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FOIA Number:

# FOIA MARKER

**This is not a textual record. This is used as an administrative marker by the George Bush Presidential Library Staff.**

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**Record Group/Collection:** George H.W. Bush Presidential Records  
**Collection/Office of Origin:** Speechwriting, White House Office of  
**Series:** Speech File Draft Files  
**Subseries:** Chron File, 1989-1993

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**OA/ID Number:** 13476  
**Folder ID Number:** 13476-011

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**Folder Title:**  
Embassy Greeting--Beijing, China, 2/26/89

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Stack:	Row:	Section:	Shelf:	Position:
<b>G</b>	<b>25</b>	<b>6</b>	<b>1</b>	<b>3</b>

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## WHITE HOUSE STAFFING MEMORANDUM

DATE: 2/17/89 ACTION/CONCURRENCE/COMMENT DUE BY: COB TODAY

SUBJECT: PRESIDENTIAL REMARKS: EMBASSY GREETING - BEIJING, CHINA

	ACTION FYI			ACTION FYI	
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input checked="" type="checkbox"/>	NEWMAN	<input type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	STUDDERT	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BATES	<input checked="" type="checkbox"/>	<input type="checkbox"/>	UNTERMAYER	<input type="checkbox"/>	<input type="checkbox"/>
BREEDEN	<input type="checkbox"/>	<input type="checkbox"/>	WINSTON	<input type="checkbox"/>	<input checked="" type="checkbox"/>
CARD	<input type="checkbox"/>	<input checked="" type="checkbox"/>	ROGERS	<input type="checkbox"/>	<input checked="" type="checkbox"/>
CICCONI	<input type="checkbox"/>	<input checked="" type="checkbox"/>	BOSKIN	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
HAGIN	<input type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>

REMARKS: Please provide your comments/recommendations directly to Chriss Winston's office with an information copy to my office by close of business TODAY Friday, February 17. Thank you.

TOO LENGTHY

RESPONSE:

James W. Cicconi  
Assistant to the President  
and Deputy to the Chief of Staff  
Ext. 2702

THE WHITE HOUSE  
WASHINGTON

Miss,

Bates has no  
comments on the  
two pieces that  
were due by noon.  
Paper to follow.



1989 FEB 17 AM 9:51

(McNally)

February 17, 1989

9:00 a.m.

PRESIDENTIAL REMARKS: EMBASSY GREETING  
BEIJING, CHINA  
SUNDAY, FEBRUARY 26, 1989

Thank you very much.

Mr. Ambassador, my colleagues and friends:

It's wonderful to be back. But despite all the trappings of a presidential motorcade, I have to admit I sort of miss the quiet pleasure of pulling up alone aboard a Flying Pigeon bicycle. Not that cycling in Beijing is as safe as it used to be. I'm told that with the traffic today, it should be undertaken with the same degree of alacrity and nonchalance that you would display in authorizing a highly intelligent trained bear to remove your appendix.

On a brisk January afternoon exactly one month ago, I left the White House for the first time as President to salute a group of unsung heroes -- your Washington colleagues in professional government service.

You and your predecessors at the American mission here were very much on my mind that day. Indeed, I told the gathering at Constitution Hall that it was in China and elsewhere that I

came to admire and respect the talent and courage and commitment that characterize the public service you provide.

Here within the Beijing family, I have some particular thanks, beginning with two groups that are too often mentioned last: American spouses and Foreign Service Nationals. I know as few <sup>do</sup> in Washington could the incalculable value of your contributions and sacrifice, without which, quite simply, our work would be impossible.

To my colleagues here I offer many specific thanks. Late last year the Economist rated the American delegation as simply the best in Beijing, singling you out for praise on impact and analysis. No one values this more than me. Each evening as you wind down your work, at six or seven o'clock in Beijing, it is morning in Washington and my daily briefing is underway. Your sound reporting efforts have consistently provided us with valuable insights into the extraordinary changes that are underway in China.

Your generous assistance to visiting legislators -- such as on the recent trips by Senator Leahy and Representatives Solarz and Lantos -- has increased understanding of U.S. policies and goals on Capitol Hill.

You have shown great skill and perseverance in shepherding American executives through the complexities of doing business in Beijing. And it has paid off for both sides. The recent approval for the Chinese launch of an American-made satellite -- destined to improve communications for the people of

Australia -- is a credit to your hard work and to what Pacific neighbors can accomplish by working together.

Of course, businessmen aren't the only ones coming to China these days. We appreciate your courtesy and your professionalism -- and your patience -- in assisting the thousands of American citizens who pass through Beijing. Earlier someone told me of a restaurant near Wa Fu Jing where three American tourists walked in wearing the most outlandish safari clothes, complete with Panama hats, backpacks, videocameras, a brace of walkmans and a few Chinese phrases picked up from a stateside friend who happens to own a wok. They stood around looking for a waiter and one asked in a loud voice: "How do we attract attention?"

Finally, it's obvious to all that you have devoted your time and energy unsparingly in preparations for this visit. Thank you very, very much. Fortunately, you now live in one of the few lands where the constitution guarantees the right to rest. Well, I wish you all a well-deserved rest after our final event later tonight.

Many of you came to China for the same reasons as I did fifteen years ago: a belief in public service as the highest and noblest calling. Then, as now, this was a challenging and sometimes difficult post. Still, I'm a little envious of your service here during these heady times. During my tour at the end of the Cultural Revolution, travel outside this city was next to impossible. We had a staff of just 26. Contacts were difficult to make, meetings difficult to arrange. Relations were not yet

normalized. The future was exciting, but the present was not always easy.

Today you are an Embassy -- boasting representatives of many agencies, sprawling across three locations, and supported by consulates generals in four cities ranging from frozen Shenyang to the bamboo forests of Sichuan. The climate is more open, goods more available, contacts more easily made.

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China is a land of mirrors and mirages, of mystery and myth. On a bicycle at twilight, the soft light mutes your status as a foreigner, and you can get lost near the shadows of the Forbidden City. Turn into the hutongs and time turns back a century, quieting the roar of the city. The breeze rises straight out of the pages of Chinese history, carrying ancient smells of dust, green tea and lamp oil, the timeless sounds of roosters and children and thoughts settling in for the night.

Everyone who comes to China has moments like this. We hope the memories you make are as rewarding as ours, and we hope you will derive satisfaction from the work you are doing to enhance relations between our two great peoples.

I'd like to close by noting the nation's gratitude and my personal admiration for the job Winston Lord has done these past three years. Winston, along with Bette, brings a unique and comprehensive perspective to the history of our relations. Indeed, it is the wonder of America, and the wonder of our times, to stand here with this diplomat and his wife and imagine the scene on the Shanghai docks of the Huang Po river, as Mrs. Doris Bao gathered up eight year old Bette for the forty-year journey that would eventually bring her back to this residence. The Lord's story reminds us that in our lives as in our work, in America the only limits are our imaginations.

Winston, I thank you for your service, and for the exquisite hospitality provided by you and the entire mission.

Thank everyone —  
God Bless America -

**WHITE HOUSE STAFFING MEMORANDUM**

DATE: 2/17/89 ACTION/CONCURRENCE/COMMENT DUE BY: COB TODAY

SUBJECT: PRESIDENTIAL REMARKS: EMBASSY GREETING - BEIJING, CHINA

	ACTION FYI			ACTION FYI	
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input checked="" type="checkbox"/>	NEWMAN	<input type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	STUDDERT	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BATES	<input checked="" type="checkbox"/>	<input type="checkbox"/>	UNTERMAYER	<input type="checkbox"/>	<input type="checkbox"/>
BREEDEN	<input type="checkbox"/>	<input type="checkbox"/>	WINSTON	<input type="checkbox"/>	<input checked="" type="checkbox"/>
CARD	<input type="checkbox"/>	<input checked="" type="checkbox"/>	ROGERS	<input type="checkbox"/>	<input checked="" type="checkbox"/>
CICCONI	<input type="checkbox"/>	<input checked="" type="checkbox"/>	BOSKIN	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
HAGIN	<input type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>

REMARKS: Please provide your comments/recommendations directly to Chriss Winston's office with an information copy to my office by close of business TODAY Friday, February 17. Thank you.

RESPONSE: *No comment!* 2/17/89 2:01 PM

James W. Cicconi  
 Assistant to the President  
 and Deputy to the Chief of Staff  
 Ext. 2702

1989 FEB 17 AM 9:51

(McNally)

February 17, 1989

9:00 a.m.

PRESIDENTIAL REMARKS: EMBASSY GREETING  
BEIJING, CHINA  
SUNDAY, FEBRUARY 26, 1989

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DATE: 2/17/89 ACTION/CONCURRENCE/COMMENT DUE BY: COB TODAY 3:00

SUBJECT: PRESIDENTIAL REMARKS: EMBASSY GREETING - BEIJING, CHINA

	ACTION FYI			ACTION FYI	
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input checked="" type="checkbox"/>	NEWMAN	<input type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	STUDDERT	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BATES	<input checked="" type="checkbox"/>	<input type="checkbox"/>	UNTERMAYER	<input type="checkbox"/>	<input type="checkbox"/>
BREEDEN	<input type="checkbox"/>	<input type="checkbox"/>	WINSTON	<input type="checkbox"/>	<input checked="" type="checkbox"/>
CARD	<input type="checkbox"/>	<input checked="" type="checkbox"/>	ROGERS	<input type="checkbox"/>	<input checked="" type="checkbox"/>
CICCONI	<input type="checkbox"/>	<input checked="" type="checkbox"/>	BOSKIN	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
HAGIN	<input type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>

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RESPONSE: *OK*  
*James W. Cicconi*

James W. Cicconi  
Assistant to the President  
and Deputy to the Chief of Staff  
Ext. 2702

1989 FEB 17 AM 9:51

(McNally)

February 17, 1989

9:00 a.m.

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BEIJING, CHINA  
SUNDAY, FEBRUARY 26, 1989

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THE WHITE HOUSE  
WASHINGTON

February 17, 1989

MEMORANDUM FOR CHRISS WINSTON  
DEPUTY ASSISTANT TO THE PRESIDENT  
FOR COMMUNICATIONS

FROM: NELSON LUND *NL*  
ASSOCIATE COUNSEL TO THE PRESIDENT

SUBJECT: Presidential Remarks: Embassy Greeting  
Beijing, China

At the request of James W. Cicconi, Counsel's office has reviewed the captioned draft remarks. Counsel's office has no objections.

We appreciate the opportunity to review these remarks.

Attachment

1989 FEB 17 AM 9:51

(McNally)

February 17, 1989

9:00 a.m.

PRESIDENTIAL REMARKS: EMBASSY GREETING  
BEIJING, CHINA  
SUNDAY, FEBRUARY 26, 1989

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Action: Lauren F.  
cc Steve L  
Tom M

# WHITE HOUSE STAFFING MEMORANDUM

DATE: 2/17/89

ACTION/CONCURRENCE/COMMENT DUE BY:

COB TODAY 2:00 pm

SUBJECT: PRESIDENTIAL REMARKS: EMBASSY GREETING - BEIJING, CHINA

	ACTION FYI			ACTION FYI	
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input checked="" type="checkbox"/>	NEWMAN	<input type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input checked="" type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	STUDDERT	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BATES	<input checked="" type="checkbox"/>	<input type="checkbox"/>	UNTERMAYER	<input type="checkbox"/>	<input type="checkbox"/>
BREEDEN	<input type="checkbox"/>	<input type="checkbox"/>	WINSTON	<input type="checkbox"/>	<input checked="" type="checkbox"/>
CARD	<input type="checkbox"/>	<input checked="" type="checkbox"/>	ROGERS	<input type="checkbox"/>	<input checked="" type="checkbox"/>
CICCONI	<input type="checkbox"/>	<input checked="" type="checkbox"/>	BOSKIN	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
HAGIN	<input type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please provide your comments/recommendations directly to Chriss Winston's office with an information copy to my office by close of business TODAY Friday, February 17. Thank you.

*No Comments*

RESPONSE:

*MJB*

1989 FEB 17 AM 9:51

(McNally)

February 17, 1989

9:00 a.m.

PRESIDENTIAL REMARKS: EMBASSY GREETING  
BEIJING, CHINA  
SUNDAY, FEBRUARY 26, 1989

Thank you very much.

Mr. Ambassador, my colleagues and friends:

It's wonderful to be back. But despite all the trappings of a presidential motorcade, I have to admit I sort of miss the quiet pleasure of pulling up alone aboard a Flying Pigeon bicycle. Not that cycling in Beijing is as safe as it used to be. I'm told that with the traffic today, it should be undertaken with the same degree of alacrity and nonchalance that you would display in authorizing a highly intelligent trained bear to remove your appendix.

On a brisk January afternoon exactly one month ago, I left the White House for the first time as President to salute a group of unsung heroes -- your Washington colleagues in professional government service.

You and your predecessors at the American mission here were very much on my mind that day. Indeed, I told the gathering at Constitution Hall that it was in China and elsewhere that I

came to admire and respect the talent and courage and commitment that characterize the public service you provide.

Here within the Beijing family, I have some particular thanks, beginning with two groups that are too often mentioned last: American spouses and Foreign Service Nationals. I know as few in Washington could the incalculable value of your contributions and sacrifice, without which, quite simply, our work would be impossible.

To my colleagues here I offer many specific thanks. Late last year the Economist rated the American delegation as simply the best in Beijing, singling you out for praise on impact and analysis. No one values this more than me. Each evening as you wind down your work, at six or seven o'clock in Beijing, it is morning in Washington and my daily briefing is underway. Your sound reporting efforts have consistently provided us with valuable insights into the extraordinary changes that are underway in China. ✓

Your generous assistance to visiting legislators -- such as on the recent trips by Senator Leahy and Representatives Solarz and Lantos -- has increased understanding of U.S. policies and goals on Capitol Hill.

You have shown great skill and perseverance in shepherding American executives through the complexities of doing business in Beijing. And it has paid off for both sides. The recent approval for the Chinese launch of an American-made satellite -- destined to improve communications for the people of

Australia -- is a credit to your hard work and to what Pacific neighbors can accomplish by working together.

Of course, businessmen aren't the only ones coming to China these days. We appreciate your courtesy and your professionalism -- and your patience -- in assisting the thousands of American citizens who pass through Beijing. Earlier someone told me of a restaurant near Wa Fu Jing where three American tourists walked in wearing the most outlandish safari clothes, complete with Panama hats, backpacks, videocameras, a brace of walkmans and a few Chinese phrases picked up from a stateside friend who happens to own a wok. They stood around looking for a waiter and one asked in a loud voice: "How do we attract attention?"

Finally, it's obvious to all that you have devoted your time and energy unsparingly in preparations for this visit. Thank you very, very much. Fortunately, you now live in one of the few lands where the constitution guarantees the right to rest. Well, I wish you all a well-deserved rest after our final event later tonight.

Many of you came to China for the same reasons as I did fifteen years ago: a belief in public service as the highest and noblest calling. Then, as now, this was a challenging and sometimes difficult post. Still, I'm a little envious of your service here during these heady times. During my tour at the end of the Cultural Revolution, travel outside this city was next to impossible. We had a staff of just 26. Contacts were difficult to make, meetings difficult to arrange. Relations were not yet

normalized. The future was exciting, but the present was not always easy.

Today you are an Embassy -- boasting representatives of many agencies, sprawling across three locations, and supported by consulates generals in four cities ranging from frozen Shenvang to the bamboo forests of Sichuan. The climate is more open, goods more available, contacts more easily made.

Though serving in Beijing is more exciting than ever, I know this is still a challenging and difficult post. The cultural and political systems differ dramatically from our own. The language is difficult, as I well know from my own struggles with it. Those who think I have occasional difficulties with English syntax should be grateful they haven't heard my Chinese.

For Barbara and me, returning to Beijing is a homecoming. Our work was a source of great personal satisfaction, a happy, challenging time in our lives. We went to church, played ping pong with the Embassy children, rode bicycles on wintry evenings. And the echoes remain.

China is a land of mirrors and mirages, of mystery and myth. On a bicycle at twilight, the soft light mutes your status as a foreigner, and you can get lost near the shadows of the Forbidden City. Turn into the hutongs and time turns back a century, quieting the roar of the city. The breeze rises straight out of the pages of Chinese history, carrying ancient smells of dust, green tea and lamp oil, the timeless sounds of roosters and children and thoughts settling in for the night.

Everyone who comes to China has moments like this. We hope the memories you make are as rewarding as ours, and we hope you will derive satisfaction from the work you are doing to enhance relations between our two great peoples.

I'd like to close by noting the nation's gratitude and my personal admiration for the job Winston Lord has done these past three years. Winston, along with Bette, brings a unique and comprehensive perspective to the history of our relations. Indeed, it is the wonder of America, and the wonder of our times, to stand here with this diplomat and his wife and imagine the scene on the Shanghai docks of the Huang Po river, as Mrs. Doris Bao gathered up eight year old Bette for the forty-year journey that would eventually bring her back to this residence. The Lord's story remind us that in our lives as in our work, in America the only limits are our imaginations.

Winston, I thank you for your service, and for the exquisite hospitality provided by you and the entire mission.

(McNally)  
February 18, 1989  
4:50 p.m.

PRESIDENTIAL REMARKS: EMBASSY GREETING  
BEIJING, CHINA  
SUNDAY, FEBRUARY 26, 1989

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Here within the Beijing family, I have some particular thanks, beginning with three groups that are too often mentioned

last: American spouses, U.S. Marines, and Chinese employees in the Embassy. I know as few in Washington do the incalculable value of your contributions and sacrifice, without which, quite simply, our work would be impossible.

To my colleagues here I offer many specific thanks. Late last year the Economist rated the American delegation as simply the best in Beijing, singling you out for praise on impact and analysis. No one values this more than me. Each evening as you wind down your work, at six or seven o'clock in Beijing, it is morning in Washington and my daily briefing is about to begin. Your sound reporting efforts have consistently provided us with valuable insights into the extraordinary changes that are underway in China.

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clothes, complete with Panama hats, backpacks, videocameras, a brace of walkmans and a few Chinese phrases picked up from a stateside friend who happens to own a wok. They stood around looking for a waiter and one asked in a loud voice: "How do we attract attention?"

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[HOO-TUNG] and time turns back a century, quieting the roar of the city. The breeze rises straight out of the pages of Chinese history, carrying ancient smells of dust, green tea and lamp oil, the timeless sounds of roosters and children and thoughts settling in for the night.

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Winston, I thank you for your service, and for the exquisite hospitality provided by you and the entire mission.

Thank you, and God bless America.