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1. tele-gram	RE: Speech Materials for President's South American Trip (3 pp.)	12/4/90	P-1, F-1 "C"
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RESTRICTION CODES

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- P-1 National Security Classified Information [(a) (1) of the PRA]
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- P-8 Release would disclose geological or geophysical information concerning wells [(b) (9) of the PIA]
- Freedom of Information Act - [5 U.S.C. 552(b)]

URUGUAY SPEECH

SETTING

- o I have come to visit your country at a time when we in the Western Hemisphere are on the threshold of a new era. We are witnessing a period of profound changes worldwide--political renewal, basic restructuring of economies, and social realignments--and here in this hemisphere we are leading the way.

- o We have the unique chance in the Americas to finally realize the dreams and ambitions of the men and women who came to this hemisphere, north and south, seeking a better life for themselves and for those who have come after them. The history of our republics can be told many times over in the histories of individual families.
 - One such family is that of your Ambassador Eduardo MacGillycuddy to Washington, and of the United States Senator Connie Mack from the state of Florida. I am sure their grandfathers, immigrant brothers from Ireland, would be proud if they could see their grandsons today.

- o This is my first trip to Uruguay, yet I feel that I know President Lacalle well. We met in Washington last April and again in October in New York. President Lacalle is a man of vision.
 - Not only does he have a vision for his country, but he possesses the rare talent of being able, through his leadership, to act on his vision for the benefit of his countrymen.

- o Last June I made an announcement in the White House that my administration intended to work together with the other countries of this hemisphere to initiate a new approach in our relations which would stimulate growth.
 - President Lacalle was the first head of state to personally call me to discuss the Enterprise for the Americas Initiative, and how we could work together to realize its objectives.

- o Let me assure you that in the United States, President Lacalle is recognized as a man who can and will make things happen. Uruguay, in both the economic and political sense, is a star performer and an inspirational example for the region.

- o I applaud President Lacalle and the Uruguayan people for your initiative, perseverance and intelligence in dealing with a world that is changing faster than anyone ever believed possible.
- I found much wisdom in the words of President Lacalle when, at the OAS General Assembly, he said that our hemisphere is ready to address "the profound transformations of our time: the exercise of representative democracy, the expansion of fundamental freedom, and the eclipse of the old, authoritarian regimes."

THE NEW DEMOCRATIC REVOLUTION

- o Fundamental changes are sweeping Latin America and Uruguay. From Tierra del Fuego to the Rio Grande, old ways of doing business are being re-examined and new ideas are on the march.
- o The democratic form of government has come to be recognized as the embodiment of political legitimacy.
 - The democratic ideal has become irresistible precisely because it is now an indigenous force the world over, from Poland to Uruguay, and from China to Chile.
- o It has not triumphed everywhere, to be sure; not all men and women today live under freedom and democracy. But we have reached the point where all are demanding to live under freedom and democracy as their God-given right.
 - Democracy's ideological foes, on the left and the right, have been discredited. The political and economic systems they fashioned stand today in ruins.
- o The Western Hemisphere can justly take pride in having launched the epochal worldwide transition from dictatorship to democracy, first in Argentina, Brazil, Bolivia, and Ecuador, and lately in Chile, Panama, and Nicaragua.
- o In a very short time, we have traveled far toward achieving an unprecedented degree of mutual respect and common purpose among the nations of this hemisphere.
- o Nowhere has the democratization process been as impressive as here in Uruguay. Every Uruguayan can be proud of the transition. It was difficult but Uruguayans have demonstrated courage and have shown a willingness to work together and to make the sacrifices necessary to achieve success.

- o However, two revolutions are taking place in Latin America; one political, the other economic. The conversion of almost the entire hemisphere to representative government and to the principles of rational economic management opens up the possibility of closer ties than we have ever before enjoyed with our Latin neighbors.

- The return to democracy throughout the hemisphere has paved the way for greater economic opportunity and cooperation between Latin America and the United States.

THE NEW ECONOMIC REVOLUTION

- o The driving force behind this second revolution is the world's recognition that economic growth and prosperity derive not from central planning and state enterprises, but from the dynamism and energy of individuals.
- o This intellectual revolution commands movement away from failed statist doctrines; from dictatorships from the left and right; towards democracy, free government, and free enterprise; toward the true political and economic empowerment of the people.
 - As your beloved hero, Jose Artigas, so correctly stated, "industry and commerce are the channels for people's happiness."
- o Our common goal is to free this economic force: nothing works better than people who want to work; nothing creates better than people who want to create; and nothing succeeds better than people who want to succeed.
- o Throughout the world people share the same aspirations:
 - A better life for themselves and their children; rewards for hard work and initiative; recognition of talent and ideas; and a profound desire for an economic system that rewards not a select few, but all those ready and willing to work.
- o Many countries in Latin America are already walking this path. In Argentina, Brazil, Venezuela, Jamaica, Mexico, Bolivia and here in Uruguay, reforms are taking place to unleash competition on which efficient productive free enterprise is based.

- o Fundamental changes frequently involve costs. In many countries, economic restructuring will be accompanied by economic downturn. Some businesses will fail as others prosper; jobs will be lost in some industries as they are gained in others.
 - Here in Uruguay President Lacalle has set forth on a bold program to restructure the Uruguayan economy, changes which will improve Uruguay's overall strength and prosperity.
 - Overall and in time, the economy will produce more goods and services, and provide more jobs for all. In short, the improving quality of life.
- o There are no easy solutions. There are no quick fixes. We are making tough political decisions.
 - Those who would defend statism and protectionism as a means to maintain dwindling benefits, will soon realize that they have been sold empty promises and that a failing economic system cannot continue to meet even its minimum needs.
 - In the United States we are grappling with the important problem of the budget deficit. Here in Uruguay, President Lacalle has established a social emergency fund to help the most needy. We have been pleased to have been able to contribute to this fund.

A NEW ERA OF ECONOMIC COOPERATION

- o Changes are also sweeping the United States. There is new thinking on the Potomac. We will keep our commitments in Central America, and we are also reaching out a helping hand of friendship and cooperation to our neighbors in South America.
- o I know that many in Latin America fear we have become unduly preoccupied with dramatic developments in the old world. Let me assure you that we have not.
- o The Enterprise for the Americas Initiative represents a fundamental shift in our relationship with Latin America. It recognizes a truth that President Lacalle called to the attention of the entire Hemisphere last June 4 at the OAS General Assembly, and reiterated in his October 2 address to the Special Session of the OAS, that long term economic growth and prosperity will be accomplished not by aid, but by trade and investment.

-- We want to promote investment, and to that end we have entered into the bilateral investment treaty with your government that will pave the way for new U.S. investments in Uruguay.

- o We also want to assist with the debt burden, and are pleased by the progress you have made in your debt negotiations with the commercial banks. We are confident that Congress will soon approve a legislative package for relief from official Latin debt.

-- This authority will allow us not only to reduce the debt, but also to convert payments on the remainder to investment in industry and to programs to protect the environment in Uruguay.

- o We want to promote trade, and to this end we have signed a framework trade agreement with your government that commits us to explore practical ways to reduce barriers to trade.

-- Of course, our first priority is a successful conclusion of the Uruguay Round of trade negotiations in Geneva which will lead to increased trade for all. We have been pleased to note Uruguay's positive role in these negotiations. The framework agreement we have concluded will allow us to build on the achievements of the Uruguay Round of trade commitments, so that Uruguayan textile manufacturers, and wool and leather producers can more easily sell their products free of international barriers.

- o Uruguayans hold dear their agricultural traditions. At the Houston Summit, we made common cause with Uruguay and other Latin American nations in insisting that countries stop subsidizing agricultural products to the detriment of world trade. We will continue in this endeavor.
- o The initiative should be a collective effort. All of us have a stake in working together. Our goal is to work with Latin America to build a hemisphere where trade and investment are unfettered, private enterprise can flourish, and individual rights are respected.

WHAT THE FUTURE HOLDS

- o Of course, bilateral cooperation goes beyond economics and trade. The scourge of drugs, for example, which threatens both our countries, must be stopped so that our greatest resource, our children, can live vigorous and active lives, and enjoy the fruits of our labors.

- While we recognize that we must do more in the United States to eliminate the demand for drugs, we look forward to working with your government to assist in controlling narcotics trafficking and other narcotics-related crimes.
- o Likewise, the degradation of our environment, a problem which does not know or recognize national borders, must be confronted head on. We owe this to our children and grandchildren.
 - It is our responsibility to leave future generations not only a more prosperous world, but also a safer and cleaner world.
- o I see a hemisphere with:
 - strong, robust democratic institutions and leaders;
 - an ever expanding economic opportunity for all members of society;
 - a society free of drugs and not plagued by crime;
 - a cleaner environment; and
 - a new era of cooperation between Latin America and the United States.
- o I am confident that the spirit of the free and open societies we represent will serve to pave the way toward these goals. Working together, we will create a unity of purpose and action that will benefit both of our societies and create a partnership not only in the present but for future generations to come.

Contact :ARA/SC:CAColloton
10-29-90 x72296
SEARASC 7809 Draft 3

Uruguay national anthem

Eastern landmen, our country or the tomb now! Liberty or
with glory to die! Eastern landmen, our country or the tomb
now! Liberty or with glory to die! This the vow that our souls
all have taken and know how to fulfil, courage high, This the
vow that our souls all have taken And know how to fulfil, courage
high to fulfil, courage high, fulfill courage high, fulfill,
courage high

Liberty, liberty, Eastern landmen! 'Twas this cry saved our
country of yore, and inflaming its heroes with passion, Prepared
them for fierce battles' roar. The glory from this gift so
sacred we all merit, away tyranny! Away tyranny! Away tyranny!

Liberty in the fight we shall cry for, And expiring still cry for
liberty!

(repeated 3 more times)

Solcan

11/19/50 4⁵⁰ pm

URUGUAY: SUGGESTED ARRIVAL STATEMENT

Barbara and I are delighted to be in Uruguay, a country, that has always transcended its size in the international arena. We bring you the respect and friendship of the American people.

Uruguay is recognized far beyond its borders because of its tradition of respect and support for democracy, the primacy of the rule of law, and the outstanding contributions of its people.

During my stay here, President Lacalle and I will discuss important economic and political issues and review a number of bilateral matters.

As the first U.S. president to visit Uruguay since 1967, I will use every opportunity to learn first hand of your country's problems and your people's aspirations.

I look forward to my stay here and to the important work ahead.

explore ways to move forward in tangible ways to implement the Initiative.

I look forward to talks on these and other issues, and indeed to all aspects of this visit to which I attach great importance.

REMINDER

1991 HEALTH BENEFITS OPEN SEASON

HEALTH FAIR

- **DECEMBER 3, 1990**
- **ROOM 474, OEOB (INDIAN TREATY ROOM)**
- **11:00 a.m. to 2:00 p.m.**

**THIS IS AN OPPORTUNITY FOR EMPLOYEES TO
DISCUSS HEALTH BENEFIT INFORMATION WITH
INSURANCE CARRIERS.**

Centuries ago, the first visitors to Uruguay came seeking a new passageway to the Pacific. Today, we come seeking new understanding and new opportunities.

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PREADVANCE NOTES -- URUGUAY

Contacts:

Kate Jarvis -- Embassy Information Officer
John Jurecky -- Charge d'Affaires; Control Officer
for Joint Session event

Notes of interest:

- Eisenhower visited Uruguay on his big South America trip.
- Johnson also visited in 1967.
- On the outskirts of Punta del Este is a large park popular for camping named "FDR Park".
- The Foreign Service Institute in Rosslyn has a good library where you can find books on Uruguayan history and culture in English.
- Uruguay is known for her friendly people and the pervasive air of tranquility.
- The Uruguay Round of GATT began here in 1987 at Punta del Este. The current GATT round will be underway beginning December 3 in Geneva.
- JOSE ARTIGAS
National hero of Uruguay -- their George Washington.

His statues are located all over the city of Montevideo; the main one is his tomb at Independence Plaza downtown. His statue also stands outside the Edificio Libertad, the site of meetings and bilats on this trip. See photos of both.
- The Pope visited Uruguay in 1987 or 1988. A giant crucifix was erected in his honor and he held a Mass for thousands there. I was told that Uruguay is a Catholic country in name only.
- Uruguayans are big fans of basketball and soccer (futebol). They have fielded many World Cup players and have several citizens playing in the professional European leagues.
- Jose Rodo was a major literary figure. The park near the Embassy bears his name. Most of the streets in Montevideo are named for famous figures in their history. George Washington an important figure -- and his statue stands near the Embassy on a main thoroughfare.

Embassy Greetings

- o Tuesday, December 4 @ 4:40 p.m.
- o The main entrance hall of the Embassy
- o Approximately 300 attendees -- Embassy personnel, Uruguayan staff, families, possibly Americans from the area.

- o They have been waiting for several months for their Ambassador-designate to be confirmed (since April?). It's hoped that he'll be on post by the time of POTUS' visit. If he's not, this has definite joke potential. If he is, you could still use it.

- o The Embassy was designed by I.M. Pei (the famed architect who also did the East Wing of the Nat'l Gallery and the glass pyramid at the Louvre). It's one of the few embassies in the world done by a renowned architect -- but the embassy personnel have many complaints about it and claim that it was designed before "user friendly" became a popular term. (Humor potential?)

- o Humor?: their mail is often ripped off before it gets to the country. Chances are few that they ever receive any mail orders.

- o POTUS will arrive in Montevideo during the last week that anybody stays in the city -- everyone escapes to Punta del Este.

Address to Joint Session of Uruguayan Congress

- o Tuesday, December 4 @ 3:30 p.m.
- o Legislative Palace -- Chamber of Deputies
- o Approximately 300 attendees; 132 Senators and Deputies.
- o Embassy Control Officer: John Jurecky
Charge d'Affaires
- o TelePrompted

Above the podium is a huge mural (see brochure and photos). Unfortunately, I couldn't locate anyone who could tell me what it represents -- it's probably worth looking into.

Also above the podium is an inscription chiseled in marble. It's in Spanish, but I was told it says: "My authority emanates from you and that authority seizes through with your sovereign presence."

The Legislative Palace is absolutely beautiful. The interior is all Uruguayan marble of different colors. See photos and brochure.

Punta del Este

- o No remarks in PDE. POTUS will there for a private dinner with President and Mrs. Lacalle at a small seaside restaurant. The next day, a private breakfast with them at a small inn in town. Mostly an R&R stop. The Bushes will stay at a huge home on the water (it should be in Architectural Digest!!) -- it's owned by a wealthy Argentine who has lent it to the Uruguayan on several occasions, most recently for the visit of French President Mitterand.

- o Punta del Este is a seaside resort town that has practically no full time residents. It became well known in 1967 after its film festival and has since hosted many international meetings and conferences as well as art and entertainment. The entire town is made of (magnificent) summer homes of the Uruguayan and Argentine elite. When we were there, the place was all but deserted. At the time of POTUS' visit, the throngs of vacationers will be just arriving for their summer vacations which last through February.

- o Darwin came to Punta del Este in 1833 to study the species of Goriti Island, off the coast of Punta del Este. He live in Uruguay for three months. He told his friend Signor Marconi, an Italian engineer, that the area had a "good magnetic field" and Marconi later developed the telegraph in Punta del Este.