOUSE

Office of the Press Secretary
(Des Moines, Iowa)

For Immediate Release

June 8, 1990

REMARKS BY THE PRESIDENT
AT FUNDRAISING BREAKFAST
FOR GOVERNOR BRANSTAD

Des Moines, Iowa

8:11 A.M. CDT

THE PRESIDENT: Thank you all very much. Thank you, Terry. Thank you, Governor Branstad. I'm just delighted to be back with so many friends. I was looking around for Chuck Grassley, who is doing an outstanding job in the Senate. I assume he's back there, but I want to just put in a plug for our Senator. (Applause.)

But I see one who I want very much to be in the Senate, and I'm talking about my old friend, Tom Tauke. We've got to elect him. And Tom, keep up the great work. (Applause.) And of course, perhaps my oldest Iowa friend, and a guy that's helped me today a lot as President -- helped me in the past very much, indeed. And I'm talking about Jim Leach over here, a member of Congress in the eastern part of the state. (Applause.)

I'm going to get in trouble, but I also want to single out Jim Lightfoot and Fred Grandy, but I think both of them are in Washington, working. And I might add that now we have this important Second District coming up, and I'm for Jim Nussle. He came out to the airport last night, and I want to see him win this race. We do not want to lose seats in the United States Congress. (Applause.) And the strength's not just with Governor Branstad at the top of this ticket, and Tom Tauke and others. When you have candidates like Burt Day and Varel -- Varel Bailey over here, whom I've known forever. I don't want to date him. (Laughter.) I mean, put him outdated -- put it that way. (Laughter.) Beverly Anderson and Edward Kelly. And then, another old friend that -- I guess he's a household word by now. He's just being sworn-in as the National President of the State Auditors. And I'm talking, of course, about Dick Johnson. I wish he were here, but I wish him well, too. (Applause.)

I don't want to forget the Party, the Party organization. Because when we move into an election year, the Party organization means something. It's terribly important, as so many of you out here know, that the candidates are back with a strong Party structure, led by Rich Schwarm over here, our Chairman; Gwen Boeke, our National Committeewoman; and Marvin Pomerantz, who -- gosh, everybody knows him. Ask somebody to get some money raised -- get Marv to head it up -- I'll tell you. And it's not just that -- (applause) -- it's not simply that. It's his judgment and his experience and the respect level that he brings to anything he's interested in.

Of course, I'm going to get in trouble as I look around this room, but Charlotte Mohr, and my old friend, George Wittgraf. I don't think she's here, but I do want to pay an emotional tribute to Mary Louise Smith, who followed me as National Chairman when I left being Chairman of the Republican Party. And we've remained good, close friends. I'm told that she's in Washington today.

The last time I was at this particular hotel was the night before the Iowa caucuses. (Laughter.) And today, I've come back to this great state to let Terry in on my secret formula for political success. (Laughter.) But I'm confident he'll win Iowa anyway. (Applause.)

MORE

Now let me put a little different spin on this. I'll tell you so -- I know very well -- and I mean it. And the Silver Fox knows this, too -- that's Barbara. (Laughter.) That I would not be President of the United States if it hadn't been for Iowa, albeit in 1980. It was very important. And I look around this room, and I see so many people into whose homes I and Barbara and our kids have intruded. And I remain very grateful, because I know just exactly how I got here, having an opportunity to serve as President in this most fascinating of times. So I came to say thank you as well as support for our great Governor, Terry Branstad. (Applause.)

So for me, it is great to be back in the Hawkeye State. Whenever I'm here, I take the advice of a great Iowan, the Duke, John Wayne, who once said, "Talk low, talk slow, and don't say too much." (Laughter.) So as I look at all these pages, I may be -- (laughter) -- but you can't say enough about what another great Iowan -- and I mean that -- this Governor, Terry Branstad, has done for this state. You look at his background: a family man, attorney, farmer. Served three times in the Iowa House of Representatives and then a term as Lieutenant Governor before being elected Iowa's youngest Governor ever.

Look at his record: He's running for his third consecutive term as Governor. Over the past seven years, Terry has turned the state economy around through sensible fiscal policies and by staying with the controlling spending. He put education at the top of his agenda, ensuring world-class status for Iowa's school system. He's one of America's leading Governors, elected by his peers as Chairman of the National Governors' Association. Iowa needs this kind of experience and leadership, and frankly, if you believe as I do that a lot of the best answers are found in the states and at the local level, so does America need Terry Branstad to continue as Governor of this state. (Applause.)

Terry touched on the Governors' summit that we had at Charlottesville. He and I worked closely together at that summit in Virginia last September, where he played a key role -- and I mean this -- a key role in his position as head of the Governors. You know, exactly 26 years ago today, former President Eisenhower addressed that same group, saying, "Our best protection against bigger government in Washington is better government in the states." Well, that's still true today. And Terry Branstad proves that every single day.

My last visit to this great state was just a few days after the Malta Summit, at an appearance on behalf of the next U.S. Senator over here, my friend, Tom Tauke. We laid a solid foundation for progress at Malta, and I shared many things with President Gorbachev: dialogue, cooperation, and Dramamine. (Laughter.)

I told Iowans that night that President Gorbachev and I had just agreed to new initiatives nurturing Europe's tide toward democracy, accelerating arms control and expanding trade. I'd like to talk to you this morning about some of the progress we've made at the Washington Summit, and what it means for Iowans, and indeed for all Americans.

This historic summit has furthered the process of peace by working toward a safer world and a stable, new Europe; one in which every nation's security is strengthened and no nation is threatened. In a spirit of cooperation and hope, President Gorbachev and I reached a number of new agreements that will affect the lives of all Americans.

Among them is a bilateral agreement between the Soviet Union and us, to eliminate, for the first time, the great majority of these ghastly chemical weapons our countries have stockpiled over the years. That is progress. At long last, we have also signed new protocols that will allow 15-year-old nuclear testing treaties to be ratified, as well as a major new agreement that updates and expands our 1973 agreement on peaceful uses of atomic energy. And we made substantial progress on our negotiations governing reductions in both

these strategic arms, these deadly, destabilizing weapons -- these SS-18s and others. And also in conventional forces. I think we did make progress, though we haven't signed a CFE treaty. And we issued joint statements in both these areas.

These agreements, we hope, represent the beginning of the end of the Cold War -- (applause) -- and I think I represent all Americans when -- I hope that we are having now a new relationship of enduring cooperation between the Soviet and American peoples -- cooperation further strengthened with new agreements on trade and grain sales.

And while our trade deal with the Soviets, properly, in my view, depends on the passage of key emigration laws within the Soviet Union, the trade agreement we negotiated is, in my view, in the best interest of the United States; because an improved trade relationship between our two countries means expanded markets for American goods and services, and expanded markets for, in your case, Iowa corn and soybeans.

And, in fact, the new U.S.-Soviet grain agreement signed at the summit calls for at least 40 million metric tons of grain to be purchased by the Soviets over the next five years. And that's nothing but good news for agricultural America. Our task is to keep moving forward, and to keep Iowa productive, and to keep America strong. But despite all our progress -- let's be candid -- we cannot lose sight of the significant differences that remain between our two countries.

Lithuania is one difference. And I urged the Soviet President to establish a good-faith dialogue between the Soviet leaders and the Baltic peoples. And the United States will continue to speak out on behalf of peoples rightfully yearning for freedom and self-determination. We must never retreat for our commitment for democracy and freedom. (Applause.)

The question of a unified Germany is not one that will be solved by the United States alone. When I leave here, I stop off in Nebraska and then fly home to have yet another meeting with the Federal Chancellor -- with Chancellor Helmut Kohl -- about this very important question, that affects not only the stability of Europe, but greatly affects the interests of the United States. But it's not going to be solved by the U.S. alone, nor is it one that will be solved quickly or easily. In the final analysis, I think we would agree that it's a question for the people of Germany to decide. But the United States remains committed to German membership in NATO as part of a stable Europe, whole and free.

As one who has strongly supported the exodus of Soviet Jews -- and it is a question of fundamental rights and fundamental integrity of a country -- I am pleased to see that after last year's record-setting total emigration of 72,000 Soviet Jews, this year's emigration rate may become the highest ever. And we must keep the door to freedom open for these Soviet Jews.

And I've said often that we want perestroika to succeed, and we do. As a world leader in agriculture, farm technology and education, you, Iowa, can play a significant role in making that happen. In fact, you already are helping perestroika succeed.

Many people here may remember the first American-Soviet summit in the United States, back in 1959. After his meetings with President Eisenhower, Chairman Khrushchev toured Des Moines. And he was obsessed with the vision of productivity that he had seen on American farms, and with the idea of growing corn. And yet because the Soviet system was not a free enterprise system -- one with open markets and good distribution and production incentives, or any of the economic freedoms we enjoy -- its experiment in collective farming was a dismal failure.

As a young man, Mikhail Gorbachev witnessed the struggle of the Russian farmers. He went on to become the Party Secretary of

Agriculture -- some may have forgotten that. And by the time President Gorbachev and I sat down at the table last week, a delegation of collective farmers had already journeyed 5,000 miles to the fields of Iowa to learn from our system, the most efficient and bountiful in the entire world. And how amazed -- how amazed Chairman Khrushchev would have been at the interaction between the American farmers and the Soviet farmers.

Under the leadership of Governor Branstad, Iowa is forging a new sense of cooperation between its citizens and the Soviet people. In fact, two years ago, Terry signed an agreement making Iowa a sister state with President Gorbachev's native region in the Stavropol district.

But another way to help perestroika succeed is through education, learning about each other's countries and peoples. In Washington last week we agreed to increase undergraduate exchanges by 1,000 students, college students, on both the American and Soviet sides. This agreement will allow more of our young people to learn firsthand about each other's culture and politics.

Here in Iowa, learning and education have always been a priority. Your internationally renowned Writers Workshop at the University of Iowa is living proof of that, and with a Soviet writer currently in the International Writing Program.

You've got a Governor who puts education at the top of his list. At the Education summit with the nation's governors last September, Terry really made a difference -- it wasn't just the cameo appearance of the Chairman, he made a difference. And he's made a difference right here in this state, ensuring that your state's education system is one of the best in the entire country -- with Iowa students ranked first in ACT scores in America. (Applause.) And Iowans can brag, they've got the fifth highest percentage rate of high school graduates in the entire country. And like Terry, we've made education one of our top priorities at the national level. And so we can do nationally -- we must do nationally, what you've done locally.

Under Terry's leadership -- and after he personally journeyed to the Soviet Union twice for the negotiations -- Iowa State University became the first institution in the United States to forge a relationship with a Soviet academic institution, the Agricultural Academy of Science. So far, Iowa has received five Soviet official delegations to discuss trade and education ties. In fact, a Soviet trade representative will be coming into the state in just a few days.

I came to you today to talk about Terry Branstad, and our work together for a better America and a better world. His dedication to this state and nation is what drew Terry Branstad into public service, and it's what keeps him working so hard for the future of this state, and for America's future as well. You see, we need him to remain in the Governor's chair. (Applause.) We need his experience, his energy and then this proven ability.

This decade is fast becoming known -- for quite obvious reasons -- as the decade of democracy; the decade of opportunity. But to make those goals a reality, we will need leadership. Terry Branstad has been providing that leadership to his state and nation for nearly 20 years. And they say "The Time is Right" for Iowa. Well, "The Time is Right" for Terry Branstad -- (applause) -- to continue to lead Iowa forward into the new decade of democracy and opportunity.

Let me say once again -- and I did talk to Barbara this morning -- she seemed unexcited about her 65th birthday, but nevertheless, I -- (laughter) -- just a couple of observations since some in the receiving -- she's doing just great. And I thought she was superb up there at Wellesley University, representing the values -- (applause) -- and so she joins me in saying to our friends in Iowa, thank you. Thank you for your support for this outstanding

Governor.

And thank you for giving Barbara and me the opportunity to serve the greatest country on the face of the Earth. God bless you all. And God bless America. (Applause.)

END

8:31 A.M. CDT

June 4, 1990

INFORMATION

MEMORANDUM FOR THE PRESIDENT

THROUGH: DAVID DEMAREST

FROM: MARY KATE GRANT *MKG*

SUBJECT: REMARKS FOR GOVERNOR TERRY BRANSTAD FUNDRAISER

I. SUMMARY

Attached are draft remarks for the fundraising breakfast for Governor Terry Branstad, which will be held at the Des Moines Marriott at 8:10 a.m. on Friday June 8, 1990.

II. DISCUSSION

These remarks (12 minutes, teleprompter) focus on recent developments at the Washington Summit, and its effects on Iowans in terms of agriculture, trade and education.

Approximately 500 people will have paid \$150 for the breakfast.

Grant/Simon
June 4, 1990
Draft four
A:BRANSTAD

PRESIDENTIAL REMARKS: BRANSTAD FOR GOVERNOR FUNDRAISER
DES MOINES MARRIOTT
FRIDAY, JUNE 8, 1990
8:10 A.M.

((It's nice to see Senator Chuck Grassley, and the next
Senator from the great state of Iowa -- Tom Tauke.))

[Before we begin, I'd like to wish a happy birthday to my
wife, Barbara.\\ I won't give away her age, but I can tell you
she now flies on Air Force One with a **senior citizen's discount**.
\\\]

[The last time I was at this particular hotel was the night
before the Iowa caucuses. And today, I've come to Iowa to lend
my own brand of political savvy to Terry's campaign. \\ I'm
confident he'll win Iowa anyway. \\\

It's great to be back in the Hawkeye state. Whenever I'm
here, I take the advice of a great Iowan, John Wayne, who once
said, "Talk low, talk slow, and don't say too much." \\\

But you can't say enough about what another great Iowan,
Terry Branstad has done for his state. Look at his background:
Family man, attorney, farmer. Served three terms in the Iowa
House of Representatives and a term as Lieutenant Governor before
being elected Iowa's youngest Governor ever.

Look at his record: He's running for his third consecutive
term as Governor. Over the past seven years, Terry has turned
the state economy around through sensible fiscal policies and by

controlling spending. He put education at the top of his agenda, ensuring world-class status for Iowa's school system. He's grown in stature as one of America's leading Governors, elected by his peers as chairman of the National Governors' Association. Iowa needs Terry Branstad's experience and leadership, and so does America.\\

Terry and I worked closely together at the Education Summit in Virginia last September, where he played a key role in his position as head of the governors. You know, exactly 26 years ago today, former President Eisenhower addressed that same group, saying, "Our best protection against bigger government in Washington is better government in the states." That's still true today. And Terry Branstad proves it every day. \\

My last visit to this great state was just a few days after the Malta Summit, at an appearance on behalf of the next U.S. Senator from Iowa, Tom Tauke. \\

[President Gorbachev and I laid a solid foundation for progress at Malta, and we shared many things: friendship, cooperation ... and Dramamine.\\]

I told Iowans that night that President Gorbachev and I had just agreed to new initiatives nurturing Europe's tide toward democracy, accelerating arms control and expanding trade. I'd like to talk with you this morning about some of the progress we made at the Washington Summit, and what it means for Iowans -- and all Americans.

President Gorbachev and I worked together during those historic days in Washington, to further the process of peace by working toward a safer world and a stable, new Europe -- one in which every nation's security is strengthened and no nation is threatened. In a spirit of cooperation and hope, we reached new agreements that will affect the lives of all Americans.

President Gorbachev and I signed a bilateral agreement to eliminate, for the first time, the great majority of the chemical weapons our countries have stockpiled over the years. At long last, President Gorbachev and I have signed new protocols that will allow 15 year-old nuclear testing treaties to be ratified, as well as a major new agreement that updates and expands our 1973 agreement on the peaceful uses of atomic energy. And we made substantial progress on our negotiations governing reductions in both strategic arms and conventional armed forces. These agreements, we hope, represent the beginning of the end of the Cold War -- and a new relationship of enduring cooperation between the Soviet and American peoples -- cooperation further strengthened with new agreements on trade and grain sales.

President Gorbachev and I signed another agreement to work together to fight the terrible scourge of drugs. Like all Americans, I know Iowans are also concerned about drugs. Because no part of this country is safe from the scourge of illegal drugs. This is not simply an "inner-city" problem or a "border" problem. Drugs are a threat to every citizen in America, and every citizen of the world. Terry and I agree: we've got to deal

with both supply and demand, both here and abroad, if we are to succeed.\\

Iowans have always been interested in the exchange of ideas. Your internationally renowned Writers Workshop at the University of Iowa is living proof of that. In Washington last week, President Gorbachev and I agreed to undergraduate exchanges by 1,000 students on both sides. This agreement will allow our young people to learn first-hand about each other's culture and politics.

Here in Iowa, learning and education have always been a priority, and you've got a governor who puts education at the top of his list.

At the Education Summit with the Nation's Governors last September, Terry really made a difference. And he's made a difference in Iowa, ensuring that your state's education system is one of the best in the country -- with Iowa students ranked first in ACT scores in America. And Iowans can brag they've got the fifth highest percentage rate of high school graduates in the country. Like Terry, we've made education one of our top priorities at the national level. So we can do nationally what you've done locally.

Under Terry's leadership -- and after he personally journeyed to the Soviet Union twice for the negotiations -- Iowa State University became the first institution in the United States to forge a relationship with a Soviet academic institution -- the Agricultural Academy of Science. So far, Iowa has

received five Soviet official delegations to discuss trade and education ties -- in fact, a Soviet trade representative is in the state right now. As a world leader in agriculture, farm technology and education, Iowa can play a significant role helping perestroika succeed.

The improved relations and cooperation we're enjoying with the Soviet Union, through these and many other programs, give us new hope for peace and economic opportunity throughout the world. For in building friendships, we build trust. And from trust, arises peace.

Many people here may remember the first American-Soviet summit, back in 1959, after which Chairman Khrushchev toured Des Moines. He was obsessed with the vision of productivity he had seen on American farms -- and with the idea of growing corn. Yet because the Soviet system was not a free enterprise system, one with open markets, production incentives, or any of the economic freedoms we enjoy, its experiment in collective farming was a dismal failure.

As a young man, Mikhail Gorbachev witnessed the struggle of Russian farmers, and went on to become the Party Secretary for Agriculture. By the time President Gorbachev and I sat down at the table last week, a delegation of collective farmers had already journeyed 5,000 miles to the fields of Iowa -- to learn from our system, the most efficient and bountiful in the world.

But the Soviets have also been our customers. And an improved relationship between our two countries will also mean

expanded markets for American goods and services -- expanded markets for Iowa corn and soybeans. Our task is to keep moving forward, and to keep Iowa productive and America strong.\\

Under the leadership of Governor Branstad, Iowa is forging a new sense of cooperation between its citizens and the Soviet people. In fact, Terry ensured that Iowa established a sister-state relationship with the Soviet Union, when, two years ago, he signed an agreement making Iowa a sister state with President Gorbachev's native region, the Stavropol district. \\

I came to you today to talk about Terry Branstad, and our work together for a better America and a better world. His dedication to this state and nation is what drew Terry Branstad into public service, and it's what keeps him working so hard for Iowa's future, for America's future -- and most of all, for your future. We need Terry Branstad to remain in the Governor's chair. We need his experience, his energy and his proven ability.

This decade is fast becoming known as the decade of democracy -- the decade of opportunity. But to make those goals a reality, we will need leadership. Terry Branstad has been providing that leadership to his State and Nation for nearly 20 years. They say "The Time is Right" for Iowa. Well, "The Time is Right" for Terry Branstad -- to lead Iowa forward into the new decade of democracy and opportunity.

Thank you and God bless you.

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BRANSTAD FOR GOVERNOR FUNDRAISER
DES MOINES MARRIOTT
FRIDAY, JUNE 8, 1990
8:10 A.M.

THANK YOU TERRY. I'M JUST DELIGHTED TO BE BACK WITH SO MANY FRIENDS: SEN. CHUCK GRASSLEY \\\ YOUR NEXT SENATOR, TOM TAUKE. \\\ CONGRESSMEN JIM LEACH AND JIM LIGHTFOOT. \\\ AND WE'RE GOING TO ELECT A NEW CONGRESSMAN IN THE 2ND DISTRICT THIS YEAR: JIM NUSSLE. \\\ AND THE STRENGTH'S NOT JUST AT THE TOP OF THE REPUBLICAN STATE TICKET WHEN YOU HAVE CANDIDATES LIKE BURT DAY, VAREL BAILEY, BEVERLY ANDERSON AND EDWARD KELLY. \\\

AND THE CANDIDATES ARE BACKED WITH A STRONG PARTY STRUCTURE LED BY STATE CHAIRMAN RICH SCHWARM, NATIONAL COMMITTEEWOMEN GWEN BOEKE AND OTHERS LIKE MARVIN POMERANTZ, CHARLOTTE MOHR, AND MY OLD FRIEND GEORGE WITTGRAF. \\\

[THE LAST TIME I WAS AT THIS PARTICULAR HOTEL WAS THE NIGHT BEFORE THE IOWA CAUCUSES. AND TODAY, I'VE COME BACK TO THIS GREAT STATE TO LET TERRY IN ON MY OWN SECRET FORMULA FOR POLITICAL SUCCESS. \ BUT I'M CONFIDENT HE'LL WIN IOWA ANYWAY. \]

IT'S GREAT TO BE BACK IN THE HAWKEYE STATE.
WHENEVER I'M HERE, I TAKE THE ADVICE OF A GREAT IOWAN,
JOHN WAYNE, WHO ONCE SAID, "TALK LOW, TALK SLOW, AND
DON'T SAY TOO MUCH." \\\

BUT YOU CAN'T SAY ENOUGH ABOUT WHAT ANOTHER GREAT
IOWAN, TERRY BRANSTAD, HAS DONE FOR THIS STATE. LOOK
AT HIS BACKGROUND: FAMILY MAN, ATTORNEY, FARMER.
SERVED THREE TERMS IN THE IOWA HOUSE OF REPRESENTATIVES
AND A TERM AS LIEUTENANT GOVERNOR BEFORE BEING ELECTED
IOWA'S YOUNGEST GOVERNOR EVER.

LOOK AT HIS RECORD: HE'S RUNNING FOR HIS THIRD
CONSECUTIVE TERM AS GOVERNOR. OVER THE PAST SEVEN
YEARS, TERRY HAS TURNED THE STATE ECONOMY AROUND
THROUGH SENSIBLE FISCAL POLICIES AND BY CONTROLLING
SPENDING. HE PUT EDUCATION AT THE TOP OF HIS AGENDA,
ENSURING WORLD-CLASS STATUS FOR IOWA'S SCHOOL SYSTEM.
HE'S ONE OF AMERICA'S LEADING GOVERNORS, ELECTED BY HIS
PEERS AS CHAIRMAN OF THE NATIONAL GOVERNORS'
ASSOCIATION. IOWA NEEDS TERRY BRANSTAD'S EXPERIENCE
AND LEADERSHIP, AND SO DOES AMERICA.\\

TERRY AND I WORKED CLOSELY TOGETHER AT THE EDUCATION SUMMIT IN VIRGINIA LAST SEPTEMBER, WHERE HE PLAYED A KEY ROLE IN HIS POSITION AS HEAD OF THE GOVERNORS. YOU KNOW, EXACTLY 26 YEARS AGO TODAY, FORMER PRESIDENT EISENHOWER ADDRESSED THAT SAME GROUP, SAYING, "OUR BEST PROTECTION AGAINST BIGGER GOVERNMENT IN WASHINGTON IS BETTER GOVERNMENT IN THE STATES." THAT'S STILL TRUE TODAY. AND TERRY BRANSTAD PROVES IT EVERY DAY. \\\

MY LAST VISIT TO THIS GREAT STATE WAS JUST A FEW DAYS AFTER THE MALTA SUMMIT, AT AN APPEARANCE ON BEHALF OF THE NEXT U.S. SENATOR FROM IOWA, TOM TAUKE. \\\

[WE LAID A SOLID FOUNDATION FOR PROGRESS AT MALTA, AND I SHARED MANY THINGS WITH PRESIDENT GORBACHEV: DIALOGUE, COOPERATION ... AND DRAMAMINE.\\]

I TOLD IOWANS THAT NIGHT THAT PRESIDENT GORBACHEV AND I HAD JUST AGREED TO NEW INITIATIVES NURTURING EUROPE'S TIDE TOWARD DEMOCRACY, ACCELERATING ARMS CONTROL AND EXPANDING TRADE. I'D LIKE TO TALK WITH YOU THIS MORNING ABOUT SOME OF THE PROGRESS WE MADE AT THE WASHINGTON SUMMIT, AND WHAT IT MEANS FOR IOWANS -- AND ALL AMERICANS.

THIS HISTORIC SUMMIT HAS FURTHERED THE PROCESS OF PEACE BY WORKING TOWARD A SAFER WORLD AND A STABLE, NEW EUROPE -- ONE IN WHICH EVERY NATION'S SECURITY IS STRENGTHENED AND NO NATION IS THREATENED. IN A SPIRIT OF COOPERATION AND HOPE, PRESIDENT GORBACHEV AND I REACHED A NUMBER OF NEW AGREEMENTS THAT WILL AFFECT THE LIVES OF ALL AMERICANS.

AMONG THEM IS A BILATERAL AGREEMENT TO ELIMINATE, FOR THE FIRST TIME, THE GREAT MAJORITY OF THE CHEMICAL WEAPONS OUR COUNTRIES HAVE STOCKPILED OVER THE YEARS. AT LONG LAST, WE HAVE ALSO SIGNED NEW PROTOCOLS THAT WILL ALLOW 15 YEAR-OLD NUCLEAR TESTING TREATIES TO BE RATIFIED, AS WELL AS A MAJOR NEW AGREEMENT THAT UPDATES AND EXPANDS OUR 1973 AGREEMENT ON THE PEACEFUL USES OF ATOMIC ENERGY. AND WE MADE SUBSTANTIAL PROGRESS ON OUR NEGOTIATIONS GOVERNING REDUCTIONS IN BOTH STRATEGIC ARMS AND CONVENTIONAL FORCES -- ISSUING JOINT STATEMENTS IN BOTH THESE AREAS.

THESE AGREEMENTS, WE HOPE, REPRESENT THE BEGINNING OF THE END OF THE COLD WAR -- AND A NEW RELATIONSHIP OF ENDURING COOPERATION BETWEEN THE SOVIET AND AMERICAN PEOPLES -- COOPERATION FURTHER STRENGTHENED WITH NEW AGREEMENTS ON TRADE AND GRAIN SALES.

AND WHILE OUR TRADE DEAL WITH THE SOVIETS DEPENDS ON THE PASSAGE OF KEY EMIGRATION LAWS WITHIN THE SOVIET UNION, THE TRADE AGREEMENT WE NEGOTIATED IS IN THE BEST INTEREST OF THE UNITED STATES -- BECAUSE AN IMPROVED TRADE RELATIONSHIP BETWEEN OUR TWO COUNTRIES MEANS EXPANDED MARKETS FOR AMERICAN GOODS AND SERVICES -- AND EXPANDED MARKETS FOR IOWA CORN AND SOYBEANS. \\

IN FACT, THE NEW U.S.-SOVIET GRAIN AGREEMENT SIGNED AT THE SUMMIT CALLS FOR AT LEAST 40 MILLION METRIC TONS OF GRAIN TO BE PURCHASED BY THE SOVIETS OVER THE NEXT FIVE YEARS. \\ THAT'S NOTHING BUT GOOD NEWS FOR IOWA FARMERS. \\ OUR TASK IS TO KEEP MOVING FORWARD, AND TO KEEP IOWA PRODUCTIVE AND AMERICA STRONG. \\

BUT DESPITE ALL OF OUR PROGRESS, WE CANNOT LOSE SIGHT OF THE DIFFERENCES THAT REMAIN BETWEEN OUR TWO COUNTRIES.

LITHUANIA IS ONE DIFFERENCE. I URGED THE SOVIET PRESIDENT TO ESTABLISH A GOOD-FAITH DIALOGUE BETWEEN THE SOVIET LEADERS AND THE BALTIC PEOPLES. AND THE UNITED STATES WILL CONTINUE TO SPEAK OUT ON BEHALF OF PEOPLES RIGHTFULLY YEARNING FOR FREEDOM AND SELF-DETERMINATION.

THE QUESTION OF A UNIFIED GERMANY IS NOT ONE THAT WILL BE SOLVED BY THE UNITED STATES ALONE. NOR IS IT ONE THAT WILL BE SOLVED QUICKLY OR EASILY. IN THE FINAL ANALYSIS, IT'S A QUESTION FOR THE PEOPLE OF GERMANY TO DECIDE. BUT THE UNITED STATES REMAINS COMMITTED TO GERMAN MEMBERSHIP IN NATO, AS PART OF A STABLE EUROPE, WHOLE AND FREE.\

AS ONE WHO HAS STRONGLY SUPPORTED THE EXODUS OF SOVIET JEWS, I AM PLEASED TO SEE THAT AFTER LAST YEAR'S RECORD-SETTING TOTAL EMIGRATION OF 72,000 SOVIET JEWS, THIS YEAR'S EMIGRATION RATE MAY BECOME THE HIGHEST EVER. WE MUST KEEP THE DOOR TO FREEDOM OPEN FOR SOVIET JEWS.

I'VE OFTEN SAID WE WANT PERESTROIKA TO SUCCEED. AS A WORLD LEADER IN AGRICULTURE, FARM TECHNOLOGY AND EDUCATION, IOWA CAN CAN PLAY A SIGNIFICANT ROLE IN MAKING THAT HAPPEN -- IN FACT, YOU ALREADY ARE HELPING PERESTROIKA SUCCEED.

MANY PEOPLE HERE MAY REMEMBER THE FIRST AMERICAN-SOVIET SUMMIT IN THE U.S., BACK IN 1959. AFTER HIS MEETINGS WITH PRESIDENT EISENHOWER, CHAIRMAN KHRUSHCHEV TOURED DES MOINES. HE WAS OBSESSED WITH THE VISION OF PRODUCTIVITY HE HAD SEEN ON AMERICAN FARMS -- AND WITH THE IDEA OF GROWING CORN. YET BECAUSE THE SOVIET SYSTEM WAS NOT A FREE ENTERPRISE SYSTEM, ONE WITH OPEN MARKETS, PRODUCTION INCENTIVES, OR ANY OF THE ECONOMIC FREEDOMS WE ENJOY, ITS EXPERIMENT IN COLLECTIVE FARMING WAS A DISMAL FAILURE.

AS A YOUNG MAN, MIKHAIL GORBACHEV WITNESSED THE STRUGGLE OF RUSSIAN FARMERS, AND WENT ON TO BECOME THE PARTY SECRETARY FOR AGRICULTURE. BY THE TIME PRESIDENT GORBACHEV AND I SAT DOWN AT THE TABLE LAST WEEK, A DELEGATION OF COLLECTIVE FARMERS HAD ALREADY JOURNEYED 5,000 MILES TO THE FIELDS OF IOWA -- TO LEARN FROM OUR SYSTEM, THE MOST EFFICIENT AND BOUNTIFUL IN THE WORLD. HOW AMAZED CHAIRMAN KHRUSHCHEV WOULD HAVE BEEN AT THE INTERACTION BETWEEN AMERICAN FARMERS AND SOVIET FARMERS.

UNDER THE LEADERSHIP OF GOVERNOR BRANSTAD, IOWA IS FORGING A NEW SENSE OF COOPERATION BETWEEN ITS CITIZENS AND THE SOVIET PEOPLE. IN FACT, TWO YEARS AGO, TERRY SIGNED AN AGREEMENT MAKING IOWA A SISTER STATE WITH PRESIDENT GORBACHEV'S NATIVE REGION, THE STAVROPOL DISTRICT. \\\

BUT ANOTHER WAY TO HELP PERESTROIKA SUCCEED IS THROUGH EDUCATION -- LEARNING ABOUT EACH OTHER'S COUNTRIES AND PEOPLES. IN WASHINGTON LAST WEEK, WE AGREED TO INCREASE UNDERGRADUATE EXCHANGES BY 1,000 STUDENTS ON BOTH THE AMERICAN AND SOVIET SIDES. THIS AGREEMENT WILL ALLOW MORE OF OUR YOUNG PEOPLE TO LEARN FIRST-HAND ABOUT EACH OTHER'S CULTURE AND POLITICS.

HERE IN IOWA, LEARNING AND EDUCATION HAVE ALWAYS BEEN A PRIORITY. YOUR INTERNATIONALLY RENOWNED WRITERS WORKSHOP AT THE UNIVERSITY OF IOWA IS LIVING PROOF OF THAT -- WITH A SOVIET WRITER CURRENTLY IN THE INTERNATIONAL WRITING PROGRAM.

YOU'VE GOT A GOVERNOR WHO PUTS EDUCATION AT THE TOP OF HIS LIST. AT THE EDUCATION SUMMIT WITH THE NATION'S GOVERNORS LAST SEPTEMBER, TERRY REALLY MADE A DIFFERENCE. AND HE'S MADE A DIFFERENCE IN IOWA, ENSURING THAT YOUR STATE'S EDUCATION SYSTEM IS ONE OF THE BEST IN THE COUNTRY -- WITH IOWA STUDENTS RANKED FIRST IN A.C.T. SCORES IN AMERICA. AND IOWANS CAN BRAG THEY'VE GOT THE FIFTH HIGHEST PERCENTAGE RATE OF HIGH SCHOOL GRADUATES IN THE COUNTRY. LIKE TERRY, WE'VE MADE EDUCATION ONE OF OUR TOP PRIORITIES AT THE NATIONAL LEVEL. SO WE CAN DO NATIONALLY WHAT YOU'VE DONE LOCALLY.

UNDER TERRY'S LEADERSHIP -- AND AFTER HE PERSONALLY JOURNEYED TO THE SOVIET UNION TWICE FOR THE NEGOTIATIONS -- IOWA STATE UNIVERSITY BECAME THE FIRST INSTITUTION IN THE UNITED STATES TO FORGE A RELATIONSHIP WITH A SOVIET ACADEMIC INSTITUTION -- THE AGRICULTURAL ACADEMY OF SCIENCE. SO FAR, IOWA HAS RECEIVED FIVE SOVIET OFFICIAL DELEGATIONS TO DISCUSS TRADE AND EDUCATION TIES -- IN FACT, A SOVIET TRADE REPRESENTATIVE WILL BE COMING INTO THE STATE IN A FEW DAYS.

I CAME TO YOU TODAY TO TALK ABOUT TERRY BRANSTAD, AND OUR WORK TOGETHER FOR A BETTER AMERICA AND A BETTER WORLD. HIS DEDICATION TO THIS STATE AND NATION IS WHAT DREW TERRY BRANSTAD INTO PUBLIC SERVICE, AND IT'S WHAT KEEPS HIM WORKING SO HARD FOR IOWA'S FUTURE, AND FOR AMERICA'S FUTURE. WE NEED TERRY BRANSTAD TO REMAIN IN THE GOVERNOR'S CHAIR. WE NEED HIS EXPERIENCE, HIS ENERGY AND HIS PROVEN ABILITY.

THIS DECADE IS FAST BECOMING KNOWN AS THE DECADE OF DEMOCRACY -- THE DECADE OF OPPORTUNITY. BUT TO MAKE THOSE GOALS A REALITY, WE WILL NEED LEADERSHIP. TERRY BRANSTAD HAS BEEN PROVIDING THAT LEADERSHIP TO HIS STATE AND NATION FOR NEARLY 20 YEARS. THEY SAY "THE TIME IS RIGHT" FOR IOWA. WELL, "THE TIME IS RIGHT" FOR TERRY BRANSTAD -- TO CONTINUE TO LEAD IOWA FORWARD INTO THE NEW DECADE OF DEMOCRACY AND OPPORTUNITY.

THANK YOU AND GOD BLESS YOU.

#

1BRANSTAD ACKNOWLEDGEMENTS

Thank you Terry. I'm just delighted to be back with so many friends: Sen. Chuck Grassley \\ your next Senator, Tom Tauke. \\ \\ Congressmen Jim Leach, Jim Lightfoot, and Fred Grandy. \\ And the strength's not just at the top of the Republican ticket when you have candidates like Beverly Anderson, Burt Day, Varel Bailey and Edward Kelly. \\

WHITE HOUSE STAFFING MEMORANDUM

90 MAY 5 9:58

DATE: 06/01/90

ACTION/CONCURRENCE/COMMENT DUE BY: 5:00 p.m. Monday 06/04

SUBJECT: PRESIDENTIAL REMARKS: BRANSTAD FOR GOVERNOR FUNDRAISER, DES MOINES (06/01 Draft Three)

	ACTION FYI			ACTION FYI	
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input type="checkbox"/>	NEWMAN	<input type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	ROGICH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BATES	<input checked="" type="checkbox"/>	<input type="checkbox"/>	UNTERMAYER	<input type="checkbox"/>	<input type="checkbox"/>
CARD	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<u>ROGERS</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CICCONI	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>PINKERTON</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<u>WINSTON</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>WRAY</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
GRAY	<input type="checkbox"/>	<input type="checkbox"/>	<u>ANDERSON</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
HAGIN	<input type="checkbox"/>	<input type="checkbox"/>	<u>BENNETT</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
			<u>BOSKIN</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please provide any comments/recommendations directly to Chriss Winston by 5:00 p.m. on Monday, 06/04, with a copy to my office. Thanks.

RESPONSE:

OK S.R.

James W. Cicconi
Assistant to the President
and Deputy to the Chief of Staff
Ext. 2702

Grant/Simon
June 1, 1990
Draft three
A:BRANSTAD

30 JUN 1 5:40

PRESIDENTIAL REMARKS: BRANSTAD FOR GOVERNOR FUNDRAISER
DES MOINES MARRIOTT
THURSDAY, JUNE 8, 1990
8:05 A.M.

((Acknowledgements))

Before we begin, I'd like to wish a happy birthday to my wife, Barbara.\\ I won't give away her age, but I can tell you she now qualifies for a **senior citizen's discount** to fly on Air Force One. \\

((Joke to come))

It's great to be back in the Hawkeye state. Whenever I'm here, I take the advice of a great Iowan, John Wayne, who once said, "Talk low, talk slow, and don't say too much." \\

But it's hard not to when you're talking about another great Iowan, Terry Branstad. Look at his background: Family man, attorney, farmer. Served three terms in the Iowa House of Representatives and a term as Lieutenant Governor before being elected Iowa's youngest Governor ever.

Look at his record: He's running for his third consecutive term as Governor. Over the past seven years, Terry has turned the state economy around through fiscal responsibility and by controlling spending. And he put education and the environment at the top of his agenda, making Iowa's school system world-class. He's made a name for himself as one of America's leading Governors, a national leader elected by his peers as chairman of

the National Governors' Association. Iowa needs Terry Branstad's experience and leadership, and so does America.\\

Terry and I worked closely together at the Education Summit in Virginia last September, where he played a key role in his position as head of the N.G.A. On this day, exactly 26 years ago today, former President Eisenhower addressed that same group, saying, "Our best protection against bigger government in Washington is better government in the states." That's still true today. And Terry Branstad proves it every day. \\

My last visit to this great state was just a few days after the Malta Summit, at an appearance on behalf of the next U.S. Senator from Iowa, Tom Tauke. \\ ((possible joke to come))

I told the crowd that night that President Gorbachev and I had just agreed to new initiatives nurturing Europe's tide toward democracy, accelerating arms control and expanding trade. I'd like to talk with you this morning about some of the progress we made at the Washington Summit, and what it means for Iowans -- and all Americans.

President Gorbachev and I worked together during those historic days in Washington, to further the process of peace by working toward a safer world and a stable, new Europe -- one in which every nation's security is strengthened and no nation is threatened. In a spirit of cooperation and hope, we reached new agreements that will affect the lives of all Americans.

President Gorbachev and I signed a bilateral agreement to eliminate, for the first time, the great majority of the chemical

weapons our countries have stockpiled over the years. At long last, President Gorbachev and I have signed new protocols limiting nuclear testing, as well as a major new agreement that updates and expands our 1973 agreement on the peaceful uses of atomic energy. And we made substantial progress on our negotiations governing reductions in both strategic arms and conventional armed forces. These agreements represent the beginning of the end of the Cold War -- and a new relationship of enduring cooperation between the Soviet and American peoples.

President Gorbachev and I signed another agreement to work together to fight the terrible scourge of drugs. Like all Americans, I know Iowans are also concerned about drugs. Because no part of this country is safe from the scourge of illegal drugs. This is not simply an "inner-city" problem or a "border" problem for the people at the Customs Service to handle. Drugs are a threat to every citizen in America, and every citizen of the world. Terry and I agree: we've got to deal with both supply and demand, both here and abroad, if we are to succeed.\\

Iowans have always been interested in the exchange of people and ideas. Your internationally renowned Writers Workshop at the University of Iowa is living proof of that. In Washington last week, President Gorbachev and I agreed to undergraduate exchanges by 1,000 students on both sides. This agreement will allow our young people to learn first-hand about each other's culture and politics. But here in Iowa, learning and education have always

been a priority, and you've got a governor who puts education at the top of his list.

At the Education Summit with the Nation's Governors last September, Terry really made a difference. And he's made a difference in Iowa, making your state's education system one of the best in the country -- with Iowa students ranked first in ACT scores in America. And Iowans can brag they've got the third highest percentage rate of high school graduates in the country. Like Terry, we've made education one of our top priorities at the federal level. So we can do nationally what you've done locally.

Under Terry's leadership -- and after he personally journeyed to the Soviet Union twice for the negotiations -- Iowa State University became the first institution in the United States to forge a relationship with a Soviet academic institution -- the renowned Agricultural Academy of Science. So far, Iowa has received five Soviet official delegations to discuss trade and education ties -- in fact, a Soviet trade representative is in the state right now. As a world leader in agriculture, farm technology and education, Iowa can play a significant role helping perestroika succeed.

The improved relations and cooperation we're enjoying with the Soviet Union, through these and many other programs, give us new hope for peace and economic opportunity throughout the world. For in building friendships, we build trust. And from trust, arises peace.

Most people here my age remember the first American-Soviet summit, back in 1959, after which Chairman Khrushchev toured Des Moines, consumed with the vision of productivity he had seen on American farms -- and obsessed with the idea of growing corn. Yet because the Soviet system was not a free enterprise system, one with open markets, production incentives, or any of the economic freedoms we enjoy, its agricultural experiment in collective farming has been a dismal failure.

As a young man, Mikhail Gorbachev witnessed the struggle of Russian farmers, and went on to become the Soviet Minister of Agriculture. By the time President Gorbachev and I sat down at the table last week, a delegation of collective farmers had journeyed 5,000 miles to the fields of Iowa -- to learn from our system, the most efficient and bountiful in the free world.

But the Soviets have also been our customers. And an improved relationship between our two countries can also mean expanded markets for American goods and services -- expanded markets for America's agricultural products like Iowa corn and soybeans. ((Trade insert to come)) Our task is to keep moving forward, and to keep Iowa productive and America strong.\\

Under the leadership of Governor Branstad, Iowa is forging a new sense of cooperation between its citizens and the Soviet people. In fact, Terry ensured that Iowa was the first state in America to establish a sister-state relationship with the Soviet Union, when, two years ago, he signed an agreement making Iowa a

sister state with President Gorbachev's hometown, the Stavropol district. \\

I came to you today to talk about Terry Branstad, and our work together for a better America and a better world. His dedication to this state and nation is what drew Terry Branstad into public service, and it's what keeps him working so hard for Iowa's future, for America's future -- and most of all, for your future. We need Terry Branstad to remain in the Governor's chair. We need his experience, his energy and his proven ability.

I hope that this decade will be known as the decade of democracy and opportunity. But to make that goal a reality, we will need leadership. Terry Branstad has been providing that leadership to his State and Nation for nearly 20 years. They say "The Time is Right" for Iowa. Well, "The Time is Right" for Terry Branstad -- to lead Iowa forward into the new decade of democracy and opportunity.

Thank you and God bless you.

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WHITE HOUSE STAFFING MEMORANDUM

90 MAY 5 P1:42

DATE: 6/5/90 ACTION/CONCURRENCE/COMMENT DUE BY: ---

SUBJECT: PRESIDENTIAL REMARKS: GOVERNOR BRANSTAD FUNDRAISER

	ACTION FYI			ACTION FYI	
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input type="checkbox"/>	NEWMAN	<input type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PORTER	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DARMAN	<input type="checkbox"/>	<input checked="" type="checkbox"/>	ROGICH	<input type="checkbox"/>	<input checked="" type="checkbox"/>
BATES	<input type="checkbox"/>	<input checked="" type="checkbox"/>	UNTERMAYER	<input type="checkbox"/>	<input type="checkbox"/>
CARD	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>ROGERS</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
CICCONI	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>WINSTON</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DEMAREST	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>PINKERTON</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>WRAY</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
GRAY	<input type="checkbox"/>	<input type="checkbox"/>	<u>ANDERSON</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
HAGIN	<input type="checkbox"/>	<input type="checkbox"/>	<u>BENNETT</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
			BOSKIN		<input checked="" type="checkbox"/>

REMARKS:

The attached has been forwarded to the President.

RESPONSE:

James W. Cicconi
 Assistant to the President
 and Deputy to the Chief of Staff
 Ext. 2702

June 4, 1990

3 JUN 4 1990

INFORMATION

MEMORANDUM FOR THE PRESIDENT

THROUGH: DAVID DEMAREST

FROM: MARY KATE GRANT *MKG*

SUBJECT: REMARKS FOR GOVERNOR TERRY BRANSTAD FUNDRAISER

I. SUMMARY

Attached are draft remarks for the fundraising breakfast for Governor Terry Branstad, which will be held at the Des Moines Marriott at 8:10 a.m. on Friday June 8, 1990.

II. DISCUSSION

These remarks (12 minutes, teleprompter) focus on recent developments at the Washington Summit, and its effects on Iowans in terms of agriculture, trade and education.

Approximately 500 people will have paid \$150 for the breakfast.

Grant/Simon
June 5, 1990
Draft five
A:BRANSTAD

PRESIDENTIAL REMARKS: BRANSTAD FOR GOVERNOR FUNDRAISER
DES MOINES MARRIOTT
FRIDAY, JUNE 8, 1990
8:10 A.M.

((It's nice to see Senator Chuck Grassley, and the next
Senator from the great state of Iowa -- Tom Tauke.))

[Before we begin, I'd like to wish a happy birthday to my
wife, Barbara. \\ I won't give away her age, but I can tell you
she now flies on Air Force One with a **senior citizen's discount**.
\\\]

[The last time I was at this particular hotel was the night
before the Iowa caucuses. And today, I've come to Iowa to lend
my own brand of political savvy to Terry's campaign. \\ I'm
confident he'll win Iowa anyway. \\\

It's great to be back in the Hawkeye state. Whenever I'm
here, I take the advice of a great Iowan, John Wayne, who once
said, "Talk low, talk slow, and don't say too much." \\\

But you can't say enough about what another great Iowan,
Terry Branstad has done for his state. Look at his background:
Family man, attorney, farmer. Served three terms in the Iowa
House of Representatives and a term as Lieutenant Governor before
being elected Iowa's youngest Governor ever.

Look at his record: He's running for his third consecutive
term as Governor. Over the past seven years, Terry has turned
the state economy around through sensible fiscal policies and by

controlling spending. He put education at the top of his agenda, ensuring world-class status for Iowa's school system. He's grown in stature as one of America's leading Governors, elected by his peers as chairman of the National Governors' Association. Iowa needs Terry Branstad's experience and leadership, and so does America.\\

Terry and I worked closely together at the Education Summit in Virginia last September, where he played a key role in his position as head of the governors. You know, exactly 26 years ago today, former President Eisenhower addressed that same group, saying, "Our best protection against bigger government in Washington is better government in the states." That's still true today. And Terry Branstad proves it every day. \\

My last visit to this great state was just a few days after the Malta Summit, at an appearance on behalf of the next U.S. Senator from Iowa, Tom Tauke. \\

[President Gorbachev and I laid a solid foundation for progress at Malta, and we shared many things: friendship, cooperation ... and Dramamine.\\]

I told Iowans that night that President Gorbachev and I had just agreed to new initiatives nurturing Europe's tide toward democracy, accelerating arms control and expanding trade. I'd like to talk with you this morning about some of the progress we made at the Washington Summit, and what it means for Iowans -- and all Americans.

President Gorbachev and I worked together during those historic days in Washington, to further the process of peace by working toward a safer world and a stable, new Europe -- one in which every nation's security is strengthened and no nation is threatened. In a spirit of cooperation and hope, we reached new agreements that will affect the lives of all Americans.

President Gorbachev and I signed a bilateral agreement to eliminate, for the first time, the great majority of the chemical weapons our countries have stockpiled over the years. At long last, President Gorbachev and I have signed new protocols that will allow 15 year-old nuclear testing treaties to be ratified, as well as a major new agreement that updates and expands our 1973 agreement on the peaceful uses of atomic energy. And we made substantial progress on our negotiations governing reductions in both strategic arms and conventional armed forces. These agreements, we hope, represent the beginning of the end of the Cold War -- and a new relationship of enduring cooperation between the Soviet and American peoples -- cooperation further strengthened with new agreements on trade and grain sales.

President Gorbachev and I signed another agreement to work together to fight the terrible scourge of drugs. Like all Americans, I know Iowans are also concerned about drugs. Because no part of this country is safe from the scourge of illegal drugs. This is not simply an "inner-city" problem or a "border" problem. Drugs are a threat to every citizen in America, and every citizen of the world. Terry and I agree: we've got to deal

with both supply and demand, both here and abroad, if we are to succeed.\\

Iowans have always been interested in the exchange of ideas. Your internationally renowned Writers Workshop at the University of Iowa is living proof of that. In Washington last week, President Gorbachev and I agreed to undergraduate exchanges by 1,000 students on both sides. This agreement will allow our young people to learn first-hand about each other's culture and politics.

Here in Iowa, learning and education have always been a priority, and you've got a governor who puts education at the top of his list.

At the Education Summit with the Nation's Governors last September, Terry really made a difference. And he's made a difference in Iowa, ensuring that your state's education system is one of the best in the country -- with Iowa students ranked first in ACT scores in America. And Iowans can brag they've got the fifth highest percentage rate of high school graduates in the country. Like Terry, we've made education one of our top priorities at the national level. So we can do nationally what you've done locally.

Under Terry's leadership -- and after he personally journeyed to the Soviet Union twice for the negotiations -- Iowa State University became the first institution in the United States to forge a relationship with a Soviet academic institution -- the Agricultural Academy of Science. So far, Iowa has

received five Soviet official delegations to discuss trade and education ties -- in fact, a Soviet trade representative is in the state right now. As a world leader in agriculture, farm technology and education, Iowa can play a significant role helping perestroika succeed.

The improved relations and cooperation we're enjoying with the Soviet Union, through these and many other programs, give us new hope for peace and economic opportunity throughout the world. For in building friendships, we build trust. And from trust, arises peace.

Many people here may remember the first American-Soviet summit, back in 1959, after which Chairman Khrushchev toured Des Moines. He was obsessed with the vision of productivity he had seen on American farms -- and with the idea of growing corn. Yet because the Soviet system was not a free enterprise system, one with open markets, production incentives, or any of the economic freedoms we enjoy, its experiment in collective farming was a dismal failure.

As a young man, Mikhail Gorbachev witnessed the struggle of Russian farmers, and went on to become the Party Secretary for Agriculture. By the time President Gorbachev and I sat down at the table last week, a delegation of collective farmers had already journeyed 5,000 miles to the fields of Iowa -- to learn from our system, the most efficient and bountiful in the world.

But the Soviets have also been our customers. And an improved relationship between our two countries will also mean

expanded markets for American goods and services -- expanded markets for Iowa corn and soybeans. The agreement we signed calls for ___ million tons of grain to be purchased by the Soviets over the next __ years. That's nothing but good news for Iowa farmers. \\\ Our task is to keep moving forward, and to keep Iowa productive and America strong. \\\

Under the leadership of Governor Branstad, Iowa is forging a new sense of cooperation between its citizens and the Soviet people. In fact, Terry ensured that Iowa established a sister-state relationship with the Soviet Union, when, two years ago, he signed an agreement making Iowa a sister state with President Gorbachev's native region, the Stavropol district. \\\

I came to you today to talk about Terry Branstad, and our work together for a better America and a better world. His dedication to this state and nation is what drew Terry Branstad into public service, and it's what keeps him working so hard for Iowa's future, for America's future -- and most of all, for your future. We need Terry Branstad to remain in the Governor's chair. We need his experience, his energy and his proven ability.

This decade is fast becoming known as the decade of democracy -- the decade of opportunity. But to make those goals a reality, we will need leadership. Terry Branstad has been providing that leadership to his State and Nation for nearly 20 years. They say "The Time is Right" for Iowa. Well, "The Time

is Right" for Terry Branstad -- to lead Iowa forward into the new decade of democracy and opportunity.

Thank you and God bless you.

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Document No. 146181

WHITE HOUSE STAFFING MEMORANDUM

DATE: 06/01/90 ACTION/CONCURRENCE/COMMENT DUE BY: 5:00 p.m. Monday 06/04

SUBJECT: PRESIDENTIAL REMARKS: BRANSTAD FOR GOVERNOR FUNDRAISER, DES MOINES (06/01 Draft Three)

	ACTION FYI			ACTION FYI	
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input type="checkbox"/>	NEWMAN	<input type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	ROGICH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BATES	<input checked="" type="checkbox"/>	<input type="checkbox"/>	UNTERMAYER	<input type="checkbox"/>	<input type="checkbox"/>
CARD	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<u>ROGERS</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CICCONI	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>PINKERTON</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<u>WINSTON</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>WRAY</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
GRAY	<input type="checkbox"/>	<input type="checkbox"/>	<u>ANDERSON</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
HAGIN	<input type="checkbox"/>	<input type="checkbox"/>	<u>BENNETT</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
			BOSKIN	<input checked="" type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please provide any comments/recommendations directly to Chriss Winston by 5:00 p.m. on Monday, 06/04, with a copy to my office. Thanks.

RESPONSE:

Please see comments.

*Again, Tanke acknowledgement
~~and~~ would be appropriate.*

James W. Cicconi
 Assistant to the President
 and Deputy to the Chief of Staff
 Ext. 2702

6/4/90

Grant/Simon
 June 1, 1990
 Draft three
 A:BRANSTAD

30 JUN 1 P5:40

PRESIDENTIAL REMARKS: BRANSTAD FOR GOVERNOR FUNDRAISER
 DES MOINES MARRIOTT
 THURSDAY, JUNE 8, 1990
 8:05 A.M.

((Acknowledgements))

Representative Tom Tanke (invited)
Senator ~~Grassley~~ Grassley (invited)
 Before we begin, I'd like to wish a happy birthday to my
 wife, Barbara. \\ I won't give away her age, but I can tell you
 she now qualifies for a senior citizen's discount to fly on Air
 Force One. ///

((Joke to come))

It's great to be back in the Hawkeye state. Whenever I'm
 here, I take the advice of a great Iowan, John Wayne, who once
 said, "Talk low, talk slow, and don't say too much." ///

But it's hard not to when you're talking about another great
 Iowan, Terry Branstad. Look at his background: Family man,
 attorney, farmer. Served three terms in the Iowa House of
 Representatives and a term as Lieutenant Governor before being
 elected Iowa's youngest Governor ever.

Look at his record: He's running for his third consecutive
 term as Governor. Over the past seven years, Terry has turned
 the state economy around through fiscal responsibility and by
 controlling spending. And he put education and the environment
 at the top of his agenda, making Iowa's school system world-
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 Governors, a national leader elected by his peers as chairman of

2

the National Governors' Association. Iowa needs Terry Branstad's experience and leadership, and so does America. \\

Terry and I worked closely together at the Education Summit in Virginia last September, where he played a key role in his position as head of the N.G.A. On this day, exactly 26 years ago today, former President Eisenhower addressed that same group, saying, "Our best protection against bigger government in Washington is better government in the states." That's still true today. And Terry Branstad proves it every day. \\ \\

My last visit to this great state was just a few days after the Malta Summit, at an appearance on behalf of the next U.S. Senator from Iowa, Tom Tauka. \\ ((possible joke to come))

I told the crowd that night that President Gorbachev and I had just agreed to new initiatives nurturing Europe's tide toward democracy, accelerating arms control and expanding trade. I'd like to talk with you this morning about some of the progress we made at the Washington Summit, and what it means for Iowans -- and all Americans.

President Gorbachev and I worked together during those historic days in Washington, to further the process of peace by working toward a safer world and a stable, new Europe -- one in which every nation's security is strengthened and no nation is threatened. In a spirit of cooperation and hope, we reached new agreements that will affect the lives of all Americans.

President Gorbachev and I signed a bilateral agreement to eliminate, for the first time, the great majority of the chemical

3

weapons our countries have stockpiled over the years. At long last, President Gorbachev and I have signed new protocols limiting nuclear testing, as well as a major new agreement that updates and expands our 1973 agreement on the peaceful uses of atomic energy. And we made substantial progress on our negotiations governing reductions in both strategic arms and conventional armed forces. These agreements represent the beginning of the end of the Cold War -- and a new relationship of enduring cooperation between the Soviet and American peoples.

✓ President Gorbachev and I signed another agreement to work together to fight the terrible scourge of drugs. Like all Americans, I know Iowans are also concerned about drugs. Because no part of this country is safe from the scourge of illegal drugs. This is not simply an "inner-city" problem or a "border" problem for the people at the Customs Service to handle. Drugs are a threat to every citizen in America, and every citizen of the world. Terry and I agree: we've got to deal with both supply and demand, both here and abroad, if we are to succeed.\\

Iowans have always been interested in the exchange of people and ideas. Your internationally renowned Writers Workshop at the University of Iowa is living proof of that. In Washington last week, President Gorbachev and I agreed to undergraduate exchanges by 1,000 students on both sides. This agreement will allow our young people to learn first-hand about each other's culture and politics. But here in Iowa, learning and education have always

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been a priority, and you've got a governor who puts education at the top of his list.

At the Education Summit with the Nation's Governors last September, Terry really made a difference. And he's made a difference in Iowa, making your state's education system one of the best in the country -- with Iowa students ranked first in ACT scores in America. And Iowans can brag they've got the third highest percentage rate of high school graduates in the country. Like Terry, we've made education one of our top priorities at the federal level. So we can do nationally what you've done locally.

✓ Under Terry's leadership -- and after he personally journeyed to the Soviet Union twice for the negotiations -- Iowa State University became the first institution in the United States to forge a relationship with a Soviet academic institution -- the renowned Agricultural Academy of Science. So far, Iowa has received five Soviet official delegations to discuss trade and education ties -- in fact, a Soviet trade representative is in the state right now. As a world leader in agriculture, farm technology and education, Iowa can play a significant role helping perestroika succeed.

The improved relations and cooperation we're enjoying with the Soviet Union, through these and many other programs, give us new hope for peace and economic opportunity throughout the world. For in building friendships, we build trust. And from trust, arises peace.

5

Most people here my age remember the first American-Soviet summit, back in 1959, after which Chairman Khrushchev toured Des Moines, consumed with the vision of productivity he had seen on American farms -- and obsessed with the idea of growing corn. Yet because the Soviet system was not a free enterprise system, one with open markets, production incentives, or any of the economic freedoms we enjoy, its agricultural experiment in collective farming has been a dismal failure.

As a young man, Mikhail Gorbachev witnessed the struggle of Russian farmers, and went on to become the Soviet Minister of Agriculture. By the time President Gorbachev and I sat down at the table last week, a delegation of collective farmers had journeyed 5,000 miles to the fields of Iowa -- to learn from our system, the most efficient and bountiful in the free world.

But the Soviets have also been our customers. And an improved relationship between our two countries can also mean expanded markets for American goods and services -- expanded markets for America's agricultural products like Iowa corn and soybeans. ((Trade insert to come)) Our task is to keep moving forward, and to keep Iowa productive and America strong.\\

Under the leadership of Governor Branstad, Iowa is forging a new sense of cooperation between its citizens and the Soviet people. In fact, Terry ensured that Iowa was the first state in America to establish a sister-state relationship with the Soviet Union, when, two years ago, he signed an agreement making Iowa a

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sister state with President Gorbachev's hometown, the Stavropol district. \\\

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I hope that this decade will be known as the decade of democracy and opportunity. But to make that goal a reality, we will need leadership. Terry Branstad has been providing that leadership to his State and Nation for nearly 20 years. They say "The Time is Right" for Iowa. Well, "The Time is Right" for Terry Branstad -- to lead Iowa forward into the new decade of democracy and opportunity.

Thank you and God bless you.

#

THE WHITE HOUSE

WASHINGTON

June 4, 1990

MEMORANDUM FOR CHRISS WINSTON

FROM: AUSTEN FURSE *AF*

SUBJECT: Branstad for Governor Fundraiser

pg. 1, para. 2, line 2 "...Talk low, talk slow, and don't say too much.' But it's hard not to when you're talking about another great Iowan, Terry Branstad."

The logic of this is hard to follow. For clarity, we suggest something like "...Talk low, talk slow, and don't say too much.' But you can't say enough about what another great Iowan, Terry Branstad, has done for his state."

pg. 6, para. 1, line 1 "...sister state with President Gorbachev's hometown, the Stavropol district."

This is not so much Gorbachev's "hometown," which, if memory serves, is some 200 miles from Stavropol, as it is his native region. We suggest using "native region" or something similar instead of "hometown."

###

11:54 PM 4 MAY 06

WHITE HOUSE STAFFING MEMORANDUM

90 MAY 4 P4:11

DATE: 06/01/90 ACTION/CONCURRENCE/COMMENT DUE BY: 5:00 p.m. Monday 06/04

SUBJECT: PRESIDENTIAL REMARKS: BRANSTAD FOR GOVERNOR FUNDRAISER, DES MOINES (06/01 Draft Three)

	ACTION FYI			ACTION FYI	
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input type="checkbox"/>	NEWMAN	<input type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	ROGICH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BATES	<input checked="" type="checkbox"/>	<input type="checkbox"/>	UNTERMAYER	<input type="checkbox"/>	<input type="checkbox"/>
CARD	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<u>ROGERS</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CICCONI	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>PINKERTON</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<u>WINSTON</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>WRAY</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
GRAY	<input type="checkbox"/>	<input type="checkbox"/>	<u>ANDERSON</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
HAGIN	<input type="checkbox"/>	<input type="checkbox"/>	<u>BENNETT</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
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REMARKS:

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RESPONSE: 6/4/90 - 3 pm

ON DCP - please see edit on page 3 - per Daniel Cass, Jean Balistreri, #299 Rev. 4/76

James W. Cicconi
Assistant to the President
and Deputy to the Chief of Staff
Ext. 2702

Grant/Simon
June 1, 1990
Draft three
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* [There are a number of enforcement agencies ~~at~~ at the Border -- no need to mention Customs.]

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Thank you and God bless you.

#

6/4

10⁵² am

To: Anne Case

Re: as (2) two

drafts for your review
& reporting back. info.

below. Thank!

J
#452-2952

(1) Another fundraiser - 2/16/14
Report due 5 pm today - Mon, 6/4

(2) Next case draft - three (3) pages
Report due 10⁵² am tomorrow -
Tues, 6/5

WHITE HOUSE STAFFING MEMORANDUM

DATE: 06/01/90 ACTION/CONCURRENCE/COMMENT DUE BY: 5:00 p.m. Monday 06/04

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RESPONSE:

see comments

89:6v 4 MAY 06

James W. Cicconi
Assistant to the President
and Deputy to the Chief of Staff
Ext. 2702

Grant/Simon
June 1, 1990
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M.K.
make sure to show
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CICCONI	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>PINKERTON</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<u>WINSTON</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>WRAY</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
GRAY	<input type="checkbox"/>	<input type="checkbox"/>	<u>ANDERSON</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
HAGIN	<input type="checkbox"/>	<input type="checkbox"/>	<u>BENNETT</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
			BOSKIN	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

REMARKS:

Please provide any comments/recommendations directly to Chriss Winston by 5:00 p.m. on Monday, 06/04, with a copy to my office. Thanks.

RESPONSE:

90 MAY 4 5:26

James W. Cicconi
Assistant to the President
and Deputy to the Chief of Staff
Ext. 2702

Grant/Simon
June 1, 1990
Draft three
A:BRANSTAD

30 JUN 1 P5:40

PRESIDENTIAL REMARKS: BRANSTAD FOR GOVERNOR FUNDRAISER
DES MOINES MARRIOTT
THURSDAY, JUNE 8, 1990
8:05 A.M.

((Acknowledgements))

Before we begin, I'd like to wish a happy birthday to my wife, Barbara. \\ I won't give away her age, but I can tell you she now qualifies for a **senior citizen's discount** to fly on Air Force One. \\ \\

((Joke to come))

It's great to be back in the Hawkeye state. Whenever I'm here, I take the advice of a great Iowan, John Wayne, who once said, "Talk low, talk slow, and don't say too much." \\ \\

But it's hard not to when you're talking about another great Iowan, Terry Branstad. Look at his background: Family man, attorney, farmer. Served three terms in the Iowa House of Representatives and a term as Lieutenant Governor before being elected Iowa's youngest Governor ever.

Look at his record: He's running for his third consecutive term as Governor. Over the past seven years, Terry has turned the state economy around through fiscal responsibility and by controlling spending. And he put education and the environment at the top of his agenda, making Iowa's school system world-class. He's made a name for himself as one of America's leading Governors, a national leader elected by his peers as chairman of

the National Governors' Association. Iowa needs Terry Branstad's experience and leadership, and so does America.\\

Terry and I worked closely together at the Education Summit in Virginia last September, where he played a key role in his position as head of the N.G.A. On this day, exactly 26 years ago today, former President Eisenhower addressed that same group, saying, "Our best protection against bigger government in Washington is better government in the states." That's still true today. And Terry Branstad proves it every day. \\

My last visit to this great state was just a few days after the Malta Summit, at an appearance on behalf of the next U.S. Senator from Iowa, Tom Tauke. \\ ((possible joke to come))

I told the crowd that night that President Gorbachev and I had just agreed to new initiatives nurturing Europe's tide toward democracy, accelerating arms control and expanding trade. I'd like to talk with you this morning about some of the progress we made at the Washington Summit, and what it means for Iowans -- and all Americans.

President Gorbachev and I worked together during those historic days in Washington, to further the process of peace by working toward a safer world and a stable, new Europe -- one in which every nation's security is strengthened and no nation is threatened. In a spirit of cooperation and hope, we reached new agreements that will affect the lives of all Americans.

President Gorbachev and I signed a bilateral agreement to eliminate, for the first time, the great majority of the chemical

weapons our countries have stockpiled over the years. At long last, President Gorbachev and I have signed new protocols limiting nuclear testing, as well as a major new agreement that updates and expands our 1973 agreement on the peaceful uses of atomic energy. And we made substantial progress on our negotiations governing reductions in both strategic arms and conventional armed forces. These agreements represent the beginning of the end of the Cold War -- and a new relationship of enduring cooperation between the Soviet and American peoples.

President Gorbachev and I signed another agreement to work together to fight the terrible scourge of drugs. Like all Americans, I know Iowans are also concerned about drugs. Because no part of this country is safe from the scourge of illegal drugs. This is not simply an "inner-city" problem or a "border" problem for the people at the Customs Service to handle. Drugs are a threat to every citizen in America, and every citizen of the world. Terry and I agree: we've got to deal with both supply and demand, both here and abroad, if we are to succeed.\\

Iowans have always been interested in the exchange of people and ideas. Your internationally renowned Writers Workshop at the University of Iowa is living proof of that. In Washington last week, President Gorbachev and I agreed to undergraduate exchanges by 1,000 students on both sides. This agreement will allow our young people to learn first-hand about each other's culture and politics. But here in Iowa, learning and education have always

been a priority, and you've got a governor who puts education at the top of his list.

At the Education Summit with the Nation's Governors last September, Terry really made a difference. And he's made a difference in Iowa, making your state's education system one of the best in the country -- with Iowa students ranked first in ACT scores in America. And Iowans can brag they've got the third highest percentage rate of high school graduates in the country. Like Terry, we've made education one of our top priorities at the federal level. So we can do nationally what you've done locally.

Under Terry's leadership -- and after he personally journeyed to the Soviet Union twice for the negotiations -- Iowa State University became the first institution in the United States to forge a relationship with a Soviet academic institution -- the renowned Agricultural Academy of Science. So far, Iowa has received five Soviet official delegations to discuss trade and education ties -- in fact, a Soviet trade representative is in the state right now. As a world leader in agriculture, farm technology and education, Iowa can play a significant role helping perestroika succeed.

The improved relations and cooperation we're enjoying with the Soviet Union, through these and many other programs, give us new hope for peace and economic opportunity throughout the world. For in building friendships, we build trust. And from trust, arises peace.

Most people here my age remember the first American-Soviet summit, back in 1959, after which Chairman Khrushchev toured Des Moines, consumed with the vision of productivity he had seen on American farms -- and obsessed with the idea of growing corn. Yet because the Soviet system was not a free enterprise system, one with open markets, production incentives, or any of the economic freedoms we enjoy, its agricultural experiment in collective farming has been a dismal failure.

As a young man, Mikhail Gorbachev witnessed the struggle of Russian farmers, and went on to become the Soviet Minister of Agriculture. By the time President Gorbachev and I sat down at the table last week, a delegation of collective farmers had journeyed 5,000 miles to the fields of Iowa -- to learn from our system, the most efficient and bountiful in the free world.

But the Soviets have also been our customers. And an improved relationship between our two countries can also mean expanded markets for American goods and services -- expanded markets for America's agricultural products like Iowa corn and soybeans. ((Trade insert to come)) Our task is to keep moving forward, and to keep Iowa productive and America strong.\\

Under the leadership of Governor Branstad, Iowa is forging a new sense of cooperation between its citizens and the Soviet people. In fact, Terry ensured that Iowa was the first state in America to establish a sister-state relationship with the Soviet Union, when, two years ago, he signed an agreement making Iowa a

sister state with President Gorbachev's hometown, the Stavropol district. \\\

I came to you today to talk about Terry Branstad, and our work together for a better America and a better world. His dedication to this state and nation is what drew Terry Branstad into public service, and it's what keeps him working so hard for Iowa's future, for America's future -- and most of all, for your future. We need Terry Branstad to remain in the Governor's chair. We need his experience, his energy and his proven ability.

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Thank you and God bless you.

#

WHITE HOUSE STAFFING MEMORANDUM

DATE: 06/01/90 ACTION/CONCURRENCE/COMMENT DUE BY: 5:00 p.m. Monday 06/04

SUBJECT: PRESIDENTIAL REMARKS: BRANSTAD FOR GOVERNOR FUNDRAISER, DES MOINES (06/01 Draft Three)

	ACTION FYI			ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input type="checkbox"/>	NEWMAN	<input type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	ROGICH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BATES	<input checked="" type="checkbox"/>	<input type="checkbox"/>	UNTERMAYER	<input type="checkbox"/>	<input type="checkbox"/>
CARD	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<u>ROGERS</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CICCONI	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>PINKERTON</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<u>WINSTON</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>WRAY</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
GRAY	<input type="checkbox"/>	<input type="checkbox"/>	<u>ANDERSON</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
HAGIN	<input type="checkbox"/>	<input type="checkbox"/>	<u>BENNETT</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
			<u>BOSKIN</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please provide any comments/recommendations directly to Chriss Winston by 5:00 p.m. on Monday, 06/04, with a copy to my office. Thanks.

RESPONSE:

No Comments - Des A

11:01 AM 4 MAY 1990

James W. Cicconi
Assistant to the President
and Deputy to the Chief of Staff
Ext. 2702

Grant/Simon
June 1, 1990
Draft three
A:BRANSTAD

50 JUN 1 P5: JQ

PRESIDENTIAL REMARKS: BRANSTAD FOR GOVERNOR FUNDRAISER
DES MOINES MARRIOTT
THURSDAY, JUNE 8, 1990
8:05 A.M.

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Thank you and God bless you.

#

YOU'VE GOT A GOVERNOR WHO PUTS EDUCATION AT THE TOP OF HIS LIST. AT THE EDUCATION SUMMIT WITH THE NATION'S GOVERNORS LAST SEPTEMBER, TERRY REALLY MADE A DIFFERENCE. AND HE'S MADE A DIFFERENCE IN IOWA, ENSURING THAT YOUR STATE'S EDUCATION SYSTEM IS ONE OF THE BEST IN THE COUNTRY -- WITH IOWA STUDENTS RANKED FIRST IN A.C.T. SCORES IN AMERICA. AND IOWANS CAN BRAG THEY'VE GOT THE FIFTH HIGHEST PERCENTAGE RATE OF HIGH SCHOOL GRADUATES IN THE COUNTRY. LIKE TERRY, WE'VE MADE EDUCATION ONE OF OUR TOP PRIORITIES AT THE NATIONAL LEVEL. SO WE CAN DO NATIONALLY WHAT YOU'VE DONE LOCALLY.

UNDER TERRY'S LEADERSHIP -- AND AFTER HE PERSONALLY JOURNEYED TO THE SOVIET UNION TWICE FOR THE NEGOTIATIONS -- IOWA STATE UNIVERSITY BECAME THE FIRST INSTITUTION IN THE UNITED STATES TO FORGE A RELATIONSHIP WITH A SOVIET ACADEMIC INSTITUTION -- THE AGRICULTURAL ACADEMY OF SCIENCE. SO FAR, IOWA HAS RECEIVED FIVE SOVIET OFFICIAL DELEGATIONS TO DISCUSS TRADE AND EDUCATION TIES -- IN FACT, A SOVIET TRADE REPRESENTATIVE IS IN THE STATE IN A FEW DAYS.

WHITE HOUSE STAFFING MEMORANDUM

90 MAY 4 A7:54

DATE: 06/01/90 ACTION/CONCURRENCE/COMMENT DUE BY: 5:00 p.m. Monday 06/04

SUBJECT: PRESIDENTIAL REMARKS: BRANSTAD FOR GOVERNOR FUNDRAISER, DES MOINES (06/01 Draft Three)

	ACTION FYI			ACTION FYI	
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE <i>N/C</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input type="checkbox"/>	NEWMAN	<input type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	ROGICH <i>N/C</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BATES	<input checked="" type="checkbox"/>	<input type="checkbox"/>	UNTERMAYER	<input type="checkbox"/>	<input type="checkbox"/>
CARD <i>N/C</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	ROGERS <i>N/C</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CICCONI	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PINKERTON	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	WINSTON	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	WRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>
GRAY	<input type="checkbox"/>	<input type="checkbox"/>	ANDERSON	<input checked="" type="checkbox"/>	<input type="checkbox"/>
HAGIN	<input type="checkbox"/>	<input type="checkbox"/>	BENNETT	<input checked="" type="checkbox"/>	<input type="checkbox"/>
			BOSKIN <i>N/C</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please provide any comments/recommendations directly to Chriss Winston by 5:00 p.m. on Monday, 06/04, with a copy to my office. Thanks.

RESPONSE:

James W. Cicconi
Assistant to the President
and Deputy to the Chief of Staff
Ext. 2702

Grant/Simon
June 1, 1990
Draft three
A:BRANSTAD

00 JUN 1 P5:40

PRESIDENTIAL REMARKS: BRANSTAD FOR GOVERNOR FUNDRAISER
DES MOINES MARRIOTT
THURSDAY, JUNE 8, 1990
8:05 A.M.

10

((Acknowledgements))

[Before we begin, I'd like to wish a happy birthday to my wife, Barbara. \\ I won't give away her age, but I can tell you she now ~~qualifies~~ ^{flies on AFI with} for a senior citizen's discount to fly on Air Force One. \\]

((Joke to come))

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But ~~it's hard not to~~ ^{you can't say enough} when you're talking about ^{what} another great Iowan, Terry Branstad. ^{has done for his state} Look at his background: Family man, attorney, farmer. Served three terms in the Iowa House of Representatives and a term as Lieutenant Governor before being elected Iowa's youngest Governor ever.

Look at his record: He's running for his third consecutive term as Governor. Over the past seven years, Terry has turned the state economy around through ^{sensible fiscal policies} fiscal responsibility and by controlling spending. ~~And he put education and the environment at the top of his agenda, making Iowa's school system, world-class.~~ ^{ensuring world-class status for} He's ^{grown in stature} made a name for himself as one of America's leading Governors, ~~a national leader~~ elected by his peers as chairman of

*Last time here
pm 6/8
I've come to Ia to lend
my own personality, brand
of pol savvy. He I'm confident
he'll win
Iowa anyway*

the National Governors' Association. Iowa needs Terry Branstad's experience and leadership, and so does America. \\

Terry and I worked closely together at the Education Summit in Virginia last September, where he played a key role in his position as head of the ~~N.G.A.~~ ^{governors. You know,} ~~On this day,~~ exactly 26 years ago today, former President Eisenhower addressed that same group, saying, "Our best protection against **bigger** government in Washington is **better** government in the states." That's still true today. And Terry Branstad proves it every day. \\

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President Gorbachev and I signed another agreement to work together to fight the terrible scourge of drugs. Like all Americans, I know Iowans are also concerned about drugs. Because no part of this country is safe from the scourge of illegal drugs. This is not simply an "inner-city" problem or a "border" problem, ~~for the people at the Customs Service to handle.~~ Drugs are a threat to every citizen in America, and every citizen of the world. Terry and I agree: we've got to deal with both supply and demand, both here and abroad, if we are to succeed. \\

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WHITE HOUSE STAFFING MEMORANDUM

4430

DATE: 06/01/90 ACTION/CONCURRENCE/COMMENT DUE BY: 5:00 p.m. Monday 06/04

SUBJECT: PRESIDENTIAL REMARKS: BRANSTAD FOR GOVERNOR FUNDRAISER, DES MOINES (06/01 Draft Three)

	ACTION FYI			ACTION FYI	
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input type="checkbox"/>	NEWMAN	<input type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	ROGICH	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BATES	<input checked="" type="checkbox"/>	<input type="checkbox"/>	UNTERMAYER	<input type="checkbox"/>	<input type="checkbox"/>
CARD	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<u>ROGERS</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CICCONI	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>PINKERTON</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<u>WINSTON</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>WRAY</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
GRAY	<input type="checkbox"/>	<input type="checkbox"/>	<u>ANDERSON</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
HAGIN	<input type="checkbox"/>	<input type="checkbox"/>	<u>BENNETT</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
			<u>BOSKIN</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please provide any comments/recommendations directly to Chriss Winston by 5:00 p.m. on Monday, 06/04, with a copy to my office. Thanks.

RESPONSE:

TO: CHRISS WINSTON

June 4, 1990

NSC concurs with the Presidential remarks for Branstad for Governor Fundraiser with the changes indicated.

Brent Scowcroft
Brent Scowcroft

cc: James W. Cicconi

Double check a fact on p.5.

James W. Cicconi
Assistant to the President
and Deputy to the Chief of Staff
Ext. 2702

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90 JUN 2 11:47

RECEIVED

Grant/Simon
June 1, 1990
Draft three
A:BRANSTAD

30 JUN 1 P5: JQ
PRESIDENTIAL REMARKS: BRANSTAD FOR GOVERNOR FUNDRAISER
DES MOINES MARRIOTT
THURSDAY, JUNE 8, 1990
8:05 A.M.

((Acknowledgements))

Before we begin, I'd like to wish a happy birthday to my wife, Barbara.\\ I won't give away her age, but I can tell you she now qualifies for a **senior citizen's discount** to fly on Air Force One. \\

((Joke to come))

It's great to be back in the Hawkeye state. Whenever I'm here, I take the advice of a great Iowan, John Wayne, who once said, "Talk low, talk slow, and don't say too much." \\

But it's hard not to when you're talking about another great Iowan, Terry Branstad. Look at his background: Family man, attorney, farmer. Served three terms in the Iowa House of Representatives and a term as Lieutenant Governor before being elected Iowa's youngest Governor ever.

Look at his record: He's running for his third consecutive term as Governor. Over the past seven years, Terry has turned the state economy around through fiscal responsibility and by controlling spending. And he put education and the environment at the top of his agenda, making Iowa's school system world-class. He's made a name for himself as one of America's leading Governors, a national leader elected by his peers as chairman of

the National Governors' Association. Iowa needs Terry Branstad's experience and leadership, and so does America.\\

Terry and I worked closely together at the Education Summit in Virginia last September, where he played a key role in his position as head of the N.G.A. On this day, exactly 26 years ago today, former President Eisenhower addressed that same group, saying, "Our best protection against bigger government in Washington is better government in the states." That's still true today. And Terry Branstad proves it every day. \\

My last visit to this great state was just a few days after the Malta Summit, at an appearance on behalf of the next U.S. Senator from Iowa, Tom Tauke. \\ ((possible joke to come))

I told the crowd that night that President Gorbachev and I had just agreed to new initiatives nurturing Europe's tide toward democracy, accelerating arms control and expanding trade. I'd like to talk with you this morning about some of the progress we made at the Washington Summit, and what it means for Iowans -- and all Americans.

President Gorbachev and I worked together during those historic days in Washington, to further the process of peace by working toward a safer world and a stable, new Europe -- one in which every nation's security is strengthened and no nation is threatened. In a spirit of cooperation and hope, we reached new agreements that will affect the lives of all Americans.

President Gorbachev and I signed a bilateral agreement to eliminate, for the first time, the great majority of the chemical

weapons our countries have stockpiled over the years. At long last, President Gorbachev and I have signed new protocols *that will allow* ~~limiting~~ nuclear testing, ^{treaties to be ratified} as well as a major new agreement that updates and expands our 1973 agreement on the peaceful uses of atomic energy. And we made substantial progress on our negotiations governing reductions in both strategic arms and conventional armed forces. These agreements, ^{we hope,} represent the beginning of the end of the Cold War -- and a new relationship of enduring cooperation between the Soviet and American peoples. *Cooperation further strengthened with new agreements on trade and grain sales.* President Gorbachev and I signed another agreement to work together to fight the terrible scourge of drugs. Like all Americans, I know Iowans are also concerned about drugs. Because no part of this country is safe from the scourge of illegal drugs. This is not simply an "inner-city" problem or a "border" problem for the people at the Customs Service to handle. Drugs are a threat to every citizen in America, and every citizen of the world. Terry and I agree: we've got to deal with both supply and demand, both here and abroad, if we are to succeed.\\

Iowans have always been interested in the exchange of people and ideas. Your internationally renowned Writers Workshop at the University of Iowa is living proof of that. In Washington last week, President Gorbachev and I agreed to undergraduate exchanges by 1,000 students on both sides. This agreement will allow our young people to learn first-hand about each other's culture and politics. But here in Iowa, learning and education have always

been a priority, and you've got a governor who puts education at the top of his list.

At the Education Summit with the Nation's Governors last September, Terry really made a difference. And he's made a difference in Iowa, making your state's education system one of the best in the country -- with Iowa students ranked first in ACT scores in America. And Iowans can brag they've got the third highest percentage rate of high school graduates in the country. Like Terry, we've made education one of our top priorities at the federal level. So we can do nationally what you've done locally.

Under Terry's leadership -- and after he personally journeyed to the Soviet Union twice for the negotiations -- Iowa State University became the first institution in the United States to forge a relationship with a Soviet academic institution -- the ~~renowned~~ Agricultural Academy of Science. So far, Iowa has received five Soviet official delegations to discuss trade and education ties -- in fact, a Soviet trade representative is in the state right now. As a world leader in agriculture, farm technology and education, Iowa can play a significant role helping perestroika succeed.

The improved relations and cooperation we're enjoying with the Soviet Union, through these and many other programs, give us new hope for peace and economic opportunity throughout the world. For in building friendships, we build trust. And from trust, arises peace.

hardly a household name

Most people here my age remember the first American-Soviet summit, back in 1959, after which Chairman Khrushchev toured Des Moines, consumed with the vision of productivity he had seen on American farms -- and obsessed with the idea of growing corn. Yet because the Soviet system was not a free enterprise system, one with open markets, production incentives, or any of the economic freedoms we enjoy, its agricultural experiment in collective farming has been a dismal failure.

As a young man, Mikhail Gorbachev witnessed the struggle of Russian farmers, and went on to become the Soviet Minister of Agriculture. By the time President Gorbachev and I sat down at the table last week, a delegation of collective farmers had journeyed 5,000 miles to the fields of Iowa -- to learn from our system, the most efficient and bountiful in the free world.

But the Soviets have also been our customers. And an improved relationship between our two countries ~~can~~ ^{will} also mean expanded markets for American goods and services -- expanded markets for America's agricultural products like Iowa corn and soybeans. ((Trade insert to come)) Our task is to keep moving forward, and to keep Iowa productive and America strong.\\

Under the leadership of Governor Branstad, Iowa is forging a new sense of cooperation between its citizens and the Soviet people. In fact, Terry ensured that Iowa was ~~the first state in America to~~ establish ^{ed} a sister-state relationship with the Soviet Union, when, two years ago, he signed an agreement making Iowa a

Check this. I think he was Party Secretary for Agriculture

sister state with President Gorbachev's home~~town~~, the Stavropol district. \\\

I came to you today to talk about Terry Branstad, and our work together for a better America and a better world. His dedication to this state and nation is what drew Terry Branstad into public service, and it's what keeps him working so hard for Iowa's future, for America's future -- and most of all, for your future. We need Terry Branstad to remain in the Governor's chair. We need his experience, his energy and his proven ability.

I hope that this decade will be known as the decade of democracy and opportunity. But to make that goal a reality, we will need leadership. Terry Branstad has been providing that leadership to his State and Nation for nearly 20 years. They say "The Time is Right" for Iowa. Well, "The Time is Right" for Terry Branstad -- to lead Iowa forward into the new decade of democracy and opportunity.

Thank you and God bless you.

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