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# FOIA MARKER

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**Record Group/Collection:** George H.W. Bush Presidential Records  
**Collection/Office of Origin:** Speechwriting, White House Office of  
**Series:** Speech File Backup Files  
**Subseries:** Chron File, 1989-1993

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**OA/ID Number:** 13831  
**Folder ID Number:** 13831-001

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**Folder Title:**  
Veterans of Foreign Wars Event--Middletown, New Jersey 9/9/92 [OA 7580]

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Stack:	Row:	Section:	Shelf:	Position:
<b>G</b>	<b>26</b>	<b>22</b>	<b>7</b>	<b>7</b>

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(Askew/Nix)  
September 8, 1992  
10:00 P.M.  
JERSEY

PRESIDENTIAL REMARKS: VFW HALL EVENT  
MIDDLETOWN, NEW JERSEY  
SEPTEMBER 9, 1992  
2:35 P.M.

Thank you, Tom ((Kean)), and hello, everyone. I'm delighted to be back in the Garden State.

I was not far from here almost exactly four years ago to the day. I was campaigning for the Presidency, and our world was a very different place... largely because of one undeniable fact:

A nuclear Sword of Damocles hung over our children's heads.

Well, today, I return to this beautiful Garden State to say something no President could ever say before: The Cold War is over. And freedom finished first.//

Thanks to the sustained effort of brave men and women like the veterans here today... now our kids can go to sleep without nuclear holocaust haunting their dreams.

Thanks to folks like veteran Bill Dennisson, who's 82 and came here tonight just to hear a young whippersnapper like me.

Does our children's peace of mind mean anything?

You bet it does. We should be proud to have made it happen.

Now, America's challenge is straightforward.

In the 21st Century, America must be a military superpower, an export superpower and an economic superpower.//

In this election, you'll hear two versions of how to do that. Theirs is to look inward, and try to protect what we

By 1995 U.S. exports to Mexico <sup>with support could</sup> <sup>one million American jobs.</sup> already have. Ours is to look outward -- to open new markets, to prepare our people to compete, to strengthen our social fabric - - to save and invest -- so we can win.

Peter VonElling  
X3583

My agenda starts with a commitment to trade, by opening world markets to the fruits of American labor. No matter what my opponent says, American workers can still outwork and out-think and out-create anybody in the world.//

And New Jersey knows what that's worth -- better than just about anyone. In this state alone, more than a quarter-million jobs are tied to foreign investment and <sup>thousands</sup> millions more to exports.

Sue MacGuire  
377-1675  
225

Understanding the reality of the global economy led me to negotiate the North American Free Trade Agreement.

NAFTA will create the world's largest free-trade zone -- a \$6 trillion market, from the Yukon to the Yucatan -- <sup>U.S. exports to Mexico alone</sup> and will <sup>would</sup> create 300,000 American jobs -- that's just in the short term.//

My opponent used to support it. Now he says, "I'm reviewing it carefully; when I have a definitive opinion I will say so."

Well, Walter Lippmann said leadership means guarding, and I quote, "a nation's ideals." And Peter Drucker said, quote, "Leadership is action."

But you know... nowhere have I seen leadership defined as - - "Hey -- I'll get back to you later."//

There's a clear choice when it comes to getting the economy going again, too.

I spent half my career in the public sector, and half in the private sector... running a small business -- and I had the

ulcers to prove it. Well, I think meeting a payroll is a pretty good qualification for being President.//

And what I learned as a businessman is that it's as plain as day that higher taxes don't create jobs. They destroy jobs.

I believe that government is already too big -- and spends too much of your money.//

That's why I've proposed freezing discretionary spending, and a plan to cap the growth of mandatory spending without touching Social Security. That cap would save almost \$300 billion over five years.

So far, Congress has balked at making these tough choices. I want to give you -- the taxpayer -- the option of taking ten percent of your income tax -- and using it for one purpose alone... to reduce the budget deficit.// Let's get the crushing weight of debt off our kids' backs.//

And then I'll take the savings and cut taxes -- across the board. I've already vetoed one Democratic tax increase, and I'll veto another if I have to. (I've got my pen right here.)//

Now... what about my opponent?

Well, he's been in the public sector practically all his professional life. He caught the bug during his work on the McGovern campaign, and he's been at it ever since.

In fact, he's either been in public office -- or trying to get into public office -- ever since he was 27 years old.

And just yesterday, Governor Clinton said, "No government can ever replace the marketplace." He sounds like he respects

and understands the small businessperson. Well... that's like a guy saying he loves to sail, but he's never seen the water.//

And it's reflected in his policies.

Last week when Tom Brokaw interviewed him, the first words out of my opponent's mouth were "I advocate a tax increase."

Specifically, he means \$150 billion -- just for starters. And he proposes \$220 billion in new government spending -- although Newsweek magazine says it might cost three times as much as he claims. They called Clinton's plan an "economic fantasy."

Of course, he says he only wants to tax the rich. But you know, there aren't enough rich folks to pay for his programs.

And he endorsed the \$100 billion tax increase passed by the Congressional Democrats this year. He's for it. I'm against it. Who do you think is right?//

I ask New Jersey -- does this saxophone song sound familiar?

I wish I could bring every American voter to New Jersey to see first-hand what a liberal governor and a liberal legislature can do to wreck an economy. When Governor Florio was in cahoots with the Democratic legislature last session, they acted like every day was April 15.//

Remember Governor Kean's motto for this state? Well, today, every New Jerseyan knows all too well: a rubber-check legislature and a rubber-stamp executive are -- "NOT... perfect together."//

(Tom -- sorry I can't say it like you do. Must be all that time I spent in Texas.)//

We need tax incentives to get this economy moving. And by the way, if you'd send me Joe Kyrillos (kuh-RULL-us) and a few more like him, I'd be using my pen not to veto tax hikes, but to sign tax cuts into law.

The solution to our economic challenge isn't raising taxes. It's creating more jobs.

I know that tourism is a big part of New Jersey's economy. And I know it creates thousands of jobs.

So I came to Belmar in '88 and promised to help clean up your beautiful beaches. And I meant it.

First, I promised to end ocean dumping of sewage sludge. Well, the last barge to ever dump sludge in your ocean sailed from New York Harbor last June.//

Ocean dumping is no more. When tourists look out over the shore, they won't see sludge barges. They'll see sailboats.//

Second, I wanted to clean up the sewage coming from New York City and points beyond. We're going to force New York to build those sewage plants, so you don't have to put up with their sewage washing up on your shores and ruining your vacations.//

And we're finally getting the garbage out of the water.

That's what government can do when it confronts real problems... with real policies... based on real ideas -- not old formulas from the past.

Now, while my administration's helping deliver results on the Jersey shore, my opponent's talking a good game. But look at his record on the environment back in his home state.

According to the Institute <sup>for</sup> of Southern Studies, Arkansas ranked dead last for environmental initiatives.

In the amount of toxics they dump into surface water, per capita, they were 47th.

But they did better in the amount they dump into the air -- they jumped all the way up to 42nd //

And they were way up there at 42 in the percentage of rivers and streams that are polluted, too.

(And there's the rumor that night-fishing's getting more and more popular in Arkansas these days... because it's so easy to spot the fish -- they glow in the dark.) //

What if he does to America what he did to Arkansas? Why would you want to let him? //

You know... my opponent reminds me of a tired old fellow who's looking in his medicine cabinet, trying to choose among a bunch of dusty old prescriptions that expired years ago.

Well, folks... old medicine won't cure our ills. Tax-and-spend won't solve our problems. But it might kill the patient. //

Let's not retreat into the past, with tired, expired remedies. Let's press forward... into a new century of global economics... where America can compete with the best... and win a secure and good life at home.

Thank you... God bless New Jersey... and God bless the United States of America.

To Carol

Date 9-8 Time 2:50

**WHILE YOU WERE OUT**

M Christine Categano

of press secret. for B/Q

Phone New Jersey

Area Code

Number

Extension

TELEPHONED		PLEASE CALL	<input checked="" type="checkbox"/>
CALLED TO SEE YOU		WILL CALL AGAIN	<input type="checkbox"/>
WANTS TO SEE YOU		URGENT	<input type="checkbox"/>

RETURNED YOUR CALL

Message 908-245-5005

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Operator



**AMPAD**  
EFFICIENCY®

23-021 - 200 SETS  
23-421 - 400 SETS

**CARBONLESS**

Call

David  
Walters

Re

~~NAFTA~~

## Arkansas Rankings

### CHILDREN

The Center for the Study of Social Policy ranks Arkansas at or near the bottom of nearly every category:

- 45th out of 51 in the well-being of children (down from 43rd in the last year alone);
- 45th in low-weight babies;
- 49th in child death rates;
- 47th in teen violent death rate;
- 45th in single teen births;
- 47th in children in poverty; and,
- 42nd in percent of children in single-parent families.

### CRIME

Clinton's Arkansas ranks at or near the bottom of state dollars spent on its justice system, according to the U.S. Department of Justice (FY88 figures):

- 50th in total state and local justice system per capita expenditures;
- 50th in per capita spending on police protection; and,
- 48th in per capita corrections spending.

A 1991 state study found that Arkansas state inmates serve, on average, between six and 18 months in prison, regardless of their original sentence. Almost no inmate serves a full sentence. A second report released in 1991 (by the Arkansas Crime Information Center) showed the state's violent crime increased by 95% since 1981.

### EDUCATION

Statistics compiled by the University of Arkansas indicate the state ranks:

- 47th in the nation in per capita state & local spending for education;
- 5th highest in the nation in adults considered illiterate;
- 43rd in the nation on per capita spending for higher education; and,
- 49th in teacher pay.

Other statistics tell the same story:

- In 1979, the state ranked 20th of 28 states that primarily use the ACT college entrance test. Ten years later, the state fell to 25th.
- Three out of every four high school graduates must take remedial courses as college freshman, twice the national average.

Clinton blames persistent low standing nationally on decreases in federal funding. But between 1983 and 1992, federal spending for Arkansas education increased 34.5 percent.

### ENVIRONMENT

→ The Institute for Southern Studies ranks Arkansas 50th, worst in the country, for the quality of state environmental initiatives. Other relevant rankings:

- 
- 50th in miles per gallon of gas consumed;
  - 42nd in percentage of polluted rivers and streams;
  - 47th in per capita toxic chemical releases to surface water;
  - 42nd in per capita toxic chemical releases to air;
  - 41st in ozone depleting emissions;
  - 43rd in per capita spending on air pollution.

### HEALTH CARE

*The New York Times* (4/2/92) described Clinton's attention to state health care issues as "occasional." Statistics support this assertion:

- One in four Arkansans has no health insurance, compared to one in seven nationwide.
- Between 1980 and 1988, the percentage of low birth weight babies increased by more than 7.8%; nationally, the increase was only 1.4%.

IIE PREDICTS MAJOR JOB AND TRADE GAINS WITH MEXICO BY 1995

- o On July 27, 1992, the Institute for International Economics released its own projections. Building on the over 600,000 jobs now tied to exports to Mexico, IIE projected that over one million Americans would be employed in jobs related to export trade with Mexico by 1995.
  - IIE predicted 175,000 net new jobs to be created in the U.S. by 1995 as a result of NAFTA and Mexican reforms.

ECONOMIC POLICY INSTITUTE (EPI) JOBS-LOSS ESTIMATE BADLY FLAWED

- o Last year, labor-affiliated EPI funded work by academics McCleery and Hinojosa-Ojeda on NAFTA's effects. The AFL-CIO and others have used their results to argue incorrectly that NAFTA will cost 550,000 U.S. jobs.
  - The "job losses" in the academics' study in fact reflect a reduction in immigration of Mexican workers to the U.S. They predicted that a better performing Mexican economy would offer more job opportunities in Mexico; the U.S. labor pool (and thus, jobs) would shrink through reduced Mexican immigration.
- o Because of certain extreme assumptions that EPI asked the academics to make in their study, the results found a decline in wages for U.S. workers. However, most academics consider the assumptions seriously flawed, and the authors themselves subsequently disassociated themselves from EPI's characterizations of their study.
  - In a similar study by Robinson and Hinojosa-Ojeda but using more realistic assumptions, contrary results were found. Reduced immigration of Mexican workers was found to increase by 5.7% the real wages of U.S. rural and urban unskilled workers, the groups with which much Mexican immigrant labor competes.

USTR 7-28 4:00

(Askew/Nix)  
September 8, 1992  
2:45 P.M.  
JERSEY

PRESIDENTIAL REMARKS: VFW HALL EVENT  
MIDDLETOWN, NEW JERSEY  
SEPTEMBER 9, 1992  
~~((TIME??))~~ 2:35

((Acknowledgements, humor.))

Four years ago, almost to the day, I was here in New Jersey, campaigning for the Presidency.

At the time, our world was much different. A nuclear sword of Damocles hung over our children's heads.

Today, I return to this beautiful Garden State to say something no President could ever say before: The Cold War is over. And freedom finished first.

Now our kids can go to sleep ~~now~~ without the specter of nuclear holocaust in their dreams. Does that mean anything? You bet it does.

Now America's challenge is straightforward. In the 21st century, America must remain a military superpower, an export superpower and an economic superpower.

In this election, you'll hear two versions of how to do that. Theirs is to look inward, and protect what we already have. Ours is to look outward -- to open new markets, prepare our people to compete, to strengthen the American family -- to save and invest -- so we can win.

It starts with a commitment to trade, by opening world markets to the fruits of American labor.

May 1992  
Issue  
Survey of  
Current  
Business

1990 most recent

1990

225,500 people foreign firms  
18.4 billion investment in NJ  
foreign

Fred  
Nutt  
377-  
3727  
DC  
Chief  
Economic  
Office  
Office  
of  
Eco  
Stats

New Jersey knows what that means -- better than just about anyone, in fact. This state understands that job growth is tied directly to foreign trade and foreign investment -- to the tune of ((X jobs and X dollars as result of foreign investment in NJ)).

New Jersey is home to ((biggest foreign companies)) because you went out and fought to bring them here. You understand that the world's economies are rapidly becoming one global economy.

Understanding that simple, profound fact led my administration to negotiate the North American Free Trade Act. NAFTA would create one of the world's largest free-trade zones -- a \$6 trillion market, from the Yukon to the Yucatan -- and would create 300,000 American jobs just in the short term.

Agreement

When my opponent was asked about the treaty, he said, "I'm reviewing it carefully, and when I have a definitive opinion I will say so."

Well, ((Thomas Jefferson said, "Leadership is ... "). And Peter Drucker said, "Leadership is action."

But you know... nowhere do I see leadership defined as -- "I'll get back to you later."

And by the way, when Governor Clinton did get back to America on the issue of a global economy, he said he wanted to tax foreign investment. It sounds politically appealing, but it would endanger every one of those New Jersey jobs provided by a foreign company.

So there's one choice, America. I stand for trade. Strong, free international trade. Governor Clinton stands for protectionism -- when he takes a stand at all.

There's a clear choice when it comes to getting the economy going again, too.

I spent half my career in the public sector, and half in the private sector... creating jobs and meeting a payroll... and I have the ulcers to prove it. I think that's a pretty good qualification for being President.

And what I learned as a businessman is that it's as plain as day that higher taxes don't create jobs. They destroy jobs.

So I believe that government is already too big -- and spends too much of your money.

That's why I've put forward a freeze on federal discretionary spending, plus a plan to control the growth of mandatory federal spending without ever touching Social Security. It would save \$300 billion over five years.

So far, Congress has balked at making these tough choices. So now I have a new idea. I want to give you -- the taxpayer -- the option of taking ten percent of your income tax -- and using it for one purpose alone... to reduce the budget deficit.

And then -- I'll cut taxes -- across the board.

Now... what about my opponent?

Well, he's been in the public sector all of his professional life... except for four years he spent as a lawyer. Get this --

Good evening

"Well, I have advocated a tax increase for the upper 20% of the population. Am. people who's taxes went down in the 1980s while their incomes went up."

every day during those four years, he was running for office so

he could get back on the public payroll.

And now Governor Clinton says he respects the small businessman. That's like the guy who says he loves to sail, but has never seen a boat.

And it's reflected in his politics.

Last week when Tom Brokaw interviewed him, the first words out of the Governor's mouth were, "I advocate a tax increase." 29

Specifically, he means \$150 billion -- for starters. And he proposes \$220 billion in new government spending, although the experts admit it may be three times as high as that.

Now, he says he only wants to tax the rich more. Except there aren't enough rich people in America to cough up the cash he wants to spend.

You tell me what's going to happen.

I ask New Jersey -- does this sound familiar?

((Remember a candidate for Governor of this state, who said he would never raise taxes? Well, guess who Bill Clinton made a beeline toward after his convention. Like a moth to the flame - - he went to see Governor Jim Florio.))

Want to say

I wish I could bring every American voter to New Jersey to see first-hand what a governor and legislature in collusion can do to wreck an economy.

what is it?

Remember Governor Kean's motto for this state? Well... every New Jerseyite knows all too well... that a rubber-check

legislature and a rubber-stamp executive are not -- "perfect together."

Of course the answer isn't more taxes. It's more jobs.

I know that tourism is a big part of New Jersey's economy. And I know it creates thousands of jobs. And I also that people don't come to New Jersey to see sludge and medical waste. (If they want to see those things... they can go to Arkansas. And if they want to breathe air that meets California's environmental standards while they're there, they'll have to wear gas masks.)

*insulting people*

Well, I meant it when I came to the Jersey shore in '88 and promised to change the attitude of neglect that had polluted your beautiful beaches.

First, we promised to end ocean dumping of sewage sludge. We went right to work on it, and last June, the last barge that will ever dump sludge in this ocean sailed from New York Harbor. Ocean dumping is no more, and now, when tourists look out over the Jersey shore, they won't see sludge barges. They'll see sailboats.

Second, we wanted to clean up the sewage coming from New York City and points beyond. We've invested two billion dollars a year at the Federal level to build new sewage treatment plants, and Tom Kean's Wastewater Treatment Trust has made great progress here in New Jersey.

New York has been less responsive, so I put \$70 million in the Federal budget, both last year and this year, to get them

moving so you don't have to put up with the City's sewage washing up on your shores anymore. And when people look out over the Jersey shore... they won't see sewage. They'll see swimmers.

And third, we're finally getting the garbage out of the water. We've given the EPA and the U.S. Army Corps of Engineers the resources to collect the refuse from Fresh Kills landfill in New York... and floatables from careless boaters... that end up on New Jersey's beaches. And when New Jerseyites look out over the Jersey shore... they won't see trash. They'll see tourists.

That's what government can do when it confronts real problems... with real policies... based on real ideas -- not old formulas from the past.

My opponent reminds me of a tired old fellow who's looking in his medicine cabinet at a bunch of prescriptions that expired years ago.

Well, folks... old medicine won't cure our ills. Tax-and-spend won't solve our problems. It has no potency.

America today needs realism in its government above all else. And then we need bold resolve. I believe that you tell the American people the hard facts, and then we'll all get to work and do something about changing them for the better.

I've seen it happen so many times before.

I know four years can change things. For the better... and for the worse.

We've had some challenging times... but let's not retreat into the past, with tired, expired remedies.

Let's press forward... into a new century of global economics... where America can compete with the best... world-class goods and services abroad... and a secure and good life at home.

God bless New Jersey... and God bless the United States of America.

Krylos - Candidate

Gov. Thomas Kean

5,000

People

4125

Gov. Tom Kean  
Joe Kryllas

Eastern Regional Champs  
NJ Veterans  
North Middletown High  
& South Bands

(bleaching to right)  
(Askev/Nix)  
September 8, 1992  
6:00 P.M.  
JERSEY

PRESIDENTIAL REMARKS: VFW HALL EVENT  
MIDDLETOWN, NEW JERSEY  
SEPTEMBER 9, 1992  
2:35 P.M.

3492

Thank you, Tom ((Kean)), for that kind introduction.

You know, Tom... I've never asked, but every time I hear you talk, I always wonder... are you sure you're not really from Texas?//

I'm delighted to be back in the warm hospitality of the Garden State.

Sept 2

You know, I was not far from here four years ago, almost to the day. I was campaigning for the Presidency... and at the time, our world was a much-different place, largely because of one undeniable fact:

Point Pleasant

A nuclear Sword of Damocles hung over our children's heads.

Well, today, I return to this beautiful Garden State to say something no President could ever say before: The Cold War is over. And freedom finished first.//

Thanks to the sustained effort of brave men and women like the veterans here today... now our kids can go to sleep without the spectre of nuclear holocaust in their dreams.

Thanks to folks like Bill Dennisson, who's 82 and here tonight.//

Christine Lategano  
(908) 245-5005

Christine  
(same)

And thanks to folks like Desert Storm veteran Mike Ivanko  
III... who's not here tonight, because he's volunteering with the  
Hurricane Andrew relief efforts near Miami.//

Does our children's peace of mind mean anything?  
You bet it does. And I'm proud to have contributed to it.  
And now America's challenge is straightforward.  
In the 21st Century, America must be a military superpower,

an export superpower and an economic superpower.

In this election, you'll hear two versions of how to do that. Theirs is to look inward, and try to protect what we already have. Ours is to look outward -- to open new markets, to prepare our people to compete, to strengthen our social fabric - - to save and invest -- so we can win.

It starts with a commitment to trade, by opening world markets to the fruits of American labor. No matter what my opponent says, American workers can still outwork and out-think anybody in the world.

And New Jersey knows what that's worth -- better than just about anyone, in fact, this state understands that job growth is tied directly to foreign trade and foreign investment.

Fred Nutt  
DOC  
377-3727  
225,500 employed by foreign firms;  
\$18.4 billion in foreign investment.

To the tune of almost a quarter-million jobs and nearly 19 billion dollars, in fact, thanks to foreign companies doing business here in your state.

With corporate citizens like Schering-Plough [SHEAR-ing PLOW] and Hoffman-LaRoche [LA-Roak] shoring up the community, you

Bob Hall  
(609)  
989-7888  
NJ State Chamber of Commerce

know that national economies are rapidly becoming one global economy.

Understanding that simple, profound fact led my administration to negotiate the North American Free Trade Agreement.

NAFTA will create the world's largest free-trade zone -- a \$6 trillion market, from the Yukon to the Yucatan -- and will create 300,000 American jobs, just in the short term.

When my opponent was asked about the agreement -- I believe he was the moderate Bill Clinton at the time -- he said it sounded pretty good. Then along came big Labor, and the liberal Bill Clinton reconsidered and said, well, maybe it doesn't sound so good after all.//

The current Bill Clinton says, "I'm reviewing it carefully, and when I have a definitive opinion I will say so."

Well, Walter Lippman said leadership means guarding a nation's ideals. And Peter Drucker said leadership is action.

But you know... nowhere have I seen leadership defined as - - "Hey -- I'll get back to you later."//

And by the way, when Governor Clinton did get back to America on the issue of a global economy, he said he wanted to tax foreign investment. It sounds politically appealing, but it would endanger every one of those New Jersey jobs provided by foreign companies.

David  
Walters  
x 3583

Detroit  
Economic  
Club  
Aug 21, 1992

So there's one choice, America. When he takes a stand at all, Governor Clinton stands for high trade walls around our borders -- keeping out high-wage jobs.//

And I stand for trade. Strong, free, fair trade.

There's a clear choice when it comes to getting the economy going again, too.

*Past  
Speeche*  
I spent half my career in the public sector, and half in the private sector... creating jobs and meeting a payroll... and I had the ulcers to prove it.//

I think that's a pretty good qualification for being President.

And what I learned as a businessman is that it's as plain as day that higher taxes don't create jobs. They destroy jobs.

I believe that government is already too big -- and spends too much of your money.//

That's why I've proposed freezing federal discretionary spending, and a plan to cap the growth of mandatory federal spending without ever touching Social Security. It would save *almost* \$300 billion over five years.

So far, Congress has balked at making these tough choices. So now I have a new idea. I want to give you -- the taxpayer -- the option of taking ten percent of your income tax -- and using it for one purpose alone... to reduce the budget deficit.//

*Bob  
Grady*  
And I'll cut taxes -- across the board. I've already vetoed one Democratic tax increase, and I'll veto another if I have to.//

Signed  
into

1970

1972

1974 loses

1976 win

1978 won

In fact, he's either been in public office or trying to get life in public office every year since 1974, when he was 27 years old. Fall 73 forward  
7/1  
4/6

Now... what about my opponent?

Well, he's been in the public sector practically all his professional life. Not long after his work on the McGovern campaign, he ran for office in his tender youth... and he's been at it ever since. 1 1/2  
" "  
2

~~The only time he hasn't been in office was four years he spent as a lawyer. And guess what? He spent those four years trying to figure out how he could get back on the public payroll.~~ 29 yrs.  
2 years as a lawyer  
Faculty Fall 73-77

And now Governor Clinton says he respects the small businessman. That's like a guy saying he loves to sail, but hates the water.//

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And it's reflected in his policies.

Last week when Tom Brokaw interviewed him, the first words out of the Governor's mouth were about advocating a tax increase.

"58 days" Tom Brokaw show Sept 6, 1992

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And he proposes \$220 billion in new government spending -- although Newsweek magazine says it might cost three times as much as he claims.

Of course, he says he only wants to tax the rich more. But you know, there aren't enough rich people in America to cough up the cash he wants to spend.

I ask New Jersey -- does this sound familiar?

I wish I could bring every American voter to New Jersey to see first-hand what a liberal governor and a liberal legislature in collusion can do to wreck an economy. When Governor Florio

was in cahoots with the Democratic legislature last session, together they drove this state into the ground.//

You know the drill all too well. They sound one way when they campaign. But it's tax and spend, tax and spend more... as soon as the votes are in the coffer.//

Remember Governor Kean's motto for this state? Well... today, every New Jerseyan knows all too well... a rubber-check legislature and a rubber-stamp executive are not -- "perfect together."//

*Bob Grady  
+  
NEXUS  
Search*

The solution to our economic challenge isn't raising taxes. It's creating more jobs.

I know that tourism is a big part of New Jersey's economy. And I know it creates thousands of jobs. And I also know that people don't come to New Jersey to see sludge and medical waste. (If they want to see those things... they can go to Arkansas.)

Well, I meant it when I came to <sup>Belmar</sup> the Jersey shore in '88 and promised to help clean up your beautiful beaches.

First, I promised to end ocean dumping of sewage sludge. We went right to work on it, and last June, the last barge that will ever dump sludge in this ocean sailed from New York Harbor.//

Ocean dumping is no more, and now, when tourists look out over the Jersey shore, they won't see sludge barges. They'll see sailboats.//

Second, I wanted to clean up the sewage coming from New York City and points beyond. We've invested two billion dollars a year to build new sewage treatment plants, and Tom Kean's

*Bob Grady*

✓  
✓  
✓  
✓  
Wastewater Treatment Trust has made great progress here in New Jersey.

*Grady*  
New York has been less responsive, so I put \$70 million in the Federal budget, both last year and this year, to get them moving. We're going to force them to build those plants so you don't have to put up with the City's sewage washing up on your shores anymore. And now, when people look out over the Jersey shore... they won't see sewage. They'll see swimmers.//

*Grady*  
And we're finally getting the garbage out of the water. We've given the EPA and the U.S. Army Corps of Engineers the resources to collect the refuse from Fresh Kills landfill in New York... and floatables from careless boaters... that end up on New Jersey's beaches. And when New Jerseyites look out over the Jersey shore... they won't see trash. They'll see tourists, spending money and having a ball on the beautiful New Jersey shore.//

That's what government can do when it confronts real problems... with real policies... based on real ideas -- not old formulas from the past.

Now, while my administration's helping deliver results on the Jersey shore, my opponent's talking a good game. But look at his record on the environment back in his home state.

Arkansas ranked a big five-oh -- dead last among the states -- for the quality of state environmental initiatives.

That's not all.

It ranked fourth-from-last per-capita in the toxic chemicals it releases into surface water... and in the bottom ten in chemicals released to the air...

It easily ranked in the bottom ten in its percentage of polluted rivers and streams...

And in the bottom ten in per-capita spending on cleaning the air.

That's the record, according to the Institute of Southern Studies in Durham, North Carolina...

And then there's the rumor that night-fishing's getting more and more popular in Arkansas these days... because it's so easy to spot the fish -- they glow in the dark.//

You know... my opponent reminds me of a tired old fellow who's looking in his medicine cabinet, trying to choose among a bunch of dusty old prescriptions that expired years ago.

Well, folks... old medicine won't cure our ills. Tax-and-spend won't solve our problems. It has no potency at all.//

I've seen it happen so many times before.

We've had some challenging times... but let's not retreat into the past, with tired, expired remedies.

Let's press forward... into a new century of global economics... where America can compete with the best... world-class goods and services abroad... and a secure and good life at home.

God bless New Jersey... and God bless the United States of America.

Outside Port Monmouth  
Major Highway  
Joe Krylos  
Dick Zimmer  
Tom Keane } Dave  
list?

Krylos intro  
Tom Keane intro POTUS

Banner?

ka ril us

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Kyrillos  
• Joe ~~Kyrillos~~ candidate  
for 6th district

• Cong Chris Smith  
• Kean

• Bob Franks  
  Republic State  
  Comm Chair  
• State Senate Pres -  
  Don Di Francesco  
• Assembly Speaker (Hi-tim)  
  Cherick Haytaian  
- Repub of NJ legislature  
  Members County  
- Monmouth Freeholder  
  Board

Middletown North  
" South  
Nottingham League  
Indian Country  
NJ Veterans  
• Mayor Rosemarie Peters  
• VFW Commander Neil Cassidy

To

MICHELE

Date

9-9-92

Time

# WHILE YOU WERE OUT

M

of

Phone

908 510 5655

Area Code

Number

Extension

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Message

NJ - New Jerseyans

Operator



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 N E W J E R S E Y

**FAX TRANSMISSION NOTICE**

**DATE:** 9/8/92  
**RECIPIENT NAME:** Carol  
**FIRM/OFFICE:** \_\_\_\_\_  
**PHONE:** \_\_\_\_\_  
**FAX:** 202 456-46218

**FROM:** Bill Palatucci *Cristyne Lutegano*  
**SUBJECT:** \_\_\_\_\_  
**NUMBER OF PAGES (INCLUDING COVER SHEET)** 5  
**MESSAGE:** The little league  
roster should follow.

**FOLLOW UP:** \_\_\_\_\_ **PLEASE CALL UPON RECEIPT**  
 \_\_\_\_\_ **NO REPLY NECESSARY**

**ANY PROBLEM WITH THIS TRANSMISSION PLEASE CONTACT:**

\_\_\_\_\_ **908/245-5005**

MEMO

To: Carol

From: Cristyne Lategano

Re: President's speech in Middletown, NJ  
September 9, 1992

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I realize that the President's speech will not be geared towards veterans, yet the location warrants some mention to the veterans and the key vets that will be in attendance. Attached is a copy of a fact sheet about the VFW and also our NJ vets for Bush/Quayle.

In attendance will be the Nottingham Allstars Little League Champions from Hamilton, NJ. They are the Eastern Regional Champs and went on to the "World Series" finals at Williamsport a few weeks ago. They first beat the Lake Charles, LA LL, then the LL from Holland, IN, but lost in the final to the Long Beach, CA.

Also in attendance will be Elliott Vernon, Republican Eagles, Presidential trust & Team 100 member. He is also a Viet Nam Vet who is very active in raising money for the New Jersey Viet Nam Veterans Memorial which should be completed in October of 1993.

# Withdrawal/Redaction Sheet

## (George Bush Library)

Document No. and Type	Subject/Title of Document	Date	Restriction	Class.
01. Fax	Cristyne Lategano to Carol, re: POTUS trip to Middletown Township [Veterans of Foreign Wars] Post 2179; contains personal address and telephone information. (3 pp.)	09/08/92	P-6, (b)(6)	

**Collection:**

**Record Group:** Bush Presidential Records  
**Office:** Speechwriting, White House Office of  
**Series:** Speech File, Backup  
**Subseries:**  
**WHORM Cat.:**  
**File Location:** VFW Event, Middletown NJ 9/9/92

<b>Date Closed:</b> 12/4/2004	<b>OA/ID Number:</b> 07580
<b>FOIA/SYS Case #:</b>	
<b>Re-review Case #:</b> 2004-2265-S	
<b>P-2/P-5 Review Case #:</b>	

<b>MR Case #:</b>	<b>Appeal Case #:</b>
<b>MR Disposition:</b>	<b>Appeal Disposition:</b>
<b>Disposition Date:</b>	<b>Disposition Date:</b>

### RESTRICTION CODES

<p><b>Presidential Records Act - [44 U.S.C. 2204(a)]</b></p> <p>P-1 National Security Classified Information [(a)(1) of the PRA]  P-2 Relating to the appointment to Federal office [(a)(2) of the PRA]  P-3 Release would violate a Federal statute [(a)(3) of the PRA]  P-4 Release would disclose trade secrets or confidential commercial or financial information [(a)(4) of the PRA]  P-5 Release would disclose confidential advise between the President and his advisors, or between such advisors [(a)(5) of the PRA]  P-6 Release would constitute a clearly unwarranted invasion of personal privacy [(a)(6) of the PRA]</p> <p>C. Closed in accordance with restrictions contained in donor's deed of gift.</p>	<p><b>Freedom of Information Act - [5 U.S.C. 552(b)]</b></p> <p>(b)(1) National security classified information [(b)(1) of the FOIA]  (b)(2) Release would disclose internal personnel rules and practices of an agency [(b)(2) of the FOIA]  (b)(3) Release would violate a Federal statute [(b)(3) of the FOIA]  (b)(4) Release would disclose trade secrets or confidential or financial information [(b)(4) of the FOIA]  (b)(6) Release would constitute a clearly unwarranted invasion of personal privacy [(b)(6) of the FOIA]  (b)(7) Release would disclose information compiled for law enforcement purposes [(b)(7) of the FOIA]  (b)(8) Release would disclose information concerning the regulation of financial institutions [(b)(8) of the FOIA]  (b)(9) Release would disclose geological or geophysical information</p>
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\* 1 PAGE 17 LINES JOB 60248 10067P \*  
\* 10:33 P.M. STARTED 10:33 P.M. ENDED 09/08/92 \*

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NIX, SUSAN  
SEPTEMBER 8, 1992  
11:26 P.M. EST

LEVEL 1 - 6 OF 21 STORIES

Copyright 1992 The New York Times Company  
The New York Times

June 29, 1992, Monday, Late Edition - Final

SECTION: Section B; Page 1; Column 2; Metropolitan Desk

LENGTH: 1462 words

HEADLINE: Ocean Dumping Is Ending, but Not Problems;  
New York Can't Ship, Bury or Burn Its Sludge, but No One Wants a Processing  
Plant

BYLINE: By MICHAEL SPECTER

Late this afternoon the ocean barge Spring Brook will slip quietly into the East River and head to sea, carrying for the last time one of America's ...

... deadline set for tomorrow, New York is the only city that still does it. For environmentalists and many politicians, the final barge journey will be a moment of triumph, one they say will make the planet a cleaner, healthier place.

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\* 1 PAGE 15 LINES JOB 60307 10067P \*  
\* 11:30 P.M. STARTED 11:30 P.M. ENDED 09/08/92 \*

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GROSSMAN, JENNIFER  
SEPTEMBER 9, 1992  
9:03 A.M. EST

LEVEL 1 - 1 OF 52 DOCUMENTS

Public Papers of the Presidents

Remarks to the American Legion in Phoenix, Arizona

28 Weekly Comp. Pres. Doc. 943

May 28, 1992

LENGTH: 1160 words

... prays for peace, for he must bear the deepest wounds and scars of war."

You've all been soldiers in the crusade of freedom, and this year I ask you to reenlist and help keep America what Lincoln called "the last best hope of Earth." For 200 years our veterans have fought for what is right and what is good, and I ask you to help me defend those values. And I thank you from the bottom of my heart.

I am very happy that the young kids now ...

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\* 1 PAGE 13 LINES JOB 63346 10067P \*  
\* 9:06 A.M. STARTED 9:06 A.M. ENDED 09/09/92 \*

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DATE: SEPTEMBER 9, 1992

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YOUR SEARCH REQUEST IS:  
CLINTON AND NO GOVERNMENT CAN EVER REPLACE THE MARKETPLACE

NUMBER OF STORIES FOUND WITH YOUR REQUEST THROUGH:  
LEVEL 1... 1

1ST STORY of Level 1 printed in FULL format.

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Federal News Service

SEPTEMBER 8, 1992, TUESDAY

SECTION: WHITE HOUSE BRIEFING

LENGTH: 3978 words

HEADLINE: REMARKS OF DEMOCRATIC PRESIDENTIAL CANDIDATE  
GOVERNOR BILL CLINTON OF ARKANSAS  
TO EMPLOYEE OWNERS OF  
STANDARD KNAPP, INC  
PORTLAND, CONNECTICUT

KEYWORD:  
CLINHTON CONNECTICUT

BODY:

GOV. CLINTON: (In Progress) -- overwhelming obstacles which all of you face and you know as much about as I do, the kinds of competition you've faced, how difficult it is to capitalize companies like this in tough times, the struggle to maintain markets and increase productivity.

Anyway, I have enjoyed that work and we've done a lot of it. And I wanted to come here because I was so impressed with the story of how this company was revitalized with a partnership between labor and management, with employee ownership, with the kind of spirit that our country needs to compete and win in the 21st century.

For more than a decade, as all of you know better than I do, we've been subject to very stiff competition in manufacturing. In the face of it productivity in manufacturing rose very sharply in the 1980s, thanks to people like you, at about four percent a year, helping us to compete with both the hard work, low wage countries, and the high skilled, high wage countries. In our state we adopted a manufacturing strategy that was specifically designed to help generate expansions in our state and maintain the job base. We provided an investment tax credit for anybody who invested \$5 million or more in expanding the manufacturing base, intensified our retraining programs, did a lot of work to support infrastructure -- roads and sewer and water systems needed for manufacturing; provide quality management services and other training programs to smaller manufacturers who couldn't get it on their own. And in the course of that I learned a lot about what it takes to maintain a manufacturing work force. In spite of all the productivity gains the percentage of our workers employed in manufacturing has continued to decline in America, and now rest at just a little over 16 percent of the work force. Slightly less than one in six Americans works in manufacturing. The comparative percentages for Japan and Germany are 28 and 32 percent.

Now just in the last four years we've lost 1.3 million manufacturing jobs and had a real decline in manufacturing wages of five percent. For the first time in American history in the last four years, employment in government has exceeded employment in manufacturing.

Unlike our competitors this nation has no national strategy, no comprehensive partnership between business and workers, and education and government to create the kinds of high wage, high growth jobs in manufacturing that I think are critical to our future not just because of the people like you who work in factories, but because of all those who depend on

Federal News Service, SEPTEMBER 8, 1992

it. And when we lose manufacturing jobs, if people don't go to work in other manufacturing jobs, as all of you know they tend to get jobs that pay lower wages with fewer benefits in ways that weaken the fabric of the communities in which they live.

What we've had in America is a series of unconnected piecemeal efforts and trickle-down economics. We do have a manufacturing strategy for example in defense, because we want to make most of our defense products here, for obvious reasons. We have had a partnership between government and business. You've seen it in Connecticut, where an enormous percentage of your work force has worked in defense industries. But you also see the down side of that, that if there is a defense cut and no corresponding effort to increase that investment somewhere else, then those manufacturing jobs are lost.

Under the theory that we have, I think it's pretty clear that we haven't supported manufacturing. The theory of trickle-down economics is that if taxes are made low enough on the highest-income individuals and the highest-income companies and the government does nothing else, all the right investment decisions will be made and manufacturing jobs will grow. That's our theory. Our competitor's theory is quite different. They believe that government has to support the free market with real incentives to always modernize plant and equipment, with intense support for constant retraining of the workforce, and with aggressive trade programs not just for larger companies, but for small- and medium- sized companies as well. One of the most interesting examples is what you find in the nation of Germany where medium- and small-sized manufacturers work together to support export markets that most small companies could never enter. And as a consequence of that, that country, which has about a third our population, has almost the same volume of exports that we do every year, because they're working together hand in glove: workers and management, business and education, and government.

Fifteen years ago, for example, we made 80 percent of the world's television sets and almost all of our telephones. Today we're down to 25 percent of our telephones and 10 percent of our TVs. We've seen industry after industry lose market share. And most Americans today are working longer work weeks for lower wages than they were making ten years ago. That is in no small measure caused by the decline of the percentage of our workforce in manufacturing. Just yesterday, President Bush had a great photo op walking across the wonderful bridge that connects Mackinac Island to the mainland in Michigan, a bridge that was built with steel from a mill that has closed in the last four years.

We have to decide as a country whether we want more people like you, whether we want to help people like you to do things like purchase your plants when they're in trouble, give you incentives to do that, clean out the legal barriers to do that, whether we want to help companies like this that are smaller manufacturers to constantly modernize their plant and equipment, have access to the latest research and development, and have incentives and support to retrain their workforce. I want to make one thing very clear: no person running for office can reasonably promise to make the American economy the way it used to be. You are a far more typical factory, for example, than these factories with four or five thousand employees. The average American factory now maxes out at 300 employees, and most people think it's good for productivity so that people like Art and Mike who know everybody that works in the plant, know the names of their spouses, know how many children they have, know when they're having troubles, to increase the kind of personal connections that lead to productivity.

No one can repeal the laws of change, which now dictate that the average 18-year-old American going into the workforce will change work eight times in a lifetime. And no government can ever replace the marketplace. The issue is

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whether America will have the kind of partnership between government and the private sector that will give us a high-wage, high-growth vital manufacturing society, one that will help us to win in the face of change instead of lose in the face of it. Now let me just give you one example, if I might, that doesn't have anything to do with your manufacturing sector.

Everybody knows we've lost a lot of auto jobs in the last ten years, and we've lost a lot of steel jobs in the last ten years. But if you look at the Germans and the Japanese, they still don't use any more people to make automobiles than we do. But when they move people out of automobiles, they moved into other manufacturing technologies with a future in manufacturing. When our people moved out of automobiles, they moved into the unemployment lines, and then, by and large, out of manufacturing because we did not have a strategy to maintain a constant effort to turn new ideas into new manufacturing jobs in the United States.

So I want to make it clear what I propose to do won't make it the way it used to be -- nobody can promise that, no one can promise to stop the laws of change. What we've got to do is decide how to make change our friend instead of our enemy. That is what you have done so well in this plant.

Building a new American manufacturing base is not going to be easy. It's going to take hard work and new solutions and constant effort. It's going to take continuous productivity increases, meaning fewer people will do the same work, and at the same time,

opening up new areas of work for Americans who want to be part of the productive workforce. We have simply got to become as able as other nations are at finding new manufacturing technologies and turning ideas into jobs in America.

Let me just give you one other idea. A lot of you may have at home, or your children may have at home a lap-top computer with a very thin screen. That thin screen is an American invention. The patent on it was held by an American small business person for years. Then Westinghouse bought it, then finally those screens were produced. There are now eight companies in the world that produce those screens. They are all in Japan. They are all providing high-wage, high-growth jobs in Japan. We're not talking about Mexico, we're not talking about low-wage competition. We're talking about a country that had a better system than we did for taking a good idea, giving the private sector patient capital for the time to develop an idea that would put people like you to work -- thousands and thousands of people like you to work. That idea should have been working in America. There ought to be eight factories in this country producing that American idea. And that's the sort of change that we have to make if we really want to move forward.

The kind of things we have to do, frankly, don't fall very well within political categories. They're not Democratic or Republican, or conservative or liberal. For example, when you had the employee buy-out here of the plant, was that a liberal or a conservative thing to do? It was liberal in the sense that it was change and different; it was conservative in the sense that it was the only way you could save your jobs. You were conserving what you had, right? Who cares, it worked. That's the point I -- what we've got to do is to look at the new world we're living in, with new ideas,

(MORE)

and find out what works. My plan is called, just for lack of a better term, Manufacturing for the 21st Century. It has a simple goal, to turn ideas that work into jobs that work in manufacturing, jobs for the last years of this century and jobs for the next century.

Federal News Service, SEPTEMBER 8, 1992

It is based on four simple, but proven, ideas: Give incentives for people to always modernize plant and equipment here, and fewer incentives to shut plants down and move them overseas. Extend the technologies that work in America to other companies that may not have access to them, especially small and medium-size companies that can't afford large research and development budgets on their own. Innovate. Constantly, constantly, constantly have the government spending the kind of money that our competitors do in supporting private research into new commercial technologies. And export. Involve not just big companies but small and medium-size companies in exporting and making sure that our country gets a fair shake.

My plan centers on helping the smaller and medium-size manufacturers, companies like this company, caught between the pressure of international competition against government-backed conglomerates and the demands of bigger clients.

Today we don't really have a national policy or a strategy or a commitment to help our manufacturers adjust to global change.

What we need to do is to go beyond what now seems to be the alternatives that you hear debated. Some people say do nothing and let's just see what happens. What that will mean is what's going on now. Companies like you get more productive and you survive, but overall, every year the percentage of the workforce in manufacturing goes down. So, some do well, but overall as a nation we're not continuing to maintain our manufacturing base.

Others say what we need to do is just have a protectionist policy and try to have America take care of itself. That doesn't work either. One in five of our jobs today is tied, directly or indirectly, to global trade. We can't put a wall around America. If we did, it would just slow the world's economic growth further and hurt us even more. What we've got to do is to have a new partnership. It makes sense to help people who are committed to being productive workers compete and win in the global economy.

First of all, let's talk about the incentives, and let's just take any company. I've been all over the -- like I said, I've spent a lot of time in manufacturing companies. I've had a lot of plants in my state shut down and move to Mexico. Let me tell you how the tax system works today. Suppose you're running a small American company and you need to buy a \$5 million piece of equipment or a \$10 million piece of equipment to modernize and increase productivity so you can stay in a place like Connecticut, where the cost of living is fairly high. And you have three choices. You can not buy the equipment, stay in Connecticut and go broke, you can buy the equipment, or you can shut the plant down and move it to a country like Mexico, where the labor costs are lower.

Now, here's how the tax system works today. If you buy the new piece of equipment you don't get an investment tax credit for a quicker write-off, but if you shut the plant down you get a deduction for the cost of shutting the plant down. Then when you start the plant up in another country you get loss carry forwards on your income tax for the years when you lose money. Then when you start to make money in the other country, as long as you keep the money in a separate bank, you never pay a penny of American income tax on it.

So I don't -- believe me, I don't think there was any evil spirit which designed this tax system. But our tax system was designed with no thought to the fact that we're in a global economy where we've got to fight for every last job we get. So I say we ought to copy our competitors and give more incentives for reinvesting in modern plant and equipment here, and fewer incentives for shutting the plants down and moving them abroad. If people want to invest abroad. If people want to invest abroad because that's good economics, that's one thing. But the tax system in America should work to benefit Americans without being protectionist. And that's what I call for by saying we ought to

Federal News Service, SEPTEMBER 8, 1992

have a permanent investment tax credit. (Applause.)

I also think we have got to encourage not only in a negative sense, in a positive sense, the continuous production of productive equipment. Senator Lieberman has been very outspoken on this issue, but we spend a great deal of money coming up with new products in the defense area. We do all this basic research and people come up with great ideas, and then they turn them into things like the Patriot missiles which will go through doors or down chimneys. We all saw that on television. And that is critical to our future national defense. We don't want the Patriot missiles manufactured anyplace else, but the VCR was an American idea, it's manufactured somewhere else. The flat screen for computers was an American idea, as I said, manufactured somewhere else.

We now have a list, the same list all the other advanced countries have, of the 20 to 25 technologies that will produce much of the high wage work of the 21st century. Everybody's got the same list. The issue is are we going to have all this work done in our laboratories, have our people come up with these ideas, and have then the jobs somewhere else? I don't think it has to be that way. So the second thing we have to do is to figure out how to turn these ideas into American jobs here at home with incentives and with extension work. and that leads me to the second point I want to make.

Over the next five years I think we ought to create 150 manufacturing extension centers and technology alliances throughout

this country. Japan has 172 such centers right now. We can move ahead of them if we move aggressively. These centers serve as incubators for new ideas, and they give an access to new ideas to small- and medium-sized manufacturers, things like what we did in Arkansas by taking in to all the manufacturing companies that wanted it ideas for new energy efficiency, ideas for total quality management. We've got plants in our state where 100 percent of their profit now over last year is due not to increased sales but to reduced energy usage because of the kinds of extension work that we've done.

Now, I'm very partial to this idea because I grew up in an agricultural state. And when I was a boy, the agricultural extension service in America played a major, major role in increasing the productivity of farmers all across the country. They didn't get in the way of private agriculture; they simply supported private agriculture with the best ideas. Today we're still spending over a billion dollars a year in agricultural extension and only \$18 million in manufacturing extension, which is 20 percent of our gross national product. There is no way in the world that a company with 200 employees will ever be able to afford to do some of the things on its own that with just a little bit of money you could provide services for through manufacturing extension networks modelled on the agricultural extension service. There are now seven of them in this country, thanks to Senator Ernest Hollings of South Carolina. If we can prevail in this election, we can put another 170 out there. These kinds of extension centers can fill the technological gaps that companies have.

And they can also serve another very valuable purpose, and that is to help to retrain the scientists and engineers who won the Cold War who are now being laid off to do work to rebuild the American economy here at home. There are 200,000 unemployed defense workers, technicians, scientists, and engineers in California alone today. And these people have all this incredible potential to add to our national wealth, but we don't have a system for moving them from the defense sector into the non-defense sector. The extension centers will help to do this. Let me just tell you that some people say, "Well, how much money are you going to spend on this?" I propose to spend up to \$500 million a year five years from now. You may think that's a lot of money, but let me tell you today Germany spends seventy times more on research and development to help private industry than we do per capita. That's the kind of competition we're up against. The

Federal News Service, SEPTEMBER 8, 1992

overall research and development budget for Japan is twice ours even though they've got half our population. We have got to do these things if we want to catch up and compete.

(MORE)

even though they've got half our population. We have got to do these things if we want to catch up and compete. In the post Cold War world the people who work in partnership are going to win as nations just like you win in this plant because you've worked in partnership.

The last thing I want to say is we've got to launch a national export campaign to benefit small and medium-sized producers. We've got mounting trade deficits which we can do something about if we'd just quit importing as much foreign oil. And I've talked about that on other occasions. But we've got to understand that our future economic security and national security rests on our ability to compete in a global marketplace. Our government, listen to this, spends more today promoting the exports of almonds and walnuts than promoting all manufacturing exports to Japan, just to Japan, a big market for us.

Now there's something wrong with that. I mean I'm all for exporting almonds and walnuts. I don't want to get in trouble with the people that raise them, but there is something wrong with that when you realize the enormous potential we have for exports for small and medium-size manufacturers. We ought to strengthen the export sections of our foreign embassies and help American manufacturers sell abroad just like all of our competitors do. We ought to strip away unnecessary export controls and reduce the incredible bureaucratic mess that surrounds a lot of them. When certain technologies are already available throughout the world, Americans ought to be able to sell them just like other countries, but they can't today.

We've got to strip away -- I'll say this again -- we've got to strip away our ideological blinders. A lot of what we have to do does not fit neatly into somebody's notion of a political party platform of 10 or 15 years ago. We've got to look at the world we're facing today and go after it. We've got to get rid of regulations that don't make sense, and we've got to permit our companies to join together and do common research and development in global competition as long as it doesn't affect their competitive pricing here at home. For too many years we have just sat by while other nations have moved swiftly beyond us. We've got to have a new strategy and it's got to be based on the proposition that since Americans are working harder than most countries, we ought to be able to be more productive and we ought to be able to make more money, and that when there is American teamwork and American ingenuity and American sense of can-do spirit and a sense of competitiveness we ought to be winning. We should not be punished by having manufacturing productivity grow and then having a percentage of our work force in manufacturing drop. We shouldn't be punished by seeing our productivity go up and our wages go down.

For 89 years this plant has seen thousands of men and women come through its doors to earn a living. It has supported the dreams of countless families. It would be a real tragedy if future American families didn't have those same ideas and those same opportunities.

Mike was telling me back here when we were talking, when Art was making his remarks, that his niece Carlene works here on the same shop floor doing the job that her uncle used to do. That's the sort of commitment we ought to make to America, that generation after generation should have the opportunity to make things.

My granddaddy used to tell me that in the Great Depression in Arkansas people were so poor that they took in one another's washing for a living. (Laughter.) Now that is what would happen to America if nobody made anything. There are

Federal News Service, SEPTEMBER 8, 1992

people who really believe it doesn't matter if we have manufacturing jobs in America. There are people who seriously say we could have 100 percent service economy. They have not examined the economic realities in which we live. We need a manufacturing base. We need more companies like this one. I have done my best in this election to offer a responsible strategy for manufacturing, one which we're releasing in greater detail today, and one which is also contained in this little book that Senator Gore and I put together of our various positions in this campaign, called "Putting People First". I hope every one of you for the next 56 days, whatever your political party, will think about this. I want you to think about what it took to put this plant back together in the tough years of the 1980s and the kind of things you have to do today to stay ahead of the curve. And I want you to think about what we should do to make sure that people who do what you do are rewarded for their work and their effort, and that this country does not become a second-rate economic power after we won the Cold War because we simply didn't have the vision and the will to do what it takes to maintain our manufacturing base. I am determined to see that we do. Thank you very much. (Cheers and applause.)

END

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\* 8 PAGES 353 LINES JOB 63730 10067P \*  
\* 9:43 A.M. STARTED 9:45 A.M. ENDED 09/09/92 \*

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SEND TO: NIX, SUSAN MICHELE  
WHITE HOUSE COMMUNICATIONS OFFICE  
OLD EXECUTIVE OFFICE BUILDING  
ROOM 111 1/2  
WASHINGTON, DISTRICT OF COLUMBIA 20500

\*\*\*\*\* 63734 \*\*\*\*\* BEGIN PRINTOUT \*\*\*\*\* SEPTEMBER 9, 9:46 A.M. \*\*\*\*\*  
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NIX, SUSAN  
SEPTEMBER 9, 1992  
9:36 A.M. EST

## Government Computer News 1990 IAC

... irrelevant. Churchill was never irrelevant."

The third step, and the crucial one that many would-be leaders fail to take, is commitment. Donald H. McGannon, a corporation executive, put it this way: "Leadership is action, not position."

You not only have to have something to say, but you also have to commit yourself publicly to those you hope will follow you, to those who will ...

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\* 1 PAGE 7 LINES JOB 63734 10067P \*  
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NIX, SUSAN  
SEPTEMBER 9, 1992  
12:22 P.M. EST

## LEVEL 1 - 1 OF 2 DOCUMENTS

## Public Papers of the Presidents

Statement on House of Representatives Action on Tax  
Legislation

28 Weekly Comp. Pres. Doc. 366

February 27, 1992

LENGTH: 184 words

... down a familiar path; they voted to raise taxes. They voted against creating jobs and stimulating the economy. Instead of voting to provide greater opportunities for all Americans, they voted to saddle the economy with a \$ 100 billion tax increase.

In my State of the Union Address I asked Congress to put politics aside and pass my economic growth plan by March 20th. It's a plan that will create jobs and ...

## LEVEL 1 - 1 OF 3 DOCUMENTS

## Public Papers of the Presidents

## Remarks to Federal Express Employees in Memphis, Tennessee

Weekly Comp. Pres. Doc. 409

March 5, 1992

LENGTH: 1723 words

... per taxpayer, they will raise another \$ 100 billion in taxes. And they call that \$ 100 billion new revenues. And I have another word for it: your money. [Laughter]

No matter how the the Democrats try to dress it up, any economist can tell you the last thing we need right now is a \$ 100 billion tax hike. So if the Democrats in Congress want to send that bill to me, I've got a message for them: I will veto it, absolutely, positively, overnight.

No, the American people have had enough of the old tax-and-spend, and they want to ...

## LEVEL 1 - 2 OF 3 DOCUMENTS

## Public Papers of the Presidents

Remarks at a Bush-Quayle Fundraising Luncheon in Tampa,  
Florida

28 Weekly Comp. Pres. Doc. 394

March 4, 1992

LENGTH: 2964 words

... cents a day in temporary tax relief for 2 years, for individuals, paid for, typically, by a large, permanent tax increase. And over in the Senate, the bill the Democrats are working on is not much better than the one in the House. Its centerpiece is a huge tax increase. And the last thing our economy needs now is a \$ 100 billion tax hike.

And we drew a line in the sand in the Persian Gulf and kept our word. And I'll draw another line in the sand right now. If the Democrats send me a monstrosity like the bill that passed through the House, I will send it right back, vetoing it the day that I get it. We are not going to let that happen to the taxpayer ...

## LEVEL 1 - 3 OF 3 DOCUMENTS

## Public Papers of the Presidents

Remarks at a Bush-Quayle Fundraising Dinner in Miami,  
Florida

28 Weekly Comp. Press. Doc. 402

March 4, 1992

LENGTH: 2422 words

... 25 cents a day in temporary tax relief for 2 years, paid for, typical of them, by a large permanent tax increase. Now, over in the Senate, the bill the Democrats are working on is not much better than the one that's in the House. And its centerpiece is a huge tax increase. The last thing our economy needs now is a \$ 100 billion tax hike, and they are not going to get it.

Zach alluded to this, we drew a line in the sand in the Persian Gulf, and we kept our word. So I'll draw another line in the sand right ...

LEVEL 1 - 8 OF 11 STORIES

Copyright 1992 Investor's Business Daily, Inc.  
Investor's Business Daily

August 12, 1992

SECTION: Investor's Corner; Pg. 1

LENGTH: 1274 words

HEADLINE: Markets Rally As Bush's Popularity Sinks

BYLINE: By Virginia Munger Kahn, Investor's Daily, In New York

... Carter, and the tax burden on Americans is now heavier than anytime since World War II, Melcher wrote.

But Clinton will be even worse, according to Melcher. Not only has he said he would pass several of the bills Bush has vetoed, but his economic plan entails close to \$ 100 billion in tax increases and \$ 80 billion in spending on infrastructure.

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\* 3 PAGES 74 LINES JOB 65989 10067P \*  
\* 12:32 P.M. STARTED 12:32 P.M. ENDED 09/09/92 \*

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(Askew/Nix)  
September 8, 1992  
10:00 P.M.  
JERSEY

PRESIDENTIAL REMARKS: VFW HALL EVENT  
MIDDLETOWN, NEW JERSEY  
SEPTEMBER 9, 1992  
2:35 P.M.

Thank you, Tom ((Kean)), and hello, everyone. I'm delighted to be back in the warm hospitality of the Garden State.

I was not far from here almost exactly four years ago. I was campaigning for the Presidency, and at the time, our world was a very different place, largely because of one huge factor:

A nuclear Sword of Damocles hung over our children's heads.

Well, today, I return to this beautiful Garden State to say something no President could ever say before: The Cold War is over. And freedom finished first.//

Thanks to the sustained effort of brave men and women like the veterans here today... now our kids can go to sleep without nuclear holocaust haunting their dreams.

Thanks to folks like <sup>veteran</sup> Bill Dennisson, who's 82 and came here tonight... just to flirt with the girls.//

Does our children's peace of mind mean anything?

You bet it does. We should be proud to have made it happen.

Now, America's challenge is straightforward.

In the 21st Century, America must be a military superpower, an export superpower and an economic superpower.//

In this election, you'll hear two versions of how to do that. Theirs is to look inward, and try to protect what we

already have. Ours is to look outward -- to open new markets, to prepare our people to compete, to strengthen our social fabric - - to save and invest -- so we can win.

My agenda starts with a commitment to trade, by opening world markets to the fruits of American labor. No matter what my opponent says, American workers can still outwork and out-think and out-create anybody in the world.//

And New Jersey knows what that's worth -- better than just about anyone. In this state alone, more than a quarter-million jobs are tied to foreign investment and millions more to exports.

Understanding the reality of the global economy led me to negotiate the North American Free Trade Agreement.

NAFTA will create the world's largest free-trade zone -- a \$6 trillion market, from the Yukon to the Yucatan -- and will create 300,000 American jobs -- that's just in the short term.//

My opponent used to support it. Now he says, "I'm reviewing it carefully; when I have a definitive opinion I will say so."

Well, Walter Lippmann said leadership means guarding, and I quote, "a nation's ideals." ~~It's also been said that~~ And Peter Drucker said, quote,

"Leadership is action."

And Donald McGannon said, quote,

But you know... nowhere have I seen leadership defined as - - "Hey -- I'll get back to you later."//

There's a clear choice when it comes to getting the economy going again, too.

I spent half my career in the public sector, and half in the private sector... running a small business -- and I had the

Westinghouse  
ton McGannon  
died  
1984  
Broadcasting  
&  
Cable

ulcers to prove it. Well, I think meeting a payroll is a pretty good qualification for being President.//

And what I learned as a businessman is that it's as plain as day that higher taxes don't create jobs. They destroy jobs.

I believe that government is already too big -- and spends too much of your money.//

That's why I've proposed freezing discretionary spending, and a plan to cap the growth of mandatory spending without touching Social Security. That cap would save almost \$300 billion over five years.

So far, Congress has balked at making these tough choices. I want to give you -- the taxpayer -- the option of taking ten percent of your income tax -- and using it for one purpose alone... to reduce the budget deficit.// Let's get the crushing weight of debt off our kids' backs.//

And then I'll take the savings and cut taxes -- across the board. I've already vetoed one Democratic tax increase, and I'll veto another if I have to. (I've got my pen right here.)//

Now... what about my opponent?

Well, he's been in the public sector practically all his professional life. He caught the bug during his work on the McGovern campaign, and he's been at it ever since.

In fact, he's either been in public office -- or trying to get into public office -- ever since he was 27 years old.

?  
And just yesterday, Governor Clinton said, "No government can never replace the marketplace." He sounds like he respects

CNN  
Sept

and understands the small businessperson. Well... that's like a guy saying he loves to sail, but he's never seen the water.//

And it's reflected in his policies.

Last week when Tom Brokaw interviewed him, the first words out of my opponent's mouth were "I advocate a tax increase."

Specifically, he means \$150 billion -- just for starters. And he proposes \$220 billion in new government spending -- although Newsweek magazine says it might cost three times as much as he claims. They called Clinton's plan an "economic fantasy."

Of course, he says he only wants to tax the rich. But you know, there aren't enough rich folks to pay for his programs.

And he endorsed the \$100 billion tax increase passed by the Congressional Democrats this year. He's for it. I'm against it. Who do you think is right?//

I ask New Jersey -- does this saxophone song sound familiar?

I wish I could bring every American voter to New Jersey to see first-hand what a liberal governor and a liberal legislature can do to wreck an economy. When Governor Florio was in cahoots with the Democratic legislature last session, they acted like every day was April 15.//

Remember Governor Kean's motto for this state? Well, today, every New Jerseyan knows all too well: a rubber-check legislature and a rubber-stamp executive are -- "NOT... perfect together."//

(Tom -- sorry I can't say it like you do. Must be all that time I spent in Texas.)//

We need tax incentives to get this economy moving. And by the way, if you'd send me Joe Kyrillos (kuh-RULL-us) and a few more like him, I'd be using my pen not to veto tax hikes, but to sign tax cuts into law.

The solution to our economic challenge isn't raising taxes. It's creating more jobs.

I know that tourism is a big part of New Jersey's economy. And I know it creates thousands of jobs.

So I came to ~~the Jersey shore~~ <sup>Belmar</sup> in '88 and promised to help clean up your beautiful beaches. And I meant it.

First, I promised to end ocean dumping of sewage sludge. Last June, the last barge that will ever dump sludge in this ocean sailed from New York Harbor.//

Ocean dumping is no more. When tourists look out over the shore, they won't see sludge barges. They'll see sailboats.//

Second, I wanted to clean up the sewage coming from New York City and points beyond. We're ~~we're~~ going to force New York to build those sewage plants so you don't have to put up with their sewage washing up on your shores and ruining your vacations.//

And we're finally getting the garbage out of the water.

That's what government can do when it confronts real problems... with real policies... based on real ideas -- not old formulas from the past.

Now, while my administration's helping deliver results on the Jersey shore, my opponent's talking a good game. But look at his record on the environment back in his home state.

According to the Institute of Southern Studies, Arkansas ranked dead last for environmental initiatives.

In the amount of toxics they dump into surface water, per capita, they were 47th.

But they did better in the amount they dump into the air -- they jumped all the way up to 42nd./

And they were way up there at 42 in the percentage of rivers and streams that are polluted, too.

(And there's the rumor that night-fishing's getting more and more popular in Arkansas these days... because it's so easy to spot the fish -- they glow in the dark.)//

What if he does to America what he did to Arkansas? Why would you want to let him?//

You know... my opponent reminds me of a tired old fellow who's looking in his medicine cabinet, trying to choose among a bunch of dusty old prescriptions that expired years ago.

Well, folks... old medicine won't cure our ills. Tax-and-spend won't solve our problems. But it might kill the patient.//

Let's not retreat into the past, with tired, expired remedies. Let's press forward... into a new century of global economics... where America can compete with the best... and win a secure and good life at home.

Thank you... God bless New Jersey... and God bless the United States of America.

**BUSH 92 QUAYLE**  
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 N E W J E R S E Y

**FAX TRANSMISSION NOTICE**

DATE: 9-8-92  
 RECIPIENT NAME: Michelle Nix  
 FIRM/OFFICE: Speechwriting  
 PHONE: 202-456-7750  
 FAX: 202-456-6218

\*\*\*\*\*

FROM: Bill Palatucci / P. Cuba  
 SUBJECT: Comments on Little League Changes from N.J.  
 NUMBER OF PAGES (INCLUDING COVER SHEET) 3  
 MESSAGE: As per our conversation.

FOLLOW UP:  PLEASE CALL UPON RECEIPT  
 NO REPLY NECESSARY

ANY PROBLEM WITH THIS TRANSMISSION PLEASE CONTACT:

908/245-5005

# Withdrawal/Redaction Sheet

## (George Bush Library)

Document No. and Type	Subject/Title of Document	Date	Restriction	Class.
02. Fax	Bill Palatucci/ P. Cuba to Michelle Nix, re: Comments on Little League Champs from N.J.; contains personal address and telephone information. (1 pp.)	09/08/92	P-6, (b)(6)	

**Collection:**

**Record Group:** Bush Presidential Records  
**Office:** Speechwriting, White House Office of  
**Series:** Speech File, Backup  
**Subseries:**  
**WHORM Cat.:**  
**File Location:** VFW Event, Middletown NJ 9/9/92

<b>Date Closed:</b> 12/4/2004	<b>OA/ID Number:</b> 07580
<b>FOIA/SYS Case #:</b>	
<b>Re-review Case #:</b> 2004-2265-S	
<b>P-2/P-5 Review Case #:</b>	

<b>MR Case #:</b>	<b>Appeal Case #:</b>
<b>MR Disposition:</b>	<b>Appeal Disposition:</b>
<b>Disposition Date:</b>	<b>Disposition Date:</b>

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09/08/92

16:31

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HAMILTON POLICE

☐003

September 8, 1992

Chris,

The Nottingham Little League Team from Hamilton, New Jersey, won the 1992 New Jersey State Little League Championship. They travelled to Connecticut where they participated in the Eastern Regionals and became Eastern Regional Champions.

The Eastern, Southern, Central and Western Champions competed in the Little League World Series in Williamsport, Pa. - August '92.

The Nottingham Team defeated the Southern Regional Champions, Lake Charles, La. and defeated the Central Regional Champions, Holland, Ill.

The final game was held between Nottingham from Hamilton, New Jersey, and Long Beach, from Long Beach, California.

The games are 6 inning games. The Nottingham pitcher, Adam Formosa had a no-hitter going into the top of the 6th inning when he gave up his first hit, a homerun!! Long Beach defeated Hamilton, 1-0 and the rest is history.



NJ/PA  
Askew/Walters

September 4, 1992

MEMORANDUM TO: GARY FOSTER  
FROM: DOUG DUVALL  
SUBJECT: SURVEY REPORT FOR MIDDLETOWN, NEW JERSEY  
WEDNESDAY, SEPTEMBER 9, 1992

EVENT SCENARIO:

The President will fly via Marine One from Philadelphia, Pennsylvania to Middletown, New Jersey. Marine One could land at Earle Naval Weapons Station and motorcade 5 minutes to the Middletown Township VFW Hall in Port Monmouth, New Jersey. The President will attend an outdoor rally of 5,000 + people and give a speech on the economy and the environment. After the event, the President will motorcade back to the landing zone, helicopter to Philadelphia and fly via Air Force One to Washington.

PROPOSED EVENT SITE:

Bill Palatucci, New Jersey Bush Quayle E.D., wanted to have the rally in Middletown or Red Bank, N.J. so the President could emphasize in his speech the successful cleanup of the Jersey shore. The rally site in Red Bank, the parking lot of the Molly Pitcher Inn, had too many security concerns (open marina, hotels, apartments and the highway). Therefore, we opted for having the rally in township of Middletown which has a population of approximately 50,000 and is close to the shore.

The VFW hall, located on 1 Veterans Lane in Port Monmouth, NJ, is the most accessible and familiar location. I propose we have the event in the back parking lot of the VFW Post. The President could arrive at a side entrance and enter the hall for a brief hold. He could then be brought to the rear of the hall for an off stage announce. The dais could be set up with its back to the hall facing the large parking lot.

The parking lot is quite large and could hold a crowd of 15,000. Bill Palatucci expects to be able to raise a crowd of over 5,000. The event can easily be framed with bleachers, refreshment trucks, entertainment stages, school buses, etc. With the VFW hall behind the stage there is no natural backdrop. Bunting, flags and a banner should give off a rally atmosphere.

There is plenty of room so the press platform can be at

# Withdrawal/Redaction Sheet

## (George Bush Library)

Document No. and Type	Subject/Title of Document	Date	Restriction	Class.
03. Memo	Doug Duvall to Gary Foster, re: Survey Report for Middletown, New Jersey; personal information redacted. (1 pp.)	09/04/92	P-6, (b)(6)	

**Collection:**

**Record Group:** Bush Presidential Records  
**Office:** Speechwriting, White House Office of  
**Series:** Speech File, Backup  
**Subseries:**  
**WHORM Cat.:**  
**File Location:** VFW Event, Middletown NJ 9/9/92

<b>Date Closed:</b> 12/4/2004	<b>OA/ID Number:</b> 07580
<b>FOIA/SYS Case #:</b>	
<b>Re-review Case #:</b> 2004-2265-S	
<b>P-2/P-5 Review Case #:</b>	
<b>MR Case #:</b>	<b>Appeal Case #:</b>
<b>MR Disposition:</b>	<b>Appeal Disposition:</b>
<b>Disposition Date:</b>	<b>Disposition Date:</b>

### RESTRICTION CODES

**Presidential Records Act - [44 U.S.C. 2204(a)]**

- P-1 National Security Classified Information [(a)(1) of the PRA]
- P-2 Relating to the appointment to Federal office [(a)(2) of the PRA]
- P-3 Release would violate a Federal statute [(a)(3) of the PRA]
- P-4 Release would disclose trade secrets or confidential commercial or financial information [(a)(4) of the PRA]
- P-5 Release would disclose confidential advise between the President and his advisors, or between such advisors [(a)(5) of the PRA]
- P-6 Release would constitute a clearly unwarranted invasion of personal privacy [(a)(6) of the PRA]

C. Closed in accordance with restrictions contained in donor's deed of gift.

**Freedom of Information Act - [5 U.S.C. 552(b)]**

- (b)(1) National security classified information [(b)(1) of the FOIA]
- (b)(2) Release would disclose internal personnel rules and practices of an agency [(b)(2) of the FOIA]
- (b)(3) Release would violate a Federal statute [(b)(3) of the FOIA]
- (b)(4) Release would disclose trade secrets or confidential or financial information [(b)(4) of the FOIA]
- (b)(6) Release would constitute a clearly unwarranted invasion of personal privacy [(b)(6) of the FOIA]
- (b)(7) Release would disclose information compiled for law enforcement purposes [(b)(7) of the FOIA]
- (b)(8) Release would disclose information concerning the regulation of financial institutions [(b)(8) of the FOIA]
- (b)(9) Release would disclose geological or geophysical information

head-on position if desired. Inside the VFW hall itself there is ample room for a filing center and holding rooms.

The event would be open to the public. Tickets could be given out for a VIP section, but the event should be open for families, VFW members, Rotary clubs, businessmen and women, and citizens of Monmouth County.

CONTACTS:

Bill Palatucci, Bush Quayle - N.J.,  
908/245-5005 o [REDACTED]

Joe Cardoza, Hall Manager at VFW Post 2179  
201/787-6045 hall [REDACTED]

- P-6, (b)(6)

September 7, 1992

MEMORANDUM

TO: TIM McBRIDE  
DAVID BATES

FROM: KAREN GROOMES

SUBJECT: SITE SURVEYS

---

Attached for your information is the ~~site~~ survey for Middletown, New Jersey. Also, I have attached a copy of the old site survey for Washington and Oregon.

U.S. Dept. Publication  
Business America

Pharmaceutical profits

3777  
3777  
Trade  
Nuff

Dave Anderson

(908) Middlebury Ctr

(908) 521-3366

(703) 524-6301

~~Bill Bell~~

Soemus ~~left~~

VFW Hall

Phillips GmbH (electronic)

Middlebury, NJ

Be Rally

Quote NAFTA - I'll get back to you

Johnson - Johnson leadership

point # jobs - how # fact

\$ result

foreign investment

per annum

2 or 3 biggest

foreign companies

Massive  
F&D  
Centrus

BMC

Organ

Jubman

facts

Middlebury

State Chamber

Mr. Maxwell  
Velin  
Jubman

Bill Haden (908) 999-1558  
State Chamber  
Mr. Bob Hall

\* 5

Levee Brothers

4

3

2

1

Hoffman - La Roche

Schering-Plough Pharm

\* 6

LEVEL 1 - 2 OF 9 STORIES

Copyright 1992 Cable News Network, Inc.  
All rights reserved  
CNN

Crossfire

June 22, 1992

TYPE: Show; Interview

SECTION: News

LENGTH: 4906 words

... nothing for the economy, it won't create jobs, it will do almost nothing now, and it will probably be dangerous and harmful for the longer term. It's a move toward more government micro management of the economy. Every time there's a statement in here the government's going to target this, some border commission is going to decide this and replace the marketplace. There's a statement of principle in here from Governor Clinton, he believes in the market, but every chance he has to move away from the market, he does. That's number one. Number two, I think it's pretty naive, Juan, ...

... always happens.

—Laurence J. Peter

... to a jaundiced eye.

—Alexander Pope

... way of doing something, someone

... not always to the swift, nor the battle  
... way to bet.

—Damon Runyon

... service them, confuse them.

—Harry S Truman

... weakness in the seat of power,  
... seals and bribes and compromising

—Barbara Tuchman

... boss" is like asking "Who ought  
... Obviously, the man who can sing

... shall fall into the ditch.

—The Bible (Matthew 15:14)

... who keeps his ear to the ground.

—James H. Boren

... He found it less exciting./But  
... His place was at the fore, O.

—W. S. Gilbert

... situation.

—Donald H. McGannon

... the greater the number composing  
... the man who will in fact direct their

... Hamilton (1757-1804)

... have very brilliant men in charge of  
... of ordinary men.

... Thucydides (471?-401 B.C.)

... you must lead your own generation,

... in creating the state of mind that is

Not to decide is to decide. —Harvey Cox

Leaders are the custodians of a nation's ideals, of the beliefs it cherishes, of its permanent hopes, of the faith which makes a nation out of a mere aggregation of individuals. —Walter Lippmann

I must follow the people. Am I not their leader?

—Benjamin Disraeli (1804-1881)

There go my people. I must find out where they are going so I can lead them. —Alexandre Ledru-Rollin (1807-1874)

\* \*

Reason and judgment are the qualities of a leader.

—Tacitus (55?-130?)

Charlatanism of some degree is indispensable to effective leadership. —Eric Hoffer

LEARNING

He not only overflowed with learning, but stood in the slop. —Sydney Smith (1771-1845)

Anyone who stops learning is old, whether at twenty or eighty. Anyone who keeps learning stays young. The greatest thing in life is to keep your mind young. —Henry Ford

Never learn to do anything: if you don't learn, you'll always find someone else to do it for you. —Mark Twain

Learning preserves the errors of the past, as well as its wisdom. For this reason, dictionaries are public dangers, although they are necessities. —Alfred North Whitehead

He learned the arts of riding, fencing, gunnery,/And how to scale a fortress—or a nunnery.

—George Gordon, Lord Byron (1788-1824)

Personally I'm always ready to learn, although I do not always like being taught. —Winston Churchill

The brighter you are, the more you have to learn.

—Don Herold

Learned men are the cisterns of knowledge, not the fountainheads. —James Northcote (1746-1831)

We see then how far the monuments of wit and learning are more durable than the monuments of power, or of the hands. For have

To Michele

Date 9-8 Time 5:20

**WHILE YOU WERE OUT**

M. Fred Nutt

of Commerce Dept

Phone 377-3727

Area Code      Number      Extension

TELEPHONED	<input checked="" type="checkbox"/>	PLEASE CALL	<input checked="" type="checkbox"/>
CALLED TO SEE YOU	<input type="checkbox"/>	WILL CALL AGAIN	<input type="checkbox"/>
WANTS TO SEE YOU	<input type="checkbox"/>	URGENT	<input type="checkbox"/>

RETURNED YOUR CALL

Message \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

[Signature]  
Operator



23-021 - 200 SETS  
23-421 - 400 SETS

CARBONLESS

X jobs

X dollars

~~19,000~~

377-3727

Under Secretary  
Eco Affairs

The fish are  
lining up along  
the interstate  
w/ signs ~~one sign extended~~  
"Oklahoma ~~gills extended~~  
Missouri or Bust"

15/11/88

15/11/88  
where: ...  
...

~~15/11/88~~

607-989-7888

N.J. Chamber of Commerce

Mr. Hall

Michelle -

3:35 pm  
Tuesday

see 9/8 sp wj

3:20 pm

(Askev/Nix)  
September 8, 1992  
2:45 P.M.  
JERSEY

PRESIDENTIAL REMARKS: VFW HALL EVENT  
MIDDLETOWN, NEW JERSEY  
SEPTEMBER 9, 1992  
((TIME??))

TD - Provost/Askev

A quick edit  
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((Acknowledgements, humor.))

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At the time, our world was much different. A nuclear sword  
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tax date  
(not the 128)

Today, I return to this beautiful Garden State to say  
something no President could ever say before: The Cold War is  
over. And freedom finished first.

(Or say after all  
that complaining  
by congress  
announced  
it was  
127,  
not 128)

Now our kids can go to sleep now without the specter of  
nuclear holocaust in their dreams. Does that mean anything? You  
bet it does.

okk sp

Now America's challenge is straightforward. In the 21st  
Century, America must <sup>be</sup> remain a military superpower, an export  
superpower and an economic superpower.

RBZ

In this election, you'll hear two versions of how to do  
that. Theirs is to look inward, and protect what we already  
have. Ours is to look outward -- to open new markets, prepare  
our people to compete, to strengthen <sup>our social fabric</sup> the American family -- to  
save and invest -- so we can win.

Pls  
use  
the  
convention  
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It starts with a commitment to trade, by opening world  
markets to the fruits of American labor.

New Jersey knows what that means -- better than just about anyone, in fact. This state understands that job growth is tied directly to foreign trade and foreign investment -- to the tune of ((X jobs and X dollars as result of foreign investment in NJ)).

New Jersey is home to ((biggest foreign companies)) because you went out and fought to bring them here. You understand that the world's economies are rapidly becoming one global economy.

Understanding that simple, profound fact led my administration to negotiate the North American Free Trade Act. NAFTA would create ~~one of~~ <sup>2</sup> the world's largest free-trade zones - - a \$6 trillion market, from the Yukon to the Yucatan -- and would create 300,000 American jobs just in the short term.

When my opponent was asked about the ~~treaty~~ <sup>agreement</sup>, he said, "I'm reviewing it carefully, and when I have a definitive opinion I will say so."

Well, ((Thomas Jefferson said, "Leadership is ... "). And Peter Drucker said, "Leadership is action."

But you know... nowhere do I see leadership defined as -- "I'll get back to you later."

And by the way, when Governor Clinton did get back to America on the issue of a global economy, he said he wanted to tax foreign investment. It sounds politically appealing, but it would endanger every one of those New Jersey jobs provided by a foreign company.

So there's one choice, America. I stand for trade. Strong, free <sup>fair</sup> international trade. Governor Clinton stands for protectionism -- when he takes a stand at all.

There's a clear choice when it comes to getting the economy going again, too.

I spent half my career in the public sector, and half in the private sector... creating jobs and meeting a payroll... and I have the ulcers to prove it. I think that's a pretty good qualification for being President.

And what I learned as a businessman is that it's as plain as day that higher taxes don't create jobs. They destroy jobs.

So I believe that government is already too big -- and spends too much of your money.

That's why I've put forward a freeze on federal discretionary spending, plus a plan to <sup>Cap</sup> ~~control~~ the growth of mandatory federal spending without ever touching Social Security. It would save \$300 billion over five years.

So far, Congress has balked at making these tough choices. So now I have a new idea. I want to give you -- the taxpayer -- the option of taking ten percent of your income tax -- and using it for one purpose alone... to reduce the budget deficit.

And then -- I'll cut taxes -- across the board.

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Why include this

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That's what government can do when it confronts real problems... with real policies... based on real ideas -- not old formulas from the past.

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Well, folks... old medicine won't cure our ills. Tax-and-spend won't solve our problems. It has no potency.

America today needs realism in its government above all else. And then we need bold resolve. I believe that you tell the American people the hard facts, and then we'll all get to work and do something about changing them for the better.

I've seen it happen so many times before.

I know four years can change things. For the better... and for the worse.

We've had some challenging times... but let's not retreat into the past, with tired, expired remedies.

*Not a great word*

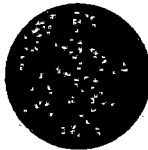
*Also: 42¢ in 90¢ of polluted rivers & streams  
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Let's press forward... into a new century of global economics... where America can compete with the best... world-class goods and services abroad... and a secure and good life at home.

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Rec  
9/8  
3p  
WJ



3:20 pm

(Askev/Nix)  
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God bless New Jersey... and God bless the United States of America.

FOR 9/9/92: NEW JERSEY OCEAN POLLUTION INSERT

An important part of New Jersey's economy is tourism -- and specially that associated with your beautiful New Jersey shore. For too many years, your shore was put at risk by pollution from New York that leaders there were afraid to take on, from the short-sighted dumping of sewage sludge in the ocean, and from garbage that floated on the water as a constant reminder of too much neglect of our environment. You had a clear message -- we want our ocean back.

I came to the New Jersey shore in 1988 and promised to change that attitude of neglect -- to help you win your ocean back -- and I want to report to you what I've done.

First, we promised to end ocean dumping of sewage sludge. We went right to work on it. Agreements were signed to get the sludge out of the ocean with everyone who was dumping it there. And on June \_\_ of this year, the last barge that will ever dump sludge in this ocean sailed from New York harbor. Ocean dumping is no more./ We're going to take our ocean back.

Second, we wanted to clean up the sewage, coming from New York City and cities to the north, that was polluting our ocean. So we proposed to put the program to treat sewage back on sound footing - - we've invested two billion dollars a year at the Federal level to help the states get these plants built. And in New Jersey, your Wastewater Treatment Trust, created by Tom Kean, has made progress -- \_\_ plants, from \_\_\_\_\_ to Asbury Park, have moved to secondary treatment.

Frankly, New York has been less responsible. And since I know that you here in New Jersey were getting tired of waiting, I asked New York to stop the foot dragging -- and I put \$70 million in the Federal budget, both last year and this year, to kick start progress on New York City building the secondary sewage treatment plants they need for cleaner water. Now, that's a grant to New York -- but the benefit will show up right here in the form of a cleaner ocean for the New Jersey Shore. We're going to take our ocean back.

Finally, we've expanded a program to get the garbage out of the water. We've given the resources to our EPA and to the U.S. Army Corps of Engineers to expand the so-called "floatables" program. The EPA and Corps collect the refuse from Fresh Kills landfill in New York or from careless boaters that finds its way into the ocean --- and this prevents it from showing up on New Jersey's beaches. We're going to take our ocean back.

You know, I'm a fisherman and an outdoorsman. I know how much the people of New Jersey love their ocean. The waves. The beaches. The bluefish and flounder, and sweet Jersey summer corn to go with it. We've made some progress in preserving that treasure for New Jerseyans to come. Even Governor Florio noted that a few weeks ago. But I want you to know that we're not finished. We're going to keep working -- to finish the job on sewage treatment, to end dumping of any pollutants, to give the shore the protection it deserves -- because we want our ocean back.

THE WHITE HOUSE  
WASHINGTON

9/3/92

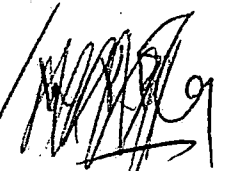
TO: KEN ASKEW

FROM: BOB GRADY

The first two pages of this  
would be useful fodder for  
inclusion in the NJ speech  
for Wednesday.

cc: Steve Provost

P.S. I am sending under  
separate cover a few  
paragraphs on ocean  
pollution to you.

F / WA / speeches /   
by  
PEG  
NJ Job Training  
8/24/92

INSERT FOR NEW JERSEY JOB TRAINING EVENT SPEECH

It's great to be here in New Jersey with my good friend and our New Jersey campaign chairman -- Tom Kean.

You know, Tom used to have a saying: "New Jersey and You: Perfect Together."

Well, speaking of perfect together, did you notice who was the very first person --- the very first Governor -- that my opponent visited at the end of the other party's convention in New York City. You guessed it, the greatest tax raiser in New Jersey history -- Governor Jim Florio. ((What a bus trip -- first stop Florio's office -- they went straight from Gotham City to Cape Fear.))

Let me tell you, that was no mistake.

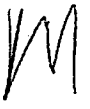
You may have heard my acceptance speech in Houston the other night. I made a few simple proposals there.

We all know that the government is too big and spends too much./ So I said that I would veto any appropriations bill that spent more than my budget./ I said I would put a cap on mandatory spending. I asked for a balanced budget amendment and a line item veto./ And I made a proposal that will let you -- the people of New Jersey, and people all across America -- help reduce the national debt and cut spending with a checkoff on your tax return. We're going to put a line on your tax return next year: it will say, "check here to stop the spenders." If Congress won't cut spending, let the people do it./









On taxes, I made a new proposal. I said we should cut taxes across the board -- and pay for those cuts by reducing spending so that we don't increase the deficit. And I asked for an increase in the personal exemption to help families save, and a cut in capital gains taxes to help create jobs.

Now, my opponent's reaction has been very interesting. On the subject of spending restraint, he hasn't had much at all to say. In fact, his idea of restraint is to spend \$220 billion more. ((No wonder they call it Elvis Economics. Sounds like if he was in the stamp contest he'd be the older Elvis, not the young one. It's just that I don'tt want our economy to look like that when the gorging is done!))

On taxes, however, the good Governor of Arkansas has had plenty to say. He's already proposed a \$150 billion tax increase, and new payroll taxes for government health care and government training. But look at last week. On Wednesday, he endorsed the \$100 billion tax increase passed by the Congress earlier this year. He's for it, I vetoed it./ On Thursday, he said tax cuts were a "cynical ploy." And on Friday, he said that cutting taxes was "fool's gold."

Folks, it's this simple. If he thinks it is foolish to cut taxes, and that it will help America to raise taxes, then there is only one thing to say about the good Governor of Arkansas: Bill Clinton and Jim Florio, you're perfect together.

Perhaps nowhere is difference between my opponent and me more clear than on the subject of job training.

Let's put the importance of training in perspective. One in every six jobs in New Jersey is trade related. So in this state you know this: if we are going to win the peace -- as I said the other night -- we've got to be an export superpower.

To be such a superpower, we must tap the talents of every individual in America. We must prepare our workforce -- all of our workforce -- to compete. And we must expand the work force itself by putting skills in the hands of people who now face barriers to work -- young people, disabled Americans, workers in industries that are changing as America and the world change. What all this means is that workers both young and old need to have the skills that the 21st century economy will require.

Now my opponent's approach is this -- we should tax small businesses around the country 1.5 percent -- that's 1.5 percent that will come right out of every worker's paycheck, to pay for a new government-run training program. Remember, small business have created over two-thirds of the new jobs in America during the last decade -- my opponent would smother them with this and other new taxes. Let me say this to Governor Clinton: there is no point in training people for jobs if your plan is going to destroy them.

I would like to announce today an alternative approach to job training. My plan is different in many ways. It rests on the proposition that we should empower people with skills, instead of empowering bureaucracies with people. It will be implemented by streamlining job training programs under one roof -- something we call Job Training 2000. That way, someone who

needs training can get what he or she needs with one stop shopping, instead of having to deal with a maze of government bureaucracy that makes you want to stop shopping altogether. Finally, the plans I will announce today can be funded and implemented without raising taxes on the job creators of America.

The first part of my plan is targeted at the the young people of America.

First, I propose that we create a new Youth Training Corps. This will take young people off the mean streets and put them on the road to success. Through seven months of intense training, we can give at-risk youth the skills, the discipline and the hope they need to be part of America's winning team. The program I am proposing today can serve 43,000 more kids next year. And we will add 25 new centers to do it.

Second, we've got to give kids in high school the apprentice training they need to get jobs. I have established a Youth Apprenticeship Training program that is training kids in six states today. It's working. [In Maryland, John Doe ....] So today, I propose to expand this program to all 50 states -- and make it a National Youth Apprenticeship Program.

Third, we must rescue the skills of those who have fallen victim to the scourge of drugs, but are now ready to contribute. So today I am announcing the creation of a new program, "Treat and Train", which will help 28,000 young people get intensive drug treatment and training through the Youth Training Corps. Drug use in America is coming down, and my aim is to drive it to

zero. But the story cannot end there. We need to take the minds we've rescued and put them to work in building a better America.

Fourth, I am announcing today a program to take advantage of one of the most effective job training organizations anywhere on earth -- the U.S. Armed Forces. Our Defense Department now runs a junior ROTC program at about 1500 high schools across America. Today, I would like to announce that I will double the number of high schools involved. With this expansion, more than 220,000 additional high school students will have the benefit of junior ROTC training. That's a quarter of a million more students that we can help "be all that they can be"

But job training isn't and shouldn't be only for young adults. In our fast moving economy, many of us can expect to change jobs several times in our adult lives. We've got to help make this transition more smooth for people of all ages by providing the training the need to get the jobs of tomorrow.

The retraining programs we have today simply don't work all that well. So we are going to change them. There are two existing worker retraining and trade adjustment assistance programs -- we are combine them into one, more effective skills training program. But the most important twist is this: we are going put power in the hands of people, by providing skills grant vouchers -- worth up to \$3,000 per person -- so that a worker who needs training can go to the training program of his or her choice. Giving people a choice -- and empowering them to make that choice -- is the heart of our program. It will work better than giving them a government make work job. And it

6

will work better than just expanding the bureaucracy that runs the same old program. We are so confident that our choice-based strategy is best that I will propose to triple the funding for training conjunction with scrapping the old system and bringing in the new. That way, every worker who now needs Federal help for job training skills can get it.

Giving people the power to be their best. That is what has made America the greatest country the world has ever known. That is what helped make the 20th century the American century. And that is what can help us win the economic competition -- win the peace -- and ensure that the 21st century is another American century.

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Dziekuje

CC Jen-~~QHEE~~-uh  
(KWEE)

926

KWA. 703.769-4550  
3 p.m.

- Schering-Plough Pharmaceutical
- Hoffman-LaRoche (pharmaceutical)
- Lever Brothers
- Hoescht (pronounced [HERKTS])
- Siemens
- Phillips (electrical)

Also in NJ, American headquarters for Mercedes-Benz, Volvo and Subaru (but they only employ a limited number of people -- e.g., 400 at Mercedes-Benz)

(Askev/Nix)  
September 8, 1992  
2:45 P.M.  
JERSEY

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SEPTEMBER 9, 1992  
((TIME??))

((Acknowledgements, humor.))

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In this election, you'll hear two versions of how to do that. Theirs is to look inward, and protect what we already have. Ours is to look outward -- to open new markets, prepare our people to compete, to strengthen the American family -- to save and invest -- so we can win.

It starts with a commitment to trade, by opening world markets to the fruits of American labor.

New Jersey knows what that means -- better than just about anyone, in fact. This state understands that job growth is tied directly to foreign trade and foreign investment -- to the tune of ((X jobs and X dollars as result of foreign investment in NJ)).

New Jersey is home to ((biggest foreign companies)) because you went out and fought to bring them here. You understand that the world's economies are rapidly becoming one global economy.

Understanding that simple, profound fact led my administration to negotiate the North American Free Trade Act. NAFTA would create one of the world's largest free-trade zones - - a \$6 trillion market, from the Yukon to the Yucatan -- and would create 300,000 American jobs just in the short term.

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So there's one choice, America. I stand for trade. Strong, free international trade. Governor Clinton stands for protectionism -- when he takes a stand at all.

There's a clear choice when it comes to getting the economy going again, too.

I spent half my career in the public sector, and half in the private sector... creating jobs and meeting a payroll... and I have the ulcers to prove it. I think that's a pretty good qualification for being President.

And what I learned as a businessman is that it's as plain as day that higher taxes don't create jobs. They destroy jobs.

So I believe that government is already too big -- and spends too much of your money.

That's why I've put forward a freeze on federal discretionary spending, plus a plan to control the growth of mandatory federal spending without ever touching Social Security. It would save \$300 billion over five years.

So far, Congress has balked at making these tough choices. So now I have a new idea. I want to give you -- the taxpayer -- the option of taking ten percent of your income tax -- and using it for one purpose alone... to reduce the budget deficit.

And then -- I'll cut taxes -- across the board.

Now... what about my opponent?

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Now, he says he only wants to tax the rich more. Except there aren't enough rich people in America to cough up the cash he wants to spend.

You tell me what's going to happen.

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I know that tourism is a big part of New Jersey's economy. And I know it creates thousands of jobs. And I also that people don't come to New Jersey to see sludge and medical waste.

(If they want to see those things... they can go to Arkansas.

And if they want to breathe air that meets California's environmental standards while they're there, they'll have to wear gas masks.)

Well, I meant it when I came to the Jersey shore in '88 and promised to change the attitude of neglect that had polluted your beautiful beaches.

First, we promised to end ocean dumping of sewage sludge. We went right to work on it, and last June, the last barge that will ever dump sludge in this ocean sailed from New York Harbor. Ocean dumping is no more, and now, when tourists look out over the Jersey shore, they won't see sludge barges. They'll see sailboats.

Second, we wanted to clean up the sewage coming from New York City and points beyond. We've invested two billion dollars a year at the Federal level to build new sewage treatment plants, and Tom Kean's Wastewater Treatment Trust has made great progress here in New Jersey.

New York has been less responsive, so I put \$70 million in the Federal budget, both last year and this year, to get them

moving so you don't have to put up with the City's sewage washing up on your shores anymore. And when people look out over the Jersey shore... they won't see sewage. They'll see swimmers.

And third, we're finally getting the garbage out of the water. We've given the EPA and the U.S. Army Corps of Engineers the resources to collect the refuse from Fresh Kills landfill in New York... and floatables from careless boaters... that end up on New Jersey's beaches. And when New Jerseyites look out over the Jersey shore... they won't see trash. They'll see tourists.

That's what government can do when it confronts real problems... with real policies... based on real ideas -- not old formulas from the past.

My opponent reminds me of a tired old fellow who's looking in his medicine cabinet at a bunch of prescriptions that expired years ago.

Well, folks... old medicine won't cure our ills. Tax-and-spend won't solve our problems. It has no potency.

America today needs realism in its government above all else. And then we need bold resolve. I believe that you tell the American people the hard facts, and then we'll all get to work and do something about changing them for the better.

I've seen it happen so many times before.

I know four years can change things. For the better... and for the worse.

We've had some challenging times... but let's not retreat into the past, with tired, expired remedies.

Let's press forward... into a new century of global economics... where America can compete with the best... world-class goods and services abroad... and a secure and good life at home.

God bless New Jersey... and God bless the United States of America.

(Askew/Nix)  
September 8, 1992  
2:45 P.M.  
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legislature and a rubber-stamp executive are not -- "perfect together."

Of course the answer isn't more taxes. It's more jobs.

I know that tourism is a big part of New Jersey's economy. And I know it creates thousands of jobs. And I also that people don't come to New Jersey to see sludge and medical waste. (If they want to see those things... they can go to Arkansas. And if they want to breathe air that meets California's environmental standards while they're there, they'll have to wear gas masks.)

Well, I meant it when I came to the Jersey shore in '88 and promised to change the attitude of neglect that had polluted your beautiful beaches.

First, we promised to end ocean dumping of sewage sludge. We went right to work on it, and last June, the last barge that will ever dump sludge in this ocean sailed from New York Harbor. Ocean dumping is no more, and now, when tourists look out over the Jersey shore, they won't see sludge barges. They'll see sailboats.

Second, we wanted to clean up the sewage coming from New York City and points beyond. We've invested two billion dollars a year at the Federal level to build new sewage treatment plants, and Tom Kean's Wastewater Treatment Trust has made great progress here in New Jersey.

New York has been less responsive, so I put \$70 million in the Federal budget, both last year and this year, to get them

moving so you don't have to put up with the City's sewage washing up on your shores anymore. And when people look out over the Jersey shore... they won't see sewage. They'll see swimmers.

And third, we're finally getting the garbage out of the water. We've given the EPA and the U.S. Army Corps of Engineers the resources to collect the refuse from Fresh Kills landfill in New York... and floatables from careless boaters... that end up on New Jersey's beaches. And when New Jerseyites look out over the Jersey shore... they won't see trash. They'll see tourists.

That's what government can do when it confronts real problems... with real policies... based on real ideas -- not old formulas from the past.

My opponent reminds me of a tired old fellow who's looking in his medicine cabinet at a bunch of prescriptions that expired years ago.

Well, folks... old medicine won't cure our ills. Tax-and-spend won't solve our problems. It has no potency.

America today needs realism in its government above all else. And then we need bold resolve. I believe that you tell the American people the hard facts, and then we'll all get to work and do something about changing them for the better.

I've seen it happen so many times before.

I know four years can change things. For the better... and for the worse.

We've had some challenging times... but let's not retreat into the past, with tired, expired remedies.

Let's press forward... into a new century of global economics... where America can compete with the best... world-class goods and services abroad... and a secure and good life at home.

God bless New Jersey... and God bless the United States of America.

"Sometimes people call me an idealist...that is why I know I am an American."

--Woodrow Wilson

"Just what is it America stands for? If she stands for one thing more than another, it is for the sovereignty of self-governing people."

--Woodrow Wilson, Jan. 27, 1916

"America was a beginning . . . not a consumation."

-- Woodrow Wilson

"Look well to the hearthstone, for therein all hope for America lies."

-- Calvin Coolidge, suggests context of family, neighbors, friends America's brightest hope in these difficult moments

"Paths are made by walking."

-- old Spanish proverb, suggest contexts of America forging its way toward better days by pulling together, uniting and moving forward.

When asked his secret, Wayne Gretsky replied: "I skate to where the puck is going to be, not where it has been."

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