



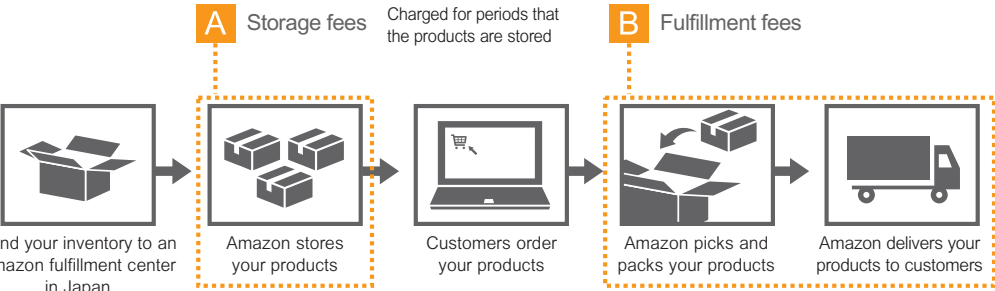
FBA Fees

When a Fulfillment by Amazon (FBA) sale occurs, selling fees and FBA fees will be charged according to the Amazon Services Business Solutions Agreement.

FBA Fees Calculation

FBA fees are calculated from the total of **A Storage fees** and **B Fulfillment fees**.

Selling on Amazon referral fees			See “http://services.amazon.co.jp” for further details on the Selling on Amazon fees.
FBA fees	A Storage fees	Jan - Sep	JPY7,800 x {[Product Size (cm³)] / (10cm x 10cm x 10cm)} x [Counts of Storage Days / Counts of Days in the Month]
		Oct - Dec	JPY9,000 x {[Product Size (cm³)] / (10cm x 10cm x 10cm)} x [Counts of Storage Days / Counts of Days in the Month]
	B Fulfillment fees		[Unit price] x [Unit sales]

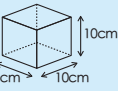


FBA Fees Details

A Storage fees

The cubic volume of all products stored in the Amazon fulfillment center is calculated based on their measurements ^(*), and the actual amount of space required for storing the products. Fees are calculated on a daily basis for each fulfillment center. The following storage fees are charged per month only for the actual amount of space used.^(**)

Storage fees	
Monthly storage fees	
Jan - Sep	JPY 7,800 / (10cm×10cm×10cm)
Oct - Dec	JPY 9,000 / (10cm×10cm×10cm)



*1 : The measurements of any unit will be based on the unit's size as properly packaged and ready for shipment to customers in accordance with the FBA Program Policies.
*2 : Monthly storage fees are rounded to the nearest whole number. The sums include consumption tax.

Example : A toy being stored for 30 days in June



Calculation formula :
JPY 7,800 × { (35.5×22.5×11.4) / (10×10×10) }
× (30 [Storage Days] / 30 [Days in the Month]) = JPY 71,024

Storage fee	JPY 71
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B Fulfillment fees

The fulfillment fees include picking and packing your orders, shipping and handling, customer service, and product returns. Depending on the product's (1) Price, (2) Size and Weight, the Fulfillment fee is divided into the four categories of [Oversize Product], [High Value Product], [Standard Product], [Small Product].

Product Types

(1) Price

High Value Products

Products that are JPY 45,000 or more (excluding oversize products)

JPY 45,000 ↑

(2) Size

Small

Less than 250g

Less than 25 x 18 x 2cm, and less than 250g

Standard

Less than 9kg

Less than 45 x 35 x 20cm, and less than 9kg

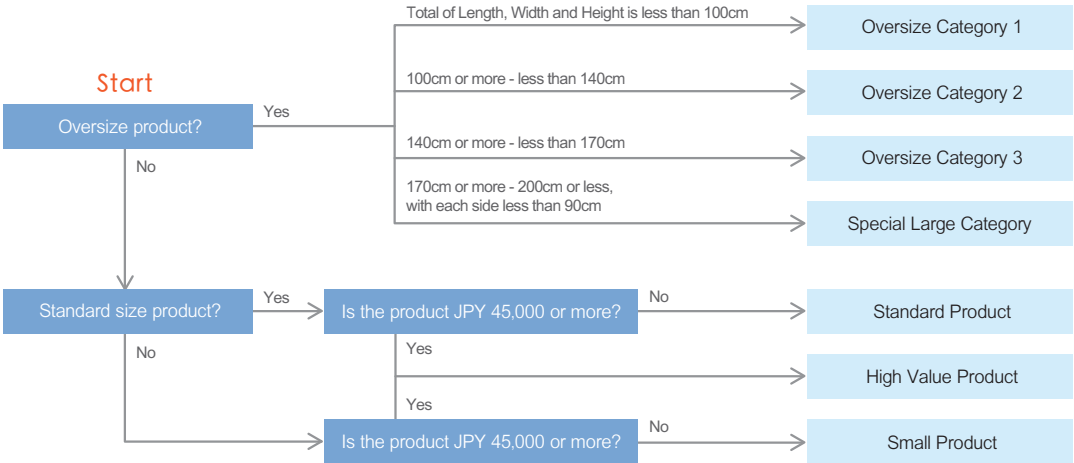
Oversize

9kg or more

45 x 35 x 20cm or more, or 9kg or more

Quick-Check Fee Flowchart

See the section on “Unit Cost of Fulfillment fees” on the next page for details on fees.



※ It is necessary for the sizes of all three sides of the product (including packaging), when sorted in the order of (1) the longest side, (2) the second longest side, and (3) the shortest side, to meet the size standards.
For example, the shortest side (3) of a package 21 x 21 x 21 in size would exceed the 20cm limit for the shortest side (3) of a standard-size product, so it would be handled as an oversize product.
※ The FBA service cannot be used with packages for which 1) the total of the three sides exceeds 200cm, 2) the total of the three sides exceeds 170 cm (including 170cm) and any side exceeds 90cm (including 90cm), or 3) the packages that exceed 40kg.
※ Amazon will be entitled to make its own measurement of the volume in cubic meters or the weight of any packaged unit or representative sample thereof and in the event of any conflict between such measurement and information provided by the sellers, Amazon's measurement will govern.

FBA Fulfillment fees

FBA Standard Fee Chart ^{*1} ^{*2} (Shipping products ordered via Amazon.co.jp)

New Fee Chart

	Small	Standard	Oversize Product				High Value ^{*3} Product
			Category 1	Category 2	Category 3	Special Large Category	
			Less than 100cm	100cm or more - Less than 140cm	140cm or more - Less than 170cm	170cm or more - 200cm or less, with each side less than 90cm	
Fulfillment Fee (Per unit)	JPY 226	0-2kg : JPY 360 +1kg : JPY 6	JPY 622	JPY 676	JPY 738	JPY 1,398	JPY 0

FBA Multi-Channel Service Fee Chart ^{*1} ^{*5} (Products ordered outside of Amazon.co.jp)

New Fee Chart

Fulfillment fees		Media Product		Non-Media Product		Oversize Product				High value Product
		Small	Standard	Small	Standard	Category 1	Category 2	Category 3	Special Large Category	
Pick and Pack fees (Per unit)		JPY 83	JPY 83	JPY 135	JPY 135	JPY 258	JPY 258	JPY 258	JPY 258	Information on the Left Applies
Shipment fees for ^{*4} ^{*5} and ^{*6} (Per Shipment)	Standard Shipping	JPY 217	JPY 320	JPY 289	JPY 397	JPY 434	JPY 457	JPY 505	JPY 1,157	
	Expedited / Schedule Delivery	JPY 351	JPY 412	JPY 392	JPY 438	JPY 464	JPY 487	JPY 535	JPY 1,257	

^{*1} : The above fees include consumption tax.
^{*2} : The weights indicated in the fee chart represent the total weights of the products to be shipped and their packaging. The packaging weight for small-size items is 50g, and for the standard size it is 150g. Standard-size charges apply for small-size packages exceeding 250g in weight. Standard-size packages that fractionally exceed 2kg in weight are subject to upward rounding (example: if the total weight of the product(s) included in the shipment and the packaging (150g) comes to 2.1kg, the weight is calculated as 3kg). The weight of the packaging is determined from the various packaging materials used for shipping items in the small and standard categories, with frequency of use, etc. taken into consideration.
^{*3} : High value Product: Applied to small or standard size unit that is JPY 45,000 or more.
^{*4} : The highest handling fee is applied when multiple product categories (media, non-media, oversize products) are included in a single shipment.
^{*5} : 10% of the total weight of the product shipped will apply for the packaging when the FBA Multi-Channel Service is in effect. Standard-size fees will apply in the case of the shipment weight exceeding 250g for small-size packages.
^{*6} : The fulfillment fees for the FBA Multi-Channel Service are calculated in accordance with the size of the product.

Note: Fees are applied when purchasers of Customer Returns Handling fees are applied when purchasers of fashion category products (clothes, fashion accessories, shoes, bags) make use of the "Free Shipping if Returned Within 30 Days" policy.

Other FBA fees

Additional FBA fees are applied when using the following services. Refer to the Help page on the Seller Central website for more details. All of the following fees include consumption tax.

Premium Placement Fees ^{*7}

Premium Placement is an optional service that allows the seller to specify one Amazon fulfillment center to which to send consolidated FBA shipments. The following fees are charged when this service is used.

Premium Placement Fee	Media Product		Non-Media Product		Oversize Product			
	Small	Standard	Small	Standard	Category 1	Category 2	Category 3	Special Large Category
					Less than 100cm	100cm or more – Less than 140cm	140cm or more – Less than 170cm	170cm or more – 200cm or less, with each side less than 90cm
Per unit	JPY 5	JPY 8	JPY 5	JPY 8	JPY 9	JPY 9	JPY 9	JPY 9

^{*7} Please note that even with Premium Placement, certain products for which the fulfillment center has been predetermined—including those in the categories of apparel, fashion accessories, shoes, bags, jewelry, and watches, as well as products with special handling requirements (such as flammable hazardous materials)—may still need to be shipped to other fulfillment centers.

FBA Labeling Service Fees

FBA labeling service is an optional service in which Amazon labels products on behalf of the seller. The following fees are applied when this service is used.

	Charge per Label
Small & Standard Products	JPY 20
Oversize Products	JPY 50

Return and Removal Fees

Return and Removal Fees will apply in the event of products being returned and/or ownership rights being renounced

	Small & Standard Products (Per Unit)	Oversize Products (Per Unit)
Returns	JPY 51	JPY 103
Removal	JPY 10	JPY 21

Returns Processing Fees ^{*8} ^{*9}

Customer Returns Handling fees are applied when purchasers of fashion category products (clothes, fashion accessories, shoes, bags) make use of the “Free Shipping if Returned Within 30 Days” policy.

New Fees effective April 24, 2018

	Customer Returns Processing Fees (Per Unit)
Small Products	JPY 226
Standard Products	JPY 360 (JPY 6 per additional 1kg)
Oversize Product	JPY 622 ~ JPY 1,398 (Differs in accordance with size)

Unplanned Prep Service Fee

When products that have not been prepped or labeled in compliance with the Inventory Requirements are sent to Amazon, we complete unplanned prep services, such as labeling or poly bagging within our fulfillment centers. For select activities, FBA charges Unplanned Prep Service fees, which are reported and charged per unit. You can view a list of products that have been charged the Unplanned Prep Service fee in the Summary tab of the shipment creation workflow and in the Inbound Performance report.

Problem Type	Unplanned Prep Service	First instance: ^{*10} Charge per problem unit on the first shipment.	Subsequent occurrences: ^{*11} Per problem unit on all following shipments.
Labeling defects and errors ^{*10} Including hiding extra barcodes and attaching labels	Label Unit	JPY 50	JPY 80
Poly bagging Required	Enclose Unit in Poly bag	JPY 90	JPY 100
Bubble Wrap Required	Bubble Wrap Unit	JPY 90	JPY 120
Taping Required	Tape Unit	JPY 50	JPY 80

^{*8} : The weights indicated in the fee chart represent the total weights of the products to be shipped and their packaging. The packaging weight for small-size items is 50g, and for the standard size it is 150g. Standard-size fees apply for small-size packages exceeding 250g in weight. Standard-size packages that fractionally exceed 2kg in weight are subject to upward rounding (example: if the total weight of the product(s) included in the shipment and the packaging (150g) comes to 2.1kg, the weight is calculated as 3kg). The weight of the packaging is determined from the various packaging materials used for shipping items in the small and standard categories, with frequency of use, etc. taken into consideration.
^{*9} : Additional shipping handling fees apply for each 1kg of weight in the event of standard products exceeding 2kg including packaging. Fractional weights over 2kg are also subject to upward rounding.

^{*10} :First instance:For each of the problem types above, the first time a problem is identified with a shipment to an Amazon fulfillment center, you will be charged a per-unit fee listed in the "First instance" column.
^{*11} :Subsequent occurrences: If you continue to send inventory with the same problem type, you will be charged a per-unit fee listed in the "Subsequent occurrences" column.

FAQ : Frequently Asked Questions

What charges apply when the Fulfillment by Amazon contract is established?

No charges apply when the Fulfillment by Amazon contract is established. Storage fees apply from the moment when products are received at the Amazon fulfillment center. Fulfillment fees also apply when products are shipped to customers after orders have been received.

Who pays the cost of sending my products to Amazon fulfillment centers?

The costs of sending products to Amazon fulfillment centers are to be paid by sellers.

Refer to [FAQ: Frequently Asked Questions] (<http://services.amazon.co.jp/support/faq.html>) if you have any other questions.

Long-Term Storage fees

On February 15 and August 15 of every year, FBA conducts an inventory cleanup. On these dates, inventory that has been in Amazon fulfillment centers for 6 months or longer will be charged a long-term storage fee per 1000 cubic centimeters (10cm x 10cm x 10cm).

Inventory cleanup dates	Affected inventory	Long-Term Storage Fees (10 x 10 x 10cm)
August 15 and February 15	Items in fulfillment centers 6 months to 12 months	JPY 87.4285
	Items in fulfillment centers 12 months or more	JPY 174.857

FBA Multi-Channel Service Cash-on-Delivery Fees

These fees are applied when cash-on-delivery has been specified for FBA Multi-Channel Service orders.

	Charge per Order
Multi-Channel Service Cash-on-Delivery Fees	JPY 324