

TRICIA STOVER
Practice Management Coach
tstover@keymanagementgrp.com



COACHING PROFILE

My coaching style is vision, strategy, motivation and success. I choose to inspire Advisors and team members through collaborative communication and leadership where we are able to define and achieve goals together. Solidifying confidence and positive reinforcement through acknowledgement and encouragement is my methodology. I am committed to deepening relationships through trust and support while transforming possibilities into reality. My manner is patient and explorative, yet I am not afraid to share my insights.

- Business Experience
- Affiliated with Ameriprise since 2007
 - Business Development Manager with Ameriprise Advisors for 6 years
 - KMG Practice Management Coach since 2015
- Areas of Expertise
- Vision & Foundation
 - The Client Experience
 - Business Management
 - Team Management
 - Marketing
- Education
- Rochester College – Bachelor’s Degree in Science/Leadership and Management

“Tricia is a life saver! She can have the tough conversations with upper management and get points across in a tactful way that as a staff member are not always possible. She is a problem solver and will truly look at all angles and options to determine the best solutions for our practice.”

-Amber McIntyre, Paraplanner

“Tricia knows how to communicate with a diverse team full of varying personalities, while making everyone feel uniquely understood and energized. Her style of honest and open communication allows her to form close relationships with her clients and find ways each person can elevate the team.”

-Stacy Silfies, Client Service Manager



KEY MANAGEMENT GROUP



Unlocking Your Potential

TRICIA STOVER
26777 Central Park Blvd | Ste 350
Southfield, MI 48076

PH: (248) 244-0753
www.advisorlegacy.com
www.keymanagementgrp.com

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Unlocking Your Potential

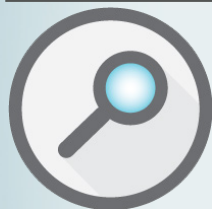
ABOUT US

KMG works with practices that desire scalability, net revenue growth, turnkey systems, improved organization, team management, continuity planning, and CEO leadership.

VISION AND MISSION

To be the most sought after provider of comprehensive business solutions for financial advisors. Our mission at Key Management Group unlocks your potential by accelerating growth and driving practice effectiveness.

OUR A.I.M. PROCESS



ASS~~S~~

We offer four types of practice assessments to get you started.



IDENTIFY

We identify strengths and areas of improvement for your practice.



MAP

We map your needs to our comprehensive set of services to achieve your goals.

SERVICES

Our services work individually or together to provide you with the level of support and style of leadership that you prefer.

- STRATEGIC LEADERSHIP COACHING
- OPERATIONAL PERFORMANCE COACHING
- COMPLETE PRACTICE MANAGEMENT
- HUMAN RESOURCES
- CLIENT MEETING PREPARATION
- FINANCIAL PLANNING
- ACQUISITION & SUCCESSION CONSULTING
- TURNKEY CONTINUITY PLANNING
- ADVISOR LEGACY PRACTICE SALES
- BUSINESS VALUATIONS

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