

# **The System:** **My Podcast**

I used to think this  
was really **hard**.  
It was a **mystery**  
to me.

Now, I think  
podcasting is the  
**easiest** form of  
content marketing.

# Here's what you're going to **learn** today...

- Step-by-step (**system**)
- The **tools** I use
- The **tricks** I discovered
- The **team** to make it happen

Original



Now



# Who a I...

- Gene Hammett
- **Entrepreneur**
- Business Coach
- **Family Man**



@genehammett

This is **NOT**  
everything you  
need...it is what I do  
day-to-day.

The STEPS

My “**System**”





# Get interviews

Who	Steps	Tools
Virtual Assistant & Me	Ask Nicely  Ask Repeatedly	Twitter  Email (Drafts)



# Schedule Interviews

Who	Steps	Tools
Virtual Assistant & Me	Email Organize in Calendar Organize in Spreadsheet	Email (Drafts) Timetrade Google Calendar Google Docs



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# Pre Interview

Who	Steps	Tools
Virtual Assistant & Me	Website Search Social Media Amazon Get Skype ID	Google Twitter Skype



# Perform Interviews

Who	Steps	Tools
Me	Skype On Time Warm Up Chat Share structure of show Discuss Audience	Skype Call Recorder Mic ATR-2100

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# After Interview

## Who

Me

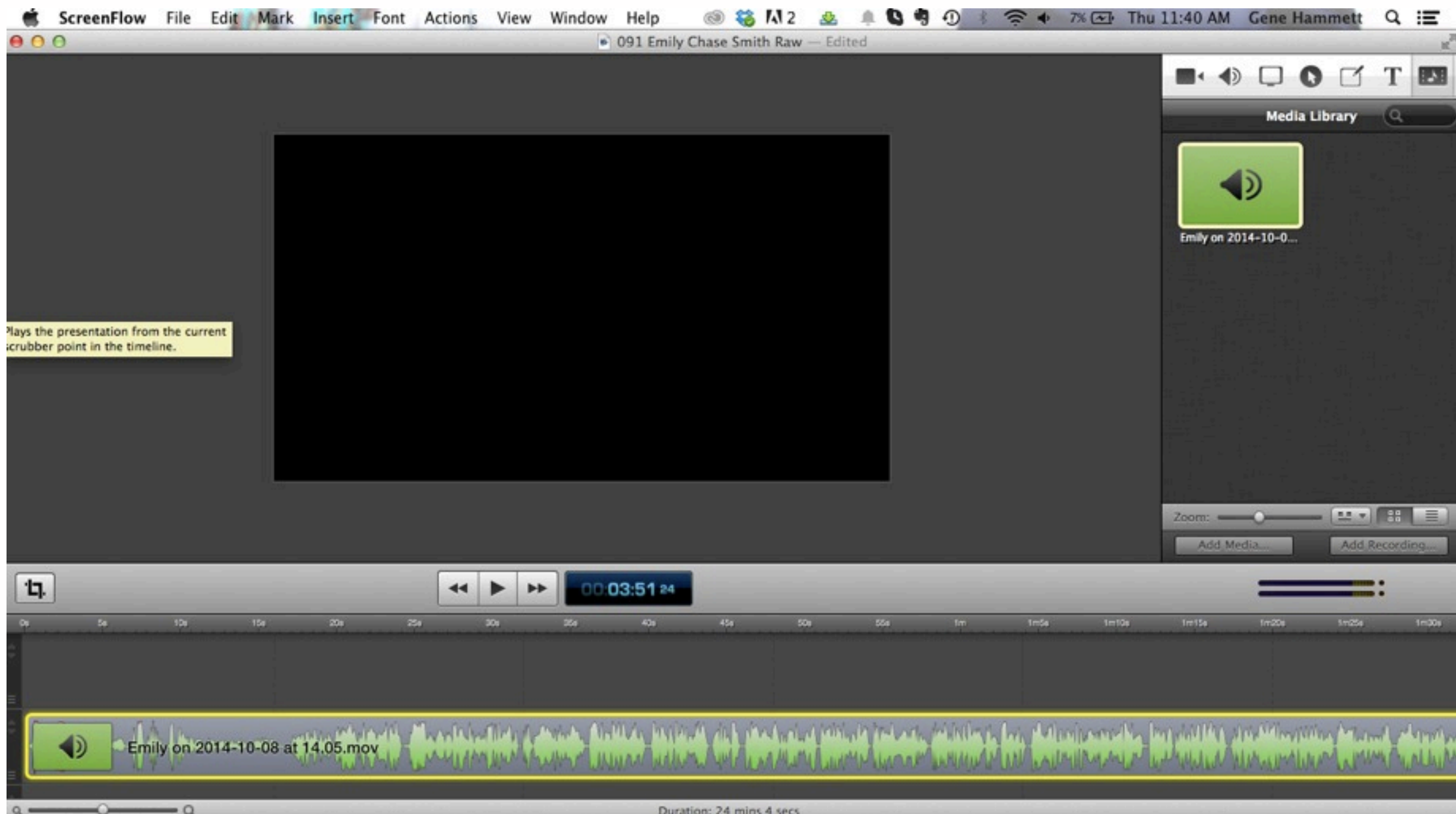
## Steps

Convert recording  
with Screen Flow  
Export to AIFF file  
Import into  
Adobe Audition  
Make “raw” file  
Export MP3

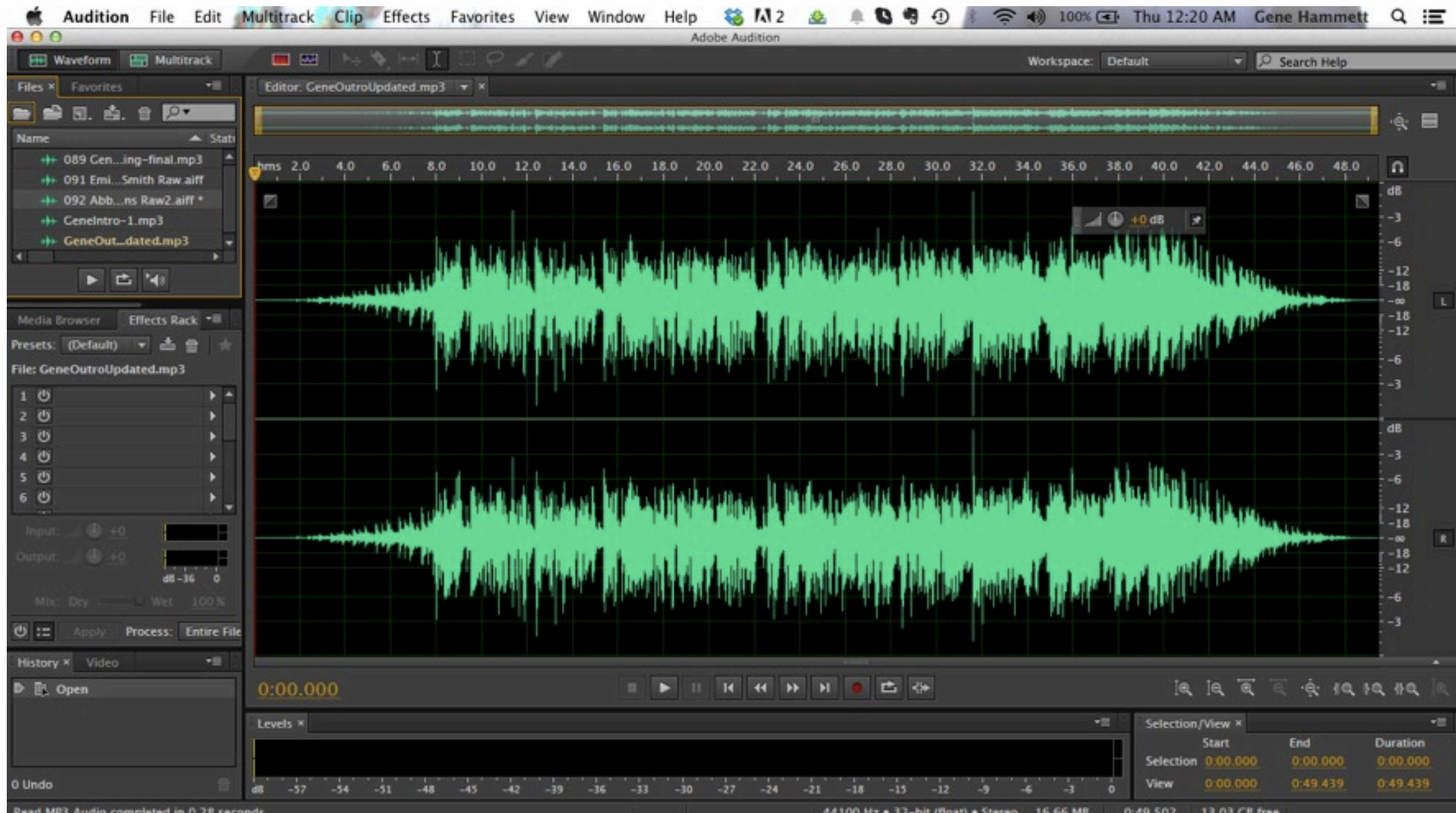
## Tools

Screen Flow  
Adobe Audition  
Dropbox

# ScreenFlow



# Adobe Audition



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# Add Intro, Outro & My Solo Parts

**Who**

Me

**Steps**

Open files

Record ending first

Paste Outro

Record Beginning

Paste Intro

Record Introduction

**Tools**

Dropbox

Adobe Audition



# My podcast structure...

Beginning-Tease

Intro (music)

Introduction

Interview

Close

Outro

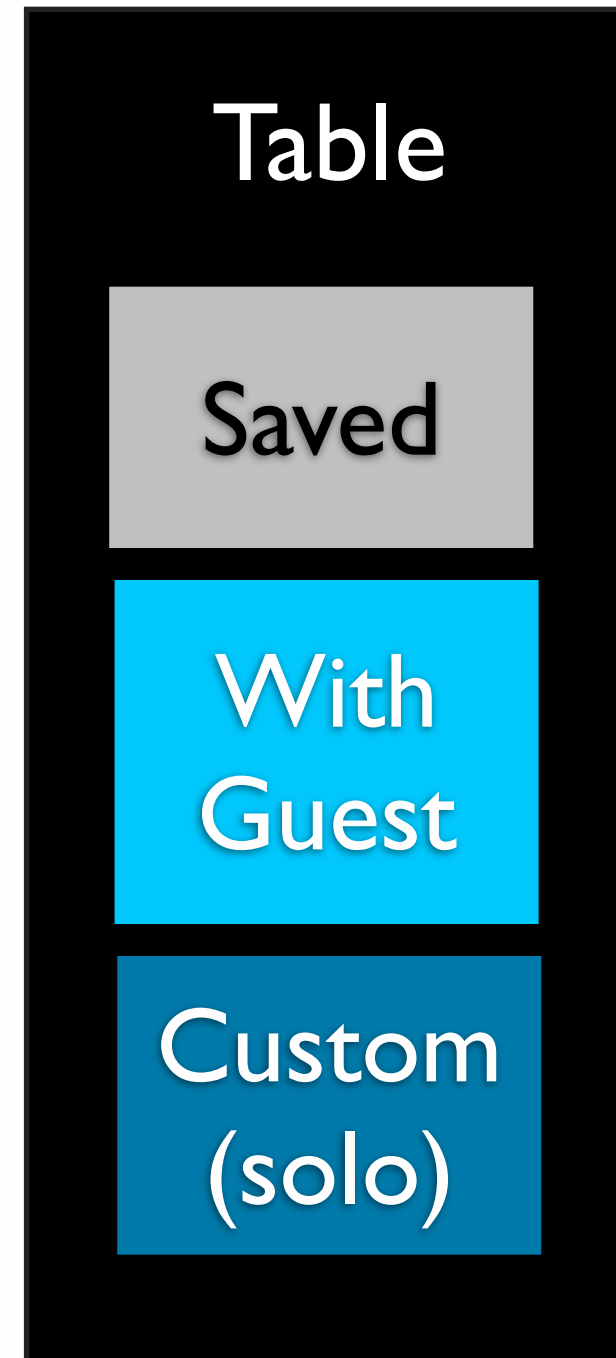
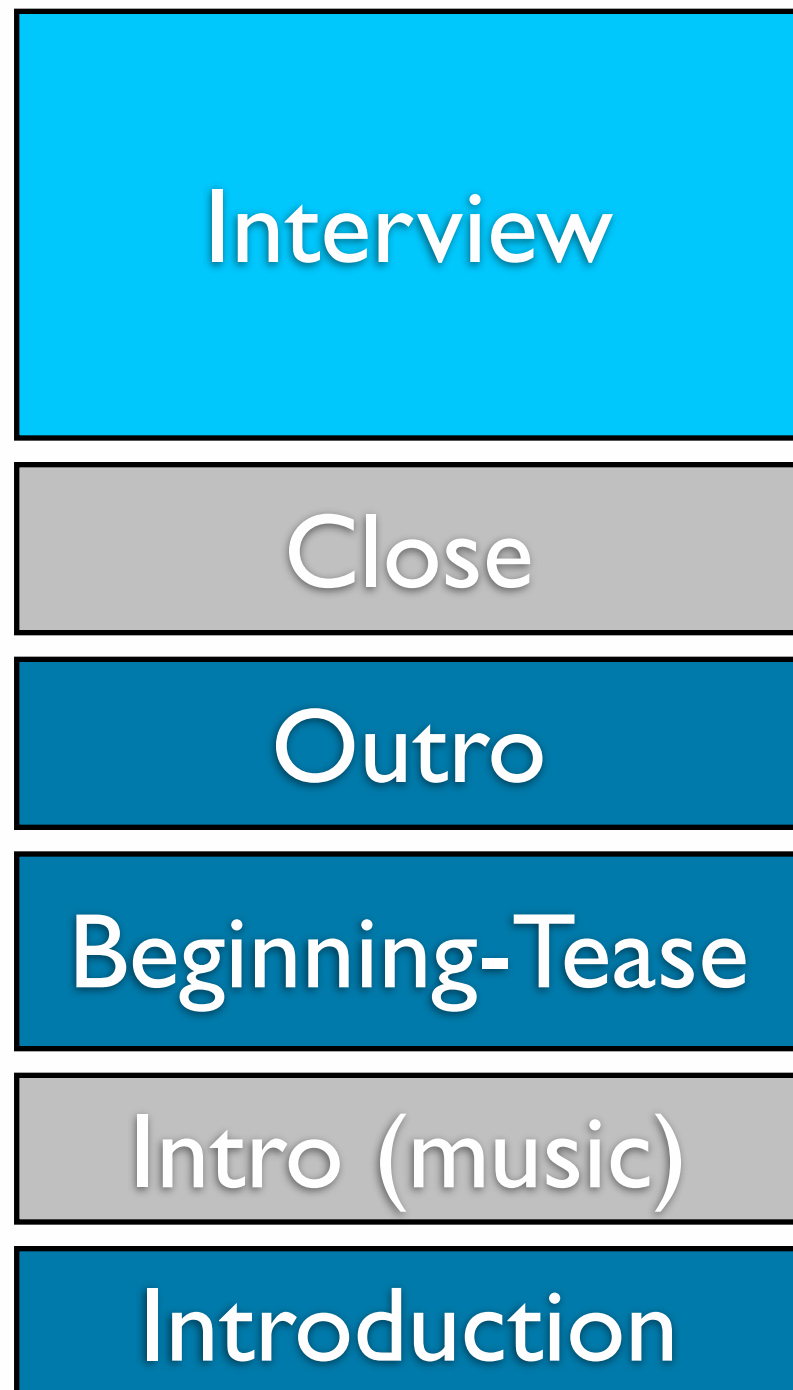
Table

Saved

With  
Guest

Custom  
(solo)

# Order of production





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# Final Steps

Who	Steps	Tools
Me	Save Files Apply Presets (entire) Save Again Export as MP3 Save to Dropbox	Dropbox Adobe Audition



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# Title & 1st Paragraph

Who	Steps	Tools
Me	Title decided inside the recording Write first paragraph Save to Dropbox	Dropbox Open Office

Me

Steps

Title decided  
inside the recording  
Write first paragraph  
Save to Dropbox

Tools

Dropbox  
Open Office

# Tricks that I learned over time....

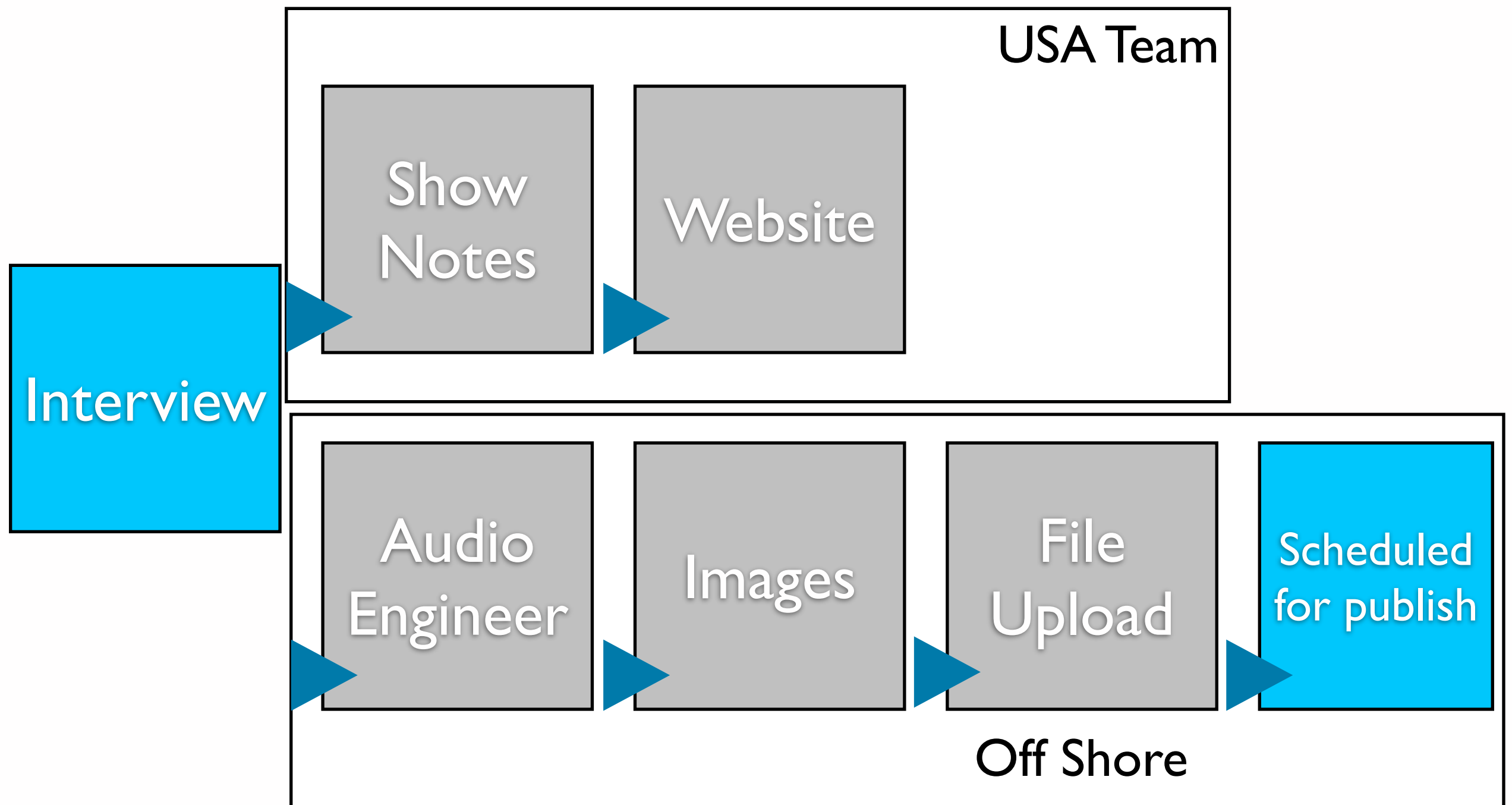
- Decide on a naming convention for files
- Write notes in ONE notebook (not scattered papers)
- Record the exact time of interview
- Three snaps before the interview
- Save your file in each step of the way in post production

# My Team

- Project Manager
- Show Notes
- Social Media Promotion
- Audio Engineer
- Graphic Designer

It takes a team to pull this off.

# My System...





**\$53.97**

**Audio-Technica ATR2100-USB  
Cardioid Dynamic USB/XLR  
Microphone**



# Boom Arm



\$16.99

Boom Arm

**Most critical question in  
a successful podcast....**

**Who?**

Finding the people to  
serve is essential.



# The audience tells you...

- name of the show
- the problem you solve
- theme of the show
- structure of the show
- time of the show

Your “audience” is the most critical element of your show.

# Strategy Session

**<http://leadersinthetrenches.com/vision>**

**Free      100% Valuable**

You get what you  
focus on...

Focus on  
**excuses**



Focus on  
**finding a way**