



Recipient of Lexus' most prestigious award for customer service, Elite of Lexus

6935 W. Frontage Rd. • Merriam, KS 66203 •

L/CERTIFIED
BY LEXUS

2016 Lexus IS 300



Exterior Color: Obsidian
Mileage: 48,742
Engine: V6 Cylinder Engine
Transmission: 6-Speed A/T
Drive Train: All Wheel Drive

Stock #: 16527
VIN: JTHCM1D26G5001474

Equipment:

- Navigation
- Heated Driver Seat
- iPod/MP3 Input
- Cross-Traffic Alert
- MP3 Player
- Onboard Communications System
- Steering Wheel Controls
- Heated Mirrors
- Sunroof
- Heated/Cooled Driver Seat
- Keyless Start
- Blind Spot Monitor
- Satellite Radio
- Dual Zone A/C
- Child Safety Locks
- Bucket Seats
- All Wheel Drive
- Back-Up Camera
- Smart Device Integration
- HID headlights
- CD Player
- Keyless Entry
- Electronic Stability Control
- Electrochromic rearview mirror

Vehicle History Highlights:



- CARFAX No Total Loss Reported
- CARFAX No Odometer Rollback Reported
- CARFAX No Frame Damage Reported
- CARFAX No Manufacturer Recalls Reported
- CARFAX No Airbag Deployment Reported
- CARFAX Buy Back Guarantee

Ad Preview:

===== 6 yr L/Certified Warranty, UNLIMITED miles, Very well maintained, we have the records to prove it! L/Certified, Excellent Condition. PRICED TO MOVE \$1,400 below Kelley Blue Book! NAV, Sunroof, Heated Seats, ACCESSORY PACKAGE , HID headlights ...

L/CERTIFIED PRE-OWNED VEHICLE (CPOV) FEATURES

- 24/7 - Roadside Assistance
- 161-Point Inspection and Reconditioning
- Please see dealer for complete coverage details.
- Balance of new car warranty plus 2 years/unlimited miles
- Towing, Lockout Service, Emergency Fuel Service, Trip-Interruption Services.
- 2-Year/20k-Mile Complimentary Scheduled Maintenance (up to 4 Services) from date of purchase

Your Price \$24,995



360° Pricing Analysis



(AS OF 1/19/2019)

YOUR PRICE IS:

	Typical Listing Price	\$27,687	\$2,692 Below Typical Listing Price
	NADA Retail Value	\$27,075	\$2,080 Below NADA Retail Value
	Original MSRP	\$45,890	\$20,895 Below Original MSRP

	Market Average Internet Price	\$27,589	\$2,594 Below Market Average Internet Price
	Edmunds True Market Value	\$29,723	\$4,728 Below Edmunds True Market Value

Comparison Cars in Market:

Vehicle	Color	Mileage	Certified?	Internet Price	Your Price Savings:
2016 Lexus IS 300	White	49,153		\$25,998	You save \$1,003
2016 Lexus IS 300, L/Certified, located at Lexus of Wichita. Original MSRP was \$43,540. Eminent White Pearl with a Stratus Gray interior. L/Certified					

JDPower.com Power Circle Ratings

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

Expert Reviews

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites.

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

NADA Used Car Guide - Retail Value

Actual valuations for 2016 Lexus IS 300 with 48,742 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - KS, for January and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value.

Edmunds True Market Value (TMV)

Actual valuations for 2016 Lexus IS 300 with 48,742 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2016 Lexus IS 300 with 48,742 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 66203. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

Average Market Price

Average Market Price is calculated based on sampling of listings based on your dealer's zipcode, 66203. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. Average Market Price values may vary from vehicle to vehicle. Actual valuations for 2016 Lexus IS 300 with 48,742 miles will vary based upon selected optional equipment, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. While the average market price is an average of similar 2016 Lexus IS 300 and 250 miles radius from dealership, based on your dealer's zipcode (66203), the average can include vehicles with different trims, mileage ranges and dissimilar vehicle equipment. The sample of market listings may not represent all relevant vehicles available in the area searched.

Comparison Cars in Market

Comparison Cars in Market is created based on a select set of dealer classified listings from over forty thousand dealers nationally. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. While comparison cars are from similar vehicles based on year, manufacturer, model and 250 miles radius from dealership, based on your dealer's zipcode (66203), the comparison can include different trims, mileage ranges and dissimilar vehicle equipment. The dealer has full discretion in selecting the comparison cars, and may choose vehicles with different levels of trim and additional optional equipment. As a consequence, the comparison cars may not be comparable to the vehicle you are considering. The Comparison Cars in Market are based on the sample market listings available from various Internet data sources and may not represent all relevant vehicles available in the area searched.

CONSUMER IS RESPONSIBLE FOR VERIFYING ALL EQUIPMENT.

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