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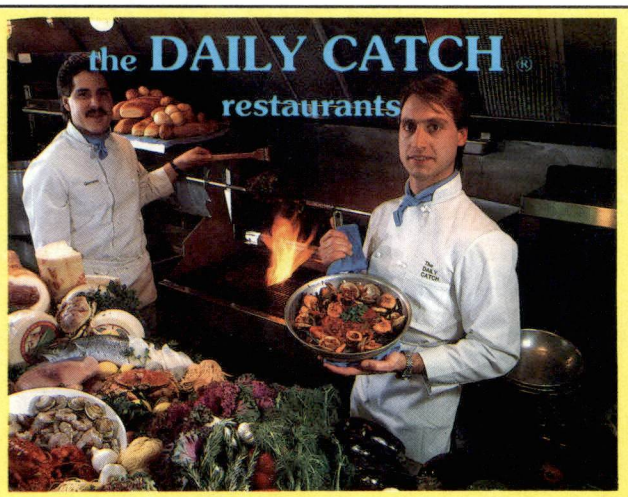

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Boston Best Guide

SUMMER/FALL 1990

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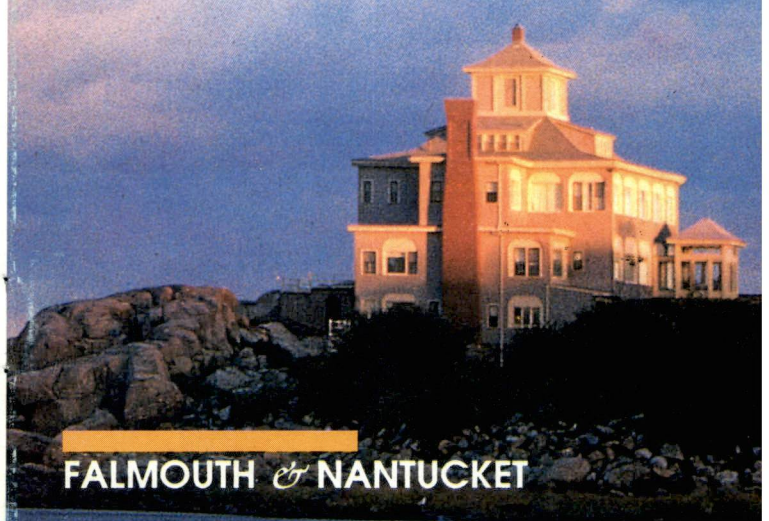

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CAROLYN O'CONNOR PHOTO: STAFF

End. Here people are family. The North End has warmth, culture and family."

Carolyn O'Connor

Green Briar, Brighton

"My father is the owner. He also owns the Kinvara Pub in Allston. That's more of a pub. This is more of a restaurant pub with Irish bands and dinner. My brother is a manager as well, and our cousin Desi from Ireland is the General Manager, he runs the show. I went to school for nursing and I worked as a nurse for a year. Then my father bought the building and asked if I wanted to get involved. So I came into the business to help my parents out a little, and then I ended up staying. It can be fun and exciting. We have a lot of people from the hospital come in, business people and families. People come to meet people too. Our family gets along running a business together. There's tension at times but we know we're here for one another. Things run smoothly this way. The decor is very nice and appealing, and our chef is the best- that's why I think we're doing well. Last St. Patrick's Day, an Irish boxer was at the Garden, so the Mayor of Dublin came to Boston. Mayor Flynn took him here. It was great to meet them. Mayor Flynn has been in a few times."

Kazumi Tabata

Gyuhama, Back Bay

"When I opened this place we completely renovated it in three months. I slept in a sleeping bag on the floor in the back and supervised two crews of workmen. I worked around the clock. I was sent here by the Japanese government to teach Karate. Seven years ago, I had no place to eat the way I liked, so I decided to open this restaurant. I am currently still teaching at Universities around the area -Harvard, University of Massachusetts, Boston University, etc. I recently opened a new restaurant, Gyosai at Quincy Market. A friend of mine who is also in the martial arts had the location and approached me. Being in this business I meet a fantastic variety of people as everyone comes here. When I was in the martial arts exclusively my sphere was not as broad as it is now. It's great when people compliment you about the food. My next venture will be a Japanese grocery store in Chinatown."

KAZUMI TABATA PHOTO: STAFF

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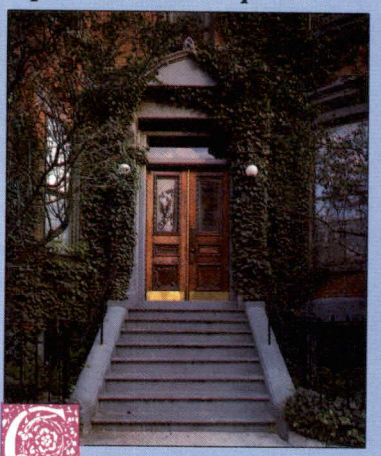

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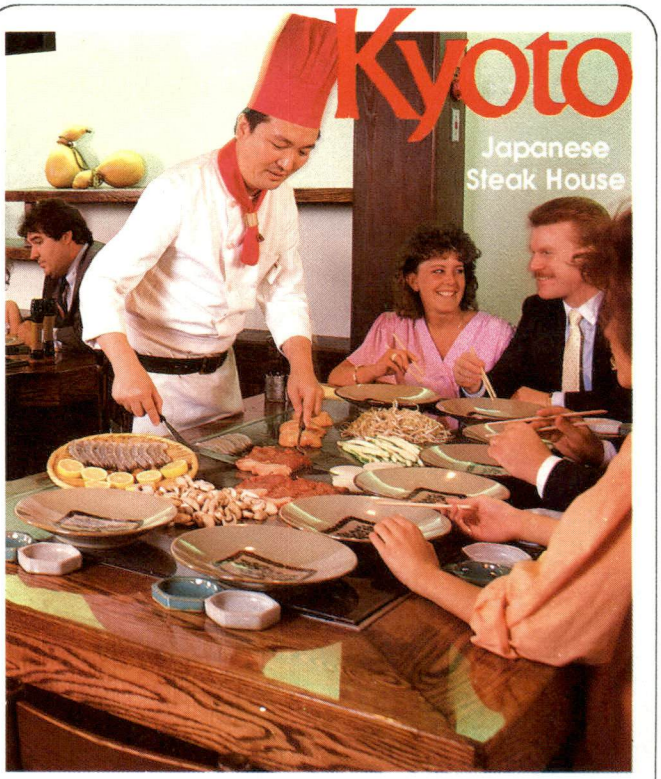

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Greetings and Welcome to Boston

Photo: Don Baumgartner

Boston Best Staff

Summer/Fall is an exciting time in the New England region. We've put the Boston Best Guide together with you in mind, as a handy source of information about Boston, with the North and South Shores. In this issue we've included special sections on activities in New England to include Falmouth and Nantucket.

Whether you are relocating, visiting, or have lived here for years, we're confident you'll find vital reference information along with exciting places to visit and things to do! When you're looking for a terrific restaurant, a welcoming inn, or places to go and ways to get there, the guide has it, and if you can't find what you want call our referral line.

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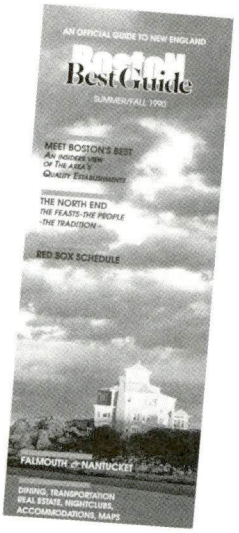

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Wedding parties are the most interesting because you have both sides of the family which can be quite chaotic. Mix ups happen. Sometimes you'll have a single room and three people are suppose to stay in it. We have a lot of personal contact with our clients, being a guest house. A guest house has a lot more warmth than a hotel. My husband and I live right in the building, which people like."

KATHIE PETRIE, *RIGHT* PHOTO: STAFF

Kathie Petrie

Warren Tavern, Charlestown

"I actually started in real estate, when I got out of High School I worked for my uncle in Florida. He had an Italian restaurant and he taught me what I knew. I stuffed saugages for two years and I never wanted to do that again. I had in the back of my mine to open up my own place. I looked around for a failing restaurant and wanted to turn it around. It ended up being the Tavern. It's been a restaurant since 1972. It's the oldest tavern in the United States, since 1780. It's documented that Paul Revere and George Washington have been here. When I took it over It, had been run into the ground. We gutted the kitchen and started again. We fluffed it up. I added a partner three years ago-Bob Hertzit. His family owned the Lexington a restaurant-hotel in New York. I like the restaurant businesss because you do a little of everything. One day you cook, the next day you tend the bar. You have to love this business. There is a problem a minute. Food is an expression, an art. My favorite dish is the fish dishes, the scallops are great. We will be opening another tavern in the Navy yard. It will be called Tavern on the Water, within a year and a half."

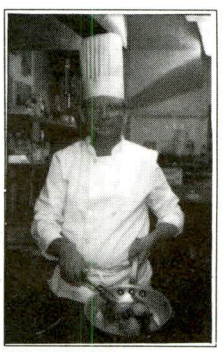


PHOTO: PROVIDED BY VERONIQUE

ELI APTEKER

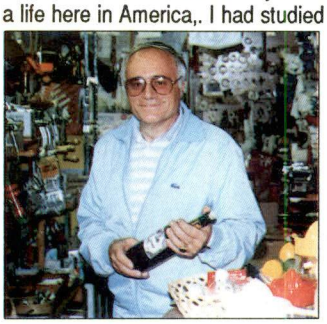
Eli Apteker

Veronique, Brookline

"I started as an apprentice in a hotel in 1951 in Isreal. I was a chef instructor in a culinary school which was in Tel Aviv, Israei. I worked on an ocean liner from 1959 to 1964 on the Zim line. In 1969, and I came to this country. I worked for seven years at Ferdinand's in Harvard Square. I had a friend and we went out searching for something. We came across a location that I liked very much. It was a wonderful feeling when you can make decisions about prices, the type of menu, colors, the type of clients. It was very exciting. We got the name from a cooking book. I came across Veronique and said that sounds right. Veronique means something cooked with green seedless grapes, so we have a few dishes here and there with grapes. We have on the menu items that are cooked. There are no boiled lobsters and steaks, they are made with good sauces. People can come to a restaurant like ours more often and have a selection. We have a variety. It is not nouvelle cuisine, it's continental. I feel very honored that many celebrities have chosen us. I work in the kitchen every day and supervise . We sit down at least once a week with my partner Edgar and my son and go over what the customers would like to see."

Julio Ciarlone, A & J Imports, North End

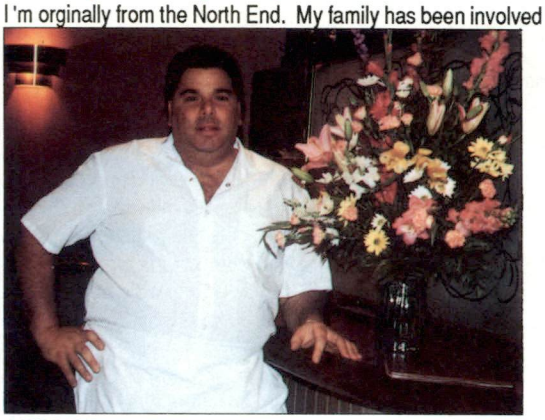
"I landed in America to visit my sister who had been ill. I worked hard to build a life here in America,. I had studied grinding in Italy, (tool/knife sharpening). When I came here, my pisano (friend) and I pushed a cart grinding tools for a living. As time went by I found a store to work out of. I added products for my customers and made the business larger. Then I took my love, honor and respect for Italy and opened another store, featuring Italian products. I'm very proud of my heritage and Italy, my country. I am proud to be in the North End. Here people are family.



JULIO CIARLONE PHOTO: STAFF

Sammy DiPasquale, Ottavios North End

I 'm orginally from the North End. My family has been involved in the food and restaurant business for several generations. Even with eight children to take care of my grandmother would take in boarders and feed them. Ottavio is my grandfather's name who was from Italy. I taught high school English and Spanish in the Boston School System. I also worked at various restaurants around the North End. Even as a school teacher I loved to cook, I would go in the cafeteria and whip up meals for everyone. I think most restaurants should have owners/chefs so they can keep their hands in the kitchen. It's great when people come back to the kitchen and say that was great. We made the ambiance here.By lowering the windows and renovating, diners can really experience the North End. Everything here is cooked to order and we do special dishes or extras for people upon request. One of our favorties is the Guiseppe; chicken, shrimp, Italian Fennell sausage and vegetables in marsalla wine sauce. Our future plans are to open another restaurant in Naples, Florida."



SAMMY DIPASQUALE PHOTO: STAFF

Yugo Biasizzo

Schifino's

I was born and raised in France, but my parents were from the north of Italy. That's why I speak with a French accent but I have an Italian name. I started when I was 14 years old as an apprentice in France and Switzerland. The big difference between the restaurant business in Europe and America is that in Europe it's a profession. Here it's a job. It takes 10 to 15 years in Europe to become a good chef or waiter. Schifino's is a friendly place, small with good food and fun. It's not pretentious. We serve a lot of pasta dishes. We have Linguini al Frutti di Mare and Lobster. In this business you have a chance to meet all kinds of people that you wouldn't normally. You meet movie stars, politicians, and business people. You meet great people."

YUGO BIASIZZO PHOTO: STAFF

Sandy Johnson

Brookline Manor Guest House,

"I've been doing this for six years. I 'm originally from the Boston area, and managed apartment buildings. When this position came available I took it. It's a very enjoyable business. You meet people from all over the world. Many parents come to the area to visit their kids in college. We have a wedding group in here now.

SANDY JOHNSON PHOTO: STAFF

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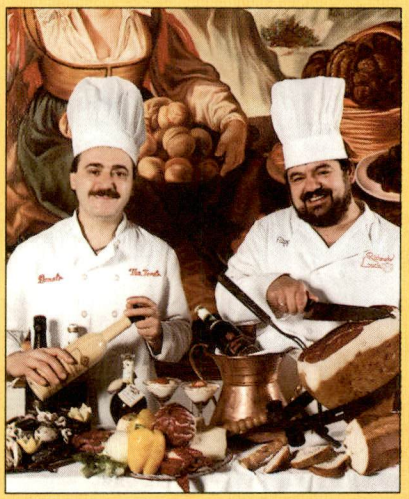

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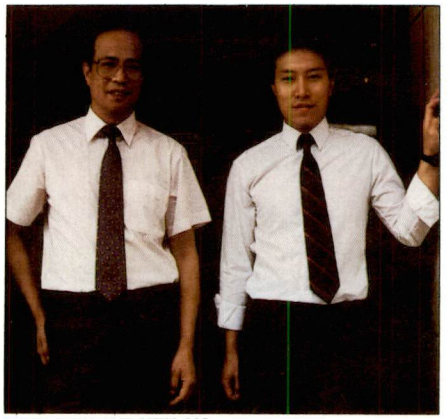


MIKE CHIN AND KEN HO PHOTO: STAFF

Kong (Szechuan) style of cooking in the New England area, it's lighter with more variety than the old Chop Suey (Polynesian)style. I am orginally from Hong Kong. I started to learn the restaurant business in 1964 when I came to this country. Because I love to cook myself. We offer new dishes all the time. I get repeat customers from all around, many salespeople come here then return again. We close at three o'clock and weekends at four o'clock . It's never too late to eat here. We get a lot of the Chinese eating here."

Massimino and Paul D'Amore

Massimino's, North End

Massimino - "I started in 1956. I was in Italy, then I went to Geneva, and then to England to the Savoy Hotel. I also worked in Brighton, England, for a year and then after I got married I went to Birmingham, England. In 1969 I came to this country. One of my first jobs was at the Ritz Carlton. There is a lot of difference between Italy, Switzerland, England, and America. Over here you have to produce. When you do the cooking back there, you are doing a good job, to do a good job it takes time. When you rush, the food doesn't come out

PAUL AND MASSIMINO D'AMORE PHOTO: STAFF

right. All the dishes I have are cooked to order. Customers come here and thank me for the food since it's such good quality".

Paul-"We have a lot of local people which says a lot about the place. We have a real pretty place, fair prices and excellent food- that's why people keep coming back".

Sydney and Steve Handler

Beacon Inn and Guest House, Back Bay

Sydney- "I was educated in Boston. I went to Boston University. I've lived here for about 40 years. I've been in the Real Estate business for thirty years. The places that we have are townhouses with cooking. We get to meet a lot of nice people."

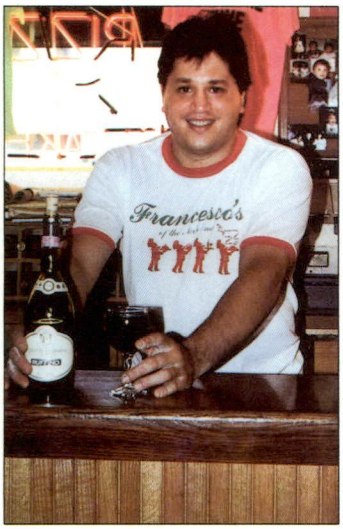
PHOTO: STAFF

Steve- "Well, a good part of the service is that we provide accommodations for people that in other circumstances couldn't afford to come to Boston. We've had one man who runs in the Boston Marathon who has been staying with us for the last four years. We get a lot of repeat business. In real estate it's location , location, location, and we have the location right here on Newbury Street. Working with my Dad is the best part of the business. I went away to school for four years and it was nice to come back and work by his side- I've learned a lot from him."

STEVE AND SYDNEY HANDLER

Continued from page 6

those comedians from Saturday Night Live. So the waitress would tell me 'Frankin and Davis' are here and I say tell them we have duck because I know they like duck. Then there are 'The Hot People'. Everything has to be piping hot. Then I don't butter their toast. It's like your mother cooking for you. My favorite part of this business is going out and spying on peoples' reaction to the food. I have to stop myself from staring. I know a lot of my customers and what they like. I know to leave an onion off a salad for a certain person. My favorite dishes are Meatloaf Wellington and Baked Chicken. The Phoenix reviewed us and said like Mom's only better. I try anything not to be trendy. These other places want to get as many people in the door and push them out as soon as possible. We don't do that here. It's not your typical place."



PAUL LIMONE PHOTO: STAFF

Paul LiMone

Francesco's, the North End

"This is a family business, my brother and uncle are here. My sisters are waitresses. Basically we get along very well as a family. It's good because we all cover for each other. I started working here fifteen years ago, washing dishes when I was in high school. I learned all aspects of the business. We just started a barbecue, which is going well. The toughest part is the hours. This is a good area because the Boston Garden is right around the corner. We've had a lot of celebrities just stop by, members of the Bruins and the Celtics. Liberace came by after one of his concerts in full costume and he was really something to see. It's a family restaurant with good prices."

Frank De Pasquale

Il Panino, North End

"I was born in Italy and came here when I was four. I've been back and forth to Italy six-seven times a year and when I was in Italy I noticed that some of the best places in Italy to eat were the paninos. Panino means a good sandwich with excellent bread. Another thing I noticed in the panninos was that they had a trattoria idea which is one hot dish that is an appetizer and a nice pasta dish. Mostly based on what I saw in Italy I decided to open a pannino in the North End of Boston which is probably the best place to have one. I wanted to go into business for myself because I knew there was a need for a good fast food idea where everything is served in nine minutes or less. All the pasta has to be cooked to order fresh. I put on a 58 different fresh pasta board. We serve everything from fresh Lobster Fra Diavolo to Putenesca. The way you see it's good is if you spend one day here and see all the Italians in the North End and surrounding areas eat here. You have to buy the very best to get the best product."

FRANK DE PASQUALE, *THIRD FROM LEFT* PHOTO: STAFF

Mike Chin

The Lucky Dragon, Chinatown

This restaurant started the revolution, we were the first one to bring in the Hong

Meet Boston's Best

FERN MITZ PHOTO: STAFF

Fern Mitz

A Bed and Breakfast Agency, Boston

"I love talking to people, and dealing with people they really make me happy. I got my Masters degree in Fine Arts with my Bachelors degree in English, and I had two beagles. I 'm not a Bed and Breakfast, I 'm a reservation service, and we have hundreds of private homes and condominums in the greater Boston area. Once a bed and breakfast guest walked into the house where he was staying. When he walked into the house he sat down made himself comfortable. It was late, he got into his pajamas. They had told him he could go help himself to anything. He got himself a glass of wine, the door opened, and this man said, 'what are you doing here' and he said, ' what are you doing here' and the man said, ' this is my house' and the guest said, ' well I'm the Bed and Breakfast Guest' and as it turns out the key had fit the house next door. He had gone to the wrong house. Any way they became good friends and the man ended up staying overnight as a guest in the wrong house. And the man's whose house he went to was a top criminal lawyer in Boston. We have in my opinion the best locations in town and we work long hours to make our customers happy."

Marie Montillio Luck

Buono Fortuna, North End

" I am doing this on my own. I been in the food business with the Montillio family all my life. My brother and I worked in Montillio 's since we were eight years old. My parents didn't have baby sitters all the time and they both built the company. So we would go down and fold boxes and wash strawberries. By the time we were 11 we were doing the cakes that you see in restaurants, the ones that say Best Wishes. We learned the business because it was fun to do it. Our playground was the flour bags. The secret to this business is top quality ingredients with the right price to go with it. When people are going to eat something sweet or cheese that's a little fattening, something that they 're not going to be eating all day, it's got to be good. . Travelers remark about how bright and alive the store looks, and they can get things from all over the world here. They look at the pastries and go "Wow". I also do Boston's Best Baskets. My brother George and I are starting a joint venture. Opening in the financial district in August, it's going to be called Bravo Montillios. That will have a full European food display. The menu is very upscale without being expensive, with seating for 90. It will look like an atrium in the middle of the financial district. It also will have a full bakery."

MARIE LUCK PHOTO: STAFF

Felicia Solmini

Felicia's, North End

"They call me the celebrity cook. Many years ago when I was a little girl my Mother had restaurants in New York. Then she opened up in Boston and I

continued next page

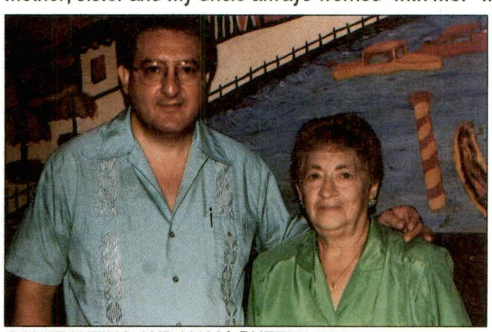
worked for her. She closed up and I came around the corner where I am now, the place where Enrico Caruso used to dine in his day. I cook for Pavarotti, he's one of my celebrities. Every year I go to Palm Springs and cook for 500 people for the Bob Hope Classic. Some of our celebrity customers are Lee Bailey, Tom Jones, Christopher Plummer, Frank Sinatra, and even Pope John Paul. I went to the Vatican and Mrs. Reagan was doing a speech on drugs. I met this wonderful man from Boston, who was going to see his sons in Italy. He said he was going to deliver this package to the pope's secretary and would I take it. He made me look and it was an octopus. He said did you bring any of your angel hair pasta? So between you and me we're gonna cook for the pope. Some of our favorite dishes are Chicken Ver Dicchio and then there's Bob Hope's favorite dish Veal Margerita. When I'm in the kitchen I like to go out and ask people to put themselves in my hands. I received standing ovations for my cooking, it's like being on stage..."

FELICIA SOLMINI PHOTO: STAFF

Constantino Buttiglieri and Catina Buttiglieri

Mama Catina's, North End

"We basically love people so the satisfaction when people enjoy the food is very gratifying." In 1969, Constantino started as one of the famous Joe and Nemo's hot dog stands. "We started from the bottom with hot dogs and hamburgers. We added sandwiches and then from there we started with Mama's own authentic recipes making Veal Cutlet Parmesan, Spaghetti with Meat Balls, etc. My mother, sister and my uncle always worked with me. My father, state representative Louis Buttiglieri, now deceased, worked with me as well. I have so many favorite dishes it's hard to name them all. One of the popular appetizers is Mussels in a Marinara sauce. We also have a hot appetizer platter with over five different appetizers on it including stuffed mushrooms, clams casino, stuffed peppers, and shrimp scampi. Some of the popular entrees are Veal Marsala, upon request a fantastic Lobster Fra Diavolo. Our customers brag about the food- as a consequence we get a tremendous amount of referrals. They tell their friends- when you're in Boston make sure to eat at Mama Catinas..."



CONSTANTINO AND MAMA BUTTIGLIERI PHOTO: STAFF

Jill Rodgers

The Oasis Cafe, North End

I've been in it since the early 70's. I worked my way up from being a waitress and then I was a catering director. This oppportunity came along and I grabbed it. I decided the North End needed a non pasta sauce place and people were receptive. It's the kind of food that you would make in your house but don't have time. It's the food you want. This restaurant is anti-restaurant that give you little carved potatoes. No one leaves this restaurant hungry. About 80% of the people that come here are regulars. We have nick names for everyone that come in because we don't know their real names. We call this one couple Frankin and Davis. You know

continued on page 72

PHOTO: STAFF

JILL RODGERS

The MBTA Blue Line runs directly into downtown Boston, where passengers can transfer to any of the city's other three subway lines (the Green, Red, and Orange Lines). The map here simplifies subway travel and presents a clear picture of just how broad an area the MBTA serves. In addition, MBTA bus routes exist within the neighborhoods.

For information on routes and schedules, call the MBTA at **722-3200 on weekdays** and **722-5000 during evening hours and weekends.** MBTA maps, schedules, and route cards are available at cost at Park Street Station and at the **MBTA Operations Center, 45 High St.**, Boston. Passengers may write or call to ask the MBTA to mail maps and route cards.

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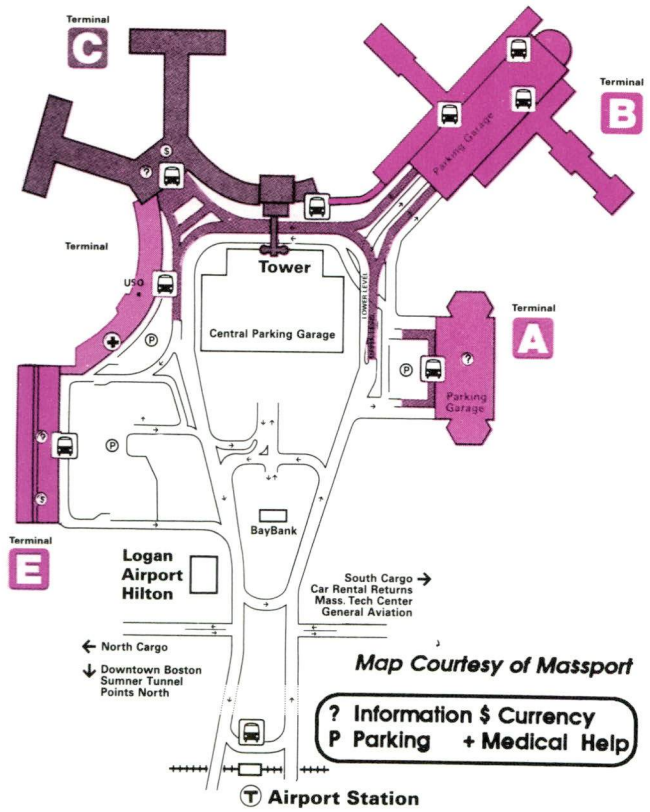
Plane Facts

For many people, Boston's Logan Airport is the first point of contact with the city. Travelers and travel agencies in increasing numbers book their connections for international flights through Boston rather than New York because of Logan's reputation for less congestion, speedier customs clearance, and easier interline transfers. In addition, Logan is readily accessible by public transportation. Rapid transit, taxis, buses, limousines, and the Share-a-Cab program are five easy ways of traveling to and from the airport without a car.



Rapid Transit

The **Massachusetts Bay Transportation Authority (MBTA)** provides fast, frequent, and inexpensive subway, bus, and streetcar service to virtually every point of interest in the Greater Boston area. The first subway system in the United States, the MBTA continues to expand and modernize its services.

The **Massport** shuttle bus, which stops at all airline terminals, connects with the MBTA Blue Line Airport Station. The bus operates from 5:30 am - 1 am every day. Service is frequent; the fare is 75 cents.

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City Scene

One of the oldest cities in North America, Boston is probably the most prominent in medicine, high technology research and production, and education. It is also New England's capital in terms of banking and finance, shipping and transportation and commerce.

The city is made up of neighborhoods, both commercial and residential, that have grown up in concentric circles around Boston Common. On any street corner, you are never far from the rich foundation of history that has been accumulating over the past three and a half centuries. The new often exists within the old. **The Old South Church Meeting House**, once occupied by the British, now finds itself invaded by the twentieth century with the subway at its feet and bustling commerce at its side. The green of the Common, once food for livestock, now serves as the city's playground and gathering place.

Downtown

A good place to begin to get to know both old and new Boston is to walk the **Freedom Trail** which begins at Boston Common's **Tourist Information Booth**. At every turn you will find old landmarks that will take you back to early American heritage. Learn the story of the stern Puritan Fathers residing beneath the stone angels of death in the **Tremont Street Burying Grounds.** Soak in eighteenth century religious and political dissent at **King's Chapel** (at the corner of Tremont and School Streets), whose bell was cast by Paul Revere. Browse at the **Olde Corner Bookstore**, which displays first editions of America's nineteenth century literary classics. Some of Boston's famous landmarks have been given new leases on life by imagination and re-use. For example, **Old City Hall** now contains offices and a restaurant. Wander the streets just off the Freedom Trail to see how contemporary Boston

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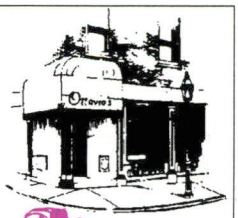

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has incorporated its past.

Faneuil Hall and the Water front

You can pick up Boston's famous Freedom Trail north of Downtown Crossing at a small scale classical brick building that somehow seems bigger than the financial district giants that surround it. This is the Old State House, refitted at its top with those symbols of British sovereignty, the lion and the unicorn. It is open to the public. Across Congress Street from the Old State House is the site of the "Boston Massacre," one of the events that heightened tension prior to the Revolutionary War. From there, why not visit historic Faneuil Hall? It was nicknamed the "Cradle of Liberty" for the rebellious town meetings preceding the Revolution. A gift to the city from the merchant Peter Faneuil in 1742, the hall was enlarged by the famed architect Charles Bulfinch in 1806. Today it still serves as a meeting place and also houses historical paintings, a military museum, and a number of small restaurants and shops. But the nearby 19th century Quincy Market, now renamed Faneuil Hall Marketplace, commands the most attention. Quincy Market opened in 1826 as Boston's first food market. Closed in the 1950's, it was restored and reopened in 1975. Its restaurants, gift and gourmet shops were immediate hits among visitors and residents alike. So the second phase of the marketplace project followed in 1977 with the opening of the South Market Building, the third phase in 1978 with the opening of the North Market Building.In 1980, as the latest touch to the popular marketplace, the city unveiled larger-than-life statues of the popular Boston politician, James Michael Curley. From Faneuil Hall Marketplace, cross North Street to find these statues and take a seat with the Honorable Mayor Curley, whose life was the inspiration for the novel the "Last Hurrah". Beginning his career at the turn of the century, the controversial Mayor Curley served four terms as mayor of Boston and one term as governor of Massachusetts. Mr. Curley was known for his keeping in touch with his public, and the statues of him symbolize that characteristic.

Shopping

Boston has become a shopper's dream. It has always boasted a thriving downtown district and lively neighborhood areas, but now comes a new trend – urban shopping centers. The city has two that are especially of note.

Lafayette Place

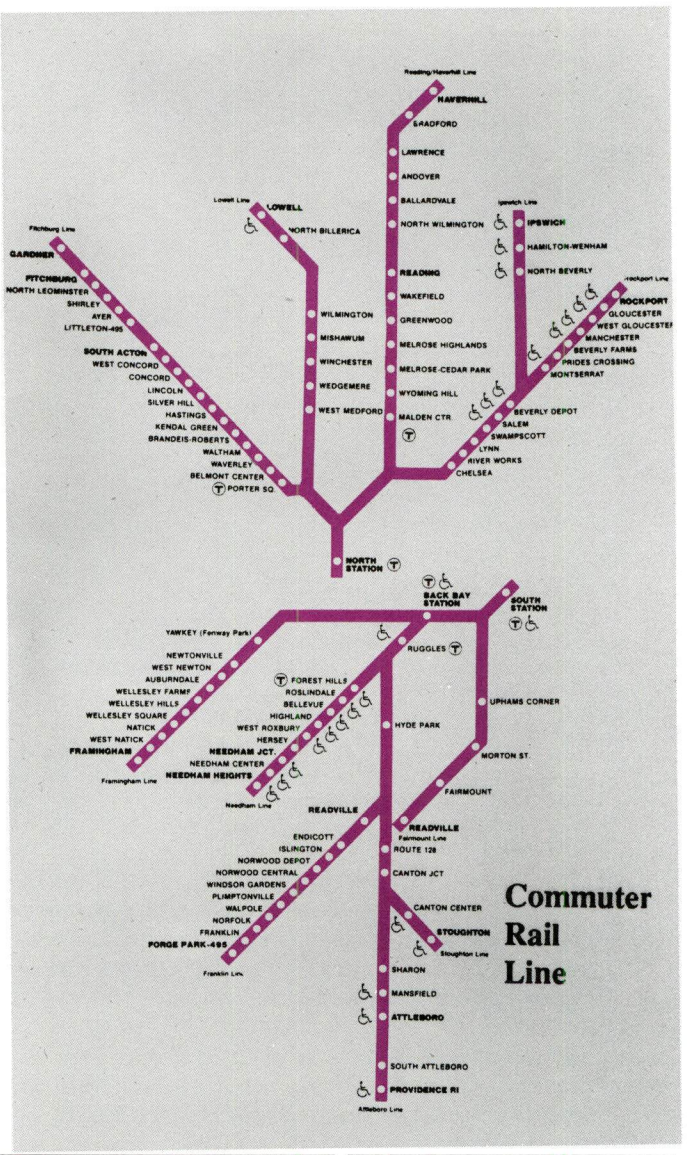
Lafayette Place is located smack in the center of downtown Boston. Designed around a circle with a courtyard at its center and food at its heart, Lafayette Place contains shops, restaurants, cafes, a luxury hotel, garage parking for over 1,000 cars and access to the downtown flagship stores of both Jordan Marsh and Filene's.

Around the courtyard on the ground level are cafes and restaurants with a variety of cuisines. On the second level is the Food Garden, the perfect place to enjoy a quick breakfast, lunch, dinner or snack.

Vermont Transit (423-5810) offers daily bus service to points throughout Vermont; to Clairmont, Concord, Hanover, Keene, Manchester, Nashua, Newport, and New London, NH; and to Montreal, Quebec.

Rail Service

Boston has three railway stations: North Station, South Station, and Back Bay Station. South Station and Back Bay Station are served by Amtrak (482-3660), both for commuter and regular rail trips. Going north, commuter lines are served by North Station Commuter Rail (227-5070). **All train stations include MBTA subway stations.**



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TRANSPORTATION

Boston is the transportation center of New England. While Logan Airport and the shipping industry connect us to the rest of the world, trains and buses connect us with New England and the rest of the continent. City transit connects us with those buses, trains, ships and planes. It's a fact: making connections is a very important business.

Taxis

Taxicab service to and from the airport and within the city is usually easy to obtain. It is a particularly fast and convenient way to travel for people with large amounts of luggage. Taxicabs in Boston cost a minimum of 1.10 and 20 additional cents for each 1/7 mile, plus all toll fees, as well as an additional 1.00 fee for cabs originating at the airport.

Share A Cab

As a convenience to travelers, Massport has instituted a system whereby passengers from the airport to a common destination ride in one vehicle. Each rider pays a flat fee, usually half the normal cab fare. This fee includes all the charges. The Share-a-Cab program presently serves 140 cities and towns in the area. At the airport, check the Share-a-Cab booth at any luggage claim area. In the city, call any cab company.

Driving in Boston

Whether you rent a car or have your own, driving in Boston can be quite anexperience. Narrow streets, heavy traffic, unexpected one way streets, and few parking spaces are just some of the surprises in store for visitors. These factors make it advisable to use public transportation as much as possible. If you must drive, check our street map before you set out. During rush hours, local radio stations broadcast reports frequently to inform motorists of breakdowns, traffic jams, and alternate routes. Some of the AM radio stations with traffic reports are WRKO 680, WLVG 740, WHDH 850, and WBZ 1030.

Parking is a touchy subject in Boston. There are a number of public parking lots scattered throughout the city. Fees begin at $5.00 a day in outer neighborhoods, $15.00 in downtown Boston. In addition there is on-street parking with various posted restrictions. Failure to heed these rules may result in a parking ticket from Boston's parking control department. It is a good idea to pay parking ticketsto avoid the inconvenience of towing or receiving a Denver Boot, a device attached to the wheel of a car rendering it immobile. Upon payment of your parking fines, the police will remove the Boot, and you will be able to continue your sightseeing.

If your car is towed, call the police department tow lot at 247-4570. You must show your driver's license at the tow lot and you must pay cash. The tow lot is located at 636 Albany St., Boston.

Motorists can choose between full service stations, many of which include repair facilities, and self-service gas stops. Several locations of both types are open 24 hours and seven days a week

Buses

National carriers providing a link between this area and the rest of the continent are **Greyhound (423-5810)** at 10 St. James Ave. and **Trailways (482-6620)** at South Station. There are also a number of regional bus lines providing regular service from. Boston to the rest of New England.

Bonanza Bus Lines (423-5810) travels to Foxboro and to Providence, RI.

Gray Line (426-8805) serves Framingham, Westboro, and-Worcester.

Peter Pan Bus Lines (482-6620) runs to Springfield, Amherst, Northampton, East Hampton, Holyoke, South Hadley, Westfield, and Bradley Field.

All around the dining spots are a variety of shops and boutiques. If you follow the bright bands of neon around the circle on the first two levels, there all are kinds of merchandise - from clothing to cosmetics, books to toys. Lafayette Place is truly a shopper's - and diner's paradise.

Copley Place

Copley Place, located adjacent to the Back Bay and South End, is the largest private development in Boston history, covering 9 1/2 acres of land. More than 100 shops, two luxury hotels, a nine-screen cinema, a 1,400-car parking garage and over 100 residences comprise the complex.

In the central atrium, a spectacular 60-foot-high water sculpture greets visitors, who whiz by on escalators carrying them up to the main boulevards of the mall. Among smaller boutiques like the Polo shop, a Neiman-Marcus anchors the mall. Another popular attraction is the sports bar "Champions," a favorite of fans and many professional athletes.

A variety of eating establishments are sprinkled throughout the mall, and the multi-screen cinema complex shows first-run movies. A 1,147-room Marriott Hotel and 804-room Westin Hotel provide the visitor with the best in accommodations.

It's three o'clock in the morning and you are still awake. Never fear. Boston has a unique assortment of all night establishments. One of them at least ought to offer what you are looking for. Prescriptions and medical needs? Try Phillips Drugstore at the Charles Circle corner of Beacon Hill across the street and toward the Charles River from Massachusetts General Hospital. Food? Do your shopping at Star Market. This chain maintains three 24-hour

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All Night Boston stores - at Prudential Center on Boylston Street, in the Fenway on Boylston Street, and in Cambridge on 619 Concord Ave. (547-9650). Clothing and sporting goods? There is nothing available in Boston, but if you are willing to drive two hours north, you can stop at that granddaddy of all night retail, L. L. Bean in Freeport Maine.

Lost in Boston? Don't despair. There are worse places to be lost. The only thing big about Boston is its reputation. The city isn't big enough for anyone to become desperately lost. And people in Boston actually enjoy telling novices how to get from one place to another. It's just part of being a Bostonian.

If you're near an MBTA station (signified by a black 'T' on a white circular sign and visible from a distance), you can usually find your own bearings by determining where you are in the subway system. If you wish to leave the area, simply take an inbound train to the downtown area and start again. If, however, it happens to be the downtown area in which you are lost, consult the map on pg. 10, a shopkeeper, or a member of the police force.

Other tips: Don't allow yourself to become confused by the number of squares in Boston. Those squares most helpful to the visitor are Copley Square, Kenmore Square, and Harvard Square. Another geographical fact about Boston that the visitor finds helpful is the layout of the streets in the Back Bay, between the Public Garden and Massachusetts Avenue. They run from A to H: Arlington, Berkeley, Clarendon, Dartmouth, Exeter, Fairfield, Gloucester, and Hereford.To go back downtown, go H to A.

It's not a great idea to drive a car if you are new to Boston. That's the quickest way to get lost, and legal parking can be difficult to find.

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MIDNIGHT ROCK & ROLL SUSHI AT GYUHAMA, 827 BOYLSTON ST., BOSTON, (617) 437-0188.
Music, drinks and Japanese food mix to make this one of Boston's unique late -night spots! Stop in and enjoy an extensive list of generously sized mixed drinks, great music, and a menu of the best sushi and Japanese food around. Thur-Sat. 11PM - 2AM.

THE OLDE IRISH ALEHOUSE, RTES, 1& 109, DEDHAM, MA., (617) 329-6034
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PATTEN'S NIGHTCLUB, 173 MILK St. (where the financial district unwinds), BOSTON (617) 227-8776.
Disk jockey every Friday and Saturday night. Located two blocks from Quincy Market on the corner of Milk and India Streets, between the financial district and Faneuil Hall.

PERRY'S SALOON, 199 STATE ST., BOSTON (617) 742-6444,
Boasts one of the finest sound systems in the market place, with great dance music; dancing Wed-Sat. Watch one of nine large screen TVs and enjoy a cocktail and a delectable dinner entree. Free munchie bar.

RYLES JAZZ CLUB, 212 HAMPSHIRE ST. (Inman Sq.), CAMBRIDGE (617) 876-9330.
Offering live music every night of the week. Upstairs is the favorite room of well known musicians. Food is served until 10pm.

SEASIDE RESTAURANT & BAR, 188 SOUTH MARKET ST., BOSTON (617) 742-8728.
Featuring live entertainment in the "Market's most popular lounge."

AXIS, 13 LANDSDOWNE ST., BOSTON (617) 262-2437.
Featuring rock and punk.

ZANZIBAR, ONE BOYLSTON PLACE (off Boylston St.), BOSTON (617) 451-1955.
Boston's newest nightclub offers the 25-40's age group sweeping views of a South Pacific tropical paradise. Escape to this oasis for dancing and cocktails, Wed-Sat until 2am. Enjoy the atmosphere of this transformed theatre, replete with a spacious atrium, 20-foot Royal palm trees, and a balcony encircling the dance floor below. And don't miss out on the cocktail hour buffet, Wed-Fri, 5pm-8pm. Also available for private parties. Gentlemen: jacket and tie required. Major credit cards accepted.

ZITO'S, 60 DEVONSHIRE ST., BOSTON (617) 227-6736.
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Ticket Services

BOSTIX, Faneuil Hall Marketplace, Boston (617) 723-5181.

Nightclubs

BAYSIDE CLUB, 367 E. 8th ST., SO. BOSTON (617)269-1640.
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CANTARES, 11-15 SPRINGFIELD ST., CAMBRIDGE (617) 547-6300, 648-5963.
See 'improv' at it's funniest. Acclaimed improvisational comedy troupe Guilty Children perform on Friday and Saturday nights at 8pm.

CITI (formerly METRO), 15 LANDSDOWNE ST., BOSTON (617) 262-2424.
Boston's most contemporary nightclub. A chic, stylish environment which makes a perfect setting for an evening of dancing and socializing. Progressive dance music with occasional live shows. Cover charge is $6.00 on weekdays, $8.00 on weekends. Dress code is in effect every night. Valet parking is available, major credit cards accepted.

CLARKE'S SALOON & RESTAURANT, 21 MERCHANT'S ROW, BOSTON (617) 227-7800.
A turn of the century saloon situated adjacent to Faneuil Hall . Famous for a fine and generous business lunch, free shuttle service to all Garden sporting events, great food without the market crowds, and a bar so popular that...well, ask anyone. Open seven days. **L,M,SB**

DICK DOHERTY'S COMEDY VAULT AT REMINGTON'S, 124 BOYLSTON ST., BOSTON (617) 267-6626
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ED BURKE'S, 808 HUNTINGTON AVE., (near Brookline Village), BOSTON (617)232-2191.
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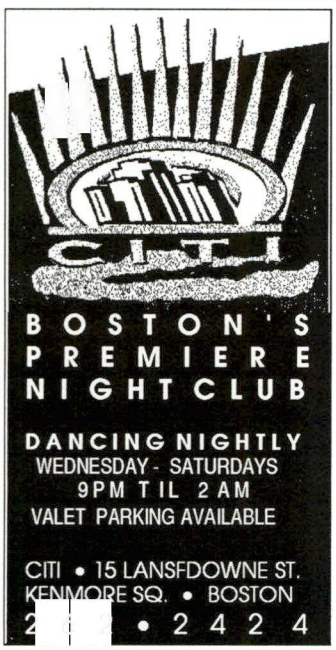
MANRAY, 21 BROOKLINE AVE., CAMBRIDGE (617) 864-0400.
"Best Rock Bar" - Boston Magazine 1989. *The Boston Globe*, **20/20 Magazine** and **Boston Magazine** all agree that this is the



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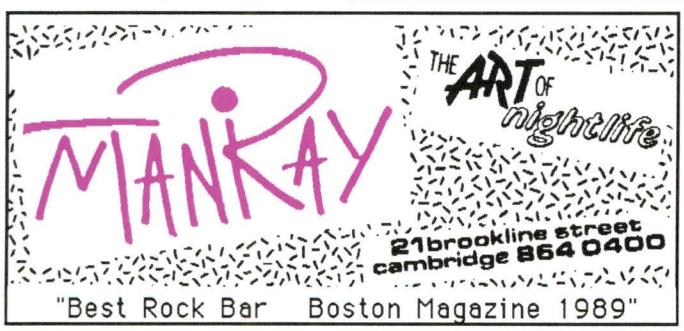

Sight seeing Tours

Here in the Boston area, the visitor is afforded many great opportunies to experience the historic beginning of our country. New England as a whole offers a bounty of sightseeing excursions. Most tours will pick you up at your hotel and usher you through historic landmarks and beatiful architecture.

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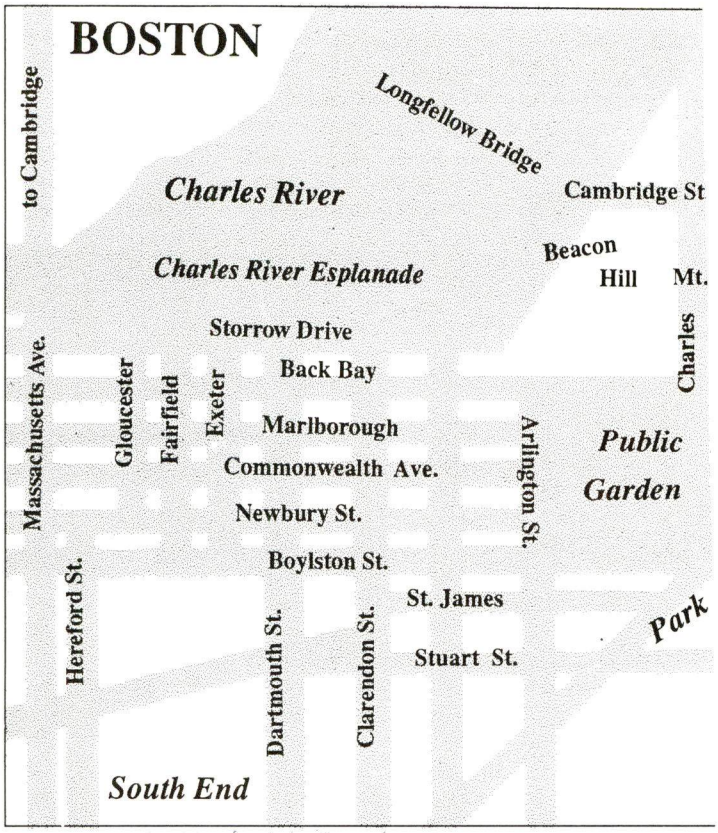

Performance Halls

BAYSIDE EXHIBITION CENTER, 200 Mt.Vernon St., Dorchester (617)265-5800.

BERKLEE PERFORMANCE CENTER, 136 Mass. Ave., Boston (617)266-7455. Performances by faculty, students, nationally & internationally known artists.

BOSTON BALLET II., (617)964-4070. Free esplanade performances at the Hatch shell by young professional dancers August 10-13 at 8:30pm, call for updated information. Director, Laura Young.

BOSTON CENTER FOR THE ARTS, Cyclorama Building, 539 Tremont St., Boston (617)426-5000

BOSTON GARDEN, 150 Causeway, (617)227-3200 (North Station)

BOSTON POPS, SYMPHONY HALL, BOSTON (617) 266-1492.

BOSTON UNIVERSITY CONCERT HALL, 855 Commonwealth Ave., (617) 353-3345.

JORDAN HALL, 30 Gainesborough St., Boston (617) 536-2412.

HYNES AUDITORIUM, 900 Boyl ston St., Boston (617) 424-8585 (Auditorium stop).

LONGY SCHOOL OF MUSIC, 1 Follen St., Cambridge (617) 876-0956 (Harvard Sq. subway).

NEW ENGLAND CONSERVATORY OF MUSIC, 290 Huntington Ave., Boston (617) 262-1120.

NEW ENGLAND LIFE HALL, 225 Clarendon St., Boston 266-7262 (Arlington stop).

THE OPERA HOUSE, 539 Washington St., Boston (617) 426-5300, (Boylston or Park St. stop).

ORPHEUM, Hamilton Pl.(off Tremont), Boston (617) 482-0680, (Park St. stop).

SYMPHONY HALL, 301 Massachusetts Ave., Boston (617) 266-1492, (Symphony stop). Jazz and classical.

WANG CENTER FOR PERFORMING ARTS, 268 Tremont St., Boston (617) 482-9393 (Boylston stop).

Theater

Some of the nations best theatre can be enjoyed in Boston. Many of the plays premiere here before going on to Broadway. Whether your tastes include the hilarious performances of "Shear Madness" and "Forbidden Broadway", classic and contemporary performances at the American Repertory Theatre and Huntiington Theatre Co. or musicals and opera at The Boston University Concert Hall and Tsai Performance Center, you will have no problem finding the right combination of entertainment and fine dining. Don't miss the performances at The Boston Children's Theatre, The Boston Youth Theatre and The Loon & Heron Theatre for Children.

AMERICAN REPERTORY THEATRE/ LOEB DRAMA CENTER, 64 Brattle St., Cambridge (617)547-8300.

BOSTON BAKED THEATRE, 255 Elm St., (617)628-9575(Davis Square, 2 stops from Harvard), .

BOSTON'S CHILDREN'S THEATRE, INC., 652 Hammond St., Brookline (617)277-3277.

BOSTON THEATRE OF THE DEAF, 283 Commonwealth Ave., Boston (617)262-3373.

BOSTON YOUTH THEATRE, 91 Summer St., Boston (617)451-5882.

CHARLES PLAYHOUSE, "SHEAR MADNESS", (617) 426-5225, 74 Warrenton St., Boston
Boston, (617)426-6912.

FORBIDDEN BROADWAY, 50 Park Plaza, Boston (617)357-8384.

HUNTINGTON THEATRE COMPANY, 264 Huntington Ave., Boston (617) 266-3913. Professional theatre, performing classics, musicals and contemporary theatre. Season runs Oct-May.

LOON & HERON THEATRE FOR CHILDREN, 194 Boylston St., Boston (617)232-1715.

LYRIC STAGE, 54 Charles St., Boston (617) 742-8703

MERRIMACK REPERTORY THEATRE, 50 East Merrimack St., Lowell.

SHUBERT THEATRE, 265 Tremont St., Boston (617) 426-4520.

WANG CENTER FOR THE PERFORMING ARTS, Tremont St., Boston (617) 482-9383 (Boylston subway).
WILBUR THEATRE, 246 Tremont St., Boston, (617) 426-2288
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Art Museums

Some Henry Moores are alive and well, reclining in Cambridge. And the Renaissance has enlivened the Fenway for years. With the support of large academic and artistic communities, the visual arts embellish the metro area.

BUSCH-REISINGER MUSEUM 29 Kirkland St., Cambridge (617) 495-2338 Scandinavian, Swiss, Austrian, Dutch and a large collection of German art. (Harvard/Brattle Subway)

CHINESE CENTER FOR ARTS AND CULTURE 31 Beech St., Boston (617) 495-3251, exhibits, sculpture and painting, providing exposure to Chinese and Chinese American interests.

HAYDEN GALLERY, MIT, 160 Memorial Dr. Cambridge (617) 253-4680, houses art from every contemporary medium by recognized artists

FOGG ART MUSEUM, Harvard University, Quincy St., Cambridge (617) 495-2387 houses a public museum in additon to the Harvard Fine Arts Department and Library. (Harvard/Brattle Subway)

ISABELLA STEWART GARDENER MUSEUM, 280 The Fenway, Boston (617) 734-1359 Collection of Isabella Stewart Garner from the 4 corners of the earth. (Auditorium Subway)

INSTITUTE OF CONTEMPORARY ART, 955 Boylston St., Boston (617) 266-5152 contains exhibits of contemporary photography, painting and sculpture. (Auditorium Subway

MUSEUM OF FINE ARTS, 465 Huntington Ave., Boston (617) 267-9377 is one of the outstanding museums in the country, with collections from all periods and many parts of the world. (Museum/RugglesSubway)

NATIONAL CENTER OF AFRO-AMERICAN ARTISTS MUSEUM, 300 Walnut Ave., Roxbury (617) 442-8614

Museums of General Interest

THE CHILDREN'S MUSEUM, MUSEUM WHARF, 300 CONGRESS ST., BOSTON (617) 426-6500 Active exhibits for kids of all ages. Admission Tues - Thurs, and Sat & Sun 10-5 pm, Fri 10 - 9. Adults $4.50, Children $3.50, Free after 5 on Friday.

THE COMPUTER MUSEUM, MUSEUM WHARF, 300 CONGRESS ST., BOSTON (617) 423-6758 For the computer wise & curious, the world's only computermuseum has the finest collection of historic computers and robots ever assembled. Fifty hands-on exhibits, a multimedia robot show, and an award-winning Animation Theater. Open Daily 10 - 5 (except Mondays, unless it's a school holiday). Daily in July & August. Adults $4.50, Students & Seniors $3.50. Open Fri 5 - 9 pm at half price.

J. F. KENNEDY LIBRARY, MORRISEY BLVD., BOSTON. (617) 929-4500 located in Dorchester, this museum pays tribute to Boston's foremost citizen, President John F. Kennedy, with exhibits and films. This beautifully designed building overlooks both the city & the ocean.

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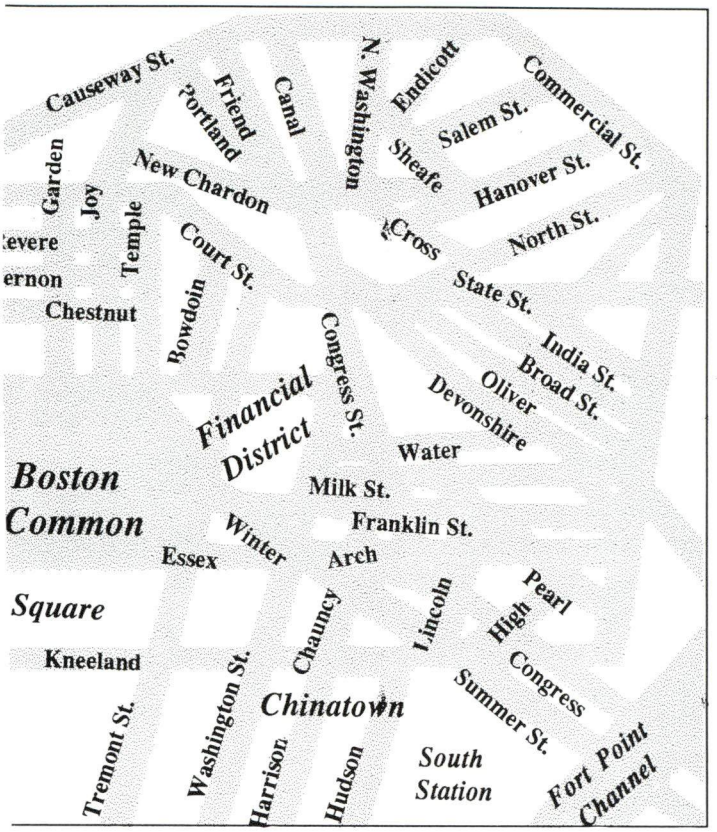

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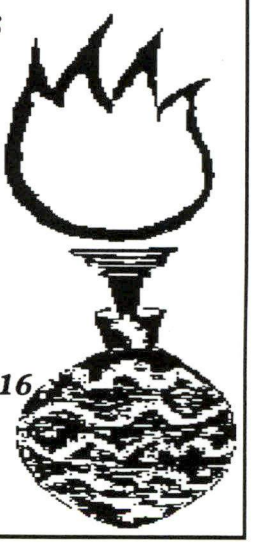

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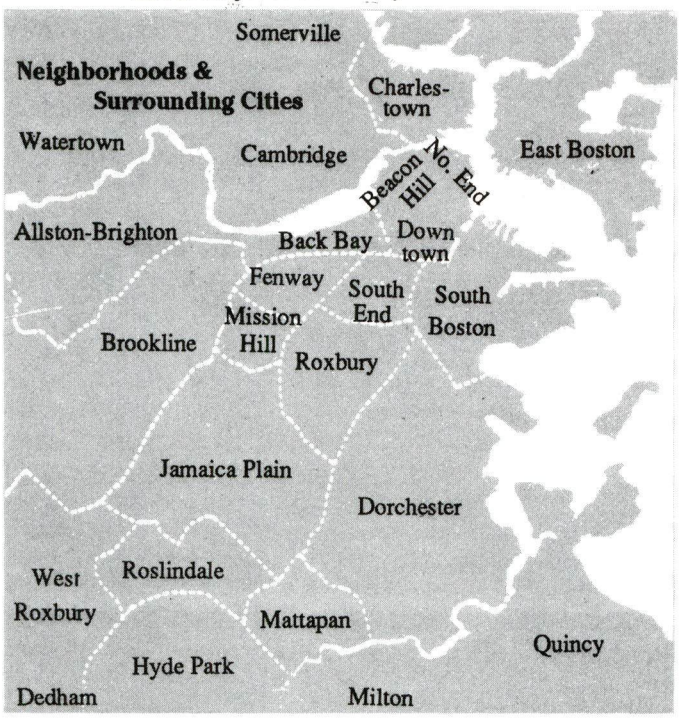
Look for us on the original BullMarket at Faneuil Hall Marketplace, Waterfront, Boston.

Neighborhoods

It seems even the people who live in Boston are confused by the city's neighborhoods. Perhaps because each of them posesses such a unique character, people in an area tend to refer to it as a dintinct little city.

Beacon Hill, Chinatown, the South End, Charlestown, Allston-Brighton, Back Bay, the Fenway, the South End, South Boston, Mission Hill, Roxbury, Jamaica Plain, Dorchester, West Roxbury, Roslindale, Mattapan, and Hyde Park are all parts of Boston.

On this map, Somerville, Cambridge, Watertown, Brookline, Dedham, Milton, and Quincy are actually separate cities whose boundries are not distinguishable, but whose governing bodies have nothing to do with the city of Boston.

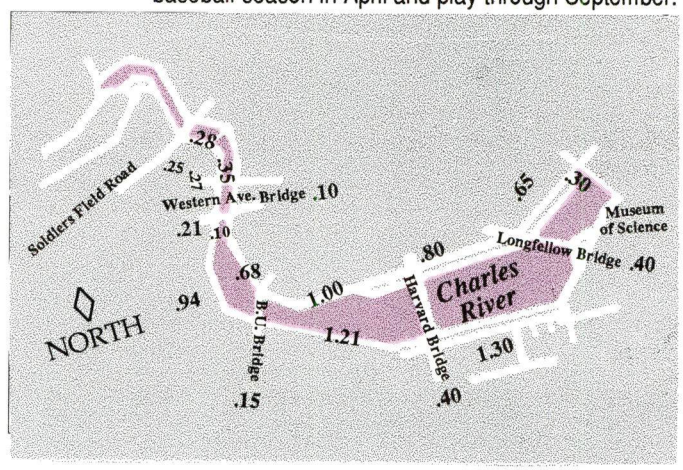


and original forms of music, the black sound. **WBZ (1030 AM)** and **WJIB (97 FM)** provide themore conventional music with top 40 and easy listening selections, respectively. Take a spin down the dial. You never know what you'll find.

Sports

Anyone around can tell you that Boston is crazy about sports and with good reason: the Boston teams have brought many a championship trophy home. Even when they aren't winning, Boston's teams maintain an unmatched rapport with their fans.

The Boston Red Sox begin their American League baseball season in April and play through September.



They play homegames at Fenway Park, accessible from Kenmore and Fenway stations.

In August, The New England Patriots of the National Football League begin their exhibition season. Their regular season begins in September and lasts until December, when league playoffs begin, leading to the Super Bowl in January. The Patriots play their home games at Sullivan-Stadium in Foxboro, accessible by train or bus. In the winter, all sports eyes are on the Boston Garden on Causeway Street, at the North Station subway. The Boston Celtics of the National Basketball Association share the indoorfacility with the National Hockey League's Boston Bruins. The Celts have won a number of national basketball championships and continue to "paint the town Green". No wonder local fans remain loyal and look forward to future triumphs.

In addition to the professional teams, area colleges and universities provide a multitude of sports of varying levels of skill. In fact, amateur sports of every description attract Bostonians from every walk of life. From bicycling to speedskating, fishing to fencing, whether you want to do it or watch it, somewhere in Boston you can find it.

And don't forget the annual Boston Marathon in April

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Official Summer 1990 Red Sox Schedule

JULY

SUN	MON	TUES	WED	THU	FRI	SAT
1 TEX 1:05	2 TEX 12:05	3 MIN 8:05	4 MIN 1:35	5 MIN 1:15	6 TEX 8:35	7 TEX 8:35
8 TEX 8:05	9	10	11	12 KC 7:35	13 KC 7:35	14 KC 1:15
15 KC 1:05	16 MIN 7:35	17 MIN 7:35	18 MIN 7:35	19 DET 7:35	20 KC 8:35	21 KC 8:05
22 KC 8:05	23 MIL 8:35	24 MIL 8:35	25 MIL 2:35	26 DET 7:35	27 DET 7:35	28 DET 1:35
29 DET 1:35	30	31				

AUGUST

SUN	MON	TUES	WED	THU	FRI	SAT
			1 CHI 7:35	2	3 DET 7:35	4 DET 1:05
5 DET 1:05	6	7 CAL 10:35	8 CAL 10:35	9 CAL 10:35	10 SEA 10:35	11 SEA 10:05
12 SEA 4:35	13 OAK 10:05	14 OAK 10:05	15 OAK 3:15	16	17 CAL 7:35	18 CAL 1:15
19 CAL 1:05	20 BAL 7:35	21 BAL 7:35	22 BAL 12:05	23 TOR 7:35	24 TOR 7:35	25 TOR 3:15
26 TOR 1:35	27 CLE 7:35	28 CLE 7:35	29 CLE 7:35	30 CLE 7:35	31 NY 7:35	

SEPTEMBER / OCTOBER

SUN	MON	TUES	WED	THU	FRI	SAT
						1 NY 1:05
2 NY 8:05	3 OAK 7:35	4 OAK 7:35	5 OAK 7:35	6	7 SEA 7:35	8 SEA 1:05
9 SEA 1:05	10 MIL 7:35	11 MIL 7:35	12 MIL 6:05	13 CHI 8:00	14 CHI 8:00	15 CHI 7:00
16 CHI 2:30	17 BAL 7:35	18 BAL 7:35	19 BAL 7:35	20	21 NY 7:30	22 NY 7:30
23 NY 1:30	24	25 CLE 7:35	26 CLE 7:35	27 DET 7:35	28 TOR 7:35	29 TOR 1:05
30 TOR 1:05	1 CHI 7:35	2 CHI 7:35	3 CHI 7:35			

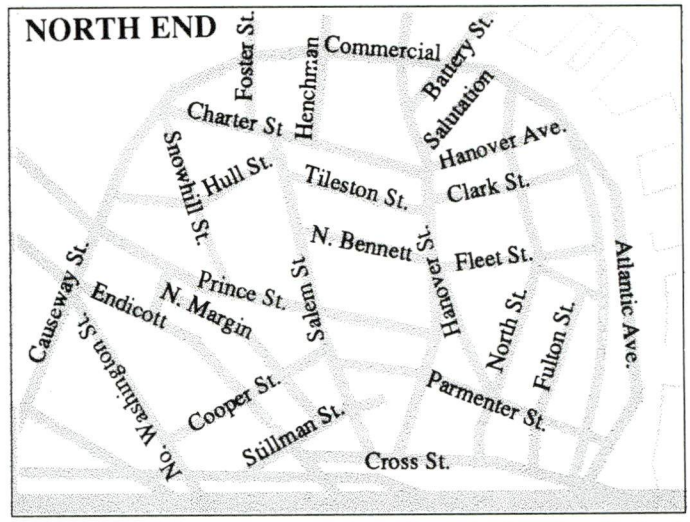
1990 Red Sox Promotions

JUNE 9 VERYFINE HELMET DAY
AUGUST1 DONRUSS BASEBALL CARD BOOK NIGHT

AWAY HOME

The North End

The North End is the oldest of Boston's small neighborhoods. It was here that Paul Revere shaped his silver bowls, raised his family and got ready for his midnight ride. It was at the neighborhood's Old North Church that the lanterns were hung signaling the message about the British that Revere delivered to what are now Boston's suburbs.



The North End, only a hop, skip, and a jump from the trendy Faneuil Hall Marketplace, has been the home of many of Boston's Italian families for much of the 20th century. It is one of the city's most interesting enclaves. Are you looking for a rabbit, skin and all, to dress and cut up for stew? What about armloads of basil at reasonable prices? How about pasta freshly rolled out and floured?The fascinating atmosphere does not derive entirely from the excellent food that is available. This neighborhood has been among the best in any city for other reasons, too.

Excellent Pizza and Calzone

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Life in the North End has been too good to remain a secret. While still definitely Itaalian in flavor and style, the neighborhood has become home to the variety of origins that make up mainstream Boston.

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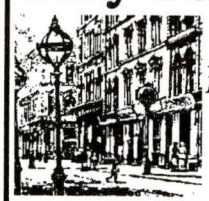
Cozy Corner

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The modern traveler's introduction to any city occurs first through its news media. Through publications, radio, and television, travelers can choose their favorite entertainment and learn how their new, temporary home functions. Boston is alive with entertainment for all kinds of people. The radio stations cater to every conceivable music taste, while the clubs bring us name acts live. Sports fans can also find their fare at many sports facilities in the metropolitan area. And, for more serious fare, Boston's museums, galleries, and stages can feed the mind and stir the imagination magnificently. Let's have a look.

Media

Boston is home to many newspapers and magazines. ***The Boston Globe*** boasts the largest metropolitan readership, while ***The Boston Herald*** tries to challenge the Globe with a breezier format. The nationally circulated ***Christian Science Monitor*** has a readership beyond its church. The indispensible ***Boston Phoenix*** offers weekly articles, reviews, and current listings covering politics, style, and the arts. ***The Beat*** offers tidbits of Boston's music scene. Other weeklies include ***The Tab, The Boston Ledger, Banner, The Beacon Hill News, The Dorchester Community News*** and ***the South End News.*** Monthlies include Boston Magazine, which concentrates on Boston's cultural events, **Sojourner,** an excellent forum on women's issues, **Bostons Business Journal,** and the **New England Monthly.**

Boston provides a plethora of sounds. It benefits from the city's status as an indicator of national taste for the record industry. **WBCN (104.1 FM)** creates national attention with its selection of rock and wave. **WVBF (105.7 FM)** features a collection of oldies, **WXKS (107.9 FM)** produces some of the best stereo radio available, emphasizing Top 40 and contemporary hits, while **WMJX (106.7 FM)** provides access to human interest features and soft rock, past and present. **WFNX (101.7 FM)** is Boston's new music source, and **WZLX (100.7 FM)** has a classic hits format. **WBUR (90.9 FM), WCRB (102.5 FM),** and **WGBH (89.7 FM)** broadcast classical music, with increasing attention to jazz programming, and **WLVG (740 AM)** plays gospel music. No radio guide should be without soul: **WILD (1090 AM)** emphasizes one of America's most memorable

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Homebuyers are required to have home insurance to complete the closing process. Most new renters or condo owners are without insurance for possessions. Fire, theft, even a sudden flood, are not covered for possessions by condo fees or a landlord's policy, so it is an important thing to acquire (for tenants: HO-4, for condo owners: HO-6). These policies cover contents plus a few extras.

Massachusetts law requires all car owners to carry compulsory insurance which does not pay for any damage to, or theft of, your auto. Additional insurance is available through your agent. Safe drivers are rewarded by a reduction in insurance costs.

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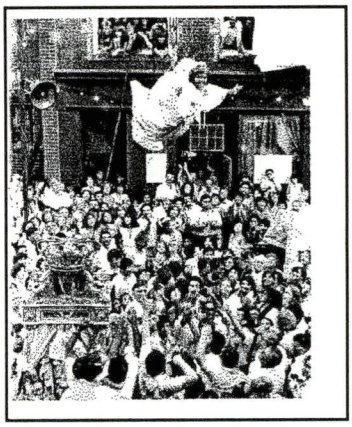
North End Feasts

The feasts held in Boston's North End are a long standing tradition for the families with ties to this historic neighborhood. They all have a religious aspect, an offering of thanks to a patron Saint and also a civic aspect that brings ouy the support of the community. Donations are made to the feast communities, who organize a schedule of events, and the result is a festival for eveyone to enjoy.Statues representing the feast day are adorned with symbolic "calendars" and lucky money. The "calendars," or tributes to the dear departed, are represented by ribbons placed around the neck. Check newspaper listings or signs posted in the North End for specific events at each feast, which usually begin on Friday night and last throughout the weekend.



Feast your eyes on the events and the crowds, while you feast on the delicious food, wine, pastries, and other refreshments that make the North End feasts one of Boston's favorite summertime traditions.

Shi Shi's
MEN'S AND WOMEN'S CLOTHING AND ACCESSORIES
"A clothing and accessory store of the kind you'd be more apt to find on lower Broadway in N.Y."
155 ENDICOTT ST.
BOSTON'S NORTH END
723-3442

A Boston Landmark...
Purity Cheese Inc.
"Visit the North End's exclusive cheese maker since 1938"!
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NUOVO
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Boston's North End
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"The Hidden Rose of the North End"
Every dish is a freshly prepared Masterpiece.
Validated Parking
Closed Mondays
Nicole Ristorante
Fine Italian and American Cuisine
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A&J Distributors
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In Boston's Famous North End
We Specialize in hard to find Italian Cookware! Learn how to make your own beer & wine! We sell all the needed equipment and supplies!
SOUVIERNIER APRONS, HATS, T-SHIRTS, TOTES, ALL IN ITALIAN!
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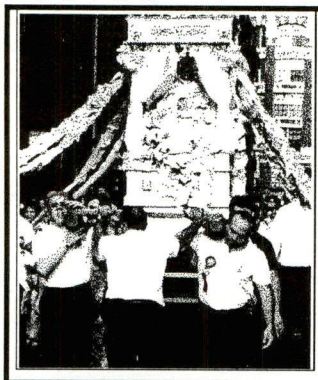
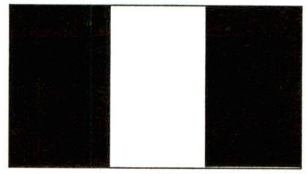
ALL MAJOR CREDIT CARDS ACCEPTED





North End Feasts 1990

June 17	**St. Dominic"** Procession Only" -through the streets of the North End
July 6-8	**St. Rosalia** - North Street
July 13-15	**Madonna Della Grazia** Endicott Street
July 20-22	**St. Rocco** North Margin and Thatcher Sts.
July 27-29	**St. Joseph's** - Hanover St.
Aug 3-5	**St. Agrippina** - Hanover St.
Aug. 10-12	**Madonna Della Cava** - Hanover St.
Aug. 16-19	**Madonna Del Soccorso** (Fisherman's Feast) North, Fleet and Lewis Sts.
Aug. 24-26	**St. Anthony di Padua da Montefalcione** - Endicott St.
Aug. 27	**St. Lucy** - Endicott St.
Sept. 8-9	**St. Jude** - Hanover and Prince Sts.

Mottola Pastry Shop
ITALIAN & AMERICAN PASTRIES & COOKIES
WEDDING & BIRTHDAY CAKES-OUR SPECIALTY!!
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95 SALEM STREET
BOSTON, MA. 02113

OasisCafe
American Home Cooking Comes to the North End!
Tue-Sat 11:30 to 10
Sunday Brunches 10-2
176 Endicott Street, Boston
(Off Causeway St.)
523-9274

Mamma Catina
RESTAURANT
Finest In Italian And Seafood Cuisine
326 Hanover Street
IN THE HEART OF BOSTON'S NORTH END
523-0225

RESETTLING

Real Estate

With one in every five families moving every year, relocation is a national phenomenon. Moving can be an exciting event along with the new job, home and surroundings. Boston has been dubbed as one of the world's most livable cities. The surrounding area also offers a myriad of living options, from a small fishing village like Marblehead just 30 minutes away from downtown, to academic Cambridge across the Charles River. To make your move as exciting as it can be here are a few tips.

Meeting new people can be difficult. The best place to start can be work. There are also social centers, clubs, schools, churches and synagogues, adult education centers, and many volunteer opportunities. For single people, dating/social introduction services have become an interesting way to meet other like-minded friends.

CHILDREN

Moving can strengthen family ties. It has been proven that kids who move are more resilient and learn important social skills. School is one of the most important factors in a child's relocating experience. For information on public and private schools in the Boston area call the following:

Student Services

MATCHING ROOMMATES, 251 HARVARD ST., BROOKLINE, 02146 (617) 734-6469
Now in our 25th year of service, we are America's first and most experienced roommate service. We offer computerized and personalized roommate referrals for the entire Greater Boston area. Mon-Fri 9am-8pm, Sat 9am-5pm and Sun 11am-5pm.

School Referrals:

PRIVATE, DEPARTMENT OF EDUCATION, (617) 770-7514.

PUBLIC, BOSTON SCHOOL DEPARTMENT, (617)726-6200.

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• RENTALS
• SALES
• MANAGEMENT
• RELOCATION
All Seasons Apartments & Properties
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(617) 267-6700

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251 Harvard St.
Brookline, MA 02146

The Relocation Center of New England, Inc.
DON'T MAKE A MOVE WITHOUT US...
CALL (508) 952-2787
FAX (508) 952-2441
At Littleton Common
435 King Street
Littleton, MA 01460
Home Finding

trict, the Meridien offers a pool,health club with whirlpool and sauna as well as two restaurant.

HYATT REGENCY CAMBRIDGE, 575 MEMORIAL DR., CAMBRIDGE (617) 492-1234. Minutes away from both Harvard and M.I.T., indoor and outdoor pools, a health club and three restaurants are found at the Hyatt Regency in Cambridge.

THE JOHN JEFFRIES HOUSE, 14 EMBANKMENT RD. (at Charles Circle), BOSTON (617)367-1866. A charming turn of the century inn conveniently located at the foot of Beacon Hill .The John Jeffries House offers a variety of accommodations, from cozy single rooms to spacious suites. Each room features traditional decor and is equipped with kitchen, private phone and color television.

LENOX HOTEL,710 BOYLSTON STREET, (617) 536-5300 Affordable elegance in the heart of Boston featuring spacious sleeping rooms in different decor many with decorative & working fireplaces. Continental Cuisine at award winning Delmonico's, Nine conference rooms, Banquet facilities for up to 300.Back Bay location at Copley Place.

THE LONGWOOD AVENUE GUEST HOUSE, 83 LONGWOOD AVE, BROOKLINE, MA 02146. Telephone for reservations and information (617) 277-1620 weekdays. Guest telephones (617) **566-8286, (617) 566-8294.** The Longwood Avenue Guest House is an old Victorian home converted into a guest house catering to the medical, academic and professional community for many years, housing visitors to the Boston Metropolitan areas from all over the world. We provide daily maid service, kitchen priveliges for your convenience, and a sitting room with cable TV for your pleasure. 1 1/2 blocks from the "T".

Daily rates-single rooms$30-$40;double rooms$45-$55. Truly a "Home away from home".

OMNI PARKER HOUSE, 60 SCHOOL ST., BOSTON (617) 227-8600. In downtown Boston, We offer our guests a health club, 3 restaurants, 14 meeting rooms, 24-hr room service.

QUALITY INN DOWNTOWN BOSTON 275 TREMONT ST., BOSTON (617) 426-1400 Good location in the theater district, beautifully renovated with an excellent servicestaff.

RAMADA HOTEL / AIRPORT 225 MC CLELLAN HWY. E. BOSTON (617) 569-5250 Accessible to the airport with restaurant and bar.

RITZ CARLTON HOTEL, 15 ARLINGTON ST. (617) 536-5700 BOSTON First class accommodation adjacent to the beautiful Boston Public Garden.

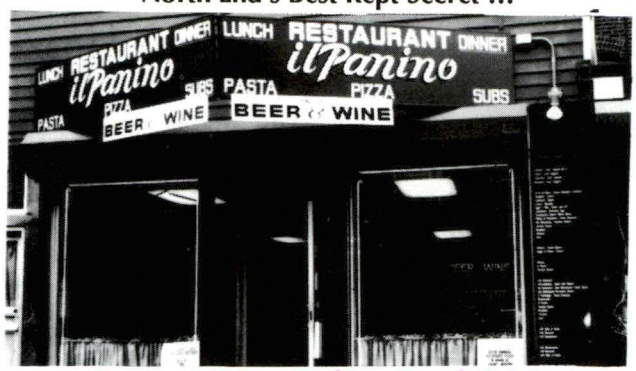
ROYAL SONESTA, 5 CAMBRIDGE PKWY, CAMBRIDGE (617) 491-3600. Has both indoor/outdoor pools, a health club, two restaurants, two lounges and shuttle vans to Boston/ Cambridge area.

SHERATON TARA HOTEL,320 WASHINGTON STREET, NEWTON (617) 969-3010 Fully renovated with free HBO and two phones. A 1st class hotel with health facilities and indoor pool, two restaurants and lounge.

WESTIN HOTEL, COPLEY PLACE, 10 HUNTINGTON AVE., BOSTON (617) 262-9600. In historic Back Bay, the Westin Hotel has a pool and a health club, three restaurants, three lounges, 24-hour room service and two floors for the handicapped.

il Panino

North End's Best Kept Secret !!!



Boston's New Italian Food Critics

Claudio Giaquinto - "Best fresh homemade daily dinners I've tasted since Italy."
Paul Ciccolo - "Finest Italian sandwiches in the North End."
Mike Baldasaro - "Must try the Ziti Arabbiata; Delicious!"
Pasquale Trotta - "Finally an Italian Restaurant that uses the best quality ingredients."
Fran White - "No doubt in my mind, the best pasta in Boston!"
Michael Cioffi - "You must have a panino for life!! "Prosciutto, mozzarella, basil, virgin oil and tomato."
Andrew Napolitano - "You know it's good when all Italians eat there."
Jiovanni Oliva - "Lobster Fra Diavolo made to order in 10 minutes! Absolutely Delicious!"
Robert Onessimo - "Gnocchi alla Sorrentino is a must."
Carlo Madonnini - "Best owner I ever worked for, ask Pasquale Rando!"
Victor Grillo - "Today you don't need to dress up to eat good Italian food."

11 Parmentor St., Boston 720-1336

THE JOHN JEFFRIES HOUSE

14 Embankment Road
(at the corner of Charles Street and Cambridge Street),
Boston, MA 02114
Tel. (617) 367-1866

A small, traditional inn,
at the foot of Beacon Hill
Room rates from $40.00
(per person double occupancy)

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CHANDLER INN

In Town Bed & Breakfast

A Bed & Breakfast hotel in the heart of the city . . . perfect for a traveler seeking a small, friendly spot at an affordable price.

Rates: $74 single - $84 double
Includes Continental breakfast

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1-800-842-3450

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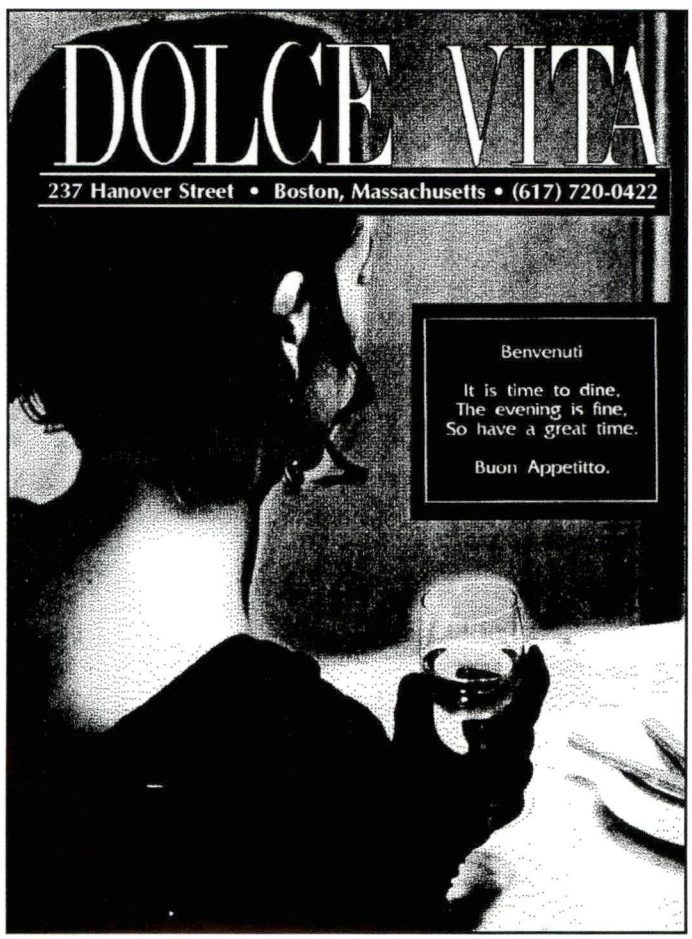


Guest Rooms In Boston's Historic Back Bay

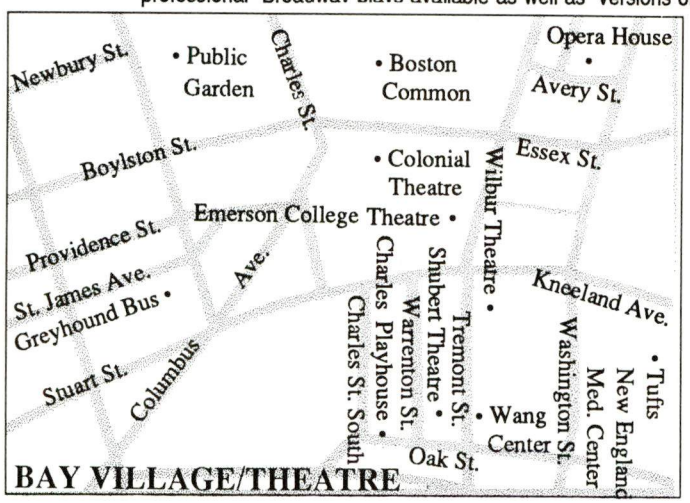
Daily and Weekly Rates Available
(617) 262-1771 (617) 266-7276
Beacon Inn & Guest Houses
248 Newbury Street, Boston, MA 02116

Haymarket

Between the North End and Faneuil Hall is Boston's premier open air market Haymarket , where merchants hawk their fruits, vegetables, meats and fish at extrodinary bargains. The atmosphere is reminiscient of an era gone by and is refreshing as well as fascinating in this day of malls and sterile supermarkets.

Theater Distric

Boston has always had an active theater, second only to New York in the number of offerings. The large legitimate theaters, primarily the Shubert, the Colonial and the Wilbur, have made professional Broadway plays available as well as versions of



Broadway hits and pre-Broadway tryouts. Not all of Boston's theater offerings are to be found downtown, however. Resident theater and performing arts companies play to over 400,000 people a year. In Boston there is theater for everyone , Black , Hispanic, Gay, Feminist, improvisational, and experimental. While you are exploring the theaters, take a look at the small residential district called Bay Village, with charming brick townhouses and gas lamps, which is wedged in between the Theater District, Chinatown, and the South End.

Mandala
Therapeutic Massage Center
A short ride from Boston
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BOSTON 150 KNEELAND 695-0087

TRY US BEFORE and AFTER the THEATER
Dominic s
Food • Drink • Pizza
255 Tremont St., next to the Shubert 426-8769

ABERCROMBIE'S FARRINGTON • BOSTON • 1-800-76-SLEEP Small family run European style Bed and Breakfast Inn. We have economy rooms as well as luxury apartment suites. On the Green Line of the subway system, The Farrington Inn is centrally located for all travellers. Parking, television, phone and kitchenettes. See our ad in this section.

BOSTON MARRIOT HOTEL, COPLEY PLACE, 110 HUNTINGTON AVE., BOSTON (617) 236-5800. Conveniently located in the Back Bay, the Marriot at Copley Place has an indoor pool in addition to a health club, with two restaurants and two lounges for dining and relaxation. Shuttle to Logan Airport available.

BOSTONIAN HOTEL FANEUIL HALL MARKETPLACE, Boston (617) 523-3600, elegant accommodations next to the marketplace.

BOSTON MARRIOT, LONG WHARF, 296 STATE ST., BOSTON (617) 227-0800. Situated by Boston's Faneuil Hall, the Marriot, Long Wharf has an indoor pool and a health club along with two restaurants and a lounge.

BROOKLINE MANOR GUEST HOUSE, 32 CENTER STREET, BROOKLINE, (617) 232-0003. Toll Free Outside MA. 1-800-535-5325, Telefax # (617)720-4684 Charming Townhouse conveniently locatednear Fenway Park, Boston University, Hynes Convention Center, Longwood Medical Center. Just minutes from downtown Boston, the Freedom Trail and Logan Airport. Rates: $35-$69 a night. **AE,MC,V,DC,P**

CHANDLER INN, 26 CHANDLER ST. (at Berkeley), BOSTON (617) 482-3450. Conveniently located between Park andCopley Squares, the Chandler Inn offers rooms which include a private bath, phone, color TV and continental breakfast. Single rates are $74 and double are $84 (plus tax). All major credit cards accepted.

CAMBRIDGE MARRIOT, 2 CAMBRIDGE CENTER, CAMBRIDGE (617) 494-6600. Right near M.I.T., the Cambridge Marriot offers its guests an indoor pool, whirlpool, health club as well as a restaurant and lounge.

CHARLES HOTEL AT HARVARD SQUARE 1 BENNETT ST., CAMBRIDGE (617) 864-1200. Features two restaurants, two lounges, a health club, valet services, indoor parking and a pool.

THE COPLEY SQUARE HOTEL 47 HUNTINGTON AVE. BOSTON (617) 536-9000 A nicely located hotel with excellent service staff and adjacent restaurant/bar.

GOLDWEITZ & COMPANY, INC., 200 CLARENDON STREET, BOSTON,(617) 267-8000or WEEKENDS (617) 236-1202 Take advantage of our 20 years of experience and expertise ! We are a full service Real Estate Developement and Brokerage Company specializing in top quality apartments located in Boston's most historic and lovely neighborhoods. We have studio, one and two-bedroom units in beautifully restored classic bowfronts. They feature designer kitchens/baths, fireplaces, sundecks and much more. All our units are steps away from fine shops, restaurants and transportation. Never a fee or last month's rent requirement. See our display ad on page 2.

THE " PARK PLAZA HOTEL/HOWARD JOHNSON'S, 200 STUART ST., BOSTON (617) 482-1800. Enjoy the pleasures of a pool,sauna, and sun deck in additiontothe hotel restaurant, coffee shop and lounge. Free parking.

HOLIDAY INN/GOVERNMENT CENTER, 5 BLOSSOM ST., BOSTON (617) 742-7630. In close proximity to so much of the city, the Holiday Inn has an indoor pool, restaurant and lounge.

ABERCROMBIE'S
FARRINGTON INN
1-800-76-SLEEP
PRICES START AT $35/NITE
A small European-style Bed and Breakfast Inn, located in the heart of Boston. We have clean pleasant rooms, some with kitchenettes. The Farrington is an economical choice in one of the most expensive cities in the world.
Plenty of Parking-Low Weekly Rates-On Green Line of Boston Subway

Charming Guest Houses
Brookline Manor Guest House & Beacon Street Guest House
• The friendly way to travel
• On the T's Green Line
• Near Downtown Boston
• Federal Historical Register
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Member, Mass. Hotel & Motel Assn.
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(617) 232-0003
Outside Mass. Toll Free
Dial 1-800 535-5325
Under Same Management
1047 Beacon Street, Brookline
(617) 232-0292
Outside Mass. Toll Free
Dial 1-800-872-7211

BEST REST

Boston's status as a world wide tourist attraction makes advance reservations a good idea, particularly the closer you want to be to downtown. Here are some of Boston's notable.

A BED AND BREAKFAST AGENCY & BOSTON HARBOR BED & BREAKFAST, 47 Commercial Wharf, Boston, MA 02110 (617) 720-3540 or Toll Free 1-800-CITY-BNB

Why pay hotel prices when you can have a guest room in historic Back Bay Victorian Townhouses (near the Hynes and Copley Sq.) or a condominium in restored 1840 Waterfront building, at a fraction of hotel costs. We also have a lovely selection of fully furnished studios, one and two bedroom apartments some with fireplace, completely equipped kitchens, tv's, telephones and maid service. All in Boston's prime locations from $60. single and $70. double. Short term rates on request. MC/VISA

BACK BAY INNKEEPER, 247 NEWBURY ST., BOSTON (617) 247-0095

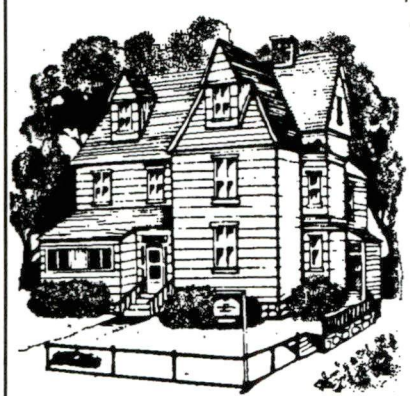
A reservation service. Weekly and monthly rentals. Visitors on business or pleasure can choose from a fine selection of studio, 1 & 2 bedroom suites, complete with full private baths and equipped kitchenettes. These comfortable accommodations, some with fireplaces, are in charming Victorian townhouses in Back Bay proper and the beautiful South End -- steps to the "T" and Hynes Convention Center. Housekeeping, parking and pet-sitting available. Credit Cards. Call Paul for information & reservations.

BEACON INN & GUEST HOUSES, 248 NEWBURY ST., BOSTON (617) 262-1771, (617)266-7276.

Located in Boston's historic Back Bay, offering guest rooms with private bath, kitchenette and air conditioning. Daily rates range from $55-$65 and weekly rates from $300-325. On the Green Line MBTA & Cambridge bus line. MC/VISA

BEACON STREET GUEST HOUSE, 1047 BEACON ST., BROOKLINE (617) 232-0292 Toll Free Outside MA /1-800-872-7211, Telefax #: (617)720-4684.

On the National Historic Register, near Fenway Park, Boston University, Hynes Convention Center, Longwood Medical Center. Just minutes from downtown Boston, the Freedom Trail and Logan Airport. Rates: $35-$69 a night. **AE,MC,V,DC,P**



The Longwood Avenue Guest House

83 Longwood Avenue
Brookline, MA 02146
(617) 277-1620

Reasonable rates.
A Home away from Home

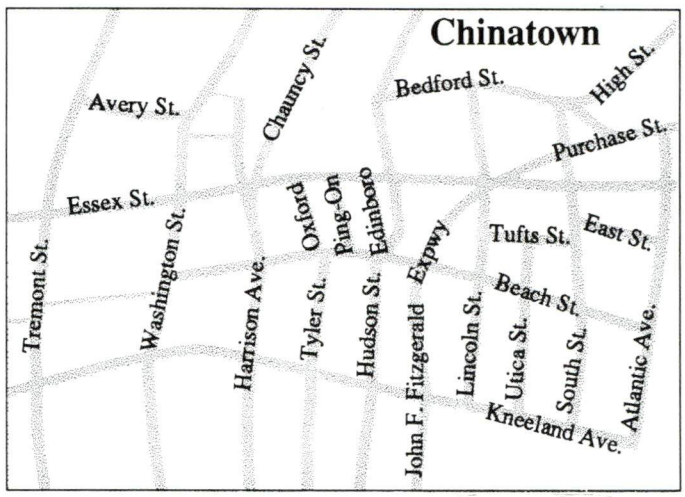
why pay hotel prices ?

Quality Accommodations in Historic Private Homes and fully furnished condominiums at a fraction of hotel costs

Bed and Breakfast Agency of Boston
(617) 720-3540 or Toll Free 1-800-CITY-BNB
47 Commercial Wharf, Boston, MA 02110

Chinatown

Chinatown, a district and a unique neighborhood that still maintains the strong cultural traditions of the Far East, lies at the southern edge of Downtown Crossing. Visitors come to Chinatown to shop, dine and participate in festivies such as Lion Dances, New Year's celebrations, the August Moon Festival



and nine course banquets. One of the key developments in Chinatown's expansion has been Washington Street's China Trade Center which houses Chinese restaurants, shops and services in arenovated building. Chinatown shopping offers jade, cloisonné, porcelain vases, clothing, fabrics and rare herbs and

79 RESTAURANT
NHA HANG 79

The Finest in Vietnamese & Chinese Cuisine
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Esquire Magazine's "One of the Greatest 125 Restaurants in 12 Cities"

Boston Globe "Calendar," four star rating, Nov. '82, Revisited May'83

Campus Guide '83- only chinese restaurant chosen "The Best 50 Restaurants in Greater Boston"

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Beer and wine
OPEN LATE NIGHTS
7 Days a Week From 11:30AM to 3:30 AM
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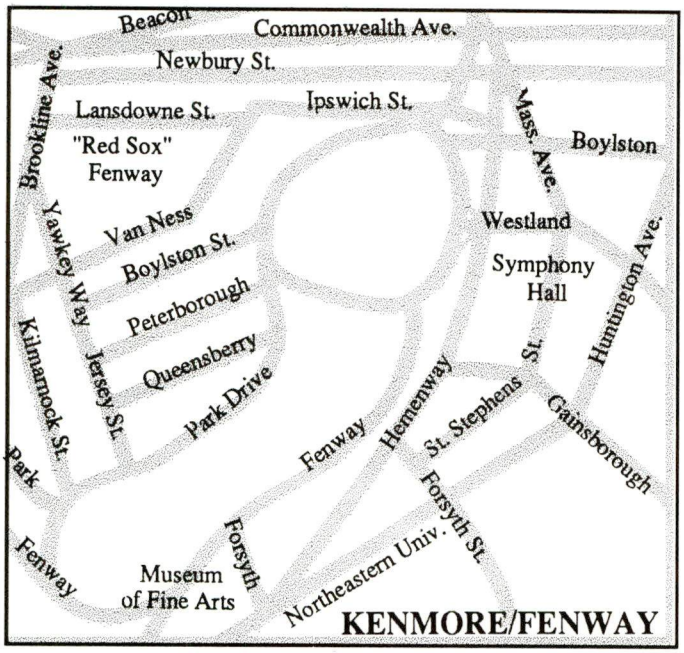
45 Beach Street, Chinatown, Boston

spices. Tea houses offer Dim Sum in the afternoon, and many restaurants stay open until the early morning.

Kenmore Square & the Fenway

Kenmore Square caters to a crowd dominated by young people. nightclubs, records stores, bookstores, restaurants,fitness centers, an Army-Navy store, and banks attract a good number of college students and young professionals. As any sports fan can tell you, if you get off at the Kenmore Square T stop on a summer's night, chances are you're bound for Fenway Park. The Red Sox play their home games just a stone's (or outfielder's) throw from the Square.



新遠來海鮮菜館
New House of Toy
Seafood Restaurant
Dim-Sum
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16 Hudson St., Boston

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moon villa
restaurant
Real Chinese Food
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Boston, MA
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BRUNHILDE!
Tailor•Designer•Dressmaker
ALTERATIONS • MEN'S & WOMEN'S • QUALITY WORK
(617) 266-6782 124 Jersey St., Boston

in seafood and fish dishes, such as steamed mussels, littleneck clams in garlic and oil ans mariscadas- a variety of shellfish steamed in sauce. Oven baked whiting served in five different dishes. Also, squid stew, paella, marinated pork cubes with clams, steaks and veal, served with fine Portuguese wines and cocktails. Open 4:30pm-10pm, Tues-Sun. **RA M BW L**

SEAFOOD

DAILY CATCH RESTAURANT, 323 HANOVER ST.,BOSTON,S NORTH END, (617) 523-8567; 261 NORTHERN AVE., BOSTON'S FISH DISTRICT (617) 338-3093;
Unique among seafood restaurants; specializing in Sicilian - style seafood and pasta dishes. 15 years of rave reviews from critics and patrons alike. Famous for creative calamari entrees. Informal one room kitchen/ dining eateries. Cambridge , **L, RA, WC, Boston BW, WC**

SEASIDE RESTAURANT & BAR, 188 SOUTH MARKET ST., BOSTON (617) 742-8728.
Seaside Restaurant - overlooking exciting Faneuil Hall Marketplace features the finest fresh seafood - direct from the fish piers of Boston. Dine in the elegantly restored dining rooms while feasting on lobster, veal, or steak and more. Your trip to Faneuil Hall is complete when you experience the pleasures of Seaside Restaurant. Lunch11:30am-5pm, Dinner 5pm-10pm (11pm on Fri & Sat), Sunday, 11:30am-4:30pm. **L, M, RA,SB**

TAIWANESE/SZECHUAN

TAIWAN TASTE RESTAURANT, 10 TYLER STREET, BOSTON, MASS., 542-5857, Located in Chinatown and serving the finest Taiwan and Szechuan Cuisine, featuring extensive Taiwanese dishes. " The first and the only one in the New England area", judged by our customers, also featuring very fine Szechuan dishes, including three flavored shrimps. General Zhou's Chicken, Crispy Beef, Pan Fried Ravioli and much more. Full liquor bar. Open 7 days, 11:30AM to 1AM. AMEX, MC, VISA accepted.

THAI

BANGKOK CUISINE, 177A MASSACHUSETTS AVE., BOSTON (617) 262-5377. Our restaurant is the first in New England to serve authentic Thai food. Open for lunch 11:30am-3pm Mon-Fri, & dinner 5pm-10:30 daily. **L,M,RA**

KING & I, 145 CHARLES ST. (BEACON HILL), BOSTON (617) 227-3320.
Best Thai food 1988-89, **Boston Magazine.** Delicious Thai cuisine located in historic Beacon Hill, around the corner from Mass General. Open for lunch 11:30am-2:30pm, Mon-Fri and for dinner 5pm-9:45pm, Sun-Thurs; 'til 10:45pm on Fri-Sat. **BW, M**

KING & I, 259 NEWBURY ST., BOSTON (617) 437-9611.
Best Thai food 1988-89, **Boston Magazine.** Delicious Thai cuisine located near all major hotels. Daily luncheon and dinner specials with sum for dinner Summertime patio dining on fashionable Newbury Street. Open for lunch 11:30am-2:30pm Mon-Fri; for dinner 5pm-9:45pm Sun-Thurs; and until 10:45 on Fri & Sat. Reservations recommended due to popularity of the establishment. **BW, M**

SIAM GARDEN, 45 1/2 MT. AUBURN ST., HARVARDSQ., CAMBRIDGE. (617) 354-1718. Here you'll find a variety of excellent Thai cuisine from which to choose — Pad Thai and curry dishes to other exotic specialties. Everything is prepared from scratch— from the satays and egg roll appetizers, the soups and salads, and the curry and vegetarian dishes to the expertly prepared seafood, beef and chicken combinations, you'll find a winner each time. A party room is available .

VIETNAMESE/CHINESE

PHO 79 RESTAURANT, 640-644 WASHINGTON ST., BOSTON CHINATOWN, (617)451-9772. Real Vietnamese/Chinese Cuisine, Szechuan Hunan Cantonese Food. The finest Vietnamese & Chinese cuisine in Chinatown. Luncheon Spec. Serve 11am - 3pm. Take-out-Private Party, Major Credit Cards. Open daily 9am-10pm.

VIET RESTAURANT, 25-27 TYLER ST., BOSTON. (617) 350-6615/338-1791.
Located in the heart of Chinatown. The best Vietnamese restaurant in Boston, also serving the best Szechuan Chinese food. Call ahead for order to go. Luncheon special Mon-Fri 11:30 am-3pm. Parking lot located next door. Open 7 days from 11:30am-11pm. **BW,M,R**

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Weekday Luncheon Specials
(617) 247-9508
130 Jersey St., Boston

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for lunch and dinner
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amore casual outer cafe, all done in a classic contemporary style. Specialties: Some favorite dishes are Focaccia Valdostana, Involtini al Profuma di Arancia e Limone, and Tortellini al Gorgonzola. Reservations recommended, valet parking available, handicap access. Hours: Sun.-Thurs., 11:30-11, Fri.-Sat., 11:30-11:30. **M, L, RA**

ZITO'S 60 DEVONSHIRE ST., BOSTON (617) 227-6736. This downtown Italian restaurant caters to families, business people and couples. Its menu features Italian cuisine. They also have live entertainment and dancing nightly. **L, RA, WC**

JAPANESE

GYOSAI, 200 STATE ST., MARKETPLACE CENTER, BOSTON, (617) 345-0942
Located in Boston's Historic Faneuil Hall Marketplace, Gyosai is the area's newest and largest Japanese restaurant. Whether you sit at a table or in one of our traditional Japanese "Tatami" rooms, you will enjoy great food, friendly service and a warm, elegant oriental atmosphere. Our large rooms are great to meet people for business, while our private room is perfect for something a little more intimate. Come and enjoy a terrific selection of the freshest sushi and the finest entrées. Validated parking. Open 7 days a week for lunch and dinner. **M RA L**

GYUHAMA, 827 BOYLSTON ST., BOSTON (617) 437-0188
For a variety of flavorful and authentic Japanese cuisine, featuring sushi or Japanese style lobster. Escape to the charming atmosphere of Gyuhama whether it be a small group of friends, business associates or just the two of you. Be soothed by the cozy, informal atmosphere of the front room while large parties may enjoy the traditional, large Japanese dining room in the back. A sushi novice or a discriminating palate will delight in in the full range of sushi offerings. Japanese prints and background music enhance Gyuhama's Oriental Flavor. Open 7 days a week, Luncheon Mon-Sun. 12-2:30 p.m.;Dinner Mon-Thur, 5:30-10:45, Fri-Sat., 5:30-11:30 p.m. and Sun., 5-10:45pm. **M L RA**

KYOTO JAPANESE STEAK HOUSE, 201 STUART ST., BOSTON (617) 542-1166.
Visit a bit of the Orient *'where steak becomes a work of art.'* Unique cuisine and atmosphere featuring steak, shrimp, chicken and seafood. Chefs entertain and delight as knives and large shakers wave in preparation of each meal, cooked on teppanaki grill as diners look on. More than dinner...it's an event. Lunch 11:30am-2pm, Mon-Fri; dinner 5pm-10pm, Mon-Thurs and 'til 11pm on Fri and Sat; 4:30pm-9pm on Sun. **L, M, RA**

ROKA, 1001 MASS.AVE., CAMBRIDGE (617)661-0344. Roka will delight lovers of the unique cuisine, will be indispensible to those who have heard so much about sushi, but have yet to try this dazzling food. Take out service is available. Also, let us prepare a sushi platter for your next party. **BW, M, WC**

KOREAN

JAE'S CAFÉ & GRILL, 520 COLUMBUS AVE., BOSTON, (617) 421-9405
Grilled cuisine at it's finest. We combine aromatic herbs and savory spices to create a wide variety of delectable fare. Grilled fresh and Natural, no preservatives or additives.

MIDDLE EASTERN

TANGIERS, 37 BOWDOIN STREET, BOSTON (617) 367-0273 Middle Eastern restaurant/cafe.Try our Shrimp a la Tangiers or a variety of kabobs. You like hommus? Ours is the best! The stuffed grape leaves are a delight. Drop by and have a cappucino . Catering and take-out service is available. Open Mon. thru Thur. from 11am to 10pm, Fri., 11am to 11pm and Sat. from 5pm to 11pm. **M**

NOUVELLE

REBECCA'S, 21 CHARLES STREET, BOSTON (617) 742-9747.
Hearty fare at the casual bistro on Beacon Hill. Rebecca's gives you a traditional welcome with a contemporary flair. In fact, a restaurant here on the hill for over 10 years, we have become a tradition. From grilled homemade veal sausage to sauteed duck breast with parsnips and grapes, you can come for a full meal, or choose from our lighter menu. Continental Breakfast, Lunch, Dinner and Sunday Brunch. 7am-10pm Monday, 7am-Midnight Tuesday through Friday. 8am-Midnight Saturday, 11am-10pm Sunday. **BW,** Valet parking, **M, RA, SB**

MEXICAN

MEXICAN CUISINE, 1682 Mass. Ave., CAMBRIDGE (617) 661-1634/864-2231.
"Creme de la Creme" award Best Mexican Specialties, **Boston Best Guide 1989 & 1990** , Best Mexican Restaurant, **Boston Magazine 1988 & 1989.** Dress casually. Amex only. No reservations necessary. Open for lunch and dinner, seven days. **L AMEX SB WC**

PORTUGUESE

CASA PORTUGAL, 1200 CAMBRIDGE ST., CAMBRIDGE(617)491-8880 The best

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Frank and Lucia Pezzano invite you for a taste of Napolitan cuisine. The best Italy has to offer is right here in Boston's famous North End.

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(617) 227-5888

Beacon Hill

Beacon Hill is one of the neighborhoods that makes it easy for Bostonians to walk to work. Bounded to Beacon Street, Storrow Drive, Cambridge Street and Bowdoin Street, it lies just across the Common from the retail and financial districts, with the State House at one of it's corners.

Private brick houses and small apartment buildings built from the 1820's through the latter part of the 19th century still flank "The Hill's" steep streets.

The Hill itself has brick sidewalks, gas light style street lamps and even afew cobblestone streets. Much of the city's best preserved Federalist structures, many built around hidden courtyards, can be found here. The Beacon Hill Historical Society makes certain that the architecture, and thus the unique charm is maintained.

The main shopping street for the Hill is Charles Street, which offers necessities such as drug, hardware and grocery stores along with jewelry, gift and antique shops, art galleries, and some of the best florists in the city. Other sites worth investigating in the neighborhood are the Black Heritage Trail, The Nichols House Museum, and the Society for the preservation of New England Antiquities, located in the Charles Bulfinch Mansion across Cambridge Street.

Beacon Hill is perhaps best known for it's government affiliations. The Massachusetts State House sits at the crest of one side of the Hill, just across from the Boston Common. The Golden Dome, designed by Charles Bulfinch, gleams on the top of the structure. Surrounding the State House are small shops and several dining establishments, which during the day bustle with various legislators and their associates.

The best time to see Beacon Hill is at twilight. If you are discreet, you can get a peek through street level windows to the interiors of some of the houses before the inhabitants close the curtains for the night. The continuously burning gas lamps will help light your way over the uneven brick sidewalks. If you want to see the houses or their enclosed rear gardens in detail, call Uncommon Boston, a custom Tour company, or plan to return in May for the hidden garden tour sponsored by the Beacon Hill Garden Club.

Although Beacon Hilll was at one time the home of such illustrious individualists as John Hancock, residents must now restrain their individualistic impulses, at least as those impulses affect alterations to the outsides of their homes. In this 19th century historic district, as in the many other Boston neighborhoods with valuable historic and architectural merit, residents can not paint their front doors or make changes or repairs visible from a public way without written approval from a special architectural commission.

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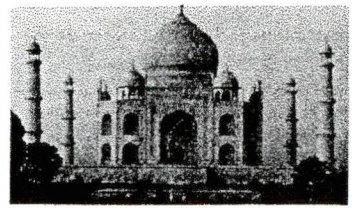

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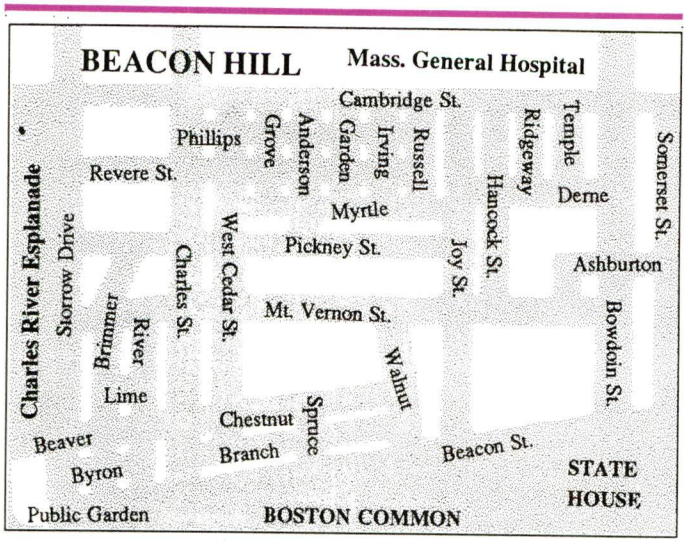

Beacon Hill used to be a Yankee stronghold, but while Old Boston families still live here, people of all backgrounds are welcome now, as long as they can pay the mortgage or rent.

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MASSIMINOS CUCINA ITALIANA, 207 ENDICOTT ST., NORTH END BOSTON (617) 523-5959 Conveniently Located off the Freedom Trail, near Boston Garden. Formerly head chef of England's Birmingham Hotel, Naples' Hotel Astoria and Switzerland's Metropolitan Hotel, Owner/chef Massimino awaits you. You will appreciate the elegant yet comfortable surroundings as you enjoy your meal. Specialties include Zuppa de Pesce, Vitello alla Milanese and Massimino's famous Chicken alla Saltinboca, all seved in an intimate, friendly atmosphere. Hours: Mon-Sat 11a.m - 10p.m.

MONTILIO'S BAKERY, 549 BOYLSTON ST., BOSTON (617) 267-4700 Fresh and Imported Gourmet Foods and mouthwatering European pastries. Full European deli, imported meats and cheeses sliced fresh. Complete line of fresh baked pastries and cakes. Salad bar, fresh pasta, party trays, beer & wine. We Deliver!

MORELLI'S RESTAURANT, 84-86 BENNINGTON ST., EAST BOSTON (617) 567-4332. Homemade Italian cuisine cooked to order "Just like Mamma used to cook." So why book a tour to Italy? Try us once and you will always come back for more. Delivery Mon - Sun. Lunch with DIM SUM served everyday Open 9am to 10pm,7 days a week. **M**

NEWTOWNE PIZZA, 1945 MASS. AVE., CAMBRIDGE (617) 661-0706 Restaurant and adjacent pizza parlor. Italian dinners, Luncheon specials, Pizza .**L ,WC**

NICOLE RISTORANTE, 54 SALEM ST., BOSTON (617)742- 6999
The Hidden Rose of the North End, every dish is a classic masterpiece from fresh" Schrod Maria" to Piatto Misto. Nicole's Restaurant serves the most exquisite Italian Cuisine

OTTAVIO'S RESTAURANT, 257 NORTH ST., BOSTON (617) 723-6060.
Take a trip to Italy without leaving Boston. Ottavio's is a quaint, intimate Italian restaurant with a charming court-yard atmosphere. The restaurant's emphasis is on Northern and Southern Italian cuisine. Sample creative specialties such as Shrimp al Forno, Veal Florentine and Fettucine Roberto prepared with crabmeat. Also Ottavio's offers a fine selection of Italian, French and German wines, join us for dinner 4:30pm -10pm, Sun-Wed; and on Thurs-Sun dinner served until 11pm. **B, M, RA**

RAY'S ITALIAN FOOD SHOPPE, 978 SARATOGA ST., EAST BOSTON (617)567-6718. The finest selection of Italian cold cuts, imported cheeses and fresh meats, Homemade Italian sausages, Calzones, pasta, pizza and sub sandwiches. Cold cut trays for parties available.

RINO'S PLACE, 258 SARATOGA ST., (corner of Putnam Street) EAST BOSTON (617) 567-7412. The *'best Italian food in town'.* House specialties: HOMEMADE GNOCCHI, FETTUCCINI ALLA BUSCAIOLA. Luncheon specials 11am-4pm., Mon thru Sat. Dinner specials Mon thru Sat. Takeout service and catering available. Open SUNDAY for private parties only. **WC,RA**

RISTORANTE LUCIA, 415 HANOVER ST., BOSTON (617) 523-9148,
Boston's most unique Italian restaurant offers award winning northern Italian fare and an atmosphere like no other. Visit Lucia's new Sistine lounge and enjoy the hand painted ceiling fashioned after Miichelangelo's great work. Winner of dining accolades and awards from The Boston Globe, The Boston Herald, The Real Paper, **Boston Magazine**, and **Boston's Best Guide** (given the "Creme de la Creme" award, 1981, 1983, 1985 and 1989). Private function rooms available. Hours are daily: 11-11 **M, RA,WC**

RISTORANTE LUCIA, 5 MT. VERNON ST., WINCHESTER (617) 729-0515
Informal. Price range $9-23. Quiet and romantic upstairs, casual and energetic downstairs. Specialties: Chicken alla Lucia, Mozzarella in Carozza and Veal Braciolettine alla Calabrese. Hours: Mon-Tues., 4-11, Wed.-Sat., 11:45-11, Sun., 2-10.**M, RA, L**

RISTORANTE SARACENO, 286 HANOVER ST., BOSTON (617) 227-5353/ 227-5888. Offering the taste of the old country, this North End eatery prepares special dishes such as fried calamari, linguine with shrimp and scallops, and veal saltinbocca. Also offering a flair of the new country with complementary transportation available for guests. Open for lunch and dinner 11:30am-10:30pm. Reservations suggested.

RISTORANTE SCHIFINO, 21 BROAD ST. (IN THE COURTYARD), BOSTON (617) 523-0590 Just a block away from Faneuil Hall and the Waterfront. Gourmet Italian food reasonab ly priced in an atmosphere of casual elegance. Experience true Italian dining with selections ranging from broiled oysters with pancetta, marinated grilled squid, varieties of fresh pastas, and veal tenderloin sauteed with artichokes. Come visit us and see what the critics are raving about! Gus Sanders of The Boston Herald, Choice of his top 10 favorite restaurants. HOURS: Lunch Mon-Fri11:30-3:00 Dinner Mon-Sat 5:00-11:00. **M L RA**

ROMA RISTORANTE, 19 BENNINGTON ST., EAST BOSTON, (617) 569-4176.
Bostons 'Best Kept Secret' at the entrance to the Sumner Tunnel, minutes away from Logan Airport. Homemade Italian cuisine cooked to order. Sample some of our House Specialties: Lobster Newburg, Lobster Fra-diavolo, Calamari, veal and chicken dishes, Chicken Primavera and Veal Oregonato. Winner of dining awards from The Boston Herald, **Boston Top 40 Restaurant** and **Boston Magazine**. Private function room available. **M,RA,B/W,FP**

VIA VENETO, 283 CAUSEWAY STREET, (On the Freedom Trail) BOSTON (617) 742-4142 Informal. Price range: $8-24. There is a semi-formal dining room, with

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Traditional Japanese Cuisine
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SUSHI BAR • TATAMI ROOM
(Sunken Dining Room)
827 Boyleston Street, Boston, Mass (617) 437-0188

BOSTON (617) 742-1768, 1 ELIOT PL, HARVARD SQ., CAMBRIDGE (617) 868-3240
The original and oldest owners w/over 20 years experience in the making of fine espresso, cappuccini, home made gelati before your eyes and the "best cannolis in Boston", since 1970's. Also serving you with a full white table top restaurant on the 2nd floor at 253 Hanover Street.

CAFFÉ PARADISIO, 3 WATER STREET, BOSTON, MA, FINANCIAL DISTRICT, CORNER WATER & WASHINGTON STS., (NEAR FREEDOM TRAIL) (617) 742-8689 With it's light fare of panini & torta rustica, pizza, cappuccini & pastries. They will cater your office party. Open Mon. thru Fri., 7AM - 4PM.

CIROS RISTORANTE ITALIANO, 239 HARVARD ST., BROOKLINE (617) 277-7112.
Traditional Italian cooking 'Just like mamma'. All dishes are cooked to order and all pasta is made on the premises. Special orders are always available. Specialties include Lobster Ravioli, Fettuccini Alfredo and Veal Parmigiana. Open Mon-Sun for dinner and Tue-Fri for lunch and dinner. Open 7 nights a week. **WC, L, RA, VISA, MC**

COZY CORNER RESTAURANT, 162 SALEM ST., BOSTON (617) 523-7660 An Amer
ican Institute with an Italian flare! Hamburgers to macaroni dishes to homemade dinner specials. Don't miss the splendid breakfast specials. Voted one of Boston Magazine's "Best Restaurant' **HOURS: 6:30-4:00** 7 days a week.

DAIRY FRESH CANDIES, 57 SALEM ST., (NORTH END), BOSTON (617) 742-2639.
Visit our delightful store for the largest selection of fresh candy and nuts in New England. Truffles, turtles, chocolate covered fruits, Perugina, Panetine, imported coffees & much more. Gift baskets our specialty.

D'AMORES, 76 SALEM ST. , BOSTON (617) 523-8820 Informal. Price range:$5-$15. Quaint little restaurant in the heart of the historic North End. Specialties include Shrimp fra Diavolo, Veal Margerita in a grand marnier sauce, Calamari Saute, Tortellini de Caruso and Pesto.D'Amores also offers excellently prepared chicken and pasta dishes, plus luncheon and dinner specials. Reservations are preferred Hours: Mon-Thur., 11:30-10:30, Fri.-Sat., 11:30-11, and Sun., noon-10:30 **M: AE, CB, DC, MC, V**

DOLCE VITA, 237 HANOVER ST., BOSTON (617) 720-0422
In Boston's historic North End. Authentic Classic Italian Cuisine from Veal Dolce Vita to Frutti di Mare. Come and join Franco and Caroline for an evening ofb intimate Italian Dining. Come experience Dolce Vita
BW MC RA

DOMINIC'S FOOD, DRINK, & PIZZA, 255 TREMONT ST., (Next to the Shubert), BOSTON (617) 426-8769. At Dominic's Sandwich Shop, we build sandwiches that can be described as awesome structures! We have been making submarine sandwiches since 1945... for three generations! We use the finest food money can buy. As the owner would say,"*I give the best that I can here at Dominic's. We're not just a sandwich shop--we are the* ***master builders*** *of submarine sandwiches in Boston.*" Open 7 days. **WC**

FELICIA'S, 145A RICHMOND ST., BOSTON (617)523-9885 One Flight Up. Located in the heart of the North End. All food cooked to order, Featuring authentic Roman Cuisine. Try our "Chicken Verdicchio", Felicia's Special Creation. **BW, WC, M**

FRANCESCO'S, 90 N. WASHINGTON ST., BOSTON, (617) 723-9326 Excellent Pizza, Calzone and fine Italian Cuisine. All food cooked to order. Convenient location A minute walk from North Station, Faneuil Hall, and the Waterfront. Reasonable Prices. 11am - 11pm Mon-Thur, 11am-11:30pm Fri & Sat and 3pm-10pm on Sundays.

IL DOLCE MOMENTO, 30 CHARLES ST., BOSTON (617) 720-0477.
A "Florence, Italy" styled cafe with Italian ice cream (Gelato) and fresh sandwiches, desserts and pastries. Renowned for its home-pasteurized Gelato, which is rich, creamy, naturally flavored and exotic. Il Dolce is the only place in Boston to offer this treat. Dinners are also available with Lasagna, Chicken Parmigiano, Chicken Casserole al Dolce Momento, chili, pizza and delicious salads. Choose from ten different coffees and teas as well as an impressive offering of twenty soft drinks ranging from almond and cherry to perky mint. Located conveniently on Beacon Hill one blockwalking distance to the major downtown hotels with nice late-night hours for Boston. Open seven days a week 8am-midnight.

IL PANINO, 11 PARMETOR ST., BOSTON (617) 720-1336
Best fresh daily homemade dishes. Finest Italian sandwiches. You must have a panino for life!! (prosciutto, mozzarella, basil, tomatoes virgin olive oil). Lobster Fra Diavolo made to order in 10 mins. , Ziti Arabiatta, Gnocchi alla Sorrentino All musts! Delicious! Today, you don't need to get all dressed up to eat good Italian food

IL SOLE RESTAURANT, 253 HANOVER ST., BOSTON (617) 742-8240 (SECOND LEVEL).
Serving entrees from the many regions of Italy including veal, fish and chicken. A casual dress code and informal atmosphere prevail.

JEVELI'S RESTAURANT 387 CHELSEA ST., THE "NEW" DAY SQUARE, E. BOSTON (617) 567-9539
One of Boston's Oldest Italian Restaurants .Since 1924. Located one mile from Logan Airport. From Boston, come thru Callahan Tunnel, take first exit at end of tunnel, left at first set of lights, 3/4 mile to the "New" Day Square. One of Boston's oldest Italian restaurants with fine Italian food , select seafood and barbeque. Specialties: Veal Parmigiana, Shrimp Scampi, Chicken and Veal Marsala. Family prices- $4.95-9.95. **L, M, RA, SB**

L'OSTERIA RESTAURANT, 109 SALEM ST., BOSTON (617) 723-7847 .
Winner 1989 "Creme de la Creme" Award. A trip back in time when local Italian restaurants were small and served great foods at reasonable prices.The antipasto is the freshest and the mussels in garlic-laden marinara are so sweet. Daily luncheon specials Tue-Sat. Open 11am-11pm, Tuesday-Sunday. **L,M,RA**

MAMMA CATINA RESTAURANT, 326 HANOVER ST., BOSTON (617) 523- 0225
In the North End is a cozy little Italian restaurant featuring the finest in Italian and Italian Seafood cuisine. Come enjoy "Mamma's" original dishes and warm intimate atmosphere.
RA, M WC BW

The Back Bay

The Back Bay used to be what its name implies – an honest-to-goodness bay with tidal flats and clams. As Boston grew, the Back Bay became a smelly marsh and, finally, in the mid-1800's, the city fathers filled it in and laid out straight streets and development parcels.

Some of the city's most beautiful architecture lines the streets of the Back Bay. The magnificent Victorian mansions first were occupied by some of Boston's most famous families. Then, as the heirs sold off their property in the 1950's and 1960's, many of the brownstones were converted into rooming houses, student apartments, or stood unoccupied.

Now, however, the Back Bay is one of the city's most desirable areas in which to live. Professionals quickly discovered the potential of the gorgeous buildings, as did real estate developers, who bought up the property and converted it into apartments and condominiums during the 1970's and '80's. Once again, the Back

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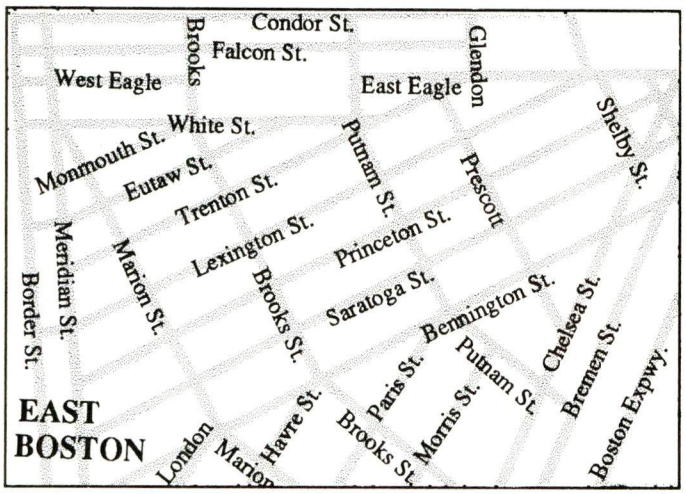
of small family owned businesses. Many of these are restaurants, which offer some of the best Italian Cuisine in the area. Reasonable prices and authentic marsala, parmesan, and cacciatore make these establishments a must for the pasta. Italian deserts, canoli, cookies, gelato are also a must when visiting this area. East Boston is located on a peninsula which juts out toward



downtown from the city of Chelsea. East Boston revolves around its various squares; Day, Maverick, Central, and Broadway. The area is connected to the rest of Boston by the Sumner Tunnel and the Callahan Tunnel a convenient way to travel to and from this neighborhood.

Charlestown

Charlestown, was founded in 1629 as the first settlement of the Massachusetts Bay Company. During the Revolutionary War, it gained notoriety as the setting for the Battle of Bunker Hill. The town was burned by the British in the aftermath of the battle, so most of its architecture dates from the 19th century. Now the neighborhood is an up-and-coming one, housing both long- term

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THE LOADING ZONE, 150 KNEELAND STREET, (617) 695-0087 The Loading Zone generalizes in multi-regional cuisine, featuring authentic pit-smoked barbeque and fresh meats, fish and vegetables grilled over native hickory. The Loading Zone is located at 150 Kneeland Street, next to the Blue Diner. Open 7 days 8am - 11pm Mon-Thur.,8am-Mid **Fri., Sat., & Sun L, B**

OASIS CAFE, 176 ENDICOTT ST., BOSTON, (617) 523-9274 Enjoy hearty American cooking and friendly service in a 1930's ART DECO atmosphere. Reasonably priced daily specials, catering and take-out. Near the Boston Garden. Open Tuesday through Saturday 11:30-10pm, Sunday for brunch10am-2pm. **BW, M, SB**

PERRY'S SALOON AND RESTAURANT, 199 STATE ST., BOSTON (617) 367-1297. A well-rounded menu with sandwiches, salads and nightly specials. Dancing Wed thru Sat. Nine large screen tv sets. Open Mon-Fri 11:30am-2:30pm; Sat & Sun: noon-1am. Kitchen open 5-11pm.

ROSIE'S BAR & GRILL, 1667 MASSACHUSETTS AVE., CAMBRIDGE (617) 547-1228. 9 BOYLSTON ST., CHESTNUT HILL SHOPPING CENTER, CHESTNUT HILL (617) 277-5629
Restored Art-Deco interior, with superb seafood and steak dishes, this Cambridge restaurant and bar is located just three blocks from Harvard Square. Come see why Rosie's is destined to become Cambridge's next "hot spot". Open 11:30am-1am, Mon-Sat, and noon-1am on Sun. **L, M, RA, WC**

SUNSET GRILL & TAP, 130 BRIGHTON AVE., ALLSTON, (617)254-1331. Winner of 1989 &1990 Boston Creme de la Creme Award.Serving eclectic American cuisine with pasta & grilled fish specials nightly, steamed burgers & taco bar for lunch. One of the largest selections of American beers. **M**

TALL SHIPS LOUNGE, 176 MILK ST., BOSTON (617) 542-5094.
Minutes from Faneuil Hall, just across from the New England Aquarium. Serving terrific breakfast, lunch and dinner specials. **BW SB**

THE WARREN TAVERN, 2 PLEASANT ST., CHARLESTOWN (617) 241-8142 Dine in an authentic 1780's tavern among the spirits of Paul Revere, George Washington and Dr. Joseph Warren. Enjoy our cozy atmosphere with lace curtains, oriental carpets and at our brass and wood bar. Live entertainment Wednesday, Thursday and Friday. This historic tavern is located at the foot of Bunker Hill. Moderate prices and exceptional quality (winner of **Boston Magazine** *1986 Best of Boston Chowder* with consistent rave reviews) serving fresh grilled fish, charbroiled steaks, overstuffed sandwiches, prize-winning burgers and homemade desserts. **L, RA, M**

BRAZILIAN

BUTECO REASTAURANT, 130 JERSEY ST., BOSTON, (617) 247-9508 Boston's Brazilian Restaurant offering a variety of Brazilian dishes, including Felijoada: the national dish. Daily dinner and luncheon specials. Special senior citizen discounts.

BUTECO II REASAURANT, 57 W. DEDHAM ST., BOSTON (617) 247-9249.
Conveniently located off Tremont St. in the South End, this establishment serves an array of Brazilian and Spanish dishes. Open 7 days; Mon-Sat.11:30am to 11pm and Sun. 4pm-11pm.

CATERING

BON APPETIT, 687-C BELMONT ST., BELMONT(617)484-4900. Complete catering service for business or private concerns, with imaginative menu planning for conferences, seminars, banquets, cocktail parties, weddings, showers and open houses.

BUONA FORTUNA, 104 SALEM ST., BOSTON (617) 523-3984 Fresh and Imported Gourmet Foods and mouthwatering European pastries. Full European deli, imported meats and cheeses sliced fresh. Complete line of fresh baked pastries and cakes. Salad bar, fresh pasta, party trays, beer & wine

MONTILIO'S BAKERY, 549 BOYLSTON ST., BOSTON (617) 267-4700
(SEE ABOVE, BUONA FORTUNA)

CHINESE includes CANTONESE, HUNAN, MANDARIN, SZECHUAN, and YUNANESE

IMPERIAL TEAHOUSE RESTAURANT, 70 BEACH ST., BOSTON (617)426-8543.
An extensive selection of Chinese dishes, including seafood, chicken, beef, duck, pork, and vegetarian specialties, is served in this airy eating place right in the heart of Chinatown. The Imperial Teahouse is known for its dim sum, served at lunch. Daily luncheon special. Open 9am-2am daily. Voted Best of Boston by **Boston Magazine**. Hosted Peking Opera and Chinese Ballet from China. **RA, L, M**

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Imaginative Menu Planning
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Boston Magazine
"Imaginative Menu...a refreshing culinary intelligence" - Boston Globe
Lunch Tue-Sat
Dinner Seven Nights
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(617) 536-4477

DINING

Boston area restaurants rank as important visitor attractions. Whatever your tastes – local specialties like schrod, lobster and (yes) baked beans or treats from the other side of the planet – you'll find the fare plentiful and appealing. The following abbreviations indicate conveniences provided by the restaurants:

BW-Beer & Wine
FP- Free Parking
L-Full Liquor
M- Major Credit Cards
RA - Reservations
SB - Sunday Brunch
WC- Wheel Chair Accessible

The Restaurants in the Dining section are listed by category, alphabetically. What will it be tonight, Italian, Chinese, French? It's all here,so... Bon Appétit!

AMERICAN
BRAZILIAN
CATERING
CHINESE
CONTINENTAL
CREOLE
ETHIOPIAN
FRENCH
INDIAN
INTERNATIONAL
IRISH/AMERICAN
ITALIAN
JAPANESE
KOREAN
MIIDDLE EASTERN
NOUVELLE
PORTUGUESE
SEAFOOD
TAIWANESE/SZECHUAN
THAI
VIETNAMESE/CHINESE

AMERICAN

BLUE DINER, 178 KNEELAND ST., BOSTON (617)338-4639.
Authentic 1947 diner, restored beautifully with lots of love. Great diner food with samplings from around the country. Real home made french fries and desserts. The 'Blue uses only the freshest of products and serves real maple syrup. **BW M SB**

CLARKE'S SALOON & RESTAURANT, 21 MERCHANT'S ROW, BOSTON (617) 227-7800.
A turn of the century saloon situated adjacent to Faneuil Hall. Famous for a fine and generous business lunch, free shuttle service to all Garden sporting events, great food without the market crowds, and a bar so popular that...well, ask anyone. Open seven days. **L,M,SB**

DOCKSIDE, 183 STATE STREET, BOSTON (617) 723-7050. Fax# 723-7051
Dockside is considered Boston's number one sports bar. Serving food and drink until 11pm and pizza until midnight, Dockside offers 8 large TVs including 2 giant screens, with continuous sports showing. Function room available.Fax for speedy take-out. Free Red Sox tickets Sat. thru Tues. $2 parking at 75 State St. garage. Near Faneuil Hall Market. 11am-11pm daily. **L,M**

FOURS BOSTON THE SPORTS BAR, 166 CANAL ST., BOSTON (617) 720-4455 This haven for the sports lover, located across from the Boston Garden, is one of the city's finest sports bars. Rub elbows with such greats as Larry Bird and Bobby Orr in a friendly pub-like atmosphere while viewing current sporting events on one of several continuously running televisions. Fours Boston the Sports Bar also features one of Boston's finest collections of new and old photographs. Lunch and Dinner specialties include American favorites such as char-broiled steaks, fresh seafood and salads- all reasonably priced. Open Daily. **M**

1989& 1990 Winner of the Boston Creme de la Creme Award for "Best Selection - Beer"

Meet me down at

Join the Sunset Beer Club

Lunch
Dinner
Brunch

The SUNSET GRILL & TAP

Join us for the largest selectionof American Beers ! !

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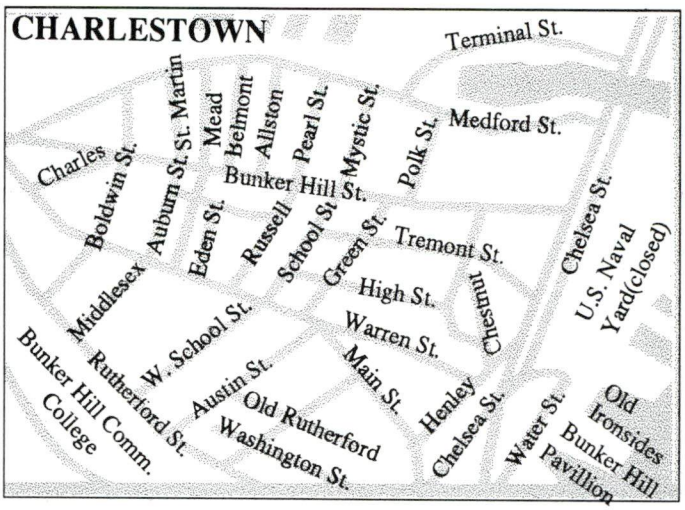
Boston's Finest Seafood
Lobsters
Chef's Specials
Great Steaks

SEASIDE RESTAURANT & BAR

Overlooking Exciting Faneuil Hall Marketplace

188 South Market St., Faneuil Hall Marketplace
Call (617) 742-8728 for Reservations



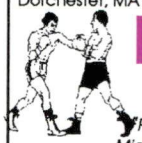
residents, mostly Irish, as well as new professionals who like the charm of the neighborhood's narrow climbing streets and its proximity to downtown.

Besides the obèlisk that commemorates the battle and sits in stately Monument Square, Charlestown contains other historical sites - the U.S.S. Constitution, known as "Old Ironsides," and the Phipps Street Burying Ground, one of the three oldest cemeteries in Boston. Down from the monument, the Warren Tavern was home to Paul Revere's Masonic Lodge and the first Charlestown building rebuilt after the fire. It now houses a cozy restaurant.

Dorchester

Adjacent to South Boston, Dorchester is Boston's largest neighborhood with over 100,000 residents. The distinctive triple-deckers, two story houses, brick bowfronts, Victorian mansions, contemporary ranches, apartments and buildings. Dorchester features a number of fine attractions, including the John F. Kennedy Library .

Mickey's Place
1462 Dorchester Avenue
Dorchester, MA 02122



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Mickey Dwyer, Proprietor
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Dinner from 11:00 a.m. to 3:00 p.m.

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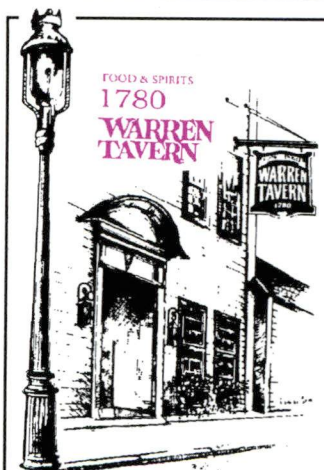
Award
Top 40 Restaurants
Boston Magazine
FINE SEAFOOD
LOBSTER
CALAMARI • VEAL
19 Bennington St.
East Boston 569-4176



America's Oldest Tavern
At the foot of Bunker Hill

Lunch 11:30am-3pm
Dinner 5pm-10pm
Mon-Sat- Closed Sundays

2 Pleasant Street
Charlestown, MA 02129
(617) 241-8142

Cambridge is one of the most unique and distinguished of Boston's neighbors. Harvard, the oldest college in the nation, was located here by the Massachusetts legislature more than a century before anyone considered that the American colonies would ultimately gain independence from England. Cambridge is home to several other institutions of higher learning, including the Massachusetts Institute of Technology, Lesley College, and several divinity and music schools

Education isn't the only activity in Cambridge, as its theater, music, hotels, high tech businesses, snappy retail stores, politics, and restaurants appeal to all tastes and budgets

The best way to begin to learn about Cambridge is to get to know its squares.

Harvard Square

Harvard Square is entertaining at any time of day in all seasons. It rollicks with students, shops, university celebrities, restaurants, and theaters crammed into a few bending streets and alleys. Serious competitors face one another in hard fought chess games on open air plazas. Performers juggle, mime, sing, play all sorts of instruments, and tell jokes in every unused doorway and open space. In the winter, artists carve colossal creatures out of gigantic blocks of ice. If the hustle and bustle get too much for you, you can retreat behind the brick walls into the ancient tranquility of Harvard Yard, with its ivy covered halls and majestic trees.

Harvard itself offers good sightseeing. Visit the lower floor of Widener Library, which contains a four-part diorama depicting Cambridge as it has developed through theyears. Several other museums offer engrossing exhibits. But don't confine yourself to just the university. Harvard Square and its mix of activities is worth repeated visits.

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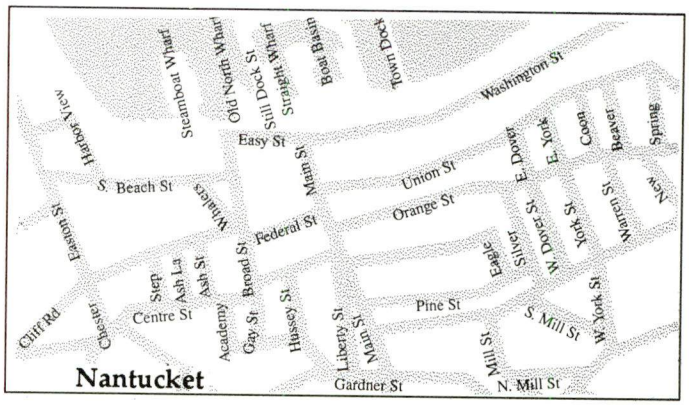
Cambridge, MA 02139
Lobsters Packed to Travel World Wide 497-9821

DINING OUT
Boston Best Guide has a dynamic selection of eating establishments that can satisfy any discriminating palate.
If you has any questions about our select restaurants call 617.723.5130
Kennedy Publishing

491-1160 491-1050
GRENDEL'S
RESTAURANT AND BAR
Overlooking the park at the corner of JFK and Winthrop Streets. One block from Harvard Square.
89 Winthrop St., Harvard Sq.



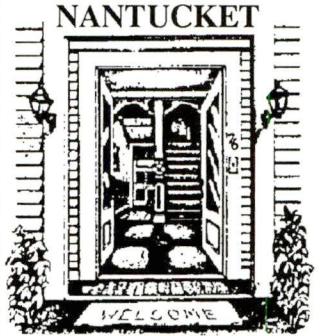
ACCOMMODATIONS

76 MAIN STREET, NANTUCKET (508) 228-2533
A Gracious Bed & Breakfast dedicated to your enjoyment of the Grey Lady(Nantucket) and her people. Explore the island's quiet and subtle beauty and make yourself comfortable in our home "far out to sea". We look forward to accommodating you at any time of the year. Call for reservations.

BRANT POINT INN, 6 NORTH BEACH ST., NANTUCKET (508) 228-5442
In an ideal location, The Brant Point Inn is only minutes to Nantucket's finest beaches, restaurants, galleries, museums. All the modern amenities to assure a comfortable and relaxing vacation are yours, in addition to a complimentary continental breakfast offered by your Nantucket innkeepers, Peter and Thea Kaizer. We welcme your inquiries.

IDEAL SPOT MOTEL, RTE28A, WEST FALMOUTH (508) 548-2257
Discover the quiet charm of West Falmouth. Stroll to picturesque Westr Falmouth Harbor. Minutes to beaches. Open year round. Senior citizen and Triple A discounts.

PEACOCK'S "INN ON THE SOUND", P.O. BOX 201, FALMOUTH (508)457-9666
Quiet Country Cottage Style oceanview/front Bed & Breakfast, Queen size beds, All private baths, deluxe buffet breakfast.

76 MAIN STREET
NANTUCKET


A Bed & Breakfast Inn dedicated to your enjoyment of Nantucket
76 Main Street
Nantucket, Ma. 02554
(508) 228-2533

BRANT POINT INN
Thea and Peter Kaiser Innkeepers
508/228-5442 • 6 North Beach St.
Nantucket, MA 02554

McClure and Mayo
A gallery of clothing, jewelry and accessories
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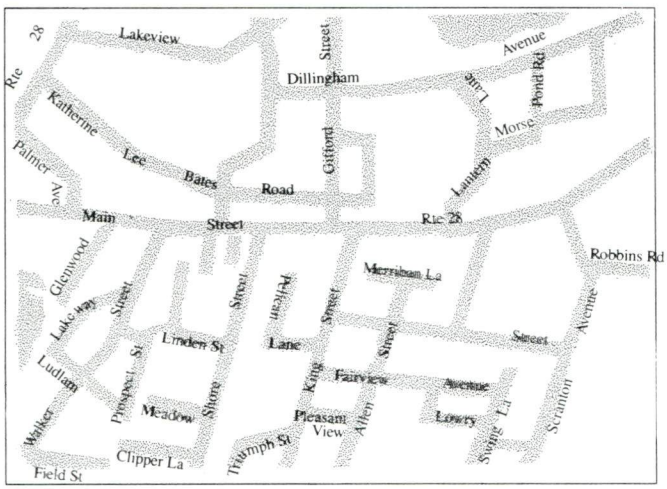
Nantucket, MA 02554
(508) 228-2358

THE BEST ADVICE
IF YOU NEED FURTHER INFORMATION ON ANY OF THE PRODUCTS, SERVICES, OR CONTENT FOUND IN THE BOSTON BEST GUIDE CALL US. WE WILL BE DELIGHTED TO SHARE OUR EXPERTISE.
JUST CALL OUR REFERRAL LINE BETWEEN THE HOURS OF 12 NOON AND 5PM MONDAY THROUGH FRIDAY
AT 617•723•5130 24 HR ANSWERING SERVICE
ALL CALLS RETURNED WITHIN 8 HOURS

FALMOUTH

Falmouth, founded in 1659, grew steadily as a fishing, sailing, and in the late 1800's, as a resort town. In 1930, the Woods Hole Oceanographic Institution opened and has become world famous. Its Exhibit Center opens in mid-June. Starting with the National Guard, Falmouth has been an important area for the military, with Camp Edwards and Otis Air Force Base. On June 10-11, you can watch the Blue Angels at Otis' Open House.

Falmouth's charm and varied beaches are now also attracting retired couples and people willing to commute to Boston in order to live here. Beebe Woods, in the center of town, offers trails, a pond, and an Art Center.



NANTUCKET

Nantucket in the spring. For the visitor who would rather not feel like a tourist, for the harried professional who longs to unwind "far from the madding crowd," no place could be finer than this quiet getaway.

The charm that has made Nantucket a premiere vacation spot for over 130 years is no less apparent in the spring. If anything, the pace is more relaxed, the island scenery more breathtaking, and the accommodations and fine restaurants even more accessible.

Most of the Historical Association's museums and landmarks open in the late spring, the uncrowded streets and byways of Nantucket lend themselves to a quiet contemplation of the broad sweep of New England history that the island has witnessed. Taxi cab drivers (**O'Neil Taxi Ask for Bertha (508) 228-9168**) are knowledgeable and usually willing to give you a personalized tour of the island's historic landmarks.

For the adventurous, four-wheel drive vehicles may be rented for trips to Great Point and Smith Point. Mountain bike ten-speeds and three-speeds may also be rented.

Peacock's "Inn on The Sound"
Ocean Front Bed & Breakfast
Country Cottage Charm · Fireplaces
P.O. Box 201 • Falmouth, MA 02541
508/457-9666

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Nestled in the quiet charm of West Falmouth, a village that retains the look and spirit of Cape Cod's past... stroll to picturesque West Falmouth Harbor... minutes away from Chapoquoit and Old Silver Beaches. Open year round.

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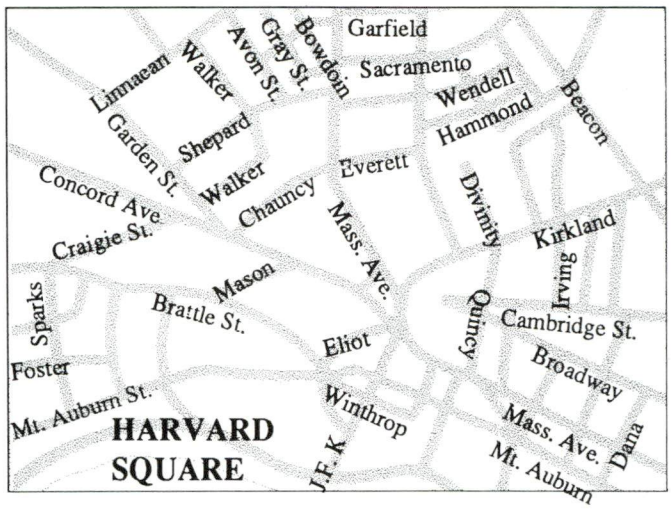
Rte. 28A at Old Dock Road. West Falmouth (508) 548-2257



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1312 MASSACHUSETTS AVENUE
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"... Strikes us as a small miracle. It is by far the best of the three Thai Restaurants near HBS." *The Harbus News*

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Siam Garden

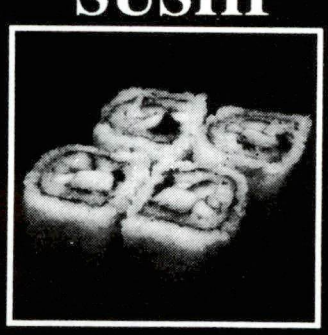
DINNER
SUN-THURS 5-10PM
FRI-SAT 5-10:30PM

SIAMESE KITCHEN

LUNCH
MON-SAT
11:30AM-3PM

45 1/2 Mt. Auburn St. Harvard Square (617) 354-1718

SUSHI



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Traditional Japanese cuisine

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Harvard Square
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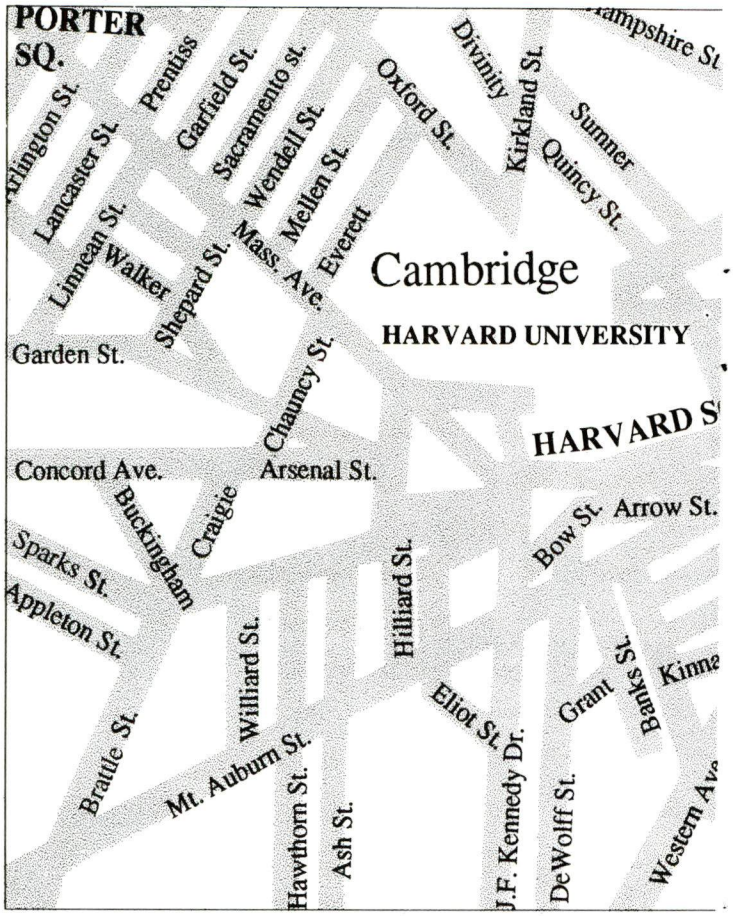
CAMBRIDGE



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TAPAS RESTAURANT

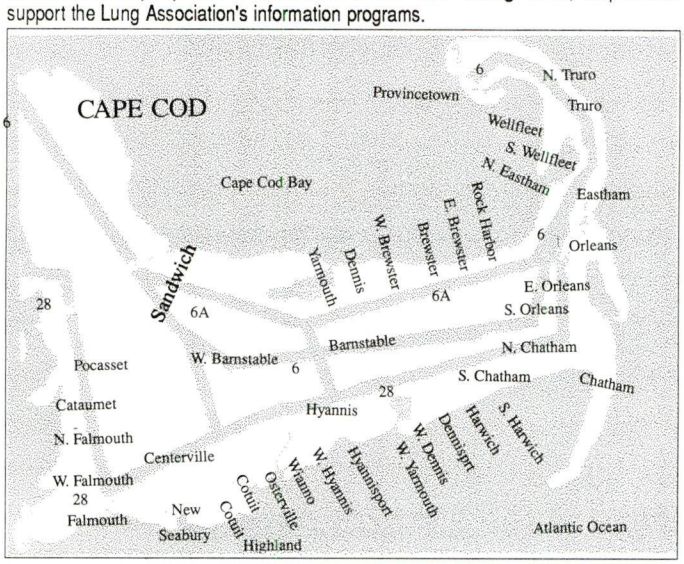
CAPE COD

& the islands

Cape Cod and the islands of Nantucket and Martha's Vineyard are wonderful places to visit in the Spring. The refreshing salt air may be too cool for swimming, but the beauty of the budding landscape and the endless fascination of the sea more than make up for that. And you can visit the year-round attractions and historical sites without feeling crowded. The restaurants and inns seem even friendlier and more relaxed, as the proprietors have more time to chat and look after you. And all this is available at off-season prices!

For beginning or experienced bird watchers, Cape Cod is the place to be from May to mid-June, as the Cape is a major resting point for migrating birds, including the bald eagle. Try calling The Audubon Society at Wellfleet (508) 349-2615 or the **National Parks Visitors Center** at (508) 255-3421 for more information. One favorite site is Beach Forest off Race Point Road in Provincetown.

Golfers can enjoy the scenery and the sport at different courses on the Cape and in Southeastern Massachusetts. A $30 special offered by the American Lung Association entitles you to one round of free golf at 22 courses, including four on the Cape. Call them in Middleboro at (508) 947-7204 for details on their **Golf Privilege Card**, the proceeds support the Lung Association's information programs.



Near the Cape is **Ocean Spray's Cranberry World** at 225 Water Street in Plymouth, (508) 946-1000. A fun family attraction, it includes a working cranberry bog, antique tools and historical museum, and daily self-guided tours of the factory. Call for special programs for kids around Easter and Spring vacation times. To drive down the Cape, choose Route 6 for speed and getting there; Route 6A through the Historic North Side for a more leisurely and more scenic drive. Everything in the Historic District is controlled by zoning, so you won't see neon and other garish intrusions. In this edition we've spotlighted two of our favorite Cape areas: Falmouth and Nantucket.

Transportation

Driving

Cape Cod is only an hour from Boston. There are many transportation options available to the traveler, from flying to a limousine service.

Air

Eastern Express-
(617) 262-3700
Delta Business
Express-1-800-345-3400

Coastal Air Services (508) 228-3350/ (203) 448-1001 will charter from most in New England airports.
Mainland Cape Cod: Barnstable Airport (508) 775-2020
P-town Airport (508) 487-0241

Ferries

Provincetown/Boston Bay State-Spray and Provincetown Authority from MacMillan Wharf to Long Wharf (617) 723-7800 (508) 487-1741.

The Steamship Authority (508) 540-2022.

Bus

Cape Cod Bus Line P-town to Hyannis 548-0333/775-5524.
B-Bus 1-800-352-7155 or 385-8326.
Bonanza Bus Lines,Inc. 759-3181 or 775-5524.
Plymouth & Brockton
(617) 773-9400

PLYMOUTH

The Pilgrims established Plimoth Plantation here in 1620, marking the first settlement by the United States ' first" immigrants." Today, Plymouth is home to the Plimoth Plantation, a living museum of the 17th century settlers.

Museums/ Attractions/ Sightseeing

EDAVILLERAILROAD,RTE.58, SO. CARVER (508)866-4526

Relive the golden times of railroading, on our 5 1/ 2 mile train ride through cranberry country. Also, visit the Edaville Museum of New England Heri- tage. Afterward, catch a trolley, ride a fire engine, eat lunch at Cranberry Lake Park, visit our petting zoo or ride our 19th century carousel. It's easy to make a day of it at Edaville.

PLYMOUTH WAX MUSEUM, 16 CARVER ST., PLYMOUTH (617) 746-6468

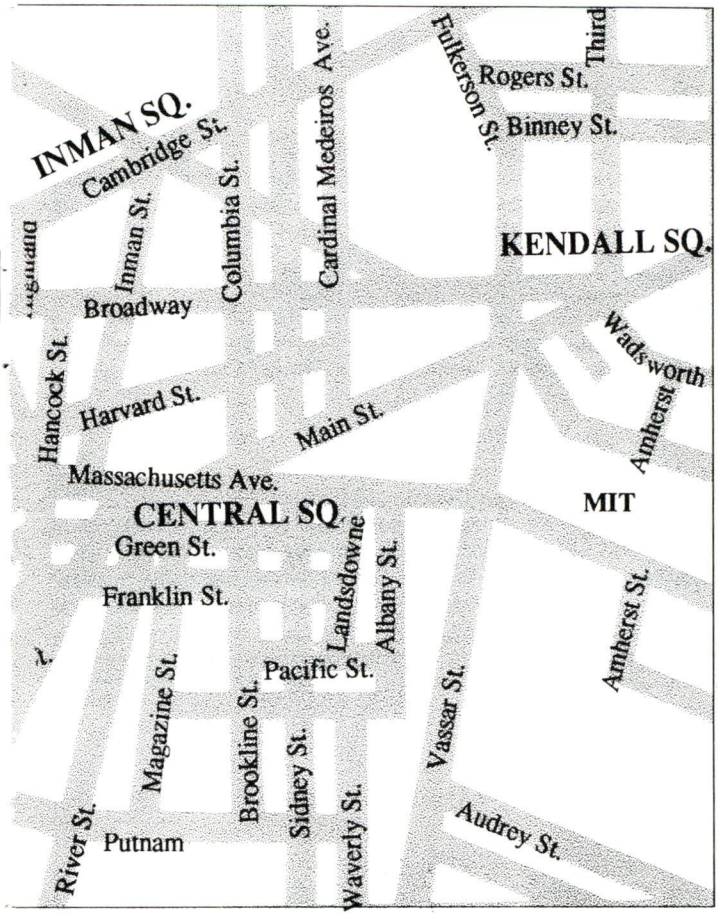
Twenty -six life like scenes portray the Pilgrim story from Scooby, England through the early years of the settlement. Open daily March through December.

PLIMOTH PLANTATION, RTE 3A, PLY- MOUTH.

The living history museum which re-creates life in 17th century Plymouth through three major exhibits: **The Mayflower II,** a full scale repro- duction of the type ship that brought the Pilgrims, where visitors meet the passengers of the 1620's voyage **The 1627 Pilgrim Vil- lage,** where staff portray residents of the early farming community.
And **The Wampanoag Indian Settlement,** where visitors can absorb Native American Culture along the banks of the Eel River.

PLYMOUTH COLONY WINERY, PINE- WOOD ROAD, PLYMOUTH (508) 747- 3334

Plymouth Colony Winery is located in the heart of cranberry country, just a few miles west of historic Plymouth Center off Rte. 44. Plymouth County has been a prime cranberry producing region since colonial days. The Winery produces cranberry and cranberry blended wines using other fruit juices. Visitors to Plymouth Colony Winery will enjoy free wine tasting and a tour of the wine production area. You are also invited to stroll around the bogs Tables are set up on the grounds for you to enjoy a leisurely picnic at the winery.



Strawberry Fair Restaurant

Dine amidst the quaint atmosphere of an authentic New England Farmhouse

Located at the junction of routes 228 & 53

Queen Ann's Corner Norwell (617) 878-7878

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Ethiopian Cuisine

Dining at this Ethiopian restaurant is a real hands on experience.
Open seven days a week,
11:30a.m.to 11:00 p.m.
Take-out Available
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Boston Magazine Boston Globe

One of the Top Ten New Restaurants- USA Today
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Reservations (617) 576-1971

The Whiton House

Our charming old house, built in 1766, offers elegant, yet comfortable setting for Sunday Brunch, Luncheon, or Dinner. Open 7 days, we have beautifully appointed private dining rooms for 6-150, and always serve the same food that won a Best of Boston award.
Conveniently located
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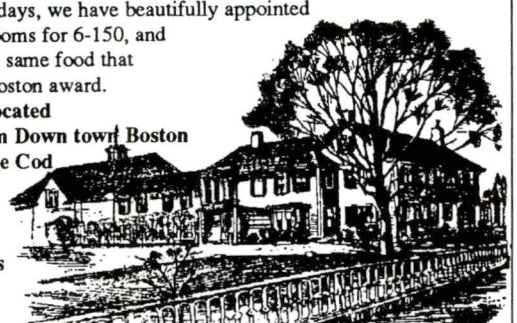
Midway to Cape Cod
One minute off Rt.3, Exit 14.
Casual Lunches
Pub Menu
Outside Patio



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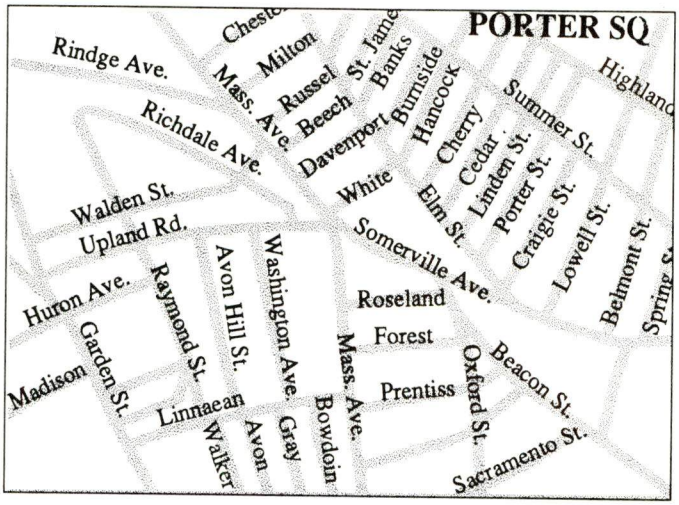
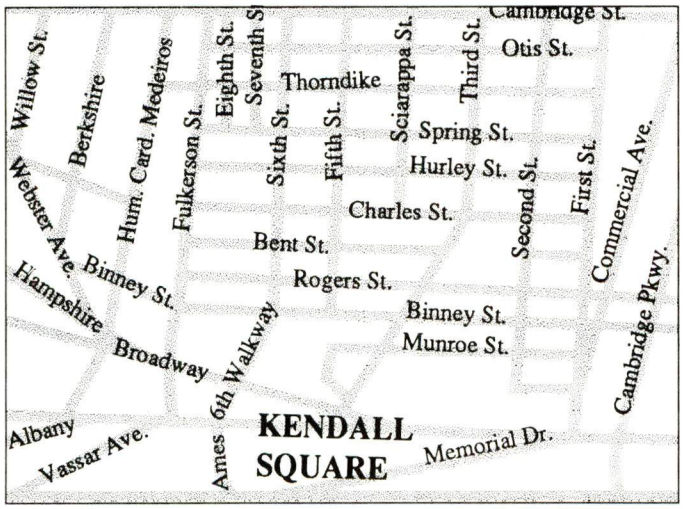
street from the Red Line entrance.Greek, Italian, French and Indian cuisine are just a few choices that a hungry visitor can make in the Porter Square area.



Kendall Square

Kendall Square is the prestigious address for Massachusetts' high tech industry. Where else can a hard-working scientist keep tabs on the latest research action at nearby MIT, and also still be close to downtown Boston just over the river?
This is another area undergoing rapid changes in appearance and character because of the surge in office, condominium and hotel building. It also offers one of the best panoramic views of Boston.



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SOUTH SHORE

southern hospitality

Boston's southern neighbor stretches from Quincy all the way to Cape Cod. The cities and towns that line the 30 mile stretch known as the South Shore offer a rich mixture of attractions for visitors.
Beautiful beaches the length of the South Shore, and many reservations and wildlife sanctuaries offer a peaceful retreat into nature. The colorful history of the region is remembered in the numerous museums and the homes in which famous figures from the Revolutionary period, and as far back as the Mayflower landing, lived.

COHASSET

Located next to Scituate, Cohasset offers a varied list of sightseeing stops. The Captain John Wilson and Caleb Lothrop Houses feature artwork, furnishings and artifacts from bygone days. For shoppers , Cushing Plaza and the quaint Cohasset Village offer a variety of gift alternatives. Be sure to visit the Captain's Walk, a visit to historic homes that includes a route around the edge of Cohasset Harbor. Several historic highlights , includiing several wharves, are featured on the walk. In addition, the South Shore Art Center schedules various shows throughout the year.

HINGHAM

A quiet town located just before Hull, Hingham is home to the Old Ship Church, built in 1681 by ship's carpenters. A wood structure, it is the only 17th century church still standing in Massachusetts and has been in continuous use right up to the present day. Hingham is perhaps best known for the World's End Reservation, a gorgeous 250 acres of open space, shorelines, ravines, coves, woodland marsh and hills. Once part of a so-called " noble private estate," World's End features tree-lined roads that were designed by landscape architect Frederick Law Olmstead, who is best known for his design of the "Emerald Necklace" series of parks in Boston.

NORWOOD

A town of some 30,000, Norwood is only a 30 minute drive from Boston. For those who prefer to remain closer to home, Norwood is contiguous to several golf courses. In the town itself, tennis courts, swimming pools and recreational facilities abound. The Norwwod Historical Society welcomes members interested in the background and lore of the town. For shoppers, Norwood is home to the second largest shopping center in Norfolk County.

NORWELL

The community has a variety of sites of interest. Jacob's Farmhouse is an 18th century farm with a collection of firefighting equipment. Lovers of the outdoors are at home here; the South Shore Natural Science Center features nature trails (including one for the blind) and herb and wheat gardens. The Black Pond Nature Preserve is a gorgeous woodland featuring cedars, beeches, hemlocks, holly, mosses and bog orchid. Wrens , Owls and Hawks are known to visit the area. Due to the fragile nature of the Preserve, visits are by appointment only.

SCITUATE

A beautiful beach community, Scituate is home to the Mann Farmhouse and Historical Museum, a home which dates from the mid-1700's. The Cudworth House, which was built in 1797, is filled with early American antiques, a 250 year old working loom and a barn collection of early tools and farm equipment. Other popular attractions include the Old Oaken Bucket Homestead and the Scituate Light house, which was built in 1811 and

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MARBLEHEAD

Marblehead, founded as a fishing plantation in 1649, later became a summer refuge for wealthy Bostonians. Now it is a thriving year round town famous for yachts and sailing races. Race Week draws boats and people from all over the East Coast. But you don't have to be a sailor to enjoy Old Town, a section on the water with anitque colonials lining narrow streets. Among Old Town's features are antique shops, fine specialty shops and seaside dining. You'll want to visit Abbot Hall, a town hall dating from the 1800's, as well as the William Lee Mansion and the Robert Hooper Mansion.

ACCOMMODATIONS

ESSEX STREET INN, 7 ESSEX STREET, NEWBURYPORT (508) 465-3148 Historical downtown Newburyport. Elegant accommodations, whirlpool baths, fireplaces , AAA approved, corporate discounts, gift certificates available.

THE HARBOR LIGHT INN, 58 WASHINGTON STREET, MARBLE HEAD (617) 631-2186 Located at the corner of Washington and Pearl Streets in the historic district, The Harbor Light Inn is within 15 minutes of Logan International Airport, downtown Boston, and routes 128 and 95. Within walking distance of the harbor, antique shops, art galleries and a wide range of restaurants and specialty shops, perfectly suited for short or extended visits to Marblehead. The inn is also available to corporate clients on a group basis for mid-week seminar/retreat meetings

LINDEN TREE INN, 26 KING ST., ROCKPORT (508) 546-2494. Elegant 1840 Victorian Bed & Breakfast Inn with 18 tastefully decorated rooms, all with private baths. Enjoy view from cupola, relax in guest sitting rooms, savor Penny's Famous Homebaked Continental Breakfast, stroll to beaches, shops, restaurants & galleries.

THE SALEM INN, 7 SUMMER ST., SALEM (508) 741-0680. Enjoy a relaxing stay at The Salem Inn, an elegantly restored Federal mansion in the heart of Salem's historic district, with a secluded garden, brick courtyard and private baths.

SPRAY CLIFF INN BED & BREAKFAST, 25 SPRAY AVENUE, MARBLEHEAD (508) 741-0680 Spacious, elegant rooms in an old English Tudor mansion set high above the Atlantic. Five minutes to old Town Marblehead. Brick terrace, lush flower gardens. Private baths.

DINING

FULL OF BULL RESTAURANT, ROUTE ONE, SOUTHBOUND, SAUGUS, (617) 233-9570,
An informal restaurant specializing in man-sized meals at reasonable prices. Known far and wide for our delicious onion rings, house specialties also include beef tip and seafood dinners, roast beef sandwiches, salads and the largest hamburger in New England. Open 11am-10pm Mon-Sat. Closed Sundays. Take out available. Beer and wine served.

RETAIL

BODY SENSE, THREADNEEDLE ALLEY,NEWBURYPORT, (508) 462-6746.

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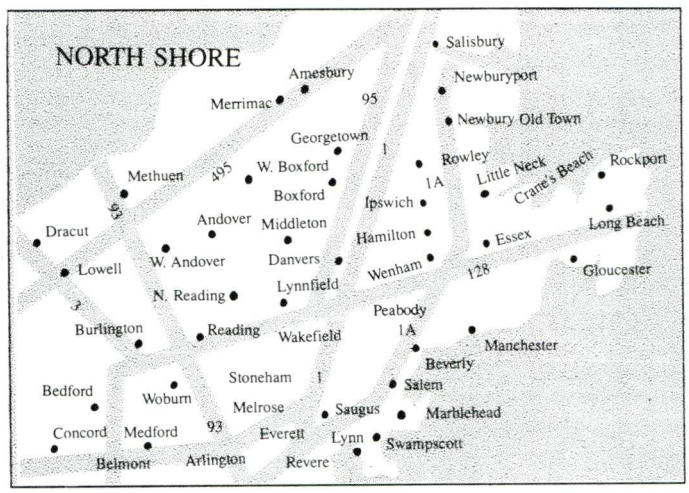
ROUTE 1

Route 1, which runs the length of the East Coast of the United States, has the look and feel of early to mid America in the 1960's.
A busy stretch of highway, Route 1 is home to many dining establishments, shopping malls and motels, most of which appear to have sprung up in the years directly following World War II, and perhaps may have been the truly American look in design.
A leisurely drive along Route 1 reveals many of the kitschy features that make it a unique treasure, a giant cactus, a ship that doubles as a restaurant, batting cages,minature golf courses, a bigger than life South Seas' icon, an ice hockey facility and diners, all of which combine to make Route 1 a popular highway. There is much to do along the built-up highway, whether it be dining, shopping or recreation. Be sure to take a trip along Route 1 for a thoroughly American experience.



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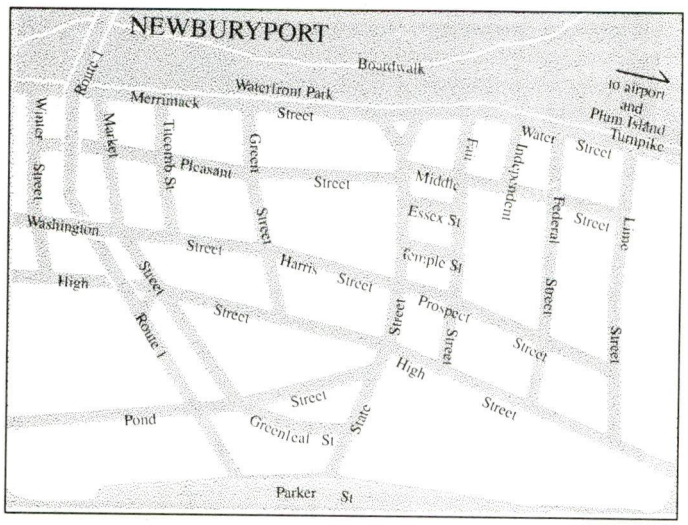
NEWBURYPORT

Newburyport has enjoyed a great renaissance in recent years. A downtown renewal program has improved the area by restoring old homes and the harbor front. Beautiful Federal and Victorian sea captain's homes grace stately High Street. For the savvy shopper, attractive bargains can be discovered in the numerous antique and second-hand shops. And for the novice or experienced fishermen, charter fishing expeditions leave from here often.



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The Salem Inn

7 Summer Street, Salem
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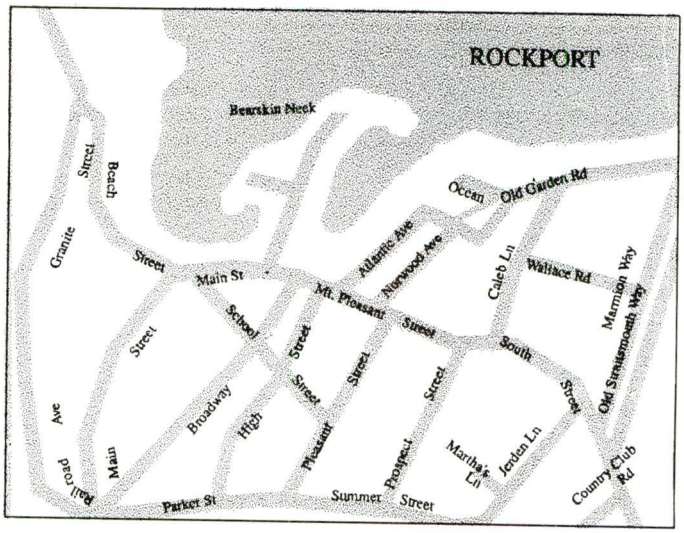
Lovely, relaxing accommodations in an elegantly restored Federal mansion in the heart of Salem's historic district. Secluded garden, brick courtyard. Private baths.

Spray Cliff

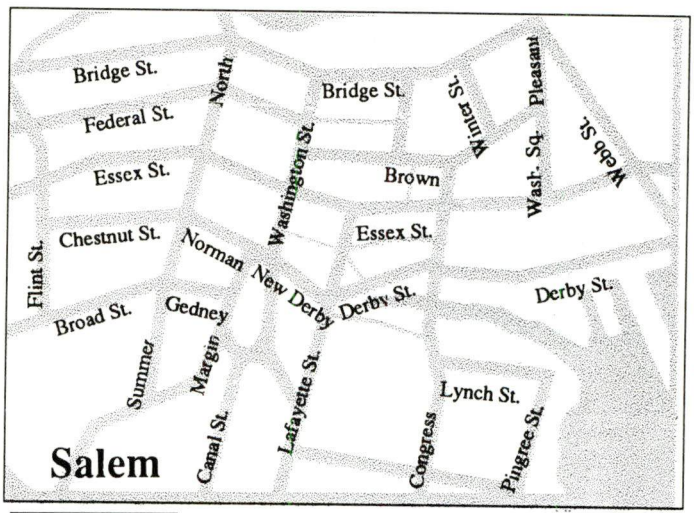
Bed and Breakfast
25 Spray Avenue, Marblehead
(508) 741-0680

Spacious, elegant rooms in an old English Tudor mansion, set high above the Atlantic. Five minutes to old Town Marblehead. Brick terrace, lush flower gardens. Private baths.



ROCKPORT

Rockport, on the eastern edge of Cape Ann, is a great place to spend the summer. If you don't have that much time, you can still enjoy the gorgeous waterfront. Work on your tan or swim at the three beaches right in Sandy Bay, or visit the magnificent rocky beach at the Halibut Point State Park. Take a stroll in the woods to the old granite quarries and you'll see why Rockport has been a mecca for the arts and vacationers for a hundred years. You'll find galleries, museums, inns, and restaurants scattered throughout the town. Bearskin Neck, facing the harbor, has the highest concentration of shops, including the converted fishing shanty known as Motif Number One, which many local artists have used as a subject in their paintings. Whale watching is a highlight, because the summer feeding grounds of humpback, minke, finback and right whales lies directly offshore from Cape Ann at the submerged Jeffreys Ledge and Stellwagen Bank. Theatre, dance, and music light up the night. Check the listings for concerts and recitals at the Bandstand, Hammond Castle and Stillington Hall. Rockport's seven miles of coves, beaches, cliffs and islands are graced by two lighthouses.



SALEM

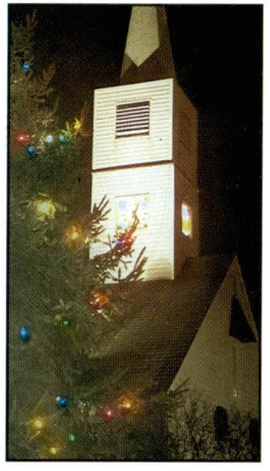
Salem, founded in 1626, was the home of seafarers and traders who prospered by journeying across the pacific. Their voyages took them to China, India, Japan and many of the South Sea Islands. The treasures they brought home are displayed in the Peabody Museum, including a truly amazing variety of objects from the primitive tribes of the South Pacific. Masks, spears, poisoned darts, andboomerangs...even giant, hollow tree-trunks that tribesmen drummed to send messages by night. Salem is also host to the Witch Classic, a series of bicycle races around the Common, which draws world-class competition. The crowd of fans and sports journalists is usually smaller than the throng of bicyclists waiting to race. You can enjoy fine dining at the harborside, where sailboats aretied up to slips. Salem is famous, perhaps infamous, for the witchcraft trials that took place in 1692. All the details of this strange and notorious hysteria are to be found at the Witch House, Witch Museum, Witch Dungeon, and the Essex Institute only a few feet away, or along Derby Street to the north where you'll find a couple of great bistros.

Hours

Open Monday through Saturday, 10 a.m.–5:30 p.m.
Sunday 12 p.m.–5:00 p.m., Open year-round
Extended hours during the summer and holiday season

Special Events

. . . throughout the year. Call or write for our calendar and directory

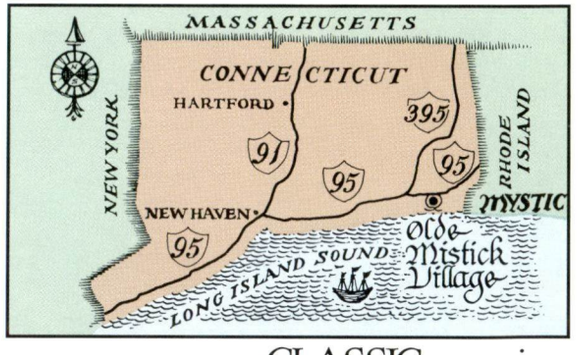


Other Stores & Services

A Visitor Information Center provides maps, lists and information on regional attractions. Other stores and services include a spirits shop, a grocery, a sundries store, two banks, a beauty parlor, laundry, cinemas and a photo service outlet.

Directions

Exit 90 off Interstate 95 • Route 27 and Coogan Boulevard • Mystic, Connecticut



CLASSIConnecticut
The pride of New England.

Other Area Attractions

Mystic Marinelife Aquarium
Mystic Seaport Museum
Mystic Factory Outlets I & II

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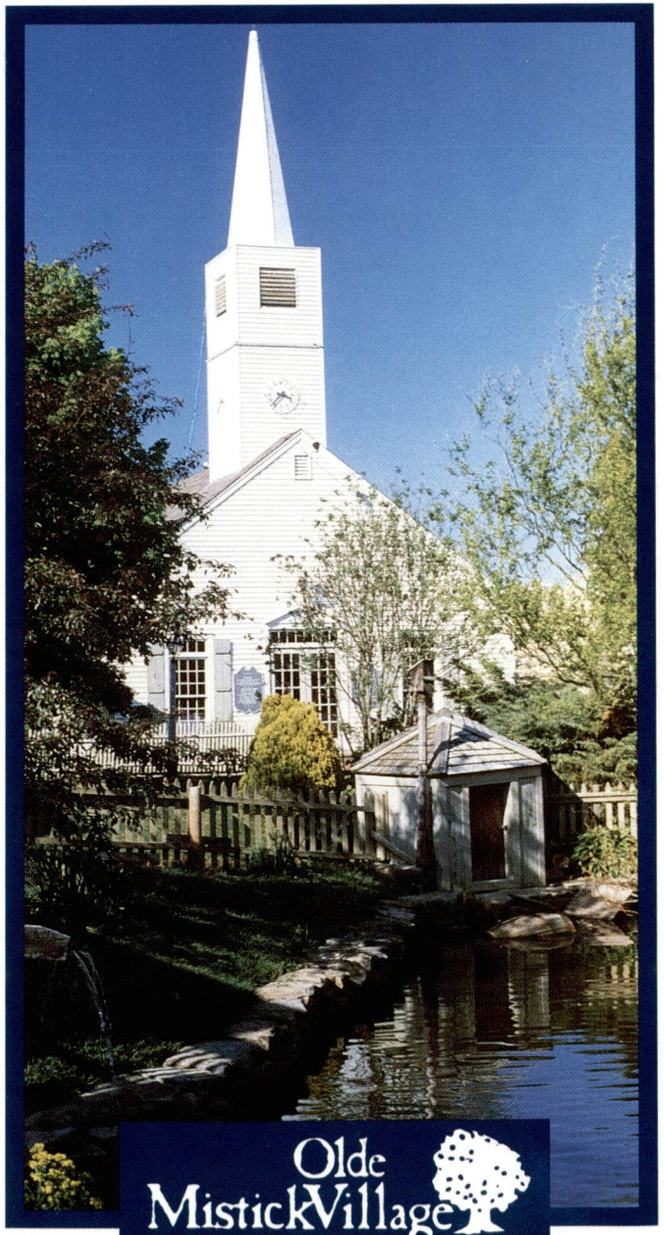
Olde Mistick Village

Delight in Shoppes & Sights *of Yesteryear*



Olde MistickVillage
...where smiles come naturally!

Dear Visitor

Welcome to Olde Mistick Village!

Let us take you back to a tranquil period of life where you can relax and shop in a leisurely way.

Our Early American Village is abundant with picturesque settings of flowers, trees, a pond with ducks and turtles, and a waterwheel. The shopkeepers in our Village have managed to create and decorate their shoppes in a most intriguing way. You will be able to purchase many interesting items such as gifts, clothing and unusual goods from all over the world. A colonial meeting house and Victorian gazebo in which you may enjoy the talents of musicians, dancers and story tellers free of charge will bring back the delightful nostalgia of yesteryear. You will also find several restaurants in our Village ready to accommodate your dining needs.

This unique shopping experience has been created by my twin brother, Jerry G. Olson. It had been the dream of our parents, Martin and Julie Olson, and we are proud that Dad and Mom were with us to see it completed.

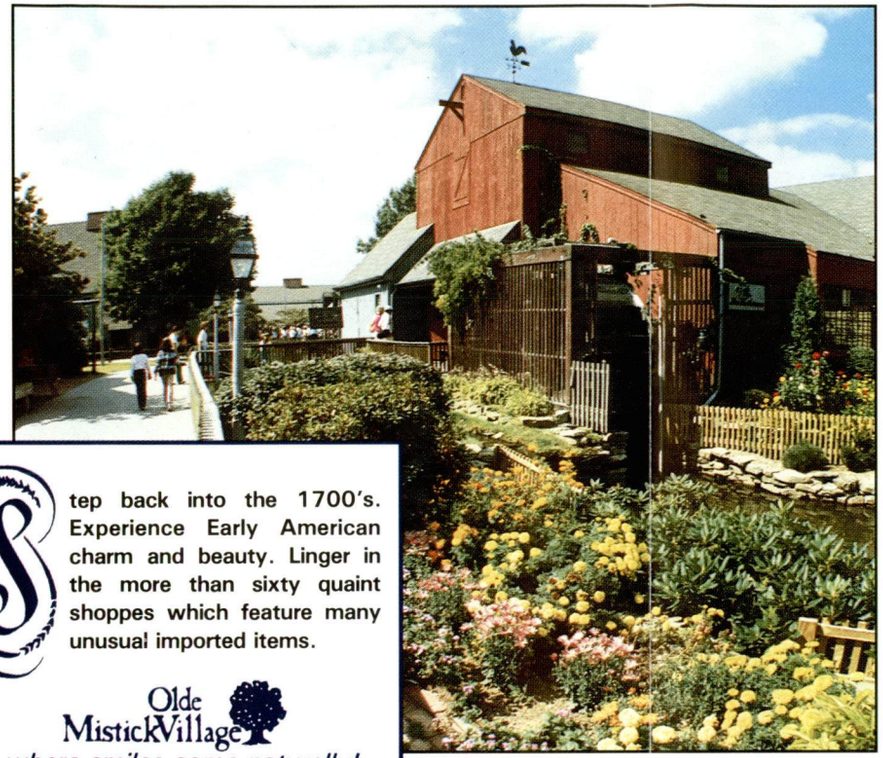
My father came to America from Arendal, Norway as a young man of nineteen, not speaking a word of English. He began his career by building houses and later building shopping centers, thus launching his reputation as one of the finest developers on the East Coast. He truly represented the spirit of private enterprise ... The opportunity to make it is here if you are ready to work hard. My father's life was full with the richness of accomplishments, inspired by a true belief in God.

The family's allegiance to each other and to the Village was dramatized by the dedication of the Meeting House whose plaque reads: "To Mr. and Mr. Martin Olson, whose children gained immeasureably from their guidance, wisdom and principles of living."

Come, spend a relaxing day in our Village. Stroll the beautiful lanes and enjoy shopping in distinctive buildings designed to represent a New England Village of about 1720. In our Village, walkways and restrooms are arranged to accommodate wheel chairs and handicapped people. There are many benches and rest areas to catch your breath, unwind, enjoy the beautiful surroundings and let your mind slip pleasantly back to another era.

We hope that all who stroll the walks of the Village will become as personally attached to its atmosphere as we have in trying to create it.

Joyce Olson Resnikoff



Step back into the 1700's. Experience Early American charm and beauty. Linger in the more than sixty quaint shoppes which feature many unusual imported items.

Olde MistickVillage

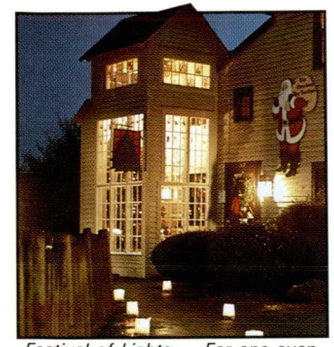
...where smiles come naturally!

Stores

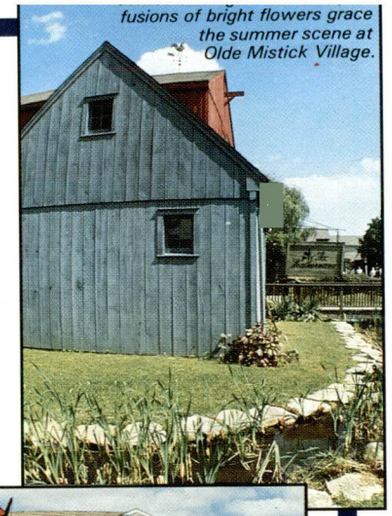
A world apart from the ordinary mall experience, Olde Mistick Village, with its unique collection of shoppes, stores and restaurants, has become a favorite shopping center for local residents as well as the many visitors who come into the Mystic area from around the world.

Gifts & Crafts

Few places offer as many gift shopping opportunities as does Olde Mistick Village. For those searching for that "perfect something" for someone special, or those with a long holiday gift list, or travelers who want a lasting memento of their Mystic trip — these stores provide an outstanding selection. Many one-of-a kind, handmade items are created by local craftsmen. Many other items are imported from throughout the world. A great selection of brand-name gifts is always available at competitive prices.



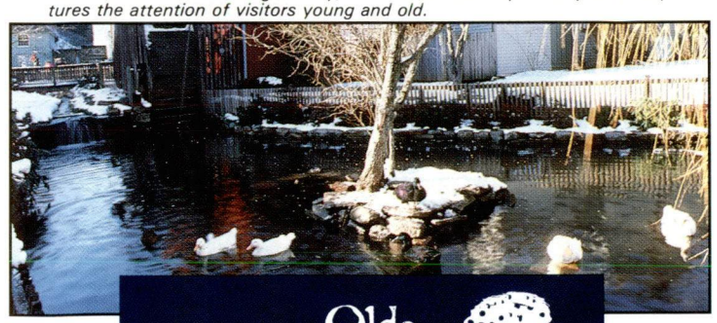
Festival of Lights — For one evening only each December, over 2,000 luminaria line the walkways and as if by magic the Village becomes a place of enchantment.



fusions of bright flowers grace the summer scene at Olde Mistick Village.

Rollicking music, colorful costumes, happy faces at the International Dance Festival held yearly in September. One more reason why a day at Olde Mistick Village is more than simply a day of shopping!

Snow and shadow combine to transform an already picturesque walkway into a scene of bewitching beauty, while in summer a portrait painter captures the attention of visitors young and old.



Restaurants

Good food is a highlight at Olde Mistick Village. From imaginative snacks to full-course meals, each restaurant offers different taste sensations to tempt the locals and tourists, alike. A bakery, candy shoppe and creamery are ready to satisfy a yearning for something sweet. Conveniently located grocery and food specialty stores meet food shopping needs.

Clothing

At Olde Mistick Village, a myriad of clothing stores offers a large selection of sportswear, hand-sewn originals, imported specialties and famous label classics, all in a wide variety of prices. Jewelry, hats and bags abound. Fragrances, boutique items and casual vacation wear make this style center a fashion must.

Olde MistickVillage

P.O. Box 176, Mystic, CT 06355 • (203) 536-4941

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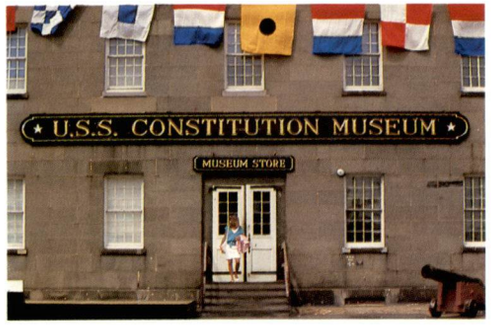
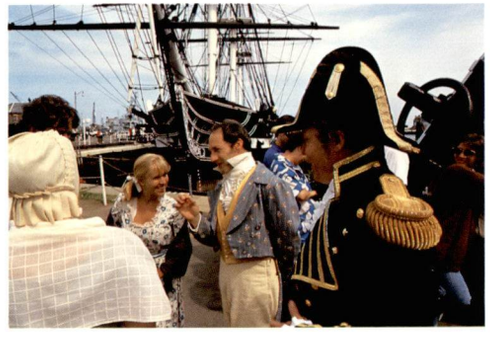


★ **Museum Gift Shop**
The Freedom Trail's largest gift shop features several commemorative items made from USS Constitution wood and copper. A wide selection of scrimshaw, porcelain, models, books, posters, T-shirts, and post cards offers something for everyone with a fondness for New England, the sea, and especially "Old Ironsides."



★ **Membership**
A non-profit educational foundation, the USS Constitution Museum depends upon contributions, memberships, and admission fees to continue its work. The Museum was incorporated in 1972 to "house the treasures of USS Constitution, serve as a resource for scholars, and develop educational programs and exhibits for the general public." For information on "joining the crew" and becoming a member, contact the Museum at (617) 426-1812.

★ **Museum Hours**
Open daily (except Thanksgiving, Christmas & New Year's Day)
Summer: 9–6 p.m.
Winter: 9–4 p.m.
Spring and Fall: 9–5 p.m.

Admission is charged
Children under 6 free.
Group rates available by calling ahead.
♿ The Museum is wheelchair accessible.

Driving Directions
From North or South: Interstate 93 to Boston. Follow signs to Charlestown Navy Yard and USS Constitution.
From West: Rte. 90 (Massachusetts Turnpike) to Interstate 93 North. Follow signs to Charlestown Navy Yard and USS Constitution.
Parking is available

Public Transportation
MBTA Water Shuttle: Frequent service runs daily to and from downtown Boston. Call Boston Harbor Cruises at (617) 227-4320 for detailed schedules.
MBTA Subway: Green or Orange Line to North Station. From there it is a ten minute walk to the Museum. Turn right on Causeway Street, left over Charlestown Bridge, ('Old Ironsides' is visible to the right). Follow the Freedom Trail to USS Constitution and the Museum.
MBTA Buses: Bus Routes 93 and 111 serve the Navy Yard. Call the MBTA at (617) 722-3200 for Subway and Bus schedules and directions.

★ USS Constitution Museum
P.O. Box 1812
Charlestown Navy Yard
Boston, MA 02129
(617) 426-1812

USS Constitution Museum

This brochure is made possible with the support of the Boston National Historical Park and grants from the Boston Safe Deposit and Trust Company, a major subsidiary of The Boston Company, and Liberty Mutual Insurance Group.

Design: Woodworth Associates Photography: Stretch Tiemmler

"Old Ironsides" and the USS Constitution Museum

"Old Ironsides"
USS CONSTITUTION, berthed in the historic Charlestown Navy Yard, is the most frequently visited historic landmark in Boston. Affectionately nicknamed, 'Old Ironsides,' her heroic battles are well-chronicled in American history books, but did you know. . .

★ She is considered the highest technological achievement of the 18th century.

★ She is the oldest commissioned warship afloat in the world today.

★ She flew a full acre of sail, and could sail as fast as today's high performance vessels.

★ She is the property of the United States Navy

USS Constitution Museum
Just yards from the ship stands the USS Constitution Museum, where, after your tour of the famous vessel, you will discover fascinating details of the frigate's past. Discover how she was built, who sailed aboard her and what life at sea was like. The Museum tells the story of Boston's most time-honored landmark. . .

★ Exciting hands-on exhibits invite you to swing in a sailor's hammock, raise a sail, climb a fighting top and turn a ship's wheel.

★ An innovative computer game draws you into a daring escape from a British fleet where *you* command CONSTITUTION. And a colorful video presentation brings the challenges at sea to life.

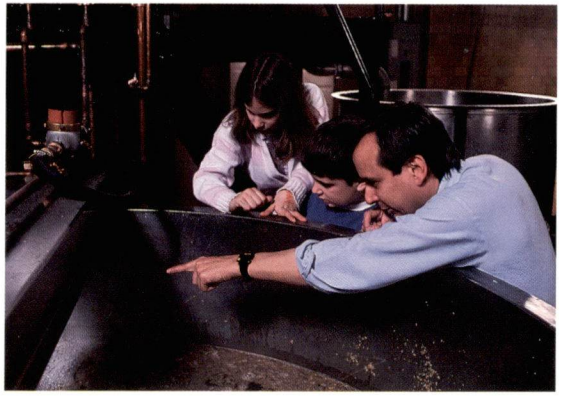
★ A priceless collection of oils, watercolors, sketches, and prints; centuries-old maritime treasures; historic naval documents; and detailed model ships illustrate 200 years of CONSTITUTION's history.

★ Periodically, costumed actors share with you their 19th century seafaring life. Traditional maritime artisans, including coopers, scrimshanders, model makers, 18th century Marines, and nautical knot-tiers demonstrate their crafts at the Museum, bringing America's earliest years into the 20th century.

Come see the Boston Home of

Samuel Adams Lager

Thursdays and Saturdays
at 2:00 pm



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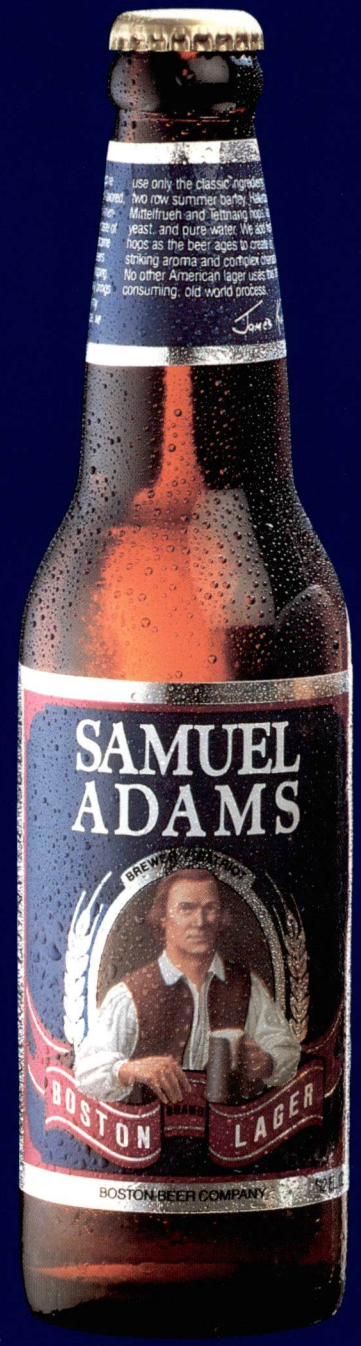

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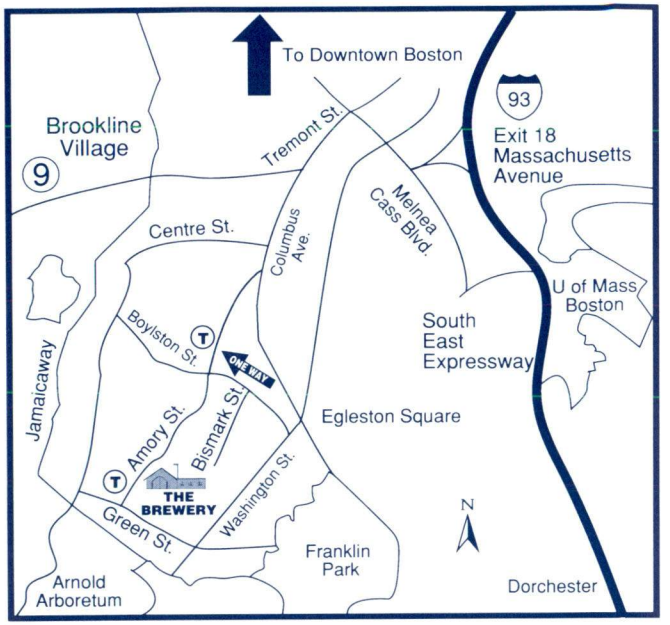
SAMUEL ADAMS LAGER

Tours - Thurs., Sat. at 2 pm

(617) 522-9080



Directions to the Brewery

From the Subway:
Take the Orange Line outbound toward Forest Hills. Exit at the Stoney Brook stop. Above ground take a left onto Boylston Street and go straight for two blocks to Bismark Street. Take a right on Bismark Street at the "Samuel Adams" sign.

Driving:
Take the Expressway I-93 just south of downtown Boston to Exit 18 (Massachusetts Avenue). Bear left off the ramp onto Melnea Cass Blvd. Continue straight on Melnea Cass Blvd. to the 8th stoplight. Then take a left onto Tremont Street. (note: Tremont Street eventually becomes Columbus Ave.) Continue straight on Tremont to the 11th stoplight then take a right onto Washington Street. Take your 4th right onto Boylston Street. Continue straight on Boylston Street for two blocks then take a left on Bismark Street. Watch for the "Samuel Adams" signs.

Dear Friends,

It is my great pleasure to invite you to our Boston Beer Company Brewery, home of Samuel Adams Boston Lager, Boston Lightship and Boston Ale. I am proud to say that when you visit you will see how the Best Beers in America are made, and enjoy a guided tour through the fascinating history and process of brewing.

Samuel Adams, for whom our lager beer is named, was a statesman, a patriot and a brewer. His belief, and ours, was that the best quality beers and ales started with only the classic ingredients, a traditional recipe, and special care and attention. That's why you'll see we use only the finest hops, barley and yeast, and we ferment our beers carefully, batch by batch.

Samuel Adams Boston Lager is proudly served at the White House, and is the only American beer both to pass Germany's strict beer purity law and to be imported and served in West Germany - an honor denied many European beers because of their adjuncts and brewing processes. In fact, we now license and supervise a brewery in Nagold, West Germany to brew Samuel Adams in this beer capital of the world.

I hope you'll spend some time with us to see a demonstration of brewing as my great, great grandfather practiced it and as we still practice it today. We think Samuel Adams would be proud of the beer that carries his name. Please visit us on Thursdays or Saturdays at 2:00 pm.

With best wishes,

James Koch

James Koch
Brewer

For more information, please call (617)522-9080

AWARDS

Jim Koch began brewing Samuel Adams from his great, great grandfather's recipe in 1985. Since that first brew, Samuel Adams has won more awards than any American Beer.

1989 Winner of the Great American Beer Festival

1987 Winner of the Great American Beer Festival (Samuel Adams Festival Lager)

1987 Gold Medal for Best Pilsner in the Professional Panel Blind Tasting Great American Beer Festival

1986 Winner of the Great American Beer Festival

1985 Winner of the Great American Beer Festival

★★★★½

Highest rating for any lager
—World Beer Review (1987)

★★★

Highest rating for an American lager
—Michael Jackson
The Pocket Guide to Beer (1988)

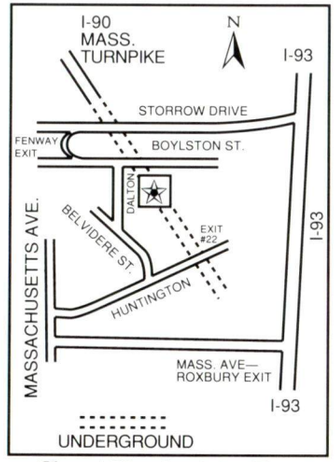
One of the four best amber beers in the world
—The Wine Advocate (1986)

FIRST PLACE
International Beer Judging
Les Amis du Vin
August 1988

★★

Highest rating for an American lager
—A Connoisseur's Guide to the World's Best Beer (1989)

November 19 - 25, 1990
John B. Hynes
Veterans Memorial Convention Center
900 Boylston Street
Boston, Massachusetts
Hours: 10 a.m. - 8 p.m.



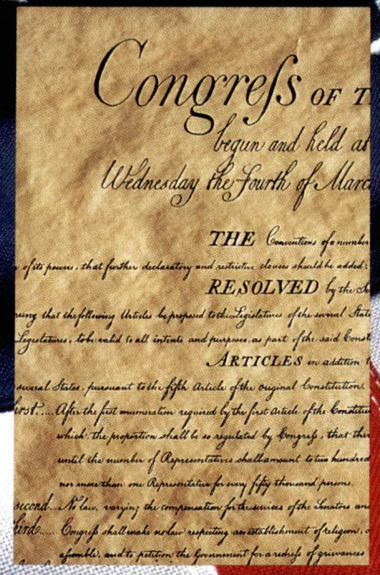
Closed Thanksgiving Day

1791 1991

200TH ANNIVERSARY
THE BILL OF RIGHTS

Tour sponsored by
PHILIP MORRIS COMPANIES INC.
KRAFT GENERAL FOODS
MILLER BREWING COMPANY
PHILIP MORRIS U.S.A.

THE ORIGINAL BILL OF RIGHTS IS COMING TO MASSACHUSETTS!


Congress OF T
begun and held at
Wednesday the Fourth of Marc
THE Conventions of a number
RESOLVED by the
ARTICLES in addition
First:... After the first enumeration required by the first article of the Constitu
Second... No law, varying the compensation for the services of the Senators and
Third..... Congress shall make no law respecting an establishment of religion,
assemble, and to petition the Government for a redress of grievances

November 19 - 25, 1990
John B. Hynes
Veterans Memorial Convention Center
900 Boylston Street
Boston, Massachusetts

An original copy of the Bill of Rights, the first 10 amendments to the United States Constitution, is coming to Massachusetts as part of a 16-month-long national tour sponsored by Philip Morris Companies Inc. to commemorate the 200th anniversary of this historic document.

The free exhibition will include a dramatic presentation of the Bill of Rights parchment plus an exciting multimedia show about the historical development and enduring impact of the Bill of Rights.

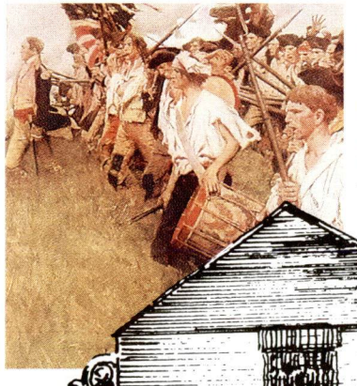
1789.

In 1787, many of the American patriots who had fought for independence from England urged that the United States Constitution be defeated — not because of what they saw, but because of what they didn't see.

George Mason, author of the Virginia Declaration of Rights, told George Washington, "There is no declaration of rights." Thomas Jefferson, then U.S. Minister to France, wrote his friend James Madison of his concern about "the omission of a bill of rights...providing clearly for freedom of religion, freedom of the press, protection against standing armies, and restriction against monopolies."

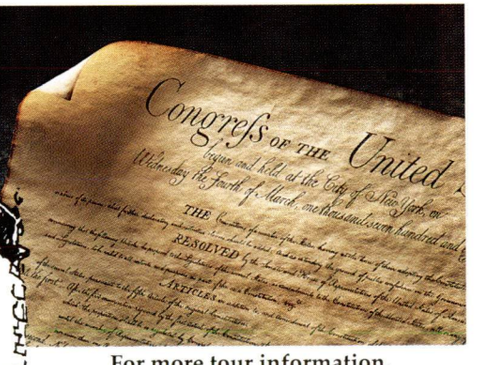
In his first inaugural address, Washington urged the Congress to move swiftly to propose constitutional amendments showing "a reverence for the characteristic rights of freemen..."

Madison, a member of the House of Representatives, introduced a bill of rights, and after two months of joint conferences with the Senate, 12 proposed amendments were sent to the states for ratification. After more than two years, on December 15, 1791 (now known as Bill of Rights Day), Virginia became the 11th and final state needed to ratify articles 3 through 12, and these became the document we now know as America's Bill of Rights.



Through the centuries, the Bill of Rights has survived challenge after challenge, but the freedoms guaranteed to citizens of America by these first 10 amendments have held firm, providing the individual liberties which are such a vital part of the American system of democracy.

Bill of Rights to be exhibited is the state of Virginia's original copy, graciously loaned by the Virginia State Library and Archives for this national tour.

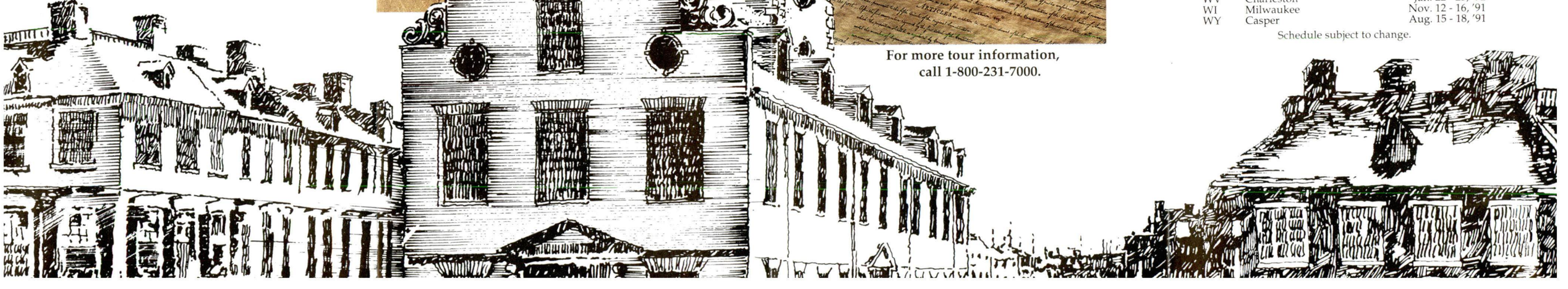


For more tour information, call 1-800-231-7000.

National Tour Schedule

AL	Montgomery	Jan. 20 - 23, '91
AK	Juneau	July 2 - 12, '91
AZ	Phoenix	Apr. 9 - 15, '91
AR	Little Rock	Feb. 20 - 24, '91
CA	Los Angeles	May 7 - 12, '91
CA	San Francisco	Apr. 25 - May 2, '91
CO	Denver	Aug. 29 - Sep. 6, '91
CT	Hartford	Nov. 11 - 15, '90
DE	Dover	Dec. 3 - 6, '90
FL	Tallahassee	Jan. 26 - 30, '91
GA	Marietta	Jan. 3 - 8, '91
HI	Honolulu	May 21 - 28, '91
ID	Boise	July 21 - 24, '91
IL	Chicago	Nov. 19 - 24, '91
IN	Indianapolis	Dec. 11 - 14, '91
IA	Davenport	Oct. 22 - 27, '91
KS	Topeka	Aug. 22 - 25, '91
KY	Louisville	Dec. 3 - 7, '91
LA	Baton Rouge	Feb. 12 - 16, '91
ME	Augusta	Nov. 5 - 8, '90
MD	Baltimore	Dec. 7 - 11, '90
MA	Boston	Nov. 19 - 25, '90
MI	Lansing	Dec. 28, '91 - Jan. 3, '92
MN	St. Paul	Sep. 13 - 19, '91
MS	Jackson	Dec. 18 - 21, '91
MO	Columbia	Nov. 2 - 7, '91
MT	Butte	July 30 - Aug. 3, '91
NE	Lincoln	Sep. 23 - 28, '91
NV	Reno	Apr. 18 - 21, '91
NH	Manchester	Oct. 31 - Nov. 3, '90
NJ	Morristown	Dec. 13 - 17, '90
NM	Santa Fe	Mar. 28 - Apr. 2, '91
NY	Albany	Oct. 23 - 26, '90
NC	Raleigh	Jan. 13 - 16, '91
ND	Bismarck	Oct. 2 - 6, '91
OH	Columbus	Jan. 7 - 11, '92
OK	Oklahoma City	Mar. 16 - 24, '91
OR	Salem	June 19 - 24, '91
PA	Harrisburg	Nov. 28 - Dec. 1, '90
RI	W. Warwick	Oct. 17 - 20, '90
SC	Columbia	Dec. 20 - 23, '90
SD	Sioux Falls	Oct. 10 - 14, '91
TN	Nashville	Feb. 1 - 8, '91
TX	Dallas	Mar. 2 - 5, '91
TX	Houston	Mar. 8 - 12, '91
UT	Salt Lake City	Aug. 6 - 10, '91
VT	Barre	Oct. 11 - 14, '90
VA	Richmond	Feb. 5 - 9, '92
WA	Seattle	Jun. 11 - 15, '91
WV	Charleston	Jan. 22 - 25, '92
WI	Milwaukee	Nov. 12 - 16, '91
WY	Casper	Aug. 15 - 18, '91

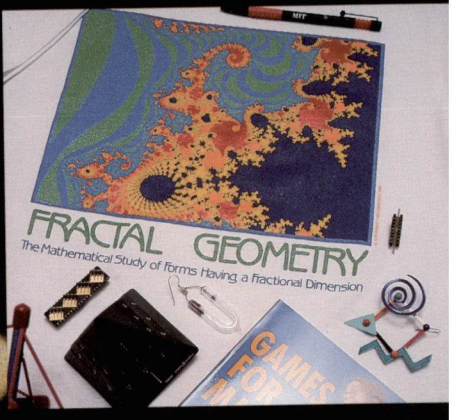
Schedule subject to change.

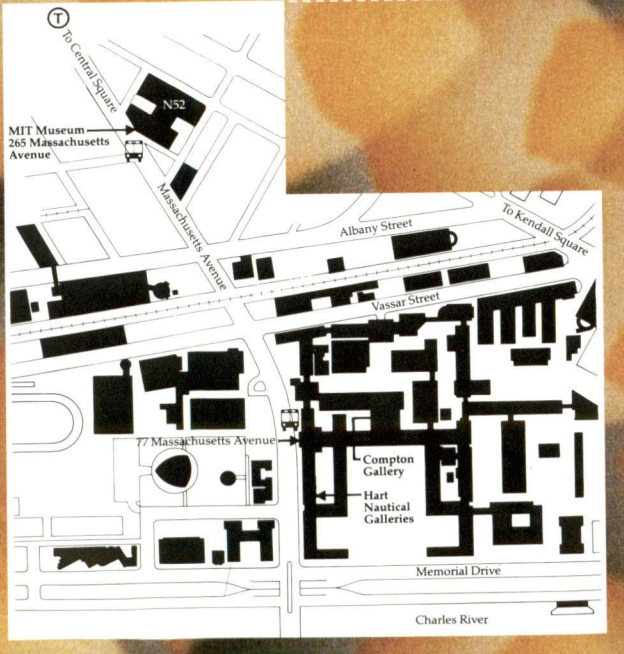


MIT Museum

DISCOVER WHERE ART AND SCIENCE MEET

WHENEVER you visit The MIT Museum, take the opportunity to browse in The MIT Museum Shop - a fascinating emporium of puzzles, games, jewelry, books and technological whimsy to captivate great minds of all ages and interests. Or call 253-4462 for a copy of our latest mail order catalog.



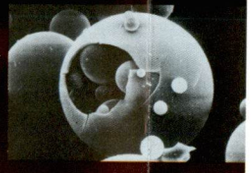


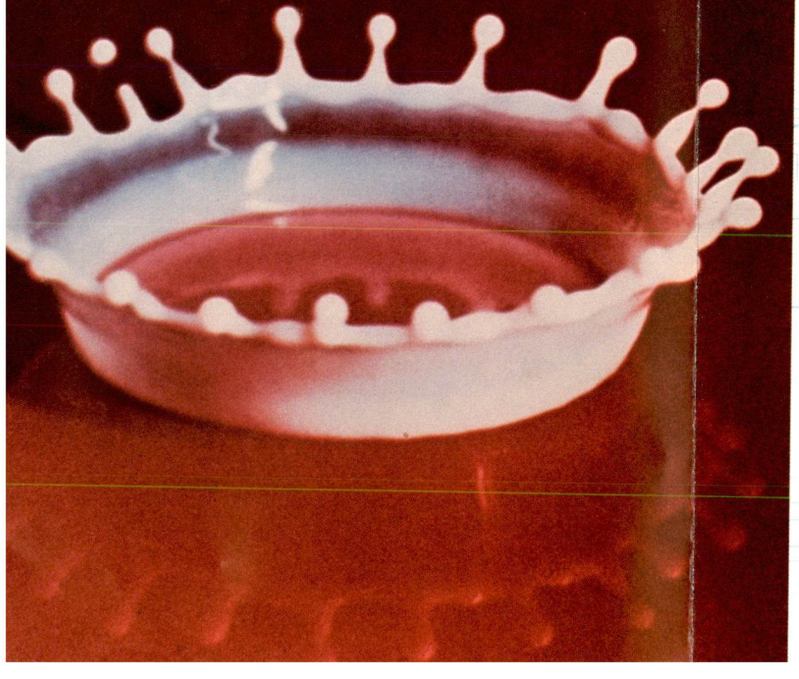
HOW can I reach The MIT Museum?

From Boston or Harvard Square, take the #1 bus to the Necco Candy Company stop. Via subway, take the Red Line to Central and walk down MASS Ave. toward the Boston skyline. The Hart and Compton Galleries are located four blocks closer to the Charles River near the corner of Memorial Drive and MASS Ave.

Accredited by the American Association of Museums

MIT Museum





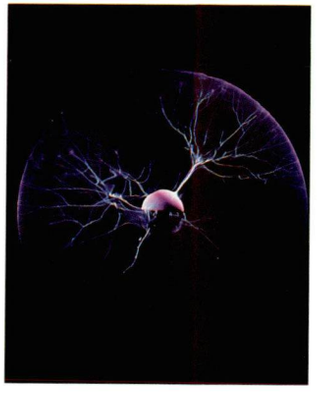
WHAT is The MIT Museum?

The MIT Museum is interactive plasma globes and mathematical sculptures. Holography, photomicrography, and stroboscopy. Architecture, engineering, and computing.

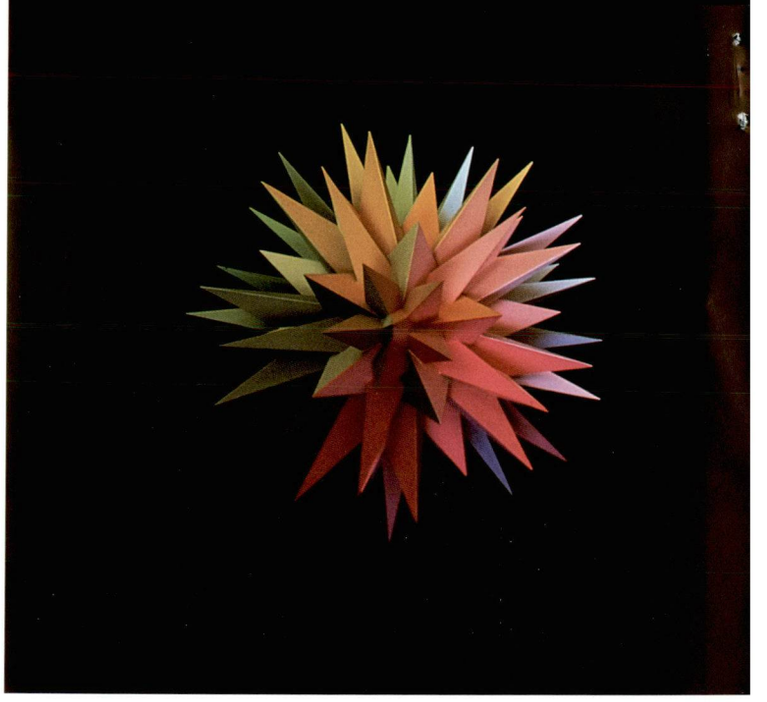
The MIT Museum is an extensive collection of art, artifacts, architectural drawings, and materials documenting significant places, personalities, and events in the history of MIT and its role in 19th and 20th century science and technology.

The MIT Museum is lectures and educational programs which explore the impact of science and technology on our lives.

The MIT Museum is the world-renowned Hart Nautical Collections, ship models, plans, and marine art which document the history of naval architecture, yacht design, and shipbuilding.



The MIT Museum is the Compton Gallery, showcasing exhibits which illustrate a fascinating interaction between art and science.



WHOM should I call for further information?

Current Exhibits 253-4444	Hart Nautical 253-5942	Educational Programs
MIT Research 253-4440	Museum Shop 253-4462	253-4422

WHERE is The MIT Museum?

The MIT Museum main exhibition center is located near Central Square in Cambridge at 265 MASS Ave.	The Compton Gallery is located in Building 10 of the main campus at 77 MASS Ave.	The Hart Nautical Galleries are located in Building 5 of the main campus at 77 MASS Ave.

WHEN can I visit The MIT Museum?

Visit the main exhibition center Tues. - Fri. 9-5 Sat. - Sun. 1-5 Closed Mondays	Compton Gallery Mon. - Fri. 9-5	Hart Nautical Galleries Daily 9-8 pm

DISCOVER WHERE ART AND SCIENCE MEET

WHERE TO CATCH THE ORIGINAL ORANGE and GREEN OLD TOWN TROLLEY

N.E. Aquarium / Faneuil Hall Marketplace
- —Historic North End
- —Old North Church
- —Paul Revere House
- —Faneuil Hall Marketplace
- —Long Wharf / Harbor Cruises

U.S.S. Constitution / "Old Ironsides"
- —Constitution Museum
- —Bunker Hill Monument
- —Bunker Hill Pavillion
- —Historic Charlestown

Boston Common / South Charles & Boylston St.
- —Beginning of Freedom Trail
- —Downtown Crossing
- —Historic Beacon Hill
- —State House
- —Shopping / Filene's
- —Public Garden / Swan Boats

Hynes Convention Center / Sheraton / Hilton
- —Convention Center
- —Mapparium / Christian Science Center

Copley Marriot Hotel
- —Champion Sports Bar
- —Prudential Center Skywalk

Copley Place
- —John Hancock Tower
- —Copley Square
- —Newbury St. / Outdoor Cafes
- —Trinity Church
- —Boston Public Library

Hard Rock Cafe

Park Square
- —Chinatown
- —Nick's Comedy Stop
- —Theatre District

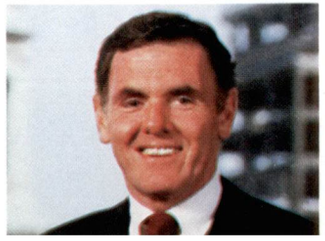
Rowes Wharf
- —Spirit of Boston
- —Lunch Cruise
- —Foster's Rotunda
- —Boston Harbor Hotel

Boston Tea Party Ship / Museum Wharf
- —Tea Party Ship Museum
- —Children's Museum
- —Computer Museum
- —Mystery Cafe at Cheer's Inc.

Welcome to Boston—A liveable city, rich in history and tradition from historic Faneuil Hall—cradle of Liberty, to our thriving waterfront and vital, distinctive neighborhoods.

I hope that during your stay in Boston, you will have the opportunity to take advantage of all that our City has to offer.

Relive Boston on Old Town Trolley Tour of Boston.



It was the best of times—when lusty bucaneers gathered at "Ye Olde Banana Flambé Tavern"; it was the *worst* of times: there was no indoor plumbing.

It was the year of our Lord one thousand seven hundred and seventy five. Mrs. Paul Revere, from just 'round the corner, complained about the wee hours din to no avail. Well, pirates will be pirates.

After the Revolution, number Two Prince Street changed from tavern to door knob factory, to notions nook, to pastry shop and so on until the 1920's when once again it became a speak-easy under its original name:

"Ye Olde Banana Flambé" was the prize money-maker of the bootleg cartel known as *Mobster Fra Diavolo.* Leader of the gang, Vitello Grand Marnier (alias "Vito Schwartz") and his moll, Calamari Luciana (alias "Lucky Loosey"), were never seen without their bodyguards, Salmon Piccata (known as "Sal"), and Pollo G'vanni (known as "Ralph"). The driver of their well known Rolls limousine was Fettucine Alfredo ("Freddie the Fish").

When the Volstead Act was repealled, the mob went their separate ways. "Ralph" inherited the "FLAMBÉ" but reopened it as a restaurant under his family name, "G'VANNI'S." (As you can see it hadn't changed a whole lot since the days when pirates and their wenches were its sole clientele.) "Freddie the Fish" bought three more vehicles and went into partnership with "Ralph", providing FREE limousine service to G'VANNI'S patrons—a tradition that persists to this day.

"Sal" was the only member of the old gang that didn't go straight and he came to a rather bad end.* "Vito" went into the produce business after making an honest woman of "Lucky Loosey." But it was Vito's *son* and namesake who achieved a certain level of immortality when G'VANNI'S elected to feature the following beverage in deference to the old association.

*Sal was sentenced to life imprisonment in the Pastille for non-payment of parking tickets. He remains there in perfect retribution, making the excellent, home-made pasta that has brought G'VANNI'S its deserved fame.

DRINK IT OR WEAR IT!

$3.00 off T-shirt with this map

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Northern Italian Cuisine

American Express, MasterCard, Visa, Diner's Club.

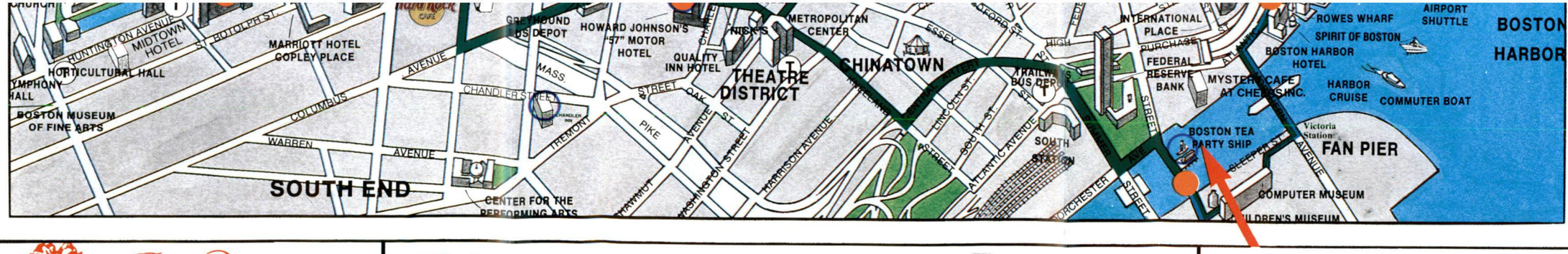
SIGHTSEEING

FREE MAP

OLD TOWN TROLLEY TOURS

Boston
Cambridge
Key West
Miami
San Diego
Washington
Alexandria

Insist on the original ORANGE and GREEN OLD TOWN TROLLEY . . . "BOSTON'S MOST POPULAR TOUR." Native guides will show you over 100 points of interest in our nationally famous fully narrated tour of the "Cradle of Liberty." Stay aboard for the full 90 minute tour or get off at any of our 9 stops convenient to all the major sites. This is BOSTON'S BEST TOUR — WE GUARANTEE IT!



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Open Garden in Summer
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Monday through Saturday

Lunch 12:00–2:30
Dinner 5:30–10:00

Closed Sundays during Summer Months

159 Newbury Street/Boston
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"Boston's #1 Comedy Club — Boston Globe Readers Poll

"The food is terrific... Bravo!"
The TAB

The Theatre District Murders

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Nick's Dinner Theatre. 100 Warrenton St.
Two Minutes from every major downtown hotel!

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The Boston Globe

Call (617) 357 - 6868 for reservations.

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Three or Seven consecutive days of unlimited travel on all MBTA subway and local bus lines. You also receive over $50 worth of discounts on entertainment, attractions and restaurants around Boston.

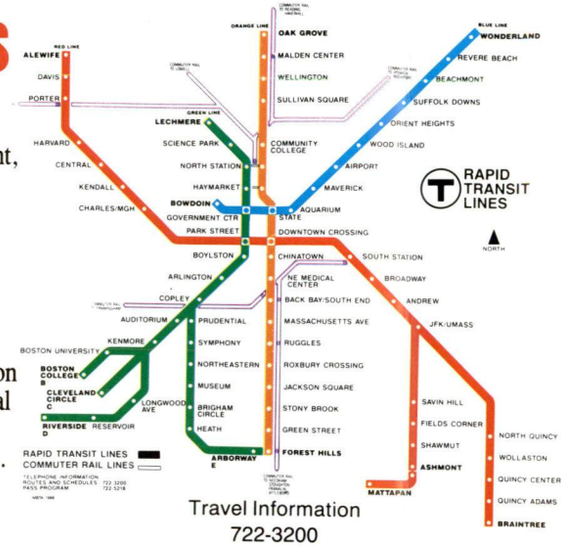
Prices

3 Day – $ 8.00
7 Day – $16.00

PASSPORT

Buy your "Boston Passport" at: Old Town Trolley Ticket Sales Locations, The Boston Visitor Information Centers on the Boston Common and at the Prudential Center, South Station, Back Bay Station, the Bostix Ticket Kiosk at Faneuil Hall and at many area hotels.

For more information and a complete listing of sales outlets call the MBTA at 722-3200 or 1-800-392-6100.



NIGHT ON THE TOWN

STITCHES BOSTON'S BEST COMEDY CLUB 424. 6995

M-80 AN INTIMATE EURO STYLE DANCE CLUB 254. 3939

ZANZIBAR A TROPICAL PARADISE IN THE THEATER DISTRICT
451. 1955

*VENUS DE MILO " BEST NEW NIGHTCLUB" - BOSTON MAGAZINE
421.9595

*CITI BOSTON'S #1 NIGHTCLUB 262. 2424

*AXIS LIVE MUSIC SHOWCASE 262.2437

"The Boston Tea Party" Relive it!

Boston Tea Party Ship

Congress Street Bridge, Boston, Mass. 02210 ©

The Computer Museum

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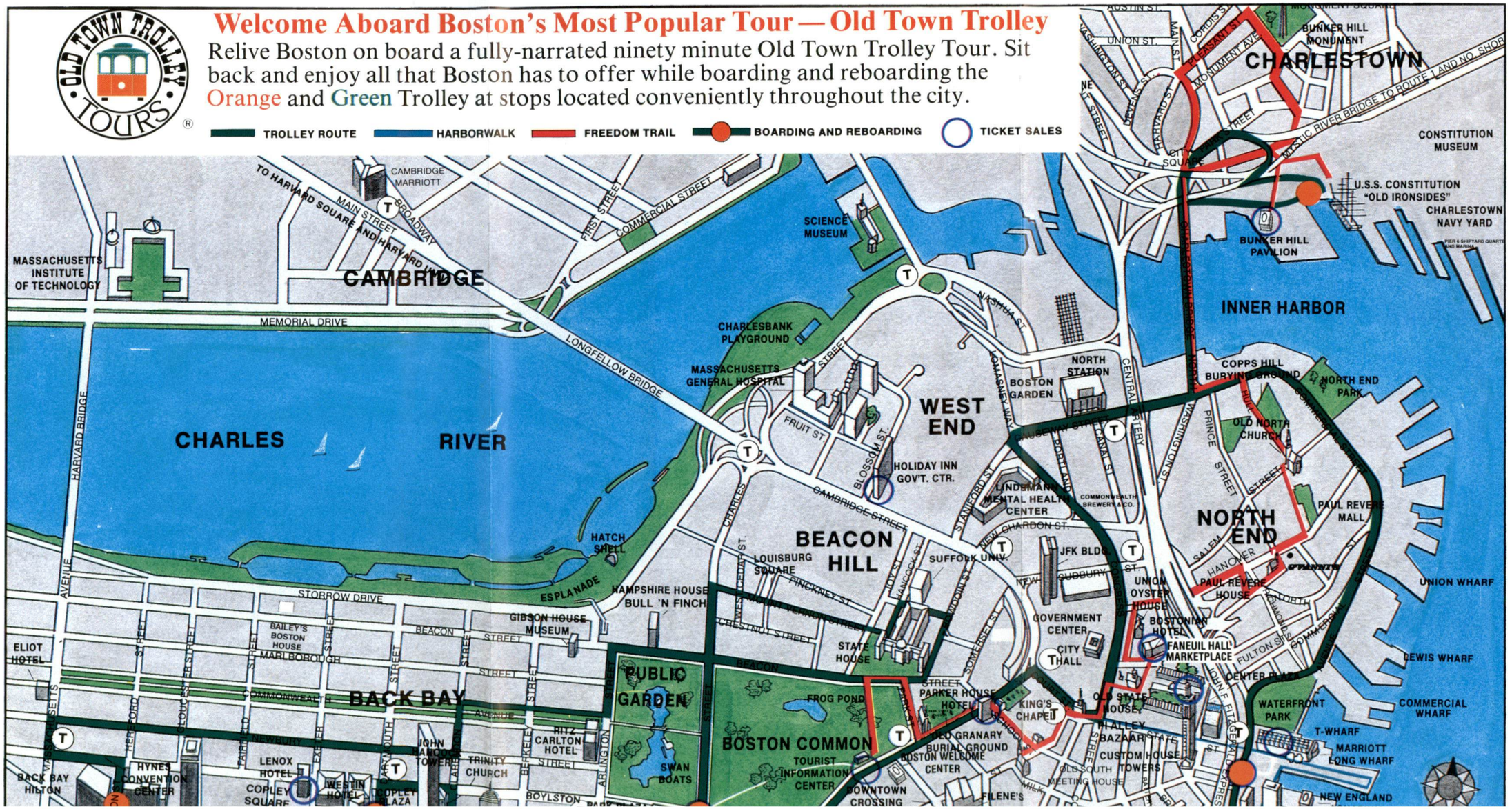
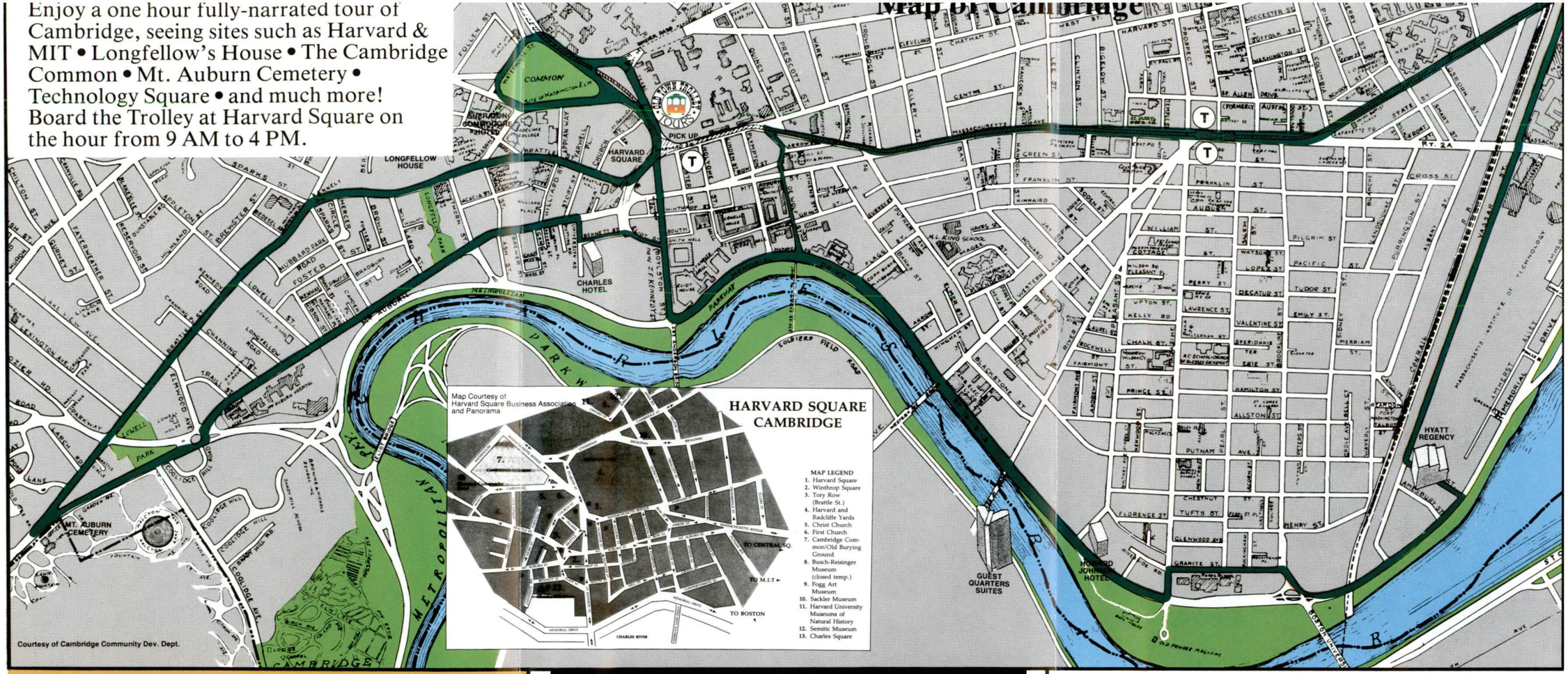


Enjoy a one hour fully-narrated tour of Cambridge, seeing sites such as Harvard & MIT • Longfellow's House • The Cambridge Common • Mt. Auburn Cemetery • Technology Square • and much more! Board the Trolley at Harvard Square on the hour from 9 AM to 4 PM.



Map Courtesy of Harvard Square Business Association and Panorama

HARVARD SQUARE CAMBRIDGE

MAP LEGEND
1. Harvard Square
2. Winthrop Square
3. Tory Row (Brattle St.)
4. Harvard and Radcliffe Yards
5. Christ Church
6. First Church
7. Cambridge Common/Old Burying Ground
8. Busch-Reisinger Museum (closed temp.)
9. Fogg Art Museum
10. Sackler Museum
11. Harvard University Museums of Natural History
12. Semitic Museum
13. Charles Square

TO CENTRAL SQ.
TO M.I.T.
TO BOSTON

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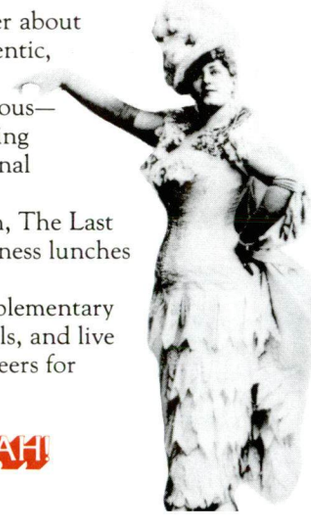
Le Saucier inc.

HIP, HIP, LAST HURRAH!



There's always something to cheer about at The Last Hurrah! From its authentic, turn-of-the-century decor to a menu that's as diverse as it is delicious—an extensive salad bar, award-winning clam chowder, burgers and traditional New England seafood.

In the heart of downtown Boston, The Last Hurrah is ideal for both quick business lunches and casual dinners.

For a fun-filled atmosphere, complementary happy-hour hors d'oeuvres, cocktails, and live entertainment nightly, it's three cheers for The Last Hurrah! Hip, hip. . .

THE LAST HURRAH!
BAR & GRILL

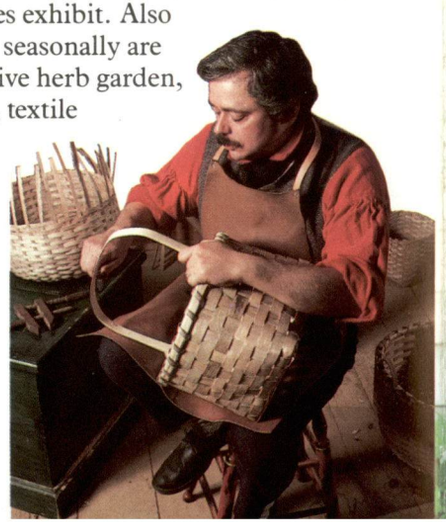
Special Exhibits

Old Sturbridge Village offers a variety of year-round and seasonal exhibits. At the J. Cheney Wells Clock Gallery in the Visitor Center, early American clocks sound on the hour year-round. The collection of over 100 clocks and timepieces emphasizes early American clock craftsmanship and includes wooden works, shelf, banjo, tower, and tall case clocks. Assembled by one of the founders of Old Sturbridge Village, the collection also includes antique clock makers' tools.

At the Folk Art Gallery in the Visitor Center, changing exhibitions of New England country art and decorative art of 1790–1840 are on view.

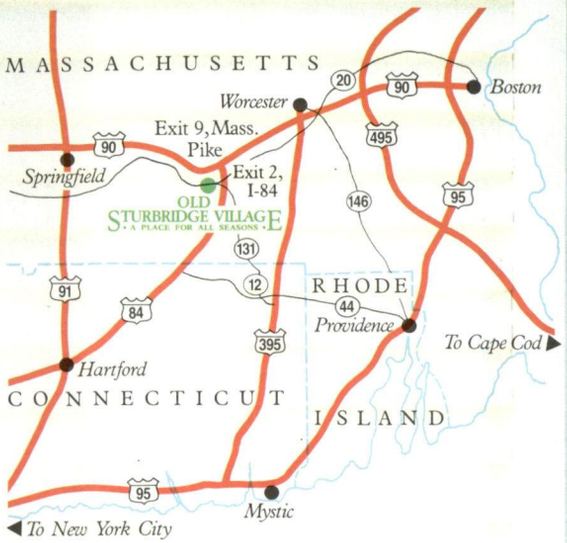
Other galleries of the museum's historical collections are open from May to October. These include a glass exhibit, a collection of firearms and militia accoutrements, and a lighting devices exhibit. Also shown seasonally are an extensive herb garden, cider mill, textile exhibit, and wool dyeing, broom making, and basket making demonstrations.

A captioned orientation slide presentation for visitors is offered year-round in the Visitor Center Theater.



"Worth a Journey"

—Michelin Guide to New England



Old Sturbridge Village is located on Route 20 west in Sturbridge, Massachusetts, one hour west of Boston and three hours northeast of New York City.

By Car: Interstate 84 to Exit 2: (For evening functions after 7 p.m., use Exit 3). Massachusetts Turnpike to Exit 9. Parking is free.

By Bus: Service from Boston, New York, and Hartford to Old Sturbridge Village is provided by Peter Pan Bus Lines. Telephone: 617-426-7838, 212-564-8484, or 203-724-5400.

By Train: Service to Worcester from New York and Boston is provided by Amtrak. Telephone: 800-872-7245.

By Air: Hartford/Springfield: Bradley International; Boston: Logan International; Worcester: Worcester Airport.

Admission: $14.00 for adults, $6.00 for children ages 6-15. Children under age 6 are admitted free. Admission on a second consecutive open day is free. Rates are subject to change. Major credit cards accepted. Group rates available for groups of 20 or more, by advance reservation. Leashed pets welcome.

Hours: Old Sturbridge Village is open daily year-round except Mondays November through April, Christmas, and New Year's days. Call for specific information on hours and activities.

Lodging: Old Sturbridge Village Motor Lodge and Oliver Wight House. For reservations, call 508-347-3327. Smoke-free rooms offered, subject to availability. Accessible rooms are available.

Information Requests: Telephone: 508-347-3362. People who are are deaf can call the Telecommunications Device for the Deaf (TDD) number, 508-347-5383.

1 Old Sturbridge Village Road
Sturbridge, Mass^{tts} 01566
508-347-3362

Accredited by the American Association of Museums

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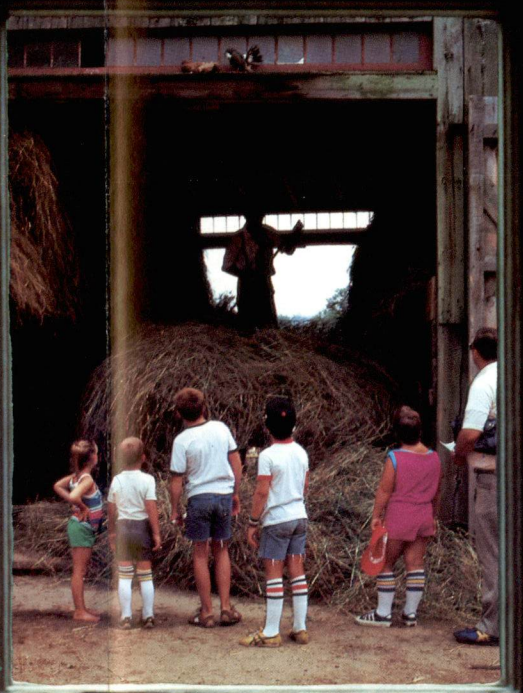
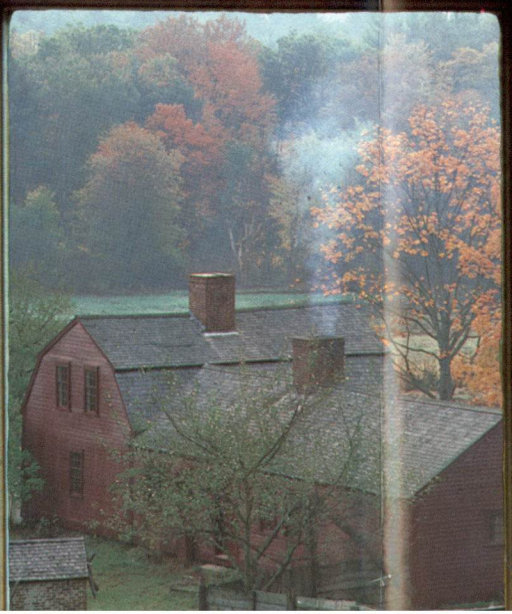
OLD STURBRIDGE VILLAGE

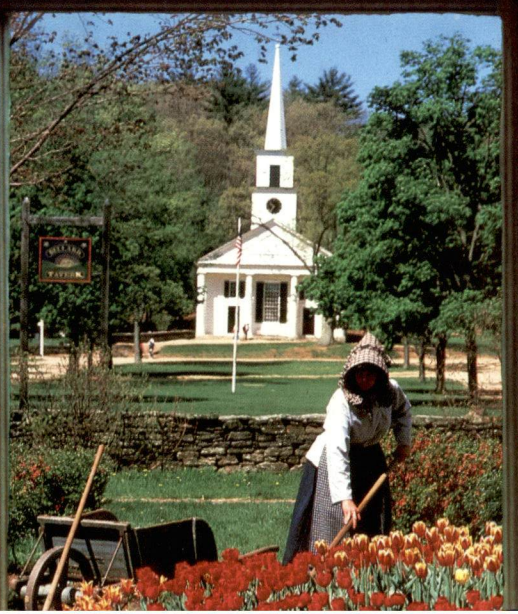
STURBRIDGE MASS^{TTS}

OLD STURBRIDGE VILLAGE

A PLACE FOR ALL SEASONS







History lives at Old Sturbridge Village

A visit to Old Sturbridge Village is an opportunity to turn the clock back over 150 years and experience the life, work, and celebrations of a rural New England community in the early 19th century.

Over 200 acres of rolling landscape, woodlands, gardens, country pathways, a working historical farm, and more than 40 restored buildings are all part of our re-created village. Here, demonstrations of daily tasks and conversations with costumed interpreters will help you to understand early American life.

Come explore the center village homes, shops, businesses, and meetinghouses. Wander the country roads that lead from the center village to the Bixby House, Freeman Farm, and mill neighborhood.

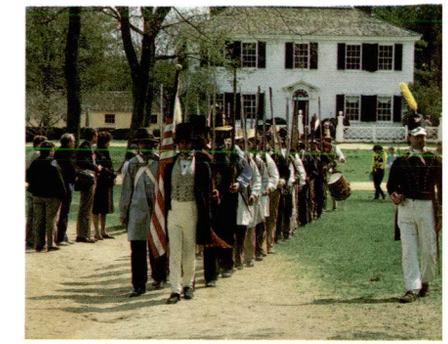
Discover the beginnings of industrialization at our up-and-down Sawmill, where waterpowered machinery saws logs into boards. While in the mill neighborhood, stop by the Bixby House and the Blacksmith Shop and see how the family of a farmer and blacksmith lived and worked in the early 19th century. Talk with the women of the house as they braid straw for hats and visit the blacksmith as he carries on his trade in the Blacksmith Shop across the road.

At the Freeman Farm, see the most typical way of life for people in communities like the one represented by Old Sturbridge Village. Here, the seasonal rhythms of life in the 1830s are very evident. From the birth of lambs and calves each spring to the hard work of preparing for the long New England winter, life at the Farm cycles with the change of the seasons.

The sights, sounds, and smells of 1830s New England will greet you each step of the way on your visit through the Village. The Center Meetinghouse standing proudly at the head of the Village Common, the sound of an oxen-drawn cart trundling along a country pathway, and the fragrance of hearth-baked breads and pies will each help you to experience Village life.

Old Sturbridge Village has something for everyone of every age. Whether your interest is history, antiques, family relaxation and education, or respite from life's hectic pace, you will find something special at the Village.

In addition to our restored buildings and re-created landscape, we offer dining in the Bullard Tavern, picnic areas, an outstanding Museum Gift Shop and New England Bookstore, and lodging at the Old Sturbridge Village Motor Lodge and Oliver Wight House. Camping areas are nearby.

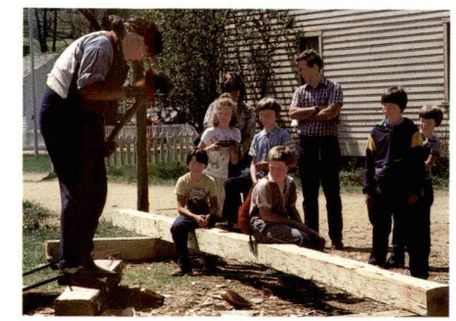


Re-creations of events and celebrations of the early 19th century, including an 1830s Fourth of July and a traditional Thanksgiving celebration, are all part of the ever-changing Village experience. Whether you plan to spend a day or a weekend, there is always something new to do and see at the Village.

Many visitors come back several times to enjoy the scenery and events each season offers and to participate in the special programs, seminars, and hands-on activities for adults and children.

When you visit Old Sturbridge Village, we suggest you dress comfortably. Keep in mind that you will be both inside and out, and walking on unpaved pathways. We also encourage you to bring your camera.

Memberships in the Friends of Old Sturbridge Village are available for visitors who want to get to know the Village better. Annual membership benefits include complimentary admission for unlimited return visits to Old Sturbridge Village, a quarterly magazine, and discounts in the museum shops and for some special programs.

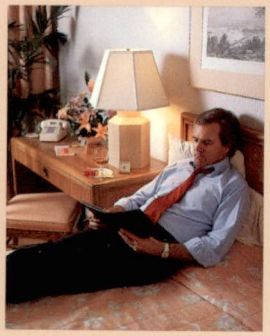


Old Sturbridge Village was first opened to the public in 1946. The largest living history museum in the Northeast, the Village is a nonprofit, educational institution whose daily operating expenses are met through admissions, grants, memberships, gift-shop sales, and gifts from corporations and individuals. For more information on the Village, our programs, or special events, write us at Old Sturbridge Village, Department M & C, 1 Old Sturbridge Village Road, Sturbridge, MA 01566, or call 508-347-3362.

Marriott
HOTELS·RESORTS

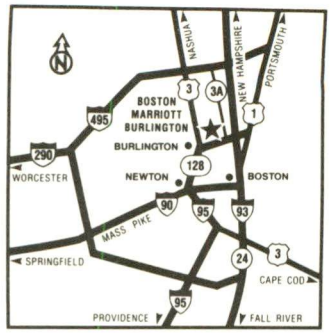
Boston Marriott Burlington

Burlington, Massachusetts



BOSTON
Marriott
BURLINGTON

Routes 128 and 3A
Burlington, Massachusetts 01803
(617) 229-6565
FAX: (617) 229-7973



DIRECTIONS

From Logan Int'l. Airport: take I-93 North to Route 128 South (I-95 South) to exit 33B. Straight through traffic light, hotel is on left.

LOCATION

On the northern section of Highway 128 at Exit 33B. Located 25 minutes from Logan International Airport and 20 minutes north of downtown Boston, in the heart of major national and international high-technology corporations.

TRANSPORTATION

Commercial limousine service to Logan International Airport. Auto rentals and taxis also available. Helicopter service available.

419 GUEST ROOMS & SUITES

Individual climate control, color TV with in-room pay movies and free HBO, ESPN, CNN and cable, AM/FM radio, alarm clock, telephone message light. Concierge Level with private lounge. Accessible rooms available.

RESTAURANTS/ LOUNGES

Foxglove, an upscale family restaurant, serving three meals daily, including a spectacular Sunday breakfast buffet. *Champlain's,* wine specialty restaurant, serving classic continental cuisine. *Diamond's Lounge,* an action lounge with entertainment and dancing.

RECREATIONAL FACILITIES

Indoor and seasonal outdoor pools, health club, whirlpool, saunas, activity court, jogging trail with exercise par course, game room. Access to nearby racquetball, handball and tennis courts.

SHOPS/ SERVICES

Gift shop, room service, auto rental, guest laundry, free parking, travel agency.

SPECIAL PLANS

Escape Plan, Honeymoon Plan, Two for Breakfast™, and Family Plan.

PLACES TO SEE/ THINGS TO DO

Concord-Lexington, White Mountains in New Hampshire, Charles River, historical Boston, Harvard, MIT, Bentley, Lahey Clinic.

For details, rates, and reservations, call direct: (617) 229-6565, your travel professional, or toll-free in the United States and Canada: 800-228-9290.

ALPHABETICAL LISTING OF HOTELS

HOTEL	TIME	ROUTE
Bedford Stouffer	See Concierge	North
Braintree Days Inn	8:50 AM	South
Braintree H. J. Motor Lodge	8:50 AM	South
Braintree Sheraton-Tara	8:50 AM	South
Burlington Days Inn	8:45 AM	North
Burlington H. J. Motor Lodge	8:45 AM	North
Burlington Marriott	8:50 AM	North
Dedham Comfort Inn	8:20 AM	South
Dedham Hilton	8:25 AM	South
Dedham Holiday Inn	8:20 AM	South
Framingham Comfort Inn	8:30 AM	West
Framingham Days Inn	8:40 AM	West
Framingham H. J. Motor Lodge	8:40 AM	West
Framingham Red Roof	8:55 AM	West
Framingham Sheraton-Tara	8:20 AM	West
Lexington Days Inn	8:35 AM	North
Lexington Sheraton-Tara	8:30 AM	North
Marlboro Holiday Inn	8:00 AM	West
Marlboro Park West Hotel & Club	8:00 AM	West
Marlboro Quality Suites Hotel	8:00 AM	West
Marlboro Best Western Royal Plaza	8:00 AM	West
Natick Hilton	8:50 AM	West
Natick Holiday Inn Crowne Plaza	8:40 AM	West
Natick Travelodge	8:45 AM	West
Needham Sheraton	8:00 AM	South
Newton Days Inn	8:10 AM	North
Newton Marriott	8:15 AM	North
Randolph Holiday Inn	8:40 AM	South
Southborough Red Roof	8:10 AM	West
Waltham Best Western East	8:25 AM	North
Waltham Best Western TLC	8:25 AM	North
Waltham Guest Quarters	8:25 AM	North
Waltham Quality Inn	8:25 AM	North
Waltham Vista Hotel	8:25 AM	North
Westborough Marriott	8:10 AM	West
Woburn Days Inn	8:55 AM	North
Woburn H. J. Motor Lodge	8:55 AM	North
Woburn Inn	8:55 AM	North
Woburn Ramada Inn	8:50 AM	North
Woburn Radisson	8:55 AM	North
Woburn Susse Chalet	8:55 AM	North

Responsibility: Boston Tours, Inc. acts as agent in transportation, accommodations, sightseeing, and all other services. Boston Tours, Inc. assumes no liability or responsibility for injury, damage, delay, or accident due to default of any other person or for conditions beyond their control. Boston Tours, Inc. reserves the right to change itinerary as conditions warrant. Boston Tours, Inc. reserves the right to cancel any tour before departure.

BOSTON-BY-NIGHT

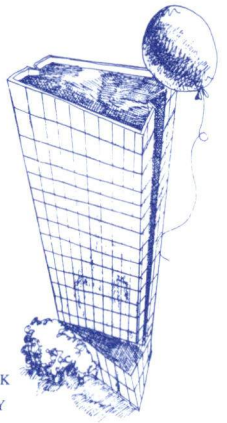
For Training Centers and Small Corporate Groups

Featuring a 2-hour stop at
Quincy Marketplace/Faneuil Hall

Our evening tour features historical commentary as we pass most of the important landmarks of Boston: the Victorian Back Bay, Beacon Hill, and the Freedom Trail, including the State House, Boston Common, Boston Massacre Site, Chinatown, and much more. After this historic overview, we will travel to the Quincy Marketplace/Faneuil Hall area for approximately 2 hours, then travel back to your departure point.

- Available year round
- Arrangements 24 hours in advance
- Minimum 8 adults per bus

Adults $21.00 each.
Please pay driver at the end of the tour.
Tour approximately 4 hours.
ALL ADMISSIONS INCLUDED



JOHN HANCOCK OBSERVATORY

CORPORATE TRANSPORTATION

Boston Tours offers air-conditioned 19-passenger coaches for your local touring or transportation needs. We welcome all requests for unscheduled tours or transmittals.

Front cover illustration by Paul Naughton: Statue of Samuel Adams by Anne Whitney (1821–1915). On the tour, you will see other artists' and architects' creations, such as Charles Bulfinch, I. M. Pei, Henry Hobson Richardson, Daniel Chester French, Cyrus Dallin, and many others.

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BOSTON SIGHTSEEING TOURS

1990 SEASON

SAM ADAMS STATUE
Dock Square, Boston

Paul Naughton

RESERVATIONS REQUIRED
617-899-1454
12 NOON—9:30 P.M.

Friends, Roamers, and Weary Travelers . . .

WELCOME to the historic Boston area. Travel with us as we visit Boston, Charlestown, and Cambridge. Relive three centures of history and learn of the Puritans, revolutionaries, immigrants, presidents, Pequots, and politicians. Avoid the notorious driving habits of Bostonians by riding in the relaxing comfort of a 19-passenger air-conditioned coach. Join us for a personalized tour with full historic and cultural commentary.

RESERVATIONS REQUIRED
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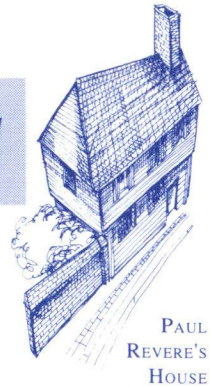
RESERVATION hours 12 NOON to 9:30 P.M. Office hours 7:15 A.M. to 9:30 P.M. If plans change, a cancellation call would be appreciated. When making reservations, please give the following information:

1. Tour name
2. Individual or group name
3. *Exact* number of seats, *including* children's ages
4. Hotel and room number, or where you are staying
5. Departure point

RESERVATIONS ARE TAKEN ONE DAY IN ADVANCE ONLY.



PAUL REVERE'S HOUSE

SPECIAL NOTES

- Eight adult passengers required before any tour route will operate.
- There may be a 15-minute wait to board U.S.S. Constitution.
- For passengers picked up in Dedham, Needham, and the West Route, an additional 15 minutes may be required at the end of the day.
- If you are not staying at one of the listed hotels, we will direct you to the nearest pickup location.

ALL-DAY BOSTON TOUR

Including Cambridge

Visit and see virtually every important landmark Boston offers. *Board* "Old Ironsides" (U.S.S. Constitution). *Visit* the Old North Church. (A ten-minute walk, including a hill, will be necessary to visit the Church.) Travel along Boston's Waterfront near the North End. *Visit* Quincy Marketplace and Faneuil Hall during a 1-1/2 hour lunch and shopping period. Along the Freedom Trail, pass by the site of the Boston Massacre, Old Granary Burial Ground, Boston Common, the golden-domed State House, and King's Chapel. Travel down Beacon Hill by the Public Gardens, the Victorian Back Bay, and Symphony Hall. *Visit* the Christian Science Mapparium, cross the Charles River to Cambridge, pass by sections of Harvard University, through Harvard Square, and by the home of Henry Wadsworth Longfellow, before returning to your departure point. (West route does see sections of Harvard University, but does not pass by Harvard Square or Longfellow's House.)

SCHEDULES

NORTH ROUTE

Newton Days Inn	8:10 A.M.
Newton Marriott	8:15 A.M.
Waltham Quality Inn	8.25 A.M.
Waltham Best Western T.L.C.	8:25 A.M.
Waltham Best Western East	8:25 A.M.
Waltham Guest Quarters	8:25 A.M.
Waltham Vista Hotel	8:25 A.M.
Lexington Sheraton-Tara	8:30 A.M.
Lexington Days Inn	8:35 A.M.
Bedford Stouffer	See Concierge
Burlington Days Inn	8:45 A.M.
Burlington Howard Johnson's Motor Lodge	8:45 A.M.
Burlington Marriott	8:50 A.M.
Woburn Ramada	8:50 A.M.
Woburn Inn	8:55 A.M.
Woburn Days Inn	8:55 A.M.
Woburn Susse Chalet	8:55 A.M.
Woburn Radisson	8:55 A.M.
Woburn Howard Johnson's Motor Lodge	8:55 A.M.

SCHEDULES

SOUTH ROUTE

Needham Sheraton	8:00 A.M.
Dedham Holiday Inn	8:20 A.M.
Dedham Comfort Inn	8:20 A.M.
Dedham Hilton	8:25 A.M.
Randolph Holiday Inn	8:40 A.M.
Braintree Sheraton-Tara	8:50 A.M.
Braintree Howard Johnson's Motor Lodge	8:50 A.M.
Braintree Days Inn	8:50 A.M.

WEST ROUTE

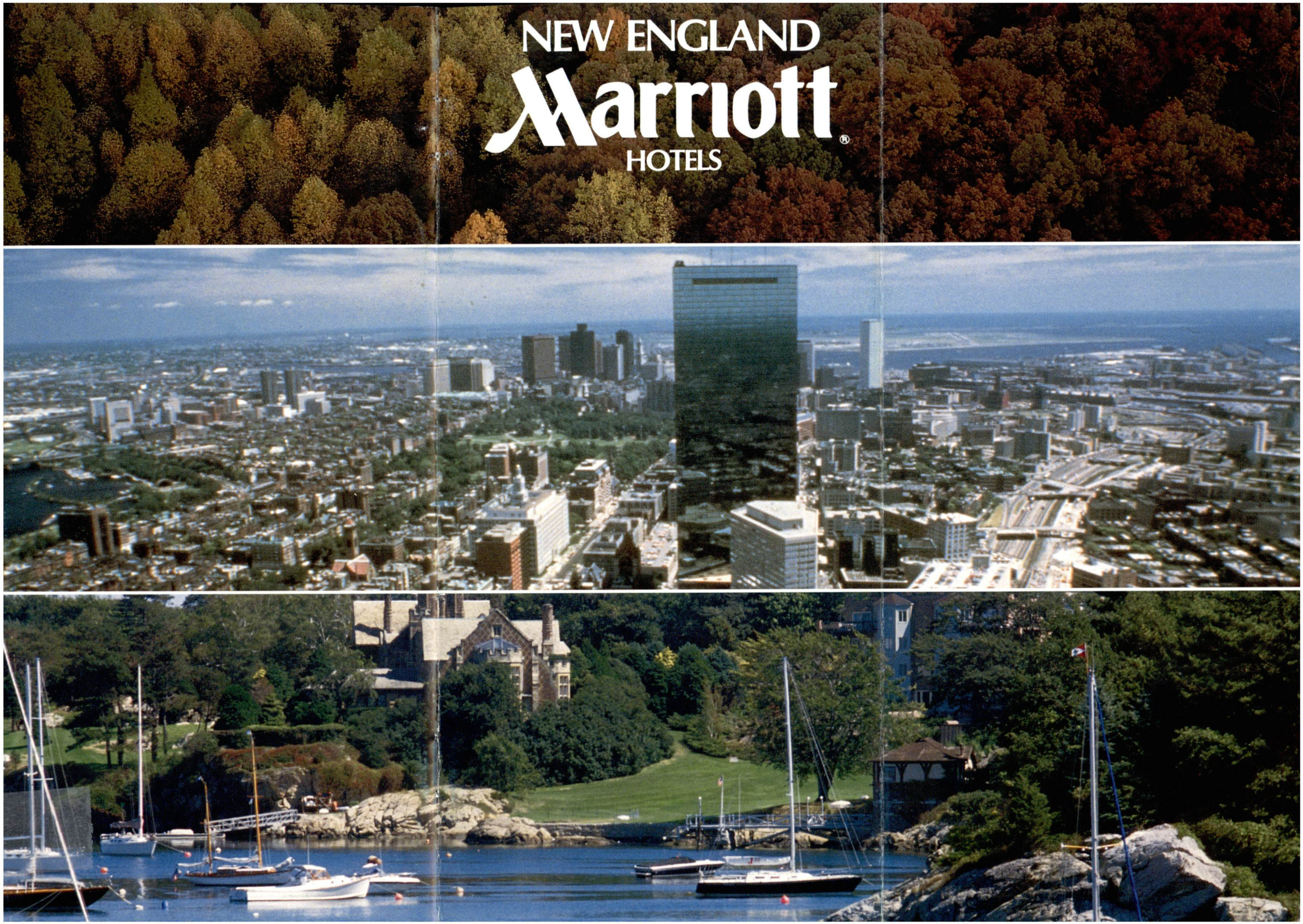
Marlboro Best Western Royal Plaza	8:00 A.M.
Marlboro Park West Hotel & Club	8:00 A.M.
Marlboro Quality Suites Hotel	8:00 A.M.
Marlboro Holiday Inn	8:00 A.M.
Southborough Red Roof	8:10 A.M.
Westborough Marriott	8:10 A.M.
Framingham Sheraton-Tara	8:20 A.M.
Framingham Comfort Inn	8:30 A.M.
Framingham Treadway	8:40 A.M.
Framingham Howard Johnson's Motor Lodge	8:40 A.M.
Framingham Days Inn	8:40 A.M.
Natick Holiday Inn Crowne Plaza	8:40 A.M.
Natick Travelodge	8:45 A.M.
Natick Hilton	8:50 A.M.
Framingham Red Roof	8:55 A.M.

On all regularly scheduled tours, the number of hotel pickups may range between 4 and 6.

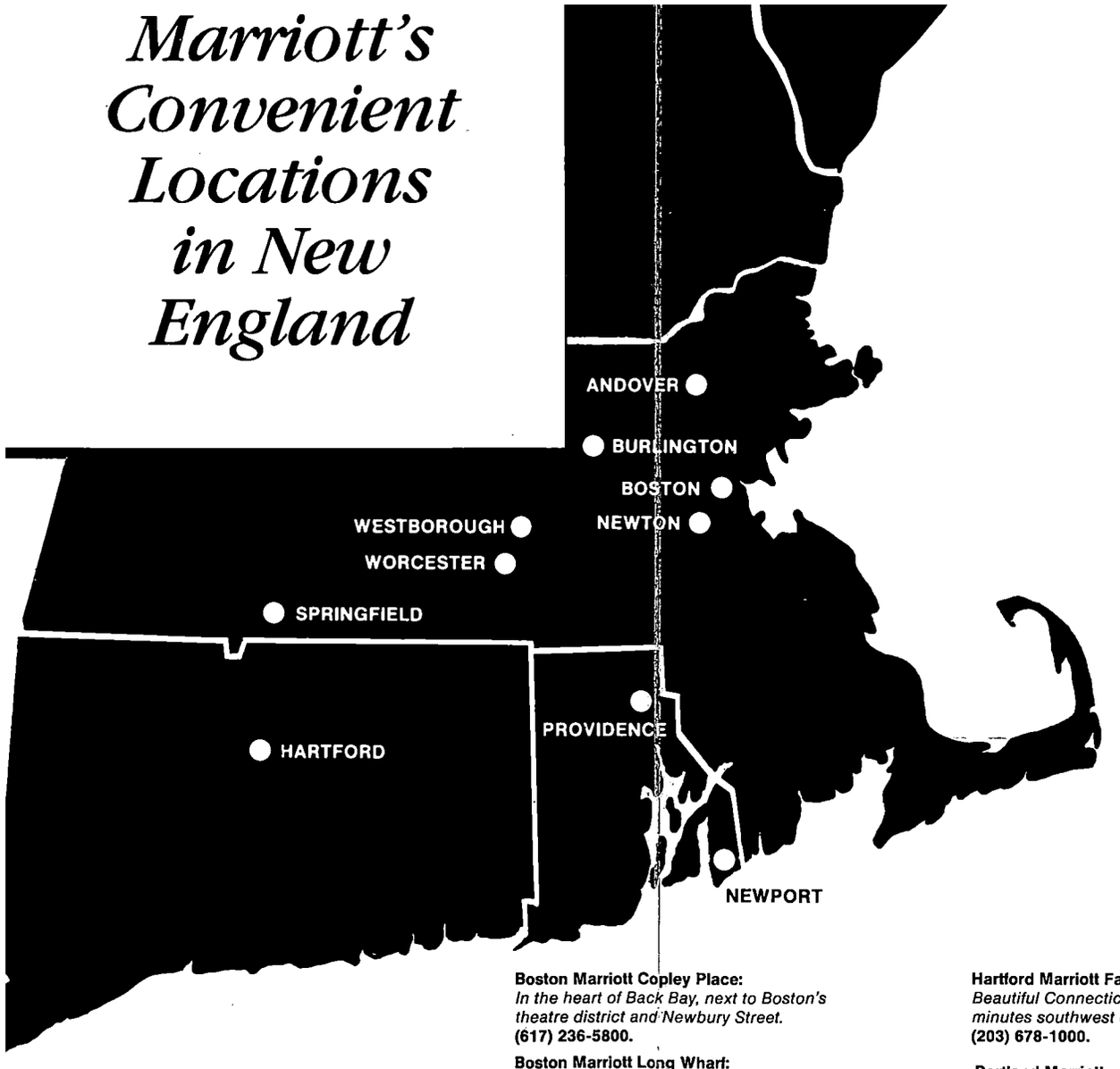
DAILY DEPARTURES

Adults $29.00
Children age 16 and under $9.00
Please pay driver at end of the tour.
No additional admissions required.
Tour approximately 6-1/2 hours.

OLD NORTH CHURCH


NEW ENGLAND
Marriott
HOTELS

Marriott's Convenient Locations in New England



Boston Marriott Andover:
In the heart of a quaint New England town only 25 miles from Boston.
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Boston Marriott Long Wharf:
Overlooking Boston Harbor and only one block from Faneuil Hall Marketplace.
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Newport Marriott:
Located on the waterfront in delightful, historic Newport.
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Boston Marriott Newton:
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Boston Marriott Westborough:
Conveniently located for touring New England. 28 miles from Boston, 30 miles from Sturbridge.
(508) 366-5511.

Hartford Marriott Farmington:
Beautiful Connecticut countryside only 10 minutes southwest of Hartford.
(203) 678-1000.

Portland Marriott
Conveniently located adjacent to I-95 (Exit 7).
(207) 871-8000.

Providence Marriott:
Located at exit 23 off I-95, in the "center of it all."
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Springfield Marriott:
Near the Basketball Hall of Fame. 30 minutes from Tanglewood and Sturbridge Village.
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Worcester Marriott:
Located only 6 miles from the Mass. Pike and right in the heart of Worcester.
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MASSACHUSETTS

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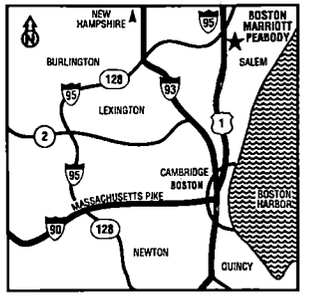
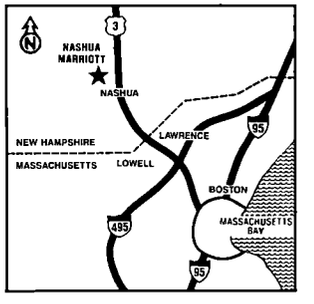
8A Centennial Drive 01960
(508) 977-9700



- **Location:** Situated in the Centennial Park business corridor, near the intersection of I-95 and Rt. 128. Minutes from the center of Boston and 15 miles from Logan International Airport.
- **Restaurants/Lounges:** The Garden Court Restaurant serves traditional American favorites for breakfast, lunch, and dinner. The Garden Court Lobby Lounge offers drinks and snacks amidst soft background music. Sable's lounge, an upscale, high-energy nightspot.
- **Recreation Facilities:** Indoor pool, health club with exercise equipment, and whirlpool.
- **Accommodations:** 258 guest rooms, including 4 suites. Non-smoking and accessible rooms.
- **Directions:** Take Route 93 North to Route 128 North. Exit 28 — Centennial Drive.
- **Shops/Services:** Gift shop, room service, express check-in, Concierge Lounge, FAX, free parking for 381 cars. All major credit cards accepted.

NEW HAMPSHIRE

Nashua Marriott
2200 Southwood Drive 03061
(603) 880-9100



- **Location Benefits:** Historic Boston, Rockingham Racetrack, Concord-Lexington, White Mountains nearby.
- **Restaurants/Lounges:** Garden Court Restaurant, traditional, B/L/D. Garden Court Lobby Lounge, quiet, relaxing.
- **Recreation:** Golf nearby, tennis nearby, indoor pool, health club.
- **Directions from Logan Airport:** Travel north on Rte. 3 Everett Turnpike, exit 8 to Southwood Office Park.
- **Services/Features:** Free parking, facilities for handicapped, gift shop, teleconferencing.

For information and reservations at any Marriott Hotel or Resort, call toll-free in the United States and Canada.

1-800-228-9290

RHODE ISLAND

Providence
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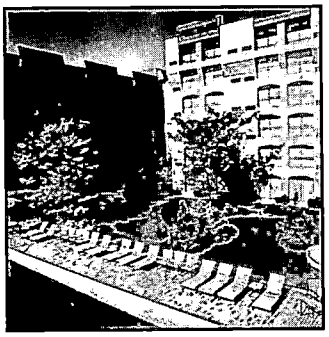
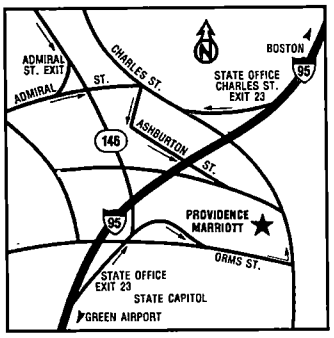
Charles and Orms Streets 02904

(401) 272-2400
TLX: 6715161
FAX: (401) 272-2400





■**Location Benefits:** 10 mins. from airport. Near Amtrak, downtown, IBM, Monet, Brown Univ. 50 mins. from Boston, Newport, Mystic Seaport, Cape Cod, Sturbridge Village.
■**Restaurants/Lounges:** Stacy's Sea Grill, Seafood, B/L/D/Brunch. Cahoots Lounge, entertainment, dancing.
■**Recreation/Leisure:** See symbols. In addition, fishing, historic tours.
■**Accommodations:** 345 guest rooms, 34 suites/parlors. Featuring Two For Breakfast weekend rates.

Directions from T.F. Green Airport North on I-95 to Exit 23, bear right, hotel is on left. Travel time - approx. 10 mins. **From south on I-95:** To exit 23 (State Offices), take left at traffic island, hotel is on right. **From Route 146:** Take Admiral Street Exit, left at light. Bear right.

Connecticut	
Hartford Marriott Farmington	(203) 678-1000
Maine	
Portland Marriott	(207) 871-8000
Massachusetts	
Boston Marriott Andover	(508) 975-3600
Boston Marriott Burlington	(617) 229-6565
Boston Marriott Cambridge	(617) 494-6600
Boston Marriott Copley Place	(617) 236-5800
Boston Marriott Long Wharf	(617) 227-0800
Boston Marriott Newton	(617) 969-1000
Boston Marriott Westborough	(508) 366-5511
Springfield Marriott	(413) 781-7111
Worcester Marriott	(508) 791-1600
Rhode Island	
Newport Marriott	(401) 849-1000
Providence Marriott	(401) 272-2400

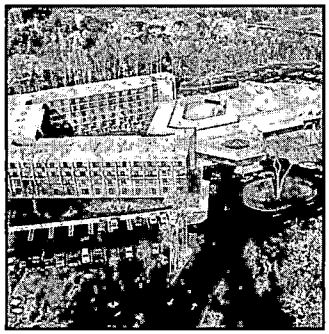
Key to Symbols

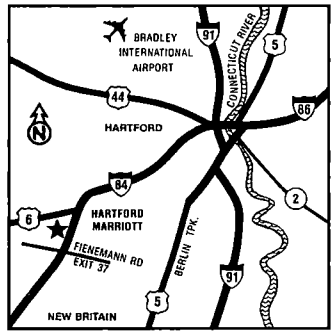
- Airport hotel (within 10 mins. complimentary transportation)
- Resort hotel
- Complimentary transportation between airport and hotel
- Free Parking
- Concierge Level
- Teleconferencing facilities
- Golf facilities on site
- Golf nearby
- Putting green
- Tennis facilities on site
- Tennis nearby
- Tennis at night
- Racquetball courts
- Indoor pool
- Gift Shop
- Outdoor pool
- Connecting indoor/outdoor pool
- Ocean bathing
- Boating
- Health club
- Sauna
- Whirlpool
- Jogging at or near hotel
- Game room
- Facilities for the handicapped
- Airline reservations counter
- Car rental desk
- Hertz car rental
- Special super saver rates and/or packages; call 800-228-9290 or hotel for details
- Non-smoking rooms

CONNECTICUT

Hartford
Hartford Marriott Farmington
15 Farm Springs Road, Farmington 06032

(203) 678-1000
FAX: (203) 677-8849
TLX: 6712088





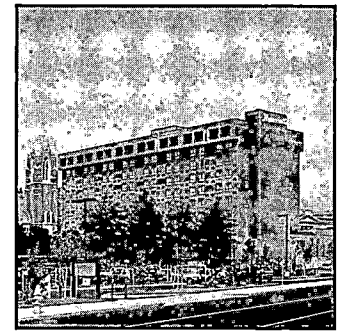
- **Location Benefits:** 20 mins. to Mark Twain House, skiing. 1 hour to Mystic Seaport, Berkshires. Convenient to Heublein, LIMRA, Otis Elevator, University of Connecticut Medical Center.
- **Restaurants/Lounges:** Champignon's, L/D. Village Green, casual, B/L/D. Proprietor's Lounge.
- **Recreation/Leisure:** See symbols.
- **Accommodations:** 381 guest rooms, 6 suites. Concierge level.

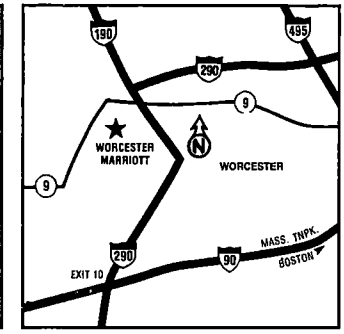
Directions from Bradley Int'l Airport: Exit airport and travel south on I-91 into Hartford, to I-84 West to Exit 37. Hotel is part of Farm Springs Office Park.

MASSACHUSETTS

Worcester
Worcester Marriott
10 Lincoln Square 01608

(508) 791-1600
FAX: (508) 791-1796
TLX: 6712131





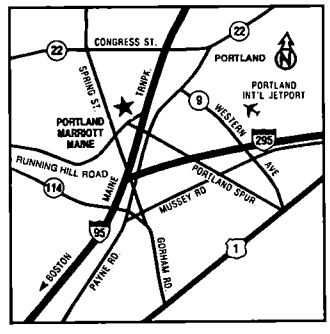
- **Location Benefits:** Near Centrum Arena, Mechanics Hall, Worcester Auditorium, Holy Cross College, Clark University. 10 mins. to Worcester County Airport.
- **Restaurants/Lounges:** Ashley's, B/L/D. Cahoots Lounge, live entertainment, dancing.
- **Recreation/Leisure:** See symbols. In addition, horseback riding, sailing nearby.
- **Accommodations:** 250 guest rooms, 12 suites/parlors.

Directions from Boston: Mass Pike (Rte. 90) West to Exit 10 (Auburn). North on Rte. 290 for 6½ miles to Exit 17 to Lincoln Square. Commercial airport transportation from Logan Int'l Airport.

MAINE

South Portland
Portland Marriott
200 Sable Oaks Drive 04106

(207) 871-8000
FAX: (207) 871-7971
TLX: 6715202



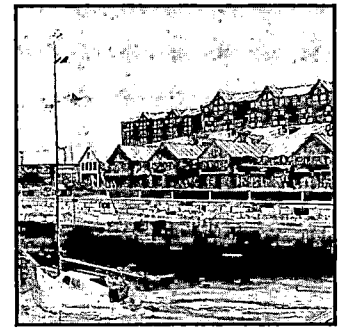
- **Location Benefits:** Prime location near downtown waterfront and the Maine Mall. Short distance from L.L. Bean and factory outlets.
- **Restaurants/Lounges:** Family-style restaurant, B/L/D. Lounge.
- **Recreation/Leisure:** See symbols.
- **Accommodations:** 227 guest rooms, 5 suites.

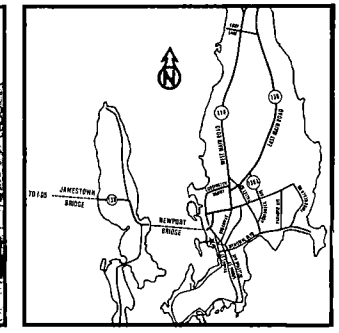
Directions from Portland Int'l Jetport: 2.5 miles from the Portland Jetport, near the intersection of I-95 and Payne Road.

RHODE ISLAND

Newport
Newport Marriott
25 America's Cup Avenue 02840
(next to Gateway Center)

(401) 849-1000
FAX: (401) 849-3422





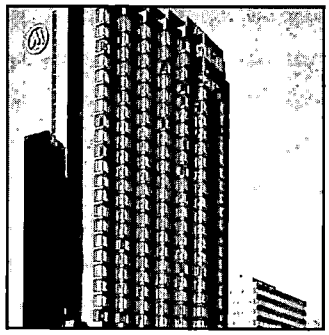
- **Location Benefits:** In the heart of historic Newport overlooking Newport Harbor. 40 minutes from airport. 5 minutes from famous mansions, Ocean Drive, and International Tennis Hall of Fame.
- **Restaurants/Lounges:** JW's Sea Grill and Oyster Bar, seafood specialties, B/L/D. Tickets entertainment lounge, Atrium Lobby Bar.
- **Recreation/Leisure:** See symbols.
- **Accommodations:** 317 guest rooms, 7 suites, Concierge Level.

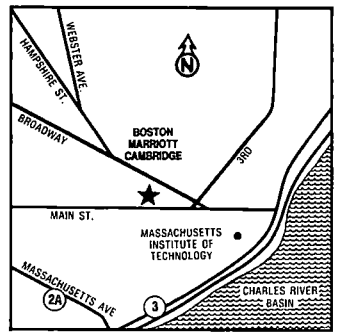
Directions from T.F. Green International Airport: Route I-95 south, to route 4 south, to route 1 south, to 138 east. Scenic Newport exit to Farewell Street. Straight through first light, right at second light, America's Cup Avenue.

MASSACHUSETTS

Boston
Boston Marriott Cambridge
Two Cambridge Center
Corner of Broadway & Third St., Cambridge 02142

(617) 494-6600
FAX: (617) 494-0036
TLX: 6712129





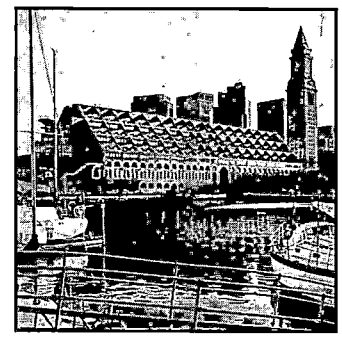
- **Location Benefits:** Adjacent to MIT, Harvard. Museum of Science, Aquarium, Faneuil Hall/Quincy Marketplace, Fenway Park, Boston Garden nearby. 5 mins. from downtown, 12 mins. to airport.
- **Restaurants/Lounges:** Parmizzano's Italian Caffe, Italian, B/L/D. Chatfield's Lounge, dancing, entertainment. Lobby Lounge.
- **Recreation/Leisure:** See symbols.
- **Accommodations:** 431 guest rooms, 13 suites. Concierge level.

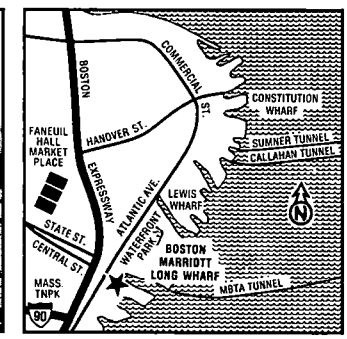
Directions from Logan Int'l Airport
Take Sumner Tunnel, follow signs to Boston I-93N. Take I-93N to Storrow Drive exit. Follow signs to Storrow Drive and take Kendall Square/Government Center exit on left. Follow Kendall Square signs across bridge. Hotel is two blocks down on the left.

MASSACHUSETTS

Boston
Boston Marriott Long Wharf
296 State Street 02109

(617) 227-0800
FAX: (617) 227-2867
TLX: 6712127





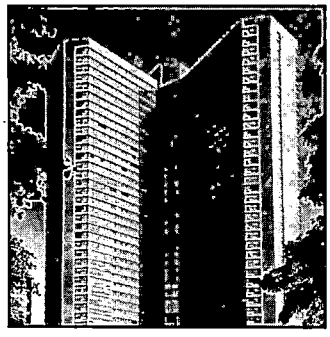
- **Location Benefits:** Winner of *Successful Meetings* Pinnacle Award. Next to Faneuil Hall. Convenient to financial district. 10 mins. from airport via subway, water shuttle, or taxi.
- **Restaurants/Lounges:** Harbor Terrace Sea Grill, seafood, B/L/D. Palm Garden, atrium view, B/snacks/weekend buffet. Rachael's Lounge, entertainment.
- **Recreation/Leisure:** See symbols.
- **Accommodations:** 400 guest rooms, 11 suites. Concierge level.

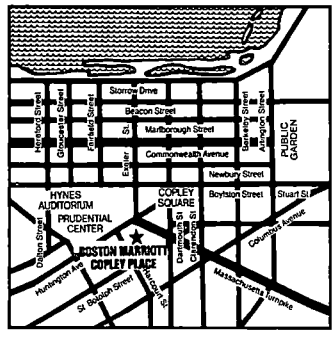
Directions from Logan Int'l Airport
Exit airport, bear left to Sumner Tunnel. At tunnel, exit sharp right down Hanover Street to end. Right onto Atlantic Avenue. Hotel is one mile down on the left.

MASSACHUSETTS

Boston
Boston Marriott Copley Place
110 Huntington Avenue 02116

(617) 236-5800
FAX: (617) 424-9378
TLX: 6712126





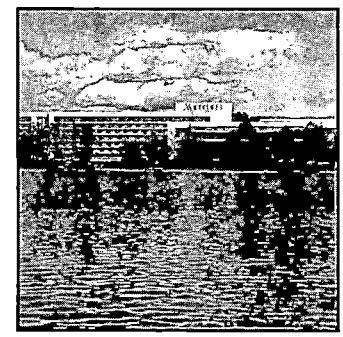
- **Location Benefits:** Heart of Back Bay, next to theatre district, Hynes Convention Center. More than 100-shop mall attached to lobby. Near Tiffany's, Sak's, Lord & Taylor.
- **Restaurants/Lounges:** Gourmeli's Seafood, B/L/D. Bello Mondo, D. Champions Sports Lounge, dancing. Terrace Bar, snacks, hungry hour, piano, jazz.
- **Recreation/Leisure:** See symbols. In addition, tanning booth.
- **Accommodations:** 1147 guest rooms, 77 suites. Concierge level.

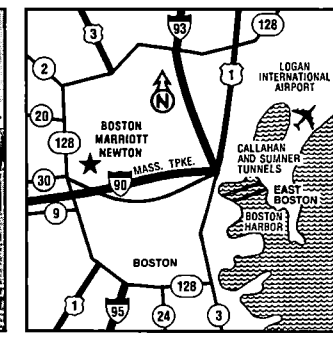
Directions from Logan Int'l Airport
Take Airport Road through Sumner Tunnel. Take Expressway northbound (93), take 2nd exit for Storrow Drive westbound to 2nd exit on left (Copley Square). Turn right onto Beacon Street, take 4th left onto Exeter Street. Continue straight (5 blocks) to Huntington Avenue. Hotel is on the right.

MASSACHUSETTS

Boston
Boston Marriott Newton
2345 Commonwealth Avenue, Newton 02166

(617) 969-1000
FAX: (617) 527-6914
TLX: 6712128





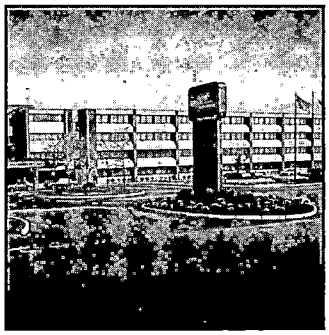
- **Location Benefits:** Center of High Tech Belt, 15 minutes from Boston. Overlooks Charles River. 13,000 sq. ft. of meeting space.
- **Restaurants/Lounges:** S & S Livestock, steak and seafood specialties, B/L/D. Fairfield Inn, family-style, B/L/D. Windjammer Lounge, live entertainment.
- **Recreation/Leisure:** See symbols.
- **Accommodations:** 430 guest rooms, 4 suites. Concierge level.

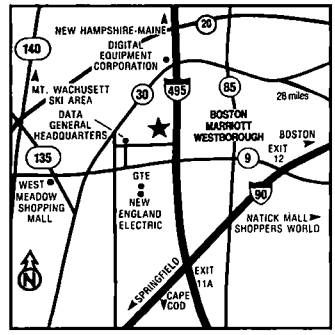
Directions from Logan Int'l Airport
Follow signs to Boston, go through Callahan Tunnel. Exit Tunnel, pick up I-93S. Take Exit 15 (I-90W Mass Turnpike). Take Exit 24 (I-95 Route 30). Follow signs for Route 30E. Hotel is ½ mile on the left.

MASSACHUSETTS

Boston
Boston Marriott Westborough
5400 Computer Drive, Westborough 01581

(508) 366-5511
FAX: (508) 870-5965
TLX: 6715198





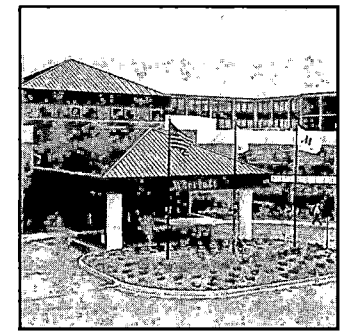
- **Location Benefits:** Next to Data General, near Digital. 35 mins. from Boston and Logan Int'l Airport. 15 mins. from Worcester.
- **Restaurants/Lounges:** Chipperfield's Sea Grill, seafood specialties, B/L/D. Scoreboard Bar & Grill, dancing.
- **Recreation/Leisure:** See symbols. In addition, skiing nearby.
- **Accommodations:** 219 guest rooms, 4 suites. Concierge level.

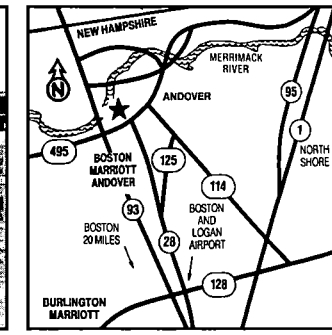
Directions from Logan Int'l Airport
Mass Pike West to I-495N. Take exit 23B (Route 9W). On Route 9, take Flanders Road exit to Computer Drive.

MASSACHUSETTS

Boston
Boston Marriott Andover
123 Old River Road, Andover 01810

(508) 975-3600
FAX: (508) 975-2664
TLX: 6715197





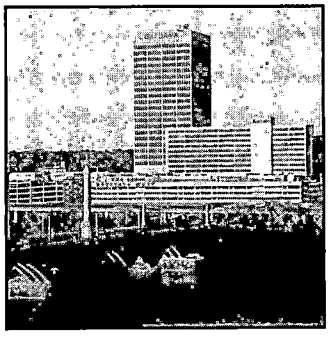
- **Location Benefits:** Near High Tech Belt, Phillips Academy, Rockingham Park. 25 miles to downtown Boston.
- **Restaurants/Lounges:** Parkside Seafood Grill, B/L/D. Parkside Lounge. Tickets Entertainment Lounge.
- **Recreation/Leisure:** See symbols.
- **Accommodations:** 293 guest rooms.

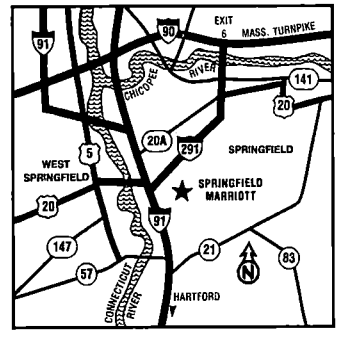
Directions from Logan Int'l Airport
Airport exit through Sumner Tunnel to Route 93 North to exit 45. Left at light. First left to Old River Road which ends at hotel.

MASSACHUSETTS

Springfield
Springfield Marriott
Corner of Vernon & Columbus 01115

(413) 781-7111
FAX: (413) 731-8932
TLX: 6712130





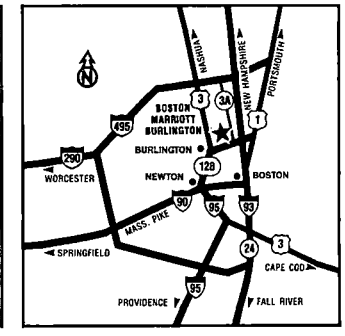
- **Location Benefits:** Connected to Baystate West Mall in the heart of downtown. Walking distance from Symphony Hall and Civic Center. Near Eastern States Exposition, Basketball Hall of Fame.
- **Restaurants/Lounges:** Grill Room Restaurant & Oyster Bar, seafood, beef specialties, B/L/D. Champions Sports Bar.
- **Recreation/Leisure:** See symbols. In addition, skiing nearby.
- **Accommodations:** 264 guest rooms. 5 suites. Concierge level.

Directions from Bradley Int'l Airport: Take Interstate 91 North to Springfield. Take Exit 6, Springfield Center Exit. Hotel is 2½ blocks on the right.

MASSACHUSETTS

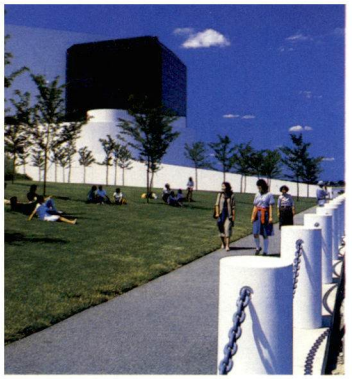
Boston
Boston Marriott Burlington
Routes 128 and 3A, Burlington 01803

(617) 229-6565
FAX: (617) 229-7973
TLX: 6712125



- **Location Benefits:** Just north of Boston. Near Lexington, Concord, Lahey Clinic, major universities.
- **Restaurants/Lounges:** Foxglove, B/L/D. Champlain's, L/D. Foxglove Lounge, Diamonds Lounge, L, hungry hour, DJ, dancing. Lobby Lounge, piano.
- **Recreation/Leisure:** See symbols. In addition, racquetball nearby.
- **Accommodations:** 420 guest rooms, 23 suites/parlors. Concierge level.

Directions from Logan Int'l Airport
Take 193N to Route 128S (I-95S) to exit 33B. Straight through traffic light, hotel is on the left.



Directions

From the south: Rte. 3/I-93 (S.E. Expressway) to Dorchester. Take Exit 14 to Morrissey Boulevard. Follow signs to University of Massachusetts and JFK Library. Buses take Exit 15, turn right off ramp and follow signs.

From the north: Rte. I-93 or Rt. 1/I-95 south to Boston and onto S.E. Expressway (Rte. 3/I-93). Take Exit 15 follow signs to University of Massachusetts and JFK Library.

From the west: Massachusetts Turnpike (Rte. I-90) to "Expressway South" (Rte. 3/I-93), southbound to Exit 15, follow signs to University of Massachusetts and JFK Library.

Public Transportation: MBTA Rapid Transit, Red Line to JFK/UMass Station, (formerly Columbia). At station take free shuttle bus to Library. Buses run on the hour and half hour between 9 a.m. and 5 p.m.

Museum Hours
9 a.m. to 5 p.m.
Closed Thanksgiving, Christmas and New Year's Day. Last film at 3:50 p.m.

Admission
Is charged
Under 16 free

Parking
Parking is free and plentiful.

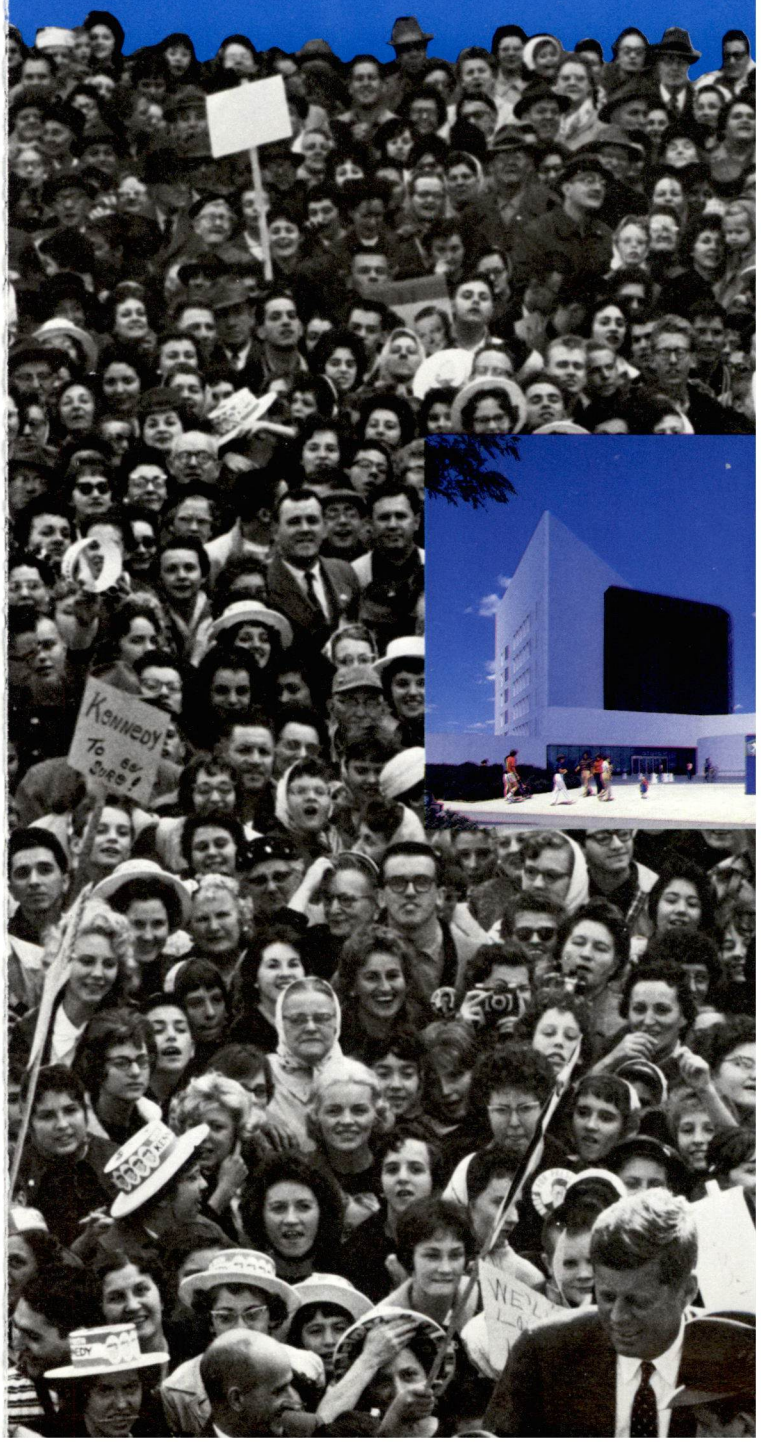
For further information call
(617) 929-4523

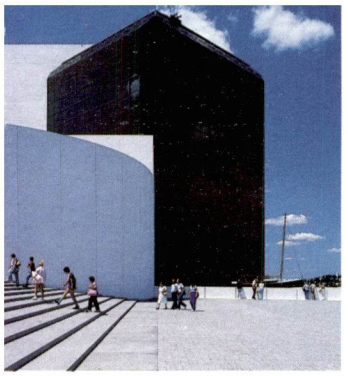
National Archives and Records Administration

Design: Lyons Associates, Watertown
Photography: Bill Wasserman
Burton Berinsky, Abbie Rowe
and Steve Rosenthal

John F. Kennedy Library
and Museum
Columbia Point
Boston, MA 02125

The John F. Kennedy Library and Museum





"One man can make a difference and every man should try"

The John F. Kennedy Library is dedicated to the memory of John Fitzgerald Kennedy, 35th President of the United States, and to all those who through the art of politics seek a new and better world.

In spirit and in fact the Library belongs to the people of the United States. It was built with funds donated by millions of people, young and old, and was given to the United States Government on October 20, 1979. It is part of the National Archives of the United States of America.

The Library's museum portrays the life of John F. Kennedy, traces the career of his brother Robert F. Kennedy, and illustrates the nature of the office of the President of the United States. The exhibits incorporate film, tape recordings, photographs, slides, letters, speeches, and hundreds of objects from the Library's extensive collection.

The museum has been designed to convey John Kennedy's enthusiasm and love for the American system of politics and government, and to help visitors better understand our nation's recent history and the problems faced by our elected leaders.

Visitors to the museum watch a half-hour biographical film, "John F. Kennedy 1917–1963," produced exclusively for the Library. They can view excerpts from President Kennedy's televised press conferences, listen to his mother's recorded recollections of his early life, and watch a short film on the life of Robert F. Kennedy. A central exhibit, including President Kennedy's desk and rocking chair, portrays the different roles played by the nation's chief executive in our system of government, while exhibits on the personal and family interests of John F. Kennedy recapture the style and atmosphere of his presidency.

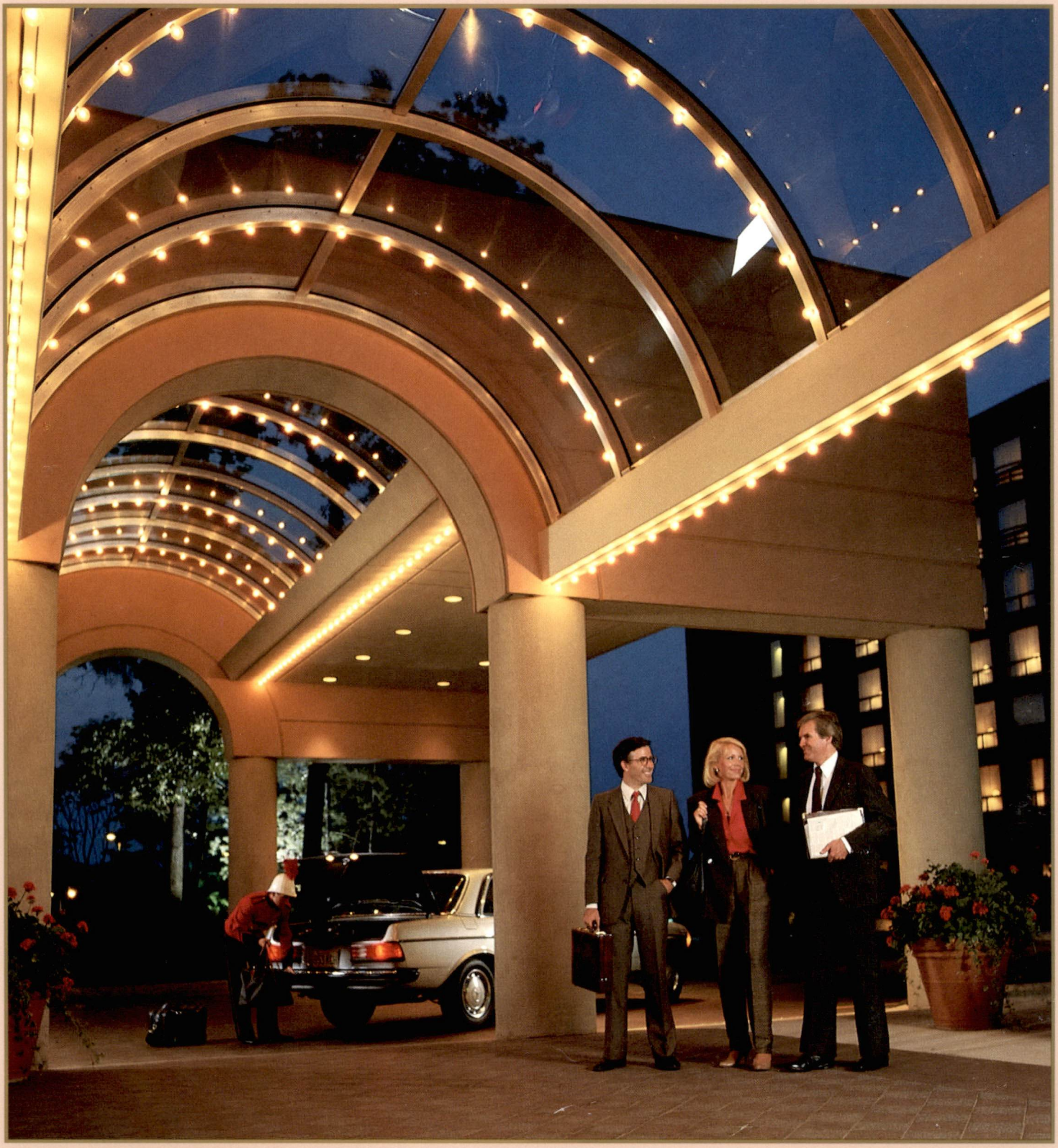
Throughout the museum an illustrated timeline helps visitors to place the Kennedy story into the broader perspective of world and American history. It is hoped that visitors will take from the museum a deeper appreciation of our system of government and a greater awareness of the benefits and responsibilities of living in a free society.

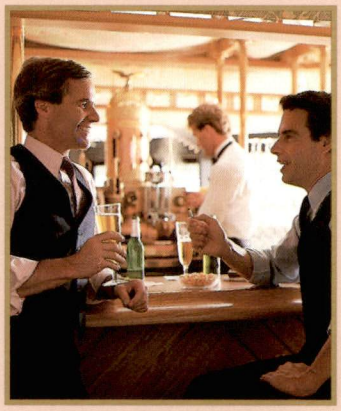
The striking architecture of the building, designed by I. M. Pei; its location beside the ocean which JFK loved; the park-like environment of dune grass, pine trees, and wild roses; and the unique views of Boston's historic skyline and harbor provide an outstanding scenic setting.

Marriott
HOTELS·RESORTS

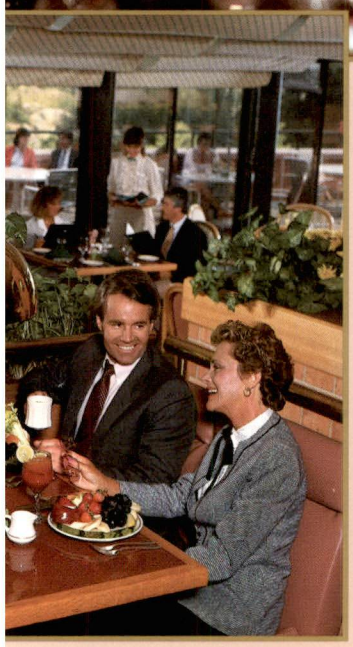
Boston Marriott Burlington

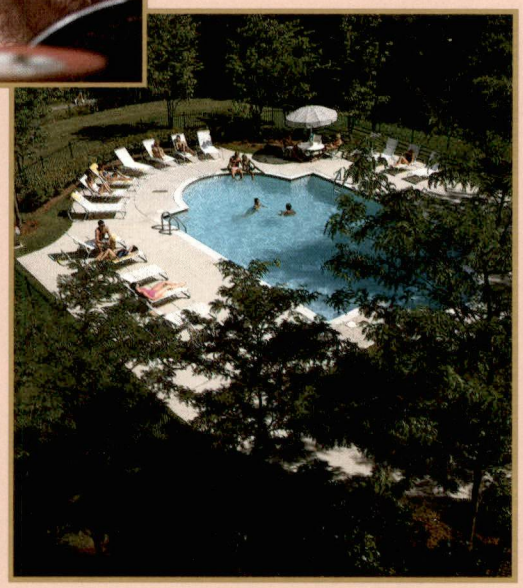
Burlington, Massachusetts





(Above) Unwind with an after hours libation. (Below right) Poolside in the sun, or shaded by trees, you'll discover a delightful place to take a break between meetings. (Below center) Enjoy favorite traditional meals and light fare snacks with friends in Foxglove. *(Left) Luxurious Concierge Level rooms offer executive service, and many other extras. (Center) Gracious dining is enhanced by the continental decor of* Champlain's.





Exciting recreational activities. The outdoor pool beckons guests at the Burlington Marriott to a refreshing dip in a picturesque setting. Also on the premises is a beautiful indoor pool, fully-equipped with health club, saunas, whirlpool . . . and an action-packed game room filled with the latest electronic amusements. Runners and joggers will be pleased to find a surfaced trail surrounding the property, complete with exercise par course.

Racquetball, tennis, and golf are less than 10 minutes away. And, of course, Boston's sightseeing attractions, cultural and sports events, and other activities appeal to a wide range of interests.

Outstanding meeting facilities. Offering more than 12,000 square feet of flexible meeting space *on one floor,* this hotel is well equipped to handle all your convention, banquet, conference, and reception needs. Our 9,000-square-foot Grand Ballroom is one of the largest of its kind in suburban Boston. Divisible into 10 sections, this room accommodates up to 1,400 people for receptions, and 750 for banquets. Six additional meeting rooms handle up to 50 people each within 500 square feet.

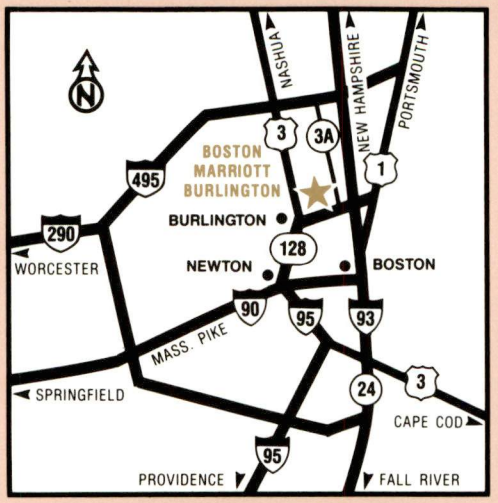
Backing up these facilities is Marriott's renowned professionalism, support services, and state of the art equipment. So you can rest assured that every function you plan will be a success.

Exquisite catered events are also popular at the Burlington Marriott. Consider a theme party or international meal featuring ethnic cuisine. If your event demands formality, we'll add a touch of elegance with silver . . . china . . . crystal ice sculptures . . . and meticulous white glove service.

Spectacular food presentations make catered affairs at the Burlington Marriott truly memorable. Meetings and receptions are always *tailored to the unique needs of your group.*

BOSTON Marriott BURLINGTON

Routes 128 and 3A
Burlington, MA 01803
(617) 229-6565
Fax: (617) 229-7973



Directions

From Logan International Airport: Take I-93 North to Rt. 128 South (I-95 South) to Exit 33B. Straight through traffic light. Hotel is on left.

Accommodations

Guest Rooms: 419
Parlors: 10
Suites: 4
Every room has individual climate control, direct-dial telephone with message light, color TV with cable and in-room pay movies, AM/FM radio, alarm clock, and our sophisticated safety-protection system.

Restaurants & Lounges

Foxglove, an upscale family restaurant, serves breakfast, lunch and dinner daily, plus an unforgettable Sunday brunch. Experience gourmet dining in the intimate, elegant atmosphere of *Champlain's. Diamonds,* a high-energy nightspot, features wide-screen video entertainment and dancing nightly.

Recreation & Leisure

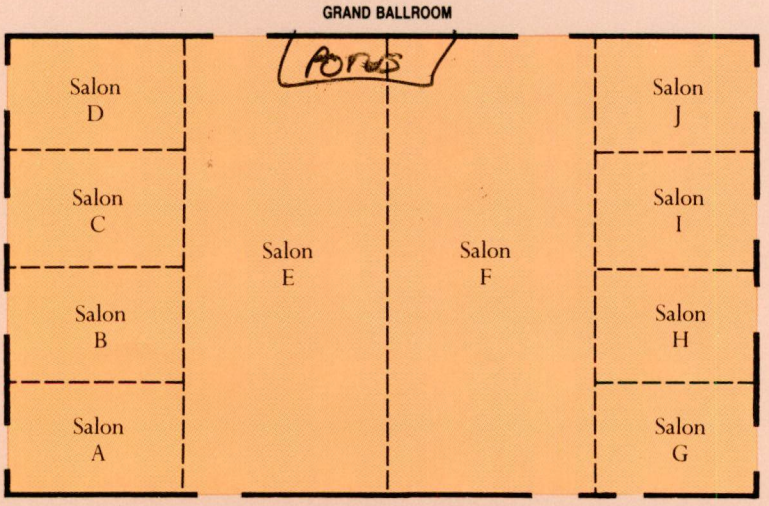
Indoor/outdoor pool, health club, whirlpool, saunas, activity court, jogging trail with par course, game room. Access to nearby racquetball, handball, and tennis courts. Close proximity to Lahey Clinic, renowned medical diagnostic center. Just north of all the sights of Boston: Faneuil Hall, Boston and Harvard Universities, Boston Garden, Fenway Park, Museum of Science, Boston Harbor, Charles River. Near the historic areas of Lexington and Concord, and White Mountains of New Hampshire.

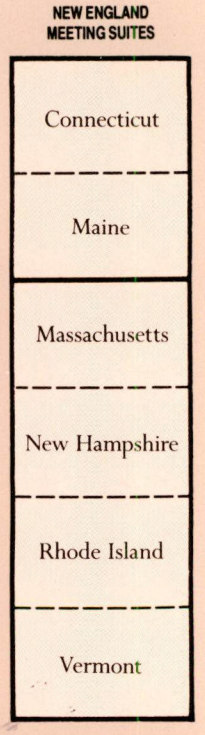
For complete information call us direct at (617) 229-6565. Or call toll-free, in the United States and Canada: 800-831-4004, or contact the nearest Marriott Sales Office.

MARRIOTT SALES OFFICES

Chicago 312-318-0500, Telex 286998, Fax 312-318-0523 **Los Angeles** 213-641-8702, TWX 910-328-6529, Fax 213-641-8639 **New York, NY** 212-603-8200, Telex 82908/09, Fax 212-603-8397 **Norwalk, CT** 203-854-4400, Fax 203-855-8446 **Washington, D.C.** 703-442-0440, Telex 824421, Fax 703-356-6519 **Frankfurt** 69-25-30-41, Telex 0416029 MARSL D **London** 01-434-2299, Telex 266190 MARIOT G, Fax 01-734-5622 **Mexico City** 905-533-4060, Telex 1771195, Fax 905-511-1581 **Tokyo** 03-215-7285, Telex 23376, Fax 03-215-7290 **Miami-Latin American Sales** 305-649-5000 x6042, Telex 201221, Fax 305-649-2932

Meeting Rooms	Dimensions (W x L x H)	Sq. Ft.	Theater	School-room	Conference/ U-Shape	Reception	Banquet
Grand Ballroom	75′ x 120′ x 13/16′	9,000	1,215	720	N/A	1,440	855
Salons A, B, C, D, G, H, I & J (each)	18.75′ x 26′ x 13′	488	65	30	20	80	45
Salons E & F (each)	34′ x 75′ x 16′	2,550	345	205	50	410	240
New England Meeting Suites (each)	18′ x 27.5′ x 12′	495	65	30	22	80	45





Elegance Redefined: The Burlington Marriott

Comfortable, attractive accommodations. All 419 spacious guest rooms here include color TV with HBO, CNN, ESPN, and in-room pay movies, individual climate control, AM/FM radio, direct-dial telephone with message light, and alarm clock.

Our 10 parlors have sumptuous living areas with queen size beds. Suites feature wet bar and dining areas.

Of course, a wide variety of Marriott services complement *all* accommodations. Among these amenities are 735 free parking spaces, regularly scheduled commercial limousine service and helicopter service to and from Logan Airport, and taxis and rental cars. You will also find a well-stocked gift shop in the lobby, a travel agency, valet laundry and special dietary services upon request.

Guests on the beautifully appointed Concierge Level enjoy custom travel planning and reservation services, complimentary breakfast, honor bar, and other VIP privileges.

Delightful restaurants and lounges. *Champlain's* tempts the palate with classic continental cuisine and an extensive wine selection (120 wines), many available by the glass. Cozy alcoves and lovely impressionist murals give this restaurant a gracious atmosphere. *Foxglove* presents a more casual setting for breakfast, lunch, or dinner. Here, guests can enjoy Sunday brunch in a setting enhanced by robust wood furnishings, brass accents, and lush tropical plants . . . or dine outdoors on the terrace. Meeting goers can relax with a drink and quiet conversation in *Foxglove Lounge*. For more excitement, *Diamonds* features dancing nightly, and wide-screen video entertainment.

The stunning marble lobby with its magnificent sunlit atrium greets guests with an elegance and charm all its own. (Inset) When you choose this Marriott, you can be confident of a successful function and *an ideal location.*

Situated on 12 acres of scenic woodland just minutes from historic Boston, you'll discover a truly distinctive site for your next meeting, the Burlington Marriott.

The hotel gives guests immediate access to the high tech corporate offices and industrial sites of Route 128 and Burlington, including Lahey Clinic—one of America's most outstanding diagnostic medical centers.

What's more, the Marriott is the *one* Burlington hotel that offers you superlative meeting facilities *and* the full range of features and services consistently sought by meeting planners . . .

Kevin Spacey

Big Picture: A Change, People want change, Time for a Change

- Also want Stability, Americans inherently want stability

- Billy Bulger being up Kerrey

- Tired of Change,

* w/Bush people wanted Change w/ RK " " Mgmt w/ GB

- Weld's ahead by 8 pts

< Silber attacks Weld from the Right

(Pretty much whatever he wants — he's Andy Card's brother-in-law — he's the behind-the-scenes strategist/organizer for polit. events — his title is Director of Pres. Personnel, but ~~that doesn't~~ doesn't mean anything. P.S. I think he's rude.)

He's your "shoot from the hip" tough guy, but I don't [illegible]

(5) Have any world leaders walked thru the entrance, the "way of fear"

[Crypt level entrance that goes into Bethlehem - not usual starting entrance or exit]

(6) Any service that involves light - because light permeates darkness
- Eg. w/ candles
- service at a specific time → Easter vigil on Easter Eve, starts out w/ it dark, pastoral candle lit called the Holy Fire

[Is this list family members involved from long ago]

Merlene
Wild
+ Rappaport

"Change is at hand"

- if you really want change, you have no choice but to give the Repubs ticket a chance

for diff reasons → = Wild + Rappaport must be stressed the most

- have to clearly paint the picture between contrast + not control
- Rap might mean diff between Dole being Min Leader or Maj. Leader

- Nancy Bush Ellis is Chairman of campaign
- Bush's birthplace

of V.P. when he made trips to Latin America, private meetings where Bishop would fill him in on it

- he talked privately

- Because of Panama, media etc

→ this read lesson at the Children center, as V.P. seat. d in N. Iran at a Christmas

Conversation w/ Preston

(1) Possib to get an anecdote to Betty Hessler - ask Penny - what they were doing did any take place in Ceremony, or ~~did~~ were any of their parents

(2) Pres - anecdote about friendship w/ Walker

John Walker's relation pres never involved pastoral work, et

→ Provost may know → Chaplain died ←

(3) Was Pres there for Vietnam Vet ready

- NO

(4) Has he brought his grandchildren to the children chapel

don't know, he never witnessed

- he'll ask Charles Heath, witness
- Mrs. Ruth has been much more involved

CLT Petition ← will lose

- as a concept
- but probably stay away from it.

Judiciary: Dukakis judges, 90% appointed by Dukakis

CRIME

- Weld folks are afraid of Rappaport blowing up, self-destruct

Rappaport will win if:

1. - he keeps pressure up on Kerry
2. - he doesn't self destruct
3. Circle of Credibility
   - visualize
   - all Jim Rappaport has to do is get people to say: 'I can see Jim Rappaport as a Senator.'

Jim Rappaport: get some stories, give some

Stone: will be to his left

& Paul down, behind him to the left

If it rains, he'll speak from Canterbury pulpit

He will face
- shades of light

- It will be quite a backdrop, frame

The reason Kerry is in trouble: We did a poll 2 yrs ago: he was most vulnerable

- No one likes him

→ No one has any stakes in him, or any commitment to any group

- People believe his flaw on, that

- Kerry throwing somebody's VN medals over the wall's, not his, his an actor

- Jim has had more issue papers on more subjects than any other candidate

- has good ideas, good ol pres

→ Kerry is going to wake up election day & say "I'm not Rep puppet"

- Rep & Pres on vouchers

PODIUM - between steps of cathedral and drive, in back of him -

right of creation

right above him - swirly bodies TIMPANUM (above door)

- Adam underneath

[to his left: Paul
to his right: Peter

Above him - Watrosa d believe

- Mariam Dreps hand to his right

Telepromptr, d don't see why I motif rec

St. Albans school, to his front left

2 most imp

① His record of accomp & integrity

② Need for change in Massachusetts

→ willingness to fight the power structure,

→ Federal Crime bill pending: he supports it.

→ Lantic Rappaport

→ Make the Bush-Rappaport connection

We have to dispel the rumor that the W.H. is at all behind Silber.

* get some Madlena stuff. ← his own best candidate, he ran v. Kennedy in '88

anger mgt: John Huff. K

Chapel - men's night for Christmas

- solemnity
- arched splendor
- windows of vibrant hues
- ~~weighted~~ the eye ~~feasts~~ thus it falls in beauty, and loving detail
- suggesting wonder and awe of ~~appre~~ eternity
- columns bathed in soft hues of ~~mel~~ tiny light

What pres will see: Thousands of people on the green & cobblestone under the trees

→Steve Pierce who is min leader of the House is now Cmp Chmn. Steve has been very classy, he cares most about st. of MA

- His been such a good sport
- Pierce should be acknowledged
- for Pierce to join Weld helps in the fight v. Silber. Like Steve Pierce, it shows everyone were behind

- Gov + Rappaport w/ a touch of Mallons
- sensitive, to Cellucci

→Great MA people coming in

Dem WH
- Dawson
- Porter
- Carol

Ron Kaufman
→should like to be included in

JOCK: He's hoping wide Olympia's skintrails through the second district

-no one else

-1st dist love people Olympia -and we need to get from 1st district on your 2nd district ballot

-constrs offices by legislat

We need to elect JOCK FOR FOUR MORE YEARS

-wants it to be sort of a chat, a rally

red ole soxed up pig

[-almost billing it a rally

[-the environs holding up McKenna's hand

-Economy is biggest issue; one of few NE states making jobs cut

THE MASSACHUSETTS REPUBLICAN PARTY'S "STRATEGIC PLAN FOR VICTORY IN THE 90'S"

RAY SHAMIE, CHAIRMAN

MAY, 1990

(617)
Weld for Governor 523 4333

Ray Howell ← → press secy ←
→ speechwriter ←

C. Mitchell Adams

THE MASSACHUSETTS REPUBLICAN PARTY'S "STRATEGIC PLAN FOR VICTORY IN THE 90'S"

RAY SHAMIE, CHAIRMAN

MAY, 1990

EXECUTIVE SUMMARY

PURPOSE: The "Strategic Plan for Victory in the 90's" outlines the progress to date, future objectives, and the resources required to rebuild the Republican Party into a major political force in the 1990's.

ORGANIZATION OF STRATEGIC PLAN: The Plan contains three stages:

I. Building an Organization and Infrastructure (1987-June 5, 1990);
II. The Victory 1990 Election Plan (June 5, 1990 - November 6, 1990);
III. Victory Plan for the 1990's (November 7, 1990 - November 8, 1994).

STAGE I Building Process: Since 1987 when Ray Shamie became Chairman, the Party has accomplished to a major degree, the five goals which were a pre-condition for electoral success in the 1990 election cycle.

Party Image: Changed the image and expanded the base of the Party.

Fundraising: The Party has mounted one of the most successful Republican State Party fundraising programs in the country thereby enabling us to contribute $1 million in direct and indirect support to candidates.

Developing a Professional Staff: In 1987, there was a staff of three. Today, there is a staff of 24 competent and experienced workers divided into five departments: Administration, Political, Finance, Communications & Research, and Computers.

Creating a Grassroots Organization: Had the largest, most broad based convention in the state's history with over 7,000 participants - 5,200 delegates, 1,300 guests, 350 media and 400 volunteers. Today, 85% of the town committees are actively supporting hundreds of candidates.

Candidate Recruitment: For the 1990 election, the Party will yield the largest number of Republican candidates in decades: 100% of Senate seats and close to 80% of House seats will be challenged.

STAGE II Lucile Hicks' victory in the predominantly Democrat Fifth Middlesex Senate District and Joe Malone's commanding lead in the Treasurer's Race has set the stage for success in 1990. The Party must raise $1.8 million during the next six month period to provide the support and assistance that GOP candidates need. The following projects and activities are underway or planned: Candidate & Campaign Training Schools, Media Campaigns, Providing Trained Staff to Campaigns, Communications and Research, Computer and Technical Assistance, and Direct Financial Assistance.

STAGE III After a successful 1990 election, the Party will continue to strengthen its base and capture more seats in 1991, 1992, 1993, and 1994 municipal, state and federal elections.

Strategic Factor Financial Support: To implement and accomplish the Strategic Plan, dedicated Republicans and concerned citizens must invest in the Commonwealth's future. Financial support will be the strategic factor in determing the Party's success.

"The problem with our Party is not one of political ideology or issues - it is one of practical politics. Building a financial and political base at the local level is the key to winning statewide elected office."

Ray Shamie, February 1987

"The Massachusetts Republican Party, which has emerged as a fighting force since Governor Michael Dukakis went down in defeat at the hands of President Bush, has had the Democrats on the run. What has happened over the past few months is that the Republicans in Massachusetts have stolen the headlines from the Democrats. Under the leadership of Ray Shamie, the Republican Party Chairman, and Alexander Tennant, it's Executive Director, the GOP has had Democrats and the Democratic leadership in the House and the Senate on the defensive."

Boston Herald, August 17, 1989

"In Massachusetts politics, the phrase "nuts-and-bolts" did not necessarily refer to campaign techniques, but to Republican candidates. That attitude has changed considerably. That long-awaited change bodes well for the political health of Massachusetts."

Boston Globe editorial, May 4, 1990

STRATEGIC PLAN FOR VICTORY IN THE 90'S

In February, 1987 when I became Chairman, the Massachusetts Republican Party was in disarray. It had a severe image problem, a staff of three professionals, and a $140,000 debt. Furthermore, it had no direction, no vision, and no plan to succeed. The Democrat monopoly controlled 80% of the legislature, 100% of Statewide offices, and 10 of 11 congressional seats. As a candidate for U.S. Senate, I realized that in order for our Party to be successful in Massachusetts politics we would have to develop and expand our financial and political base. With that understanding, I decided to campaign for the Chairmanship of the Party. With the help of a committed and competent staff and a dedicated group of Party activists, we developed and implemented a three stage strategic plan which serves as the basis for our operational plan.

The first stage (1987-June 5, 1990) was to rebuild the Party organization and infrastructure preparing it for the 1990 election cycle. The second stage (June 5, 1990-November 6, 1990) is the Victory 1990 Election Plan. The third stage (November 7, 1990 - November 8, 1994) is a "Victory Plan for the 1990's."

The strategic plan contains three basic elements: a defined mission, a set of goals and the allocation of sufficient resources to attain said goals. The following pages outline the **Party's Strategic Plan for Victory in the 90's**.

STAGE I. A FOUNDATION FOR SUCCESS - BUILDING AN ORGANIZATION AND INFRASTRUCTURE

A pre-condition for electoral success in 1990 was the attainment of the following primary objectives set forth in February, 1987:

- Unifying the Party and improving its image
- Expanding the financial base of the Party
- Developing a capable, professional staff
- Creating a strong grassroots organization
- Recruiting quality candidates and helping them win

We have attained those objectives to a major degree.

As we prepare to enter into the critical second stage - the Victory 1990 Election Plan - it is useful to present an overview of the accomplishments of the Party since 1987.

THE BUILDING PROCESS

Party Unification and Image

The press, the general public and even the Democrats acknowledge the rebirth of the Republican Party into a credible and aggressive political force with an expanding base of support (see Appendix A).

In the past year, the Party:

- Expanded its grassroots activities including the 1990 convention delegate process that involved close to 30,000 people and helped the Party bring new activists into over 500 ward and town committees (85%) throughout the state.

- Produced the largest, most broad based convention in the state's history with over 7,000 participants - 5,200 delegates, 1,300 guests, 350 media, and 400 volunteers.

- Fielded the largest number of candidates for elective office in decades - challenging 100% of the State Senate seats and more than doubling the number of candidates who ran for the house in 1988.

- Began a voter registration program, and for the first time in over two decades out-registered Democrats 2 to 1 with over 45,000 new Republican voters compared to only 22,000 for the Democrats.

- Received more favorable media coverage on numerous public policy issues at the local, state and federal level through an aggressive public relations program utilizing media coverage on radio, television and in print.

- Coordinated and presented more programs and activities than ever before through the GOP calendar that is mailed weekly to hundreds of party activists and leaders.

- Implemented a "Switcher's Program" that resulted in over 40 prominent Democrat and Independent elected officials and political activists (i.e. Dave Cowens) switching to the Republican Party.

- Changed the image to a new broad based Republican Party which includes the appointment of Wayne Budd as the first black U.S. Attorney in the history of the State, elected four women for five posts of Deputy Regional Chairman of the Party, and has significantly expanded the number of minority and young voters joining the Party.

- Relocated to more accessible, professional offices that are being utilized by candidates, Black Republican Council, the Massachusetts Federation of Republican Women, College Republicans and Young Republican groups.

- Attracted support and personal visits to Massachusetts from President Bush, Vice President Quayle, Secretaries Kemp and Sullivan, Senator Dole, National Chairman Atwater, White House Chief of Staff Governor Sununu, and a host of other national leaders.

- Expanded the Republican Bulletin from distribution to 150 activists on a regular basis in 1987 to where it is now sent to over 4,000 leaders and activists on a bi-weekly basis.

The attached newsclippings in Appendix A demonstrate that the Party is well regarded, unified, and in an excellent position to win in November.

A recent Boston Herald state-wide poll rated the Republicans as the Party that is more inline with the public's view than the Democrats in 4 out of 5 top issues facing Massachusetts (Ethics in politics, holding down taxes, fighting drugs, reducing government waste). More significantly, 57% said that the Republicans could better manage government.

Fundraising - Providing the Margin for Victory

Providing direct candidate services at the grassroots level is one of the keys to winning elected office. Cognizant of this fact, an aggressive fundraising plan has resulted in the delivery of a host of services to candidates at all levels. The graphics in Appendix B illustrate the way funds are raised, how revenues are dispersed, and the progress the Party is making in fundraising. Financial resources are the critical margin for victory in political campaigns. Figure 1 on the next page illustrates the progress of our fundraising efforts.

As a result of this fundraising success, the Party has been able to:

- Contribute over $1 million in direct and indirect financial contributions to candidates in 1988 and recently in the Lucile Hicks' special election for State Senate gave over $30,000 in support.
- Establish a competent staff of 24 people to support and assist our candidates in areas of fundraising, computer technology, communications, research and political organizing.
- Provide mailings, voter lists, donor lists and labels, as well as other computer services with the help of $80,000 of new computer equipment.
- Undertake generic media advertising both print and electronic.
- Provide comprehensive candidate training schools.
- Cultivate, assist and support ward, county, and statewide Republican groups and organizations in grassroots party building.

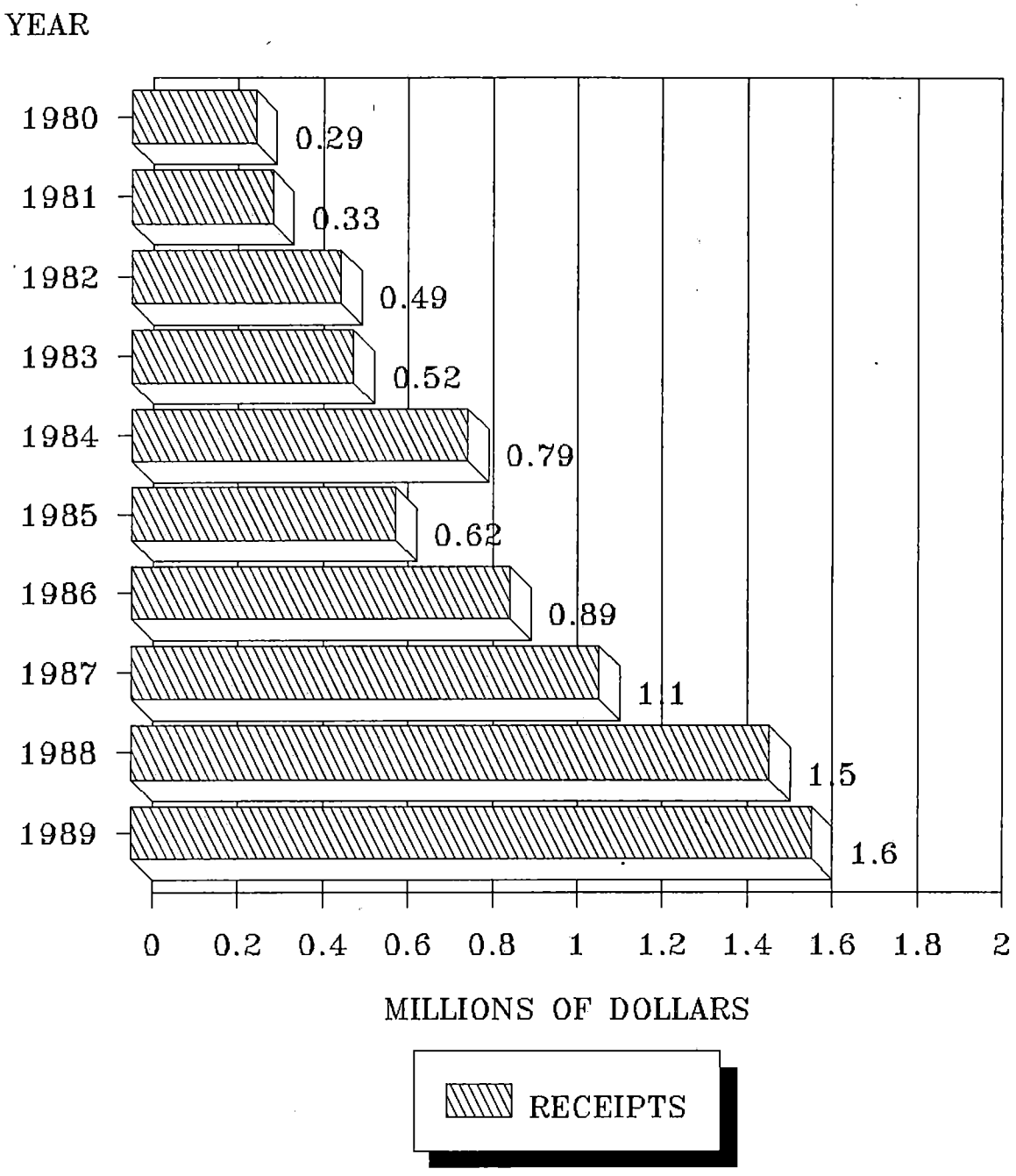
Funds generated by our Major Donor Program are dedicated to candidate support services.

Developing A Professional Staff

In 1987, the staff consisted of three full-time employees. Today, there is a staff of 24 competent, dedicated and experienced workers. The staff is headed by the Executive Director, Alexander Tennant, and is divided into five departments: Administration, Political, Finance, Communications & Research, and Computer.

MASSACHUSETTS REPUBLICAN PARTY

FIGURE 1. FUNDRAISING HISTORY



Creating a Grassroots Organization

In order to establish a political base, a grassroots structure had to be developed and nurtured. The Convention was the culmination of the activation of the Town/Ward Committees which had been relatively dormant. Today, 85% of town committees are actively supporting hundreds of Republican candidates for the first time in decades.

There are five regional field staff who coordinate all facets of grassroots activity including: assisting Town, City, and Ward Committees in voter registration drives and in neighbor-to-neighbor fundraising efforts; identifying and recruiting potential candidates; working with State Committee members to strengthen grassroots organizations, and helping to direct the energies of local volunteers. Going into the 1990 election, there will be more organized ward, town, county committees and statewide Republican groups working for Republican candidates than there have been in several decades.

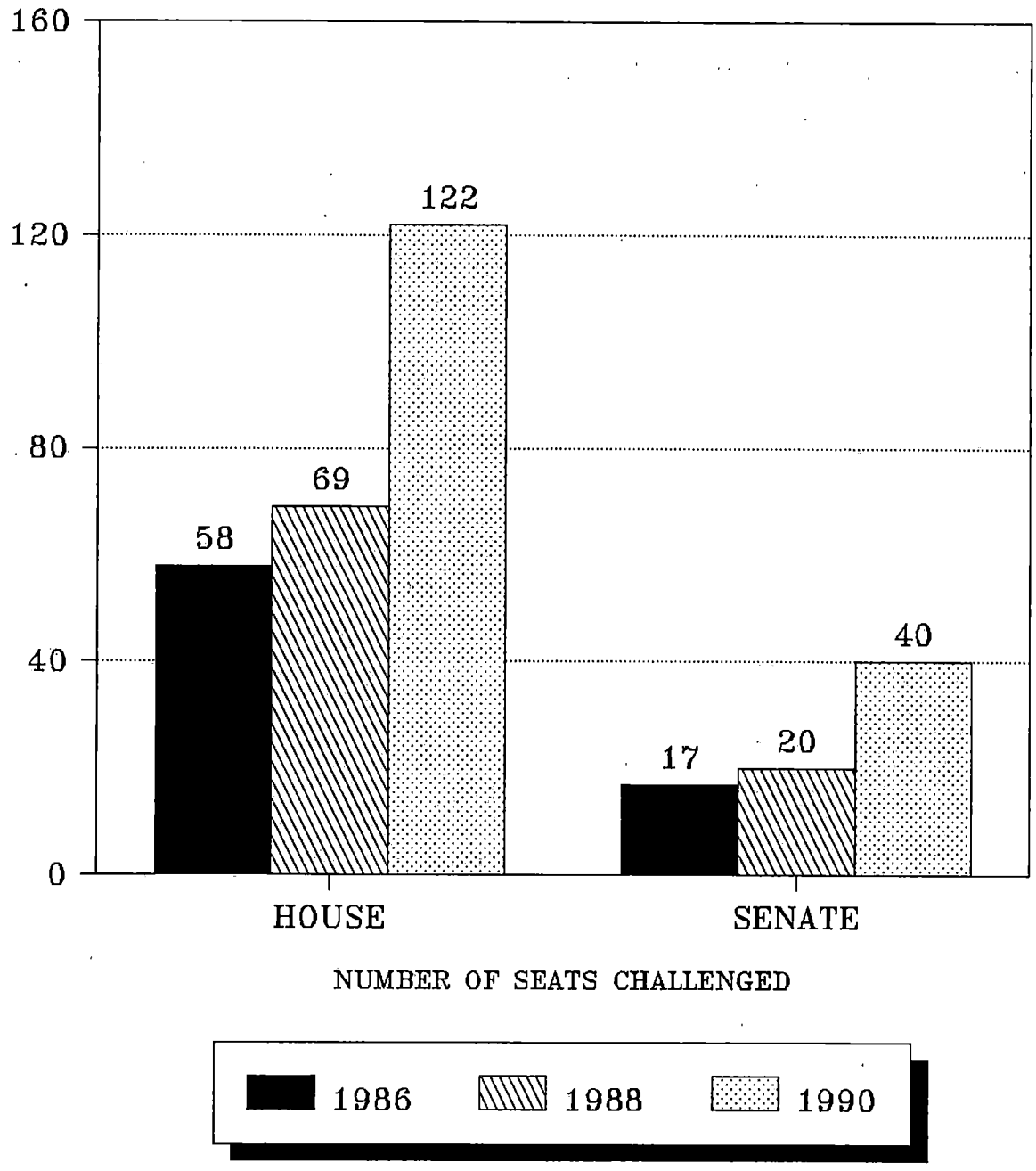
Candidate Recruitment and Assistance

For the 1990 election, the Party will field the largest number of Republican candidates in decades. The recruitment effort, which started eighteen months ago, has brought the Party within striking distance of capturing at least three constitutional offices - Governor, Lt. Governor, and Treasurer - and a significant number of Senate, House, and County seats. In 1990, 100% of Senate seats and close to 80% of House seats will be challenged. The State Convention and the 2,800 locally elected Republican officials that have been identified and put on a computer data base were important vehicles in this year's recruitment effort (see Figure 2 on the following page).

The increase in Republican candidates on the ballot will have significant benefits. Democrat candidates will have to stay in their districts and campaign. They will have to devote time, money, and staff/volunteer support to winning their own races. Formerly, two-thirds of the Democrat candidates had no opposition and could work for other Democrats.

A full slate of challengers means more Republicans knocking on doors and making phone calls - getting the Republican message out through increased personal contact and identification.

MASSACHUSETTS REPUBLICAN PARTY
FIGURE 2. HISTORY OF HOUSE & SENATE*



*There are 160 House seats and 40 Senate seats.

The level of support and assistance that will be given to Republican candidates in the 1990 election cycle will be unprecedented. For example, in 1988 the Party - which is limited by law to giving a maximum of $3,000 per candidate - gave $77,000 directly in cash to candidates. In addition, the staff encouraged contributors to provide $427,000 in cash contributions to candidates from major donors, Town Committees, and Republican organizations. Direct in-kind giving by the Party exceeded $264,000. Additionally, staff provided hundreds of man hours of political, computer, and research assistance. These contributions of time, money, and facilities greatly exceeded those of previous years. In 1990, there will be even greater increases in the level of party support in these areas.

The recent landslide election of Lucile Hicks to the State Senate is an indication of the impact that a united Party can and will have on the 1990 political contests. Lucile Hicks' stunning May 1st victory for the Fifth Middlesex Senate seat gave the Party enormous momentum. Hicks scored a 2-to-1 landslide victory despite a 3-to-1 Democrat advantage in voter registration. Hicks won in every community including Waltham, a city that is 6-to-1 Democrat. The Party contributed $6,000 ($3,000 in 1989 and 1990) and $24,000 in-kind support including polling, phonebanking, mailing, and paying for some Hicks' campaign personnel.

STAGE II: VICTORY 1990 ELECTION PLAN

Lucile Hicks' victory in the predominantly Democrat Fifth Middlesex Senate District, is a clear indication that Stage I has been successful in establishing a solid foundation for the **Victory 1990 Election Plan.** Moreover, for the first time in nearly two decades, a Republican candidate for state-wide office, Joe Malone, is well ahead of his nearest Democrat rival for the Treasurer's position. Clearly, the political landscape in Massachusetts is changing. The Republican Party must seize the opportunity and aggressively implement the **Victory 1990 Election Plan.**

In order to be successful, however, our fundraising base must continue to expand so that we can support the record number of candidates with the services and assistance they need. The Party must raise $1.8 million during this six month period to effectively execute the **Victory 1990 Election Plan!**

The following is a cursory description of the projects and activities already underway which will directly benefit all GOP candidates in 1990.

- **Candidate and Campaign Training Schools** - In May 1990, the State Committee will be conducting its second major training school for candidates, campaign managers and staff. The first campaign school was held in Lowell with over 200 candidates and campaign managers. These schools feature prominent national and state political consultants, field operatives, fundraisers and media professionals. The State Committee provides training manuals, video cassettes, satellite hook-ups and live instruction on campaign planning, strategy and tactics. Cost - $50,000

- **Media Campaign** - An aggressive, generic media/advertising campaign will be initiated. It will be designed to highlight Republican candidates as the alternative to the Democrat "monopoly". At present, on July 1st income taxes will go up 35% over the 1988 level and a 11¢ per gallon gasoline tax will be implemented. We plan to run ads which will remind workers and families exactly who was responsible for this raid on their pocketbooks. Cost - $775,000

- **Trained Personnel** - Provide trained personnel to targeted candidates to carry out campaign staff functions. Cost -$200,000

- **Communications and Research** - The State Committee will provide all candidates with communication and research assistance on all major issues. Additionally, opposition notebooks will be prepared and distributed to designated races. Cost - $225,000

- **Computer Assistance** - The State Committee's computer operation will provide extensive consultation to candidates on hardware and software needs of their campaigns, as well as providing mailing lists, labels, and phone cards. In addition, the Party will have a voter file acquisition program for all 351 city and towns which will benefit all candidates. Cost - $375,000

- **Financial Assistance** - The Party will provide the maximum financial contribution ($3,000) to targeted races, will assist in campaign fundraising efforts, and provide additional in-kind services. Cost - $175,000 (cash)

The goal for 1990 is to:

- WIN 50% of the constitutional offices - Governor, Lieutenant Governor and Treasurer.
- WIN enough Senate seats to sustain the Republican Governor's veto on the anticipated 1992 Redistricting Bill to be presented by the Democrats (hold 9 seats - need 13).
- WIN enough House seats to build a solid base for 1992.
- WIN several additional county office races in targeted 1992 Congressional districts.
- WIN two Governor Council seats in targeted 1992 Congressional districts.

The execution of the above plan and the attainment of the goals will require a substantial infusion of funds to support the **Victory 1990 Election Plan**.

STAGE III. VICTORY PLAN FOR THE 1990'S

After a successful 1990 election, the Party will use the momentum to build an even stronger Republican Party. All candidates for major office have pledged to continue the work of strengthening the Party through the support of Party building activities.

Currently, the Party has identified 2,800 local Republican municipal officials. In 1991, a major effort will be made to work with these officials and to elect more mayors, city councilors, and school board members to build a strong grassroots base. Moreover, fundraising will continue to grow as our political power and base expands throughout the Commonwealth of Massachusetts. Elected officials with authority and power will be able to help raise large sums of money the Party will need to help insure that Massachusetts remains a two-party state.

The goals include:

- In 1991, target a number of mayoral and local municipal seats. Cost - $350,000
- In 1992, win two Congressional seats. Cost - $200,000
- In 1992, win control of the State Senate. Cost - $250,000
- In 1992, pickup enough House seats to be within 10 votes of a majority. Cost - $350,000
- In 1992, deliver Massachusetts to George Bush's presidential campaign. Cost - $900,000
- In 1993, continued expansion of the political base by electing more mayoral and municipal seats. Cost - $450,000
- In 1994, re-elect Republican constitutional officers and add two additional state-wide offices. Cost - $900,000
- In 1994, defeat Ted Kennedy for the U.S. Senate. Cost - $250,000
- In 1994, maintain a majority in the Senate and pickup enough House seats to become the majority Party. Cost - $450,000

The **Victory Plan for the 1990's** is a very aggressive proposal. This plan is dependent on building a very solid financial and political base over the next four years. $1.8 million dollars in investment is needed over the next six months and is critical to the overall success of not only the **Victory 1990 Election Plan**, but also the **Victory Plan for the 1990's**.

The additional $4.1 million (mentioned above) for the 1991, 1992, 1993, 1994 election cycles is an investment that will provide the necessary financial support to win. The total funds needed for the entire proposal are $5.9 million dollars spread over four and a half years.

CONCLUSION: FINANCIAL SUPPORT IS THE STRATEGIC FACTOR

The Massachusetts Republican Party is at a critical juncture. We have accomplished a great deal in the past three years. And now we have an unprecedented opportunity to change the course of State government in Massachusetts and establish a viable two-party system.

The task before us is to continue the Party building program now underway by providing the funds to expand all aspects of the Party's operations. Financial support is the strategic factor in 1990.

To implement these goals for the 1990's, our Party must establish a solid financial base. This can and will be accomplished by greatly increasing our major donor program and other fundraising activities.

I am asking dedicated Republicans and all people committed to democracy, competition and two-party government to invest in this Commonwealth's future. Decency, common sense, and a two-party government made this country great. We need to return those qualities to Massachusetts. The 1990 elections are the critical first step.

APPENDIX A
NEWS CLIPPINGS

STRATEGIC PLAN FOR VICTORY IN THE 90'S

The Boston Globe

5/4/90

The GOP infusion

"Reports of the Republican Party's demise have been greatly exaggerated," Ray Shamie, the GOP state chairman, said yesterday as he introduced real live candidates for the Massachusetts Legislature. In the state Senate, the number of GOP candidates has doubled since 1988, from 20 to the full membership of the Senate, 40. Republicans will contest 118 of the 160 House seats.

"Voters are angry with the mismanagement, cronyism and corruption" of the Democrats, Shamie said. That statement, manifestly true, does not even take into consideration the Democratic Party's next stunt over the the next two months: driving Massachusetts into bankruptcy.

Politicians consistently unopposed lose a competitive edge. That means loss of effective representation for their constitutents. Running for reelection against a live candidate is humbling. Politicians, especially in a one-party state like Massachusetts, need humility.

Democrats, as the majority party in the Legislature, have the reponsibility for producing a balanced budget. The leadership, which wants taxes to balance the books, have had no help from Republicans. Nor have they had help from enough Democrats to pass a tax bill. Republicans who want to cut the budget receive no help from Democrats. That stalemate threatens bankruptcy on the Democrats' watch, a major issue in 1990.

The victory of Rep. Lucile Hicks of Wayland in a special Senate election Tuesday gives validity to Republican assertions. House Minority Leader Steven Pierce, who won the GOP state convention's endorsement for governor, said that four more Republicans would enable him to sustain gubernatorial vetoes next year.

In Massachusetts politics, the phrase "nuts-and-bolts" did not necessarily refer to campaign techniques, but to Republican candidates. That attitude has changed considerably. That long-awaited change bodes well for the political health of Massachusetts.

The Boston Globe

5/5/90

ROBERT A. JORDAN

GOP nurtures bigger '90 crop

WHEN EVERYTHING SEEMS right for the farmers – the environment, the soil, all the conditions – they look forward to a bumper harvest in the fall.

This year, when everything seems right for the Republicans – an anti-Democratic environment that contributes to enriching the political soil for a new crop – the state GOP has planted more candidates than ever in recent memory, hoping for a good political harvest in November.

The fact that the GOP has been able to field as many as 158 candidates for the state's 160 House and 40 Senate seats this year strongly suggests that the political environment for the long dormant and weakened Republican Party is healthier than it has been in years. Last time, the party was able to muster only 86 candidates for the 200-member Legislature.

One sign that the GOP has a good chance of reaping a decent crop from the political seeds they planted this spring appeared when State Rep. Lucille Hicks (R-Wayland) easily defeated Weston Selectman Joseph Mullins, a Democrat, in last Tuesday's special election for the state Senate seat vacated by Carol Amick of Bedford.

The GOP also has a good chance of harvesting two other state Senate seats held by Democrats, one vacated by Sen. William Golden of Weymouth, who is running for lieutenant governor, and the other being vacated by retiring Sen. John Brennan of Malden. Ironically, a Senate race that the GOP is not expected to win, but that will be a fair test of the party's new ability to wage competitive races, is the one for Senate President William Bulger's district seat.

Representing the GOP in the fight for Bulger's seat is Dr. John DeJong, a Back Bay veterinarian who is challenging Bulger's autocratic style as Senate president while putting forth his own progressive positions on social issues. If DeJong makes a strong showing against Bulger in November, that will be proof positive that the GOP has made a strong comeback.

However, what the GOP may win in the state Senate this year must be tempered with the possibility of losing a Senate seat as well as some House seats this year. For example, Democrats see a strong chance of winning the seat being vacated by GOP State Rep. Peter Torkildsen of Danvers, who is running for lieutenant governor.

They also see in Rep. Robert Durand of Marlboro a Democrat who has a strong chance of winning the state Senate seat being vacated by Paul Cellucci of Hudson, who is also running for lieutenant governor in the GOP primary.

Although some political insiders give the GOP little chance of gaining House seats this year, they give the Republicans a much better chance of winning a few Senate seats, which would be a significant boost for a state party that has been barely noticed in recent years.

However, since many of the GOP candidates will represent only token opposition, the Republicans should not create high expectations of making strong gains in the Legislature this election. Rather, the real significance of the GOP's large field of candidates this year is the strong Republican network it will build to bolster the GOP contenders running for statewide office.

With more voters being visited by GOP volunteers ringing doorbells for local candidates, that eventually will generate more grassroots interest in Republican candidates running for statewide seats, particularly ones in which they have a chance of winning.

They include the battle for governor, with Steven Pierce still the favorite to be the GOP's finalist against the Democratic nominee in November. Another is the race for state treasurer, in which some polls have GOP contender Joseph Malone outdistancing the Democratic hopefuls.

Much of the GOP success in recruiting so many candidates this year can be attributed to this year's broad-based Republican state convention, which brought in more than 5,000 delgates with wide-ranging views.

Despite this growth, the party still has to mature to the point where blacks and other minorities can feel as comfortable wearing the GOP banner as blacks are in the Democratic Party. Once this happens, there are likely to be more blacks roaming the next convention's floor and running for higher office than this year.

If, for example, a second successful black statewide candidate – after former GOP US Sen. Edward Brooke – also happens to be Republican, it would further bolster the party's strength, and further weaken the Democrats.

However, the state GOP must be careful how it handles this year's opportunity. If it somehow manages to hurt the current GOP crop by not properly nuturing it this year, it will be a very long time before the state's political climate is again favorable for another try.

BOSTON HERALD
PATRICK J. PURCELL, Publisher
KENNETH A. CHANDLER, Editor
ALAN S. EISNER, Managing Editor
RACHELLE COHEN, Editorial Page Editor

5/3/90

PETER LUCAS

GOP rides high on Hicks win

Republican Rep. Lucile Hicks' easy victory over her Democratic rival in Tuesday's special state Senate election is only one sign that the Democrats are going to have their hands full in the upcoming 1990 election.

Another sign is the Boston Herald/Newscenter 5 poll that showed Republican Joe Malone, who has never held elective office, handily defeating each of the three Democrats running for state treasurer, including House Speaker George Keverian.

That in itself is an extraordinary showing because, not only is Massachusetts a heavily Democratic state, and not only is Malone a relative newcomer to Massachusetts politics — having run in a losing cause against U.S. Sen. Edward M. Kennedy two years ago — but a Republican has never bested a Democrat in polls among candidates running for state treasurer or any of the lower constitutional offices in modern memory.

What it shows is that Malone is an attractive, non-incumbent running for office at a time when there is a strong anti-Democratic incumbent mood across the state. The poll shows that Malone would also beat either Rep. William Galvin of Brighton or state Sen. Richard Kraus of Arlington, although Galvin would give Malone the best fight.

What the Democrats have to bear in mind is that President Bush, his chief of staff, John Sununu, and White House assistants Andrew Card and Ron Kaufman, both Massachusetts men, all have an interest in Massachusetts politics and in defeating Democrats.

After all, how many presidents would bother to have 10,000 post cards supporting Hicks sent to Republicans and independents in the 5th Middlesex District the way Bush did? This gesture not only clearly reflects the influence of Card and Kaufman, it also indicates the important role national GOP leaders are planning to play in Massachusetts in 1990.

Hicks, from Wayland, probably would have beaten Weston Selectman Joe Mullins, the Democrat, anyway, but the GOP is flexing its muscles in Michael Dukakis' state, and that is why U.S. Labor Secretary Elizabeth Dole, who once taught school in Melrose, dropped in to campaign for Hicks. If the Democrats were serious about the seat, they would have run someone from heavily Democratic Waltham.

The Democrats were simply out-fought in this special election. Hicks and Mullins were close to each other on the issues. What helped make a difference is that people like GOP Chairman Ray Shamie and Executive Secretary Alexander "Sandy" Tennant campaigned for Hicks, as did gubernatorial hopefuls Steven Pierce and William Weld.

U.S. Rep. Chester Atkins of Concord, the Democratic State Committee chairman, was nowhere to be seen, his party leadership role made even more difficult by the fact that he has Republican state Rep. John MacGovern running against him. Atkins has been an absentee party leader ever since he was elected to Congress, and the party has suffered.

The real story here is that the Republican Party used the contest as a stage. The party put its people in the limelight — people like Dole and Pierce and Weld.

Meanwhile, the Democrats sat on their hands in the audience. No top Democratic elected official really campaigned for Mullins. The Democrats were out-coached, outmanned and outplayed. It was a public relations war and the Republicans won.

Although Hicks will become only the ninth Republican in the Democratic-controlled 40-member Senate, it was an important psychological victory. Not only does Hicks replace a Democrat — former Bedford Sen. Carol Amick, who went to work for the Low Level Radioactive Waste Board — her victory boosted the morale of Republican Party activists.

Shamie, Tennant and Hicks held a victory press conference on the front lawn of the State House Wednesday morning, a State House that is heavily controlled by the Democrats, and again no Democratic leader was there to counter it.

Shamie, who has led the fight to revitalize the GOP, was asked how many more Republicans he expected to elect to the Massachusetts Legislature. His reply? "Anything better than what we've got is an improvement." Well said.

Peter Lucas' column appears Sunday, Wednesday and Friday.

Beverly Times

Beverly, Mass., Saturday, July 22, 1989

GOP seen on the rise for '90 race

By DONALD BRICHTA
Ottaway News Service

BOSTON – Capitalizing on current public disenchantment with Democratic office holders, the state's once moribund Republican Party is showing unusual signs of life early in the 1990 political season.

In addition to four men weighing a run for governor, four Republicans are actively seeking the party's nomination for lieutenant governor, the largest field in generations.

"People see 1990 as the year that Republicans can get into office and begin to make a difference," said Alexander Tennant, executive director of the Republican State Committee.

The prospective candidates are:

• State Rep. Peter Torkildsen of Danvers, 31, a three-term lawmaker who has been quietly plotting his run since January;

• Falmouth Selectman Richard S. Armstrong, 45, a businessman who is little known in GOP circles and is the most moderate of the group. He is prepared to spend a considerable amount of his own money on the race;

• State Rep. Peter Blute of Shrewsbury, 33, a former Democrat who switched to the GOP in 1980 and who defeated an incumbent Democrat in his first race for the House in 1986; and,

• Former Rep. Deborah Cochran of Dedham, 49, owner of a travel agency and public affairs and political consulting business. A House member from 1979-81, she was the party's nominee for secretary of state in 1986, receiving 32 percent of the vote in the November election.

Torkildsen, Blute and Cochran share similar political philosophies on the conservative side of the moderate-to-conservative wing in the party. Armstrong shares the same conservative views on budget and tax issues, but is a strong environmentalist and the only one of the four who is pro-choice on abortion.

None of the group has emerged as a front runner so far. As the campaign progresses and interest in the race increases, one or more of the candidates may withdraw and others may step in.

This degree of interest is unusual so early in a race for a job with only one constitutional responsibility: Presiding over the Executive Council, the independently elected board that confirms state judicial nominations, reviews pardons and approves payment of the state's bills.

Each of the candidates said they would like to do more with the $85,000-a-year post.

"It should be a job of more than standing in the wings waiting for the governor to be run over a bus," Armstrong said.

The party primary is not until September, 1990, although a non-binding state convention will be held in late March. Each of the potential candidates has been traveling around the state meeting with Republican groups, testing the waters for a potential run.

Torkildsen plans to establish a formal campaign committee within the next two weeks. This will allow him to legally raise and spend money on the race, which he expects will cost about $1 million. But he is withholding a formal announcement until later in the year.

Torkildsen has been viewed as one of the party's rising young stars since he defeated House Majority Leader John E. Murphy Jr. of Peabody in his first run for elective office in 1984. A member of the Republican State Committee, Torkildsen has been slowly increasing his political profile among active Republicans for the past 18 months by playing roles in the 1988 presidential campaigns of Robert Dole and George Bush.

"It's probably going to be our best opportunity in 30 years," Torkildsen said of the unusual interest for an office that attracted only one candidate in each of the last two elections. "People throughout the state are just fed up with the state budget problems."

Armstrong says he is 80 percent certain that he will run, with a decision coming by the end of summer. A lifelong Republican, his only political activity has been in Falmouth, where he served on the school committee and was elected selectman last spring.

He owns a hardware store in North Falmouth and operated a marina in Falmouth until he sold it last year. He said his biggest assets are his business background, a "fresh new look" and strong local ties.

Blute is an energetic man who worked in public relations before his election to the House. He became a Republican and worked on Ronald Reagan's 1980 campaign in Massachusetts and was active in Ray Shamie's 1984 campaign for the U.S. Senate. Blute, who is actively running now, said he will decide after the summer whether to stay in the race.

"Any Republican who takes over in 1990 is going to have to be head of a revolution, changing and reforming state government from top to bottom," he said.

Cochran said her edge is her business background, that she is better known, has run statewide and is the only woman in the race.

She said she has been impressed by the new faces and large turnouts at Republican meetings. A recent regional meeting in Holliston had more than 100 people there, double what organizers expected.

"There is a very real feeling in the Republican community that we will see major victories," she said.

BOSTON HERALD

Poll: GOP tops Dems on key issues

BY WAYNE WOODLIEF

The underdog Republican Party is rated more effective than the dominant Democrats on four of the five top issues in Massachusetts this year, a new statewide poll reveals.

This means that unless the Democrats can shake up people's perceptions, the Republicans have a solid shot to win," for governor and perhaps some other contests, said pollster Brad Bannon.

He predicted "a close, competitive race in November."

The problems that concern people most — according to the Herald-WCVB-TV poll of 503 registered voters — are improving public education, fighting drugs, cutting waste in state government, raising the level of honesty among politicians and holding down taxes.

Protecting a woman's right to choice on abortion ran a distant fifth in the poll taken last Wednesday and Thursday.

But voters picked the Republicans, by landslide margins, as the more effective party on curbing waste and holding taxes in check — and also chose the GOP as the better party on raising ethics and ethics and fighting drugs.

● Sixty-nine percent said the Republicans could better handle cutting waste. Only 9 percent said the Democrats could. By a 57-18 percent gap, those surveyed also said the GOP beats the Democrats on holding down taxes.

● Among the top five issues, the Democrats were rated more effective only on improving public education, by a 43-27 percent margin.

● The Democrats also were rated better on abortion rights, by a 63-23 percent margin.

Yet, despite the clamor over abortion after the U.S. Supreme Court's Webster ruling last year and the prospect of a similar decision this spring — the new poll shows that abortion remains a low priority issue for the bulk of Bay State voters.

That's bad news for Lt. Gov. Evelyn Murphy, who has made abortion rights the centerpiece of her campaign for governor.

The poll also produced indications of how potential voters in next September's Democratic primary judge the candidates on the six main issues.

These were the results of a random sampling of 404 registered Democrats and Independents:

● Murphy ran first in only one category, abortion, but trailed badly on the five other issues.

● Ex-Attorney General Francis Bellotti led in all other categories, especially in fighting drugs and raising ethics.

● John Silber, the newcomer to the race, won high marks for effectiveness in cutting waste and improving public education.

Among those who said cutting government waste is their main concern, 39 percent said they'd vote for Bellotti and 25 percent picked Silber. Only 15 percent preferred Murphy. Ten percent backed state Rep. John Flood (D-Canton).

Bellotti barely edged Silber, 25-24 percent, among those who said improving public education is their prime concern. Nineteen percent picked Murphy, and 5 percent picked Flood.

But Bellotti enjoyed big spreads among voters concerned most about fighting drugs and about ethics in politics.

Forty-four percent of those worried about drugs said they'd vote for Bellotti. Only 17 percent backed Murphy and 15 percent supported Silber, while only 3 percent picked Flood.

The ex-attorney general also led among those concerned about raising ethics, with 42 percent for Bellotti, 11 percent for Silber, 9 percent for Murphy and 8 percent for Flood.

Bellotti also pulled 38 percent among those most concerned with holding down taxes, to 13 percent for both Flood and Murphy and only 9 percent for Silber.

Murphy led only among those most concerned about protecting a choice on abortion, with 39 percent to 21 percent for Bellotti, 15 percent for Silber and 12 percent for Flood.

"Murphy's only cutting issue is abortion, said Bannon, "and that isn't enough to win. There are too many people worried about too many other issues."

The poll analyst also said the new survey also proves the effectiveness of Bellotti's current $350,000 TV ad campaign, and its focus on his experience in law enforcement.

BOSTON HERALD
NewsCenter 5
POLL

Boston Herald/NewsCenter 5
HOW VOTERS RATE THE ISSUES IN THE BAY STATE

This is how a random sampling of 503 registered voters responded when asked which of these problems concerned them the most:

Improving public education	19%
Fighting drugs	17%
Raising the level of honesty and ethics among politicians	13%
Reducing waste in state government	13%
Holding down taxes	12%
Protecting a woman's choice to have or not have an abortion	8%
Plight of the homeless	7%
Guaranteeing health care to all state residents	4%
Fighting crime	4%
No Opinion	3%

HOW VOTERS RATE THE PARTIES' EFFECTIVENESS

This is how a random sampling of 503 registered voters responded when asked which party is best able to handle the following problems:

	Democrats	GOP	Neither	Both	No opinion
Raise ethics in politics	26.0%	32.0%	22.7%	7.6%	12.1%
Hold down taxes	18.3%	56.7%	10.0%	1.7%	13.3%
Fight drugs	20.9%	33.7%	20.9%	8.1%	16.3%
Improve public education	43.2%	27.4%	13.7%	2.1%	13.7%
Reduce govt. waste	9.0%	68.7%	7.5%	4.5%	10.4%
Abortion	62.5%	22.5%	7.5%	0%	7.5%

The Boston Herald

PATRICK J. PURCELL, Publisher
KENNETH A. CHANDLER, Editor

ALAN S. EISNER, Managing Editor
PHILIP BUNTON, Sunday Editor
RACHELLE COHEN, Editorial Page Editor

Revitalizing GOP

THE ELECTION of Ray Shamie as Masschusetts Republican chairman brings a small ray of hope to that battered organization. If this state is not to become known as "the place where the elephants go when they die," he must waste no time in seizing the reins and getting the pachyderm moving again.

The Bay State Republicans have always seemed out of step with the rest of the party nationally. They supported William Scranton over Barry Goldwater in 1964 and Rockefeller over Nixon in 1968. They stuck loyally with Ford in 1976 and George Bush four years later while Ronald Reagan was clearly capturing the party's heart. While Republicans in other states were basking in the sunshine of the Reagan era, in Massachusetts they have continued to struggle.

Last year's wounds were entirely self-inflicted. Such silliness simply cannot become a regular feature of a major party, or it will cease to be a major party.

Fortunately, Ray Shamie is the kind of individual who just might be able to pull the party out of this mire.

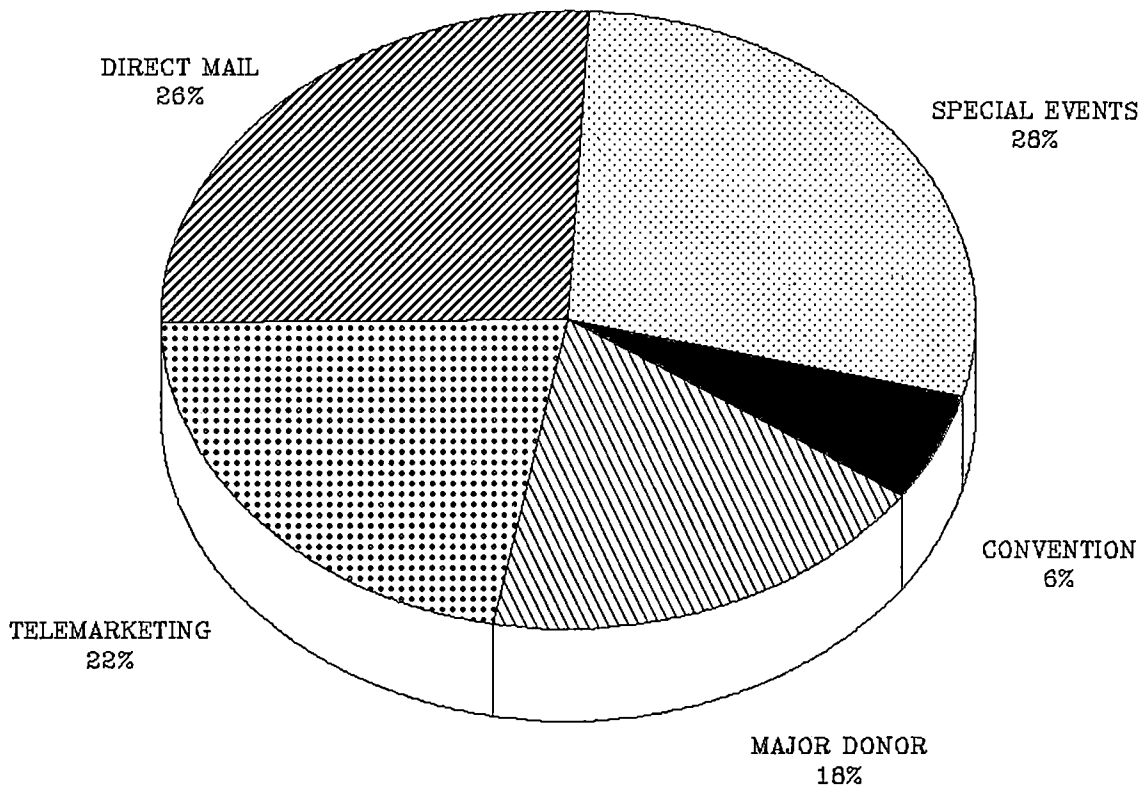
A self-made millionaire, he had the courage to take on Sen. Edward Kennedy in 1982 when no one else would and held the incumbent to 61 percent, his lowest percentage ever. In 1984, he swelled the ranks of the Republican primary with people who had never voted Republican before in their lives and beat the heavily favored Elliot Richardson.

There is no shortage of targets for Republicans to attack. Shamie's Massachusetts Civic Interest Council has been doing excellent work on MBTA overtime abuses and the use (or abuse) of consultants in state government, showing that even the party out of power doesn't necessarily have to be powerless. If they can keep it coming, they may convince the voters that a good, strong two-party system is not only good politics, but good policy.

APPENDIX B
FINANCIAL ANALYSIS

STRATEGIC PLAN FOR VICTORY IN THE 90'S

MASSACHUSETTS REPUBLICAN PARTY
PROJECTED REVENUE BY SOURCE FOR 1990



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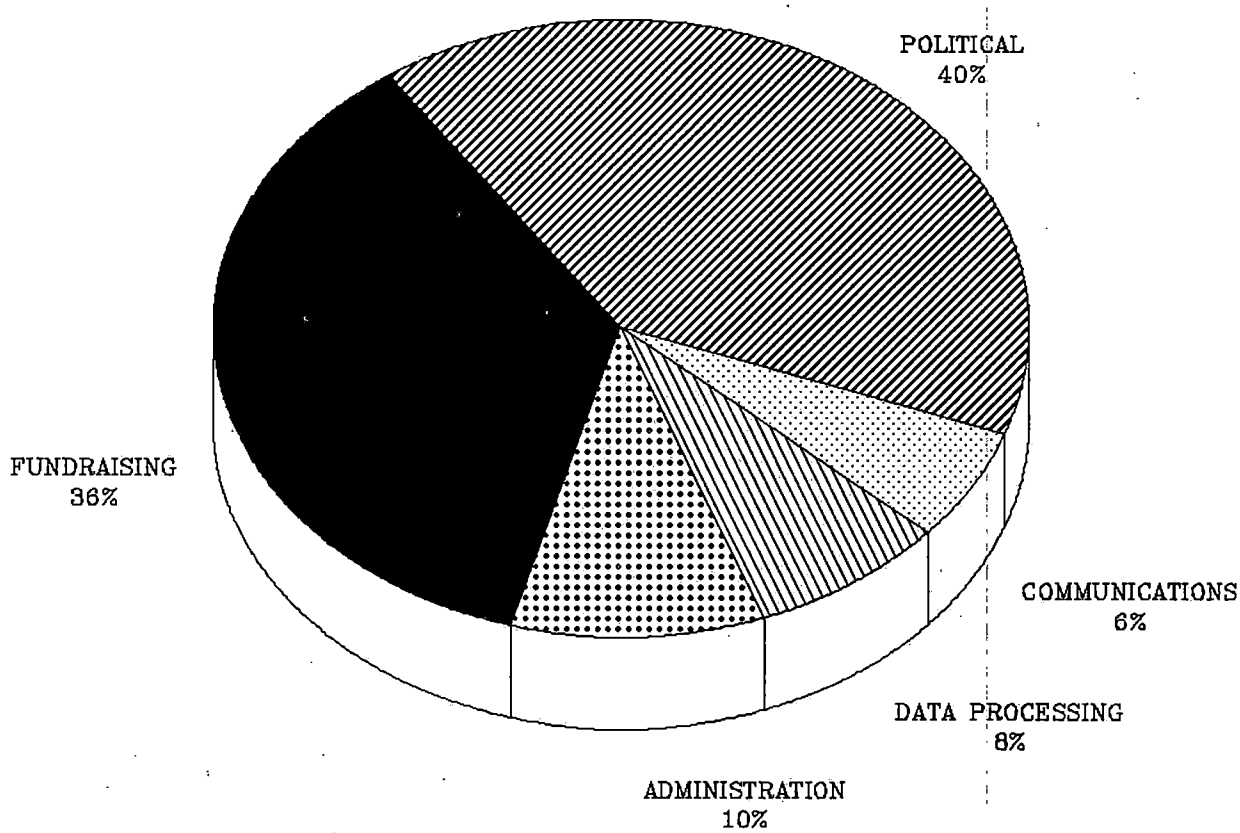
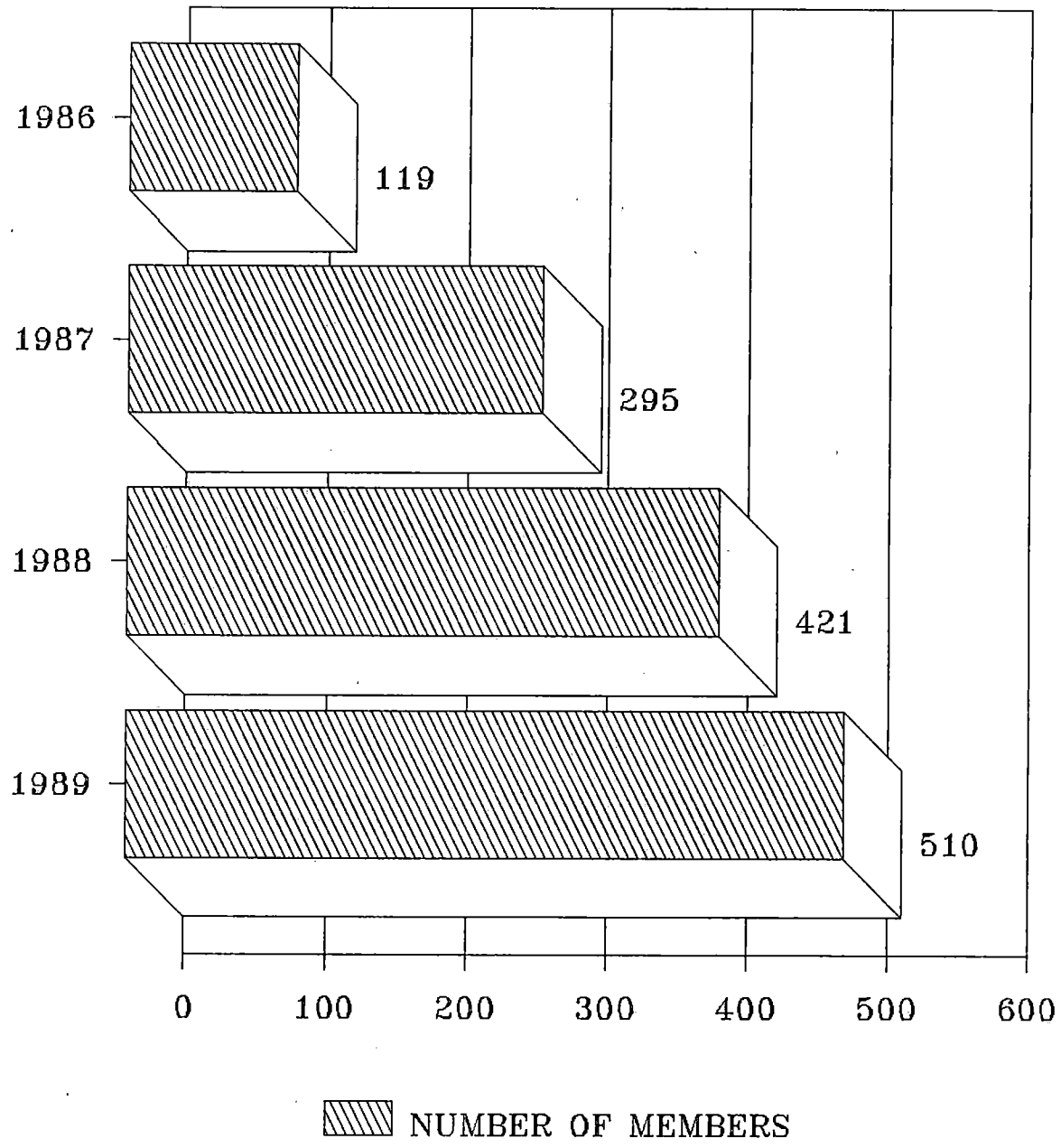
MASSACHUSETTS REPUBLICAN PARTY

PROJECTED EXPENSES BY DEPARTMENT – 1990



MASSACHUSETTS REPUBLICAN PARTY
KEY CLUB MEMBERS



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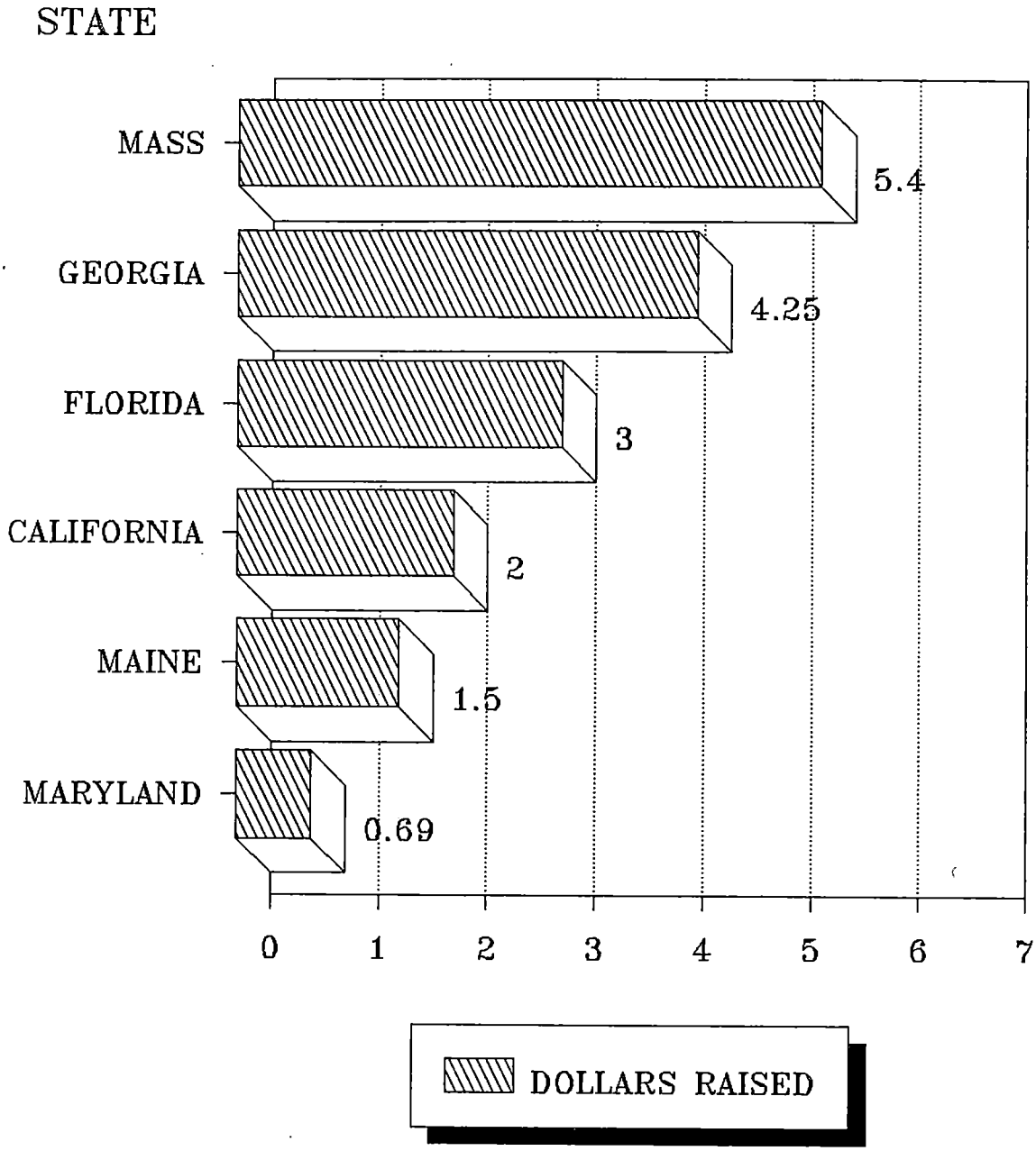
MASSACHUSETTS REPUBLICAN PARTY
DOLLARS RAISED PER REGISTERED REPUBLICAN



FIGURES ARE CALCULATED BY USING THE TOTAL RAISED BY THE STATE PARTY FOR 1988

MEMORANDUM OF CALL

Previous editions usable

TO: Jennifer

☒ YOU WERE CALLED BY– ☐ YOU WERE VISITED BY–

Ron Kaufman

OF (Organization)

☒ PLEASE PHONE ▶ x 2135 ☐ FTS ☐ AUTOVON

☐ WILL CALL AGAIN ☐ IS WAITING TO SEE YOU

☐ RETURNED YOUR CALL ☐ WISHES AN APPOINTMENT

MESSAGE

RECEIVED BY CMB | DATE 10/8/87 | TIME now

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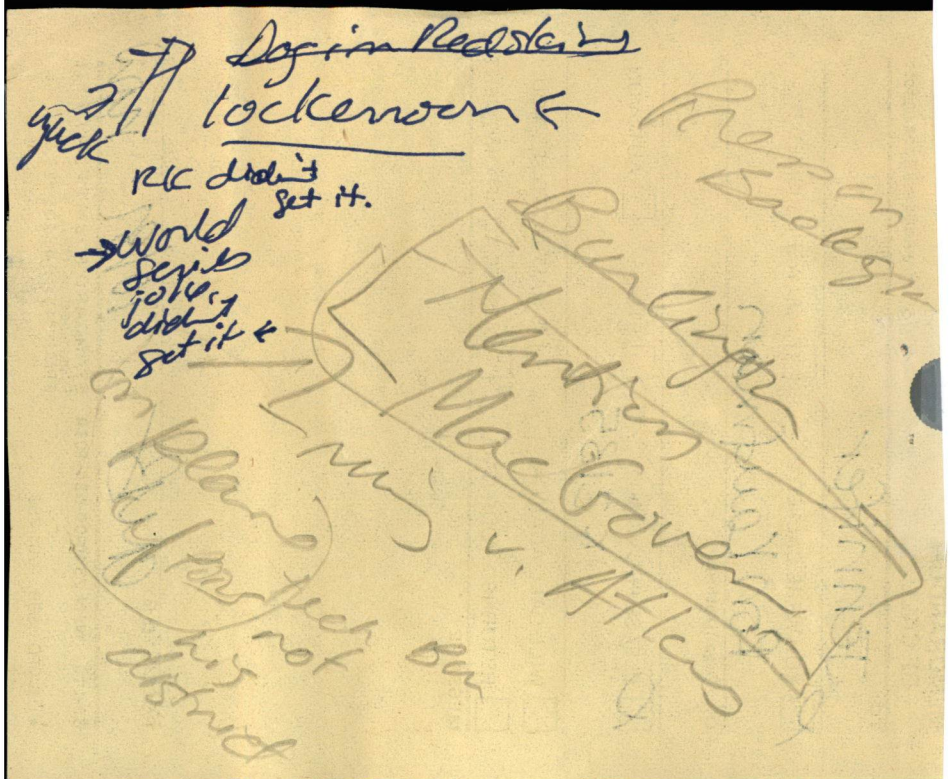
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Obama
Clinton
Bush
Cheney
Rove
Rumsfeld
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Perle
Feith
Abramoff
DeLay
Foley
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Craig
Vitter
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Monica
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Quayle
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Reagan
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Weinberger
Shultz
Baker
Deaver
Meese
Stockman
Volcker
Greenspan
Rubin
Summers
Geithner
Bernanke
Paulson
Lehman
Bear Stearns
AIG
Fannie Mae
Freddie Mac
Countrywide
Angelo Mozilo
Madoff
Stanford
Allen Stanford
Sarah Palin
Todd Palin
Bristol
Levi
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Trig
Wasilla
Alaska
Juneau
Anchorage
Fairbanks
Kodiak
Kenai
Soldotna
Homer
Seward
Valdez
Cordova
Kotzebue
Nome
Barrow
Utqiagvik
Prudhoe Bay
Deadhorse
Dalton Highway
Ice Road
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Malenkov
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Zhukov
Stalin
Molotov
Trotsky
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Alexandra
Anastasia
Alexei
Olga
Tatiana
Maria
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Tsar
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Peter the Great
Catherine the Great
Potemkin
Pugachev
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Napoleon
Kutuzov
Borodino
Moscow
Kremlin
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St. Basil's
Cathedral
Lenin's
Tomb
Gulag
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Sakharov
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Nord-Ost
Anna
Politkovskaya
Litvinenko
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Alexander
Litvinenko
Boris
Berezovsky
Roman
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Chelsea
Oligarchs
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Sechin
Igor
Sechin
Vladimir
Putin
Dmitry
Medvedev
Sergei
Ivanov
Viktor
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Kudrin
Alexei
Kudrin
Sobchak
Anatoly
Sobchak
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Sobchak
Navalny
Alexei
Navalny
Yabloko
Grigory
Yavlinsky
Nemtsov
Boris
Nemtsov
Kasyanov
Mikhail
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Kasparov
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Chess
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Reykjavik
Iceland
Bobby
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Boris
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Karpov
Anatoly
Karpov
Kamsky
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Polgar
Judit
Polgar
Susan
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Zsuzsa
Polgar
Laszlo
Polgar
Hungary
Budapest
Ferenc
Puskas
Real
Madrid
Galacticos
Zidane
Figo
Ronaldo
Beckham
Becks
Posh
Spice
Victoria
Adams
Spice
Girls
Geri
Halliwell
Mel
B
Mel
C
Emma
Bunton
Melanie
Brown
Melanie
Chisholm
Simon
Cowell
X
Factor
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Idol
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Randy
Jackson
Ryan
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Syd
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John
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Janis
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Paul
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Jorma
Kaukonen
Jack
Casady
Spencer
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Peter
Albin
David
Crosby
Stephen
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Crosby
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Dodgson
Oxford
Christ
Church
College
Oxford
Alice
Liddell
Through
the
Looking-Glass
Jabberwocky
Humpty
Dumpty
Cheshire
Cat
Mad
Hatter
Tea
Party
March
Hare
Dormouse
Queen
of
Hearts
Off
with
her
head!
Croquet
Flamingo
Mock
Turtle
Gryphon
Lobster
Quadrille
Tweedledum
and
Tweedledee
Walrus
and
the
Carpenter
Oysters
Red
Queen
White
Queen
White
Knight
Humpty
Dumpty
Sat
on
a
Wall
Nursery
Rhyme
Illustration
Victorian
Era
Victoria
Albert
Prince
Albert
Balmoral
Castle
Scotland
Highlands
Clans
Tartan
Kilt
Bagpipes
Edinburgh
Castle
Royal
Mile
Holyrood
Palace
Mary,
Queen
of
Scots
James
VI
and
I
Union
of
the
Crowns
Stuart
Dynasty
Charles
I
English
Civil
War
Roundheads
Cavaliers
Oliver
Cromwell
New
Model
Army
Battle
of
Naseby
Siege
of
Basing
House
Puritans
Commonwealth
of
England
Rump
Parliament
Long
Parliament
Short
Parliament
Bishops'
Wars
Charles
II
Restoration
Monarchy
Declaration
of
Breda
Clarendon
Code
Act
of
Uniformity
Conventicle
Act
Five
Mile
Act
Great
Plague
of
London
Great
Fire
of
London
Christopher
Wren
St.
Paul's
Cathedral
Monument
to
the
Great
Fire
Samuel
Pepys
Diary
Royal
Society
Robert
Hooke
Micrographia
Flea
Louse
Cell
Theory
Antonie
van
Leeuwenhoek
Microscope
Animalcules
Bacteria
Germ
Theory
Louis
Pasteur
Pasteurization
Rabies
Vaccine
Joseph
Meister
Anthrax
Vaccine
Chicken
Cholera
Vaccine
Robert
Koch
Tuberculosis
Bacillus
Koch's
Postulates
Edward
Jenner
Smallpox
Vaccination
Cowpox
Milkmaids
Variolation
Lady
Mary
Wortley
Montagu
Zabdiel
Boylston
Cotton
Mather
Boston
Smallpox
Epidemic
1721
Inoculation
Controversy
Benjamin
Franklin
Son
Francis
Franklin
Died
of
Smallpox
Age
Four
Regret
Vaccination
Philadelphia
Yellow
Fever
Epidemic
1793
Dr.
Benjamin
Rush
Bleeding
Purging
Mercury
Calomel
Blue
Mass
Heroic
Medicine
Mortality
Rate
Refugees
Mass
Burials
Potter's
Field
Free
African
Society
Absalom
Jones
Richard
Allen
Bethel
African
Methodist
Episcopal
Church
Mother
Bethel
Church
Philadelphia
Black
Nurses
Black
Volunteers
Public
Health
Crisis
Quarantine
Isolation
Miasma
Theory
Bad
Air
Sanitation
Clean
Water
Sewers
Joseph
Bazalgette
Great
Stink
London
Thames
River
Embankment
Victoria
Embankment
Cholera
Epidemic
1854
John
Snow
Broad
Street
Pump
Handle
Epidemiology
Florence
Nightingale
Crimean
War
Scutari
Barracks
Hospital
Nurses
Lady
with
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Lamp
Statistics
Coxcomb
Chart
Polar
Area
Diagram
Rose
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Reform
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Health
Movement
Edwin
Chadwick
Report
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Sanitary
Condition
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Labouring
Population
Poor
Law
Workhouse
Industrial
Revolution
Factory
Acts
Child
Labor
Ten
Hours
Movement
Robert
Owen
New
Lanark
Utopian
Socialism
Karl
Marx
Friedrich
Engels
Communist
Manifesto
Das
Kapital
Class
Struggle
Bourgeoisie
Proletariat
Capitalism
Means
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Production
Surplus
Value
Alienation
Commodity
Fetishism
Dialectical
Materialism
Historical
Materialism
Base
and
Superstructure
Ideology
False
Consciousness
Revolution
Dictatorship
of
the
Proletariat
Withering
Away
of
the
State
Stateless
Society
Communism
Socialism
Marxism
Marxist
Theory
Marxist
Historiography
Eric
Hobsbawm
E.P.
Thompson
The
Making
of
the
English
Working
Class
Christopher
Hill
The
World
Turned
Upside
Down
Radical
Ideas
During
the
English
Revolution
Gerrard
Winstanley
The
Diggers
True
Levellers
Digger
Movement
St.
George's
Hill
Walton-on-Thames
Surrey
Commons
Preservation
Society
Kinder
Scout
Mass
Trespass
Ramblers'
Association
Right
to
Roam
Countryside
and
Rights
of
Way
Act
2000
Open
Access
Land
Forestry
Commission
Thetford
Forest
Norfolk
Suffolk
Brecks
Stone
Curlew
Nightjar
Woodlark
Breckland
Flora
Rare
Arable
Plants
Grey
Partridge
Corn
Bunting
Yellow
Wagtail
Tree
Sparrow
Farmland
Birds
Hedgerow
Regulations
1997
Ancient
Woodland
Plantation
on
Ancient
Woodland
Sites
Restocking
Coppicing
Traditional
Woodland
Management
Hazel
Coppice
Ash
Maple
Wych
Elm
Dutch
Elm
Disease
Ophiostoma
novo-ulmi
Scolytus
Bark
Beetle
Elm
Suckers
Hedgerow
Survey
Hedgerow
Trees
Standard
Trees
Pollarding
Shredding
Mulching
Chipping
Arisings
Brash
Habitat
Piles
Log
Piles
Deadwood
Saproxylic
Invertebrates
Stag
Beetle
Lucanus
cervus
Rhogogaster
viridis
Hornet
Hoverfly
Volucella
zonaria
Wasp
Mimicry
Batesian
Mimicry
Müllerian
Mimicry
Aposematism
Warning
Coloration
Yellow
and
Black
Stripes
Bee
Mimicry
Bumblebee
Honeybee
Apis
mellifera
Colony
Collapse
Disorder
Varroa
Destructor
Mite
Nosema
Ceranae
Neonicotinoids
Imidacloprid
Clothianidin
Thiamethoxam
Bayer
Syngenta
Pesticide
Regulation
Environmental
Protection
Agency
Endangered
Species
Act
Migratory
Bird
Treaty
Act
Lacey
Act
Wildlife
Trafficking
Ivory
Trade
Elephant
Poaching
Rhino
Horn
Pangolin
Scales
Tiger
Bone
Wet
Market
Wuhan
Huanan
Seafood
Wholesale
Market
Coronavirus
SARS-CoV-2
COVID-19
Pandemic
Lockdown
Flatten
the
Curve
Herd
Immunity
Vaccine
Hesitancy
Anti-Vax
Movement
Andrew
Wakefield
MMR
Vaccine
Autism
Thimerosal
Mercury
Preservative
Multi-Dose
Vial
Single-Dose
Vial
Herd
Immunity
Threshold
Basic
Reproduction
Number
R0
Effective
Reproduction
Number
Rt
Exponential
Growth
Doubling
Time
Case
Fatality
Rate
Infection
Fatality
Rate
Asymptomatic
Transmission
Droplet
Transmission
Aerosol
Transmission
Airborne
Transmission
Fomite
Transmission
Surface
Transmission
Incubation
Period
Quarantine
Isolation
Contact
Tracing
Social
Distancing
Six
Feet
Two
Meters
Flatten
the
Curve
Graph
Hospital
Capacity
Intensive
Care
Unit
ICU
Ventilator
Shortage
Emergency
Use
Authorization
Operation
Warp
Speed
Moncef
Slaoui
Gustave
Perna
Pfizer
BioNTech
Moderna
Johnson
&
Johnson
AstraZeneca
Oxford
Vaccine
Group
Sarah
Gilbert
Adenovirus
Vector
Vaccine
mRNA
Vaccine
Messenger
RNA
Spike
Protein
Lipid
Nanoparticle
Phase
1
Trial
Phase
2
Trial
Phase
3
Trial
Efficacy
Rate
Emergency
Use
Authorization
Food
and
Drug
Administration
Center
for
Disease
Control
and
Prevention
Advisory
Committee
on
Immunization
Practices
Anaphylaxis
Allergic
Reaction
Epinephrine
Autoinjector
EpiPen
Vaccine
Adverse
Event
Reporting
System
VAERS
Myocarditis
Pericarditis
Blood
Clot
Thrombosis
Thrombocytopenia
Guillain-Barré
Syndrome
Bell's
Palsy
Facial
Paralysis
Shingles
Herpes
Zoster
Reactivation
Immune
System
Immune
Response
Antibody
Titer
Neutralizing
Antibody
Monoclonal
Antibody
Convalescent
Plasma
Remdesivir
Dexamethasone
Steroid
Treatment
Hydroxychloroquine
Chloroquine
Ivermectin
Horse
Dewormer
Fluvoxamine
Antidepressant
Repurposed
Drug
Off-Label
Use
Prescription
Drug
Over-the-Counter
Drug
Supplement
Vitamin
D
Deficiency
Sunlight
Exposure
Melanin
Skin
Pigmentation
Evolutionary
Adaptation
Folate
Neural
Tube
Defect
Spina
Bifida
Anencephaly
Folic
Acid
Fortification
Grain
Flour
Bread
Enrichment
Niacin
Pellagra
Thiamine
Beriberi
Riboflavin
Iron
Deficiency
Anemia
Iodine
Goiter
Iodized
Salt
Table
Salt
Sea
Salt
Himalayan
Pink
Salt
Kosher
Salt
Morton
Salt
Girl
Umbrella
Rain
Mary
Had
a
Little
Lamb
Fleece
Wool
Shearing
Sheep
Farm
Old
MacDonald
Had
a
Farm
E-I-E-I-O
Cow
Moo
Duck
Quack
Pig
Oink
Horse
Neigh
Chicken
Cluck
Rooster
Crow
Barn
Hay
Tractor
Plow
Harvest
Corn
Wheat
Soybean
Monoculture
Crop
Rotation
Nitrogen
Fixation
Legume
Root
Nodule
Rhizobium
Bacteria
Symbiosis
Mutualism
Parasitism
Commensalism
Amensalism
Competition
Predation
Predator
Prey
Lotka-Volterra
Equations
Carrying
Capacity
Logistic
Growth
Exponential
Growth
Malthusian
Catastrophe
Thomas
Malthus
An
Essay
on
the
Principle
of
Population
Overpopulation
Resource
Depletion
Peak
Oil
Hubbert
Curve
Marion
King
Hubbert
Shale
Oil
Fracking
Hydraulic
Fracturing
Horizontal
Drilling
Bakken
Formation
North
Dakota
Williston
Basin
Oil
Boom
Man
Camp
Fracking
Sand
Proppant
Wisconsin
Sand
Mining
Driftless
Area
Karst
Topography
Sinkhole
Groundwater
Contamination
Aquifer
Recharge
Water
Table
Drawdown
Ogallala
Aquifer
High
Plains
Aquifer
Dust
Bowl
Timothy
Egan
The
Worst
Hard
Time
Dorothea
Lange
Migrant
Mother
Photograph
Great
Depression
Herbert
Hoover
Franklin
D.
Roosevelt
New
Deal
Alphabet
Soup
Civilian
Conservation
Corps
CCC
Tennessee
Valley
Authority
TVA
Hydroelectric
Dam
Norris
Dam
Fontana
Dam
Grand
Coulee
Dam
Hoover
Dam
Boulder
Canyon
Project
Colorado
River
Compact
Lake
Mead
Lake
Powell
Glen
Canyon
Dam
Rainbow
Bridge
Navajo
Nation
Hopi
Tribe
Zuni
Pueblo
Acoma
Pueblo
Sky
City
Mesa
Verde
Cliff
Dwellers
Ancestral
Puebloans
Anasazi
Kayenta
Chaco
Canyon
Great
House
Chacoan
Roads
Solar
Alignment
Petroglyph
Pictograph
Kokopelli
Kachina
Snake
Dance
Hopi
Prophecy
Fourth
World
Purification
Day
Blue
Star
Kachina
Hopi
Clans
Bear
Clan
Coyote
Clan
Eagle
Clan
Parrot
Clan
Rabbit
Clan
Snake
Clan
Sun
Clan
Water
Clan
Corn
Clan
Kiva
Sipapu
Emergence
Myth
Spider
Woman
Grandmother
Spider
Navajo
Weaving
Navajo
Rug
Germantown
Eagle
Navajo
Blanket
Chief
Blanket
Pendleton
Woolen
Mills
Oregon
Trade
Blanket
Hudson's
Bay
Company
Point
Blanket
Stripe
Capote
Hooded
Coat
Metis
Sash
Voyageur
Canoe
Birchbark
Canoe
Montreal
Lachine
Rapids
Portage
Fur
Trade
Beaver
Pelt
Beaver
Hat
Felt
Hat
Top
Hat
Abraham
Lincoln
Stovepipe
Hat
Tall
Hat
Silk
Hat
Chimney
Pot
Hat
Bowler
Hat
Derby
Hat
Fedora
Trilby
Panama
Hat
Straw
Hat
Boater
Hat
Sun
Hat
Bonnet
Cap
Beret
Tam
o'
Shanter
Glengarry
Balmoral
Bonnet
Feather
Bonnet
Headdress
Plains
Indians
Sioux
Lakota
Dakota
Nakota
Crazy
Horse
Sitting
Bull
Red
Cloud
Spotted
Tail
Little
Big
Horn
Battle
of
the
Little
Big
Horn
Custer's
Last
Stand
George
Armstrong
Custer
7th
Cavalry
Regiment
Fort
Abraham
Lincoln
Bismarck
North
Dakota
Missouri
River
Dam
Lake
Sakakawea
Garrison
Dam
Pick-Sloan
Plan
Army
Corps
of
Engineers
Flood
Control
Act
1944
Pine
Ridge
Reservation
Wounded
Knee
Massacre
Ghost
Dance
Wovoka
Jack
Wilson
Paiute
Messiah
Letter
Indian
Wars
Fetterman
Massacre
Red
Cloud's
War
Bozeman
Trail
Fort
Phil
Kearny
Fort
Laramie
Treaty
1868
Black
Hills
Treaty
1876
Black
Hills
Gold
Rush
Deadwood
Wild
Bill
Hickok
Calamity
Jane
Seth
Bullock
Sol
Star
Deadwood
Sheriff
Deadwood
Mayor
Deadwood
Jail
Deadwood
Courthouse
Deadwood
Fire
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Flood
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Dam
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Reservoir
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Pipeline
Deadwood
Pump
Station
Deadwood
Water

(Hinchliffe/Grossman/Simon)
October 30, 1990 4:30 p.m.
MASS

PRESIDENTIAL REMARKS: MASSACHUSETTS GOP FUNDRAISER
BURLINGTON, MASS.
November 1, 1990

Thanks Bill -- I'm glad to be here today -- and I want to tell you there's no truth to the rumor that I was afraid to leave Washington. Dan Quayle does **not** own a copy of Evelyn Murphy's autobiography. \\ However, there is **some** sense of betrayal on the home front. Who would have thought my own **dog** would write a "lick and tell" book. \\\ And maybe, with her writing ambitions, maybe she'll be the next Redskins locker room correspondent. \\\

It is great to be back here, down the road from where I was born -- and with my sister, Nancy, here to keep an eye on me. \\ And it's going to be great when John McGovern represents Bedford -- he's going to be an important voice for Massachusetts. \\

I see old friends here: Rep (Silvio) Conte; Gov (John) Volpe; Sen. (Dave) Locke. Also Andy Card and Ron Kaufman. \\ And congratulations to the terrific team that's going to bring a clean house to Massachusetts Tuesday: Bill Weld, your next Governor; Paul Cellucci, Lt. Governor; Jim Rappaport, Senate; Joe Malone, Treasurer; Bill Sawyer, Atty General; Paul McCarthy, Sec. of State; Doug Murray, Auditor; and all the other great Republicans running for Congress and the State House. Ray Shamie -- your vision has forged a forceful new definition of Republican strength as you lead our party in the '90s. \\ And Steve (Pierce) -- you've set a terrific example of putting party unity first -- a legacy of honorable leadership for this state.\\

Two days ago, we had the World Series champs at the White House. And I know you're all thinking about the team here that's had rough times and has fallen from grace in this state -- that's lost its first place status -- that just couldn't seem to get the job done. \\ **But enough about the Massachusetts Democrats**. \\\

And enough **of** the Massachusetts Democrats. Of the anger and distrust Massachusetts voters have felt for too long. In their place comes a man with unblemished integrity and a vision of a state without corruption. **Bill Weld will turn Massachusetts into a place where strength means strength of character, not strength of old-boy connections.** He's the leader for the '90s. \\\

Another leader for the 90's is my friend Paul Cellucci. **I am grateful for Paul's loyalty, dedication, and ability**. And along with Bill and State Treasurer candidate Joe Malone, Paul knows what's needed to pull your economy out of its tough times.

During my presidency, America's economic health has been our Number One priority. And after what seemed like endless negotiations, we finally have a budget. The negotiations were tough because the one party that has ruled Congress for almost 40 years is dedicated to perpetual reelection. And the Democratic Party has a bias for red tape over choice, for Washington solutions over community solutions, and for bureaucracy over people. And you add all that up and what do you get? You get a liberal Democratic-controlled Congress that's committed to two things: **taxing** and **spending**. \\\

The final budget agreement is an example of how the

Democratic Congress works -- or doesn't work. For the sake of the nation, I honestly felt that we had to reduce the deficit now. It is high time that we stop mortgaging the future of these young kids here today. And the Democratic spending binge has got to stop. \\\

I felt strongly about reducing the deficit with spending cuts -- not raising taxes. And that's exactly the kind of budget I sent to the Congress last January. Predictably, the Democrats, instead, wanted to slash defense and then raise your taxes.

What we got was a compromise. And there is some good in it -- the largest spending cut in history. There are some incentives built in so that we will become less dependent on foreign oil. And we also got the first-ever five-year curb on spending.

We put Congress on a pay-as-you-go plan so that the liberal Democrats will no longer be able to fund programs with red ink. If Congress tries to raise spending one dime, they've got to cut other excess spending or find the money for it right there and then. And finally, we held the line against the reckless cuts of our Armed Forces. I will not be the President to preside over the weakening of this nation's defense. \\\\

An enforceable deficit reduction agreement was long overdue and absolutely necessary, but I cannot join the liberal Democrats in a carnival of self-congratulation.

What you saw on T.V. last month was the good, the bad and the ugly. The good: Republicans like Silvio Conte. The bad: Democrats like John Kerry. And the ugly -- something you in

Massachusetts are all too familiar with -- new Democratic taxes.

They say there are two things you should never watch being made: sausage -- and legislation. Well, last month America sure got a tour of the hotdog factory. \\ It was not a pretty sight.

The Democrats held America's economy hostage. And to get an agreement -- to get the $350 billion in spending cuts -- we had to pay a ransom to the Democrats. And the American people have had to pay the ransom in higher taxes.

But the price could have been worse. The original Democrat bill that passed the House tried to impose $40 billion in income taxes on working Americans. They called it their bill to soak the rich -- but the truth is -- only four billion came from the so-called "surtax" -- while forty billion was to come from the paychecks of the working men and women of this country. We said: "We are going to stop you." And we stopped them cold. \\\\

That was not, as these demagogues would have you believe, Republicans protecting the rich -- that was Republicans standing up for the working families in this country. \\\

This Democratic Congress was content to stall an agreement, and stall the economy. We are not going to let them get away with it. \\\ You send me more Republicans for the United States Congress -- and we'll get the job done. \\\ How different the entire budget process would have been with Bob Dole as Majority Leader. How different this entire country will be with a Republican-controlled Senate. \\ We need Jim Rappaport in Washington. \\\\

the death penalty for drug kingpins and terrorists. It's bad news for America, and bad news for law enforcement -- and good news only for violent criminals. \\\

I look at a man like Bill Weld, a no-nonsense prosecutor who won't tolerate leniency toward those who violate our safety, our homes and our lives. Massachusetts needs leaders like him. The vision of the reborn Republican party in this state will bring back hope and optimism and the future itself to people badly in need of political salvation. \\\ Bill, Paul, Jim, Joe and the rest of the ticket -- we're strongly in your corner.

And there is one special place where our thoughts -- and our hearts -- must be: in the Persian Gulf, with our servicemen and women who wait with heroism made of quiet steel. They are there for principles -- holding fast to a deep and honorable morality.

They know the atrocities Saddam Hussein is inflicting on the innocent. They know the threat Saddam Hussein is posing to the world. They do not believe -- as does Jim's opponent -- in giving this brutal tyrant diplomatic "wiggle room." They do not believe -- as does Jim's opponent -- that the U.S. should signal what he calls "a willingness to see Iraq's claim on specific Kuwaiti territory argued in some international forum." Hearing a sitting U.S. Senator make these statements denigrates the sacrifices of our youth -- and diminishes the lives lost and the suffering endured by the Kuwaiti people.

We can give back something to these servicemen and women by making a statement next Tuesday -- by voting. By using this

precious privilege of democracy -- and by doing it to honor them. And by assuring that here in Massachusetts -- and across the country -- we elect the candidates who stand for what we believe.

Harry Truman reminded us that only the President represents all the people. Only the President can stand for the national interest -- and against the special interests. You sent me to Washington to make something good happen for our country. In this spirit, I did "extend my hand" to Congress. I worked for a bi-partisan solution to this horrible budget mess. And I've tried very hard -- only to have a parade of liberal Democrats march to the microphone to blame me for their failures. And my goodwill has been rewarded with "business as usual."

Well, I'll tell you something. America's had enough of "business as usual" -- and we don't have to take it anymore. I say: Send me more Congressmen who will vote like Sil Conte. Send me Jim Rappaport. Do your talking at the polls November 6.

As for me, I'm going to criss-cross this country, and take this message to the American people. More Republicans means more men and women fighting against raising taxes, and against the Big Spenders -- and for the values of faith and family, government close to the people that everyone in the State of Massachusetts believes in. More Republicans means a better deal for America.

Thank you for being here -- for supporting Massachusetts Republicans and our country's most important goals. God bless all of you, and the United States of America.

# # # #

US should allow Iraq room to back off, Kerry says

By Tom Ashbrook
GLOBE STAFF

The time has come to give Iraqi President Saddam Hussein diplomatic room to negotiate a withdrawal from Kuwait, US Sen. John Kerry said yesterday.

With an international embargo firmly in place and US troops poised to check further offensive action by Iraq, Kerry said, the United States and its allies now need to clear a diplomatic path for a solution short of war.

"If we stay linear here . . .," the Massachusetts Democrat said, "that line is pointing in a very dangerous direction."

Kerry, a member of the Senate Foreign Relations Committee, said he fully approved of the swift US military deployment that followed Hussein's Aug 2 invasion of Kuwait and that he backed President Bush's insistence that Iraq withdraw from its southern neighbor and restore Kuwaiti sovereignty.

But with the Iraqi leader now "boxed" by international arms and sanctions, the senator said, new initiatives are necessary to break the military standoff and defuse the Persian Gulf crisis.

"My greatest fear is this issue of too much box and not enough capacity to move out," said Kerry in a meeting with editors and reporters at The Boston Globe yesterday. "The question is, how do you find the diplomatic wiggle room to achieve these goals?"

Kerry said he was not privy to what options might be considered by the Bush administration to open a diplomatic path for Hussein's retreat. He mentioned several that might be contemplated, including signaling a willingness to see Iraq's claim on specific Kuwaiti territory argued in some international forum and signaling the possibility of new initiatives toward settlement of the Arab-Israeli stalemate over the occupied West Bank.

As a matter of public policy, Kerry said, such moves could not be linked to a settlement with Iraq. But communicated through back channels to Baghdad as possibilities for "downroad triggering," he said, such proposals could create an opening for Saddam Hussein's withdrawal from Kuwait.

Countries now arrayed against Iraq have to hope that over time the slow strangulation of supplies to Iraq by the UN embargo will push Iraqis themselves to topple Saddam Hussein, said Kerry.

"It is not wise for us to be thinking about going in to get him," he said. "Your first, best choice is for Iraqis to effect that."

Kerry, who is running for re-election to his Senate seat this fall, said that he is disturbed by the volume of "saber rattling" in the United States in recent days, which he said has become "overly bellicose and somewhat less than sensible."

On the other hand, he said, Washington must now strongly support the UN embargo, so that the United Nations is not seen to fail in its dramatic first attempt at leadership in the post-Cold War period.

Two major strategic issues will outlast the current crisis, said Kerry: the security of Israel and Iraq's development of nuclear weapons, now estimated to be only three to four years away.

Kerry said he believed Israel's security position has been strengthened by the current crisis. As Americans and others are made sharply aware of the dangers of the region, he said, they will be more alert to Israel's need for strong US backing.

As for Iraq's progress toward manufacturing nuclear weapons, Kerry said the current situation makes clear that Baghdad's nuclear program must be turned back "by diplomatic, covert or overt measures."

He was most critical of the Bush administration's unbending attitude toward energy issues and the primacy of oil in the wake of Iraq's invasion. The Mideast crisis, he said, ought to cause Washington to move aggressively to develop alternative energy sources.

"To allow the world to be held hostage by dependence on fossil fuels is absurd," he said.

Kerry and other congressional leaders are scheduled to gather today in Washington for an administration briefing on the gulf crisis.

Boston Globe 8/28/90

premodern tyranny like Iraq's in possession of so much postmodern weaponry. The regime's willingness to use such weaponry cannot be questioned, as its gassing of Iranians and disfavored Iraqi communities has shown. If, a month or two hence, Iraq has not had its present nuclear, chemical, biological, missile, aircraft, and tank capabilities massively undercut, the entire region will remain subject to the malign designs of its ruthless warlord polity. In that event, even the control of oil prices—for which, some cynics say, the troops were really sent into the Arabian desert—will be Hussein's to determine.

Still, the matter at stake is less oil or even the transient order among the Arabs than it is the very future of the region—and the world beyond the region, if Iraq is allowed to deploy the weapons that sensible states keep for deterrence. In our time, it should be remembered, only two states have used fearful weapons forbidden by international convention: Gamal Abdel Nasser's Egypt against Yemen, and Hussein's Iraq against its own Kurds and Shiites and against Iran. In each case it was the Pan-Arab conceit that justified the moral enormity of poison gas. President Bush has spoken only elliptically about the great danger an unconventionally armed Iraq poses to the world. It would have been better if he had made the removal of these arms an explicit American purpose. But even those now eager somehow to sate Hussein's appetite recognize an obligation to defang Iraq militarily. Senator John Kerry, for example, told *The Boston Globe* last week that Baghdad's nuclear program must be turned back "by diplomatic, covert, or overt measures." How this is to be achieved he doesn't say and doesn't know—as long as it isn't done by force. He is worried about "saber rattling" and about the United States becoming "overly bellicose and somewhat less than sensible." He hopes Hussein will go away, and observes sagely that "your first, best choice is for Iraqis to effect that." But the senator has little confidence in this option. So he has other ways to provoke what he mysteriously calls "down-road triggering," including "new initiatives toward settlement of the Arab-Israeli stalemate over the occupied West Bank" that might induce Iraq to withdraw from Kuwait.

This preposterous linkage has already been proposed by Hussein himself, who knows better than anyone how little his seizure of Kuwait had to do with Palestinians. Since Mr. Kerry knows Jerusalem won't play this game, he goes on to suggest having Iraq's claim to specific Kuwaiti territory adjudicated by some international tribunal: violator and violated equal before the bar of justice. Beyond sloppy thinking, what provokes this sloppy grab bag of nostrums? Certainly not a principled determination to safeguard the minimum norms of civilization. "If we stay linear here, that line is pointing in a very dangerous direction," Kerry concluded, mixing his buzzwords oddly. "[M]y greatest fear is this issue of too much box and not enough capacity to move out. . . . The question is how do you find the diplomatic wiggle room to achieve these goals?"

Iraq's brutal record, abroad and at home, is such that the aim of the United States (and the U.N. too) should be not to create room for the Iraqis to wiggle out of the present crisis unscathed but rather to make sure they cannot repeat it. Hussein has understood that if force wasn't our first resort it would become our last. So he is playing for time. He knows there will be those who will look for the seemingly safe but inherently unstable way out. Some voices have been heard in this vein—an odd assemblage, ranging from liberals like Ramsey Clark, George McGovern, and Senator Terry Sanford to conservatives like Patrick Buchanan, Joseph Sobran, and Robert Novak. But Hussein, master trader in the bazaar, is adept at evoking the distaste for force in the advanced societies.

His first step was to rally as many of the Arabs as he could around his flag. He roused the Sunnis of Iraq and the Palestinians everywhere in the area by his espousal of the Pan-Arab delusion, the belief that one noble hero will soon redeem the present decrepitude of Arab civilization. Nasser brought down upon the Arabs the calamity of 1967, yet his faded, curled photograph still adorns walls and stalls everywhere in the Arab Middle East. Hussein grasps that in his culture provoking disaster is not necessarily a disability. He supposes that with a bit of Nasserite populism he can win the Arab have-nots against the enfeebled Arab haves. All that will then remain will be to weaken the will of the West and especially of the United States.

We have seen this movie before: the procession of hostages before the TV cameras, concretizing and personalizing the suffering that our resistance to Iraq's aggression imposes on innocent people. The drill is simple. First Hussein takes hostages. Then he lets some of them go, proving his humanity. Each release is greeted as a positive development, a sign that at least he's talking, at least he's listening to reason. If Bush would only relent the rest could return to their families too. Let it be noted, by the way, that the supporting cast of Hussein's charade of kindness includes, so far, Kurt Waldheim and Jesse Jackson.

This could be a very long movie. And the longer it lasts the more fidgety the multilateral audience will become, the stronger the temptation to bolt for the exits.

The resolution enacted on August 25 by the U.N. Security Council explicitly permits the use of force to make good on the embargo, but it implicitly imposes restraints—the restraints needed to hold together the coalition that passed it. (Such restraints are endemic to multilateralism and to consensus politics generally.) The U.N. resolution does not keep those who voted for it from caviling when their interests dictate. Nor did it keep the secretary general from coming back empty-handed from his meeting with the Iraqi foreign minister in Amman. And the embargo is becoming porous. Reports from Jordan, for example, tell of heavy transport traffic in the air to Iraq; presumably the cargoes do not come from the farms and factories of the hills of Moab.

To Ron Kaufman
From Jack Quinlan
Re. proposed talking points for President's Boston speech
9/28/90

In re. Middle East:

To those, such as John Kerry, who suggest we give Saddam Hussein so called "wiggle room" to negotiate a settlement to save face, I say, "No!" Let him wiggle his way out of Kuwait and back to Baghdad. Then we'll negotiate about the future.

To those, such as John Kerry, who suggest we allow Saddam Hussein to bring his claims on Kuwait before some international tribunal for adjudication, I say, "No!" How would Baghdad receive the messageif we invited violator and violated to stand as equals before the same tribunal. (Note: the "violator and violated" bit is lifted from Marty Peretz's New Republic.)

And to those misguided souls, such as John Kerry, who suggest we put the West Bank on the table for negotiation with Saddam Hussein, I say, "No !" A thousand times, "NO!" What Saddam Hussein has done is irrelevant to the West Bank. To create even the impression of linkage is to deepen the crisis and expand Hussein's influence.

Jim Rappaport for United States Senate

MA-Sen.
Rappaport

POLICY & ISSUES

A POSITION PAPER ON ISSUES AND HOW THEY AFFECT YOU NUMBER ONE NOVEMBER 1989

Capital Gains Tax Reduction

WHO GAINS?

Who gains from a cut in the capital gains tax?

You do.

Whether you benefit directly -- because you have more in your pocket from the sale of your house or another asset -- or indirectly -- because America can better compete with the "Japan, Inc.'s" of the world through greater re-investment -- you gain.

That is why I support President Bush's proposal to reduce the federal capital gains tax rate.

Tax policy serves two purposes: to fund the government and to establish economic goals. The first is obvious; the second encompasses such aims as encouraging home-ownership through the mortgage interest deduction or supporting charitable work through other deductions.

America is currently enjoying the fruits of the longest peacetime expansion in its history. Many people credit that growth to the 1981 tax cut brought about by President Reagan, and most particularly the lowering of the capital gains tax rate.

That tax policy obviously worked. But when a tax policy works counter to America's best interests, as I believe the current capital gains tax rate does, it is time to change it. Equally important, the changes must be broad-based to affect the largest number of people. John Kerry claims he favors a reduction -- but only for a tiny segment of the population. Either you believe a capital gains tax cut will help us or you don't -- and it is typical of Kerry that he would try to have it both ways.

Capital gains are the profits individuals and businesses earn on their investments in such things as land, stocks, or manufacturing equipment. Capital gains transferred to savings or re-invested helps drive the engine of economic growth.

In 1986, as part of the Tax Reform Act, the tax rate on long-term capital gains was increased by one of the largest amounts since 1922, when a differential capital gains rate was first introduced.

The U.S. rate is now as high as 33 percent (and even the normal rate is 28 percent.) How does that compare with some of America's biggest trade competitors?

Canada's rate is 17.5 percent. France's is 16 percent.

The rate in Japan -- a mere 5 percent.

West Germany and Italy -- zero.

Nations such as Japan and West Germany use their capital gains to invest in new technologies and products, which we end up buying.

A tax as high as ours discourages the movement of capital into new investment. According to studies

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prepared by the Congressional Research Service of the Library of Congress, the government now takes away almost half the income corporations receive from investing in new equipment, hardly an incentive for the kind of new technology we need to compete in the world.

New equipment, by the way, ranges beyond computerized robots and razzle-dazzle. An office worker using a new computer instead of an old typewriter, for instance, is more productive and therefore more valuable to a company. If you and your coworkers do your job better, it stands to reason that everyone in your company will benefit. One such benefit of greater productivity and value can be a higher income.

Opponents of the capital gains tax reduction claim that it will benefit only the rich.

This is just not so.

U.S. Rep. Bill Archer of Texas, the ranking Republican on the House Ways and Means Committee, recently pointed out that low and middle-income taxpayers account for the vast majority of people who realize capital gains. In fact, Archer noted in a June 1989 letter to The Washington Post, "taxpayers with incomes under $30,000 saw a tripling in the capital gains tax rate while those with incomes of more than $200,000 saw only a 75 percent increase."

Even those numbers are skewed in favor of the high end because many people who realize capital gains -- say, from the sale of their home -- have a higher income just for the year in which they gained their profit.

Studies have also shown that many middle-income people are exactly the sort of small entrepreneurs and risk-takers who create the new businesses and jobs that keep America moving.

We in Massachusetts, for instance, are the beneficiaries of those entrepreneurs who took a risk on a then-uncertain industry called high-tech. Without the capital invested by them and others, Rtes. 128 and 495 would just be highways.

This is why the National Federation of Independent Business, the National Small Business United and the National Venture Capital Association all support the capital gains tax reduction.

Opponents also claim that a lower capital gains tax rate will not guarantee re-investment.

Logically, this doesn't fly. There are few businesses I know of where the prevailing philosophy is: "Oh, we're content not to grow; we're happy just plodding along the way we are."

America needs to invest in itself. We can only maintain our role in the global economy by keeping our competitive edge, by innovative approaches to new technology and processes, by providing useful and challenging jobs for our young people, and by creating growth.

So who will gain from a reduction in capital gains?

We all will.

Jim

Jim Rappaport for United States Senate

POLICY & ISSUES

A POSITION PAPER ON ISSUES AND HOW THEY AFFECT YOU NUMBER TWO DECEMBER 12, 1989

Congressional Scams

WHAT'S SAUCE FOR THE GOOSE

Here are some things I will not do as a United States Senator:

I will not spend $1,041,701 a year on free mail — as John Kerry did last year.

I will not accept $56,426 in honorariums in just one year and keep all but $2,000 for my own use — as John Kerry did last year. I will donate all honorariums, after legitimate expenses, to charity.

I will not vote *for* a $12,000 pay raise for myself — as John Kerry did last February. Nor will I turn around and vote *against* a raise in an *election year* while also voting against ethics rules designed to reduce pressure from special interest groups — as John Kerry did.

* I will not vote to exempt the Senate from the same laws it imposes on the rest of us.

WHOSE CIVIL RIGHTS?

How, for instance, can Congress enforce civil rights law if it exempts itself from the same law, as it did until last year when some of those oversights were redressed?

How can it propose an increase in the minimum wage when, until this year, its own employees were not covered by the law? (Even when the House this year agreed to include nonprofessional workers under the minimum wage law, it neglected to provide any way to enforce its own decision.)

How can Congress be serious about attacking the budget deficit when it continually increases its own expenditures?

Given all this, does it often seem to you that the Democratic-controlled Congress — like its counterpart in Massachusetts — has no sense of the real world?

Please do not misunderstand my motives — I am running for the U.S. Senate, not against it. It is precisely because I believe that leadership requires lofty standards that I raise these issues. If you cannot accept for yourself the laws you enact, how can you expect others to accept them? Worse, how can you expect people to trust what you *say* when you clearly *do* the opposite?

As we have always told our children: What's sauce for the goose is sauce for the gander.

I do not to quibble with petty perks like free parking or cheap lunches in the Congressional dining rooms.

THREE CASES IN POINT

There are, however, three cases in point which illustrate the larger issue of whether it is proper for legislators to so far distance themselves from the public they are elected to serve.

They are the Congressional pay raise, free mail and independent counsel.

During this last session, the House voted itself a 25 percent pay raise — coupled with a 15 percent limit on earned outside income and a ban on pocketing honoraria. Stunned by the public outcry, the Senate then voted to accept a 9.7 percent pay raise. But the Senate also voted to allow its members to keep income earned from speeches to special interest groups and lobbying organizations.

That pay raise became law on December 1, 1989. Given that automatic pension increases for any retired member of Congress are also tied to pay raises — so that right now we have the spectacle of million-dollar-a-year ex-Senators — we will be paying for that law well into the 21st Century.

John Kerry, who voted in favor of the last attempted pay raise, this time voted against it -- along with the provisions to cap outside income. That earned him a comment in the Boston Globe question-

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ing whether he was more interested in election-year maneuvering than ethics reform.

That is the nub of the question: If you make the argument that the expense of serving in Congress requires a pay raise, how can you say that you also deserve regular bonuses from outside honoraria? Personally, I do not believe Congress has earned the first and I am concerned about the implied quid pro quo that comes with the second.

Secondly, there is free mail. The franking privilege — is another example of contradictory action, both in terms of controlling costs and controlling politics.

Just as there is no such thing as a free lunch, there is no such thing as free mail. You pay for it. Each year Congress establishes a budget for mail, and each year it exceeds it. Under the law, if Congress exceeds its mail budget, the U.S. Postal Service sends it a bill for the balance. But under the same law, if Congress chooses not to pay, the Postal Service must make up the difference itself. As you know, there is only way for the Postal Service to generate funds —raise the price of the stamps we all use.

MILLIONS FOR MAIL

In Fiscal Year 1989, for instance, Congress appropriated $54 million for mail, congratulating itself in the process on its ability to hold the line! By the time budget decisions for Fiscal Year 1990 rolled around, the shortfall in the mail budget had already reached $31.7 million. In other words, the actual cost for Fiscal Year 1989 was $85.7 million.

This year, again under intense public pressure, Congress pared more than $34 million from the proposed mail budget and settled on an actual appropriation of about $100 million. But it did not change the law forcing the Postal Service to make up any shortfall.

Now, this kind of budget gimmickry is bad enough. But the Senate has given itself an even better smokescreen. Under their rules, Senators can attribute mailing costs to their office expenses. That means that people like John Kerry can continue to mail literature at taxpayer expense with virtually no cost controls. Kerry, for instance, spent more per household on free mail last year than Ted Kennedy — and Kennedy was running for re-election.

And mail they do. In 1975, Congress sent out 312 million pieces of mail. By 1988, the volume had grown to 805 million pieces.

Reform-minded Senators, led by Republican Pete Wilson of California, suggested that much of that was purely re-election campaign material. He argued that the franking privilege amounted to a campaign subsidy for incumbents.

Wilson proposed prohibiting free mail for newsletters, often little more than campaign vehicles; establishing a system to actually abide by the mailing budget and setting aside $45 million of the anticipated savings for drug rehabilitation.

I agree with those measures. I am paying for this issue paper and the newsletters I am sending to you. I have to live within a budget; so should Congress. If money is available, why not use it to do something positive?

John Kerry voted against Wilson's proposals. He voted for the mail budget. When you receive literature from him year in and year out, ask yourself who is paying for it.

INDEPENDENT COUNSEL

Finally, there is the matter of independent counsel.

Often, when Congress seeks an investigation of the Executive branch, Congress usually requests an independent counsel. As an attorney, I can appreciate the value of objective legal work if for no other reason than to remove even the faintest taint of influence. I am not sure it is required in every case, but the law provides for it if necessary.

Then why does Congress consistently oppose the same standards for itself?

A permanent Office of Independent Counsel is a just approach to cases of conflict of interest and violations of ethical standards. When, as it does now, Congress votes for independent counsel on a case-by-case basis, it is Congress that decides who will be investigated by whom. It is too late now to say whether an established independent counsel would have prevented former House Speaker Jim Wright's shady dealings; but it seems safe to say he would have been caught sooner than he finally was.

Providing for independent counsel does not mean imposing one in each and every case. It simply gives Congress the option to say and do the same thing consistently.

Senators who portray themselves as guardians of the public weal but act as grabbers of the public wealth are, in fact, contemptuous of you and me. Nothing destroys the faith of a people in their government more quickly than abuse of power.

You have a right to expect from Congress an equitable approach to government. Whether you agree or disagree with me, you have a right to expect from me a consistent adherence to my values. You will have it.

Jim

POLICY & ISSUES 3

The organizations that paid fees to John Kerry in Fiscal Year 1988:

Amalgamated Transit Union	$2,000
American Council for Capital Formation	$2,000
American Institute of Architects	$2,000
American Nurses Association	$1,000
Association of Bank Holding Companies	$2,000
AFL-CIO, West Virginia	$500
Birmingham-Southern	$1,000
The Boston Globe	$500
Brookings Institute	$1,000
Brotherhood of Maintenance of Way Employees	$2,000
Chicago Board of Trade	$1,000
Chinese American Society	$1,000
Distilled Spirits Council	$2,000
Fordham University	$2,000
George Washington University	$500
Greater Los Angeles World Trade Association	$1,000
Henry Clay Society	$1,000
Hotel & Restaurants Employees International Union	$2,000
International Union of Bricklayers	$2,000
Jewish Federation of Southern New Jersey	$2,000
J.P. Morgan	$2,000
Long Island Forum for Technology	$2,000
Metalbanc	$1,000
National Housing Rehabilitation Association	$1,500
National Restaurant Association	$1,000
National Treasury Employees Union	$1,000
Paine Webber	$1,500
Real Estate Roundtable	$2,000
RJR/Nabsico Inc.	$2,000
Signature Gardens	$1,000
St. Louis Women's Democratic Committee	$2,000
Staley Continental	$1,000
Stradling, Yocca, Carlson & Rauth	$4,000
The Wine Institute	$2,000
University of Wisconsin	$1,726
Van Dyke Associates	$1,000
Washburn University of Topeka	$1,000
TOTAL	$56,426

The organizations that paid fees to Edward Kennedy in Fiscal Year 1988:

Gannett Co. Inc.	$125
New York Times	$150
TOTAL	$275

Jim Rappaport for United States Senate

POLICY & ISSUES

A POSITION PAPER ON ISSUES AND HOW THEY AFFECT YOU NUMBER THREE JANUARY 22, 1990

Who Cares Best -- You or the Government?

CHILD CARE IN THE 1990S

One of the most significant decisions we as a society have now made is to open the doors for more parents to enter the workplace. Women, especially, are entering the job market at a rapid pace. (They now make up 45 percent of the nation's work force, compared with 38 percent in 1970.) We have a stronger, better work force because of this increased participation. We have expanded the talent available to help create more jobs, opportunity, and growth.

One of the results of this societal decision, however, is more "latchkey" children, more infants and toddlers in day care and more school age children in pre- or post-school programs. Working parents yearn to provide both a positive role model and a nurturing family life for their children because these are the greatest gifts they can offer.

A Question of Balance

The issue for parents now is simply this: How do we balance our right to seek a better life for us and our children with our desire and responsibility to care for our children now?

We are grappling with this question.

Are licensed day care centers the sole solution? Should schools become neighborhood parental surrogates? Should churches? Should employers? Should traditional working days and hours be re-arranged around children's hours? Should we find some way to utilize folks who can stay at home — relatives, friends, other parents? Should we establish governmental agencies to regiment children's activities? Should we pay some parents to stay home?

I believe this continuing debate about child care will establish a direction for the nation that will have as much impact on our economy and our lives as any issue we will confront.

Inevitably, the decisions made by government will establish that direction. It is important that you know whether those whom you elect as political leaders have a sense of the impact of each choice and each vote made about child care.

Where I Stand

Here is where I stand:

One, government should serve those who need it, not those who merely want it. Government cannot subsidize and must not regulate everything under the sun. We must first rely on our own resources.

Two, in those instances where governmental subsidy is wise, it should be made available to the broadest number of people.

Three, in those instances where governmental regulation is necessary, it must provide a safety net, not a straitjacket. And in those cases where regulations are abused, government should come down with the full weight of its authority.

Four, let's recognize that out-of-home child care is a benefit for *parents*, not *children*. As such, let's treat it as a benefit comparable to medical insurance, pensions and vacations.

Now, let's be specific.

In trying to be all things to all people, governmental liberals too often wind up benefitting a favored few. A good case in point is the so-called ABC Bill — the Act for Better Child Care Services — introduced in Congress last year with further action delayed until the 1990 session. The bill would provide $1.75 billion a year in direct child care assistance. But to whom? Only to federally-regulated and annointed child care centers and only

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funded through annual federal appropriations.

What are the ramifications of this?

Another Federal Bureaucracy

First, that federal regulations would require still another federal bureaucracy making rules without regard to local conditions or local input. (A potential requirement for one acre of play space, for instance, works in Wyoming but is hardly realistic in downtown Boston, Brockton or Lowell.) As is so often the case, child center operators would spend half their time filling out federal forms and the other half defending their responses on those very same forms.

Second, because the money would be appropriated annually it would be subject to the political vagaries of the moment — both budgetary and regulatory.

This is the sort of bill people who think like John Kerry might support.

It is old politics to toss out a $1.75 billion figure but we should not be playing old politics with our children's well-being.

Some subsidy or assistance may be necessary. Many working parents, single or married, do not qualify for Aid to Families with Dependent Children, yet their take-home paychecks barely match the cash and services provided for the statistical poor. Some liberals, committed to further intrusion into our lives, have suggested that the solution to this is a grant. But, typical of their thinking, they would not have these grants made directly to families, but rather to the child center operators.

Such grants force a parent to choose child care from a narrow universe. They are simple subsidies to operators, either private or non-profit. (I should point out here that I am an investor in a privately-operated day care provider business.) And grants come with the usual bundle of regulations.

A Better Solution

There is another solution. An *earned income tax credit*, tied to a family's size, age and income, allows a parent to choose where to spend the money for child care. The options would expand to include, among others, child care centers, grandparents, aunts and uncles, the close friend across the street who is home with children anyway and parental cooperatives.

It is true that a *tax credit* could benefit middle and upper-income families (but so does the home mortgage interest deduction.) Middle and upper-income families are also the prime users of child care centers, which in Massachusetts now cost as much as $150 per week per child. For someone earning $13,000 a year, that $7,800 annually for child care becomes a hopeless expense. President Bush has proposed a $1,000 tax credit per child for families with incomes up to $13,000 and with children under the age of four.

We can all agree that some regulation of child care centers is appropriate. But just as we have local control over the curriculum in our schools, we must also have local control over our day care centers. Parents are not going to leave their children in a roach-infested fire trap. It is not the regulations themselves that become burdensome, it is the bureaucratic detail and delay.

The Best Regulators

The *best regulators* are the *responsible, loving parents* who take the time to seek out the best day care for their children.

As more and more parents enter the job force (the number of working mothers, for instance, with pre-school children has risen from 25 percent in 1970 to 60 percent in 1989) pressure mounts for employers to help provide child care.

Many companies have already taken the lead. Stride-Rite Corp. in Massachusetts, for example, has a nationally-recognized day care program. Goodwin, Proctor & Hoar, the Boston law firm, operates an emergency day care at a minimal fee on its own premises. Government agencies such as the Massachusetts Water Resources Authority and the Transportation Department provide day care centers.

Studies have shown conclusively that on-premise or nearby child care centers result in more employee productivity, less absenteeism, higher morale and a greater loyalty to the company or agency. Where possible, company or employee-operated child care centers should be encouraged.

Negotiated Benefit

But office child care centers do not benefit childless employees or those with other arrangements. Therefore, those centers should be negotiated and financed as part of the emerging trend to "cafeteria-style" benefits. One group of employees may have to give up a week's paid vacation to pay for a child care center, for instance. Perhaps another group, voluntarily joining together as a cooperative to operate an on-site center, may have to work a few extra hours a week to staff the center or make up for time taken at the center. Perhaps a portion of a wage increase can be set aside for a child care center. These are the kind of new approaches — free from government intrusion — we must consider as we address this issue.

The kind of massive governmental programs favored by John Kerry will do nothing for the American family but further fracture it. The kind of programs I favor, whether governmental or private, will create an environment where our most sacred trust, our children, will always be nurtured by those who love them best.

Jim

Dear Fellow Republican:

Since November, it's been my pleasure to write to you about my positions on taxation; Congressional ethics; child care, and in this issue, balanced budgets and line item vetoes. I'm currently writing my views on the environment, which I will send you shortly. I have done this because I believe it's incumbent on someone who wishes to lead to step forward and be counted.

Just recently, eight months after first showing interest in running for the U.S. Senate, my opponent has sent you a questionnaire asking you to tell him how he should stand on the issues. I am sure you will recognize the essential difference in our approach to important public policy matters. I hope you will appreciate my efforts during the past few months to demonstrate leadership.

Sincerely,
Jim

Jim Rappaport for United States Senate

POLICY & ISSUES

A POSITION PAPER ON ISSUES AND HOW THEY AFFECT YOU NUMBER 4 FEBRUARY 20, 1990

Balanced Budget Amendment, Line Item Veto

Fiscal Rituals and Realities

The annual sword dance over the Federal budget has now begun — accompanied by ritual posturings from Congressional Democrats before a background choir of special interest groups. The end result, as it has been for many years now, will likely be a "continuing resolution" passed at the twelfth hour to keep the government afloat and another year of excuses for not significantly reducing the Federal deficit.

As long as the Democratic-controlled Congress refuses to come to grips with its own excess spending or to allow the President to exercise his leadership, this budget charade will continue.

Our national priorities will continue to be set in a crisis atmosphere.

Our ability to deal with our most pressing problems will be hamstrung by uncertainty over our economic condition.

Economic planning will be left to the loudest lobbyists.

Those who know how to manipulate the laughable "budget process" will continue to furtively pass midnight legislation taking care of their wants at the expense of our needs.

And if the Democrats have their way, you and I will be forced to pay ever higher taxes to cover their irresponsibility.

While the Gramm-Rudman-Hollings Deficit Reduction Act has forced some accountability into the budget process, its requirement for across-the-board slashes is more of a threat than a tool. The mere fact of its existence proves that Congress cannot resolve its budgetary conflicts.

The better solutions are a *Balanced Budget Amendment* to the United States Constitution, a *Presidential Line Item Veto* and *Annual Program Audits*.

Balanced Budget Amendment

The Balanced Budget Amendment, which John Kerry has consistently opposed, will bring the Federal government into line with most states, including Massachusetts. The law simply says that you cannot spend more than you collect.

The Amendment will work. A study by the Federal Advisory Commission on Intergovernmental Relations found that the 44 states with similar laws "tend to have lower levels of state government spending" than states without those laws.

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POLICY & ISSUES 2

Even Massachusetts, before Michael Dukakis decided to break the bank by buying his Presidential campaign with your tax dollars, had no difficulty balancing its budget as recently as 1986.

A Balanced Budget Amendment will allow both Congress and the President to work within known boundaries. It will provide a hard goal for each year's budget and it will force lawmakers to make *real choices*, rather than promising all things to all people like John Kerry does. The Amendment could be waived by a three-fifths vote of Congress or during a declared state of war.

A bill proposing a Balanced Budget Amendment was introduced last July by Sen Orrin Hatch, (R-Utah). It passed the Judiciary Subcommittee by a 4-2 vote (with Senator Kennedy dissenting) but is still awaiting action on the floor.

In 1986, a similar Amendment proposal failed in the Senate by just one vote. *John Kerry voted against it.*

I will support a Balanced Budget Amendment.

Line Item Veto

I also support a Presidential Line Item Veto, a tool currently used in 43 states.

Under this law, the President could cut those spending packages that he deemed "budget busters" or pork barrel politics. It will allow the President to excise specific items, rather than an entire program or budget. Given Congress's proclivity for passing "continuing resolutions" which may contain the entire Federal budget in one bill, the line item veto is virtually the only tool available to get rid of the whitewalls and still save the car.

A line item veto will be particularly effective against "midnight legislation" that slips pork barrel projects into the overall budget without benefit of a committee hearing or a floor vote.

Opponents of the line item veto claim that a President might use it vindictively against lawmakers who oppose his policies. This does not seem likely for two reasons:

One, if the lawmaker cannot make the case for his spending item among his own colleagues in open hearings, why should he be able to get the money through the back door in a last-minute omnibus budget bill? If he can make the case, let him do so — the President knows how to count votes, too.

Two, the President is just as answerable to the electorate as a Senator or Congressman— more so in many ways. Venal and vindictive political decisions are usually discovered. Just as a lawmaker must prove his point, the President must also make his case for a given line item veto.

There is also a "warning signal" value to a line item veto. If a legislator knows that his piece of pork will likely be singled out for a veto, he will think twice about offering it.

To make either a Balanced Budget Amendment or a Line Item Veto work, however, Congress and the President must have better information about who is spending our money, who is receiving it and whether it's spent efficiently.

Annual Program Audits

I favor a new system of Annual Program Audits.

Under this plan, Congress will receive annual reports on what has actually been spent — not merely on what has been authorized or appropriated or in the pipeline, as is now the case. Like a bank examiner's report or the accountant's examination of a company's books, Congress will be able to precisely follow the cash.

Annual Program Audits, for instance, will uncover patronage havens, corruption and wasteful spending. Just recently, for example, it was revealed that the Environmental Protection Agency spends 60 cents of every dollar it receives for Superfund hazardous waste site cleanup on administration — leaving just 40 cents for the cleanup itself. Annual Program Audits will uncover skewed priorities of this kind on a regular basis.

I have repeatedly stated that the challenge of leadership is the *will and the courage* to govern.

I have the will to set priorities within a balanced budget without new taxes.

I have the courage to establish my legislative program to serve the needs of all of us and not a narrow special interest.

I will accept the challenge to scrutinize spending so that we do get what we pay for.

The Balanced Budget Amendment, the Line Item Veto and Annual Program Audits will force every Senator and Congressman to stand up and be counted.

Jim

Have An Extra Copy?

If you have been receiving duplicate copies of Policy & Issues, please let us know at campaign headquarters (508) 650-9494 so we may correct the mailing.

In the meantime, we would appreciate it if you will pass on any extra copies to a friend.

Jim Rappaport for United States Senate

POLICY & ISSUES

A POSITION PAPER ON ISSUES AND HOW THEY AFFECT YOU NUMBER FIVE MARCH 1990

Environmental Protection, Part I

STILL ASKING QUESTIONS

Pundits now proclaim that the 1990s will be the Decade of the Environment in America. Of course, they said the same thing 20 years ago -- and still here we are. Nonetheless, the times do seem ripe for significant progress in protecting our environment. Literally, hundreds of bills have been filed in Congress and the Massachusetts Legislature on everything from clean air to biodegradable products.

Because I believe this issue is as important as any we will face this decade, I want to outline my thoughts in two parts. In this paper, I'll discuss my beliefs and political philosophy as they affect the environment. In a subsequent paper, I'll share my stand on specific actions I would take as your United States Senator. As always with these Policy & Issues statements, I hope you will let me know what you think.

* * *

My home is on a small knoll amid strawberry brambles in the town of Concord. Across the road, down among a copse of red maples, is a tiny swamp. Behind me, rolling away towards Boston, is a checkerboard of meadows and pastures. This is my immediate environment. It seems pristine and quite removed from the bitter realities of polluted harbors, acidic skies, buried toxins and mountainous landfills.

In Boston, where I grew up and where I maintain my business offices, the Emerald Necklace is always in my view. Like country fields, Boston's parks still seem as unblemished as when Frederick Law Olmstead designed them a century ago.

But, of course, they are not.

The strawberry patches that redden the landscape could soon rot to a sullen brown under acid rain. That little wetland below me could soon be soured by some chemical I cannot even pronounce, leeched from a place miles away. I recycle magazines, newspapers, bottles and cans, but I am acutely aware each Monday that the trashman is merely moving the bulk of my refuse from my driveway to someone else's backyard.

The Charles River, cleaner now than in years past, still flows into a dirty Boston Harbor and it is easy, and terrifying, to imagine the Emerald Necklace becoming topaz.

Conservative and Conservationist

No one of us can any longer stand idly by and observe this deterioration. I am a conservative and a conservationist -- compatible concepts-- because it is in my nature to protect and conserve that which makes this earth liveable.

I practice what I preach. When I managed a cattle farm, I installed a slurry store to protect the groundwater from the pollution that comes naturally on a cattle farm. I was very careful about the environmental impact of my real estate developments, even to the point of installing special outdoor lights to protect the delicate vision of an indigenous bird, the Sheerwater. I contribute to environmental protection groups, including the Audubon Society and the Nature Conservancy. As a political leader, I support workable action to prevent further damage to our environment and to rectify the damage we have already caused.

And yet, 27 years after Congress passed the first Clean Air Act we are still struggling with environmental concerns. I repeat the question I have asked again and again in this campaign -- *why is it that, after a generation of more and more government and more and more spending, we are still talking about the same old problems?*

I believe it is largely because the political dialogue about the environment has become mired in posturing and turf-

protection, especially in Congress.

Between the U.S. Senate and U.S. House, there are 25 separate committees that oversee environmental legislation. Since 1963, Congress has passed 34 environmental laws, many of which have been more beneficial to the bureaucracy than the environment. In my follow-up to this paper, I will discuss some ideas to address this overlap.

Missing the Targets

The Environmental Protection Agency, for all the good work it has done, often seems more interested in administration than action. In 1981, for instance, the EPA targeted 1,077 toxic waste sites for cleanup. As of the end of 1989, 1,047 of those sites remained hazardous.

According to a recent report by the U.S. Office of Technology Assessment, the EPA spends 60 percent of its budget on "administration"and "research." Whatever the value of research, it does not clean up hazardous waste sites. This is typical of the government using our taxpayer dollars to subsidize an amorphous bureaucracy rather than solving our problems. As your U.S. Senator, I would ask the appropriate committee chairman to hold hearings right here in Massachusetts on this issue.

If things do not work, isn't it time to re-examine the basic premise rather than continue to tinker on the edges by throwing more money at the same old problems?

Let's start with one precept -- individual responsibility.

The fundamental difference between John Kerry and myself -- with the environment as with most other issues --is this: John Kerry believes we are *all* responsible. I believe we are *each* responsible. *Collective responsibility* eliminates accountability in the name of big government. *Individual responsibility* mandates accountability in the name of the common weal.

Each of us can decide not to pollute. Each of us can decide, in a free-market economy, which competitors deserve our economic support. And while government has a legitimate role in setting standards and enforcing them, each of us has a right to expect these standards to actually work, not merely to look good on paper.

As your United States Senator, I will work to preserve and protect our environment. I will seek out and support mechanisms -- such as clean air credits -- that foster economic growth through environmental action. I will vote for environmental legislation that works. I will continue my personal support for recycling, anti-pollution efforts, conservation programs, and environmental education -- and I will encourage others to join with me.

My children deserve from their father three inheritances -- a safer world, a more hopeful world, and a cleaner world. Those goals are inseparable and interdependent. They are attainable if we have *the will and the courage* to pursue them with new ideas and responsible leadership. And that is my commitment to you.

Jim

P.S. -- Please feel free to pass this paper on to friends and neighbors. And if you would like extra copies, contact my staff at headquarters.

Environmental Legislation Since 1963

1963 -- Clean Air Act.
1964 -- Wilderness Act.
1965 -- Highway Beautification Act.
-- Water Quality Act
1967 -- Air Quality Act.
1968 -- Wild and Scenic Rivers Act
1969 -- National Environmental Policy Act.
-- Endangered Species Conservation Act.
1970 -- Clean Air Amendments.
-- Water Quality Improvement Act.
1972 -- Federal Water Pollution Control Act.
-- Marine Mammal Protection Act.
-- Marine Protection, Research and Sanctuaries Act.
-- Coastal Zone Management Act.
-- Federal Environmental Pesticide Control Act.
-- Noise Control Act.
1973 -- Endangered Species Act.
1974 -- Safe Drinking Water Act
1976 -- Federal Land Policy and Management Act.
-- National Forest Management Act.
-- Resource Conservation and Recovery Act.
-- Toxic Substances Control Act.
1977 -- Clean Air Act Amendments.
-- Clean Water Act.
-- Surface Mining Control and Reclamation Act.
1978 -- Outer Continental Shield Lands Act Amendments.
1980 -- Comprehensive Environmental Response, Compensation, and Liability Act (Superfund).
-- Alaska National Interests Lands Conservation Act.
1984 -- Hazardous and Solid Waste Amendments.
1986 -- Safe Drinking Water Amendments.
-- Superfund Amendments and Reauthorization Act.
1987 -- Water Quality Act.
1988 -- Endangered Species Act Reauthorization.
-- Federal Insecticide, Fungicide and Rodenticide Act Amendments.

Source: Congressional Quarterly

RAPPAPORT
U.S. SENATE

July 30, 1990

MA - Senate
Rappaport

Jan Sixbert
1st Irish Catholic nominated for ... by Dem Party in Ma

Dear Friend:

Enclosed is a package of position papers prepared to date by Jim Rappaport. I'm passing these along to you because I know you are interested in Jim's stand on some of the crucial issues facing Massachusetts and the nation.

Jim's thoughtful positions and ideas reflect the tenets of modern conservatism -- pro-active policies aimed at returning authority and responsibility to individual citizens within the context of a government that serves those who need it, not those who merely want it.

I hope you can find time to read these Policy & Issues papers on *taxation*, *Congressional ethics*, *child care*, *the budget deficit*, *our environment*, *health care*, *education*, and *veterans affairs*. Jim will issue papers on other important matters as he goes along.

If I may remove my partisan hat for a moment, I believe that Jim's Policy & Issues papers are among the most well-reasoned and well-written I have seen in my more than 30 years in Massachusetts politics. To the best of my knowledge, Jim's Republican primary opponent has not been forthcoming with any position papers to date.

If you have any questions concerning these papers or Jim's other positions, feel free to call me at (508) 650-9494.

Sincerely,

Jack

John M. Quinlan
Campaign Director

Jim Rappaport for United States Senate

POLICY & ISSUES

A POSITION PAPER ON ISSUES AND HOW THEY AFFECT YOU NUMBER ONE NOVEMBER 1989

Capital Gains Tax Reduction

WHO GAINS?

Who gains from a cut in the capital gains tax?

You do.

Whether you benefit directly -- because you have more in your pocket from the sale of your house or another asset -- or indirectly -- because America can better compete with the "Japan, Inc.'s" of the world through greater re-investment -- you gain.

That is why I support President Bush's proposal to reduce the federal capital gains tax rate.

Tax policy serves two purposes: to fund the government and to establish economic goals. The first is obvious; the second encompasses such aims as encouraging home-ownership through the mortgage interest deduction or supporting charitable work through other deductions.

America is currently enjoying the fruits of the longest peacetime expansion in its history. Many people credit that growth to the 1981 tax cut brought about by President Reagan, and most particularly the lowering of the capital gains tax rate.

That tax policy obviously worked. But when a tax policy works counter to America's best interests, as I believe the current capital gains tax rate does, it is time to change it. Equally important, the changes must be broad-based to affect the largest number of people. John Kerry claims he favors a reduction -- but only for a tiny segment of the population. Either you believe a capital gains tax cut will help us or you don't -- and it is typical of Kerry that he would try to have it both ways.

Capital gains are the profits individuals and businesses earn on their investments in such things as land, stocks, or manufacturing equipment. Capital gains transferred to savings or re-invested helps drive the engine of economic growth.

In 1986, as part of the Tax Reform Act, the tax rate on long-term capital gains was increased by one of the largest amounts since 1922, when a differential capital gains rate was first introduced.

The U.S. rate is now as high as 33 percent (and even the normal rate is 28 percent.) How does that compare with some of America's biggest trade competitors?

Canada's rate is 17.5 percent. France's is 16 percent.

The rate in Japan -- a mere 5 percent.

West Germany and Italy -- zero.

Nations such as Japan and West Germany use their capital gains to invest in new technologies and products, which we end up buying.

A tax as high as ours discourages the movement of capital into new investment. According to studies

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prepared by the Congressional Research Service of the Library of Congress, the government now takes away almost half the income corporations receive from investing in new equipment, hardly an incentive for the kind of new technology we need to compete in the world.

New equipment, by the way, ranges beyond computerized robots and razzle-dazzle. An office worker using a new computer instead of an old typewriter, for instance, is more productive and therefore more valuable to a company. If you and your coworkers do your job better, it stands to reason that everyone in your company will benefit. One such benefit of greater productivity and value can be a higher income.

Opponents of the capital gains tax reduction claim that it will benefit only the rich.

This is just not so.

U.S. Rep. Bill Archer of Texas, the ranking Republican on the House Ways and Means Committee, recently pointed out that low and middle-income taxpayers account for the vast majority of people who realize capital gains. In fact, Archer noted in a June 1989 letter to The Washington Post, "taxpayers with incomes under $30,000 saw a tripling in the capital gains tax rate while those with incomes of more than $200,000 saw only a 75 percent increase."

Even those numbers are skewed in favor of the high end because many people who realize capital gains -- say, from the sale of their home -- have a higher income just for the year in which they gained their profit.

Studies have also shown that many middle-income people are exactly the sort of small entrepreneurs and risk-takers who create the new businesses and jobs that keep America moving.

We in Massachusetts, for instance, are the beneficiaries of those entrepreneurs who took a risk on a then-uncertain industry called high-tech. Without the capital invested by them and others, Rtes. 128 and 495 would just be highways.

This is why the National Federation of Independent Business, the National Small Business United and the National Venture Capital Association all support the capital gains tax reduction.

Opponents also claim that a lower capital gains tax rate will not guarantee re-investment.

Logically, this doesn't fly. There are few businesses I know of where the prevailing philosophy is: "Oh, we're content not to grow; we're happy just plodding along the way we are."

America needs to invest in itself. We can only maintain our role in the global economy by keeping our competitive edge, by innovative approaches to new technology and processes, by providing useful and challenging jobs for our young people, and by creating growth.

So who will gain from a reduction in capital gains?

We all will.

Jim

Jim Rappaport for United States Senate

POLICY & ISSUES

A POSITION PAPER ON ISSUES AND HOW THEY AFFECT YOU NUMBER TWO DECEMBER 12, 1989

Congressional Scams

WHAT'S SAUCE FOR THE GOOSE

Here are some things I will not do as a United States Senator:

I will not spend $1,041,701 a year on free mail — as John Kerry did last year.

I will not accept $56,426 in honorariums in just one year and keep all but $2,000 for my own use — as John Kerry did last year. I will donate all honorariums, after legitimate expenses, to charity.

I will not vote *for* a $12,000 pay raise for myself — as John Kerry did last February. Nor will I turn around and vote *against* a raise in an *election year* while also voting against ethics rules designed to reduce pressure from special interest groups — as John Kerry did.

* I will not vote to exempt the Senate from the same laws it imposes on the rest of us.

WHOSE CIVIL RIGHTS?

How, for instance, can Congress enforce civil rights law if it exempts itself from the same law, as it did until last year when some of those oversights were redressed?

How can it propose an increase in the minimum wage when, until this year, its own employees were not covered by the law? (Even when the House this year agreed to include nonprofessional workers under the minimum wage law, it neglected to provide any way to enforce its own decision.)

How can Congress be serious about attacking the budget deficit when it continually increases its own expenditures?

Given all this, does it often seem to you that the Democratic-controlled Congress — like its counterpart in Massachusetts — has no sense of the real world?

Please do not misunderstand my motives — I am running for the U.S. Senate, not against it. It is precisely because I believe that leadership requires lofty standards that I raise these issues. If you cannot accept for yourself the laws you enact, how can you expect others to accept them? Worse, how can you expect people to trust what you *say* when you clearly *do* the opposite?

As we have always told our children: What's sauce for the goose is sauce for the gander.

I do not to quibble with petty perks like free parking or cheap lunches in the Congressional dining rooms.

THREE CASES IN POINT

There are, however, three cases in point which illustrate the larger issue of whether it is proper for legislators to so far distance themselves from the public they are elected to serve.

They are the Congressional pay raise, free mail and independent counsel.

During this last session, the House voted itself a 25 percent pay raise — coupled with a 15 percent limit on earned outside income and a ban on pocketing honoraria. Stunned by the public outcry, the Senate then voted to accept a 9.7 percent pay raise. But the Senate also voted to allow its members to keep income earned from speeches to special interest groups and lobbying organizations.

That pay raise became law on December 1, 1989. Given that automatic pension increases for any retired member of Congress are also tied to pay raises — so that right now we have the spectacle of million-dollar-a-year ex-Senators — we will be paying for that law well into the 21st Century.

John Kerry, who voted in favor of the last attempted pay raise, this time voted against it -- along with the provisions to cap outside income. That earned him a comment in the Boston Globe question-

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ing whether he was more interested in election-year maneuvering than ethics reform.

That is the nub of the question: If you make the argument that the expense of serving in Congress requires a pay raise, how can you say that you also deserve regular bonuses from outside honoraria? Personally, I do not believe Congress has earned the first and I am concerned about the implied quid pro quo that comes with the second.

Secondly, there is free mail. The franking privilege — is another example of contradictory action, both in terms of controlling costs and controlling politics.

Just as there is no such thing as a free lunch, there is no such thing as free mail. You pay for it. Each year Congress establishes a budget for mail, and each year it exceeds it. Under the law, if Congress exceeds its mail budget, the U.S. Postal Service sends it a bill for the balance. But under the same law, if Congress chooses not to pay, the Postal Service must make up the difference itself. As you know, there is only way for the Postal Service to generate funds —raise the price of the stamps we all use.

MILLIONS FOR MAIL

In Fiscal Year 1989, for instance, Congress appropriated $54 million for mail, congratulating itself in the process on its ability to hold the line! By the time budget decisions for Fiscal Year 1990 rolled around, the shortfall in the mail budget had already reached $31.7 million. In other words, the actual cost for Fiscal Year 1989 was $85.7 million.

This year, again under intense public pressure, Congress pared more than $34 million from the proposed mail budget and settled on an actual appropriation of about $100 million. But it did not change the law forcing the Postal Service to make up any shortfall.

Now, this kind of budget gimmickry is bad enough. But the Senate has given itself an even better smokescreen. Under their rules, Senators can attribute mailing costs to their office expenses. That means that people like John Kerry can continue to mail literature at taxpayer expense with virtually no cost controls. Kerry, for instance, spent more per household on free mail last year than Ted Kennedy — and Kennedy was running for re-election.

And mail they do. In 1975, Congress sent out 312 million pieces of mail. By 1988, the volume had grown to 805 million pieces.

Reform-minded Senators, led by Republican Pete Wilson of California, suggested that much of that was purely re-election campaign material. He argued that the franking privilege amounted to a campaign subsidy for incumbents.

Wilson proposed prohibiting free mail for newsletters, often little more than campaign vehicles; establishing a system to actually abide by the mailing budget and setting aside $45 million of the anticipated savings for drug rehabilitation.

I agree with those measures. I am paying for this issue paper and the newsletters I am sending to you. I have to live within a budget; so should Congress. If money is available, why not use it to do something positive?

John Kerry voted against Wilson's proposals. He voted for the mail budget. When you receive literature from him year in and year out, ask yourself who is paying for it.

INDEPENDENT COUNSEL

Finally, there is the matter of independent counsel.

Often, when Congress seeks an investigation of the Executive branch, Congress usually requests an independent counsel. As an attorney, I can appreciate the value of objective legal work if for no other reason than to remove even the faintest taint of influence. I am not sure it is required in every case, but the law provides for it if necessary.

Then why does Congress consistently oppose the same standards for itself?

A permanent Office of Independent Counsel is a just approach to cases of conflict of interest and violations of ethical standards. When, as it does now, Congress votes for independent counsel on a case-by-case basis, it is Congress that decides who will be investigated by whom. It is too late now to say whether an established independent counsel would have prevented former House Speaker Jim Wright's shady dealings; but it seems safe to say he would have been caught sooner than he finally was.

Providing for independent counsel does not mean imposing one in each and every case. It simply gives Congress the option to say and do the same thing consistently.

Senators who portray themselves as guardians of the public weal but act as grabbers of the public wealth are, in fact, contemptuous of you and me. Nothing destroys the faith of a people in their government more quickly than abuse of power.

You have a right to expect from Congress an equitable approach to government. Whether you agree or disagree with me, you have a right to expect from me a consistent adherence to my values. You will have it.

Jim

POLICY & ISSUES 3

The organizations that paid fees to John Kerry in Fiscal Year 1988:

Amalgamated Transit Union	$2,000
American Council for Capital Formation	$2,000
American Institute of Architects	$2,000
American Nurses Association	$1,000
Association of Bank Holding Companies	$2,000
AFL-CIO, West Virginia	$500
Birmingham-Southern	$1,000
The Boston Globe	$500
Brookings Institute	$1,000
Brotherhood of Maintenance of Way Employees	$2,000
Chicago Board of Trade	$1,000
Chinese American Society	$1,000
Distilled Spirits Council	$2,000
Fordham University	$2,000
George Washington University	$500
Greater Los Angeles World Trade Association	$1,000
Henry Clay Society	$1,000
Hotel & Restaurants Employees International Union	$2,000
International Union of Bricklayers	$2,000
Jewish Federation of Southern New Jersey	$2,000
J.P. Morgan	$2,000
Long Island Forum for Technology	$2,000
Metalbanc	$1,000
National Housing Rehabilitation Association	$1,500
National Restaurant Association	$1,000
National Treasury Employees Union	$1,000
Paine Webber	$1,500
Real Estate Roundtable	$2,000
RJR/Nabsico Inc.	$2,000
Signature Gardens	$1,000
St. Louis Women's Democratic Committee	$2,000
Staley Continental	$1,000
Stradling, Yocca, Carlson & Rauth	$4,000
The Wine Institute	$2,000
University of Wisconsin	$1,726
Van Dyke Associates	$1,000
Washburn University of Topeka	$1,000
TOTAL	$56,426

The organizations that paid fees to Edward Kennedy in Fiscal Year 1988:

Gannett Co. Inc.	$125
New York Times	$150
TOTAL	$275

Jim Rappaport for United States Senate

POLICY & ISSUES

A POSITION PAPER ON ISSUES AND HOW THEY AFFECT YOU NUMBER THREE JANUARY 22, 1990

Who Cares Best -- You or the Government?

CHILD CARE IN THE 1990S

One of the most significant decisions we as a society have now made is to open the doors for more parents to enter the workplace. Women, especially, are entering the job market at a rapid pace. (They now make up 45 percent of the nation's work force, compared with 38 percent in 1970.) We have a stronger, better work force because of this increased participation. We have expanded the talent available to help create more jobs, opportunity, and growth.

One of the results of this societal decision, however, is more "latchkey" children, more infants and toddlers in day care and more school age children in pre- or post-school programs. Working parents yearn to provide both a positive role model and a nurturing family life for their children because these are the greatest gifts they can offer.

A Question of Balance

The issue for parents now is simply this: How do we balance our right to seek a better life for us and our children with our desire and responsibility to care for our children now?

We are grappling with this question.

Are licensed day care centers the sole solution? Should schools become neighborhood parental surrogates? Should churches? Should employers? Should traditional working days and hours be re-arranged around children's hours? Should we find some way to utilize folks who can stay at home — relatives, friends, other parents? Should we establish governmental agencies to regiment children's activities? Should we pay some parents to stay home?

I believe this continuing debate about child care will establish a direction for the nation that will have as much impact on our economy and our lives as any issue we will confront.

Inevitably, the decisions made by government will establish that direction. It is important that you know whether those whom you elect as political leaders have a sense of the impact of each choice and each vote made about child care.

Where I Stand

Here is where I stand:

One, government should serve those who need it, not those who merely want it. Government cannot subsidize and must not regulate everything under the sun. We must first rely on our own resources.

Two, in those instances where governmental subsidy is wise, it should be made available to the broadest number of people.

Three, in those instances where governmental regulation is necessary, it must provide a safety net, not a straitjacket. And in those cases where regulations are abused, government should come down with the full weight of its authority.

Four, let's recognize that out-of-home child care is a benefit for *parents*, not *children*. As such, let's treat it as a benefit comparable to medical insurance, pensions and vacations.

Now, let's be specific.

In trying to be all things to all people, governmental liberals too often wind up benefitting a favored few. A good case in point is the so-called ABC Bill — the Act for Better Child Care Services — introduced in Congress last year with further action delayed until the 1990 session. The bill would provide $1.75 billion a year in direct child care assistance. But to whom? Only to federally-regulated and annointed child care centers and only

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funded through annual federal appropriations.

What are the ramifications of this?

Another Federal Bureaucracy

First, that federal regulations would require still another federal bureaucracy making rules without regard to local conditions or local input. (A potential requirement for one acre of play space, for instance, works in Wyoming but is hardly realistic in downtown Boston, Brockton or Lowell.) As is so often the case, child center operators would spend half their time filling out federal forms and the other half defending their responses on those very same forms.

Second, because the money would be appropriated annually it would be subject to the political vagaries of the moment — both budgetary and regulatory.

This is the sort of bill people who think like John Kerry might support.

It is old politics to toss out a $1.75 billion figure but we should not be playing old politics with our children's well-being.

Some subsidy or assistance may be necessary. Many working parents, single or married, do not qualify for Aid to Families with Dependent Children, yet their take-home paychecks barely match the cash and services provided for the statistical poor. Some liberals, committed to further intrusion into our lives, have suggested that the solution to this is a grant. But, typical of their thinking, they would not have these grants made directly to families, but rather to the child center operators.

Such grants force a parent to choose child care from a narrow universe. They are simple subsidies to operators, either private or non-profit. (I should point out here that I am an investor in a privately-operated day care provider business.) And grants come with the usual bundle of regulations.

A Better Solution

There is another solution. An *earned income tax credit*, tied to a family's size, age and income, allows a parent to choose where to spend the money for child care. The options would expand to include, among others, child care centers, grandparents, aunts and uncles, the close friend across the street who is home with children anyway and parental cooperatives.

It is true that a *tax credit* could benefit middle and upper-income families (but so does the home mortgage interest deduction.) Middle and upper-income families are also the prime users of child care centers, which in Massachusetts now cost as much as $150 per week per child. For someone earning $13,000 a year, that $7,800 annually for child care becomes a hopeless expense. President Bush has proposed a $1,000 tax credit per child for families with incomes up to $13,000 and with children under the age of four.

We can all agree that some regulation of child care centers is appropriate. But just as we have local control over the curriculum in our schools, we must also have local control over our day care centers. Parents are not going to leave their children in a roach-infested fire trap. It is not the regulations themselves that become burdensome, it is the bureaucratic detail and delay.

The Best Regulators

The *best regulators* are the *responsible, loving parents* who take the time to seek out the best day care for their children.

As more and more parents enter the job force (the number of working mothers, for instance, with pre-school children has risen from 25 percent in 1970 to 60 percent in 1989) pressure mounts for employers to help provide child care.

Many companies have already taken the lead. Stride-Rite Corp. in Massachusetts, for example, has a nationally-recognized day care program. Goodwin, Proctor & Hoar, the Boston law firm, operates an emergency day care at a minimal fee on its own premises. Government agencies such as the Massachusetts Water Resources Authority and the Transportation Department provide day care centers.

Studies have shown conclusively that on-premise or nearby child care centers result in more employee productivity, less absenteeism, higher morale and a greater loyalty to the company or agency. Where possible, company or employee-operated child care centers should be encouraged.

Negotiated Benefit

But office child care centers do not benefit childless employees or those with other arrangements. Therefore, those centers should be negotiated and financed as part of the emerging trend to "cafeteria-style" benefits. One group of employees may have to give up a week's paid vacation to pay for a child care center, for instance. Perhaps another group, voluntarily joining together as a cooperative to operate an on-site center, may have to work a few extra hours a week to staff the center or make up for time taken at the center. Perhaps a portion of a wage increase can be set aside for a child care center. These are the kind of new approaches — free from government intrusion — we must consider as we address this issue.

The kind of massive governmental programs favored by John Kerry will do nothing for the American family but further fracture it. The kind of programs I favor, whether governmental or private, will create an environment where our most sacred trust, our children, will always be nurtured by those who love them best.

Jim

Dear Fellow Republican:

Since November, it's been my pleasure to write to you about my positions on taxation; Congressional ethics; child care, and in this issue, balanced budgets and line item vetoes. I'm currently writing my views on the environment, which I will send you shortly. I have done this because I believe it's incumbent on someone who wishes to lead to step forward and be counted.

Just recently, eight months after first showing interest in running for the U.S. Senate, my opponent has sent you a questionnaire asking you to tell him how he should stand on the issues. I am sure you will recognize the essential difference in our approach to important public policy matters. I hope you will appreciate my efforts during the past few months to demonstrate leadership.

Sincerely,
Jim

Jim Rappaport for United States Senate

POLICY & ISSUES

A POSITION PAPER ON ISSUES AND HOW THEY AFFECT YOU NUMBER 4 FEBRUARY 20, 1990

Balanced Budget Amendment, Line Item Veto

Fiscal Rituals and Realities

The annual sword dance over the Federal budget has now begun — accompanied by ritual posturings from Congressional Democrats before a background choir of special interest groups. The end result, as it has been for many years now, will likely be a "continuing resolution" passed at the twelfth hour to keep the government afloat and another year of excuses for not significantly reducing the Federal deficit.

As long as the Democratic-controlled Congress refuses to come to grips with its own excess spending or to allow the President to exercise his leadership, this budget charade will continue.

Our national priorities will continue to be set in a crisis atmosphere.

Our ability to deal with our most pressing problems will be hamstrung by uncertainty over our economic condition.

Economic planning will be left to the loudest lobbyists.

Those who know how to manipulate the laughable "budget process" will continue to furtively pass midnight legislation taking care of their wants at the expense of our needs.

And if the Democrats have their way, you and I will be forced to pay ever higher taxes to cover their irresponsibility.

While the Gramm-Rudman-Hollings Deficit Reduction Act has forced some accountability into the budget process, its requirement for across-the-board slashes is more of a threat than a tool. The mere fact of its existence proves that Congress cannot resolve its budgetary conflicts.

The better solutions are a *Balanced Budget Amendment* to the United States Constitution, a *Presidential Line Item Veto* and *Annual Program Audits*.

Balanced Budget Amendment

The Balanced Budget Amendment, which John Kerry has consistently opposed, will bring the Federal government into line with most states, including Massachusetts. The law simply says that you cannot spend more than you collect.

The Amendment will work. A study by the Federal Advisory Commission on Intergovernmental Relations found that the 44 states with similar laws "tend to have lower levels of state government spending" than states without those laws.

Paid for by the Rappaport for U.S. Senate Committee 7 Strathmore Rd., Natick, Mass. 01760 (508) 650-9494

POLICY & ISSUES 2

Even Massachusetts, before Michael Dukakis decided to break the bank by buying his Presidential campaign with your tax dollars, had no difficulty balancing its budget as recently as 1986.

A Balanced Budget Amendment will allow both Congress and the President to work within known boundaries. It will provide a hard goal for each year's budget and it will force lawmakers to make *real choices*, rather than promising all things to all people like John Kerry does. The Amendment could be waived by a three-fifths vote of Congress or during a declared state of war.

A bill proposing a Balanced Budget Amendment was introduced last July by Sen Orrin Hatch, (R-Utah). It passed the Judiciary Subcommittee by a 4-2 vote (with Senator Kennedy dissenting) but is still awaiting action on the floor.

In 1986, a similar Amendment proposal failed in the Senate by just one vote. *John Kerry voted against it.*

I will support a Balanced Budget Amendment.

Line Item Veto

I also support a Presidential Line Item Veto, a tool currently used in 43 states.

Under this law, the President could cut those spending packages that he deemed "budget busters" or pork barrel politics. It will allow the President to excise specific items, rather than an entire program or budget. Given Congress's proclivity for passing "continuing resolutions" which may contain the entire Federal budget in one bill, the line item veto is virtually the only tool available to get rid of the whitewalls and still save the car.

A line item veto will be particularly effective against "midnight legislation" that slips pork barrel projects into the overall budget without benefit of a committee hearing or a floor vote.

Opponents of the line item veto claim that a President might use it vindictively against lawmakers who oppose his policies. This does not seem likely for two reasons:

One, if the lawmaker cannot make the case for his spending item among his own colleagues in open hearings, why should he be able to get the money through the back door in a last-minute omnibus budget bill? If he can make the case, let him do so — the President knows how to count votes, too.

Two, the President is just as answerable to the electorate as a Senator or Congressman— more so in many ways. Venal and vindictive political decisions are usually discovered. Just as a lawmaker must prove his point, the President must also make his case for a given line item veto.

There is also a "warning signal" value to a line item veto. If a legislator knows that his piece of pork will likely be singled out for a veto, he will think twice about offering it.

To make either a Balanced Budget Amendment or a Line Item Veto work, however, Congress and the President must have better information about who is spending our money, who is receiving it and whether it's spent efficiently.

Annual Program Audits

I favor a new system of Annual Program Audits.

Under this plan, Congress will receive annual reports on what has actually been spent — not merely on what has been authorized or appropriated or in the pipeline, as is now the case. Like a bank examiner's report or the accountant's examination of a company's books, Congress will be able to precisely follow the cash.

Annual Program Audits, for instance, will uncover patronage havens, corruption and wasteful spending. Just recently, for example, it was revealed that the Environmental Protection Agency spends 60 cents of every dollar it receives for Superfund hazardous waste site cleanup on administration — leaving just 40 cents for the cleanup itself. Annual Program Audits will uncover skewed priorities of this kind on a regular basis.

I have repeatedly stated that the challenge of leadership is the *will and the courage* to govern.

I have the will to set priorities within a balanced budget without new taxes.

I have the courage to establish my legislative program to serve the needs of all of us and not a narrow special interest.

I will accept the challenge to scrutinize spending so that we do get what we pay for.

The Balanced Budget Amendment, the Line Item Veto and Annual Program Audits will force every Senator and Congressman to stand up and be counted.

Jim

Have An Extra Copy?

If you have been receiving duplicate copies of Policy & Issues, please let us know at campaign headquarters (508) 650-9494 so we may correct the mailing.

In the meantime, we would appreciate it if you will pass on any extra copies to a friend.

Jim Rappaport for United States Senate

POLICY & ISSUES

A POSITION PAPER ON ISSUES AND HOW THEY AFFECT YOU NUMBER FIVE MARCH 1990

Environmental Protection, Part I

STILL ASKING QUESTIONS

Pundits now proclaim that the 1990s will be the Decade of the Environment in America. Of course, they said the same thing 20 years ago -- and still here we are. Nonetheless, the times do seem ripe for significant progress in protecting our environment. Literally, hundreds of bills have been filed in Congress and the Massachusetts Legislature on everything from clean air to biodegradable products.

Because I believe this issue is as important as any we will face this decade, I want to outline my thoughts in two parts. In this paper, I'll discuss my beliefs and political philosophy as they affect the environment. In a subsequent paper, I'll share my stand on specific actions I would take as your United States Senator. As always with these Policy & Issues statements, I hope you will let me know what you think.

* * *

My home is on a small knoll amid strawberry brambles in the town of Concord. Across the road, down among a copse of red maples, is a tiny swamp. Behind me, rolling away towards Boston, is a checkerboard of meadows and pastures. This is my immediate environment. It seems pristine and quite removed from the bitter realities of polluted harbors, acidic skies, buried toxins and mountainous landfills.

In Boston, where I grew up and where I maintain my business offices, the Emerald Necklace is always in my view. Like country fields, Boston's parks still seem as unblemished as when Frederick Law Olmstead designed them a century ago.

But, of course, they are not.

The strawberry patches that redden the landscape could soon rot to a sullen brown under acid rain. That little wetland below me could soon be soured by some chemical I cannot even pronounce, leeched from a place miles away. I recycle magazines, newspapers, bottles and cans, but I am acutely aware each Monday that the trashman is merely moving the bulk of my refuse from my driveway to someone else's backyard.

The Charles River, cleaner now than in years past, still flows into a dirty Boston Harbor and it is easy, and terrifying, to imagine the Emerald Necklace becoming topaz.

Conservative and Conservationist

No one of us can any longer stand idly by and observe this deterioration. I am a conservative and a conservationist -- compatible concepts-- because it is in my nature to protect and conserve that which makes this earth liveable.

I practice what I preach. When I managed a cattle farm, I installed a slurry store to protect the groundwater from the pollution that comes naturally on a cattle farm. I was very careful about the environmental impact of my real estate developments, even to the point of installing special outdoor lights to protect the delicate vision of an indigenous bird, the Sheerwater. I contribute to environmental protection groups, including the Audubon Society and the Nature Conservancy. As a political leader, I support workable action to prevent further damage to our environment and to rectify the damage we have already caused.

And yet, 27 years after Congress passed the first Clean Air Act we are still struggling with environmental concerns. I repeat the question I have asked again and again in this campaign -- *why is it that, after a generation of more and more government and more and more spending, we are still talking about the same old problems?*

I believe it is largely because the political dialogue about the environment has become mired in posturing and turf-

protection, especially in Congress.

Between the U.S. Senate and U.S. House, there are 25 separate committees that oversee environmental legislation. Since 1963, Congress has passed 34 environmental laws, many of which have been more beneficial to the bureaucracy than the environment. In my follow-up to this paper, I will discuss some ideas to address this overlap.

Missing the Targets

The Environmental Protection Agency, for all the good work it has done, often seems more interested in administration than action. In 1981, for instance, the EPA targeted 1,077 toxic waste sites for cleanup. As of the end of 1989, 1,047 of those sites remained hazardous.

According to a recent report by the U.S. Office of Technology Assessment, the EPA spends 60 percent of its budget on "administration"and "research." Whatever the value of research, it does not clean up hazardous waste sites. This is typical of the government using our taxpayer dollars to subsidize an amorphous bureaucracy rather than solving our problems. As your U.S. Senator, I would ask the appropriate committee chairman to hold hearings right here in Massachusetts on this issue.

If things do not work, isn't it time to re-examine the basic premise rather than continue to tinker on the edges by throwing more money at the same old problems?

Let's start with one precept -- individual responsibility.

The fundamental difference between John Kerry and myself -- with the environment as with most other issues --is this: John Kerry believes we are *all* responsible. I believe we are *each* responsible. *Collective responsibility* eliminates accountability in the name of big government. *Individual responsibility* mandates accountability in the name of the common weal.

Each of us can decide not to pollute. Each of us can decide, in a free-market economy, which competitors deserve our economic support. And while government has a legitimate role in setting standards and enforcing them, each of us has a right to expect these standards to actually work, not merely to look good on paper.

As your United States Senator, I will work to preserve and protect our environment. I will seek out and support mechanisms -- such as clean air credits -- that foster economic growth through environmental action. I will vote for environmental legislation that works. I will continue my personal support for recycling, anti-pollution efforts, conservation programs, and environmental education -- and I will encourage others to join with me.

My children deserve from their father three inheritances -- a safer world, a more hopeful world, and a cleaner world. Those goals are inseparable and interdependent. They are attainable if we have *the will and the courage* to pursue them with new ideas and responsible leadership. And that is my commitment to you.

Jim

P.S. -- Please feel free to pass this paper on to friends and neighbors. And if you would like extra copies, contact my staff at headquarters.

Environmental Legislation Since 1963

1963 -- Clean Air Act.
1964 -- Wilderness Act.
1965 -- Highway Beautification Act.
-- Water Quality Act
1967 -- Air Quality Act.
1968 -- Wild and Scenic Rivers Act
1969 -- National Environmental Policy Act.
-- Endangered Species Conservation Act.
1970 -- Clean Air Amendments.
-- Water Quality Improvement Act.
1972 -- Federal Water Pollution Control Act.
-- Marine Mammal Protection Act.
-- Marine Protection, Research and Sanctuaries Act.
-- Coastal Zone Management Act.
-- Federal Environmental Pesticide Control Act.
-- Noise Control Act.
1973 -- Endangered Species Act.
1974 -- Safe Drinking Water Act
1976 -- Federal Land Policy and Management Act.
-- National Forest Management Act.
-- Resource Conservation and Recovery Act.
-- Toxic Substances Control Act.
1977 -- Clean Air Act Amendments.
-- Clean Water Act.
-- Surface Mining Control and Reclamation Act.
1978 -- Outer Continental Shield Lands Act Amendments.
1980 -- Comprehensive Environmental Response, Compensation, and Liability Act (Superfund).
-- Alaska National Interests Lands Conservation Act.
1984 -- Hazardous and Solid Waste Amendments.
1986 -- Safe Drinking Water Amendments.
-- Superfund Amendments and Reauthorization Act.
1987 -- Water Quality Act.
1988 -- Endangered Species Act Reauthorization.
-- Federal Insecticide, Fungicide and Rodenticide Act Amendments.

Source: Congressional Quarterly

RAPPAPORT
U.S. SENATE

BS

NEWS

MA - Senate
Rappaport

For Immediate Release
September 21, 1990

CONTACT: Dick Gaines
(508) 650-9494

Where is Kerry on the Dukakis Question?

NATICK, Mass. -- Jack Quinlan, campaign director for Jim Rappaport, the Republican nominee for U.S. Senate, today called on John Kerry to resolve recent conflicting comments on the topic of Kerry and Dukakis.

Quinlan said, "John Kerry can't seem to make up his mind as to whether he is or is not walking away from from his fellow liberal Democrat and running mate, Governor Michael Dukakis. But a more important question is: Does Kerry share the Dukakis philosophy?"

Said Quinlan: "Kerry ran with Dukakis in 1982. Kerry served comfortably with Dukakis in 1983 and 1984. He campaigned for Dukakis all across the country in 1987 and 1988. And as recently as last month, a Kerry spokesman suggested there are no important distinctions between them to be drawn.

"Now, in the heat of battle, it seems that John would like the electorate to believe he and Dukakis hardly know each other."

Said Quinlan: "The people have a right to know how the candidates feel about the governing philosophy of the Dukakis administration. Jim Rappaport thinks it's wrong. What does John Kerry think?"

On August 9, a Kerry spokesman was quoted in the Boston Globe as saying, "We're not running around saying bad things about Mike Dukakis."

On Wednesday, the first day of the final campaign for the U.S. Senate, Kerry himself was quoted in the Globe as saying: "When I was last associated with the governor, the state was doing brilliantly. It's really only in the last couple of years we've begun to have problems. And I've been in Washington trying to solve them."

Paid for by Jim Rappaport for Senate

Quinlan added, "John just doesn't get it. The question isn't whether he was in Boston or Washington. The question is: Does John Kerry share Dukakis' philosophy of government.

"Already, in this campaign, Kerry has launched vicious personal attacks at his opponent, just as he has in all previous campaigns when pressed. Kerry has launched this negative and personal attack because he does not want to defend his record as a tax-and-spend liberal."

Quinlan said, "We fully expect that, rather than discuss his long political association with Dukakis and his political philosophy, John Kerry will fall back on yet more negative and personal attacks.

"John Kerry gives new meaning to the 'run-and-shoot' offense. He runs from Mike Dukakis and shoots randomly at anything that might reveal his record."

RAPPAPORT
U.S. SENATE

111 1/2

MA - Senate
Rappaport BS

MEMO

For Immediate Release	CONTACT: Gary McMillan
September 19, 1990	(508) 650-9494

Memo to the media from John M. Quinlan, Rappaport Campaign Director.

111 1/2

Campaigns "should not be on the basis of our ability to manipulate 30-second media messages and somehow rip and tear apart the reputations of those who run against us or those we run against."

John Kerry, Congressional Record, 1990

NATICK, Mass. - Last night at 8:30 p.m., at the exact moment Jim Rappaport was standing inside the Park Plaza Hotel accepting the Republican nomination for U.S. Senator, John Forbes Kerry was standing in the gutter outside the hotel launching his negative campaign against Jim.

This morning Patty Foley, Kerry's campaign manager, unleashed a diatribe designed to intimidate Jim Rappaport and prevent him from discussing the issues important to the working men and women of Massachusetts.

John Kerry has launched this negative campaign because he wants to hide his public record.

John Kerry's abysmal record includes his opposition to proposition 2 1/2 and to the CLT petition, his consistent support for tax increases, his personal spending of 2 million dollars under the franking privilege, his votes to exempt himself and Congress from laws he votes to apply to everyone else, his opposition to a special counsel to investigate Congress's role in the savings and loan scandal, his proposal that we give Saddam Hussein "wiggle room" by offering concessions on the West Bank, his votes against the death penalty for major drug dealers, and many, many other such controversial views.

In each and every one of these cases, John Kerry is aware that a majority of the people of Massachusetts disagree with him, and disagree strongly. He is petrified that if his views, positions, and votes become well-known, he will lose this election. His fear is well-founded. That's why Mr. Kerry has immediately launched a negative campaign against Jim just as he has always done against opponents in the past whenever he has found himself in political trouble.

He wants to divert the attention of the press and the voters to guarantee that neither will examine his public record. He is scared to death of any examination of this record.

John Forbes Kerry has launched the negative campaigning that has been the hallmark of his political career. He is already wallowing in the mud because he knows he cannot defend his tax and spend public record as Mike Dukakis's ambassador to Washington.

Jim is not surprised by John Kerry's tactics. Jim expected this. This is Kerry's style. When he was running scared in 1972, his brother was arrested for burglarizing his opponent's headquarters. When he was running scared from Jim Shannon in 1984, he accused Shannon of taking payoffs. When he was running scared from Ray Shamie in 1984, he accused Shamie of being a John Bircher.

Jim Rappaport has been challenging - and will continue to challenge - John Kerry on his public record: his support for ever higher taxes, his ineffectiveness in the Senate, his advocacy of appeasement towards Saddam Hussein and jeopardizing the security of Israel, his embrace of the Mike Dukakis political philosophy, and so many other matters where he and Jim have very different views.

John Kerry read last night's election results with fear and recognized that the winds of change are blowing throughout Massachusetts. The people are demanding change. John Kerry is on the wrong side of the issues, on the wrong side of history, and on the wrong side of the people. This is why he is already in the gutter trying to dodge his record by attacking Jim personally.

In the screed he released today, on the first day of the campaign, he has already exhausted Roget's thesaurus in his personal vilification of Jim. The words he used - "reckless" "untruthful" "offensive" "malign" "pervert" "distortion" "innuendo" "garbage" "disdain for the truth" "ethically grotesque" - paint a picture of John Kerry's desperate negative campaign of mudslinging and of John Kerry himself.

John Kerry only diminishes himself by this kind of negative campaign. The people of Massachusetts deserve better.

MA-Senate Corr.

RAPPAPORT U.S. SENATE

June 27, 1990

George Bush
President of the United States
The White House
1600 Pennsylvania Ave.
Washington, D.C.

Dear Mr. President:

In the last 24 hours, I have been inundated by supporters of mine who are distressed at your apparent retreat from your pledge against no new taxes. We all agree that new taxes are unwarranted because not enough has been done to control spending.

No tax increase has ever resulted in deficit reduction. Increased revenues always lead to increased spending. The American people are not under-taxed; they are over-spent.

Only minutes after your statement was released yesterday, we saw the special interests salivating over the prospect of "more new spending." My supporters and I know that new taxes will not lower the deficit, will not balance the budget, and will only provide the excuse for more spending.

Study after study has shown that taxes ostensibly earmarked for deficit reduction inevitably end up spent on new or expanded programs. We need to reduce the deficit -- but we need to reduce it by tightening the budget. Spending is the culprit, not revenues.

As you know, the American economy -- staggering along at 2.8 percent growth in the 1970s -- expanded 4 percent a year from 1983 to 1989, the period during which the tax cuts introduced by President Reagan took effect. Tax increases will deprive the economy of the monies necessary to create jobs and opportunity, harm our competitive position in the global market, and further burden working women and men with still another slice from their paychecks.

Massachusetts, especially, can ill afford another tax on top of those already imposed by a profligate and irresponsible Democratic Party led by Michael Dukakis and his minions. Massachusetts -- facing at least $1.3 billion in new state taxes in the next few weeks in addition to more than $1 billion in state levies inflicted on us last year; with a bond rating one step above "junk"; an unemployment rate that exceeds the national average; and a continuing exodus of jobs -- will be devastated if new federal taxes are enacted.

Jim Rappaport for Senate, 7 Strathmore Road, Natick, MA 01760 Tel. (508) 650-9494

Paid for by Jim Rappaport for Senate

Letter to the President, Page 2

Until we re-examine from scratch the premises of our policies and programs, until we at least explore fresh approaches with current resources, until we have cut the bloated state and federal budgets to the bone, I cannot support new taxes.

I admire and support you as the leader of our nation and of our party, and it is with the utmost respect that I urge you to stand firm against new taxes.

Sincerely,

Jim Rappaport

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BS MA-Senate Rappaport

MEMORANDUM

TO: Doyce Boesch
National Republican Senatorial Committee

FROM: Ed Goeas
Brian C. Tringali

DATE: August 10, 1990

RE: The Groundswell In Massachusetts

Tarrance & Associates is convinced that freshman U.S. Senator John Kerry is among the most vulnerable Democrats up for re-election in November. Our encouragement from our earlier study among Republicans and Independents, can now be extended to all the voters. The Massachusetts electorate is actually more negative than they were last April, and these negatives are now focused in part on Senator Kerry. In the Republican primary Jim Rappaport has moved into a commanding position and a majority of the voters agree that Jim Rappaport will be the best candidate to face Kerry.

The Rappaport campaign commissioned Tarrance & Associates to conduct a survey of 1000 registered voters, 310 of which are planning to vote in the Republican primary election. A sample of this size will yield a margin of error of around ±3%. Responses were gathered August 8 and 9, 1990.

Surprisingly, the Rappaport race in Massachusetts may well be the Republican Party's best opportunity in 1990 to pick up a seat in the U.S. Senate. We make this statement after comparing polling data available in other Senate races around the country with the overall Massachusetts results. This conclusion is supported by the following specific information:

- Primary opponent Dan Daly remains a complete unknown. Sixty-three percent (63%) of those who plan to vote in the Republican primary next month say they have not heard of Daly.

- Jim Rappaport, on the other hand, is now known by 71% of the general electorate, a very impressive figure at this stage for a first time challenger. Among likely Republican primary voters Rappaport has the same 71% name identification -- with a 3 to 1 favorable to unfavorable ratio.

	10/89 %	04/90 %	08/90 %
Rappaport Image			
Know/Favorable	5	12	33
Know/Unfavorable	6	5	11
Know/No Opinion	28	35	27
Never Heard Of	61	48	29

- Rappaport continues to increase his lead in the primary election.

REPUBLICAN PRIMARY BALLOT
(among likely voters)

	04/90 %	08/90 %
Jim Rappaport	29	44
Undecided	62	39
Dan Daly	7	17

- Even more encouraging for Rappaport is that a majority of the primary electorate (53%) thinks that Jim Rappaport will run the strongest race against John Kerry.

- In our April study, 86% of registered Republicans and Independents said that they believed Massachusetts is off on the wrong track. Now, likely Republican primary voters are even more negative than they were before, and 88% of all voters -- Democrats, Independents and Republicans -- agree that Massachusetts is off on the wrong track. This is truly unprecedented and is the most anti-incumbent environment that any Senator in the country will face in 1990.

- A striking example of John Kerry's vulnerability is the re-elect question. Almost as many voters prefer a new person in office as would vote to re-elect John Kerry. This is a very discouraging ratio for an incumbent Senator.

Kerry "Soft" Re-Elect

Deserves Re-election	43%
Unsure/Depends	20%
New Person	37%

- Equally striking is Kerry's base vote -- only 32% of voters say that they would vote to re-elect John Kerry regardless of who his opponent is.

Kerry "Hard" Re-Elect

Yes/Re-elect	32%
Unsure	13%
No/Don't Re-elect	54%

- Kerry's low base vote parallels the result of the generic Senatorial ballot question which asks voters whether they would prefer a Republican or Democrat candidate as their new Senator. Thirty-six percent (36%) of voters say they would prefer a Republican as their new Senator; 35% say they prefer a Democrat--a remarkable result in a state with a heavy edge in Democratic registration.

Generic Ballot for U.S. Senate

Republican	36%
Undecided	29%
Democratic	35%

- In the U.S. Senate trial ballot, Kerry currently holds a 51% to 36% lead over Jim Rappaport with 13% undecided. Rappaport's position at this stage is strong, especially in light of the fact that in 98% of all congressional races held in 1988, the incumbent, on election day, received no higher percent of the vote than previous ballot test questions indicated he or she would receive. In other words, if voters at this stage have not decided to vote for the incumbent -- John Kerry -- they are highly likely to vote for the challenger -- Jim Rappaport -- in November.

TARRANCE & ASSOCIATES

If we assign the undecideds to Rappaport, consistent with past evidence, we end up with the following figures:

General Election Ballot	
Jim Rappaport	49%
John Kerry	51%

It is important to emphasize, that assigning the undecided vote to Rappaport is not a statistical trick. It is a reasonable assignment given the fact that past polling experience points strongly, with a high degree of certainty, that this is in fact what will happen as the Rappaport/Kerry race unfolds.

- Kerry's weakness is underlined by his slippage against Rappaport after voters are asked a series of "push" questions about Kerry's record. Kerry then slips 12 points behind Rappaport -- a serious drop for an incumbent Senator.

	First Ballot %	Second Ballot %
General Election Ballot		
Jim Rappaport	36	49
Undecided	13	14
John Kerry	51	37

It is our conclusion based on this latest survey that John Kerry may be the most vulnerable Senator up for re-election in 1990. The political climate in the state of Massachusetts is so pervasively negative that it threatens all incumbents in the state. Rappaport's high visibility campaign has lifted him into a position to seriously challenge Kerry in November and provides an excellent chance of pulling off an upset victory. In fact, considering the results of the current poll, it may be stretching to call a Rappaport victory in November an upset.

Q1 DIRECTION THINGS IN COUNTRY ARE GOING

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
Right dirctn/strngly	1	126	12.6	12.6	12.6
Right direction	2	161	16.1	16.1	28.7
Unsure	3	190	19.0	19.0	47.7
Wrong track	4	159	15.9	15.9	63.6
Wrong track/strongly	5	364	36.4	36.4	100.0
	TOTAL	1000	100.0	100.0	

29
52

Valid Cases 1000 Missing Cases 0

- -

Q2 DIRECTION OF THINGS IN MASSACHUSETTS

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
Right dirctn/strngly	1	31	3.1	3.1	3.1
Right direction	2	33	3.3	3.3	6.4
Unsure	3	59	5.9	5.9	12.3
Wrong track	4	149	14.9	14.9	27.2
Wrong track/strongly	5	728	72.8	72.8	100.0
	TOTAL	1000	100.0	100.0	

6
88%

- -

Q4 U.S. SENATE GENERIC BALLOT

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
Republican	1	318	31.8	31.8	31.8
Lean Republican	2	43	4.3	4.3	36.1
Undecided	3	290	29.0	29.0	65.2
Lean Democratic	4	57	5.7	5.7	70.8
Democratic	5	292	29.2	29.2	100.0
	TOTAL	1000	100.0	100.0	

36.1 Rep
35.9 Dem.

Valid Cases 1000 Missing Cases 0

- -

Q5 INCREASE TAXES/REDUCE BUDGET DEFICIT

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
Favor/strongly	1	196	19.6	19.6	19.6
Favor	2	202	20.2	20.2	39.9
Unsure	3	94	9.4	9.4	49.3
Oppose	4	93	9.3	9.3	58.6
Oppose/strongly	5	414	41.4	41.4	100.0
	TOTAL	1000	100.0	100.0	

Valid Cases 1000 Missing Cases 0

40% Fav.

- -

Q6 GIVE 1/2 FEDRAL EDUC MONEY/LOCAL SCHOOLS

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
Approve/strongly	1	375	37.5	37.5	37.5
Approve	2	221	22.1	22.1	59.6
Unsure	3	182	18.2	18.2	77.8
Disapprove	4	83	8.3	8.3	86.1
Disapprove/strongly	5	139	13.9	13.9	100.0
	TOTAL	1000	100.0	100.0	

Valid Cases 1000 Missing Cases 0

- -

Q7 SERIOUSNESS OF S & L CRISIS

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
Very serious	1	630	63.0	63.0	63.0
Somewhat serious	2	271	27.1	27.1	90.1
Not very serious	3	25	2.5	2.5	92.6
Not at all serious	4	14	1.4	1.4	94.0
Unsure	5	60	6.0	6.0	100.0
	TOTAL	1000	100.0	100.0	

Valid Cases 1000 Missing Cases 0

- -

Q8 CITIZENS FOR LIMITED TAXATION REFERENDUM

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
Favor/strongly	1	362	36.2	36.2	36.2
Favor	2	115	11.5	11.5	47.7
Unsure	3	146	14.6	14.6	62.3
Oppose	4	114	11.4	11.4	73.7
Oppose/strongly	5	263	26.3	26.3	100.0
	TOTAL	1000	100.0	100.0	

Valid Cases 1000 Missing Cases 0

Q9 JIM RAPPAPORT I.D.

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
Know/favorable	1	247	24.7	24.7	24.7
Know/unfavorable	2	150	15.0	15.0	39.6
Know/no opinion	3	314	31.4	31.4	71.0
Never heard of	4	290	29.0	29.0	100.0
	TOTAL	1000	100.0	100.0	

Valid Cases 1000 Missing Cases 0

- -

Q10 DAN DALY I.D.

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
Know/favorable	1	81	8.1	8.1	8.1
Know/unfavorable	2	52	5.2	5.2	13.3
Know/no opinion	3	225	22.5	22.5	35.8
Never heard of	4	642	64.2	64.2	100.0
	TOTAL	1000	100.0	100.0	

Valid Cases 1000 Missing Cases 0

- -

Q11 DOES JOHN KERRY DESERVE RE-ELECTION

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
Deserves re-election	1	433	43.3	43.3	43.3
Unsure/depnds oppnnt	2	198	19.8	19.8	63.1
New person a chance	3	369	36.9	36.9	100.0
	TOTAL	1000	100.0	100.0	

Valid Cases 1000 Missing Cases 0

- -

Q13 PRIMARY YOU'LL PROBABLY VOTE IN

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
Republican	1	310	31.0	31.0	31.0
Democratic	2	450	45.0	45.0	76.0
Neither/unsure	3	240	24.0	24.0	100.0
	TOTAL	1000	100.0	100.0	

Valid Cases 1000 Missing Cases 0

- -

Q14 SENATE/REPUBLICAN PRIMARY BALLOT

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
Jim Rappaport	1	128	12.8	41.3	41.3
Lean Rappaport	2	7	.7	2.3	43.7
Undecided	3	123	12.3	39.6	83.3
Lean Daly	4	9	.9	2.9	86.2
Dan Daly	5	43	4.3	13.8	100.0
Not asked	7	690	69.0	MISSING	
	TOTAL	1000	100.0	100.0	

Valid Cases 310 Missing Cases 690

- -

Q15 WILL RUN STRONGEST RACE AGAINST J. KERRY

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
Jim Rappaport	1	164	16.4	52.8	52.8
Unsure	2	99	9.9	32.0	84.8
Dan Daly	3	47	4.7	15.2	100.0
Not asked	5	690	69.0	MISSING	
	TOTAL	1000	100.0	100.0	

Valid Cases 310 Missing Cases 690

- -

Q16 JIM RAPPAPORT VS. JOHN KERRY BALLOT/1ST

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
Jim Rappaport	1	336	33.6	33.6	33.6
Lean Rappaport	2	24	2.4	2.4	36.0
Undecided	3	129	12.9	12.9	48.9
Lean Kerry	4	26	2.6	2.6	51.4
John Kerry	5	486	48.6	48.6	100.0
	TOTAL	1000	100.0	100.0	

Valid Cases 1000 Missing Cases 0

- -

Q17 RE-ELECT JOHN KERRY REGARDLESS

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
Yes	1	324	32.4	32.4	32.4
Unsure	2	134	13.4	13.4	45.8
No	3	542	54.2	54.2	100.0
	TOTAL	1000	100.0	100.0	

Valid Cases 1000 Missing Cases 0

- -

Q18 VOTE KERRY/LEAST EFFECTIVE SENATOR

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
More likely/strongly	1	61	6.1	6.1	6.1
More likely	2	38	3.8	3.8	9.9
No difference/unsure	3	312	31.2	31.2	41.0
Less likely	4	215	21.5	21.5	62.6
Less likely/strongly	5	374	37.4	37.4	100.0
	TOTAL	1000	100.0	100.0	

- -

Valid Cases 1000 Missing Cases 0

Q19 VOTE KERRY/VOTED AGAINST DRUG TESTING

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
More likely/strongly	1	131	13.1	13.1	13.1
More likely	2	85	8.5	8.5	21.7
No difference/unsure	3	179	17.9	17.9	39.6
Less likely	4	190	19.0	19.0	58.6
Less likely/strongly	5	414	41.4	41.4	100.0
	TOTAL	1000	100.0	100.0	

Valid Cases 1000 Missing Cases 0

- -

Q20 VOTE KERRY/SHARES DUKAKIS' PHILOSOPHY

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
More likely/strongly	1	65	6.5	6.5	6.5
More likely	2	81	8.1	8.1	14.6
No difference/unsure	3	243	24.3	24.3	38.9
Less likely	4	160	16.0	16.0	55.0
Less likely/strongly	5	450	45.0	45.0	100.0
	TOTAL	1000	100.0	100.0	

Valid Cases 1000 Missing Cases 0

- -

Q21 VOTE KERRY/AGAINST DEATH PENALTY/DEALERS

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
More likely/strongly	1	138	13.8	13.8	13.8
More likely	2	107	10.7	10.7	24.6
No difference/unsure	3	229	22.9	22.9	47.4
Less likely	4	145	14.5	14.5	61.9
Less likely/strongly	5	381	38.1	38.1	100.0
	TOTAL	1000	100.0	100.0	

Valid Cases 1000 Missing Cases 0

- -

Q22 VOTE KERRY/MEMBER/SENATE BANK COMMITTEE

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
More likely/strongly	1	33	3.3	3.3	3.3
More likely	2	24	2.4	2.4	5.8
No difference/unsure	3	260	26.0	26.0	31.8
Less likely	4	226	22.6	22.6	54.4
Less likely/strongly	5	456	45.6	45.6	100.0
	TOTAL	1000	100.0	100.0	

Valid Cases 1000 Missing Cases 0

Q23 VOTE KERRY/OPPOSES CLT REFERENDUM

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
More likely/strongly	1	161	16.1	16.1	16.1
More likely	2	111	11.1	11.1	27.2
No difference/unsure	3	229	22.9	22.9	50.0
Less likely	4	160	16.0	16.0	66.0
Less likely/strongly	5	340	34.0	34.0	100.0
	TOTAL	1000	100.0	100.0	

Valid Cases 1000 Missing Cases 0

- -

Q24 JIM RAPPAPORT VS. JOHN KERRY BALLOT/2ND

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
Jim Rappaport	1	456	45.6	45.6	45.6
Lean Rappaport	2	31	3.1	3.1	48.7
Undecided	3	138	13.8	13.8	62.5
Lean Kerry	4	34	3.4	3.4	65.9
John Kerry	5	341	34.1	34.1	100.0
	TOTAL	1000	100.0	100.0	

Valid Cases 1000 Missing Cases 0

- -

AGE RESPONDENT'S AGE

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
18-24	1	86	8.6	8.6	8.6
25-29	2	87	8.7	8.7	17.3
30-34	3	123	12.3	12.3	29.6
35-39	4	134	13.4	13.4	43.0
40-44	5	116	11.6	11.6	54.5
45-54	6	165	16.5	16.5	71.0
55-64	7	109	10.9	10.9	82.0
65 and over	8	180	18.0	18.0	100.0
	TOTAL	1000	100.0	100.0	

Valid Cases 1000 Missing Cases 0

- -

EDUC RESPONDENT'S EDUCATION

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
Less than hgh school	1	82	8.2	8.2	8.2
High school graduate	2	293	29.3	29.3	37.5
Some college	3	240	24.0	24.0	61.5
College graduate	4	385	38.5	38.5	100.0
	TOTAL	1000	100.0	100.0	

Valid Cases 1000 Missing Cases 0

- -

IDEOL RESPONDENT'S IDEOLOGY

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
Very conservative	1	88	8.8	8.8	8.8
Somewhat conservativ	2	401	40.1	40.1	48.9
Moderate	3	118	11.8	11.8	60.7
Somewhat liberal	4	311	31.1	31.1	91.8
Very liberal	5	82	8.2	8.2	100.0
	TOTAL	1000	100.0	100.0	

Valid Cases 1000 Missing Cases 0

- -

PARTY USUAL VOTING BEHAVIOR

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
Mostly Republican	1	173	17.3	17.3	17.3
Slightly Republican	2	161	16.1	16.1	33.4
Ticket-splitter	3	154	15.4	15.4	48.8
Slightly Democratic	4	170	17.0	17.0	65.8
Mostly Democratic	5	342	34.2	34.2	100.0
	TOTAL	1000	100.0	100.0	

Valid Cases 1000 Missing Cases 0

- -

Q29 RESPONDENT'S OCCUPATION

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
Self-employed	1	142	14.2	14.2	14.2
White-collar	2	375	37.5	37.5	51.6
Blue-collar	3	191	19.1	19.1	70.7
Government worker	4	58	5.8	5.8	76.5
Farmer/rancher	5	3	.3	.3	76.8
Not in labor force	6	28	2.8	2.8	79.6
Retired	7	173	17.3	17.3	97.0
Other	8	9	.9	.9	97.8
Dk/no answer	9	22	2.2	2.2	100.0
	TOTAL	1000	100.0	100.0	

Valid Cases 1000 Missing Cases 0

- -

UNION MEMBER OF LABOR UNION/TEACHER'S ASSN

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
Union household	1	142	14.2	14.2	14.2
Teachrs assn houshld	2	56	5.6	5.6	19.8
Non-union household	3	783	78.3	78.3	98.1
Both	4	5	.5	.5	98.6
Dk/no answer	5	14	1.4	1.4	100.0
	TOTAL	1000	100.0	100.0	

Valid Cases 1000 Missing Cases 0

DENOM RESPONDENT'S RELIGION

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
AME	1	5	.5	.5	.5
Assemblies of God	2	4	.4	.4	.9
Baptist/American	3	20	2.0	2.0	2.8
Baptist/Missionary	4	11	1.1	1.1	3.9
Baptist/Southrn/othr	5	7	.7	.7	4.7
Christian Church	7	20	2.0	2.0	6.6
Church of Christ	9	6	.6	.6	7.2
Episcopalian	12	42	4.2	4.2	11.4
Evangelical	13	2	.2	.2	11.6
Fundamentalist	15	1	.1	.1	11.7
Eastern/Grk Orthodox	16	7	.7	.7	12.4
Jewish	17	26	2.6	2.6	15.0
Lutheran	18	12	1.2	1.2	16.2
Mennonite	19	1	.1	.1	16.3
Methodist/United	20	14	1.4	1.4	17.7
Nazarene	22	1	.1	.1	17.8
Non-denominational	23	12	1.2	1.2	19.0
Other Protestant	24	59	5.9	5.9	24.9
Pentecostl/Charismtc	25	5	.5	.5	25.4
Presbyterian/United	26	12	1.2	1.2	26.6
Roman Catholic	29	486	48.6	48.6	75.2
Seventh Day Adventst	30	2	.2	.2	75.5
United Church/Christ	31	9	.9	.9	76.3
Other	32	48	4.8	4.8	81.1
None	33	150	15.0	15.0	96.1
Dk/no answer	34	39	3.9	3.9	100.0
	TOTAL	1000	100.0	100.0	

Valid Cases 1000 Missing Cases 0

- -

DENOMIMP IMPORTANCE OF RELIGION IN DAILY LIFE

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
Primary importance	1	122	12.2	12.2	12.2
Extremely important	2	102	10.2	10.2	22.4
Very important	3	273	27.3	27.3	49.8
Somewhat important	4	323	32.3	32.3	82.0
Not at all important	5	134	13.4	13.4	95.4
Unsure	6	46	4.6	4.6	100.0
	TOTAL	1000	100.0	100.0	

Valid Cases 1000 Missing Cases 0

- -

RACE RESPONDENT'S ETHNICITY

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
Black	1	28	2.8	2.8	2.8
White	2	928	92.8	92.8	95.6
Hispanic	3	11	1.1	1.1	96.7
Asian	4	10	1.0	1.0	97.7
Other	5	23	2.3	2.3	100.0
	TOTAL	1000	100.0	100.0	

Valid Cases 1000 Missing Cases 0

- -

SEXEMP SEX/EMPLOYMENT

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
Male/employed	1	360	36.0	36.0	36.0
Male/homemaker	2	3	.3	.3	36.2
Male/retired	3	61	6.1	6.1	42.3
Male/not labor force	4	17	1.7	1.7	44.0
Female/employed	5	343	34.3	34.3	78.4
Female/homemaker	6	71	7.1	7.1	85.5
Female/retired	7	120	12.0	12.0	97.5
Fem/not labor force	8	25	2.5	2.5	100.0
	TOTAL	1000	100.0	100.0	

Valid Cases 1000 Missing Cases 0

- -

TYPE TYPE OF EMPLOYMENT

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
Self-employed	1	108	10.8	15.4	15.4
White collar	2	283	28.3	40.2	55.6
Blue collar	3	149	14.9	21.2	76.8
Professional	4	113	11.3	16.1	92.9
Government work	5	36	3.6	5.2	98.1
Dk/no answer	6	14	1.4	1.9	100.0
Not asked	7	297	29.7	MISSING	
	TOTAL	1000	100.0	100.0	

Valid Cases 703 Missing Cases 297

- -

SIZE SIZE OF BUSINESS

Value Label	Value	Frequency	Percent	Valid Percent	Cum Percent
Very small (1-10)	1	161	16.1	24.2	24.2
Small (11-100)	2	158	15.8	23.7	47.8
Medium (101-500)	3	121	12.1	18.1	66.0
Large (500+)	4	210	21.0	31.6	97.5
Dk/no answer	5	17	1.7	2.5	100.0
Not asked	6	333	33.3	MISSING	
	TOTAL	1000	100.0	100.0	

Valid Cases 667 Missing Cases 333

MASSACHUSETTS STATEWIDE

INTERVIEWER_____
TARRANCE & ASSOCIATES
PERSONAL/CONFIDENTIAL

STUDY #_4926_____
CODING_____
FINANCE_____
COMPUTER_____
INTERVIEWING_____

Hello, I'm _____ of Tarrance & Associates, a national research firm. We're calling from our national telephone center in Houston, Texas. We're talking to people in Massachusetts today about public leaders and issues facing us all.

A. Are you registered to vote in Massachusetts and able to vote on Massachusetts issues?

Yes **(CONTINUE)**

No **(THANK & TERMINATE)**

---

1. Do you feel things in this country are going in the right direction, or do you feel things have gotten off on the wrong track?

_____
IF CHOICE MADE, ASK: And do you feel strongly about that?

Right direction/strongly	1	13%	39
Right direction	2	16%	
Unsure **(DO NOT READ)** . .	3	19%	
Wrong track	4	16%	
Wrong track/strongly . .	5	36%	36

---

2. And do you feel things in Massachusetts are going in the right direction, or do you feel things have gotten off on the wrong track?

_____
IF CHOICE MADE, ASK: And do you feel strongly about that?

Right direction/strongly	1	3%	6
Right direction	2	3%	
Unsure **(DO NOT READ)** . .	3	6%	
Wrong track	4	15%	
Wrong track/strongly . .	5	73%	88

Thinking about things here in Massachusetts --

3. In your own words, what is the number one problem facing people in this part of Massachusetts today -- that is, what is the problem that you and your family are most concerned about? **(PROBE: PLEASE TELL ME MORE ABOUT THAT)**

_____

_____

_____

---

4. If the election for U.S. Senate were being held today, and you had to make a choice, would you be voting for -- **(ROTATE)** -- (1) the Republican candidate, or (2) the Democratic candidate?

IF "UNDECIDED", ASK: And which party's candidate do you lean toward at this time?

Republican	1
Lean Republican	2
Undecided **(DO NOT READ)**	3
Lean Democratic	4
Democratic	5

---

5. As you may be aware, there has been some discussion lately about increasing taxes in order to reduce the federal budge deficit. Would you favor or oppose an increase in federal taxes if it would mean reducing the budget deficit?

IF CHOICE MADE, ASK: And do you feel strongly about that?

Favor/strongly	1
Favor	2
Unsure **(DO NOT READ)**	3
Oppose	4
Oppose/strongly	5

---

6. Do you approve or disapprove of the idea of taking away one-half of the money now spent by the federal Department of Education and giving it directly to local schools and local communities to spend as they choose on education?

IF CHOICE MADE, ASK: And do you feel strongly about that?

Approve/strongly	1
Approve	2
Unsure **(DO NOT READ)**	3
Disapprove	4
Disapprove/strongly	5

---

7. As you may be aware, the government has proposed several rescue plans to begin dealing with the Savings & Loan crisis here in this country. How serious do you consider the Savings & Loan crisis to be here in the United States -- very serious, somewhat serious, not very serious, or not at all serious?

Very serious	1	63%	90
Somewhat serious	2	27%	
Not very serious	3	3%	4
Not at all serious . . .	4	1%	
Unsure **(DO NOT READ)** . .	5	6%	

---

8. The Citizens for Limited Taxation have placed a referendum question on this November's ballot. If passed, the CLT referendum would roll back all tax and fee increases passed in Massachusetts over the last three years. Do you favor or oppose rolling back all the state tax and fee increases over the last three years?

IF CHOICE MADE, ASK: And do you feel strongly about that?

Favor/strongly	1	36%	48
Favor	2	12%	
Unsure **(DO NOT READ)** . .	3	15%	
Oppose	4	11%	
Oppose/strongly	5	26%	37

I'm going to read you the names of some individuals who have been mentioned in the news recently. For each one, please tell me whether you have a favorable or unfavorable impression of that person. If you do not recognize the name, just say so. **(ROTATE)**

	Know/ Favorable	Know/ Unfavorable	Know/ No Opinion	Never Heard Of
9. Jim Rappaport ("RAP-UH-PORT")	25%	15%	31%	29%
10. Dan Daly ("DAILY")	8%	5%	23%	64%

---

11. Do you think John Kerry has performed his job as U.S. Senator well enough to deserve re-election, or do you think it's time to give a new person the chance to do better?

Deserves re-election . .	1	43%	
Unsure/depends on opponent **(DO NOT READ)**	2	20%	
Give new person chance .	3	37%	

---

12. From everything you have seen, read or heard about John Kerry in the past few months, can you tell me one or two things that John Kerry has done for Massachusetts very recently? **(PROBE: PLEASE TELL ME MORE ABOUT THAT)**

_____

_____

_____

Thinking about the primary election to be held in September --

13. In which primary will you probably vote -- **(ROTATE)** --
(1) the Republican primary, or
(2) the Democratic primary?

Republican **(TO 14-15)** . .	1	31%
Democratic **(TO 16)** . . .	2	45%
Neither/unsure/not vote **(DO NOT READ) (TO 16)** .	3	24%

IF "REPUBLICAN" IN QUESTION 13, ASK:

14. If the primary election for U.S. Senate were held today and you had to make a choice, for which of the following candidates would you probably vote -- **(ROTATE)** -- (1) Jim Rappaport ("RAP-UH-PORT"), or (2) Dan Daly ("DAILY")?

IF "UNDECIDED", ASK: And which candidate are you leaning toward at this time?

Jim Rappaport	1	41%
Lean Rappaport	2	2%
Undecided **(DO NOT READ)** .	3	40%
Lean Daly	4	3%
Dan Daly	5	14%

(TO 15)

IF "REPUBLICAN" IN QUESTION 13, ASK:

15. Which of the following candidates, do you think will run the strongest race against incumbent Senator John Kerry in the fall --**(ROTATE)** -- (1) Jim Rappaport, or (2) Dan Daly?

Jim Rappaport	1	53%
Unsure **(DO NOT READ)** . .	2	32%
Dan Daly	3	15%

(TO 16)

16. If the election for U.S. Senate were held today and you had to make a choice, for which of the following candidates would you probably vote -- **(ROTATE)** -- (1) Jim Rappaport ("RAP-UH-PORT"), the Republican, or (2) John Kerry, the Democrat?

IF "UNDECIDED", ASK: And which candidate do you lean toward slightly?

Jim Rappaport	1	34%	36
Lean Rappaport	2	2%	
Undecided **(DO NOT READ)**	3	13%	
Lean Kerry	4	3%	
John Kerry	5	49%	51

Still thinking about the elections in November --

17. If the election for U.S. Senate were held today and you had to make a choice, would you vote to re-elect John Kerry as Senator no matter who ran against him?

Yes	1	32%
Unsure **(DO NOT READ)**	2	13%
No	3	54%

Now I would like to read you a couple of facts about U.S. Senator John Kerry. Please listen as I read this list and tell me, for each one, whether knowing about this fact would make you more likely or less likely to vote for John Kerry. **(READ LIST AND ROTATE)**
IF CHOICE MADE, ASK: And do you feel strongly about that?

	More Likely/ Strongly	More Likely	No dif/ Unsure (DON'T READ)	Less Likely	Less Likely/ Strongly
18. As a Senator, John Kerry has introduced over 100 bills and none have been enacted into law. By this measure, John Kerry is the least effective Democrat Senator running for re-election. **(PROMPT: KNOWING THIS, WOULD YOU BE MORE LIKELY OR LESS LIKELY TO VOTE FOR JOHN KERRY?)**	6%	4%	31%	22%	37%
19. John Kerry voted against mandatory drug testing for people whose jobs involved public safety	13%	9%	18%	19%	41%
20. As Michael Dukakis' Lieutenant Governor, John Kerry shared the Governor's political philosophy.	7%	8%	24%	16%	45%
21. John Kerry voted against the death penalty for major drug dealers.	14%	11%	23%	15%	38%
22. As a Senator, John Kerry was a Member of the Senate Banking Committee while the Savings & Loan crisis developed and did nothing to prevent it.	3%	2%	26%	23%	46%
23. John Kerry opposes the Citizens for Limited Taxation, or CLT, referendum which would roll back all tax and fee increases passed over the last three years.	16%	11%	23%	16%	34%

(END ROTATION)

Thinking again about the general election to be held in November --

24. If the election for U.S. Senate were held today and you had to make a choice, for which of the following candidates would you probably vote -- **(ROTATE)** -- (1) Jim Rappaport ("RAP-UH-PORT"), the Republican, or (2) John Kerry, the Democrat?

IF "UNDECIDED", ASK: And which candidate do you lean toward slightly?

Jim Rappaport	1	46%	47
Lean Rappaport	2	3%	
Undecided **(DO NOT READ)**	3	14%	
Lean Kerry	4	3%	37
John Kerry	5	34%	

Now, just a few final questions for statistical purposes only --

25. What is your age, please?

18-24	1	9%
25-29	2	9%
30-34	3	12%
35-39	4	13%
40-44	5	12%
45-54	6	17%
55-64	7	11%
65 and over	8	18%

---

26. What is the last grade you completed in school? **(DO NOT READ, JUST RECORD)**

Some grade school (1-8)	1	
Some high school (9-11)	1	8%
Graduated high school (12)	2	
Technical/vocational (12)	2	29%
Some college (13-15)	3	24%
Graduated college (16)	4	
Graduate/professional school (16 or more)	4	39%

---

27. When thinking about politics and government, do you consider yourself to be... **(READ LIST, ROTATE TOP TO BOTTOM, BOTTOM TO TOP)**

Very conservative	1	9%
Somewhat conservative	2	40%
Moderate **(DO NOT READ)**	3	12%
Somewhat liberal	4	31%
Very liberal	5	8%

---

28. Which of these statements best describes how you have usually voted in past elections? **(READ LIST, ROTATE TOP TO BOTTOM, BOTTOM TO TOP)**

Mostly Republican	1	17%
A few more Republicans than Democrats	2	16%
Independent/the man **(DO NOT READ)**	3	15%
A few more Democrats than Republicans . . .	4	17%
Mostly Democrat	5	34%

---

29. Of the following types of work, which one describes what the head of the household does? **(READ LIST)**

Self-employed	1	14%
White-collar	2	38%
Blue-collar	3	19%
Government worker	4	6%
Farmer/rancher	5	*%
Not in labor force (student, housewife) .	6	3%
Retired	7	17%
Other **(SPECIFY)** _____ .	8	1%
Don't know/no answer . .	9	2%

---

30. Are you or is any member of your household a member of a labor union or teachers' union?

Union household	1	14%
Teachers assoc. household	2	6%
Non-union household . . .	3	78%
Both **(DO NOT READ)** . . .	4	1%
Don't know/no answer . .	5	1%

---

31. What is the church you or your family attend most often?

IF "BAPTIST", ASK: Is that Southern Baptist or some other Baptist church?

AME (Africa Methodist Episcopal)	1	1%
Assemblies of God	2	*%
Baptist/American	3	2%
Baptist/Missionary or Independent or Primitive or other	4	1%
Baptist/Southern	5	1%
Bible Church	6	--
Christian Church	7	2%
Christian Reformed Church	8	--
Church of Christ	9	1%
Church of God	10	--
Disciples of Christ	11	--
Episcopalian	12	4%
Evangelical	13	*%
Friends	14	--
Fundamentalist	15	*%
Eastern/Greek Orthodox	16	1%
Jewish	17	3%
Lutheran	18	1%
Mennonite	19	*%
Methodist or United Methodist	20	1%
Mormon/Latter Day Saints (LDS)	21	--
Nazarene	22	*%
Non-denominational	23	1%
Other Protestant	24	6%
Pentecostal/Charismatic	25	1%
Presbyterian or United Presbyterian	26	1%
Quaker/Amish	27	--
Reformed Church in America	28	--
Roman Catholic	29	49%
Seventh Day Adventist	30	*%
United Church of Christ	31	1%
Other **(SPECIFY)**	32	5%
None	33	15%
Don't know/no answer	34	4%

32. How important is your religion to you in your daily life --
(1) of primary importance,
(2) extremely important,
(3) very important,
(4) somewhat important, or
(5) not at all important?

Primary importance . . .	1	12%
Extremely important . . .	2	10%
Very important	3	27%
Somewhat important . . .	4	32%
Not at all important . .	5	13%
Unsure **(DO NOT READ)** . .	6	5%

---

33. And what do you consider your race or ethnic background -- black, white, Hispanic, Asian, or some other ethnic group?

Black	1	3%
White	2	93%
Hispanic	3	1%
Asian	4	1%
Other **(SPECIFY)** _____	5	2%

---

34. Sex **(BY OBSERVATION)**

ASK OF EVERYONE Are you employed outside the house, are you a homemaker, or are you retired?

NOTE TO INTERVIEWER: THANK AND TERMINATE INTERVIEW FOR THOSE WHO ARE NOT EMPLOYED.

Male/employed **(TO 35)** . .	1	36%
Male/homemaker	2	*%
Male/retired	3	6%
Male/not in labor force .	4	2%
Female/employed **(TO 35)** .	5	34%
Female/homemaker	6	7%
Female/retired	7	12%
Female/not in labor force	8	3%

IF "EMPLOYED" IN QUESTION 34, ASK:

35. Which type of work best describes your employment? **(READ LIST)**

	Self-employed (TO 36) . .	1	15%
	White collar (TO 36) . .	2	40%
	Blue collar (TO 36) . . .	3	21%
	Professional (TO 36) . .	4	16%
OR	Government work	5	5%
	Don't know/no answer . .	6	2%

IF "1", "2", "3", or "4" IN QUESTION 35, ASK:

36. Do you work in a very small business (one to ten people), a small business setting (less than 100 people), a medium-sized business setting (100-500 people) or a large corporation (more than 500 people)?

Very Small (1-10)	1	24%
Small (11-100)	2	24%
Medium (101-500)	3	18%
Large (500+)	4	32%
Don't know/no answer . .	5	3%

MA-Senate Rappaport BS

Jim Rappaport for United States Senate

POLICY & ISSUES

A POSITION PAPER ON ISSUES AND HOW THEY AFFECT YOU NUMBER EIGHT JULY 1990

Veterans Issues in America

THE CITIZEN SOLDIER

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My approach to veterans issues is based on this credo: We are Americans first; veterans -- whatever their specific needs -- essentially want the same peace, independence, and opportunities as any American.

I am not a veteran. I'd like to think that had I been of an age to be called to service during an American conflict, I would have unhesitatingly joined. My many friends and supporters who have seen service have offered their perspective and advice to help me formulate my stand on issues important to them.

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I will address each of these points later in this paper.

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Now, let me discuss specific issues involving veterans.

MEDICAL SERVICES

World War and Korean Veterans are at an age where age itself is an issue. Veterans Administration hospitals and other medical programs do a good job of providing care. But, like all of government, these medical services are being squeezed by budgetary pressures. Some fear the services will not be available for veterans when they need them.

I will support and fight for continued funding of veterans medical services.

At the same time, I will continue to press for fresh approaches to solving this need. One example is the plan I have already introduced to provide a federal income tax credit -- up to a maximum $300 per person per year -- for those who purchase private nursing insurance policies. The tax credit would provide cost-free premiums for younger people and aim to cover at least half the policy premiums of older people. The plan is designed so that savings from reduced Medicaid expenditures, the general economic gains from investing premiums, and lower premium payments made possible by a broadened base of policy holders will more than offset losses to the U.S. Treasury after the first few years. If my plan is adopted, the anticipated savings could relieve some of the pressures on veterans medical benefits.

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Paid for by the Jim Rappaport for U.S. Senate Committee 7 Strathmore Rd., Natick, Mass. 01760 (508) 650-9494

POLICY & ISSUES 2

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Legislation authorizing a Korean War memorial was passed in 1986 and a public-private group is now reviewing designs for the shrine. These plans, however, will not be completed until at least 1993 and the monument itself probably will not be erected for several years after that. We need to speed up the process, and we need to step up fundraising efforts to complete this memorial.

I have already donated $1,000 to the fund managed by the American Battle Monuments Commission and I commit myself to raising an additional $10,000 for this shrine.

HOMELESS VETS

Vietnam veterans had to fight two wars -- one in Southeast Asia and another when they returned home. Despite this, the vast majority of Vietnam vets have found families, jobs, homes, and productive lives.

Some of our Vietnam veterans have special problems, such as homelessness. As a general rule, I oppose increased government spending. But the plight of homeless vets must be set right. Most education and training programs for Vietnam vets expired last year. I will work to re-instate those necessary to provide these homeless men the same opportunity as any other person.

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There are at least 2,300 Americans still listed as prisoners of wars or missing in action in Vietnam. I do not know how many are still alive -- and that is the problem. As one of my supporters who served in Vietnam reminded me: "Marines don't leave Marines behind." Can we ask anything less of Americans?

It is time to begin a full-fledged effort to account for POW-MIA's. Every diplomatic and economic resource must be brought to bear on the government of Vietnam -- directly or through intermediaries -- to force a thorough and unrestricted on-site search for these men.

There should be absolutely no normalization of relations with Vietnam until our POW-MIA's are fully accounted for and this question is finally resolved. As a U.S. Senator, I will oppose any attempt to normalize relations with Vietnam unless these conditions are accomplished.

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That there is no absolutely conclusive evidence yet that Agent Orange is the direct cause of illnesses reported by men exposed to it does not mean none will be found. If at all possible, we should expand research funding (now at $52 million a year) and settle the issue once and for all. And if Agent Orange is found to be the health threat veterans believe it is, we as a nation must care for and compensate the victims.

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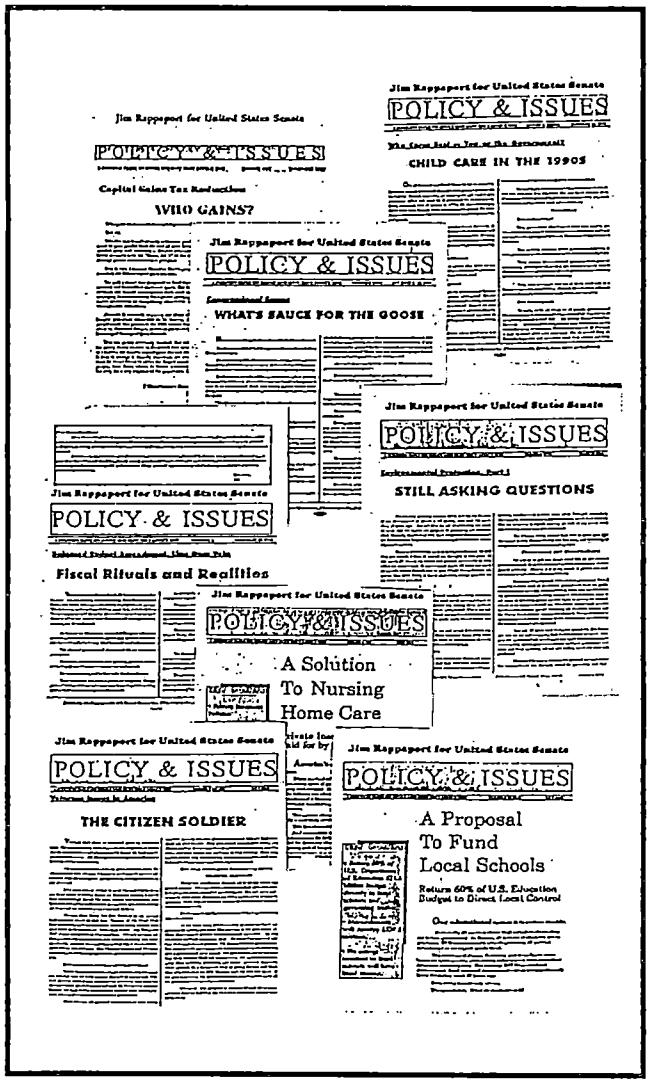
POLICY & ISSUES

A POSITION PAPER ON ISSUES AND HOW THEY AFFECT YOU | SPECIAL ISSUE | AUGUST 1990

Recapping the Issues so Far

ON TAKING A STAND



Dear Friend,

Starting last fall, I have prepared and issued a number of Policy & Issues papers on a variety of topics. I believe that I have an obligation to tell you as clearly and as factually as possible just where I stand on the important issues facing each of you.

A United States Senator is elected to represent your values and needs -- consistent with his own conscience. That's why I have spelled out mine.

The following is a compilation of relevant excerpts from each of my Policy & Issues papers to date. To my knowledge, my Republican primary opponent has not been forthcoming with any position papers. If you would like reprints of my full papers, please call my campaign headquarters in Natick (508) 650-9494 and they will be mailed to you.

I and my staff will always welcome your advice and suggestions on issues, so don't hesitate to write or call.

Sincerely,

Jim Rappaport

P.S. Now for the recap.

Paid for by the Jim Rappaport for U.S. Senate Committee | 7 Strathmore Rd., Natick, Mass. 01760 | (508) 650-9494

POLICY & ISSUES NUMBER ONE

Capital Gains Tax Reduction

WHO GAINS?

Who gains from a cut in the capital gains tax?

You do.

Whether you benefit directly -- because you have more in your pocket from the sale of your house or another asset -- or indirectly -- because America can better compete with the "Japan, Inc.'s" of the world through greater re-investment -- you gain.

That is why I support President Bush's proposal to reduce the federal capital gains tax rate.The U.S. rate is now as high as 33 percent (and even the normal rate is 28 percent.) How does that compare with some of America's biggest trade competitors?

Canada's rate is 17.5 percent. France's is 16 percent.

The rate in Japan -- a mere 5 percent.

West Germany and Italy -- zero.

Nations such as Japan and West Germany use their capital gains to invest in new technologies and products, which we end up buying.

A tax as high as ours discourages the movement of capital into new investment. America needs to invest in itself. We can only maintain our role in the global economy by keeping our competitive edge, by innovative approaches to new technology and processes, by providing useful and challenging jobs for our young people, and by creating growth.

POLICY & ISSUES NUMBER TWO

Congressional Scams

WHAT'S SAUCE FOR THE GOOSE

Here are some things I will not do as a United States Senator.

I will not accept $56,426 in honorariums in just one year and keep all but $2,000 for my own use — as John Kerry did last year. I will donate all honorariums, after legitimate expenses, to charity.

I will not vote for a $12,000 pay raise for myself -- as John Kerry did last February.

I will not vote to exempt the Senate from the same laws it imposes on the rest of us.

How, for instance, can Congress enforce civil rights law if it exempts itself from the same law, as it did until last year when some of those oversights were redressed?

How can it propose an increase in the minimum wage when, until this year, its own employees were not covered by the law? (Even when the House this year agreed to include non-professional workers under the minimum wage law, it neglected to provide any way to enforce its own decision.)

How can Congress be serious about attacking the budget deficit when it continually increases its own expenditures?

It is precisely because I believe that leadership requires lofty standards that I raise these issues. If you cannot accept for yourself the laws you enact, how can you expect others to accept them? Worse, how can you expect people to trust what you say when you clearly do the opposite?

As we have always told our children: What's sauce for the goose is sauce for the gander.

POLICY & ISSUES NUMBER THREE

Who Cares Best -- You or the Government?

CHILD CARE IN THE 1990S

One of the most significant decisions we as a society have now made is to open the doors for more parents to enter the workplace. Women, especially, are entering the job market at a rapid pace.

One of the results of this societal decision, however, is more "latchkey" children, more infants and toddlers in day care and more school age children in pre- or post-school programs.

The issue for parents now is simply this: How do we balance our right to seek a better life for us and our children with our desire and responsibility to care for our children now?

Inevitably, the decisions made by government will establish that direction. It is important that you know whether those whom you elect as political leaders have a sense of the impact of each choice and each vote made about child care.

Here is where I stand:

One, government should serve those who need it, not those who merely want it. Government cannot subsidize and must not regulate everything under the sun. We must first rely on our own resources.

Two, in those instances where governmental subsidy is wise, it should be available to the broadest number of people.

2. Obviously, as proportionately more nursing home costs are paid by private insurance, proportionately fewer will be borne by Medicaid. Reductions in state costs matched by reductions in federal costs will help offset tax credit expenses.

3. General federal revenues will likely increase because policy premiums will be invested in the private sector, much of it for new jobs and new business.

POLICY & ISSUES NUMBER SEVEN

A Proposal To Fund Local Schools

Return 60% of U.S. Education Budget to Direct Local Control

Our educational system is in serious trouble.

Nationally, 25 percent of our high school students drop out before graduating. In Boston, 40 percent of students fail to graduate. Of Boston students who do graduate, 40 percent cannot read at an eighth-grade level.

The children of Japan, Germany, and even Spain score better on mathematics and science achievement tests than their American counterparts. The average SAT (Standardized Achievement Test) scores of American students are significantly lower than they were 30 years ago.

Something is seriously wrong.

The question is: What do we do about it?

Local funding is critical because it means local control. The power to decide should be kept close to the classroom and in the hands of teachers and local school officials who best understand the needs of their own students.

I propose that 60 percent of the U.S. Department of Education annual $24.6 billion budget -- $14.76 billion -- be returned directly to local schools and local school districts with no restrictions attached other than that the money be spent on public primary and secondary education. It is a simple idea that satisfies all the principles just stated. Funds will go directly to the most local level of control, and decisions about how best to use these funds will be made at this local level.

Of the total funds returned by the Education Department, half will be allocated proportionately among individual schools based on the number of students enrolled. These funds will be directly under the control of a school's controlling unit or principal with input from parents and teachers as the community sees fit.

The other half will go to the local school board or other appropriate local governing body. The local school board or governing body will allocate this half among schools under its jurisdiction as it deems best. None of the money will be used for administrative expenses of the school board or governing body; all will be distributed to schools.

Besides providing a large infusion of unrestricted funds for primary and secondary schools, my proposal will save tens of millions, perhaps even billions of dollars, in administrative and bureaucratic expenses.

One of the many benefits of this plan is that it will encourage parents to become actively involved in their children's education. The incentive, of course, is a direct say in how the funds going to individual schools will be used.

Clearly, money by itself will not solve our educational problems.

But, I believe that putting money directly into the hands of teachers and local school boards -- changing the way we allocate education funds -- will have a significant and beneficial effect for our students. Teachers and local officials are not infallible, but they are far more likely to use money intelligently, creatively, and effectively than a bureaucrat who is divorced from local needs and conditions.

POLICY & ISSUES NUMBER EIGHT

Veterans Issues in America

THE CITIZEN SOLDIER

Veterans hold claim to a special place in America's heart. The citizen-become-soldier created and defended our nation and the soldier-become-citizen again is the reason we have a civilian-based democracy. The military is honored precisely be-

legislation that works. I will continue my personal support for recycling, anti-pollution efforts, conservation programs, and environmental education -- and I will encourage others to join with me.

POLICY & ISSUES NUMBER SIX

A Solution To Nursing Home Care

Private Insurance Policies Paid for by Federal Tax Credit

America's senior citizens are facing a perilous future.

While medical advances have enhanced their quality of life, the economic costs of proper care are driving many elderly to poverty and despair. As the costs of long-term nursing care rise, senior citizens are often forced to sell their homes and their possessions of a lifetime to pay for it. Many are forced to rely on government assistance, an uncertain and often degrading experience.

The system virtually compels poverty and saddles the elderly -- and their children -- with constant worry.

This is a shameful, outrageous and inexcusable condition.

And while older Americans suffer, our Medicaid program, the prime source for helping with long-term medical care, is headed for financial disaster. A large part of the problem is the staggering cost of long-term nursing home care.

One possible solution is for individuals to purchase private nursing care insurance policies. If people purchased these policies by the millions, the budget pressures on both state and federal governments would ease considerably.

There are two flies in the ointment:

(1) the cost of these policies is prohibitive for many older people, and;

(2) it is difficult to convince younger people, whose premiums are much lower and much more affordable, to purchase insurance policies against a far-distant threat.

A solution to the problem, then, must meet three criteria:

1. Help to reduce significantly the cost of nursing care policies for older purchasers;

2. Convince younger people, for whom premiums are low and affordable, to purchase these same policies;

3. Be cost-effective and financially self-sustaining.

I propose that the federal government grant a tax credit of up to $300 towards the purchase of a long-term nursing care policy

The tax credit will be called the **Nursing Home Tax Credit**.

According to some estimates, this credit would make nursing care policies cost-free for purchasers up to the age of 50 and would reduce the cost to an average 65-year-old by about 25 percent. To people who pay no taxes, we should consider offering a payment equal to the credit for someone in their age group.

To encourage states to provide their own credits, thereby lowering the cost even further for older purchasers, the federal government would offer an additional credit of 25 percent of the value of any state credit.

The overall goal of this plan is to reduce the policy costs for older people by 50 percent or more. This would not solve the entire problem of long term nursing care for our oldest citizens, but it would make private insurance policies affordable for millions of those who cannot afford current premium costs.

Since massive participation by younger people is vital to the success of our plan, the credit must provide a powerful incentive to buy. The goal of my proposal is to make policies free for all people up to age 50. This guarantees a level of participation that a flat percentage credit simply cannot.

In the first year or two of this proposal, there will likely be a net, but affordable, loss to the Treasury. This is the price of investing in the future.

However, there are three reasons why, after the start-up period, the program will likely pay for itself:

1. As more younger people buy into the program, premium costs will decline considerably because the mix of policy holders will tilt more heavily to younger ages.

Three, in those instances where governmental regulation is necessary, it must provide a safety net, not a straitjacket. And in those cases where regulations are abused, government should come down with the full weight of its authority.

Four, let's recognize that out-of-home child care is a benefit for parents, not children. As such, let's treat it as a negotiable benefit comparable to medical insurance, pensions and vacations.

The best regulators are the responsible, loving parents who take the time to seek out the best day care for their children.

POLICY & ISSUES NUMBER FOUR

Balanced Budget Amendment

FISCAL RITUALS AND REALITIES

The annual sword dance over the Federal budget has now begun — accompanied by ritual posturings from Congressional Democrats before a background choir of special interest groups. The end result, as it has been for many years now, will likely be a "continuing resolution" passed at the twelfth hour to keep the government afloat and another year of excuses for not significantly reducing the Federal deficit.

As long as the Democratic-controlled Congress refuses to come to grips with its own excessive spending or to allow the President to exercise his leadership, this budget charade will continue.

The better solutions are a Balanced Budget Amendment to the United States Constitution, a Presidential Line Item Veto and Annual Program Audits.

The Balanced Budget Amendment, which John Kerry has consistently opposed, will bring the Federal government into line with most states, including Massachusetts. The law simply says that you cannot spend more than you collect.

I also support a Presidential Line Item Veto, a tool currently used in 43 states.

Under this law, the President could cut those spending packages that he deemed "budget busters" or pork barrel politics. It will allow the President to excise specific items, rather than an entire program or budget. Given Congress's proclivity for passing "continuing resolutions" which may contain the entire Federal budget in one bill, the line item veto is virtually the only tool available to get rid of the whitewalls and still save the car.

I favor a new system of Annual Program Audits.

Under this plan, Congress will receive annual reports on what has actually been spent — not merely on what has been authorized or appropriated or in the pipeline, as is now the case. Like a bank examiner's report or the accountant's examination of a company's books, Congress will be able to precisely follow the cash.

POLICY & ISSUES NUMBER FIVE

Environmental Protection, Part I

STILL ASKING QUESTIONS

Pundits now proclaim that the 1990s will be the Decade of the Environment in America. Of course, they said the same thing 20 years ago -- and still here we are. Nonetheless, the times do seem ripe for significant progress in protecting our environment. Literally, hundreds of bills have been filed in Congress and the Massachusetts Legislature on everything from clean air to biodegradable products.

And yet, 27 years after Congress passed the first Clean Air Act we are still struggling with environmental concerns. I repeat the question I have asked again and again in this campaign -- *why is it that, after a generation of more and more government and more and more spending, we are still talking about the same old problems?*

I believe it is largely because the political dialogue about the environment has become mired in posturing and turf-protection, especially in Congress.

Between the U.S. Senate and U.S. House, there are 25 separate committees that oversee environmental legislation. Since 1963, Congress has passed 34 environmental laws, many of which have been more beneficial to the bureaucracy than the environment.

The Environmental Protection Agency, for all the good work it has done, often seems more interested in administration than action. In 1981, for instance, the EPA targeted 1,077 toxic waste sites for cleanup. As of the end of 1989, 1,047 of those sites remained hazardous.

According to a recent report by the U.S. Office of Technology Assessment, the EPA spends 60 percent of its budget on "administration"and "research." Whatever the value of research, it does not clean up hazardous waste sites. This is typical of the government using our taxpayer dollars to subsidize an amorphous bureaucracy rather than solving our problems. As your U.S. Senator, I would ask the appropriate committee chairman to hold hearings right here in Massachusetts on this issue.

If things do not work, isn't it time to re-examine the basic premise rather than continue to tinker on the edges by throwing more money at the same old problems?

As your United States Senator, I will work to preserve and protect our environment. I will seek out and support mechanisms -- such as clean air credits -- that foster economic growth through environmental action. I will vote for environmental

cause it is a duty and not a social class.

My approach to veterans issues is based on this credo: We are Americans first; veterans -- whatever their specific needs -- essentially want the same peace, independence, and opportunities as any American.

Now, let me discuss specific issues involving veterans.

MEDICAL SERVICES

World War and Korean Veterans are at an age where age itself is an issue. Veterans Administration hospitals and other medical programs do a good job of providing care. But, like all of government, these medical services are being squeezed by budgetary pressures. Some fear the services will not be available for veterans when they need them.

I will support and fight for continued funding of veterans medical services.

POW-MIA

It is time to begin a full-fledged effort to account for POW-MIA's. Every diplomatic and economic resource must be brought to bear on the government of Vietnam -- directly or through intermediaries -- to force a thorough and unrestricted on-site search for these men.

There should be absolutely no normalization of relations with Vietnam until our POW-MIA's are fully accounted for and this question is finally resolved.

EDUCATION BENEFITS

The Veterans Educational Assistance Act of 1984 provides from $300 to as much as $1,000 a month for veterans who want to attend college. These benefits are based primarily on the amount of money each serviceman contributes from his own pay.

One problem with the current law is that veterans who do not use the college funds within 14 years after leaving the service lose the money -- including their own contributions. But what about veterans who have children, and bills to pay, and cannot go on to college? Should they lose their education benefits? No.

In the U.S. Senate, I will offer amendments to the Educational Assistance Act to allow veterans to roll over their college benefits to their children. What better investment can society make than in a child's future?

Jim Rappaport for U.S. Senate
7 Strathmore Rd.
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Jim Rappaport for United States Senate

POLICY & ISSUES

A POSITION PAPER ON ISSUES AND HOW THEY AFFECT YOU NUMBER SIX MAY 1990

A Solution To Nursing Home Care

KEY POINTS

- Private Insurance Policies
- $300 Federal Income Tax Credit
- Premium Cost Declines as More People Enter Program
- Federal and State Medicaid Costs Decline as Private Insurance Covers More People

Private Insurance Policies Paid for by Federal Tax Credit

America's senior citizens are facing a perilous future.

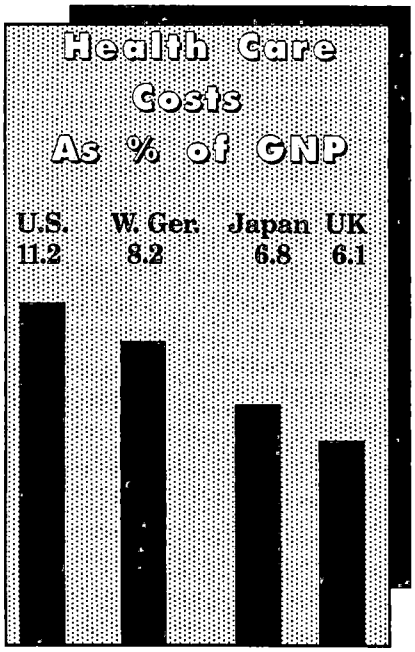
While medical advances have enhanced their quality of life, the economic costs of proper care are driving many elderly to poverty and despair. As the costs of long-term nursing care rise, senior citizens are often forced to sell their homes and their possessions of a lifetime to pay for it. Many are forced to rely on government assistance, an uncertain and often degrading experience.

The system virtually compels poverty and saddles the elderly -- and their children -- with constant worry.

This is a shameful, outrageous and inexcusable condition.

And while older Americans suffer, our Medicaid program, the prime source for helping with long-term medical care, is headed for financial disaster. A large part of the problem is the staggering cost of long-term nursing home care.

Paid for by the Jim Rappaport for U.S. Senate Committee 7 Strathmore Rd., Natick, Mass. 01760 (508) 650-9494



In Massachusetts alone, the average cost of a one-year stay in a nursing home is $35,000. We now spend almost $50 billion a year on nursing home care in America, with federal and state governments paying about half the cost. The Massachusetts Medicaid budget will be more than $2 billion in 1990, with $800 million of that amount spent for nursing care. In Massachusetts, 74% of our nursing home patients receive Medicaid, one of the highest rates in the country.

These costs will multiply exponentially in the future. The fastest growing segment of our current population is made up of people 85 years old and older. More sobering is the fact that America's population of people over age 65 will nearly double in the next 40 years. This unavoidable demographic reality will propel health care costs from the current 11.2 percent of Gross National Product to 15 percent by the year 2000.

Government Floundering

Both the federal government and our own state government have been unable to devise any reasonable way of handling the health cost pressures created by these demographic trends. Last March, Massachusetts decided to delay Medicaid payments because of insufficient funds. A group of health care providers asked Governor Dukakis to declare "a health care crisis" in our state. The *Boston Globe* described the situation as "a health-care unraveling."

The federal government is not doing much better.

The recent catastrophic health care coverage bill was repealed just one year after it was enacted because many elderly people were outraged by the bill's enormous premiums.

But the catastrophic care bill did not even include coverage for long-term nursing care. This would have made the bill 6 - 12 times more expensive than it was. If taxpayers are angry about paying for the lower cost system, what realistic chance is there that they would pay for a far, far more costly system?

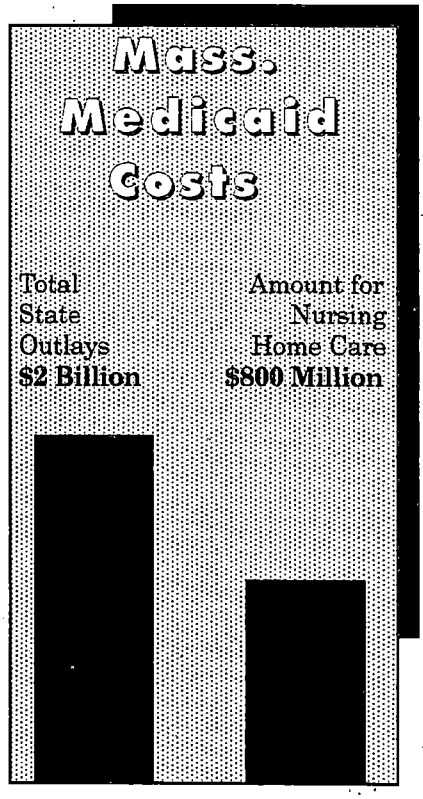
Even the U.S. Bipartisan Commission on Comprehensive Health Care, (dubbed the Pepper Commission for former U.S. Rep. Claude Pepper), barely endorsed its own $66 billion a year health plan. The proposal hit Congress with a dull thud.

This suggests to me that proposals for new, massive federal entitlement programs have little support among the public or in Congress.

Current Government Approaches

Since government has been frustrated in its attempts to raise taxes to pay for health services, it has begun to crack down on costs.

The government has become tougher and tougher in its demands that people impoverish themselves to qualify for Medicaid nursing benefits. People are allowed to keep only their house, a car, a small amount of money, and a savings account to pay for their funeral expenses. Governor Dukakis has been considering forcing some people to sell their houses to help pay for their nursing care.



A 1987 study by the House Select Committee on Aging found that two-thirds of single elderly people would have incomes and assets depleted to poverty level in one year in a nursing home. Half of elderly couples would be similarly impoverished in one year.

This is a draconian system, and it may become even worse in the future. But, it is all that is available to a government that has suffered a failure of imagination.

As Harley Gordon, a founding member of the National Association of Elder Law Attorneys has said: "There is no system for the middle class. Does that mean it makes sense to drive millions of elderly Americans into poverty before we lend them a hand?"

It makes no sense at all.

We need to do something different. We need a new approach to meet the challenge of providing decent nursing care for our elderly citizens.

Private Nursing Care Insurance

One possible solution is for individuals to purchase private nursing care insurance policies. If people purchased these policies by the millions, the budget pressures on both state and federal governments would ease considerably. It would not solve all of the problems of financing health care in America, but it would be a major step forward and make a substantial contribution to solving these problems.

There are two flies in the ointment:

(1) the cost of these policies is prohibitive for many older people, and;

(2) it is difficult to convince younger people, whose premiums are much lower and much more affordable, to purchase insurance policies against a far-distant threat.

As a result, only 1.3 million nursing policies have been sold in the United States as of June, 1989.

A new study by the Families USA Foundation reveals that 84 percent of Americans between the ages of 65 and 79 cannot afford the average cost of basic nursing home insurance policies -- 73 percent of these people cannot afford even the lowest-priced policies. Here are two examples to give some sense of what current policies cost:

> •For a policy that pays $100 a day for three years with some protection against inflation, the average 65-year-old pays about $2000 a year.
>
> •The Health Insurance Association of America says that at age 40, a long-term care policy which provides $60 a day of coverage for 3 to 6 years and which has some built-in inflation protection, on average costs $175 a year,

This credit would make nursing care policies cost-free for purchasers up to the age of 50 and would reduce the cost to an average 65-year-old by about 25 percent.

The major reason for these high premiums is that most nursing home polices are purchased by relatively high-risk people -- older people. When older people buy nursing care policies, insurance companies have the use of premiums for investment for only a short period of time before benefits must be paid out. Imagine what the cost of life insurance policies would be if only relatively sick people, or people likely to die in the near future, purchased them?

However, if younger people can be persuaded to buy nursing care policies, insurance companies will have the use of premiums far longer before paying out benefits. As a result, more profits can be earned on the investment, and premium costs can be substantially reduced for everyone.

A solution to the problem, then, must meet three criteria:

1. Help to reduce significantly the cost of nursing care policies for older purchasers;

2. Convince younger people, for whom premiums are low and affordable, to purchase these same policies;

3. Be cost-effective and financially self-sustaining.

Federal Tax Credit

I propose that the federal government grant a tax credit of up to $300 towards the purchase of a long-term nursing care policy

The tax credit will be called the **Nursing Home Tax Credit**.

According to some estimates, this credit would make nursing care policies cost-free for purchasers up to the age of 50 and would reduce the cost to an average 65-year-old by about 25 percent. For people who pay no taxes, we should consider offering them a payment equal to the credit for someone in their age group.

To encourage states to provide their own credits, thereby lowering the cost even further for older purchasers, the federal government would offer an additional credit of 25 percent of the value of any state credit.

The overall goal of this plan is to reduce the policy costs for older people by 50 percent or more. This would not solve the entire problem of long term nursing care for our oldest citizens, but it would make private insurance policies affordable for millions of those who cannot afford current premium costs.

To make the system work, we must change the mix of policy holders to tilt quite heavily towards younger people. It is comparable to general health insurance in that healthy people pay premiums which subsidize the cost for people who are sick or injured.

Incentive and Investment: Younger People

Since massive participation by younger people is vital to the success of our plan, the credit must provide a powerful incentive to buy. The goal of my proposal is to make policies free for all people up to age 50. This guarantees a level of participation that a flat percentage credit simply cannot.

A sliding scale, or a flat percentage credit, is a conventional approach to tax credits. The idea is that a 30 percent credit would be worth x amount to someone young and x+ to someone older (because the older person would have to pay more for a policy.)

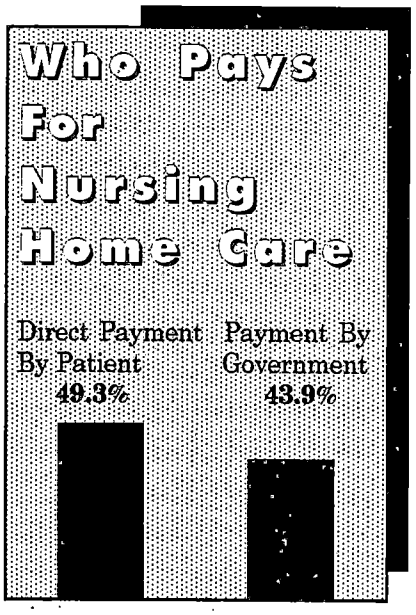
While younger people understand that they need health care coverage, however, they do not feel the same about nursing care coverage.

A 30 percent credit towards the purchase of a nursing home policy is a meager incentive for younger persons to buy. They still have to pay something for coverage that they do not much value at their age.

With a tax credit that essentially covers the entire premium of a nursing home policy, the incentive for younger people to purchase nursing care policies clearly would be overwhelming. This is critical because, in order to make the

system work, we must change the mix of policy holders to tilt quite heavily towards younger people. It is comparable to general health insurance in that healthy people pay premiums which subsidize the cost for people who are sick or injured.

For older purchasers, the cost of the policies would be enormously reduced. Insurance companies would have a strong reason for using some of this added profit to partially subsidize the cost of policies for older people since these policies cost the most and on average yield the highest premiums. Policies would become affordable for millions, even tens of millions, of our elderly citizens.



ADMINISTRATION

As I have described it, this proposal is largely self-administering, with one exception: The federal government would establish basic coverages for policies. A policy would have to meet these standards to qualify for the tax credit. Massachusetts has been a pioneer in establishing these standards and its standards might be used as a model for federal guidelines. One critically important requirement would be an automatic increase in benefits to take account of inflation.

It does not require hundreds of employees or millions of dollars to perform this function. In fact, the tax credit proposal itself will place a cap on both the personnel and budget for this function. Estimated administration costs are less than $5 million a year.

To make the system as bureaucratically efficient as possible, private businesses would be urged to offer nursing care policies to all their employees, with automatic payroll deduction to pay premiums. The companies would identify the best coverages for the lowest prices, allow an employee to select whichever policy he or she preferred, then pay the premiums for the employee.

Policies would be transferable from job to job. If an employee left the labor force, or transferred to a company which did not provide the automatic service, the employee could continue making premium payments directly to the insurance company, and still take the tax credit on his or her individual tax return.

BANKRUPTCY AND FRAUD INSURANCE

Over time, it is possible that a few insurance companies may go bankrupt and be unable to pay legitimate claims. In even fewer cases, outright fraud could cause limited problems. To guard against these dangers, insurance companies selling qualified nursing home policies would be required to contribute to

a fund to insure policy holders against these contingencies.

Cost

In the first year or two of this proposal, there will likely be a net, but affordable, loss to the Treasury. This is the price of investing in the future.

An investment in the future also brings a return on investment. Under my plan, returns to the U.S. Treasury should offset outlays within a few years. As important, the plan does not establish another entitlement program paying out in perpetuity.

According to Census Bureau estimates for 1990, there are 81.8 million Americans between the ages of 25-44, 46 million between the ages of 45-64, and 31 million people over age 65--a total of 159 million people. If about two-thirds of these use the credit, the maximum cost would be about $20 billion a year.

It is difficult to make an exact estimate because not everyone eligible for the credit will immediately use it. People will have to be informed, employers will have to investigate available policies and set up a system for providing the benefit to employees, insurance companies will be redesigning their policies, and marketing and sales programs will have to gear up. Therefore, the system will naturally phase itself in over several years. This should mitigate any revenue loss in the first year or two.

However, there are three reasons why, after the start-up period, the program will likely pay for itself:

1. As more younger people buy into the program, premium costs will decline considerably because the mix of policy holders will tilt more heavily to younger ages. This broader base will also cushion insurance companies against inflation. The average cost of the tax credits will decline along with policy prices, and the relative burden on the federal budget will decline.

2. Obviously, as proportionately more nursing home costs are paid by private insurance, proportionately less will be borne by Medicaid. Reductions in state costs matched by reductions in federal costs will help offset tax credit expenses.

3. General federal revenues will likely increase because policy premiums will be invested in the private sector, much of it for new jobs and new business. Increased tax revenues from an expanded economy will also help balance any revenue loss from nursing home care tax credits.

Based on our experience with previous tax cuts designed to encourage investment, I believe that this credit will mean a net

Program Pays for Itself

1. Policy holder mix tilted to younger people lowers overall premiums.

2. Medicaid costs fall as private policies kick in.

3. Premium investments in new jobs raise overall federal revenues.

revenue gain for the government within two years, if not sooner.

The American economy expanded only 2.8 percent a year during the 1970s but expanded 4 percent a year from 1983 to 1989, the period during which the Reagan tax cuts hit.

HUMANE AND EFFICIENT

This proposal is not only humane, but efficient, by its very nature. Policies would be sold by private insurance companies experienced in marketing insurance. There would be no need for any massive government education program to inform the public about the new option. There are no complex regulations to meet in order to qualify for the benefit and no new bureaucracy to create and administer unnecessary regulations.

Under this proposal, I expect millions of younger people to purchase new nursing home policies. The money would otherwise go directly to the government. And, as these younger purchasers buy these policies, the average cost of policies will decline. The mix of policy holders will change dramatically with a far higher percentage of younger policy holders than before. On the average, insurance companies will have the use of premiums for a far longer period than now -- longer to invest and earn returns, which in turn should reflect itself in lower premiums for everyone.

The idea of a tax credit for nursing care policies is a carrot, not a stick. It relies on the common sense of ordinary people to take care of themselves, with government permitting that common sense by re-designing the tax code.

The idea of a tax credit for nursing care policies is a carrot, not a stick. It relies on the common sense of ordinary people to take care of themselves, with government permitting that common sense to operate by re-designing the tax code. It helps solve one of our most serious economic and social challenges, not by raising taxes but by lowering them.

The system I have described is not only efficient, it is humane. No one is forced to impoverish himself or herself to protect against the infirmities of old age; children are not forced to contribute to the support of their parents (as some politicians have suggested), no one is forced to sell her or his house in order to provide for basic needs.

Under this proposal,people provide for themselves. They keep their dignity and their independence.

I cannot think of any other proposed reform in this area that satisfies these fundamental values.

Jim

Jim Rappaport for United States Senate

POLICY & ISSUES

A POSITION PAPER ON ISSUES AND HOW THEY AFFECT YOU NUMBER SEVEN JULY 1990

A Proposal To Fund Local Schools

Return 60% of U.S. Education Budget to Direct Local Control

KEY POINTS

- Return 60% of U.S. Department of Education $24.6 billion budget directly to local schools and governing bodies.
- Massachusetts will receive $339.5 million.
- No strings attached so local schools will have local control.

Our educational system is in serious trouble.

Nationally, 25 percent of our high school students drop out before graduating. In Boston, 40 percent of students fail to graduate. Of Boston students who do graduate, 40 percent cannot read at an eighth-grade level.

The children of Japan, Germany, and even Spain score better on mathematics and science achievement tests than their American counterparts. The average SAT (Standardized Achievement Test) scores of American students are significantly lower than they were 30 years ago.

Something is seriously wrong.

The question is: What do we do about it?

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POLICY & ISSUES 2

LOCAL CONTROL

Many well-intentioned people have proposed solutions to our educational problems: Merit pay for teachers, team teaching, no degree without passing a basic achievement test, a voucher system, more parental choice or involvement, neighborhood school councils in our larger cities, and so on.

Many of these ideas have merit, but we must address what I believe is the central problem affecting our schools -- the loss of local control as resources and power have shifted to higher and more remote levels of authority. Increasingly, control has moved away from the teacher and classroom to school administrators; from administrators to school boards; from school boards to local political officials; from local government to the state bureaucracy, and from the state bureaucracy to the federal government.

Yet, while the establishment is moving in one direction, reformers are trying to move schools back to local control. The prime example of this is in Chicago. Last October, Chicago parents voted to elect representatives to the 540 new school councils which now govern the public school system. These elected councils control curriculum, hiring and firing of principals and staff, and spending.

Local funding is critical because it means local control. The power to decide should be kept close to the classroom and in the hands of teachers and local school officials who best understand the needs of their own students.

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But, despite evidence that local decision making works, we as a country have been moving in the opposite direction. John Chubb and Terry Moe, in a recent Brookings Institution book, wrote: "The public education system functions naturally and routinely, despite everyone's best intentions, to burden schools with excessive bureaucracy, to discourage effective school organization and to stifle student achievement."

Bureaucrats who hold the purse strings also hold the power. The message is clear: "If you want the dollars, do it my way. And, by the way, fill out these forms in triplicate."

The educational bureaucracy is burying us with studies, reports, recommendations, and forms, and it is not working. As I have said before, when something is not working, you should stop doing it and try something else.

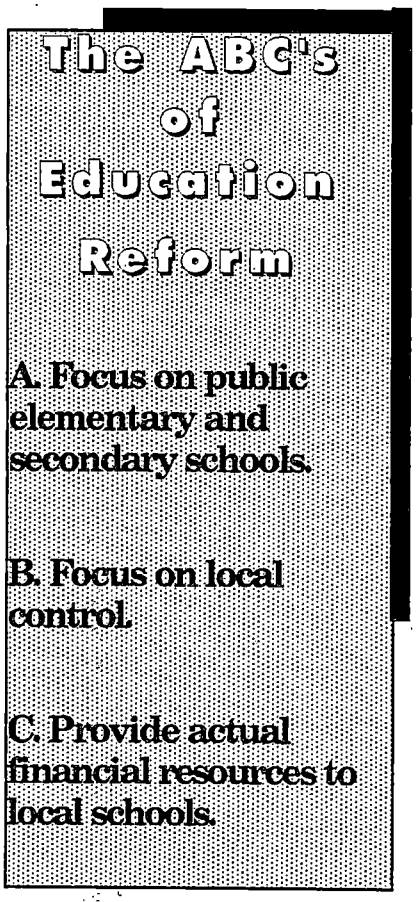
THE ABC'S

I believe there are three principles that should underlie any proposed solution to our educational problems:

A. A proposal should focus on our public primary and secondary schools. The best college system in the world will do us little good if our students' potential has already been lost because of poor preparatory education. Studies indicate that early education is the critical stage in developing a student's ability, especially if the commitment begun during pre-school is maintained continuously throughout grade school and high school.

B. It should move in the direction of returning resources and control to local school districts and to teachers.

C. It should provide actual financial resources to help local school districts and teachers implement whatever programs and policies they deem useful and productive. It is disgraceful that in some of our schools books and educational materials are often out of date, in poor condition, or even non-existent. In Boston, teachers who need new books sometimes pay for them out of their own pockets.



PROPOSAL

I propose that 60 percent of the U.S. Department of Education annual $24.6 billion budget -- $14.76 billion -- be returned directly to local schools and local school districts with no restrictions attached other than that the money be spent on public primary and secondary education. It is a simple idea that satisfies all the principles just stated. Funds will go directly to the most local level of control, and decisions about how best to use these funds will be made at this local level.

The formula will continue to apply to future Education Department budgets. For example, if Congress raises the Education Department budget by $4 billion, then 60 percent of this increase will go directly to local schools.

Of the total funds returned by the Education Department, half will be allocated proportionately among individual schools based on the number of students enrolled. These funds will be directly under the control of a school's controlling unit or principal with input from parents and teachers as the community sees fit.

The other half will go to the local school board or other appropriate local governing body. The local school board or governing body will allocate this half among schools under its jurisdiction as it deems best. None of the money will be used for administrative expenses of the school board or governing body; all will be distributed to schools.

This system of division puts power and resources directly into the hands of local schools while at the same time allowing local school boards a degree of flexibility in allocating funds

This system of division puts power and resources directly into the hands of local schools while at the same time allowing local school boards a degree of flexibility in allocating funds among schools in different circumstances.

The $14.76 billion will be apportioned among the states on the basis of their total populations. Massachusetts, with an estimated 5,871,000 people as of July 1988, has 2.3 percent of the nation's population. Under this formula, Massachusetts will receive $339.48 million (2.3 percent x $14.76 billion). This comes to $411 for each of the approximately 825,579 primary and secondary school students in Massachusetts as of October1989. (A list of some Massachusetts communities and the amount each will receive is included at the end of this proposal.)

Besides providing a large infusion of unrestricted funds for primary and secondary schools, my proposal will save tens of

millions, perhaps even billions of dollars, in administrative and bureaucratic expenses. These funds will no longer pass through bureaucratic layer after layer until some small portion finally reaches the classroom. In this sense, there will be far more "bang for the buck" in this $14.76 billion allocation than even the raw numbers suggest.

In Massachusetts, our cities and towns desperately need this unrestricted federal local aid because local aid from the state has been a victim of the budget crisis. Education is the largest expense for any city or town, and the injection of substantial federal funds for local education will provide immediate and needed relief from budget pressures.

It is equally important that this plan not become an unmonitored, unchecked program like those government loves to perpetuate. Accordingly, I will seek a review of the entire plan after three years. If it is working, we will keep it. If it is not, we will change it.

The 50-50 Local Split: Examples

Boston Total
$24.4 Million

Boston School Committee
$12.2 Million

Boston Latin (2,253 students)
$925,983

Lowell Total
$5.3 Million

Lowell School Board
$2.6 million

Lowell High (2,730 Students)
$1.12 Million

What Will Be Kept

After implementing this proposal, $9.84 billion dollars will remain in the U.S. Department of Education budget. Accepting the Department's estimate of collectable past-due student loans -- about $933 million a year over the life of this proposal -- the total Department budget will be about $10.7 billion a year.

This is enough money to cover the entire cost of the student loan program and direct grants to students (about $8 billion, assuming a rigorous enforcement of loan collection efforts). Moreover, there will be enough money to fund special educational programs for the handicapped ($1.6 billion), and native American education ($75 million). We could still afford the $214 million we now spend for black colleges and universities. After funding these programs, we will still have money left for Howard University ($185 million), Christa McAuliffe Fellowships ($2 million), national science scholars ($5 million), libraries ($39 million), the Helen Keller National center ($5 million), technology assistance to the handicapped ($20 million), special institutions for the handicapped ($117 million), and grants for infants and families ($82 million).

What Will Be Cut

Obviously, Congress will decide exactly which programs should continue to be funded by the Department of Education and which should not. In making this decision, I will urge the Senate to observe the following guidelines:

- Eliminate funding for "studies" and other projects which provide little in the way of direct educational benefit.
- Cut administrative funds within programs.
- Cut back programs which duplicate others.
- Cut back or eliminate programs which local schools can better design, implement, and fund on their own.

Some of these decisions may be difficult for Congress to make, but Senators are elected to make difficult decisions. The benefits gained by local schools, teachers, and students under this proposal will make the difficult much easier.

What to Cut

- **Eliminate funding for "studies."**
- **Cut administrative funds within programs.**
- **Cut back programs which duplicate others.**
- **Cut back or eliminate programs which local schools can better design, implement, and fund on their own.**

An Incentive to Act

One of the many benefits of this plan is that it will encourage parents to become actively involved in their children's education. The incentive, of course, is a direct say in how the funds going to individual schools will be used. Parents will not face the frustration of fighting through layers of bureaucracy.

Teachers, working directly with parents and a principal who will actually be able to *do* something, will also have an incentive to activism. There is near universal agreement that committed parents and teachers are the best educators of all.

FINAL NOTE

Clearly, money by itself will not solve our educational problems. Since 1982, we have increased spending on our primary and secondary schools by 34 percent while actual enrollment has increased by only 0.3 percent. And, we still have the problems I have described.

But, I believe that putting money directly into the hands of teachers and local school boards -- changing the way we allocate education funds -- will have a significant and beneficial effect for our students. Teachers and local officials are not infallible, but they are far more likely to use money intelligently, creatively, and effectively than a bureaucrat who is divorced from local needs and conditions.

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It's time to stop talking about our educational problems. Let's start solving them, and let's start now.

Jim

SELECTED MASSACHUSETTS COMMUNITIES AND ESTIMATED ALLOCATION

Community	K-12 Pupil Population (1987) *	Amount**
Acton	1618	$664,998
Attleboro	5,496	$2,258,856
Belmont	2,860	$1,175,460
Boston	59,445	$24,431,895
Brockton	14,946	$6,142,806
Brookline	5,423	$2,228,853
Brimfield	326	$133,986
Cambridge	7,548	$3,102,228
Carver	1,182	$485,802
Chelsea	3,333	$1,369,863
Clinton	1,721	$707,331
Concord	1,529	$628,419
Everett	3,839	$1,577,829
Fall River	12,022	$4,941,042
Falmouth	4,372	$1,796,892
Fitchburg	4,612	$1,895,532
Framingham	7,479	$3,073,869
Gloucester	3,515	$1,444,665
Greenfield	2,484	$1,020,924
Haverhill	6,303	$2,590,533
Holyoke	7,043	$2,894,673
Lawrence	9,983	$4,103,013
Lowell	12,943	$5,319,573
Lynn	10,871	$4,467,981
Mansfield	2,475	$1,017,225
Milford	3,903	1,604,133
Natick	3,831	$1,574,541
New Bedford	14,349	$5,897,439
Newburyport	2,258	$928,038
N. Adams	2,410	$990,510
Pittsfield	7,198	$2,958,378
Quincy	7,908	$3,250,188
Springfield	22,489	$9,242,979
Taunton	6,134	$2,521,074
Weston	1,576	$647,736
Worcester	20,195	$8,300,145

*Latest statistics available. **Number of students K-12 times $411.