



Recipient of Lexus' most prestigious award for customer service, Elite of Lexus

6935 W. Frontage Rd. • Merriam, KS 66203 •



2017 Toyota Highlander XLE



Exterior Color: Predawn Gray Mica
Mileage: 44,800

Stock #: 1002421
VIN: 5TDJZRFH1HS440863

Engine: V6 Cylinder Engine
Transmission: 8-Speed A/T
Drive Train: All Wheel Drive

Equipment:

- Leather Seats
- Sunroof
- Power Liftgate
- iPod/MP3 Input
- Blind Spot Monitor
- Smart Device Integration
- Rear Air
- Aluminum Wheels
- Third Row Seat
- All Wheel Drive
- Heated Driver Seat
- Bluetooth
- Lane Keeping Assist
- Rear Spoiler
- Satellite Radio
- Dual Zone A/C
- Navigation
- Quad Bucket Seats
- Back-Up Camera
- Keyless Start
- Cross-Traffic Alert
- MP3 Player
- CD Player
- Keyless Entry

JDPower.com Ratings:

- Initial Quality Survey (IQS) Overall Rating ●●●●●○

Vehicle History Highlights:



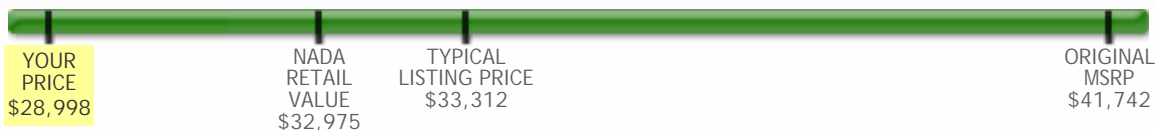
- CARFAX 1-Owner
- CARFAX No Airbag Deployment Reported
- CARFAX No Total Loss Reported
- CARFAX No Odometer Rollback Reported
- CARFAX No Frame Damage Reported
- CARFAX No Manufacturer Recalls Reported

Ad Preview:

=====: Very well maintained, we have the records to prove it! PRICED TO MOVE \$4,500 below Kelley Blue Book! Excellent Condition, CARFAX 1-Owner. Sunroof, NAV, Heated Leather Seats, 3rd Row Seat, Alloy Wheels, All Wheel Drive, Quad Seats, ALL-WEATHER ...

Your Price \$28,998

360° Pricing Analysis



(AS OF 1/18/2019)

YOUR PRICE IS:

	Typical Listing Price	\$33,312	\$4,314 Below Typical Listing Price
	NADA Retail Value	\$32,975	\$3,977 Below NADA Retail Value
	Original MSRP	\$41,742	\$12,744 Below Original MSRP
	Market Average Internet Price	\$34,029	\$5,031 Below Market Average Internet Price

Comparison Cars in Market:

Vehicle	Color	Mileage	Certified?	Internet Price	Your Price Savings:
2017 Toyota Highlander XLE	Silver	31,412	✓	\$34,900	You save \$5,902
Toyota Certified, CARFAX 1-Owner. XLE trim. FUEL EFFICIENT 26 MPG Hwy/20 MPG City! Moonroof, Navigation, Heated Leather Seats, Third Row Seat, All Whe					
2017 Toyota Highlander XLE	Gray	32,930		\$33,998	You save \$5,000
No ad preview found.					
2017 Toyota Highlander XLE	Silver	33,357		\$33,992	You save \$4,994
Silver 2017 Toyota Highlander XLE AWD 8-Speed Automatic Electronic with ECT-i 3.5L V6 3.5L V6, AWD, ABS brakes, Active Cruise Control, Alloy wheels, E					
2017 Toyota Highlander XLE	Silver	33,885	✓	\$33,000	You save \$4,002
Window Tint, Power Lift Gate, Heated Leather Seats, Backup Camera, Navigation / GPS, 3rd Row Seating, USB / Aux Port, Cruise Control, Bluetooth, Steer					
2017 Toyota Highlander XLE	Black	41,454		\$32,994	You save \$3,996
AWD. 20/26 City/Highway MPG					
2017 Toyota Highlander XLE	Silver	54,411		\$32,000	You save \$3,002
Used One-Owner 2017 Toyota Highlander XLE Celestial Silver Metallic Near Manhattan KS at Little Apple Honda - Call us now at (785) 539-7441 for more i					
2017 Toyota Highlander XLE	Silver	35,660		\$32,000	You save \$3,002
MP3 OPTION, BLUETOOTH, IPOD ADAPTER, POWER FRONT SEAT, HEATED SEATS, KEYLESS ENTRY, REARVIEW CAMERA, NAVIGATION, SUNROOF, CLEAN VEHICLE HISTORY, CLEAN					
2017 Toyota Highlander XLE	Gray	35,848		\$31,466	You save \$2,468
ALL WHEEL DRIVE - LEATHER - NAVIGATION - DYNAMIC CRUISE CONTROL - THIRD ROW SEATS - MOONROOF - ALLOY WHEELS - ROOF RACK -Grey 2017 Toyota Highlander X					
2017 Toyota Highlander XLE	Silver	33,481		\$31,296	You save \$2,298
We are excited to offer this ONE OWNER LOCAL TRADE 2017 Toyota Highlander XLE with leather seating, 2nd row bucket seating, navigation and sunroof! CA					
2017 Toyota Highlander XLE	White	64,977	✓	\$30,990	You save \$1,992
Used Certified One-Owner 2017 Toyota Highlander XLE - V6 AWD Blizzard Pearl Near Iowa City IA at Toyota Of Iowa City - Call us now at 888-580-8797 for					

JDPower.com Power Circle Ratings

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

Expert Reviews

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites.

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

NADA Used Car Guide - Retail Value

Actual valuations for 2017 Toyota Highlander XLE with 44,800 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - KS , for January and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value.

Edmunds True Market Value (TMV)

Actual valuations for 2017 Toyota Highlander XLE with 44,800 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2017 Toyota Highlander XLE with 44,800 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 66203. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

Average Market Price

Average Market Price is calculated based on sampling of listings based on your dealer's zipcode, 66203. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. Average Market Price values may vary from vehicle to vehicle. Actual valuations for 2017 Toyota Highlander XLE with 44,800 miles will vary based upon selected optional equipment, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. While the average market price is an average of similar 2017 Toyota Highlander XLE and 250 miles radius from dealership, based on your dealer's zipcode (66203), the average can include vehicles with different trims, mileage ranges and dissimilar vehicle equipment. The sample of market listings may not represent all relevant vehicles available in the area searched.

Comparison Cars in Market

Comparison Cars in Market is created based on a select set of dealer classified listings from over forty thousand dealers nationally. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. While comparison cars are from similar vehicles based on year, manufacturer, model and 250 miles radius from dealership, based on your dealer's zipcode (66203), the comparison can include different trims, mileage ranges and dissimilar vehicle equipment. The dealer has full discretion in selecting the comparison cars, and may choose vehicles with different levels of trim and additional optional equipment. As a consequence, the comparison cars may not be comparable to the vehicle you are considering. The Comparison Cars in Market are based on the sample market listings available from various Internet data sources and may not represent all relevant vehicles available in the area searched.

CONSUMER IS RESPONSIBLE FOR VERIFYING ALL EQUIPMENT.

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