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Record Group/Collection: George H.W. Bush Presidential Records
Collection/Office of Origin: Speechwriting, White House Office of
Series: Speech File Draft Files
Subseries: Chron File, 1989-1993

OA/ID Number: 13474
Folder ID Number: 13474-010

Folder Title:
Wholesale Distributors, 2/1/89

Stack:	Row:	Section:	Shelf:	Position:
G	25	6	1	1

WHITE HOUSE STAFFING MEMORANDUM

1/27/89

1/30/89 NOON

DATE: _____ ACTION/CONCURRENCE/COMMENT DUE BY: _____

SUBJECT: PRESIDENTIAL REMARKS: MEETING WITH NATIONAL ASSOCIATION OF
WHOLESALE-DISTRIBUTORS

	ACTION FYI			ACTION FYI	
VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input checked="" type="checkbox"/>	NEWMAN	<input type="checkbox"/>	<input type="checkbox"/>
SCOWCROFT	<input type="checkbox"/>	<input type="checkbox"/>	PORTER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
DARMAN	<input checked="" type="checkbox"/>	<input type="checkbox"/>	STUDDERT	<input type="checkbox"/>	<input type="checkbox"/>
BATES	<input type="checkbox"/>	<input type="checkbox"/>	UNTERMAYER	<input type="checkbox"/>	<input type="checkbox"/>
BREEDEN	<input type="checkbox"/>	<input type="checkbox"/>	WINSTON	<input type="checkbox"/>	<input checked="" type="checkbox"/>
CARD	<input type="checkbox"/>	<input checked="" type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
CICCONI	<input type="checkbox"/>	<input checked="" type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
DEMAREST	<input checked="" type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
FITZWATER	<input type="checkbox"/>	<input checked="" type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
GRAY	<input checked="" type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>
HAGIN	<input type="checkbox"/>	<input type="checkbox"/>	_____	<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

Please forward your comments directly to Chriss Winston, x2930, Rm. 122, with an info copy to my office, by noon on Monday, January 30, 1989. Thank you.

RESPONSE:

Darman: 10:20A - no comm.

James W. Cicconi
Assistant to the President
and Deputy to the Chief of Staff
Ext. 2702

((Grant))

January 27, 1989

8:00 a.m.

PRESIDENTIAL REMARKS: MEETING WITH NATIONAL ASSOCIATION
OF WHOLESALER-DISTRIBUTORS
WASHINGTON, D.C.
WEDNESDAY, FEBRUARY 1, 1989

It's great to be here today, seeing so many of you again.
((But there is one man I haven't run into yet -- has anybody
seen the pork rind distributor around?

You see, I'd like to ask him about getting into the business
myself -- I've got enough pork rinds now to last me to the year
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I remember, very well, the day I first addressed the NAW
Annual Meeting in San Juan ten years ago. That was the same day
the first George Bush for President Exploratory Committee was
formed. In fact, the NAW and the NAW PAC were the first business
groups to endorse my candidacy. My relationship with you has
involved many "firsts" -- and now today you are the first
business group I've met with as President.

Back in 1981 after we won that important vote on Gramm Latt
-- with the help of the NAW -- I was in the East Room
congratulating our supporters. Dirk [Van Dongen, NAW President]
came up to me during the reception and said, "Mr. Vice President,
it's great to see you in the White House." Well, today I can
say, it's great to see all of you in the White House."

As I look at some of the faces in this room, I know
here the top leadership of the wholesale distribution ;

I appreciate the support you've given me over the years, and I look forward to working with you on the issues that matter to us -- reducing the deficit, keeping taxes down, fighting mandated benefits, and working toward product liability reform. These are issues that will be at the forefront early on, and we need your help -- especially at the grassroots level -- from the very start.

[I understand you met earlier this afternoon with Dick Darman and Secretary Dole, and I know I can count on the industry's support as my Administration prepares to move ahead on these issues.]

We've got to make sure no one breaks the back of this economic recovery that we've got going for over six years now. I'm excited that we have Nick Calio, the former Senior Vice President of the NAW, on board here at the White House in Legislative Affairs to help on that front. He'll be working with Congress to keep the economic expansion rolling and keep the hand of government out of our back pockets.

One final note: I met with the COFIRE Coalition in December, and I know the NAW is very active in this as we work to keep taxes down. To Dirk and Vick [Kanners, outgoing Chairman of NAW], I want to say thanks for your good work -- and I hope that I can count on the support of your Chairman-elect, Ernie Hodas.

Our work is cut out for us. I look forward to it, and I enjoyed seeing you today. Thank you very much.

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OK JD

RESPONSE:

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 Assistant to the President
 and Deputy to the Chief of Staff
 Ext. 2702

((Grant))

January 27, 1989

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THE WHITE HOUSE

WASHINGTON

January 27, 1989

MEMORANDUM FOR CHRISS WINSTON

FROM: ROGER B. PORTER *RBP*

SUBJECT: Presidential Remarks: Meeting with National
Association of Wholesale-Distributors

The draft remarks are upbeat and offer kudos to several of their members. I suspect they will be warmly received.

From a policy standpoint, at the top of the second page, I recommend we say "-- reducing the deficit, keeping taxes down, sustaining economic growth, and expanding economic opportunities." We are not considering putting anything relating to product liability in our February 9 package, nor soon after that.

If you have any questions, please don't hesitate to call.

cc: James W. Cicconi

WHITE HOUSE STAFFING MEMORANDUM

1/27/89

1/30/89 NOON

DATE: _____ ACTION/CONCURRENCE/COMMENT DUE BY: _____

SUBJECT: PRESIDENTIAL REMARKS: MEETING WITH NATIONAL ASSOCIATION OF
WHOLESALE-DISTRIBUTORS

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VICE PRESIDENT	<input type="checkbox"/>	<input checked="" type="checkbox"/>	MCCLURE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SUNUNU	<input type="checkbox"/>	<input checked="" type="checkbox"/>	NEWMAN	<input type="checkbox"/>	<input type="checkbox"/>
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Ext. 2702

((Grant))

January 27, 1989

8:00 a.m.

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WEDNESDAY, FEBRUARY 1, 1989

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SUNUNU	<input type="checkbox"/>	<input checked="" type="checkbox"/>	NEWMAN	<input type="checkbox"/>	<input type="checkbox"/>
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RESPONSE:

James W. Cicconi
Assistant to the President
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Ext. 2702

((Grant))

January 27, 1989

8:00 a.m.

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WEDNESDAY, FEBRUARY 1, 1989

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DATE: 01/30/89 ACTION/CONCURRENCE/COMMENT DUE BY: ----

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(01/30 8:00 p.m. draft)

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REMARKS:

The attached has been forwarded to the President.

RESPONSE:

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1989 JAN 30 PM 8:00
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As I look at some of the faces in this room, I know we have here the top leadership of the wholesale distribution industry. You know I've been talking lately about ethics -- and the need for highest standards both in and out of government. I'm a big believer in leadership by example. And I believe the example you set will go a long way in terms of ensuring an honest and ethical business community -- from top to bottom.

I appreciate the support you've given me over the years, and now we're facing the issues that matter most to us -- reducing the deficit, keeping taxes down, sustaining economic growth and expanding economic opportunities. These are the issues that will be at the forefront early on, and I look forward to working with you on them.

I understand you just heard from Secretary Dole, and I know she can count on you as my Administration moves ahead on these issues.

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