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Record Group/Collection: George H.W. Bush Presidential Records
Collection/Office of Origin: Speechwriting, White House Office of
Series: Speech File Draft Files
Subseries: Chron File, 1989-1993

OA/ID Number: 13509
Folder ID Number: 13509-005

Folder Title:
Major Donors Reception 11/3/89 [OA 3537]

| Stack: | Row: | Section: | Shelf: | Position: |
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**MAJOR DONORS / RICHMOND, VIRGINIA
FRIDAY, Nov. 3, 1989 / 11:30 A.M.**

IT'S A PLEASURE TO BE BACK AMONG SO MANY OF MY VIRGINIA FRIENDS. CONGRESSMAN TOM BLILEY, THANKS TO YOU FOR ALL YOU'VE DONE; YOU'RE GIVING THE PEOPLE OF THE THIRD CONGRESSIONAL DISTRICT EVERY REASON TO BE PROUD. THE SAME CAN BE SAID OF THE PEOPLE OF THE FIRST DISTRICT, WHO ARE SO ABLY REPRESENTED BY HERB BATEMAN. AND FINALLY, IT IS MY PLEASURE TO RECOGNIZE THE CHAIRMAN OF THE REPUBLICAN NATIONAL COMMITTEE, LEE ATWATER.

- 2 -

((WHEN WE WIN BACK THE GOVERNOR'S MANSION IN VIRGINIA, THEY'LL CALL IT THE GREATEST COMEBACK OF THE YEAR. \\ WITH THE POSSIBLE EXCEPTION OF THE FISH I CAUGHT ON THE LAST DAY OF MY VACATION.))\\ I KNOW SOME OF YOU HAVE BEEN READING THE POLLS. AND EVERY INDICATION IS THAT THIS WILL BE A TIGHT RACE. BUT REMEMBER, THIS PRESIDENT WAS ONCE COUNTED OUT BY THE POLLS. THE ONLY POLL THAT COUNTS IS THE ONE ON TUESDAY.

TODAY, I SEE BEFORE ME A CORE GROUP OF VIRGINIA LEADERS; MEN AND WOMEN WHO ARE NOT CONTENT TO JUST PASSIVELY SUPPORT A CANDIDATE, BUT WHO ARE ACTIVISTS IN THE SERVICE OF A GREAT CAUSE. I COULD NOT COME TO RICHMOND TODAY WITHOUT THANKING YOU FOR YOUR SUPPORT AND YOUR LEADERSHIP.

LIKE YOU, I HAVE COME TO SUPPORT A CANDIDATE WHO IS RUNNING, AND RUNNING STRONG, TO LEAD VIRGINIA INTO THE 1990s.

I AM HERE TO RETURN THE SUPPORT OF SOMEONE WHO STOOD BY ME LAST YEAR, SOMEONE WHO HAS EMERGED AS A GREAT LEADER FOR THE OLD DOMINION -- THE NEXT GOVERNOR OF THE COMMONWEALTH OF VIRGINIA -- MARSHALL COLEMAN. \\\

VETERAN, PUBLIC SERVANT, BUSINESSMAN, FATHER -- MARSHALL HAS BEEN SEASONED AND TESTED AS A LEADER. HE IS A MAN OF IMPRESSIVE ACCOMPLISHMENTS AND UNUSUAL COURAGE. AND HE IS THE RIGHT MAN TO OCCUPY THE CHAIR OF THOMAS JEFFERSON, THE GOVERNOR'S CHAIR IN RICHMOND.

MARSHALL IS RIGHT ON TAXES. VIRGINIANS HAVE ENDURED ONE TAX INCREASE AFTER ANOTHER -- FIVE IN THE LAST FOUR YEARS ALONE. BUT ONLY ONE CANDIDATE WILL STAND TOUGH AGAINST HIGHER TAXES -- MARSHALL COLEMAN.

HE IS RIGHT ON EDUCATION. ONLY ONE CANDIDATE FOR GOVERNOR HAS A COMPREHENSIVE PLAN TO IMPROVE EDUCATION, TO DELIVER BETTER PAY FOR BETTER TEACHERS, AND GIVE PARENTS CHOICE FOR THEIR CHILDREN'S SCHOOLING -- MARSHALL COLEMAN.

AND HE IS RIGHT ON CRIME. ONLY ONE CANDIDATE IS ENDORSED BY THE FRATERNAL ORDER OF VIRGINIA POLICE AND HAS AN UNWAVERING STAND IN FAVOR OF THE DEATH PENALTY -- AGAIN, IT IS MARSHALL COLEMAN.

FROM HIS MARINE DAYS, TO HIS SERVICE AS A DELEGATE, STATE SENATOR AND ATTORNEY-GENERAL, MARSHALL HAS ALWAYS BEEN A TRAILBLAZER. HE SUED TO KEEP VIRGINIA'S RIVERS CLEAR AND CLEAN. HE HAS DEVISED A PLAN TO SAVE AND PROTECT THE CHESAPEAKE BAY.

ALL THIS ADDS UP TO A VISION OF A GREATER VIRGINIA; A GREATER PLACE TO WORK, PROSPER AND RAISE KIDS; A VISION THAT IS THE HALLMARK OF A LEADER.

MARSHALL IS ALSO LEADING A STRONG AND IMPRESSIVE REPUBLICAN TICKET. STATE SENATOR EDDY ((ED-DEE)) DALTON WILL MAKE A GREAT LIEUTENANT-GOVERNOR, AND A GREAT LEADER IN OUR WAR ON DRUGS.

AND JOE BENEDETTI, AS ATTORNEY-GENERAL, WILL BRING VIRGINIA BACK TO THE DAYS WHEN THE HANDCUFFS WERE ON THE CRIMINALS, NOT ON THE COURTS.

AMERICA HAS PROSPERED UNDER REPUBLICAN ADMINISTRATIONS FOR EIGHT AND A HALF YEARS. IMAGINE HOW WELL VIRGINIA WILL DO IN THE FUTURE IF IT IS LED BY A REPUBLICAN TEAM.

THE ELECTION IS FOUR DAYS AWAY. WHETHER THE NEXT DECADE WILL BRING PROMISE AND OPPORTUNITY TO VIRGINIA DEPENDS ON OUR WILL TO WIN. IT HINGES ON WHICH SIDE GETS OUT THE VOTE. IT COMES DOWN TO GRIT AND DETERMINATION.

BUT I KNOW, FROM MEETING YOU, THAT COURAGE AND PERSISTENCE WILL WIN OUT.

IT WAS ONCE SAID: "ACCEPT THE CHALLENGES, SO THAT YOU MAY FEEL THE EXHILARATION OF VICTORY." WITH YOUR LEADERSHIP, WE CAN -- WE WILL -- WIN A VICTORY FOR VIRGINIA.

ONCE AGAIN, I THANK YOU FOR ALL THAT YOU HAVE DONE. GOD BLESS YOU, GOD BLESS VIRGINIA AND THE UNITED STATES.

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THE WHITE HOUSE
WASHINGTON

1989 NOV -1 PM 6:31

THE PRESIDENT HAS SEEN

Nov. 1, 1989

OK
/
07

INFORMATION

MEMORANDUM FOR THE PRESIDENT

Through: CHRISS WINSTON CW
From: MARK DAVIS MD
Subject: Virginia Major Donors

I. SUMMARY:

You will address about 150 Virginia major donors shortly before the Marshall Coleman Rally in Richmond, on Friday, at 11:30 p.m. These brief remarks are on cards.

II. DISCUSSION:

This speech touches on the major themes of the Coleman race -- a hard stand against crime and higher taxes, balanced by a visionary plan for improving Virginia schools and protecting the environment. And, of course, this speech also champions Eddy Dalton and Joe Benedetti.

Davis/Martin
Oct. 31, 1989
Title: Coleman
Draft: Two

**PRESIDENTIAL ADDRESS: MAJOR DONORS, Richmond, Virginia
Friday, Nov. 3, 1989, 11:30 p.m.**

It's a pleasure to be back among so many of my Virginia friends. Congressman Tom Bliley, thanks to you for all you've done; you're giving the people of the Third Congressional District every reason to be proud. The same can be said of the people of the First District, who are so ably represented by Herb Bateman. And finally, it is my pleasure to recognize the Chairman of the Republican National Committee, Lee Atwater.

~~((Let me start with a bit of news. President Gorbachev insisted our December meeting should be held on a ship. You know, some people will go to any lengths to get fishing tips.))\~~

((With the exception of the fish I caught on the last day of my vacation, when we win back the governor's mansion in Virginia, they'll call it **the greatest comeback of the year.**))\ I know some of you have been reading the polls. And every indication is that this will be a tight race. But remember, **this** President was once counted out by the polls. The only poll that counts is the one on Tuesday.

Today, I see before me a core group of Virginia leaders; men and women who are not content to just passively support a candidate, but who are activists in the service of a great cause.

I could not come to Richmond today without thanking you for your support and your leadership.

Like you, I have come to support a candidate who is running, and running strong, to lead Virginia into the 1990s.

I am here to return the support of someone who stood by me last year, someone who has emerged as a great leader for the Old Dominion -- **the next governor of the Commonwealth of Virginia -- Marshall Coleman. **

Veteran, public servant, businessman, father -- Marshall has been seasoned and tested as a leader. He is a man of impressive accomplishments and unusual courage. And he is the **right** man to occupy the chair of Thomas Jefferson, the governor's chair in Richmond.

Marshall is right on taxes. Virginians have endured one tax increase after another -- five in the last four years alone. But only one candidate will stand tough against higher taxes -- **Marshall Coleman.**

He is right on education. Only one candidate for governor has a comprehensive plan to improve education, to deliver better pay for better teachers, and give parents **choice** for their children's schooling -- **Marshall Coleman.**

And he is right on crime. Only one candidate is endorsed by the Fraternal Order of Police and has an unwavering stand in favor of the death penalty -- **again, it is Marshall Coleman.**

From his Marine days, to his service as a delegate, state senator and attorney-general, Marshall has always been a

trailblazer. He sued to keep Virginia's rivers clear and clean. He has devised a plan to save and protect the Chesapeake Bay. All this adds up to a vision of a greater Virginia; a greater place to work, prosper and raise kids; a vision that is the hallmark of a leader.

Marshall is also leading a strong and impressive Republican ticket. State Senator Eddy ((ED-dee)) Dalton will make a great lieutenant-governor, and a great leader in our war on drugs. And Joe Benedetti, as attorney-general, will bring Virginia back to the days when the handcuffs were on the criminals, not on the courts.

America has prospered under Republican Administrations for eight and a half years. Imagine how well Virginia will do in the future if it is led by a Republican team.

The election is four days away. Whether the next decade will bring promise and opportunity to Virginia depends on our will to win. It hinges on which side gets out the vote. It comes down to grit and determination.

But I know, from meeting you, that courage and persistence will win out. George Patton, a student at V.M.I. long before he was a great general, said: "Accept the challenges, so that you may feel the exhilaration of victory." With your leadership, we can -- we will -- win a victory for Virginia.

Once again, I thank you for all that you have done. God bless you, God bless Virginia and the United States.

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WHITE HOUSE STAFFING MEMORANDUM

DATE: 11/1/89 ACTION/CONCURRENCE/COMMENT DUE BY: _____

SUBJECT: PRESIDENTIAL REMARKS: MAJOR DONORS RECEPTION, RICHMOND, VIRGINIA

| | ACTION FYI | | | ACTION FYI | |
|----------------|--------------------------|-------------------------------------|------------------|--------------------------|-------------------------------------|
| VICE PRESIDENT | <input type="checkbox"/> | <input checked="" type="checkbox"/> | MCCLURE | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| SUNUNU | <input type="checkbox"/> | <input checked="" type="checkbox"/> | NEWMAN | <input type="checkbox"/> | <input type="checkbox"/> |
| SCOWCROFT | <input type="checkbox"/> | <input type="checkbox"/> | PORTER | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| DARMAN | <input type="checkbox"/> | <input checked="" type="checkbox"/> | ROGICH | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| BATES | <input type="checkbox"/> | <input checked="" type="checkbox"/> | UNTERMAYER | <input type="checkbox"/> | <input type="checkbox"/> |
| CARD | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <u>ROGERS</u> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| CICCONI | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <u>WINSTON</u> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| DEMAREST | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <u>PINKERTON</u> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| FITZWATER | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <u>WRAY</u> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| GRAY | <input type="checkbox"/> | <input checked="" type="checkbox"/> | _____ | <input type="checkbox"/> | <input type="checkbox"/> |
| HAGIN | <input type="checkbox"/> | <input type="checkbox"/> | _____ | <input type="checkbox"/> | <input type="checkbox"/> |

REMARKS:

The attached has been forwarded to the President.

RESPONSE:

89 OCT 2 100 68

James W. Cicconi
Assistant to the President
and Deputy to the Chief of Staff
Ext. 2702

THE WHITE HOUSE
WASHINGTON

1989 NOV -1 PM 6:31

Nov. 1, 1989

INFORMATION

MEMORANDUM FOR THE PRESIDENT

Through: CHRISS WINSTON *WJ*
From: MARK DAVIS *MD*
Subject: Virginia Major Donors

I. SUMMARY:

You will address about 150 Virginia major donors shortly before the Marshall Coleman Rally in Richmond, on Friday, at 11:30 p.m. These brief remarks are on cards.

II. DISCUSSION:

This speech touches on the major themes of the Coleman race -- a hard stand against crime and higher taxes, balanced by a visionary plan for improving Virginia schools and protecting the environment. And, of course, this speech also champions Eddy Dalton and Joe Benedetti.

Davis/Martin
Oct. 31, 1989
Title: Coleman
Draft: Two

**PRESIDENTIAL ADDRESS: MAJOR DONORS, Richmond, Virginia
Friday, Nov. 3, 1989, 11:30 p.m.**

It's a pleasure to be back among so many of my Virginia friends. Congressman Tom Bliley, thanks to you for all you've done; you're giving the people of the Third Congressional District every reason to be proud. The same can be said of the people of the First District, who are so ably represented by Herb Bateman. And finally, it is my pleasure to recognize the Chairman of the Republican National Committee, Lee Atwater.

((Let me start with a bit of news. President Gorbachev insisted our December meeting should be held on a ship. You know, some people will go to any lengths to get fishing tips.))\\

((When we win back the governor's mansion in Virginia, they'll call it **the greatest comeback of the year.** \\ With the possible exception of the fish I caught on the last day of my vacation.))\\ I know some of you have been reading the polls. And every indication is that this will be a tight race. But remember, **this** President was once counted out by the polls. The only poll that counts is the one on Tuesday.

Today, I see before me a core group of Virginia leaders; men and women who are not content to just passively support a candidate, but who are activists in the service of a great cause.

I could not come to Richmond today without thanking you for your support and your leadership.

Like you, I have come to support a candidate who is running, and running strong, to lead Virginia into the 1990s.

I am here to return the support of someone who stood by me last year, someone who has emerged as a great leader for the Old Dominion -- **the next governor of the Commonwealth of Virginia -- Marshall Coleman. **

Veteran, public servant, businessman, father -- Marshall has been seasoned and tested as a leader. He is a man of impressive accomplishments and unusual courage. And he is the **right** man to occupy the chair of Thomas Jefferson, the governor's chair in Richmond.

Marshall is right on taxes. Virginians have endured one tax increase after another -- five in the last four years alone. But only one candidate will stand tough against higher taxes -- **Marshall Coleman.**

He is right on education. Only one candidate for governor has a comprehensive plan to improve education, to deliver better pay for better teachers, and give parents **choice** for their children's schooling -- **Marshall Coleman.**

And he is right on crime. Only one candidate is endorsed by the Fraternal Order of Police and has an unwavering stand in favor of the death penalty -- **again, it is Marshall Coleman.**

From his Marine days, to his service as a delegate, state senator and attorney-general, Marshall has always been a

trailblazer. He sued to keep Virginia's rivers clear and clean. He has devised a plan to save and protect the Chesapeake Bay. All this adds up to a vision of a greater Virginia; a greater place to work, prosper and raise kids; a vision that is the hallmark of a leader.

Marshall is also leading a strong and impressive Republican ticket. State Senator Eddy ((ED-dee)) Dalton will make a great lieutenant-governor, and a great leader in our war on drugs. And Joe Benedetti, as attorney-general, will bring Virginia back to the days when the handcuffs were on the criminals, not on the courts.

America has prospered under Republican Administrations for eight and a half years. Imagine how well Virginia will do in the future if it is led by a Republican team.

The election is four days away. Whether the next decade will bring promise and opportunity to Virginia depends on our will to win. It hinges on which side gets out the vote. It comes down to grit and determination.

But I know, from meeting you, that courage and persistence will win out. George Patton, a student at V.M.I. long before he was a great general, said: "Accept the challenges, so that you may feel the exhilaration of victory." With your leadership, we can -- **we will** -- win a victory for Virginia.

Once again, I thank you for all that you have done. God bless you, God bless Virginia and the United States.

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WHITE HOUSE STAFFING MEMORANDUM

DATE: 10/31/89 ACTION/CONCURRENCE/COMMENT DUE BY: 11/1/89 NOON

SUBJECT: PRESIDENTIAL REMARKS: MAJOR DONORS RECEPTION, RICHMOND, VIRGINIA

| | ACTION FYI | | | ACTION FYI | |
|------------------|-------------------------------------|-------------------------------------|-------------------|-------------------------------------|-------------------------------------|
| VICE PRESIDENT | <input type="checkbox"/> | <input checked="" type="checkbox"/> | MCCLURE | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| SUNUNU | <input type="checkbox"/> | <input checked="" type="checkbox"/> | NEWMAN | <input type="checkbox"/> | <input type="checkbox"/> |
| SCOWCROFT | <input type="checkbox"/> | <input type="checkbox"/> | PORTER <i>N/C</i> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| DARMAN | <input checked="" type="checkbox"/> | <input type="checkbox"/> | ROGICH <i>N/C</i> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| BATES <i>N/C</i> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | UNTERMAYER | <input type="checkbox"/> | <input type="checkbox"/> |
| CARD <i>N/C</i> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | ROGERS <i>N/C</i> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| CICCONI | <input type="checkbox"/> | <input checked="" type="checkbox"/> | WINSTON | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| DEMAREST | <input checked="" type="checkbox"/> | <input type="checkbox"/> | PINKERTON | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| FITZWATER | <input type="checkbox"/> | <input checked="" type="checkbox"/> | WRAY | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| GRAY | <input checked="" type="checkbox"/> | <input type="checkbox"/> | | <input type="checkbox"/> | <input type="checkbox"/> |
| HAGIN | <input type="checkbox"/> | <input type="checkbox"/> | | <input type="checkbox"/> | <input type="checkbox"/> |

REMARKS: Please forward any comments directly to Chriss Winston, Rm. 122, x2930, no later than NOON, Wednesday, November 1, with a copy to my office. Thank you.

RESPONSE:

89 OCT 31 P 6 : 26

James W. Cicconi
 Assistant to the President
 and Deputy to the Chief of Staff
 Ext. 2702

1989 OCT 31 PM 4:32

Davis/Martin
Oct. 31, 1989
Title: Coleman
Draft: One

**PRESIDENTIAL ADDRESS: MAJOR DONORS, Richmond, Virginia
Friday, Nov. 3, 1989, 11:30 p.m.**

It's a pleasure to ^{be} back among so many of my Virginia friends. ((Congressman Tom Bliley, thanks to you for all you've done; you're giving the people of the Third Congressional District every reason to be proud -- ((other acknowledgements to come.)))) *Bateman, C. Twater*

((Let me start with a bit of news. President Gorbachev insisted our December meeting should be held on a ship. Some people will go to any lengths to get fishing tips.)) *this fish smart good*

do often ((~~Actually, with the exception of my catching a fish on the last day of my vacation, the greatest comeback of the year will be right here -- in Virginia -- when we win back the governor's mansion.))\ \ *they call it the comeback of the year*~~

Today, I see before me a core group of Virginia leaders; men and women who are not content to just passively support a candidate, but who are activists in the service of a great cause. I could not come to Richmond today without thanking you for your support and your leadership.

~~Of course, I haven't come to Richmond today to read faces or tea leaves.~~ *like you,* But I have come to support a candidate who is running, and running strong, to lead Virginia into the 1990s.

If you believe in the polls... and I learned the hard way not to,

Seeing a lot of polls in last few days. I have to sum up.

I am here to return the support of someone who stood by me last year, someone who has emerged as a great leader for the Old Dominion -- **the next governor of the Commonwealth of Virginia -- Marshall Coleman.** \\\

Veteran, public servant,
~~Soldier,~~ father, businessman, ~~statesman~~ -- Marshall has been seasoned and tested as a leader. He is a man of impressive accomplishments and unusual courage. And he is the **right** man to occupy the chair of Thomas Jefferson, the governor's chair in Richmond.

Marshall is right on taxes. Virginians have endured one tax increase after another -- five in the last four years alone. But only one candidate will stand tough against higher taxes -- **Marshall Coleman.**

He is right on education. Only one candidate for governor has a comprehensive plan to improve education, to deliver better pay for better teachers, and give parents **choice** for their children's schooling -- **Marshall Coleman.**

And he is right on crime. Only one candidate is endorsed by the Fraternal Order of Police and has an unwavering stand in favor of the death penalty -- **again, it is Marshall Coleman.**

From his Marine days, to his service as a delegate, state senator and attorney-general, Marshall has always been a trailblazer. He sued to keep Virginia's rivers clear and clean. He has devised a plan to save and protect the Chesapeake Bay. All this adds up to a vision of a greater Virginia; a greater

place to work, prosper and raise kids; a vision that is the hallmark of a leader.

Marshall is also leading a strong and impressive Republican ticket. State Senator Eddy ((ED-dee)) Dalton will make a great lieutenant-governor, and a great leader in our war on drugs. And Joe Benedetti, as attorney-general, will bring Virginia back to the days when the handcuffs were on the criminals, not on the courts.

America has prospered under Republican Administrations for eight and a half years. Imagine how well Virginia will do in the future if it is led by a Republican team.

The election is four days away. Whether the next decade will bring promise and opportunity to Virginia depends on our will to win. It hinges on which side gets out the vote. It comes down to grit and determination.

But I know, from meeting you, that courage and persistence will win out. George Patton, a great general, and a son of this Commonwealth, said: "Accept the challenges, so that you may feel the exhilaration of victory." With your leadership, we can -- **we will** -- win a victory for the Old Dominion.

Once again, I thank you for all that you have done. God bless you, God bless Virginia and the United States.

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THE WHITE HOUSE
WASHINGTON

Nov. 1, 1989

INFORMATION

MEMORANDUM FOR THE PRESIDENT

Through: CHRISS WINSTON *CW*
From: MARK DAVIS *MD*
Subject: Virginia Major Donors

I. SUMMARY:

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1. Only Coleman has comprehensive plan to improve educ...
(p. 2)

2. Only Coleman has unwavering stand in favor of death penalty (p. 2)

Davis/Martin
Oct. 31, 1989
Title: Coleman
Draft: Two

X
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But I know, from meeting you, that courage and persistence will win out. George Patton, a student at V.M.I. long before he was a great general, said: "Accept the challenges, so that you may feel the exhilaration of victory." With your leadership, we can -- we will -- win a victory for Virginia.

Once again, I thank you for all that you have done. God bless you, God bless Virginia and the United States.

#

WHITE HOUSE STAFFING MEMORANDUM

DATE: 10/31/89 ACTION/CONCURRENCE/COMMENT DUE BY: 11/1/89 NOON

SUBJECT: PRESIDENTIAL REMARKS: MAJOR DONORS RECEPTION, RICHMOND, VIRGINIA

| | ACTION | FYI | | ACTION | FYI |
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| VICE PRESIDENT | <input type="checkbox"/> | <input checked="" type="checkbox"/> | MCCLURE | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| SUNUNU | <input type="checkbox"/> | <input checked="" type="checkbox"/> | NEWMAN | <input type="checkbox"/> | <input type="checkbox"/> |
| SCOWCROFT | <input type="checkbox"/> | <input type="checkbox"/> | PORTER | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| DARMAN | <input checked="" type="checkbox"/> | <input type="checkbox"/> | ROGICH | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| BATES | <input checked="" type="checkbox"/> | <input type="checkbox"/> | UNTERMAYER | <input type="checkbox"/> | <input type="checkbox"/> |
| CARD | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <u>ROGERS</u> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| CICCONI | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <u>WINSTON</u> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| DEMAREST | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <u>PINKERTON</u> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
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| HAGIN | <input type="checkbox"/> | <input type="checkbox"/> | <u> </u> | <input type="checkbox"/> | <input type="checkbox"/> |

REMARKS: Please forward any comments directly to Chriss Winston, Rm. 122, x2930, no later than NOON, Wednesday, November 1, with a copy to my office. Thank you.

RESPONSE:

28 NOV 1989
 Comment
 11/1/89

James W. Cicconi
 Assistant to the President
 and Deputy to the Chief of Staff
 Ext. 2702

WHITE HOUSE STAFFING MEMORANDUM

DATE: 10/31/89 ACTION/CONCURRENCE/COMMENT DUE BY: 11/1/89 NOON

SUBJECT: PRESIDENTIAL REMARKS: MAJOR DONORS RECEPTION, RICHMOND, VIRGINIA

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RESPONSE: *EW - continue on paragraph 3.*

James W. Cicconi
Assistant to the President
and Deputy to the Chief of Staff
Ext. 2702

1989 OCT 31 PM 4: 32

Davis/Martin
Oct. 31, 1989
Title: Coleman
Draft: One

**PRESIDENTIAL ADDRESS: MAJOR DONORS, Richmond, Virginia
Friday, Nov. 3, 1989, 11:30 p.m.**

It's a pleasure to ^{be}back among so many of my Virginia friends. ((Congressman Tom Bliley, thanks to you for all you've done; you're giving the people of the Third Congressional District every reason to be proud -- ((other acknowledgements to come.)))) *Cong. Batorian*
Lee Atwater

((Let me start with a bit of news. President Gorbachev insisted our December meeting should be held on a ship. Some people will go to any lengths to get fishing tips.))

If you believe the polls... I learned the hard way not to... → ((~~Actually~~, with the exception of my catching a fish on the last day of my vacation, the greatest comeback of the year will be right here -- in Virginia -- when we win back the governor's mansion.))\ \

Today, I see before me a core group of Virginia leaders; men and women who are not content to just passively support a candidate, but who are activists in the service of a great cause. I could not come to Richmond today without thanking you for your support and your leadership.

Of course, I haven't come to Richmond today to read faces or tea leaves. But I have come to support a candidate who is running, and running strong, to lead Virginia into the 1990s.

I am here to return the support of someone who stood by me last year, someone who has emerged as a great leader for the Old Dominion -- the next governor of the Commonwealth of Virginia -- **Marshall Coleman.** \\\

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Once again, I thank you for all that you have done. God bless you, God bless Virginia and the United States.

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THE WHITE HOUSE
WASHINGTON

November 1, 1989

MEMORANDUM FOR CHRISS WINSTON

FROM: ROGER B. PORTER *RBP*
SUBJECT: Presidential Remarks: Major Donors Reception,
Richmond, Virginia

We have no suggested changes from a policy standpoint and approve of the draft in its present form.

cc: James W. Cicconi

10:44 1 100 69
89 OCT 1 4:01

WHITE HOUSE STAFFING MEMORANDUM

DATE: 10/31/89 ACTION/CONCURRENCE/COMMENT DUE BY: 11/1/89 NOON

SUBJECT: PRESIDENTIAL REMARKS: MAJOR DONORS RECEPTION, RICHMOND, VIRGINIA

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| VICE PRESIDENT | <input type="checkbox"/> | <input checked="" type="checkbox"/> | MCCLURE | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| SUNUNU | <input type="checkbox"/> | <input checked="" type="checkbox"/> | NEWMAN | <input type="checkbox"/> | <input type="checkbox"/> |
| SCOWCROFT | <input type="checkbox"/> | <input type="checkbox"/> | PORTER | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| DARMAN | <input checked="" type="checkbox"/> | <input type="checkbox"/> | ROGICH | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| BATES | <input checked="" type="checkbox"/> | <input type="checkbox"/> | UNTERMAYER | <input type="checkbox"/> | <input type="checkbox"/> |
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| CICCONI | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <u>WINSTON</u> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| DEMAREST | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <u>PINKERTON</u> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
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| HAGIN | <input type="checkbox"/> | <input type="checkbox"/> | _____ | <input type="checkbox"/> | <input type="checkbox"/> |

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RESPONSE:

James W. Cicconi
Assistant to the President
and Deputy to the Chief of Staff
Ext. 2702

1989 OCT 31 PM 4: 32

Davis/Martin
Oct. 31, 1989
Title: Coleman
Draft: One

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It's a pleasure to back among so many of my Virginia friends. ((Congressman Tom Bliley, thanks to you for all you've done; you're giving the people of the Third Congressional District every reason to be proud -- ((other acknowledgements to come.))))

((Let me start with a bit of news. President Gorbachev insisted our December meeting should be held on a ship. Some people will go to any lengths to get fishing tips.))

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DATE: 10/31/89 ACTION/CONCURRENCE/COMMENT DUE BY: 11/1/89 NOON

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| | ACTION FYI | | | ACTION | FYI |
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| VICE PRESIDENT | <input type="checkbox"/> | <input checked="" type="checkbox"/> | MCCLURE | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| SUNUNU | <input type="checkbox"/> | <input checked="" type="checkbox"/> | NEWMAN | <input type="checkbox"/> | <input type="checkbox"/> |
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REMARKS:

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RESPONSE:

No comment

89 OCT 1 1:00 PM '89

James W. Cicconi
Assistant to the President
and Deputy to the Chief of Staff
Ext. 2702

1989 OCT 31 PM 4: 32

Davis/Martin
Oct. 31, 1989
Title: Coleman
Draft: One

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WHITE HOUSE STAFFING MEMORANDUM

DATE: 10/31/89 ACTION/CONCURRENCE/COMMENT DUE BY: 11/1/89 NOON

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| | ACTION FYI | | | ACTION FYI | |
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REMARKS:

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RESPONSE:

OK. S.R.

89 OCT 1 P 3:40

James W. Cicconi
 Assistant to the President
 and Deputy to the Chief of Staff
 Ext. 2702

1989 OCT 31 PM 4: 32

Davis/Martin
Oct. 31, 1989
Title: Coleman
Draft: One

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THE WHITE HOUSE
WASHINGTON

November 1, 1989

Memorandum to Chriss Winston

From: Jim Pinkerton
Subject: Major Donors Reception

pg. 1, para. 2, lines 1-3 A good crack, but with the
December meeting with Gorbachev just announced, it seems
innappropriate to make light of it.

2,2,1 "Soldier, father, businessman, statesman...."

This formulation is just a little overreaching and sounds
more like a description of George Washington. We risk diminshing
Coleman by overdoing our praise. Perhaps instead of the
formulaic "soldier, statesman" we could tone it down a bit by
saying "veteran, public servant." "Father, businessman" are less
orotund, more everyday terms and thus more appropriate.

20:14 1 100 68

WHITE HOUSE STAFFING MEMORANDUM

DATE: 10/31/89 ACTION/CONCURRENCE/COMMENT DUE BY: 11/1/89 NOON

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| CICCONI | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <u>WINSTON</u> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| DEMAREST | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <u>PINKERTON</u> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| FITZWATER | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <u>WRAY</u> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| GRAY | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <u> </u> | <input type="checkbox"/> | <input type="checkbox"/> |
| HAGIN | <input type="checkbox"/> | <input type="checkbox"/> | <u> </u> | <input type="checkbox"/> | <input type="checkbox"/> |

REMARKS: Please forward any comments directly to Chriss Winston, Rm. 122, x2930, no later than NOON, Wednesday, November 1, with a copy to my office. Thank you.

RESPONSE: *- N/C except ~~except~~ acknowledgements*

89 OCT 1 12:21 PM
89 OCT 1 12:24 PM

James W. Cicconi
Assistant to the President
and Deputy to the Chief of Staff
Ext. 2702

1989 OCT 31 PM 4: 32

Davis/Martin
Oct. 31, 1989
Title: Coleman
Draft: One

**PRESIDENTIAL ADDRESS: MAJOR DONORS, Richmond, Virginia
Friday, Nov. 3, 1989, 11:30 p.m.**

It's a pleasure to back among so many of my Virginia friends. ((Congressman Tom Bliley, thanks to you for all you've done; you're giving the people of the Third Congressional District every reason to be proud -- ((other acknowledgements to come.))))

~~add Congressman Herb Bateman~~
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((Actually, with the exception of my catching a fish on the last day of my vacation, the greatest comeback of the year will be right here -- in Virginia -- when we win back the governor's mansion.))\ \

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He is right on education. Only one candidate for governor has a comprehensive plan to improve education, to deliver better pay for better teachers, and give parents **choice** for their children's schooling -- **Marshall Coleman.**

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Marshall is also leading a strong and impressive Republican ticket. State Senator Eddy ((ED-dee)) Dalton will make a great lieutenant-governor, and a great leader in our war on drugs. And Joe Benedetti, as attorney-general, will bring Virginia back to the days when the handcuffs were on the criminals, not on the courts.

America has prospered under Republican Administrations for eight and a half years. Imagine how well Virginia will do in the future if it is led by a Republican team.

The election is four days away. Whether the next decade will bring promise and opportunity to Virginia depends on our will to win. It hinges on which side gets out the vote. It comes down to grit and determination.

But I know, from meeting you, that courage and persistence will win out. George Patton, a great general, and a son of this Commonwealth, said: "Accept the challenges, so that you may feel the exhilaration of victory." With your leadership, we can -- we will -- win a victory for the Old Dominion.

Once again, I thank you for all that you have done. God bless you, God bless Virginia and the United States.

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was Patton a son of the Commonwealth or the Carolinas?

Davis/Martin
Oct. 31, 1989
Title: Coleman
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WHITE HOUSE STAFFING MEMORANDUM

DATE: 10/31/89 ACTION/CONCURRENCE/COMMENT DUE BY: 11/1/89 NOON

SUBJECT: PRESIDENTIAL REMARKS: MAJOR DONORS RECEPTION, RICHMOND, VIRGINIA

| | ACTION FYI | | | ACTION FYI | |
|----------------|-------------------------------------|-------------------------------------|------------|-------------------------------------|-------------------------------------|
| VICE PRESIDENT | <input type="checkbox"/> | <input checked="" type="checkbox"/> | MCCLURE | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| SUNUNU | <input type="checkbox"/> | <input checked="" type="checkbox"/> | NEWMAN | <input type="checkbox"/> | <input type="checkbox"/> |
| SCOWCROFT | <input type="checkbox"/> | <input type="checkbox"/> | PORTER | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| DARMAN | <input checked="" type="checkbox"/> | <input type="checkbox"/> | ROGICH | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| BATES | <input checked="" type="checkbox"/> | <input type="checkbox"/> | UNTERMAYER | <input type="checkbox"/> | <input type="checkbox"/> |
| CARD | <input checked="" type="checkbox"/> | <input type="checkbox"/> | ROGERS | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| CICCONI | <input type="checkbox"/> | <input checked="" type="checkbox"/> | WINSTON | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| DEMAREST | <input checked="" type="checkbox"/> | <input type="checkbox"/> | PINKERTON | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
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| HAGIN | <input type="checkbox"/> | <input type="checkbox"/> | | <input type="checkbox"/> | <input type="checkbox"/> |

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RESPONSE:

minor comments

80 : 11v | 100 68

James W. Cicconi
 Assistant to the President
 and Deputy to the Chief of Staff
 Ext. 2702

1989 OCT 31 PM 4: 32

Davis/Martin
Oct. 31, 1989
Title: Coleman
Draft: One

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Friday, Nov. 3, 1989, 11:30 p.m.**

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THE WHITE HOUSE
WASHINGTON

November 1, 1989

MEMORANDUM FOR CHRISS WINSTON
Deputy Assistant to the President for
Communications

FROM: BRENT O. HATCH *BH*
Associate Counsel to the President

SUBJECT: Presidential Remarks -- Major Donors Reception;
Richmond, Virginia

At your request, Counsel's office has reviewed the above-referenced remarks. We have no legal objections.

Thank you for the opportunity to review this matter.

cc: James W. Cicconi

89 OCT 1 100 68

WHITE HOUSE STAFFING MEMORANDUM

DATE: 10/31/89 ACTION/CONCURRENCE/COMMENT DUE BY: 11/1/89 NOON

SUBJECT: PRESIDENTIAL REMARKS: MAJOR DONORS RECEPTION, RICHMOND, VIRGINIA

| | ACTION FYI | | | ACTION FYI | |
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| VICE PRESIDENT | <input type="checkbox"/> | <input checked="" type="checkbox"/> | MCCLURE | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| SUNUNU | <input type="checkbox"/> | <input checked="" type="checkbox"/> | NEWMAN | <input type="checkbox"/> | <input type="checkbox"/> |
| SCOWCROFT | <input type="checkbox"/> | <input type="checkbox"/> | PORTER | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| DARMAN | <input checked="" type="checkbox"/> | <input type="checkbox"/> | ROGICH | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| BATES | <input checked="" type="checkbox"/> | <input type="checkbox"/> | UNTERMAYER | <input type="checkbox"/> | <input type="checkbox"/> |
| CARD | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <u>ROGERS</u> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| CICCONI | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <u>WINSTON</u> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| DEMAREST | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <u>PINKERTON</u> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| FITZWATER | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <u>WRAY</u> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| GRAY | <input checked="" type="checkbox"/> | <input type="checkbox"/> | _____ | <input type="checkbox"/> | <input type="checkbox"/> |
| HAGIN | <input type="checkbox"/> | <input type="checkbox"/> | _____ | <input type="checkbox"/> | <input type="checkbox"/> |

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RESPONSE:

James W. Cicconi
 Assistant to the President
 and Deputy to the Chief of Staff
 Ext. 2702

1989 OCT 31 PM 4: 32

Davis/Martin
Oct. 31, 1989
Title: Coleman
Draft: One

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RESPONSE:

*No comments -
JWC*

98:35 1 OCT 68

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Assistant to the President
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Ext. 2702

1989 OCT 31 PM 4: 32

Davis/Martin
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