

Originally Processed With FOIA(s):

S

FOIA Number:

S

# FOIA MARKER

**This is not a textual record. This is used as an administrative marker by the George Bush Presidential Library Staff.**

---

**Record Group/Collection:** George H.W. Bush Presidential Records  
**Collection/Office of Origin:** Speechwriting, White House Office of  
**Series:** Speech File Backup Files  
**Subseries:** Chron File, 1989-1993

---

**OA/ID Number:** 13836  
**Folder ID Number:** 13836-005

---

**Folder Title:**  
Newark Labor Union 9/30/92 [OA 7581]

---

Stack:	Row:	Section:	Shelf:	Position:
<b>G</b>	<b>26</b>	<b>23</b>	<b>1</b>	<b>5</b>

---

IsteA

Intermodel surface trans. Effec:  
Act '91

Signed on 12/18/91 (Dallas)

⊕ NAMES provided by: Bill Palatucci;  
Men that were killed: ) Highway <sup>B/p NJ</sup>

- 1) Charles Waller
  - 2) Michael Carbone
  - 3) ANTONIO MATERO
- Construction site  
Jersey T.P.
- 

Chief-of-staff, Transportation

Michael Jackson

336 366-1103

# GRADY COMMENTS

Protest

This speech in the beginning, is  
Presidential Remarks  
TOO NEGATIVE!  
Things are not that bad!  
It's supposed to be Clinton who argues that everything is a mess.

New Jersey Rally/Local 472  
Newark, NJ  
Wednesday, Sept. 30, 1992  
NJ (5:00 a.m.)

Thank you for the acknowledgement -- it's great to be in the state of New Jersey.

Today, I've got a new favorite number: 472.

May I say a word about my good friend -- Richie Tissierre -- a national leader -- a man of candor and courage. I'm told that this year Richie was winner of the Peter McGuire Governor's Pride Award for Labor. I can't think of anyone who has done more to uphold the rights of working men and women -- than Richie.

Richie will be the first to tell anyone who will listen, that the work you do every day is hard -- noble -- and even dangerous.

Last week along the Turnpike -- we saw how true that can be. So before I begin, on behalf of both Barbara and myself, let me say that our prayers go out to the families of --, -- and --.

I come before you this afternoon to seek not your applause, but your attention. I want to speak to you with the candor of a friend -- because so much in our lives is at stake in this election.

For generations, our nation sacrificed and shed tears, so that freedom could win around the globe.

As a young man, I was proud to wear a military uniform, and go off to serve my country. I know that many of you also served

-- some in World War II, others in Korea, Vietnam and now Desert Storm.

Along the way, you were sacrificing for an idea -- a simple ideal -- freedom. And today, because of your effort, I can stand before you today and say something no President has ever said before -- the Cold War is over -- and freedom finished first.//

Because of our victory, our kids and grandkids dreams will no longer be ruined by the nightmare of nuclear annihilation. Does that matter? You bet it does.

But this election, is not about the victories of the past - - it is about our hopes for the future.

Richie Tissierre likes to say that you can learn more from the bartenders, beauticians and cab drivers than all the psychologists in the world.

~~The working people who write me every day say that we didn't send our sons and daughters to fight halfway around the world, to lose the economic competition here at home.~~

~~We didn't work to secure peace around the world, to have our elderly in cities locked behind bars on the windows of a prison called home.//~~

~~We didn't work to bring freedom and opportunity to the peoples of Eastern Europe -- to have our kids and grandkids grow up in a land where opportunity is limited.//~~

I hear these concerns. And I am asking for four more years, because I understand them, and more important, I have the ideas to respond to them -- to move America forward.

~~what the working people~~

Negative

Insert (A)

What the working people who write me every day want is a plan -

A plan for winning the economic competition. A plan for keeping America #1. A plan for making our kids live better than ours.

And let me tell you -- we can do it!!

I have a plan for creating jobs through more investment & lower taxes. I have a plan to create opportunity in the cities. I have a plan to crack down on crime -- on carjackings here in Newark -- so decent people can earn a decent living.

I have put forth what I call "my Agenda for American Renewal." It is a comprehensive, ~~integrated~~ series of steps America must take -- to realize the global opportunity before us. -- So

~~As we consider America's many challenges, it is important to keep in mind our many opportunities. Today, we are feeling the impact of a global economic slowdown. But remember, our competitors in Europe would trade places with us in a minute.~~ *but America has* *what!* *America can win.*

My opponent likes to run America down, to say we are a nation in decline. But let's keep in mind a few facts -- like this one. Whether you're talking construction or any other work -- if you're looking for the most productive workers in the world, you don't go to Japan or Germany -- you come right here -

- to the United States of America. // *Let's keep in mind that America has the #1 standard of living in America - Let's keep in mind that America*

Now, my opponent has a tendency to try to be all things to all people. He will go before business groups and say one thing -- labor groups and say another. I'm not going to do that.

So let me say straight out -- that the first part of my agenda -- is to promote free and fair trade -- to open foreign markets for American goods -- so that we can create new jobs right here at home. *New Jersey is a trade state - One in six jobs depends on trade - so trade about 10% in N.J.!!*

I believe we can't turn our back on the world economy. If we can promote free and fair trade, we can promote more prosperity -- for our kids and grandkids. *in the 1990's created more jobs than all of Europe + Japan combined.*

But the transition to a global economy is not easy -- and we must be there to help those caught in the transition. *So let's not go back down the*

*road to high taxes + more regulation. Jim Florio tried that in NJ -- + look what happened - 9% unemployment. I say it's time to go back to work!!*

NO!

My administration has made a strong commitment to job training and retraining -- I'm proud of our record -- proud of the important new programs we are working with Congress.

(Today, I'm here to announce -- as part of our effort -- that we will release almost \$5 million in retraining funds, to help workers in Northern New Jersey -- who have been impacted by foreign imports. And we will also provide training assistance - - to the soldiers at Ft. Dix -- who are impacted by the cuts in the military budget.

These are good people, salt of the earth, and they deserve and they will get a hand up -- so that they can lend a hand to rebuilding America.//

But as you know better than anyone, all the training in the world won't help -- if they aren't any jobs to go after.

To renew our economy -- we need to pay attention to our infrastructure.

Governor Clinton talks about a national program of transportation investment -- and I'll point out -- we already have one.

I'm proud that we worked together with Congress to pass the Transportation Act -- ~~and~~ that ~~we~~ I will invest \$151 billion over the next six years -- to build roads and bridges and create jobs.

This year, I'm increasing highway funds 13 percent. Congress tried to cut that increase -- but I won't let them. Because I know this -- America needs new roads and bridges and highways.

That will help support almost 1 million jobs a year!!!

Surface

That New Jersey works

We're going to start the jackhammers and kick on the steamrollers -- and rebuild America. //

(I'm also proud of the role you play in protecting America's environmental heritage.

Four years ago, I came to New Jersey and said we would put a stop to ocean dumping of sewage sludge. Today I can say -- mission accomplished.

I'm proud of what we've done to put ~~your members~~ <sup>people</sup> to work rebuilding New Jersey's sewage treatment plants -- and now it's time for your neighbors in New York to do the same. Let's stop New York from dumping on New Jersey.

But ultimately, this election is about how we're going to get this economy moving again. My opponent and I have very different ideas.

Beneath all Bill Clinton's rhetoric about moderation, lies a very old policy. ~~More spending~~. Bigger bureaucracies. More taxes on the middle-class.

Look at Bill Clinton's record in Arkansas. When Bill Clinton became Governor twelve years ago, Arkansas was one of the poorest states in America. Today, Arkansas is still stuck on the bottom, and Bill Clinton's policies are responsible.

As Governor of Arkansas, Bill Clinton raised and extended the sales tax, including a tax on baby formula, vegetables and other groceries. He raised the gas tax, he taxed mobile homes and cable TV.

They're supposed to do it under the law - These plants will mean cleaner water - not just for NY -- but for the NJ shore.

I've put in my budget to get through Congress \$100M -- 70M last year to 70M this year -- to kick start New York's progress toward achieving secondary treatment.

the biggest tax increase  
in America's history.  
6

Now, Governor Clinton says he's seen the light. In this campaign, he's proposing at least \$150 billion in new taxes -- ~~plus at least \$220 billion in new spending.~~ But don't worry, he says --I'll get it all from the rich -- people who make it over \$200,000 -- the top 2 percent.

But here's the truth. To get the money he needs for his plan, the \$150 billion he's promised in new taxes, Governor Clinton would have to get his money from every individual with taxable income over \$36,600. That doesn't sound like the rich to me.

But you see, that's just the start of his tax campaign against the middle-class. Governor Clinton has made literally hundreds of promises in this campaign, and he hasn't said how he'll pay for any of his new programs. He'll literally need hundreds of billions dollars more -- and he'll have to get it from the same middle-class families he socked in Arkansas.

Listen to the newspaper from his own front yard, The Pine Bluff Commercial. They say: "If Congress followed the example that Bill Clinton set as Governor of Arkansas, it would pass a program that hit the middle-class the hardest."

Now, I don't think that Pine Bluff paper is bluffing. Lets say you're working on the Turnpike -- earning about ~~\$22,000~~ <sup>22,000</sup> a year in taxable income. You already pay \$3,300 -- Governor Clinton could have you fork over another \$430 bucks a year to the tax man.

What's \$430 bucks? A heck of a lot, when you ~~get~~ bills to pay, and property taxes are rising, and car insurance premiums are going out of sight.

Bill Clinton wants you to send that money to Washington. And I say you ought to be able to use that money to pay for your kids education, or pay the mortgage on the house, not send it back to the IRS.//

You don't need a crystal ball to think of what might happen.

Want to know what Bill Clinton will be like as a President?

Just look at what Jim Florio is as a Governor.

Take a look at New Jersey. You had a big-spending Governor and ~~a big-spending legislator~~ <sup>legislators who went along with him</sup> -- and look at what happened.

Almost \$3 billion in new taxes -- driving away half a million jobs in manufacturing and services. A state that led that nation under Tom Kean -- now lags the nation under Jim Florio.

Here in New Jersey, Gov. Florio pushed through a massive tax increase in regressive sales taxes -- taxes that fell predominantly on working people and the elderly.

Out in Arkansas, Gov. Clinton huge increases in regressive sales taxes -- taxes that, you guessed it, hit working people and Arkansas' elderly the hardest.

See, this is the fundamental issue in this election. I'm the one candidate who has had the courage to put forth the tough choices.

And Bill Clinton has come to visit & embraced him. When you look at their policies, you can see that Bill Clinton & Jim Florio are perfect together!

I'm the one candidate who is saying that this nation must set priorities. Yes we can rebuild our roads, yes we can lower your tax burden -- but we have to set priorities.

Bill Clinton looked through the entire federal budget and found one program to cut -- the \$11 billion subsidy for honey bee growers.

I have spelled out 4,000 government projects I would eliminate -- along with almost 250 programs. I have put forth a plan to control the growth of government spending -- without touching social security.

This is the only way we can cut taxes, and still make our investments and get the economy moving again.

Governor Clinton doesn't think this discipline is necessary. When you combine his promise them anything campaign -- with the spending appetite of Congress -- the implications are ominous for the middle-class.

Keep in mind, for all our troubles, our economy is still ~~outperforming the nations of Europe~~ -- and I don't want to see us slip -- by socking it to the middle-class and chasing away jobs with higher taxes.

*the #1 economy in the world*

[Concluding section.]

# # #

*create jobs*

September 30, 1992

MEMORANDUM FOR STEVE PROVOST  
CHRISTINA MARTIN

FROM: DAN MC GROARTY *DMG*

SUBJECT: CLINTON/DEBATES

Carpendale called -- says he's spoken to Ross and Zoellick about a standard shot at Gov. Clinton for each speech. Consensus is to build it into broader "doublespeak" approach.

Maybe something like:

He's waffled on the issues -- now he's weasling on the debates. I guess it's going to take Gov. Clinton a while to make up all his minds on this one.

Mae LaFollette

336 7833

---

22,000 x 15%

→ Said same thing  
as Treas.

GARY:

—Note to GGF from Ed Walters—

Tax rate on that bracket is 15%

$$\begin{array}{r} 22,000 \\ \times \quad .15 \\ \hline \$ 3,300 \end{array}$$

in taxes '92

+ 430 <sup>more</sup> under Clinton plan.

\$ 3,730 total under Clinton.

If you have questions, call me.

URGENT

**WHITE HOUSE  
SITUATION ROOM**

PRECEDENCE: **IMMEDIATE**  
PRIORITY  
ROUTINE

RELEASER: \_\_\_\_\_

DTG: \_\_\_\_\_

MESSAGE NO. \_\_\_\_\_ CLASSIFICATION unclassified PAGES 9  
FROM Cary Gershowitz 7750 111.5  
(NAME) (PHONE NUMBER) (ROOM NO.)

MESSAGE DESCRIPTION \_\_\_\_\_

TO (AGENCY)	DELIVER TO	DEPT/ROOM NO.	PHONE NUMBER
<u>AFI</u>	<u>Steve Provost</u>	_____	_____
_____	<u>Christina Martin</u>	_____	_____
_____	_____	_____	_____

REMARKS

**WHILE YOU WERE OUT**

To: CARY  
Date: \_\_\_\_\_ Time: 12:15

M: Bill Palatucci

Phone: 201 Area Code 589-5050 Number 219 Extension \_\_\_\_\_

TELEPHONED	<input checked="" type="checkbox"/>	PLEASE CALL	<input checked="" type="checkbox"/>
CALLED TO SEE YOU	<input type="checkbox"/>	WILL CALL AGAIN	<input type="checkbox"/>
WANTS TO SEE YOU	<input type="checkbox"/>	URGENT	<input type="checkbox"/>

RETURNED YOUR CALL

Message: Number should be 1.5 billion  
sales tax increase

Bill Palatucci: Told Cary that we can use 1.5 billion. he said 1.3 billion is the minimum, but it's as high as 1.5

AMPAD EFFICIENCY® 23-021 - 200 SETS 23-421 - 400 SETS CARBONLESS

September 30, 1992

MEMORANDUM FOR CHRISTINA MARTIN

FROM: GARY GERSHOWITZ   
SUBJECT: ACKNOWLEDGEMENTS / QUESTION FOR TOM SCULLY

- 1) Ray Tisiere (pronounced: "Tish-ear"), Business Manager, Heavy and General Construction Labors' Local 472 Union.
- 2) Former Gov. Tom Kean.
- 3) Business Agents and Members.

Please have Tom Scully check the Worker Training/EDWAA insert on page 4. Ask Tom whether we ought to drop the EDWAA reference altogether. FYI: Zoellick called Dan McG. at 11:15 and said we can drop this if it's too hard to verify.

Roberts T. Jones, Department of Labor, 202-219-6050, said NOT TO TALK about Trade Adjustment Assistance because the administration is trying to kill it. -- EDWAA-Title 3, is what we want to promote. Assistant Secretary Jones provided the following language that would be appropriate and accurate:

"The Economic Dislocation and Worker Adjustment Assistance Act (EDWAA) is part of a comprehensive approach assisting dislocated workers. EDWAA emphasizes retraining and re-employment services, tailored to workers' individual needs, including long-term job preparation."

Presidential Remarks

New Jersey Rally/Local 472  
Newark, NJ  
Wednesday, Sept. 30, 1992  
NJ (5:00 a.m.)

Christina FYI -

I TOOK OUT ALL "STAGE  
CUES + NOTES TO GARY, GRADY, ETC.)

Thank you for the acknowledgement -- it's great to be in the  
state of New Jersey. SEE THIS COPY FOR

Today, I've got a new favorite number: 472.

OUR  
CHANGES.

May I say a word about my good friend -- Richie Tissierre -  
- a national leader -- a man of candor and courage. I'm told  
that this year Richie was winner of the Peter McGuire Governor's  
Pride Award for Labor. I can't think of anyone who has done more  
to uphold the rights of working men and women -- than Richie.

Bill  
Pabstucci  
BIO NT  
201-589-7050

Richie will be the first to tell anyone who will listen,  
that the work you do every day is hard -- noble -- and even  
dangerous.

25<sup>th</sup> 26<sup>th</sup> Friday 8:45am

→ Friday, Sept 25

Last week along the Turnpike -- we saw how true that can be.

So before I begin, on behalf of both Barbara and myself, let me  
say that our prayers go out to the families of --, -- and --.

Charles Walter, Michael Carboni,  
ANTONIO MOLINARO

Grab  
Me the  
Name

I come before you this afternoon to seek not your applause,  
but your attention. I want to speak to you with the candor of a  
friend -- because so much in our lives is at stake in this  
election.

For generations, our nation sacrificed and shed tears, so  
that freedom could win around the globe.

As a young man, I was proud to wear a military uniform, and  
go off to serve my country. I know that many of you also served

-- some in World War II, others in Korea, Vietnam and now Desert Storm.

Along the way, you were sacrificing for an idea -- a simple ideal -- freedom. And today, because of your effort, I can stand before you today and say something no President has ever said before -- the Cold War is over -- and freedom finished first.//

Because of our victory, our kids and grandkids dreams will no longer be ruined by the nightmare of nuclear annihilation. Does that matter? You bet it does.

But this election, is not about the victories of the past - - it is about our hopes for the future.

Richie Tissierre likes to say that you can learn more from the bartenders, beauticians and cab drivers than all the psychologists in the world. *Bill Palatucci; B/P confirmed*

The working people who write me every day say that we didn't send our sons and daughters to fight halfway around the world, to lose the economic competition here at home.

We didn't work to secure peace around the world, to have our elderly in cities locked behind bars on the windows of a prison called home.//

We didn't work to bring freedom and opportunity to the peoples of Eastern Europe -- to have our kids and grandkids grow up in a land where opportunity is limited.//

I hear these concerns. And I am asking for four more years, because I understand them, and more important, I have the ideas to respond to them [ -- to move America forward. ] ← ADDED

I have put forth what I call "my Agenda for American Renewal." It is a comprehensive, integrated series of steps America must take -- to realize the global opportunity before us.

As we consider America's many challenges, it is important to keep in mind our many opportunities. Today, we are feeling the impact of a global economic slowdown. But remember, our competitors in Europe would trade places with us in a minute.

My opponent likes to run America down, to say we are a nation in decline. But let's keep in mind a few facts -- like this one. Whether you're talking construction or any other work -- if you're looking for the most productive workers in the world, you don't go to Japan or Germany -- you come right here -- to the United States of America.//

Now, my opponent has a tendency to try to be all things to all people. He will go before business groups and say one thing -- labor groups and say another. I'm not going to do that.

So let me say straight out -- that the first part of my agenda -- is to promote free and fair trade -- to open foreign markets for American goods -- so that we can create new jobs right here at home.

I believe we can't turn our back on the world economy. If we can promote free and fair trade, we can promote more prosperity -- for our kids and grandkids.

But the transition to a global economy is not easy -- and we must be there to help those caught in the transition.

My administration has made a strong commitment to job training and retraining -- I'm proud of our record -- proud of the important new programs we are working with Congress.

CHECK w/ Scully

(Today, I'm here to announce -- as part of our effort -- that we will release ~~almost \$5 million in retraining funds, to help workers in Northern New Jersey -- who have been impacted by foreign imports. And we will also provide training assistance - - to the soldiers at Ft. Dix -- who are impacted by the cuts in the military budget.~~ *(Z DEWICK SAYS DROP THIS)*)

These are good people, salt of the earth, and they deserve and they will get a hand up -- so that they can lend a hand to rebuilding America.//

But as you know better than anyone, all the training in the world won't help -- if they aren't any jobs to go after.

To renew our economy -- we need to pay attention to our infrastructure.

Governor Clinton talks about a national program of transportation investment -- and I'll point out -- we already have one. *ANNETT NEWS SERVICE - 9/23/92*

I'm proud that we worked together with Congress to pass the Transportation Act -- proud that we will invest \$151 billion over the next six years -- to build roads and bridges and create jobs.

*I proposed*  
~~This year, I'm increasing highway funds 13 percent. Congress tried to cut that increase -- but I won't let them. Because I know this -- America needs new roads and bridges and highways.~~

*is cutting that*  
*failing to deliver that increase*

*Kate Moore, Assistant Sec  
Dept of Trans, Provided New language  
3/6/91/91*

We're going to start the jackhammers and kick on the steamrollers -- and rebuild America.//

(I'm also proud of the role you play in protecting America's environmental heritage.

Four years ago, I came to New Jersey and said we would put a stop to ocean dumping of sewage sludge. Today I can say -- mission accomplished.

I'm proud of what we've done to put your members to work rebuilding New Jersey's sewage treatment plants -- and now it's time for your neighbors in New York to do the same. Let's stop New York from dumping on New Jersey.)

But ultimately, this election is about how we're going to get this economy moving again. My opponent and I have very different ideas.

Beneath all Bill Clinton's rhetoric about moderation, lies a very old policy. More spending. Bigger bureaucracies. More taxes on the middle-class.

Look at Bill Clinton's record in Arkansas. When Bill Clinton became Governor twelve years ago, Arkansas was one of the poorest states in America. Today, Arkansas is still stuck on the bottom, and Bill Clinton's policies are responsible.

As Governor of Arkansas, Bill Clinton raised and extended the sales tax, including a tax on baby formula, vegetables and other groceries. He raised the gas tax, he taxed mobile homes and cable TV.

USED IN CLARKSVILLE, TN  
SPEECH - 9/29/92

Now, Governor Clinton says he's seen the light. In this campaign, he's proposing at least \$150 billion in new taxes -- plus at least \$220 billion in new spending. But don't worry, he says --I'll get it all from the rich -- people who make it over \$200,000 -- the top 2 percent.

But here's the truth. To get the money he needs for his plan, the \$150 billion he's promised in new taxes, Governor Clinton would have to get his money from every individual with taxable income over \$36,600. That doesn't sound like the rich to me.

But you see, that's just the start of his tax campaign against the middle-class. Governor Clinton has made literally hundreds of promises in this campaign, and he hasn't said how he'll pay for any of his new programs. He'll literally need hundreds of billions dollars more -- and he'll have to get it from the same middle-class families he socked in Arkansas.

Listen to the newspaper from his own front yard, The Pine Bluff Commercial. They say: "If Congress followed the example that Bill Clinton set as Governor of Arkansas, it would pass a program that hit the middle-class the hardest."

Now, I don't think that Pine Bluff paper is bluffing. Lets say you're working on the Turnpike -- earning about \$220<sup>00</sup> a year in taxable income. You already pay \$3,300<sup>NEW</sup> -- Governor Clinton could have you fork over another \$430 bucks a year to the tax man.

Used in class  
5/29/92  
CLARKSVILLE, TN

What's \$430 bucks? A heck of a lot, when you got bills to pay, and property taxes are rising, and car insurance premiums are going out of sight.

Bill Clinton wants you to send that money to Washington. And I say you ought to be able to use that money to pay for your kids education, or pay the mortgage on the house, not send it back to the IRS.//

You don't need a crystal ball to think of what might happen.

Want to know what Bill Clinton will be like as a President?

Just look at what Jim Florio is as a Governor.

Take a look at New Jersey. You had a big-spending Governor

and a big-spending legislator<sup>sure</sup> -- and look at what happened.

Almost \$3 billion in new taxes -- driving away half a million jobs in manufacturing and services. A state that led that nation under Tom Kean -- now lags the nation under Jim Florio.

Here in New Jersey, Gov. Florio pushed through a massive tax increase in regressive sales taxes -- taxes that fell predominantly on working people and the elderly.

Out in Arkansas, Gov. Clinton <sup>pushed through</sup> huge increases in regressive sales taxes -- taxes that, you guessed it, hit working people and Arkansas' elderly the hardest.

See, this is the fundamental issue in this election. I'm the one candidate who has had the courage to put forth the tough choices.

I'm the one candidate who is saying that this nation must set priorities. Yes we can rebuild our roads, yes we can lower your tax burden -- but we have to set priorities.

Bill Clinton looked through the entire federal budget and found one program to cut -- the \$11 billion subsidy for honey bee growers.

I have spelled out 4,000 government projects I would eliminate -- along with almost 250 programs. I have put forth a plan to control the growth of government spending -- without touching social security.

This is the only way we can cut taxes, and still make our investments -- and get the economy moving again.

Governor Clinton doesn't think this discipline is necessary. When you combine his promise them anything campaign -- with the spending appetite of Congress -- the implications are ominous for the middle-class.

Keep in mind, for all our troubles, our economy is still outperforming the nations of Europe -- and I don't want to see us slip -- by socking it to the middle-class and chasing away jobs with higher taxes.

[Concluding section.]

# # #

*Washington Times: 9/14/92*  
*40 Million Over 4 Years (roid by Marc Nestlin campaign)*  
*246 X → USAID in Altec speech: 8/6/92*

THE WHITE HOUSE  
WASHINGTON  
September 24, 1992

Smith  
Aaker  
Provost  
Bershowitz

MEMORANDUM

TO: JOHN KELLER  
KATHY SUPER  
STEVE PROVOST

FROM: GARY FOSTER **GF**

SUBJECT: SITE SURVEY FOR WISCONSIN AND NEW JERSEY

Attached are the site surveys for The President's trip to Wisconsin and New Jersey on Wednesday, September 30. Once Kathy has the sites "scrubbed", implementation can begin. Obviously the theme for Wisconsin will be drawing on crime, concentrating specifically on women and children as victims. New Jersey will revert to a stump speech on the economy/jobs and Clinton's tax record, wrapping that in the Florio record. We would prefer to use the toast lectern for the New Jersey event, as we do not have a head-on camera angle.

Also, we don't want to start New Jersey any earlier than 5 p.m. (the later the better for them).

ATTACHMENTS

cc: Bob Zoellick  
Margaret Tutwiler  
David Bates  
Tim McBride  
David Demarest  
Ede Holiday  
Karen Groomes  
Andrew Carpendale  
Speechwriters

September 23, 1992

MEMORANDUM TO: GARY FOSTER  
 FROM: DOUG DUVALL  
 SUBJECT: SURVEY REPORT FOR NEWARK, NEW JERSEY  
 WEDNESDAY, SEPTEMBER 30, 1992

PROPOSED EVENT SCENARIO:

201-623-0006 (Hotel)

The President will travel from Washington, D.C. to Newark, New Jersey on the afternoon of September 30th. Upon arrival at Newark International Airport the President will participate in an endorsement of the Policeman's Benevolent Association. The PBA has a membership of approximately 1000. The event will be held in front of Air Force One upon arrival or at the Airport Marriott. The President would then motorcade 15 minutes to downtown Newark where he will get an endorsement from the Heavy and General Construction Laborers' Local 472 Union. The President would address their members and families at their headquarters. Following remarks, the President would motorcade back to Newark International for his departure back to Washington.

PROPOSED EVENT SITES:

At the time of this survey, Bill Palatucci, New Jersey Executive Director for Bush Quayle, was unable to make contact with the leadership of the Policeman's Benevolent Association. I was told, however, that it would not be a problem to have the event at the airport upon arrival. Their membership is close to 1000 but the number of people able to attend the event would likely be less. Bill Palatucci recommended the Airport Marriott if the airport should not be appropriate. We could also open up the arrival and invite local Republicans to supplement the PBA.

The Heavy and General Construction Laborers' Local 472 Union is located on the corner of Raymond Blvd. and Fillmore in Newark. The Union has a membership of 7000 construction workers. There are also 133 employees within the headquarters building. The Union is located in the heart of a predominantly Portuguese neighborhood.

The President is due to be introduced on stage at 5:00 pm. Ray Tisiere (pronounced "Tish-ear"), Business Manager, would prefer the event be held as late as possible due to the fact that his members work well into the afternoon. His people need time to get off their jobs early and travel to downtown Newark for the event. He was pleased with the 5:00 time slot, but would prefer one even later if possible.

TIM SIMONSON,  
 Lead Advance:

201-623-0006

Spoken<sup>to</sup> "Bob", Volunteer, in the

Staff office - 2:15 - 9/29 - About acknowledgements

The President would arrive at the main entrance of the Union and proceed directly inside to Mr. Tissiery's office for a brief hold. There are two conference rooms along the main hallway for senior staff holding rooms. The President would then be escorted downstairs to the Union Hall for the endorsement rally. Mr. Tissiery would likely whip up the crowd and introduce former Gov. Kean. The President would be announced into the room by Gov. Kean from an off stage announce position behind the dais.

The Union Hall is approximately 50 feet wide and 150 feet deep. It should hold a standing crowd of at least 2000. The press platform could be placed at a 45 degree angle toward the stage left side of the dais. This would block the least amount of crowd and provide the media with a separate entrance. The ceiling in the hall is not very high, but it should be adequate for lighting. The filing center could be at the Union's Professional Service Building, 66 Somme Street, a block away from the event site.

A banner for the event could read, "A Salute to the American Worker" or "Building New Jersey's Future Today". Their official banner which reads, "Construction Laborers Local 472", would also give the appropriate message.

It would also recommend for the President to enter or depart the event by going through a portion of the crowd. Mr. Tissiery assured me that this would be an excited and supportive group. They are hard working, blue collar, union employees who would be wearing blue jeans and T-shirts. It would be an excellent media opportunity for the President to walk into the crowd in front of the press platform.

Mr. Tissiery is a Republican Eagle and has supported the President and former Gov. Kean for years. He seems quite cooperative and understands the nature of a presidential event. He was recently reelected to another term as President. Due to the time of the event, he feels confident he can turn out an enthusiastic crowd.

Mr. Tissiery thinks this will be a great opportunity for the President to capitalize on Clinton's labor record. Mr. Tissiery says Clinton "has no labor record...his record stinks." Mr. Tissiery would like the event to be held later in October so he has more time to generate the crowd.

However, Clinton will also be in New Jersey that day for a fundraiser. While the President has visited New Jersey a number of times in recent months, Clinton has only been to the state for fundraising purposes. Having the labor endorsement on that date would not only contrast the candidates' visits, but also link Clinton with the unpopular Governor, Jim Florio. Mr. Tissiery admits that construction jobs have not been as plentiful as they would like, but he attributes most of that to the policies of Gov. Florio and not President Bush.

CONTACTS:

Bill Palatucci, Executive Director - BQ, 908/245-5005

Mary Warner, Special Events - *SPOKE to Mary ELLA*

Mr. Richard Tisiere, Business Manager, Heavy and General  
Construction Laborers' Local 472,  
201/589-5050 office                      201/589-0582 fax

September 24, 1992

MEMORANDUM FOR GARY FOSTER

FROM: PAT MIZELL

RE: THE PRESIDENT'S VISIT TO FOND du LAC, WISCONSIN  
SEPTEMBER 30, 1992

The President would travel to Fond du Lac, Wisconsin to meet with families and address an audience regarding welfare reform.

Wisconsin has been able to implement a series of welfare reform initiatives through the granting of waivers by President Bush. As a result, Wisconsin was the only state in the nation to see its welfare caseload drop in 1990. In the last four years, these programs have helped some 60,000 people leave welfare for work.

The Children First program is a pilot project which allows a judge to require a noncustodial father (dead-beat dad) to join the CWEP (unpaid workfare) program or start to pay child support. When faced with the prospect of working everyday for free...

- 1) Many of the fathers decide to take a paying position instead and make child support payments;
- 2) Many others report previously undisclosed unemployment and start paying child support; and
- 3) Some of the fathers are enrolled in training programs to gain the skills needed to support themselves and their families.

As a result of this low cost initiative, child support collections were up 145% in Racine County and 28% in Fond du Lac County in the first six months.

Governor Thompson is prepared to announce the expansion of Children First to seven more counties. The President's speech could offer his vision for welfare reform and reiterate his support for Wisconsin's effort. The President could salute the single mothers who have successfully left the welfare rolls and honor some fathers who are now supporting their families. The President could also highlight other individual Wisconsin welfare reform success stories.

**PROPOSED EVENT SITE:****Fond du Lac County Veterans Memorial Park.**

This is a park located across the street from the Fond du Lac Courthouse. The park contains a natural theater, with the courthouse as a backdrop. Opposite the courthouse are old-fashioned main street buildings, which would provide a good cutaway photo.

There is a tree where a head-on press platform should go, and therefore, the press platform will need to be angled stage-right of the President. There is a sloping grass area that would be a suitable place for the press platform, but due to the sloping nature of the area, a press platform will probably need to be constructed and built into the grass, so it can be leveled. There is a natural dais, which stands approximately 2-1/2 feet high. The sun angle will be to the right of the President, and therefore, outdoor lighting will be needed to take out shadows on the opposite side of the President's face.

In the county building, there is a row of meeting rooms, H, F, and G, which could provide an area for the President's smaller meeting with beneficiaries of the children's first program. There are also meeting rooms in the county building which could provide for a press filing center.

**EVENT SCENARIO:**

The President would arrive at the Osh Kosh, Wisconsin Airport and proceed via motorcade to Fond du Lac. Drive time is approximately 20 minutes. The President would arrive at the Fond du Lac City County Government Center, and after greetings, would proceed to meeting rooms H, F, and G (the walls are collapsible and become one room), and begin participation in a meeting with local beneficiaries of the Children First program. The President could briefly address the small gathering, listen to stories regarding the program, and take questions from the participants. This would be a press pool coverage-only event. Upon conclusion of the smaller meeting, the President, accompanied by the family participants in the meeting, would walk across the street to the Veterans Memorial Park, and be introduced onto the dais. The President would give remarks, which should include recitals of some of the success stories with the Children First program. Upon conclusion of remarks, the President would proceed directly to the motorcade for boarding and depart to the Osh Kosh Airport.

# Withdrawal/Redaction Sheet

## (George Bush Library)

Document No. and Type	Subject/Title of Document	Date	Restriction	Class.
01. Memo	Re: Background information for POTUS trip to New Jersey; personal telephone numbers redacted. (1 pp.)	09/24/92	P-6, (b)(6)	

**Collection:**

**Record Group:** Bush Presidential Records  
**Office:** Speechwriting, White House Office of  
**Series:** Speech File, Backup  
**Subseries:**  
**WHORM Cat.:**  
**File Location:** Newark Labor Union 9/30/92

<b>Date Closed:</b> 12/9/2004	<b>OA/ID Number:</b> 07581
<b>FOIA/SYS Case #:</b>	
<b>Re-review Case #:</b> 2004-2265-S	
<b>P-2/P-5 Review Case #:</b>	
<b>MR Case #:</b>	<b>Appeal Case #:</b>
<b>MR Disposition:</b>	<b>Appeal Disposition:</b>
<b>Disposition Date:</b>	<b>Disposition Date:</b>

### RESTRICTION CODES

**Presidential Records Act - [44 U.S.C. 2204(a)]**

- P-1 National Security Classified Information [(a)(1) of the PRA]
- P-2 Relating to the appointment to Federal office [(a)(2) of the PRA]
- P-3 Release would violate a Federal statute [(a)(3) of the PRA]
- P-4 Release would disclose trade secrets or confidential commercial or financial information [(a)(4) of the PRA]
- P-5 Release would disclose confidential advise between the President and his advisors, or between such advisors [(a)(5) of the PRA]
- P-6 Release would constitute a clearly unwarranted invasion of personal privacy [(a)(6) of the PRA]

C. Closed in accordance with restrictions contained in donor's deed of gift.

**Freedom of Information Act - [5 U.S.C. 552(b)]**

- (b)(1) National security classified information [(b)(1) of the FOIA]
- (b)(2) Release would disclose internal personnel rules and practices of an agency [(b)(2) of the FOIA]
- (b)(3) Release would violate a Federal statute [(b)(3) of the FOIA]
- (b)(4) Release would disclose trade secrets or confidential or financial information [(b)(4) of the FOIA]
- (b)(6) Release would constitute a clearly unwarranted invasion of personal privacy [(b)(6) of the FOIA]
- (b)(7) Release would disclose information compiled for law enforcement purposes [(b)(7) of the FOIA]
- (b)(8) Release would disclose information concerning the regulation of financial institutions [(b)(8) of the FOIA]
- (b)(9) Release would disclose geological or geophysical information

## BACKGROUND:

M. Anita Anderegg is the County Executive of Fond du Lac County. She is the highest elected county official. She is an ardent supporter of the President, and is the decision maker with respect to use of the county facilities and the park. She has approved use of the park and the county building for the event. Her office number is (414) 929-3155; her home number is [REDACTED] P-6, (b)(6)

Scott Jensen is the BQ' 92 ED. His office number is (414) 821-1992; his home number is [REDACTED]. I was also assisted by Mark Block, who works on the campaign. His number is (414) 821-1992. P-6, (b)(6)

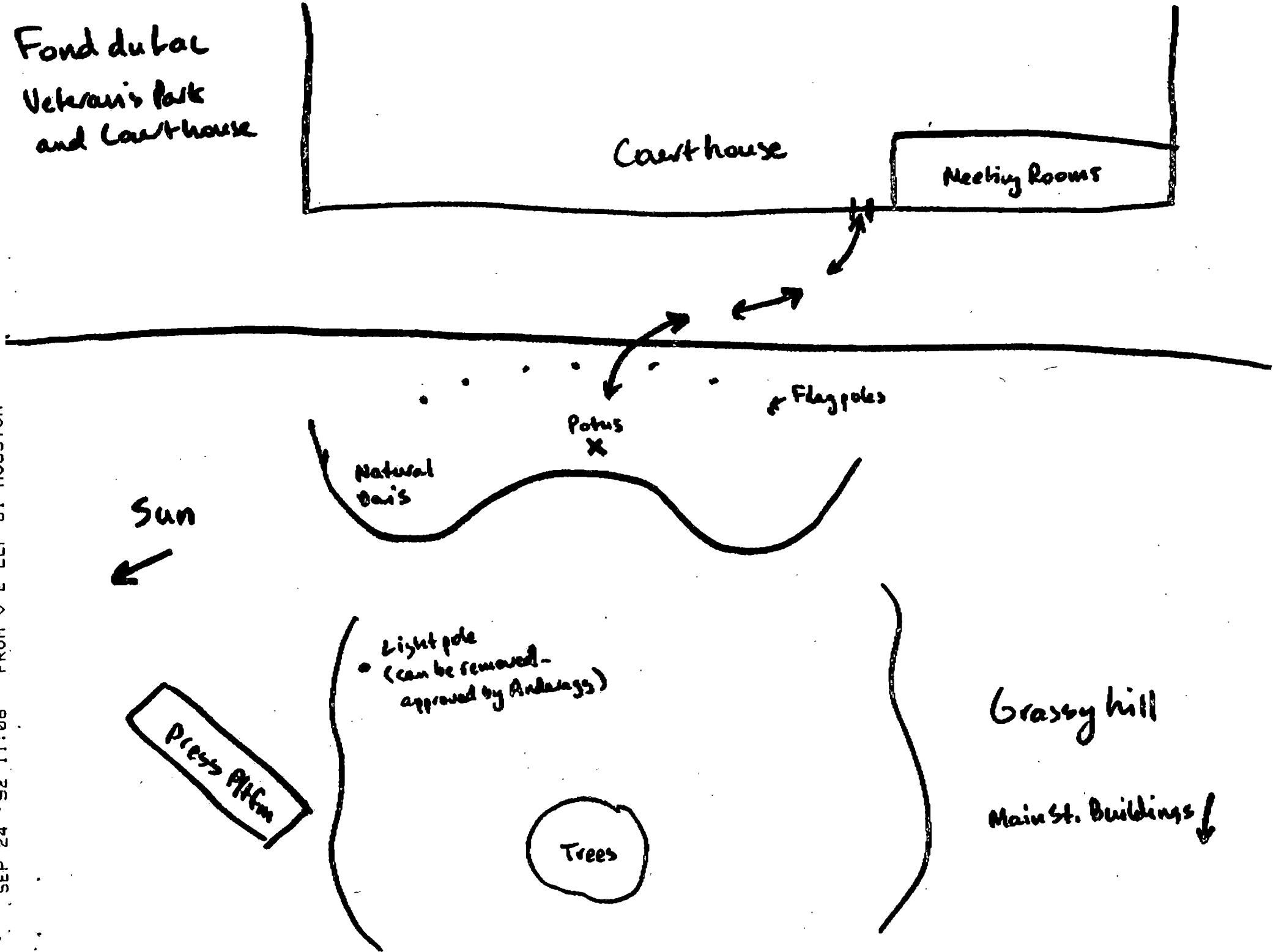
The Fond du Lac Bush/Quayle Chairman is Al Timm. His office number is (414) 921-9009; his home number is [REDACTED]

Please note that there are flagpoles on the rear of the natural dais, upon which a banner could be suspended. P-6, (b)(6)

Fond du Lac  
Veteran's Park  
and Courthouse

Courthouse

Meeting Rooms



Sun

Natural  
Oasis

Potus  
X

Flagpoles

Press Platform

Light pole  
(can be removed -  
approved by Andriaggs)

Trees

Grassy hill

Main St. Buildings ↓

**U.S. Department of Labor**

Assistant Secretary for  
Employment and Training  
Washington, D.C. 20210



**FAX TRANSMITTAL SHEET**

**IMPORTANT**

**FOR:** GARY GERSHOWITZ

**FROM:** Assistant Secretary Roberts T. Jones

**DATE:** 9/30/92

**TIME:** \_\_\_\_\_

**RECEIVER TELECOPIER #:** 456-6218

**TRANSMITTAL TELECOPIER #:** 202/523-6827

**PAGES TO FOLLOW (INCLUDING THIS COVER SHEET):** 5

NOTIFICATION OF AWARD  
JOB TRAINING PARTNERSHIP ACT (JTPA)  
TITLE III DISLOCATED WORKER PROJECT FUNDED BY  
A DEFENSE CONVERSION ADJUSTMENT GRANT

STATE: New Jersey

PROJECT OPERATOR Burlington County Department  
Economic Development  
AND ADDRESS: 49 Rancocas Road  
Mount Holly, New Jersey 08060

LOCAL CONTACT PERSON: Mr. Lewis J. Nagy  
Director

TELEPHONE NUMBER: (609) 265-5055

STATE CONTACT PERSON: Ray Martinetti

TELEPHONE NUMBER: (609) 292-8852

FUNDING AMOUNT: \$ 1,150,000

PROJECTED NUMBER OF PARTICIPANTS: 300

TARGET GROUP: Workers dislocated by the reduction-in-force of the  
Fort Dix Army Training Center.

DESCRIPTION OF PROJECT: This project will serve approximately  
300 of the 688 affected workers providing assessment, job search  
assistance, job development and placement, counseling remedial  
training, classroom training, on-the-job training (OJT) and  
supportive services to approximately 300 of the 688 affected  
workers. An on-site center for the workers has been established.

GEOGRAPHIC AREAS COVERED: Burlington County

REMARKS: The Department of Labor provides funds to the State,  
which in turn funds the project operation.

## TALKING POINTS

New Jersey

\$ 1,150,000 grant award

(Burlington County)

- o This project will serve approximately 300 of the 688 workers to be dislocated by the reduction-in-force at the Fort Dix Army Training Center in Burlington County.
- o This reduction-in-force is a result of base realignment, Department of Defense (DoD) management review decisions, HQDA programmatic budget reductions and HQ TRADOC non-programmatic budget reductions.
- o The project operator is the Burlington County Department of Economic Development which will provide services to the affected workers through an on-site center located on the base.
- o The project will serve approximately 300 of the 688 affected workers providing assessment, job search assistance, job development and placement, counseling remedial training, classroom training, on-the-job training (OJT) and supportive services.
- o The dislocated workers are represented by the American Federation of Government Employees Local 1999, which fully supports this proposal.
- o An outplacement program has been established and many of the affected workers have registered for services. Also, the Army Career & Alumni Program's (ACAP's) Job Assistance Center (known as the "JAC") will assist Army personnel by providing free job assistance and related information.
- o The project operator through its Job Training Office has a special sub-contract with Burlington County College (BCC), which will be located at Fort Dix to develop special training programs for the dislocated workers.

# U.S. Department of Labor Program Highlights



Fact Sheet No. ETA 90-15

## ECONOMIC DISLOCATION AND WORKER ADJUSTMENT ASSISTANCE ACT (EDWAA)

The Economic Dislocation and Worker Adjustment Assistance Act (EDWAA) replaces Title III of the Job Training Partnership Act (JTPA). It is part of a comprehensive approach to assisting dislocated workers that also includes provisions of the Worker Adjustment and Retraining Notification (WARN) Act and the Trade Adjustment Assistance (TAA) program.

### Eligibility

Dislocated workers whose employment loss means they are unlikely to return to their previous industries or occupations are eligible for assistance under EDWAA. This includes workers who lose their jobs because of plant closings or mass layoffs; long-term unemployed persons with limited local opportunities for jobs in their fields; and farmers, ranchers and other self-employed persons who become jobless due to general economic conditions or natural disasters. Under certain circumstances, displaced homemakers may also be eligible for EDWAA assistance.

### Service Structure

EDWAA has a local service-delivery system through which substate areas and grantees are designated for the purpose of providing assistance to dislocated workers under Title III of JTPA. The Governor of each State is responsible for overall administration and management of the program, including the establishment of systems to respond rapidly to major worker dislocations.

### Services Provided

EDWAA emphasizes a comprehensive, timely array of retraining and re-employment services, tailored to workers' individual needs, including long-term job preparation. Major activities and services under EDWAA include:

**Rapid Response.** This is the primary responsibility of the State's Dislocated Worker Unit (DWU), which must be alerted to the plant closings and mass layoffs covered under WARN. When the DWU obtains information about major dislocations, it responds with on-site services to assist workers facing job losses. The DWU may also help to set up a labor-management committee at the worksite (and /or assist in efforts to avoid job losses).

**Retraining Services.** These include classroom, occupational skills and/or on-the-job training. Basic and remedial education, entrepreneurial training and instruction in literacy or English-as-a-second-language may be provided.

**Needs Related Payments.** If eligible for EDWAA assistance, dislocated workers who have exhausted their unemployment insurance (UI) may receive needs-related payments to help them complete training. Payments may not exceed the individual's UI benefits or the poverty level, whichever is higher.

To qualify, participants must be enrolled in training by the end of the 13th week of their initial UI benefit period (or by the end of the eighth week after being informed that a supposed short-term layoff will exceed six months). An eligible worker who does not qualify for UI must be participating in a training or education program in order to receive needs-related payments.

**Certificates of Continuing Eligibility.** Substate grantees may issue these certificates to EDWAA-eligible workers for use in two distinct ways: (1) to defer the start of retraining, or (2) to permit workers to seek out and obtain their own retraining. The alternative training must be approved by the substate grantee.

**Reemployment Services.** These include: outreach and intake; development of individual readjustment plans; labor market information; and relocation assistance and pre-dislocation readjustment programs.

**For Further Information** Contact the local government agency in your area that administers the Job Training Partnership Act (JTPA), your nearest State Job Service office, or any of the U. S. Department of Labor's 10 Regional

Employment and Training Administration (ETA) offices in Boston, New York, Philadelphia, Atlanta, Chicago, Dallas, Kansas City (MO), Denver, San Francisco and Seattle.

Information about EDWAA is also available from the Office of Employment and Training Programs, Employment and Training Administration, Washington, D.C. 20210 (Phone 202-535-0577. This is not a toll-free number.)

---



U.S. Department of Transportation  
Office of the Secretary of Transportation

400 Seventh St., S.W.  
Washington, D.C. 20030

OFFICE OF BUDGET  
TELECOPIER COVER SHEET

9/30/92  
Date

Time

Number of pages (including this page) 2

To: GARY GERSHOWITZ  
W.H. SPEECHWRITING

From: KATE MOORE  
DOT

Phone: ( ) 456-7750

Phone: ( ) 366-9191

Subject: DRAFT STATEMENT FOR PRESIDENT'S

Background: REMARKS TODAY IN NEW JERSEY

Action: Info Only

Responds to your request

Response requested by

Other

The number for this PITNEY BOWES 7000 is 366-9654. If you have any problems, please call 366-4594. Thank you for your help.



**Moving America**  
New Directions, New Opportunities



U.S. Department of  
Transportation

Office of the Secretary  
of Transportation

400 Seventh St. S.W.  
Washington, D.C. 20590

### Draft Statement for the President

Signature of the Intermodal Surface Transportation Efficiency Act last December meant more than 16,000 jobs in New Jersey this year that would not have been there without that legislation.

### Explanation

Enactment of ISTEA triggered the availability of \$297 million in FY 1992 Federal-aid highway obligations for New Jersey.

FHWA estimates that each billion dollars in Federal-aid highway funds means 60,000 jobs -- direct, indirect, and induced. In signing the bill, the President implicitly used a lower estimate of 54,545 jobs per billion. (He said: "Today we're taking action -- \$11 billion pumped into the economy -- supporting 600,000 jobs.") Using the lower estimate, the additional \$297.4 million in highway obligations in New Jersey made possible by ISTEA means 16,200 jobs.

Note that the appropriate phrasing here is "meant more than 16,000 jobs" -- or "supported," not "created" -- not "new jobs."

September 30, 1992

1) I am proud that we have a 6 Year \$155 billion dollar plan for investment in our surface transportation infrastructure.

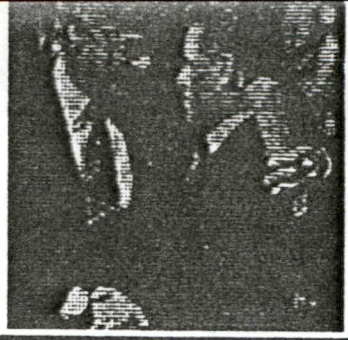
Kate Moore:

Assistant Sec. for Budget & Dr.

that Transportation Bill  
will create  
600,000 new  
jobs for  
American  
workers.

**Clinton & Florio**

Perfect Together.



## Tax "Fairness"?

*Huge MASSIVE*

**Florio:** Florio pushed through a *(a monstrous)* \$1.3 billion increase in **regressive sales taxes** that predominantly fell upon the elderly and working ~~class~~ people. ✓

**Clinton:** Arkansas is one of the **ten worst states** in terms of income fairness to the middle class.<sup>1</sup>

Clinton pushed through **huge increases** in regressive sales taxes which hit elderly and working class Arkansans the hardest. ✓

Clinton opposed removing the sales tax on groceries while raising scores of other regressive taxes—including 16 taxes affecting the automobile.

*we exs*

- Increased state gas tax three times. ✓
- Increased state general sales tax twice. ✓
- Increased state diesel tax. ✓
- Imposed sales tax on mobile homes. ✓
- Imposed sales tax on used cars. ✓
- Expanded tax on cable television. ✓

MCI Mail Version V11.1.A

Your INBOX has 1 message

TO: \* Roger Ailes / MCI ID: 459-6394  
From: Tom Messner / MCI ID: 445-7451

Subject: HOW BUSH WINS NEW JERSEY

He's been in the state three times and he has yet to say the words that give him the electoral votes:

"Want to know what Clinton will be like as a President?  
Just look at what Florio is as a Governor."

MUST  
ADD

If the Republicans are unable to grasp this simple communications message, I am going to leave the ad business and take up the political strategist game in Washington.

Pen Z. + Baker

EX: \$22, thousand -

what does this person pay presently in taxes.

**Clinton  
& Florio**

Perfect  
Together.



## Tax "Fairness"?

**Florio:** Florio pushed through a \$1.3 billion increase in **regressive sales taxes** that predominantly fell upon the elderly and working ~~class~~ people. ✓

**Clinton:** Arkansas is one of the **ten worst states** in terms of income fairness to the middle class.<sup>1</sup>

Clinton pushed through **huge increases** in regressive sales taxes which hit elderly and working class Arkansans the hardest. ✓

Clinton opposed removing the sales tax on groceries while raising scores of other regressive taxes—including ~~16~~ taxes affecting the automobile.

- Increased state gas tax three times. ✓
- Increased state general sales tax twice. ✓
- Increased state diesel tax. ✓
- Imposed sales tax on mobile homes. ✓
- Imposed sales tax on used cars. ✓
- Expanded tax on cable television. ✓

THE WHITE HOUSE

WASHINGTON

September 29, 1992

MEMORANDUM FOR ROBERT ZOELICK

FROM:

EDE HOLIDAY *EH*

SUBJECT:

Possible Presidential announcement of grant to New Jersey

The Department of Labor is prepared to announce a \$1.1 million grant under the Job Training Partnership Act to the state of New Jersey. The award is funded by a defense conversion adjustment grant and will aid 300 workers dislocated by the reduction-in-force of the Fort Dix Army Training Center.

The grant has already been approved by the Secretary. Under normal procedures, the grant would be announced within the next 2 days. Please advise whether this is worthy of announcement by the President. Thanks.

*Don't use \$ amt  
Just a sentence re Ft Dix*

NOTIFICATION OF AWARD  
JOB TRAINING PARTNERSHIP ACT (JTPA)  
TITLE III DISLOCATED WORKER PROJECT FUNDED BY  
A DEFENSE CONVERSION ADJUSTMENT GRANT

STATE: New Jersey

PROJECT OPERATOR Burlington County Department  
Economic Development  
AND ADDRESS: 49 Rancocas Road  
Mount Holly, New Jersey 08060

LOCAL CONTACT PERSON: Mr. Lewis J. Nagy  
Director

TELEPHONE NUMBER: (609) 265-5055

STATE CONTACT PERSON: Ray Martinetti

TELEPHONE NUMBER: (609) 292-8852

FUNDING AMOUNT: \$ 1,150,000

PROJECTED NUMBER OF PARTICIPANTS: 300

TARGET GROUP: Workers dislocated by the reduction-in-force of the  
Fort Dix Army Training Center.

DESCRIPTION OF PROJECT: This project will serve approximately  
300 of the 688 affected workers providing assessment, job search  
assistance, job development and placement, counseling remedial  
training, classroom training, on-the-job training (OJT) and  
supportive services to approximately 300 of the 688 affected  
workers. An on-site center for the workers has been established.

GEOGRAPHIC AREAS COVERED: Burlington County

REMARKS: The Department of Labor provides funds to the State,  
which in turn funds the project operation.

## TALKING POINTS

New Jersey

(Burlington County)

\$ 1,150,000 grant award

- o This project will serve approximately 300 of the 688 workers to be dislocated by the reduction-in-force at the Fort Dix Army Training Center in Burlington County.
- o This reduction-in-force is a result of base realignment, Department of Defense (DoD) management review decisions, HQDA programmatic budget reductions and HQ TRADOC non-programmatic budget reductions.
- o The project operator is the Burlington County Department of Economic Development which will provide services to the affected workers through an on-site center located on the base.
- o The project will serve approximately 300 of the 688 affected workers providing assessment, job search assistance, job development and placement, counseling remedial training, classroom training, on-the-job training (OJT) and supportive services.
- o The dislocated workers are represented by the American Federation of Government Employees Local 1999, which fully supports this proposal.
- o An outplacement program has been established and many of the affected workers have registered for services. Also, the Army Career & Alumni Program's (ACAP's) Job Assistance Center (known as the "JAC") will assist Army personnel by providing free job assistance and related information.
- o The project operator through its Job Training Office has a special sub-contract with Burlington County College (BCC), which will be located at Fort Dix to develop special training programs for the dislocated workers.

## FUNDABLE PROPOSAL

New Jersey  
(Burlington  
County)

Amount Requested: \$1,730,000  
Amount Recommended: \$1,150,000

OPERATOR: Burlington County Department of Economic Development

TARGET GROUP: Workers dislocated by the reduction-in-force at Fort Dix Army Training Center.

SUMMARY: Fort Dix Army Training Center must reduce its full-time, permanent civilian workforce by approximately 413 employees and its temporary workforce by 275 employees by September 30, 1992. This reduction-in-force is a result of base realignment, Department of Defense (DoD) management review decisions, HQDA programmatic budget reductions and HQ TRADOC non-programmatic budget reductions.

This project will serve approximately 300 of the 688 affected workers providing assessment, job search assistance, job development and placement, counseling, remedial training, classroom training, on-the-job training (OJT) and supportive services.

Dislocated workers are represented by the American Federation of Government Employees Local 1999, which fully supports this proposal. An outplacement program has been established and many of the affected workers have registered for services. Also, the Army Career & Alumni Programs' (ACAP's) Job Assistance Center (known as the "JAC") which has been in existence to assist Army personnel, will offer free job assistance and related information. In addition, the Burlington County Private Industry Council will work closely with the project operator to provide employment opportunities through OJT and direct placement assistance. Further, dislocated workers will be registered for work with the Employment Service at Fort Dix and will be offered services including job placement and labor market information.

Finally, the project operator, through its Job Training Office, has a special sub-contract with the Burlington County College (BCC), which will be located at Fort Dix to develop special training programs for the dislocated workers.

Reduced funding is recommended for the following reason. The proposal indicates that 450 of the 688 workers are likely to participate. However, the proposal fails to factor in 53 workers scheduled to retire and 150 workers eligible for assistance from such programs as the Defense Referral System (DORS) and the Priority Placement Program (PPP).

-2-

The award letter to the State will address the concerns noted above, as well as other issues raised in the review process.

The planned cost per participant is \$3,845. The planned cost per placement is \$4,806 based on a planned placement rate of 80 percent.

CONGRESSIONAL INTEREST: None of which we are aware.

THE WHITE HOUSE

WASHINGTON

September 29, 1992

MEMORANDUM FOR ROBERT ZOELICK

FROM:

EDE HOLIDAY 

SUBJECT:

Possible Presidential announcement for New Jersey

Attached is another New Jersey grant you may decide is appropriate for Presidential announcement. This grant would fund job search, relocation and/or training expenses for workers laid off due to increased imports of foreign products.

Again, Secretary Martin will announce this unless we notify her that the President will make the announcement.

Thanks for your help.

Attachment



SEP 28 1992

MEMORANDUM FOR THE SECRETARY

ATTENTION: OCIA

FROM: ROBERTS T. JONES

SUBJECT: Trade Act Funding Action

*sure Pierce  
Bob Jones  
219-6050 Assistant  
is working  
on request*

INFORMATION

*almost  
\$5 million.*

Trade Adjustment Assistance (TAA) funds are being allocated to New Jersey in the amount of \$4,800,000.

The TAA program provides weekly trade readjustment allowances (TRA) as well as training, job search allowances, and relocation allowances to eligible workers who have been laid-off as a result of increased imports of foreign products. This funding action is for job search, relocation, and/or training costs.

The funds for New Jersey will provide TAA approved training to workers throughout the State, primarily for workers laid off from Hanovia Incorporated and Marjo Fashions in Newark, Celebrity Fashions in Union City, Automatic Injection in Berkeley Heights, Johnson and Johnson in Milltown, Ronni Fashions in New Brunswick, Unisys Corporation in Branchburg and Flemington, American Cyanamid in Linden, Gandalf Systems in Cherry Hill and East Rutherford, Joshua Meier in North Bergen, and D. and L. Knitting in North Arlington.

Funds are being made available to the State employment security agency through the ETA regional system.

For additional information, please contact Marvin M. Fooks, 523-0820.

*help working people get new jobs.*  
*EDWAA-Title I*  
*ROBT Jones - Military retraining*  
*Labor.*

*ONE CONCRETE  
EXAMPLE OF HOW THIS  
ACT WILL HELP A WORKER.  
OR ~~HAS~~ HELPED*

September 30, 1992

MEMORANDUM TO BOB ZOELICK

FROM: STEVE PROVOST

SUBJECT: NEW JERSEY

Here's my pathetic and rushed draft on New Jersey. I noted places where I have questions and issues. Please send your edits/answers/comments to us in Wisconsin or call me directly on Air Force One. Sorry for the rushed nature of this, thanks for your help.

12:35 pm

Dan

Could you get this to Steve?

Dan

RBE

STEVE,

FYI -

see last page

Good plan to work in a job, eg. That's my target for electoral votes or relate to Clinton  
waffle on debates "I hope BC doesn't spend  
New Jersey Rally/Local 472 472  
Newark, NJ  
Wednesday, Sept. 30, 1992 472 days  
NJ (5:00 a.m.) my debate challenge

**Presidential Remarks**

Need to work in debate challenge etc  
I gave Steve this an

Thank you for the acknowledgement -- it's great to be in the state of New Jersey.

Today, I've got a new favorite number: 472.

May I say a word about my good friend -- Richie Tissierre -- a national leader -- a man of candor and courage. I'm told that this year Richie was winner of the Peter McGuire Governor's Pride Award for Labor. I can't think of anyone who has done more to uphold the rights of working men and women -- than Richie.

Richie will be the first to tell anyone who will listen, that the work you do every day is hard -- noble -- and even dangerous.

Last week along the Turnpike -- we saw how true that can be. So before I begin, on behalf of both Barbara and myself, let me say that our prayers go out to the families of --, -- and --.

I come before you this afternoon to seek not your applause, but your attention. I want to speak to you with the candor of a friend -- because so much in our lives is at stake in this election.

For generations, our nation sacrificed and shed tears, so that freedom could win around the globe.

As a young man, I was proud to wear a military uniform, and go off to serve my country. I know that many of you also served

-- some in World War II, others in Korea, Vietnam and <sup>not recently?</sup> now Desert Storm.

Along the way, you were sacrificing for an idea -- a simple ideal -- freedom. And today, because of your effort, I can stand before you today and say something no President has ever said before -- the Cold War is over -- and freedom finished first.//

Because of our victory, our kids and grandkids dreams will no longer be ruined by the nightmare of nuclear annihilation. Does that matter? You bet it does.

But this election, is not about the victories of the past - - it is about our hopes for the future.

Richie Tisserre likes to say that you can learn more from the bartenders, beauticians and cab drivers than all the psychologists in the world.

The working people who write me every day say that we didn't send our sons and daughters to fight halfway around the world, to lose the economic competition here at home.

We didn't work to secure peace around the world, to have our elderly in cities locked behind bars on the windows of a prison called home.//

We didn't work to bring freedom and opportunity to the peoples of Eastern Europe -- to have our kids and grandkids grow up in a land where opportunity is limited.//

I hear these concerns. And I am asking for four more years, because I understand them, and more important, I have the ideas to respond to them -- to move America forward.

I have put forth what I call "my Agenda for American Renewal." It is a comprehensive, integrated series of steps America must take -- to realize the global opportunity before us.

As we consider America's many challenges, it is important to keep in mind our many opportunities. Today, we are feeling the impact of a global economic slowdown. But remember, our competitors in Europe would trade places with us in a minute.

My opponent likes to run America down, to say we are a nation in decline. But let's keep in mind a few facts -- like this one. Whether you're talking construction or any other work -- if you're looking for the most productive workers in the world, you don't go to Japan or Germany -- you come right here -- to the United States of America.//

Now, my opponent has a tendency to try to be all things to all people. He will go before business groups and say one thing -- labor groups and say another. I'm not going to do that.

So let me say straight out -- that the first part of my agenda -- is to promote free and fair trade -- to open foreign markets for American goods -- so that we can create new jobs right here at home.

I believe we can't turn our back on the world economy. If we can promote free and fair trade, we can promote more prosperity -- for our kids and grandkids.

But the transition to a global economy is not easy -- and we must be there to help those caught in the transition.

Mention tripling: \$10 billion  
over  
5 yrs

My administration has made a strong commitment to job training and retraining -- I'm proud of our record -- proud of the important new programs we are working with Congress.

Can cut

~~(Today, I'm here to announce -- as part of our effort -- that we will release almost \$5 million in retraining funds, to help workers in Northern New Jersey -- who have been impacted by foreign imports. And we will also provide training assistance - - to the soldiers at Ft. Dix -- who are impacted by the cuts in the military budget.~~

These are good people, salt of the earth, and they deserve and they will get a hand up -- so that they can lend a hand to rebuilding America.//

But as you know better than anyone, all the training in the world won't help -- if they aren't any jobs to go after.

To renew our economy -- we need to pay attention to our infrastructure.

Governor Clinton talks about a national program of transportation investment -- and I'll point out -- we already have one.

I'm proud that we worked together with Congress to pass the Transportation Act -- proud that we will invest \$151 billion over the next six years -- to build roads and bridges and create jobs.

This year, I'm increasing highway funds 13 percent. Congress tried to cut that increase -- but I won't let them. Because I know this -- America needs new roads and bridges and highways.

We're going to start the jackhammers and kick on the steamrollers -- and rebuild America.//

(I'm also proud of the role you play in protecting America's environmental heritage.

Four years ago, I came to New Jersey and said we would put a stop to ocean dumping of sewage sludge. Today I can say -- mission accomplished.

I'm proud of what we've done to put your members to work rebuilding New Jersey's sewage treatment plants -- and now it's time for your neighbors in New York to do the same. Let's stop New York from dumping on New Jersey.)

But ultimately, this election is about how we're going to get this economy moving again. My opponent and I have very different ideas.

Beneath all Bill Clinton's rhetoric about moderation, lies a very old policy. More spending. Bigger bureaucracies. More taxes on the middle-class.

Look at Bill Clinton's record in Arkansas. When Bill Clinton became Governor twelve years ago, Arkansas was one of the poorest states in America. Today, Arkansas is still stuck on the bottom, and Bill Clinton's policies are responsible.

As Governor of Arkansas, Bill Clinton raised and extended the sales tax, including a tax on baby formula, vegetables and other groceries. He raised the gas tax, he taxed mobile homes and cable TV.

Now, Governor Clinton says he's seen the light. In this campaign, he's proposing at least \$150 billion in new taxes -- plus at least \$220 billion in new spending. But don't worry, he says --I'll get it all from the rich -- people who make it over \$200,000 -- the top 2 percent.

But here's the truth. To get the money he needs for his plan, the \$150 billion he's promised in new taxes, Governor Clinton would have to get his money from every individual with taxable income over \$36,600. ~~That doesn't sound like the rich to me.~~ *Cut! (It still sounds pretty good to a lot of people -- a rich guy can't say that)*

But you see, that's just the start of his tax campaign against the middle-class. Governor Clinton has made literally hundreds of promises in this campaign, and he hasn't said how he'll pay for any of his new programs. He'll literally need hundreds of billions dollars more -- and he'll have to get it from the same middle-class families he socked in Arkansas.

Listen to the newspaper from his own front yard, The Pine Bluff Commercial. They say: "If Congress followed the example that Bill Clinton set as Governor of Arkansas, it would pass a program that hit the middle-class the hardest."

Now, I don't think that Pine Bluff paper is bluffing. Lets say you're working on the Turnpike -- earning about \$220 a year in taxable income. You already pay \$3,300 -- Governor Clinton could have you fork over another \$430 bucks a year to the tax man.

What's \$430 bucks? A heck of a lot, when you got bills to pay, and property taxes are rising, and car insurance premiums are going out of sight.

Bill Clinton wants you to send that money to Washington. And I say you ought to be able to use that money to pay for your kids education, or pay the mortgage on the house, not send it back to the IRS.//

You don't need a crystal ball to think of what might happen. Want to know what Bill Clinton will be like as a President? Just look at what Jim Florio is as a Governor.

Take a look at New Jersey. You had a big-spending Governor and a big-spending legislater<sup>we</sup> -- and look at what happened. Almost \$3 billion in new taxes -- driving away half a million jobs in manufacturing and services. A state that led that nation under Tom Kean -- now lags the nation under Jim Florio.

Here in New Jersey, Gov. Florio pushed through a massive tax increase in regressive sales taxes -- taxes that fell predominantly on working people and the elderly.

Out in Arkansas, Gov. Clinton huge increases in regressive sales taxes -- taxes that, you guessed it, hit working people and Arkansas' elderly the hardest.

See, this is the fundamental issue in this election. I'm the one candidate who has had the courage to put forth the tough choices.

*I'd hit this harder (perhaps earlier). I'd use it to set up the BC tax on the middle class.*

I'm the one candidate who is saying that this nation must set priorities. Yes we can rebuild our roads, yes we can lower your tax burden -- but we have to set priorities.

Bill Clinton looked through the entire federal budget and found one program to cut -- the \$11 <sup>bil</sup> billion subsidy for honey bee growers.

I have spelled out 4,000 government projects I would eliminate -- along with almost 250 programs. I have put forth a plan to control the growth of <sup>mandator</sup> government spending -- without touching social security.

This is the only way we can cut taxes, and still make our investments -- and get the economy moving again.

Governor Clinton doesn't think this discipline is necessary. When you combine his promise them anything campaign -- with the spending appetite of Congress -- the implications are ominous for the middle-class.

Keep in mind, for all our troubles, our economy is still outperforming the nations of Europe -- and I don't want to see us slip -- by socking it to the middle-class and chasing away jobs with higher taxes.

[Concluding section.]

# # #

This is kind of trails off. It's good to close with a short  
 list of items (B is fighting for (from his Agenda)  
 you had this in the Tenn speeches (at least the ones  
 you I sent you)

Zoellick's comments:

page 1:

After 472:  
work in a joke, e.g. "That's my target for electoral votes..." Or zing Clinton on waffling on debates -- I hope BC doesn't spend 472 days deciding....

Page 4:

Mention that we are tripling job training funds to a total of \$10 B. over 5 yrs.

Cut Job Training/Fort Dix para.

Page 6:

Cut "That doesn't sound like the rich to me."

Page 7:

Hit Florio/Clinton contrast earlier -- maybe to set up Clinton taxhikes on Middle Class....

Page 8:

Close with a short list of what GB is fighting for -- agenda -- as in the first Tennessee speech....

85 : 21 03 SEP 30 P12 : 5 8

THE WHITE HOUSE

WASHINGTON

September 30, 1992

MEMORANDUM FOR CHRISTINA MARTIN

FROM: GARY GERSHOWITZ

SUBJECT: ACKNOWLEDGEMENTS / QUESTION FOR TOM SCULLY

- 1) Ray Tissiere (pronounced: "Tish-ear"), Business Manager, Heavy and General Construction Labors' Local 472 Union.
- 2) Former Gov. Tom Kean.
- 3) Business Agents and Members.

Please have Tom Scully check the Worker Training/EDWAA insert on page 4. Ask Tom whether we ought to drop the EDWAA reference altogether. FYI:

Roberts T. Jones, Department of Labor, 202-219-6050, said NOT TO TALK about Trade Adjustment Assistance because the administration is trying to kill it. -- EDWAA-Title 3, is what we want to promote. Assistant Secretary Jones provided the following language that would be appropriate and accurate:

"The Economic Dislocation and Worker Adjustment Assistance Act (EDWAA) is part of a comprehensive approach assisting dislocated workers. EDWAA emphasizes retraining and re-employment services, tailored to workers' individual needs, including long-term job preparation."

September 30, 1992

MEMORANDUM FOR STEVE PROVOST / CHRISTINA MARTIN

FROM: GARY GERSHOWITZ

SUBJECT: REVISION -- NEWARK LABORERS' UNION SPEECH

BOTTOM OF PAGE 4: REPLACE "-- proud that we will invest \$151 billion over the next six years --"

WITH: "I am proud that we have a 6 year \$155 billion dollar plan for investment in our surface transportation infrastructure. This year alone, that Transportation Bill will create 600,000 new jobs for American workers."

REPLACE: "This year I'm increasing highway funds 13 percent"

WITH: "I proposed increasing highway funds 13 percent. Congress is cutting out that increase."

WITHIN THE SENTENCE, DELETE: "tried to" (it should be present tense -- Congress is cutting out that increase)

AND DELETE: "but I won't let them."

F413

Roberts T. Jones, Department of Labor, 202-219-6050, said NOT TO TALK about Trade Adjustment Assistance because the administration is trying to kill it. -- EDWAA-Title 3, is what we want to promote. Assistant Secretary Jones provided the following language that would be appropriate and accurate:

"The Economic Dislocation and Worker Adjustment Assistance Act (EDWAA) is part of a comprehensive approach assisting dislocated workers. EDWAA emphasizes retraining and re-employment services, tailored to workers' individual needs, including long-term job preparation."

Please have T.S. check

the worker framing / EDWAA  
insert on page 4.

Ask Tom whether we ought

to drop EDWAA reference altogether.

September 30, 1992

MEMORANDUM FOR STEVE PROVOST / CHRISTINA MARTIN

FROM: GARY GERSHOWITZ

SUBJECT: INSERTS -- NEWARK LABORERS' UNION SPEECH

- 1) Gov. Florio pushed through a \$1.5 billion sales tax increase.
  
- 2) The President's signing of the Intermodal Surface Transportation Efficiency Act of 1991 meant more than 16,000 jobs in New Jersey this year.
  
- 3) The names of the men that were killed on the Jersey Turnpike:
  - 1) Charles Waller
  - 2) Michael Carbone
  - 3) Antonio Matero

LEVEL 1 - 1 OF 31 STORIES

Copyright 1992 Gannett Company, Inc.  
GANNETT NEWS SERVICE

September 25, 1992, Friday

LENGTH: 648 words

HEADLINE: MAGLEV SUPPORTERS HOPE A WIN BY CLINTON WILL HELP CAUSE

BYLINE: LARRY WHEELER; Gannett News Service

DATELINE: WASHINGTON

KEYWORD: PA-MAGLEV

... president who will address our current needs ... yet at the same time develop new technology,' Mikulski said.

The Clinton campaign has indicated federal investment in high-speed surface transportation would be a priority.

LEVEL 1 - 3 OF 31 STORIES

Copyright 1992 Gannett Company, Inc.  
GANNETT NEWS SERVICE

September 23, 1992, Wednesday

LENGTH: 707 words

HEADLINE: BUSH, CLINTON HAVE DISTINCT APPROACHES FOR CREATING JOBS

BYLINE: DAVID JUDSON; Gannett News Service

DATELINE: WASHINGTON

KEYWORD: POL-ISSUESJOBS

... some worker dislocation has yet to be fully addressed. Economists are encouraged by his talk, at least, of expanded worker training.

Clinton's pledge to plow most defense cuts back into areas of civilian research and product development is generally welcomed, although he has yet to be specific about what areas of civilian research. Economists also applaud his plan to expand investment in transportation and other infrastructure.

The Washington Times, September 14, 1992

... by how much or which departments would feel the most pain. He also favors eliminating some programs, although these, too, have not been spelled out.

Clinton campaign spokeswoman Dee Dee Myers described the emphasis on the federal government as a "legitimate campaign issue" but ...

... they're vulnerable on government's growth . . . they're sensitive to it," Miss Myers said.

Like Mr. Bush, Mr. Clinton also targets federal workers. The Democrat would eliminate 100,000 government jobs through a hiring freeze and attrition, an idea that has ...

... fear it is the first step to layoffs and who note there are no priorities established for what departments will be affected.

Mr. Clinton also proposes placing an across-the-board budget cut of 3 percent on federal agencies. Republicans note that even though Mr. Clinton talks about a leaner government, the only program he actually has proposed killing is one to give subsidies to honey bee farmers.

LEVEL 1 - 4 OF 4 STORIES

Copyright 1992 Cable News Network, Inc.

All rights reserved

CNN

NEWS

July 13, 1992

TYPE: Analysis

SECTION: Business

LENGTH: 749 words

HEADLINE: Analyst Believes Clinton May Win in November

BYLINE: STUART VARNEY; DEBORAH MARCHINI

## HIGHLIGHT:

Business Morning Analyst Steve Bell believes Democratic presidential candidate Bill Clinton has done a good job of putting many bad things behind him and could well win the November election.

## CNN Transcripts, July 13, 1992

DEBORAH MARCHINI, Anchor: His choice for running mate has received a strong reception and he's been endorsed by Jesse Jackson. Will things keep going Bill Clinton's way? Our guest today says, Yes, if Clinton can build on the momentum that's started in the past few weeks. Steve Bell is managing director of Salomon Brothers and joins us live from Washington. Good morning, Steve.

STEVE BELL, Business ...

MARCHINI: Are you saying we could see 'President Clinton,' if he plays his cards right?

Mr. BELL: Yes, I've felt for the last three weeks to four weeks that Clinton has done an excellent job in putting behind him the first six months of this year. You recall the 'Pander Bear' that was a kind of the tag that was put on him by Paul Tsongas, and the questions of whether he really stood for anything, the character questions, starting with his speech to Jesse Jackson's Rainbow Coalition - the so-called 'Sister Souljah Affair.' Clinton has been on a roll, Perot has been stagnant, the President hasn't been in the race, yet.

MARCHINI: Steve, if we were to see a 'President Clinton, ' the Democrats, as you know, are often thought of as the party of tax and spend. Given the level of the budget deficit, can we see tax and spend politics?

Mr. BELL: I think we would, if you take a look at Mr. Clinton's economic plan, or at least a couple of weeks ago, you really are pretty disappointed. Out of all the programs in the federal government, he only cuts one program - the honey bee producers' subsidy - which \$(40 million) a year isn't going to get your attention. So I think they're in the- they want to make an investment that is- we used to call that ' spending; ' it's now called 'investments for the future.' And they want to raise taxes to do it. So I think that- as someone wrote recently, it has a very 'Rooseveltian' tone.

STUART VARNEY, Anchor: Well, Steve, you ...

... woman back in clover again,' 'Look what Reagan and Bush did by rewarding the rich.' I think that's exactly what you're going to hear.

VARNEY: Let's talk for a second about Mr. Clinton's choice of vice presidential candidates. Are we going to have a hard time telling just who is the presidential candidate and who is the vice president? Because Mr. Gore is

→ Over 4 Years: MARK Nestlin, Campaign

20 Mil first Year  
20 " " 2nd Year  
0 " 3rd Year  
0 " 4th Year