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Folder ID Number: 13675-001

Folder Title:
Virginia GOP 6/21/89 [OA 6345]

Stack:	Row:	Section:	Shelf:	Position:
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Christina

PRESIDENTIAL ADDRESS: VIRGINIA GOP, RICHMOND
WED., JUNE 21, 7:30 P.M.

THANK YOU, CONGRESSMAN BLILEY -- TOM. SENATOR
WARNER, DON HUFFMAN. I AM DELIGHTED TO BE BACK AMONG
SO MANY OF MY LONG-TIME REPUBLICAN FRIENDS.

((AND IT'S GREAT TO BE BACK IN VIRGINIA. YOU KNOW,
ON THE WAY DOWN HERE, I COULDN'T HELP BUT NOTICE AS I
LOOKED OUT THE WINDOW OF MY HELICOPTER THAT KING'S
DOMINION WAS OPEN FOR BUSINESS.

- 2 -

AND IF I'M NOT MISTAKEN -- ALTHOUGH I COULD HAVE BEEN
FROM THE HEIGHT OF A THOUSAND FEET -- I COULD SWEAR I
SAW THE ENTIRE VIRGINIA DEMOCRATIC TICKET RIDING THE
"SHOCK WAVE" . . .)) ((PAUSE))

((OF COURSE, WE REPUBLICANS HAD TO RESOLVE A FEW
DIFFERENCES. WHEN I TOLD BARBARA I WAS HOPING TO VISIT
SOME HISTORIC BATTLEFIELD SITES IN VIRGINIA, SHE DIDN'T
KNOW IF I WAS REFERRING TO THE CIVIL WAR OR THE
REPUBLICAN GUBERNATORIAL PRIMARY.)) ((PAUSE))

((MARSHALL, YOU KNOW VIRGINIA BETTER THAN I DO. BUT MAY I GIVE YOU SOME FREE ADVICE. . . DON'T FILM YOUR T.V. ADS RIDING IN A TANK.))

KIDDING ASIDE, WITH STAN PARRIS, PAUL TRIBLE AND MARSHALL COLEMAN IN COMPETITION, ONE THING WAS CERTAIN -- VIRGINIA COULD NOT LOSE. ((PAUSE))

I AM PARTICULARLY PLEASED THAT REPUBLICANS HAVE HELD A PRIMARY IN VIRGINIA, OUR FIRST IN FORTY YEARS. YES, THERE WAS A ROUGH AND TUMBLE COMPETITION.

REPUBLICANS TURNED OUT IN HUGE NUMBERS. BUT WE'VE PROVEN ONCE AGAIN THAT WE ARE DIFFERENT THAN THE OTHER PARTY. WE ARE UNITED BY A GREAT CAUSE, AND THAT IS WHY NOW THAT THE DUST HAS SETTLED, WE ARE ALL STILL REPUBLICANS. ((PAUSE))

WITH THE PRIMARY BEHIND US, I JUST WANT TO SAY HOW PLEASED AND PROUD I AM TO SEE, ONCE AGAIN, REPUBLICANS UNITE -- UNITE BEHIND MARSHALL COLEMAN AND OUR TICKET, UNITED FOR VICTORY.

MARSHALL WILL MAKE A GREAT GOVERNOR FOR THIS COMMONWEALTH, FOR HE IS A VIRGINIAN, THROUGH AND THROUGH. FROM HIS MARINE DAYS, TO HIS SERVICE AS A DELEGATE AND STATE SENATOR, MARSHALL HAS ALWAYS BEEN A TRAILBLAZER. HE BEST KNOWS, AND CAN MEET, THE CHALLENGES FACING YOUR STATE.

MARSHALL IS ALSO A FORMER ATTORNEY-GENERAL WHO KNOWS BEST HOW TO FIGHT CRIME IN VIRGINIA.

HE HAS A TOUGH, HARDNOSED PLAN FOR PUTTING AWAY VIOLENT CRIMINALS -- FOR GOOD. AND HE HAS SOLID PROPOSALS FOR DEALING WITH THE SCOURGE OF DRUGS -- PROPOSALS THAT ONLY A VETERAN CRIME-FIGHTER COULD CONCEIVE AND IMPLEMENT.

VIRGINIA IS ALSO GOING TO BE A BATTLEGROUND BETWEEN THE PARTIES IN THE 1990s. WILL REPUBLICANS BE FAIRLY REPRESENTED?

MARSHALL COLEMAN WILL BE OUR REPUBLICAN WATCHDOG IN RICHMOND, PROTECTING THE FAIRNESS OF THE REAPPORTIONMENT PROCESS, AND VETOING LIBERAL LEGISLATION.

MARSHALL IS ALSO LEADING A STRONG AND IMPRESSIVE REPUBLICAN TICKET. EDDY DALTON WILL MAKE A GREAT LIEUTENANT GOVERNOR.

AS A STATE SENATOR, EDDY HAS LED THE CHARGE AGAINST THE DRUG THUGS, DEMANDING MANDATORY SENTENCES FOR THOSE CONVICTED OF SELLING DRUGS TO MINORS. AND HER COMMITMENT TO CURBING STATE SPENDING IS SO STRONG, THAT SHE WILL BEGIN WITH THE OFFICE OF LIEUTENANT GOVERNOR.

YOU ALSO HAVE NOMINATED ANOTHER EXCELLENT CANDIDATE IN STATE SENATOR JOE BENEDETTI, FOR ATTORNEY-GENERAL. VIRGINIA DESERVES A FULL-TIME ATTORNEY GENERAL WHO IS WILLING TO LEAD THE FIGHT ON DRUGS AND CRIME.

**THIS TICKET OFFERS LEADERSHIP -- GREAT LEADERSHIP --
FOR VIRGINIA.**

**BUT TO WIN, IT SEEMS TO ME THAT REPUBLICANS MUST
DEVELOP AN APPEAL AS DIVERSE AS THIS STATE. VIRGINIA
HAS CHANGED. IT IS NO LONGER A RURAL STATE. YOU NOW
HAVE LARGE METROPOLITAN AREAS GROWING AT BOTH ENDS OF
VIRGINIA. AND YOUR STATE HAS CHANGED IN OTHER WAYS,
TOO.**

**WE REPUBLICANS MUST DO MORE THAN RECOGNIZE THIS
CHANGE. WE MUST TAKE OUR MESSAGE TO EVERY NEIGHBORHOOD
AND EVERY COMMUNITY. WE WILL TAKE OUR REPUBLICAN
MESSAGE -- A MESSAGE OF HOPE AND OPPORTUNITY -- TO THE
BLACK AND OTHER MINORITY VOTERS OF VIRGINIA. MARSHALL
COLEMAN AND I AGREE. WE WILL NOT CONCEDE A COMMUNITY,
A PRECINCT, OR A SINGLE VOTER. ((PAUSE))**

- 11 -

REPUBLICANS MUST WIN IN VIRGINIA, AS IN NEW JERSEY, TO SET THE STAGE FOR 1990 -- THE CRITICAL YEAR, THE YEAR THAT MY FRIEND AND YOUR U.S. SENATOR JOHN WARNER WILL BE ELECTED TO A THIRD TERM -- A YEAR THAT WILL SHAPE THE FUTURE OF AMERICAN POLITICS WELL INTO THE NEXT CENTURY. BUT THERE ARE OTHER REASONS, SOME PRACTICAL, AND SOME SENTIMENTAL, WHY WE WANT VICTORY IN NOVEMBER.

- 12 -

EVERY AMERICAN, FROM MAINE TO TEXAS, LOOKS TO VIRGINIA AS A CRADLE OF DEMOCRACY. EVERY AMERICAN HEART QUICKENS AT THE IDEALS OF THE BUILDERS OF MONTICELLO, MOUNT VERNON AND MONTPELIER. FROM THE MOUNTAINS OF THE SHENANDOAH TO THE RIVERS OF THE TIDEWATER, FROM THE COUNTRY LANES OF ABINGDON TO THE CITY LIGHTS OF ALEXANDRIA, WHAT THOMAS JEFFERSON SAID IS STILL TRUE -- OLD DOMINION IS THE MOTHER OF US ALL.

- 13 -

THANK YOU FOR INVITING ME TO RICHMOND. GOD BLESS
YOU, GOD BLESS AMERICA, AND LET'S MAKE MARSHALL COLEMAN
THE NEXT GOVERNOR OF VIRGINIA.

((MARSHALL, EDDY, JOE ((PAUSE)) STAN, PAUL -- COME
ON UP HERE.))

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THE WHITE HOUSE
WASHINGTON

June 19, 1989

89 JUN 19 P12:04

Christina

MEMORANDUM FOR THE CHIEF OF STAFF
DAVID BATES
RICHARD BREEDEN
ANDREW CARD
JAMES CICCONI
DAVID DEMAREST
MARLIN FITZWATER
BOYDEN GRAY
FRED MCCLURE
BONNIE NEWMAN
ROGER PORTER
BRENT SCOWCROFT
STEVE STUDDERT
CHASE UNTERMAYER
SUSAN PORTER ROSE
ED ROGERS
JOE HAGIN
JIM WRAY
CHRISS WINSTON

BOBBIE KILBERG
PATTY PRESOCK
LINDA CASEY
WILLIAM KRISTOL
TIMOTHY MCBRIDE
ROSE ZAMARIA
PAUL BATEMAN
DAVID VALDEZ
BILLY DALE
JAY ALLISON
BRUCE ZANCA
LAURIE FIRESTONE
CASEY HEALEY
JEAN LAMB
DEB ANDERSON
USSS/PPD OPS
WHCA AUDIO/VISUAL
WHCA OPERATIONS
MEDICAL UNIT
PRESIDENTIAL
DOCUMENTS

THROUGH: STEPHEN M. STUDDERT
ASSISTANT TO THE PRESIDENT FOR
SPECIAL ACTIVITIES AND INITIATIVES

FROM: JOHN G. KELLER, JR. *JK*
DEPUTY ASSISTANT TO THE PRESIDENT AND
DIRECTOR OF PRESIDENTIAL ADVANCE

SUBJECT: TRIP OF THE PRESIDENT TO RICHMOND, VIRGINIA
JUNE 21, 1989

For your use and planning purposes, the attached is a preliminary outline schedule for the Trip of the President to Richmond, Virginia on Wednesday, June 21, 1989.

Please keep in mind that the following information has not been finally approved and is subject to change.

Attachments

Revised 6/19/89 9:00 am

6:25 pm MOTORCADE arrives Richmond Center.

- * PRIVATE TIME
- * Republican Party of Virginia
 Fundraising Reception

 STAFF PHOTO
 OFFICIAL PHOTOGRAPHER ONLY

- * Republican Party of Virginia
 Fundraising Dinner

 OPEN PRESS

8:05 pm MOTORCADE departs Richmond Center en route
Richmond International/Byrd Airport Landing
Zone.

 (Drive Time: 15 Minutes)

8:20 pm MOTORCADE arrives Richmond International/Byrd
Airport LZ.

8:25 pm MARINE ONE departs Richmond International/Byrd
Airport, Richmond, Virginia, en route White House.

 (Flying Time: 55 Minutes)

9:20 pm MARINE ONE arrives White House.

Davis/Martin
June 19, 1989
Title: Virginia
Draft: Three

PRESIDENTIAL ADDRESS: VIRGINIA GOP, Richmond
WED., JUNE 21, 7:30 p.m.

Thank you, Congressman Bliley -- Tom. Senator Warner, Don Hoffman. I am delighted to be in Richmond, back among my long-time Republican friends.

((You know, I heard Bob Novak on TV the other day, saying that I've been inviting too many liberals to dinner at the White House. I resent that. I deny that. I don't think it's true, and neither did Ted Kennedy when I asked him to pass the salt.))
((PAUSE))

In all sincerity, there is a time for us to work with the Democrats -- for the good of the country. But there is also a time for us to advance our vision for the future of Virginia and America -- a Republican vision.

I am particularly pleased that Republicans have held a primary in Virginia, our first in forty years. Yes, there was a rough and tumble competition. But we've proven once again that we are different than the other party. We are united by a great

cause, and that is why when the dust settles, we are all still
Republicans. ((PAUSE))

((Of course, when I told Barbara I was hoping to visit some
historic battlefield sites in Virginia, she didn't know if I was
referring to the Civil War or the Republican gubernatorial
primary.)) ((PAUSE))

((Stan, one thing is apparent from the campaign -- you can
forget about running for mayor of D.C. ((PAUSE)) In truth,
Stan, you have already made a great mark in Congress, and I look
forward to our working partnership in the years ahead.))

((Paul, just remember what Winston Churchill said -- that in
politics, unlike war, you can have many lives.)) ((PAUSE))

((And Marshall, I have to say, I had a hunch you would win -
- after I saw a photo of you driving an 18-wheeler.)) ((PAUSE))

Kidding aside, with Stan Parris, Paul Tribble and Marshall
Coleman in competition, one thing was certain -- **Virginia could
not lose.** ((PAUSE)) Now that the primary is behind us, I just
want to say how pleased and proud I am to see, once again,
Republicans unite -- **unite behind Marshall Coleman and our
ticket, united for victory.**

Marshall will make a great governor for this state, for he is a Virginian, through and through. From his Marine days, to his service as a Delegate and State Senator, Marshall has always been a trailblazer. He best knows, and can meet, the challenges facing your state.

Marshall is also a former attorney-general who knows best how to fight crime in Virginia. He has a tough, hardnosed plan for putting away violent criminals -- for good. And he has solid proposals for dealing with the scourge of drugs -- proposals that only a veteran crime-fighter could conceive and implement.

Virginia is also going to be a battleground between the parties in the 1990s. Will Republicans be fairly represented? Marshall Coleman will be our Republican watchdog in Richmond, protecting the fairness of the reapportionment process, and vetoing liberal legislation.

Marshall is leading a strong and impressive Republican ticket. Eddy Dalton, as lieutenant governor; Joe Benedetti, as attorney-general. This ticket offers leadership -- great leadership -- for Virginia.

But to win, it seems to me that Republicans must develop an appeal as diverse as this state. Virginia has changed. It is no longer just a rural state. You now have large metropolitan areas

growing at both ends of Virginia. And your state has changed in other ways, too.

We Republicans must do more than recognize this change. We must take our message to **every** neighborhood and **every** community. We will take our Republican message -- a message of hope and opportunity -- to the black and other minority voters of Virginia. **We will not concede a community, a precinct, or a single voter.** ((PAUSE))

Republicans must win in Virginia, as in New Jersey, to set the stage for 1990 -- the critical year that will shape the future of American politics well into the next century. But there are other reasons, some practical, and some sentimental, why we want victory in November.

Every American, from Maine to Texas, looks to Virginia as a cradle of democracy. Every American heart quickens at the ideals of the builders of Monticello, Mount Vernon and Montpelier. From the mountains of the Shenandoah to the rivers of the Tideland, from the country lanes of Abingdon to the city lights of Alexandria, what Thomas Jefferson said is still true -- Old Dominion **is** the mother of us all.

Thank you for inviting me to Richmond. God bless you, God
bless America, and let's make Marshall Coleman the next governor
of Virginia.

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Davis/Martin
June 15, 1989
Title: Virginia
Draft: One

PRESIDENTIAL ADDRESS: VIRGINIA GOP, Richmond
(Date, Time)

Thank you, Congressman Bliley -- Tom. I am delighted to be
back in Richmond, back among my long-time Republican friends.
Senator Warner, Don Hoffman.

((You know, I heard Bob Novak on TV the other day, saying
that I've been inviting too many liberals to dinner at the White
House. I resent that. I deny that. I don't think it's true,
and neither did Ted Kennedy when I asked him to pass the salt.))
((PAUSE))

Now Tense
In all sincerity, there is a time for us to work with the
Democrats -- for the good of the country. But then there is a
time for us advance our vision for the future of Virginia and
America -- a Republican vision.

I am particularly pleased that Republicans have held a
primary in Virginia, our first in forty years. Yes, there was a
rough and tumble competition. But we've proven once again that
we are different than the other party. We are united by a great

cause, and that is why when the dust settles, **we are all still Republicans.** ((PAUSE))

((Of course, when I told Barbara I was hoping to visit some historic battlefield sites in Virginia, she didn't know if I was referring to the Civil War or the Republican gubernatorial primary.)) ((PAUSE))

((Stan, is there any truth to the rumor that you're now posed to run for mayor of D.C.? ((PAUSE)) In truth, Stan, you have already made a great mark in Congress, and I look forward to our working partnership in the years ahead.))

((Paul, just remember what Winston Churchill said -- that in politics, unlike war, you can have many lives.)) ((PAUSE))

((And Marshall, I have to say, I had a hunch you would win -- after I saw a photo of you driving an 18-wheeler.)) ((PAUSE))

Kidding aside, with Stan Parris, Paul Tribble and Marshall Coleman in competition, one thing was certain -- **Virginia could not lose.** ((PAUSE)) Now that the primary is behind us, I just want to say how pleased and proud I am to see, once again, Republicans unite -- **unite behind Marshall Coleman and our ticket, united for victory.**

Marshall will make a great governor for this state, for he is a Virginian, through and through. From his Marine days, to his service as a Delegate and State Senator, Marshall has always been a trailblazer. He best knows, and can meet, the challenges facing your state. And he is the best kind of leader for the future -- a conservative with a heart.

Marshall is leading a strong and impressive Republican ticket. Eddy Dalton, as lieutenant governor; Joe Benedetti, as attorney-general. This ticket offers leadership -- great leadership -- for Virginia.

But to win, it seems to me that Republicans must develop an appeal as diverse as this state. Virginia has changed. It is no longer just a rural state. You now have large metropolitan areas growing at both ends of Virginia. And your state has changed in other ways, too.

We Republicans must do more than recognize this change. We must take our message to neighborhoods once considered off-limits to our party. We will take our Republican message -- a message of hope and opportunity -- to the black and minority voters of Virginia. **We will not concede a community, a precinct, or a single voter.** ((PAUSE))

Republicans must win in Virginia, as in New Jersey, to set the stage for 1990 -- the critical year that will shape the future of American politics well into the next century. But there are other reasons, some practical, and some sentimental, why we want victory in November.

Every American, from Maine to Texas, looks to this state as a cradle of democracy. Every American heart quickens at the words of the builders of Montecello, Mount Vernon and Montpelier. From the mountains of the Shenandoah to the rivers of the Tidelands, from the country lanes of Abingdon to the city lights of Alexandria, what Thomas Jefferson said is still true -- Old Dominion **is** the mother of us all.

Thank you for inviting me to Richmond. God bless you, God bless America, **and let's make Marshall Coleman the next governor of Virginia.**

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VA GOP

Bruce Steavers
Boyd Marcus
(804) 358-1989
Joe Elton
(804) 720-0111

state

Pat Barnett New Chairman

Head 24

Marshall
Clemen

Pres

Jonathan Bush → Pat → Pres

Jonathan
Anthony Calaveto
Al D'amato

Sally
Samson

355-7000
John Henrick

VA GOP

Advance - John Herrick
(212) 355-3000

Bruce Steawens * 7130

Early in the day is the meeting of state
to elect Pat Barrett as
new chairman.

Head table seats 24.

Jonathon Bush will introduce Pat Barrett who
will introduce the President.

Dignitaries:

Jonathon Bush

- Treasurer

Anthony Calaveto - out-going chairman

Al D'amato

W. 27

Sally Salmon * 6573
Mike Salster (804) 780-0111

Richmond Convention Center

7:35 pm 10-15 am

- Democratic Convention being held there wk. before

Repub. Ticket: Marshall Coleman Eddy Dalton

Parus + Tribble also attending

↳ Joe Benedetto
↳ JGA's

Unity Speech

background

Longr. Tom Billy introduces president, Coleman might do it

2 tier dues

Ticket + 2

Don Hoffman

Sen Warner

Georg. Billy

Outreach effort - not conceding one vote

GOP EVENTS:

Donna Barron *7730 Wray's office

Joe Elton VA St. Director (804) 780-0111

GA CRIME EVENT:

Federal Law Enforcement Training Center

• Dennis Fable (912) 267-2127

* P.A. Peggy (912) 267-2447 or Roger Bushby

Possible former instructor

Fred Grieger (212) 399-5141

firearms division (McNally ref.)

Also try 566-2000 DC contact for Glen Cove
as given by DEA officer here in DC

~~XXXXXXXXXX~~

- Dennis Fable

Questions for
"Happy Campers"

local history

what events have taken place on grounds
10 mile radius

"just over that ridge".....

magazine art

presenting gift

Mr ⁵ ^{will} contact: Richmond
Joe Elton

Richmond
Convention
Center

Mike ~~Mark~~ Salster

(804) 780-0111

Democratic Convention week before

~~there always been told to look @
the big picture.~~

"Wizards of Spring" (Belin)

promising everything
Ghosts of Dem. Convention
tell a ghost story

THE WHITE HOUSE
WASHINGTON

June 20, 1989

INFORMATION

MEMORANDUM FOR THE PRESIDENT

THROUGH: CHRISS WINSTON

FROM: MARK DAVIS

SUBJECT: REMARKS FOR VIRGINIA GOP FUNDRAISER

I. SUMMARY

Attached are the remarks that are to be delivered Wednesday, June 21, 1989 at the Richmond Convention Center in Richmond, Virginia. You will be addressing a dinner crowd of approximately 1,500 republican supports. Dignitaries attending the fundraising dinner will include the new Virginia Republican ticket: Marshall Coleman, ~~Governatorial~~ candidate; Eddy Dalton, Lieutenant governor ~~candidate~~; and State Senator Joe Benedetti, Attorney General Candidate. It is tentatively schedule that you will speak at 7:30 p.m. for 7 to 10 minutes.

II. DISCUSSION

This speech ~~briefly discusses the ideas of party unity and loyal support of the Virginia Republican party.~~

calls for
business of the
Gubernatorial

2

marks

primary

Davis/Martin
June 20, 1989
Title: Virginia
Draft: Four

PRESIDENTIAL ADDRESS: VIRGINIA GOP, Richmond
WED., JUNE 21, 7:30 p.m.

Thank you, Congressman Bliley -- Tom. Senator Warner, Don Huffman. I am delighted to be back among so many of my long-time Republican friends.

((And it's great to be back in Virginia. You know, on the way down here, I couldn't help but notice as I looked out the window of my helicopter that King's Dominion was open for business. And if I'm not mistaken -- although I could have been from the height of a thousand feet -- I could swear I saw the entire Virginia Democratic ticket riding the "Shock Wave" . . .))
((PAUSE))

((Actually, I understand that Doug Wilder has a secret plan to win the election. You see, he's been spotted at Quantico, filming his campaign ads -- riding in a tank.))

((I swear, the way these Democrats carry on in public, they might give Virginia ham a bad name.)) ((PAUSE))

((Of course, we Republicans had to resolve a few differences. When I told Barbara I was hoping to visit some historic battlefield sites in Virginia, she didn't know if I was referring to the Civil War or the Republican gubernatorial primary.)) ((PAUSE))

Kidding aside, with Stan Parris, Paul Tribble and Marshall Coleman in competition, one thing was certain -- **Virginia could not lose.** ((PAUSE))

I am particularly pleased that Republicans have held a primary in Virginia, our first in forty years. Yes, there was a rough and tumble competition. Republicans turned out in huge numbers. But we've proven once again that we are different than the other party. We are united by a great cause, and that is why now that the dust has settled, **we are all still Republicans.** ((PAUSE))

Now that the primary is behind us, I just want to say how pleased and proud I am to see, once again, Republicans unite -- **unite behind Marshall Coleman and our ticket, united for victory.**

Marshall will make a great governor for this great Commonwealth, for he is a Virginian, through and through. From his Marine days, to his service as a Delegate and State Senator,

Marshall has always been a trailblazer. He best knows, and can meet, the challenges facing your state.

Marshall is also a former attorney-general who knows best how to fight crime in Virginia. He has a tough, hardnosed plan for putting away violent criminals -- for good. And he has solid proposals for dealing with the scourge of drugs -- proposals that only a veteran crime-fighter could conceive and implement.

Virginia is also going to be a battleground between the parties in the 1990s. Will Republicans be fairly represented? Marshall Coleman will be our Republican watchdog in Richmond, protecting the fairness of the reapportionment process, and vetoing liberal legislation.

Marshall is also leading a strong and impressive Republican ticket. Eddy Dalton will make a great lieutenant governor. As a state senator, Eddy has lead the charge against the drug thugs, demanding mandatory sentences for those convicted of selling drugs to minors. And her commitment to curbing state spending begins with the office of lieutenant governor.

You also have nominated another excellent candidate in State Senator Joe Benedetti, for attorney-general. Virginia deserves a full-time attorney general who is willing to lead the fight on

drugs and crime. This ticket offers leadership -- great leadership -- for Virginia.

But to win, it seems to me that Republicans must develop an appeal as diverse as this state. Virginia has changed. It is no longer a rural state. You now have large metropolitan areas growing at both ends of Virginia. And your state has changed in other ways, too.

We Republicans must do more than recognize this change. We must take our message to **every** neighborhood and **every** community. We will take our Republican message -- a message of hope and opportunity -- to the black and other minority voters of Virginia. Marshall Coleman and I agree. **We will not concede a community, a precinct, or a single voter.** ((PAUSE))

Republicans must win in Virginia, as in New Jersey, to set the stage for 1990 -- the critical year, the year that my friend and your U.S. Senator John Warner will be elected to a third term -- a year that will shape the future of American politics well into the next century. But there are other reasons, some practical, and some sentimental, why we want victory in November.

Every American, from Maine to Texas, looks to Virginia as a cradle of democracy. Every American heart quickens at the ideals of the builders of Monticello, Mount Vernon and Montpelier. From

the mountains of the Shenandoah to the rivers of the Tidewater,
from the country lanes of Abingdon to the city lights of
Alexandria, what Thomas Jefferson said is still true --Old
Dominion **is** the mother of us all.

Thank you for inviting me to Richmond. God bless you, God
bless America, **and let's make Marshall Coleman the next governor
of Virginia.**

((Marshall, Eddy, Joe ((PAUSE)) Stan, Paul -- Come on up
here.))

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from the country lanes of Abingdon to the city lights of
Alexandria, what Thomas Jefferson said is still true -- Old
Dominion **is** the mother of us all.

Thank you for inviting me to Richmond. God bless you, God
bless America, **and let's make Marshall Coleman the next governor
of Virginia.**

((Marshall, Eddy, Joe ((PAUSE)) Stan, Paul -- Come on up
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