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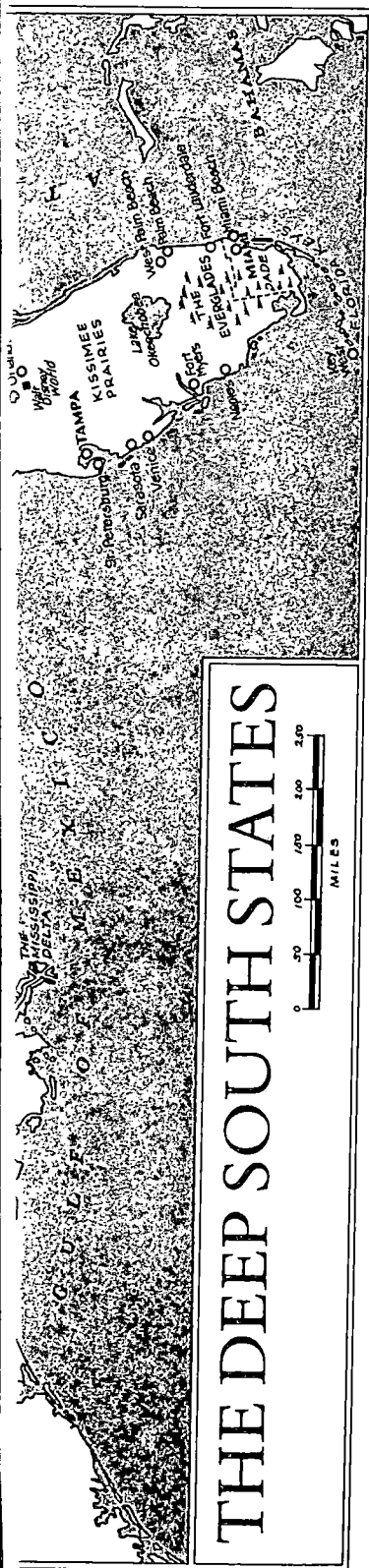
OA/ID Number: 13800
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Georgia Republican Party 2/29/92 [OA 7568]

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GEORGIA

Empire State of the South

"I USED TO GET UP at four in the morning to pick peanuts. . . . My house had no running water. . . . But I made it to the U.S. Naval Academy and became a nuclear physicist. . . . Now I want to be your president so that I can give you a government that's honest and that's filled with love, competence and compassion." Thus Georgia's Governor Jimmy Carter appealed to a nation in his campaign for the presidency.

After only one term (1977-81), the Carter presidency would sink in one of the strongest rejections the American people have ever served upon a politician. Carter's defeat at the hands of Ronald Reagan was a sad event for his home state, which was proud to have sent the first man from the Deep South to the White House since the Civil War. But the upward striving that Carter represented continues just as surely as it has since the end of World War II when Governor Ellis Arnall proclaimed "Let's Get off Tobacco Road."

Even at the end of World War II, however, Georgia was better off than most Southern states. Georgia has the greatest land area of any state east of the Mississippi and a geography of fantastic diversity. To the north, there are the hills and mountains; then there is a broad swatch of rolling plateau and the state's famous red clays; finally, to the southeast lies a 150-mile shelf of coastal flatland that lay beneath the sea in prehistoric times. Georgia has been known for generations as the Empire State of the South, and the real reason—still true today—can be summed up in one word: Atlanta. Simply because of its strategic location, Atlanta became the major distribution point for the South's agrarian economy.

Still the postwar changes in Georgia have been phenomenal. In the 1940s, Georgia had a work force of about one million people, and one out of three worked on a farm. Today Georgia is a major manufacturing state in textiles, apparel, wood products, including paper (69 percent of Georgia's land is covered by forests), transportation equipment, chemicals, food processing, carpeting, airplanes, and mobile homes. Georgia has less than a third as many farms as it did a generation ago, but they are producing more than ever. Cotton and peaches have declined in importance, but Georgia leads all 50 states in poultry production. The other big farm moneymakers are its Carter-famous peanuts, cattle, and hogs. And the federal military establishment pumps billions into Georgia each year. Tourism declined slightly after the halcyon years of the Carter presidency but still nets huge sums each year. The result of all this development is that Georgia's per capita income, which was

the entrepreneurship of Ted Turner, owner of the independent superstation WTBS-TV and founder of Cable News Network, launched to provide 24-hour news service to cable subscribers across America.

All the advances of this "Cinderella city" are now taken for granted by many. But they were not a foregone conclusion in 1945. George Sessions Perry wrote then in the *Saturday Evening Post* that Atlanta's chief claims to fame were (1) the "now defunct" Ku Klux Klan, (2) Coca-Cola, (3) grand-slamming Bobby Jones, and (4) Margaret Mitchell's *Gone with the Wind*. Atlanta, Perry wrote, "is a hot-bread, boiled-greens, fried-chicken-and-cream-gravy town," and "her downtown business district is less attractive than Birmingham's."

The years that followed would produce in Atlanta a generation of aggressive economic hustlers and personalities with the dynamism of architect-developer John Portman, the man responsible for some of postwar America's most architecturally adventuresome buildings. Atlanta's deeper problems were not, of course, to be dealt with in a twinkling. The city proper lost 70,000 people in the '70s, dropping to a total population of 425,022 while the suburbs gained. In the early 1980s, it went through the excruciating agony of the murder of 28 black children. Yet Atlanta also began to attract back talented blacks who went North years ago. In 1981, Rand McNally's *Places Rated Almanac* rated the Atlanta area as overall the best place to live in America.

The 1980 Census found 5,464,265 people in Georgia, a ranking of 13th among the states. About 2 million people live in the Atlanta area, and an additional 1.3 million in five other metropolitan areas (Savannah, Albany, Macon, Columbus, Augusta, and suburban Chattanooga, Tennessee) plus the counties around the medium-sized cities of Athens, Rome, and Valdosta. Economically and culturally, these cities and suburbs are "where the action is" in modern Georgia.

But one should not forget rural small-town Georgia, where the lifestyles and attitudes of the Old South hold on more tenaciously. Thirty-nine percent of Georgians still live in these areas, which one observer has summed up as "static Georgia" as opposed to "dynamic Georgia" of the larger cities and suburbs. Politically, rural Georgia divides into three regions: north Georgia, an Appalachian territory with few blacks; the black belt, which cuts across central and southwestern Georgia, including many counties with a black majority; and, finally, south Georgia, where whites form a heavier majority than in the black belt.

Politics of Turmoil

Georgia's politics have been chaotic and exciting ever since the early 1960s. The first big sign of change came in 1964 when the state that had never failed to go Democratic voted for Barry Goldwater for president. Two-party-ism developed for an unsavory reason: white Georgians' disgust with the Kennedy-Johnson administration's support of the civil rights movement. But other

only 50 percent of the national average back in 1929 and 68 percent in 1950, had climbed to 97 percent in 1980.

Georgia's accomplishments are not only economic. The state has also made enormous strides in race relations. It has attracted back thousands of talented blacks who felt forced a generation or two ago to seek a life in the North. Jimmy Carter's best assurance for a place in history comes from his 1971 inaugural address: "I say to you quite frankly that the time for racial discrimination is over. Our people have already made this major and difficult decision. No poor, rural weak or black person should ever have to bear the additional burden of being deprived of the opportunity for an education, a job, or simple justice." Carter later hung the portrait of Martin Luther King, Jr., in the state capitol, still a courageous deed in the Georgia of the early 1970s.

Atlanta became one of the most vibrant cities of the latter 20th century, at once a symbol and the heartbeat of the new Southern economy. In the present day, according to Southern economist Philip Hammer, Atlanta's position is based on more than its location (though that is still vital). "It is based rather," according to Hammer, "upon a new set of essential functions in an increasingly complex industrial structure—the 'central work' functions of business, industry, finance and government that cannot be duplicated anywhere else. No other city in the region occupies or duplicates Atlanta's role as the spark plug, catalyst, generator, service center, financier, clearing house, trading point, policy maker and pace setter for the region's new economy." Hammer might have added that no other Southern city comes close to Atlanta as a center of intellectual ferment, black leadership, and the civil rights movement. Singly, no one of these factors might mean too much; taken together, they effect a kind of critical mass that makes Atlanta the premier city of the South and a force to be reckoned with nationally.

No matter what measure one draws from the statistical handbag, Atlanta's preeminence is illustrated. The rail lines of the South still converge there, but so do the interstate routes and the air routes at Atlanta's big new Hartsfield International Airport, opened in 1980. (Atlanta has become the world's busiest airport in number of planes taking off and second only to Chicago's O'Hare in volume of passengers.) There was an old joke in railroading days about Southerners agreeing that whether they went to heaven or hell, they would have to pass through Atlanta; now it has been revamped with a new punch line in which a Southerner, asked whether he will go "down" or "up" after death, replies, "I don't know, but whichever, I'll have to change planes in Atlanta." On this side of the Great Divide, all Southern capitalists turn now to Atlanta for money; its banks are among the most aggressive in the entire United States, and it is no longer necessary to run to New York for big financing. Atlantans like to point out that 431 of the *Fortune* 500 industrial firms have offices in Atlanta. The city is also the nerve center of federal government offices in the South. Retailing, professional services, light manufacturing, and construction have all boomed in postwar Atlanta. The downtown skyline has been entirely remade in the past years, and will be remade again in the next decades. In the 1970s, Atlanta became a media center through

arecable

THE WHITE HOUSE

Office of the Press Secretary
(Atlanta, Georgia)

For Immediate Release

February 29, 1992

REMARKS BY THE PRESIDENT
IN ADDRESS TO GEORGIA GOP MEMBERS

Marriott Marquis Hotel
Atlanta, Georgia

2:25 P.M. EST

AUDIENCE: Four more years! Four more years! Four more years!

THE PRESIDENT: Thank you, Alec. Thank you, Newt. And thank all of you. Let me single out our Chairman, Alec Pointevient, and thank him for his leadership of this obviously activated, insurgent and wonderful Georgia Republican Party. (Applause.) And may I -- get to Newt in a minute -- but may I salute the members of the Georgia General Assembly that are here; my old friend, Senator Mack Mattingly, who is sorely missed in the United States Senate, I might add. (Applause.)

And I understand that Savannah's Mayor is here, and I look forward to being with Susan Weiner tomorrow as well. (Applause.) And I thank our National Committeewoman, Carolyn Meadows; and our Georgia Campaign Chairman, my old friend, Fred Cooper, who is over here somewhere -- but doing a great job. (Applause.)

And as for Newt, there is no one quite like him. (Laughter and applause.) Let me simply say he is, as you know, clearly one of the very, very top leaders of the Republican Party nationally, and I am very grateful to him for the steadfast support and leadership that we get on Capitol Hill. Every single day that I work with him and with Bob Michel, I'm saying to myself: We have got to take the message to the people in fall to get more Republicans in the Senate and get more Republicans in the House of Representatives. If you want change, that's the kind of change we need. (Applause.)

And my thanks to all of you for coming to Atlanta from all over -- Macon to Marietta, from the four corners of this great state.

This gathering marks a great triumph. You look around this room, and I think it's just clear how far we've come. It must be something about the Republican Party and red clay. (Laughter.) In this state and all across the South, the Republican Party is here to stay. And that is what this meeting is about. And that's what the votes in this state are all about. (Applause.)

And with this rise comes a new generation of Georgia Republicans -- the reformers, who are trying to teach Washington, D.C. the wisdom of their ways. And I'm talking, of course, about Newt Gingrich and Mack, and about Bo Callaway and thinking back -- think about Lou Sullivan now. And when we call the roll, let's not forget Pin Point's favorite son -- Supreme Court Justice of the United States Clarence Thomas. And I'm proud I named him to that Court. (Applause.)

Our party prospers here because the great strengths of the Republican Party are the great strengths of the South: bedrock

MORE

belief in family and in faith, community and country; the virtues of hard work and humble worship; the willingness to sacrifice for country in times of war and to help others in times of peace. These are the beliefs that sustain us. It's our commitment to family, to jobs, to peace that inspires us.

And all across America, these values are growing stronger -- coming back by popular demand. And as a nation, we've begun to see in these values a solution to so many of the crises that plague our cities and our schools and our streets.

People are coming home to the values that never left their hearts. We believe that parents, not the government, should make the decisions that truly matter in life. Parents, not government, should choose their children's schools. (Applause.) Parents, not government, should choose who cares for their children. Parents know better than some bureaucrat in Washington, D.C. And, yes, we believe there's a place for voluntary prayer in our children's classroom. (Applause.)

And we believe America's first so long as we put family first. And these bedrock beliefs, they don't fade with age. They don't change from one election to the next. They are the home truths that call this nation forward to greatness. And if America holds fast to these truths, we'll never lose our bearings.

And still, right now there's no denying it, in too many ways we're going down the wrong track. We've got to reform our legal system. The home of the free has become the land of the lawsuit. And we've got to end that. (Applause.)

And that's why we sent up a bill to the Congress to stop these frivolous lawsuits -- nuisance suits sap our economy and tear its social fabric of our society. And when you're as likely to serve your neighbor a subpoena as a cup of coffee, something's gone wrong. (Laughter and applause.) And when doctors won't deliver babies and dads won't coach Little League for fear of lawsuits, something's wrong. (Applause.) And America won't find its way out of this mess until we spend more time helping one another than we do suing one another. (Applause.) We need more people like Newt Gingrich in the Congress to support reform legislation in terms of these vicious and outrageous lawsuits. We've got to reform this nation's health care system.

Right now, the quality of American health care is the best in the entire world, make no mistake about it. The problem is access. Too many Americans with families do not have health insurance coverage. And you know how even a short stay in the hospital can rip a hole right through the family's budget.

Well, all Americans deserve quality health care and a sense of well-being. But socialized medicine is not the answer. And I will fight against those plans. (Applause.) We have a good, specific plan. And my plan focuses on opening up access to health insurance for all Americans, rich and poor. And if we wanted long lines and revolving door health, we'd put our doctors to work at the Department of Motor Vehicles. The last thing we want is the government playing doctor. And you listen to the campaign plans on the other side, and you'll know exactly what I mean. (Applause.) And I will continue to fight for health care for all, and I will fight against those astronomically expensive schemes to socialize American health care. (Applause.)

We've got to reform our welfare system. People are willing to support benefits for families in need -- of course, they are. And, yes, Americans care. We always have, we always will. But they want to see some connection between welfare and work. And they want to see government at every level work together to track down the deadbeat dads -- the ones who can't be bothered to pay child support.

MORE

(Applause.) And they want to see us break the cycle -- that dreadful cycle of dependency that destroys dignity and passes down poverty from one generation to the next.

Think about it. Think about a young child born into that -- it's wrong. It's cruel. We've got to do something to change it.

A number one issue today, though, is the economy. I think we all know that. It's jobs. And that's what's keeping people up late at night worrying about how they're going to pay the bills and put food on the table, care for their kids and still manage to put away something for their own retirement.

We've got to get this economy moving. And Americans want to work. They want the opportunity to earn more money. And that's why in my State of the Union address I laid out a two-part plan to spark economic recovery, to create jobs -- a seven-point, short-term plan to stimulate the economy as early as this spring. And then a longer-term plan to keep America growing tomorrow and into the next century.

And because I knew I couldn't wait for Congress to act, I set a deadline to help them along the way. And that's why I was sorry to see what the House Democrats did this past Thursday -- instead of working on my plan, liberal Democrats pushed through one of their own. And true to its form, it's a tiny, temporary tax cut in exchange for a huge permanent tax hike.

And to play election-year politics as usual, they passed up a chance to stimulate the economy. And the plan they passed will raise the deficit, raise taxes a whopping \$100 billion and ruin our economic recovery, and worst of all, it will not create jobs at all. And so, let me end the suspense. If that plan reaches my desk, I will veto it instantly, and send it right back up to Capitol Hill. (Applause.)

And, frankly, there's even greater danger here. If the liberal Democrats ever decide to make that two-bit tax cut permanent, they'd have to jack up -- and I think Newt expressed this on the floor; certainly I've heard him speak about it -- they'd have to jack up the tax rate for every American making more than \$35,000 a year. You heard it right -- \$35,000 -- for a plan that's supposed to help the middle class. And that's going to come as real news to a lot of factory workers and hard-working school teachers, people you know, everyday Americans struggling to make ends meet.

Let's face it, when that tax-and-spend crowd talks about taking aim at the champagne and caviar set, it's middle America that always take the hit. And the liberals are going to tax that middle class for the same reason that Willie Sutton robbed banks, because that's where the money is. So do not listen to this silly campaign rhetoric out there. (Applause.)

Ask any economist and they'll tell you the quickest way to cut this recovery off at its knees is to raise taxes. And if they're serious about this recovery, Congress must pass my plan. My plan contains an investment tax allowance to create incentives for American businesses to buy new equipment and then hire more workers, to bolster sagging real estate markets. This plan will give the first-time homebuyer a \$5,000 tax credit to help them with that down payment. For families here in the Atlanta area, that credit is worth six months' mortgage payments on the average Atlanta home.

And let me say to these opponents of mine: No one is fooled by your paying lip service to competitiveness and practicing class warfare. Quit punishing the people who create jobs and pass my plan and cut the capital gains tax -- cut it down so we can get America back to work. (Applause.)

MORE

My plan really, if you look at it, you'll see that it's shaped to meet the new economic realities -- realities that have helped make Atlanta the South's great international city. And come 1996, Atlanta comes of age as America's very own Olympic city. And that's going to be just great. (Applause.)

There's a popular saying: When I pass into the hereafter, I don't know if I'll be going up or down, but wherever I go, I'll change planes in Atlanta. (Laughter.) They're going to see that one in 1996.

You know, Georgia's unemployment rate is low. But I'm sure Georgians know the actions we take now affect our economic health for the long term. We're working to expand trade. We're working to open markets all over the world to American products. That was my mission when I went to Asia. It's what our trade teams push for every time they sit down at the negotiating table. And if we want to ensure good jobs for the future, we've got to work for free trade now.

The truth is, if we want to succeed economically at home, we have got to lead economically abroad. Right here in Georgia, in the past three years, manufacturing exports have almost doubled. Today, an estimated 165,000 Georgia jobs are tied to trade.

So get past all the tough talk out there, all the patriotic posturing about fighting back by shutting out foreign goods. And if this country starts closing its markets, other countries will close theirs. And when that happened, who gets hurt? Easy -- we do. Our economy does. The workers in the State of Georgia do.

But my opponents aren't about to let fact intrude on fantasy. They're peddling protectionism -- a retreat from economic reality into a dangerous pre-World War II isolationism. Look closely, that's not the American flag they're waving, it's the white flag of surrender. And that's not the America you and I know. And I will veto any protection legislation that comes to the White House from this protectionist Congress. (Applause.)

The bottom line is we do not run and we do not cut out -- we compete. And never in this nation's long history have we turned our backs on a challenge. And we're not going to start now. I've put my faith in the American worker -- level the playing field and the American worker will outthink, outproduce, outperform anyone, anywhere, anytime. (Applause.)

And I say let the world know we are in it to win. Don't listen to those talking heads out there, the folks who can't seem to feel good unless they've got something bad to say about our great country. If you think I feel strongly about this one, you ought to hear Barbara Bush, the Silver Fox, speak about it. (Laughter and applause.) She wouldn't even let me listen to the TV news last night. There's a lot of gloom and doom out there.

America isn't a nation that gets ahead by tearing down others. Time after time, America's been called upon, and time after time America has met the challenge. And this time America will do it again.

Think back to one year ago today, to the calm after Desert Storm. Ask anyone of the proud sons and daughters of Georgia who became a liberator of Kuwait and they'll tell you military strength is nothing without moral support right here at home.

I won't ever forget my visit during those difficult times to Ft. Stewart, Georgia. The wives and parents that I talked to, the people who -- their loved ones in harm's way still told me

this: America must do what is right. And their quiet courage and their patriotism said it all to me. It was an emotional time I'll tell you. And never would this country tuck tail and let aggression stand. America would do what was right and good and just and America would prevail.

And there were those who didn't support us then and there are those who second-guess us now. But not the good people of Georgia. In those difficult days when our kids laid it all on the line, this state, its young men and women never wavered. Because, you see, Georgia kept the faith. And we're bringing that same spirit to the fight we face today.

From next Tuesday through the first Tuesday in November, we are going to take our message all across the country. You don't have to be a negative message. You don't have to always be saying something bad about somebody else. We've got lots to be proud of, lots to advocate, lots to be for.

So if you want to send a message to Washington, send this President back for four more years and send -- (applause) --

AUDIENCE: Four more years! Four more years!

THE PRESIDENT: Send more good Georgia Republicans to Congress to help out this leader right here. (Applause.)

Let me close with just a couple of words right from the heart. Barbara and I are blessed. We are blessed to serve at this moment in time when so many of the old fears have been driven away. When so many new hopes stand within our reach. And since the day I took the Oath of Office I made it my duty always to try to do what is right for this country. I have given it my best, I have done my level-best, and I'm not done yet:

And I ask the good people of Georgia -- together we've got a lot to be proud of. I take particular pride that the young people in this country go to bed at night not worrying about nuclear holocaust. I think that's something good, and something strong and says something wonderful about our -- what's happened in the last few years. (Applause.)

But my pitch to you, the leaders of this great state, is unashamedly this: Together we have made a great beginning; now, you give me four more years to finish the job.

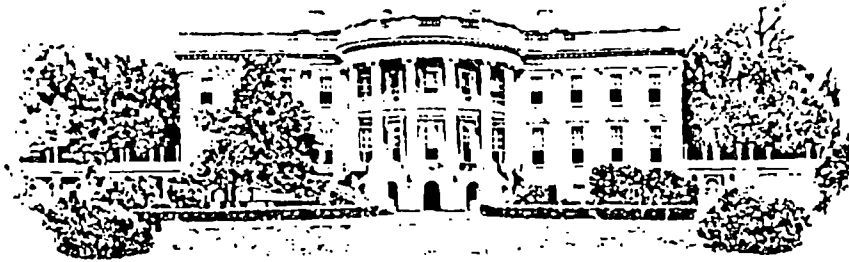
Thank you all for this warm welcome. And may God bless the United States of America. (Applause.) And be sure to get to the polls next Tuesday. (Applause.) Many, many thanks. (Applause.)

Q Amen. Georgia's Bush Country. (Applause.)

THE PRESIDENT: Thank you all very, very much.

END

2:47 P.M. EST



THE SITUATION ROOM

PRECEDENCE: **IMMEDIATE**
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MESSAGE NO. _____ CLASSIFICATION **UNCLASS** PAGES **1**

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MESSAGE DESCRIPTION **ACKS FOR ATLANTA**

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REMARKS **FINALLY! ANDY FOSTER IN ATLANTA STAFF IS SOURCE FOR ACKS.**

ACKNOWLEDGEMENTS

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- Mayor SUSAN SAVANNAH
WEINER (WHINER) (WINE-ER)

- GOP NAT'L COMMITTEE WOMAN
CAROLYN MEADOWS

- GA BUSH-QUAYLE CHAIRMAN
FRED COOPER

McGroarty/Bunton
February 27, 1992
GA-7:30 p.m.

PRESIDENTIAL REMARKS: GEORGIA G.O.P. RALLY
FEBRUARY 29, 1992
2:00 P.M.

[Introductory acknowledgements.] Members of the Georgia General Assembly. Newt Gingrich -- one of the real firebrands of the Republican Party. // And my thanks to all of you for coming to Atlanta from Macon to Marietta and from the four corners of this great state. //

This gathering marks a great triumph. To look around this room is to see just how far we've come. Must be something about the Republican Party and red clay. In this state, and all across the South -- the Republican Party is here to stay.

With this rise comes a new generation of Georgia Republicans -- reformers, who're trying to teach Washington, D.C. the wisdom of their ways. I'm talking about Newt Gingrich and Mack Mattingly, about Bo Callaway and Lou Sullivan. And when we call the roll, let's not forget Georgia's favorite son -- Supreme Court Justice Clarence Thomas. //

Our Party prospers here because the great strengths of the Republican party are the great strengths of the South: bedrock belief in faith and family. Community and country. The virtues of hard work and humble worship. These are the beliefs that sustain us. It is our commitment to family, to jobs, to peace that inspires us.

All across America, these values are growing stronger -- coming back by popular demand. // As a nation, we've begun to

see in these values a solution to so many of the crises that plague our cities, our schools and our streets. People are coming home -- to the values that never left their hearts.

We believe that parents -- not the government -- should make the decisions that matter in their children's lives. Parents -- not government -- should choose their children's schools. Parents -- not government -- should choose who cares for their children -- parents know better than some bureaucrat in Washington, D.C. And yes, we believe there's a place for voluntary prayer in our children's classrooms.

And we believe America is first so long as we put the family first. //

These bedrock beliefs don't fade with age. They don't change from one election to the next. They're the home truths that call this nation forward to greatness.

If America holds fast to these truths we will never lose our bearings. And still, right now, there's no denying it: in too many ways, we're going down the wrong track.

Look at our legal system. The home of the free has become the land of the lawsuit. That's why we sent up a bill to put a stop to frivolous lawsuits. Nuisance suits sap our economy and tear at the social fabric of our society. / When you're as likely to serve your neighbor a subpoena as a cup of coffee -- something's wrong. When doctors won't deliver babies, and Dads won't coach little league for fear of lawsuits -- something's wrong. // America won't find its way out of this mess until we

spend more time helping one another than we do suing one another.

Look at this nation's health care system. Right now, the quality of American health care is the best in the world -- bar none. The problem is access: too many Americans, many with families, do not have health insurance coverage. And you know how even a short stay in the hospital can rip a hole right through a family's budget.

All Americans deserve quality health care and a sense of well being, but socialized medicine isn't the answer. My plan focuses on opening up access to all Americans. If we wanted long lines and revolving-door health care, we'd put our doctors to work at the Department of Motor Vehicles. The last thing we want is the government playing doctor. //

Look at our welfare system. People are willing to support benefits for families in need -- yes, Americans care: but they want to see some connection between welfare and work. They want to see government at every level work together to track down the dead-beat Dads -- the ones who can't be bothered to pay child-support. // They want to see us break the cycle of dependency that destroys dignity -- passes down poverty from one generation to the next. That's wrong. That's cruel. And we must do something to change it. //

But the number one issue today is the economy -- it's jobs. That's what's keeping people up late at night -- worrying about how they're going to pay the bills, put food on the table, care

for their kids, and still manage to put away something for their own retirement.

We've got to get this economy moving. Americans want meaningful employment opportunities and the hope of economic advancement. That's why -- in my State of the Union Address -- I laid out my two-part plan to spark economic recovery: a seven-point short-term plan to stimulate the economy as early as this Spring -- and a long-term plan to keep America growing tomorrow, and into the next Century. And because I knew I couldn't wait for Congress to act -- I set a deadline to help them along the way.

But instead of working on my plan, liberal Democrats surfaced their own. True to form, it's a temporary tax cut -- in exchange for a permanent tax hike.

That tax cut works out to 25 cents per person per day -- and to make that two-bit tax cut permanent, the liberals would have to jack up the tax rate for every American making more than 35,000 dollars. You heard right, 35,000 dollars -- for a plan that's supposed to help the Middle Class, that's going to come as real news to a lot of factory workers and school teachers -- people you know: every-day Americans struggling to make ends meet.

Let's face it: when the tax-and-spend crowd talks about taking aim at the champagne and caviar set -- it's Middle America that always take the hit. // The liberals are going to tax the

Middle Class for the same reason Willie Sutton robbed banks -- because that's where the money is. //

Ask any economist: they'll tell you the quickest way to cut this recovery off at the knees is to raise taxes. So if the Democrats want to go that route -- if they want to send me a plan that piles on more taxes: I'll spare them the suspense. Get moving on my plan -- or get ready for a veto. // [Result of House vote {2/27/92} on tax plan.]

Congress must pass my plan. My plan contains an Investment Tax Allowance to create incentives for American businesses to buy new equipment and hire more workers. To bolster sagging real estate markets, my plan will give first-time homebuyers a 5,000 dollar tax credit to help them with a down payment. For families here in the Atlanta area -- that credit is worth six months of mortgage payments on the average Atlanta home. //

And let me say to my opponents: No one is fooled by your paying lip-service to competitiveness -- and practicing class warfare. Quit punishing the people who create jobs -- pass my plan and cut the tax on cap gains. //

My plan is shaped to meet the new economic realities -- realities that have helped make Atlanta the South's great international city. And come 1996, Atlanta comes of age -- as America's very own Olympic City. //

[[There's a popular saying: when I pass into the hereafter, I don't know if I'll be going "up" or "down" -- but I know wherever I go, I'll change planes in Atlanta. //]]

You know, Georgia's unemployment rate is low -- but I'm sure Georgians are also thinking about the long-term.

The truth is: If we want to succeed economically at home - - we've got to lead economically abroad. We create jobs right here in America when we open up export markets around the world. Here in Georgia, in the past three years, manufacturing exports have almost doubled. Today, in the manufacturing sector alone, tens of thousands of Georgia jobs are tied to trade. So get past all the tough talk, all the patriotic posturing about fighting back by shutting out foreign goods. If this country starts closing its markets -- other countries will close theirs. When that happens, who gets hurt? Easy: we do. //

But my opponents aren't about to let fact intrude on fantasy. They're peddling protectionism -- a retreat from economic reality into a dangerous pre-World War Two isolationism. Look closely. That's not the American flag they're waving -- it's the white flag of surrender. //

That's not the America you and I know. We don't cut and run -- we compete. Never in this nation's long history have we turned our backs on a challenge -- and we won't start now.

I put my faith in the American worker: level the playing field, and the American worker will out-think, out-produce and out-perform anyone, anywhere, anytime. I say: Let the world know -- America is in it to win.

Don't listen to talking heads out there -- the folks who can't seem to feel good unless they've got something bad to say

about this great country. America isn't a nation that gets ahead by tearing others down. //

Time after time -- America has been called upon.

Time after time -- America has met the challenge.

This time, America will do it again.

Think back one year ago today -- to the calm after Desert Storm. Ask any one of the proud sons and daughters of Georgia who became a liberator of Kuwait: they'll tell you military strength is nothing without moral support right here at home. / There were those who didn't support us then and there are those who second guess us now. / But not the good people of Georgia. In those difficult days, when our kids laid it all on the line: Georgia never wavered. Because, you see, Georgia kept the faith. //

We're bringing that same spirit to the fight we face today. From next Tuesday through the first Tuesday in November, we're going to take our message all across the country. So if you want to send a message to Washington, send this President back for four more years -- and send more good Georgia Republicans to the Congress. ///

I want to close today with a few words from the heart. Barbara and I are blessed -- blessed to serve at this moment in time when so many of the old fears have been driven away. When so many new hopes stand within our reach.

Since the day I took the oath of office, I've made it my duty always to do what's right for America. I've done my level

best -- and I'm not done yet. / I ask the good people of
Georgia: Together we've made a great beginning. Give me four
more years to finish the job. //

Thank you for this warm Georgia welcome -- and may God bless
the United States of America.

#

Estimates for Georgia:

	<u>1987</u>	<u>1991 (Estimated)</u>
Exports (direct and indirect) of Manufactures	\$7.7 billion	\$13.7 billion
Manufacturing and Non-manufacturing Employment Related to Georgia's Export of Manufactured Product	114,400	164,984

The following estimation technique was used:

- Each 2-digit SIC (Standard Industrial Classification) category of Georgia's direct and indirect exports of manufactures reported for 1987 was increased by the rate of growth between 1987 and 1991 of U.S. exports (all 50 states) in the same category.
- Manufacturing and non-manufacturing employment related to Georgia's exports of manufactures in 1987 was increased proportionally to the increase in the value of nominal exports in each SIC category.
- The 1991 exports for all SIC manufacturing categories were totalled for an estimate of the current dollar value of Georgia's direct and indirect exports of manufactures in 1991.
- 1991 export-related employment was similarly totalled for all SIC manufacturing categories. This 1991 employment total was then reduced 18.7 percent to take account of productivity gains in export employment and price inflation in export values between 1987 and 1991. This reduction was estimated from data provided by Dr. Villamil's office on the number jobs supported by each billion dollars in total U.S. exports in 1987 and 1990. A figure for 1991 was extrapolated from the 1987 to 1990 data.

cc: Ambassador Hills
 Ambassador Katz
 Ambassador Moskow
 Gary Edson
 Mark Plant (Commerce)
 Tony Villamil (Commerce)
 Steve Farrar (White House)

Instructions to Sender: Please be certain all shaded areas are completed and no staples.

FACSIMILE COVER SHEET
OFFICE OF THE UNITED STATES TRADE REPRESENTATIVE

Executive Office of the President
Washington, D.C. 20506

Clearance (to Geneva) _____

Time Sent _____

Date 2/27

C.D. Log Number _____

Number of Pages Excluding Cover 2

TO: NAME:	AGENCY:	PHONE #:	FAX #:
<u>Steve Farrar</u>	<u>White House</u>	<u>() 456-23157</u>	<u>() 456-7739</u>
<u>Michele Nix</u>	<u>White House</u>	<u>() 456-7750</u>	<u>() 456-6218</u>
<u>Tony Villamil</u>	<u>Commerce</u>	<u>() 377-8181</u>	<u>() 377-3726</u>
<u>Mark Plant</u>	<u>Commerce</u>	<u>() 377-3727</u>	<u>() 377 0432</u>
_____	_____	<u>()</u>	<u>()</u>
_____	_____	<u>()</u>	<u>()</u>

FROM: David Walters

PHONE: (202) 395-3026

FAX #: (202) 395-~~6628~~ 3583

CONTACT: If There are any problems please call: (202)395-3026

SUBJECT: _____

OFFICE OF THE UNITED STATES
TRADE REPRESENTATIVE
EXECUTIVE OFFICE OF THE PRESIDENT
WASHINGTON
20506

February 27, 1992

Memorandum To: Michele Nix, White House Speech Writing
From: David Walters, ^WChief Economist, USTR
Subject: Data on State Exports and Related Employment

This memorandum describes an understanding I have reached with Tony Villamil, the Chief Economist at Commerce and with the concurrence of Commerce's Acting Under Secretary for Economic Affairs, Mark Plant.

In order for the President to have reasonable, up-to-date estimates of state exports and related employment, USTR and Commerce have agreed to the development of estimates for 1991, based on data for 1987, the most recent year available from the Bureau of the Census.

At your request, USTR has made such estimates for Georgia. They are provided, along with a description of the method of estimation, at the end of this memorandum. USTR is currently developing similar estimates for all 50 states. These estimates should supersede estimates for 1990 circulated earlier.

Because the 1991 figures are based on 4-year extrapolations of available data, both USTR and Commerce agree that they should be carefully and accurately characterized as "estimates" when used. In addition, the Commerce Department has a strong preference that they be referred to as "estimates based on national trends."

Any technical questions about estimates should be addressed to:

David Walters
Chief Economist
USTR
(202) 395-3583

or

Tony Villamil
Chief Economist
U.S. Department of Commerce
(202) 377-8181

In regard to the President's use of state export numbers, Dr. Villamil has suggested that someone check with local Chambers of Commerce as they sometimes produce estimates of state exports and related employment already in significant circulation in the state.

Alec Poitevient
[POINT - ~~VENT~~]
into PONS
POITEVIENT IS CHAIRMAN OF THE
GA. STATE PARTY; STATE CO-CHAIR
OF B-Q92

check out
who appointed to?
holds no Bush appointed
position / Courtney in
Pres. app/noms

McGroarty/Bunton
February 26, 1992
GA-8:00 pm

PRESIDENTIAL REMARKS: GEORGIA G.O.P. RALLY *President's Day Celebration Fundrais*
FEBRUARY 29, 1992
2:00 P.M.

[Introductory acknowledgements.] Members of the Georgia
General Assembly. ~~Wycbe Fowler~~ *will not be there 2/29* Newt Gingrich -- one of the
~~Mack Mattingly~~ real firebrands of the Republican Party. // And my thanks to
all of you for coming to Atlanta from [xxx to xxx] and from the
four corners of this great state. // *Macon to Marietta*

not
correctly
electrd

This gathering marks a great triumph. To look around this
room is to see just how far we've come. Must be something about
the Republican Party and red clay. In this state, and all across
the South -- the Republican Party is here to stay. //

With this rise comes a new generation of Georgia Republicans
-- reformers, who're trying to teach Washington the wisdom of
their ways. I'm ^{sket.} talking about Newt Gingrich and ~~Wycbe Fowler~~,
*Bo Callaway / Mack Mattingly / [then be there] * Sec. Louis Sullivan(?)*
about xxx and xxx. And when we call the roll, let's not forget
Georgia's favorite son -- ^{Supreme Court} Justice Clarence Thomas. //

Our Party prospered here because the great strengths of the
Republican party are the great strengths of the South: bedrock
belief in faith and family. Community and country. The virtues
of hard work and humble worship.

All across America, those values are growing stronger --
coming back by popular demand. // As a nation, we've begun to
see in these values a solution to so many of the crises that
plague our cities, our schools and our streets. People are
coming home -- to the values we never forgot.

Why
Mattingly?

Kaufman
said use
Mattingly -
not running -
for anything

We believe that parents -- not the government -- should make the decisions that matter in life." Parents -- not government -- should choose their children's schools. Parents -- not government -- should choose who cares for their children -- parents know better than some bureaucrat in Washington, D.C. And yes, we believe there's a place for voluntary prayer in our children's classrooms. //

And we believe America is first so long as we put the family first. //

These bedrock beliefs don't fade with age. They don't change from one election to the next. They're the home truths that call this nation forward to greatness.

If America holds fast to these truths we will never lose our way. And still, right now, there's no denying it: in too many ways, we're going down the wrong track.

Look at our legal system. The home of the free has become the land of the lawsuit." That's why we've introduced a bill to put a stop to frivolous lawsuits. Nuisance suits sap our economy and strain our patience. / When you're as likely to serve your neighbor a subpoena as of a cup of coffee -- something's wrong. // When doctors won't deliver babies, and Dads won't coach little league for fear of lawsuits -- something's wrong. // America won't find its way out of this mess until we spend more time helping one another than we do suing one another. //

Look at this nation's health care system. Right now, American health care is the best in the world -- bar none. The

*Reaction in
press Post
Charleston*

*TSONGAS
TAG*

Handwritten green arrows pointing to the right margin of the text.

[change]

problem is access: too many Americans, many with families, without health insurance. And you know how even a short stay in the hospital can rip a hole right through a family's budget.

The answer isn't socialized medicine.* If we wanted long lines and revolving-door health care, we'd put our doctors to work at the Department of Motor Vehicles. // The last thing we want is to put the government between you and your doctor. //

Finally, look at our welfare system. People are willing to support benefits for families in need -- yes, Americans care: but they want to see some connection between welfare and work. They want to see governments at every level work together to crack down the dead-beat Dads -- the ones who can't be bothered to pay child-support. // They want to see us break the cycle of dependency that destroys dignity -- passes down poverty from one generation to the next. That's wrong. That's cruel. And we're going to do something to change it. //

But the number one issue today is the economy. That's what's keeping people up late at night -- worrying about how they're going to pay the bills, put food on the table, care for their kids, and still manage to put away something for their own retirement.

We know we've got to get this economy moving -- and we can't wait. That's why -- in my State of the Union -- I laid out my two-part plan to spark economic recovery: a seven-point short-term plan to stimulate the economy as early as this Spring -- and a long-term plan to keep America growing tomorrow, and into the

don't say what the answer is

* My plan focuses on opening up access to all Americans.

Pro-choice line

playing

→

←

Thursday
House Vote
27 Feb. 92

next Century. And because I knew I couldn't wait for Congress to act -- I set a deadline to help them along the way.

But instead of working on my plan, liberal Democrats surfaced their own. True to form, it's a temporary tax cut -- in exchange for a permanent tax hike.

That tax cut works out to 25 cents per person per day -- and to make that two-bit tax cut permanent, the liberals would have to jack up the tax rate for every American making more than 35,000 dollars. You heard right: For a plan that's supposed to help the Middle Class, that's going to come as real news to a lot of factory workers and school teachers -- people you know: every-day Americans struggling to make ends meet. *

Let's face it: when the tax-and-spend crowd talks about taking aim at the champagne and caviar set -- it's the mini-van and McDonalds' folks who always take the hit. // The liberals are going to tax the Middle Class for the same reason Willie Sutton robbed banks -- because that's where the money is. //

Ask any economist: they'll tell you the quickest way to cut this recovery off at the knees is to raise taxes. So if the Democrats want to go that route -- if they want to send me a plan that piles on more taxes: I've spare them the suspense. Get moving on my plan -- or get ready for a veto. //

Pass my plan: give American businesses my Investment Tax Allowance, and give them an incentive to buy new equipment -- hire more workers. If we want to bolster that sagging real estate markets, pass my plan: give first-time homebuyers a 5000

VOTING IN
HOUSE
TODAY ON
TAX PLAN
SUBJECT TO
CHANGE

taking down

changed

6.

economic reality into a dangerous pre-World War two isolationism. Well look closely. That's not the American flag they're waving - - it's the white flag of surrender. //

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This time, America will do it again. //

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7

We're going to bring that same spirit to the fight we face today. From next Tuesday through the first Tuesday in November, we're going to take our message all across the country. So if you want to send a message to Washington, send this President back for four more years -- and send more good Georgia Republicans to the Congress. ///

I want to close today with a few words from the heart. Barbara and I are blessed -- blessed to serve at this moment in time when so many of the old fears have been driven away. When so many new hopes stand within our reach.

Since the day I took the oath of office, I've made it my duty always to do what's right for America. I've done my level best -- and I'm not done yet. / I ask the good people of Georgia: Together we've made a great beginning. Give me four more years to finish the job. //

Thank you for this warm Georgia welcome -- and may God bless the United States of America.

#

*\$100 fundraiser - "real people"
round tables
luncheon - not rally*

25 Feb. 92

4:05 pm

Wachovia Bank → Atlanta

mortgage interest rates line

15 yr. 8.75% No points

30 yr. 9% No points

Todd Mitchell said.

Same comm mort figs

[NHSprint] work of Atlanta

11 February 1992

MEMORANDUM FOR DAVE DEMAREST

THROUGH: DAN MC GROARTY

FROM: JEANNIE BUNTON

SUBJECT: NEW HAMPSHIRE LEGISLATURE SPEECH FACTS

The following sources were consulted for New Hampshire specific facts:

N.H. TAX CREDIT IMPACTS ON HOUSING STARTS/JOBS/ACTIVITY:

provided by Kent Colton, Exec. VP and CEO
National Association of Homebuilders [NAHB]
202-822-0401

compiled by Dave Crow, NAHB Economist
202-822-0383

N.H. MANUFACTURING EXPORTS/EXPORT RELATED JOBS:

provided by Bob Bork, USTR Speechwriter
202-395-6120

compiled by David Walters, Chief Economist USTR
202-395-3583

6 MONTHS of MORTGAGE PAYMENTS" - first time homebuyer credit:

compiled by Todd Buchholz, OPD
202-456-7968

Methodology: avg. New Hampshire home \$109,048 [figure from Martha Austin in Gov. Gregg's office 603-271-2121]. Todd rounded down to \$100,000, 10% mortgage for payments of \$800 per month, which translates into over 6 months of mortgage payments with the first-time homebuyer credit [\$5,000].

To JEANNIE
Date Feb 25 '92 Time 12:10 p

WHILE YOU WERE OUT

M Shiela
of Rep. Gingrich's off. (225-4501)
Phone (404) 396 7242
Area Code Number Extension

TELEPHONED		PLEASE CALL	
CALLED TO SEE YOU		WILL CALL AGAIN	
WANTS TO SEE YOU		URGENT	

RETURNED YOUR CALL

Message Number for
Wikovia Bank, Atlanta, Ga.
Mortgage rates
recording.

House pick up
Atlanta area

DO
Operator



AMPAD
EFFICIENCY®

23-021 CARBONLESS

To ~~Sheila~~ Jeannie
Date 2/20 Time 12:51

WHILE YOU WERE OUT

M _____
of _____
Phone _____
Area Code Number Extension

TELEPHONED		PLEASE CALL	
CALLED TO SEE YOU		WILL CALL AGAIN	
WANTS TO SEE YOU		URGENT	

RETURNED YOUR CALL

Message Sheila from Congressm.
Gingraham's office
202 225 4501

Operator



AMPAD
EFFICIENCY®

23-021 CARBONLESS

2866592

More info
on lawsuit
reform in
Stuyvesant
from D. Taylor

Drawn
on 7/1
1972

plague our cities, our schools and our streets. People are coming home -- to the values we never forgot.

We believe that parents -- not the government -- should make the decisions that matter in life. Parents -- not government -- should choose their children's schools. Parents -- not government -- should choose who cares for their children -- parents know better than some bureaucrat in Washington, D.C. And yes, we believe there's a place for voluntary prayer in our children's classrooms.

And we believe America is first so long as we put the family first. //

These bedrock beliefs don't fade with age. They don't change from one election to the next. They're the home truths that call this nation forward to greatness.

If America holds fast to these truths we will never lose our way. And still, right now, there's no denying it: in too many ways, we're going down the wrong track.

Look at our legal system. The home of the free has become the land of the lawsuit. That's why we've introduced a bill to put a stop to frivolous lawsuits. Nuisance suits sap our economy and strain our patience. / When you're as likely to serve your neighbor a subpoena as of a cup of coffee -- something's wrong. When doctors won't deliver babies, and Dads won't coach little league for fear of lawsuits -- something's wrong. // America won't find its way out of this mess until we spend more time helping one another than we do suing one another.

*Nelson
Lund
Counsel
6:25
2/22/92
Access to Justice Act
Tort Reform
Civil Justice Act
2896*

(979)

Conpt. Council up etc

Almost

18 million lawsuits filed/yr. Access the country

1989
\$1.5 billion (pts.)
\$1.5 billion (pts.)

6799 - Dave Mackin

Ramona

John Howard 2816

Civil Justice / VP legal counsel

Ramona VP's office [29 Feb 93] 3:15 pm.

T/Don

30,000 Staff of Congress
\$3 billion budget

of Committees

Sub-committees

Tracy Presock - local car. Atlanta

Aelis - scenarios -

times; place

Meeting - halls vs. Bush
appt. position

per country appts / meetings
27 Feb 92

Shannie
Memorandum for Speechwriting Staff

From: Dan McGroarty

Regarding: *Georgia GOP*

Please return your comments to
Room 122 by:

ASAP

Today's Date: FEB 27 1992

McGroarty/Bunton
February 27, 1992
GA-9:00 am

PRESIDENTIAL REMARKS: GEORGIA G.O.P. RALLY
FEBRUARY 29, 1992
2:00 P.M.

[Introductory acknowledgements.] Members of the Georgia General Assembly. Mack Mattingly. Newt Gingrich -- one of the real firebrands of the Republican Party. // And my thanks to all of you for coming to Atlanta from Macon to Marietta and from the four corners of this great state. //

This gathering marks a great triumph. To look around this room is to see just how far we've come. Must be something about the Republican Party and red clay. In this state, and all across the South -- the Republican Party is here to stay.

With this rise comes a new generation of Georgia Republicans -- reformers, who're trying to teach Washington the wisdom of their ways. I'm talking about Newt Gingrich and Mack Mattingly, about Bo Callaway and Lou Sullivan. And when we call the roll, let's not forget Georgia's favorite son -- Justice Clarence Thomas. //

Our Party prospered here because the great strengths of the Republican party are the great strengths of the South: bedrock belief in faith and family. Community and country. The virtues of hard work and humble worship.

All across America, those values are growing stronger -- coming back by popular demand. // As a nation, we've begun to see in these values a solution to so many of the crises that

plague our cities, our schools and our streets. People are coming home -- to the values we never forgot.

We believe that parents -- not the government -- should make the decisions that matter in life. Parents -- not government -- should choose their children's schools. Parents -- not government -- should choose who cares for their children -- parents know better than some bureaucrat in Washington, D.C. And yes, we believe there's a place for voluntary prayer in our children's classrooms.

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Look at our legal system. The home of the free has become the land of the lawsuit. That's why we've introduced a bill to put a stop to frivolous lawsuits. Nuisance suits sap our economy and strain our patience. / When you're as likely to serve your neighbor a subpoena as of a cup of coffee -- something's wrong. When doctors won't deliver babies, and Dads won't coach little league for fear of lawsuits -- something's wrong. // America won't find its way out of this mess until we spend more time helping one another than we do suing one another.

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The answer isn't socialized medicine. My plan focuses on opening up access to all Americans. If we wanted long lines and revolving-door health care, we'd put our doctors to work at the Department of Motor Vehicles. The last thing we want is to put the government between you and your doctor. //

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But the number one issue today is the economy. That's what's keeping people up late at night -- worrying about how they're going to pay the bills, put food on the table, care for their kids, and still manage to put away something for their own retirement.

We know we've got to get this economy moving -- and we can't wait. That's why -- in my State of the Union -- I laid out my

two-part plan to spark economic recovery: a seven-point short-term plan to stimulate the economy as early as this Spring -- and a long-term plan to keep America growing tomorrow, and into the next Century. And because I knew I couldn't wait for Congress to act -- I set a deadline to help them along the way.

But instead of working on my plan, liberal Democrats surfaced their own. True to form, it's a temporary tax cut -- in exchange for a permanent tax hike.

That tax cut works out to 25 cents per person per day -- and to make that two-bit tax cut permanent, the liberals would have to jack up the tax rate for every American making more than 35,000 dollars. You heard right: For a plan that's supposed to help the Middle Class, that's going to come as real news to a lot of factory workers and school teachers -- people you know: every-day Americans struggling to make ends meet.

Let's face it: when the tax-and-spend crowd talks about taking aim at the champagne and caviar set -- it's the mini-van and McDonalds' folks who always take the hit. // The liberals are going to tax the Middle Class for the same reason Willie Sutton robbed banks -- because that's where the money is. //

Ask any economist: they'll tell you the quickest way to cut this recovery off at the knees is to raise taxes. So if the Democrats want to go that route -- if they want to send me a plan that piles on more taxes: I'll spare them the suspense. Get moving on my plan -- or get ready for a veto. // [Result of House vote {2/27/92} on tax plan.]

Pass my plan: give American businesses my Investment Tax Allowance, and give them an incentive to buy new equipment -- hire more workers. If we want to bolster that sagging real estate markets, pass my plan: give first-time homebuyers a 5000 dollar credit to help them buy that home. For families here in the Atlanta area -- that credit is worth six months' mortgage on the average Atlanta home. //

And let me say to my opponents: Quit paying lip-service to competitiveness -- and practicing class warfare. Quit punishing the people who create jobs -- pass my plan and cut the tax on cap gains. //

My plan is shaped to meet the new economic realities -- realities that have helped make Atlanta the South's great international city. And come 1996, Atlanta comes of age -- as America's very own Olympic City. //

[[There's a popular saying: when I pass into the hereafter, I don't know if I'll be going "up" or "down" -- but I know wherever I go, I'll change planes in Atlanta. //]]

The truth is: If we want to succeed economically at home - - we've got to lead economically abroad. We create jobs right here in America when we open up export markets around the world. Here in Georgia, in the past four years, manufacturing exports have almost doubled. Today, in the manufacturing sector alone, over [180,000] Georgia jobs are tied to trade. So get past all the tough talk, all the patriotic posturing about fighting back by shutting out foreign goods. If this country starts closing

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Thank you for this warm Georgia welcome -- and may God bless the United States of America.

#

MCKINNEY, J E (BILLY)

Ga State Repr
 b Atlanta, Ga, Feb 23, 27; s Lonnie McKinney & Julia Ann Turner M; m 1955 to Leola Christian; c James, Gregory & Cynthia. *Polit & Govt Pos:* Mem, Ga State Dem Exec Comt, currently; Ga State Repr, Dist 35, currently, mem, Appropriations Comt, Health & Ecol Comt & Indust Comt, currently, Ga House Repr. *Bus & Prof Pos:* Pub affairs Consult, currently. *Mem:* Ga Asn Black Elected Officials; NAACP; Southern Christian Leadership Conf. *Mailing Add:* 765 Shorter Terr NW Atlanta GA 30318

MCVEIGH, NORMAN SHAW, III

b Brunswick, Ga, Nov 3, 51; s Norman Shaw McVeigh, Jr & Dorothy Sports M; m 1974 to Patricia Allen; c Erin Elizabeth & Mary Kathryn. *Educ:* Brunswick Jr Col, Ga, AS, 71; Univ Ga, Athens, Ga, BBA, 73. *Polit & Govt Pos:* Treas, Glynn County Rep Comt, Ga, 77-83, mem, Exec Comt, 77-83, 85-86; mem, First Cong Dist Rep Comt, Ga, 77-; Ga State Repr, Dist 155, 83-84; mem, Glynn County Bd Comr, 87-90, chmn, 89-90; chmn, Coastal Ga Regional Develop Ctr Wetlands Task Force, 90- *Bus & Prof Pos:* Staff acct, Fuller & DeLoach, 73-75, Barger & Carmichael, 75-76; CPA, Shaw McVeigh, 76-88; Ga-Pac, Plant Comptroller, 88- *Honors & Awards:* Award of Merit, Boy Scouts of Am, 81; Young Man of Year, Brunswick Jaycees, 82; Silver Beaver, Boy Scouts Am, 88. *Mem:* Ga Soc CPA; Am Inst CPA; Boy Scouts of Am; Kiwanis; PTA; Coastal Ga Hist Soc; Farm Bur; Am Tree Farm Syst; Beta Gamma Sigma; Beta Alpha Psi; Phi Kappa Phi. *Relig:* Latter-Day Saints. *Legal Res:* 3202 Bass St Brunswick GA 31520 *Mailing Add:* PO Box 1542 Brunswick GA 31521

MCVEY, WALTER LEWIS, JR

Former US Repr, Kans
 b Independence, Kans, Feb 19, 22; s Walter Lewis McVey & Nona Inge M; m 1964 to Velma Graham. *Educ:* Univ Kans, AB, 47, LLB, 48, JD, 68; Ga State Univ, MA, 76. *Polit & Govt Pos:* Kans State Repr, 49-53; Judge, Independence, Kans, 52-56; Kans State Sen, 57-61; US Repr, Third Dist, Kans, 61-63; exec dir, Fulton County Rep Comt, Ga, 64-65. *Bus & Prof Pos:* Atty, Independence, Kans, 48-61; consult, Melpar, Inc, 63-64; staff counsel, Ga Munic Asn, Atlanta, Ga, 65-66; sr consult, McVey Consult Assocs, Atlanta, 66-; faculty mem polit sci, Ga State Univ, 68-80, DeKalb Col, 68-; Mercer Univ, 71-73; atty, Atlanta, Ga, formerly. *Mil Serv:* Entered as Pvt, Army Air Force, 43, released as S/Sgt, 46. *Honors & Awards:* Nat Speaker, McVey Consult Assoc. *Mem:* Former Members of Cong Inc; Am & Ga State Bar Assn. *Publ:* Auth, A federal-aids manual for municipalities, Ga Power Co, 66. *Relig:* Methodist. *Legal Res:* 712 E Paces Ferry Rd Atlanta GA 30305 *Mailing Add:* PO Box 18505 Atlanta GA 30326

MADDOX, JAMES FRANKLIN

City Councilman, Atlanta, Ga
 b Atlanta, Ga, Oct 7, 34; s King Caesar Maddox & Docia O Myer M; m to Alice Wise; c Sheila, Sonya, James, Jr & Zachary. *Educ:* Morehouse Col, BA, 56, Atlanta Univ, MA, 67. *Polit & Govt Pos:* City Councilman, Atlanta, Ga, 78-; chmn, Zoning Comt, 82-84. *Bus & Prof Pos:* Acct, Albany State Col, 57-61; contracts adminr, Lockheed Georgia Co, 61- *Honors & Awards:* Save Our Am Resources Proclamation, Gov Jimmy Carter; Young Man of the Year Award in Citizenship, Atlanta YMCA, 77. *Mem:* Soc Logistics Engr; Nat Mgt Assn. *GA Munic Asn;* Nat League of Cities. *Relig:* Baptist. *Mailing Add:* 914 Mangmo Dr SW Atlanta GA 30310

MANGUM, WILLIAM C (BILL), JR

b Pageland, SC, Jan 9, 34; s WC Mangum, Sr & Ruby Evans M; div; c Douglas Bruce. *Educ:* San Diego State Univ; Ore State Univ. *Polit & Govt Pos:* Ga State Repr, Dist 57, formerly, chmn, Educ Comt, formerly, mem, Appropriations Comt, Hwys & Ways & Means Comts, formerly, Ga House Repr. *Bus & Prof Pos:* Inventory control analyst, Atlanta Pub Sch Syst, currently; vpres, Allied Printing Ink Co, Inc, currently. *Mil Serv:* Navy, 53-57. *Honors & Awards:* Outstanding Legislator of Year, State Parks & Recreation, 84. *Mem:* Shriners; Masons; CoFC. *Relig:* Baptist. *Mailing Add:* 4320 Pleasant Forest Dr Decatur GA 30034

MANN, HAROLD

Ga State Repr
 b Jacksonville, Fla, Mar 17, 31; s Dee O Mann & Felicia Houston M; m 1951 to Justeda Cochran; c Cheryl Rose, Debra Jean, Misti Michelle. *Educ:* Univ Ga Athens, GS, 51; Alpha Gamma Rho. *Polit & Govt Pos:* Chmn, 9th Dist Rep Comt, Ga, 77-81; deleg, Rep Nat Conv, 80; mem bd, Whitfield County Comm, 81-84; Ga State Repr, 91- *Bus & Prof Pos:* Owner, ins agency, Dalton, Ga, 77. *Relig:* United Methodist. *Legal Res:* 597 Bishop Trail GA 30740 *Mailing Add:* PO Box 1927 Dalton GA 30722

MARABLE, RICHARD O

Ga State Sen
 b Floyd County, Ga, Mar 23, 49; m to Kathie. *Educ:* W Ga Col, MA, 81. *Polit & Govt Pos:* Ga State Sen, Dist 52, 91-; mem, Econ Develop, Educ, Transp & Aging & Human Ecology Comts, currently, Ga State Senate. *Bus & Prof Pos:* Educator, E Rome High Sch, 72-; businessman, balloon factory, 81-82. *GA Nat Honor Soc* (exec secy, currently). *Mailing Add:* 76 River Lane Atlanta GA 30161

MARSHALL, THOMAS O

b Americus, Ga, June 24, 20; m 1946 to Angie Ellen Fitts; c three. *Educ:* Emory Univ, LS Naval Acad, BS, 41; Univ Ga, JD, 48. *Polit & Govt Pos:* Chief Justice, Ga Supreme Court, 86-89. *Mailing Add:* 230 Peachtree St NW Atlanta GA 30303

MARTIN, CAROL LAHAMAN

Committeewoman, Ga State Rep Party
 b Oklahoma City, Okla, Nov 20, 26; d Wilbur Leroy Lahman & Marguerette Neerman L; m 1951 to Talmage McKinley Martin, Jr, MD; c Katherine Elizabeth, Anne Marie & Scott William. *Educ:* Okla State Univ, BA, 46; Stanford Univ, MA, 48; Theta Sigma Phi; Mortar Bd; Kappa Alpha Theta. *Polit & Govt Pos:* Vchmn, Carroll County Rep Comt, Ga, 70-74, secy, 75-82; deleg, 714B Precinct, Carroll County Ga Sixth Dist & Nat Rep Conv, 72; committeewoman, Ga state Rep Party, 84-; mem, Carroll County Elec Bd, currently. *Mem:* Carroll-Douglas-Haralson Med Auxiliary (legis chmn, 72-87). *Relig:* Methodist. *Legal Res:* Chapel Heights 75 Azalea Trail Carrollton GA 30117 *Mailing Add:* 114 Mill Stream Ct Carrollton GA 30117

MARTIN, JAMES FRANCIS (JIM)

Ga State Repr
 b Atlanta, Ga, Aug 22, 45; s Joseph Grant Martin & Helen Hester M; m 1970 to Joan Vohryzek; c Morgan, Rebecca, James & Frank. *Educ:* Univ Ga, AB, 67; JD, 69; LLM, 72; Ga State Univ, MBA, 80. *Polit & Govt Pos:* Ga State Repr, Dist 26, 84- *Bus & Prof Pos:* Atty, Martin Bros, PC, 80- *Mil Serv:* Entered as 2nd Lt, Army, released as 1st Lt, after serving in 525 MI Dept, Vietnam, from 71 to 72. *Relig:* Presbyterian. *Legal Res:* 1460 Lanier Pl Atlanta GA 30306 *Mailing Add:* 44 Broad St No 500 Atlanta GA 30303

MARTIN, TALMAGE MCKINLEY, JR

Chmn, Carroll County Rep Comt, Ga
 b Bowdon, Ga, July 12, 23; s Talmage McKinley Martin, Sr & Myrtice Johnson M; m 1951 to Carol Lahman; c Katherine Elizabeth, Anne Marie & Scott William. *Educ:* Univ Calif, San Francisco, AB & MD; Am Bd Surg, dipl; Nu Sigma Nu. *Polit & Govt Pos:* Chmn, Carroll County Rep Comt, Ga, 75- *Bus & Prof Pos:* Chief surg, Tanner Hosp, Carrollton, Ga, 73-75; dir, Med Educ, Tanner Mem Hosp, 75- *Mil Serv:* Entered as 1st Lt, Air Force, 51, released as Capt, 53, after serv in Keesler AFB, Miss. *Mem:* Am Col Surg. *Relig:* Methodist. *Mailing Add:* 114 Stream Court Carrollton GA 30117

MASON, JAMES OSTERMAN

Asst Secy, Public Health Service, US Dept Health & Human Servs
 b Salt Lake City, Utah, June 19, 30; s Ambrose Stanton Mason & Neoma Thorup M; m 1952 to Lydia Maria Smith; c seven. *Educ:* Univ Utah, BA, 54, MD, 58; Harvard Univ, Sch Pub Health, MPH, 63, DPH, 67. *Polit & Govt Pos:* Dir, Ctrs Disease Control, 83-89; adminr, Agency for Toxic Substances & Disease Registry, 83-; Asst Secy, Public Health Service, US Dept Health & Human Servs, 89- *Relig:* Latter-Day Saints. *Legal Res:* GA *Mailing Add:* Public Health Service 200 Independence Ave SW Washington DC 20201

MATTINGLY, MACK FRANCIS

Former US Sen, Ga
 b Anderson, Ind, Jan 7, 31; s Joseph Hilbert Mattingly & Beatrice Ways M; m 1957 to Carolyn Longcamp; c Jane & Anne. *Educ:* Ind Univ, Bloomington, BS, 57. *Polit & Govt Pos:* Deleg, Rep Nat Conv, 64 & 76; Rep cand US Repr, 66; mem, Ga State Rep Exec Comt, 66-77, vchmn, 72-75, chmn Ga Rep Party, 75-77; chmn, Eighth Dist Rep Comt, 66-72; mem, Rep Nat Comt, formerly, mem exec comt, formerly; US Sen, Ga, 80-86, mem, Appropriations Comt, Joint Econ Comt, Ethics Comt & Banking & Urban Affairs Comt, formerly, chmn, Mil Construction Subcomt & chmn, Rural Housing Develop Subcomt, formerly, US Senate; asst Secy Gen Defense Support, Nato Hq, Brussels, Belgium, 87-90. *Bus & Prof Pos:* Prod scheduler, Arvin Indust, Columbus, Ind, 57-59; mkt mgr, IBM Corp, 59-79; owner, M's Off Supplies, Brunswick, Ga, 75-80. *Mil Serv:* Entered as Pvt, Air Force, 51, released as S/Sgt, 55, after serv in Strategic Air Command; Good Conduct Medal; Am Theater Medal. *Honors & Awards:* Distinguished Serv Gold Medal, Selective Serv Syst, 86; Outstanding Pub Serv Medal, Secy Defense, 88; Ga Conservationist of the Year, 85. *Mem:* Mason; M L King Comn Corp (hon dir, currently); Am Legion; Nat Chamber Found (dir, currently); Nat CofC, Washington, DC (dir, currently). *Relig:* Episcopal. *Mailing Add:* 4315 Tenth St East Beach St Simons Island GA 31522

MAY, JOHN H

Second Vchmn, WGa Rep Party State Exec Comt
 b Aug 28, 22. *Educ:* Univ Buffalo, BS. *Polit & Govt Pos:* Mem, Lowndes County Bd Elections, currently; second vchmn, WGa Rep Party State Exec Comt, currently. *Mil Serv:* First Lt, Air Corps, 42-46. *Relig:* Episcopal. *Mailing Add:* 112 W Adair St Valdosta GA 31601

MAYO, THOMAS O

Chmn, Dougherty County Rep Comt, Ga
 b Corinth, Miss, Dec 21, 30; s Kellouse Odell Mayo & Mary Pearl Criswell M; m 1960 to Ruth Ann Moore. *Educ:* Northeast Miss Jr Col, Booneville, AA, 54; Miss State Univ, one year. *Polit & Govt Pos:* Chmn, Dougherty County Citizens for Reagan, 75-76 & Citizens for Ford, 76; chmn, Dougherty County Rep Comt, Ga & mem, Rep State Cent Comt, 77-; chmn, Dougherty County Reagan/Bush Campaign, 80; deleg, Rep Nat Conv, Detroit, 80. *Bus & Prof Pos:* Exec vpres, Capitol City Mortgage Corp, Atlanta, Ga. *Mil Serv:* Army, 51-52. *Mem:* Mortgage Bankers Asn Ga (FHA/VA comt, 78-); Soc Ga Serv Corp; Mason, 32nd degree; CoFC (chmn elect & balloting, 79-). *Relig:* Baptist. *Mailing Add:* 3331 Stonecrest Ct Chamblee GA 30341

BLACK, CALVIN

Utah State Rep.
b. Blanding, Utah, 3/17/29; s. Hyrum Taylor Black and Hester Fillerup B; m. 1949 to Carolyn Merz; c. Laurie, Alan Taylor, Callie Jo, Susan, Merri Evelyn and Daniel Ross. Educ: High Sch. grad. Polit. & Govt. Pos: Mayor, Blanding, Utah, 63-66; del. San Juan Co. Rep. Conv. and Utah State Rep. Conv, 64-73; Co. Commr, San Juan Co, 67-72; Utah State Rep, San Juan, Garfield and Wayne Co, 73. Bus. & Prof. Pos: Owner, Calvin Black Enterprises, 49-73; pres, Oljato Uranium Co, 57-67; secy-treas, Lake Powell Ferry Serv, Inc, 64-73; partner, Elk Ridge Restaurant and Enterprises, 68-73; v.pres, KUTA Radio, Blanding, Utah, 69-73; partner, KPGE Radio, Page, Ariz, 70-73; dir, Fillerup Self Serv, Inc, 70-73. Mil. Serv: Entered as Pvt, Army, 55, released as SP-4, 57, after serv. in Signal Corps, Far East, 56-57; Good Conduct Medal. Rel: Latter-day Saint. Mailing Add: 159 W. Fifth South St, Blanding, UT 84511.

BLACK, CHARLES EDWIN

Committeeman, Mass. State Rep. Party
b. Quincy, Mass, 4/29/30; s. Clarence Edgar Black and Emmie Peaslee B; m. 10/20/56 to Norma Arlene Smith, div; m 10/25/72 to Claire Louise Hamby; c. Karen Arlene and Diane Louise and stepchildren, Dale Edith, Glenn Eldon, Beth Louise and Kieth Preston Whitaker. Educ: Northeast Univ, A.B, 52, Law Sch, 51-53; Boston Univ, LL.B, 54; U.S. Army Command & Gen. Staff Col, dipl, 72. Polit. & Govt. Pos: Mem, Rockland Rep. Town Comt, Mass, 60-62; mem, Rockland Zoning Bd. Appeals, 61-62; chmn, Rockland Citizens Better Town Govt, 62; pres, Hingham Young Rep. Club, 64-65; asst. town moderator, Hingham, 65, 71-73; chmn, rules comt, Mass. Young Rep. Assn. First Annual Conv, 65; mem. rules comt. and del. Rep. State Conv, 66; chmn. credentials comt, Mass. Young Rep. Conv, 67; committeeman, Mass. State Rep. Party, 67-; chmn, Hingham Rep. Town Comt, 68-69, Zone VI chmn, 72-; alternate chmn, Hingham Zoning Bd. Appeals, 70-73. Bus. & Prof. Pos: Attorney, law dept, John Hancock Mutual Life Ins. Co, 60-64 and asst. counsel, 65- Mil. Serv: Entered as Pvt, Army, 55, released as 1st Lt, 60, after serv. in U.S, 55-60, Lt. Col. Res; Army Commendation Medal with Oak Leaf Cluster, Army Res. Medal. Mem: Am. Bar Assn; Am. Life Conv; AF&AM (past master); Ancient and Hon. Artillery Co. Mass; ROA. Outstanding Young Rep, Mass, 65; U.S. Army Reserve Component Achievement Medal. Rel: Baptist. Mailing Add: 41 Winthrop Rd, Hingham, MA 02043.

BLACK, DAVID STATLER

b. Everett, Wash, 7/14/28; s. Lloyd Llewelyn Black and Gladys Statler B; m. 7/26/52 to Nancy Haskell B; c. David Lloyd, Andrew Haskell and Kathleen Louise. Educ: Stanford Univ, B.A, 50; Univ. of Wash, LL.B, 54; Phi Delta Phi; Delta Kappa Epsilon. Polit. & Govt. Pos: Asst. Attorney Gen, Wash. State, 57-61; counsel, Wash. Pub. Serv. Comm, 57-61; gen. counsel, Bur. Pub. Rds, U.S. Dept. Commerce, D.C, 61-63; v.chmn, Fed. Power Comm, 63-66; adminr, Bonneville Power Admin, 66-67; Under Secy. of the Interior, 67-69. Bus. & Prof. Pos: Lawyer, Preston, Thorgrimson and Horwitz, Seattle, Wash, 54-57; v.pres. and adminr, Dreyfus Corp, N.Y.C, 69-70; lawyer, Pierson, Ball & Dowd, Wash, D.C, 70- Mem: Wash. State Bar Assn. Legal Res: 12109 Piney Glen Lane, Potomac, MD 20854. Mailing Add: Pierson, Ball & Dowd, 1000 Ring Bldg, Washington, DC 20036.

BLACK, ERNEST F.

Secy, Lucas Co. Rep. Cent. Cmt, Ohio
b. Whitehouse, Ohio, 4/17/15; s. William Gerard Black and Nettie Elliott B; m. 11/12/34 to Evelyn Viola Vitello; c. Carolyn (Mrs. Roger Kosch). Educ: Monclova High Sch, Ohio, grad, 33. Polit. & Govt. Pos: Twp. constable, Ohio, 43-57; twp. trustee, Monclova Twp, Lucas Co, 57-; secy, Lucas Co. Rep. Cent. Cmt, Ohio, 63- Bus. & Prof. Pos: Stationary engr, Toledo Edison Co, 41. Mem: Mason. Rel: Protestant. Mailing Add: 7465 Maumee-Western Rd, Maumee, Ohio 43537.*

BLACK, HARRY GORDON

Chmn, Hancock Co. Rep. Party, Ky.
b. Lexington, Ky, 11/2/07; s. Henry Gordon Black and Nancy Walters B; m. 9/7/34 to Dorothy Carr; c. Gordon Carr. Educ: Univ. Ky. Col. of Law, LL.B, 32; Lambda Chi Alpha. Polit. & Govt. Pos: City attorney, Hawesville, Ky, 40-49; chmn, Hancock Co. Rep. Party, 46-; co. attorney, Hancock Co, 49-70; alternate del, Rep. Nat. Conv, 52; mem. for Hancock Co, Green River Crime Comm. Mem: Am. Bar Assn; Ky. State Bar Assn; Am. Judicature Soc; Ky. Hist. Soc; Univ. Ky. Alumni Assn; F&AM; RAM; Owensboro Commandery 15; K.T.; R&S.M. Rel: Methodist; Trustee. Mailing Add: Hawesville, Ky, 42348.*

BLACK, JAMES LUCIUS

b. Preston, Ga, 7/27/15; s. William Liston Black and Dee Everette B; m. 7/24/37 to Myra Nell Chambers; c. Linda Arlene and Anthony Luctus. Educ: Union High Sch, 35. Polit. & Govt. Pos: Ga. State Rep, 45-48 & 51-72. Bus. & Prof. Pos: Farmer. Mil. Serv: Lt, Ga. State Guard. Rel: Baptist. Mailing Add: Preston, GA 31824.*

BLACK, JOHN WOODLAND

Mem. Exec. Comt, Calif. Dem. State Cent. Comt.
b. Spokane, Wash, 9/22/25; s. Hugh James Black and Margaret Woodland B; m. 9/3/59 to Iryne Codon; c. John McKenzie, Catherine Louise, Bridget Dianne, James Joseph, Ian Andrew and Timothy Matthugh. Educ: Colo. Univ. 44-45; Univ. Wash, A.B, 47; Columbia Univ, M. in Int. Affairs, 49; George Washington Univ, J.D, 59. Polit. & Govt. Pos: With State Dept, 49-50; for. serv. off, 50-55; U.S. Sen, 55-61; spec. asst. to Secy. of Commerce, 61; dep. dir, U.S. Travel Serv, 61-64, dir, 65-68; mem, Calif. Dem. State Cent. Comt, 71-; mem. exec. comt, 73-; Dem. Cand. U.S. Rep, 39th Cong. Dist, Calif, 72; v.chmn, Orange Co. Dem. Cent. Comt, 73- Bus. & Prof. Pos: Attorney, private practice, Newport Beach, Calif, 68- Mil. Serv: Naval Res, 45-46. Mem: Am. Bar Assn. Mailing Add: 1646 Irvine Ave, Newport Beach, CA 92660.

BLACK, KENNETH WALLACE

V.Chmn, Tazewell Co. Rep. Cent. Comt, Ill.
b. Peoria, Ill, 12/10/12; s. Wallace J. Black and Margaret Robinson B; m. 9/10/38 to Edith Adele Lowry; c. Barbara (Mrs. Robert Walker Brown); Kenneth L. and Bruce W. Educ: Bradley Univ, B.S, 34; Univ. of Chicago, J.D, 37; Sigma Chi. Polit. & Govt. Pos: Rep. precinct committeeman, Third Precinct, Wash. Twp, Ill, 53-; v.chmn, Tazewell Co. Rep. Cent. Comt, 53-; pub. adminr, Tazewell Co, 56-60; alternate del, Rep. Nat. Conv, 68. Bus. & Prof.

Pos: Dir, First Nat. Bank of Washington, Ill; city attorney, Washington, 41-53 & 57-; pres, Washington Twp. Libr. Bd, 51-; chmn, bd. of trustees, Bradley Univ, 71-; pres. and dir, Ill. Valley Libr. Syst, 66-70. Mem: Peoria Co. and Tazewell Co. Bar Assns; Am. Judicature Soc; Ill. State Bar Assn; Am. Bar Assn; Mason; Shrine; Creve Coeur Club; Peoria Country Club. Rel: Lutheran. Legal Res: 501 S. Main St, Washington, IL 61571. Mailing Add: P.O. Box 157, Washington, IL 61571.

BLACK, LEONA ROBERSON

b. Tex, 1/14/24; d. Eddie Roberson and Mattie Lewis R; m. 1946 to David Lanzy Black; wid; c. Willie L. Black (deceased). Educ: Prairie View Col, 34-35; Roosevelt Univ, Assoc. Degree in Act/Bus. Mgt; Chicago Univ, 62-63 & 64-65; Roosevelt Univ. Alumni Soc; Roosevelt Alumni Assn. Polit. & Govt. Pos: Exec. dir, Independent Wards Coalition; mem, Ill. Dem. Women's Caucus; mem, Independent Polit. Orgn; mem, Ill. Black Caucus; secy, admin. asst, campaign and off. mgr, Alderman A.A. Rayner and Alderman Anna R. Langford; southside coord, Donald P. Moore and Bernard Carey, 72; del. Dem. Nat. Conv, 72; admin. chief, Fraud and Complaint Div, Cook Co. States Attorney's Off, 72- Bus. & Prof. Pos: Key punch operator, time keeper, scale clerk, cost acct. clerk and expeditor, Int. Harvester Co, Chicago, 54-61; postal clerk and asst. supvr during Christmas, 60-63; asst. file clerk, financial budget clerk and head financial clerk, Cook Co. Dept. Pub. Aid, asst. off. mgr, Oak Forest Hosp. Mem: Roseland Heights Commun. Orgn. (past pres); Roseland Commun. Orgn. (bd. dirs); Educ. Comt, Chicago State Col; Kensington Police Commun. Workshop; S. Chicago Ave. Prog. for Youth (organizer and bd. dirs). Rel: Christian Methodist Episcopal. Mailing Add: 9800 S. Martin Luther King Dr, Chicago, IL 60628.

BLACK, SHIRLEY TEMPLE

b. Santa Monica, Calif, 4/23/28; d. George Francis Temple, Sr. and Gertrude Cregier T; m. 12/18/50 to Charles Alden Black; c. Linda Susan, Charles Alden, Jr. and Lorie Alden. Educ: Westlake Sch, Los Angeles, grad, 45; Col. Notre Dame, fel, 72. Polit. & Govt. Pos: Mem, numerous Rep. financial and campaign comts. at all levels from co. to nat, Calif. and U.S, 52-; mem, Hosp. Adv. Coun, Calif, 67; mem, Women's Adv. Comt, Nixon-Agnew, 68; mem, Calif. Rep. State Cent. Comt, 68-; mem, Calif. Coun. on Criminal Justice, 69; chmn, Youth Week Golden Gate Centennial, San Francisco, 69; U.S. del. to the UN, 69-72; dep. chmn, U.S. del, UN Prep. Comm, UN Conf. Human Environ, 70-72; mem. U.S. del. UN Conf. Human Environ, 72; spec. asst. to chmn, Coun. Environ Quality, 72- Mem: Acad. of Motion Picture Arts and Sci; Acad. of TV Arts and Sci; exec. comt, Zeta Phi Eta; Int. Fedn. of Multiple Sclerosis Socs, Vienna and Health Facilities Planning Coun, San Francisco Mid-Peninsula; bd. trustees, Inst. for Study of Econ. Syst, Wash, Nat. Multiple Sclerosis Soc, N.Y. Health Facilities Planning Assn, San Francisco Bay Area, Bay Area Educ. TV Assn, San Francisco Regional Adv. Bd. for Criminal Justice, Bay Area and Civic Light Opera Assn, San Francisco; World Affairs Coun, San Francisco; Asia Found; San Francisco Symphony Assn; San Francisco Int. Film Festival; Childrens' Theatre Assn, San Francisco Peninsula; Childrens' Health Coun, Palo Alto; Jr. Leagues of Palo Alto, Inc. and San Francisco, Inc; Sierra Club; Nat. Wildlife Fedn. (hon. chmn, 73); UN Assn. U.S.A. (bd. dir, 70-); Theta Sigma Chi. Kiwanis Int. Award, Houston, 67; Dame, Order of the Knights of Malta, Paris, France; Hon. Gov. Acad. of TV Arts and Sci; John Swett Award, Calif. Teachers Assn; Annual Laymans Award, Alameda Educ. Assn. Rel: Episcopal. Legal Res: Woodside, CA 94062. Mailing Add: Council on Environmental Quality, 722 Jackson Place N.W, Washington, DC 20006.

BLACK, WAYNE L.

Dem Nat. Committeeman, Utah
b. Cowley, Wyo, 6/17/19; m. to Bettina; c. Six. Educ: Univ. Utah, J.D. Polit. & Govt. Pos: Asst. co. attorney, Salt Lake Co, Utah, 2 years; asst. dist. attorney, Third Judicial Dist, 3 years; mem. Comm. on Uniform State Laws, Utah, currently; chmn, Salt Lake Co. Dem. Party, 4 years; del. Dem. Nat. Conv, 64, alternate del, 68; Dem. Nat. Committeeman, Utah, currently. Bus. & Prof. Pos: Attorney-at-law. Mil. Serv: Lt, Navy, World War II, with serv. as Commn. Officer, U.S.S. Lunga Point; Participated in Leyte, Lingayan Gulf, Iwo Jima, Okinawa and Yellow Sea Opers; Presidential Unit Citation. Mem: Phi Alpha Delta; Univ. Club. Appeared before U.S. Supreme Court, Circuit Court of Appeals, Fed. and State Courts as trial and appellate attorney. Rel: Latter-day Saint. Legal Res: 3941 Mt. Olympus Way, Salt Lake City, UT 84101.

BLACK, WILFORD REX, JR.

Utah State Sen.
b. Salt Lake City, Utah, 1/31/20; s. Wilford Rex Black, Sr. and Elsie Isabelle Manning B; m. 1942 to Helen Shirley Frazer; c. Susan (Mrs. Richard Lee Blackwell), Janet (Mrs. Ralph Colby Rytting), Cindy Gay, Joy Lynne, Peggy Ann, Vanna Rae, Helen Gayle and Rex Frazer. Educ: Cyprus High Sch, Magna, Utah, grad, 38. Polit. & Govt. Pos: Del. Dem. state and co. conv, Utah, 68; Dem. voting dist. chmn, 70-72; Utah State Sen, 73- Bus. & Prof. Pos: Locomotive engr, Denver & Rio Grande R.R, 41-; pres. bd, Rail-Ops Credit Union, 59-; secy. Utah state legis. bd, United Transportation Union, 69-; legis. rep, Local 1038, 69-; vice local chmn, 70- Mil. Serv: Entered as Pvt, Army, 42, released as T/4 Sgt, 45, after serv. in 729 Rwy. Bn, ETO, 43-45; Good Conduct Medal; Four Battle Stars. Mem: DAV. Rel: Latter-day Saint. Mailing Add: 826 N. 1300 West, Salt Lake City, UT 84116.

BLACKBURN, BEN B.

U.S. Rep, Ga.
b. Atlanta, Ga, 2/14/27; m. to Mary Pandora; c. Michael James, Robert Bentley, Kathryn Ann and David Thomas. Educ: Emory Univ, Atlanta, 44-45; Univ. N.C, Chapel Hill, A.B, 47; Emory Univ. Law Sch, LL.B, 54. Polit. & Govt. Pos: Rep. precinct worker, 54-64; with State Attorney Gen. Off, Ga, 55-56; secy, Fourth Cong. Dist. Rep. Exec. Comt; gen. counsel, DeKalb Co. Rep. Exec. Comt, 64-; chmn, DeKalb Co. Conv, 66; U.S. Rep, Ga, 67-; del. Rep. Nat. Conv, 72. Bus. & Prof. Pos: Dept. store supvr, W.T. Grant Co, Richmond, Va, 49; salesman, Union Carbide Nat. Carbon Div, 49-50; attorney, 56- Mil. Serv: Navy, V-12 Training 44-46, Lt.(jg), 50-52. Mem: Am, Ga, Atlanta and Decatur-DeKalb Bar Assns; Lawyers Club; Peachtree Optimist; C. of C. Rel: Episcopal. Legal Res: 1274 Brookforest Dr. N.E, Atlanta, GA 30324. Mailing Add: 1024 Longworth House Office Bldg, Washington, DC 20515.

as A/S, Navy, 43, released as Lt, 46, after serv in USS DuPage, APA, 41, Pac, 44-46. *Mem:* Million Dollar Round Table; Am Soc Chartered Life Underwriters; Bd Dir Vistors-Oglethorpe Univ; Washington & Lee Alumni Asn, (pres, 62-63); Atlanta Humane Soc, Bd Mem. *Relig:* Methodist. *Legal Res:* 4290 Bakers Farm Pl Atlanta GA 30339 *Mailing Add:* PO Box 7190 Atlanta GA 30357

COOPER, BILL

(D)
Ga State Rep
Polit & Govt Pos: Ga State Rep, 85- *Mailing Add:* 2432 Powder Springs Rd Marietta GA 30064

COOPER, FREDERICK EANSOR

(R)
b Thomasville, Ga, Jan 18, 42; s Martin Milner Cooper & Margeret Philips C; m 1966 to Helen Dykes; c Frederick Eanson & Johnson Joseph. *Educ:* Washington & Lee Univ, BA, 64; Univ Georgia Sch Law, LLD & JD, 67. *Polit & Govt Pos:* Chmn, Ga State Rep Party, 81-83. *Bus & Prof Pos:* Partner, Herndon & Cooper, Thomasville, GA, 72-73; Gen coun, Flowers Indust, Inc, Thomasville, 73-74, gen coun & secy, 74, dir, 75-, corp vpres, 78-83 & exec vpres, 83-, pres, currently. *Mil Serv:* Entered Army, Judge Advocate Gen Corp, 67, released as Capt, 73. *Mem:* Rotary. *Relig:* Presbyterian. *Legal Res:* 203 Junius St Thomasville GA 31792 *Mailing Add:* PO Box 1338 Thomasville GA 31792

COOPER, HOMER CHASSELL

(D)
Chmn, Clarke Co Dem Exec Comt, Ga
b Baltimore, Md, Oct 28, 23; s Homer Eber Cooper & Clara Chassel C; m 1951 to Patricia Montgomery Irvin; c Alice Holmes, Ben Irvin & Marian Woodell. *Educ:* Oberlin Col, AB, 49; Univ Mich, Ann Arbor, MA, 53, PhD, 57. *Polit & Govt Pos:* Mem, Clarke Co Dem Exec Comt, Ga, 70-, chmn, 82-84; pres, Clarke Co Dem Club, 72-73; comnr, Clarke Co, 73-75; app mem, Ga Dem Party Charter Comn, 74-75; mem, Ga State Dem Comt, 74-84; mem, Jimmy Carter "Peanut Brigade", NH, 76. *Bus & Prof Pos:* Asst study dir, Survey Research Ctr, Univ Mich, 53-55; instr, Univ Mont, 56-59; asst prof, Tuck Sch Bus Admin, Dartmouth Col, 59-61; asst prof, Grad Sch Bus, Univ Pittsburgh, 61-64; dir, Social Sci Research Inst, Univ Ga, 64-70; assoc prof social, Univ Ga, 70-. *Mil Serv:* Entered as Pvt, Army, 44, released as S/Sgt, 46, after serv in 95th Field Hosp, China-Burma-India Theater. *Mem:* Am Social Assn; Ga Social Assn (pres, 69-70); Ga Polit Sci Assn; China-Burma-India Vet Asn. *Publ:* Co-auth, Group Differences in Attitudes & Votes, Inst Social Research, 56; co-ed, Future of Georgia, Ga Dept Educ, 70; Public Television in Georgia, 74. *Mailing Add:* 145 Pendleton Dr Athens GA 30606

COOPER, JUDSON MERRI

(D)
b Pelham, Ga, Nov 10, 31; s Thomas Gazzaway Cooper & Gladys Cochran C; m 1958 to Barbara Ann McMillan; c Phillip David, Barbara Lynn & Judith Ann. *Educ:* Abraham Baldwin Col, Tifton, Ga, 55; Univ Ga, Athens, BSA, 57; Auburn Univ, Ala, MSA; Country Gentlemen, Saddle & Surloin, 4H, Agronomy. *Polit & Govt Pos:* Chmn, Early Co Dem Comt, 76-82; chmn, 11th Sen Dist, Ga State Dem Comt, formerly. *Bus & Prof Pos:* Agent/chmn, Ga Exten Serv, Early Co, 57-70; with Early Co Bd Educ, Blakely, Ga, 70-. *Mil Serv:* Entered as Pvt, Air Force, 50, released as S/Sgt, 54, after serv in 19th Bomb Wing, Korean Theater, 50-54; Korean & UN Medals; DFC; two Air Medals; Sigmon Rhee Unit Citation. *Mem:* Nat Voc Asn (guid/policy comt mem, 78-); Ga PECE (Career Educ) Asn (chmn, legis comt, 74); Ga Voc Asn (mem resolutions comt, 75); Ga Asn of Local Adminr (dir, 76); Ga Transp Asn. *Relig:* Methodist. *Mailing Add:* 934 Lucile Rd Blakely GA 31723

COPE, CHARLES DUDLEY

(R)
Ga State Rep Comt
b Huntsville, Ala, Sept 11, 43; s Carlos Eldred Cope & Ruth Jarrell C; Single. *Educ:* Auburn Univ, Auburn, La, BSAE, 70. *Polit & Govt Pos:* Mem, Cobb Co Rep Comt, 78-; mem, Ga State Rep Comt, 79-; chmn, Young Reps Cobb Co, Ga, 80; chmn, Legis Affairs Comt Cobb Co Rep Party, 81-82; mem, Finance Comt Dave Sellers 7th Dist Cong Campaign, 82; mem, Elect Comt Bob Bell for Gov Campaign, GA, 82; campaign chmn, Stan Wise for Co Comnr Campaign, 83; chmn, Steering Comt, Reagan-Bush 84, 7th dist, Ga, 84. *Bus & Prof Pos:* Sales Engr, The Trane Co-Atlanta, GA, 85; Mgr, Mech & Elec syst, Ira H Hardin Co, Atlanta, GA, 85-. *Mil Serv:* entered as E-1, Army, 66, released as SP-5, 68 after serving in HQ co 95th MP BAT, Long Bien, Vietnam, from 67-68; Bronze Star & Army Commendation Medals. *Mem:* Ashrae, (mem, 71-); Young Careers of High Museum, (mem, 76-); Assoc Builders & Contractors of GA (Govt, chmn relations comt 83-). *Relig:* Presbyterian. *Mailing Add:* 1288 Glenda Lane Marietta GA 30062

COPELAN, JESSE, JR

(D)
Ga State Rep
Polit & Govt Pos: Ga State Rep, Dist 106, 83- *Mailing Add:* PO Box 109 Eatonton GA 31024

COUCH, BARBARA H

(D)
Ga State Rep
b Pittsburgh, Pa, Sept 27, 26; m 1949 to Leonard Couch. *Educ:* Univ Md, Univ Ga. *Polit & Govt Pos:* Ga State Rep, Dist 40, currently. *Honors & Awards:* Woman of Achievement, Ga Cent Dist BPW, 84. *Mem:* GA Women's Politicians Caucus; Capitol City, Adv Bd Bus & Prof Women, (pres, 84- 85); Hapeville Hist Soc; Coun of Children; Pine Hills Civic Asn, bd mem; Southern Christian Home, bd dir; Peach Tree Church, bd deacon. *Relig:* Christian. *Mailing Add:* 2864 W Roxboro Rd Atlanta GA 30324

COVERDELL, PAUL D

(R)
Ga State Sen
Polit & Govt Pos: Ga State Sen, Dist 40, currently; pres, Nat Rep Legis Assn, currently. *Mailing Add:* 2015 Peachtree Rd NE Atlanta GA 30305

COVINGTON, DEAN

(D)
Mem, Seventh Cong Dist Dem Exec Comt, Ga
b Rome, Ga, Mar 14, 16; s Leon Covington & Bobbie Verner C; m 1976 to Brentsie Roberts Mozley, wid, m 1982 to Charlene Forsyth Eastman; c Dean Jr, William Lee, Robert Culpepper, Richard Peace, Barbara Graham & David Barron. *Educ:* Univ Ga, AB, LLB & JD; Sigma Alpha Epsilon; Phi Delta Phi (pres); Blue Key; Scabbard & Blade; Jr Cabinet; Sigma Delta Kappa; Omicron Delta Kappa; ROTC (Cadet Colonel). *Polit & Govt Pos:* Asst solicitor, City Court, Floyd City, Ga, 40-41; mem, bd registr, Floyd Co, 40-41; Ga State Rep, 47-52; mem, Gov Staff, Ga, 49-; former deleg, Ga Dem Conv; deleg, Dem Nat Conv, 64; mem exec comt, Seventh Cong Dist Dem Party, Ga, currently; co atty, 69. *Bus & Prof Pos:* Officer & mem bd dirs, Nat Home Develop Co & Quality Home Builders; secy & mem bd dirs, Radio Sta WROM, formerly. *Mil Serv:* Entered as Lt, Army, 42, released as Lt Col, 45, after serv in 20th Armored Div, ETO; Hon Res, 65; Bronze Star; ETO Campaign Ribbon. *Honors & Awards:* Nat Golf Champion, Kiwanis Int, 50 & 51, Distinguished Lt Gov for Kiwanis, 73; Young Man of the Year, Jaycees, 50. *Mem:* Am, Ga & Rome Bar Asns; Am Jurisprudence Soc; Farm Bur; Kiwanis; VFW. *Relig:* Methodist. *Legal Res:* 10 Forest Ln Fieldwood Rome GA 30161 *Mailing Add:* 300 Citizens Fed Bldg 701 Broad St Rome GA 30161

COWAN, JOEL HARVEY

(D)
b Marietta, Cobb Co, Ga, June 23, 36; s Charles Alison Cowan & Bernice Kemp C; m 1957 to Geraldine Matthews; c Joel Harvey Jr, Mark Kemp & Jennifer Matthews. *Educ:* Ga Inst Technology, Atlanta, BS, 58; Alpha Tau Omega. *Polit & Govt Pos:* Chmn, Planned Growth Comn for Governor Jimmy Carter, 76; chmn, Joe Frank Harris for Governor Campaign Comt 81-83; finance chmn, Ga State Dem Party, 82-; chief of staff, Gov Joe Frank Harris, Ga, 83-. *Bus & Prof Pos:* Pres & chief exec officer, Phipps Land Co, 59-76; chmn bd, Fayette State Bank, 65-84; mem bd trustees, Rabun Gap Sch, 73-85; pres, Cowan & Assocs, 76-; chmn bd, FSB Bancorp, 80-84; chmn bd, Habersham Fed Savings Bank, 84-. *Mil Serv:* Army Nat Guard, Ga, 53-59. *Mem:* Cent Atlanta Progress; Urban Land Inst; Park Cent Communities (chmn, 72-). *Relig:* Presbyterian. *Legal Res:* 102 Pebblestump Point Peachtree GA 30269 *Mailing Add:* PO Box 2594 Peachtree GA 30269

COWMAN, WILLIAM HENRY

(D)
b Brunswick, Ga, Nov 10, 10; s Frederick Phillip Cowman & Sabine Marie Goette C; m 1934 to Betty Ruth Drake; c Alice Josephine (Mrs Frank) McDill, Robert William. *Educ:* Glynn Acad, Brunswick, Ga, 12 years. *Polit & Govt Pos:* Staff mem, Gov Sanders, Ga, 63-66; mem, Adv Comt, Congressman W S Stuckey, 67-73; mem, Exec Comt, Glynn Co Dem Exec Bd, 67-, chmn, 76-83, Glynn Co Dem Comt, 67-84; staff mem, Gov Carter, Ga, 71-75; mem, Ga State Dem Exec Comt, 74-79; mem, Brunswick-Glynn Co Joint Planning Comn, 74-79; staff mem, Gov George Busbee, 75-82; mem, Glynn Co Bd of Appeals, 80-. *Bus & Prof Pos:* Brunswick Pulp & Paper Co, 41-75. *Honors & Awards:* Outstanding Dedicated Serv Award, Brunswick Cent Labor Union, 74. *Mem:* Pulp & Sulphite Union; Brunswick Cent Labor Coun. *Relig:* Episcopal. *Mailing Add:* RFD 6 Box 312 Brunswick GA 31520

COX, WALTER E

(D)
Ga State Rep
Polit & Govt Pos: Ga State Rep, Dist 141, currently. *Legal Res:* 1109 Pine St Bainbridge GA 31717 *Mailing Add:* 202 West St Bainbridge GA 31717

CRAWFORD, JOHN GILLIAND

(D)
Ga State Rep
b Chattooga Co, Ga, July 5, 46; s Robert Nichol Crawford & Florence Gilliland C; m 1976 to Carolyn Dianne Dooley; c Sarah Caroline. *Educ:* Gordon Mil, 64; Gordon Jr Col, 66; Univ Ga, BSA, 68. *Polit & Govt Pos:* Mayor, Lyerly, Ga, 74-75; Ga State Rep, Fifth Dist, 75-76 & 79-. *Mil Serv:* Entered as 2nd Lt, Marines, 68, released as 1st Lt, 71, after serv in 1st Bn, 1st Marines, Vietnam. *Mem:* VFW; Am Legion; Young Farmers; Chattooga Co Library Bd. *Mailing Add:* Rte 1 Box 518 Lyerly GA 30730

CRISP, LAURENCE

(R)
Chmn, Talbot Co Rep Party, Ga
Polit & Govt Pos: Chmn, Talbot Co Rep Party, Ga, currently. *Mailing Add:* 501 Farris Blvd Manchester GA 31816

CROSBY, TOM, JR

(D)
Ga State Rep
b Pearson, Ga Dec 4, 28; m 1949 to Marie Rimes. *Educ:* So Ga Col, 50-51. *Polit & Govt Pos:* Ga State Rep, Dist 150, currently. *Bus & Prof Pos:* Tire Dealer; Farmer. *Mil Serv:* WW II Vet (46-49) USAF Pac. *Honors & Awards:* Legis of the Year Ga Munic Asn, 84. *Mem:* Hasan Temple AA; Ga Farm Bureau; Waycross Exchange Club; Blue Lodge Mason. *Relig:* First Christian Church, deacon. *Legal Res:* 1231 Precinct Ware Co Waycross GA 31501 *Mailing Add:* 705 Wacona Dr Waycross GA 31501

CULPEPPER, GEORGE BRYANT

(D)
b Macon, Ga, Nov 1, 47; m 1969 to Jann Doris Booker; Amy Caroline & Erin Louise. *Educ:* Auburn Univ, BS; Mercer Univ, MA, JD; Delta Sigma Phi; Phi Alpha Delta. *Polit & Govt Pos:* Ga State Rep, 75-82. *Bus & Prof Pos:* Attorney, Culpepper, Culpepper, & Lilipert, Ft Valley, Ga. *Mil Serv:* Capt, Army. *Mem:* Kiwanis. *Relig:* Episcopal. *Mailing Add:* PO Box 1147 206 Central Ave Ft Valley GA 31030

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DR. LOUIS W. SULLIVAN

Secretary of Health and Human Services

Louis W. Sullivan, M.D., was sworn in as secretary of health and human services March 10, 1989, by U.S. Circuit Judge A. Leon Higginbotham Jr. He was nominated by President Bush Jan 20, 1989, and confirmed by the Senate March 1, 1989.

As head of the Department of Health and Human Services, Dr. Sullivan oversees the federal agency responsible for the major health, welfare, food and drug safety, medical research and income security programs serving the American people.

Dr. Sullivan came to HHS from the Morehouse School of Medicine in Atlanta, Ga. In July 1975, Dr. Sullivan had become founding dean and director of the medical education program at Morehouse College. Since July 1, 1981, when the School of Medicine became independent from Morehouse College, he had served as its first dean and president. In April 1985, the Morehouse School of Medicine was fully accredited and on May 17, 1985, the school awarded the M.D. degree to its first 16 graduates.

Dr. Sullivan was born in Atlanta Nov. 3, 1933. He received a bachelor of science degree, magna cum laude, from Morehouse College, 1954; and earned his medical degree, cum laude, from Boston University, 1958. He did his internship (1958-1959) and medical residency (1959-1960) at New York Hospital's Cornell Medical Center. After a pathology fellowship at Massachusetts General Hospital (1960-1961), Dr. Sullivan became a fellow in hematology at the Thorndike Research Laboratories of Harvard Medical School at the Boston City Hospital.

He was an instructor in medicine, Harvard Medical School, 1963-1964, and an assistant professor of medicine, New Jersey College of Medicine, 1964-1966.

In 1966, he became co-director of hematology at Boston University Medical Center. From 1966 to 1975, he was, successively, assistant professor of medicine, associate professor of medicine and professor of medicine at Boston University School of Medicine. During 1972-1975, he also was co-project director and project director of the Boston Sickle Cell Center and director of Hematology at Boston City Hospital.

Dr. Sullivan returned to Morehouse, his alma mater, in 1975 as professor of biology and medicine.

He is a member of the American Medical Association, the National Medical Association, Atlanta Medical Association, Medical Association of Atlanta, Medical Association of Georgia and the Georgia State Medical Association. He has been certified in internal medicine and in hematology. His research interests are in hematology.

1973-1975	Secretary of the Army AWARD: Medal of Distinguished Public Service from the Department of Defense, 1975
1975-1976	Manager of President Ford's Campaign
1970- Present	Chairman and/or President Crested Butte Mountain Resort, Mt. Crested Butte, Colorado
1987- Present	Chairman GOPAC, Washington, D.C.

BUSINESS, POLITICAL, EDUCATIONAL AND CIVIC ACTIVITIES

Member,	Board of Regents, University System of Georgia (Chairman of the Education Committee, 1960-64)	1953-64
Member,	National 4-H Service Committee	1953-73
Trustee,	National Recreation Association	1955-73
Member,	Young President's Organization (International President, 1966-67)	1958-76
Member,	Board of Directors, Trust Company of Georgia	1958-64
Member,	Trustee, Freedoms Foundation of Valley Forge (Chairman, Council of Trustees 1966-1973)	1958- Present
Member and/or Chairman of the Board of Trustees,	Ida Cason Callaway Foundation	1958- Present
Member,	Board of Directors, Georgia Power Company	1960-64
Vice President,	State of Georgia Chamber of Commerce	1961-64
Member,	Republican National Committee (Vice Chairman, 1970-73)	1968-73
Member,	Board of Directors, The Southern Company	1970-73
Member,	Chief Executive Forum	1976-Present
Member,	Board of Directors, SCI Systems, Inc.	1976-Present
Member,	Board of Directors, United Bank of Denver	1981-Present
Member,	Board of Directors, World Business Council	1982-Present
Member,	Board of Directors, Chief Executive	1981-85
Member,	Board of Directors, CML Group	1983-Present

Member, Phi Kappa Phi, National Scholastic Fraternity

Republican Nominee for Governor of Georgia 1966

Candidate for Republican Nomination, U.S. Senate, Colorado 1980

Chairman, Colorado Republican Party 1981-Present

Born April 2, 1927 in LaGrange, Georgia, Bo Callaway married the former Elizabeth Walton and raised five children who, as of this date, have honored him with 13 grandchildren. After graduating West Point Military Academy in 1949 and serving in the U.S. Army Infantry, Bo went on to successfully run his family business, Callaway Gardens, near Atlanta, Georgia, in addition to his involvement in other professional and civic organizations. In 1965 Bo was elected a Member of the U.S. Congress for the State of Georgia. He was appointed Secretary of the Army in 1973 and managed President Ford's Presidential campaign in 1975-1976. In 1970 Bo purchased and began developing the Crested Butte Mountain Ski Resort of Colorado to its present position ranking high among the nation's best snow skiing and summer resorts. Bo served for six years as Chairman of the Colorado Republican Committee. And in addition to numerous philanthropic and social accomplishments, serving on the board of directors of several businesses across the country, and being a past President of the World Business Council, he is currently Chairman of GOPAC.

GOPAC

THE NATIONAL
GRASS-ROOTS
ORGANIZATION
BUILDING
REPUBLICAN
LEADERS FOR
AMERICA'S
FUTURE

440 FIRST STREET
NORTHWEST
SUITE 400
WASHINGTON, D.C.
20001

PHONE (202) 484-2282
FAX (202) 783-3306

NEWT GINGRICH
GENERAL CHAIRMAN

HOWARD H. CALLAWAY
CHAIRMAN

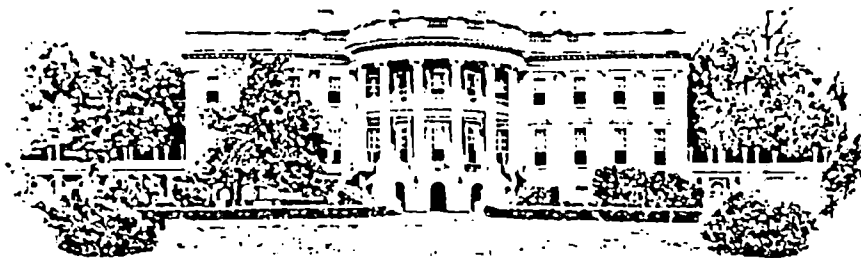
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MESSAGE DESCRIPTION GEORGIA COLOR FACTOIDS

TO (Agency) DELIVER TO: DEPT/ROOM NO. PHONE NUMBER

DAN MC GROARTY -> SAN ANTONIO

REMARKS HERE'S THE STUFF. CALL IF YOU NEED MORE INFO ... OR A LAUGH!

E X E C U T I V E O F F I C E O F T H E P R E S I D E N T

26-Feb-1992 04:03pm

TO: Daniel B. McGroarty
FROM: Jean M. Bunton *JMB*
Office of Communications

1 of 2 p

SUBJECT: GEORGIA COLOR/FACTOIDS

DAN --

GEORGIA COLOR:

THE MASTERS [PGA TOURNEY] HELD AT AUGUSTA NATIONAL GOLF COURSE
LEVANDER HOLYFIELD IS FROM GEORGIA

ATLANTA HOME OF THE BRAVES: [OF WORLD SERIES AND TOMAHAWK CHOP
FAME] GRATUITOUS APPLAUSE GETTER

CNN, TURNER BROADCASTING

LOCKHEAD PLANT IN MARIETTA

GEORGIA: "THE PEACH STATE"

ATLANTA: "THE OLYMPIC CITY" — *applause getter*

DOMINIQUE WILKINS OF ATLANTA HAWS IS OUT FOR SESION WITH INJURY --
HAWS AREN'T DOING WELL ANYHOW

BRAVES ARE ABOUT TO START SPRING TRAINING IN FLORIDA

FT. MCPHERSON, FT. GILLIAM AND DOBBINS AFB ARE NEARBY

GEORGIA TECH YELLOWJACKETS

MARTA [METROPOLITAN ATLANTA RAPID TRANSIT AUTHOIRTY] LIKE DC'S
METRO

POTUS WAS RECENTLY AT KING CENTER FOR THE BIRTHDAY CELEBRATION

DON'T FORGET JUSTICE THOMAS AND SEC. SULLIVAN ARE FROM GEORGIA

MORTGAGE FACTS -- RAN BY TODD BUCHHOLZ: \$98,000 MEDIAN PRICE FOR
A METRO ATLANTA HOME, 30 YR. MORTGAGE IS 9%; 15 YR. IS 8.75% ---
THEREFORE HE SAID THE \$5000 FIRST-TIME HOMEBUYER CREDIT WOULD
COVER 6 MONTHS WORTH OF MORTGAGE PAYMENTS ----- THE EXACT

FIGURE/LANGUAGE WE USED FOR THE NEW HAMPSHIRE LEGISLATURE SPEECH.

ATTACHED FUN FACTS ABOUT GA. REP. PARTY AND PROMINENT REPUBS.
AND A LETTER SENT UP BY BEVERLY WARD FROM A GUY IN BREMEN GA
SUPPORTING POTUS.

FYI -- POTUS' JOKE ABOUT CONGRESS WRESTLING WITH THEIR CONSCIENCES
-- STILL WAITING TO SEE WHO'LL WIN -- MADE THE WHITE HOUSE
BULLETIN LIST OF LAST LAUGHS!!!! CONGRATS.

282p

FROM DON BOUA, @ GA. REPUBLICAN PARTY
404-365-7700

1 of 7

GEORGIA FACT SHEET

REPUBLICAN ELECTED OFFICIALS

Statewide Constitutional Offices:

→ There are no Republican statewide elected officials. The only two Republicans ever to be elected statewide are Mack Mattingly, who was elected to the United States Senate in 1980, and Billy Lovett, a party switcher, who served on the Public Service Commission until 1990.

Congressional Delegation:

U.S. Senate

Sam Nunn (D)

Wyche Fowler (D), up for re-election in 1992.

U.S. House

1 Republican - Newt Gingrich, House Minority Whip

9 Democrats

Congressman Newt Gingrich had a close call in 1990, winning the General Election by 900 votes. Under redistricting plans now pending, Gingrich's district has been moved to the Republican northside of Atlanta where he plans to run for re-election. He has drawn primary opposition from State Representative Herman Clark.

→ Congressman Gingrich will immediately precede the President as a luncheon speaker.

State Legislature

State Senate

11 Republicans

45 Democrats

The Senate Republican Leader is Tom Phillips. He is running for Congress in the 4th District. He has several opponents in the Republican primary.

State House

35 Republicans

145 Democrats

The House Republican Leader is Paul Heard. Representative Heard is the Chairman of the 1992 Presidents' Day Celebration.

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STATE PARTY

Chairman: Alec Poitevint
 Elected: May 1989
 Re-elected: May 1991

Poitevint is the first state chairman to be re-elected and the first to win election on unanimous vote. Poitevint has been a Bush supporter since 1980 and served as Chairman of Agribusiness for Bush in 1988. He endorsed George Bush and Dan Quayle at the 1991 state convention and is a State Co-Chair of the Bush-Quayle campaign. Poitevint also serves as Treasurer of the Republican National Convention Committee on Arrangements. ←

Executive Director: David J. Shafer
 Appointed: February 1, 1991.

Before being named by Poitevint as Executive Director, Shafer previously Billy Lovett's 1990 campaign for Georgia Insurance Commissioner (49% of the vote).

Committeeman: Carl Gillis
 Elected: August 1976
 Next Election: August 1992

Gillis has served for sixteen years and has indicated that he will not seek re-election.

Committeewoman: Carolyn Meadows
 Elected: August 1988
 Next Election: August 1992

Meadows was elected as a compromise candidate in 1988. She is seeking re-election and will likely draw opposition.

→ Bush/Quayle '92 Leadership:
 Chairman: Fred Cooper
 State Director: Bill Thorne

1988 Presidential Election Results:

Bush: 60%
 Dukakis: 40%

→ Electoral College: 13 votes

Financial Status:

The Party is in strong financial condition with recent press reports pointing to a \$250,000 warchest. The Party has been out of debt since Poitevint took over in 1989. The Democrats, on the other hand, are still struggling to re-pay \$300,000 owed from the 1990 campaign cycle.

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1992 ConventionsDelegate Selection:

The delegate selection process began on February 15 with precinct mass meetings in counties having populations of 80,000 or more. The turn-out was light and there was been little controversy thus far, in contrast to 1988 which was characterized by bitter infighting among Bush and Robertson supporters. At the 1991 state convention, many potential problems were headed off by the unanimous adoption of the "President's 1988 Platform."

March 14	Precinct Meetings for Counties Under 80,000
March 14	County Conventions
April 25	District Conventions
→ May 29-30	State Convention in Atlanta

POLITICAL OVERVIEW

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1990Governor:

Zell Miller (d)	53%
Johnny Isakson (R)	45%
Libertarian	2%

Miller, the Lt. Governor since 1974, outspent Isakson, the House Republican leader, nearly 2-1. In heavy television advertising, Miller promised a lottery for education, a sales tax exemption on food, and boot camps for first-time criminals. Miller's campaign manager was James Carville, now the consultant for Bill Clinton. Isakson relied on a local campaign manager.

Miller has promised not to run for re-election in 1994. Isakson is expected to seek the nomination once again. Isakson is a State Co-Chair for Bush-Quayle.

Lt. Governor

Pierre Howard (D)	63%
Matt Towery (R)	35%

Towery, a Cobb County lawyer, and was a first-time candidate. He now chairs Congressman Newt Gingrich re-election campaign and is a State Co-Chair for Bush-Quayle. Pierre Howard is expected to run for Governor in 1994.

Insurance Commissioner

Billy Lovett (R)	49%
Tim Ryles (D)	51%

Lovett, who served on the Georgia Public Service Commissioner and switched parties in 1985, did the best among Republican candidates in 1990. Some Republican leaders are trying to recruit Lovett for the 1992 Labor Commissioner race. Lovett is a State Co-Chair for Bush-Quayle.

Agriculture Commissioner

Tommy Irving (D)	64%
Dr. Raymond Young (R)	34%

Raymond Young has endorsed Pat Buchanan.

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1992Constitutional Offices:

Only Labor Commissioner comes up in 1992, due to the resignation of Joe Tanner. Governor Miller appointed former state senator Al Scott to the Labor Commissioner's post. Scott, who lost the Democratic Primary for Public Service Commissioner in 1990, is the first black to hold a statewide office. Scott is highly vulnerable especially as he will be forced to run during a presidential year.

The two Republican candidates mentioned for Labor Commissioner are Billy Lovett, GOP nominee for Insurance Commissioner in 1990, and John F. Collins, a perennial candidate who is supporting Pat Buchanan for President.

Georgia General Assembly:

Redistricting has created a large number of opportunities for Republicans. The delegation of 46 is expected to swell to as many as 75 seats due to redistricting.

U.S. Senate

Candidates for the U.S. Senate race against Democrat Wyche Fowler:

- o Former Peace Corps Director Paul Coverdell
- o Former U.S. Attorney Bob Barr, now an attorney in private practice
- o Charles Tanksley, a Cobb County attorney
- o Don Chamberlain, a DeKalb County inventor and businessman

Fowler is extremely vulnerable but has a 1.6 million dollar war chest.

U.S. Congress1st District:

Democratic incumbent Lindsey Thomas has announced his retirement to take a position on the Atlanta Olympic Committee. Possible GOP candidates include:

- o Former U.S. Senator Mack Mattingly
- o State Representative Jack Kingston
- o State Representative Willou Smith
- o W. B. Jolly, businessman

2nd District:

Democratic incumbent Charles Hatcher is expected to seek re-election. Although there are no serious GOP candidates for this seat the U.S. Justice Department has demanded that the 2nd District have a higher minority influence.

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10th District:

Democratic incumbent Doug Barnard has announced that he will not seek re-election. The redistricting process had made this district much more Republican. Announced GOP candidates are:

- o State Senator Frank Albert
- o Former Director of the ASCS Ralph Hudgens, the 1988 GOP nominee in the 2nd District
- o Tom Simpson, a mobile home executive
- o Mark Meyers, a realtor and the 1988 GOP nominee

11th District:

This is the newly created black majority district and has no incumbent. Potential GOP candidates are:

- o Rev. Otis Smith, a former Democratic candidate for the Public Service Commission
- o Retired Colonial Bernie Fontaine

Presidential Race

→ The Bush/Quayle effort is headed by Chairman Fred Cooper. Mr. Cooper is a former Georgia Republican Party Chairman and Bush's Chairman from 1988. The Bush-Quayle Steering Committee includes the entire leadership of the Republican Party including Alec Poitevint, Mack Mattingly, Billy Lovett, Johnny Isakson, Pat Robertson's brother Willis, Matt Towery and Savannah Mayor Susan Weiner.

Pat Buchanan's Georgia efforts are being headed by Jack Thrift. Thrift ran Hal Suit's losing 1970 campaign for Governor. Buchanan's Southeast Regional Director is Brant Frost (who headed Pat Robertson's Georgia campaign in 1988). Thrift and Frost are relying on the old Robertson network with limited success. There has been a noted increase in activity since the New Hampshire Primary. Buchanan has a number of trips planned to Georgia.

697

3rd District:

Democratic incumbent Richard Ray is seeking re-election to the 3rd District despite being drawn out of the district by the General Assembly. He has moved into the district, but will face primary opposition from David Worley, the attorney that narrowly lost to Newt Gingrich in 1990. The new 3rd district is made up of 55% of Newt Gingrich's old 6th District. GOP candidates are:

- o Dr. Paul Broun, the 1990 GOP nominee
- o State Senator Mac Collins

4th District:

Democratic Incumbent Ben Jones is considering not seeking re-election (or running in a the majority black 11th Congressional District). Jones won election to Congress in 1988 by defeating Republican Pat Swindall whose campaign had been hamstrung by a perjury indictment. GOP candidates this year are:

- o Former State Representative John Linder, the 1990 GOP nominee
- o State Representative Emory Morsberger
- o Former DeKalb County GOP Chairman Ray Miller
- o Senate Minority Leader Tom Phillips
- o Former Rockdale County Commissioner Richard Robinson, the retired CEO of Snapper Lawnmower.

5th District:

Democratic Incumbent John Lewis is expected to seek re-election. The 5th is a solid Democratic seat and no serious opposition has emerged.

6th District:

→ The 6th District is a newly created Republican District. Congressman Newt Gingrich has moved into this district and is seeking election. State Representative Herman Clark will be opposing him in the primary.

7th District:

Democratic incumbent Buddy Darden is expected to seek re-election. The 7th district has been redistricted into a more Democratic district. Republican Candidate Al Beverly ran against Darden in 1990 and is running against him again in 1992.

8th District:

Democratic incumbent Roy Rowland is expected to seek re-election. There are no announced GOP candidates.

9th District:

Democratic incumbent Ed Jenkins has announced his retirement. In 1990, Republican nominee Joe Hoffman came surprisingly close to unseating Jenkins with 44% of the vote. A number of Republicans are considering a race in light of Jenkin's recent announcement. This seat is an excellent opportunity for the GOP with Bush taking 71% of the vote here in 1988.

PRO TURF

626 Atlantic Avenue • Bremen, GA 30110 • (404) 537-3532

January 30, 1992

President Bush
The White House
Washington, D.C.
20500

Dear Sir,

We enjoyed your message on Tuesday evening.

This is to advise you that we are proceeding with an International Apparel Distribution Center in Georgia. Which means 5,200 new jobs.

It is time for the apparel industry to have a central location in the Southeastern United States. Mr. Arnold Palmer will build the course and his team will manage the operations.

We will have 700 apparel manufactures from 66 different countries, each with a showroom and a distribution warehouse.

We sent a letter today to the Superintendent of Schools. "We are not asking for tax incentives; We demand skilled well trained high school students who can speak a foreign language. General Motors is crying because foreign cars are coming to America. They did not cry when they deprived the children of Tarrytown, N.Y. of some \$2 million annual school taxes. Causing teachers to use photocopied materials for text books."

We went on to say that we are prepared to put our money where our mouth is. We can put one million dollars into the local system now and untold amount of tax dollars in two years.

Governor Zell Miller of Gerogia has shown that he can be a strong leader. He too is putting his money where his mouth is by offering counties the opportunity to receive special funds for foreign language coarses.

I had a call today from a company in Japan, wanting to invest 110 million dollars into our project. Hideo Ishihara, Vice president of the Industrial Bank of Japan, stated: "The advantage for international investors in the United States is being near the consumer markets."

Home of
- Tom Murphy
Speaker of the
House
Big Democrat

1 Q 2 P
checking
authenticity / validity / credibility



PRO TURF

626 Atlantic Avenue • Bremen, GA 30110 • (404) 537-3532

2 of 2 p.

Page Two: Bush,

Haralson County, Georgia has been known as "The Clothing Center of the South". The Southern Peach Plantation Development is going to make Georgia, the clothing distribution center of the world.

Our approach has been to bundle the cost of expertise, service, security and support for the apparel industry and we have effectively communicated this to some 700 different international apparel manufacturers who will have showroom winter of 93.

President Bush, Mr Arnold Palmers, staff says we will play golf spring of 94. We want our high school students to be players not caddys. We invite you to come in 94 as President of the United States and play in a fund raiser for the 96 Olympics.

With your guidance, not only will Georgia move into the 21st Century, but the United States and its people will be prepared for a new day.

We pray for your health and the love of your family. We want to thank you for all that you have done for our state and for our country.

→ You have made, the United States and Georgia a place that other people want to invest, because they know that with you as our leader, their investment will be safe and will increase in value.

Sincerely,

Andrew Estvanko
Andrew Estvanko, CEO

*Jeannie -
letter from
GA. 6/9/91
-ew*

GEORGIA REPUBLICAN PARTY FACSIMILE TRANSMISSION FORM

DATE: 2-28-92

8 PAGES (WITH COVER)

TO: Jeannie Buxton

FROM: Don Bolin

202
Fax - 456 - 6218

TELEPHONE: (404)365-7700

FACSIMILE: (404)365-7718

OPERATOR: _____

If transmission is unclear or incomplete, please call operator at telephone number shown above.

NOTES:

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**GEORGIA REPUBLICAN PARTY
3091 MAPLE DRIVE, N.E., SUITE 315
ATLANTA, GEORGIA 30305**

THE WHITE HOUSE

WASHINGTON

February 22, 1992

MEMORANDUM FOR JEANNIE BUNTON

FROM: CAROL AARHUS *ca*

SUBJECT: GEORGIA GOP FUNDRAISER
Saturday, February 29, 1992
Remarks 2:35 p.m.
Marriott Marquis, Atlanta

I doubt very much that any of this will differ from what we talked about over the phone, but I just wanted to get something to you in writing:

This is their biggest fundraiser of the year. They expect nearly 2000 at this event -- a broad cross-section of Georgia Republicans. It's open press, and has potential for decent coverage, since POTUS is overnighting in Atlanta, and the press has plenty of time to file.

Newt Gingrich will introduce the Chairman of the Georgia GOP (Alan Poitpoint, sp?). The Chairman will introduce POTUS. I ordered a prompter. The luncheon is very upbeat -- band, singers, color guard. The people here will be very supportive of POTUS -- Buchanan is very insignificant re: his opposition to and mentally deranged comments about the Gulf War. We can make a few slams, but it shouldn't be the focus of the whole speech. Georgians are more concerned about tax breaks and job security.

Georgia is experiencing a 3.3% unemployment rate, at least that's what the GOP Political guy told me. He said the state isn't going through a recession as the rest of the country supposedly is. Atlanta is prospering, in that the Olympics are coming up, and there is considerable economic development potential.

Watch the speech length -- it's an enormous room, and the guests will be seated at tables. The new Advance policy is that the last course of the meal is not cleared before POTUS speaks, so it gives people something to play with in case the speech is boring. Make his remarks lively and full of jokes -- this will be a fun crowd if it's a fun speech. This could be the story of the day.

I've enclosed the call sheet. A star = a good contact.



City/State: Atlanta, GA
 Event: BIG '92
 Date: 2-20-92 (Event: 2-29-92)

OFFICE OF PRESIDENTIAL ADVANCE CONTACT SHEET

Name	Office	Phone Number
Presidential Advance Office		202/456-7565
Presidential Advance Fax Number		202/456-2820
LEO TOMEU	PRESIDENTIAL ADVANCE	202/456-7565
JOHN HERRICK	PRESIDENTIAL ADVANCE/PRESS	202/456-7565
PEGGY HAZELRIGG	PRESIDENTIAL ADVANCE	202/456-7565
Carol Aarhus	WH Speechwriting	202-456-7750
★ Don Bolia	GA Rep. Party	404-365-7700
Justin Durrance	GA Rep Party	404 365-7700
Russ Cancellia	MILITARY AIDE	202-395-1747
ELJAY BOWMAN	USSS-ATLANTA	404-331-6111
BILL McHAIN	" "	"
DICK RATHMELL	" PPD	202-395-5473
BOB STEELE	W.H. COMMUNICATIONS	202-757-2440
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JES BENDER	GEN. MGR MARQUIS	(404) 586-6100
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Todd Thomas	Director of Loss Prevention	(404) 586-6016
Debbie Cooke	Catering Sales	(404) 586-6038
Alex Postovint	GA GOP CHAIRMAN	912-213-0190 Ext 330
★ David Shafer	Georgia GOP Executive Director	(404) 365-7700
DONALD K. HILL	GEORGIA GOP	(404) 365-7700
Ronni Heyman	Georgia GOP Finance Coordinator	(404) 365-7700
Julie Smith	GA GOP Finance Coordinator	404-365-7708
Davis Williamson	ATL. MARSHALL MARQUIS	404-586-1100
JUDE HETTICK	ATL. MARRIOTT MARQUIS	404 586-6044



TRADE PROMOTION COORDINATING COMMITTEE
INTERNATIONAL TRADE ADMINISTRATION
U.S. DEPARTMENT OF COMMERCE
Facsimile Cover Sheet

DATE: 2/25/92

TO: MICHELE NIX

FAX NUMBER: 456-6218

Telephone: _____

NO. OF PAGES (Including Cover) 7

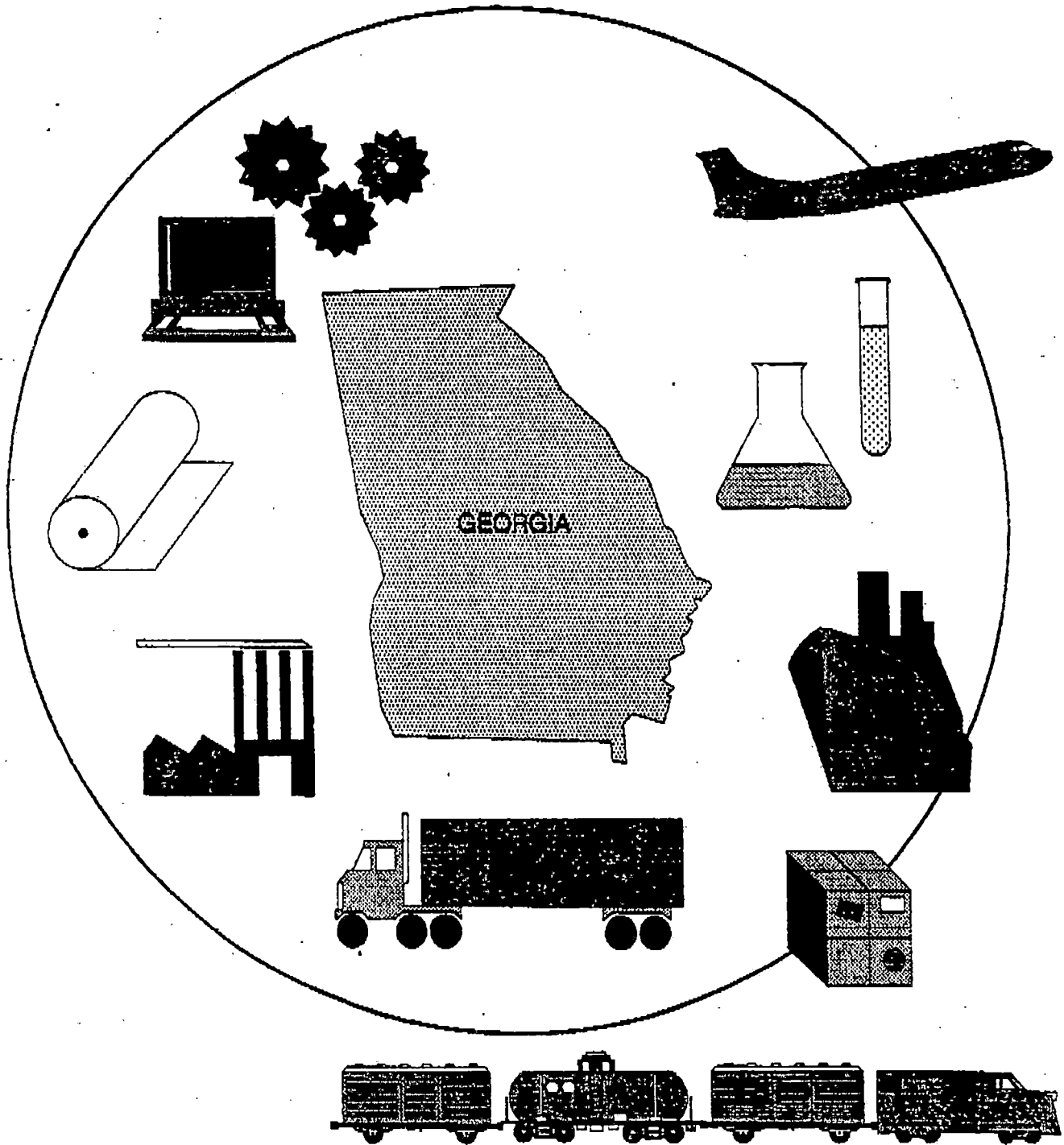
FROM: JEFF STODDARD

Comments: As per our phone conversation.
If you have any questions please
call me.

Thanks,
Jeff

TRADE PROMOTION COORDINATING COMMITTEE
U.S. Department of Commerce
Room H3867
14th and Constitution Avenue, NW
Washington, DC 20230
PHONE: (202) 377-4501
FAX: (202) 377-1999

Georgia Export Facts



U.S. DEPARTMENT OF COMMERCE
 International Trade Administration
 February 1992

Prepared by Scott Ellsworth
 Trade Information & Analysis
 (202) 377-4363

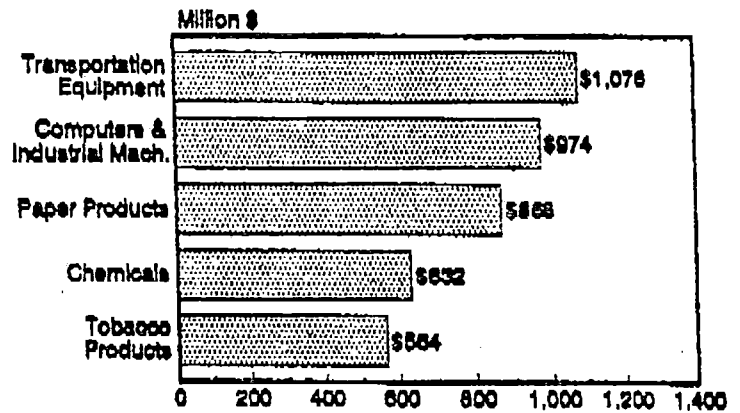
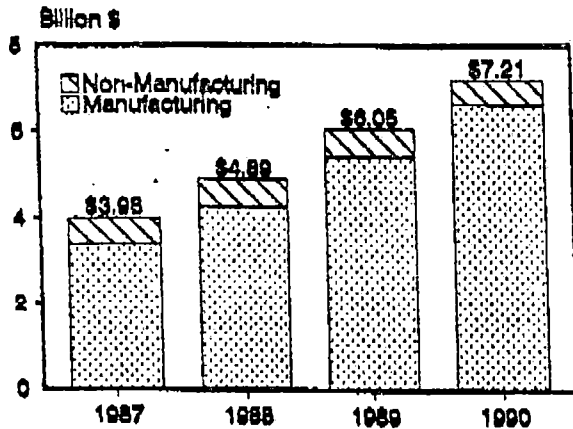
GEORGIA EXPORT FACTS

- Georgia's exports rose 19 percent in 1990, increasing to \$7.2 billion from \$6.1 billion in 1989. Georgia's 1990 exports were 81 percent above their 1987 level.
- In 1990, Georgia ranked 15th among all 50 states and the District of Columbia in the value of exports.
- Georgia's top five export industries in 1990 were transportation equipment (\$1.1 billion), computers & industrial machinery (\$974 million), paper products (\$868 million), chemicals (\$632 million), and tobacco products (\$564 million). These industries together accounted for 57 percent of the state's total shipments abroad.
- Georgia's exporters diversified into 28 additional foreign markets during 1987-90. The state exported to 152 markets in 1987 and to 180 markets in 1990.
- Georgia's exports to Canada--the leading U.S. trade partner and Georgia's largest foreign market--almost doubled from \$634 million in 1987 to \$1.3 billion in 1990 and accounted for 17 percent of the state's total 1990 exports.
- The state's exports to Mexico--another major U.S. trade partner and Georgia's third-largest export market--quadrupled from \$108 million in 1987 to \$435 million in 1990. Leading exports to Mexico in 1990 were transportation equipment, chemicals, paper products, computers & industrial machinery, and scientific & measuring instruments. These five exports made up 65 percent of Georgia's 1990 exports to Mexico.
- Georgia's 1990 exports to other important markets were: Japan (\$718 million), West Germany (\$424 million), United Kingdom (\$379 million), Belgium (\$283 million), and South Korea (\$265 million).
- In 1987, the latest year for which export-related employment data are available, about 114,400 workers in Georgia owed their jobs to exports of manufactured goods.
 - An estimated 53,900 manufacturing jobs were directly supported by export sales of manufactures.
 - Another 60,500 jobs in non-manufacturing industries--e.g., services, wholesale & retail trade, communications, and transportation--were indirectly sustained by manufactures exports.
- The Atlanta metropolitan area in 1986 exported an estimated \$2.3 billion of manufactures, which sustained about 17,200 workers in the manufacturing sector.

GEORGIA: EXPORTS TO THE WORLD

Georgia's Exports Grew
81 Percent from 1987 to 1990

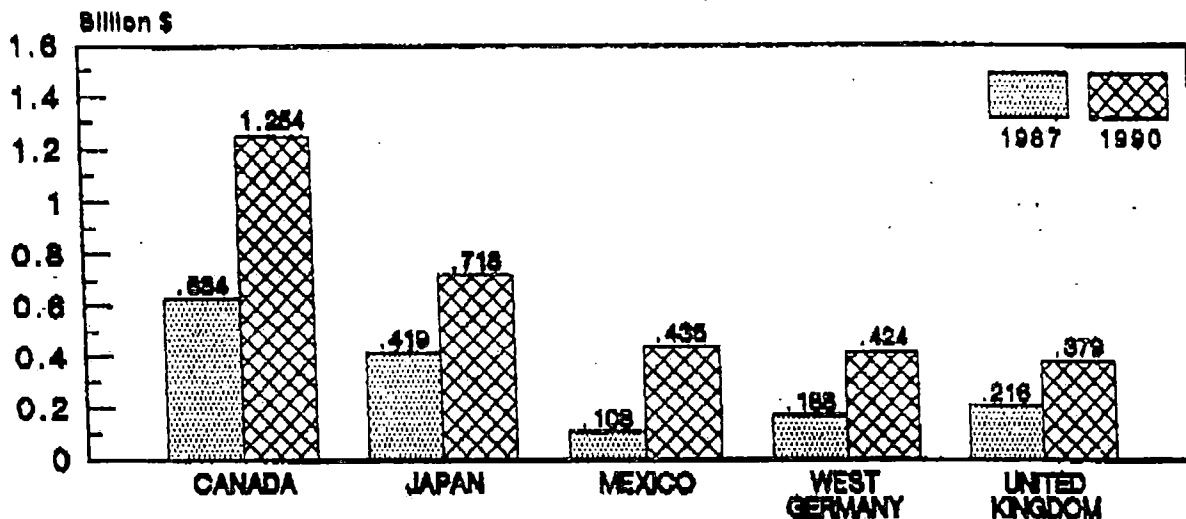
The Top 5 Exports Accounted for
57 Percent of Georgia's
Total Exports in 1990



GEORGIA'S EXPORTS, BY INDUSTRY SECTOR (Thousands of Dollars)

	1987	1988	1989	1990
AGRICULTURE, FORESTRY & FISHERIES	105,140	146,766	145,237	152,024
Agriculture - crops	79,004	111,388	119,318	122,092
Agriculture - livestock	24,166	31,965	21,212	21,383
Forestry	1,942	3,408	3,758	4,045
Fishing, Hunting	29	5	949	4,504
MINING	388,513	371,424	407,652	228,276
Metal Mining	4,892	4,561	932	3,007
Coal Mining	0	3	0	52
Oil & Gas	0	0	54	280
Non-Metallic Minerals	383,622	366,860	406,666	224,937
MANUFACTURING	3,380,060	4,258,219	5,417,842	6,648,557
Food Products	153,495	175,228	205,304	255,516
Tobacco Products	273,197	381,068	510,569	564,340
Textile Mill Products	246,956	307,687	390,819	554,595
Apparel	104,134	135,722	145,361	145,942
Lumber & Wood Products	32,593	53,597	63,343	65,756
Furniture & Fixtures	6,390	11,428	10,662	15,404
Paper Products	602,240	696,233	889,120	867,952
Printing & Publishing	9,205	13,417	29,419	17,564
Chemical Products	299,521	423,331	519,342	631,520
Petroleum Refining Products	1,844	1,526	1,488	7,996
Rubber & Plastic Products	44,363	61,358	70,688	121,843
Leather Products	753	2,248	3,107	7,476
Stone, Clay & Glass Products	42,390	43,554	40,258	249,959
Primary Metal Industries	51,343	41,166	95,599	115,176
Fabricated Metal Products	66,019	73,637	98,458	170,403
Computers & Industrial Machinery	523,624	679,609	768,531	973,645
Electric & Electronic Equipment	277,237	323,878	385,989	476,869
Transportation Equipment	521,921	597,440	912,066	1,075,734
Scientific & Measuring Instruments	96,464	198,689	232,513	281,015
Miscellaneous Equipment	26,369	37,402	45,005	50,849
OTHER	103,487	113,039	83,996	182,514
Scrap & Waste	41,594	36,723	62,973	69,112
Second Hand Goods	45,446	47,670	1,667	5,432
Goods Returned to Canada	0	0	0	20,969
Military Equipment	16,447	28,645	19,356	87,001
GEORGIA'S TOTAL EXPORTS	3,977,201	4,889,449	6,054,727	7,211,371
SOUTH ATLANTIC STATES' TOTAL EXPORTS	33,713,191	41,358,499	47,006,898	54,761,332
GA'S SHARE OF REGION'S EXPORTS	11.8%	11.8%	12.9%	13.2%

GEORGIA'S LEADING EXPORT MARKETS



GEORGIA'S TOP 35 EXPORT MARKETS IN 1987 & 1990

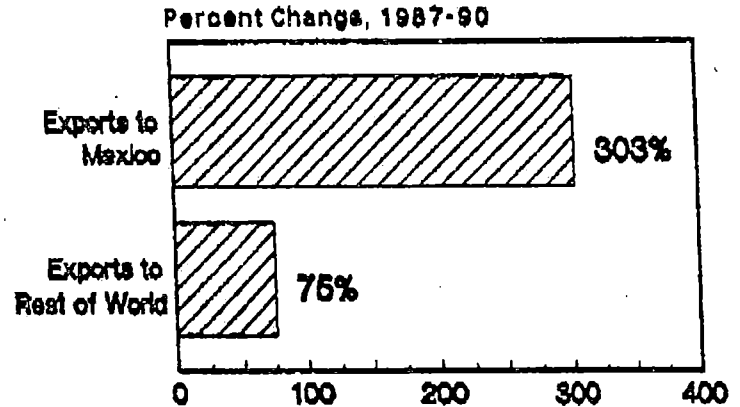
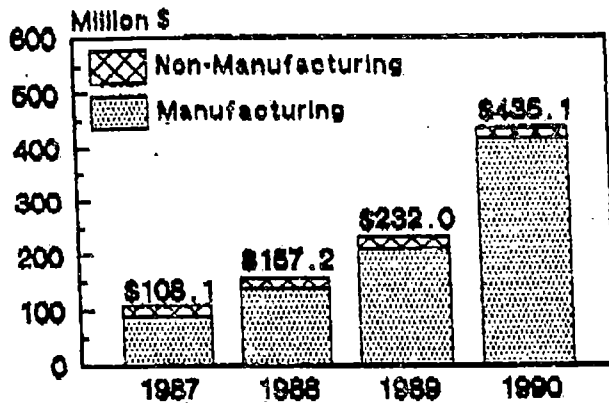
(Thousands of Dollars)

<u>1987</u>			<u>1990</u>		
RANK	COUNTRY	\$ VALUE	RANK	COUNTRY	\$ VALUE
1	CANADA	\$634,411	1	CANADA	\$1,253,818
2	JAPAN	419,191	2	JAPAN	717,932
3	UNITED KINGDOM	216,324	3	MEXICO	435,118
4	WEST GERMANY	167,539	4	WEST GERMANY	424,164
5	NETHERLANDS	152,008	5	UNITED KINGDOM	379,466
6	SAUDI ARABIA	149,535	6	BELGIUM	283,413
7	ITALY	141,637	7	SOUTH KOREA	265,466
8	FRANCE	140,234	8	FRANCE	195,458
9	MEXICO	108,097	9	NETHERLANDS	188,810
10	TAIWAN	103,142	10	ITALY	185,994
11	BELGIUM & LUXEM	99,621	11	TAIWAN	177,465
12	HONG KONG	86,175	12	HONG KONG	171,267
13	SPAIN	74,870	13	IRELAND	146,171
14	CHINA	73,652	14	AUSTRALIA	142,229
15	AUSTRALIA	64,127	15	EGYPT	127,698
16	TURKEY	62,109	16	SAUDI ARABIA	107,026
17	BRAZIL	59,369	17	COSTA RICA	99,139
18	VENEZUELA	58,695	18	SPAIN	97,435
19	COSTA RICA	55,880	19	SINGAPORE	94,080
20	UNITED ARAB EM	49,803	20	SWEDEN	85,816
21	ARGENTINA	46,130	21	VENEZUELA	72,048
22	SOUTH AFRICA	46,090	22	BRAZIL	71,646
23	DOMINICAN REP	43,047	23	THAILAND	59,436
24	SOUTH KOREA	40,758	24	ISRAEL	54,329
25	SWEDEN	38,780	25	COLOMBIA	53,121
26	PANAMA	38,368	26	PANAMA	52,305
27	INDIA	37,100	27	CHILE	51,125
28	FINLAND	36,558	28	CHINA	49,192
29	JAMAICA	34,240	29	NIGERIA	47,411
30	IVORY COAST	32,544	30	FINLAND	47,035
31	COLOMBIA	28,471	31	DOMINICAN REP	45,924
32	PHILIPPINES	27,244	32	SOUTH AFRICA	45,153
33	BERMUDA	27,101	33	CAYMAN ISL	42,795
34	ISRAEL	26,778	34	UNITED ARAB EM	40,628
35	SINGAPORE	25,379	35	SWITZERLAND	39,072
TOP 35 TOTAL		\$3,445,005	TOP 35 TOTAL		\$6,349,184
ALL 152 MARKETS		\$3,977,201	ALL 180 MARKETS		\$7,211,371
TOP 35 PERCENTAGE		86.6%	TOP 35 PERCENTAGE		88.0%

Georgia's Exports to its Top Ten Export Markets Accounted For
56.1 Percent of its Total Exports in 1987 and 60.0 Percent in 1990.

GEORGIA: EXPORTS TO MEXICO, 1987-90

Georgia's Exports to Mexico Rose 303% from 1987 to 1990,
228 Percentage Points Faster Than Export Growth to the Rest of the World



GEORGIA'S EXPORTS TO MEXICO, BY INDUSTRY SECTOR (Thousands of Dollars)

	1987	1988	1989	1990
AGRICULTURE, FORESTRY & FISHERIES	519	593	1,798	5,579
Agriculture - crops	121	274	1,344	4,265
Agriculture - livestock	40	176	30	747
Forestry	358	143	420	312
Fishing, Hunting	0	0	4	234
MINING	15,114	12,732	8,348	4,147
Metal Mining	147	154	47	83
Coal Mining	0	0	0	0
Oil & Gas	0	0	0	0
Non-Metallic Minerals	14,967	12,578	8,301	4,063
MANUFACTURING	88,675	138,934	213,214	412,761
Food Products	3,944	2,809	9,959	6,391
Tobacco Products	0	54	75	139
Textile Mill Products	2,112	5,009	9,876	22,837
Apparel	407	907	1,063	3,193
Lumber & Wood Products	15	14	29	187
Furniture & Fixtures	36	16	396	393
Paper Products	22,045	23,104	34,089	39,436
Printing & Publishing	84	364	260	652
Chemical Products	15,909	20,921	39,456	43,265
Petroleum Refining Products	18	178	138	81
Rubber & Plastic Products	1,798	4,221	3,622	16,731
Leather Products	15	221	62	272
Stone, Clay & Glass Products	4,139	1,435	3,123	10,672
Primary Metal Industries	2,656	3,114	8,226	20,891
Fabricated Metal Products	887	1,166	2,650	22,491
Computers & Industrial Machinery	11,311	30,828	34,700	38,515
Electric & Electronic Equipment	20,312	6,313	8,135	21,082
Transportation Equipment	859	2,319	24,289	123,701
Scientific & Measuring Instruments	2,077	35,299	32,341	36,548
Miscellaneous Equipment	51	643	726	5,284
OTHER	3,789	4,950	8,656	12,632
Scrap & Waste	3,378	4,240	7,600	8,216
Second Hand Goods	327	246	76	41
Military Equipment	84	463	980	4,375
GEORGIA'S EXPORTS TO MEXICO	108,097	157,208	232,017	435,118
GEORGIA'S EXPORTS TO WORLD	3,977,201	4,889,449	6,054,727	7,211,371
MEXICO'S SHARE OF GEORGIA'S EXPORTS	2.7%	3.2%	3.8%	6.0%

Mexico in 1990 Ranked THIRD Among Georgia's 180 Export Markets

STATISTICAL NOTE

State export figures presented in this report were provided by the Massachusetts Institute for Social and Economic Research (MISER) of the University of Massachusetts at Amherst. MISER data are drawn from Census Bureau data tape number EQ912, which is issued quarterly. This tape aggregates export-origin information from Shippers' Export Declarations (SEDEs) which are filed for virtually all merchandise exported from the United States.

MISER-Census statistics on state exports are fairly reliable, although like most data series the numbers have important limitations. These limitations, as well as strengths of the data, are outlined below.

State Export Data: Strengths and Limitations

On every SED, shippers are asked, among other things, to provide the "point (state) of origin" of the export. This question was originally inserted on the SED to identify transportation patterns and requirements. The goal was to pinpoint the origin of movement (the state where an item began its export journey), not the origin of manufacture (the state where an item was produced). To identify the origin of movement, instructions for filling out the SED specify that shippers should choose from among the following definitions for "point of origin":

- (1) The state in which the merchandise actually starts its journey to the port of export. This can be either the location of the factory where the export item was produced or, in many cases, the location of a distributor, regional warehouse, or cargo processing facility.
- (2) The state of the commodity having the greatest dollar value in a multi-product shipment.
- (3) The "state of consolidation," which is the state in which various parts of a multi-product export order are readied for shipment.
- (4) The Foreign Trade Zone for exports leaving an FTZ (an FTZ is similar in principle to a bonded warehouse): Using the FTZ "state of origin" definition, an export produced in Ohio, but shipped from an FTZ located in Florida, would show up in state export statistics as a Florida export.

The wide-ranging definitions for "state of origin," coupled with the fact that different shippers tend to interpret the guidelines in different ways, make it highly unlikely that all the exports attributed to any given state were actually produced in that state. Nevertheless, our judgment is that the state of origin coincides with the state of manufacture much of the time. We believe that the export journey often begins at the factory gate—or close to it. This conclusion stems from numerous discussions with exporters, statistical specialists at the Census Bureau, and other relevant sources.

We recognize, however, that an indeterminate percentage of shippers utilize point-of-origin definitions that have little bearing on the state of manufacture. Sometimes, for example, shippers will specify states where exports are temporarily warehoused. The problem is most acute with respect to nonmanufactures. Exporters of agricultural products, for instance, frequently specify the location of loading and storage terminals, not the location of producing farms, as the state of origin. As a result, the data tend to understate exports from agricultural states (e.g., South Dakota), while overstating exports from states having ports that ship large quantities of farm products (e.g., Louisiana).

Another problem is that some shippers simply leave the "point of origin" block blank on the SED. On the Census tape, about 25 percent of the value of U.S. exports is typically unallocated by state. MISER tries to deal with this shortcoming by applying a formula to "unallocated" data, breaking down the category and reassigning export values to individual states. Although resulting numbers give a much neater picture of state exports, the degree of precision of the figures is unknown because MISER's reallocation procedure cannot be validated.

Finally, MISER-Census state export data for the years 1987-90 are not fully comparable across the entire time series. First, revisions in the Standard Industrial Classification system were implemented in 1988. Thus, 1988-90 state exports for individual industries are classified somewhat differently than in 1987. Further complicating the situation is that, beginning with 1989 data, reporting of U.S. export statistics shifted from the long-standing "Schedule B" nomenclature to the new Harmonized System (HS). This move introduced a number of classification problems which the Census Bureau is currently working to resolve.

Although the MISER-Census data have major weaknesses, the fact remains that these data are the most up-to-date source of information on state exports. The only alternative source for state export figures is a Census Bureau series which is typically issued with a three-year lag. Unfortunately, we are unable to provide quantitative estimates of data reliability for specific states. This is partly due to resource constraints and partly due to the nature of the data-collection process.

To sum up, care must be taken when drawing conclusions from the MISER-Census series. One should generally not rely solely on these data when making statements about the contribution of exports to a given state's overall economic health. Corroborating evidence from other sources, when available, is desirable.

Instructions to Sender: Please be certain all shaded areas are completed and no staples.

FACSIMILE COVER SHEET
OFFICE OF THE UNITED STATES TRADE REPRESENTATIVE

Executive Office of the President
Washington, D.C. 20506

Clearance (to Geneva) _____

Time Sent _____

Date

2/21

C.D. Log Number

Number of Pages Excluding Cover

1

TO: NAME:

AGENCY:

PHONE #:

FAX #:

Jeanie Butnam

() 7750

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6218

White House

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Speech Writing

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FROM:

David Walters

PHONE:

(202) 395-3026 3583

FAX #:

(202)395-5639

CONTACT:

If There are any problems please call: (202)395-3026

SUBJECT:

As per your Request

GEORGIA EXPORTS

- o Georgia's manufactured exports grew an estimated 97.2 percent from \$5.8 billion in 1986 to \$11.6 billion in 1990.¹
- o Georgia ranked 19th among states in the dollar value of its 1986 exports, and is projected to rank 16th in 1990.
- o In 1986, exports accounted for 8.6 percent of total manufactured output. Georgia ranked as the 47th most dependent state on manufactured exports.
- o In 1986, 92,500 jobs in Georgia were dependent on Georgia's export of manufactured products.
 - 42,500 of these were manufacturing jobs, accounting for 7.8 percent of Georgia's total manufacturing employment. Nation-wide, 12.6 percent of manufactured jobs were export dependent in 1986. Georgia ranked 47th nation-wide in terms of the dependency of manufacturing jobs on exports.
 - 50,000 of these jobs related to manufactured exports were in non-manufacturing sectors (including transportation, communication, trade and services).
- o On the basis of 1986 data, and subsequent U.S. export growth, it is estimated (by USTR) that upward to 180,000 jobs in Georgia were related to Georgia's manufactured exports in 1990.
- o Over the comparable four year period, Georgia's agricultural exports have risen from \$516.5 million to \$529.3 million, an increase of 2.5 percent.
- o No data are available on state exports of services. The United States, however, is estimated to have exported close to \$145 billion in commercial services in 1991. The service sector accounted nearly 58.5 percent of Georgia's gross state product in 1989.

¹The estimate of \$11.6 billion dollars for Georgia exports is based on the Census Bureau's Survey of U.S. Manufactures. Census data for 1986 were extrapolated to 1990 by increasing each product sector of Georgia's exports by the percentage change in the U.S. exports in the same product sector.

States sometime report export data on the basis of shippers' statements at the port of exit from the United States. These data are generally less reliable than data from the Survey of Manufactures.

info from Sheila Ward -> Neut's office

Ga. Republicans

Bo Calloway - ran gov. 1966 (GOPAC)

Mark Mattingly - 1st Rep 4m. same Recon

Ben Blackburn - Cong. late 60s - ea. 70's US.

Fletcher Thompson - Cong. "

Billy Lovett - was dem bic Rep. 1985 (a public serviz) Communist

Fred Cooper Chm. Ga Rep party 81-83
Chair of BO

Paul Coverdell ^{state} Ga. Senator 19 yrs. dir. of Peace Corps (in Power) runn'g of senate

-> GEORGE LOUIS SULLIVAN (HHS) head of med school @ Morehouse

Homebuilder Assoc. -> David Crowe - NAHB
employment 1990-91 10% decline const. employ for Ga.

home starts 6% decline (total housing) Overall
38% decline multi-housing (family)
2% increase 9m fam.

Median	Columbus	3rd quarter '91	\$71,000	4.4% ↑	"
Median	Atlanta	metro/area	\$98,000	5.4% ↑	than 3rd q of 90

BO CALLOWAY 1966(c)
✓ MACK MATTINGLY
✓ BEN BLACKBURN 60-70
FLETCHER THOMPSON 60-70

BILLY LOVELL 1985
✓ FRED COOPER 81-83
✓ PAUL CORP-BELL

✓ SEC. LOUIS SULLIVAN

THANK YOU.

Rep. Neuf Gingrich → Sheila Ward 225-4501
Press Sec

Clarence Thomas
Olympics 1996

Leading Georgia Republicans (current day and
history who led the transformation)

trade it's
cost of a home very home in Ga.

reaches to

history

construction

→ America also state? → King Driver
401-0520
Georgia budget Oct. 18th, 91

✓ Kay Riddle
✓ BO CALLOWAY
✓ GOPAC

~~FRIDAY~~ → THURSDAY 7pm 20 Feb

DON BOLIA - GA. REPUBLICAN PARTY

AUDIENCE PRO-BUSH
CROSS-SECTION
STATEWIDE NOT JUST METRO ATLANTA

Some "PEOPLE COMING CAN BARELY AFFORD IT"

BAND - INSPIRATIONAL SINGERS

GOD & COUNTRY CROWD

PRO-MILITARY

60% GED. BUSH

POULS INTRO ALEC POITEVINT
STATE CHAIR - GA CO-CHAIR
B-Q

TREAS OF RNC

2ND TERM PLATFORM TO RE-ELECT
CEO, BUSH

ACLS:

SENATOR MYCHE FOWLER
CONG. NEWT GINGRICH

LEGISLATORS →

MBRS. OF GENERAL ASSEMBLY

Atlanta
MARRIOTT MARQUIS
2000

29th Feb.
Sat

ACLS: 1
4

NO CELEBS

\$100/POP

Newton warm-up

Round tables

2pm ≈ lunch

No vent by

GA. GOP EXEC DIR:
DAVID SHAFER
404-365-7700

DON BOLIA
GA. REPUB. PARTY
404-365-7700

3.3% unemp. @.

lots comp.

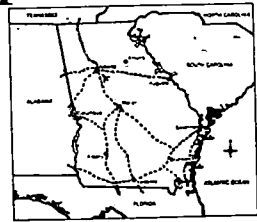
dynmics

USNR CHEST ELM → David Walters
3583

Track #13 on Georgia [wait just via
NY breakdown]

~~_____~~

GEORGIA



Capital: Atlanta
 Entered the union (with rank): Jan. 4, 1788 (4)
 State motto: Wisdom, justice, moderation
 State flower: Cherokee rose
 State bird: Brown thrasher
 State song: "Georgia on My Mind"
 State tree: Live oak
 Nicknames: Empire State of the South, Peach State
 Origin of state name: After George II of England

Georgia looks like everyone's image of the rural South: the red soil, the kudzu vine climbing over every unprotected surface, the winding country roads and small bridges over slow-moving streams, the little towns barely one block long. Atlanta, Georgia's capital, by contrast, is the perfect picture of the future of the South—the prosperous Sunbelt. An auto-centered city of plazas, highways, clean glass skyscrapers, revitalized city rowhouses and immigrants from the north and west, Atlanta looks like success, with considerable reason.

Founded as an English debtors' colony by Gen. James Oglethorpe in 1733, Georgia went on to become one of the Confederacy's stalwarts during the Civil War. It probably suffered greater damage from that war than any other state; Sherman's army cut a violent swath across the state from Atlanta to the sea, burning and pillaging as it went. Reconstruction also hit Georgia hard, and the state's economy remained flat until the middle of this century.

Today, Georgia's relative lack of development has turned into a plus. Industries have moved south in droves to utilize the large sources of natural materials, the relaxed laws concerning pollution and unions and the available space. Georgia, the largest state east of the Mississippi, benefited from all these factors and has become a new home for dozens of corporations. The new prosperity is slowly changing the face of Georgia, but the old southern ways still persist outside the big cities. Georgia ranks first in gallons of moonshine whiskey seized by the feds.

and planted their squash and bananas, confident that this insidious marsh country of the red-bug and the moccasin would be theirs by default because it was the one section of Florida the white man could not endure. The only other inhabitants of these impenetrable mangrove swamps were squatters, outcasts, moonshiners who lived in shacks raised on stilts over the shallow Florida Bay flats at a now vanished community well-named Snake Bite, or in lawless little bands on the islands of Whitewater Bay."

Budd Schulberg
 "Florida"
American Panorama
 1947

Palm Beach:

"For the boarders, verily, were the great indicated show, as I had gathered in advance, at *Palm Beach*; it had been promised one, on all sides, that there, as nowhere else, in America, one would find Vanity Fair in full blast. . . ."

Henry James
The American Scene
 1907

Pensacola:

[Pensacola Harbor in 1870s]: "Vessels, before loading with cargo, discharged their ballast, which was hauled and dumped along the shore, and 60 acres of land were created in a few years. Thus Pensacola's reclaimed shoreline is made up of red granite from Sweden, blue stone from Italy, broken tile from France, and dredgings from the River Thames and Scheldes of The Netherlands."

The Federal Writers Project of the WPA
Florida, American Guide Series
 1939

St. Augustine:

"A part of St. Augustine lingers as the Southeast's most tangible relic of the Spaniards' bid for power."

Harnett T. Kane
Gone Are the Days
 1960

West Palm Beach:

"God rode out the ocean,
 Chained the lightning to his wheel;
 Stepped on land at West Palm Beach,
 And the wicked hearts did yield."

Spiritual
 Quoted by Alistair Cooke
One Man's America
 1952

 Cuban exiles'] appearance on the
 ded to be essentially a rather indo-
 for retired elderly people from the
 winter resort. . . . The [competitive]
 from the Cubans, hungry for work,
 ative and, in a great many cases,
 nsiderable skills and experience in a
 . What they did, then, was to ener-
 ity."

Tad Szulc
Esquire
 February, 1974

 one feel more kindly toward South-

Edmund Wilson
 "Miami"
 1919

 : "What draws people down to this
 do they amuse themselves here?"

Edmund Wilson
 "Miami"
 1919

 res of nougat-like shops, mountain
 la ice-cream hotels."

Edmund Wilson
 "Miami"
 1919

ies and Regions

stent air of slightly piratical indepen-

James Moran
As I Saw the USA
 1934

 ent were water and the water land, Key
 all the sweetness and bitterness, all
 ur acids of our complicated American
 brain. The southernmost point in
 . Land's end. Old glory and pres-

Richard R. Reno
Play
 January, 1975

untry:

lians who refused the indignity of being
 masse to Oklahoma built their villa-

* * *

... in the spring, when the yellow forsythia gives way to the blue wisteria, which gives way to the dogwood, dazzling white. Then the citizens [of Savannah] feel the urge to inhale May while strolling on the cobblestones of the river front, which is crowded with shops and ships, now as ever; or to drive out to Desposito's across the Thunderbolt Bridge for a helping of hot, sweet, pink miraculous shrimp, ordered by the pound, boiled in their shells and served in a steaming pile."

Charles Kuralt
Signature
1981

* * *

"Savannah is a living tomb about which there still clings a sensual aura as in old Corinth."

Henry Miller
The Air-Conditioned Nightmare
1945

* * *

[On the founding of Savannah]: "Went myself to view the Savannah River. I fixed upon a healthy situation about ten miles from the sea. The river here forms a half-moon, along the south side of which the banks are about 40 foot high, and on the top flat . . . upon the riverside in the center of this plain I have laid out the town."

James Oglethorpe, founder of Savannah
Quoted in *American Heritage*
December, 1970

"I beg to present you as a Christmas gift, the city of Savannah with 150 guns and plenty of ammunition; and also about 25,000 bales of cotton."

General William Sherman
Dispatch to President Lincoln
1864

"Savannah: The name begins with a whisper and ends with a sigh, inciting dreams of a never-never South, of belles and balls, soft accents and gentle courtesy, magnolias and Spanish moss, and all the rest. If all that ever existed, it doesn't any more; not anywhere, not in Savannah."

Anthony Wolff
American Heritage
1970

"To relieve the wants of poor people, and to protect his Majesty's subjects in South Carolina, a colony should be settled . . . on the southern frontiers of Carolina."

Royal Charter granted to Savannah, 1732

Other Cities, Towns and Places

Albany:

"Albany [during civil rights march] was down to demanding that the federal government move in all its majesty against jaywalkers."

Murray Kempton
New York Post
Aug. 3, 1962

The Chattahoochee River:

"Son, don't be fooled by her beauty. She looks pretty and she is. She babbles like gossip and giggles like a girl. If you didn't care for beauty, looking at her way up here, you might be callin' her a piddlin' river. But, son, she ain't. I've seen her come out of the mountains like a wild stallion with logs in his mane. I've seen her take gristmills and grind them up in their own stones. I've seen her tear up bridges and twist steel until it looked bands for hogsheads."

Ralph McGill
The South and the Southerner
1963

The Prestile River:

"It is a dead stream. It couldn't be any deader. You could grow trout better on the main street of Augusta than you could up here."

Frank Graham Jr.
American Heritage
Feb., 1970

Rome:

"The town is known, among other things, for the nearby Berry schools and college, a fabulous educational empire created out of nothing, except an iron will and vision, by Miss Martha Berry. The students are chosen almost entirely from the rural South and do not pay to attend; but they all contribute by working (in the field of agriculture, mostly), and thus gain experience along with book learning—an educational system widely admired for many reasons."

Calder Willingham
American Panorama
1947

Valdosta:

"Despite the occasional new sight, Valdosta, like most American cities and towns, is old and tired and falling down. . . . Apathy plagues the town. The peo-

THE STATE

"My mother was a whippoorwill pert,
My father, he was lazy,
But I'm Hell broke loose in a new store shirt
To fiddle all Georgia crazy."

Stephen Vincent Benet
John Brown's Body
1925

"God has not put any limit on what we can do in
Georgia."

Jimmy Carter, governor
Speech
1971

"Georgia, Georgia, the whole day through
Just an old sweet song keeps
Georgia On My Mind.
I said Georgia, Georgia, a song of you
Comes as sweet and clear
As moonlight through the pines"

Stuart Gorrell
Georgia On My Mind
1930

"Bring the good old bugle, boys, we'll sing an-
other song
Sing it with a spirit that will start the world along
Sing it as we used to sing it—fifty thousand strong,
While we were marching through Georgia."

Traditional Song
Marching Through Georgia
1865

THE LANDSCAPE

"Oh, Georgia . . . Georgia . . . the careless yield!
The watermelons ripe in the field!
The mist in the bottoms that tastes of fever
And the yellow river rolling forever!"

Stephen Vincent Benet
John Brown's Body
1928

"Georgia is beautiful. High on the crests of the Great
Smoky Mountains some Almighty hand shook out
this wide and silken shawl—shook it and swung it
200 glistening miles from the Savannah to the Chat-
tahoochee, 400 miles from the Appalachians to the
southern sea. Red, white, and black is the soil and it
rolls by six great rivers and ten wide cities and a

thousand towns, thick-throated, straggling, low,
busy, and sleepy."

W. E. B. DuBois
These United States
1924

"Georgia is beautiful. Yet on its beauty rests some-
thing disturbing and strange. Physically this is a
certain emptiness and monotony, a slumberous,
vague dilapidation, a repetition, an unrestraint. Point
by point one could pick a poignant beauty—one
golden river, one rolling hill, one forest of oaks and
pines, one Bull Street. But there is curious and
meaningless repetition until the beauty palls or fails
of understanding. And on this physical strangeness,
unsatisfaction, drops a spiritual gloom. A certain
brooding lies on the land—there is something furtive,
uncanny—at times almost a horror."

W. E. B. DuBois
These United States
1924

[The Okefenokee]: "I don't know of any place where
human beings coexist so happily with God's other
creatures."

Charles Kuralt
Dateline America
1979

WAY OF LIFE

[On his refusal to join the white citizens council]: "I
think they finally looked on me as an anachronistic
citizen who had come back and had been misled in
the Navy, and they would just bear with me until I
had gotten reacclimatized to South Georgia ways."

Jimmy Carter
Quoted in *Atlanta*
December, 1974

"When I was growing up on a farm in Georgia . . . an
invisible wall of racial segregation stood between me
and my black playmates. It seemed then as if that
wall between us would exist forever. But it did not
stand forever. It crumbled and fell. And though the
rubble has not yet been completely removed, it no
longer separates us from one another, blighting the
lives of those on both sides of it."

President Jimmy Carter
Speech to Indian Parliament, New Delhi
Jan. 16, 1978

"A journey through Georgia leaves little to record
. . . I traveled with three attorneys, two store keepers

ON FEB. 22 IN HISTORY

- 1) Popcorn introduced to Colonists; Anniversary
2/22/1630 → 362nd

a Native Amer. named Quadequina (brother of Wampanoag chief, Massasoit) contributed a deerskin bag filled with bushels of "popped" corn as contribution to the 1st celebrated Thanksgiving.

- 2) George Washington (1st Pres.) ~~born~~ 260th B. day

born: Westmoreland County, VA 1732

died: Mt. Vernon, VA Dec. 14, 1799

- 3) 1967 ~~25,000+~~ 25,000+ force of U.S. + So. Vietnamese troops launch largest offensive of Vietnam War: Operation Junction City.

1986 U.S. receives 1st secret shipment of U.S. Arms (Iran-Contra)

1819 Treaty for Spain to cede Florida to U.S., western boundaries of Louisiana Purchase fixed.

1847 Zach. Taylor's group defeats Mexicans led by Santa Anna in Mexican War: Battle of Buena Vista.

Historical Events

Holidays

* Unity Day in Egypt: Celebrates cooperation among Arab States
& in Syria

More B. Days

* 1810 Polish/French composer & pianist Frederic François Chopin
died Oct. 17th 1849

* 1857 German Physicist Heinrich Rudolf Hertz, (theories of electromag. led to discovery of wireless telegraphy → Hertzian waves.

* 1950 Julius Winfield Ewing "Dr. J." U.S. Basketball player MVP 74, 76, & 81.

* 1917 Sybil Leek (Falk) author, British Astrologer known for predicting Kennedy's assass. & Nixon's Presidency. ~~note~~ (died. 10/26/82)

* 1892 U.S. Poet, Pulitzer Prize 1923, Edna St. Vincent Millay
(died 10/19/50)

* 1857 founder of Boy Scouts (British) Robert Stephenson Smith
Baden-Powell.

50

20. file

PRO TURF

626 Atlantic Avenue • Bremen, GA 30110 • (404) 537-3532

January 30, 1992

President Bush
The White House
Washington, D.C.
20500

Home of
Tom Murphy
Speaker of the
House
Big Democrat

Dear Sir,

We enjoyed your message on Tuesday evening.

This is to advise you that we are proceeding with an International Apparel Distribution Center in Georgia. Which means 5,200 new jobs.

It is time for the apparel industry to have a central location in the Southeastern United States. Mr. Arnold Palmer will build the course and his team will manage the operations.

We will have 700 apparel manufactures from 66 different countries, each with a showroom and a distribution warehouse.

We sent a letter today to the Superintendent of Schools. "We are not asking for tax incentives; We demand skilled well trained high school students who can speak a foreign language. General Motors is crying because foreign cars are coming to America. They did not cry when they deprived the children of Tarrytown, N.Y. of some \$2 million annual school taxes. Causing teachers to use photocopied materials for text books."

We went on to say that we are prepared to put our money where our mouth is. We can put one million dollars into the local system **now** and untold amount of tax dollars in two years.

Governor Zell Miller of Gerogia has shown that he can be a strong leader. He too is putting his money where his mouth is by offering counties the opportunity to receive special funds for foreign language courses.

I had a call today from a company in Japan, wanting to invest 110 million dollars into our project. Hideo Ishihara, Vice president of the Industrial Bank of Japan, stated: "The advantage for international investors in the United States is being near the consumer markets."

PRO TURF

626 Atlantic Avenue • Bremen, GA 30110 • (404) 537-3532

Page Two: Bush,

Haralson County, Georgia has been known as "The Clothing Center of the South". The Southern Peach Plantation Development is going to make Georgia, the clothing distribution center of the world.

Our approach has been to bundle the cost of expertise, service, security and support for the apparel industry and we have effectively communicated this to some 700 different international apparel manufacturers who will have showroom winter of 93.

President Bush, Mr Arnold Palmers, staff says we will play golf spring of 94. We want our high school students to be players not caddys. We invite you to come in 94 as President of the United States and play in a fund raiser for the 96 Olympics.

With your guidance, not only will Georgia move into the 21st Century, but the United States and its people will be prepared for a new day.

We pray for your health and the love of your family. We want to thank you for all that you have done for our state and for our country.

You have made, the United States and Georgia a place that other people want to invest, because they know that with you as our leader, their investment will be safe and will increase in value.

Sincerely,

Andrew Estvanko

Andrew Estvanko, CEO

AE/al

Jeannie -
letter from
GA. 8/9 in
AW