



## Zero to Full-Time: Clinic Spaces By Darcy Lipscomb, MT-BC

*I contacted Darcy in November to discuss the private practice that I started upon relocating back home to SC. **She provided great suggestions and ideas for me to implement with growing community partnerships** and networking with local clinicians. I am grateful for her generosity in sharing business development tips and pointers!  
-- Gretchen Chardos Benner, MSW, MT-BC*

**Description:** Sit down with 8 clinic owners across the United States, and learn about their stories, struggles, hardships, achievements, and ultimate successes in opening their dream clinics.

The clinic spaces investigated include:

Roman Music Therapy Services in Melrose, MA

Connecticut Music Therapy Services

The Rebecca Center in Long Island, NY

The George Center in Atlanta, GA

Neurologic Music Therapy of Arizona in Pheonix, AZ

Rehabilitative Rhythms in Denver, CO

Key Changes Music Therapy in Columbia, SC

Noteable Progressions in Central Maryland (the clinic of the instructor)

Whether you are curious about opening a clinic, you've had a clinic for years, or you've faced challenges in opening a clinic, this course will offer you several different perspectives on what to do, how to manage and what roadblocks to avoid.

You will benefit from hands-on video tours, intimate conversations, and financial discussions. All the while, you'll be guided with step-by-step worksheets to help you make the right decisions about a clinic space.

This course is a product of **Kat Fulton's Open Your Dream Clinic Tour in 2013**. Kat traveled the US in search of the most prosperous, thriving music therapy clinics. What she found is that there are unlimited ways to make your clinic successful.

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### **Board Certification Domains:**

1. Participant will analyze current state of business and ultimately determine whether or not a clinic space will serve the community in a positive way. (BCD IV. B. 16)
2. Participant will determine the needs of their business and the needs of their clients to effectively select a clinic location. (BCD I. D. 8.)
3. Participant will identify 5 ways that having a clinic space may benefit their clients. (BCD II. A. 1. e.)
4. Participant will recognize 5 people with whom to connect during the process of opening a clinic. (BCD IV. B. 20.)

**Prerequisites:** Facebook profile is recommended, not required. The course forum is held in a Facebook group. Participants may submit insights via email in lieu of the Facebook forum.

**Instructor Qualifications:** Darcy Lipscomb is a board-certified music therapist and owner of Noteable Progressions, an organization dedicated to providing music therapy services to children and adults of all ages in educational, medical, and community based programs throughout central Maryland and surrounding areas. Darcy believes that every person has the right to experience a top-quality life and make meaningful connections, and it is her passion to use music to create those opportunities. Darcy received her Bachelor's of Music in Music Therapy from Appalachian State University in Boone, North Carolina. She went on to provide home-based music therapy services for children and adults with disabilities in Phoenix, AZ and developed a music therapy program for a retirement community in Frederick, MD before launching Noteable Progressions Music Therapy Services in July 2011. By May 2012, Darcy was able to quit her "corporate" job and take on Noteable Progressions full-time. In the back of her mind, she dreamt of a having a clinic space - someday. In 2013, that became a reality. She renovated a space and began seeing clients there in June 2013. Since then, Darcy has begun to build a team of therapists to serve the clients of Noteable Progressions. She has also coached other therapists who are building private practices.

### **Video Course Format:**

Chapter 1: The Beginnings and Stories (142 minutes)

Chapter 2: Finding Your Dream Space (74 minutes)

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Chapter 3: Dream Space Tours (52 minutes)

Chapter 4: Financial Logistics (61 minutes)

Chapter 5: Partnerships, Communications, and Expectations (62 minutes)

Homework (30 minutes)

**Number of CMTEs: 8 Price: \$149 Typical Access Period: 2 Months**

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