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OA/ID Number: 13833
Folder ID Number: 13833-002

Folder Title:
Inverness Business Park, Colorado 9/15/92 [OA 7580]

Stack:	Row:	Section:	Shelf:	Position:
G	26	23	1	2

(Ferguson/Gershowitz)
September 14, 1992
4:00 pm
COLORADO

PRESIDENTIAL REMARKS: INVERNESS BUSINESS PARK
TUESDAY, SEPTEMBER 15, 1992
ENGLEWOOD, COLORADO

Good morning, Colorado! (Acknowledgments.) ((Now I know what they mean by Rocky Mountain Thunder!)) I'm proud to be here, at the beginning of a new era for America. And I'm proud to be the first President to visit Colorado and say: The Cold War is over -- and Freedom finished first. → Andy F. O.K.

Every American should take pride in what we've accomplished. But this election is about more than the past -- it's about shaping the future. It's about what kind of country we're going to leave for our kids.

Here's our challenge: In the next century, America must be not only a military superpower, but also an export superpower and an economic superpower.

This year you're going to hear two versions of how we get there. I want us to look forward -- to prepare our kids to compete, to strengthen our families, to save and invest -- so when it comes to the new challenges of the '90s, America finishes first again.

A Grand Canyon divides me and my opponent on these issues. Two candidates, two very different philosophies. You see it in every issue we care about -- education, health care, economic growth, creating jobs.

My Agenda for American Renewal lays out the answers -- shows us the way as clear as a Jeppesen Dataplan.

Jeppesen
Fact Sheet

I put my trust in the American people -- the same people who made this country the greatest economic power the world has ever seen.

I want more competition to keep health costs down. I want more competition -- to give parents the power to choose their kids' schools -- to make our schools the best in the world.

But for my opponent -- it doesn't matter what the problem is, he always sees the same solution: He wants more government mandates, more government regulations, more government burdens on workers and businesses. *Andy-O.K.*

And yes, Governor Clinton wants more taxes.

I want to empower the private sector -- to provide the quality services government can't provide.

He wants to empower government bureaucrats -- to provide "one-size-fits-all" service in schools and health care. *Andy-O.K.*

I want to unleash entrepreneurial capitalism, let Americans climb as high as their dreams will take them.

He wants what they call an "industrial policy" -- where government planners decide how high you'll go -- and if you try to go any farther, they'll tax you down to earth. *Fact sheet - "Major Differences!"*

That's what this debate is about: the role of government in America. It's not just the difference between big government and smaller government. It's the difference between a big government that thinks it knows best, and a smaller government that believes you know better.

Yes, government has an important role in the challenge ahead. I want to use government to give you the means and freedom to make your own choices in life.

My opponent wants to give power to the government. I want to give power to the people.

And when it comes to taxes and spending, the difference couldn't be more clear. I believe government is too big and it spends too much.

My opponent disagrees with us. He thinks the American people are undertaxed. So right out of the box, he wants to raise taxes by \$150 billion. *Backgrounder - 8/9-8-10-92*

And that's just for starters. Of course, he says he won't tax you. It's always somebody else -- big corporations, foreign investors. He's even come up with a new twist. He's going to tax jobs. A new training tax, and a health care system leading to a new 7 percent payroll tax -- all to feed the overfed bureaucrats in Washington, D.C. *Backgrounder - 8/9-8-10-92*

Governor Clinton likes to call that "new revenues." I call it something else: your money.

Before he's done raising taxes, every American will feel the pinch. He's going to have to tax you because he thinks government's not big enough. He's already called for \$220 billion in new spending -- and Newsweek magazine says the real total could be three times higher. *9-7-92 P932* That is not what America needs. *NWEEK*

Governor Clinton's tired old "tax and spend" philosophy is wrong for America -- we all know that, because it's been tried before. It would be like going back to the used car lot, and picking up the lemon you sold 12 years before. Only this time it would have higher prices from inflation, skyrocketing interest rates for credit, and a hot air bag thrown in!

Which direction do you want government to go? Governor Clinton wants it to spend more. I want government to spend less. He wants to raise taxes -- I want to cut taxes across the board.

Now I want you to listen closely to Governor Clinton this fall -- you're going to have to. On issue after issue, this guy's been spotted in more places than Elvis Presley.

Take the the question of whether to stand up to Saddam Hussein -- the defining test of American leadership in the post-Cold War world.

I had to draw a line in the sand -- and I did.

I knew that only America could force him back into his cage -- and we did.

And Governor Clinton? Two days after Congress followed my lead, he said, and I quote: "I guess I would have voted with the majority if it was a close vote. But I agree with the arguments the minority made."

Maybe that's why Governor Clinton wants an Oval Office -- he spends all his time running around in circles.

But he's wrong. When you're in the Oval Office, when American lives are at stake, you can't take time out to check the

Sheet
Fountain Square
Cincinnati, Ohio-8-27-92

latest opinion polls. I had to make the tough decision, and I'm proud of what America did in Desert Storm.

How about one of the defining issues of the next four years -- whether we're going to continue to open new markets -- tap new customers around the world, so we can create more jobs here at home, right here in Colorado, right here at Inverness.

I know Americans aren't afraid of competition -- because when we compete, we win.

I know the American worker can out-think, out-create, out-work anybody, anywhere, anytime.

Where does Governor Clinton stand? It depends on who he's standing in front of. Sometimes he's for opening markets, but when he talks to the protectionist lobby, he whips out his saxophone and plays a different tune.

~~They asked him about our new plan to open markets in Mexico,~~
~~and he said: "When I have a definitive opinion, I'll say so."~~

I hope you're not planning to hold your breath.

Now, maybe I'm being too tough on Governor Clinton. It's true, on most issues he backpedals better than Karl Mecklenberg.

But not all the time. On some issues, you can ^ahear him loud and clear.

I'll give you an example. I want to get rid of all these crazy lawsuits. If you fall off a step ladder today, a trial lawyer will hand you his business card before you hit the ground. ((Somebody asked me the other day, "An apple a day keeps the doctor away, what works for lawyers?"))

Speech -
St. Louis, 8-27-92
Andy O.K.

Now, my opponent doesn't think this is a problem.

Let me read from a fund-raising letter sent out for Governor Clinton -- written by the head of the Arkansas Trial Lawyers Association.

This guy loves Governor Clinton. Here's what he wrote: "I can never remember an occasion where he [[that's Governor Clinton]] failed to do the right thing where we trial lawyers are concerned."

Well, I don't want to do the "right thing" for the trial lawyers. I want to do what's right for the American people. We've got to sue each other less and care for each other more.

You see, I don't think America is a vast collection of interest groups to be pandered to -- the trial lawyers over here, big labor over there, each clamoring for favors from Washington bureaucrats.

I believe we are a nation of special individuals, not special interests. I believe our genius lies in our people -- in our families and communities -- not in the government. This election I'm asking for a mandate to return power to the people -- to let government give you the means, and then give you the chance to do it your way.

That's how we will win the global competition. That's how we will renew America.

Thank you, God bless you and God bless the United States.

#

SEPTEMBER 14, 1992

MEMORANDUM FOR: CHRISTINA MARTIN
STEVE PROVOST

FROM: ANDY FERGUSON

Here are the acknowledgments (from Denver advance) for the Colorado appearance:

Thank you, Frank (Kotulak) for that kind introduction. Greetings to Elrey B. Jeppesen (Co-Founder, Jeppesen Sanderson Inc.), Paul Sanderson (Co-Founder, Jeppesen Sanderson), Horst Bergmann (President & CEO, Jeppesen Sanderson), Mark Bohne (Master of Ceremonies & President, Arapaho County Republican Men's Club & Director, Public Affairs, South Metro Denver Chamber of Commerce).

Also: I should have added this joke to the beginning of the remarks. I'm told by a Denver newspaperman friend of mine that Governor Roy Roemer's celebrated interruption of the President at the education meeting this spring is still talked about in Denver. Hence something like:

((I don't want to hurry through my speech today, but if I go on too long I'll just give Governor Roemer a chance to butt in again.))

Of course, Roemer won't be at the event.

Also, a Gamble-ish reference to John Elway, local hero: ((I'm delighted to see such a great crowd. I'm sure you were told that you'd hear from a guy who loves a good fight, loves those come-from-behind victories. Unfortunately, John Elway couldn't be here.))

Har-dee-har.

THE WHITE HOUSE

WASHINGTON

VISIT OF THE PRESIDENT

TO

ENGLEWOOD, COLORADO

SEPTEMBER 15, 1992

EVENT: Jeppesen Sanderson, Inc. Employees and Families Welcome

DATE: Tuesday, September 15, 1992

TIME: 12:25 pm - 12:50 pm

LOCATION: North Parking Lot, Jeppesen and Sanderson, Inc.

ATTENDEES: Approximately 4000 Ticketed Guests

PRESS: Open

SCENARIO: THE PRESIDENT arrives Jeppesen Sanderson, Inc., and is met by: Mr. Elrey B. Jeppesen, Co-Founder, Jeppesen Sanderson, Inc.; Mr. Paul Sanderson, Co-Founder, Jeppesen Sanderson, Inc.; Mr. Horst Bergmann, President and Chief Executive Officer, Jeppesen Sanderson, Inc.; and Mr. Robert Hopkins, Vice President, Jeppesen Sanderson, Inc. Following the Greetings, THE PRESIDENT proceeds to Holding Room. THE PRESIDENT arrives Holding Room and holds briefly. THE PRESIDENT departs Holding Room and proceeds to Off-Stage Area. THE PRESIDENT arrives Off-Stage Area and holds briefly. (NOTE: Dais participants are announced onto Stage at this time.) THE PRESIDENT is announced onto Stage by Mr. Mark Bohne, President, Arapaho County Republican Men's Club and Director, Public Affairs, South Metro Denver Chamber of Commerce, proceeds to Dais and Remains Standing (Enter Stage Left). Mr. Horst Bergmann announces onto Stage Mr. Frank Kotulak, Project Lead-Development Group, Jeppesen Sanderson, Inc. (NOTE: Mr. Kotulak will be called out of the audience onto Stage.) THE PRESIDENT is introduced for Remarks by Mr. Kotulak. THE PRESIDENT makes Remarks. (NOTE: A Teleprompter will be used.) THE PRESIDENT concludes Remarks, departs Stage and boards Motorcade (Exit Stage Left). THE PRESIDENT departs Jeppesen Sanderson, Inc. en route Scanticon Hotel.

The Backdrop is the Jeppesen Sanderson, Inc. Building and employees standing and seated on bleachers with a 20 ft. by 5 ft. blue banner with white letters reading "Jeppesen Sanderson Inc. welcomes President Bush, Charting the Future for America." The Press Platform is located straight-on at a 75 foot throw.

THE WHITE HOUSE

WASHINGTON

VISIT OF THE PRESIDENT

TO

ENGLEWOOD, COLORADO

SEPTEMBER 15, 1992

EVENT: Meeting with Victory '92 Supporters

DATE: Tuesday, September 15, 1992

TIME: 1:10 pm - 2:05 pm

LOCATION: Summit Room B, Scanticon Hotel

ATTENDEES: 30

PRESS: Closed

SCENARIO: THE PRESIDENT arrives Scanticon Hotel and is met by Ms. Marion H. Julier, General Manager, Scanticon Hotel. Following the Greeting, THE PRESIDENT proceeds to Summit Room B. THE PRESIDENT arrives Summit Room B and makes Brief Informal Remarks. THE PRESIDENT concludes Brief Informal Remarks and begins participation in Photo with Victory '92 Supporters. THE PRESIDENT concludes participation in Photo, departs Summit Room B and proceeds to Holding Room. THE PRESIDENT arrives Holding Room for Private Time. (PRIVATE TIME: 30 MINUTES)

THE WHITE HOUSE

WASHINGTON

SCHEDULE OF THE PRESIDENT

FOR

ENGLEWOOD, COLORADO

SEPTEMBER 15, 1992

EVENTS:

Jeppesen Sanderson, Inc. Employees and Families Welcome
Meeting with Victory '92 Supporters

DRESS:

Men - Business Suit
Women - Day Dress

CONTACT:

Office of Presidential Advance
John G. Keller, Jr. - 202/456-7565

Trip Coordinator
Shirley Huang - 202/456-7565

Denver, Colorado Signal - 303/298-0036
- *96/39-000

ADVANCE:

Lyn D. Kennelly	- LEAD	Brad Edgar	- SITE
Topper Ray	- PRESS	David Pasquesi	- SITE
Dave Leighton	- USSS	Bob Dudley	- SITE
David Jetkiewicz	- WHCA	Susan Finkelstein	- PRESS
Michelle Johnson	- MIL. AIDE		

WEATHER:

Fair Skies/mid 60's

SCHEDULE OF THE PRESIDENT

FOR

ENGLEWOOD, COLORADO

SEPTEMBER 15, 1992

11:40 am
(M.D.T.)

THE PRESIDENT arrives Buckley Air National Guard Base, Aurora, Colorado and boards Motorcade.

NOTE: Open Arrival (Base Personnel and Dependents)

Met by:

Colonel Wayne L. Schultz
Vice Commander, 140th Fighter Wing

Mr. Gale Norton
Colorado Attorney General

Mrs. Natalie Meyer
Colorado Secretary of State

Mr. Bruce Benson
Republican State Chairman

Mr. Jim Nicholson
GOP National Committeeman

Mrs. Mary Damman
GOP National Committeewoman Elect

Mr. Hugh Hatcher
Chairman, Colorado Victory '92

Mr. Doug Fain
Colorado Bush/Quayle '92 Surrogate Director

Mr. Wayne Hammock
Colorado Bush/Quayle '92 Special Projects Director

Mrs. Polly Hammock
Colorado Bush/Quayle '92 Volunteer Coordinator

Daily Point of Light Greeters:

Ms. Elsa Lee Sarlo
Volunteer Clearing House/Opportunity Center and
493rd Daily Point of Light

Ms. Kim Blazina
Volunteer Clearing House/Opportunity Center and
493rd Daily Point of Light

Ms. Anne Stattelmann
Director, Volunteers of Posada and
516th Daily Point of Light

Mrs. Carol Saeman
Volunteer, Posada and 516th Daily Point of Light

Dr. Stanley Wells
Urban Education Project of the Denver Audobon
Society and 604th Daily Point of Light

Ms. Rosario Guterrez
Urban Education Project of the Denver Audobon
Society and 604th Daily Point of Light

Dr. Arthur Weidman
Jewish Family Service of Colorado and
636th Daily Point of Light

Ms. Sandy Eichberg
Jewish Family Service of Colorado and
636th Daily Point of Light

Mr. Thomas Godwin
Minority and Women Chambers' Coalition and
690th Daily Point of Light

Ms. Elaine Demery
Minority and Women Chambers' Coalition and
690th Daily Point of Light

Mr. Jerry Thomasson
Veteran Affairs Volunteer and 743rd Daily Point of
Light

Mrs. Katherine Thomasson
Wife of Jerry Thomasson

Mr. Leo Seeba
Community Volunteer and 586th Daily Point of Light

Miss Amy Bacon
Student, Fort Collins High School

Mr. Josh Dentley
Student, Fort Collins High School

11:50 am

THE PRESIDENT departs Buckley Air National Guard
Base, Aurora, Colorado, en route Jeppeson
Sanderson, Inc. Englewood, Colorado.

MOTORCADE ASSIGNMENTS:

Lead	L. Kennelly
Spare	B. Farish Doctor
LIMO	THE PRESIDENT
Follow-Up	
Control	D. Bates Adm. Howe Mil. Aide
Support	M. Fitzwater J. Keller Official Photographer Medic
WHCA	J. Gaughan
Camera I	J. Herrick
Camera II	
Guest and Staff Mini Bus	All Guests and Remaining Staff
Wire I	
Wire II	
Press Mini Bus	M. Busch

(Drive Time: 25 Minutes)

Page Three

GUEST AND STAFF INSTRUCTIONS:

Upon arrival at Jeppesen Sanderson, Inc.,
Guests and Staff will be escorted to
Staff Viewing Area.

Please board Motorcade no later than
12:50 pm for transport to Scanticon Hotel.

12:15 pm

THE PRESIDENT arrives Jeppesen Sanderson, Inc.,
Englewood, Colorado and proceeds to Holding Room.

Met by:

Mr. Elrey B. Jeppesen
Co-Founder, Jeppesen Sanderson, Inc.

Mr. Paul Sanderson
Co-Founder, Jeppesen Sanderson, Inc.

Mr. Horst Bergmann
President and Chief Executive Officer, Jeppesen
Sanderson, Inc.

Mr. Robert Hopkins
Vice President, Jeppesen Sanderson, Inc.

12:17 pm

THE PRESIDENT arrives Holding Room and holds
briefly.

12:20 pm

THE PRESIDENT departs Holding Room and proceeds to
Off-Stage Area.

12:23 pm

THE PRESIDENT arrives Off-Stage Area and holds
briefly.

NOTE: Dais participants are announced onto
Stage at this time.

EVENT: JEPPESEN SANDERSON, INC. EMPLOYEES AND FAMILIES
WELCOME

OPEN PRESS

ON-STAGE ANNOUNCEMENT

REMARKS

TELEPROMPTER

12:25 pm THE PRESIDENT is announced onto Stage by Mr. Mark Bohne, President, Arapaho County Republican Men's Club and Director, Public Affairs, South Metro Denver Chamber of Commerce, proceeds to Dais and Remains Standing.

12:28 pm Mr. Horst Bergmann, President and Chief Executive Officer, Jeppesen Sanderson, Inc., introduces Mr. Frank Kotulak, Project Lead-Development Group, Jeppesen Sanderson, Inc.

NOTE: Mr. Kotulak will be called out of the audience onto Stage.

12:29 pm THE PRESIDENT is introduced for Remarks by Mr. Frank Kotulak.

12:30 pm THE PRESIDENT makes Remarks.

12:50 pm THE PRESIDENT concludes Remarks, departs Stage and boards Motorcade.

1:00 pm THE PRESIDENT departs Jeppesen Sanderson, Inc. en route Scanticon Hotel.

MOTORCADE ASSIGNMENTS:

Same as on Arrival.

(Drive Time: 5 Minutes)

GUEST AND STAFF INSTRUCTIONS:

Upon arrival at Scanticon Hotel, Guests and Staff will be escorted to Holding Room.

Please board Motorcade no later than 1:55 pm for transport to Buckley Air National Guard Base.

1:05 pm THE PRESIDENT arrives Scanticon Hotel and proceeds to Summit Room B.

Met by:

Ms. Marion H. Julier
General Manager, Scanticon Hotel

EVENT: MEETING WITH VICTORY '92 SUPPORTERS

CLOSED PRESS

BRIEF INFORMAL REMARKS

1:10 pm THE PRESIDENT arrives Summit Room B and makes Brief Informal Remarks.

1:15 pm THE PRESIDENT concludes Brief Informal Remarks and begins participation in Photo with Victory '92 Supporters.

1:25 pm THE PRESIDENT concludes participation in Photo, departs Summit Room B and proceeds to Holding Room.

1:30 pm THE PRESIDENT arrives Holding Room for Private Time.

(PRIVATE TIME: 30 MINUTES)

2:00 pm THE PRESIDENT departs Holding Room and boards Motorcade.

NOTE: Six Police Photos will be taken at this time.

2:05 pm THE PRESIDENT departs Scanticon Hotel, Englewood, Colorado, en route Buckley Air National Guard Base, Aurora, Colorado.

MOTORCADE ASSIGNMENTS:

Same as on Arrival.

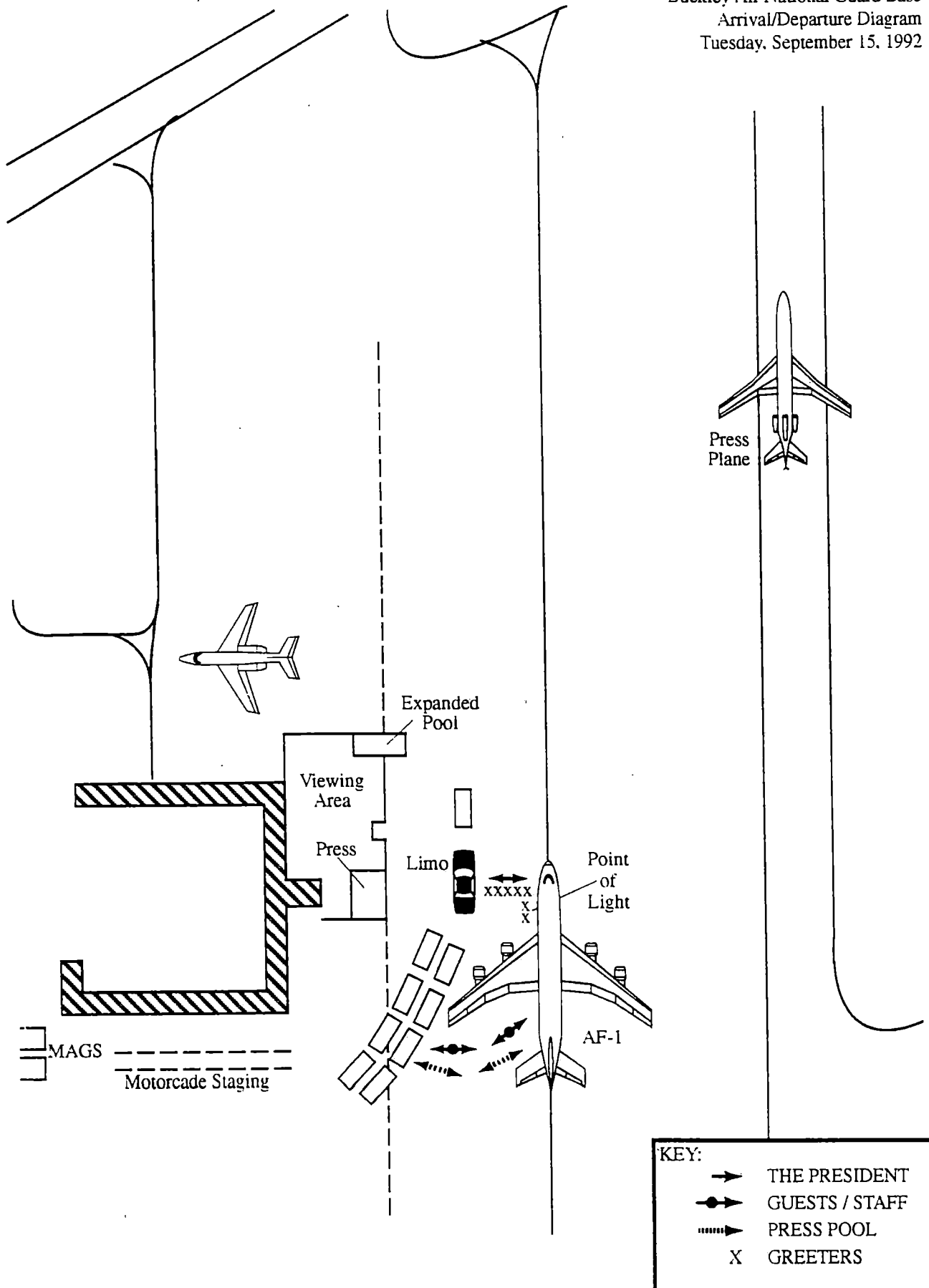
(Drive Time: 25 Minutes)

2:30 pm THE PRESIDENT arrives Buckley Air National Guard Base, Aurora, Colorado, and boards Air Force One.

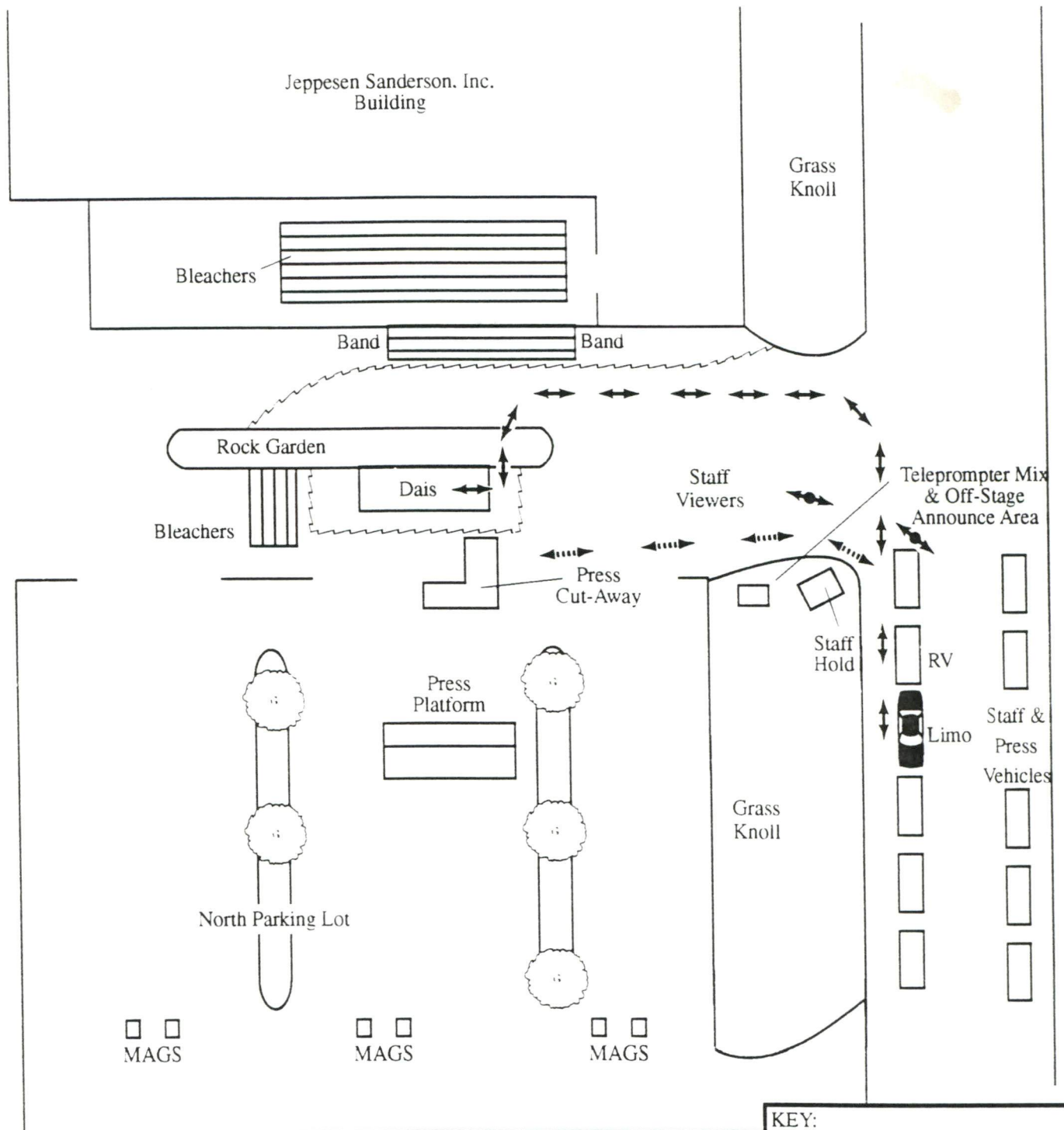
2:35 pm THE PRESIDENT departs Aurora, Colorado en route
(M.D.T.) Albuquerque, New Mexico.

(Flying Time: 1 Hour 30 Minutes)
(Interchange: Yes)
(Time Change: None)
(Food Service: Lunch)

TAB A
 AURORA, COLORADO
 Buckley Air National Guard Base
 Arrival/Departure Diagram
 Tuesday, September 15, 1992



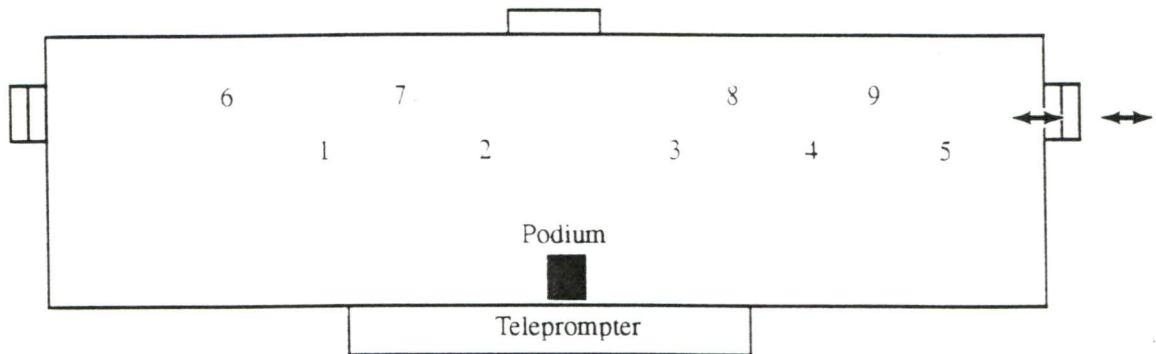
TAB B
 ENGLEWOOD, COLORADO
 Inverness Business Park
 Jeppesen Sanderson, Inc. Employees
 And Families Welcome
 Tuesday, September 15, 1992



KEY:

- THE PRESIDENT
- GUESTS / STAFF
- PRESS POOL

TAB C
ENGLEWOOD, COLORADO
Jeppesen Sanderson, Inc.
Jeppesen Sanderson, Inc. Employees & Families Welcome
Dais Diagram
Tuesday, September 15, 1992



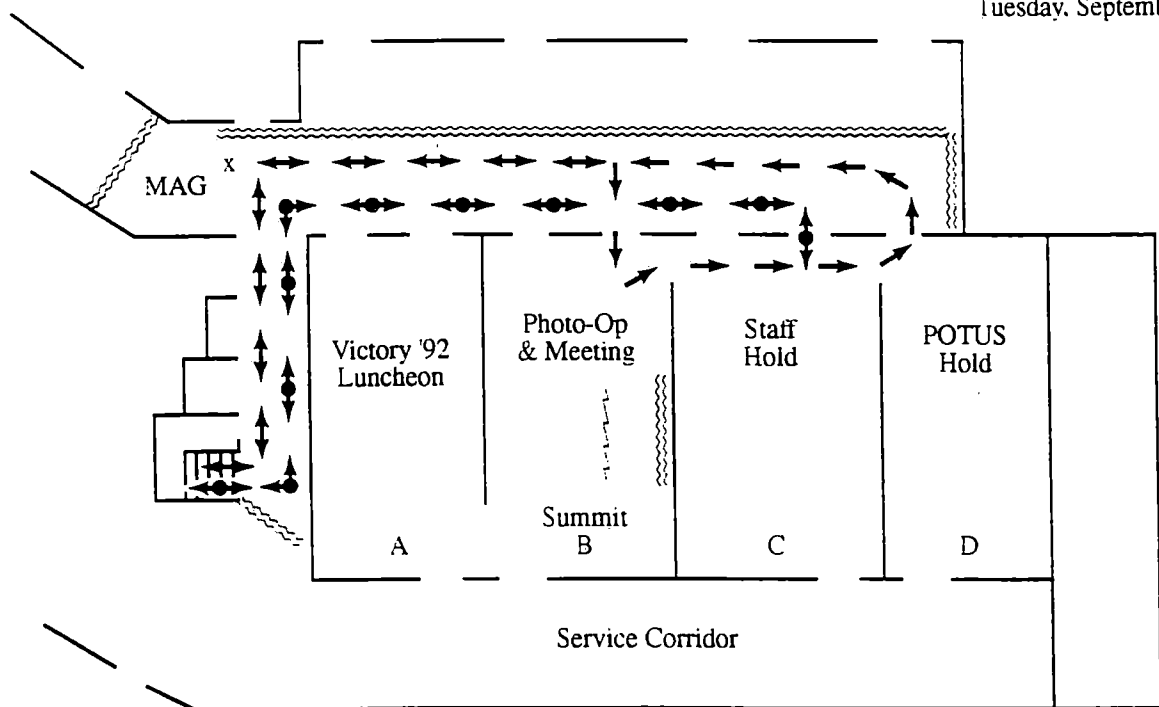
Audience

1. Mr. Paul Sanderson - Co-Founder
2. Mr. Horst Bergmann - President & CEO
3. Mr. Elrey B. Jeppesen - Founder
4. THE PRESIDENT
5. Mr. Frank Kotulak - Project Leader
6. Mark Bohne, Master of Ceremonies
7. Gloria Roemer, Colorado GOP Co-Chair
8. Ken Chlouber, Colorado GOP Co-Chair
9. Ed Jones, Colorado GOP Co-Chair

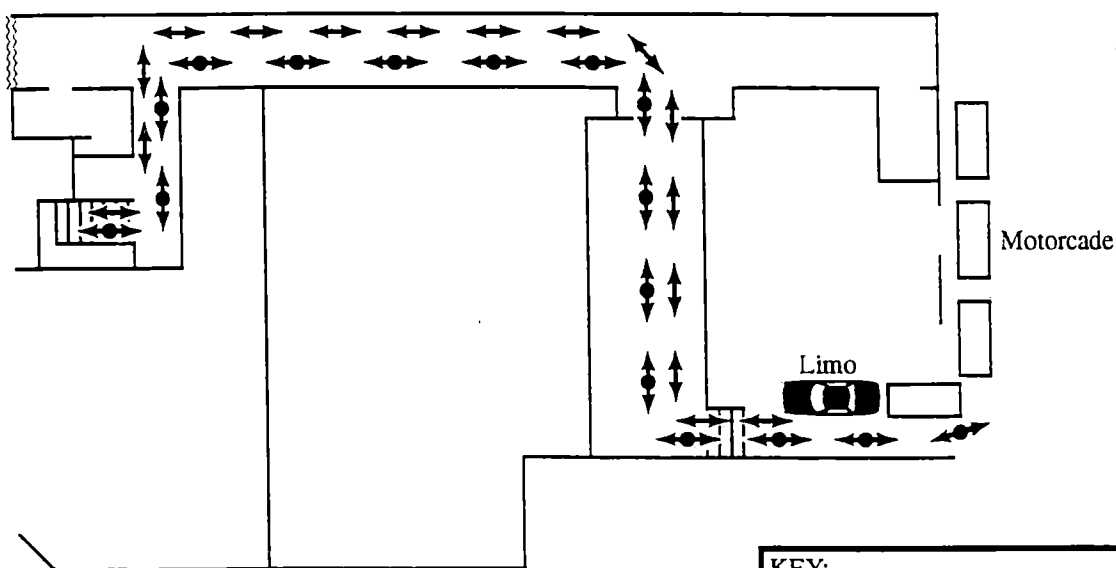
introduces POTUS
CHAMBER

KEY:
→ THE PRESIDENT

TAB D
 ENGLEWOOD, COLORADO
 Scanticon Hotel
 Meeting with Victory '92 Supporters
 Tuesday, September 15, 1992



Lobby Level



Ground Level

KEY:

- THE PRESIDENT
- GUESTS / STAFF
- X GREETERS

ENGLEWOOD, COLORADO

SEPTEMBER 15, 1992

11:40 am Arr. Buckley Air National Guard
(M.D.T.) Base, Aurora, Colorado and boards
Motorcade

11:50 am Dep. Buckley Air National Guard
Base, Aurora, Colorado, en route
Jeppeson Sanderson, Inc. Englewood,
Colorado

12:15 pm Arr. Jeppesen Sanderson, Inc.,
Englewood, Colorado and proceeds to
Holding Room

12:17 pm Arr. Holding Room and holds briefly

12:20 pm Dep. Holding Room and proceeds to
Off-Stage Area

12:23 pm Arr. Off-Stage Area and holds
briefly

EVENT: JEPPESEN SANDERSON, INC. EMPLOYEES
AND FAMILIES WELCOME

12:25 pm Announced onto Stage proceeds to
Dais and Remains Standing

12:29 pm Introduced for Remarks by Mr. Frank
Kotulak, Project Lead-Development
Group, Jeppeson Sanderson, Inc

12:30 pm REMARKS

12:50 pm Concludes Remarks, departs Stage
and boards Motorcade

1:00 pm Dep. Jeppesen Sanderson, Inc. en
route Scanticon Hotel

1:05 pm Arr. Scanticon Hotel and proceeds
to Summit Room B

EVENT: MEETING WITH VICTORY '92
SUPPORTERS

1:10 pm Arr. Summit Room B and makes Brief
Informal Remarks

1:15 pm Concludes Brief Informal Remarks
and begins participation in Photo
with Victory '92 Supporters

1:25 pm Concludes participation in Photo,
departs Summit Room B and proceeds
to Holding Room

1:30 pm Arr. Holding Room for Private Time

PRIVATE TIME:30 MINUTES

2:00 pm Dep. Holding Room and boards
Motorcade

2:05 pm Dep. Scanticon Hotel, Englewood,
Colorado, en route Buckley Air
National Guard Base, Aurora,
Colorado

2:30 pm Arr. Buckley Air National Guard
Base, Aurora, Colorado and boards
Air Force One

2:35 pm Dep. Aurora, Colorado en route
(M.D.T.) Albuquerque, New Mexico

September 9, 1992

MEMORANDUM

TO: BOB ZOELICK
MARGARET TUTWILER
JOHN KELLER
KATHY SUPER
STEVE PROVOST

FROM: GARY FOSTER *GLT*

SUBJECT: SITE SURVEY FOR ENGLEWOOD, COLORADO (SEPTEMBER 14-15)

Attached is the proposal for the President's trip to Colorado next Tuesday. Once Kathy has the site "scrubbed", implementation can begin.

*21-13**SAN ~~1009~~*

cc: Karen Groomes

Mike Hess 733-~~7001~~
Bob Hopkins 799-9090

September 8, 1992

MEMORANDUM FOR GARY FOSTER

FROM: DOUG DUVALL

SUBJECT: Survey Report for Englewood, Colorado
September 14-15, 1992EVENT SCENARIO:

On Monday, September 14, the President will fly from Medford, Oregon to Denver, Colorado and overnight at a hotel in Englewood. On the morning of the 15th, the President will attend a brief fundraiser and motorcade to Inverness Business Park for a morning rally. The rally will be in the parking lot of a Colorado based company, Jeppesen Sanderson, and will be attended by several thousand area business people, workers and their families. The outdoor event will provide a forum for the President to address economic issues, job creation, and job training. After the event, the President will motorcade to the airport and depart via Air Force One to New Mexico for additional campaign events.

Note: Air Force One usually flies into Buckley International Guard Base. However, Centennial Airport is a two minute drive from the proposed hotel and event site. If the smaller plane is used in Medford, Centennial Airport should be explored as a possibility. Also, the local GOP would like the brief fundraiser to be held before the rally because it is easier to get people for an early breakfast rather than a mid-morning event. Englewood is also well outside the downtown area.

EVENT BACKGROUND:

Within the Denver area, the Colorado Bush-Quayle organization highly recommends the event be held in Arapaho County which has a large Republican voter base. In 1988, the President received 61% of the vote in Arapaho County.

The event will be held in Inverness Business park which is located in Englewood, Colorado. Inverness is a corporate business center with over 4 million sq. ft. of office, research and development, and light manufacturing facilities. The park has approximately 200 companies and employees 11,500 people (up from 7500 four years ago). Its occupancy rate is 90% (up 10% from four years ago).

Jeppesen Sanderson
Within Inverness Business Park, I recommend the event be held in the parking lot of Jeppesen Sanderson. They are a subsidiary of the Times Mirror company and are the leading publisher of air navigation information and flight training systems. Basically, they are the "Rand McNally" of aviation. Virtually all aviation charts used by pilots in the world are made by Jeppesen

799-9090

Sanderson. Since the President was a fighter pilot, this may of particular interest.

Jeppesen Sanderson has 540 employees, up from 300 four years ago. They are expected to have at least 8% employee growth consistent over the next decade. They have another building within Inverness Park and are also contemplating further construction in the next few years. Since they design, manufacture and publish aviation charts, they have both white collar and blue collar employees.

Jeppesen Sanderson started separately and later merged through acquisition by Time Mirror. In 1934, Captain E.B. Jeppesen designed and produced the first instrument flying reference charts and later moved to Denver where he increased his staff and added printing and distribution facilities. Incidentally, Denver is currently building a new airport, and its main terminal will be named the "Elrey" Jeppesen Terminal."

The event will be comprised of the employees and families of Jeppesen Sanderson, employees and families of other businesses within Inverness Park, invitees from the Chamber of Commerce and Republican voters in the area. Since the event will be early in the morning we could have a "coffee break" with the President. I estimate we could generate a crowd of at least 10,000, but parking lot could hold more.

EVENT SET UP:

The President can arrive at the building's rear outside entrance where he will proceed inside for a brief hold. He could exit the front door of Jeppesen Sanderson and address the crowd from the raised deck/sidewalk which looks onto the parking lot. The deck would also provide enough room to put most of Jeppesen Sanderson's employees who would watch the President from the stage right side.

The deck also has park benches, gardens and trees. The backdrop will be the front of Jeppesen Sanderson with the trees as the immediate backdrop. The parking lot will be filled with a standing crowd, refreshment areas, and bleachers. This is a good location to have the audience surround the President on three sides, standing and in bleachers. Tables of food and drink will be located in the rear of the crowd.

The press could be located on a flatbed truck to a slight angle. The sun will be rising off the stage right side so the President's podium may have to be angled slightly. There may be enough room in the cafeteria for a press filing center. Otherwise, the Scanticon Hotel will have ample facilities. The Scanticon Hotel is located in the Inverness Business Park and would be ideal for the Presidential overnight and any possible fundraising event.

JEPPSEN SANDERSON, a subsidiary of the Times Mirror Company of Los Angeles, is one of the leading publishing companies in the world. One of its main lines is the supply of flight information services for pilots and training system materials for pilots and ground crew. The companies — Jeppesen and Sanderason — were started separately and later merged through acquisition by Times Mirror.

Jeppesen & Co. began operations in 1934, in a basement workshop in Cheyenne, Wyoming. Captain E. B. Jeppesen designed and produced the first instrument flying reference charts. The assembly of charts and other information became known as the *Airway Manual*. It also was referred to as *The Jeppesen*.

By 1957 the international demand for Airway Mailways grew to a point where Jeppesen opened a facility in Frankfurt, Germany. The following year, he opened an office in Washington D.C. to interface with the Government.

...esen & Co was purchased by Times Mirror
1961



In 1955, Paul Sanderson started his own ground-instruction school in Miami, Florida. By 1957, the business had increased to a point where he did not have enough time to conduct every class, nor could he find suitable instructors to teach his new system.

Sanderson's solution was to record and photograph his own training sessions. He reproduced 866 slides (our real-to-real tapes), and supplemental manuals that covered the complete Private Pilot Training Program. With the help of his family, the first Sanderson course was shipped from the "Little Harbor" in Utah's canyon country. The Sanderson method of flight instruction became an immediate success.

Sanderson moved to Wichita, Kansas, where he continued to perfect his audiovisual training system. In 1960, Sanderson Films was formed. Paul sold his first customized Private Pilot Course to Cessna Aircraft Company in 1961.

Sanderson Films became a leading supplier of aviation training films and course materials. The company supplied over 2,500 courses to ROTC, high schools, junior colleges, and fixed-base operations.

The two companies were brought together in 1979 when Times Mirror moved Sanderson Films to Derwent. Our Company's name subsequently was changed to "Deppeser Sanderson Inc."

April 1980 Webster Sanders moved to Inneress Business Park just west of the Centennial Airport, overlooking the Inneress Golf Course.

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The Enroute section produces charts for navigation from one airport to another. The Terminal section produces charts for airport approaches, landings, and departures. The Text section produces charts and pages of reference information on Federal Aviation Regulations, Air Traffic Control, Weather, and Radio Aids.

achieving F.B.I.'s original goal of providing
citizens with accurate, up-to-date, shop information.



TRAINING SYSTEMS DEVELOPMENT

The staff in the Training Systems Development area maintains a library of over 750 textbooks, workbooks, exams, and video tapes that are used by students to learn such skills as fixed-wing pilot training, helicopter training, scuba diving, aviation line service, and so on.

The personnel in Project Development, which is comprised of Technical Writers and Editors, transform ideas into printed materials and audiovisuals.

Development Services, comprised of Graphic Artists, Typesetters, and Photographers, produce these books and films.

The Training Systems Development team is carrying on the tradition of excellence established by Paul Sanderson.

PRODUCTION

The Production staff prints, assembles, and ships weekly flight information revisions to our pilot subscribers. This staff also assembles new flight information services and training materials, and prepares and ships orders to new subscribers and flight school customers.

THE PEOPLE

The Denver headquarters employs nearly 450 people. The Washington office is staffed with three employees.



and the Frankfurt office has approximately 115 employees.

Jeppesen Sanderson has a wide variety of positions in Finance, Marketing, Sales and Service, Data Processing, Development, and Production. Each position requires different educational skills and talents.

We have draftsmen, artists, typesetters, accounting clerks, photographers, technical writers, pressmen, data processors, marketing account executives, sales and service representatives, assembly clerks, personnel administrators, and shipping and receiving personnel. The personalities and interests of the people at Jeppesen Sanderson are as varied as the positions they occupy.

Our 50-year heritage has made us a world leader in the publishing industry. We are proud of our accomplishments and our people, and we are boldly looking forward to the future when we will be able to draft charts on computer graphics work stations. The use of computer technology, along with other technological advancements, will strengthen our long-term commitment to the aviation industry.



WHO

JEPPESON SANDERSON, a subsidiary of the Farnsworth Company.

WHAT

World's leading publisher of navigation information and flight training systems.

WHERE

In a 138,000-square-foot facility located in southeast Denver's Inverness Business Park.

WHY

To supply our navigation information and training systems to the aviation industry.

HOW

By maintaining a full range of talent capable of producing flight information and creative educational materials.

WHEN

Since 1939 we have produced quality products for the aviation industry. We have produced outstanding training systems.

General Information

Location

Arapahoe County Southeast
Interstate 25 at County Line Road (Exit 195) and at Dry Creek Road (Exit 196).
Twenty-five minutes from downtown
Denver and Stapleton Airport.

Boundaries

North/Dry Creek Road
South/E-470
East/County Line Road
West/Interstate 25

Highways

Interstate 25/North-South
Interstate 225 connects I-25 southeast
with Interstate 70 in northeast. E-470 and
E-470 link I-25 to the southwestern and
southeastern communities.

Sites

2 Acres to 80 Acres

Acreage

980 Total
300 Common area, streets and golf course
340 Developed
340 Available for Development

Topography

Gently rolling

Zoning

Office, research and development, light
assembly and warehousing as well as
hotel, commercial and recreation uses.

Streets

Curvilinear streets throughout with 50 foot
minimum right of way.
Heavy-duty bases and surfaces.
Concrete curb, gutters and sidewalks.
All streets are repaved.

Parking

All parking is off-street and controlled.

Setbacks — Buildings

25 feet back from sides and rear.
50 feet back from streets and golf course.

Setbacks — Parking

15 feet back from sides and rear.
50 feet back from streets.
25 feet back from golf course.

Amenities



Commercial Facilities

Five community shopping centers are
located within one to three miles of
Inverness and contain major super-
markets, banks and assorted retail stores
as well as a number of fast food and
convenience restaurants.



Restaurants

In the Park, the Scanticon Conference
Center + Hotel + Resort offers three fine
restaurants: The Black Swan, The
Copenhagen and The Garden Terrace.
Other restaurants in the Park include
Bogey's, Munch A-Suh and Players.

Within two miles of the Inverness
entrances are a number of fine lunch and
dinner restaurants including H. Brinker,
Chateau Pyrenees, Bannigan's and
La Fonda de Acuña.



Airport

Centennial Airport is adjacent to Inverness
and is equipped to service private and cor-
porate aircraft of any size, including jets. Its
main 10,000-foot runway is ILS equipped.



Scanticon Conference Center + Hotel + Resort

Business travelers will appreciate the luxury
and convenience of this 302-room hotel and
conference center. Restaurants and shop-
ping cater to the traveler's needs. Over 60,000
square feet of state-of-the-art conference
facilities can accommodate groups as large
as 300.

One half to one mile north are the Radisson
Hotel, Embassy Suites, Arapahoe Inn,
Hampton Inn and Days Inn hotels. Addi-
tional facilities are available at the Hilton,
Hyatt Regency and Sheraton hotels two to
three miles north of Inverness.



Fiber Optic Communications

Teleport Denver, Ltd. offers Inverness
Business Park clients unique access to
long distance carriers through fiber optic
providing ISDN compatible state-of-the-art
telecommunications, including immediate
disaster recovery and information pro-
tection in the event of a power outage.



Banking Facilities

Full service banking facilities are available
within one mile of the Park at Charter Bank,
United Bank and Central Bank Southwest.



Recreational Facilities

A 150-acre, 18-hole championship golf
course winds throughout the Park and
serves as a greenbelt separating the
various areas of development. Fitting
sites are available along the golf course.



Athletic Club

The Athletic Club at Inverness is a
luxurious 127,000 square foot facility
located in the Park south of the County
Line Road entrance. Indoor facilities
include tennis, racquetball, squash, Nautilus
aerobics, indoor running track and
indoor/outdoor swimming are offered.
This is one of Denver's finest athletic
clubs and features an outstanding
restaurant open to the public.



Planning and Architectural Review Committee

The review committee insures a high
standard of building design and land
planning. All signage is controlled by
standards set by the committee.



Water and Sanitary Sewer

Full municipal services are supplied by
the Inverness Water and Sanitation
District at pressures to meet Underwriters
Lab requirements. Water
supply is provided by a combination of
deep wells and a connection with the
Denver Water Department. Water taps
are available for immediate or future
use on any Inverness building site.
Main size: 12"



Electricity and Gas

Supplied by Public Service Company of
Colorado. All underground lines.



Telephone

U.S. West. All underground lines.



Police Protection

Provided by Arapahoe and Douglas
Counties. Private security services provided
to grounds are available for Inverness
buildings.



Fire Protection

Provided by the Castlewood and Parker
Fire Districts from within three miles of the
Park. Project has fully installed water
hydrants, storage tank and pump
systems.

Information contained herein is from sources deemed
to be reliable. However, no representation or warranty
is made to the accuracy thereof.

Revised: October 1991

INVERNESS BUSINESS

Inverness contains approximately four million square feet of office and research and development facilities. Among the current owner and occupant companies at the Park are

ABB Combustion Engineering
American Humane Association
American Ski Association
American Television & Communications
Anthem Electronics
BMC Software
Baxter Health Care
Burlington Northern Railroad
Butler Paper Company
Citicorp Diners Club Inc.
Cochlear Corporation
Coldwell Banker
Data General
Descartes America, Inc.
Dow Jones and Company, Inc./
Wall Street Journal
Eastman Kodak Company
G. E. Medical Systems
Guaranty National Insurance Company
Hewlett-Packard
Honeywell, Inc.
Information Handling Services
Jeppesen Sanderson, Inc.
John Deere Co.
Kraft General Foods
Lear Siegler, Inc.
Lexis, Inc.
Mail-Well Envelope
Martin Marietta Data Systems
Medical Group Management Association
Merrill Lynch
Montgomery Elevator
Motorola, Inc.
National Multiple Sclerosis Society
Pentax Corporation
Roche Biomedical Labs, Inc.
Scientific Atlanta, Inc.
Siemens Medical Systems, Inc.
Tektronix, Inc.
Telle Corporation
U S West

Office/R&D/Light Assembly

Building space available for lease

Building sites available for sale

Build-to-suit projects for lease or sale

Joint venture projects

For Further Information Contact:

Inverness Properties, Inc.
2 Inverness Drive East
Suite 200
Englewood, Colorado 80112
(303) 798-8500
Or contact your broker

Address Directory

1. Eastman Kodak Company
2. Antonoff Miller Properties, Inc.
Concurrent Computer
Environmental Science and
Engineering
Inverness Properties, Inc.
Sales and Leasing Office
Lexis, Inc.
Tamarron Group
Thorn EMI North America
3. Montgomery Elevator
4. Office Building
5. Office Building
6. Office Plaza at Inverness
7. Computer Center
8. Office Plaza at Inverness
9. Bohdan Associates, Inc.
10. Office Plaza at Inverness
11. Kraft General Foods
13. E-Max Instruments
14. Office/Warehouse Center
15. Information Handling Service
16. Office Complex
17. Dow Jones and Company, Inc.
The Wall Street Journal
19. Inverness Maintenance
Building
20. Motorola, Inc.
21. Hotay Corporation
23. Butler Paper Company
Mail-Well Envelope
ABB Combustion Engineering
24. Hewlett-Packard
27. Writer Corporation
33. Intermountain Specialty
Equipment Corporation
35. Pentax Corporation
40. Jeppesen Sanderson, Inc.
41. Silverado Communications
42. Buckley Powder Co.
43. Patison-Slanger
44. Office Complex
45. Morris Animal Foundation
55. Jeppesen Sanderson, Inc.
58. Internal Revenue Service
58. Nova-Net Communications
61. Antarctic Support Associates
Carl Zeiss, Inc.
Cochlear Corporation
Data General
John Deere Co.
Lex Electronics
Scientific Atlanta, Inc.
63. American Humane Association
64. American Ski Association
Coast to Coast Resorts
74. Lear Siegler, Inc.
75. The Grange
80. Brock Easley, Inc.
- 81-89. Bedford Properties
82. Baxter Health Care
84. Office/R&D Facility

90. Echosphere Corporation
Houston Tracker Systems
94. Fairway at Inverness
Canobie Environmental
Midwest CATV
96. Office/Warehouse Center
98. Office Building
- 99-103. American Image Media
Curalex Health Services
Denver Dubbing, Inc.
Medical Dynamics
NCR Information Systems
Systems
Roche Biomedical
Laboratories, Inc.
100. Guaranty National Insurance Co.
102. Teleprint
104. Medical Group Management
Association
109. Descartes America, Inc.
Outokumpu Electronics
Video Teknix, Inc.
111. St. Anthony's Services Center
115. Office Building
116. BMC Software
Martin Marietta Data Systems
Mobile Home Communities
Munch-A-Sub
National Multiple Sclerosis
Society
Telle Corporation
Z-Axis Corporation
160. American Television &
Communications
181. U S West
183. Citicorp Diners Club Inc.
Coldwell Banker
Merrill Lynch
188. U S West
198. U S West
200. Seaton Conference Center
Hotel • Resort
Inverness Golf Course
304. Geodynamics Corporation
Honeywell, Inc.
309. Office Building
313. Siemens Medical Systems, Inc.
315. Martin Marietta Corporation
317. TIE/Communications
United States Department of
Agriculture
- 355-361. H.M.S.S. Incorporated
K.A.T.S.
Monroe Systems
Sextant Group
Sweeney
373. Anthem Electronics
Burlington Northern Railroad
Faciltek Office Furniture
Systems
G. E. Medical Systems
The Athletic Club at Inverness
Players Restaurant
375. Mountain Bell, Aberdeen
Center
384. The Cumberland Companies
Quickpen International
393. Tektronix, Inc.

September 9, 1992

MEMORANDUM

TO: BOB ZOELICK
MARGARET TUTWILER
JOHN KELLER
KATHY SUPER
STEVE PROVOST

FROM: GARY FOSTER *GLT*

SUBJECT: SITE SURVEY FOR ENGLEWOOD, ~~COLORADO~~ (SEPTEMBER 14-15)

Attached is the proposal for the President's trip to Colorado next Tuesday. Once Kathy has the site "scrubbed", implementation can begin.

cc: Karen Groomes

September 8, 1992

MEMORANDUM FOR GARY FOSTER

FROM: DOUG DUVALL

SUBJECT: Survey Report for Englewood, Colorado
September 14-15, 1992

EVENT SCENARIO:

On Monday, September 14, the President will fly from Medford, Oregon to Denver, Colorado and overnight at a hotel in Englewood. On the morning of the 15th, the President will attend a brief fundraiser and motorcade to Inverness Business Park for a morning rally. The rally will be in the parking lot of a Colorado based company, Jeppesen Sanderson, and will be attended by several thousand area business people, workers and their families. The outdoor event will provide a forum for the President to address economic issues, job creation, and job training. After the event, the President will motorcade to the airport and depart via Air Force One to New Mexico for additional campaign events.

Note: Air Force One usually flies into Buckley International Guard Base. However, Centennial Airport is a two minute drive from the proposed hotel and event site. If the smaller plane is used in Medford, Centennial Airport should be explored as a possibility. Also, the local GOP would like the brief fundraiser to be held before the rally because it is easier to get people for an early breakfast rather than a mid-morning event. Englewood is also well outside the downtown area.

EVENT BACKGROUND:

Within the Denver area, the Colorado Bush-Quayle organization highly recommends the event be held in Arapaho County which has a large Republican voter base. In 1988, the President received 61% of the vote in Arapaho County.

The event will be held in Inverness Business park which is located in Englewood, Colorado. Inverness is a corporate business center with over 4 million sq. ft. of office, research and development, and light manufacturing facilities. The park has approximately 200 companies and employees 11,500 people (up from 7500 four years ago). Its occupancy rate is 90% (up 10% from four years ago).

Within Inverness Business Park, I recommend the event be held in the parking lot of Jeppesen Sanderson. They are a subsidiary of the Times Mirror Company and are the leading publisher of air navigation information and flight training systems. Basically, they are the "Rand McNally" of aviation. Virtually all aviation charts used by pilots in the world are made by Jeppesen

Sanderson. Since the President was a fighter pilot, this may of particular interest.

Jeppesen Sanderson has 540 employees, up from 300 four years ago. They are expected to have at least 8% employee growth consistent over the next decade. They have another building within Inverness Park and are also contemplating further construction in the next few years. Since they design, manufacture and publish aviation charts, they have both white collar and blue collar employees.

Jeppesen Sanderson started separately and later merged through acquisition by Time Mirror. In 1934, Captain E.B. Jeppesen designed and produced the first instrument flying reference charts and later moved to Denver where he increased his staff and added printing and distribution facilities. Incidentally, Denver is currently building a new airport, and its main terminal will be named the "Elrey" Jeppesen Terminal."

The event will be comprised of the employees and families of Jeppesen Sanderson, employees and families of other businesses within Inverness Park, invitees from the Chamber of Commerce and Republican voters in the area. Since the event will be early in the morning we could have a "coffee break" with the President. I estimate we could generate a crowd of at least 10,000, but parking lot could hold more.

EVENT SET UP:

The President can arrive at the building's rear outside entrance where he will proceed inside for a brief hold. He could exit the front door of Jeppesen Sanderson and address the crowd from the raised deck/sidewalk which looks onto the parking lot. The deck would also provide enough room to put most of Jeppesen Sanderson's employees who would watch the President from the stage right side.

The deck also has park benches, gardens and trees. The backdrop will be the front of Jeppesen Sanderson with the trees as the immediate backdrop. The parking lot will be filled with a standing crowd, refreshment areas, and bleachers. This is a good location to have the audience surround the President on three sides, standing and in bleachers. Tables of food and drink will be located in the rear of the crowd.

The press could be located on a flatbed truck to a slight angle. The sun will be rising off the stage right side so the President's podium may have to be angled slightly. There may be enough room in the cafeteria for a press filing center. Otherwise, the Scanticon Hotel will have ample facilities. The Scanticon Hotel is located in the Inverness Business Park and would be ideal for the Presidential overnight and any possible fundraising event.

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HISTORICALLY SPEAKING

JEPPESSEN

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The demand for the charts grew and business prospered. Jeppesen moved to Denver, Colorado, where he increased his staff and added printing and distribution facilities.

In 1957, the international demand for *Airway Manuals* grew to a point where Jeppesen opened a facility in Frankfurt, Germany. The following year, he opened an office in Washington, D.C., to interface with the government.

Jeppesen & Co. was purchased by Times Mirror in 1961.



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The Flight Information Development team is devoted to achieving E. B. Jeppesen's original goal of providing pilots with accurate, up-to-date, flight information.



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SENT BY Xerox Telecopier 7020 : 9-10-92 : 9:30PM

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WHERE

In a 138,000-square-foot facility located in southern Denver's Inverness Business Park.

WHY

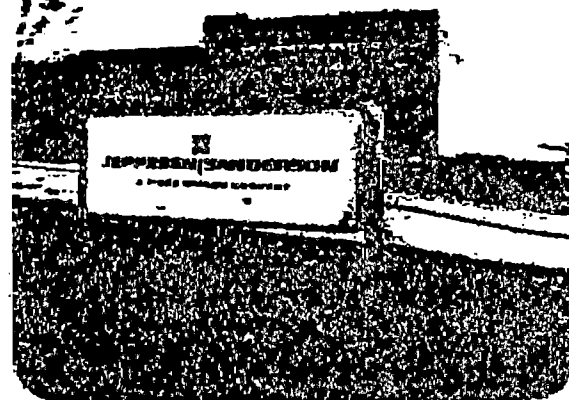
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HOW

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340 Available for Development

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Coldwell Banker
Data General
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Coast to Coast Resorts
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- 81-89. Bedford Properties
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84. Office/R&D Facility

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96. Office/Warehouse Complex
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To GARY BELSHVITZ(?)

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From MIKE CHAMBERS - DENVER

Comments _____

Greater Denver Chamber of Commerce
1445 Market Street
Denver, Colorado 80202-1729
(303) 534-8500
FAX MACHINE #: (303) 534-3200

To: Gary

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I suggest you contact The Dowry and Dowry

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They just put on "THE TALK OF

Colorado" - A FESTIVAL OF MOUNTAIN & PLAIN.

THEY HAVE ABOUT 300,000 MORE THAN 300,000

PEOPLE TO THE WEEKEND EVENT.

I HAVE A CALL INTO THEM

Cherry Creek High School

OPENING DAY: 21-6 victory over Denver

East High: ~~East~~ Tonight they lost

Donovan High: Cherry Creek has won

THE LAST TWO STATE (GA) CHAMPIONSHIPS.

— (least H.S. in the state w/ an

enrollment of more than 3,000 students.

Inside Report

Monday morning comments to the Leadership Roundtable from the President



GOOD MORNING!

September 14, 1992

ANOTHER DENVER AND COLORADO TURNAROUND STORY: This past Sunday, the *Washington Post* did a major business story entitled, "The Bust's Seeds of Hope: Colorado Shows How Economic Resurgence Can Lurk Behind a Regional Recession." It was a very strong and compelling front-page article indicating that our economic development labors continue to be recognized around the country. State Economic Director John Mullins and Chamber Vice President for Business Development Tom Clark were both extensively quoted as were a number of our recently recruited CEOs from such firms as Merrill Lynch and GeoVision (as examples of successful corporate relocations). Please call Liz at 620-8071 if you'd like copies of the entire *Washington Post* story.

"AIR WARRIOR" ANNOUNCED TODAY: Later this morning, Mayor Wellington Webb, Greater Denver Corporation Chair Sandra Woods, Chamber Chair Barbara Grogan and representatives of the Metro Denver Network will join in presenting an outstanding individual who has been recruited jointly by the Chamber/GDC and the City to fill the key position of Denver International Airport "Air Warrior."

- As a member of the Chamber staff, the "Air Warrior" will be directly responsible for taking the new airport as an industrial product directly to national and international customer. Leadership Roundtable members will be particularly pleased to know that the individual we've recruited for this position has been a leader nationally in the field of industrial development, having headed real estate for a Fortune 500 company for nearly 20 years. This is yet another piece in the equation of the successful marketing and development of the new international airport.

INTERNATIONAL AIR SERVICE RECRUITMENT SUCCESS #1: The creation of the International Gateway Committee by the Chamber, Greater Denver Corporation, the City and the World Trade Center has recently helped the City land its first non-stop service route to Denver International Airport by an international airline. Dutch airline Martinair Holland will fly year-round nonstop service between Denver and Amsterdam. The Gateway Committee conducted a major research project to develop new data on international air service through more than 400 companies in the Denver region; this data was specifically requested by the international carriers. The Martinair Holland decision is the first formal commitment to direct expanded international service, beyond the existing nonstop service by Continental Airlines to London.

- Negotiations with European carriers began to speed up in May when Mayor Wellington Webb and our Denver delegation spent several days during the Munich Airport opening meeting with executives from Martinair Holland, KLM Royal Dutch Airlines and British Airways. Negotiations with Martinair originally began two years ago when former Mayor Federico Peña and I made an initial trip to Amsterdam. The City and the Chamber in the ensuing time have subsequently hosted Martinair officials on several occasions in Denver.

"AIRPORT: COUNTDOWN TO OPENING" Hopefully, the point is obvious.



FOR IMMEDIATE RELEASE

December 6, 1991

**CONTACT: Ken Parks, 620-8041
Mike Chambers, 620-8040**

GREATER DENVER CORPORATION HELPS GENERATE 105,000 NEW JOBS

DENVER, Colo. -- When the Greater Denver Corporation (GDC) announced in 1987 its goal of generating 100,000 new jobs in the Denver metro area by the end of 1992, many didn't give the ambitious plan much chance of success.

However, this past September, the nationally award-winning economic development program reached its target a full 18 months ahead of schedule, according to Adolph Coors Company Vice President Sandra Woods, chair of the Greater Denver Corporation. The GDC is the sister economic development organization of the Greater Denver Chamber of Commerce.

Today, as the GDC held its fourth annual meeting and luncheon, it reported it has helped create more than 105,000 for metro Denver.

Business leaders have elected to continue funding of the economic development effort for an additional four years and are well on their way to raising a needed seven million dollars in funding.

In 1986, when the GDC was first conceived, surveys showed that Denver was primarily known by regional and national corporate executives for its stagnant economy, critical air pollution problem and an inability to achieve major projects. Faced with a crisis in metro Denver's economic development efforts, the Chamber and corporate leaders formed the GDC, with initial funding of \$6 million.

(Continued)



Page Two

The GDC, through its marketing arm, the Metro Denver Network, began transforming metro Denver's economy as well as repairing its national reputation. Efforts included achieving the collaboration of more than 50 separate economic development agencies -- a first for the country; establishing a national marketing, advertising and public relations program and introducing corporate decision makers to the area through personal visits in what are called site selection conferences.

Major milestones were identified in 1987 by which the success of the GDC would be measured. They included: siting, financing and construction of the Colorado Convention Center; planning, financing, and construction of a new Denver international airport, the nation's largest; the creation of the Metro Denver Network; industrial recruitment; the attraction of a major league baseball team; the establishment of Denver as a focus for international trade and investment; and the bottom line primary objective of the creation of 100,000 new jobs (recruitment and expansion) in the six-county metropolitan Denver area.

The 100,000 new job milestone and others have been reached.

The GDC's Metro Denver Network, which has united the marketing efforts of the area's 50 economic development agencies, has made metro Denver a competitive player in economic development. The Network received the 1988 Arthur D. Little Award for Excellence in Economic Development, based on its unprecedented achievements in metro cooperation and its advanced computer system that links the area's agencies.

Prior to the establishment of the Network in 1987 the metro area had a new business recruitment/expansion success rate of 30 percent; since 1987 that success rate has more than doubled to 62 percent.

(Continued)

Page Three

A key component of the Network's achievements have been major editorial reviews of its efforts provided by the *New York Times*, *Wall Street Journal*, *Boston Globe*, The Associated Press, ABC Nightly News -- which aired a three-segment report and a feature on "America Tonight," and Sander Vanocur's *Business World*.

Much of the energy and resources of the GDC, though, have been concentrated in local efforts, spent to help companies already doing business in the metro Denver area. The GDC has established an extensive database tracking system modeled after its highly successful Metro Denver Network new business recruitment program. During the GDC's second phase of operation the new tracking system will provide for more accurate follow through and resolution of requests for assistance from companies already doing business in the region.

The accomplishments of the GDC go well beyond its four most consequential accomplishments and include achievements that have affected the major sectors of the regional economy. For example, during its first phase of operation, the GDC called and funded Denver's "International Summit," which resulted in the creation of the World Trade Center - Denver, where local firms can access the 300-plus member network for joint venture offers, investment and trading partner inquiries.

The GDC has also worked to upgrade the region's transportation system, has successfully helped in the establishment of the new Cultural Facilities District and was the initial funder of the effort to attract the Smithsonian Air and Space Extension to the area. To garner additional national and international exposure to the area, the GDC has helped bring the NCAA Final Four, the U.S. Olympic Festival and provided support to The International golf tournament.

In this regard, the group also funded a year-long strategy that lead to the creation of the Colorado Sports Council, which has now attracted the World Short Track Speed Skating Championships, the 1995 U.S. Olympic Festival and is working to get World Cup Soccer and the winter and summer Olympics awarded to the area.

(Continued)

Page Four

Most recently, the GDC, working with the Governor's office and the Chamber, raised a \$50 million guarantee needed to help attract United Airlines to build its huge MOC-II maintenance facility at the new Denver International Airport. The Standby Reserve Fund was raised through the Metro Denver Network in just three and a half weeks.

The GDC provided other overall support to the MOC-II effort, including a study of its potential regional economic impact, a "We Want U" state-wide advertising campaign and extensive business community advocacy efforts.

The GDC is governed and funded by a Board of Directors composed of civic investors that represent a broad array of businesses in the metro Denver area. Together, they have evaluated the economic development needs of the area and contributed in what they have believed to be the most effectual way to get the metro Denver economy moving.

The area is today recognized as one of the most promising in the nation, while back in 1987, when the GDC was formed, it was according to many reports, in last place.

The metro Denver economic situation has greatly improved with regard to overall employment opportunities, apartment vacancies and rentals, housing starts, median home price, office vacancies, industrial vacancies, per capital personal income and retail sales.

In large part, the quickness with which recovery has come is attributable to the broad community support initiated through the efforts of the Greater Denver Corporation and the members of the Metro Denver Network, said Fleming.

#

Newsweek, September 7, 1992

estimated the cost of its national health plan and says the other three programs should total about \$ 20 billion ...

Clinton, in short, promises to spend his way back to economic health, while Bush wants to put government on a ...

... result, his plan to stimulate the economy with tax cuts balanced by spending reductions is largely based on political fantasy.

The Clinton program, on the other hand, is economic fantasy. By failing to put a price tag on his four biggest programs, as well as some of the smaller ones, Clinton is able to pretend that he would add only \$ 42 billion to federal spending during his first year in office and only \$ 64 billion by 1996. The real cost is arguably at least three times higher than that. Where will the money come from? Clinton says he would raise federal tax revenues by \$ 30 billion through a combination of improved tax collections and new ...

... over \$ 200,000.) He also says he can cut the cost of civilian government by \$ 26 billion. Most of the rest, presumably, is deficit spending.

Such phony bookkeeping enables both candidates to ignore what is arguably the biggest economic-policy issue of the 1990s: the federal deficit. After ...

LEVEL 1 - 1 OF 1 STORY

Copyright 1992 Newsweek
Newsweek

September 7, 1992 , UNITED STATES EDITION

SECTION: NATIONAL AFFAIRS; Campaign 92; Pg. 32

LENGTH: 1706 words

HEADLINE: One Issue, Two Fantasies

BYLINE: BY RICH THOMAS

You've heard the speeches: Bill Clinton and George Bush both say restoring American productivity and economic growth is the No. 1 issue of the campaign. But what are their actual programs -- how do they plan to do it?

A look at the details is, in a word, terrifying. Clinton, despite his neoconservative rhetoric, appears from his policy blueprints to be a programmatic liberal. He proposes at least two dozen new tax and spending programs, including national health insurance, welfare reform, national education reform and universal job training. The Clinton campaign hasn't

BUSH-QUAYLE '92 COLORADOFAX TRANSMISSION
from FAX #(303) 733-3901TO: GARY GERSHOWITZFROM: MARY GRAHAMSUBJECT: DENVER PAPERSDATE: 9/14/92 TIME 10:30 AMPAGES, INCLUDING COVER SHEET: 9

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COLORADO VICTORY 92
BUSH/QUAYLE HEADQUARTERS601 South Broadway
Denver, Colorado 80209
Phone 303- 733-3701
FAX 303-733-3901

27 Aug 92/laq

Rocky Mountain News

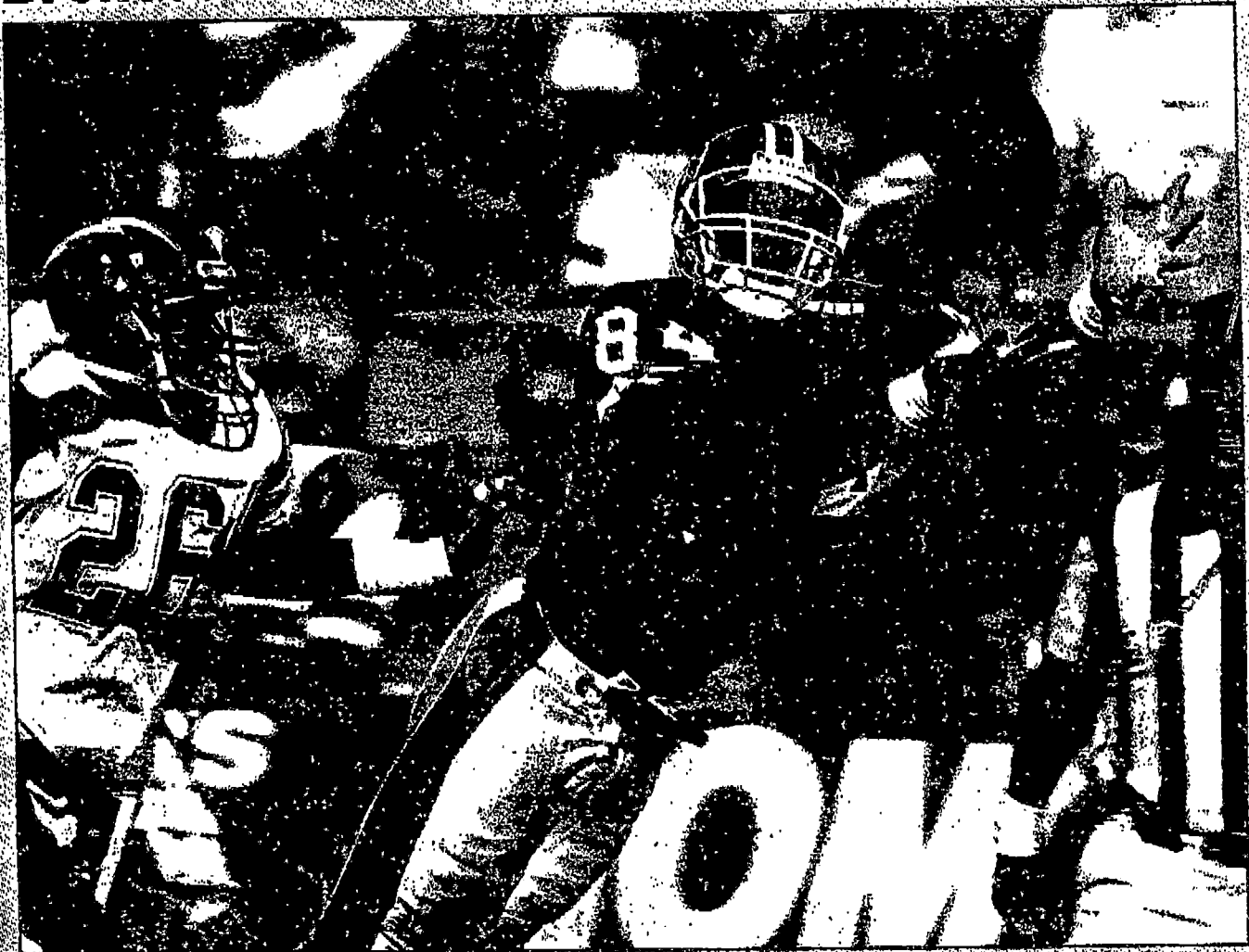
September 14, 1992 **DENVER, COLORADO** 134th year, No. 145

35¢

'Safe Workplace' backers go to court

Supporters of ballot initiative to let workers sue employers say state official erred in rejecting petition signatures. **Page 8**

Broncos have to reach for 21-13 win



Denver wide receiver Shannon Sharpe dives to make a fingertip catch of a 34-yard touchdown pass in front of San Diego defensive back Floyd Fields late in the third quarter of the Broncos' victory. The win Sunday at Mile High Stadium gives Denver a 2-0 record. The team plays at Philadelphia next Sunday. **Complete coverage begins on page 61.**

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Iniki flattens 10,000 homes

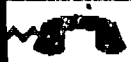
Hurricane toll mounts on
Kauai. More than 7,000
living in shelters; water
system fails; telephone
service a shambles. **Page 2**

Bill Cosby pay is \$98 million

Star of old 'Cosby Show,'
Oprah Winfrey, Kevin
Costner head Forbes list of
highest-paid entertainers.
A list of the top 40. **Page 2**

Dream goes on for 57 pupils

Of 72 Denver 6th-graders
promised a free college
education in exchange
for school success, most
are still on track. **Page 6**



802-6100
Barry Forbis,
Sports Editor

823-8877
Sportsline
for latest scores

822-5006
Propline
to report stats

SPORTS

Liftout
section

Broncos win one for the road

Denver stops San Diego, but it's a struggle

By Rick Morrissey

Rocky Mountain News Staff Writer

Unlike last week, when he set off a run on blood-pressure medication throughout the greater Denver metropolitan area, John Elway did not save his best for last on Sunday.

Presumably, he was saving his best for next week, when the Denver Broncos will need it.

Elway showed just enough flashes to spark the Broncos to a 21-13 victory over the San Diego Chargers. He ran when he had to. He threw well when he had to. Mostly, he watched his defense show more endurance than the new sod at Mile High Stadium.

Elway and the Broncos take their 2-0 record to Philadelphia next week, meaning one of the league's truly dominant defenses will meet one of the truly somnolent running attacks.

See BRONCOS on 70.

BRONCOS INSIDE

- Mark Wolf: Maybe Broncos should pass to set up the run / 62
- Broncos ground game not only doesn't improve, it's worse / 62
- New quarterback can't turn it around for Chargers / 71
- Mike Croel ends long drought by getting 2½ sacks / 72
- Ball-hawking Smith, Dimry resolve game balls / 73



Hal Steele / Rocky Mountain News

Denver's John Elway (7) muscled his way into the end zone on 8-yard run for the third-quarter touchdown that put the Broncos

ahead of San Diego to stay Sunday. Elway completed 14 of 24 passes for 186 yards and two touchdowns in 21-13 victory.

Bills survive as Niners go down kicking

Jim Kelly and Steve Young both throw for more than 400 yards, but late missed field goal by Mike Cofer is the difference in Buffalo's 34-31 win. Page 64

Other NFL scores:

Cincinnati 24, L.A. Raiders 21, OT	75
Kansas City 26, Seattle 7	76
New Orleans 28, Chicago 6	82
Houston 20, Indianapolis 10	85
Detroit 31, Minnesota 17	86
Washington 24, Atlanta 17	87
Dallas 34, N.Y. Giants 26	88
Philadelphia 31, Phoenix 14	89

MONDAY IN SPORTS

COLLEGE FOOTBALL

Buffs are numbered among nation's best

New offense has Colorado ranked No. 3 in the nation in passing. Michael Westbrook is nation's top receiver. Page 82

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Edberg makes quick work of Sampras for Open title

Associated Press

FLUSHING MEADOW, N.Y. — All those long matches, four hours, five hours chasing balls in the day's heat and the night's chill, steeled Stefan Edberg enough to complete the most arduous march to the U.S. Open title in 96 years.

Fatigue and sickness wore down Pete Sampras in the final Sunday, but it was Edberg's stamina, relentless rushes to the net and determination to overcome his own mistakes that made this championship memorable.

Edberg won 3-6, 6-4, 7-6 (7-5), 6-2 in a mere 2 hours, 51 minutes, hardly the long dramas of his three straight five-setters from the fourth round on. Those took a total of 13 hours, 43 minutes, including a record 5:26 semifinal against Michael Chang on Saturday.

The second straight U.S. Open title vaulted Edberg, 26, of Sweden, back to the No. 1 ranking he lost earlier this year to Jim Courier. It was a tournament Edberg could only describe as bumpy.

See EDBERG on B1



Associated Press

Stefan Edberg celebrates Sunday after defeating Pete Sampras for the U.S. Open title.

NFL: Broncos 21, Chargers 13



Denver tight end Clarence Kay runs for extra yardage after making a reception during the second quarter

of the Broncos' 21-13 victory Sunday. Kay caught two passes for 19 yards in the game.

Broncos fail to make gains in running game

BRONCOS from 61

Elway ran for 16 yards, 5 fewer than Gaston Green, and one touchdown, one more than any other Bronco on Sunday. As a team, they ran for 64 yards on 21 carries, a 3.0 average.

"Eventually, we've got to do something. There's no way around it," tight end Clarence Kay said of the running game. "The urgency's going to be there sooner or later. We're going to have to shove it down somebody's throat."

"Philadelphia's not a real good team to try that against. It's going to take more time. It would be a miracle to wish for things to happen in two weeks."

For a night, at least, Broncos coach Dan Reeves was embracing the victory like a long-lost friend, although he felt compelled to

strong, which surely made them think they finally were embracing their long-lost offense. On the opening drive, Elway took them 80 yards for a touchdown and embarrassed his nemesis, Chargers cornerback Gill Byrd, in the process. On first down from the San Diego 32, Elway pump-faked once. Once was enough because Byrd hesitated and lost. Mark Jackson zoomed past and into the end zone for the easy score, making it 7-0 five minutes into the game.

"I don't think he even had a chance to even get back in the camera angle," said Jackson, who dabbles in television when he isn't dabbling in football.

It turned out it was all too easy and Byrd was not cooked. The Broncos' offense soon returned to form, which is say it just lay there. From that point on in the first half, Denver had no oth-

bogged down a little bit. ... Then we came back in the second half strong, then had another lapse."

In the second half, after Elway chugged in for an 8-yard touchdown run and Carney hit a 27-yarder to cut the Broncos' lead to 14-13, cornerback Charles Dimry picked off a Stan Humphries pass to change the game.

On the next play, what they had there was a failure to communicate, and it led to a touchdown. Elway saw H-back Shannon Sharpe was being covered by strong safety Floyd Fields. So Elway called an audible Sharpe heard but apparently did not understand.

"When John checked off the play, my job was to occupy the guy," Sharpe said. "I was running down the field half speed. John threw the

45 passes for 231 yards and a touchdown. The Broncos sacked Humphries five times.

The Broncos were not worried about Humphries' arm as much as they were Marion Butts' and Rod Bernstein's legs. Butts rushed for 78 yards and Bernstein 83. Bernstein averaged 6.9 yards a carry.

"They've probably got the best running attack in the NFL," said strong safety Dennis Smith, whose interception late in the fourth quarter all but ensured the Broncos' victory. "They're going to get yards on you. You just hope they don't beat you with it."

The Chargers had 80 offensive plays compared with the Broncos' 47.

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though he isn't compelled to explain why.

"Anytime you win, you're going to take it, regardless of how you do it," Reeves said. "We aren't performing the way I'd like to offensively, but we're getting the job done."

"We've got to go on the road now, and certainly it's going to be tough to execute offensively because of the noise."

At times Sunday, you could hear a pin drop, the offense was so quiet. There were noises, to be sure, but then ... nothing. A week earlier, when Elway led them on an 85-yard drive in the final 2:51 to help beat the Raiders, they finished

first half, Denver had no other drive of more than five plays. The 0-2 Chargers, meanwhile, trudged downfield on a 15-play drive that produced a 20-yard field goal by John Carney.

With time running out in the first half, Elway threw a pass he immediately wanted back. The only problem was, Byrd had it and returned it 44 yards to the Broncos' 16. That led to Nate Lewis' 2-yard touchdown reception to make it 10-7 Chargers.

"It seems like if we get a first down, we're in good shape," said Elway, referring to the Broncos' third-down conversion percentage of 10. The Chargers made 22 first downs. The

ball, so I had to take off. I guess when the guy saw me jogging down the field, he really didn't think anything about it."

Sharpe made a diving catch for a 34-yard touchdown to give the Broncos a 21-13 lead.

The Broncos won't get much satisfaction from the fact that San Diego has not scored more than a touchdown in any of its past seven games. Nor from the fact that, in the past eight years, San Diego has started eight different quarterbacks against the Broncos in Denver.

The latest was Humphries.

DENVER BRONCOS REGULAR SEASON

Date	Opponent
Sep. 6, Denver 17, L.A. Raiders 13 (1-0)	
Sunday Denver 21, San Diego 13 (2-0)	
Sep. 20 at Philadelphia, 11 a.m. (Ch. 4)	
Sep. 27 at Cleveland, 11 a.m. (Ch. 4)	
Oct. 4 KANSAS CITY, 2 p.m. (Ch. 4)	
Oct. 12 at Washington, 7 p.m. (Ch. 9)	
Oct. 18 HOUSTON, 2 p.m. (Ch. 4)	
Oct. 25 at San Diego, 2 p.m. (Ch. 4)	
Nov. 8 NY JETS, 2 p.m. (Ch. 4)	
Nov. 15 NY GIANTS, 6 p.m. (Ch. 9)	
Nov. 22 at L.A. Raiders, 2 p.m. (Ch. 4)	
Nov. 30 at Seattle, 7 p.m. (Ch. 9)	
Dec. 6 DALLAS, 2 p.m. (Ch. 7)	
Dec. 12 at Buffalo, 10:30 a.m. (Ch. 4)	
Dec. 20 SEATTLE, 2 p.m. (Ch. 4)	
Dec. 27 at Kansas City, 11 a.m. (Ch. 4)	

(Times are Mountain; home games in CAPS)

BRONCOS: NEXT

At Philadelphia Eagles,
11 a.m. Sunday, TV.

PUNTS-AV
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Harmon
DENVER
Green
Rivers
Elway
Lewis
Perryman

S.D.
Humphries

NFL: Broncos 21, Chargers 13

t you, Mecklenburg will

By Adam Scheffter

Rocky Mountain News Staff Writer

The drought, Mike Croel said, had lasted too long. Twelve games. Ten months. No sacks. His last sack had come against the Seattle Seahawks, last November.

Too long.

"I don't even remember the last sack I had," Croel said Sunday, after the Denver Broncos beat the San Diego Chargers 21-13 at Mile High Stadium. "It's been a while."

Against the Chargers, he released the frustration that had been building for what seemed like an eternity. Not once. Not twice. But 2.5 times.

Two-and-a-half times Croel ambushed Chargers quarterback Stan Humphries. He spent nearly as much time in the Chargers backfield as the San Diego running backs.

"It was nice to be back there again, getting in the quarterback's face," said Croel, whose sacks produced 24.5 yards in losses. "But I had help from Karl (Mecklenburg). We had a good scheme going and it really helped me get to the quarterback."

Since training camp, Croel and Mecklenburg have communicated like quarterbacks and wide receivers do. They spend extra time in meetings dissecting the opponent's blocking schemes. They spend extra time during practice familiarizing themselves with each other's moves.

They now work in tandem, in harmony. Croel and Mecklenburg.

"The advantage with Mike is that he's so fast, the offensive linemen have to get back so quickly," Mecklenburg said. "That puts a lot of stress on them. And when Mike and I are rushing, they have to make a choice about who to block. Me or him."

"(Sunday) they chose not to block Mike."

Byrd wins one and loses one against Elway

By Charile Brennan

Rocky Mountain News Staff Writer

Call him John Elway's Byrd of prey. John Elway and San Diego cornerback Gill Byrd have been preying on one another since one was a golden-armed quarterback at Stanford and the other a speedy defender at San Jose State.

That was a decade ago, and they're still at it.

"I don't even know if it's so much a personal battle, because it's a team sport," said Byrd, who played for Elway's father when Jack Elway coached at San Jose State.

"The bottom line is he led his team to a win, and we came up with a loss."

But the personal scorecards were pretty easy to read Sunday on Elway and Byrd, who both came into the NFL in 1983.

Elway clipped Byrd's wings by causing him to bite on a pump fake

that resulted in a 32-yard scoring pass to Mark Jackson in the first quarter.

In the second quarter, however, Byrd swooped in on an Elway pass intended for wide receiver Derek Russell, made the interception and ripped off a 44-yard return.

That set up San Diego's second-period touchdown that gave the Chargers a 10-7 edge, their only lead of the game.

That also gave Byrd seven career interceptions off Elway, more than any other NFL defender against the Broncos quarterback.

But Byrd was smarting over getting scorched by Elway and Jackson, more than he was savoring his second-quarter pick.

"We've looked at enough film on each other to understand what we're going to do," said Byrd, 31.

"I believe every football player

has strengths and they have weaknesses.

"John Elway, as great as he is, has weaknesses. And I have weaknesses.

"And today they exploited one of my weaknesses in going for that pump fake and trying to make something happen short, when I had deep responsibilities. It turned into seven points."

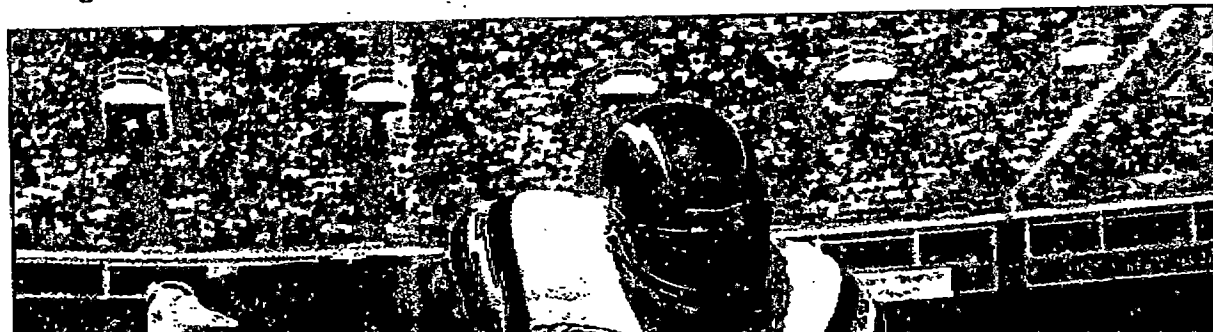
Elway said Sunday's game marked just one more chapter in his enduring duel with Byrd.

"We got him today," Elway said, "but he's a tough guy to beat."

"The pump fake was successful, but it's kind of a game you play with each other."

"I was 2-2 against Gill in college, when Dad was there (at San Jose State), but I don't recall whether he intercepted me (then).

"He's been a tough opponent for me in the pros."



SPECIAL REPORT

Court fight to get item on ballot opens today

Safe Workplace backers say Natalie Meyer acted unfairly in denying their initiative a ballot spot.

By John Sanko

Rocky Mountain News Capitol Bureau

Backers of a proposal that would allow workers to sue their employers over unsafe working conditions take their fight into federal court today to try to secure a spot denied them on the Nov. 3 ballot.

They say Secretary of State Natalie Meyer made serious errors, including misreading the law, when she rejected more than 40% of the 80,000 signatures they collected on petitions.

"I am very encouraged about our chances," said Jack Hawkins, president of the Denver Area Labor Federation. "There are just too many problems in the way this whole procedure went."

If the initiative makes the ballot, a bitter and expensive campaign looms between Colorado labor and business interests. Businesses expect the proposal to make the ballot and already have raised more than \$300,000 to oppose it — predicting it would create chaos with workers' compensation claims and cost employers millions of dollars in additional liability expenses.

The Safe Workplace amendment initiative — drafted by Denver attorney Craig Eley with support from the Colorado AFL-CIO — was a response to legislative changes made last year in Colorado's workers' compensation law. Labor officials argue the changes badly shortchange workers for on-the-job injuries because they now are prohibited from suing employers over known dangerous working conditions.

The court appeal on the petitions is based on the argument that Meyer improperly rejected more than 5,000 signatures collected before June 12. That is the date Meyer approved the language of the petitions. She threw out signatures collected before then



Rocky Mountain News file photo

Eldon Cooper, president of the Colorado AFL-CIO, is one of the leaders of the effort to gain approval for the Safe Workplace amendment. He is pictured on a stairway in the Colorado Capitol.

because she had not seen and approved the wording of the proposal.

Eley said the appeal is in Denver U.S. District Court because backers argue violation of their first amendment right to freedom of speech.

When her office did see the petition language, supporters say, the only change Meyer suggested was to change the letter "c" from a capital to lower case in the word "constitution."

Meyer calls the criticism "bogus" and accuses her critics of trying to obscure the fact that they didn't follow the letter of the law in circulating petitions.

Meyer said petitions lacked the necessary 49,279 valid signatures of registered voters. She rejected 28,494 names and accepted 42,550.



Dibble

WHAT IS THE SAFE WORKPLACE AMENDMENT?

"Anyone who, in the course of business, knowingly maintains an unsafe work environment shall not be immune from suit for a resulting injury or death by a worker or his or her survivors for any and all damages and losses."

■ The proposal was drafted at the request of labor leaders in response to changes made last year to the Colorado Workers' Compensation Law, which details eligibility and benefits for on-the-job injuries but prohibits workers from suing their employers over unsafe working conditions.

■ Supporters include the AFL-CIO and Denver Area Labor Federation; opponents include the Colorado Association of Commerce and Industry and Gov. Roy Romo.

Earlier this year, Meyer threw out petitions gathered by tax protester Douglas Bruce, but a judge overruled the secretary of state and ordered Bruce's Amendment 1 onto the Nov. 3 ballot. Labor leaders are confident a judge will do the same for their amendment.

"I don't take this personally because (Meyer's) done it to other people," said Hawkins. "But from a very fundamental standpoint, as Americans we have a right to

change government peaceably. And when people start monkeying with our ability to do that, it's very serious."

Meyer predicted she would win in court.

The "big C, little c" charge is particularly phony, she said, and designed to hide the fact that proponents failed to submit a copy of the petition to her until June 12.

"You can't pass a petition in Colorado until it has been signed

off on by the secretary of state. They never did that," Meyer said.

Opponents of the proposal — including the Colorado Association of Commerce and Industry and other representatives of business, industry and insurance companies — aren't taking chances, running radio commercials against it.

Opponents claim passage of the amendment would cost the state more than \$1 billion a year and 50,000 jobs because of increases in business and legal costs and lost taxes.

"We consider the amendment to be such a serious threat to the state and its economy that we can't wait and see what the courts may or may not do," said George Dibble, president of CACI, explaining the opposition commercials.

Dave Crespo, campaign coordinator for the "Coalition to Save Colorado Jobs," said his organization is ready to mount a massive effort to defeat the initiative.

"There's too much at stake for economy and workers and businesses of the state to let it get on the ballot through court action at the last minute and not be prepared," he said. "We're not disbanding. We're going to stay in this until it's resolved once and for all."

In addition to challenging Meyer's rejection of signatures obtained before June 12, supporters of the amendment claim she improperly rejected signers who used post office box numbers, failed to adequately check common names to determine who signed the petitions, and that her staff made frequent errors typing names from the petitions into their computers.

"There has been so much collusion between industry and the secretary of state that they must have a guilty conscience," said Colorado AFL-CIO president Eldon Cooper, who is predicting a court victory.

"I've heard a few of the radio ads, and they're garbage. But it shows they must feel we are going to get on the ballot."

Today is the deadline for Meyer to certify the Nov. 3 ballot.

9-14-92

Bush off base, says Schroeder

By Angel Hernandez

Rocky Mountain News Staff Writer

Rep. Pat Schroeder said Sunday that President Bush is firing off budget-busting campaign promises while ignoring Colorado concerns.

With Bush scheduled to campaign for re-election Tuesday in Denver, the Democratic senior member of Colorado's congressional delegation lambasted his election season largesse.

Her criticism came at a press conference in response to Bush's recent touring of the country promising financial help to key electoral states: extensive disaster aid in Florida and Louisiana; an arms sale to Saudi Arabia that would create defense industry jobs in California, Texas and Missouri; and new grain sales for the Midwest.

Congress rejected one of those promises last week, voting to close the hurricane-torn Air Force base in Homestead, Fla., that Bush vowed to rebuild. Schroeder said that was wise.

Schroeder said the Bush administration hasn't recovered for the Rocky Mountain region much of the losses from the savings-and-loan scandal, led locally by Denver's defunct Silverado thrift.

Schroeder said the fault lay not only with slack regulation during the Reagan and Bush presidencies but also perhaps with less-than-successful efforts by the Resolution Trust Corp. in selling off S&L assets.

"We still haven't had much real justice . . . I just think it is time we get some real answers," said the Denver Democrat.

Schroeder also derided Bush for promoting "family values" while blocking actions in Congress to provide more aid to families and women.



COMPANY PROFILE

Company History

Jeppesen & Co. began operations in 1934 in the basement workshop of Capt. E. B. Jeppesen in Salt Lake City, Utah U.S.A. where he designed and produced the first instrument flying charts. These "Airway Manual" charts depicted routes via new radio aids and flight patterns.

In 1941, Jeppesen moved his company from Salt Lake City, Utah to Denver, Colorado, and over the next few years broadened his business, supplying flight information publications to the United States Navy in addition to pilots flying aircraft providing commercial transportation of people, goods and mail.

One of the Company's most significant contributions to aviation safety occurred in 1947 with the introduction of the first Standard Instrument Approach Procedures. Prior to this time, instrument approach procedures in the United States were designed by individual operators for their own use and then approved by the Federal Aviation Administration (FAA). This meant there were as many approaches as operators. Jeppesen and the FAA instituted a program whereby the FAA would prescribe standard approach procedures and authorize operators to use those procedures. It was a milestone in aviation safety.

Jeppesen was also instrumental in helping to establish the FAA's National Flight Data Center, a central office where data on air traffic control, route structure, air space and facilities is collected and disseminated.

A demand grew for charted flight information around the world, Jeppesen opened a subsidiary in Frankfurt, Germany in 1957. The Frankfurt operation serves the entire Eastern Hemisphere including Europe, Africa, Asia and the Middle East. Working in concert, the Denver, Colorado, and Frankfurt operations provide flight information covering virtually the entire world.

The following year, Jeppesen opened a liaison office in Washington, D.C. Working in conjunction with Denver and Frankfurt, this office maintains the flow of daily data from the FAA as well as plans affecting the future of national and international air transportation.

In 1961, Jeppesen & Co. was sold to the Times Mirror Company and became a part of one of the nation's most successful and highly respected media communications companies.

Times Mirror Company purchased Sanderson Films, Inc., of Wichita, Kansas, in 1968. Sanderson Films, under the direction of Paul Sanderson, was a worldwide leader in the production of pilot training systems and aviation educational multi-media materials.

Jeppesen & Co. and Sanderson Films officially merged to become Jeppesen Sanderson, Inc., in 1974. The Jeppesen Sanderson corporate headquarters is located in Englewood, Colorado, in the Denver metropolitan area.

Jeppesen 1992

Today Jeppesen is the world's leader in flight information services, flight planning services and pilot training systems. With operations in the United States and Europe, Jeppesen employs over 700 people.

(Continued on Reverse)

Jeppesen's primary product and service areas are as follows:

- **Jeppesen Chart Services:** The Jeppesen Airway Manual has been the standard for current, reliable and up-to-date flight information for over 50 years. Jeppesen charts are the most widely used charts by instrument pilots and air carriers around the world. Jeppesen recently introduced the first in a series of VFR charts for high density terminal areas in the United States.
- **Jeppesen Tailored Services:** Jeppesen can create unique geographical coverages containing standard charts, and can tailor specific charts as required. Tailored services are available to volume users of chart services, such as air carriers and corporate flight departments.
- **Jeppesen NavData Services:** For electronic flight navigation systems and computerized flight planning software, Jeppesen offers subscription services for electronic navigation data updates via computer tape, disk, magnetic card, and printouts.
- **Jeppesen OpsData Services:** For aircraft operators who calculate Maximum Allowable Takeoff and Landing Weights, or for those who need airport data to perform their own airport analysis calculations, Jeppesen offers OpsData Services that are supported by over 67 years of combined engineering experience in aircraft performance analysis.
- **Jeppesen DataPlan:** Acquired by Jeppesen from Lockheed Corp. in November, 1989, Jeppesen DataPlan offers a full range of simple to sophisticated flight planning and weather services. *MetPlan:* Worldwide graphic and nongraphic ICAO and FAR-compliant weather services. *JetPlan:* Computer optimized flight planning for maximum fuel/time/cost efficiency. *Advanced Weather Graphics:* Provides continuous broadcast of high-resolution color weather graphics worldwide. *International Flight Services:* Provides personalized planning and flight advisory services for international flight operators. *Jepp/Link:* Provides on-line weather briefing (including weather maps), flight plan filing services and Pilot Shop catalog.
- **Jeppesen UK:** Jeppesen UK, located in Crawley, England, provides International Flight Services, flight planning and weather services support for flight operations in Europe, Middle East and Africa.
- **Jeppesen Bottlang:** Located in Hildesheim, West Germany, Jeppesen Bottlang produces the Bottlang Airfield Manual which contains VFR arrival, departure and overflight procedures for almost 2,000 airports in Europe.
- **Jeppesen Publication Services:** Jeppesen has full word processing/typesetting, graphics, production, and distribution facilities available for the development and maintenance of supporting flight information documents, such as Flight Operating Manuals and Aircraft Operating Handbooks.
- **Jeppesen Sanderson Training Systems:** We have created a structured Pilot Training Program based on the proven learning theory of meaningful repetition with situation simulation and state-of-the-art video technology. Our Private, Instrument, and Commercial videotapes are coordinated with textual materials which makes teaching and learning faster and easier than before.
- **Jeppesen Sanderson Aviation Education:** For colleges and high schools who offer aviation programs, we offer a distinctive line of specially prepared educational materials and classroom supplies. Our workshop and supplementary materials are also ideal for primary and secondary educators who integrate aviation into their existing courses.

TO: GARY

~~WHITE HOUSE~~ WHITE HOUSE

— I SUGGEST YOU CONTACT THE DOWNTOWN DENVER
Partnership, Inc. ³⁰³ (534-6161).

They just put-on "THE TASTE OF
COLORADO" - A FESTIVAL OF MOUNTAIN & PLAIN.

THAT FAIR ALONE BROUGHT MORE THAN 300,000
PEOPLE TO THE LABOR-DAY WEEKEND EVENT.

— — — (I HAVE A CALL INTO THEM)

— CHERRY CREEK HIGH SCHOOL

OPENING DAY! 21-6 VICTORY OVER DENVER
EAST HIGH: ~~SEEN~~ TONIGHT THEY HOST
POMONA HIGH. CHERRY CREEK HAS WON
THE LAST TWO STATE (6A) CHAMPIONSHIPS.

— LARGEST H.S. IN THE STATE W/ AN
ENROLLMENT OF MORE THAN 3,600 STUDENTS.

Inside Report



Monday morning comments to the Leadership Roundtable from the President

GOOD MORNING!

September 14, 1992

ANOTHER DENVER AND COLORADO TURNAROUND STORY: This past Sunday, the *Washington Post* did a major business story entitled, "The Bust's Seeds of Hope: Colorado Shows How Economic Resurgence Can Lurk Behind a Regional Recession." It was a very strong and compelling front-page article indicating that our economic development labors continue to be recognized around the country. State Economic Director John Mullins and Chamber Vice President for Business Development Tom Clark were both extensively quoted as were a number of our recently recruited CEOs from such firms as Merrill Lynch and GeoVision (as examples of successful corporate relocations). Please call Liz at 620-8071 if you'd like copies of the entire *Washington Post* story.

"AIR WARRIOR" ANNOUNCED TODAY: Later this morning, Mayor Wellington Webb, Greater Denver Corporation Chair Sandra Woods, Chamber Chair Barbara Grogan and representatives of the Metro Denver Network will join in presenting an outstanding individual who has been recruited jointly by the Chamber/GDC and the City to fill the key position of Denver International Airport "Air Warrior."

- As a member of the Chamber staff, the "Air Warrior" will be directly responsible for taking the new airport as an industrial product directly to national and international customer. Leadership Roundtable members will be particularly pleased to know that the individual we've recruited for this position has been a leader nationally in the field of industrial development, having headed real estate for a Fortune 500 company for nearly 20 years. This is yet another piece in the equation of the successful marketing and development of the new international airport.

INTERNATIONAL AIR SERVICE RECRUITMENT SUCCESS #1: The creation of the International Gateway Committee by the Chamber, Greater Denver Corporation, the City and the World Trade Center has recently helped the City land its first non-stop service route to Denver International Airport by an international airline. Dutch airline Martinair Holland will fly year-round nonstop service between Denver and Amsterdam. The Gateway Committee conducted a major research project to develop new data on international air service through more than 400 companies in the Denver region; this data was specifically requested by the international carriers. The Martinair Holland decision is the first formal commitment to direct expanded international service, beyond the existing nonstop service by Continental Airlines to London.

- Negotiations with European carriers began to speed up in May when Mayor Wellington Webb and our Denver delegation spent several days during the Munich Airport opening meeting with executives from Martinair Holland, KLM Royal Dutch Airlines and British Airways. Negotiations with Martinair originally began two years ago when former Mayor Federico Peña and I made an initial trip to Amsterdam. The City and the Chamber in the ensuing time have subsequently hosted Martinair officials on several occasions in Denver.

"AIRPORT: COUNTDOWN TO OPENING" Hopefully the point is obvious

**FOR IMMEDIATE RELEASE**

December 6, 1991

CONTACT: Ken Parks, 620-8041
Mike Chambers, 620-8040

**GREATER DENVER CORPORATION
HELPS GENERATE 105,000 NEW JOBS**

DENVER, Colo. -- When the Greater Denver Corporation (GDC) announced in 1987 its goal of generating 100,000 new jobs in the Denver metro area by the end of 1992, many didn't give the ambitious plan much chance of success.

However, this past September, the nationally award-winning economic development program reached its target a full 18 months ahead of schedule, according to Adolph Coors Company Vice President Sandra Woods, chair of the Greater Denver Corporation. The GDC is the sister economic development organization of the Greater Denver Chamber of Commerce.

Today, as the GDC held its fourth annual meeting and luncheon, it reported it has helped create more than 105,000 for metro Denver.

Business leaders have elected to continue funding of the economic development effort for an additional four years and are well on their way to raising a needed seven million dollars in funding.

In 1986, when the GDC was first conceived, surveys showed that Denver was primarily known by regional and national corporate executives for its stagnant economy, critical air pollution problem and an inability to achieve major projects. Faced with a crisis in metro Denver's economic development efforts, the Chamber and corporate leaders formed the GDC, with initial funding of \$6 million.

(Continued)



Page Two

The GDC, through its marketing arm, the Metro Denver Network, began transforming metro Denver's economy as well as repairing its national reputation. Efforts included achieving the collaboration of more than 50 separate economic development agencies -- a first for the country; establishing a national marketing, advertising and public relations program and introducing corporate decision makers to the area through personal visits in what are called site selection conferences.

Major milestones were identified in 1987 by which the success of the GDC would be measured. They included; siting, financing and construction of the Colorado Convention Center; planning, financing, and construction of a new Denver international airport, the nation's largest; the creation of the Metro Denver Network; industrial recruitment; the attraction of a major league baseball team; the establishment of Denver as a focus for international trade and investment; and the bottom line primary objective of the creation of 100,000 new jobs (recruitment and expansion) in the six-county metropolitan Denver area.

The 100,000 new job milestone and others have been reached.

The GDC's Metro Denver Network, which has united the marketing efforts of the area's 50 economic development agencies, has made metro Denver a competitive player in economic development. The Network received the 1988 Arthur D. Little Award for Excellence in Economic Development, based on its unprecedented achievements in metro cooperation and its advanced computer system that links the area's agencies.

Prior to the establishment of the Network in 1987 the metro area had a new business recruitment/expansion success rate of 30 percent; since 1987 that success rate has more than doubled to 62 percent.

(Continued)

Page Three

A key component of the Network's achievements have been major editorial reviews of its efforts provided by the *New York Times*, *Wall Street Journal*, *Boston Globe*, The Associated Press, ABC Nightly News -- which aired a three-segment report and a feature on "America Tonight," and Sander Vanocur's *Business World*.

Much of the energy and resources of the GDC, though, have been concentrated in local efforts, spent to help companies already doing business in the metro Denver area. The GDC has established an extensive database tracking system modeled after its highly successful Metro Denver Network new business recruitment program. During the GDC's second phase of operation the new tracking system will provide for more accurate follow through and resolution of requests for assistance from companies already doing business in the region.

The accomplishments of the GDC go well beyond its four most consequential accomplishments and include achievements that have affected the major sectors of the regional economy. For example, during its first phase of operation, the GDC called and funded Denver's "International Summit," which resulted in the creation of the World Trade Center - Denver, where local firms can access the 300-plus member network for joint venture offers, investment and trading partner inquiries.

The GDC has also worked to upgrade the region's transportation system, has successfully helped in the establishment of the new Cultural Facilities District and was the initial funder of the effort to attract the Smithsonian Air and Space Extension to the area. To garner additional national and international exposure to the area, the GDC has helped bring the NCAA Final Four, the U.S. Olympic Festival and provided support to The International golf tournament.

In this regard, the group also funded a year-long strategy that lead to the creation of the Colorado Sports Council, which has now attracted the World Short Track Speed Skating Championships, the 1995 U.S. Olympic Festival and is working to get World Cup Soccer and the winter and summer Olympics awarded to the area.

(Continued)

Page Four

Most recently, the GDC, working with the Governor's office and the Chamber, raised a \$50 million guarantee needed to help attract United Airlines to build its huge MOC-II maintenance facility at the new Denver International Airport. The Standby Reserve Fund was raised through the Metro Denver Network in just three and a half weeks.

The GDC provided other overall support to the MOC-II effort, including a study of its potential regional economic import, a "We Want U" state-wide advertising campaign and extensive business community advocacy efforts.

The GDC is governed and funded by a Board of Directors composed of civic investors that represent a broad array of businesses in the metro Denver area. Together, they have evaluated the economic development needs of the area and contributed in what they have believed to be the most effectual way to get the metro Denver economy moving.

The area is today recognized as one of the most promising in the nation, while back in 1987, when the GDC was formed, it was according to many reports, in last place.

The metro Denver economic situation has greatly improved with regard to overall employment opportunities, apartment vacancies and rentals, housing starts, median home price, office vacancies, industrial vacancies, per capital personal income and retail sales.

In large part, the quickness with which recovery has come is attributable to the broad community support initiated through the efforts of the Greater Denver Corporation and the members of the Metro Denver Network, said Fleming.

#

Rev. From B. Zocchini

9/11/92

2:30 pm

- DMH

BUSH

CLINTON

TAX & SPEND

Wants to reduce both

Wants to increase both

HEALTH CARE

Private sector & competition

Government bureaucracy; standardized service; public sector

TRADE

Pushing open markets all around the world

Waffling; hedging; in pocket of AFL-CIO

SMALL BUSINESS

Entrepreneurial; capitalism to create growth

Government should lead & intervene; industrial policy

EDUCATION

Encourage competition; scholarships for Free Choice of Schools ("GI Bill for Schools" like after WWII)

Keep government monopoly of education

LEGAL REFORM

We should sue less & care more; standardized nationwide limit on awards; product liability reforms; non-litigation remedies

Whatever trial lawyers want

9/14 ✓
To → Dan McG.
Here's my minimal edit
RBZ



For RBZ comments
9/11 725 P
(Ferguson/Gershowitz)
September 11, 1992
7:00 pm
COLORADO cdy

PRESIDENTIAL REMARKS: INVERNESS BUSINESS PARK
TUESDAY, SEPTEMBER 15, 1992
ENGLEWOOD, COLORADO

Good morning, Colorado! (Acknowledgments, etc.)

I'm proud to be here, and I'm proud to be the first
President to visit Colorado and say the Cold War is over -- and
Freedom finished first.

Every American should take pride in what we've accomplished.
But this election isn't just about the past -- it's about shaping
the future. It's about what kind of country we're going to leave
for our kids.

Here's the challenge: In the next century, America must be
not only a military superpower, but an export superpower and an
economic superpower.

This year you're going to hear two versions of how we get
there. I want us to look forward -- to prepare our kids to
compete, to strengthen our families, to save and invest -- so
when it comes to the new challenges of the '90s, America finishes
first again.

A Grand Canyon divides me and opponent on these issues. You
see it in every issue we care about -- education, health care,
economic growth.

I've got an Agenda for American Renewal that lays out the
answers. And my answers are a lot different from Governor
Clinton's.

I put my my trust in the American people. I want to take the same market forces that made America the greatest economic power the world has ever seen, and put them to work solving our problems.

I want more competition to keep health costs down. I want more competition -- to give parents the power to choose their kids' schools -- to make our schools the best in the world.

But for my opponent -- it doesn't matter what the problem is, he always sees the same solution: He wants more government mandates, more government regulations, more government burdens on workers and businesses.

And yes, more taxes.

He wants to empower government bureaucrats to provide "one-size-fits-all" service.

I want to give incentives to the private sector to provide the quality services government can't provide.

I want to unleash entrepreneurial capitalism, let Americans climb as high as their dreams will take them.

He wants what they call an "industrial policy" -- where government planners decide how high you'll go -- and if you try to go any farther, he'll tax you down to earth.

That's what this debate is about: the role of government in America. It's not just the difference between big government and little government. It's the difference between a big government that that thinks it knows best, and a smaller government that believes you know better.

Yes, government has an important role in the challenge ahead. I want to use government to give you the means and abilities to make your own choices in life.

I want to give power to the people. My opponent wants to give power to the government.

And when it comes to taxes and spending, the difference couldn't be more clear. I believe government is too big and it spends too much.

My opponent disagrees with us. He thinks the American people are undertaxed. So right out of the box, he wants to raise taxes by \$150 billion.

And that's just for starters. Of course, he says he won't tax you. It's always somebody else -- corporations, foreign investors. He's even come up with a new twist. He's going to tax jobs. A new training tax, a new 7 percent payroll tax -- all told, another xx in taxes.

health care system leading to

He likes to call that "new revenues." I call it something else: your money.

Before he's done, every American will feel the pinch. He's going to have to tax you because he thinks government's not big enough. He's already called for \$220 billion in new spending.

He may be promising the rainbow, but first you've got to hand over the pot of gold.

That's our difference when it comes to government. He wants it to spend more. I want government to spend less. He wants to raise taxes -- I want to cut taxes across the board.

ADD THIS

I doubt this is a good issue for Colo.

Now I want you to listen closely to Governor Clinton this fall -- you're going to have to. On issue after issue, this guy's been spotted in more places than Elvis Presley.

Take the issue of fuel efficiency standards on cars.

Governor Clinton's plan says that he wants to raise them up to 45 miles per gallon -- says it right there on page xx. And then you turn to page xx -- and he says it again.

Pretty straightforward? Not quite.

Scientists tell us his goal is impractical, and economists tell us it will cost hundreds of thousands of jobs.

So maybe Governor Clinton had second thoughts since he wrote his book. But you tell me -- was it a double-take, or just double-talk?

A few weeks ago, Governor Clinton went to Michigan, where his plan will rip the bottom right out of the auto industry. They asked him about it, and he said: "I never said that I didn't think there was more than one way to do it, or that we shouldn't be flexible in the way we approach it."

That's flexibility, all right. Governor Clinton backpedals faster than John Elway.

Take The
~~Here's another one -- the~~ question of whether to stand up to Saddam Hussein -- the defining test of American leadership in the post-Cold War world.

I had to draw a line in the sand -- and I did.

I knew that only America could force him back into his cage -- and we did.

I don't know where you find that

Are you referring to Gore's book?

cut

cut

And Governor Clinton? Two days after Congress followed my lead, he said: "I guess I would have voted with the majority if it was a close vote. But I agree with the arguments the majority made."

That's the way he waffled on the defining test of the last three years. Now one of the defining issues of the next four years is whether we're going to continue to open new markets -- tap new customers around the world, so we can create more jobs here at home.

Where does Governor Clinton stand? It depends on who he's standing in front of. Sometimes he's for opening markets, but when he talks to the protectionist lobby, he's not so sure.

They asked him about our new plan to open markets in Mexico, and he said: "When I have a definitive opinion, I'll say so."

I hope nobody out there is planning to hold your breath.

Now, maybe I'm being too tough on Governor Clinton. I want to be fair. On some issues, you can hear him loud and clear.

I'll give you an example. I want to get rid of all these crazy lawsuits. If you fall off a step ladder today, a trial lawyer will have your business card before you hit the ground.

But my opponent stands foursquare for the lawyers.

Let me read from a fund-raising letter sent out for Governor Clinton -- written by the head of the Arkansas Trial Lawyers Association.

This guy loves Governor Clinton, and I'll let you tell him why in his own words. This trial lawyer wrote: "I can never

remember an occasion where he [[that's Governor Clinton]] failed to do the right thing where we trial lawyers are concerned."

Well, I don't want to do the "right thing" for the trial lawyers. I want to do what's right for the American people. We've got to sue each other less and care for each other more.

You see, I don't think of America as a vast collection of interest groups to be pandered to -- the trial lawyers over here, big labor over there, each clammering for attention from the bureaucrats in Washington, D.C.

I believe America is a nation of special individuals, not special interests. I believe our genius lies in our people -- in our families, our communities and neighborhoods -- not in the government. This election I'm asking for a mandate to return power to the people -- to let government give you the means, and then give you the chance to do it your way.

That's how we will win the global competition. That's how we will renew America.

Thank you etc.

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(Ferguson/Gershowitz)
September 11, 1992
7:00 pm
COLORADO

PRESIDENTIAL REMARKS: INVERNESS BUSINESS PARK
TUESDAY, SEPTEMBER 15, 1992
ENGLEWOOD, COLORADO

Good morning, Colorado! (Acknowledgments, etc.)

I'm proud to be here, and I'm proud to be the first
President to visit Colorado and say the Cold War is over -- and
Freedom finished first.

Every American should take pride in what we've accomplished.
But this election isn't just about the past -- it's about shaping
the future. It's about what kind of country we're going to leave
for our kids.

Here's the challenge: In the next century, America must be
not only a military superpower, but an export superpower and an
economic superpower.

This year you're going to hear two versions of how we get
there. I want us to look forward -- to prepare our kids to
compete, to strengthen our families, to save and invest -- so
when it comes to the new challenges of the '90s, America finishes
first again.

A Grand Canyon divides me and opponent on these issues. You
see it in every issue we care about -- education, health care,
economic growth.

I've got an Agenda for American Renewal that lays out the
answers. And my answers are a lot different from Governor
Clinton's.

I put my my trust in the American people. I want to take the same market forces that made America the greatest economic power the world has ever seen, and put them to work solving our problems.

I want more competition to keep health costs down. I want more competition -- to give parents the power to choose their kids' schools -- to make our schools the best in the world.

But for my opponent -- it doesn't matter what the problem is, he always sees the same solution: He wants more government mandates, more government regulations, more government burdens on workers and businesses.

And yes, more taxes.

He wants to empower government bureaucrats to provide "one-size-fits-all" service.

I want to give incentives to the private sector to provide the quality services government can't provide.

I want to unleash entrepreneurial capitalism, let Americans climb as high as their dreams will take them.

He wants what they call an "industrial policy" -- where government planners decide how high you'll go -- and if you try to go any farther, he'll tax you down to earth.

That's what this debate is about: the role of government in America. It's not just the difference between big government and little government. It's the difference between a big government that that thinks it knows best, and a smaller government that believes you know better.

Yes, government has an important role in the challenge ahead. I want to use government to give you the means and abilities to make your own choices in life.

I want to give power to the people. My opponent wants to give power to the government.

And when it comes to taxes and spending, the difference couldn't be more clear. I believe government is too big and it spends too much.

My opponent disagrees with us. He thinks the American people are undertaxed. So right out of the box, he wants to raise taxes by \$150 billion.

And that's just for starters. Of course, he says he won't tax you. It's always somebody else -- corporations, foreign investors. He's even come up with a new twist. He's going to tax jobs. A new training tax, a new 7 percent payroll tax -- all told, another xx in taxes.

He likes to call that "new revenues." I call it something else: your money.

Before he's done, every American will feel the pinch. He's going to have to tax you because he thinks government's not big enough. He's already called for \$220 billion in new spending.

He may be promising the rainbow, but first you've got to hand over the pot of gold.

That's our difference when it comes to government. He wants it to spend more. I want government to spend less. He wants to raise taxes -- I want to cut taxes across the board.

Now I want you to listen closely to Governor Clinton this fall -- you're going to have to. On issue after issue, this guy's been spotted in more places than Elvis Presley.

Take the issue of fuel efficiency standards on cars. Governor Clinton's plan says that he wants to raise them up to 45 miles per gallon -- says it right there on page xx. And then you turn to page xx -- and he says it again.

Pretty straightforward? Not quite.

Scientists tell us his goal is impractical, and economists tell us it will cost hundreds of thousands of jobs.

So maybe Governor Clinton had second thoughts since he wrote his book. But you tell me -- was it a double-take, or just double-talk?

A few weeks ago, Governor Clinton went to Michigan, where his plan will rip the bottom right out of the auto industry. They asked him about it, and he said: "I never said that I didn't think there was more than one way to do it, or that we shouldn't be flexible in the way we approach it."

That's flexibility, all right. Governor Clinton backpedals faster than John Elway.

Here's another one -- the question of whether to stand up to Saddam Hussein -- the defining test of American leadership in the post-Cold War world.

I had to draw a line in the sand -- and I did.

I knew that only America could force him back into his cage -- and we did.

And Governor Clinton? Two days after Congress followed my lead, he said: "I guess I would have voted with the majority if it was a close vote. But I agree with the arguments the majority made."

That's the way he waffled on the defining test of the last three years. Now one of the defining issues of the next four years is whether we're going to continue to open new markets -- tap new customers around the world, so we can create more jobs here at home.

Where does Governor Clinton stand? It depends on who he's standing in front of. Sometimes he's for opening markets, but when he talks to the protectionist lobby, he's not so sure.

They asked him about our new plan to open markets in Mexico, and he said: "When I have a definitive opinion, I'll say so."

I hope nobody out there is planning to hold your breath.

Now, maybe I'm being too tough on Governor Clinton. I want to be fair. On some issues, you can hear him loud and clear.

I'll give you an example. I want to get rid of all these crazy lawsuits. If you fall off a step ladder today, a trial lawyer will have your business card before you hit the ground.

But my opponent stands foursquare for the lawyers.

Let me read from a fund-raising letter sent out for Governor Clinton -- written by the head of the Arkansas Trial Lawyers Association.

This guy loves Governor Clinton, and I'll let you tell him why in his own words. This trial lawyer wrote: "I can never

remember an occasion where he [[that's Governor Clinton]] failed to do the right thing where we trial lawyers are concerned."

Well, I don't want to do the "right thing" for the trial lawyers. I want to do what's right for the American people. We've got to sue each other less and care for each other more.

You see, I don't think of America as a vast collection of interest groups to be pandered to -- the trial lawyers over here, big labor over there, each clammering for attention from the bureaucrats in Washington, D.C.

I believe America is a nation of special individuals, not special interests. I believe our genius lies in our people -- in our families, our communities and neighborhoods -- not in the government. This election I'm asking for a mandate to return power to the people -- to let government give you the means, and then give you the chance to do it your way.

That's how we will win the global competition. That's how we will renew America.

Thank you etc.

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Good morning, Colorado! (Acknowledgments, local color, jokes and shameless verbal gimmicks to extrude hysterical applause from an apathetic electorate.)

I'm proud to be here, and I'm proud to be the first President to visit Colorado and say the Cold War is over -- and Freedom finished first.

Every American should take pride in what we've accomplished. But this election isn't just about the past -- it's about shaping the future, it's about what kind of country we're going to leave for our kids.

Here's the challenge: In the next century, America must be not only a military superpower, but an export superpower and an economic superpower.

This year you're going to hear two versions of how we get there. I want us to look forward -- to prepare our kids to compete, to strengthen our families, to save and invest -- so when it comes to the new challenges of the '90s, America finishes first again.

Now a Grand Canyon divides me and opponent on these issues. You see it in every issue we care about -- education, health care, economic growth -- and how we get rid of these crazy lawsuits.

I've got an Agenda for American Renewal that lays out the answers. And my answers are a lot different from Governor Clinton's.

I put my my trust in the American people. I want to take the same market forces that made America the greatest economic power the world has ever seen, and bring them to bear on our problems.

I want more competition to keep health costs down. I want more competition -- to give parents the power to choose their kids' schools -- to make our schools the best in the world.

But for my opponent -- it doesn't matter what the problem is, he always sees the same solution: more government mandates, more government regulations, more government burdens on workers and businesses. And yes, more Taxes.

He wants to empower government bureaucrats to provide "one-size-fits-all" service. I want to give incentives to the private sector to provide the variety and quality services you deserve.

I want to unleash entrepreneurial capitalism, let Americans climb as high as their dreams will take them.

He wants what they call an "industrial policy" -- where government planners decide how high you'll go -- and if you try to go any farther, he'll tax you down to earth.

That's what this debate is about: the place of government in our great country. It's not just the difference between big government and little government. It's the difference between a

smaller government that helps you do for yourself, and a big government that thinks it ^{knows best.} ~~better do it for you.~~

Yes, government has an important role in the challenge ahead. I want to use government to give you the means and abilities to make your own choices in life.

STET I want to give power to the people. My opponent wants to give power to the government.

And when it comes to taxes and spending, the difference couldn't be starker? *(S)* I believe government is too big and it spends too much.

Most Americans agree with me.

Not my opponent. He thinks the American people are undertaxed. So right out of the box, he wants to raise taxes by \$150 billion.

And that's just for starters. Of course, he says he won't tax you. It's always somebody else. Says he wants to raise taxes on foreign investors -- on big corporations. ~~He'll tax anything that can't vote.~~

He's even come up with a new twist. He's going to tax jobs. A new training tax, a new 7 percent payroll tax -- all told another xx in taxes.

✓ He likes to call that "new revenues." *call it something else:* I ~~have another name~~ ~~for it:~~ your money.

Before he's done, every American will feel the pinch. He's going to have to tax you because he thinks government's too small. He's already called for \$220 billion in new spending.

He may be promising the rainbow, but first you've got to hand over the pot of gold.

That's our difference when it comes to government. He wants it to spend more. I want government to spend less. He wants to raise taxes -- I want to cut taxes across the board.

Now I want you to listen closely to Governor Clinton this fall -- you're going to have to. On issue after issue, this guy's been spotted in more places than Elvis Presley.

Take the issue of fuel efficiency standards on cars.

circle Page #?
Governor Clinton's plan says, in black and white, that he wants to raise them up to 45 miles per gallon. And his little booklet says it not once, but twice. Pretty straightforward? *Well not quite.*

But Governor Clinton might ~~have learned something~~ *had second thoughts* since he wrote his book. Scientists tell us his goal is impractical, and economists tell us it will cost hundreds of thousands of jobs.

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So a few weeks ago, Governor Clinton went to Michigan, where ~~a lot of those jobs will be lost~~ *strengthen* They asked him about it, and *fy* he said: "I never said that I didn't think there was more than one way to do it, or that we shouldn't be flexible in the way we *double take -* approach it."

double take?
That's flexibility, all right. *W* Joke about Gumby -- or: he backpedals ~~like he's trying out for the Broncos' back line.~~ *faster than John Elway.*

Here's another one -- the question of whether to stand up to Saddam Hussein -- the defining test of American leadership in the post-Cold War world.

I had to draw a line in the sand -- and I did.

I knew that only America could force him back into his cage -- and we did.

And Governor Clinton? Two days after Congress followed my lead, he said: "I guess I would have voted with the majority if it was a close vote. But I agree with the arguments the majority made."

That's the way he waffled on the defining test of the last three years. Now one of the defining issues of the next four years is whether we're going to continue to open new markets -- tap new customers around the world, so we can create more jobs here at home.

Where does Governor Clinton stand? It depends on who he's standing ^{in front of} ~~before~~. Sometimes he's for opening markets, but when he talks to the protectionist lobby, he's not so sure.

They asked him about it, and he said: "When I have a definitive opinion, I'll say so."

I hope nobody out there is planning to hold his breath.

Now, maybe I'm being too tough on Governor Clinton. I want to be fair. On some issues, you can hear him loud and clear.

I want to get rid of all these crazy lawsuits. If you fall off a step ladder today, a trial lawyer will be there ^{to catch} ~~you~~ before you hit the ground. *with his card -*

But my opponent stands foreshore against our efforts. And I think I know why.

Let me read from a fund-raising letter sent out for Governor Clinton -- written by the head of the Arkansas Trial Lawyers Association.

This guy loves Governor Clinton, and I'll let you tell him why in his own words. This trial lawyer wrote: "I can never remember an occasion where he ^{- Bill Clinton -} failed to do the right thing where we trial lawyers are concerned."

Well, I don't want to do the "right thing" for the trial lawyers. I want to do what's right for the American people. America won't be right until
We've got to sue each other less and care for each other more.

Here's what this election is all about --
I don't see America as a collection of interest groups to be satisfied -- the trial lawyers over here, big labor over there, each clammering for attention from the bureaucrats in Washington,

D.C.
I believe America is a nation of special individuals, not special interests. I believe our genius lies in our people -- in our families, our communities and neighborhoods -- not in the government. This election I'm asking for a mandate to return power to the people -- to let government give you the means, and then give you the chance to do it your way.

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