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Record Group/Collection: George H.W. Bush Presidential Records
Collection/Office of Origin: Speechwriting, White House Office of
Series: Speech File Draft Files
Subseries: Chron File, 1989-1993

OA/ID Number: 13483
Folder ID Number: 13483-002

Folder Title:
Building and Construction Trades, 4/18/89

Stack:	Row:	Section:	Shelf:	Position:
G	25	6	2	3

WHITE HOUSE STAFFING MEMORANDUM

DATE: 4/14/89 ACTION/CONCURRENCE/COMMENT DUE BY: 4/14/89 5:00 PM

SUBJECT: PRESIDENTIAL REMARKS: BUILDING AND CONSTRUCTION TRADES

	ACTION	FYI		ACTION	FYI
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	✓ MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input checked="" type="checkbox"/>	NEWMAN	<input type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input type="checkbox"/>	<input type="checkbox"/>	✓ PORTER - agrees w/Pink	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	STUDDERT	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BATES	<input checked="" type="checkbox"/>	<input type="checkbox"/>	UNTERMAYER	<input type="checkbox"/>	<input type="checkbox"/>
BREEDEN	<input type="checkbox"/>	<input type="checkbox"/>	ROGERS	<input type="checkbox"/>	<input checked="" type="checkbox"/>
CARD	<input type="checkbox"/>	<input checked="" type="checkbox"/>	WINSTON	<input type="checkbox"/>	<input checked="" type="checkbox"/>
CICCONI	<input type="checkbox"/>	<input checked="" type="checkbox"/>	✓ PINKERTON 630-7pm	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
HAGIN	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>

REMARKS: Please forward any comments directly to Chriss Winston, Rm. 122, x2930, no later than 5:00 PM, TODAY, Friday, April 14, 1989, with an info copy to my office. Thank you.

RESPONSE:

James W. Cicconi
 Assistant to the President
 and Deputy to the Chief of Staff
 Ext. 2702

(Lange/Martin)
April 14, 1989
10:30 a.m.
[BUILDERS.DOC]

1989 APR 14 AM 11:01

PRESIDENTIAL REMARKS: BUILDING AND CONSTRUCTION TRADES
AFL-CIO -- LEGISLATIVE CONFERENCE
TUESDAY, APRIL 18, 1989
WASHINGTON HILTON HOTEL
11:00 A.M.

[Bob, since the election's over, I think the story can now be told. A ~~small and stately~~^{provcl} story, about all the great help you gave me during the election. All of the money you contributed -- your help with ~~speech coaching~~^{cs} -- the way you helped me get out the vote -- and all of those long nights in Iowa! It really made a difference.

I just want to say publicly, Bob, I owe you a debt of gratitude for single-handedly helping me win this election. I can't thank you enough. You know, because ~~he's~~^{you're} so humble, Bob ~~probably hasn't~~^{you} taken any of the credit. And I'm still not sure why he wouldn't sit next to me at the Inaugural parade...]

Seriously, Bob, I'm honored you invited me here today. I'm also honored by the presence of many friends here -- that includes Congressman Tom Ridge; Teamster's President Billy McCarthy; Buddy Ruel and John Bowden of the Ironworkers; Bill Dugan and John Bertrand from the Operating Engineers; Ed Brubeck from the Indianapolis building trades -- and so many others, that to thank them all might wear out my welcome.

But I do have one very special word of thanks. Your "DAD's Day" event is a shining example of volunteerism in action. And it's a reminder of how we in America must learn to measure success: not by the sum of our possessions, but by the good we do for others. On Father's Day, the Building Trades will be winning a victory for humanity, large and small.

We hold elections in this country; and then we move on. Leadership assumes office; it exerts its influence; but it must never presume that it does anything more than speak and act for the people. We've had honest differences. But we agree on goals. And what matters is that we make progress, on issues of shared concern.

Your theme for this conference is "Building for the Future." Today, I want to share just a few thoughts, on Building a Better America.

We are prosperous, and we are at peace. You've heard the numbers. ⁶75 months of record-breaking economic growth. A growth rate that outstrips the nations of Europe, and ~~is equal to the~~ ^{has exceeded all} ~~pace in Japan.~~ ^{expectations.} ^{Nearly 20} Over ~~19~~ million new jobs. Unemployment at a 15 year low. Real family income at an all time high. Output of goods and services up over 27 percent since ^{the end of} 1982.

But we have to remember what's driving this economic growth: the enterprise and energy of people like you. You build a better America, every day.

Anyone who forgets that working men and women drive this economy, ought to take a lesson from the guy with the circular saw, who runs over his own power cord. The guy may think he's headed in the right direction -- but then, he may be in for a shock.

to keep America competitive,
 Yes, our economy is healthy. But to keep the momentum going, and to keep the building trades strong, we must keep inflation and interest rates down. We need to re-establish the differential in the capital gains tax rate to encourage more investment, *and* more job creation, ~~and more new construction.~~

And we need to bring the deficit down. I'm pleased to announce that we've reached a budget agreement with Congress. And I'd add that this is the first such agreement reached ahead of schedule -- and not framed in the context of crisis.

Many of you devote your lives to building and maintaining what the policy experts call "infrastructure" -- roads, bridges, buildings, facilities of every kind. Maybe you saw a recent news piece, where a man put his fist through a rusting girder on a

bridge? That bridge had rusted through, for lack of paint and simple maintenance. *revisit*
I'm no economist. But that's bad economics.

Everything of value needs tending to. Whether we're talking about bridges, or tools, or skills -- or relations between labor and management: how much easier it is, to maintain something, than to ignore, or neglect it -- and have to try to replace it later.

Sometimes losses can't be helped. I remember when we lost a rig *in the Gulf of Mexico.* ~~off the coast of Texas.~~ Hurricane came up; wiped it right out. I went out there in a plane to look for it -- couldn't find it anywhere. Told them back at the office it was all gone. Maybe they thought I was a few bricks short of a load. Or as you carpenters might say, "a bubble and a half off plumb."

But sometimes, what's lost can't be replaced. Construction-related jobs are among the most hazardous jobs in America. They pose serious risks. And we are serious about keeping the people who hold those jobs as safe as we possibly can. As one step, a new Construction Support Office in OSHA was just established, to work more closely with the private sector and the construction trades -- for both accident investigation, and prevention.

An area where many of your people are right on the front line, and deserve our best support, is in the Superfund project.

You've got a session tomorrow devoted to hazards in the workplace. Well, those workers who clean up our environment, they're devoting themselves to preserving the infrastructure that only God could bless us with. They are patriots for the modern age. And we must keep them safe.

Along with keeping workers safe, a productive economy demands that workers are skilled. We need to ease some of the shortages of talent that are already developing in your trades, and many others. So we're looking to the only long-term solution: comprehensive education and training.

The construction trades have a history of outstanding training and development efforts. And at the federal level, Secretary Dole is a champion of strategies for economic growth. She is working on new solutions to help those who aren't yet prepared for the jobs of the future -- because of a skills gap, family pressures, or a lack of supportive policies. And let me say, she has my full support.

You know, back when Barbara and I were starting from scratch in Midland, I learned something about building a business, and meeting a payroll. Lived a few of the lessons you're supposed to get out of books -- about supply and demand, risk and reward, profit and loss.

competitiveness

But I also learned something about the trust that must exist between workers and managers. Our working men and women face real challenges. And in meeting them, our spirit must be one of cooperation; our motivation, for the common good.

insert

That's always been the basis for the National Labor Relations Board. So let me assure you that the individuals I'm going to nominate are of the highest integrity. They understand the delicate balance which defines the role of the NLRB.

The American system of labor-management relations is the envy of the world. On Monday, I saluted the members and leaders of the American labor movement for hanging tough with Solidarity through the darkest days. Brighter days are dawning there. And here at home, we are all served well when the NLRB operates in a spirit of neutrality.

*Freedom
etc*

Now, you may figure that politicians come and go. But the kind of people that are essential to a free, prosperous society -- with a robust economy -- are people like you. You can't be replaced.

This government can, and will, promote policies for meaningful, safe, and rewarding employment -- for everyone who wants a job. My door is wide open. I will continue to work with

you; to advocate; to negotiate; and to count on you as neighbors
-- and as friends.

We have no time for fatalism in an age of such good fortune.
You see, I'm an optimist. You know, somebody once asked
Yogi Berra if he was a fatalist. He answered, "No, I never
collected postage stamps."

After seeing a group like this one, I know America has no
need for fatalism, in the face of such good fortune. Like every
American, I'm thankful for the roads I drive down; the bridges I
cross; and yes, the roof over my head. I'm grateful for all of
the blessings that the builders of America have built, as
monuments to our industry, and our freedom.

So let me thank you all. God bless you. And God bless
America.

complete

WHITE HOUSE STAFFING MEMORANDUM

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SCOWCROFT	<input type="checkbox"/>	<input type="checkbox"/>	PORTER	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DARMAN	<input type="checkbox"/>	<input checked="" type="checkbox"/>	STUDDERT	<input type="checkbox"/>	<input checked="" type="checkbox"/>
BATES	<input type="checkbox"/>	<input checked="" type="checkbox"/>	UNTERMAYER	<input type="checkbox"/>	<input type="checkbox"/>
BREEDEN	<input type="checkbox"/>	<input type="checkbox"/>	ROGERS	<input type="checkbox"/>	<input checked="" type="checkbox"/>
CARD	<input type="checkbox"/>	<input checked="" type="checkbox"/>	WINSTON	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
CICCONI	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PINKERTON	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DEMAREST	<input type="checkbox"/>	<input checked="" type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
GRAY	<input type="checkbox"/>	<input checked="" type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
HAGIN	<input type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

The attached has been forwarded to the President.

RESPONSE:

James W. Cicconi
 Assistant to the President
 and Deputy to the Chief of Staff
 Ext. 2702

THE WHITE HOUSE

WASHINGTON

APRIL 15, 1989

INFORMATION

MEMORANDUM FOR THE PRESIDENT

THROUGH: CHRISS WINSTON *W*

FROM: MARK LANGE *ML*

SUBJECT: REMARKS TO BUILDING AND CONSTRUCTION TRADES

I. SUMMARY

Attached is a draft for your remarks to the Building and Construction Trades Department, AFL-CIO, at the Washington Hilton on Tuesday, April 18. You are slated for 15-20 minutes, starting shortly after 10:00 a.m.

II. DISCUSSION

Your audience will number some 3,000 -- largely executive and local leadership, construction workers, and their families. The speech has been billed as an economic address, pointed directly to the concerns of the building trades.

You open with a tongue-in-cheek reference to political reality, using your relationship with Bob Georgine as a springboard.

Applying the "Building a Better America" theme -- emphasizing competitiveness and infrastructure -- you cite these people as central to economic growth.

The speech touches on elements of your economic program -- outlines questions of safety, skills training, labor-management relations, and free trade unionism -- and employs anecdote, humor, and sincere tribute.

(Lange/Martin)
April 15, 1989
1:30 p.m.
[BUILDERS.DOC]

PRESIDENTIAL REMARKS: BUILDING AND CONSTRUCTION TRADES
AFL-CIO -- LEGISLATIVE CONFERENCE
TUESDAY, APRIL 18, 1989
WASHINGTON HILTON HOTEL
10:00 A.M.

((Bob, since the election's over, I think the story can now be told. A proud story, about all the great help you gave me during the campaign. All the money you contributed -- your help with my speeches -- the way you got out the vote -- and all of those long nights in Iowa! Really made a difference.

You know, because he's so humble, Bob probably hasn't taken any of the credit. And I'm still not sure why he wouldn't sit next to me at the Inaugural parade. Bob, I only hope that in some small way, I can begin to repay you, here today...))

Seriously, Bob, I'm honored you invited me to be here. I'm also honored by the presence of many friends -- that includes Congressman Tom Ridge; Teamster's President Billy McCarthy; Buddy Ruel and John Bowden of the Ironworkers; Bill Dugan and John Bertrand from the Operating Engineers; Ed Brubeck from the Indianapolis building trades -- and so many others, that to thank them all, might wear out my welcome.

We hold elections in this country; and then we move on. Leadership assumes office; it exerts its influence; but it must never presume that it does anything more than speak, and act, for the people. We've had honest differences. But we agree on goals. And what matters is that we make progress, on issues of shared concern.

So I begin with a special word of thanks. Your "DAD's Day" event is a shining example of volunteerism in action. It's a reminder of how we in America must learn to measure success. Not by the sum of our possessions, but by the good we do for others. On Father's Day, the Building Trades will be winning a victory for humanity, large and small.

Your theme for this conference is "Building for the Future." So today, I want to share just a few thoughts, on how we can Build a Better America.

We are prosperous. And we are at peace. You've heard the numbers. 76 months of record-breaking economic growth. A growth rate that outstrips the nations of Europe, exceeding all expectations. Nearly 20 million new jobs. Unemployment at a 15 year low. Real family income at an all time high. Output of goods and services up over 27 percent since the end of 1982.

But we have to remember what's driving this economic growth: the enterprise and energy of people like you. You build a better America, every day.

((Anyone who forgets that working men and women drive this economy, ought to take a lesson from the guy with the circular saw, who runs over his own power cord. The guy may think he's headed in the right direction -- but he may be in for a shock.))

Yes, our economy is healthy. But to keep the momentum going, to keep America competitive, and to keep the building trades strong, we must keep inflation and interest rates down. We need to re-establish the differential in the capital gains tax rate, to encourage domestic investment, and more job creation.

And we need to bring the deficit down. I'm pleased to announce that we've reached a budget agreement with Congress. And I'd add that this is the first such agreement reached ahead of schedule -- and not framed in the context of crisis.

Many of you devote your lives to building and maintaining the foundation of our competitiveness -- what the policy experts call "sound infrastructure" -- roads, bridges, buildings, facilities of every kind. Maybe you saw a recent news piece, where a man put his fist through a rusting girder on a bridge?

That bridge had rusted through, for lack of paint and simple maintenance. And that's more than bad economics.

Everything of value needs tending to. Whether we're talking about bridges, or tools, or skills -- or relations between labor and management: how much easier it is, to maintain something, than to ignore it, or neglect it -- and risk losing it.

Sometimes losses can't be avoided. I remember when we lost a rig in the Gulf of Mexico. Hurricane came up; wiped it right out. I went out there in a plane to look for it -- couldn't find it anywhere. Told them back at the office it was all gone. ((Maybe they thought I was a few bricks short of a load. Or as you carpenters might say, "a bubble and a half off plumb."))

But sometimes, what's lost can't be replaced. Construction-related jobs, so important to a strong economy, are among the most hazardous jobs in America. They pose serious risks. And we are serious about keeping the people who hold those jobs as safe as we possibly can. As one step, we've established a new Office of Engineering Support in OSHA, to work more closely with the you for better accident investigation -- and prevention.

Many of your people are right on the front line in the Superfund project. You've got a session tomorrow on hazards in the workplace. Well, those workers who clean up our environment,

they're devoted to preserving the infrastructure that only God could provide. They are patriots for the modern age. And we must keep them safe.

Along with keeping workers safe, a competitive economy demands that workers are skilled. We need to ease some of the shortages of talent, already developing in your trades, and many others. So we're looking to the only long-term solution: comprehensive education and training.

The construction trades have a history of outstanding training and development efforts. And at the federal level, Secretary Dole is a champion of strategies for economic growth. She is working on new solutions to help those who aren't yet prepared for the jobs of the future -- because of a skills gap, family pressures, or a lack of supportive policies. And let me say, she has my full support.

You know, back when Barbara and I were starting from scratch in Midland, I learned something about building a business, and meeting a payroll. Lived a few of the lessons you're supposed to get out of books -- about supply and demand, risk and reward, profit and loss.

But I also learned something about the trust that must exist between workers and managers. Our working men and women face

real challenges now. To meet them, our spirit must be one of cooperation; our motivation, for the common good.

When labor and management work together, everyone wins. Contractors find greater productivity. Craftsmen gain job security and pride in a job well done. Most importantly, we all get better hospitals, schools, roads and bridges -- everything that makes commerce possible. Together, American labor and management can meet competitive challenges, from any quarter.

There will be honest differences. That's why we need a National Labor Relations Board of knowledgeable individuals -- whose neutrality and integrity are above reproach. Let me assure you, the people I am going to nominate meet these standards.

On Monday, I saluted the members and leaders of the American labor movement, for hanging tough with Solidarity through the darkest days. Brighter days are dawning there. In Poland, in Central America -- wherever the free trade movement is threatened -- so, too, is democracy. And freedom itself.

I know there are more than a few Veterans here today -- World War II, Korea, Vietnam. You want to talk about freedom? No one -- no one -- appreciates this country, this freedom, as much as someone who has put life and limb at risk in its defense.

Now, you may figure that politicians come and go. But the kind of people that are essential to a free, prosperous society -- with a competitive economy -- are people like you. You bear the tools, the skills, and the will to Build a Better America -- and to keep this great nation free.

My door is wide open. I want to work with you. To advocate. To negotiate. And to count on you as neighbors -- and as friends. ((You know, somebody once asked Yogi Berra if he was a fatalist. He answered, "No, I never collected postage stamps."))

We have no time for fatalism, in the face of such good fortune. Like every American, I'm grateful for all of the blessings that the builders of America have built, as monuments to our labor, and our freedom. Thank you all. God bless you. And God bless America.

(Lange/Martin)
April 15, 1989
1:30 p.m.
[BUILDERS.DOC]

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 AFL-CIO -- LEGISLATIVE CONFERENCE
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And we need to bring the deficit down. I'm pleased to announce that we've reached a budget agreement with Congress. And I'd add that this is the first such agreement reached ahead of schedule -- and not framed in the context of crisis.

Many of you devote your lives to building and maintaining the foundations of competitiveness -- what the policy experts call "infrastructure" -- roads, bridges, buildings, facilities of every kind. Maybe you saw a recent news piece, where a man put his fist through a rusting girder on a bridge? That bridge had

rusted through, for lack of paint and simple maintenance. And that's more than bad economics.

Everything of value needs tending to. Whether we're talking about bridges, or tools, or skills -- or relations between labor and management: how much easier it is, to maintain something, than to ignore it, or neglect it -- and risk losing it.

Sometimes losses can't be ~~helped~~^{avoided}. I remember when we lost a rig in the Gulf of Mexico. Hurricane came up; wiped it right out. I went out there in a plane to look for it -- couldn't find it anywhere. Told them back at the office it was all gone. ((Maybe they thought I was a few bricks short of a load. Or as you carpenters might say, "a bubble and a half off plumb."))

But sometimes, what's lost can't be replaced. Construction-related jobs, so important to a strong economy, are among the most hazardous jobs in America. They pose serious risks. And we are serious about keeping the people who hold those jobs as safe as we possibly can. As one step, we've established a new Office of Engineering Support in OSHA, to work more closely with the you for better accident investigation -- and prevention.

Many of your people are right on the front line in the Superfund project. You've got a session tomorrow on hazards in the workplace. Well, those workers who clean up our environment,

they're devoted to preserving the infrastructure that only God could provide. They are patriots for the modern age. And we must keep them safe.

Along with keeping workers safe, a competitive economy demands that workers are skilled. We need to ease some of the shortages of talent, already developing in your trades, and many others. So we're looking to the only long-term solution: comprehensive education and training.

The construction trades have a history of outstanding training and development efforts. And at the federal level, Secretary Dole is a champion of strategies for economic growth. She is working on new solutions to help those who aren't yet prepared for the jobs of the future -- because of a skills gap, family pressures, or a lack of supportive policies. And let me say, she has my full support.

You know, back when Barbara and I were starting from scratch in Midland, I learned something about building a business, and meeting a payroll. Lived a few of the lessons you're supposed to get out of books -- about supply and demand, risk and reward, profit and loss.

But I also learned something about the trust that must exist between workers and managers. Our working men and women face

real challenges now. To meet them, our spirit must be one of cooperation; our motivation, for the common good.

When labor and management work together, everyone wins. Contractors find greater productivity. Craftsmen gain job security and pride in a job well done. Most importantly, we all get better hospitals, schools, roads and bridges -- everything that makes commerce possible. Together, American labor and management can meet competitive challenges, from any quarter.

There will be honest differences. That's why we need a National Labor Relations Board of knowledgeable individuals -- whose neutrality and integrity are above reproach. Let me assure you, the people I am going to nominate meet these standards.

On Monday, I saluted the members and leaders of the American labor movement, for hanging tough with Solidarity through the darkest days. Brighter days are dawning there. In Poland, in Central America -- wherever the free trade movement is threatened -- so, too, is democracy. And freedom itself.

I know there are more than a few Veterans here today -- World War II, Korea, Vietnam. You want to talk about freedom? No one -- no one -- appreciates this country, this freedom, as much as someone who has put life and limb at risk in its defense.

Now, you may figure that politicians come and go. But the kind of people that are essential to a free, prosperous society -- with a competitive economy -- are people like you. You bear the tools, the skills, and the will to Build a Better America -- and to keep this great nation free.

Common wisdom says we must never burn bridges. So, too, we must never let them rust. My door is wide open. I want to work with you. To advocate. To negotiate. And to count on you as neighbors -- and as friends.

((You know, somebody once asked Yogi Berra if he was a fatalist. He answered, "No, I never collected postage stamps."))

We have no time for fatalism, in the face of such good fortune. Like every American, I'm grateful for all of the blessings that the builders of America have built, as monuments to our industry, and our freedom. Thank you all. God bless you. And God bless America.

**REMARKS: BUILDING AND CONSTRUCTION TRADES
AFL-CIO -- LEGISLATIVE CONFERENCE
TUESDAY, APRIL 18, 1989
WASHINGTON HILTON HOTEL
10:00 A.M.**

**((BOB, SINCE THE ELECTION'S OVER, I THINK THE STORY
CAN NOW BE TOLD. A PROUD STORY, ABOUT ALL THE GREAT
HELP YOU GAVE ME DURING THE CAMPAIGN. BUT I
UNDERSTOOD.**

- 2 -

**IN 1984, BOB SAYS, "GEORGE, YOU GOTTA UNDERSTAND. YOU
SEE, GERALDINE FERRARO IS ITALIAN." I UNDERSTOOD.
THEN, IN 1988, I SEE BOB AGAIN. I'M RUNNING AGAINST
MIKE DUKAKIS. BOB SAYS, "YOU GOTTA UNDERSTAND." I
LOOK AT HIS NAME TAG. IT SAYS "BOB GEORGOPOLIS"!))
WELL, I DO UNDERSTAND. AND I RESPECT THIS GUY.**

- 3 -

AND MY DOOR WILL BE OPEN TO HIM -- AND TO YOU WHO HE REPRESENTS SO WELL. BESIDES, HE'S MY WIFE'S FRIEND, TOO -- AND I DON'T WANT TO GET CROSSWISE WITH THE SILVER FOX.

BOB, I'M HONORED YOU INVITED ME TO BE HERE.

- 4 -

I'M ALSO HONORED BY THE PRESENCE OF MANY FRIENDS -- CONGRESSMAN TOM RIDGE; ELIZABETH DOLE, LABOR SECRETARY; TEAMSTER'S PRESIDENT BILLY MCCARTHY; BUDDY RUEL AND JOHN BOWDEN OF THE IRONWORKERS; BILL DUGAN AND JOHN BERTRAND FROM THE OPERATING ENGINEERS; ED BRUBECK FROM THE INDIANAPOLIS BUILDING TRADES -- AND SO MANY OTHERS, THAT TO THANK THEM ALL, MIGHT WEAR OUT MY WELCOME.

- 5 -

WE HOLD ELECTIONS IN THIS COUNTRY; AND THEN WE MOVE ON. LEADERSHIP ASSUMES OFFICE; IT EXERTS ITS INFLUENCE; BUT IT MUST NEVER PRESUME THAT IT DOES ANYTHING MORE THAN SPEAK, AND ACT, FOR THE PEOPLE. WE'VE HAD HONEST DIFFERENCES. BUT WE AGREE ON GOALS. AND WHAT MATTERS IS THAT WE MAKE PROGRESS, ON ISSUES OF SHARED CONCERN.

- 6 -

SO I BEGIN WITH A SPECIAL WORD OF THANKS. YOUR "DAD'S DAY" EVENT IS A SHINING EXAMPLE OF VOLUNTEERISM IN ACTION. IT'S A REMINDER OF HOW WE IN AMERICA MUST LEARN TO MEASURE SUCCESS. NOT BY THE SUM OF OUR POSSESSIONS, BUT BY THE GOOD WE DO FOR OTHERS. ON FATHER'S DAY, THE BUILDING TRADES WILL BE WINNING A VICTORY FOR HUMANITY, LARGE AND SMALL.

YOUR THEME FOR THIS CONFERENCE IS "BUILDING FOR THE FUTURE." SO TODAY, I WANT TO SHARE JUST A FEW THOUGHTS, ON HOW WE CAN BUILD A BETTER AMERICA.

WE ARE PROSPEROUS. AND WE ARE AT PEACE. YOU'VE HEARD THE NUMBERS. 76 MONTHS OF RECORD-BREAKING ECONOMIC GROWTH. A GROWTH RATE THAT OUTSTRIPS THE NATIONS OF EUROPE, EXCEEDING ALL EXPECTATIONS. NEARLY 20 MILLION NEW JOBS. UNEMPLOYMENT AT A 15 YEAR LOW. REAL FAMILY INCOME AT AN ALL TIME HIGH.

OUTPUT OF GOODS AND SERVICES UP OVER 27 PERCENT SINCE THE END OF 1982.

BUT WE HAVE TO REMEMBER WHAT'S DRIVING THIS ECONOMIC GROWTH: THE ENTERPRISE AND ENERGY OF PEOPLE LIKE YOU. YOU BUILD A BETTER AMERICA, EVERY DAY.

((ANYONE WHO FORGETS THAT WORKING MEN AND WOMEN DRIVE THIS ECONOMY, OUGHT TO TAKE A LESSON FROM THE GUY WITH THE CIRCULAR SAW, WHO RUNS OVER HIS OWN POWER CORD.

THE GUY MAY THINK HE'S HEADED IN THE RIGHT DIRECTION -- BUT HE MAY BE IN FOR A SHOCK.))

YES, OUR ECONOMY IS HEALTHY. BUT TO KEEP THE MOMENTUM GOING, TO KEEP AMERICA COMPETITIVE, AND TO KEEP THE BUILDING TRADES STRONG, WE MUST KEEP INFLATION AND INTEREST RATES DOWN. MOREOVER, WE MUST BRING THEM DOWN FURTHER. THE WAY TO DO THAT, IS TO BRING THE BUDGET DEFICIT DOWN.

I'M PLEASED TO SAY THAT WE'VE REACHED A BUDGET AGREEMENT WITH CONGRESS. AND I'D ADD THAT THIS IS THE FIRST SUCH AGREEMENT REACHED AHEAD OF SCHEDULE -- AND NOT FRAMED IN THE CONTEXT OF CRISIS. THIS IS ONLY A FIRST STEP -- BUT IT IS A VERY IMPORTANT STEP.

THIS BUDGET AGREEMENT MEETS OUR FUNDAMENTAL OBLIGATIONS TO PROTECT NATIONAL SECURITY, AND SUPPORT THE NEEDY. IT PROVIDES FUNDS TO ADVANCE HIGH-PRIORITY INITIATIVES.

BUT IT ALSO RESTRAINS THE OVERALL GROWTH OF FEDERAL SPENDING -- SO THAT WE CAN MEET THE GRAMM-RUDMAN-HOLLINGS DEFICIT TARGET ON TIME.

NEXT YEAR ALONE, FEDERAL REVENUES WILL RISE BY MORE THAN \$80 BILLION -- WITH NO TAX INCREASE. THIS AGREEMENT SHOULD BRING THE BUDGET DEFICIT FOR 1990 DOWN TO \$99.4 BILLION -- A \$64 BILLION REDUCTION. AND LET ME SAY THIS: I KEPT MY PROMISE. WE HAVE NOT RAISED TAXES ON THE WORKING MEN AND WOMEN OF THIS COUNTRY.

WHAT THIS BUDGET DOES DO, IS PUT OUR PRIORITIES IN THE RIGHT PLACE. IT PUTS THE FOCUS ON THE KIND OF INVESTMENT WE NEED TO BUILD ON ECONOMIC GROWTH, AND STIMULATE COMPETITIVE ENTERPRISE. AND THAT MEANS RESTORING THE CAPITAL GAINS DIFFERENTIAL, TO 15 PERCENT ON LONG-HELD ASSETS.

WHATEVER ELSE YOU'VE HEARD, THE CAPITAL GAINS TAX CUT WILL MAKE US MORE COMPETITIVE WITH OUR MAJOR TRADING PARTNERS -- WHO TAX CAPITAL GAINS LIGHTLY, IF AT ALL. IT WILL BRING \$4.8 BILLION MORE IN TAX REVENUES IN 1990, ACCORDING TO THE TREASURY DEPARTMENT. IT WILL HELP AMERICAN ENTERPRISE GROW. AND IT WILL CREATE MORE NEW JOBS.

COMPETITIVENESS; OPPORTUNITY AND GROWTH; SAVING AND INVESTING FOR THE LONG-TERM; AND MORE NEW JOBS -- THAT'S WHAT WE'RE ALL FIGHTING FOR.

CONSTRUCTION-RELATED JOBS ARE VITAL TO A STRONG ECONOMY. BUT AS WE WORK TO CREATE THOSE JOBS, WE NEED TO MAKE SURE THAT EVERY PERSON WHO TAKES A CONSTRUCTION JOB IS AS SAFE AS WE CAN MAKE THEM.

AS ONE STEP, WE'VE ESTABLISHED A NEW OFFICE OF ENGINEERING SUPPORT IN OSHA, TO WORK MORE CLOSELY WITH YOU FOR BETTER ACCIDENT INVESTIGATION -- AND PREVENTION.

ALONG WITH KEEPING WORKERS SAFE, BUILDING A BETTER, MORE COMPETITIVE AMERICA DEMANDS THAT WORKERS ARE SKILLED. WE NEED TO EASE SOME OF THE SHORTAGES OF TALENT, ALREADY DEVELOPING IN YOUR TRADES, AND MANY OTHERS.

SO WE'RE LOOKING TO THE ONLY LONG-TERM SOLUTION -- COMPREHENSIVE EDUCATION AND TRAINING. OVER 50 MILLION AMERICANS WILL NEED SOME KIND OF TRAINING OR RETRAINING BEFORE THIS CENTURY ENDS. MEETING THAT NEED WILL DEMAND REAL PARTNERSHIPS BETWEEN EMPLOYERS AND WORKERS -- AND BETWEEN GOVERNMENT AND INDUSTRY.

THE CONSTRUCTION TRADES HAVE A HISTORY OF OUTSTANDING TRAINING AND DEVELOPMENT EFFORTS.

JOB CORPS, AND THE JOB TRAINING PARTNERSHIP ACT, HAVE ALSO HAD OUTSTANDING RESULTS. AND I WILL BE LOOKING TO SECRETARY DOLE, AS SHE FIND NEW SOLUTIONS TO HELP THOSE WHO AREN'T YET PREPARED FOR THE JOBS OF THE FUTURE -- BECAUSE OF A SKILLS GAP, FAMILY PRESSURES, OR A LACK OF SUPPORTIVE POLICIES. LET ME SAY, SHE HAS MY FULL SUPPORT.

YOU KNOW, BACK WHEN BARBARA AND I WERE STARTING FROM SCRATCH IN MIDLAND, I LEARNED SOMETHING ABOUT BUILDING A BUSINESS, AND MEETING A PAYROLL. LIVED A FEW OF THE LESSONS YOU'RE SUPPOSED TO GET OUT OF BOOKS -- ABOUT SUPPLY AND DEMAND, RISK AND REWARD, PROFIT AND LOSS.

BUT I ALSO LEARNED SOMETHING ABOUT THE TRUST THAT MUST EXIST BETWEEN WORKERS AND MANAGERS. OUR WORKING MEN AND WOMEN FACE REAL CHALLENGES NOW.

**TO MEET THEM, OUR SPIRIT MUST BE ONE OF COOPERATION;
OUR MOTIVATION, FOR THE COMMON GOOD.**

**THERE WILL BE HONEST DIFFERENCES. THAT'S WHY WE
NEED A NATIONAL LABOR RELATIONS BOARD OF KNOWLEDGEABLE
INDIVIDUALS -- WHOSE NEUTRALITY AND INTEGRITY ARE ABOVE
REPROACH. LET ME ASSURE YOU, THE PEOPLE I AM GOING TO
NOMINATE MEET THESE STANDARDS. MY APPOINTMENTS WILL
NOT BE "ANTI-LABOR," OR "ANTI-BUSINESS" -- THEY WILL BE
BASED ON "FAIR PLAY."**

**((WE MUST KEEP THE BALL IN PLAY. LIKE MARK TWAIN
SAID, "IT'S NOT GOOD SPORTSMANSHIP TO PICK UP LOST GOLF
BALLS WHILE THEY ARE STILL ROLLING."))**

**ON MONDAY, I SALUTED THE MEMBERS AND LEADERS OF THE
AMERICAN LABOR MOVEMENT, FOR HANGING TOUGH WITH LECH
WALESA IN SOLIDARITY THROUGH THE DARKEST DAYS.
DEMOCRATIC FORCES IN POLAND HAVE ASKED FOR THE SUPPORT
OF THE WEST. AND THE WEST WILL RESPOND.**

THE CONGRESS, THE POLISH-AMERICAN COMMUNITY, THE AMERICAN LABOR MOVEMENT, OUR ALLIES AND INTERNATIONAL FINANCIAL INSTITUTIONS -- ALL MUST WORK TOGETHER IF POLISH DEMOCRACY IS TO TAKE ROOT, AND ENDURE.

BRIGHTER DAYS MAY BE DAWNING IN EASTERN EUROPE. IN POLAND, IN CENTRAL AMERICA -- WHEREVER THE FREE TRADE MOVEMENT IS THREATENED -- SO, TOO, IS DEMOCRACY. AND FREEDOM ITSELF.

YOU UNDERSTAND FREEDOM. ONE OF THE THINGS I MOST ADMIRE, WHEN I TALK WITH MEMBERS OF THE BUILDING TRADES, IS THEIR SENSE OF PATRIOTISM. AMONG YOU HERE TODAY ARE MANY VETERANS -- WORLD WAR II, KOREA, VIETNAM. YOU WANT TO TALK ABOUT FREEDOM? NO ONE -- NO ONE -- APPRECIATES THIS COUNTRY, THIS FREEDOM, AS MUCH AS SOMEONE WHO HAS PUT LIFE AND LIMB AT RISK IN ITS DEFENSE.

- 23 -

Now, YOU MAY FIGURE THAT POLITICIANS COME AND GO. BUT THE KIND OF PEOPLE THAT ARE ESSENTIAL TO A FREE, PROSPEROUS SOCIETY -- WITH A COMPETITIVE ECONOMY -- ARE PEOPLE LIKE YOU. YOU BEAR THE TOOLS, THE SKILLS, AND THE WILL TO BUILD A BETTER AMERICA --AND TO KEEP THIS GREAT NATION FREE. MY DOOR IS WIDE OPEN. I WANT TO WORK WITH YOU. TO ADVOCATE. TO NEGOTIATE. AND TO COUNT ON YOU AS NEIGHBORS -- AND AS FRIENDS.

- 24 -

((YOU KNOW, SOMEBODY ONCE ASKED YOGI BERRA IF HE WAS A FATALIST. HE ANSWERED, "NO, I NEVER COLLECTED POSTAGE STAMPS.")) WE HAVE NO TIME FOR FATALISM, IN THE FACE OF SUCH GOOD FORTUNE. LIKE EVERY AMERICAN, I'M GRATEFUL FOR ALL OF THE BLESSINGS THAT THE BUILDERS OF AMERICA HAVE BUILT, AS MONUMENTS TO OUR LABOR, AND OUR FREEDOM. THANK YOU ALL. GOD BLESS YOU. AND GOD BLESS AMERICA.

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(Lange/Martin)
April 17, 1989
10:30 a.m.
[BUILDERS.DOC]

PRESIDENTIAL REMARKS: BUILDING AND CONSTRUCTION TRADES
AFL-CIO -- LEGISLATIVE CONFERENCE
TUESDAY, APRIL 18, 1989
WASHINGTON HILTON HOTEL
10:00 A.M.

((Bob, since the election's over, I think the story can now be told. A proud story, about all the great help you gave me during the campaign. But I understood. In 1984, Bob says, "George, you gotta understand. You see, Geraldine Ferraro is Italian." I understood. Then, in 1988, I see Bob again. I'm running against Mike Dukakis. Bob says, "You gotta understand." I look at his name tag. It says "Bob Georgopolis"!

Well, I do understand. And I respect this guy. And my door will be open to him -- and to you he represents so well. Besides, he's my wife's friend, too -- and I don't want to get crosswise with the Silver Fox.

Bob, I'm honored you invited me to be here. I'm also ?
honored by the presence of many friends -- Congressman Tom Ridge; Elizabeth Dole, Labor Secretary; Teamster's President Billy McCarthy; Buddy Ruel and John Bowden of the Ironworkers; Bill Dugan and John Bertrand from the Operating Engineers; Ed Brubeck from the Indianapolis building trades -- and so many others, that to thank them all, might wear out my welcome.

We hold elections in this country; and then we move on. Leadership assumes office; it exerts its influence; but it must never presume that it does anything more than speak, and act, for the people. We've had honest differences. But we agree on goals. And what matters is that we make progress, on issues of shared concern.

So I begin with a special word of thanks. Your "DAD's Day" event is a shining example of volunteerism in action. It's a reminder of how we in America must learn to measure success. Not by the sum of our possessions, but by the good we do for others. On Father's Day, the Building Trades will be winning a victory for humanity, large and small.

Your theme for this conference is "Building for the Future." So today, I want to share just a few thoughts, on how we can Build a Better America.

We are prosperous. And we are at peace. You've heard the numbers. 76 months of record-breaking economic growth. A growth rate that outstrips the nations of Europe, exceeding all expectations. Nearly 20 million new jobs. Unemployment at a 15 year low. Real family income at an all time high. Output of goods and services up over 27 percent since the end of 1982.

But we have to remember what's driving this economic growth: the enterprise and energy of people like you. You build a better America, every day.

((Anyone who forgets that working men and women drive this economy, ought to take a lesson from the guy with the circular saw, who runs over his own power cord. The guy may think he's headed in the right direction -- but he may be in for a shock.))

Yes, our economy is healthy. But to keep the momentum going, to keep America competitive, and to keep the building trades strong, we must keep inflation and interest rates down. Moreover, we must bring them down further. The way to do that, is to bring the budget deficit down.

I'm pleased to say that we've reached a budget agreement with Congress. And I'd add that this is the first such agreement reached ahead of schedule -- and not framed in the context of crisis. This is only a first step -- but it is a very important step.

This budget agreement meets our fundamental obligations to protect national security, and support the needy. It provides funds to advance high-priority initiatives. But it also restrains the overall growth of federal spending -- so that we can meet the Gramm-Rudman-Hollings deficit target on time.

Next year alone, federal revenues will rise by more than \$80 billion -- with no tax increase. This ^{agreement} budget should bring the budget deficit for 1990 down to \$99.4 billion -- a \$64 billion reduction, ~~(relative to estimates for the fiscal 1989 deficit.)~~ And ~~this agreement does not call for raising taxes on the working men and women of this country.~~ ^(we will ~~not~~ have ~~not~~ ed) I kept my promise. ~~To anyone who suggests a tax increase is somehow inevitable, let me quote a great Irish folk song: "No. Nay. Never!"~~

What this budget does do, is put our priorities in the right place. It puts the focus on the kind of investment we need to build on growth -- and stimulate competitive enterprise. And that means restoring the capital gains differential, to 15 percent on long-held assets.

Whatever else you've heard, the capital gains tax cut will make us more competitive with our ^{major} trading partners -- who tax capital gains lightly, if at all. It will bring \$4.8 billion more in tax revenues in 1990, according to the Treasury Department. It will help American enterprise grow. And it will create more new jobs.

Competitiveness; opportunity and growth; saving and investing for the long-term; and more new jobs -- that's what we're all fighting for.

Construction-related jobs are vital to a strong economy. But as we work to create those jobs, we need to make sure that every person who takes a construction job is as safe as we can make them. As one step, we've established a new Office of Engineering Support in OSHA, to work more closely with the you for better accident investigation -- and prevention. ~~And~~

Many of your people are ~~right on the front line~~, in the Superfund project. Well, those workers who clean up our environment, they're devoted to ~~preserving the infrastructure~~ that only God could provide. They are patriots for the modern age. And we must keep them safe.] e?

Along with keeping workers safe, building a better, more competitive America demands that workers are skilled. We need to ease some of the shortages of talent, already developing in your trades, and many others. So we're looking to the only long-term solution -- comprehensive education and training. It's an effort that will demand real partnerships between employers and workers -- and between government and industry.

The construction trades have a history of outstanding training and development efforts. Job Corps, and the Job Training Partnership Act, have also had outstanding results. And I will be looking to Secretary Dole, as she find new solutions to

see
whiz
fast
\$5 million
by 7.2000

help those who aren't yet prepared for the jobs of the future -- because of a skills gap, family pressures, or a lack of supportive policies. Let me say, she has my full support.

You know, back when Barbara and I were starting from scratch in Midland, I learned something about building a business, and meeting a payroll. Lived a few of the lessons you're supposed to get out of books -- about supply and demand, risk and reward, profit and loss.

But I also learned something about the trust that must exist between workers and managers. Our working men and women face real challenges now. To meet them, our spirit must be one of cooperation; our motivation, for the common good.

There will be honest differences. That's why we need a National Labor Relations Board of knowledgeable individuals -- whose neutrality and integrity are above reproach. Let me assure you, the people I am going to nominate meet these standards. My appointments will not be "anti-labor," or "anti-business" -- they will be based on "fair play." ((Like Mark Twain said, "It's not good sportsmanship to pick up lost golf balls while they are still rolling."))

On Monday, I saluted the members and leaders of the American labor movement, for hanging tough with Lech Walesa in Solidarity

through the darkest days. Democratic forces in Poland have asked for the support of the West. And the West will respond. The Congress, the Polish-American community, the American labor movement, our allies and international financial institutions -- all must work together if Polish democracy is to take root, and endure.

Brighter days may be dawning in Eastern Europe. In Poland, in Central America -- wherever the free trade movement is threatened -- so, too, is democracy. And freedom itself.

You understand freedom. One of the things I most admire, when I talk with members of the building trades, is their sense of patriotism. Among you here today are many Veterans -- World War II, Korea, Vietnam. You want to talk about freedom? No one -- no one -- appreciates this country, this freedom, as much as someone who has put life and limb at risk in its defense.

Now, you may figure that politicians come and go. But the kind of people that are essential to a free, prosperous society -- with a competitive economy -- are people like you. You bear the tools, the skills, and the will to Build a Better America -- and to keep this great nation free.

My door is wide open. I want to work with you. To advocate. To negotiate. And to count on you as neighbors -- and

as friends. ((You know, somebody once asked Yogi Berra if he was a fatalist. He answered, "No, I never collected postage stamps."))

We have no time for fatalism, in the face of such good fortune. Like every American, I'm grateful for all of the blessings that the builders of America have built, as monuments to our labor, and our freedom. Thank you all. God bless you. And God bless America.

Chris,
A few edits from Cleary -- good ones --
for your consideration. Mark F.

4 edits from Davis@DOJ

(Lange/Martin)
April 14, 1989
10:30 a.m.
[BUILDERS.DOC]

PRESIDENTIAL REMARKS: BUILDING AND CONSTRUCTION TRADES
AFL-CIO -- LEGISLATIVE CONFERENCE
TUESDAY, APRIL 18, 1989
WASHINGTON HILTON HOTEL
11:00 A.M.

[left wing speak]
[Bob, since the election's over, I think the story can now be
told. A ~~small and stately~~ ^{proud} story, about all the great help you
gave me during the election. All of the money you contributed --
your help with speech ^{es} ~~coaching~~ -- the way you helped me get out
the vote -- and all of those long nights in Iowa! It really made
a difference.

I just want to say publicly, Bob, I owe you a debt of
gratitude for single-handedly helping me win this election. I
can't thank you enough. You know, because ~~he's~~ ^{you're} so humble, ~~Bob~~ ^{you}
probably ~~hasn't~~ ^{haven't} taken any of the credit. And I'm still not sure
why ~~he~~ ^{you} wouldn't sit next to me at the Inaugural parade...
Well, Bob, I only hope that in some small way, I've repaid you here today...]

Seriously, Bob, I'm honored you invited me here today. I'm
also honored by the presence of many friends here -- that
includes Congressman Tom Ridge; Teamster's President Billy
McCarthy; Buddy Ruel and John Bowden of the Ironworkers; Bill
Dugan and John Bertrand from the Operating Engineers; Ed Brubeck
from the Indianapolis building trades -- and so many others, that
to thank them all might wear out my welcome.

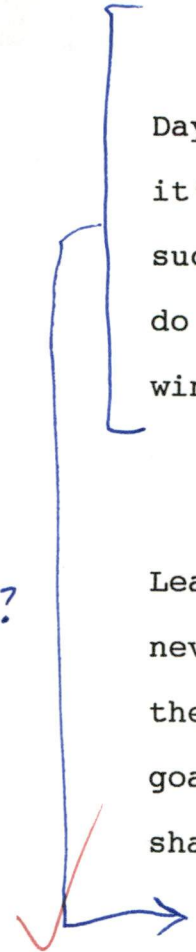
But I do have one very special word of thanks. Your "DAD's Day" event is a shining example of volunteerism in action. And it's a reminder of how we in America must learn to measure success: not by the sum of our possessions, but by the good we do for others. On Father's Day, the Building Trades will be winning a victory for humanity, large and small.

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Your theme for this conference is "Building for the Future." Today, I want to share just a few thoughts, on Building a Better America.

We are prosperous, and we are at peace. You've heard the numbers. 75 months of record-breaking economic growth. A growth rate that outstrips the nations of Europe, ~~and is equal to the~~ ~~pace in Japan.~~ Over 19 million new jobs. Unemployment at a 15 year low. Real family income at an all time high. Output of goods and services up over 27 percent since 1982.

more likely
to inflame
than inspire.]



But we have to remember what's driving this economic growth: the enterprise and energy of people like you. You build a better America, every day.

Anyone who forgets that working men and women drive this economy, ought to take a lesson from the guy with the circular saw, who runs over his own power cord. The guy may think he's headed in the right direction -- but then, he may be in for a shock.

Yes, our economy is healthy. But to keep the momentum going, and to keep the building trades strong, we must keep inflation and interest rates down. We need to re-establish the differential in the capital gains tax rate to encourage more investment, more job creation, and more new construction.

And we need to bring the deficit down. I'm pleased to announce that we've reached a budget agreement with Congress. And I'd add that this is the first such agreement reached ahead of schedule -- and not framed in the context of crisis.

Many of you devote your lives to building and maintaining what the policy experts call "infrastructure" -- roads, bridges, buildings, facilities of every kind. Maybe you saw a recent news piece, where a man put his fist through a rusting girder on a

bridge? That bridge had rusted through, for lack of paint and simple maintenance. I'm no economist. But that's bad economics.

Everything of value needs tending to. Whether we're talking about bridges, or tools, or skills -- or relations between labor and management: how much easier it is, to maintain something, than to ignore, or neglect it -- and have to try to replace it later.

Sometimes losses can't be helped. I remember when we lost a rig off the coast of Texas. Hurricane came up; wiped it right out. I went out there in a plane to look for it -- couldn't find it anywhere. Told them back at the office it was all gone. Maybe they thought I was a few bricks short of a load. Or as you carpenters might say, "a bubble and a half off plumb."

But sometimes, what's lost can't be replaced. Construction-related jobs are among the most hazardous jobs in America. They pose serious risks. And we are serious about keeping the people who hold those jobs as safe as we possibly can. As one step, a new Construction Support Office in OSHA was just established, to work more closely with the private sector and the construction trades -- for both accident investigation, and prevention. *And important step, for better safeguards to your safety & health.*

An area where many of your people are right on the front line, and deserve our best support, is in the Superfund project.

You've got a session tomorrow devoted to hazards in the workplace. Well, those workers who clean up our environment, they're devoting themselves to preserving the infrastructure that only God could bless us with. They are patriots for the modern age. ~~And~~ we must keep them safe *— so they can keep us safe.*

Along with keeping workers safe, a productive economy demands that workers are skilled. We need to ease some of the shortages of talent that are already developing in your trades, and many others. So we're looking to the only long-term solution: comprehensive education and training.

The construction trades have a history of outstanding training and development efforts. And at the federal level, Secretary Dole is a champion of strategies for economic growth. She is working on new solutions to help those who aren't yet prepared for the jobs of the future -- because of a skills gap, family pressures, or a lack of supportive policies. And let me say, she has my full support.

You know, back when Barbara and I were starting from scratch in Midland, I learned something about building a business, and meeting a payroll. Lived a few of the lessons you're supposed to get out of books -- about supply and demand, risk and reward, profit and loss.

But I also learned something about the trust that must exist between workers and managers. Our working men and women face real challenges. And in meeting them, our spirit must be one of cooperation; our motivation, for the common good.

Labor and management will have differences. But

where
That's ~~always been the basis for~~ the National Labor Relations Board. *has its roots*
So let me assure you that the individuals I'm going to nominate are of the highest integrity. They understand the delicate balance which defines the role of the NLRB. *makes a difference.*

The American system of labor-management relations is ~~the~~ *good--*
~~envy of the world.~~ *and getting better.* On Monday, I saluted the members and leaders of the American labor movement for hanging tough with Solidarity through the darkest days. Brighter days are dawning there. ~~And here at home,~~ *we are all served well when the NLRB operates in a spirit of neutrality.*

→ In Poland, or in Central America -- wherever the free trade movement is threatened -- so too is democracy.

Now, ~~you may figure that politicians come and go.~~ But the kind of people that are essential to a free, prosperous society -- with a robust economy -- are people like you. ~~You can't be replaced.~~ *You wield the hammers, and the cranes, and the wrenches and the mortar, that keep this economy humming... and that keep this great nation free.*

~~This government can, and will, promote policies for meaningful, safe, and rewarding employment -- for everyone who wants a job.~~ My door is wide open. I will continue to work with

See attacked from Bob Davis for alternative

you; to advocate; to negotiate; and to count on you as neighbors -- and as friends.

We have no time for fatalism, in an age of such good fortune.

~~You see, I'm an optimist.~~ You know, somebody once asked

Yogi Berra if he was a fatalist. He answered, "No, I never collected postage stamps."

about 1/2 of audience will be vets, sez Cleary

Let me add a final note. I know there are a few veterans in the crowd here -- World War II (where I served), Korea, Vietnam.

Do you want to talk about freedom? No one -- no one -- appreciates this country, this freedom as much as someone who has risked their life in defense, who has seen the terribleness of war.

[Cleary]

specter

In the mud and the jungles around the world, the freedom you have sown like the buildings you build, are monuments to you all. I salute them and I salute you.

~~So let me thank you all.~~ God bless you. And God bless America.

Steph & Anne @ AOL work on saying
some George "Love Republican" the
opening gives way "say a little hello." for
the record. Other comments on attached draft.

Mark Jay

Dear,

4/14 8:20

THE WHITE HOUSE
WASHINGTON

THE WHITE HOUSE
WASHINGTON

Date: 4/14

April 14, 1989

TO: *Chriss*

FROM: **JAMES P. PINKERTON**
Deputy Assistant to the President
for Policy Planning

Et

*No comments on
the Polish t.p.s*

=====

theme. It covers a wide
well on any, except arguably
idential priority.

ilding a Better America" is
ing this important theme into
ss.

:

confess that I don't really see
the humor in this. It's also not very presidential to look
backward to the Iowa caucuses. I'd delete these grafs and move
up the DADS graf, which is effective and appropriate.

2,4,2-4 Larry Lindsey, our top economist, has the following
edits: 76 months...outstrips the nations of Europe, and has
exceeded all expectations.

3,3,5 From Lindsey again: end sentence with "creation;"
delete "and more construction." I assume this refers to the
precise nature of our capital gains proposal, which does not
cover all forms of capital gains.

4,1,2 Even aside from the fact that the President received
a Phi Beta Kappa from Yale in...economics, I don't think it's
ever appropriate to downgrade his substantive expertise in any
major area of public policy.

4,3,2 Oil man George Bush flew from Cameron, LA to look
for his rig "Maverick." Therefore we are probably on safer
ground (forgive the mixed metaphor) if we say "off the coast of
Louisiana." Better yet, say "in the Gulf of Mexico."

5,3 If we're going to mention Secretary Dole, we ought to also
mention the Vice President and JTPA. Also, if my first
suggestion re: competitiveness is taken to heart, we could cite
his new efforts.

(more)

?

2-2-2

7,3 This graf typifies my concerns about the speech. We're all thankful for good roads and good bridges, but the President has an important message to the working men and women of America. He needs their help to make America more competitive. And with God's good grace, we will succeed in keeping America #1 for the next decade and the next century! That's the sort of close this speech needs.

cc Roger Porter/Brad Mitchell
Bill Roper
Larry Lindsey

#

Q. Delete 1st Paragraph

2nd Paragraph

P.3 Delete

McClure's

Q.7

This is in lieu of paragraphs 2 & 3 on p. 6.

When labor and management work together, everyone wins. Contractors realize increased productivity, craftsmen receive employment security and pride in a job well-done. Most importantly, the nation enjoys better hospitals, schools, roads and bridges that assure a safe and sufficient infrastructure for all commercial activities.

Together American labor and management can help this nation meet competitive challenges from any quarter. ~~I know Elizabeth Dole shares this belief and will be saying more about it in her remarks.~~

Labor and management will on occasion have their differences. That is why we need a National Labor Relations Board comprised of knowledgeable individuals whose neutrality and integrity are above reproach. So let me assure you that the people I am going to nominate will meet this criteria.

FAX 456-6218

(277)

TO: MARK LANGE
FROM: BOB DAVIS

Photocopy-Preservation

WHITE HOUSE STAFFING MEMORANDUM

DATE: 4/14/89 ACTION/CONCURRENCE/COMMENT DUE BY: 4/14/89 5:00 PM

SUBJECT: PRESIDENTIAL REMARKS: BUILDING AND CONSTRUCTION TRADES

	ACTION FYI			ACTION FYI	
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input checked="" type="checkbox"/>	NEWMAN	<input type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	STUDDERT	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BATES	<input checked="" type="checkbox"/>	<input type="checkbox"/>	UNTERMAYER	<input type="checkbox"/>	<input type="checkbox"/>
BREEDEN	<input type="checkbox"/>	<input type="checkbox"/>	ROGERS	<input type="checkbox"/>	<input checked="" type="checkbox"/>
CARD	<input type="checkbox"/>	<input checked="" type="checkbox"/>	WINSTON	<input type="checkbox"/>	<input checked="" type="checkbox"/>
CICCONI	<input type="checkbox"/>	<input checked="" type="checkbox"/>	PINKERTON	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
HAGIN	<input type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>

REMARKS: Please forward any comments directly to Chriss Winston, Rm. 122, x2930, no later than 5:00 PM, TODAY, Friday, April 14, 1989, with an info copy to my office. Thank you.

RESPONSE:

James W. Cicconi
Assistant to the President
and Deputy to the Chief of Staff
Ext. 2702

(Lange/Martin)
April 14, 1989
10:30 a.m.
[BUILDERS.DOC]

1989 APR 14 AM 11:00

PRESIDENTIAL REMARKS: BUILDING AND CONSTRUCTION TRADES
AFL-CIO -- LEGISLATIVE CONFERENCE
TUESDAY, APRIL 18, 1989
WASHINGTON HILTON HOTEL
11:00 A.M.

[Bob, since the election's over, I think the story can now be told. A small and stately story, about all the great help you gave me during the election. All of the money you contributed -- your help with speech coaching -- the way you helped me get out the vote -- and all of those long nights in Iowa! It really made a difference.

I just want to say publicly, Bob, I owe you a debt of gratitude for single-handedly helping me win this election. I can't thank you enough. You know, because he's so humble, Bob probably hasn't taken any of the credit. And I'm still not sure why he wouldn't sit next to me at the Inaugural parade...]

Seriously, Bob, I'm honored you invited me here today. I'm also honored by the presence of many friends here -- that includes Congressman Tom Ridge; Teamster's President Billy McCarthy; Buddy Ruel and John Bowden of the Ironworkers; Bill Dugan and John Bertrand from the Operating Engineers; Ed Brubeck from the Indianapolis building trades -- and so many others, that to thank them all might wear out my welcome.

But I do have one very special word of thanks. Your "DAD's Day" event is a shining example of volunteerism in action. And it's a reminder of how we in America must learn to measure success: not by the sum of our possessions, but by the good we do for others. On Father's Day, the Building Trades will be winning a victory for humanity, large and small.

We hold elections in this country; and then we move on. Leadership assumes office; it exerts its influence; but it must never presume that it does anything more than speak and act for the people. We've had honest differences. But we agree on goals. And what matters is that we make progress, on issues of shared concern.

Your theme for this conference is "Building for the Future." Today, I want to share just a few thoughts, on Building a Better America.

We are prosperous, and we are at peace. You've heard the numbers. ⁶75 months of record-breaking economic growth. A growth rate that outstrips the nations of Europe, and is ^{almost} equal to the pace in Japan. ^{Nearly 20} Over ~~19~~ million new jobs. Unemployment at a 15 year low. Real family income at an all time high. Output of goods and services up over 27 percent since ^{the end} 1982.

But we have to remember what's driving this economic growth: the enterprise and energy of people like you. You build a better America, every day.

Anyone who forgets that working men and women drive this economy, ought to take a lesson from the guy with the circular saw, who runs over his own power cord. The guy may think he's headed in the right direction -- but then, he may be in for a shock.

Yes, our economy is healthy. But to keep the momentum going, and to keep the building trades strong, we must keep inflation and interest rates down. We need to re-establish the differential in the capital gains tax rate to encourage more investment, more job creation, and more new construction.

And we need to bring the deficit down. I'm pleased to announce that we've reached a budget agreement with Congress. And I'd add that this is the first such agreement reached ahead of schedule -- and not framed in the context of crisis.

Many of you devote your lives to building and maintaining what the policy experts call "infrastructure" -- roads, bridges, buildings, facilities of every kind. Maybe you saw a recent news piece, where a man put his fist through a rusting girder on a

bridge? That bridge had rusted through, for lack of paint and simple maintenance. I'm no economist. But that's bad economics.

Everything of value needs tending to. Whether we're talking about bridges, or tools, or skills -- or relations between labor and management: how much easier it is, to maintain something, than to ignore, or neglect it -- and have to try to replace it later.

Sometimes losses can't be helped. I remember when we lost a rig off the coast of Texas. Hurricane came up; wiped it right out. I went out there in a plane to look for it -- couldn't find it anywhere. Told them back at the office it was all gone. Maybe they thought I was a few bricks short of a load. Or as you carpenters might say, "a bubble and a half off plumb."

But sometimes, what's lost can't be replaced. Construction-related jobs are among the most hazardous jobs in America. They pose serious risks. And we are serious about keeping the people who hold those jobs as safe as we possibly can. As one step, a new Construction Support Office in OSHA was just established, to work more closely with the private sector and the construction trades -- for both accident investigation, and prevention.

An area where many of your people are right on the front line, and deserve our best support, is in the Superfund project.

You've got a session tomorrow devoted to hazards in the workplace. Well, those workers who clean up our environment, they're devoting themselves to preserving the infrastructure that only God could bless us with. They are patriots for the modern age. And we must keep them safe.

Along with keeping workers safe, a productive economy demands that workers are skilled. We need to ease some of the shortages of talent that are already developing in your trades, and many others. So we're looking to the only long-term solution: comprehensive education and training.

The construction trades have a history of outstanding training and development efforts. And at the federal level, Secretary Dole is a champion of strategies for economic growth. She is working on new solutions to help those who aren't yet prepared for the jobs of the future -- because of a skills gap, family pressures, or a lack of supportive policies. And let me say, she has my full support.

You know, back when Barbara and I were starting from scratch in Midland, I learned something about building a business, and meeting a payroll. Lived a few of the lessons you're supposed to get out of books -- about supply and demand, risk and reward, profit and loss.

But I also learned something about the trust that must exist between workers and managers. Our working men and women face real challenges. And in meeting them, our spirit must be one of cooperation; our motivation, for the common good.

That's always been the basis for the National Labor Relations Board. So let me assure you that the individuals I'm going to nominate are of the highest integrity. They understand the delicate balance which defines the role of the NLRB.

The American system of labor-management relations is the envy of the world. On Monday, I saluted the members and leaders of the American labor movement for hanging tough with Solidarity through the darkest days. Brighter days are dawning there. And here at home, we are all served well when the NLRB operates in a spirit of neutrality.

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This government can, and will, promote policies for meaningful, safe, and rewarding employment -- for everyone who wants a job. My door is wide open. I will continue to work with

you; to advocate; to negotiate; and to count on you as neighbors
-- and as friends.

You see, I'm an optimist. You know, somebody once asked Yogi Berra if he was a fatalist. He answered, "No, I never collected postage stamps."

After seeing a group like this one, I know America has no need for fatalism, in the face of such good fortune. Like every American, I'm thankful for the roads I drive down; the bridges I cross; and yes, the roof over my head. I'm grateful for all of the blessings that the builders of America have built, as monuments to our industry, and our freedom.

So let me thank you all. God bless you. And God bless America.

THE WHITE HOUSE

WASHINGTON

April 14, 1989

MEMORANDUM FOR CHRISS WINSTON
DEPUTY ASSISTANT TO THE PRESIDENT FOR
COMMUNICATIONS

FROM: NELSON LUND *NL*
ASSOCIATE COUNSEL TO THE PRESIDENT

SUBJECT: Presidential Remarks: Building and
Construction Trades

At the request of James W. Cicconi, Counsel's office has reviewed the captioned draft remarks.

We found the second paragraph on page 6, which deals with the NLRB, somewhat confusing. We suggest that it be replaced with the following:

"That's always been the goal of the National Labor Relations Act. So let me assure you that the individuals I'm going to nominate to the Labor Board are of the highest integrity. They understand the delicate balance that defines the role of the NLRB, and they will respect that balance as they go about their often difficult work."

We have no other legal objections, and we appreciate having had the opportunity to review these draft remarks.

cc: James W. Cicconi

DRAFT

[NOT FOR ATTRIBUTION OR QUOTATION.]

-- M.F.

(Lange/Martin)
April 14, 1989
10:30 a.m.
[BUILDERS.DOC]

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AFL-CIO -- LEGISLATIVE CONFERENCE
TUESDAY, APRIL 18, 1989
WASHINGTON HILTON HOTEL
11:00 A.M.

[Bob, since the election's over, I think the story can now be told. A small and stately story, about all the great help you gave me during the election. All of the money you contributed -- your help with speech coaching -- the way you helped me get out the vote -- and all of those long nights in Iowa! It really made a difference.

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But I do have one very special word of thanks. Your "DAD's Day" event is a shining example of volunteerism in action. And it's a reminder of how we in America must learn to measure success: not by the sum of our possessions, but by the good we do for others. On Father's Day, the Building Trades will be winning a victory for humanity, large and small.

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But we have to remember what's driving this economic growth: the enterprise and energy of people like you. You build a better America, every day.

Anyone who forgets that working men and women drive this economy, ought to take a lesson from the guy with the circular saw, who runs over his own power cord. The guy may think he's headed in the right direction -- but then, he may be in for a shock.

Yes, our economy is healthy. But to keep the momentum going, and to keep the building trades strong, we must keep inflation and interest rates down. We need to re-establish the differential in the capital gains tax rate to encourage more investment, more job creation, and more new construction.

And we need to bring the deficit down. I'm pleased to announce that we've reached a budget agreement with Congress. And I'd add that this is the first such agreement reached ahead of schedule -- and not framed in the context of crisis.

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So let me thank you all. God bless you. And God bless America.

LANGE

THE WHITE HOUSE

Office of the Press Secretary

For Immediate Release

April 18, 1989

REMARKS BY THE PRESIDENT
TO BUILDING AND CONSTRUCTION TRADES
AFL-CIO LEGISLATIVE CONFERENCE

Washington Hilton Hotel
Washington, D.C.

10:16 A.M. EDT

THE PRESIDENT: Thank you very, very much. Thank you for that warm welcome. Thank you, Bob Georgine, for that warm welcome. Since the election's over, the story can now be told. A proud story, about all the help this guy gave me in the last two elections. (Laughter.) No, here's the way it worked -- really. (Laughter.) In this very room -- I'm at an Italian-American dinner in 1984, sitting up here at the high -- you know, the big dias here and everything. Georgine comes over -- very pleasant to my wife, who could well be his campaign manager if he has higher aspirations and -- (laughter.) He says, "You've got to understand, George," he tells me, "you've got to understand. Don't you realize Geraldine Ferraro is an Italian. Don't you understand that?" I said, "Yes, I understand, so I was waiting for 1988." (Laughter.)

See him at the same dinner, same place, looking at him. Hey, come on. And he says, "You've got to understand." I looked at his name tag. I'm running against Michael Dukakis -- famous Greek-American. I see his name tag -- Bob Georgopolis. (Laughter and applause.) Little much.

But, look, here I am, and I appreciate very much the tone with which your outstanding leader set the agenda here today and the warm welcome that you gave me. And I do have great respect for Bob Georgine. I've told him this. The door will be open over there to him, to the leaders here, and to all of you, whom he represents so well. And he doesn't hide behind the differences. We get them out there on the table. But there's a lot more to the relationship between the White House and the labor organizations than one issue or another. And I think of this group and I think of patriotism; I think of love of country, I think of family and the values that have always made this country great. And so I came over here to salute you and to express my great appreciation and to tell you a couple other things -- the puppies are fine. (Laughter.) And even more important, my wife's health is great -- and I appreciate that. (Applause.)

So I think we all have a lot to be grateful for, and I'm honored by the presence of many friends here today. I have great confidence in and respect for and obvious friendship with our Secretary of Labor Elizabeth Dole, who's with me here today and who's going to speak in just a minute. And I appreciate the cooperation so many of you have given her already. I want to salute Tom Ridge, a

and act for the people. And we have had honest differences. But we agree on goals. And what matters is that we make progress on issues of shared concern.

So I begin today with a special word of thanks. Your "Dad's Day" event is a shining example of volunteerism in action. And it's a reminder of how we in America must learn to measure success. Not by the sum of our possessions, but by the good we do for others. And on Father's Day, the Building Trades will be winning a victory for humanity, large and small. (Applause.)

Your theme for this magnificent conference is "Building for the Future." And so today I want to share just a few thoughts on how we can build a better America.

We're a prosperous nation. Thank God we're at peace. And you've heard the numbers -- 76 months of record-breaking economic growth. A growth rate that outstrips the nations of Europe, exceeding all expectations. And nearly 20 million new jobs. Unemployment at a 15-year low. Real family income at all-time high. Output of goods and services up over 27 percent since the end of '82.

But we have to remember what's driving the economic growth -- the enterprise and the energy of people like yourselves. You build a better America every single day. (Applause.)

Anyone who forgets that the working men and women drive this economy ought to take a lesson from the guy with the circular saw who runs over his own power cord. The guy may think he's headed in the right direction -- but he's headed for a real shock. (Laughter.)

Our economy is healthy. But to keep the momentum going, to keep America competitive and to keep the building trades strong, we must keep inflation and interest rates down. And moreover, we must bring them down further. The way to do that is to bring the budget deficit down. And it isn't fun working at it, but I am going to succeed. We've got to bring that deficit down. (Applause.)

I'm pleased to say that we've reached a budget agreement with Congress. And I'd add that this is the first such agreement reached ahead of schedule and not framed in the context of crisis. This is only a first step, but it is an important step. This budget agreement meets our fundamental obligations to protect national security and support the needy. It provides funds to advance high-priority initiatives, but it also - and this is the hard part -- it restrains the overall growth of federal spending so that we can meet these Gramm-Rudman-Hollings deficit targets.

Next year alone, federal revenues will rise by more than \$80 billion, with no tax increase. And that's an agreed revenue increase -- I believe it's agreed by both the CBO and our own estimates. This agreement should bring the deficit for 1990 down to \$99.4 billion. And that is a \$64 billion reduction in one year.

And let me say this -- I did keep a promise I made, and it was alluded to by Bob Georgine. We have not raised taxes on the working men and women of this country. And I'm going to hold the line on those taxes. (Applause.) What the budget does do is put our

Saving investment for the long-term -- and more jobs. And that is what we are all fighting for. So I must make clear why it is I am fighting for that one provision, that change in the Tax Code.

Construction-related jobs are vital to a strong economy. But as we work to create those jobs we need to make sure that every person who takes a construction job is as safe as we can make them. And one step, we've established a new Office of Engineering Support in OSHA to work more closely with you for better accident investigation and prevention. Along with keeping workers safe, building a better, more competitive America demands that the workers are skilled. And we need to ease some of the shortages of talent already developing in your trades and many others.

So we're looking to the only long-term solution -- comprehensive education and training. Over 50 million Americans -- this is a mind-boggling figure -- 50 million Americans will need some kind of training or retraining before the end of this century, and meeting that need will demand real partnerships between employers and workers and between government and industry.

The construction trades have a history of outstanding training and development efforts. Job Corps, the Job Training Partnership Act have also had outstanding results. And I'll be looking to Secretary Dole as she finds new solutions to help those who aren't yet prepared for the jobs of the future because of skills gap and family pressures or a lack of supportive policies. Let me say she has, in this, my full support.

You know, back a thousand years ago, when Barbara and I were -- left the East and moved out to West Texas -- Odessa-Midland area in the late '40's -- I learned something about building a business and meeting a payroll, and lived a few of the lessons that you're supposed to get out of books about supply and demand, and risk and reward, and profit and loss.

But I also learned something about the trust that must exist between workers and managers. And our working men and women face real challenges now, and to meet them, our spirit has got to be one of cooperation, or motivation, if you will, for the common good. And there will be honest differences, and that's why we need a National Labor Relations Board of knowledgeable individuals whose neutrality and integrity are above reproach. (Applause.) And let me assure you people I'm going to nominate meet these standards. My appointments will not be antilabor or antibusiness -- (applause) -- or, as I say, antibusiness. They will be based on fair play.

We must keep the ball in play. Like Mark Twain said, "It's not good sportsmanship to pick up lost golf balls while they're still rolling." (Laughter.) I can't figure out who was the better philosopher -- Yogi Berra or Mark Twain. You remember Yogi -- "Okay, now pair them off in threes." (Laughter.)

Yesterday, I saluted the members and leaders of the American Labor Movement for hanging tough with Lech Walesa in Solidarnosc through the darkest days. Democratic forces in Poland have asked for the support of the West, and the West will respond. The Congress, the Polish American community, the American labor movement, our allies and international financial institutions all

And you want to talk about freedom? No one appreciates it more than someone who's put their lives and limbs at risk in its defense, and many of you in this room have done just exactly that.

And now, you may figure that politicians come and go. Well, the kind of people that are essential to a free and prosperous society with a competitive economy are people like yourselves. You bear the tools, the skills and the will to build a better America and to keep this great nation free.

I want this door at the White House to stay open. I want to work with you to advocate, to negotiate, and to count on you most importantly as neighbors and friends who share the family values that I think are so vital to the survival and strength of the United States of America. (Applause.)

You know, speaking of Yogi Berra, again, someone once asked him if he was a fatalist. And he answered, "No, I never collected postage stamps." (Laughter.)

We are the United States of America. We have no time for fatalism in the face of our good fortune. And like every American, I am grateful for all of the blessings that the builders of America have built as monuments to our labor and our freedom. I came over here to say -- salute your leadership and to thank each and every one of the building trades members.

Thank you all. God bless you, and most of all, God bless the United States of America.

END

10:30 A.M. EDT