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Collection/Office of Origin: Speechwriting, White House Office of
Series: Speech File Draft Files
Subseries: Chron File, 1989-1993

OA/ID Number: 13505
Folder ID Number: 13505-009

Folder Title:
Coleman Fundraiser 10/4/89 [OA 3536]

Stack:	Row:	Section:	Shelf:	Position:
G	25	6	5	4

REMARKS: COLEMAN FUNDRAISER
CHANTILLY, VIRGINIA
WEDNESDAY, OCTOBER 4, 1989
7:00 P.M.

FILE

SENATOR WARNER. CONGRESSMEN BLILEY, WOLF, PARRIS, SLAUGHTER, SENATOR TRIBLE AND OTHER SUPERB VIRGINIA REPUBLICAN LEADERS. CONGRESSMEN COBLE, DORNAN, DANNEMEYER, BILIRAKIS, BARTLETT, SUNDQUIST, AND DELAY. PAT ROBERTSON. JIM MILLER. MEMBERS OF THE REDSKINS. CO-CHAIRMEN WHEAT AND SMITH.

- 2 -

AND, OF COURSE, OUR MAGNIFICENT REPUBLICAN TICKET -- MARSHALL COLEMAN, EDDY DALTON [AND JOE BENEDETTI].

GORDON [SMITH], THANK YOU FOR THAT KIND INTRODUCTION. AND LET ME SAY THAT AS ALWAYS, I AM DELIGHTED I AM TO BE IN ONE OF AMERICA'S MOST HISTORIC STATES. THE COMMONWEALTH OF CONSCIENCE AND COMMON SENSE. THE MOTHER OF PRESIDENTS. AND IF I COULD ADD THIS PERSONAL NOTE: VIRGINIA WAS A GOOD FRIEND TO ME IN 1988 -- AND I THANK YOU FOR IT.

TONIGHT, OF COURSE, WE ARE HERE TO SALUTE ANOTHER FRIEND -- A GOOD AND LONG-TIME FRIEND. HIS NAME IS MARSHALL COLEMAN. // AND HE WILL BE THE KIND OF GOVERNOR THE PEOPLE OF THIS GREAT AND GOOD STATE DESERVE.

YOU KNOW, THAT GREAT 19TH-CENTURY OBSERVER OF DEMOCRACY, ALEXIS DE TOQUEVILLE, ONCE ASKED A LOCAL POLITICAN TO DEFINE THE ROLE OF GOVERNOR.

AND HE RECEIVED THIS ANSWER: "THE GOVERNOR COUNTS FOR ABSOLUTELY NOTHING AND IS PAID ONLY TWELVE HUNDRED DOLLARS." ////

WELL, YOU STILL CAN'T BUILD AN ESTATE OFF A PUBLIC SALARY. NOR SHOULD YOU -- FOR PUBLIC OFFICE MUST BE A PUBLIC TRUST. BUT LET ME ASSURE YOU: TODAY, THE OFFICE OF GOVERNOR COUNTS FOR A GREAT DEAL INDEED.

AND LET ME SAY FURTHER: ON NOVEMBER 7, A BRIGHT NEW DAY BEGINS FOR THE OLD DOMINION. // THE ELECTION OF MARSHALL COLEMAN AS GOVERNOR.

IT WILL BE A BRIGHT DAY BECAUSE THIS ELECTION IS AMONG THE MOST CRUCIAL IN AMERICA. AND VIRGINIA'S DECISION WILL SEND A CLARION CALL TO EVERY CORNER OF AMERICA.

THIRTY-FOUR DAYS FROM NOW, VIRGINIA WILL DECIDE WHETHER IT FAVORS A MAN OF PRINCIPLE. AND WHETHER IT IS SERIOUS ABOUT FIGHTING A WAR ON CRIME AND DRUGS.

THIRTY-FOUR DAYS FROM NOW, VIRGINIA WILL DECIDE WHETHER IT PREFERS FISCAL SANITY. OR WHETHER THE STATE HOUSE IS CAPTURED BY THE "TAX AND SPEND" POLICIES OF TRIAL AND ERROR -- AND ERROR AGAIN.

WELL, I KNOW VIRGINIA. AND I KNOW YOUR SLOGAN IS: VIRGINIA IS FOR LOVERS.

THAT IS WHY TONIGHT, I MAKE THIS PREDICTION: NEXT MONTH, AMERICA IS GOING TO LOVE WHAT VIRGINIA DOES. //

THIRTY-FOUR DAYS FROM NOW, VIRGINIA IS GOING TO ELECT A REPUBLICAN GOVERNOR -- IT'S GOING TO ELECT MARSHALL COLEMAN -- WHO WILL BE A WATCHDOG FOR GOOD GOVERNMENT IN RICHMOND. AS WILL HIS TWO GREAT RUNNING MATES -- STATE SENATOR EDDY DALTON, AS LIEUTENANT GOVERNOR. AND STATE SENATOR JOE BENEDETTI, AS ATTORNEY GENERAL.

TOGETHER, THEY WILL PROTECT THE FAMILY VALUES THAT HAVE MADE AMERICA AND VIRGINIA GREAT. AND I'M HERE TO HELP THEM DO JUST THAT. //

THOSE VALUES, OF COURSE, ARE UP TO EACH OF US TO UPHOLD. BUT THE GOVERNOR OF VIRGINIA -- OF ANY STATE -- HAS A SPECIAL ROLE, AND RESPONSIBILITY. FOR LEADERSHIP IN AMERICA IS NOT MERELY, OR EVEN MOSTLY, A FEDERAL PROVINCE. INCREASINGLY, IT REFLECTS WHAT GOVERNORS DO FROM CONCORD TO CARSON CITY.

IN THAT SPIRIT, A WEEK AGO AT THE UNIVERSITY OF VIRGINIA I CONVENED AN UNPRECEDENTED EVENT -- THIS NATION'S FIRST EDUCATION SUMMIT. WHERE, AS ALWAYS, THE OLD DOMINION WAS A GRACIOUS HOST. AND WHERE AMERICA'S GOVERNORS, EACH CABINET OFFICIAL, AND I GATHERED TO TALK. THINK. AND EXCHANGE IDEAS.

WE TALKED OF HOW TO BOOST TEACHER RECRUITMENT AND RETENTION. AND INCREASE THE CHOICES FOR PARENTS AND STUDENTS.

OF HOW BEST TO COORDINATE THE ROLE OF FEDERAL, STATE, AND LOCAL GOVERNMENTS. AND INSTILL A DRUG-FREE AND CRIME-FREE ENVIRONMENT IN OUR SCHOOLS.

IN SHORT, WE TALKED ABOUT HOW TO SPUR EDUCATIONAL REFORM. AND RETURN POWER TO THE PEOPLE. FOR THE TRUTH IS THAT OUR EDUCATION SYSTEM IS NOT MAKING THE GRADE. IT IS TIME FOR CHANGE -- PERHAPS RADICAL CHANGE -- TO FIND NEW WAYS TO IMPROVE EDUCATION PERFORMANCE.

- 11 -

FOR EDUCATION IS OUR MOST ENDURING LEGACY, VITAL TO EVERYTHING WE ARE AND CAN BECOME.

THE NEXT GOVERNOR OF THE STATE OF VIRGINIA MUST HELP ENSURE THAT LEGACY -- ACTING IN TANDEM WITH THE PRESIDENT, THE CONGRESS, AND COUNTY AND LOCAL OFFICIALS, UP AND DOWN THE LINE. AND THAT'S WHY WE NEED MARSHALL COLEMAN AS GOVERNOR. FOR HE UNDERSTANDS THE ROLE OF A GOVERNOR IN UPLIFTING EDUCATION.

- 12 -

AND IN COMBATING SUCH ILLS AS ILLITERACY, DRUG ABUSE, AND CRIME. AND HE UNDERSTANDS VIRGINIA. AND ITS PEOPLE. AND HE MIRRORS THEIR VALUES. AND WITH YOUR HELP, HE WILL GET THE CHANCE TO PUT THOSE VALUES TO THE FULL ADVANTAGE OF EACH VIRGINIAN. WE NEED MARSHALL COLEMAN IN THE STATE HOUSE. //

YOU KNOW, IT HAS BEEN SAID THAT VIRGINIA COMBINES THE BEST ATTRIBUTES ONE SEEKS IN A STATE.

WELL, MARSHALL COLEMAN COMBINES THE BEST ATTRIBUTES ONE SEEKS IN A GOVERNOR. AND WE NEED HIM IN RICHMOND. //

HE IS, TO BEGIN, AN EXPERIENCED MAN. MARINE. A DELEGATE AND STATE SENATOR. PROSECUTOR AND ATTORNEY GENERAL. HE'S BEEN ON THE FIRING LINE WORKING TO PUT CRIMINALS WHERE THEY BELONG. AND HE HAS LONG ADVOCATED STIFFER PENALTIES FOR VIOLENT CRIMINALS, GREATER CERTAINTY IN SENTENCING, AND AN END TO EASY PAROLE AND EARLY RELEASE.

THEN, MARSHALL COLEMAN IS A NO-NONSENSE MAN. ANNOUNCING PERHAPS THE MOST COMPREHENSIVE PLAN FOR FIGHTING DRUGS BY ANY CANDIDATE IN ANY STATE. UNLIKE HIS OPPONENT, HE WANTS STIFF MANDATORY SENTENCES FOR DRUG DISTRIBUTION OFFENSES. AND THE END OF PAROLE THAT LETS HARDENED DRUG DEALERS PREY ON SOCIETY. HE KNOWS THAT CURRENTLY IN VIRGINIA, A 20-YEAR SENTENCE FOR DRUG DEALING CAN MEAN AS LITTLE AS 3 AND 1/2 YEARS IN ACTUAL TIME SERVED.

**MARSHALL COLEMAN WANTS TO MAKE 20 YEARS MEAN 20 YEARS.
[PAUSE] YOU MIGHT CALL IT HIS 20/20 VISION.**

**I MENTIONED ATTRIBUTES. MARSHALL COLEMAN IS ALSO A
MAN OF GOOD SENSE WHEN IT COMES TO THE COMMUNITY
WALLET. HE OPPOSED THE FIVE MAJOR TAX INCREASES PASSED
BY HIS OPPONENT'S ADMINISTRATION. AND HE'S PLEDGED NOT
TO RAISE TAXES AS GOVERNOR. FINALLY, MARSHALL COLEMAN
IS A MAN OF COMPASSION.**

**REACHING OUT TO ALL VIRGINIANS -- TO BLACK AND OTHER
MINORITY VOTERS -- TO HELP VIRGINIA REACH OUT TO THE
FUTURE.**

**FOUR MONTHS AGO, I ADDRESSED A REPUBLICAN GATHERING
IN RICHMOND. AND TALKED OF HOW "EVERY AMERICAN, FROM
MAINE TO TEXAS, LOOKS TO VIRGINIA AS A CRADLE OF
DEMOCRACY."**

**MARSHALL KNOWS THAT. HE WAS A VIRGINIAN EVEN IN
THE CRADLE.**

HE KNOWS VIRGINIA -- FROM THE CHESAPEAKE BAY TO THE BLUE RIDGE PARKWAY, FROM MONTICELLO TO MOUNT VERNON. AND ITS BEAUTY -- FROM CHINCOTEAGUE TO THE SHENANDOAHS.

MOST OF ALL, HE KNOWS VIRGINIANS -- THAT UNIQUE BLEND OF CIVILITY, RESPECT FOR TRADITION, AND FAITH IN GOD THAT LED JOHN ADAMS TO OBSERVE, "WE ALL LOOK TO VIRGINIA FOR EXAMPLES."

FELLOW REPUBLICANS, ON NOVEMBER 7 AMERICA WILL AGAIN LOOK TO VIRGINIA FOR EXAMPLES. AND IT WILL FIND ONE IN MARSHALL COLEMAN. FOR IN A STATE WHOSE PEOPLE HAVE BEEN CALLED "THE QUINTESSENTIAL AMERICANS," HE IS A QUINTESSENTIAL VIRGINIAN.

SO LET US HELP HIM. AND HIS TWO GREAT RUNNING
MATES. SO THAT ON ELECTION DAY, VIRGINIA WILL VOTE FOR
CONVICTION AND COMMON SENSE. AND ELECT A TICKET OF
WHOM WE CAN SAY: ITS LEADERSHIP IS WORTHY OF HER
PEOPLE.

BARBARA AND I THANK YOU FOR WHAT YOU HAVE DONE TO
HELP MARSHALL COLEMAN TONIGHT. GOD BLESS YOU, GOD
BLESS AMERICA, AND LET'S MAKE MARSHALL COLEMAN THE NEXT
GOVERNOR OF VIRGINIA.

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WHITE HOUSE STAFFING MEMORANDUM

DATE: 10/03/89 ACTION/CONCURRENCE/COMMENT DUE BY: ----

SUBJECT: PRESIDENTIAL REMARKS: COLEMAN FUNDRAISER
(10/03 draft four)

	ACTION FYI			ACTION FYI	
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input checked="" type="checkbox"/>	NEWMAN	<input type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input type="checkbox"/>	<input type="checkbox"/>	PORTER	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DARMAN	<input type="checkbox"/>	<input checked="" type="checkbox"/>	STUDDERT	<input type="checkbox"/>	<input checked="" type="checkbox"/>
BATES	<input type="checkbox"/>	<input checked="" type="checkbox"/>	UNTERMAYER	<input type="checkbox"/>	<input type="checkbox"/>
BREEDEN	<input type="checkbox"/>	<input type="checkbox"/>	<u>ROGERS</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
CARD	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>PINKERTON</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
CICCONI	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>WINSTON</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DEMAREST	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>WRAY</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
GRAY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
HAGIN	<input type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

The attached has been forwarded to the President.

RESPONSE:

11:54 PM 3 OCT 89

James W. Cicconi
Assistant to the President
and Deputy to the Chief of Staff
Ext. 2702

THE WHITE HOUSE
WASHINGTON

October 3, 1989

1989 OCT -3 PM 2:41

MEMORANDUM FOR THE PRESIDENT

THROUGH: CHRISS WINSTON *cw*
FROM: CURT SMITH *CS*
SUBJECT: REMARKS FOR THE MARSHALL COLEMAN FUNDRAISER

I. SUMMARY

On Wednesday October 4, at 7:00 p.m. you will address a Marshall Coleman fundraising dinner for about 200 people at the Westfield Conference Center in Chantilly, Virginia.

II. DISCUSSION

The attached remarks focus on Marshall Coleman's record and the attributes that distinguish his candidacy. The speech also notes some of the Education Summit accomplishments and goals.

Note: On page one in the first paragraph, Joe Benedetti's name is bracketed. Because his wife died on Sunday he may not be able to attend. Also, the Congressmen mentioned may be late due to an evening vote.

(Smith/Blessey)
Draft Four
October 3, 1989
VIRGINIA

PRESIDENTIAL REMARKS: COLEMAN FUNDRAISER
CHANTILLY, VIRGINIA
WEDNESDAY, OCTOBER 4, 1989
7:00 P.M.

Senator Warner. Congressmen Bliley, Wolfe, Parris, Slaughter, Senator Tribble and other superb Virginia Republican leaders. Congressmen Coble, Dornan, Danenmeyer, Bilirakis, Bartlett, Sunquist, and DeLay. Pat Robertson. Members of the Redskins. Co-Chairmen Wheat and Smith. And, of course, our magnificent Republican ticket -- Marshall Coleman, Eddy Dalton [and Joe Benedetti].

Gordon [Smith], thank you for that kind introduction. And let me say that as always, I am delighted I am to be in one of America's most historic States. The Commonwealth of conscience and common sense. The Mother of Presidents. And if I could add this personal note: Virginia was a good friend to me in 1988 -- and I thank you for it.

Tonight, of course, we are here to salute another friend -- a good and long-time friend. His name is Marshall Coleman. // And he will be the kind of Governor the people of this great and good State **deserve**.

You know, that great 19th-Century observer of democracy, Alexis de Toqueville, once asked a local politician to define the role of Governor. And he received this answer: "The Governor

counts for absolutely nothing and is paid only twelve hundred dollars." ////

Well, you still can't built an estate off a public salary. Nor should you -- for public office must be a public trust. But let me assure you: Today, the office of Governor counts for a great deal indeed. And let me say further: On November 7, a bright new day begins for the Old Dominion. // The election of Marshall Coleman as Governor.

It will be a bright day because this election is among the most crucial in America. And Virginia's decision will send a clarion call to every corner of America.

Thirty-four days from now, Virginia will decide whether it favors a man of principle. And whether it is serious about fighting a war on crime and drugs.

Thirty-four days from now, Virginia will decide whether it prefers fiscal sanity. Or whether the State House is captured by the "Tax and spend" policies of trial and error -- and error again.

Well, I know Virginia. And I know your slogan is: Virginia is for lovers. That is why tonight, I make this prediction: Next month, America is going to love what Virginia does. //

Thirty-four days from now, Virginia is going to elect a Republican Governor -- it's going to elect Marshall Coleman -- who will be a watchdog for good government in Richmond. As will his two great running mates -- State Senator Eddy Dalton, as lieutenant governor. And State Senator Joe Benedetti, as

attorney general. Together, they will protect the family values that have made America and Virginia great. And I'm here to help them do just that. //

Those values, of course, are up to each of us to uphold. But the Governor of Virginia -- of any State -- has a special role, and responsibility. For leadership in America is not merely, or even mostly, a Federal province. Increasingly, it reflects what Governors do from Concord to Carson City.

In that spirit, a week ago at the University of Virginia I convened an unprecedented event -- this Nation's first Education Summit. Where, as always, the Old Dominion was a gracious host. And where America's Governors, each Cabinet official, and I gathered to talk. Think. And exchange ideas.

We talked of how to boost teacher recruitment and retention. And increase the choices for parents and students. Of how best to coordinate the role of Federal, State, and local governments. And instill a drug-free and crime-free environment in our schools.

In short, we talked about how to spur educational reform. And return power to the people. For the truth is that our education system is not making the grade. It is time for change -- perhaps radical change -- to find new ways to improve education performance. For education is our most enduring legacy, vital to everything we are and can become.

The next Governor of the State of Virginia must help ensure that legacy -- acting in tandem with the President, the Congress,

and county and local officials, up and down the line. And that's why we need Marshall Coleman as Governor. For he understands the role of a Governor in uplifting education. And in combating such ills as illiteracy, drug abuse, and crime. And he understands Virginia. And its people. And he mirrors their values. And with your help, he will get the chance to put those values to the full advantage of each Virginian. We need Marshall Coleman in the State House. //

You know, it has been said that Virginia combines the best attributes one seeks in a State. Well, Marshall Coleman combines the best attributes one seeks in a Governor. And we need him in Richmond. //

He is, to begin, an experienced man. Marine. A Delegate and State Senator. Prosecutor and Attorney General. He's been on the firing line working to put criminals where they belong. And he has long advocated stiffer penalties for violent criminals, greater certainty in sentencing, and an end to easy parole and early release.

Then, Marshall Coleman is a no-nonsense man. Announcing perhaps the most comprehensive plan for fighting drugs by any candidate in any State. Unlike his opponent, he wants stiff mandatory sentences for drug distribution offenses. And the end of parole that lets hardened drug dealers prey on society. He knows that currently in Virginia, a 20-year sentence for drug dealing can mean as little as 3 and 1/2 years in actual time

served. Marshall Coleman wants to make 20 years mean 20 years.

[PAUSE] You might call it his 20/20 vision.

I mentioned attributes. Marshall Coleman is also a man of good sense when it comes to the community wallet. He opposed the five major tax increases passed by his opponent's Administration. And he's pledged **not** to raise taxes as Governor. Finally, Marshall Coleman is a man of **compassion**. Reaching out to all Virginians -- to Black and other minority voters -- to help Virginia reach out to the future.

Four months ago, I addressed a Republican gathering in Richmond. And talked of how "every American, from Maine to Texas, looks to Virginia as a cradle of democracy."

Marshall knows that. He was a Virginian even in the cradle. He knows Virginia -- from the Chesapeake Bay to the Blue Ridge Parkway, from Monticello to Mount Vernon. And its beauty -- from Chincoteague to the Shenandoahs.

Most of all, he knows **Virginians** -- that unique blend of civility, respect for tradition, and faith in God that led John Adams to observe, "We all look to Virginia for examples."

Fellow Republicans, on November 7 America will again look to Virginia for examples. And it will find one in Marshall Coleman. For in a State whose people have been called "the quintessential Americans," he is a quintessential Virginian.

So let us help him. And his two great running mates. So that on Election Day, Virginia will vote for conviction and

common sense. And elect a ticket of whom we can say: Its leadership is **worthy** of her people.

Barbara and I thank you for what you have done to help Marshall Coleman tonight. God bless you, God bless America, and let's make Marshall Coleman the next Governor of Virginia.

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KG -
Chriss has approved
this.
I know talking
points are not staffed.
What happens to
them next?
Thanks.
-E.

MEMORANDUM

DATE: 9/29

T DUE BY: 10/2/89 4:00 PM

SUBJECT: PRES

NDRAISER

				ACTION FYI	
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input checked="" type="checkbox"/>	NEWMAN	<input type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input type="checkbox"/>	<input type="checkbox"/>	PORTER N/C	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DARMAN N/C	<input checked="" type="checkbox"/>	<input type="checkbox"/>	STUDDERT N/C	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BATES N/C	<input checked="" type="checkbox"/>	<input type="checkbox"/>	UNTERMAYER	<input type="checkbox"/>	<input type="checkbox"/>
BREEDEN	<input type="checkbox"/>	<input type="checkbox"/>	ROGERS	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CARD	<input checked="" type="checkbox"/>	<input type="checkbox"/>	WINSTON	<input type="checkbox"/>	<input checked="" type="checkbox"/>
CICCONI	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PINKERTON	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	WRAY 7730	<input checked="" type="checkbox"/>	<input type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Kilberg	<input checked="" type="checkbox"/>	<input type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
HAGIN	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please forward any comments directly to Chriss Winston, Rm. 122, x2930, no later than 4:00 PM, Monday, October 2, with a copy to my office. Thank you.

RESPONSE:

89 SEP 29 4:40 PM

James W. Cicconi
Assistant to the President
and Deputy to the Chief of Staff
Ext. 2702

1989 SEP 29 PM 3:19

(Smith/Blessey)
Draft Three
September 27, 1989
VIRGINIA

PRESIDENTIAL REMARKS: COLEMAN FUNDRAISER
MCLEAN, VIRGINIA
WEDNESDAY, OCTOBER 4, 1989
7:00 P.M.

Senator Warner, Congressman Bliley, Other outstanding members of the Virginia Congressional Delegation -- __. Mr. __ and other great Virginia Republican leaders.

((Let me say that when I first heard that I was invited to a dinner that cost \$25,000 a plate, I thought I was eating with Malcolm Forbes.)) ((PAUSE))

((But then I got the word. Found out you were paying \$25,000 a plate not to see me eat -- but to hear me speak. And I was sort of flattered. Until Barbara put things in perspective. "Just think," she said, "how much they'd pay if you promised not to speak.")) ((PAUSE))

Well, I do promise not to speak too long tonight. After all, your plate is waiting. But let me take a few moments to say how delighted I am to be in America's most historic State. The Commonwealth of conscience and common sense. The Mother of Presidents. And if I could add this personal note: Virginia was a good friend to me in 1988 -- and I thank you for it.

But tonight, I want to speak about a good and long-time friend. Like this Commonwealth, our friend is a man of promise and principle. And on November 7, the election of Marshall

Coleman as Governor will be a bright new day for the Old Dominion.

It will be a bright day because this election is among the most crucial in America. And what Virginia decides will send a clarion call to every corner of America.

Virginia will decide whether it favors a man of principle. Or whether it wants a man whose positions shift according to the public opinion polls.

Virginia will decide whether it prefers fiscal sanity -- or the "Tax and spend" policies of trial and error -- and error again.

And, finally, Virginia will decide whether it is serious about fighting a war on crime and drugs. Or whether the Statehouse is captured by liberal policies which blame everyone but the criminal.

Well, I know Virginia. And I know your slogan is: Virginia is for lovers. Well, tonight, I make this prediction: Next month, America is going to love what Virginia does.

Thirty-four days from now, Virginia is going to elect a Republican Governor -- it's going to elect Marshall Coleman -- who will be a watchdog for good government in Richmond. As will his two great running mates -- Eddy Dalton, as lieutenant governor. And State Senator Joe Benedetti, as attorney general. Together, protecting the family values that have made America and Virginia great.

Thirty-four days from now, Virginia is going to endorse the policies of Main Street -- and reject those who take a turn off that street -- a left turn.

And on November 7, Virginia is going to tell the National Democratic Party and all America: "If there's one thing Virginia can do without, its 'Wilder' spending."

Now, Marshall Coleman's opponent is a decent man. A well-intentioned man. He just doesn't realize that the Old Dominion State doesn't need old ideas.

On the one hand, Doug Wilder taxes. On the other hand, he spends. He'd like to do more -- but he's only got two hands.

Then we come to the area of crime, drugs, and punishment. Doug Wilder is going to show how voters can be hard on politicians who are soft on crime. [PAUSE]

In 1977, when the Virginia Legislature added the killing of policemen to those crimes subject to the death penalty, only one State Senator voted against it. Marshall Coleman's opponent.

That same year, only two State Senators voted against legislation restoring capital punishment to Virginia. Who was it? That's right. Marshall Coleman's opponent.

This man voted against denying parole to twice-convicted felons. And against repealing the law requiring early parole of prisoners left to serve. He voted against imposing a minimum 10-year sentence without parole for twice-convicted armed robbers. And -- incredibly -- he was the only legislator against imposing mandatory sentences under the habitual offender law.

In recent years, Doug Wilder has tried to appear a mainstream Democrat -- and he might be in the mainstream. [PAUSE] . . . if Brookline and Berkeley were America. But the non-partisan Virginia Fraternal Order of Police, among others, isn't buying it.

In 1985, the Virginia FOP endorsed Wilder for Lieutenant Governor. Well, no more. Last week it issued the following statement: "Four years ago, Doug Wilder did not tell us the truth about his weak law enforcement record..

"We would not have knowingly supported someone with such a philosophy four years ago, and we will not do so this year. The issue is trust, and the record shows that Marshall Coleman has earned the trust and the support of police officers. Douglas Wilder misled us, and he has forfeited that trust."

Those are devastating words. About a devastatingly bad record. Instead, this Commonwealth deserves a Governor who understands its people. And mirrors their values. And with your help, it's going to get him.

You know, the writer ___ once said, "Virginia combines the best attributes one seeks in a State." Well, Marshall Coleman combines the best attributes one seeks in a Governor.

He is, to begin, an experienced man. Marine. A Delegate and State Senator. Prosecutor and Attorney General. He's been on the firing line working to put criminals where they belong. And he has long advocated stiffer penalties for violent

criminals, greater certainty in sentencing, and an end to easy parole and early release.

Then, Marshall Coleman is a no-nonsense man. Announcing perhaps the most comprehensive plan for fighting drugs by any candidate in any State. Unlike his opponent, he wants stiff mandatory sentences for drug distribution offenses. And the end of parole that lets hardened drug dealers prey on society. He knows that currently in Virginia, a 20-year sentence for drug dealing can mean as little as 3 and 1/2 years in actual time served. Marshall Coleman wants to make 20 years mean 20 years. [PAUSE] You might call his 20/20 vision.

I mentioned attributes. Marshall Coleman is also a man of fiscal accountability. He opposed the five major tax increases passed by his opponent's Administration. And he's pledged not to raise taxes as Governor. And of this you can be sure: Unlike his opponent, he would never appoint as chief issues advisor a lawyer for the Virginia ACLU.

Finally, Marshall Coleman is a man of compassion. Reaching out to all Virginians -- to Black and other minority voters -- to help Virginia reach out to the future.

Four months ago, I addressed a Republican gathering in Richmond. And talked of how "every American, from Maine to Texas, looks to Virginia as a cradle of democracy."

Marshall knows that. He was a Virginian even in the cradle. He knows Virginia -- from the Piedmont to the Blue Ridge Parkway,

from Monticello to Mount Vernon. And its beauty -- from the rivers of the Tidewater to the Shenanhoah hills.

Most of all, he knows Virginians -- that unique blend of civility, respect for tradition, and faith in God that led John Adams to observe, "We all look to Virginia for examples."

Fellow Republicans, on November 7 America will again look to Virginia for examples. And it will find one in Marshall Coleman. For in a State whose people have been called "the quintessential Americans," he is a quintessential Virginian.

So let us help him. And his two great running mates. So that on Election Day, Virginia will vote for conviction and common sense. And elect a ticket of whom we can say: Its leadership is worthy of her people.

God bless you, God bless America, and let's make Marshall Coleman the next Governor of Virginia.

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WHITE HOUSE STAFFING MEMORANDUM

DATE: 9/29/89 ACTION/CONCURRENCE/COMMENT DUE BY: 10/2/89 4:00 PM

SUBJECT: PRESIDENTIAL REMARKS: COLEMAN FUNDRAISER

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input checked="" type="checkbox"/>	NEWMAN	<input type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	STUDDERT	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BATES	<input checked="" type="checkbox"/>	<input type="checkbox"/>	UNTERMAYER	<input type="checkbox"/>	<input type="checkbox"/>
BREEDEN	<input type="checkbox"/>	<input type="checkbox"/>	ROGERS	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CARD	<input checked="" type="checkbox"/>	<input type="checkbox"/>	WINSTON	<input type="checkbox"/>	<input checked="" type="checkbox"/>
CICCONI	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PINKERTON	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	WRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
HAGIN	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please forward any comments directly to Chriss Winston, Rm. 122, x2930, no later than 4:00 PM, Monday, October 2, with a copy to my office. Thank you.

RESPONSE:

See Comments to original

James W. Cicconi
Assistant to the President
and Deputy to the Chief of Staff
Ext. 2702

1989 SEP 29 PM 3:19

(Smith/Blessey)
Draft Three
September 27, 1989
VIRGINIA

PRESIDENTIAL REMARKS: COLEMAN FUNDRAISER
MCLEAN, VIRGINIA
WEDNESDAY, OCTOBER 4, 1989
7:00 P.M.

Senator Warner, Congressman Bliley, Other outstanding
members of the Virginia Congressional Delegation -- __. Mr. __
and other great Virginia Republican leaders.

((Let me say that when I first heard that I was invited to a
dinner that cost \$25,000 a plate, I thought I was eating with
Malcolm Forbes.)) ((PAUSE))

((But then I got the word. Found out you were paying
\$25,000 a plate not to see me eat -- but to hear me speak. And I
was sort of flattered. Until Barbara put things in perspective.
"Just think," she said, "how much they'd pay if you promised not
to speak.")) ((PAUSE))

Well, I do promise not to speak too long tonight. After
all, your plate is waiting. But let me take a few moments to say
how delighted I am to be in ^{one of} America's most historic States. The
Commonwealth of conscience and common sense. The Mother of
Presidents. And if I could add this personal note: Virginia was
a good friend to me in 1988 -- and I thank you for it.

But tonight, I want to speak about a good and long-time
friend. Like this Commonwealth, our friend is a man of promise
and principle. And on November 7, the election of Marshall

*NO POTUS should
not make any
reference to the president*

one of

Coleman as Governor will be a bright new day for the Old Dominion.

It will be a bright day because this election is among the most crucial in America. And what Virginia decides will send a clarion call to every corner of America.

Virginia will decide whether it favors a man of principle. Or whether it wants a man whose positions shift according to the public opinion polls.

Virginia will decide whether it prefers fiscal sanity -- or the "Tax and spend" policies of trial and error -- and error again.

And, finally, Virginia will decide whether it is serious about fighting a war on crime and drugs. Or whether the Statehouse is captured by liberal policies which blame everyone but the criminal.

Well, I know Virginia. And I know your slogan is: Virginia is for lovers. Well, tonight, I make this prediction: Next month, America is going to love what Virginia does.

Thirty-four days from now, Virginia is going to elect a Republican Governor -- it's going to elect Marshall Coleman -- who will be a watchdog for good government in Richmond. As will his two great running mates -- Eddy Dalton, as lieutenant governor. And State Senator Joe Benedetti, as attorney general. Together, protecting the family values that have made America and Virginia great.

Thirty-four days from now, Virginia is going to endorse the policies of Main Street -- and reject those who take a turn off that street -- a left turn.

And on November 7, Virginia is going to tell the National Democratic Party and all America: "If there's one thing Virginia can do without, its 'Wilder' spending."

Now, Marshall Coleman's opponent is a decent man. A well-intentioned man. He just doesn't realize that the Old Dominion State doesn't need old ideas.

On the one hand, ~~Doug Wilder~~ taxes. On the other hand, he spends. He'd like to do more -- but he's only got two hands.

Then ~~we~~ come to the area of crime, drugs, and punishment. ~~Doug Wilder~~ is going to show how voters can be hard on politicians who are soft on crime. [PAUSE]

In 1977, when the Virginia Legislature added the killing of policemen to those crimes subject to the death penalty, only one State Senator voted against it. Marshall Coleman's opponent.

That same year, only two State Senators voted against legislation restoring capital punishment to Virginia. Who was it? That's right. Marshall Coleman's opponent.

This man voted against denying parole to twice-convicted felons. And against repealing the law requiring early parole of prisoners left to serve. He voted against imposing a minimum 10-year sentence without parole for twice-convicted armed robbers. And -- incredibly -- he was the only legislator against imposing mandatory sentences under the habitual offender law.

~~In recent years, Doug Wilder has tried to appear a mainstream Democrat and he might be in the mainstream [PAUSE]~~

~~. . . if Brookline and Berkeley were America. But the non-partisan Virginia Fraternal Order of Police, among others, isn't buying it.~~

In 1985, the Virginia FOP endorsed Wilder for Lieutenant Governor. Well, no more. Last week it issued the following statement: "Four years ago, Doug Wilder did not tell us the truth about his weak law enforcement record.

"We would not have knowingly supported someone with such a philosophy four years ago, and we will not do so this year. The issue is trust, and the record shows that Marshall Coleman has earned the trust and the support of police officers. Douglas Wilder misled us, and he has forfeited that trust."

~~Those are devastating words. About a devastatingly bad record. Instead,~~ this Commonwealth deserves a Governor who understands its people. And mirrors their values. And with your help, it's going to ^{ELECT} ~~get~~ him.

You know, the writer __ once said, "Virginia combines the best attributes one seeks in a State." Well, Marshall Coleman combines the best attributes one seeks in a Governor.

He is, to begin, an experienced man. Marine. A Delegate and State Senator. Prosecutor and Attorney General. He's been on the firing line working to put criminals where they belong. And he has long advocated stiffer penalties for violent

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Then, Marshall Coleman is a no-nonsense man. Announcing perhaps the most comprehensive plan for fighting drugs by any candidate in any State. Unlike his opponent, he wants stiff mandatory sentences for drug distribution offenses. And the end of parole that lets hardened drug dealers prey on society. He knows that currently in Virginia, a 20-year sentence for drug dealing can mean as little as 3 and 1/2 years in actual time served. Marshall Coleman wants to make 20 years mean 20 years. [PAUSE] You might call his 20/20 vision.

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from Monticello to Mount Vernon. And its beauty -- from the rivers of the Tidewater to the Shenanhoah hills.

Most of all, he knows Virginians -- that unique blend of civility, respect for tradition, and faith in God that led John Adams to observe, "We all look to Virginia for examples."

Fellow Republicans, on November 7 America will again look to Virginia for examples. And it will find one in Marshall Coleman. For in a State whose people have been called "the quintessential Americans," he is a quintessential Virginian.

So let us help him. And his two great running mates. So that on Election Day, Virginia will vote for conviction and common sense. And elect a ticket of whom we can say: Its leadership is worthy of her people.

God bless you, God bless America, and let's make Marshall Coleman the next Governor of Virginia.

#

*We should add something about how
 Good like Marshall C. would make the president's
 Crime, Drugs and education programs more effective
 and more likely to gain grassroots support.*

Comments Due at 4pm Mon. 10/2/89

From: Bobbie Kilberg

(Smith/Blessey)
Draft Three
September 27, 1989
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No jokes about cost of dinner because of its price. Some sensitivity in VA. I would not reference or call attention to cost in anyway.

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DONT ATTACK WILDER THAT'S NOT PRESIDENTIAL

NOT FAIR ATTACK ON WILDER CAL-MON HAS BEEN

plus Va. voters are being turned off by Marshall's negative campaign

criticized for misrepresenting & has backed off this.

MAIN ST. IN VA: POLICIES MEANS RICHMOND
ECONOMIC SOCIAL MONEY, MARSHALL'S MONEY IS COMING FROM N.V.A.
3/ MAIN ST (THROUGH I REALIZE YOU MEANT DIFFERENTLY) WOULD BE A TERRIBLE ERROR IN POLITICAL ETIQUETTE INVA.

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be positive
on Coleman
Wilder
alone.

No - AS I said on p. 2, Coleman's stolen hits for ff. he is booting his ads were STAY AWAY from it & PHISIOANAL

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Must be
reflected in
our
speech. ↑

(Smith/Blessey)
Draft Three
September 27, 1989
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MCLEAN, VIRGINIA
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WHITE HOUSE STAFFING MEMORANDUM

DATE: 9/29/89 ACTION/CONCURRENCE/COMMENT DUE BY: 10/2/89 4:00 PM

SUBJECT: PRESIDENTIAL REMARKS: COLEMAN FUNDRAISER

	ACTION FYI			ACTION FYI	
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input checked="" type="checkbox"/>	NEWMAN	<input type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	STUDDERT	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BATES	<input checked="" type="checkbox"/>	<input type="checkbox"/>	UNTERMAYER	<input type="checkbox"/>	<input type="checkbox"/>
BREEDEN	<input type="checkbox"/>	<input type="checkbox"/>	ROGERS	<input checked="" type="checkbox"/>	<input type="checkbox"/>
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CICCONI	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PINKERTON	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	WRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
HAGIN	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please forward any comments directly to Chriss Winston, Rm. 122, x2930, no later than 4:00 PM, Monday, October 2, with a copy to my office. Thank you.

RESPONSE:

N/C - except p.5
 95:6v 1
 89 SEP 1 4:56
 9/30/89

James W. Cicconi
 Assistant to the President
 and Deputy to the Chief of Staff
 Ext. 2702

1989 SEP 29 PM 3.19

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I mentioned attributes. Marshall Coleman is also a man of fiscal accountability. He opposed the five major tax increases passed by his opponent's Administration. And he's pledged not to raise taxes as Governor. [And of this you can be sure: Unlike his opponent, he would never appoint as chief issues advisor a lawyer for the Virginia ACLU.]

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So let us help him. And his two great running mates. So that on Election Day, Virginia will vote for conviction and common sense. And elect a ticket of whom we can say: Its leadership is worthy of her people.

God bless you, God bless America, and let's make Marshall Coleman the next Governor of Virginia.

#

THE WHITE HOUSE
WASHINGTON

October 2, 1989

Memorandum to Chriss Winston
From: Jim Pinkerton 
Subject: Coleman Fundraiser Draft Speech

The repeated references, by name, to Lt. Gov. Wilder are far too excessive. Certainly this violates the old political dictum of not mentioning your opponent by name. More importantly, we should constantly remind ourselves that we are no longer in the Presidential campaign, we are in the Presidency. As we pointed out in our comments on a similar draft for a Jim Courter fundraiser, these types of attacks are unstatesmanlike and not fitting to the office of the President of the United States.

Wherever possible, we should be more indirect: by talking about "our opponents" or the Democrats or liberals or somehow characterizing Coleman's opponent without seeming to attack him personally. Even without using the Wilder name, however, the attacks, starting on pg.2, go much too far.

pg. 1, para. 2, line 1 The reference to the price of the dinner pushes the envelope of good taste. The jokes, while funny, are not worth the heightened risk of the fat cat stigma implied in such a hefty price tag (Is it really \$25,000, by the way?).

2,5,3 A line typical of the too negative tone of the speech is the "...blame everyone but the criminal..." line here.

Again, this is just too harsh. This line alone would revive the charge that we are too negative.

4,2,1 We suggest cutting out the language which explains that the FOP endorsed Wilder in 1985. The fact itself is irrelevant. Therefore, we suggest starting the FOP's endorsement statement with the language at 4,3,2: "The issue is trust, and the record shows that Marshall Coleman...."

(more)

2-2-2

4,4,1 In light of the above suggested change, this graf explaining the significance of the preceding FOP statement needs to be more pro-Coleman and less anti-Wilder, e.g., "The FOP's statement is just further proof that when it comes to the Virginians who stand behind the badge of law enforcement, they stand just as firmly behind the banner of a proven law enforcer: Marshall Coleman."

###

WHITE HOUSE STAFFING MEMORANDUM

DATE: 9/29/89 ACTION/CONCURRENCE/COMMENT DUE BY: 10/2/89 4:00 PM

SUBJECT: PRESIDENTIAL REMARKS: COLEMAN FUNDRAISER

	ACTION FYI			ACTION FYI	
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input checked="" type="checkbox"/>	NEWMAN	<input type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
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HAGIN	<input type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please forward any comments directly to Chriss Winston, Rm. 122, x2930, no later than 4:00 PM, Monday, October 2, with a copy to my office. Thank you.

RESPONSE:

James W. Cicconi
 Assistant to the President
 and Deputy to the Chief of Staff
 Ext. 2702

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RESPONSE:

89 OCT 2 100 68

James W. Cicconi
Assistant to the President
and Deputy to the Chief of Staff
Ext. 2702

1989 SEP 29 PM 3:19

*Curt -
The President
can't do an
attack speech on
a gubernatorial candidate.*

(Smith/Blessey)
Draft Three
September 27, 1989
VIRGINIA

PRESIDENTIAL REMARKS: COLEMAN FUNDRAISER
MCLEAN, VIRGINIA
WEDNESDAY, OCTOBER 4, 1989
7:00 P.M.

All p. 3-4

Senator Warner, Congressman Bliley, Other outstanding members of the Virginia Congressional Delegation -- __. Mr. __ and other great Virginia Republican leaders.

((Let me say that when I first heard that I was invited to a dinner that cost \$25,000 a plate, I thought I was eating with Malcolm Forbes.)) ((PAUSE))

((But then I got the word. Found out you were paying \$25,000 a plate not to see me eat -- but to hear me speak. And I was sort of flattered. Until Barbara put things in perspective. "Just think," she said, "how much they'd pay if you promised not to speak.")) ((PAUSE))

Well, I do promise not to speak too long tonight. After all, your plate is waiting. But let me take a few moments to say how delighted I am to be in America's most historic State. The Commonwealth of conscience and common sense. The Mother of Presidents. And if I could add this personal note: Virginia was a good friend to me in 1988 -- and I thank you for it.

But tonight, I want to speak about a good and long-time friend. Like this Commonwealth, our friend is a man of promise and principle. And on November 7, the election of Marshall

Coleman as Governor will be a bright new day for the Old Dominion.

It will be a bright day because this election is among the most crucial in America. And what Virginia decides will send a clarion call to every corner of America.

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Virginia will decide whether it prefers fiscal sanity -- or the "Tax and spend" policies of trial and error -- and error again.

And, finally, Virginia will decide whether it is serious about fighting a war on crime and drugs. Or whether the Statehouse is captured by liberal policies which blame everyone but the criminal.

Well, I know Virginia. And I know your slogan is: Virginia is for lovers. Well, tonight, I make this prediction: Next month, America is going to love what Virginia does.

Thirty-four days from now, Virginia is going to elect a Republican Governor -- it's going to elect Marshall Coleman -- who will be a watchdog for good government in Richmond. As will his two great running mates -- Eddy Dalton, as lieutenant governor. And State Senator Joe Benedetti, as attorney general. Together, protecting the family values that have made America and Virginia great.

This needs to be positive Bush - positive Coleman

negative only on the National Democrat

Thirty-four days from now, Virginia is going to endorse the policies of Main Street -- and reject those who take a turn off that street -- a left turn.

And on November 7, Virginia is going to tell the National Democratic Party and all America: "If there's one thing Virginia can do without, its 'Wilder' spending."

Now, Marshall Coleman's opponent is a decent man. A well-intentioned man. He just doesn't realize that the Old Dominion State doesn't need old ideas.

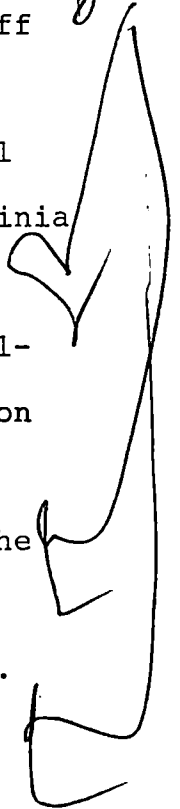
On the one hand, ~~Doug Wilder~~ ^{a democrat} taxes. On the other hand, he spends. He'd like to do more -- but he's only got two hands.

Then we come to the area of crime, drugs, and punishment. Doug Wilder is going to show how voters can be hard on politicians who are soft on crime. [PAUSE]

In 1977, when the Virginia Legislature added the killing of policemen to those crimes subject to the death penalty, only one State Senator voted against it. Marshall Coleman's opponent.

That same year, only two State Senators voted against legislation restoring capital punishment to Virginia. Who was it? That's right. Marshall Coleman's opponent.

This man voted against denying parole to twice-convicted felons. And against repealing the law requiring early parole of prisoners left to serve. He voted against imposing a minimum 10-year sentence without parole for twice-convicted armed robbers. And -- incredibly -- he was the only legislator against imposing mandatory sentences under the habitual offender law.



In recent years, Doug Wilder has tried to appear a mainstream Democrat -- and he might be in the mainstream [PAUSE] . . . if Brookline and Berkeley were America. But the non-partisan Virginia Fraternal Order of Police, among others, isn't buying it.

In 1985, the Virginia FOP endorsed Wilder for Lieutenant Governor. Well, no more. Last week it issued the following statement: "Four years ago, Doug Wilder did not tell us the truth about his weak law enforcement record.

"We would not have knowingly supported someone with such a philosophy four years ago, and we will not do so this year. The issue is trust, and the record shows that Marshall Coleman has earned the trust and the support of police officers. Douglas Wilder misled us, and he has forfeited that trust."

Those are devastating words. About a devastatingly bad record. Instead, this Commonwealth deserves a Governor who understands its people. And mirrors their values. And with your help, it's going to get him.

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#

THE WHITE HOUSE
WASHINGTON

October 2, 1989

MEMORANDUM FOR CHRISS WINSTON
Deputy Assistant to the President
for Communications

FROM: BRENT O. HATCH *BdH*
Associate Counsel to the President

SUBJECT: Presidential Remarks -- Coleman Fundraiser

Counsel's office has reviewed the above-referenced remarks, and have no legal objections. We would recommend deleting from page three, eighth paragraph, second sentence, the words "left to serve."

Thank you for the opportunity to review this matter.

cc: James W. Cicconi

89 OCT 2 4:43

WHITE HOUSE STAFFING MEMORANDUM

DATE: 9/29/89 **ACTION/CONCURRENCE/COMMENT DUE BY:** 10/2/89 4:00 PM

SUBJECT: PRESIDENTIAL REMARKS: COLEMAN FUNDRAISER

	ACTION FYI			ACTION FYI	
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SUNUNU	<input type="checkbox"/>	<input checked="" type="checkbox"/>	NEWMAN	<input type="checkbox"/>	<input type="checkbox"/>
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REMARKS:

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RESPONSE:

James W. Cicconi
 Assistant to the President
 and Deputy to the Chief of Staff
 Ext. 2702

1989 SEP 29 PM 3:19

(Smith/Blessey)
Draft Three
September 27, 1989
VIRGINIA

PRESIDENTIAL REMARKS: COLEMAN FUNDRAISER
MCLEAN, VIRGINIA
WEDNESDAY, OCTOBER 4, 1989
7:00 P.M.

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89 OCT 2 4 43

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REMARKS:

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RESPONSE: *No comment*

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and Deputy to the Chief of Staff
Ext. 2702

1989 SEP 29 PM 3:19

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And on November 7, Virginia is going to tell the National Democratic Party and all America: "If there's one thing Virginia can do without, its 'Wilder' spending."

Now, Marshall Coleman's opponent is a decent man. A well-intentioned man. He just doesn't realize that the Old Dominion State doesn't need old ideas.

On the one hand, Doug Wilder taxes. On the other hand, he spends. He'd like to do more -- but he's only got two hands.

Then we come to the area of crime, drugs, and punishment. Doug Wilder is going to show how voters can be hard on politicians who are soft on crime. [PAUSE]

In 1977, when the Virginia Legislature added the killing of policemen to those crimes subject to the death penalty, only one State Senator voted against it. Marshall Coleman's opponent.

That same year, only two State Senators voted against legislation restoring capital punishment to Virginia. Who was it? That's right. Marshall Coleman's opponent.

This man voted against denying parole to twice-convicted felons. And against repealing the law requiring early parole of prisoners left to serve. He voted against imposing a minimum 10-year sentence without parole for twice-convicted armed robbers. And -- incredibly -- he was the only legislator against imposing mandatory sentences under the habitual offender law.

In recent years, Doug Wilder has tried to appear a mainstream Democrat -- and he might be in the mainstream [PAUSE] . . . if Brookline and Berkeley were America. But the non-partisan Virginia Fraternal Order of Police, among others, isn't buying it.

In 1985, the Virginia FOP endorsed Wilder for Lieutenant Governor. Well, no more. Last week it issued the following statement: "Four years ago, Doug Wilder did not tell us the truth about his weak law enforcement record.

"We would not have knowingly supported someone with such a philosophy four years ago, and we will not do so this year. The issue is trust, and the record shows that Marshall Coleman has earned the trust and the support of police officers. Douglas Wilder misled us, and he has forfeited that trust."

Those are devastating words. About a devastatingly bad record. Instead, this Commonwealth deserves a Governor who understands its people. And mirrors their values. And with your help, it's going to get him.

You know, the writer ___ once said, "Virginia combines the best attributes one seeks in a State." Well, Marshall Coleman combines the best attributes one seeks in a Governor.

He is, to begin, an experienced man. Marine. A Delegate and State Senator. Prosecutor and Attorney General. He's been on the firing line working to put criminals where they belong. And he has long advocated stiffer penalties for violent

criminals, greater certainty in sentencing, and an end to easy parole and early release.

Then, Marshall Coleman is a no-nonsense man. Announcing perhaps the most comprehensive plan for fighting drugs by any candidate in any State. Unlike his opponent, he wants stiff mandatory sentences for drug distribution offenses. And the end of parole that lets hardened drug dealers prey on society. He knows that currently in Virginia, a 20-year sentence for drug dealing can mean as little as 3 and 1/2 years in actual time served. Marshall Coleman wants to make 20 years mean 20 years. [PAUSE] You might call his 20/20 vision.

I mentioned attributes. Marshall Coleman is also a man of fiscal accountability. He opposed the five major tax increases passed by his opponent's Administration. And he's pledged not to raise taxes as Governor. And of this you can be sure: Unlike his opponent, he would never appoint as chief issues advisor a lawyer for the Virginia ACLU.

Finally, Marshall Coleman is a man of compassion. Reaching out to all Virginians -- to Black and other minority voters -- to help Virginia reach out to the future.

Four months ago, I addressed a Republican gathering in Richmond. And talked of how "every American, from Maine to Texas, looks to Virginia as a cradle of democracy."

Marshall knows that. He was a Virginian even in the cradle. He knows Virginia -- from the Piedmont to the Blue Ridge Parkway,

from Monticello to Mount Vernon. And its beauty -- from the rivers of the Tidewater to the Shenandoah hills.

Most of all, he knows Virginians -- that unique blend of civility, respect for tradition, and faith in God that led John Adams to observe, "We all look to Virginia for examples."

Fellow Republicans, on November 7 America will again look to Virginia for examples. And it will find one in Marshall Coleman. For in a State whose people have been called "the quintessential Americans," he is a quintessential Virginian.

So let us help him. And his two great running mates. So that on Election Day, Virginia will vote for conviction and common sense. And elect a ticket of whom we can say: Its leadership is worthy of her people.

God bless you, God bless America, and let's make Marshall Coleman the next Governor of Virginia.

#

(Smith/Blessey)
Draft Four
October 3, 1989
VIRGINIA

PRESIDENTIAL REMARKS: COLEMAN FUNDRAISER
CHANTILLY, VIRGINIA
WEDNESDAY, OCTOBER 4, 1989
7:00 P.M.

Senator Warner. Congressmen Bliley, Wolfe, Paris, Slaughter, and other superb Virginia Republican leaders. Congressmen Dornan, Danenmeyer, Bartlett, Sunquist, and DeLay. Pat Robertson. Members of the Redskins. Chairmen Wheat and Smith. And, of course, our magnificent Republican ticket -- Marshall Coleman, Eddy Dalton [and Joe Benedetti].

Gordon [Smith], thank you for that kind introduction. And let me say that as always, I am delighted I am to be in one of America's most historic States. The Commonwealth of conscience and common sense. The Mother of Presidents. And if I could add this personal note: Virginia was a good friend to me in 1988 -- and I thank you for it.

Tonight, of course, we are here to salute another friend -- a good and long-time friend. His name is Marshall Coleman. ^(PAUSE) And he will be the kind of Governor the people of this great and good State deserve.

You know, that great 19th-Century observer of democracy, Alexis de Toqueville, once asked a local politician to define the role of Governor. And he received this answer: "The Governor counts for absolutely nothing and is paid only twelve hundred dollars." ((PAUSE))

Well, you still can't build an estate off a public salary. Nor should you -- for public office must be a public trust. But let me assure you: Today, the office of Governor counts for a great deal indeed. And let me say further: On November 7, ~~the~~ election of Marshall Coleman as Governor will be a bright new day *begins* for the Old Dominion. ~~the~~ *the* (PAUSE)

It will be a bright day because this election is among the most crucial in America. And ~~what~~ Virginia's *decision* will send a clarion call to every corner of America.

Thirty-four days from now, Virginia will decide whether it favors a man of principle. And whether it is serious about fighting a war on crime and drugs.

Thirty-four days from now, Virginia will decide whether it prefers fiscal sanity. Or whether the Statehouse is captured by the "Tax and spend" policies of trial and error -- and error again.

Well, I know Virginia. And I know your slogan is: Virginia is for lovers. That is why tonight, I make this prediction: Next month, America is going to love what Virginia does. (PAUSE) ~~It's~~ ~~going to~~ ~~be~~ ~~the~~ ~~end~~ ~~of~~ ~~the~~ ~~world~~ ~~as~~ ~~we~~ ~~know~~ ~~it~~ ~~.~~

Thirty-four days from now, Virginia is going to elect a Republican Governor -- it's going to elect Marshall Coleman -- who will be a watchdog for good government in Richmond. As will his two great running mates -- Eddy Dalton, as lieutenant governor. And State Senator Joe Benedetti, as attorney general. Together, ~~protecting~~ *they will* the family values that have made America and Virginia great. And I'm here to help them do just that. (PAUSE)

Those values, of course, are up to each of us to uphold. But the Governor of Virginia -- of any State -- has a special role, and responsibility. For leadership in America is not merely, or even mostly, a Federal province. Increasingly, it reflects what Governors do from ~~Bangor~~ ^{Concord} to ~~Sacramento~~ ^{Carson City}.

In that spirit, two weeks ago ^{at the} the University of Virginia ~~hosted~~ ^{I convened} an unprecedented event -- this Nation's first ~~Presidential~~ Education Summit. Where, as always, the Old Dominion was a gracious host. And where America's Governors, each Cabinet official, and I gathered to talk. Think. And exchange ideas.

We talked of how to boost teacher recruitment and retention. And increase the choices for parents and students. Of how best to coordinate the role of Federal, State, and local governments. And instill a drug-free and crime-free environment in our schools.

In short, we talked about how to spur educational reform. And return power to the people. For the truth is that our education system is not making the grade. It is time for change -- perhaps radical change -- to find new ways to improve education performance. For education is our most enduring legacy, vital to everything we are and can become.

The next Governor of the State of Virginia must help ensure that legacy -- acting in tandem with the President, the Congress, and county and local officials, up and down the line. And that's why we need Marshall Coleman as Governor. For he understands the role of a Governor in uplifting education. And in combating such

ills as illiteracy, drug abuse, and crime. And he understands Virginia. And its people. And he mirrors their values. And with your help, ^{he} will get the chance to put those values to the full advantage of each Virginian. *We need Marshall Coleman in the State House.*

You know, it has been said that Virginia combines the best attributes one seeks in a State. Well, Marshall Coleman combines the best attributes one seeks in a Governor. *And we need him in Richmond.*

He is, to begin, an experienced man. Marine. A Delegate and State Senator. Prosecutor and Attorney General. He's been on the firing line working to put criminals where they belong. And he has long advocated stiffer penalties for violent criminals, greater certainty in sentencing, and an end to easy parole and early release. *(PAUSE)*

Then, Marshall Coleman is a no-nonsense man. Announcing perhaps the most comprehensive plan for fighting drugs by any candidate in any State. Unlike his opponent, he wants stiff mandatory sentences for drug distribution offenses. And the end of parole that lets hardened drug dealers prey on society. He knows that currently in Virginia, a 20-year sentence for drug dealing can mean as little as 3 and 1/2 years in actual time served. Marshall Coleman wants to make 20 years mean 20 years.

[PAUSE] You might call ^{it} his 20/20 vision.

I mentioned attributes. Marshall Coleman is also a man of *good sense when it come to the community wallet.*
~~fiscal accountability~~ He opposed the five major tax increases passed by his opponent's Administration. And he's pledged not to raise taxes as Governor. Finally, Marshall Coleman is a man of

compassion. Reaching out to all Virginians -- to Black and other minority voters -- to help Virginia reach out to the future.

Four months ago, I addressed a Republican gathering in Richmond. And talked of how "every American, from Maine to Texas, looks to Virginia as a cradle of democracy."

Marshall knows that. He was a Virginian even in the cradle. He knows Virginia -- from the Piedmont to the Blue Ridge Parkway, from Monticello to Mount Vernon. And its beauty -- from the rivers of the Tidewater to the Shenandoah ^{valley} hills.

Most of all, he knows Virginians -- that unique blend of civility, respect for tradition, and faith in God that led John Adams to observe, "We all look to Virginia for examples."

Fellow Republicans, on November 7 America will again look to Virginia for examples. And it will find one in Marshall Coleman. For in a State whose people have been called "the quintessential Americans," he is a quintessential Virginian.

So let us help him. And his two great running mates. So that on Election Day, Virginia will vote for conviction and common sense. And elect a ticket of whom we can say: Its leadership is worthy of her people.

Barbara and I thank you for what you have done to help Marshall Coleman tonight. God bless you, God bless America, and let's make Marshall Coleman the next Governor of Virginia.

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WHITE HOUSE STAFFING MEMORANDUM

DATE: 9/29/89 ACTION/CONCURRENCE/COMMENT DUE BY: 10/2/89 4:00 PM

SUBJECT: PRESIDENTIAL REMARKS: COLEMAN FUNDRAISER

	ACTION FYI			ACTION FYI	
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input checked="" type="checkbox"/>	NEWMAN	<input type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	STUDDERT	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BATES	<input checked="" type="checkbox"/>	<input type="checkbox"/>	UNTERMAYER	<input type="checkbox"/>	<input type="checkbox"/>
BREEDEN	<input type="checkbox"/>	<input type="checkbox"/>	ROGERS	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CARD	<input checked="" type="checkbox"/>	<input type="checkbox"/>	WINSTON	<input type="checkbox"/>	<input checked="" type="checkbox"/>
CICCONI	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PINKERTON	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	WRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
HAGIN	<input type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please forward any comments directly to Chriss Winston, Rm. 122, x2930, no later than 4:00 PM, Monday, October 2, with a copy to my office. Thank you.

RESPONSE:

James W. Cicconi
Assistant to the President
and Deputy to the Chief of Staff
Ext. 2702

1989 SEP 29 PM 3:19

(Smith/Blessey)
Draft Three
September 27, 1989
VIRGINIA

PRESIDENTIAL REMARKS: COLEMAN FUNDRAISER
MCLEAN, VIRGINIA
WEDNESDAY, OCTOBER 4, 1989
7:00 P.M.

Senator Warner, Congressman Bliley, Other outstanding
members of the Virginia Congressional Delegation -- __. Mr.
and other great Virginia Republican leaders.

*and of course our
Great ketch...
- Marshall Coleman
- Eddy Dalton
- Doc Bernadette*

((Let me say that when I first heard that I was invited to a
dinner that cost \$25,000 a plate, I thought I was eating with
Malcolm Forbes.)) ((PAUSE))

((But then I got the word. Found out you were paying
\$25,000 a plate not to see me eat -- but to hear me speak. And I
was sort of flattered. Until Barbara put things in perspective.
"Just think," she said, "how much they'd pay if you promised not
to speak.")) ((PAUSE))

Well, I do promise not to speak too long tonight. After
all, your plate is waiting. But let me take a few moments to say
how delighted I am to be in America's most historic State. The
Commonwealth of conscience and common sense. The Mother of
Presidents. And if I could add this personal note: Virginia was
a good friend to me in 1988 -- and I thank you for it.

But tonight, I want to speak about a good and long-time
friend. Like this Commonwealth, our friend is a man of promise
and principle. And on November 7, the election of Marshall

Coleman as Governor will be a bright new day for the Old Dominion.

It will be a bright day because this election is among the most crucial in America. And what Virginia decides will send a clarion call to every corner of America.

Virginia will decide whether it favors a man of principle. Or whether it wants a man whose positions shift according to the public opinion polls.

Virginia will decide whether it prefers fiscal sanity -- or the "Tax and spend" policies of trial and error -- and error again.

And, finally, Virginia will decide whether it is serious about fighting a war on crime and drugs. Or whether the Statehouse is captured by liberal policies which blame everyone but the criminal.

Well, I know Virginia. And I know your slogan is: Virginia is for lovers. Well, tonight, I make this prediction: Next month, America is going to love what Virginia does.

Thirty-four days from now, Virginia is going to elect a Republican Governor -- it's going to elect Marshall Coleman -- who will be a watchdog for good government in Richmond. As will his two great running mates -- Eddy Dalton, as lieutenant governor. And State Senator Joe Benedetti, as attorney general. Together, protecting the family values that have made America and Virginia great.

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And on November 7, Virginia is going to tell the National Democratic Party and all America: "If there's one thing Virginia can do without, its 'Wilder' spending."

Now, Marshall Coleman's opponent is a decent man. A well-intentioned man. He just doesn't realize that the Old Dominion State doesn't need old ideas.

On the one hand, Doug Wilder taxes. On the other hand, he spends. He'd like to do more -- but he's only got two hands.

Then we come to the area of crime, drugs, and punishment. Doug Wilder is going to show how voters can be hard on politicians who are soft on crime. [PAUSE]

In 1977, when the Virginia Legislature added the killing of policemen to those crimes subject to the death penalty, only one State Senator voted against it. Marshall Coleman's opponent.

That same year, only two State Senators voted against legislation restoring capital punishment to Virginia. Who was it? That's right. Marshall Coleman's opponent.

This man voted against denying parole to twice-convicted felons. And against repealing the law requiring early parole of prisoners left to serve. He voted against imposing a minimum 10-year sentence without parole for twice-convicted armed robbers. And -- incredibly -- he was the only legislator against imposing mandatory sentences under the habitual offender law.

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In 1985, the Virginia FOP endorsed Wilder for Lieutenant Governor. Well, no more. Last week it issued the following statement: "Four years ago, Doug Wilder did not tell us the truth about his weak law enforcement record.

"We would not have knowingly supported someone with such a philosophy four years ago, and we will not do so this year. The issue is trust, and the record shows that Marshall Coleman has earned the trust and the support of police officers. Douglas Wilder misled us, and he has forfeited that trust."

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You know, the writer ___ once said, "Virginia combines the best attributes one seeks in a State." Well, Marshall Coleman combines the best attributes one seeks in a Governor.

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criminals, greater certainty in sentencing, and an end to easy parole and early release.

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I mentioned attributes. Marshall Coleman is also a man of fiscal accountability. He opposed the five major tax increases passed by his opponent's Administration. And he's pledged not to raise taxes as Governor. And of this you can be sure: Unlike his opponent, he would never appoint as chief issues advisor a lawyer for the Virginia ACLU.

Finally, Marshall Coleman is a man of compassion. Reaching out to all Virginians -- to Black and other minority voters -- to help Virginia reach out to the future.

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Marshall knows that. He was a Virginian even in the cradle. He knows Virginia -- from the Piedmont to the Blue Ridge Parkway,

from Monticello to Mount Vernon. And its beauty -- from the rivers of the Tidewater to the Shenanhoah hills.

Most of all, he knows Virginians -- that unique blend of civility, respect for tradition, and faith in God that led John Adams to observe, "We all look to Virginia for examples."

Fellow Republicans, on November 7 America will again look to Virginia for examples. And it will find one in Marshall Coleman. For in a State whose people have been called "the quintessential Americans," he is a quintessential Virginian.

So let us help him. And his two great running mates. So that on Election Day, Virginia will vote for conviction and common sense. And elect a ticket of whom we can say: Its leadership is worthy of her people.

→ God bless you, God bless America, and let's make Marshall Coleman the next Governor of Virginia.

#

Barbara and I thank you for what you have done to help Marshall Coleman tonight...

THE WHITE HOUSE
WASHINGTON

October 3, 1989

MEMORANDUM FOR THE PRESIDENT

THROUGH: CHRISS WINSTON *cw*
FROM: CURT SMITH *CS*
SUBJECT: REMARKS FOR THE MARSHALL COLEMAN FUNDRAISER

I. SUMMARY

On Wednesday October 4, at 7:00 p.m. you will address a Marshall Coleman fundraising dinner for about 200 people at the Westfield Conference Center in Chantilly, Virginia.

II. DISCUSSION

The attached remarks focus on Marshall Coleman's record and the attributes that distinguish his candidacy. The speech also notes some of the Education Summit accomplishments and goals.

Note: On page one in the first paragraph, Joe Benedetti's name is bracketed. Because his wife died on Sunday he may not be able to attend. Also, the Congressmen mentioned may be late due to an evening vote.

(Smith/Blessey)
Draft Four
October 3, 1989
VIRGINIA

PRESIDENTIAL REMARKS: COLEMAN FUNDRAISER
CHANTILLY, VIRGINIA
WEDNESDAY, OCTOBER 4, 1989
7:00 P.M.

Senator Warner. Congressmen Bliley, Wolfe, Parris, Slaughter, Senator Tribble and other superb Virginia Republican leaders. Congressmen Coble, Dornan, Danenmeyer, Bilirakis, Bartlett, Sunquist, and DeLay. Pat Robertson. Members of the Redskins. Co-Chairmen Wheat and Smith. And, of course, our magnificent Republican ticket -- Marshall Coleman, Eddy Dalton [and Joe Benedetti].

Gordon [Smith], thank you for that kind introduction. And let me say that as always, I am delighted I am to be in one of America's most historic States. The Commonwealth of conscience and common sense. The Mother of Presidents. And if I could add this personal note: Virginia was a good friend to me in 1988 -- and I thank you for it.

Tonight, of course, we are here to salute another friend -- a good and long-time friend. His name is Marshall Coleman. // And he will be the kind of Governor the people of this great and good State deserve.

You know, that great 19th-Century observer of democracy, Alexis de Toqueville, once asked a local politician to define the role of Governor. And he received this answer: "The Governor

counts for absolutely nothing and is paid only twelve hundred dollars." ////

Well, you still can't built an estate off a public salary. Nor should you -- for public office must be a public trust. But let me assure you: Today, the office of Governor counts for a great deal indeed. And let me say further: On November 7, a bright new day begins for the Old Dominion. // The election of Marshall Coleman as Governor.

It will be a bright day because this election is among the most crucial in America. And Virginia's decision will send a clarion call to every corner of America.

Thirty-four days from now, Virginia will decide whether it favors a man of principle. And whether it is serious about fighting a war on crime and drugs.

Thirty-four days from now, Virginia will decide whether it prefers fiscal sanity. Or whether the State House is captured by the "Tax and spend" policies of trial and error -- and error again.

Well, I know Virginia. And I know your slogan is: Virginia is for lovers. That is why tonight, I make this prediction: Next month, America is going to love what Virginia does. //

Thirty-four days from now, Virginia is going to elect a Republican Governor -- it's going to elect Marshall Coleman -- who will be a watchdog for good government in Richmond. As will his two great running mates -- State Senator Eddy Dalton, as lieutenant governor. And State Senator Joe Benedetti, as

attorney general. Together, they will protect the family values that have made America and Virginia great. And I'm here to help them do just that. //

Those values, of course, are up to each of us to uphold. But the Governor of Virginia -- of any State -- has a special role, and responsibility. For leadership in America is not merely, or even mostly, a Federal province. Increasingly, it reflects what Governors do from Concord to Carson City.

In that spirit, a week ago at the University of Virginia I convened an unprecedented event -- this Nation's first Education Summit. Where, as always, the Old Dominion was a gracious host. And where America's Governors, each Cabinet official, and I gathered to talk. **Think. And exchange ideas.**

We talked of how to boost teacher recruitment and retention. And increase the choices for parents and students. Of how best to coordinate the role of Federal, State, and local governments. And instill a drug-free and crime-free environment in our schools.

In short, we talked about how to spur educational reform. And return power to the people. For the truth is that our education system is not making the grade. It is time for change -- perhaps radical change -- to find new ways to improve education performance. For education is our most enduring legacy, vital to everything we are and can become.

The next Governor of the State of Virginia must help ensure that legacy -- acting in tandem with the President, the Congress,

and county and local officials, up and down the line. And that's why we need Marshall Coleman as Governor. For he understands the role of a Governor in uplifting education. And in combating such ills as illiteracy, drug abuse, and crime. And he understands Virginia. And its people. And he mirrors their values. And with your help, he will get the chance to put those values to the full advantage of each Virginian. We need Marshall Coleman in the State House. //

You know, it has been said that Virginia combines the best attributes one seeks in a State. Well, Marshall Coleman combines the best attributes one seeks in a Governor. And we need him in Richmond. //

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served. Marshall Coleman wants to make 20 years mean 20 years.

[PAUSE] You might call it his 20/20 vision.

I mentioned attributes. Marshall Coleman is also a man of good sense when it comes to the community wallet. He opposed the five major tax increases passed by his opponent's Administration. And he's pledged **not** to raise taxes as Governor. Finally, Marshall Coleman is a man of **compassion**. Reaching out to all Virginians -- to Black and other minority voters -- to help Virginia reach out to the future.

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common sense. And elect a ticket of whom we can say: Its leadership is **worthy** of her people.

Barbara and I thank you for what you have done to help Marshall Coleman tonight. God bless you, God bless America, and let's make Marshall Coleman the next Governor of Virginia.

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