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Series: Speech File Draft Files
Subseries: Chron File, 1989-1993

OA/ID Number: 13503
Folder ID Number: 13503-009

Folder Title:
New Jersey Republican Fundraising Luncheon 9/22/89 [2]

Stack:	Row:	Section:	Shelf:	Position:
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WHITE HOUSE STAFFING MEMORANDUM

DATE: 9/20/89 ACTION/CONCURRENCE/COMMENT DUE BY: 9/20/89 4:00 PM

SUBJECT: PRESIDENTIAL REMARKS: COURTER FUNDRAISER

	ACTION FYI			ACTION FYI	
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input checked="" type="checkbox"/>	NEWMAN	<input type="checkbox"/>	<input type="checkbox"/>
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BATES	<input checked="" type="checkbox"/>	<input type="checkbox"/>	UNTERMAYER	<input type="checkbox"/>	<input type="checkbox"/>
BREEDEN	<input type="checkbox"/>	<input type="checkbox"/>	<u>ROGERS</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CARD	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<u>WINSTON</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
CICCONI	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>PINKERTON</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
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GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
HAGIN	<input type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please forward any comments directly to Chriss Winston, Rm. 122, x2930, no later than 4:00 PM TODAY, Wednesday, September 20, with a copy to my office. Thank you.

RESPONSE:

No comments 9/20

James W. Cicconi
Assistant to the President
and Deputy to the Chief of Staff
Ext. 2702

(Smith/Blessey)
September 20, 1989
Draft Six
JERSEY

PRESIDENTIAL REMARKS: GOP FUNDRAISER
NEWARK, NEW JERSEY
FRIDAY, SEPTEMBER 22, 1989

Governor Kean, Congressman Courter, Other superb members of the New Jersey Congressional delegation -- Dean Gallo, Marge Roukema, Chris Smith, Matt Rinaldo, Jim Saxton. Mr. Sullivan, Mr. Bathgate, Ms. Donovan, and other great New Jersey Republican leaders.

Let me begin, Jim, by saying how much I appreciate that introduction. And by adding that I am pleased to be with you.

It is always good to be back in a State whose motto is "Liberty and prosperity." And which in the last eight years has had a Governor devoted to both. If I could borrow a phrase, under Governor Kean liberty and prosperity have been "perfect together."

It is always a pleasure, too, to return to a State which was so very kind to me in 1988. And to salute the entire Republican ticket. Its candidates. Its ideas and vision. And especially, those of you who toil so long and hard at the grass-roots level.

But I've come to Newark today for an even more important reason. This reason goes beyond party to the essence of this campaign. New Jersey's elections are among the most crucial in America.

This election will decide whether New Jersey builds on what you began eight years ago. Or whether it risks everything by

returning to the past. Whether New Jersey has the inspired leadership it needs to win the war on drugs and crime. Or whether it reverts to failed social policies that blame everyone but the criminal.

This election will decide whether New Jersey continues to have the kind of leadership which balances a sound economy and sound ecology. And whether its leadership says "No" to higher taxes and "Yes" to extending the prosperity of the last eight years.

That's what this election will decide. It's that important. It's that clear-cut. And today I make a prediction. This November, New Jersey will make the right decision. A decision to cast its vote for the future . . . for the cause of good government . . . for the Republican Party [PAUSE] . . . A vote, in short, for the new New Jersey.

That means a vote for Republicans running for the General Assembly -- Republicans who will help ensure fair redistricting in the 1990s. And a vote for Republicans running at the local and county level. It means a vote for candidates who'll take a tough approach to crooks and thugs. And perhaps most of all, it means a vote for the man who can move your State into the coming decade stronger than ever. Your next Governor -- Congressman Jim Courter.

Now, Jim's a long-time friend -- and I wanted to come up here and, personally, support him and the great party that's behind him. I know you wanted to hear a few words from a

prominent national figure who can really fire up a crowd and generate some excitement [PAUSE] . . . Unfortunately, Arnold Schwarzenegger had to go back to Los Angeles -- so I'm here instead.

Believe me, I'm delighted. And believe me, too, when I say that the entire Republican ticket -- led Jim Courter -- can help "keep New Jersey proud," as the banner behind me says. How? By keeping a Republican Governor. And a Republican General Assembly. By "keeping New Jersey Republican." Let me quote one of New Jersey's favorite adopted sons -- the noted philosopher, Montclair's Yogi Berra. Once, Yogi ruminated, "You observe a lot by watching." Well, we've observed a lot by watching New Jersey Republicans over the years.

We've seen ^{you} ~~them~~ fight to clean up our environment. And to clean up our schools. We've seen ^{you} ~~them~~ fight the scourge of drugs and crime. We've seen ^{you} ~~them~~ create over 500,000 new jobs in the last eight years. And school test scores go up twice the national rate. And we've seen ^{you} ~~them~~ oppose those liberal Democrats who cherish new taxes like moths drawn to a flame.

These Republican positions embody the new New Jersey -- old values plus new thinking. And will reinforce the progress of the last eight years. Eight years of enlightened leadership -- Republican leadership. Yet Republicans know that a record is something not to stand upon -- but to build upon. And our party's leadership into the '90s will reaffirm the renaissance that makes New Jersey's success story worth retelling.

✓ ^{have} First, the environment. For here, as elsewhere, Republicans ~~has~~ helped build the new New Jersey. Republicans have blocked oil drilling off the Jersey shore to save our beaches. Pushed legislation to ban ocean dumping. Made New Jersey the first State to mandate recycling. And launched the most aggressive toxic waste cleanup program in America.

Next, education. For here, too, Republicans have moved forward, not back. In 1983, Tom Kean unveiled a great idea called Alternative Certification. A concept allowing talented Americans to teach in the classroom. Today, Alternative Certification is a flagship of the Federal plan we introduced earlier this year. Tom Kean has been the Education Governor. Republicans -- led by Jim Courter -- can keep academic excellence a New Jersey byword.

Then, we come to taxes. And here, the difference between the old and new New Jerseys is especially clear.

7 The new New Jersey knows that creating opportunity can help meet the needs of distressed locales from Camden to Paterson. And in particular, let me salute Tom Kean's pioneering concept of Urban Enterprise Zones. The new New Jersey -- a Republican New Jersey -- knows that the decade's tax cuts helped make prosperity a reality. For the more money people have to spend, the more they can help create growth, jobs, and progress.

That's the new New Jersey. The old New Jersey -- the Democratic Party's New Jersey -- believes something quite

different. It regards the private sector as an enemy, not ally. And in policy of, by, and for the government.

Sound outdated? It is. In fact, I heard a story recently which typified this thinking. Two men were sitting in a Trenton restaurant talking about politicians. One of them said he thought the syntax of a public official needed a lot of work.

Well, naturally, at first I thought he meant me. But then the fellow said he was really talking about a liberal Congressman. "Sintax?" roared the second man. "You mean to tell me those Democrats down in Washington are putting a tax on that, too?"

That says it all for our Democratic opponents: "Tax and tax, spend and spend." I'm sure you've heard the adage, "You're not getting older, you're just getting better." Well, when it comes to the Democrats' notion of "fiscal sanity," their ideas never get any better. Just older and more discredited.

Nowhere is the division of new versus old more clear-cut than in the areas of crime, drugs, and punishment.

Republicans believe that when ask ^{ed} what kind of society Americans deserve, our answer must be: a Nation in which people are safe and feel safe. That's why they want to change the rules of the game dramatically -- new solutions for a new New Jersey. ✓ BF.

For instance, ^{Gau} ~~they~~ are strong advocates of America's first national comprehensive strategy to end drug use, which I announced earlier this month. Republicans want tougher enforcement. More prisons, more courts, more prosecutors. And

tougher sentences -- many, like Jim Courter, have spent a career demanding them. You know where drug dealers belong? Republicans say: In jail. They back more interdiction and treatment. And our plan to stop use before it begins. Through education and prevention. From grade school to graduate school.

Republicans like Jim Courter want to fight drugs on any and every front. Facing new problems in a new way -- by putting emphasis where the crisis is -- in the community. The communities that will decide the future of New Jersey. And with a Republican Governor and State Assembly, that future will also include not just a war against drugs -- but a crusade against all crime. Supporting tougher laws. Giving our lawmen more resources. Declaring open warfare on the con-artists and the hoods.

Look at Jim Courter, who's spent a lifetime fighting crime. For he embodies the values and ^{laws} positions I'm talking about -- all that's best in the Republican Party. ✓

Look at Jim's background. Peace Corps volunteer. Legal aide to the poor. Lawyer, author, prosecutor, Congressman. A moral man, a family man. A man respected by his colleagues. A man you can trust.

Look, next, at Jim's record on the environment. ^{by Congressman,} He has helped renew, and recover, our national heritage. As Governor, Jim Courter will put polluters in prison. Or education. Where Jim has been a vocal advocate of Alternative Certification. Or

taxes. Jim doesn't want government to tax more. He wants to cut taxes -- so that people will be able to spend more.

Look, then, at Jim's opposition to drugs. He has strongly supported bills to coordinate law enforcement efforts and involve the military in combating drugs. Or his magnificent record in combating crime. Jim served as first assistant prosecutor in his home county of Warren. He's seen the drug peddlers and users. He knows the terrible toll caused by crime.

That's why Jim wants mandatory time for firearms offenses. And no deals when criminals use a gun. And unlike his opponent, he wants to amend New Jersey's Constitution so that the death penalty law on the books will be strengthened and enforced.

Let me ask you a question. You make the choice. Do you want a Democratic Governor -- and a Democratic State Assembly -- who thinks New Jersey's death penalty law is fine as it is? [PAUSE] . . . Or do you want a Republican Governor -- and a Republican State Assembly -- who says that murderers, drug kingpins, and cop-killers should get exactly what they deserve? [PAUSE] . . . I agree. We need a Governor who will make the death penalty law even stronger. And we need a State Assembly which will help get the job done.

For when all is said and done, here's what the 1989 elections come down to. On the one hand, Democratic candidates whose policies produced the bad old days of the 1970s. High unemployment. Failing schools. Criminal-coddling and rampant corruption. And on the other hand -- for New Jersey, a winning

hand -- honesty and independence. *A unified team that* Republican candidates *who* ~~reject~~ ^{of} the liberalism ~~practiced by~~ the national Democratic Party.

Because those failed policies aren't good enough. Not for New Jersey. Or America. They're not good enough to tackle drugs or crime. Or to protect the environment and education. And they're not good enough for our kids. Because they won't "keep New Jersey proud."

Tom Kean knows that. That's why he's becoming President of Drew University. And why he agreed to serve as honorary chairman of our "Points of Light Initiative" to bring community service to every corner of America. And Jim Courter -- he knows it, too. For he knows what's on New Jersey's mind, and in its heart. And his goal is to use that heart to build a better life for all.

Can we achieve that goal? Of course we can -- both here and across America. How? Through a unified Republican Party -- working together to support the entire ticket. And through the old values and new thinking embodied by this campaign.

The future versus the past. Policies that work versus policies that don't. A better future for our children, or one of lost opportunity. Yes, there's a lot at stake. And let me remind you: Election Day is only 46 days away.


So, let's lift up our sights. And roll up our sleeves. Let's "keep New Jersey proud by keeping it Republican." And together, help Jim Courter and a Republican State Assembly preserve the new New Jersey.

God bless you, and God bless the United States of America.

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CARD	<input checked="" type="checkbox"/>	<input type="checkbox"/>	WINSTON 	<input type="checkbox"/>	<input checked="" type="checkbox"/>
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REMARKS:

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RESPONSE:

89 SEP 20 PM 12:20

James W. Cicconi
 Assistant to the President
 and Deputy to the Chief of Staff
 Ext. 2702

Audrey Card comments as is

(Smith/Blessey)
September 20, 1989
Draft Six
JERSEY

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PRESIDENTIAL REMARKS: COURTER FUNDRAISER
NEWARK, NEW JERSEY
FRIDAY, SEPTEMBER 22, 1989

Governor Kean, Congressman Gallo, Mr. Sullivan, Mr.
Bathgate, Ms. Donovan, Ladies and gentlemen, friends.

Let me begin, Tom, by saying how much I appreciate that
introduction. And by adding that I am pleased to be with you.

It is always good to be back in a State whose motto is
"Liberty and prosperity." And which in the last eight years has
has had a Governor
~~been~~ devoted to both. If I could borrow a phrase, under Governor
Kean liberty and prosperity have been "perfect together."

It is always a pleasure, too, to return to ^athe State which
was so very kind to me in 1988. And to salute the entire
Republican ticket. Its candidates. Its ideas and vision. And
especially, those of you who toil so long and hard at the grass-
roots level.

But I've come to Newark today for an even more important
reason. This reason goes beyond party to the essence of this
campaign. *are*
New Jersey's elections *is* among the most crucial in
America.

This election will decide whether New Jersey builds on what
a 8 years ago.
you've ~~begun~~ since 1982. Or whether it risks everything by
returning to the past. Whether -- on the one hand -- New Jersey
has the leadership it needs to win the war on drugs and crime.

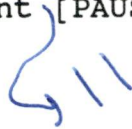
Or whether -- on the other -- it reverts to failed social policies that blame everyone but the criminal.

This election will decide whether New Jersey continues to have the kind of leadership which balances a sound economy and sound ecology. And whether its leadership says "No" to higher taxes and "Yes" to extending the prosperity of the last eight years.

That's what this election will decide. It's that important. It's that clear-cut. And today I make a prediction. This November, New Jersey will make the **right** decision. A decision to cast its vote for the **future** . . . for the cause of **good government** . . . for the **Republican Party** [PAUSE] . . . A vote, in short, for the **new** New Jersey -- **Tom Kean's New Jersey**.

That means a vote for Republicans running for the General Assembly -- Republicans who will help ensure fair redistricting in the 1990s. And a vote for Republicans running at the local and county level. It means a vote for candidates who'll take a tough approach to crooks and thugs. And perhaps most of all, it means a vote for the man who can move your State into the coming *stronger than ever.* decade. **Your next Governor -- Congressman Jim Courter.**

Now, Jim's a long-time friend -- and I wanted to come up here and, personally, support him and the great party that's behind him. I know you wanted to hear a few words from a prominent national figure who can really fire up a crowd and generate some excitement [PAUSE] . . . Unfortunately, Arnold



Schwarzenegger had to go back to Los Angeles -- so I'm here instead.

Believe me, I'm delighted. And believe me, too, when I say how much I admire Jim Courter. ~~Like you,~~ I know the kind of person he is. Peace Corps volunteer. Legal aide to the poor. Lawyer, author, prosecutor, Congressman. Like you, I know how he cares about New Jersey -- how he's already helped make it a wonderful place. Now, let's help him so that come November 7, he can -- and will -- get the chance to do even more.

For Jim Courter -- like the entire Republican ticket -- can help "keep New Jersey proud," as the banner behind me says. How? By "keeping it **Republican**." Let me quote one of New Jersey's favorite adopted sons -- the noted philosopher, Montclair's Yogi Berra. Once, Yogi ruminated, "~~You~~ ^{Sometimes even} observe a lot by ^{just} watching." Well, we've observed a lot by watching Jim over the years.

We've seen him fight to clean up our environment. And to fight the scourge of drugs and crime. We've seen him fight to slash auto insurance rates through a progressive and pioneering plan. And we've seen Jim embrace six of the most beautiful words in the English language [PAUSE] . . . "**Read my lips -- no new taxes.**"

These positions embody the **new** New Jersey -- **old values plus new thinking**. And will reinforce the progress of the last eight years. Eight years of enlightened leadership -- Republican leadership. Yet Jim knows that a record is something not to stand upon -- but to expand upon. And his leadership into the

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'90s will reaffirm the renaissance that makes New Jersey's success story worth retelling.

First, the environment. For here, as elsewhere, Jim Courter has helped build the **new** New Jersey. He has drafted initiatives for plastic recycling. And co-sponsored legislation to ban ocean dumping. He delivered New Jersey's first successful Superfund cleanup. And blocked oil drilling off the Jersey shore to save our beaches. Congressman Jim Courter has helped renew, and recover, our national heritage. **Governor Jim Courter will put polluters in prison.**

Then, we come to taxes. And here, the difference between the old and new New Jerseys is **especially** clear.

The **new** New Jersey knows that ~~private enterprise~~ can help meet the needs of distressed locales from Camden to Paterson. The **new** New Jersey -- a **Republican** New Jersey -- knows that the decade's tax cuts helped make prosperity a reality. ~~For the more money people have to spend, the more they can help~~ ^{have ed} create growth, opportunity, and progress.

That's the new New Jersey. The old New Jersey -- Jim Florio's New Jersey -- believes something quite different. It regards the private sector as an enemy, not ally. And in policy of, by, and for the government.

Sound outdated? It is. In fact, I heard a story recently which typified this thinking. Two men were sitting in a Trenton restaurant talking about politicians. One of them said he thought the syntax of a public official needed a lot of work.

Well, naturally, at first I thought he meant me. And I got ready to say, "Sir, I resemble that charge." But then the fellow said he was really talking about a liberal Congressman.

"**Syntax?**" roared the second man. **"You mean to tell me those Democrats down in Washington are putting a tax on that, too?"**

That says it all for Jim's opponent: "Tax and tax, spend and spend." I'm sure you've heard the adage, "You're not getting older, you're just getting better." Well, when it comes to the Democrats' notion of "fiscal sanity," their ideas **never** get any **better. Just older and more discredited.**

Nowhere is the division of new versus old more clear-cut than in the areas of crime, drugs, and punishment.

Jim Courter served as first assistant prosecutor in his home county of Warren. He's seen the drug peddlers and users. He's seen the terrible toll caused by crime. And he believes that when we ask what kind of society Americans **deserve**, our answer must be: a Nation in which people **are** safe and **feel** safe.

That's why Jim wants to change the rules of the game dramatically -- new solutions for a new New Jersey.

For instance, he is a strong advocate of America's first national comprehensive strategy to end drug use, which I announced earlier this month. He wants tougher enforcement. More prisons, more courts, more prosecutors. And tougher sentences -- he's spent a career demanding them. You know where drug dealers belong? **Jim says: In jail.** He backs more interdiction and treatment. And our plan to stop use before it

begins. Through education and prevention. From grade school to graduate school.

Congressman Courter strongly supported bills to coordinate law enforcement efforts and involve the military in combating drugs. **Governor** Courter can fight drugs on **any** and **every** front. Facing new problems in a new way -- by putting emphasis where the crisis is -- in the community. The communities that will decide the **future** of New Jersey.

Fellow Republicans, if Jim Courter is Governor, that future will also include not just a war against **drugs** -- but a crusade against **all crime**. He wants **mandatory** time for firearms offenses. No deals when criminals use a gun. And unlike his opponent, he wants to put **real teeth** in what Jim has called "**a paper-tiger death penalty law**" -- a law that protects you in **theory but not in practice**.

Unlike Jim Florio, Jim Courter says: "Enough is enough." Unlike Jim Florio, Jim Courter wants to amend New Jersey's Constitution **so that the death penalty on the books will be enforced**. Jim Florio disagrees. Well, **you** make the choice. Do you want a Governor who thinks New Jersey's death penalty law is fine as it is? [PAUSE] . . . Or do you want a Governor who says that murderers, drug kingpins, and cop-killers **should get exactly what they deserve?** [PAUSE] I agree. My fellow Americans, **anyone who supports the status quo doesn't deserve to be Governor of New Jersey.**

~~Instead~~, we need a Governor who is independent and tough-minded. And unburdened by a liberal ideology which has failed before -- and which will fail again. We need a Governor who has the vision that Jim has shown, for instance, in his auto insurance plan. Rejecting -- unlike his opponent -- the kind of policies cherished by the national Democratic Party.

Because those failed policies aren't good enough. Not for New Jersey. Or America. They're not good enough to tackle drugs or crime. Or to protect the environment. And they're not good enough for our kids. Because they won't "keep New Jersey proud."

Tom Kean knows that. That's why he's becoming President of Drew University. And why he agreed to serve as honorary chairman of our "Points of Light Initiative" to bring community service to every corner of America. And Jim Courter -- he knows it, too. For he knows what's on New Jersey's mind, and in its heart. And his goal is to use that heart to build a better life for all.

Can we achieve that goal? Of course we can -- both here and across America. How? Through a unified Republican Party -- working together to support the entire ticket. And through the old values and new thinking embodied by this campaign.

Look at Jim Courter -- a man respected by his colleagues. A man you can depend upon. Next, look at how he knows this State. Pearl Buck once said, "I do not need books to tell me about New Jersey." Well, neither does Jim. He knows its market gardens and dairy farms. Its wetlands and highlands. He loves its Pine Barrens and Eastern Shore. Its diversity and beauty.

Look, then, at the State itself -- a State of pioneers and heroes. In diplomacy, look to Alexander Woolcott. Or in science, to Thomas Edison. Or in sports, to an American icon: Vince Lombardi. Their values -- like Jim's -- reflect the new New Jersey.

Look, finally, to the kids -- and how new thinking can help build the New Jersey of tomorrow. You know, the great statesman Tom Paine lived in Bordertown. And once he said, "We fight to make room upon this land for honest men to live in." Well, ~~this election is about ensuring a great State for our~~ kids to live in.

The future versus the past. Policies that work versus policies that don't. A better future for our children, or one of lost opportunity. Yes, there's a lot at stake. And let me remind you: Election Day is only 46 days away.

So, let's lift up our sights. And roll up our sleeves. Let's "keep New Jersey proud by **keeping** it Republican." And together, help Jim Courter preserve the **new** New Jersey.

God bless you, and God bless the United States of America.

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RESPONSE:

*No comment -
Tx!*

*Jim
jar*

James W. Cicconi
Assistant to the President
and Deputy to the Chief of Staff
Ext. 2702

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That means a vote for Republicans running for the General Assembly -- Republicans who will help ensure fair redistricting in the 1990s. And a vote for Republicans running at the local and county level. It means a vote for candidates who'll take a tough approach to crooks and thugs. And perhaps most of all, it means a vote for the man who can move your State into the coming decade. **Your next Governor -- Congressman Jim Courter.**

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For Jim Courter -- like the entire Republican ticket -- can help "keep New Jersey proud," as the banner behind me says. How? By "keeping it Republican." Let me quote one of New Jersey's favorite adopted sons -- the noted philosopher, Montclair's Yogi Berra. Once, Yogi ruminated, "You observe a lot by watching." Well, we've observed a lot by watching Jim over the years.

We've seen him fight to clean up our environment. And to fight the scourge of drugs and crime. We've seen him fight to slash auto insurance rates through a progressive and pioneering plan. And we've seen Jim embrace six of the most beautiful words in the English language [PAUSE] . . . "Read my lips -- no new taxes."

These positions embody the new New Jersey -- old values plus new thinking. And will reinforce the progress of the last eight years. Eight years of enlightened leadership -- Republican leadership. Yet Jim knows that a record is something not to stand upon -- but to expand upon. And his leadership into the

'90s will reaffirm the renaissance that makes New Jersey's success story worth retelling.

First, the environment. For here, as elsewhere, Jim Courter has helped build the new New Jersey. He has drafted initiatives for plastic recycling. And co-sponsored legislation to ban ocean dumping. He delivered New Jersey's first successful Superfund cleanup. And blocked oil drilling off the Jersey shore to save our beaches. Congressman Jim Courter has helped renew, and recover, our national heritage. Governor Jim Courter will put polluters in prison.

Then, we come to taxes. And here, the difference between the old and new New Jerseys is especially clear.

The new New Jersey knows that private enterprise can help meet the needs of distressed locales from Camden to Paterson. The new New Jersey -- a Republican New Jersey -- knows that the decade's tax cuts helped make prosperity a reality. For the more money people have to spend, the more they can help create growth, opportunity, and progress.

That's the new New Jersey. The old New Jersey -- Jim Florio's New Jersey -- believes something quite different. It regards the private sector as an enemy, not ally. And in policy of, by, and for the government.

Sound outdated? It is. In fact, I heard a story recently which typified this thinking. Two men were sitting in a Trenton restaurant talking about politicians. One of them said he thought the syntax of a public official needed a lot of work.

Well, naturally, at first I thought he meant me. And I got ready to say, "Sir, I resemble that charge." But then the fellow said he was really talking about a liberal Congressman.

"Sintax?" roared the second man. "You mean to tell me those Democrats down in Washington are putting a tax on that, too?"

That says it all for Jim's opponent: "Tax and tax, spend and spend." I'm sure you've heard the adage, "You're not getting older, you're just getting better." Well, when it comes to the Democrats' notion of "fiscal sanity," their ideas **never** get any better. **Just older and more discredited.**

Nowhere is the division of new versus old more clear-cut than in the areas of crime, drugs, and punishment.

Jim Courter served as first assistant prosecutor in his home county of Warren. He's seen the drug peddlers and users. He's seen the terrible toll caused by crime. And he believes that when we ask what kind of society Americans **deserve**, our answer must be: a Nation in which people **are** safe and **feel** safe.

That's why Jim wants to change the rules of the game dramatically -- new solutions for a new New Jersey.

For instance, he is a strong advocate of America's first national comprehensive strategy to end drug use, which I announced earlier this month. He wants tougher enforcement. More prisons, more courts, more prosecutors. And tougher sentences -- he's spent a career demanding them. You know where drug dealers belong? **Jim says: In jail.** He backs more interdiction and treatment. And our plan to stop use **before** it

begins. Through education and prevention. From grade school to graduate school.

Congressman Courter strongly supported bills to coordinate law enforcement efforts and involve the military in combating drugs. **Governor** Courter can fight drugs on **any and every** front. Facing new problems in a new way -- by putting emphasis where the crisis is -- in the community. The communities that will decide the **future** of New Jersey.

Fellow Republicans, if Jim Courter is Governor, that future will also include not just a war against **drugs** -- but a crusade against **all** crime. He wants **mandatory** time for firearms offenses. No deals when criminals use a gun. And unlike his opponent, he wants to put **real teeth** in what Jim has called "**a paper-tiger death penalty law**" -- a law that protects you in theory but not in practice.

Unlike Jim Florio, Jim Courter says: "Enough is enough." Unlike Jim Florio, Jim Courter wants to amend New Jersey's Constitution so that the **death penalty on the books will be enforced**. Jim Florio disagrees. Well, you make the choice. Do you want a Governor who thinks New Jersey's death penalty law is fine as it is? [PAUSE] . . . Or do you want a Governor who says that murderers, drug kingpins, and cop-killers should get **exactly what they deserve**? [PAUSE] I agree. My fellow Americans, anyone who supports the status quo doesn't **deserve** to be Governor of New Jersey.

Instead, we need a Governor who is independent and tough-minded. And unburdened by a liberal ideology which has failed before -- and which will fail again. We need a Governor who has the vision that Jim has shown, for instance, in his auto insurance plan. Rejecting -- unlike his opponent -- the kind of policies cherished by the national Democratic Party.

Because those failed policies aren't good enough. Not for New Jersey. Or America. They're not good enough to tackle drugs or crime. Or to protect the environment. And they're not good enough for our kids. Because they won't "keep New Jersey proud."

Tom Kean knows that. That's why he's becoming President of Drew University. And why he agreed to serve as honorary chairman of our "Points of Light Initiative" to bring community service to every corner of America. And Jim Courter -- he knows it, too. For he knows what's on New Jersey's mind, and in its heart. And his goal is to use that heart to build a better life for all.

Can we achieve that goal? Of course we can -- both here and across America. How? Through a unified Republican Party -- working together to support the entire ticket. And through the old values and new thinking embodied by this campaign.

Look at Jim Courter -- a man respected by his colleagues. A man you can depend upon. Next, look at how he knows this State. Pearl Buck once said, "I do not need books to tell me about New Jersey." Well, neither does Jim. He knows its market gardens and dairy farms. Its wetlands and highlands. He loves its Pine Barrens and Eastern Shore. Its diversity and beauty.

Look, then, at the State itself -- a State of pioneers and heroes. In diplomacy, look to Alexander Woolcott. Or in science, to Thomas Edison. Or in sports, to an American icon: Vince Lombardi. Their values -- like Jim's -- reflect the new New Jersey.

Look, finally, to the kids -- and how new thinking can help build the New Jersey of tomorrow. You know, the great statesman Tom Paine lived in Bordertown. And once he said, "We fight to make room upon this land for honest men to live in." Well, this election is about ensuring a great State for our kids to live in.

The future versus the past. Policies that work versus policies that don't. A better future for our children, or one of lost opportunity. Yes, there's a lot at stake. And let me remind you: Election Day is only 46 days away.

So, let's lift up our sights. And roll up our sleeves. Let's "keep New Jersey proud by keeping it Republican." And together, help Jim Courter preserve the new New Jersey.

God bless you, and God bless the United States of America.

#



EXECUTIVE OFFICE OF THE PRESIDENT
OFFICE OF MANAGEMENT AND BUDGET
WASHINGTON, D.C. 20503

NOTICE:

Enclosed are comments from staff members of the Office of Management and Budget (OMB). Such comments do not necessarily represent the official position of the Director of OMB or of the Office of Management and Budget. If you wish to have the Director's personal comments, please let me know -- and contact me if you have any questions.

A handwritten signature in black ink, appearing to read "David J. Haun".

David J. Haun
Executive Assistant
to the Director

89 SEP 20 P 5 : 51

WHITE HOUSE STAFFING MEMORANDUM

DATE: 9/20/89 ACTION/CONCURRENCE/COMMENT DUE BY: 9/20/89 4:00 PM

SUBJECT: PRESIDENTIAL REMARKS: COURTER FUNDRAISER

	ACTION FYI			ACTION FYI	
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input checked="" type="checkbox"/>	NEWMAN	<input type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
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BATES	<input checked="" type="checkbox"/>	<input type="checkbox"/>	UNTERMAYER	<input type="checkbox"/>	<input type="checkbox"/>
BREEDEN	<input type="checkbox"/>	<input type="checkbox"/>	<u>ROGERS</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CARD	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<u>WINSTON</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
CICCONI	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>PINKERTON</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<u>WRAY</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
HAGIN	<input type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please forward any comments directly to Chriss Winston, Rm. 122, x2930, no later than 4:00 PM TODAY, Wednesday, September 20, with a copy to my office. Thank you.

RESPONSE:

See comments

James W. Cicconi
 Assistant to the President
 and Deputy to the Chief of Staff
 Ext. 2702

(Smith/Blessey)
September 20, 1989
Draft Six
JERSEY

09 SEP 20 All : 44

PRESIDENTIAL REMARKS: COURTER FUNDRAISER
NEWARK, NEW JERSEY
FRIDAY, SEPTEMBER 22, 1989

Governor Kean, Congressman Gallo, Mr. Sullivan, Mr.
Bathgate, Ms. Donovan, Ladies and gentlemen, friends.

Let me begin, Tom, by saying how much I appreciate that
introduction. And by adding that I am pleased to be with you.

It is always good to be back in a State whose motto is
"Liberty and prosperity." And which in the last eight years has
had a Governor
~~been~~ devoted to both. If I could borrow a phrase, under Governor
Kean liberty and prosperity have been "perfect together."

It is always a pleasure, too, to return to ~~the~~ ^a State which
was so very kind to me in 1988. And to salute the entire
Republican ticket. Its candidates. Its ideas and vision. And
especially, those of you who toil so long and hard at the grass-
roots level.

But I've come to Newark today for an even more important
reason. This reason goes beyond party to the essence of this
campaign. **New Jersey's election is among the most crucial in
America.**

This election will decide whether New Jersey builds on what
you've begun ~~since 1982~~ ^{an 8 years ago}. Or whether it risks everything by
returning to the past. Whether -- on the one hand -- New Jersey
has the leadership it needs to win the war on drugs and crime.

Or whether -- on the other -- it reverts to failed social policies that blame everyone but the criminal.

This election will decide whether New Jersey continues to have the kind of leadership which balances a sound economy and sound ecology. And whether its leadership says "No" to higher taxes and "Yes" to extending the prosperity of the last eight years.

That's what this election will decide. It's that important. It's that clear-cut. And today I make a prediction. This November, New Jersey will make the **right** decision. A decision to cast its vote for the **future** . . . for the cause of **good government** . . . for the **Republican Party** [PAUSE] . . . A vote, in short, for the **new New Jersey -- Tom Kean's New Jersey**.

That means a vote for Republicans running for the General Assembly -- Republicans who will help ensure fair redistricting in the 1990s. And a vote for Republicans running at the local and county level. It means a vote for candidates who'll take a tough approach to crooks and thugs. And perhaps most of all, it means a vote for the man who can move your State into the coming decade. (stronger than ever.) **Your next Governor -- Congressman Jim Courter.**

Now, Jim's a long-time friend -- and I wanted to come up here and, personally, support him and the great party that's behind him. I know you wanted to hear a few words from a prominent national figure who can really fire up a crowd and generate some excitement [PAUSE] . . . Unfortunately, Arnold

Shady
4/24/94

Schwarzenegger had to go back to Los Angeles -- so I'm here instead.

Believe me, I'm delighted. And believe me, too, when I say how much I admire Jim Courter. ~~Like you,~~ I know the kind of person he is. Peace Corps volunteer. Legal aide to the poor. Lawyer, author, prosecutor, Congressman. Like you, I know how he cares about New Jersey -- how he's already helped make it a wonderful place. [^] Now, let's help him so that come November 7, he can -- and will -- get the chance to do even more.

For Jim Courter -- ~~like the entire Republican ticket~~ -- can help "keep New Jersey proud," as the banner behind me says. How? By "keeping it Republican." Let me quote one of New Jersey's favorite adopted sons -- the noted philosopher, Montclair's Yogi Berra. Once, Yogi ruminated, "You ^{sometimes} observe a lot ^{can} ~~just~~ ^{just} by watching." Well, we've observed a lot by watching Jim over the years.

We've seen him fight to clean up our environment. And to fight the scourge of drugs and crime. We've seen him fight to slash auto insurance rates through a progressive and pioneering plan. And we've seen Jim embrace six of the most beautiful words in the English language [PAUSE] . . . "Read my lips -- no new **taxes.**"

These positions embody the new New Jersey -- old values plus new thinking. ^{That's how J. Carter} And will reinforce the progress of the last eight years. Eight years of enlightened leadership -- Republican leadership. Yet Jim knows that a record is something not to stand upon -- but to expand upon. And his leadership into the

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'90s will reaffirm the renaissance that makes New Jersey's success story worth retelling.

First, the environment. For here, as elsewhere, Jim Courter has helped build the new New Jersey. He has drafted initiatives for plastic recycling. And co-sponsored legislation to ban ocean dumping. He delivered New Jersey's first successful Superfund cleanup. And blocked oil drilling off the Jersey shore to save our beaches. Congressman Jim Courter has helped renew, and recover, our national heritage. Governor Jim Courter will put polluters in prison.

Then, we come to taxes. And here, the difference between the old and new New Jerseys is especially clear.

The new New Jersey knows that ~~private enterprise~~ ^{creating opportunity} can help meet the needs of distressed locales from Camden to Paterson. *That's why Jim Courter is a champion of urban enterprise zones.* The new New Jersey -- a Republican New Jersey -- knows that the decade's tax cuts helped make prosperity a reality. ~~For the more money people have to spend, the more they can help create growth, opportunity, and progress.~~ ^{have ed}

That's the new New Jersey. The old New Jersey -- Jim Florio's New Jersey -- believes something quite different. It regards the private sector as an enemy, not ally. And in policy of, by, and for the government.

Sound outdated? It is. In fact, I heard a story recently which typified this thinking. Two men were sitting in a Trenton restaurant talking about politicians. One of them said he thought the syntax of a public official needed a lot of work.

Well, naturally, at first I thought he meant me. And I got ready to say, "Sir, I resemble that charge." But then the fellow said he was really talking about a liberal Congressman.

"Sintax?" roared the second man. "You mean to tell me those Democrats down in Washington are putting a tax on that, too?"

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That's why Jim wants to change the rules of the game dramatically -- new solutions for a new New Jersey.

For instance, he is a strong advocate of America's first national comprehensive strategy to end drug use, which I announced earlier this month. He wants tougher enforcement. More prisons, more courts, more prosecutors. And tougher sentences -- he's spent a career demanding them. You know where drug dealers belong? **Jim says: In jail.** He backs more interdiction and treatment. And our plan to stop use **before** it

*Shady
Hunt*

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cut.*

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Unlike Jim Florio, Jim Courter says: "Enough is enough." Unlike Jim Florio, Jim Courter wants to amend New Jersey's Constitution so that the **death penalty on the books will be enforced**. Jim Florio disagrees. Well, you make the choice. Do you want a Governor who thinks New Jersey's death penalty law is fine as it is? [PAUSE] . . . Or do you want a Governor who says that murderers, drug kingpins, and cop-killers should get **exactly what they deserve**? [PAUSE] I agree. My fellow Americans, anyone who supports the status quo doesn't **deserve** to be Governor of New Jersey.

Shady Hawk

CAREFUL:
I think it's Kean's law.

Sounds like Kean.

~~Instead~~, we need a Governor who is independent and tough-minded. And unburdened by a liberal ideology which has failed before -- and which will fail again. We need a Governor who has the vision that Jim has shown, for instance, in his auto insurance plan. Rejecting -- unlike his opponent -- the kind of policies cherished by the national Democratic Party.

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its
 ((This is important. There is no "Eastern Shore" in NJ!!))

*Brody
1/8/44*

Look, then, at the State itself -- a State of pioneers and heroes. In diplomacy, look to Alexander Woolcott. Or in science, to Thomas Edison. Or in sports, to an American icon: Vince Lombardi. Their values -- like Jim's -- reflect the new New Jersey.

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So, let's lift up our sights. And roll up our sleeves. Let's "keep New Jersey proud by keeping it Republican." And together, help Jim Courter preserve the new New Jersey.

God bless you, and God bless the United States of America.

#

THE WHITE HOUSE
WASHINGTON

September 20, 1989

MEMORANDUM FOR CHRISS WINSTON

FROM: BRENT O. HATCH *BOH*
Associate Counsel to the President

SUBJECT: Presidential Remarks: Courter Fundraiser

Counsel's office has reviewed the above-referenced draft. We recommend deleting the second sentence on page five. Otherwise, we have no legal objections.

Thank you for the opportunity to review these remarks.

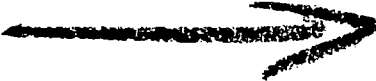
cc: James W. Cicconi

89 SEP 20 P4:10

WHITE HOUSE STAFFING MEMORANDUMDATE: 9/20/89

ACTION/CONCURRENCE/COMMENT DUE BY:

9/20/89 4:00 PMSUBJECT: PRESIDENTIAL REMARKS: COURTER FUNDRAISER

	ACTION FYI			ACTION FYI	
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input checked="" type="checkbox"/>	NEWMAN	<input type="checkbox"/>	<input type="checkbox"/>
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DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	STUDDERT	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BATES	<input checked="" type="checkbox"/>	<input type="checkbox"/>	UNTERMAYER	<input type="checkbox"/>	<input type="checkbox"/>
BREEDEN	<input type="checkbox"/>	<input type="checkbox"/>	<u>ROGERS</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CARD	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<u>WINSTON</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
CICCONI	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>PINKERTON</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
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HAGIN	<input type="checkbox"/>	<input type="checkbox"/>	<u> </u>	<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please forward any comments directly to Chriss Winston, Rm. 122, x2930, no later than 4:00 PM TODAY, Wednesday, September 20, with a copy to my office. Thank you.

RESPONSE:

James W. Cicconi
Assistant to the President
and Deputy to the Chief of Staff
Ext. 2702

(Smith/Blessey)
September 20, 1989
Draft Six
JERSEY

09 SEP 20 All : 44

PRESIDENTIAL REMARKS: COURTER FUNDRAISER
NEWARK, NEW JERSEY
FRIDAY, SEPTEMBER 22, 1989

Governor Kean, Congressman Gallo, Mr. Sullivan, Mr.
Bathgate, Ms. Donovan, Ladies and gentlemen, friends.

Let me begin, Tom, by saying how much I appreciate that
introduction. And by adding that I am pleased to be with you.

It is always good to be back in a State whose motto is
"Liberty and prosperity." And which in the last eight years has
been devoted to both. If I could borrow a phrase, under Governor
Kean liberty and prosperity have been "perfect together."

It is always a pleasure, too, to return to the State which
was so very kind to me in 1988. And to salute the entire
Republican ticket. Its candidates. Its ideas and vision. And
especially, those of you who toil so long and hard at the grass-
roots level.

But I've come to Newark today for an even more important
reason. This reason goes beyond party to the essence of this
campaign. New Jersey's election is among the most crucial in
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This election will decide whether New Jersey builds on what
you've begun since 1982. Or whether it risks everything by
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Sound outdated? It is. In fact, I heard a story recently which typified this thinking. Two men were sitting in a Trenton restaurant talking about politicians. One of them said he thought the syntax of a public official needed a lot of work.

Delete as not
funny and not very
Presidential

Well, naturally, at first I thought he meant me. And I got ready to say, "Sir, I resemble that charge." But then the fellow said he was really talking about a liberal Congressman.

"Sintax?" roared the second man. "You mean to tell me those Democrats down in Washington are putting a tax on that, too?"

That says it all for Jim's opponent: "Tax and tax, spend and spend." I'm sure you've heard the adage, "You're not getting older, you're just getting better." Well, when it comes to the Democrats' notion of "fiscal sanity," their ideas never get any better. Just older and more discredited.

Nowhere is the division of new versus old more clear-cut than in the areas of crime, drugs, and punishment.

Jim Courter served as first assistant prosecutor in his home county of Warren. He's seen the drug peddlers and users. He's seen the terrible toll caused by crime. And he believes that when we ask what kind of society Americans deserve, our answer must be: a Nation in which people are safe and feel safe.

That's why Jim wants to change the rules of the game dramatically -- new solutions for a new New Jersey.

For instance, he is a strong advocate of America's first national comprehensive strategy to end drug use, which I announced earlier this month. He wants tougher enforcement. More prisons, more courts, more prosecutors. And tougher sentences -- he's spent a career demanding them. You know where drug dealers belong? Jim says: In jail. He backs more interdiction and treatment. And our plan to stop use before it

begins. Through education and prevention. From grade school to graduate school.

Congressman Courter strongly supported bills to coordinate law enforcement efforts and involve the military in combating drugs. Governor Courter can fight drugs on **any and every** front. Facing new problems in a new way -- by putting emphasis where the crisis is -- in the community. The communities that will decide the future of New Jersey.

Fellow Republicans, if Jim Courter is Governor, that future will also include not just a war against drugs -- but a crusade against all crime. He wants mandatory time for firearms offenses. No deals when criminals use a gun. And unlike his opponent, he wants to put real teeth in what Jim has called "a paper-tiger death penalty law" -- a law that protects you in theory but not in practice.

Unlike Jim Florio, Jim Courter says: "Enough is enough." Unlike Jim Florio, Jim Courter wants to amend New Jersey's Constitution so that the death penalty on the books will be enforced. Jim Florio disagrees. Well, you make the choice. Do you want a Governor who thinks New Jersey's death penalty law is fine as it is? [PAUSE] . . . Or do you want a Governor who says that murderers, drug kingpins, and cop-killers should get exactly what they deserve? [PAUSE] I agree. My fellow Americans, anyone who supports the status quo doesn't deserve to be Governor of New Jersey.

Instead, we need a Governor who is independent and tough-minded. And unburdened by a liberal ideology which has failed before -- and which will fail again. We need a Governor who has the vision that Jim has shown, for instance, in his auto insurance plan. Rejecting -- unlike his opponent -- the kind of policies cherished by the national Democratic Party.

Because those failed policies aren't good enough. Not for New Jersey. Or America. They're not good enough to tackle drugs or crime. Or to protect the environment. And they're not good enough for our kids. Because they won't "keep New Jersey proud."

Tom Kean knows that. That's why he's becoming President of Drew University. And why he agreed to serve as honorary chairman of our "Points of Light Initiative" to bring community service to every corner of America. And Jim Courter -- he knows it, too. For he knows what's on New Jersey's mind, and in its heart. And his goal is to use that heart to build a better life for all.

Can we achieve that goal? Of course we can -- both here and across America. How? Through a unified Republican Party -- working together to support the entire ticket. And through the old values and new thinking embodied by this campaign.

Look at Jim Courter -- a man respected by his colleagues. A man you can depend upon. Next, look at how he knows this State. Pearl Buck once said, "I do not need books to tell me about New Jersey." Well, neither does Jim. He knows its market gardens and dairy farms. Its wetlands and highlands. He loves its Pine Barrens and Eastern Shore. Its diversity and beauty.

Look, then, at the State itself -- a State of pioneers and heroes. In diplomacy, look to Alexander Woolcott. Or in science, to Thomas Edison. Or in sports, to an American icon: Vince Lombardi. Their values -- like Jim's -- reflect the new New Jersey.

Look, finally, to the kids -- and how new thinking can help build the New Jersey of tomorrow. You know, the great statesman Tom Paine lived in Bordertown. And once he said, "We fight to make room upon this land for honest men to live in." Well, this election is about ensuring a great State for our kids to live in.

The future versus the past. Policies that work versus policies that don't. A better future for our children, or one of lost opportunity. Yes, there's a lot at stake. And let me remind you: Election Day is only 46 days away.

So, let's lift up our sights. And roll up our sleeves. Let's "keep New Jersey proud by keeping it Republican." And together, help Jim Courter preserve the new New Jersey.

God bless you, and God bless the United States of America.

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