



Recipient of Lexus' most prestigious award for customer service, Elite of Lexus

6935 W. Frontage Rd. • Merriam, KS 66203 •



2017 Lexus ES 350



Exterior Color: Eminent White Pearl
Mileage: 12,960

Stock #: 480551
VIN: 58ABK1GG5HU054317

Engine: V6 Cylinder Engine
Transmission: 6-Speed A/T
Drive Train: Front Wheel Drive

Equipment:

- Sunroof
- Keyless Start
- CD Player
- Dual Zone A/C
- Child Safety Locks
- Bucket Seats
- 4-Wheel ABS
- 4-Wheel Disc Brakes
- Back-Up Camera
- MP3 Player
- Onboard Communications System
- Remote Trunk Release
- Steering Wheel Controls
- Electrochromic rearview mirror
- Tire Pressure Monitoring System
- Vehicle Anti-Theft System
- iPod/MP3 Input
- Satellite Radio
- Aluminum Wheels
- Keyless Entry
- Electronic Stability Control
- Brake Assist
- Rain Sensing Wipers
- Trip Computer

JDPower.com Ratings:

- Initial Quality Survey (IQS) Overall Rating ●●●●●

Vehicle History Highlights:



- CARFAX 1-Owner
- CARFAX No Airbag Deployment Reported
- CARFAX No Total Loss Reported
- CARFAX No Odometer Rollback Reported
- CARFAX No Frame Damage Reported
- CARFAX No Manufacturer Recalls Reported

Ad Preview:

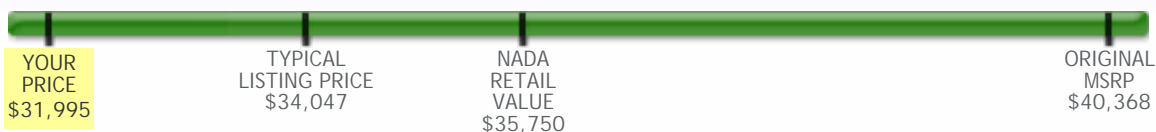
=====: 6 yr L/Certified Warranty, UNLIMITED miles, CARFAX 1-Owner, L/ Certified, Excellent Condition, GREAT MILES 12,960! ES 350 trim. EPA 30 MPG Hwy/21 MPG City! Sunroof, iPod/MP3 Input, Keyless Start, Back-Up Camera, ACCESSORY PACKAGE 2, Alloy Wheels. ...

L/CERTIFIED PRE-OWNED VEHICLE (CPOV) FEATURES

- 24/7 - Roadside Assistance
- 161-Point Inspection and Reconditioning
- Please see dealer for complete coverage details.
- Balance of new car warranty plus 2 years/unlimited miles
- Towing, Lockout Service, Emergency Fuel Service, Trip-Interruption Services.
- 2-Year/20k-Mile Complimentary Scheduled Maintenance (up to 4 Services) from date of purchase

Your Price \$31,995

360° Pricing Analysis



(AS OF 1/12/2019)

YOUR PRICE IS:






Typical Listing Price

\$34,047

\$2,052

Below Typical Listing Price

	NADA Retail Value	\$35,750	\$3,755 Below NADA Retail Value
	Original MSRP	\$40,368	\$8,373 Below Original MSRP
	Market Average Internet Price	\$34,063	\$2,068 Below Market Average Internet Price

Comparison Cars in Market:

Vehicle	Color	Mileage	Certified?	Internet Price	Your Price Savings:
2017 Lexus ES ES 350	Red	12,657		\$39,895	You save \$7,900
L/ Certified, CARFAX 1-Owner, LOW MILES - 12,657! EPA 30 MPG Hwy/21 MPG City! ES 350 trim. NAV, Heated Seats, Sunroof, Dual Zone A/C, ACCESSORY PACKAG					
2017 Lexus ES ES 350	Silver	1,938		\$35,995	You save \$4,000
Remainder of 4 Year/50,000 Mile Limited Basic Warranty and Remainder of 6 year/70,000 Mile Limited Powertrain Warranty Applies. In-Service Date is Oct					
2017 Lexus ES ES 350	Tan	11,034	✓	\$35,990	You save \$3,995
No ad preview found.					
2017 Lexus ES ES 350	White	7,158	✓	\$35,940	You save \$3,945
L/CERTIFIED, Navigation, Bluetooth Handsfree Link, Leather Seats, Alloy Wheels, Backup Camera, Power Sunroof, Heated/ventilated seats, Luxury Package,					
2017 Lexus ES ES 350	White	8,285	✓	\$35,871	You save \$3,876
LEXUS CERTIFIED, 1 OWN, CLEAN CARFAX, NAV, SUNRF, HTD/CLD SEATS, LUXRYPKG, SAFTY SYSTMKeyless Entry, Remote Trunk Release, Steering Wheel Controls, Ch					
2017 Lexus ES ES 350	White	16,222		\$35,240	You save \$3,245
L/CERTIFIED, Navigation, Bluetooth Handsfree Link, Leather Seats, Alloy Wheels, Backup Camera, Power Sunroof, Heated/ventilated seats, Wood steering w					
2017 Lexus ES ES 350	White	8,489		\$34,990	You save \$2,995
Visit Executive Automotive online at www.kcexecauto.com to see more pictures of this vehicle or call us at 816-524-6100 today to schedule your test dr					
2017 Lexus ES ES 350	White	9,435	✓	\$34,987	You save \$2,992
L/ Certified, CARFAX 1-Owner, LOW MILES - 9,435! PRICED TO MOVE \$200 below NADA Retail!, EPA 30 MPG Hwy/21 MPG City! Sunroof, Heated Seats, Back-Up Ca					
2017 Lexus ES ES 350	Blue	9,994		\$33,998	You save \$2,003
No ad preview found.					
2017 Lexus ES ES 350	Blue	8,570	✓	\$33,992	You save \$1,997
LEXUS CERTIFIED CONTACT US FOR DETAILS !! 1 OWNER SOLD HERE NEW, MOONROOFMP3 Player, Remote Trunk Release, Keyless Entry, Steering Wheel Controls, Chi					

JDPower.com Power Circle Ratings

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

Expert Reviews

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites.

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

NADA Used Car Guide - Retail Value

Actual valuations for 2017 Lexus ES 350 with 12,960 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - KS , for January and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value.

Edmunds True Market Value (TMV)

Actual valuations for 2017 Lexus ES 350 with 12,960 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2017 Lexus ES 350 with 12,960 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 66203. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

Average Market Price

Average Market Price is calculated based on sampling of listings based on your dealer's zipcode, 66203. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. Average Market Price values may vary from vehicle to vehicle. Actual valuations for 2017 Lexus ES 350 with 12,960 miles will vary based upon selected optional equipment, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. While the average market price is an average of similar 2017 Lexus ES 350 and 250 miles radius from dealership, based on your dealer's zipcode (66203), the average can include vehicles with different trims, mileage ranges and dissimilar vehicle equipment. The sample of market listings may not represent all relevant vehicles available in the area searched.

Comparison Cars in Market

Comparison Cars in Market is created based on a select set of dealer classified listings from over forty thousand dealers nationally. The source of the listings is third-party sites and dealer websites containing preowned and new vehicles. While comparison cars are from similar vehicles based on year, manufacturer, model and 250 miles radius from dealership, based on your dealer's zipcode (66203), the comparison can include different trims, mileage ranges and dissimilar vehicle equipment. The dealer has full discretion in selecting the comparison cars, and may choose vehicles with different levels of trim and additional optional equipment. As a consequence, the comparison cars may not be comparable to the vehicle you are considering. The Comparison Cars in Market are based on the sample market listings available from various Internet data sources and may not represent all relevant vehicles available in the area searched.

CONSUMER IS RESPONSIBLE FOR VERIFYING ALL EQUIPMENT.

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