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American Legislative Exchange Council, 4/28/89

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G	26	15	7	1

WHITE HOUSE STAFFING MEMORANDUM

DATE: 04/25/89 ACTION/CONCURRENCE/COMMENT DUE BY: 2:00 p.m. 04/26

SUBJECT: PRESIDENTIAL REMARKS: AL EXCHANGE COUNCIL
(04/25 Draft One)

	ACTION FYI			ACTION FYI	
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE <i>ck</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input checked="" type="checkbox"/>	NEWMAN	<input type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DARMAN <i>See Com</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	STUDDERT	<input type="checkbox"/>	<input checked="" type="checkbox"/>
BATES <i>See Com</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	UNTERMAYER	<input type="checkbox"/>	<input type="checkbox"/>
BREEDEN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<u>PINKERTON</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CARD	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>ROGERS</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CICCONI	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>WINSTON</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<u>ANDERSON</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<u>BENNETT</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
HAGIN	<input type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>

REMARKS: Please provide any comments/recommendations directly to Chriss Winston, (Rm. 122, x2930), with an info copy to my office, by 2:00 on Wednesday, 04/26. Thanks.

RESPONSE:

James W. Cicconi
 Assistant to the President
 and Deputy to the Chief of Staff
 Ext. 2702

1500 (SMITH)
April 28, 1989
Draft One
ALEC

PRESIDENTIAL REMARKS: AL EXCHANGE COUNCIL
WASHINGTON, D.C.
APRIL 28, 1989

Congressman Halbrook, Mr. Brunelli, ladies and gentlemen, friends -- Democratic and Republican -- and I do mean friends.

I'm always delighted to meet with this nation's largest membership organization of state legislators. And in particular, Sam, let me congratulate you on this splendid turnout.

You know, a politician once reminded me of the saying, "Problems are really opportunities in disguise." But then he added, laughing, "There are times I feel there are more opportunities running around in disguise than I really deserve!"

It's true: Problems can get the upper hand. Our task is to confront them, and turn them into opportunities that are real.

That means realizing that in terms of problem-solving, Washington -- unlike Robert Young -- does not automatically Know Best.

Above all, it means cooperation -- between the public and private sectors; between the Executive branch, Congress, and the States. For our problems are too severe for bickering.

We see that kind of cooperation in our bipartisan budget agreement with Congress to reduce the deficit. This accord will

narrow it to \$99.4 billion in the Fiscal Year that begins October 1. That's far below the \$163 billion estimated for the current fiscal year.

I have said I like what works. This agreement works. Yes, the plan's an outline -- rough talks still lie ahead. But our accord is ahead of schedule, on target with Gramm-Rudman, and with my 'no-new-taxes' pledge intact.

You know, in America nothing is impossible. Perhaps former major-leaguer Craig Nettles put it best. "When I was a little boy," he said, "I wanted to be a baseball player and join the circus. With the Yankees I've accomplished both."

Well, deficit reduction can help achieve our goals. It will lower interest rates, lift savings rates, and help business invest. And so will another step that we can take together. I refer to restoring the capital gains differential.

Our plan supports reducing the capital gains differential to 15 per cent on long-held assets -- a step which, according to Treasury estimates, will raise \$4.8 billion in new revenue. This revenue will create new jobs. And help reduce the deficit.

These steps must originate with the Federal government. But there are other problems best solved at the local level -- with support from Uncle Sam.

In child care, for instance, our Administration's new initiative puts money in the hands of low-income families, limits Federal intervention, and increases options. Here, we say: "Let the parents decide."

Just this week, I've been talking about how States, localities, and the Federal government can help stem drug abuse. Here, we say: "Teamwork can help America get clean, and stay clean."

And recently, we unveiled an education program which parallels many of your suggestions. Like you, we want to reward achievement, demand accountability, and spur flexibility and choice. We support alternative certification. And awards for the best teachers in every State. Here, we say: "The pursuit of excellence is central to America."

I'm talking, here, about cooperation. About America as a family, and our role as family members.

Yes, the Federal government will help, and lead. But we will act as a partner. For America's genius doesn't lie solely, or even mostly, in Washington, D.C. It resides in Wilmington and Winnetka . . . in Portland, Oregon, and Portland, Maine . . . in the people, and in you -- the people's trustees.

Will Rogers once said, "I love a dog. He does nothing for political purposes." My friends, let us, too, rise above politics to serve the public. And, together, let us build a better, more decent, more prosperous land.

Thank you for coming here, God bless you all, and God bless America.

#1

**PRESIDENTIAL REMARKS: AMERICAN LEGISLATIVE
EXCHANGE COUNCIL
WASHINGTON, D.C.
APRIL 28, 1989**

**REPRESENTATIVE HALBROOK, MR. BRUNELLI, LADIES AND
GENTLEMEN, FRIENDS -- DEMOCRATIC AND REPUBLICAN -- AND
I DO MEAN FRIENDS.**

- 2 -

**I'M ALWAYS DELIGHTED TO MEET WITH ONE OF THIS
NATION'S LARGEST ORGANIZATIONS OF STATE LEGISLATORS.
AND, SAM, LET ME CONGRATULATE YOU ON THIS SPLENDID
TURNOUT.**

**IN PARTICULAR, I WANT TO THANK ALL OF YOU FOR YOUR
PAST SUPPORT. AND FOR YOUR ADHERENCE TO TRADITIONAL
VALUES -- BOTH HERE AND ABROAD.**

YOUR CONSERVATIVE, FREE-ENTERPRISE AGENDA IS HELPING US RETURN POWER TO THE PEOPLE. AND ON ISSUES LIKE FEDERALISM, TAX POLICY, EDUCATION AND THE ENVIRONMENT, YOU'RE HELPING KEEP AMERICA NO. 1.

YOU KNOW, A POLITICIAN ONCE REMINDED ME OF THE SAYING, "PROBLEMS ARE REALLY OPPORTUNITIES IN DISGUISE." BUT THEN HE ADDED, LAUGHING, "THERE ARE TIMES I FEEL THERE ARE MORE OPPORTUNITIES RUNNING AROUND IN DISGUISE THAN I REALLY DESERVE!"

IT'S TRUE: PROBLEMS CAN GET THE UPPER HAND. OUR TASK IS TO CONFRONT THEM -- AS YOU DO, DAILY -- AND TURN THEM INTO OPPORTUNITIES THAT ARE REAL.

THAT MEANS REALIZING THAT IN TERMS OF PROBLEM-SOLVING, WASHINGTON -- UNLIKE ROBERT YOUNG -- DOES NOT AUTOMATICALLY KNOW BEST.

ABOVE ALL, IT MEANS COOPERATION -- BETWEEN THE PUBLIC AND PRIVATE SECTORS; BETWEEN THE EXECUTIVE BRANCH, CONGRESS, AND THE STATES. FOR OUR PROBLEMS ARE TOO SEVERE FOR BICKERING.

WE SEE THAT KIND OF COOPERATION IN OUR BIPARTISAN BUDGET AGREEMENT WITH CONGRESS TO REDUCE THE DEFICIT.

THIS ACCORD WILL NARROW IT TO \$99.4 BILLION IN THE FISCAL YEAR THAT BEGINS OCTOBER 1. THAT'S FAR BELOW THE \$163 BILLION ESTIMATED FOR THE CURRENT FISCAL YEAR.

I HAVE SAID I LIKE WHAT WORKS. THIS AGREEMENT WORKS. YES, THE PLAN'S AN OUTLINE -- ROUGH TALKS STILL LIE AHEAD. BUT OUR ACCORD IS AHEAD OF SCHEDULE, ON TARGET WITH GRAMM-RUDMAN, AND I KEPT MY 'NO-NEW-TAXES' PLEDGE.

YOU KNOW, IN AMERICA NOTHING IS IMPOSSIBLE. PERHAPS FORMER MAJOR-LEAGUER CRAIG NETTLES PUT IT BEST. "WHEN I WAS A LITTLE BOY," HE SAID, "I WANTED TO BE A BASEBALL PLAYER AND JOIN THE CIRCUS. WITH THE YANKEES I'VE ACCOMPLISHED BOTH."

WELL, DEFICIT REDUCTION CAN HELP ACHIEVE OUR GOALS. IT WILL LOWER INTEREST RATES, LIFT SAVINGS RATES, AND HELP BUSINESS INVEST.

AND SO WILL A SECOND STEP THAT WE CAN TAKE TOGETHER. I REFER TO RESTORING THE CAPITAL GAINS DIFFERENTIAL.

NOW, I'VE HEARD, AS YOU HAVE, THOSE PEOPLE WHO CRITICIZE CUTTING THE CAPITAL GAINS TAX AS SOMEHOW A "TAX BREAK" FOR THE RICH. YOU KNOW WHAT? THEY COULDN'T BE MORE WRONG.

OUR PLAN SUPPORTS REDUCING THE CAPITAL GAINS DIFFERENTIAL TO 15 PER CENT ON LONG-HELD ASSETS -- A STEP WHICH, ACCORDING TO TREASURY ESTIMATES, WILL RAISE \$4.8 BILLION IN NEW REVENUE IN FY 1990. LOWERING THE CAPITAL GAINS DIFFERENTIAL WILL ENCOURAGE THE SAVINGS AND INVESTMENT NEEDED TO CREATE NEW JOBS AND HELP REDUCE THE DEFICIT.

OURS IS A STRUGGLE FOR A MORE PROSPEROUS AMERICA. WE CAN WIN IT, AND WE WILL. BUT THERE IS ANOTHER STRUGGLE THAT WE MUST WAGE, AND WIN. IT IS AMERICA'S WAR ON DRUGS.

MY FRIENDS, I'VE JUST RETURNED FROM A FOUR-DAY TRIP WHERE I SPOKE, FROM LOS ANGELES TO MIAMI, TO AMERICANS DEEPLY INVOLVED IN THE FIGHT AGAINST DRUGS. I WILL TELL YOU WHAT I TOLD THEM: THE SCOURGE OF DRUGS MUST, AND WILL, STOP.

TWO MONTHS AGO, BEFORE A JOINT SESSION OF CONGRESS, I ASKED FOR AN INCREASE OF \$1 BILLION IN BUDGET OUTLAYS -- TO NEARLY \$6 BILLION IN 1990 -- TO ESCALATE OUR WAR.

SOME MONEY WILL BE USED TO EXPAND TREATMENT TO THE POOR, AND TO ADDICTED YOUNG MOTHERS. AND SOME MONEY WILL BE USED TO CUT THE WAITING TIME FOR TREATMENT.

ABOUT \$1.1 BILLION OF MY REQUEST WILL GO FOR EDUCATION. AND BECAUSE OVER 23 MILLION AMERICANS USED ILLEGAL DRUGS LAST YEAR, WE MUST STOP THOSE WHO PRODUCE, BUY, AND TRAFFIC ILLEGAL DRUGS.

THAT MEANS AN ALL-OUT FIGHT IN ENFORCEMENT AND INTERDICTION. YOU KNOW, I'VE TALKED A LOT ABOUT "ZERO TOLERANCE." WELL, "ZERO TOLERANCE" IS NOT A CATCHWORD. IT MEANS, QUITE SIMPLY: IF YOU DO CRIME, YOU DO TIME.

WE WANT TO SIGNIFICANTLY INCREASE FUNDING FOR FEDERAL PRISONS. WE WANT JUDGES WHO STRICTLY APPLY THE LAW TO CONVICTED DRUG OFFENDERS. AND I WANT INCREASED PRISON SENTENCES FOR DRUG-RELATED CRIMES. AND THE DEATH PENALTY FOR DRUG KINGPINS AND THOSE WHO COMMIT DRUG-RELATED MURDERS.

MY FRIENDS, THESE ACTIONS WILL MAKE AMERICA A SAFER PLACE TO LIVE. BUT WE NEED YOUR HELP -- THE FEDERAL GOVERNMENT CAN'T DO IT ALONE. THAT IS WHY THIS WEEK, I'VE BEEN TALKING ABOUT HOW STATES AND LOCALITIES CAN JOIN OUR CRUSADE. TOGETHER, WE CAN HELP AMERICA GET CLEAN, AND STAY CLEAN.

I'M TALKING, HERE, ABOUT COOPERATION. ABOUT AMERICA AS A FAMILY, AND OUR ROLE AS FAMILY MEMBERS.

THAT KIND OF COOPERATION EXISTS, FOR INSTANCE, IN OUR ADMINISTRATION'S NEW CHILD CARE INITIATIVE. OUR PROPOSAL URGES A NEW TAX CREDIT TO MAKE CHILD CARE MORE AFFORDABLE. AND IT PUTS MONEY IN THE HANDS OF LOW-INCOME FAMILIES, LIMITS COUNTER-PRODUCTIVE FEDERAL INTERVENTION, AND INCREASES OPTIONS. HERE, WE SAY: "LET THE PARENTS DECIDE."

AND RECENTLY, WE UNVEILED AN EDUCATION PROGRAM WHICH PARALLELS MANY OF YOUR SUGGESTIONS. LIKE YOU, WE WANT TO REWARD ACHIEVEMENT, DEMAND ACCOUNTABILITY, AND SPUR FLEXIBILITY AND CHOICE. WE SUPPORT ALTERNATIVE CERTIFICATION. AND AWARDS FOR THE BEST TEACHERS IN EVERY STATE. HERE, WE SAY: "THE PURSUIT OF EXCELLENCE IS CENTRAL TO AMERICA."

YES, THE FEDERAL GOVERNMENT WILL HELP, AND LEAD.
BUT WE WILL ACT AS A PARTNER. FOR AMERICA'S GENIUS
DOESN'T LIE SOLELY, OR EVEN MOSTLY, IN WASHINGTON, D.C.
IT RESIDES IN WILMINGTON AND WICHITA . . . IN
PORTLAND, OREGON, AND PORTLAND, MAINE . . . IN THE
PEOPLE, AND IN YOU -- THE PEOPLE'S TRUSTEES.

WILL ROGERS ONCE SAID, "I LOVE A DOG. HE DOES
NOTHING FOR POLITICAL PURPOSES." MY FRIENDS, LET US,
TOO, RISE ABOVE POLITICS TO SERVE THE PUBLIC. AND,
TOGETHER, LET US BUILD A BETTER, MORE DECENT, MORE
PROSPEROUS LAND.

THANK YOU FOR COMING HERE, GOD BLESS YOU ALL, AND
GOD BLESS AMERICA.

#

(SMITH)
April 25, 1989
Draft One
ALEC

PRESIDENTIAL REMARKS: AL EXCHANGE COUNCIL
WASHINGTON, D.C.
APRIL 28, 1989

Congressman Halbbrook, Mr. Brunelli, ladies and gentlemen, friends -- Democratic and Republican -- and I do mean friends.

I'm always delighted to meet with this nation's largest membership organization of state legislators. And in particular, Sam, let me congratulate you on this splendid turnout.

You know, a politician once reminded me of the saying, "Problems are really opportunities in disguise." But then he added, laughing, "There are times I feel there are more opportunities running around in disguise than I really deserve!"

It's true: Problems can get the upper hand. Our task is to confront them, and turn them into opportunities that are real.

That means realizing that in terms of problem-solving, Washington -- unlike Robert Young -- does not automatically know Best.

Above all, it means cooperation -- between the public and private sectors; between the Executive branch, Congress, and the States. For our problems are too severe for bickering.

We see that kind of cooperation in our bipartisan budget agreement with Congress to reduce the deficit. This accord will

narrow it to \$99.4 billion in the Fiscal Year that begins October 1. That's far below the \$163 billion estimated for the current fiscal year.

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You know, in America nothing is impossible. Perhaps former major-leaguer Craig Nettles put it best. "When I was a little boy," he said, "I wanted to be a baseball player and join the circus. With the Yankees I've accomplished both."

Well, deficit reduction can help achieve our goals. It will lower interest rates, lift savings rates, and help business invest. And so will another step that we can take together. I refer to restoring the capital gains differential.

Our plan supports reducing the capital gains differential to 15 per cent on long-held assets -- a step which, according to Treasury estimates, will raise \$4.8 billion in new revenue. This revenue will create new jobs. And help reduce the deficit.

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In child care, for instance, our Administration's new initiative puts money in the hands of low-income families, limits Federal intervention, and increases options. Here, we say: "Let the parents decide."

Just this week, I've been talking about how States, localities, and the Federal government can help stem drug abuse. Here, we say: "Teamwork can help America get clean, and stay clean."

And recently, we unveiled an education program which parallels many of your suggestions. Like you, we want to reward achievement, demand accountability, and spur flexibility and choice. We support alternative certification. And awards for the best teachers in every State. Here, we say: "The pursuit of excellence is central to America."

I'm talking, here, about cooperation. About America as a family, and our role as family members.

Yes, the Federal government will help, and lead. But we will act as a partner. For America's genius doesn't lie solely, or even mostly, in Washington, D.C. It resides in Wilmington and Winnetka . . . in Portland, Oregon, and Portland, Maine . . . in the people, and in you -- the people's trustees.

Will Rogers once said, "I love a dog. He does nothing for political purposes." My friends, let us, too, rise above politics to serve the public. And, together, let us build a better, more decent, more prosperous land.

Thank you for coming here, God bless you all, and God bless America.

#1

14A

THESE BUDGET PROPOSALS -- LIKE THE NEW ADVISORY COMMITTEE, OUR SUPPORT FOR THE HATE CRIMES BILL, AND THE APPOINTMENT OF CAPABLE OFFICIALS LIKE LAURO CAVAZOS, AND LOUIS SULLIVAN --ARE BUT ANOTHER PART OF THIS ADMINISTRATION'S COMMITMENT TO SEE THAT THE PROMISE OF THE CIVIL RIGHTS MOVEMENT -- A FAIR SOCIETY FOR ALL AMERICANS -- BECOMES REAL.

14B

IN THAT REGARD, I KNOW THAT OUR ATTORNEY GENERAL, DICK THORNBURGH, AND OUR NOMINEE TO HEAD THE CIVIL RIGHTS DIVISION, BILL LUCAS, ARE UNSHAKABLE IN THEIR COMMITMENT TO EQUAL RIGHTS AND TO THE VIGOROUS ENFORCEMENT OF THE LAWS WHICH GUARANTEE THOSE RIGHTS TO ALL AMERICANS.

April 26, 1989

MEMORANDUM FOR CHRISS WINSTON

FROM; DENISE SCHWARZ
OFFICE OF CABINET AFFAIRS

SUBJECT; PRESIDENTIAL REMARKS: AL EXCHANGE COUNCIL
LOG #030267

We have reviewed the attached and have incorporated our comments.

Attachment

cc: Jim Cicconi

WHITE HOUSE STAFFING MEMORANDUM

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SUNUNU	<input type="checkbox"/>	<input checked="" type="checkbox"/>			NEWMAN	<input type="checkbox"/>	<input type="checkbox"/>		
SCOWCROFT	<input type="checkbox"/>	<input type="checkbox"/>			PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>		
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>			STUDDERT	<input type="checkbox"/>	<input checked="" type="checkbox"/>		
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BREEDEN	<input checked="" type="checkbox"/>	<input type="checkbox"/>			<u>PINKERTON</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>		
CARD	<input type="checkbox"/>	<input checked="" type="checkbox"/>			<u>ROGERS</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>		
CICCONI	<input type="checkbox"/>	<input checked="" type="checkbox"/>			<u>WINSTON</u>	<input type="checkbox"/>	<input checked="" type="checkbox"/>		
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>			<u>ANDERSON</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>		
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>			<u>BENNETT</u>	<input checked="" type="checkbox"/>	<input type="checkbox"/>		
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>			_____	<input type="checkbox"/>	<input type="checkbox"/>		
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REMARKS: Please provide any comments/recommendations directly to Chriss Winston, (Rm. 122, x2930), with an info copy to my office, by 2:00 on Wednesday, 04/26. Thanks.

RESPONSE:

James W. Cicconi
Assistant to the President
and Deputy to the Chief of Staff
Ext. 2702

1503 (SMITH)
April 25, 1989
Draft One
ALEC

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In child care, for instance, our Administration's new initiative puts money in the hands of low-income families, limits Federal intervention, and increases options. Here, we say: "Let the parents decide."

Just this week, I've been talking about how States, localities, and the Federal government can help stem drug abuse. Here, we say: "Teamwork can help America get clean, and stay clean."

And recently, we unveiled an education program which parallels many of your suggestions. Like you, we want to reward achievement, demand accountability, and spur flexibility and choice. We support alternative certification. And awards for the best teachers in every State. Here, we say: "The pursuit of excellence is central to America."

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Yes, the Federal government will help, and lead. But we will act as a partner. For America's genius doesn't lie solely, or even mostly, in Washington, D.C. It resides in Wilmington and Winnetka . . . in Portland, Oregon, and Portland, Maine . . . in the people, and in you -- the people's trustees.

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Thank you for coming here, God bless you all, and God bless America.

#1

this is a small wealthy town
 in the mid-west --
 should be changed to another "W" town.

(SMITH)
April 25, 1989
Draft One
ALEC

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WASHINGTON, D.C.
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You know, a politician once reminded me of the saying, "Problems are really opportunities in disguise." But then he added, laughing, "There are times I feel there are more opportunities running around in disguise than I really deserve!"

It's true: Problems can get the upper hand. Our task is to confront them, and turn them into opportunities that are real.

Well, that's where you come in -- because you're turning them daily. By supporting limited government, and limits on spending. Or spurring the investments which make economic development possible. Or advancing other issues which form the conservative, free-enterprise agenda.

For that, I thank you -- and yet I challenge you, too. For your -- our -- work isn't done: It is only beginning. Together,

let us use your agenda to serve the people. For only then can government at every level keep America No. 1.

That means realizing that in terms of problem-solving, Washington -- unlike Robert Young -- does not automatically Know Best.

Above all, it means cooperation -- between the public and private sectors; between the Executive branch, Congress, and the States. For our problems are too severe for bickering.

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Well, deficit reduction can help achieve our goals. It will lower interest rates, lift savings rates, and help business invest. And so will a second step that we can take together. I refer to restoring the capital gains differential.

Now, I've heard, as you have, those people who criticize cutting the capital gains tax as somehow a "tax break" for the rich. My friends, they couldn't be more wrong.

Our plan supports reducing the capital gains differential to 15 per cent on long-held assets -- a step which, according to Treasury estimates, will raise \$4.8 billion in new revenue. ^{in FY 1990} This ~~revenue~~ ^{revenue} will create new jobs, ~~and~~ help reduce the deficit.

Ours is a struggle for a more prosperous America. We can win it, and we will. But there is another struggle that we must wage, and win. It is America's war on drugs. ^{I've just returned from a four-day trip where}

Two months ago, before a joint session of Congress, I asked for an increase of \$1 billion in budget outlays -- to nearly \$6 billion in 1990 -- to escalate our war. ^(over)

Some money will be used to expand treatment to the poor, and to addicted young mothers. And some money will be used to cut the waiting time for treatment.

About \$1.1 billion of my request will go for education. And because over 23 million Americans used illegal drugs last year, we must stop those who produce, buy, and traffic ^{illegal} drugs.

That means an all-ought fight in enforcement and interdiction. You know, I've talked a lot about "Zero Tolerance." Well, "Zero Tolerance" is not a catchword. It means, quite simply: If you do crime, you do time.

We want to significantly increase funding for Federal prisons. We want judges who strictly apply the law to convicted drug offenders. And I want increased prison sentences for drug-

from L.A. to Miami
I spoke to ~~Andrew~~ ^{Guinness} deeply involved in the
fight against drugs. I told them I will
tell you what I told them: the scourge
of drugs must and will stop.

related crimes. And the death penalty for drug kingpins and those who commit drug-related murders.

My friends, these actions will make America a safer place to live. But we need your help -- the Federal government can't do it alone. That is why this week, I've been talking about how States and localities can join our crusade. Together, we can help America get clean, and stay clean.

I'm talking, here, about cooperation. About America as a family, and our role as family members.

That ^{kind of} cooperation exists, for instance, in our Administration's new child care initiative. It puts money in the hands of low-income families, ^(avoids counterproductive) ~~limits~~ Federal intervention, ^{step} ~~and~~ increases options. Here, we say: "Let the parents decide."

And recently, we unveiled an education program which parallels many of your suggestions. Like you, we want to reward achievement, demand accountability, and spur flexibility and choice. We support alternative certification. And awards for the best teachers in every State. Here, we say: "The pursuit of excellence is central to America."

Yes, the Federal government will help, and lead. But we will act as a partner. For America's genius doesn't lie solely, or even mostly, in Washington, D.C. It resides in Wilmington and Winnetka . . . in Portland, Oregon, and Portland, Maine . . . in the people, and in you -- the people's trustees.

Will Rogers once said, "I love a dog. He does nothing for political purposes." My friends, let us, too, rise above

politics to serve the public. And, together, let us build a better, more decent, more prosperous land.

Thank you for coming here, God bless you all, and God bless America.

#1

THE WHITE HOUSE
WASHINGTON

APRIL 26, 1989

COPY

INFORMATION

MEMORANDUM FOR THE PRESIDENT

THROUGH: CHRISS WINSTON *cw*

FROM: CURT SMITH *CS*

SUBJECT: APRIL 28 AMERICAN LEGISLATIVE EXCHANGE COUNCIL SPEECH

1. SUMMARY

At 11:20 A.M., Friday, April 28, you will address about 220 State legislators in Room 450. They are members of the American Legislative Exchange Council.

2. DISCUSSION

The enclosed remarks praise the ALEC's conservative agenda. Moreover, they discuss how cooperation between all levels of government can serve the public, and cite deficit reduction, lower capital gains taxes, and the fight against drugs as examples.

(SMITH)
April 25, 1989
Draft One
ALEC

PRESIDENTIAL REMARKS: AMERICAN LEGISLATIVE EXCHANGE COUNCIL
WASHINGTON, D.C.
APRIL 28, 1989

Representative Halbbrook, Mr. Brunelli, ladies and gentlemen,
friends -- Democratic and Republican -- and I do mean friends.

I'm always delighted to meet with one of this nation's
largest organizations of state legislators. And, Sam, let me
congratulate you on this splendid turnout.

In particular, I want to thank all of you for your past
support. And for your adherence to traditional values -- both
here and abroad.

My friends, your conservative, free-enterprise agenda is
helping us return power to the people. And on issues like
Federalism, tax policy, education and the environment, you're
helping keep America No. 1.

You know, a politician once reminded me of the saying,
"Problems are really opportunities in disguise." But then he
added, laughing, "There are times I feel there are more
opportunities running around in disguise than I really deserve!"

It's true: Problems can get the upper hand. Our
task is to confront them -- as you do, daily -- and turn them
into opportunities that are real.

That means realizing that in terms of problem-solving, Washington -- unlike Robert Young -- does not automatically Know Best.

Above all, it means cooperation -- between the public and private sectors; between the Executive branch, Congress, and the States. For our problems are too severe for bickering.

We see that kind of cooperation in our bipartisan budget agreement with Congress to reduce the deficit. This accord will narrow it to \$99.4 billion in the Fiscal Year that begins October 1. That's far below the \$163 billion estimated for the current fiscal year.

I have said I like what works. This agreement works. Yes, the plan's an outline -- rough talks still lie ahead. But our accord is ahead of schedule, on target with Gramm-Rudman, and with my 'no-new-taxes' pledge intact.

You know, in America nothing is impossible. Perhaps former major-leaguer Craig Nettles put it best. "When I was a little boy," he said, "I wanted to be a baseball player and join the circus. With the Yankees I've accomplished both."

Well, deficit reduction can help achieve our goals. It will lower interest rates, lift savings rates, and help business invest. And so will a second step that we can take together. I refer to restoring the capital gains differential.

Now, I've heard, as you have, those people who criticize cutting the capital gains tax as somehow a "tax break" for the rich. You know what? They couldn't be more wrong.

Our plan supports reducing the capital gains differential to 15 per cent on long-held assets -- a step which, according to Treasury estimates, will raise \$4.8 billion in new revenue in FY 1990. Lowering the capital gains differential will encourage the savings and investment needed to create new jobs and help reduce the deficit.

Ours is a struggle for a more prosperous America. We can win it, and we will. But there is another struggle that we must wage, and win. It is America's war on drugs.

My friends, I've just returned from a four-day trip where I spoke, from Los Angeles to Miami, to Americans deeply involved in the fight against drugs. I will tell you what I told them: The scourge of drugs must, and will, stop.

Two months ago, before a joint session of Congress, I asked for an increase of \$1 billion in budget outlays -- to nearly \$6 billion in 1990 -- to escalate our war.

Some money will be used to expand treatment to the poor, and to addicted young mothers. And some money will be used to cut the waiting time for treatment.

About \$1.1 billion of my request will go for education. And because over 23 million Americans used illegal drugs last year, we must stop those who produce, buy, and traffic illegal drugs.

That means an all-ought fight in enforcement and interdiction. You know, I've talked a lot about "Zero Tolerance." Well, "Zero Tolerance" is not a catchword. It means, quite simply: If you do crime, you do time.

We want to significantly increase funding for Federal prisons. We want judges who strictly apply the law to convicted drug offenders. And I want increased prison sentences for drug-related crimes. And the death penalty for drug kingpins and those who commit drug-related murders.

My friends, these actions will make America a safer place to live. But we need your help -- the Federal government can't do it alone. That is why this week, I've been talking about how States and localities can join our crusade. Together, we can help America get clean, and stay clean.

I'm talking, here, about cooperation. About America as a family, and our role as family members.

That kind of cooperation exists, for instance, in our Administration's new child care initiative. Our proposal urges a new tax credit to make child care more affordable. And it puts money in the hands of low-income families, limits counter-productive Federal intervention, and increases options. Here, we say: "Let the parents decide."

And recently, we unveiled an education program which parallels many of your suggestions. Like you, we want to reward achievement, demand accountability, and spur flexibility and choice. We support alternative certification. And awards for the best teachers in every State. Here, we say: "The pursuit of excellence is central to America."

Yes, the Federal government will help, and lead. But we will act as a partner. For America's genius doesn't lie solely, or even mostly, in Washington, D.C. It resides in Wilmington and

Wichita . . . in Portland, Oregon, and Portland, Maine . . . in the people, and in you -- the people's trustees.

Will Rogers once said, "I love a dog. He does nothing for political purposes." My friends, let us, too, rise above politics to serve the public. And, together, let us build a better, more decent, more prosperous land.

Thank you for coming here, God bless you all, and God bless America.

#1

THE WHITE HOUSE
WASHINGTON

April 26, 1989

*2nd year
baby boom
"ass net"*

MEMORANDUM TO CHRISS WINSTON

FROM: ROGER PORTER *RP*
BILL ROPER *BR*
JIM PINKERTON *JP*

SUBJECT: AL Exchange Council Draft Speech

The theme of cooperation which the President first broached in his Inaugural is well-laid out here. The original sense of that theme was cooperation between the Executive and Congress. To the extent we can broaden that to mean cooperation between Federal, State and local governments, we should do so, and this speech ably sets out to do just that.

We would suggest making that new sense of the "offered hand" stronger and more explicit by using the image itself [see 1,6,2, below] and by noting the principle that problems are most effectively handled by the people closest to the problem, i.e., the states and localities.

1,6,2 This might be a good place to insert the "offered hand" image. Thus: "In my Inaugural Address, I offered my hand to Congress in the spirit of bipartisan cooperation. I am offering the same hand to state and local officials. Because none of us were elected to bicker." The next graf, giving the example of the budget agreement, acts to vindicate that early gesture of the President.

2,2,1 We suggest including "I am not much for the abstract" when using the "I like what works" line because it makes the thought more incisive and less apt to be seen as a platitude.

2,5,4 Revenue won't create the jobs. Jobs will create the revenue!

3,2,3 "We support alternative certification to broaden the pool of talented Americans who want to teach." [emphasis added]

(more)

2-2-2

3,3,2 "America as a family" is too identifiable as a Cuomo-ism and, while apparently benign, is code for a paternalistic liberal welfare state. In a speech about cooperation, we must do everything to avoid the inference that cooperation is another word for Uncle Sam always telling the states, localities -- and citizens -- what to do.

3,4,2 To this group we do not want or need to overemphasize the Federal role. Therefore, we would say here "We will act as a partner, but always in the knowledge that a problem is more effectively solved by those closest to the source of the problem."

3,5,4 Why not the trademark "kinder, gentler," instead of "better...decent?"

#531

THE WHITE HOUSE

Office of the Press Secretary

For Immediate Release

April 28, 1989

REMARKS BY THE PRESIDENT
TO THE AMERICAN LEGISLATIVE
EXCHANGE COUNCIL

Room 450
Old Executive Office Building

11:28 P.M. EDT

THE PRESIDENT: Thanks for that welcome. And thank all of you for being here today. And, Representative Halbrook, Mr. Brunelli, and ladies and gentlemen, friends, Secretary Dole, who is doing an outstanding job for this administration. Here she is. (Applause.) And, of course, sitting over my left shoulder, Deb Anderson, the former Speaker out there in South Dakota. So you'll have some kindred spirits here to talk to in the White House. And some of you may recognize Andy Card, who's our Deputy Chief of Staff from Massachusetts -- and also, everybody performing so well.

But I'm delighted to once again meet with this group -- one of our nation's largest organizations of state legislatures and, in my view, one of the most sensible -- (laughter) -- but I'm entitled to my opinion on that. (Applause.) And congratulations on this marvelous turnout. And I also want to thank all you for your past support and really for kind of keeping us together -- everybody across the country -- as best you can -- the matrix, if you will, for traditional values.

You're conservative in free enterprise agenda is helping us return power to the people. And on issues like federalism, tax policy, education and, yes, the environment, you're helping keep our country number one. And, you know, a politician once reminded me of the saying, "Problems are really opportunities in disguise." But then he added, laughing, "There are times I feel there are more opportunities running around in disguise than I really deserve." (Laughter.)

It's true -- problems can get the upper hand, and our task is to confront them, as you do daily, and turn them into opportunities that are real. And that means realizing that in terms of problem solving, Washington -- unlike Robert Young -- does not automatically know best.

And I have just back from a swing that took me to the Texas -- appearing before a joint session of the Texas Legislature and then a marvelous, uplifting day in North Dakota, and then several other events in California and Illinois and Florida. And it is a very important thing for a President to get outside the White House and move around this country. And some of the friends that were traveling with us didn't seem to understand that. But I can tell you, I learned a lot from it -- (laughter) -- and it was a good thing to do and I'm going to keep doing that. But I learned from the legislators who are on the front line. (Applause.)

But cooperation between the public and private sectors, between the Executive Branch, Congress and the states, is vital. The one line -- I readily confess I'm not the world's greatest orator -- but the line in the Inauguration Address, Inaugural Address, that seemed to evoke an instant response from the American people was that the people didn't send us here to bicker, they sent us here to get things done. And our problems are too severe for bickering.

MORE

And we are seeing that kind of cooperation with the Hill. It's not going exactly the way I want it, but we're -- started off with some cooperation from the Congress. That bipartisan budget agreement you've read about is a good agreement. It reduces the deficit. It's going to narrow the deficit to \$99.4 billion in the fiscal year. And that's below -- coming down from \$163 billion estimated for the current fiscal year. And I've said I like what works. This agreement works. And it's a very important step.

And I looked over my shoulder the other day to read whether -- how widespread the confidence was that we could reach this agreement two months ago and I didn't find many voices thinking that this agreement could be achieved. So it has been. And all of you know that at times you have to work with those that differ with you on issues to get something done.

And so I like what works. But let's be clear -- and I know all of you are interested in this -- rough times lie ahead. Rough go lies out there. Because the -- though ahead of schedule -- we did meet the Gramm-Rudman taxes and I kept that "no new taxes" pledge. But we still have a ways to go because we've got to go move dramatically down in the next fiscal year to meet the Gramm-Rudman targets, which I'm determined to do. And that does mean we have to have fiscal restraint in a lot of areas where, very candidly, I wish we could do more. But we have set certain priorities in this budget agreement and I'm happy with it.

You know, in America, nothing -- I'm one who still believes and I get kidded a little bit about it in the press -- but I still am very optimistic about our country. And I believe that nothing is impossible. Graig Nettles, member of the formal major leaguer, put it best. He says, "When I was a little boy, I wanted to be a baseball player and join the circus. With the Yankees, I've accomplished both." (Laughter.)

Well, deficit reduction can help achieve our goals. It's going to lower interest rates, I'm confident, lift savings rates and help business invest. And so will this second step I'm talking about that we must and can take together. And I really believe in this one -- that an additional aspect of not just another budget agreement, but a key to all of this, an additional step is restoring the capital gains differential. And I've heard, as you have, a lot of people criticizing cutting the capital gains tax as -- and jumping on everybody as a tax for the rich. It is not a tax for the rich when you separate that differential. They just are wrong on the facts.

Our plan -- and I'm going to keep pushing it -- supports reducing the capital gains differential to 15 percent on long-held assets -- a step which, according to the Treasury, the estimators over there, will raise \$4.8 billion in new revenue in Fiscal Year 1990. And lowering the capital gains differential -- capital gains rate and restoring the differential will encourage the savings and investment needed to create new jobs and reduce this budget deficit. It brings in revenue. And this is something that the critics simply are not willing to recognize.

Ours is a struggle for a more prosperous America. We can win it and I am determined that we will.

There's another struggle and, of course, that's the one that I have been spending a fair amount of time on lately, feel strongly about, and that is one that everyone in this room is concerned about -- and that's this war on drugs. And I've just returned from this four-day trip, and in Los Angeles and Miami particularly, I had experiences there and saw things there that just renewed my commitment to win this battle.

I told them that the scourge of drugs must stop, and it has got to. Two months ago, before a joint session of the Congress, I asked for an increase of \$1 billion in budget outlays, bringing it

up to nearly \$6 billion in 1990. And that would be earmarked for escalating this war on drugs. Some money is going to be used to expand treatment to the poor, to addicted young mothers, and some money is going to be used to cut the waiting time for treatment.

About \$1.1 billion of this request is going for education. I still remain firmly convinced that we are going to win this fight on the demand side, on the education side. And because over 23 million Americans used illegal drugs last year, we've got to stop those who produce, buy and traffic illegal drugs. And so that means an all-out fight in enforcement, in law enforcement, and backing up our local people as best we can in this. And, of course, it means a renewed concentration on the interdiction side as well.

I've talked a lot about zero tolerance. Well, zero tolerance, I hope you all realize, is much more than just a catch word. It means quite simply, if you do crime, you do time. And I think our law enforcement people really are out in front with that very much in their mind. But they need to be backed up by some changes in the law; they need to be backed up in other areas -- certain sentencing provisions in the law -- and certainly, they need to be backed up by increasing the funding for federal prisons.

We want judges who strictly apply the law to the convicted offenders. And I want increased prison sentences for drug-related crimes. And I still am convinced that the death penalty for drug kingpins and those who commit drug-related murders will be an inhibition to future criminals. (Applause.)

My friends, I do believe that these actions will make America a safer place. But again, as in everything, we need your help. The federal government cannot do it alone. And that's why this week I've been talking about how the states and the localities can join in the crusade, because I am convinced that we can help America get clean and stay clean when it comes to these deadly narcotics. And I'm talking here really about cooperation, about America as one family and our role as family members.

The kind of cooperation exists in a lot of areas. Incidentally, nobody -- I think most people now know what I mean by the concept of a thousand points of light. And when you get into this -- they used to say, the wags around here, what he really means is a thousand pints of light. But that's not what it is. It's a thousand points of light. And you don't have to explain it anymore because people understand that we are going to win this fight on drugs through a lot of local programs, a lot of community programs that I've been witnessing in the last few days -- and local law enforcement, and state efforts. And it isn't all going to be done in Washington, D.C.

But the kind of cooperation exists, I believe, for another area, and that is our administration's new child care initiative. And again, I salute Elizabeth Dole not only for this, but for the sound position she has taken on many issues, including the minimum wage.

Let me just tell you on that one -- we had a conference. I took her advice, and it was sound advice, that we do something that most of you all don't do. You fire your best -- we fired our best shot and only shot first. And we made it very clear to the Congress that I had made a commitment to raise the minimum wage, but we selected a prudent level, one that will not have deleterious inflationary effects. We -- on the advice of my Secretary of Labor, we put in a six-month training wage, which I strongly support -- this minimum wage differential we used to call it. And it is a good, sound package.

And now you see speculation on the Hill, well, the President's going to cave in. He can't argue over a dime or 15 cents on this. And they are just as wrong as they can be. And I am going

to do it -- (applause) -- the way this Secretary told me. (Applause.) Both of us like our jobs and want to stick around -- (laughter) -- and so we're going to do what we said we're going to do. And this may be a first -- going up there with your best and only shot first. But it's going to set a tone that I think will be important for the rest of our administration.

So anyway, that exists -- cooperation -- maybe not on that one, but there does exist in child care initiative. I feel strongly about that. We had a chance to talk with some of you all in the campaign about that one. Our proposal urges a new tax credit to make child care more affordable, starting for those who need it the most. And it puts money in the hands then of the low-income families. It limits the counterproductive federal intervention with this long list of federally mandated regulations. And it increases options, it increases choice. And here we say, let the parents decide.

And I know Elizabeth agrees with me on this one, and Deb, too, and Andy and everybody. But the more you're in this area here of responsibility and all the areas that we have of federal responsibility, the more important you realize is the underpinning of society that comes from the family. And I do not want to see one piece of legislation passed that diminishes the family choice or that weakens the family in any way, whether it's welfare legislation, child care legislation, or whatever legislation.

The federal role has got to be when legislation is passed, to look at it to see that not only it doesn't weaken the family, but if it can strengthen the family as our child care proposal does by providing for alternate -- groups getting together so a grandmother can maybe take care of one grandkid and then some other kids in the community -- that's good. And we want to find ways to have it strengthen the family unit and we want to leave the choice with the parent. (Applause.)

So any help you can give us on this concept, we really would appreciate it.

We unveiled an education program, incidentally, which does parallel many of your suggestions that we've gotten in. We want to reward achievement, demand accountability, and spur again flexibility and choice. And we support also alternative certification. This is a concept that really is in your hands more than mine as President of the United States. But somehow, it seems to me, a little antiquated, a little out-of-date that a physicist who wants to take a sabbatical leave and help in some elementary physics class in a school, public school, would be denied the ability to help out because of some antiquated certification rules.

So I would urge you who are on the cutting edge of local legislation and state legislation to back us as best you can in providing -- in working towards this alternative certification.

We've also put forward a program to award the best teachers in every state. And again, the emphasis being the pursuit of excellence is central to America.

And the federal government's going to help. We're going to lead in terms of setting objectives. But we are a partner in this question of education and in all these other issues. For America's genius -- and I feel this one very strongly at the end of, or maybe it's 99 days, as opposed to 100 -- but America's genius doesn't lie solely or even mostly in Washington. It is out across the country.

And so I wanted to come over here and wish you all well. Thank you for what you do. You know, Will Rodgers once said, "I love a dog. He does nothing for political purposes." (Laughter.) Well, let's, too, rise above politics as we go to serve the public and build a better, more decent, more prosperous land. I am very excited

about that prospect. I think things are going reasonably well. There are plenty of problems out there, but so what's new? If I start telling you mine, you'll tell me yours, and yours are going to be closer to the people you represent just by the nature of your jobs. So let's just agree that we live in the greatest country in the world and we can make things happen.

And thank you all very much for being here today.
(Applause.)

END

11:48 A.M.

EDT