

Originally Processed With FOIA(s):
2009-0275-S

FOIA Number:
2009-0275-S

FOIA MARKER

**This is not a textual record. This is used as an
administrative marker by the George Bush Presidential
Library Staff.**

Record Group/Collection: George H.W. Bush Presidential Records
Collection/Office of Origin: Scowcroft, Brent, Collection
Series: Latin American Files
Subseries: Economic Chronological Files

OA/ID Number: 91139
Folder ID Number: 91139-009

Folder Title:
Latin America - Economics (August 1990)

Stack:	Row:	Section:	Shelf:	Position:
G	34	3	5	4

Withdrawal/Redaction Sheet (George Bush Library)

Doc. No. / Type	Subject/Title	Date	Restriction	Classification
01. Memo	David C. Mulford to Secretary Brady Re: Trip to Germany, Britain, and France (July 21 - 25, 1990) (3 pp.)	7/27/90	(b)(1)	C
02a. Memo	David A. Pacelli to Brent Scowcroft Re: Your Meeting with Mexican Foreign Minister Solana (2 pp.)	8/6/90	(b)(1)	S
02b. Talking Points	Re: Points To Be Made for Meeting with Mexican Foreign Minister Fernando Solana (2 pp.)	n.d.	(b)(1)	S
03a. Outline	Re: Meeting with Members of the U.S. - Mexico Binational Commission (3 pp.)	8/7/90	(b)(1)	S
03b. Talking Points	Re: Points To Be Made for Meeting with U.S. - Mexico Binational Commission (3 pp.)	n.d.	(b)(1)	C
03c. Report	Re: Biography (1 pp.)	7/27/90	(b)(1)	S
03d. Report	Re: Biography (1 pp.)	7/27/90	(b)(1)	S
03e. Report	Re: Biography (2 pp.)	7/27/90	(b)(1)	S
03f. Report	Re: Biography (1 pp.)	6/7/90	(b)(1)	C
03g. Report	Re: Biography (1 pp.)	6/7/90	(b)(1)	C

Page 1 of 2

Collection:

Record Group: Bush Presidential Records
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Series: Latin American Files
Subseries: Economic Chronological Files
WHORM Cat.:
File Location: Latin America - Economics (August 1990)

Pinksheet Number: cap1162
OA/ID Number: 91139-009
Date Closed: 5/15/2009
FOIA/Sys Case #: 2009-0275-S
Re-review Case #:
P-2/P-5 Review Case #:

Withdrawal/Redaction Sheet

(George Bush Library)

Doc. No. / Type	Subject/Title	Date	Restriction	Classification
03h. Memo	David A. Pacelli/Eric Melby to Brent Scowcroft Re: The President's Meeting with U.S. - Mexico Binational Commission on August 8 (1 pp.)	8/6/90	(b)(1)	S
04. Letter	Ambassador Malcolm Wilkey to President Bush (3 pp.)	7/4/90	(b)(1)	
05a. Letter	President Bush to President Luis Alberto Lacalle (2 pp.)	8/20/90	(b)(1)	
05b. Memo	Brent Scowcroft to POTUS Re: Letter to President Lacalle of Uruguay (1 pp.)	8/17/90	(b)(1)	✓
05c. Memo	Donald C. Johnson to Brent Scowcroft Re: Reply to Uruguayan President's Letter on Debt (1 pp.)	8/15/90	(b)(1)	✓
05d. Memo	Donald C. Johnson to Brent Scowcroft Re: Reply to Uruguayan President's Letter on Debt (1 pp.)	8/9/90	(b)(1)	✓
05e. Letter	President Luis Alberto Lacalle Herrera to President Bush (4 pp.)	6/26/90	(b)(1)	

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P-2/P-5 Review Case #:

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NSC/S PROFILE

RECORD ID: 9006317
RECEIVED: 06 AUG 90 16

TO: SCOWCROFT

CHRON FILE

FROM: CICCONI, J

DOC DATE: 04 AUG 90
SOURCE REF:

KEYWORDS: INTL FINANCE
GREAT BRITAIN
LATIN AMERICA

GERMANY F R
FRANCE

PERSONS: MULFORD, D

SUBJECT: MULFORD DISCUSSIONS W/ GERMANY / BRITAIN / FRANCE ON INTL FINANCIAL
ISSUES & THE ENTERPRISE FOR THE AMERICAS

ACTION: NOTED BY PRES W/ COMMENT DUE DATE: 09 AUG 90 STATUS: C

STAFF OFFICER: NONE

LOGREF:

FILES: WH NSCP: CODES:

DOCUMENT DISTRIBUTION

FOR ACTION

FOR CONCURRENCE

FOR INFO

BASORA
DEAL
HUTCHINGS
JOHNSON
MELBY
PACELLI
PRYCE
RICE
RODMAN
ZELIKOW

DECLASSIFIED

White House Guidelines

E.O. 12958, SEC 3.4 (B) September 11, 2006

By Cap NARA, Date 5/15/09

COMMENTS: _____

DISPATCHED BY _____ DATE _____ BY HAND W/ATTCH

OPENED BY: NSRLG CLOSED BY: NSRLG DOC 1 OF 1

~~CONFIDENTIAL~~

10: staff
6317

THE WHITE HOUSE
WASHINGTON

DATE: 8/4/90

NOTE FOR: Ede Holiday for Secretary Brady

The President has reviewed the attached, and it is forwarded to you for your:

Information	☒
Action	☐

Thank you.

James W. Cicconi
Assistant to the President
and Deputy to the Chief of Staff
(x2702)

cc: Chief of Staff -- FYI
General Scowcroft -- FYI
Dr. Boskin -- FYI



Mr President,

This memo contains some
observations on Mulford's recent swing
through Europe and comments on the
INITIATIVE FOR LATIN AMERICA.

WFD

THE PRESIDENT HAS SEEN
8/2/90

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P-2/P-5 Review Case #:	Disposition Date:
AR Case #:	MR Case #:
AR Disposition:	MR Disposition:
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RESTRICTION CODES

Freedom of Information Act (FOIA) - [5 U.S.C. 552(b)]

(b)(1) National security classified information
(b)(2) Release would disclose internal personnel rules and practices of an agency
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(b)(8) Release would disclose information concerning the regulation of financial institutions
(b)(9) Release would disclose geological or geophysical information concerning wells

Deed of Gift Restrictions

C(1) Closed by Executive Order 13526, governing access to national security information
C(2) Closed by statute or by the agency which originated the information
C(3) Closed in accordance with restrictions contained in donor's deed of gift [formerly listed as only C]
PRM. Removed as a personal record misfile

Presidential Records Act - [44 U.S.C. 2204(a)]

P-2 Relating to the appointment to Federal office [(a)(2) of the PRA]
P-5 Release would disclose confidential advice between the President and his advisors, or between such advisors [(a)(5) of the PRA]

~~SECRET~~
NSC/S PROFILE

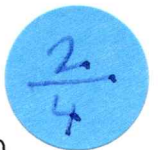
RECORD ID: 9006294
RECEIVED: 06 AUG 90 11

TO: SCOWCROFT

FROM: PACELLI
PRYCE

CHRON FILE

DOC DATE: 06 AUG 90
SOURCE REF:



KEYWORDS: MEXICO
DRUGS

INTL TRADE
ANSA

PERSONS: SOLANA, FERNANDO

SUBJECT: SCOWCROFT MTG W/ MEXICAN FOMIN SOLANA ON 7 AUG

ACTION: NOTED BY SCOWCROFT

DUE DATE: 09 AUG 90

STATUS: C

STAFF OFFICER: PACELLI

LOGREF:

FILES: PA

NSCP:

CODES:

D O C U M E N T D I S T R I B U T I O N

FOR ACTION

FOR CONCURRENCE

FOR INFO

GANTT
NSC CHRON
PACELLI
PRYCE

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White House Guidelines

E.O. 12958, SEC 3.4 (B) September 11, 2006

By Cap NARA, Date 5/15/09

COMMENTS: _____

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OPENED BY: NSWEA

CLOSED BY: NSDAI

DOC 1 OF 1

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(George Bush Library)

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P-5 Release would disclose confidential advice between the President and his advisors, or between such advisors [(a)(5) of the PRA]
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C. Closed in accordance with restrictions contained in donor's deed of gift.

PRM. Removed as a personal record misfile.

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Withdrawal/Redaction Sheet

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02b. Talking Points	Re: Points To Be Made for Meeting with Mexican Foreign Minister Fernando Solana (2 pp.)	n.d.	(b)(1)	S

Collection:

Record Group: Bush Presidential Records
Office: Scowcroft, Brent, Collection
Series: Latin American Files
Subseries: Economic Chronological Files
WHORM Cat.:
File Location: Latin America - Economics (August 1990)

Date Closed: 5/15/2009	OA/ID Number: 91139-009
FOIA/SYS Case #: 2009-0275-S	Appeal Case #:
Re-review Case #:	Appeal Disposition:
P-2/P-5 Review Case #:	Disposition Date:
AR Case #:	MR Case #:
AR Disposition:	MR Disposition:
AR Disposition Date:	MR Disposition Date:

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financial information [(a)(4) of the PRA]
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**National Security Council
The White House**

PROOFED BY: WEA

LOG # 6294

URGENT NOT PROOFED: _____

SYSTEM PRS NSC INT

BYPASSED WW DESK: _____

DOCLOG CM A/O _____

	SEQUENCE TO	HAS SEEN	DISPOSITION
Ken Hill	<u>1</u>	<u>KA</u>	<u>I</u>
Bill Sittmann	_____	_____	_____
Bob Gates	_____	_____	_____
Brent Scowcroft	<u>2</u>	<u>✓</u>	_____
Bill Sittmann	_____	_____	_____
Situation Room	_____	_____	_____
West Wing Desk	<u>3</u>	_____	<u>N</u>
NSC Secretariat	<u>4</u>	_____	<u>N</u>
_____	_____	_____	_____
_____	_____	_____	_____

A = Action

I = Information

D = Dispatch

R = Retain

N = No further Action

cc: VP

Sununu

Other _____

Should be seen by: _____
(Date/Time)

COMMENTS

*msg w/ Mexican ToMin Solana on
Aug. 7 at 5:45pm*

DISPATCH INSTRUCTIONS:

2

~~SECRET~~
NSC/S PROFILE

RECORD ID: 9006333
RECEIVED: 06 AUG 90 19

TO: PRESIDENT

CHRON FILE

FROM: SCOWCROFT

DOC DATE: 07 AUG 90
SOURCE REF:

KEYWORDS: MEXICO
AP

INTL TRADE

PERSONS:

SUBJECT: PRES MTG W/ MBRS OF US / MESICO BINATIONAL SOMMIS ON 8 AUG / TALKING
POINTS / PARTICIPANTS LIST / BIO

ACTION: NOTED BY PRES DUE DATE: 09 AUG 90 STATUS: C

STAFF OFFICER: PACELLI LOGREF:

FILES: PA NSCP: CODES:

DOCUMENT DISTRIBUTION

FOR ACTION

FOR CONCURRENCE

FOR INFO
MELBY
NSC CHRON
PACELLI
PRYCE

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White House Guidelines
E.O. 12958, SEC 3.4 (B) September 11, 2006
By Cap NARA, Date 5/15/09

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DISPATCHED BY _____ DATE _____ BY HAND W/ATTCH

OPENED BY: NSJRP CLOSED BY: NSJRP DOC 2 OF 2

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~~CONFIDENTIAL~~

POINTS TO BE MADE FOR MEETING WITH
U.S.-MEXICO BINATIONAL COMMISSION

- This meeting demonstrates both our countries' commitment to make our relations productive and sound, as well as the great range of the issues in our relationship.
Congratulations on your intense work.
- Your meeting will shape the agenda for my State visit to Monterrey, President Salinas' home state.
- Although we have to adjust the date of the trip slightly because of my budget consultations with Congress, I want you all to know how much I am looking forward to it.
- I have had a very warm and productive relationship with President Salinas.
- Under his leadership, we have seen strengthened narcotics cooperation, an improved investment climate, and a very impressive commitment to economic reform.
- Thanks to his reforms, President Salinas image in the United States is a very positive one.
- Through our joint efforts, what many called the "Spirit of Houston" will live on.

Free Trade Agreement

- The FTA has my full support; my team and I will work to achieve it as soon as possible. However, we must recognize the differences in our economies. The negotiations will be difficult, but with flexibility and imagination, I am sure we can resolve all the tough issues.

DECLASSIFIED
PER E.O. 13526
2008-1132-MR
ES 7/27/10

~~CONFIDENTIAL~~

Declassify on: OADR

~~CONFIDENTIAL~~

~~CONFIDENTIAL~~

~~CONFIDENTIAL~~

2

- I am pleased that Minister Serra and Ambassador Hills have in their joint report recommended to President Salinas and me that we initiate formal negotiations.
- Upon receipt of a formal request from your President, I will ask Congress for the necessary authority.

Drugs

- The key words on the issue of narcotics should be respect and cooperation. We will respect Mexico's sovereignty, and our joint efforts will be done cooperatively.
- We are making available to Mexico additional helicopters to assist in the drug interdiction effort. We welcome Mexico's commitment to use them and its police to strike hard against the traffickers.
- I hope that we can soon exchange the instruments of ratification for a Mutual Legal Assistance Treaty.
- [IF RAISED] The Camarena case and the Alvarez Machain case are both ones which are before our court system, and it would be inappropriate for me to comment further.

Border Relations

- We are making progress in facilitating legal border commerce by opening new and improved bridges and border points of entry. This is vital for the economy of our border states.
- Environmental issues are important to both sides, particularly in the border area. We want to intensify our cooperation.
- [IF RAISED] Violence-- on each side of the border-- needs to be a priority issue for both countries. I am pleased that

~~CONFIDENTIAL~~

~~CONFIDENTIAL~~

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3

~~CONFIDENTIAL~~

we have been meeting together to discuss this and work out improvements.

~~CONFIDENTIAL~~

~~CONFIDENTIAL~~

Participants

United States

The President

Nicholas Brady, Secretary of the Treasury

Richard Thornburgh, Attorney General

Clayton Yeutter, Secretary of Agriculture

Robert A. Mosbacher, Secretary of Commerce

Lauro Cavazos, Secretary of Education

Carla Hills, United States Trade Representative

John H. Sununu, Chief of Staff

Brent Scowcroft,

Assistant to the President for National Security Affairs

William Reilly, Administrator, Environmental Protection Agency

Bruce Gelb, Director, United States Information Agency

Robert M. Gates

Assistant to the President and Deputy for National Security
Affairs

John D. Negroponte, U.S. Ambassador to Mexico

Bernard W. Aronson, Assistant Secretary of State for
Inter-American Affairs

Robert B. Zoellick, Counselor, Department of State

David A. Pacelli, Director, Latin American Affairs, National
Security Council

Eric Melby, Director, Economic Affairs, National Security Council

Mexico

Fernando Solana, Secretary of Foreign Relations

Gustavo Petricioli, Ambassador to the United States

Pedro Aspe, Secretary of Finance

Jaime Serra, Secretary of Commerce and Industrial Development

Carlos Hank, Secretary of Agriculture and Water Resources

Patricio Chirinos, Secretary of Urban Development and Ecology

Pedro Joaquin, Secretary of Tourism

Maria de Los Angeles Moreno, Secretary of Fisheries

Enrique Alvarez, Attorney General

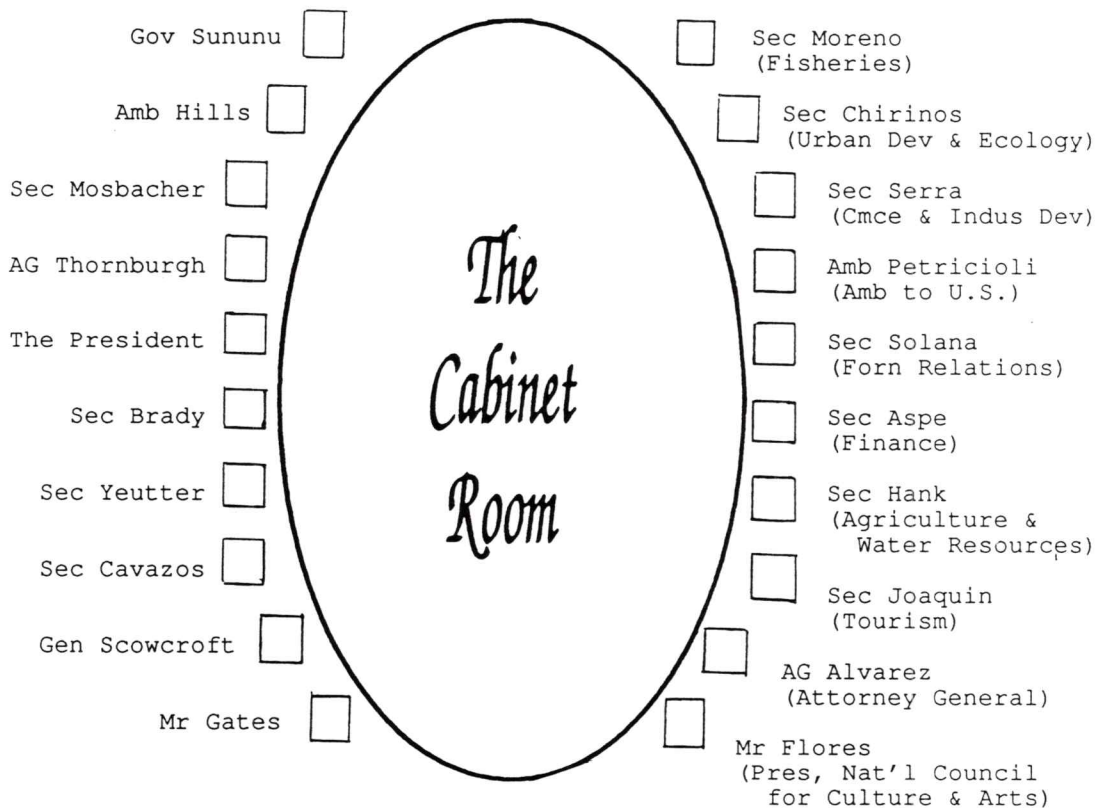
Victor Flores, President of the National Council for Culture
and the Arts

Sergio Gonzalez, Undersecretary "A" of Foreign Relations

0001

(Wednesday, August 8, 1990, 2:00 p.m.)

0001



Sitting along side:

Administrator Reilly (EPA)
Mr. Gelb (Dir, USIA)
Amb Negroponte (U.S. Amb to Mexico)
Mr. Aronson (State)
Mr. Zoellick (State)
Mr. Pacelli (NSC)
Mr. Melby (NSC)

Sitting along side:

Mr. Gonzalez (UnSec "A"
of Foreign Relations)

0001

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(George Bush Library)

Document No. and Type	Subject/Title of Document	Date	Restriction	Class.
03e. Report	Re: Biography (2 pp.)	7/27/90	(b)(1)	S

Collection:

Record Group: Bush Presidential Records
Office: Scowcroft, Brent, Collection
Series: Latin American Files
Subseries: Economic Chronological Files
WHORM Cat.:
File Location: Latin America - Economics (August 1990)

Date Closed: 5/15/2009	OA/ID Number: 91139-009
FOIA/SYS Case #: 2009-0275-S	Appeal Case #:
Re-review Case #:	Appeal Disposition:
P-2/P-5 Review Case #:	Disposition Date:
AR Case #:	MR Case #:
AR Disposition:	MR Disposition:
AR Disposition Date:	MR Disposition Date:

RESTRICTION CODES

Presidential Records Act - [44 U.S.C. 2204(a)]

P-1 National Security Classified Information [(a)(1) of the PRA]
 P-2 Relating to the appointment to Federal office [(a)(2) of the PRA]
 P-3 Release would violate a Federal statute [(a)(3) of the PRA]
 P-4 Release would disclose trade secrets or confidential commercial or financial information [(a)(4) of the PRA]
 P-5 Release would disclose confidential advice between the President and his advisors, or between such advisors [(a)(5) of the PRA]
 P-6 Release would constitute a clearly unwarranted invasion of personal privacy [(a)(6) of the PRA]

C. Closed in accordance with restrictions contained in donor's deed of gift.

PRM. Removed as a personal record misfile.

Freedom of Information Act - [5 U.S.C. 552(b)]

(b)(1) National security classified information [(b)(1) of the FOIA]
 (b)(2) Release would disclose internal personnel rules and practices of an agency [(b)(2) of the FOIA]
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 (b)(7) Release would disclose information compiled for law enforcement purposes [(b)(7) of the FOIA]
 (b)(8) Release would disclose information concerning the regulation of financial institutions [(b)(8) of the FOIA]
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Withdrawal/Redaction Sheet

(George Bush Library)

Document No. and Type	Subject/Title of Document	Date	Restriction	Class.
03f. Report	Re: Biography (1 pp.)	6/7/90	(b)(1)	C

Collection:

Record Group: Bush Presidential Records
Office: Scowcroft, Brent, Collection
Series: Latin American Files
Subseries: Economic Chronological Files
WHORM Cat.:
File Location: Latin America - Economics (August 1990)

Date Closed: 5/15/2009	OA/ID Number: 91139-009
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JOINT REPORT BY THE
U.S. TRADE REPRESENTATIVE AND THE
SECRETARY OF COMMERCE AND INDUSTRIAL DEVELOPMENT OF MEXICO TO
THE PRESIDENT OF THE UNITED STATES OF AMERICA AND
THE PRESIDENT OF THE UNITED MEXICAN STATES
ON BILATERAL U.S.-MEXICAN TRADE

In their Joint Statement issued in Washington on June 11, President Salinas and Bush strongly endorsed a comprehensive bilateral free trade agreement (FTA) between Mexico and the United States. The Presidents directed us to undertake the consultations and preparatory work needed to initiate negotiations on such an agreement, and to report back to them as soon as practicable.

Today, we jointly recommend to the Presidents the initiation of formal negotiations, in accordance with each country's domestic laws, on a comprehensive free trade agreement.

The United States accounts for two-thirds of Mexico's trade, while Mexico is the third largest U.S. trading partner. Our countries have benefited from an expanding trade relationship, which has created jobs in both economies. Our consultations and preliminary work have convinced us that a free trade agreement could serve as a catalyst for a new prosperity and greater partnership between our nations.

Since the June Presidential announcement, we have held preliminary consultations with many representatives of the private sector and members of our Congresses. Most observers see substantial opportunities created by an FTA for both the United States and Mexico. Where there are concerns about the adjustments inherent in a free trade agreement, we could address them creatively, such as through appropriate phase-in provisions.

While we propose to the Presidents the initiation of formal negotiations, we will continue to consult closely with all interested public and private parties so that they have an opportunity to express their views and give their guidance on any negotiations.

Our call for an open trade and investment environment reflects our firm commitment to trade liberalization across all borders. With the December deadline for the Uruguay Round of multilateral trade negotiations fast approaching, we urge all trading nations to redouble their efforts to bring the Round to a successful conclusion. In our own bilateral efforts, we would craft an accord which is consistent with our international obligations under the General Agreement on Tariffs and Trade.

The dialogue between our two governments shows that both sides share a vision of a new, dynamic trade and economic relationship. We agree that a free trade agreement should lead to the progressive elimination of impediments to trade in goods and services and to investment, as well as to the protection of intellectual property rights. This would allow each country to best develop its own strengths. By so doing, we will fortify a growing friendship founded on mutual cooperation and respect, and anchored in a commitment to free and open markets.

Withdrawal/Redaction Sheet

(George Bush Library)

Document No. and Type	Subject/Title of Document	Date	Restriction	Class.
03h. Memo	David A. Pacelli/Eric Melby to Brent Scowcroft Re: The President's Meeting with U.S. - Mexico Binational Commission on August 8 (1 pp.)	8/6/90	(b)(1)	S

Collection:

Record Group: Bush Presidential Records
Office: Scowcroft, Brent, Collection
Series: Latin American Files
Subseries: Economic Chronological Files
WHORM Cat.:
File Location: Latin America - Economics (August 1990)

Date Closed: 5/15/2009	OA/ID Number: 91139-009
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AR Disposition:	MR Disposition:
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NATIONAL SECURITY COUNCIL
WASHINGTON, D.C. 20506

6333

August 7, 1990

MEMORANDUM FOR JAMES CICCONI

FROM: WILLIAM F. SITTMANN 

SUBJECT: Proposed Press Release on President's Meeting with
U.S./Mexican Binational Commission, August 8

Attached at Tab A is the proposed press release for the
President's meeting with the U.S. Mexican Binational Commission
on Wednesday, August 8 at 2:00 p.m.

The press release has been cleared with USTR and the Department
of State.

Attachment

Tab A Proposed Press Release

cc: Marlin Fitzwater
Roman Popadiuk

THE WHITE HOUSE
Office of the Press Secretary

For Immediate Release

STATEMENT BY THE PRESS SECRETARY

The President met today with the U.S.-Mexican Binational Commission, whose annual meeting is taking place today in Washington. The President praised the work of the Commission, noting that the high-level attention given to its work is a sign of the importance both countries attach to managing their special relationship in a coordinated and amicable manner based on mutual respect.

Secretary of Commerce Robert Mosbacher and Mexican Secretary of Foreign Affairs Fernando Solana reported on the Commission's discussions of bilateral and international issues. These included trade and investment, anti-narcotics cooperation, border relations, environmental issues, education and agriculture.

The President heard from U.S. Trade Representative Carla A. Hills and Mexican Secretary of Commerce and Industrial Development, Dr. Jaime Serra Puche, who jointly recommended to him and Mexican President Salinas the formal initiation of negotiations on a comprehensive bilateral free trade agreement (FTA). The President was pleased to learn that the ministers agree that an FTA could create a more prosperous trade and investment relationship between Mexico and the United States and that they found substantial support in both countries for this view.

The President announced that, if President Salinas agrees, he expects to notify Congress formally when it reconvenes in September of the intent of the United States and Mexico to negotiate an FTA.

The President lauded Mexico's aggressive drug enforcement policy, which has given Mexico the world lead in cocaine seizures. The United States will continue to support these efforts through law enforcement cooperation and material assistance.

The President reiterated his admiration for President Salinas' dynamic leadership. He said he looked forward to his state visit to Mexico later this year in Monterrey, President Salinas' home state, where the two Presidents will continue discussions on the issues dealt with in the Binational Commission.

UNCLASSIFIED
NSC/S PROFILE

RECORD ID: 9006077
RECEIVED: 27 JUL 90 17

TO: WILKEY, MALCOLM

FROM: PRESIDENT

CHRON FILE

DOC DATE: 20 AUG 90
SOURCE REF:

KEYWORDS: URUGUAY
LATIN AMERICA

ECONOMICS

PERSONS:

SUBJECT: PRES RESPONSE TO RETIRED AMB WILKEY RE ENTERPRISE FOR THE AMERICAS

ACTION: FOR DISPATCH DUE DATE: 31 JUL 90 STATUS: C

STAFF OFFICER: JOHNSON

LOGREF:

FILES: WH NSCP: CODES:

DOCUMENT DISTRIBUTION

FOR ACTION

FOR CONCURRENCE

FOR INFO
JOHNSON
NSC CHRON

COMMENTS: _____

DISPATCHED BY _____ DATE _____ BY HAND W/ATTCH

OPENED BY: NSJRP

CLOSED BY: NSRLG

DOC 4 OF 4

UNCLASSIFIED

NATIONAL SECURITY COUNCIL

ID 9006077

REFERRAL

DATE: 22 AUG 90

MEMORANDUM FOR: ROY, J

DOCUMENT DESCRIPTION:

TO: WILKEY, MALCOLM

SOURCE: PRESIDENT

DATE: 20 AUG 90

SUBJ: PRES RESPONSE TO RETIRED AMB WILKEY RE ENTERPRISE FOR THE AMERICAS

REQUIRED ACTION: FOR DISPATCH

DUE DATE:

COMMENT: !!!! SEND LETTER TO ADDRESS ON MAILING LABEL / NOT, REPEAT NOT, TO

ADDRESS ON LETTER !!!!!!!

FOR


GEORGE VAN ERON

DIRECTOR NSC SECRETARIAT

NATIONAL SECURITY COUNCIL

Aug 22, 1990

MEMORANDUM FOR NSC/S

FROM: DONALD C. JOHNSON *DJ*
SUBJECT: Ambassador Wilkey Letter

The address on the letter for Ambassador is different from the address on the label as a result of Ambassador Wilkey's change in plans during the time the letter was being signed by the President. Since the President signed the letter with the address in Chile, we cannot change the letter but the label address is to his current location in Uruguay.

THE WHITE HOUSE

WASHINGTON

August 20, 1990

Dear Ambassador Wilkey:

Thanks for your letter regarding my Enterprise for the Americas initiative. I value your ideas and insights, and have passed them along to my staff. You are right in your assessment that the new initiative represents an effort to change the patterns in which we have dealt with each other for a long time. It is a long-range effort, but there are things we can work on now. I am pleased that we have gotten such a positive response from the region, and that we have already signed a number of bilateral framework agreements.

Barbara joins me in sending you and Emma our very best wishes.

Sincerely,



The Honorable
Malcolm R. Wilkey
American Embassy
APO Miami 34033

THE WHITE HOUSE
WASHINGTON

August 17, 1990

1990 AUG 17 11 10 38

ACTION

MEMORANDUM FOR THE PRESIDENT

FROM: BRENT SCOWCROFT

SUBJECT: Letter to Retired Ambassador Malcolm Wilkey

Purpose

To thank Ambassador Wilkey for his letter congratulating you on the Enterprise for the Americas initiative and offering his comments.

Background

Malcolm Wilkey, recently retired Ambassador to Uruguay, wrote you recently offering his congratulations and his thoughts about the Enterprise for the Americas initiative. Ambassador Wilkey notes correctly that the initiative seeks to change our relations with the region in very fundamental ways. The letter at Tab A gives a brief but warm response.

RECOMMENDATION

That you sign the letter to Ambassador Wilkey at Tab A.

Attachment

Tab A Letter to Ambassador Malcolm Wilkey

- ☐ Routine Matter
☐ Fairly Important
☒ The future of Western Civilization
hangs in the balance

cc: Vice President
Chief of Staff

✓ If retired is
+ his address OK?

NATIONAL SECURITY COUNCIL
WASHINGTON, D.C. 20506

August 13, 1990

ACTION

MEMORANDUM FOR BRENT SCOWCROFT

FROM: DONALD C. JOHNSON 
SUBJECT: Letter from former Ambassador Malcolm Wilkey

Recently retired Ambassador to Uruguay Malcolm Wilkey has written the President congratulating him on the Enterprise for the Americas speech, and offering some thoughts on how we and the other hemispheric countries should proceed. His most telling point is that the fundamental problems of the Latin countries are internal, not external.

Ambassador Wilkey also thanks the President for his warm letter of farewell, sent shortly after he retired.

Given the President's friendship with the Wilkeys, we have prepared the very brief acknowledgment at Tab A.

RECOMMENDATION

That you sign the memo to the President at Tab I.

Attachments

Tab I Memorandum to the President
Tab A Draft Reply to Ambassador Wilkey
Tab II Incoming Correspondence

URGENT

UNCLASSIFIED

CLASSIFICATION

CIRCLE ONE BELOW

IMMEDIATE

PRIORITY

ROUTINE

MODE

SECURE FAX # _____

ADMIN FAX # _____

PAGES

8

DTG

RELEASER

FROM/LOCATION

1. William F. Sittmann / Exec Sec / NSC and / TOR

TO/LOCATION/TIME OF RECEIPT

1. Diane Edwards for Robert M. Gates / Kennebunkport, Maine

2. _____

3. _____

4. _____

5. _____

6. _____

7. _____

INFORMATION ADDRESSEES/LOCATION/TIME OF RECEIPT

1. _____

2. _____

SPECIAL INSTRUCTIONS/REMARKS:

* Pls. deliver ASAP

Log # 9006077

Subject: Ltr. to Retired Amb. Wilkey

UNCLASSIFIED

CLASSIFICATION

From Judge Malcolm
Wilkey who has just
retired as Amb. to
Uruguay (forwarded by
Chase Untermeyer)

6077
Ed. "La Caleta" Apt. 1303
Calles 20 y 25
Punta del Este
Uruguay

4 July 1990

Dear Mr. President

In re: Hemispheric Free Trade Zone

Congratulations on your bold program for a Western Hemisphere Free Trade Zone and the ancillary measures to make it some day a reality. Realization will be a matter of decades, but you have thought and acted now to initiate it.

Please permit some observations, I hope helpful, from my view and experience equidistant from you south of the equator:

1. Your initiative looks to trade between the United States and the Latin countries, taken either singly or in groups. But some Latin leaders will seize upon this as support for their own fondly held amorphous dreams of Latin regional integration.

The success of the enterprise in bettering the Latins' condition will depend on their improving trade with the United States, Europe and Japan, not among themselves. If there is any significant value to economic pacts among poorer nations, by now we should have seen at least one such country demonstrably improve its position by virtue of association. There are no such examples. Every less developed country which has dramatically risen as an economic power -- Taiwan, Korea, Hong Kong, Singapore -- has done so on its own by trade with rich industrial nations, not as part of a regional group. The greater the industrial development of those participating, the greater the dividend from free trade zones, e.g., the EEC, the U.S. and Canada. Less developed countries -- Spain, Greece, Turkey, and now perhaps Mexico -- prosper by association with the rich, not with each other.

The President
The White House
Washington, D. C. 20500

2. The above point is important because, if left to themselves, the Latins will continue with their 170 year old dream of a union based on "Hispanidad", which is a great cultural treasure but which has precious little to do with economics. There is no profit in swapping one cow for another cow across the River Plate, there is no profit in swapping Chilean copper for Peruvian copper or even Bolivian tin, which is the main reason Chile withdrew from the Andean Pact in 1976.

3. The more astute Latin leaders realize this. You will recall that President Lacalle spoke to you of specific concrete projects -- the Parana River waterway, the petroleum pipeline north from Argentina, hydroelectric development of the vast river network linking five countries, a bridge across the Rio de La Plata. This is "regional integration" with discernible practical results, not the pie-in-the-sky rhetoric which has characterized thousands of Latin conferences and declarations. Such projects, with a tangible bottom line, should be worthy of support under your proposal.

4. Providing trade opportunities in and seed money from the rich industrial countries will be the easiest part, for the fundamental problems of the Latin countries are internal, not external. The great task is to change the work philosophy and ethical outlook in most of these countries. Endemic corruption produces enormous inefficiencies. Time -- one's own or that of the other person -- has no value. The "public servant" owes no duty to the public, only to himself, for his job probably has no real purpose anyway.

These are old criticisms, but they are still true. Tragically, the above factors are endemic to both the government and private sectors where there is job and wage security. One must live in these countries as a private citizen -- not as a foreign government official -- to realize their full impact.

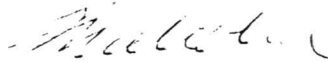
5. There are major differences among countries. Forgetting this has been a grave defect in U.S. foreign policy for decades. Aside from the veneer of language (veneer because a huge percentage of the population relies on native idioms), two countries in South America are no more alike than Sweden and Greece in Europe. No uniform policy can effectively apply to all. Right now Chile is doing well because it is efficient, motivated by profit, and reasonably honest. Uruguay is doing better than most because it is reasonably honest and highly literate; it could be a rich country, but only with a drastic change in work ethic, management efficiency and motivation.

From your announcement I was cheered to see a recognition of these differences, a willingness to treat each country individually. An old military maxim, "Reinforce Success", may apply here. Don't waste our resources on lost causes (they are many), pour in the troops where the country itself has developed the fundamentals for achievement. Down here we need a few role models of success closer than Taiwan or Singapore; one or two might galvanize the whole region.

Mr. President, this may be too long to reach you personally, but what you have launched is so terribly important to our own country as well as this region, in which I have had such a great interest over my lifetime, that I just could not leave my own thoughts unexpressed.

I shall always treasure, and so will Emma, your warm and generous letter thanking me for my service in your administration and before.

Respectfully,



Malcolm R. Wilkey

~~CONFIDENTIAL~~
NSC/S PROFILE

RECORD ID: 9005326
RECEIVED: 02 JUL 90 19

CHRON FILE

TO: LACALLE, LUIS A

FROM: PRESIDENT

DOC DATE: 20 AUG 90
SOURCE REF:

KEYWORDS: URUGUAY
IMF

ECONOMIC ASSISTANCE
HS



PERSONS: LACALLE, LUIS A

SUBJECT: PRES LTR TO PRES LACALLE RE URUGUAYAN DEBT

ACTION: PRES SGD LTR DUE DATE: 31 JUL 90 STATUS: C
STAFF OFFICER: JOHNSON LOGREF: 9000944 9001370
FILES: WH NSCP: CODES:

D O C U M E N T D I S T R I B U T I O N

FOR ACTION

FOR CONCURRENCE

FOR INFO

DEAL
JOHNSON
NSC CHRON

DECLASSIFIED
White House Guidelines
E.O. 12958, SEC 3.4 (B) September 11, 2006
By Caf NARA, Date 5/15/09

COMMENTS: _____

DISPATCHED BY WEA DATE 8/20 BY HAND W/ATTCH

OPENED BY: NSWEA

CLOSED BY: NSWEA

DOC 7 OF 7

~~CONFIDENTIAL~~

**National Security Council
The White House**

PROOFED BY:
URGENT NOT PROOFED:
BYPASSED WW DESK:

LOG # 5326
SYSTEM RRS NSC INT
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	SEQUENCE TO	HAS SEEN	DISPOSITION
Ken Hill	<u>7</u>	<u> </u>	<u>A</u>
Bill Sittmann	<u> </u>	<u> </u>	<u> </u>
Bob Gates	<u> </u>	<u> </u>	<u> </u>
Brent Scowcroft	<u> </u>	<u> </u>	<u> </u>
Bill Sittmann	<u> </u>	<u> </u>	<u> </u>
Situation Room	<u> </u>	<u> </u>	<u> </u>
West Wing Desk	<u>8</u>	<u>8/20 AC</u>	<u>DLX</u>
NSC Secretariat	<u>9</u>	<u>WFA 8/20</u>	<u>D</u>
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90 AUG 20 AID 54

A = Action	I = Information	D = Dispatch	R = Retain	N = No further Action
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cc: VP Sununu Other

Should be seen by:
(Date/Time)

COMMENTS

DISPATCH INSTRUCTIONS:

DATE: Aug 20, 1990

**National Security Council
The White House**

PROOFED BY: *AK*

LOG # 5326

URGENT NOT PROOFED:

SYSTEM PRS NSC INT

BYPASSED WW DESK:

DOCLOG *AK* A/O

AK
Ken Hill

SEQUENCE TO

HAS SEEN

DISPOSITION

 4

 KH

 A

Bill Sittmann

Bob Gates

Brent Scowcroft

 5

Bill Sittmann

Situation Room

West Wing Desk

 ~~5~~ 6

 8/17 AC

 LHX/D

NSC Secretariat

90 AUG 15 A 9.43

RECEIVED

A = Action

I = Information

D = Dispatch

R = Retain

N = No further Action

*General -
Changes have been made
on Ltr to Pres & at Sub A.
You saw Bob's handwritten
changes before pages were
retyped.*

D

AK

8/16

*General did not
give to Bob Gates
(for Pres) as he had
planned. *D**

National Security Council
The White House

PROOFED BY: _____

LOG # 5326

URGENT NOT PROOFED: _____

SYSTEM PRS NSC INT

BYPASSED WW DESK: _____

DOCLOG _____ A/O _____

	SEQUENCE TO	HAS SEEN	DISPOSITION
Ken Hill	_____	_____	_____
Bill Sittmann	_____	_____	_____
Bob Gates	_____	_____	_____
Brent Scowcroft	<u>1</u>	<u>✓</u>	_____
Bill Sittmann	_____	_____	_____
Situation Room	_____	_____	_____
West Wing Desk	<u>2</u>	_____	_____
NSC Secretariat	_____	_____	_____
<u>Johnson</u>	<u>3</u>	_____	<u>FFA</u>

A = Action I = Information D = Dispatch R = Retain N = No further Action

cc: VP Sununu Other _____

Should be seen by: _____
(Date/Time)

COMMENTS

Florence - There is a note from the President to the General on page 2 of Tab A. Attached

DISPATCH INSTRUCTIONS:

at the back is a copy of the memo to the General from Johnson. Thanks! Weig

THE WHITE HOUSE
WASHINGTON

The General
has looked
at these
charges —
it can now
be sent to
staff for redo.

Withdrawal/Redaction Sheet

(George Bush Library)

Document No. and Type	Subject/Title of Document	Date	Restriction	Class.
05a. Letter	President Bush to President Luis Alberto Lacalle (2 pp.)	8/20/90	(b)(1)	

Collection:

Record Group: Bush Presidential Records
Office: Scowcroft, Brent, Collection
Series: Latin American Files
Subseries: Economic Chronological Files
WHORM Cat.:
File Location: Latin America - Economics (August 1990)

Date Closed:	5/15/2009	OA/ID Number:	91139-009
FOIA/SYS Case #:	2009-0275-S	Appeal Case #:	
Re-review Case #:		Appeal Disposition:	
P-2/P-5 Review Case #:		Disposition Date:	
AR Case #:		MR Case #:	
AR Disposition:		MR Disposition:	
AR Disposition Date:		MR Disposition Date:	

RESTRICTION CODES

Presidential Records Act - [44 U.S.C. 2204(a)]

P-1 National Security Classified Information [(a)(1) of the PRA]
 P-2 Relating to the appointment to Federal office [(a)(2) of the PRA]
 P-3 Release would violate a Federal statute [(a)(3) of the PRA]
 P-4 Release would disclose trade secrets or confidential commercial or financial information [(a)(4) of the PRA]
 P-5 Release would disclose confidential advice between the President and his advisors, or between such advisors [(a)(5) of the PRA]
 P-6 Release would constitute a clearly unwarranted invasion of personal privacy [(a)(6) of the PRA]

C. Closed in accordance with restrictions contained in donor's deed of gift.

PRM. Removed as a personal record misfile.

Freedom of Information Act - [5 U.S.C. 552(b)]

(b)(1) National security classified information [(b)(1) of the FOIA]
 (b)(2) Release would disclose internal personnel rules and practices of an agency [(b)(2) of the FOIA]
 (b)(3) Release would violate a Federal statute [(b)(3) of the FOIA]
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 (b)(8) Release would disclose information concerning the regulation of financial institutions [(b)(8) of the FOIA]
 (b)(9) Release would disclose geological or geophysical information

~~CONFIDENTIAL~~

THE WHITE HOUSE
WASHINGTON

8-X-90

August 17, 1990

1937-1938

MEMORANDUM FOR THE PRESIDENT

FROM: BRENT SCOWCROFT / 

SUBJECT: Letter to President Lacalle of Uruguay

To reply to the June 26 letter from President Luis Alberto Lacalle regarding Uruguay's debt problem.

The day before you announced your Enterprise for the Americas Initiative, Uruguayan President Lacalle wrote you asking for your help in getting the commercial banks to reach a Brady Plan agreement with Uruguay as soon as possible. When Lacalle called you on June 28 to congratulate you on the Enterprise for the Americas Initiative, he said that this letter was on its way to you.

Since receiving the letter, the Uruguayans have been active in contacting key Treasury, State, and NSC officials, to keep them briefed on developments. The reply to Lacalle at Tab A, which is based on a Department of Treasury draft that was cleared by Department of State, has been strengthened to give Lacalle a more positive response. At your request, we are telling Lacalle that we will make clear to the banks that we want to see Uruguay's negotiations succeed. The letter also makes the commitment to continue to monitor these negotiations closely.

That you sign the letter to President Lacalle at Tab A.

Tab A	Letter to President Lacalle
Tab B	Incoming Correspondence

DECLASSIFIED
PER NSC WAIVER, 1500 2021-02
By SS NARA, Date 3/1/24

cc: Vice President
Chief of Staff

Declassify on: OADR

~~CONFIDENTIAL~~

~~CONFIDENTIAL~~

~~CONFIDENTIAL~~

5326 Re-do

NATIONAL SECURITY COUNCIL
WASHINGTON, D.C. 20508

August 15, 1990

ACTION

MEMORANDUM FOR BRENT SCOWCROFT

FROM: DONALD C. JOHNSON *D*
SUBJECT: Reply to Uruguayan President's Letter on Debt

The President made changes in the draft reply to Uruguayan President Luis Alberto Lacalle's letter to him on Uruguay's debt problems. Attached at Tab I is your revised memorandum to the President which incorporates the changes the President indicated.

RECOMMENDATION

That you sign the Memorandum to the President at Tab I.

Attachments

Tab I Memorandum to the President
Tab A Letter to President of Uruguay
Tab B Incoming correspondence from President of Uruguay

DECLASSIFIED
White House Guidelines
E.O. 13526, SEC 3.4 (b), September 11, 2008
By 28 NARA, Date 11/13

~~CONFIDENTIAL~~

Declassify on: OADR

~~CONFIDENTIAL~~

~~CONFIDENTIAL~~

~~CONFIDENTIAL~~

5326

NATIONAL SECURITY COUNCIL

WASHINGTON, D.C. 20506

August 9, 1990

ACTION

MEMORANDUM FOR BRENT SCOWCROFT

FROM: DONALD C. JOHNSON *DJ*

SUBJECT: Reply to Uruguayan President's Letter on Debt

On June 26, President of Uruguay Lacalle wrote the President about Uruguay's debt problems. President Lacalle referred to this letter when he called the President on June 28 to congratulate him on the Enterprise for the Americas Initiative announced on June 27. The Departments of Treasury and State have now produced a cleared response, which is attached at Tab A. The Memorandum to the President at Tab I recommends that the President sign the letter.

Concurrence by: Tim Deal *TD*

RECOMMENDATION

That you sign the Memorandum to the President at Tab I.

Attachments

Tab I Memorandum to the President
Tab A Letter to President of Uruguay
Tab B Incoming correspondence from President of Uruguay

DECLASSIFIED
White House Guidelines
E.O. 13526, SEC 3.4 (b), September 11, 2006
By *ES* NARA, Date *7/7/13*

~~CONFIDENTIAL~~

Declassify on: OADR

~~CONFIDENTIAL~~

NATIONAL SECURITY COUNCIL

ID 9005326

REFERRAL

DATE: 02 JUL 90

MEMORANDUM FOR: MR. R. BLAIR DOWNING

EXECUTIVE SECRETARY / TREASURY

DOCUMENT DESCRIPTION:

TO: PRESIDENT

SOURCE: LACALLE, LUIS A

DATE: 26 JUN 90

SUBJ: PRES LACALLE OF URUGUAY REQUESTS US SUPPORT FOR URUGUAY DEBT
REDUCTION UNDER BRADY PLAN

REQUIRED ACTION: FOR RECOMS/DRAFT REPLY

DUE DATE: 05 JUL 90

COMMENT:

FOR

Walter E. Ains

GEORGE VAN ERON

DIRECTOR NSC SECRETARIAT

Withdrawal/Redaction Sheet

(George Bush Library)

Document No. and Type	Subject/Title of Document	Date	Restriction	Class.
05e. Letter	President Luis Alberto Lacalle Herrera to President Bush (4 pp.)	6/26/90	(b)(1)	

Collection:

Record Group: Bush Presidential Records
Office: Scowcroft, Brent, Collection
Series: Latin American Files
Subseries: Economic Chronological Files
WHORM Cat.:
File Location: Latin America - Economics (August 1990)

Date Closed:	5/15/2009	OA/ID Number:	91139-009
FOIA/SYS Case #:	2009-0275-S	Appeal Case #:	
Re-review Case #:		Appeal Disposition:	
P-2/P-5 Review Case #:		Disposition Date:	
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