

Originally Processed With FOIA(s):

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FOIA Number:

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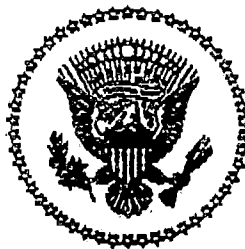
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Library Staff.**

Record Group/Collection: George H.W. Bush Presidential Records
Collection/Office of Origin: Speechwriting, White House Office of
Series: Speech File Backup Files
Subseries: Chron File, 1989-1993

OA/ID Number: 13839
Folder ID Number: 13839-015

Folder Title:
Toledo, Ohio 10/28/92 [OA 7582]

Stack:	Row:	Section:	Shelf:	Position:
G	26	23	2	1



OFFICE OF
PRESIDENTIAL ADVANCE
COVER PAGE

TO: M. MIV

FROM: JOHN HAMLIN

TOTAL NUMBER OF PAGES: 3
(including cover page)

DATE: 10-27-92

TIME: 4:15 PM

MESSAGE:

MICHELLE, IF YOU HAVE ANY
QUESTIONS PLEASE CALL, I AM
LOOKING FOR C.G. LETTER.

If you have any questions or problems with the transmission, please call:

TELEPHONE NUMBER: _____

MEMO

To: Doug Preisse
From: John Hamlin
re: Toledo Rally Pre. Program

-8:30 am: Bands welcome rally crowd and begin playing, bands in attendance will be:

Bowsher High School Band (Rebels)
Dir. Theresa Disbrow 822-9370

Woodward High School (Polar Bears)
Dir. Al Haga 478-3356

Rogers High School Band (Rams)
Dir. Rob Haddad 537-0882

Anthony Wayne High School Band (Generals)
Dir. Constance Jones 877-0466

8:32 am: Each band plays a total of three songs.

8:50 am: Bands stop playing and Tom Noe, Lucas County Republican Chairman, welcomes rally participants

8:52 am: Presentation of Colors
Major. Albaugh (419) 372-2176
BGSU AFROTC

8:54 am: Tom Noe introduces Steve Yarbrough, Candidate for Common Pleas Court, he leads the pledge of alligence

8:56 am: Tom Noe introduces Notre Dame Sonateenas who sing The National Anthem

9:00 am: Notre Dame Sonateenas, Dir. Anet Fleischman 382-9519 finish singing

9:01 am: Tom Noe introduces
Ken Brown US. Congressional Candidate 9th district
666-2138 gives 2 minute remarks

9:03 am: Tom Noe introduces
David Lewandowski Lucas County Auditor
gives 2 minute remarks

9:05 am: Tom Noe introduces
Larry Kaszala Toledo City Council Member 241-2100
gives 2 minute remarks

9:07 am: Tom Noe introduces
Donna Owens Former Mayor of Toledo 475-7670
gives 2 minute remarks

9:10 am: Tom Noe introduces
Sally Perz, Candidate for State Representative, 52nd
district 893-2992 cp351-7653
gives 2 minute remarks

9:12 am: Tom Noe introduces Notre Dame Sonateenas
they will sing This Land is our Land and God Bless
America

9:25 am: Tom Noe makes two minute remarks

9:28 am: Tom Noe introduces
State Senator Betty Montgomery 2nd Senate District
gives 2 minute remarks

9:31 am: Tom Noe introduces
Kevin Estep-who will sing Lee Greenwoods "God Bless the
U.S.A."

9:36 am: John Hamlin does crowd arousal

9:45 am: Tom Noe introduces
Governor Voivovich

9:50 am: Governor Voivovich introduces and gives brief 2 to 3
minute remarks and introduces POTUS and Bruce Willis

9:51 am: Bruce Willis reintroduces POTUS

9:54 am: Governor Voivovich and Bruce Willis depart stage to VIP
area

10:00 am: POTUS begins remarks

To Carol
Date 10/27 Time 11:15

WHILE YOU WERE OUT

M Diane Harrison
of in Toledo
Phone 419-244-1153

Area Code Number Extension

TELEPHONED	☒ PLEASE CALL	
CALLED TO SEE YOU	WILL CALL AGAIN	
WANTS TO SEE YOU	URGENT	

RETURNED YOUR CALL ☐

Message _____

Operator CA



AMPAD
EFFICIENCY®

23-021 - 200 SETS
23-421 - 400 SETS

CARBONLESS

To Michele
Date 10/27 Time 8:55 am

WHILE YOU WERE OUT

M Jim Dudley
of Branson, MO
Phone 417-334-5118

Area Code Number Extension

TELEPHONED	☒ PLEASE CALL	☒
CALLED TO SEE YOU	WILL CALL AGAIN	
WANTS TO SEE YOU	URGENT	

RETURNED YOUR CALL ☐

Message _____

Operator CA



AMPAD
EFFICIENCY®

23-021 - 200 SETS
23-421 - 400 SETS

CARBONLESS

To Michele
Date 10-27 Time 11:50

WHILE YOU WERE OUT

M Joe King
of Toledo state office
Phone 419-244-1153

Area Code Number Extension

TELEPHONED	PLEASE CALL	
CALLED TO SEE YOU	WILL CALL AGAIN	
WANTS TO SEE YOU	URGENT	

RETURNED YOUR CALL ☐

Message _____

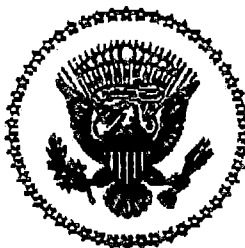
Operator



AMPAD
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23-021 - 200 SETS
23-421 - 400 SETS

CARBONLESS



6218

OFFICE OF
PRESIDENTIAL ADVANCE
COVER PAGE

TO: ~~Michelle~~ Michele

FROM: Dianne Harrison

TOTAL NUMBER OF PAGES: 5
(including cover page)

DATE: 10/27/92

TIME: 11:30am

MESSAGE:

If you have any questions or problems with the transmission, please call:

TELEPHONE NUMBER: _____

Job growth or job theft?



BY JOHN NICHOLS
BLADE ASSOCIATE EDITOR

Bill Clinton's television advertisements brag that, "Arkansas is now first in the nation in job growth."

Gary Neshkoff knows where some of that growth is coming from: the Toledo plant that will lay him off.

Mr. Neshkoff, 46, and a father of two, is a maintenance worker at the Dana Corp.'s Spicer Transmission Division on Enterprise Boulevard.

Shortly after election day, the plant will begin shutting down, with much of its work moving to a nonunion factory in Jonesboro, Ark.

Like other companies that have moved facilities to Arkansas, Dana didn't go there by chance. Arkansas has an

aggressive program aimed at "raiding" northern industrial states and luring companies South with promises of weak unions, low wages, and lax environmental regulations.

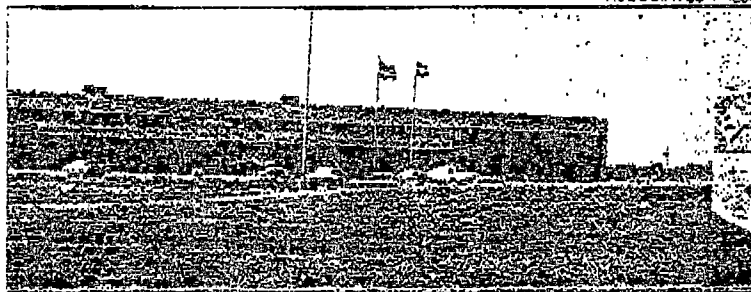
Bill Clinton is no passive bystander. As governor of Arkansas, he has been part of the effort, meeting privately with company officials and bragging in speeches about his state's successful luring of companies such as Dana.

That takes some of the steam out of Mr. Clinton's job-creation claims, at least with folks like Mr. Neshkoff.

"He's the governor of the state that took my job," says Mr. Neshkoff. "He didn't create any jobs, he just sucked them in from other parts of the country. He talks about how he created all these jobs; but I know where they came from — from us."

Mr. Neshkoff is so angry with President Bush's economic policies, however, that he is thinking about voting for Mr. Clinton. But along with other workers, he looks at this year's election with little enthusiasm.

Arkansas, led by Bill Clinton, has taken Midwest jobs in the bitter battle to develop



The Dana plant in Arkansas was begun in 1979 during Mr. Clinton's first term as governor

"The way I see it, if things keep going the way they are, there won't be manufacturing jobs left in Toledo," he says. "They'll either be down South or in Mexico."

For those who have followed the debate over plant closings, Mexico is a familiar subject.

The North American Free Trade Agreement, which is strongly supported by Mr. Bush and backed with qualification by Mr. Clinton, has been at the center of the discussion. Union leaders fear that the agreement, if implemented, will lead to an exodus of jobs from Toledo and other industrial cities to Mexico.

Obscured in the campaign talk of plant closings and dislocation has been an industrial development truism: Mexico isn't the only threat to the industrial base of the Toledos of America. Over the past three decades, millions of factory jobs have left northern industrial cities for southern states where officials aggressively court corporations with tax breaks and other incentives.

Between 1976 and 1990, the num-

ber of manufacturing jobs in Toledo dropped from 32,000 to 29,000 — a 28 per cent loss — according to the Bureau of Labor Statistics. The rate of decline corresponds with other industrialized areas of the Midwest.

During roughly the same period, as Mr. Clinton is fond of noting, Arkansas experienced a 38 per cent increase in the number of manufacturing jobs. The once predominantly agricultural state now has a higher

percentage of workers employed in manufacturing than the national average — 22 per cent in Arkansas, 16 per cent nationally.

"Because of Bill Clinton, this medium-size state now ranks second nationally in job growth and sixth in per capita income

growth," brags *Putting People First*, a book by Mr. Clinton and running-mate Al Gore.

There's plenty of campaign bravado in that statement, but Arkansas officials credit Mr. Clinton with helping lure companies to the state.

"Clinton is the kind of governor who wants to do whatever it takes to attract companies to Arkansas," says Barbara Ashcraft, of the Arkansas Industrial Development Commission. "He has been a hands-on governor as far as meeting with company officials, calling them, negotiating with them."

Ms. Ashcraft adds, "It's not uncommon at all for him to have a specific interest in companies that are coming to the state, or moving production here."

Including Dana? You bet, says Henry F. Jones, Greater Jonesboro Chamber of Commerce president.

"Whenever we try to attract a company, he is excited about helping," says Mr. Jones. "He's been out to visit the Dana plant."

Turn to Page 5, Col. 1

Toledo Blade 10-18-92

Job theft?

► Continued from Page 1

The Dana plant at Jonesboro, population 46,000, was started in 1979, during Mr. Clinton's first term as governor. It was expanded in the mid-80s, in his second term, when the governor met Dana officials at the plant and encouraged them to move more production to his state.

"One of the impressive things was the accessibility of government people. It goes beyond willingness, it was their enthusiasm for new companies," says Don Decker, a Dana spokesman.

"I remember going down for an open house at our Jonesboro plant a few years ago. Clinton showed up at the open house and spent a fair amount of time there — about three hours. He was very enthusiastic about having Dana there."

With Mr. Clinton's help, Mr. Jones says, "We have a lot of Ohio companies moving down here or are looking down here." O.S. Kelly Co., from Springfield, recently opened a plant near Jonesboro, and Akron-based GenCorp just announced it will build a \$10 million facility.

The Dana plant is a favorite of the governor, says Mr. Jones. "In a lot of his speeches around the state, he refers to the Dana plant in Jonesboro, and how proud he was that Arkansas could attract it."

Mr. Clinton's Arkansas Industrial Development Commission gives plenty of encouragement to firms.

"The percentage of unionized Arkansas manufacturing workers has dropped from 16.8 per cent in 1980 to 11.3 per cent in 1989, representing a 33 per cent decline in union membership," its literature brags.

The literature assures corporate types worried about a possible resurgence of a labor movement that "Arkansas' constitution guarantees that we are a right-to-work state."

The commission offers to make arrangements that "provide financing for land, building, machinery, and new equipment." And it promises exemptions from taxes on purchases of machinery and equipment, inventory and property, and raw material purchases. It even pledges to refund sales and use taxes on building materials.

That's not all.

In the case of Dana and other newcomers, the state provides a corporate income tax credit of \$2,000 per job created, so long as it goes to an unemployed Arkansan.

"It works like this: If you hire 20 people, you get \$40,000 off your state taxes," says Al Brown, controller at the Jonesboro Dana plant, which employs 197 workers.

"We'll be able to take advantage of that next year. There's a plant in Toledo, Ohio, that they're phasing out, so we're expanding."

Dick Rombkowski, chairman of the United Auto Workers unit at the Toledo plant, saw jobs flow to non-union Dana facilities in Jonesboro, Knoxville, Tenn., and Mexico through the 1980s. In a division that once employed 3,000 Toledoans, only 149 remained when Dana announced the closing this year.

A 32-year veteran at the transmission plant who will be out of work Jan. 1, Mr. Rombkowski notes that the last strike was in 1951, and that workers recently accepted pay cuts to keep jobs in Toledo.

But even after chopping their wages from an average of \$18 an hour in 1986 to \$12 an hour, he says the company had its sights set on Arkansas, where workers start at \$9 an hour, and Mexico, where they earn a fraction of that amount.

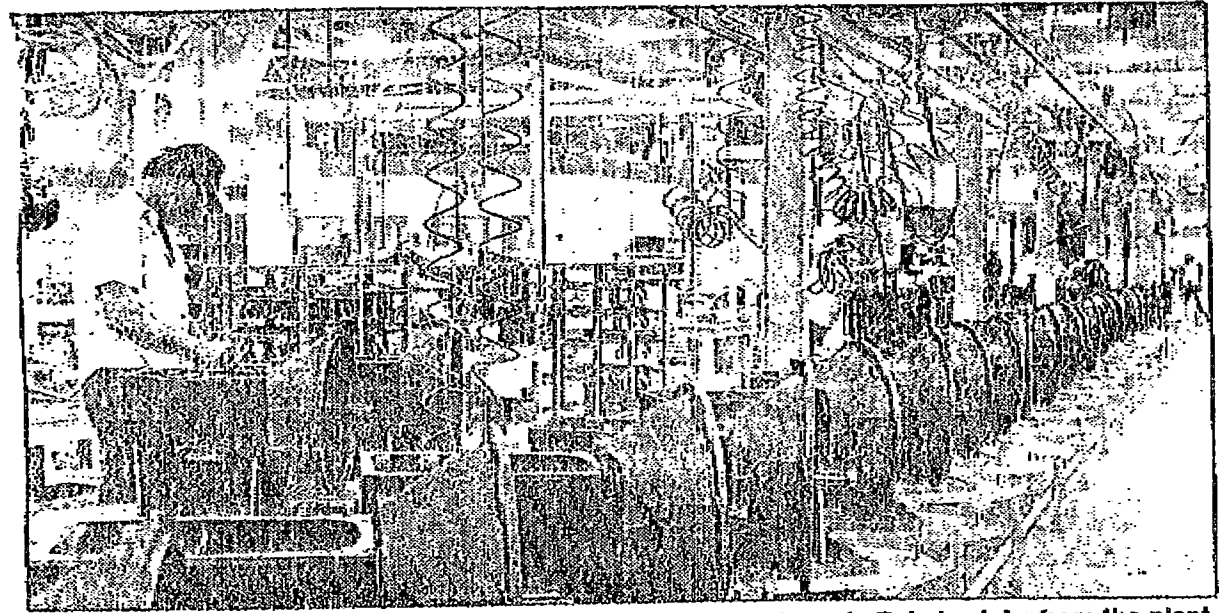
Mr. Decker, the Dana spokesman, says that wages were "only a small part" of the decision to shift work to Jonesboro. He pointed to lower taxes, lower workers compensation rates, and state services such as training programs as other factors.

Mr. Rombkowski blames the company, not Bill Clinton.

"Whether he was governor or somebody else was governor and you had a right to do this, you probably would," says Mr. Rombkowski. Still, the union leader admits it will be "very difficult" for some workers to pull the Clinton lever. In the end, he thinks that most will do so as a "lesser of two evils" choice.

"We know what we're dealing with," he says. "We know Clinton's not a 'labor man.' We know we won't get a lot of labor bills. But the devil would be better than Bush."

Mr. Clinton and Mr. Gore, often discuss the closing of a Decatur, Tenn., textile plant, where production moved to Central America. But Mr. Rombkowski does not expect to hear the candidates talk about the



BLADE PHOTO

Blaine Puderbaugh is shown at work in a 1989 photo taken at Dana in Toledo. Jobs from the plant will be moved to Jonesboro, Ark.

Dana plant in Toledo.
"They won't talk about the raiding," he says. "On the one hand Clinton is trying to win the labor support, but on the other hand he wants to get the southern support and he isn't going to risk that."
Many who followed the debate over raiding say it should be high on the list of political topics.
Arkansas officials say they are just looking out for the interests of their workers, and some corporate

lobbyists argue that moves help them to remain more competitive.
But critics say raiding is "eating America alive."
"It's an industrial and economic policy based on cannibalism. They use state money to throw people out of work in one state and to create non-union jobs in another state," says Rudy Kuzel, president of UAW Local 72 in Kenosha, Wis.
"It's ruining the country and it ought to be against the law."

Jane Slaughter, who covers the auto industry for the publication Labor Notes, agrees. "Raiding is not a new threat. But it is a threat, definitely. In the best of all worlds, that would be exactly the kind of issue that the president and the new Congress would address."
But what are the prospects for action at a national level?
Not good, say experts on plant closing issues.
"What we have is a debilitating

competition among the states and municipalities within regions. There is right now it seems to me very little interest in addressing that issue at the appropriate level of government," says Ron Randall, director of the Urban Affairs Center at the University of Toledo.
"It seems to me the cities are really locked into that competition. They can say we won't compete, but then they lose their firms. If they do compete they give away incentives they can ill-afford. The states can address the issue of competition within them, but it really falls to the national government to act on that. And I haven't heard anything from either candidate on this."
The Reagan-Bush years saw raiding reach new highs, and the "free market" President gives little indication that he will change course now. Mr. Clinton talks a lot about "putting America to work," but state-vs.-state raiding is not addressed in his "National Economic Strategy" tract or in *Putting People First*.
Mr. Clinton talks about "ending tax breaks for American companies that shut down plants here and ship American jobs overseas," but when asked about tax breaks help corporations close plants and move within the United States, he is mum.
Some partisans, like Republican Governor Voinovich, see the prospect of a southern Democratic governor entering the White House as a serious threat to Ohio's industrial base.

"Look at what happened when Jimmy Carter was president," he says. "Things were skewed toward the South, and Ohio got hurt."
Jonesboro's Mr. Jones says, "As president, Clinton's responsibilities are much broader, but I think he understands the needs of business and the particular needs of states like Arkansas and Mississippi and I think that will influence him."
Mr. Clinton has told *The Blade* that he is more sensitive than Mr. Bush to the industrial Midwest, and most union leaders agree.
But the Democrat's silence on the subject of raiding — as well as his Arkansas record — troubles Darrell Warner, 44, a father of three who works as a mechanic at the Dana plant in Toledo.
He says he's "disappointed" by both major candidates. That has him considering independent Ross Perot, who has argued loudly for programs to protect America's industrial base.
In the end, however, he worries that the job he will lose next month is just another of the slow cuts that will eventually destroy Toledo.
"It's obviously a trend, and not a healthy one. It's a trend that the government is supporting because it's more concerned about the corporations than workers or communities," he says.
"It seems like the government is supporting what will take all the manufacturing jobs from Middle America, and I'm not sure it'll change — no matter who we elect."

President to Visit Kettering, Lima

DAYTON, Ohio (AP) About 7,500 tickets were distributed for today's Republican rally in suburban Kettering. President Bush was to campaign at the Frazee Pavilion before heading to Lima, where he is to appear Wednesday on the "Good Morning America" television program at the Civic Center.

Late Monday, Bush-Quayle campaign officials announced that the president also would visit Strongsville on Wednesday.

A Montgomery County Republican Party poll taken Sunday night showed Bush and Democratic candidate Bill Clinton in a near dead-heat in the county, each of them with about twice the backing of independent Ross Perot.

"This is extremely good news for President Bush," said John White, Montgomery County coordinator for the president's re-election campaign.

"Kettering has quite a few Reagan Democrats that we have to turn our way in order for President Bush to win election, and we feel confident that will happen," he said.

Montgomery County has been featured in Time magazine as one of five key suburban counties in must-win states.

Montgomery County Democratic Party Chairman Joe Shump said he's not buying the Republican poll. He said his party's surveys, which are about two weeks old, showed Clinton leading Bush by a more substantial margin.

"I don't see anything here in the county that would generate any support for Bush," Shump said.

But he said Perot's recent surge probably has depressed Clinton's numbers somewhat.

AP-NY-10-27-92 0200EST

Backers of Term Limits Spending \$200,000

COLUMBUS, Ohio (AP) Backers of three ballot proposals to limit terms of elected public officials are not satisfied with polls showing the issues backed by most Ohio voters surveyed.

On Monday, they launched a \$200,000 advertising campaign.

John Jazwa, treasurer of Ohioans for Term Limits, said the backers want to increase support before the Nov. 3 election to "send a clear message to politicians and the nation."

At a news conference, he played a videotape of a single television ad that will be shown until Election Day in the Cleveland, Columbus and Cincinnati markets.

It shows newspaper headlines that tell of pay raises, savings and loan bailouts, budget deficits, bounced checks and other scandals, coming up one by one and appearing to soil an American flag in the background.

It concludes by saying the solution is: "Vote for Issues 2, 3 and 4."

Issue 2 would limit members of the U.S. Senate to two six-year terms and U.S. House members to four two-year terms.

Issue 3 would limit state senators to two four-year terms and Ohio House members to four two-year terms.

Issue 4 applies to statewide elected officials who could serve no more than two four-year terms a restriction that already applies to the governor.

Jazwa said the money to buy the media time came from a base of about 1,200 contributors after more than 600,000 Ohioans signed petitions to put the issues on the ballot.

The ad aired Monday for the first time.

Opponents include the Ohio AFL-CIO and the League of Women Voters of Ohio.

Marilyn Shearer, league president, said voters already determine at the polls who remains in office.

"I think it is scary. I think it is going to change the whole character of representative government. It's a shoot-from-the-hip kind of thing, and it does not address the basic problems at all," she said.

Polls taken in late summer showed about 70 percent of the Ohio voters surveyed favored all three issues.

But a University of Akron poll conducted Tuesday through Saturday showed 51 percent of the participants favoring term limits, 38 percent undecided and 12 percent against term limits.

The poll of 691 voters whose telephone numbers were selected at random was sponsored by the Akron Beacon Journal and television stations WJW in Cleveland and WHIO in Dayton. The margin of error was four percentage points.

AP-NY-10-27-92 0243EST

Withdrawal/Redaction Sheet

(George Bush Library)

Document No. and Type	Subject/Title of Document	Date	Restriction	Class.
02. Memo	Michele Nix to Steve Provost, Dan McGroarty, and Christina Martin, re: Toledo, Ohio. (3 pp.)	10/26/92	P-5	

Collection:

Record Group: Bush Presidential Records
Office: Speechwriting, White House Office of
Series: Speech File, Backup
Subseries:
WHORM Cat.:
File Location: Toledo, Ohio 10/28/92

Open on Expiration of PRA
(Document Follows)

By AN (NLGB) on 4/5/2008

Date Closed: 12/7/2004
FOIA/SYS Case #:
Re-review Case #: 2004-2265-S
P-2/P-5 Review Case #:

OA/ID Number: 07582

MR Case #:
MR Disposition:
Disposition Date:

Appeal Case #:
Appeal Disposition:
Disposition Date:

RESTRICTION CODES

Presidential Records Act - [44 U.S.C. 2204(a)]

P-1 National Security Classified Information [(a)(1) of the PRA]
P-2 Relating to the appointment to Federal office [(a)(2) of the PRA]
P-3 Release would violate a Federal statute [(a)(3) of the PRA]
P-4 Release would disclose trade secrets or confidential commercial or financial information [(a)(4) of the PRA]
P-5 Release would disclose confidential advise between the President and his advisors, or between such advisors [(a)(5) of the PRA]
P-6 Release would constitute a clearly unwarranted invasion of personal privacy [(a)(6) of the PRA]

C. Closed in accordance with restrictions contained in donor's deed of gift.

Freedom of Information Act - [5 U.S.C. 552(b)]

(b)(1) National security classified information [(b)(1) of the FOIA]
(b)(2) Release would disclose internal personnel rules and practices of an agency [(b)(2) of the FOIA]
(b)(3) Release would violate a Federal statute [(b)(3) of the FOIA]
(b)(4) Release would disclose trade secrets or confidential or financial information [(b)(4) of the FOIA]
(b)(6) Release would constitute a clearly unwarranted invasion of personal privacy [(b)(6) of the FOIA]
(b)(7) Release would disclose information compiled for law enforcement purposes [(b)(7) of the FOIA]
(b)(8) Release would disclose information concerning the regulation of financial institutions [(b)(8) of the FOIA]
(b)(9) Release would disclose geological or geophysical information

October 26, 1992

MEMORANDUM FOR STEVE PROVOST
DAN MC GROARTY
CHRISTINA MARTIN

FROM: MICHELE NIX
SUBJECT: TOLEDO, OHIO

ASIDE: The President made reference today to Clinton-Gore having as much foreign policy experience as Millie. It was a good line. Why don't we add at least one line in his talking points about Clinton's inexperience in foreign policy [it's one of the big reasons people are afraid to cast their vote for him] -- perhaps the fact that when asked to recite his foreign policy credentials, Chickenhead mentioned working with the Senate Foreign Relations Committee -- but he was just an intern, for God's sake! "Sorry, Mr. Clinton, but I don't think stapling papers and taking phone messages qualifies you to be Commander-in-Chief."

And, also, why not mention that other leaders ARE NERVOUS about Clinton. CNN had two foreign journalists on last week -- one from Germany, the other Russia -- who said that their countries would like to see Bush stay. I don't think a lot of people realize how scared the rest of the world is about Clinton getting in. An inexperience twit like Clinton getting in office would affect not only how other countries deal with us in international crises but will affect the stock markets as well. We've already seen evidence of that when the bond markets went nuts.

TOLEDO

This rally takes place at the Sea Gate Convention Center. Approximately 5,000 people expected. Time: 9:55 a.m.

- Bruce Willis is expected to attend -- probably traveling with POTUS. Governor Voinovich will introduce both the President and Bruce onto stage. Bruce will intro POTUS.
- The banner behind the President will read "Six Days to Victory." The idea that "We're on a roll!" is the main theme that runs through the event.

- Inside the convention center and within view of the President and the audience is a model of the Statue of Liberty.
- Jamie Farr -- Clinger on "M*A*S*H" -- is from Toledo and is very popular there. Toledo hosts an annual Jamie Farr golf tourney and often invites Farr to numerous citywide events.

LOCAL ISSUES

- Per the Chamber of Commerce President: Toledo needs a pep talk. They're in a bad financial situation now. The President should definitely start out with or end with -- or both -- some lines that reassure Toledo and that recognize Toledo as important, separate from Cleveland and Columbus. Basically, they need a self-esteem check.
- Ken Brown, who'll be at the event, is running against the current Congressional representative (9th district), Marcy Kaptur (D). She voted against a BBA.
- Toledo and surrounding Lucas County is heavily Democratic.
- Toledo is in the midst of deciding on a very important referendum -- "Issue 8." Right now, the city has a weak-mayor system, in which the mayor sits on the city council but does not have a lot of power. The city manager is basically the top person. The "strong mayor" referendum would put the mayor in the top position, as is the case for most big cities. Additionally, the referendum would give the mayor a line-item veto to use against council spending proposals. HOWEVER, the citizens aren't sure they're ready for a switch just yet. The President could at least recognize the fact that their city is dealing with transition, if anything.
- Major employers -- primarily auto-related industries -- Jeep, GM and Chrysler.
- Per the NW Ohio BQ Director: A week ago, the Toledo Blade ran a newspaper article called "Job Growth or Job Theft" (which I have). The article said that Clinton's proud assertion of job growth comes from Clinton's aggressive tactics to steal jobs from other states -- namely Ohio, specifically Toledo. Shortly after election day, the Dana plant (Dan Corp.'s Spicer Transmission Division on Enterprise Boulevard) in Toledo will begin shutting down, with much of its work moving to Arkansas.
The article talks about the tactic of "raiding" -- in which other states lure jobs from other states.
Included in the article is a quote from an employee who complains that "He's [Clinton] the governor of the state

that took my job. He didn't create any jobs, he just sucked them in from other parts of the country. He talks about how he created all these jobs; but I know where they came from - from us."

The problem is that this same employee says he's going to vote for Clinton -- though not enthusiastically. (There were a few other quotes from employees along these same lines -- voting for Clinton, but not excited about it.)

The point is that the issue of Arkansas taking jobs down to the South -- "with promises of weak unions, low wages, and lax environmental regulations" [newspaper quote by writer] -- is a sore spot for Toledo citizens and a weak spot for Clinton in this town.

The perception in this highly Democratic, unionized city is that the President's policies are taking jobs to Mexico and other parts of the world. This is a point the President should address and also take advantage of slamming Clinton for taking jobs away from Toledo.

Bottom line: This issue has left this town on the fringe -- not wanting to vote for either candidate, but leaning toward Clinton if we don't convince them to do otherwise.

STATE ISSUES:

See previous info from Dayton color memo.

ACKS:

So far:

Governor Voinovich
Bruce Willis
Ken Brown, running for 9th district

OHIO → OHIO EXPORTS

Proprietary to the United Press International 1992

August 31, 1992, Monday, BC cycle

SECTION: Regional News

DISTRIBUTION: Ohio

LENGTH: 297 words

HEADLINE: Governor leaves Friday on trade mission

DATELINE: COLUMBUS, Ohio

KEYWORD: OH-VOINOVICH

BODY:

Gov. George Voinovich is scheduled to depart Friday on a 15-day trade mission to Southeast Asia and a 5-day visit to Ohio's trade offices in Hong Kong and Tokyo.

Voinovich will lead 14 Ohio business representatives on the 15-day trip to Thailand, Singapore, Malaysia and Indonesia.

The governor will extend his trip by five days to visit Ohio's trade offices in Hong Kong and Tokyo, where he also will speak at the annual meeting of the Midwest U.S.-Japan Association.

Voinovich said the purpose of the trip is to increase Ohio exports to the Asian countries, which have the fastest-growing economies in the world.

The Buckeye State ranks third in the nation in exports overall, behind California and Texas, with an estimated \$27 billion in products shipped annually to other countries.

"The only thing that has prevented Ohio from going into the dumper is exports," Voinovich said. "This trip opens up a whole new area where their market is expanding more rapidly than in any other part of the world.

"I'm a fisherman," Voinovich said. "I always try and fish a stream or a lake where I know there are the most fish. ... The idea is to use the right kind of bait or lure."

The trip will cost Ohio taxpayers about \$45,000, covering expenses for the governor; John Meyer, his communications director; David Harpley, the state's international trade director; Randy Hochstetter, of the state Development Department; Harry Schwind, the governor's security guard of the State Highway Patrol; and Alice Mong, the state's trade representative in Hong Kong.

First Lady Janet Voinovich is to accompany her husband on the trip, but her expenses are being paid by private sources. The business representatives will pay their own travel costs.

LEVEL 1 - 2 OF 7 DOCUMENTS

Public Papers of the Presidents

Remarks to Findlay Machine and Tool Employees in Findlay,
Ohio

28 Weekly Comp. Pres. Doc. 1524

August 27, 1992

LENGTH: 2222 words

... probably tell me that the shop next door is the American Economics Association. But nevertheless, I know that economists can be confusing sometimes. But when it comes to the value of foreign trade, they all agree: Foreign trade creates American jobs. Right now, one out of every seven Ohio manufacturing jobs is tied to foreign trade. Whether it's toothpaste from Procter and Gamble or the M-1A2 tank built in Lima for sale to Saudi Arabia, exports equal paychecks for the people of Ohio.

That's why I want to talk today about a dangerous idea embraced by my opponent, a new tax increase that he's taken to heart. And I'm not talking about the \$ 150 billion tax ...

28 Weekly Comp. Pres. Doc. 691

In our own War for Independence, those who took this kind of stand were known as the "summer soldiers." And they wanted the glory of the revolution without showing the gumption to stand for freedom even in tough times. Our stand is clear; my stand is clear: Open trade is vital to this country, to the United States, and every bit as vital as domestic reforms to renew our system of education, health care, Government, and administration of justice.

A free trade area comprising the United States, Mexico, and Canada would be the largest market in the entire world: 360 million consumers in a \$ 6 trillion, \$ 6 trillion economy. Mexico -- and I salute its President, it's business people here tonight -- Mexico is among the fastest growing national markets for U.S. exports today. And over the last 3 years alone, American merchandise exports to Mexico have increased by two-thirds, two-thirds. Our exports of autos, auto parts, telecommunications equipment to Mexico have doubled. And while members of this audience may be aware of this, I doubt it is widely known in the United States that two-thirds of all imports into Mexico come from the United States.

It's not just the border States that profit from this growth. During my Presidency, 45 of our 50 States have increased their exports to Mexico. Our top 10 exporters to Mexico today include Michigan, Illinois, New York, Louisiana, Pennsylvania, Florida, and Ohio, as well as Texas, California, and Arizona,

those border States.

Trade with Mexico already supports hundreds of thousands of U.S. jobs. And just as an example: Thousands of good jobs in Warren, Ohio, and Rochester, New York, depend on sister plants in Mexico to keep their products competitive. A North American free trade agreement would create thousands more. It would create competitive efficiencies and economies of scale that will help American companies compete in world markets.

Free trade with Canada and Mexico will make all of us winners in economic endeavor, but our relationship goes well beyond trade. We share borders that span the continent. We're linked by centuries-old ties of family and culture. I share a warm friendship with Prime Minister Brian Mulroney of Canada, whom I consult frequently. I count President Carlos Salinas also as a dear friend. And he and I have been promoting the "spirit of Houston" ever since our summit meeting just after both of us were elected in 1988. And both President Salinas and Prime Minister Mulroney are bold and imaginative leaders, and I am committed to working with them to forge enduring friendship among our countries, based on open trade, cooperation, and mutual respect.

Now, you may have heard some suggest that politics will dictate delaying the North American free trade agreement until after the election. Well, let me

LEVEL 1 - 5 OF 7 DOCUMENTS

Public Papers of the Presidents

Remarks on Signing the Omnibus Trade and Competitiveness Act of 1988 in Long Beach, California

24 Weekly Comp. Pres. Doc. 1077

August 23, 1988

LENGTH: 1321 words

... corporations. Much of it comes from America's small businesses. Low to the ground, lean, yare, America's entrepreneurial firms have triumphed in ways that once would have been thought impossible. Like a company in Columbus, Ohio, which employs 100 workers to export, of all things, sand, to, of all places, Saudi Arabia. [Laughter]

Well, we're here to sign a piece of legislation that will help our economy continue to grow and compete. Our administration and Congress have come together in ...

Business America, March 23, 1992

--Another 132,800 jobs in non-manufacturing industries--such as services, wholesale and retail trade, communications, and transportation--were indirectly sustained by manufactures exports.

* The Chicago-Gary metropolitan area in 1986 exported an estimated \$ 12.0 billion of manufactures, which sustained about 98,300 workers in the manufacturing sector.

Ohio's exports rose 19 percent in 1990, increasing to \$ 16 billion from \$ 13 billion in 1989. Ohio's 1990 exports were 58 percent above their 1987 level.

* Ohio's top five export industries in 1990 were transportation equipment (\$ 5.4 billion); computers and industrial machinery (\$ 3.0 billion); chemicals (\$ 1.7 billion); electric and electronic equipment (\$ 924 million); and fabricated metal products (\$ 697 million). These industries together accounted for 74 percent of the state's total exports.

* Ohio's exporters diversified into 23 additional foreign markets during 1987-90. The state exported to 150 markets in 1987 and to 173 markets in 1990.

* Ohio's biggest export market is Canada, which in 1990 bought 46 percent (\$ 7.3 billion) of the state's total exports.

Business America, March 23, 1992

* After Canada, Ohio's most important foreign markets in 1990 were France (\$ 1.3 billion); Japan (\$ 1.3 billion); the United Kingdom (\$ 696 million); West Germany (\$ 521 million); and Mexico (\$ 445 million).

* The state's exports to Mexico--a major U.S. trade partner and Ohio's sixth-largest export market--grew 81 percent between 1987 and 1990. Leading exports to Mexico in 1990 were computers and industrial machinery; chemicals, rubber and plastic products; electric and electronic equipment; and transportation equipment.

* In 1987, the latest year for which export-related employment data are available, about 311,700 workers in Ohio owed their jobs to exports of manufactured goods.

--An estimated 176,800 manufacturing jobs were directly supported by export sales of manufactures

--Another 134,900 jobs in non-manufacturing industries--such as services, wholesale and retail trade, communications, and transportation--were indirectly sustained by manufactures exports.

Business America, March 23, 1992

* The Cleveland-Akron metropolitan area in 1984 exported an estimated \$ 5.3 billion of manufactures, which sustained about 43,500 workers in the manufacturing sector. The Cincinnati metropolitan area exported about \$ 3.1 billion of manufactures. This export activity supported about 22,100 manufacturing jobs. In the Dayton-Springfield area, \$ 1.8 billion of manufactures exports employed about 14,200 workers.

Louisiana's top exports in 1990 included food products (\$ 2.8 billion), chemicals (\$ 2.6 billion), and refined petroleum products (\$ 1.0 billion). (Agricultural commodities ranked first in the state's export figures, but much of the agricultura exports attributed to Louisiana are presumed to have originated in other states.)

* Louisiana's 1990 merchandise exports were \$ 16.8 billion, down 5.5 percent from the state's 1989 exports, but 23 percent above the 1987 level.

* Louisiana's exporters diversified into 13 additional foreign markets during 1987-90. The state exported to 154 markets in 1987 and to 167 markets in 1990.

* Louisiana's top export market in 1990 was Japan, which purchased 16 percent (\$ 2.6 billion) of the state's total exports.

LEVEL 2 - 2 OF 10 STORIES

Proprietary to the United Press International 1992

September 7, 1992, Monday, BC cycle

SECTION: Regional News

DISTRIBUTION: Ohio

LENGTH: 382 words

HEADLINE: Ohio trade delegation arrives in Thailand

DATELINE: BANGKOK, Thailand

KEYWORD: OH-VOINOVICH

BODY:

Gov. George Voinovich and a 14-member delegation of Ohio business people on a trip to Southeast Asia were to begin a full schedule of meetings Monday.

The group, which arrived Saturday, hopes to boost exports of Ohio products to four Southeast Asian countries during the next two weeks -- Thailand, Singapore, Malaysia and Indonesia. They also plan stops in Hong Kong and Japan.

But the trip, which is costing Ohio taxpayers more than \$45,000, isn't likely to produce immediate results, according to Herb Cochran of the U.S. Foreign Commercial Service, which arranged 180 appointments for the business representatives.

"The object is not for you to find a lifelong partner at the first dance," said Cochran. Most of those involved in the trip agree.

"This is not the kind of trip where we're going to sign any big business deals immediately," said David Harpley, head of the International Trade Division of the Ohio Department of Development, adding that the trip's success will be difficult to measure in dollars and cents.

Matt Daley, deputy chief of mission of the U.S. Embassy in Bangkok, said, "they (the Thais) may not deem you serious until you come back a second time."

But Voinovich has said a 10 percent increase in Ohio exports could create 68,000 jobs in the state and he would like to see some visible results from the trip.

"This is the first time around for me," said the governor. "It's a learning experience. But we should do everything within reason to try and measure our success. I want output-based performance."

Ohio, the nation's third leading exporting state behind California and Texas, is eyeing a market considered ripe because the developing Southeast Asian countries have the fastest-growing economies in the world.

Thailand is expected to have a "bad" year this year with 7 percent economic growth. But that's more than four times the U.S. growth rate.

Proprietary to the United Press International, September 7, 1992

Thailand shipped \$6 billion in goods to the United States last year, mainly fishery products, textiles and electronic circuits, while importing nearly \$4 billion in U.S. goods. Most of that was machinery and chemicals.

The trip will focus on some of the things Thailand needs most -- machine tools and food processing and packaging equipment.

Withdrawal/Redaction Sheet

(George Bush Library)

Document No. and Type	Subject/Title of Document	Date	Restriction	Class.
01. Memo	Michele Nix to Steve Provost, Dan McGroarty, and Christina Martin, re: Toledo, Ohio. (3 pp.)	10/26/92	P-5	

Collection:

Record Group: Bush Presidential Records
Office: Speechwriting, White House Office of
Series: Speech File, Backup
Subseries:
WHORM Cat.:
File Location: Toledo, Ohio 10/28/92

Open on Expiration of PRA
(Document Follows)

By SN (NLGB) on 4/5/2005

Date Closed: 12/7/2004 FOIA/SYS Case #: Re-review Case #: 2004-2265-S P-2/P-5 Review Case #:	OA/ID Number: 07582
MR Case #: MR Disposition: Disposition Date:	Appeal Case #: Appeal Disposition: Disposition Date:

RESTRICTION CODES

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P-1 National Security Classified Information [(a)(1) of the PRA]
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 P-3 Release would violate a Federal statute [(a)(3) of the PRA]
 P-4 Release would disclose trade secrets or confidential commercial or financial information [(a)(4) of the PRA]
 P-5 Release would disclose confidential advise between the President and his advisors, or between such advisors [(a)(5) of the PRA]
 P-6 Release would constitute a clearly unwarranted invasion of personal privacy [(a)(6) of the PRA]

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(b)(1) National security classified information [(b)(1) of the FOIA]
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 (b)(6) Release would constitute a clearly unwarranted invasion of personal privacy [(b)(6) of the FOIA]
 (b)(7) Release would disclose information compiled for law enforcement purposes [(b)(7) of the FOIA]
 (b)(8) Release would disclose information concerning the regulation of financial institutions [(b)(8) of the FOIA]
 (b)(9) Release would disclose geological or geophysical information

October 26, 1992

MEMORANDUM FOR STEVE PROVOST
DAN MC GROARTY
CHRISTINA MARTIN

FROM: MICHELE NIX *MN*

SUBJECT: TOLEDO, OHIO

*Michele -
a few
notes
- MN*

ASIDE: The President made reference today to Clinton-Gore having as much foreign policy experience as Millie. It was a good line. Why don't we add at least one line in his talking points about Clinton's inexperience in foreign policy [it's one of the big reasons people are afraid to cast their vote for him] -- perhaps the fact that when asked to recite his foreign policy credentials, Chickenhead mentioned working with the Senate Foreign Relations Committee -- but he was just an intern, for God's sake! "Sorry, Mr. Clinton, but I don't think stapling papers and taking phone messages qualifies you to be Commander-in-Chief."

And, also, why not mention that other leaders ARE NERVOUS about Clinton. CNN had two foreign journalists on last week -- one from Germany, the other Russia -- who said that their countries would like to see Bush stay. I don't think a lot of people realize how scared the rest of the world is about Clinton getting in. An inexperienced wit like Clinton getting in office would affect not only how other countries deal with us in international crises but will affect the stock markets as well. We've already seen evidence of that when the bond markets went nuts.

TOLEDO

This rally takes place at the Sea Gate Convention Center. Approximately 5,000 people expected. Time: 9:55 a.m.

- Bruce Willis is expected to attend -- probably traveling with POTUS. Governor Voinovich will introduce both the President and Bruce onto stage. Bruce will intro POTUS.
- The banner behind the President will read "Six Days to Victory." The idea that "We're on a roll!" is the main theme that runs through the event.

- Inside the convention center and within view of the President and the audience is a model of the Statue of Liberty.
- Jamie Farr -- Clinger on "M*A*S*H" -- is from Toledo and is very popular there. Toledo hosts an annual Jamie Farr golf tourney and often invites Farr to numerous citywide events.

LOCAL ISSUES

- Per the Chamber of Commerce President: Toledo needs a pep talk. They're in a bad financial situation now. The President should definitely start out with or end with -- or both -- some lines that reassure Toledo and that recognize Toledo as important, separate from Cleveland and Columbus. *Basically, they need a self-esteem check.* *identity crisis* *yes ✓*
- Ken Brown, who'll be at the event, is running against the current Congressional representative (9th district), Marcy Kaptur (D). She voted against a BBA.
- Toledo and surrounding Lucas County is heavily Democratic.
- Toledo is in the midst of deciding on a very important referendum -- "Issue 8." Right now, the city has a weak-mayor system, in which the mayor sits on the city council but does not have a lot of power. The city manager is basically the top person. The "strong mayor" referendum would put the mayor in the top position, as is the case for most big cities. Additionally, the referendum would give the mayor a line-item veto to use against council spending proposals. HOWEVER, the citizens aren't sure they're ready for a switch just yet. The President could at least recognize the fact that their city is dealing with transition, if anything.
- Major employers -- primarily auto-related industries -- Jeep, GM and Chrysler.
- Per the NW Ohio BQ Director: A week ago, the Toledo Blade ran a newspaper article called "Job Growth or Job Theft" (which I have). The article said that Clinton's proud assertion of job growth comes from Clinton's aggressive tactics to steal jobs from other states -- namely Ohio, specifically Toledo. Shortly after election day, the Dana plant (Dan Corp.'s Spicer Transmission Division on Enterprise Boulevard) in Toledo will begin shutting down, with much of its work moving to Arkansas.
The article talks about the tactic of "raiding" -- in which other states lure jobs from other states.
Included in the article is a quote from an employee who complains that "He's [Clinton] the governor of the state

see next page

that took my job. He didn't create any jobs, he just sucked them in from other parts of the country. He talks about how he created all these jobs; but I know where they came from - from us."

The problem is that this same employee says he's going to vote for Clinton -- though not enthusiastically. (There were a few other quotes from employees along these same lines -- voting for Clinton, but not excited about it.)

The point is that the issue of Arkansas taking jobs down to the South -- "with promises of weak unions, low wages, and lax environmental regulations" [newspaper quote by writer] -- is a sore spot for Toledo citizens and a weak spot for Clinton in this town.

The perception in this highly Democratic, unionized city is that the President's policies are taking jobs to Mexico and other parts of the world. This is a point the President should address and also take advantage of slamming Clinton for taking jobs away from Toledo.

Bottom line: This issue has left this town on the fringe -- not wanting to vote for either candidate, but leaning toward Clinton if we don't convince them to do otherwise.

STATE ISSUES

See previous info from Dayton color memo.

ACKS

so far:

Governor Voinovich
Bruce Willis
Ken Brown, running for 9th district

11 CAFE
might
work
here