

Leadership Audit

This Leadership Audit is designed to self assess your own level of Leadership. As you take the audit, think of yourself as you operate in your business or at your company. Be critically honest with yourself so that you can arrive at an accurate evaluation of where you are currently in your leadership development.

Wherever you find yourself, keep in mind it is nothing more or less than your baseline – your starting point. There will always be a gap between where you are in the moment and where you ultimately want to go. This audit is a first step in determining that gap so that you can create a Plan of Action to grow and develop yourself on your journey to leadership mastery.

If you're truly interested in a more rounded assessment, ask one or two subordinates, peers or supervisors to rate you. You can then compare your results with those of others to see if your self-perception is aligned with the view others have of you. This is extremely valuable feedback to evaluate how others experience you as a Leader. Your effectiveness depends on it!

How to Take the Test:

Reflect on the statements on the next page categorized into the 5 C's of Leadership™ as defined by International Expert on Leadership, Aprille Trupiano. Rate yourself on the following scale and at the end, add up your points.

While reading the statements, give yourself:

1 Point	If you feel the statement is	Never True
2 Points	If you feel the statement is	Rarely true
3 Points	If you feel the statement is	Sometimes True
4 Points	If you feel the statement is	Often True
5 Points	If you feel the statement is	Always True

CHARACTER

- I do what I say I'm going to do when I say I'll do it - with excellence (even when no one is watching).
- Others view me as trustworthy and often place their trust in me.
- I am 100% count-on-able.
- I am someone whom others view as a role model.

COMMITMENT

- My Vision is aligned with the company's culture and mission.
- My daily actions, behaviors, attitudes and words reflect my Vision such that it inspires and motivates others.
- I develop leadership in others to further the Vision, culture and mission.
- I have a Plan and act on it daily to advance myself, my team and the Vision.

COMMUNICATION

- I rarely have conflicts with my subordinates, peers and supervisors and when they arise, they are resolved quickly and to everyone's benefit.
- I speak the "unspeakable" to benefit the team.
- I am able to give and receive positive and corrective feedback to generate productive results.
- My subordinates, peers and colleagues feel free to talk openly and honestly with me - and often do.

CONFIDENCE

- I am confident my subordinates, peers and supervisors see me as credible, and effective.
- I am completely comfortable being at the forefront and leading others.
- I always seek opportunities to grow and learn.
- I know I have the skills, talents, experience and energy to lead others.

COURAGE

- I act, especially in the face of fear or uncertainty, when making business decisions.
- I am willing to take great risks, while calculated, to reach a worthy future outcome.
- I am eager to be the first, especially when implementing new things.
- I always go beyond the "No" to find possibilities.

How to Evaluate the Test:

Once you've finished adding up your points from the audit, check the evaluation below to determine your level of leadership development. Most importantly, if you see a gap, as we discussed, think about what steps you can implement daily to further your expertise as a Leader.

In the end, remember this: the world needs Inspiring Leaders – and you're THE ONE! So step forward into your own greatness and develop an Action Plan to step up!

0-60 Points: You are a mighty seedling ready to be planted in fertile conditions so that your Leadership can emerge. Think of things you can implement each day in your work to raise your confidence, increase your courage, enhance your communication and strengthen your character. How? Read inspiring books – autobiographies of great Leaders throughout history perhaps. Talk to people around you who you think are important role models. Look for ways to emulate what you see in them and follow in their footsteps – one small step at a time.

61-80 Points: You are already living into your Leadership to some degree. Now it's time to rev up and ramp up the game you're playing! Play bigger. Play louder. Play harder. You're right on the edge and the great Leader in you is ready to emerge. Don't stop now. How? Ask for feedback constantly – from your subordinates, your peers, your supervisors. Ask them to challenge you at work in ways that will cause you to stretch beyond your comfort zone, thus creating a shift in your growth and development. Find yourself a Mentor and/or a Coach that you trust who will truly hold your feet to the fire. Look for someone who won't let you off the hook easily so they'll push you to a level you can't even imagine just yet.

81-100 Points: You are a true master of Leadership! You are someone who leads with clarity, with Vision, with heart and with strength. You know who you are and you aren't afraid to stand out from the rest to make the difference you were born to make. Kudos to you! Now, what to do? Be the example of a Leader others want to become. Open up your vaults of knowledge, experience and wisdom and *give it away* to create the next generation of Leaders. This is your destiny and this is your Legacy! Start living it right here, right now!

Kudos for taking the Leadership Audit! If you would like further support in developing your inspiring Vision, natural born Leadership and living Legacy, contact Aprille Trupiano for a complimentary 20 minute laser Strategy Session at Aprille@GetClickNow.com or by requesting an appointment at www.MeetWith.Me/AprilleTrupiano. Learn more about Aprille's speaking, workshops, retreats, coaching and TV & radio hosting at www.GetClickNow.com.