



We invite you to stop by our Dealership and experience why Hendrick Lexus Kansas City North is one of the most highly recommended dealerships in the area! Call us to see the difference 888-236-1932

Hendrick Lexus North 9300 NW Prairie View Road • Kansas City, MO 64153 •  
hendricklexuskansascitynorth@leadtrack.net • <http://www.hendricklexusnorth.com> • 888-236-1932



## 2015 Lexus IS 350



Exterior Color: Obsidian  
Mileage: 21,215

Stock #: 4547  
VIN: JTHCE1D20F5008626

Engine: V6 Cylinder Engine  
Transmission: 6-Speed A/T  
Drive Train: All Wheel Drive

### Equipment:

- Navigation
- Back-Up Camera
- iPod/MP3 Input
- Cross-Traffic Alert
- MP3 Player
- Onboard Communications System
- Child Safety Locks
- Bucket Seats
- Heated Driver Seat
- Premium Sound System
- Keyless Start
- Blind Spot Monitor
- Sunroof
- Keyless Entry
- Heated Mirrors
- Electrochromic rearview mirror
- Cooled Driver Seat
- Satellite Radio
- Dual Zone A/C
- Rear Spoiler
- All Wheel Drive
- Steering Wheel Controls
- Electronic Stability Control
- Brake Assist

### Vehicle History Highlights: **CARFAX**

- CARFAX 1-Owner
- CARFAX No Frame Damage Reported
- CARFAX Buy Back Guarantee
- CARFAX No Airbag Deployment Reported
- CARFAX No Total Loss Reported
- CARFAX No Odometer Rollback Reported

### Ad Preview:

===== \*this isn't a base unit, it has NAVIGATION\*, leather!\*comes with heated and cooled seats\*\*we have a philosophy if we price a vehicle under market then everyone wins! Customer gets a great deal and we just got a customer!\*\*loaded with lots of ...

### L/CERTIFIED PRE-OWNED VEHICLE (CPOV) FEATURES

- 161-Point Inspection and Reconditioning
- Balance of new car warranty plus 2 years/unlimited miles
- Please see dealer for complete coverage details.
- 24/7 - Roadside Assistance
- Towing, Lockout Service, Emergency Fuel Service, Trip-Interruption Services.
- 2-Year/20k-Mile Complimentary Scheduled Maintenance (up to 4 Services) from date of purchase

**Your Price \$30,983**

### 360° Pricing Analysis



(AS OF 1/21/2019)

YOUR PRICE IS:

	Original MSRP	\$50,993	<b>\$20,010</b> Below Original MSRP
	Market Average Internet Price	\$32,368	<b>\$1,385</b> Below Market Average Internet Price
	NADA Retail Value	\$35,775	<b>\$4,792</b> Below NADA Retail Value



Typical Listing Price

\$34,447

**\$3,464**  
Below Typical Listing Price

Comparison Cars in Market:

Vehicle	Color	Mileage	Certified?	Internet Price	Your Price Savings:
2015 Lexus IS 350	Silver	22,048	✓	\$34,486	You save \$3,503
CARFAX One-Owner. Clean CARFAX. Certified. Atomic Silver 2015 Lexus IS 350 AWD 6-Speed Automatic Electronic with ECT-i 3.5L V6 DOHC VVT-i 24V **NON SM					
2015 Lexus IS 350	Gray	22,501	✓	\$32,977	You save \$1,994
**ADDITIONAL 2 YEARS/UNLIMITED MILE COMPREHENSIVE WARRANTY AND COMPLIMENTARY MAINTENANCE**, **Remainder of Factory Warranty Applies**, **2 Sets of Sma					
2015 Lexus IS 350	Gray	24,348	✓	\$32,888	You save \$1,905
F Sport Package, Navigation, Blind Spot Monitor with Rear Cross-Traffic Alert, and Rear Camera are just some of the features of this 2015 Lexus IS 350					
2015 Lexus IS 350	Silver	21,340	✓	\$31,900	You save \$917
LEXUS CERTIFIED! **CARFAX 1-OWNER VEHICLE** Clean Carfax - No Accidents/Damage! This 2015 Lexus IS350F SPORT is Well Equipped With Navigation System,					

*JDPower.com Power Circle Ratings*

Power Circle Ratings (the Ratings) are developed by J.D. Power and Associates for JDPower.com. All Ratings are based on the opinions of consumers who have actually used or owned the product or service being rated. Since the Ratings are based on J.D. Power and Associates research studies that survey a representative sample of owners, they are indicative of what typical buyers may experience.

High ratings for a particular product/service/company do not necessarily mean that every customer will have a positive experience. It simply indicates that, on average, consumer perceptions of the product/service/company indicate that it stands out when compared with competitive products/services/companies.

*Expert Reviews*

Expert Reviews are excerpts from reviews and automotive awards from sites across the internet. The sites include newCarTestDrive.com, Edmunds.com and other similar sites.

The positive Expert Reviews are only excerpts of the full article or review. The full article may contain additional comments, both positive and negative, regarding the vehicle. For a more complete understanding of the scope of the review, you should read the entire review or award, which can be obtained from the referenced site.

*NADA Used Car Guide - Retail Value*

Actual valuations for 2015 Lexus IS 350 with 21,215 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. The specific information required to determine the value for this vehicle is based on your dealer's location, state - MO , for January and NADA Used Car Guide. NADA Used Car Guide vehicle valuations may vary from vehicle to vehicle. While the NADA Used Car Guide does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the NADA Used Car Guide - Retail Value.

*Edmunds True Market Value (TMV)*

Actual valuations for 2015 Lexus IS 350 with 21,215 miles will vary based upon optional equipment selected by the dealer, market conditions, specifications, vehicle condition or other particular circumstances pertinent to this vehicle. Edmunds TMV price is an estimate of the current average selling price transactions for 2015 Lexus IS 350 with 21,215 miles based on optional equipment and vehicle color based on your dealer's location, zipcode - 64153. Edmunds TMV vehicle valuations may vary from vehicle to vehicle. While the Edmunds TMV does take into account many variables related to the vehicle beyond make, model and geographic location, it does not account for the particular condition or circumstances of this vehicle which could cause the value of the vehicle to vary significantly from the Edmunds True Market Value.

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