Spreading the word
The employees of Skalmstrup Maskinstation get around

The co-op contractor is located outside of Tvede in Denmark, 17 km northeast of Randers. Pretty much in the middle of nowhere.

In this region the nature is ragged and beautiful, and Skalmstrup and the surrounding is no exception. Behind the heavy blankets of autumn rain, for as far as the eye can see, lie fields, and on the horizon of the Randers Fjord is the Skalmstrup Maskinstation with approximately 25 employees and an arsenal of heavy vehicles – of which almost all are equipped with Lincoln lubrication systems. The co-op is also a plant growing operation and has leased 3,200 ha.

Brian Justesen, Operations Manager: “We have central lube systems from Lincoln, for example the P203 lubrication pump on four manure spreaders, two loaders, two forage harvesters, eight tractors and on two rototills. Everything started when we bought a Samson Agro manure spreader with a lubrication system. Soon we discovered that it really worked and effectively no bearings needed replacing anymore.”

After this experience things took their course, and soon afterwards a majority of the companies machines were equipped with Lincoln lubrication systems. Even in Ghana, where the company is working for a 8,500 ha farming operation and planting food-grade corn, the machines are equipped with Lincoln centralized lubrication systems – as also in those machines that are used in another company project in Romania. As mentioned, the employees of Skalmstrup Maskinstation get around.

Time and Money Savings

There are many good reasons to use Lincoln lubrication systems:
“A big advantage is the continuous lubrication – that is simply optimal for the bearing. A further huge advantage is that the driver no longer has to lubricate, which is senseless, especially when you consider that our manure spreaders and rototills also work at night. So it is only naturally positive that the driver is relieved of lubricating duties. A task that is very, very time consuming if you take a Samson Agro 60 manure spreader that has 60 points to lubricate. Now the Lincoln lubrication system takes care of this mammoth task perfectly”, says Henrik Simonsen the owner.

Furthermore he says that they once experienced the hard way the consequence of a lack of diligent and consistent lubrication:

‘Before we often had to replace bearings and once we even had a chassis on a newly acquired machine break because it was not properly lubricated. The repair of such a unit cost us around 100,000 DKK. On top of this, 2 to 3 people are general busy for a half a day in such an event. We have never had this type of problem again since the installation of the Lincoln lubrication system. This saves us many bitter and expensive costs. It simply works. It provides great simplification in the daily routine”, says Henrik Simonsen with a smile.

The original Danish text was written and published by MASYTEC, a Lincoln distributor for Denmark.