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Collection/Office of Origin: Speechwriting, White House Office of
Series: Speech File Draft Files
Subseries: Chron File, 1989-1993

OA/ID Number: 13505
Folder ID Number: 13505-006

Folder Title:
Salinas Arrival and Toast 10/3/89 [OA 3536] [2]

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(Smith/Blessey)
Draft Two
September 26, 1989
SALINAS

PRESIDENTIAL REMARKS: SALINAS ARRIVAL
SOUTH LAWN
TUESDAY, OCTOBER 3, 1989

President Salinas and Mrs. Salinas, Secretaries Solana and Baker, Ambassadors Petriciolo and Negroponete, members of the delegation and friends.

Less than one year ago, two Presidents-elect gathered in Houston, Texas. We met, if I might add this personal note, the day after Harvard's football Crimson fell to the mighty men of Yale.

But in our discussions, both sides triumphed. For even then, we began to focus on what for each of us is a major Presidential responsibility -- defining and enhancing the Mexican-U.S. relationship.

Mr. President, you and I went to Houston certain of the importance of our discussions. For ours is the world's broadest and most complex bilateral agenda. But I think that few could have envisioned the degree of our talks' success.

That success was embodied by what has come to be known as "The Spirit of Houston" -- our joint commitment to create the framework of mutual trust and understanding. And in the past year, that spirit has built upon steadfast Mexican-American ties.

Together, Mexico and the United States have negotiated a solution to the debt question. And developed greater cooperation

(Smith/Blessey)
Draft Three
September 29, 1989
SALINAS

PRESIDENTIAL REMARKS: SALINAS ARRIVAL
SOUTH LAWN
TUESDAY, OCTOBER 3, 1989

President Salinas and Mrs. Salinas, Secretaries Solana and Baker, Ambassadors Petriciolo and Negroponte, members of the delegation and friends.

Less than one year ago, we met in Houston, Texas, as two Presidents-elect. And began to focus on what, for each of us, is a major Presidential responsibility -- defining and enhancing the Mexican-U.S. relationship.

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That success was embodied by what has come to be known as "The Spirit of Houston" -- our joint commitment to create a framework of mutual trust and understanding. And in the past year, that spirit has strengthened our Mexican-American ties.

Together, Mexico and the United States have negotiated a solution to the debt question. And developed greater cooperation in the war against drugs. Together, we have improved opportunities for bilateral trade and investment. And nurtured our environment. In sum, finding new ways to reaffirm old bonds.

When President Salinas and I met last July in Paris, these steps were already underway. And the effect was clear: A superb bilateral relationship was now even better. For countries with such shared social, economic, and regional interests, no fact could be more crucial.

Now, as I welcome President Salinas to our capital for his first State visit, I look forward to continued progress. And additional proof of how Mexico and the United States understand one another. And want to work together. Toward common ends. And concrete results.

Those ends are reflected in today's agenda. For as major trading partners, we must explore ways to expand our commerce. And as members of the Organization of American States, discuss how democracy can be restored to Panama and free and fair elections held in Nicaragua.

This year, we celebrate a century of joint engineering projects by the International Boundary and Water Commission. We must renew that cooperation. And continue to strengthen our assault on the plague of drug use and trafficking. For we know that what threatens one Nation in our hemisphere threatens us all.

In each case, strong bilateral cooperation is fundamental to an effective multilateral response. And thankfully, Mr. President, our countries share the good will and dedication to

confront, and meet, our challenges. Meet them through mutual candor and mutual respect.

I have often spoken of the need to recognize the "permanent importance" of the U.S.-Mexican relationship.

Mr. President, I would like again to refer to that phrase today. For U.S.-Mexican affairs are vital to our respective agendas. Our relations now are strong. They must grow even stronger. And will.

On behalf of the United States of America, President Salinas, let me welcome you to the White House. And to this Nation of your friends.

#

THE WHITE HOUSE

WASHINGTON

October 2, 1989

MEMORANDUM FOR CHRISS WINSTON

FROM: STEPHEN G. RADEMAKER *SR*
ASSOCIATE COUNSEL TO THE PRESIDENT

SUBJECT: Presidential Remarks: Salinas Toast and Arrival

Pursuant to James Cicconi's request, Counsel's Office has reviewed the above-referenced matter and has no legal objection to the Presidential Remarks as drafted. We observe, however, that the Mexicans are likely to disagree with the assertion in the fifth paragraph of the first page of the arrival statement that "Together, Mexico and the United States have negotiated a solution to the debt question."

Thank you for bringing this matter to our attention.

cc: James W. Cicconi

89 SEP 1 ALL: 07

WHITE HOUSE STAFFING MEMORANDUM

DATE: 9/29/89 ACTION/CONCURRENCE/COMMENT DUE BY: 10/2/89 NOON

SUBJECT: PRESIDENTIAL REMARKS: SALINAS TOAST AND ARRIVAL

	ACTION FYI			ACTION FYI	
VICE PRESIDENT	☐	☒	MCCLURE	☒	☐
SUNUNU	☐	☒	NEWMAN	☐	☐
SCOWCROFT	☒	☐	PORTER	☒	☐
DARMAN	☒	☐	STUDDERT	☒	☐
BATES	☒	☐	UNTERMAYER	☐	☐
BREEDEN	☐	☐	ROGERS	☐	☒
CARD	☐	☒	WINSTON	☐	☒
CICCONI	☐	☒	PINKERTON	☒	☐
DEMAREST	☒	☐		☐	☐
FITZWATER	☐	☒		☐	☐
GRAY	☒	☐		☐	☐
HAGIN	☐	☐		☐	☐

REMARKS:

Please forward any comments to Chriss Winston, Rm. 122, x2930, no later than NOON Monday, October 2, with a copy to my office. Thank you.

RESPONSE:

89 OCT 2 ALL 31

All comments

James W. Cicconi
Assistant to the President
and Deputy to the Chief of Staff
Ext. 2702

1989 SEP 29 PM 3.20

(Smith/Blessey)
Draft Three
September 29, 1989
SALINAS

PRESIDENTIAL REMARKS: SALINAS ARRIVAL
SOUTH LAWN
TUESDAY, OCTOBER 3, 1989

President Salinas and Mrs. Salinas, Secretaries Solana and Baker, Ambassadors Petriciolo and Negroponte, members of the delegation and friends.

Less than one year ago, we met in Houston, Texas, as two Presidents-elect. And began to focus on what, for each of us, is a major Presidential responsibility -- defining and enhancing the Mexican-U.S. relationship.

Mr. President, you and I went to Houston certain of the importance of our discussions. For ours is the world's broadest and most complex bilateral agenda. But I think that few could have envisioned the degree of success that our talks would have.

That success was embodied by what has come to be known as "The Spirit of Houston" -- our joint commitment to create a framework of mutual trust and understanding. And in the past year, that spirit has strengthened our Mexican-American ties.

Together, Mexico and the United States have negotiated a solution to the debt question. And developed greater cooperation in the war against drugs. Together, we have improved opportunities for bilateral trade and investment. And nurtured our environment. In sum, finding new ways to reaffirm old bonds.

When President Salinas and I met last July in Paris, these steps were already underway. And the effect was clear: A superb bilateral relationship was now even better. For countries with such shared social, economic, and regional interests, no fact could be more crucial.

Now, as I welcome President Salinas to our capital for his first State visit, I look forward to continued progress. And additional proof of how Mexico and the United States understand one another. And want to work together. Toward common ends. And concrete results.

Those ends are reflected in today's agenda. For as major trading partners, we must explore ways to expand our commerce. And as members of the Organization of American States, discuss how democracy can be restored to Panama and free and fair elections held in Nicaragua.

This year, we celebrate a century of joint engineering projects by the International Boundary and Water Commission. We must renew that cooperation. And continue to strengthen our assault on the plague of drug use and trafficking. For we know that what threatens one Nation in our hemisphere threatens us all.

In each case, strong bilateral cooperation is fundamental to an effective multilateral response. And thankfully, Mr. President, our countries share the good will and dedication to

this seems odd - minor compared to drugs

confront, and meet, our challenges. Meet them through mutual candor and mutual respect.

I have often spoken of the need to recognize the "permanent importance" of the U.S.-Mexican relationship.

Mr. President, I would like again to refer to that phrase today. For U.S.-Mexican affairs are vital to our respective agendas. Our relations now are strong. They must grow even stronger. And will.

On behalf of the United States of America, President Salinas, let me welcome you to the White House. And to this Nation of your friends.

#

1989 SEP 29 PM 3.20

(Smith/Blessey)
Draft Three
September 29, 1989
SALINAS

PRESIDENTIAL REMARKS: SALINAS TOAST
STATE DINING ROOM
TUESDAY, OCTOBER 3, 1989

President and Mrs. Salinas, Honored guests, Ladies and gentlemen.

It is indeed a privilege for Barbara and me to have you as our guest. Many times, your country has extended to us that kindness for which Mexico is famous. Tonight, we are honored to return that favor -- and to welcome you to the White House.

Mr. President, an old proverb observes that, "He who has a good neighbor has a good friend."

This evening, I want to take this chance to salute how Mexico and the United States are good neighbors. And good friends. And how our special relationship has been, and continues to be, bound by so many ties.

Those ties include our 2,000-mile border, and billions of dollars in trade. They are military and educational, political and economic. Our ties rest on respect and maturity, communication and consultation. And cherish the values which link our cultures -- values of faith, family, and respect for tradition.

As a young man, Mr. President, you studied in the United States. You know us well, and came to understand our ties. I, too, revere them. For as a Texan, I've lived side-by-side with Mexico and know and appreciate your beautiful country and its wonderful people.

Such understanding leads to trust. And such trust can lead to progress.

Already, we have done much. For from its earliest days, your Administration has acted as our neighbor, and equal partner. And known that by applying our resources to common problems, we can ensure a richer life for all. Now, let us do more.

Let us increase bilateral trade and achieve economic growth. Let us expand cooperation and enhance investment opportunity. And let us support democracy in our hemisphere -- and, thus, regional security and stability. We must also reaffirm the national priority that is a hemispheric crusade. For unless we defeat drug use and trafficking, we will help rob our children of their dreams.

There is an ancient proverb which goes, "God guides whom He wills toward a straight path." Mr. President, let our path be straight and true. Affirming all that which unites us. And so enrich this generation -- and all the generations to come.

In that spirit, I ask all of our guests tonight to rise and raise their glasses:

-- To Mexican-American friendship;

-- To a better world for our children, and all children;

-- And to the health and happiness of my friend and
colleague, the President of Mexico.

#

Is there
a quote from a
Mexican poet or writer
to make this a little
more personal?

WHITE HOUSE STAFFING MEMORANDUM

DATE: 9/29/89 ACTION/CONCURRENCE/COMMENT DUE BY: 10/2/89 NOON

SUBJECT: PRESIDENTIAL REMARKS: SALINAS TOAST AND ARRIVAL

	ACTION FYI			ACTION FYI	
VICE PRESIDENT	☐	☒	MCCLURE	☒	☐
SUNUNU	☐	☒	NEWMAN	☐	☐
SCOWCROFT	☒	☐	PORTER	☒	☐
DARMAN	☒	☐	STUDDERT	☒	☐
BATES	☒	☐	UNTERMAYER	☐	☐
BREEDEN	☐	☐	ROGERS	☐	☒
CARD	☐	☒	WINSTON	☐	☒
CICCONI	☐	☒	PINKERTON	☒	☐
DEMAREST	☒	☐		☐	☐
FITZWATER	☐	☒		☐	☐
GRAY	☒	☐		☐	☐
HAGIN	☐	☐		☐	☐

REMARKS:

Please forward any comments to Chriss Winston, Rm. 122, x2930, no later than NOON Monday, October 2, with a copy to my office. Thank you.

RESPONSE:

89 SEP 1 4:56

W/c
9/30/89

James W. Cicconi
Assistant to the President
and Deputy to the Chief of Staff
Ext. 2702

THE WHITE HOUSE
WASHINGTON

October 2, 1989

Memorandum to Chriss Winston

From: Jim Pinkerton
Subject: Salinas Draft Toast and Draft Arrival Speech

We would only suggest that in the references to the common ties between Mexico and the U.S. that we also mention the ties of blood, perhaps citing the specific number of Americans of Mexican descent, or perhaps some noted Americans of Mexican descent -- e.g., the fact that for the first time in history, two Cabinet officials are of Mexican ancestry.

Other comments:

pg. 1, para. 5, line 2 "Together, Mexico and the United States have negotiated a solution to the debt question."

Instead of "solution," we suggest something less conclusive, e.g., "...made great progress toward a resolution of the debt question."

#

OK factually

89 OCT 2 P3:51

7765

WHITE HOUSE STAFFING MEMORANDUM

DATE: 9/29/89 ACTION/CONCURRENCE/COMMENT DUE BY: 10/2/89 NOON

SUBJECT: PRESIDENTIAL REMARKS: SALINAS TOAST AND ARRIVAL

	ACTION FYI			ACTION FYI	
VICE PRESIDENT	☐	☒	MCCLURE	☒	☐
SUNUNU	☐	☒	NEWMAN	☐	☐
SCOWCROFT	☒	☐	PORTER	☒	☐
DARMAN	☒	☐	STUDDERT	☒	☐
BATES	☒	☐	UNTERMAYER	☐	☐
BREEDEN	☐	☐	ROGERS	☐	☒
CARD	☐	☒	WINSTON	☐	☒
CICCONI	☐	☒	PINKERTON	☒	☐
DEMAREST	☒	☐		☐	☐
FITZWATER	☐	☒		☐	☐
GRAY	☒	☐		☐	☐
HAGIN	☐	☐		☐	☐

REMARKS:

Please forward any comments to Chriss Winston, Rm. 122, x2930, no later than NOON Monday, October 2, with a copy to my office. Thank you.

RESPONSE:

TO: CHRISS WINSTON

October 2, 1989

NSC concurs with the Presidential remarks for the Salinas South Lawn arrival and dining room toast on October 3 with the annotated changes.

B. Gates
Brent Scowcroft

James W. Cicconi
Assistant to the President
and Deputy to the Chief of Staff
Ext. 2702

cc: James W. Cicconi

1989 SEP 29 PM 3:20

(Smith/Blessey)
Draft Three
September 29, 1989
SALINAS

PRESIDENTIAL REMARKS: SALINAS ARRIVAL
SOUTH LAWN
TUESDAY, OCTOBER 3, 1989

President Salinas and Mrs. Salinas, Secretaries Solana and Baker, Ambassadors Petriciolo and Negroponte, members of the delegation and friends.

Less than one year ago, we met in Houston, Texas, as two Presidents-elect. And began to focus on what, for each of us, is a major Presidential responsibility -- defining and enhancing the Mexican-U.S. relationship.

Mr. President, you and I went to Houston certain of the importance of our discussions. For ours is the world's broadest and most complex bilateral agenda. But I think that few could have envisioned the degree of success that our talks would have.

That success was embodied by what has come to be known as "The Spirit of Houston" -- our joint commitment to create a framework of mutual trust and understanding. And in the past year, that spirit has strengthened our Mexican-American ties.

^{Together} Together, Mexico and the United States have ^{worked together to} negotiated a solution to the debt question. And developed greater cooperation in the war against drugs. Together, we have improved opportunities for bilateral trade and investment. And nurtured our environment. In sum, finding new ways to reaffirm old bonds.

When President Salinas and I met last July in Paris, these steps were already underway. And the effect was clear: A superb bilateral relationship was now even better. For countries with such shared social, economic, and regional interests, no fact could be more crucial.

Now, as I welcome President Salinas to our capital for his first State visit, I look forward to continued progress. And additional proof of how Mexico and the United States understand one another. And want to work together. Toward common ends. And concrete results.

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This year, we celebrate a century of joint ~~engineering~~ projects by the International Boundary and Water Commission. We must renew that cooperation. And continue to strengthen our assault on the plague of drug use and trafficking. For we know that what threatens one Nation in our hemisphere threatens us all.

In each case, strong bilateral cooperation is fundamental to an effective multilateral response. And thankfully, Mr. President, our countries share the good will and dedication to

confront, and meet, our challenges. Meet them through mutual candor and mutual respect.

I have often spoken of the need to recognize the "permanent importance" of the U.S.-Mexican relationship.

Mr. President, I would like again to refer to that phrase today. For U.S.-Mexican affairs are vital to our respective agendas. Our relations now are strong. They must grow even stronger. And will.

On behalf of the United States of America, President Salinas, let me welcome you to the White House. And to this Nation of your friends.

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1989 SEP 29 PM 3:20

(Smith/Blessey)
Draft Three
September 29, 1989
SALINAS

PRESIDENTIAL REMARKS: SALINAS TOAST
STATE DINING ROOM
TUESDAY, OCTOBER 3, 1989

President and Mrs. Salinas, Honored guests, Ladies and gentlemen.

It is indeed a privilege for Barbara and me to have you as our guest. Many times, your country has extended to us that kindness for which Mexico is famous. Tonight, we are honored to return that favor -- and to welcome you to the White House.

Mr. President, an old proverb observes that, "He who has a good neighbor has a good friend."

This evening, I want to take this chance to salute how Mexico and the United States are good neighbors. And good friends. And how our special relationship has been, and continues to be, bound by so many ties.

Those ties include our 2,000-mile border, and billions of dollars in trade. They are military and educational, political and economic. Our ties rest on respect and maturity, communication and consultation. And cherish the values which link our cultures -- values of faith, family, and respect for tradition.

As a young man, Mr. President, you studied in the United States. You know us well, and came to understand our ties. I, too, revere them. For as a Texan, I've lived side-by-side with Mexico and know and appreciate your beautiful country and its wonderful people.

Such understanding leads to trust. And such trust can lead to progress.

Already, we have done much. For from its earliest days, your Administration has acted as our neighbor, and equal partner. And known that by applying our resources to common problems, we can ensure a richer life for all. Now, let us do more.

Let us increase bilateral trade and achieve economic growth. Let us expand cooperation and enhance investment opportunity. And let us support democracy in our hemisphere -- and, thus, regional security and stability. We must also reaffirm the national priority that is a hemispheric crusade. For unless we defeat drug use and trafficking, we will help rob our children of their dreams.

There is an ancient proverb which goes, "God guides whom He wills toward a straight path." Mr. President, let our path be straight and true. Affirming all that which unites us. And so enrich this generation -- and all the generations to come.

In that spirit, I ask all of our guests tonight to rise and raise their glasses:

-- To Mexican-American friendship;

-- To a better world for our children, and all children;

-- And to the health and happiness of my friend and
colleague, the President of Mexico.

#

WHITE HOUSE STAFFING MEMORANDUM

DATE: 10/02/89

ACTION/CONCURRENCE/COMMENT DUE BY: -----

SUBJECT: PRESIDENTIAL REMARKS: SALINAS ARRIVAL and
SALINAS DINNER TOAST

	ACTION FYI			ACTION FYI	
VICE PRESIDENT	☐	☒	MCCLURE	☐	☒
SUNUNU	☐	☒	NEWMAN	☐	☐
SCOWCROFT	☐	☒	PORTER	☐	☒
DARMAN	☐	☒	STUDDERT	☐	☒
BATES	☐	☒	UNTERMAYER	☐	☐
BREEDEN	☐	☐	ROGERS	☐	☒
CARD	☐	☒	PINKERTON	☐	☒
CICCONI	☐	☒	WINSTON	☐	☒
DEMAREST	☐	☒	_____	☐	☐
FITZWATER	☐	☒	_____	☐	☐
GRAY	☐	☒	_____	☐	☐
HAGIN	☐	☐	_____	☐	☐

REMARKS:

The attached have been forwarded to the President.

RESPONSE:

13:6v 8 100 68

James W. Cicconi
Assistant to the President
and Deputy to the Chief of Staff
Ext. 2702

THE WHITE HOUSE
WASHINGTON

1989 OCT -2 PM 7:57

October 2, 1989

MEMORANDUM FOR THE PRESIDENT

THROUGH: CHRISS WINSTON *W*
FROM: CURT SMITH *C*
SUBJECT: REMARKS FOR PRESIDENT SALINAS'S ARRIVAL CEREMONY

I. SUMMARY

On Tuesday, October 3, at 10:00 a.m. you will attend the arrival ceremony for President Salinas on the South Lawn.

II. DISCUSSION

The attached remarks welcome the President of Mexico and discuss the importance of the U.S.-Mexican relationship in the environment, trade, and the drug war.

(Smith/Blessey)
Draft Five
October 2, 1989
SALINAS

PRESIDENTIAL REMARKS: SALINAS ARRIVAL
SOUTH LAWN
TUESDAY, OCTOBER 3, 1989
10:00 am

President Salinas and Mrs. Salinas, Secretaries Solana and Baker, Ambassadors Petriciolo [peh trah CHO lee] and Negroponte, [nehgro pohn tay] members of the delegation and friends.

Less than one year ago, we met in Houston, Texas, as two Presidents-elect. And began to focus on what, for each of us, is a major Presidential responsibility -- defining and enhancing the Mexican-U.S. relationship.

Mr. President, you and I went to Houston certain of the importance of our responsibilities. For ours is one of the world's broadest and most complex bilateral relationships. But I think that few could have envisioned the degree of success that our talks would have.

That success was embodied by what has come to be known as "The Spirit of Houston" -- our joint commitment to create a framework of mutual trust and understanding. And in the past year, that spirit has strengthened our Mexican-American ties.

Together, Mexico and the United States have worked to negotiate a solution to the debt question. And develop greater cooperation in the war against drugs. Together, we have improved opportunities for bilateral trade and investment. And nurtured our environment. In sum, finding new ways to reaffirm old bonds.

When President Salinas and I met last July in Paris, these steps were already underway -- steps crucial to countries with such shared social, economic, and regional interests.

Now, as I welcome President Salinas to our capital for his first State visit, I look forward to continued progress. And additional proof of how Mexico and the United States can work together. Toward common ends. And positive results.

Those ends are reflected in today's agenda. For as major trading partners, we must explore ways to expand our commerce. And as members of the Organization of American States, discuss how democracy can be restored to Panama and free and fair elections held in Nicaragua.

This year, we celebrate a century of joint projects by the International Boundary and Water Commission. We must renew that cooperation. And continue to strengthen our assault on the plague of drug use and trafficking. For we know that what threatens one Nation in our hemisphere threatens us all.

In each case, strong bilateral cooperation is fundamental to an effective multilateral response. And thankfully, Mr. President, our countries share the good will and dedication to confront, and meet, our challenges. Meet them through mutual candor and mutual respect.

I have often spoken of the need to recognize the permanent importance of the U.S.-Mexican relationship.

Mr. President, I would like again to refer to that need today. For U.S.-Mexican affairs are vital to our respective

national agendas. Our relations now are strong. They must grow even stronger. And will.

On behalf of the United States of America, President Salinas, let me welcome you to the White House. And to this Nation of your friends.

#

THE WHITE HOUSE
WASHINGTON

October 2, 1989

1989 OCT -2 PM 7:58

MEMORANDUM FOR THE PRESIDENT

THROUGH: CHRISS WINSTON *w*
FROM: CURT SMITH *C*
SUBJECT: TOAST FOR THE STATE DINNER IN HONOR OF PRESIDENT
SALINAS

I. SUMMARY

On Tuesday, October 3, you will address the State Dinner honoring the Mexican President.

II. DISCUSSION

The attached remarks salute the longstanding relationship between the United States and Mexico. It mentions the many ties the two countries have and the many responsibilities the nations must face together.

(Smith/Blessey)
Draft Four
October 2, 1989
SALINAS

PRESIDENTIAL REMARKS: SALINAS TOAST
STATE DINING ROOM
TUESDAY, OCTOBER 3, 1989

President and Mrs. Salinas, Honored guests, Ladies and gentlemen.

It is indeed a privilege for Barbara and me to have you as our guest. Your country has often extended to us that kindness for which Mexico is famous. Tonight, we are honored to return that favor -- and to welcome you to the White House.

Mr. President, we first met last November in Houston, Texas. We met, if I might add this personal note, the day after Harvard's football Crimson fell to the mighty men of Yale.

We have learned anew how special the relationship between Mexico and the United States can be. This relationship which has been, and continues to be, bound by so many ties. We have become good friends.

Those ties include our 2,000-mile border, and billions of dollars in trade. They are educational, political and economic. Our ties rest on respect and maturity, communication and consultation. And the values that we cherish and which link our cultures -- values of faith, family, and respect for tradition.

As a young man, Mr. President, you studied in the United States. You know us well, and came to understand our ties. I,

too, revere them. For as a Texan, I've lived side-by-side with Mexico and know and appreciate your beautiful country and its wonderful people.

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Already, we have done much. For from its earliest days, your Administration has acted as our neighbor, and equal partner. And known that by applying our resources to common problems, we can ensure a richer life for all. Now, let us do more.

Let us increase bilateral trade and achieve economic growth. Let us expand cooperation and enhance investment opportunity. And let us support democracy in our hemisphere -- and, thus, regional security and stability. We must also reaffirm our two nations' priority of combating narcotics that is a hemispheric crusade. For unless we defeat drug use and trafficking, we will help rob our children of their dreams.

There is an ancient proverb which goes, "[God] guides whom He wills to a straight path." Mr. President, let our path be straight and true. Affirming all that which unites us. And so enrich this generation -- and all the generations to come.

In that spirit, I ask all of our guests tonight to rise and raise their glasses:

- To Mexican-American friendship;
- To a better world for our children, and all children;
- And to the health and happiness of my friend and colleague, the President of Mexico.

#

REMARKS: SALINAS ARRIVAL
SOUTH LAWN
TUESDAY, OCTOBER 3, 1989
10:00 AM

PRESIDENT SALINAS AND MRS. SALINAS, SECRETARIES SOLANA AND BAKER, AMBASSADORS PETRICIOLO [PEH TRAH CHO LEE] AND NEGROPONTE, [NEHGRO POHN TAY] MEMBERS OF THE DELEGATION AND FRIENDS.

LESS THAN ONE YEAR AGO, WE MET IN HOUSTON, TEXAS, AS TWO PRESIDENTS-ELECT.

- 2 -

AND BEGAN TO FOCUS ON WHAT, FOR EACH OF US, IS A MAJOR PRESIDENTIAL RESPONSIBILITY -- DEFINING AND ENHANCING THE MEXICAN-U.S. RELATIONSHIP.

MR. PRESIDENT, YOU AND I WENT TO HOUSTON CERTAIN OF THE IMPORTANCE OF OUR RESPONSIBILITIES. FOR OURS IS ONE OF THE WORLD'S BROADEST AND MOST COMPLEX BILATERAL RELATIONSHIPS. BUT I THINK THAT FEW COULD HAVE ENVISIONED THE DEGREE OF SUCCESS THAT OUR TALKS WOULD HAVE.

THAT SUCCESS WAS EMBODIED BY WHAT HAS COME TO BE KNOWN AS "THE SPIRIT OF HOUSTON" -- OUR JOINT COMMITMENT TO CREATE A FRAMEWORK OF MUTUAL TRUST AND UNDERSTANDING. AND IN THE PAST YEAR, THAT SPIRIT HAS STRENGTHENED OUR MEXICAN-AMERICAN TIES.

TOGETHER, MEXICO AND THE UNITED STATES HAVE WORKED TO NEGOTIATE A SOLUTION TO THE DEBT QUESTION. AND DEVELOP GREATER COOPERATION IN THE WAR AGAINST DRUGS.

TOGETHER, WE HAVE IMPROVED OPPORTUNITIES FOR BILATERAL TRADE AND INVESTMENT. AND NURTURED OUR ENVIRONMENT. IN SUM, FINDING NEW WAYS TO REAFFIRM OLD BONDS.

WHEN PRESIDENT SALINAS AND I MET LAST JULY IN PARIS, THESE STEPS WERE ALREADY UNDERWAY -- STEPS CRUCIAL TO COUNTRIES WITH SUCH SHARED SOCIAL, ECONOMIC, AND REGIONAL INTERESTS.

NOW, AS I WELCOME PRESIDENT SALINAS TO OUR CAPITAL FOR HIS FIRST STATE VISIT, I LOOK FORWARD TO CONTINUED PROGRESS. AND ADDITIONAL PROOF OF HOW MEXICO AND THE UNITED STATES CAN WORK TOGETHER. TOWARD COMMON ENDS. AND POSITIVE RESULTS.

THOSE ENDS ARE REFLECTED IN TODAY'S AGENDA. FOR AS MAJOR TRADING PARTNERS, WE MUST EXPLORE WAYS TO EXPAND OUR COMMERCE.

AND AS MEMBERS OF THE ORGANIZATION OF AMERICAN STATES, DISCUSS HOW DEMOCRACY CAN BE RESTORED TO PANAMA AND FREE AND FAIR ELECTIONS HELD IN NICARAGUA.

THIS YEAR, WE CELEBRATE A CENTURY OF JOINT PROJECTS BY THE INTERNATIONAL BOUNDARY AND WATER COMMISSION. WE MUST RENEW THAT COOPERATION. AND CONTINUE TO STRENGTHEN OUR ASSAULT ON THE PLAGUE OF DRUG USE AND TRAFFICKING. FOR WE KNOW THAT WHAT THREATENS ONE NATION IN OUR HEMISPHERE THREATENS US ALL.

IN EACH CASE, STRONG BILATERAL COOPERATION IS FUNDAMENTAL TO AN EFFECTIVE MULTILATERAL RESPONSE. AND THANKFULLY, MR. PRESIDENT, OUR COUNTRIES SHARE THE GOOD WILL AND DEDICATION TO CONFRONT, AND MEET, OUR CHALLENGES. MEET THEM THROUGH MUTUAL CANDOR AND MUTUAL RESPECT.

I HAVE OFTEN SPOKEN OF THE NEED TO RECOGNIZE THE PERMANENT IMPORTANCE OF THE U.S.-MEXICAN RELATIONSHIP.

MR. PRESIDENT, I WOULD LIKE AGAIN TO REFER TO THAT NEED TODAY. FOR U.S.-MEXICAN AFFAIRS ARE VITAL TO OUR RESPECTIVE NATIONAL AGENDAS. OUR RELATIONS NOW ARE STRONG. THEY MUST GROW EVEN STRONGER. AND WILL.

ON BEHALF OF THE UNITED STATES OF AMERICA, PRESIDENT SALINAS, LET ME WELCOME YOU TO THE WHITE HOUSE. AND TO THIS NATION OF YOUR FRIENDS.

#

WHITE HOUSE STAFFING MEMORANDUM

DATE: 9/29/89 ACTION/CONCURRENCE/COMMENT DUE BY: 10/2/89 NOON

SUBJECT: PRESIDENTIAL REMARKS: SALINAS TOAST AND ARRIVAL

11:30

	ACTION FYI			ACTION FYI	
VICE PRESIDENT	☐	☒	MCCLURE	☒	☐
SUNUNU	☐	☒	NEWMAN	☐	☐
SCOWCROFT	☒	☐	PORTER	☒	☐
DARMAN N/C	☒	☐	STUDDERT	☒	☐
BATES N/C	☒	☐	UNTERMAYER	☐	☐
BREEDEN	☐	☐	ROGERS	☐	☒
CARD	☐	☒	WINSTON	☐	☒
CICCONI	☐	☒	PINKERTON	☒	☐
DEMAREST	☒	☐		☐	☐
FITZWATER	☐	☒		☐	☐
GRAY	☒	☐		☐	☐
HAGIN	☐	☐		☐	☐

REMARKS:

Please forward any comments to Chriss Winston, Rm. 122, x2930, no later than NOON Monday, October 2, with a copy to my office. Thank you.

RESPONSE:

89 SEP 29 PM 4:40

James W. Cicconi
Assistant to the President
and Deputy to the Chief of Staff
Ext. 2702

1989 SEP 29 PM 3:20

(Smith/Blessey)
Draft Three
September 29, 1989
SALINAS

PRESIDENTIAL REMARKS: SALINAS ARRIVAL
SOUTH LAWN
TUESDAY, OCTOBER 3, 1989

President Salinas and Mrs. Salinas, Secretaries Solana and Baker, Ambassadors Petriciolo and Negroponte, members of the delegation and friends.

Less than one year ago, we met in Houston, Texas, as two Presidents-elect. And began to focus on what, for each of us, is a major Presidential responsibility -- defining and enhancing the Mexican-U.S. relationship.

Mr. President, you and I went to Houston certain of the importance of our discussions. For ours is the world's broadest and most complex bilateral agenda. But I think that few could have envisioned the degree of success that our talks would have.

That success was embodied by what has come to be known as "The Spirit of Houston" -- our joint commitment to create a framework of mutual trust and understanding. And in the past year, that spirit has strengthened our Mexican-American ties.

Together, Mexico and the United States have ~~negotiated a~~ *worked to negotiate*
~~solution to the debt question~~ *made great progress*
toward a relationship resolution of the debt question
sketching And developed greater cooperation

in the war against drugs. Together, we have improved opportunities for bilateral trade and investment. And nurtured our environment. In sum, finding new ways to reaffirm old bonds.

When President Salinas and I met last July in Paris, these steps were already underway. And the effect was clear: A superb bilateral relationship was now even better. For countries with such shared social, economic, and regional interests, no fact could be more crucial.

Now, as I welcome President Salinas to our capital for his first State visit, I look forward to continued progress. And additional proof of how Mexico and the United States understand one another. And want to work together. Toward common ends. And concrete results.

Those ends are reflected in today's agenda. For as major trading partners, we must explore ways to expand our commerce. And as members of the Organization of American States, discuss how democracy can be restored to Panama and free and fair elections held in Nicaragua.

This year, we celebrate a century of joint ~~engineering~~ projects by the International Boundary and Water Commission. We must renew that cooperation. And continue to strengthen our assault on the plague of drug use and trafficking. For we know that what threatens one Nation in our hemisphere threatens us all.

In each case, strong bilateral cooperation is fundamental to an effective multilateral response. And thankfully, Mr. President, our countries share the good will and dedication to

confront, and meet, our challenges. Meet them through mutual candor and mutual respect.

I have often spoken of the need to recognize the "permanent importance" of the U.S.-Mexican relationship.

Mr. President, I would like again to refer to that phrase today. For U.S.-Mexican affairs are vital to our respective agendas. Our relations now are strong. They must grow even stronger. And will.

On behalf of the United States of America, President Salinas, let me welcome you to the White House. And to this Nation of your friends.

#

1989 SEP 29 PM 3.20

(Smith/Blessey)
Draft Three
September 29, 1989
SALINAS

PRESIDENTIAL REMARKS: SALINAS TOAST
STATE DINING ROOM
TUESDAY, OCTOBER 3, 1989

President and Mrs. Salinas, Honored guests, Ladies and gentlemen.

It is indeed a privilege for Barbara and me to have you as our guest. Many times, your country has extended to us that kindness for which Mexico is famous. Tonight, we are honored to return that favor -- and to welcome you to the White House.

Mr. President, an old proverb observes that, "He who has a good neighbor has a good friend."

This evening, I want to take this chance to salute how Mexico and the United States are good neighbors. And good friends. And how our special relationship has been, and continues to be, bound by so many ties.

Those ties include our 2,000-mile border, and billions of dollars in trade. They are military and educational, political and economic. Our ties rest on respect and maturity, communication and consultation. And cherish the values which link our cultures -- values of faith, family, and respect for tradition.

As a young man, Mr. President, you studied in the United States. You know us well, and came to understand our ties. I, too, revere them. For as a Texan, I've lived side-by-side with Mexico and know and appreciate your beautiful country and its wonderful people.

Such understanding leads to trust. And such trust can lead to progress.

Already, we have done much. For from its earliest days, your Administration has acted as our neighbor, and equal partner. And known that by applying our resources to common problems, we can ensure a richer life for all. Now, let us do more.

Let us increase bilateral trade and achieve economic growth. Let us expand cooperation and enhance investment opportunity. And let us support democracy in our hemisphere -- and, thus, regional security and stability. We must also reaffirm the national priority that is a hemispheric crusade. For unless we defeat drug use and trafficking, we will help rob our children of their dreams.

There is an ancient proverb which goes, "God guides whom He wills toward a straight path." Mr. President, let our path be straight and true. Affirming all that which unites us. And so enrich this generation -- and all the generations to come.

In that spirit, I ask all of our guests tonight to rise and raise their glasses:

-- To Mexican-American friendship;

-- To a better world for our children, and all children;

-- And to the health and happiness of my friend and
colleague, the President of Mexico.

#

THE PRESIDENT HAS SEEN

10/3/89

(Smith/Blessey)
Draft Four
October 2, 1989
SALINAS

PRESIDENTIAL REMARKS: SALINAS TOAST
STATE DINING ROOM
TUESDAY, OCTOBER 3, 1989

President and Mrs. Salinas, Honored guests, Ladies and gentlemen.

It is indeed a privilege for Barbara and me to ~~have~~ ^{welcome} you ~~as~~ ^{to} ~~our guest.~~ ^{the White House} Your country has often extended to us that kindness for which Mexico is famous. Tonight, we are honored to ~~return~~ ^{have you here} ~~that favor -- and to welcome you to the White House.~~

Mr. President, we first met last November in Houston, Texas. We met, if I might add this personal note, the day after ^{your} Harvard's football Crimson fell to the mighty men of Yale ^{sorry about that}

We have learned anew how special the relationship between Mexico and the United States can be. This relationship which has been, and continues to be, bound by so many ties. We have become good friends.

Those ties include our 2,000-mile border, and billions of dollars in trade. They are educational, political and economic. Our ties rest on respect and maturity, communication and consultation. And the values that we cherish and which link our cultures -- values of faith, family, and respect for tradition.

As a young man, Mr. President, you studied in the United States. You know us well, and came to understand our ties. I,

THE WHITE HOUSE
WASHINGTON

TRANSCRIPTION OF THE PRESIDENT'S
INSERT ON P. 2 OF THE SALINAS TOAST:

"Speaking of Trust -- I trust you have dried out from that Golf Cart tour of Camp David. There was a true downpour up there, but I was anxious for President Salinas to look around; so he and I set out in a golf cart in this driving rain. Barbara convinced that I had just dealt a severe blow to Mexican-US relations and this "trust" I'm speaking of."

too, revere them. For as a Texan, I've lived side-by-side with Mexico and know and appreciate your beautiful country and its wonderful people.

Such understanding leads to trust. And such trust can lead to progress.

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Let us increase bilateral trade and achieve economic growth. Let us expand cooperation and enhance investment opportunity. And let us support democracy in our hemisphere -- and, thus, regional security and stability. We must also reaffirm our two nations' priority of combating narcotics that is a hemispheric crusade. For unless we defeat drug use and trafficking, we will help rob our children of their dreams.

There is an ancient proverb which goes, "[God] guides whom He wills to a straight path." Mr. President, let our path be straight and true. Affirming all that which unites us. And so enrich this generation -- and all the generations to come.

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- To Mexican-American friendship;
- To a better world for our children, and all children;
- And to the health and happiness of my friend and colleague, the President of Mexico.

speaking of Trust - I trust you have
dined out from that Golf ~~Course~~ Cart ~~at~~ Camp David
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to ~~be~~ look around & so he & I

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in the living room -

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to

I'm speaking of

Trash

Mr. President, we first met last November in Houston, Texas. We met, if I might add this personal note, the day after Harvard's football, Crimson fell to the mighty men of Yale.

~~Since then, we have become good friends. As our Nations are. And~~

⇒ We have learned anew how special the relationship between Mexico and the United States. can be. This The relationship which has been, and continues to be, bound by so many ties. ↙

THE WHITE HOUSE
WASHINGTON

THE WHITE HOUSE
Office of the Press Secretary

For Immediate Release

October 3, 1989

REMARKS BY THE PRESIDENT
DURING MEETING WITH
PRESIDENT SALINAS OF MEXICO

The Oval Office

10:34 A.M. EDT

THE PRESIDENT: All of you from Mexico City and elsewhere, welcome.

Well, I normally don't say anything at a photo opportunity. But I just can't tell you how pleased we are to have the President of Mexico here in the White House; what an honor it was to have him and Mrs. Salinas up at Camp David for what was almost a family evening. But this is a very important visit for the United States. I hope you feel welcome. We want you all to feel very welcome.

END

10:35 A.M. EDT