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Spartanburg, North Carolina Rally 10/26/92 [OA 8486]

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PRESIDENTIAL REMARKS:

Raleigh, N.C.
Oct. 26, 1992

Thank you and good evening everyone. It's great to be in Raleigh.//

We started this morning in Spartanburg, South Carolina, and took this great train all the way -- into your beautiful state.

It's been a great two days on the rail -- in one of the most beautiful parts of America. I can't think of a better place to end our train trip -- than right here -- at the great State Fair of North Carolina.

As I've campaigned across the country, I've expressed my concern that America not be overwhelmed by the pessimism that seems to be gripping our great nation today.

My critics say I "just don't get it," to use a popular phrase. But let me tell you what I do "get."

From the vast expanse of my life -- I have seen this nation in both winter and spring. I was a child during the Depression. At 18 -- I was barely old enough to live, when I began to watch men die -- in a vicious war in which America stood the ramparts of freedom.

Over the years, I have seen America confront many, many challenges. Through war or recession -- the American Spirit has never flickered -- and America has emerged -- stronger, sturdier -- always number one.//

Are our challenges today anymore daunting than what we have faced before? No. Not by a long-shot.

The media would have you believe that we are in the worst economic times since the Great Depression. That is a lie. We have suffered through three recessions in 20 years, and this is the shallowest -- nowhere near as bad as the Carter years.

The media would have you believe that we are losing the economic war to Japan and Germany. But that too is a lie. America now sells more goods abroad than any other country, our standard of living is second to none, our workers are more productive than the Japanese -- more productive than the Germans -- more productive than any other workers in the world.//

Why do the media and my opponent persist in these exaggerations? Because their philosophy is simple -- "they don't look good, if things don't look bad." They want you to believe in the false God of big government -- that if we simply send more power and taxes to all those people in Washington -- all our problems will go away.

My opponent says that his is the candidacy of change. But last time we tried his formula of change -- we changed inflation to over 10 percent -- and destroyed the family budget. We changed interest rates to over 20 percent -- and made home ownership impossible. We changed America's reputation -- and made America blush in embarrassment around the world.

I don't believe America wants that kind of change.//

We are in the midst of a global transition. I am proud that our leadership has changed the world -- and made our children's lives safer.

And I am proud -- that while many nation's economies are drowning in this global recession -- we have kept America afloat.

Yes, change is all around us. But I believe the principles that should guide change -- are the principles that should never change.

Here's what I believe. The real power in this nation comes not from marble mausoleums along the Potomac -- but from real people -- in places like Raleigh.

Governor Clinton says he wants to put people first -- but if you look real close at his proposals -- they only put government first.

Governor Clinton says the way to create more jobs -- is to pile more taxes on people and businesses. For example, he would slap new taxes on all the small businesses that form the backbone of this thriving North Carolina economy. And he would tax the hard-working middle-class -- to pay for all his campaign promises.

I say the way to create jobs is to tear down barriers to trade and cut taxes. Give an American worker the chance -- and they will out-think, out-create and out-compete -- any other worker in the world.

Governor Clinton and I both want to reform our schools.

I believe it is time to embrace new ideas -- like competition. Governor Clinton can't allow every parent to choose their kids schools, because the teachers union won't let him. I am the candidate who says that every parent should have the right to choose their kids schools -- public, private or religious.

Governor Clinton and I both talk about reforming government. But he says he is against limiting the terms of members of Congress. I say it is time to approve term limits -- and give government back to the people.//

These are just three examples, but there are so many others. Reforming welfare and putting America back to work. Giving families relief from rising health care costs. Encouraging savings and investment.

In each area, Governor Clinton offers programs that give more money and power to bureaucracies, and I offer programs that give more money and power to people.

I know there is anxiety in America today -- yet I believe the American Spirit still burns bright.

In Michigan, during our last train ride, we stopped beside a company called Impact Auto Collision. It was started by a guy named Bob ^HZuelke ^{ZULL} (Zul-key) who had been laid off from General Motors.

Bob and his wife Paula had taken their savings -- and started their own small business. Today, they employ six people -- including a veteran of Desert Storm.

This is a story of the American Spirit -- of a new generation responding to challenges -- and it shows that the answer to our challenges today -- comes not by giving more power to government -- but by giving more power to people.

So please, do not count me among those in the media -- who spend their days talking of a nation in decline. I have seen America rise again and again. I know that this is a nation, where what is not yet done -- is only what we have not yet tried to do.

The polls are against us. The pundits are against us. But history is on our side. If we can tear down the Berlin Wall -- we can build a stronger economy here at home. If we can make the streets of Russia safe for freedom, we can take back our streets here at home. If we can light a candle of freedom in every dark corner of the globe, we can lift the spirits and dreams of Americans -- right here at home.

That is what this fight is about. That is why we will triumph -- on November 3rd.

Thank you for turning out this evening. Thank you Raleigh, and God Bless the United States of America.

what you don't know by what you do; that's what I called "guessing what was at the other side of the hill".

Duke of Wellington quoted in John Wilson Croker, *The Croker Papers* (1884).

Military intelligence is a contradiction in terms.
Attributed to Groucho Marx, 1950s.

Intelligence is at best an imprecise science. It is not like counting beans; it is more like estimating cockroaches.

General William C. Westmoreland, *The Christian Science Monitor* (January 27, 1982).

The intelligence process is often like a jigsaw puzzle. That is, the picture becomes clear long before the last piece is put in.

William E. Colby, Former Director of the CIA, testimony before U.S. Senate Committee on Foreign Relations, January 15, 1987.

international relations

The features of history are virile, unsuited to sentimental or feminine natures. Brave people alone have an existence, an evolution or a future; the weak and cowardly perish, and perish justly. The grandeur of history lies in the perpetual conflict of nations, and it is simply foolish to desire the suppression of their rivalry.

Heinrich von Treitschke, *Politics* (1916).

Living next to you is in some ways like sleeping with an elephant. No matter how friendly and even-tempered is the beast, if I can call it that, one is affected by every twitch and grunt.

Pierre Elliott Trudeau, Prime Minister of Canada, speaking of U.S. relations, *The New York Times* (March 26, 1969).

The contracting parties undertake to refrain in their international relations from the threat or use of force, and to settle their international disputes by peaceful means so as not to endanger international peace and security.

Article 1 of The Warsaw Pact Treaty of 1955.

[In 1959 Vice President Richard] Nixon went to the Kremlin for a courtesy call on Khrushchev. . . .

He opened up by telling Nixon that he knew all about him—he was the enemy of the Soviet Union, the enemy of Communism, the white knight of Capitalism.

Nixon conceded that he didn't like Communism but as for Capitalism, well, he had grown up a poor boy, working in a small orchard, doing all the chores. Khrushchev snorted. He, Khrushchev, had grown up the poorest of the poor. He had walked barefoot. He had had no shoes. He had shoveled shit to earn a few kopeks. Nixon shot back that he'd been poor and barefoot, too—and had shoveled shit.

What kind of shit? Khrushchev demanded. Horseshit, Nixon said. That's nothing, Khrushchev replied. He had shoveled cow shit—loose, runny, stinking cow dung. It got between your toes. I too shoveled cow shit, Nixon said tightly.

Well, Khrushchev grumbled, maybe Nixon had shoveled cow shit once or twice, but he, Khrushchev, has shoveled human shit. That was the worst. Nixon couldn't top that.

Harrison E. Salisbury, *A Time of Change* (1988).

Your approach to the questions of the press should emphasize the positive aspects of your activities and avoid gratuitous criticism

As songwriter Johnny Mercer put it, you've got to accentuate the positive and eliminate the negative.

U.S. Army briefing given to all servicemen going to South Vietnam, quoted in William G. Effros, *Quotations Vietnam* (1970).

The problem was trying to cover something every day as news when in fact the real key was that it was all derivative of the French Indo-China war, which is history. So you really should have had a third paragraph in each story which would have said, "All of this is shit and none of this means anything because we are in the same footsteps as the French and we are prisoners of their experience." But given the rules of newspaper reporting you can't really do that. Events have to be judged by themselves, as if the past did not really exist.

David Halberstam quoted in Phillip Knightley, *The First Casualty* (1975).

Television brought the brutality of war into the comfort of the living room. Vietnam was lost in the living rooms of America—not on the battlefields of Vietnam.

Marshall McLuhan, *Montreal Gazette* (May 16, 1975).

Press and television had created an aura not of victory but of defeat, which, coupled with the vocal antiwar elements, profoundly influenced timid officials in Washington. It was like two boxers in a ring, one having the other on the ropes, close to a knockout, when the apparent winner's second inexplicably throws in the towel.

General William C. Westmoreland, *A Soldier Reports* (1976).

No event in American history is more misunderstood than the Vietnam War. It was misrepresented then, and it is misremembered now.

President Richard M. Nixon, *No More Vietnams* (1985).

My Lai massacre

I have reviewed what we know of the incident at My Lai with a number of officers who have served in Vietnam. It is their judgment—a judgment which I personally endorse and share—that what apparently occurred at My Lai is wholly unrepresentative of the manner in which our forces conduct military operations in Vietnam.

Stanley R. Resor, Secretary of the Army, speaking on November 26, 1969, quoted in Seymour M. Hersh, *Cover-up* (1972).

When we go into My Lai, it's open season. When we leave nothing will be living. Everything's going to go.

Captain Ernest Medina quoted in Seymour Hersh, *My Lai 4* (1970).

Guilty as Lieutenant Calley may have been of the actual act of murder, the verdict does not single out the real criminal. Those of us who have served in Vietnam know that the real guilty party is the United States of America.

John F. Kerry, speaking for Vietnam Veterans Against the War, *The New York Times* (April 2, 1971).

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policing

Policemen are soldiers who act alone; soldiers are policemen who act in unison.
Herbert Spencer, *Social Statics* (1851).

Neither conscience nor sanity itself suggests that the United States is, should or could be the global gendarme.

Robert S. McNamara, U.S. Secretary of Defense, quoted in *The New York Times* (May 19, 1966).

We may well be unable to afford to be the world's policeman, but neither can we afford to fail to live up to the responsibilities that the accidents of a bountiful land and a beneficent fate have placed upon us.

General William C. Westmoreland, *A Soldier Reports* (1976).

Observers have faulted our intervention in Vietnam as evidence of American arrogance of power—attempts by the United States to be the World's Policeman. But there is another dimension to American arrogance, the international version of our domestic Great Society programs where we presumed that we knew what was best for the world in terms of social, political, and economic development and saw it as our duty to force the world into the American mold—to act not so much the World's Policeman as the World's Nanny. It is difficult today to recall the depth of our arrogance.

Harry G. Summers, Jr., *On Strategy* (1982).

power

To reign is worth ambition, though in Hell:
Better to reign in Hell than serve in Heaven.
John Milton, *Paradise Lost* (1667).

Unlimited power is apt to corrupt the minds of those who possess it.
William Pitt the Elder, speech in the House of Lords, January 9, 1770.

The greater the power, the more dangerous the abuse.
Edmund Burke, speech in the House of Commons, February 7, 1771.

Power is my mistress. I have worked too hard at her conquest to allow anyone to take her away from me or even covet her.

Napoleon I, speaking in 1804, quoted in J. C. Herold, *The Mind of Napoleon* (1955).

I have never been so well pleased, as when I could shift power from my own, on the shoulders of others; nor have I ever been able to conceive how any rational being could propose happiness to himself from the exercise of power over others.

Thomas Jefferson, letter to Monsieur Destutt de Tracy, January 26, 1811, reprinted in *The Writings of Thomas Jefferson*, XIII, ed. A. E. Bergh (1853).

War is simply power unrestrained by constitution or compact.

General William T. Sherman, speaking in 1865, quoted in Russell F. Weigley, *History of the United States Army*, enlarged ed. (1984).

Power tends to corrupt, and absolute power corrupts absolutely. Great men are almost always bad men. . . . There is no worse heresy than that the office sanctifies the holder of it.

Lord Acton (John Dahlberg), letter to Bishop Mandell Creighton, April 5, 1887, reprinted in *Life and Letters of Mandell Creighton* (1904).

South Carolina Republican Party
(803) 798-8999
FAX: (803) 731-9338

Barry D. Wynn
Chairman

Mike Burton
Executive Director



FAX COVER SHEET

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OF PAGES (INCLUDING COVER) 11

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COMPANY White House - Speechwriting

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FROM Mary Pat

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PHONE # _____

MEMO still rooting around, but
this should help

ps. Ron McNair (black
astronaut killed w
Challenger explosion) from Lake City.

SOUTH CAROLINA REPUBLICAN PARTY **BACKGROUND**

REPUBLICAN OFFICE HOLDERS

Carroll A. Campbell, Jr. - Governor

Elected November, 1986.

Only the second Republican Governor since Reconstruction.

Strom Thurmond - United States Senator.

Serving since 1954.

Ranking Republican on Senate Judiciary Committee.

Floyd Spence - United States Congressman, Second District.

Serving since 1970.

Arthur Ravenel, United States Congressman, First District.

Elected November, 1986.

Les Tindal - Commissioner of Agriculture

Joined the Republican ranks in 1990 as the first statewide elected officials to switch parties since Senator Thurmond.

Jim Miles - Secretary of State.

Elected November, 1990.

Defeated twelve year Democrat incumbent to become the first Republican Secretary of State elected in over one hundred years.

Barbara Nielsen - State Superintendent of Education.

Elected November, 1990.

Defeated a twelve year Democrat incumbent to become the first Republican State Superintendent of Education elected in over one hundred years.

12 of 46 State Senators are Republicans.

44 of 124 State House of Representative members are Republicans.

HISTORY

The first Republican elected to a major office in South Carolina in modern times was Charlie Boineau, elected to the State House of Representatives from Richland County in 1961.

The first statewide race for a Republican came in 1962 when newsman William D. Workman, Jr. ran for the U.S. Senate against the late Senator Olin D. Johnston. Workman received 42.7% of the vote.

The first Democrat elected official to switch to the Republican Party in South Carolina was Floyd Spence in 1962. He ran for Congress from the second district that year and lost, but won the seat in 1970 and continues to serve in that capacity. Between 1964 and 1966, a number of prominent Democrats became Republicans in South Carolina, including U.S. Senator Strom Thurmond, Congressman Albert Watson, State Senator Marshall Parker and State Representative Joe Rogers. Since 1989, more than thirty local and state elected officials have made the switch to the Republican Party.

The first Republican to run for Governor was Joe Rogers of Manning in 1966. He was followed by Albert Watson, who ran in 1970. Our third try for the Governorship resulted in the election of Jim Edwards.

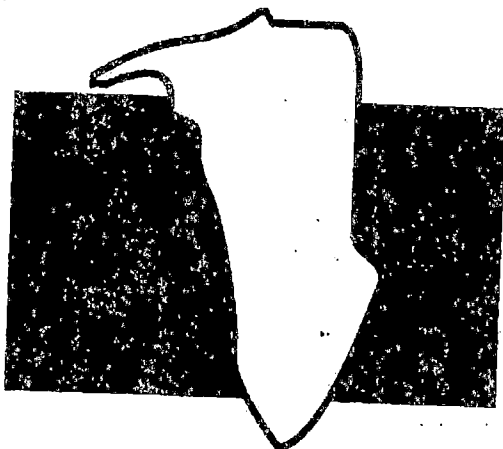
The South Carolina Republican Party held its first statewide primary in 1974. Ironically, the winner of that primary, James B. Edwards, went on to become the first Republican Governor in 100 years.

In 1986, South Carolinians elected their second Republican governor of the century, Carroll A. Campbell, Jr. Campbell was re-elected in 1990 by the largest margin in the state's history.

South Carolina Republicans reached new heights in 1990 with the election of three Republican Constitutional officers - Secretary of State Jim Miles, State Superintendent of Education Barbara Nielsen and Commissioner of Agriculture Les Tindal.

The South Carolina Republican Party were the forerunners in bringing the Presidential Primary to S.C. The first Presidential Primary was held on March 8, 1980, in which 145,000 voted. The GOP held a second Presidential Primary on March 5, 1988, in which 195,292 people voted.

GREENVILLE COUNTY



"A BRIGHT PAST & FUTURE"

By Karen Thompson

Established in 1786, Greenville County is located in the northwestern part of S.C. There is some confusion whether the county was named after Revolutionary War hero, General Nathaniel Greene, or an early settler, Isaac Green; there is no clear answer. Greenville serves as the county seat and is one of the largest cities in the state.

The Blue Ridge chain of the Appalachian Mountains crosses the northern part of the county. Caesar's Head, with an elevation of 3,227 feet, is one of the most unusual rock formations in the U.S. Caesar's Head State Park includes Jones Gap Natural Area, over 10,000 acres of land that offer various types of recreational activities. From the top Caesar's Head, one can see parts of North and South Carolina as well as Georgia. Paris Mountain State Park also provides swimming, camping, boating and fishing for outdoor-lovers.

The city of Greenville, once known as "Textile Capital of the World," is full of interesting places to see. At Bob Jones University, the Museum of Sacred Art features one of the world's finest collections of religious paintings and artifacts. The Greenville County Museum of Art also houses many fascinating

arts exhibits. Animal-lovers will enjoy a stroll through the Greenville Zoo.

Greenville claims many famous people. Charles Townes won the 1964 Nobel prize for his work developing lasers. Academy Award winning actress Joanne Woodward graduated from Greenville High School. And well-known Civil Rights leader, Jesse Jackson hails from Greenville.

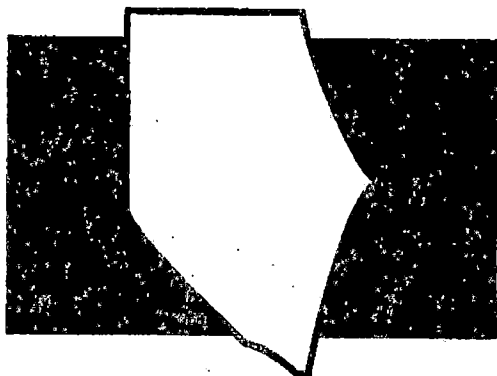
Did You Know ...

- The entire world's supply of Pepto-Bismol is manufactured at Procter & Gamble's Greenville plant. Other exclusive manufacturing boats for Greenville include all the Wilson tennis balls made in the U.S. at Wilson Sporting Goods and the most men's woven underwear in the world, made at Stone Manufacturing.
- Rhythm and Blues Singer Peabo Bryson got his start in his hometown of Greenville.
- Greenville's Freedom Weekend Aloft is the largest hot-air balloon festival this side of the Mississippi. It is held during the Fourth of July weekend each year.

Discovery '92 Sites

- | | |
|--|----------------|
| Reedy River Falls Historic Park and Greenway | Heritage Green |
| Westend Historic District | Falls Cottage |
| Peace Center for the Performing Arts | |

SPARTANBURG COUNTY



"FRESH PEACH CAPITAL OF THE WORLD"

By Karen Thompson

It is said that Spartanburg County received its name at a barbecue held at the old Wofford Iron Works in honor of the formation of the Spartan Regiment. The militia, which fought with distinction throughout the Revolutionary War, was said to have the spirit of the ancient Greeks. Originally part of the Ninety-Six District, Spartanburg County was established in 1785. The city of Spartanburg serves as its county seat.

Spanish explorers were probably the first to visit the area back in 1567. Inman farmer Bryson Hammet unearthed a stone bearing the date 1567, inscribed in a rectangle with a rising sun. The rock is believed to be part of a stone trail left by Spanish Juan Pardo on an expedition for gold. This stone is the oldest artifact in S.C. and is on display at the Spartanburg County Regional Museum.

Life in the Upcountry was different from the lavish lifestyles enjoyed in the lower part of the state. Subsistence farming was the norm, and very few slaves were owned in the area during the early 1800's. However, prosperity came to the area via the railroads, with the first train arriving in 1859. By 1900, people could travel

by train to Atlanta, Asheville, and Charleston. The mineral springs located in the county also brought many vacationers from around the state. In 1921, B.M. Gramling planted the first peach orchard; twenty-five years later, peaches were the dominant crop produced in the county. The growth of the textile industry provided many jobs and bolstered the economy.

Did You Know ...

- Soil erosion was a significant problem for farmers, resulting in the creation of a Soil Conservation Service. Techniques such as terracing, contouring the land and planting of trees, grasses and kudzu were implemented to save the county's soil.
- Henry Kissinger, former Secretary of State under Richard Nixon, became an American Citizen while stationed at Camp Croft.
- Spartanburg has enjoyed several important firsts in S.C. On September 10, 1927, Spartanburg opened the first commercial airport and even received the first airmail on the same day. In 1930, WSPA signed on as the first radio station in the state.

Discovery '92 Sites

Morgan Square

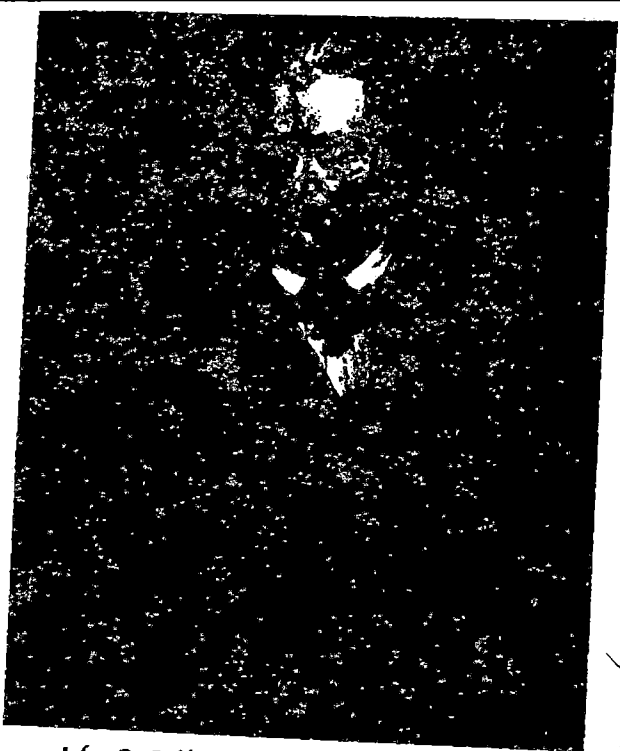
Dean Street

Hampton Heights

Wofford College

Converse College

History



John C. Calhoun, a native South Carolinian, was Vice President of the United States, Secretary of War and a U.S. Senator.

South Carolina's State Seal.



During its more than 300 years of history, South Carolina has played a major role in the development of our nation.

Spanish explorers were sailing along the present-day South Carolina coast less than 30 years after Europeans discovered America. In 1526, the Spanish made the first attempt at establishing a settlement in the state on Winyah Bay, near what is now the city of Georgetown. A severe winter, Indian attacks and disease forced them to abandon their ambitious project.

In 1562, a group of French Huguenots landed at a site near the present-day Parris Island Marine Corps Base near Beaufort. Led by Jean Ribaut, the French were almost successful in establishing a permanent settlement. Ribaut, however, had to go back to France, and when his return to the colony was delayed, the settlers thought they had been deserted. With the help of Indians, they built a craft and sailed for home. The boat, however, became becalmed and everyone aboard was in danger of starvation when a passing English ship rescued them.

It remained for the lords proprietors, the eight nobles who were given the Carolinas by King Charles II, to succeed in establishing the first permanent European settlement. In 1670, the English arrived at Albemarle Point and ten years later moved across the Ashley River to the present site of Charleston.

By the mid-1700s, new townships were developing inland as well. The German, Scotch-Irish and Welsh settlers were a different kind of people by inclination and background from the planter class of the tidewater area.

With the influx of pioneers from other areas, the Upcountry people of the Piedmont Plateau began

to develop governmental ideas along the same lines as their neighbors in the Lowcountry or Coastal Plain region. Although all of the settlers were required to pay taxes to the state, only the Lowcountry residents who made up the landed aristocracy and were in firm control of the government had actual representation before 1770.

South Carolinians were leaders in the resistance to the Stamp Act and took an active part in the American Revolution, with more battles and skirmishes (137) fought here than in any other state.

The initial overt act of the Revolution occurred in South Carolina at Fort Charlotte in McCormick County on July 12, 1775. This was the first British property seized by force by American Revolutionary forces. The first decisive victory of the war involving land and naval forces was won at Fort Moultrie, near Charleston. The battles of Kings Mountain (1780) and Cowpens (1781) are considered by many historians to be the turning points in the Revolution.



At the Battle of Cowpens in 1781, the Patriots gave the British the most devastating defeat of the Southern campaign.

On May 23, 1788, South Carolina became the eighth state to ratify the Constitution.

By the early 19th century, talk of secession mounted proportionately with rising tariffs. The touchy situation led to the state's adoption of the nullification method of dealing with unpopular Federal laws. Originated by John C. Calhoun, a South Carolinian, this innovation figured prominently in the 1833 compromise on tariff regulations in time to avert actual warfare.



Fl. Sumter as it looked before the first shots of the Civil War.

On Dec. 20, 1860, in Charleston, the Ordinance of Secession was passed, making South Carolina the first state to secede from the Union. The federally garrisoned Fort Sumter, in Charleston Harbor, fell soon after to the Confederates and remained in their hands until the evacuation of Charleston in 1865. That same year, General Sherman left a scorched-earth trail from Atlanta to Savannah, Georgia, then through South Carolina, burning Columbia as he returned north.

Post-war South Carolina was in a ruinous condition and the state was occupied by Federal troops until the government was restored to the people with the election of Wade Hampton in 1876. Until Hampton's election, most of the population who had backed the Confederacy were effectively disenfranchised. "Carpetbaggers" from the North

and "scalawags" raided the treasury and plunged the state into debt.

Thus, by April 1877, when President Hayes withdrew Federal troops from South Carolina, the state had declined to a condition from which it took many years to recover.

In the 1880s, the textile industry began to flourish in the state. It was not until after World War II, however, that South Carolina began pulling out of the economic depths to which it had sunk.

Today, the state is a leader in the textile and tourism industries and has a diversified economy. Numerous giant industrial companies, both domestic and foreign, have plants in South Carolina and the state is rapidly regaining the place of prominence it formerly held in the nation.

South Carolina has provided the nation with one president, Andrew Jackson. Among other South Carolinians who have served in high government offices are John C. Calhoun, vice president, secretary of state and secretary of war; James F. Byrnes, secretary of state and Supreme Court justice; and John Rutledge, a chief justice of the Supreme Court.

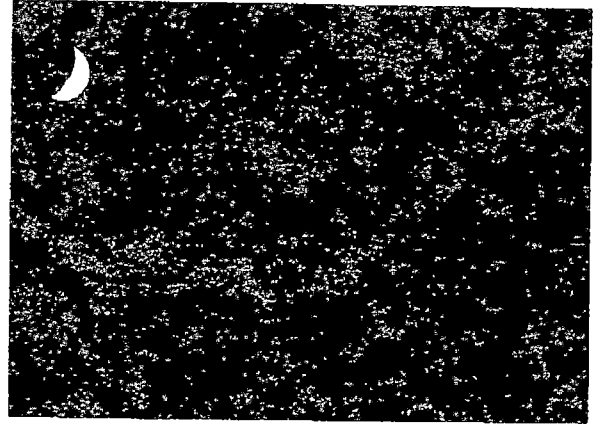
State Symbols and Emblems

State Bird	Carolina Wren
State Flower	Yellow Jessamine
State Tree	Palmetto
State Songs	"Carolina" and "South Carolina on My Mind"
State Gem Stone	Amethyst
State Stone	Blue Granite
State Animal	White-tail Deer
State Fish	Striped Bass
State Wild Game Bird	Wild Turkey
State Dance	The Shag
State Fruit	Peach
State Shell	Lettered Olive
State Beverage	Milk
State Dog	Boykin Spaniel
State Insect	Praying Mantis
State Reptile	Loggerhead Turtle



Andrew Jackson, a former President of the United States, was born in South Carolina.

South Carolina's State Tree, the Palmetto.



Discover Upcountry Carolina

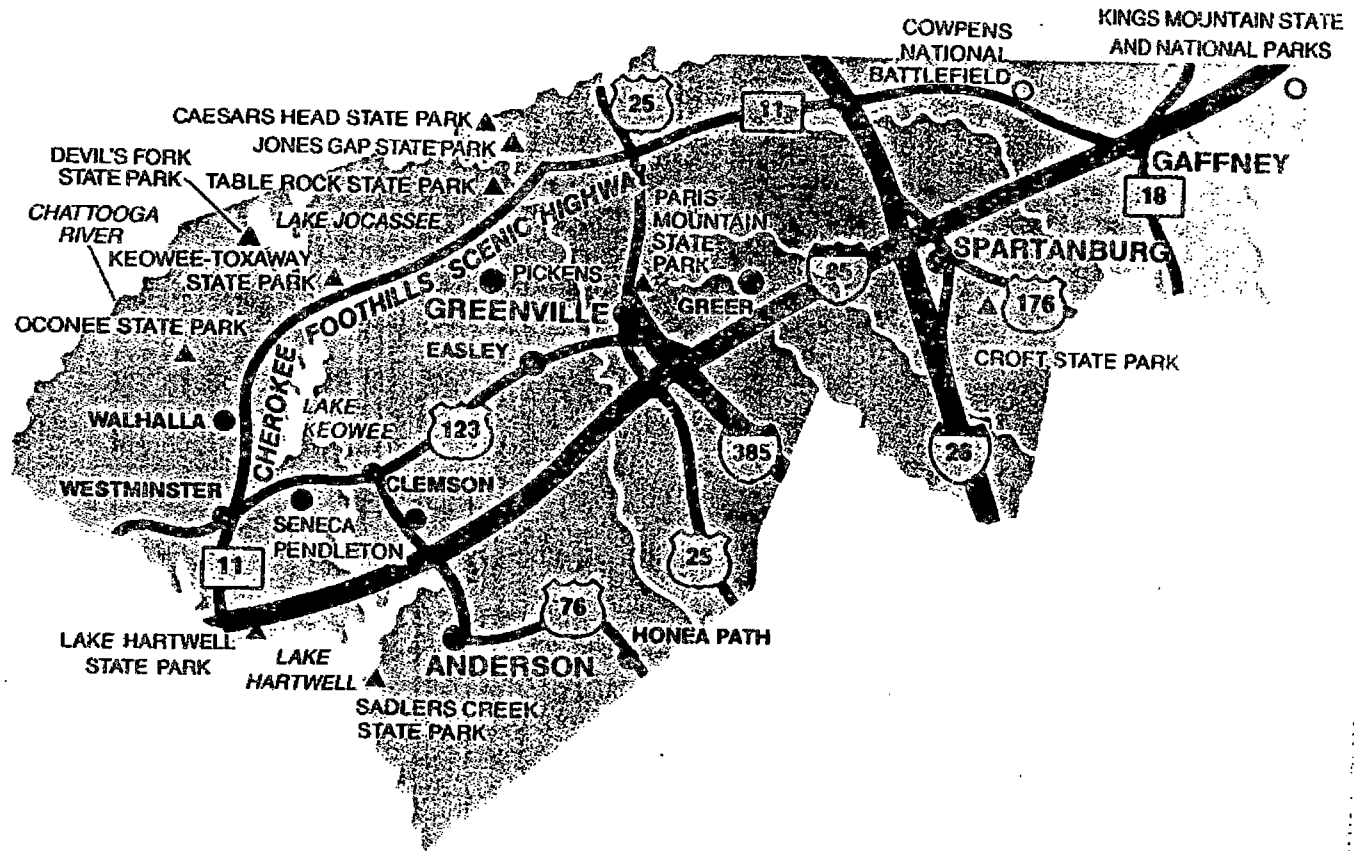
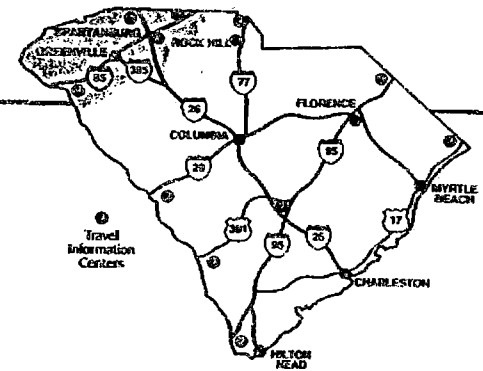
Discover mountain peaks, whitewater rafting, apple and peach orchards, backpacking trails, a portion of the "Freshwater Coast" and the Cherokee Foothills Scenic Highway. Explore nationally-recognized art galleries, Revolutionary War battlesites, factory outlet stores and historic Pendleton, one of the largest national historic districts in America.

Anderson (pop. 26,184). The Anderson Historic District is a 16-block area on the National Register of Historic Places. The Anderson County Arts Center at 405 N. Main St. features various exhibits and special programs throughout the year. (Mon.-Fri., 9:30-5:30. Free.) The Anderson County Museum in the County Courthouse on the corner of Main & Benson houses exhibits on local history. (Wed., Thurs., Fri. & Sun. 2-4. Free.) Located on Lake Hartwell near Anderson is Sadlers Creek State Park where many types of water-related activities are popular. Camping, picnicking and hiking the nature paths are other fun things to do. Located off S.C. 187. (Daily.)

Approximately 10 miles east of Anderson, in the town of Belton, is the S.C. Tennis Hall of Fame. Located in the Belton Depot, it has numerous trophies and other tennis memorabilia. For more information call (803) 338-8330. The Ruth Drake Museum, also in the depot, has an interesting collection of kitchen tools and local historic artifacts. (Sun., Mon. & Thurs. 2-4. Free.)

Chattooga National Wild and Scenic River. The Chattooga is familiar to thousands as the location for the filming of *Deliverance*. Beginning on the crest

Paddles dig into white water on the Chattooga National Wild and Scenic River. The river is well known as the location for the filming of the movie "Deliverance."



Rock State Park. Hikers can wind their way nearly 85 miles to Oconee State Park over some of the most rugged, beautiful terrain in South Carolina. Primitive campsites are located along the trail. Before setting out, write the Foothills Trail, P.O. Box 3041, Greenville, S.C. 29602 for a map and more information or call (803) 268-8456.

Sassafras Mountain, the next pinnacle, is the highest (3,548 ft.) in the state. To check out the view, take U.S. 178 and then turn right on S-39-199. If you are lucky, the U.S. Forestry Service Lookout Tower will be manned and you are welcome to climb up and take a look.

Keowee-Toxaway State Park is located about five miles past U.S. 178 on S.C. 11. This area was once the center of the lower Cherokee Indian civilization and still retains much of its Indian heritage. Extensive archeological digging was done prior to the flooding of the area in forming Lakes Keowee and Jocassee. Indian artifacts and graphic displays describing Cherokee life are on exhibit in an interpretive center and in kiosks along a short trail through some of this beautiful park. The park has camping and picnicking facilities. (Daily.)

Devil's Fork State Park on Lake Jocassee is about 10 mi. north of S.C. 11 on county road 25. It has mountain villas, campsites, boat ramps, a tackle shop, swimming and picnicking.

A short trip south takes you to Duke Power Company's World of Energy. Follow signs off S.C. 11 to the intersection of S.C. 130 and S.C. 183. Walk into this center and you're likely to be greeted by thunder and lightning. This audio-visual tour uses colorful animated displays, computer games and exhibits to explain the history of electricity.

A 1/4 mile nature trail has also been marked for visitors. (Daily Sun. p.m. Free.)

Your drive now takes you close to the Sumter National Forest and Pendleton. (See separate descriptions.)

Nestled at the base of the mountains are several picturesque towns that shouldn't be missed. Spartanburg was settled by German immigrants in the mid-1800's and many fine old homes show the

German influence. In the historic district of Seneca is the Lunney Museum exhibiting local historical items and Victorian furniture. (Thurs.-Sun. 1-6. Free.) The last few miles of the scenic highway wind past the shores of Lake Hartwell, a reservoir sprawling over 56,000 acres. Numerous facilities for water-related sports are available.

Lake Hartwell State Park, a 680-acre park near the state line off I-85 at Fair Play, has a campground, boat ramp, picnic facilities and a store. (Daily.)

Sadlers Creek State Park is also on Lake Hartwell (see listing on p. 65).

Clemson (pop. 11,096 plus over 16,000 university students). This charming college town boasts many historic landmarks, several famous statesmen and excellent blue cheese. The town was known as Calhoun until 1943 when the name of the nearby university was adopted.

Clemson University, a South Carolina land grant institution, was founded in 1889. Stop at the University Visitors Center for information, publications and guided tours (Mon.-Sat., Sun. p.m. Closed weekends in Dec. & Jan. Free.) On the campus you may visit the Botanical Garden. Some 2,200 varieties of plants are raised in the 208-acre consolidation of five smaller gardens, including an arboretum, a Hortotherapy Garden with features to accommodate the handicapped, a picnic area, a pioneer garden with Braille trail and an all-weather American trial garden of bedding plants. (Daily. Free.)

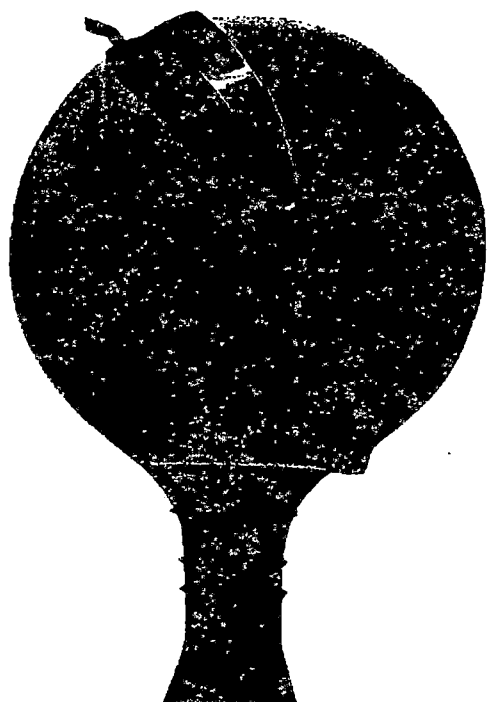
The agricultural sales center in Newman Hall sells Clemson's very famous Ice Cream and Blue Cheese. No visit to the area would be complete without stopping by for these delicious dairy products. (Mon.-Sat. & Sun. p.m.)

Fort Hill (c. 1803). This National Historic Landmark was the antebellum homeplace of John C. Calhoun, Vice President of the United States, Secretary of War and U.S. Senator, and also the home of his son-in-law, Thomas G. Clemson, who bequeathed the plantation to the state for an agriculture college. The mansion on the Clemson campus is filled with family mementos and furnishings. (Mon.-Sat. and Sun. p.m. Donation.)



Fort Hill (c. 1803) on the campus of Clemson University was once the home of John C. Calhoun, vice president of the United States, secretary of war and U. S. senator.

The "peachoid," a one-million-gallon water tank in Gaffney, is a unique tribute to the area's thriving peach industry.



TEL. No. 803-731-9338
DUP. 16.92
15:26
No. 007 P. 09
S. C. REPUBLICAN



"Madonna and Child" by Carlo Dolci is one of the many works of religious art displayed in the Gallery of Sacred Art and Bible Lands Museum on the campus of Bob Jones University in Greenville.

Farmers Society Hall (c. 1826) on the village green in Pendleton is the oldest farmers' hall in continuous use in the nation.



Historic Hanover House (c. 1716), a classic example of Huguenot architecture, was constructed and stood for over 200 years in the lower part of the state. It served as a residence and frontier fort against the danger of Indian attack. In 1940, it faced destruction when threatened by construction of a reservoir for a hydro-electric power plant and was painstakingly dismantled, moved and restored on the campus. (Sat. 10-5, Sun. 2-5. Donation.) Old Stone Church (c. 1802). Also called the stone meeting house, this early church on U.S. 76 is the burial place of General Andrew Pickens and other Revolutionary heroes.

Easley (pop. 15,195). This small, progressive foothills city is named for Gen. William King Easley, who was instrumental in bringing the railroad to the area in the late 1800s. The Schoolhouse Antiques Museum, about 6 miles southwest of Easley on S.C. 135, displays antique autos, motorcycles and other interesting objects in two renovated school buildings. A house furnished with antiques is also open. (Wed.-Sat., 11-5 and Sun., 1-5. Admission.)

Gaffney (pop. 13,145). Gaffney's Tavern, located at a crossroads and once owned by Michael Gaffney, gave this textile town its name. Outlet shopping is great. An eye-catching sight is the peachoid, a one-million-gallon water tank shaped like a peach and seen from I-85. A good time to visit is during the July Peach Festival.

Greenville (pop. 58,282). Situated in the heart of the Piedmont Plateau, Greenville is known as the *Textile Center of the World* because of its numerous textile manufacturing plants. During baseball season, fans enjoy watching the Greenville Braves, a minor league team affiliated with the Atlanta Braves, play at Municipal Stadium.

Tours Around Greenville South offers guided or self-guided tours of the city's historic areas. Free. Call (803) 240-8088.

For art lovers, visiting the local museums is a must. One of the world's finest and largest collections of sacred art and rare Biblical antiquities can be found in the Gallery of Sacred Art and Bible Lands Museum on the campus of Bob Jones

University. (Tues.-Sun. p.m. Free. Children under six not admitted.) In the University's Planetarium, a show every Sunday at 3 during the school year relates science to scripture. (Free. Children under six not admitted.)

The Greenville County Museum of Art at 420 College Street houses a fine collection of Southern art, including works by Jasper Johns and Georgia O'Keeffe. (Tues.-Sat. and Sun. p.m. Donation.) The Greenville Pavilion Ice Rink on Scottswood Dr. has the state's only indoor public skating rink. Skate rental available. (Daily. Admission.)

The Greenville Zoo is not just for the animals, although it has over 200 of them and a reptile building. You can find picnic tables and a playground in Cleveland Park on E. Washington St. (Daily. Adm.) Nippon Center Yagoto at 500 Congaree Rd. is a Japanese cultural center and restaurant. The center has beautiful Japanese gardens, an illuminated rock garden and cultural programs. (Daily, except Sun. Free.)

The Reedy River Historic Park and Greenway on Howe Street features footpaths along the river banks and picnic sites. It's the site of the first permanent settlement (1776) in Greenville.

The Roper Mt. Science Center, off U.S. 385 on Roper Mt. Rd., offers a living pioneer farm, nature trails and picnic facilities. The farm is open the 1st Sat. of each month. Admission. Nature trails are available 8:30-5 on weekdays and are free.

A few miles north of downtown Greenville, on S.C. 253, Paris Mountain State Park's thick forest setting and swiftly moving streams get you back to nature very quickly. You can set up camp, picnic, fish and swim in a crystal-clear lake or walk a nature trail. (Daily)

Suber's Corn Mill, off U.S. 29 on Suber's Mill Rd. in Greer, was built c. 1908 and still grinds corn using water power. (Hours and days vary. Call (803) 877-5616.)

Kings Mt. State and National Parks. (See page 61.)

Pendleton (pop. 3,314). When this area was first settled in the late 1700's, it was known as the Pendleton District. Prior to that, this was Indian territory. Today, the town of Pendleton and an area extending into



Some 2,200 varieties of plants are raised in the Clemson Botanical Garden at Clemson University.

Mother Nature has blessed South Carolina's Upcountry with an abundance of beautiful mountain streams and waterfalls.



Walnut Grove Plantation. The manor house, c. 1765, was the home of Kate Moore Barry, a scout for General Morgan at the Revolutionary Battle of Cowpens. This home has been restored and authentically furnished as the center of a complete plantation complex with kitchen, school, smokehouse, barn and physician's office. From I-26, go N. on U.S. 221 and follow signs about 1-1/2 mi. (Tues.-Sat. 11-5 April through Oct., and Sun. p.m. year-round. Adm.)

A cast of hundreds of exotic animals at **Hollywild Animal Park** includes elephants, lions, tigers, monkeys and some real "zoo-perstars." Exit 15 off I-26, west 6 mi. near Inman. (Daily, Apr. 1-Thanksgiving. Admission.)

Equestrian facilities are found at **Croft State Park** off S.C. 56 on the southeastern side of Spartanburg. An Olympic-size pool gives everyone a chance to splash away in the summer. Other facilities available include camping, picnicking, tennis, trail hiking and fishing. (Daily.)

Sumter National Forest. The Cherokee Indians came through this area in their conquest of the Piedmont tribes. These high plateaus and mountains in western Oconee County were their last strongholds in South Carolina before they moved out in 1792 after signing a treaty. The area has many scenic hiking trails, campsites and recreation areas. For more information write the National Forest Service, 1835 Assembly St., Columbia, S.C. 29201 or phone (803) 765-5222. **Oconee State Park**, surrounded by Sumter National Forest, is one of the oldest and finest in the state system. Campsites are plentiful and cabins are available. 12 miles N.W. of Walhalla on S.C. 107. (Daily.) **The Walhalla National Fish Hatchery**, off S.C. 107 adjacent to a National Forest recreational spot with picnic facilities, raises rainbow, brook and brown trout for several Southern states. Visitors are welcome every day. (Free.)

Whitewater Falls is actually a set of two falls, each section plunging more than 400 feet downward over rocky terrain. Between the two is the state boundary of the Carolinas. Secondary road S-39-171 north of Salem, or another one off S.C. 107, takes you into the area. Inquire locally. Another attraction, **Stumphouse Mountain Tunnel**, is nearby on S.C. 28. In the

1850's the Blue Ridge Railroad began cutting 1-1/2 miles of tunnel through Stumphouse Mountain as a rail link in an effort to connect the port city of Charleston with the Midwest. The project failed when the contractor went bankrupt. You can walk 1,600 feet into the tunnel, picnic or camp and walk over to **Issaqueena Falls**, a beautiful splashing cascade falling 200 feet to the valley floor. Legend has it that the Indian maiden, Issaqueena, rode to the nearby fort to warn of a pending Indian attack and then escaped from pursuing Indians by pretending to leap over the falls, but really hiding under the falls.

Golf Courses

Course	Holes/Par Length	Phone (803)
Anderson		
Pine Lake GC	18/71/6500	296-9960
Easley		
Rolling Green GC	27/71&36/9179	859-7716
Southern Oaks	18/72/6500	859-6698
Gowensville		
Links O'Tryon	18/72/6728	468-4995
Gramling		
Village Greens CC	18/72/6372	472-2411
Greenville		
Bonnie Brae GC	18/72/6575	277-9838
Carolina Springs		
Island Course	9/36/3391	862-1383
Homestead Course	9/36/3424	862-1383
Cedars Course	9/36/3252	862-1383
Donaldson GC	9/36/3197	277-8414
Hilldale GC	18/71/5400	232-0011
Lakeview GC	18/72/6450	277-2680
Summersett GC	18/68/5871	834-4781
The Cliffs at Glassy (open fall '92)	18/72/6800	(800)745-2779
Verdae Greens GC	18/72/6773	676-1500
Greer		
Greer Golf & CC	18/72/5839	877-9279
Peach Blossom Par 3	18/54/1321	877-9316
Pendleton		
Boscobel Golf & CC	18/72/6366	646-3991
Woodhaven GC	9/29/1507	646-9511
Pickens		
Table Rock Resort	18/72/6514	878-2030
Pickens CC	18/72/6219	878-6083
Seneca		
Oconee CC	18/71/6200	882-8037
Spartanburg		
Cotton Creek GC	18/72/6600	583-7084
Peach Valley GC	18/70/6225	583-2244
River Falls Plantation	18/72/6732	949-3750
Walhalla		
Falcon's Lair (open spring '92)	18/72/6514	638-9999
Westminster		
Chickasaw Point GC	18/72/6135	972-9623
Foxwood Hills GC	9/35/2695	647-9503
Williamston		
Saluda Valley CC	18/72/6400	847-7102

Where would you find one of the few authentic "Chanoyu" rooms (for traditional Japanese tea ceremonies) in the United States?



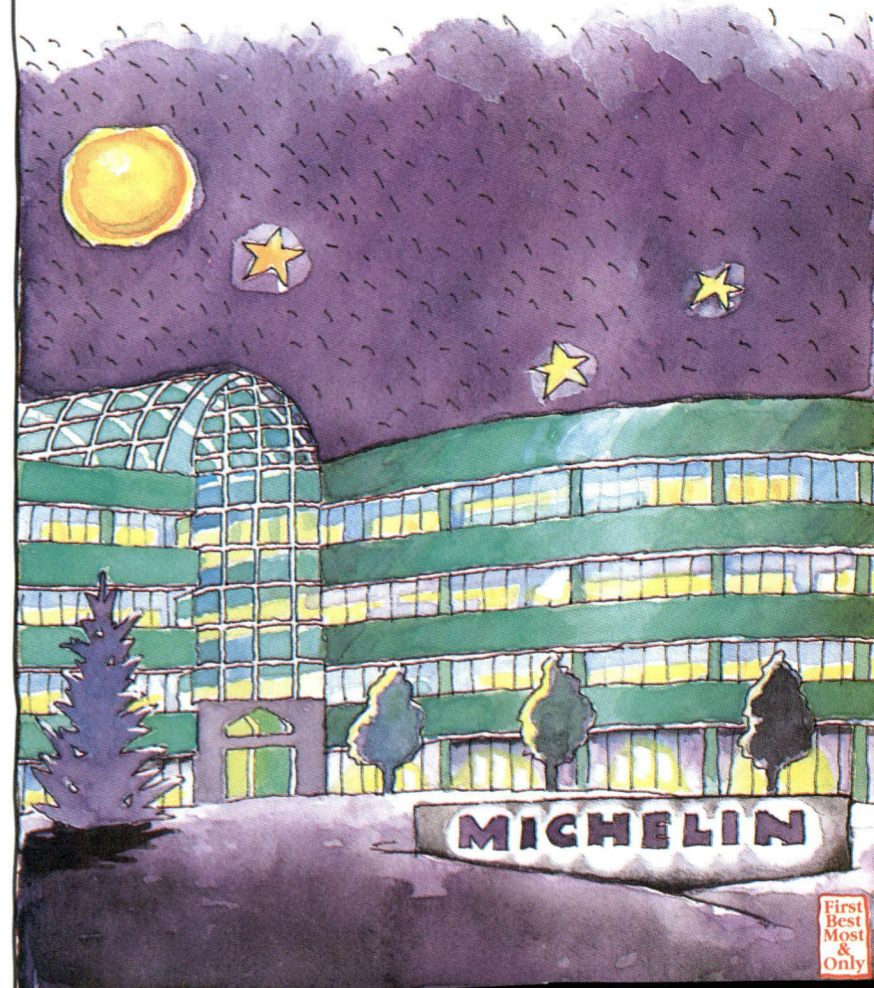
First
Best
&
Only

...azine. ••• The Greenville-Spartanburg region has attracted investment, per capita, than any other area of the U.S. ••• Regional headquarters of Dunlop Slazenger Corporation's golf equipment located in Greenville, SC. ••• Greenville hasn't lost any days of work stoppages in manufacturing for over 10 years. ••• ...nc., located just outside Greenville, manufactures more kayaking & touring kayaks than anyone else in the world. ••• Amoco Performance Products is the largest fully-integrated production facility in the U.S. ••• Greenville has more investment per capita than any other county in the U.S. ••• Digital Corporation has built its worldwide printed wiring board development center in Greenville, SC. ••• Greenville's International Exposition Center is the 3rd largest exhibit hall in the Southeast. ••• Two 1,000,000 sq. ft. warehouse/distribution centers were built in the Greenville area recently. ••• Greenville's Hollingsworth & Knott Inc. is one of the largest manufacturers of textile equipment in the Southeast. ••• Greenville is one of the top 15 cities in the nation to open new business, ranking in the top "15 Fastest-Growing Markets" according to Entrepreneur magazine. ••• The fabric for every major league baseball uniform is produced at Milliken plants right here in the Greenville-Spartanburg area. ••• Over the past year, Greenville had the 5th-largest retail sales increase in the nation. ••• The largest U.S. manufacturers of embroidery, EmbroidMe Corporation, are located in Greenville County. ••• ...Technology makes all of the spray valves in the nation for ...ve Corporation – the largest manufacturer of spray valves

THE I-85 BUSINESS BELT™
SOUTH CAROLINA

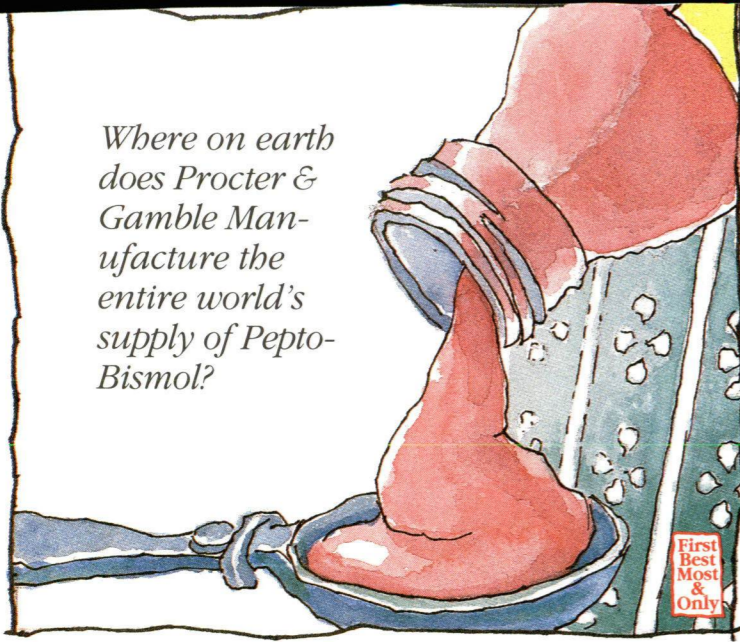
For more information about this most surprising of U.S. cities, please contact – of all places – The Greater Greenville Chamber of Commerce, PO Box 10048, Greenville, SC 29603/Tel: 803-242-1050.

With an entire continent
to choose from,
where in the world
did Michelin
put their
North American
Corporate
Headquarters?



First
Best
&
Only

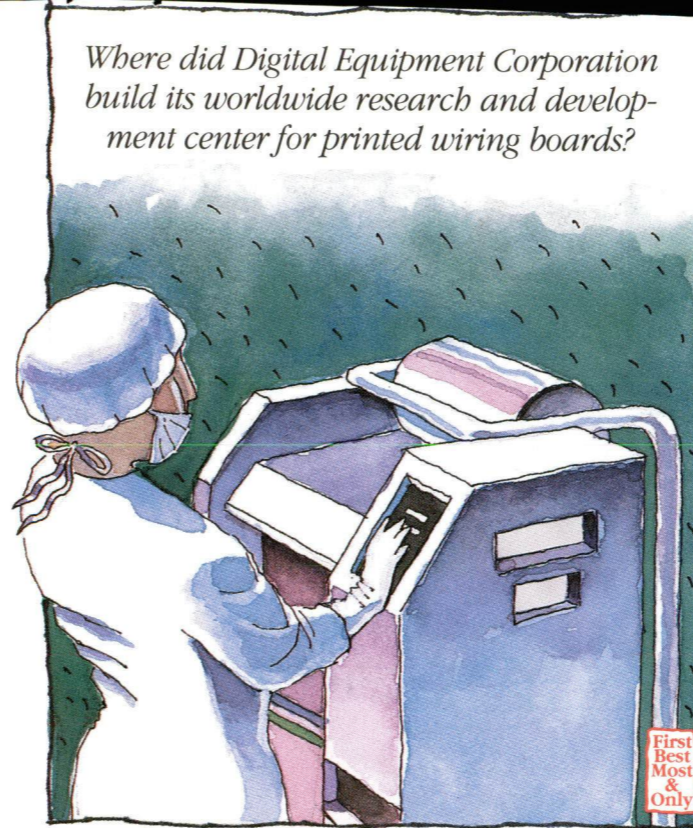
Where on earth does Procter & Gamble Manufacture the entire world's supply of Pepto-Bismol?



BUSINESS

Walmart's largest warehouse/distribution center in the world is located in the Greenville area. ••• The largest food service distributor in the Southeast, PYA/Monarch, is headquartered in Greenville, SC. ••• Greenville's Sara Lee facility produces more bagels than anyone else in the entire Southeast. ••• Greenville is the North American headquarters for the Dunlop Slazenger Corporation, manufacturers of tennis and golf equipment. ••• Every drop of Bausch & Lomb eye care solution used in the U.S. is manufactured in Greenville, SC. ••• Umbro's North American headquarters is located right here in Greenville, SC. ••• General Electric's Greenville plant is the world's largest and only domestic manufacturer of Gas Turbines. ••• Greenville's Stone Manufacturing and affiliates are one of the largest producers of childrenswear in the nation. ••• Greenville was recently rated one of the "Top 10 Metro Areas for New Plants and Expansions" by *Site Selection Magazine*. ••• More men's woven underwear is made by Greenville's Stone Manufacturing than anyone else in the world. ••• Ryan's Family Steak House, headquartered in Greenville, has had the highest annual per-store sales in the steak house industry for the past four years. ••• All Wilson tennis balls manufactured for the U.S. are made at the Wilson Sporting Goods plant in the Greenville area. ••• According to an independent study by a California research company, Greenville was ranked 6th out of the entire U.S. for having the best potential for new manufacturing operations. And it was ranked 7th for having the best conditions for new administrative offices. ••• For the third year in a row, Fluor Daniel, which has its Eastern Operations Headquarters in Greenville, has been selected by *Engineering News Record* as the top contractor in the nation. ••• The Greenville area was rated by *Inc. Magazine* as the 18th most attractive place to do business in the nation last year. ••• Greenville, SC, has hosted the largest textile exhibition in the nation since 1915. ••• Greenville-based Delta Woodside Industries was recently ranked as the second most profitable company in the U.S. by

Where did Digital Equipment Corporation build its worldwide research and development center for printed wiring boards?



SCIENCE/TECHNOLOGY

The first robot able to walk like a human was invented by professors at nearby Clemson University. ••• Michael Farmer, a science teacher at Greenville's Riverside High School, was one of 10 teachers honored with the Gustav Ohaus Award for innovative teaching by the National Science Teachers Association. ••• The most widely used artificial hip implant in America was invented by professors at nearby Clemson University. ••• The world's first reinforced fiber which is capable of being woven was developed by Clemson researchers. (It's extremely lightweight, yet stronger than steel.) ••• The 2nd largest refractor telescope in the Southeast is located at the Greenville County School District's Roper Mountain Science Center... and is available for students' use. ••• Clemson University is the national headquarters for research on computer chip reliability funded by Semiconductor Research Corp. ••• The first field test ever approved by the EPA of a genetically engineered organism was conducted at nearby Clemson University, with a grant from Monsanto. ••• The process of puffing rice kernels used in breakfast cereals was invented – by accident – at Clemson University. ••• The Clemson University Botanical Garden has the largest woody ornamental plant collection in the Southeast. ••• A Clemson University food scientist developed the patented hyperfiltration system, a food processing system which eliminates the need for heat pasteurization. ••• Greenville's Roper Mountain Science Center houses one of only 12 planetariums in the world that contains a state-of-the-art Digistar projector.

Where would you find the 3rd cleanest air in the nation according to U.S. News & World Report?



attracted such prestigious visiting artists as Charlton Heston and Dewhurst, and authors James Dickey and Tom Wolfe. ••• Gate Rehabilitation Center, a rehabilitation program in the Greenville area for the chronically ill, was recently named a national training site for the clubhouse psychiatric rehabilitation – an honor shared by only three of the clubhouse programs that exist nationally.

ARTS/CULTURE/QUALITY OF LIFE

Greenville has the best representation of The Dutch School of U.S. paintings outside the Netherlands, at the Bob Jones University Art Museum. ••• The Rotary Club of Greenville, founded in 1916, is one of the oldest in the world. ••• The Meals on Wheels program in Greenville, SC, is one of the largest private Meals on Wheels programs in the country, selected by the White House Data Bank as a model program for the U.S. ••• The Greenville area March of Dimes Teamwalk has raised more money per capita than any other walk in the nation... for the past 10 years. ••• The most extensive collection of sacred art in the Western Hemisphere is at Bob Jones University in Greenville, SC. ••• Bob Jones University, designed by architect Frank Lloyd Wright, is one of the best examples of his natural or "Usonian" homes – and it's located in

PEOPLE

“Shoeless” Joe Jackson was born – and is buried – in Greenville, SC. •••

Former presidential candidate Jesse Jackson’s hometown is Greenville, SC. ••• Academy Award winning actress Joanne Woodward got her start at the Greenville Little Theatre in Greenville, SC. •••

R&B singer Peabo Bryson got his singing start in his hometown, Greenville, SC. ••• The

Ashton Tate Corporation, one of the largest computer software companies in the world, was founded by George Tate – formerly of Greenville, SC. •••

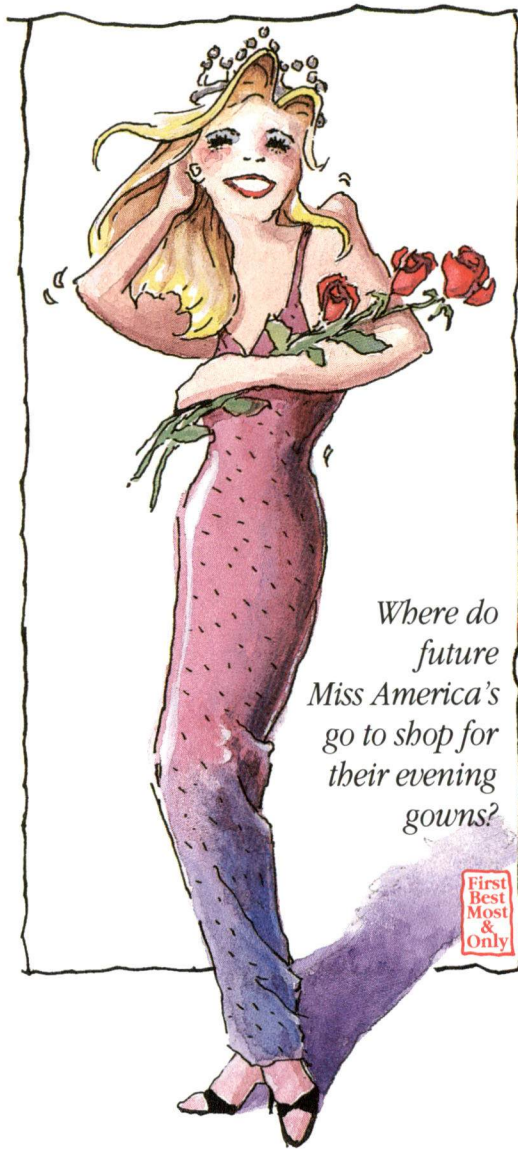
Stephen Yearick, a world-renowned designer of couture evening wear and wardrobe designer for Miss America contestants coast-to-coast, has his studio in Greenville, SC. •••

Jack Frasher of Greenville has the most extensive collection of vintage V-8 BMW’s in the Western Hemisphere. •••

John Heisman (as in the trophy) coached football

at Clemson University in the early 1900’s. ••• The “Jeep” was invented by a Clemson University graduate and Greenville native, William B. Johnson.

••• Dr. Charles Townes, who won a Nobel Prize for developing the laser, was born and raised in Greenville, SC. ••• The founder of behavioral psychology, James Broadus Watson, was from Greenville, SC. ••• Peg Leg Bates, famous one-legged tap dancer of the 40’s, got his start at Greenville’s Liberty Theatre. ••• Gary Brewer of Greenville was one of eight florists chosen from across the nation to decorate for the 1988 presidential inauguration.



*Where do
future
Miss America's
go to shop for
their evening
gowns?*

First
Best
Most
&
Only

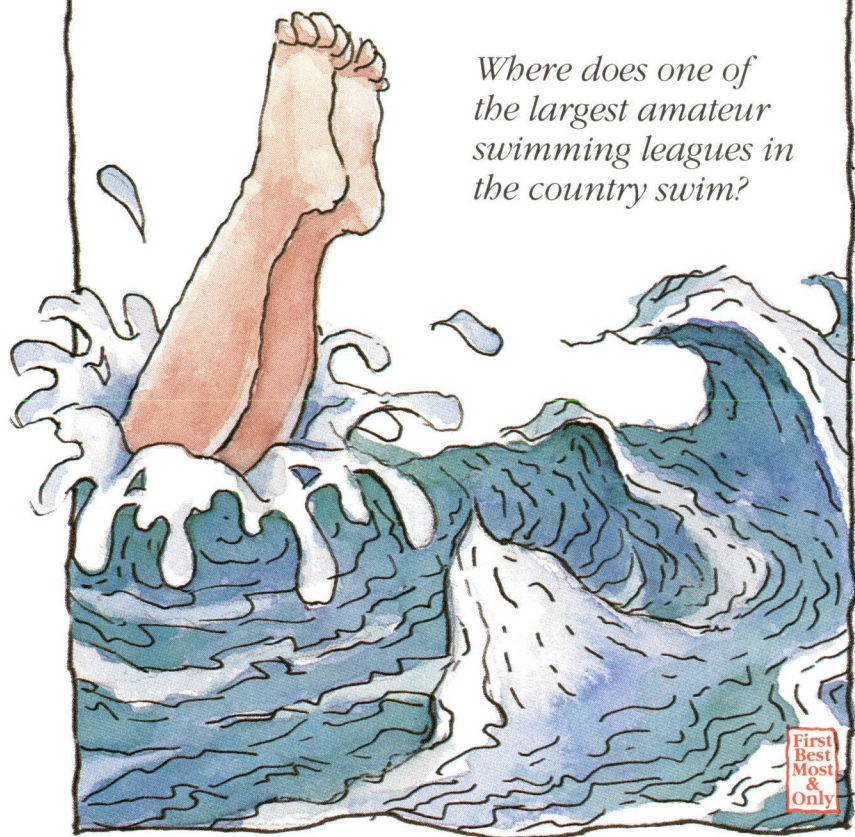
of all places!

Surprised? Well, don't feel bad. Lots of people are surprised to find that Greenville, South Carolina, isn't at all what they expected a "Greenville, South Carolina" to be.

Sure, we've got trees. And mountains. And a river or two. And yes, people really do say y'all. But truth is, Greenville boasts a surprisingly large number of national and international "firsts, bests, mosts, and onlys." So many, in fact, that New York, Toronto and Atlanta may themselves be turning a little green... with envy.

Greenville

SOUTH CAROLINA



*Where does one of
the largest amateur
swimming leagues in
the country swim?*

Greenville. ••• The Peace family of Greenville, SC, gave \$10 million dollars towards a new performing arts center here, one of the largest gifts in the history of American philanthropy. ••• The second-largest collection of Andrew Wyeth paintings (outside the artist's own holdings) is on permanent loan to the Greenville County Museum of Art.

SPORTS/RECREATION

Some of the best whitewater rafting in the eastern U.S. is just a short drive from Greenville (including the famed Chattooga River). ••• Greenville's Furman University has one of the best women's golf programs in the country, and has produced nearly a dozen players now on the LPGA tour, including top money winners Betsy King, Beth Daniel and Sherri Turner. ••• Greenville's Freedom Weekend Aloft, held annually over the July 4th weekend, is the largest hot-air balloon festival east of the Mississippi. ••• The Great Escape Bicycle Shop in Greenville is the largest bike store in the Southeast by size and volume. ••• Camille Duvall, water-skiing wizard of Greenville, won five straight professional world slalom championships between 1984 and 1988 and holds more slalom titles (24) than any other female water-skier.

Scott Gould, a teacher at Greenville's Fine Arts Center, was recently named one of the three most outstanding creative writing teachers in the nation by Scholastics Incorporated. ••• The Greenville County Library has been recognized by the American Library Association as one of the eight outstanding public libraries in the United States. ••• The Drama Department of Greenville's Wade Hampton High School was named one of four Centers of Excellence in the entire U.S. and Canada by the National Council of Teachers of English. ••• The School District of Greenville County was honored by the National Organization on Disability for its achievements in providing effective programs and equal opportunities for handicapped students and adults. ••• Blythe Elementary of Greenville County recently received the National School Public Relations Award for a special program called "Year of the Classics" which exposed students to fine art, music and literature. ••• A Greenville high school student, Han-Song Kim, recently received the prestigious Rensselaer Medal of Excellence for the study of mathematics and science. ••• Furman University is ranked one of the "Ten Great Tuition Deals for Your Dollars" by Money Magazine, chosen from more than 2,000 four-year institutions. ••• The National Dropout Prevention Center is located at nearby Clemson University. ••• Greenville Technical College was recently named one of the top 15 community colleges in the nation by U.S. News and World Report. ••• The South Carolina Governor's School for the Arts, founded in and held in Greenville, serves as a model for other Governor's programs across the nation, and has



*Whose school district was cited
as having the top arts
education program in the country?*

First
Best
Most
&
Only



SPORTS

Hanging on in the playoffs

Athletics defeat Toronto 6-2, force Game 6. 1C

METRO/REGION

Field of dreams

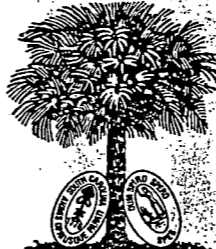
More than 200 men try to tackle movie role. 1B

Couldn't be finer

Plenty of sunshine. Highs in the upper 70s, lows in the upper 40s. 2A

○○○

The State



Tuesday

October 13, 1992
Columbia, South Carolina

101st Year — No. 287
4 sections — 40 pages

South Carolina's Largest Newspaper

Hollings, Hartnett go toe to toe

By JEFF MILLER
Staff Writer

Like their television ads, Democratic U.S. Sen. Fritz Hollings and GOP challenger Tommy Hartnett played charge and counter-charge Monday night during a sassy, 90-minute debate broadcast statewide.

Hartnett, a former three-term congressman, stuck to a theme of change, saying it was time for voters to send the 26-year incumbent home from Washington to make way for new ideas and fresh blood.

Hartnett said if Hollings is re-elected, it will be because the incumbent was able to outspend him by tapping the pockets of lawyers, unions and other special interests.

"If you want to change the U.S. Senate, you have to change the senator," Hartnett said.

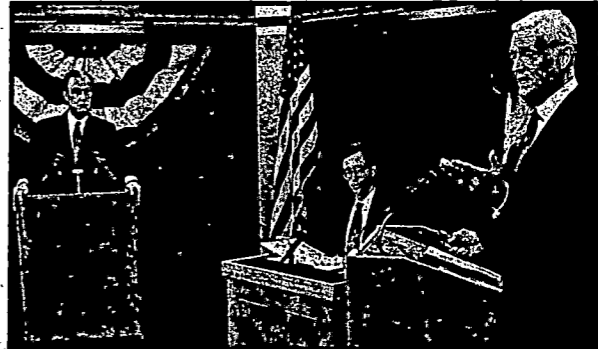
Hollings defended his record as a fiscal conservative and said his seniority makes him an effective voice for South Carolina. "I'm working, I'm effective and I'm proud of that particular record," Hollings said.

Twice, Hollings attempted to turn the tables by forcing Hartnett, a proponent of term limitations, to apply the same standard to Republicans U.S. Sen. Strom Thurmond and U.S. Rep. Floyd Spence.

Hartnett responded by saying he would urge Thurmond to retire.

Hollings also questioned the campaign help Hartnett has been receiving from the national Republican Party. "If insiders can control his campaign, they can control his office," Hollings said.

See Debate, 7A



Tommy Harnett, left, and Sen. Fritz Hollings, right, square off during a lively 90-minute debate Monday night as Tom Fowler of S.C. ETV moderates. Much of the televised debate focused on the economy.

Doug Gilmore/The State

Photo Copy Preservation

Deadly quake panics Cairo

Thousands injured; monuments spared

By WILLIAM C. MANN
The Associated Press

CAIRO, Egypt — One of the strongest earthquakes to hit Egypt in modern times toppled buildings Monday and caused deadly stampedes of panicked residents. The



Candidates try to build on debate

Running mates meet to do battle tonight

From Wire Reports

PHILADELPHIA

With all sides claiming victory in the first presidential debate, President Bush and Arkansas Gov. Bill

Vice presidential debate
ABC, NBC and CBS are providing live coverage of the

Photo Copy Preservation

One of the strongest earthquakes to hit Egypt in modern times toppled buildings Monday and caused deadly stampedes of panicked residents. The government said 370 people were killed and more than 3,300 injured.

A mother, holding her dead son and shouting for help, was pulled from the rubble of a building more than seven hours after the midafternoon earthquake, which registered 5.9 on the Richter scale.

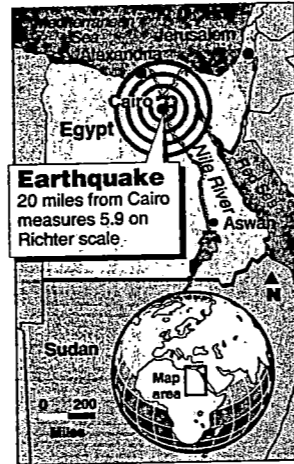
Many victims were trampled to death, including more than 100 schoolchildren in the Cairo area, said Maj. Gen. Rida Abdel-Aziz, an assistant interior minister.

Rescuers struggled into the night to dig survivors from debris.

Authorities declared a state of emergency in this city of 14 million.

The quake was centered about 20 miles southwest of Cairo, a few miles from the pyramids and the Sphinx on the Giza Plateau. Information Minister Safwat el-Sherif said major monu-

See Quake, 7A



The Associated Press photos



Two Cairo schoolgirls, above, cry out in terror after an earthquake registering 5.9 on the Richter scale struck the area. The temblor killed hundreds of people, including more than 100 schoolchildren who were trampled to death as residents scrambled for safety. Shopkeepers, left, sift through the debris after the Monday quake.

With all sides claiming victory in the first presidential debate, President Bush and Arkansas Gov. Bill Clinton renewed their attacks on the campaign trail Monday, while independent candidate Ross Perot savored his favorable reviews in private.

After sharing the stage in St. Louis Sunday night, the candidates sought feedback from the faithful — Bush in a middle-class suburb, Clinton in an ethnic inner-city neighborhood and Perot in his Dallas office.

Meanwhile, the campaign spotlight shifted to Dan Quayle, Al Gore and James Stockdale. The three running mates square off tonight in their only debate.

With one eye on the 1996 presidential race, Quayle must try to wound the Democratic nominees while avoiding a misstep that would reinforce his image as a bumbler. Gore, already declared the winner by some pundits, must shine to avoid losing in the expectations game. And retired

ABC, NBC and CBS are providing live coverage of the vice presidential debate along with several cable channels. The 7 p.m. debate will be conducted by a single moderator.

UPCOMING DEBATES

Thursday: Presidential debate in Richmond, Va., 9 p.m. Single moderator with questions from audience.

Monday: Presidential debate in East Lansing, Mich., 7 p.m. Single moderator & panel.

Vice Adm. James B. Stockdale, the debate's mystery man, must give credibility to his long-shot campaign, though he acknowledges that he is not well-versed on many key issues.

Bush and Clinton nearly crossed.

See Campaign, 7A

Orangeburg plane crashes, killing 2

From Staff and Wire Reports

EAST POINT, Ga.
Two men were killed and three others critically injured when a small aircraft from Orangeburg crashed and burned Monday on Main Street of East Point while trying to land at an Atlanta airport.

There were no injuries on the ground.

The plane, owned by Gas Systems & Services Inc. of Orangeburg, was carrying four employees of the Belk-Hudson Co., an Orangeburg-based department store chain, to Atlanta on business.

John Dukes, the assistant control-

ler for Belk-Hudson, identified the dead men as Eddie Baughman, 27, of Orangeburg, a merchandise manager for the company, and Ronnie Martin of Valdosta, Ga., a divisional manager for the company's southern Georgia stores.

The twin-engine Cessna 310 was flying from Orangeburg to Fulton County Airport west of Atlanta when it developed problems. The pilot asked permission to land at Hartsfield Atlanta International Airport about 1:30 p.m., said Kathleen Bergen of the Federal Aviation Administra-

See Crash, 6A

Medicare loses billion on mix-ups

Government escalates effort at recoupment

By SPENCER RICH
The Washington Post

Medicare spends \$1 billion or more each year for accident-related or other health bills that should be paid by other insurers.

The money is a windfall for the insurers who are not charged and costs taxpayers who finance Medicare, the government health program for 35 million elderly or disabled people.

Although many people are unaware of it, federal laws specify several situations in which other health

or insurance plans must pay before Medicare kicks in as secondary payer.

The law says it should pay only to the extent that the primary payer does not cover everything Medicare covers. Workers' compensation cases were specified when Medicare was created in 1965, and since then Medicare has become the secondary payer in auto accidents and when the recipient is working and covered by another health plan.

Still, thousands of times a year, Medicare pays for cases such as that of Richard Ellis, who was injured in an auto accident two years ago. Ellis, an Edgewater, Md., retiree, handed over his Medicare card to the hospital, and because no one in the billing

chain ever noted that his injuries were the result of an auto accident, Medicare paid at least \$1,100 of a bill an insurance company should have paid.

Medicare spends much money that it is not required to because Medicare officials don't know other health protection exists, the primary payer simply does not pay — often because nobody ever sends it a bill — or both Medicare and the primary payer have paid the same bill. Most of these erroneous payments involve the 1982 change in the law to cover the "working aged."

The General Accounting Office re-

See Medicare, 7A

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- Freddie Bishop Jr., Florence
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- Beatrice Burnette, Union
- Jeffrey Coulson, Gaston
- Willa Curry, Orangeburg
- Madge Garrett, Columbia
- Ina Gerrald, Nichols
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- McMillan Infant, Sumter
- Terry Kapetanakos, Abbeville
- Coperry Keith, Summerville
- John Kerrigan, Surfside Beach

- Ollie Ladson, Columbia
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Contents © 1992 The State

Campaign

From 1A

paths Monday in Pennsylvania, where both tried to build on any advantage they might have gained.

Bush, who spoke before several thousand enthusiastic supporters in Springfield, Pa., pointedly questioned Clinton's qualifications for the nation's highest office.

"It may be tempting to believe that we can turn the American commander in chief into the Maytag repairman, but there are still dangers in the world," Bush said. "This is no time to hand the wheel to a novice. America needs a driver who knows the highway."

Clinton, meanwhile, staged a rally in an Italian-American neighborhood that served as the backdrop for the movie "Rocky," and he compared himself to the fictional boxer.

Perot, the candidate ranked the debate winner in most polls, stayed out of the limelight Monday.

A USA Today/CNN poll indicated that 62 percent of the voters who watched the debate came away with a more favorable impression of the Texas billionaire. But a poll conducted for ABC News found that only 42 percent of the viewers who thought Perot won the debate plan to vote for him.

Clinton's image improved among 29 percent of the viewers, compared with 13 percent who saw Bush more favorably.

Nielsen ratings for 25 major markets indicate that Sunday night's debate was watched in at least 40 percent of all TV homes, or about 36 million homes, on ABC, NBC and Fox. The debate also was carried on PBS, Cable News Network and C-SPAN, but complete national ratings weren't available Monday.

Other polls showed little movement in the race. Clinton was ahead of Bush by 47 percent to 35 percent in a CBS poll, and 46 percent to 31 percent in an ABC survey. Perot trailed with 12 percent in the CBS poll and 14 percent in the ABC poll.

Bush aides acknowledged privately that the president failed to achieve a breakthrough in the first debate, but said he would not step up his attacks on Clinton in the remaining two show-downs for fear of a backlash.

"One of the reasons not to be a foaming mad dog last night was because the media would have torn us to pieces, saying, 'A desperate president went on the attack,'" a senior campaign official said.

Instead, Bush plans to emphasize

his credentials and proposals, leaving the rough treatment of Clinton to Quayle and the campaign's TV commercials.

Clinton seems to have settled into a strategy of playing it safe and trying to make voters more comfortable with the idea of his occupying the Oval Office and serving as commander-in-chief.

Meanwhile, Democrats worried that expectations for tonight's debate are too high for Gore, worrying that Quayle could be perceived a winner if he simply manages to hold his own.

Sen. Thad Cochran said Gore could wind up the big loser by making too much of Quayle's perceived weaknesses.

"Al Gore will make a mistake if he tries to be too aloof and arrogant and tries to talk down as though he's a superior intellect," the Mississippi Republican said. "It is a tendency that he has."

Stockdale, Perot's running mate, has been on the sidelines during the pre-debate posturing. He, his family and his friends appear concerned that because of his lack of political experience, Stockdale could somehow finish the debate looking silly and uninformed or with his prestige as a scholar tarnished.

"It's a little intimidating," said Stockdale, a senior research fellow at the Hoover Institution at Stanford University.

"My great concern is that in the debates, a man of principle and courage could be trivialized, or in any sense humiliated," said Jack Bunzel, a Stockdale colleague at Hoover.

The Fort Worth Star-Telegram, the Washington Bureau, The Associated Press and the Los Angeles Times contributed to this report.

Quake

From 1A

ments survived intact.

The 20-second quake was preceded by a roar.

"At first I thought it was a bomb in the bank," attorney Sammy Mohammed Ali said. "Then I saw people running, and I realized it was an earthquake."

Thousands of people poured into Cairo's streets after the quake. Many seemed dazed. A knot of people sat in a downtown square, tears streaking their cheeks.

Thousands crowded around the ruins of a 14-story apartment building in the northern suburb of Heliopolis late Monday while four bulldozers cleared debris under floodlights. A reporter at the scene said 75 apartments collapsed into a heap of crushed concrete and twisted steel.

The security force's operations room in Cairo reported Monday night that 116 buildings were reported destroyed or badly damaged throughout Egypt.

Eight hours after the 3:10 p.m. (9:10 a.m. EDT) jolt, the Interior Ministry said the quake killed 370 and injured 3,369 in nine of Egypt's 26 provinces.

Hardest hit were Cairo, with 127 dead and 2,139 injured, and Giza to the south, with 128 dead and 700 hurt, it said.

The quake spared Aswan High Dam, which holds back 310-mile-long Lake Nasser, the world's largest artificial lake. A breach would send water gushing down the Nile Valley to Cairo.

Egyptian Museum Director Mo-

ammed Saleh said only statues among more than 100 pieces on display were damaged.

Whether Cairo's wealth and Coptic monuments were damaged was not known.

The quake was felt as far as Jerusalem, 250 miles north of Cairo, but destruction was nowhere. Nowhere were there wide areas of devastation as in many earthquakes — only an occasional collapsed apartment house or office building.

In Heliopolis Hospital, where people were taken for treatment, of the 31 admitted were children. Schools where buildings collapsed. Head nurse Fatma Alim said most were trampled.

"The kids threw me down the stairs as they were going to classrooms," said Amira Ahmed. "I didn't feel the quake. But I heard a janitor yell for everybody to get away. I got trampled and carried away."

Cairo schools were ordered closed for three days. Nightclubs and bars on Pyramids Road, where lineups for block traffic every night, were ordered closed to avoid interfering with rescue work.

At Cairo International Airport, both main terminals were closed because of the tremor. Panicked passengers were charged for the tarmac when the quake struck, only to be turned away by security guards.

Don Finley, a U.S. Geological Survey spokesman in Washington, said Monday's 5.9 temblor was the largest quake on record so close to Cairo. The largest in Egypt this century was a 7.1 quake recorded near the southern tip of the Sinai Peninsula on March 31, 1969.

Medicare

From 1A

ported last year that in one case, Medicare erroneously paid 153 separate bills totaling \$41,776.

Medicare officials say a Midwestern hospital once billed Medicare for \$250,000 for a patient whose health maintenance organization, or HMO, which owned the hospital, clearly should have paid the bill.

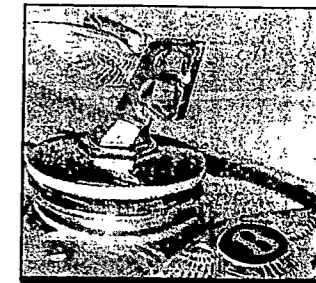
How to stop such outlays has become a major concern of Medicare officials, and some private health administrators are complaining that the efforts to address the problem are too heavy-handed.



Herald-Journal

SPARTANBURG, S.C. TUESDAY, OCTOBER 13, 1992

25¢



Roger Habisreutinger's 1949 Bentley is hard to miss C1

GAMECOCKS

Players vote to ask Woods to resign

By ANDY FRIEDLANDER
Staff Writer

COLUMBIA — A majority of University of South Carolina football players voted Monday to ask coach Sparky Woods to resign, according to players.

The vote was taken at a team meeting in a meeting room at Williams-Brice Stadium before Monday's practice. Players at the meeting said the vote was 62-24 in favor of asking Woods to leave.

"There are a lot of problems on this team," said one Gamecock, who asked not to be identified. "A lot of players think he's racist. A lot of guys think he practices favoritism, and that he hears you, but he doesn't listen. He says one thing and does another."

"A lot of players on this team don't respect him. I don't respect him. And it's hard to play for someone you don't respect."

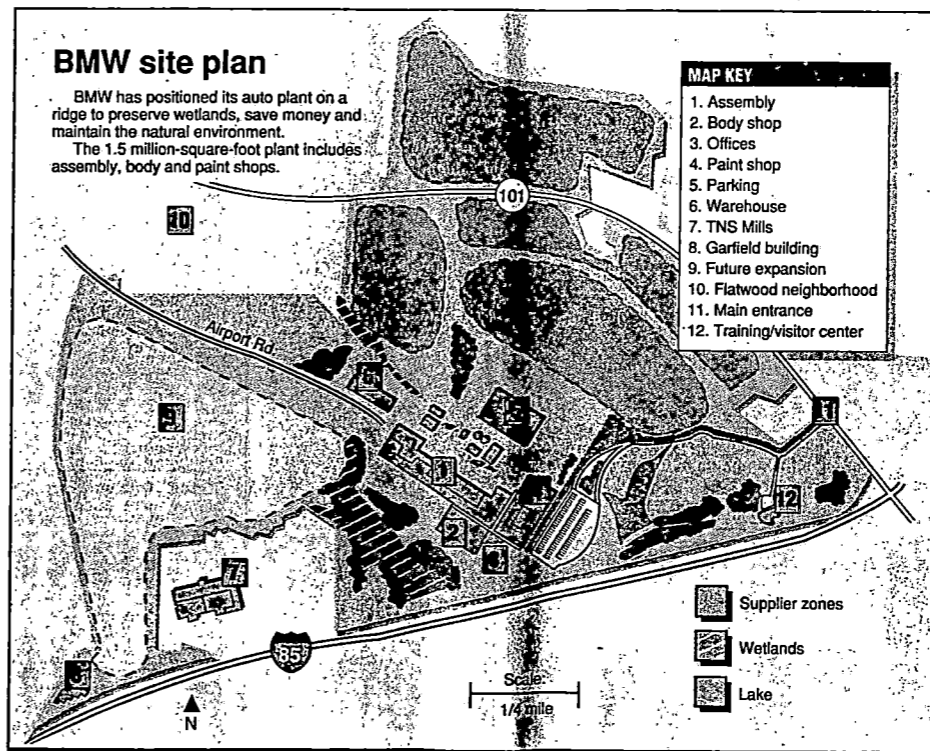
Woods, in his fourth season at USC, said he has no intention of resigning and denied the charges of racism and favoritism.

"That's wrong," he said. "I care very much for our players. We indicate it by everything we do. Everything we've built since I've been here is for the players."

The coach said he didn't know if

Photo Copy Reservation

BMW lays out factory site plan



SOURCE: BMW

TIM BUSS GRAPHIC

Placement preserves wetlands, is cheaper

By SHERYL JEAN
Business Writer

After months of planning, BMW unveiled the master site plan for its Spartanburg County plant Monday and said the 1.5 million-square-foot factory will sit atop a hill.

The new location will preserve wetlands, save money and will still give the plant interstate visibility, BMW officials said.

The plans, which were revealed at a news conference Monday at the Montgomery Building in downtown Spartanburg, show that much of the 1,100-acre site is reserved for future expansion and potential suppliers.

The auto plant and several support buildings will be built on 200 acres in between several creeks.

The main building houses offices and assembly, body and paint shops under the same roof, the first such plant for BMW, said Peter Bier, BMW's project manager for the plant. Other buildings include a 100,000-square-foot warehouse,

a large vehicle preparation center, and a potential visitor and training center.

"Many manufacturing facilities are square pegs in round holes. In this case, BMW has made a big effort to take the natural features and marry them to the site plans," said Rick Webel, a landscape consultant to BMW. His firm, Innocenti & Webel, also does landscaping for Spartanburg-based Milliken & Co. and Greenville-Spartanburg Airport.

BMW shifted the plant westward from its preliminary location. See BMW, page A6



Original Copy Reservation

The coach said he didn't know if this episode would affect his job security, already considered shaky because of his team's 0-5 start and a school-record nine-game losing streak. Asked how this ranks on a list of his most difficult moments in coaching, Woods said, "High ... high."

Players said the catalyst for the meeting was a story in Sunday's State newspaper detailing the team's youth and noting that only five members of the recruiting classes of 1988 and 89 — the Gamecocks' redshirt juniors and seniors — are starting.

Several members of those classes took the story as a direct insult from Woods.

See PLAYERS, page A6

Indians know Terriers

D1

S.C. teen birth rate high

B1

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For Bush, it may be too late for knockout punch

By STEVEN KOMAROW
Associated Press

WASHINGTON — President Bush is left with a daunting task and a terrible choice for the next two presidential debates. To change the dynamics of a campaign almost beyond reach, he must consider taking on the role of the underdog that he has thus far eschewed.


In the first debate, Bush spoke of his experience in foreign affairs and tried to assure voters that his domestic policy, too, was the safest and best approach for the future.

He only gently went after Democrat Bill Clinton on his Vietnam War resistance, and said nary an ill word toward Ross Perot.


It would have been a good performance for an incumbent president ahead in the polls, but not for one trailing by more than 10 points. And it did nothing to change the dynamics of the campaign.

"I guess I'd say the president went to bat in the World Series and never took the bat off his shoulder," lamented one Bush campaign worker, who spoke on condition of anonymity.


Political news on pages A3, A9, B1, B3



Quayle



Gore



Stockdale

Vice presidential debate

- WHO: Vice President Dan Quayle, Sen. Al Gore of Tennessee and retired Adm. James Stockdale.
- WHEN: 7 p.m.-8:30 p.m.
- WHERE: Georgia Tech University in Atlanta.
- FORMAT: Single moderator.
- MODERATOR: Hal Bruno, ABC
- COVERAGE: Live coverage by PBS, ABC, CBS, NBC, CNN and C-SPAN.

Instant polling suggested the Bush message, although positive, had less effect on the voters than the presentations by his rivals.

CBS found 61 percent said their opinion of Perot improved, 35 percent thought better of Clinton, but Bush stood taller in the eyes of just 16 percent. A USA See BUSH, page A6

Jury picked, isolated for misconduct trial

2 policemen accused of dropping charges against city prostitute

By MARTIN MELENDY
Staff Writer

A circuit judge decided Monday to sequester jurors in the trial of two Spartanburg police officers accused of improperly dismissing charges against a prostitute.

Judge Tom Ervin of Anderson, concerned about the pretrial publicity in the obstruction of justice cases against David Bagwell and Steve McNeely, took the unusual step of keeping jurors away from home during the trial.

"I don't feel comfortable proceeding with the trial without sequestering the jury," Ervin said in court. The jurors won't be able to use telephones or contact their families.

Ervin said, however, they will be able to watch the baseball playoffs.

Jurors typically are sequestered in motels during death penalty tri-

als so they have no contact with family, friends or news accounts of the trial. Spartanburg County will pay for the food and lodging of the six women and six men.

Testimony in the trial of Bagwell, a former sergeant who resigned in May, and McNeely, a sergeant suspended from duty, is scheduled to begin today. With at least 60 witnesses listed by defense attorneys and prosecutors, the case is expected to last the rest of the week.

McNeely and Bagwell were indicted on obstruction of justice charges after the State Law Enforcement Division investigated links between city officers and convicted madam Faye Black.

The men are accused of improperly aiding the dismissal of charges last fall against Black, who was arrested July 30, 1991. A prostitute who worked with Black told SLED agents that she was present when Black threatened to expose Bagwell and McNeely for having sex with prostitutes unless the charges against her were dropped.

Deputy Solicitor Trent Pruett See JURY, page A6

Reunion

Family reunites with daughter they left in Cambodia

By LINDA CONLEY
Staff Writer

Eleven-year-old Tola Sun was so happy to meet her older sister that all she could do was cry when they were united recently at Greenville-Spartanburg Airport.

"I had never seen her in my whole life," Tola said Monday. "I plan to teach her how we do things here."

Tola's 13-year-old sister, Leakhena, arrived in the United States from Thailand on Sept. 25. She had been separated from her mother and father, Sothaline and Cheap Sun, when she was an infant.

Sun, 44, had to leave Leakhena behind when he escaped from the communist regime in Cambodia in 1979. But he was determined to reunite his family, and after years of

frustration and hard work, he was successful.

"I could not say anything when I saw her," Sun said. "We are so excited to have her with us."

Leakhena also joins two brothers, Veasna, 10, and Vannara, 7.

Leakhena, who uses her family members as interpreters, said she is pleased to have left Cambodia. She is learning English from her family and attending the seventh grade at Landrum High School with Tola.

"I am happy, but it feels kind of strange," she said.

"She did not know how to open the refrigerator when she saw it, but she is learning quickly," Sun said. "She has learned a lot from her brothers and sisters."

Sun left his home in Battambang, Cambodia, in the middle of the night in July 1979 after a friend warned him that Vietnamese troops were looking for him.

"I was an officer in the army and fought against the communists because I do not like them," he said. "The communists killed some of my family and friends."

Sun and his wife knew they had to escape, but they knew it would be difficult to carry along an infant daughter.

See REUNION, page A6



Cheap Sun hugs his eldest daughter, Leakhena, who was separated from the family as an infant 13 years ago in Cambodia. Sun's other children are, from left, Veasna, Vannara and Tola.

BUSH

Continued from page 1
 Today-CNN poll had similar numbers: 62 percent for Perot, 29 percent for Clinton and 13 percent for Bush.
 The problem for George Bush is that voters already know George Bush.
 At a time when Bush needed the race seriously shaken up, at a time when voters seem to think the government needs shaking up, he emphasized stability. His strategy to appear cool and rational didn't set him apart because his rivals followed much the same course.
 He spoke calmly about how his domestic policy was the best alternative, not after four years in office and with the economy in a slump, the public's ear is less than receptive regardless of the quality.
 "It may simply be quite beyond his capacity or any president's capacity, not unlike Jimmy Carter in 1980, to deliver even a reasonable message at this point and get any credit for it," said Professor Charles Jones of the University of

'I don't think it's under his control any more.'

PROFESSOR CHARLES JONES

Wisconsin.
 It could be that Bush's only alternative is to attack, knock the other guys down a few pegs.
 But swinging away poses a set of risks all its own. Bush's most obvious strength is his experience, and his stature as a world leader. To get down in the muck could tarnish his own reputation almost as surely as it coats those of his rivals.
 Bush must also be aware that, despite the hoopla over zingers and gaffes, past experience suggests debates have not made winners or losers in presidential campaigns.
 Frank Newport, editor in chief of the Gallup Poll, said his data back to the first televised debate in 1960

showed no clear evidence that debates determined the outcome of an election.
 That's not to say that it couldn't, especially with two more debates leading up to the final two weeks of the campaign.
 But it would require a shift of voter sentiment unprecedented so close to an election. Never has someone so far behind as Bush in the final month of the campaign come back to win.
 What Bush needs is for lightning to strike, and it could happen in any number of ways. Perot could take away enough of Clinton's votes to swing it back to the Republican, or some terribly damaging revelation about Clinton could come to light.
 Changing debate strategy might get Bush more attention. But he might be less damaged — and better positioned to take advantage of another's mistake — if he stays on the "presidential" tack.
 "It's a tough choice."
 "I don't think it's under his control any more," Jones said.

PLAYERS

Continued from page 1
 "That wasn't my point at all," Woods said.
 "He didn't mention any names, just numbers," one player said of the story. "But they thought he was calling the players from that class sorry. I mean, a guy like (fullback) Leroy Jeter should be playing more than he is. (Defensive end) Troy Duke could be starting. They thought he was trying to say they were bad players."
 "But it wasn't only them. When we got in the meeting, a lot of the young players said they don't like him either."
 Woods said he was preparing for practice when team captains Antoine Rivers and Ernest Dixon told him about a team meeting.
 Woods then walked in on the meeting before the vote was taken and was told by players to leave. According to players, Woods asked if he wasn't a part of the team, and was then told the nature of the

discussion.
 Several players said Woods told them he should be judging them instead of vice versa.
 "He said, 'If you want to be a Gamecock, be here' (for practice today)," said another player who requested anonymity. "If you're not here, we'll take up your equipment and assume you've left the team," the player quote Woods as saying.
 The team is scheduled to report for a meeting at 10 a.m. today.
 "I hope they'll all come to practice tomorrow," Woods said. "I hope they'll go out and prepare to help us beat Mississippi State."
 Woods left and returned after the vote, the results of which were posted on the bulletin board. The team practiced after the meeting, but practice was shortened.
 "We talked it over as a coaching staff," Woods said, "and decided the position to take was that we've always had an open-door policy and

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JURY

Continued from page 1
 said in court that the "threatened exposure of prior sex acts was the motive" for the dismissal of the July 1991 case against Black.
 Black, who recently pleaded guilty to running a brothel at 604 Wildwood Drive, is listed as a prosecution witness, as are women who worked for her at the brothel.
 Bagwell and McNeely have denied any wrongdoing in the case, one of the most highly publicized in recent Spartanburg history. After

the SLED investigation became public, numerous claims were made by women who said they provided sexual services for law enforcement officers of various state and local agencies.
 Numerous police officers, SLED agents and lawyers are listed as witnesses in the case.
 Nearly all of 89 prospective jurors questioned Monday said they had read about the case or heard news reports on television or radio after the SLED investigation became public in early May.

BV

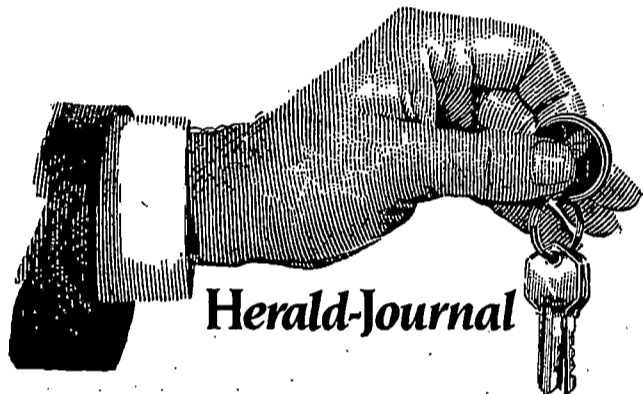
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REUNION

Continued from page 1
 "We were afraid that the Vietnamese would hear her crying and we might be captured," Sun said. "I had two choices. I figured they would not harm a little baby left behind or I hoped that my neighbor would hear her crying and get to her before them."
 Sun's elderly neighbor was also his baby sitter. He said his neighbor was as close to him as a relative.
 "I knew she loved Leakhena," he said. "When she would cry in the night, the sitter would ask the next day what was wrong with her. So I figured if she heard her crying so much in the night that she would come over and get her. My neighbor knew that the troops were trying to get to me, so she knew what was happening."
 The Suns escaped, and the neighbor did take care of Leakhena.
 Sun made several attempts to have friends bring Leakhena to him while he was in refugee camps, but the neighbor refused.
 "She would only release her to us because she loved her very much," Sun said. "She wanted to make sure nothing happened to her."
 When Sun arrived in the United States in 1981, he tried to send letters to find out if his daughter and neighbor were still alive. "I sent many letters, but the mail had to go through

Vietnam," he said. "The Vietnamese would not deliver the mail all of the time. I was afraid that they were dead until I received a letter and a picture from them in February 1984."
 In 1985, the Sun family moved to Landrum after living in Jacksonville, Fla. Dayton, Ohio, and Denver. Sun moved to Landrum because his cousin had settled in the area and liked it.
 Sun is a weaver at Inman Mills, and Mrs. Sun works at Carolina Emblem Co. in Campobello.
 "Through all of their travels, the couple was determined to reunite the family."
 Sun sent packages and money to the neighbor and his daughter when he could. Sometimes the packages would be delivered, sometimes not.
 He also paid two people \$1,000 each to try to get his daughter out of Cambodia, but the neighbor refused to release her.
 "I heard later that I could sponsor my daughter out of Cambodia through a program at the Embassy, but I had to become a U.S. citizen," he said. "I became a citizen in May 1989 in Charleston, and I started to work on sponsoring my daughter home."
 It took more than three years and thousands of dollars to bring Leakhena to the United States.
 "We are so glad to finally have her with us," Sun said. "I finally have my daughter home."

1993 AUTOMOBILE Showcase



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Bush reportedly to shake up staff; Clinton endorsed

Associated Press
The day after their first debate, President Bush and Democrat Bill Clinton returned to the campaign trail Monday in the key state of Pennsylvania amid reports the president would clean house among his Cabinet and economic team.

Clinton, whose credentials as a potential commander in chief have been criticized by Bush, picked up the backing Monday of former military leaders who praised the Democrat's "vision for our country's future."

Independent candidate Ross Perot returned home to Texas and the three vice presidential candidates prepped privately for their only debate of the season. Vice President Dan Quayle, Sen. Al Gore, and retired Adm. James Stockdale square off in a 90-minute confrontation Tuesday night in Atlanta.

The announcements about a White House shakeup came as Bush sought new ways to invigorate a stalled campaign that appeared to get little benefit from the leadoff debate.

Treasury Secretary Nicholas Brady, Budget Director Richard Darman and chief White House economist Michael Boskin would all be replaced for a second Bush, some senior administration and campaign officials said.

"There will be a new economic team," said one senior official, speaking on the condition of anonymity.

But presidential spokesman Marlin Fitzwater later said that Bush

intended to follow a tradition followed by other presidents and, if elected, "ask for the resignations of all his top appointees."

"That gives him the flexibility to pick new people and obviously many of the people who are now in the administration will be asked to stay on," Fitzwater said.

Clinton communications director George Stephanopoulos quipped that Bush's re-election slogan should be: "Vote for me, and I promise to fire my staff."

The day after the first debate, Bush focused on economic themes. He said Democrat Bill Clinton's economic plan was "worse than Mondale, worse than Dukakis."

"We're part of a global economy," Bush said at a rally in Springfield, a Philadelphia suburb. "This is no time to hand the wheel to a novice." Later, he campaigned in Holland, Mich.

Speaking of Sunday's debate, Bush told his Pennsylvania audience: "I don't pretend to be an Oxford debater but I think I did OK."

Polls suggested that the first debate did little to narrow the gap between Bush and Clinton, ranging between 10 and 15 points in most national polls.

Monday's focus on putting a new economic team in place was an effort to try something to get Bush's campaign moving again.

Clinton, in Delaware, said the military leaders' endorsement was "a stern rebuke to the rhetoric of the other side."



Democratic nominee Bill Clinton gets rounded up by wrangler Vince Bruce at a campaign rally Monday in Philadelphia.

"Those gathered here today collectively have hundreds of years of military service," Clinton said earlier in Philadelphia, flanked by the retired generals and admirals, many of them decorated war heroes.

"I look forward to working with them . . . to make sure we have the strongest military we need," Clinton said.

Over the past week, Bush has hit Clinton on his participation in anti-war demonstrations two decades ago while studying at Oxford University in England and his student travels to Moscow.

A dozen retired officials appeared with Clinton; another eight signed the statement.

They included Army Lt. Gen. Calvin A.H. Waller, a Vietnam veteran and second-highest ranking officer in Desert Storm; Vice Adm. Richard Truly, a former head of NASA; and Adm. Stansfield Turner, former head of the CIA.



President Bush blows a firefighter hailing trumpet in Springfield, Pa., while his wife, Barbara, applauds.

Computer chip making, miscarriages linked

By JOHN ENDERS
Associated Press

SAN JOSE, Calif. — A study that links workers' miscarriages and chemicals used to make computer chips has raised questions about the safety of one of the nation's cleanest industries.

IBM recently notified its workers and competitors of a Johns Hopkins University study commissioned by the firm that found evidence that two chemicals widely used in chip making may significantly increase the risks of miscarriage.

The two chemicals — diethylene glycol dimethyl ether and ethylene glycol monethyl ether acetate — are used to etch away material deposited on the silicon wafers used to make chips.

Researchers said the results of the Johns Hopkins study were significant, although they were preliminary and based on a small sample size, IBM spokesman Jim Ruderman said Monday. International Business Machines Corp., based in Armonk, N.Y., notified its workers, the Environmental Protection Agency and members in the Semiconductor Industry Association last month about the study results.

"In absolute terms they are not large numbers," Ruderman said. "Our feeling is that even one unnecessary miscarriage is too many."

Other companies in recent weeks have in turn notified their workers

of the results of the IBM-commissioned study, including Intel, Texas Instruments, American Telephone & Telegraph Co., Advanced Micro Devices, Signetics and National Semiconductor, said Semiconductor Industry Association spokesman Thomas G. Beermann.


The association has about 40 members, including virtually all the major semiconductor — or computer chip — manufacturers in the United States.

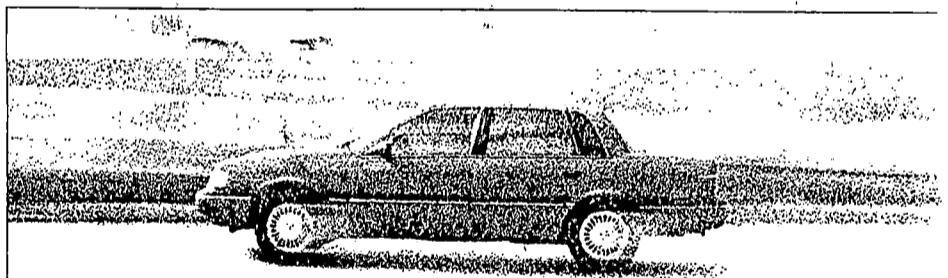
Beermann said he had no firm numbers on the number of workers potentially exposed to the chemicals. He said it probably would be more than 1,000 but would be "a very small fraction of the approximately 200,000 U.S. semiconductor industry employees."

Industry watchdogs said Monday they had called for years for chip manufacturers to stop using the chemicals.

"We knew these were reproductive toxins, and the industry has known this," said Ted Smith, director of Silicon Valley Toxics Coalition.

The Johns Hopkins study looked at 30 female workers who handled the chemicals at IBM plants in East Fishkill, N.Y., and Burlington, Vt., from 1980 to 1989. It found that the miscarriage rate among workers who did not use the solvents was 15.6 percent, compared with 33.3 percent among workers who did.

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This is a poultry center / textiles area but Johnson and Johnson does have at least one medical production facility here they make sutures. Two lakes nearby - Lanier and Hartwell. [recreational fishing - bass and crappie] Large retirement community

Contacts:

Lead - Dianne Harrison
Site - Debbie Wilson
John Route

Mr. Hoyt Ausburn - former county chair. 706-778-4175
Chamber of Commerce - Russ Spangler - Exec. Dir.
Mayor Don Higgins
City Manager Howard Whatley - 706-778-8585

4) SPARTANBURG, SC:

Southernism

the Up country

7:45

Depart Cornelia 2:30 arrive Spartanburg ~~5:45~~ p.m. torch light rally. En route cross over Lake Hartwell -- through Clemson [home of Clemson Tigers]. POTUS de-trains. Speaks from dais which is in front of depot -- train and depot as backdrop. POTUS right will be train and across track and water is Spartan Mills - the mill owner's wife is the state chair for Perot. The mills are beautiful red - brick - huge buildings. Soon to be home of BMW plant. The Southern Crescent train runs through daily.

Lot of people will come from Greenville [about 35 mi. away] 3 colleges and 5 high schools in area. 3 open House seat and 2 uncontested senate seats. Co. council has a Rep. majority. The Spartanburg Herald daily newspaper is owned by the New York Times. Roger Miliken's [textiles] HQ is in Spartanburg -- this is where Hardee's started. USA Today on Oct. 13, 92 Super 25 high school rankings [football] listed Spartanburg as number 25 in nation. said: "last week not ranked. Improved winning streak to 13 with a 30-0 victory over Boiling Springs before 7,000. Tim Copeland ran 12 times for 126 yards and 2 tds. Shawn Gilliam had 4 tackles for loss. Next Friday at Spartanburg Dorman.

Contacts:

Lead - Kevin Hart
Site - Rich Bliss
Stephanie Ebert

*- Gov's office, S Carolina Repub's office
Mary Patt*

Rosemary Bylerly - Rep. Chair. 803-578-5773 beeper 1-800-712-1695

Spartanburg Chamber of Commerce - Ben Haskew
State Development Board in Columbia may be helpful 1-85,
Mayor Bob Rowell
Chairman of County Council is David Dennis

*try call
it in Andover*

RON SPARTANBURG

7-10,000

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Board
Andover*

Spartanburg
- Rosemary Brink → GOP ca.

803 578 5773

1-800-712-1895 (paper)

- Republican Mayor, Bob Powell

- Ben Haskeu - coc

- ch. of County Council
David Bennett

- 3-5/00

night time rally April

- 3 colleges / S.H.S.

u

October 21

Holidays

British Virgin Islands	St. Ursula's Day
Honduras	Armed Forces Day
Somali Democratic Republic	Revolution Anniversary Commemorates the rise to power of Major General Mohammed Siad Barre and establishment of a Supreme Revolutionary Council, 1969.

Birthdates

- 1660** **Georg Ernst Stahl**, German physician, chemist; proposed theory of phlogiston to explain combustion; enunciated a doctrine of animism, wherein the soul is the vital principle in organic development. [d. May 14, 1734]
- 1760** **Katsushika Hokusai**, Japanese painter, printmaker; noted for his technical excellence; his work has had great influence on artists of other countries; among his works are *Hundred Views of Mount Fuji*, 1835, and the 15-volume *Ten Thousand Sketches*, through 1836. [d. May 10, 1849]
- 1772** **Samuel Taylor Coleridge**, English poet, critic, essayist; one of spokesmen of the Romantic movement in English literature. [d. July 25, 1834]
- 1785** **Henry Miller Shreve**, U.S. riverboat captain; initiated commercial transportation on America's rivers; developed the snagboat, which was used to clear rivers of debris and make them navigable; superintendent of river improvements in the West, 1827-42; **Shreveport, Louisiana** is named for him. [d. March 6, 1851]
- 1790** **Alphonse Marie Louis Prat de Lamar-tine**, French man of letters; his *Méditations Poétiques* greatly influenced the Romantic movement in French literature. [d. February 28, 1869]
- 1833** **Alfred Bernhard Nobel**, Swedish industrialist, inventor, philanthropist; inventor of **dynamite**; his fortune was left to support the **Nobel Prizes** in peace, medicine, chemistry, physics, and literature, awarded annually since 1901. [d. December 10, 1896]
- 1861** **Prince Georgy Yevgenyevich Lvov**, first president of the Russian Provisional Government after Russian Revolution, 1917. [d. March 6, 1925]
- 1869** **William Edward Dodd**, U.S. educator, historian, and diplomat; U.S. Ambassador to Germany, 1933-37. [d. February 9, 1940]
- 1877** **Ostwald T. Avery**, Canadian bacteriologist; conducted early studies of DNA molecules. [d. February 20, 1955]
- 1911** **Peter Graves**, British actor; known for his leading roles in musical comedy films of the 1940's.
- 1912** **Sir Georg Solti**, British conductor, born in Hungary; Music Director, Royal Opera House, Covent Garden, 1961-71; Principal Conductor, Artistic Director, London Philharmonic Orchestra, 1979- .
- 1917** **John Birks (Dizzy) Gillespie**, U.S. jazz musician.
- 1921** **Ursula Kroeber Le Guin**, U.S. author; known for her works of science fiction and fantasy; wrote *Left Hand of Darkness*, 1969, and *Malafrena*, 1979.
- 1928** **Edward Charles (Whitey) Ford**, U.S. baseball player; pitcher, New York Yankees, 1950-67; ten game World Series winner; elected to the Hall of Fame, 1974.
- 1943** **Brian Piccolo**, U.S. football player; running back, Chicago Bears, 1965-69; 1973 movie, *Brian's Song* is based on his life. [d. June 16, 1970]
- 1952** **Patti Davis (Patricia Reagan)**, U.S. actress; daughter of Ronald Reagan, 40th U.S. President; wrote *Home Front*, 1986.
- 1956** **Carrie Frances Fisher**, U.S. actress, author; starred in *Star Wars*, 1977, and *The Empire Strikes Back*, 1980; daughter of Debbie Reynolds and Eddie Fisher.

Religious Calendar

The Saints

- St. Hilarion**, abbot and hermit. [d. c. 371]
St. Malchus. Also called **Malek**. [d. 4th cent.]
St. Fintan of Taghmon, abbot. Also called **Munnu**. [d. c. 635]
St. Tuda, Bishop of Northumbria. [d. 664]
St. Condedus, hermit. Also called **Condé**, **Con-dède**. [d. c. 685]

St. John of Bridlington, Canon Regular. [d. 1379]
St. Ursula and her Maidens, martyrs; patron of educators of young girls. Invoked for a good death. Ursuline Order named in her honor. [death date unknown]

The Beatified

- Blessed James Strepar**, Archbishop of Galich. [d. c. 1409]
Blessed Peter of Tiferno, confessor. [d. 1445]
Blessed Matthew, Bishop of Girgenti. [d. 1450]

1971 **Jade Jagger**, daughter of Mick and Bianca Jagger.

Historical Events

- 1345** English, under **Earl of Derby**, defeat French at **Auberoche** (**Hundred Years' War**).
- 1422** **Charles VI** of France dies and is succeeded by **Charles VII**.
- 1805** **Lord Horatio Nelson** of Great Britain destroys Franco-Spanish fleet in the **Battle of Trafalgar** (**Napoleonic Wars**).
- 1879** **Thomas Edison** successfully demonstrates for the first time a carbon-filament **incandescent lamp**.
- 1914** British and Japanese forces take the German **Mariana and Marshall Islands** in the Pacific (**World War I**).
- 1915** First **transatlantic radio-telephone transmission** is made, from Arlington, Virginia, to Paris.
- 1918** **Czechoslovakia** declares its independence from Austria-Hungary.
- 1937** Franco's troops capture **Gijon**, completing the conquest of northwest Spain (**Spanish Civil War**).
- 1938** Japanese troops take Chinese city of **Canton**, which had been mercilessly bombed for months (**World War II**).
- 1944** U.S. First Army takes **Aachen**, after eight days of fierce fighting; it is the first large German city to fall to the Allies (**World War II**).
- 1959** The **Guggenheim Museum of Art**, designed by Frank Lloyd Wright, opens in New York.

1960 Queen Elizabeth II launches Britain's first nuclear submarine, the **Dreadnought**.

1966 A colliery slag heap slips and crushes more than 140 persons and buries a school and several other buildings in **Aberfan, Wales**.

1973 Kuwait, Bahrain, Qatar, and Dubai announce a boycott of oil shipments to the U.S., completing the **Arab oil embargo** begun on October 17.

1976 Americans win all five Nobel prizes for 1976.

Saul Bellow becomes the first American in 24 years to win the Nobel Prize in Literature.

Cincinnati Reds win the World Series against the New York Yankees, becoming the first National League baseball team in 54 years to win two consecutive series.

1979 Israeli Foreign Minister **Moshe Dayan** resigns cabinet post in controversy over Palestinian autonomy.

1981 **Andreas Papandreou** becomes prime minister of Greece.

October 20

Holidays

- Guatemala** **1944 Revolution Day**
Commemorates the overthrow of military strongman, **General Federico Ponce**, 1944.
- Kenya** **Kenyatta Day**
Commemorates **Jomo Kenyatta**, the nation's first president.

Birthdates

- 1616** **Thomas Bartholin**, Danish physician; noted for discovery of **lymphatic vessels**. [d. December 4, 1680]
- 1632** **Sir Christopher Wren**, English architect, astronomer; proposed plan for rebuilding London after Great Fire, 1666; designed more than 50 churches in London, especially **St. Paul's Cathedral**, London. [d. February 25, 1723]
- 1741** **Angelica Kauffman**, Swiss-Italian painter and engraver. [d. November 5, 1807]
- 1762** **André-Marie Chénier**, French poet; one of greatest French classical poets after Racine; guillotined during Reign of Terror, 1794. [d. July 25, 1794]
- 1784** (**Henry John Temple**), **Viscount Palmerston**, English statesman; known as *Pam*; Home Secretary, 1853-55; Prime Minister, 1855-65; effected independence of Belgium, 1830; annexed Hong Kong, 1840-41. [d. October 18, 1865]
- 1822** **Thomas Hughes**, English reformer, author, jurist; founder of **Working Men's College** and its principal, 1872-83; established a model community in America which failed, 1879; best known as author of *Tom Brown's School Days* and *Tom Brown at Oxford*. [d. March 22, 1896]
- 1854** **Patrick Geddes**, British biologist, sociologist, educator, and city planner; noted for his avante-garde theories of the interrelationships between biology and sociology. [d. April 17, 1932]
- (**Jean Nicolas**) **Arthur Rimbaud**, French poet; known for his highly imaginative verse forms; associated with Symbolist School; wrote most of his poetry before the age of 20. [d. November 10, 1891]
- 1859** **John Dewey**, U.S. philosopher, educator, psychologist; head of Department of Philosophy, Psychology, and Pedagogy at the University of Chicago, 1894-1904; established Laboratory School to test his educational theories; a founder of the American Association of University Professors. [d. June 1, 1952]
- 1874** **Charles Edward Ives**, U.S. composer; Pulitzer Prize in music, 1947. [d. May 19, 1954]
- 1891** **Sir James Chadwick**, British physicist; Nobel Prize in physics for discovery of the **neutron**, 1935. [d. July 24, 1974]
- Johnstone (Jomo) Kenyatta (Johstone Kamau)**, Kenyan government official; led the fight against Great Britain for independence; President, 1964-78. [d. August 22, 1978]
- 1900** **Wayne Morse**, U.S. politician, lawyer; U.S. Senator, 1944-69. [d. July 22, 1974]
- 1904** **George Woodcock**, British labor leader, union official; General Secretary, Trades Union Congress, 1960-69. [d. October 30, 1979]
- 1905** **Frederic Dannay**, U.S. mystery writer; with his partner, Manfred B. Lee (January 11), created the **Ellery Queen** series. [d. September 3, 1982]
- 1908** **Arlene Francis (Arlene Francis Kazanjian)**, U.S. actress; known as a panelist on the television series, *What's My Line?*, 1950-67.
- 1925** **Art Buchwald**, U.S. journalist; his syndicated columns describe current controversies in a humorous tone.
- 1928** **Joyce Diane Bauer Brothers**, U.S. psychologist, author; only woman to win \$64,000 on *The \$64,000 Question*, 1955-56;

Religious Calendar

The Saints

- St. Caprasius**, martyr. [d. 3rd century]
St. Artemius, martyr. [d. 363]
St. Acca, Bishop of Hexham. [d. 740]
St. Andrew of Crete, martyr. Also called the *Calybite* [d. 766]
St. Bertilla Boscardin, virgin and nursing sister. [d. 1922]

The Beatified

Blessed Mary Teresa de Soubiran, virgin and founder of the Society of Mary Auxiliatrix. [d. 1889]

wrote *What Every Woman Should Know about Men*, 1982; syndicated magazine columnist for *Good Housekeeping*.

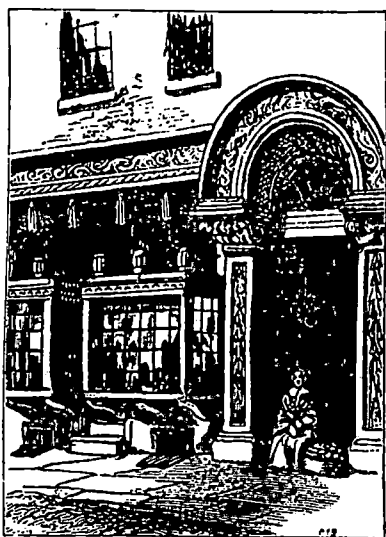
- 1931 Mickey Mantle**, U.S. baseball player; by the time of his retirement, 1969, he had 536 home runs and more than 1700 strikeouts. Elected to Baseball Hall of Fame, 1974.
1932 Michael McClure, U.S. poet, dramatist.
1944 William Albright, U.S. composer; noted chiefly for experimental techniques.
1953 Keith Hernandez, US. baseball player.

Historical Events

- 1740 Charles VI**, last male heir to **Hapsburg empire**, dies; he is succeeded by his daughter **Maria Theresa**, Queen of Bohemia and Hungary.
1818 Boundary between Canada and U.S. from Lake of the Woods to crest of Rocky Mountains is set at **49th parallel**.
1827 Battle of Navarino results in the destruction of the Egyptian-Turkish fleet by British, French, and Russian squadrons.
1883 Peace of Ancón ends **Saltpeter War** between Peru and Chile.
1899 Boers launch attack on British garrison at **Ladysmith, Natal (Boer War)**.
1928 French Academy rules that **celibacy** is no longer a *conditio sine qua non* for applicants for the **Prix de Rome**.
1944 Russian and Yugoslav forces capture **Belgrade (World War II)**.

U.S. forces, under the leadership of General **Douglas MacArthur**, begin their invasion of the **Philippines (World War II)**.

- 1950 Pyongyang**, capital of North Korea, is captured by UN forces (**Korean War**).
1958 Field Marshall **Sarit Thanarat** regains control of the government of Thailand in a bloodless coup.
1968 Jacqueline Kennedy marries Greek shipping magnate, **Aristotle Onassis**.
1972 John Bardeen becomes the first person to win two Nobel Prizes in the same field. He received the awards for his theory of **superconductivity** (1972) and development of electronic **transistors** (1956).
1973 Sydney (Australia) Opera House is officially opened by **Queen Elizabeth II**.
U.S. Attorney General **Elliott Richardson** resigns in dispute with U.S. President Richard Nixon over Watergate special prosecutor **Archibald Cox**.
1978 Leo Tindemans is inaugurated as premier of Belgium.
U.S. Congress disbands the **Women's Army Corps** as a special branch of the armed forces.
1986 Yitzhak Shamir is inaugurated as prime minister of Israel.
1987 The **Tokyo and London stock exchanges** plunge to record lows, reflecting the effects of the U.S. stock market collapse of the previous day. In Tokyo the Nikkei average drops 14 percent and in London the 100 share index plummets more than 12 percent.



JAMAICA: NATIONAL HEROES DAY. Oct 19. National holiday established in 1969. Always observed on third Monday in October.

JEFFERSON, MARTHA WAYLES SKELTON: BIRTH ANNIVERSARY. Oct 19. Wife of Thomas Jefferson, 3rd president of the US. Born, Charles City County, VA, Oct 19, 1748. Died, Sept 6, 1782.

RITA HAYWORTH GALA. Oct 19. Navy Pier, Chicago, IL. Fundraiser for Alzheimer's Association. Sponsor: Alzheimer's Assn, 919 N Michigan Ave, Chicago, IL 60611. Phone: (800) 272-3900.

SHEMINI ATZERET. Oct 19. Hebrew calendar date: Tishri 22, 5753. The eighth day of Solemn Assembly, part of the Sukkot Festival (see entry on Oct 12), with memorial services and cycle of Biblical readings in the synagogue.

USGA SENIOR AMATEUR GOLF CHAMPIONSHIP. Oct 19-24. Loxahatchee Club, Jupiter, FL. Sponsor: US Golf Assn, Championship Dept, Golf House, Far Hills, NJ 07931. Phone: (908) 234-2300.

VIRGIN ISLANDS: HURRICANE THANKSGIVING DAY. Oct 19. Third Monday of October is legal holiday celebrating end of hurricane season.

YORKTOWN DAY. Oct 19. More than 7,000 English and Hessian troops, led by British General Lord Cornwallis, surrendered to General George Washington at Yorktown, VA, on Oct 19, 1781. The event effectively ended the war between Britain and her American colonies. There were no more major battles, but the provisional treaty of peace was not signed until Nov 30, 1782, and the final Treaty of Paris, on Sept 3, 1783.

YORKTOWN DAY: "AMERICA'S REAL INDEPENDENCE DAY." Oct 19. Yorktown, VA. Representatives of US, France and other nations involved in American Revolution gather to celebrate anniversary of the victory which assured American independence. Parade, food and commemorative ceremonies. Annually, Oct 19. Info from: The Yorktown Day Assn, Box 210, Yorktown, VA 23690. Phone: (804) 898-3400.

BIRTHDAYS TODAY

Jack Anderson, 70, journalist, born at Long Beach, CA, Oct 19, 1922.

Bern Bennett, 71, CBS staff announcer, born at Rochester, NY, Oct 19, 1921.

Amy Carter, 25, student activist, daughter of former president Jimmy Carter, born at Plains, GA, Oct 19, 1967.

Bradley Lee Daugherty, 27, professional basketball player, born at Black Mountain, NC, Oct 19, 1965.

John LeCarre (David John Moore Cornwell), 61, author, born at Poole, England, Oct 19, 1931.

John Lithgow, 47, actor, born at Rochester, NY, Oct 19, 1945.
Peter Max, 55, artist, designer, born at Berlin, Germany, Oct 19, 1937.

LaWanda Page, 72, actress, born at Cleveland, OH, Oct 19, 1920.

Robert Reed, 60, actor, born at Highland Park, IL, Oct 19, 1932.

OCTOBER 20 — TUESDAY

294th Day — Remaining, 72

AMERICAN THEATRICAL PRODUCTIONS SUSPENDED: ANNIVERSARY. Oct 20. American theatrical productions were brought to an abrupt halt on Oct 20, 1774, along with other entertainments when the Continental Congress passed an order proclaiming that the colonies "discourage and discourage all horse racing and all kinds of gaming, cock fighting, exhibitions of shows, plays, and other expensive diversions and entertainments."

BIRTH OF THE BAB. Oct 20. Baha'i observance of anniversary of the birth, Oct 20, 1819, in Shiraz, Persia, of Siyyid Ali Muhammad, who later took the title of "the Bab"; the Bab was the prophet-herald of the Baha'i Faith. One of the nine days of the year when Baha'is suspend work. Info from: Baha'i Office of Public Info, Baha'i Natl Ctr, Wilmette, IL 60091. Phone: (708) 869-9039.

DEWEY, JOHN: BIRTH ANNIVERSARY. Oct 20. American psychologist, philosopher and educational reformer was born at Burlington, VT, on Oct 20, 1859. His philosophical views of education have been termed pragmatism, instrumentalism and experimentalism. Dewey died at New York, NY, on June 1, 1952.

GUATEMALA: REVOLUTION DAY. Oct 20. Public holiday in Guatemala.

KENYA: KENYATTA DAY. Oct 20. Kenya observes this day as a public holiday.

KLAN MEMBERS CONVICTED OF CONSPIRACY: ANNIVERSARY. Oct 20. A federal jury convicted seven members of the Ku Klux Klan of conspiracy in the 1964 murders of three civil rights workers, James Chaney, Andrew Goodman and Michael Schwerner, in Mississippi. Eight others were acquitted and no verdict was reached on three others.

MANN, JAMES ROBERT: BIRTH ANNIVERSARY. Oct 20. American lawyer and legislator, born near Bloomington, IL, Oct 20, 1856. Republican member of Congress from Illinois, from 1896 until his death, Nov 30, 1922. Mann was the author and sponsor of the "White Slave Traffic Act," also known as the "Mann Act," passed by Congress June 25, 1910. The act prohibited, under heavy penalties, the interstate transportation of women for immoral purposes.

MOSCOW SOCCER TRAGEDY: 10TH ANNIVERSARY. Oct 20. The world's worst soccer disaster occurred at Moscow on Oct 20, 1982, when 340 sports fans were killed during a game between Soviet and Dutch players. Details of the event, blaming police for the tragedy in which spectators were crushed to death in an open staircase, were not published until nearly seven years later (July 1989) in *Sovietsky Sport*. In 1985, three soccer game disasters, in England and Belgium, took 93 lives and injured nearly 800 persons. In April 1989, 95 persons perished in a crush at a soccer match in Sheffield, England.

SATURDAY NIGHT MASSACRE. Oct 20. Anniversary of dramatic turning point in the Watergate affair. The swiftly moving events of Oct 20, 1973: White House announcement (8:24 PM, EDT) that President Richard M. Nixon had discharged Archibald Cox (Special Watergate Prosecutor) and William B. Ruckelshaus (Deputy Attorney General). The Attorney General, Elliot L. Richardson, resigned. Immediate and widespread demands for impeachment of the president ensued and were not stilled until President Nixon resigned, on Aug 9, 1974.

Oct ☆ ☆ Chase's Annual Events ☆ ☆ 1992

SIMCHAT TORAH. Oct 20. Hebrew calendar date: Tishri 23, 5753. Rejoicing in the Torah concludes the nine-day Sukkot Festival (see entry on Oct 12). Public reading of the Pentateuch is completed and begun again, symbolizing the need for ever-continuing study.

WREN, CHRISTOPHER: BIRTH ANNIVERSARY. Oct 20. Sir Christopher Wren, English architect, astronomer and mathematician, born Oct 20, 1632. Died, Feb 25, 1723. His epitaph, written by his son, is inscribed over the interior of the north door in St. Paul's Cathedral, London: "Si monumentum requiris, circumspice." (If you would see his monument, look about you.)

BIRTHDAYS TODAY

- Joyce Brothers**, 64, psychologist, author, born at New York, NY, Oct 20, 1928.
Art Buchwald, 67, author, humorist, born at Mount Vernon, NY, Oct 20, 1925.
William Christopher, 60, actor, born at Evanston, IL, Oct 20, 1932.
Arlene Francis (Arlene Kazanjian), 84, actress, born at Boston, MA, Oct 20, 1908.
Keith Hernandez, 39, baseball player, born at San Francisco, CA, Oct 20, 1953.
Mickey Mantle, 61, former baseball player, born at Spavinaw, OK, Oct 20, 1931.
Tom Petty, 40, musician, singer, born at Gainesville, FL, Oct 20, 1952.

OCTOBER 21 — WEDNESDAY

295th Day — Remaining, 71

BATTLE OF LEESBURG: ANNIVERSARY. Oct 21. Union troops were routed at the Battle of Leesburg, or Balls Bluff, VA, on October 21, 1861. After initiating a retreat, Union troops panicked as they attempted to cross the Potomac river. Union losses totaled 49 killed, 150 wounded and 714 missing and presumed drowned.

BATTLE OF TRAFALGAR: ANNIVERSARY. Oct 21. "This famous naval action, on Oct 21, 1805, between the British Royal Navy and the combined French and Spanish fleets, removed forever the threat of Napoleon's invasion of England. The British victory, off Trafalgar, set the seal of eternal fame on Viscount Horatio Nelson who died in the moment of victory." Inscription under copy of painting in Main Post Office, near Charing Cross, London.

BOO AT THE ZOO. Oct 21-31. Good Children's Zoo, Oglebay, Wheeling, WV. Safe trick-or-treating, Halloween cartoons and train ride. Sponsor: Kroger's. Info from: Good Children's Zoo Office, John Hargleroad, Zoo Dir, Oglebay, Wheeling, WV 26003. Phone: (304) 243-4028.

CARLETON, WILL: BIRTH ANNIVERSARY. Oct 21. Anniversary of the birth of poet Will Carleton, Oct 21, 1845, observed (by 1919 statute) in Michigan schools where poems of Carleton must be read on this day. Best known of his poems: "Over the Hill to the Poorhouse." Carleton died in 1912.

CIRCLEVILLE PUMPKIN SHOW. Oct 21-24. Circleville, OH. Over 100,000 pounds of pumpkins, squash and gourds await the more than 100,000 pumpkin show visitors. Sponsor: Pumpkin Show Inc, Ned Dresbach, Secy, 216 N Court St, Circleville, OH 43113. Phone: (614) 474-7000.

October
1992

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COLERIDGE, SAMUEL TAYLOR: BIRTH ANNIVERSARY. Oct 21. English poet and essayist born Oct 21, 1772. Died July 25, 1834. In *Table Talk*, he wrote: "I wish our clever young poets would remember my homely definitions of prose and poetry; that is, prose = words in their best order; poetry = the best words in the best order."

FILLMORE, CAROLINE CARMICHAEL McINTOSH: BIRTH ANNIVERSARY. Oct 21. Second wife of Millard Fillmore, 13th president of the US, born at Morristown, NJ, Oct 21, 1813. Died, Aug 11, 1881.

INCANDESCENT LAMP DEMONSTRATED: ANNIVERSARY. Oct 21. Thomas A. Edison on Oct 21, 1879, demonstrated the first incandescent lamp that could be used economically for domestic purposes. This prototype, developed at his Menlo Park, NJ, laboratory, could burn for 13½ hours.

MISSOURI DAY. Oct 21. The third Wednesday of October each year. Observed by teachers and pupils of schools with appropriate exercises throughout state of Missouri.

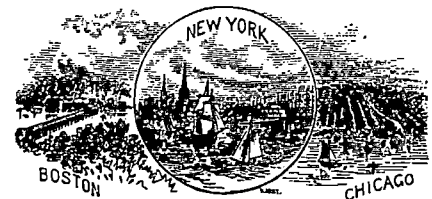
NORTHERN IRELAND PLOUGHING CONTEST. Oct 21-22. County Kerry. 49th contest. Ploughing competition for tractors, vintage and horses. Info from: Northern Ireland Ploughing Assn, 475 Antrim Road, Belfast BT15 3DA, Northern Ireland.

SOMALIA: NATIONAL DAY. Oct 21. National holiday observed in Somalia.

TAIWAN: OVERSEAS CHINESE DAY. Oct 21. Thousands of overseas Chinese come to Taiwan for this and other occasions that make October a particularly memorable month.

VIETNAM WAR PROTESTORS STORM PENTAGON: 25TH ANNIV. Oct 21. 250 protestors were arrested on Oct 21, 1967, when thousands of the 50,000 participants of a rally against the Vietnam War in Washington, DC, crossed the Potomac River and stormed the Pentagon. No shots were fired, but many demonstrators were struck with nightsticks and rifle butts.

WORLD JET SKI FINALS. Oct 21-25. Nautical Inn Resort and Convention Center, Lake Havasu City, AZ. Largest and most prestigious jet ski race in the entire world. Entrants come from 20 different countries to participate in this event. Info from: Intl Jet Ski and Boating Assn, Betsey Hoyt, PR Mgr, Lake Havasu Visitor and Conv Bureau, 1930 Mesquite Ave, Ste #3, Lake Havasu City, AZ 86403. Phone: (800) 242-8278.



BIRTHDAYS TODAY

- Sir Malcolm Arnold**, 71, composer, born at Northampton, England, Oct 21, 1921.
George Bell, 33, baseball player, born at San Pedro de Macoris, Dominican Republic, Oct 21, 1959.
Elvin Bishop, 50, musician, born at Tulsa, OK, Oct 21, 1942.
Carrie Fisher, 36, actress, born at Beverly Hills, CA, Oct 21, 1956.
Frances FitzGerald, 52, journalist, author, born at New York, NY, Oct 21, 1940.
Edward Charles "Whitey" Ford, 64, former baseball player, born at New York, NY, Oct 21, 1928.
John Birks "Dizzy" Gillespie, 75, musician, born at Cheraw, SC, Oct 21, 1917.
Ursula LeGuin, 63, author, born at Berkeley, CA, Oct 21, 1929.
Sir Georg Solti, 80, conductor, born at Budapest, Hungary, Oct 21, 1912.

RESOURCES

A GUIDE TO
OF ALL PLACES
GREENVILLE, SC

Who's Here... And What They're Doing

*Breaking the Stereotypes...
Quality of Life in Greenville*

The \$24 Million Rice Husks

*Why One Company Is Pulling Up Stakes
And Heading To Greenville*



Look who's going to Clemson University these days.

Corporations and government agencies are coming to Clemson in growing numbers. Not as students, but as partners. In research, development and discovery. Together, we're building a solid bridge between the classroom and the marketplace that is already yielding significant results.

For example, with Monsanto, the PGA and the USGA, we're finding

new ways to better manage chemicals used on golf courses – so we can protect wildlife and the environment.

We're working with NASA to develop superconducting cable for probes in space. And helping DuPont create bonding for new composite building materials.

The list goes on. In textiles, ceramics, electronics, agriculture,

management – even technical communications – Clemson is helping create the ideas and technologies that will shape our future. But more important, we're creating a unique WIN-WIN situation. For our students, faculty, corporate partners and the people of South Carolina.



For more information, contact: Max Lennon, President, Clemson University, Clemson, SC 29634-0992
Endowment guidelines for faculty chairs, professorships and scholarships are available from the Clemson University Foundation.

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For more information about this most surprising of U.S. cities, please contact – of all places –

The Greater Greenville Chamber of Commerce,
PO Box 10048,
Greenville, SC 29603
Tel: 803-242-1050
Fax: 803-282-8549

COMMENTARY

Greenville, South Carolina, is one of the best locations in the country to work, play, and raise a family. Enough said, right?

Of course it's not enough. There are dozens of other cities in the U.S. which make the same claim every day. The problem for high tech companies is deciding which locations are valid sites for investment and which are simply blowing chamber of commerce smoke.

When companies look to relocate, we realize they want facts and figures. They want a proven track record. Greenville has all of this. And that's why companies like Michelin, Digital Equipment Corporation and Cincinnati Milacron established research centers here. When they were looking around, they put us on the short list of prime locations in the country. And that's our goal. To be on that exclusive list every time a company looks at a new site.

In a nutshell, Greenville enhances the ability to do business, whether that business is manufacturing or research, small or large. For example, we have one of the lowest work stoppage records in the nation, a record accumulated by a highly productive, non-unionized work force. Many of the new businesses we have here were attracted by this skilled, highly trainable labor pool. And many of these workers were trained at Greenville Technical College, a national leader in developing business/technical education partnerships. For almost 30 years, Greenville Tech has provided customized, plant- and technology-specific training for industries and businesses throughout Greenville.

In high tech businesses, there is a constant need for entry level employees. Clemson University, one of the country's top engineering and research universities, and Furman University, with its nationally acclaimed chemistry and computer science programs, provide highly qualified, entry level employees each year.

Like the labor climate, the business climate in Greenville is extremely favorable. We're a vital, manufacturing-driven marketplace, a fact that bodes well for companies supplying high technology. We're growing fast. Our MSA population is well over 700,000, and Greenville-based commerce serves five million people over a 100-mile radius. We have a prime location on the I-85 corridor, halfway between Atlanta and Charlotte. But unlike those cities, our growth has been controlled, and our infrastructure (including fiber optic technology) has kept pace with our expansion.

At one time, when we were known as the "Textile Capital of the World," Greenville had the reputation of being a one-horse town. While textiles is still a large part of our economic make-up, we're a diverse manufacturing center. We have companies producing gas turbines, automobile tires, household cleaners, industrial robots, pharmaceutical products, retail food items, plastic packaging, electronic components, polyester film

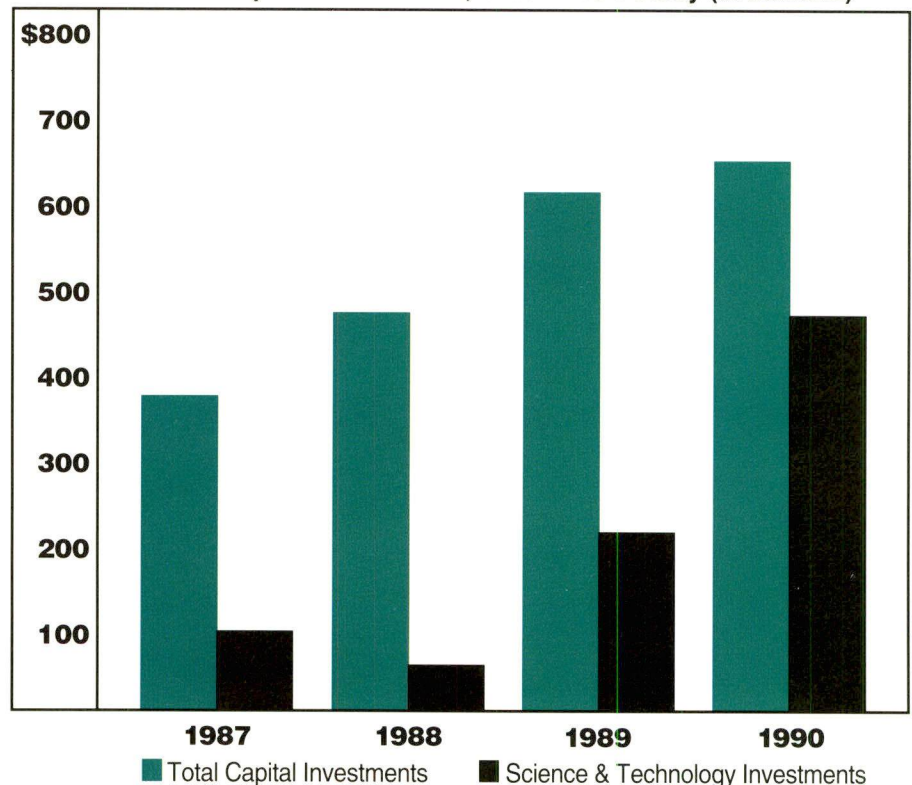
and many other products. And the Greenville/Spartanburg area has more foreign investment per capita than any other place in the country.

There's more. Like an airport with international connections minutes from downtown Greenville. A local economy that bucks negative, national trends. And some of the lowest operating costs in the country.

It all comes together to create one of the most diverse markets anywhere, a place where businesses of all kinds can find success. And a place where the quality of life is unmatched. The climate is mild and the recreation is year-round, the schools are nationally recognized, and the arts are thriving, especially with the opening of the Peace Center, a \$42 million performing arts complex.

Inside this resource guide, you'll find more details, more facts and figures on Greenville. We invite you to take some time and look through it. You'll discover why Greenville is surprising a lot of people. And showing up on that short list.

Announced Capital Investments, Greenville County (in millions)



WHO THEY ARE & WHAT THEY'RE DOING

TEXTILE PRODUCTS

Milliken Research Corporation

J.A. Cogan, Jr., *President*

Workforce: 250

Product/Research Activity: textile product research

ELECTRONICS

Digital Equipment Corporation

Belford E. Cross, *Group Manager*

Workforce: 1000

Product/Research Activity: printed wiring board technology

Hitachi Electronics Devices (USA), Inc.

Junichi Aoki, *President*

Workforce: 300

Product/Research Activity: television tubes

Kemet Electronics Corporation

D.E. Maguire, *President*

Workforce: 2200

Product/Research Activity: tantalum & ceramic capacitors

MEMC Electronic Materials

Danny Hargett, *Plant Manager*

Workforce: 1024

Product/Research Activity: silicon polished wafers

Thomas & Betts Electronics, Inc.

Dominic Pileggi, *President*

Workforce: 280

Product/Research Activity: electrical connectors

POWER GENERATION

General Electric

Kenneth E. Bruning, *General Manager*

Workforce: 1400

Product/Research Activity: gas turbine technology

SPECIALTY CHEMICALS

BASF Corporation - Fibers & Chemicals

Robert Lawrence, *Group V.P.*

John Rich & R.B. Funk, *General Managers*

Workforce: 1816

Product/Research Activity: nylon fibers & yarn, specialty chemicals

Hoechst Celanese Corporation

H.G.M. Sijthoff, *V.P., General Manager*

Workforce: 1000

Product/Research Activity: polyester film products

"Stealth" GIs Who Stay Warm?

Interesting concept. Put an infantryman in a uniform made from textiles that conduct electricity. Connected to batteries, he can stay warm with a built-in heater. And stay invisible using "stealth" technology.

This is just one of the applications for electrically conductive textiles, a product under development at Milliken Research Corporation. Milliken, which conducts 70-80% of the research performed by the U.S. textile industry, is the first company to sell conventional textiles coated with conductive polymers. These polymers combine the affordability and flexibility of plastics with many of the electrical properties of such elements as silicon and copper.

Normally, plastics block electricity. And polymers are usually thought of as insulators, not conductors. However, this material, which consists of long repeating chains of carbon and other atoms, can carry an electric current when carefully "doped" with other elements. And Milliken has found a way to coat individual textile fibers with the polymer substance, creating a material that conducts electricity while remaining versatile. Substrates can be knitted, woven, and non-woven fabrics, yarns or fibers. Milliken's product, called Contex, has piqued the interest of U.S. aerospace and military researchers.

While the conductive polymers are not new – they were accidentally discovered in Tokyo in the mid-1970's – scientists are discovering new applications at a steady pace. For example, Milliken's Contex can be incorporated into the sides of experimental plastic-body planes, giving them "stealth" qualities. Applications other than with textiles include batteries, electrical capacitors, use as flat-panel computer or television screens, and use as shields to protect sensitive instruments from electromagnetic waves.

**Morton Specialty Chemicals Division,
Morton International, Inc.**

Dr. J. Petrovich, *Research Director*
Workforce: 132
Product/Research Activity: textile
chemicals, industrial adhesives
& coatings, latex polymers

PACKAGING SYSTEMS

Cryovac Division, W.R. Grace & Co.

W.B. Sturgis, *President*
Workforce: 1044
Product/Research Activity: biaxially-
oriented plastic packaging film

Hartness International, Inc.

R.G. Hartness, *President*
Workforce: 134
Product/Research Activity:
packaging/bottling equipment

**3M Specialty Film & Packaging Systems
Division**

J.E. King, Jr., & L.C. Sagedy, *Plant Managers*
Workforce: 631
Product/Research Activity: sealing
tapes, specialty films

COMPOSITE MATERIALS

**Advanced Composite Materials
Corporation**

Dr. James F. Rhodes, *President*
Workforce: 93
Product/Research Activity: metal
& ceramic composites

COMPUTER CONSULTING

Computer Task Group, Inc

Dr. Otmar C. Miller, *Branch Manager*
Workforce: 80
Product/Research Activity: computer
systems & data processing consulting

AEROSPACE PRODUCTION

Champion Aviation Products

Robert Matz, *Vice President*
Workforce: 265
Product/Research Activity: aviation
igniters & spark plugs

TECHNICAL METALWORKING

Cincinnati Milacron

Gary Stephens, *Plant Manager*
Workforce: 200
Product/Research Activity: machine tools

PLASTICS

Engineered Custom Plastics Corporation

Bob Horak, *Chief Executive Officer*
Workforce: 650
Product/Research Activity: custom
injection-molding of plastics

A \$24 Million Recipe

First, get some rice husks, preferably the Arkansas variety used in Coors beer, for instance. Supercook your rice husks at 1,800 degrees centigrade, until silicon carbide "whiskers" form. (These will be only 20 millionths of an inch in diameter, so watch carefully.) Mix with aluminum powder, and voila! You have a specially reinforced, super aluminum worth a \$23.9 million contract from the Department of Defense.

OK, so it's not that easy. But Advanced Composite Materials Corporation has landed the multi-million Department of Defense contract to produce the super aluminum, known as SXA. Viewed as a critical need by the Department of Defense, SXA is high-strength and lightweight, which translates into increased fuel economy and larger payload areas for jet aircraft. And because SXA is no stranger to high temperatures, there are aerospace applications in the future, especially for advanced weapons systems and a proposed "space plane."

Just how strong is SXA? The tensile strength of the silicon carbide whiskers is into the millions of pounds per square inch range. In recent tests on a Lockheed Corporation prototype military jet, a tailpiece made from SXA reduced structural weight up to 30 percent because of its enhanced strength.

While SXA is still in the developmental stages, Advanced Composite Materials has already used "whisker technology" to produce ceramic composites, called ARTuff®. Whisker-reinforced cutting tools made from ARTuff® have revolutionized the machining of the nickel-based super alloys used in aircraft engines and have, in the process, won numerous industry honors, including the 1990 American Ceramic Society Outstanding Technical Achievement award.

Under Phase I of its contract with the Defense Department, Advanced Composite Materials refined production techniques for SXA in order to demonstrate consistency. Now, under Phase II, they are adding to their plant, which will increase production of SXA from 50,000 to 120,000 pounds per year.

From Deep Space To The Deep Rough

No telling where you'll find composite structures made using carbon fibers. But when you do, it's a good bet the carbon fibers were developed and produced at Amoco Performance Products in Greenville, the only fully-integrated production facility in the U.S. Marketed under the THORNEL® trademark, Amoco Performance Products makes a wide range of carbon fiber materials, including those based on polyacrylonitrile (PAN) and those made from mesophase pitch.

Composite structures made with these materials offer a number of advantages. They're twice as strong and twice as fatigue-resistant as steel and about half the weight of aluminum. And carbon fibers resist thermal expansion when exposed to high temperature variations.

That's why deep-space satellites, like the Hubble Telescope, have structural components made from carbon fiber-based composite structures. Same thing with the proposed space station. NASA will use pitch-based carbon fibers and various resin systems in structural parts. And in the space shuttles, composite structures (including the booster rockets) save four tons of weight.

A little closer to home, carbon fibers were used in the B2 Stealth bomber because of their non-metallic, lightweight qualities. The tail section of Boeing's advanced jetliner, the 767, is made using carbon fibers. And composite structures make up 10% of the structural weight of McDonnell Douglas' F-18 Hornet fighter jet.

Want to get right down to earth? Carbon fibers are used in the production of composite tennis rackets and graphite shaft golf clubs. So the next time you try to get from tee to green with your graphites, thank Amoco in Greenville.

CARBON PRODUCTS

Amoco Performance Products, Inc.

Michael Poehl, *Plant Manager*

Workforce: 610

Product/Research Activity: carbon filters, composite products, engineered plastics

National Electric Carbon Corporation

R.P. Kimlin, *President*

Workforce: 160

Product/Research Activity: carbon products

AUTOMOTIVE PRODUCTS

AFCO

Reiner Biggemann, *Executive V.P.*

Workforce: 270

Product/Research Activity: automotive fuel pumps

AUTECS, Inc.

Hans Banhardt, *V.P., Operations*

Workforce: 450

Product/Research Activity: electronic control systems for fuel injectors

Dana Corporation - Fluid Drives Division

Frank Busalacchi, *Plant Manager*

Workforce: 65

Product/Research Activity: hydraulic fluid pumps

Lucas Industries

S.J. Spiller, *Operations Manager*

Workforce: 313

Product/Research Activity: automotive fuel pumps

Michelin Americas Research & Development Corporation

Mr. Jean-Pierre Boca, *President*

Workforce: 800

Product/Research Activity: tire research

Monroe Auto Company

Dan Lucas, *Plant Manager*

Workforce: 100

Product/Research Activity: automotive electronics suspension products

Reliance Electric Corporation

J.D. Swann, *V.P., General Manager*

Workforce: 500

Product/Research Activity: speed reducers, gear products

Robert Bosch Corporation

Wolfgang Reichhardt, *Plant Manager*

Workforce: 250

Product/Research Activity: fuel injectors, anti-lock brake systems, sensors

PROFESSIONAL ASSOCIATIONS

(In the Greenville area)

- ABET – Accreditation Board for Engineering Technology
- AGC – Associated General Contractors
- AIA – American Institute of Architects
- AIDD – American Institute of Design and Drafting
- AIEEE – American Institute of Electrical and Electronic Engineers
- AIIE – American Institute of Industrial Engineers
- AIPE – American Institute of Plant Engineers
- AISP – Association of Information Systems Professionals
- APICS – American Production & Inventory Control Society
- ASCET – American Society of Certified Engineering Technicians
- ASEE – American Society of Engineering Education
- ASHRAE – American Society of Heating, Refrigeration, and Air Conditioning Engineers
- ASM – American Society for Metals
- ASM – Association for System Management
- ASME – American Society of Mechanical Engineers
- ASQC – American Society of Quality Control
- CSI – Construction Specifications Institute
- CSTD – Carolina Society for Training & Development
- DPMA – Data Processing and Managers Association
- ISA – Instrument Society of America
- ITEA – International Technology Educational Association
- NAHB – National Association of Homebuilders
- NARTE – The National Association of Radio and Telecommunications Engineers, Inc.
- NCATC – National Coalition of Advanced Technology Centers
- NCGA – National Computer Graphics Association
- NFPS – National Fluid Power Society
- NICET – National Institute for Certification in Engineering Technologies
- PCEA – Professional Construction Estimation Association
- SACS – Commission on Colleges of the Southern Association of Colleges and Schools
- SME – Society of Manufacturing Engineers

Interview

With Jean-Pierre Boca, President of Michelin Research

Q: I don't imagine we have to tell anyone who Michelin is...

BOCA: Sure, we're known around the world as a tire manufacturer. But as far as technology is concerned, most people don't realize the amount of research that goes into developing a tire. A tire is a complex bundle of rubber, steel and textile. And it's a challenge to even the keenest minds to come up with innovative tire designs that provide reliable service to the customer.

Q: So at the outset, tire design is a science?

BOCA: Some say it's part science, part art. You see, at our research and development facility in Greenville, we have a group of skilled scientists and engineers who consider the tire to be anything but commonplace. Our mechanical engineers, chemical engineers, materials engineers, chemists – they continuously push the limits of tire design and technology.

Q: How?

BOCA: With parallel processing super-computers running sophisticated tire models, with vehicle dynamic measurement systems, with electron microscopes. And with our largest piece of equipment, our 2,400-acre test track in the Greenville area. Equipment like that, backed up with some of the best minds in the tire business, results in products that lead the industry. Like the directional XD-1 truck tire and the new 80,000 mile XH4 passenger radial.

Q: You could design Michelins anywhere. Why choose Greenville?

BOCA: Obviously, one reason is that our corporate headquarters and a manufacturing facility are here. But you're right, somewhere along the line, somebody made the decision to bring Michelin to Greenville.

Q: OK, let me put it another way. Why are any of you here?

BOCA: There are some important reasons. First, whether it's research and development, manufacturing, management or whatever, Michelin wants to hire and retain highly skilled, innovative employees. The Upstate of South Carolina offers the

type of lifestyle that attracts these people who relocate from other areas of the country. They're always surprised – happily surprised – with what we have here.

Q: So quality of life is important?

BOCA: Undoubtedly. But the local labor force is also an important reason we came to Greenville. It's a very trainable labor pool, and we use it to fill a great many positions, especially in our manufacturing operation. In fact, in cooperation with Greenville Tech, we built a training facility on their campus to train new Michelin employees. And we have a co-op program that brings future engineers from area universities into our plants while they're still undergraduates, to give them some hands-on experience with some of the finest technology in the world.

Q: Michelin isn't a newcomer to the Greenville area. You've been here since 1973. Obviously, you're committed to the Upstate of South Carolina.

BOCA: Definitely. We're a part of the community. We're committed, along with many Upstate companies, to improving public and continuing education to assure there's always a viable technology-talented workforce. We're committed to making sure that the quality of life is always excellent. Doing this makes it easy to be committed to making the best tires in the business.



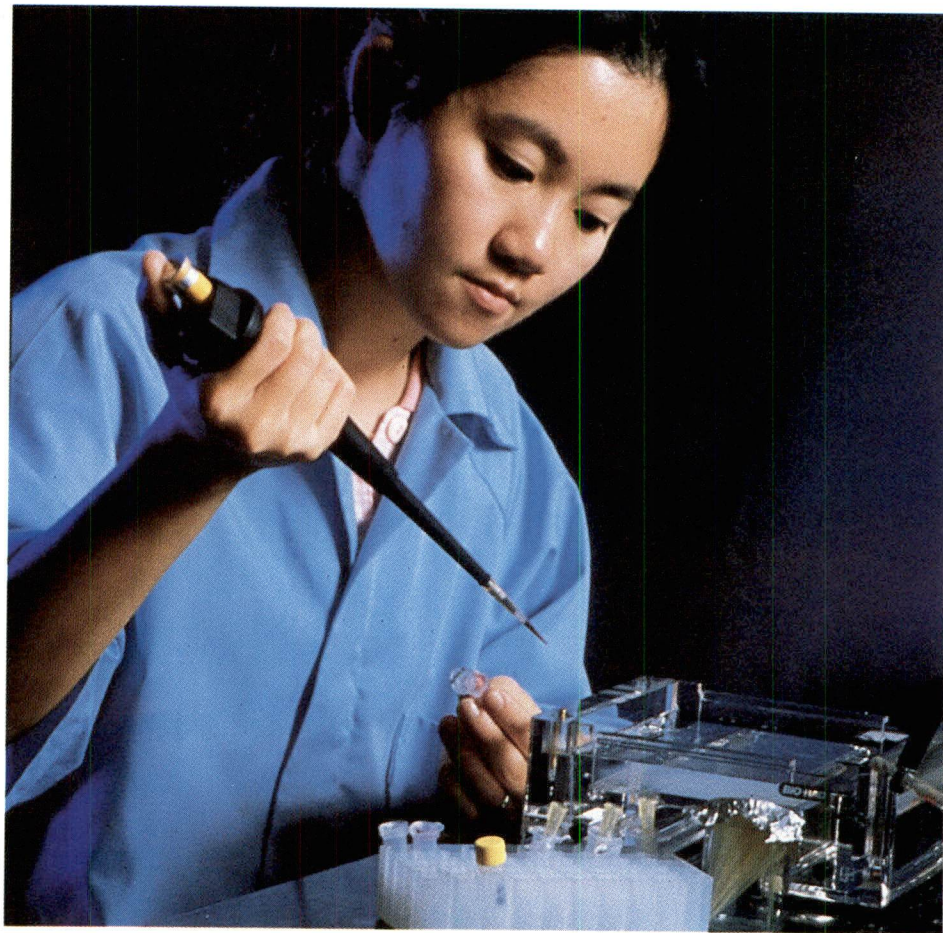
CLEMSON UNIVERSITY... A REPUTATION FOR RESEARCH

At NASA and the Department of Energy and the National Science Foundation, they know about Clemson University. And Clemson isn't a stranger at more than 60 industrial firms like Dow Chemical, Travenol Laboratories, Inc., American Cyanamid, Ciba Geigy, Westinghouse, and DuPont. In fact, at these places and dozens of others across the country, Clemson University is known as one of the leading research universities in the nation. And its reputation is growing not just steadily, but by leaps and bounds.

For example, in 1986 Clemson researchers submitted 524 proposals for funding, and total research and sponsored program expenditures were a modest \$28 million. Just two years later, the number of proposals doubled, and total research and sponsored program expenditures grew to \$63.8 million. **In 1990, the total for research expenditures topped \$85 million, a 141% increase over 1986.**

How Clemson Stacks Up

You'll find about 13,000 undergrads and almost 4,100 graduate students at Clemson. Not a tiny school, but certainly not huge. However, in the research arena, Clemson stacks up remarkably



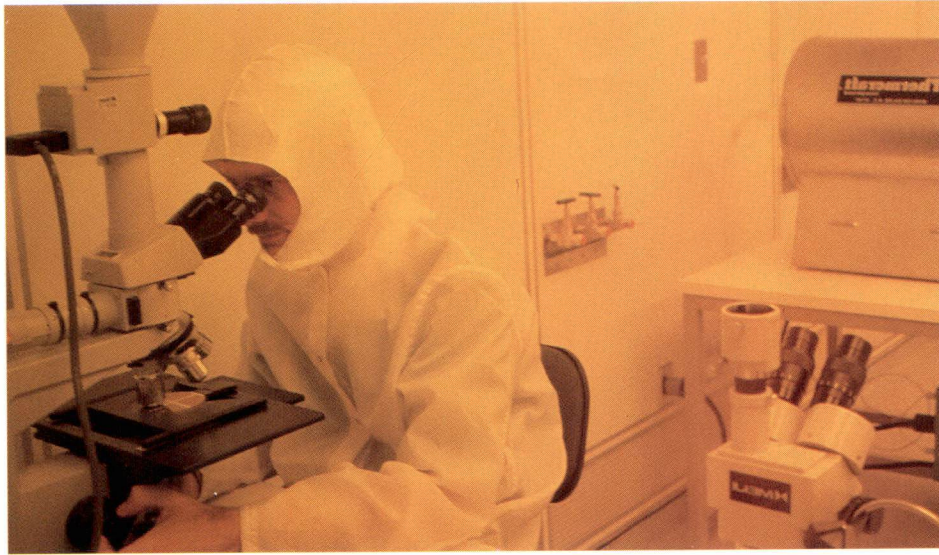
More than 60 industrial firms, like Dow Chemical and Travenol Laboratories, support research at Clemson.

well against universities three times its size.

For example, the record total for research expenditures in 1990 secured Clemson's solid ranking in the top 100 colleges and universities. And if comparisons to the other 3,200 institutions in the country are adjusted on a per-faculty-member basis, Clemson ranks 46th in expenditures.

In 1987, Clemson joined an elite group of institutions – MIT, Duke, Vanderbilt, the University of California, and the University of Illinois – in the number of patents issued to its faculty researchers.

While other institutions in the country might recognize Clemson's growing reputation, the University's creative, high quality research has not gone unnoticed by business and industry. Nearly a third of new research awards in 1989-90 came from industry, a percentage **five to six times higher than the national average for colleges and universities in industry-related grants.** Undoubtedly, the fact that more than 60% of Clemson's 1,300 full-time faculty members are engaged in research contributes to this high number of industry grants.



Clemson's \$2 million, class-100 Microstructures Laboratory, or "clean room," supports research in integrated circuits, bioengineering, and advanced materials.

Research Sources

The key sponsors for research at Clemson are federal agencies and private industries. Recent federal grants and contracts made up 60% of funding, including public sector sponsors like the U.S. Defense Logistics Agency, the Departments of the Army, Air Force and Navy, and NASA.

Private industry supplied 32.1% of funding in 1989, with support from more than 60 firms, including ATT Technologies, Monsanto, and Ross Laboratories.

Since 1986, Clemson has experienced a phenomenal 107% increase in industry-funded research.

In addition, government and industry sponsors awarded Clemson nearly \$3.5 million in equipment gifts during 1988. And each year, qualified graduate students benefit from research fellowships from private firms like DuPont and NCR. (In 1988, 26 fellowships were awarded by private firms in the College of Engineering alone.)

Facilities

Clemson, through partnerships with state, federal and industry sponsors, has created research facilities unmatched in this region:

- A \$1.5 million electron microscope facility, including Philips 300 and JEOL 100-C transmission electron microscopes; two scanning electron microscopes – one ETEC autoscanner and a JEOL 848 with EDX attachment; and a JEOL JAMP 10-S Auger microprobe with secondary ion mass spectrometer.
- A \$2 million, class-100 Microstructures Laboratory, or "clean room," for research related to integrated circuits, bioengineering, and advanced materials.
- A 40,000-square-foot research and demonstration facility dedicated to advanced apparel manufacturing.
- The Division of Information and Computing Technology, with \$12.5 million in equipment, offering comprehensive computing services to support faculty research on campus,

across the nation, and around the world.

- The 17,482-acre Experimental Forest, recognized as one of the country's primary ecological reserves, with 15,010 acres dedicated to research projects; and a multi-million-dollar forestry research site for studying the effects of acid rain and ozone on short-leaf pine trees.

Plans For Clemson's "Second Century"

To meet the objectives of Clemson's research programs, a strategic plan, dubbed "The Second Century," has identified five areas of emphasis for the years to come: Engineering and Basic Science, Agriculture and Food, Marketing and Management, Quality of Life, and Textiles. In these general areas, over 1,000 research projects are taking place, many of which benefit from an interdisciplinary exchange of talent and information.



In its second century, Clemson University is dedicated to maintaining excellence in undergraduate teaching, to improving and expanding its research and graduate programs, and to improving its public services to the people of South Carolina.

Engineering and Basic Science

By focusing on sophisticated communications, production, and the development of new materials for application in the fast-moving, technologically-advanced future, Clemson's engineers and scientists are conducting research in:

- Carbon Fibers and Advanced Engineering Materials
- Robotics
- Biomaterials and Prosthetics
- Synthetic Membranes
- High-Temperature Superconductors
- Ferrochromium Plasma Arch Smelting
- Toxic Waste Treatment
- Coastal Engineering
- Electromagnetics
- Microelectronics Reliability
- Computer Communications
- Wind Engineering

- Power Systems
- Synthetic Membranes
- Fluorine Chemistry
- Intramolecular Energy Transfer
- Atmospheric and Space Sciences
- Applied and Computational Analysis
- Statistical Modeling and Computation
- Wood Chemistry

Notes on Engineering

In the state of South Carolina, two thirds of all engineering students are in one place. Clemson University. In fact, with 67% of all South Carolina engineering degrees, Clemson ranks 2nd in the Southeast in percentage of B.S. engineering degrees within the home state. And in 1990, Clemson awarded 559 engineering degrees.

Educating this large pool of prospective engineers are some

of the top engineering minds in the country, like Dr. Judd Diefendorf in ceramic engineering, Dr. Jonathan Black in bioengineering, and Dr. Lansford Bell in civil engineering. It's no surprise that *U.S. News and World Report* named Clemson's College of Engineering one of the nation's "up and coming" university departments in 1990.

Currently, \$17 million worth of research is being conducted by the Clemson engineering faculty, most of which (over 50%) comes from business and industry. The U.S. Government supplies a third of Clemson's engineering research money.

While Clemson engineers often develop new materials and technologies, like the Clemson Camshaft or the first bipedal robot in the U.S., they also help companies solve problems. Like reliability improvement in thin silicon oxide films for Texas Instruments and air-jet design and performance for the Westinghouse Savannah River Lab.

The impact of Clemson's College of Engineering on South Carolina is staggering. Four of the top five employers in the state use Clemson engineering expertise. And 180 engineering and related firms in the state have worked with and received valuable ideas from the College of Engineering. For example, the state's brick industry has become a billion-dollar business, aided substantially by Clemson's ceramic engineering knowledge.

For employers, however, perhaps the most important product of Clemson's College of Engineering is a steady supply of talented, well-educated engineers who possess the education to face the challenges of the future.



Clemson has one of the world's leading fluorine research teams.

Agriculture and Food

The S.C. Agricultural Experiment Station, headquartered at Clemson and spread over 12,000 acres across the state, is one of the country's oldest research arms. Here, researchers are discovering new ways to produce the agricultural products to feed and clothe the world with studies in:

- Alternative Enterprises
- Marketing and Economic Surveys
- Food Packaging and Processing
- Groundwater Quality
- Ecosystem Studies
- Interseeding
- Low-Input Sustainable Agriculture
- Food Safety
- Biotechnology (including Enhancement of the Immune System, Genetic Manipulation of Plants and Plant Pests, and Enhancement of Forest Products)

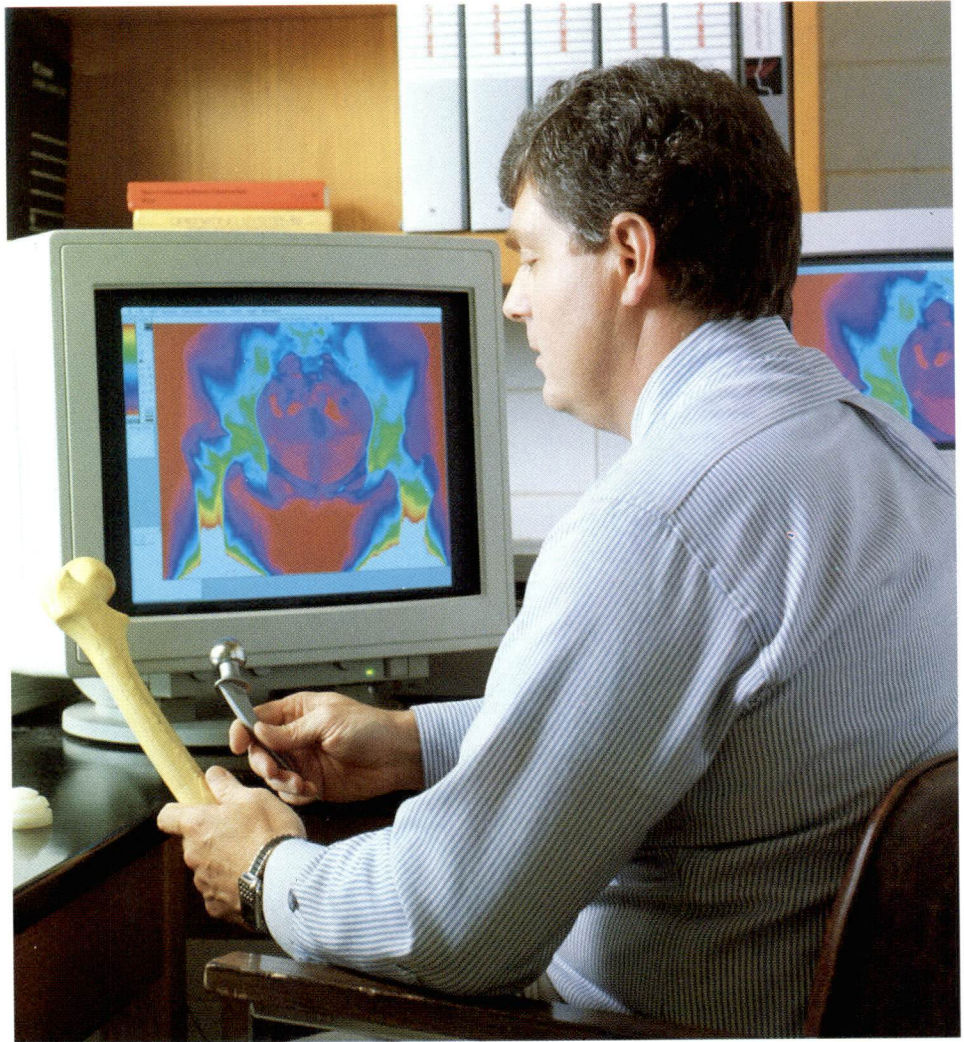
Marketing and Management

Marketing and management experts at Clemson are developing tools for corporate leaders in the 21st century with research in areas such as:

- Consumer Psychophysiology and Ethical Decision-Making
- Expert Systems
- Computer-Simulated Manufacturing Plant
- Mergers, Acquisitions, and Leveraged Buy-Outs
- Unified Management Theory

Quality of Life

Often Clemson researchers are involved in projects that take



Clemson Bioengineering Professor Larry Dooley and ORTHO-PERT, a revolutionary new computer process to manufacture customized joint implants for orthopedic patients.

them far from the laboratory, projects that serve a broad purpose – to enhance the quality of life.

- Community Planning
- Literacy Improvement
- Assisting Children at Risk
- State Water Plan
- Gerontology
- Agromedicine
- Environmental Conservation and Preservation
- Acid Rain and Ground-Level Ozone

Textiles

Researchers at Clemson are developing the technology that will allow the United States

textile industry to compete with worldwide competition.

- Advanced Manufacturing for Textile and Apparel Industry (including Computer Operating System for Distributed Manufacturing, Simulations of Production Flow, Robotics in Fabric Handling, and Production Planning for Quick Response)
- Manufacturing and Textile Applications of Carbon Fibers
- Thermal Degradation of Textiles and Polymers
- Instruments to Evaluate Textiles and Polymers
- Improvements in Yarn Manufacturing
- Electrostatics in Fabrics

Clemson University Research Centers

- Archbold Tropical Research Center
- Bioengineering Alliance of South Carolina
- Center for Advanced Engineering Fibers and Their Composites
- Center for Advanced Manufacturing
- Center for Computer Communications Systems
- Center for Engineering Ceramic Manufacturing
- Center for Policy Studies
- Center for the Study of the Black Experience in Higher Education
- Center for Applied Technology
- Center for Economic Education
- Clemson Apparel Research
- Pearce Center for Professional Communication
- National Dropout Prevention Center
- Clemson Environmental Research Center
- Color Science Center
- Semiconductor Device Reliability Research Center
- Small Business Development Center
- South Carolina Energy Research and Development Center



Clemson's \$1.5 million Electron Microscope Facility is one of the Southeast's finest.

The Emerging Technology Development and Marketing Center

To stimulate the creation of new, emerging technology business ventures and the expansion of existing industry, Clemson established the Emerging Technology Development and Marketing Center in 1987. The Center provides a complete range of product development services to clients throughout the state, including product design, product manufacturing, marketing analysis, and financial/business/strategic planning. The Center, along with the South Carolina State Development Board, established the first venture capital conference in South Carolina. The state's first Inventor's Expo was also sponsored by the Center.

The Emerging Technology Center is the coordinator and manager of the Center for Applied Technology, a facility aimed at giving inventors more resources to get their creations into production. The Center for Applied Technology will act as an "incubator" for new high tech ideas and products, eventually becoming a regional and national resource center for new companies and inventors.

Interview

With Dominic Pileggi, President, Thomas & Betts Electronics Division

Q: What do you do here?
And where do you do it?

PILEGGI: Let's start by saying that as a corporation, Thomas & Betts is involved in the manufacture of electrical and electronic components. Our electronics division, headquartered in Greenville, designs, manufactures and markets high-end, high-performance electronic interconnect products. Our marketing focus is on original equipment manufacturers of computer and office equipment and communication, test, and instrumentation equipment. We also market to automotive companies. Our major manufacturing processes include high-speed stamping, injection and insert molding, precious metal plating, and automatic assembly. Research and development is a critical part of our Division. So our Director of Research and Development has his office in the Greenville headquarters. Our engineering managers and engineers are located in Inman. [A few miles north of Greenville]

Jersey. We also had options of establishing headquarters in Southern California or Iowa City, where we maintain other key manufacturing facilities. But we chose Greenville.

Q: Why?

PILEGGI: Well, aside from the fact that Holmberg was here, we were impressed with the area, particularly the quality of life. We investigated the availability of human resources – for manufacturing and R & D and other service functions. We liked what we found out. We were also impressed with the local universities and technical schools. And the Greenville/Spartanburg airport was a plus.

Q: That's interesting because I've heard some people say they shied away from Greenville because the airport isn't an airline hub.

PILEGGI: The fact that an airport existed was a plus. And we believe that as Greenville grows, so will the availability of flights in and out of the airport. Is it the best airport in the world? No. Is it moving in the right direction? Yes. And we're here for the long haul.

Q: So Greenville is a good place for a high tech industry?

PILEGGI: Greenville is trending in the right direction. And I think Greenville has the potential to be a high tech community. There is a good mix of industries here now. And strong universities and resources.

Q: When you told some of the people in California and New Jersey that they were moving to South Carolina, what was the reaction?

PILEGGI: Most of our people had to look on the map to see where Greenville was. And there were the normal concerns regarding schools, housing, transportation, cost of living, shopping, recreation. So we did something to relieve the anxiety about the move. We let our employees tour the area and we offered them an option. If they didn't like this area after one year, we would pay their way back.

Q: How long have you been in this area?

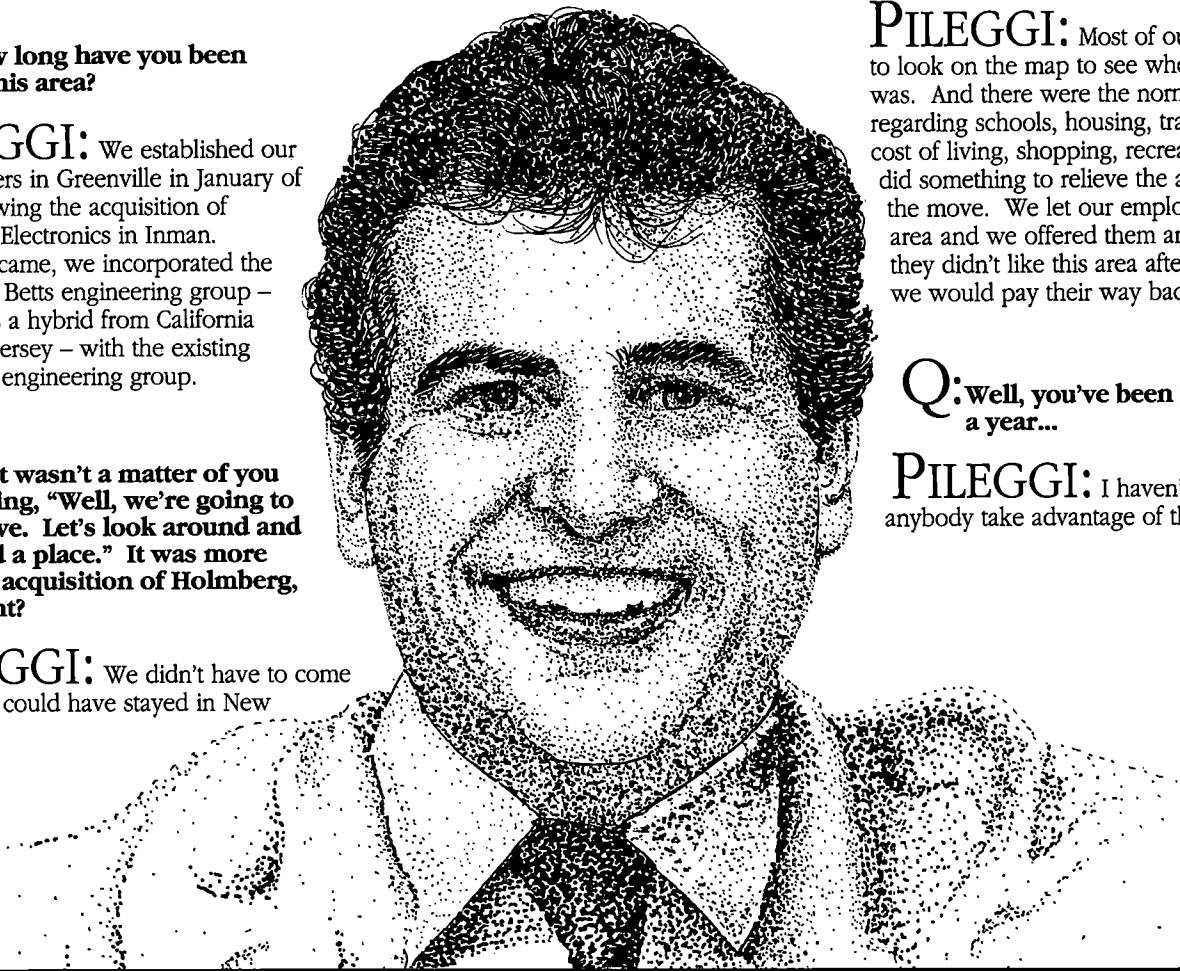
PILEGGI: We established our headquarters in Greenville in January of 1991 following the acquisition of Holmberg Electronics in Inman. When we came, we incorporated the Thomas & Betts engineering group – which was a hybrid from California and New Jersey – with the existing Holmberg engineering group.

Q: So it wasn't a matter of you saying, "Well, we're going to move. Let's look around and find a place." It was more the acquisition of Holmberg, right?

PILEGGI: We didn't have to come here. We could have stayed in New

Q: Well, you've been here a year...

PILEGGI: I haven't had anybody take advantage of that offer.





GREENVILLE TECHNICAL COLLEGE

Each year more and more new businesses make the move to Greenville for one reason in particular: This area boasts a large, highly skilled, highly-trainable workforce.

A labor pool with these credentials doesn't just happen by accident. It takes careful

planning, and most importantly, a solid link between business and technical education. And thanks to its wide range of resources and educational expertise, Greenville Technical College leads the nation in developing these partnerships.

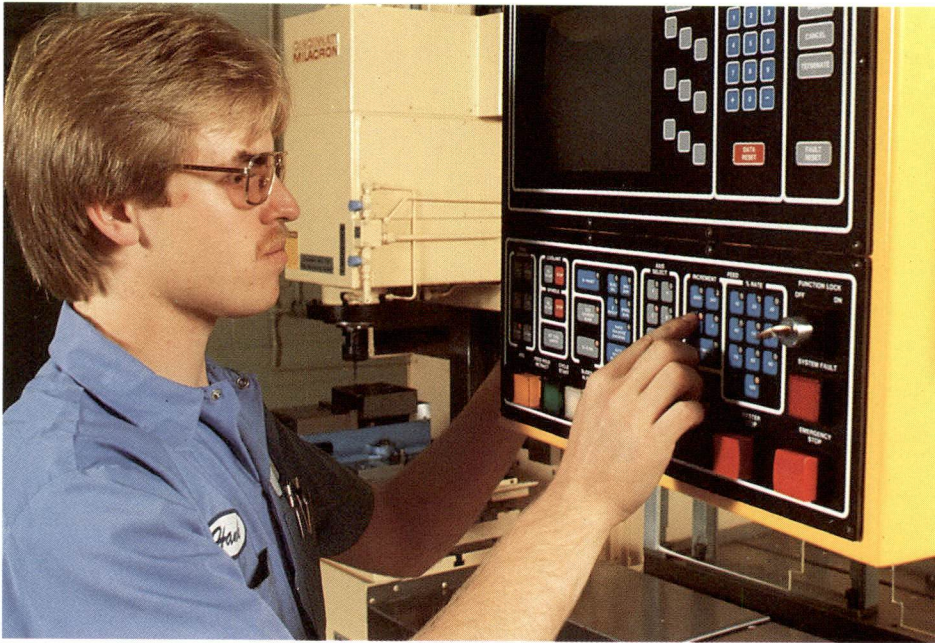
Founded in 1962, Greenville Tech is the oldest and largest of the sixteen institutions which make up the South Carolina Technical and Comprehensive

Education System and the third largest post-secondary institution in the state. The main campus is centrally located near downtown Greenville, with easy access to I-85. Greenville Tech students are offered a choice of more than 80 programs of study, and their tuition fees are among the lowest in the state. Greenville Tech also has two off-campus locations in the area – the new Brashier campus, which will be permanently housed in the Fountain Inn, Mauldin, Simpsonville area, as well as course offerings in Greer.

Greenville Tech's national reputation has grown steadily since 1962, and in a recent study of two-year colleges by the University of Texas, Greenville Tech was rated in the top ten (out of more than 1,200). And *U.S. News and World Report* named Greenville Tech one of the top 15 community colleges in the country. The reason for such high praise? Greenville Tech has some of the most unique training and educational programs anywhere.

Customized Training

Since its beginnings, Greenville Tech has specialized in providing customized, plant- and technology-specific training for industries and businesses in the area. If a business needs employees, Greenville Tech will develop an employee training program tailored to its particular needs. That's why Michelin Tire Company built its own training



A Greenville Tech student receives some hands-on training with Computer Numerical Control Systems.

center on the Tech campus. And why Cincinnati Milacron shares with the college some of the industry's most advanced automated manufacturing equipment.

Tech has also made a commitment to provide students with plenty of hands-on experience, using the latest technology available. For example, in the General Motors Automotive Service Educational Program, students train on GM vehicles and equipment worth more than a half million dollars. Because Tech was chosen by the State of South Carolina as the site of the State Advanced Machine Tool Resource Center, students can train on Computer Aided Manufacturing (CAM) and other equipment valued at over a half million dollars. The Instrumentation Laboratory contains nearly a quarter million dollars worth of equipment. And the Computer Aided Design (CAD) labs have been equipped at a cost of more than a million dollars.

The Southeastern Institute for Advanced Technologies

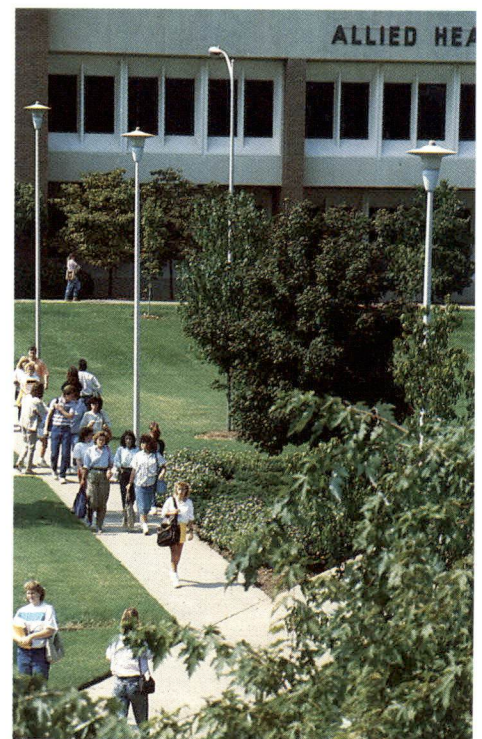
Greenville Technical College established the Southeastern Institute for Advanced Technologies (SIAT) as a way to provide technology transfer from a wide variety of resources and programs directly to students, businesses and industry in the Southeast. SIAT focuses on the challenges, both present and future, that arise in a world where technology changes at a rapid-fire pace.

To meet these challenges, SIAT provides training for existing engineering and manufacturing operations; customized training programs and co-industry projects, both in-plant and on-campus; a regional training center for advanced systems training on multiple platforms; demonstrations through courses, workshops, seminars, teleconferences; and a regional resource center for computer

applications in business and industry.

The most recent developments at SIAT include a new Multimedia Center which allows businesses to take advantage of educational technology, such as Interactive Video Disks. And a new program, called "Educational Technology Transfer," focuses on providing technology awareness to classroom teachers and counselors.

Resources that lend support to SIAT include the Southeast Manufacturing Technology Center, funded by the National Institute for Standards and Technology and the University of South Carolina College of Engineering; the CAM Center supported by Clemson University; the South Carolina Special Schools program; IBM CIM in Higher Education Alliance; Digital Equipment Corporation; Sun Microsystems; AutoDESK, Inc.; Intergraph Corporation; ITC; and many



other groups representing government, education, and industry.

The areas of training covered by the SIAT group include:

CIM (Computer Integrated Manufacturing)

- CAE - Computer Assisted Engineering
- CAD - Computer Aided Design
- CAM - Computer Aided Manufacturing
- CNC - Computer Numerical Control Robotics
- Rapid Prototyping
- Flexible Manufacturing Systems/Cell Technology
- Expert Systems

Computer Operating Systems/Languages

- DOS/UNIX/OS2/AS400 C, Cobol, RPG
- CASE Computer Assisted Software Engineering

Computer Networking

- LAN, Ethernet, Token Ring, NOVELL

Office Automation Computer Applications

- Word Processing, Spreadsheet, Database, Graphics

Total Quality Management

- SPC - Statistical Process Control
- Coordinate Measurement Machine
- JIT - Just In Time
- Concurrent Engineering
- Geometric Dimensioning and Tolerancing
- Supplier Certification/ISO 9000
- Import/Export

Materials Management/Manufacturing Resources Planning

- MRP
- Mapics/Fourth Shift
- Synchronous Manufacturing
- JIT
- Purchasing
- APICS Certification

Electronics/Instrumentation Multi-Media

- Interactive Media Presentation

Pretechnology Enablers

- Computer Literacy
- Math in the Workplace
- Basic Skills

SIAT relies on interaction with a number of professional societies. These affiliates include:

SME - Society of Manufacturing Engineers

ASME - American Society of Mechanical Engineers

AIEEE - American Institute of Electrical and Electronic Engineers

ASQC - American Society of Quality Control

AIPE - American Institute of Plant Engineers

AIDD - American Institute of Design and Drafting

ABET - Accreditation Board for Engineering Technology

AIA - American Institute of Architects

ASEE - American Society of Engineering Education

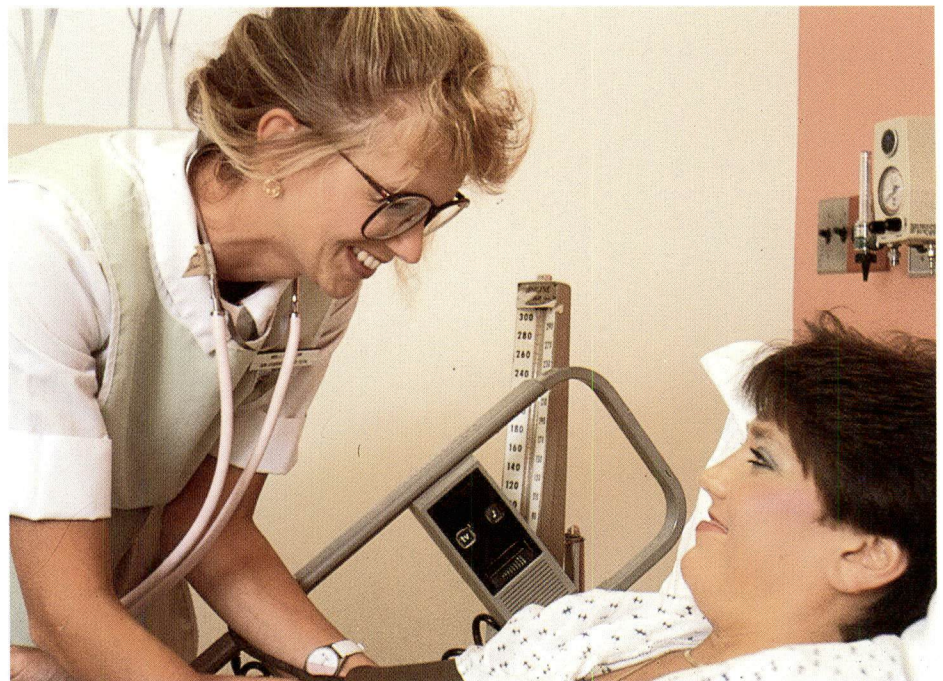
ITEA - International Technology Educational Association

NCGA - National Computer Graphics Association

NICET - National Institute for Certification in Engineering Technologies

AIIE - American Institute of Industrial Engineers

NCATC - National Coalition of Advanced Technology Centers



Healthcare facilities across the Upstate participate in clinical programs with Greenville Tech.

Technical Resource Center

Since the Technical Resource Center (TRC) opened in 1991, it has been described in a number of ways. Like, "a 21st century library and audio visual center." And the "classroom of the future." But no matter what it's called, the TRC is without a doubt **one of the finest communication/information resources in the Southeast.**

The goal of the TRC is to provide integrated information for the entire college and business community. It accomplishes this objective by featuring state-of-the-art equipment for:

- Self-instructional technology
- Satellite teleconferencing
- Telecommunications
- Networking data bases

The TRC houses a 250-seat auditorium, a fully-equipped television studio and master control room, an automated library, a 110-station computer valley (consisting of 25 writing lab computers, 25 classroom computers, and 60 computers for general use, such as term papers and resume writing). Eventually, it will be possible for any student with a home computer to link up, by modem, to the computer valley inside the TRC and take a computer-based course at Tech without setting foot on campus. Also, with the Greenville Education Network, a 24-hour educational cable channel which originates from the TRC, people who can't attend classes in person have easy access to the Center's technical resources by way of teleclasses and telecourses.

Greenville Tech will never lose its personal touch. There will

always be the traditional classroom, with students and instructors meeting one-on-one. But for students who don't require personal attention or who can't maintain a normal class schedule, the TRC is the educational wave of the future... And Greenville Tech's leading it.

Greenville Higher Education Consortium

To meet the growing needs of students in the area who wish to pursue baccalaureate and post-graduate degrees, Greenville Tech created the Greenville Higher Education Center.

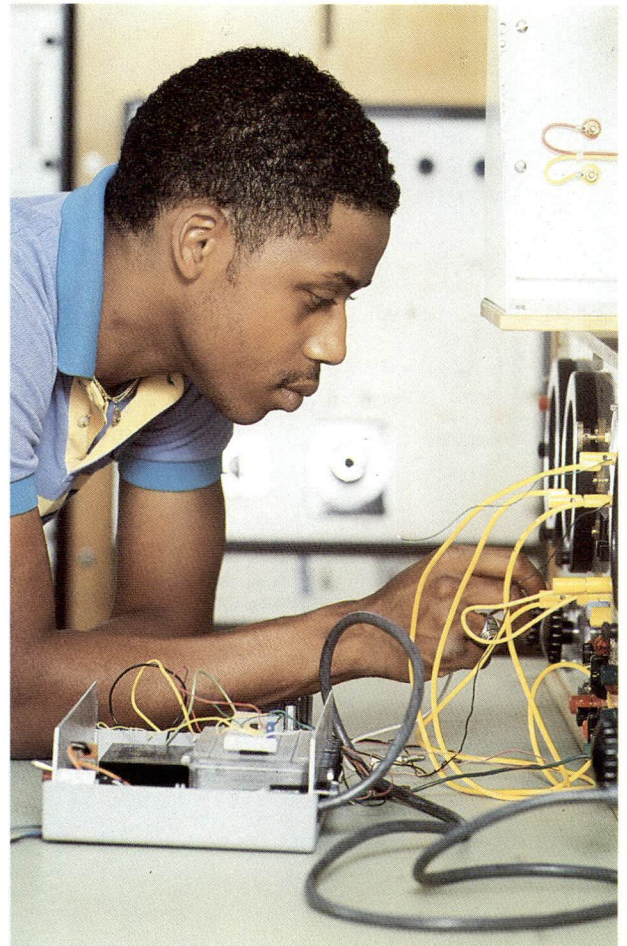
Six institutions of higher learning from around the state – Clemson University, Furman University, the Medical University of South Carolina, South Carolina State College, the University of South Carolina in Columbia, and the University of South Carolina at Spartanburg – administer junior, senior and graduate courses through the Center, located on the Tech campus.

Consistent Innovation

It might be a customized, plant-specific training program. Or a cooperative venture with industry to teach high school students how math and science are used in the workplace.

Or it might even be a child development center that's a national model for childcare instruction. There are dozens of examples of how Greenville Tech is adapting to the changing times with unique educational programs. And that's good for both employees and employers.

And it's good for the community. Statistics show that within one year of graduation, 87% of Greenville Tech students have found employment in a related field or have continued their education. Of that number, 96% remain in South Carolina, their salaries and property ownership enabling them to repay the county and state, through taxes, the total cost of their education in only two years.



A pneumatics experiment in the multi-million dollar Process Control and Instrumentation Lab.

FURMAN UNIVERSITY

Furman University, located on 750 acres at the foot of Paris Mountain, has long been known for the quality of its education. Over 50% of Furman's current students were ranked in the top 10% of their high school graduating classes. The University was recently cited by *The National Review Guide to America's Best Colleges* as one of the country's 50 best. And *Money* magazine said Furman was one of the ten colleges in the nation that provides a "great education and holds down costs."

While Furman's reputation has been built on the strength of its liberal arts curricula, the University's undergraduate science programs have, not surprisingly, gained national recognition.

Chemistry

Chemistry students at Furman receive an education unmatched anywhere in the country. A lot of hot air? Well, consider this. The chemistry department's summer research program has more students involved in undergraduate research than any other school in the country. Furman was one of 40 schools in the U.S. to receive a Dow Chemical Scholarship. When

the National Science Foundation handed out graduate fellowships in 1990, Furman chemistry students received two out of only 56 awarded nationwide. And Furman ranks 8th in the country in the number of students who receive a B.S. in chemistry and go on to receive a Ph.D. elsewhere. All this from a school with only 2,500 students and roughly 25 chemistry majors per year.

Furman's strength in chemistry comes from a variety of factors. A quality, research-minded faculty, each of whom aggressively pursue grants. Financial support from local industries as well as national organizations. And most



Beauty and Brains... Furman University has 750 acres, a lake, a mountain view, and some of the finest undergraduate programs anywhere.

importantly, students who have the chance to participate directly with professors in academic research projects, using some of the finest research tools available.

Currently, students are involved in researching:

- Anti-cancer drugs (through modification of DNA); patents resulting from this research are pending with the National Cancer Institute
- Blood substitutes
- High temperature processes and laser-induced reactions
- Inorganic synthesis of materials
- Chromatography
- Incineration alternatives and waste disposal

In addition, Furman offers a Master's degree in chemistry.

Biology

Furman's biology department, which graduates over 60 majors per year, offers students an educational diversity that's rare in universities around the country, no matter what their size. With ten full-time faculty members, each of whom have a different specialty, biology students have the opportunity to study everything from molecular genetics to plant life in the Pacific Northwest.

The biology department is the university's only science department which offers a foreign study component. Each year a group of students travels to the relatively unstudied high elevations of the Andes, to the rain forests of Costa Rica and to the Galapagos Islands where Darwin's theories were born.

Furman also has close ties with several large research



Furman ranks 8th in the country in the number of students who receive a B.S. in chemistry and go on to receive a PhD elsewhere.

institutions closer to home, including Oak Ridge National Laboratory, the Savannah River Ecological Laboratory, the Medical University of South Carolina and the Duke University Marine Laboratory.

With such a varied background, it's no surprise that Furman biology majors are successful after graduation. Around 50% go into medically related fields, such as:

- Speech therapy and audiology
- Biometry
- Cytotechnology
- Hospital administration
- Health education
- Medical illustration
- Osteopathy
- Pharmacy

And in recent years, 93% of Furman biology graduates who apply to medical school have been admitted.

Physics

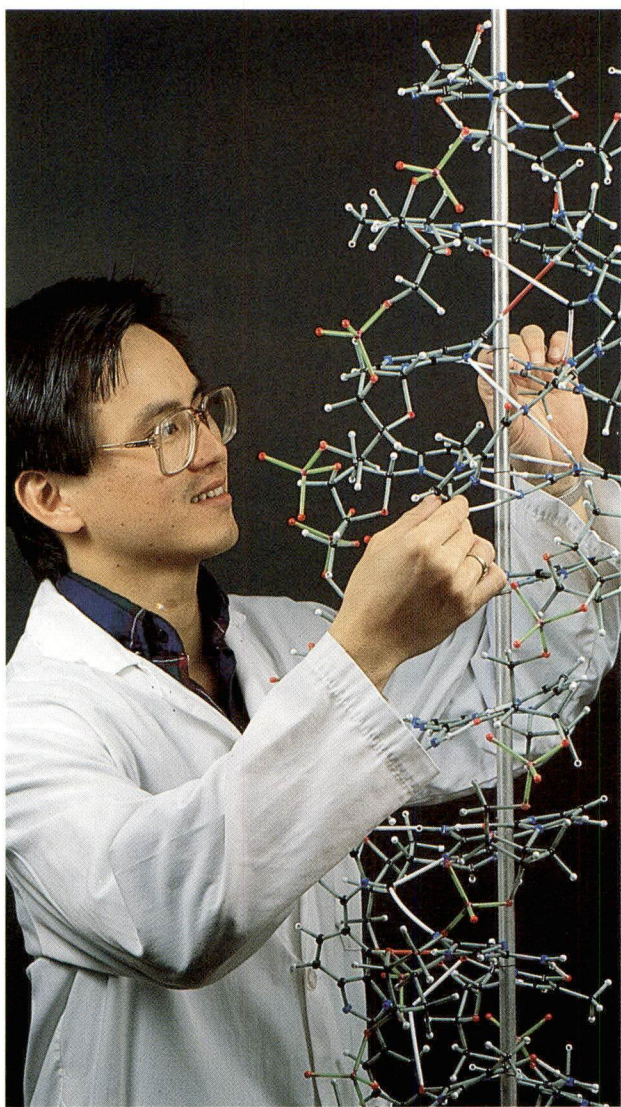
Physics majors at Furman enjoy some outstanding benefits. Small class sizes and individual instruction. Opportunities for independent research projects in a variety of fields. Excellent equipment, including on-campus and off-campus observatories. A valuable work-study program.

But one of the most distinct advantages of the physics department is the pre-engineering program, a dual-degree course of study in cooperation with Georgia Tech, Clemson, Auburn, and North Carolina

State. In this unique program, students receive a liberal arts degree from Furman with a major in physics or pre-engineering, then earn an engineering degree from one of the affiliated schools. The combination of these two degrees puts Furman students head and shoulders above engineering candidates in the job market.

Because the physics faculty is evenly balanced between experimentalists and theoreticians, students have the opportunity to participate in a variety of research topics, including nuclear spectroscopy, variable star measurements, and the "Chaos" theory – as applied to planetary dynamics.

While many Furman physics graduates have gone on to distinguished careers in science and industry, perhaps none is more celebrated than Dr. Charles H. Townes, who was awarded the Nobel Prize in physics in 1964 for his work that laid the foundation for development of the maser and laser.



Dr. Moses Lee of Furman's Chemistry Department has several patents pending with the National Cancer Institute for his work with anti-cancer drugs and their interaction with DNA.

equipped computer science department at a liberal arts school. Period.

In addition to top-flight equipment, computer science students at Furman also benefit from a qualified faculty who are constantly involved in research which keeps the program up-to-date with current trends in the field.

Speaking of trends, while the number of computer science majors across the country has dipped, the demand for the program at Furman has held steady. The excellence of Furman's program is partly responsible, but it's also a testament to the business climate of the Greenville area. The diverse nature of industry here requires that a prospective employee be well-rounded in computing, and Furman delivers just that kind of computer science major. After graduation, 30-40% of computer science students attend graduate school. The rest enter the job market, many in this area. Local companies like Michelin, Milliken, and Digital employ Furman graduates.

Perhaps the most valuable experience computer science students receive is practical, hands-on research with faculty members, not only on campus, but at locations like NASA's Marshall Space Flight Center.

Computer Science

When Erik Bloch, Director of the National Science Foundation, said that Furman's computer science department was one of the best-equipped among liberal arts institutions in the country, the director of the Hewlett-Packard Foundation upped the stakes. He said Furman's was the best-

PUBLIC SCHOOLS

The School District of Greenville county – the largest in the state – offers a wide range of programs to meet the educational needs of its 51,500 students. In addition to a curriculum which emphasizes basic skills in language arts, math, science and social studies, students also have the opportunity to study instrumental and choral music, art, health, physical education, and industrial arts.

Each of the District's 54 elementary schools provides a free, half-day kindergarten, and there are child development classes for "at risk" 4-year-old children at two locations in the county. In all academic areas, the District provides Challenge Programs for gifted and talented students, and for handicapped students, the District schedules special education programs regardless of the handicap.

It is, however, the innovative, unique educational programs that make the School District of Greenville different... and make it one of the three most outstanding school districts in the Southeast, according to Rand McNally.

The International Baccalaureate Diploma Program – A rigorous, pre-university course of study, the International Baccalaureate (IB) program is available to highly-motivated and academically-gifted high school students



The School District of Greenville County offers a unique variety of programs, including Challenge classes for gifted and talented students.

throughout Greenville County. Students who successfully complete the IB exams and receive their diploma have met international standards of achievement recognized by leading colleges and universities throughout the U.S. and the world. And the IB program at Southside High School's Center for International Studies is the only one in South Carolina.

The Fine Arts Center – Greenville's high school for the literary, visual and performing arts, the Fine Arts Center, is the only school of its kind in the state. At this "magnet" school, artistically gifted students from any District high school take daily classes in music, drama, art, film/video, dance, and creative writing. And they are taught by practicing, professional artists.

Roper Mountain Science Center – Located on a 62-acre site atop Roper Mountain, the

Center offers one-of-a-kind science education programs, nature trails, an amphitheater, life and physical science labs, the state's largest planetarium (which is equipped with a Digistar projector), a sea life room, an arboretum, a television studio, a health center, an observatory (with the 7th largest refractor telescope in the U.S.), a computer lab, and a living history farm – a detailed replica of life in Upstate South Carolina in the 1800's.

The S.C. Governor's School for the Arts – Founded in 1980, the Governor's School is a five-week summer residential honors program for artistically-gifted and talented high school students from across South Carolina. While providing pre-professional training and artistic experiences in the visual, literary and performing arts, the Governor's School also plays host to renowned visiting artists each

summer, such as Tom Wolfe, E.G. Marshall and Edward Vilella.

Career Centers – The District has four career centers and a horticulture center where high school students may attend for a three-hour period each day. At the Centers, their Vocational Education courses may include health occupations, business education, welding, building construction, auto mechanics, food service, and more.

Alternative Programs – Because the conventional classroom setting isn't for every student, the District offers Alternative Programs to meet the emotional and academic needs of students. These programs include a Teen Parent Center, four high school extension centers and a middle school extension program. (Extension centers are especially for students who are "at risk" of dropping out of school.)

District Notes

- Received the Kennedy Center/National School Boards Association Award for Support of the Arts in Education.
- First South Carolina school district with an Affirmative Action Program.
- Selected by Rand McNally as one of the Southeast's three most outstanding school districts.
- District adult education, drug education, language arts, mathematics, reading, science, social studies, and special

education programs recognized nationally.

- All schools accredited by the State Department of Education and the Southern Association of Colleges and Schools.
- Four schools named "Schools of Excellence" by the U.S. Department of Education.
- Nine schools awarded the "Palmetto Finest Award," presented annually to South Carolina's top schools.
- State's only accredited International Baccalaureate Program offered at Southside High/Center for International Studies.
- More than 30 students honored as National Merit Finalists and over 140 as National Merit semi-finalists in recent years.

- Four teachers awarded Presidential Citations for outstanding work in math and science.
- Four teachers chosen State Teacher of the Year.
- One teacher selected National Science Teacher of the Year.
- 58.4% of teachers have Master's degrees and beyond.
- Largest PTA chapter in South Carolina (30% of state's PTA membership while having 10% of state's students).
- Active Business/Education Partnership Program, with over 800 ongoing partnerships.
- Over 1.3 million hours volunteered in District schools each year, a \$13 million annual investment of time and talent.



Whether it's one of the Southeast's largest refractor telescopes or largest sets of teeth, the Roper Mountain Science Center has plenty of fun ways to help kids learn.

Interview

With Dr. David Doty, President of Doty Scientific, Inc.

Q: What sort of research is Doty Scientific involved in?

DOTY: Instrumentation used by analytical chemists to determine molecular structure. Specifically, it's an instrument used with a magnet and high-power radio frequency electronics to do nuclear magnetic resonance [NMR]. Nuclear magnetic resonance is probably one of the most powerful techniques currently available for detailed structural information about molecules of all types.

Q: Is it anything like MRI?

DOTY: Well, most people are familiar with nuclear magnetic resonance, or have heard of it, in association with clinical techniques for the type of scanning device that is replacing the CAT scan, called the MRI. What we do is manufacture the radio frequency instrumentation for a related technique that uses the same basic principles. But instead of looking at information on the cellular or tissue level, like MRI does, NMR examines the molecular level.

Q: So who would take advantage of this?

DOTY: Well, we have probably 500 customers throughout the world. These are, first of all, universities. Virtually every university in the United States that has a well-established chemistry research program would have an NMR spectrometer, and at least a third of those would have some of our instruments.

Q: So after almost ten years, you're moving your company to Greenville? What turned you in that direction?

DOTY: We don't need your average or below average engineer or scientist. We have to have some that are tops. Those people go wherever they want. And salary isn't the main factor. They choose on quality of life as to where they go. We haven't been able to attract many of them where we are now.

Q: So you looked around.

DOTY: Quite a bit. Raleigh, Asheville, Atlanta, briefly. But we looked mostly at Raleigh and Greenville. We finally settled on Greenville. We felt that long-range, Greenville had just as much promise as Raleigh.

Q: What are the important factors when you make a decision to move?

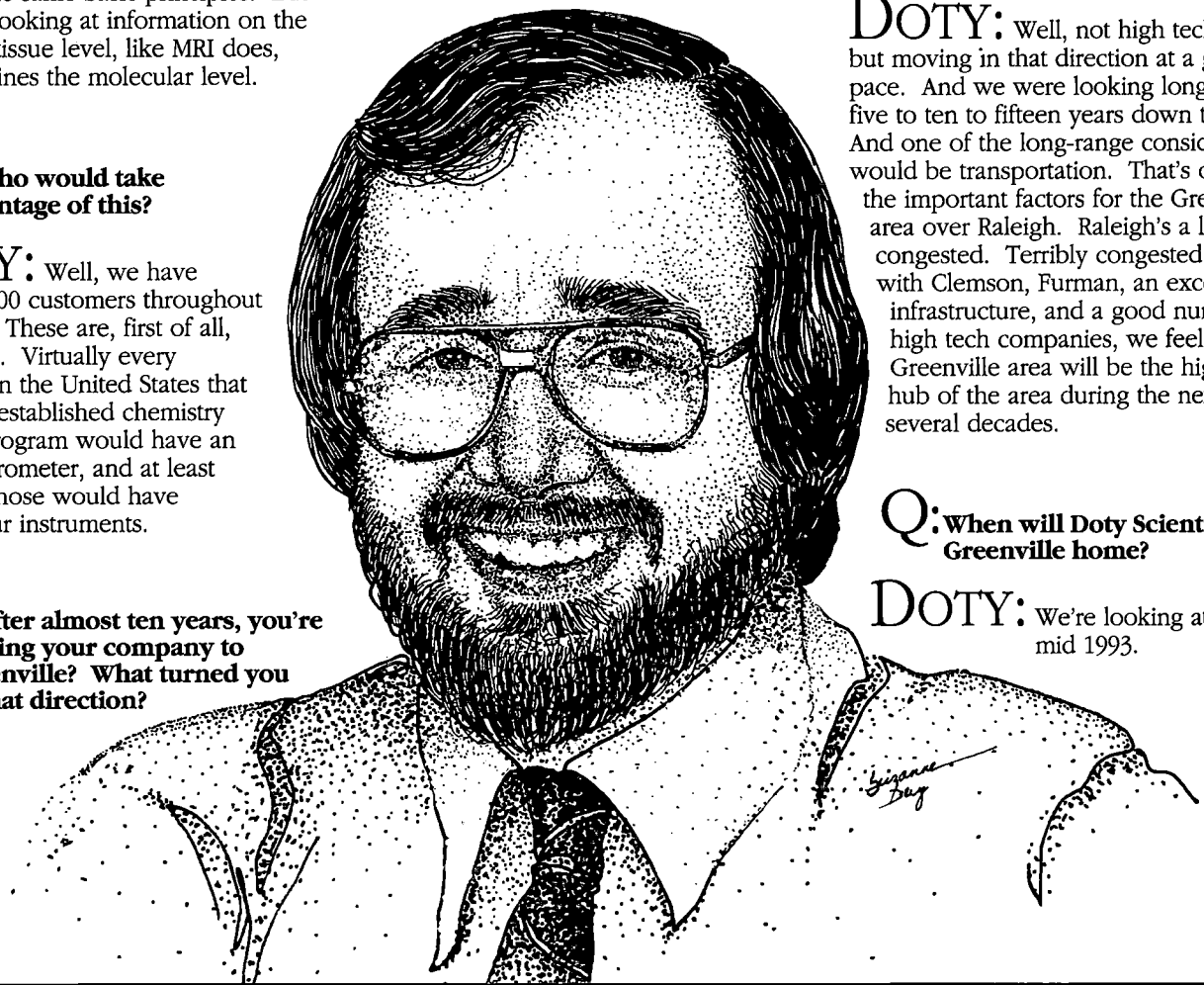
DOTY: Most important, I believe, would be the quality of the local laborforce. And with the quality of the engineers coming out of Clemson, we would have an advantage, having a university like that in the vicinity. The second most important factor is the general attractiveness of the area, and how well we can sell the area independent of the company. The countryside, the pleasant climate, the quality of entertainment, recreation... All those factors, we felt, put Greenville ahead. I think everything after that is secondary. Some things are particularly secondary, that a lot of politicians don't seem to understand. Like taxes. A five or ten or even fifty thousand dollar tax break is totally inconsequential in comparison to the ability to attract quality people.

Q: When you looked at Greenville, did you perceive it as a "high tech" community?

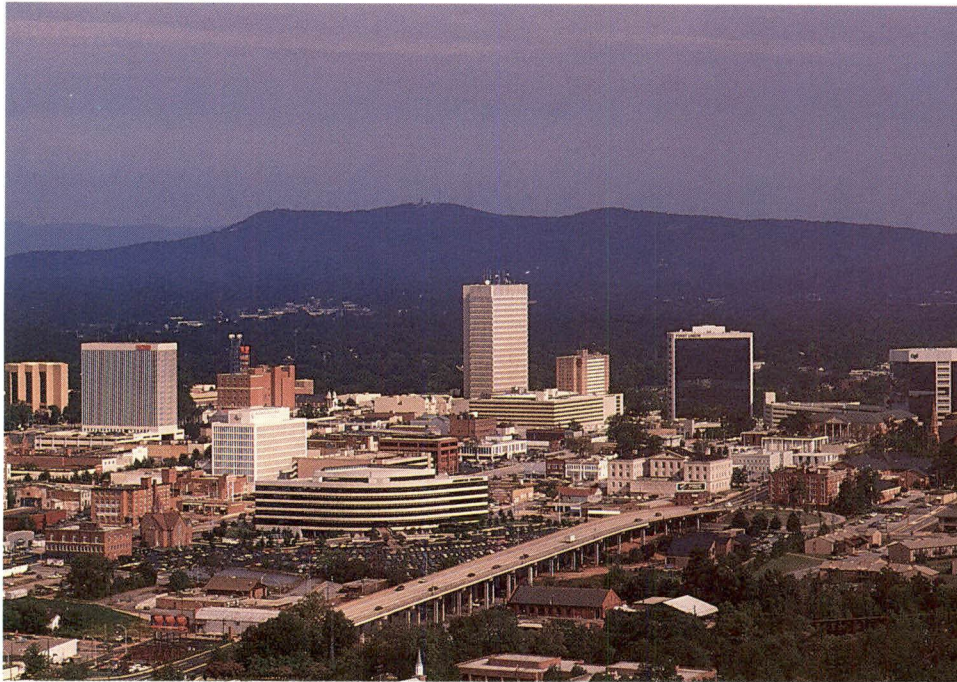
DOTY: Well, not high tech yet, but moving in that direction at a good pace. And we were looking long range, five to ten to fifteen years down the road. And one of the long-range considerations would be transportation. That's one of the important factors for the Greenville area over Raleigh. Raleigh's a lot more congested. Terribly congested. And with Clemson, Furman, an excellent infrastructure, and a good number of high tech companies, we feel like the Greenville area will be the high tech hub of the area during the next several decades.

Q: When will Doty Scientific call Greenville home?

DOTY: We're looking at mid 1993.



QUALITY OF LIFE



According to *U.S. News and World Report*, Greenville has some of the cleanest air in the country.

“Quality of life” has become perhaps the most popular civic cliché in America. It’s a cliché because every city large enough to have a chamber of commerce boasts a quality of life unsurpassed anywhere. Problem is, they have trouble backing up their claims.

So let’s say right from start that, yes, Greenville has the types of amenities that attract people and businesses from around the world. We have a quality of life that makes people happy to call Greenville home. Prove it? No problem.

Climate And Such

We can’t take credit for the climate. But we sure enjoy it. We’re located in the Sunbelt,

which should give you a clue as to how most of our days look. In fact, seven out of every ten days here are filled with sun. We have a very definite four-season climate, yet both winter and summer are comfortably temperate. The average summer temperature is 86 degrees, while our lowest winter temperature is somewhere around 26 degrees.

Our mountain location, at the foot of the Blue Ridge chain, contributes to our natural beauty and our clean environment. For example, a few years ago, when *U.S. News and World Report*

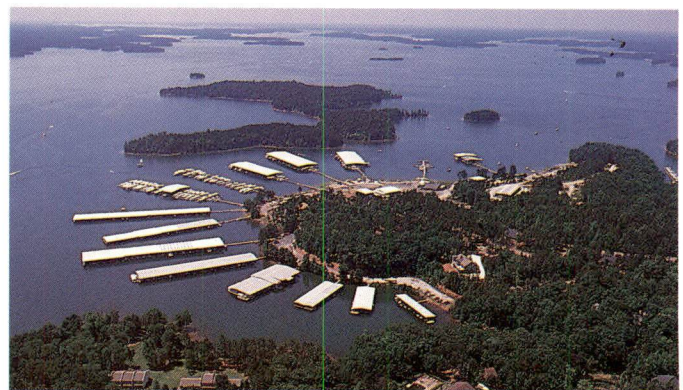
surveyed air quality across the nation, we ranked third in the U.S. And because our drinking water is drawn from crisp mountain reservoirs, it’s some of the purest in the world.

Size

Greenville is a place where the best of city, town, and country come together. We’re growing, but under control. And while we’re growing and building and expanding, we’re maintaining the “neighborly values” that are a tradition in the South.

But don’t think for a second that we’re small town. Our county-wide population is over 300,000 (expected to top 400,000 by the year 2000). And our MSA population is over 700,000.

Unlike our neighboring population centers, Atlanta and Charlotte, we’ve kept our growth under control, and we haven’t permitted our infrastructure to lag behind our population expansion. That’s why you won’t twiddle your thumbs in traffic. (Actually rush “hour”



Skiing, boating, sailing, fishing... less than an hour away on Lake Hartwell.

in Greenville is fifteen, twenty minutes tops.) Roads are good and well-maintained. Parking is ample, and crowds are rare surprises. Commuting in Greenville is, above all things, short.

Cost Of Living

A dollar goes a long way in Greenville. According to the American Chamber of Commerce Research Association, the cost of living in Greenville County is well below the national average.

For many transplants, their housing dollar buys sometimes twice the value and space (depending, of course, where they're coming from). And because Greenville is relatively uncongested, there's plenty of reasonably priced acreage to build on. On top of all that, Greenville's property taxes are extremely low when compared to other metro areas.

In addition to affordable housing, our primary utility, Duke Power Company, is rated as one of the nation's most efficient. Their cost per kilowatt hour for electricity is far below the national average.

There's more. Everywhere you look. For instance, Greenville hosts a highly competitive healthcare market, with both the Greenville Hospital System and St. Francis Hospital. Competitiveness means that the cost of care averages less than in most regions, while the quality of care remains high.

It's little wonder, when people move to Greenville, they're surprised at how far their dollar stretches. And how many dollars they have left to spend.

For A Good Time...

The pace of life in Greenville allows you some free time. The cost of living puts a few dollars in your pocket. So what is there to do here?

Plenty. With our moderate climate, golf is a year-round sport, on a variety of champion-

ship-caliber courses. Tennis is year-round as well. Hikers and campers can pick up the Appalachian Trail just a short drive from Greenville, while the ski trails of North Carolina are nearby. Kayakers and rafters can run some of the best white water in the east, including the famed Chattooga River. Speaking of water, Greenville is close to a number of mountain lakes and only a few hours from South Carolina's famous Atlantic coast beaches. If you're more of a spectator than a participant,



The downtown Hyatt Regency, built in the early 1980's, is a testament to Greenville's public/private partnerships.

we've got nationally-ranked college teams at Clemson and Furman Universities. The Greenville Spinners franchise of the Global Basketball Association is here. And we've got the Braves. The Greenville Braves, that is, Atlanta's AA farm club. (Of course, if you want to see the major league Braves, Atlanta's only a couple of hours southwest.)

We also have our share of festivals, some of the top events in the Southeast. Riverplace in the spring and Fall for Greenville both open Main Street to arts, music, food and even a nationally sanctioned bicycle race through the downtown area. Freedom Weekend Aloft is the largest hot air balloon festival east of the Mississippi, attracting hundreds of pilots from around the country and thousands of visitors. And First Night Greenville is the city's largest New Year's Eve party, a family-

oriented, alcohol-free way to ring in the new year.

The Arts

There is a commitment to the arts here that is rare in any city, especially one of Greenville's size. The Greenville County Museum houses a range of offerings and exhibits, including works by Jasper Johns and Georgia O'Keefe. They also sponsor the Museum School, where fledgling artists can receive instruction from professionals.

Bob Jones University maintains the country's most extensive collection of sacred art, including the best representation of The Dutch School of Utrecht paintings outside of the Netherlands. In addition, galleries around the city show works by local, regional, and national artists.

Greenville has a number of community theatres. The oldest,

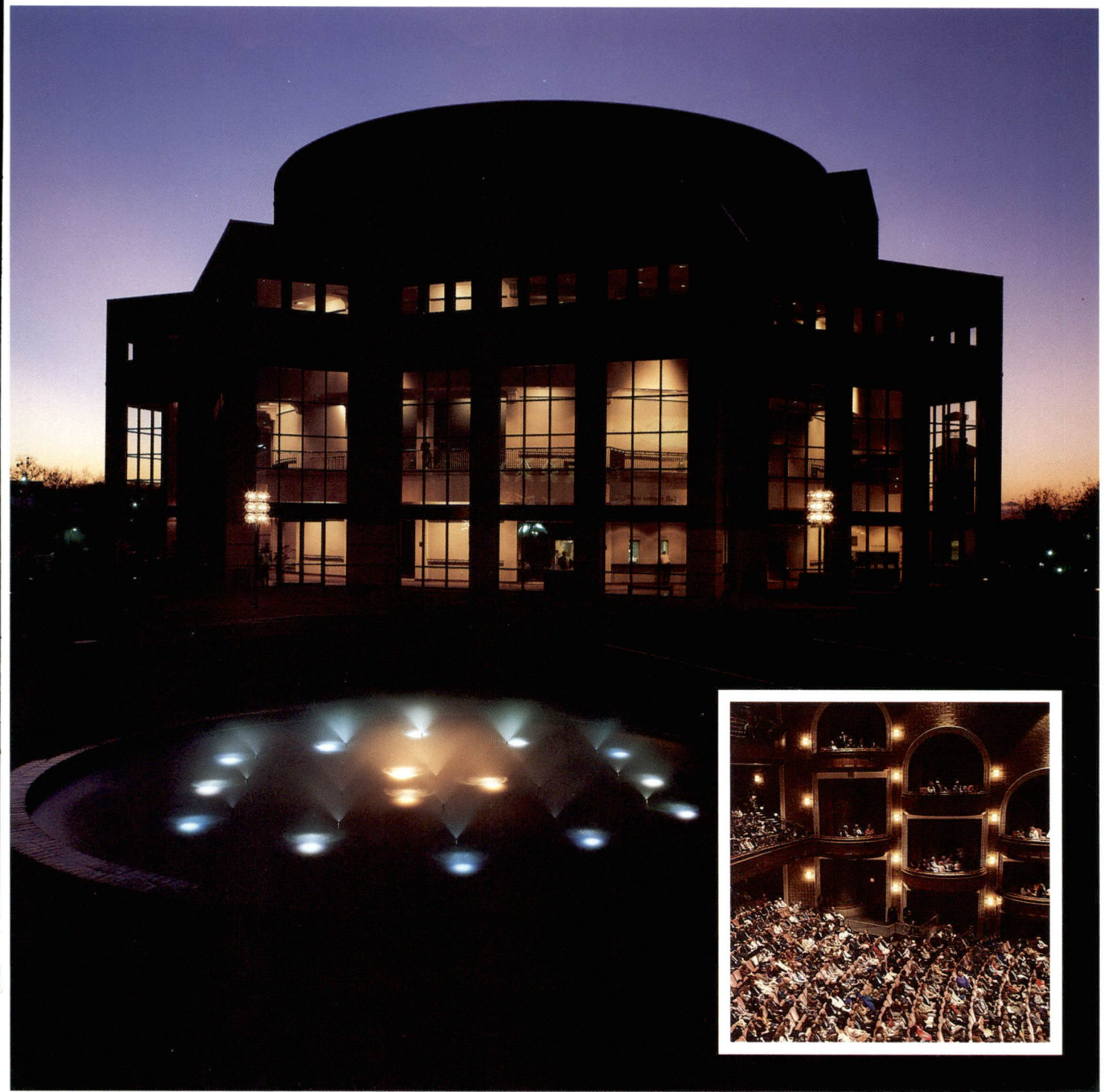
Theatre on the Green, has been recognized as one of the nation's top ten community theatre companies. The Warehouse Theatre, Greenville's only Equity Company, presents contemporary dramas and comedies. And Centre Stage offers a diverse schedule of plays, including light comedies and musicals. In addition, the Greenville Savoyards stage two light-operatic productions per season.

There's dance from the Greenville Ballet, the Carolina Ballet Theatre and the Children's Dance Ensemble. And music from the Greenville Symphony Orchestra, the Carolina Youth Symphony and the Greenville County Youth Orchestra.

Why do we have such a concentration on culture in Greenville? Because we know the true measure of any community is its commitment to the arts. And we think we measure up pretty well.



Greenville's theatres offer a wide selection of productions, from Broadway musicals to contemporary dramas.



THE PEACE CENTER FOR THE PERFORMING ARTS

The centerpiece of Greenville's arts community is the Peace Center for the Performing Arts. It carried a \$42 million price tag, and 65% of that amount was picked up, remarkably, through donations from the private sector. The most notable contribution was a \$10 million gift from the Peace family, one of the largest private donations in the

history of American philanthropy.

The Peace Center is located on the banks of the Reedy River, surrounded by five historic structures that date back to Greenville's beginnings. The Center itself consists of a 2,100-seat concert hall, featuring adjustable acoustics, and the 400-seat Dorothy Gunter Theatre, which suits the needs of local and regional artists and performing arts groups. In addition, there's an amphitheatre at the riverside and a cabaret theatre/

reception hall housed in the historic Greenville Coach Factory.

Home to the Greenville Symphony and utilized by a number of local performing arts organizations, the Peace Center has played host to international stars like Leontyne Price, Shirley MacLaine and Itzhak Perlman; traveling Broadway productions of *Cats* and *M. Butterfly*; and a number of acclaimed performance groups from around the world, like the Vienna Choir Boys and the Flying Karamazovs.

LOCATION/TRANSPORTATION

A LITTLE BIT OF EVERYTHING

They say location is everything. Well, if that's true, Greenville has... everything. Because you simply couldn't find a better location in the Southeast.

Roughly halfway between Atlanta and Charlotte, Greenville lies on the booming I-85 corridor. And I-26, which links upstate South Carolina with the regional port in Charleston, is less than an hour away. With this kind of access to major arteries, it's little wonder that 70 trucking companies do business in the Greenville area.

Within a 100-mile radius of Greenville, you'll find five million people. Twenty million within 250 miles. This concentration of population is one reason why Greenville is becoming highly competitive in the distribution and warehousing business. Wal-Mart, for example, recently located its largest warehouse/distribution center nearby. W.W. Grainger, Inc., Bausch & Lomb, Sara Lee, PYA/Monarch Inc., Auto Zone, and RCA have also chosen this area for their national or regional distribution centers.

In addition to location, many warehouse/distribution centers come to Greenville because the inventory tax has been phased out in South Carolina. There's no tax on goods moving in interstate commerce and no limit on how long they may be stored tax-free in Greenville County. Also, South Carolina is the only state on the East coast where inventory is

exempted from property taxes. Greenville's location in the South Carolina foothills contributes to a mild climate, another plus for businesses. They can take full advantage of the state's comprehensive transportation network, which links quality interstate and state highways to rail, air and water transportation, year-round.

Greenville also offers quality air service out of the Greenville/Spartanburg Airport, considered

miles south of Greenville's central business district, is another major asset. The 2,400 acre airport-industrial park serves as a hub for domestic cargo flights, as well as Lockheed Aeromod Center's major aircraft maintenance and modification facility. Of course, it's yet another place to land and service your corporate aircraft.

Obviously, it's easy to keep people and materials moving in and out of Greenville quickly. It's no different with information.



one of the most attractive airports in the country. A recent \$50 million expansion has made travel to additional markets even more efficient. The Greenville/Spartanburg Airport offers nonstop service to 11 hub cities and is served by Delta, American, USAir, Northwest and United. Corporate air service is also available at both Greenville/Spartanburg Airport and at Greenville's municipal airport, located near the downtown area.

The Donaldson Center Industrial Air Park, just seven

The great majority of Greenville's urban area is covered by Southern Bell's fiber optic network. (Southern Bell has always been a leader in fiber optic technology.) And Greenville Technical College's Technical Resource Center, a high-tech library and audio/visual center, provides integrated information for the college and the business community in the area. So whatever needs arise – whether it's a local area network or an international satellite up-link – the technology is here to handle it.

AT A GLANCE REFERENCE GUIDE

*Listings to help you find your way in and around Greenville
(Note: All phone numbers are within the 803 area code)*

AIR TRANSPORTATION

- Greenville/Spartanburg Airport 877-7426
(includes major airlines)
- Greenville Municipal Airport 242-4777
(corporate and private aviation)
- Donaldson Industrial Air Park 277-3152
(corporate and private aviation)

THE ARTS

- Greenville County Museum of Art 271-7570
- Greenville County Library/
Research Assistance 242-5000
- Metropolitan Arts Council 240-3132
- Peace Center for the
Performing Arts (offices) 240-3030

BUSINESS DEVELOPMENT/RELOCATION

- Greater Greenville Chamber
of Commerce 242-1050
- Initial Inquiries 282-8512
- Industrial Sites 282-8512
- Headquarters 282-8513
- Hiring/Training 282-8516
- Research & Development 282-8513
- International 282-8515
- Market Data/Research 242-1050
- Planning Commission 240-7270

EDUCATION/TRAINING/ RESEARCH PARTNERSHIPS

- Clemson University 656-3311
- Furman University 294-2000
- Greenville County School District 241-3100
- Roper Mountain Science Center 281-1188
- Greenville Technical College 250-8000
- Greenville Higher Education
Consortium 250-1111

LOCAL GOVERNMENT

- City Info Line 240-4489
- County Info Line 240-7100

MEDICAL FACILITIES

- Greenville Hospital System 455-7000
- St. Francis Hospital 255-1000

MEETINGS/HOTELS

- Greenville Convention/
Visitors Bureau 233-0461
- Palmetto International
Exposition Center 233-2562

REAL ESTATE/RELOCATION SERVICES

- Greenville Board of Realtors 232-1819

TECHNOLOGY SUPPORT/TRANSFER

- Emerging Technology Center 646-4020
- Southeastern Institute
for Advanced Technology 250-8160

TELECOMMUNICATIONS

- AT&T 233-8500
- Teleco, Inc. 297-4400
- Southern Bell 780-2355

UTILITIES

- Electricity: Duke Power Company 242-3261
- Gas: Piedmont Natural Gas 232-5141
- Sewer: Western Carolina Regional
Sewer Authority 277-6996
- Telephone: Southern Bell 780-2355
- Water: Greenville Water System 241-6000

Did You Know?

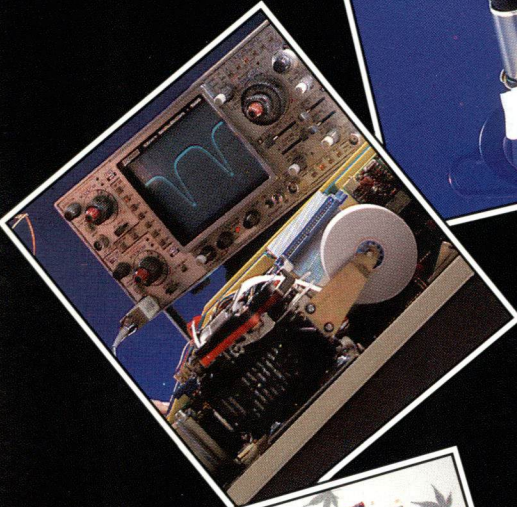
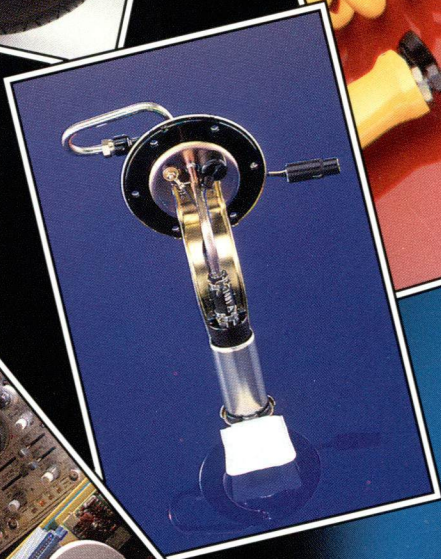
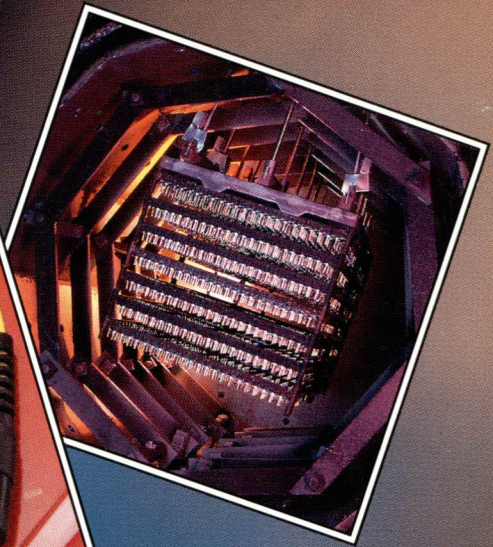
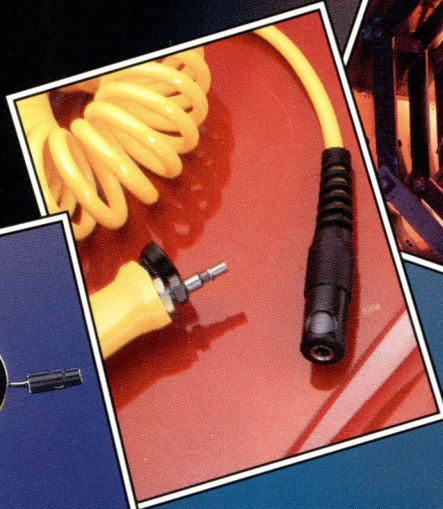
Greenville County has more engineers per capita than any other county in the United States. ••• The first robot able to walk like a human was invented by professors at nearby Clemson University. ••• Greenville was rated one of the "Top 10 Metro Areas for New Plants and Expansions" by *Site Selection* magazine. ••• Michael Farmer, a science teacher at Greenville's Riverside High School, was one of ten teachers honored with the Gustav Ohaus Award for innovative teaching by the National Science Teachers Association. ••• The most widely-used artificial hip implant in America was invented by professors at nearby Clemson University. ••• Greenville Technical College was recently named one of the top 15 community colleges in the nation by *U.S. News and World Report*. ••• For the fifth year in a row, Fluor Daniel, which has its Eastern Operations Headquarters in Greenville, has been selected by *Engineering News Record* as the top contractor in the nation. ••• The Greenville/Spartanburg region has attracted more foreign investment, per capita, than any other area of the U.S. ••• The world's first reinforced fiber which is capable of being woven was developed by Clemson researchers. (It's extremely lightweight, yet stronger than steel.) ••• Furman University is ranked one of the "Ten Great Tuition Deals for Your Dollars" by *Money Magazine*, chosen from more than 2,000 four-year institutions. ••• The 2nd largest refractor telescope in the Southeast is located at the Greenville County School District's Roper Mountain Science Center... and is available for students' use. ••• Clemson University is the national headquarters for research on computer chip reliability funded by Semiconductor Research Corp. ••• Greenville is one of top 15 cities in the nation in which to open a franchise according to *Success* magazine. ••• Some of the best white-water rafting in the eastern U.S. is just a short drive from Greenville (including the famed Chattooga River). ••• Blythe Elementary of Greenville County recently received the National School Public Relations Award for a special program

called "Year of the Classics" which exposed students to fine art, music and literature.

••• Dr. Charles Townes, who won a Nobel Prize for developing the laser, was born and raised in Greenville, SC and graduated from Furman University. ••• The Greenville County Library has been recognized by the American Library Association as one of the eight outstanding public libraries in the United States. ••• The first field test ever approved by the EPA of a genetically engineered organism was conducted at nearby Clemson University, with a grant from Monsanto. ••• The School District of Greenville County was honored by the National Organization on Disability for its achievements in providing effective programs and equal opportunities for handicapped students and adults. ••• The process of puffing rice kernels used in breakfast cereals was invented – by accident – at Clemson University. ••• The Peace family of Greenville, SC, gave \$10 million towards a new performing arts center here, one of the largest gifts in the history of American philanthropy. ••• An anti-cholera vaccine used to protect more than 80 million turkeys each year was discovered by poultry scientists at Clemson University. ••• The Greenville area March of Dimes Teamwalk raised more money per capita than any other walk in the nation... for four years. ••• The founder of behavioral psychology, James Broadus Watson, was from Greenville. ••• A Clemson University food scientist

developed the patented hyper filtration system, a food processing system which eliminates the need for heat pasteurization. ••• Greenville's Roper Mountain Science Center houses one of only 12 planetariums in the world that contains a state-of-the-art Digistar projector. ••• According to an independent study done by a California research firm, Greenville was ranked 7th for having the best conditions for new administrative offices. ••• Greenville's Amoco Performance Products is the largest fully-integrated carbon fibers production facility in the U.S. ••• Digital Equipment Corporation has built its worldwide printed wiring board research & development center in Greenville, SC. ••• The "Jeep" was invented by a Clemson University graduate and Greenville native, William B. Johnson. ••• A Greenville high school student, Han-Song Kim, recently received the prestigious Rensselaer Medal of Excellence for the study of mathematics and science. ••• The South Carolina Governor's School for the Arts, founded in and held in Greenville, serves as a model for other Governor's programs across the nation, and has attracted such prestigious visiting artists as Charlton Heston and Colleen Dewhurst, and authors James Dickey and Tom Wolfe. ••• "Broad Margin," designed by architect Frank Lloyd Wright, is one of the finest examples of his natural or "Usonian" homes – and it's located in Greenville. ••• The Drama Department of Greenville's Wade Hampton High School was named one of four Centers of Excellence in the entire US and Canada by the National Council of Teachers of English. ••• Greenville's Furman University has one of the best women's golf programs in the country, and has produced nearly a dozen players now on the LPGA tour, including top money winners Betsy King, Beth Daniel and Sherri Turner. ••• The Ashton Tate Corporation, one of the largest computer software companies in the world, was founded by George Tate – formerly of Greenville. ••• The Greenville area has been rated by *Inc.* magazine as the 18th most attractive place to do business in the nation.

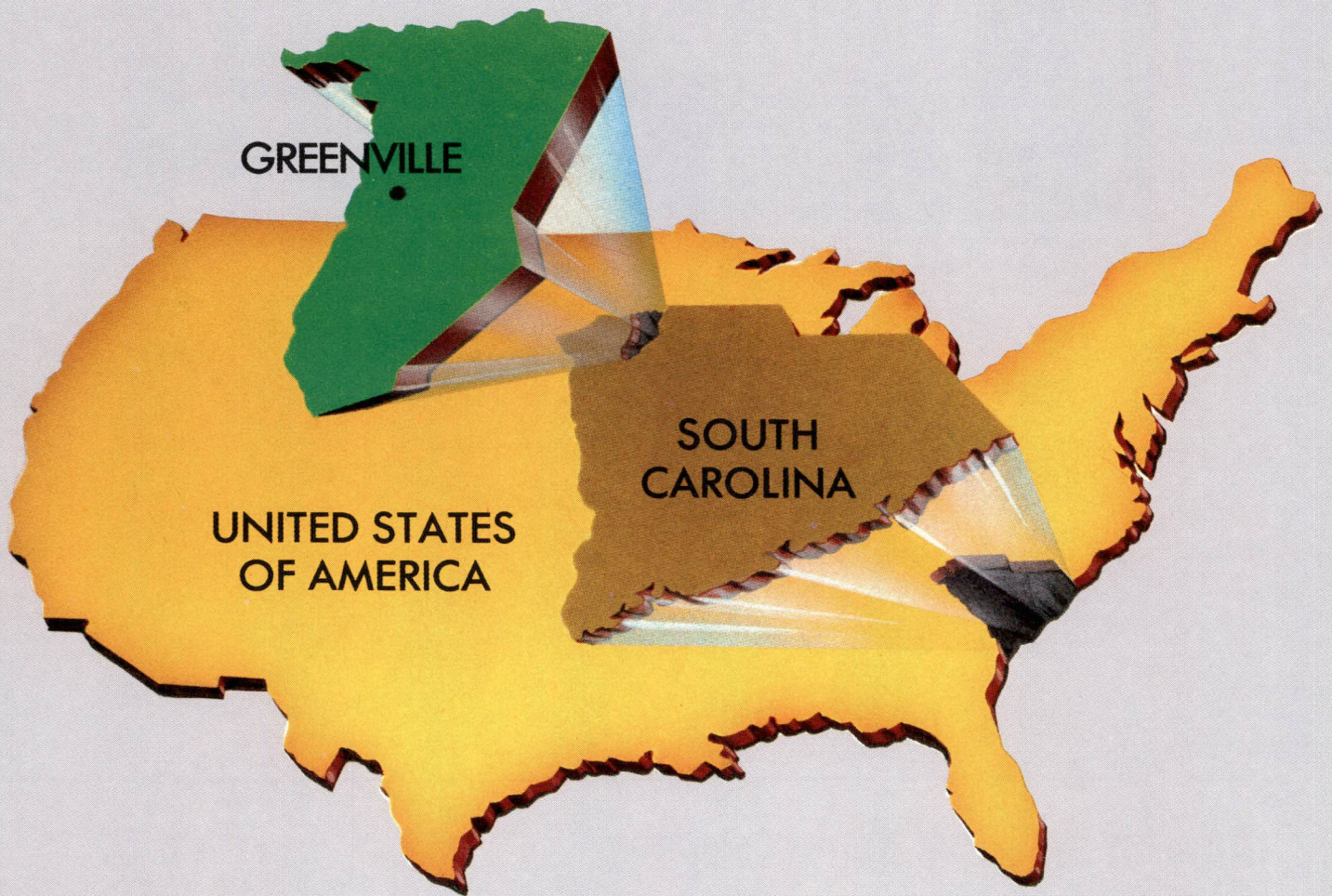
of all
places!
Greenville
SOUTH CAROLINA



INTERNATIONAL BUSINESS GUIDE 1994

GREENVILLE, SOUTH CAROLINA

GREENVILLE, SOUTH CAROLINA ♦



• We've earned top place on the map •

Greenville, South Carolina, is located almost equidistant between New York and Miami, and is within 1500 kilometers of 77 percent of the nation's population. From its position on the I-85 corridor, Greenville is halfway between Charlotte and Atlanta.

Greenville, South Carolina's most populous county, is located approximately 200 miles inland in the extreme northwest section of the state. It lies in the southern portion of the Piedmont Plateau which extends from Virginia into northern Georgia.

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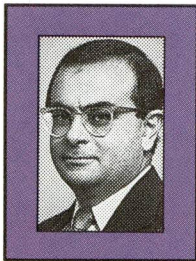
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The Chamber



Carlos Ghosn
Chairman
President/CEO

“Michelin chose to locate its headquarters for North American operation in South Carolina’s Upstate. This area continues to offer a favorable business climate, allowing industry to prosper and grow.

In Greenville, a radial tire manufacturing plant, research and development center and the North American corporate headquarters have benefitted from the friendly environment and a strongly motivated work force.

Our experience has proven that making the Upstate our home was the right decision.”

“Michelin a decide d’implanter son siege social pour les operations nord-americaines dans l’etat de Caroline du Sud. Cette region continue d’offrir un climat propice aux affaires — un climat qui permet a l’industrie de se developper et de prosperer.

A Greenville, une usine qui produit les pneus radiaux, une centre de recherches et un siege social nord-americain avaient profite de cette ambiance amicale et d’une main d’oeuvre tres fortement motivee.

Notre experience fournit la preuve que nous avons pris une bonne decision en nous installant en Caroline du Sud.”

Old world. New opportunities.



The face of the world is changing rapidly. As internal trade barriers disappear, ambitious corporations are establishing new operations, expanding existing operations, and obtaining footholds through merger and takeover tactics. The fast pace of Europe’s and the Far East’s economic growth is also fostering increased investment in the U.S.

New business opportunities raise new questions concerning local customs and authorities, taxation, restrictions and legislation. That’s where KPMG becomes a major asset in your company’s strategy.

With offices in more than 700 locations worldwide, KPMG specialists offer unrivalled expertise in a wide range of international corporate services.

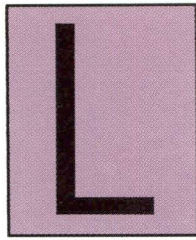
In South Carolina, KPMG Peat Marwick knows the rules and can make appropriate introductions thanks to our close links with government agencies, banks and businesses.

Wherever your firm is planning a competitive move, you’re in good company with KPMG.

For more information, please call Charles Butler, Partner, KPMG Peat Marwick in Greenville at (803) 250-2600.

KPMG Peat Marwick

INTRODUCING GREENVILLE ♦



Listen to a success story. Look at Greenville, South Carolina.

Greenville's business/industry sector originated with a single grist mill on the banks of Reedy River. From this simple beginning — the start of a successful history of progress, development, diversification — Greenville emerges today as the international business center of the New South.

With more direct foreign investment per capita than anywhere else in the United States, the Greenville area proudly bears the international reputation of being an outstanding place to do business.

And, little wonder. Greenville, located in South Carolina's Upstate, offers the best of elements: a diversified yet stable economy with a continuing increase of both foreign and domestic capital investment; an available workforce whose strong, proven work ethic is combined with knowledge and skill; a strategically ideal location along the I-85 Business Belt, combined with a reliable and flexible transportation network; and a high quality of life featuring an abundance of educational, cultural, social and recreational opportunities.

ECONOMIC DEVELOPMENT

The early 1990s — economically unstable, for many areas across the globe — have been good to Greenville County, which boasts one of the fastest growing economies in the region. And, in an era of recession, 1991 was still the fourth best year for overall economic growth in South Carolina.

According to S.C. State Development Board figures, capital investment in South Carolina reached \$2.4 billion last year. More than a third of the year's statewide growth came from foreign affiliated industry, with \$830 million in capital investments and the creation of 2,043 new jobs. In Greenville County, \$238 million in capital investment created more than 700 new jobs.

Historically, South Carolina — the Upstate in

particular — has been aware of the importance of congenial and expanding international commerce. Direct foreign investment in the state is fast approaching the \$8-billion mark and employment with these interests total 58,000. It's important to note that such a strong international presence helped the state weather the recession.

INTERNATIONAL PRESENCE

Thus, as foreign investment continues to grow dramatically, it proves a significant and vital part of the state economy. South Carolina has attracted major multinational companies, as well as many small foreign-based firms. There are more than 300 foreign-based operations in South Carolina, 128 of which have their U.S. headquarters here. According to a



recent survey by KPMG Peat Marwick, 57 percent of the headquarters companies are located in the Upstate.

Greenville County, which is currently experiencing the fastest growth of direct foreign investment, has more than 70 international firms from 14 nations and is home to 31 headquarters companies.

The Michelin Group of France, which became the world's largest tire manufacturer by purchasing Uniroyal Goodrich Tire Corp., has had its North American headquarters in Greenville for more than 20 years.

Also long-established in the Upstate is Hoechst Celanese Corp., a German company, and Bi-Lo Inc., a company based in the Netherlands. Others investing their time and monies in Greenville County are Dunlop Slazenger, Coats Viyella PLC, Morgan Crucible

We'll Put You On Main Street.

We've Been Doing It For Twenty Five Years.

The I-85 corridor. From Atlanta to Spartanburg, it serves as the main street for today's businesses. And, for the past 25 years, A.R. Weeks & Associates has played a major role in locating business and industry to this vital artery by developing master planned industrial and business parks with on-site project marketing and management. Just take a look at our main street customers. Volvo, Panasonic, Mercury Marine, Rockwell International, Komatsu, Dow Corning and many more.

Now Hillside, an 810 acre Technology and Distribution Park located between Greenville and Spartanburg, offers all of the amenities of main street. Immediate access to interstate highways. A short four miles from the Greenville/Spartanburg airport. Retail shopping facilities, free standing restaurants and stores. And, with A.R. Weeks & Associates, your project is managed from start to finish - from design and construction to landscaping - a proven single source.

Hillside on I-85. Today's main street location for business and industry in the Southeast.

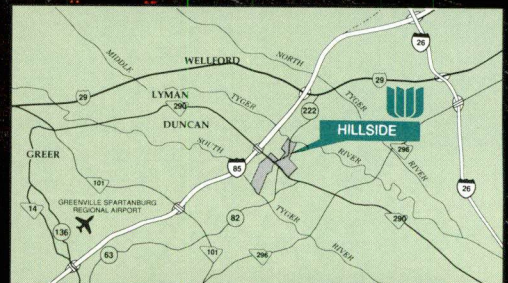
For more information, contact Pat Murphy at (803) 433-1111.



A.R. WEEKS & ASSOCIATES
Creating Workplaces For Life



Hillside



A Partnership of A.R. Weeks & Associates and Oakdale Land Management.
1531 E. Main Street, Duncan, South Carolina 29334 • (803) 433-1111 / FAX (803) 433-1115

INTRODUCING GREENVILLE ♦



- PLC, Stone Safety,
- TNS Mills and
- Rexroth
- Mannasmann.
- Hitachi Electronic
- Devices, a subsidiary
- of Japan's Hitachi
- Ltd., recently

• completed construction on a \$150 million color picture tube manufacturing facility, which will eventually employ more than 1,000. This represents the largest Japanese investment ever in the state and marks the beginning of a new era in trade relations with the Far East. Along with Hitachi, other new major Japanese investments include Mita Copystar America's \$50 million copier facility and Zett Corp.'s \$2 million golf and baseball manufacturing plant.

• Foreign-based companies — large or small — find what it takes to do business in Greenville. Most thrive, and 95 percent eventually expand operations. Some start small and, encouraged with all the area has to offer, wind up moving their U.S. headquarters to Greenville.

♦ INTERNATIONAL PHILOSOPHY

• Philosophically, Greenville's investment climate is right for foreign companies seeking direct investment opportunities in the United States. There is a genuine open-mindedness among the business community toward foreign firms. The business/industry sector, along with state and local government, recognizes the value of international investment, which is considered a positive factor to the overall development of the local community. When a foreign-based firm chooses Greenville, it enters into a long-term partnership: a mutually beneficial coupling which brings well-paying jobs to local people, investment in the local economy and ultimately a better quality of life.

• Working as a catalyst to assist the area's business community is the Greater Greenville Chamber of Commerce. At 3,000 members strong, it is the state's largest chamber and boasts a reputation of being both aggressive and progressive.

• When potential investors visit the Upstate, the chamber points out numerous enticements, such as: a pro-business tax structure and

• numerous investment incentives; state and local taxes which conveniently rank the eighth lowest in the nation; a low cost of doing business, with prices of prime

• commercial/industrial properties and quality office space well below those in other competing metropolitan areas; and a low cost-of-living consistently below the national average in all key consumer cost categories such as health care, utilities, groceries and real estate. (In fact, a *MarketSearch* survey rated Greenville No. 1 among best places to live in the Southeast.)

• Greenville's positive labor climate is often cited as an attraction to new industry: A non-unionized workforce offers skilled and capable employees. The local civilian labor force measures approximately 181,140. The county's consistently low unemployment rate averages far below state and national rates.

♦ STRATEGIC LOCATION

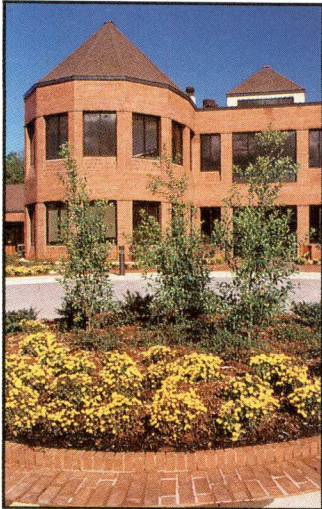
• Another of Greenville's main attractions is its close proximity to all key markets. Strategically located at the heart of the Southeast region — equidistant from New York and Miami, halfway between Charlotte and Atlanta — Greenville County is within 1,500 kilometers of 75 percent of the U.S. population.

♦ TRANSPORTATION NETWORK

• This ideal location is combined with a reliable transportation network. The Greenville-Spartanburg Airport is conveniently located just 12 miles from town via I-85. A recent \$42-million renovation upgraded the facility, and numerous technological advances help provide a safe and comfortable place for passengers. In 1991, GSP



INTRODUCING GREENVILLE ◆



served nearly 1.2 million passengers on airlines including American, Delta, Northwest, USAir, United Express, USAir Express and Atlantic Southeast Airlines.

Several of these airlines offer daily connecting flights to international airports, which offer destinations all over the world.

Other airport facilities include Donaldson Center

- Industrial Air Park and the Greenville Downtown Airport.
- Amtrak's Crescent, running between New York and New Orleans, also serves Greenville.
- Freight rail service is provided through CSX, Southern and Greenville and Northern.

The infrastructure accesses a customer/supplier base of 5 million people within a 200 kilometer radius. An extensive highway system provides area businesses with quick and easy access to the rest of the country. More than 70 motor freight carriers service the county via the well-maintained roads.

Greenville utilizes I-85 as a direct route to Atlanta, Charlotte and the entire Northwest. In addition, interstates 77, 95 and 20 are within reasonable driving range.

◆ PORTS SYSTEM

Interstate 26 is a direct link to the Port of Charleston, the second largest port facility on the East Coast, which is located just 200 miles from Greenville.

A good ports system can enhance an area's economy, and Greenville certainly takes advantage of its close proximity to the port, as evidenced by the level of export/import activity.

According to a recent Economic Impact Study by the South Carolina State Ports Authority, the economic impact of the Upstate area is still the strongest of any other region of

the state. Of the nearly \$1.5 billion in personal income generated annually across the state as a result of the ports, the I-85 counties account for about \$740 million. Of the 66,000 jobs created by the ports, almost 33,415 are credited to Greenville and the surrounding areas, according to the study.

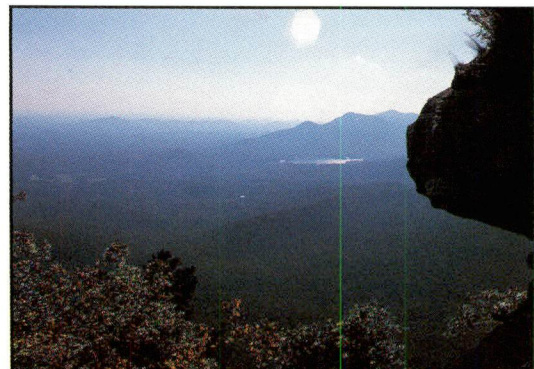
In addition, more than \$6.2 billion in total sales revenues are attributed annually to the flow of goods in and out of South Carolina ports, and about \$3.1 billion of that total comes from the I-85 region of the state alone.

According to U.S. Department of Commerce statistics, exports of manufactured products from South Carolina have increased 82 percent in the past four years. This figure represents a \$1.4 billion increase and equals the creation of more than 22,000 manufacturing jobs. Much of the increase is attributed to improved conditions, competitive economics and companies' awareness of the growing need to be involved in international trade.

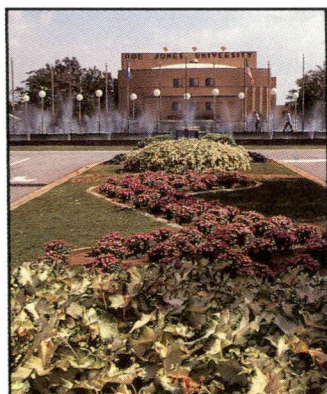
◆ QUALITY OF LIFE

Strong academic facilities also encourage potential investors to come to Greenville. Area businesses are fortunate to have access to Greenville Technical College — one of the most highly regarded tech schools in the nation, according to the *U.S. News and World Report*.

Several other area universities offering a myriad of opportunities for higher education include Bob Jones University, Furman University, Clemson University and the University of South Carolina.



INTRODUCING GREENVILLE



The Upstate area is rich with widely diversified ethnic social organizations which help international families blend into the community while still retaining their homeland identities.

An emphasis on cultural arts provides activities and opportunities for both professional and amateur musicians, thespians, dancers and visual artists, as well as continuous quality entertainment for the public.

To name just a few: The Greenville County Museum of Art is a well-known exhibitor of great American art. The Greenville Symphony Orchestra is one of the nation's best for a metropolitan area of its size. Bob Jones University's Collection of Sacred Art — one of the largest in the nation — features 30 galleries displaying important works by artists such as Rembrandt, Tintoretto, Titian, Rubens, Van Dyck and Dore.

Arts in the Upstate were enhanced when Greenville's \$36.5 million Peace Center for the Performing Arts opened in 1990. This multi-functional, state-of-the-art facility is utilized by local performing artists and attracts internationally renowned acts as well.

Other incentives to come to the Upstate include the area's natural natural beauty. Nestled in the northwest corner of the state in the foothills of the Blue Ridge Mountains, Greenville offers a distinct, four-season climate which features comfortable, year-round living.

Greenville also offers an abundance of special attractions and recreational activities. The City of Greenville maintains 39 parks; Greenville County Recreation District provides 32 sites. These include indoor facilities, an ice

skating rink, tennis courts, athletic fields, picnic shelters, swimming pools and a number of other outdoor recreation areas.

Golf is an Upstate favorite. An abundance of courses, both public and private, offer enjoyable year-round play. A number of private clubs in the area also offer activities such as swimming and tennis. Other popular leisure sports include soccer, horseback riding, rafting, cycling and skiing.

Upstate communities play host to festivals featuring the best they have to offer. For example, Greenville is home to Freedom Weekend Aloft, the nationally acclaimed hot air balloon race that spans the July 4th holiday.

Sports fans enjoy a year-round calendar of play with college football, basketball and soccer teams; a professional basketball team; and a minor league baseball team.



So many elements combine to make Greenville extremely popular with international investors. As the multitude of established, prosperous ventures continues to thrive and expand, it offers a history of proven success which, in turn, encourages new investors. It's a common theme: Success breeds success.

Come to Greenville, South Carolina. Be a part of our success story.

REXROTH MOBILE DIVISION ♦



Donald Bowman
President

"The Rexroth Mobile Division, a unit of Mannesmann AG, decided to manufacture axial piston pumps and motors in the United States. More than 20 different sites were visited in several states with Greenville being the final choice.

The business climate, quality of life and trained machine operators were critical to our need to succeed. All were found to be favorable in Greenville. In addition, Greenville Technical College provides outstanding support to the business community by having the latest in equipment for CNC operator training. Training programs tailored to the needs of the manufacturer assure available skilled machinists.

We are very pleased with the state of South Carolina and the Greenville community and expect to continue our growth and expansion here."

"Die Rexroth Mobile Division, eine Unternehmenssparte der Mannesmann AG., wird kuenftig axiale Kolbenpumpen und Motoren in den USA herstellen. Weber zwanzig Standorte in verschiedenen Staaten des Landes wurden untersucht und Greenville bekam schliesslich den Zuschlag. Ein gutes Geschaeftsklima, hohe Lebensqualtaet und ausgebildete Fachkraefte sind massgebend fuer unseren Erfolg. Greenville bietet dieses in hohem Masse. Darueberhinaus wird die ansaessige Industrie durch Greenvilles Technische Fachhochschule hervorragend unterstuetzt, in dem sie das Neueste an CNC gesteuerten Schulungsaeruestungen anbietet. Individuell auf den Betrieb zugeschnittene Schulungsprogramme heifen dabel die Verfuegbarkeit von entsprechend ausgebildeten Maschinenschlossern zu sichern.

Wir sind ausgesprochen zufrieden mit dem Staat von South Carolina und dem Gemeinwesen von Greenville und erwarten, dass wir hier unser Wachstum und unsere Entwicklung forsetzen koennen."

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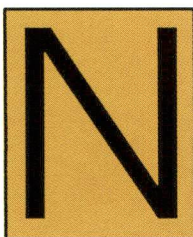
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Nippon Center Yagoto, built with exquisite craftsmanship and detailed perfectionism, offers Greenville an unmatched opportunity to experience the authentic presentation of Japanese food and culture.

Kiyohiro Tsuzuki, president of TNS Mills, envisioned the restaurant/cultural center as a gift to the community — a chance to become acquainted with a genuine taste of the Far East. After five years of planning and a year of construction, his dream became a reality in March 1990. Yagoto exhibits the best of Japanese culture in everything from the furnishings, the presentation of the food and the atmosphere of beauty and serenity.

Yagoto reminds Japanese patrons of their homeland and thus international businessmen often treat clients and employees to evenings of authentic Japanese meals at Yagoto. Americans, said to be awestruck with the building's incredible beauty, make up 70 percent of the restaurant's clientele.

All nationalities are unanimous in the opinion that Yagoto is unlike anything else to be found in the Upstate, or, in fact, in the United States.

The Nippon Center Yagoto, a replica of a traditional Japanese house, features Shoin-zukuri architecture. The interior includes Tokonoma, recessed areas with raised floors to exhibit art; Fusuma, sliding panels formed of wood and rice paper; Sugito, wooden paneled doors; and Genkan, an antechamber where shoes are removed. Tatami mats of rice straw and reed matting cover many of the floors.

Materials and craftsmen who constructed Yagoto were almost all imported from Japan. The beautiful woodwork includes a variety of fine woods such as Japanese arborvitae, bamboo barks, cypress barks, Japanese chestnut and royal cherry.

The woods, free of any knots or imperfections, were selected with such particularity that all the grain runs perfectly parallel. In keeping with tradition, the entire building was constructed without the use of nails.

Displayed in Tokonomas (art corners) throughout Yagoto are many beautiful examples of Ikebana, the traditional art of arranging cut flowers. Symbolic of the earth, water and sky is Yagoto's rock garden, which

focuses on natural scenic beauty rather than geometric form. An exact replica of the Zen Rock Garden in Kyoto, Japan, it can be viewed in several different ways.

A lounge, several dining rooms, a tea room and preparation areas make up the downstairs. The private upstairs chambers are representative of various economic levels of living quarters.

The Chanoyu room is one of only two true and original tea rooms in the United States. (The other is at the Japanese embassy in Washington, D.C.) The Japanese tea cult, perfected by Rikyu Sen during the Azuchi-Momoyama period, exemplifies specific rules of traditional etiquette.

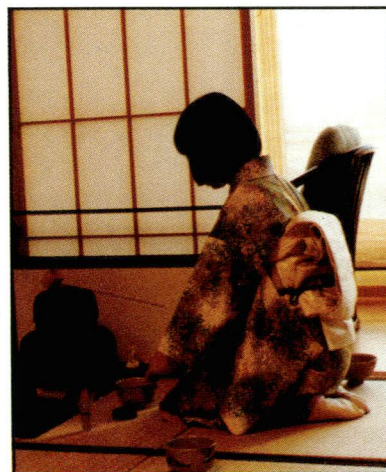
After meditation and cleansing at the Tsukubai, a stone water basin surrounded by a design of other small stones, participants enter the tea room through the Nijiriguchi, a small 2x2-foot crawl space which, by requiring those entering to assume a position of humility, creates a partition between the tea room and the outside world.

One of the main purposes of Nippon Center Yagoto is to offer Greenville a first-class taste of Japanese cuisine and the chance to experience how the Japanese people prepare and enjoy food.

The center's restaurant, divided into areas for ordering different types of meals, features the Teppanyaki room for grilled dishes; the Tempura room for light and specially deep-fried foods; and a sushi counter.

The waitresses wear traditional kimonos. The multi-lingual staff was intentionally hired so that no guest, regardless of his native language, need ever feel uncomfortable or misunderstood while visiting the center.

Now that the restaurant has become established, additional plans to make Nippon Center Yagoto an integral part of the Upstate's Japanese community include educational programs and cultural events.



◦ **Richard Dodson**
◦ **President**

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Dunlop Slazenger Corp. relocated to the Upstate some 30 years and now has three facilities in the area, including its headquarters in Greenville. Originally attracted to the area by the very positive, helpful attitudes and cooperation of the state-coordinated development and construction facilities and the ideal location for distribution throughout the country, Dunlop Slazenger has maintained a continuous investment program which is now well over \$30 million.

Major factors which have contributed to our success include an ongoing commitment to product development, which is producing superior products for our customers; a firm commitment to quality; and an ongoing commitment to supplying the best products to the best players in the world associated with the U.S., European and Asian golf tours.

Dunlop Slazenger’s immediate plans in the Upstate area are to continue our research and development programs, our commitment to quality and an ongoing program for personnel development to complement the products, advertising, quality and leadership position of the Maxfli Golf Division.”

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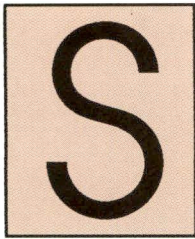
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South Carolina offers numerous investment incentives to attract new businesses. The primary incentives exist in the

areas of taxation, infrastructural improvements, technical training of workers, employee relations and industrial revenue bonds.


TAXATION

The corporate income tax rate in South Carolina is one of the lowest in the United States at 5 percent of net taxable income. The exclusions, exemptions, deductions and credits are based upon criteria and rules similar to those contained in the U.S. Internal Revenue Code. Tax is assessed on earnings generated in the state.

South Carolina has a manufacturer's exemption from property tax which extends five years from the time the company is operational and ready for production. A portion of the property tax is a school tax which is not exempt because it is assessed to support the state education system.

This tax exemption exists for both new domestic and foreign industry which locates within the state. The tax is assessed only on property located in the state for the period of time it is present during the tax year. The rate may range from 10.5 percent to 6 percent of the assessed value of the property.

New and existing industries may obtain additional property tax reductions through qualifying for the fee-in-lieu of tax program, which permits the new or expanding company to negotiate a fee in lieu of property taxes.

Qualification depends upon satisfying South Carolina standards for industrial revenue bond projects and the making of an initial or expansion investment of at least \$85 million within a period of five years. Title to the investment is transferred to the county by the investor which makes lease payments during the term of the project in lieu of paying property taxes.

At the end of the term, title to the property is returned to the investor whose effective property tax rate has been reduced during the lease term to a rate as low as 6 percent.

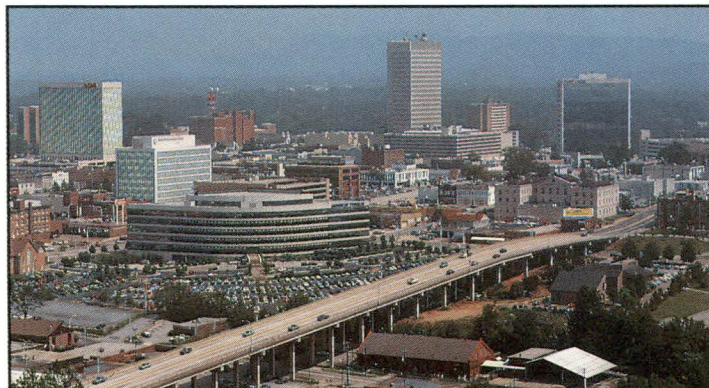
The sales and use tax is paid by the consumer or user at a 5 percent rate of the value of the sold or used commodity. The seller or lessor is responsible to collect the tax from the buyer or lessee. Both the seller and buyer may be held liable for unpaid tax.

A credit against state taxes may be obtained through creation of jobs in all counties. Companies which may qualify include corporations which operate manufacturing, processing, warehousing, distribution, research and development and corporate office headquarters.

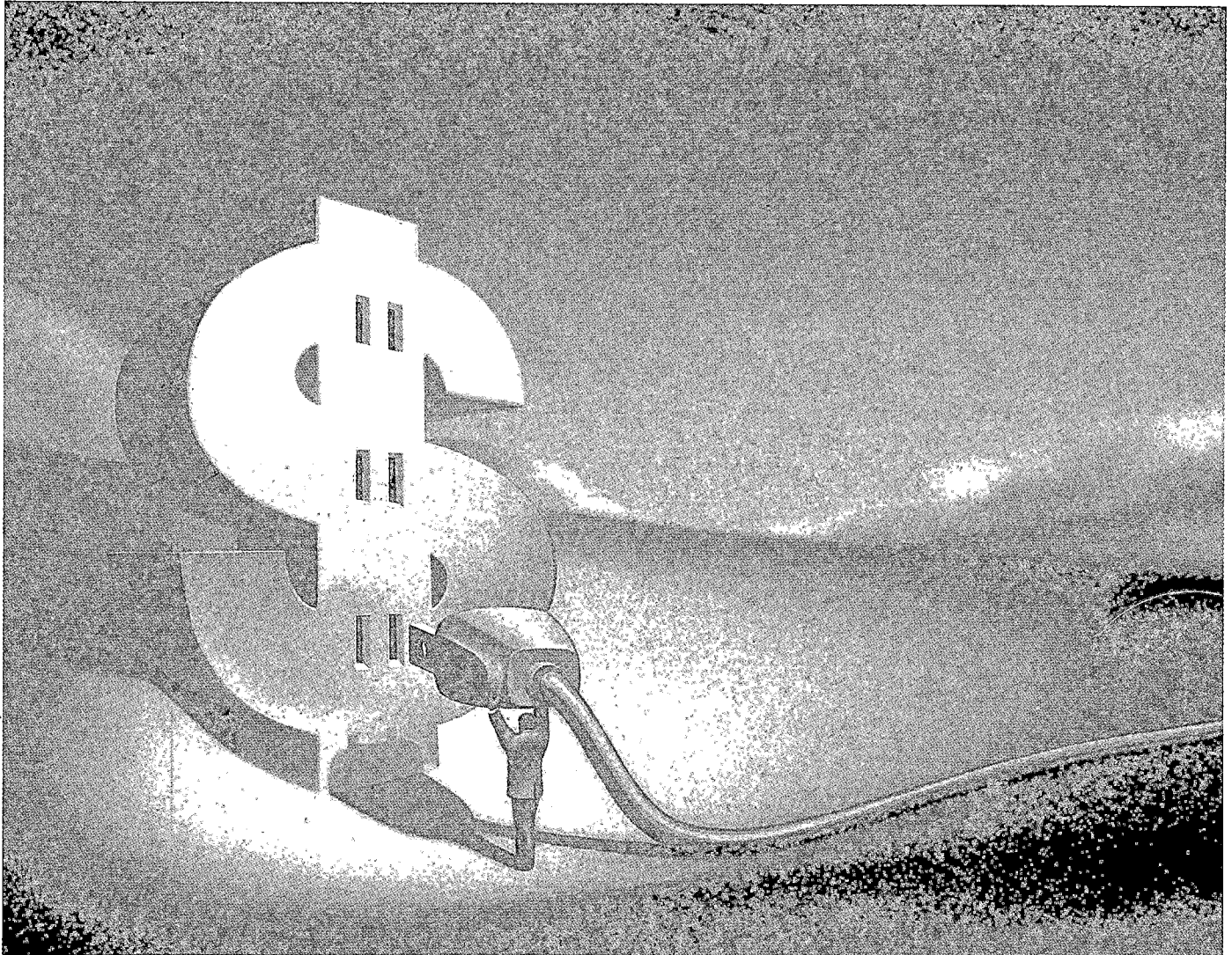
Depending upon the degree of economic development of the county, this credit may equal a maximum of \$1,000 to a minimum of \$300 per job created at the time a new facility or expansion is initially staffed. The minimum number of new jobs which must be created ranges from 10-50, depending upon the economic development condition in the county where the jobs are established.

The credit may be obtained for a period of five years beginning in the second year of operation provided all statutory conditions are satisfied throughout the term.

A corporation establishing or adding to an existing corporate headquarters in South Carolina is allocated a credit against state taxes equal to 20 percent of the costs of design, preparation and development of such a facility; and the direct construction or lease costs



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INVESTMENT INCENTIVES

- during the first five years of operation of such a facility, provided the investment exceeds \$50,000 and establishes 75 full-time new jobs, 40 of which are staff employees.

- The credit applies only to facilities established for direct use by headquarters staff. Unused credits may be carried forward 10 years or possibly 15 years if 150 jobs are created.

In contrast to other states, South Carolina and Greenville County DO NOT have any of the following taxes:

- Value added tax
- Intangible tax
- Wholesale sales tax
- Unitary tax on worldwide profits
- Inventory tax
- Local income tax



INFRASTRUCTURAL IMPROVEMENTS

The State Budget and Control Board, the Office of the Governor and the State Economic Coordinating Council may grant discretionary monies to political subdivisions for improvements to infrastructure.

These funds may be used for projects such as sewer systems, roads and similar municipal purposes for community improvement, and are often used to improve areas which appeal to potential investors.

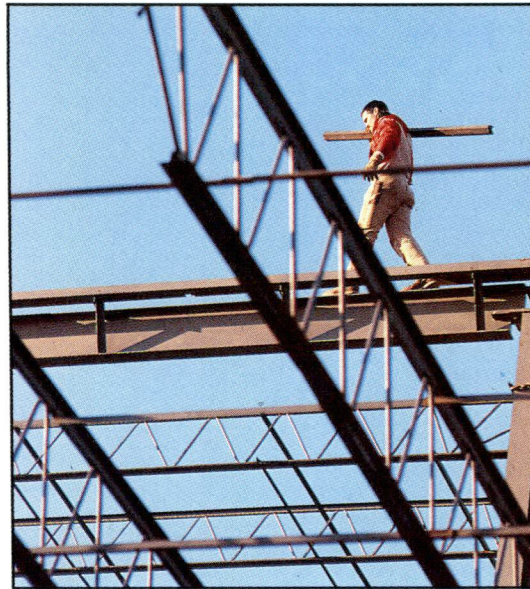
The political subdivisions within the state also have the independent legal authority to make financial concessions to investors. Such concessions are individually negotiated by each company.



TECHNICAL TRAINING OF WORKERS

The South Carolina State Board of Technical and Comprehensive Education training system is the most comprehensive and successful program in the United States. Its structure and content serve as a model for other state programs throughout the United States.

The primary incentive available for an investor is to obtain free technical training of persons whom it may employ as workers and supervisors. The State Board assigns staff to prepare manuals, interview workers and teach classes according to the technical



requirements established by the company.

The company has no obligation to hire any worker completing the training. All costs to train the workers are paid by the state.

In some cases, the state will pay the cost to send first line supervisors to the parent company, even when it involves training in a foreign country to permit new employees to learn the technical skills and supervisory procedures of the investing company.

The period of training is set by the company. The training is limited only by the technical requirements of the skills which must be learned to gain a minimal level of job proficiency. In some cases it is recognized that extensive training is necessary.

These training benefits also apply to major facility expansions. The ability of a company to obtain training at a later time depends on its expansion plans which are identified in the initial training discussions.



EMPLOYEE LABOR RELATIONS

South Carolina has maintained the lowest unionization rate in the United States for many years. As a right-to-work state, it has been effective in maintaining a unionization rate at approximately 2-3 percent of its work force through good labor relations programs.

Greenville County has enjoyed a unionization rate of its labor force below an average of 1 percent and the fewest days lost to work stoppage compared to any other region in the United States.

The Greenville Chamber of Commerce, City and County Councils of Greenville, and neighboring municipalities conduct and

• administer effective employee relations programs in support of the private sector through seminar programs, publication of materials, and consultation with state government representatives about the right-to-work philosophy of the industrial and commercial community.



INDUSTRIAL REVENUE BONDS

• Industrial Revenue Bonds (IRBs) are obligations issued by political subdivisions of South Carolina such as Greenville County for the acquisition of land, buildings, machinery, equipment and furnishings and improvements for qualified enterprises engaging in manufacturing, processing or assembling any manufactured or agricultural product.

• The financial benefit to a company to obtain bond financing is an interest rate on the debt obligation which is below the prime interest rate. Companies using IRB financing are limited to \$10 million in total capital expenditures during the six-year period from three years before and after the issuance of the bond. The incentive for the purchase of the bond is the income tax exemption given to the buyer under the U.S. Internal Revenue Code.

• The credit worthiness of a company qualified for an IRB determines the interest rate and the collateral required to secure the debt.

• South Carolina procedures to start an IRB financing are simple and quick. A bond issue may be completed within 60 days after a company obtains an inducement letter from the political subdivision to qualify the property for reimbursement from the proceeds of the bond.

• Other states have more complex procedures which take substantially longer than 60 days to close a bond financed project.

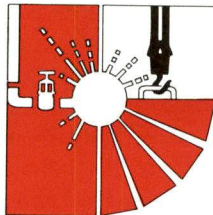
• *(Information for this article provided by Henry Burwell of McNair Law Firm, P.A., Greenville, S.C.)*

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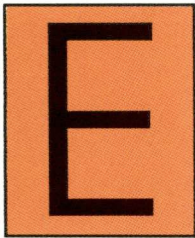


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INTERNATIONAL ORGANIZATIONS ♦



• Ethnic diversity — it's an Upstate tradition. Numerous social and service organizations in the area provide fun, fellowship and a tradition of heritage for internationals. Some groups work to foster mutual understanding between different nationalities; others are dedicated to helping foreigners feel at home in Greenville. Several local churches provide multilingual worship. There are also international business organizations.

♦
• **Alliance Francaise du Piedmont**, a bi-cultural organization for French speaking people in the Upstate, meets monthly from September through May. The group's 100 members join together for cultural and social events including ethnic foods and music. Annual membership dues are \$20 per family, \$10 per individual, \$5 per student. For information, call Monique Glass at 288-9040.

♦
• **The English Speaking Union** was formed to foster mutual understanding among English speaking people and promote the teaching of the language. In its third year, the Greenville chapter is one of the newest of the approximately 90 English Speaking Unions in the country. The chapter's 190 members meet four or five times a year for social events and guest speakers on topics of interest. Membership, open to all ages, is \$50 per couple or \$35 per person per year. For information, call William Kehl at 242-3131.

♦
• **Friends of Internationals**, a non-profit community organization, originated 16 years ago with the mission to bridge cultural gaps that exist both when people from other countries come to Greenville and when

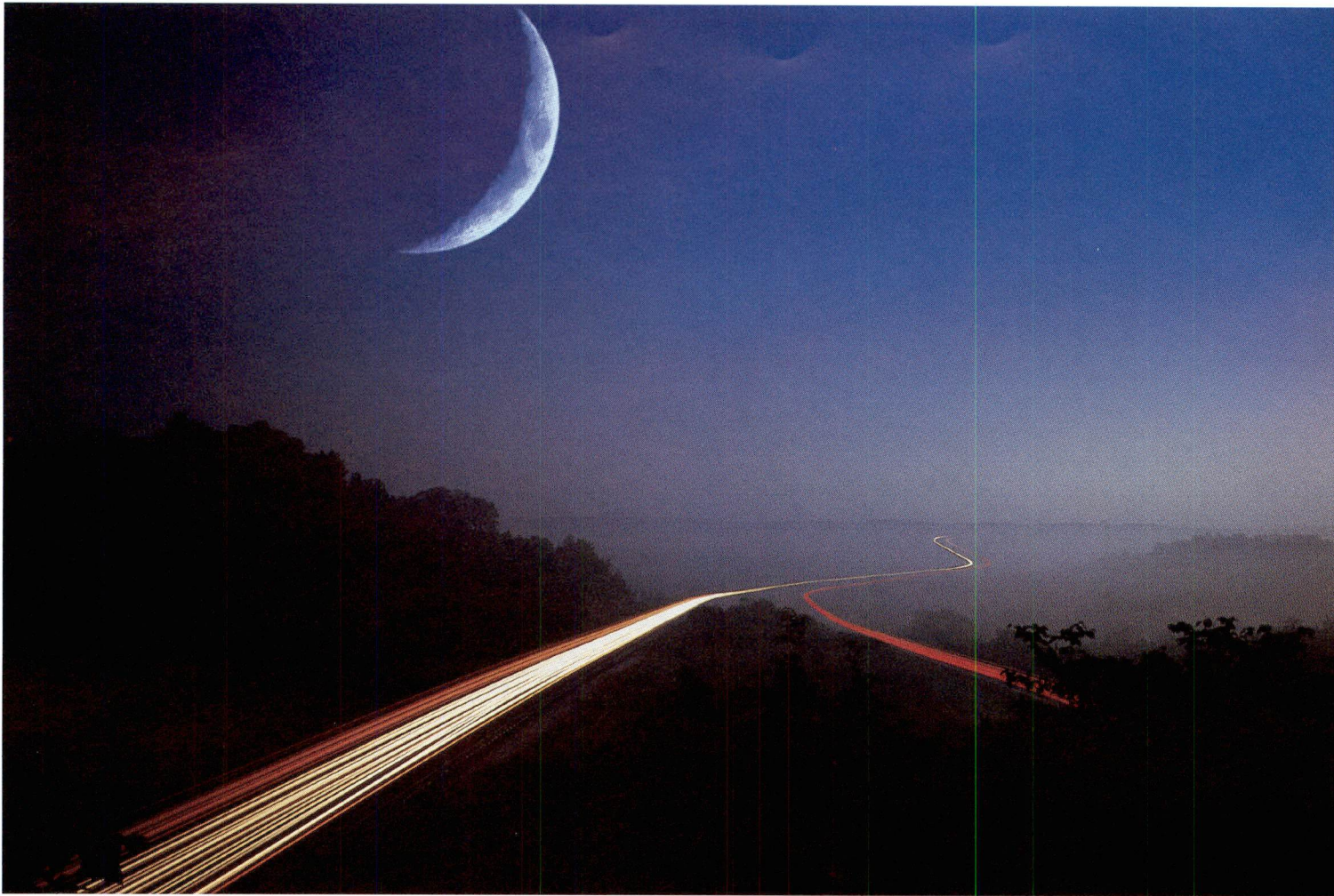
Greenvillians move to other countries. Friends of Internationals operates the International Language Bank, a listing of translators and interpreters available to help foreigners of nearly every language and dialect. (For information on this free-of-charge service, call 242-5000, Ext. 1.) The organization, which includes approximately 100 families, is open to people of all ages and nationalities. Social gatherings are held every other month. For information, call Frances Logan at 299-1931.

♦
• **The German American Club of Greenville** is a non-profit, non-political social club of approximately 95 members who celebrate German music and traditions with a dinner dance the third Saturday of each month. Individual membership, open to all ages, is \$15 per year. For information, call Marks Underwood at 288-3474.

♦
• **The Phoenician American Club**, a 20-year-old social and service organization for anyone from the Middle East, is a non-political group of approximately 400 members from 100 families. Activities include monthly business meetings with covered dish suppers, participation in area festivals and an annual Hafli. Annual membership dues are \$15 per family, \$5 per person. For information, call Sandra Reece at 292-0165.

♦
• **The Polish American Club of South Carolina** is a social organization which meets the last Monday of each month. The 7-year-old non-profit, non-political club hosts activities such as dinner dances, picnics and general interest speakers. Annual membership dues are \$15 per couple, \$10 per individual. For information, call Andy Pacewic at 879-5530.





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INTERNATIONAL ORGANIZATIONS ♦

- **The Swiss American Society of the Piedmont**, a 27-year-old social organization open to Swiss nationals and friends of Switzerland, includes approximately 100 Upstate families. The organization meets 8 to 10 times a year for social and recreational events, including the annual National Day Celebration on Aug. 1. For information, call Andre Frederic at 582-5466.



- **The Dutch Club of Greenville**, a non-profit social organization for Dutch people living in the area, has a membership of approximately 50 families. The club offers lessons in speaking Dutch, as well as discount rates to fly to Amsterdam. The organization sponsors an annual spring party, which spotlights Dutch culture, and also participates in international festivals in Spartanburg and Atlanta. Annual membership dues are \$25 per family. For information, call Alicia Thiers at 239-0128.



- **Multilingual worship** is available at several Greenville churches.

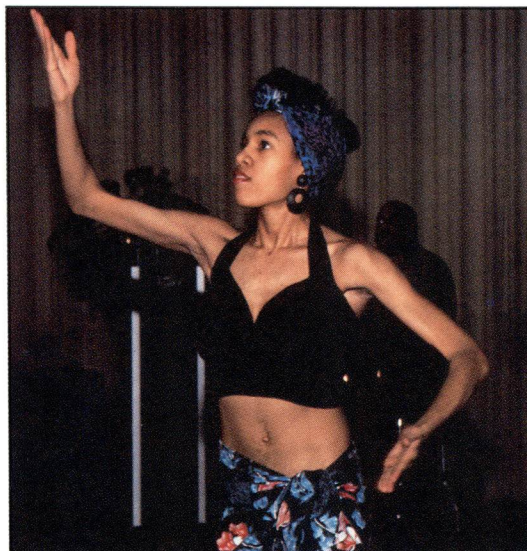
- St. Mary's Catholic Church offers Mass in Spanish on Sundays at 5 p.m. For information, call Father Vicente Osca at 271-8422. St. Mary's also offers Mass in Vietnamese on the first Sunday of each month. For information, call Father Anthony Thu at 771-4147.

- Greenville Korean Church of the Nazarene, located on 605 State Park Road, offers mass in Korean on Sunday mornings and evenings as well as on Wednesday evenings. The church serves a Korean congregation of

approximately 50 members. For information, call the Rev. Paul Ok at 268-3580.



The Japan America Association of Western South Carolina, a joint venture between



Japanese and American businessmen and scholars, was formed in 1989 to increase cultural and business exchanges between the two countries. The non-profit organization includes a membership of approximately 60 corporations and is governed by a board of directors. The organization operates a Japanese Saturday School, hosts activities which provide cross-cultural interaction, and strives to establish and maintain communication within the Upstate's Japanese population. Annual dues are \$2,500 for funding members; \$1,000 for sponsoring members; \$250 for corporate members; and \$50 for individuals. For information, call Akira Kumai at 942-1703.



The Western South Carolina International Trade Association, which promotes international trade in the Upstate, includes approximately 150 active members. The organization meets the second Wednesday of each month for a social hour, dinner and program speakers on topics of general and professional interests such as foreign trade, international sales and economics. Annual dues are \$35 for individuals, \$100 for corporations. For information, call Jim Fernandes, WSCITA president, at 288-5360.





Noboru Yonaha
President

"Construction is nearly complete on Mita South Carolina's 306,000 sq. ft. facility. Located in the Southchase Industrial Park, the \$70-million plant will manufacture toner and various plastic parts for Mita's plain paper copiers. The company will initially employ around 150 workers.

Osaka, Japan-based Mita Industrial Co. Ltd., was established in 1934 and is currently one of the world's leading suppliers of copiers and related image reproduction equipment. The company has approximately 90 branch and regional offices in Japan and more than 20 offices abroad. More than 6,000 people are employed in 100 nations.

In addition, there are three fully automated production facilities dedicated to the production of Mita copiers, laser printers, facsimiles and related products. These are Mita's Hirakata, Saitama and Hong Kong factories. Mita South Carolina will be the first manufacturing facility in the United States.

Several factors led to Mita's decision to locate in the Greenville area. Obviously, the availability of a large tract at Southchase and the ease of access to the interstate played a big part. Most importantly, however, Mita was impressed with the quality of people, pleasant climate and the strong welcome and support from the various community and government agencies.

Mita South Carolina looks forward to a future of continued growth and profitability. With the continued support from the fine people of Greenville County, we are certain to be successful."

30万6千スクエア・フィートのミタ・サウス・カロライナの敷地では、建設工事がほぼ完成しています。サウスチェイス工業地域に位置する7千万ドルのフックンテン・イン工場はミタの複写機用トナーとプラスチック製品を製造します。当初は、約150人を雇用する予定です。

大阪を拠点とする三田工業（株）は1934年に設立され、今日、複写機及びその関連製品の世界でも有数のメーカーです。同社は日本国内に約90ヶ所の支店・営業所を持ち、海外には20以上の現地法人を所有しています。100ヶ国以上で5000人以上の人々がミタのために働いています。

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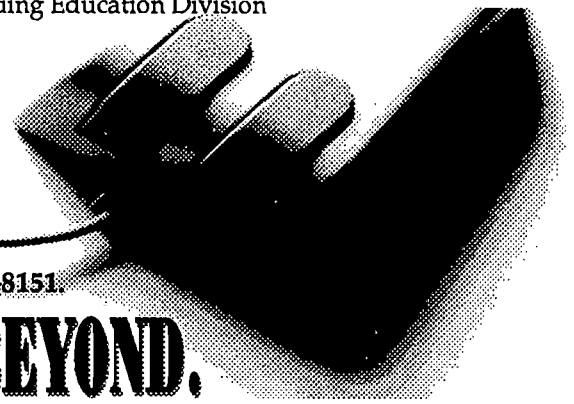
ミタがグリーンビルに工場建設を決定した原因はいくつもありますが、サウスチェイスに広大な土地が得られたこと、高速道路へのアクセスが容易であることが大きな要素であることは確実です。しかし、最も重要なことは、人々のレベルの高さ、人間性、温かい気候、そして様々なコミュニティ、政府当局からの非常な歓迎と協力がミタにとって印象的だったことです。

ミタ・サウス・カロライナは今後の更なる発展と利益を挙げて行くことを期待しています。グリーンビル・カウンティの素晴らしい人々の協力のもと、私達は成功を確信しています。

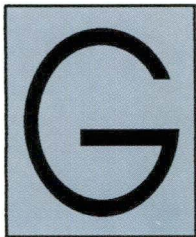
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GREENVILLE TECHNICAL COLLEGE

Continuing Education Division



TRAINING FOR THE 90'S AND BEYOND.



Greenville Technical College, one of the county's most valuable educational resources, helps the community

acquire the skills and understanding mandated by an international marketplace. Many foreign-owned companies are locating in the Upstate, creating a need like never before for a broad cultural exchange between the people of Greenville and those of other foreign lands.

A few years ago, Greenville Tech established a task force to determine the international education needs of the college. Through studies among business and industry, it found an overwhelming need for foreign language and international marketing courses. Therefore, the college has focused on establishing international components in all curriculums.

Currently, there are programs in international relations, international marketing, British and world literature, international history and freshman and sophomore-level French and Spanish. There is also a Model U.N. program made up of students who participate in mock-U.N. sessions with students from other colleges and universities in the country.

Tech is planning the South Carolina International Education Consortium (SCIEC). Through this program, Greenville Tech will act as host site for the development, distribution and maintenance of the State Tech System's international education efforts. Nine other South Carolina technical colleges make up the consortium, whose proposed programs include: maintaining a directory of existing statewide resources, including faculty that have international expertise; increasing faculty awareness of the need for international education; developing models for internationalizing the curriculum; and disseminating models and materials to all state technical colleges through distance learning capabilities.

An advisory board made up of leaders in the international business and education community will be formed to serve as internal evaluators for the project. This group also will be instrumental in guiding the technical

education system to offering a more comprehensive international curriculum.

One of Greenville Tech's most popular areas of international education is its English as a Second Language program. Here, foreigners who have relocated to the Upstate are able to learn English so that they may function fully in the community. Classes are offered in the day and evening on three levels — beginner, intermediate and advanced. The college also offers two levels of conversational English courses.

Periodically, the college offers an American Citizenship Training course to help those wishing to become American citizens prepare for the exam.

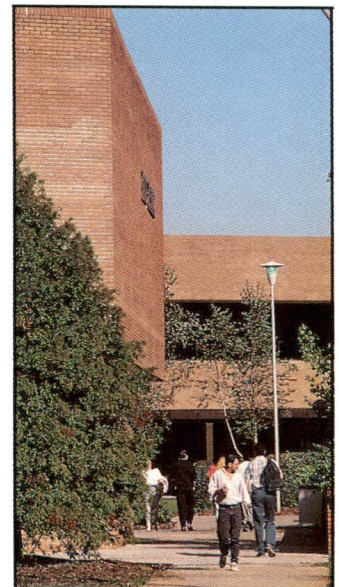
A new program that Greenville Tech has become involved with is the Travel/Study Program for adults. Organized trips to foreign lands are made year-round, with college faculty escorts and in-country specialists sharing their insights about the contemporary, natural and historical aspects of the destinations visited.

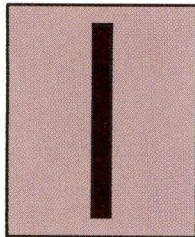
Unlike conventional tours, which basically limit learning to a handful of brochures, Tech's Travel/Study Program is geared to the enrichment of adults and their families who want to share a learning vacation.

Trips during 1992 include Morocco, Egypt, Eastern Europe, Ireland, Patagonia/Chile, Russia, China, Australia, Kenya, Brazil, Hawaii, Dominican Republic, Alaska and the Galapagos Islands.

Of course, many people like to learn the language of the country they are about to visit, so Greenville Tech also offers a variety of foreign language courses. Current offerings include Spanish, Russian, Japanese, French and German.

For information on international programs at Greenville Tech, call (803) 250-8111.





International businessmen normally spend a sojourn of 3-5 years in the United States and then return to their homelands. Because

most bring along families, Greenville's educational opportunities for the children is a top concern. To help students retain their heritage, culture and language and to ensure a smooth re-entry into their native school systems, a number of programs have been established in the Upstate.

The Michelin School in Greenville provides and maintains a link to the educational system in France. Following the French school curriculum and using public school textbooks, 12 teachers educate the children of Michelin employees in classes taught entirely in French. Two teachers cover all subjects for the primary grades; grades 6-12 are taught by 10 teachers who are specialized in their fields.

The main purpose of the school is to provide a quality education and to assure that the children of Michelin employees are able to maintain their proper school-grade level without falling behind due to time spent away from the French system.

The Michelin School, which has been in operation since 1975, currently enrolls approximately 50 students.

The Chinese School of Greenville, which was begun 10 years ago, meets for one hour each Saturday afternoon at the Eastside YMCA. It is operated by mothers who volunteer their time and alternate teaching the classes. The 30 students, who attend American school during the week, range in age from 5-12 years old. On Saturdays, they study Chinese history, culture and geography as well as the Chinese language. Yearly tuition is based on enrollment. For information on the Chinese School of Greenville, call Principal Hsiu Chin Hwa at 292-0335.

The Japanese Saturday School is operated by the Japan America Association of Western South Carolina. The professionally certified staff of five teachers uses standard Japanese curriculum textbooks to instruct 57 students in grades 1-9 for three hours each Saturday.

The students, who attend American school

during the week, are able to maintain proficiency in their native language through continued writing and speaking of Japanese. Because difficulty understanding English often hinders learning mathematics, the Saturday School teaches math classes in Japanese.

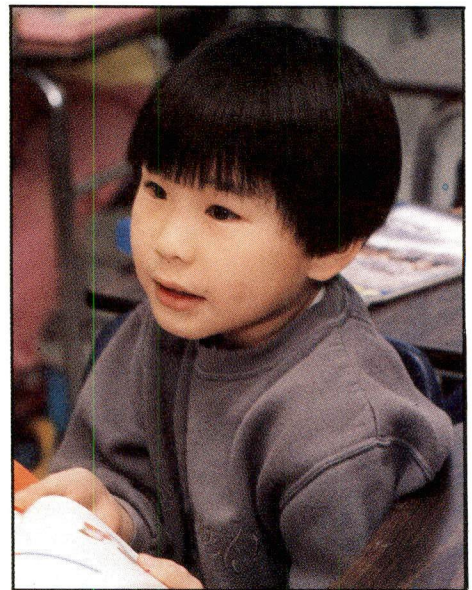
The Japanese Saturday School, which meets on the Greenville Technical College campus, is the second such school in South Carolina and the 10th in the

southeastern United States. Toshiko Kishimoto, a Clemson University language professor, is principal and administrator.

In addition to academics, the Saturday School provides cultural awareness and a sense of heritage, as well as the opportunity to interact and become friends with other Japanese children.

The students, who sometimes help each other with American schoolwork, also help each other adapt to American customs.

For information, call 292-2790.



ENGLISH AS A SECOND LANGUAGE

As part of its continuing goal to make the gift of reading available to the entire community, the Greenville Literacy Association offers **English as a Second Language**. Funded through the United Way and taught by specially trained volunteer tutors, this GLA service is for international adults who wish to learn to read, write and converse in English.

In 1991, GLA served 400 ESL students. Although the largest number are Hispanic, more than 30 other nationalities are also represented. Tutors and students meet on a one-on-one basis — small group classes also form to benefit conversation skills.

INTERNATIONAL EDUCATION ♦

- By the fall of 1992, the GLA plans to have
- completed a fully equipped language lab to
- benefit the ESL students.
- For information, call Beth Nachman at 240-8560.

- Greenville Technical College also offers
- **English as a Second Language (ESL)**, a three-
- level program designed to serve the needs of
- the community's growing number of
- international students.

- The beginner level, a basic ESL course for
- those who speak little or no English, places
- emphasis on conversation skills and
- understanding spoken English. Proper
- grammatical usage, correct pronunciation and
- beginning reading and writing also are covered.

- The intermediate level is designed for those
- who are new to the English language but have
- some speaking ability. This ESL course, which
- develops vocabulary and language fluency,
- includes topics of discussion related to
- students' interests and employment needs.

- The advanced level, for those with good
- English skills, continues to develop vocabulary
- skills, improve pronunciation and increase
- language fluency. Emphasis is placed on
- listening and reading comprehension.

- A writing skills workshop is also offered for
- advanced ESL students. Designed to promote
- the writing process, this workshop helps
- students receive feedback and develop
- confidence.

- ESL courses are taught by professors who
- have master's degrees in English, foreign
- languages and/or ESL. The school offers an 80-
- hour program for \$199
- and a 48-hour program
- for \$99. ESL
- conversational classes
- for beginners and
- intermediates also are
- held on Saturdays
- from 9 a.m.-noon. This
- eight-week course
- costs \$85, plus texts.
- For information, call
- 250-8157.



INTERNATIONAL BACCALAUREATE

Greenville's Southside High School, **The Center for International Studies**, is the only high school in South Carolina authorized by the International Baccalaureate Organization to award the International Baccalaureate Diploma. Implemented at Southside five years ago and open to all qualified students in the School District of Greenville County, the IB program includes approximately 200 students in grades 9-12.

The interdisciplinary program offers a challenging and rigorous course of study with a comprehensive and international focus.

By offering advanced academic preparation in mathematics, sciences and the humanities, the program is designed to meet the requirements of various national systems of secondary education and thus prepare students with the background required by leading colleges and universities throughout the world.

The International Baccalaureate Diploma is awarded for successful performance on six standard subject examinations which are recognized in any country: the student's native language, including a study of world literature; a secondary language; the study of man in society, including history; experimental sciences such as biology, chemistry or physics; mathematics such as algebra, geometry, trigonometry or calculus; and an additional option, such as psychology.

IB Diploma candidates also must follow an interdisciplinary course in the Theory of Knowledge, submit an extensive research project and undertake a creative, aesthetic or social service activity with at least 200 hours.

The international high school program is

INTERNATIONAL EDUCATION ♦



based on a 1963 project in Geneva, Switzerland, to help alleviate the difficulty children of diplomats experienced when returning to their own country after living abroad.

The International Baccalaureate Office, established in 1965, formed an international Council of Federation and launched its first experimental project in 1967. Currently, there are approximately 500 International Baccalaureate Programs worldwide.

For information about the Center for International Studies at Southside High School, call Chris Carbaugh at 299-8448.



EXCHANGE PROGRAMS

In addition to Furman University's regular curriculum (which includes courses on international relations, trade and business) the university offers an **International Exchange Program**. In this program, undergraduates learn from both cultural and practical experiences during fall studies in England, Italy, France, Spain, Japan or China, or during winter studies in Greece, Rome, Latvia, Lithuania, Estonia, Finland or the Galapagos Islands. Study programs are also available in Central America and other areas of the world.

For information on the Furman University International Exchange Program, call John Crabtree at 294-2200.

Clemson University's International Exchange Program is operated through the school's office of international programs and services. It provides opportunities for students to travel abroad and learn about other

countries' culture as well as language. Clemson provides research opportunities for students as well. Exchange programs are available throughout the world.

Organizations are available for students from Africa, India, China and Korea; there is also an International Students Association for students of all nationalities. Club members participate in workshops, celebrations and school events. The Clemson Area International Friendship organization helps match students with host families in the community and supports international students in many ways.

Clemson observes International Week in April with numerous programs that highlight the school's diversity. The special week ends with a festival featuring food and cultural displays.

For information on any of Clemson's international opportunities, call Louis Bregger at 656-4443.

Greenville's Rotary Club offers the **Rotary Exchange Program**. Part of the worldwide Rotary International, the local program provides opportunities for area students ages 15-19 to spend from a few days to an entire year in 164 different countries and geographical areas.

Rotary boasts one of the world's largest youth exchange programs, relying almost entirely on volunteer aid. Rotary also arranges host families for exchange students from abroad.

For information on the Rotary Exchange Program, call Miles Golden at 297-6170.

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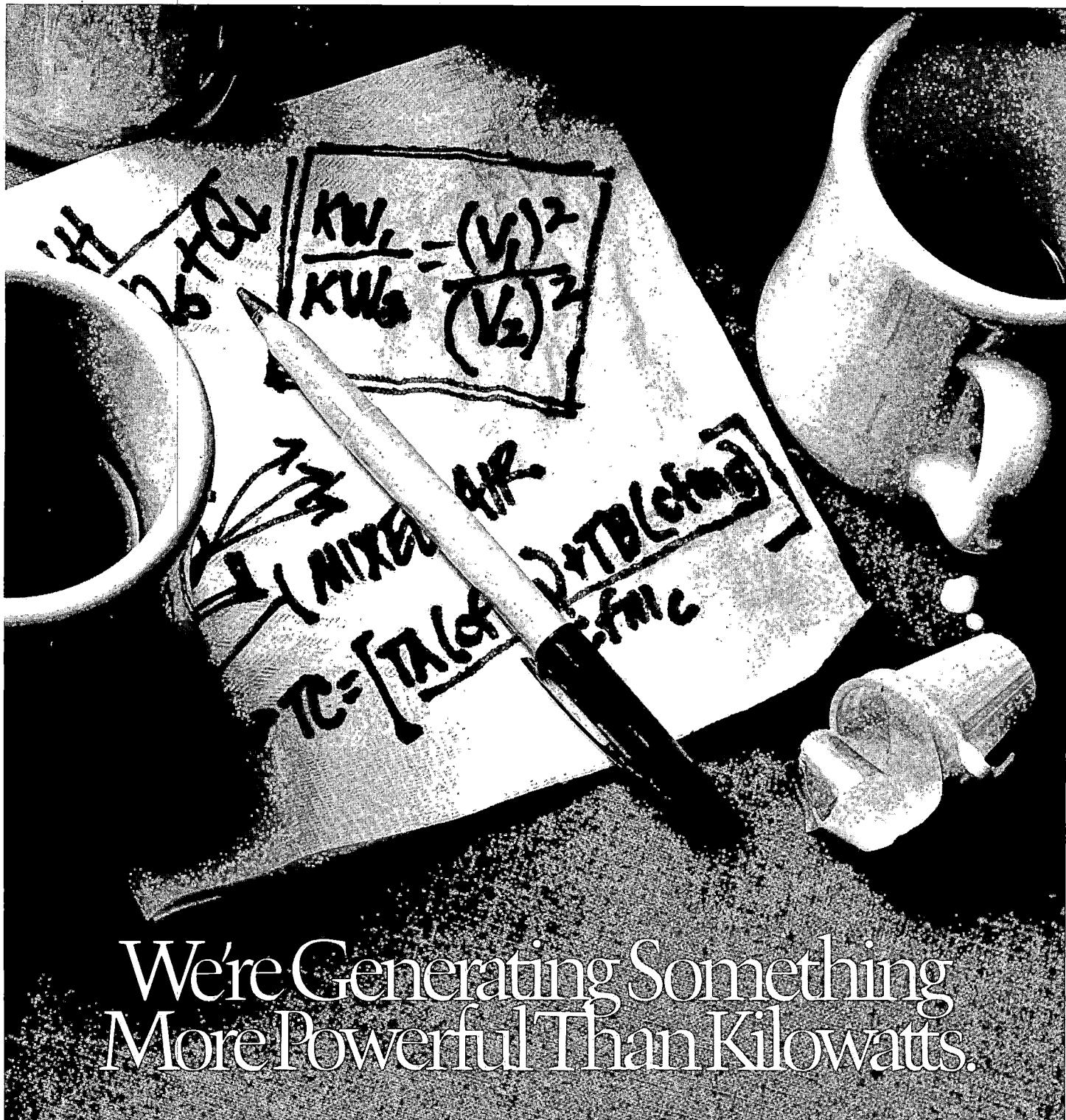
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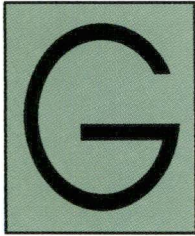
A manufacturer of plastic pipe had been using both gas and electric ovens in their curing process. After finding that electric curing was both cheaper

and faster, they installed electric ovens as part of their first expansion. And finally, when a major video retailer found out how much our rate could reduce their heating costs, they gave us two thumbs up.

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GREENVILLE SISTER CITIES



● reenvillians like to
● reminisce about the city's
● humble origins: a single
● grist mill on the banks of
● the Reedy River. Since
● that prosperous fledgling venture, Greenville's
● business/industry sector has developed and
● diversified through the years. And today, the
● thriving commercial metropolis is often touted
● as the international business center of the New
● South.

● The successful expansion of Greenville's
● domestic and international business ventures,
● combined with an ever-shrinking global
● system, made cities once thought of as foreign
● and far away seem closer than ever.

● With this in mind, a group of leading
● Greenville's joined together in the mid-1980s
● to form Greenville Sister Cities International
● Inc., whose mission is to establish cultural and
● economic links between Greenville and cities in
● in other parts of the world.

● Affiliations such as this have become
● increasingly popular since the the end of World
● War II. The concept of city-to-city, people-to-
● people exchange relationships was originally
● operated through the National League of Cities.
● The Eisenhower administration incorporated
● the league into the Town Affiliation Association
● of the United States to encourage international
● exchanges in an effort to let the people express
● their common desires for friendship, good will
● and world cooperation.

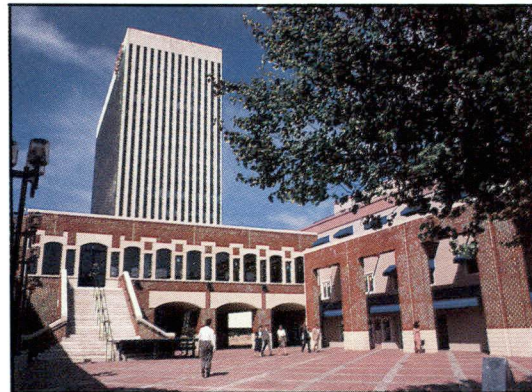
● Eventually this grew into Sister Cities
● International, which today involves affiliations
● between 899 U.S. cities in all 50 states and 1,424
● cities in 96 foreign countries.

● When Greenville Sister Cities was formed, it
● joined in the worldwide organization and
● "adopted" a sister in an effort to promote
● understanding and cooperation by providing
● opportunities to learn about another culture.

● A selection committee studied all aspects of
● various candidate cities, and, on Oct. 10, 1985,
● Greenville adopted as its sister Bergamo,
● which is located in the Piedmont area in
● northern Italy. Bergamo's business
● environment, size, culture and population made
● it a good sibling for Greenville. Even
● geography is similiar: Greenville is nestled in

the foothills of the Blue Ridge Mountains and
Bergamo sits near the base of the Italian Alps.

● The Greenville/Bergamo pairing has proven
● successful in a myriad of ways. Piazza
● Bergamo, a public/private project in downtown
● Greenville, was constructed as a tribute to



● Greenville's first sister. Reminiscent of
● Bergamo's town center, the piazza was
● dedicated in 1989. It soon became a favorite
● spot for performances and civic events, or
● simply as a place to meet, rest, people-watch
● or enjoy a hotdog.

● Piazza Bergamo, jointly designed by an
● architect from Bergamo and a U.S. firm, was
● honored by Sister Cities International as the
● Best Single Project for cities with population of
● 50,000-100,000. This example of professional
● interaction between the sisters has matched
● cultural, educational, medicinal and
● recreational exchanges. Also, several local
● businesses have found an outlet for their
● products in the Bergamo region.

● As the Greenville/Bergamo relationship
● continued to flourish, the local Sister Cities
● organization began seeking even more Sister
● City relationships. Expanding the family
● seemed logical, since the Greater Greenville
● area has the largest concentration of foreign
● investment per capita in the United States.

● In 1991, Greenville officially became the
● Sister City of Kortrijk, Belgium. A leading
● textile producing area in Europe, Kortrijk
● initiated the relationship with Greenville
● because of its reputation as the Textile Capital
● of the South. The size and textile-based
● economy of Kortrijk proved the city another

GREENVILLE SISTER CITIES

• good match for Greenville. Exchanges involving fashion, art, education, business and athletics have already taken place.

• Officials and businessmen from Greenville traveled to Kortrijk to participate in an international business symposium which coincided with Kortrijk's 800th anniversary as a self-governing city. Also attending was Kortrijk's other Sister City, Tashkent in Uzbekistan (with whom Greenville has now established a less formal affiliation). The tri-city event provided business and cultural contacts between the American, European and Russian economic communities.

• Last year, civic leaders and business officials from Kortrijk spent several days in Greenville, meeting with leaders of the governmental, business and educational sectors and getting to know Greenvillians well by staying in their homes.

• As Greenville continues to play an increasingly visual role in international affairs, businessmen and cultural leaders in other parts of the world are eager to foster new affiliations. In turn, Greenville Sister Cities International is continually searching for additional opportunities to create the people-to-people relationships that are the trademark of the Sister Cities program.

• Membership in Greenville Sister Cities International is open to both local and



• international businesspeople. The organization provides unique opportunities to support and become a part of a program which not only provides cultural and business exchanges but also helps identify the region as a truly international trade center.



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Management Exclusively

McNair Law Firm, P.A.

Suite 601, NCNB Plaza
7 N. Laurens St.
Greenville, SC 29601
Contact: Henry M. Burwell
Teleph: (803) 271-4940
Fax: (803) 271-4015

Services: International Business Transactions,
Taxation, Trade Mergers, Acquisitions, Joint
Ventures, Business Immigration

Banks

First Union National Bank of South Carolina

P.O. Box 1329
Greenville, SC 29602
Contact: Frank R. Wrann III, Sr. Vice President
Greenville Area Exec.
Teleph: (803) 255-8000
Fax: (803) 255-8357

Services: Letters of Credit, Foreign Exchange, Paying
& Receiving, Country Risk Assessment

NationsBank

P.O. Box 608
Greenville, SC 29602
Contact: Lou Hethington, Sr., Vice President
Teleph: (803) 240-6214
Fax: (803) 240-6124

Contact: Stacy Brandon, Asst. Vice President
Teleph: (803)271-5957
Fax: (803)271-5836

Services: Letters of Credit, Foreign Exchange, Foreign
Denominated Draft, Paying & Receiving,
Collections, Trade Finance, Bankers
Financing, Electronic Transfer of Information
for all Services, Extensive Correspondent
Relationships, Country Risk Assessment

South Carolina National Bank

P.O. Box 969
Greenville, SC 29602
Contact: Tim Lincolnhol, Asst. Vice President
Teleph: (803) 239-6700
Fax: (803) 239-6765

Services: Foreign Exchange, Trading, Collections,
Funds Transfers, Standby Letters of Credit,
Import Letters of Credit, Export Letters of
Credit, Bankers Acceptance Financing,
Country Risk Assessment

Cargo Insurance

Willis Corroon of South Carolina

P.O. Box 2007
Greenville, SC 29602
Contact: Gerry Kunz, Account Executive
Teleph: (803) 232-9999
Fax: (803) 235-4305

Insurance Art

P.O. Box 16748
Greenville, SC 29606
Contact: William Sermons, President
Teleph: (803) 232-5162
Fax: (803) 232-5417

Marsh & McLennan

P.O. Box 2164
Greenville, SC 29602
Contact: J. Harvey Brown, Managing Director
Teleph: (803) 242-1213
Fax: (803) 242-1175

Sullivan Company, Inc.

P.O. Box 2860
Greenville, SC 29602
Contact: Joseph F. Sullivan, President Consultant &
Translator
Teleph: (803) 239-1401
Fax: (803) 239-1435

The Stover Company

P.O. Box 17844
Greenville, SC 29606
Contact: Ladson A.M. Stover, President
Teleph: (803) 271-8080
Fax: (803) 271-1001

Freight Forwarders

American Lamprecht Transport, Inc.

P.O. Box 4946
Spartanburg, SC 29305
Contact: Jean Dill, Vice President
Teleph: (803) 439-1180
Fax: (803) 439-8569

Burlington Air Express

2114 Airport Rd.
Greer, SC 29651
Contact: Steve Sims
Teleph: (803) 879-8500
Fax: (803) 879-8504

Cargo Brokers International Inc./SMG Forwarders

P.O. Box 25236
Greenville, SC 29616
Contact: Bill Smith, Branch Manager
Teleph: (803) 879-7181
Fax: (803) 879-4109

C.H. Powell, Inc.

P.O. Box 270
Greer, SC 29652
Contact: Jon R. Godfrey, Regional Manager
Teleph: (803) 879-7163
Fax: (803) 879-2124

DHL Airways, Inc.

1040 Thousand Oaks Blvd., Suite C
Greenville, SC 29615
Contact: Daniel F. Larkin
Teleph: (803) 234-6651
Fax: (803) 288-1591

Panalpina, Inc.

P.O. Box 12038
Greenville, SC 29612
Contact: Norma McCraw, Manager
Teleph: (803) 234-5998
Telex: 211-407
Fax: (803) 243-5751

Rogers & Brown

Custom Brokers, Inc.
P.O. Box 937
Greer, SC 29652
Contact: Cathy Jones, Division Manager
Teleph: (803) 879-2157
Fax: (803) 879-7896

Import/Export Management & Trading Companies

AMTEC International

150 Executive Center Dr. B-16
Greenville, SC 29615
Contact: Mohammed R. Oweis, President
Teleph: (803) 288-5064
Telex: 57-356
Fax: (803) 288-9476
Export: Furniture & Fabrics-Worldwide

Carolina Western, Inc.

P.O. Box 2524
Greenville, SC 29602
Contact: Charles F. Travis, President
Teleph: (803) 246-0908
Telex: 570-356
Fax: (803) 294-0799
Export: Kiln Dried Hardwood & White Pine Lumber
Middle East, Far East, Europe

Glass Fiber Sales Group, Ltd.

P.O. Box 25159
Greenville, SC 29616
Contact: Harold Wayne Bishop, President
Teleph: (803) 297-0512
Telex: 57-0412 1PM 15SC
Fax: (803) 297-4676
Export: Reinforced Plastics-Europe, Far East

Industrial Development International, Inc.

37 Villa Rd.
Greenville, SC 29615
Contact: Jamil B. Murad, President
Teleph: (803) 235-5773
Fax: (803) 233-8906
Export: Switchgear, Transformers, Electronics,
Industrial Lighting-Middle East

Export Directory

Textile Mill Products (SIC 22)

JPS Glass Fabrics

P.O. Box 260
Slater, SC 29683
James M. Ward, Chief Executive Officer
Teleph: (803) 836-1357
Fax: (803) 836-1362
Product: Fiberglass Fabrics & Materials
SIC: 2221
Empllys: 450

Varinit Corp.

P.O. Box 6602
Greenville, SC 29606
Roger R. Varin, President
Teleph: (803) 277-7884
Fax: (803) 277-2939
Product: Advanced Materials, Glass Fiber Products,
Aramid Fiber Products
SIC: 2221
Empllys: 20

Precision Wood Products, Inc.

P.O. Box 4005
Greenville, SC 29608
Jeffrey M. Bostian, President
Teleph: (803) 235-1634
Fax: (803) 370-3274
Product: Industrial Wood Products, Used Textile Parts
SIC: 2243,3552,2431
Empllys: 22

Creative Weaving Company, Inc.

P.O. Drawer 217
Greer, SC 29652
Paul V. Lusk, President
Teleph: (803) 877-8878
Fax: (803) 877-3069
Product: Carpet Floor Mats for Automobiles
SIC: 2273
Empllys: 64

WundaWeve Carpets, Inc.

P.O. Box 167
Greenville, SC 29607
Lester A. Hudson, President
Teleph: (803) 298-9192
Fax: (803) 298-9121
Product: Residential & Commercial Carpets
SIC: 2273
Empllys: 600

MCI Greenville, Inc.

P.O. Box 273
Travelers Rest, SC 29690
James E. Peeters, President
Teleph: (803) 834-8208
Fax: (803) 834-8044
Product: Metal Casting Impregnation
SIC: 3479
Empllys: 3

The Kent Manufacturing Co.

P.O. Box 67
Pickens, SC 29671
W.T. Kent, President
Teleph: (803) 878-6367
Fax: (803) 878-2723
Product: Worsted Yarns
SIC: 2295
Empllys: 40

Bonar Fabrics Corp.

P.O. Box 3745
Greenville, SC 29608
Brian Ewing, President
Teleph: (803) 233-1335
Fax: (803) 242-2030
Product: Non-Woven Textiles
SIC: 2297
Empllys: 40

Fiberweb North America, Inc.

840 S.E. Main St.
Simpsonville, SC 29681
Roger A Fehrman, President
Teleph: (803) 967-5600
Fax: (803) 967-5695
Product: Nonwoven Roll Goods
SIC: 2297
Empllys: 244

Coker International, Inc.

P.O. Box 443
Sandy Springs, SC 29677
Jackson R. Coker, President
Teleph: (803) 287-5000
Fax: (803) 287-5300
Product: Buy & Sell Textile Machinery
SIC: 2299
Empllys: 4

FFY Textile Supply Co.

P.O. Box 3000
Taylors, SC 29687
D.B. Starrett, President
Teleph: (803) 268-1346
Fax: (803) 292-3883
Product: Yarn, Fabric, Socks
SIC: 2299
Empllys: 6

Swisatex, Inc.

P.O. Box 9258
Greenville, SC 29604-9258
Harry Steele, President
Teleph: (803) 845-7541
Fax: (803) 845-5699
Product: Foam/Sponge Products
SIC: 2299
Empllys: 75

Apparel & Other Finished Products Made From Fabric (SIC 23)

E.C. Industries

RT. 3, Box 53
Piedmont, SC 29673
Marett Cobb, President
Teleph: (803) 295-2274
Fax: (803) 295-1780
Product: Children's Clothes
SIC: 2331
Empllys: 100

C & T Manufacturing

P.O. Drawer 218
Fountain Inn, SC 29644
Phil Barnes, President
Teleph: (803) 963-3669
Fax: (803) 963-7476
Product: Ladies' Apparel
SIC: 2335
Empllys: 200

Varat Enterprises, Inc.

P.O. Box 8793
Greenville, SC 29604
Frank Brennan, President
Teleph: (803) 277-2693
Fax: (803) 299-3228
Product: Maternity Apparel
SIC: 2337
Empllys: 315

UMBRO U.S.A.

P.O. Box 10648
Greenville, SC 29603
Ian McLaren, President
Teleph: (803) 233-0000
Fax: (803) 271-1689
Product: Sporting Goods-Soccer Apparel, Shoes, &
Accessories
SIC: 2339
Empllys: 110

Perma Pleating & Trim Corp.

2171 Anderson Rd.
Greenville, SC 29611
Joseph Lender, President
Teleph: (803) 269-0840
Fax: (803) 269-5804
Product: Pleating & Trimming for Apparel & Home
Furnishings
SIC: 2395
Empllys: 50

Harotex Company

P.O. Box 1106
Taylors, SC 29687
Douglas Burkhalter, President
Teleph: (803) 268-0613
Fax: (803) 268-1051
Product: Interlining
SIC: 2396
Empllys: 45

McCarter Textile Products Company, Inc.

1213 Hampton Ave. Ext.
Greenville, SC 29601
Albert McCarter, President
Teleph: (803) 232-3518
Product: Wiping Cloths
SIC: 2399
Empllys: 14

Lumber & Wood Products, Except Furniture (SIC 24)

EXIM Ltd.

P.O. Box 1785
Greenville, SC 29602
Charles F. Travis, President
Teleph: (803) 246-2483
Fax: (803) 294-0799
Product: Textile Machine Parts/Hardwood Lumber
SIC: 22426
Empllys: 15

Wood Tectonics

P.O. Box 1385
Greer, SC 29652
Furman Riddle, President
Teleph: (803) 879-7651
Fax: (803) 848-8400
Product: Architectural Millwork
SIC: 2431
Empllys: 20

Carolina Western, Inc.

P.O. Box 2524
Greenville, SC 29602
Charles F. Travis, President
Teleph: (803) 246-0908
Fax: (803) 294-0799
Product: Timber Products
SIC: 2491
Empllys: 3

G.F. League Manufacturing Co., Inc.

P.O. Box 3626
Greenville, SC 29608
G. Frank League III, President
Teleph: (803) 232-4423
Fax: (803) 232-4426
Product: Industrial Wood & Plastics
SIC: 2499
Empllys: 20

Furniture & Fixtures (SIC 25)

Orderat, Inc.

P.O. Box 3827
Greenville, SC 29608
Jimmy Orders, President
Teleph: (803) 242-4900
Fax: (803) 233-9815
Product: Mattresses & Furniture
SIC: 2512
Empllys: 180

Elmat Corporation

200 Elliman Court
Greenville, SC 29615
B.J. Smith, President
Teleph: (803) 458-9270
Fax: (803) 458-9275
Product: Portable Dentention Units
SIC: 2453
Empllys: 25

Paper & Allied Products (SIC 26)

Dixie Packaging Company

P.O. Box 2700
Greenville, SC 29602
L.W. Jordan, President
Teleph: (803) 268-3751
Fax: (803) 268-0511
Product: Plastic Packaging
SIC: 2643
Empls: 80

Old Dominion Box Company

850 Sage Dr., Donaldson Center
Greenville, SC 29615
Mike Buhler, President
Teleph: (803) 277-6500
Fax: (803) 277-9435
Product: Folding Containers
SIC: 2653
Empls: 50

Associated Packaging, Inc.

P.O. Box 1428
Greer, SC 29652
W.J. Neely, President
Teleph: (803) 879-8400
Fax: (803) 848-3507
Product: Corrugated Boxes & Partitions
SIC: 2653
Empls: 38

Double Envelope Company

P.O. Box 699
Travelers Rest, SC 29690
Bill Brittz, General Manager
Teleph: (803) 834-7285
Fax: (803) 834-5962
Product: Labels, Tags, Envelopes
SIC: 2677
Empls: 30

Printing, Publishing & Allied Industries (SIC 27)

Pace Labels, Inc.

P.O. Box 1868
Easley, SC 29641
Stuart Pace, President
Teleph: (803) 855-0313
Fax: (803) 855-0313
Product: Pressure Sensitive Labels
SIC: 2751
Empls: 6

Chemicals & Allied Products (SIC 28)

Yorkshire Pat-Chem, Inc.

P.O. Box 1926
Greenville, SC 29602
C. Hugh Patrick, Jr., President
Teleph: (803) 233-3941
Fax: (803) 232-3542
Product: Textile Wet Processing Chemicals & Pigment
Colors
SIC: 2816
Empls: 62

Evergreen Molding Div. of Fiber Service, Inc.

340 Interstate Blvd.
Greenville, SC 29615
Dan Coleman, Director of Marketing
Teleph: (803) 288-2482
Fax: (803) 297-4672
Product: Polyurethane Parts
SIC: 2821
Empls: 40

Holly Oak Chemical, Inc.

P.O. Box 266
Fountain Inn, SC 29644
Jim Cashion, President
Teleph: (803) 862-5553
Fax: (803) 862-4606
Product: Custom Chemicals
SIC: 2842
Empls: 25

Janed Enterprises, Inc.

P.O. Box 1152
Taylors, SC 29687
J.E. Mixon, President
Teleph: (803) 268-8967
Fax: (803) 268-8954
Product: Metal Finishing Chemicals, Commercial
Maintenance Chemicals
SIC: 2842
Empls: 13

Chemax, Inc.

P.O. Box 6067
Greenville, SC 29606
Frank Washick, President
Teleph: (803) 277-7000
Fax: (803) 277-7807
Product: Organic Chemical Specialties
SIC: 2843
Empls: 24

Chemurgy Products, Inc.

P.O. Box 3977
Greenville, SC 29608
M.F. Jaskwhich, President
Teleph: (803) 232-7697
Product: Tints/Adhesives for Textile Industry
SIC: 2843
Empls: 25

NICCA U.S.A., Inc.

P.O. Box 1600
Fountain Inn, SC 29644
David H. Geisler, President
Teleph: (803) 862-1426
Fax: (803) 862-1427
Product: Textile Chemicals
SIC: 2843
Empls: 32

Lovely 335 Products Co.

P.O. Box 385
Mauldin, SC 29662
Joseph Gray Sr., President
Teleph: (803) 288-3255
Fax: (803) 288-3255
Product: Beauty Aids (Shampoo & Perm Relaxers)
SIC: 2844
Empls: 3

Ethox Chemicals, Inc.

P.O. Box 5094 Station B
Greenville, SC 29606
W.C. Worsham, President
Teleph: (803) 277-1620
Fax: (803) 277-8981
Product: Surfactants & Industrial Chemicals
SIC: 2865
Empls: 65

C.H. Patrick & Co., Inc.

P.O. Box 2526
Greenville, SC 29602
Thomas F. Reardon, President
Teleph: (803) 244-4831
Fax: (803) 292-0652
Product: Textile Dyes & Chemicals
SIC: 2869
Empls: 100

Intex Chemical, Inc.

P.O. Box 6648
Greenville, SC 29606
Ken Foster, President
Teleph: (803) 242-6152
Fax: (803) 232-8192
Product: Industrial, Textile, Paper, Maintenance
Chemicals
SIC: 2842, 2869
Empls: 100

The Reynolds Company

P.O. Box 1925
Greenville, SC 29692
Hays Reynolds, President
Teleph: (803) 232-6791
Fax: (803) 242-6804
Product: Adhesives & Coatings
SIC: 2891
Empls: 50

EZE Products, Inc.

P.O. Box 5744
Greenville, SC 29606
J. Carroll Rushing, President
Teleph: (803) 879-7100
Fax: (803) 879-7196
Product: Industrial Specialty Chemicals
SIC: 2899
Empls: 110

Rubber & Miscellaneous Products (SIC 30)

Dyna-Web Systems, Inc.

P.O. Box 1218
Piedmont, SC 29673
John H. Sten, President
Teleph: (803) 269-4690
Fax: (803) 269-5048
Product: Slitters & Rewinders
SIC: 3081
Empls: 30

Bahan Machine & Foundry Company, Inc.

P.O. Box 1908
Greenville, SC 29602
Marvin N. Caldwell, President
Teleph: (803) 244-4220
Fax: (803) 268-0133
Product: Products for All Types of Industries
SIC: 3089
Empls: 120

Ball Unimark Plastics

P.O. Box 2750
Greenville, SC 29602
Harry B. Ussery, President
Teleph: (803) 879-8100
Fax: (803) 879-8100
Product: Plastics Injection Molding
SIC: 3089
Empls: 165

Span-America Medical Systems, Inc.

P.O. Box 5231
Greenville, SC 29606
Charles Mitchell, President
Teleph: (803) 288-8877
Fax: (803) 288-8692
Product: Foam & Flexible Medical Supplies
SIC: 3089
Empls: 200

Thermotex Industries, Inc.

P.O. Box 26327
Greenville, SC 29616-1327
John C. Snook, President
Teleph: (803) 877-9940
Fax: (803) 234-0727
Product: High Temperature, High Performance Textiles
SIC: 3089
Empls: 7

Primary Metal Industries (SIC 33)

Steel Heddle Mfg. Co.

P.O. Box 1867
Greenville, SC 29602
Hugh Cash, President, B.G. Team
Teleph: (803) 244-4110
Fax: (803) 292-5846
Product: Weaving Accessories for Textiles & Weaving
Machines
SIC: 3316
Empls: 810

Ryobi Motor Products

P.O. Box 35
Pickens, SC 29671
J.L. Marden, President & CEO
Teleph: (803) 295-7720
Fax: (803) 295-3652
Product: Electric Hand Tools, Twist Drills
SIC: 3369
Empls: 1500

Fabricated Metal Products Except Machinery and Transportation Equipment (SIC 34)

Task Industrial Corp.

P.O. Box 16314
Greenville, SC 29606
Gene Cook, President
Teleph: (803) 288-2715
Fax: (803) 297-3679
Product: Metal Products, Contract Manufacturer
SIC: 3441
Empls: 70

MP Husky
P.O. Box 16749
Greenville, SC 29605
C. Whitmer, President
Teleph: (803) 234-4800
Fax: (803) 234-4822
Product: Cable Trays & Cable Busway
SIC: 3443
Emplis: 105

Roll Technology Corp.
4412 White Horse Rd.
Greenville, SC 29611
Lew Walker Jr., President
Teleph: (803) 269-7703
Fax: (803) 269-7707
Product: Industrial Plating & Finishing
SIC: 3443
Emplis: 37

Fiber Services, Inc.
340 Interstate Blvd.
Greenville, SC 29615
Roger L. Broyles, President
Teleph: (803) 288-2482
Fax: (803) 297-9763
Product: Textile Machine Parts
SIC: 3444
Emplis: 31

South Eastern Machining, Inc.
P.O. Box 393
Piedmont, SC 29673
John Stevenson, President
Teleph: (803) 997-6875
Fax: (803) 947-6877
Product: General Machine Shop, Machined Parts
SIC: 3444
Emplis: 22

Specfab Services, Inc.
P.O. Box 5429
Greenville, SC 29606
J.V. Williams, President
Teleph: (803) 242-3345
Fax: (803) 233-0520
Product: Custom Stainless Steel Fabrication
SIC: 3444
Emplis: 35

Fountain Industries, Inc.
P.O. Box 706
Fountain Inn, SC 29644
Joseph McArdle, President
Teleph: (803) 862-3138
Fax: (803) 862-4635
Product: Metal Stampings
SIC: 3469
Emplis: 25

Diamond Wire Spring Co.
P.O. Box 543
Taylors, SC 29687
Donald Fazio, President
Teleph: (803) 292-2050
Fax: (803) 268-6705
Product: Wire Springs
SIC: 3495
Emplis: 21

Sanders Bros., Inc.
1709 Old Georgia Highway 29340
P.O. Box 188
Gaffney, SC 29342
Wayne Parker, Vice President-Fabrication
Teleph: (803) 489-1144
Fax: (803) 487-8595
Product: Specialty Fabrication
SIC: 3441, 3443, 3449
Emplis: 400

Industrial & Commercial Machinery & Computer Equipment (SIC 35)

McLaughlin Manufacturing Co.
1006 Perimeter Rd.
Greenville, SC 29605
Bill Gilman, President
Teleph: (803) 277-5870
Fax: (803) 235-9661
Product: Horizontal Earth Boring Equipment
SIC: 3532
Emplis: 65

Contracting Specialists, Inc.-Stabl Corp.
4721 Augusta Rd.
Greenville, SC 29605
L. Fischer, President
Teleph: (803) 277-1533
Fax: (803) 277-1568
Product: Air Purification Systems
SIC: 3537
Emplis: 65

Setters Tools, Inc.
2838 Fork Shoals Rd.
Piedmont, SC 29673
Frederick Goff, President
Teleph: (803) 299-8700
Fax: (803) 299-8688
Product: Screw Machine Repair Parts
SIC: 3541
Emplis: 8

Hovis Precision Products Div.
101 Corporate Dr.
Simpsonville, SC 29681
Ray Rambler, General Manager
Teleph: (803) 967-2300
Fax: (803) 967-2515
Product: Tools & Dies, Contract Machinery
SIC: 3544
Emplis: 35

Machinery Maintenance & Rebuilders, Inc.
P.O. Box 3728
Greenville, SC 29608
Charles Picklesimmer, President
Teleph: (803) 271-0559
Fax: (803) 233-7921
Product: Machine Tool Rebuilding, Machinery
SIC: 3544
Emplis: 12

Tuffaloy Products, Inc.
601 High Tech Court
Greer, SC 29650
Michael S. Simmons, President
Teleph: (803) 879-0763
Fax: (803) 877-2212
Product: Resistance Welding Electrodes & Equipment
SIC: 3548
Emplis: 50

Interfilm, Inc.
P.O. Box 1218
Piedmont, SC 29673
John H. Sten, President
Teleph: (803) 269-4690
Fax: (803) 269-5048
Product: Slitters & Rewinders
SIC: 3549
Emplis: 30

Alexander Machinery
P.O. Box 848
Mauldin, SC 29662
W.J. Alexander III, President
Teleph: (803) 963-3624
Fax: (803) 963-7018
Product: Textile Machinery & Air Filters
SIC: 3552
Emplis: 75

American Iwer Corp.
1309 Barcelona Dr.
Greenville, SC 29605
Ken Dover, President
Teleph: (803) 277-6480
Fax: (803) 277-6483
Product: Iwer Weaving Machines/ Misc. Textile
Equipment
SIC: 3552
Emplis: 10

Best Machinery Corp.
P.O. Box 5772
Greenville, SC 29606
Donald L. Smith, President
Teleph: (803) 244-8107
Fax: (803) 268-8796
Product: Textile Machinery
SIC: 3552
Emplis: 30

Greenville Machinery Corp.
P.O. Box 1209
Greenville, SC 29602
W. Stromberg, President
Teleph: (803) 879-3011
Fax: (803) 879-2727
Product: Textile Machines
SIC: 3552
Emplis: 130

Hurley & Harrison
P.O. Box 8516
Greenville, SC 29604
J. Bennette Cornwell, President
Teleph: (803) 271-3808
Fax: (803) 271-6655
Product: Textile Machine Parts
SIC: 3552
Emplis: 26

Louis P. Batson Company
P.O. Box 3978
Greenville, SC 29608
H. Elliott Batson, President
Teleph: (803) 242-5262
Fax: (803) 271-4535
Product: Textile Dying & Finishing Machines, Yarn &
Fabric Machines, Paper & Converting
Machines, Plastic & Plastic Converting
Machines, Textile Machinery, Repair Parts,
Circuit Board Repair
SIC: 3552
Emplis: 50

Simmons Machinery Company, Inc.
P.O. Box 202
Greenville, SC 29602
W.B. Simmons Sr., President
Teleph: (803) 269-8730
Fax: (803) 295-0911
Product: Textile Machinery & Parts
SIC: 3552
Emplis: 25

Textile Specialties, Inc.
P.O. Box 1414
Greenville, SC 29602
Henry T. Hopkins, President
Teleph: (803) 269-3624
Fax: (803) 295-1684
Product: Textile Supply Parts
SIC: 3552
Emplis: 10

Dodge-Rellance Electric
P.O. Box 499
Greenville, SC 29602
J.D. Swann, General Manager
Teleph: (803) 281-2320
Fax: (803) 281-2318
Product: Mechanical Power Transmission Components
SIC: 3568
Emplis: 500
Calculated Solutions, Inc.
P.O. Box 17647
Greenville, SC 29606
W.P. Timmerman, President
Teleph: (803) 271-6045
Fax: (803) 277-6045
Product: Special Function Handheld Micro Computers
SIC: 3571
Emplis: 4

Crosrol, Inc.
P.O. Box 6488
Greenville, SC 29606
Paul McHugh, President
Teleph: (803) 235-9681
Fax: (803) 235-1789
Product: Textile Machinery, Precision Components,
Machine Shop
SIC: 3599
Emplis: 80

Marshall & Williams Co.
P.O. Box 5285
Greenville, SC 29606
S.R. MacDonald, President
Teleph: (803) 242-6750
Fax: (803) 240-2833
Product: Textile & Plastics Machinery
SIC: 3599
Emplis: 225

Norfab, Inc.
3510 Buncombe Rd.
Greenville, SC 29609
Jerry W. Norris, President
Teleph: (803) 232-9280
Fax: (803) 232-5864
Product: Custom Made Machine Parts, Machine Shop
SIC: 3599
Emplis: 22

Ultra Steel, Inc.
P.O. Box 1008
Travelers Rest, SC 29690
Art Williams, President
Teleph: (803) 834-4166
Fax: (803) 834-5611
Product: Conveyors & Custom Machinery
SIC: 3599
Emplis: 35

Electronic & Other Electrical Equipment & Components (SIC 36)

National Electrical Carbon Corp.

P.O. Box 1056
Greenville, SC 29602
R.P. Kimlin, President
Teleph: (803) 458-7777
Fax: (803) 288-2083
Product: Carbon Brushes
SIC: 3624
Emplsy: 160

OEM-Hydrotex

P.O. Box 2122
Greenville, SC 29601
Al Mininni, President
Teleph: (803) 232-2472
Fax: (803) 232-3966
Product: Carpet Cleaning Equipment
SIC: 3635
Emplsy: 14

Kemet Electronics Corp.

P.O. Box 5928
Greenville, SC 29606
D.E. McGuire, President
Teleph: (803) 963-6593
Fax: (803) 963-5352
Product: Tantalum & Multi-Layer Ceramic
Capacitors/Film
SIC: 3675
Emplsy: 2200

FTZ Industries

515 Palmetto Dr.
Simpsonville, SC 29681
Rick Feeny, President
Teleph: (803) 963-5000
Fax: (803) 963-5352
Product: Electrical Connectors
SIC: 3679
Emplsy: 20

Transtech of S.C., Inc.

196 Old Augusta Rd.
Piedmont, SC 29673
Richard J. Grattan, President
Teleph: (803) 299-3870
Fax: (803) 277-7100
Product: Brushholders/DC Motors
SIC: 3694
Emplsy: 45

Transportation Equipment (SIC 37)

DANA Mobile Fluid Products Division

P.O. Box 25000
Greenville, SC 29607
Mike Joyce, President
Teleph: (803) 234-4638
Fax: (803) 234-4644
Product: Hydraulic Fluid Pumps
SIC: 3714
Emplsy: 1200

The Cline Company, Inc.

P.O. Box 3307
Greenville, SC 29602
N.Q. Cline, President
Teleph: (803) 235-7458
Fax: (803) 232-7828
Product: Drive Shafts, Friction Materials
SIC: 3714
Emplsy: 70

Lockheed Aeromod Center, Inc.

1044 Terminal Rd.
Greenville, SC 29605
M.M. Hodnett, President
Teleph: (803) 299-7335
Fax: (803) 299-3225
Product: Maintenance, Repair, Service for Aircraft
SIC: 3728
Emplsy: 1700

Miscellaneous Manufacturing Industries (SIC 39)

NTB Greenville, Inc.

P.O. Box 8896
Greenville, SC 29604
Hiroshi Okada, President
Teleph: (803) 277-0980
Fax: (803) 277-4133
Product: Persimmon Golf Club Heads
SIC: 3949
Emplsy: 18

Upstate Firms With Foreign Affiliation

Australia

Carolina Creations

P.O. Box 919
Travelers Rest, SC 29690
Taylor Bruce, President
Teleph: (803) 834-5161
Fax: (803) 834-7550
Product: Comforters & Bedspreads
SIC: 2392, 2221
Emplys: 304
Parent Co.: Textile Industries of Australia, Surrey Hills

Pioneer Concrete of S.C. Inc.

P.O. Box 1597
Anderson, SC 29622
Edmund Pendleton Jr., Regional Manager
Teleph: (803) 224-3574
Fax: (803) 231-6142
Product: Crushed Stone, Asphalt
SIC: 2951, 3272
Emplys: 85
Parent Co.: Pioneer International Ltd. Sydney, Australia

Sheridan Distributors

P.O. Box 164
Greenville, SC 29602
Taylor Bruce, President
Teleph: (803) 834-5161
Fax: (803) 834-7550
Product: Distribution of Bed Linens
SIC: 2392
Emplys: 250
Parent Co.: Textile Industries of Australia Surrey Hills

Austria

MHM America Inc.

P.O. Box 5151
Spartanburg, SC 29304
Hans Dremi, President
Teleph: (803) 579-2508
Fax: (803) 579-2509
Product: Automatic Printing Equipment for the Textile Industry
SIC: 3552
Emplys: 9
Parent Co.: MHM Kufstein

Waagner Biro U.S. Liaison

213 Fairview Ave.
Greenville, SC 29601
Frank Klopf, President
Teleph: (803) 235-5133
Fax: (803) 235-5133
Product: Sales & Distrib. of Heavy Machinery
SIC: 3552
Emplys: 2
Parent Co.: Waagner Biro AG, Vienna

Zimmer Machinery Corp.

P.O. Box 5561
Spartanburg, SC 29304
Roland Zimmer, President
Teleph: (803) 463-4352
Fax: (803) 463-4670
Product: Sales & Service of Textile Machinery
SIC: 3552
Emplys: 15
Parent Co.: J. Zimmer Maschinenbau GES M.B.H., Austria

Belgium

Dehondt Trading Co.

Rt. 10, Box 29
Anderson, SC 29621
Jacques Dehondt, President
Teleph: (803) 261-8307
Product: Sales & Distribution of Rugs, Textiles
SIC: 2273
Emplys: 1
Parent Co.: Cambier SA Ronse

Lano USA Inc.

P.O. Box 1625
Greer, SC 29652
Pierre Lano, President
Teleph: (803) 879-4783
Fax: (803) 877-6149
Product: Sales & Distribution of Carpet & Rugs
SIC: 2273
Emplys: 2
Parent Co.: Lano NV Harelbeke

Picanol of America Inc.

P.O. Box 5519
Greenville, SC 29606
John C. VanHee, Vice President
Teleph: (803) 288-5475
Fax: (803) 297-5081
Product: U.S. Headquarters; Sales & Service of Textile Machinery
SIC: 3552
Emplys: 21
Parent Co.: Picanol Weefautomaten NV Leper

Santens of America

P.O. Box 669
Anderson, SC 29622
Phillip DeCnudde, General Manager
Teleph: (803) 226-6422
Fax: (803) 226-6424
Product: Terry Cloth Towels
SIC: 2241
Emplys: 100
Parent Co.: Santens NV Oudenaarde

Van De Wiele of America Inc.

P.O. Box 969
1750 Brushy Creek Rd.
Greer, SC 29652
Arthur Phillips, General Manager
Teleph: (803) 879-3510
Fax: (803) 879-4853
Product: Sales & Service of Textile Machinery
SIC: 3552
Emplys: 3
Parent Co.: Van De Wiele NV Kortrijk

Canada

American Fast Print

P.O. Box 5765
Spartanburg, SC 29304
J.S. Fryml, President
Teleph: (803) 578-2020
Fax: (803) 578-8593
Product: Textile Finishing & Printing
SIC: 2261
Emplys: 352
Parent Co.: Montreal Fast Print, Montreal

Angus Wilson Group Inc.

402 Highland Park
355 Woodruff Road
Greenville, S.C. 29607
Teleph: (803) 234-9004
Fax: (803) 234-9988
Product: Engineering & Validation Services for Chemical & Pharmaceutical Industries
SIC: 2800, 2830
Emplys: 12
Parent Co.: H.H. Angus & Associates Ltd., Toronto.

D. Cohn Fur Processing

106 South Hudson St.
Greenville, SC 29601
Terry Lewis, Manager
Teleph: (803) 233-4910
Product: Fur Processing
SIC: 3999
Emplys: 8
Parent Co.: D. Cohn TransCanada, Winnipeg

Crosrol Inc.

P.O. Box 6488
Greenville, SC 29606
Paul McHugh, President
Teleph: (803) 235-9681
Fax: (803) 235-1789
Product: Sales & Service of Textile Machinery/Tool & Die Shop
SIC: 3552
Emplys: 61
Parent Co.: Carding Specialists Ltd., Toronto

NLK Consultants, USA, Inc.

135 S. Main St.
Greenville, SC 29601
Allen Cameron, Area Manager
Teleph: (803) 271-4143
Fax: (803) 370-0152
Product: Engineering Consultants for Pulp & Paper Industry
Parent Co.: NLK International, Montreal

Ontario Die Of South Carolina

1020 Thousand Oaks
Greenville, SC 29606
John Bak, Plant Manager
Teleph: (803) 297-1191
Fax: (803) 234-7983
Product: Cutting Dies, Steel Rule Dies
SIC: 3544
Emplys: 15
Parent Co.: Ontario Die Company International Toronto, Ontario

Pan American Screw Co.

(Division of Trans Union Fasteners)
111 Pan American Dr.
Gaffney, SC 29340
Don Loctosh, Operations Manager
Teleph: (803) 489-4190
Fax: (803) 489-9973
Product: Wood Screws
SIC: 2499
Emplys: 10
Parent Co.: Robertson Whitehouse Inc. Milton, Ontario

Egypt

American House Spinning

P.O. Box 668
Central, SC 29630
John Becker, Manager
Teleph: (803) 639-2461
Fax: (803) 639-4766
Product: Cotton & Blended Yarns
SIC: 2281
Emplys: 375
Affiliate: Ahmonseto, Inc., Cairo

Finland

A. Ahlstrom Corp.

P.O. Box 2069
Easley, SC 29640
Dale Libby, Project Manager
Teleph: (803) 855-9090
Fax: (803) 855-9095
Product: Pumps for Pulp & Paper Industry
SIC: 3559
Emplys: 100
Parent Co.: A. Ahlstrom Corp., Helsinki

Wilson Sporting Goods

206 Georgia St.
Fountain Inn, SC 29644
Rick Garvais, Plant Manager
Teleph: (803) 862-4416
Fax: (803) 862-6150
Product: Tennis Balls & Raquet Balls
SIC: 3949
Emplys: 450
Parent Co.: Amer Helsinki

France

BIC Corporation

104 Hidden Lake Circle
Duncan, SC 29334
Tom Whalen, Area Manager
Teleph: (803) 439-3500
Fax: (803) 439-5669
Product: Writing Instruments
SIC: 3999
Emplys: 100
Parent Co.: Societe Bic Clichy

FBS Inc.
1071 Batesville, Rd.
Greer, SC 29650
Shlomi Tal, Vice President
Teleph: (803) 848-0569
Fax: (803) 877-6671
Product: Children's Car Seats
SIC: 3999
Emplys: 35
Parent Co.: Renolux Charvieu

Liquid Air Corp.
P.O. Box 6387
Spartanburg, SC 29304
Hans Domscheit, Plant Manager
Teleph: (803) 579-4695
Fax: (803) 579-2019
Product: Liquid Nitrogen, Oxygen, & Argon
SIC: 2813
Emplys: 31
Parent Co.: Air Liquide SA, Paris

Michelin North America, Inc.
1 Parkway South
Greenville, SC 29615
Carlos Ghosn, Chairman, President, CEO
Teleph: (803) 458-5000
Fax: (803) 458-6359
Product: North American Headquarters
SIC: 3011
Emplys: 800
Parent Co.: Michelin & Cie Clermont-Ferrand

Michelin Tire Corp.
P.O. Box 5049
Spartanburg, SC 29304
Arch Wilder, Plant Manager
Teleph: (803) 578-8900
Fax: (803) 599-3340
Product: Radial Truck Tires
SIC: 3011
Emplys: 1550
Parent Co.: Michelin & Cie Clermont-Ferrand

Michelin Tire Corp.
P.O. Box 2846
Greenville, SC 29602
Pete Selleck, Plant Manager
Teleph: (803) 277-9300
Fax: (803) 277-9300 (Ext. 2180)
Product: Radial Passenger Tires
SIC: 3011
Emplys: 2500
Parent Co.: Michelin & Cie Clermont-Ferrand

Michelin Tire Corp.
P.O. Box 308
Sandy Springs, SC 29677
Bob Rawley, Plant Manager
Teleph: (803) 224-5661
Fax: (803) 224-5661 (Ext. 2539)
Product: Semi-Finished Tire Products
SIC: 3099
Emplys: 1700
Parent Co.: Michelin & Cie Clermont-Ferrand

Milliken-Sommer
Hillcrest Plant
P.O. Box 9
Simpsonville, SC 29681
Chess Maxwell, Plant Manager
Teleph: (803) 963-3946
Fax: (803) 239-5444
Product: Nonwovens for Automotive Industry
SIC: 2297
Emplys: 130
Parent Co.: Sommer Allibert (Joint Venture w/Milliken)
Paris

SACM Textile Inc.
P.O. Drawer 547
Lyman, SC 29365
Amy Comolli, Administration Manager
Teleph: (803) 877-1886
Fax: (803) 877-4171
Product: Sales & Service of Textile Machinery
SIC: 3552
Emplys: 6
Parent Co.: SAMT Mullhouse

Schlumberger Environmental
300 N. Main Suite 200
Greenville, SC 29601
Linda Jennett, Director
Teleph: (803) 233-0916
Fax: (803) 232-7265
Product: Environmental Services
SIC: 3
Parent Co.: Schlumberger Ltd., Paris

Schlumberger Industries
Ocoone Plant
Box 75
West Union, SC 29696
Robin S. Guyatt, General Manager
Teleph: (803) 638-3601
Fax: (803) 638-3868
Product: Wathour Meters & Transformers
SIC: 3822
Emplys: 1000
Parent Co.: Schlumberger Ltd., Paris

Vamatex-Saurer Diederichs Corp.
P.O. Box 830
Duncan, SC 29334
Maurizio Neri, General Manager
Teleph: (803) 439-5555
Fax: (803) 439-5554
Product: Sales & Service of Rapier & Air Jet Looms
SIC: 3552
Emplys: 15
Parent Co.: Saurer Diederichs (Joint Venture w/Vamatex), Bourgoujallieu

American Sahn Corp.
P.O. Box 25099
Greenville, SC 29616
Volker Sahn, President
Teleph: (803) 297-1900
Fax: (803) 297-3433
Product: Sales & Service of Textile Machinery;
Tensioners
SIC: 3552
Emplys: 12
Parent Co.: George Sahn GmbH & Co. KG, Eschwege

American Scholze Inc.
P.O. Box 8274
Spartanburg, SC 29305
Damien Kueng, Owner
Teleph: (803) 592-1269
Fax: (803) 592-2222
Product: Sales & Service of Textile Machinery
SIC: 3552
Emplys: 4
Parent Co.: Erich Scholze GmbH & Co. KG
Frankenburg

Associated Fuel Pump System Corp. (AFCO)
P.O. Box 1326
Anderson, SC 29622
Reiner Biggemann, Executive Vice President
Teleph: (803) 224-0012
Fax: (803) 224-2927
Product: Auto Fuel Pumps
SIC: 3679
Emplys: 150
Parent Co.: Robert Bosch GmbH (Joint Venture w/
Nippondenso Co. Ltd.) Stuttgart

BASF Corp.-Chemicals Division
P.O. Box 2108
Spartanburg, SC 29304
C.R. Hope, Site Manager
Teleph: (803) 585-3411
Fax: (803) 594-5237
Product: Alkoxylates, Vitamin Premixes
SIC: 2869
Emplys: 50
Parent Co.: BASF AG, Ludwigshafen am Rhein

BASF Corp.
Clemson Plant
S.C. Hwy 93
Central, SC 29630
John T. Rich, General Manager
Teleph: (803) 639-6311
Fax: (803) 639-8773
Product: Nylon Filament Carpet Yarn & Urethane
Systems
SIC: 2281, 2282
Emplys: 325
Parent Co.: BASF AG, Ludwigshafen am Rhein

BASF Corp.-Fibers Division
P.O. Drawer 3025
Anderson, SC 29624
D.L. Gissendanner, General Manager
Teleph: (803) 260-7000
Fax: (803) 260-7641
Product: Nylon Fibers
SIC: 2824
Emplys: 1300
Parent Co.: BASF AG, Ludwigshafen am Rhein

BMG Distribution
112 Hidden Lake Circle
Duncan, SC 29334
Thomas R. Goben, Distribution Director
Teleph: (803) 433-5000
Fax: (803) 433-5011
Product: Distribution of Tapes & Compact Disks,
Warehouses
SIC: 3669
Emplys: 550
Parent Co.: Bertlesmann AG, Gutersloh

Baermann Magnetics Inc.
P.O. Box 4413 Station B
Spartanburg, SC 29305
Stephen Cannon, Vice President
Teleph: (803) 578-2814
Fax: (803) 578-5976
Product: Manufacture, Sales, & Distribution of
Magnetics
SIC: 3499
Emplys: 5
Parent Co.: Rhainmagnet GmbH, Neunkirchen

Germany

ADO Corp.
P.O. Box 3447
Spartanburg, SC 29304
Klaus Kolb, President
Teleph: (803) 574-2731
Fax: (803) 574-5835
Product: Draperies
SIC: 2211, 2392
Emplys: 117
Parent Co.: ADO Gardinenwerk, Papenburg

Aerosmith Inc.
P.O. Box 4589
Spartanburg, SC 29305
Paul M. Schmid, Chairman
Teleph: (803) 582-0437
Fax: (803) 585-4084
Product: Pneumatic Nailing Equipment for the
Wood Industry
SIC: 3553
Emplys: 5
Parent Co.: Aerosmith AG, Dottikon

AUTECs Inc.
P.O. Box 1866
Anderson, SC 29622
Hans Banhardt, Vice President, Operations/Controlling
Teleph: (803) 260-8810
Fax: (803) 260-8840
SIC: 3679
Emplys: 115
Parent Co.: Robert Bosch GmbH (Joint Venture
w/Japan) Electronic Control Systems,
Stuttgart

Adidas U.S.A., Inc.
5675 N. Blackstock Road
Spartanburg, SC 29303
Gregory M. Tate, Manager of Human Resources
Teleph: (803) 587-0700
Fax: (803) 587-3870
Product: Distribution of Athletic Footwear & Apparel
SIC: 5099
Emplys: 325
Parent Co.: Adidas, AG, Herzogenaurach

American Leistner Inc.
P.O. Box 5032
Spartanburg, SC 29304
Wilfried G. Haendal, Executive Vice President
Teleph: (803) 578-8304
Fax: (803) 578-8305
Product: Sales & Service of Textile Machinery
SIC: 3552
Emplys: 4
Parent Co.: Paul Leistner GmbH, Schwabach/Bavaria

American Liba Inc.
Rt. 3 Hwy 153
Piedmont, SC 29673
Gunnar Liebrandt, President
Teleph: (803) 269-7063
Fax: (803) 269-5936
Product: Sales & Service of Textile Machinery
SIC: 3552
Emplys: 21
Parent Co.: Liba Maschinenfabrik GmbH, Naila-Bayern

Bode Corp.
P.O. Box 4399
Spartanburg, SC 29305
Eugene T. Reardon, General Manager
Teleph: (803) 578-9683
Fax: (803) 578-8802
Product: Transit Vehicle Doors
SIC: 3714
Empl: 44
Parent Co.: Gebrueder Bode & Co. GmbH, Kassel

Robert Bosch Corp.
P.O. Box 2867
Anderson, SC 29622
Larry Miller, Plant Manager
Teleph: (803) 260-8000
Fax: (803) 260-8327
Product: Fuel Injection Products
SIC: 3799
Empl: 250
Parent Co.: Robert Bosch GmbH, Stuttgart

Brueckner Machinery Corp.
P.O. Box 93
Spartanburg, SC 29304
Otto Hempel, President
Teleph: (803) 579-0150
Fax: (803) 582-7425
Product: Sales & Service of Textile Finishing Machinery
SIC: 3552
Empl: 15
Parent Co.: Brueckner-Trockentechnik KG, Leonberg

Prym-Dritz Corporation
P.O. Box 5028
Spartanburg, SC 29304
Paul N. Mackey, President
Teleph: (803) 576-5050
Fax: (803) 574-8774
Product: Sewing Notions
SIC: 3999
Empl: 250
Parent Co.: William Prym GmbH & Co., Stolberg

Erhardt & Leimer Inc.
P.O. Box 1352
Spartanburg, SC 29304
Jurgen Klopsch, Executive Vice President
Teleph: (803) 574-0820
Fax: (803) 574-7774
Product: Electro/Mech. Guiding Devices/Textile Machinery
SIC: 3552
Empl: 13
Parent Co.: Erhardt & Leimer KG, Augsburg

Greenville Machinery Corp.
P.O. Box 1209
Greenville, SC 29602
Wolf Stromberg, President
Teleph: (803) 879-3011
Fax: (803) 879-2727
Product: Textile Machinery
SIC: 3552
Empl: 92
Parent Co.: Ramisch-Kleinewefers GmbH, Krefeld

Hart Tool & Mfg. Corp.
P.O. Box 2197
Spartanburg, SC 29304
Gabriel Volk, President
Teleph: (803) 578-7818
Fax: (803) 578-4620
Product: Dies, Jigs & Fixtures
SIC: 3544
Empl: 16
Parent Co.: Gabriel Volk

Hauser Automation Inc.
P.O. Box 36
2311 Highway 292
Inman, SC 29349
Klaus Schluk, Vice President
Teleph: (803) 472-4800
Fax: (803) 472-4098
Product: Sales & Service of Textile Machinery
SIC: 3552
Empl: 10
Parent Co.: Hauser Elektronik GmbH, Offenburg

Hellma Helvetion International, Inc.
(as of 10/1/82)
Spartangreen Technical Park
Duncan, SC
Willy Rufenacht, President
Product: Spacer Bars & Grids for Window Industries, Radiator Tubings for Automobile Industry
Empl: Projected 50-100

Henkel Corp.-Organic Products Group
P.O. Box 628
Mauldin, SC 29662
B.E. Korte, Plant Manager
Teleph: (803) 967-5147
Fax: (803) 967-5156
Product: Industrial Surfactants
SIC: 2899
Empl: 100
Parent Co.: Henkel AG, Duesseldorf

Hirschburger Eltax USA
108A Commerce Dr.
Greer, SC 29650-1220
Hans Hirschburger, President
Teleph: (803) 877-9797
Fax: (803) 877-9778
Product: Sales & Service of Textile Machinery
SIC: 3552
Empl: 7
Parent Co.: Hirschburger GmbH & Co., Reutlingen

Hoechst Diafoil Co.
P.O. Box 1400
Greer, SC 29652
H.G.M. Sijthoff, President
Teleph: (803) 879-5000
Fax: (803) 879-5006
Product: Polyester Film
SIC: 3089
Empl: 850
Parent Co.: Hoechst Celanese Corp. & Mitsubishi Kasei Corp., Frankfurt am Main

Hoechst Celanese Corp.
P.O. Box 5887
Spartanburg, SC 29304
Bill Mayrose, Plant Manager
Teleph: (803) 579-5750
Fax: (803) 579-5985
Product: Polyester Fibers
SIC: 2821
Empl: 1600
Parent Co.: Hoechst AG, Frankfurt am Main

Hubtex of North America Inc.
380 Wingo Heights Rd., Bldg. 5-A
Spartanburg, SC 29301
Peter Koenig, Vice President
Teleph: (803) 583-8128
Fax: (803) 582-6031
Product: Material Handling Equipment for the Textile Industry
SIC: 3552
Empl: 7
Parent Co.: Hubtex Maschinenbau GmbH, Fulda

INA Filtration Corp.
P.O. Box 68
Inman, SC 29349
David J. Neer, President
Teleph: (803) 472-2061
Fax: (803) 472-2063
Product: Filtration Screening Products
SIC: 3499
Empl: 23
Parent Co.: Durener, Metalltuch, Schoeller, Hoesch & Co., Duren

Ibena Inc.
197D Ridgeview Center Dr.
Spartanburg, SC 29334
Eckhard Brose, Vice President
Teleph: (803) 574-7360
Fax: (803) 574-8775
Product: Sales & Distribution of Textiles
SIC: 2269
Empl: 2
Parent Co.: Ibena Textilwerke Beckmann GmbH & Co., Bocholt

Jurgens Corp.
P.O. Box 1824
Greenville, SC 29602
Jerry LaCount, Executive Vice President
Teleph: (803) 292-3800
Fax: (803) 268-9171
Product: Sales & Service of Textile Machinery
SIC: 3552
Parent Co.: Jurgens GmbH & Co. KG, Emsdetten

Kufner Textile Corp.
P.O. Box 428
Simpsonville, SC 29681
Johannes Gerards, President
Teleph: (803) 963-5463
Fax: (803) 963-1329
Product: Clothing Interlinings
SIC: 2389
Empl: 91
Parent Co.: Kufner Textilwerke KG, Munich

Kuesters Corp.
P.O. Box 6128
Spartanburg, SC 29304
Blas Miyares, President
Teleph: (803) 576-0660
Fax: (803) 583-9096
Product: Dyeing & Finishing Equipment
SIC: 3552
Empl: 108
Parent Co.: Eduard Kuesters Maschinenfabrik GmbH & Co. KG, Krefeld

Lockwood Greene Engineers
P.O. Box 491
Spartanburg, SC 29304
M.L. Fowler, Senior Vice President
Teleph: (803) 578-2000
Fax: (803) 599-0436
Product: Engineers & Architects
Empl: 450
Parent Co.: Philipp Holzmann AG, Frankfurt

MEMC Electronic Materials
P.O. Box 5397
Spartanburg, SC 29304
Danny J. Hargett, Plant Manager
Teleph: (803) 576-6630
Fax: (803) 574-7559
Product: Silicon Polished Wafers
SIC: 36
Empl: 1024
Parent Co.: Huels AG, Marl

MG Industries
P.O. Box 5887
Spartanburg, SC 29304
Gerald Cloninger, Operations Manager
Teleph: (803) 579-7240
Fax: (803) 579-7240
Product: Liquid Oxygen & Nitrogen Gas
SIC: 2813
Empl: 15
Parent Co.: Messer Griesheim GmbH, Frankfurt am Main

MPI Southern Fineblanketing Division
P.O. Box 2748
Cowpens, SC 29304
Jurgen U. Forster, General Manager
Teleph: (803) 463-3251
Fax: (803) 463-3692
Product: Fineblanketed Metal Components
SIC: 3545, 3544
Empl: 100
Parent Co.: Wilhelmsburger Maschinenfabrik, Geesthadt

Mahlo-America Inc.
P.O. Box 1352
Spartanburg, SC 29304
Jurgen Klopsch, Vice President
Teleph: (803) 576-6288
Fax: (803) 574-7774
Product: Parts, Sales & Service of Textile Machinery
SIC: 3552
Empl: 13
Parent Co.: Mahlo GmbH & Co., Saal-Donau

Menschner American Inc.
212 Northeast Dr.
Spartanburg, SC 29304
Gene Burgess, Executive Vice President
Teleph: (803) 576-8050
Fax: (803) 585-3717
Product: Sales & Service of Textile Machinery
SIC: 3552
Empl: 4
Parent Co.: Johannes Menschner Maschinenfabrik GbmH & Co. KG, Viersen

Menschner-America Inc.
212 Northeast Dr.
Spartanburg, SC 29304
Gene Burgess, Vice President
Teleph: (803) 576-8050
Fax: (803) 585-3717
Product: Transfer Sewing & Packaging Machinery
SIC: 3599
Empl: 4
Parent Co.: Johannes Menschner Maschinenfabrik GmbH & Co. KG, Viersen

Menzel Inc.
P.O. Drawer 3308
Spartanburg, SC 29304
Jochem Schoellkopf, General Manager
Teleph: (803) 576-5690
Fax: (803) 574-4570
Product: Textile & Plastic Machinery
SIC: 3552
Empl: 50
Parent Co.: Karl Menzel Maschinenfabrik, Bielefeld

Polydeck Screen Corp.
P.O. Box 3523
Spartanburg, SC 29304
Dieter Egler, Vice President
Teleph: (803) 579-4594
Fax: (803) 579-2814
Product: Screening Surfaces for Mining Industry
SIC: 3089
Emplys: 26
Parent Co.: Gustav Meister, Beverungen

Pretti Electric Corp.
P.O. Box 9156
Greenville, SC 29604
Donald Pfeiffer, General Manager
Teleph: (803) 295-5957
Fax: (803) 295-9755
Product: Automobile Wire Harnesses
SIC: 3599
Emplys: 85
Parent Co.: Pretti GmbH, Pfullingen

Renk Corp.
Box 618
Duncan, SC 29334
Werner G. Funke, President
Teleph: (803) 439-0228
Fax: (803) 439-3977
Product: Bearings
SIC: 3562, 3714
Emplys: 16
Parent Co.: Renk AG, Augsburg

Rexroth Corp.
8 Southchase St.
Fountain Inn, SC 29644
Michael Scott, Vice President
Teleph: (803) 967-2777
Fax: (803) 967-8900
Product: Mobile Hydraulic Valves
SIC: 3799
Emplys: 150
Parent Co.: Mannesmann KG, Duesseldorf

SEW-Eurodrive
P.O. Box 518
Lyman, SC 29365
Bruce King, Vice President
Teleph: (803) 439-8792
Fax: (803) 439-0566
Product: Gear Boxes
SIC: 3714
Emplys: 150
Parent Co.: Blickle & Co., Bruchsal

SKS Tools, Inc.
268 Beltline Dr.
Gaffney, SC 29342
William J. Yesberg, Plant Manager
Teleph: (803) 489-5751
Fax: (803) 489-0423
Product: Twist Drills
SIC: 3545
Emplys: 150
Parent Co.: SKS Tools, Frankfurt

SMG Fowarders
P.O. Box 25236
Greenville, SC 29616
Mike Turner, Branch Manager
Teleph: (803) 879-7181
Fax: (803) 879-4109
Product: International Freight Fowarders
Emplys: 4
Parent Co.: Air Haniel GmbH, Frankfurt

Saxonia-Franke of America
P.O. Box 3542
Spartanburg, SC 29304
Robert M. Kendrick, Vice President
Teleph: (803) 579-3966
Fax: (803) 579-1476
Product: Fineblanketed Metal Stamping
SIC: 3469
Emplys: 34
Parent Co.: Saxonia-Franke GmbH, Goepingen

Siemens Energy & Automation Inc.
P.O. Box 1612
Spartanburg, SC 29304
W.T. Dillard, Operations Manager
Teleph: (803) 576-6510
Fax: (803) 576-4398
Product: Electrical Components
SIC: 3613
Emplys: 303
Parent Co.: Siemens AG, Munich/Berlin

Steeger USA Inc.
P.O. Box 16040
Spartanburg, SC 29316
John Hasler, Executive Vice President
Teleph: (803) 592-2082
Fax: (803) 595-2084
Product: Braiding Equipment for Medical & Composite Industry
SIC: 3446
Emplys: 4
Parent Co.: Wilhelm Steeger GmbH KG, Wuppertal

Strassacker Bronze Inc.
P.O. Box 931
Spartanburg, SC 29304
Guenther F. Nebel, Executive Vice President
Teleph: (803) 573-7438
Fax: (803) 583-9187
Product: Bronze Ornaments
SIC: 3446
Emplys: 4
Parent Co.: Ernst Strassacker Bronzen KG, Suessen

Textube Corp.
P.O. Box 830
Greer, SC 29652
Jules P. Fratturo, President
Teleph: (803) 877-7405
Fax: (803) 877-3863
Product: Injection Molded Yarn
SIC: 3552
Emplys: 138
Parent Co.: Emil Adolff Plastics GmbH, Reutlingen

Trinom International Inc.
17040 Scenic Hwy 11
Fairplay, SC 29643
J.R. Purcell, President
Teleph: (803) 972-9444
Fax: (803) 972-4811
Product: U.S. Distribution Center & Mfg. of Water Heaters
SIC: 3433
Emplys: 6
Parent Co.: Siemens AG, Munich/Berlin

Wagner Systems Corp.
525 Piedmont Hwy.
Greenville, SC 29605
Frank McGee, President
Teleph: (803) 295-3000
Fax: (803) 295-4223
Product: Forming & Industrial Fabrics
SIC: 2299
Emplys: 380
Parent Co.: Herman Wangner GmbH, Reutlingen

Ernst Winter & Son, Inc.
P.O. Box 276
Travelers Rest, SC 29690
Alois Orsovay, President
Telph.: (803) 834-4145
Fax: (803) 834-3730
Product: Diamond Tools
SIC: 3545
Parent Co.: Ernst Winter & Sohn GmbH, Hamburg

Italy

American Micrel Inc.
P.O. Box 338
Blacksburg, SC 29702
Franco Tajana, General Manager
Teleph: (803) 839-3042
Fax: (803) 839-3044
Product: Polyester Filament Yarn
SIC: 2281
Emplys: 80 (projected)
Parent Co.: Radici Group, Italy

EVAC USA
P.O. Box 3274
Spartanburg, SC 29304
Paul W. Mickler, President
Teleph: (803) 439-8744
Fax: (803) 439-8211
Product: Textile Machinery
SIC: 3552
Emplys: 21
Parent Co.: Evac Italia Srl., Bellini

Marzoli International
P.O. Box 6351
Spartanburg, S.C. 29304
Raphel Micheletti, Area Manager
Teleph: (803) 599-7100
Fax: (803) 599-7111
Product: Sales & Service of Textile Machinery
SIC: 3552
Emplys: 15
Parent Co.: Industrie Meccanotessili Marzoli, Dalazzo

Pignone Textile Machinery Inc.
5 Metro Dr., P.O. Box 3323
Spartanburg, SC 29304
Franco Tavasani, Executive Vice President
Teleph: (803) 573-7630
Fax: (803) 582-3510
Product: Sales & Service of Textile Machinery
SIC: 3552
Emplys: 8
Parent Co.: Nuovo Pignone Divisone SMIT Firenze

Soltex International Inc.
50 Commerce Center
Greenville, SC 29615
J. Brent McBride, Comptroller
Teleph: (803) 234-0322
Fax: (803) 297-0312
Product: Textile Ticking Material
SIC: 2299
Emplys: 10
Parent Co.: Tessiture Pietro Radici Spa Lefte

Somet of America Inc.
100 Martin Rd.
Spartanburg, SC 29304
K.G. Melling, General Manager
Teleph: (803) 574-3779
Fax: (803) 574-4206
Product: Sales & Service of Textile Machinery
SIC: 3552
Emplys: 18
Parent Co.: Somet Spa, Colzate-Bergamo

Vamatex-Saurer Diederichs Corp.
P.O. Box 830
Duncan, SC 29334
Maurizio Neri, General Manager
Teleph: (803) 439-5555
Fax: (803) 439-5554
Product: Sales & Service of Rapier & Air Jet Looms
SIC: 3552
Emplys: 10
Parent Co.: Vamatex Spa (Joint Venture w/Saurer Diederichs, France), Bergamo

Japan

AUTECS Inc.
P.O. Box 1866
Anderson, SC 29622
Hans Banhardt, Vice Pres., Operations/Controlling
Teleph: (803) 260-8000
Fax: (803) 260-8840
Product: Electronic Control Units for Automobile Fuel Injection Systems
SIC: 3799
Emplys: 115
Parent Co.: Japan Electronic Control Systems Co. Ltd. (Joint Venture w/Robert Bosch Corp.), Iseaki-Shi, Gunma

Advanced Composite Materials Corp.
1525 S. Buncombe Rd.
Greer, SC 29651
Jack Cook, President
Teleph: (803) 877-0123
Fax: (803) 439-8211
Product: Whisker Reinforced Ceramic Matrix Composites
SIC: 3299
Emplys: 75
Parent Co.: Tateho Chemical Industries, Ako

Alcoa Fujikura Ltd.
P.O. Box 5631
Spartanburg, SC 29304
Mark A. Baker, Vice President, Operations
Teleph: (803) 439-1739
Fax: (803) 439-5160
Product: Fiber Optical Cables
SIC: 3399
Emplys: 60
Parent Co.: Fujikura Ltd. (Joint Venture w/Alcoa Inc.), Tokyo

Associated Fuel Pump Systems Corp.
Hwy 81 at I-85, P.O. Box 2572
Anderson, SC 29622
Noboru Kadomatsu, President
Teleph: (803) 224-0012
Fax: (803) 224-2927
Product: Auto Fuel Pumps
SIC: 3679
Emplys: 150
Parent Co.: Nippondenso Co. Ltd. (Joint Venture w/Robert Bosch Corp.), Aichi

Hitachi Electronic Devices (USA), Inc.

4A, 880 S. Pleasantburg Dr.
Greenville, SC 29607
Junichi Aoki, President
Teleph: (803) 370-3900
Fax: (803) 370-2145
Product: TV Picture Tubes
SIC: 3699
Empl: 700
Parent Co.: Hitachi Ltd., Tokyo

Lube USA Inc.

780 Congaree Rd.
Greenville, SC 29607
Brenda Rivard, Controller
Teleph: (803) 297-3950
Fax: (803) 242-1652
Product: Sulzer Lubrication Pumps
SIC: 3599
Empl: 6
Parent Co.: Lube Corp., Tokyo

Mita South Carolina, Inc.

15 Southchase Blvd.
Fountain Inn, SC 29644
Noboru Yonaha, President
Teleph: (803) 967-2150
Fax: (803) 967-2160
Product: Copier Supplies
SIC: 38
Empl: 50
Parent Co.: Mita Industrial Co. Ltd., Osaka

NICCA U.S.A. Inc.

5000 Nelson Rd.
Fountain Inn, SC 29664
David H. Geisler, President
Teleph: (803) 862-1426
Fax: (803) 862-1427
Product: Industrial Chemicals
SIC: 2869
Empl: 32
Parent Co.: NICCA Chemical Co. Ltd., Fukui City

NTB Greenville Inc.

P.O. Box 8896
Greenville, SC 29604
T. Yanase, General Manager
Teleph: (803) 277-0980
Fax: (803) 277-4133
Product: Manufacturer of Persimmon Golf Club
Heads
SIC: 3949
Empl: 18
Parent Co.: Nankai Travel International, Osaka

Ryobi America Corp.

5201 Pearman Dairy Rd.
P.O. Box 1207
Anderson, SC 29622-1207
William S. McLay, President
Teleph: (803) 226-6511
Fax: (803) 261-9435
Product: Market Ryobi Power Tools & Outdoor
Products.
SIC: 3546
Empl: 110
Parent Co.: Ryobi Ltd., Tokyo, Japan

Ryobi Motor Products Corp.

Piedmont Die Division
P.O. Box 35
Pickens, SC 29671
James Marden, President
Teleph: (803) 878-6331
Fax: (803) 878-7504
Product: Power Tools, Aluminum Die Castings
SIC: 3399
Empl: 1400
Parent Co.: Ryobi Ltd., Hiroshima

Sports Marketing International /Zett

P.O. Box 25847
Greenville, SC 29609
Joe White, President
Teleph: (803) 233-7933
Fax: (803) 370-9363
Product: Distribution of Sporting Goods Equipment
SIC: 3999
Empl: 150
Parent Co.: Zett Corp., Osaka

TNS Mills Inc.

P.O. Box 8149
Spartanburg, SC 29305
Howard Gottschalk, Plant Manager
Teleph: (803) 585-4051
Fax: (803) 582-8555
Product: Poly-Cotton Sheeting & Yarn
SIC: 2211, 2281
Empl: 211
Parent Co.: Tsuzuki Spinning Co., Nagoya

TNS Mills Inc.

P.O. Box 8149
Spartanburg, SC 29305
Kiyohiro Tsuzuki, Chairman
Teleph: (803) 585-4051
Fax: (803) 582-8555
SIC: 2281
Empl: 60
Parent Co.: Tsuzuki Spinning Co., Nagoya

TNS Mills Inc.

Gaffney Div.
P.O. Box 730
Gaffney, SC 29432
Mike Godfrey, General Manager
Teleph: (803) 487-5185
Fax: (803) 582-3264
Product: Yarn
SIC: 2281
Empl: 250
Parent Co.: Tsuzuki Spinning Co., Nagoya

TNS Mills Inc.

Greer Plant
P.O. Box 1954
Greer, SC 29652
Cam Abshire, Plant Manager
Teleph: (803) 879-3230
Fax: (803) 879-6672
Product: Yarn
SIC: 2281
Empl: 130
Parent Co.: Tsuzuki Spinning Co., Nagoya

US Alumoweld Co.

Greenville/Spartanburg Industrial Park
Duncan, SC 29334
James R. Murray, Vice President
Teleph: (803) 848-1901
Product: Wire & Strand Products
SIC: 3315
Empl: 35
Parent Co.: Fujikura Ltd., Tokyo

US Engine Valve Corp.

P.O. Box 277
Westminister, SC 29693
Richard Wolthuis, Plant Manager
Teleph: (803) 647-2061
Fax: (803) 647-2649
Product: Engine Valves
SIC: 3599
Empl: 13
Parent Co.: Nittan Valve Co. Ltd., Tokyo

Netherlands

BI-Lo Inc.

P.O. Box 99
Mauldin, SC 29662
Marshall Collins, President
Teleph: (803) 234-1600
Fax: (803) 297-1916
Product: Headquarters; Retail Grocery Chain
Empl: 4058
Parent Co.: Ahold NV, Zaandam

Orlan Rugs

P.O. Box 2276
Anderson, SC 29621
Paul Den Haese, Executive Vice President
Teleph: (803) 224-0271
Fax: (803) 224-5661
Product: Oriental Rugs
SIC: 2173
Empl: 120
Parent Co.: Merlux BV, Rotterdam

Sweden

Eitex of Sweden Inc.

P.O. Box 868
Greer, SC 29651
T.A. Carlsson, President
Teleph: (803) 879-2131
Fax: (803) 879-3734
Product: Electronic Control Devices
SIC: 3056
Empl: 9
Parent Co.: Eitex of Sweden AB, Elmhalt

Forsheda Pipe Seal Corp.

2200 McDuffie St.
Anderson, SC 29621
John Motes, Plant Manager
Teleph: (803) 261-3445
Fax: (803) 226-9834
Product: Sealing Rings, Pipe & Gasket
SIC: 3293
Empl: 100
Parent Co.: Forsheda AB, Forsheda

WABCO

130 Ridgeview Circle
Duncan, SC 29334
John Meister, President
Teleph: (803) 439-5400
Fax: (803) 439-0856
Product: Passenger Transit Braking Systems
SIC: 3714
Empl: 380
Parent Co.: Investment AB, Cardo Sweden

WCI-Refrigerator Division

101 Masters Blvd.
Anderson, SC 29622
Gordon Mohering, President
Teleph: (803) 224-5264
Fax: (803) 224-4816
Product: Household Refrigerators
SIC: 3632
Empl: 1000
Parent Co.: AB Electrolux, Stockholm

Switzerland

American Lamprecht Transport Inc.

P.O. Box 4946
Spartanburg, SC 29305
Jean G. Dill, Vice President
Teleph: (803) 439-1180
Fax: (803) 439-8569
Product: International Freight Forwarders
Empl: 6
Parent Co.: Lamprecht Transport AG, Basel

Rieter Corp. USA

Hiwy I-85, P.O. Box 4383
Spartanburg, SC 29305
Ueli Schmid, CEO
Teleph: (803) 582-5466
Fax: (803) 585-1643
Product: Sales & Service of Textile Machinery
SIC: 3552
Empl: 150
Parent Co.: Rieter Machine Works Ltd., Winterthur

Bertschinger Textile Machinery Inc.

145 N. Church BTC 16
Spartanburg, SC 29301
Don Hunt, General Manager
Teleph: (803) 591-4228
Fax: (803) 591-4238
Product: Sales & Service of Pre-Owned Textile
Machinery
SIC: 3552
Empl: 1
Parent Co.: Bertschinger Textile Maschinen AG,
Winterthur

Bossard International

34 Pelham Davis Circle
Greenville, SC 29615
Bill Unferth, Vice President
Teleph: (803) 297-3881
Fax: (803) 297-9042
Product: Distribution of Nuts & Bolts
SIC: 3999
Empl: 23
Parent Co.: Bossard AG, Zug

Buser-American Inc.

P.O. Box 6159
Spartanburg, SC 29304
Walter Baumgartner, President
Teleph: (803) 576-8870
Fax: (803) 576-8872
Product: Sales & Service of Screen Print Machinery
SIC: 3552
Empl: 6
Parent Co.: Fritz Buser AG, Wiler

Fiberweb North America

545 N. Pleasantburg Dr.
Greenville, SC 29601
Roger Fehrman, President
Teleph: (803) 967-7000
Fax: (803) 240-2695
Product: Synthetic Fiber Fabric
SIC: 22
Empl: 250
Parent Co.: Holzstoff Holding AG, Basel

Graf Metallic of North America Inc.

P.O. Box 1370
Spartanburg, SC 29304
Ralph Graf, President
Teleph: (803) 576-7450
Fax: (803) 576-7454
Product: Textile Machinery
SIC: 3552
Emplys: 37
Parent Co.: Graf & Co. Ltd. AG, Rapperswil

ICM Inc.

P.O. Box 585
Greer, SC 29652
Edwin Staehli, General Manager
Teleph: (803) 879-3931
Fax: (803) 879-3158
Product: Warehouse & Distribution of Cassettes
Emplys: 1
Parent Co.: ICM Ltd., Thalwil

Kuehne & Nagel Inc.

1900 S. Hwy 14 Suite C
Greer, SC 29650
Patricia Johnson, Branch Manager
Teleph: (803) 879-1251
Fax: (803) 879-1326
Product: International Freight Forwarders
Emplys: 4
Parent Co.: Kuehne & Nagel International AG, Pfaffikon

Mod Systems Inc.

P.O. Box 585
Greer, SC 29652
Edwin Staehli, General Manager
Teleph: (803) 879-3850
Fax: (803) 879-3158
Product: Office Furniture
SIC: 5021
Emplys: 14
Parent Co.: Spichtig AG, Steinen

Panalpina Inc.

310 Interstate Blvd.
Greenville, SC 29615
Norma McCraw, Branch Manager
Teleph: (803) 234-5998
Fax: (803) 877-9042
Product: International Freight Forwarders
Emplys: 15
Parent Co.: Panalpina Welttransport AG, Basel

Peyer Corp.

117-B Belton Dr.
Spartanburg, SC 29304
Eric Gauch, President
Teleph: (803) 574-0310
Fax: (803) 578-9816
Product: Sales & Service of Textile Machinery Parts
SIC: 3552
Emplys: 10
Parent Co.: Siegfried AG, Zofingen

SSM Scharer Schweiter Mettler Corp.

P.O. Box 371
Spartanburg, SC 29304
Pedro Sztot, President
Teleph: (803) 578-7180
Fax: (803) 578-7107
Product: Sales & Service of Textile Machinery
SIC: 3552
Emplys: 16
Parent Co.: Schweiter Engineering Works Ltd., Horgen

Staubli Corp.

P.O. Box 585
Duncan, SC 29334
Harold W. Behrend, General Manager
Teleph: (803) 439-8180
Fax: (803) 574-5219
Product: Sales & Service of Textile Machinery
SIC: 3552
Emplys: 50
Parent Co.: Staubli International Ltd., Pfaffikon

Stouffer Foods

P.O. Box 1419
Gaffney, SC 29342
Patrick Emrich, Vice Pres. Manufacturing, Southeast
Teleph: (803) 487-7111
Fax: (803) 487-8410
Product: Frozen Foods
SIC: 2038
Emplys: 1425
Parent Co.: Nestle SA, Vevey

Sulzer Ruti Inc.

P.O. Box 5332
Spartanburg, SC 29304
Luciano Cont, President
Teleph: (803) 585-5255
Fax: (803) 585-5064
Product: Sales & Service of Textile Machinery
SIC: 3552
Emplys: 84
Parent Co.: Sulzer Brothers Ltd., Winterthur

Swisstex Inc.

P.O. Box 9258
Greenville, SC 29604-9258
Harry Steele, President
Teleph: (803) 845-7541
Fax: (803) 845-5699
Product: Sponges
SIC: 3999
Emplys: 45
Parent Co.: Fritz Nauer Co., Staefa

Sylvester & Co.

P.O. Box 27095
Greenville, SC 29616
Leon E. Hotz, CEO
Teleph: (803) 297-1500
Fax: (803) 297-9688
Product: Power Feeder for Plasma
SIC: 3499
Emplys: 5
Parent Co.: Berna AG, Olten

Toledo Scale Company

P.O. Box 999
150 Acconate Way
Inman, SC 29349
Richard A. Smith, Operations Manager
Teleph: (803) 472-2051
Fax: (803) 472-7575
Product: Scales
SIC: 3599
Emplys: 375
Parent Co.: Mettler-Toledo, Inc.

Taiwan**CEI**

350 Seminole Dr.
Spartanburg, SC 29301
Shink Shuie, President
Teleph: (803) 472-3144
Fax: (803) 576-2482
Product: Neoprene Diving Suits
SIC: 3099
Emplys: 17
Parent Co.: Shei Chung Hsin, Taipei

Seville Golf Co., Inc.

P.O. Box 3366
Greenville, SC 29602-3366
Charles Jackson, General Manager
Teleph: (803) 239-0007
Fax: (803) 239-0081
Product: Golf Bags
SIC: 3999
Emplys: 20
Parent Co.: Yuan Fong Plastic, Taipei

United Kingdom**Beecham Products**

101 Harrison Bridge Rd.
Simpsonville, SC 29681
Joyce Ables, General Manager
Teleph: (803) 963-9104
Fax: (803) 963-1523
Product: Distribution Center for Personal Care & Household Products
Emplys: 8
Parent Co.: Smithkline Beecham, London

Boiler Tube Co. of America

P.O. Box 517
Lyman, SC 29365
Richard Rea, General Manager
Teleph: (803) 439-4488
Fax: (803) 439-1762
Product: Boiler Tubing
SIC: 3498
Emplys: 150
Parent Co.: Senior Engineering Group Plc, Watford

Bonar Fabrics

P.O. Box 3475
Greenville, SC 29608
Brian Ewing, President
Teleph: (803) 233-1335
Fax: (803) 242-2030
Product: Nonwoven Fabrics
SIC: 2297
Emplys: 40
Parent Co.: Low & Bonar, Dundee

Carlsbrook Yarns

Franklin Division
P.O. Box 2028
Greenville, SC 29602
Ed M. Connell, President
Teleph: (803) 242-9260
Fax: (803) 242-9264
Product: Packaged Dyed Yarns
SIC: 2269
Emplys: 250
Parent Co.: Hanson Trust Plc, London

Coats & Clark Inc.

P.O. Box 24998
Greenville, SC 29616-2498
Michael G. Pratt, President
Teleph: (803) 234-0331
Fax: (803) 234-6951
Product: North American Headquarters; Sales & Distribution of Threads, Yarns, & Sewing Notions
SIC: 2299
Emplys: 178
Parent Co.: Viyella Plc, London

Coats Bros. Inks (USA) Inc.

1511 S. Batesville Rd.
Greer, SC 29650
Martin R. Darby, Executive Vice President
Teleph: (803) 288-4931
Fax: (803) 234-4973
Product: Printing Ink
SIC: 2893
Emplys: 40
Parent Co.: Total Paris

Coleman Young Enterprises

P.O. Box 2811
Spartanburg, SC 29302
Cole Young Jr., President
Teleph: (803) 576-9050
Product: Dry Cleaning Services
Emplys: 596
Parent Co.: Johnson Group Cleaners Plc, Bootle, Merseyside

Dunlop Slazenger

728 N. Pleasantburg Dr.
Greenville, SC 29607
Richard Dodson, President Golf Division
Teleph: (803) 241-2200
Fax: (803) 241-2268
Product: North American Headquarters; Sporting Goods Equipment
SIC: 3949
Emplys: 150
Parent Co.: BTR Plc, London

Dunlop Slazenger Corp.

P.O. Box 604
Westminster, SC 29693
Mike Simmons, Director of Human Resources
Teleph: (803) 647-4000
Fax: (803) 647-5383
Product: Golf Balls & Clubs
SIC: 3949
Emplys: 450
Parent Co.: BTR Plc, London

Dynacast Inc.

P.O. Box 5743
Spartanburg, SC 29304
Ralph J. Cimperman, General Manager
Teleph: (803) 576-0838
Fax: (803) 574-7377
Product: Zinc Components
SIC: 3369
Emplys: 90
Parent Co.: Coats Patons Plc, Glasgow

Dynacast Inc.

P.O. Box 1214
Seneca, SC 29679
Jim Newman, Plant Manager
Teleph: (803) 882-5652
Fax: (803) 882-7385
Product: Injection Molded Plastic Parts
SIC: 3079
Emplys: 150
Parent Co.: Coats Patons Plc, Glasgow

Engineered Custom Plastics Corp.

P.O. Box 1569
Easley, SC 29641
Roger Varin, Controller
Teleph: (803) 859-7548
Fax: (803) 855-2453
Product: Custom Plastic Injection Molding
SIC: 3079
Emplys: 650
Parent Co.: McKechnie Plc Walsall, West Midlands

Evode-Tanner Industries

P.O. Box 1967
Greenville, SC 29602
J.I. Bruton, President
Teleph: (803) 232-3893
Fax: (803) 232-3094
Product: Industrial Adhesives
SIC: 2891
Emplys: 81
Parent Co.: Evode Group Plc, Stafford

Lucas Industries

P.O. Box 5755
Greenville, SC 29606
Steve Spiller, General Manager
Teleph: (803) 297-1700
Fax: (803) 297-8391
Product: Fuel Injection Equipment
SIC: 3561
Emplys: 260
Parent Co.: Lucas Industries Plc, Birmingham

Met-Tec Industries

P.O. Box 25216
Greenville, SC 29616
Albert Leach, President
Teleph: (803) 963-1407
Fax: (803) 963-1823
Product: Textile Machinery Parts
SIC: 3552
Emplys: 4
Parent Co.: William R. Stewart & Sons Ltd., Dundee

Metromont Materials Corp.

P.O. Box 2486
Greenville, SC 29602
Bill Richardson, General Manager
Teleph: (803) 269-6767
Fax: (803) 269-8183
Product: Pre-Stressed Concrete
SIC: 3272
Emplys: 125
Parent Co.: RMC Group, Middlesex

Metromont Materials Corp.

P.O. Box 17889
Greenville, SC 29602
Dan O'Shaughnessy, VP & Divisional Manager
Teleph: (803) 234-5130
Product: Concrete Blocks & Ready Mix Concrete
SIC: 3272
Emplys: 125
Parent Co.: RMC Group, Middlesex

Metromont Materials Corp.

P.O. Box 1292
Spartanburg, SC 29304
Richard H. Pennell, President
Teleph: (803) 269-4664
Fax: (803) 585-4241
Product: Ready-Mixed Concrete
SIC: 3272
Emplys: 273
Parent Co.: RMC Group, Middlesex

Metromont Materials Corp.

P.O. Box 1292
Spartanburg, SC 29304
Richard H. Pennell, President
Teleph: (803) 585-4241
Fax: (803) 582-2127
Product: Prestressed Concrete Products
SIC: 3272
Emplys: 165
Parent Co.: RMC Group, Middlesex

Metromont Materials Corp.

P.O. Box 5690
Anderson, SC 29623
Richard H. Pennell, President
Teleph: (803) 225-5184
Product: Concrete Blocks
SIC: 32
Emplys: 37
Parent Co.: RMC Group, Middlesex

Metromont Materials Corp.

P.O. Box 5690
Anderson, SC 29623
Richard H. Pennell, President
Teleph: (803) 226-1555
Product: Ready-Mixed Concrete
SIC: 3272
Emplys: 10
Parent Co.: RMC Group, Middlesex

National Electrical Carbon Co.

P.O. Box 1056
Greenville, SC 29602
Larry Reams, Plant Manager
Teleph: (803) 458-7777
Fax: (803) 458-8682
Product: U.S. Headquarters; Carbon Brushes
SIC: 3624
Emplys: 160
Parent Co.: Morgan Crucible Co., Windsor Berks

Pat-Chem Inc.

P.O. Box 1926
Greenville, SC 29602-1926
C.H. Patrick, Jr., President
Teleph: (803) 233-3941
Fax: (803) 232-3542
Product: Fatty Esters & Steramides
SIC: 2819
Emplys: 56
Parent Co.: Yorkshire Americas Inc., Leeds

Rexham Corp.

P.O. Box 8429
Spartanburg, SC 29305-8429
Harry G. Barto, Plant Manager
Teleph: (803) 576-1022
Fax: (803) 576-1028
Product: Flexible Laminates & Precision Coatings
SIC: 2819
Emplys: 44
Parent Co.: Rexham UK Ltd., Wrexham

Schmid Laboratories

P.O. Box 2337
Anderson, SC 29622
Al Smith, Vice President Manufacturing
Teleph: (803) 225-1291
Fax: (803) 261-3991
Product: Health Products & Pharmaceuticals
SIC: 2834, 2844
Emplys: 175
Parent Co.: LRC International Group Plc, London

Stewarts of America

P.O. Box 1058
Simpsonville, SC 29681
Brian A. Leach, President
Teleph: (803) 967-7085
Fax: (803) 967-4361
Product: Sales & Service of Textile Machinery
SIC: 3552
Emplys: 38
Parent Co.: Stewart, William R. & Sons Ltd., Dundee

Stone Safety Corp.

111 Southchase Blvd.
Fountain Inn, SC 29644
Peter Defronzo, President
Teleph: (803) 862-1360
Fax: (803) 862-1365
Product: Equipment for Railway Passenger Cars
SIC: 3698
Emplys: 180
Parent Co.: Enprotech, New York, NY

Trimite Powders, Inc.

5680 N. Blackstock Rd.
Spartanburg, SC 29303
David McRobbie, President
Teleph: (803) 574-7000
Fax: (803) 587-6152
Product: Powdered Coatings
SIC: 2851
Emplys: 25
Parent Co.: Trimite Ltd., Uxbridge, England

Vernon Gauging Systems Inc.

1040 Thousand Oaks Blvd.
Greenville, SC 29607
Guy Lee, General Manager
Teleph: (803) 288-9059
Fax: (803) 288-8758
Product: Special Engineering of Electrical Gauging Systems
SIC: 3825
Emplys: 3
Parent Co.: Vernon Gauging Systems Ltd., Hitchin, Hertfordshire

Otto Zollinger

120 Pine Acres Dr.
Spartanburg, SC 29301
Teleph: (803) 579-1300
Fax: (803) 579-4994
Product: Sales & Service of Textile Accessories
SIC: 3552
Emplys: 7
Parent Co.: Otto Zollinger Inc., United Kingdom

Multiple Owners**Brian Lyttle Inc.**

P.O. Box 2665
Spartanburg, SC 29304
Peter I.M. Lyttle, President
Teleph: (803) 583-8436
Fax: (803) 583-5975
Product: Textile Machinery, Screen Print Machinery & Supplies
SIC: 3552
Emplys: 15

National Starch & Chemical Co.

P.O. Box 578
Woodruff, SC 29388
Phillip W. Davis, Marketing Manager
Teleph: (803) 271-5027
Fax: (803) 969-3351
Product: Sales & Distribution of Polymer Emulsions; Specialty Chemicals
SIC: 2899
Emplys: 20
Parent Co.: Unilever NV, Netherlands/United Kingdom

H.J. Theller Corp.

P.O. Box 5369
Spartanburg, SC 29304
H.Peter Theller, Vice President
Teleph: (803) 576-5566
Fax: (803) 576-5570
Product: Plastic Injection Molding Systems
SIC: 3089
Emplys: 9

Van Den Berg Food Products

1434 Poinsett Hwy.
Greenville, SC 29609
Marcus Macmahin, General Manager
Teleph: (803) 271-9340
Fax: (803) 239-0652
Product: Manufacturer of Food Products
SIC: 2079
Emplys: 159
Parent Co.: Unilever NV

Zima Corp.

P.O. Box 6010
Spartanburg, SC 29304
Kurt Zimmerli, Chairman & CEO
H. Marett Cobb, President
Teleph: (803) 576-5810
Fax: (803) 591-1985
Product: Textile Machinery
SIC: 3552
Emplys: 36

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THE  **BUSINESS BELT** TM
SOUTH CAROLINA

Anderson, Cherokee, Greenville, Laurens, Oconee, Pickens and Spartanburg Counties

OVERVIEW

If you're wondering what the I-85 Business Belt is, you're probably not alone. It's a brand new name for the seven counties surrounding I-85's 106-mile slice through South Carolina.

Why "I-85?" Simple. I-85 is one of the heaviest travelled interstates in the Southeast. And it's a major reason for this area's heady economic growth over the past ten years.

As you might guess, it all boils down to location. The I-85 Business Belt sits at the base of the Blue Ridge Mountains, yet is a short drive from the Atlantic beaches and the Port of Charleston. Better still, we're located midway between Charlotte and Atlanta (as well as New York and Miami), which means we're easily accessible to just about anywhere – via four major airlines, two railroads, three interstates, and 75 motor freight firms.

Why "Business Belt?" The designation makes sense because the region's economy revolves around the business community (as opposed to the military, government, or tourism). In fact, the Business Belt boasts 39% of the state's manufacturing employment, with a workforce that ranks exceptionally high in productivity, and maintains the nation's lowest work-stoppage rate. (Zero days in the past five years.) Our workforce is constantly growing, too – with a median age of 29.8 years. Not to mention right to work laws, and more engineers per capita than any other place in the nation.

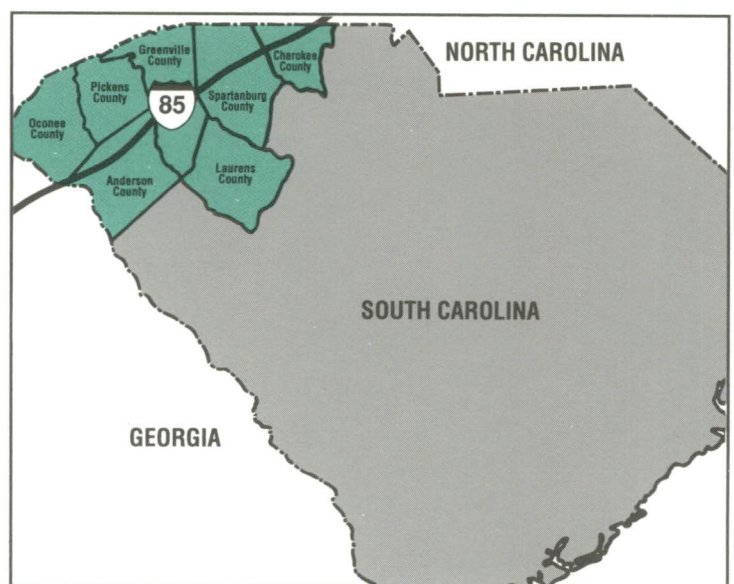
The Business Belt had 62% of the state's economic investment in 1990 – representing (over \$1.0 billion). Sixty-five percent of jobs created through capital investment in South Carolina were in the Business Belt, as well.

With over 180 firms having foreign affiliations, we're also a magnet for international investment.

In short, South Carolina's I-85 Business Belt can offer the size, diversity, workforce and site selection a major metro area can – without sacrificing cost and lifestyle advantages.

We've prepared this booklet to help you learn more about the economics and demographics of the region, as well as our many quality-of-life advantages, like educational programs and healthcare facilities. Financial institutions. Transportation systems. And more.

If we've piqued your interest, feel free to contact the economic development professionals at the Chambers of Commerce listed on pages 11 and 12.





VITAL STATISTICS

	<u>Square Miles</u>	Land Area
Anderson	756.16	
Cherokee	396.83	
Greenville	797.87	
Laurens	721.68	
Oconee	680.63	
Pickens	505.73	
Spartanburg	818.39	
<u>Regional Total</u>	<u>4,677.29</u>	

Source: 1990 S.C. Statistical Abstract.

	<u>1980</u>	<u>1990</u>	Population
Anderson	133,235	145,196	
Cherokee	40,983	44,506	
Greenville	287,896	320,167	
Laurens	52,214	58,092	
Oconee	48,611	57,494	
Pickens	79,292	93,894	
Spartanburg	203,023	226,800	
<u>Regional Total</u>	<u>845,254</u>	<u>946,149</u>	

Source: S.C. State Data Center, Division of Research & Statistical Services.

Note: The 1990 population count set forth herein are subject to possible correction for undercount or overcount. The U.S. Department of Commerce is considering whether to correct these counts and will publish corrected counts, if any, not later than July 15, 1991.

Source: U.S. Bureau of the Census, 1990 Census of Population and Housing.



I N C O M E

(\$ Millions)

Personal Income

	<u>1984</u>	<u>1988</u>
Anderson	\$1,383	\$ 1,797
Cherokee	423	576
Greenville	3,512	4,855
Laurens	522	686
Oconee	524	756
Pickens	846	1,170
Spartanburg	2,269	3,050
<u>Regional Total</u>	<u>\$9,479</u>	<u>\$12,890</u>

Source: U.S. Dept. of Commerce/Bureau of Economic Analysis,
"Survey of Current Business," 1990 & 1986.

	<u>1979</u>	<u>1989 est.</u>
Anderson	\$17,586	\$29,000
Cherokee	17,115	29,100
Greenville	18,810	30,200/2
Laurens	17,514	29,900
Oconee	16,101	27,700
Pickens	17,920	30,200/2
Spartanburg	17,453	30,200/2

Median Family Income

/2 - Estimates for metropolitan statistical areas not for individual counties,
i.e. Greenville, Spartanburg & Pickens = \$30,200

Source: S.C. State Data Center, Division of Research & Statistical Services.

	<u>1984</u>	<u>1988</u>
Anderson	\$ 9,997	\$12,559
Cherokee	10,384	13,745
Greenville	11,707	15,411
Laurens	9,878	12,765
Oconee	10,335	13,638
Pickens	10,022	12,937
Spartanburg	10,871	14,129

Per Capita Income

Source: U.S. Dept. of Commerce/Bureau of Economic Analysis,
"Survey of Current Business," 1990 & 1986.

INVESTMENTS / EXPENDITURES

	(\$000)			
	1986 <u>Investment</u>	1986 <u>Jobs</u>	1990 <u>Investment</u>	1990 <u>Jobs</u>
Anderson	\$15,796	184	\$147,556	466
Cherokee	32,400	745	36,890	148
Greenville	90,460	1,444	561,703	1,595
Laurens	73,350	789	11,635	77
Oconee	16,455	119	36,480	198
Pickens	9,656	40	12,860	38
Spartanburg	78,002	1,485	206,530	1,645
<u>Regional Total</u>	<u>\$316,119</u>	<u>4,806</u>	<u>\$1,013,654</u>	<u>4,167</u>

Capital Investments & Jobs Created

Source: S.C. State Development Board.

	1985	1989
Anderson	\$1,103,523,153	\$ 1,604,489,458
Cherokee	260,936,330	348,592,475
Greenville	3,633,598,726	5,493,254,434
Laurens	274,602,611	379,180,187
Oconee	310,174,141	422,355,403
Pickens	497,142,429	645,945,594
Spartanburg	2,410,506,281	3,194,822,268
<u>Regional Total</u>	<u>\$8,490,483,671</u>	<u>\$12,088,639,819</u>

Gross Retail Sales

Source: S.C. State Tax Commission.

	(\$000)	
	<u># Offices</u>	<u>Deposits</u>
Anderson	70	\$1,206,054
Cherokee	13	326,897
Greenville	162	3,766,291
Laurens	18	376,963
Oconee	18	416,364
Pickens	32	574,783
Spartanburg	81	1,495,862
<u>Regional Total</u>	<u>394</u>	<u>\$8,163,214</u>

Banking

(1989 Total Bank Deposits)

Total deposits includes Commercial Banks, Mutual Savings Institutions, and Credit Unions.

Sources: Decision Research Sciences, Inc., "1989-1990 Branch Directory and Summary of Deposits."

LABOR / EMPLOYMENT

	<u>1985</u>	<u>1989</u>
Anderson	60,710	66,950
Cherokee	20,200	22,460
Greenville	149,470	169,450
Laurens	20,070	23,420
Oconee	24,100	28,050
Pickens	41,110	47,410
Spartanburg	98,310	109,590
<u>Regional Total</u>	<u>413,970</u>	<u>467,330</u>

Employment
(by place of residence)

Source: S.C. Employment Security Commission, "S.C. Labor Force & Industry, 1990."

	<u>1985</u>	<u>1989</u>
Anderson	8.8	4.6
Cherokee	7.8	5.2
Greenville	5.3	3.3
Laurens	8.9	4.7
Oconee	7.2	4.8
Pickens	6.6	3.8
Spartanburg	6.7	4.0
<u>Regional Total</u>	<u>6.7</u>	<u>3.9</u>

Unemployment Rate
(by place of residence)

Source: S.C. Employment Security Commission, "S.C. Labor Force & Industry, 1990."

	<u>1985</u>	<u>1989</u>
Anderson	66,600	70,150
Cherokee	21,900	23,690
Greenville	157,910	175,260
Laurens	22,020	24,580
Oconee	25,980	29,450
Pickens	44,030	49,270
Spartanburg	105,350	114,110
<u>Regional Total</u>	<u>443,790</u>	<u>486,510</u>

Civilian Labor Force
(by place of residence)

Source: S.C. Employment Security Commission, "S.C. Labor Force & Industry, 1990."

LABOR / EMPLOYMENT

	<u>1985</u>	<u>1989</u>	Nonagricultural (Wage & Salary) Employment (by place of work)
Anderson	47,700	54,100	
Cherokee	16,320	18,730	
Greenville	162,200	191,300	
Laurens	17,300	20,730	
Oconee	20,700	24,830	
Pickens	30,600	34,400	
Spartanburg	92,500	106,600	
<u>Regional Total</u>	<u>387,320</u>	<u>450,690</u>	

Source: S.C. Employment Security Commission, "S.C. Labor Force & Industry, 1990."

	<u>1985</u>	<u>1989</u>	Manufacturing Employment (by place of work)
Anderson	20,100	20,600	
Cherokee	8,430	9,250	
Greenville	49,100	52,300	
Laurens	7,890	8,250	
Oconee	9,530	9,990	
Pickens	11,600	12,300	
Spartanburg	37,100	39,300	
<u>Regional Total</u>	<u>143,750</u>	<u>151,990</u>	

Source: S.C. Employment Security Commission, "S.C. Labor Force & Industry, 1990."

	<u>1985</u>	<u>1989</u>	Non-manufacturing Employment (by place of work)
Anderson	27,600	33,500	
Cherokee	7,890	9,480	
Greenville	113,100	139,000	
Laurens	9,410	12,480	
Oconee	11,170	14,840	
Pickens	19,000	22,100	
Spartanburg	55,400	67,300	
<u>Regional Total</u>	<u>243,570</u>	<u>298,700</u>	

Source: S.C. Employment Security Commission, "S.C. Labor Force & Industry, 1990."

QUALITY OF LIFE

Average Annual Rainfall:	50.55 inches
Average Temperature:	59.8 Degrees F
Average January Minimum:	35.1 Degrees F
Average July Maximum:	87.6 Degrees F
Number of Days with Maximum of 90 Degrees or Above:	30
Number of Days with Minimum of 32 Degrees or Below:	59
Heating Degree Days:	3321
Cooling Degree Days:	1524

Climate

Source: U.S. Department of Commerce, Local Climatological Data, 1989 Annual Summary.

	<u>All Items</u>	<u>Grocery</u>	<u>Housing</u>	<u>Utilities</u>	<u>Trans.</u>	<u>Health</u>	<u>Misc.</u>
Atlanta, GA	102.0	98.9	98.7	115.6	103.0	117.4	97.0
Charlotte, NC	99.8	96.2	103.1	97.1	97.8	104.8	100.2
Columbus, OH	106.3	103.1	111.7	107.7	109.4	100.0	103.9
Greensboro, NC	98.8	94.9	96.6	97.4	97.3	90.4	105.6
<i>Greenville, SC</i>	95.8	96.7	92.5	104.7	92.9	79.8	99.4
Jacksonville, FL	96.9	99.1	89.9	99.9	101.6	103.8	96.2
Knoxville, TN	93.7	91.5	92.0	92.4	93.3	82.0	99.6
Memphis, TN	93.6	96.0	86.6	90.3	105.2	84.9	95.7
Raleigh, NC	98.1	94.5	100.5	113.0	91.2	95.9	96.4
<i>Spartanburg, SC</i>	97.3	97.4	83.6	102.9	101.6	84.5	106.4

Cost of Living

Source: ACCRA Cost of Living Index, 3rd Quarter 1990.



HEALTHCARE & EDUCATION

<u>Hospital</u>	<u># of Beds</u>
Allen Bennett Memorial	70
Anderson Memorial	560
Baptist (Easley) Medical Center	109
Cannon Memorial	55
Greenville General	89
Greenville Memorial Medical Center*	802
Hillcrest	56
North Greenville	53
Oconee Memorial	160
St. Francis Hospital	237
St. Francis Women's Hospital	50
B.J. Workman Memorial	43
Doctors Memorial	108
Hope	16
Mary Black Memorial Hospital	208
Spartanburg Regional Medical Center	588
Upstate Carolina Medical Center	125
Wallace Thomson	143
Laurens District	64
<u>Total</u>	<u>3536</u>

Healthcare Facilities & Professionals

*Includes 90 beds at Marshall Pickens Psychiatric Hospital and 50 beds at Roger Peace Rehabilitation Hospital.

<u>County</u>	<u>Physicians</u>	<u>Dentists</u>
Anderson	219	60
Cherokee	39	10
Greenville	657	160
Laurens	45	14
Oconee	45	16
Pickens	82	27
<u>Spartanburg</u>	<u>370</u>	<u>88</u>
<u>Total</u>	<u>1457</u>	<u>375</u>



HEALTHCARE & EDUCATION

	<u>1988 Enrollment</u>	Colleges & Universities
Anderson College, Anderson County	1,045	
Bob Jones University, Greenville County	4,390	
Central Wesleyan College, Pickens County	679	
Clemson University, Pickens County	14,794	
Converse College, Spartanburg County	1,251	
Furman University, Greenville County	3,205	
Greenville Technical College, Greenville County	6,111	
Limestone College, Cherokee County	921	
North Greenville College, Greenville County	532	
Presbyterian College, Laurens County	1,108	
Spartanburg Methodist College, Spartanburg County	976	
Spartanburg Technical College, Spartanburg County	1,725	
Tri-County Technical College, Anderson County	2,326	
U.S.C. Spartanburg, Spartanburg County	3,265	
Wofford College, Spartanburg County	1,118	
<u>Regional Total</u>	<u>43,446</u>	

Source: S.C. State Data Center, Division of Research & Statistical Services.



MAJOR MANUFACTURERS


<u>Company</u>	<u>Employees</u>	Manufacturers – 1000+ Employees
Kemet Electronics Corporation (Greenville)	2,200	
Hoechst Celanese Corporation (Spartanburg)	2,000	
Michelin Tire Corporation – Manufacturing Division (Greenville)	1,800	
Clinton Mills, Inc. (Laurens)	1,776	
Stouffer Foods Corporation (Cherokee)	1,720	
Spring Industries, Inc. Lyman Dyeing & Finishing (Spartanburg)	1,689	
Michelin Tire Corporation – Manufacturing Division (Anderson)	1,500	
Torrington Company, Clinton Bearings Plant (Laurens)	1,411	
Michelin Tire Corporation – Manufacturing Division (Spartanburg)	1,300	
BASF Corporation, Fibers Division (Anderson)	1,266	
W.R. Grace & Company, Cryovac Division (Greenville)	1,260	
Owens-Corning Fiberglas Corporation (Anderson)	1,212	
Ryobi Motor Products Corporation (Anderson)	1,203	
JPS Automotive Products Group, Parker Plant (Greenville)	1,200	
DowBrands, Home Care Division (Greenville)	1,105	
MEMC Electronics Materials, Inc. (Spartanburg)	1,027	
Hoechst Celanese Corporation, Polyester Film Div. (Greenville)	1,020	
Sangamo Weston, Inc., Oconee Plant (Oconee)	1,000	
WCI, Refrigerator Division (Anderson)	1,000	

Source: S.C. State Development Board, 1990 Industry Directory.



FOR MORE INFORMATION

- **Anderson Area Chamber of Commerce**
P.O. Box 1568
Anderson, SC 29622
Tel: 803/226-3454, Fax: 803/226-3300
- **Cherokee County Chamber of Commerce**
P.O. Box 1119
Gaffney, SC 29342
Tel: 803/489-5721, Fax: 803/487-3399
- **Clemson Chamber of Commerce**
P.O. Box 202
Clemson, SC 29633
Tel: 803/654-1200
- **Easley Chamber of Commerce**
P.O. Box 241
Easley, SC 29641-0241
Tel: 803/859-2693
- **Fountain Inn Chamber of Commerce**
P.O. Box 568
Fountain Inn, SC 29644
Tel: 803/862-2586, Fax: 803/862-3705
- **Greater Greenville Chamber of Commerce**
P.O. Box 10048
Greenville, SC 29603
Tel: 803/242-1050, Fax: 803/282-8549
- **Greater Greer Chamber of Commerce**
P.O. Box 507
Greer, SC 29652
Tel: 803/877-3131, Fax: 803/877-0961
- **Laurens County Chamber of Commerce**
P.O. Box 248
Laurens, SC 29360
Tel: 803/833-2716, Fax: 803/833-6935



FOR MORE INFORMATION

- **Mauldin Chamber of Commerce**

P.O. Box 645
Mauldin, SC 29662
Tel: 803/297-1323

- **Seneca Chamber of Commerce**

P.O. Box 855
Seneca, SC 29679
Tel: 803/882-2097

- **Simpsonville Chamber of Commerce**

P.O. Box 605
Simpsonville, SC 29681
Tel: 803/963-3781

- **Spartanburg Area Chamber of Commerce**

P.O. Box 1636
Spartanburg, SC 29304
Tel: 803/594-5000, Fax: 803/594-5055

THE REAL ESTATE REPORT

THE I-85 BUSINESS BELTTM
SOUTH CAROLINA

❖ **Economic Forecast for 1992**

Lower Interest Rates Should Produce Recovery

❖ **The I-85 Business Belt**

A Kaleidoscope of Opportunity

❖ **Surveys**

Office Space, Business and Industrial
Parks, Mixed-Use Facilities, Retail Space,
Warehouse and Industrial Space, and
Available Land Sites

1992

*Anderson
Cherokee County
Clemson
Easley
Fountain Inn
Greenville
Greer
Laurens County
Mauldin
Seneca
Simpsonville
Spartanburg*



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- 230,000 SF Regional headquarters for CRSS
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- Extensive landscaping, four lakes, jogging trails
- All utilities available



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THE REAL ESTATE REPORT
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Survey Methodology

This the fourth comprehensive survey of commercial real estate conducted in the seven counties of the I-85 Business Belt. This report is intended to serve as a reference tool for new and expanding businesses, developers, and anyone with an interest in the commercial real estate market of this region.

The 13 chambers of commerce who make up the I-85 Business Belt include: Anderson County, Cherokee County, Clemson, Easley, Fountain Inn, Gaffney, Greenville, Greer, Laurens County, Mauldin, Seneca, Simpsonville, and Spartanburg.

The surveys of commercial real estate cover the seven counties encompassed by these chambers; including Anderson, Cherokee, Greenville, Laurens, Oconee, Pickens, and Spartanburg counties; all of which are located in South Carolina. *The I-85 Business Belt Real Estate Report* is a joint effort of the I-85 Business Belt, Atlantic Publication Group, Inc., and The Market Profile Group, Inc.

The Market Profile Group, Inc. is responsible for all data collection, surveys, research, and analysis. Established in 1989 by Hara T. Knight, this research consulting firm specializes in real estate market research. Mrs. Knight has an extensive background in regional economic analysis, demographics and planning.

Included in this issue are surveys of the following real estate areas: Office Space (page 13), Business and Industrial Parks (page 24), Mixed-Use Facilities (page 27), Retail Space (page 28), Warehouse and Industrial Space (page 42), and Available Land Sites (page 47). Along with each survey, an overview and analysis is provided to highlight trends and point out significant developments.

The Survey of Office Space includes multi-tenant office buildings with a minimum of 15,000 square feet in Greenville County and 6,000 square feet in all other counties. Office buildings in Greenville and Spartanburg counties are zoned and mapped for easy reference.

The Business and Industrial Parks survey covers facilities having "flex space" combinations of office and warehouse space in a

corporate environment. Industrial parks are also included.

A listing of Mixed-Use Facilities includes buildings having two or more uses that would exclude them from being included in the office, retail or industrial surveys.

The Survey of Retail Space includes retail centers having a minimum of 20,000 square feet and five tenants. Location maps are included for Greenville and Spartanburg counties and analysis is provided by zones for these two counties.

The Warehouse and Industrial Space covers available buildings which are for sale or rent and may be single- or multi-tenant. No minimum square footage requirement is applied to this category.

The Inventory of Available Land Sites generally includes undeveloped sites which are available for commercial or industrial use. Details on several hundred sites are provided, indexed by zoning classification and location.

Both The Market Profile Group, Inc. and Atlantic Publication Group, Inc. would like to express their grateful appreciation to all survey participants who provided valuable assistance in the preparation of *The I-85 Business Belt Real Estate Report*. Appreciation is also extended to the local chambers of commerce who assisted in the preparation of our report.

If specific information is needed on a building or site, please contact the leasing company or owner at the number provided for each property. We hope that this report will serve as a valuable tool for its users, and we welcome suggestions from our readers in order to make it so.

This information has been obtained from sources which are deemed reliable and neither The Market Profile Group, Inc., nor Atlantic Publication Group, Inc. will be held responsible for data omissions, errors, or price changes. If errors or omissions do exist, please contact:

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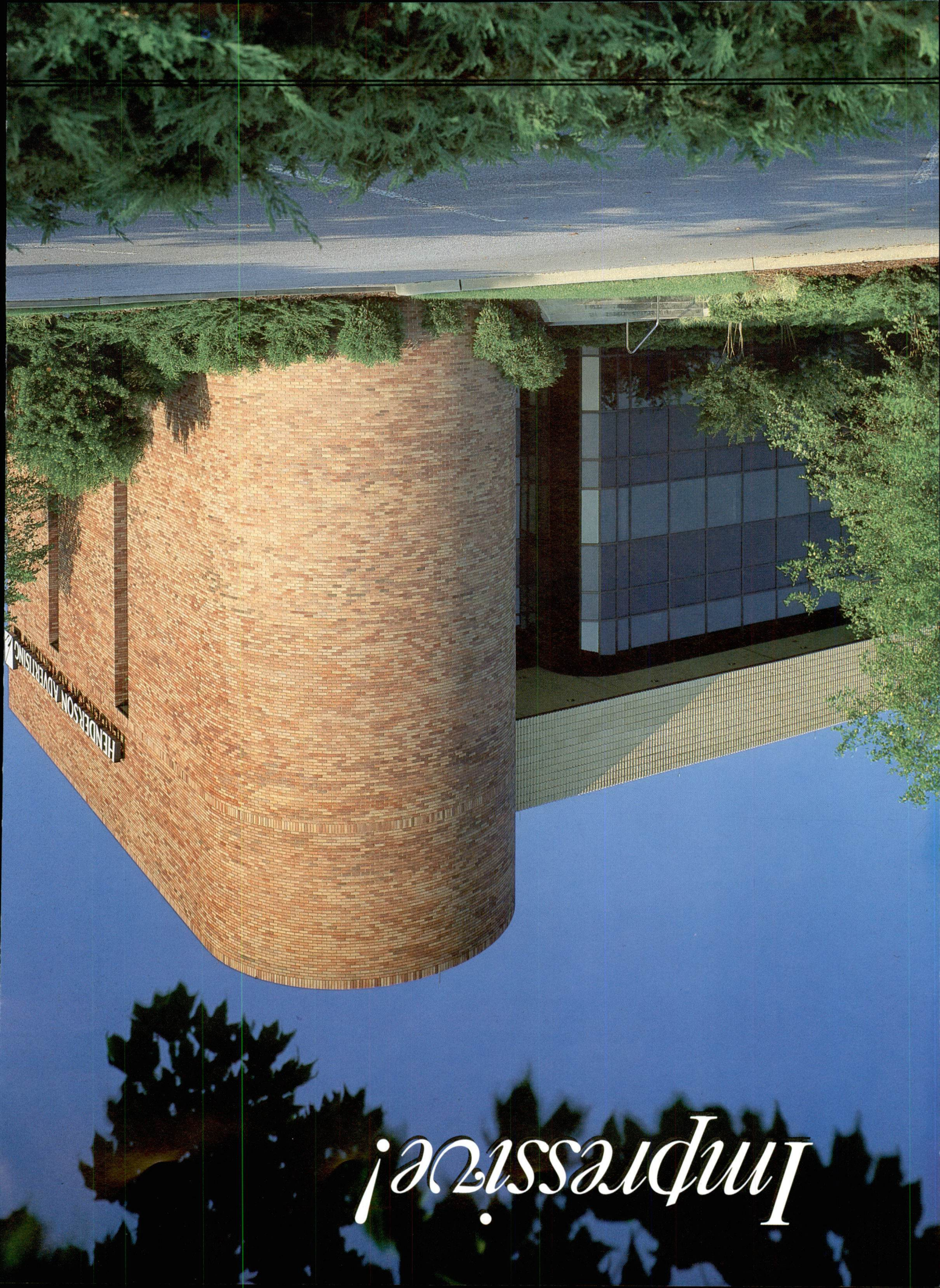
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Upstate Chambers Weather the Recessionary Storm

by F. Ben Haskew, Jr., president,
Spartanburg Area Chamber of Commerce

Jim Hite is Alumni Professor of Agriculture and Applied Economics at Clemson University. He is also a Senior Fellow at the university's Strom Thurmond Institute of Government and Public Affairs.

Hite has some good news for us: like the rest of the nation, he reports, South Carolina and the I-85 Business Belt have had to struggle with the effects of a economic recession. Now here's the good news: while the recession has been deep and wide in some parts of the nation, its impact on the I-85 Business Belt has been relatively mild.

In the article he prepared for this issue of the *I-85 Real Estate Report*, Hite cites a number of reasons as to why our particular region has been able to weather the recessionary storm. As you read through this issue, you will undoubtedly be able to add to Hite's conclusions. All along the I-85 corridor, Chambers of Commerce in seven counties Ander-

son, Cherokee, Greenville, Laurens, Pickens, Oconee and Spartanburg -- have monitored and promoted capital investment in one of the fastest growing markets in the nation. We would concur with Hite's findings and add a few sidebars of our own.

In this issue is Anne Clapper writes about how throughout the I-85 region, American and international businesses have found a "Kaleidoscope of Opportunity;" the I-85 Chamber group has plenty to brag about when it comes to our quality of life.

We hope that all of this information, in addition to the comprehensive real estate surveys included in this issue, will encourage you to take a look at the I-85 region as a whole and later at specific communities when you consider relocating or expanding your business. Chambers in the region stand ready to assist you; just give us a call. ➡

THE REAL ESTATE REPORT
THE I-85 BUSINESS BELT™
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Letters

A Comprehensive Information Source

As a national CPA firm, Kenneth Leventhal & Company analyzes real estate in most of the major markets across the country. Very few of these markets offer an information source as comprehensive as *The I-85 Business Belt Real Estate Report*. The information you provide allows us to reach more timely and cost beneficial conclusions about the properties we analyzed in Greenville - Spartanburg.

William W. McGuire
KENNETH LEVENTHAL &
COMPANY

Excellent Information For All Markets

As an analyst with Citicorp Real Estate, I monitor the real estate market in Greenville - Spartanburg in order to provide market updates to the company. While doing research in our library, I found the 1991 edition of *The I-85 Business Belt Real Estate Report*. This publication presents excellent information for all markets (i.e. office, industrial, etc.) in a clear and concise manner.

Lee Beth Veater
Account Officer
CITICORP

Comprehensive Report

Thank you for your assistance with my subscription to *The I-85 Business Belt Real Estate Report*. When I assume my duties as Branch Development Representative for Nations Bank in South Carolina, development, statistical, and economic information will be particularly useful in formulating location strategies for the bank's branch network across the state.

Mat Watkins
MARKETING OFFICER
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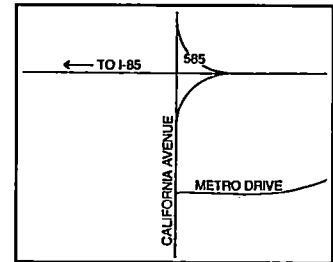
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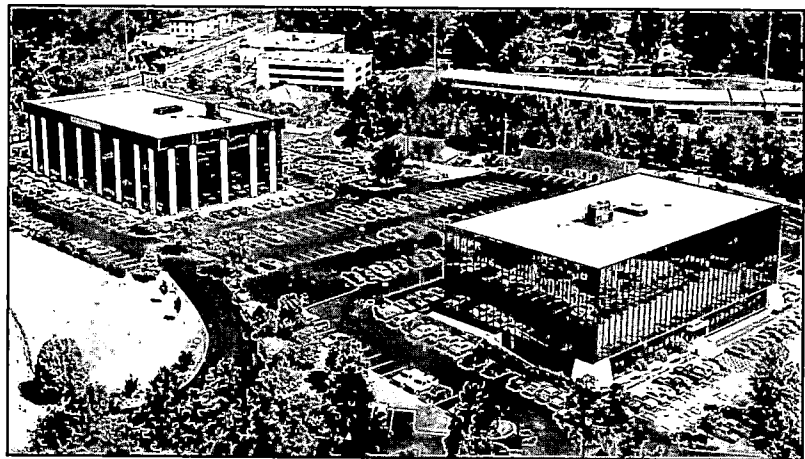


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Lower Interest Rates Should Produce Recovery

Jim Hite, Alumni Professor of Agriculture and Applied Economics and a Senior Fellow of the Strom Thurmond Institute of Government and Public Affairs at Clemson University.

The economic fundamentals are falling into place for a relatively strong economic recovery, but gloom and doom forecasts could shake consumer confidence and make the recovery anemic.

Like the rest of the nation, South Carolina and the I-85 Business Belt have been experiencing the economic recession. Yet while the recession has been deep in some parts of the country, the local economy has had a relatively mild recession.

Nationally, unemployment rose from 5.1 percent in May 1990 to 7.2 percent in February 1991, and after showing some signs of recovery in late summer, again approached 7 percent by the end of 1991. The unemployment rate in South Carolina has remained below the national average throughout the recession, but has exhibited much the same pattern as seen in the national data.

If past recessions are any guide, unemployment rates will not come down until the recovery is well underway. At this writing, unemployment rates for early 1992 are not yet available, but the preliminary indications are that January unemployment will be relatively high. The number of South Carolinians applying for unemployment was down in February 1992, suggesting that recovery is now on the way.

What happens to the economy of the I-85 Business Belt in 1992 depends in large part on what happens to the national economy. Lower interest rates are expected to stimulate at least a mild recovery in the national economy by the second quarter as debt loads are refinanced. Although economic problems in Germany and Japan may preclude a strong growth in U.S. exports, the exchange rate on the U.S. dollar should give a boost to exports of American manufactured goods. Because the I-85 economy has a large manufacturing component, the region benefits significantly from a cheap dollar that makes foreign goods dear in this country and U.S.-made goods cheap in overseas markets.

Lower interest rates can be expected to have a particularly beneficial effect on construction. While a recent study by the Furman Company of Greenville indicates that there is some over supply of commercial real estate on the market, the overhang is relatively small compared to many other parts of the country. With today's interest rates, residential housing is at the lowest price in 20 years, and improvements in consumer confidence should bring large numbers of buyers into the housing market.

There are also encouraging signs of recovery in state tax collections. Sales tax collections have picked up and are running about 8 percent above a year ago. Withholdings for income taxes is also up by almost the same percentage, indicating that while fewer people are working,

those with jobs are earning more. It is true that the increases are measured against particularly depressed state tax collections in 1991, but the fact that increases are occurring suggests that the worst of the recession is over.

The key to recovery lies in consumer confidence. Consumers have money but are afraid to spend it because they are worried about job security. While a recession to correct excesses associated with the debt-based boom of the 1980s was inevitable, gloom and doom forecasts may have played a role in triggering the second dip in this double-dip recession. The fundamentals for a healthy recovery are now in place and if consumer confidence is not spooked, the recovery of the I-85 may be surprisingly strong by the second half of 1992. ♦

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The I-85 Business Belt: A Kaleidoscope of Opportunity

by Anne Clapper

Imagine this: a group of communities clustered about a major Interstate highway, all approximately halfway between New York and Miami. Add economic growth, heritage, culture, education, clean air and sparkling water, and the result would be the I-85 Business Belt in northwestern South Carolina. Here are just a few of the amenities — and possibilities — that the I-85 Business Belt offers to those who choose to call it home:

Anderson County

Anderson County borders the picturesque shores of Lake Hartwell, a stunning man-made lake with 962 miles of shoreline. Every year, thousands of visitors appreciate the lake and its beauty and return often, whether it's for a Sunday picnic or a week of camping and fishing. Some are tourists, but many visitors to the lake make their homes right here in Anderson County. A recent housing survey of the county identified more than 2,100 apartments and nearly 800 condominium units, in addition to a wide range of traditional housing.

Anderson County's young people — and older learners as well — benefit from programs and activities offered at the six colleges and universities located in Anderson county or nearby. Anderson College, a four-year, liberal arts college founded in 1911, has a long-standing reputation for excellence and is the home of the area's major performing arts series, Centre Stage. Anderson's 1,110-seat Fine Arts center is the setting for many public performances. Tri-County Technical College, Forrest College, Erskine College, Central Wesleyan and Clemson University, which is in Pickens County, round out the area's educational offerings. Symphony concerts and local art galleries attract large audiences throughout the year, and the new Civic Center hosts a wide variety of events.

Cherokee County

Just say peaches — that's one of two things the people of Cherokee County tout as their claim to fame. Residents of Cherokee County, Gaffney and Blackburg go all out to salute one of the state's top agricultural crops and ma-

nor economic endeavors. Now into its second decade, the South Carolina Peach Festival has evolved into an 11-day celebration that attracts visitors from all over the country. The 1992 festival will be held July 16-26.

As the site of two major battles during the nation's Revolutionary War, Cherokee County has also inherited a piece of the nation's history. The Battle of Kings Mountain forced the British to reevaluate their strategy, and it was the Battle of Cowpens that initiated the chain of events that ended the war.

But Cherokee County is more than history and agriculture. In addition to the area's traditional textile products, Cherokee County has become a major supplier of a variety of sophisticated manufactured goods.

Greenville County

With a population of 330,000, Greenville County has more people than any other county in South Carolina. The largest employer in the area is the School District of Greenville County, with the Greenville Hospital System and Michelin North America not far behind. Over the last half century, the county has evolved from an early textile community to a producer of computer components, machine tools, gas turbines, pharmaceutical products and a host of other high-tech industries. In 1990, \$680 million in capital investment created more than 2,500 new jobs.

Furman University, Bob Jones University, North Greenville College and Greenville Technical College are the county's major suppliers of higher education, and local elementary schools consistently receive honors for quality teaching and education.

Residents of Greenville County also rely on the county's local hospital network to provide the most advanced medical services. The Greenville Hospital System has a national reputation for innovation and quality service. St. Francis Hospital is Greenville's only private, not-for profit hospital. St. Francis recently inaugurated the new St. Francis Women's Hospital, which specializes in women's health services. The Shriner's Hospital for Crippled Children operates from a \$62 million

complex in Greenville and offers sophisticated treatment in the areas of orthotics and prosthetics at no charge to children under 18 years of age who meet certain requirements of need.

In downtown Greenville, the Peace Center for the Performing Arts is the city's crowning jewel. This \$42 million center, built largely through private donations, includes two separate theaters, a cafe, an outdoor amphitheater and a cabaret. No need to travel to New York to see "Cats;" the Peace Center is on their agenda, and other performers, such as Shirley McClaine, have performed to sold-out crowds.

Laurens County

Sumter National Forest, the Appalachian Trail, and Lake Greenwood are all located in Laurens County. It's a total of 722 square miles of green space — a beautiful place to live and work, but that's only part of the attraction of Laurens County. Opportunities for recreation abound, including a new US Open quality golf course developed by Arnold Palmer, and the entire family will enjoy Laurens County swimming pools, biking and saddle clubs.

Residents and visitors alike also have access to a wealth of social and cultural activities. Presbyterian College, the Laurens County Arts Council, the Little Theatre and the Community Concert Association pride a continuous offering of music, dance, theater and the visual arts.

Looking to enhance your lifestyle by upgrading your education? Presbyterian College has been listed among the best small colleges in America by *U.S. News and World Report*, and the college invites outstanding high school students to study college-level courses during their high school years.

Textiles play a major part in the Laurens economy, but distribution centers and manufacturing facilities provide diversity in the work force. The Wal-Mart Distribution Center, which opened in 1988, employs 1,400 people.

Oconee County

More than 60 industries are located in Oconee County. From textiles to metals to plastics, industry here in this beautiful corner of the state has a

payroll of over \$170 million. Agriculture is also a big part of the county's economy, and Oconee County is known far and wide as "Apple Country."

Oconee County is also home to the Sumter National Forest, a pristine oasis of 33,000 square miles. For those who love to fish, the Upcountry of Oconee County offers an excellent catch of trout in the mountain streams and bass in nearby Lake Keowee.

Tourists and residents of the I-85 region delight in spending a morning or afternoon at the World of Energy, built by Duke Power. The World of Energy is adjacent to Duke Power's Oconee Nuclear Generating Station, one of the largest nuclear power plants in the country.

Pickens County

The landscape may be green most of the time, but get out the orange and white during football season. Those are the home colors of the Clemson Tigers. The Tigers are one of the region's main attractions, and football fans are rarely disappointed when the Tigers take the field.

The Clemson University campus, in Pickens County, was once part of the plantation of John C. Calhoun, eminent statesman and Vice President of the United States. Today, more than 16,000 students are enrolled in the university's nine colleges. Clemson is part of the South Carolina State University System of colleges and universities.

At the northern end of the county, the Blue Ridge Mountains provide a backdrop for hiking and sightseeing at Table Rock and Caesar's Head state parks.

Spartanburg County

Over the past four years, Spartanburg County has enjoyed over \$1 billion in new and expanded capital investment. Once a center for local and national textile manufacturing, Spartanburg and the surrounding towns have now acquired an international flair. More than 60 international companies from 11 different countries — from Canada to Mexico, Austria to Japan — have settled in the area. The Greenville-Spartanburg airport, which is just west of the city along I-85, makes it easy for international businesses to travel from Spartanburg to cities across the country and across the world. The airport provides service and convenience to over one million passengers a year.

It's a short ride from the airport to all points along the I-85 Business Belt, including downtown Spartanburg. South Carolina's largest publicly held corporation, TW Services,

has spurred renewed interest in downtown commercial and office development in the city with its recent completion of a magnificent 17-story office tower.

Outside of the office, Spartanburg is home to nine private and public golf courses. For those with even more ambition and energy, there is the annual "Assault on Mount Mitchell," a national cycling race. Spartanburg is also the home of the Spartanburg Phillies, a Class A professional baseball team associated with the Philadelphia team of the same name.

Involvement in the arts is an

important part of community life in Spartanburg. In addition to the many cultural offerings provided by local colleges and universities, Spartanburg Memorial Auditorium proudly hosts 250 events a year, attracting top performers such as Patti LaBelle, Rudolph Nureyev, Barbara Mandrell, the Pittsburgh Symphony and the Royal Winnepeg Ballet.

If these brief descriptions of life in the I-85 Business Belt have piqued your interest, you can learn more about any of the seven counties by calling or writing the local Chambers of Commerce. You'll be glad you did! ♦♦

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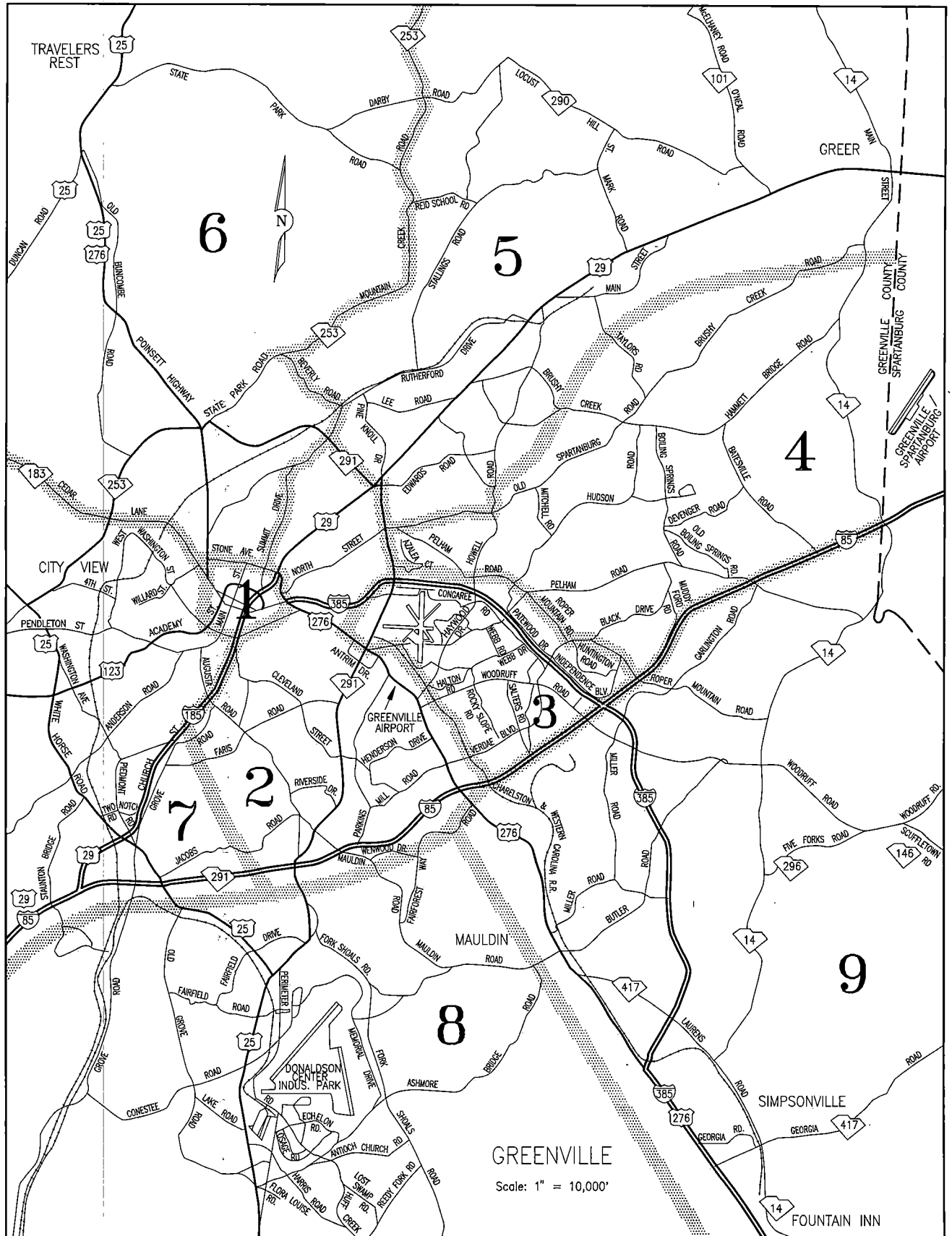
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Greenville Area Office and Retail Map



Office Space

A total of 149 buildings make up the inventory of multi-tenant office buildings in the I-85 Business Belt, which are located in Anderson, Greenville, Oconee and Spartanburg counties.

Summary statistics for the I-85 Business Belt show that rentable office space now totals 5,370,990 square feet. This represents net growth of only 7.1 percent of the market since the 1991 survey.

The overall occupancy rate for the I-85 Business Belt was recorded at 76.9 percent, with total available square feet of 1.24 million. The 1991 occupancy figure was 77.3 percent, which indicates that occupancy for the region has remained virtually unchanged. Net absorption for this survey period is -3,455.

Lease rates for the region now average \$12.77, up from the \$12.54 cited for 1991.

New construction is at an all-time low with only one small office building under construction in Anderson County. While the survey does indicate that there is more than one-half million square feet of planned space, it is doubtful that any of these projects will begin construction before the end of 1992.

An overall summary of the regional office market is provided in Table 1, and historical occupancy figures are presented in Table 2. Occupancy rates from 1989 to 1992 show that the region has remained in the 73 percent to 77 percent range.

Methodology

The purpose of the annual Survey of Office Space is to monitor trends in the local office market, with special emphasis on occupancy, lease rates, and new construction. Two minimum square footage requirements are utilized, based on the relative size of the market; in Greenville County, multi-tenant office buildings having a minimum of 15,000 rentable square feet are included, while the survey includes those facilities with a minimum of 6,000 square feet in the remaining six counties. Information on buildings which are under construction, under renovation, and planned is provided but not included in the analysis of occupancy and lease rates. Average lease rates are

based only on those properties which provide current rates. Those listing lease rates as "Negotiable" are not included in our calculations. The office space survey includes both for-lease and condominium office buildings. Business Parks (or Flex-Space properties) are not included; however they are surveyed as part of the Business and Industrial Park Survey, found on page 24. Also, office buildings which are occupied primarily by the medical community are not included.

Anderson County

Two buildings make up the inventory in Anderson County, totalling 26,201 square feet, with an occupancy rate of 65 percent. The average lease rate is \$9.29. One building is under construction, which will add 6,300 square feet of new space to the Anderson office market.

Greenville County

Occupancy in Greenville remained unchanged in Greenville County, at 76.5 percent. The current survey shows total rentable square footage to be 4,445,621. Comparing this figure to the 1991 total of 4,424,051 square feet shows a net increase of 21,570 square feet. Several small buildings were removed from the market or converted to mixed use space. The only additions included the completion of renovations at McAlister Plaza (158,000 square feet) and new construction at Overlook Office Park.

Absorption figures reveal that only 15,847 square feet were absorbed into the market. As this is the first year to include absorption data in our report, historical figures are not available for the sake of comparison.

Lease rates continue to hover in the \$13.00 range, as they have since 1990. The current reported average is \$13.26. Leases in newer "Class A" space are approximately \$18.00 to 20.00 per square feet. Rent concessions are prevalent throughout the market, making effective rents a good bit lower than posted rates. It is important to note that these calculations are based only on those buildings for which lease rates are available.

The Downtown office market (Zone 1) remains highly competitive with other submarkets as it maintains a market share of 41 percent. Occupancy in this area climbed from 78.6 percent in 1991 to the present level of 83.6 percent. With no new construction slated for 1992 and 1993, occupancy should continue to improve.

Developers will keep a close watch on further new developments in Downtown, as economic expansion of the CBD remains strong. Millions of dollars have been invested in the South Main Street area in the last three years; including The Peace Center for Performing Arts, new offices for Duke Power, Bowater, and the Greenville Water System, as well as several new restaurants. These developments may spur further investment in the multi-tenant office market.

In remaining market areas, no new construction is expected for the remainder of 1992. Several planned projects are listed in our report, however, developers have given no indication that any of these will break ground in the next 12 to 18 months.

Oconee County

Oconee County has two buildings which meet the criteria for inclusion in our survey. These total 23,500 square feet, and show an occupancy rate of 78.7 percent. Lease rates average \$7.50. No new buildings are expected to be constructed in the near future.

Spartanburg County

Rentable office space in Spartanburg County totaled 875,568 square feet. With 527 available square feet, the occupancy rate stands at 79.5 percent. This is a decrease in occupancy from the 1991 study of two percentage points.

No new construction is listed in the current survey. Planned space includes over 400,000 square feet, however, plans for construction are not expected this year.

Based on reported lease rates, Spartanburg's office tenants are paying an average of \$9.25 per square feet. This is \$0.30 less than the average cited in the 1991 survey. ♦♦

Table 1
Regional Office Space Summary

January 1992

County	Rentable Sq.Ft.	Available Sq.Ft.	Occupancy Rate (%)	No. of Bldgs.	Average Rate (%)	Under Const.	Planned Const.	Sq.Ft. Absorbed
Anderson	26,201	9,275	64.6	2	9.29	6,300	0	(3,975)
Greenville	4,445,721	1,046,224	76.5	106	13.26	0	136,750	15,847
Oconee	23,500	5,000	78.7	2	7.50	0	0	2,300
Spartanburg	875,568	179,527	79.5	39	9.25	0	408,000	(17,627)
Region	5,370,990	1,240,026	76.9	149	12.77	6,300	544,750	(3,455)

Table 2
Office Trends, 1989 - 1992

County	Rentable Sq. Ft.				Occupancy (%)			
	1989	1990	1991	1992	1989	1990	1991	1992
Anderson	42,201	26,201	26,201	26,201	66.8	90.5	79.8	64.6
Greenville	4,188,532	4,608,780	4,424,051	4,445,721	77.9	72.8	76.5	76.5
Oconee	23,500	23,500	23,500	23,500	72.3	72.3	68.9	78.7
Spartanburg	760,838	912,806	877,168	875,568	65.3	74.0	81.4	79.5
Region	5,015,071	5,571,287	5,350,920	5,370,990	75.9	73.1	77.3	76.9

Table 3
Office Space Survey By Area - Greenville County

January 1992

Zone	Rentable Sq.Ft.	Market Share (%)	Available Sq.Ft.	Occupancy Rate(%)	Sq.Ft. Absorbed	No. Bldgs.	Average Lease	Range of Lease	Under Construction	Planned Construction
1-Downtown	1,831,384	41.2	299,563	83.6	25,237	24	\$13.63	\$7.00 to 19.00	0	0
2-Midtown	605,919	13.6	216,676	64.2	18,152	24	10.47	\$6.50 to 14.25	0	30,000
3-I-385 Corridor	1,512,594	34.0	316,804	79.1	(20,359)	39	13.86	\$3.00 to 15.50	0	70,000
4-Eastside	125,000	2.8	4,943	96.0	(11,343)	10	13.09	\$12.00 to 14.00	0	18,000
5-Wade Hampton	38,750	0.9	6,088	84.3	1,712	4	11.44	\$8.00 to 13.00	0	18,750
6-Northwest	0	0	0	0.00	0	0	0.00	—	0	0
7-West	86,626	1.9	25,150	71.0	0	3	9.35	\$7.50 to 10.50	0	0
8-Southwest	125,448	2.8	117,000	6.7	2,448	1	12.75	\$12.00 to 13.50	0	0
9-Golden Strip	120,000	2.7	60,000	50.0	0	1	14.50	\$ 14.50	0	0
Total	4,445,721	100.0	1,046,224	76.5	15,847	106	13.26	\$3.00 to 19.00	0	136,750

Table 4
Office Space Summary - Spartanburg County

January 1992

Zone	Rentable Sq.Ft.	Market Share (%)	Available Sq.Ft.	Occupancy Rate(%)	Sq.Ft. Absorbed	No. Bldgs.	Average Lease (\$)	Range of Lease	Under Construction	Planned Construction
1-Westside	70,700	8.1	24,400	65.5	1,650	8	9.37	\$7.50 to 11.00	0	0
2-Midtown	725,868	82.9	144,127	80.1	(21,277)	26	9.46	\$3.50 to 15.25	0	408,000
3-Eastside	79,000	9.02	11,000	86.1	2,000	5	7.00	\$ 7.00	0	0
Total	875,568	100.00	179,527	79.5	(17,627)	39	9.25	\$3.50 to 15.25	0	408,000

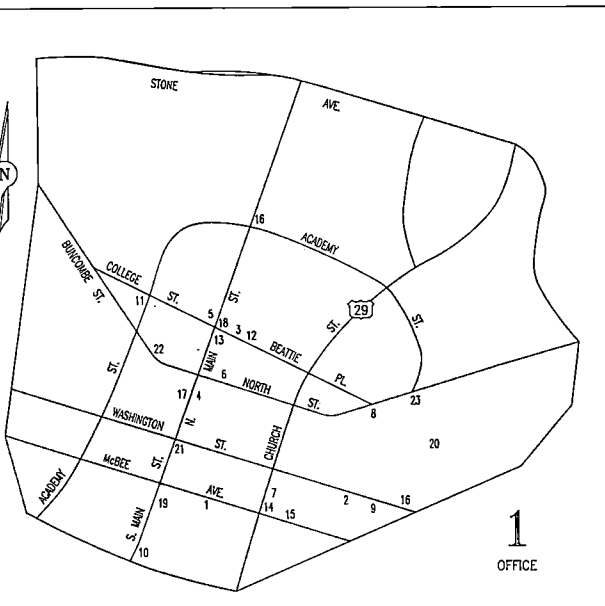
Table 5
Office Space Under Construction and Planned
 January 1992

Status	County	Name	GLA
Under Construction	Anderson	Med-Invest Development	6,300
Total Under Construction			6,300
Planned Construction	Greenville	Century at Keith (Ph.II)	30,000
		Orchard Ridge Office Park	70,000
		300 Pelham (Ph.II)	8,000
		Howell Ridge Office Park (Ph.II)	18,750
	Spartanburg	Bell Hill Offices	12,000
		400 Magnolia	28,000
		North Town Center	380,000
Total Planned Construction			563,050

Office Space Survey

Anderson

Name (Year Built) Address	County	Buildings Floors	Total / Rentable Sq. Ft. Available Sq. Ft.	Lease Price	Leasing Information	Zone Map No.
Med-Invest Development (UC) 215 E. Calhoun Street	Anderson	1	6,300 / 6,300 6,300	\$42.00/annual	The Furman Company Doug Williams / 242-5151	0
North Hills Professional Park (1987) Clemson Blvd.	Anderson	1	7,500 / 7,500 2,775	\$10.00	Windsor Aughtry Bruce Aughtry / 271-9855	0
Regency Building (1970) 2315 S. Main Street	Anderson	1	18,701 / 18,701 6,500	\$9.00, 1-3 Yrs., Full Services	Carolina Properties Bill Winter, III / 779-7191	0



Downtown Zone 1 Totals

Building in Zone	=	24
Rentable Sq. Ft.	=	1,831,384
Available Sq. Ft.	=	299,563
Occupancy Rate	=	83.6%
Aver. of Available Rates	=	\$13.63
Sq. Ft. Under Construction	=	0
Sq. Ft. Planned Construction	=	0

Greenville

Name (Year Built) Address	County	Buildings Floors	Total / Rentable Sq. Ft. Available Sq. Ft.	Lease Price	Leasing Information	Zone Map No.
American Federal Bank Bldg. (1984) 300 E. McBee Ave.	Greenville	1	165,000 / 165,000	\$14.00, Gross	American Federal Bill Weede / 255-7215	1
800 Building, The (1965) 800 E. Washington St.	Greenville	1	16,600 / 16,600	\$7.00 to 9.00, Terms Neg.	Wm. Goldsmith Co. Jim Hopple, CCIM / 297-4970	1
C&S Bank Tower (1986) Church & Beattie Sts.	Greenville	2	16,600			2
C&S Bank Tower (1986) Church & Beattie Sts.	Greenville	12	178,429 / 178,429 16,000	\$16.50	Insignia Commercial Properties Victor Kieffer / 239-1495	1
Cable Building, The (1905) 100-108 N. Main St.	Greenville	1	30,000 / 30,000 8,000	Neg.	Middle Earth Ventures Courtney Shives / 235-6306	3
Daniel Building, The (1964) 301 N. Main St.	Greenville	1	313,190 / 313,190 60,000	\$13.50, Gross	The Furman Company Jan B. Cross / 242-5151	1
Dean Whitter Reynolds Center 105 East North Street	Greenville	25	60,000			5
Dean Whitter Reynolds Center 105 East North Street	Greenville	1	15,000 / 15,000 2,232	\$10.00	Kuester Properties, Inc. Allan Newcomb / 704-335-1414	1
Dunlop Building (1985) 131 Falls St.	Greenville	2	15,000			6
Dunlop Building (1985) 131 Falls St.	Greenville	1	23,800 / 23,800 4,500	\$11.00	Centennial American Prop. Doug Wynn / 271-3894	1
600 E. North Plaza (1962) 600 E. North Street	Greenville	3	4,500			7
600 E. North Plaza (1962) 600 E. North Street	Greenville	1	20,000 / 20,000 0	\$8.00 to 10.50	M.S. Shore Co., Inc. Mardy Shore / 235-3898	1
600 E. North Plaza (1962) 600 E. North Street	Greenville	2	0			8
600 E. Washington Street (1965)	Greenville	1	15,256 / 15,256 5,719	\$7.00 to 9.50, 1-3 Yrs.	Caine Company John Fort / 250-2800	1
600 E. Washington Street (1965)	Greenville	2	5,719			9
Falls Place (1913/85) 531 S. Main St.	Greenville	1	48,216 / 48,216 0	\$13.00 to 13.50	Reedy River Ltd. Partnership Marvin Coburn / 250-6949	1
Falls Place (1913/85) 531 S. Main St.	Greenville	5	0			10
First Plaza, The (1972) 301 College St.	Greenville	1	104,500 / 104,500 20,000	\$13.25	Caine Company George Zimmerman / 250-2800	1
First Plaza, The (1972) 301 College St.	Greenville	8	20,000			11
First Union Bank Tower (1984) One Shelter Place	Greenville	1	241,811 / 241,380 7,250	\$15.50	Insignia Commercial Properties Victor Kieffer / 239-1495	1
First Union Bank Tower (1984) One Shelter Place	Greenville	17	7,250			12
Greenville Commons (1982) 220 N. Main St.	Greenville	1	92,582 / 92,582 0	\$12.50	Insignia Commercial Properties Victor Kieffer / 239-1495	1
Greenville Commons (1982) 220 N. Main St.	Greenville	6	0			13

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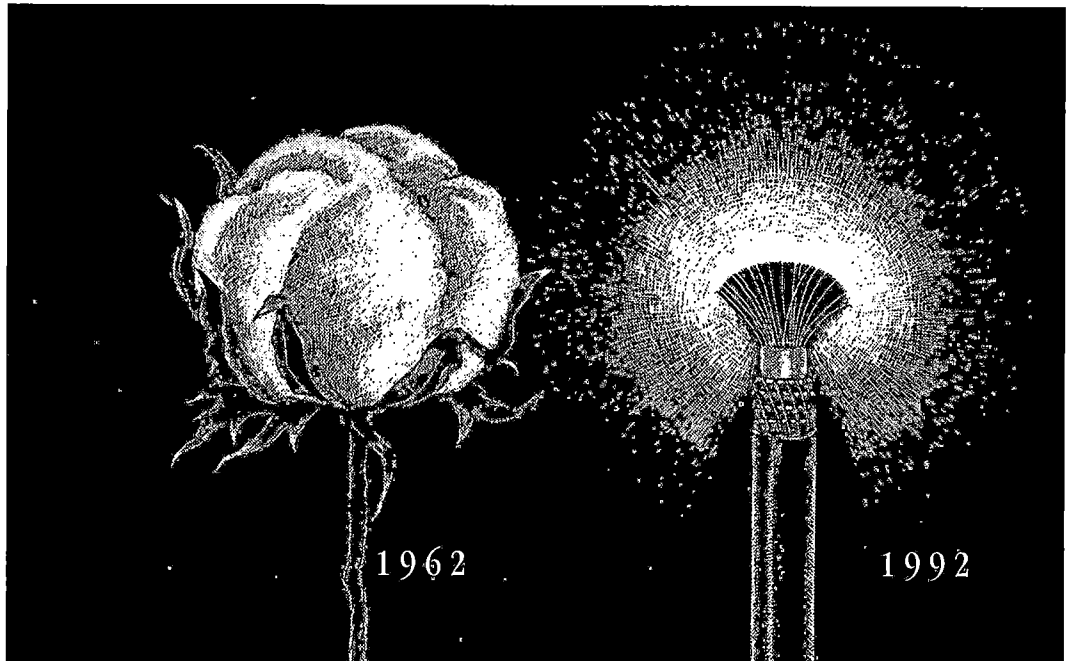
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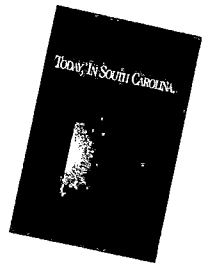
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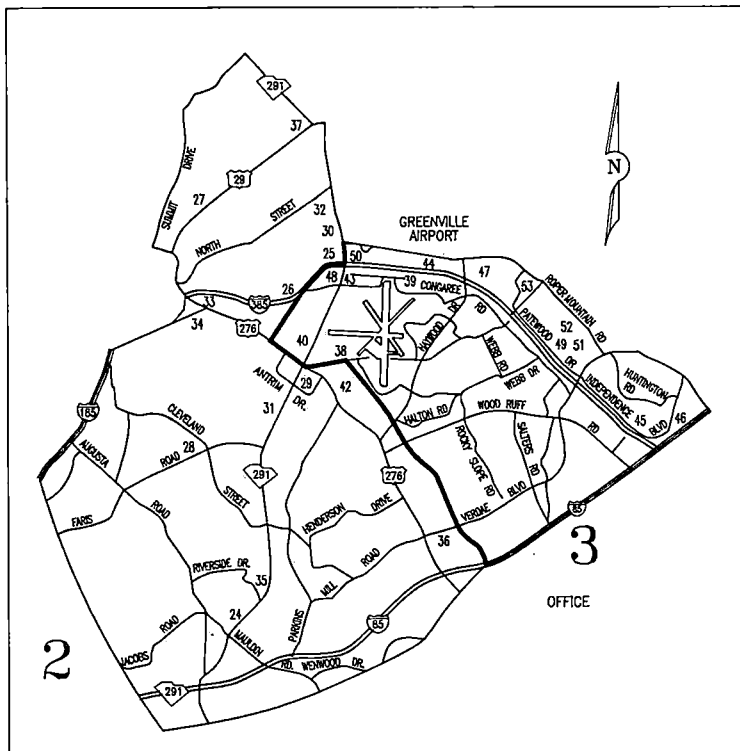
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Office Space Survey

Name (Year Built) Address	County	Buildings Floors	Total / Rentable Sq. Ft. Available Sq. Ft.	Lease Price	Leasing Information	Zone Map No.
501 McBee (1987) 501 McBee Ave.	Greenville	1 2	16,800 / 15,885 1,200	\$13.50, Gross	Padgett-Shouse Realty Ken Padgett / 242-0029	1 14
601 McBee (1989) 601 McBee Ave.	Greenville	1 2	19,800 / 18,900 3,000	\$13.50, Gross	Padgett-Shouse Realty Ken Padgett / 242-0029	1 15
620 N. Main Street (1970)	Greenville	1 3	30,000 / 28,000 9,200	\$9.50	The Furman Company Bill Burgess / 242-5151	1 16
NCNB Plaza (1974) 7 N. Laurens St.	Greenville	1 16	195,040 / 195,040 42,035	\$12.50, Neg.	The Webb-Stevenson Company Anna Stevenson / 232-8271	1 17
Ogletree Building, The (1990) 300 N. Main Street	Greenville	1 6	65,000 / 61,247 18,300	\$18.00 to 19.00.	The Furman Company Jan B. Cross / 242-5151	1 18
Old Chamber Building (1920/91) 135 S. Main Street	Greenville	1 11	36,300 / 36,300 9,000	\$9.50	Joe Thomason / 370-9092	1 19
Pettigru Place (1987) Pettigru & Boyce Streets	Greenville	2 3	20,000 / 20,000 6,000	\$8.00 Lease, Sell \$145,000	Cothran-Sims-Barker Bob Terrell / 242-5095	1 20
SCN Bank Bldg. (1974) 15 S. Main St.	Greenville	1 9	149,962 / 149,962 53,527	\$12.50 Neg.	The Webb-Stevenson Company Anna Stevenson / 232-8271	1 21
110 West North Street (1933)	Greenville	1 3	19,500 / 19,097 0	\$11.00 Gross	The Furman Company Jan Cross / 242-5151	1 22
Williams at North Building (1974) 700 E. North Street	Greenville	1 2	23,000 / 23,000 2,500	Neg.	Century 21 - Bryan Realty Tom Bryan / 233-2121	1 23



Midtown Zone 2 Totals

Buildings in Zone	=	24
Rentable Sq. Ft.	=	605,919
Available Sq. Ft.	=	216,676
Occupancy Rate	=	64.2%
Aver. of Available Rates	=	\$10.47
Sq. Ft. Under Construction	=	0
Sq. Ft. Planned Construction	=	30,000

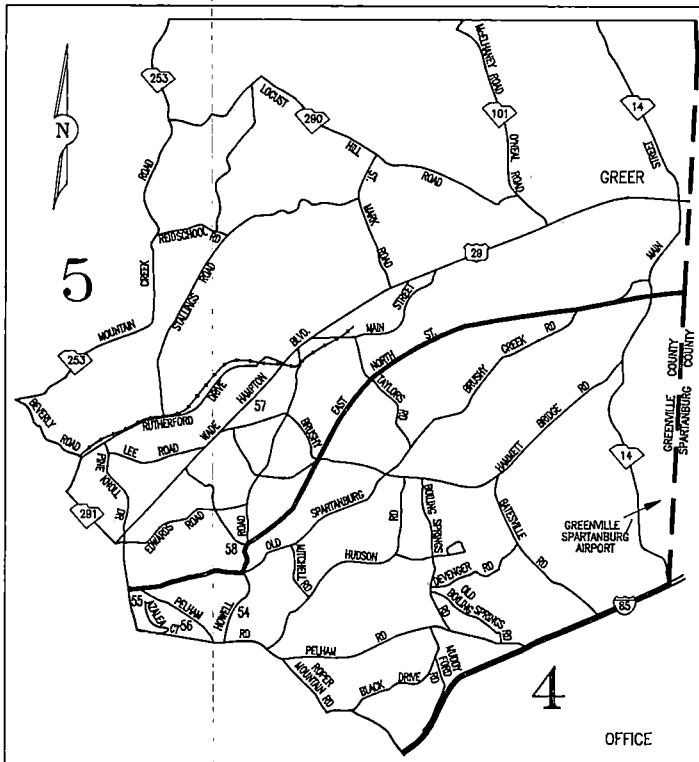
I - 385 Corridor Zone 3 Totals

Buildings in Zone	=	39
Rentable Sq. Ft.	=	1,512,594
Available Sq. Ft.	=	316,804
Occupancy Rate	=	79.1%
Aver. of Available Rates	=	\$13.86
Sq. Ft. Under Construction	=	0
Sq. Ft. Planned Construction	=	70,000

Name (Year Built) Address	County	Buildings Floors	Total / Rentable Sq. Ft. Available Sq. Ft.	Lease Price	Leasing Information	Zone Map No.
850 Building, The (1975) 850 S. Pleasantburg Dr.	Greenville	1 3	34,500 / 34,500 0	\$12.00 to 13.00, Gross	O'Neal Engineering Judy O'Neal / 232-7392	2 24
Century Plaza (1972) 211 Century Dr.	Greenville	1 2	50,104 / 50,104 16,539	\$10.50, Gross	The Furman Company Jan B. Cross / 242-5151	2 25
Century at Keith (1986) 5 Century Dr.	Greenville	1 2	30,000 / 30,000 5,200	\$11.00, Gross	The Furman Company Jan B. Cross / 242-5151	2 26
Century at Keith (Phase II)(PL) 5 Century Drive	Greenville	1 2	30,000 / 30,000 30,000		The Furman Company Jan B. Cross / 242-5151	2 26
Chick Hampton Bldg. (1970) 1 Chick Springs Rd.	Greenville	1 3	37,900 / 35,295 8,100	\$7.50, Neg.	Fulcrum Properties Tom Wheeler / 233-0896	2 27
Faris at Cleveland (1987) Faris & Cleveland Sis.	Greenville	2 2	20,000 / 20,000 2,000	\$9.75	Windsor/Aughtry Co. Dinks DuPree / 271-9855	2 28
Hunt, DuPree, Rhine Building (1958/67) 55 S. Pleasantburg Drive	Greenville	1 2	16,000 / 16,000 0	Neg.	Pleasantburg Properties Part. Jo Ann Segars / 242-4951	2 29
Joyner Building / (1966-69) 745 N. Pleasantburg Drive	Greenville	1 3	19,500 / 19,500 0	\$6.50	Joyner Commercial Barbara Swift / 242-4466	2 30
McAlister Plaza Office Park (1965/91) S. Pleasantburg Drive	Greenville	4 5	158,000 / 158,000 138,000	Neg.	The Furman Company Jan B. Cross / 242-5151	2 31
North Executive Plaza (1984) 2320 East North St.	Greenville	1 2	38,400 / 38,400 12,000	\$6.50 to 7.75	Shaw Resources Ron Shaw / 233-6391	2 32
Overlook Office Park (1990) I-385 & U.S. 276	Greenville	4 2	21,840 / 29,120 3,600	\$13.00	Meridia, Inc. Tom DeMint / 232-8076	2 33
420 Park Avenue (1986)	Greenville	1 3	50,000 / 44,500 0	\$13.00	Liberty Properties Group, Inc. Donna Dorn / 268-8420	2 34
Riverside Office Condos (1982) 880 S. Pleasantburg Drive	Greenville	1 2	56,000 / 56,000 9,000	\$7.00 to 9.00	Windsor/Aughtry Co. Dinks DuPree / 271-9855	2 35
100 Verdae Building (1989) 100 Verdae Blvd.	Greenville	1 4	60,645 / 58,500 11,237	\$14.25	Caine Company John Fort / 250-2600	2 36
1809 Wade Hampton Bldg. (1984) 1809 Wade Hampton Blvd.	Greenville	1 2	16,000 / 16,000 11,000	\$8.50, Plus Util./Jan.	The Furman Company Jan Cross / 242-5151	2 37

Office Space Survey

Name (Year Built) Address	County	Buildings Floors	Total / Rentable Sq. Ft. Available Sq. Ft.	Lease Price	Leasing Information	Zone Map No.
American Enterprise Plaza 10 Ramseur Court	Greenville	1	26,000 / 26,000 15,600	Neg.	Stegall Sales Don Stegall / 269-3361	3 38
Corporate Plaza (1988) 403 Woods Lake Road	Greenville	1	24,000 / 21,680 6,326	Neg.	Earle Furman & Assoc. Frank O'Brien/Dave Reeves / 232-9040	3 39
Eastlan Pointe (1984) 1427 Laurens Rd.	Greenville	2	16,250 / 16,250 10,000	\$6.00 to 7.75	Shaw Resources Ron Shaw / 233-6391	3 40
Goldsmith, Timmons, Garrett (1965) 110 Industrial Drive	Greenville	2	29,100 / 29,100 14,100	\$3.00	Wm. Goldsmith Co. Ray Guenther / 297-4970	3 42
Green Gate Office Park (1975) 25 Woods Lake Rd.	Greenville	8	104,356 / 101,156 42,340	\$8.50 to 11.00	Caine Company John Fort / 250-2800	3 43
Henderson Advertising II (1984) Pointe Circle	Greenville	1	26,250 / 26,250 0	\$13.50, Gross	Caine Company John Fort / 250-2800	3 44
Koger Center, The (1974-90) 150 Executive Center Dr.	Greenville	8	290,560 / 290,560 49,000	\$12.00 to 15.75, 1-Yr. Min.	Koger Properties, Inc. Don Correll / 288-5250	3 45
One Independence Pointe (1981) 1 Independence Pointe	Greenville	3	101,045 / 101,045 29,972	13.50 Gross, w/\$4.50 Exp.Stop	Caine Company Howard Hill/Dick Bailey / 250-2800	3 46
Orchard Ridge Office Park (1988) 15 Brendan Way	Greenville	3	53,000 / 53,000 2,500	\$13.50 to 14.50	Carolina Holdings, Inc. Bob Ingram / 458-8088	3 47
Orchard Ridge Office Park (PL) 15 Brendan Way	Greenville	1	70,000 / 70,000 70,000	Market Rate	Carolina Holdings, Inc. Bob Ingram / 458-8088	3 47
Park Central I (1962) 555 N. Pleasantburg Dr.	Greenville	1	72,589 / 72,589 16,553	\$14.50	The Furman Company Jan Cross / 242-5151	3 48
Park Central II (1986) 535 N. Pleasantburg Dr.	Greenville	1	41,864 / 41,864 17,191	\$14.50	The Furman Company Jan Cross / 242-5151	3 48
Park Central III (1987) 535 N. Pleasantburg Dr.	Greenville	1	46,158 / 46,158 3,822	\$14.50	The Furman Company Jan Cross / 242-5151	3 48
Patewood Plaza (1985-90) 30 Patewood Dr.	Greenville	5	340,000 / 340,000 35,000	\$15.50 Gross	Eastlan Capital, Inc. Mark Stewart / 288-4002	3 49
Piedmont Center (1973-74) 33,37 Villa Rd.	Greenville	2	150,000 / 141,020 50,945	\$11.50	Synco Properties Gene Hogan / 233-5058	3 50
Provident Building (1987) 250 Commonwealth Dr.	Greenville	1	48,000 / 45,822 11,750	\$13.50	The Furman Company Jan B. Cross / 250-2800	3 51
Sirrine at Patewood (1981) 2 Patewood Drive	Greenville	1	121,000 / 121,000 0	\$12.50 Triple Net	Horsham Properties Brooks Sloan / 242-2353	3 52
United Carolina Bank (1988) 770 Pelham Rd.	Greenville	1	39,800 / 39,100 11,705	\$12.50	Caine Company John Fort / 250-2800	3 53



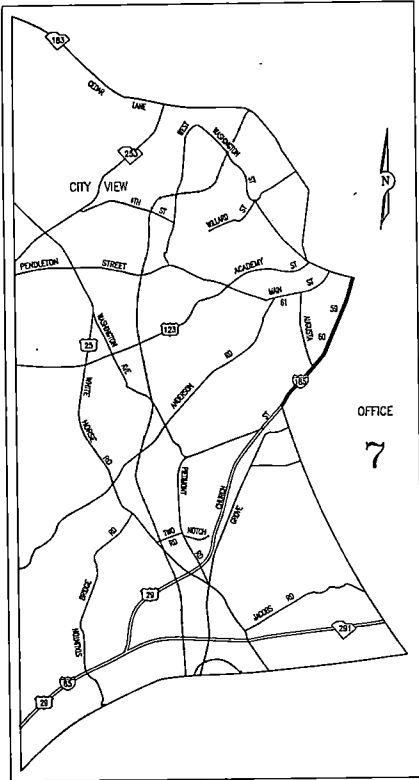
Eastside Zone 4 Totals

Buildings in Zone	=	10
Rentable Sq. Ft.	=	125,000
Available Sq. Ft.	=	4,943
Occupancy Rate	=	96.0%
Aver. of Available Rates	=	\$13.09
Sq. Ft. Under Construction	=	0
Sq. Ft. Planned Construction	=	18,000

Wade Hampton Zone 5 Totals

Buildings in Zone	=	4
Rentable Sq. Ft.	=	38,750
Available Sq. Ft.	=	6,088
Occupancy Rate	=	84.3%
Aver. of Available Rates	=	\$11.44
Sq. Ft. Under Construction	=	0
Sq. Ft. Planned Construction	=	18,750

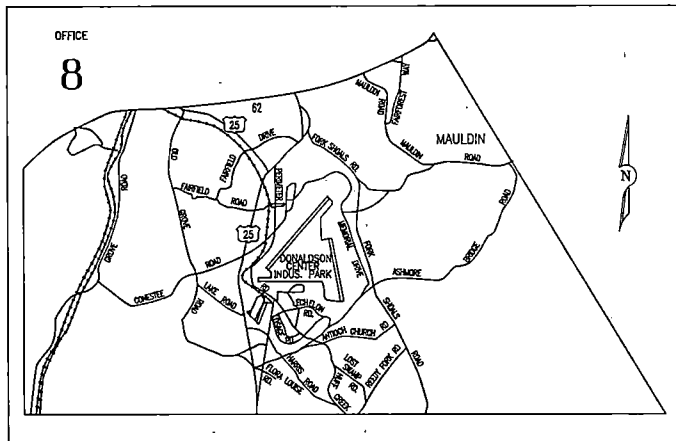
Name (Year Built) Address	County	Buildings Floors	Total / Rentable Sq. Ft. Available Sq. Ft.	Lease Price	Leasing Information	Zone Map No.
Haywood Commons (1988) 1212 Haywood Rd.	Greenville	6	32,000 / 32,000 2,500	\$12.00, Neg.	Dan M. Salle' Co. Dan Salle' / 234-7500	4 54
North Pointe I & II (1987) 728 N. Pleasantburg Dr.	Greenville	2	55,000 / 55,000 0	Market Rate	Carolina Holdings, Inc. Bob Ingram / 458-8088	4 55
300 Pelham (1988) 300 Pelham Rd.	Greenville	2	40,000 / 38,000 2,443	\$14.00 Gross	The Furman Company Jan B. Cross / 242-5151	4 56
300 Pelham (Phase II) (PL) 300 Pelham Rd.	Greenville	1	19,500 / 18,000 18,000	\$14.25, 3 Yr. Min.	The Furman Company Jan B. Cross / 242-5151	4 56
Hampton Walk I (1988) 2510 Wade Hampton Blvd.	Greenville	2	12,000 / 12,000 3,000	\$8.00 to 10.00, Jan. Not Inc.	Caine Company Reed Watson / 250-2800	5 57
Hampton Walk II (1989) 2510 Wade Hampton Blvd.	Greenville	1	8,000 / 8,000 0	Neg.	Greenville East Development Harold Jenkins / 268-3003	5 57
Howell Ridge Office Park I (1989) 530 Howell Rd.	Greenville	1	18,750 / 18,750 3,088	\$13.00	The Smith Co. of Greenville Dee A. Smith / 292-7000	5 58
Howell Ridge Office Park II (PL) 530 Howell Rd.	Greenville	3	18,750 / 18,750 18,750	Neg.	The Smith Co. of Greenville Dee A. Smith / 292-7000	5 58



West Zone 7 Totals

Buildings in Zone	=	3
Rentable Sq. Ft.	=	86,626
Available Sq. Ft.	=	25,150
Occupancy Rate	=	71.0%
Aver. of Available Rates	=	\$9.35
Sq. Ft. Under Construction	=	0
Sq. Ft. Planned Construction	=	0

Name (Year Built) Address	County	Buildings Floors	Total / Rentable Sq. Ft. Available Sq. Ft.	Lease Price	Leasing Information	Zone Map No.
300 Building, The (1972)	Greenville	1	48,000 / 46,226	\$9.00 to 10.50 Gross, 1-3 Yrs.	The Furman Company Jan Cross / 242-5151	7
300 University Ridge	Greenville	2	650			59
Dobson Building (1972) Church Street	Greenville	1	15,000 / 15,000	\$7.50	Dobson & Dobson Bill Thomas / 271-8171	7
	Greenville	2	3,500			60
Vardry Executive Center (1987) 24 Vardry St.	Greenville	1	30,000 / 25,400	\$9.50 to 10.50, U.,J,P	The Furman Company Jan B. Cross/Ford Borders / 242-5151	7
	Greenville	4	21,000			61

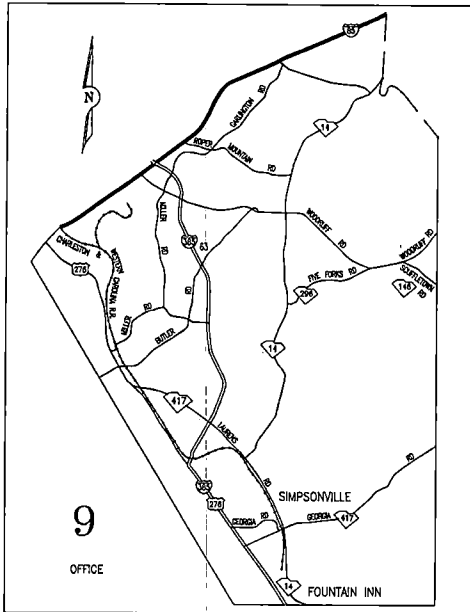


Southwest Zone 8 Totals

Buildings in Zone	=	1
Rentable Sq. Ft.	=	125,448
Available Sq. Ft.	=	117,000
Occupancy Rate	=	6.7%
Aver. of Available Rates	=	\$12.75
Sq. Ft. Under Construction	=	0
Sq. Ft. Planned Construction	=	0

Name (Year Built) Address	County	Buildings Floors	Total / Rentable Sq. Ft. Available Sq. Ft.	Lease Price	Leasing Information	Zone Map No.
Byron Bldg. (1988)	Greenville	1	125,448 / 125,448	\$12.00 to 13.50	The Furman Company Jan B. Cross/Ford Borders / 242-5151	8
I-85 & White Horse Rd.	Greenville	4	117,000			62

Office Space Survey



Golden Strip Zone 9 Totals

Buildings in Zone	=	1
Rentable Sq. Ft.	=	120,000
Available Sq. Ft.	=	60,000
Occupancy Rate	=	50.0%
Aver. of Available Rates	=	\$14.50
Sq. Ft. Under Construction	=	0
Sq. Ft. Planned Construction	=	0

Name (Year Built) Address	County	Buildings Floors	Total / Rentable Sq. Ft. Available Sq. Ft.	Lease Price	Leasing Information	Zone Map No.
Brookfield Plaza (1988) I-385 & Butler Rd.	Greenville Greenville	1 3	120,000 / 120,000 60,000	\$14.50, Gross	Easlan Capital, Inc. Mark Stewart / 288-4002	9 63

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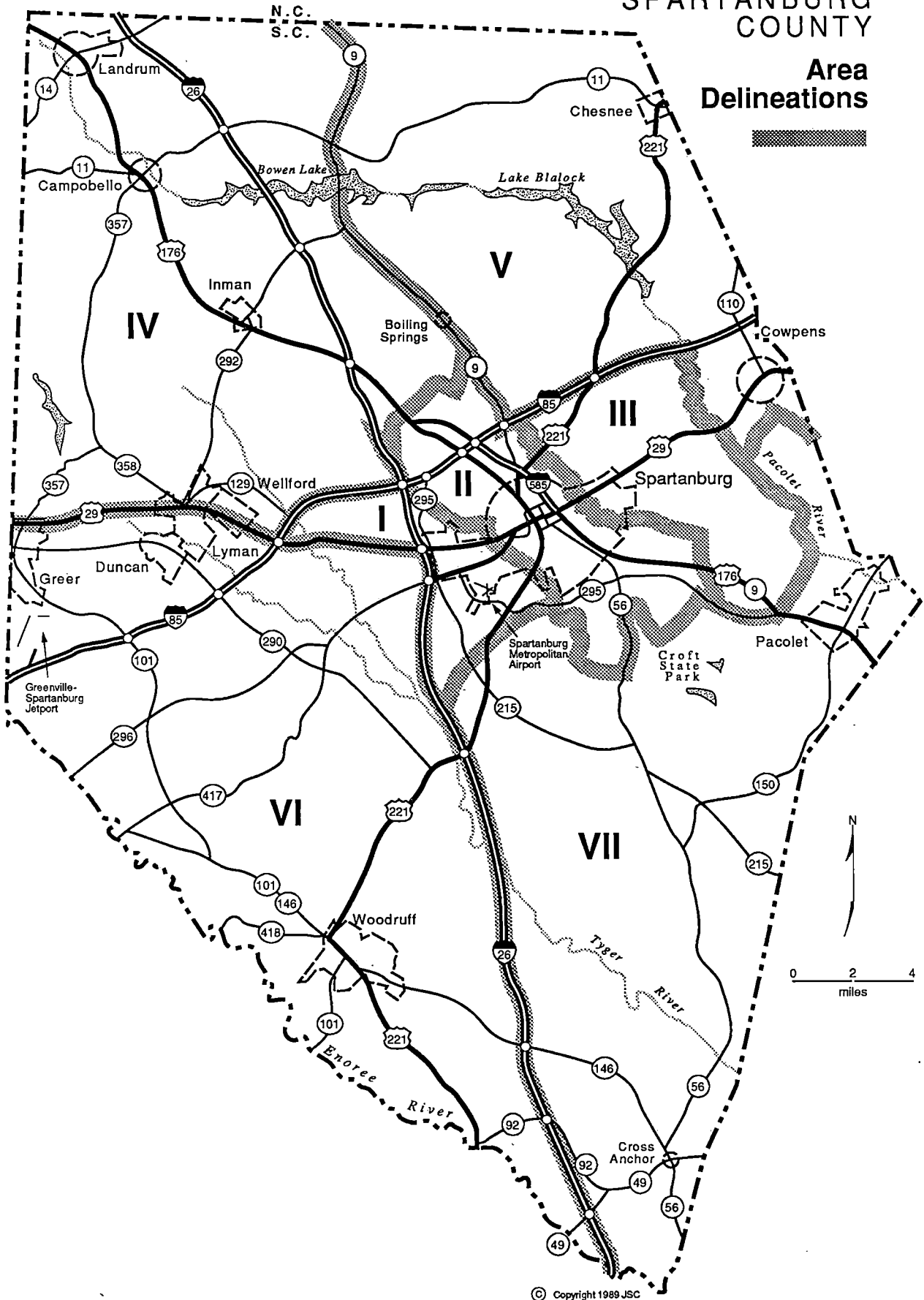
For information call

Lisa Cichan
(704) 332-3750

Spartanburg Area Office and Retail Map

SPARTANBURG
COUNTY

Area
Delineations



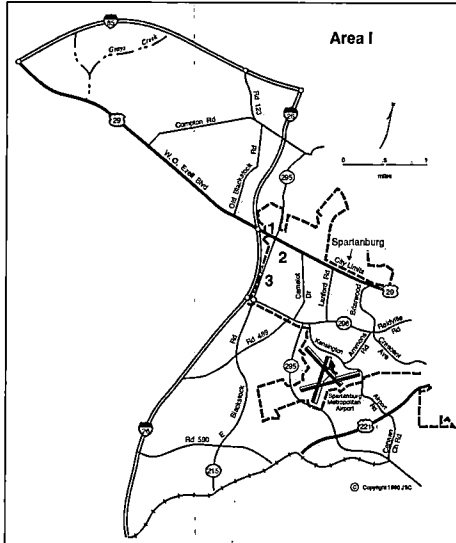
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Office Space Survey

Oconee

Name (Year Built) Address	County	Buildings Floors	Total / Rentable Sq. Ft. Available Sq. Ft.	Lease Price	Leasing Information	Zone Map No.
Century Plaza (1987) 100 Century Plaza, Circle	Seneca Oconee	1	10,000 / 10,000 0	\$7.50	Century 21 - Field Real Estate Kathy Field / 882-6680	0 0
Keowee Center (1979) US 123 Bypass	Seneca Oconee	1 2	13,500 / 13,500 5,000	Neg.	Coldwell Banker-Durham/Meehan Jere DuBois / 882-0168	0 0

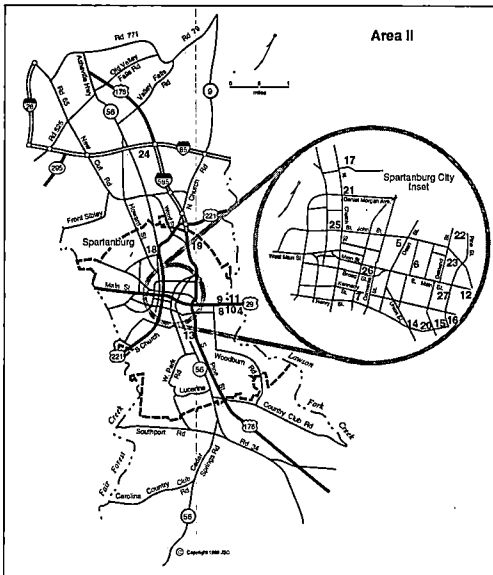
Spartanburg



Westside Zone 1 Totals

Buildings in Zone	=	8
Rentable Sq. Ft.	=	70,700
Available Sq. Ft.	=	24,400
Occupancy Rate	=	65.5%
Aver. of Available Rates	=	\$9.37
Sq. Ft. Under Construction	=	0
Sq. Ft. Planned Construction	=	0

Name (Year Built) Address	County	Buildings Floors	Total / Rentable Sq. Ft. Available Sq. Ft.	Lease Price	Leasing Information	Zone Map No.
Pointe West (1990) I-26	Spartanburg Spartanburg	1 2	40,000 / 40,000 16,000	\$10.00 to 11.00	Pulliam Investment Company Dan Dunn / 583-4344	1 1
Raintree Office Park 349 E. Blackstock Rd.	Spartanburg Spartanburg	6 1	20,700 / 20,700 6,300	\$7.50, 3 Yrs.	Cleveland White & Assoc. Haywood Edmunds / 583-4287	1 2
Westgate Executive Center (1980) 233 E. Blackstock Rd.	Spartanburg Spartanburg	1 1	10,000 / 10,000 2,100	\$7.50 to 10.00, 1-3 Yr., Net	Century 21 - Westgate Realty Melvin Covil / 576-0625	1 3



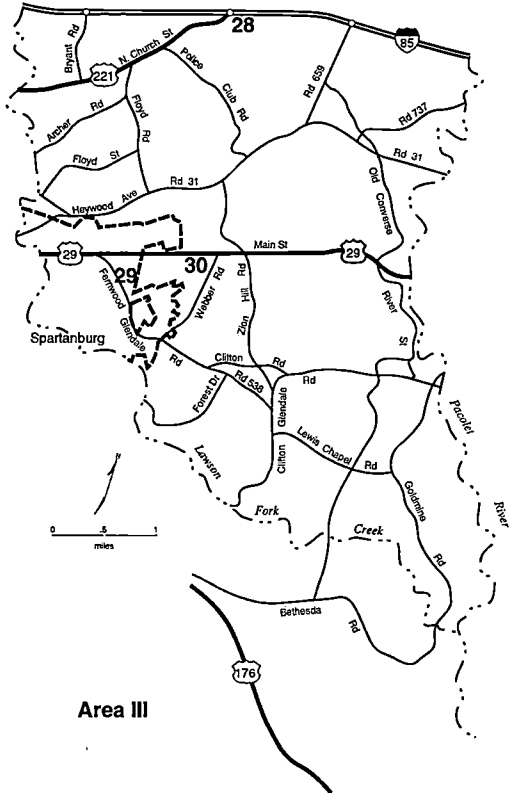
Midtown Zone 2 Totals

Buildings in Zone	=	26
Rentable Sq. Ft.	=	725,868
Available Sq. Ft.	=	144,127
Occupancy Rate	=	64.8%
Aver. of Available Rates	=	\$9.46
Sq. Ft. Under Construction	=	0
Sq. Ft. Planned Construction	=	408,000

Name (Year Built) Address	County	Buildings Floors	Total / Rentable Sq. Ft. Available Sq. Ft.	Lease Price	Leasing Information	Zone Map No.
Bell Hill Offices (1988) 905 East Main Street	Spartanburg Spartanburg	3 1	100,540 / 100,540 1,800	Neg.	Johnson Development Assoc. P. Haller/C. Edmunds / 585-2000	2 4
Bell Hill Offices (PL) 905 East Main Street	Spartanburg Spartanburg	1	12,000 / 12,000 12,000	Neg.	Johnson Development Assoc. P. Haller/C. Edmunds / 585-2000	2 4
180 Building, The 180 N. Dean Street	Spartanburg Spartanburg	1	10,200 / 10,200 3,900	\$3.50 to 4.00, Full Services	Lewis M. White & Assoc. Lewis M. White / 542-8008	2 5
210 Building, The (1974) 210 Chestnut Street	Spartanburg Spartanburg	1 1	7,500 / 7,500 1,500	\$8.00, 1-3 Yrs., Jan./Util.	Land Lease Corp. Harold McElhenny / 583-3696	2 6
269 Building, The (1988) 269 S. Church Street	Spartanburg Spartanburg	1 4	55,000 / 46,000 36,500	\$9.50 to 10.00, Util./Jan.	Hinson Management Jenneane Hinson / 582-7531	2 7

Office Space Survey

Name (Year Built) Address	County	Buildings Floors	Total / Rentable Sq. Ft. Available Sq. Ft.	Lease Price	Leasing Information	Zone Map No.
811 Building, The (1975) 811 E. Main Street	Spartanburg Spartanburg	1 2	7,550 / 7,550 0	\$7.50, 3-5 Yrs.	Dr. Les Jacobs / 573-9254	2 8
812 Building, The (1986) 812 E. Main Street	Spartanburg Spartanburg	1 2	6,600 / 6,600 1,625	\$11.50, Full Serv., 1-3 Yrs.	Pulliam Investment Co., Inc. Dan Dunn / 583-4244	2 9
1447 Building, The (1980) 1447 E. Main Street	Spartanburg Spartanburg	1 2	8,800 / 8,800 1,750	Neg.	Piedmont Services John Easterling, Jr. / 582-6969	2 10
1451 Building, The 1451 E. Main Street	Spartanburg Spartanburg	1 2	8,800 / 8,800 1,100	\$9.50, 3 Yrs., Full Services	King, Hray, & Kanas Lex Hray / 582-4365	2 11
Cleveland-White Building (1970) 531 E. Main Street	Spartanburg Spartanburg	1 3	20,000 / 20,000 0	\$7.50 to 10.00	Cleveland White & Assoc. Brad Thomas / 583-6387	2 12
Corporate Square (1960) 364 S. Pine Street	Spartanburg Spartanburg	2 2	24,000 / 24,000 5,000	\$8.50 to 9.00, Kit./Jan./Conf.	Sand Dollar Properties Vickie G. Myers / 583-2907	2 13
360 E. Henry Street Building (1980) 360 E. Henry Street	Spartanburg Spartanburg	1 1	8,000 / 8,000 0	\$8.50, Terms Neg.	George Brandt 582-2962	2 14
First Citizens Building (1966) 450 E. Henry Street	Spartanburg Spartanburg	1 3	17,495 / 17,495 3,050	\$7.00 to 8.00	First Citizens Bank Darrelene Shaw / 585-9331	2 15
Glendalyn on Pine Glendalyn St./Pine Street	Spartanburg Spartanburg	1 2	12,350 / 11,174 5,500	\$10.50 to 11.50	Olive Development Corp. Robert Olive / 919-777-1085	2 16
Johnson Bldg., The 220 N. Church street	Spartanburg Spartanburg	1 2	13,000 / 13,000 0	\$7.50	220 Associates Milton Smith / 582-8121	2 17
400 Magnolia (1990) 400 Magnolia Street	Spartanburg Spartanburg	1 2	4,000 / 4,000 4,000	\$10.50, Triple Net	Pulliam Investment Co., Inc. John Easterling, III / 583-6964	2 18
400 Magnolia (PL) 400 Magnolia Street	Spartanburg Spartanburg	7 2	28,000 / 28,000 28,000		Pulliam Investment Co., Inc. John Easterling, III / 583-6964	2 18
Merchants Plaza (1989) 110 Garner Rd.	Spartanburg Spartanburg	1 1	19,600 / 19,600 8,400	Neg., Triple Net	Johnson Development Assoc. P. Haller/C. Edmunds / 585-2000	2 19
Merrill Lynch Building (1984) 390 E. Henry Street	Spartanburg Spartanburg	1 2	17,217 / 17,217 0	\$12.00, 3-5 Yrs.	Cleveland White & Assoc. Haywood Edmunds / 583-4287	2 20
Montgomery Building (1930) 187 N. Church Street	Spartanburg Spartanburg	1 3	100,000 / 100,000 60,000	\$7.00	Montgomery Bldg. Mgt. Office Fred Oates / 582-0750	2 21
319 N. Pine Street 319 N. Pine Street	Spartanburg Spartanburg	1 2	8,000 / 8,000 1,127	\$8.45	JOGO Enterprises Mrs. Jo Helmers / 799-1951	2 22
Nations Plaza (1988) 101 N. Pine Street	Spartanburg Spartanburg	1 4	45,576 / 45,576 0	\$11.50 to 12.50	Southwind, Ltd. Ed Bagwell / 799-4485	2 23
North Town Center (PL) I-85/Asheville Highway	Spartanburg Spartanburg	10 3	380,000 / 380,000 380,000	Neg.	Johnson Development Assoc. P. Haller/C. Edmunds / 585-2000	2 24
Palmetto Bank Bldg. (1984) 101 W. St. John Street	Spartanburg Spartanburg	1 3	43,948 / 43,948 7,800	\$12.50 to 15.25, 1-5 Yrs.	Mark III Properties, Inc. John Beeson / 597-0513	2 25
Spartan Foods System Plaza (1990) Main Street	Spartanburg Spartanburg	1 19	185,968 / 185,968 0	Neg.	Spartan Foods Olin Thomson / 596-8418	2 26
Walter Scott Montgomery House (1909) 314 S. Pine Street	Spartanburg Spartanburg	2 3	11,900 / 11,900 1,075	\$12.00 to 13.00	Mid-South Management Vickie G. Myers / 583-2907	2 27



Eastside Zone 3 Totals

Buildings in Zone	=	5
Rentable Sq. Ft.	=	79,000
Available Sq. Ft.	=	11,000
Occupancy Rate	=	86.1%
Aver. of Available Rates	=	\$7.00
Sq. Ft. Under Construction	=	0
Sq. Ft. Planned Construction	=	0

Name (Year Built) Address	County	Buildings Floors	Total / Rentable Sq. Ft. Available Sq. Ft.	Lease Price	Leasing Information	Zone Map No.
Brian Lyttle Building (1969) I-85/US 221	Spartanburg Spartanburg	1 1	7,000 / 7,000 3,500	Neg.	Ted R. Johnson Realty Ted Johnson / 573-7172	3 28
Hillcrest Offices (1960/86) Fernwood Glendale Rd.	Spartanburg Spartanburg	1 1	43,000 / 43,000 4,500	\$7.00	Hillcrest Shopping Center John Floyd / 573-7271	3 29
Spartanburg Mews Complex (1986) 2375 E. Main Street	Spartanburg Spartanburg	3 1	29,000 / 29,000 3,000	Neg.	Cecil Construction Chip Cecil / 579-7835	3 30

Business and Industrial Parks

The Region

Over the past decade, the development of business and industrial parks along the I-85 Business Belt has had a tremendous impact on the ability of this area to recruit new and expanding firms. Located in six of the seven Business Belt counties, these facilities can be customized to fit the needs of the user; from office space, warehousing and distribution space, to industrial space. Most are relocated along major transportation routes, and offer modern buildings, full utilities, and attractive landscaping.

For the purposes of this report, a business park (or flex-space facility) is defined as a facility made up of 20 percent to 30 percent office space and the remaining 70 percent to 80 percent is devoted to warehousing or light industrial.

Industrial parks are generally medium- to large-scale developments which provide all necessary utilities and infrastructure for a variety of industrial users. In many instances, speculative buildings are constructed by the developer for sale or lease. It is also common for tracts of land to be available for sale or lease.

In our survey, a distinction is made between business parks (which are primarily flex-space developments) and industrial parks. Often there is a fine line which differentiates these type of properties, however, for our survey, each is labeled as one or the other. Our inventory is not intended to be an exhaustive list of all business and industrial parks in the region; only those provided to the researcher are

listed in our report. More detailed information on the individual buildings and sites contained in parks are provided in the Warehouse/Industrial Space Survey and Available Land Sites Survey.

According to the survey, 65 properties are listed in the I-85 Business Belt, accounting for more than 4 million square feet of space. Of this, roughly 1.1 million square feet are vacant, or 26.6 percent.

Anderson County

With four industrial parks, the inventory for Anderson County includes 442 available acres, with one available building at 10,000 square feet. One of the newest properties in Anderson County, is the Clemson Research Park, located in Pendleton.

Cherokee County

Cherokee County has two facilities, which include Meadowcreek Industrial Park and Beavercreek Park. The survey shows that 275 acres are available at Meadowcreek, and that an additional 20,000 square feet are planned at Beavercreek.

Greenville County

A total of 35 business/industrial parks make up the inventory for Greenville County this year. Gross square footage totals approximately 2.7 million square feet and available acreage at 1,414.

The 80-acre North Perimeter Business Park is under construction at the intersection of I-85 and SC 14, south of Greer. Six existing parks are planning to expand, for a total 783,400 square feet.

There are now four parks in Greenville County that offer more than 100 available acres; including Donaldson Center Airpark (320 acres available), Beechtree Industrial Park (432 available acres), Southchase (243 acres for sale), and the Exxon Property (300 acres).

Laurens County

In Laurens County, three industrial parks have a total of 651 acres available for development. The largest of these is Hunter Industrial Park, which has 484 acres available. The Laurens County Industrial Park, which is located between Clinton and Laurens, has 167 available acres. The Clinton Business Park has 33 available acres.

Pickens County

Four facilities have been developed in Pickens County in the last five years, the newest of which is Lakeside Technology Park in Easley. This park is home to Ahlstrom Pumps, where they have recently completed construction on their \$150 million plant. Approximately 30 acres remain available.

Spartanburg County

More than 2,100 acres of available land are located in Spartanburg's 18 existing business and industrial parks. At least seven of these parks offer more than 100 acres. Major expansions are planned at the Spartanburg Herald-Journal Park. This 180,000 square foot flex-space facility on I-85 will be increased by at least 575,000 square feet at some point in the future. ♦♦

Business and Industrial Parks Survey

Name Address	City County	Gross Sq. Ft. Available Sq. Ft.	Rates (From / To)	Available Acres	Leasing Information
Airport Business Park 126 N. McDuffie St.	Anderson Anderson	10,000 10,000	Neg.	175.0	Anderson Co. Plan. & Dev. Bd. Lawrence T. Campbell / 260-4043
Anderson Business Park I-84/SC 81	Anderson Anderson	0 0	\$30,000/ac	23.0	Anderson Co. Plan. & Dev. Bd. Lawrence T. Campbell / 260-4043
Belton Standpipe Ind. Park US 76/178	Belton Anderson	0 0	\$7,000/ac	44.2	Hart Corporation Craig Nielson / 233-3167
Clemson Research Park Hwy 187	Anderson Anderson	0 0	Neg.	200.0	Anderson Co. Plan. & Dev. Bd. Lawrence T. Campbell / 260-4043
Beavercreek Park Beavercreek Park Drive	Gaffney Cherokee	6,000 6,000	\$2.25/sq. ft./yr.	0.0	Joe Buice Joe Buice / 489-7194
Beavercreek Park(PL) Beavercreek Park Drive	Gaffney Cherokee	20,000 20,000	\$2.25/sq. ft./yr.	0.0	Joe Buice Joe Buice / 489-7194
Meadowcreek Industrial Park I-85/SC 18	Gaffney Cherokee	0 0	\$20,000 to 25,000/ac	275.0	CB Commercial Drew Chaplin / 704-331-1216

Business and Industrial Parks Survey

Name Address	City County	Gross Sq. Ft. Available Sq. Ft.	Rates (From / To)	Available Acres	Leasing Information
101 Industrial Park Victor Hill Rd.	Greer Greenville	30,000 30,000	\$2.50, Sell/Lease	0.0	T. Walter Brashier & Associates T. Walter Brashier / 271-7485
14/85 Business Park SC 14	Greer Greenville	23,650 16,803	Neg.	0.0	Sunbelt Properties Sherri Nasim / 271-0000
Beechtree Industrial Park Augusta Rd.	Greenville Greenville	186,000 0	Sell/Lease	432.0	Hughes Real Estate, Inc. Red Hughes / 242-4483
Boland Boland Park	Greenville Greenville	35,200 12,300	\$2.75 to 5.75	0.0	The Furman Company Greg Carter / 242-5151
Commerce East Business Park 417 S. Buncombe Drive	Greer Greenville	48,000 9,000	\$2.50 to 5.75	0.0	Dooley Enterprises Roy Dooley / 877-1721
Commerce East I 321-331 S. Buncombe Rd.	Greer Greenville	18,000 0	\$3.00 Wrhs, \$6.00 Office	0.0	Dooley Enterprises Roy Dooley / 877-1721
Creekside Office Park I Congaree Rd.	Greenville Greenville	12,700 2,000	\$8.00 to 10.50	0.0	J. T. Miller & Associates Tommy Miller / 235-0442
Creekside Office Park II(PL) Congaree Rd.	Greenville Greenville	49,000 49,000		0.0	J. T. Miller & Associates Tommy Miller / 235-0442
Design & Development Center II Interstate Blvd.	Greenville Greenville	33,960 8,170	\$3.50 Wrhs, \$6.50 Office	0.0	Caine Company Reed Watson / 250-2800
Donaldson Center Airpark 2 Exchange Street	Greenville Greenville	0 0	\$17,000 to 30,000/ac	320.0	Donaldson Development Comm. J.P. Southerland / 277-3152
Eastway Business Park SC 14	Greer Greenville	0 0	Aver. \$35,000/ac	6.0	Wm. Goldsmith Co. Wm. E. Streyer, CCIM / 297-4970
Exxon Property I-385	Fountain Inn Greenville	0 0	Neg., Build to Suit	300.0	Liberty PropertiesGroup, Inc. Anne Lewis / 268-8378
Golden Oaks Business Park Thousand Oaks Blvd.	Greenville Greenville	59,689 0	\$4.00 Wrhs, \$7.00 Office	0.0	The Furman Company Bill Burgess / 242-5151
Golden Oaks Business Park (PL) Thousand Oaks Blvd.	Greenville Greenville	20,000 0	\$4.00 Wrhs, \$7.00 Office	0.0	The Furman Company Bill Burgess / 242-5151
Hallmark/385 Business Park I-385/Smith Hines Rd.	Greenville Greenville	78,000 0	\$8.25	0.0	Hallmark Construction Brian Sullivan / 676-1310
Halton Business Park 120 Halton Rd.	Greenville Greenville	19,000 1,300	\$5.25 to 9.25	0.0	H. W. Davis Company Hank Davis / 233-0879
Haywood Road Industrial Park Byrdland Dr./Airview Dr.	Greenville Greenville	0 0	Neg.	4.0	Wm. Goldsmith Co. Wm. E. Streyer, CCIM / 297-4970
Highland Park 355 Woodruff Rd.	Greenville Greenville	51,807 0	\$9.00	0.0	Caine Company Mike Hall / 250-2800
Jetport Business Park I-85/Shelter Drive	Greer Greenville	0 0	\$35,900 to 55,900/ac	40.0	First Landmark G. Elisabeth Dula / 704-376-9500
Merovan Center 1200 Woodruff Rd.	Greenville Greenville	558,255 0	\$3.50 to 7.50	0.0	Merovan Corp. Harry Younginer / 297-6855
Merovan Center (PL) 1200 Woodruff Rd.	Greenville Greenville	113,400 113,400		0.0	Merovan Corp. Harry Younginer / 297-6855
North Perimeter Bus. Park (UC) I-85/SC 14	Greer Greenville	0 0	\$36,000/ac	80.0	Caine Company George Zimmerman / 250-2800
Old Mill Industrial Park Old Mill Rd./Intern'l Ct.	Greenville Greenville	7,200 7,200	\$32,500/ac, \$2.75-5.75 Lease	7.0	The Furman Company R. Bentley/G. Carter / 242-5151
Patewood Business Center 1 Marcus Rd.	Greenville Greenville	106,000 70,000	\$7.00, Net	0.0	Easlan Capital, Inc. Thomas C. Brown / 288-4002
Pelham Industrial Park Pelham Rd./SC 14	Greenville Greenville	25,000 25,000	\$1.50, Sale \$400,000	0.0	Dan M. Salle Co. Jon Schweigert / 234-7500
Pelham Ridge Business Center Pelham Rd.	Greenville Greenville	60,000 60,000	\$2.50	0.0	The Furman Company Greg Carter / 242-5151
Pelham/85 Business Center Pelham Rd.	Greenville Greenville	178,000 123,000	\$2.50 to 3.25/6.00 to 6.50	0.0	Lincoln Properties Steve Taylor / 404-262-3405
Southchase I-385/Southchase Ct.	Fountain Inn Greenville	0 0	\$30,000 to 45,000, Sell/Lease	243.0	Liberty PropertiesGroup, Inc. W.H. Camp, Jr. / 268-8378
Southgate Park Mauldin Rd.	Mauldin Greenville	15,000 15,000	\$35-50,000/acre	7.0	Wm. Goldsmith Co. Jim Hopple, CCIM / 297-4970
Southpark Industrial Blvd.	Greenville Greenville	0 0	\$40,000/ac	30.0	Earle Furman & Associates Pat McNamara / 234-1600
Southridge Business Park Mauldin Rd.	Greenville Greenville	30,000 4,000	\$3.50 to 6.50	0.0	Caine Company Dick Bailey / 250-2800
Southridge Business Park (PL) Mauldin Rd.	Greenville Greenville	30,000 30,000	\$3.50 to 6.50	0.0	Caine Company Dick Bailey / 250-2800
Standing Springs Ind. Park Standing Springs Rd.	Simpsonville Greenville	199,200 199,200	\$2.50, Sell/Lease	0.0	T. Walter Brashier & Associates T. Walter Brashier / 271-7485
Sunbelt Business Park Batesville/Dry Pocket Rd.	Greer Greenville	48,000 66,000	\$2.50 to 5.95	0.0	Sunbelt Properties Sherri Nasim / 271-0000
Sunland Industrial Park 101 Harrison Bridge Rd.	Simpsonville Greenville	375,000 0	\$3.00 Net	15.0	Cole Group, Inc. Sam Cole / 295-0081
Thomas Center 111 Smith Hines Rd.	Greenville Greenville	362,225 1,750	\$3.90 to 8.00	0.0	The Furman Company Bill Burgess / 242-5151
White Horse Industrial Park White Horse Rd.	Greenville Greenville	90,000 90,000	Neg.	0.0	T. Walter Brashier & Associates T. Walter Brashier / 271-7485
Clinton Business Park (UC) I-385/US 56	Clinton Laurens	0 0	Neg.	33.0	The Webb Company J. Patton Webb, CCIM / 229-7717
Hunter Industrial Park I-385/US 221	Laurens Laurens	0 0	Neg.	484.0	Laurens Comm. of Public Works Coleman Smoak / 984-0481
Laurens County Commercial Park US 76	Laurens/Clinton Laurens	0 0	Neg.	167.0	Laurens Co. Administrator Ernest B. Segars / 984-5484
123/153 Commercial Center US 123/SC 153	Easley Pickens	7,200 0	Neg.	1.0	Lesley Real Estate Jim DeLoache / 859-5150
Airport Industrial Park US 178	Liberty Pickens	7,500 0	Neg.	0.0	Lesley Real Estate Jim DeLoache / 859-5150
Grace Business Park US 123	Easley Pickens	50,000 0	\$2.50 to 5.50	0.0	Caine Company Howard Hill / 250-2800
Lakeside Technology Park SC 8	Easley Pickens	0 0	Neg.	30.0	Pickens Co. Planning Comm. Bruce Adkins / 898-5959
290 Commerce Park SC 290	Spartanburg Spartanburg	380,000 30,000	\$2.35 to 7.00	0.0	Johnson Development Assoc. Garrett Scott / 585-2000
Airport Industrial Park Downtown Airport	Spartanburg Spartanburg	20,000 20,000	Neg.	2.3	Peake Construction John Peake / 574-2500
Corporate Center I-85/Bryant Road	Spartanburg Spartanburg	50,000 50,000	\$3.50 Wrhs, \$6.50 Office	180.0	Coldwell Banker- Newton Inc. Bob Richardson / 582-6303

Business and Industrial Parks Survey

Name Address	City County	Gross Sq. Ft. Available Sq. Ft.	Rates (From / To)	Available Acres	Leasing Information
Cowpens Industrial Park US 29	Cowpens Spartanburg	0 0	\$11,000/ac	57.3	Carroll Properties Corp. Elizabeth C. Belenchia / 574-4400
Greenville/Spartanburg I. Park Rd. 62/Berry Shoals Rd.	Greer Spartanburg	83,000 0	Neg., Sell/Lease	107.0	Johnson Development Assoc. Garrett Scott / 585-2000
Herald-Journal Park I-85/Bryant Rd.	Spartanburg Spartanburg	180,000 55,748	\$3.00 to 7.00	0.0	Johnson Development Assoc. Garrett Scott / 585-2000
Herald-Journal Park (PL) I-85 Bryant Rd.	Spartanburg Spartanburg	575,000 575,000		0.0	Johnson Development Assoc. Garrett Scott / 585-2000
Hillside Main St.	Duncan Spartanburg	0 0	Inquire	688.0	A. R. Weeks & Assoc. Pat Murphy / 404-923-4076
Hillside Park of Commerce I-85/SC 290	Duncan Spartanburg	0 0	\$27,000 to 45,000/ac	85.0	A. R. Weeks & Assoc. Pat Murphy / 404-923-4076
Interstate 2 Business Park Cedar Crest Road	Fairforest Spartanburg	4,000 1,000	\$6.00	0.0	Carroll Properties Corp. Elizabeth C. Belenchia / 574-4400
Interstate Park I-85(Frontage Rd.)/I-26	Spartanburg Spartanburg	0 0	\$50,000/ac	7.0	Moyer Construction Eugene Moyer / 585-8137
Landmark Center I-26/New Cut Rd.	Spartanburg Spartanburg	450,000 100,000	\$2.50 to 7.00 Wrhs Space	133.0	Johnson Development Assoc. Garrett Scott / 585-2000
Northeast Area Industrial Park Chesnee Highway	Mayo Spartanburg	0 0	\$7,000 to 10,000/ac	153.0	Southern Sites & Dev. Corp. Emily Easler-Handy / 585-8090
Orchard Business Park Blackstock Rd.	Spartanburg Spartanburg	60,000 30,000	\$2.35 to 6.50	0.0	Johnson Development Assoc. Garrett Scott / 585-2000
Spartangreen SC 290	Duncan Spartanburg	0 0	\$35,000 to 45,000/ac	70.0	Hart Corporation Craig Nielson / 233-3167
Trade Center 380 Wingo Rd.	Spartanburg Spartanburg	50,000 9,850	\$4.00 to 6.00	0.0	Land Lease Company Harold McElhenney / 583-3696
Westover Business Park (PL) SC 290	Duncan Spartanburg	58,000 58,000	\$5.75 to 7.50	0.0	J. B. Mayo Co. Jim Mayo / 585-4760
Wingo Corporate Park New Cut Rd.	Spartanburg Spartanburg	0 0	Neg.	410.0	S. C. Nat'l Bank Trust Dept. John W. Baker / 239-6830
Woodruff Industrial Park I-26/Hobbysville Rd.	Woodruff Spartanburg	0 0	\$12,000 to 14,500/ac	155.0	Spartanburg Ch. of Commerce John Mullins / 594-5000

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Mixed-Use Facilities

A Survey of Mixed-Use Facilities is presented here in order to provide information on those facilities which have two or more uses but cannot be included in any other category. For example, some properties have both office and retail space in the same building. The amount of space devoted to each use may vary from month to

month. Since these properties cannot be included in both the Retail and Office Surveys, we provide information on them here.

Table 6 reveals that 20 mixed-use facilities were surveyed in 1992. Total square footage for the region was more than 2.1 million square feet. Occupancy was recorded at 61 percent.

The majority of all mixed-use space is located in Greenville County, which has 10 centers totalling 1.7 million square feet.

While no mixed-use centers are currently under construction, there are three planned developments which total 421,000 square feet. ➡

Table 6
Summary of Mixed-Use Facilities

January 1992

County	Total Sq. Ft.	Available Sq. Ft.	Under Construction	Planned Construction
Anderson	50,000	5,000	0	0
Cherokee	6,000	6,000	0	0
Greenville	1,736,264	1,267,050	0	401,000
Oconee	10,000	2,000	0	0
Pickens	27,502	0	0	0
Spartanburg	320,961	40,554	0	20,000
Region	2,150,727	1,320,604	0	421,000

Mixed-Use Facilities Survey

Name (Year Built) Address	City County	Gross Sq. Ft. Available Sq. Ft.	Rates (From / To)	Leasing Information
Oak Pointe 4120 Clemson Blvd.	Anderson Anderson	50,000 5,000	Neg.	Lonnie Watt & Assoc. Lonnie Watt / 225-8225
Tiffany Park Business Center (1991) Ellis Ferry Rd.	Gaffney Cherokee	6,000 6,000	\$9.25	Don L. Wilkins & Assoc., Inc. Don L. Wilkins / 489-1632
1900 Building 1900 Augusta Rd.	Greenville Greenville	25,000 5,000	\$125.00/mo. and up	Bahan, Garrison & Assoc. Steve Bahan / 232-7594
Franklin Square (1988) 430 Woodruff Rd.	Greenville Greenville	39,000 5,200	\$8.50	Caine Company John Fort / 250-2800
Hammond Square (1987) 233 N. Main Street	Greenville Greenville	50,000 3,000	\$11.00 to 12.50	The Hammond Group Dempsey Hammond / 233-2212
Inner Courts 28 S. Main Street	Greenville Greenville	8,000 2,000	\$6.50 Net Retail/\$10.00 Gr. Office	Caine Company Sammy DuBose / 250-2800
Lowndes Hill Office Park (1961) Lowndes Hill at Grand Av.	Greenville Greenville	58,244 8,000	\$5.00 to 5.50	C. Dan Joyner Commercial Larry Crain / 233-7724
Morgan Manor (1973) 730 S. Pleasantburg Dr.	Greenville Greenville	57,500 19,550	\$8.50 to 10.25	Southern Investments Fred Stuart / 230-4804
Pelham Falls Bus. Ctr. I (1989) Pelham Rd./SC 14	Greenville Greenville	7,000 0	\$9.00	Padgett-Shouse Realty Ken Padgett / 242-0029
Pelham Falls Bus. Ctr. II (1990) Pelham Rd./SC 14	Greenville Greenville	11,000 1,200	\$9.00	Padgett-Shouse Realty Ken Padgett / 242-0029
Pelham Falls Bus. Ctr. III (PL) Pelham Rd./SC 14	Greenville Greenville	36,000 0	\$9.00	Padgett-Shouse Realty Ken Padgett / 242-0029
Piazza Bergamo (1989) Main St./Coffee St.	Greenville Greenville	19,520 12,100	Neg.	Earle Furman & Assoc. Pat McNamara / 232-9040
Woodgreene Center I-85/Woodruff Rd.	Greenville Greenville	900,000 700,000	Neg.	WGM Development Consultants Steve Garbarino / 704-342-9876
Woodside Industrial Park (1912) 100 E. Main Street	Greenville Greenville	586,000 516,000	\$0.77	Woodside Industrial Park Beverly Loekey / 242-6417
World Trade Center (PL) Milestone Park	Greenville Greenville	365,000 365,000	\$14.50 to 15.50	The Jenkins Company Pat Jenkins / 297-8600
The Commons US 123	Seneca Oconee	10,000 2,000	\$1,130/mo.	ERA Central Real Estate Frank Kuhn / 882-1166
University Square (1975) Seneca Rd.	Clemson Pickens	27,502 0	\$7.50 to 9.00	Pulliam Investment Co. Dan Dunn / 583-4344
Broadwalk Center (1991) E. Broad Street	Spartanburg Spartanburg	60,000 2,000	\$10.00 to 12.00	Cleveland White & Assoc. Heyward Edmunds / 582-6387
Control Data Building (1985) 145 N. Church St.	Spartanburg Spartanburg	116,161 29,454	Neg.	Control Data Bus. & Tech. Ctr. Becky Henry / 591-4200
Converse Corners (PL) 533 E. Main Street	Spartanburg Spartanburg	20,000 1,000	\$9.00 to 11.00	Cleveland White & Assoc. Arthur Cleveland / 582-6384
Essex Square (1987) U.S. 29	Spartanburg Spartanburg	15,000 4,000	\$9.00, Taxes/Insur./Jan.	Cleveland White & Assoc. Brad Thomas / 582-6384
Metro Center 1-A Metro Drive	Spartanburg Spartanburg	70,000 0	\$2.50 to 12.00	Neuberger Management Trev Neuberger / 582-0310
Plaza West (1988) 1411 W.O. Ezell Blvd.	Spartanburg Spartanburg	9,800 0	\$8.00 to 9.00, 3 Yrs.	Thomas & Sons David Waters / 297-5869
Southport Distribution Center (1988) 150 Southport Rd.	Spartanburg Spartanburg	50,000 5,100	\$3.00 to 5.25, Trip. Net, 1Yr. Min.	Pulliam Investment Company Dan Dunn / 583-6964

The Region

Retail space in the I-85 Business Belt now totals 14.6 million square feet. This is an increase of approximately 783,000 square feet over the reported total for 1991. New construction accounted for a very small percentage of this increase; while most of the additional square footage resulted from the inclusion of nine shopping centers not previously included in our report.

Occupancy for the seven-county region now stands at 88.18 percent, which is virtually unchanged from the 1991 rate of 88.12 percent. Approximately 1.72 million square feet of retail space remains unoccupied. Very little fluctuation in occupancy has occurred since the inception of our survey in 1989. The rate has remained in the 88 percent to 91 percent range for the last four years.

Almost 600,000 square feet of retail space are currently under construction in eight centers. Planned space totals almost 700,000 square feet.

Methodology

This is the fourth survey of shopping centers in the I-85 Business Belt conducted by Hara T. Knight of the Market Profile Group, Inc. The survey identified 148 existing centers with a minimum of five tenants and GLA (Gross Leasable Area) of 20,000 square feet. Shopping centers which are planned or under construction were also included. Unlike the Survey of Office Space, the criteria for inclusion were applied equally to all seven Business Belt counties.

Average lease rates for counties, zones, and areas have been calculated based on the availability of lease rates for individual centers.

The retail summary (Table 7) provides a complete analysis for each county, zone or area, GLA, available square footage, occupancy

Retail Space

rate, average lease rate, and space currently under construction or planned. Centers in Greenville and Spartanburg counties are mapped by Zones. Table 8 provides a historical comparison for each county, based on the surveys from 1989 to 1992. A listing of all projects under construction, planned, or under renovation is shown in Table 9.

Anderson County

Anchored by one the region's largest shopping malls, retail space totals 1,452,886 square feet in Anderson County. Occupancy is 87.5 percent, with 181,794 available square feet. No new centers are under construction or planned at this time. Although retail growth in Anderson County has slowed, this area continues to play an important role as it serves a very large market from several neighboring counties.

Lease rates average \$6.92, which shows a steady decrease over the past several years.

Cherokee County

A substantial decrease in Cherokee County's retail space is reported this year due to the renovations taking place at The Gaffney Mall. This 91,000 square feet center will virtually be rebuilt and added back to the existing inventory by next year. The current survey shows that the county has 380,689 square feet of existing space, all of which is located in Gaffney.

Recorded occupancy totals 79 percent and the average lease rate is \$5.41.

In addition to the renovations at The Gaffney Mall, another 8,000 square feet are planned at Willis Plaza.

Greenville County

Retail activity picked up momentum in 1991 as construction was initiated on five new neighborhood shopping centers,

totalling almost 300,000 square feet. Four of these centers will be anchored by grocery stores and drugstores, with additional specialty shops.

Although no new centers were completed in 1991, an additional 550,000 square feet were added to the inventory due to the inclusion of six centers not previously surveyed. These additions bring Greenville County's total inventory to almost 7.2 million square feet. Even though the recession has severely impacted many retailers both locally and nationally, occupancy in Greenville has not increased significantly as a result. The current survey revealed an occupancy rate of 87.12 percent, as compared to the 1991 rate of 87.67 percent. It is important to note that most of Greenville's vacant space is located in small shops. None of the area's major anchors has left the market since the inception of our report.

Table 7 shows the average lease rate for Greenville County to be \$10.30. Many of the area's property owners and listing agents report that their rates are negotiable and that concessions are frequently being utilized to attract tenants.

For the most part, new construction currently underway will support residential growth which continues to spread throughout the eastern and southeastern areas of the county. One center, Richmond Town Shops, will cater to urban neighborhoods in the Faris Road, Augusta Road, and Parkins Mill Road areas.

Laurens County

Six shopping centers totalling 409,216 square feet make up the retail market in Laurens County. Occupancy stands at 86.62 percent.

Lease rates average \$6.26, and no new shopping centers are currently under construction or planned for Laurens County.

Oconee County

In past surveys of Oconee County, complete information on

The Success Address

shopping centers in Seneca has not been available. Therefore, in order to better represent the total market, several centers were added to our inventory even though actual occupancy and leasing information is not supplied. By making these additions, total GLA in Oconee County now stands at approximately 722,500 square feet.

Oconee County has one the healthiest occupancy rates in the --- region, with almost 97 percent of all space occupied. An average lease rate of \$5.47 was determined from the data provided.

At present, the only project under construction is the 48,000 square feet addition to Dogwood Plaza.

Pickens County

Shopping centers located in Easley, Clemson, and Pickens have a total GLA of 709,500 square feet. Unoccupied space totalled 42,250 square feet, for an occupancy rate of 94 percent. The county has an average lease rate of \$5.84

In Easley, the construction of Rockville Center will add almost 173,000 square feet of new retail space when complete. Also, the owners of Summit Square plan to increase that center by an additional 26,000 square feet.

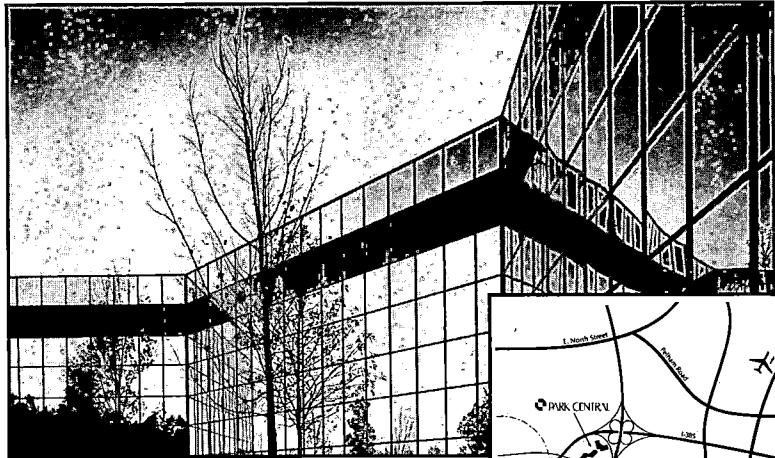
In Clemson, developers hope to build a 170,000 square feet center to serve the residents and students of that area.

Spartanburg County

Spartanburg County's retail market has grown steadily over the years, to its current level of 3.7 million square feet. With 428,000 square feet of available space, the occupancy rate is 88.5 percent.

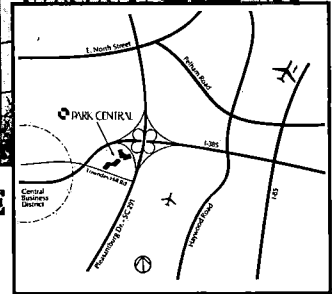
Quoted lease rates range from \$6.75 to \$9.06, making the average \$7.96.

The addition of 75,000 square feet to K-Mart Plaza is the only project under construction at this time. Planned space totals more than 380,000 square feet in four projects. ♦



PARK CENTRAL

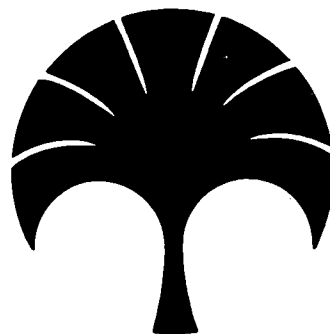
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**Table 7
Regional Retail Totals**

January 1992

County	Zone/ Area	GLA	Available Sq.Ft.	Occupancy Rate(%)	Average Lease	Under Construction	Planned Construction	Under Renovation
Anderson	Anderson	1,452,886	181,794	87.49	\$6.92	0	0	0
	TOTAL	1,452,886	181,794	87.49	6.92	0	0	0
Cherokee	Gaffney	380,689	67,575	82.25	5.07	0	8,000	91,260
	TOTAL	380,689	67,575	82.25	5.07	0	8,000	91,260
Greenville	1-Downtown	38,495	10,302	73.24	10.00	0	0	0
	2-Midtown	1,629,251	143,498	91.19	15.86	77,686	0	0
	3-I-385 Corridor	2,164,734	218,259	89.92	9.69	0	0	0
	4-Eastside	376,297	59,708	84.13	7.24	78,000	15,000	0
	5-Wade Hampton	1,011,265	131,252	87.02	6.61	57,000	0	0
	6-Northwest	643,932	98,000	84.78	4.85	0	0	0
	7-West	439,499	88,930	79.77	6.13	0	0	0
	8-Southwest	40,000	0	100.00	5.25	0	0	0
	9-Golden Strip	845,047	175,594	79.22	8.51	83,760	80,000	0
	TOTAL	7,188,520	925,543	87.12	10.30	296,446	95,000	0
Laurens	Clinton	174,550	22,800	86.94	6.50	0	0	0
	Laurens	234,666	31,950	86.38	6.00	0	0	0
	TOTAL	409,216	54,750	86.62	6.26	0	0	0
Oconee	Seneca	722,500	25,000	96.54	5.47	48,000	0	0
	TOTAL	722,500	25,000	96.54	5.47	48,000	0	0
Pickens	Clemson	70,000	0	100.00	6.00	0	170,000	0
	Easley	582,500	42,250	92.75	5.11	172,590	26,000	0
	Pickens	57,000	0	100.00	NA	0	0	0
	TOTAL	709,500	42,250	94.05	5.84	172,590	196,000	0
Spartanburg	1-Westside	1,310,494	119,139	90.91	7.20	0	150,000	0
	2-Midtown	1,008,052	162,049	83.92	7.27	0	46,000	0
	3-Eastside	656,259	75,100	88.56	7.94	75,000	0	0
	4-Northeast	624,622	42,900	93.13	9.06	0	0	0
	5-Northeast	16,000	4,260	73.38	NA	0	135,000	0
	6-Southwest	117,000	24,800	78.80	6.75	0	49,498	0
TOTAL	3,732,427	428,248	88.53	7.96	75,000	380,498	0	
REGIONAL TOTAL	14,595,738	1,725,160	88.18	8.55	592,036	679,498	91,260	

**Table 8
Retail Trends, 1989-92**

County	GLA*				Occupancy(%)			
	1989	1990	1991	1992	1989	1990	1991	1992
Anderson	1.336	1.423	1.433	1.423	87.62	88.00	89.02	87.49
Cherokee	0.284	0.331	0.521	0.381	78.02	70.54	78.80	82.25
Greenville	5.981	6.265	6.631	7.189	89.61	88.13	87.67	87.12
Laurens	0.408	0.409	0.409	0.409	97.52	97.27	81.73	86.62
Oconee	.373	0.373	0.373	0.373	96.91	94.95	94.95	94.95
Pickens	0.730	0.790	0.729	0.710	92.40	91.00	90.15	94.05
Spartanburg	3.525	3.558	3.717	3.732	92.58	92.00	89.51	88.53
Region	12.637	13.149	13.813	14.246	90.60	89.37	88.12	87.93

* million sq. ft.

The Market Profile Group, Inc.

Specializing In Real Estate Market Research For The I-85 Business Belt

Office • Retail • Industrial • Multi-family • Market Analysis • Consulting Services • Database Creation & Management

Hara T. Knight, President ❖ P.O. Box 25804 ❖ Greenville, SC 29616 ❖ (803)458-8808

Affiliated with The Kirkland Company

Table 9
Shopping Centers Under Construction, Planned, Under Renovation
 January 1992

	Under Construction	Under Renovation	Planned Construction
Cherokee			
The Gaffney Mall		91,260	
Willis Plaza (Ph. II)			8,000
Greenville			
Brushy Creek Crossing	78,000		
Garlington Station	23,760		
Hampton Pointe	57,000		
Richmond Town Shops	77,686		
Woodruff Village	60,000		
Hudson Corners (Ph. II)			15,000
South Pointe			60,000
Woodruff Village (Ph. II)			20,000
Oconee			
Dogwood Plaza	48,000		
Pickens			
Rockville Center	172,590		
Summit Square			26,000
Un-Named/Clemson			170,000
Spartanburg			
East Main Center	75,000		
K-Mart Plaza			46,000
Oak Grove Plaza			49,498
Peachwood II			150,000
Shoally Creek Center			135,000
TOTAL UNDER CONSTRUCTION	592,036		
TOTAL UNDER RENOVATION		91,260	
TOTAL PLANNED CONSTRUCTION			679,498

Retail Space Survey

Anderson

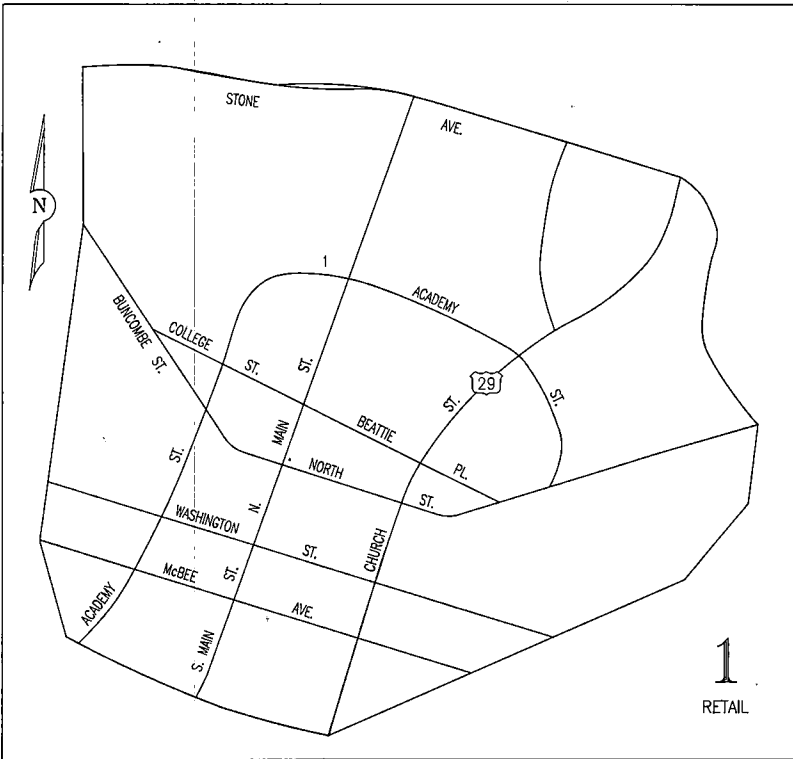
Name (Year Built) Address	City County	Gross Leasable Area Available Sq. Ft.	Rental Rate	Leasing Information	Anchor Tenants	Zone Map No.
Anderson Mall (1971/84) 3131 N. Main Street	Anderson Anderson	648,362 20,000	Neg., 3/5/7 Yr. Lease	Melvin Simon & Associates Jack Gordon / 225-3195	Gallant-Belk, Sears, JC Penney, Uptons	0 0
Belvedere Plaza (1974) 3100 N. Main Street	Anderson Anderson	163,970 10,576	\$6.00 to 8.00 Triple Net	Edens & Avant, Inc. Steve Flaspoebler / 800-662-7212	Hamrick's, Baby Superstore, Plej's Textile Outlet	0 0
Lakeside Shopping Center (1978) US 28 Bypass/W. Whitner Street	Anderson Anderson	120,000 54,000	Neg.	Langston Real Estate Tom Langston / 369-2848	Winn-Dixie, Family Dollar Store, Piece Goods Shop, Revco	0 0
Mall Parade (1989) N. Main St. (across from Mall)	Anderson Anderson	13,500 4,000	\$10.50	Berry Realty Rob Berry / 404-255-6994	Subway, Commercial Credit, Wes Bolick	0 0
Market Place (1975) Clemson Blvd.	Anderson Anderson	70,000 0	Neg.	Langston Real Estate Tom Langston / 369-2848	Winn Dixie, Revco, Martin Office Supply, Social Security Office	0 0
North Hill Collection (1989) Bellline Blvd./Clemson Hwy.	Anderson Anderson	30,000 7,000	\$8.00 to 9.00, Terms Neg.	Windsor/Aughtry Co. Bruce B. Aughtry / 271-9855	Bradens Restaurant	0 0
North Pointe Square Mall Rd.	Anderson Anderson	45,922 36,350	\$5.00, 3 to 5 Yrs.	Edens & Avant, Inc. Steve Flaspoebler / 800-662-7212	Pic-A-Flick, Opening Break	0 0
Fruit Shopping Center N. Main St./White Hall Rd.	Anderson Anderson	52,390 4,560	\$5.00 to 8.00	Caine Company W. Paul Chastain / 250-2800		0 0
Watson Village (1970) S. Main St./Shockey Ferry Rd.	Anderson Anderson	181,720 0	Neg.	Millford Realty Boykin Curry / 223-8221	Winn-Dixie	0 0
Whitehall Center (1978) Whitehall Rd./US 28 Bypass	Anderson Anderson	44,000 25,600	Neg.	Langston Real Estate Tom Langston / 369-2848	Anderson Rent-All, Dill's Food City	0 0
Windsor Place (1978) 1520 Greenville Rd.	Anderson Anderson	83,022 19,888	Neg.	Langston Real Estate Tom Langston / 369-2848	Winn Dixie, Revco	0 0

Cherokee

Name (Year Built) Address	City County	Gross Leasable Area Available Sq. Ft.	Rental Rate	Leasing Information	Anchor Tenants	Zone Map No.
Cherokee Plaza (1963) Floyd Baker Blvd.	Gaffney Cherokee	94,377 56,525	\$2.50 to 6.50 Neg.	Gaffney Realty, Inc. Steva Kiser / 489-6055	Sears, Winn-Dixie	0 0
Gaffney Bi-Lo Plaza (1987) Floyd Baker Blvd.	Gaffney Cherokee	37,220 1,400	\$6.00, Triple Net	Avtex Commercial Robert Small, Jr. / 271-1900	Bi-Lo, K-Mart	0 0
Gaffney Mall, The (UR) Floyd Baker Blvd.	Gaffney Cherokee	91,260 0	Neg.	Edens & Avant, Inc. Bobby Kapp / 800-662-7212	K-Mart	0 0
Peachtree Marketplace (1990) Floyd Baker Blvd.	Gaffney Cherokee	187,000 4,400	Neg.	Waters Inc. Robin Griffith / 704-333-0794	Wal-Mart, Ingles, Eckerd, Belk	0 0
Southway Shopping Center (1990) SC 18/SC 105	Gaffney Cherokee	41,092 5,250	\$5.00 to 7.00, 5-20 Yrs.	Joe Buice Realty Joe Buice / 489-7195	Winn-Dixie, Super 10, Subway	0 0
Willis Plaza (Phase I) (1986) US 29/SC 105	Gaffney Cherokee	21,000 0	\$3.50 to 4.80, Terms Neg.	Piedmont Builders Jim Kiser / 489-1727	Floor Show, Designer's Floral, Computer South, Hair Masters, Service Master	0 0
Willis Plaza (Phase II) (PL) US 29/SC 105	Gaffney Cherokee	8,000 8,000	\$3.50 to 4.80, Terms Neg.	Piedmont Builders Jim Kiser / 489-1727		0 0

Retail Space Survey

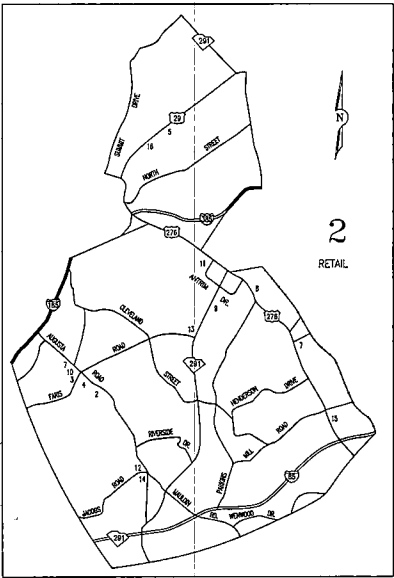
Greenville



Downtown Zone 1 Totals

Centers in Zone	=	1
Gross Leasable Area	=	38,495
Available Sq. Ft.	=	10,302
Occupancy Rate	=	73.2%
Aver. of Available Rates	=	\$10.00
Sq. Ft. Under Construction	=	0
Sq. Ft. Planned Construction	=	0

Name (Year Built) Address	City County	Gross Leasable Area Available Sq. Ft.	Rental Rate	Leasing Information	Anchor Tenants	Zone Map No.
500 North Main (1987) 500 North Main St.	Greenville Greenville	38,495 10,302	\$10.00	Caine Company John Fort / 250-2800	Bi-Lo, Rite-Aid, Armed Forces	1 1



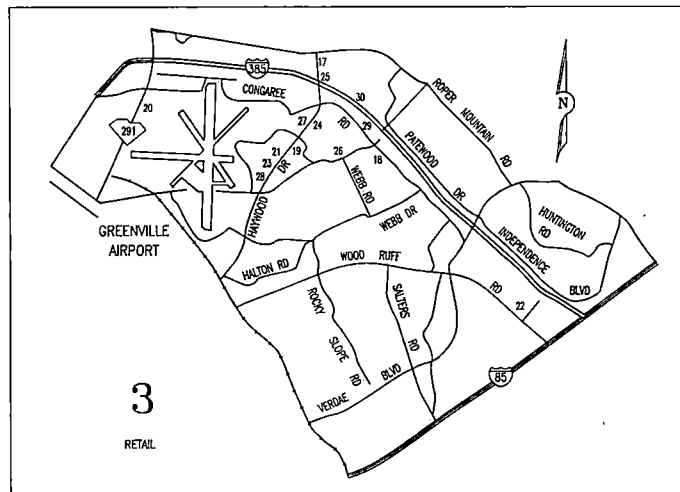
Midtown Zone 2 Totals

Centers in Zone	=	15
Gross Leasable Area	=	1,629,251
Available Sq. Ft.	=	143,498
Occupancy Rate	=	91.2%
Aver. of Available Rates	=	\$15.86
Sq. Ft. Under Construction	=	77,686
Sq. Ft. Planned Construction	=	0

Name (Year Built) Address	City County	Gross Leasable Area Available Sq. Ft.	Rental Rate	Leasing Information	Anchor Tenants	Zone Map No.
Augusta Commons Shopping Ctr. (1988) 2222 Augusta Rd.	Greenville Greenville	23,800 0	\$14.00	The Furman Company Steve Navarro / 242-5151	Talbots	2 2
Augusta Village (1986) 1818 Augusta Rd.	Greenville Greenville	21,311 825	\$11.00	Paramax Management Corp. Charlie Southerland / 404-396-1840	Eckerd, Bradens, Tandy Corp.	2 3
Faris At Augusta (1954) 2100 Faris Rd.	Greenville Greenville	52,500 4,800	\$6.00 to 8.50, Terms Neg.	Windsor/Aughtry Co. Bruce B. Aughtry / 271-9855	Southern Arms, PIP Printing	2 4
Hampton North (1981) 1540 Wade Hampton Blvd.	Greenville Greenville	20,000 16,250	\$8.00	Shaw Resources Ron Shaw / 233-6391	Devoo Paint Center	2 5
Lewis Plaza (1946) Augusta Rd./Aberdeen Dr.	Greenville Greenville	57,187 5,700	\$9.50	Caine Company W. Paul Chastain / 250-2800	Belks, Bi-Lo, Plaza Pharmacy, Post Office, Sutton's	2 6
Market Place Shopping Center (1986) 2425 Laurens Rd.	Greenville Greenville	265,000 15,000	\$10.00 to 12.00	Caine Company Caine Halter / 250-2800	Wal-Mart, Bilo	2 7

Retail Space Survey

Name (Year Built) Address	City County	Gross Leasable Area Available Sq. Ft.	Rental Rate	Leasing Information	Anchor Tenants	Zone Map No.
McAlister Court (1985) 1607 Augusta Rd.	Greenville Greenville	32,340 6,900	\$7.50	Windsor/Aughtry Co. Bruce B. Aughtry / 271-9855	Brassworks, Baptist Book Store	2 8
McAlister Square (1965) 225 S. Pleasantburg Dr.	Greenville Greenville	569,894 17,723	\$12.00 to 30.00	MSQ Mall Ltd. Partnership M. Paulette Anderson / 232-6204	Belk, Dillard, Uptons	2 9
McDaniel Village (1986) 1922 Augusta Rd.	Greenville Greenville	47,000 12,500	Market Rate	Carolina Holdings, Inc. Bob Ingram/Bill Misiaveg / 458-8088	Applebee's, Thoughts Of You Hallmark	2 10
Pleasantburg Shopping Center (1960) S. Pleasantburg Dr./Laurens Rd.	Greenville Greenville	162,000 10,000	Neg.	Palmetto Real Estate Trust Bill Franks / 233-6007	Belk's Home Store, Baby Super Store, Great Escape	2 11
Potomac Place (1988) 3214 Augusta Rd.	Greenville Greenville	24,000 13,000	\$5.50	Ted's Kitchen Ted Saichos / 242-1000	Advanced Auto Parts, Finance South, America Rents	2 12
Richmond Towne Shops (UC) S. Pleasantburg Dr./E. Faris	Greenville Greenville	77,686 7,250	Neg.	The Furman Company Marty Navarro / 242-5151	Bi-Lo, New York Carpet World	2 13
Terrace Shopping Ctr. (1968) 3300 Augusta Road	Greenville Greenville	96,000 25,000	\$7.00	D & B Bob Webster / 800-544-8161	Heilig-Myers	2 14
Verdae Market Fair (1989) Laurens Rd.	Greenville Greenville	228,819 11,000	Neg.	New Market Development Brad Taratoot / 404-231-9333	Stein Mart, Michael's, Marshall's, Service Merchandise, Office Depot, World Bazaar	2 15
Wade Hampton Square (1986) 1014 Wade Hampton Blvd.	Greenville Greenville	29,400 4,800	Neg.	Phillips Jewelers Margaret Phillips Newton / 233-1389	Phillips Jewelers, Ron's TV, Barry's Menswear	2 16

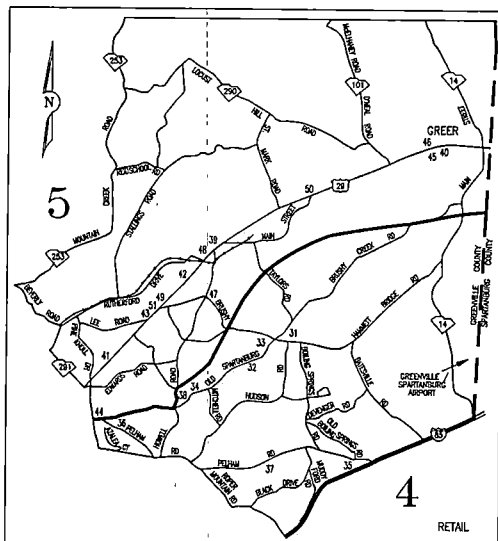


I - 385 Corridor Zone 3 Totals

Centers in Zone	=	14
Gross Leasable Area	=	2,164,734
Available Sq. Ft.	=	218,259
Occupancy Rate	=	89.9%
Aver. of Available Rates	=	\$9.69
Sq. Ft. Under Construction	=	0
Sq. Ft. Planned Construction	=	0

Name (Year Built) Address	City County	Gross Leasable Area Available Sq. Ft.	Rental Rate	Leasing Information	Anchor Tenants	Zone Map No.
Ashby's Village (1984) Haywood Rd/I-385	Greenville Greenville	31,000 12,000	Market Rate	Centennial American Properties Doug Wynn / 271-3894	S & K Brand Names, Burlington Bag & Baggage	3 17
Congaree Centre (1986) 626 Congaree Rd.	Greenville Greenville	16,500 0	Neg.	Eastside Enterprise Hollis Wilson / 297-5223	Organize-It, Classic Keepsakes, Wanda H. Salon, Duke's Sandwich Shop, Norman Poole's	3 18
Crosspointe Plaza (1990) Haywood Rd./Woods Crossing	Greenville Greenville	110,500 4,900	Market Rate	Carolina Holdings, Inc. Bill Misiaveg / 458-8088	Toys'R'Us, Brendles, Stax Grill	3 19
Dragon Den Plaza (1988) 420 S. Pleasantburg Drive	Greenville Greenville	46,000 1,400	\$10.00, Triple Net	The Furman Company Marty Navarro / 242-5151	Dragon Den Restaurant, Kinko's, Broyhill Furniture	3 20
Gallery, The (1987) Haywood Rd.	Greenville Greenville	148,654 29,175	\$9.00 to 11.00	The Furman Company Marty Navarro / 242-8181	Phar-Mor, Baby Super-Stores, Houser Shoes	3 21
Greenville Mall (1978) 1025 Woodruff Rd.	Greenville Greenville	592,340 82,266	NA	Greenville Mall Partners John Abney / 288-0573	JB White, Montgomery Ward	3 22
Haywood Centre (1986) 301 Haywood Rd.	Greenville Greenville	21,925 1,200	Neg., Min. 3 Yrs., Triple Net	Johnson Development Assoc. P. Haller/C. Edmunds / 585-2000	La-Z-Boy Showcase, Woo's Hong Kong Cafe, Sir Speedy, Renee's Restaurant	3 23
Haywood Mall (1980) 700 Haywood Rd.	Greenville Greenville	944,476 8,700	Neg.	Haywood Mall Offices Carroll Compton, Manager / 288-0511	Belk, Riches, JC Penney, Sears, Foodworks	3 24
Haywood Plaza (1986) Haywood/Orchard Park	Greenville Greenville	84,144 18,423	Neg.	Lat Purser & Assoc. Malcolm McLean / 704-374-0999	T. J. Maxx, Dress Barn, Phil's Shoes, Barrett Shoes	3 25
Mall Centre (1986) 1175 Woods Crossing	Greenville Greenville	40,510 25,000	Neg.	Carolina Holdings, Inc. Bob Ingram/Bill Misiaveg / 458-8088	Hammett's Learning World	3 26
Promenade, The (1989) Haywood Road	Greenville Greenville	34,000 3,556	Neg.	Tricor Management Corp. Mark Hagle / 407-774-8222	Coconuts, Vision Works, Compu-Add	3 27
Regency Square (1987) 4 Haywood Rd.	Greenville Greenville	36,985 21,424	\$9.00, Min. 3 Yrs.	The Furman Company Doug Williams / 242-5151	J.C. Key's, Personal Image, Sarah Ann's Undercover World, Identity Models	3 28
Shoppes on Congaree (1989) 635 Congaree Rd.	Greenville Greenville	20,000 7,000	\$8.00, 1 & 3 Yr. Leases	Lawson Scoggins / 234-0044	John Paul's Armadillo Oil Company	3 29
Shops at Orchard Park (1988) 72 Orchard Park Dr.	Greenville Greenville	37,700 3,215	Market Rate	Carolina Holdings, Inc. Bob Ingram/Bill Misiaveg / 458-8088	Stax Omega Restaurant	3 30

Retail Space Survey



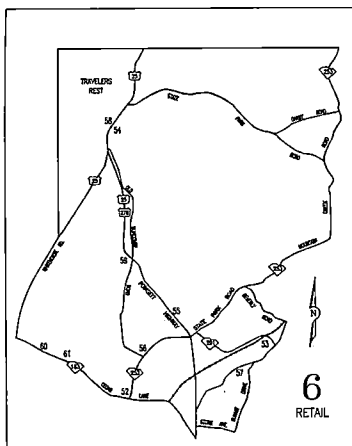
Eastside Zone 4 Totals

Centers in Zone	=	8
Gross Leasable Area	=	376,297
Available Sq. Ft.	=	59,708
Occupancy Rate	=	84.1%
Aver. of Available Rates	=	\$7.24
Sq. Ft. Under Construction	=	78,000
Sq. Ft. Planned Construction	=	15,000

Wade Hampton Zone 5 Totals

Centers in Zone	=	13
Gross Leasable Area	=	1,011,265
Available Sq. Ft.	=	131,252
Occupancy Rate	=	87.0%
Aver. of Available Rates	=	\$6.61
Sq. Ft. Under Construction	=	57,000
Sq. Ft. Planned Construction	=	0

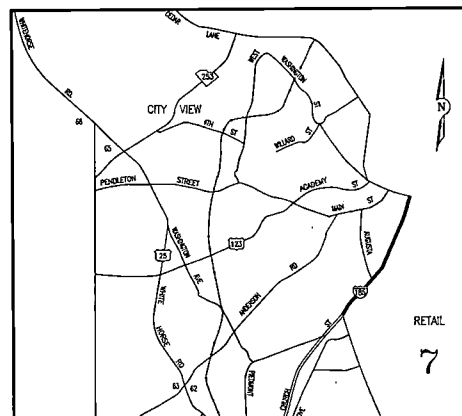
Name (Year Built) Address	City County	Gross Leasable Area Available Sq. Ft.	Rental Rate	Leasing Information	Anchor Tenants	Zone Map No.
Brushy Creek Crossing (UC) Brushy Cr. Rd./Old Sp'burg Rd.	Greenville Greenville	78,000 11,000	Neg.	Hughes Real Estate Bob Hughes / 233-2580	Bi-Lo, Wilson's, Revco	4 31
Eastgate Village (1975) E. North St./Gailburg Sq.	Greenville Greenville	55,214 2,910	\$8.50 to 9.00	Caine Company W. Paul Chastain / 250-2800	Winn-Dixie	4 32
Hudson Corners (1989) 2807 Old Spartanburg Rd.	Greenville Greenville	61,000 0	\$10.50 to 12.50, Terms Neg.	Windsor/Aughtry Co. Bruce B. Aughtry / 271-9855	Harris-Teeter, Eckerd Drugs	4 33
Hudson Corners (Phase II) (PL) 2807 Old Spartanburg Rd.	Greenville Greenville	15,000 15,000	Neg.	Windsor/Aughtry Co. Bruce B. Aughtry / 271-9855		4 33
Patchwork Plaza (1986) E. North St.	Greenville Greenville	31,815 18,773	\$8.00 + % Sales	Caine Company John Fort / 250-2800	Provino's Restaurant	4 34
Pelham At 85 (1985) Pelham Rd. At I-85	Greenville Greenville	55,000 5,000	Neg.	Central Realty Corp. Steve Timmons / 235-6317	Bi-Lo, McDonalds, Revco, First Union, SCN	4 35
Pelham Court (1987) 115 Pelham Rd.	Greenville Greenville	42,500 8,625	\$10.50	The Furman Company Marty Navarro / 242-5151	Underwood's, Imperial Garden, Boston Beanery, Punch Line	4 36
Pelham Oaks (1984) 1440 Pelham Road	Greenville Greenville	55,000 6,400	Neg.	Esplan Capital, Inc. Mark Stewart / 288-4002	Winn-Dixie, Eckerd's	4 37
Vaughn's at East North (1980) East North St./Haywood Rd.	Greenville Greenville	75,768 18,000	\$9.00	Centennial American Properties Pete McDonald / 271-3894	Sav-A-Center, Gold's Gym, Kid's Town	4 38
Edwards Forest Shopping Ctr. (1972) Wade Hampton Blvd.	Greenville Greenville	37,670 0	\$5.00	The Furman Company Becky King / 242-5151	Winn-Dixie, Revco	5 39
Greer Plaza (1974) Wade Hampton Blvd.	Greer Greenville	222,000 68,000	Neg.	Tate Enterprises Stanley Tate / 305-891-1106	Belk-Simpson	5 40
Hampton Harbor (1985) 2301 Wade Hampton Blvd.	Taylors Greenville	21,700 1,860	\$8.50	Shaw Resources Ron Shaw / 233-6391	Nevada Bob's, Empress of China	5 41
Hampton Pointe Center (UC) Wade Hampton Blvd.	Taylors Greenville	57,000 12,000	Neg.	The Harmony Group Joe Mariner / 277-5348	Bi-Lo, Revco	5 42
Hampton Village Shopping Ctr. (1963) 2801 Wade Hampton Blvd.	Taylors Greenville	43,284 2,270	\$6.00 to 10.00	Shaw Resources Ron Shaw / 233-6391	Piece Goods, Hampton Pharmacy, Open Hearth, Pic-A-Flick	5 43
North Hills (1987) 2493 E. North St. Ext.	Greenville Greenville	142,000 25,000	Neg.	Esplan Capital, Inc. Mark Stewart / 288-4002	Bi-Lo, Rite-Aid, Freshmarket, Blockbuster Video	5 44
Peachtree Shopping Ctr. (1975) Wade Hampton Blvd.	Greenville Greenville	55,304 3,700	Neg.	The Furman Company Bill Runge / 242-5151	Bi-Lo, Rite-Aid	5 45
Piedmont Plaza (1984) Wade Hampton Blvd.	Greer Greenville	140,000 0	Neg.	W-O-R-D Assoc. Tom Banks / 919-544-6601	K-Mart, Revco, Pic'n'Pay	5 46
Stewart Square (1980) E. Lee Rd.	Taylors Greenville	50,000 2,000	\$6.00; Triple Net	Avtex Commercial Robert Small, Jr. / 271-1900	Bi-Lo, Rite Aid	5 47
Taylors Pointe (1990) Wade Hampton Blvd.	Taylors Greenville	50,000 8,000	Neg.	Smith Builders Ted Smith / 676-0838	Blockbuster Video, Hardee's, TCBY, Peak Performance, Ace Hardware, Little Caesar's, Goodyear Tire	5 48
Taylors Square (1989) 3027 Wade Hampton Blvd.	Taylors Greenville	180,000 0	Market Rate	Wyatt Development Ernie Blackwell / 800-442-7566	Walmart, Brendle's, Goody's	5 49
Wade Hampton (1979) 5101-5115 Wade Hampton Blvd.	Greenville Greenville	24,000 16,000	\$4.05, 1-3 yrs.	Gulf Atlantic Corp. Robert L. Ware / 268-7246	Swimco, Telecar	5 50
Wade Hampton Plaza (1965) Wade Hampton/E.Lee Rd.	Taylors Greenville	45,307 4,422	\$7.50 to 8.00	Caine Company W. Paul Chastain / 250-2800	Auto Shack, Community Cash	5 51



Northwest Zone 6 Totals

Centers in Zone	=	10
Gross Leasable Area	=	643,932
Available Sq. Ft.	=	98,000
Occupancy Rate	=	84.8%
Aver. of Available Rates	=	\$4.85
Sq. Ft. Under Construction	=	0
Sq. Ft. Planned Construction	=	0

Name (Year Built) Address	City County	Gross Leasable Area Available Sq. Ft.	Rental Rate	Leasing Information	Anchor Tenants	Zone Map No.
Buncombe Plaza (1983) 1900 Buncombe Rd.	Greenville Greenville	50,441 2,800	\$4.00, Min. 3 Yrs.	East Coast Development Company Mike Murray / 553-6960	Bi-Lo	6 52
Foothills Plaza (1970) N. Pleasantburg/Rutherford Rd.	Greenville Greenville	135,000 45,000	\$4.00+	Nalley Comm. Prop. Wes Nalley / 859-6321	Bi-Lo, Revco, Big Lots	6 53
Gateway Village (1988) US 25	Travelers Rest Greenville	56,000 1,800	\$7.00	Hampton Development Co. Johnson Small / 232-3210	Bi-Lo, Revco	6 54
Hilandale Shopping Center (1965) Poinsett Highway	Greenville Greenville	30,000 0	Neg.	Hilandale Investments Morris Weisz / 271-3500	Collette Originals	6 55
Mulberry Square (1976) 1005 Old Buncombe Rd.	Greenville Greenville	20,000 4,000	\$4.50, Terms Neg.	Consolidated Investments Virgil Clark / 235-7474	Country Ham House	6 56
Stone Plaza (1955) Rutherford Rd./Chick Spr. Rd.	Greenville Greenville	46,000 20,000	Neg.	EE Stone Real Estate Eugene E. Stone, Jr. / 235-2032	Stone Plaza Pharmacy	6 57
Travelers Rest Plaza (1965) 428 Poinsett Hwy.	Greenville Greenville	59,091 0	Neg.	George Coleman Ford George Coleman / 834-4195	Bi-Lo, Revco, Family Dollar	6 58
University Square (1977) 2901 Poinsett Hwy.	Greenville Greenville	48,200 2,400	\$6.00 to 7.50	Shaw Resources Ron Shaw / 233-6391	Winn-Dixie, Revco, Carson's Country Kitchen	6 59
Westgate Shopping Ctr. (1970) US 25	Greenville Greenville	79,200 12,000	\$4.00+	Nalley Comm. Prop. Wes Nalley / 859-6321	Hamricks, Revco, Advanced Auto Parts	6 60
Westowne Shopping Ctr. (1973) Cedar Lane Rd./Parker Rd.	Greenville Greenville	120,000 10,000	\$5.00	The Furman Company Steve Navarro / 242-5151	Bi-Lo, Rite-Aid, Otsco, Auto Shack, First Union	6 61

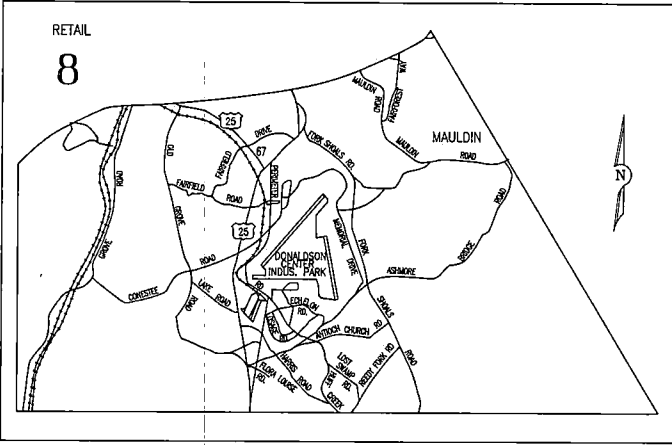


West Zone 7 Totals

Centers in Zone	=	5
Gross Leasable Area	=	439,499
Available Sq. Ft.	=	88,930
Occupancy Rate	=	79.8%
Aver. of Available Rates	=	\$6.13
Sq. Ft. Under Construction	=	0
Sq. Ft. Planned Construction	=	0

Name (Year Built) Address	City County	Gross Leasable Area Available Sq. Ft.	Rental Rate	Leasing Information	Anchor Tenants	Zone Map No.
Anderson Rd. Bi-Lo Plaza (1977) Anderson Rd./White Horse Rd.	Greenville Greenville	78,675 42,000	Neg.	Garrett & Garrett Berry Garrett / 882-3501	Bi-Lo, Revco, Family Dollar	7 62
Anderson Road Plaza (1968) W. Anderson Rd.	Greenville Greenville	65,000 0	\$5.50 to 8.00, (Sell \$2.7 mil.)	Wm. Goldsmith Co. Jim Hopple / 297-4970	Winn-Dixie, Rite-Aid, Auto Shack	7 63
Cedar Lane Plaza (1960) 715 Cedar Lane Rd.	Greenville Greenville	42,624 29,680	\$3.50 to 5.50, (Sell \$1,250,000)	M.S. Shore Co., Inc. Mardy Shore / 235-3898	Radio Shack, Carl's Appliances, Finance South	7 64
Western Square (1977) White Horse Rd./Bramlett Rd.	Greenville Greenville	78,200 12,000	\$6.00 to 7.00	Edens & Avant, Inc. Murphy Armstrong / 800-662-7212	Bi-Lo, Revco, Family Dollar	7 65
White Horse Plaza White Horse Rd.	Greenville Greenville	175,000 5,250	Neg.	Insignia Commercial Properties Shannon Rivers / 239-1000	Wal-Mart, Winn-Dixie	7 66

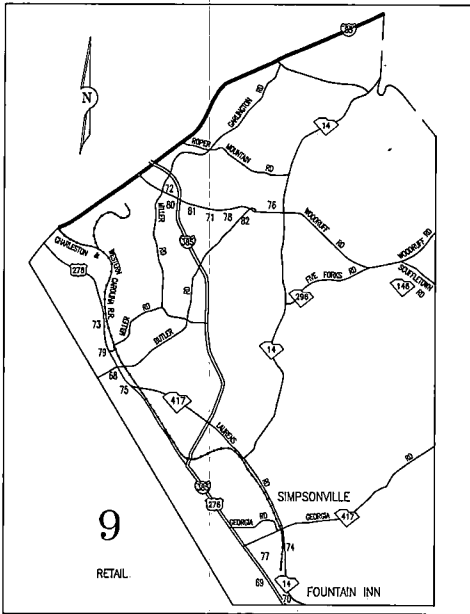
Retail Space Survey



Southwest Zone 8 Totals

Centers in Zone	=	1
Gross Leasable Area	=	40,000
Available Sq. Ft.	=	0
Occupancy Rate	=	100.0%
Aver. of Available Rates	=	\$5.25
Sq. Ft. Under Construction	=	0
Sq. Ft. Planned Construction	=	0

Name (Year Built) Address	City County	Gross Leasable Area Available Sq. Ft.	Rental Rate	Leasing Information	Anchor Tenants	Zone Map No.
Donaldson Plaza (1973) 6000 Augusta Rd.	Greenville Greenville	40,000 0	\$4.50 to 6.00, Triple Net	Frank Hammond Real Estate Frank Hammond, Jr. / 271-8511	Community Cash, Death Valley Video	8 67



Golden Strip Zone 9 Totals

Centers in Zone	=	14
Gross Leasable Area	=	845,047
Available Sq. Ft.	=	175,594
Occupancy Rate	=	79.2%
Aver. of Available Rates	=	\$8.51
Sq. Ft. Under Construction	=	83,760
Sq. Ft. Planned Construction	=	80,000

Name (Year Built) Address	City County	Gross Leasable Area Available Sq. Ft.	Rental Rate	Leasing Information	Anchor Tenants	Zone Map No.
Butler Square (1987) West Butler Ave.	Mauldin Greenville	80,275 14,941	\$7.50 to 10.50, Neg.	Caine Company Howard Hill/John Fort / 250-2800	Bi-Lo, Revco, Cato	9 68
Fairview Station Shopping Ctr. (1991) I-385/Fairview Rd.	Simpsonville Greenville	147,500 6,800	Inquire, Terms Neg.	Galen Kilburn & Co., Inc. Rick Chancellor / 404-953-0400	K-Mart, Ingles, Hallmark, Radio Shack	9 69
Fountain Inn Bi-Lo Plaza (1980) I-385	Fountain Inn Greenville	68,450 40,000	Neg.	Garrett & Garrett Berry Garrett / 862-3501	Bi-Lo, Revco	9 70
Fulghum Hall Shoppes (1986) Woodruff Rd.	Mauldin Greenville	20,640 0	\$7.50+	Bahan, Garrison & Assoc. Henry Garrison / 232-7594	Vissage Auto Parts	9 71
Garlington Station (UC) Woodruff Rd./I-385	Greenville Greenville	23,760 9,500	\$11.00, Neg.	C. Dan Joyner Commercial Larry Crain / 233-7724	Pic-a-Flic Video	9 72
Golden Strip Shopping Ctr. (1960) US 276	Mauldin Greenville	57,000 0	Neg.	Real Estate Fund Jack McDannald / 862-3765	Southern Craftsmen	9 73
Hillcrest Marketplace (1989) 667 S. Main St.	Simpsonville Greenville	55,842 3,600	\$8.75	Roebing Management Dave Osterhus / 324-9661	Winn Dixie, Rite Aid	9 74
Mauldin Plaza Shopping Ctr. (1978) Old Laurens Rd.	Mauldin Greenville	105,000 60,000	Neg.	Real Estate Fund Jack McDannald / 862-3765	Bi-Lo, Sky City	9 75
Maxwell Pointe (1987) Woodruff Rd./SC 14	Mauldin Greenville	62,040 6,750	Neg.	Easlan Capital, Inc. Mark Stewart / 288-4002	Winn-Dixie, Eckerd	9 76
Simpsonville Bi-Lo Plaza (1975) Fairview Rd.	Simpsonville Greenville	125,000 18,003	Neg.	Garrett & Garrett Berry Garrett / 862-3501	Bi-Lo, Revco, Garrett's Clothing	9 77
South Pointe (PL) Woodruff Rd.	Greenville Greenville	60,000 60,000	\$9.00	Earle Furman & Assoc. Pat McNamara / 232-9040	Plan for Grocery Anchor & Drug Store	9 78
Whatley Square (1976) Butler Rd.	Mauldin Greenville	62,300 10,000	Neg.	Ingles Commercial Developers Gordon Myers / 704-669-2941	Ingles, Eckerd	9 79
Woodruff Gallery (1989) 7118 Woodruff Rd.	Greenville Greenville	27,000 5,500	\$8.00, Triple Net	Johnson Development Assoc. P. Haller/C. Edmunds / 585-2000	TCBY, Cheers, Linda Blanchard's Diet Clinic, Hong Kong Restaurant	9 80

Retail Space Survey

Name (Year Built) Address	City County	Gross Leasable Area Available Sq. Ft.	Rental Rate	Leasing Information	Anchor Tenants	Zone Map No.
Woodruff Rd. (1990)	Greenville Greenville	34,000 10,000	\$7.50 to 8.50, Min. 3-5 Yrs.	Merovan Corporation Harry Youngliner / 297-6855	Continental Cafe'	9 81
Woodruff Village (Phase I) (UC) Woodruff Rd./E. Butler Rd.	Mauldin Greenville	60,000 0	Market Rate	Carolina Holdings, Inc. Bill Misiaveg / 458-8088	Bi-Lo, Revco	9 82
Woodruff Village (Phase II) (PL) Woodruff Rd./E. Butler Rd.	Mauldin Greenville	20,000 20,000	Market Rate	Carolina Holdings, Inc. Bill Misiaveg / 458-8088		9 82

Laurens

Name (Year Built) Address	City County	Gross Leasable Area Available Sq. Ft.	Rental Rate	Leasing Information	Anchor Tenants
Barksdale Square (1985). 324 Hillcrest Drive	Laurens Laurens	69,940 1,400	\$6.00	Greenwood Rental Agency, Inc. Russell Lawrence / 223-8128	Roses, Food Lion
Clinton Plaza Shopping Center (1970)	Clinton Laurens	50,000 15,600	Neg.	Garrett & Garrett Berry Garrett / 862-3501	Bi-Lo, Family Dollar Store
Copeland Plaza (1974) US 76	Clinton Laurens	124,550 7,200	\$6.00 to 7.00	Edens & Avant, Inc. Scott Cornelson / 800-662-7212	Winn Dixie, Revco, TG&Y
Lavonne Shopping Center	Laurens Laurens	32,000 0	Neg.	Real Estate Fund Jack McDannald / 862-3765	Family Dollar Store
Sky City Plaza (1976) US 76 Bypass	Laurens Laurens	85,000 22,000	Neg.	Garrett & Garrett Berry Garrett / 862-3501	Ingles, Farmers Furniture, Sherwin Williams

Oconee

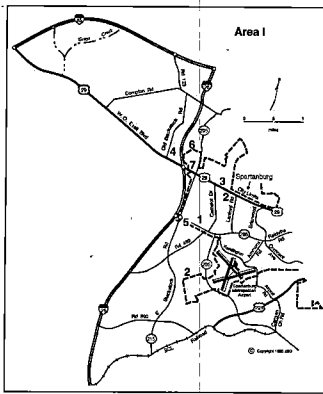
Name (Year Built) Address	City County	Gross Leasable Area Available Sq. Ft.	Rental Rate	Leasing Information	Anchor Tenants
Western Square (1977) US 76	Laurens Laurens	47,726 8,550	\$6.00	Edens & Avant, Inc. Scott Cornelson / 800-662-7212	Bi-Lo, Revco
Applewood Shopping Center (1982) US 123	Seneca Oconee	209,000 9,200	Neg.	Lat Purser & Assoc. Malcolm McLean / 704-374-0999	K-Mart, Winn Dixie, Eckerd, Belks
Dalton Carpet Outlet Main Street	Seneca Oconee	23,000 0	Neg.	Real Estate Fund Jack McDannald / 862-3765	Dalton Carpets, Kawasaki, Marion Davis Electrical
Dogwood Plaza US 123	Seneca Oconee	170,000 0	Neg.	Thrift Brothers, Inc. Sam Thrift / 235-4040	1992 Data Not Supplied
Dogwood Plaza(UC) US 123	Seneca Oconee	48,000 0		Thrift Brothers, Inc. Sam Thrift / 235-4040	Ingles, 1992 Data Not Supplied
Keowee Village (1973) US 123	Seneca Oconee	123,000 4,000	\$6.00	Nalley Comm. Prop. Wes Nalley / 859-6321	Bilo, Roses
Oconee Square	Seneca Oconee	77,500 11,800	\$3.25 to 6.00	Coldwell Banker-Durham/Meehan Cindy Massey / 882-0168	Big Lots
Scenic Plaza	Seneca Oconee	120,000 0	Neg.	Thrift Brothers, Inc. Sam Thrift / 235-4040	Ingles, Moore's, 1992 Data Not Supplied

Pickens

Name (Year Built) Address	City County	Gross Leasable Area Available Sq. Ft.	Rental Rate	Leasing Information	Anchor Tenants
Cedar Square (1990) SC 8/Evergreen Drive	Pickens Pickens	57,000 0	Neg.	Hampton Development Co. Johnson Small / 232-3210	Bi-Lo, Revco
College Place (1982) College Avenue	Clemson Pickens	20,000 0	Neg.	Condos - All Units Sold	W.J. Brea's Restuarant, Greenleaf Floral Shop
Easley Village (1987) US 123	Easley Pickens	153,000 6,300	\$6.50 to 7.50, Triple Net	Avtex Commercial Robert Small, Jr. / 271-1900	Bi-Lo, K-Mart
Foothills Mall (1978) US 123 Bypass	Easley Pickens	138,500 12,000	Neg.	J.T. Miller & Assoc. Tommy Miller / 235-0442	Wal-Mart
Lakeview Plaza (1975) US 123 By-Pass	Clemson Pickens	50,000 0	\$6.00	James Campbell James Campbell / 882-2762	Winn-Dixie
Rockville Center (UC) US 123	Easley Pickens	172,590 19,950	\$9.25	East Coast Development Company Glenn Hollis / 553-6960	Wal-Mart, Bi-Lo
Summit Square Specialty Shoppes (1989) US 123	Easley Pickens	18,000 1,950	\$8.50, Min. 3 Yrs.	Olive Development Corp. Robert Olive / 919-777-1085	Braden's Restaurant, Flower Fashions
Summit Square Specialty Shoppes (PL) US 123	Easley Pickens	26,000 26,000	\$8.50 to 9.00	Olive Development Corp. Robert Olive / 919-777-1085	
Town & Country (1973) US 123 Bypass	Easley Pickens	273,000 22,000	\$4.00	Nalley Comm. Prop. Bud Nalley / 859-6321	Belk, Roses, Winn Dixie
Un-Named(PL) SC 93 & Berkley Drive	Clemson Pickens	170,000 170,000	Neg.	Avtex Commercial Tax Small / 271-1900	

Retail Space Survey

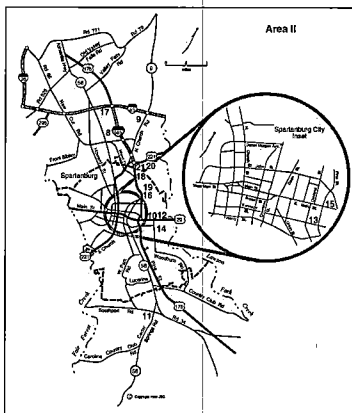
Spartanburg



Westside Zone 1 Totals

Centers in Zone	=	7
Gross Leasable Area	=	1,310,494
Available Sq. Ft.	=	119,139
Occupancy Rate	=	90.0%
Aver. of Available Rates	=	\$7.20
Sq. Ft. Under Construction	=	0
Sq. Ft. Planned Construction	=	150,000

Name (Year Built) Address	City County	Gross Leasable Area Available Sq. Ft.	Rental Rate	Leasing Information	Anchor Tenants	Zone Map No.
Camelot Shopping Center (1987) 1600 Reidville Rd.	Spartanburg Spartanburg	80,000 2,000	\$9.00	Cleveland White & Assoc. Brad Thomas / 582-6387	Piggly Wiggly	1 1
Hidden Hill Shopping Center 469 E. Blackstock Rd.	Spartanburg Spartanburg	65,000 3,600	Neg.	Johnson Development Assoc. P. Haller/C. Edmunds / 585-2000	Community Cash, Family Dollar, Hidden Hill Lanes, Leo's TV	1 2
Market Square (1989) 1465 W.O. Ezell Blvd.	Spartanburg Spartanburg	183,896 11,210	Neg.	New Market Development Brad Taratoot / 404-231-9333	Home Depot, TJ Maxx, Michael's, Rock'ola Cafe	1 3
Peachwood Shopping Center I (1990) I-26/US 29	Spartanburg Spartanburg	109,000 0	Neg.	Wilkins & Associates Charlie Wilkins / 271-9925	Sam's Wholesale Club	1 4
Peachwood Shopping Center II (PL) I-26/US 29	Spartanburg Spartanburg	150,000 150,000	Neg.	Wilkins & Associates Charlie Wilkins / 271-9925		1 4
Reidville Circle Shopping Ctr. (1986) Reidville Rd. at Blackstock Rd.	Spartanburg Spartanburg	27,300 1,600	Min. 3 Yrs., Triple Net	Johnson Development Assoc. P. Haller/C. Edmunds / 585-2000	Blockbuster Video, Ice Cream Coffee Beans, Little Caesar's, Arby's, L. Blanchard's Diet Center	1 5
Spartan Place (1987) 445 W. Blackstock Rd.	Spartanburg Spartanburg	151,489 31,348	\$5.00 to 7.50, 3-Yr., Neg.	Edens & Avant, Inc. Steve Flashpoehler / 800-662-7212	Toys'R'Us, Phar-Mor, Circuit City	1 6
Westgate Mall (1975) 200 Westgate Mall	Spartanburg Spartanburg	693,809 69,381	Neg.	Westgate Mall Offices John Benvenuto, CSM / 574-0263	Sears, Belk, J.C. Penney, Upton's	1 7



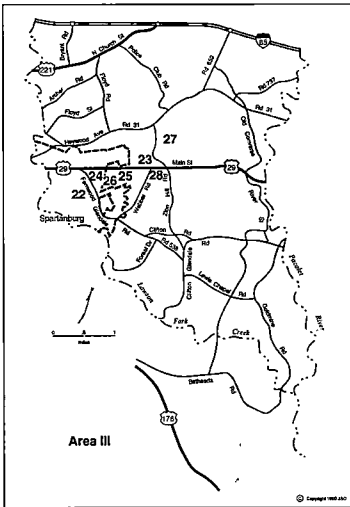
Midtown Zone 2 Totals

Centers in Zone	=	14
Gross Leasable Area	=	1,008,052
Available Sq. Ft.	=	162,049
Occupancy Rate	=	83.9%
Aver. of Available Rates	=	\$7.27
Sq. Ft. Under Construction	=	0
Sq. Ft. Planned Construction	=	46,000

Name (Year Built) Address	City County	Gross Leasable Area Available Sq. Ft.	Rental Rate	Leasing Information	Anchor Tenants	Zone Map No.
Asheville Highway Strip II (1960) 1280 Asheville Hwy.	Spartanburg Spartanburg	50,000 0	Neg.	Hodge Carpets Jamie Hodge / 573-9288	Hodge Carpets, Home Fashions Textiles	2 8
Beaumont Plaza (1991) US 221/Beaumont Ave.	Spartanburg Spartanburg	51,450 6,000	Neg.	Johnson Development Assoc. P. Haller/C. Edmunds / 585-2000	Bi-Lo, Family Dollar, Revco	2 9
Bell Shopping Center (1940) 900 E. Main Street	Spartanburg Spartanburg	21,900 0	N/A - Condos	N/A	Richland Creek Clothing	2 10
Cedar Spring Shopping Center (1987) 200 Cedar Spring Road	Spartanburg Spartanburg	180,000 15,000	Neg., Min. 3 Yrs., Triple Net	Johnson Development Assoc. P. Haller/C. Edmunds / 585-2000	Winn Dixie, Eckerd, Quincys's, Hardees, Sam Wyche Sports World, Little Caesars	1 11
Converse Plaza (1987) 1200 E. Main Street	Spartanburg Spartanburg	74,370 5,400	Neg., Min. 3 Yrs., Triple Net	Johnson Development Assoc. P. Haller/C. Edmunds / 585-2000	Harris-Teeter, Converse Cinemas, Blockbuster Video, Cafe Vienna, Jade Garden	2 12
Farmer's Market (1987) 401 E. Kennedy Street	Spartanburg Spartanburg	22,700 2,400	\$7.50 to 10.50, Min. 3 Yrs.	Business Ventures & Inv. Stan Baker / 582-6124	Market Pl. Gallery, Roebuck Garden Cnt., C.B. Poole Jewelers, Design South, As You Like It Cafe, Little Me	2 13
Fernwood Plaza 140 Fernwood Drive	Spartanburg Spartanburg	42,330 7,300	Min. 3 Yrs., Triple Net	Johnson Development Assoc. P. Haller/C. Edmunds / 585-2000	Bi-Lo, Weight Watchers, ABC Liquor, Heintsch Walker Pharmacy, Blimpie's	2 14

Retail Space Survey

Name (Year Built) Address	City County	Gross Leasable Area Available Sq. Ft.	Rental Rate	Leasing Information	Anchor Tenants	Zone Map No.
Ford's Drugs Plaza 435 E. Main Street	Spartanburg Spartanburg	20,000 0	Neg.	Champion Investments Virginia Albus / 582-9896	Ford's Drugs	2 15
K-Mart Plaza (1965) N. Pine Street	Spartanburg Spartanburg	120,000 0	Neg.	Polaris Group, Inc. John Cecil / 583-8215	K-Mart, Eckerd Drugs	2 16
K-Mart Plaza (PL) N. Pine Street	Spartanburg Spartanburg	46,000 0	Neg.	Polaris Group, Inc. John Cecil / 583-8215		2 16
North Town Center (1988) I-85/Asheville Highway	Spartanburg Spartanburg	52,200 2,400	Neg., 3-Yr. Min.	Johnson Development Assoc. P. Haller/C. Edmunds / 585-2000	Bi-Lo, Rite-Aid, Kentucky Fried Chicken	2 17
Pinewood Shopping Center (1961) N. Pine Street	Spartanburg Spartanburg	210,000 20,000	Neg.	Baker & Baker Kenny Baker / 254-8987	Roses, Veteran Lanes, Plej's	2 18
Poppy Square (1974) 100 McMillian Drive	Spartanburg Spartanburg	51,102 11,549	\$5.00 to 8.00	Workman & Co./Realtors Mark Moffett / (704) 563-1111	Winn-Dixie	2 19
Spartan Plaza Hwy 221 North	Spartanburg Spartanburg	92,000 92,000	Neg.	Real Estate Fund Jack McDannald / 862-3765		2 20
Western Auto Plaza (1973) McCravey Drive	Spartanburg Spartanburg	20,000 0	Neg.	Neuberger Management Trev Neuberger / 585-1722	Western Auto	2 21



Eastside Zone 3 Totals

Centers in Zone	=	8
Gross Leasable Area	=	656,259
Available Sq. Ft.	=	75,100
Occupancy Rate	=	88.69%
Aver. of Available Rates	=	\$7.94
Sq. Ft. Under Construction	=	75,000
Sq. Ft. Planned Construction	=	0

Name (Year Built) Address	City County	Gross Leasable Area Available Sq. Ft.	Rental Rate	Leasing Information	Anchor Tenants	Zone Map No.
Cedar Village 1450 Fernwood-Glendale Rd.	Spartanburg Spartanburg	42,600 42,600	Market Rate	Carolina Holdings, Inc. Bob Ingram/Bill Misiaveg / 458-8088		3 22
East Main Center (1990) E. Main Street	Spartanburg Spartanburg	132,422 8,400	\$7.25 to 12.00	Wyatt Development Cathy Brill / 800-442-7566	Walmart, Goody's	3 23
East Main Center (UC) E. Main Street	Spartanburg Spartanburg	75,000 0	\$7.25 to 12.00	Wyatt Development Cathy Brill / 800-442-7566	Grocery Store TBA	3 23
Hillcrest Mall (1982) 1901 E. Main St.	Spartanburg Spartanburg	195,237 10,000	Neg.	Hillcrest Mall Office Linda Martin / 583-0586	Dillard's, Belk	3 24
Hillcrest Market Place (1989) 1985 E. Main St.	Spartanburg Spartanburg	23,000 4,800	Neg.	Hillcrest Shopping Center John F. Floyd / 573-7271	Community Cash, Eckerd, Movie Theatres	3 25
Hillcrest Specialty Row (1960) 1855 E. Main St.	Spartanburg Spartanburg	176,000 0	\$7.00 and up	Hillcrest Shopping Center John F. Floyd / 573-7271	Belk (Center Renovated in 1985)	3 26
Seven Oaks	Spartanburg Spartanburg	50,000 3,800	\$8.00 Triple Net	Coldwell Banker Newton, Inc. Bob Richardson / 800-277-5225		3 27
Webber Square (1978) 2600 E. Main Street	Spartanburg Spartanburg	37,000 5,700	\$5.00 to 7.50, Terms Neg.	Land Lease, Inc. Harold McElhenney / 583-3696	Pantry	3 28

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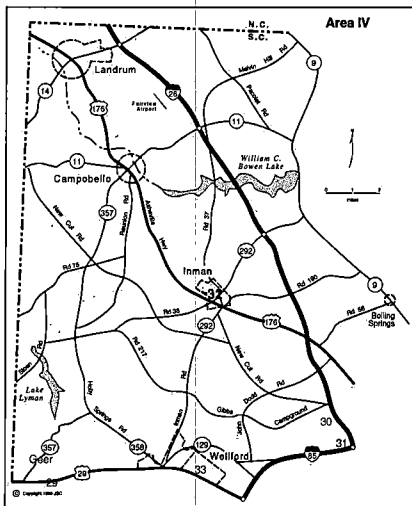
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Retail Space Survey



Northwest Zone 4 Totals

Centers in Zone	=	5
Gross Leasable Area	=	624,622
Available Sq. Ft.	=	42,900
Occupancy Rate	=	93.1%
Aver. of Available Rates	=	\$9.06
Sq. Ft. Under Construction	=	0
Sq. Ft. Planned Construction	=	0

Name (Year Built) Address	City County	Gross Leasable Area Available Sq. Ft.	Rental Rate	Leasing Information	Anchor Tenants	Zone Map No.
A & G Shopping Center US 29	Greer Spartanburg	55,000 0	Neg.	Real Estate Fund Jack McDannald / 862-3765	Advanced Auto Parts, Pic-a-Flic Video	4 29
Foothills Factory Stores (1984) I-26 & New Cut Rd.	Spartanburg Spartanburg	275,000 36,300	Neg.	WCI Investments Randall Davis / 236-4606	Waccamaw Pottery	4 30
Franklin Square (1987) 7602 Greenville Highway	Spartanburg Spartanburg	211,922 3,000	\$7.00 to 12.00	Wyatt Development Kathy Brill / 800-442-7566	Walmart, Goody's, Ingles	4 31
Inman Marketplace 1109 Asheville Highway	Inman Spartanburg	46,000 3,600	Neg.	Johnson Development Assoc. P. Haller/C. Edmunds / 585-2000	Community Cash, Rite Aid, Pic-A-Flick, Subway, Little Caesars, Finance South	4 32
Wellford Square Shopping Ctr. (1987) US 29	Wellford Spartanburg	36,700 0	\$6.50, Triple Net	Avtex Commercial Robert Small, Jr. / 271-1900	Bi-Lo, Family Dollar	4 33

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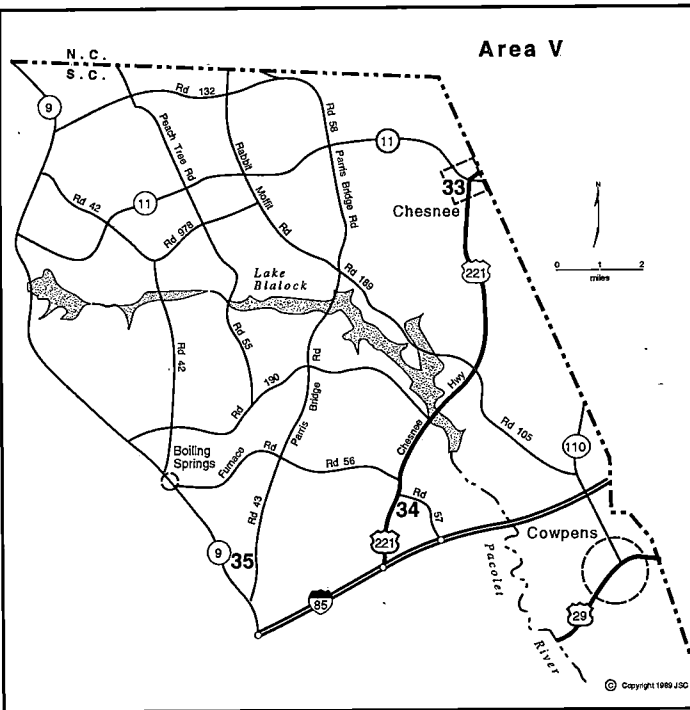
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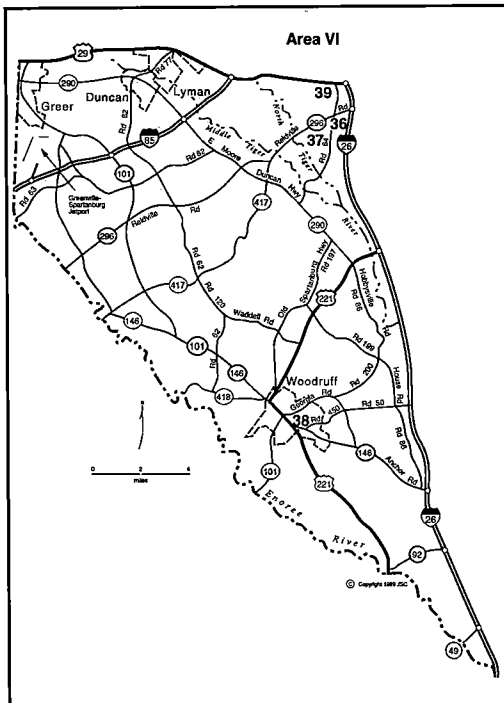
Retail Space Survey



Northeast Zone 5 Totals

Centers in Zone	=	1
Gross Leasable Area	=	16,000
Available Sq. Ft.	=	4,260
Occupancy Rate	=	73.4%
Aver. of Available Rates	=	NA
Sq. Ft. Under Construction	=	0
Sq. Ft. Planned Construction	=	135,000

Name (Year Built) Address	City County	Gross Leasable Area Available Sq. Ft.	Rental Rate	Leasing Information	Anchor Tenants	Zone Map No.
Peach Valley Plaza (1979) 2306 Chesnee Highway	Spartanburg Spartanburg	16,000 4,260	Neg.	Southern Sites Realty & Dev. Emily Handy / 585-8092	Glenn's Hardware, ReSale Ltd.	5 34
Shoally Creek Center (PL) SC 9	Boiling Springs Spartanburg	135,000 13,5000	TBA	Coldwell Banker Newton, Inc. Bob Richardson / 800-277-5225		5 35



Southeast Zone 6 Totals

Centers in Zone	=	3
Gross Leasable Area	=	117,000
Available Sq. Ft.	=	24,800
Occupancy Rate	=	78.8%
Aver. of Available Rates	=	\$6.75
Sq. Ft. Under Construction	=	0
Sq. Ft. Planned Construction	=	49,498

Name (Year Built) Address	City County	Gross Leasable Area Available Sq. Ft.	Rental Rate	Leasing Information	Anchor Tenants	Zone Map No.
Oak Forest Plaza (1987) I-26 & Reidville Rd.	Spartanburg Spartanburg	85,000 11,500	Neg., Min. 3 Yrs., Triple Net	Johnson Development Assoc. P. Haller/C. Edmunds / 585-2000	Bi-Lo, Revco, TCBY, Hardee's, Fabric Gallery	6 36
Oak Grove Plaza (PL) Reidville Rd./ Oak Grove Rd.	Spartanburg Spartanburg	49,498 20,000	Neg.	Johnson Development Assoc. P. Haller/C. Edmunds / 585-2000	Harris Teeter, Eckerd	6 37
Southgate Main St.	Woodruff Spartanburg	22,000 10,000	Neg.	Real Estate Fund Jack McDannald / 862-3765	Pic-A-Flic, Dollar General Store	6 38
Westview Plaza 8055 Greenville Highway	Spartanburg Spartanburg	30,000 3,300	\$6.50 to 7.00	Sparta Land Tom Gorman / 576-9672	Carolina Casuals, Pic-A-Flick, Bullis Hardware	6 39

Warehouse and Industrial Space

In an effort to identify the region's available warehouse and industrial space, the Upstate brokerage community was surveyed and asked to provide detailed information on each property. The purpose of such a survey is to compile a listing of available facilities in order to respond quickly to the needs of new and expanding businesses.

Our survey is not intended to present the complete inventory of the entire population of warehouse and industrial space in the Upstate. Therefore, the reader is cautioned against the perception that our inventory is exhaustive.

No minimum square footage requirements are applied to this inventory, and information is obtained for buildings which are for lease and/or sale.

Warehouse buildings are listed in alphabetical order by street address for each county.

Since 1987, approximately \$5 billion has been invested by new and expanding firms in the seven counties of the I-85 Business Belt. This region is now the industrial backbone of the state and is home to hundreds of industrial, warehouse and distribution facilities.

During the late 1980s, this area saw the construction of many speculative buildings, most of which were located in industrial parks. This trend has slowed down considerably in the last two years. The specialized needs of many "high-tech" operations require that buildings be designed and built with these specifications in mind, thus weakening the market for speculative buildings. It is expected therefore, that new construction will focus more on build-to-suit arrangements than speculative buildings.

A total of 144 buildings are included in the current inventory of

available warehouse and industrial buildings. Gross square footage equals 9.3 million square feet, with 7.7 million square feet of available space.

The following table provides a breakdown by building size for each county in the region.

Persons seeking further information on these and other available buildings should contact the owner, broker, or agent listed for each facility. The local Chamber of Commerce, Planning and Development Board, and the S.C. State Development Board in Columbia are also valuable sources of assistance for firms wishing to relocate or expand in the Upstate. Information on possible federal funds for industrial development can be obtained from the Economic Development Division of the S.C. Appalachian Council of Governments in Greenville. ♦♦

Warehouse and Industrial Space Survey

Table 10
Summary of Available Warehouse / Industrial Space
January 1992

COUNTY	1,000 TO 9,999	10,000 TO 19,999	20,000 TO 49,999	50,000 TO 99,999	100,000 TO 199,999	200,000 TO 499,999	500,000 & Above	Total	Gross Sq.Ft.	Available Sq.Ft.
Anderson	2	1	1	5	2	2	0	13	1,203,597	1,203,597
Cherokee	0	0	2	1	1	0	0	4	236,900	236,900
Greenville	9	9	14	10	5	3	1	51	3,328,826	2,207,926
Laurens	4	0	3	2	0	0	1	10	1,115,116	1,086,116
Oconee	1	2	2	1	0	0	0	6	151,770	151,770
Pickens	0	0	1	3	2	0	0	6	446,300	446,300
Spartanburg	3	9	22	13	6	1	0	54	2,898,580	2,377,709
Region	19	21	45	35	16	6	2	144	9,381,089	7,710,318

Warehouse and Industrial Space Survey

Name Address	City County	Gross Sq. Ft. Available Sq. Ft.	Lease Sales Price	Leasing Information	Ceiling Height (ft.)
Casco Plant	Belton Anderson	299,226 299,226	Neg. \$2,975,000	Anderson Co. Plan. & Dev. Bd. Lawrence Campbell / 260-4043	12 to 19
Bobbie Dan	Anderson Anderson	88,456 88,456	\$1.75, Triple Net \$1,300,000	The Binswanger Company David Barber / 404-892-4100	12 to 20
Bolonkin Plant	Williamston Anderson	125,254 125,254	\$1.60 \$750,000	Anderson Co. Plan. & Dev. Bd. Lawrence Campbell / 260-4043	12
Carolina Spring 1310 George Albert Lake Rd.	Anderson Anderson	12,800 12,800	Neg. (Lease thru 3rd Party) \$275,000	Anderson Co. Plan. & Dev. Bd. Lawrence Campbell / 260-4043	16
Dary Sue (Bldg. 1) I-85/SC 86	Piedmont Anderson	66,000 66,000	\$2.50 \$648,000	Hart Corporation Craig Nielson / 233-3167	20
Dary Sue (Bldg. 2) I-85/SC 86	Piedmont Anderson	32,400 32,400	\$2.75 \$1,432,000	Hart Corporation Craig Nielson / 233-3167	24
West Superstore N. Main/Greenville St.	Anderson Anderson	77,000 77,000	\$1.50/sf, \$115,000/yr. \$1,050,000	The Furman Company Ford Borders / 242-5151	14
Scott Building 126 N. McDuffie	Anderson Anderson	62,600 62,600	Neg. \$720,000	Anderson Co. Plan. & Dev. Bd. Lawrence Campbell / 260-4043	13'3"
Powdersville Park	Powdersville Anderson	4,000 4,000	\$1,575/mo.	Wm. Goldsmith Co. Jim Hopple, CCIM / 297-4970	NA
Riverside Mill 201 S. Gossett Street	Anderson Anderson	146,220 146,220	\$1.25 \$200,000	Earle Furman & Assoc. Dave Reeves / 232-9040	12 to 14
Scott Manufacturing Facility SC 28, South	Anderson Anderson	59,841 59,841	\$1.80, Net \$550,000	Hart Corporation Craig Nielson / 233-3167	12 to 16
US 29 Trucking Terminal US 29 South/SC 8	Williamston Anderson	5,800 5,800	\$2,000/mo. \$160,000	Cothran-Sims-Barker David Black / 242-5095	12
United Technologies US 76-168	Belton Anderson	224,000 224,000	\$1.50, Triple Net \$1,187,000	Hart Corporation Craig Nielson / 233-3167	11'5"
Beavercreek Park Beaver Park Drive	Gaffney Cherokee	20,000 20,000	\$2.25/sf/yr	Joe Buice Realty, Inc. Joe Buice / 489-7194	20
Victor Cotton Oil 314 E. Frederick Street	Gaffney Cherokee	22,500 22,500	\$2,500/mo. \$500,000	Joe Buice Realty, Inc. Joe Buice / 489-7194	20
Peachview Center I-85	Gaffney Cherokee	48,000 48,000	Neg.	Cleveland White & Assoc. Brad Thomas / 582-6387	NA
Meadowcreek Tract G Building I-85/SC 18 (Exit 96)	Gaffney Cherokee	64,000 64,000	Neg.	CB Commercial Drew Chaplain / 704-331-1216	22
Meadowcreek Tract E Building I-85/SC 18 (Exit 96)	Gaffney Cherokee	102,400 102,400	Neg.	CB Commercial Drew Chaplain / 704-331-1216	22
Transcon Building Airport Rd.	Greer Greenville	12,000 12,000	\$400,000	Cothran-Sims-Barker Chuck Langston / 242-5095	13 to 17
John Perkins Industries Antioch Church Rd.	Greenville Greenville	220,000 80,000	Neg.	John Perkins Industries, Inc. John Perkins / 277-4240	15 to 18
John Perkins Industries 712 Antioch Church Rd.	Greenville Greenville	180,000 80,000	Neg.	John Perkins Industries, Inc. John Perkins / 277-4240	NA
21 Arcadia Drive	Greenville Greenville	40,300 40,300	\$2.50 \$495,000	M.S. Shore Company, Inc. Mardy S. Shore / 235-3898	NA
Commerce East 417 Buncombe Rd.	Greenville Greenville	62,000 9,000	\$2.50 to 5.75	Dooley Enterprises Roy Dooley / 879-7651	NA
Stone Manufacturing Chick Springs Rd.	Taylors Greenville	32,780 32,780	Neg. \$325,000	Earle Furman & Assoc. Dave Reeves / 232-9040	12 to 16
Complex Industries 100 Commercial Dr.	Greenville Greenville	40,000 40,000	Neg. \$700,000	Earle Furman & Assoc. J. Earle Furman, Jr. / 232-9040	14
Former Brendle's Retail/Wrhs Congaree Rd.	Greenville Greenville	70,000 70,000	Neg. Neg.	Carolina Holdings, Inc. Bill Misiaveg / 458-8088	NA
Ligon Building 629 Congaree Rd.	Greenville Greenville	30,000 15,000	\$2.00	Earle Furman & Assoc. J. Earle Furman, Jr. / 232-9040	15 to 18
Med-Invest Building 7 Distribution Court	Greenville Greenville	15,000 15,000	\$3.25 & \$6.00 \$400,000	Caine Company John Fort / 250-2800	18
Brandon Mill Associates 22 Draper Street	Greenville Greenville	508,000 30,000	\$0.84 to 1.20	Brandon Mill Assoc. Allen Beck / 269-7934	15
Freedom Court Warehouse Freedom Court	Greer Greenville	9,800 9,800	\$2.75, Triple Net \$200,000	Sunbelt Properties Sherri Nasim / 271-0000	12
National Life Building Griffin Rd.	Greenville Greenville	209,808 209,808	\$1.95, Triple Net \$2,950,000	Earle Furman & Assoc. J. Earle Furman, Jr. / 232-9040	NA
Piedmont Industries Henry St./Goldsmith St.	Greenville Greenville	99,664 99,664	\$1.40, Net \$725,000	Earle Furman & Assoc. Dave Reeves / 232-9040	12 to 15
United Chemical Hudson Street	Greenville Greenville	9,220 9,220	\$1,000/mo. \$105,000	Wm. Goldsmith Co. Jim Hopple, CCIM / 297-4970	16
I-85 Truck Terminal I-85 at Pelham Rd.	Greenville Greenville	11,700 11,700	\$5,400/mo.	The Furman Company Ford Borders / 242-5151	NA
I-85/SC 101	Greer Greenville	1,500 1,500	Neg.	McCollough's Real Estate William E. McCollough / 877-1883	NA
I-85/SC 101	Greer Greenville	1,500 1,500	Neg. Neg.	McCollough's Real Estate William E. McCollough / 877-1883	NA
Bigelow Building I-85/White Horse Rd.	Greenville Greenville	126,893 126,893	\$3.25, Triple Net \$2,900,000	The Binswanger Company David Barber / 404-892-4100	15'5" to 27'
Pate Warehouse 228 Industrial Drive	Greenville Greenville	62,000 62,000	\$1.75	Caine Company Reed Watson / 250-2800	16
Easley Building International Court	Greenville Greenville	10,000 7,200	\$5.95 Office/\$2.95 Wrhs	The Furman Company Randall Bentley/Greg Carter / 242-5151	16
Ketron Property 5 Ketron Court	Greenville Greenville	15,120 15,120	\$45,00/Yr., CPI after 12/92	The Furman Company Doug Williams / 242-5151	12
Southgate Park 768 Mauldin Rd.	Mauldin Greenville	15,000 15,000	\$2.25	Wm. Goldsmith Co. Jim Hopple, CCIM / 297-4970	20+
Miner Saw Works 109 Mauldin Rd.	Greenville Greenville	8,877 8,877	Neg. \$220,000	Caine Company Caine Halter / 250-2800	14
Mauldin Center McDougall Court	Mauldin Greenville	31,000 6,200	\$3.60	Caine Company Caine Halter / 250-2800	18
Henry R. Perkins Wrhs. 125 Michelin Court	Greenville Greenville	60,000 60,000	\$3.00, Net	Earle Furman & Assoc. Dave Reeves / 232-9040	22

Warehouse and Industrial Space Survey

Name Address	City County	Gross Sq. Ft. Available Sq. Ft.	Lease Sales Price	Leasing Information	Ceiling Height (ft.)
Henry R. Perkins Wrhs./Dist. Michelin Court	Greenville Greenville	340,000 60,000	\$3.50	John Perkins Industries, Inc. Joel Perkins/John Perkins/Julie Perkins / 277-4240	22 to 24
Pleasantburg Mfg. Co. 333 N. Pleasantburg Dr.	Greenville Greenville	95,000 95,000	\$1.80 \$895,000	Earle Furman & Assoc. J. Earle Furman, Jr. / 232-9040	11.5 to 12.5
Lowe's N. Pleasantburg Drive	Greenville Greenville	33,612 33,612	Neg. \$470,000	Caine Company Sammy DuBose / 250-2800	14 to 22
Brendle's Retail/Warehouse N. Pleasantburg Drive	Greenville Greenville	45,000 45,000	To Be Quoted	Carolina Holdings, Inc. Bill Misiaveg / 458-8088	Variable
Cheros Property 23 Old Mill Rd.	Greenville Greenville	8,900 8,900	\$2.50, Tenant Pays Utilities	Earle Furman & Assoc. Dave Reeves / 232-9040	22
Pelham Ridge Pelham Rd.	Greenville Greenville	60,000 60,000	\$2.50 \$1,300,000	The Furman Company Randall Bentley/Greg Carter / 242-5151	18
Pelham Rd.	Greenville Greenville	12,300 5,000	\$5.95 Office/\$2.95 Wrhs	The Furman Company Randall Bentley/Greg Carter / 242-5151	16 to 18
Pelham Industrial Park Pelham Rd./SC 14	Greenville Greenville	25,000 25,000	\$1.50 \$400,000	Dan M. Sallé' Co. Jon Schweigert / 234-7500	20
Flavor Inn Perimeter Rd., Donaldson.Ctr.	Greenville Greenville	10,500 10,500	\$4.00 \$395,000	The Furman Company Ford Borders / 242-5151	12
Covil Corporation Pinsley Circle	Greenville Greenville	62,000 62,000	\$13,000/Mo. \$975,000	Earle Furman & Assoc. J. Earle Furman, Jr. / 232-9040	17
Piedmont Associates Bldg. 625 Poinsett Hwy	Greenville Greenville	167,450 167,450	\$2,000,000	Earle Furman & Assoc. J. Earle Furman, Jr. / 232-9040	11 to 15
Saurer Corp. Ponders Ct.	Greenville Greenville	27,500 27,500	\$1,200,000	Caine Company George Zimmerman / 250-2800	13 to 20
Mod-Systems Building 2172 River Road	Greer Greenville	20,000 10,000	\$2,400/mo., Incl. Tax & Insur.	Caine Company Reed Watson / 250-2800	12 to 15'6"
Young Property (2 Bldgs) 415 Roper Mountain Rd.	Greenville Greenville	28,800 28,800	\$2.50 to \$3.50	Caine Company Reed Watson / 250-2800	22
Home Fashions Building 517 S. Pleasantburg Drive	Greenville Greenville	13,000 3,000	\$8.00 to 10.00, 1 to 3 Yrs.	M.S. Shore Company, Inc. Mardy S. Shore / 235-3898	NA
Anchor Swan Facility SC 14	Greer Greenville	80,888 80,888	\$2.25, Gross	Hart Corporation Craig Nielson / 233-3167	21.5 to 29.5
Southchase Spec. 4 Bldg. Southchase	Fountain Inn Greenville	49,200 49,200	Neg. \$1,175,000	Liberty Properties Group W.H. Camp, Jr. / 268-8378	24
Southchase Spec. 3 Bldg. Southchase	Fountain Inn Greenville	105,200 105,200	Neg. \$1,950,000	Liberty Properties Group W.H. Camp, Jr. / 268-8378	24
Sunbelt Court - Lot 5	Greenville Greenville	20,000 20,000	\$2.50, Triple Net \$295,000	Sunbelt Properties, Inc. Sherri Nasim / 271-0000	18
Geer Drug Company 415 University Ridge	Greenville Greenville	58,000 58,000	Neg. \$1,150,000	The Furman Co. Ford Borders / 242-5151	18
Stedor Building Wade Hampton Blvd.	Taylors Greenville	37,000 37,000	Neg.	Greenville East Development Harold Jenkins / 268-3003	16
Plott Building White Horse Rd.	Greenville Greenville	126,000 126,000	Neg. \$1,250,000	Earle Furman & Assoc. J. Earle Furman, Jr. / 232-9040	12 to 24
775 Woodruff Rd.	Greenville Greenville	4,684 4,684	\$2,000/mo.	Wm. Goldsmith Co. Jim Hopple, CCIM / 297-4970	13 to 16
Woods Lake Rd.	Greenville Greenville	9,000 9,000	Neg. \$290,000	M.S. Shore Company, Inc. Mardy S. Shore / 235-3898	13 to 16
26 Woods Lake Rd.	Greenville Greenville	7,650 7,650	\$230,000	Cothran-Sims-Barker Bob Terrell / 242-5095	19 to 22
Bonte Building	Laurens Laurens	34,500 34,500	Neg. \$450,000 Neg.	Century 21 - Gresham Realty Joe Gresham / 984-3511	16
Lurey Property	Fork Shoals Laurens	40,000 40,000	Neg. Neg.	Century 21 - Gresham Realty Jim Roberts / 984-3511	16
Laurens Shirt Corp. Bldg. Hillcrest Drive	Laurens Laurens	65,000 65,000	\$1.50 \$780,000	Laurens Chamber of Commerce Cecil O. Davenport / 833-2716	16 to 28
Byars Building Hillcrest Drive	Laurens Laurens	5,500 5,500	Neg. \$225,000 Neg.	Century 21 - Gresham Realty Joe Gresham / 984-3511	NA
Seward Building Hwy 72	Clinton Laurens	8,500 8,500	Neg. \$140,000	Laurens Chamber of Commerce Cecil Davenport / 833-2716	11 to 15
Joe Ben Hunter Property I-385/US 221	Laurens Laurens	7,000 7,000	Neg. Neg.	Century 21 - Gresham Realty Jim Roberts / 984-3511	NA
Old Coca Cola Bldg. A N. Harper Street	Laurens Laurens	6,100 6,100	\$1,500/mo. \$190,000	Century 21 - Gresham Realty Joe Gresham / 984-3511	NA
Gardenia Bldg. Old Airport Rd.	Laurens Laurens	48,000 48,000	Neg. \$360,000	Laurens Chamber of Commerce Cecil Davenport / 833-2716	13 to 16
Mueller Building Ring Road	Clinton Laurens	71,516 71,516	\$3.00, Triple Net \$1,875,000	The Binswanger Company David Barber / 404-892-4100	24'7"-26'11"
Blalock Plant SC 76	Joanna Laurens	829,000 800,000	\$1.50, Triple Net \$4,500,000	Walker Real Estate Thomas M. Evans / 704-554-1600	16'9"-19'3"
GTE Valenite SC 11	Seneca Oconee	12,000 12,000	\$300,000	Earle Furman & Assoc. Dave Reeves / 232-9040	15
Grow Industries SC 130	Salem Oconee	30,500 30,500	\$225,000	Earle Furman & Assoc. Dave Reeves / 232-9040	12 to 16
Anchor Swan Facility SC 130	Salem Oconee	51,070 51,070	\$2.00, Triple Net \$750,000	Walker Real Estate Kent Mason / 704-554-1600	NA
Scenic Properties US 123	Seneca Oconee	15,000 15,000	\$150,000	Coldwell Banker Durham Meehan Jim Lewis	NA
Beakley Warehouse W. North First Street	Seneca Oconee	8,200 8,200	\$1,000/mo. \$90,000	Coldwell Banker Durham Meehan Jere duBois / 882-0168	NA
Renfield Manufacturing West Hwy 123	Westminster Oconee	35,000 35,000	\$420,000	Earle Furman & Assoc. Dave Reeves / 232-9040	13
Catteechee Mill	Norris Pickens	120,000 120,000	Neg. \$0.10/sf	John Perkins Industries, Inc. John Perkins / 277-4240	12 to 14
Swirl Building 508 Greenville Hwy	Easley Pickens	120,000 120,000	\$1.50 \$1,000,000	Caine Company Reed Watson / 250-2800	9 to 17
Industrial Specialty 510 Saco Lowell Rd.	Easley Pickens	24,500 24,500	\$2.00 \$475,000	Pickens Co. Plan. & Dev. Comm. Bruce Adkins / 898-5956	11-19

Warehouse and Industrial Space Survey

Name Address	City County	Gross Sq. Ft. Available Sq. Ft.	Lease Sales Price	Leasing Information	Ceiling Height (ft.)
US 123	Easley/Greenville Pickens	60,000 60,000	\$750,000	The Furman Company Ford Borders / 242-5151	17 to 24
Site 476 US 123	Pickens	70,000 70,000	\$600,000	The Furman Company Ford Borders / 242-5151	11 to 18
Kleinert US 123	Easley Pickens	51,800 51,800	\$2.00, Triple Net \$700,000	Pickens Co. Plan. & Dev. Comm. Bruce Adkins / 898-5956	9
Butte Dist. Building	Spartanburg Spartanburg	146,472 146,472	\$1.50 \$1,750,000	Spartanburg Ch. of Commerce Economic Development Div. / 594-5000	13 to 14
Health Tex Warehouse	Spartanburg Spartanburg	18,000 18,000	\$2.25 Neg.	Spartanburg Ch. of Commerce Economic Development Div. / 594-5000	16 to 19
Riverbirch	Spartanburg Spartanburg	20,000 20,000	\$2.75 \$440,000	Spartanburg Ch. of Commerce Economic Development Div. / 594-5000	19 to 23
United Merchants	Spartanburg Spartanburg	60,000 60,000	\$2.00 Neg.	Spartanburg Ch. of Commerce Economic Development Div. / 594-5000	13
Woodmaster Bldg.	Spartanburg Spartanburg	60,000 60,000	Neg. Neg.	Spartanburg Ch. of Commerce Economic Development Div. / 594-5000	NA
Draper Industrial Facility	Spartanburg Spartanburg	90,156 90,156	\$2.25 \$1,300,000	Spartanburg Ch. of Commerce Economic Development Div. / 594-5000	24
T.N. Construction	Spartanburg Spartanburg	26,600 26,600	\$2.93 \$530,000	Spartanburg Ch. of Commerce Economic Development Div.	20 to 22
Brashier Building	Duncan Spartanburg	80,000 80,000	\$2.15 Neg.	Economic Development Div.	19 to 29
Mickler Building	Spartanburg Spartanburg	10,500 10,500	\$2.75 \$325,000	Spartanburg Ch. of Commerce Economic Development Div.	12 to 14
Corporate Center	Spartanburg Spartanburg	27,000 27,000	\$3.50 Neg.	Spartanburg Ch. of Commerce Economic Development Div.	20 to 22
Cherokee Textiles Warehouse 400 Arch Street	Spartanburg Spartanburg	9,700 9,700	\$1,200 Triple Net \$150,000	Cleveland White & Assoc. Mr. Kim Keith / 800-842-1811	20
658 Arlington Ave.	Greer Spartanburg	12,000 12,000	Neg.	McCollough's Real Estate William E. McCullough / 877-1883	NA
Harmon Building Asheville Hwy	Spartanburg Spartanburg	7,500 7,500	\$2.50	McDaniel & Co. Lynn Spencer / 585-2032	12
Community Cash Warehouse 3001 Blackstock Rd. North	Spartanburg Spartanburg	443,351 129,000	\$1.85	Earle Furman & Assoc. J. Earle Furman, Jr. / 232-9040	17 to 20
Harley Bldg. Camp Croft I.P.	Camp Croft Spartanburg	45,000 45,000	Neg.	Spartanburg Ch. of Commerce Economic Development Div. / 594-5000	18 to 26
RST&B Quilting & Bedding Fac. 7110 Center Drive	Spartanburg Spartanburg	39,000 39,000	\$2.15 \$450,000	Hart Corporation Craig Nielson / 233-3167	12'6"-15'9"
Airport Business Park Downtown Airport	Spartanburg Spartanburg	20,000 20,000	Neg.	Peake Construction Co. John Peake / 574-2500	NA
290 Building 1810 E. Poinsett Hwy.	Greer Spartanburg	13,200 7,200	Neg.	McCollough's Real Estate William E. McCullough / 877-1883	14
Interstate Park Bldg. #1 Gentry Street	Spartanburg Spartanburg	10,000 10,000	\$3.40 \$215,000, Subj. to Lease	Moyer Construction Eugene Moyer / 585-8137	12
275 Gossett Rd./Highway 57	Spartanburg Spartanburg	32,528 32,528	\$2.25 \$560,000	Hart Corporation Craig Nielson / 233-3167	14'5"
Peake Spec. Building I-26/I-85, Airport Indust. Pk.	Spartanburg Spartanburg	20,000 20,000	Neg.	Spartanburg Ch. of Commerce Economic Development Div. / 594-5000	20
Avanti Building I-26/John Dodd Rd.	Spartanburg Spartanburg	18,200 18,200	Neg.	Spartanburg Ch. of Commerce Economic Development Div. / 594-5000	16 to 19
Landmark Warehouse Complex I-26/New Cut Rd.	Spartanburg Spartanburg	102,400 102,400	Neg.	Johnson Development Assoc. Garrett Scott / 585-2000	20
Garfield Building I-85	Greer Spartanburg	55,000 55,000	\$4.15 \$1,800,000	Spartanburg Ch. of Commerce Economic Development Div.	14 to 18
Herald Journal Park III I-85/Bryant Rd.	Spartanburg Spartanburg	55,817 55,817	\$3.50 Wrhs, \$7.50 Office	Johnson Development Assoc. Garrett Scott / 585-2000	23
Com-Park I-85/Rd. 57/Franke Drive	Spartanburg Spartanburg	25,000 25,000	\$1.50, Triple Net \$395,000	Cleveland White & Assoc. Mr. Kim Keith / 800-842-1811	
Hillside Pk. of Comm. (B) I-85/SC 290, Parkway East	Duncan Spartanburg	96,800 96,800	Neg. Sell or Lease	A.R. Weeks & Assoc. Pat Murphy / 433-1111	22
Hillside Pk. of Comm. (A) I-85/SC 290, Parkway East	Duncan Spartanburg	60,800 24,000	Neg.	A.R. Weeks & Assoc. Pat Murphy / 433-1111	20
Baxter Healthcare 575 John Dodd Rd.	Spartanburg Spartanburg	105,000 105,000	Neg. \$1,575,000	The Binswanger Company David Barber / 404-892-4100	13 to 14'6"
Metro Drive	Spartanburg Spartanburg	5,000 5,000	\$3.00 \$155,000	McDaniel & Co. Lynn Spencer / 585-2032	12
National Lock National Avenue	Spartanburg Spartanburg	138,000 138,000	Neg.	Spartanburg Ch. of Commerce Economic Development Div. / 594-5000	13
S&S Manufacturing 175 Old Airport Rd.	Roebuck Spartanburg	176,200 176,200	\$1.50, Triple Net \$1,800,000	Hart Corporation Craig Nielson / 233-3167	20 to 24
Orchard Park #2 Rd. 41	Spartanburg Spartanburg	30,000 30,000	\$2.75	Johnson Development Assoc. Garrett Scott / 585-2000	18 to 21
825 S. Buncombe Rd.	Greer Spartanburg	60,000 60,000	\$2.25, Gross	Hart Corporation Craig Nielson / 233-3167	20 to 28
Gateway Supply Co. 2220 S. Pine Street	Spartanburg Spartanburg	20,440 20,440	Neg.	Spartanburg Ch. of Commerce Economic Development Div. / 594-5000	NA
Structofab Facility SC 176/SC 108/Structofab Rd.	Pacolet Spartanburg	42,000 42,000	\$850,000	Cleveland White & Assoc. Brad Thomas/Diecy Brennemann / 582-6387	18
290 Commerce Park - Bldg. 4 SC 290	Duncan Spartanburg	30,000 30,000	\$2.50	Johnson Development Assoc. Garrett Scott / 585-2000	18 to 21
Spartangreen SC 290	Duncan Spartanburg	52,114 52,114	Neg. \$995,000	Hart Corporation Craig Nielson / 233-3167	24
Cooper Energy Services SC 290	Duncan Spartanburg	54,300 54,300	\$1,400,000	The Binswanger Company David Barber / 404-892-4100	22 to 25
Indever Building - 1 SC 290/Ridgeview Center	Duncan Spartanburg	50,000 12,000	\$2.75 to 5.75	Cleveland White & Assoc. Brad Thomas / 582-6387	NA
Indever Building - 2 SC 290/Ridgeview Center	Duncan Spartanburg	50,000 50,000	\$2.75 to 5.75	Cleveland White & Assoc. Brad Thomas / 582-6387	

Warehouse and Industrial Space Survey

Name Address	City County	Gross Sq. Ft. Available Sq. Ft.	Lease Sales Price	Leasing Information	Ceiling Height (ft.)
Top Services SC 290/Ridgeview Center	Duncan Spartanburg	35,000 35,000	\$135,000/yr. \$1,500,000	Cleveland White & Assoc. Brad Thomas / 582-6387	21
Southport Dist. Center SC 295 By-pass	Spartanburg Spartanburg	48,000 48,000	Neg.	Peake Construction Co. John Peake / 574-2500	16
Go Sport Building Seminole Drive	Spartanburg Spartanburg	27,500 27,500	\$423,000	Spartanburg Ch. of Commerce Economic Development Div. / 594-5000	11 to 19
Harrison Sales Co. 311 Tucapau Road	Duncan Spartanburg	25,000 25,000	\$2.95, Gross \$4.99/sf	Hart Corporation Craig Nielson / 233-3167	18' to 25
Plastic Applications 9601 US 129	Wellford Spartanburg	18,782 18,782	\$2.25, Triple Net \$225,000	Hart Corporation Craig Nielson / 233-3167	15'3"
US 29	Spartanburg Spartanburg	10,500 10,500	\$2.75, Gross \$325,000	Hart Corporation Craig Nielson / 233-3167	9'6" to 14
Spec Building 131 Venture Blvd.	Spartanburg Spartanburg	10,000 10,000	\$2.55 Neg.	Spartanburg Ch. of Commerce Economic Development Div. / 594-5000	17 to 19
Venture Blvd.	Spartanburg Spartanburg	20,000 20,000	\$2.00 \$410,000	McDaniel & Co. Mike Hilka / 585-2032	20
101 Industrial Park Victor Hill Rd.	Greer Spartanburg	30,000 30,000	\$2.50 Sell or Lease	Spartanburg Ch. of Commerce Economic Development Div. / 594-5000	19 TO 23
1495 Victor Hill Rd.	Duncan Spartanburg	80,000 80,000	\$2.25, Gross	Hart Corporation Craig Nielson / 233-3167	18 to 28
Wingo Heights Bldg. 1 Wingo Heights Rd.	Spartanburg Spartanburg	30,720 26,000	Neg. Neg.	Land Lease Company Harold McElhenney / 583-3696	NA
Wingo Heights Bldg. 2 Wingo Heights Rd.	Spartanburg Spartanburg	32,000 23,000	Neg. Neg.	Land Lease Company Harold McElhenney / 583-3696	NA
Wingo Heights Rd.	Spartanburg Spartanburg	23,000 23,000	Neg. Neg.	Land Lease, Inc. Harold McElhenney / 583-3696	NA
Gateway Warehouses 380 Wingo Rd.	Spartanburg Spartanburg	140,000 28,000	\$3.00 \$20/sf	Land Lease Company Harold McElhenney / 583-3696	21

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385

AT THE INTERSECTION OF I-385 AND SMITH-HINES RD 1 MILE FROM I-85

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- Build to suit single tenant buildings
- I-385 frontage

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Survey Summary

Available Land Sites

As the demand for industrial property increases and the availability of such land decreases, the need for up-to-date information on available land sites is critical. Thus, the purpose of presenting the Inventory of Warehouse and Industrial Space is to equip local brokers, developers, and economic development officials with a reference tool for easier site selection.

Almost 400 sites are listed in our current inventory, with a total of almost 29,000 acres. Sizes of these properties range from less than 0.5 acre to over 500 acres. This inventory also contains information on land that may be adapted to a wide variety of uses. The vast majority of listed

properties are undeveloped, but do have infrastructure in place.

Since many of the counties of the I-85 Business Belt do not have county-wide zoning, the large majority of properties are classified in the "No Zoning" category. The second leading category is Industrial, with more than 1,600 acres.

The Inventory of Available Land Sites is created through the reporting of local real estate brokers, chambers of commerce, and development boards. Therefore, it is important to remember that our inventory of sites is not intended to be a complete and exhaustive list of all available land sites in each county, but only those submitted to the researcher.

Every effort has been made to provide accurate information but no liability is assumed by The Market Profile Group, Inc. or Atlantic Publication Group, Inc. for errors and omissions. All listings are subject to prior sale, change, or withdrawal without notice and approval by the owner.

In all of the I-85 Business Belt counties, local chambers of commerce or development boards maintain active files of available land sites and have staff who can assist prospective business and industry officials. Persons wishing to obtain assistance are urged to contact the appropriate agency.

Table 11 provides total acres for each county by primary zoning classification. ♦

Table 11
Inventory of Available Land Sites Survey
Total Acres By Zoning Classification
January 1992

County	No. of Sites	Commercial	Industrial	Office	PUD	Services	RES/RM	No Zoning/ or not Available	Total
Anderson	20	0.00	0.00	0.00	0.00	0.00	0.00	1,678.29	1,678.29
Cherokee	25	4.32	0.00	0.00	0.00	0.00	0.00	2,133.62	2,137.94
Greenville	144	2,580.06	1,322.04	76.15	46.25	930.94	312.01	1,199.65	6,467.10
Laurens	59	1.00	92.95	0.00	0.00	0.00	0.00	7,776.50	7,870.45
Oconee	4	6.49	0.00	0.00	0.00	0.00	0.00	27.00	33.49
Pickens	34	55.02	0.00	0.00	0.00	0.00	209.99	1,905.01	2,170.02
Spartanburg	100	28.07	237.70	0.00	0.00	0.00	0.00	8,349.96	8,615.73
Total	386	2,674.96	1,652.69	76.15	46.25	930.94	522.00	23,070.03	28,973.02

Abbreviations used in this survey:

W - Water Available S - Sewer Available G - Gas Available R - Rail Available SF - Square Foot/Feet
AC - Acre Neg - Negotiable NA - Not Available

Available Land Sites Survey

Description Address	City County	Zoning	Price	Total Acres Will Divide?	Listing Information	Comments
Belton Standpipe Ind. Park Broyles Ave./Campbell Street	Belton Anderson	None	Neg.	44.17 Yes	Hart Corporation Craig Nielson / 233-3167	W,E,S,G,R, 2 Parcels - 31 & 19 Acres
Edwards Site I-85/Meredith Lake Rd.	Anderson Anderson	None	\$125,000	27.22 Yes	Coldwell Banker - Durham Meehan Jim Lewis / 1-800-258-5227	Fronts on I-85 & Lake Hartwel Paved Road Through Property
I-85/SC 153	Spartanburg Anderson	None	Neg.	2.45	Johnson Development Assoc. P. Haller/C. Edmunds / 585-2000	Adjacent to Hardee's, High Traffic Area, Ideal for Gas Station
Anderson Business Park I-85/SC 81	Anderson Anderson	None	\$30,000/ac	22.90 Yes	Anderson Co. Plan. & Dev. Bd. Lawrence Campbell / 260-4043	W,S,G, 6 Parcels Available- 2 to 6 acres
Runion-Carithers Site I-85/SC 81	Anderson Anderson	None	Neg.	56.00 Yes	Anderson Co. Plan. & Dev. Bd. Lawrence Campbell / 260-4043	W,E,S,G, 2 Parcels - 31 & 25 acres
I-85/SC 81	Anderson Anderson	None	\$25,000/ac	20.00 May	The Furman Company Ford Borders / 242-5151	W,E,G, Sewer to Property Line, 1,000' Frontage on I-85
Mall Parade Site N. Main St. (across from Mall)	Anderson Anderson	None	Neg.	0.75 No	Berry Realty Rob Berry / 404-255-6994	W,E,S,G, Suitable for 5,000 sf Building, Owner Will Build to Suit
N. Campbell Site Near SC 81/I-85	Anderson Anderson	None	Neg.	160.00 Yes	Anderson Co. Plan. & Dev. Bd. Lawrence Campbell / 260-4043	W,E,S,G
Nettles Property Nettles Rd.	Clemson Anderson	None	Neg.	40.00 Yes	City of Clemson Mary F. Poore / 653-2050	G, Water & Sewer Available if Annexed into City
SC 153/River Rd.	Powdersville Anderson	None	\$90,000/acre	7.45	Lesley Real Estate James E. Deloache, Jr. / 859-5150	W,E,G, Sewer - 1 yr., Ideal for Motel, Restaurant, etc.
Lynch Site SC 166/SC 81 N.	Anderson Anderson	None	Neg.	28.78 Yes	Anderson Co. Plan. & Dev. Bd. Lawrence Campbell / 260-4043	W,E
Wham Site SC 28 By-Pass	Anderson Anderson	None	Neg.	66.11	Anderson Co. Plan. & Dev. Bd. Lawrence Campbell / 260-4043	W,E,G
Midland Plaza SC 28 Bypass	Anderson Anderson	None	\$32,500 to 38,000/ac	59.00 Yes	Anderson Co. Plan. & Dev. Bd. Lawrence Campbell / 260-4043	W,E,S,G, Multiple Parcels

Available Land Sites Survey

Description Address	City County	Zoning	Price	Total Acres Will Divide?	Listing Information	Comments
Campbell Site SC 81	Anderson Anderson	None	Neg.	163.15 Yes	Anderson Co. Plan. & Dev. Bd. Lawrence Campbell / 260-4043	W,E,S,G
SC 81	Powdersville Anderson	None	\$175,000	1.50 No	Lesley Real Estate James E. DeLoache, Jr. / 859-5150	W,S,G, Suitable for Office or Retail
Reeves Site SC 81 South	Anderson Anderson	None	\$9,500/ac	43.00	The Furman Company Ford Borders / 242-5151	W,E,R, Located Next to White-Consolidated Plant
Auten Site SC 81/SC 29 S.	Anderson Anderson	None	\$5,900/ac	90.00 Yes	The Furman Company Ford Borders / 242-5151	W,E,S,G, Good Site for Industrial, Single- or Multi-family
M.C.H. Site US 29 South	Anderson Anderson	None	Neg.	158.81 Yes	Anderson Co. Plan. & Dev. Bd. Lawrence Campbell / 260-4043	W,E,S,G
Anderson College Site US 76/US 178	Anderson Anderson	None	Neg.	487.00 Yes	Anderson Co. Plan. & Dev. Bd. Lawrence Campbell / 260-4043	W,E,S,G
Mitchell Site White Street Extension	Anderson Anderson	None	Neg.	200.00 Yes	Anderson Co. Plan. & Dev. Bd. Lawrence Campbell / 260-4043	W,E,S,G
Eastern Foothills, Inc. Baker Blvd.	Gaffney Cherokee	GC	\$130,000	0.69 No	Joe Buice Realty, Inc. Joe Buice / 489-7194	W,S,G Site on Major T-fare Between City and 3 malls. (Ideal for restaurant or retail)
Stellar Tract W. Floyd Baker Blvd.	Gaffney Cherokee	GC	\$411,000	3.63 No	Joe Buice Realty, Inc. Joe Buice / 489-7194	W,S,E,G, Access to 3 Streets
JHM Site Between SC 11 & Old 11 (I-85)	Gaffney Cherokee	NA	\$200,000/ac	2.03 Yes	W. Crawford & Assoc. Wm. D. Crawford / 235-7855	
Tiffany Park Business Center Ellis Ferry Rd.	Gaffney Cherokee	None	See Comment	18.00 Yes	Don L. Wilkins & Assoc., Inc. Don L. Wilkins / 489-1632	W,E,S, 18 Parcels Available for Office/Commercial Development
Broad River Elect. Co-op Site Hamrick St.	Gaffney Cherokee	None	\$5,000 to \$8,000/ac	33.00	Cherokee County Dev. Board James Taylor / 489-5722	W,E,S,G,R
Jobe Sand Company I-85	Blacksburg Cherokee	None	\$427,500	285.00 Yes	Cherokee County Dev. Board James Taylor / 489-5722	W
Louie Blanton Site I-85	Gaffney Cherokee	None	Neg.	11.90	Cherokee County Dev. Board James Taylor / 489-5722	W,S,E,G, Adjacent to Peachoid, Additional 16 to 20 Acres on Back Available
Randolph Tract I-85	Gaffney Cherokee	None	\$75,000	3.00 No	Joe Buice Realty, Inc. Joe Buice / 489-7194	W,S,E, Excellent Visibility on I-85
Gilbert Site I-85	Gaffney Cherokee	None	\$7,500 As Is, \$15,000 Graded	143.00 Yes	CB Commercial Drew Chaplin / 704-376-7979	W,E,S,G,R
Meadowcreek Industrial Park I-85/Exit 96	Gaffney Cherokee	None	\$20,000 to 25,000/acre	275.00 Yes	CB Commercial Drew Chaplin / 704-331-1216	W,E,S,G, Will Build to Suit and Lease Back, Protective Covenants
Meadowcreek Industrial Park I-85/Exit 96	Gaffney Cherokee	None	\$50,000 to 100,000/ac	30.00 Yes	CB Commercial Drew Chaplin / 704-331-1216	W,E,S,G, Several Commercial Sites Available
L.B. Bridges Site I-85/Frontage Rd.	Blacksburg Cherokee	None	\$200,000	67.00	Cherokee County Dev. Board James Taylor / 489-5722	W,R
Blanton I-85 Site I-85/SC 105	Gaffney Cherokee	None	\$12,500/ac	103.00 Yes	Cherokee County Dev. Board James Taylor / 489-5722	W,E,S,G
Reid-Burts Site I-85/SC 11/SC 150	Gaffney Cherokee	None	\$3,000/ac	75.00	Cherokee County Dev. Board James Taylor / 489-5722	W,E,S,G
Keller Site I-85/SC 18	Gaffney Cherokee	None	\$15,000/ac	96.00	Coldwell Banker - Newton Realty Bob Richardson / 582-6303	W,S, 2,200' Frontage on SC 18, Parallel to I-85, High Visibility
Hambright Sites- Mult. Parcels I-85/US 29	Blacksburg (west) Cherokee	None	Neg.	226.00 Yes	Cherokee County Dev. Board James Taylor / 489-5722	R, Town of Blacksburg May Provide Util. Depending on Requirements
Morgan Tract Morgan Drive	Gaffney Cherokee	None	\$6,500/ac, \$9,000/yr Lease	15.70	Joe Buice Realty, Inc. Joe Buice / 489-7194	W,E,S, Gas Nearby
Petty Property SC 105 Near I-85/US 29	Gaffney Cherokee	None	\$10,000/ac	100.00 Yes	Cherokee County Dev. Board James Taylor / 489-5722	W,E,S,G, 2 Tracts - 35 & 65 acres
Lavender Construction SC 150	Gaffney Cherokee	None	\$56,000	16.00	Cherokee County Dev. Board James Taylor / 489-5722	W,E,S, Gas Nearby
Edward Jefferies Site SC 18	Gaffney Cherokee	None	\$15,000/ac	84.00 Yes	Cherokee County Dev. Board James Taylor / 489-5722	W,E,S,G
Ruppe Site SC 329	Gaffney Cherokee	None	\$1,500,000	192.54 Yes	Cherokee County Dev. Board James Taylor / 489-5722	W,E,G, Fronts on the Broad River
Stout, Inc. Site SC 5/Jumping Branch Rd.	Blacksburg Cherokee	None	\$118,000	58.45 Yes	Cherokee County Dev. Board James Taylor / 489-5722	R, Water & Gas Possibly Available
Sarratt Siter US 29	Blacksburg Cherokee	None	\$10,000/ac	200.00 Yes	Cherokee County Dev. Board James Taylor / 489-5722	W,E,S,G,R
Wallace Caldwell Site US 29	Gaffney Cherokee	None	\$399,000 Neg.	57.00 Yes	Cherokee County Dev. Board James Taylor / 489-5722	W,E,S,G,R
Caldwell Tract US 29	Gaffney Cherokee	None	\$4,000/ac	52.00	Joe Buice Realty, Inc. Joe Buice / 489-7194	W,S,G, Ideal for Industry, Next to Stouffer's & Timken
Architects' Studio 412 Pelham Rd.	Greenville Greenville	C	\$11.50/sf	1.50 No	McCutcheon Company Joanne McCutcheon / 235-3434	W,E,S,G, Access to Haywood Road
Gilders Crossing	Greenville Greenville	C-1	\$138,000	2.58 May	The Furman Company R. Bentley/G. Carter / 242-5151	W,S,G
Pelham at 85 I-85/Pelham Rd.	Greenville Greenville	C-1	Neg., Lease Only	2326.00 Yes	Central Realty Corp. Steve Timmons / 235-6317	W,E,S,G, Adjacent to Pelham/85 Shopping Center, I-85 Frontage
SC 14 at Holly Tree	Simpsonville Greenville	C-1	\$2.00 to 3.50/sf	8.00 Yes	Bahan, Garrison & Assoc. Henry Garrison / 232-7594	W,E,S,G, Only Commercial Tract Remaining on SC 14 Between SC 417 and Woodruff Rd.
Webb Rd.	Greenville Greenville	C-1	\$64,500	0.50 No	Bahan, Garrison & Assoc. Henry Garrison / 232-7594	W,E,S,G, Will Build to Suit, Behind Haywood Mall
Woodruff Rd. Outparcel Woodruff Rd.	Greenville Greenville	C-1	\$275,000	0.84	The Furman Company R. Bentley/G. Carter	W,E,S,G
W.T. Smith Site 1500 Woodruff Rd.	Greenville Greenville	C-1	\$500,000	1.64 Yes	The Furman Company Doug Williams / 242-5151	W,E,S,G, Located Opposite Pella Windows
South Pointe Woodruff Rd/SC 14	Mauldin Greenville	C-1	\$150,000/ac	13.00 Yes	The Smith Co.'s of Greenville Dee A. Smith / 292-7000	W,S,G
Brushy Cr. Rd./Old Sp'burg Rd.	Greenville Greenville	C-1/R-15	\$1,010,000	5.00 Yes	Cothran-Sims-Barker Commercial Bob Terrell / 242-5095	W, Possibility of Rezoning, Excellent Site for Small Office/Strip Center
JHM Access Rd. at I-85/Hwy 25	Greenville Greenville	C-2	\$100,000/ac	7.60 Yes	W. Crawford & Assoc. Wm. D. Crawford / 235-7855	W,S,G Possible uses- Hotel/motel,

Available Land Sites Survey

Description Address	City County	Zoning	Price	Total Acres Will Divide?	Listing Information	Comments
Augusta Rd./White Horse Rd.	Greenville Greenville	C-2	\$90,000	0.70	Frank Hammond Real Estate Frank Hammond, Jr. / 271-8511	W,E,S,G, 20,000+ Cars Per Day, Close Prox. to Donaldson Cntr., Good Visibility
Capewood Drive	Simpsonville Greenville	C-2	\$16,500	0.44 No	The Furman Company R. Bentley/G. Carter / 242-5151	W,E,S,G
Capewood Rd./Richardson Street	Simpsonville Greenville	C-2	\$125,000	2.02	The Furman Company R. Bentley/G. Carter / 242-5151	W,E,S,G
Fairview Rd.	Simpsonville Greenville	C-2	\$3.25 to 5.50/sf	8.25	The Furman Company R. Bentley/G. Carter	W,E,S,G, Suitable for Commercial Dev.
Avanti Site I-385/Georgia Rd.	Simpsonville Greenville	C-2	Neg.	18.25 Yes	Caine Company George Zimmerman / 250-2800	
LaQuinta Out Parcel I-85/Woodruff Rd.	Greenville Greenville	C-2	\$6.50/sf, Sell/Lease	1.55 No	Charter Capital Dan Bruce / 233-8225	W,S,G
Main Street	Simpsonville Greenville	C-2	\$99,000	1.02 Yes	Frank Hammond Real Estate Frank Hammond, Jr. / 271-8511	W,E,S,G, 200' Frontage, Prime Location at SC 14 Intersection, 16,000+ Cars Per Day
400 Mauldin Rd.	Greenville Greenville	C-2	\$235,000	0.60 No	Cothran-Sims-Barker Commercial Gerald Peek / 242-5095	W,S,G, Near Hitachi, Just Off I-85,
N.E. Main St.	Simpsonville Greenville	C-2	\$105,000	0.83 No	Caine Company Reed Watson / 250-2800	
Carolina Place Outparcel N.E. Main Street	Simpsonville Greenville	C-2	\$47,500	0.11 No	The Furman Company R. Bentley/G. Carter / 242-5151	W,S,G, 5,000 sf Graded Pad
Pelham Rd.	Greenville Greenville	C-2	\$175,000/ac	15.00 Yes	The Furman Company Steve Navarro / 242-5151	W,E,S,G
Yeargin Property S. Academy St.	Greenville Greenville	C-2	\$30,000	0.66 No	Yeargin Realty Mike Faulconer / 233-5856	W,E,S
417 Plaza SC 417	Mauldin Greenville	C-2	\$265,000 or Lease \$7-8/sf	6.15	The Smith Co.'s of Greenville Dee A. Smith / 292-7000	W,E,S,G, Planned 12,000 sf Shopping Cntr. and 40,000 sf Office/Distribution Cntr.
Powderhorn Property SC 417/Powderhorn Rd.	Simpsonville Greenville	C-2	\$40,000/ac	18.00 Yes	Windsor/Aughtry Co. Edward M. Groves, Jr. / 271-9855	W,E,S,G, Mixed Use, Next to New Hillcrest High School
Stratford Rd.	Greenville Greenville	C-2	\$13,500/ac	7.00	Frank Hammond Real Estate Frank Hammond, Jr. / 271-8511	W,E,S,G, Excellent Location for Distribution, Close Proximity to Donaldson Center
US 276	Mauldin Greenville	C-2	\$550,000	11.57	The Furman Company Doug Williams / 242-5151	W,E,S,G
W. Butler Rd.	Mauldin Greenville	C-2	\$3.00/sf	3.50 Yes	The Furman Company R. Bentley/G. Carter	W,E,S,G, Planned Commercial/Office Development
Dennis Site W. Poinsett Street	Greer Greenville	C-2	\$84,000	1.01 No	Caine Company Reed Watson / 250-2800	W,E,S,G, Level Lot in Commercial Area, 165' Frontage on W. Poinsett Street
5250 Wade Hampton Blvd.	Greenville Greenville	C-2	\$400,000, Sell/Lease	5.36	Cothran-Sims-Barker Commercial Bob Terrell / 242-5095	W,S,G, Owner Interested in Immediate Sale, High Profile Site
Wade Hampton Blvd.	Greenville Greenville	C-2	\$0.80 to 0.84/sf, Lease	0.25 No	M.S. Shore Co., Inc. Mardy S. Shore / 235-3898	W,S,E,G, Build To Suit
Sports Unlimited Site Wade Hampton Blvd.	Greenville Greenville	C-2	\$350,000	1.70 No	Faye C. Galloway Co., REALTORS® Faye C. Galloway / 292-8173	W,S,G, Graded and Composed, 43,000 Cars Per Day, Ready Bldg. Pad
Park at River's Edge Wade Hampton Blvd.	Greenville Greenville	C-2	\$487,000 or \$85,000/ac	5.73 Yes	Gulf Atlantic Corp. Robert Ware / 268-7246	W,E,S
White Horse Rd.	Greenville Greenville	C-2	\$185,000, Sell/Lease	2.55	M.S. Shore Co., Inc. Stan Tzouvelekas / 235-3898	W,E,S,G, Motivated Seller
White Horse Rd./SC 253	Greenville Greenville	C-2	\$205,500	0.75	The Furman Company Doug Williams / 242-5151	W,E,S,G
White Horse Rd./SC 253	Greenville Greenville	C-2	\$156,500	0.60	The Furman Company Doug Williams / 242-5151	W,E,S,G
Westminster Tract Woodruff Rd.	Greenville Greenville	C-2	\$1,550,000	17.00 No	Caine Company Howard Hill / 250-2800	W,S,G, Located Directly Across From Greenville Mall
Woodruff Rd.	Greenville Greenville	C-2	\$175,000/ac	30.00 Yes	The Furman Company Steve Navarro / 242-5151	W,S,G
Card Property 1208 N. Main Street	Fountain Inn Greenville	C-2/R-16	\$420,000	33.00 No	Caine Company Reed Watson / 250-2800	W,S,G, Excellent Development Site .5 Mi. from I-385 and Southchase Industrial Park
Church St./Wade Hampton Blvd.	Greenville Greenville	C-3	\$6.00/sf	4.40 No	E.E. Stone Realty Gene Stone / 235-2032	
Century Dr./US 291 Bypass	Greenville Greenville	C-3/OD	\$350,000	5.20 May	Sunbelt Properties, Inc. Arnie Mullinax / 271-0000	W,S, Last Interchange Lot Available, Adjacent 3.5 Acres Also Available
I-85 Frontage Rd.	Greenville Greenville	C-3/RM-3	\$720,000	12.20 Yes	Sunbelt Properties, Inc. Arnie Mullinax / 271-0000	W,S, Fronts Off Laurens Rd. at I-85, Great View From I-85
Donaldson Center Air Park Exchange Street	Greenville Greenville	I	\$17,000 to 30,000/ac, Sell/Lease	320.00 Yes	Donaldson Development Commission J.P. Southerland / 277-3152	W,E,S,G,R, Air Strip
SC 20	Piedmont Greenville	I-	\$245,000	10.00	The Kirkland Company Libby Cordell / 269-2600	Water Avail., Rail Access, Near Proposed Southern Connector
Pate Property Arcadia Drive	Greenville Greenville	I-1	\$25,000/ac	6.00 Yes	The Furman Company Ford Borders / 242-5151	W,E,S,G,R, Near Rutherford Rd. & 291
Beechtree Business Park Augusta Rd.	Greenville Greenville	I-1	Sell/Lease	432.00 Yes	Huges Real Estate, Inc. Red Hughes / 242-4483	W,E,S,G, Will Build to Suit, Restricted, Private Road System
Batesville Rd./Dry Pocket Rd.	Greenville Greenville	I-1	\$88,500/ac	2.40	Sunbelt Properties, Inc. Sherri Nasim / 271-0000	W,E,S, Close Proximity to Michelin & Thonblade
Hamby Tract Ben Hamby Rd.	Greenville Greenville	I-1	\$400,000	20.00 No	Earle Furman & Assoc. J. Earle Furman, Jr. / 232-9040	E
Green Property Buncombe Rd./Brushy Creek Rd.	Greer Greenville	I-1	\$30,000/ac	30.00 Yes	The Furman Company Ford Borders / 242-5151	S,R
Avanti Site Fairforest Dr./United Way	Greenville Greenville	I-1	Neg.	36.16 Yes	Caine Company George Zimmerman / 250-2800	
Freedom Court	Greer Greenville	I-1	\$37,500 to \$112,750	16.71 Yes	Sunbelt Properties, Inc. Sherri Nasim / 271-0000	W, Septic Tank, On Approved Commercial Road
Gibb Shoals Rd.(I-85 Frontage)	Greenville Greenville	I-1	\$1,110,000	9.50	Caine Company George Zimmerman / 250-2800	W,S,E, Excellent I-85 Exposure, Good Motel, Retail, or Office Site
I-385/Standing Springs Rd.	Simpsonville Greenville	I-1	\$15,750/ac	97.00 Yes	Caine Company George Zimmerman / 250-2800	

Available Land Sites Survey

Description Address	City County	Zoning	Price	Total Acres Will Divide?	Listing Information	Comments
I-85/Garlington Rd.	Greenville Greenville	I-1	\$170,000/ac	9.40 Yes	The Furman Company Steve Navarro / 242-5151	W,S, Corporate Office Site
I-85/SC 14/E. Phillips Rd.	Greenville Greenville	I-1	\$480,000	23.50 Yes	Caine Company Reed Watson / 250-2800	W,E,S,G, Gently Rolling Site Adjacent to Charter Hospital
Jetport Business Park I-85/Shelter Dr.	Greenville Greenville	I-1	\$35,900 to 55,900/ac	40.00 Yes	First Landmark G. Elisabeth Dula / 704-376-9500	W,E,S,G, Interstate Frontage
Maple Street Extension	Greenville Greenville	I-1	\$24,500/ac	19.32 Yes	The Furman Company R. Bentley/G. Carter / 242-5151	W,S,G
Old Hwy 14	Greenville Greenville	I-1	\$12,500/ac	31.00	The Furman Company Ford Borders / 242-5151	W,E
Old Mill Industrial Park Old Mill Rd./Internat'l Ct.	Greenville Greenville	I-1	\$32,500/ac	7.50 Yes	The Furman Company R. Bentley/G. Carter / 242-5151	W,E,S,G
Pelham Rd.	Greenville Greenville	I-1	\$105,950/\$223,500/Site	20.10 Yes	The Furman Company R. Bentley/G. Carter / 242-5151	W,S,G
Stegall Site Piedmont Hwy	Greenville Greenville	I-1	\$7,900/ac	96.00 Yes	The Furman Company Ford Borders / 242-5151	W,S,E,G
Lianos Property Standing Springs Rd.	Simpsonville Greenville	I-1	\$30,000/ac	25.45 No	Caine Company George Zimmerman / 250-2800	
Woodruff Rd.	Greenville Greenville	I-1	\$125,000/ac	70.00 Yes	The Furman Company Steve Navarro / 242-5151	W,S,G
I-185/Cothran Property	Greenville Greenville	NA	\$20,000/ac	82.00 Yes	J.T. Miller & Assoc. Tommy Miller / 235-0442	W,E,S,G
Garrison/Palton Site I-85/I-185	Greenville Greenville	NA	\$11,500/ac	175.00 Yes	The Furman Company Ford Borders / 242-5151	Suitable for Industrial Use
Michelin Court	Greenville Greenville	NA	Neg.	0.00	John Perkins Industries Joel Perkins / 277-4240	Suitable for 200,000 sf Bldg. - Owner Will Consider Constructing Butler Bldg. for \$2.50 sf
Yeargin Property 872 S. Pleasantburg Drive	Greenville Greenville	NA	\$214,500	0.75 No	Yeargin Realty Mike Faulconer / 233-5856	W,E,S,G
SC 417 (N. Main Street)	Simpsonville Greenville	NA	\$38,500	0.15 No	The Furman Company R. Bentley/G. Carter / 242-5151	W,E,S,G, Commercial Outparcel
US 276/White Horse Rd.	Greenville Greenville	NA	\$250,000 to 300,000, Sell/Lease	30.00 No	M.S. Shore Co., Inc. Mardy S. Shore / 235-3989	E,G, Build to Suit
West Lee Rd. Apartment Site W. Lee Rd.	Taylors Greenville	NA	\$35,000/ac	18.00	Centennial American Prop. Doug Wynn / 271-3894	W,E,S,G, Approved for 180 units
Garrison Site White Horse Rd.	Greenville Greenville	NA	\$30,000/ac	26.00	The Furman Company Ford Borders / 242-5151	W,E,S,G
Kilgore Site Anderson Rd./Jonesville Rd.	Simpsonville Greenville	None	\$3,500/ac	126.00 Yes	Faye C. Galloway Co., REALTORS® Faye C. Galloway / 268-7246	E, 1 Mi. Road Frontage, Will Divide at Higher Price
Burgess Tract Fork Shoals Rd.	Greenville Greenville	None	\$300,000	109.45 Yes	Caine Company Reed Watson / 250-2800	W,E, Ftg. on Fork Shoals Rd. & Reedy Rvr.
Southchase I-385	Fountain Inn Greenville	None	\$30,000 to 45,000/ac, Sell/Lease	243.00 Yes	Liberty Properties Group Wm. H. Camp, Jr. / 268-8378	W,S,E,G, Spec Buildings Available
Forrester Site I-385 (Front. Rd.)/Wilson Br.	Fountain Inn Greenville	None	\$29,500/ac	10.00	Caine Company George Zimmerman / 250-2800	W,E, Approx. 1300' Road Ftg., Adjacent to W.W. Grainger at Southchase
Fairview Station Outparcel #1 I-385/Fairview Rd.	Simpsonville Greenville	None	Neg.	1.10 No	Galen Kilburn & Co., Inc. Rick Chancellor / 404-953-0400	W,E,S,G Adjacent to New K-Mart and Ingles
Fairview Station Outparcel #4 I-385/Fairview Rd.	Simpsonville Greenville	None	Neg.	2.20 No	Galen Kilburn & Co., Inc. Rick Chancellor / 404-953-0400	W,E,S,G Adjacent to New K-Mart and Ingles
Fairview Station Outparcel #2 I-385/Fairview Rd.	Simpsonville Greenville	None	Neg.	1.00 No	Galen Kilburn & Co., Inc. Rick Chancellor / 404-953-0400	W,E,S,G Adjacent to New K-Mart and Ingles
SC 290	Greenville Greenville	None	\$395,000	120.00	The Furman Company Ford Borders / 242-5151	W
SC 418	Fountain Inn Greenville	None	\$340,000	170.00 Yes	M.S. Shore Co., Inc. Mardy S. Shore / 235-3989	W,E, Between Fountain Inn & Woodruff
US 25	Travelers Rest Greenville	None	\$72,000	3.00 No	McDaniel & Company Lynn Spencer / 585-2032	W, Owner Will Build to Suit, Commercial
Wilson Bridge Rd.	Fountain Inn Greenville	None	\$3,000/ac	83.00	Frank Hammond Real Estate Frank Hammond, Jr. / 271-8511	E, 1200'+ Road Frontage, Close Proximity to Southchase
Regency Dr.	Greenville Greenville	O	\$45,000/ac, Joint Venture	8.40 Yes	Charter Capital Dan Bruce / 233-8225	
Adams Site Roper Mountain Rd.	Greenville Greenville	O	\$5.00/sf, Sell/Lease	1.37 Yes	Charter Capital Dan Bruce / 233-8225	
Centre East E. North St./Mitchell Rd.	Greenville Greenville	OD	\$3.50/sf Divided	3.00 Yes	J.T. Miller & Assoc. Tommy Miller / 235-0442	W,E,S,G, Part of Office Complex
E. North Street	Greenville Greenville	OD	\$6.00/sf	0.50 No	J.T. Miller & Assoc. Tommy Miller / 235-0442	W,E,S,G
Haywood Rd./Howell Rd.	Greenville Greenville	OD	\$5.50/sf	0.75 No	J.T. Miller & Assoc. Tommy Miller / 235-0442	W,E,S,G
Howell Rd./E. North Street	Greenville Greenville	OD	\$169,500 or Development Only	0.60 No	The Furman Company Steve Navarro / 242-5151	W,E,S,G, Will Lease or Develop
Mills Ave./Ladson Street	Greenville Greenville	OD	\$149,000	0.75	The Furman Company Doug Williams / 242-5151	W,E,S,G
Pelham Pointe Pointe Circle	Greenville Greenville	OD	\$535,000	2.23	Caine Company Caine Hatter / 250-2800	W,E,S,G
Pelham Pointe Pointe Circle Rd.	Greenville Greenville	OD	\$650,000	3.75 May	J.M. Henderson Company Jim Henderson / 676-1976 or 297-4722	W & S (at Site), Gas on Villa Rd. and Pelham Rd.
Pelham Pointe Pointe Circle Rd.	Greenville Greenville	OD	\$450,000	1.80 Yes	J.M. Henderson Company Jim Henderson / 676-1976 or 297-4722	W & S (at Site), Gas on Villa Rd. and Pelham Rd.
Pate Property Pelham Rd./Patewood Drive	Greenville Greenville	OD/C-3	\$4.00 to 10.00/sf	53.00 Yes	Liberty Properties Group Charles G. Whitmire / 268-8378	W,S,G, Last Large Undeveloped Parcel on Eastside of the City of Greenville
Pelham Green I-85/Pelham Rd.	Greenville Greenville	PD	Neg.	4.00 Yes	The Furman Company Steve Navarro / 242-5151	W,E,S,G, Available for Development, Corporate Office Site
Howell Ridge Site Haywood Rd./Howell Rd.	Greenville Greenville	PDC	\$1,350,000	6.45	The Smith Co.'s of Greenville Dee A. Smith / 292-7000	W,E,S,G, Totally Developed Pad, Can Build to Suit Up to 72,000 sf Office Building
The Exchange Patewood Dr./Enterprise Dr.	Greenville Greenville	PDC	\$4.50 to 5.50/sf, Sell/Lease	2.30 Yes	Liberty Properties Group Wm. H. Camp, Jr. / 268-8378	W,S,E,G, Prop.in Planned Development - Commercial
Thornblade Batesville Rd./The Parkway	Greenville Greenville	PDR	Neg.	32.00 Yes	The Harris Group, Inc. Peter A. Pappas / 704-556-1717	W,E,S,G, Office/Retail Sites Next to Golf Course

Available Land Sites Survey

Description Address	City County	Zoning	Price	Total Acres Will Divide?	Listing Information	Comments
Hudson Corners Prof. Park Old Spartanburg Rd./Hudson Rd.	Greenville Greenville	POD	\$5.00/sf	1.50 Yes	Windsor/Aughtry Co. Dinks Dupree / 271-9855	3 Lots
Pelham Rd./Blacks Rd.	Greenville Greenville	R-15	\$875,600*	7.96	The Furman Company Doug Williams / 242-5151	W,E,S,G, Price Subject to Re-Zoning, Corner Site
I-85/Roper Mountain Rd.	Greenville Greenville	R-20	\$342,000	6.21 No	Caine Company Reed Watson / 250-2800	W, Sewer Available, 350' Frontage on I-85, Adjacent to Apartment Complex
Academy St./McCall Street	Greenville Greenville	RM	\$85,000, Or Will Neg. Ground Lease	0.90 No	M.S. Shore Co., Inc. Mardy S. Shore / 235-3898	W,S
Tempo Site E. North St.	Greenville Greenville	RM	\$60,000/ac	17.30 No	W. Crawford & Assoc. Wm. D. Crawford / 235-7855	W,S,E,G
E. North St./Kimbrell Rd.	Greenville Greenville	RM	\$150,000	1.14 No	M.S. Shore Co., Inc. Mardy S. Shore / 235-3898	W,E,S,G, To Be Re-zoned to C-2
Haywood Rd./Howell Rd.	Greenville Greenville	RM	\$800,000	11.40 No	The Furman Company Ford Borders / 242-5151	W,E,S,G, Graded w/Storm Drains, Retention Walls Constructed
Knox Estate I-85/Augusta Rd.	Greenville Greenville	RM	\$33,500/ac	22.00 Yes	The Furman Company Ford Borders / 242-5151	W,E,S,G, Currently Undergoing Re-zoning to Commercial
Laurens Rd.	Greenville Greenville	RM	\$500.00/mo. Ground Lease	0.30 No	M.S. Shore Co., Inc. Mardy S. Shore / 235-3898	W,S,G, Across from Palmetto Drive-In, Build To Suit Possible
Mauldin Rd.	Greenville Greenville	RM	\$25,000/ac	12.00	The Furman Company Ford Borders / 242-5151	W,E,S,G, Possible Re-Zoning to S-1
Roper Mountain Rd. Ext.	Greenville Greenville	RM	\$700,000	6.85	M.S. Shore Co., Inc. Mardy S. Shore / 235-3898	W,E,S,G, Motivated Seller
77 State Park Rd.	Greenville Greenville	RM	\$77,000, Sell/Lease	4.40	Cothran-Sims-Barker Commercial Bob Terrell / 242-5095	W,S, May Consider 5-Year Payout w/ Strong Downpayment
South Pointe Woodruff Rd.	Mauldin Greenville	RM	\$35,000/ac	17.00	The Smith Co.'s of Greenville Dee A. Smith / 292-7000	W,E,S,G, Ideal Multi-family Site
South Pointe Woodruff Rd./SC 14	Mauldin Greenville	RM	\$35,000/ac	17.00 Yes	The Smith Co.'s of Greenville Dee A. Smith / 292-7000	W,S,G
Lewis Eastside Professional 4501 E. North Street	Greenville Greenville	RM-1	\$79,000	0.05 No	The Furman Company Doug Williams / 242-5151	W,E,S,G, Prime Corner Lot
I-385/Lowndes Hill Rd.	Greenville Greenville	RM-3	\$210,000 to 225,000	6.00 No	M.S. Shore Co., Inc. Mardy S. Shore / 235-3898	W,S,E,G, Density 128 units
I-85/Pelham Rd./Parkway East	Greenville Greenville	RM/OD/PUD	\$4,000,000 or \$100,000/ac	46.00 May	Faye C. Galloway Co., REALTORS® Faye C. Galloway / 292-8173	W,S,G, Frontage on Parkway East and Dry Pocket
4649 E. North Street	Greenville Greenville	RMA	\$46,950/ac	9.50	Sunbelt Properties, Inc. Sherri Nasim / 271-0000	W,E,S, Adjacent to Glen Eagle, Jamestowne Commons
Hammett Bridge Rd.	Greer Greenville	RS	\$870,000	80.00 Yes	Pulliam Investment Co., Inc. Dan Dunn / 233-6964	W,E, Adjacent to Riverside High School
Reid School Rd./Meece Bridge	Taylors Greenville	RS	\$2,555,000	46.00 No	Greenville East Development Harold Jenkins / 268-3003	W,E



Colonial Village is an upscale, 50,000 square foot retail center located on Colonial Life Boulevard across Bush River Road near Dutch Square Mall. Colonial Village reflects quality and a commitment to excellence.

- Old English brick exteriors and extensively landscaped courtyards.
- Ample store-front parking.
- Easy access to I-126, I-26, and I-20.



Traditional Quality, Uniquely Now

Leasing Agents: Dial, Dunlap, McRacken, Smith & Associates (803) 799-4444

Available Land Sites Survey

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Donaldson Center Area Augusta Rd.	Greenville Greenville	S1	\$25,000/ac \$ up	10.50 Yes	Sunbelt Properties, Inc. Arnie Mullinax / 271-0000	W,S, Opposite New Entrance to Donaldson Cntr., 193-Space Mobile Home Park in Back
Augusta Rd.	Greenville Greenville	S1	\$54,950	1.11	Sunbelt Properties, Inc. Sherri Nasim / 271-0000	W,Opp. New Entrance to Donaldson Cntr., 193-Space Mobile Home Park in Back
Augusta Rd.	Greenville Greenville	S1	\$49,950	0.97	Sunbelt Properties, Inc. Sherri Nasim / 271-0000	W,S, Opp. New Entrance to Donaldson Cntr., 193-space Mobile Home Park in Back
6400 Augusta Rd.	Greenville Greenville	S1	\$821,730	33.54	Cothran-Sims-Barker Commercial Gerald Peek/Bob Terrell / 242-5095	S
Butler Rd./Mauldin High School	Mauldin Greenville	S1	\$110,000 to 140,000	4.00 No	M.S. Shore Co., Inc. Mardy S. Shore / 235-3898	W,E,S,G
Congaree Rd.	Greenville Greenville	S1	\$375,000 to 437,500, Sell/Lease	1.50 Yes	M.S. Shore Co., Inc. Mardy S. Shore / 235-3898	W,S,E,G
Avanti Site Fairforest Dr./Ridge Rd.	Mauldin Greenville	S1	Neg.	99.68 Yes	Caine Company George Zimmerman / 250-2800	
Haywood Crossing Commercial Haywood Rd./Airport Rd.	Greenville Greenville	S1	Neg., Sell/Lease	6.33 Yes	Cannon Company Mitch Barron / 232-0592	W,E,S,G
Hillandale Golf Site Hillandale Rd./Parker Rd.	Greenville Greenville	S1	Neg. Sell/Lease	98.00 Yes	Caine Company George Zimmerman / 250-2800	
Brookfield Corp. Center I-385/Butler Rd.	Mauldin Greenville	S1	Neg.	235.00 Yes	Easlan Capital, Inc. Thomas C. Brown / 288-4002	
I-385/Congaree Rd.	Greenville Greenville	S1	\$160,000	1.54 No	Caine Company Reed Watson / 250-2800	W,S,G, Excellent Location Between I-385 Congaree Rd., Near Haywood Rd. Intrchg.
Avanti Site I-385/Corp. Dr.	Greenville Greenville	S1	\$35,000 to 60,000/ac	50.00 Yes	Caine Company George Zimmerman / 250-2800	
Avanti Site I-385/Old Laurens Rd.	Simpsonville Greenville	S1	Neg.	56.00 May	Caine Company George Zimmerman / 250-2800	W,E,S,G
Greengate Site I-385/Woods Lake Rd.	Greenville Greenville	S1	\$80,000/ac	5.50 Yes	Charter Capital Dan Bruce / 233-8225	W,S,G
Davis Land I-85	Greenville Greenville	S1	\$27,500/ac	25.00 Yes	Yeargin Realty Mike Faulconer / 233-5856	W,E,S,G
North Perimeter Business Park I-85/SC 14	Greer Greenville	S1	\$36,000/ac	80.00 Yes	Caine Company George Zimmerman / 250-2800	W,E,G, Sites of 1.5 Acres+
Southpark Industrial Blvd.	Greenville Greenville	S1	\$40,000/ac, Sell/Lease	30.00 Yes	Earle Furman & Assoc. Pat McNamara / 232-9040	W,E,S,G,R
Lowndes Hill Rd/US 291	Greenville Greenville	S1	\$6.00/sf, Sell/Lease	6.00 Yes	M.S. Shore Co., Inc. Mardy S. Shore / 235-3898	W,S,E,G
Southgate Business Park Mauldin Rd.	Greenville Greenville	S1	\$35,000 to 50,000/ac	7.00 Yes	Wm. Goldsmith Co. Jim Hopple, CCIM / 297-4970	Will Build To Suit
North Perimeter Park Phillips Rd./SC 14	Greer Greenville	S1	\$35,000/ac	76.00 Yes	Caine Company George Zimmerman / 250-2800	W,E G, Approx. Interstate Access, Concourse Blvd.(New Road into Park)
River Rd. at Batesville Rd.	Greer Greenville	S1	\$95,000/ac	3.00	Sunbelt Properties, Inc. Sherri Nasim / 271-0000	W,S, Close Proximity to Michelin & Thornblade
Clark Site Rocky Slope Rd.	Greenville Greenville	S1	\$1,000,000	15.00	Caine Company John Fort / 250-2800	W,E,S,G, Near Verdae, Ideal for Apartments
SC 14	Greer Greenville	S1	\$17,000 to \$54,000/ac	17.40	Sunbelt Properties, Inc. Sherri Nasim / 271-0000	W, 2 Mi., Close Prox. to Airport, Greer, & I-85
US 291/Lowndes Hill Rd.	Greenville Greenville	S1	\$6.00/sf	8.00 Yes	M.S. Shore Co., Inc. Mardy S. Shore / 235-3898	W,E,S,G
Sports Unlimited Site Wade Hampton Blvd.	Greenville Greenville	S1	\$767,500	6.14 No	Faye C. Galloway Co., REALTORS® Faye C. Galloway / 292-8173	W,S,G, Graded and Composted, 43,000 Cars Per Day
Woodruff Rd./Rocky Slope Rd.	Greenville Greenville	S1	Neg.	4.73 Yes	Windsor/Aughtry Co. Dinks DuPree / 271-9855	May Negotiate for Ground Lease or Build to Suit
Buncombe Road	Greer Greenville	S1*	Neg.	17.00	Greenville East Development Harold Jenkins / 268-3003	W,E,S, *Could Be Re-Zoned Industrial, Adjoins Another 17-Acre Tract
Haywood Industrial Park Old Mill Rd./Miller Rd.	Mauldin Greenville	S2	\$25,000 to 55,000/ac	32.00 Yes	Caine Company Dick Bailey/Howard Hill / 250-2800	W,E,S,G, Office/Warehouse Develo. Currently Under Const., 1 to 3 Acre
Sky City/Ingles Outparcel US 76 Bypass/US 76	Laurens Laurens	C	\$112,000	1.00 No	The Furman Company R. Bentley/G. Carter / 242-5151	W,S,G
McArdle Site Industrial Drive	Fountain Inn Laurens	I	\$80,850	11.55	Earle Furman & Assoc. J. Earle Furman, Jr. / 232-9040	W,E,S,G
Beard Fork Site I-385/SC 308	Clinton Laurens	I-1	\$800,000	81.40 May	M.S. Shore Co., Inc. Mardy S. Shore / 235-3898	W
Bond Site (Poole Farm)	Clinton Laurens	None	\$22,500/ac	80.00	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	E, Water & Gas Provided on Purchase of Land
Cason-Cooper Site	Clinton Laurens	None	\$5,000/ac	24.00	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	E
Brick House Farm Site	Gray Court Laurens	None	Neg.	45.00	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	E
Brown Brothers Site	Laurens Laurens	None	Neg.	154.00	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	E
Campbell Site	Laurens Laurens	None	\$2,000/ac	200.00	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	W,E
Bynum Site	Laurens Laurens	None	Neg.	164.00	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	E
Burns Site	Laurens Laurens	None	Neg.	160.00	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	W,E,S,G
Patterson Site	Laurens Laurens	None	\$8,000/ac	47.00	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	W,E,G
Pitts Site	Clinton Laurens	None	\$5,000/ac	271.00 Yes	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	W,E,S,G
Richardson Site A	Fountain Inn Laurens	None	Neg.	5.00 Yes	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	W,E
Richardson Site B	Fountain Inn Laurens	None	Neg.	5.00	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	W,E,S,G
Bishop/Brazeale Site	Gray Court Laurens	None	Neg.	76.00	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	W,E
League Site	Clinton Laurens	None	\$4,000/ac	34.00 Yes	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	W,E,G
Grimes Site	Clinton Laurens	None	\$2,500/ac	69.00 Yes	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	W,E,G

Available Land Sites Survey

Description Address	City County	Zoning	Price	Total Acres Will Divide?	Listing Information	Comments
Thomason Site	Clinton Laurens	None	Neg.	360.00	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	W,E,S,G
Todd Site	Barksdale Laurens	None	Neg.	90.00 Yes	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	W,E,G
H & R Site	Fountain Inn Laurens	None	Neg.	9.00 Yes	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	W,E,S,G
Bauder Site	Clinton Laurens	None	Neg.	99.00 Yes	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	W,E,G
Stoddard Site	Gray Court Laurens	None	Neg.	60.00 Yes	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	W,E,G
Henry Site	Clinton Laurens	None	\$9,600/ac	18.00 Yes	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	W,E
Alfred Site	Waterloo Laurens	None	Neg.	240.00 Yes	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	E
Gravit Site	Fountain Inn Laurens	None	Neg.	10.00 Yes	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	W,E,S,G
Fleming "B" Site	Laurens Laurens	None	\$3,500/ac	50.00 Yes	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	W,E,G
Fleming "A" Site	Laurens Laurens	None	\$3,500/ac	67.00 Yes	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	E,S,G
Exxon Site	Fountain Inn Laurens	None	\$6,500/ac	300.00 Yes	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	W,E,G
Edwards Site	Fountain Inn Laurens	None	\$11,000	24.00 Yes	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	W,E,S,G
Copeland/Stone Site	Joanna Laurens	None	\$2,500/ac	1100.00 Yes	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	W,E,S,G
Albertson Site	Fountain Inn Laurens	None	\$6,000	133.00 Yes	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	W,E,S
Copeland Site	Clinton Laurens	None	\$5,000/ac	384.00 Yes	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	W,E,G
Cooper/Lehn Site	Clinton Laurens	None	\$5,000/ac	98.00	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	W,E,S,G
Adair Site	Clinton Laurens	None	Neg.	283.00	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	E
Beattie Site	Landford Laurens	None	Neg.	240.00	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	W,E,G
Cooper/Hester Site	Laurens Laurens	None	\$7,500/ac	27.00 Yes	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	W,E,S,G
Senn Site	Laurens Laurens	None	\$2,500/ac	180.00	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	E,G
Neighbors Site	Clinton Laurens	None	\$5,000/ac	144.00	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	W,E,G
Owings Site	Fountain Inn Laurens	None	Neg.	250.00	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	W,E,G
Beards Fork Creek Site	Clinton Laurens	None	Neg.	80.00	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	E
Rimer Site	Ora Laurens	None	\$15,000/ac	18.00	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	W,E,S,G
Ramage Site	Laurens Laurens	None	\$6,000/ac	158.00	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	
Abercombie Rd.	Fountain Inn Laurens	None	\$2,500/ac	150.00 Yes	Century 21 - Gresham Co. Joe Gresham / 984-3511	Interstate Access
I-26/SC 308	Clinton Laurens	None	Neg.	80.00 Yes	Century 21 - Gresham Co. Joe Gresham / 984-3511	
Multi-Use Development I-26/SC 56	Clinton Laurens	None	Neg.	70.00 Yes	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	W,S, Proposed Development for Office/Retail/Warehouse
Abercombie Road Property I-385	Fountain Inn Laurens	None	\$376,000	150.00 Yes	Century 21 - Gresham Co. Jim Roberts / 984-3511	W,S,G,R
I-385 (Frontage Rd.)/SC 308	Laurens Laurens	None	\$1,500/ac	112.50 Yes	Century 21 - Gresham Co. Joe Gresham / 984-3511	W
I-385/SC 101	Laurens Laurens	None	\$20,000/ac	42.00 May	M.S. Shore Co., Inc. Mardy S. Shore / 235-3898	W
Multi-Use Development I-385/SC 221	Fountain Inn Laurens	None	Neg.	140.00 Yes	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	W,S, Proposed Development for Office/Retail/Warehouse/Res.,
I-385/SC 49	Laurens Laurens	None	\$30,000/ac	120.00 Yes	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	W, Sewer Nearby, Tunnel Under Interstate Adjoins 200 Acre Tract
I-385/SC 49	Laurens Laurens	None	\$2,500/ac	200.00 Yes	Laurens Co. Chamber of Commerce Cecil O. Davenport / 833-2716	W, Sewer Nearby, Tunnel Under Interstate Adjoins 120 Acre Tract
Hunter Industrial Park I-385/US 221	Laurens Laurens	None	Neg.	484.00 Yes	Laurens Comm. of Public Works Coleman Smoak / 984-0481	W,E,S,G,R
Fleming/Drummond Tract I-385/US 221	Laurens Laurens	None	\$1,000,000	100.00 Yes	Caine Company John Fort / 250-2800	W,S,G, Potential for Rail
Clinton Business Park I-385/US 56	Clinton Laurens	None	Neg.	33.00 Yes	The Webb Company J. Patton Webb, CCIM / 229-7717	W,S,G, Under Site Preparation
Lurey Property SC 14	Fountain Inn Laurens	None	Neg.	30.00 Yes	Century 21 - Gresham Co. Jim Roberts / 984-3511	W,S,G
H & H Site US 221 N.	Laurens Laurens	None	Neg.	20.00 Yes	Century 21 - Gresham Co. Jim Roberts / 984-3511	
Joe Ben Hunter Property US 221/Near I-385	Laurens Laurens	None	\$239,500	30.00 Yes	Century 21 - Gresham Co. Jim Roberts / 984-3511	W,S,G,R
Blakely Property US 221/SC 127	Laurens Laurens	None	\$299,000	92.00 Yes	Century 21 - Gresham Co. Jim Roberts / 984-3511	W,S,G,R
Laurens County Commercial Park US 76	Laurens/Clinton Laurens	None	Neg.	167.00 Yes	Laurens County Administrator Ernest B. Segars / 984-3484	W,E,S,G
US 123	Seneca Oconee	C	\$347,544	3.19 No	Coldwell Banker - Durham/Meehan Don Kroeger / 882-0168	W,E,S,G, Excellent For Any Type New Business, 193' Frontage on US 123
ATTS US 123	Seneca Oconee	HwyComm	\$339,950, \$1,000/Front Foot	1.50 Yes	Coldwell Banker - Durham/Meehan Jere DuBois / 882-0168	W,E,S,G, Level and Cleared, 200' Deep, Will Sell in 100' Parcels
ATTS US 123	Seneca Oconee	HwyComm	\$337,056	1.80	Coldwell Banker - Durham/Meehan Jere DuBois / 882-0168	W,E,S,G, Level and Cleared, 280' Frontage on US 123

Available Land Sites Survey

Description Address	City County	Zoning	Price	Total Acres Will Divide?	Listing Information	Comments
US 123/SC 11	Seneca Oconee	None	\$300.00/front ft.	27.00 Yes	Coldwell Banker - Durham/Meehan Jim Lewis / 882-0168	W,E,S,G, 3,000+ Ft. Frontage, Prime Intersection
Commercial Site SC 93	Central-Clemson Pickens	C	\$150,000	0.00	Moore-Ensley Realtors Chrystelle Ensley / 654-5240	W,S,G Across from Ingles and beside Hardees on Hwy 93 Central
Commercial Site SC 93	Central-Clemson Pickens	C	\$185,000	0.00	Moore-Ensley Realtors Chrystelle Ensley / 654-5240	W,S,G Across from Ingles and beside Hardees on Hwy 93 Central
Commercial Site SC 93 & Old Central Rd.	Central-Clemson Pickens	C	\$40,000	0.00	Moore-Ensley Realtors Chrystelle Ensley / 654-5240	W,S,G Across from Ingles and behind Hardees on Hwy 93 Central
Commercial Site SC 93 & Old Central Rd.	Central-Clemson Pickens	C	\$45,000	0.00	Moore-Ensley Realtors Chrystelle Ensley / 654-5240	W,S,G Across from Ingles and behind Hardees on Hwy 93 Central
Commercial Site SC 93 & Old Central Rd.	Central-Clemson Pickens	C	\$50,000	0.00	Moore-Ensley Realtors Chrystelle Ensley / 654-5240	W,S,G Across from Ingles and behind Hardees on Hwy 93 Central
Rockville Center Outparcels US 123	Easley Pickens	C	Neg.	7.50 Yes	East Coast Development Company Glenn Hollis / 553-6960	W,E,S,G, Seven Outparcels - Approximately 1 Acre Each
US 123 Commercial US 123/Keowee Trail	Clemson Pickens	C	\$500,000	3.00	Moore-Ensley Realtors Chrystelle Ensley / 654-5240	W,E,S,G, Ideal For Hotel/Commercial/ Multi-family, Property Size Subject to Survey
SC 93/Cambridge Drive	Clemson Pickens	CP-2	Neg.	16.50	City of Clemson Mary F. Poore / 653-2050	W,E,S
Commercial US 123	Clemson Pickens	CP-2	\$250,000	1.00	Moore-Ensley Realtors Chrystelle Ensley / 654-5240	W,E,S,G, Ideal For Office Building, Small Building on Property
Calhoun Land Co. US 123	Clemson Pickens	CP-2	Neg.	13.00	City of Clemson Mary F. Poore / 653-2050	W,E,S
US 123/Pressley St./Stephens	Clemson Pickens	CP-2	Neg.	3.32	City of Clemson Mary F. Poore / 653-2050	W,E,S
SC 93/Skyview Rd.	Clemson Pickens	CP-2 & R-20	Neg.	10.70	City of Clemson Mary F. Poore / 653-2050	W,E,S, Approx. 1/3 of Tract is Zoned Commercial
Lakeside Technology Park SC 8 North	Easley Pickens	NA	\$12,480/ac	25.00 Yes	Pickens Co. Plan. & Dev. Comm. Bruce Adkins / 898-5956	W,S,G
2003 Freeman Rd.	Easley Pickens	None	\$425,000	0.85 No	The Kirkland Company Tim Helms / 269-2600	W,E, Located Along US 123, Between John Foster Ford & Aqua-Land Pools
Monarch Marking Site Old Norris Rd. & Norman St.	Liberty Pickens	None	Neg.	20.36	Pickens Co. Plan. & Dev. Comm. Bruce Adkins / 898-5956	W,E,S,G,R, Graded & Leveled
Rollins Site Old Shirley Rd.	Central Pickens	None	\$125,000	33.00	Pickens Co. Plan. & Dev. Comm. Bruce Adkins / 898-5956	
Powdersville Rd.	Easley Pickens	None	\$50,000/ac	6.03	The Kirkland Company Tim Helms / 269-2600	W,E,S,G, Water Avail., Excellent Site for Apts., Office, or Convenience Store
Rock Springs Rd.	Easley Pickens	None	\$22,000/ac	22.86	The Kirkland Company Tim Helms / 269-2600	W,E,G, 780' Frontage on Rock Springs Rd., 950' Frontage on Powdersville Rd
Callahan Site Ruhamah Rd.	Liberty Pickens	None	Neg.	101.00 Yes	Pickens Co. Plan. & Dev. Comm. Bruce Adkins / 898-5956	W,E,S,G
Cantrell Site SC 105	Liberty Pickens	None	\$4,400/ac	58.00	Pickens Co. Plan. & Dev. Comm. Bruce Adkins / 898-5956	W
SC 11	Pickens Pickens	None	\$65,000	20.60	M.S. Shore Co., Inc. Mardy S. Shore / 235-3898	
Wyatt Site SC 171	Liberty Pickens	None	Neg.	158.00 Yes	Pickens Co. Plan. & Dev. Comm. Bruce Adkins / 898-5956	W,E,S,G,R
McBride Site SC 53	Liberty Pickens	None	Neg.	300.00 Yes	Pickens Co. Plan. & Dev. Comm. Bruce Adkins / 898-5956	W,E,G, Sewer Proposed, Adjacent to Proposed Interchange
Harris/Knight Site SC 53	Easley Pickens	None	Neg., Sell/Lease	700.00 Yes	Pickens Co. Plan. & Dev. Comm. Bruce Adkins / 898-5956	W,E,G, Sewer Proposed
Rancher Site SC 8	Easley Pickens	None	\$257,040, Sell/Lease	21.42	Pickens Co. Plan. & Dev. Comm. Bruce Adkins / 898-5956	W,E,S,G
Ballentine Site SC 8	Easley Pickens	None	\$6,000/ac	173.00 Yes	Pickens Co. Plan. & Dev. Comm. Bruce Adkins / 898-5956	W,E,G, Sewer Proposed, Adjoining Fluid Control Plant
Robinson Site SC 8	Easley Pickens	None	\$468,000, Sell/Lease	78.00	Pickens Co. Plan. & Dev. Comm. Bruce Adkins / 898-5956	W,E,S,G,R
Watkins Site State Rd. 32	Easley Pickens	None	\$434,670	144.89 Yes	Pickens Co. Plan. & Dev. Comm. Bruce Adkins / 898-5956	W,E,S,G
Robert Martin Site US 123	Easley Pickens	None	Neg.	41.00	Pickens Co. Plan. & Dev. Comm. Bruce Adkins / 898-5956	W,E,S,G
123/153 Commercial Center US 123/SC 153	Easley Pickens	None	Neg.	1.00	Lesley Real Estate James E. DeLoache, Jr. / 859-5150	W,E,G,S,
Digital Site US 123 / Isaqueena Trail	Clemson Pickens	R/LI	Neg.	175.00	City of Clemson Mary F. Poore / 653-2050	W,E,S, Prime Industrial Site
Duplex Property US 76	Clemson Pickens	RM-2	\$125,000	4.00	Moore-Ensley Realtors Chrystelle Ensley / 654-5240	W,E,S,G, Less Than 1 Mile From Campus, Property Size Subject Survey
Old Central Rd.	Clemson Pickens	RM-3	Neg.	25.99	City of Clemson Mary F. Poore / 653-2050	W,E,S
Lindsey Road	Clemson Pickens	RM-4	Neg.	5.00	City of Clemson Mary F. Poore / 653-2050	W,E,S
Asheville Highway	Spartanburg Spartanburg	B3	Lease \$25,000/yr	0.70	McDaniel & Company Lynn Spencer / 585-2032	W,S,G, Land Lease or Build to Suit, Fast Food or Retail
North Town Outparcels 254 Asheville Hwy / N. Town Dr.	Spartanburg Spartanburg	C	Neg.	20.00	Johnson Development Assoc. P. Haller / C. Edmunds / 585-2000	W,E,S,G, Part of Mixed Use Development, High Traffic Area
Cedar Spring Outparcel Cedar Springs Rd.	Spartanburg Spartanburg	C	Neg.	0.87	Johnson Development Assoc. P. Haller / C. Edmunds / 585-2000	W,E,S,G, Ideal for Fast Food/Bank/ Car Wash/Gas Station
Metro Center I-585 / California	Spartanburg Spartanburg	C	\$50,000/ac, Variable Lease Terms	7.20	Land Lease Co. H. McElhenney / 583-3696	W,E,S,G
Greer/Southern Site SC 290	Greer Spartanburg	I	Neg.	130.00 Yes	Spartanburg Ch. of Commerce Economic Development Div. / 594-5000	W,E,S,G,R
Greenville/Spartanburg IP Rd. 62/Berry Shoals Rd.	Greer Spartanburg	IP	Neg.	107.00 Yes	Spartanburg Ch. of Commerce Economic Development Div. / 594-5000	W, 5,805' Frontage, Build to Suit/Acreage for Sale

Available Land Sites Survey

Description Address	City County	Zoning	Price	Total Acres Will Divide?	Listing Information	Comments
SC 215	Roebuck Spartanburg	NA	Neg.	32.00 Yes	McCullough's Real Estate Wm. E. McCullough / 877-1883	W, Former Junk Yard
E.L. Moore Site	Cowpens Spartanburg	None	Neg.	140.00	Spartanburg Ch. of Commerce Economic Development Div. / 594-5000	W,G,S
Metromont Site	Spartanburg Spartanburg	None	Neg.	120.00	Spartanburg Ch. of Commerce Economic Development Div. / 594-5000	W,G,S
Workman Site #2	Woodruff Spartanburg	None	Neg.	301.00	Spartanburg Ch. of Commerce Economic Development Div. / 594-5000	W
Workman Site #3	Woodruff Spartanburg	None	Neg.	187.00	Spartanburg Ch. of Commerce Economic Development Div. / 594-5000	W
Workman Site #1	Woodruff Spartanburg	None	Neg.	36.00	Spartanburg Ch. of Commerce Economic Development Div. / 594-5000	W
Seaboard Site	Roebuck Spartanburg	None	Neg.	60.00	Spartanburg Ch. of Commerce Economic Development Div. / 594-5000	W,R
Kilgore Site	Woodruff Spartanburg	None	\$2,500/ac	710.00	Spartanburg Ch. of Commerce Economic Development Div. / 594-5000	W,R
Johnson Site	Spartanburg Spartanburg	None	Neg.	111.00	Spartanburg Ch. of Commerce Economic Development Div. / 594-5000	W,G,R
Avanti Site	Spartanburg Spartanburg	None	Neg.	269.00	Spartanburg Ch. of Commerce Economic Development Div. / 594-5000	G,W,R
Cleveland Site	Spartanburg Spartanburg	None	Neg.	700.00	Spartanburg Ch. of Commerce Economic Development Div. / 594-5000	W,S
Davis Site Asheville Highway	Spartanburg Spartanburg	None	\$85,000	1.50 No	McDaniel & Company Terry Landers / 585-2032	W,S,E,G, 2,200 sf Bldg. on Corner Lot
Berry Shoals Rd.	Greer Spartanburg	None	Neg.	23.37	McCullough's William E. McCullough / 877-1883	W,E,G, Approx. 12 Acres in Lake, Close Proximity to I-85 & SC 101
Retail Site Blackstock Rd.	Spartanburg Spartanburg	None	Neg., Lease	0.70 No	McDaniel & Company Lynn Spencer / 585-2032	W,S,G, Owner Will Build to Suit, Retail or Commercial
Auten - Southeastern Site Calvert Rd.	Fairforest Spartanburg	None	Neg.	29.34	Spartanburg Ch. of Commerce Economic Development Div. / 594-5000	W,E,S,G,R
Smith's Acreage Carolina Country Club/Rte. 56	Spartanburg Spartanburg	None	\$10,000/ac	26.00	Ted R. Johnson Realty Ted Johnson / 573-7172	W,E, Sewer Nearby, Ideal for Multi-family, Mobile Homes, Subdivision, Etc.
Riverbend Business Center Cedar Crest Rd. (Near US 29)	Fairforest Spartanburg	None	\$12,000/ac	80.00 Yes	Carroll Properties Corp. E.C. Belenchia / 574-4400	W,S,E,G,R, Planned Corporate Park, 2 mi. to I-85 & I-26
Riverbend Annex Cedar Crest Rd. (Near US 29)	Fairforest Spartanburg	None	\$5,000/ac or \$1,000/mo.	18.00 Yes	Carroll Properties Corp. E.C. Belenchia / 574-4400	W,E,G, Owner will Joint Venture, Finance, or Subdivide
Easler Site Chesnee Highway	Spartanburg Spartanburg	None	\$25,000/ac	5.00	Southern Sites & Dev. Corp. Emily Easler-Handy / 585-8092	W,E,G, Suitable for Retail of Industrial, Adjoining Tract Also Available



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Available Land Sites Survey

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Easler Site Chesnee Highway	Spartanburg Spartanburg	None	\$25,000/ac	5.00	Southern Sites & Dev. Corp. Emily Easler-Handy / 585-8092	W,E,G, Suitable for Retail or Industrial, Adjoining Tract Also Available
Northeast Area Industrial Park Chesnee Highway	Mayo Spartanburg	None	\$7,000 to 10,000/ac	153.00 Yes	Southern Sites & Dev. Corp. Emily Easler-Handy / 585-8090	W,E,G,R
Dye Site Chesnee Highway	Spartanburg Spartanburg	None	\$250,000	10.50 No	Southern Sites & Dev. Corp. Emily Easler-Handy / 585-8092	W,S,G, Excellent Location for Strip Mall or Manf. Plant
Seven Oaks Outparcels Chesnee Hwy/Sunset Drive	Spartanburg Spartanburg	None	\$125,000/ac	4.50 Yes	Coldwell Banker - Newton Realty Bob Richardson / 582-6303	W,E,S, Located in front of Seven Oaks Shopping Center
Seven Oaks Outparcels Chesnee Hwy/Sunset Drive	Spartanburg Spartanburg	None	\$150,000	1.00 No	Coldwell Banker - Newton Realty Bob Richardson / 582-6303	W,E,S, Located in front of Seven Oaks Shopping Center
Seven Oaks Outparcels Chesnee Hwy/Sunset Drive	Spartanburg Spartanburg	None	\$35,000/ac	3.55 Yes	Coldwell Banker - Newton Realty Bob Richardson / 582-6303	W,E,S, Located behind Seven Oaks Shopping Center
Hillside (Phase II) E. Main St.	Duncan Spartanburg	None	Inquire	345.00 Yes	A.R. Weeks & Assoc. Pat Murphy / 433-1111	W,G, 100 acres contiguous available, sewer planned
Hillside (Phase I) E. Main St.	Duncan Spartanburg	None	Inquire	211.00 Yes	A.R. Weeks & Assoc. Pat Murphy / 433-1111	
East Main Associates E. Main St. Ext.	Spartanburg Spartanburg	None	\$481,500	5.05	Pulliam Investment Co., Inc. Dan Dunn / 233-6964	W,E,S,G
Handy Site Ezell Rd.	Chesnee Spartanburg	None	\$5,500/ac	19.00	Southern Sites & Dev. Corp. Emily Easler-Handy / 585-8092	W,E,G,R
Handy Site Ezell Rd.	Chesnee Spartanburg	None	\$5,500/ac	19.00	Southern Sites & Dev. Corp. Emily Easler-Handy / 585-2032	W,E,G,R
Frey Site Fairmont Rd.	Spartanburg Spartanburg	None	\$5,000/ac	130.00	Spartanburg Ch. of Commerce Economic Development Div. / 594-5000	W,E,S,G,R, Paved Access
I-26	Spartanburg Spartanburg	None	\$36,000	36.33 Yes	Wm. Goldsmith Co. Jim Hopple, CCM / 297-4970	
Landmark Site I-26/Frontage Road	Spartanburg Spartanburg	None	Neg.	86.66 Yes	Johnson Development Assoc. Garrett Scott / 585-2000	W,E,S,G,R, Paved Access, Spec Buildings Avail., Frontage on I-26
Woodruff Industrial Park I-26/Hobbsville Rd.	Woodruff Spartanburg	None	\$12,000 to 14,500/ac	155.00 Yes	Spartanburg Ch. of Commerce Economic Development Div. / 594-5000	W,E,S
Landmark Site I-26/National Avenue	Spartanburg Spartanburg	None	Neg.	46.43 Yes	Johnson Development Assoc. Garrett Scott / 585-2000	W,E,S,G,R, Paved Access, Frontage on I-26
Westinghouse Parcel I-26/New Cut Road	Spartanburg Spartanburg	None	Neg.	4.78	Johnson Development Assoc. P. Haller/C. Edmunds / 585-2000	Located at Exit Ramp, Ideal for Gas Station, 3 Usable Acres
Heathmore Assoc. I-26/SC 221	Spartanburg Spartanburg	None	Neg.	4.50	Johnson Development Assoc. P. Haller/C. Edmunds / 585-2000	Located at Exit Ramp, 1 Acre Across Street Available, SC 221
Boardman Site I-26/US 176	Spartanburg Spartanburg	None	\$250,000	3.50	McDaniel & Company Lynn Spencer / 585-2032	W,E,S, High Exposure, Suitable for Motel or Retail
Interstate Park I-85 (Frontage Rd.), near I-26	Spartanburg Spartanburg	None	\$50,000/ac	7.00 Yes	Moyer Realty E.F. Moyer, Jr. / 585-8137	W,S,E,G, Good Visibility
Atkins Site I-85 at Pacolet River	Converse Spartanburg	None	Neg.	548.00	Spartanburg Ch. of Commerce Economic Development Div. / 594-5000	
I-85/Byant Rd.	Spartanburg Spartanburg	None	\$20,000/ac	65.00 No	Coldwell Banker - Newton Realty Bob Richardson / 582-6303	W,E,S,G, 1,600' Frontage on I-85
Southern Tank Co. (1) I-85/SC 110	Cowpens Spartanburg	None	\$210,000	28.00 No	Joe Buice Realty, Inc. Joe Buice / 489-7194	W,E, Sewer Nearby, Ideal for Truck Terminal
Southern Tank Co. (2) I-85/SC 110	Cowpens Spartanburg	None	\$45,000	2.75 No	Joe Buice Realty, Inc. Joe Buice / 489-7194	W,E, Sewer Nearby
Southern Tank Co. (3) I-85/SC 110	Cowpens Spartanburg	None	\$54,000	9.00 No	Joe Buice Realty, Inc. Joe Buice / 489-7194	W,E, Sewer Nearby
Hillside Park of Commerce I-85/SC 290	Duncan Spartanburg	None	\$27,000 to 45,000/ac	850.00 Yes	A.R. Weeks & Assoc. Pat Murphy / 433-1111	W,E,S,G, Planned Industrial/Business Park
I-85/SC 290	Duncan Spartanburg	None	\$20,000/ac (\$1.28 Million Total)	64.00 Yes	Cleveland White & Assoc. Brad Thomas/Kim Keith / 582-6387	W,G, Sewer Nearby, More Than 1 Mi. Frontage on I-85, Excellent Visibility
Ridgeview Center I-85/SC 290	Duncan Spartanburg	None	\$150,000, Sell/Lease	9.60 No	Liberty Properties Group Wm. H. Camp, Jr. / 268-8378	W,S,G, 4 to 5 Buildable Acres, Lake on Site
I-85/SC 290	Startex Spartanburg	None	\$84,500	13.00	Cothran-Sims-Barker Commercial Bob Terrell / 242-5095	W, Excellent I-85 Exposure, Near SC 290 and US 29
Spartangreen Corporate Park I-85/SC 290	Duncan Spartanburg	None	Neg.	80.00 Yes	First Landmark G. Elisabeth Dula / 704-376-9500	W,E,S,G, Interstate Frontage
Henderson Site I-85/SC 9	Spartanburg Spartanburg	None	\$400,000	18.00	McDaniel & Company Bill McDaniel / 585-2032	W,S, Suitable for Multi-Family or Office Park
I-85/US 221	Spartanburg Spartanburg	None	Neg.	16.00 Yes	Ted R. Johnson Realty Ted Johnson / 573-7172	W,E,S, Ideal for Hotel/Restaurant, High Visibility, 7,000 sf
I-85 Property I-85/Viaduct Road	Spartanburg Spartanburg	None	\$20,000/ac	13.04	The Furman Company Ford Borders / 242-5151	W,E,S,G
Harmon Site I-85/Wingo Heights Rd.	Spartanburg Spartanburg	None	\$450,000	15.00	McDaniel & Company Bill McDaniel / 585-2032	W, Located on New Portion of I-85 Near I-26
Martin Rd.	Fairforest Spartanburg	None	\$30,000/ac	35.00	Carroll Properties Corp. E.C. Belenchia / 574-4400	W,E,S,G, Owner Financing Available, Standing Timber, Lake Site
Metro Center Metro Drive	Spartanburg Spartanburg	None	Neg.	6.00 Yes	Neuberger Management Harriette N. Reid / 585-1722	W,S,G, High Visibility from I-85
Mt. Pleasant Church Rd.	Spartanburg Spartanburg	None	\$3,500/ac	23.87	Pulliam Investment Co., Inc. Dan Dunn / 233-6964	W,E,S,G
Wingo Corporate Park New Cut Rd.	Spartanburg Spartanburg	None	Neg.	410.00 Yes	S.C.N. Trust Dept. John W. Baker / 239-6830	W,G,S,R Parcels Available - 5 to 100 Acres, Excellent Access to I-85 & I-26
Pine Street	Duncan Spartanburg	None	\$350,000	39.59	Cothran-Sims-Barker Commercial Bob Terrell / 242-5095	W,S, Terms Available, Lake on Rear of Prop
Poplar Drive	Greer Spartanburg	None	Neg.	5.00	Greenville East Development Harold Jenkins / 268-3003	W,E,S

Available Land Sites Survey

Description Address	City County	Zoning	Price	Total Acres Will Divide?	Listing Information	Comments
Reidville Road Associates Reidville Rd.	Spartanburg Spartanburg	None	\$75,000	0.63	Pulliam Investment Co., Inc. Dan Dunn / 233-6964	W,E,S,G
Robertson Rd.	Greer Spartanburg	None	\$10,000/ac	67.00 Yes	Greenville East Development Harold Jenkins / 268-3003	W, Best Suited for Industrial, Adjacent to Additional Tracts on Robertson Rd.
Robertson Rd.	Greer Spartanburg	None	\$8,900/ac	215.00 Yes	Greenville East Development Harold Jenkins / 268-3003	W, Best Suited for Industrial, Adjacent to Additional Tracts on Robertson Rd.
Robertson Rd.	Greer Spartanburg	None	\$6,500/ac	130.00 Yes	Greenville East Development Harold Jenkins / 268-3003	W, Best Suited for Industrial, Adjacent to Additional Tracts on Robertson Rd.
Robinson Rd.	Greer Spartanburg	None	Neg.	7.81	McCullough's William E. McCullough / 877-1883	W,E,G, Ideal for Commercial, Industrial or Residential
Robinson Rd.	Greer Spartanburg	None	Neg.	215.00	McCullough's William E. McCullough / 877-1883	W,E,G, Sewer Nearby, Close to I-85 & SC 101, Ideal Industrial / Residential
Shaw Site Rogers Rd./SC 290	Spartanburg Spartanburg	None	\$125,000	0.50 No	McDaniel & Co./Corn Hines Lyn Spencer/Ben Hines / 585-2032	W,S,E,G
2412 SC 101	Greer Spartanburg	None	\$15,900/ac	30.00	Cothran-Sims-Barker Commercial Chuck Langston / 242-5095	W,E,G, Graded, 2 mi. From I-85
SC 101/Green Rd.	Greer Spartanburg	None	\$567,000	64.00	Faye C. Galloway Co., REALTORS @ Faye C. Galloway / 292-8173	W,E,G, Will Accept Less for Cash, Will Finance Close to Asking Price
SC 14/Near I-85	Greer Spartanburg	None	\$200,000	1.50	Cothran-Sims-Barker Commercial Bob Terrell / 242-5095	Excellent Site for Service Station/Office/Retail
Fowler Site SC 290	Duncan Spartanburg	None	\$229,000	1.20 No	McDaniel & Company Lynn Spencer / 585-2032	W,S,E,G, Corner Lot - Excellent for Restaurant or Retail Store
Shawbag Site SC 290	Duncan Spartanburg	None	\$395,000	1.20 No	McDaniel & Company Lynn Spencer / 585-2032	W,S,E,G, Corner Lot - Excellent for Fast Food Restaurant
Shawbag Site SC 290	Spartanburg Spartanburg	None	\$260,000	0.67 No	McDaniel & Co./Corn Hines Lyn Spencer/Ben Hines / 585-2032	W,S,E,G, Excellent Site For Fast Food, Near I-85 Interchange
Spartangreen Industrial Park SC 290	Duncan Spartanburg	None	\$35,000 to 45,000/ac	70.00 Yes	Hart Corporation Craig Nielson / 233-3167	W,S,E,G
SC 290	Duncan Spartanburg	None	\$600,000	31.00 Yes	Pulliam Investment Co., Inc. M.W. Thompson / 583-6964	W,E
Nesbitt Site SC 290	Duncan Spartanburg	None	Neg.	33.00	Spartanburg Ch. of Commerce Economic Development Div. / 594-5000	W,G
Southport Distribution Center SC 295	Spartanburg Spartanburg	None	Neg.	13.00 Yes	Peake Construction Co. John Peake / 574-2500	W,E,S,G, 5 Tracts: 1.2 to 3.1 Acres, Will Combine
Meadow Farm SC 295 Bypass	Spartanburg Spartanburg	None	\$4,600,000	700.00 Yes	Cleveland White & Assoc. Arthur Cleveland / 582-6387	W,E,G, Ideal for Industrial or Commercial, Single or Multi-family
SC 295/Rd. 34	Spartanburg Spartanburg	None	\$4,000/ac	98.00 Yes	Coldwell Banker - Newton Realty Bob Richardson / 582-6303	W,E,S,G,R
Hughston Site SC 41	Spartanburg Spartanburg	None	\$7,500/ac	59.93	Spartanburg Ch. of Commerce Economic Development Div. / 594-5000	W,E,S,G, Adjacent Site Also Available
SC 57	Spartanburg Spartanburg	None	\$15,000/ac	12.00 Yes	McDaniel & Company Lynn Spencer / 585-2032	W, Near Interstate on North Side, Owner Will Finance
Southport Associates Southport Rd.	Spartanburg Spartanburg	None	Neg.	26.20	Pulliam Investment Co., Inc. Dan Dunn / 233-6964	W,E,S,G
295 Associates Southport Rd.	Spartanburg Spartanburg	None	\$175,000/ac	3.49	Pulliam Investment Co., Inc. Dan Dunn / 233-6964	W,E,S,G
US 176	Spartanburg Spartanburg	None	\$45,000	1.00 No	McDaniel & Company Lynn Spencer / 585-2032	W,S,G, Owner Will Build to Suit, Commercial
US 221	Spartanburg Spartanburg	None	\$125,000	5.48 Yes	McDaniel & Company Lynn Spencer / 585-2032	W,S, High Visibility, Owner May Finance
Clevedale Commerce Park US 29	Spartanburg Spartanburg	None	\$15,000 to 25,000/ac, Sell/Lease	40.00 Yes	Cleveland White & Assoc. Arthur Cleveland / 582-6387	W,E,G, Adjacent to Reeves Brothers, Between I-85 & I-26, Build to Suit
Wellford Square Outparcel US 29	Wellford Spartanburg	None	\$220,000, Sell/Lease	2.46 Yes	Avtex Commercial Robert Small, Jr. / 271-1900	W,S,E,G
Cowpens Industrial Park US 29	Cowpens Spartanburg	None	\$11,000/ac	57.27 Yes	Carroll Properties Corp. E.C. Belenchia / 574-4400	W,S,E,G, Rail Site Available
Herb McDaniel Site US 29	Spartanburg Spartanburg	None	\$275,000	9.26	McDaniel & Company Bill McDaniel / 585-2032	W,S, Level, 2 mi. from Hillcrest Mall
Greer Rail Site US 29/Hampton Rd.	Greer Spartanburg	None	Neg.	21.80	Spartanburg Ch. of Commerce Economic Development Div. / 594-5000	W,E,S,R
W. Bright Rd.	Duncan Spartanburg	None	Neg.	6.26	McCullough's William E. McCullough / 877-1883	W,E, Good Location for Multi-family
Waccamaw Outlet Park Drive	Spartanburg Spartanburg	None	Neg.	0.91	Johnson Development Assoc. P. Haller/C. Edmunds / 585-2000	W,E,S,G, At Outlet Park, Next to 2 Hotels & McDonald's, High Tourist Traffic
Westmoreland Rd.	Greer Spartanburg	None	\$78,100	7.83	Cothran-Sims-Barker Commercial Bob Terrell / 242-5095	W, 5 Min. From GSP Airport, Off SC 14, Cash Preferred
Woods Chapel Rd.	Greer Spartanburg	None	Neg.	65.00	McCullough's William E. McCullough / 877-1883	W,E,G, Ideal for Business Park, Close Proximity to I-85 & SC 101

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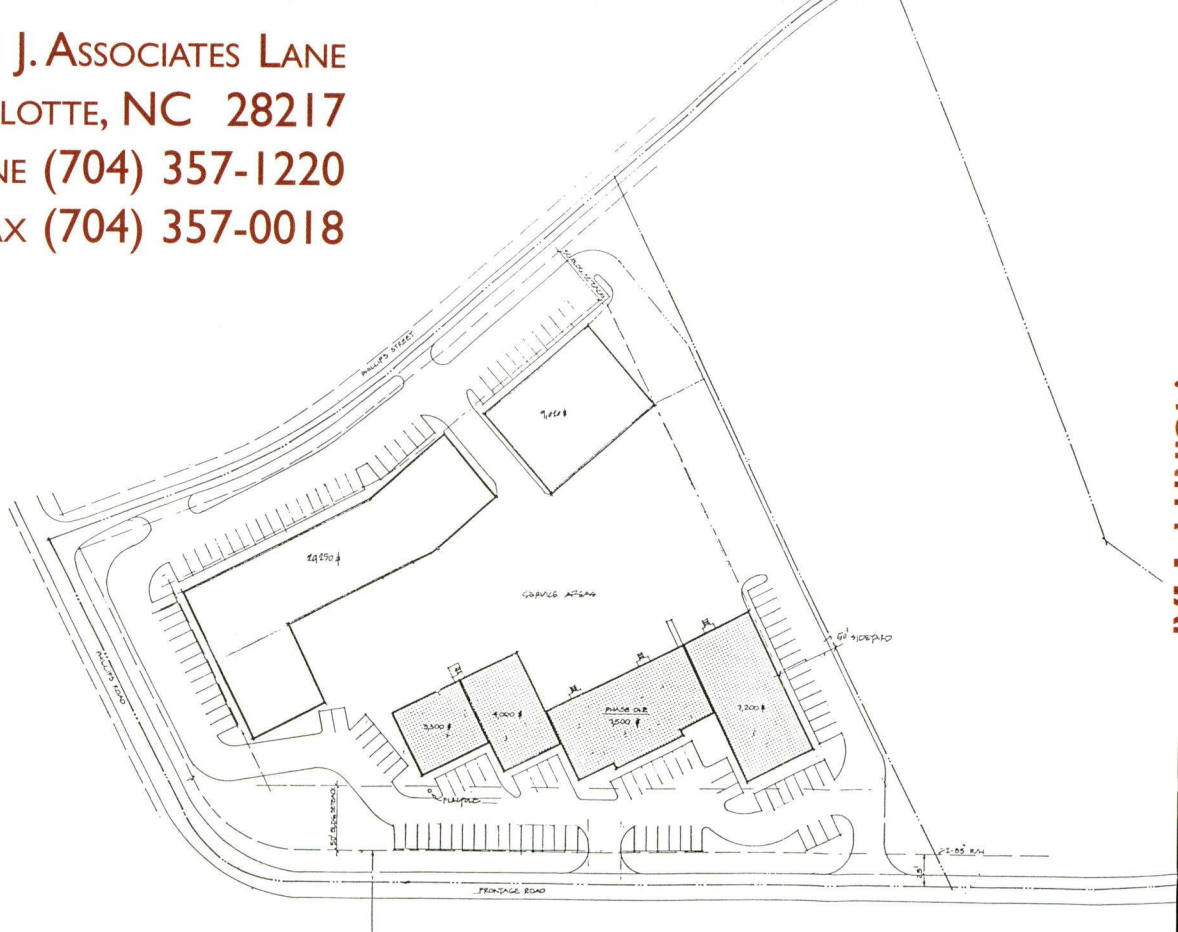
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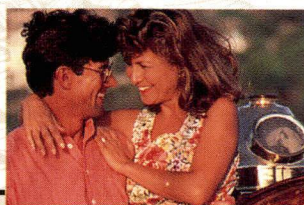
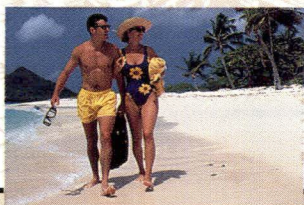
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